**Maryland** (State or other jurisdiction of

incorporation or organization)

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

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## **FORM 10-Q**

## QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

**QUARTERLY PERIOD ENDED September 30, 2008** 

Commission File Number 1-34073

# **Huntington Bancshares Incorporated**

At South High Street, Columbus, Ohio 43287

Registrant's telephone number (614) 480-8300

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months and (2) has been subject to such filing requirements for the past 90 days. ☑ Yes ☐ No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company.. See the definitions of "large accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer ☑ Accelerated filer ☐ Non-accelerated filer ☐ Smaller reporting company ☐ (Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). ☐ Yes ☑ No

There were 366,050,446 shares of Registrant's common stock (\$0.01 par value) outstanding on October 31, 2008.

(I.R.S. Employer

Identification No.)

## **Huntington Bancshares Incorporated**

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#### Part 1. Financial Information

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

## INTRODUCTION

Huntington Bancshares Incorporated (we or our) is a multi-state diversified financial holding company organized under Maryland law in 1966 and headquartered in Columbus, Ohio. Through our subsidiaries, including our bank subsidiary, The Huntington National Bank (the Bank), organized in 1866, we provide full-service commercial and consumer banking services, mortgage banking services, automobile financing, equipment leasing, investment management, trust services, brokerage services, customized insurance service programs, and other financial products and services. Our banking offices are located in Ohio, Michigan, Pennsylvania, Indiana, West Virginia, and Kentucky. Selected financial service activities are also conducted in other states including: Auto Finance and Dealer Services offices in Arizona, Florida, Nevada, New Jersey, New York, Tennessee, and Texas; Private Financial and Capital Markets Group offices in Florida; and Mortgage Banking offices in Maryland and New Jersey. Huntington Insurance offers retail and commercial insurance agency services in Ohio, Pennsylvania, Michigan, Indiana, and West Virginia. International banking services are available through the headquarters office in Columbus and a limited purpose office located in both the Cayman Islands and Hong Kong.

The following Management's Discussion and Analysis of Financial Condition and Results of Operations (MD&A) provides you with information we believe necessary for understanding our financial condition, changes in financial condition, results of operations, and cash flows and should be read in conjunction with the financial statements, notes, and other information contained in this report. This discussion and analysis provides updates to the MD&A appearing in our 2007 Annual Report on Form 10-K (2007 Form 10-K), which should be read in conjunction with this discussion and analysis.

Our discussion is divided into key segments:

- Introduction Provides overview comments on important matters including risk factors, acquisitions, and other items. These are essential for understanding our performance and prospects.
- **Discussion of Results of Operations** Reviews financial performance from a consolidated company perspective. It also includes a "Significant Items" section that summarizes key issues helpful for understanding performance trends, including our acquisition of Sky Financial Group, Inc. (Sky Financial) and our relationship with Franklin Credit Management Corporation (Franklin). Key consolidated balance sheet and income statement trends are also discussed in this section.
- Risk Management and Capital Discusses credit, market, liquidity, and operational risks, including how these are managed, as well as performance trends. It also includes a discussion of liquidity policies, how we obtain funding, and related performance. In addition, there is a discussion of guarantees and/or commitments made for items such as standby letters of credit and commitments to sell loans, and a discussion that reviews the adequacy of capital, including regulatory capital requirements.
- Lines of Business Discussion Provides an overview of financial performance for each of our major lines of business and provides additional discussion of trends underlying consolidated financial performance.

A reading of each section is important to understand fully the nature of our financial performance and prospects.

## Forward-Looking Statements

This report, including MD&A, contains certain forward-looking statements, including certain plans, expectations, goals, and projections, which are subject to numerous assumptions, risks, and uncertainties. Statements that do not describe historical or current facts, including statements about beliefs and expectations, are forward-looking statements. The forward-looking statements are intended to be subject to the safe harbor provided by Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934

Actual results could differ materially from those contained or implied by such statements for a variety of factors including: (a) deterioration in the loan portfolio could be worse than expected due to a number of factors such as the

underlying value of the collateral could prove less valuable than otherwise assumed and assumed cash flows may be worse than expected; (b) changes in economic conditions; (c) movements in interest rates and spreads; (d) competitive pressures on product pricing and services; (e) success and timing of other business strategies; (f) the nature, extent, and timing of governmental actions and reforms; and (g) extended disruption of vital infrastructure. The Emergency Economic Stabilization Act of 2008 (EESA) passed on October 3, 2008, could have an undetermined material impact on company performance depending on rules of participation that have yet to be finalized. Additional factors that could cause results to differ materially from those described above can be found in Huntington's 2007 Form 10-K, and documents subsequently filed by Huntington with the Securities and Exchange Commission (SEC).

All forward-looking statements speak only as of the date they are made and are based on information available at that time. We assume no obligation to update forward-looking statements to reflect circumstances or events that occur after the date the forward-looking statements were made or to reflect the occurrence of unanticipated events except as required by federal securities laws. As forward-looking statements involve significant risks and uncertainties, readers of this document are cautioned against placing undue reliance on such statements.

#### **Risk Factors**

We, like other financial companies, are subject to a number of risks that may adversely affect our financial condition or results of operation, many of which are outside of our direct control, though efforts are made to manage those risks while optimizing returns. Among the risks assumed are: (1) credit risk, which is the risk of loss due to loan and lease customers or other counterparties not being able to meet their financial obligations under agreed upon terms, (2) market risk, which is the risk of loss due to changes in the market value of assets and liabilities due to changes in market interest rates, foreign exchange rates, equity prices, and credit spreads, (3) liquidity risk, which is the risk of loss due to the possibility that funds may not be available to satisfy current or future commitments based on external macro market issues, investor and customer perception of financial strength, and events unrelated to the company such as war, terrorism, or financial institution market specific issues, and (4) operational risk, which is the risk of loss due to human error, inadequate or failed internal systems and controls, violations of, or noncompliance with, laws, rules, regulations, prescribed practices, or ethical standards, and external influences such as market conditions, fraudulent activities, disasters, and security risks. (See "Risk Management and Capital" discussion for additional information regarding risk factors.) Additionally, more information on risk is set forth below, and under the heading "Risk Factors" included in Item 1A of our 2007 Annual Report on Form 10-K for the year ended December 31, 2007, and subsequent filings with the SEC.

## Emergency Economic Stabilization Act of 2008

On October 3, 2008, the Emergency Economic Stabilization Act of 2008 (EESA) was enacted. EESA enables the federal government, under terms and conditions to be developed by the Secretary of the Treasury, to insure troubled assets, including mortgage-backed securities, and collect premiums from participating financial institutions. EESA includes, among other provisions: (a) the \$700 billion Troubled Assets Relief Program (TARP), under which the Secretary of the Treasury is authorized to purchase, insure, hold, and sell a wide variety of financial instruments, particularly those that are based on or related to residential or commercial mortgages originated or issued on or before March 14, 2008; and (b) an increase in the amount of deposit insurance provided by the Federal Deposit Insurance Corporation (FDIC). Both of these specific provisions are discussed in the below sections.

We continue to evaluate the key provisions of EESA, as well as the related accounting, tax, and business issues and their impact on Huntington's consolidated financial statements. At this time, we are uncertain as to the total impact EESA, other legislation, regulations, and pronouncements that may be enacted or adopted in response to the current worldwide economic uncertainty, may have on our financial condition, results of operations, liquidity, and stock price.

## <u>Troubled Assets Relief Program (TARP)</u>

Under the TARP, the Department of Treasury has authorized a voluntary capital purchase program (CPP) to purchase up to \$250 billion of senior preferred shares of qualifying financial institutions that elect to participate by November 14, 2008. A company that participates must adopt certain standards for executive compensation, including (a) prohibiting "golden parachute" payments as defined in EESA to senior Executive Officers; (b) requiring recovery of any compensation paid to senior Executive Officers based on criteria that is later proven to be materially inaccurate; and (c) prohibiting incentive compensation that encourages unnecessary and excessive risks that threaten the value of the financial institution.

On October 27, 2008, we announced that the Department of Treasury had preliminarily approved our application to participate in the TARP voluntary CPP. Our participation is subject to the standard terms and conditions of the program. We have been approved for approximately \$1.4 billion in capital that will take the form of nonvoting cumulative preferred stock that would pay cash dividends at the rate of 5% per annum for the first five years, and then pay cash dividends at the rate of 9% per annum thereafter. In addition, the Department of Treasury will receive warrants to purchase shares of our common stock having an aggregate market price equal to 15% of the preferred stock amount. The expected proceeds of the \$1.4 billion would be allocated to the preferred stock and additional paid-in-capital. Any resulting discount on the preferred stock would be amortized, resulting in additional dilution to our common stock. The exercise price for the warrant, and the market price for determining the number of shares of common stock subject to the warrants, would be determined on the date of the preferred investment (calculated on a 20-trading day trailing average). The warrants would be immediately exercisable, in whole or in part, over a term of 10 years. The warrants would be included in our diluted average common shares outstanding.

## Federal Deposit Insurance Corporation (FDIC)

The FDIC is an independent agency of the United States government that protects against the loss of insured deposits if any FDIC insured bank or savings association fails. All participants are assessed quarterly deposit insurance premiums.

As a participating FDIC insured bank, we were assessed quarterly deposit insurance premiums totaling \$18.1 million for the first nine-month period of 2008. However, we received a one-time assessment credit from the FDIC (see "Business" discussion in the 2007 Form 10-K) which substantially offset our year-to-date 2008 deposit insurance premium and, therefore, only \$1.8 million of deposit insurance premium expense was recognized for the first nine-month period of 2008. At September 30, 2008, our remaining assessment credit available to offset future FDIC insurance premiums was \$0.2 million.

On October 7, 2008, the FDIC requested comment on a proposed rule that would increase the rates banks pay for deposit insurance. Specifically, the assessment rate schedule would be raised by 7 basis points (annualized) beginning January 1, 2009. The FDIC has also proposed changing the way the system measures risk among insured institutions in order to require riskier institutions to pay a larger assessment. Based on these proposed changes, as well as the full consumption of the one-time assessment credit (discussed above), we anticipate that our full-year 2009 deposit insurance premium expense will increase approximately \$44 million compared with our expected full-year 2008 deposit insurance premium expense.

EESA temporarily raised the limit on federal deposit insurance coverage from \$100,000 to \$250,000 per depositor. Separate from EESA, in October 2008, the FDIC also announced the Temporary Liquidity Guarantee Program. Under one component of this program, the FDIC temporarily provides unlimited coverage for non-interest bearing transaction deposit accounts through December 31, 2009. The limits return to \$100,000 on January 1, 2010. (See "Bank Liquidity" discussion for additional details regarding the Temporary Liquidity Guarantee Program.)

## Critical Accounting Policies and Use of Significant Estimates

Our financial statements are prepared in accordance with accounting principles generally accepted in the United States (GAAP). The preparation of financial statements in conformity with GAAP requires us to establish critical accounting policies and make accounting estimates, assumptions, and judgments that affect amounts recorded and reported in our financial statements. Note 1 of the Notes to Consolidated Financial Statements included in our 2007 Form 10-K as supplemented by this report lists significant accounting policies we use in the development and presentation of our financial statements. This discussion and analysis, the significant accounting policies, and other financial statement disclosures identify and address key variables and other qualitative and quantitative factors necessary for an understanding and evaluation of our company, financial position, results of operations, and cash flows.

An accounting estimate requires assumptions about uncertain matters that could have a material effect on the financial statements if a different amount within a range of estimates were used or if estimates changed from period to period. Readers of this report should understand that estimates are made under facts and circumstances at a point in time, and changes in those facts and circumstances could produce actual results that differ from when those estimates were made. The most significant accounting estimates and their related application are discussed in our 2007 Form 10-K. The following discussion provides an update of our accounting estimates related to goodwill. Also, based on recent market

developments, we now consider the results of our other-than-temporary-impairment (OTTI) analysis of securities available-for-sale to be a significant estimate.

## **Goodwill**

We account for goodwill in accordance with FASB Statement No. 142, *Goodwill and Other Intangible Assets*. The reporting units are tested for impairment annually as of October 1, to determine whether any goodwill impairment exists. Goodwill is also tested for impairment on an interim basis if an event occurs or circumstances change between annual tests that would more likely than not reduce the fair value of the reporting unit below its carrying amount. Impairment losses, if any, would be reflected in non-interest expense.

We apply judgment in assessing goodwill for impairment. Estimates of fair value are based primarily on the market capitalization of Huntington, adjusted for a control premium. Also considered are projections of cash flows considering historical and anticipated future results, and general economic and market conditions. Changes in market capitalization, certain judgments, and projections could result in a significantly different estimate of the fair value of the reporting units and could result in an impairment of goodwill.

As a result of the continued economic weakness across our Midwest markets, our stock price declined significantly during the first six-month period of 2008. Therefore, we performed an interim impairment test of our goodwill as of June 30, 2008. Based upon the results of the test, no impairment to goodwill was required. No factors occurred during the 2008 third quarter that required an additional impairment test.

## **Securities**

As described in Note 1 of the Notes to Consolidated Financial Statements in our 2007 Form 10-K, investments are reviewed quarterly for indicators of OTTI. This determination requires significant judgment. In making this judgment, we evaluate, among other factors, the expected cash flows of the security, the duration and extent to which the fair value of an investment is less than its cost, the historical and implicit volatility of the security, and our intent and ability to hold the investment until recovery, which may be maturity.

During the current quarter, we recognized OTTI of \$76.6 million in our Alt-A mortgage loan-backed portfolio/see "Investment Portfolio" discussion within the "Credit Risk" section). Given the continued disruption in the financial markets, we may be required to recognize additional OTTI losses in future periods with respect to these or other securities held in our available-for-sale portfolio. Also, we have experienced an increase in unrealized losses primarily as a result of wider liquidity spreads on our asset-backed securities. At September 30, 2008, unrealized losses on our asset-backed securities totaled \$209.2 million, up from unrealized losses of \$35.2 million at December 31, 2007 and unrealized losses of \$4.2 million at September 30, 2007.

The amount and timing of any additional impairment recognized will depend on the severity and duration of the decline in fair value of the securities, our estimation of the anticipated recovery period, and the expected cash flows of the security. (See Note 4 in the Notes to Unaudited Condensed Consolidated Financial Statements for additional discussion.)

## **Recent Accounting Pronouncements and Developments**

Note 2 to the Unaudited Condensed Consolidated Financial Statements discusses new accounting policies adopted during 2008 and the expected impact of accounting policies recently issued but not yet required to be adopted. To the extent the adoption of new accounting standards materially affect financial condition, results of operations, or liquidity, the impacts are discussed in the applicable section of this MD&A and the Notes to the Unaudited Condensed Consolidated Financial Statements.

## Acquisition of Sky Financial

The merger with Sky Financial was completed on July 1, 2007. At the time of acquisition, Sky Financial had assets of \$16.8 billion, including \$13.3 billion of loans, and total deposits of \$12.9 billion. The impact of this acquisition has been included in our consolidated results since July 1, 2007. As a result of this acquisition, we have a significant loan

relationship with Franklin. This relationship is discussed in greater detail in the "Significant Items" and "Commercial Credit" sections of this report.

Given the significant impact of the merger on year-to-date reported results, we believe that an understanding of the impacts of the merger and certain post-merger restructuring activities is necessary to better understand the underlying performance trends. When comparing post-merger period results to premerger periods, we use the following terms when discussing financial performance:

- · "Merger-related" refers to amounts and percentage changes representing the impact attributable to the merger.
- "Merger and restructuring costs" represent non-interest expenses primarily associated with merger integration activities, including severance expense for key
  executive personnel.
- "Non-merger-related" refers to performance not attributable to the merger, and includes "merger efficiencies", which represent non-interest expense reductions realized as a result of the merger.

After completion of the merger, we combined Sky Financial's operations with ours, and as such, we could no longer separately monitor the subsequent individual results of Sky Financial. As a result, the following methodologies were implemented to estimate the approximate effect of the Sky Financial merger used to determine "merger-related" impacts. Certain tables and comments contained within our discussion and analysis provide detail of changes to reported results to quantify the estimated impact of the Sky Financial merger using this methodology. Only year-to-date comparisons are impacted by the Sky Financial acquisition in this MD&A, as all quarterly periods presented are post-merger.

## Balance Sheet Items

For average loans and leases, as well as average deposits, Sky Financial's balances as of June 30, 2007, adjusted for purchase accounting adjustments, and transfers of loans to loans held-for-sale, were used in the comparison. To estimate the impact on 2008 year-to-date average balances, it was assumed that the June 30, 2007 balances, as adjusted, remained constant over time.

## Income Statement Items

Sky Financial's actual results for the first six months of 2007, adjusted for the impact of unusual items and purchase accounting adjustments, were determined. This sixmonth adjusted amount was divided by two to estimate a quarterly impact. The quarterly amount was then multiplied by three to arrive at a year-to-date amount. This methodology does not adjust for any market related changes, or seasonal factors in Sky Financial's 2007 six-month results. Nor does it consider any revenue or expense synergies realized since the merger date. The one exception to this methodology of holding the estimated annual impact constant relates to the amortization of intangibles expense where the amount is known and is therefore used.

## DISCUSSION OF RESULTS OF OPERATIONS

This section provides a review of financial performance from a consolidated perspective. It also includes a "Significant Items" section that summarizes key issues important for a complete understanding of performance trends. Key consolidated balance sheet and income statement trends are discussed in this section. All earnings per share data are reported on a diluted basis. For additional insight on financial performance, please read this section in conjunction with the "Lines of Business" discussion.

#### Summary

We reported 2008 third quarter net income of \$75.1 million representing earnings per common share of \$0.17. These results compared with net income of \$101.4 million, or \$0.25 per common share, in the 2008 second quarter. Comparisons with the prior quarter were significantly impacted by a number of factors that are discussed later in the "Significant Items" section.

During the 2008 third quarter, the primary focus within our industry continued to be credit quality. The economy remained weak in our markets and continued to put stress on our borrowers. Our expectation is that the economy will remain under stress, and that no improvement will be seen until well into 2009.

Given the current economic conditions, the decline in credit quality performance during the current quarter was anticipated, and the results were consistent with our expectations. Net charge-offs and provision levels continued to be elevated, however the increases were manageable. During the 2008 third quarter, the allowance for credit losses (ACL) increased 10 basis points from the prior quarter to 1.90% of total loans and leases. Nonaccrual loans (NALs) increased \$50.9 million, or 10%, reflecting increased NALs in our commercial real estate (CRE) loans to single family home builders, and within our commercial and industrial (C&I) portfolio related to businesses that support residential development.

Our period end capital levels were strong. Our tangible equity ratio improved 8 basis points to 5.98% compared with the prior quarter, and is near our 6.00%-6.25% targeted range. This quarter's performance permitted us to build capital levels even more, and we believe that we are well positioned given the current stresses in the financial markets. We expect our capital position will be strengthened further with our participation in the Department of Treasury's voluntary CPP under TARP (see "Risk Factors" discussion within the "Introduction" section). Additionally, our period-end liquidity position was strong, as we have conservatively managed our liquidity position at both the parent company and bank levels. At September 30, 2008, the parent company had sufficient cash for operations and does not have any debt maturities for several years. Further, the Bank has a very manageable level of debt maturities during the next 12-month period.

The loan restructuring associated with our relationship with Franklin, completed during the 2007 fourth quarter, continued to perform consistent with the terms of the restructuring agreement. Cash flows exceeded the required debt service, the loans continued to perform with interest accruing, and there were no charge-offs or related provision for credit losses related to this credit during the quarter. Our exposure to Franklin declined \$36 million, or 3%, compared with the prior quarter. We remain comfortable with our credit assumptions regarding the overall performance of this portfolio.

Fully taxable net interest income in the 2008 third quarter decreased \$1.4 million, or less than 1%, compared with the prior quarter. This decrease was primarily the result of a \$0.6 billion, or 1%, decline in average total earning assets, as the net interest margin was unchanged from the prior quarter at 3.29%.

Non-interest income in the 2008 third quarter decreased \$68.6 million, or 29%, compared with the prior quarter. Comparisons with the prior quarter were affected by Significant Items (see "Significant Items") that resulted in a net charge of \$58.5 million. Mortgage banking income, after considering the impact of MSR hedging results (see "Significant Items"), declined 51% primarily relating to lower origination activity, and trust services income declined 6% reflecting the impact of lower market values on asset management revenues.

Expenses continue to be well controlled, with our efficiency ratio improving to 50.3% for the current quarter. Non-interest expense in the 2008 third quarter decreased \$38.8 million, or 10%, compared with the prior quarter. Comparisons with the prior quarter were affected by Significant Items (see "Significant Items") that resulted in a net positive impact of \$19.2 million, and reduced restructuring/merger costs that resulted in a net positive impact of \$14.6 million. Considering the impact of both of these items, the remaining components of non-interest expense decreased \$5.1 million, or 1%, primarily reflecting a decline in personnel expense due to merger efficiencies.

Table 1 — Selected Quarterly Income Statement Data (1)

|                    | 2008  | 2007   |  |  |  |
|--------------------|---|--|--|--|--|
| Third              | Second  | First  | Fourth   | Third  |  |
| \$685,728          | \$696,675   | \$753,411  | \$ 814,398   | \$851,155  |  |
| 297,092            | 306,809   | 376,587  | 431,465  | 441,522  |  |
| 388,636            | 389,866   | 376,824  | 382,933  | 409,633  |  |
| 125,392            | 120,813   | 88,650   | 512,082  | 42,007   |  |
|                    | 269.053   |  |  | 367,626  |  |
| ·                  | ,   |  |  | 78,107   |  |
| ,                  |   | . ,  | . ,  | 33,562   |  |
|                    |   |  |  | 28,806   |  |
|                    |   |  |  | 21,045   |  |
|                    |   |  |  | 14,847   |  |
|                    |   |  |  | 9,629  |  |
|                    |   |  |  | (13,152)   |  |
|                    | ,   | ,  |  | 31,830   |  |
|                    |   |  |  | 204,674  |  |
| ·                  | •   |  |  | •  |  |
|                    |   |  |  | 202,148  |  |
|                    |   |  |  | 40,600   |  |
|                    |   |  |  | 33,334<br>23,290   |  |
|                    |   |  |  | 19,949   |  |
|                    |   |  |  | 13,186   |  |
|                    |   |  |  | 11,273   |  |
|                    |   |  |  | 7,286  |  |
|                    |   |  |  | 4,743  |  |
|                    |   |  | ,  | 29,754   |  |
| ·                  | ·   |  |  |  |  |
| ,                  |   |  |  | 385,563  |  |
|                    |   |  |  | 186,737  |  |
| 17,042             | •   |  | (158,864)  | 48,535   |  |
| \$ 75,063          | \$101,352   | \$127,068  | \$(239,280)  | \$138,202  |  |
| 12,091             | 11,151  |  |  |  |  |
| \$ 62.972          | \$ 90.201   | \$127.068  | \$(239,280)  | \$138,202  |  |
|                    |   |  |  | 365,895  |  |
|                    | ,   |  |  | 368,280  |  |
| 307,301            | 307,234   | 307,208  | 300,119  | 300,200  |  |
|                    |   |  |  |  |  |
| 6 0.17             | 0.25  | ¢ 0.25   | ¢ (0.65)   | \$ 0.38  |  |
|                    |   |  |  | 0.38   |  |
|                    |   |  |  | 0.2650   |  |
| 0.1323             | 0.1323  | 0.2030   | 0.2030   | 0.2030   |  |
| 0.55%              | 0.73%   | 0.93%  | (1.74)%  | 1.02%  |  |
| 4.7                | 6.4   | 8.7  | (15.3)   | 8.8  |  |
| 11.6               | 15.0  | 22.0   | (30.7)   | 19.7   |  |
| 11.0               | 13.0  | 22.0   | (30.7)   |  |  |
| 3.29               | 3.29  | 3.23   | 3.26   | 3.52   |  |
| 50.3               | 56.9  | 57.0   | 73.5   | 57.7   |  |
| 18.5               | 20.6  | 17.2   | (39.9)   | 26.0   |  |
|                    |   |  |  |  |  |
|                    |   |  |  |  |  |
| \$388,636          | \$389,866   | \$376,824  | \$ 382,933   | \$409,633  |  |
| \$388,636<br>5,451 | \$389,866<br>5,624  | \$376,824<br>5,502   | \$ 382,933<br>5,363  | \$409,633<br>5,712   |  |
|                    |   |  |  |  |  |
| 5,451              | 5,624   | 5,502  | 5,363  | 5,712  |  |
|                    | \$685,728 297,092 388,636 125,392 263,244 80,508 30,952 34,309 23,446 13,318 10,302 (73,790) 48,812 167,857 184,827 32,386 25,215 22,102 19,463 7,049 13,405 6,007 4,316 24,226 338,996 92,105 17,042 \$75,063  12,091 \$62,972 366,124 367,361  \$0.17 0.1325 0.55% 4.7 11.6 3.29 50.3 | Third Second \$688,728 \$696,675 297,092 306,809 388,636 389,866 125,392 120,813 263,244 269,053 80,508 79,630 30,952 33,089 34,309 35,694 23,446 23,242 13,318 14,131 10,302 12,502 (73,790) 2,073 48,812 36,069 167,857 236,430 184,827 199,991 32,386 30,186 25,215 26,971 22,102 25,740 19,463 19,327 7,049 7,339 13,405 13,752 6,007 6,864 4,316 4,757 24,226 42,876 338,996 377,803 92,105 127,680 17,042 26,328 \$75,063 \$101,352  12,091 11,151 \$62,972 \$90,201 366,124 366,206 367,361 367,234  \$0.17 \$0.25 0.1325 0.1325 0.55% 0.73% 4.7 6.4  11.6 15.0 3.29 3.29 50.3 56.9 | Third         Second         First           \$685,728         \$696,675         \$753,411           297,092         306,809         376,587           388,636         389,866         376,824           125,392         120,813         88,650           263,244         269,053         288,174           80,508         79,630         72,668           30,952         33,089         34,128           34,309         35,694         36,560           23,446         23,242         20,741           13,318         14,131         13,750           10,302         12,502         (7,063)           (73,790)         2,073         1,429           48,812         36,069         63,539           167,857         236,430         235,752           184,827         199,991         201,943           32,386         30,186         34,361           25,215         26,971         33,243           22,102         25,740         23,794           19,463         19,327         18,917           7,049         7,339         8,919           13,405         13,752         9,090           6,0 | Third   Second   First   Fourth   S685,728   S696,675   S753,411   S11,398   297,092   306,809   376,587   431,465   388,636   389,866   376,824   382,933   125,392   120,813   88,650   512,082   263,244   269,053   288,174   (129,149)   80,508   79,630   72,668   81,276   30,952   33,089   34,128   35,198   34,309   35,694   36,560   30,288   23,446   23,242   20,741   21,891   13,318   14,131   13,750   13,253   10,302   12,502   (70,63)   3,702   (73,790)   2,073   1,429   (11,551)   48,812   36,069   63,339   (3,500)   167,857   236,430   235,752   170,557   184,827   199,991   201,943   214,850   32,386   30,186   34,361   39,130   25,215   26,971   33,243   26,714   22,102   25,740   23,794   22,816   19,463   19,327   18,917   20,163   7,049   7,339   8,919   16,175   13,405   13,752   9,090   14,464   4,757   5,622   6,594   24,226   42,876   28,347   70,133   338,996   377,803   370,481   439,552   42,266   42,876   28,347   70,133   338,996   377,803   370,481   439,552   43,641   366,206   366,235   366,119   367,244   366,206   366,235   366,119   367,264   8,7   6,4   8,7   (15,3)   11,6   15,0   22,0   (30,7)   3,29   3,29   3,23   3,26   50,3   56,9   57.0   73.5 |  |

- (1) Comparisons for presented periods are impacted by a number of factors. Refer to the "Significant Items" section for additional discussion regarding these key factors.
- (2) Automobile operating lease income and expense is included in "Other Income" and "Other Expense", respectively.
- (3) For the three-month period ended September 30, 2008, and the three-month period ended June 30, 2008, the impact of the convertible preferred stock issued in April of 2008 totaling 47.6 million shares and 39.8 million shares, respectively, were excluded from the diluted share calculations. They were excluded because the results would have been higher than basic earnings per common share (anti-dilutive) for the periods.
- (4) Net income excluding expense for amortization of intangibles for the period divided by average tangible shareholders' equity. Average tangible shareholders' equity equals average total stockholders' equity less average intangible assets and goodwill. Expense for amortization of intangibles and average intangible assets are net of deferred tax liability, and calculated assuming a 35% tax rate.
- (5) On a fully taxable equivalent (FTE) basis assuming a 35% tax rate.
- (6) Non-interest expense less amortization of intangibles divided by the sum of FTE net interest income and non-interest income excluding securities gains (losses).

Table 2 — Selected Year to Date Income Statement Data(1)

|   | Nine Months En                        | Change           |                   |               |
|---|---------------------------------------|------------------|-------------------|---------------|
| (in thousands, except per share amounts)              | 2008                                  | 2007             | Amount            | Percent       |
| Interest income                                       | \$2,135,814                           | \$1,928,565      | \$207,249         | 10.7%         |
| Interest expense                                      | 980,488                               | 1,009,986        | (29,498)          | (2.9)         |
| Net interest income                                   | 1,155,326                             | 918,579          | 236,747           | 25.8          |
| Provision for credit losses                           | 334,855                               | 131,546          | 203,309           | N.M.          |
| Net interest income after provision for credit losses | 820,471                               | 787,033          | 33,438            | 4.2           |
| Service charges on deposit accounts                   | 232,806                               | 172,917          | 59,889            | 34.6          |
| Trust services  | 98,169                                | 86,220           | 11.949            | 13.9          |
| Brokerage and insurance income                        | 106,563                               | 62,087           | 44,476            | 71.6          |
| Other service charges and fees                        | 67,429                                | 49,176           | 18,253            | 37.1          |
| Bank owned life insurance income                      | 41,199                                | 36,602           | 4,597             | 12.6          |
| Mortgage banking income                               | 15,741                                | 26,102           | (10,361)          | (39.7)        |
| Securities losses                                     | (70,288)                              | (18,187)         | (52,101)          | 286.5         |
| Other income (2)                                      | 148,420                               | 91,127           | 57,293            | 62.9          |
| Total non-interest income                             | 640,039                               | 506,044          | 133,995           | 26.5          |
|   | · · · · · · · · · · · · · · · · · · · |                  |                   |               |
| Personnel costs                                       | 586,761                               | 471,978          | 114,783           | 24.3          |
| Outside data processing and other services            | 96,933                                | 88,115           | 8,818             | 10.0<br>17.6  |
| Net occupancy   | 85,429<br>71,626                      | 72,659           | 12,770            |               |
| Equipment   | 71,636                                | 58,666           | 12,970            | 22.1<br>93.2  |
| Amortization of intangibles                           | 57,707<br>23,307                      | 29,868<br>25,856 | 27,839<br>(2,549) | (9.9)         |
| Marketing Professional services                       | 36,247                                | 25,836<br>15,989 | ( / /             | (9.9)<br>N.M. |
| Telecommunications                                    | 19,116                                | 11,657           | 20,258<br>7,459   | 64.0          |
| Printing and supplies                                 | 14,695                                | 24,988           | (10,293)          | (41.2)        |
| Other expense (2)                                     | 95,449                                | 72,514           | 22,935            | 31.6          |
| 1   |                                       |                  |                   |               |
| Total non-interest expense                            | 1,087,280                             | 872,290          | 214,990           | 24.6          |
| Income before income taxes                            | 373,230                               | 420,787          | (47,557)          | (11.3)        |
| Provision for income taxes                            | 69,747                                | 106,338          | (36,591)          | (34.4)        |
| Net income  | \$ 303,483                            | \$ 314,449       | \$ (10,966)       | (3.5)%        |
| Dividends declared on preferred shares                | 23,242                                | _                | 23,242            | _             |
| Net income applicable to common shares                | \$ 280,241                            | \$ 314,449       | \$ (34,208)       | (10.9)%       |
| Average common shares — basic                         | 366,188                               | 279,171          | 87,017            | 31.2          |
| Average common shares — diluted (3)                   | 367,268                               | 282,014          | 85,254            | 30.2%         |
|   |                                       |                  |                   |               |
| Per common share                                      |                                       |                  |                   | (24.0)0/      |
| Net income per common share — basic                   | \$ 0.77                               | \$ 1.13          | \$ (0.36)         | (31.9)%       |
| Net income per common share — diluted                 | 0.76                                  | 1.12             | (0.36)            | (32.1)        |
| Cash dividends declared                               | 0.530                                 | 0.795            | (0.265)           | (33.3)        |
| Return on average total assets                        | 0.74%                                 | 1.02%            | (0.28)%           |               |
| Return on average total shareholders' equity          | 6.6                                   | 10.3             | (3.7)             |               |
| Return on average total shareholders' equity (4)      | 15.9                                  | 16.8             | (0.9)             |               |
| Net interest margin (5)                               | 3.27                                  | 3.40             | (0.13)            |               |
| Efficiency ratio (6)                                  | 54.7                                  | 58.2             | (3.5)             |               |
| Effective tax rate (5)                                | 18.7                                  | 25.3             | (6.6)             |               |
|   |                                       |                  |                   |               |
| Revenue — fully taxable equivalent (FTE)              |                                       |                  | 0006 545          |               |
| Net interest income                                   | \$1,155,326                           | \$ 918,579       | \$236,747         | 25.8%         |
| FTE adjustment (5)                                    | 16,577                                | 13,886           | 2,691             | 19.4          |
| Net interest income                                   | 1,171,903                             | 932,465          | 239,438           | 25.7          |
| Non-interest income                                   | 640,039                               | 506,044          | 133,995           | 26.5          |
| Total revenue   | \$1,811,942                           | \$ 1,438,509     | \$373,433         | 26.0%         |

## N.M., not a meaningful value.

- (1) Comparisons for presented periods are impacted by a number of factors. Refer to the "Significant Items" section for additional discussion regarding these key factors.
- (2) Automobile operating lease income and expense is included in "Other Income" and "Other Expense", respectively.
- (3) For the nine-month period ended September 30, 2008, the impact of the convertible preferred stock issued in April of 2008 totaling 29.1 million shares was excluded in the diluted share calculation. It was excluded because the result would have been higher than basic earnings per common share (anti-dilutive) for the period.
- (4) Net income excluding expense of amortization of intangibles (net of tax) for the period divided by average tangible common shareholders' equity. Average tangible common shareholders' equity equals average total common shareholders' equity less average intangible assets and goodwill. Expense for amortization of intangibles and average intangible assets are net of deferred tax liability, and calculated assuming a 35% tax rate.
- (5) On a fully taxable equivalent (FTE) basis assuming a 35% tax rate.
- (6) Non-interest expense less amortization of intangibles divided by the sum of FTE net interest income and non-interest income excluding securities gains/(losses).

#### Significant Items

## **Definition of Significant Items**

Certain components of the income statement are naturally subject to more volatility than others. As a result, readers of this report may view such items differently in their assessment of "underlying" or "core" earnings performance compared with their expectations and/or any implications resulting from them on their assessment of future performance trends.

Therefore, we believe the disclosure of certain "Significant Items" affecting current and prior period results aids readers of this report in better understanding corporate performance so that they can ascertain for themselves what, if any, items they may wish to include or exclude from their analysis of performance, within the context of determining how that performance differed from their expectations, as well as how, if at all, to adjust their estimates of future performance accordingly.

To this end, we have adopted a practice of listing as "Significant Items" in our external disclosure documents, including earnings press releases, investor presentations, reports on Forms 10-Q and 10-K, individual and/or particularly volatile items that impact the current period results by \$0.01 per share or more. Our adopted practice methodology is outlined in the MD&A section appearing in our 2007 Form 10-K.

## Significant Items Influencing Financial Performance Comparisons

Earnings comparisons from the beginning of 2007 through the 2008 third quarter were impacted by a number of significant items summarized below.

- 1. **Sky Financial Acquisition.** The merger with Sky Financial was completed on July 1, 2007. The impacts of Sky Financial on the 2008 year-to-date reported results compared with the 2007 year-to-date reported results are as follows:
  - Increased the absolute level of reported average balance sheet, revenue, expense, and credit quality results (e.g., net charge-offs).
  - Increased reported non-interest expense items as a result of costs incurred as part of merger integration and post-merger restructuring activities, most notably employee retention bonuses, outside programming services related to systems conversions, and marketing expenses related to customer retention initiatives. These net merger and restructuring costs were \$14.6 million in the 2008 second quarter, \$7.3 million in the 2008 first quarter, \$44.4 million in the 2007 fourth quarter, \$32.3 million in the 2007 third quarter, \$7.6 million in the 2007 second quarter, and \$0.8 million in the 2007 first quarter.
- 2. **Franklin Relationship Restructuring.** Performance for the 2007 fourth quarter included a \$423.6 million (\$0.75 per common share based upon the quarterly average outstanding diluted common shares) negative impact related to our Franklin relationship acquired in the Sky Financial acquisition. On December 28, 2007, the loans associated with Franklin were restructured, resulting in a \$405.8 million provision for credit losses and a \$17.9 million reduction of net interest income. The net interest income reduction reflected the placement of the Franklin loans on nonaccrual status from November 16, 2007, until December 28, 2007.
- 3. Visaâ Initial Public Offering (IPO). Performance for the 2008 first quarter included the positive impact of \$37.5 million (\$0.07 per common share) related to the Visa® IPO occurring in March of 2008. This impact was comprised of two components: (a) \$25.1 million gain, recorded in other non-interest income, resulting from the proceeds of the IPO, and (b) \$12.4 million partial reversal of the 2007 fourth quarter accrual of \$24.9 million (\$0.04 per common share) for indemnification charges against Visa®, recorded in other non-interest expense.
- 4. **Mortgage Servicing Rights (MSRs) and Related Hedging.** Included in total net market-related losses are net losses or gains from our MSRs and the related hedging. Additional information regarding MSRs is located under the "Market Risk" heading of the "Risk Management and Capital" section. Net income included the following net impact of MSR hedging activity (see Table 11):

(in thousands, except per common share)

|                     | Net interest | Non-interest | Pretax     | Net        | Per common |
|---------------------|--------------|--------------|------------|------------|------------|
| Period              | income       | income       | income     | income     | share      |
| 1Q'07               | \$ —         | \$ (2,018)   | \$ (2,018) | \$ (1,312) | \$ (0.01)  |
| 2Q'07               | 248          | (4,998)      | (4,750)    | (3,088)    | (0.01)     |
| 3Q'07               | 2,357        | (6,002)      | (3,645)    | (2,369)    | (0.01)     |
| 4Q'07               | 3,192        | (11,766)     | (8,574)    | (5,573)    | (0.02)     |
| 2007                | \$ 5,797     | \$ (24,784)  | \$(18,987) | \$(12,342) | \$ (0.04)  |
| 1Q'08               | \$ 5,934     | \$ (24,706)  | \$(18,772) | \$(12,202) | \$ (0.03)  |
| 2Q'08               | 9,364        | (10,697)     | (1,333)    | (866)      | — (0.05)   |
| 3Q'08               | 8,368        | (6,468)      | 1,900      | 1,235      |            |
| 2008 (year-to-date) | \$ 23,666    | \$ (41,871)  | \$(18,205) | \$(11,833) | \$ (0.03)  |

Effective with the 2008 second quarter, we engaged an independent party to provide improved analytical tools and insight to enhance our strategies with the objective to decrease the volatility from MSR fair value changes.

5. Other Net Market-Related Gains or Losses. Other net market-related gains or losses included gains and losses related to the following market-driven activities: gains and losses from public and private equity investing included in other non-interest income, net securities gains and losses, net gains and losses from the sale of loans included in other non-interest income, and the impact from the extinguishment of debt included in other non-interest expense. Total net market-related losses also include the net impact of MSRs and related hedging (see item 4 above). Net income included the following impact from other net market-related losses:

(in thousands, except per common share)

| Period              | Securities<br>gains/<br>(losses) | Equity investments | Net<br>gain / (loss)<br>on loans sold | Debt<br>extinguish-<br>ment | Pretax income | Net<br>income | Per common share |
|---------------------|----------------------------------|--------------------|---------------------------------------|-----------------------------|---------------|---------------|------------------|
| 1Q'07               | \$ 104                           | \$ (8,530)         | \$ —                                  | \$ —                        | \$ (8,426)    | \$ (5,477)    | \$ (0.02)        |
| 2Q'07               | (5,139)                          | 2,301              | _                                     | 4,090                       | 1,252         | 814           |                  |
| 3Q'07               | (13,900)                         | (4,387)            | _                                     | 3,968                       | (14,319)      | (9,307)       | (0.03)           |
| 4Q'07               | (11,551)                         | (9,393)            | (34,003)                              | _                           | (54,947)      | (35,716)      | (0.09)           |
| 2007                | \$(30,486)                       | \$(20,009)         | \$ (34,003)                           | \$ 8,058                    | \$(76,440)    | \$(49,686)    | \$ (0.16)        |
| 1Q'08               | \$ 1,429                         | \$ (2,668)         | \$                                    | \$ —                        | \$ (1,239)    | \$ (805)      | \$ —             |
| 2Q'08               | 2,073                            | (4,609)            | (5,131)                               | 2,177                       | (5,490)       | (3,569)       | (0.01)           |
| 3Q'08               | (73,790)                         | 3,399              |                                       | 21,364                      | (49,027)      | (31,868)      | (0.08)           |
| 2008 (year-to-date) | \$(70,288)                       | \$ (3,878)         | \$ (5,131)                            | \$ 23,541                   | \$(55,756)    | \$(36,241)    | \$ (0.09)        |

The 2008 third quarter securities losses total included an OTTI adjustment of \$76.6 million in our Alt-A mortgage loan-backed portfolio(see "Investment Portfolio" discussion within the "Credit Risk" section).

6. **Other Significant Items Influencing Earnings Performance Comparisons.** In addition to the items discussed separately in this section, a number of other items impacted financial results. These included:

## 2008 — Third Quarter

• \$3.7 million (\$0.01 per common share) increase to provision for income taxes, representing an increase to the previously established capital loss carry-forward valuation allowance related to the current quarter's decline in value of Visa® shares held.

## 2008 — Second Quarter

• \$3.4 million (\$0.01 per common share) benefit to provision for income taxes, representing a reduction to the previously established capital loss carry-forward valuation allowance related to the value of Visa® shares held.

## 2008 — First Quarter

- \$11.1 million (\$0.03 per common share) benefit to provision for income taxes, representing a reduction to the previously established capital loss carry-forward valuation allowance as a result of the 2008 first quarter Visa® IPO.
- \$11.0 million (\$0.02 per common share) of asset impairment, including (a) \$5.9 million venture capital loss included in other non-interest income, (b) \$2.6 million charge off of a receivable included in other non-interest expense, and (c) \$2.5 million write-down of leasehold improvements in our Cleveland main office included in net occupancy expense.

## 2007 — Fourth Quarter

\$8.9 million (\$0.02 per common share) negative impact primarily due to increases to litigation reserves on existing cases included in other non-interest
expense.

## 2007 — First Quarter

• \$1.9 million (\$0.01 per common share) negative impact primarily due to increases to litigation reserves on existing cases included in other non-interest expense.

Table 3 reflects the earnings impact of the above-mentioned significant items for periods affected by this Results of Operations discussion:

Table 3 — Significant Items Influencing Earnings Performance Comparison (1)

|   | Three Months Ended |          |               |            |                    |          |  |  |  |  |  |
|---|--------------------|----------|---------------|------------|--------------------|----------|--|--|--|--|--|
|   | September 30       | ), 2008  | June 30,      | 2008       | September 30, 2007 |          |  |  |  |  |  |
| (in millions)                                       | After-tax          | EPS      | After-tax     | EPS        | After-tax          | EPS      |  |  |  |  |  |
| Net income — reported earnings                      | \$ 75.1            |          | \$101.4       |            | \$138.2            |          |  |  |  |  |  |
| Earnings per share, after tax                       |                    | \$ 0.17  |               | \$ 0.25    |                    | \$ 0.38  |  |  |  |  |  |
| Change from prior quarter — \$                      |                    | (0.08)   |               | (0.10)     |                    | 0.04     |  |  |  |  |  |
| Change from prior quarter — %                       |                    | (32.0)%  |               | (28.6)%    |                    | 11.8%    |  |  |  |  |  |
| Change from a year-ago — \$                         |                    | \$(0.21) |               | \$(0.09)   |                    | \$(0.27) |  |  |  |  |  |
| Change from a year-ago — %                          |                    | (55.3)%  |               | (26.5)%    |                    | (41.5)%  |  |  |  |  |  |
| Significant items - favorable (unfavorable) impact: | Earnings (2)       | EPS      | Earnings (2)  | EPS        | Earnings (2)       | EPS      |  |  |  |  |  |
| Net market-related losses                           | \$ (47.1)          | \$(0.08) | \$ (6.8)      | \$(0.01)   | \$ (18.0)          | \$(0.03) |  |  |  |  |  |
| Deferred tax valuation allowance                    |                    |          |               |            |                    |          |  |  |  |  |  |
| (provision) benefit (3)                             | (3.7)              | (0.01)   | 3.4           | 0.01       | _                  | _        |  |  |  |  |  |
| Merger and restructuring costs                      | _                  | _        | (14.6)        | (0.03)     | (32.3)             | (0.06)   |  |  |  |  |  |
|   |                    |          |               | Nine Month | s Endad            |          |  |  |  |  |  |
|   |                    | ;        | September 30, |            | September :        | 30, 2007 |  |  |  |  |  |
| (in millions)                                       |                    | •        | After-tax     | EPS        | After-tax          | EPS      |  |  |  |  |  |
| Net income — reported earnings                      |                    |          | \$ 303.5      |            | \$314.4            |          |  |  |  |  |  |
| Earnings per share, after tax                       |                    |          |               | \$ 0.76    |                    | \$ 1.12  |  |  |  |  |  |
| Change from a year-ago — \$                         |                    |          |               | (0.36)     |                    | (0.44)   |  |  |  |  |  |
| Change from a year-ago — %                          |                    |          |               | (32.1)%    |                    | (28.2)%  |  |  |  |  |  |
| Significant items - favorable (unfavorable) impact: |                    |          | Earnings (2)  | EPS        | Earnings (2)       | EPS      |  |  |  |  |  |
| Aggregate impact of Visa® IPO                       |                    |          | \$ 37.5       | \$ 0.07    | \$ —               | \$ —     |  |  |  |  |  |
| Deferred tax valuation allowance benefit (3)        |                    |          | 10.8          | 0.03       | _                  | _        |  |  |  |  |  |
| Net market-related losses                           |                    |          | (74.0)        | (0.13)     | (31.9)             | (0.07)   |  |  |  |  |  |
| Merger and restructuring costs                      |                    |          | (21.8)        | (0.04)     | (40.7)             | (0.09)   |  |  |  |  |  |
| Asset impairment                                    |                    |          | (11.0)        | (0.02)     | _                  | _        |  |  |  |  |  |
| Litigation losses                                   |                    |          | _             | _          | (1.9)              | _        |  |  |  |  |  |

<sup>(1)</sup> Refer to the "Significant Items" section for additional discussion regarding these items.

<sup>(2)</sup> Pre-tax unless otherwise noted.

<sup>(3)</sup> After-tax.

## Net Interest Income / Average Balance Sheet

(This section should be read in conjunction with Significant Items 1, 2, and 4.)

## 2008 Third Quarter versus 2007 Third Quarter

Fully taxable equivalent net interest income decreased \$21.3 million, or 5%, from the year-ago quarter. This reflected the unfavorable impact of a 23 basis point decline in the net interest margin to 3.29%, with 8 basis points of the decline reflecting the 2007 fourth quarter restructuring of the Franklin credit. The negative impact from the decline in the net interest margin was partially offset by a \$0.8 billion, or 2%, increase in average earning assets. The increase in average earning assets, reflected growth in average loans and leases, partially offset by a decline in other earnings assets.

Table 4 details the increases in average loans and leases and average deposits.

Table 4 — Average Loans/Leases and Deposits — 2008 Third Quarter vs. 2007 Third Quarter

|  | Third     | Change    |            |         |
|--|-----------|-----------|------------|---------|
| (in thousands)                           | 2008      | 2007      | Amount     | Percent |
| Net interest income — FTE                | \$394,087 | \$415,345 | \$(21,258) | (5.1)%  |
| Average Loans and Deposits (in millions) |           |           |            |         |
| Loans/Leases                             |           |           |            |         |
| Commercial and industrial                | \$ 13,629 | \$ 13,036 | \$ 593     | 4.5%    |
| Commercial real estate                   | 9,816     | 8,980     | 836        | 9.3     |
| Total commercial                         | 23,445    | 22,016    | 1,429      | 6.5     |
| Automobile loans and leases              | 4,624     | 4,354     | 270        | 6.2     |
| Home equity                              | 7,453     | 7,468     | (15)       | (0.2)   |
| Residential mortgage                     | 4,812     | 5,456     | (644)      | (11.8)  |
| Other consumer                           | 670       | 534       | 136        | 25.5    |
| Total consumer                           | 17,559    | 17,812    | (253)      | (1.4)   |
| Total loans                              | \$ 41,004 | \$ 39,828 | \$ 1,176   | 3.0%    |
| Deposits                                 |           |           |            |         |
| Demand deposits — non-interest bearing   | \$ 5,080  | \$ 5,384  | \$ (304)   | (5.6)%  |
| Demand deposits — interest bearing       | 4,005     | 3,808     | 197        | 5.2     |
| Money market deposits                    | 5,860     | 6,869     | (1,009)    | (14.7)  |
| Savings and other domestic time deposits | 4,911     | 5,127     | (216)      | (4.2)   |
| Core certificates of deposit             | 11,883    | 10,451    | 1,432      | 13.7    |
| Total core deposits                      | 31,739    | 31,639    | 100        | 0.3     |
| Other deposits                           | 6,064     | 6,013     | 51         | 0.8     |
| Total deposits                           | \$ 37,803 | \$ 37,652 | \$ 151     | 0.4%    |

The \$1.2 billion, or 3%, increase in average total loans and leases primarily reflected:

• \$1.4 billion, or 6%, increase in average total commercial loans, with growth reflected in both C&I and CRE loans. The \$0.8 billion, or 9%, increase in average CRE loans was primarily to existing borrowers with a focus on traditional income producing property types and was not related to the single family home builder segment. The \$0.6 billion, or 5%, growth in C&I loans reflected a combination of originations to existing borrowers and originations to new high credit quality customers. We have been able to attract new relationships that historically dealt exclusively with competitors. These "house account" types of relationships are typically the highest quality borrowers and bring the added benefit of significant new deposit and other non-credit relationships.

## Partially offset by:

\$0.3 billion, or 1%, decrease in average total consumer loans. This reflected a \$0.6 billion, or 12%, decline in residential mortgages, reflecting loan sales in prior quarters. Average home equity loans were little changed. Partially offsetting the decline was a \$0.3 billion, or 6%, growth in average automobile loans and leases. The increase was exclusively in the automobile loan segment, and we are confident in the underwriting strategies employed that generated the growth as our 2008 originations have shown lower levels of risk.

The \$0.2 billion increase in average total deposits reflected growth in both average total core deposits, and to a lesser degree, other deposits. Changes from the year-ago period reflected the continuation of customers transferring funds from lower rate to higher rate accounts like certificates of deposits as short-term rates have fallen. Specifically, average core certificates of deposit increased \$1.4 billion, or 14%, whereas average money market deposits and savings and other domestic time deposits decreased \$1.0 billion and \$0.2 billion, respectively. Average interest bearing demand deposits increased \$0.2 billion, or 5%, whereas average non-interest bearing demand deposits declined \$0.3 billion, or 6%, again reflecting customer preference for interest bearing accounts.

## 2008 Third Quarter versus 2008 Second Quarter

Compared with the 2008 second quarter, fully taxable equivalent net interest income decreased \$1.4 million. This reflected a \$0.6 billion, or 1%, decline in average earning assets, as the net interest margin was unchanged at 3.29%.

Table 5 details the slight decreases in average loans and leases and average deposits.

Table 5 — Average Loans/Leases and Deposits — 2008 Third Quarter vs. 2008 Second Quarter

|  | 20            | 08             | Change    |         |  |  |
|--|---------------|----------------|-----------|---------|--|--|
| (in thousands)   | Third Quarter | Second Quarter | Amount    | Percent |  |  |
| Net interest income — FTE  | \$ 394,087    | \$ 395,490     | \$(1,403) | (0.4)%  |  |  |
| Average Loans and Deposits (in millions)                               |               |                |           |         |  |  |
| Loans/Leases   |               |                |           |         |  |  |
| Commercial and industrial  | \$ 13,629     | \$ 13,631      | \$ (2)    | (0.0)%  |  |  |
| Commercial real estate   | 9,816         | 9,601          | 215       | 2.2     |  |  |
| Total commercial   | 23,445        | 23,232         | 213       | 0.9     |  |  |
|  |               |                |           |         |  |  |
| Automobile loans and leases  | 4,624         | 4,551          | 73        | 1.6     |  |  |
| Home equity  | 7,453         | 7,365          | 88        | 1.2     |  |  |
| Residential mortgage   | 4,812         | 5,178          | (366)     | (7.1)   |  |  |
| Other consumer   | 670           | 699            | (29)      | (4.1)   |  |  |
| Total consumer   | 17,559        | 17,793         | (234)     | (1.3)   |  |  |
| Total loans  | \$ 41,004     | \$ 41,025      | \$ (21)   | (0.1)%  |  |  |
| Denocite   |               |                |           |         |  |  |
| Deposits  Demand deposits — non-interest bearing                       | \$ 5,080      | \$ 5,061       | \$ 19     | 0.4%    |  |  |
| Demand deposits — interest bearing  Demand deposits — interest bearing | 4,005         | 4,086          | (81)      | (2.0)   |  |  |
| Money market deposits  | 5,860         | 6,267          | (407)     | (6.5)   |  |  |
| Savings and other domestic time deposits                               | 4,911         | 5,047          | (136)     | (2.7)   |  |  |
| Core certificates of deposit   | 11,883        | 10,950         | 933       | 8.5     |  |  |
| Total core deposits  | 31,739        | 31,411         | 328       | 1.0     |  |  |
| Other deposits   | 6,064         | 6,616          | (552)     | (8.3)   |  |  |
| Total deposits   | \$ 37,803     | \$ 38,027      | \$ (224)  | (0.6)%  |  |  |

Average total loans and leases were essentially unchanged between quarters. However, average total commercial loans increased 1%, reflecting 2% growth in CRE loans, as total average C&I loans were little changed. The current quarter's CRE growth was comprised primarily of new or increased loan facilities to existing borrowers. This growth was not associated with the single family home builder segment as exposure to this segment declined during the quarter. Average total consumer loans decreased \$0.2 billion, or 1%, reflecting a \$0.4 billion, or 7%, decline in average residential mortgages due to a full quarter's impact of \$473 million of the residential mortgages sold in the prior quarter. Average automobile loans and leases increased 2%, with average home equity loans increasing 1%. We remain very comfortable with our origination strategies in the consumer segments, and are confident that we are continuing to lend to high quality borrowers.

Average total deposits were \$37.8 billion, down \$0.2 billion, or 1%, from the prior quarter and reflected:

\$0.6 billion, or 8%, decrease in average non-core deposits, primarily reflecting a decline in brokered deposits.

## Partially offset by:

• \$0.3 billion, or 1%, increase in average total core deposits. The primary driver of the change was growth in higher rate core certificates of deposit, partially offset by a decline in lower rate money market accounts.

Tables 6 and 7 reflect quarterly average balance sheets and rates earned and paid on interest-earning assets and interest-bearing liabilities.

Table 6 — Consolidated Quarterly Average Balance Sheets

|   |              |              | Average Balances |                |                | Change   |                |  |
|---|--------------|--------------|------------------|----------------|----------------|----------|----------------|--|
| Fully taxable equivalent basis              |              | 2008         |                  |                | 007            | 3Q08 v   | s 3Q07         |  |
| (in millions)                               | Third        | Second       | First            | Fourth         | Third          | Amount   | Percent        |  |
| Assets                                      |              |              |                  |                |                |          |                |  |
| Interest bearing deposits in banks          | \$ 321       | \$ 256       | \$ 293           | \$ 324         | \$ 292         | \$ 29    | 9.9%           |  |
| Trading account securities                  | 992          | 1,243        | 1,186            | 1,122          | 1,149          | (157)    | (13.7)         |  |
| Federal funds sold and securities purchased |              |              |                  |                |                |          |                |  |
| under resale agreements                     | 363          | 566          | 769              | 730            | 557            | (194)    | (34.8)         |  |
| Loans held for sale                         | 274          | 501          | 565              | 493            | 419            | (145)    | (34.6)         |  |
| Investment securities:                      |              |              |                  |                |                |          |                |  |
| Taxable                                     | 3,975        | 3,971        | 3,774            | 3,807          | 3,951          | 24       | 0.6            |  |
| Tax-exempt                                  | 712          | 717          | 703              | 689            | 675            | 37       | 5.5            |  |
| Total investment securities                 | 4,687        | 4,688        | 4,477            | 4,496          | 4,626          | 61       | 1.3            |  |
| Loans and leases: (1)                       |              |              |                  |                |                |          |                |  |
| Commercial:                                 |              |              |                  |                |                |          |                |  |
| Commercial and industrial                   | 13,629       | 13,631       | 13,343           | 13,270         | 13,036         | 593      | 4.5            |  |
| Commercial real estate:                     |              |              |                  |                |                |          |                |  |
| Construction                                | 2,090        | 2,038        | 2,014            | 1,892          | 1,815          | 275      | 15.2           |  |
| Commercial                                  | 7,726        | 7,563        | 7,273            | 7,161          | 7,165          | 561      | 7.8            |  |
| Commercial real estate                      | 9,816        | 9,601        | 9,287            | 9,053          | 8,980          | 836      | 9.3            |  |
| Total commercial                            | 23,445       | 23,232       | 22,630           | 22,323         | 22,016         | 1,429    | 6.5            |  |
|   | 23,443       | 23,232       | 22,030           | 22,323         | 22,010         | 1,42)    | 0.5            |  |
| Consumer:                                   | 2.056        | 2.626        | 2 200            | 2.052          | 2.021          | 925      | 21.6           |  |
| Automobile loans Automobile leases          | 3,856<br>768 | 3,636<br>915 | 3,309<br>1,090   | 3,052<br>1,272 | 2,931<br>1,423 | (655)    | 31.6<br>(46.0) |  |
|   |              |              |                  |                |                |          | (,             |  |
| Automobile loans and leases                 | 4,624        | 4,551        | 4,399            | 4,324          | 4,354          | 270      | 6.2            |  |
| Home equity                                 | 7,453        | 7,365        | 7,274            | 7,297          | 7,468          | (15)     | (0.2)          |  |
| Residential mortgage                        | 4,812        | 5,178        | 5,351            | 5,437          | 5,456          | (644)    | (11.8)         |  |
| Other loans                                 | 670          | 699          | 713              | 728            | 534            | 136      | 25.5           |  |
| Total consumer                              | 17,559       | 17,793       | 17,737           | 17,786         | 17,812         | (253)    | (1.4)          |  |
| Total loans and leases                      | 41,004       | 41,025       | 40,367           | 40,109         | 39,828         | 1,176    | 3.0            |  |
| Allowance for loan and lease losses         | (731)        | (654)        | (630)            | (474)          | (475)          | (256)    | (53.9)         |  |
| Net loans and leases                        | 40,273       | 40,371       | 39,737           | 39,635         | 39,353         | 920      | 2.3            |  |
| Total earning assets                        | 47,641       | 48,279       | 47,657           | 47,274         | 46,871         | 770      | 1.6            |  |
| Cash and due from banks                     | 925          | 943          | 1,036            | 1.098          | 1,111          | (186)    | (16.7)         |  |
| Intangible assets                           | 3.441        | 3,449        | 3,472            | 3,440          | 3,337          | 104      | 3.1            |  |
| All other assets                            | 3,384        | 3,522        | 3,350            | 3,142          | 3,124          | 260      | 8.3            |  |
| Total Assets                                | \$54,660     | \$55,539     | \$54,885         | \$54,480       | \$53,968       | \$ 692   | 1.3%           |  |
| Total Assets                                | \$34,000     | \$33,337     | \$54,005         | \$54,400       | \$55,700       | \$ 072   | 1.570          |  |
| Liabilities and Shareholders' Equity        |              |              |                  |                |                |          |                |  |
| Deposits:                                   |              |              |                  |                |                |          |                |  |
| Demand deposits — non-interest bearing      | \$ 5,080     | \$ 5,061     | \$ 5,034         | \$ 5,218       | \$ 5,384       | \$ (304) | (5.6)%         |  |
| Demand deposits — interest bearing          | 4,005        | 4,086        | 3,934            | 3,929          | 3,808          | 197      | 5.2            |  |
| Money market deposits                       | 5,860        | 6,267        | 6,753            | 6,845          | 6,869          | (1,009)  | (14.7)         |  |
| Savings and other domestic deposits         | 4,911        | 5,047        | 5,004            | 5,012          | 5,127          | (216)    | (4.2)          |  |
| Core certificates of deposit                | 11,883       | 10,950       | 10,790           | 10,666         | 10,451         | 1,432    | 13.7           |  |
| Total core deposits                         | 31,739       | 31,411       | 31,515           | 31,670         | 31,639         | 100      | 0.3            |  |
| Other domestic deposits of \$100,000 or     |              |              |                  |                |                |          |                |  |
| more  | 1,991        | 2,145        | 1,989            | 1,739          | 1,584          | 407      | 25.7           |  |
| Brokered deposits and negotiable CDs        | 3,025        | 3,361        | 3,542            | 3,518          | 3,728          | (703)    | (18.9)         |  |
| Deposits in foreign offices                 | 1,048        | 1,110        | 885              | 748            | 701            | 347      | 49.5           |  |
| Total deposits                              | 37,803       | 38,027       | 37,931           | 37,675         | 37,652         | 151      | 0.4            |  |
| Short-term borrowings                       | 2,131        | 2,854        | 2,772            | 2,489          | 2,542          | (411)    | (16.2)         |  |
| Federal Home Loan Bank advances             | 3,139        | 3,412        | 3,389            | 3,070          | 2,553          | 586      | 23.0           |  |
| Subordinated notes and other long-term debt | 4,382        | 3,928        | 3,814            | 3,875          | 3,912          | 470      | 12.0           |  |
|   |              |              |                  |                |                |          |                |  |
| Total interest bearing liabilities          | 42,375       | 43,160       | 42,872           | 41,891         | 41,275         | 1,100    | 2.7            |  |
| All other liabilities                       | 884          | 963          | 1,104            | 1,160          | 1,103          | (219)    | (19.9)         |  |
| Shareholders' equity                        | 6,321        | 6,355        | 5,875            | 6,211          | 6,206          | 115      | 1.9            |  |
|   | \$54,660     | \$55,539     | \$54,885         | \$54,480       | \$53,968       | \$ 692   | 1.3%           |  |

<sup>(1)</sup> For purposes of this analysis, non-accrual loans are reflected in the average balances of loans.

Net interest margin

Table 7 — Consolidated Quarterly Net Interest Margin Analysis

|   | Average Rates (2) |        |              |              |              |  |  |  |  |
|---|-------------------|--------|--------------|--------------|--------------|--|--|--|--|
|   | -                 | 2008   |              | 200          |              |  |  |  |  |
| Fully taxable equivalent basis (1)  | Third             | Second | First        | Fourth       | Third        |  |  |  |  |
| Assets  |                   |        |              |              |              |  |  |  |  |
| Interest bearing deposits in banks  | 2.17%             | 2.77%  | 3.97%        | 4.30%        | 4.69%        |  |  |  |  |
| Trading account securities  | 5.45              | 5.13   | 5.27         | 5.72         | 6.01         |  |  |  |  |
| Federal funds sold and securities purchased under resale                    |                   |        |              |              |              |  |  |  |  |
| agreements  | 2.02              | 2.08   | 3.07         | 4.59         | 5.26         |  |  |  |  |
| Loans held for sale   | 6.54              | 5.98   | 5.41         | 5.86         | 5.13         |  |  |  |  |
| Investment securities:  |                   |        |              |              |              |  |  |  |  |
| Taxable   | 5.54              | 5.50   | 5.71         | 5.98         | 6.09         |  |  |  |  |
| Tax-exempt  | 6.80              | 6.77   | 6.75         | 6.74         | 6.78         |  |  |  |  |
| Total investment securities   | 5.73              | 5.69   | 5.88         | 6.10         | 6.19         |  |  |  |  |
| Loans and leases: (3)   |                   |        |              |              |              |  |  |  |  |
| Commercial:   |                   |        |              |              |              |  |  |  |  |
| Commercial and industrial   | 5.46              | 5.53   | 6.32         | 6.92         | 7.70         |  |  |  |  |
| Commercial real estate:   |                   |        |              |              |              |  |  |  |  |
| Construction  | 4.69              | 4.81   | 5.86         | 7.24         | 7.70         |  |  |  |  |
| Commercial  | 5.33              | 5.47   | 6.27         | 7.09         | 7.63         |  |  |  |  |
| Commercial real estate  | 5.19              | 5.32   | 6.18         | 7.12         | 7.65         |  |  |  |  |
| Total commercial  | 5.35              | 5.45   | 6.27         | 7.00         | 7.68         |  |  |  |  |
|   | 3.33              | 3.43   | 0.27         | 7.00         | 7.08         |  |  |  |  |
| Consumer:   | =                 | = 4.5  |              |              |              |  |  |  |  |
| Automobile loans  | 7.13              | 7.12   | 7.25         | 7.31         | 7.25         |  |  |  |  |
| Automobile leases   | 5.70              | 5.59   | 5.53         | 5.52         | 5.56         |  |  |  |  |
| Automobile loans and leases   | 6.89              | 6.81   | 6.82         | 6.78         | 6.70         |  |  |  |  |
| Home equity   | 6.19              | 6.43   | 7.21         | 7.81         | 7.94         |  |  |  |  |
| Residential mortgage  | 5.83              | 5.78   | 5.86         | 5.88         | 6.06         |  |  |  |  |
| Other loans   | 9.71              | 9.98   | 10.43        | 10.91        | 11.48        |  |  |  |  |
| Total consumer  | 6.41              | 6.48   | 6.84         | 7.10         | 7.17         |  |  |  |  |
| Total loans and leases  | 5.80              | 5.89   | 6.51         | 7.05         | 7.45         |  |  |  |  |
| Total earning assets  | 5.77%             | 5.85%  | 6.40%        | 6.88%        | 7.25%        |  |  |  |  |
| Liabilities and Shareholders' Equity  |                   |        |              |              |              |  |  |  |  |
| Deposits:   |                   |        |              |              |              |  |  |  |  |
| Demand deposits — non-interest bearing                                      | <b>—</b> %        | %      | -%           | %            | %            |  |  |  |  |
| Demand deposits — interest bearing  | 0.51              | 0.55   | 0.82         | 1.14         | 1.53         |  |  |  |  |
| Money market deposits   | 1.66              | 1.76   | 2.83         | 3.67         | 3.78         |  |  |  |  |
| Savings and other domestic deposits   | 1.74              | 1.83   | 2.27         | 2.54         | 2.54         |  |  |  |  |
| Core certificates of deposit  | 4.05              | 4.37   | 4.68         | 4.83         | 4.98         |  |  |  |  |
| Total core deposits   | 2.57              | 2.67   | 3.18         | 3.55         | 3.69         |  |  |  |  |
| Other domestic deposits of \$100,000 or more                                | 3.47              | 3.77   | 4.38         | 5.00         | 4.89         |  |  |  |  |
| Brokered deposits and negotiable CDs  | 3.37              | 3.38   | 4.43         | 5.24         | 5.42         |  |  |  |  |
| Deposits in foreign offices   | 1.49              | 1.66   | 2.16         | 3.27         | 3.29         |  |  |  |  |
| Total deposits  | 2.66              | 2.78   | 3.36         | 3.80         | 3.94         |  |  |  |  |
| Short-term borrowings   | 1.42              | 1.66   | 2.78         | 3.80         | 3.94<br>4.10 |  |  |  |  |
|   | 2.92              |        |              |              |              |  |  |  |  |
| Federal Home Loan Bank advances Subordinated notes and other long-term debt | 4.29              | 3.01   | 3.94<br>5.12 | 5.03<br>5.93 | 5.31<br>6.15 |  |  |  |  |
|   |                   | 4.21   |              |              |              |  |  |  |  |
| Total interest bearing liabilities  | 2.79%             | 2.85%  | 3.53%        | 4.09%        | 4.24%        |  |  |  |  |
| Net interest rate spread  | 2.98%             | 3.00%  | 2.87%        | 2.79%        | 3.01%        |  |  |  |  |
| Impact of non-interest bearing funds on margin                              | 0.31              | 0.29   | 0.36         | 0.47         | 0.51         |  |  |  |  |
|   | 2.200/            | 2.200/ | 2.220/       | 2.260/       | 2.520/       |  |  |  |  |

<sup>(1)</sup> Fully taxable equivalent (FTE) yields are calculated assuming a 35% tax rate. See Table 1 for the FTE adjustment.

3.29%

3.29%

3.23%

3.26%

3.52%

<sup>(2)</sup> Loan, lease, and deposit average rates include impact of applicable derivatives and non-deferrable fees.

<sup>(3)</sup> For purposes of this analysis, non-accrual loans are reflected in the average balances of loans.

## 2008 First Nine Months versus 2007 First Nine Months

Fully taxable equivalent net interest income increased \$239.4 million, or 26%, from the first nine-month period of 2007. This reflected the favorable impact of an \$11.2 billion, or 31%, increase in average earning assets. The increase in average earning assets, with \$9.9 billion representing an increase in average loans and leases, was partially offset by a 13 basis point decline in the net interest margin to 3.27%. The increase in average earning assets, including loans and leases, was primarily Sky Financial merger-related.

Table 8 details the estimated merger-related impacts to our average loans and leases and average deposits.

Table 8 — Average Loans/Leases and Deposits — Estimated Merger Related Impacts — 2008 First Nine Months vs. 2007 First Nine Months

|                                 | N         | ine Month |        |      |          | C       | hange |       |              | Merger<br>Related |    | Non-mei  | rger Related |
|---------------------------------|-----------|-----------|--------|------|----------|---------|-------|-------|--------------|-------------------|----|----------|--------------|
| (in thousands)                  | 2008      | Septemo   | 200    | )7   | A        | mount   | Pero  | cent  |              | teratea           |    | Amount   | Percent (1)  |
| Net interest income — FTE       | \$ 1,171, | 903       | \$ 932 | ,463 | \$ 2     | 239,440 |       | 25.7% | \$ :         | 303,184           | \$ | (63,744) | (5.2)%       |
|                                 |           |           | ·      |      | <u>-</u> |         |       |       | <del>-</del> |                   |    |          |              |
| Average Loans and Deposits      |           |           |        |      |          |         |       |       |              |                   |    |          |              |
| (in millions)                   |           |           |        |      |          |         |       |       |              |                   |    |          |              |
| Loans                           |           |           |        |      |          |         |       |       |              |                   |    |          |              |
| Commercial and industrial       | \$ 13,    |           |        | ,748 | \$       | 3,787   |       | 38.8% | \$           | 3,183             | \$ | 604      | 4.7%         |
| Commercial real estate          | 9,        | 568       | 6      | ,051 |          | 3,517   |       | 58.1  | _            | 2,647             | _  | 870      | 10.0         |
| Total commercial                | 23,       | 103       | 15     | ,799 |          | 7,304   |       | 46%   |              | 5,830             |    | 1,474    | 6.8          |
|                                 |           |           |        |      |          |         |       |       |              |                   |    |          |              |
| Automobile loans and leases     | 4,        | 525       | 4      | ,048 |          | 477     |       | 11.8% |              | 288               |    | 189      | 4.4          |
| Home equity                     | 7,        | 364       | 5      | ,794 |          | 1,570   |       | 27.1  |              | 1,590             |    | (20)     | (0.3)        |
| Residential mortgage            | 5,        | 113       | 4      | ,771 |          | 342     |       | 7.2   |              | 741               |    | (399)    | (7.2)        |
| Other consumer                  | (         | 595       |        | 461  |          | 234     |       | 50.8  |              | 95                | _  | 139      | 25.0         |
| Total consumer                  | 17,       | 597       | 15     | ,074 |          | 2,623   |       | 17.4  |              | 2,714             |    | (91)     | (0.5)        |
| Total loans                     | \$ 40,    | 300       | \$ 30  | ,873 | \$       | 9,927   |       | 32.2% | \$           | 8,544             | \$ | 1,383    | 3.5%         |
|                                 |           |           |        |      | -        |         |       |       | <del></del>  |                   |    |          |              |
| Deposits                        |           |           |        |      |          |         |       |       |              |                   |    |          |              |
| Demand deposits — non-interest  |           |           |        |      |          |         |       |       |              |                   |    |          |              |
| bearing                         | \$ 5,     | )58       | \$ 4   | ,175 | \$       | 883     |       | 21.1% | \$           | 1,219             | \$ | (336)    | (6.2)%       |
| Demand deposits — interest      |           |           |        |      |          |         |       |       |              |                   |    |          |              |
| bearing                         | 4,        | 008       | 2      | ,859 |          | 1,149   |       | 40.2  |              | 973               |    | 176      | 4.6          |
| Money market deposits           | 6,        | 292       | 5      | ,946 |          | 346     |       | 5.8   |              | 664               |    | (318)    | (4.8)        |
| Savings and other domestic time |           |           |        |      |          |         |       |       |              |                   |    |          |              |
| deposits                        | 4,        | 987       | 3      | ,660 |          | 1,327   |       | 36.3  |              | 1,729             |    | (402)    | (7.5)        |
| Core certificates of deposit    | 11,       | 210       | 7      | ,183 |          | 4,027   |       | 56.1  |              | 3,087             |    | 940      | 9.2          |
| Total core deposits             | 31,       | 555       | 23     | ,823 |          | 7,732   |       | 32.5  |              | 7,672             |    | 60       | 0.2          |
| Other deposits                  | 6,        | 366       | 5      | ,017 |          | 1,349   |       | 26.9  |              | 895               |    | 454      | 7.7          |
| Total deposits                  | \$ 37,    | 021       | \$ 28  | ,840 | \$       | 9,081   |       | 31.5% | \$           | 8,567             | \$ | 514      | 1.4%         |

## (1) Calculated as non-merger related / (prior period + merger-related)

The \$1.4 billion, or 4%, non-merger-related increase in average total loans and leases primarily reflected:

• \$1.5 billion, or 7%, growth in average total commercial loans, with growth reflected in both the C&I and CRE portfolios. The growth in CRE loans was primarily to existing borrowers with a focus on traditional income producing property types and was not related to the single family home builder segment. The growth in C&I loans reflected a combination of originations to existing borrowers and originations to new high quality borrowers.

## Partially offset by:

• \$0.1 billion, or 1%, decline in total average consumer loans reflecting a \$0.4 billion, or 7%, decline in residential mortgages, due to loan sales. This decrease was partially offset by a \$0.2 billion, or 4%, increase in average automobile loans and leases reflecting higher automobile loan originations.

The \$0.5 billion, or 1%, non-merger-related increase in average total deposits reflected a \$0.5 billion, or 8%, growth in other deposits. These deposits were primarily other domestic time deposits of \$100,000 or more reflecting increases in commercial and public fund deposits. Changes from the comparable year-ago period also reflected customers transferring funds from lower rate to higher rate accounts like certificates of deposit as short-term rates had fallen.

Table 9 — Consolidated YTD Average Balance Sheets and Net Interest Margin Analysis

|  |                                       |                | age Balances |         | YTD Average Rates(2) Nine Months Ended September 30, |        |  |
|--|---------------------------------------|----------------|--------------|---------|--|--------|--|
| Fully taxable equivalent basis(1)                                      |                                       | Ended Sept 30, | Char         |         |  |        |  |
| (in millions of dollars)   | 2008                                  | 2007           | Amount       | Percent | 2008   | 2007   |  |
| Assets   |                                       |                |              | ## 40/  |  | 4.000/ |  |
| Interest bearing deposits in banks                                     | \$ 290                                | \$ 187<br>480  | \$ 103       | 55.1%   | 2.96%  | 4.93%  |  |
| Trading account securities   | 1,139                                 | 480            | 659          | N.M.    | 5.26   | 5.94   |  |
| Federal funds sold and securities purchased under resale<br>agreements | 565                                   | 545            | 20           | 3.7     | 2.52   | 5.26   |  |
| Loans held for sale  | 446                                   | 318            | 128          | 40.3    | 5.86   | 5.61   |  |
| Investment securities:   | 440                                   | 516            | 120          | 40.3    | 3.60   | 5.01   |  |
| Taxable  | 3,907                                 | 3,601          | 306          | 8.5     | 5.58   | 6.11   |  |
| Tax-exempt   | 711                                   | 632            | 79           | 12.5    | 6.77   | 6.71   |  |
| Total investment securities  | 4,618                                 | 4,233          | 385          | 9.1     | 5,76   | 6.20   |  |
| Loans and leases: (3)  | 4,010                                 | 7,233          | 363          | 7.1     | 3.70   | 0.20   |  |
| Commercial:  |                                       |                |              |         |  |        |  |
| Commercial and industrial  | 13,535                                | 9,748          | 3,787        | 38.8    | 5.79   | 7.52   |  |
| Commercial real estate:  |                                       | -,             | 2,           |         |  | ,      |  |
| Construction   | 2,047                                 | 1,412          | 635          | 45.0    | 5.14   | 7.88   |  |
| Commercial   | 7,521                                 | 4,639          | 2,882        | 62.1    | 5.68   | 7.56   |  |
| Commercial real estate   | 9,568                                 | 6,051          | 3,517        | 58.1    | 5.56   | 7.64   |  |
|  | · · · · · · · · · · · · · · · · · · · |                | 7,304        |         |  | 7.57   |  |
| Total commercial   | 23,103                                | 15,799         | /,304        | 46.2    | 5.68   | 1.57   |  |
| Consumer:  |                                       |                |              |         |  |        |  |
| Automobile loans   | 3,601                                 | 2,492          | 1,109        | 44.5    | 7.16   | 7.11   |  |
| Automobile leases  | 924                                   | 1,556          | (632)        | (40.6)  | 5.60   | 5.38   |  |
| Automobile loans and leases  | 4,525                                 | 4,048          | 477          | 11.8    | 6.85   | 6.44   |  |
| Home equity  | 7,364                                 | 5,794          | 1,570        | 27.1    | 6.60   | 7.72   |  |
| Residential mortgage   | 5,113                                 | 4,771          | 342          | 7.2     | 5.83   | 5.76   |  |
| Other loans  | 695                                   | 461            | 234          | 50.8    | 10.05  | 10.88  |  |
| Total consumer   | 17,697                                | 15,074         | 2,623        | 17.4    | 6.58   | 6.85   |  |
| Total loans and leases   | 40,800                                | 30,873         | 9,927        | 32.2    | 6.08   | 7.22   |  |
| Allowance for loan and lease losses                                    | (672)                                 | (351)          | (321)        | 91.5    |  |        |  |
| Net loans and leases   | 40,128                                | 30,522         | 9,606        | 31.5    |  |        |  |
| Total earning assets   | 47,858                                | 36,636         | 11,222       | 30.6    | 6.01%  | 7.08%  |  |
|  |                                       |                |              |         | 0.01%  | 7.08%  |  |
| Cash and due from banks  | 968                                   | 925            | 43           | 4.6     |  |        |  |
| Intangible assets  | 3,454                                 | 1,540          | 1,914        | N.M.    |  |        |  |
| All other assets   | 3,419                                 | 2,670          | 749          | 28.1    |  |        |  |
| Total Assets   | \$ 55,027                             | \$ 41,420      | \$ 13,607    | 32.9%   |  |        |  |
| Liabilities and Shareholders' Equity                                   |                                       |                |              |         |  |        |  |
| Deposits:  |                                       |                |              |         |  |        |  |
| Demand deposits — non-interest bearing                                 | \$ 5,058                              | \$ 4,175       | \$ 883       | 21.1%   | %  | %      |  |
| Demand deposits — interest bearing                                     | 4,008                                 | 2,859          | 1,149        | 40.2    | 0.62   | 1.36   |  |
| Money market deposits  | 6,292                                 | 5,946          | 346          | 5.8     | 2.11   | 4.00   |  |
| Savings and other domestic time deposits                               | 4,987                                 | 3,660          | 1,327        | 36.3    | 1.95   | 2.02   |  |
| Core certificates of deposit   | 11,210                                | 7,183          | 4,027        | 56.1    | 4.36   | 4.86   |  |
| Total core deposits  | 31,555                                | 23,823         | 7,732        | 32.5    | 2.80   | 3.56   |  |
| Other domestic time deposits of \$100,000 or more                      | 2,042                                 | 1,266          | 776          | 61.3    | 3.87   | 5.14   |  |
| Brokered deposits and negotiable CDs                                   | 3,309                                 | 3,146          | 163          | 5.2     | 3.75   | 5.48   |  |
| Deposits in foreign offices  | 1,015                                 | 605            | 410          | 67.8    | 1.75   | 3.16   |  |
| Total deposits   | 37,921                                | 28,840         | 9.081        | 31.5    | 2.93   | 3.88   |  |
| Short-term borrowings  | 2,584                                 | 2,163          | 421          | 19.5    | 1.99   | 4.29   |  |
| Federal Home Loan Bank advances  | 3,312                                 | 1,675          | 1,637        | 97.7    | 3,30   | 4.29   |  |
| Subordinated notes and other long-term debt                            | 4,043                                 | 3,624          | 419          | 11.6    | 4.52   | 5.96   |  |
| Total interest bearing liabilities                                     | 42,802                                | 32,127         | 10,675       | 33.2    | 3.05   | 4.20   |  |
|  |                                       |                |              |         | 3.03   | 4.20   |  |
| All other liabilities  | 983                                   | 1,018          | (35)         | (3.4)   |  |        |  |
| Shareholders' equity   | 6,184                                 | 4,100          | 2,084        | 50.8    |  |        |  |
| Total Liabilities and Shareholders' Equity                             | \$ 55,027                             | \$ 41,420      | \$ 13,607    | 32.9%   |  |        |  |
| Net interest rate spread   |                                       |                |              |         | 2.96   | 2.88   |  |
| Impact of non-interest bearing funds on margin                         |                                       |                |              |         | 0.31   | 0.52   |  |
| Net interest margin  |                                       |                |              |         | 3.27%  | 3.40%  |  |

## N.M., not a meaningful value.

- (1) Fully taxable equivalent (FTE) yields are calculated assuming a 35% tax rate.
- (2) Loan and lease and deposit average rates include impact of applicable derivatives and non-deferrable fees.
- (3) For purposes of this analysis, non-accrual loans are reflected in the average balances of loans.

## **Provision for Credit Losses**

(This section should be read in conjunction with Significant Item 2 and the Credit Risk section.)

The provision for credit losses is the expense necessary to maintain the allowance for loan and lease losses (ALLL) and the allowance for unfunded loan commitments and letters of credit (AULC) at levels adequate to absorb our estimate of probable inherent credit losses in the loan and lease portfolio and the portfolio of unfunded loan commitments and letters of credit.

The provision for credit losses in the 2008 third quarter was \$125.4 million, up \$4.6 million from the prior quarter, and exceeded net charge-offs by \$41.6 million. The provision for credit losses in the current quarter was \$83.4 million higher than in the year-ago quarter. The provision for credit losses in the first nine-month period of 2008 was \$334.9 million, an increase of \$203.3 million from \$131.5 million in the comparable year-ago period. The reported provision for credit losses for the first nine-month period of 2008 exceeded net charge-offs by \$137.4 million (see "Credit Quality" discussion).

#### Non-Interest Income

(This section should be read in conjunction with Significant Items 1, 3, 4, 5, and 6.)

Table 10 reflects non-interest income for each of the past five quarters:

Table 10 - Non-Interest Income

|                                     |           | 2008      |           | 20        | 07        |
|-------------------------------------|-----------|-----------|-----------|-----------|-----------|
| (in thousands)                      | Third     | Second    | First     | Fourth    | Third     |
| Service charges on deposit accounts | \$ 80,508 | \$ 79,630 | \$ 72,668 | \$ 81,276 | \$ 78,107 |
| Trust services                      | 30,952    | 33,089    | 34,128    | 35,198    | 33,562    |
| Brokerage and insurance income      | 34,309    | 35,694    | 36,560    | 30,288    | 28,806    |
| Other service charges and fees      | 23,446    | 23,242    | 20,741    | 21,891    | 21,045    |
| Bank owned life insurance income    | 13,318    | 14,131    | 13,750    | 13,253    | 14,847    |
| Mortgage banking income (loss)      | 10,302    | 12,502    | (7,063)   | 3,702     | 9,629     |
| Securities (losses) gains           | (73,790)  | 2,073     | 1,429     | (11,551)  | (13,152)  |
| Other income (loss)                 | 48,812    | 36,069    | 63,539    | (3,500)   | 31,830    |
| Total non-interest income           | \$167,857 | \$236,430 | \$235,752 | \$170,557 | \$204,674 |

|                                     |           | Ionths Ended<br>tember 30, | Change<br>YTD 2008 vs 2007 |         |  |
|-------------------------------------|-----------|----------------------------|----------------------------|---------|--|
| (in thousands)                      | 2008      | 2007                       | Amount                     | Percent |  |
| Service charges on deposit accounts | \$232,806 | \$172,917                  | \$ 59,889                  | 34.6%   |  |
| Trust services                      | 98,169    | 86,220                     | 11,949                     | 13.9    |  |
| Brokerage and insurance income      | 106,563   | 62,087                     | 44,476                     | 71.6    |  |
| Other service charges and fees      | 67,429    | 49,176                     | 18,253                     | 37.1    |  |
| Bank owned life insurance income    | 41,199    | 36,602                     | 4,597                      | 12.6    |  |
| Mortgage banking income             | 15,741    | 26,102                     | (10,361)                   | (39.7)  |  |
| Securities losses                   | (70,288)  | (18,187)                   | (52,101)                   | N.M.    |  |
| Other income                        | 148,420   | 91,127                     | 57,293                     | 62.9    |  |
| Total non-interest income           | \$640,039 | \$506,044                  | \$133,995                  | 26.5%   |  |

Table 11 details mortgage banking income and the net impact of MSR hedging activity for each of the past five quarters:

 ${\bf Table~11-Mortgage~Banking~Income~and~Net~Impact~of~MSR~Hedging}$ 

|   |                   | 2008                |                     | 20                  | 007                 | 3Q08 v            | s 3Q07  |
|---|-------------------|---------------------|---------------------|---------------------|---------------------|-------------------|---------|
| (in thousands, except as noted)   | Third             | Second              | First               | Fourth              | Third               | Amount            | Percent |
| Mortgage Banking Income   |                   |                     |                     |                     |                     |                   |         |
| Origination and secondary marketing   | \$ 7,647          | \$ 13,098           | \$ 9,332            | \$ 5,879            | \$ 8,375            | \$ (728)          | (8.7)%  |
| Servicing fees  | 11,838            | 11,166              | 10,894              | 11,405              | 10,811              | 1,027             | 9.5     |
| Amortization of capitalized servicing(1)  | (6,234)           | (7,024)             | (6,914)             | (5,929)             | (6,571)             | 337               | 5.1     |
| Other mortgage banking income   | 3,519             | 5,959               | 4,331               | 4,113               | 3,016               | 503               | 16.7    |
| Sub-total   | 16,770            | 23,199              | 17,643              | 15,468              | 15,631              | 1,139             | 7.3     |
| MSR valuation adjustment(1)   | (10,251)          | 39,031              | (18,093)            | (21,245)            | (9,863)             | (388)             | 3.9     |
| Net trading gains (losses) related to MSR hedging   | 3,783             | (49,728)            | (6,613)             | 9,479               | 3,861               | (78)              | (2.0)   |
| Total mortgage banking income (loss)  | \$ 10,302         | \$ 12,502           | \$ (7,063)          | \$ 3,702            | \$ 9,629            | \$ 673            | 7.0%    |
| Average trading account securities used to hedge MSRs (in millions) Capitalized mortgage servicing rights (2) | \$ 941<br>230,398 | \$ 1,190<br>240,024 | \$ 1,139<br>191,806 | \$ 1,073<br>207,894 | \$ 1,102<br>228,933 | \$ (161)<br>1,465 | (14.6)% |
| Total mortgages serviced for others(in millions) (2) MSR % of investor servicing portfolio                    | 15,741<br>1.46%   | 15,770<br>1.52%     | 15,138<br>1.27%     | 15,088<br>1.38%     | 15,073<br>1.52%     | 668 (0.06)%       | (3.6)   |
|   | 1.40 /0           | 1.32/0              | 1,2770              | 1.50/0              | 1.32/0              | (0.00)/8          | (3.0)   |
| Net Impact of MSR Hedging   |                   |                     |                     |                     |                     |                   |         |
| MSR valuation adjustment(1)   | \$ (10,251)       | \$ 39,031           | \$(18,093)          | \$ (21,245)         | \$ (9,863)          | \$ (388)          | 3.9%    |
| Net trading gains (losses) related to MSR hedging   | 3,783             | (49,728)            | (6,613)             | 9,479               | 3,861               | (78)              | (2.0)   |
| Net interest income related to MSR hedging  | 8,368             | 9,364               | 5,934               | 3,192               | 2,357               | 6,011             | N.M.    |
| Net impact of MSR hedging   | \$ 1,900          | \$ (1,333)          | \$(18,772)          | \$ (8,574)          | \$ (3,645)          | \$5,545           | N.M.%   |

|  | Nine Months En | nded September 30, | YTD 2008 vs 2007 |         |  |
|--|----------------|--------------------|------------------|---------|--|
| (in thousands, except as noted)                                    | 2008           | 2007               | Amount           | Percent |  |
| Mortgage Banking Income  |                |                    |                  |         |  |
|  |                |                    |                  |         |  |
| Origination and secondary marketing                                | \$ 30,077      | \$ 20,086          | \$ 9,991         | 49.7%   |  |
| Servicing fees   | 33,898         | 24,607             | 9,291            | 37.8    |  |
| Amortization of capitalized servicing(1)                           | (20,172)       | (14,658)           | (5,514)          | 37.6    |  |
| Other mortgage banking income                                      | 13,809         | 9,085              | 4,724            | 52.0    |  |
| Sub-total  | 57,612         | 39,120             | 18,492           | 47.3    |  |
| MSR valuation adjustment(1)  | 10,687         | 5,114              | 5,573            | N.M.    |  |
| Net trading losses related to MSR hedging                          | (52,558)       | (18,132)           | (34,426)         | N.M.    |  |
| Total mortgage banking income                                      | \$ 15,741      | \$ 26,102          | \$(10,361)       | (39.7)% |  |
| Average trading account securities used to hedge MSRs(in millions) | \$ 1,089       | S 433              | \$ 656           | N.M.%   |  |
| Capitalized mortgage servicing rights (2)                          | 230,398        | 228,933            | 1,465            | 0.6%    |  |
| Total mortgages serviced for others(in millions) (2)               | 15,741         | 15,073             | 668              | 4.4     |  |
| MSR % of investor servicing portfolio                              | 1.46%          | 1.52%              | (0.06)           | (14.9)% |  |
| Net Impact of MSR Hedging  |                |                    |                  |         |  |
| MSR valuation adjustment(1)  | \$ 10,687      | \$ 5,114           | \$ 5,573         | N.M.%   |  |
| Net trading losses related to MSR hedging                          | (52,558)       | (18,132)           | (34,426)         | N.M.    |  |
| Net interest income related to MSR hedging                         | 23,666         | 2,605              | 21,061           | N.M.    |  |
| Net impact of MSR hedging  | \$ (18,205)    | \$ (10,413)        | \$ (7,792)       | 74.8%   |  |

N.M., not a meaningful value.

<sup>(1)</sup> The change in fair value for the period represents the MSR valuation adjustment, excluding amortization of capitalized servicing.

<sup>(2)</sup> At period end.

## 2008 Third Quarter versus 2007 Third Quarter

Non-interest income decreased \$36.8 million, or 18%, from the year-ago quarter.

Table 12 — Non-Interest Income — 2008 Third Quarter vs. 2007 Third Quarter

|                                     |               |  |    |          |      |          | <br>Change attributable to: |                |       |         |         |
|-------------------------------------|---------------|--|----|----------|------|----------|-----------------------------|----------------|-------|---------|---------|
|                                     | Third Quarter |  |    | _        | Chan | ge       | Significant                 |                | Other |         |         |
| (in thousands)                      | 2008          |  |    | 2007     | _    | Amount   | Percent                     | <br>Items      |       | Amount  | Percent |
| Service charges on deposit accounts | \$ 80,508     |  | \$ | 78,107   | S    | 2,401    | 3.1%                        | \$<br>_        | \$    | 2,401   | 3.1%    |
| Trust services                      | 30,952        |  |    | 33,562   |      | (2,610)  | (7.8)                       | _              |       | (2,610) | (7.8)   |
| Brokerage and insurance income      | 34,309        |  |    | 28,806   |      | 5,503    | 19.1                        | _              |       | 5,503   | 19.1    |
| Other service charges and fees      | 23,446        |  |    | 21,045   |      | 2,401    | 11.4                        | _              |       | 2,401   | 11.4    |
| Bank owned life insurance income    | 13,318        |  |    | 14,847   |      | (1,529)  | (10.3)                      | _              |       | (1,529) | (10.3)  |
| Mortgage banking income             | 10,302        |  |    | 9,629    |      | 673      | 7.0                         | (466) (1)      |       | 1,139   | 11.8    |
| Securities losses                   | (73,790)      |  |    | (13,152) |      | (60,638) | N.M.                        | (60,638)(2)    |       | _       | 0.0     |
| Other income                        | 48,812        |  |    | 31,830   | _    | 16,982   | 53.4                        | <br>7,786(2)   |       | 9,196   | 28.9    |
| Total non-interest income           | \$ 167,857    |  | \$ | 204,674  | 9    | (36,817) | (18.0)%                     | \$<br>(53,318) | \$    | 16,501  | 8.1%    |

## N.M., not a Meaningful Value.

- (1) Refer to Significant Item #4 of the "Significant Items" discussion.
- (2) Refer to Significant Item #5 of the "Significant Items" discussion.

Of the \$36.8 million, or 18%, decrease in total non-interest income, \$53.3 million came from Significant Items(see "Significant Items" discussion). The remaining \$16.5 million, or 8%, increase reflected:

- \$9.2 million, or 29%, increase in other income, reflecting higher operating lease income, partially offset by declines in official check processing, merchant services, and derivatives income.
- \$5.5 million, or 19%, increase in brokerage and insurance income, reflecting growth in annuity sales and the 2007 fourth quarter acquisition of an insurance agency.
- \$2.4 million, or 3%, increase in service charges on deposit accounts, primarily reflecting strong growth in commercial service charges, partially offset by a decline in personal service charge income.
- \$2.4 million, or 11%, increase in other service charges and fees, reflecting higher debit card volume.

## Partially offset by:

• \$2.6 million, or 8%, decline in trust services income, reflecting the impact of lower market values on asset management revenues.

## 2008 Third Quarter versus 2008 Second Quarter

Non-interest income decreased \$68.6 million, or 29%, from the second quarter.

Table 13 — Non-Interest Income — 2008 Third Quarter vs. 2008 Second Quarter

|                                     | Third     | Second    |            |         |             | Change attributable to: | nge attributable to: |  |
|-------------------------------------|-----------|-----------|------------|---------|-------------|-------------------------|----------------------|--|
|                                     | Quarter   | Quarter   | Chan       | Change  |             | Oth                     | er                   |  |
| (in thousands)                      | 2008      | 2008      | Amount     | Percent | Items       | Amount                  | Percent              |  |
| Service charges on deposit accounts | \$ 80,508 | \$ 79,630 | \$ 878     | 1.1%    | s —         | \$ 878                  | 1.1%                 |  |
| Trust services                      | 30,952    | 33,089    | (2,137)    | (6.5)   | _           | (2,137)                 | (6.5)                |  |
| Brokerage and insurance income      | 34,309    | 35,694    | (1,385)    | (3.9)   | _           | (1,385)                 | (3.9)                |  |
| Other service charges and fees      | 23,446    | 23,242    | 204        | 0.9     | _           | 204                     | 0.9                  |  |
| Bank owned life insurance income    | 13,318    | 14,131    | (813)      | (5.8)   | _           | (813)                   | (5.8)                |  |
| Mortgage banking income             | 10,302    | 12,502    | (2,200)    | (17.6)  | 4,229(1)    | (6,429)                 | (51.4)               |  |
| Securities (losses) gains           | (73,790)  | 2,073     | (75,863)   | N.M.    | (75,863)(2) |                         | 0.0                  |  |
| Other income                        | 48,812    | 36,069    | 12,743     | 35.3    | 13,139(2)   | (396)                   | (1.1)                |  |
| Total non-interest income           | \$167,857 | \$236,430 | \$(68,573) | (29.0)% | \$(58,495)  | \$(10,078)              | (4.3)%               |  |

## N.M., not a meaningful value.

- (1) Refer to Significant Item #4 of the "Significant Items" discussion.
- (2) Refer to Significant Item #5 of the "Significant Items" discussion.

The \$68.6 million decrease in total non-interest income included a net charge of \$58.5 million from Significant Items(see "Significant Items" discussion). The remaining \$10.1 million, or 4%, decline reflected:

- \$6.4 million, or 51%, decline in mortgage banking income, primarily reflecting a 35% decline in origination activity, and lower gains on loan sales.
- \$2.1 million, or 6%, decline in trust services income, reflecting the impact of lower market values on asset management revenues.
- \$1.4 million, or 4%, decline in brokerage and insurance income, primarily reflecting seasonally lower insurance contingency fees.

## 2008 First Nine Months versus 2007 First Nine Months

Non-interest income for the first nine-month period of 2008 increased \$134.0 million from the comparable year-ago period.

Table 14 — Non-Interest Income — Estimated Merger Related Impact — 2008 First Nine Months vs. 2007 First Nine Months

|                                     | Nine Mor  | nths Ended |           |         | Change attributable to: |             |          |             |  |
|-------------------------------------|-----------|------------|-----------|---------|-------------------------|-------------|----------|-------------|--|
|                                     | Septer    | nber 30,   | Char      | ige     |                         | Significant |          | ther        |  |
| (in thousands)                      | 2008      | 2007       | Amount    | Percent | Merger Related          | Items       | Amount   | Percent (1) |  |
| Service charges on deposit accounts | \$232,806 | \$172,917  | \$ 59,889 | 34.6%   | \$ 48,220               | _           | \$11,669 | 5.3%        |  |
| Trust services                      | 98,169    | 86,220     | 11,949    | 13.9    | 14,018                  | _           | (2,069)  | (2.1)       |  |
| Brokerage and insurance income      | 106,563   | 62,087     | 44,476    | 71.6    | 34,122                  | _           | 10,354   | 10.8        |  |
| Other service charges and fees      | 67,429    | 49,176     | 18,253    | 37.1    | 11,600                  | _           | 6,653    | 10.9        |  |
| Bank owned life insurance income    | 41,199    | 36,602     | 4,597     | 12.6    | 3,614                   | _           | 983      | 2.4         |  |
| Mortgage banking income             | 15,741    | 26,102     | (10,361)  | (39.7)  | 12,512                  | (28,853)(2) | 5,980    | 15.5        |  |
| Securities losses                   | (70,288)  | (18,187)   | (52,101)  | 286.5   | 566                     | (52,667)(3) | _        | _           |  |
| Other income                        | 148,420   | 91,127     | 57,293    | 62.9    | 12,780                  | 20,794(4)   | 23,719   | 22.8        |  |
| Total non-interest income           | \$640,039 | \$506,044  | \$133,995 | 26.5%   | \$ 137,432              | \$ (60,726) | \$57,289 | 8.9%        |  |

- (1) Calculated as other / (prior period + merger-related)
- (2) Refer to Significant Item #4 of the "Significant Items" discussion.
- (3) Refer to Significant Item #5 of the "Significant Items" discussion.
- (4) Refer to Significant Items #3, #5, and #6 of the "Significant Items" discussion.

The \$134.0 million increase in total non-interest income reflected the \$137.4 million of merger-related impacts, and the net charge of \$60.7 million from Significant Items (see "Significant Items" discussion). The remaining \$57.3 million, or 9%, increase included:

- \$23.7 million, or 23%, increase in other income, reflecting primarily higher operating lease income.
- \$11.7 million, or 5%, increase in service charges on deposit accounts, primarily reflecting strong growth in personal service charge income.
- \$10.4 million, or 11%, increase in brokerage and insurance income, reflecting growth in annuity sales and the 2007 fourth quarter acquisition of an insurance agency.

## Non-Interest Expense

(This section should be read in conjunction with Significant Items 1, 3, 5, and 6.)

Table 15 reflects non-interest expense for each of the past five quarters:

Table 15 — Non-Interest Expense

|  |           | 2008      | 2007      |           |           |
|--|-----------|-----------|-----------|-----------|-----------|
| (in thousands)                             | Third     | Second    | First     | Fourth    | Third     |
| Salaries                                   | \$151,982 | \$163,595 | \$159,946 | \$178,855 | \$166,719 |
| Benefits                                   | 32,845    | 36,396    | 41,997    | 35,995    | 35,429    |
| Personnel costs                            | 184,827   | 199,991   | 201,943   | 214,850   | 202,148   |
| Outside data processing and other services | 32,386    | 30,186    | 34,361    | 39,130    | 40,600    |
| Net occupancy                              | 25,215    | 26,971    | 33,243    | 26,714    | 33,334    |
| Equipment                                  | 22,102    | 25,740    | 23,794    | 22,816    | 23,290    |
| Amortization of intangibles                | 19,463    | 19,327    | 18,917    | 20,163    | 19,949    |
| Marketing                                  | 7,049     | 7,339     | 8,919     | 16,175    | 13,186    |
| Professional services                      | 13,405    | 13,752    | 9,090     | 14,464    | 11,273    |
| Telecommunications                         | 6,007     | 6,864     | 6,245     | 8,513     | 7,286     |
| Printing and supplies                      | 4,316     | 4,757     | 5,622     | 6,594     | 4,743     |
| Other expense                              | 24,226    | 42,876    | 28,347    | 70,133    | 29,754    |
| Total non-interest expense                 | \$338,996 | \$377,803 | \$370,481 | \$439,552 | \$385,563 |

|  | Nine Months End | led September 30, | YTD 2008 vs 2007 |         |  |
|--|-----------------|-------------------|------------------|---------|--|
| (in thousands)                             | 2008            | 2007              | Amount           | Percent |  |
| Salaries                                   | \$ 475,523      | \$ 378,399        | \$ 97,124        | 25.7    |  |
| Benefits                                   | 111,238         | 93,579            | 17,659           | 18.9    |  |
| Personnel costs                            | 586,761         | 471,978           | 114,783          | 24.3    |  |
| Outside data processing and other services | 96,933          | 88,115            | 8,818            | 10.0    |  |
| Net occupancy                              | 85,429          | 72,659            | 12,770           | 17.6    |  |
| Equipment                                  | 71,636          | 58,666            | 12,970           | 22.1    |  |
| Amortization of intangibles                | 57,707          | 24,988            | 32,719           | N.M.    |  |
| Marketing                                  | 23,307          | 29,868            | (6,561)          | (22.0)  |  |
| Professional Services                      | 36,247          | 25,856            | 10,391           | 40.2    |  |
| Telecommunication                          | 19,116          | 15,989            | 3,127            | 19.6    |  |
| Printing and supplies                      | 14,695          | 11,657            | 3,038            | 26.1    |  |
| Other expense                              | 95,449          | 72,514            | 22,935           | 31.6    |  |
| Total non-interest expense                 | \$ 1,087,280    | \$ 872,290        | \$214,990        | 24.6%   |  |

N.M., not a meaningful value.

## 2008 Third Quarter versus 2007 Third Quarter

Non-interest expense decreased \$46.6 million, or 12%, from the year-ago quarter.

Table 16 — Non-Interest Expense — 2008 Third Quarter vs. 2007 Third Quarter

|                                   | Third      | Third      |             |         | Change attributable to: |             |            |             |  |
|-----------------------------------|------------|------------|-------------|---------|-------------------------|-------------|------------|-------------|--|
|                                   | Quarter    | Quarter    | Chang       | ge      | Restructuring/          | Significant | Oth        | er          |  |
| (in thousands)                    | 2008       | 2007       | Amount      | Percent | Merger Costs            | Items       | Amount     | Percent (1) |  |
| Personnel costs                   | \$ 184,827 | \$ 202,148 | \$ (17,321) | (8.6)%  | \$ (7,750)              | \$ —        | \$ (9,571) | (4.9)%      |  |
| Outside data processing and other |            |            |             |         |                         |             |            |             |  |
| services                          | 32,386     | 40,600     | (8,214)     | (20.2)  | (6,854)                 | _           | (1,360)    | (4.0)       |  |
| Net occupancy                     | 25,215     | 33,334     | (8,119)     | (24.4)  | (7,439)                 | _           | (680)      | (2.6)       |  |
| Equipment                         | 22,102     | 23,290     | (1,188)     | (5.1)   | (1,792)                 | _           | 604        | 2.8         |  |
| Amortization of intangibles       | 19,463     | 19,949     | (486)       | (2.4)   | _                       | _           | (486)      | (2.4)       |  |
| Marketing                         | 7,049      | 13,186     | (6,137)     | (46.5)  | (4,966)                 | _           | (1,171)    | (14.2)      |  |
| Professional services             | 13,405     | 11,273     | 2,132       | 18.9    | (1,555)                 | _           | 3,687      | 37.9        |  |
| Telecommunications                | 6,007      | 7,286      | (1,279)     | (17.6)  | (193)                   | _           | (1,086)    | (15.3)      |  |
| Printing and supplies             | 4,316      | 4,743      | (427)       | (9.0)   | (456)                   | _           | 29         | 0.7         |  |
| Other expense (2)                 | 24,226     | 29,754     | (5,528)     | (18.6)  | (1,255)                 | (18,144)(2) | 13,871     | 48.7        |  |
| Total non-interest expense        | \$ 338,996 | \$ 385,563 | \$ (46,567) | (12.1)% | \$ (32,260)             | \$ (18,144) | \$ 3,837   | 1.1%        |  |

<sup>(1)</sup> Calculated as other / (prior period + restructuring/merger costs)

Of the \$46.6 million decline, \$32.3 million represented Sky Financial merger/restructuring costs in the year-ago quarter and \$18.1 million reflected Significant Items(see "Significant Items" discussion). The remaining \$3.8 million, or 1%, increase reflected:

- \$13.9 million, or 49%, increase in other expense, primarily reflecting an increase in operating lease expense (\$8.8 million), with the remainder of the increase spread over a number of miscellaneous expense categories including other-real-estate-owned (OREO) losses (\$2.8 million) and franchise and other taxes (\$2.3 million).
- \$3.7 million, or 38%, increase in professional services expenses, reflecting increased legal and collection costs.

## Partially offset by:

- Expense reductions in various expense categories reflecting merger efficiencies.
- \$9.6 million, or 5%, decline in personnel costs reflecting the benefit of merger and restructuring efficiencies, including the impact of a 1,422, or 12%, reduction in full-time equivalent staff from the year-ago period, as well as lower incentive compensation.

<sup>(2)</sup> Refer to Significant Item #5 of the "Significant Items" discussion.

## 2008 Third Quarter versus 2008 Second Quarter

Non-interest expense decreased \$38.8 million, or 10%, from the 2008 second quarter.

Table 17 — Non-Interest Expense — 2008 Third Quarter vs. 2008 Second Quarter

|                                   | Third      | Second     |             |         | Change attributable to: |             |            |             |  |  |
|-----------------------------------|------------|------------|-------------|---------|-------------------------|-------------|------------|-------------|--|--|
|                                   | Quarter    | Quarter    | Chang       | ge      | Restructuring/          | Significant | Oth        | er          |  |  |
| (in thousands)                    | 2008       | 2008       | Amount      | Percent | Merger Costs            | Items       | Amount     | Percent (1) |  |  |
| Personnel costs                   | \$ 184,827 | \$ 199,991 | \$ (15,164) | (7.6)%  | \$ (10,663)             | \$ —        | \$ (4,501) | (2.4)%      |  |  |
| Outside data processing and other |            |            |             |         |                         |             |            |             |  |  |
| services                          | 32,386     | 30,186     | 2,200       | 7.3     | 898                     | _           | 1,302      | 4.2         |  |  |
| Net occupancy                     | 25,215     | 26,971     | (1,756)     | (6.5)   | (1,813)                 | _           | 57         | 0.2         |  |  |
| Equipment                         | 22,102     | 25,740     | (3,638)     | (14.1)  | (2,813)                 | _           | (825)      | (3.6)       |  |  |
| Amortization of intangibles       | 19,463     | 19,327     | 136         | 0.7     | _                       | _           | 136        | 0.7         |  |  |
| Marketing                         | 7,049      | 7,339      | (290)       | (4.0)   | (23)                    | _           | (267)      | (3.6)       |  |  |
| Professional services             | 13,405     | 13,752     | (347)       | (2.5)   | (91)                    | _           | (256)      | (1.9)       |  |  |
| Telecommunications                | 6,007      | 6,864      | (857)       | (12.5)  | (3)                     | _           | (854)      | (12.4)      |  |  |
| Printing and supplies             | 4,316      | 4,757      | (441)       | (9.3)   | (20)                    | _           | (421)      | (8.9)       |  |  |
| Other expense (2)                 | 24,226     | 42,876     | (18,650)    | (43.5)  | (24)                    | (19,187)(2) | 561        | 1.3         |  |  |
| Total non-interest expense        | \$ 338,996 | \$ 377,803 | \$ (38,807) | (10.3)% | \$ (14,552)             | \$ (19,187) | \$ (5,068) | (1.4)%      |  |  |

<sup>(1)</sup> Calculated as other / (prior period + restructuring/merger costs)

Of the \$38.8 million decline, \$14.6 million represented second quarter Sky Financial merger/restructuring costs and \$19.2 million related to Significant Items(see "Significant Items" discussion). The remaining \$5.1 million, or 1%, decline primarily reflected a \$4.5 million, or 2%, decline in personnel costs, as full-time equivalent staff decreased by 360, or 3%.

## 2008 First Nine Months versus 2007 First Nine Months

Non-interest expense for the first nine-month period of 2008 increased \$215.0, or 25%, from the comparable year-ago period.

Table 18 — Non-Interest Expense — Estimated Merger Related Impact — 2008 First Nine Months vs. 2007 First Nine Months

| Nine Months Ended           |              |            |            |         |     | Change Attributable to: |    |                |    |             |             |             |
|-----------------------------|--------------|------------|------------|---------|-----|-------------------------|----|----------------|----|-------------|-------------|-------------|
|                             | Septem       | oer 30,    | Change     |         |     | 7                       |    | Restructuring/ |    | gnificant   | Other       |             |
| (in thousands)              | 2008         | 2007       | Amount     | Percent | Mer | ger Related             | Me | rger Costs     |    | Items       | Amount      | Percent (1) |
| Personnel costs             | \$ 586,761   | \$ 471,978 | \$ 114,783 | 24.3%   | \$  | 136,500                 | \$ | 5,147          |    |             | \$ (26,864) | (4.4)%      |
| Outside data processing and |              |            |            |         |     |                         |    |                |    |             |             |             |
| other services              | 96,933       | 88,115     | 8,818      | 10.0    |     | 24,524                  |    | (9,012)        |    |             | (6,694)     | (6.5)       |
| Net occupancy               | 85,429       | 72,659     | 12,770     | 17.6    |     | 20,368                  |    | (5,283)        | \$ | 2,500(2)    | (4,815)     | (5.5)       |
| Equipment                   | 71,636       | 58,666     | 12,970     | 22.1    |     | 9,598                   |    | 1,117          |    |             | 2,255       | 3.3         |
| Amortization of intangibles | 57,707       | 24,988     | 32,719     | N.M.    |     | 32,962                  |    | _              |    |             | (243)       | (0.4)       |
| Marketing                   | 23,307       | 29,868     | (6,561)    | (22.0)  |     | 8,722                   |    | (6,495)        |    |             | (8,788)     | (27.4)      |
| Professional services       | 36,247       | 25,856     | 10,391     | 40.2    |     | 5,414                   |    | (2,952)        |    |             | 7,929       | 28.0        |
| Telecommunications          | 19,116       | 15,989     | 3,127      | 19.6    |     | 4,448                   |    | 404            |    |             | (1,725)     | (8.3)       |
| Printing and supplies       | 14,695       | 11,657     | 3,038      | 26.1    |     | 2,748                   |    | (390)          |    |             | 680         | 4.9         |
| Other expense               | 95,449       | 72,514     | 22,935     | 31.6    |     | 26,096                  |    | (1,374)        |    | (27,933)(3) | 26,146      | 26.9        |
| Total non-interest expense  | \$ 1,087,280 | \$ 872,290 | \$ 214,990 | 24.6%   | \$  | 271,380                 | \$ | (18,838)       | \$ | (25,433)    | (12,119)    | (1.1)%      |

N.M., not a meaningful value

- (1) Calculated as other / (prior period + merger-related + restructuring/merger costs)
- (2) Refer to Significant Item #6 of the "Significant Items" discussion.
- (3) Refer to Significant Items #3, #5, and #6 of the "Significant Items" discussion.

<sup>(2)</sup> Refer to Significant Item #5 of the "Significant Items" discussion.

Of the \$215.0 million increase, \$271.4 million pertained to merger-related expenses, partially offset by \$18.8 million of lower merger/restructuring costs and \$25.4 million lower expenses related to Significant Items (see "Significant Items" discussion). The net remaining \$12.1 million, or 1%, decrease reflected:

- \$26.9 million, or 4%, decline in personnel expense reflecting the benefit of merger and restructuring efficiencies.
- \$8.8 million, or 27%, decline in marketing expense.
- \$7.4 million, or 8%, decline in occupancy expense, reflecting merger efficiencies.
- \$6.7 million, or 6%, decline in outside data processing and other services, reflecting merger efficiencies.

## Partially offset by:

- \$28.7 million, or 30%, increase in other expense reflecting higher operating lease expense, insurance expense, and OREO losses.
- \$7.9 million, or 28%, increase in professional services, reflecting increased legal and collection costs.

As a participating FDIC insured bank, we were assessed quarterly deposit insurance premiums totaling \$18.1 million for the first nine-month period of 2008. However, we received a one-time assessment credit from the FDIC (see 2007 Form 10-K) which substantially offset our year-to-date 2008 deposit insurance premium and, therefore, only \$1.8 million of deposit insurance premium expense was recognized for the first nine-month period of 2008.

On October 7, 2008, the FDIC requested comment on a proposed rule that would increase the rates banks pay for deposit insurance. Specifically, the assessment rate schedule would be raised by 7 basis points (annualized) beginning January 1, 2009. The FDIC has also proposed changing the way the system measures risk among insured institutions in order to require riskier institutions to pay a larger assessment. Based on these proposed changes, as well as the full consumption of the one-time assessment credit (discussed above), we anticipate that our full-year 2009 deposit insurance premium expense will increase approximately \$44 million compared with our expected full-year 2008 deposit insurance premium expense.

#### **Provision for Income Taxes**

(This section should be read in conjunction with Significant Items 1, 2, 3, and 6.)

The provision for income taxes in the 2008 third quarter was \$17.0 million, resulting in an effective tax rate of 18.5%. The effective tax rates in prior quarter and year-ago quarters were 20.6% and 26.0% respectively. During the 2008 third quarter, the effective tax rate included a \$3.7 million addition to provision for income taxes, representing an increase to the previously established capital loss carry-forward valuation allowance related to the current quarter's decline in value of Visa® shares held. This compared with \$3.4 million benefit to the 2008 second quarter provision for income taxes, representing a reduction to the previously established capital loss carry-forward valuation allowance related to the value of Visa® shares held. The effective tax rate for the 2008 fourth quarter is expected to be in the range of 18%-20%.

In the ordinary course of business, we operate in various taxing jurisdictions and are subject to income and non-income taxes. Our effective tax rate is based, in part, on our interpretation of the relevant current tax laws. We believe the aggregate liabilities related to taxes are appropriately reflected in the consolidated financial statements. We review the appropriate tax treatment of all transactions taking into consideration statutory, judicial, and regulatory guidance in the context of our tax positions. In addition, we rely on various tax opinions, recent tax audits, and historical experience. The Internal Revenue Service is currently examining our federal tax returns for the years ending 2004 and 2005. Also, we are subject to ongoing tax examinations in various jurisdictions for other time periods.

During the 2008 third quarter, the Internal Revenue Service and other taxing jurisdictions have proposed various adjustments to our previously filed tax returns. We believe that the tax positions taken related to such proposed adjustments were correct and supported by applicable statutes, regulations, and judicial authority, and intend to vigorously defend them. It is possible that the ultimate resolution of the proposed adjustments, if unfavorable, may be material to the results of operations in the period it occurs. However, although no assurance can be given, we believe that the resolution of these examinations will not, individually or in the aggregate, have a material adverse impact on our consolidated financial position.

## RISK MANAGEMENT AND CAPITAL

Risk identification and monitoring are key elements in overall risk management. We believe our primary risk exposures are credit, market, liquidity, and operational risk. More information on risk is set forth under the heading "Risk Factors" included in Item 1A of our 2007 Form 10-K, and subsequent filings with the SEC. Additionally, the MD&A appearing in our 2007 Form 10-K should be read in conjunction with this discussion and analysis as this report provides only material updates to the 2007 Form 10-K. Our definition, philosophy, and approach to risk management are unchanged from the discussion presented in that document.

#### Credit Risk

Credit risk is the risk of loss due to loan and lease customers or other counterparties not being able to meet their financial obligations under agreed upon terms. The majority of our credit risk is associated with lending activities, as the acceptance and management of credit risk is central to profitable lending. We also have credit risk associated with investment securities and derivatives. Credit risk is mitigated through a combination of credit policies and processes, market risk management activities, and portfolio diversification.

## Counterparty Risk

In the normal course of business, we engage with other financial counterparties for a variety of purposes including asset and liability management, mortgage banking, and for trading activities. As a result, we are exposed to credit risk, or the risk of losses if the counterparty fails to perform according to the terms of a contract or agreement.

We minimize counterparty risk through credit approvals, limits, and monitoring procedures similar to those used for our commercial portfolio(see "Commercial Credit" discussion), generally entering into transactions only with counterparties that carry high quality ratings, and obtain collateral when appropriate.

#### Credit Exposure Mix

(This section should be read in conjunction with Significant Items 1 and 2.)

As shown in Table 19, at September 30, 2008, commercial loans totaled \$23.5 billion, and represented 57% of our total credit exposure. This portfolio was diversified between C&I and CRE loans (see "Commercial Credit" discussion).

Total consumer loans were \$17.6 billion at September 30, 2008, and represented 43% of our total credit exposure. The consumer portfolio was diversified among home equity loans, residential mortgages, and automobile loans and leases (see "Consumer Credit" discussion). Our home equity and residential mortgages portfolios represented \$12.4 billion, or 30%, of our total loans and leases. These portfolios are discussed in greater detail below in the "Consumer Credit" section.

Table 19 — Loans and Leases Composition

|                                       |               |        | 200          | 2007   |              |        |              |        |               |        |
|---------------------------------------|---------------|--------|--------------|--------|--------------|--------|--------------|--------|---------------|--------|
| (in thousands)                        | September 30, |        | June 30,     |        | March 31,    |        | Decembe      | r 31,  | September 30, |        |
| By Type                               |               |        |              |        |              |        |              |        |               |        |
| Commercial:                           |               |        |              |        |              |        |              |        |               |        |
| Commercial and industrial             | \$13,638,066  | 33.1%  | \$13,745,515 | 33.5%  | \$13,645,890 | 33.3%  | \$13,125,565 | 32.8%  | \$13,125,158  | 32.8%  |
| Commercial real estate:               |               |        |              |        |              |        |              |        |               |        |
| Construction                          | 2,111,027     | 5.1    | 2,135,979    | 5.2    | 2,058,105    | 5.0    | 1,961,839    | 4.9    | 1,876,075     | 4.7    |
| Commercial                            | 7,796,133     | 18.9   | 7,565,486    | 18.4   | 7,457,744    | 18.2   | 7,221,213    | 18.0   | 7,097,465     | 17.7   |
| Commercial real estate                | 9,907,160     | 24.0   | 9,701,465    | 23.6   | 9,515,849    | 23.2   | 9,183,052    | 22.9   | 8,973,540     | 22.4   |
| Total commercial                      | 23,545,226    | 57.1   | 23,446,980   | 57.1   | 23,161,739   | 56.5   | 22,308,617   | 55.7   | 22,098,698    | 55.2   |
| Consumer:                             |               |        |              |        |              |        |              |        |               |        |
| Automobile loans                      | 3,917,576     | 9.5    | 3,758,715    | 9.2    | 3,491,369    | 8.5    | 3,114,029    | 7.8    | 2,959,913     | 7.4    |
| Automobile leases                     | 698,450       | 1.7    | 834,777      | 2.0    | 999,629      | 2.4    | 1,179,505    | 2.9    | 1,365,805     | 3.4    |
| Home equity                           | 7,496,875     | 18.2   | 7,410,393    | 18.1   | 7,296,448    | 17.8   | 7,290,063    | 18.2   | 7,317,545     | 18.3   |
| Residential mortgage                  | 4,854,260     | 11.8   | 4,901,420    | 11.9   | 5,366,414    | 13.1   | 5,447,126    | 13.6   | 5,505,340     | 13.8   |
| Other loans                           | 679,336       | 1.7    | 694,855      | 1.7    | 698,620      | 1.7    | 714,998      | 1.8    | 739,939       | 1.9    |
| Total consumer                        | 17,646,497    | 42.9   | 17,600,160   | 42.9   | 17,852,480   | 43.5   | 17,745,721   | 44.3   | 17,888,542    | 44.8   |
| Total loans and leases                | \$41,191,723  | 100.0% | \$41,047,140 | 100.0% | \$41,014,219 | 100.0% | \$40,054,338 | 100.0% | \$39,987,240  | 100.0% |
|                                       |               |        |              |        |              |        |              |        |               |        |
| By Business Segment                   |               |        |              |        |              |        |              |        |               |        |
| Regional Banking:                     |               |        |              |        |              |        |              |        |               |        |
| Central Ohio                          | \$ 5,223,789  | 12.7%  | \$ 5,226,741 | 12.7%  | \$ 5,229,075 | 12.7%  | \$ 5,149,503 | 12.9%  | \$ 5,010,489  | 12.5%  |
| Northwest Ohio                        | 2,179,160     | 5.3    | 2,238,454    | 5.5    | 2,280,255    | 5.6    | 2,280,648    | 5.7    | 2,314,424     | 5.8    |
| Greater Cleveland                     | 3,301,249     | 8.0    | 3,262,379    | 7.9    | 3,194,533    | 7.8    | 3,104,336    | 7.8    | 3,063,600     | 7.7    |
| Greater Akron/Canton                  | 2,598,991     | 6.3    | 2,583,536    | 6.3    | 2,555,695    | 6.2    | 2,477,467    | 6.2    | 2,530,292     | 6.3    |
| Southern Ohio/Kentucky                | 3,021,163     | 7.3    | 2,966,035    | 7.2    | 2,900,259    | 7.1    | 2,668,073    | 6.7    | 2,555,900     | 6.4    |
| Mahoning Valley                       | 1,240,950     | 3.0    | 1,251,491    | 3.0    | 1,292,837    | 3.2    | 1,274,608    | 3.2    | 1,300,711     | 3.3    |
| West Michigan                         | 2,624,581     | 6.4    | 2,600,512    | 6.3    | 2,535,359    | 6.2    | 2,478,683    | 6.2    | 2,521,990     | 6.3    |
| East Michigan                         | 1,818,433     | 4.4    | 1,809,680    | 4.4    | 1,766,750    | 4.3    | 1,747,914    | 4.4    | 1,752,106     | 4.4    |
| Pittsburgh                            | 2,003,051     | 4.9    | 1,959,811    | 4.8    | 1,923,011    | 4.7    | 1,859,401    | 4.6    | 1,818,292     | 4.5    |
| Central Indiana                       | 1,585,247     | 3.8    | 1,527,627    | 3.7    | 1,507,934    | 3.7    | 1,421,401    | 3.5    | 1,420,084     | 3.6    |
| West Virginia                         | 1,221,503     | 3.0    | 1,213,033    | 3.0    | 1,158,915    | 2.8    | 1,155,719    | 2.9    | 1,125,628     | 2.8    |
| Other Regional                        | 5,866,427     | 14.3   | 5,837,079    | 14.2   | 6,259,617    | 15.3   | 6,287,871    | 15.6   | 6,645,158     | 16.6   |
| Regional Banking                      | 32,684,544    | 79.3   | 32,476,378   | 79.1   | 32,604,240   | 79.5   | 31,905,624   | 79.7   | 32,058,674    | 80.2   |
| Auto Finance and Dealer Services      | 5,900,223     | 14.3   | 5,958,599    | 14.5   | 5,862,116    | 14.3   | 5,563,415    | 13.9   | 5,449,580     | 13.6   |
| Private Financial and Capital Markets |               |        |              |        |              |        |              |        |               |        |
| Group                                 | 2,606,956     | 6.4    | 2,612,163    | 6.4    | 2,547,863    | 6.2    | 2,585,299    | 6.4    | 2,478,986     | 6.2    |
| Treasury / Other                      |               | _      |              | _      |              |        |              | _      |               |        |
| Total loans and leases                | \$41,191,723  | 100.0% | \$41,047,140 | 100.0% | \$41,014,219 | 100.0% | \$40,054,338 | 100.0% | \$39,987,240  | 100.0% |

#### Commercial Credit

(This section should be read in conjunction with Significant Items 1 and 2.)

Commercial credit approvals are based on, among other factors, the financial strength of the borrower, assessment of the borrower's management capabilities, industry sector trends, type of exposure, transaction structure, and the general economic outlook.

In commercial lending, ongoing credit management is dependent on the type and nature of the loan. In general, quarterly monitoring is normal for all significant exposures. The internal risk ratings are revised and updated with each periodic monitoring event. There is also extensive macro portfolio management analysis on an ongoing basis. We continually review and adjust our risk rating criteria based on actual experience, which may result in changes to such criteria, in future periods. The continuous analysis and review process results in a determination of an appropriate ALLL amount for our commercial loan portfolio.

Our commercial loan portfolio, including commercial real estate, is diversified by customer size, as well as throughout our geographic footprint. However, the following segments are noteworthy:

## Franklin Relationship

(This section should be read in conjunction with Significant Items 1 and 2.)

Franklin is a specialty consumer finance company primarily engaged in the servicing and resolution of performing, reperforming, and nonperforming residential mortgage loans. Franklin's portfolio consists of loans secured by 1-4 family residential real estate that generally fall outside the underwriting standards of the Federal National Mortgage Association (FNMA or Fannie Mae) and the Federal Home Loan Mortgage Corporation (FHLMC or Freddie Mac) and involve elevated credit risk as a result of the nature or absence of income documentation, limited credit histories, and higher levels of consumer debt, or past credit difficulties. Through December 2007, Franklin purchased these loan portfolios at a discount to the unpaid principal balance and originated loans with interest rates and fees calculated to provide a rate of return adjusted to reflect the elevated credit risk inherent in these types of loans. Franklin originated nonprime loans through its wholly owned subsidiary, Tribeca Lending Corp., and has generally held for investment the loans acquired and a significant portion of the loans originated.

Loans to Franklin are funded by a bank group, of which we are the lead bank and largest participant. The loans participated to other banks have no recourse to Huntington. The term debt exposure is secured by over 30,000 individual first- and second-priority lien residential mortgages. In addition, pursuant to an exclusive lockbox arrangement, we receive substantially all payments made to Franklin on these individual mortgages.

At September 30, 2008, bank group loans totaled \$1.456 billion, down \$129 million from \$1.585 billion at December 31, 2007/see Table 20). This reduction reflected loan payments of \$172 million, partially offset by an increase of \$43 million as another institution entered into the restructuring agreement. The loans participated to other banks commensurately increased \$43 million reflecting this institution's participation in the restructuring during the 2008 first quarter. The monthly cash flow has been above the required debt service, allowing for accelerated principal paydowns of approximately \$60 million of the total bank group debt during the first nine-month period of 2008.

At September 30, 2008, our exposure to Franklin net of charge-offs was \$1.095 billion, down \$93 million, or 8%, from \$1.188 billion exposure at December 31, 2007/see Table 20). In the 2008 fourth quarter, we expect our proportion of payments received to continue to increase to our pro-rata participation level, as satisfaction of certain terms of the restructuring agreement that provided for a more rapid amortization on a certain participant's portion of the debt were met in August of 2008.

During the 2008 third quarter, this relationship continued to perform with interest being accrued. While the cash flow generated by the underlying collateral declined during the quarter due to the weakening economic environment, it continued to exceed the requirements of the 2007 fourth quarter restructuring agreement. The 2008 third quarter cash flows were also affected by lower OREO sales proceeds because of a slowdown in the operational foreclosure resolution processes. Franklin continued to actively restructure and modify existing delinquent loans in order to generate principal and interest payments in future periods. Franklin was also actively engaged in recovering against judgments they have filed in prior periods.

The following table details our loan relationship with Franklin as of September 30, 2008, and changes from December 31, 2007:

Table 20 — Commercial Loans to Franklin

| (in thousands of dollars)                       | Franklin   | Tribeca    | Subtotal     | Participated to others | Previously charged off | Huntington<br>Total |
|---|------------|------------|--------------|------------------------|------------------------|---------------------|
|   |            |            |              |                        | e charged on           |                     |
| Variable rate, term loan (Facility A)           | \$ 513,335 | \$ 363,252 | \$ 876,587   | \$ (147,910)           | <b>5</b> —             | \$ 728,677          |
| Variable rate, subordinated term loan (Facility |            |            |              |                        |                        |                     |
| B)  | 315,764    | 96,849     | 412,613      | (68,296)               | _                      | 344,317             |
| Fixed rate, junior subordinated term loan       |            |            |              |                        |                        |                     |
| (Facility C)                                    | 125,000    | _          | 125,000      | (8,224)                | (116,776)              | _                   |
| Line of credit facility                         | 949        | _          | 949          | _                      | _                      | 949                 |
| Other variable rate term loans                  | 41,243     |            | 41,243       | (20,622)               |                        | 20,621              |
| Subtotal  | 996,291    | 460,101    | 1,456,392    | \$ (245,052)           | \$ (116,776)           | \$ 1,094,564        |
|   |            |            |              |                        |                        |                     |
| Participated to others                          | (151,883)  | (93,169)   | (245,052)    |                        |                        |                     |
| Total principal owed to Huntington              | 844,408    | 366,932    | 1,211,340    |                        |                        |                     |
| Previously charged off                          | (116,776)  |            | (116,776)    |                        |                        |                     |
| Total book value of loans                       | \$ 727,632 | \$ 366,932 | \$ 1,094,564 |                        |                        |                     |

|   | Bank        | Group                              |             | Huntington                    |             |  |  |  |  |
|---|-------------|------------------------------------|-------------|-------------------------------|-------------|--|--|--|--|
| (in thousands of dollars)               | Total Loans | Loans<br>Participated to<br>Others | Total Loans | Cumulative Net<br>Charge-offs | Net Loans   |  |  |  |  |
| Commercial loans, at December 31, 2007  | \$1,584,967 | \$ (279,790)                       | \$1,305,177 | \$ (116,776)                  | \$1,188,401 |  |  |  |  |
| New institution enters restructuring    | 43,295      | (43,295)                           | _           | _                             | _           |  |  |  |  |
| Principal payments received             | (56,699)    | 25,659                             | (31,040)    | _                             | (31,040)    |  |  |  |  |
| Commercial loans, at March 31, 2008     | 1,571,563   | (297,426)                          | 1,274,137   | (116,776)                     | 1,157,361   |  |  |  |  |
| Principal payments received             | (59,478)    | 32,529                             | (26,949)    | _                             | (26,949)    |  |  |  |  |
| Commercial loans, at June 30, 2008      | 1,512,085   | (264,897)                          | 1,247,188   | (116,776)                     | 1,130,412   |  |  |  |  |
| Principal payments received             | (55,693)    | 19,845                             | (35,848)    | _                             | (35,848)    |  |  |  |  |
| Commercial loans, at September 30, 2008 | \$1,456,392 | \$ (245,052)                       | \$1,211,340 | \$ (116,776)                  | \$1,094,564 |  |  |  |  |

At September 30, 2008, our specific ALLL for Franklin loans was \$115.3 million, unchanged compared with December 31, 2007, and there were no charge-offs or provision for credit losses during the first nine-month period of 2008. The table below details our probability-of-default and loss-given-default performance assumptions for estimating anticipated cash flows from the Franklin loans that were used to determine the appropriate amount of specific ALLL for the Franklin loans. The calculation of our specific ALLL for the Franklin portfolio is dependent, among other factors, on the assumptions provided in the table, as well as the current one-month LIBOR rate on the underlying loans to Franklin. As LIBOR rates increase, the specific ALLL for the Franklin portfolio may also increase.

Table 21 — Franklin Performance Assumptions

|                                  |               | Huntington collateral performance assumption |                    |  |
|----------------------------------|---------------|--|--------------------|--|
|                                  |               | September 30, 2008                           |                    |  |
|                                  | UPB (1)       | Probability of Default                       | Loss Given Default |  |
| Purchased 2nd mortgages          | \$0.8 billion | 65%  | 90%                |  |
| Purchased 1st mortgages          | \$0.5 billion | 70%  | 40%                |  |
| Tribeca originated 1st mortgages | \$0.5 billion | 70%  | 10%                |  |
| Total                            | \$1.8 billion |  |                    |  |

<sup>(1)</sup> As of June 30, 2008, unpaid principal balance of mortgage collateral supporting total bank debt, including OREO. Data is obtained from the June 30, 2008, 10-Q filing of Franklin.

## **Commercial Real Estate Portfolio**

As shown in Table 22, commercial real estate loans totaled \$9.9 billion and represented 24% of our total loan exposure at September 30, 2008.

Table 22 — Commercial Real Estate Loans by Property Type and Borrower Location

|         |  |  | At Septe  | ember 30, 2008  |   |   |  |
|---------|--|--|---|---|---|---|--|
| Ohio    | Michigan   | Pennsylvania   | Indiana   | West Virginia   | Other   | Total Amount  |  |
| \$1,555 | \$ 227   | \$ 189   | \$ 191  | \$ 42   | \$ 3  | \$ 2,207  | 22.3%  |
| 1,155   | 228  | 92   | 73  | 35  | 13  | 1,596   | 16.1   |
| 727     | 209  | 153  | 54  | 43  | 7   | 1,193   | 12.0   |
| 851     | 82   | 108  | 99  | 29  | 14  | 1,183   | 11.9   |
| 723     | 202  | 58   | 83  | 26  | 3   | 1,095   | 11.1   |
| 685     | 172  | 68   | 22  | 11  | 1   | 959   | 9.7  |
| 520     | 116  | 93   | 44  | 18  | _   | 791   | 8.0  |
| 266     | 41   | 51   | 1   | 4   | _   | 363   | 3.7  |
| 178     | 64   | 19   | 5   | 14  | _   | 280   | 2.8  |
| 192     | 13   | 16   | 7   | 6   | 6   | 240   | 2.4  |
|         |  |  |   |   |   |   |  |
| \$6,852 | \$1,354  | \$ 847   | \$ 579  | \$ 228  | \$ 47   | \$ 9,907  | 100.0%   |
|         |  |  |   |   |   |   | <u>.</u>   |
|         |  |  |   |   |   |   |  |
| \$ 19.2 | \$ 7.2   | \$ —   | \$ 1.2  | \$ 1.5  | \$ 1.3  | \$ 30.4   |  |
| 0.39%   | 0.67%  | _  | _   | 0.89%   | 0.36%   | 0.42%   |  |
|         |  |  |   |   |   |   |  |
| \$179.2 | \$ 65.8  | \$ 5.9   | \$36.7  | \$ 2.1  | \$ 9.1  | \$ 298.8  |  |
| 2.62%   | 4.86%  | 0.70%  | 6.34%   | 0.92%   | 19.36%  | 3.02%   |  |
|         |  |  |   |   |   |   |  |
|         |  |  |   |   |   |   |  |
| \$ 54.4 | \$ 0.5   | \$ 1.0   | \$ 0.8  | \$ —  | \$ 2.2  | \$ 58.9   |  |
| 0.79%   | 0.04%  | 0.12%  | 0.14%   | _   | 4.68%   | 0.59%   |  |
|         | \$1,555 1,155 727 851 723 685 520 266 178 192 \$6,852 \$19.2 0.39% \$179.2 2.62% | \$1,555 \$ 227 1,155 228 727 209 851 82 723 202 685 172 520 116 266 41 178 64 192 13  \$6,852 \$1,354  \$19.2 \$ 7.2 0.39% 0.67% \$179.2 \$ 65.8 2.62% 4.86% | \$1,555 \$ 227 \$ 189  1,155 228 92  727 209 153  851 82 108  723 202 58  685 172 68  520 116 93  266 41 51  178 64 19  192 13 16  \$6,852 \$1,354 \$ 847  \$19.2 \$ 7.2 \$ —  0.39% 0.67% —  \$179.2 \$ 65.8 \$ 5.9  2.62% 4.86% 0.70% | Ohio         Michigan         Pennsylvania         Indiana           \$1,555         \$ 227         \$ 189         \$ 191           1,155         228         92         73           727         209         153         54           851         82         108         99           723         202         58         83           685         172         68         22           520         116         93         44           266         41         51         1           178         64         19         5           192         13         16         7           \$6,852         \$1,354         \$ 847         \$ 579           \$19.2         \$ 7.2         \$ —         \$ 1.2           0.39%         0.67%         —         —           \$179.2         \$ 65.8         \$ 5.9         \$36.7           2.62%         4.86%         0.70%         6.34%           \$ 54.4         \$ 0.5         \$ 1.0         \$ 0.8 | \$1,555 \$ 227 \$ 189 \$ 191 \$ 42  1,155 228 92 73 35  727 209 153 54 43  851 82 108 99 29  723 202 58 83 26  685 172 68 22 11  520 116 93 44 18  266 41 51 1 4  178 64 19 5 14  192 13 16 7 6  \$6,852 \$1,354 \$ 847 \$ \$579 \$ 228  \$19.2 \$ 7.2 \$ — \$ 1.2 \$ 1.5  0.39% 0.67% — 0.89%  \$179.2 \$ 65.8 \$ 5.9 \$36.7 \$ 2.1  2.62% 4.86% 0.70% 6.34% 0.92% | Ohio         Michigan         Pennsylvania         Indiana         West Virginia         Other           \$1,555         \$ 227         \$ 189         \$ 191         \$ 42         \$ 3           1,155         228         92         73         35         13           727         209         153         54         43         7           851         82         108         99         29         14           723         202         58         83         26         3           685         172         68         22         11         1         1           520         116         93         44         18         —         266         41         51         1         4         —           178         64         19         5         14         —         192         13         16         7         6         6           \$6,852         \$1,354         \$ 847         \$579         \$ 228         \$ 47           \$19.2         \$ 7.2         \$ —         \$ 1.2         \$ 1.5         \$ 1.3           0.39%         0.67%         —         —         \$ 0.89%         0.36% | Ohio         Michigan         Pennsylvania         Indiana         West Virginia         Other         Total Amount           \$1,555         \$ 227         \$ 189         \$ 191         \$ 42         \$ 3         \$ 2,207           1,155         228         92         73         35         13         1,596           727         209         153         54         43         7         1,193           851         82         108         99         29         14         1,183           723         202         58         83         26         3         1,095           685         172         68         22         11         1         959           520         116         93         44         18         —         791           266         41         51         1         4         —         363           178         64         19         5         14         —         280           192         13         16         7         6         6         240           \$6,852         \$1,354         \$ 847         \$579         \$ 228         \$ 47         \$ 9,907           \$ |

We manage the risks inherent in this portfolio through origination policies, concentration limits, on-going loan level reviews, and continuous portfolio risk management activities. Our origination policies for this portfolio include loan product-type specific policies such as loan-to-value (LTV), debt service coverage ratios, and pre-leasing requirements, as applicable. Except for our mezzanine portfolio, we generally: (a) limit our loans to 80% of the appraised value of the commercial real estate, (b) require net operating cash flows to be 125% of required interest and principal payments, and (c) if the commercial real estate is non-owner occupied, require that at least 50% of the space of the project be pre-leased. We also may require more conservative loan terms, depending on the project.

Dedicated commercial real estate professionals located in our major metropolitan areas originated the majority of this portfolio. Appraisals from approved vendors are reviewed by an appraisal review group within Huntington to ensure the quality of the valuation used in the underwriting process. The portfolio is diversified by project type and loan size. This diversification is a significant piece of the credit risk management strategies employed for this portfolio. Our loan review

staff provides an assessment of the quality of the underwriting and structure and confirms that an appropriate internal risk rating has been assigned to the loan.

Appraisal values are updated as needed, in conformity with regulatory requirements. Given the stressed environment for some loan types, we have initiated on-going portfolio level reviews of segments such as single family home builders (see "Single Family Home Builder" discussion). These reviews often generate an updated appraisal based on the current occupancy or sales volume associated with the project being reviewed.

At the portfolio level, we actively monitor the concentrations and performance metrics of all loan types, with a focus on higher risk segments. Macro-level stress-test scenarios based on home-price depreciation trends for the builder segment are embedded in our performance expectations. Table 22 provides certain performance metrics for the commercial real estate loan portfolio by state. Michigan and Ohio have experienced the most stress historically as measured by delinquency and loss rates.

#### **Single Family Home Builders**

At September 30, 2008, we had \$1.6 billion of loans to single family home builders. Such loans represented 4% of total loans and leases. Of this portfolio, 69% were to finance projects currently under construction, 17% to finance land under development, and 14% to finance land held for development. The \$1.6 billion represented a \$49 million, or 3%, decrease compared with the 2008 second quarter. We did not originate any new loans in this portfolio during the current quarter. This portfolio is included within our commercial real estate portfolio, discussed above.

The housing market across our geographic footprint remained stressed, reflecting relatively lower sales activity, declining prices, and excess inventories of houses to be sold, particularly impacting borrowers in our eastern Michigan and northern Ohio regions. We anticipate the residential developer market will continue to be depressed, and anticipate continued pressure on the single family home builder segment in the coming months. We have taken the following steps to mitigate the risk arising from this exposure: (a) all loans within the portfolio have been reviewed continuously over the past 18 months and will continue to be closely monitored, (b) credit valuation adjustments have been made when appropriate based on the current condition of each relationship, and (c) reserves have been increased based on proactive risk identification and thorough borrower analysis.

#### Consumer Credit

(This section should be read in conjunction with Significant Item 1.)

Consumer credit approvals are based on, among other factors, the financial strength and payment history of the borrower, type of exposure, and the transaction structure. We make extensive use of portfolio assessment models to continuously monitor the quality of the portfolio, which may result in changes to future origination strategies. The continuous analysis and review process results in a determination of an appropriate ALLL amount for our consumer loan portfolio. Our consumer loan portfolio is primarily comprised of traditional residential mortgages, home equity loans and lines of credit, and automobile loans and leases. The residential mortgage and home equity portfolios are diversified throughout our geographic footprint.

As the performance of our automobile loan and lease portfolio changed during 2007, adjustments were made to our underwriting processes and modeling approach that resulted in increased average FICO score and lower LTV ratios. The positive effects have continued into the first nine-months of 2008 as originations during this period have shown lower levels of cumulative risk compared with 2007. Our automobile loan and lease portfolio is primarily located within our banking footprint, with no out-of-footprint state representing more than 10% of our 2008 originations, except Florida, which represented 13% of our automobile loan and lease originations during the first nine-month period of 2008. We have consistently operated in Florida for over 10 years.

The general slowdown in the housing market has impacted the performance of our residential mortgage and home equity portfolios over the past year. While the degree of price depreciation varies across our markets, all regions throughout our footprint have been affected.

Given the market conditions in our markets as described above in the single family home builder section, the home equity and residential mortgage portfolios are particularly noteworthy, and are discussed below:

Table 23 — Selected Home Equity and Residential Mortgage Portfolio Data

|  | Home Equity Loans |               | Home Equity Lir   | nes of Credit   | Residential Mortgages |                       |  |
|--|-------------------|---------------|-------------------|-----------------|-----------------------|-----------------------|--|
|  | 09/30/08          | 12/31/07      | 09/30/08          | 12/31/07        | 09/30/08              | 12/31/07              |  |
| Ending Balance                           | \$3.2 billion     | \$3.4 billion | \$4.3 billion     | \$3.9 billion   | \$4.8 billio          | n \$5.4 billion       |  |
| Portfolio Weighted Average LTV ratio (1) | 70%               | 69%           | 78%               | 78%             | 76%                   | 76%                   |  |
| Portfolio Weighted Average FICO (2)      | 727               | 732           | 719               | 724             | 706                   | 709                   |  |
|  |                   |               |                   |                 |                       |                       |  |
| (First Nine Months of 2008)              |                   |               | Home Equity Loans | Home Equity L   | ines of Credit        | Residential Mortgages |  |
| Originations                             |                   |               | \$460 million     | \$1,529 million |                       | \$559 million         |  |

<sup>(1)</sup> The loan-to-value (LTV) ratios for home equity loans and home equity lines of credit are cumulative LTVs reflecting the balance of any senior loans.

66%

741

74%

74%

736

## **Home Equity Portfolio**

Origination Weighted Average LTV ratio (1)

Origination Weighted Average FICO (2)

Our home equity portfolio (loans and lines of credit) consists of both first and second mortgage loans with underwriting criteria based on minimum FICO credit scores, debt-to-income ratios, and LTV ratios. Included in our home equity loan portfolio are \$1.4 billion of loans where the loan is secured by a first-mortgage lien on the property. We offer closed-end home equity loans with a fixed interest rate and level monthly payments and a variable-rate, interest-only home equity line of credit. The weighted average cumulative LTV ratio at origination of our home equity portfolio was 75% at September 30, 2008, unchanged from December 31, 2007.

We believe we have granted credit conservatively within this portfolio. We have not originated home equity loans or lines of credit that allow negative amortization, or any with an LTV ratio at origination greater than 100%. Our portfolio weighted average LTV ratio at origination as of September 30, 2008, was 70% for home equity loans and 78% for home equity lines of credit. Home equity loans are generally fixed rate with periodic principal and interest payments. Home equity lines of credit generally have variable rates of interest and do not require payment of principal during the 10-year revolving period of the line.

We have taken several actions to mitigate the risk profile of this portfolio. We stopped originating new production through brokers in 2007, a culmination of our strategy begun in early 2005 to reduce our exposure to the broker channel. Reducing our reliance on brokers also lowers the risk profile as this channel typically included a higher-risk borrower profile, as well as the risks associated with a third party sourcing arrangement. Also, we have focused production within our banking footprint. In 2008, a home-equity line-of-credit management program was initiated to reduce our exposure to higher-risk customers.

We continue to make appropriate origination policy adjustments based on our own assessment of an appropriate risk profile as well as industry actions. As an example, the significant changes made by Fannie Mae and Freddie Mac resulted in the reduction of our maximum LTV ratio on second-mortgage loans, even for customers with high FICO scores. While it is still too early to make any declarative statements regarding the impact of these actions, our more recent originations have shown consistent, or lower, levels of cumulative risk during the first twelve months of the loan or line of credit term compared with earlier originations.

<sup>(2)</sup> Portfolio Weighted Average FICO reflects a currently updated customer credit scores whereas Origination Weighted Average FICO reflects the customer credit scores at the time of loan origination.

#### Residential Mortgages

We focus on higher quality borrowers, and underwrite all applications centrally, or through the use of an automated underwriting system. We do not originate residential mortgage loans that (a) allow negative amortization, (b) have an LTV ratio at origination greater than 100%, or (c) are "payment option adjustable-rate mortgages."

A majority of the loans in our loan portfolio have adjustable rates. Our adjustable-rate mortgages (ARMs) are primarily residential mortgages that have a fixed rate for the first 3 to 5 years and then adjust annually. These loans comprised approximately 63% of our total residential mortgage loan portfolio at September 30, 2008. At September 30, 2008, ARM loans that were expected to have rates reset in 2009 totaled \$878 million. Also, our residential mortgage portfolio has immaterial loan balances with teaser-rates, that is, loans with a lower introductory interest rates that generally increase after the introductory period has expired. Given the quality of our borrowers, the decline in interest rates during the first nine-month period of 2008, and the immaterial loan balances in our portfolio with teaser-rates, we believe that we have a relatively limited exposure to ARM reset risk. Nonetheless, we have taken actions to mitigate our risk exposure. We initiate borrower contact at least six months prior to the interest rate resetting, and have been successful in converting many ARMs to fixed-rate loans through this process. Additionally, where borrowers are experiencing payment difficulties, loans may be reunderwritten or restructured based on the borrower's ability to repay the loan.

We had \$461.0 million of Alt-A mortgages in the residential mortgage loan portfolio at September 30, 2008, compared with \$531.4 million at December 31, 2007. These loans have a higher risk profile than the rest of the portfolio as a result of origination policies including stated income, stated assets, and higher acceptable LTV ratios. At September 30, 2008, borrowers for Alt-A mortgages had an average current FICO score of 672 and the loans had an average LTV ratio of 88%. Total Alt-A net charge-offs were an annualized 3.05% during the 2008 third quarter, and an annualized 1.87% during the first nine-month period of 2008. Our exposure related to this product will decline in the future as we stopped originating these loans in 2007.

Interest-only loans comprised \$702.1 million, or 14%, of residential real estate loans at September 30, 2008, compared with \$856.4 million, or 16%, at December 31, 2007. Interest-only loans are underwritten to specific standards including minimum FICO credit scores, stressed debt-to-income ratios, and extensive collateral evaluation. At September 30, 2008, borrowers for interest-only loans had an average current FICO score of 725 and the loans had an average LTV ratio of 78%, compared with 729 and 79%, respectively, at December 31, 2007. Total interest-only net charge offs were an annualized 0.40% during the 2008 third quarter and 0.22% during the first nine-month period of 2008. We continue to believe that we have mitigated the risk of such loans by matching this product with appropriate borrowers.

#### Credit Quality

We believe the most meaningful way to assess overall credit quality performance for the 2008 third quarter is through an analysis of credit quality performance ratios. This approach forms the basis of most of the discussion in the three sections immediately following: Nonaccruing Loans and Nonperforming Assets, Allowance for Credit Losses, and Net Charge-offs.

Credit quality performance in the 2008 third quarter was generally consistent with our expectations, reflecting the negative impact of the continued economic weakness across our Midwest markets. These economic factors influenced the performance of net charge-offs (NCOs) and NALs, as well as an expected commensurate significant increase in the provision for credit losses (see "Provision for Credit Losses" discussion) that increased the absolute and relative levels of our ACL.

## Nonaccruing Loans (NAL/NALs) and Nonperforming Assets (NPA/NPAs)

(This section should be read in conjunction with Significant Item 2.)

Nonperforming assets (NPAs) consist of (a) NALs, which represent loans and leases that are no longer accruing interest and/or have been renegotiated to below market rates based upon financial difficulties of the borrower, (b) troubled-debt restructured loans, (c) NALs held-for-sale, (d) OREO, and (e) other NPAs. C&I and CRE loans are generally placed on nonaccrual status when collection of principal or interest is in doubt or when the loan is 90-days past due. When interest accruals are suspended, accrued interest income is reversed with current year accruals charged to earnings and prior-year amounts generally charged-off as a credit loss.

Table 24 reflects period-end NALs, NPAs, and past due loans and leases detail for each of the last five quarters.

Table 24 — Nonaccruing Loans (NALs), Nonperforming Assets (NPAs) and Past Due Loans and Leases

|   |               | 2008      |             | 20           | 07            |
|---|---------------|-----------|-------------|--------------|---------------|
| (in thousands)  | September 30, | June 30,  | March 31,   | December 31, | September 30, |
| Non-accrual loans and leases:   |               |           |             |              |               |
| Commercial and industrial   | \$ 174,207    | \$161,345 | \$ 101,842  | \$ 87,679    | \$ 82,960     |
| Commercial real estate  | 298,844       | 261,739   | 183,000     | 148,467      | 95,587        |
| Residential mortgage  | 85,163        | 82,882    | 66,466      | 59,557       | 47,738        |
| Home equity   | 27,727        | 29,076    | 26,053      | 24,068       | 23,111        |
| Total NALs  | 585,941       | 535,042   | 377,361     | 319,771      | 249,396       |
| Restructured loans (1)  | 364,939       | 368,379   | 1,157,361   | 1,187,368    | _             |
| Other real estate:  |               |           |             |              |               |
| Residential   | 59,302        | 59,119    | 63,675      | 60,804       | 49,555        |
| Commercial  | 14,176        | 13,259    | 10,181      | 14,467       | 19,310        |
| Total other real estate   | 73,478        | 72,378    | 73,856      | 75,271       | 68,865        |
| Impaired loans held for sale (2)  | 13,503        | 14,759    | 66,353      | 73,481       | 100,485       |
| Other NPAs (3)  | 2,397         | 2,557     | 2,836       | 4,379        | 16,296        |
| Total NPAs  | \$1,040,258   | \$993,115 | \$1,677,767 | \$1,660,270  | \$ 435,042    |
| NALs as a % of total loans and leases   | 1.42%         | 1.30%     | 0.92%       | 0.80%        | 0.62%         |
| NPA ratio (4)   | 2.52          | 2.41      | 4.08        | 4.13         | 1.08          |
| Accruing loans and leases past due 90 days or more  | \$ 191,518    | \$136,914 | \$ 152,897  | \$ 140,977   | \$ 115,607    |
| Accruing loans and leases past due 90 days or more as a percent of total loans and leases | 0.46%         | 0.33%     | 0.37%       | 0.35%        | 0.29%         |

<sup>(1)</sup> Restructured loans represent loans to Franklin that were restructured during the 2007 fourth quarter, and the subsequent removal of the Franklin Tranche A loans from nonperforming status during the 2008 second quarter.

Compared with the prior quarter, NALs increased \$50.1 million, or 10%. The majority of this increase was primarily in the C&I and CRE portfolios, with the single family home builder segment representing approximately \$26 million of the increase. The increase was a result of a number of small relationships, as only two loans exceeded \$5 million.

The \$47.1 million, or 5%, increase in NPAs, which include NALs, from the end of the prior quarter reflected:

• \$50.1 million, or 10%, increase in NALs (discussed above)

## Partially offset by:

• \$3.4 million reduction in restructured Franklin loans, reflecting loan payments.

<sup>(2)</sup> Impaired loans held for sale represent impaired loans obtained from the Sky Financial acquisition. Impaired loans held for sale are carried at the lower of cost or fair value less costs to sell. The decline from March 31, 2008 to June 30, 2008 was primarily due to the sale of these loans.

<sup>(3)</sup> Other NPAs represent certain investment securities backed by mortgage loans to borrowers with lower FICO scores.

<sup>(4)</sup> Nonperforming assets divided by the sum of loans and leases, impaired loans held for sale, other real estate, and other NPAs.

Compared with December 31, 2007, NPAs, which include NALs, decreased \$620.0 million, or 37%, reflecting:

- \$822.4 million, or 69%, reduction in Franklin loans, primarily reflecting the removal of the Tranche A portion of the total Franklin loans from NPAs during the 2008 second quarter.
- \$60.0 million, or 82%, reduction in impaired loans held-for-sale, primarily reflecting loans sales and payments.

#### Partially offset by:

• \$266.2 million, or 83%, increase in NALs primarily reflecting the overall economic weakness in our markets. The increases were primarily in our C&I and CRE portfolios, reflecting the continued softness in the residential real estate development markets.

The over 90-day delinquent, but still accruing, ratio was 0.46% at September 30, 2008, up from 0.33% at June 30, 2008, and from 0.29% at the end of the year-ago quarter. The 13 basis point increase in the 90-day delinquent ratio from June 30, 2008, reflected a 21 basis point increase in the total commercial loan 90-day delinquent ratio to 0.35% from 0.14%, and a 2 basis point increase in the total consumer loan 90-day delinquent ratio to 0.61% from 0.59%.

The significant increase in the over 90-day delinquent, but still accruing, C&I and CRE loans reflected maturity issues including loans that have matured where we are working with our borrowers to ensure mutually beneficial arrangements are secured given the economic conditions. C&I 90-day delinquencies increased 11 basis points, with a 34 basis point increase in the CRE segment.

The consumer loan 90-day past due performance was relatively stable, with the home equity portfolio delinquencies declining 5 basis points. The increase in the automobile loan and lease portfolio delinquencies represented normal seasonal patterns. The increase in residential mortgage delinquencies was consistent with our performance expectations for the portfolio.

From time to time, as part of our loss mitigation process, loans may be renegotiated when we determine that we will ultimately receive greater economic value under the new terms than through foreclosure, liquidation, or bankruptcy. We may consider the borrower's payment status and history, borrower's ability to pay upon a rate reset on an adjustable rate mortgage, size of the payment increase upon a rate reset, period of time remaining prior to the rate reset and other relevant factors in determining whether a borrower is experiencing financial difficulty. These restructurings generally occur within the residential mortgage and home equity loan portfolios and were not material in any period presented.

NPA activity for each of the past five quarters was as follows:

Table 25 — Non-Performing Assets (NPAs) Activity

|                            |             | 2008        |             | 200         | 07        |
|----------------------------|-------------|-------------|-------------|-------------|-----------|
| (in thousands)             | Third       | Second      | First       | Fourth      | Third     |
| NPAs, beginning of period  | \$ 993,115  | \$1,677,767 | \$1,660,270 | \$ 435,042  | \$261,185 |
| New NPAs                   | 175,345     | 256,308     | 141,090     | 211,134     | 92,986    |
| Restructured loans (1)     | _           | (762,033)   | _           | 1,187,368   | _         |
| Acquired NPAs              | _           | _           | _           | _           | 144,492   |
| Returns to accruing status | (9,104)     | (5,817)     | (13,484)    | (5,273)     | (8,829)   |
| Loan and lease losses      | (52,792)    | (40,808)    | (27,896)    | (62,502)    | (28,031)  |
| Payments                   | (46,759)    | (73,040)    | (68,753)    | (30,756)    | (17,589)  |
| Sales                      | (19,547)    | (59,262)    | (13,460)    | (74,743)    | (9,172)   |
| NPAs, end of period        | \$1,040,258 | \$ 993,115  | \$1,677,767 | \$1,660,270 | \$435,042 |

<sup>(1)</sup> Restructured loans represent loans to Franklin that were restructured during the 2007 fourth quarter, and the subsequent removal of the Franklin Tranche A loans from nonperforming status during the 2008 second quarter.

# Allowances for Credit Losses (ACL)

(This section should be read in conjunction with Significant Item 2.)

We maintain two reserves, both of which are available to absorb credit losses: the ALLL and the AULC. When summed together, these reserves constitute the total ACL. Our credit administration group is responsible for developing the methodology and determining the adequacy of the ACL.

Table 26 reflects activity in the ALLL and AULC for each of the last five quarters.

Table 26 — Quarterly Credit Reserves Analysis

|   |            | 2008       |            | 200        | 7          |
|---|------------|------------|------------|------------|------------|
| (in thousands)  | Third      | Second     | First      | Fourth     | Third      |
| Allowance for loan and lease losses, beginning of period                            | \$ 679,403 | \$ 627,615 | \$ 578,442 | \$ 454,784 | \$ 307,519 |
| Acquired allowance for loan and lease losses  | _          | _          | _          | _          | 188,128    |
| Loan and lease losses   | (96,388)   | (78,084)   | (60,804)   | (388,506)  | (57,466)   |
| Recoveries of loans previously charged off  | 12,637     | 12,837     | 12,355     | 10,599     | 10,360     |
| Net loan and lease losses   | (83,751)   | (65,247)   | (48,449)   | (377,907)  | (47,106)   |
| Provision for loan and lease losses   | 125,086    | 117,035    | 97,622     | 503,781    | 36,952     |
| Allowance for loans transferred to held-for-sale                                    | _          | _          |            | (2,216)    | (30,709)   |
| Allowance for loan and lease losses, end of period                                  | \$ 720,738 | \$ 679,403 | \$ 627,615 | \$ 578,442 | \$ 454,784 |
|   |            |            |            |            |            |
| Allowance for unfunded loan commitments and letters of credit,                      |            |            |            |            |            |
| beginning of period   | \$ 61,334  | \$ 57,556  | \$ 66,528  | \$ 58,227  | \$ 41,631  |
| 4 ' 1AUT C  |            |            |            |            | 11.541     |
| Acquired AULC   | _          | _          |            | _          | 11,541     |
| (Reduction in) provision for unfunded loan commitments and letters of credit losses | 306        | 3,778      | (8,972)    | 8.301      | 5.055      |
| Allowance for unfunded loan commitments and letters of credit,                      | 300        | 3,770      | (0,772)    | 0,501      | 3,033      |
| end of period   | \$ 61,640  | \$ 61,334  | \$ 57,556  | \$ 66,528  | \$ 58,227  |
| Total allowances for credit losses  | \$ 782,378 | \$ 740,737 | \$ 685,171 | \$ 644,970 | \$ 513,011 |
| Total anowanees for creat 1055cs  | \$ 702,370 | \$ 140,131 | \$ 003,171 | \$ 044,270 | \$ 313,011 |
| Allowance for loan and lease losses (ALLL) as % of:                                 |            |            |            |            |            |
| Transaction reserve   | 1.54%      | 1.45%      | 1.34%      | 1.27%      | 0.97%      |
| Economic reserve  | 0.21       | 0.21       | 0.19       | 0.17       | 0.17       |
| Total loans and leases  | 1.75%      | 1.66%      | 1.53%      | 1.44%      | 1.14%      |
| Nonaccrual loans and leases (NALs)(1)   | 123%       | 127%       | 166%       | 181%       | 182%       |
| Total allowances for credit losses (ACL) as % of:                                   |            |            |            |            |            |
| Total loans and leases  | 1.90%      | 1.80%      | 1.67%      | 1.61%      | 1.28%      |
| NALs (1)  | 134        | 138        | 182        | 202        | 206        |

<sup>(1)</sup> Beginning in the 2007 fourth quarter, the ALLL includes a specific reserve of \$115.3 million related to Franklin, which remains an accruing loan.

Table 27 reflects activity in the ALLL and AULC for the first nine-month periods of 2008 and 2007.

Table 27 — Year to Date Credit Reserves Analysis

|   | Nine Months Ended | September 30, |  |  |
|---|-------------------|---------------|--|--|
| (in thousands)  | 2008              | 2007          |  |  |
| Allowance for loan and lease losses, beginning of period                            | \$ 578,442        | \$ 272,068    |  |  |
| Acquired allowance for loan and lease losses  | _                 | 188,128       |  |  |
| Loan and lease losses   | (235,276)         | (129,437)     |  |  |
| Recoveries of loans previously charged off  | 37,829            | 29,713        |  |  |
| Net loan and lease losses   | (197,447)         | (99,724)      |  |  |
| Provision for loan and lease losses   | 339,743           | 125,021       |  |  |
| Allowance for loans transferred to held-for-sale                                    | _                 | (30,709)      |  |  |
| Allowance for loan and lease losses, end of period                                  | \$ 720,738        | \$ 454,784    |  |  |
|   |                   |               |  |  |
| Allowance for unfunded loan commitments and letters of credit, beginning of period  | \$ 66,527         | \$ 40,161     |  |  |
| Acquired AULC   | _                 | 11,541        |  |  |
| (Reduction in) provision for unfunded loan commitments and letters of credit losses | (4,888)           | 6,525         |  |  |
| Allowance for unfunded loan commitments and letters of credit, end of period        | \$ 61,639         | \$ 58,227     |  |  |
| Total allowances for credit losses  | \$ 782,377        | \$ 513,011    |  |  |
| Allowance for loan and lease losses (ALLL) as % of:                                 |                   |               |  |  |
| Transaction reserve   | 1.54%             | 0.97%         |  |  |
| Economic reserve  | 0.21              | 0.17          |  |  |
| Total loans and leases  | 1.75%             | 1.14%         |  |  |
| Nonaccrual loans and leases (NALs)(1)   | 123%              | 182%          |  |  |
| Total allowances for credit losses (ACL) as % of:                                   |                   |               |  |  |
| Total loans and leases  | 1.90%             | 1.28%         |  |  |
| NALs (1)  | 134               | 206           |  |  |

<sup>(1)</sup> Beginning in the 2007 fourth quarter, the ALLL includes a specific reserve of \$115.3 million related to Franklin, which remains an accruing loan.

The ALLL increases of \$41.3 million and \$142.3 million compared with June 30, 2008 and December 31, 2007, respectively, primarily reflected the impact of the continued economic weakness across our Midwest markets. As new non-accruals are identified, we conduct formal impairment testing that may result in an increase to our ALLL. A significant portion of the increases in the ALLL has been a result of this impairment testing process. At September 30, 2008, the specific ALLL related to Franklin was \$115.3 million, unchanged from June 30, 2008.

We have an established process to determine the adequacy of the ALLL that relies on a number of analytical tools and benchmarks. No single statistic or measurement, in itself, determines the adequacy of the ALLL. The ALLL is comprised of two components: The transaction reserve and the economic reserve. Changes to the transaction reserve component of the ALLL are impacted by changes in the estimated loss inherent in our loan portfolios. For example, our process requires increasingly higher level of reserves as a loan's internal classification moves from higher quality rankings to lower, and vice versa. This movement across the credit scale is called migration.

During the 2008 third quarter, the transaction component of the ALLL increased to 1.54% at September 30, 2008, from 1.45% at the end of the prior quarter, and from 1.27% at 2007 year-end. This reflected the continued downward migration

in the credit quality of loans, reflecting the negative impact of the continued economic weakness on both the borrowers' ability to repay, as well as declining collateral values. This downward migration from the end of the prior quarter was most pronounced in our East Michigan and Northwest Ohio regions, while the downward migration from 2007 year-end was most pronounced in our Central Ohio, Greater Cleveland, and Northwest Ohio regions.

The estimated loss factors assigned to credit exposures across our portfolios are updated from time to time based on changes in actual performance. During the 2008 first quarter, we updated the expected loss factors used to estimate the AULC. The lower expected loss factors were based on our observations of how unfunded loan commitments have historically become funded loans. Additionally, we also made other adjustments that affected the level of the ALLL during the first nine-month period of 2008. In the aggregate, these changes did not have a significant impact to the provision for credit losses for the first nine-month period of 2008.

# Net Charge-offs (NCOs)

(This section should be read in conjunction with Significant Item 2.)

Table 28 reflects net loan and lease charge-off detail for each of the last five quarters.

Table 28 — Quarterly Net Charge-Off Analysis

|  |           | 2008      |           |            | 07        |
|--|-----------|-----------|-----------|------------|-----------|
| (in thousands)   | Third     | Second    | First     | Fourth     | Third     |
| Net charge-offs by loan and lease type:  |           |           |           |            |           |
| Commercial:  |           |           |           |            |           |
| Commercial and industrial (1)  | \$ 29,646 | \$ 12,361 | \$ 10,732 | \$ 323,905 | \$ 12,641 |
| Commercial real estate:  | · ·       | ,         | · ·       |            | · ·       |
| Construction   | 3,539     | 575       | 122       | 6,800      | 2,157     |
| Commercial   | 7,446     | 14,524    | 4,153     | 13,936     | 2,506     |
| Commercial real estate   | 10,985    | 15,099    | 4,275     | 20,736     | 4,663     |
| Total commercial   | 40,631    | 27,460    | 15,007    | 344,641    | 17,304    |
| Consumer:  |           |           |           |            |           |
| Automobile loans   | 9,813     | 8,522     | 8,008     | 7,347      | 5,354     |
| Automobile leases  | 3,532     | 2,928     | 3,211     | 3,046      | 2,561     |
| Automobile loans and leases  | 13,345    | 11,450    | 11,219    | 10,393     | 7,915     |
| Home equity (2)  | 15,828    | 17,345    | 15,215    | 12,212     | 10,841    |
| Residential mortgage   | 6,706     | 4,286     | 2,927     | 3,340      | 4,405     |
| Other loans (2)  | 7,241     | 4,706     | 4,081     | 7,321      | 6,641     |
| Total consumer   | 43,120    | 37,787    | 33,442    | 33,266     | 29,802    |
| Total net charge-offs  | \$ 83,751 | \$ 65,247 | \$ 48,449 | \$ 377,907 | \$ 47,106 |
| Net charge-offs — annualized percentages:  Commercial:  Commercial and industrial (1)  Commercial real estate: | 0.87%     | 0.36%     | 0.32%     | 9.76%      | 0.39%     |
| Construction   | 0.68      | 0.11      | 0.02      | 1.44       | 0.48      |
| Commercial   | 0.39      | 0.77      | 0.23      | 0.78       | 0.14      |
| Commercial real estate   | 0.45      | 0.63      | 0.18      | 0.92       | 0.21      |
| Total commercial   | 0.69      | 0.47      | 0.27      | 6.18       | 0.31      |
| Consumer:  |           |           |           |            |           |
| Automobile loans   | 1.02      | 0.94      | 0.97      | 0.96       | 0.73      |
| Automobile leases  | 1.84      | 1.28      | 1.18      | 0.96       | 0.72      |
| Automobile loans and leases  | 1.15      | 1.01      | 1.02      | 0.96       | 0.73      |
| Home equity (2)  | 0.85      | 0.94      | 0.84      | 0.67       | 0.58      |
| Residential mortgage   | 0.56      | 0.33      | 0.22      | 0.25       | 0.32      |
| Other loans (2)  | 4.32      | 2.69      | 2.29      | 4.02       | 4.97      |
| Total consumer   | 0.98      | 0.85      | 0.75      | 0.75       | 0.67      |
| Net charge-offs as a % of average loans  | 0.82%     | 0.64%     | 0.48%     | 3.77%      | 0.47%     |

<sup>(1)</sup> The 2007 fourth quarter includes charge-offs totaling \$397 million associated with the Franklin restructuring. These charge-offs were reduced by the unamortized discount associated with the loans, and by other amounts received from Franklin totaling \$88.5 million, resulting in net charge-offs totaling \$308.5 million.

<sup>(2)</sup> During the 2008 third quarter, we reclassified certain previously reported 2008 first and second quarter charge-offs from other consumer loans to home equity loans.

Current quarter C&I NCOs reflected the impact of charging-off two relationships totaling \$11 million, with the rest of the increase spread among smaller loans across the portfolio. Current quarter CRE NCOs were consistent with our expectations and reflected smaller dollar activity and the resolution of previously identified NALs.

Both automobile loan and automobile lease NCOs continued to be negatively impacted by declines in used car prices. While there was some evidence of used car price stabilization, the overall market remained under stress as consumer spending on vehicles declined. While both the loan and lease segments were negatively impacted by general economic weakness, the reported automobile lease NCO annualized percentage was also negatively affected by declining balances. Although we anticipate that automobile loan and lease NCOs will remain under pressure due to continued economic weakness in our markets, we believe that our focus on high quality borrowers over the last several years will continue to result in better performance relative to other peer bank automobile portfolios.

The home equity portfolio continued to be negatively impacted by the general economic and housing market slowdown. The impact was evident across our footprint, but performance was most impacted in our West Michigan and East Michigan regions, particularly the Detroit market. Given that we have: (a) no exposure to the very volatile west coast market, (b) insignificant exposure to the Florida markets, resulting from loans made to our Private Banking customers in that area, (c) less than 10% of the portfolio originated via the broker channel, and (d) conservatively assessed the borrowers' ability to repay at the time of underwriting, we continue to believe our home equity NCO experience will compare favorably relative to the industry.

The residential mortgage portfolio remained under the same economic and housing related pressures as the home equity portfolio, and we expect to see additional stress in our markets in future periods. However, as our origination strategy specifically excluded the riskier mortgage structures, we believe that our performance throughout this cycle will compare favorably on a relative basis to the industry. In addition, loss mitigation strategies have been in place for over a year and are helping to successfully mitigate risks in our ARM portfolio.

Table 29 reflects net loan and lease charge-off detail for the first nine-month periods of 2008 and 2007.

# Table 29 — Year To Date Net Charge-Off Analysis

|   | Nine Months |         | s Ended September 30, |        |
|---|-------------|---------|-----------------------|--------|
| (in thousands)  |             | 2008    |                       | 2007   |
| Net charge-offs by loan and lease type:   |             |         |                       |        |
| Commercial:   |             |         |                       |        |
| Commercial and industrial   | \$          | 52,739  | \$                    | 21,935 |
| Commercial real estate:   |             |         |                       |        |
| Construction  |             | 4,236   |                       | 5,054  |
| Commercial  |             | 26,123  |                       | 13,314 |
| Commercial real estate  |             | 30,359  |                       | 18,368 |
| Total commercial  |             | 83,098  |                       | 40,303 |
| Consumer:   |             |         |                       |        |
| Automobile loans  |             | 26,343  |                       | 9,838  |
| Automobile leases   |             | 9,671   |                       | 7,461  |
| Automobile loans and leases   |             | 36,014  |                       | 17,299 |
| Home equity   |             | 48,388  |                       | 22,214 |
| Residential mortgage  |             | 13,919  |                       | 8,031  |
| Other loans   |             | 16,028  |                       | 11,877 |
| Total consumer  |             | 114,349 |                       | 59,421 |
| Total net charge-offs   | \$          | 197,447 | \$                    | 99,724 |
| Net charge-offs — annualized percentages:  Commercial:  Commercial and industrial |             | 0.52%   |                       | 0.30%  |
| Commercial real estate:   |             | 0.00    |                       | 0.40   |
| Construction  |             | 0.28    |                       | 0.48   |
| Commercial  |             | 0.46    |                       | 0.38   |
| Commercial real estate  |             | 0.42    |                       | 0.40   |
| Total commercial  |             | 0.48    |                       | 0.34   |
| Consumer:   |             |         |                       |        |
| Automobile loans  |             | 0.98    |                       | 0.53   |
| Automobile leases   |             | 1.40    |                       | 0.64   |
| Automobile loans and leases   |             | 1.06    |                       | 0.57   |
| Home equity   |             | 0.88    |                       | 0.51   |
| Residential mortgage  |             | 0.36    |                       | 0.22   |
| Other loans   |             | 3.07    |                       | 3.44   |
| Total consumer  |             | 0.86    |                       | 0.53   |
| Net charge-offs as a % of average loans   |             | 0.65%   |                       | 0.43%  |

## Investment Portfolio

(This section should be read in conjunction with Significant Item 5.)

We routinely review our available-for-sale portfolio, and recognize impairment write-downs based primarily on fair value, issuer-specific factors and results, and our intent to hold such investments.

## Available-for-sale portfolio

Our available-for-sale portfolio is evaluated in light of established asset/liability management objectives, and changing market conditions that could affect the profitability of the portfolio, as well as the level of interest rate risk to which we are exposed.

Within our securities available-for-sale portfolio are asset-backed securities. At September 30, 2008, the securities in this portfolio had a fair value that was \$209.2 million less than their book value (net of impairment), resulting from increased liquidity spreads and extended duration. Table 30 details our asset-backed securities exposure:

#### Table 30 — Asset-Backed Securities Exposure

(in thousands of dollars)

|                                   |            | September 30, 200 | 08            |            | December 31, 2007 |               |
|-----------------------------------|------------|-------------------|---------------|------------|-------------------|---------------|
|                                   | ·          |                   | Average       |            |                   | Average       |
| Collateral Type                   | Book value | Fair value        | Credit Rating | Book value | Fair value        | Credit Rating |
| Alt-A mortgage loans              | \$ 472,874 | \$ 382,469        | A+            | \$ 560,654 | \$ 547,358        | AAA           |
| Pooled trust preferred securities | 299,039    | 180,276           | BBB+          | 301,231    | 279,175           | A             |
| Other securities(1)               | 2,397      | 2,397             | В-            | 7,769      | 7,956             | BB-           |
| Total                             | \$ 774,310 | \$ 565,142        |               | \$ 869,654 | \$ 834,489        |               |

(1) Other securities represent certain investment securities backed by mortgage loans to borrowers with lower FICO scores.

Our Alt-A mortgage securities were purchased in 2006. The assets backing these securities are either 10/1 ARMs or 15- or 30- year fixed-rate loans, and none of the securities are backed by option ARMs. Our pooled trust preferred securities were purchased between 2003 and 2005, and consist of 16 pools with 400 separate issues. A total of 80% of these securities are either first- or second- tier bank trust preferred securities, and none of the securities are backed by REIT trust-preferred securities. The remaining 20% are backed by senior tranche insurance company trust-preferred securities. A rigorous cash flow analysis of the Alt-A mortgage securities and the first- and second- tier bank trust preferred securities was conducted to test for any OTTI. During the 2008 third quarter, we estimated that the cash flows from eight Alt-A mortgage backed securities would fall short of the required contractual interest principal payments over the estimated remaining life of these securities. As such, OTTI was recognized.

No OTTI was recognized in either the pooled trust preferred securities portfolio or the other securities portfolio as we believe all impairment within these portfolios to be temporary. However, during the current quarter, we recognized OTTI of \$76.6 million in the Alt-A mortgage loan-backed portfolio relating to eight of the 25 securities held in that portfolio.

Table 31 provides additional detail regarding our Alt-A mortgage loan-backed portfolio at September 30, 2008.

## Table 31 — Alt-A Mortgage Loan Backed Portfolio

(in thousands of dollars)

|                       |             | September 30, 2008 | 8          |  |  |
|-----------------------|-------------|--------------------|------------|--|--|
|                       | Impaired    | Unimpaired         | Total      |  |  |
| Par value             | \$ 212,062  | \$ 342,844         | \$ 554,906 |  |  |
|                       | ф. 12.4.821 | Ф 220.052          | o 453.054  |  |  |
| Book value            | \$ 134,821  | \$ 338,053         | \$ 472,874 |  |  |
| Unrealized losses     |             | (90,405)           | (90,405)   |  |  |
| Fair value            | \$ 134,821  | \$ 247,648         | \$ 382,469 |  |  |
|                       |             |                    |            |  |  |
| Cumulative OTTI       | \$ 76,553   | \$ —               | <b>s</b> — |  |  |
| Weighted average: (1) |             |                    |            |  |  |
| Fair value            | 64%         | 72%                | 69%        |  |  |
| Collateral LTV        | 73          | 71                 | 72         |  |  |
| Expected loss         | 2.4         | 0.0                | 0.9        |  |  |

Based on par values.

#### Market Risk

Market risk represents the risk of loss due to changes in market values of assets and liabilities. We incur market risk in the normal course of business through exposures to market interest rates, foreign exchange rates, equity prices, credit spreads, and expected lease residual values. We have identified two primary sources of market risk: interest rate risk and price risk. Interest rate risk is our primary market risk.

#### Interest Rate Risk

Interest rate risk is the risk to earnings and value arising from changes in market interest rates. Interest rate risk arises from timing differences in the repricings and maturities of interest bearing assets and liabilities (reprice risk), changes in the expected maturities of assets and liabilities arising from embedded options, such as borrowers' ability to prepay residential mortgage loans at any time and depositors' ability to terminate certificates of deposit before maturity (option risk), changes in the shape of the yield curve whereby market interest rates increase or decrease in a non-parallel fashion (yield curve risk), and changes in spread relationships between different yield curves, such as U.S. Treasuries and LIBOR (basis risk.)

The simulations for evaluating short-term interest rate risk exposure are scenarios that model gradual "+/-100" and "+/-200" basis point parallel shifts in market interest rates over the next 12-month period beyond the interest rate change implied by the current yield curve. As of September 30, 2008, the scenario that used the "-200" basis point parallel shift in market interest rates over the next 12-month period indicated that market interest rates could fall below historical levels. Accordingly, management instituted an assumption that market interest rates would not fall below 0.50% over the next 12-month period. The table below shows the results of the scenarios as of September 30, 2008, and December 31, 2007. All of the positions were within the board of directors' policy limits.

Table 32 — Net Interest Income at Risk

| Basis point change scenario | -200  | -100  | +100  | +200  |
|-----------------------------|-------|-------|-------|-------|
| Board policy limits         | -4.0% | -2.0% | -2.0% | -4.0% |
| September 30, 2008          | -2.3% | -0.7% | +0.5% | +0.8% |
| December 31, 2007           | -3.0% | -1.3% | +1.4% | +2.2% |

The change to net interest income at risk reported as of September 30, 2008 compared with December 31, 2007 reflected actions taken by management to reduce net interest income at risk. During the first quarter of 2008, \$2.5 billion of receive fixed rate, pay variable rate interest rate swaps were executed, and \$0.2 billion of pay fixed rate, receive variable

rate interest rate swaps were terminated. The combined impact of these actions decreased net interest income at risk to market interest rates "+200" basis points 1.9%. The remainder of the change in net interest income at risk to market interest rates "+200" basis points was primarily related to slower growth in fixed rate loans and a shift in deposits towards fixed rate time deposits from money market accounts, offset by the impact of slower prepayments on mortgage assets.

The primary simulations for economic value of equity (EVE) at risk assume immediate "+/-100" and "+/-200" basis point parallel shifts in market interest rates beyond the interest rate change implied by the current yield curve. The table below outlines the September 30, 2008, results compared with December 31, 2007.

Table 33 — Economic Value of Equity at Risk

|                             |        | ity at Risk (%) |       |        |
|-----------------------------|--------|-----------------|-------|--------|
| Basis point change scenario | -200   | -100            | +100  | +200   |
| Board policy limits         | -12.0% | -5.0%           | -5.0% | -12.0% |
| September 30, 2008          | +0.4%  | +1.5%           | -4.1% | -8.9%  |
| December 31, 2007           | -0.3%  | +1.1%           | -4.4% | -10.8% |

The change to EVE at risk reported as of September 30, 2008 compared with December 31, 2007 reflected the impact of fixed-rate deposit growth, partially offset by slower prepayments on mortgage assets.

## Mortgage Servicing Rights (MSRs)

(This section should be read in conjunction with Significant Item 4.)

MSR fair values are very sensitive to movements in interest rates as expected future net servicing income depends on the projected outstanding principal balances of the underlying loans, which can be greatly reduced by prepayments. Prepayments usually increase when mortgage interest rates decline and decrease when mortgage interest rates rise. We have employed strategies to reduce the risk of MSR fair value changes. In addition, a third party has been engaged to provide improved analytical tools and insight to enhance our strategies with the objective to decrease the volatility from MSR fair value changes. However, volatile changes in interest rates can diminish the effectiveness of these hedges. We typically report MSR fair value adjustments net of hedge-related trading activity in the mortgage banking income category of non-interest income.

At September 30, 2008, we had a total of \$230.4 million of MSRs representing the right to service \$15.7 billion in mortgage loans. (See Note 5 of the Notes to the Unaudited Condensed Consolidated Financial Statements for additional discussion regarding MSRs.)

#### Price Risk

(This section should be read in conjunction with Significant Item 5.)

Price risk represents the risk of loss arising from adverse movements in the prices of financial instruments that are carried at fair value and are subject to fair value accounting. We have price risk from trading securities, which includes instruments to hedge MSRs. We also have price risk from securities owned by our broker-dealer subsidiaries, foreign exchange positions, equity investments, investments in securities backed by mortgage loans, and marketable equity securities held by our insurance subsidiaries. We have established loss limits on the trading portfolio, on the amount of foreign exchange exposure that can be maintained, and on the amount of marketable equity securities that can be held by the insurance subsidiaries.

#### **Equity Investment Portfolios**

In reviewing our equity investment portfolio, we consider general economic and market conditions, including industries in which private equity merchant banking and community development investments are made, and adverse changes affecting the availability of capital. We determine any impairment based on all of the information available at the time of the assessment. New information or economic developments in the future could result in recognition of additional impairment.

From time to time, we invest in various investments with equity risk. Such investments include investment funds that buy and sell publicly traded securities, investment funds that hold securities of private companies, direct equity or venture capital investments in companies (public and private), and direct equity or venture capital interests in private companies in connection with our mezzanine lending activities. These investments are reported as a component of "accrued income and other assets" on our consolidated balance sheet. At September 30, 2008, we had a total of \$47.8 million of such investments, down from \$48.7 million at December 31, 2007. The following table details the components of this change during the first nine-month period of 2008:

#### Table 34 — Equity Investment Activity

(in thousands of dollars)

|                   | Ba    | alance at    | 1    | New      | Ret | urns of |     |            | Ba     | alance at    |
|-------------------|-------|--------------|------|----------|-----|---------|-----|------------|--------|--------------|
|                   | Decem | ber 31, 2007 | Inve | estments | Ca  | apital  | Gai | n / (Loss) | Septem | ber 30, 2008 |
| Type:             |       |              |      |          |     |         |     |            |        |              |
| Public equity     | \$    | 16,583       | \$   | _        | \$  | _       | \$  | (2,384)    | \$     | 14,199       |
| Private equity    |       | 20,202       |      | 5,472    |     | (391)   |     | (1,494)    |        | 23,789       |
| Direct investment |       | 11,962       |      | 1,893    |     | (473)   |     | (3,587)    |        | 9,795        |
| Total             | \$    | 48,747       | \$   | 7,365    | \$  | (864)   | \$  | (7,465)    | \$     | 47,783       |

The equity investment losses in the first nine-month period of 2008 reflected a \$5.9 million venture capital loss during the 2008 first quarter, and \$3.9 million of losses on public equity investment funds that buy and sell publicly traded securities, and private equity investments. These investments were in funds that focus on the financial services sector that, during the first nine-month period of 2008, performed worse than the broad equity market.

Investment decisions that incorporate credit risk require the approval of the independent credit administration function. The degree of initial due diligence and subsequent review is a function of the type, size, and collateral of the investment. Performance is monitored on a regular basis, and reported to the MRC and the Risk Committee of the board of directors.

#### Liquidity Risk

Liquidity risk is the risk of loss due to the possibility that funds may not be available to satisfy current or future commitments based on external macro market issues, investor and customer perception of financial strength, and events unrelated to the company such as war, terrorism, or financial institution market specific issues. We manage liquidity risk at both the Bank and at the parent company, Huntington Bancshares Incorporated.

Liquidity policies and limits are established by our board of directors, with operating limits set by the MRC, based upon analyses of the ratio of loans to deposits, the percentage of assets funded with non-core or wholesale funding, and the amount of liquid assets available to cover non-core funds maturities. In addition, guidelines are established to ensure diversification of wholesale funding by type, source, and maturity and provide sufficient balance sheet liquidity to cover 100% of wholesale funds maturing within a six-month period. A contingency funding plan is in place, which includes forecasted sources and uses of funds under various scenarios in order to prepare for unexpected liquidity shortages, including the implications of any rating changes. The MRC meets monthly to identify and monitor liquidity issues, provide policy guidance, and oversee adherence to, and the maintenance of, the contingency funding plan.

## Bank Liquidity

Conditions in the capital markets remained volatile throughout the first nine-month period of 2008 resulting from the disruptions caused by the crises of investment banking firms and subsequent forced portfolio liquidations from a variety of investment funds. As a result, liquidity premiums and credit spreads widened significantly and many investors remained invested in lower risk investments such as U.S. Treasuries. Many banks relying on short term funding structures, such as commercial paper, alternative collateral repurchase agreements, or other short term funding vehicles, have had limited access to these funding markets. We, however, have maintained a diversified wholesale funding structure with an emphasis on reducing the risk from maturing borrowings resulting in minimizing our reliance on the short term funding markets. We do not have an active commercial paper funding program and, while historically we have used the securitization markets (primarily indirect auto loans and leases) to provide funding, we do not rely heavily on these sources of funding. In addition, we do not provide liquidity facilities for conduits, structured investment vehicles, or other off-balance sheet

financing structures. As expected, indicative credit spreads have widened in the secondary market for our debt. We expect these spreads to remain wider than in prior periods for the foreseeable future.

Our primary sources of funding for the Bank are retail and commercial core deposits. Core deposits are comprised of interest bearing and non-interest bearing demand deposits, money market deposits, savings and other domestic time deposits, consumer certificates of deposit both over and under \$100,000, and non-consumer certificates of deposit less than \$100,000. Non-core deposits are comprised of brokered money market deposits and certificates of deposit, foreign time deposits, and other domestic time deposits of \$100,000 or more comprised primarily of public fund certificates of deposit greater than \$100,000.

Table 35 reflects deposit composition detail for each of the past five quarters.

Table 35 — Deposit Composition

|  |              |        | 2008                                    | 3      |              |        |              | 20     | 07           |        |
|--|--------------|--------|---|--------|--------------|--------|--------------|--------|--------------|--------|
| (in thousands)                           | Septembe     | er 30, | June 3                                  | 0,     | March        | 31,    | Decembe      | r 31,  | Septembe     | er 30, |
| By Type                                  |              |        |   |        |              |        |              |        |              |        |
| Demand deposits —                        |              |        |   |        |              |        |              |        |              |        |
| non-interest bearing                     | \$ 5,135,164 | 13.7%  | \$ 5,253,156                            | 13.8%  | \$ 5,160,068 | 13.5%  | \$ 5,371,747 | 14.2%  | \$ 4,984,663 | 13.0%  |
| Demand deposits —                        |              |        |   |        |              |        |              |        |              |        |
| interest bearing                         | 4,052,032    | 10.8   | 4,074,202                               | 10.7   | 4,040,747    | 10.6   | 4,048,873    | 10.7   | 3,982,102    | 10.4   |
| Money market deposits                    | 5,565,439    | 14.8   | 6,170,640                               | 16.2   | 6,681,412    | 17.5   | 6,643,242    | 17.6   | 6,721,963    | 17.5   |
| Savings and other                        |              |        |   |        |              |        |              |        |              |        |
| domestic deposits                        | 4,816,038    | 12.8   | 5,198,488                               | 13.6   | 5,267,364    | 13.8   | 5,163,287    | 13.7   | 5,286,236    | 13.8   |
| Core certificates of                     |              |        | , ,                                     |        | , ,          |        |              |        | , ,          |        |
| deposit                                  | 12,156,660   | 32.4   | 11,273,807                              | 29.6   | 10,582,394   | 27.8   | 10,736,146   | 28.4   | 10,611,821   | 27.6   |
| Total core deposits                      | 31,725,333   | 84.5   | 31,970,293                              | 83.9   | 31,731,985   | 83.2   | 31,963,295   | 84.6   | 31,586,785   | 82.3   |
| Other domestic deposits of               | 31,723,333   | 04.5   | 31,770,273                              | 03.7   | 31,731,703   | 03.2   | 31,703,273   | 01.0   | 31,300,703   | 02.5   |
| \$100,000 or more                        | 1,948,899    | 5.2    | 1,949,059                               | 5.1    | 1,976,021    | 5.2    | 1,676,058    | 4.4    | 1,505,657    | 3.9    |
| Brokered deposits and                    | 1,5 10,055   | 0.2    | 1,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | 5.1    | 1,,,,0,021   | 0.2    | 1,070,000    |        | 1,505,057    | 5.5    |
| negotiable CDs                           | 2,925,440    | 7.8    | 3,100,955                               | 8.1    | 3,361,957    | 8.8    | 3,376,854    | 8.9    | 3,701,726    | 9.6    |
| Deposits in foreign offices              | 969,384      | 2.5    | 1,104,119                               | 2.9    | 1,046,378    | 2.8    | 726,714      | 2.0    | 1,610,197    | 4.2    |
|  | \$37,569,056 | 100.0% | \$38,124,426                            | 100.0% | \$38,116,341 | 100.0% | \$37,742,921 | 99.9%  | \$38,404,365 | 100.0% |
| Total deposits                           | \$37,509,050 | 100.0% | \$38,124,420                            | 100.0% | \$38,110,341 | 100.0% | \$37,742,921 | 99.9%  | \$38,404,363 | 100.0% |
| Total core deposits:                     |              |        |   |        |              |        |              |        |              |        |
| Commercial                               | \$ 8,007,619 | 25.2%  | \$ 8,471,809                            | 26.5%  | \$ 8,715,690 | 27.5%  | \$ 9,017,852 | 28.2%  | \$ 9,017,474 | 28.5%  |
| Personal                                 | 23,717,714   | 74.8   | 23,498,484                              | 73.5   | 23,016,295   | 72.5   | 22,945,443   | 71.8   | 22,569,311   | 71.5   |
| Total core deposits                      | \$31,725,333 | 100.0% | \$31,970,293                            | 100.0% | \$31,731,985 | 100.0% | \$31,963,295 | 100.0% | \$31,586,785 | 100.0% |
| By Business Segment<br>Regional Banking: |              |        |   |        |              |        |              |        |              |        |
| Central Ohio                             | \$ 6,136,030 | 16.3%  | \$ 6,618,913                            | 17.4%  | \$ 6,665,031 | 17.5%  | \$ 6,319,899 | 16.7%  | \$ 5,922,566 | 15.4%  |
| Northwest Ohio                           | 2,690,720    | 7.3    | 2,775,959                               | 7.3    | 2,798,377    | 7.3    | 2,836,309    | 7.5    | 2,839,877    | 7.4    |
| Greater Cleveland                        | 3,248,385    | 7.2    | 3,334,461                               | 8.7    | 3,263,713    | 8.6    | 3,201,791    | 8.5    | 3,074,412    | 8.0    |
| Greater Akron/Canton                     | 3,270,480    | 8.6    | 3,186,097                               | 8.4    | 3,228,245    | 8.5    | 3,188,682    | 8.4    | 3,249,922    | 8.5    |
| Southern Ohio / Kentucky                 | 2,643,955    | 8.7    | 2,655,612                               | 7.0    | 2,676,381    | 7.0    | 2,628,879    | 7.0    | 2,625,958    | 6.8    |
| Mahoning Valley                          | 2,263,719    | 7.0    | 2,258,802                               | 5.9    | 2,337,816    | 6.1    | 2,333,794    | 6.2    | 2,324,259    | 6.1    |
| West Michigan                            | 3,021,528    | 6.0    | 2,946,401                               | 7.7    | 2,937,318    | 7.7    | 2,918,709    | 7.7    | 2,965,334    | 7.7    |
| East Michigan                            | 2,663,131    | 8.0    | 2,513,804                               | 6.6    | 2,445,148    | 6.4    | 2,444,269    | 6.5    | 2,422,248    | 6.3    |
| Pittsburgh                               | 2,749,254    | 7.1    | 2,527,984                               | 6.6    | 2,555,309    | 6.7    | 2,536,007    | 6.7    | 2,555,209    | 6.7    |
| Central Indiana                          | 1,902,232    | 7.3    | 1,973,110                               | 5.2    | 1,881,781    | 4.9    | 1,894,940    | 5.0    | 1,909,499    | 5.0    |
| West Virginia                            | 1,723,002    | 5.1    | 1,658,034                               | 4.3    | 1,584,233    | 4.2    | 1,589,520    | 4.2    | 1,559,909    | 4.1    |
| Other Regional                           | 711,649      | 1.9    | 851,169                                 | 2.2    | 782,844      | 2.1    | 788,703      | 2.1    | 632,177      | 1.6    |
|  | ,            | 87.9   |   | 87.3   |              | 87.0   |              | 86.6   |              | 83.5   |
| Regional Banking                         | 33,024,085   | 8/.9   | 33,300,346                              | 8/.5   | 33,156,196   | 87.0   | 32,681,502   | 80.0   | 32,081,370   | 83.5   |
| Auto Finance and Dealer                  | CT 0.40      | 0.2    | 56 517                                  | 0.1    | 55.557       | 0.1    | 50.106       | 0.2    | (2.200       | 0.2    |
| Services                                 | 67,040       | 0.2    | 56,517                                  | 0.1    | 55,557       | 0.1    | 58,196       | 0.2    | 63,399       | 0.2    |
| Private Financial and Capital            | 1 552 501    | 4.1    | 1.666.600                               | 4.4    | 1.540.621    | 4.0    | 1 (2( 042    | 4.2    | 1 (20 (75    | 4.2    |
| Markets Group                            | 1,552,591    | 4.1    | 1,666,608                               | 4.4    | 1,542,631    | 4.0    | 1,626,043    | 4.3    | 1,630,675    | 4.2    |
| Treasury / Other (1)                     | 2,925,340    | 7.8    | 3,100,955                               | 8.2    | 3,361,957    | 8.9    | 3,377,180    | 8.9    | 4,628,921    | 12.1   |
| Total deposits                           | \$37,569,056 | 100.0% | \$38,124,426                            | 100.0% | \$38,116,341 | 100.0% | \$37,742,921 | 100.0% | \$38,404,365 | 100.0% |

<sup>(1)</sup> Comprised largely of national market deposits.

Core deposits may increase our need for liquidity as certificates of deposit mature or are withdrawn before maturity and as non-maturity deposits, such as checking and savings account balances, are withdrawn. Additionally, we are exposed to the risk that customers with large deposit balances will withdraw all or a portion of such deposits as the FDIC establishes certain limits on the amount of insurance coverage provided to depositors (see "Emergency Economic Stabilization Act of 2008" discussion). At September 30, 2008, we had approximately \$12.4 billion of uninsured deposits. To mitigate the uninsured deposit risk, we have joined the Certificate of Deposit Account Registry Service (CDARS), a program that allows customers to invest up to \$50 million in certificates of deposit through one participating financial institution, with the entire amount being covered by FDIC insurance.

To the extent that we are unable to obtain sufficient liquidity through core deposits, we may meet our liquidity needs through short-term borrowings by purchasing federal funds or by selling securities under repurchase agreements. The Bank also has access to the Federal Reserve's discount window and Term Auction Facility (TAF). As of September 30, 2008, a total of \$8.3 billion of commercial loans and home equity lines of credit were pledged to these facilities. As of September 30, 2008, TAF borrowings totaled \$0.2 billion, with \$6.4 billion of borrowing capacity available from both facilities. Additionally, the Bank had a \$4.4 billion borrowing capacity at the Federal Home Loan Bank of Cincinnati, of which \$0.9 billion remained unused at September 30, 2008. Other sources of liquidity exist within our securities available-for-sale, and the relatively shorter-term structure of our commercial loans and automobile loans.

During the 2008 second quarter, we reduced our dependency on overnight funding through: (a) an on-balance sheet securitization transaction, which raised \$887 million of longer-term funding, (b) the net proceeds of our convertible preferred stock issuance, (c) the sale of \$473 million of residential real estate loans, and (d) managing down of certain non-relationship collateralized public funds deposits and related collateral securities. These actions result in approximately \$1.0 billion of national market maturities over the next 12 months. We anticipate that these maturities can be met through core deposit growth, Federal Home Loan Bank advances, and normal national market funding sources, including brokered deposits and additional securitizations.

As previously discussed, the FDIC introduced the Temporary Liquidity Guarantee Program in October 2008. One component of this program guarantees certain newly issued senior unsecured debt. We are currently in the process of evaluating the impact of this program.

At September 30, 2008, we believe that the Bank had sufficient liquidity to meet its cash flow obligations for the foreseeable future.

#### Parent Company Liquidity

At September 30, 2008, the parent company had \$279.7 million in cash or cash equivalents, compared with \$153.5 million at December 31, 2007. Quarterly cash dividends paid on our common stock totaled \$242.5 million for the first nine-month period of 2008. Table 38 provides additional detail regarding dividends declared per common share. Additional cash demands of \$48.5 million, are required in both the 2008 fourth quarter and the 2009 first quarter, representing quarterly cash dividends declared on our common stock that are not payable until after September 30, 2008.

During the 2008 second quarter, we issued an aggregate \$569 million of Series A Preferred Stock. The Series A Preferred Stock will pay, as declared by our board of directors, dividends in cash at a rate of 8.50% per annum, payable quarterly. (See Note 7 of the Notes to Unaudited Condensed Consolidated Financial Statements for additional information.) Cash dividends paid on the Series A Preferred Stock totaled \$11.2 million for the first nine-month period of 2008. An additional cash demand of \$12.2 million is required in the 2008 fourth quarter, representing a quarterly cash dividend declared on our Series A Preferred Stock that is not payable until after September 30, 2008.

Based on a regulatory dividend limitation, the Bank could not have declared and paid a dividend to the parent company at September 30, 2008, without regulatory approval. During the 2008 third quarter, the parent company requested, and the Office of the Comptroller of the Currency (OCC) granted approval, to have the bank dividend, in-kind, certain assets of the bank. As a result of this dividend, we do not anticipate the parent company will receive any cash dividends from the Bank in 2008. However, we do anticipate the resumption of cash bank dividends to the parent company beginning in the 2009 first quarter. To help meet any additional liquidity needs, we have an openended, automatic shelf registration statement filed and effective with the SEC, which permits us to issue an unspecified amount of debt or equity securities.

With the exception of the common and preferred dividends previously discussed, the parent company does not have any significant cash demands. There are no debt maturities until 2013, when a debt maturity of \$50 million is payable.

Considering our participation in the TARP voluntary CPP (see "Risk Factors" discussion within the "Introduction" section), anticipated earnings, capital raised from the 2008 second quarter preferred-stock issuance, other factors discussed above, and other analyses that we have performed, we believe the parent company has sufficient liquidity to meet its cash flow obligations for the foreseeable future.

#### Credit Ratings

Credit ratings by the three major credit rating agencies are an important component of our liquidity profile. Among other factors, the credit ratings are based on financial strength, credit quality and concentrations in the loan portfolio, the level and volatility of earnings, capital adequacy, the quality of management, the liquidity of the balance sheet, the availability of a significant base of core retail and commercial deposits, and our ability to access a broad array of wholesale funding sources. Adverse changes in these factors could result in a negative change in credit ratings and impact not only the ability to raise funds in the capital markets, but also the cost of these funds. In addition, certain financial on- and off-balance sheet arrangements contain credit rating triggers that could increase funding needs if a negative rating change occurs. Letter of credit commitments for marketable securities, interest rate swap collateral agreements, and certain asset securitization transactions contain credit rating provisions. (See the "Liquidity Risks" section in Part 1 of the 2007 Form 10-K for additional discussion.)

On February 22, 2008, Moody's Investor Service affirmed the ratings of the parent company and the Bank. Moody's Investor Service and Fitch Ratings upgraded the ratings outlook comment to stable from negative on May 13, 2008, and June 27, 2008, respectively.

Credit ratings as of September 30, 2008, for the parent company and the Bank were:

### Table 36 — Credit Ratings

|                                    |                  | September 30, 2    | 008        |          |
|------------------------------------|------------------|--------------------|------------|----------|
|                                    | Senior Unsecured |                    |            |          |
|                                    | Notes            | Subordinated Notes | Short-Term | Outlook  |
| Huntington Bancshares Incorporated |                  |                    |            |          |
| Moody's Investor Service           | A3               | Baal               | P-2        | Stable   |
| Standard and Poor's                | BBB+             | BBB                | A-2        | Negative |
| Fitch Ratings                      | A-               | BBB+               | F1         | Stable   |
|                                    |                  |                    |            |          |
| The Huntington National Bank       |                  |                    |            |          |
| Moody's Investor Service           | A2               | A3                 | P-1        | Stable   |
| Standard and Poor's                | A-               | BBB+               | A-2        | Negative |
| Fitch Ratings                      | A-               | BBB+               | F1         | Stable   |

Investors should be aware that a security rating is not a recommendation to buy, sell, or hold securities, that it may be subject to revision or withdrawal at any time by the assigning rating organization, and that each rating should be evaluated independently of any other rating.

## Off-Balance Sheet Arrangements

In the normal course of business, we enter into various off-balance sheet arrangements. These arrangements include financial guarantees contained in standby letters of credit issued by the Bank and commitments by the Bank to sell mortgage loans.

Through our credit process, we monitor the credit risks of outstanding standby letters of credit. When it is probable that a standby letter of credit will be drawn and not repaid in full, losses are recognized in the provision for credit losses. At September 30, 2008, we had \$1.6 billion of standby letters of credit outstanding, of which 48% were collateralized. Included in this \$1.6 billion total are letters of credit issued by the Bank that support \$0.7 billion of securities that were issued by our customers and sold by The Huntington Investment Company (HIC), our broker-dealer subsidiary. If the Bank's short-term credit ratings were downgraded, the Bank could be required to obtain funding in order to purchase the entire amount of these securities pursuant to its letters of credit. Due to lower demand, investors have begun returning these securities rither to HIC for re-marketing or to the Bank for redemption. Pursuant to the letters of credit issued by the Bank, the Bank repurchased, in October 2008, \$266.2 million of these securities representing: (a) \$57.2 million that were returned to HIC, and held in its securities portfolio, as of September 30, 2008, and (b) \$209.0 million that were returned to the Bank for redemption by the current investors of the securities in October 2008.

We enter into forward contracts relating to the mortgage banking business to hedge the exposures we have from commitments to extend new residential mortgage loans to our customers and from our held-for-sale mortgage loans. At September 30, 2008, December 31, 2007, and September 30, 2007, we had commitments to sell residential real estate loans of \$485.6 million, \$555.9 million, and \$466.1 million, respectively. These contracts mature in less than one year.

We do not believe that off-balance sheet arrangements will have a material impact on our liquidity or capital resources.

#### **Operational Risk**

Operational risk is the risk of loss due to human error, inadequate or failed internal systems and controls, violations of, or noncompliance with, laws, rules, regulations, prescribed practices, or ethical standards, and external influences such as market conditions, fraudulent activities, disasters, and security risks. We continuously strive to strengthen our system of internal controls to ensure compliance with laws, rules and regulations, and to improve the oversight of our operational risk.

#### Capital

Capital is managed both at the Bank and on a consolidated basis. Capital levels are maintained based on regulatory capital requirements and the economic capital required to support credit, market, liquidity, and operational risks inherent in our business, and to provide the flexibility needed for future growth and new business opportunities.

As shown in Table 37, our consolidated tangible equity to assets ratio was 5.98% at September 30, 2008, an increase from 5.08% at December 31, 2007, and 5.90% at June 30, 2008. The 8 basis point increase from June 30, 2008, primarily reflected a decrease in total assets, and to a lesser extent, a decrease in goodwill and other intangible assets.

Table 37 — Capital Adequacy

|  |                      | "Well-                   |                     | 2008               |                    | 20                  | 007                 |
|--|----------------------|--------------------------|---------------------|--------------------|--------------------|---------------------|---------------------|
| (in millions)                                    |                      | Capitalized"<br>Minimums | September 30,       | June 30,           | March 31,          | December 31,        | September 30,       |
| Total risk-weighted assets (1)                   | Consolidated<br>Bank |                          | \$ 46,608<br>45,883 | \$46,602<br>46,346 | \$46,546<br>46,333 | \$ 46,044<br>45,731 | \$ 45,931<br>45,444 |
| Tier 1 leverage ratio (1)                        | Consolidated<br>Bank | 5.00%<br>5.00            | 7.99%<br>6.36       | 7.88%<br>6.37      | 6.83%<br>6.24      | 6.77%<br>5.99       | 7.57%<br>6.23       |
| Tier 1 risk-based capital ratio (1)              | Consolidated<br>Bank | 6.00<br>6.00             | 8.80<br>7.01        | 8.82<br>7.10       | 7.56<br>6.89       | 7.51<br>6.64        | 8.35<br>6.99        |
| Total risk-based capital ratio (1)               | Consolidated<br>Bank | 10.00<br>10.00           | 12.03<br>10.25      | 12.05<br>10.32     | 10.87<br>10.39     | 10.85<br>10.17      | 11.58<br>10.42      |
| Tangible equity / asset ratio                    | Consolidated         |                          | 5.98                | 5.90               | 4.92               | 5.08                | 5.70                |
| Tangible common equity / asset ratio             | Consolidated         |                          | 4.88                | 4.80               | 4.92               | 5.08                | 5.70                |
| Tangible equity / risk-weighted assets ratio (1) | Consolidated         |                          | 6.59                | 6.58               | 5.57               | 5.67                | 6.46                |
| Average equity / average assets                  | Consolidated         |                          | 11.56               | 11.44              | 10.70              | 11.40               | 11.50               |

<sup>(1)</sup> Based on an interim decision by the banking agencies on December 14, 2006, Huntington has excluded the impact of adopting Statement 158 from the regulatory capital calculations.

The Bank is primarily supervised and regulated by the OCC, which establishes regulatory capital guidelines for banks similar to those established for bank holding companies by the Federal Reserve Board. We intend to maintain both the parent company's and the Bank's risk-based capital ratios at levels at which each would be considered "well capitalized" by regulators. At September 30, 2008, the Bank had Tier 1 and Total risk-based capital in excess of the minimum level required to be considered "well capitalized" of \$0.5 billion and \$0.1 billion, respectively; and the parent company had Tier 1 and Total risk-based capital in excess of the minimum level required to be considered "well capitalized" of \$1.3 billion and \$0.9 billion, respectively.

Our participation in the TARP voluntary CPP (see "Risk Factors" discussion within the "Introduction" section) is expected to increase our Tier 1 leverage ratio, Tier 1 risk-based capital ratio, and total risk-based capital ratio by approximately three percentage points.

Shareholders' equity totaled \$6.4 billion at September 30, 2008. This represented an increase compared with \$5.9 billion at December 31, 2007, primarily reflecting the prior quarter's issuance of an aggregate \$569 million of Series A Preferred Stock. The Series A Preferred Stock pays, as declared by our board of directors, dividends in cash at a rate of 8.50% per annum, payable quarterly. Each share of the Series A Preferred Stock is non-voting and may be convertible at any time, at the option of the holder, into 83.668 shares of common stock of Huntington.

Additionally, to accelerate the building of capital and to lower the cost of issuing the aforementioned securities, we reduced our quarterly common stock dividend to \$0.1325 per common share, effective with the dividend paid July 1, 2008.

No shares were repurchased during the quarter. Although there are currently 3.9 million shares remaining available under the current authorization announced April 20, 2006, no future share repurchases are contemplated.

Table 38 — Quarterly Common Stock Summary

|  |           | 2008      |           | 20        | 007       |
|--|-----------|-----------|-----------|-----------|-----------|
| (in thousands, except per share amounts) | Third     | Second    | First     | Fourth    | Third     |
| Common stock price, per share            |           |           |           |           |           |
| High (1)                                 | \$ 13.500 | \$ 11.750 | \$ 14.870 | \$ 18.390 | \$ 22.930 |
| Low (1)                                  | 4.370     | 4.940     | 9.640     | 13.500    | 16.050    |
| Close                                    | 7.990     | 5.770     | 10.750    | 14.760    | 16.980    |
| Average closing price                    | 7.510     | 8.783     | 12.268    | 16.125    | 18.671    |
|  |           |           |           |           |           |
| Dividends, per share                     |           |           |           |           |           |
| Cash dividends declared per common share | \$ 0.1325 | \$ 0.1325 | \$ 0.2650 | \$ 0.2650 | \$ 0.2650 |
|  |           |           |           |           |           |
| Common shares outstanding                |           |           |           |           |           |
| Average — basic                          | 366,124   | 366,206   | 366,235   | 366,119   | 365,895   |
| Average — diluted (2)                    | 367,361   | 367,234   | 367,208   | 366,119   | 368,280   |
| Ending                                   | 366,069   | 366,197   | 366,226   | 366,262   | 365,898   |
|  |           |           |           |           |           |
| Book value per share                     | \$ 15.86  | \$ 15.87  | \$ 16.13  | \$ 16.24  | \$ 17.08  |
| Tangible book value per share            | 6.84      | 6.82      | 7.08      | 7.13      | 8.10      |
|  |           |           |           |           |           |
| Common share repurchases                 |           |           |           |           |           |
| Number of shares repurchased             | _         | _         | _         | _         | _         |

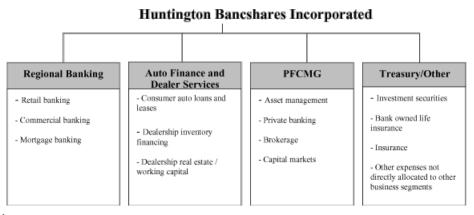
<sup>(1)</sup> High and low stock prices are intra-day quotes obtained from NASDAQ.

<sup>(2)</sup> For the three-month period ended September 30, 2008, and the three-month period ended June 30, 2008, the impact of the convertible preferred stock issued in April of 2008 totaling 47.6 and 39.8 million shares, respectively, were excluded from the diluted share calculations. They was excluded because the results would have been higher than basic earnings per common share (anti-dilutive) for the periods.

#### LINES OF BUSINESS DISCUSSION

This section reviews financial performance from a line of business perspective and should be read in conjunction with the Discussion of Results of Operations, Note 15 of the Notes to Unaudited Condensed Consolidated Financial Statements, and other sections for a full understanding of consolidated financial performance.

We have three distinct lines of business: Regional Banking, Auto Finance and Dealer Services (AFDS), and the Private Financial and Capital Markets Group (PFCMG). A fourth segment includes our Treasury function and other unallocated assets, liabilities, revenue, and expense. Lines of business results are determined based upon our management reporting system, which assigns balance sheet and income statement items to each of the business segments. The process is designed around our organizational and management structure and, accordingly, the results derived are not necessarily comparable with similar information published by other financial institutions. An overview of this system is provided below, along with a description of each segment and discussion of financial results.



## Acquisition of Sky Financial

The businesses acquired in the Sky Financial merger were fully integrated into each of the corresponding Huntington lines of business as of July 1, 2007. The Sky Financial merger had the largest impact to Regional Banking, but also impacted PFCMG and Treasury/Other. For Regional Banking, the merger added four new banking regions and strengthened our presence in five regions where Huntington previously operated. The merger did not significantly impact AFDS.

Methodologies were implemented to estimate the approximate effect of the acquisition for the entire company; however, these methodologies were not designed to estimate the approximate effect of the acquisition to the individual lines of business is not quantifiable. In the following individual line of business discussions, 2008 third quarter results are compared with 2008 second quarter results. We believe that this comparison provides the most meaningful analysis because: (a) the impacts of the Sky Financial acquisition are included in both periods, and (b) the comparisons of the first nine-month period of 2007 are distorted as a result of the non-quantifiable impact of the Sky Financial acquisition to the individual lines of business, and (c) the comparisons of the 2008 third quarter to the 2007 third quarter are skewed as the current general economic environment is significantly different than during the 2007 third quarter. As a result, we believe that a more meaningful analysis of our core activities is obtained by comparisons to the prior quarter; as such comparisons are less affected by the impact of the overall economic changes.

## Funds Transfer Pricing

We use a centralized funds transfer pricing (FTP) methodology to attribute appropriate net interest income to the business segments. The Treasury/Other business segment charges (credits) an internal cost of funds for assets held in (or pays for funding provided by) each line of business. The FTP rate is based on prevailing market interest rates for comparable duration assets (or liabilities). Deposits of an indeterminate maturity receive an FTP credit based on vintage-

based pool rates. Other assets, liabilities, and capital are charged (credited) with a four-year moving average FTP rate. The intent of the FTP methodology is to eliminate all interest rate risk from the lines of business by providing matched duration funding of assets and liabilities. The result is to centralize the financial impact, management, and reporting of interest rate and liquidity risk in Treasury/Other where it can be monitored and managed.

## Treasury/Other

The Treasury function includes revenue and expense related to assets, liabilities, and equity not directly assigned or allocated to one of the other three business segments. Assets in this segment include insurance, investment securities, and bank owned life insurance. The financial impact associated with our FTP methodology, as described above, is also included in this segment.

Net interest income includes the impact of administering our investment securities portfolios and the net impact of derivatives used to hedge interest rate sensitivity. Non-interest income includes miscellaneous fee income not allocated to other business segments such as bank owned life insurance income, insurance revenue, and any investment securities and trading assets gains or losses. Non-interest expense includes certain corporate administrative, merger, and other miscellaneous expenses not allocated to other business segments. The provision for income taxes for the other business segments is calculated at a statutory 35% tax rate, though our overall effective tax rate is lower. As a result, Treasury/Other reflects a credit for income taxes representing the difference between the lower actual effective tax rate and the statutory tax rate used to allocate income taxes to the other segments.

## Net Income by Business Segment

The company reported net income of \$75.1 million in the 2008 third quarter. This compared with a net income of \$101.4 million in the 2008 second quarter, a decrease of \$26.3 million. The breakdown of net income for the 2008 third quarter by business segment is as follows:

- Regional Banking: \$121.2 million (\$3.7 million increase compared with 2008 second quarter)
- AFDS: \$0.1 million loss (\$8.0 million decrease compared with 2008 second quarter)
- PFCMG: \$21.1 million (\$11.6 million increase compared with 2008 second quarter)
- Treasury/Other: \$67.1 million loss (\$33.6 million decline compared with 2008 second quarter)

#### Regional Banking

(This section should be read in conjunction with Significant Items 1, 2, and 4.)

#### Objectives, Strategies, and Priorities

Our Regional Banking line of business provides traditional banking products and services to consumer, small business, and commercial customers located in its 11 operating regions within the six states of Ohio, Michigan, Pennsylvania, Indiana, West Virginia, and Kentucky. It provides these services through a banking network of over 600 branches, and almost 1,400 ATMs, along with internet and telephone banking channels. It also provides certain services on a limited basis outside of these six states, including mortgage banking and equipment leasing. Each region is further divided into retail and commercial banking units. Retail products and services include home equity loans and lines of credit, first mortgage loans, direct installment loans, small business loans, personal and business deposit products, as well as sales of investment and insurance services. At September 30, 2008, Retail Banking accounted for 50% and 82% of total Regional Banking loans and deposits, respectively. Commercial Banking serves middle market commercial banking relationships, which use a variety of banking products and services including, but not limited to, commercial loans, international trade, cash management, leasing, interest rate protection products, capital market alternatives, 401(k) plans, and mezzanine investment capabilities.

We have a business model that emphasizes the delivery of a complete set of banking products and services offered by larger banks, but distinguished by local decision-making about the pricing and the offering of these products. Our strategy is to focus on building a deeper relationship with our customers by providing a "Simply the Best" service experience. This focus on service requires continued investments in state-of-the-art platform technology in our branches, award-winning retail and business websites for our customers, extensive development of associates, and internal processes that empower our local bankers to serve our customers better. We expect the combination of local decision-making and "Simply the Best" service provides a competitive advantage and supports revenue and earnings growth.

## 2008 Third Quarter versus 2008 Second Quarter

Table 39 — Key Performance Indicators for Regional Banking

|  | Three Mont    | hs Ended  |          |         |
|--|---------------|-----------|----------|---------|
|  | September 30, | June 30,  | Chang    | ge      |
| (in thousands unless otherwise noted)                          | 2008          | 2008      | Amount   | Percent |
| Net interest income  | \$ 366,466    | \$366,001 | \$ 465   | 0.1%    |
| Provision for credit losses                                    | 100,319       | 104,660   | (4,341)  | (4.1)   |
| Non-interest income  | 140,936       | 148,264   | (7,328)  | (4.9)   |
| Non-interest expense   | 220,628       | 228,826   | (8,198)  | (3.6)   |
| Provision for income taxes                                     | 65,259        | 63,273    | 1,986    | 3.1     |
| Net Income   | \$ 121,196    | \$117,506 | \$ 3,690 | 3.1%    |
| Total average earning assets (in millions)                     | \$ 32,782     | \$ 33,060 | \$ (278) | (0.8)%  |
| Total average loans/leases (in millions)                       | 32,479        | 32,557    | (78)     | (0.2)   |
| Total average deposits (in millions)                           | 33,132        | 33,095    | 37       | 0.1     |
| Net interest margin  | 4.46%         | 4.46%     | %        | _       |
| Net charge-offs (NCOs)   | \$ 69,073     | \$ 51,286 | \$17,787 | 34.7    |
| NCOs as a % of average loans and leases                        | 0.85%         | 0.63%     | 0.22%    | 34.9    |
| Return on average equity                                       | 20.4          | 20.4      | _        | %       |
| Retail banking # DDA households (eop)                          | 898,966       | 897,023   | 1,943    | 0.2%    |
| Retail banking # new relationships 90-day cross-sell (average) | 2.23          | 2.54      | (0.31)   | (12.2)  |
| Small business # business DDA relationships (eop)              | 106,538       | 105,337   | 1,201    | 1.1     |
| Small business # new relationships 90-day cross-sell (average) | 2.07          | 2.11      | (0.04)   | (1.9)   |
| Mortgage banking closed loan volume (in millions)              | \$ 680        | \$ 1,127  | \$ (447) | (39.7)  |

eop — End of Period.

Regional Banking contributed \$121.2 million of the company's net income in the 2008 third quarter. This compared with net income of \$117.5 million in the 2008 second quarter, and represented an increase of \$3.7 million.

Fully taxable equivalent net interest income was essentially unchanged from the prior quarter as total average earning assets and the net interest margin were essentially flat. This reflected an increase in consumer deposit spreads, offset by a decrease in commercial loan spreads, as well as a decrease in commercial deposit balances.

Total average loans and leases were little changed compared with the prior quarter primarily reflecting growth in our commercial portfolios, and to a lesser extent, our home equity portfolio. The loan growth was centered in the Pittsburgh and Southern Ohio regions. The increase in home equity loans reflected borrowers moving into this product, as lower rates were available. These increases were offset by declines in some of our other consumer portfolios, particularly our residential mortgage portfolio reflecting a \$473 million loan sale in the prior quarter.

Average deposits were also essentially flat compared with the prior quarter. Consumer deposits increased \$499.6 million, or 2.3%, compared with the prior quarter. However, despite an increase in the number of DDA households during the quarter, consumer transaction deposits decreased \$111.7 million, or 3%, reflecting lower economic stimulus deposits in the current quarter, as well as the continuation of customers transferring funds to higher rate accounts such as certificates of deposit as short-term rates declined. Commercial deposits decreased \$343.2 million, or 4%, primarily reflecting our initiative to reduce collateralized public fund non-transaction account deposit balances. However, commercial transaction deposits increased \$85.1 million, or 2%, reflecting an increase in small business DDA relationships. Foreign deposits declined during the quarter primarily reflecting the anticipated \$159.5 million decline in one customer account.

The provision for credit losses decreased to \$100.3 million in the current quarter compared with \$104.7 million in the prior quarter primarily reflecting lower economic reserve adjustments as consumer confidence within our footprint improved during the current quarter. NCOs totaled \$69.1 million, or an annualized 0.85% of average loans and leases, in the 2008 third quarter compared with \$51.3 million, or an annualized 0.63% of average loans and leases, in the 2008 second quarter. This increase reflected the impact of the continued economic weakness across our Midwest markets, most notably in portfolios related to the residential housing sector, both commercial and consumer.

Non-interest income decreased \$7.3 million, or 5%, primarily reflecting: (a) \$4.2 million decrease in derivative net fee sharing reflecting decreased commercial real estate transactions, and (b) \$2.1 million decrease in mortgage banking income primarily reflecting a \$2.1 million gain in the prior quarter relating to the sale of \$473 million in residential real estate loans, as well as a \$5.5 million decline in origination and secondary marketing fees driven by a decline in closed loan volume, partially offset by a \$4.2 million improvement in the net hedging impact of MSRs.

Non-interest expense decreased \$8.2 million, or 4%, reflecting: (a) \$3.5 million decrease in personnel expense resulting from the impact of a reduction of 158, or 2%, full-time equivalent staff during the quarter reflecting the benefit of continued merger efficiencies and a restructuring in which two regions were collapsed and 13 banking offices were consolidated, (b) \$3.6 million decline in allocated indirect expense related to merger efficiencies, and (c) \$1.5 million decline in losses on the sale of OREO.

## Auto Finance and Dealer Services (AFDS)

(This section should be read in conjunction with Significant Item 1.)

## Objectives, Strategies, and Priorities

Our AFDS line of business provides a variety of banking products and services to more than 3,700 automotive dealerships within our primary banking markets, as well as in Arizona, Florida, Nevada, New Jersey, New York, Tennessee, and Texas. AFDS finances the purchase of automobiles by customers at the automotive dealerships; purchases automobiles from dealers and simultaneously leases the automobiles to consumers under long-term leases; finances dealerships' new and used vehicle inventories, land, buildings, and other real estate owned by the dealership, and their working capital needs; and provides other banking services to the automotive dealerships and their owners. Competition from the financing divisions of automobile manufacturers and from other financial institutions is intense. AFDS' production opportunities are directly impacted by the general automotive sales business, including programs initiated by manufacturers to enhance and increase sales directly. We have been in this line of business for over 50 years.

The AFDS strategy has been to focus on developing relationships with the dealership through its finance department, general manager, and owner. An underwriter who understands each local market makes loan decisions, though we prioritize maintaining pricing discipline over market share.

2008 Third Quarter versus 2008 Second Quarter

Table 40 — Key Performance Indicators for Auto Finance and Dealer Services

|   | Three Montl   |          |               |         |
|---|---------------|----------|---------------|---------|
|   | September 30, | June 30, | Chan          | ge      |
| (in thousands unless otherwise noted)                 | 2008          | 2008     | Amount        | Percent |
| Net interest income                                   | \$ 36,123     | \$35,344 | \$ 779        | 2.2%    |
| Provision for credit losses                           | 22,369        | 6,855    | 15,514        | N.M.    |
| Non-interest income                                   | 15,840        | 14,949   | 891           | 6.0     |
| Non-interest expense                                  | 29,811        | 31,275   | (1,464)       | (4.7)   |
| Provision for income taxes                            | (76)          | 4,257    | (4,333)       | N.M.    |
| Net Income  | \$ (141)      | \$ 7,906 | \$ (8,047)    | N.M.%   |
|   |               |          |               |         |
| Total average earning assets (in millions)            | \$ 6,075      | \$ 5,989 | \$ 86         | 1.4%    |
| Total average loans/leases (in millions)              | 5,926         | 5,875    | 51            | 0.9     |
| Total automobile loans (in millions)                  | 3,855         | 3,635    | 220           | 6.1     |
| Total automobile direct leases (in millions)          | 768           | 915      | (147)         | (16.1)  |
| Total automobile operating lease assets (in millions) |               |          |               |         |
| Total automobile operating lease income               | 11,492        | 9,357    | 2,135         | 22.8    |
| Total automobile operating lease expense              | \$ 9,093      | \$ 7,200 | \$ 1,893      | 26.3    |
| Not interest many in                                  | 2.279/        | 2.270/   | 0/            |         |
| Net interest margin                                   | 2.37%         | 2.37%    | —%<br>• 1.500 | 10.7    |
| Net charge-offs (NCOs)                                | \$ 13,989     | \$12,409 | \$ 1,580      | 12.7    |
| NCOs as a % of average loans and leases               | 0.94%         | 0.85%    | 0.1%          | 10.6    |
| Return on average equity                              | (0.2)         | 16.3     | (16.5)        | N.M.%   |
| Automobile loans production (in millions)             | \$ 500.7      | \$ 672.7 | \$ (172.0)    | (25.6)% |
| Automobile leases production (in millions)            | 43.8          | 74.3     | (30.5)        | (41.0)  |
|   |               |          |               |         |

AFDS reported a net loss of \$0.1 million in the 2008 third quarter. This compared with net income of \$7.9 million in the 2008 second quarter, and represented a decrease of \$8.0 million

The most notable factor contributing to the \$8.0 million decrease in net income was a \$15.5 million increase in provision for credit losses to \$22.4 million in the current quarter compared with \$6.9 million in the prior quarter. The provision for credit losses increase primarily reflected increases in the ALLL maintained for consumer loans due to the deteriorating quality of this portfolio as a result of the continuing economic weakness in our markets. Also, the 2008 second quarter reflected a decrease to the ALLL maintained for commercial loans of approximately \$7.1 million due to the improved credit quality of this portfolio. NCOs totaled \$14.0 million, or an annualized 0.94% of average related loans and leases, an increase from \$12.4 million, or an annualized 0.85% of average related loans and leases in the 2008 second quarter. This 13% increase was also a reflection of the continued economic weakness in our markets along with declines in values of certain used vehicles, which have resulted in lower recovery rates on sales of repossessed vehicles.

Fully taxable equivalent net interest income increased \$0.8 million, or 2%, reflecting a \$0.1 billion increase in average earning assets, primarily automobile loans. The net interest margin was unchanged at 2.37%.

Total average automobile loans increased \$0.2 billion reflecting a continuation of strong origination volumes, which totaled \$500.7 million in the 2008 third quarter. Although this represented a decline from \$672.7 million in the 2008 second quarter and \$678.9 million in the 2008 first quarter, primarily reflecting declines in industry-wide sales of new and used vehicles, all 2008 quarters have exceeded 2007 levels. The increase in automobile loan production in 2008 reflected the consistent execution of our commitment to service quality to our dealers, as well as market dynamics that have resulted in some competitors reducing their automobile lending activities. The increase in total average automobile loans was partially offset by a \$0.1 billion decline in average lease balances (operating and direct leases, combined), reflecting consistent declines in automobile lease production volumes since the 2007 second quarter.

Non-interest expense (excluding operating lease expense) decreased \$3.4 million reflecting a \$1.6 million decline in losses on sales of vehicles returned at the end of their lease terms. This decline resulted primarily from stabilization in estimated future vehicle values as well as a decrease in the number of returned vehicles. The remainder of the decrease in non-interest expense was spread across various other expense categories reflecting lower production levels and the favorable impact of cost control measures. Additionally, non-interest income (excluding operating lease income) decreased \$1.2 million primarily reflecting a decline in servicing income as our serviced-loan portfolio continued to run off, and lower fee income from the sale of Huntington Plus loans as production levels of this product continue to decline.

Automobile operating lease income increased \$0.2 million and consisted of a \$2.1 million increase in non-interest income, offset by a \$1.9 million increase in non-interest expense. These increases primarily reflected a 27% increase in operating lease assets resulting from all automobile lease originations since the 2007 fourth quarter being recorded as operating leases.

#### Private Financial and Capital Markets Group (PFCMG)

(This section should be read in conjunction with Significant Items 1, 5, and 6.)

#### Objectives, Strategies, and Priorities

PFCMG provides products and services designed to meet the needs of higher net worth customers. Revenue results from the sale of trust, asset management, investment advisory, brokerage, and private banking products and services. PFCMG also focuses on financial solutions for corporate and institutional customers that include investment banking, sales and trading of securities, mezzanine capital financing, and interest rate risk management products. To serve higher net worth customers, a unique distribution model is used that employs a single, unified sales force to deliver products and services mainly through Regional Banking distribution channels. PFCMG provides investment management and custodial services to our Huntington Funds, which consists of 32 proprietary mutual funds, including 11 variable annuity funds. Huntington Funds assets represented 29% of the approximately \$14.3 billion total assets under management at September 30, 2008. The Huntington Investment Company offers brokerage and investment advisory services to both Regional Banking and PFCMG customers through a combination of licensed investment sales representatives and licensed personal bankers.

PFCMG's primary goals are to consistently increase assets under management by offering innovative products and services that are responsive to our clients' changing financial needs and to grow the balance sheet mainly through increased loan volume achieved through improved cross-selling efforts. To grow managed assets, the Huntington Investment Company sales team has been utilized as the distribution source for trust and investment management.

#### 2008 Third Quarter versus 2008 Second Quarter

Table 41 — Key Performance Indicators for Private Financial and Capital Markets Group

|   | Three Mont    | hs Ended |          |         |
|---|---------------|----------|----------|---------|
|   | September 30, | June 30, | Chang    | ge      |
| (in thousands unless otherwise noted)       | 2008          | 2008     | Amount   | Percent |
| Net interest income                         | \$ 25,438     | \$24,591 | \$ 847   | 3.4%    |
| Provision for credit losses                 | 2,704         | 9,298    | (6,594)  | (70.9)  |
| Non-interest income                         | 52,124        | 44,451   | 7,673    | 17.3    |
| Non-interest expense                        | 42,395        | 45,173   | (2,778)  | (6.1)   |
| Provision for income taxes                  | 11,362        | 5,100    | 6,262    | N.M.    |
| Net Income                                  | \$ 21,101     | \$ 9,471 | \$11,630 | N.M.%   |
|   |               |          |          |         |
| Total average earning assets (in millions)  | \$ 2,653      | \$ 2,649 | \$ 4     | 0.2%    |
| Total average loans/leases (in millions)    | 2,599         | 2,593    | 6        | 0.2     |
| Net interest margin                         | 3.84%         | 3.75%    | 0.09%    | 2.4     |
| Net charge-offs (NCOs)                      | \$ 689        | \$ 1,551 | \$ (862) | (55.6)  |
| NCOs as a % of average loans and leases     | 0.11%         | 0.24%    | (0.13)%  | (54.2)  |
| Return on average equity                    | 35.3          | 18.2     | 17.1     | 94.0%   |
|   |               |          |          |         |
| Total brokerage and insurance income        | \$ 17,635     | \$17,414 | \$ 221   | 1.3%    |
| Total trust services income                 | 30,730        | 32,863   | (2,133)  | (6.5)   |
| Total assets under management (in billions) | 14.3          | 14.6     | (0.3)    | (2.1)   |
| Total trust assets (in billions)            | 49.7          | 52.7     | (3.0)    | (5.7)   |

PFCMG contributed \$21.1 million of the company's net income in the 2008 third quarter. This compared with net income of \$9.5 million in the 2008 second quarter, and represented an increase of \$11.6 million.

The primary factors contributing to the \$11.6 million increase were: (a) \$6.6 million decrease in provision for credit losses reflecting a combination of lower NCOs and reduced specific loan loss reserves, and (b) \$7.7 million increase in other non-interest income primarily reflecting a \$7.4 million improvement in the equity funds portfolio (\$3.2 million gain in the current quarter, compared with \$4.2 million loss in the prior quarter).

Net interest income increased \$0.8 million, or 3%, reflecting a 9 basis point improvement in the net interest margin to 3.84% from 3.75%. This margin improvement resulted from a 4% growth in deposits, mainly in higher yielding checking accounts, while loan growth was essentially flat.

In addition to the improvement in the equity funds portfolio discussed above, non-interest income increased as a result of a \$2.5 million participation gain related to a mezzanine lending transaction. Partially offsetting these increases was a \$2.1 million decline in trust services income, reflecting a \$0.3 billion decline in managed trust assets due to the impact of lower market values. Also contributing to the decline in trust services income was the redirection of private banking sweep balances from the Huntington Funds to Bank money-market deposit accounts.

Non-interest expense declined \$2.8 million, or 6%. This decline resulted primarily from: (a) \$1.5 million decline in other non-interest expense primarily reflecting a reduction in the accrual for distributions to the mezzanine lending joint venture partner, and (b) \$1.3 million decline in personnel expense reflecting managed reductions in full-time equivalent staff and sales-related associate activities.

The combination of increased non-interest income and reduced non-interest expense resulted in an improvement in the efficiency ratio from 65.3% to 54.5% and to an increase in ROE from 18.2% to 35.3%.

# **Item 1. Financial Statements**

# **Huntington Bancshares Incorporated**

# **Condensed Consolidated Balance Sheets** (Unaudited)

|  | 2008          | 20           | 007                  |
|--|---------------|--------------|----------------------|
| (in thousands, except number of shares)  | September 30, | December 31, | September 30,        |
| Assets   |               |              |                      |
| Cash and due from banks  | \$ 901,239    | \$ 1,416,597 | \$ 1,202,381         |
| Federal funds sold and securities purchased under resale agreements                    | 269,519       | 592,649      | 431,244              |
| Interest bearing deposits in banks   | 298,297       | 340,090      | 288,841              |
| Trading account securities   | 998,249       | 1,032,745    | 1,034,240            |
| Loans held for sale  | 286,751       | 494,379      | 479,853              |
| Investment securities  | 4,565,064     | 4,500,171    | 4,288,974            |
| Loans and leases   | 41,191,723    | 40,054,338   | 39,987,240           |
| Allowance for loan and lease losses  | (720,738)     | (578,442)    | (454,784)            |
| Net loans and leases   | 40,470,985    | 39,475,896   | 39,532,456           |
| Bank owned life insurance  | 1,353,400     | 1,313,281    | 1,302,363            |
| Premises and equipment   | 527,798       | 557,565      | 547,380              |
| Goodwill   | 3,056,386     | 3,059,333    | 2,995,961            |
| Other intangible assets  | 375,914       | 427,970      | 443,446              |
| Accrued income and other assets  | 1,556,987     | 1,486,792    | 2,756,788            |
| Total Assets   | \$54,660,589  | \$54,697,468 | \$55,303,927         |
|  | _             |              |                      |
| Liabilities and Shareholders' Equity   |               |              |                      |
| Liabilities  | 025 500 050   | Ф27.742.021  | #20 404 2 <i>6</i> 5 |
| Deposits   | \$37,569,056  | \$37,742,921 | \$38,404,365         |
| Short-term borrowings  | 1,974,368     | 2,843,638    | 2,227,116            |
| Federal Home Loan Bank advances  | 3,483,001     | 3,083,555    | 2,716,265            |
| Other long-term debt   | 2,497,002     | 1,937,078    | 1,974,387            |
| Subordinated notes   | 1,864,728     | 1,934,276    | 1,919,625            |
| Accrued expenses and other liabilities   | 898,528       | 1,206,860    | 1,812,495            |
| Total Liabilities  | 48,286,683    | 48,748,328   | 49,054,253           |
| Shareholders' equity   |               |              |                      |
| Preferred stock — authorized 6,617,808 shares - 8.50% Series A Non-cumulative          |               |              |                      |
| Perpetual Convertible Preferred Stock, Par value of \$1,000, 569,000 shares issued and |               |              |                      |
| outstanding  | 569,000       | _            | _                    |
| Common stock -   |               |              |                      |
| Par value of \$0.01 and authorized 1,000,000,000 shares; issued 366,970,661;           |               |              |                      |
| 367,000,815 and 366,636,953 shares respectively; outstanding 366,068,762;              |               |              |                      |
| 366,261,676 and 365,898,439 shares, respectively                                       | 3,670         | 3,670        | 3,665                |
| Capital surplus  | 5,228,381     | 5,237,783    | 5,226,556            |
| Less 901,899; 739,139 and 738,514 treasury shares at cost, respectively                | (15,501)      | (14,391)     | (14,447)             |
| Accumulated other comprehensive loss:  |               |              |                      |
| Unrealized (losses) on investment securities   | (207,816)     | (10,011)     | (3,221)              |
| Unrealized (losses) gains on cash flow hedging derivatives                             | (13,450)      | 4,553        | 9,392                |
| Pension and other postretirement benefit cumulative adjustments                        | (45,411)      | (44,153)     | (80,272)             |
| Retained earnings  | 855,033       | 771,689      | 1,108,001            |
| Total Shareholders' Equity   | 6,373,906     | 5,949,140    | 6,249,674            |
| Total Liabilities and Shareholders' Equity   | \$54,660,589  | \$54,697,468 | \$55,303,927         |

 $See\ notes\ to\ unaudited\ condensed\ consolidated\ financial\ statements$ 

# **Huntington Bancshares Incorporated**

# ${\bf Condensed\ Consolidated\ Statements\ of\ Income}\ (Unaudited)$

|   | Three Mor   | Nine Months Ended<br>September 30, |                   |                   |
|---|---|------------------------------------|-------------------|-------------------|
| (in thousands, except per share amounts)                      | 2008  | 2007                               | 2008              | 2007              |
| Interest and fee income                                       |   |                                    |                   |                   |
| Loans and leases  |   |                                    |                   |                   |
| Taxable   | \$ 600,340  | \$ 747,938                         | \$ 1,863,556      | \$ 1,675,983      |
| Tax-exempt  | 1,388   | 2,409                              | 4,899             | 2,994             |
| Investment securities   | , in the second |                                    | ·                 |                   |
| Taxable   | 55,042  | 60,152                             | 163,500           | 164,951           |
| Tax-exempt  | 7,497   | 7,100                              | 22,375            | 19,721            |
| Other   | 21,461  | 33,556                             | 81,484            | 64,916            |
| Total interest income   | 685,728   | 851,155                            | 2,135,814         | 1,928,565         |
| Interest expenses   |   |                                    |                   |                   |
| Deposits  | 219,086   | 320,490                            | 721,734           | 715,321           |
| Short-term borrowings   | 7,604   | 26,264                             | 38,545            | 69,372            |
| Federal Home Loan Bank advances                               | 23,435  | 34,661                             | 83,080            | 63,180            |
| Subordinated notes and other long-term debt                   | 46,967  | 60,107                             | 137,129           | 162,113           |
| Total interest expense  | 297,092   | 441,522                            | 980,488           | 1,009,986         |
| Net interest income   | 388,636   | 409,633                            | 1,155,326         | 918,579           |
| Provision for credit losses                                   | 125,392   | 42,007                             | 334,855           | 131,546           |
| Net interest income after provision for credit losses         | 263,244   | 367.626                            | 820,471           | 787,033           |
|   |   |                                    | 232,806           |                   |
| Service charges on deposit accounts                           | 80,508<br>30,952  | 78,107                             | 232,806<br>98,169 | 172,917<br>86,220 |
| Trust services  | 30,952  | 33,562                             | ,                 |                   |
| Brokerage and insurance income Other service charges and fees | 23,446  | 28,806<br>21,045                   | 106,563<br>67,429 | 62,087<br>49,176  |
| Bank owned life insurance income                              | 13,318  | 14,847                             | 41,199            | 36,602            |
| Mortgage banking income                                       | 10,302  | 9,629                              | 15,741            | 26,102            |
| Securities losses   | (73,790)  | (13,152)                           | (70,288)          | (18,187)          |
| Other income  | 48,812  | 31,830                             | 148,420           | 91,127            |
| Total non-interest income                                     | 167,857   | 204.674                            | 640,039           | 506,044           |
|   |   | . ,                                |                   |                   |
| Personnel costs   | 184,827   | 202,148                            | 586,761           | 471,978           |
| Outside data processing and other services                    | 32,386<br>25,215  | 40,600                             | 96,933<br>85,429  | 88,115<br>72,659  |
| Net occupancy Equipment                                       | 25,215  | 33,334<br>23,290                   | 71,636            | 58,666            |
| Amortization of intangibles                                   | 19,463  | 19,949                             | 57,707            | 24,988            |
| Marketing   | 7,049   | 13,186                             | 23,307            | 29,868            |
| Professional services   | 13,405  | 11,273                             | 36,247            | 25,856            |
| Telecommunications  | 6,007   | 7,286                              | 19,116            | 15,989            |
| Printing and supplies   | 4,316   | 4,743                              | 14,695            | 11,657            |
| Other expense   | 24,226  | 29,754                             | 95,449            | 72,514            |
| Total non-interest expense                                    | 338,996   | 385,563                            | 1,087,280         | 872,290           |
| •   |   |                                    |                   | 420,787           |
| Income before income taxes Provision for income taxes         | 92,105  | 186,737                            | 373,230           | 106,338           |
|   | 17,042  | 48,535                             | 69,747            |                   |
| Net income  | \$ 75,063   | \$ 138,202                         | \$ 303,483        | \$ 314,449        |
| Dividends declared on preferred shares                        | 12,091  | _                                  | 23,242            |                   |
| Net income applicable to common shares                        | \$ 62,972   | \$ 138,202                         | \$ 280,241        | \$ 314,449        |
| Average common shares — basic                                 | 366,124   | 365,895                            | 366,188           | 279,171           |
| Average common shares — diluted                               | 367,361   | 368,280                            | 367,268           | 282,014           |
| Per common share  |   |                                    |                   |                   |
| Net income — basic  | \$ 0.17   | \$ 0.38                            | \$ 0.77           | \$ 1.13           |
| Net income — diluted  | 0.17  | 0.38                               | 0.76              | 1.12              |
| Cash dividends declared                                       | 0.1325  | 0.2650                             | 0.5300            | 0.7950            |
|   |   |                                    |                   |                   |

See notes to unaudited condensed consolidated financial statements

# **Huntington Bancshares Incorporated**

# Condensed Consolidated Statements of Changes in Shareholders' Equity

(Unaudited)

|  |          |         |         |              |                 |        |             |     | oumulated<br>Other              |                       |  |
|--|----------|---------|---------|--------------|-----------------|--------|-------------|-----|---------------------------------|-----------------------|--|
|  | Preferre |         |         | non Stock    | Capital         |        | ry Stock    | Com | prehensive                      | Retained              |  |
| in thousands)  | Shares   | Amount  | Shares  | Amount       | Surplus         | Shares | Amount      |     | Loss                            | Earnings              | Total  |
| Nine Months Ended September 30, 2007:  |          |         | 226.064 | 0. 2064.764  |                 | (500)  | 6 (11.141)  |     | (55.066)                        | 6 1 015 760           | 6 2 01 4 20  |
| Balance, beginning of period<br>Comprehensive Income:  |          | s —     | 236,064 | \$ 2,064,764 | s —             | (590)  | \$ (11,141) | \$  | (55,066)                        | \$ 1,015,769          | \$ 3,014,32  |
| Net income   |          |         |         |              |                 |        |             |     |                                 | 314,449               | 314,44   |
| Unrealized net losses on investment  |          |         |         |              |                 |        |             |     |                                 | 314,449               | 314,44   |
| securities arising during the period, net  |          |         |         |              |                 |        |             |     |                                 |                       |  |
|  |          |         |         |              |                 |        |             |     |                                 |                       |  |
| of reclassification (1) for net realized   |          |         |         |              |                 |        |             |     |                                 |                       |  |
| gains, net of tax of (\$9,497)   |          |         |         |              |                 |        |             |     | (17,475)                        |                       | (17,47   |
| Unrealized gains on cash flow hedging  |          |         |         |              |                 |        |             |     |                                 |                       |  |
| derivatives, net of tax of (\$4,101)   |          |         |         |              |                 |        |             |     | (7,616)                         |                       | (7,610   |
| Amortization included in net periodic  |          |         |         |              |                 |        |             |     |                                 |                       |  |
| benefit costs:   |          |         |         |              |                 |        |             |     |                                 |                       |  |
| Net actuarial loss, net of tax of  |          |         |         |              |                 |        |             |     |                                 |                       |  |
| (\$2,809)  |          |         |         |              |                 |        |             |     | 5,216                           |                       | 5,210  |
| Prior service costs, net of tax of (\$161)   |          |         |         |              |                 |        |             |     | 300                             |                       | 300  |
| Transition obligation, net of tax of   |          |         |         |              |                 |        |             |     |                                 |                       |  |
| (\$291)  |          |         |         |              |                 |        |             |     | 540                             |                       | 540  |
| Total comprehensive income   |          |         |         |              |                 |        |             |     |                                 |                       | 295,414  |
| Assignment of \$0.01 par value per share for   |          |         |         |              |                 |        |             |     |                                 |                       |  |
| each share of Common Stock   |          |         |         | (2,062,404)  | 2,062,404       |        |             |     |                                 |                       |  |
| Cash dividends declared (\$0.795 per share)  |          |         |         | (2,002,101)  | 2,002,101       |        |             |     |                                 | (222,217)             | (222,217   |
| Shares issued pursuant to acquisition  |          |         | 129,639 | 1,296        | 3,131,936       |        |             |     |                                 | (222,217)             | 3,133,232  |
| Recognition of the fair value of share-based   |          |         | 127,037 | 1,270        | 5,151,750       |        |             |     |                                 |                       | 3,133,232  |
| compensation   |          |         |         |              | 12,725          |        |             |     |                                 |                       | 12,725   |
| Other share-based compensation activity  |          |         | 934     | 9            | 17,050          |        |             |     |                                 |                       | 17,059   |
| Other (2)  |          |         | 934     | 9            | 2,441           | (149)  | (3,306)     |     |                                 |                       | (865   |
|  |          |         |         |              |                 |        |             |     |                                 |                       |  |
| Balance, end of period   |          | s —     | 366,637 | \$ 3,665     | \$ 5,226,556    | (739)  | \$ (14,447) | \$  | (74,101)                        | \$ 1,108,001          | \$ 6,249,674   |
|  |          |         |         |              |                 |        |             |     |                                 |                       |  |
|  |          |         |         |              |                 |        |             |     |                                 |                       |  |
| Nine Months Ended September 30, 2008:  |          |         |         |              |                 |        |             |     |                                 |                       |  |
| Balance, beginning of period   | _        | s —     | 367,001 | \$ 3,670     | \$ 5,237,783    | (739)  | \$ (14,391) | s   | (49,611)                        | \$ 771,689            | \$ 5,949,140   |
| Cumulative effect of change in   |          |         |         |              |                 |        |             |     |                                 |                       |  |
| accounting principle for fair value of   |          |         |         |              |                 |        |             |     |                                 |                       |  |
| assets and libilities, net of tax of   |          |         |         |              |                 |        |             |     |                                 |                       |  |
| (\$803)  |          |         |         |              |                 |        |             |     |                                 | 1,491                 | 1,491  |
| Cumulative effect of changing  |          |         |         |              |                 |        |             |     |                                 |                       |  |
| measurement date provisions for  |          |         |         |              |                 |        |             |     |                                 |                       |  |
| pension and post-retirement assets   |          |         |         |              |                 |        |             |     |                                 |                       |  |
| and obligations, net of tax of \$4,324   |          |         |         |              |                 |        |             |     | (3,834)                         | (4,195)               | (8,029   |
| Balance, beginning of period — as adjusted   | _        | _       | 367,001 | 3,670        | 5,237,783       | (739)  | (14,391)    |     | (53,445)                        | 768,985               | 5,942,602  |
| Comprehensive Income:  |          |         | ,       | -,           | .,,             | (,     | ( ) /       |     | (, -,                           | ,                     | -,   |
|  |          |         |         |              |                 |        |             |     |                                 |                       |  |
|  |          |         |         |              |                 |        |             |     |                                 | 303.483               | 303,483  |
| Net income   |          |         |         |              |                 |        |             |     |                                 | 303,483               | 303,483  |
| Net income<br>Unrealized net losses on investment  |          |         |         |              |                 |        |             |     |                                 | 303,483               | 303,483  |
| Net income Unrealized net losses on investment securities arising during the period,   |          |         |         |              |                 |        |             |     |                                 | 303,483               | 303,483  |
| Net income Unrealized net losses on investment securities arising during the period, net of reclassification (1) for net   |          |         |         |              |                 |        |             |     |                                 | 303,483               | 303,483  |
| Net income Unrealized net losses on investment securities arising during the period, net of reclassification (1) for net realized gains, net of tax of   |          |         |         |              |                 |        |             |     | (107 905)                       | 303,483               | ·  |
| Net income Unrealized net losses on investment securities arising during the period, net of reclassification (1) for net realized gains, net of tax of (\$108,049)   |          |         |         |              |                 |        |             |     | (197,805)                       | 303,483               | 303,483  |
| Net income Unrealized net losses on investment securities arising during the period, net of reclassification (1) for net realized gains, net of tax of (\$108,049) Unrealized losses on cash flow hedging  |          |         |         |              |                 |        |             |     |                                 | 303,483               | (197,805   |
| Net income Unrealized net losses on investment securities arising during the period, net of reclassification (1) for net realized gains, net of tax of (\$108,049) Unrealized losses on cash flow hedging derivatives, net of tax of (\$9,696)   |          |         |         |              |                 |        |             |     | (197,805)                       | 303,483               | (197,805   |
| Net income Unrealized net losses on investment securities arising during the period, net of reclassification (1) for net realized gains, net of tax of (\$108,049) Unrealized losses on cash flow hedging derivatives, net of tax of (\$9,696) Amortization included in net periodic   |          |         |         |              |                 |        |             |     |                                 | 303,483               | (197,805   |
| Net income Unrealized net losses on investment securities arising during the period, net of reclassification (1) for net realized gains, net of tax of (\$108,049) Unrealized losses on cash flow hedging derivatives, net of tax of (\$9,696) Amortization included in net periodic benefit costs:  |          |         |         |              |                 |        |             |     |                                 | 303,483               | ·  |
| Net income Unrealized net losses on investment securities arising during the period, net of reclassification (1) for net realized gains, net of tax of (\$108,049) Unrealized losses on cash flow hedging derivatives, net of tax of (\$9,696) Amortization included in net periodic benefit costs: Net actuarial loss, net of tax of  |          |         |         |              |                 |        |             |     | (18,006)                        | 303,483               | (197,805<br>(18,006  |
| Net income Unrealized net losses on investment securities arising during the period, net of reclassification (1) for net realized gains, net of tax of (\$108,049) Unrealized losses on cash flow hedging derivatives, net of tax of (\$9,696) Amortization included in net periodic benefit costs: Net actuarial loss, net of tax of (\$843)  |          |         |         |              |                 |        |             |     |                                 | 303,483               | (197,805<br>(18,006  |
| Net income Unrealized net losses on investment securities arising during the period, net of reclassification (1) for net realized gains, net of tax of (\$108,049) Unrealized losses on cash flow hedging derivatives, net of tax of (\$9,696) Amortization included in net periodic benefit costs: Net actuarial loss, net of tax of (\$843) Prior service costs, net of tax of   |          |         |         |              |                 |        |             |     | (18,006)<br>1,565               | 303,483               | (197,805<br>(18,006  |
| Net income Unrealized net losses on investment securities arising during the period, net of reclassification (1) for net realized gains, net of tax of (\$108,049) Unrealized losses on cash flow hedging derivatives, net of tax of (\$9,696) Amortization included in net periodic benefit costs: Net actuarial loss, net of tax of (\$843) Prior service costs, net of tax of (\$253)   |          |         |         |              |                 |        |             |     | (18,006)                        | 303,483               | (197,805<br>(18,006<br>1,565   |
| Net income  Unrealized net losses on investment securities arising during the period, net of reclassification (1) for net realized gains, net of tax of (\$108,049)  Unrealized losses on cash flow hedging derivatives, net of fax of (\$9,696)  Amortization included in net periodic benefit costs: Net actuarial loss, net of tax of (\$843)  Prior service costs, net of tax of (\$253)  Transition obligation, net of tax of   |          |         |         |              |                 |        |             |     | (18,006)<br>1,565<br>470        | 303,483               | (197,805<br>(18,006<br>1,565<br>470  |
| Net income  Unrealized net losses on investment securities arising during the period, net of reclassification (1) for net realized gains, net of tax of (\$108,049)  Unrealized losses on cash flow hedging derivatives, net of tax of (\$9,696)  Amortization included in net periodic benefit costs: Net actuarial loss, net of tax of (\$843)  Prior service costs, net of tax of (\$253)   |          |         |         |              |                 |        |             |     | (18,006)<br>1,565               | 303,483               | (197,805<br>(18,006  |
| Net income Unrealized net losses on investment securities arising during the period, net of reclassification (1) for net realized gains, net of tax of (\$108,049) Unrealized losses on cash flow hedging derivatives, net of tax of (\$9,696) Amortization included in net periodic benefit costs: Net actuarial loss, net of tax of (\$843) Prior service costs, net of tax of (\$253) Transition obligation, net of tax of (\$291)  |          |         |         |              |                 |        |             |     | (18,006)<br>1,565<br>470        | 303,483               | (197,805<br>(18,006<br>1,565<br>470<br>541   |
| Net income Unrealized net losses on investment securities arising during the period, net of reclassification (1) for net realized gains, net of tax of (\$108,049) Unrealized losses on cash flow hedging derivatives, net of tax of (\$9,696) Amortization included in net periodic benefit costs: Net actuarial loss, net of tax of (\$843) Prior service costs, net of tax of (\$253) Transition obligation, net of tax of (\$291) Total comprehensive income   | 560      | 560,000 |         |              | 119 944         |        |             |     | (18,006)<br>1,565<br>470        | 303,483               | (197,805<br>(18,006<br>1,565<br>470<br>541<br>90,248                                   |
| Net income Unrealized net losses on investment securities arising during the period, net of reclassification (1) for net realized gains, net of tax of (\$108,049) Unrealized losses on cash flow hedging derivatives, net of tax of (\$9.696) Amortization included in net periodic benefit costs: Net actuarial loss, net of tax of (\$843) Prior service costs, net of tax of (\$253) Transition obligation, net of tax of (\$291) Total comprehensive income   | 569      | 569,000 |         |              | (18,866)        |        |             |     | (18,006)<br>1,565<br>470        | 303,483               | (197,805<br>(18,006<br>1,565<br>470<br>541<br>90,248                                   |
| Net income Unrealized net losses on investment securities arising during the period, net of reclassification (1) for net realized gains, net of tax of (\$108,049) Unrealized losses on cash flow hedging derivatives, net of fax of (\$9,696) Amortization included in net periodic benefit costs: Net actuarial loss, net of tax of (\$843) Prior service costs, net of tax of (\$253) Transition obligation, net of tax of (\$251) Total comprehensive income Issuance of preferred stock Cash dividends declared:  | 569      | 569,000 |         |              | (18,866)        |        |             |     | (18,006)<br>1,565<br>470        |                       | (197,806<br>(18,006<br>1,565<br>470<br>541<br>90,248<br>550,13-                        |
| Net income Unrealized net losses on investment securities arising during the period, net of reclassification (1) for net realized gains, net of tax of (\$108,049) Unrealized losses on cash flow hedging derivatives, net of tax of (\$9,696) Amortization included in net periodic benefit costs: Net actuarial loss, net of tax of (\$843) Prior service costs, net of tax of (\$253) Transition obligation, net of tax of (\$21) Total comprehensive income Issuance of preferred stock Cash dividends declared: Common (\$0.53 per share)   | 569      | 569,000 |         |              | (18,866)        |        |             |     | (18,006)<br>1,565<br>470        | (193,998)             | (197,803<br>(18,000<br>1,566<br>477<br>54<br>90,246<br>550,13                          |
| Net income Unrealized net losses on investment securities arising during the period, net of reclassification (1) for net realized gains, net of tax of (\$108,049) Unrealized losses on cash flow hedging derivatives, net of tax of (\$9,696) Amortization included in net periodic benefit costs: Net actuarial loss, net of tax of (\$843) Prior service costs, net of tax of (\$253) Transition obligation, net of tax of (\$251) Total comprehensive income Issuance of preferred stock Cash dividends declared: Common (\$0.53 per share) Preferred (\$40.847 per share)   | 569      | 569,000 |         |              | (18,866)        |        |             |     | (18,006)<br>1,565<br>470        |                       | (197,805<br>(18,006<br>1,565<br>476<br>541<br>90,241<br>550,134                        |
| Net income Unrealized net losses on investment securities arising during the period, net of reclassification (1) for net realized gains, net of tax of (\$108,049) Unrealized losses on cash flow hedging derivatives, net of tax of (\$9,696) Amortization included in net periodic benefit costs: Net actuarial loss, net of tax of (\$843) Prior service costs, net of tax of (\$253) Transition obligation, net of tax of (\$291)  Total comprehensive income Issuance of preferred stock Cash dividends declared: Common (\$0.53 per share) Preferred (\$40.847 per share) Recognition of the fair value of share-  | 569      | 569,000 |         |              |                 |        |             |     | (18,006)<br>1,565<br>470        | (193,998)             | (197,805<br>(18,006<br>1,565<br>47(<br>541<br>90,248<br>550,134<br>(193,998<br>(23,242 |
| Net income Unrealized net losses on investment securities arising during the period, net of reclassification (1) for net realized gains, net of tax of (\$108,049) Unrealized losses on cash flow hedging derivatives, net of tax of (\$9,696) Amortization included in net periodic benefit costs: Net actuarial loss, net of tax of (\$843) Prior service costs, net of tax of (\$253) Transition obligation, net of tax of (\$291) Total comprehensive income Issuance of preferred stock Cash dividends declared: Common (\$0.53 per share) Preferred (\$40.847 per share) Recognition of the fair value of share- based compensation  | 569      | 569,000 |         |              | 10,544          |        |             |     | (18,006)<br>1,565<br>470        | (193,998)<br>(23,242) | (197,805<br>(18,006<br>1,565<br>470<br>541<br>90,248<br>550,134<br>(193,998<br>(23,242 |
| Net income Unrealized net losses on investment securities arising during the period, net of reclassification (1) for net realized gains, net of tax of (\$108,049) Unrealized losses on cash flow hedging derivatives, net of fax of (\$9,696) Amortization included in net periodic benefit costs: Net actuarial loss, net of tax of (\$843) Prior service costs, net of tax of (\$253) Transition obligation, net of tax of (\$251) Total comprehensive income Issuance of preferred stock Cash dividends declared: Common (\$0.53 per share) Preferred (\$40.847 per share) Recognition of the fair value of share-based compensation Other share-based compensation activity | 569      | 569,000 | (30)    |              | 10,544<br>(674) |        |             |     | (18,006)<br>1,565<br>470<br>541 | (193,998)             | (197,805) (18,006) 1,565 470 541 90,248 550,134 (193,998) (23,242) 10,5444 (869)       |
| Net income Unrealized net losses on investment securities arising during the period, net of reclassification (1) for net realized gains, net of tax of (\$108,049) Unrealized losses on cash flow hedging derivatives, net of tax of (\$9,696) Amortization included in net periodic benefit costs: Net actuarial loss, net of tax of (\$843) Prior service costs, net of tax of (\$253) Transition obligation, net of tax of (\$291) Total comprehensive income Issuance of preferred stock Cash dividends declared: Common (\$0.53 per share) Preferred (\$40.847 per share) Recognition of the fair value of share- based compensation  | 569      | 569,000 | (30)    |              | 10,544          | (163)  | (1,110)     |     | (18,006)<br>1,565<br>470        | (193,998)<br>(23,242) | (197,805<br>(18,006<br>1,565<br>470<br>541<br>90,248<br>550,134<br>(193,998<br>(23,242 |

<sup>(1)</sup> Reclassification adjustments represent net unrealized gains or losses as of December 31 of the prior year on investment securities that were sold during the current year. For the nine months ended September 30, 2008 and 2007, the reclassification adjustments were \$45,687, net of tax of (\$24,601), and \$11,822, net of tax of (\$6,365), respectively.

See notes to unaudited condensed consolidated financial statements.

<sup>(2)</sup> Primarily represents net share activity for amounts held in deferred compensation plans.

# **Huntington Bancshares Incorporated**

# Condensed Consolidated Statements of Cash Flows (Unaudited)

|  | Nine Months Ended<br>September 30, |              |  |
|--|------------------------------------|--------------|--|
| (in thousands)   | 2008                               | 2007         |  |
| Operating activities   |                                    |              |  |
| Net income   | \$ 303,483                         | \$ 314,449   |  |
| Adjustments to reconcile net income to net cash provided by operating activites: | ,                                  |              |  |
| Provision for credit losses  | 334,855                            | 131,546      |  |
| Depreciation and amortization  | 181,253                            | 80,339       |  |
| Net increase (decrease) in current and deferred income taxes                     | 210                                | (15,471)     |  |
| Net decrease (increase) in trading account securities                            | 34,496                             | (1,833,142)  |  |
| Originations of loans held for sale  | (2,379,803)                        | (2,027,442)  |  |
| Principal payments on and proceeds from loans held for sale                      | 2,526,903                          | 1,892,573    |  |
| Other, net   | (28,801)                           | 28,148       |  |
| Net cash provided by (used for) operating activities                             | 972,596                            | (1,429,000)  |  |
| Turnostina activities  |                                    |              |  |
| Investing activities  Decrease (increase) in interest bearing deposits in banks  | 5,145                              | (129,950)    |  |
| Net cash paid in acquisitions  | 3,143                              | (48,821)     |  |
| Proceeds from:   |                                    | (48,821)     |  |
| Maturities and calls of investment securities                                    | 319,625                            | 345,973      |  |
| Sales of investment securities   | 519,025<br>546,169                 | 785,702      |  |
| Purchases of investment securities   | (1,315,393)                        | (353,354)    |  |
| Proceeds from sales of loans   | 471,362                            | 108,588      |  |
| Net loan and lease originations, excluding sales                                 | (1,803,047)                        | (1,199,908)  |  |
| Purchases of operating lease assets  | (198,693)                          | (6,365)      |  |
| Proceeds from sale of operating lease assets                                     | 20,383                             | 25,004       |  |
| Purchases of premises and equipment  | (44,890)                           | (75,991)     |  |
| Other, net   | 56,509                             | 23,497       |  |
| Net cash used for investing activities   | (1.942.830)                        | (525,625)    |  |
| rectash used for investing activities  | (1,742,030)                        | (323,023)    |  |
| Financing activities   | (150.210)                          | 501.640      |  |
| (Decrease) increase in deposits  | (178,316)                          | 501,648      |  |
| (Decrease) increase in short-term borrowings                                     | (846,866)                          | 848,020      |  |
| Proceeds from issuance of subordinated notes                                     |                                    | 250,010      |  |
| Maturity/redemption of subordinated notes  | (76,659)                           | (46,660)     |  |
| Proceeds from Federal Home Loan Bank advances                                    | 1,557,114                          | 2,101,683    |  |
| Maturity/redemption of Federal Home Loan Bank advances                           | (1,158,046)                        | (1,110,545)  |  |
| Proceeds from issuance of long-term debt   | 887,111                            |              |  |
| Maturity of long-term debt   | (358,730)                          | (301,283)    |  |
| Net proceeds from issuance of preferred stock                                    | 550,134                            | ` _          |  |
| Dividends paid on preferred stock  | (11,151)                           | _            |  |
| Dividends paid on common stock   | (231,976)                          | (193,567)    |  |
| Other, net   | (869)                              | 17,797       |  |
| Net cash provided by financing activities  | 131,746                            | 2,067,103    |  |
| (Decrease) increase in cash and cash equivalents                                 | (838,488)                          | 112,478      |  |
| Cash and cash equivalents at beginning of period                                 | 2,009,246                          | 1,520,747    |  |
|  | , ,                                |              |  |
| Cash and cash equivalents at end of period                                       | \$ 1,170,758                       | \$ 1,633,225 |  |
| Supplemental disclosures:  |                                    |              |  |
| Income taxes paid  | \$ 69,538                          | \$ 176,507   |  |
| Interest paid  | 992,116                            | 990,828      |  |
| Non-cash activities  |                                    |              |  |
| Common stock dividends accrued, paid in subsequent quarter                       | 38,784                             | 75,921       |  |
| Preferred stock dividends accrued, paid in subsequent quarter                    | 12,091                             | _            |  |

See notes to unaudited condensed consolidated financial statements.

#### Notes to Unaudited Condensed Consolidated Financial Statements

#### Note 1 — Basis of Presentation

The accompanying unaudited condensed consolidated financial statements of Huntington Bancshares Incorporated (Huntington or the Company) reflect all adjustments consisting of normal recurring accruals, which are, in the opinion of Management, necessary for a fair presentation of the consolidated financial position, the results of operations, and cash flows for the periods presented. These unaudited condensed consolidated financial statements have been prepared according to the rules and regulations of the Securities and Exchange Commission (SEC) and, therefore, certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States (GAAP) have been omitted. The Notes to Consolidated Financial Statements appearing in Huntington's 2007 Annual Report on Form 10-K (2007 Form 10-K), which include descriptions of significant accounting policies, as updated by the information contained in this report, should be read in conjunction with these interim financial statements.

Certain amounts in the prior-year's financial statements have been reclassified to conform to the current period presentation.

For statement of cash flows purposes, cash and cash equivalents are defined as the sum of "Cash and due from banks" and "Federal funds sold and securities purchased under resale agreements."

#### Note 2 — New Accounting Pronouncements

FASB Statement No. 157, Fair Value Measurements (Statement No. 157) —In September 2006, the FASB issued Statement No. 157. This Statement establishes a common definition for fair value to be applied to GAAP guidance requiring use of fair value, establishes a framework for measuring fair value, and expands disclosure about such fair value measurements. Statement No. 157 is effective for fiscal years beginning after November 15, 2007. Huntington adopted Statement No. 157 effective January 1, 2008. The financial impact of this pronouncement was not material to Huntington's consolidated financial statements (see Condensed Consolidated Statements of Shareholders' Equity and Note 10).

In February 2008, the FASB issued two Staff Positions (FSPs) on Statement No. 157: FSP 157-1, "Application of FASB Statement No. 157 to FASB Statement No. 13 and Other Accounting Pronouncements That Address Fair Value Measurements for Purposes of Lease Classification or Measurement Under Statement 13," and FSP 157-2, "Effective Date of FASB Statement No. 157." FSP 157-1 excludes fair value measurements related to leases from the disclosure requirements of Statement No. 157. FSP 157-2 delays the effective date of Statement No. 157 for all non-recurring fair value measurements of nonfinancial assets and nonfinancial liabilities until fiscal years beginning after November 15, 2008. Huntington is applying the deferral guidance in FSP 157-2, and accordingly, has not applied the non-recurring disclosure to non-financial assets or nonfinancial liabilities valued at fair value on a non-recurring basis.

In October 2008, the FASB issued FSP 157-3, "Determining the Fair Value of a Financial Asset When the Market for That Asset Is Not Active" This FSP addresses application issues related to Statement No. 157, Fair Value Measurements, in determining the fair value of a financial asset when the market for that financial asset is not active. Huntington has determined that investment securities classified as level 3 are trading in inactive markets at September 30, 2008. The fair value of these securities has been calculated using a discounted cash flow model and market liquidity premiums as permitted by the FSP (see Note 10).

FASB Statement No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities* (Statement No. 159) - In February 2007, the FASB issued Statement No. 159. This Statement permits entities to choose to measure certain financial assets and financial liabilities at fair value. This Statement is effective for fiscal years beginning after November 15, 2007. Huntington adopted Statement No. 159, effective January 1, 2008. The impact of this new pronouncement was not material to Huntington's consolidated financial statements (see Condensed Consolidated Statements of Shareholders' Equity and Note 10).

FSP FIN 39-1, Amendment of FASB Interpretation No. 39 (FSP 39-1) - In April 2007, the FASB issued FSP 39-1, Amendment of FASB Interpretation No. 39, Offsetting of Amounts Related to Certain Contracts. FSP 39-1 permits entities to offset fair value amounts recognized for multiple derivative instruments executed with the same counterparty under a master netting agreement. FSP 39-1 clarifies that the fair value amounts recognized for the right to reclaim cash collateral, or the obligation to return cash collateral, arising from the same master netting arrangement, should also be offset against the fair value of the related derivative instruments. The Company has historically presented all of its derivative positions and related collateral on a gross basis.

Effective January 1, 2008, the Company adopted a net presentation for derivative positions and related collateral entered into under master netting agreements pursuant to the guidance in FIN 39 and FSP 39-1. The adoption of this guidance resulted in balance sheet reclassifications of certain cash collateral-based short-term investments against the related derivative liabilities and certain deposit liability balances against the related fair values of derivative assets. The effects of these reclassifications will fluctuate based on the fair values of the derivative contracts but overall are not expected to have a material impact on either total assets or total liabilities. The adoption of this presentation change did not have an impact on stockholders' equity, results of operations, or liquidity.

Securities and Exchange Commission (SEC) Staff Accounting Bulletin No. 109, Written Loan Commitments Recorded at Fair Value Through Earnings (SAB 109) - In November 2007, the SEC issued SAB 109. SAB 109 provides the staff's views on the accounting for written loan commitments recorded at fair value. To make the staff's views consistent with Statement No. 156, Accounting for Servicing of Financial Assets, and Statement No. 159, SAB 109 revises and rescinds portions of SAB No. 105, Application of Accounting Principles to Loan Commitments, and requires that the expected net future cash flows related to the associated servicing of a loan should be included in the measurement of all written loan commitments that are accounted for at fair value through earnings. The provisions of SAB 109 are applicable to written loan commitments issued or modified in fiscal quarters beginning after December 15, 2007. Huntington adopted SAB 109, effective January 1, 2008. The impact of this new pronouncement was not material to Huntington's consolidated financial statements.

FASB Statement No. 141 (Revised 2007), Business Combinations (Statement No. 141R) - Statement No. 141R was issued in December 2007. The revised statement requires an acquirer to recognize the assets acquired, the liabilities assumed, and any noncontrolling interest in the acquirer at the acquisition date, measured at their fair values as of that date, with limited exceptions specified in the Statement. Statement No. 141R requires prospective application for business combinations consummated in fiscal years beginning on or after December 15, 2008. Early application is prohibited.

FASB Statement No. 160, Noncontrolling Interests in Consolidated Financial Statements — an amendment of ARB No. 51 (Statement No. 160) - Statement No. 160 was issued in December 2007. The Statement requires that noncontrolling interests in subsidiaries be initially measured at fair value and classified as a separate component of equity. The Statement is effective for fiscal years beginning on or after December 15, 2008. Earlier adoption is prohibited. The Company is currently assessing the impact this Statement will have on its consolidated financial statements.

FASB Statement No. 161, Disclosures about Derivative Instruments and Hedging Activities — an amendment of FASB Statement No. 133(Statement No. 161) - The FASB issued Statement No. 161 in March 2008. This Statement changes the disclosure requirements for derivative instruments and hedging activities. Entities are required to provide enhanced disclosures about (a) how and why an entity uses derivative instruments, (b) how derivative instruments and related hedged items are accounted for under Statement No. 133 and its related interpretations, and (c) how derivative instruments and related hedged items affect an entity's financial position, financial performance, and cash flows. This Statement is effective for financial statements issued for fiscal years and interim periods beginning after November 15, 2008, with early application encouraged. This Statement encourages, but does not require, comparative disclosures for earlier periods at initial adoption. The Company does not expect the impact of this new pronouncement to be material to Huntington's consolidated financial statements.

FASB Statement No. 162, The Hierarchy of Generally Accepted Accounting Principles (Statement No. 162) - Statement No. 162 identifies the sources of accounting principles and the framework for selecting the principles to be used in the preparation of financial statements of nongovernmental entities that are presented in conformity with generally accepted accounting principles (GAAP) in the United States (the GAAP hierarchy). This Statement will be effective 60 days after the SEC's approval of the Public Company Accounting Oversight Board's amendments to AU Section 411. The impact of this new Statement will not have an impact on the Company's consolidated financial statements.

FASB Statement No. 163, Accounting for Financial Guarantee Insurance Contracts—an interpretation of FASB Statement No. 60 (Statement No. 163)- Statement No. 163 requires that an insurance enterprise recognize a claim liability prior to an event of default (insured event) when there is evidence that credit deterioration has occurred in an insured financial obligation. This Statement also clarifies how Statement No. 60 applies to financial guarantee insurance contracts, including the recognition and measurement to be used to account for premium revenue and claim liabilities. This Statement requires expanded disclosures about financial guarantee insurance contracts. This Statement is effective for financial statements issued for fiscal years and interim periods beginning after December 15, 2008. The adoption of this Statement will not have an impact on the Company's consolidated financial statements.

# Note 3 — Restructured Loans

### Franklin Credit Management relationship

Franklin is a specialty consumer finance company primarily engaged in the servicing and resolution of performing, reperforming, and nonperforming residential mortgage loans. Franklin's portfolio consists of loans secured by 1-4 family residential real estate that generally fall outside the underwriting standards of the secondary market and involve elevated credit risk as a result of the nature or absence of income documentation, limited credit histories, and higher levels of consumer debt or past credit difficulties. Franklin purchased these loan portfolios at a discount to the unpaid principal balance and originated loans with interest rates and fees calculated to provide a rate of return adjusted to reflect the elevated credit risk inherent in these types of loans. Franklin originated nonprime loans through its wholly owned subsidiary, Tribeca Lending Corp., and has generally held for investment the loans acquired and a significant portion of the loans originated.

Loans to Franklin are funded by a bank group, of which Huntington is the lead bank and largest participant. The loans participated to other banks have no recourse to Huntington. The term debt exposure is secured by over 30,000 individual first- and second-priority lien residential mortgages. In addition, pursuant to an exclusive lockbox arrangement, Huntington receives substantially all payments made to Franklin on these individual mortgages.

The following table details Huntington's loan relationship with Franklin as of September 30, 2008:

### Commercial Loans to Franklin

|   |            |            | Bank Group   | Participated | Previously  | m           |
|---|------------|------------|--------------|--------------|-------------|-------------|
| (in thousands)                                  | Franklin   | Tribeca    | Exposure     | to others    | charged off | Total       |
| Variable rate, term loan (Facility A)           | \$ 513,335 | \$ 363,252 | \$ 876,587   | \$ (147,910) | \$ —        | \$ 728,677  |
| Variable rate, subordinated term loan (Facility |            |            |              |              |             |             |
| B)  | 315,764    | 96,849     | 412,613      | (68,296)     | _           | 344,317     |
| Fixed rate, junior subordinated term loan       |            |            |              |              |             |             |
| (Facility C)                                    | 125,000    | _          | 125,000      | (8,224)      | (116,776)   | _           |
| Line of credit facility                         | 949        | _          | 949          | _            | _           | 949         |
| Other variable rate term loans                  | 41,243     |            | 41,243       | (20,622)     |             | 20,621      |
| Subtotal  | 996,291    | 460,101    | 1,456,392    | \$ (245,052) | \$(116,776) | \$1,094,564 |
| Participated to others                          | (151,883)  | (93,169)   | (245,052)    |              |             |             |
| Total principal owed to Huntington              | 844,408    | 366,932    | 1,211,340    |              |             |             |
| Amounts charged off                             | (116,776)  |            | (116,776)    |              |             |             |
| Total book value of loans                       | \$ 727,632 | \$ 366,932 | \$ 1,094,564 |              |             |             |

Included in the allowance for loan and lease losses was an allowance of \$115.3 million associated with the Franklin relationship. The adequacy of this reserve is determined using estimates of probability-of-default and loss-given-default performance assumptions for each of Franklin's three portfolios of loans. The calculation of the specific ALLL for the Franklin portfolio is dependent, among other factors, on the assumptions mentioned above, as well as the current one-month LIBOR rate on the underlying loans to Franklin. As LIBOR rates increase, the specific ALLL for the Franklin portfolio may also increase.

The Bank has met its commitment to reduce its exposure to Franklin to its legal lending limit. Loans to Franklin held at a subsidiary of the holding company totaled \$387.5 million, with the remaining amount still held by the Bank.

### Other

From time to time, as part of our loss mitigation process, loans may be renegotiated in a troubled debt restructuring when we determine that greater economic value will ultimately be recovered under the new terms than through foreclosure, liquidation, or bankruptcy. We may consider the borrower's payment status and history, borrower's ability to pay upon a rate reset on an adjustable rate mortgage, size of the payment increase upon a rate reset, period of time remaining prior to the rate reset, and other relevant factors in determining whether a borrower is experiencing financial difficulty. These restructurings generally occur within the residential mortgage and home equity loan portfolios and are not material in any period presented.

# Note 4 — Investment Securities

Listed below are the contractual maturities (under 1 year, 1-5 years, 6-10 years, and over 10 years) of investment securities at September 30, 2008, December 31, 2007, and September 30, 2007:

|                               | September 30, 2008 December 31 |             | 1 1         |             |             |             |
|-------------------------------|--------------------------------|-------------|-------------|-------------|-------------|-------------|
|                               | Amortized                      |             | Amortized   |             | Amortized   |             |
| (in thousands of dollars)     | Cost                           | Fair Value  | Cost        | Fair Value  | Cost        | Fair Value  |
| U.S. Treasury Under 1 year    | \$ 1,361                       | \$ 1,372    | \$ 299      | \$ 303      | \$ 599      | \$ 604      |
| 1-5 years                     | 253                            | 255         | 250         | 253         | 250         | 251         |
| 6-10 years                    | _                              | _           | _           | _           | _           | _           |
| Over 10 years                 |                                | _           | _           |             | _           |             |
| Total U.S. Treasury           | 1,614                          | 1,627       | 549         | 556         | 849         | 855         |
| Federal agencies              |                                |             |             |             |             |             |
| Mortgage backed securities    |                                |             |             |             |             |             |
| Under 1 year                  | 200                            | 200         | _           | _           | 1,349       | 1,352       |
| 1-5 years                     | 16,228                         | 16,465      | _           | _           | 11,530      | 11,671      |
| 6-10 years                    | 9,359                          | 9,365       | 1           | 1           | 4,502       | 4,533       |
| Over 10 years                 | 1,668,348                      | 1,666,049   | 1,559,387   | 1,571,991   | 1,409,953   | 1,408,323   |
| Total mortgage-backed Federal |                                |             |             |             |             |             |
| agencies                      | 1,694,135                      | 1,692,079   | 1,559,388   | 1,571,992   | 1,427,334   | 1,425,879   |
| Other agencies                |                                |             |             |             |             |             |
| Under 1 year                  | _                              | _           | 101,367     | 101,412     | 99,834      | 99,875      |
| 1-5 years                     | 562,446                        | 559,153     | 62,121      | 64,010      | 49,692      | 50,415      |
| 6-10 years                    | ´ —                            | · —         | 6,707       | 6,802       | · —         |             |
| Over 10 years                 | _                              | _           | _           | _           | _           | _           |
| Total other Federal agencies  | 562,446                        | 559,153     | 170,195     | 172,224     | 149,526     | 150,290     |
| Total Federal agencies        | 2,256,581                      | 2,251,232   | 1,729,583   | 1,744,216   | 1,576,860   | 1,576,169   |
| Municipal securities          | 2,200,001                      | 2,201,202   | 1,727,000   | 1,711,210   | 1,570,000   | 1,570,107   |
| Under 1 year                  | 16                             | 16          | 61          | 61          | 45          | 45          |
| 1-5 years                     | 24,568                         | 24,970      | 14,814      | 15,056      | 14.895      | 14.984      |
| 6-10 years                    | 227,333                        | 225,901     | 179,423     | 181,018     | 164,291     | 164,071     |
| Over 10 years                 | 459,412                        | 440,022     | 497,086     | 501,191     | 501,677     | 501,170     |
| Total municipal securities    | 711,329                        | 690,909     | 691.384     | 697,326     | 680,908     | 680,270     |
| Private label CMO             | /11,529                        | 090,909     | 091,304     | 097,320     | 000,900     | 000,270     |
|                               | _                              |             | _           |             |             |             |
| Under 1 year                  | _                              | _           | _           | _           | _           | _           |
| 1-5 years<br>6-10 years       | _                              |             |             |             | _           |             |
| Over 10 years                 | 696,558                        | 611,200     | 784,339     | 783,047     | 700,578     | 701,039     |
|                               | ,                              | ,           |             |             |             |             |
| Total private label CMO       | 696,558                        | 611,200     | 784,339     | 783,047     | 700,578     | 701,039     |
| Asset backed securities       |                                |             |             |             |             |             |
| Under 1 year                  | _                              | _           | _           | _           |             |             |
| 1-5 years                     |                                |             | _           | _           | 30,000      | 30,000      |
| 6-10 years                    |                                |             | _           | -           | -           | -           |
| Over 10 years                 | 774,310                        | 565,142     | 869,654     | 834,489     | 893,346     | 889,097     |
| Total asset backed securities | 774,310                        | 565,142     | 869,654     | 834,489     | 923,346     | 919,097     |
| Other                         |                                |             |             |             |             |             |
| Under 1 year                  | 1,699                          | 1,694       | 2,750       | 2,744       | 3,650       | 3,647       |
| 1-5 years                     | 6,348                          | 6,315       | 10,399      | 10,401      | 9,497       | 9,489       |
| 6-10 years                    | 798                            | 785         | 446         | 452         | 446         | 443         |
| Over 10 years                 | 64                             | 136         | 3,606       | 4,004       | 2,808       | 2,858       |
| Non-marketable equity         |                                |             |             |             |             |             |
| securities                    | 427,474                        | 427,474     | 414,583     | 414,583     | 350,080     | 350,080     |
| Marketable equity securities  | 9,632                          | 8,550       | 8,368       | 8,353       | 44,903      | 45,027      |
| Total other                   | 446,015                        | 444,954     | 440,152     | 440,537     | 411,384     | 411,544     |
| Total investment securities   | \$4,886,407                    | \$4,565,064 | \$4,515,661 | \$4,500,171 | \$4,293,925 | \$4,288,974 |

Other securities included Federal Home Loan Bank and Federal Reserve Bank stock, corporate debt, and marketable equity securities. Huntington did not have any material equity positions in Fannie Mae and Freddie Mac.

The following table is a summary of securities gains and losses for the three and nine months ended September 30, 2008 and 2007:

|  | Three Mor  | Three Months Ended |            |               |  |
|--|------------|--------------------|------------|---------------|--|
|  | Septem     | ber 30,            | Septen     | September 30, |  |
| (in thousands)                           | 2008       | 2007               | 2008       | 2007          |  |
| Gross gains on sales of securities       | \$ 2,764   | \$ 10,317          | \$ 9,365   | \$ 15,274     |  |
| Gross (losses) on sales of securities    | (1)        | (134)              | (4)        | (1,682)       |  |
| Other-than-temporary impairment recorded | (76,553)   | (23,335)           | (79,649)   | (31,779)      |  |
| Total securities gain (loss)             | \$(73,790) | \$(13,152)         | \$(70,288) | \$(18,187)    |  |

Within the securities available for sale portfolio are certain types of asset-backed securities, including Alt-A mortgage loans, pooled trust preferred securities, and other securities. During the 2008 third quarter, the Company estimated that the cash flows from eight Alt-A mortgage backed securities would fall short of the required contractual interest and principal payments over the estimated remaining life of these securities. As such, other-than-temporary impairment was recognized.

The following table provides additional detail regarding Huntington's Alt-A mortgage loan-backed portfolio at September 30, 2008.

# Alt-A Mortgage Loan Backed Portfolio (in thousands of dollars)

|                                 |            | September 30, 2008 |            |  |  |
|---------------------------------|------------|--------------------|------------|--|--|
|                                 | Impaired   | Unimpaired         | Total      |  |  |
| Par value                       | \$ 212,062 | \$ 342,844         | \$ 554,906 |  |  |
| Deelcyclus                      | ¢ 124 921  | ¢ 229 052          | ¢ 472 974  |  |  |
| Book value<br>Unrealized losses | \$ 134,821 | \$ 338,053         | \$ 472,874 |  |  |
|                                 | <u> </u>   | (90,405)           | (90,405)   |  |  |
| Fair value                      | \$ 134,821 | \$ 247,648         | \$ 382,469 |  |  |
|                                 |            |                    |            |  |  |
| Cumulative OTTI                 | \$ 76,553  | \$ —               | <b>s</b> — |  |  |
| Weighted average: (1)           |            |                    |            |  |  |
| Fair value                      | 64%        | 72%                | 69%        |  |  |
| Collateral LTV                  | 73         | 71                 | 72         |  |  |
| Expected loss                   | 2.4        | 0.0                | 0.9        |  |  |
|                                 |            |                    |            |  |  |

<sup>(1)</sup> Based on par values.

As of September 30, 2008, Management has evaluated all other investment securities with unrealized losses and all non-marketable securities for impairment. The unrealized losses are primarily the result of wider liquidity spreads on asset-backed securities and, additionally, increased market volatility on non-agency mortgage and asset-backed securities that are backed by certain mortgage loans. The fair values of these assets have been impacted by various market conditions. Huntington has reviewed its asset-backed portfolio with independent third parties and does not believe there is any other-than-temporary impairment from these securities. In addition, the expected average lives of the asset-backed securities backed by trust preferred securities have been extended, due to changes in the expectations of when the underlying securities would be repaid. The contractual terms and/or cash flows of the investments do not permit the issuer to settle the securities at a price less than the amortized cost. Huntington has the intent and ability to hold these investment securities

until the fair value is recovered, which may be maturity, and therefore, does not consider them to be other-than-temporarily impaired at September 30, 2008.

### Note 5 — Mortgage Servicing Rights

For the three months ended September 30, 2008 and 2007, Huntington sold \$438.8 million and \$531.4 million of residential mortgage loans with servicing rights retained, resulting in a net pre-tax gain of \$8.1 million and \$7.8 million, respectively. During the first nine months of 2008 and 2007, sales of residential mortgage loans with servicing rights retained totaled \$2.3 billion and \$1.4 billion, respectively, resulting in a net pre-tax gain of \$24.1 million and \$18.6 million, respectively.

A mortgage servicing right (MSR) is established only when the servicing is contractually separated from the underlying mortgage loans by sale or securitization of the loans with servicing rights retained. MSRs are accounted for under the fair value provisions of FASB Statement No. 156, Accounting for Servicing of Financial Assets — an amendment of FASB Statement No. 140.

At initial recognition, the MSR asset is established at its fair value using assumptions that are consistent with assumptions used to estimate the fair value of the total MSR portfolio. Subsequent to initial capitalization, MSR assets are carried at fair value and are included in accrued income and other assets. Any increase or decrease in fair value during the period is recorded as an increase or decrease in mortgage banking income, which is reflected in non-interest income in the consolidated statements of income.

In the second quarter of 2008, Huntington refined its MSR valuation to incorporate market implied forward interest rates to estimate the future direction of mortgage and discount rates. The forward rates utilized are derived from the current yield curve for U.S. dollar interest rate swaps and are consistent with pricing of capital markets instruments. In prior periods, the MSR valuation model assumed that interest rates remained constant over the life of the servicing asset cash flows. The impact of this change was not material to the valuation of the MSR asset.

The following table is a summary of the changes in MSR fair value during the three and nine months ended September 30, 2008 and 2007:

|  | Three Mor | nths Ended | Nine Mor  | ths Ended |
|--|-----------|------------|-----------|-----------|
|  | Septem    | iber 30,   | Septem    | iber 30,  |
| (in thousands)                                 | 2008      | 2007       | 2008      | 2007      |
| Fair value, beginning of period                | \$240,024 | \$155,420  | \$207,894 | \$131,104 |
| New servicing assets created                   | 6,859     | 8,497      | 31,989    | 25,923    |
| Servicing assets acquired                      | _         | 81,450     | _         | 81,450    |
| Change in fair value during the period due to: |           |            |           |           |
| Time decay (1)                                 | (2,232)   | (2,037)    | (5,833)   | (4,236)   |
| Payoffs (2)                                    | (4,002)   | (4,534)    | (14,339)  | (10,422)  |
| Changes in valuation inputs or assumptions (3) | (10,251)  | (9,863)    | 10,687    | 5,114     |
| Fair value, end of period                      | \$230,398 | \$228,933  | \$230,398 | \$228,933 |

- (1) Represents decrease in value due to passage of time, including the impact from both regularly scheduled loan principal payments and partial loan paydowns.
- (2) Represents decrease in value associated with loans that paid off during the period.
- (3) Represents change in value resulting primarily from market-driven changes in interest rates (see Note 12).

MSRs do not trade in an active, open market with readily observable prices. While sales of MSRs occur, the precise terms and conditions are typically not readily available. Therefore, the fair value of MSRs is estimated using a discounted future cash flow model. The model considers portfolio characteristics, contractually specified servicing fees and assumptions related to prepayments, delinquency rates, late charges, other ancillary revenues, costs to service, and other economic factors. Changes in the assumptions used may have a significant impact on the valuation of MSRs.

A summary of key assumptions and the sensitivity of the MSR value at September 30, 2008 to changes in these assumptions follows:

|  |        |           | n fair value<br>ue to |
|--|--------|-----------|-----------------------|
|  |        | 10%       | 20%                   |
|  |        | adverse   | adverse               |
| (in thousands)                               | Actual | change    | change                |
| Constant pre-payment rate                    | 9.91%  | \$(8,726) | \$(16,049)            |
| Spread over forward interest rate swap rates | 462    | (4,681)   | (9,362)               |

MSR values are very sensitive to movements in interest rates as expected future net servicing income depends on the projected outstanding principal balances of the underlying loans, which can be greatly impacted by the level of prepayments. The Company hedges against changes in MSR fair value attributable to changes in interest rates through a combination of derivative instruments and trading securities.

Servicing fees, net of amortization of capitalized servicing assets, included in mortgage banking income amounted to \$5.6 million and \$4.2 million for the three months ended September 30, 2008 and 2007, respectively. For the respective nine month periods, the fees were \$13.7 million and \$9.9 million.

### Note 6 — Goodwill and Other Intangible Assets

Goodwill by line of business as of September 30, 2008, was as follows:

|                             | Regional    | Dealer      |          | Treasury/ | Huntington   |
|-----------------------------|-------------|-------------|----------|-----------|--------------|
| (in thousands)              | Banking     | Sales       | PFCMG    | Other     | Consolidated |
| Balance, January 1, 2008    | \$2,906,155 | <b>\$</b> — | \$87,517 | \$65,661  | \$3,059,333  |
| Adjustments                 | (16,244)    | _           | (721)    | 14,018    | (2,947)      |
| Balance, September 30, 2008 | \$2,889,911 | <b>\$</b> — | \$86,796 | \$79,679  | \$3,056,386  |

The change in goodwill for the nine months ended September 30, 2008, primarily related to purchase accounting adjustments of acquired bank branches, operating facilities, and other contingent obligations primarily from the Sky Financial acquisition made on July 1, 2007. In the first quarter of 2008, Huntington also transferred \$9.3 million of goodwill from Regional Banking to the Treasury/Other line of business to properly classify an acquisition made in 2007. Huntington does not expect a material amount of goodwill from mergers in 2007 to be deductible for tax purposes.

In accordance with FASB Statement No. 142, *Goodwill and Other Intangible Assets* (Statement No. 142), goodwill is not amortized, but is evaluated for impairment on an annual basis at October 1st of each year or whenever events or changes in circumstances indicate that the carrying value may not be recoverable. Due to the adverse changes in the business climate in which the Company operates, goodwill impairment tests were performed as of June 30, 2008 relating to the carrying value of goodwill of our reporting units, in accordance with Statement No. 142. The goodwill impairment testing indicated that goodwill was not impaired at June 30, 2008.

At September 30, 2008, December 31, 2007, and September 30, 2007, Huntington's other intangible assets consisted of the following:

| (in thousands)                | Gross<br>Carrying Amount |         | -  | Accumulated<br>Amortization |    | Net<br>arrying Value |
|-------------------------------|--------------------------|---------|----|-----------------------------|----|----------------------|
| September 30, 2008            |                          |         |    |                             |    | -                    |
| Core deposit intangible       | \$                       | 373,300 | \$ | (94,887)                    | \$ | 278,413              |
| Customer relationship         |                          | 104,574 |    | (14,361)                    |    | 90,213               |
| Other                         |                          | 29,327  |    | (22,039)                    |    | 7,288                |
| Total other intangible assets | \$                       | 507,201 | \$ | (131,287)                   | \$ | 375,914              |
| December 31, 2007             |                          |         |    |                             |    |                      |
| Core deposit intangible       | \$                       | 373,300 | \$ | (46,057)                    | \$ | 327,243              |
| Customer relationship         |                          | 104,574 |    | (7,055)                     |    | 97,519               |
| Other                         |                          | 23,655  |    | (20,447)                    |    | 3,208                |
| Total other intangible assets | \$                       | 501,529 | \$ | (73,559)                    | \$ | 427,970              |
| September 30, 2007            |                          |         |    |                             |    |                      |
| Core deposit intangible       | \$                       | 373,300 | \$ | (28,644)                    | \$ | 344,656              |
| Customer relationship         |                          | 99,887  |    | (4,510)                     |    | 95,377               |
| Other                         |                          | 23,655  |    | (20,242)                    |    | 3,413                |
| Total other intangible assets | \$                       | 496,842 | \$ | (53,396)                    | \$ | 443,446              |

The estimated amortization expense of other intangible assets for the remainder of 2008 and the next five years are as follows:

| 2008 | \$19,158 |
|------|----------|
| 2009 | 68,372   |
| 2010 | 60,455   |
| 2011 | 53,310   |
| 2012 | 46,066   |
| 2013 | 40,429   |

### Note 7 — Shareholders' Equity

# Issuance of Convertible Preferred Stock

In the second quarter of 2008, Huntington completed the public offering of 569,000 shares of 8.50% Series A Non-Cumulative Perpetual Convertible Preferred Stock (Series A Preferred Stock) with a liquidation preference of \$1,000 per share, resulting in an aggregate liquidation preference of \$569 million.

On May 27, 2008, the board of directors declared a quarterly cash dividend on the Series A Preferred Stock of \$19.597 per share. This amount was pro-rated over the initial dividend period as further set forth in the Articles Supplementary classifying the preferred stock. The dividend was payable July 15, 2008, to shareholders of record on July 1, 2008. On July 16, 2008, the board of directors declared a quarterly cash dividend on the Preferred Stock of \$21.25 per share. The dividend was payable October 15, 2008, to shareholders of record on October 1, 2008. On October 15, 2008, the board of directors declared a quarterly cash dividend on the Preferred Stock of \$21.25 per share. The dividend is payable January 15, 2009, to shareholders of record on January 2, 2009.

Each share of the Series A Preferred Stock is non-voting and may be convertible at any time, at the option of the holder, into 83.6680 shares of common stock of Huntington, which represents an approximate initial conversion price of \$11.95 per share of common stock (for a total of approximately 47.6 million shares at September 30, 2008). The conversion rate and conversion price will be subject to adjustments in certain circumstances. On or after April 15, 2013, at the option of Huntington, the Series A Preferred Stock will be subject to mandatory conversion into Huntington's common stock at the prevailing conversion rate, if the closing price of Huntington's common stock exceeds 130% of the then applicable conversion price for 20 trading days during any 30 consecutive trading day period.

### Troubled Asset Relief Program (TARP)

Under the TARP, the Department of Treasury authorized a voluntary capital purchase program (CPP) to purchase up to \$250 billion of senior preferred shares of qualifying financial institutions that elect to participate by November 14, 2008. A company that participates must adopt certain standards for executive compensation, including (a) prohibiting "golden parachute" payments as defined in the EESA to senior Executive Officers; (b) requiring recovery of any compensation paid to senior Executive Officers based on criteria that is later proven to be materially inaccurate; and (c) prohibiting incentive compensation that encourages unnecessary and excessive risks that threaten the value of the financial institution.

On October 27, 2008, Huntington announced that the Department of Treasury had preliminarily approved its application to participate in the TARP voluntary CPP. The Company's participation is subject to the standard terms and conditions of the program. Huntington has been approved for approximately \$1.4 billion in capital that will take the form of non-voting cumulative preferred stock that would pay cash dividends at the rate of 5% per annum for the first five years, and then pay cash dividends at the rate of 9% per annum thereafter. In addition, the Department of Treasury will receive warrants to purchase shares of our common stock having an aggregate market price equal to 15% of the preferred stock amount. The expected proceeds of the \$1.4 billion would be allocated to the preferred stock and additional paid-in-capital. Any resulting discount on the preferred stock would be amortized, resulting in additional dilution to our common stock. The exercise price for the warrant, and the market price for determining the number of shares of common stock subject to the warrants, would be determined on the date of the preferred investment (calculated on a 20-trading day trailing average). The warrants would be immediately exercisable, in whole or in part, over a term of 10 years. The warrants would be included in Huntington's diluted average common shares outstanding.

### Share Repurchase Program

On April 20, 2006, the Company announced that its board of directors authorized a new program for the repurchase of up to 15 million shares of common stock (the 2006 Repurchase Program). The Company announced its expectation to repurchase the shares from time to time in the open market or through privately negotiated transactions depending on market conditions.

Huntington did not repurchase any shares under the 2006 Repurchase Program for the three months ended September 30, 2008. At the end of the period, the remaining 3,850,000 shares of common stock may be purchased under the 2006 Repurchase Program. As a result of the Company's participation in the TARP, Huntington must obtain authorization from the Department of Treasury prior to repurchasing any additional shares under the 2006 Repurchase Program.

### Note 8 - Earnings per Share

Basic earnings per share is the amount of earnings available to each share of common stock outstanding during the reporting period. Diluted earnings per share is the amount of earnings available to each share of common stock outstanding during the reporting period adjusted to include the effect of potentially dilutive common shares. Potentially dilutive common shares include incremental shares issued for stock options, restricted stock units, distributions from deferred compensation plans, and the conversion of the Company's convertible preferred stock. Potentially dilutive common shares are excluded from the computation of diluted earnings per share in periods in which the effect would be antidilutive. For diluted earnings per share, net income available to common shares can be affected by the conversion of the Company's convertible preferred stock. Where the effect of this conversion would be dilutive, net income available to common shareholders is adjusted by the associated preferred dividends. The calculation of basic and diluted earnings per share for the three and nine months ended September 30, 2008 and 2007, was as follows:

|  |           | nths Ended<br>aber 30, |           | Nine Months Ended<br>September 30, |  |
|--|-----------|------------------------|-----------|------------------------------------|--|
| (in thousands, except per share amounts)                   | 2008      | 2007                   | 2008      | 2007                               |  |
| Basic earnings per common share                            |           |                        |           |                                    |  |
| Net income   | \$ 75,063 | \$138,199              | \$303,483 | \$314,446                          |  |
| Preferred stock dividends                                  | (12,091)  |                        | (23,242)  |                                    |  |
| Net income available to common shareholders                | \$ 62,972 | \$138,199              | \$280,241 | \$314,446                          |  |
| Average common shares issued and outstanding               | 366,124   | 365,895                | 366,188   | 279,171                            |  |
| Basic earnings per common share                            | \$ 0.17   | \$ 0.38                | \$ 0.77   | \$ 1.13                            |  |
| Diluted earnings per common share                          |           |                        |           |                                    |  |
| Net income available to common shareholders                | \$ 62,972 | \$138,199              | \$280,241 | \$314,446                          |  |
| Effect of assumed preferred stock conversion               | _         |                        |           |                                    |  |
| Net income applicable to diluted earnings per share        | \$ 62,972 | \$138,199              | \$280,241 | \$314,446                          |  |
| Average common shares issued and outstanding               | 366,124   | 365,895                | 366,188   | 279,171                            |  |
| Dilutive potential common shares:                          |           |                        |           |                                    |  |
| Stock options and restricted stock units                   | 354       | 1,668                  | 260       | 2,211                              |  |
| Shares held in deferred compensation plans                 | 883       | 717                    | 820       | 632                                |  |
| Conversion of preferred stock                              | _         | _                      | _         | _                                  |  |
| Dilutive potential common shares:                          | 1,237     | 2,385                  | 1,080     | 2,843                              |  |
| Total diluted average common shares issued and outstanding | 367,361   | 368,280                | 367,268   | 282,014                            |  |
| Diluted earnings per common share                          | \$ 0.17   | \$ 0.38                | \$ 0.76   | \$ 1.12                            |  |

For the three months and nine months ended September 30, 2008, 47.6 million and 29.2 million, respectively average dilutive potential common shares associated with the convertible preferred stock issued in April of 2008 were excluded from the dilutive potential common shares because the result would have been antidilutive under the "if-converted" method. Options to purchase 25.9 million and 25.7 million shares during the three months and nine months ended September 30, 2008, respectively, and 19.9 million and 10.4 million shares during the three months and nine months ended September 30, 2007, respectively, were outstanding but were not included in the computation of diluted earnings per share because the effect would be antidilutive. The weighted average exercise price for these options was \$20.24 and \$20.32 for the three months and nine months ended September 30, 2008, and \$22.34 and \$24.31 per share for the three months and nine months ended September 30, 2007.

With the issuance of the Series A Convertible Preferred Stock (as described in Note 7), Huntington assumed a diluted conversion impact of approximately 47.6 million additional shares of common stock, subject to adjustments in certain circumstances. The additional shares impact diluted earnings per share, subject to the antidilution provisions under the "if-converted" method, on a weighted-average basis starting in the second quarter of 2008.

### Note 9 — Share-based Compensation

Huntington sponsors nonqualified and incentive share-based compensation plans. These plans provide for the granting of stock options and other awards to officers, directors, and other employees. Stock options are granted at the market price on the date of the grant. Options vest ratably over three years or when other conditions are met. Options granted prior to May 2004 have a maximum term of ten years. All options granted after May 2004 have a maximum term of seven years.

Huntington also grants restricted stock units under the 2004 Stock and Long-Term Incentive Plan. Restricted stock units are issued at no cost to the recipient, and can be settled only in shares at the end of the vesting period, subject to certain service restrictions. The fair value of the restricted stock unit awards was based on the closing market price of the Company's common stock on the grant date.

Huntington uses the Black-Scholes option-pricing model to value share-based compensation expense. The estimated fair value of options is amortized over the options' vesting periods and is recognized in personnel costs in the consolidated statements of income. Forfeitures are estimated at the date of grant based on historical rates and reduce the compensation expense recognized. The risk-free interest rate is based on the U.S. Treasury yield curve in effect at the date of grant. The expected term of options granted is derived from historical data on employee exercises. Expected volatility

is based on the estimated volatility of Huntington's stock over the expected term of the option. The expected dividend yield is based on the estimated dividend rate and stock price over the expected term of the option. The following table illustrates the weighted-average assumptions used in the option-pricing model for options granted in each of the periods presented.

|  | Three Months Ended |         | Nine Mon | ns ended |
|--|--------------------|---------|----------|----------|
|  | September 30,      |         | Septem   | ber 30,  |
|  | 2008               | 2007    | 2008     | 2007     |
| Assumptions                                      |                    |         |          |          |
| Risk-free interest rate                          | 3.41%              | 4.75%   | 3.41%    | 4.74%    |
| Expected dividend yield                          | 5.26               | 5.27    | 5.28     | 5.26     |
| Expected volatility of Huntington's common stock | 35.0               | 21.1    | 34.8     | 21.1     |
| Expected option term (years)                     | 6.0                | 6.0     | 6.0      | 6.0      |
| Weighted-average grant date fair value per share | \$ 1.54            | \$ 2.80 | \$1.54   | \$ 2.80  |

Total share-based compensation expense for the three months ended September 30, 2008 and 2007 was \$3.4 million and \$4.9 million, respectively. For the nine month periods ended September 30, 2008 and 2007, share-based compensation expense was \$10.5 million and \$12.7 million, respectively. Huntington also recognized \$1.2 million and \$1.7 million, respectively, in tax benefits for each of the three-months ended September 30, 2008 and 2007, related to share-based compensation. The tax benefits recognized related to share-based compensation for the nine month periods ended September 30, 2008 and 2007, were \$3.7 million and \$4.5 million, respectively.

Huntington's stock option activity and related information for the nine months ended September 30, 2008, was as follows:

|  |         |           | Weighted-    |             |
|--|---------|-----------|--------------|-------------|
|  |         | Weighted- | Average      |             |
|  |         | Average   | Remaining    | Aggregate   |
|  |         | Exercise  | Contractual  | Intrinsic   |
| (in thousands, except per share amounts) | Options | Price     | Life (Years) | Value       |
| Outstanding at January 1, 2008           | 28,065  | \$ 20.57  |              |             |
| Granted                                  | 1,872   | 7.23      |              |             |
| Exercised                                | _       | _         |              |             |
| Forfeited/expired                        | (2,396) | 23.13     |              |             |
| Outstanding at September 30, 2008        | 27,541  | \$ 19.43  | 4.0          | \$ 1,995    |
|  |         |           |              |             |
| Exercisable at September 30, 2008        | 23,806  | \$ 20.27  | 3.7          | \$ <u> </u> |

The aggregate intrinsic value represents the amount by which the fair value of underlying stock exceeds the option exercise price. The total intrinsic value of stock options exercised during the nine months ended September 30, 2007, was \$4.2 million. There were no exercises of stock options in the first nine months of 2008.

Cash received from the exercise of options for the three and nine months ended September 30, 2007, was \$1.9 million and \$16.5 million, respectively. The estimated tax benefit realized for the tax deductions from option exercises totaled \$0.9 million and \$2.1 million for the same periods.

The following table summarizes the status of Huntington's restricted stock units as of September 30, 2008, and activity for the nine months ended September 30, 2008:

|  |            | Weighted-<br>Average |
|--|------------|----------------------|
|  | Restricted | Grant Date           |
|  | Stock      | Fair Value           |
| (in thousands, except per share amounts) | Units      | Per Share            |
| Nonvested at January 1, 2008             | 1,086      | \$ 21.35             |
| Granted                                  | 873        | 7.08                 |
| Vested                                   | (52)       | 20.75                |
| Forfeited                                | (71)       | 19.68                |
| Nonvested at September 30, 2008          | 1,836      | \$ 14.65             |

The weighted-average grant date fair value of nonvested shares granted for the nine months ended September 30, 2008 and 2007, were \$7.08 and \$20.70, respectively. The total fair value of awards vested during each of the nine months ended September 30, 2008 and 2007, was \$0.4 million and \$0.5 million. As of September 30, 2008, the total unrecognized compensation cost related to nonvested awards was \$14.4 million with a weighted-average remaining expense recognition period of 2.0 years.

Of the 33.2 million shares of common stock authorized for issuance under the plans at September 30, 2008, 29.3 million were outstanding and 3.9 million were available for future grants. Huntington issues shares to fulfill stock option exercises and restricted stock units from available authorized shares. At September 30, 2008, the Company believes there are adequate authorized shares to satisfy anticipated stock option exercises in 2008.

# Note 10 - Fair Values of Assets and Liabilities

As discussed in Note 2, "New Accounting Pronouncements", Huntington adopted fair value accounting standards Statement No. 157 and Statement No. 159 effective January 1, 2008. Huntington elected to apply the provisions of Statement No. 159, the fair value option, for mortgage loans originated with the intent to sell which are included in loans held for sale. Previously, a majority of the mortgage loans held for sale were recorded at fair value under the fair value hedging requirements of Statement No. 133. Application of the fair value option allows for both the mortgage loans held for sale and the related derivatives purchased to hedge interest rate risk to be carried at fair value without the burden of hedge accounting under Statement No. 133. The election was applied to existing mortgage loans held for sale as of January 1, 2008, and is also being applied prospectively to mortgage loans originated for sale. As of the adoption date, the carrying value of the existing loans held for sale was adjusted to fair value through a cumulative-effect adjustment to beginning retained earnings. This adjustment represented an increase in value of \$2.3 million, or \$1.5 million after tax.

The following table summarizes the impact of adopting the fair value accounting standards as of January 1, 2008:

|  |                   | Net Increase  |                 |
|--|-------------------|---------------|-----------------|
|  | As of             | to Retained   | As of           |
|  | January 1, 2008   | Earnings      | January 1, 2008 |
| (in thousands)                           | prior to Adoption | upon Adoption | after Adoption  |
| Mortgage loans held for sale             | \$ 420,895        | \$ 2,294      | \$ 423,189      |
| Tax impact                               |                   | (803)         |                 |
| Cumulative effect adjustment, net of tax |                   | \$ 1,491      |                 |

At September 30, 2008, mortgage loans held for sale had an aggregate fair value of \$273.2 million and an aggregate outstanding principal balance of \$267.7 million. Interest income on these loans is recorded in interest and fees on loans and leases. Included in mortgage banking income were net gains resulting from changes in fair value of these loans, including realized gains and losses of \$10.0 million and \$27.3 million for the three and nine months ended September 30, 2008, respectively.

Statement No. 157 defines fair value as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. Statement No. 157 also establishes a three-level valuation hierarchy for disclosure of fair value measurements. The valuation hierarchy is based upon the transparency of inputs to the valuation of an asset or liability as of the measurement date. The three levels are defined as follows:

Level 1 - inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities in active markets.

Level 2 - inputs to the valuation methodology include quoted prices for similar assets and liabilities in active markets, and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument.

Level 3 - inputs to the valuation methodology are unobservable and significant to the fair value measurement.

A financial instrument's categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement.

Following is a description of the valuation methodologies used for instruments measured at fair value, as well as the general classification of such instruments pursuant to the valuation hierarchy.

#### Securities

Where quoted prices are available in an active market, securities are classified within Level 1 of the valuation hierarchy. Level 1 securities include US Treasury and other federal agency securities, and money market mutual funds. If quoted market prices are not available, then fair values are estimated by using pricing models, quoted prices of securities with similar characteristics, or discounted cash flows. Level 2 securities include US Government and agency mortgage-backed securities and municipal securities. In certain cases where there is limited activity or less transparency around inputs to the valuation, securities are classified within Level 3 of the valuation hierarchy. Securities classified within Level 3 include asset backed securities and certain private label CMOs, for which Huntington obtains third party pricing. With the current market conditions, the assumptions used to determine the fair value of many Level 3 securities have greater subjectivity due to the lack of observable market transactions.

Certain non-marketable equity securities include stock acquired for regulatory purposes, such as Federal Home Loan Bank stock and Federal Reserve Bank stock that are accounted for at cost and, therefore, are not subject to the disclosure requirements of Statement No. 157.

### Mortgage loans held for sale

Mortgage loans held for sale are estimated using security prices for similar product types and, therefore, are classified in Level 2.

### Mortgage servicing rights

MSRs do not trade in an active, open market with readily observable prices. For example, sales of MSRs do occur, but the precise terms and conditions typically are not readily available. Accordingly, MSRs are classified in Level 3 (see Note 5).

#### Equity Investments

Equity investments are valued initially based upon transaction price. The carrying values are then adjusted from the transaction price to reflect expected exit values as evidenced by financing and sale transactions with third parties, or when determination of a valuation adjustment is considered necessary based upon a variety of factors including, but not limited to, current operating performance and future expectations of the particular investment, industry valuations of comparable public companies, and changes in market outlook. Due to the absence of quoted market prices and inherent lack of liquidity and the long-term nature of such assets, these equity investments are included in Level 3. Certain equity investments are accounted for under the equity method and, therefore, are not subject to the disclosure requirements of Statement No. 157.

### Derivatives

Huntington uses derivatives for a variety of purposes including asset and liability management, mortgage banking, and for trading activities (see Note 12). Level 1 derivatives consist of exchange traded options and forward commitments to deliver mortgage backed securities which have quoted prices. Level 2 derivatives include basic asset and liability conversion swaps and options, and interest rate caps. These derivative positions are valued using internally developed models that use readily observable market parameters. Derivatives in Level 3 consist of interest rate lock agreements used for mortgage loan commitments. The valuation includes assumptions related to the likelihood that a commitment will ultimately result in a closed loan, which is a significant unobservable assumption.

# Assets and Liabilities measured at fair value on a recurring basis

Assets and liabilities measured at fair value on a recurring basis are summarized below:

|                              | Fair Value Measurements at Reporting Date Using |            |              | Netting        |      | Balance at     |
|------------------------------|---|------------|--------------|----------------|------|----------------|
| (in thousands)               | Level 1   | Level 2    | Level 3      | Adjustments(1) | Sept | ember 30, 2008 |
| Assets                       |   |            |              |                |      |                |
| Trading account securities   | \$ 46,755                                       | \$ 951,494 |              |                | \$   | 998,249        |
| Investment securities        | 572,259   | 2,388,989  | \$ 1,176,342 |                |      | 4,137,590      |
| Mortgage loans held for sale |   | 273,249    |              |                |      | 273,249        |
| Mortgage servicing rights    |   |            | 230,398      |                |      | 230,398        |
| Derivative assets            | 1,177   | 198,490    | 2,729        | \$ (22,404)    |      | 179,992        |
| Equity investments           |   |            | 40,032       |                |      | 40,032         |
|                              |   |            |              |                |      |                |
| Liabilities                  |   |            |              |                |      |                |
| Derivative liabilities       | 4,817   | 91,811     | 423          | (47,639)       |      | 49,412         |
|                              |   |            |              |                |      |                |

<sup>(1)</sup> Amounts represent the impact of legally enforceable master netting agreements that allow the Company to settle positive and negative positions and cash collateral held or placed with the same counterparties.

The tables below present a rollforward of the balance sheet amounts for the three and nine months ended September 30, 2008, for financial instruments measured on a recurring basis and classified as Level 3. The classification of an item as Level 3 is based on the significance of the unobservable inputs to the overall fair value measurement. However, Level 3 measurements may also include observable components of value that can be validated externally. Accordingly, the gains and losses in the table below included changes in fair value due in part to observable factors that are part of the valuation methodology. During the 2008 third quarter, the market for private label CMOs became less liquid, and as a result, inputs into the determination of the fair values of Huntington's private label CMOs could not be determined principally from or corroborated by observable market data. Consequently, Management has transferred these securities into Level 3. Transfers in and out of Level 3 are presented in the tables below at fair value at the beginning of the reporting period.

|   |                              | Level 3 Fair Valu<br>Three months ended |                          |                    |
|---|------------------------------|---|--------------------------|--------------------|
| (in thousands)  | Mortgage<br>Servicing Rights | Net Interest<br>Rate Locks              | Investment<br>Securities | Equity investments |
| Balance, June 30, 2008  | \$ 240,024                   | \$ 2,005                                | \$ 673,739               | \$ 32,200          |
| Total gains/losses:   |                              |   |                          |                    |
| Included in earnings  | (9,207)                      | 357                                     | (75,921)                 | 5,915              |
| Included in other comprehensive loss  |                              |   | (81,048)                 |                    |
| Purchases, issuances, and settlements   | (419)                        |   | (26,550)                 | 1,917              |
| Transfers in/out of Level 3   |                              | (56)                                    | 686,122                  |                    |
| Balance, September 30, 2008   | \$ 230,398                   | \$ 2,306                                | \$1,176,342              | \$ 40,032          |
| The amount of total gains or losses for the period included in earnings (or other comprehensive loss) attributable to the change in unrealized gains or losses relating to assets still held at reporting date: | \$ (9,207)                   | \$ 301                                  | \$ (156,969)             | \$ 5,915           |
|   | 84                           |   |                          |                    |

|   | Level 3 Fair Value Measurements<br>Nine months ended September 30, 2008 |                            |                          |                    |
|---|---|----------------------------|--------------------------|--------------------|
| (in thousands)  | Mortgage<br>Servicing Rights  | Net Interest<br>Rate Locks | Investment<br>Securities | Equity investments |
| Balance, January 1, 2008  | \$ 207,894  | \$ (46)                    | \$ 834,489               | \$ 41,516          |
| Total gains/losses:   |   |                            |                          |                    |
| Included in earnings  | 22,730  | 2,610                      | (78,252)                 | (7,374)            |
| Included in other comprehensive loss  |   |                            | (259,945)                |                    |
| Purchases, issuances, and settlements   | (226)   |                            | (104,873)                | 5,890              |
| Transfers in/out of Level 3   |   | (258)                      | 784,923                  |                    |
| Balance, September 30, 2008   | \$ 230,398  | \$ 2,306                   | \$1,176,342              | \$ 40,032          |
| The amount of total gains or losses for the period included in earnings (or other comprehensive loss) attributable to the change in unrealized gains or losses relating to assets still held at reporting date: | \$ 22,730   | \$ 2,352                   | \$ (338,197)             | \$ (1,601)         |

The table below summarizes the classification of gains and losses due to changes in fair value, recorded in earnings for Level 3 assets and liabilities for the three and nine months ended September 30, 2008.

|   | Level 3 Fair Value Measurements Three months ended September 30, 2008 |               |    |            |                                       |             |
|---|---|---------------|----|------------|---------------------------------------|-------------|
|   | ]   | Mortgage      |    | t Interest | Investment                            | Equity      |
| (in thousands)                                  | Serv  | vicing Rights | Ra | te Locks   | Securities                            | Investments |
| Classification of gains and losses in earnings: |   |               |    |            |                                       |             |
| Mortgage banking income (loss)                  | \$  | (9,207)       | \$ | 357        |                                       |             |
| Securities gains (losses)                       |   |               |    |            | \$(76,554)                            |             |
| Other income (expense)                          |   |               |    |            | 633                                   | \$ 5,915    |
| Total   | \$  | (9,207)       | \$ | 357        | \$(75,921)                            | \$ 5,915    |
|   |   |               |    |            | ne Measurements<br>September 30, 2008 |             |
|   |   | Mortgage      |    | t Interest | Investment                            | Equity      |
| (in thousands)                                  | Serv  | ricing Rights | Ra | te Locks   | Securities                            | Investments |
| Classification of gains and losses in earnings: |   |               |    |            |                                       |             |
| Mortgage banking income (loss)                  | \$  | 22,730        | \$ | 2,610      |                                       |             |
| Securities gains (losses)                       |   |               |    |            | \$(79,650)                            |             |
| Other income (expense)                          |   |               |    |            | 1,398                                 | \$ (7,374)  |
| Total   | \$  | 22,730        | \$ | 2,610      | \$(78,252)                            | \$ (7,374)  |

# Assets and Liabilities measured at fair value on a nonrecurring basis

Certain assets and liabilities may be required to be measured at fair value on a nonrecurring basis in periods subsequent to their initial recognition. These assets and liabilities are not measured at fair value on an ongoing basis; however, they are subject to fair value adjustments in certain circumstances, such as when there is evidence of impairment.

Periodically, Huntington records nonrecurring adjustments of collateral-dependent loans measured for impairment in accordance with FASB Statement No. 114, "Accounting by Creditors for Impairment of a Loan," when establishing the allowance for credit losses. Such amounts are generally based on the fair value of the underlying collateral supporting

the loan. In cases where the carrying value exceeds the fair value of the collateral, an impairment charge is recognized. During the first three quarters of 2008, Huntington identified \$32.4 million, \$65.1 million, and \$53.0 million, respectively, of impaired loans for which the fair value is recorded based upon collateral value, a Level 3 input in the valuation hierarchy. For the three and nine months ended September 30, 2008, nonrecurring fair value losses of \$17.0 million and \$68.5 million, respectively, were recorded within the provision for credit losses.

### Note 11 — Benefit Plans

Huntington sponsors the Huntington Bancshares Retirement Plan (the Plan), a non-contributory defined benefit pension plan covering substantially all employees. The Plan provides benefits based upon length of service and compensation levels. The funding policy of Huntington is to contribute an annual amount that is at least equal to the minimum funding requirements but not more than that deductible under the Internal Revenue Code.

In addition, Huntington has an unfunded, defined benefit post-retirement plan (Post-Retirement Benefit Plan) that provides certain healthcare and life insurance benefits to retired employees who have attained the age of 55 and have at least 10 years of vesting service under this plan. For any employee retiring on or after January 1, 1993, post-retirement healthcare benefits are based upon the employee's number of months of service and are limited to the actual cost of coverage. Life insurance benefits are a percentage of the employee's base salary at the time of retirement, with a maximum of \$50,000 of coverage.

On January 1, 2008, Huntington transitioned to fiscal year-end measurement date of plan assets and benefit obligations as required by FASB Statement No. 158, Employer's Accounting for Defined Benefit Pension and Other Postretirement Plans — an amendment of FASB Statements No. 87, 88, 106, and 132R (Statement No. 158) As a result, Huntington recognized a charge to beginning retained earnings of \$4.2 million, representing the net periodic benefit costs for the last three months of 2007, and a charge to the opening balance of accumulated other comprehensive loss of \$3.8 million, representing the change in fair value of plan assets and benefit obligations for the last three months of 2007 (net of amortization included in net periodic benefit cost).

The following table shows the components of net periodic benefit expense of the Plan and the Post-Retirement Benefit Plan:

|                                      |          | n Benefits<br>onths Ended<br>mber 30, | Three Mor | nent Benefits<br>nths Ended<br>nber 30, |
|--------------------------------------|----------|---------------------------------------|-----------|---|
| (in thousands)                       | 2008     | 2007                                  | 2008      | 2007                                    |
| Service cost                         | \$ 5,954 | \$ 5,780                              | \$ 420    | \$ 484                                  |
| Interest cost                        | 6,761    | 6,859                                 | 903       | 989                                     |
| Expected return on plan assets       | (9,786)  | (10,132)                              | _         | _                                       |
| Amortization of transition asset     | 1        | _                                     | 276       | 276                                     |
| Amortization of prior service cost   | 78       | _                                     | 95        | 95                                      |
| Settlements                          | 450      | 323                                   | _         | _                                       |
| Recognized net actuarial loss (gain) | 1,038    | 1,729                                 | (274)     | (64)                                    |
| Benefit expense                      | \$ 4,496 | \$ 4,559                              | \$ 1,420  | \$ 1,780                                |

|                                      | Pension Benefits<br>Nine Months Ended<br>September 30, |           | Post Retirement Benefits<br>Nine Months Ended<br>September 30, |          |
|--------------------------------------|--|-----------|--|----------|
| (in thousands)                       | 2008   | 2007      | 2008   | 2007     |
| Service cost                         | \$ 17,862  | \$ 14,670 | \$ 1,259   | \$ 1,233 |
| Interest cost                        | 20,283   | 18,792    | 2,709  | 2,323    |
| Expected return on plan assets       | (29,358)   | (28,372)  | _  | _        |
| Amortization of transition asset     | 3  | 3         | 828  | 828      |
| Amortization of prior service cost   | 236  | 1         | 284  | 284      |
| Settlements                          | 1,350  | 2,323     | _  | _        |
| Recognized net actuarial loss (gain) | 3,114  | 7,960     | (821)  | (267)    |
| Benefit expense                      | \$ 13,490  | \$ 15,377 | \$ 4,259   | \$ 4,401 |

There is no required minimum contribution for 2008 to the Plan.  $\label{eq:planeta}$ 

Huntington also sponsors other retirement plans, the most significant being the Supplemental Executive Retirement Plan and the Supplemental Retirement Income Plan. These plans are nonqualified plans that provide certain former officers and directors of Huntington and its subsidiaries with defined pension benefits in excess of limits imposed by federal tax law. The cost of providing these plans was \$0.9 million and \$0.7 million for the three-month periods ended September 30, 2008 and 2007, respectively. For the respective nine-month periods, the cost was \$2.5 million and \$2.1 million.

Huntington has a defined contribution plan that is available to eligible employees. Huntington matches participant contributions, up to the first 3% of base pay contributed to the plan. Half of the employee contribution is matched on the 4th and 5th percent of base pay contributed to the plan. The cost of providing this plan was \$3.7 million and \$3.8 million for the three months ended September 30, 2008 and 2007, respectively. For the respective nine month periods, the cost was \$11.4 million and \$9.2 million.

### Note 12 — Derivative Financial Instruments

# Derivatives used in Asset and Liability Management Activities

The following table presents the gross notional values of derivatives used in Huntington's Asset and Liability Management activities at September 30, 2008, identified by the underlying interest rate-sensitive instruments:

| (in thousands)                             | Fair Value<br>Hedges | Cash Flow<br>Hedges | Total       |
|--|----------------------|---------------------|-------------|
| Instruments associated with:               |                      |                     |             |
| Loans                                      | \$ —                 | \$3,275,000         | \$3,275,000 |
| Deposits                                   | 90,000               | 150,000             | 240,000     |
| Federal Home Loan Bank advances            | _                    | 445,000             | 445,000     |
| Subordinated notes                         | 675,000              | _                   | 675,000     |
| Other long-term debt                       | 50,000               | _                   | 50,000      |
| Total notional value at September 30, 2008 | \$815,000            | \$3,870,000         | \$4,685,000 |

The following table presents additional information about the interest rate swaps and caps used in Huntington's Asset and Liability Management activities at September 30, 2008:

|                                  | Notional    | Average<br>Maturity | Fair       | Weighted-<br>Rat    |       |
|----------------------------------|-------------|---------------------|------------|---------------------|-------|
| (in thousands)                   | Value       | (years)             | Value      | Receive             | Pay   |
| Asset conversion swaps           |             |                     |            |                     |       |
| Receive fixed — generic          | \$3,275,000 | 1.8                 | \$ (8,723) | 2.97%               | 2.78% |
| Total asset conversion swaps     | 3,275,000   | 1.8                 | (8,723)    | 2.97                | 2.78  |
| Liability conversion swaps       |             |                     |            |                     |       |
| Receive fixed — generic          | 725,000     | 8.1                 | 46,238     | 5.33                | 3.04  |
| Receive fixed — callable         | 90,000      | 6.6                 | (16)       | 4.93                | 2.76  |
| Pay fixed — generic              | 595,000     | 0.7                 | (7,842)    | 2.63                | 4.97  |
| Total liability conversion swaps | 1,410,000   | 4.8                 | 38,380     | 4.17                | 3.84  |
| Total swap portfolio             | 4,685,000   | 2.7                 | 29,657     | 3.33%               | 3.10% |
|                                  |             |                     |            | Weighted-<br>Strike |       |
| Purchased Caps                   |             |                     |            |                     |       |
| Interest rate caps               | 300,000     | 0.8                 | 2          | 5.50                | %     |
| Total purchased caps             | \$ 300,000  | 0.8                 | \$ 2       | 5.5                 | 50 %  |
| Purchased Floors                 |             |                     |            |                     |       |
| Interest rate floors             | 300,000     | 3.4                 | 2,362      | 3.0                 | 00 %  |
| Total purchased floors           | \$ 300,000  | 3.4                 | \$ 2,362   | 3.0                 | 00 %  |

These derivative financial instruments were entered into for the purpose of altering the interest rate risk of assets and liabilities. Consequently, net amounts receivable or payable on contracts hedging either interest earning assets or interest bearing liabilities were accrued as an adjustment to either interest income or interest expense. The net amount resulted in an increase/(decrease) to net interest income of \$4.7 million and (\$1.3 million) for the three months ended September 30, 2008 and 2007, respectively. For the nine month periods ended September 30, 2008 and 2007, the impact to net interest income was an increase/(decrease) of \$6.8 million and (\$1.5 million), respectively.

Collateral agreements are regularly entered into as part of the underlying derivative agreements with Huntington's counterparties to mitigate the credit risk associated with derivatives. At September 30, 2008, December 31, 2007, and September 30, 2007, aggregate credit risk associated with these derivatives, net of collateral that has been pledged by the counterparty, was \$50.3 million, \$31.4 million, and \$4.9 million, respectively. The credit risk associated with interest rate swaps is calculated after considering master netting agreements.

# **Derivatives Used in Trading Activities**

Various derivative financial instruments are offered to enable customers to meet their financing and investing objectives and for their risk management purposes. Derivative financial instruments used in trading activities consisted predominantly of interest rate swaps, but also included interest rate caps, floors, and futures, as well as foreign exchange options. Interest rate options grant the option holder the right to buy or sell an underlying financial instrument for a predetermined price before the contract expires. Interest rate futures are commitments to either purchase or sell a financial instrument at a future date for a specified price or yield and may be settled in cash or through delivery of the underlying financial instrument. Interest rate caps and floors are option-based contracts that entitle the buyer to receive cash payments based on the difference between a designated reference rate and a strike price, applied to a notional amount. Written options, primarily caps, expose Huntington to market risk but not credit risk. Purchased options contain both credit and market risk. The interest rate risk of these customer derivatives is mitigated by entering into similar derivatives having offsetting terms with other counterparties.

Supplying these derivatives to customers results in non-interest income. These instruments are carried at fair value in other assets with gains and losses reflected in other non-interest income. Total trading revenue for customer accommodation was \$3.5 million and \$4.9 million for the three months ended September 30, 2008 and 2007, respectively. For the nine month periods ended September 30, 2008 and 2007, total trading revenue for customer accommodation was \$23.5 million and \$11.7 million, respectively. The total notional value of derivative financial instruments used by Huntington on behalf of customers, including offsetting derivatives was \$10.7 billion, \$6.4 billion, and \$5.7 billion at September 30, 2008, December 31, 2007, and September 30, 2007, respectively. Huntington's credit risk from interest rate swaps used for trading purposes was \$153.9 million, \$116.0 million, and \$63.6 million, respectively, at the same dates.

Huntington also uses certain derivative financial instruments to offset changes in value of its residential mortgage servicing assets. These derivatives consist primarily of forward interest rate agreements and forward mortgage securities. The derivative instruments used are not designated as hedges under Statement No. 133. Accordingly, such derivatives are recorded at fair value with changes in fair value reflected in mortgage banking income. The total notional value of these derivative financial instruments at September 30, 2008, was \$3.1 billion. The total notional amount corresponds to trading assets with a fair value of \$7.2 million and trading liabilities with a fair value of \$6.1 million. Total losses for the three months ended September 30, 2008 and 2007, were \$3.3 million and \$5.6 million, respectively. For the nine months ended September 30, 2008 and 2007, total losses were \$40.2 million and \$18.4 million, respectively.

In connection with securitization activities, Huntington purchased interest rate caps with a notional value totaling \$1.4 billion. These purchased caps were assigned to the securitization trust for the benefit of the security holders. Interest rate caps were also sold totaling \$1.4 billion outside the securitization structure. Both the purchased and sold caps are marked to market through income.

### Note 13 — Commitments and Contingent Liabilities

### Commitments to extend credit

In the ordinary course of business, Huntington makes various commitments to extend credit that are not reflected in the financial statements. The contract amounts of these financial agreements at September 30, 2008, December 31, 2007, and September 30, 2007, were as follows:

| (in millions)                          | September 30,<br>2008 | December 31,<br>2007 | September 30,<br>2007 |
|--|-----------------------|----------------------|-----------------------|
| Contract amount represents credit risk |                       |                      |                       |
| Commitments to extend credit           |                       |                      |                       |
| Commercial                             | \$ 6,640              | \$ 6,756             | \$ 6,674              |
| Consumer                               | 4,928                 | 4,680                | 4,673                 |
| Commercial real estate                 | 2,007                 | 2,565                | 2,556                 |
| Standby letters of credit              | 1.577                 | 1 549                | 1 403                 |

Commitments to extend credit generally have fixed expiration dates, are variable-rate, and contain clauses that permit Huntington to terminate or otherwise renegotiate the contracts in the event of a significant deterioration in the customer's credit quality. These arrangements normally require the payment of a fee by the customer, the pricing of which is based on prevailing market conditions, credit quality, probability of funding, and other relevant factors. Since many of these commitments are expected to expire without being drawn upon, the contract amounts are not necessarily indicative of future cash requirements. The interest rate risk arising from these financial instruments is insignificant as a result of their predominantly short-term, variable-rate nature.

Standby letters of credit are conditional commitments issued to guarantee the performance of a customer to a third party. These guarantees are primarily issued to support public and private borrowing arrangements, including commercial paper, bond financing, and similar transactions. Most of these arrangements mature within two years. The carrying amount of deferred revenue associated with these guarantees was \$4.7 million, \$4.6 million, and \$4.5 million at September 30, 2008, December 31, 2007, and September 30, 2007, respectively.

Through the Company's credit process, Huntington monitors the credit risks of outstanding standby letters of credit. When it is probable that a standby letter of credit will be drawn and not repaid in full, losses are recognized in the provision for credit losses. At September 30, 2008, Huntington had \$1.6 billion of standby letters of credit outstanding, of which 48% were collateralized. Included in this \$1.6 billion total are letters of credit issued by the Bank that support \$0.7 billion of securities that were issued by customers and sold by The Huntington Investment Company (HIC), the Company's broker-dealer subsidiary. If the Bank's short-term credit ratings were downgraded, the Bank could be required to obtain funding in order to purchase the entire amount of these securities pursuant to its letters of credit. Due to lower demand, investors have begun returning these securities either to HIC for re-marketing or to the Bank for redemption. Pursuant to the letters of credit issued by the Bank, the Bank repurchased, in October 2008, \$266.2 million of these securities representing: (a) \$57.2 million that were returned to HIC, and held in its securities portfolio, as of September 30, 2008, and (b) \$209.0 million that were returned to the Bank for redemption by current investors of the securities in October 2008.

Commercial letters of credit represent short-term, self-liquidating instruments that facilitate customer trade transactions and generally have maturities of no longer than 90 days. The merchandise or cargo being traded normally secures these instruments.

#### Commitments to sell loans

Huntington enters into forward contracts relating to its mortgage banking business to hedge the exposures from commitments to make new residential mortgage loans with existing customers and from mortgage loans classified as held for sale. At September 30, 2008, December 31, 2007, and September 30, 2007, Huntington had commitments to sell residential real estate loans of \$485.6 million, \$555.9 million, and \$466.1 million, respectively. These contracts mature in less than one year.

# Income Taxes

During the third quarter 2008, the Internal Revenue Service and other tax jurisdictions have proposed various adjustments to the Company's previously filed tax returns. Management believes that the tax positions taken by the

Company related to such proposed adjustments were correct and supported by applicable statutes, regulations, and judicial authority, and intends to vigorously defend them. No reserves have been established for the above proposed adjustments including for any interest or penalties. An adverse outcome related to the proposed adjustments would not have an adverse impact on the statement of financial position, but could have a material adverse impact on the Company's results of operations in the period it occurs.

#### Litigation

Between December 19, 2007 and February 1, 2008, three putative class actions were filed in the United States District Court for the Southern District of Ohio, Eastern Division, against Huntington and certain of its current or former officers and directors purportedly on behalf of purchasers of Huntington securities during the periods July 20, 2007 to November 16, 2007 or July 20, 2007 to January 10, 2008. These complaints seek to allege that the defendants violated Section 10(b) of the Securities Exchange Act of 1934, as amended (the Exchange Act), and Rule 10b-5 promulgated thereunder, and Section 20(a) of the Exchange Act by issuing a series of allegedly false and/or misleading statements concerning Huntington's financial results, prospects, and condition, relating, in particular, to its transactions with Franklin Credit Management (Franklin). On June 5, 2008, two cases were consolidated into a single action. On August 22, 2008, a consolidated complaint was filed asserting a class period of July 19, 2007 through November 16, 2007. At this stage, it is not possible for management to assess the probability of an adverse outcome, or reasonably estimate the amount of any potential loss. A third putative class action lawsuit was filed in the same court on January 18, 2008, with substantially the same allegations, but was dismissed on March 4, 2008.

Three putative derivative class action lawsuits were filed in the Court of Common Pleas of Delaware County, Ohio, the United States District Court for the Southern District of Ohio, Eastern Division, and the Court of Common Pleas of Franklin County, Ohio, between January 16, 2008, and April 17, 2008, against certain of Huntington's current or former officers and directors variously seeking to allege breaches of fiduciary duty, waste of corporate assets, abuse of control, gross mismanagement, and unjust enrichment, all in connection with Huntington's acquisition of Sky Financial, certain transactions between Huntington and Franklin, and the financial disclosures relating to such transactions. Huntington is named as a nominal defendant in each of these actions. At this stage of the lawsuits, it is not possible for management to assess the probability of an adverse outcome, or reasonably estimate the amount of any potential loss.

Between February 20, 2008 and February 29, 2008, three putative class action lawsuits were filed in the United States District Court for the Southern District of Ohio, Eastern Division, against Huntington, the Huntington Bancshares Incorporated Pension Review Committee, the Huntington Investment and Tax Savings Plan (the Plan) Administrative Committee, and certain of the Company's officers and directors purportedly on behalf of participants in or beneficiaries of the Plan between either July 1, 2007 or July 20, 2007 and the present. The complaints seek to allege breaches of fiduciary duties in violation of the Employee Retirement Income Security Act (ERISA) relating to Huntington stock being offered as an investment alternative for participants in the Plan. The complaints sought money damages and equitable relief. On May 13, 2008, the three cases were consolidated into a single action. On August 4, 2008, a consolidated complaint was filed asserting a class period of July 1, 2007 through the present. At this stage, it is not possible for management to assess the probability of a material adverse outcome, or reasonably estimate the amount of any potential loss.

On May 7, 2008, a putative class action lawsuit was filed in the United States District Court for the Southern District of Ohio, Eastern Division, against Huntington (as successor in interest to Sky Financial), and certain of Sky Financial's former officers on behalf of all persons who purchased or acquired Sky Financial common stock in connection with and as a result of Sky Financial's October 2006 acquisition of Waterfield Mortgage Company. The complaint seeks to allege that the defendants violated Sections 11, 12, and 15 of the Securities Act of 1933 in connection with the issuance of allegedly false and misleading registration and proxy statements leading up to the Waterfield acquisition and their disclosures about the nature and extent of Sky Financial's lending relationship with Franklin. At this stage of this lawsuit, it is not possible for management to assess the probability of an adverse outcome, or reasonably estimate the amount of any potential loss.

It is possible that the ultimate resolution of these matters, if unfavorable, may be material to the results of operations for a particular period. However, although no assurance can be given, based on information currently available, consultation with counsel, and available insurance coverage, management believes that the eventual outcome of these claims against us will not, individually or in the aggregate, have a material adverse effect on Huntington's consolidated financial position.

# Note 14 - Parent Company Financial Statements

The parent company condensed financial statements, which include transactions with subsidiaries, are as follows.

| Balance Sheets   | September 30, | December 31, | September 30, |
|--|---------------|--------------|---------------|
| (in thousands)   | 2008          | 2007         | 2007          |
| ASSETS   |               |              |               |
| Cash and cash equivalents (1)                              | \$ 279,688    | \$ 153,489   | \$ 240,228    |
| Due from The Huntington National Bank                      | 30,741        | 144,526      | 141,864       |
| Due from non-bank subsidiaries                             | 324,216       | 332,517      | 303,398       |
| Investment in The Huntington National Bank                 | 5,552,026     | 5,607,872    | 5,703,000     |
| Investment in non-bank subsidiaries                        | 1,141,774     | 844,032      | 882,493       |
| Accrued interest receivable and other assets               | 179,153       | 165,416      | 140,450       |
| Total assets   | \$ 7,507,598  | \$7,247,852  | \$7,411,433   |
|  |               |              |               |
| LIABILITIES AND SHAREHOLDERS' EQUITY                       |               |              |               |
| Short-term borrowings                                      | \$ 1,693      | \$ 2,578     | \$ 3,900      |
| Long-term borrowings                                       | 803,699       | 902,169      | 902,169       |
| Dividends payable, accrued expenses, and other liabilities | 328,300       | 393,965      | 255,690       |
| Total liabilities  | 1,133,692     | 1,298,712    | 1,161,759     |
| Shareholders' equity                                       | 6,373,906     | 5,949,140    | 6,249,674     |
| Total liabilities and shareholders' equity                 | \$ 7,507,598  | \$7,247,852  | \$7,411,433   |

(1) Includes restricted cash of \$125,000 at September 30, 2008

| Statements of Income  | Three months ended<br>September 30, |           | Nine months ended<br>September 30, |           |
|---|-------------------------------------|-----------|------------------------------------|-----------|
| (in thousands)  | 2008                                | 2007      | 2008                               | 2007      |
| Income  |                                     |           |                                    |           |
| Dividends from  |                                     |           |                                    |           |
| The Huntington National Bank  | \$142,254                           | \$150,000 | \$142,254                          | \$239,000 |
| Non-bank subsidiaries   | _                                   | 29,154    | 16,845                             | 39,259    |
| Interest from   |                                     |           |                                    |           |
| The Huntington National Bank  | 4,094                               | 3,858     | 14,525                             | 12,236    |
| Non-bank subsidiaries   | 3,434                               | 3,635     | 10,366                             | 10,660    |
| Management fees from subsidiaries   | _                                   | _         | _                                  | 3,882     |
| Other   | 21,795                              | 572       | 22,393                             | 723       |
| <b>Total income</b>   | 171,577                             | 187,219   | 206,383                            | 305,760   |
| Expense   |                                     |           |                                    |           |
| Personnel costs   | 5,903                               | 3.040     | 16,892                             | 11,204    |
| Interest on borrowings  | 10,353                              | 15,053    | 33,594                             | 26.838    |
| Other   | 6,721                               | 1,238     | 14,768                             | 9,079     |
| Total expense   | 22,977                              | 19,331    | 65,254                             | 47,121    |
| Income (loss) before income taxes and equity in undistributed net income of |                                     |           |                                    |           |
| subsidiaries  | 148,600                             | 167,888   | 141,129                            | 258,639   |
| Income taxes  | (3,196)                             | (7,766)   | (16,386)                           | (16,698)  |
| Income before equity in undistributed net income of subsidiaries            | 151,796                             | 175,654   | 157,515                            | 275,337   |
| Increase (decrease) in undistributed net income of:                         | ,//                                 | 5,00.     | ,020                               | _10,001   |
| The Huntington National Bank  | (92,516)                            | (18,807)  | 140,404                            | 47,953    |
| Non-bank subsidiaries   | 15,783                              | (18,645)  | 5,564                              | (8,841)   |
| Net income  | \$ 75,063                           | \$138,202 | \$303,483                          | \$314,449 |

| Statements of Cash Flows  | Nine months ended<br>September 30, |            |  |
|---|------------------------------------|------------|--|
| (in thousands)  | 2008                               | 2007       |  |
| Operating activities  |                                    |            |  |
| Net income  | \$ 303,483                         | \$ 314,449 |  |
| Adjustments to reconcile net income to net cash provided by operating activities: |                                    |            |  |
| Equity in undistributed net income of subsidiaries                                | (145,968)                          | (39,112)   |  |
| Depreciation and amortization   | 1,780                              | (2,664)    |  |
| Change in other, net  | 35,312                             | (142,688)  |  |
| Net cash provided by operating activities   | 194,607                            | 129,985    |  |
| Investing activities  |                                    |            |  |
| Net cash paid for acquisition   | _                                  | (313,311)  |  |
| Repayments from subsidiaries  | 734,656                            | 225,209    |  |
| Advances to subsidiaries  | (1,010,732)                        | (245,827)  |  |
| Net cash provided by (used in) investing activities                               | (276,076)                          | (333,929)  |  |
| Financing activities  |                                    |            |  |
| Proceeds from issuance of long-term borrowings                                    | _                                  | 250,010    |  |
| Payment of borrowings   | (98,470)                           | (42,577)   |  |
| Dividends paid on preferred stock   | (11,151)                           | _          |  |
| Dividends paid on common stock  | (231,976)                          | (193,567)  |  |
| Proceeds from issuance of preferred stock   | 550,134                            | _          |  |
| Proceeds from issuance of common stock  | (869)                              | 17,582     |  |
| Net cash used for financing activities  | 207,668                            | 31,448     |  |
| Change in cash and cash equivalents   | 126,199                            | (172,496)  |  |
| Cash and cash equivalents at beginning of year                                    | 153,489                            | 412,724    |  |
| Cash and cash equivalents at end of year  | \$ 279,688                         | \$ 240,228 |  |
| Supplemental disclosure:  |                                    |            |  |
| Interest paid   | \$ 33,594                          | \$ 26.838  |  |
| Dividends in-kind received from The Huntington National Bank                      | 124,689                            |            |  |

### Note 15 — Segment Reporting

Huntington has three distinct lines of business: Regional Banking, Auto Finance and Dealer Services, and the Private Financial and Capital Markets Group (PFCMG). A fourth segment includes the Treasury function and other unallocated assets, liabilities, revenue, and expense. Lines of business results are determined based upon the Company's management reporting system, which assigns balance sheet and income statement items to each of the business segments. The process is designed around the Company's organizational and management structure and, accordingly, the results derived are not necessarily comparable with similar information published by other financial institutions. An overview of this system is provided below, along with a description of each segment and discussion of financial results.

The following provides a brief description of the four operating segments of Huntington:

Regional Banking: This segment provides traditional banking products and services to consumer, small business, and, commercial customers located in 13 operating regions within the six states of Ohio, Michigan, Pennsylvania, Indiana, West Virginia, and Kentucky. It provides these services through a banking network of over 600 branches, almost 1,400 ATMs, along with Internet and telephone banking channels. It also provides certain services outside of these six states, including mortgage banking and equipment leasing. Each region serves both retail and commercial customers. Retail products and services include home equity loans and lines of credit, first mortgage loans, direct installment loans, small business loans, personal and business deposit products, as well as sales of investment and insurance services. At September 30, 2008, Retail Banking accounted for 52% and 83% of total Regional Banking loans and deposits, respectively. Commercial Banking serves middle market commercial banking relationships, which use a variety of banking products and services including, but not limited to, commercial loans, international trade, cash management, leasing, interest rate protection products, capital market alternatives, 401(k) plans, and mezzanine investment capabilities.

Auto Finance and Dealer Services (AFDS): This segment provides a variety of banking products and services to more than 3,700 automotive dealerships within the Company's primary banking markets, as well as in Arizona, Florida, Nevada, New Jersey, New York, Tennessee, and Texas. AFDS finances the purchase of automobiles by customers at the automotive dealerships; purchases automobiles from dealers and simultaneously leases the automobiles to consumers under long-term leases; finances the dealerships new and used vehicle inventories, land, buildings, and other real estate owned by the dealership, and their working capital needs; and provides other banking services to the automotive dealerships and their owners. Competition from the financing divisions of automobile manufacturers and from other financial institutions is intense. AFDS' production opportunities are directly impacted by the general automotive sales business, including programs initiated by manufacturers to enhance and increase sales directly. Huntington has been in this line of business for over 50 years.

Private Financial and Capital Markets Group (PFCMG): This segment provides products and services designed to meet the needs of higher net worth customers. Revenue is derived through the sale of trust, asset management, investment advisory, brokerage, and private banking products and services. PFCMG also focuses on financial solutions for corporate and institutional customers that include investment banking, sales and trading of securities, mezzanine capital financing, and interstate risk management products. To serve high net worth customers, a unique distribution model is used that employs a single, unified sales force to deliver products and services mainly through Regional Banking distribution channels.

Treasury / Other: This segment includes revenue and expense related to assets, liabilities, and equity that are not directly assigned or allocated to one of the other three business segments. Assets in this segment include Huntington's insurance agency business, investment securities, and bank owned life insurance. The net interest income/(expense) of this segment includes the net impact of administering the Company's investment securities portfolios as part of overall liquidity management. A match-funded transfer pricing system is used to attribute appropriate funding interest income and interest expense to other business segments. As such, net interest income includes the net impact of any over or under allocations arising from centralized management of interest rate risk. Furthermore, net interest income includes the net impact of derivatives used to hedge interest rate sensitivity. Non-interest income includes miscellaneous fee income not allocated to other business segments, including bank owned life insurance income, insurance revenue, and any investment securities and trading assets gains or losses. The non-interest expense includes certain corporate administrative, merger, and other miscellaneous expenses not allocated to other business segments. The provision for income taxes for the other business segments is calculated at a statutory 35% tax rate, though our overall effective tax rate is lower. As a result, Treasury/Other reflects a credit for income taxes representing the difference between the lower actual effective tax rate and the statutory tax rate used to allocate income taxes to the other segments.

Listed below are certain financial results by line of business. For the three and nine months ended September 30, 2008 and 2007, operating earnings were the same as reported earnings.

Three Months Ended September 30,

|  | Income Statements (in thousands) |           | Regional<br>Banking | AFDS      | PFCMG                    | Treasury/<br>Other | Huntington<br>Consolidated |
|--|----------------------------------|-----------|---------------------|-----------|--------------------------|--------------------|----------------------------|
| Net interest income         \$ 366,466         \$ 36,123         \$ 25,438         \$ (3),391)         \$ 388,666           Provision for cendit losses         (140,346)         15,840         \$ 21,124         (41,043)         167,857           Non-interest income         (62,259)         76         (11,362)         \$ 50,503         (17,042)           Operating / reported net income         \$ 121,196         \$ 141)         \$ 21,101         \$ 50,503         (17,042)           Dorrating / reported net income         \$ 121,196         \$ 141)         \$ 21,101         \$ 50,503         (17,042)           Dorrating / reported net income         \$ 351,390         \$ 34,510         \$ 23,321         \$ 412         \$ 409,633           Provision for credit losses         (31,398)         (8,575)         (2,034)         — (42,007)         0.03,633         0.03,003         0.03,633         0.03,003         0.03,633         0.03,003         0.03,633         0.03,003         0.03,633         0.03,003         0.03,633         0.03,003         0.03,633         0.03,003         0.03,633         0.03,003         0.03,633         0.03,003         0.03,633         0.03,003         0.03,633         0.03,003         0.03,633         0.03,003         0.03,633         0.03,003         0.03,003         0.03,633   |                                  |           |                     |           |                          |                    |                            |
| Provision for credit losses   100,319   22,369   2,7040   1,0430   167,887   Non-interest expense   220,628   29,811   42,395   46,162   338,996   Received   100,000   100,00   |                                  |           | \$ 366,466          | \$ 36.123 | \$ 25.438                | \$(39.391)         | \$ 388,636                 |
| Non-interest income   140,936   15,840   52,114   (41,043)   167,857   Non-interest sepnes   6220,628   30,811   (42,395   46,162)   (338,996)   Non-interest sepnes   (65,259)   76   (11,362)   59,503   (17,042)  |                                  |           | . ,                 | . ,       |                          | ψ(5),5)1)<br>—     |                            |
| Non-interest expense   120,028   120,811   141,205   141,012   150,503   171,012   100,000   121,106   1   |                                  |           |                     |           |                          | (41.043)           |                            |
|  |                                  |           |                     |           |                          | ( , ,              |                            |
|  |                                  |           |                     |           |                          |                    | . , ,                      |
| Net interest income   \$351,390   \$34,510   \$23,321   \$412   \$49,633     Provision for credit losses   (31,398)   (8,575)   (2,034)   — (42,007)     Non-interest sincome   135,996   8,051   44,461   16,166   204,674     Non-interest expense   (237,964)   (19,713)   (45,166)   (82,720)   (385,563)     Income taxes   (76,308)   (4,996)   (7,204)   39,973   (48,555)     Operating / reported net income   \$141,716   \$9,277   \$13,378   \$(26,169)   \$138,202     Non-interest expense   \$141,716   \$9,277   \$13,378   \$(26,169)   \$138,202     Non-interest income   \$8,091,329   \$10,638   \$74,694   \$(118,335)   \$11,155,26     Provision for credit losses   (274,713)   (46,305)   (13,837)   — (334,855)     Non-interest income   \$406,760   43,885   141,08   48,626   640,039     Non-interest expense   (683,879   837,252   (135,352 ) (180,797   (1,087,280)     Income taxes   (188,824)   (6,183)   (23,301)   148,561   (69,747)     Operating / reported net income   \$350,673   \$11,483   \$43,272   \$101,945   \$303,483     Non-interest income   \$779,983   \$9,8484   \$60,528   \$(20,416)   \$918,579     Provision for credit losses   (108,727)   (16,623)   (6,196)   — (131,546)     Non-interest income   \$22,089   32,216   119,024   32,715   506,044     Non-interest income   \$22,089   32,216   119,024   32,715   506,044     Non-interest income   \$22,089   32,216   119,024   32,715   506,044     Non-interest expense   (149,213)   (19,657)   (18,016)   80,548   (106,338)     Operating / reported net income   \$277,112   \$36,502   \$33,458   \$(32,623)   \$31,449     Operating / reported net income   \$277,112   \$36,502   \$33,458   \$(20,416)   \$80,548   (106,338)     Operating / reported net income   \$22,711   \$36,502   \$33,458   \$32,626   \$32,718     Non-interest income   \$277,112   \$36,502   \$33,458   \$32,626   \$32,718     Non-interest income   \$34,228   \$34,360   \$34,599   \$33,024   \$32,626   \$32,718     Non-interest income   \$34,228   \$34,360   \$34,599   \$33,024   \$32,626   \$32,718     Non-interest income   \$34,228   \$34,360   \$34,599   \$33,024 |                                  |           |                     |           |                          |                    |                            |
| Net interest income   \$351,390   \$34,510   \$23,321   \$412   \$49,633     Provision for credit losses   (31,398)   (8,575)   (2,034)   — (42,007)     Non-interest sincome   135,996   8,051   44,461   16,166   204,674     Non-interest expense   (237,964)   (19,713)   (45,166)   (82,720)   (385,563)     Income taxes   (76,308)   (4,996)   (7,204)   39,973   (48,555)     Operating / reported net income   \$141,716   \$9,277   \$13,378   \$(26,169)   \$138,202     Non-interest expense   \$141,716   \$9,277   \$13,378   \$(26,169)   \$138,202     Non-interest income   \$8,091,329   \$10,638   \$74,694   \$(118,335)   \$11,155,26     Provision for credit losses   (274,713)   (46,305)   (13,837)   — (334,855)     Non-interest income   \$406,760   43,885   141,08   48,626   640,039     Non-interest expense   (683,879   837,252   (135,352 ) (180,797   (1,087,280)     Income taxes   (188,824)   (6,183)   (23,301)   148,561   (69,747)     Operating / reported net income   \$350,673   \$11,483   \$43,272   \$101,945   \$303,483     Non-interest income   \$779,983   \$9,8484   \$60,528   \$(20,416)   \$918,579     Provision for credit losses   (108,727)   (16,623)   (6,196)   — (131,546)     Non-interest income   \$22,089   32,216   119,024   32,715   506,044     Non-interest income   \$22,089   32,216   119,024   32,715   506,044     Non-interest income   \$22,089   32,216   119,024   32,715   506,044     Non-interest expense   (149,213)   (19,657)   (18,016)   80,548   (106,338)     Operating / reported net income   \$277,112   \$36,502   \$33,458   \$(32,623)   \$31,449     Operating / reported net income   \$277,112   \$36,502   \$33,458   \$(20,416)   \$80,548   (106,338)     Operating / reported net income   \$22,711   \$36,502   \$33,458   \$32,626   \$32,718     Non-interest income   \$277,112   \$36,502   \$33,458   \$32,626   \$32,718     Non-interest income   \$34,228   \$34,360   \$34,599   \$33,024   \$32,626   \$32,718     Non-interest income   \$34,228   \$34,360   \$34,599   \$33,024   \$32,626   \$32,718     Non-interest income   \$34,228   \$34,360   \$34,599   \$33,024 | 2007                             |           |                     |           |                          |                    |                            |
| Provision for credit losses   131,398   (8,575)   (2,034)  |                                  |           | \$ 351.390          | \$ 34.510 | \$ 23.321                | \$ 412             | \$ 409.633                 |
| Non-interest income   135,996   8,051   44,461   16,166   204,674   100-interest expense   (237,964)   (19,713)   (45,166)   (82,720)   (385,563)   100-interest expense   (76,308)   (4,996)   (7,204)   33,973   (48,535)   100-interest expense   141,716   \$9,277   \$13,378   \$(26,169)   \$138,202   100-interest expense   141,716   |                                  |           | , , ,               | * - )     | * - )-                   | _                  | ,                          |
| Non-interest expense Income taxes         (237,964)         (19,713)         (45,166)         (82,720)         (385,563)           Operating / reported net income         \$ 141,716         \$ 9,277         \$ 13,378         \$ (26,169)         \$ 138,202           Income Statements (in thousands of dollars)         Regional Banking         AFDS         PFCMG         Treasury Other         Huntington Consolidated           1000         Non-Interest income         \$ 1,091,329         \$ 107,638         \$ 74,694         \$ (118,335)         \$ 1,155,326           Provision for credit losses         \$ 1,091,329         \$ 107,638         \$ 74,694         \$ (118,335)         \$ 1,155,326           Provision for credit losses         \$ 1,091,329         \$ 107,638         \$ 74,694         \$ (118,335)         \$ 1,155,326           Provision for credit losses         \$ (274,713)         \$ (46,305)         \$ 13,8370         — —         \$ (334,855)           Non-Interest sexpense         \$ (683,879)         \$ (87,252)         \$ 133,5322         \$ (188,797)         \$ (188,736)           Operating / reported net income         \$ 350,673         \$ 11,483         \$ 43,272         \$ (10,947)         \$ 303,483           2007         \$ 2007         \$ 279,983         \$ 9,8484         \$ 60,528         \$ (20,416)         \$ 918,  | Non-interest income              |           |                     |           |                          | 16.166             | ( / /                      |
| Promise   Pr   | Non-interest expense             |           | /                   | /         | /                        | -,                 |                            |
| Non-Interest income   Same   | •                                |           | ( , ,               | ( / /     | ( / /                    |                    | . , ,                      |
| Regional Banking   Regional Ba   | Operating / reported net income  |           |                     |           |                          |                    |                            |
| Regional Banking   Regional Ba   |                                  |           |                     | Nin       | e Months Ended September | 30                 |                            |
| Net interest income   \$1,091,329   \$107,638   \$74,694   \$(118,335)   \$1,155,326   |                                  |           |                     |           |                          | Treasury/          |                            |
| Net interest income         \$1,091,329         \$107,638         \$ 74,694         \$(118,335)         \$ 1,155,326           Provision for credit losses         (274,713)         (46,305)         (13,837)         —         (334,855)           Non-Interest income         406,760         43,585         141,068         48,626         640,039           Non-Interest expense         (683,879)         (87,252)         (135,352)         (180,797)         (1,087,280)           Income taxes         (188,824)         (6,183)         (23,301)         148,561         (69,747)           Operating / reported net income         \$ 350,673         \$ 11,483         \$ 43,272         \$ (101,945)         \$ 303,483           2007         V  |                                  |           | Banking             | AFDS      | PFCMG                    | Other              | Consolidated               |
| Provision for credit losses         (274,713)         (46,305)         (13,837)         —         (334,855)           Non-Interest income         406,760         43,585         141,068         48,626         640,039           Non-Interest expense         (683,879)         87,252)         (135,352)         (180,797)         (1,087,280)           Income taxes         (188,824)         (6,183)         (23,301)         148,561         (69,747)           Operating / reported net income         \$ 350,673         \$ 11,483         \$ 43,272         \$ (101,945)         \$ 303,483           2007           Net interest income         \$ 779,983         \$ 9,484         \$ 60,528         \$ (20,416)         \$ 918,579           Provision for credit losses         (108,727)         (16,623)         (6,196)         —         (131,546)           Non-Interest income         \$ 322,089         \$ 2,216         119,024         \$ 32,715         \$ 506,044           Non-Interest expense         (567,020)         (57,18)         (121,882)         (125,470)         (872,290)           Income taxes         (149,213)         (19,657)         (18,016)         80,548         (106,338)           Operating / reported net income         \$ 277,112         \$ 36,502<  |                                  |           |                     |           |                          |                    |                            |
| Non-Interest income   406,760   43,585   141,068   48,626   640,039     Non-Interest expense   (683,879)   (87,252)   (155,352)   (180,797)   (1,087,280)     Income taxes   (188,824)   (6,183)   (23,301)   148,561   (69,747)     Operating / reported net income   \$350,673   \$11,483   \$43,272   \$(101,945)   \$303,483    2007   Net interest income   \$779,983   \$98,484   \$60,528   \$(20,416)   \$918,579     Provision for credit losses   (108,727)   (16,623)   (6,196)   — (131,546)     Non-Interest income   322,089   32,216   119,024   32,715   506,044     Non-Interest expense   (567,020)   (57,918)   (121,882)   (125,470)   (872,290)     Income taxes   (149,213)   (19,657)   (18,016)   80,548   (106,338)     Operating / reported net income   \$277,112   \$36,502   \$33,458   \$(32,623)   \$314,449      Assets at   |                                  |           | . , ,               |           | , ,,,,                   | \$(118,335)        | . , ,                      |
| Non-Interest expense   (683,879) (87,252) (135,352) (180,797) (1,087,280)     Income taxes   |                                  |           | ( / /               | . , ,     |                          | -                  | ( , ,                      |
| Income taxes   |                                  |           | ,                   |           | ,                        | - ,                |                            |
| Operating / reported net income         \$ 350,673         \$ 11,483         \$ 43,272         \$ (101,945)         \$ 303,483           2007         Net interest income         \$ 779,983         \$ 98,484         \$ 60,528         \$ (20,416)         \$ 918,579           Provision for credit losses         (108,727)         (16,623)         (6,196)         —         (131,546)           Non-Interest income         322,089         32,216         119,024         32,715         506,044           Non-Interest expense         (567,020)         (57,918)         (121,882)         (125,470)         (872,290)           Income taxes         (149,213)         (19,657)         (18,016)         80,548         (106,338)           Operating / reported net income         \$ 277,112         \$ 36,502         \$ 33,458         \$ (32,623)         \$ 314,449           Assets at         Deposits at           September 30,         2008         2007         2008         2007         2008         2007         2008         2007         2008         2007         2007         2008         2007         2007         2007         2008         2007         2007         2007         33,024         \$ 32,626         \$ 32,718         32,718         34,528         <   | 1                                |           | ( / /               | ( / /     | , , ,                    | ( / /              | ( ) , ,                    |
| 2007           Net interest income         \$ 779,983         \$ 98,484         \$ 60,528         \$ (20,416)         \$ 918,579           Provision for credit losses         (108,727)         (16,623)         (6,196)         —         (131,546)           Non-Interest income         322,089         32,216         119,024         32,715         506,044           Non-Interest expense         (567,020)         (57,918)         (121,882)         (125,470)         (872,290)           Income taxes         (149,213)         (19,657)         (18,016)         80,548         (106,338)           Operating / reported net income         \$ 277,112         \$ 36,502         \$ 33,458         \$ (32,623)         \$ 314,449           (in millions)         2008         2007         2007         2008         2007         2007           Regional Banking         \$ 34,328         \$ 34,360         \$ 34,599         \$ 33,024         \$ 32,626         \$ 32,718           AFDS         6,342         5,823         5,632         67         58         63           PFCMG         3,080         2,963         2,884         1,553         1,626         1,631           Treasury / Other         10,911         11,551         12,189   | Income taxes                     |           |                     |           |                          |                    |                            |
| Net interest income         \$779,983         \$98,484         \$60,528         \$(20,416)         \$918,579           Provision for credit losses         (108,727)         (16,623)         (6,196)         —         (131,546)           Non-Interest income         322,089         32,216         119,024         32,715         506,044           Non-Interest expense         (567,020)         (57,918)         (121,882)         (125,470)         (872,290)           Income taxes         (149,213)         (19,657)         (18,016)         80,548         (106,338)           Operating / reported net income         \$ 277,112         \$ 36,502         \$ 33,458         \$ (32,623)         \$ 314,449           Assets at         Deposits at           Income taxes         2007         2007         2007         2008         2007         2007         2007         2008         2007   | Operating / reported net income  |           | \$ 350,673          | \$ 11,483 | \$ 43,272                | \$(101,945)        | \$ 303,483                 |
| Provision for credit losses         (108,727)         (16,623)         (6,196)         —         (131,546)           Non-Interest income         322,089         32,216         119,024         32,715         506,044           Non-Interest expense         (567,020)         (57,918)         (121,882)         (125,470)         (872,290)           Income taxes         (149,213)         (19,657)         (18,016)         80,548         (106,338)           Operating / reported net income         \$ 277,112         \$ 36,502         \$ 33,458         \$ (32,623)         \$ 314,449           Regional Banking         \$ 2008         2007         2007         2008         2007         2007         2008         2007         2007           AFDS         6,342         5,823         5,632         67         58         63           PFCMG         3,080         2,963         2,884         1,553         1,626         1,631           Treasury / Other         10,911         11,551         12,189         2,925         3,433         3,992  | 2007                             |           |                     |           |                          |                    |                            |
| Non-Interest income   322,089   32,216   119,024   32,715   506,044  | Net interest income              |           |                     |           | \$ 60,528                | \$ (20,416)        | \$ 918,579                 |
| Non-Interest expense         (567,020)         (57,918)         (121,882)         (125,470)         (872,290)           Income taxes         (149,213)         (19,657)         (18,016)         80,548         (106,338)           Operating / reported net income         \$ 277,112         \$ 36,502         \$ 33,458         \$ (32,623)         \$ 314,449           Assets at         Deposits at           Deposits at           September 30, 2008         December 31, 2007         September 30, 2008         December 31, 2007         September 30, 2008         December 31, 2007         September 30, 2007         September 30, 2007         December 31, 2007         September 30, 2007   | Provision for credit losses      |           | (108,727)           | (16,623)  | (6,196)                  | _                  | (131,546)                  |
| Income taxes   | Non-Interest income              |           | 322,089             |           | 119,024                  | 32,715             |                            |
| Operating / reported net income         \$ 277,112         \$ 36,502         \$ 33,458         \$ (32,623)         \$ 314,449           Assets at         Deposits at           September 30, (in millions)         Deposits at           September 30, (in millions)         September 30, 2007         September 30, 2008         December 31, 2007         September 30, 2008         December 31, 2007         September 30,   | Non-Interest expense             |           |                     |           |                          | (125,470)          | (872,290)                  |
| Assets at         Deposits at           September 30, (in millions)         September 30, 2008         December 31, 2007         September 30, 2007         September 30, 2008         December 31, 2007         September 30, 2008         December 31, 2007         September 30, 2007         September   | Income taxes                     |           | (149,213)           | (19,657)  | (18,016)                 | 80,548             | (106,338)                  |
| Keptember 30, (in millions)         September 30, 2008         December 31, 2007         September 30, 2007         September 30, 2008         December 31, 2007         September 30, 2008         December 31, 2007         September 30, 2007           Regional Banking         \$ 34,328         \$ 34,360         \$ 34,599         \$ 33,024         \$ 32,626         \$ 32,718           AFDS         6,342         5,823         5,632         67         58         63           PFCMG         3,080         2,963         2,884         1,553         1,626         1,631           Treasury / Other         10,911         11,551         12,189         2,925         3,433         3,992  | Operating / reported net income  |           | \$ 277,112          | \$ 36,502 | \$ 33,458                | \$ (32,623)        | \$ 314,449                 |
| (in millions)         2008         2007         2007         2008         2007         2007           Regional Banking         \$ 34,328         \$ 34,360         \$ 34,599         \$ 33,024         \$ 32,626         \$ 32,718           AFDS         6,342         5,823         5,632         67         58         63           PFCMG         3,080         2,963         2,884         1,553         1,626         1,631           Treasury / Other         10,911         11,551         12,189         2,925         3,433         3,992   |                                  |           | Assets at           |           |                          | Deposits at        |                            |
| Regional Banking         \$ 34,328         \$ 34,360         \$ 34,599         \$ 33,024         \$ 32,626         \$ 32,718           AFDS         6,342         5,823         5,632         67         58         63           PFCMG         3,080         2,963         2,884         1,553         1,626         1,631           Treasury / Other         10,911         11,551         12,189         2,925         3,433         3,992   | (in millions)                    |           |                     |           |                          |                    |                            |
| AFDS     6,342     5,823     5,632     67     58     63       PFCMG     3,080     2,963     2,884     1,553     1,626     1,631       Treasury / Other     10,911     11,551     12,189     2,925     3,433     3,992  |                                  |           |                     |           |                          |                    |                            |
| PFCMG         3,080         2,963         2,884         1,553         1,626         1,631           Treasury / Other         10,911         11,551         12,189         2,925         3,433         3,992  | e e                              | +,        | . ,                 | , ,,,,,   | . ,                      | . /                | . ,                        |
| Treasury / Other 10,911 11,551 12,189 2,925 3,433 3,992  |                                  | ,         |                     |           |                          |                    |                            |
|  |                                  |           | ,                   |           |                          |                    |                            |
|  | Total                            | \$ 54,661 | \$ 54,697           | \$ 55,304 | \$ 37,569                | \$ 37,743          | \$ 38,404                  |

# Item 3. Quantitative and Qualitative Disclosures about Market Risk

Quantitative and qualitative disclosures for the current period can be found in the Market Risk section of this report, which includes changes in market risk exposures from disclosures presented in Huntington's 2007 Form 10-K.

### **Item 4. Controls and Procedures**

Huntington maintains disclosure controls and procedures designed to ensure that the information required to be disclosed in the reports that it files or submits under the Securities Exchange Act of 1934, as amended, are recorded, processed, summarized, and reported within the time periods specified in the Commission's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by an issuer in the reports that it files or submits under the Act is accumulated and communicated to the issuer's management, including its principal executive and principal financial officers, or persons performing similar functions, as appropriate to allow timely decisions regarding required disclosure. Huntington's Management, with the participation of its Chief Executive Officer and the Chief Financial Officer, evaluated the effectiveness of Huntington's disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) as of the end of the period covered by this report. Based upon such evaluation, Huntington's Chief Executive Officer and Chief Financial Officer have concluded that, as of the end of such period, Huntington's disclosure controls and procedures were effective.

There have not been any changes in Huntington's internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the fiscal quarter to which this report relates that have materially affected, or are reasonably likely to materially affect, Huntington's internal control over financial reporting.

# Item 4T. Controls and Procedures

Not applicable

### PART II. OTHER INFORMATION

In accordance with the instructions to Part II, the other specified items in this part have been omitted because they are not applicable or the information has been previously reported.

### Item 1. Legal Proceedings

Information required by this item is set forth in Note 13 of Notes to Unaudited Condensed Consolidated Financial Statements included in Item 1 of this report and incorporated herein by reference.

# Item 1A. Risk Factors

Information required by this item is set forth in Part 1 Item 2.- Management's Discussion and Analysis of Financial Condition and Results of Operations of this report and incorporated herein by reference.

# Item 6. Exhibits

This report incorporates by reference the documents listed below that we have previously filed with the SEC. The SEC allows us to incorporate by reference information in this document. The information incorporated by reference is considered to be a part of this document, except for any information that is superseded by information that is included directly in this document.

This information may be read and copied at the Public Reference Room of the SEC at 100 F Street, N.E., Washington, D.C. 20549. The SEC also maintains an Internet web site that contains reports, proxy statements, and other information about issuers, like us, who file electronically with the SEC. The address of the site is <a href="http://www.sec.gov">http://www.sec.gov</a>. The reports and other information filed by us with the SEC are also available at our Internet web site. The address of the site is <a href="http://www.huntington.com">http://www.huntington.com</a>. Except as specifically incorporated by reference into this Quarterly Report on Form 10-Q, information on those web sites is not part of this report. You also should be able to inspect reports, proxy statements, and other information about us at the offices of the NASDAQ National Market at 33 Whitehall Street, New York, New York.

# (a) Exhibits

| Exhibit<br>Number<br>3.1 | Document Description Articles of Restatement of Charter   | Incorporated from<br>Report or Registration<br>Statement<br>Annual Report on Form 10-K<br>for the year ended | SEC File or<br>Registration<br>Number | Exhibit<br>Reference |
|--------------------------|---|--|---------------------------------------|----------------------|
|                          |   | December 31, 1993.   | 000-02525                             | 3(i)                 |
| 3.2                      | Articles of Amendment to Articles of Restatement of Charter.  | Current Report on Form 8-K dated May 31, 2007  | 000-02525                             | 3.1                  |
| 3.3                      | Articles of Amendment to Articles of Restatement of Charter   | Current Report on Form 8-K dated May 7, 2008   | 000-02525                             | 3.1                  |
| 3.4                      | Articles Supplementary of Huntington Bancshares Incorporated, as of April 21, 2008  | Current Report on Form 8-K dated April 22, 2008  | 000-02525                             | 3.2                  |
| 3.5                      | Bylaws of Huntington Bancshares Incorporated, as amended and restated, as of July $16,2008.$  | Current Report on Form 8-K dated July 22, 2008.  | 001-34073                             | 3.1                  |
| 4.1                      | Instruments defining the Rights of Security Holders — reference is made to Articles Fifth, Eighth, and Tenth of Articles of Restatement of Charter, as amended and supplemented. Instruments defining the rights of holders of long-term debt will be furnished to the Securities and Exchange Commission upon request. | Annual Report on Form 10-K for the year ended December 31, 2006.   | 000-02525                             | 4.1                  |
| 10.1                     | * Form of Executive Agreement for certain executive officers.   |  |                                       |                      |
| 10.2                     | Second Amendment to the Huntington Bancshares Incorporated 2004 Management Incentive Plan   |  |                                       |                      |
| 10.3                     | * Huntington Supplemental Retirement Income Plan, amended and restated, October 15, 2008.   |  |                                       |                      |
| 10.4                     | * Executive Deferred Compensation Plan, as amended and restated, October 15, 2008.  |  |                                       |                      |
| 12.1                     | Ratio of Earnings to Fixed Charges.   |  |                                       |                      |
| 12.2                     | Ratio of Earnings to Fixed Charges and Preferred Dividends.   |  |                                       |                      |
| 31.1                     | Rule 13a-14(a) Certification — Chief Executive Officer.   |  |                                       |                      |
| 31.2                     | Rule 13a-14(a) Certification — Chief Financial Officer.   |  |                                       |                      |
| 32.1                     | Section 1350 Certification — Chief Executive Officer.   |  |                                       |                      |
| 32.2                     | Section 1350 Certification — Chief Financial Officer.   |  |                                       |                      |

Denotes management contract or compensatory plan or arrangement.

# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

# **Huntington Bancshares Incorporated**

(Registrant)

/s/ Thomas E. Hoaglin Thomas E. Hoaglin Date: November 10, 2008

Chairman, Chief Executive Officer and President

/s/ Donald R. Kimble Date: November 10, 2008

Donald R. Kimble

Executive Vice President and Chief Financial Officer

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# Amendment to the Huntington Bancshares Incorporated Executive Agreements

### **Background**

- A. Huntington Bancshares Incorporated (the "Company") has entered into Executive Agreements with varying terms with certain of its executives in order to retain the availability, advice, and counsel of the executives and to help secure the continued services of the executives notwithstanding any change in control of the Company.
- B. Section 19 of each of the Executive Agreements allows the Company, without the consent of the executive, to amend the Executive Agreement to the extent necessary to comply with Section 409A of the Internal Revenue Code of 1986 (the "Code"), as amended, so as to avoid any penalty or excise tax from being levied on the executive.
- C. The Company desires to amend the Executive Agreements to bring the Executive Agreements into compliance with final regulations issued by the United States Treasury Department under Code Section 409A regarding the timing of payments of severance amounts and other deferred compensation.

### Amendment

- 1. The last paragraph of Section 4 of each of the Executive Agreements is deleted in its entirety and replaced by adding the following subsection (h):
  - (h) <u>Specified Employee</u>. Notwithstanding the foregoing provisions of this Section 4, if, as of the Separation from Service Date, the Executive is a Specified Employee, then, except to the extent that this Agreement does not provide for a "deferral of compensation" within the meaning of Section 409A of the Code, the following shall apply:
    - (1) No payments shall be made and no benefits shall be provided to the Executive during the period beginning on the Separation from Service Date and ending on the first business day that is six months and one day after the Separation from Service Date, or, if earlier, the date of the Executive's death.
    - (2) On or as soon as administratively practicable after the first business day that is six months and one day after the Separation from Service Date, or if earlier, the date of the Executive's death, the Corporation shall make a one-time, lump-sum cash payment to the Executive in an amount equal to the amounts otherwise payable to the Executive under this Agreement during the period described in Section 4(h)(a) of this Agreement.
- 2. The remainder of the Executive Agreements shall remain unchanged.

# Second Amendment to the Huntington Bancshares Incorporated Management Incentive Plan

### **Background**

- A. Huntington Bancshares Incorporated (the "Company") maintains the Huntington Bancshares Incorporated Management Incentive Plan (the "MIP").
- B. Article IX of the MIP gives the Company the power and authority to amend or terminate the MIP at any time.
- C. The Company desires to amend the MIP to bring the MIP into compliance with changes to the Internal Revenue Code of 1986 (the "Code"), as amended, regarding certain performance-based compensation under Code Section 162(m) and deferred compensation under Code Section 409A.

### Amendment

- 1. Article II(d) is amended in its entirety, effective January 1, 2009, as follows:
  - "Change in Control" means, with respect to the Corporation, the occurrence of any of the following:
- (1) Any "person" (as such term is used in Sections 13(d) and 14(d) of the Exchange Act as in effect as of the date of this Agreement), other than the Corporation or any "person" who as of January 1, 2009 is a Director or officer of the Corporation or whose shares of Common Stock of the Corporation are treated as "beneficially owned" (as such term is used in Rule 13d-3 of the Exchange Act as in effect on or after January 1, 2009 by any such director or officer, becomes the beneficial owner, directly or indirectly, of securities of the Corporation representing thirty-five percent (35%) or more of the combined voting power of the Corporation's then outstanding securities;
- (2) Individuals who, as of January 1, 2009, constitute the Board of Directors of the Corporation (the "Incumbent Board") cease for any reason to constitute at least a majority of the Board, provided, however, that any individual becoming a director subsequent to the date hereof whose election, or nomination for election, was approved by a vote of at least a majority of the directors comprising the Incumbent Board shall be considered as though such individual were a member of the Incumbent Board, but excluding for this purpose any such individual whose initial assumption of office occurs as a result of either an actual or threatened election contest (as such terms are used in Regulation 14A promulgated under the Exchange Act) or other actual or threatened solicitation of proxies or consents by or on behalf of a person other than the Board;
- (3) A merger or consolidation of the Corporation, other than a merger or consolidation in which the voting securities of the Corporation immediately prior to the merger or consolidation continue to represent (either by remaining outstanding or being converted into securities of the surviving entity) fifty-one percent (51%) or more of the combined voting power of the Corporation or surviving entity immediately after the merger or consolidation with another entity;
- (4) A sale, exchange, lease, mortgage, pledge, transfer, or other disposition (in a single transaction or a series of related transactions) of all or substantially all of the assets of the Corporation which shall include, without limitation, the sale of assets or earning power aggregating more than fifty percent (50%) of the assets or earning power of the Corporation on a consolidated basis;
  - (5) A liquidation or dissolution of the Corporation;
  - (6) A reorganization, reverse stock split, or recapitalization of the Corporation which would result in any of the foregoing; or
  - (7) A transaction or series of related transactions having, directly or indirectly, the same effect as any of the foregoing.

2. The last paragraph of Section 6.1 is amended in its entirety, effective January 1, 2009, as follows:

Notwithstanding the above, in the event a Participant dies or becomes disabled, before payment of an Award, the Committee may, in its discretion, authorize payment to the Participant (or the Participant's estate or designated beneficiary) in such amount as the Committee deems appropriate. If a Participant retires before payment of an Award, the Committee may, in its discretion, authorize payment to the Participant in such amount as the Committee deems appropriate, provided that such amount is no greater than the pro rata amount of the Award actually earned by the Participant as of the date of his or her retirement. The pro rata amount shall be determined using a fraction, where the numerator shall be the number of full or partial calendar months elapsed between first day of the applicable Plan Year and the date the Participant retires, and the denominator shall be 12.

3. The remainder of the Plan shall remain unchanged.

### HUNTINGTON SUPPLEMENTAL RETIREMENT INCOME PLAN

(Restated Effective January 1, 2008)

The Huntington Bancshares Supplemental Retirement Income Plan was adopted effective January 1, 1994, restated effective January 1, 2000, and hereby is amended and restated again effective January 1, 2008, solely for the purpose of providing supplemental benefits to certain highly compensated employees whose benefits under the Huntington Bancshares Retirement Plan are limited by Internal Revenue Code Section 415 or 401(a)(17). This Supplemental Retirement Income Plan is an unfunded "top hat plan" subject only to certain reporting and disclosure rules of the Employee Retirement Income Security Act of 1974 (ERISA).

Huntington Bancshares Incorporated does hereby continue the Plan for the benefit of Eligible Employees of Huntington Bancshares Incorporated and its Related Companies in a restated form on the terms and conditions set forth below:

### ARTICLE I

### Definitions

Unless the context provides otherwise, capitalized terms in the Plan generally shall have the definitions set forth in this Article I. If a term is treated as a defined term in this Plan and is not specifically defined in this Article, the term shall have the meaning given it by Article I of the Qualified Plan.

- Section 1.01. Code means the Internal Revenue Code of 1986, as amended from time to time, and any regulations relating thereto.
- Section 1.02. Company means Huntington Bancshares Incorporated. Related Company shall have the meaning given it by Article I of the Qualified Plan.
- Section 1.03. Committee means the Retirement Committee appointed pursuant to Article IX of the Qualified Plan.

### Section 1.04. Compensation

(a) Compensation (effective for compensation earned prior to January 1, 2000) means the monthly equivalent of the total cash remuneration paid for services rendered to an Employer during the calendar Year excluding overtime pay, bonuses, incentive compensation, stock options, disability payments, contributions to any public or private benefit plan and other forms of irregular payments, pensions or other deferred compensation. Where payments not for services such as payments for travel or expenses, are not separately stated, the Committee may determine and make appropriate reduction for such payments. Compensation shall include any salary reduction or salary deferral amounts pursuant to plans sponsors by the Employer under Sections 125 and 401(k) of the Code.

In respect to an Employee who transferred directly into the employ of an Employer from a Related Company, applicable earnings for services rendered to the Related Company shall be treated as Compensation from his Employer for purposes of this Plan to the extent these earnings are also being treated as Compensation from his Employer for purposed of the Qualified Plan.

(b) Compensation (effective for Compensation earned after December 31, 1999) means the monthly equivalent of all wages, salaries, fees for professional service and other amounts (whether or not paid in cash) for personal services actually rendered in the course of employment with an Employer (as adjusted by this Section), but only to the extent includible in gross income. This definition of Compensation is modified by the following additions and exclusions. The definition includes 50% (fifty percent) of overtime pay, bonuses, and incentive or commission compensation paid pursuant to incentive plans with one year or less measurement periods.

Compensation includes periodic payments pursuant to the Huntington Transition Pay Plan paid with respect to reductions in force that were communicated to affected associates prior to June 15, 2006 pursuant to the Huntington Transition Pay Plan, amounts deferred pursuant to plans sponsored by the Employer under Sections 125 and 401(k) of the Code and compensation deferred pursuant to the Huntington Supplemental Stock Purchase and Tax Savings Plan. Compensation includes 50% (fifty percent) of amounts deferred under plans providing for the deferral of bonuses paid pursuant to a plan with a one year or less measurement period. This definition of Compensation does not include severance pay, incentive or commission compensation paid pursuant to incentive plans with longer than one year measurement periods, deferred compensation except compensation deferred pursuant to the Huntington Investment and Tax Savings Plan, the Huntington Supplemental Stock Purchase and Tax Savings Plan, a cafeteria plan pursuant to Code Section 125 and 50% (fifty percent) of amounts deferred by plans providing for the deferral of bonuses paid pursuant to a plan with a one year or less measurement period, payments pursuant to welfare benefit plans, noncash compensation income imputed for tax purposes only, reimbursements or other expense allowances, signing bonuses and similar payments, compensation attributable to the grant or exercise of stock options of any kind, contributions to any public or private benefit plan and other forms of irregular payments, pensions or other forms of deferred compensation. This definition of Compensation only applies to Compensation earned after December 31, 1999.

In respect to an Employee who transferred directly into the employ of an Employer from a Related Company, applicable earnings for services rendered to the Related Company shall be treated as Compensation from his Employer for purposes of this Plan to the extent these earnings are also being treated as Compensation from his Employer for purposed of the Qualified Plan.

Section 1.05. Covered Compensation means the average of Social Security taxable wage bases for the 35-year period ending with the year of the individual's Social Security retirement age (as defined in section 414(b)(8) of the Code). For purposes of this Section, Covered Compensation amounts shall be determined and fixed on the date of a Participant's separation from service so that the Social Security wage base in the year of a Participant's separation from service will be projected until the Participant's Social Security normal retirement age.

Section 1.06. Credited Service shall be determined as provided in the Qualified Plan; provided, however, the Pension Review Committee of the Company's Board of Directors, may in its sole and absolute discretion, grant Participants additional Service and/or Credited Service solely to determine benefits pursuant to this Plan.

<u>Section 1.07.</u> <u>Deferred Vested Pension</u> shall have the meaning given to it by Article I of the Qualified Plan; provided however, with respect to a Participant, who was a participant in a Predecessor Plan and whose Credited Service does not include service accrued under the Predecessor Plan, the term Deferred Vested Pension does not include the portion, if any, of such Participant's Deferred Vested Pension attributable to such Predecessor Plan.

Section 1.08. <u>Disability Retirement Pension</u> means the disability benefit payable to a Participant pursuant to the Qualified Plan; provided however, with respect to a Participant, who was a participant in a Predecessor Plan and whose Credited Service does not include service accrued under the Predecessor Plan, the term Disability Retirement Pension does not include the portion, if any, of such Participant's Disability Retirement Pension attributable to such Predecessor Plan.

Section 1.09. Eligible Employee means any Employee who satisfies all of the conditions enumerated below:

- (a) The Employee must be a participant in the Huntington Bancshares Retirement Plan;
- (b) The Employee's Huntington Bancshares Retirement Plan benefit exceeds the limitation of Internal Revenue Code section 415(b) or the Employee's annual compensation as defined by the Qualified Plan exceeds the limits of Code Section 401(a)(17); and
- (c) The Employee has been nominated by the Compensation Committee of the Company's Board of Directors as an Eligible Employee if conditions (a) and (b) of this Section are satisfied.

Additionally, Eligible Employees also include participants in the Qualified Plan whose Qualified Retirement Plan Benefit is reduced as a result of deferrals made under the Huntington Executive Deferred Compensation Plan at

the time the Qualified Retirement Plan Benefit is finally determined under the Qualified plan.

An Eligible Employee will continue to participate until his participation terminates in accordance with the provisions of this Plan or by Action of the Compensation Committee of the Company's Board of Directors. This Plan does not provide a minimum benefit and no payment may be due pursuant to Section 1.17.

The benefit (if any) of any Eligible Employee who was an Eligible Employee prior to January 1, 2000, who is not an Eligible Employee thereafter shall be "frozen" effective December 31, 1999, and administered in accordance with principles applicable to Qualified Plan frozen benefits. The term "frozen" means an employee's accrued benefit is determined as if the employee actually terminated employment with the Company or a Related Company on December 31, 1999, (or the date the employee actually terminated employment with the Company or a Related Company, if earlier).

Section 1.10. Final Average Compensation means a Participant's average monthly Compensation during the highest five (5) consecutive calendar years preceding (but not including) the year of Late, Normal or Early Retirement or other termination of employment, as applicable.

If the Participant shall not have completed five (5) calendar Years of Service, such average shall be based on his Compensation averaged over such lesser period of Service. For a Participant who incurs an Approved Absence or who is rehired after a Break in Service with his prebreak Service restored, the Plan Years and his Approved Absence or Break in Service shall be considered consecutive Plan Years even though they were not contiguous.

- Section 1.11. Participant means any Eligible Employee entitled to a benefit under the Qualified Plan.
- Section 1.12. Plan means the Huntington Bancshares Supplemental Retirement Income Plan, as set forth herein or as hereafter amended.
- Section 1.13. A Predecessor Plan means a plan which has merged into the Qualified Plan.
- Section 1.14. Preretirement Survivor's Benefit shall have the meaning given it by Article I of the Qualified Plan; provided however, with respect to a Participant who was a participant in a Predecessor Plan and whose Credited Service does not include service accrued under the Predecessor Plan, the term Preretirement Survivor's Benefit does not include the portion, if any, of such Participant's Preretirement Survivor's Benefit attributable to such Predecessor Plan.
  - Section 1.15. Qualified Plan means the Huntington Bancshares Retirement Plan as it may be amended and restated from time to time.
- Section 1.16. Qualified Plan Retirement Benefit means the Accrued Retirement Pension payable to a Participant pursuant to the Qualified Plan by reason of his termination of employment with the Company and all Related Companies for any reason; provided however, with respect to a Participant, who was a participant in a Predecessor Plan, and whose Credited Service does not include service accrued under the Predecessor Plan, the term Qualified Plan Retirement Benefit does not include the portion, if any, of such Participant's Qualified Plan Retirement Benefit attributable to such Predecessor Plan.

Section 1.17. Supplemental Retirement Benefit and Supplemental Surviving Spouse Benefit Supplemental Retirement Benefit means the benefit payable to a Participant pursuant to Sections 3.01, 3.02, 3.03, 3.04 and 3.05 of this Plan by reason of the Participant's termination of employment with the Company or a Related Company for any reason. Supplemental Surviving Spouse Benefit means the benefit payable pursuant to Section 4.01 to a Participant's Surviving Spouse.

For the purpose of determining the Supplemental Retirement Benefit and the Supplemental Surviving Spouse Benefit the following rule of construction shall apply: Benefits provided by the Huntington Supplemental Executive Retirement Plan executed February 18, 1986 will be subtracted from the Supplemental Retirement Benefit and the Supplemental Surviving Spouse Benefit; benefits provided by the Huntington Supplemental Stock Purchase and Tax

Savings Plan will not be subtracted from the Supplemental Retirement Benefit or the Supplemental Surviving Spouse Benefit.

### ARTICLE II

### Participation

Section 2.01. Eligibility. An Eligible Employee whose Qualified Plan Retirement Benefit is limited by reason of the application of the limitations on benefits imposed by the application of Section 415 or 401(a)(17) of the Code, as in effect on the date of the participant's separation from service, as defined in Section 409A(a)(2)(A)(i), shall be eligible to receive a Supplemental Retirement Benefit. If an Eligible Employee described in the preceding sentence dies prior to the earlier of commencement of his Supplemental Retirement Benefit or his Qualified Plan Retirement Benefit, survived by an Eligible Spouse entitled to a Preretirement Survivor's Benefit under the Qualified Plan, then such Spouse shall be eligible to receive a Supplemental Surviving Spouse Benefit.

### ARTICLE III

### Supplemental Retirement Benefit

Section 3.01. Normal Retirement Benefit Amount. The Supplemental Retirement Benefit payable to a Participant retiring on his Normal Retirement Date shall be a monthly amount equal to the sum of Parts I and II reduced by the amount(s) described at Part III:

#### PART I

Part I only applies to Credited Service earned before July 1, 1999.

(a)(i) For Participants born in or before 1937, one and one quarter percent (1.25%) of Final Average Compensation for each of the first twenty five (25) years of Credited Service plus one percent (1.0%) of Final Average Compensation for each year of Credited Service in excess of twenty five (25), if any, up to a maximum of fifteen (15) additional years

### PLUS

(ii) three quarters of one percent (.75%) of Final Average Compensation in excess of Covered Compensation for each of the first twenty five (25) years of Credited Service.

One and one quarter percent (1.25%) is increased to one and three tenths percent (1.30%) for Participants born in 1938-1954 and to one and thirty five hundredths percent (1.35%) for Participants born after 1954.

Three quarters of one percent (.75%) is decreased to seven tenths of one percent (.70%) for Participants born in 1938-1954 and to sixty five hundredths of one percent (.65%) for Participants born after 1954.

### PART II

Part II only applies to Credited Service earned on or after July 1, 1999.

(a)(i) For all Participants one percent (1.0%) of Final Average Compensation for each year of Credited Service up to a maximum of forty (40) years. When applying the forty year limitation on Credited Service, years of Credited Service earned after June 30, 1999 shall be aggregated with years of Credited Service earned before July 1, 1999.

PLUS

(ii) sixty five hundredths of one percent (.65%) of Final Average Compensation in excess of Covered Compensation for years of Credited Service earned after June 30, 1999; which when aggregated with years of Credited Service earned before July 1, 1999 does not in the aggregate exceed twenty five (25) years of Credited Service.

# PART III (LESS)

The monthly amount of the Qualified Plan Retirement Benefit actually payable to the Participant under the Qualified Plan or any supplemental executive retirement plan or agreement, sponsored or entered by the Company or any Related Company; other than a supplemental executive retirement plan whose primary purpose is to provide benefits in excess of amounts permitted by Code Section 401(a)(17) or 415 with respect to a Predecessor Plan.

# PART IV

The amounts described in Parts I, II and III shall be computed as of the date of termination of employment of the Participant with the Company or a Related Company in the form of benefit described in Section 3.06 of this Plan.

# Section 3.02. Early Retirement Benefit Amount.

A Participant who has attained age 55 and has completed ten (10) years of Service who retires early shall be entitled to a benefit (as of the date of income commencement) equal to the sum of (a) and (b) below, reduced by amounts described at (c) below.

(a) The sum of the Participant's Accrued Retirement Pension determined pursuant to Section 3.01 Part I (a)(i) and Part II (a)(i) reduced by the factors in the table below:

| Age at which Benefits | Factors for Parts I and II (a)(i) of the |
|-----------------------|--|
| Commence              | Benefit                                  |
| 64                    | .97                                      |
| 63                    | .94                                      |
| 62                    | .91                                      |
| 61                    | .88                                      |
| 60                    | .85                                      |
| 59                    | .82                                      |
| 58                    | .79                                      |
| 57                    | .76                                      |
| 56                    | .73                                      |
| 55                    | .70                                      |

If benefits commence other than at the above specified ages, linear interpolation should be used to arrive at the appropriate factors.

(b) The sum of the Participants Accrued Retirement Pension determined pursuant to Section 3.01 Part I(a)(ii) and Part II (a)(ii) reduced by the factors in the table below:

| Age at which Benefits Commence | Factors for Parts I and II (a)(ii) of the<br>Benefit |
|--------------------------------|--|
| 64                             | .92  |
| 63                             | .84  |
| 62                             | .76  |
| 61                             | .71  |
| 60                             | .66  |
| 59                             | .63  |
| 58                             | .60  |
| 57                             | .56  |
| 56                             | .52  |
| 55                             | .48  |

If benefits commence other than at the above specified ages, linear interpolation should be used to arrived at the appropriate factors.

(c) Amounts payable under any other plans described in Part III of Section 3.01 shall also be used to reduce the Supplemental Retirement Benefit payable on Early Retirement.

Section 3.03. Late Retirement Benefit Amount. If a Participant does not retire at his Normal Retirement Date and instead retires on his Late Retirement Date, he shall be entitled to a Supplemental Retirement Benefit computed as provided in Section 3.01 of this Plan.

Section 3.04. Disability. If a Participant becomes eligible for a Disability Retirement Pension under the Qualified Plan, he shall be entitled to a monthly amount equal to the difference between (a) and (b) below:

(a) the monthly amount of the Disability Retirement Pension under the Qualified Plan to which the Participant would have been entitled under the Qualified Plan if such Disability Retirement Pension were computed without giving effect to the limitations on benefits imposed by the application of Section 415 or Section 401(a) (17) of the Code;

#### LESS

(b) the monthly amount of the Normal or Disability Retirement Pension actually payable to the Participant under the Qualified Plan or any supplemental executive retirement plan or agreement, sponsored or entered by the Company or any Related Company; other than a supplemental executive retirement plan whose primary purpose is to provide benefits in excess of amounts permitted by Code Section 401(a)(17) or 415 with respect to a Predecessor Plan.

Section 3.05. Deferred Vested Pension. If Participant becomes eligible for a Deferred Vested Pension under the Qualified Plan, he shall be entitled to a monthly amount equal to the difference between (a) and (b) below:

(a) the monthly amount of the Deferred Vested Pension to which the Participant would have been entitled under the Qualified Plan if such benefit were computed without giving effect to the limitations on benefits imposed by application of Section 415 or Section 401(a)(17) of the Code;

# LESS

(b) the monthly amount of the Deferred Vested Pension actually payable to the Participant under the Qualified Plan or any supplemental executive retirement plan or agreement, sponsored or entered by the Company or any Related Company; other than a supplemental executive retirement plan whose

primary purpose is to provide benefits in excess of amounts permitted by Code Section 401(a)(17) or 415 with respect to a Predecessor Plan.

Section 3.06. Form of Benefit. Effective for payments that commence before November 1, 2008, the Supplemental Retirement Benefit payable to a Participant shall be paid in the form of a straight life annuity over the lifetime of the Participant only. Effective for payments that commence on or after November 1, 2008, the Supplemental Retirement Benefit payable to a Participant shall be paid in the form of a single life annuity with ten years certain guaranteed. This form of benefit will be determined as the Actuarial Equivalent benefit to the straight life annuity using the same methods as the Qualified Plan. Except as provided at Section 7.09 of the Plan, the form of benefit described in this Section 3.06 is the only form in which the Supplemental Retirement Benefit is paid.

Section 3.07. Commencement of Benefit. Payment of the Supplemental Retirement Benefit to a Participant shall commence on the first to occur of the following dates: (a) the Participant's Early Retirement Date, (b) the Participant's Normal Retirement Date, or (c) the Participant's Late Retirement Date, as applicable. Notwithstanding the foregoing, if a Participant is a "specified employee," as defined in Section 409A(a)(2)(B)(i) of the Code, payment of the Supplemental Retirement Benefit shall commence as soon as practicable after the date that is six (6) months after such date. Monthly payments that otherwise would have been made to the Participant during such six-month period shall be aggregated and paid on this commencement date.

### ARTICLE IV

# Supplemental Surviving Spouse Benefit

Section 4.01. Amount. If a Participant dies prior to commencement of payment of his Qualified Plan Retirement Benefit under circumstances in which a Preretirement Survivor's Benefit is payable to his Surviving Spouse, then a Supplemental Surviving Spouse Benefit is payable to his Surviving Spouse as hereinafter provided. The monthly amount of the Supplemental Surviving Spouse Benefit payable to a Surviving Spouse shall be equal to the difference between (a) and (b) below:

(a) the monthly amount of the Preretirement Survivor's Benefit to which the Surviving Spouse would have been entitled under the Qualified Plan if such Benefit were computed without giving effect to the limitations on benefits imposed by application of Section 415 or 401(a)(17) of the Code to plans to which that section applies;

#### LESS

(b) the monthly amount of the Preretirement Survivor's Benefit actually payable to the Surviving Spouse under the Qualified Plan or any supplemental executive retirement plan or agreement, sponsored or entered by the Company or any Related Company; other than a supplemental executive retirement plan whose primary purpose is to provide benefits in excess of amounts permitted by Code Section 401(a)(17) or 415 with respect to a Predecessor Plan.

Section 4.02. Form and Commencement of Benefit. A Supplemental Surviving Spouse Benefit shall be payable over the lifetime of the Surviving Spouse only in monthly installments commencing on the first day of the month coincident with or next following the date that the Participant would have reached the earliest retirement age under the Qualified Plan and terminating on the date of the last payment of the Preretirement Survivor's Benefit made before the Surviving Spouse's death.

### ARTICLE V

### Vesting

Section 5.01. Participant Vesting. A Participant credited with five years of Service under the Qualified Plan shall be fully vested in the Plan or provided with Service by the Board of Directors under section 1.06 of the Plan.

### ARTICLE VI

# Administration of the Plan

Section 6.01. Administration by the Committee. The Committee shall be responsible for the general operation and administration of the Plan and for carrying out the provisions thereof.

Section 6.02. General Powers of Administration. All provisions set forth in the Qualified Plan with respect to the administrative powers and duties of the Company or the Committee, when relevant, shall apply to this Plan. The Company shall be entitled to rely conclusively upon all tables, valuations, certificates, opinions and reports furnished by any actuary, accountant, controller, counsel or other person employed or engaged by the Company with respect to the Plan. The Committee may delegate its powers and duties to one or more members in the same manner as permitted by the Qualified Plan.

# ARTICLE VII

# Miscellaneous

Section 7.01. Amendment or Termination. The Company reserves the right at any time to amend or terminate this Plan.

Section 7.02. No Contract of Employment. Nothing in the Plan shall be deemed or construed to impair or affect in any manner whatsoever, the right of the Employers, in their discretion, to hire Employees and, with or without cause, to discharge or terminate the service of Employees or Participants.

Section 7.03. Payment in Event of Incapacity. If any person entitled to any payment under the Plan shall be physically, mentally or legally incapable of receiving or acknowledging receipt of such payment, the Committee, upon receipt of satisfactory evidence of his incapacity and satisfactory evidence that another person or institution is maintaining him and that no guardian or committee has been appointed for him, may cause any payment otherwise payable to him to be made to such person or institution so maintaining him.

Section 7.04. Funding. The Plan at all times shall be entirely unfunded and no provision shall at any time be made with respect to segregating any assets of the Company for payment of any benefits hereunder. No Participant, Surviving Spouse or any other person shall have any interest in any particular assets of the Company by reason of the right to receive a benefit under the Plan and any such Participant, Surviving Spouse or other person shall have only the rights of a general unsecured creditor of the Company with respect to any rights under the Plan.

Section 7.05. General Conditions. Except as otherwise expressly provided herein, all terms and conditions of the Qualified Plan applicable to a Qualified Plan Retirement Benefit or a Preretirement Survivor's Benefit shall also be applicable to a Supplemental Retirement Benefit or a Supplemental Surviving Spouse Benefit payable hereunder. Any Qualified Plan Retirement Benefit or Preretirement Survivor's Benefit, or any other benefit payable under the Qualified Plan, shall be paid solely in accordance with the terms and conditions of the Qualified Plan and nothing in this Plan shall operate or be construed in any way to modify, amend or affect the terms and provisions of the Qualified Plan. However, nothing in this Section shall modify the requirement, except as provided in Section 7.09, that all Supplemental Retirement Benefits provided by this Plan be paid in the form of a single life annuity with ten years certain guaranteed and which is the Actuarial Equivalent of the straight life annuity.

Section 7.06. No Guaranty of Benefits. Nothing contained in the Plan shall constitute a guaranty by the Company or any other entity or person that the assets of the Company will be sufficient to pay any benefit hereunder.

Section 7.07. Spendthrift Provision. No interest of any person or entity in, or right to receive a benefit under, the Plan shall be subject in any manner to sale, transfer, assignment, pledge, attachment, garnishment, or other alienation or encumbrance of any kind; nor may such interest or right to receive a benefit be taken, either voluntarily or involuntarily, for the satisfaction of the debts of, or other obligations or claims against, such person or entity, including claims for alimony, support, separate maintenance and claims in bankruptcy proceedings.

Section 7.08. Applicable Law. The Plan shall be construed and administered under the laws of the State of Ohio.

Section 7.09. Small Benefits. If the Actuarial Equivalent of any Supplemental Retirement Benefit or Supplemental Surviving Spouse Benefit is not greater than the applicable dollar limit under Section 402(g)(1)(B) of the Code, the Company may pay the actuarial value of such Benefit to the Participant or Surviving Spouse in a single lump sum in lieu of any further benefit payments hereunder.

Section 7.10. Limitations on Liability. Notwithstanding any of the preceding provisions of the Plan, neither the Company nor any individual acting as an employee or agent of the Company shall be liable to any Participant, former Participant, Surviving Spouse or any other person for any claim, loss, liability or expense incurred in connection with the Plan.

Section 7.11. Actuarial Equivalent. If any benefit required by this Plan to be subtracted from the Supplemental Retirement Benefit provided by this Plan is not payable in the form of a single life annuity with ten years certain guaranteed, such benefit's Actuarial Equivalent in the form of a single life annuity with ten years certain guaranteed shall be calculated using the same methods as used by the Qualified Plan.

In determining whether a Supplemental Retirement Benefit is less than the applicable dollar limit under Section 402(g)(1)(B) of the Code, the Committee shall employ the same actuarial method as used by the Qualified Plan.

Section 7.12. Taxes. All benefits payable pursuant to this Plan shall be reduced by any and all federal, state and local taxes imposed upon the Participant or the Beneficiary which are required to be paid or withheld by the Company or a Related Company.

Section 7.13. Claims Procedure. The Committee shall have complete authority and discretion regarding benefit determinations. Unless waived by the Committee, any person entitled to benefits hereunder must file a claim with the Committee upon forms furnished by the Committee. Notwithstanding any other provision of this Plan, payment of benefits need not be made until receipt of the claim and the expiration of the time periods specified in this Section 7.13 for rendering a decision on the claim. In the event a claim is denied, benefits need not be made or commence until a final decision is reached by the Committee.

The Committee shall notify the claimant of its decision within ninety (90) days after receipt of the claim. However, if special circumstances require, the Committee may defer action on a claim for benefits for an additional period not to exceed ninety (90) days, and in that case it shall notify the claimant of the special circumstances involved and the time by which it expects to render a decision.

If the Committee determines that any benefits claimed should be denied, it shall give notice to the claimant setting forth the specific reason or reasons for the denial and provide a specific reference to the Plan provisions on which the denial is based. The Committee shall also describe any additional information necessary for the Participant to perfect the claim and explain why the information is necessary. Such claimant shall be entitled to full and fair review by the Committee of the denial. The claimant shall have sixty (60) days after receipt of the denial in which to file a notice of appeal with the Committee. A final determination by the Committee shall be rendered within sixty (60) days after receipt of the claimant's notice of appeal. Under special circumstances such determination may be delayed for an additional period not to exceed sixty (60) days, in which case the claimant shall be notified of the delay prior to the close of the initial sixty (60) day period. The Committee's final decision shall set forth the reasons and the references to the Plan provisions on which it is based. The Committee shall have discretion in interpreting the terms of the Plan and in making claim determinations. Final determinations shall be made by the Committee and such determinations shall be conclusive and binding on all persons. The Committee shall be deemed

to have properly exercised its authority unless it has abused its discretion hereunder by acting arbitrarily and capriciously.

Section 7.14. Gender and Number. The masculine gender shall be deemed to include the feminine, the feminine gender shall be deemed to include the masculine, and the singular shall include the plural unless otherwise clearly required by the context.

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Title:

### AMENDED AND RESTATED

Effective as of October 15, 2008

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Executive Deferred Compensation Plan

### **Purpose**

The purpose of this Plan is to provide specified benefits to a select group of management or highly compensated Employees who contribute materially to the continued growth, development and future business success of Huntington Bancshares Incorporated, a Maryland corporation, and its subsidiaries and affiliates, if any, that are participating employers in this Plan. This Plan shall be unfunded for tax purposes and for purposes of Title I of ERISA.

This amended and restated plan document applies to all deferrals on or after January 1, 2005, that are subject to the provisions of Section 409A of the Code. All other deferrals before January 1, 2005, are subject to the Plan rules in effect at the time the compensation was deferred. This Plan is intended to comply with all applicable law, including Code Section 409A and related Treasury guidance and regulations, and shall be operated and interpreted in accordance with this intention. Accordingly, this Plan is hereby amended and restated retroactive to that date. In order to transition to the requirements of Code Section 409A and related Treasury regulations, the Plan provides Participants certain transition relief with respect to revised payment elections provided under Notice 2006-79 and Notice 2007-86, as described more fully in Appendix A of this Plan

## ARTICLE 1 Definitions

For purposes of this Plan, unless otherwise clearly apparent from the context, the following phrases or terms shall have the meanings set forth in this Article 1:

- 1.1 "Account Balance" shall mean, with respect to a Participant, an entry on the records of the Employer equal to the sum of the Participant's Annual Accounts. The Account Balance shall be a bookkeeping entry only and shall be utilized solely as a device for the measurement and determination of the amounts to be paid to a Participant, or his or her designated Beneficiary, pursuant to this Plan.
- 1.2 "Annual Account" shall mean, with respect to a Participant, an entry on the records of the Employer equal to (a) the sum of the Participant's Annual Deferral Amount and Company Contribution Amount, plus (b) amounts credited or debited to such amounts pursuant to this Plan, less (c) all distributions made to the Participant or his or her Beneficiary pursuant to this Plan that relate to the Annual Account for such Plan Year. The Annual Account shall be a bookkeeping entry only and shall be utilized solely as a device for the measurement and determination of the amounts to be paid to a Participant, or his or her designated Beneficiary, pursuant to this Plan.
- 1.3 "Annual Deferral Amount" shall mean that portion of a Participant's Base Salary, Bonus, LTIP Amounts, RSUs, and any other compensation designated by the Company that a Participant defers in accordance with Article 3 for any one Plan Year, without regard to whether such amounts are withheld and credited during such Plan Year.
- 1.4 "Annual Installment Method" shall mean the method used to determine the amount of each payment due to a Participant who has elected to receive a benefit over a period of years in accordance with the applicable provisions of the Plan. The amount of each annual payment due to the Participant shall be calculated by multiplying the balance of the Participant's benefit by a fraction, the numerator of which is one and the denominator of which is the remaining number of annual payments due to the Participant. By way of example, if the Participant elects a 10-year Annual Installment Method for the Retirement Benefit, the first payment shall be 1/10 of the vested Account Balance, calculated as described in this definition. The amount of the first annual payment shall be calculated as of the Valuation Date, and the amount of each subsequent annual payment shall be calculated on or around each anniversary of such Valuation Date. For purposes of this Plan, the right to receive a benefit payment in annual installments shall be treated as the entitlement to a series of separate individual payments rather than as entitlement to a single payment.
- 1.5 "Base Salary" shall mean the annual cash compensation relating to services performed during any calendar year, excluding the following items: (i) distributions from nonqualified deferred compensation plans, (ii) bonuses, (iii) commissions, (iv) overtime, (v) fringe benefits, (vi) stock options, (vii) restricted stock units, (viii) relocation

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expenses, (ix) incentive payments, (x) non monetary awards, (xi) director fees and other fees, and (xii) automobile and other allowances paid to a Participant for employment services rendered (whether or not such allowances are included in the Employee's gross income). Base Salary shall be calculated before reduction for compensation voluntarily deferred or contributed by the Participant pursuant to all qualified or nonqualified plans of any Employer and shall be calculated to include amounts not otherwise included in the Participant's gross income under Code Sections 125, 402(e)(3), 402(h), 403(b), or 132(f) pursuant to plans established by any Employer; provided, however, that all such amounts will be included in compensation only to the extent that had there been no such plan, the amount would have been payable in cash to the Employee.

- 1.6 "Beneficiary" shall mean one or more persons, trusts, estates or other entities, designated in accordance with Article 6, that are entitled to receive benefits under this Plan upon the death of a Participant.
- 1.7 "Beneficiary Designation Form" shall mean the form established from time to time by the Company that a Participant completes, signs and returns to the Company to designate one or more Beneficiaries.
- 1.8 "Benefit Eligibility Date" shall mean the date upon which all or an objectively determinable portion of a Participant's vested benefits will become eligible for distribution, as provided.
- 1.9 "Board" shall mean the board of directors of the Company.
- 1.10 "Bonus" shall mean any compensation, in addition to Base Salary, LTIP Amounts and RSUs, earned by a Participant under any Employer's annual bonus, commission and other cash incentive plans or other arrangements designated by the Committee as further specified on any Election Form.
- 1.11 "Change in Control" shall mean with respect to the Company, the occurrence of any of the following:
  - (a) Any "person" as such term is used in Sections 13(d) and 14(d) of the Exchange Act other than the Company or any "person" who as of the effective date is a director or officer of the Company or whose shares of common stock of the Company are treated as "beneficially owned" (as such term is used in Rule 13(d)-3 of the Exchange Act) by any such director or officer becomes beneficial owner, directly or indirectly, of securities of the Company representing thirty-five percent (35%) or more of the combined voting power of the Company than outstanding securities;
  - (b) Individuals who constitute the board of directors of the Company ("Incumbent Board") cease for any reason to constitute at least a majority of the board, provided, however, that any individual becoming a director subsequent to the date hereof whose election, or nomination for election, was approved by a vote of at least a majority of the directors comprising the Incumbent Board shall be considered as if such an individual were a member of the Incumbent Board, but excluding for this purpose any such individual whose initial assumption of office occurs as a result of either an actual or a threatened election contest (as such terms are used in Regulation 14A promulgated under the Exchange Act) or other actual or threatened solicitation of proxies or consents by or on behalf of a person other than the board;
  - (c) A merger or a consolidation of the Company, other than a merger or consolidation in which the voting securities of the Company immediately prior to the merger or consolidation continue to represent (either by remaining outstanding or being converted into securities of the surviving entity) fifty-one percent (51%) or more of the combined voting power of the Company or surviving entity immediately after the merger or consolidation with another entity;
  - (d) A sale, exchange, lease, mortgage, pledge, transfer, or other disposition (in a single transaction or series of related transactions) of all or substantially all of the assets of the Company which shall include, without limitation, the sale of assets or earning power aggregating more than fifty percent (50%) of the assets or earning power of the Company on a consolidated basis:
  - (e) Any liquidation or dissolution of the Company;
  - (f) A reorganization, reverse stock split, or recapitalization of the Company which would result in any of the foregoing; or

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- (g) A transaction or series of related transactions having, directly or indirectly, the same effect as any of the foregoing.
- 1.12 "Code" shall mean the Internal Revenue Code of 1986, as it may be amended from time to time.
- 1.13 "Compensation Committee" or "Committee" shall mean the Compensation Committee of the Board of Directors.
- 1.14 "Company" shall mean Huntington Bancshares Incorporated, a Maryland corporation, and any successor to all or substantially all of the Company's assets or business.
- 1.15 "Company Contribution Amount" shall mean, for any one Plan Year, the amount determined in accordance with Section 3.4.
- 1.16 "Election Form" shall mean the form or forms, which may be in electronic format, established from time to time by the Company that a Participant completes, signs and returns to the Company to make elections under the Plan.
- 1.17 "Employee" shall mean a person who is an employee of an Employer.
- 1.18 "Employer(s)" shall be defined as follows:
  - (a) Except as otherwise provided in part (b) of this Section, the term "Employer" shall mean the Company and/or any of its subsidiaries or affiliates (now in existence or hereafter formed or acquired) that have been selected by the Company to participate in the Plan.
  - (b) For the purpose of determining whether a Participant has experienced a Separation from Service, the term "Employer" shall mean:
    - (i) The entity for which the Participant performs services and with respect to which the legally binding right to compensation deferred or contributed under this Plan arises; and
    - (ii) All other entities with which the entity described above would be aggregated and treated as a single employer under Code Section 414(b) (controlled group of corporations) and Code Section 414(c) (a group of trades or businesses, whether or not incorporated, under common control), as applicable. In order to identify the group of entities described in the preceding sentence, the Committee shall use an ownership threshold of at least 50% as a substitute for the 80% minimum ownership threshold that appears in, and otherwise must be used when applying, the applicable provisions of (A) Code Section 1563 for determining a controlled group of corporations under Code Section 414(b), and (B) Treas. Reg. §1.414(c)-2 for determining the trades or businesses that are under common control under Code Section 414(c).
- 1.19 "ERISA" shall mean the Employee Retirement Income Security Act of 1974, as it may be amended from time to time.
- 1.20 "401(k) Plan" shall mean, with respect to an Employer, a plan qualified under Code Section 401(a) that contains a cash or deferral arrangement described in Code Section 401(k), adopted by the Employer, as it may be amended from time to time, or any successor thereto.
- 1.21 "Investment Funds" shall mean hypothetical investment alternatives based on mutual funds or other investments selected by the Company for the purpose of determining the earnings (or losses) on a Participant's Account Balance.
- 1.22 "LTIP Amounts" shall mean any portion of the compensation attributable to a Plan Year that is earned by a Participant under any Employer's long-term incentive plan or any other long-term incentive arrangement designated by the Company.
- 1.23 "Participant" shall mean any Employee (a) who is selected to participate in the Plan, (b) whose executed Election Form is accepted by the Company, and (c) whose eligibility to participate in this Plan has not terminated.

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- 1.24 "Performance-Based Compensation" shall mean compensation the entitlement to or amount of which is contingent on the satisfaction of pre-established organizational or individual performance criteria relating to a performance period of at least 12 consecutive months, as determined by the Company in accordance with Treas. Reg. §1.409A-1(e).
- 1.25 "Plan" or "409A Plan" shall mean the Huntington Bancshares Incorporated Executive Deferred Compensation Plan Amended and Restated October 15, 2008, which shall be evidenced by this instrument, as it may be amended from time to time, and by any other documents that together with this instrument define a Participant's rights to amounts credited to his or her Account Balance.
- 1.26 "Plan Year" shall mean (a) a period beginning on January 1 of each calendar year and continuing through December 31 of such calendar year, or (b) in the case of LTIP Amounts, the period beginning January 1 of a calendar year and ending on the last day of the performance cycle in which such LTIP Amounts are earned, or such other period as designated by the Committee or Company.
- 1.27 "Restricted Stock Unit" or "RSU" shall mean any restricted stock unit award including dividend equivalents unless otherwise determined by the Committee granted under the 2004 Huntington Bancshares Incorporated Stock and Long-Term Incentive Plan, or any new or successor plan (including the 2007 Huntington Bancshares Incorporated Stock and Long-Term Incentive Plan).
- 1.28 "Retirement," "Retire(s)" or "Retired" shall mean the retirement from employment with the Company under one or more of the retirement plans of the Company, or as otherwise defined by the Committee.
- 1.29 "Separation from Service" shall mean a termination of services provided by a Participant to his or her Employer, whether voluntarily or involuntarily, as determined by the Company in accordance with Treas. Reg. §1.409A-1(h). In determining whether a Participant has experienced a Separation from Service, a Separation from Service shall occur when such Participant has experienced a termination of employment with such Employer. A Participant shall be considered to have experienced a termination of employment when the facts and circumstances indicate that the Participant and his or her Employer reasonably anticipate that either (i) no further services will be performed for the Employer after a certain date, or (ii) that the level of bona fide services the Participant will perform for the Employer after such date (whether as an Employee or as an independent contractor) will permanently decrease to no more than 20% of the average level of bona fide services performed by such Participant (whether as an Employee or an independent contractor) over the immediately preceding 36-month period (or the full period of services to the Employer if the Participant has been providing services to the Employer less than 36 months).

If a Participant is on military leave, sick leave, or other bona fide leave of absence, the employment relationship between the Participant and the Employer shall be treated as continuing intact, provided that the period of such leave does not exceed 6 months, or if longer, so long as the Participant retains a right to reemployment with the Employer under an applicable statute or by contract. If the period of a military leave, sick leave, or other bona fide leave of absence exceeds 6 months and the Participant does not retain a right to reemployment under an applicable statute or by contract, the employment relationship shall be considered to be terminated for purposes of this Plan as of the first day immediately following the end of such 6-month period. In applying the provisions of this paragraph, a leave of absence shall be considered a bona fide leave of absence only if there is a reasonable expectation that the Participant will return to perform services for the Employer.

If leave of absence is due to disability, then the applicable period described previously shall be 29 months instead of 6 months. For this purpose, "disability" shall mean any medically determinable physical or mental impairment that can be expected to result in death or last a continuous period of not less than 6 months that causes the employee to be unable to perform the duties of his or her position or a similar job.

1.30 "Specified Employee" shall mean any Participant who is determined to be a "key employee" (as defined under Code Section 416(i) without regard to paragraph (5) thereof) for the applicable period, as determined annually by the Company in accordance with Treas. Reg. §1.409A-1(i). In determining whether a Participant is a Specified Employee, the following provisions shall apply:

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- (a) The Company's identification of the individuals who fall within the definition of "key employee" under Code Section 416(i) (without regard to paragraph (5) thereof) shall be based upon the 12-month period ending on each December 31st (referred to below as the "identification date"). In applying the applicable provisions of Code Section 416(i) to identify such individuals, "compensation" shall be determined in accordance with Treas. Reg. §1.415(c)-2(a) without regard to (i) any safe harbor provided in Treas. Reg. §1.415(c)-2(d), (ii) any of the special timing rules provided in Treas. Reg. §1.415(c)-2(e), and (iii) any of the special rules provided in Treas. Reg. §1.415(c)-2(g); and
- (b) Each Participant who is among the individuals identified as a "key employee" in accordance with part (a) of this Section shall be treated as a Specified Employee for purposes of this Plan if such Participant experiences a Separation from Service during the 12-month period that begins on the April 1st following the applicable identification date and ends March 31st of the following year.
- 1.31 "Trust" shall mean one or more trusts established by the Company in accordance with Article 13.
- 1.32 "Unforeseeable Emergency" shall mean a severe financial hardship of the Participant resulting from (a) an illness or accident of the Participant, the Participant's spouse, the Participant's Beneficiary or the Participant's dependent (as defined in Code Section 152 without regard to paragraphs (b)(1), (b)(2) and (d)(1)(b) thereof), (b) a loss of the Participant's property due to casualty, or (c) such other similar extraordinary and unforeseeable circumstances arising as a result of events beyond the control of the Participant, all as determined by the Committee based on the relevant facts and circumstances.
- 1.33 "Valuation Date" shall mean:
  - (a) In the case of an In-Service Distribution, the last business day of each calendar month in which the In-Service Distribution is designated;
  - (b) The last business day of the month after the month in which any other Benefit Eligibility Date occurs other than a Separation from Service for a Specified Employee;
  - (c) In the case of a Separation from Service for a Specified Employee, the date that is the last business day of the sixth (6h) month after the month in which the Participant experiences a Separation from Service, unless due to such Participant's death, in which case payment generally shall be made to the Beneficiary as soon as practicable after the date of the Participant's death; or
  - (d) Any other date chosen by the Committee or Company to determine the value of a Participant's Account Balance.

### ARTICLE 2

### Selection, Enrollment, Eligibility

2.1 Selection as a Participant. Participation in the Plan shall be limited, as determined by the Committee in its sole discretion, to a select group of management or highly compensated Employees. From that group, the Company shall select, in its sole discretion, those individuals who may actually participate in this Plan.

### 2.2 Enrollment and Eligibility Requirements; Commencement of Participation.

(a) As a condition to participation, each selected Employee shall complete, execute and return to the Company an Election Form, and such Employee also may execute a Beneficiary Designation Form by the deadline(s) established by the Company in accordance with the applicable provisions of this Plan. In addition, the Company shall establish from time to time such other enrollment requirements as it determines, in its sole discretion, are necessary.

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- (b) Each selected Employee who is eligible to participate in the Plan shall commence participation in the Plan on the date that the Company determines that the Employee has met all enrollment requirements set forth in this Plan, including returning all required documents to the Company within the specified time period and in the terms specified by the Company.
- (c) If an Employee fails to meet all requirements established by the Company within the period required, that Employee shall not be eligible to participate in the Plan during such Plan Year.
- 2.3 <u>Amendment of Eligibility Criteria</u>. Eligibility for participation in one year does not guarantee eligibility to participate in a future year. The Committee may, in its discretion, change the criteria for eligibility for any reason, provided however, that it is always limited to a select group of management or highly compensated employees.

### ARTICLE 3

## <u>Deferral Commitments/Company Contribution Amounts/</u> <u>Company Restoration Matching Amounts/Vesting/Crediting/Taxes</u>

### 3.1 Minimum and Maximum Deferral.

(a) Annual Deferral Amount. For each Plan Year, a Participant may elect to defer (if eligible to receive such compensation), his or her Base Salary, Bonus, LTIP Amounts, RSUs, and/or other designated compensation, to be his or her Annual Deferral Amount, in the following minimum amounts (unless the Company prescribes another amount) for each deferral elected:

 Deferral
 Minimum Percentage

 Base Salary, Bonus, LTIP Amounts, and/or Other Designated Compensation
 5%

 RSUs
 50%

If the Company determines, in its sole discretion, prior to the beginning of a Plan Year that a Participant has made a deferral election for less than the stated minimum amounts, or if no election is made, the amount deferred shall be zero.

Additionally, for each Plan Year, a Participant may elect to defer (if eligible to receive such compensation), his or her Base Salary, Bonus, LTIP Amounts, RSUs, and/or other designated compensation, to be his or her Annual Deferral Amount, up to the following maximum percentages (unless the Company prescribes another amount) for each deferral elected:

| Deferral                      | Maximum Percentage |
|-------------------------------|--------------------|
| Base Salary                   | 90%                |
| Bonus                         | 90%                |
| LTIP Amounts                  | 90%                |
| RSUs                          | 90%                |
| Other Designated Compensation | 90%                |

(b) Short Plan Year. Notwithstanding the foregoing, if a Participant first becomes a Participant after the first day of a Plan Year, then to the extent required by Section 3.2 and Code Section 409A and related Treasury

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Regulations, the minimum and maximum amount of the Participant's Base Salary, Bonus, LTIP Amounts or other designated compensation that may be deferred by the Participant for the Plan Year shall be determined by applying the percentages set forth in Section 3.1(a) to the portion of such compensation attributable to services performed after the date that the Participant's deferral election is made.

(c) No Right to Deferrals. A Participant may elect to defer Base Salary, Bonus, LTIP Amounts, RSUs, and/or other designated compensation only if the Company first provides the Participant the ability to defer any such compensation. If the Company has provided the Participant with such a right, this Plan will govern the administration of the deferrals. This Plan does not create any right to defer Base Salary, Bonus, LTIP Amounts, RSUs, and/or other designated compensation that the Company has not granted previously.

### 3.2 <u>Timing of Deferral Elections; Effect of Election Form</u>

(a) General Timing Rule for Deferral Elections. Except as otherwise provided in this Section 3.2, in order for a Participant to make a valid election to defer Base Salary, Bonus, LTIP Amounts, RSUs, and/or other designated compensation, the Participant must submit an Election Form on or before the deadline established by the Company, which in no event shall be later than the December 31st preceding the Plan Year in which such compensation will be earned.

Any deferral election for a Plan Year made in accordance with this Section 3.2(a) shall be irrevocable as of December 31 of the preceding Plan Year in which such compensation will be earned; provided, however, that if the Company permits or requires Participants to make a deferral election by the deadline described above for an amount that qualifies as Performance-Based Compensation, the Company may permit a Participant to subsequently change his or her deferral election for such compensation by submitting a new Election Form in accordance with Section 3.2(c) below.

(b) Timing of Deferral Elections for Newly Eligible Plan Participants. A selected Employee who first becomes eligible to participate in the Plan on or after the beginning of a Plan Year, as determined in accordance with Treas. Reg. §1.409A-2(a)(7)(ii) and the "plan aggregation" rules provided in Treas. Reg. §1.409A-1(c)(2), may be permitted to make an election to defer the portion of Base Salary, Bonus, LTIP Amounts, RSUs, and/or other designated compensation attributable to services to be performed after such election, provided that the Participant submits an Election Form on or before the deadline established by the Committee, which in no event shall be later than 30 days after the Participant first becomes eligible to participate in the Plan.

If a deferral election made in accordance with this Section 3.2(b) relates to compensation earned based upon a specified performance period, the amount eligible for deferral shall be equal to (i) the total amount of compensation for the performance period, multiplied by (ii) a fraction, the numerator of which is the number of days remaining in the service period after the Participant's deferral election is made, and the denominator of which is the total number of days in the performance period.

Any deferral election made in accordance with this Section 3.2(b) shall become irrevocable no later than the 3th day after the date the selected Employee becomes eligible to participate in the Plan.

(c) <u>Timing of Deferral Elections for Performance-Based Compensation.</u> Subject to the limitations described below, the Company may determine that an irrevocable deferral election for an amount that qualifies as Performance-Based Compensation may be made by submitting an Election Form on or before the deadline established by the Company, which in no event shall be later than 6 months before the end of the performance period.

In order for a Participant to be eligible to make a deferral election for Performance-Based Compensation in accordance with the deadline established pursuant to this Section 3.2(c), (i) the performance criteria must relate to a performance period of at least 12 consecutive months, and (2) the Participant must have

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performed services continuously from the later of (i) the beginning of the performance period for such compensation, or (ii) the date upon which the performance criteria for such compensation are established, through the date upon which the Participant makes the deferral election for such compensation. In no event shall a deferral election submitted under this Section 3.2(c) be permitted to apply to any amount of Performance-Based Compensation that has become readily ascertainable.

(d) Timing Rule for Deferral of Compensation Subject to Risk of Forfeiture (e.g. certain RSUs) With respect to compensation (i) to which a Participant has a legally binding right to payment in a subsequent year, and (ii) that is subject to a forfeiture condition requiring the Participant's continued services for a period of at least 12 months from the date the Participant obtains the legally binding right, the Company may determine that an irrevocable deferral election for such compensation may be made by timely delivering an Election Form to the Committee in accordance with its rules and procedures, no later than the 30th day after the Participant obtains the legally binding right to the compensation, provided that the election is made at least 12 months in advance of the earliest date at which the forfeiture condition could lapse, as determined in accordance with Treas. Reg. §1.409A-2(a)(5).

Any deferral election(s) made in accordance with this Section 3.2(d) shall become irrevocable no later than the 3th day after the Participant obtains the legally binding right to the compensation subject to such deferral election(s).

3.3 Withholding and Crediting of Annual Deferral Amounts. For each Plan Year, the Base Salary portion of the Annual Deferral Amount shall be withheld from each regularly scheduled Base Salary payroll in equal amounts, as adjusted from time to time for increases and decreases in Base Salary. The Bonus, LTIP Amounts, RSUs, (and any other designated compensation) portion of the Annual Deferral Amount shall be withheld at the time the Bonus, Commissions, LTIP Amounts, RSUs, and other compensation are or otherwise would be paid to the Participant, whether or not this occurs during the Plan Year itself. Annual Deferral Amounts shall be credited to the Participant's Annual Account for such Plan Year at the time such amounts would otherwise have been paid to the Participant.

### 3.4 Company Contribution Amount.

- (a) For each Plan Year, an Employer may be required to credit amounts to a Participant's Annual Account in accordance with employment or other agreements entered into between the Participant and the Employer, which amounts shall be part of the Participant's Company Contribution Amount for that Plan Year. Such amounts shall be credited to the Participant's Annual Account for the applicable Plan Year on the date or dates prescribed by such agreements.
- (b) For each Plan Year, an Employer, in its sole discretion, may, but is not required to, credit any amount it desires to any Participant's Annual Account under this Plan, which amount shall be part of the Participant's Company Contribution Amount for that Plan Year. The amount so credited to a Participant may be smaller or larger than the amount credited to any other Participant, and the amount credited to any Participant for a Plan Year may be zero, even though one or more other Participants receive a Company Contribution Amount for that Plan Year. The Company Contribution Amount described in this Section 3.4(b), if any, shall be credited to the Participant's Annual Account for the applicable Plan Year on a date or dates to be determined by the Committee.
- (c) If not otherwise specified in the Participant's employment or other agreement entered into between the Participant and the Employer, the amount (or the method or formula for determining the amount) of a Participant's Company Contribution Amount shall be set forth in writing in one or more documents, which shall be deemed to be incorporated into this Plan, no later than the date on which such Company Contribution Amount is credited to the applicable Annual Account of the Participant.

### 3.5 Vesting.

(a) A Participant shall at all times be 100% vested in the portion of his or her Account Balance attributable to Annual Deferral Amounts, plus amounts credited or debited on such amounts pursuant to Section 3.6.

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(b) A Participant shall be vested in the portion of his or her Account Balance attributable to any Company Contribution Amounts, plus amounts credited or debited on such amounts pursuant to Section 3.6, in accordance with the vesting schedule(s) set forth in his or her employment agreement or any other agreement entered into between the Participant and his or her Employer. If not addressed in such agreements, a Participant shall vest in the portion of his or her Account Balance attributable to any Company Contribution Amounts, plus amounts credited or debited on such amounts pursuant to Section 3.6, in accordance with the following schedule:

| Years of Plan Participation            | Vested Percentage |
|--|-------------------|
| Less than 1 year                       | 0%                |
| At least 1 year but less than 2 years  | 33%               |
| At least 2 years but less than 3 years | 66%               |
| At least 3 years                       | 100%              |

- (c) Notwithstanding anything to the contrary contained in this Section 3.5, in the event of a Change in Control, or upon a Participant's Separation from Service on or after qualifying for Retirement, or death prior to Separation from Service, any amounts that are not vested in accordance with Section 3.5(b) above, shall immediately become 100% vested.
- (d) Notwithstanding subsection 3.5(c) above, the Company has the discretion not to accelerate the vesting provisions described in Section 3.5(b) upon a Change in Control to the extent that the Company determines that such acceleration would cause the deduction limitations of Section 280G of the Code to become effective. In the event of such a determination, the Company and Participant may agree to an appropriate method to verify the Company's calculations with respect to the application of Section 280G.
- (e) Section 3.5(d) shall not prevent the acceleration of the vesting provisions described in Section 3.5(b) if such Participant is entitled to a "gross-up" payment, to eliminate the effect of the Code section 4999 excise tax, pursuant to his or her employment agreement or other agreement entered into between such Participant and the Employer.
- 3.6 <u>Crediting/Debiting of Account Balances</u>. In accordance with, and subject to, the rules and procedures that are established from time to time by the Committee or the Company, in its sole discretion, amounts shall be credited or debited to a Participant's Account Balance in accordance with the following rules:
  - (a) Investment Funds. Unless otherwise determined by the Committee, the Participant may elect one or more of the Investment Funds provided by the Company, in its sole discretion but under general direction from the Committee, for the purpose of crediting or debiting additional amounts to his or her Account Balance. As necessary, the Company may, in its sole discretion, discontinue, substitute or add an Investment Fund. Each such action will take effect on such date established by the Company. One of the Investment Funds may include a Company common stock fund. For purposes of such a common stock fund, all dividend equivalents payable in relation to common stock will be credited to the Participant's Account Balance in the form of additional whole or fractional shares of common stock.
  - (b) Election of Investment Funds. A Participant, in connection with his or her initial deferral election in accordance with Section 3.2 above, shall elect, on the Election Form, one or more Investment Fund(s) to be used to determine the amounts to be credited or debited to his or her Account Balance. If a Participant does not elect any of the Investment Funds as described in the previous sentence, the Participant's Account Balance shall automatically be allocated into the lowest-risk Investment Fund, as determined by the Company, in its sole discretion. The Participant may (but is not required to) elect, by submitting an Election Form to the Company that is accepted by the Company, to add or delete one or more Investment Fund(s) to be used to determine the amounts to be credited or debited to his or her Account Balance, or to change the portion of his or her Account Balance allocated to each previously or newly elected Investment

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Fund. If an election is made in accordance with the previous sentence, it shall apply as of the first business day deemed reasonably practicable by the Company, in its sole discretion, and shall continue thereafter for each subsequent day in which the Participant participates in the Plan, unless changed in accordance with the previous sentence. Notwithstanding the foregoing, the Company, in its sole discretion, may impose limitations on the frequency with which one or more of the Investment Funds elected in accordance with this Section 3.6(b) may be added or deleted by such Participant; furthermore, the Company, in its sole discretion, may impose limitations on the frequency with which the Participant may change the portion of his or her Account Balance allocated to each previously or newly elected Investment Fund.

- (c) <u>Proportionate Allocation</u>. In making any election described in Section 3.6(b) above, the Participant shall specify on the Election Form, in increments specified by the Company, the percentage of his or her Account Balance or Investment Fund, as applicable, to be allocated/reallocated.
- (d) <u>Crediting or Debiting Method</u>. The performance of each Investment Fund (either positive or negative) will be determined on a daily basis based on the manner in which such Participant's Account Balance has been hypothetically allocated among the Investment Funds by the Participant.
- (e) No Actual Investment. Notwithstanding any other provision of this Plan that may be interpreted to the contrary, the Investment Funds are to be used for measurement purposes only, and a Participant's election of any such Investment Fund, the allocation of his or her Account Balance thereto, the calculation of additional amounts and the crediting of such amounts to a Participant's Account Balance shall not be considered or construed in any manner as an actual investment of his or her Account Balance in any such Investment Fund. In the event that the Company or the Trustee (as that term is defined in the Trust), in its own discretion, decides to invest funds in any or all of the investments on which the Investment Funds are based, no Participant shall have any rights in or to such investments themselves. Without limiting the foregoing, a Participant's Account Balance shall at all times be a bookkeeping entry only and shall not represent any investment made on his or her behalf by the Company or the Trust; the Participant shall at all times remain an unsecured creditor of the Company.

### 3.7 FICA and Other Taxes.

- (a) Annual Deferral Amounts. For each Plan Year in which an Annual Deferral Amount is being withheld from a Participant, the Participant's Employer(s) shall withhold from that portion of the Participant's Base Salary, Bonus, LTIP Amounts, RSUs and/or other designated compensation that is not being deferred, in a manner determined by the Employer(s), the Participant's share of FICA and other employment taxes on such Annual Deferral Amount. If necessary, the Company may reduce the Annual Deferral Amount in order to comply with this Section 3.7(a). If necessary, the Company may reduce the Annual Deferral Amount to provide for deferrals under the Supplemental Stock Purchase Plan, the Supplemental Retirement Income Plan, or other nonqualified plans.
- (b) <u>Company Contribution Amounts</u>. When a Participant becomes vested in a portion of his or her Account Balance attributable to any Company Contribution Amounts, the Participant's Employer(s) shall withhold from that portion of the Participant's Base Salary, Bonus, LTIP Amounts, RSUs and/or other designated compensation that is not deferred, in a manner determined by the Employer(s), the Participant's share of FICA and other employment taxes on such amounts. If necessary, the Committee may reduce the vested portion of the Participant's Company Contribution Amount, as applicable, in order to comply with this Section 3.7(b).
- (c) <u>Distributions</u>. The Participant's Employer(s), or the trustee of the Trust, shall withhold from any payments made to a Participant under this Plan all federal, state and local income, employment and other taxes required to be withheld by the Employer(s), or the trustee of the Trust, in connection with such payments, in amounts and in a manner to be determined in the sole discretion of the Employer(s) and the trustee of the Trust.
- (d) Annual Elections. To the extent permitted by the Company, a Participant may be able to complete a separate Election Form for each year's Annual

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Deferral Amount. If permitted by the Company, on each such Election Form, a Participant may elect to defer a different Annual Deferral Amount from what was deferred on a previous Election Form and choose a different time and form of payment for that year's Annual Deferral Amount from what was selected on a previous Election Form, provided that such times and forms of payment are made in accordance with Article 4. If no Election Form is submitted for a particular year's Annual Deferral Amount, then the Participant shall be deemed not to have made an election to defer compensation for that year.

(e) <u>Corporate Transactions</u>. In the event that the Company determines that any recapitalization, stock split, reverse stock split, reorganization, merger, consolidation, split-up, spin-off, combination, repurchase or exchange of common stock or other securities of the Company, issuance of warrants or other rights to purchase common stock or other securities of the Company, or other similar corporate transactions or events affects the common stock, an appropriate adjustment to the Participant's Account Balance shall be made to prevent reduction or enlargement of the Participant's benefits under the Plan.

## ARTICLE 4 Distributions of Benefits

4.1 <u>Distributions/Events Generally.</u> Participants generally will not be entitled to receive a distribution of their Account Balance until they experience a Separation from Service with the Employer for any reason. A Participant may receive a distribution before Separation from Service, however, in accordance with this Article 4, upon (1) an Unforeseeable Emergency that occurs before Separation from Service, or (2) a year that has been designated by the Participant in an Election Form and that occurs before Separation from Service. A Participant who elects to defer compensation otherwise payable in the form of common stock of the Company, no par value ("common stock") shall receive the distribution of such compensation only in the form of common stock. Any portions of the Account Balance hypothetically invested in a Company common stock fund also will be paid in the form of common stock. All other portions of the Account Balance will be paid in the form of cash.

### 4.2 <u>In-Service Distributions</u>.

- (a) <u>General Payments</u>. A Participant may elect to receive the portion of his or her Account Balance elected to be distributed as an In-Service Distribution and all amounts credited or debited thereto, in a specified year while employed with an Employer (an "In-Service Distribution"). The Participant may receive such an In-Service Distribution in the amount specified on his or her Election Form only as a lump sum.
  - If a Participant elects to receive an In-Service Distribution as a lump sum, the amount of the lump sum payment will be based on the value of the Participant's Account Balance as of the Valuation Date that immediately follows the Benefit Eligibility Date of the designated year. The Benefit Eligibility Date for an In-Service Distribution is the close of business as of the last business day of the month a Participant selected on his or her Election Form for an In-Service Distribution, or such other date provided by the Company. The distribution date generally shall be as soon as practicable after such date, or if later, within such time frame permitted under Code Section 409A and the guidance and regulations thereunder.
- (b) Modifying In-Service Distributions. The Company, in its discretion, may allow a Participant to modify his or her election as to the form or time of distribution of the portion of his or her Account Balance elected to be paid in an In-Service Distribution in a specified year and earnings thereon, if (1) such election does not take effect until at least 12 months after the date on which the election is made, (2) the first payment with respect to which such election is made is deferred for a period of not less than five (5) years from the date on which such payment would otherwise have been made, and (3) any election related to a payment to be made at a specified date is made at least 12 months prior to the date of the first scheduled payment. For

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purposes of the Plan, the term "payment" means each separate installment and not the collective group of installment payments.

(c) <u>Precedence of Distributions</u>. In the event a Participant has a Separation from Service, Unforeseeable Emergency, or other event that triggers distribution of benefits under this Plan, all amounts subject to an In-Service Distribution shall be paid in accordance with other applicable provisions of the Plan and not under this Section 4.2. If, however, a Participant made an election to postpone an In-Service Distribution under Section 4.2(b), and the Participant experiences a Separation from Service, the distribution will be made in accordance with Section 4.2(b) and not Section 4.3.

For purposes of applying the provisions of this Section 4.2, a Participant's election to postpone a Scheduled Distribution shall not be considered to be made until the date on which the election becomes irrevocable. Such an election shall become irrevocable no later than the date that is 12 months prior to the Participant's previously designated Benefit Eligibility Date for such Scheduled Distribution.

#### 4.3 <u>Distributions After Separation from Service.</u>

- (a) Generally. If a Participant experiences a Separation from Service with an Employer, the provisions of this Section 4.3 shall apply to the distribution of the Participant's Account Balance. The Participant may elect, in his or her Election Form to receive such benefits payable upon a Separation from Service that is a Retirement as either a lump sum or pursuant to the Annual Installment Method over a period not to exceed 10 years. If Separation from Service is not a Retirement, such payments shall be made in a lump sum or pursuant to the Annual Installment Method over a period not to exceed 3 years. If no election is made as to the form of payment, then payment shall be made as a lump sum.
- (b) <u>Lump Sum</u>. If payment of a Participant's Account Balance is to be made to the Participant in a lump sum, the lump sum payment generally shall be made on or as soon as administratively practicable after the Valuation Date.
- (c) <u>Installments</u>. If payment of a Participant's Account Balance is to be made to the Participant in annual installments, the distribution of the first annual installment payment generally shall be made on or as soon as administratively practicable after the Valuation Date. The amount of this first installment payment shall be based on the value of the Participant's Account Balance as of the Valuation Date. Each subsequent installment payment generally shall be paid in accordance with the Annual Installment Method described in Section 1.4.
- (d) Modifying Separation from Service Distributions. The Employer, in its discretion, may allow a Participant to modify his election as to the form or time of distribution of his entire Account Balance, and earnings thereon, if (1) such election does not take effect until at least 12 months after the date on which the election is made, (2) the first payment with respect to which such election is made is deferred for a period of not less than 5 years from the date on which such payment would otherwise have been made, and (3) such election is made at least 12 months before the Benefit Eligibility Date that otherwise would have applied to the Participant's Account Balance. For purposes of the Plan, the term "payment" means each separate installment and not the collective group of installment payments.
- 4.4 <u>Unforeseeable Emergency</u>. Upon finding that a Participant has suffered an Unforeseeable Emergency, the Committee may, in its sole discretion, make distributions from the Participant's Account Balance and/or allow a Participant to suspend the elections made on his or her Election Form entirely. The amount of such distribution shall be limited to the amount necessary to satisfy such Unforeseeable Emergency plus amounts necessary to pay taxes reasonably anticipated as a result of the distribution, after taking into account the extent to which such hardship is or may be relieved through reimbursement or compensation by insurance or otherwise or by liquidation of the Participant's assets (to the extent the liquidation of such assets would

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- not itself cause severe financial hardship). Any distribution pursuant to this Section 4.4 shall be payable in a lump sum. The distribution shall be paid within 30 days after the determination of an Unforeseeable Emergency.
- 4.5 Automatic Cash-Out. In the event a Participant's Account Balance at the time distribution begins, or following a distribution or an installment payment, is two times the then current limit under Code Section 402(g) or less, that balance shall be paid to the Participant or his Beneficiary in a lump sum on the next annual installment distribution date notwithstanding any form of benefit payment elected by the Participant.
- 4.6 Withholding for Taxes. To the extent required by the law in effect at the time payments are made, an Employer shall withhold from the payments made hereunder any taxes required to be withheld by the federal or any state or local government, including any amounts which the Employer determines is reasonably necessary to pay any generation-skipping transfer tax which is or may become due. A Beneficiary, however, may elect not to have withholding of federal income tax pursuant to Code Section 3405(a)(2).
- 4.7 Payment to Guardian. The Committee may direct payment to the duly appointed guardian, conservator or other similar legal representative of a Participant or Beneficiary to whom payment is due. In the absence of such a legal representative, the Committee may, in its sole and absolute discretion, make payment to a person having the care and custody of a minor, an incompetent or a person incapable of handling the disposition of property upon proof satisfactory to the Committee of incompetency, status as a minor, or incapacity. Such distribution shall completely discharge the Company from all liability with respect to such benefit.

## ARTICLE 5 Death Benefit

- 5.1 <u>Death Benefit</u>. In the event of a Participant's death prior to the complete distribution of his or her vested Account Balance, the Participant's Beneficiary(ies) shall receive the Participant's unpaid vested Account Balance in a lump sum payment (the "Death Benefit"). The Death Benefit shall be calculated as of the close of business on the Valuation Date for such benefit, which shall be the date on which the Company is provided with proof that is satisfactory to the Company of the Participant's death.
- 5.2 Payment of Death Benefit. The Death Benefit shall be paid to the Participant's Beneficiary(ies) no later than 60 days after the Participant's Benefit Eligibility Date.

### ARTICLE 6 Beneficiary Designation

**Beneficiary.** Each Participant shall have the right, at any time, to designate his or her Beneficiary(ies) (both primary as well as contingent) to receive any benefits payable under the Plan to a beneficiary upon the death of a Participant. The Beneficiary designated under this Plan may be the same as or different from the Beneficiary designation under any other plan of an Employer in which the Participant participates.

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- 6.2 <u>Beneficiary Designation: Change: Spousal Consent</u> A Participant shall designate his or her Beneficiary by completing and signing the Beneficiary Designation Form, and returning it to the Company or its designated agent. A Participant shall have the right to change a Beneficiary by completing, signing and otherwise complying with the terms of the Beneficiary Designation Form and the Company's rules and procedures, in effect from time to time. If the Participant names someone other than his or her spouse as a Beneficiary, the Company may, in its sole discretion, determine that spousal consent is required to be provided in a form designated by the Company, executed by such Participant's spouse and returned to the Company. Upon the acceptance by the Company of a new Beneficiary Designation Form, all Beneficiary designations previously filed shall be canceled. The Company shall be entitled to rely on the last Beneficiary Designation Form filed by the Participant and accepted by the Company prior to his or her death.
- **6.3** Acknowledgment. No designation or change in designation of a Beneficiary shall be effective until received and acknowledged in writing by the Company or its designated agent.
- No Beneficiary Designation. If a Participant fails to designate a Beneficiary as provided in Sections 6.1, 6.2 and 6.3 above or, if all designated Beneficiaries predecease the Participant or die prior to complete distribution of the Participant's benefits, then the Participant's designated Beneficiary shall be deemed to be his or her surviving spouse. If the Participant has no surviving spouse, the benefits remaining under the Plan to be paid to a Beneficiary shall be payable to the executor or personal representative of the Participant's estate.
- **6.5 Doubt as to Beneficiary.** If the Company has any doubt as to the proper Beneficiary to receive payments pursuant to this Plan, the Company shall have the right, exercisable in its discretion, to cause the Participant's Employer to withhold such payments until this matter is resolved to the Company's satisfaction.
- **Discharge of Obligations.** The payment of benefits under the Plan to a Beneficiary shall fully and completely discharge all Employers and the Company from all further obligations under this Plan with respect to the Participant.

## ARTICLE 7 Leave of Absence

- 7.1 Paid Leave of Absence. If a Participant is authorized by the Participant's Employer to take a paid leave of absence from the employment of the Employer, and such leave of absence does not constitute a Separation from Service, (a) the Participant shall continue to be considered eligible for the benefits provided under the Plan, and (b) the Annual Deferral Amount shall continue to be withheld during such paid leave of absence in accordance with Section 3.2.
- 7.2 <u>Unpaid Leave of Absence</u>. If a Participant is authorized by the Participant's Employer to take an unpaid leave of absence from the employment of the Employer for any reason, and such leave of absence does not constitute a Separation from Service, such Participant shall continue to be eligible for the benefits provided under the Plan. During the unpaid leave of absence, the Participant shall not be allowed to make any additional deferral elections. However, if the Participant returns to employment, the Participant may elect to defer an Annual Deferral Amount for the Plan Year following his or her return to employment and for every Plan Year thereafter while a Participant in the Plan, provided such deferral elections are otherwise allowed and an Election Form is delivered to and accepted by the Committee for each such election in accordance with Section 3.2 above.

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# ARTICLE 8 Change in Control

If the Company determines that it is probable that a Change in Control may occur within the 6-month period immediately following the date the Company made such a determination, or if a Change in Control in fact occurs in those situations where the Company has not otherwise made such a determination, the Company may make a contribution to the Trust (if in existence at the date of determination or the date of the Change in Control, as the case may be) in accordance with the provisions of the Trust. Solely, for purposes of determining the amount of such contribution (but in no way limiting the Company's liability under the Plan as determined under the provision of the Plan), the Company's total liability under the Plan shall be equal to the value of all Account Balances established under the Plan, which remain unpaid by the Company as of the date of determination or the date of the Change in Control, as the case may be, whether or not amounts are otherwise currently payable to the Participants or Beneficiaries under the Plan. All such contributions shall be made as soon as possible after the date of determination or of the Change of Control, as the case may be, and shall be made in cash or common stock of the Company. Further, the Company may, in its discretion, make other contributions to the Trust from time-to-time for purposes of providing benefits hereunder, whether or not a Change in Control has occurred or may occur.

### ARTICLE 9

### **Termination of Plan, Amendment or Modification**

- **Termination of Plan.** The Committee reserves the right to terminate the Plan with respect to all Participants, including Participants of a participating employer. In the event of a Plan termination no new deferral elections shall be permitted for the affected Participants and such Participants shall no longer be eligible to receive new company contributions. However, after the Plan termination the Account Balances of such Participants shall continue to be credited with Annual Deferral Amounts attributable to a deferral election that was in effect prior to the Plan termination to the extent deemed necessary to comply with Code Section 409A and related Treasury Regulations, and additional amounts shall continue to credited or debited to such Participants' Account Balances pursuant to Section 3.6. The Investment Funds available to Participants following the termination of the Plan shall be comparable in number and type to those Investment Funds available to Participants in the Plan Year preceding the Plan Year in which the Plan termination is effective. In addition, following a Plan termination, Participant Account Balances shall remain in the Plan and shall not be distributed until such amounts become eligible for distribution in accordance with the other applicable provisions of the Plan. Notwithstanding the preceding sentence, to the extent permitted by Treas. Reg. §1.409A-3(j)(4)(ix), the Employer may provide that upon termination of the Plan, all Account Balances of the Participants shall be distributed, subject to and in accordance with any rules established by such Employer deemed necessary to comply with the applicable requirements and limitations of Treas. Reg. §1.409A-3(j)(4)(ix).
- 9.2 Amendment. The Committee may, at any time, amend or modify the Plan in whole or in part. Notwithstanding the foregoing, (i) no amendment or modification shall be effective to decrease the value of a Participant's vested Account Balance in existence at the time the amendment or modification is made, and (ii) no amendment or modification of this Section 9.2 or Section 10.2 of the Plan shall be effective.
- 9.3 <u>Effect of Payment.</u> The full payment of the Participant's vested Account Balance in accordance with the applicable provisions of the Plan shall completely discharge all obligations to a Participant and his or her designated Beneficiaries under this Plan.

### ARTICLE 10 Administration

10.1 Administrative Duties. Except as otherwise provided in this Article 10, this Plan shall be administered by the Company, which from time to time will provide a report summarizing the administration of this Plan to the Committee. Both the Committee and the Company shall also have the discretion and authority to interpret the Plan, to prescribe, amend and rescind any rules, forms and procedures as it deems

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necessary or appropriate for the proper administration of the Plan and to make any other determinations, including factual determinations, and take such other actions as it deems necessary or advisable in carrying out its duties under the Plan. The Company may seek from the Committee final resolution of any ambiguous or unresolved issue that arises in the administration of the Plan. Any individual serving on the Committee who is a Participant shall not vote or act on any matter relating solely to himself or herself. When making a determination or calculation, the Committee or Company, as applicable, shall be entitled to rely on information furnished by a Participant or an Employer.

- 10.2 Administration Upon Change In Control. Within 120 days following a Change in Control, the Company immediately prior to the Change in Control (whether or not such individuals are members of the Company following the Change in Control) may, by written consent of the majority of such individuals, appoint an independent third party administrator (the "Administrator") to perform any or all of the Company's duties described in Section 10.1 above, including without limitation, the power to determine any questions arising in connection with the administration or interpretation of the Plan, and the power to make benefit entitlement determinations. Upon and after the effective date of such appointment, (a) the Company must pay all reasonable administrative expenses and fees of the Administrator, and (b) the Administrator may only be terminated with the written consent of the majority of Participants with an Account Balance in the Plan as of the date of such proposed termination.
- 10.3 Agents. In the administration of this Plan, the Company or the Administrator, as applicable, may, from time to time, employ agents and delegate to them such administrative duties as it sees fit (including acting through a duly appointed representative) and may from time to time consult with counsel.
- **10.4 Binding Effect of Decisions.** The decision or action of the Committee, Company or Administrator, as applicable, with respect to any question arising out of or in connection with the administration, interpretation and application of the Plan and the rules and regulations promulgated hereunder shall be final and conclusive and binding upon all persons having any interest in the Plan.
- 10.5 <u>Indemnity of Company</u>. The Company shall indemnify and hold harmless any Employee to whom the duties of the Company may be delegated, and the Administrator against any and all claims, losses, damages, expenses or liabilities arising from any action or failure to act with respect to this Plan, except in the case of willful misconduct by any such Employee or the Administrator.
- 10.6 Employer Information. To enable the Company and/or Administrator to perform its functions, the Company and each Employer shall supply full and timely information to the Company and/or Administrator, as the case may be, on all matters relating to the Plan, the Trust, the Participants and their Beneficiaries, the Account Balances of the Participants, the compensation of its Participants, the date and circumstances of the Separation from Service, Disability or death of its Participants, and such other pertinent information as the Company or Administrator may reasonably require.

### ARTICLE 11 Other Benefits and Agreements

11.1 <u>Coordination with Other Benefits</u>. The benefits provided for a Participant and Participant's Beneficiary under the Plan are in addition to any other benefits available to such Participant under any other plan or program for employees of the Participant's Employer. The Plan shall supplement and shall not supersede, modify or amend any other such plan or program except as may otherwise be expressly provided.

### ARTICLE 12 Claims Procedures

- 12.1 Presentation of Claim. Any Participant or Beneficiary of a deceased Participant (such Participant or Beneficiary being referred to below as a "Claimant") may deliver to the Company a written claim for a determination with respect to the amounts distributable to such Claimant from the Plan. If such a claim relates to the contents of a notice received by the Claimant, the claim must be made within 60 days after such notice was received by the Claimant. All other claims must be made within 180 days of the date on which the event that caused the claim to arise occurred. The claim must state with particularity the determination desired by the Claimant.
- 12.2 Notification of Decision. The Company shall consider a Claimant's claim within a reasonable time, but no later than 90 days after receiving the claim. If the Company determines that special circumstances require an extension of time for processing the claim, written notice of the extension shall be furnished to the Claimant prior to the termination of the initial 90 day period. In no event shall such extension exceed a period of 90 days from the end of the initial period. The extension notice shall indicate the special circumstances requiring an extension of time and the date by which the Company expects to render the benefit determination. The Company shall notify the Claimant in writing:
  - (a) that the Claimant's requested determination has been made, and that the claim has been allowed in full; or
  - (b) that the Company has reached a conclusion contrary, in whole or in part, to the Claimant's requested determination, and such notice must set forth in a manner calculated to be understood by the Claimant:
    - (i) the specific reason(s) for the denial of the claim, or any part of it;
    - (ii) specific reference(s) to pertinent provisions of the Plan upon which such denial was based;
    - (iii) a description of any additional material or information necessary for the Claimant to perfect the claim, and an explanation of why such material or information is necessary;
    - (iv) an explanation of the claim review procedure set forth in Section 12.3 below; and
    - (v) a statement of the Claimant's right to bring a civil action under ERISA Section 502(a) following an adverse benefit determination on review.
- 12.3 Review of a Denied Claim. On or before 60 days after receiving a notice from the Company that a claim has been denied, in whole or in part, a Claimant (or the Claimant's duly authorized representative) may file with the Company a written request for a review of the denial of the claim. The Claimant (or the Claimant's duly authorized representative):
  - (a) may, upon request and free of charge, have reasonable access to, and copies of, all documents, records and other information relevant (as defined in applicable ERISA regulations) to the claim for benefits;
  - (b) may submit written comments or other documents; and/or
  - (c) may request a hearing, which the Company, in its sole discretion, may grant.
- 12.4 <u>Decision on Review</u>. The Company shall render its decision on review promptly, and no later than 60 days after the Company receives the Claimant's written request for a review of the denial of the claim. If the Company determines that special circumstances require an extension of time for processing the claim, written notice of the extension shall be furnished to the Claimant prior to the termination of the initial 60 day period. In no event shall such extension exceed a period of 60 days from the end of the initial period. The extension notice shall indicate the special circumstances requiring an extension of time and the date by which the Company expects to render the benefit determination. In rendering its decision, the Company shall take into account all comments, documents, records and other information submitted by the Claimant relating to the claim, without regard to whether such information was submitted or considered in the initial benefit determination. The decision must be written in a manner calculated to be understood by the Claimant, and it must contain:

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- (a) specific reasons for the decision;
- (b) specific reference(s) to the pertinent Plan provisions upon which the decision was based;
- (c) a statement that the Claimant is entitled to receive, upon request and free of charge, reasonable access to and copies of, all documents, records and other information relevant (as defined in applicable ERISA regulations) to the Claimant's claim for benefits; and
- (d) a statement of the Claimant's right to bring a civil action under ERISA Section 502(a).

The Company has the right, but not the obligation, to confer with the Committee concerning any appeal.

12.5 <u>Legal Action</u>. A Claimant's compliance with the foregoing provisions of this Article 12 is a mandatory prerequisite to a Claimant's right to commence any legal action with respect to any claim for benefits under this Plan.

### ARTICLE 13 Trust

- 13.1 Establishment of the Trust. In order to provide assets from which to fulfill its obligations to the Participants and their Beneficiaries under the Plan, the Company, unless otherwise specified by the Company, has established or may establish a rabbi trust in accordance with Revenue Procedure 92-64, to which each Employer may, in its discretion, contribute cash or other property, including securities issued by the Company, to provide for the benefit payments under the Plan (the "Trust").
- 13.2 Interrelationship of the Plan and the Trust. The provisions of the Plan and the Participant's Election Form shall govern the rights of a Participant to receive distributions pursuant to the Plan. If a Participant's Election Form could be construed to be in contradiction of or different from the terms of the Plan, the Plan controls. The provisions of the Trust shall govern the rights of the Employers, Participants and the creditors of the Employers to the assets transferred to the Trust. Each Employer shall at all times remain liable to carry out its obligations under the Plan.
- 13.3 <u>Distributions From the Trust</u>. Each Employer's obligations under the Plan may be satisfied with Trust assets distributed pursuant to the terms of the Trust, and any such distribution shall reduce the Employer's obligations under this Plan.

### ARTICLE 14 Miscellaneous

- 14.1 Status of Plan. The Plan is intended to be a plan that is not qualified within the meaning of Code Section 401(a) and that "is unfunded and is maintained by an employer primarily for the purpose of providing deferred compensation for a select group of management or highly compensated employees" within the meaning of ERISA Sections 201(2), 301(a)(3) and 401(a)(1). The Plan shall be administered and interpreted (a) to the extent possible in a manner consistent with the intent described in the preceding sentence, and (b) in accordance with Code Section 409A and related Treasury guidance and Regulations.
- 14.2 <u>Unsecured General Creditor</u>. Participants and their Beneficiaries, heirs, successors and assigns shall have no legal or equitable rights, interests or claims in any property or assets of an Employer. For purposes of the payment of benefits under this Plan, any and all of an Employer's assets shall be, and remain, the general, unpledged unrestricted assets of the Employer. An Employer's obligation under the Plan shall be merely that of an unfunded and unsecured promise to pay money in the future.

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- 14.3 Employer's Liability. An Employer's liability for the payment of benefits shall be defined only by the Plan. An Employer shall have no obligation to a Participant under the Plan except as expressly provided in the Plan.
- 14.4 Nonassignability. Neither a Participant nor any other person shall have any right to commute, sell, assign, transfer, pledge, anticipate, mortgage or otherwise encumber, transfer, hypothecate, alienate or convey in advance of actual receipt, the amounts, if any, payable hereunder, or any part thereof, which are, and all rights to which are expressly declared to be, unassignable and non-transferable. No part of the amounts payable shall, prior to actual payment, be subject to seizure, attachment, garnishment or sequestration for the payment of any debts, judgments, alimony or separate maintenance owed by a Participant or any other person, be transferable by operation of law in the event of a Participant's or any other person's bankruptcy or insolvency or be transferable to a spouse as a result of a property settlement or otherwise, except as provided in Section 14.15 of this Plan regarding domestic relations orders.
- 14.5 Not a Contract of Employment. The terms and conditions of this Plan shall not be deemed to constitute a contract of employment between any Employer and the Participant. Such employment is hereby acknowledged to be an "at will" employment relationship that can be terminated at any time for any reason, or no reason, with or without cause, and with or without notice, unless expressly provided in a written employment agreement. Nothing in this Plan shall be deemed to give a Participant the right to be retained in the service of any Employer as an Employee or to interfere with the right of any Employer to discipline or discharge the Participant at any time
- **14.6** Furnishing Information. A Participant or his or her Beneficiary will cooperate with the Committee by furnishing any and all information requested by the Committee and take such other actions as may be requested in order to facilitate the administration of the Plan and the payments of benefits hereunder.
- 14.7 <u>Terms.</u> Whenever any words are used herein in the masculine, they shall be construed as though they were in the feminine in all cases where they would so apply; and whenever any words are used herein in the singular or in the plural, they shall be construed as though they were used in the plural or the singular, as the case may be, in all cases where they would so apply.
- 14.8 <u>Captions</u>. The captions of the articles, sections and paragraphs of this Plan are for convenience only and shall not control or affect the meaning or construction of any of its provisions.
- 14.9 Governing Law. Subject to ERISA, the provisions of this Plan shall be construed and interpreted according to the internal laws of the State of Delaware without regard to its conflicts of laws principles.
- **14.10** Notice. Any notice or filing required or permitted to be given to the Committee or Company under this Plan shall be sufficient if in writing and hand-delivered, sent by registered or certified mail, or sent electronically, to the individual or address below:

Huntington Bancshares Incorporated Attn: Compensation Director 41 South High Street Columbus, Ohio 43215

Such notice shall be deemed given as of the date of delivery or, if delivery is made by mail, as of the date shown on the postmark on the receipt for registration or certification

Any notice or filing required or permitted to be given to a Participant under this Plan shall be sufficient if in writing and hand-delivered, or sent by mail, to the last known address of the Participant.

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- 14.11 Successors. The provisions of this Plan shall bind and inure to the benefit of the Participant's Employer and its successors and assigns and the Participant and the Participant's designated Beneficiaries.
- 14.12 Spouse's Interest. The interest in the benefits hereunder of a spouse of a Participant who has predeceased the Participant shall automatically pass to the Participant and shall not be transferable by such spouse in any manner, including but not limited to such spouse's will, nor shall such interest pass under the laws of intestate succession.
- 14.13 <u>Validity</u>. In case any provision of this Plan shall be illegal or invalid for any reason, said illegality or invalidity shall not affect the remaining parts hereof, but this Plan shall be construed and enforced as if such illegal or invalid provision had never been inserted herein.
- 14.14 Incompetent. If the Company determines in its discretion that a benefit under this Plan is to be paid to a minor, a person declared incompetent or to a person incapable of handling the disposition of that person's property, the Company may direct payment of such benefit to the guardian, legal representative or person having the care and custody of such minor, incompetent or incapable person. The Company may require proof of minority, incompetence, incapacity or guardianship, as it may deem appropriate prior to distribution of the benefit. Any payment of a benefit shall be a payment for the account of the Participant and the Participant's Beneficiary, as the case may be, and shall be a complete discharge of any liability under the Plan for such payment amount.
- **14.15** Domestic Relations Orders. If necessary to comply with a domestic relations order, as defined in Code Section 414(p)(1)(B), pursuant to which a court has determined that a spouse or former spouse of a Participant has an interest in the Participant's benefits under the Plan, the Committee shall have the right to immediately distribute the spouse's or former spouse's interest in the Participant's benefits under the Plan to such spouse or former spouse.
- 14.16 <u>Distribution in the Event of Income Inclusion Under Code Section 409A</u> If any portion of a Participant's Account Balance under this Plan is required to be included in income by the Participant prior to receipt due to a failure of this Plan to comply with the requirements of Code Section 409A and related Treasury Regulations, the Committee may determine that such Participant shall receive a distribution from the Plan in an amount equal to the lesser of (i) the portion of his or her Account Balance required to be included in income as a result of the failure of the Plan to comply with the requirements of Code Section 409A and related Treasury Regulations, or (ii) the unpaid vested Account Balance.
- 14.17 Deduction Limitation on Benefit Payments. If an Employer reasonably anticipates that the Employer's deduction with respect to any distribution from this Plan would be limited or eliminated by application of Code Section 162(m), then to the extent permitted by Treas. Reg. §1.409A-2(b)(7)(i), payment shall be delayed as deemed necessary to ensure that the entire amount of any distribution from this Plan is deductible. Any amounts for which distribution is delayed pursuant to this Section shall continue to be credited/debited with additional amounts in accordance with Section 3.65. The delayed amounts (and any amounts credited thereon) shall be distributed to the Participant (or his or her Beneficiary in the event of the Participant's death) at the earliest date the Employer reasonably anticipates that the deduction of the payment of the amount will not be limited or eliminated by application of Code Section 162(m). In the event that such date is determined to be after a Participant's Separation from Service and the Participant to whom the payment relates is determined to be a Specified Employee, then to the extent deemed necessary to comply with Treas. Reg. §1.409A-3(i)(2), the delayed payment shall not made before the end of the six-month period following such Participant's Separation from Service.
- 14.18 Correction of Code Section 409A Compliance Errors. If an Employer unintentionally fails to operate this Plan or follow the terms of this Plan in such a way that is not compliant with Code Section 409A, the Employer may take

any steps necessary to correct the error, as provided in Internal Revenue Service Notice 2007-100 or other applicable guidance.

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### APPENDIX A

# LIMITED TRANSITION RELIEF FOR DISTRIBUTION ELECTIONS MADE AVAILABLE IN ACCORDANCE WITH NOTICE 2006-79 AND 2007-86

The capitalized terms below shall have the same meaning as provided in Article 1 of the Plan.

Opportunity to Make New (or Revise Existing) Distribution Elections. Notwithstanding the required deadline for the submission of an initial distribution election under the terms of the Plan, the Company shall, to the extent permitted by Notice 2006-79 and Notice 2007-86, provide a limited period in which Participants may make new distribution elections, or revise existing distribution elections, with respect to amounts subject to the terms of the Plan, by submitting an Election Form on or before the deadlines established by the Company, as follows:

- (1) A Participant may submit an Election Form on or before December 31, 2006, provided that such election (a) applies to amounts that would not otherwise be payable in calendar year 2006, and (b) does not cause an amount to be paid in calendar year 2006 that would not otherwise be payable in such year;
- (2) A Participant may submit an Election Form on or before December 31, 2007, provided that such election (a) applies to amounts that would not otherwise be payable in calendar year 2007, and (b) does not cause an amount to be paid in calendar year 2007 that would not otherwise be payable in such year;
- (3) A Participant may submit an Election Form on or before December 31, 2008, provided that such election (a) applies to amounts that would not otherwise be payable in calendar year 2008, and (b) does not cause an amount to be paid in calendar year 2008 that would not otherwise be paid in such year.

Any distribution election(s) made by a Participant, and accepted by the Company, in accordance with this Appendix A shall not be treated as a change in either the form or timing of a Participant's benefit payment for purposes of Code Section 409A or the Plan.

### Ratio of Earnings to Fixed Charges

(Unaudited)
Nine Months Ended
September 30.

|                               | Septen      | nber 30,    | Twelve Months Ended December |             |             | ber 31,     |           |
|-------------------------------|-------------|-------------|------------------------------|-------------|-------------|-------------|-----------|
| (in thousands of dollars)     | 2008        | 2007        | 2007                         | 2006        | 2005        | 2004        | 2003      |
| Earnings:                     |             |             |                              |             |             |             |           |
|                               |             |             |                              |             |             |             |           |
| Income before income taxes    | \$ 431,863  | \$ 420,787  | \$ 22,643                    | \$ 514,061  | \$ 543,574  | \$ 552,666  | \$523,987 |
| Add: Fixed charges,           |             |             |                              |             |             |             |           |
| excluding interest on         |             |             |                              |             |             |             |           |
| deposits                      | 271,413     | 306,536     | 431,320                      | 345,253     | 243,239     | 191,648     | 179,903   |
| Earnings available for fixed  |             |             |                              |             |             |             |           |
| charges, excluding            |             |             |                              |             |             |             |           |
| interest on deposits          | 703,276     | 727,323     | 453,963                      | 859,314     | 786,813     | 744,314     | 703,890   |
| Add: Interest on deposits     | 721,734     | 715,321     | 1,026,388                    | 717,167     | 446,919     | 257,099     | 288,271   |
|                               |             |             |                              |             |             |             |           |
| Earnings available for fixed  |             |             |                              |             |             |             |           |
| charges, including            |             |             |                              |             |             |             |           |
| interest on deposits          | \$1,425,010 | \$1,442,644 | \$1,480,351                  | \$1,576,481 | \$1,233,732 | \$1,001,413 | \$992,161 |
|                               |             |             |                              |             |             |             |           |
| Fixed Charges:                |             |             |                              |             |             |             |           |
| Interest expense, excluding   |             |             |                              |             |             |             |           |
| interest on deposits          | \$ 258,754  | \$ 294,665  | \$ 415,063                   | \$ 334,175  | \$ 232,435  | \$ 178,842  | \$168,499 |
| Interest factor in net rental |             |             |                              |             |             |             |           |
| expense                       | 12,659      | 11,871      | 16,257                       | 11,078      | 10,804      | 12,806      | 11,405    |
|                               |             |             |                              |             |             |             |           |
| Total fixed charges,          |             |             |                              |             |             |             |           |
| excluding interest on         |             |             |                              |             |             |             |           |
| deposits                      | 271,413     | 306,536     | 431,320                      | 345,253     | 243,239     | 191,648     | 179,903   |
| Add: Interest on deposits     | 721,734     | 715,321     | 1,026,388                    | 717,167     | 446,919     | 257,099     | 288,271   |
|                               |             |             |                              |             |             |             |           |
| Total fixed charges,          |             |             |                              |             |             |             |           |
| including interest on         |             |             |                              |             |             |             |           |
| deposits                      | \$ 993,147  | \$1,021,857 | \$1,457,708                  | \$1,062,420 | \$ 690,158  | \$ 448,747  | \$468,174 |
|                               |             |             |                              |             |             |             |           |
| Ratio of Earnings to Fixed    |             |             |                              |             |             |             |           |
| Charges                       |             |             |                              |             |             |             |           |
| Excluding interest on         |             |             |                              |             |             |             |           |
| deposits                      | 2.59 x      | 2.37 x      | 1.05 x                       | 2.49 x      | 3.23 x      | 3.88 x      | 3.91 x    |
| Including interest on         |             |             |                              |             |             |             |           |
| deposits                      | 1.43 x      | 1.41 x      | 1.02 x                       | 1.48 x      | 1.79 x      | 2.23 x      | 2.12 x    |
|                               |             |             |                              |             |             |             |           |

### Ratio of Earnings to Fixed Charges and Preferred Stock Dividends

(Unaudited) Nine Months Ended

| 2004 2003                        |
|----------------------------------|
|                                  |
|                                  |
| 52,666 \$523,987                 |
|                                  |
|                                  |
| 91,648 179,903                   |
|                                  |
|                                  |
| 44.214 702.800                   |
| 44,314 703,890<br>57,099 288,271 |
| 57,099 288,271                   |
|                                  |
|                                  |
| 01,413 \$992,161                 |
| 71,413 \$772,101                 |
|                                  |
|                                  |
| 78,842 \$168,499                 |
| ,,,,,,                           |
| 12,806 11,405                    |
| 0 0                              |
|                                  |
|                                  |
|                                  |
| 91,648 179,904                   |
| 57,099 288,271                   |
|                                  |
|                                  |
| 40.545                           |
| 48,747 \$468,174                 |
|                                  |
|                                  |
| 2.00                             |
| 3.88 x 3.91 x                    |
| 2.23 x 2.12 x                    |
| 4.43 A 4.14 X                    |
|                                  |

#### CERTIFICATION

### I, Thomas E. Hoaglin, certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q of Huntington Bancshares Incorporated;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations, and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)), for the registrant and have:
  - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared; and
  - designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to
    provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance
    with generally accepted accounting principles; and
  - evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the
    disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize, and report financial information; and
  - b) any fraud, whether or not material, that involves Management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 10, 2008

/s/ Thomas E. Hoaglin

Thomas E. Hoaglin Chief Executive Officer

### CERTIFICATION

#### I, Donald R. Kimble, certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q of Huntington Bancshares Incorporated;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations, and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)), for the registrant and have:
  - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared; and
  - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles; and
  - evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the
    disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize, and report financial information; and
  - b) any fraud, whether or not material, that involves Management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 10, 2008

/s/ Donald R. Kimble

Donald R. Kimble

Executive Vice President and Chief Financial Officer

### **SECTION 1350 CERTIFICATION**

In connection with the Quarterly Report of Huntington Bancshares Incorporated (the "Company") on Form 10-Q for the three month period ended September 30, 2008, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Thomas E. Hoaglin, Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ Thomas E. Hoaglin

Thomas E. Hoaglin Chief Executive Officer November 10, 2008

### **SECTION 1350 CERTIFICATION**

In connection with the Quarterly Report of Huntington Bancshares Incorporated (the "Company") on Form 10-Q for the three month period ended September 30, 2008, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Donald R. Kimble, Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ Donald R. Kimble

Donald R. Kimble Executive Vice President and Chief Financial Officer November 10, 2008