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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549**

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**FORM 8-K**

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**CURRENT REPORT  
Pursuant to Section 13 or 15(d)  
of the Securities Exchange Act of 1934**

**Date of Report (Date of Earliest Event Reported): May 28, 2014**

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**Huntington Bancshares Incorporated**

(Exact name of registrant as specified in its charter)

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**Maryland**  
(State or other jurisdiction  
of incorporation)

**1-34073**  
(Commission  
File Number)

**31-0724920**  
(I.R.S. Employer  
Identification No.)

**41 South High Street, Columbus, Ohio**  
(Address of principal executive offices)

**43287**  
(Zip Code)

**Registrant's telephone number, including area code: 614-480-8300**

**Not Applicable**

Former name or former address, if changed since last report

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Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
  - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
  - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
  - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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**Item 8.01 Other Events.**

During the 2014 first quarter, Huntington Bancshares Incorporated (Huntington) reorganized our business segments to drive our ongoing growth and leverage the knowledge of our highly experienced team. Huntington now has five major business segments: Retail and Business Banking, Commercial Banking, Automobile Finance and Commercial Real Estate (AFCRE), Regional Banking and The Huntington Private Client Group (RBHPCG), and Home Lending. A Treasury / Other function includes our insurance brokerage business, along with technology and operations, other unallocated assets, liabilities, revenue, and expense.

Also during the 2014 first quarter, Huntington elected to early adopt ASU 2014-01 – Investments (Topic 323): Accounting for Investments in Qualified Affordable Housing Projects. The amendments in ASU 2014-01 permit entities to make an accounting policy election to account for investments in qualified affordable housing projects using the proportional amortization method if certain conditions are met. Under the proportional amortization method, an entity recognizes the net investment performance in the income statement as a component of income tax expense (benefit).

Huntington is filing this Current Report on Form 8-K to update its Annual Report on Form 10-K for the fiscal year ended December 31, 2013 filed with the Securities and Exchange Commission (the “SEC”) on February 14, 2014 (the “2013 Form 10-K”), to reflect the reorganized business segment results and present the revised financial statements and supplemental data resulting from the adoption of ASU 2014-01. Similarly, Part II, Item 6. Selected Financial Data and Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations have been retrospectively adjusted to conform to the current presentation.

Except as specifically noted in the filing, this Current Report on Form 8-K does not reflect events or developments that occurred after February 14, 2014, and does not modify or update the disclosures in any significant way other than as described above and set forth in the exhibits hereto. Without limiting the foregoing, this filing does not purport to update or amend the information contained in 2013 Form 10-K for any information, uncertainties, transactions, risks, events or trends occurring, or known to management. More current information is contained in the Company’s Form 10-Q for the three months ended March 31, 2014 and other filings with the SEC. The information in this Current Report on Form 8-K should be read in conjunction with the 2013 Form 10-K filed by Huntington with the SEC on February 14, 2014. Revisions to the 2013 Form 10-K included in this Current Report on Form 8-K as noted above supersede the corresponding portions of the 2012 Form 10-K.

**Item 9.01. Financial Statements and Exhibits.**

The exhibits referenced below are filed as part of this report.

- 12.1 Ratio of Earnings to Fixed Charges
- 12.2 Ratio of Earnings to Fixed Charges and Preferred Dividends
- 23.1 Consent of Deloitte & Touche LLP, Independent Registered Public Accounting Firm
- 99.1 Selected Financial Data, Management’s Discussion and Analysis, and Consolidated Financial Statements and Notes thereto recast for the business segment reorganization and adoption of ASU 2014-01 for the fiscal years ended December 31, 2013, 2012, and 2011 (which replaces and supersedes Part II, Item 6, 7, and 8, respectively, of the 2013 Form 10-K filed on February 14, 2014).
- 101 The following material from Huntington’s Form 10-K Report for the year ended December 31, 2013, formatted in XBRL: (1) Consolidated Balance Sheets, (2) Consolidated Statements of Income, (3), Consolidated Statements of Comprehensive Income, (4) Consolidated Statements of Changes in Shareholders’ Equity, (5) Consolidated Statements of Cash Flows, and (6) the Notes to the Consolidated Financial Statements.

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

*May 28, 2014*

Huntington Bancshares Incorporated

*By: /s/ Howell D. McCullough III*

*Name: Howell D. McCullough III*

*Title: Chief Financial Officer*

## Ratio of Earnings to Fixed Charges

<i>(dollar amounts in thousands of dollars)</i>	Twelve Months Ended December 31,				
	2013	2012	2011	2010	2009
<b>Earnings:</b>					
Income (loss) before income taxes	\$ 868,756	\$ 833,581	\$ 718,928	\$364,113	\$ (3,665,071)
Add: Fixed charges, excluding interest on deposits	57,027	74,379	97,035	102,969	155,269
Earnings available for fixed charges, excluding interest on deposits	925,783	907,960	815,963	467,082	(3,509,802)
Add: Interest on deposits	116,241	162,167	260,051	439,049	674,101
Earnings available for fixed charges, including interest on deposits	<u>1,042,024</u>	<u>1,070,127</u>	<u>1,076,014</u>	<u>906,131</u>	<u>(2,835,701)</u>
<b>Fixed Charges:</b>					
Interest expense, excluding interest on deposits	39,788	57,572	81,004	87,537	139,754
Interest factor in net rental expense	17,239	16,807	16,031	15,432	15,515
Total fixed charges, excluding interest on deposits	57,027	74,379	97,035	102,969	155,269
Add: Interest on deposits	116,241	162,167	260,051	439,049	674,101
Total fixed charges, including interest on deposits	<u>\$ 173,268</u>	<u>\$ 236,546</u>	<u>\$ 357,086</u>	<u>\$542,018</u>	<u>\$ 829,370</u>
<b>Ratio of Earnings to Fixed Charges</b>					
Excluding interest on deposits	16.23x	12.21x	8.41x	4.54x	(22.60)x
Including interest on deposits	6.01x	4.52x	3.01x	1.67x	(3.42)x

## Ratio of Earnings to Fixed Charges and Preferred Stock Dividends

<i>(dollar amounts in thousands of dollars)</i>	Twelve Months Ended December 31,				
	2013	2012	2011	2010	2009
<b>Earnings:</b>					
Income (loss) before income taxes	\$ 868,756	\$ 833,581	\$ 718,928	\$364,113	\$ (3,665,071)
Add: Fixed charges, excluding interest on deposits and preferred stock dividends	57,027	74,379	97,035	102,969	155,269
Earnings available for fixed charges, excluding interest on deposits	925,783	907,960	815,963	467,082	(3,509,802)
Add: Interest on deposits	116,241	162,167	260,051	439,049	674,101
Earnings available for fixed charges, including interest on deposits	<u>1,042,024</u>	<u>1,070,127</u>	<u>1,076,014</u>	<u>906,131</u>	<u>(2,835,701)</u>
<b>Fixed Charges:</b>					
Interest expense, excluding interest on deposits	39,788	57,572	81,004	87,537	139,754
Interest factor in net rental expense	17,239	16,807	16,031	15,432	15,515
Preferred stock dividends	31,869	31,989	30,813	172,032	174,756
Total fixed charges, excluding interest on deposits	88,896	106,368	127,848	275,001	330,025
Add: Interest on deposits	116,241	162,167	260,051	439,049	674,101
Total fixed charges, including interest on deposits	<u>\$ 205,137</u>	<u>\$ 268,535</u>	<u>\$ 387,899</u>	<u>\$714,050</u>	<u>\$ 1,004,126</u>
<b>Ratio of Earnings to Fixed Charges and Preferred Stock Dividends</b>					
Excluding interest on deposits	10.41x	8.54x	6.38x	1.70x	(10.63)x
Including interest on deposits	5.08x	3.99x	2.77x	1.27x	(2.82)x

**CONSENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

We consent to the incorporation by reference in the following Registration Statements of Huntington Bancshares Incorporated and subsidiaries (the “Company”) of our reports dated February 14, 2014 (except for Note 28, as to which the date is May 28, 2014), relating to the consolidated financial statements of the Company (which report expresses an unqualified opinion on the consolidated financial statements and includes an explanatory paragraph relating to the retrospective adjustment for a change in the accounting for qualified affordable housing projects to reflect the requirements of Financial Accounting Standards Board Accounting Standard Update 2014-01, Investments (Topic 323)—Investments – Equity Method and Joint Ventures, and a change in the composition of the Company’s reportable segments), and the effectiveness of the Company’s internal control over financial reporting, appearing in this current report on Form 8-K of the Company.

Form S-3ASR No. 333-156700 pertaining to Huntington Bancshares Incorporated automatic shelf registration of common stock, preferred stock, and debt securities dated January 13, 2009;

Form S-8 No. 33-10546 pertaining to Huntington Bancshares Incorporated Deferred Compensation Plan for Directors Post-Effective Amendment No. 2 dated January 28, 1991;

Form S-8 No. 33-41774 pertaining to Huntington Bancshares Incorporated Deferred Compensation Plan for Huntington Bancshares Incorporated Directors dated July 19, 1991;

Form S-8 No. 33-44208 pertaining to Huntington Supplemental Executive Stock Purchase and Tax Savings Plan and Trust Post-Effective Amendment No. 1 dated April 1, 1998;

Form S-8 No. 333-75032 pertaining to Huntington Bancshares Incorporated Employee Stock Incentive Plan dated December 13, 2001;

Form S-8 No. 333-113639 pertaining to the UNB Corp. 1987 Stock Option and Performance Unit Plan, UNB Corp. 1997 Stock Option Plan and BancFirst Ohio Corp. 1997 Omnibus Stock Incentive Plan Post-Effective Amendment No. 1 on Form S-8 to Form S-4 dated March 16, 2004;

Form S-8 No. 333-126256 pertaining to Huntington Bancshares Incorporated 2004 Stock and Long-Term Incentive Plan as filed on June 30, 2005;

Form S-8 No. 333-61074 pertaining to Huntington Bancshares Incorporated 2001 Stock and Long-Term Incentive Plan Post-Effective Amendment No. 1 dated June 30, 2005;

Form S-8 No. 333-136692 pertaining to Huntington Bancshares Incorporated Executive Deferred Compensation Plan dated August 17, 2006;

Form S-8POS No. 333-140897 pertaining to Sky Financial Group, Inc. 2002 Stock Option and Stock Appreciation Rights Plan, as amended; Sky Financial Group Inc. 1998 Stock Option Plan for Employees; Second Restatement of the Sky Financial Group, Inc. Amended and Restated 1998 Stock Option Plan for Directors; Century Financial Corporation Stock Option Plan; Amended and Restated Mid Am, Inc. 1997 Stock Option Plan; and Citizens Bancshares, Inc. Non-Statutory Sock Option and Stock Appreciation Rights Plan dated July 2, 2007;

Form S-8 No. 333-144403 pertaining to Huntington Bancshares Incorporated 2007 Stock and Long-Term Incentive Plan; Sky Financial Group, Inc. Profit Sharing, 401(k) and ESOP Plan, as amended; Sky Financial Group, Inc. Non-Qualified Retirement Plan, as amended; Sky Financial Group, Inc. Non-Qualified Retirement Plan II, as amended; and Inducement Grant dated July 6, 2007;

Form S-8 No. 333-153573 pertaining to the Huntington Investment and Tax Savings Plan dated September 18, 2008;

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Form S-8 No. 333-158335 pertaining to the Huntington Supplemental Stock Purchase and Tax Savings Plan and Trust dated March 31, 2009;

Form S-8 No. 333-161779 pertaining to the Huntington Bancshares Incorporated Deferred Compensation Plan and Trust for Huntington Bancshares Incorporated Directors dated September 8, 2009;

Form S-8 No. 333-161780 pertaining Huntington Bancshares Incorporated Amended and Restated 2007 Stock and Long-Term Incentive Plan dated September 8, 2009;

Form S-8 No. 333-161782 pertaining to Inducement Grants dated September 8, 2009;

Form S-8 No. 333-168824 pertaining Huntington Bancshares Incorporated Second Amended and Restated 2007 Stock and Long-Term Incentive Plan dated August 13, 2010;

Form S-11 (no file number) filed with the Office of the Comptroller of the Currency in connection with the potential future issuance of Class C or Class D preferred securities of Huntington National Bank on May 18, 2001;

Form S-8 No. 333-173831 pertaining to the Huntington Supplemental Stock Purchase and Tax Savings Plan and Trust dated May 2, 2011;

Form S-4 No. 333-178205 pertaining to Registration of Floating Rate Series B Non-Cumulative Perpetual Preferred Stock and related Depositary Shares (each representing a 1/40th interest in a share of Floating Rate Series B Non-Cumulative Perpetual Preferred Stock) dated November 29, 2011;

Form S-8 No. 333-183325 pertaining to the Huntington Bancshares Incorporated 2012 Long-Term Incentive Plan, dated August 15, 2012;

Form S-8 No. 333-187725 pertaining to the issuance of common stock under the Huntington Investment and Tax Savings Plan, dated April 4, 2013;

Form S-3ASR No. 333-19078 pertaining to Huntington Bancshares Incorporated automatic shelf registration statement for Common Stock, Preferred Stock, Depositary Shares, Senior Debt Securities, Subordinated Debt Securities, Warrants, Purchase Contracts for Securities Guarantees, and Units, dated July 22, 2013;

Form S-4 No. 333-192600 pertaining to the Camco Financial Corporation merger and Proxy Statement/Prospectus, dated January 8, 2014; and

Form S-8 POS No. 333-192600 pertaining to Camco Financial Corporation 2013 Equity Plan, Camco Financial Corporation 2010 Equity Plan, 2002 Equity Incentive Plan, Westwood Homestead Financial 1997 Stock Option Plan, Employment Agreement, effective as of December 31, 2008, by and among Camco Financial Corporation, Advantage Bank and James E. Huston, dated March 5, 2014.

*Deloitte & Touche LLP*

Columbus, Ohio  
May 28, 2014

## Item 6: Selected Financial Data

Table 1 - Selected Financial Data(1)

(dollar amounts in thousands, except per share amounts)	Year Ended December 31,				
	2013	2012	2011	2010	2009
Interest income	\$ 1,860,637	\$ 1,930,263	\$ 1,970,226	\$ 2,145,392	\$ 2,238,142
Interest expense	156,029	219,739	341,056	526,587	813,855
Net interest income	1,704,608	1,710,524	1,629,170	1,618,805	1,424,287
Provision for credit losses	90,045	147,388	174,059	634,547	2,074,671
Net interest income after provision for credit losses	1,614,563	1,563,136	1,455,111	984,258	(650,384)
Noninterest income	1,012,196	1,106,321	992,317	1,053,660	1,018,756
Noninterest expense:					
Goodwill impairment	—	—	—	—	2,606,944
Other noninterest expense	1,758,003	1,835,876	1,728,500	1,673,805	1,426,499
Total noninterest expense	1,758,003	1,835,876	1,728,500	1,673,805	4,033,443
Income (loss) before income taxes	868,756	833,581	718,928	364,113	(3,665,071)
Provision (benefit) for income taxes	227,474	202,291	172,555	57,465	(573,739)
Net income (loss)	\$ 641,282	\$ 631,290	\$ 546,373	\$ 306,648	\$ (3,091,332)
Dividends on preferred shares	31,869	31,989	30,813	172,032	174,756
Net income (loss) applicable to common shares	\$ 609,413	\$ 599,301	\$ 515,560	\$ 134,616	\$ (3,266,088)
Net income (loss) per common share - basic	\$ 0.73	\$ 0.70	\$ 0.60	\$ 0.19	\$ (6.13)
Net income (loss) per common share - diluted	0.72	0.69	0.59	0.18	(6.13)
Cash dividends declared per common share	0.19	0.16	0.10	0.04	0.04
<b>Balance sheet highlights</b>					
Total assets (period end)	\$59,467,174	\$56,141,474	\$54,448,673	\$53,813,903	\$51,554,625
Total long-term debt (period end)(2)	2,458,272	1,364,834	3,097,857	3,813,827	3,802,670
Total shareholders' equity (period end)	6,090,153	5,778,500	5,416,121	4,974,803	5,335,962
Average long-term debt(2)	2,372,765	2,273,140	3,275,913	3,953,177	5,558,001
Average shareholders' equity	5,914,914	5,671,455	5,237,541	5,482,502	5,787,401
Average total assets	56,299,313	55,673,599	53,750,054	52,574,231	52,440,268
<b>Key ratios and statistics</b>					
Margin analysis - as a % of average earnings assets					
Interest income(3)	3.66%	3.85%	4.09%	4.55%	4.88%
Interest expense	0.30	0.44	0.71	1.11	1.77
Net interest margin(3)	3.36%	3.41%	3.38%	3.44%	3.11%
Return on average total assets	1.14%	1.13%	1.02%	0.58%	(5.89)%
Return on average common shareholders' equity	11.0	11.3	10.6	3.5	(80.8)
Return on average tangible common shareholders' equity(4), (8)	12.7	13.3	12.8	5.4	(22.3)
Efficiency ratio(5)	62.6	63.2	63.5	60.1	55.1
Dividend payout ratio	26.0	22.9	16.7	21.1	N.R.
Average shareholders' equity to average assets	10.51	10.19	9.74	10.43	11.04
Effective tax rate (benefit)	26.2	24.3	24.0	15.8	15.7
Tier 1 common risk-based capital ratio (period end)(8), (9)	10.90	10.48	10.00	9.29	6.76
Tangible common equity to tangible assets (period end)(6), (8)	8.82	8.74	8.30	7.55	5.92
Tangible equity to tangible assets (period end)(7), (8)	9.47	9.44	9.01	8.23	9.24
Tier 1 leverage ratio (period end)(10)	10.67	10.36	10.28	9.41	10.09
Tier 1 risk-based capital ratio (period end)(10)	12.28	12.02	12.11	11.55	12.15
Total risk-based capital ratio (period end)(10)	14.57	14.50	14.77	14.46	14.55
<b>Other data</b>					
Full-time equivalent employees (average)	11,964	11,494	11,398	11,038	10,384
Domestic banking offices (period end)	711	705	668	620	611

N.R. - Not relevant, as denominator of calculation is a loss in prior period compared with income in current period.



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- (1) Comparisons for presented periods are impacted by a number of factors. Refer to the Significant Items for additional discussion regarding these key factors.
  - (2) Includes FHLB advances, subordinated notes, and other long-term debt. At December 31, 2013, FHLB advances excludes \$1.8 billion of advances that are short-term in nature.
  - (3) On an FTE basis assuming a 35% tax rate.
  - (4) Net income (loss) less expense excluding amortization of intangibles for the period divided by average tangible shareholders' equity. Average tangible shareholders' equity equals average total shareholders' equity less average intangible assets and goodwill. Expense for amortization of intangibles and average intangible assets are net of deferred tax liability, and calculated assuming a 35% tax rate.
  - (5) Noninterest expense less amortization of intangibles divided by the sum of FTE net interest income and noninterest income excluding securities gains.
  - (6) Tangible common equity (total common equity less goodwill and other intangible assets) divided by tangible assets (total assets less goodwill and other intangible assets). Other intangible assets are net of deferred tax, and calculated assuming a 35% tax rate.
  - (7) Tangible equity (total equity less goodwill and other intangible assets) divided by tangible assets (total assets less goodwill and other intangible assets). Other intangible assets are net of deferred tax, and calculated assuming a 35% tax rate.
  - (8) Tier 1 common equity, tangible equity, tangible common equity, and tangible assets are non-GAAP financial measures. Additionally, any ratios utilizing these financial measures are also non-GAAP. These financial measures have been included as they are considered to be critical metrics with which to analyze and evaluate financial condition and capital strength. Other companies may calculate these financial measures differently.
  - (9) In accordance with applicable regulatory reporting guidance, we are not required to retrospectively update historical filings for newly adopted accounting principles. Therefore, Tier 1 capital, Tier 1 common equity, and risk-weighted assets have not been updated for the adoption of ASU 2014-01.
  - (10) In accordance with applicable regulatory reporting guidance, we are not required to retrospectively update historical filings for newly adopted accounting principles. Therefore, regulatory capital data has not been updated for the adoption of ASU 2014-01.

## Item 7: Management's Discussion and Analysis of Financial Condition and Results of Operations

### INTRODUCTION

We are a multi-state diversified regional bank holding company organized under Maryland law in 1966 and headquartered in Columbus, Ohio. Through the Bank, we have 148 years of servicing the financial needs of our customers. Through our subsidiaries, we provide full-service commercial and consumer banking services, mortgage banking services, automobile financing, equipment leasing, investment management, trust services, brokerage services, insurance service programs, and other financial products and services. Our 695 branches are located in Ohio, Michigan, Pennsylvania, Indiana, West Virginia, and Kentucky. Selected financial services and other activities are also conducted in various other states. International banking services are available through the headquarters office in Columbus, Ohio and a limited purpose office located in the Cayman Islands and another limited purpose office located in Hong Kong. Our foreign banking activities, in total or with any individual country, are not significant.

The following MD&A provides information we believe necessary for understanding our financial condition, changes in financial condition, results of operations, and cash flows. The MD&A should be read in conjunction with the Consolidated Financial Statements, Notes to Consolidated Financial Statements, and other information contained in this report.

Our discussion is divided into key segments:

- **Executive Overview** – Provides a summary of our current financial performance, and business overview, including our thoughts on the impact of the economy, legislative and regulatory initiatives, and recent industry developments. This section also provides our outlook regarding our 2014 expectations.
- **Discussion of Results of Operations** - Reviews financial performance from a consolidated perspective. It also includes a Significant Items section that summarizes key issues helpful for understanding performance trends. Key consolidated average balance sheet and income statement trends are also discussed in this section.
- **Risk Management and Capital** - Discusses credit, market, liquidity, operational risks, and compliance including how these are managed, as well as performance trends. It also includes a discussion of liquidity policies, how we obtain funding, and related performance. In addition, there is a discussion of guarantees and / or commitments made for items such as standby letters of credit and commitments to sell loans, and a discussion that reviews the adequacy of capital, including regulatory capital requirements.
- **Business Segment Discussion** - Provides an overview of financial performance for each of our major business segments and provides additional discussion of trends underlying consolidated financial performance.
- **Results for the Fourth Quarter** - Provides a discussion of results for the 2013 fourth quarter compared with the 2012 fourth quarter.
- **Additional Disclosures** - Provides comments on important matters including forward-looking statements, critical accounting policies and use of significant estimates, recent accounting pronouncements and developments, and acquisitions.

### EXECUTIVE OVERVIEW

#### 2013 Financial Performance Review

In 2013, we reported net income of \$641.3 million, or \$0.72 per common share, relatively unchanged from the prior year. This resulted in a 1.14% return on average assets and a 12.7% return on average tangible common equity. In addition, we grew our base of consumer and business customers while our efficiency ratio decreased to 62.6% in 2013 from 63.2% in 2012. Results from our strategic business investments and OCR sales approach continued in 2013. *(Also, see Significant Items Influencing Financial Performance Comparisons within the Discussion of Results of Operations.)*

Fully-taxable equivalent net interest income was \$1.7 billion in 2013, an increase of \$1.0 million, or less than 1%, compared with 2012. This reflected the impact of 4% loan growth, offset by a 5 basis point decline in the net interest margin to 3.36%, as well as a 7% reduction in other earning assets, the majority of which were loans held for sale. The loan growth reflected an increase in average C&I loans due to continued growth within the middle market healthcare vertical, equipment finance, and dealer floorplan loans. Also, our average automobile loans increased, as the growth in originations remained strong and we kept these loans on our balance sheet instead of selling them through securitizations. As expected, our CRE portfolio declined, reflecting continued runoff as acceptable returns for new originations were balanced against internal concentration limits and increased competition for projects sponsored by high quality developers. Average loans held-for-sale decreased, reflecting the impact of automobile securitizations completed in 2012 and no such securitizations in 2013.

Noninterest income was \$1.0 billion in 2013, a 9% decrease compared with 2012. Mortgage banking income was down \$64.2 million due to a reduction in volume, lower gain on sale margin, and a higher percentage of originations held on the balance sheet. In addition, gains on sale of loans were down \$40.0 million due to no auto securitizations in 2013. Service charges increased \$9.6 million in 2013 despite a decrease of approximately \$28 million due to a change that we made in February 2013 on posting order for our consumer transaction accounts.

Noninterest expense was \$1.8 billion in 2013, a 4% decrease compared with 2012. The decrease was primarily due to lower marketing, deposit and other insurance, professional services and other expense as we actively managed the pace and size of investment. Other expense declined due to lower mortgage repurchase and warranty, and OREO and foreclosure expenses. This was partially offset by franchise repositioning expense related significant items included in net occupancy (\$12.1 million), personnel costs (\$6.7 million), equipment (\$2.4 million), outside data processing and other services (\$1.4 million), and other expense (\$1.0 million). The increase in personnel costs primarily related to the increase in the number of average full-time equivalent employees was partially offset by a significant item of \$33.9 million from the pension curtailment gain.

Most credit quality related metrics in 2013 reflected continued improvement. NALs declined \$85.6 million, or 21%, from 2012 to \$322.1 million, or 0.75% of total loans and leases. NPAs declined \$93.6 million, or 21%, compared to a year-ago to \$352.2 million, or 0.82% of total loans and leases, OREO, and other NPAs. The decreases primarily reflected meaningful improvement in both CRE and C&I NALs. The provision for credit losses decreased \$57.3 million, or 39%, from 2012 due to the continued decline in classified, criticized, and nonaccrual loans and included the implementation of enhancements to our ALLL model. NCOs decreased \$153.8 million, or 45%, from the prior year to \$188.7 million. NCOs were an annualized 0.45% of average loans and leases in the current year compared to 0.85% in 2012. Within the consumer portfolio, NCOs related to Chapter 7 bankruptcy loans amounted to \$22.8 million in 2013 and \$34.6 million in 2012. The ACL as a percentage of total loans and leases decreased to 1.65% from 1.99% a year ago, while the ACL as a percentage of period-end total NALs increased to 221% from 199%.

The tangible common equity to tangible assets ratio at December 31, 2013, was 8.82%, up 8 basis points from a year ago. Our Tier 1 common risk-based capital ratio at year end was 10.90%, up from 10.48% at the end of 2012. The regulatory Tier 1 risk-based capital ratio at December 31, 2013, was 12.28%, up from 12.02% at December 31, 2012. The increase in the regulatory Tier 1 risk-based capital ratio reflected the increase in retained earnings, partially offset by the redemption of \$50 million of qualifying REIT preferred securities in the 2013 fourth quarter, and growth in risk-weighted assets. All capital ratios were impacted by the repurchase of 17 million common shares over the last four quarters, none of which were repurchased during the 2013 fourth quarter. We have the ability to repurchase up to \$136 million additional shares of common stock through the first quarter of 2014. We intend to continue disciplined repurchase activity consistent with our annual capital plan, our capital return objectives, and market conditions.

## **Business Overview**

### **General**

Our general business objectives are: (1) grow net interest income and fee income, (2) increase cross-sell and share-of-wallet across all business segments, (3) improve efficiency ratio, (4) continue to strengthen risk management, including sustained improvements in credit metrics, and (5) maintain strong capital and liquidity positions.

In 2013, we grew our base of consumer and business customers, while achieving positive operating leverage. Our performance in the second half of 2013 demonstrates strong business momentum, positioning us well for 2014. Highlights of our financial strength in 2013 include a strong balance sheet, ongoing deposit growth and quality loan growth in commercial and auto lending. Our deposit and lending growth is the result of focused execution and key strategic investments made over the last four years. We have done all of this while decreasing expenses by 4 percent, year over year, as the result of disciplined expense management.

We continue to face strong competition from other banks and financial service firms in our markets. To address these challenges, the cornerstone of our strategy has been to invest in the franchise in order to grow our market share and share-of-wallet. In this regard, our OCR methodology continued to deliver success in 2013. Consumer checking account households grew by 96 thousand households, or 8%, over the last year. Commercial relationships grew at a rate of 6% and have increased by 9 thousand commercial customers since 2012. Our "Fair Play" philosophy, combined with continued OCR success, positively impacted results in 2013.

### **Economy**

The environment in 2013 was different than we thought it would be when we started the year, as the economic, interest rate, and political environments were more challenging. Currently, we are seeing good momentum going into 2014, as customers seem to have a slightly better mindset as the political environment seems to be less of an issue and the general economic outlook is more positive as evidenced by the following:

- Although slower than the national growth rate of 1.74%, aggregate employment growth in our footprint states remained positive at 0.89% over the 12 month period ended October 2013.
- According to the Philadelphia FRB Coincident Economic Activity Index, Michigan, Indiana, and Ohio outperformed the nation in the economic recovery to date and prospects for growth over the next six months appear positive.
- Industrial vacancy rates have shown declining trends in our large footprint MSAs.
- Consistent with long-term trends, housing prices have been rising broadly across our footprint over 2013 and have tended to be more stable than the national average.

### ***Legislative and Regulatory***

A comprehensive discussion of legislative and regulatory matters affecting us can be found in the Regulatory Matters section included in Item 1 of this Form 10-K.

### ***2014 Expectations***

Net interest income is expected to moderately increase. We anticipate an increase in earning assets as total loans moderately grow and investment securities remain near current levels. However, those benefits to net interest income are expected to be mostly offset by continued downward pressure on NIM. While we are maintaining a disciplined approach to loan pricing, asset yields remain under pressure but the continued opportunity of deposit repricing remains, albeit closer to current levels.

The C&I portfolio is expected to grow consistent with the anticipated increase in customer activity. Our C&I loan pipeline remains robust with much of this reflecting the positive impact from our investments in specialized commercial verticals, automotive dealer relationships, focused OCR sales process, and continued support of middle market and small business lending. Automobile loan originations remain strong, and we currently do not anticipate any automobile securitizations in the near future. Residential mortgages, home equity, and CRE loan balances are expected to increase modestly.

We anticipate the increase in total loans will modestly outpace growth in total deposits. This reflects our continued focus on the overall cost of funds, through the issuance of long-term debt, as well as the continued shift towards low- and no-cost demand deposits and money market deposit accounts.

Noninterest income, excluding the impact of any net MSR activity, is expected to be slightly lower than recent levels, due to the anticipated decline in mortgage banking revenues and the continued refinement of products under our Fair Play philosophy.

Noninterest expense, excluding the net \$10 million of benefit from Significant Items we experienced in 2013, is expected to remain around current levels. We are committed to delivering positive operating leverage for the 2014 full year.

NPAs are expected to show continued improvement. This year, NCOs represented the mid-point of our expected normalized range of 35 to 55 basis points. The level of provision for credit losses was below our long-term expectation, and we continue to expect moderate quarterly volatility.

The effective tax rate for 2014 is expected to be in the range of 25% to 28%, primarily reflecting the impacts of tax-exempt income, tax-advantaged investments, and general business credits.

Table 2 - Selected Annual Income Statements (1)

	Year Ended December 31,						
	2013	Change from 2012		2012	Change from 2011		2011
		Amount	Percent		Amount	Percent	
<i>(dollar amounts in thousands, except per share amounts)</i>							
Interest income	\$1,860,637	\$(69,626)	(4)%	\$1,930,263	\$ (39,963)	(2)%	\$1,970,226
Interest expense	156,029	(63,710)	(29)	219,739	(121,317)	(36)	341,056
Net interest income	1,704,608	(5,916)	—	1,710,524	81,354	5	1,629,170
Provision for credit losses	90,045	(57,343)	(39)	147,388	(26,671)	(15)	174,059
Net interest income after provision for credit losses	1,614,563	51,427	3	1,563,136	108,025	7	1,455,111
Service charges on deposit accounts	271,802	9,623	4	262,179	18,672	8	243,507
Mortgage banking income	126,855	(64,237)	(34)	191,092	107,684	129	83,408
Trust services	123,007	1,110	1	121,897	2,515	2	119,382
Electronic banking	92,591	10,301	13	82,290	(29,407)	(26)	111,697
Insurance income	69,264	(2,055)	(3)	71,319	1,849	3	69,470
Brokerage income	69,189	(3,037)	(4)	72,226	(8,141)	(10)	80,367
Bank owned life insurance income	56,419	377	1	56,042	(6,294)	(10)	62,336
Capital markets fees	45,220	(2,940)	(6)	48,160	11,620	32	36,540
Gain on sale of loans	18,171	(40,011)	(69)	58,182	26,238	82	31,944
Securities gains (losses)	418	(4,351)	(91)	4,769	8,450	N.R.	(3,681)
Other income	139,260	1,095	1	138,165	(19,182)	(12)	157,347
Total noninterest income	1,012,196	(94,125)	(9)	1,106,321	114,004	11	992,317
Personnel costs	1,001,637	13,444	1	988,193	95,659	11	892,534
Outside data processing and other services	199,547	9,292	5	190,255	1,081	1	189,174
Net occupancy	125,344	14,184	13	111,160	2,031	2	109,129
Equipment	106,793	3,846	4	102,947	10,403	11	92,544
Marketing	51,185	(13,078)	(20)	64,263	(1,297)	(2)	65,560
Deposit and other insurance expense	50,161	(18,169)	(27)	68,330	(9,362)	(12)	77,692
Amortization of intangibles	41,364	(5,185)	(11)	46,549	(6,769)	(13)	53,318
Professional services	40,587	(25,171)	(38)	65,758	(2,858)	(4)	68,616
Gain on early extinguishment of debt	—	798	N.R.	(798)	8,899	(92)	(9,697)
Other expense	141,385	(57,834)	(29)	199,219	9,589	5	189,630
Total noninterest expense	1,758,003	(77,873)	(4)	1,835,876	107,376	6	1,728,500
Income before income taxes	868,756	35,175	4	833,581	114,653	16	718,928
Provision for income taxes	227,474	25,183	12	202,291	29,736	17	172,555
Net income	\$ 641,282	\$ 9,992	2 %	\$ 631,290	\$ 84,917	16%	\$ 546,373
Dividends on preferred shares	31,869	(120)	—	31,989	1,176	4	30,813
Net income applicable to common shares	\$ 609,413	\$ 10,112	2 %	\$ 599,301	\$ 83,741	16%	\$ 515,560
Average common shares - basic	834,205	(23,757)	(3)%	857,962	(5,729)	(1)%	863,691
Average common shares - diluted <sup>(2)</sup>	843,974	(19,428)	(2)	863,402	(4,222)	—	867,624
Per common share:							
Net income - basic	\$ 0.73	\$ 0.03	4 %	\$ 0.70	\$ 0.10	17%	\$ 0.60
Net income - diluted	0.72	0.03	4	0.69	0.10	17	0.59
Cash dividends declared	0.19	0.03	19	0.16	0.06	60	0.10
Revenue - FTE							
Net interest income	\$1,704,608	\$ (5,916)	— %	\$1,710,524	\$ 81,354	5%	\$1,629,170
FTE adjustment	27,340	6,934	34	20,406	5,490	37	14,916
Net interest income <sup>(3)</sup>	1,731,948	1,018	—	1,730,930	86,844	5	1,644,086
Noninterest income	1,012,196	(94,125)	(9)	1,106,321	114,004	11	992,317
Total revenue <sup>(3)</sup>	\$2,744,144	\$(93,107)	(3)%	\$2,837,251	\$ 200,848	8%	\$2,636,403

N.R. - Not relevant, as denominator of calculation is a loss in prior period compared with income in current period.

- (1) Comparisons for presented periods are impacted by a number of factors. Refer to "Significant Items".
- (2) Net income excluding expense for amortization of intangibles for the period divided by average tangible common shareholders' equity. Average tangible common shareholders' equity equals average total common shareholders' equity less average intangible assets and goodwill. Expense for amortization of intangibles and average intangible assets are net of deferred tax liability, and calculated assuming a 35% tax rate.
- (3) On a fully-taxable equivalent (FTE) basis assuming a 35% tax rate.

## DISCUSSION OF RESULTS OF OPERATIONS

This section provides a review of financial performance from a consolidated perspective. It also includes a Significant Items section that summarizes key issues important for a complete understanding of performance trends. Key consolidated balance sheet and income statement trends are discussed. All earnings per share data is reported on a diluted basis. For additional insight on financial performance, please read this section in conjunction with the Business Segment Discussion.

### Significant Items

#### *Definition of Significant Items*

From time-to-time, revenue, expenses, or taxes, are impacted by items judged by us to be outside of ordinary banking activities and / or by items that, while they may be associated with ordinary banking activities, are so unusually large that their outsized impact is believed by us at that time to be infrequent or short-term in nature. We refer to such items as Significant Items. Most often, these Significant Items result from factors originating outside the company; e.g., regulatory actions / assessments, windfall gains, changes in accounting principles, one-time tax assessments / refunds, litigation actions, etc. In other cases they may result from our decisions associated with significant corporate actions out of the ordinary course of business; e.g., merger / restructuring charges, recapitalization actions, goodwill impairment, etc.

Even though certain revenue and expense items are naturally subject to more volatility than others due to changes in market and economic environment conditions, as a general rule volatility alone does not define a Significant Item. For example, changes in the provision for credit losses, gains / losses from investment activities, asset valuation writedowns, etc., reflect ordinary banking activities and are, therefore, typically excluded from consideration as a Significant Item.

We believe the disclosure of Significant Items provides a better understanding of our performance and trends to ascertain which of such items, if any, to include or exclude from an analysis of our performance; i.e., within the context of determining how that performance differed from expectations, as well as how, if at all, to adjust estimates of future performance accordingly. To this end, we adopted a practice of listing Significant Items in our external disclosure documents; e.g., earnings press releases, investor presentations, Forms 10-Q and 10-K.

Significant Items for any particular period are not intended to be a complete list of items that may materially impact current or future period performance.

#### *Significant Items Influencing Financial Performance Comparisons*

Earnings comparisons among the three years ended December 31, 2013, 2012, and 2011 were impacted by a number of Significant Items summarized below.

1. **Pension Curtailment Gain.** During the 2013 third quarter, a \$33.9 million pension curtailment gain was recorded in personnel costs. This resulted in a positive impact of \$0.03 per common share for 2013.
2. **Franchise Repositioning Related Expense.** During 2013, \$23.5 million of franchise repositioning related expense was recorded. This resulted in a negative impact of \$0.02 per common share for 2013.
3. **State deferred tax asset valuation allowance adjustment.** During 2012, a valuation allowance of \$21.3 million (net of tax) was released for the portion of the deferred tax asset and state net operating loss carryforwards expected to be realized. This resulted in a positive impact of \$0.02 per common share for 2012. Additional information can be found in the Provision for Income Taxes section within this MD&A.
4. **Bargain Purchase Gain.** During 2012, an \$11.2 million bargain purchase gain associated with the FDIC-assisted Fidelity Bank acquisition was recorded in noninterest income. This resulted in a positive impact of \$0.01 per common share for 2012.
5. **Litigation Reserve.** \$23.5 million and \$17.0 million of additions to litigation reserves were recorded as other noninterest expense in 2012 and 2011, respectively. This resulted in a negative impact of \$0.02 per common share in 2012 and \$0.01 per common share in 2011.
6. **Visa®.** Prior to the Visa® IPO occurring in March 2008, Visa® was owned by its member banks, which included the Bank. As a result of this ownership, we received Class B shares of Visa® stock at the time of the Visa® IPO. In 2009, we sold these Visa® stock shares, resulting in a \$31.4 million pretax gain (\$0.04 per common share). This amount was recorded to noninterest income. In 2011, a \$6.4 million derivative loss due to an increase in the liability associated with the sale of these shares was recorded to noninterest income.

7. **Early Extinguishment of Debt.** The positive impact relating to the early extinguishment of debt on our reported results was \$9.7 million (\$0.01 per common share) in 2011.

The following table reflects the earnings impact of the above-mentioned Significant Items for periods affected by this Results of Operations discussion:

Table 3 - Significant Items Influencing Earnings Performance Comparison (1)

<i>(dollar amounts in thousands, except per share amounts)</i>	2013		2012		2011	
	After-tax	EPS	After-tax	EPS	After-tax	EPS
Net income - GAAP	\$ 641,282		\$ 631,290		\$ 546,373	
Earnings per share, after-tax		0.72		0.69		0.59
<i>Significant items - favorable (unfavorable) impact:</i>						
	Earnings (2)	EPS (3)(4)	Earnings (2)	EPS (3)(4)	Earnings (2)	EPS (3)(4)
Pension curtailment gain	\$ 33,926	\$ 0.03	\$ —	\$ —	\$ —	\$ —
Franchise repositioning related expense	(23,461)	(0.02)	—	—	—	—
State deferred tax asset valuation allowance adjustment(4)	—	—	21,251	0.02	—	—
Bargain purchase gain	—	—	11,217	0.01	—	—
Litigation reserves addition	—	—	(23,500)	(0.02)	(17,028)	(0.01)
Visa®-related derivative loss	—	—	—	—	(6,385)	—
Gain on early extinguishment of debt	—	—	—	—	9,697	0.01

- (1) See Significant Items Influencing Financial Performance discussion.  
(2) Pretax unless otherwise noted.  
(3) Based upon the annual average outstanding diluted common shares.  
(4) After-tax.

#### Net Interest Income / Average Balance Sheet

Our primary source of revenue is net interest income, which is the difference between interest income from earning assets (primarily loans, securities, and direct financing leases), and interest expense of funding sources (primarily interest-bearing deposits and borrowings). Earning asset balances and related funding sources, as well as changes in the levels of interest rates, impact net interest income. The difference between the average yield on earning assets and the average rate paid for interest-bearing liabilities is the net interest spread. Noninterest-bearing sources of funds, such as demand deposits and shareholders' equity, also support earning assets. The impact of the noninterest-bearing sources of funds, often referred to as "free" funds, is captured in the net interest margin, which is calculated as net interest income divided by average earning assets. Both the net interest margin and net interest spread are presented on a fully-taxable equivalent basis, which means that tax-free interest income has been adjusted to a pretax equivalent income, assuming a 35% tax rate.

The following table shows changes in fully-taxable equivalent interest income, interest expense, and net interest income due to volume and rate variances for major categories of earning assets and interest-bearing liabilities:

Table 4 - Change in Net Interest Income Due to Changes in Average Volume and Interest Rates<sup>(1)</sup>

Fully-taxable equivalent basis <sup>(2)</sup> (dollar amounts in millions)	2013			2012		
	Increase (Decrease) From Previous Year Due To			Increase (Decrease) From Previous Year Due To		
	Volume	Yield/ Rate	Total	Volume	Yield/ Rate	Total
Loans and direct financing leases	\$ 66.1	\$(108.7)	\$(42.6)	\$ 58.6	\$(105.6)	\$ (47.0)
Investment securities	(3.7)	2.0	(1.7)	1.9	(2.1)	(0.2)
Other earning assets	(16.8)	(1.7)	(18.5)	24.2	(11.5)	12.7
Total interest income from earning assets	45.6	(108.4)	(62.8)	84.7	(119.2)	(34.5)
Deposits	1.0	(46.9)	(45.9)	(3.0)	(94.8)	(97.8)
Short-term borrowings	(0.7)	(0.6)	(1.3)	(1.2)	(0.3)	(1.5)
Federal Home Loan Bank advances	0.8	(0.5)	0.3	0.8	(0.8)	—
Subordinated notes and other long-term debt, including capital securities	(8.3)	(8.6)	(16.9)	(32.0)	10.0	(22.0)
Total interest expense of interest-bearing liabilities	(7.2)	(56.6)	(63.8)	(35.4)	(85.9)	(121.3)
Net interest income	<u>\$ 52.8</u>	<u>\$ (51.8)</u>	<u>\$ 1.0</u>	<u>\$ 120.1</u>	<u>\$ (33.3)</u>	<u>\$ 86.8</u>

- (1) The change in interest rates due to both rate and volume has been allocated between the factors in proportion to the relationship of the absolute dollar amounts of the change in each.
- (2) Calculated assuming a 35% tax rate.



Table 5 - Consolidated Average Balance Sheet and Net Interest Margin Analysis

Fully-taxable equivalent basis (1) (dollar amounts in millions)	Average Balances						
	2013	Change from 2012		2012	Change from 2011		2011
		Amount	Percent		Amount	Percent	
<b>Assets</b>							
Interest-bearing deposits in banks	\$ 70	\$ (25)	(26)%	\$ 95	\$ (38)	(29)%	\$ 133
Federal funds sold and securities purchased under resale agreement	—	—	—	—	(5)	(100)	5
Loans held for sale	521	(566)	(52)	1,087	799	277	288
Available-for-sale and other securities:							
Taxable	6,383	(1,515)	(19)	7,898	(473)	(6)	8,371
Tax-exempt	563	136	32	427	(1)	—	428
Total available-for-sale and other securities	6,946	(1,379)	(17)	8,325	(474)	(5)	8,799
Trading account securities	80	13	19	67	(40)	(37)	107
Held-to-maturity securities - taxable	2,155	1,230	133	925	550	147	375
Total securities	9,181	(136)	(1)	9,317	36	—	9,281
Loans and leases: (3)							
Commercial:							
Commercial and industrial	17,174	1,230	8	15,944	2,347	17	13,597
Commercial real estate:							
Construction	580	(2)	—	582	(10)	(2)	592
Commercial	4,449	(749)	(14)	5,198	(415)	(7)	5,613
Commercial real estate	5,029	(751)	(13)	5,780	(425)	(7)	6,205
Total commercial	22,203	479	2	21,724	1,922	10	19,802
Consumer:							
Automobile loans and leases	5,679	1,153	25	4,526	(1,351)	(23)	5,877
Home equity	8,310	(5)	—	8,315	375	5	7,940
Residential mortgage	5,198	8	—	5,190	473	10	4,717
Other consumer	436	(19)	(4)	455	(76)	(14)	531
Total consumer	19,623	1,137	6	18,486	(579)	(3)	19,065
Total loans and leases	41,826	1,616	4	40,210	1,343	3	38,867
Allowance for loan and lease losses	(725)	151	(17)	(876)	233	(21)	(1,109)
Net loans and leases	41,101	1,767	4	39,334	1,576	4	37,758
Total earning assets	51,598	889	2	50,709	2,135	4	48,574
Cash and due from banks	908	(182)	(17)	1,090	(346)	(24)	1,436
Intangible assets	557	(43)	(7)	600	(45)	(7)	645
All other assets	3,961	(190)	(5)	4,151	(53)	(1)	4,204
Total assets	\$56,299	\$ 625	1%	\$55,674	\$ 1,924	4%	\$53,750
<b>Liabilities and Shareholders' Equity</b>							
Deposits:							
Demand deposits - noninterest-bearing	\$12,871	\$ 671	6%	\$12,200	\$ 3,547	41%	\$ 8,653
Demand deposits - interest-bearing	5,855	44	1	5,811	294	5	5,517
Total demand deposits	18,726	715	4	18,011	3,841	27	14,170
Money market deposits	15,675	1,774	13	13,901	579	4	13,322
Savings and other domestic deposits	5,029	96	2	4,933	198	4	4,735
Core certificates of deposit	4,549	(1,672)	(27)	6,221	(1,481)	(19)	7,702
Total core deposits	43,979	913	2	43,066	3,137	8	39,929
Other domestic time deposits of \$250,000 or more	306	(20)	(6)	326	(139)	(30)	465
Brokered time deposits and negotiable CDs	1,606	16	1	1,590	168	12	1,422
Deposits in foreign offices	346	(26)	(7)	372	(17)	(4)	389
Total deposits	46,237	883	2	45,354	3,149	7	42,205
Short-term borrowings	700	(610)	(47)	1,310	(745)	(36)	2,055
Federal Home Loan Bank advances	711	413	139	298	187	168	111
Subordinated notes and other long-term debt	1,662	(314)	(16)	1,976	(1,189)	(38)	3,165
Total interest-bearing liabilities	36,439	(299)	(1)	36,738	(2,145)	(6)	38,883
All other liabilities	1,074	9	1	1,065	89	9	976
Shareholders' equity	5,915	244	4	5,671	433	8	5,238
Total liabilities and shareholders' equity	\$56,299	\$ 625	1%	\$55,674	\$ 1,924	4%	\$53,750

Continued

Table 6 - Consolidated Average Balance Sheet and Net Interest Margin Analysis (Continued)

Fully-taxable equivalent basis (1) (dollar amounts in millions)	Interest Income / Expense			Average Rate (2)		
	2013	2012	2011	2013	2012	2011
<b>Assets</b>						
Interest-bearing deposits in banks	\$ 0.1	\$ 0.2	\$ 0.1	0.15%	0.21%	0.11%
Federal funds sold and securities purchased under resale agreement	—	—	—	—	0.29	0.09
Loans held for sale	18.9	36.8	12.3	3.63	3.38	4.27
Available-for-sale and other securities:						
Taxable	148.6	184.3	208.0	2.33	2.33	2.48
Tax-exempt	25.7	17.7	18.3	4.56	4.14	4.28
Total available-for-sale and other securities	174.2	202.0	226.3	2.51	2.43	2.57
Trading account securities	0.4	0.9	1.5	0.44	1.27	1.37
Held-to-maturity securities - taxable	50.2	24.1	11.2	2.33	2.60	2.99
Total securities	224.8	226.9	239.0	2.45	2.43	2.57
Loans and leases: (3)						
Commercial:						
Commercial and industrial	643.7	639.5	585.6	3.75	4.01	4.31
Commercial real estate:						
Construction	23.4	22.9	23.0	4.04	3.93	3.88
Commercial	182.6	208.6	222.7	4.11	4.01	3.97
Commercial real estate	206.1	231.5	245.7	4.10	4.00	3.96
Total commercial	849.8	871.0	831.3	3.83	4.01	4.20
Consumer:						
Automobile loans and leases	221.5	214.1	293.2	3.90	4.73	4.99
Home equity	345.4	355.9	355.0	4.16	4.28	4.47
Residential mortgage	199.6	212.7	213.6	3.84	4.10	4.53
Other consumer	27.9	33.3	40.6	6.41	7.31	7.63
Total consumer	794.4	815.9	902.4	4.05	4.41	4.73
Total loans and leases	1,644.2	1,686.8	1,733.7	3.93	4.19	4.46
Total earning assets	\$1,888.0	\$1,950.7	\$1,985.1	3.66%	3.85%	4.09%
<b>Liabilities and Shareholders' Equity</b>						
Deposits:						
Demand deposits - noninterest-bearing	\$ —	\$ —	\$ —	— %	— %	— %
Demand deposits - interest-bearing	2.5	3.6	5.1	0.04	0.06	0.09
Total demand deposits	2.5	3.6	5.1	0.01	0.02	0.04
Money market deposits	38.8	40.2	54.3	0.25	0.29	0.41
Savings and other domestic deposits	13.3	18.9	32.7	0.26	0.38	0.69
Core certificates of deposit	50.5	85.0	150.0	1.11	1.37	1.95
Total core deposits	105.2	147.7	242.2	0.34	0.48	0.77
Other domestic time deposits of \$250,000 or more	1.4	2.1	4.5	0.47	0.66	0.97
Brokered time deposits and negotiable CDs	9.1	11.7	12.5	0.57	0.74	0.88
Deposits in foreign offices	0.5	0.7	0.9	0.15	0.18	0.23
Total deposits	116.2	162.2	260.1	0.35	0.49	0.78
Short-term borrowings	0.7	2.0	3.5	0.10	0.16	0.17
Federal Home Loan Bank advances	1.1	0.8	0.8	0.15	0.28	0.74
Subordinated notes and other long-term debt	38.0	54.7	76.7	2.29	2.77	2.42
Total interest-bearing liabilities	156.0	219.7	341.1	0.43	0.60	0.88
Net interest income	\$1,731.9	\$1,730.9	\$1,644.1			
Net interest rate spread				3.23	3.25	3.21
Impact of noninterest-bearing funds on margin				0.13	0.16	0.18
Net interest margin				3.36%	3.41%	3.38%

(1) FTE yields are calculated assuming a 35% tax rate.

(2) Loan and lease and deposit average rates include impact of applicable derivatives, non-deferrable fees, and amortized fees.

(3) For purposes of this analysis, nonaccrual loans are reflected in the average balances of loans.

#### 2013 vs. 2012

Fully-taxable equivalent net interest income for 2013 increased \$1.0 million, or less than 1%, from 2012. This reflected the impact of 4% loan growth, a 5 basis point decrease in the NIM to 3.36%, as well as a 7% reduction in other earnings assets, the majority of which were loans held for sale. The primary items impacting the decrease in the NIM were:

- 19 basis point negative impact from the mix and yield of earning assets primarily reflecting a decrease in consumer loan yields.
- 3 basis point decrease in the benefit to the margin of non-interest bearing funds, reflecting lower interest rates on total interest bearing liabilities from the prior year.

Partially offset by:

- 14 basis point positive impact from the mix and yield of deposits reflecting the strategic focus on changing the funding sources from higher rate time deposits to no-cost demand deposits and low-cost money market deposits.
- 3 basis point positive impact from noncore funding primarily reflecting lower debt costs.

Average earning assets increased \$0.9 billion, or 2%, from the prior year, driven by:

- \$1.2 billion, or 8%, increase in average C&I loans and leases. This reflected the continued growth within the middle market healthcare vertical, equipment finance, and dealer floorplan.
- \$1.2 billion, or 25%, increase in average on balance sheet automobile loans, as the growth in originations, while below industry levels, remained strong and our investments in the Northeast and upper Midwest continued to grow as planned.

Partially offset by:

- \$0.8 billion, or 13%, decrease in average CRE loans, as acceptable returns for new originations were balanced against internal concentration limits and increased competition for projects sponsored by high quality developers.
- \$0.6 billion, or 52%, decrease in loans held-for-sale reflecting the impact of automobile loan securitizations completed in 2012.

While there was minimal impact on the full-year average balance sheet, \$1.9 billion of net investment securities were purchased during the 2013 fourth quarter. Our investment securities portfolio is evaluated under established asset/liability management objectives. Additionally, \$0.6 billion of direct purchase municipal instruments were reclassified on December 31, 2013 from C&I loans to available-for-sale securities.

Average noninterest bearing deposits increased \$0.7 billion, or 6%, while average interest-bearing liabilities decreased \$0.3 billion, or 1%, from 2012, primarily reflecting:

- \$1.7 billion, or 27%, decrease in average core certificates of deposit due to the strategic focus on changing the funding sources to no-cost demand deposits and low-cost money market deposits.
- \$0.6 billion, or 47%, decrease in short-term borrowings due to a focused effort to reduce collateralized deposits.

Partially offset by:

- \$1.8 billion, or 13%, increase in money market deposits reflecting the strategic focus on customer growth and increased share of wallet among both consumer and commercial customers.

While there was minimal impact on the full-year average balance sheet, average subordinated notes and other long-term debt reflect the issuance of \$0.5 billion and \$0.8 billion of long-term debt in the 2013 fourth quarter and the 2013 third quarter, respectively.

#### **2012 vs. 2011**

Fully-taxable equivalent net interest income for 2012 increased \$86.8 million, or 5%, from 2011. This reflected the favorable impact of a \$2.1 billion, or 4%, increase in average earning assets, partially offset by a 3 basis point decline in the net interest margin.

The increase in average earning assets reflected:

- \$1.9 billion, or 10%, increase in average commercial loans and leases.
- \$0.8 billion, or 277% increase in average loans held for sale.

Partially offset by:

- \$0.6 billion, or 3% decrease in average consumer loans including a \$1.4 billion, or 23%, decrease in automobile loans, reflecting \$2.5 billion of automobile loans sold throughout the year.

The 3 basis point increase in the FTE net interest margin reflected:

- The positive impact of a 29 basis point decline in total deposit costs.

Partially offset by:

- 24 basis point declines in the yield on earnings assets and a 2 basis point decrease related to non-deposit funding and other items.

The \$3.1 billion, or 8%, increase in average total core deposits from the prior year reflected:

- \$3.8 billion, or 27%, increase in total demand deposits.
- \$0.6 billion, or 4%, increase in money market deposits.

Partially offset by:

- \$1.5 billion, or 19%, decrease in core certificates of deposits.

### Provision for Credit Losses

*(This section should be read in conjunction with the Credit Risk section.)*

The provision for credit losses is the expense necessary to maintain the ALLL and the AULC at levels appropriate to absorb our estimate of inherent credit losses in the loan and lease portfolio and the portfolio of unfunded loan commitments and letters-of-credit.

The provision for credit losses in 2013 was \$90.0 million, down \$57.3 million, or 39%, from 2012, reflecting a \$153.8 million, or 45%, decrease in NCOs. The provision for credit losses in 2013 was \$98.6 million less than total NCOs. In addition, as a result of a review of the existing consumer portfolios, 2013 also includes \$22.8 million of Chapter 7 bankruptcy-related losses that were not identified in the 2012 third quarter implementation of the OCC's regulatory guidance. *(see Credit Quality discussion)*

### Noninterest Income

*(This section should be read in conjunction with Significant Items 4 and 6.)*

The following table reflects noninterest income for the past three years:

Table 7 - Noninterest Income

<i>(dollar amounts in thousands)</i>	Twelve Months Ended December 31,							
	2013	Change from 2012		2012	Change from 2011		2011	
		Amount	Percent		Amount	Percent		
Service charges on deposit accounts	\$ 271,802	\$ 9,623	4%	\$ 262,179	\$ 18,672	8%	\$243,507	
Mortgage banking income	126,855	(64,237)	(34)	191,092	107,684	129	83,408	
Trust services	123,007	1,110	1	121,897	2,515	2	119,382	
Electronic banking	92,591	10,301	13	82,290	(29,407)	(26)	111,697	
Insurance income	69,264	(2,055)	(3)	71,319	1,849	3	69,470	
Brokerage income	69,189	(3,037)	(4)	72,226	(8,141)	(10)	80,367	
Bank owned life insurance income	56,419	377	1	56,042	(6,294)	(10)	62,336	
Capital markets fees	45,220	(2,940)	(6)	48,160	11,620	32	36,540	
Gain on sale of loans	18,171	(40,011)	(69)	58,182	26,238	82	31,944	
Securities gains (losses)	418	(4,351)	(91)	4,769	8,450	N.R.	(3,681)	
Other income	139,260	1,095	1	138,165	(19,182)	(12)	157,347	
Total noninterest income	<u>\$1,012,196</u>	<u>\$94,125</u>	<u>(9)%</u>	<u>\$1,106,321</u>	<u>\$114,004</u>	<u>11%</u>	<u>\$992,317</u>	

N.R. - Not relevant, as denominator of calculation is a loss in prior period compared with income in current period.

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**2013 vs. 2012**

Noninterest income decreased \$94.1 million, or 9%, from the prior year, primarily reflecting:

- \$64.2 million, or 34%, decrease in mortgage banking income primarily driven by 9% reduction in volume, lower gain on sale margin, and a higher percentage of originations held on the balance sheet.
- \$40.0 million, or 69%, decrease in gain on sale of loans as no auto loan securitizations occurred in 2013 compared to \$2.3 billion of auto loan securitizations in 2012.
- \$4.4 million, or 91%, decrease in securities gains as the prior year had certain securities designated as available-for-sale that were sold and the proceeds from those sales were reinvested into the held-to-maturity portfolio.

Partially offset by:

- \$10.3 million, or 13%, increase in electronic banking income due to continued consumer household growth.
- \$9.6 million, or 4%, increase in service charges on deposit accounts reflecting 8% consumer household and 6% commercial relationship growth and changing customer usage patterns. This more than offset the approximately \$28.0 million negative impact of the February 2013 implementation of a new posting order for consumer transaction accounts.
- \$1.1 million, or 1%, increase in other income. In accordance with ASC 323-740, the low income housing tax credit investment amortization expense is now presented as a component of provision for income taxes. Previously, the amortization expense was included in other income. This change resulted in higher other income. In addition, there was an increase in fees associated with commercial loan activity. These increases were partially offset by an \$11.2 million bargain purchase gain associated with the FDIC-assisted Fidelity Bank acquisition in the prior year.

**2012 vs. 2011**

Noninterest income increased \$114.0 million, or 11%, from the prior year, primarily reflecting:

- \$107.7 million, or 129%, increase in mortgage banking income. This primarily reflected a \$78.6 million increase in origination and secondary marketing income. Additionally, we recorded a \$14.3 million net trading gain related to MSR hedging in 2012 compared to a net trading loss related to MSR hedging of \$11.9 million in 2011.
- \$26.2 million, or 82%, increase in gain on sale of loans.
- \$18.7 million, or 8%, increase in service charges on deposits, due to continued strong customer growth.
- \$11.6 million, or 32%, increase in capital market fees primarily reflecting strong customer demand for derivatives and other risk management products.

Partially offset by:

- \$29.4 million, or 26%, decrease in electronic banking income related to implementing the lower debit card interchange fee structure mandated in the Durbin Amendment of the Dodd-Frank Act.
- \$19.2 million, or 12%, decrease in other income. In accordance with ASC 323-740, the low income housing tax credit investment amortization expense is now presented as a component of provision for income taxes. Previously the amortization expense was included in other income. This change resulted in lower other income. In addition, there was a decrease in automobile operating leases income, partially offset by the bargain purchase gain from the Fidelity Bank acquisition.

## Noninterest Expense

(This section should be read in conjunction with Significant Items 1, 2, 5, and 7.)

The following table reflects noninterest expense for the past three years:

Table 8 - Noninterest Expense

(dollar amounts in thousands)	Twelve Months Ended December 31,						
	2013	Change from 2012		2012	Change from 2011		2011
		Amount	Percent		Amount	Percent	
Personnel costs	\$1,001,637	\$ 13,444	1%	\$ 988,193	\$ 95,659	11%	\$ 892,534
Outside data processing and other services	199,547	9,292	5	190,255	1,081	1	189,174
Net occupancy	125,344	14,184	13	111,160	2,031	2	109,129
Equipment	106,793	3,846	4	102,947	10,403	11	92,544
Marketing	51,185	(13,078)	(20)	64,263	(1,297)	(2)	65,560
Deposit and other insurance expense	50,161	(18,169)	(27)	68,330	(9,362)	(12)	77,692
Amortization of intangibles	41,364	(5,185)	(11)	46,549	(6,769)	(13)	53,318
Professional services	40,587	(25,171)	(38)	65,758	(2,858)	(4)	68,616
Gain on early extinguishment of debt	—	798	(100)	(798)	8,899	(92)	(9,697)
Other expense	141,385	(57,834)	(29)	199,219	9,589	5	189,630
<b>Total noninterest expense</b>	<b>\$1,758,003</b>	<b>\$(77,873)</b>	<b>(4)%</b>	<b>\$1,835,876</b>	<b>\$107,376</b>	<b>6%</b>	<b>\$1,728,500</b>
Number of employees (average full-time equivalent)	11,964	470	4%	11,494	96	1%	11,398

### 2013 vs. 2012

Noninterest expense decreased \$77.9 million, or 4%, from 2012, and primarily reflected:

- \$57.8 million, or 29%, decline in other expense, reflecting a reduction in litigation expense, mortgage repurchases and warranty expense, OREO and foreclosure costs, and reduction in operating lease expense.
- \$25.2 million, or 38%, decrease in professional services, reflecting a decrease in outside consultant expenses and legal services, primarily collections.
- \$18.2 million, or 27%, decrease in deposit and other insurance expense due to lower insurance premiums.
- \$13.1 million, or 20%, decrease in marketing, primarily reflecting lower levels of advertising, and reduced promotional offers.
- \$5.2 million, or 11%, decrease due to the continued amortization of core deposit intangibles.

Partially offset by:

- \$14.2 million, or 13%, increase in net occupancy expense, reflecting \$12.1 million of franchise repositioning expense related to branch consolidation and facilities optimization.
- \$13.4 million, or 1%, increase in personnel costs, primarily reflecting the \$38.8 million increase in salaries due to a 4% increase in the number of average full-time equivalent employees as employee count increased mainly in technology and consumer areas and \$6.7 million of franchise repositioning expense related to branch consolidation and severance expenses. This was partially offset by the \$33.9 million one-time, non-cash gain related to the pension curtailment.
- \$9.3 million, or 5%, increase in outside data processing as we continue to invest in technology supporting our products, services, and our Continuous Improvement initiatives.
- \$3.9 million, or 4%, increase in equipment, including \$2.4 million of branch consolidation and facilities optimization related expenses.

## **2012 vs. 2011**

Noninterest expense increased \$107.4 million, or 6%, from 2011 and primarily reflected:

- \$95.7 million, or 11%, increase in personnel costs, primarily reflecting an increase in bonuses, commissions, and full-time equivalent employees, as well as increased salaries and benefits.
- \$10.4 million, or 11%, increase in equipment, primarily reflecting the impact of depreciation from our in-store branch expansions and other technology investments.
- \$9.3 million, or 5%, increase in other expense primarily reflecting higher litigation reserves, increased sponsorships and public relations expense, and an increase in the provision for mortgage representations and warranties.

Partially offset by:

- \$9.4 million, or 12%, decline in deposit and other insurance expense.

## **Provision for Income Taxes**

*(This section should be read in conjunction with Significant Item 3, and Note 17 of the Notes to Consolidated Financial Statements.)*

### **2013 versus 2012**

The provision for income taxes was \$227.5 million for 2013 compared with a provision for income taxes of \$202.3 million in 2012. Both years included the benefits from tax-exempt income, tax-advantaged investments, and general business credits. In 2013, a \$6.0 million reduction in the 2013 provision for state income taxes, net of federal, was recorded for the portion of state deferred tax assets and state net operating loss carryforwards that are more likely than not to be realized, compared to a \$21.3 million reduction in 2012. At December 31, 2013, we had a net federal and state deferred tax asset of \$130.6 million. Based on both positive and negative evidence and our level of forecasted future taxable income, we determined no impairment existed to the net federal and state deferred tax asset at December 31, 2013. For regulatory capital purposes, there was no disallowed net deferred tax asset at December 31, 2013 and December 31, 2012.

We file income tax returns with the IRS and various state, city, and foreign jurisdictions. Federal income tax audits have been completed for tax years through 2009. In the first quarter of 2013, the IRS began an examination of our 2010 and 2011 consolidated federal income tax returns. We have appealed certain proposed adjustments resulting from the IRS examination of our 2006, 2007, 2008, 2009, and 2010 tax returns. We believe the tax positions taken related to such proposed adjustments are correct and supported by applicable statutes, regulations, and judicial authority, and intend to vigorously defend them. It is possible the ultimate resolution of the proposed adjustments, if unfavorable, may be material to the results of operations in the period it occurs. Nevertheless, although no assurances can be given, we believe the resolution of these examinations will not, individually or in the aggregate, have a material adverse impact on our consolidated financial position. Various state and other jurisdictions remain open to examination, including Kentucky, Indiana, Michigan, Pennsylvania, West Virginia and Illinois.

On September 13, 2013, the IRS released final tangible property regulations under Sections 162(a) and 263(a) of the IRC and proposed regulations under Section 168 of the IRC. These regulations generally apply to taxable years beginning on or after January 1, 2014 and will affect all taxpayers that acquire, produce, or improve tangible property. Based upon preliminary analysis, we do not expect that the adoption of these regulations will have a material impact on the Company's Consolidated Financial Statements.

### **2012 versus 2011**

The provision for income taxes was \$202.3 million for 2012 compared with a provision of \$172.6 million in 2011. Both years included the benefits from tax-exempt income, tax-advantaged investments, and general business credits. In 2012, a \$21.3 million reduction in the 2012 provision for state income taxes, net of federal, was recorded for the portion of state deferred tax assets and state net operating loss carryforwards that are more likely than not to be realized.

## **RISK MANAGEMENT AND CAPITAL**

A comprehensive discussion of risk management and capital matters affecting us can be found in the Risk Governance section included in Item 1A and the Regulatory Matters section of Item 1 of this Form 10-K.

Some of the more significant processes used to manage and control credit, market, liquidity, operational, and compliance risks are described in the following paragraphs.

## Credit Risk

Credit risk is the risk of financial loss if a counterparty is not able to meet the agreed upon terms of the financial obligation. The majority of our credit risk is associated with lending activities, as the acceptance and management of credit risk is central to profitable lending. We also have credit risk associated with our AFS and HTM securities portfolio (see Note 4 and Note 5 of the Notes to Consolidated Financial Statements). We engage with other financial counterparties for a variety of purposes including investing, asset and liability management, mortgage banking, and trading activities. While there is credit risk associated with derivative activity, we believe this exposure is minimal.

We continue to focus on the identification, monitoring, and managing of our credit risk. In addition to the traditional credit risk mitigation strategies of credit policies and processes, market risk management activities, and portfolio diversification, we use additional quantitative measurement capabilities utilizing external data sources, enhanced use of modeling technology, and internal stress testing processes. Our portfolio management resources demonstrate our commitment to maintaining an aggregate moderate-to-low risk profile. In our efforts to continue to identify risk mitigation techniques, we have focused on product design features, origination policies, and treatment strategies for delinquent or stressed borrowers.

The maximum level of credit exposure to individual credit borrowers is limited by policy guidelines based on the perceived risk of each borrower or related group of borrowers. All authority to grant commitments is delegated through the independent credit administration function and is closely monitored and regularly updated. Concentration risk is managed through limits on loan type, geography, industry, and loan quality factors. We focus predominantly on extending credit to retail and commercial customers with existing or expandable relationships within our primary banking markets, although we will consider lending opportunities outside our primary markets if we believe the associated risks are acceptable and aligned with strategic initiatives. Although we offer a broad set of products, we continue to develop new lending products and opportunities. Each of these new products and opportunities goes through a rigorous development and approval process prior to implementation to ensure our overall objective of maintaining an aggregate moderate-to-low risk portfolio profile.

The checks and balances in the credit process and the independence of the credit administration and risk management functions are designed to appropriately assess and sanction the level of credit risk being accepted, facilitate the early recognition of credit problems when they occur, and to provide for effective problem asset management and resolution. For example, we do not extend additional credit to delinquent borrowers except in certain circumstances that substantially improve our overall repayment or collateral coverage position. To that end, we continue to expand resources in our risk management areas.

Although credit quality improved significantly in 2013, there remained a degree of economic stress that continued to negatively impact us and the financial services industry as a whole. We continued to experience higher than historical levels of delinquencies and NCOs in our residential secured Consumer loan portfolios. The performance metrics associated with the residential mortgage, and home equity portfolios continued to be the most significantly impacted portfolios as real estate prices remain lower than pre-2008 levels, and the unemployment rate remains high.

### *Loan and Lease Credit Exposure Mix*

At December 31, 2013, our loans and leases totaled \$43.1 billion, representing a \$2.4 billion, or 6%, increase compared to \$40.7 billion at December 31, 2012. The majority of the portfolio growth occurred in the Automobile portfolio, with C&I and Residential showing modest growth. Huntington remained committed to the high quality origination strategy in the automobile portfolio. The CRE portfolio declined as a result of continued runoff as acceptable returns for new originations were balanced against internal concentration limits and increased competition for projects sponsored by high quality developers.

Total commercial loans were \$22.4 billion at December 31, 2013, and represented 52% of our total loan and lease credit exposure. Our commercial loan portfolio is diversified along product type, customer size, and geography within our footprint, and is comprised of the following (see *Commercial Credit discussion*):

*C&I* – C&I loans and leases are made to commercial customers for use in normal business operations to finance working capital needs, equipment purchases, or other projects. The majority of these borrowers are customers doing business within our geographic regions. C&I loans and leases are generally underwritten individually and secured with the assets of the company and/or the personal guarantee of the business owners. The financing of owner occupied facilities is considered a C&I loan even though there is improved real estate as collateral. This treatment is a result of the credit decision process, which focuses on cash flow from operations of the business to repay the debt. The operation, sale, rental, or refinancing of the real estate is not considered the primary repayment source for these types of loans. As we have expanded our C&I portfolio, we have developed a series of “verticals” to ensure that new products or lending types are embedded within a structured, centralized Commercial Lending area with designated experienced credit officers.



*CRE* – CRE loans consist of loans to developers and REITs supporting income-producing or for-sale commercial real estate properties. We mitigate our risk on these loans by requiring collateral values that exceed the loan amount and underwriting the loan with projected cash flow in excess of the debt service requirement. These loans are made to finance properties such as apartment buildings, office and industrial buildings, and retail shopping centers, and are repaid through cash flows related to the operation, sale, or refinancing of the property.

*Construction CRE* – Construction CRE loans are loans to developers, companies, or individuals used for the construction of a commercial or residential property for which repayment will be generated by the sale or permanent financing of the property. Our construction CRE portfolio primarily consists of retail, multi family, office, and warehouse project types. Generally, these loans are for construction projects that have been presold or preleased, or have secured permanent financing, as well as loans to real estate companies with significant equity invested in each project. These loans are underwritten and managed by a specialized real estate lending group that actively monitors the construction phase and manages the loan disbursements according to the predetermined construction schedule.

Total consumer loans and leases were \$20.7 billion at December 31, 2013, and represented 48% of our total loan and lease credit exposure. The consumer portfolio is comprised primarily of automobile, home equity loans and lines-of-credit, and residential mortgages (*see Consumer Credit discussion*).

*Automobile* – Automobile loans are primarily comprised of loans made through automotive dealerships and include exposure in selected states outside of our primary banking markets. The exposure outside of our primary banking markets represents 19% of the total exposure, with no individual state representing more than 5%. Applications are underwritten utilizing an automated underwriting system that applies consistent policies and processes across the portfolio.

*Home equity* – Home equity lending includes both home equity loans and lines-of-credit. This type of lending, which is secured by a first-lien or junior-lien on the borrower's residence, allows customers to borrow against the equity in their home or refinance existing mortgage debt. Products include closed-end loans which are generally fixed-rate with principal and interest payments, and variable-rate, interest-only lines-of-credit which do not require payment of principal during the 10-year revolving period. The home equity line of credit product converts to a 20 year amortizing structure at the end of the revolving period. Applications are underwritten centrally in conjunction with an automated underwriting system. The home equity underwriting criteria is based on minimum credit scores, debt-to-income ratios, and LTV ratios, with current collateral valuations.

*Residential mortgage* – Residential mortgage loans represent loans to consumers for the purchase or refinancing of a residence. These loans are generally financed over a 15-year to 30-year term, and in most cases, are extended to borrowers to finance their primary residence. Applications are underwritten centrally using consistent credit policies and processes. All residential mortgage loan decisions utilize a full appraisal for collateral valuation. Huntington has not originated residential mortgages that allow negative amortization or allow the borrower multiple payment options.

*Other consumer loans/leases* – Primarily consists of consumer loans not secured by real estate, including personal unsecured loans. We introduced a consumer credit card product during 2013, utilizing a centralized underwriting system and focusing on existing Huntington customers.

The table below provides the composition of our total loan and lease portfolio:

Table 9 - Loan and Lease Portfolio Composition

<i>(dollar amounts in millions)</i>	At December 31,									
	2013		2012		2011		2010		2009	
Commercial:(1)										
Commercial and industrial	\$17,594	41%	\$16,971	42%	\$14,699	38%	\$13,063	34%	\$12,888	35%
Commercial real estate:										
Construction	557	1	648	2	580	1	650	2	1,469	4
Commercial	4,293	10	4,751	12	5,246	13	6,001	16	6,220	17
Total commercial real estate	4,850	11	5,399	14	5,826	14	6,651	18	7,689	21
Total commercial	22,444	52	22,370	56	20,525	52	19,714	52	20,577	56
Consumer:										
Automobile(2)	6,639	15	4,634	11	4,458	11	5,614	15	3,390	9
Home equity	8,336	19	8,335	20	8,215	21	7,713	20	7,563	21
Residential mortgage	5,321	12	4,970	12	5,228	13	4,500	12	4,510	12
Other consumer	380	2	419	1	498	3	566	1	751	2
Total consumer	20,676	48	18,358	44	18,399	48	18,393	48	16,214	44
Total loans and leases	\$43,120	100%	\$40,728	100%	\$38,924	100%	\$38,107	100%	\$36,791	100%

- (1) As defined by regulatory guidance, there were no commercial loans outstanding that would be considered a concentration of lending to a particular industry or group of industries.
- (2) 2011 included a decrease of \$1.3 billion resulting from the transfer of automobile loans to loans held for a sale reflecting an automobile securitization transaction completed in 2012. 2010 included an increase of \$0.5 billion resulting from the adoption of a new accounting standard to consolidate a previously off-balance sheet automobile loan securitization transaction.

As shown in the table above, our loan portfolio is diversified by consumer and commercial credit. We manage the credit exposure via a corporate level credit concentration policy. The policy designates specific loan types, collateral types, and loan structures to be formally tracked and assigned limits as a percentage of capital. C&I lending by segment, specific limits for CRE primary project types, loans secured by residential real estate, shared national credit exposure, unsecured lending, and designated high risk loan definitions represent examples of specifically tracked components of our concentration management process. Our concentration management process is approved by our board level Risk Oversight Committee and is one of the strategies utilized to ensure a high quality, well diversified portfolio that is consistent with our overall objective of maintaining an aggregate moderate-to-low risk profile.

The table below provides our total loan and lease portfolio segregated by the primary type of collateral securing the loan or lease:

Table 10 - Total Loan and Lease Portfolio by Collateral Type

(dollar amounts in millions)	At December 31,									
	2013		2012		2011		2010		2009	
Secured loans:										
Real estate - commercial	\$ 8,622	20%	\$ 9,128	22%	\$ 9,557	25%	\$10,389	27%	\$11,286	31%
Real estate - consumer	13,657	32	13,305	33	13,444	35	12,214	32	12,176	33
Vehicles	8,989	21	6,659	16	6,021	15	7,134	19	4,600	13
Receivables/Inventory	5,534	13	5,178	13	4,450	11	3,763	10	3,582	10
Machinery/Equipment	2,738	6	2,749	7	1,994	5	1,766	5	1,772	5
Securities/Deposits	786	2	826	2	800	2	734	2	1,145	3
Other	1,016	2	1,090	3	1,018	3	990	2	1,124	2
Total secured loans and leases	41,342	96	38,935	96	37,284	96	36,990	97	35,685	97
Unsecured loans and leases	1,778	4	1,793	4	1,640	4	1,117	3	1,106	3
Total loans and leases	<u>\$43,120</u>	<u>100%</u>	<u>\$40,728</u>	<u>100%</u>	<u>\$38,924</u>	<u>100%</u>	<u>\$38,107</u>	<u>100%</u>	<u>\$36,791</u>	<u>100%</u>

### Commercial Credit

The primary factors considered in commercial credit approvals are the financial strength of the borrower, assessment of the borrower's management capabilities, cash flows from operations, industry sector trends, type and sufficiency of collateral, type of exposure, transaction structure, and the general economic outlook. While these are the primary factors considered, there are a number of other factors that may be considered in the decision process. We utilize a centralized review and senior loan approval committee, led by our chief credit officer. The risk rating (*see next paragraph*) and complexity of the credit determines the threshold for approval of the senior loan committee with a minimum credit exposure of \$10.0 million. For loans not requiring senior loan committee approval, with the exception of small business loans, credit officers who understand each local region and are experienced in the industries and loan structures of the requested credit exposure are involved in all loan decisions and have the primary credit authority. For small business loans, we utilize a centralized loan approval process for standard products and structures. In this centralized decision environment, certain individuals who understand each local region may make credit-extension decisions to preserve our commitment to the communities we operate in. In addition to disciplined and consistent judgmental factors, a sophisticated credit scoring process is used as a primary evaluation tool in the determination of approving a loan within the centralized loan approval process.

In commercial lending, on-going credit management is dependent on the type and nature of the loan. We monitor all significant exposures on an on-going basis. All commercial credit extensions are assigned internal risk ratings reflecting the borrower's PD and LGD. This two-dimensional rating methodology provides granularity in the portfolio management process. The PD is rated and applied at the borrower level. The LGD is rated and applied based on the specific type of credit extension and the quality and lien position associated with the underlying collateral. The internal risk ratings are assessed at origination and updated at each periodic

monitoring event. There is also extensive macro portfolio management analysis on an on-going basis. We continually review and adjust our risk-rating criteria based on actual experience, which provides us with the current risk level in the portfolio and is the basis for determining an appropriate allowance for credit losses (ACL) amount for the commercial portfolio. A centralized portfolio management team monitors and reports on the performance of the entire commercial portfolio, including small business loans, to provide consistent oversight.

In addition to the initial credit analysis conducted during the approval process, our Credit Review group performs testing to provide an independent review and assessment of the quality and / or risk of new loan originations. This group is part of our Risk Management area, and conducts portfolio reviews on a risk-based cycle to evaluate individual loans, validate risk ratings, as well as test the consistency of credit processes.

Our standardized loan grading system considers many components that directly correlate to loan quality and likelihood of repayment, one of which is guarantor support. On an annual basis, or more frequently if warranted, we consider, among other things, the guarantor's reputation and creditworthiness, along with various key financial metrics such as liquidity and net worth, assuming such information is available. Our assessment of the guarantor's credit strength, or lack thereof, is reflected in our risk ratings for such loans, which is directly tied to, and an integral component of, our ACL methodology. When a loan goes to impaired status, viable guarantor support is considered in the determination of a credit loss.

If our assessment of the guarantor's credit strength yields an inherent capacity to perform, we will seek repayment from the guarantor as part of the collection process and have done so successfully. However, we do not formally track the repayment success from guarantors.

Substantially all loans categorized as Classified (*see Note 3 of Notes to Consolidated Financial Statements*) are managed by our Special Assets Department (SAD). The SAD group is a specialized group of credit professionals that handle the day-to-day management of workouts, commercial recoveries, and problem loan sales. Its responsibilities include developing and implementing action plans, assessing risk ratings, and determining the appropriateness of the allowance, the accrual status, and the ultimate collectability of the Classified loan portfolio.

#### C&I PORTFOLIO

The C&I portfolio is comprised of loans to businesses where the source of repayment is associated with the on-going operations of the business. Generally, the loans are secured with the financing of the borrower's assets, such as equipment, accounts receivable, and/or inventory. In many cases, the loans are secured by real estate, although the operation, sale, or refinancing of the real estate is not a primary source of repayment for the loan. For loans secured by real estate, appropriate appraisals are obtained at origination and updated on an as needed basis in compliance with regulatory requirements.

There were no commercial loan segments considered an industry or geographic concentration of lending. Currently, higher-risk segments of the C&I portfolio include loans to borrowers supporting the home building industry, contractors, and leveraged lending. We manage the risks inherent in this portfolio through origination policies, a defined loan concentration policy with established limits, on-going loan level reviews and portfolio level reviews, recourse requirements, and continuous portfolio risk management activities. Our origination policies for this portfolio include loan product-type specific policies such as LTV and debt service coverage ratios, as applicable.

The C&I portfolio continues to have strong origination activity as evidenced by the growth over the past 12 months. The credit quality of the portfolio continues to improve as we maintain focus on high quality originations. Problem loans have trended downward, reflecting a combination of proactive risk identification and effective workout strategies implemented by the SAD. We continue to maintain a proactive approach to identifying borrowers that may be facing financial difficulty in order to maximize the potential solutions.

#### CRE PORTFOLIO

We manage the risks inherent in this portfolio specific to CRE lending, focusing on the quality of the developer and the specifics associated with each project. Generally, we: (1) limit our loans to 80% of the appraised value of the commercial real estate at origination, (2) require net operating cash flows to be 125% of required interest and principal payments, and (3) if the commercial real estate is nonowner occupied, require that at least 50% of the space of the project be preleased. We actively monitor both geographic and project-type concentrations and performance metrics of all CRE loan types, with a focus on loans identified as higher risk based on the risk rating methodology. Both macro-level and loan-level stress-test scenarios based on existing and forecast market conditions are part of the on-going portfolio management process for the CRE portfolio.

Dedicated real estate professionals originated the majority of the portfolio, with the remainder obtained from prior bank acquisitions. Appraisals are obtained from approved vendors, and are reviewed by an internal appraisal review group comprised of certified appraisers to ensure the quality of the valuation used in the underwriting process. The portfolio is diversified by project type and loan size, and this diversification represents a significant portion of the credit risk management strategies employed for this portfolio. Subsequent to the origination of the loan, the Credit Review group performs testing to provide an independent review and assessment of the quality of the underwriting and/or risk of new loan originations.

Appraisal values are obtained in conjunction with all originations and renewals, and on an as needed basis, in compliance with regulatory requirements. We continue to perform on-going portfolio level reviews within the CRE portfolio. These reviews generate action plans based on occupancy levels or sales volume associated with the projects being reviewed. Property values are updated using appraisals on a regular basis to ensure appropriate decisions regarding the on-going management of the portfolio reflect the changing market conditions. This highly individualized process requires working closely with all of our borrowers, as well as an in-depth knowledge of CRE project lending and the market environment.

### *Consumer Credit*

Consumer credit approvals are based on, among other factors, the financial strength and payment history of the borrower, type of exposure, and the transaction structure. Consumer credit decisions are generally made in a centralized environment utilizing decision models. Importantly, certain individuals who understand each local region have the authority to make credit extension decisions to preserve our focus on the local communities we operate in. Each credit extension is assigned a specific PD and LGD. The PD is generally based on the borrower's most recent credit bureau score (FICO), which we update quarterly, while the LGD is related to the type of collateral and the LTV ratio associated with the credit extension.

In consumer lending, credit risk is managed from a segment (i.e., loan type, collateral position, geography, etc.) and vintage performance analysis. All portfolio segments are continuously monitored for changes in delinquency trends and other asset quality indicators. We make extensive use of portfolio assessment models to continuously monitor the quality of the portfolio, which may result in changes to future origination strategies. The on-going analysis and review process results in a determination of an appropriate ALLL amount for our consumer loan portfolio. The independent risk management group has a consumer process review component to ensure the effectiveness and efficiency of the consumer credit processes.

Collection action is initiated as needed through a centrally managed collection and recovery function. The collection group employs a series of collection methodologies designed to maintain a high level of effectiveness while maximizing efficiency. In addition to the consumer loan portfolio, the collection group is responsible for collection activity on all sold and securitized consumer loans and leases. Collection practices include a single contact point for the majority of the residential real estate secured portfolios.

During a 2013 review of our consumer portfolios, we identified additional loans associated with borrowers who had filed Chapter 7 bankruptcy and had not reaffirmed their debt, thus meeting the definition of collateral dependent per OCC regulatory guidance. These loans were not identified in the 2012 third quarter implementation of the OCC's regulatory guidance. The bankruptcy court's discharge of the borrower's debt is considered a concession when the discharged debt is not reaffirmed, and as such, the loan is placed on nonaccrual status, and written down to collateral value, less anticipated selling costs. As a result of the review of our existing consumer portfolios, additional NCOs of \$22.8 million were recorded in 2013. The majority of the NCO impact was in the home equity portfolio and relates to junior-lien loans that meet the regulatory guidance.

### AUTOMOBILE PORTFOLIO

Our strategy in the automobile portfolio continued to focus on high quality borrowers as measured by both FICO and internal custom scores, combined with appropriate LTVs, terms, and profitability. Our strategy and operational capabilities allow us to appropriately manage the origination quality across the entire portfolio, including our newer markets. Although increased origination volume and entering new markets can be associated with increased risk levels, we believe our disciplined strategy and operational processes significantly mitigate these risks.

We have continued to consistently execute our value proposition and take advantage of available market opportunities. Importantly, we have maintained our high credit quality standard while expanding the portfolio. We have developed and implemented a successful loan securitization strategy to ensure we remain within our established portfolio concentration limits.

### RESIDENTIAL REAL ESTATE SECURED PORTFOLIOS

The properties securing our residential mortgage and home equity portfolios are primarily located within our geographic footprint. While home prices have clearly rebounded from the 2009-2010 levels, they remain below the peak, causing the performance in these portfolios to remain weaker than historical levels. The residential-secured portfolio originations continue to be of high quality, with

the majority of the negative credit impact coming from loans originated in 2006 and earlier. We continue to evaluate all of our policies and processes associated with managing these portfolios. Our portfolio management strategies associated with our Home Savers group are consolidated in one location under common management. This structure allows us to focus on effectively helping our customers with appropriate solutions for their specific circumstances.

Table 11 - Selected Home Equity and Residential Mortgage Portfolio Data

<i>(dollar amounts in millions)</i>	Home Equity				Residential Mortgage	
	Secured by first-lien		Secured by junior-lien		12/31/13	12/31/12
	12/31/13	12/31/12	12/31/13	12/31/12		
Ending balance	\$ 4,842	\$ 4,380	\$ 3,494	\$ 3,955	\$ 5,321	\$ 4,970
Portfolio weighted average LTV ratio <sup>(1)</sup>	71%	71%	81%	81%	74%	76%
Portfolio weighted average FICO score <sup>(2)</sup>	758	755	741	741	743	738

	Home Equity				Residential Mortgage (3)	
	Secured by first-lien		Secured by junior-lien		2013	2012
	Year Ended December 31,					
	2013	2012	2013	2012		
Originations	\$ 1,745	\$ 1,665	\$ 529	\$ 559	\$ 1,625	\$ 1,019
Origination weighted average LTV ratio <sup>(1)</sup>	69%	72%	81%	80%	79%	84%
Origination weighted average FICO score <sup>(2)</sup>	771	771	756	756	757	754

- (1) The LTV ratios for home equity loans and home equity lines-of-credit are cumulative and reflect the balance of any senior loans. LTV ratios reflect collateral values at the time of loan origination.
- (2) Portfolio weighted average FICO scores reflect currently updated customer credit scores whereas origination weighted average FICO scores reflect the customer credit scores at the time of loan origination.
- (3) Represents only owned-portfolio originations.

#### Home Equity Portfolio

Our home equity portfolio (loans and lines-of-credit) consists of both first-lien and junior-lien mortgage loans with underwriting criteria based on minimum credit scores, debt-to-income ratios, and LTV ratios. We offer closed-end home equity loans which are generally fixed-rate with principal and interest payments, and variable-rate interest-only home equity lines-of-credit which do not require payment of principal during the 10-year revolving period of the line-of-credit. Applications are underwritten centrally in conjunction with an automated underwriting system.

Given the low interest rate environment over the past several years, many borrowers have utilized the line-of-credit home equity product as the primary source of financing their home versus residential mortgages. The proportion of the home equity portfolio secured by a first-lien has increased significantly over the past three years, positively impacting the portfolio's risk profile. At December 31, 2013, \$4.8 billion or 58% of our total home equity portfolio was secured by first-lien mortgages compared to 52% in the prior year. The first-lien position, combined with continued high average FICO scores, significantly reduces the credit risk associated with these loans.

We focus on high quality borrowers primarily located within our footprint. Further, we actively manage the extension of credit and the amount of credit extended through a combination of criteria including financial position, debt-to-income policies, and LTV policy limits. The combination of high quality borrowers as measured by financial condition and FICO score, as well as the concentration of first-lien position loans, provides a high degree of confidence regarding the performance of the 2009-2013 originations. Because we focus on developing complete relationships with our customers, many of our home equity borrowers utilize other products and services. Also, the majority of our home equity line-of-credit borrowers consistently pay in excess of the required minimum payment each month.

We believe we have underwritten credit conservatively within this portfolio. However, home price volatility has decreased the value of the collateral for this portfolio and has caused a portion of the portfolio to have an LTV greater than 100%. These higher LTV ratios are directly correlated with borrower payment patterns and are a focus of our Home Saver group.

Real estate market values at the time of origination directly affect the amount of credit extended and, in the event of default, subsequent changes in these values impact the severity of losses. We obtain a property valuation for every loan or line-of-credit as part of the origination process, and the valuation is reviewed by a real estate professional in conjunction with the credit underwriting

process. The type of property valuation obtained is based on credit parameters, and a majority of these valuations are based on complete walkthrough appraisals. We believe an AVM estimate with a signed property inspection is an appropriate valuation source for a portion of our home equity lending activities. This valuation policy, along with our other credit policies, are re-evaluated on an on-going basis with the intent of ensuring complete independence in the requesting and reviewing of real estate valuations associated with loan decisions. We update values as appropriate, and in compliance with applicable regulations, particularly for loans identified as higher risk. Loans are identified as higher risk based on performance indicators and the updated values are utilized to facilitate our portfolio management processes, as well as our workout and loss mitigation functions.

We continue to make origination policy adjustments based on our assessment of an appropriate risk profile and industry actions. In addition to origination policy adjustments, we take actions, as necessary, to manage the risk profile of this portfolio. We believe our Credit Risk Management systems allow for effective portfolio analysis and segmentation to identify the highest risk exposures in the portfolio. Our disclosures regarding lien position and FICO distribution are examples of segmentation analysis.

Although the collateral value assessment is an important component of the overall credit risk analysis, there are very few instances of available equity in junior-lien default situations. Further, effective in 2012, any junior-lien loan associated with a nonaccruing first-lien loan is also placed on nonaccrual status.

Within the home equity line-of-credit portfolio, the standard product is a 10-year interest-only draw period with a 20-year fully amortizing term at the end of the draw period. Prior to 2007, the standard product was a 10-year draw period with a balloon payment, while subsequent originations convert to a 20-year amortizing loan structure. After the 10-year draw period, the borrower must reapply to extend the existing structure or begin repaying the debt in a traditional term structure.

The principal and interest payment associated with the term structure will be higher than the interest-only payment, resulting in "maturity" risk. Our maturity risk can be segregated into two distinct segments: (1) home equity lines-of-credit underwritten with a balloon payment at maturity and (2) home equity lines-of-credit with an automatic conversion to a 20-year amortizing loan. We manage this risk based on both the actual maturity date of the line-of-credit structure and at the end of the 10-year draw period. This maturity risk is embedded in the portfolio which we address with proactive contact strategies beginning one year prior to maturity. In certain circumstances, our Home Saver group is able to provide payment and structure relief to borrowers experiencing significant financial hardship associated with the payment adjustment.

The table below summarizes our home equity line-of-credit portfolio by maturity date:

Table 12 - Maturity Schedule of Home Equity Line-of-Credit Portfolio

<i>(dollar amounts in millions)</i>	December 31, 2013					Total
	1 Year or Less	1 to 2 years	2 to 3 years	3 to 4 years	More than 4 years	
Secured by first-lien	\$ 52	\$ 29	\$ —	\$ —	\$ 2,383	\$2,464
Secured by junior-lien	229	216	130	112	2,301	2,988
<b>Total home equity line-of-credit</b>	<b>\$ 281</b>	<b>\$ 245</b>	<b>\$ 130</b>	<b>\$ 112</b>	<b>\$ 4,684</b>	<b>\$5,452</b>

The amounts in the above table maturing in four years or less primarily consist of balloon payment structures and represent the most significant maturity risk. The amounts maturing in more than four years primarily consist of exposure with a 20-year amortization period after the 10-year draw period.

Historically, less than 30% of our home equity lines-of-credit that are one year or less from maturity actually reach the maturity date, and we anticipate this percentage will decline in future periods as our proactive approach to managing maturity risk continues to evolve.

#### Residential Mortgages Portfolio

We focus on higher quality borrowers and underwrite all applications centrally. We do not originate residential mortgages that allow negative amortization or allow the borrower multiple payment options. We have incorporated regulatory requirements and guidance into our underwriting process, and will continue to evaluate the impact of the QM requirements impact on the industry.

All residential mortgages are originated based on a completed full appraisal during the credit underwriting process. We update values on a regular basis in compliance with applicable regulations to facilitate our portfolio management, as well as our workout and loss mitigation functions.

Generally, our practice is to sell a significant portion of our fixed-rate originations in the secondary market. As such, at December 31, 2013, 46% of our total residential mortgage portfolio were ARMs. These ARMs primarily consist of a fixed-rate of interest for the first 3 to 5 years, and then adjust annually. At December 31, 2013, ARM loans that were expected to have rates reset through 2016 totaled \$1.5 billion. These loans scheduled to reset are primarily associated with loans originated subsequent to 2007, and as such, are not subject to the most significant declines in underlying property value. Given the quality of our borrowers, the relatively low current interest rates, and the results of our continued analysis (including possible impacts of changes in interest rates), we believe that we have a relatively limited exposure to ARM reset risk. Nonetheless, we have taken actions to mitigate our risk exposure. We initiate borrower contact at least six months prior to the interest rate resetting and have been successful in converting many ARMs to fixed-rate loans through this process. Given the relatively low current interest rates, many fixed-rate products currently offer a better interest rate to our ARM borrowers. We are subject to repurchase risk associated with residential mortgage loans sold in the secondary market. An appropriate level of reserve for representations and warranties related to residential mortgage loans sold has been established to address this repurchase risk inherent in the portfolio (see Operational Risk discussion).

Several government programs continued to impact the residential mortgage portfolio, including various refinance programs such as HAMP and HARP, which positively affected the availability of credit for the industry. During the year ended December 31, 2013, we closed \$600 million in HARP residential mortgages and \$6.0 million in HAMP residential mortgages. The HARP residential mortgage loans are considered current and are either part of our residential mortgage portfolio or serviced for others. The HAMP refinancings are associated with residential mortgages that are serviced for others.

### **Credit Quality**

*(This section should be read in conjunction with Note 3 of the Notes to Consolidated Financial Statements.)*

We believe the most meaningful way to assess overall credit quality performance is through an analysis of credit quality performance ratios. This approach forms the basis of most of the discussion in the sections immediately following: NPAs and NALs, TDRs, ACL, and NCOs. In addition, we utilize delinquency rates, risk distribution and migration patterns, and product segmentation in the analysis of our credit quality performance.

Our overall credit quality performance returned to normalized, pre-recession levels. NALs declined 21% to \$322.1 million, compared to December 31, 2012, as both the C&I and CRE portfolio segments showed declines. NCOs decreased 45% compared to the prior year, as a result of significant declines in the C&I and CRE portfolios combined with significant recovery activity, and net reductions in the Residential and Home Equity portfolios. The Home Equity portfolio in particular was significantly impacted by the implementation of Chapter 7 bankruptcy regulatory accounting guidance, with an additional impact in 2013. Commercial classified loans declined, reflecting the continued improvement across the portfolio. The ACL to total loans ratio declined to 1.65%, but our coverage ratios as demonstrated by the ACL to NAL ratio of 221% remained strong.

### NPAs, NALs, and TDRs

*(This section should be read in conjunction with Note 3 of the Notes to Consolidated Financial Statements.)*

#### NPAs and NALs

NPAs consist of (1) NALs, which represent loans and leases no longer accruing interest, (2) impaired loans held for sale, (3) OREO properties, and (4) other NPAs. Any loan in our portfolio may be placed on nonaccrual status prior to the policies described below when collection of principal or interest is in doubt. Also, when a borrower with discharged non-reaffirmed debt in a Chapter 7 bankruptcy is identified and the loan is determined to be collateral dependent, the consumer loan is placed on nonaccrual status.

C&I and CRE loans are placed on nonaccrual status at 90-days past due, or when repayment of principal and interest is in doubt. With the exception of residential mortgage loans guaranteed by government organizations which continue to accrue interest, residential mortgage loans are placed on nonaccrual status at 150-days past due. First-lien home equity loans are placed on nonaccrual status at 150-days past due. Junior-lien home equity loans are placed on nonaccrual status at the earlier of 120-days past due or when the related first-lien loan has been identified as nonaccrual. Automobile and other consumer loans are generally charged-off when the loan is 120-days past due.

When loans are placed on nonaccrual, accrued interest income is reversed with current year accruals charged to earnings and prior year amounts generally charged-off as a credit loss. When, in our judgment, the borrower's ability to make required interest and principal payments has resumed and collectability is no longer in doubt, the loan or lease is returned to accrual status.

The table reflects period-end NALs and NPAs detail for each of the last five years:

Table 13 - Nonaccrual Loans and Leases and Nonperforming Assets

<i>(dollar amounts in thousands)</i>	At December 31,				
	2013	2012	2011	2010	2009
<b>Nonaccrual loans and leases:</b>					
Commercial and industrial	\$ 56,615	\$ 90,705	\$201,846	\$346,720	\$ 578,414
Commercial real estate	73,417	127,128	229,889	363,692	935,812
Automobile	6,303	7,823	—	—	—
Residential mortgages	119,532	122,452	68,658	45,010	362,630
Home equity	66,189	59,525	40,687	22,526	40,122
Total nonaccrual loans and leases <sup>(1)</sup>	322,056	407,633	541,080	777,948	1,916,978
Other real estate owned, net					
Residential	23,447	21,378	20,330	31,649	71,427
Commercial	4,217	6,719	18,094	35,155	68,717
Total other real estate, net	27,664	28,097	38,424	66,804	140,144
Impaired loans held for sale <sup>(2)</sup>	—	—	—	—	969
Other nonperforming assets <sup>(3)</sup>	2,440	10,045	10,772	—	—
Total nonperforming assets	\$352,160	\$445,775	\$590,276	\$844,752	\$2,058,091
Nonaccrual loans as a % of total loans and leases	0.75%	1.00%	1.39%	2.04%	5.21%
Nonperforming assets ratio <sup>(4)</sup>	0.82	1.09	1.51	2.21	5.57
Allowance for loan and lease losses as % of:					
Nonaccrual loans and leases	201%	189%	178%	161%	77%
Nonperforming assets	184	173	163	148	72
Allowance for credit losses as % of:					
Nonaccrual loans and leases	221%	199%	187%	166%	80%
Nonperforming assets	202	182	172	153	74

(1) December 31, 2013 and 2012, includes \$75.5 and \$60.1 million, respectively, of Chapter 7 bankruptcy NALs.

(2) Represents impaired loans obtained from the Sky Financial acquisition. Held for sale loans are carried at the lower of cost or fair value less costs to sell.

(3) Other nonperforming assets includes certain impaired investment securities.

(4) This ratio is calculated as nonperforming assets divided by the sum of loans and leases, impaired loans held for sale, net other real estate owned, and other nonperforming assets.

The \$93.6 million, or 21%, decline in NPAs compared with December 31, 2012, primarily reflected:

- \$53.7 million, or 42%, decline in CRE NALs, reflecting both NCO and problem credit resolutions, including borrower payments and payoffs partially resulting from successful workout strategies implemented by our commercial loan workout group.
- \$34.1 million, or 38%, decline in C&I NALs, reflecting both NCO and problem credit resolutions, including payoffs partially resulting from successful workout strategies implemented by our commercial loan workout group. The decline was associated with loans throughout our footprint, with no specific industry concentration.
- \$7.6 million, or 76%, decrease in other NPAs, reflecting the redemption by the issuer of a non-performing security.

Partially offset by:

- \$6.7 million, or 11%, increase in home equity NALs, a function of the economic stresses still impacting a portion of our borrowers in the Home Equity portfolio.

Of the \$130.0 million of CRE and C&I-related NALs at December 31, 2013, \$50.3 million, or 39%, represented loans that were less than 30 days past due, demonstrating our continued commitment to proactive credit risk management.



As discussed previously, residential mortgages are placed on nonaccrual status at 150-days past due, with the exception of residential mortgages guaranteed by government organizations which continue to accrue interest. First-lien home equity loans are placed on nonaccrual status at 150-days past due. Junior-lien home equity loans are placed on nonaccrual status at the earlier of 120-days past due or when the related first-lien loan has been identified as nonaccrual.

The following table reflects period-end accruing loans and leases 90 days or more past due for each of the last five years:

Table 14 - Accruing Past Due Loans and Leases

<i>(dollar amounts in thousands)</i>	At December 31,				
	2013	2012	2011	2010	2009
<b>Accruing loans and leases past due 90 days or more</b>					
Commercial and industrial <sup>(1)</sup>	\$ 14,562	\$ 26,648	\$ —	\$ —	\$ —
Commercial real estate <sup>(1)</sup>	39,142	56,660	—	—	—
Automobile	5,055	4,418	6,265	7,721	10,586
Residential mortgage (excluding loans guaranteed by the U.S. government)	2,469	2,718	45,198	53,983	78,915
Home equity	13,983	18,200	20,198	23,497	53,343
Other loans and leases	998	1,672	1,988	2,456	2,814
Total, excl. loans guaranteed by the U.S. government	76,209	110,316	73,649	87,657	145,658
Add: loans guaranteed by the U.S. government	87,985	90,816	96,703	98,288	101,616
Total accruing loans and leases past due 90 days or more, including loans guaranteed by the U.S. government	<u>\$164,194</u>	<u>\$201,132</u>	<u>\$170,352</u>	<u>\$185,945</u>	<u>\$247,274</u>
<b>Ratios:</b>					
Excluding loans guaranteed by the U.S. government, as a percent of total loans and leases	0.18%	0.27%	0.19%	0.23%	0.40%
Guaranteed by the U.S. government, as a percent of total loans and leases	0.20	0.22	0.25	0.26	0.28
Including loans guaranteed by the U.S. government, as a percent of total loans and leases	0.38	0.49	0.44	0.49	0.68

(1) 2013 and 2012 amounts represent accruing purchased impaired loans related to the FDIC-assisted Fidelity Bank acquisition. Under the applicable accounting guidance (ASC 310-30), the loans were recorded at fair value upon acquisition and remain in accruing status.

#### TDR Loans

*(This section should be read in conjunction with Note 3 of the Notes to Consolidated Financial Statements.)*

TDRs are modified loans in which a concession is provided to a borrower experiencing financial difficulties. TDRs can be classified as either accrual or nonaccrual loans. Nonaccrual TDRs are included in NALs whereas accruing TDRs are excluded from NALs, as it is probable that all contractual principal and interest due under the restructured terms will be collected. TDRs primarily reflect our loss mitigation efforts to proactively work with borrowers having difficulty making their payments.

The table below presents our accruing and nonaccruing TDRs at period-end for each of the past five years:

Table 15 - Accruing and Nonaccruing Troubled Debt Restructured Loans

<i>(dollar amounts in thousands)</i>	December 31,				
	2013	2012	2011	2010	2009
<b>Troubled debt restructured loans - accruing:</b>					
Commercial and industrial	\$ 83,857	\$ 76,586	\$ 54,007	\$ 70,136	\$ 59,215
Commercial real estate	204,668	208,901	249,968	152,496	97,834
Automobile	30,781	35,784	36,573	29,764	24,704
Home equity	188,266	110,581	52,224	37,257	25,357
Residential mortgage	305,059	290,011	309,678	328,411	229,470
Other consumer	1,041	2,544	6,108	9,565	2,810
<b>Total troubled debt restructured loans - accruing</b>	<b>813,672</b>	<b>724,407</b>	<b>708,558</b>	<b>627,629</b>	<b>439,390</b>
<b>Troubled debt restructured loans - nonaccruing:</b>					
Commercial and industrial	7,291	19,268	48,553	15,275	37,849
Commercial real estate	23,981	32,548	21,968	18,187	70,609
Automobile	6,303	7,823	—	—	—
Home equity	20,715	6,951	369	—	—
Residential mortgage	82,879	84,515	26,089	5,789	4,988
Other consumer	—	113	113	—	—
<b>Total troubled debt restructured loans - nonaccruing</b>	<b>141,169</b>	<b>151,218</b>	<b>97,092</b>	<b>39,251</b>	<b>113,446</b>
<b>Total troubled debt restructured loans</b>	<b><u>\$954,841</u></b>	<b><u>\$875,625</u></b>	<b><u>\$805,650</u></b>	<b><u>\$666,880</u></b>	<b><u>\$552,836</u></b>

Our strategy is to structure commercial TDRs in a manner that avoids new concessions subsequent to the initial TDR terms. However, there are times when subsequent modifications are required, such as when the modified loan matures. Often the loans are performing in accordance with the TDR terms, and a new note is originated with similar modified terms. These loans are subjected to the normal underwriting standards and processes for other similar credit extensions, both new and existing. If the loan is not performing in accordance with the existing TDR terms, typically an individualized approach to repayment is established. In accordance with ASC 310-20-35, the refinanced note is evaluated to determine if it is considered a new loan or a continuation of the prior loan. A new loan is considered for removal from the TDR designation. A continuation of the prior note requires the continuation of the TDR designation, and because the refinanced note constitutes a new or amended debt instrument, it is included in our TDR activity table (below) as a new TDR and a restructured TDR removal during the period.

The types of concessions granted are consistent with those granted on new TDRs and include interest rate reductions, amortization or maturity date changes beyond what the collateral supports, and principal forgiveness based on the borrower's specific needs at a point in time. Our policy does not limit the number of times a loan may be modified. A loan may be modified multiple times if it is considered to be in the best interest of both the borrower and us.

Loans are not automatically considered to be accruing TDRs upon the granting of a new concession. If the loan is in accruing status and no loss is expected based on the modified terms, the modified TDR remains in accruing status. For loans that are on nonaccrual status before the modification, collection of both principal and interest must not be in doubt, and the borrower must be able to exhibit sufficient cash flows for a six-month period of time to service the debt in order to return to accruing status. This six-month period could extend before or after the restructure date.

TDRs in the home equity and residential mortgage portfolio will continue to increase for a time as we continue to appropriately manage the portfolio. Any granted change in terms or conditions that are not readily available in the market for that borrower, requires the designation as a TDR.

The following table reflects TDR activity for each of the past three years:

Table 16 - Troubled Debt Restructured Loan Activity

<i>(dollar amounts in thousands)</i>	2013	2012	2011
TDRs, beginning of period	\$ 875,625	\$ 805,650	\$ 666,880
New TDRs(1)	611,556	597,425	583,439
Payments	(191,367)	(191,035)	(138,467)
Charge-offs	(29,897)	(81,115)	(37,341)
Sales	(11,164)	(13,787)	(54,715)
Refinanced to non-TDR	—	—	(40,091)
Transfer to OREO	(8,242)	(21,709)	(5,016)
Restructured TDRs - accruing(2)	(211,131)	(153,583)	(154,945)
Restructured TDRs - nonaccruing(2)	(26,772)	(63,080)	(47,659)
Other	(53,767)	(3,141)	33,565
TDRs, end of period	<u>\$ 954,841</u>	<u>\$ 875,625</u>	<u>\$ 805,650</u>

- (1) 2013 includes a \$46,031 thousand reduction of home equity TDRs incorrectly reflected as new TDRs in the 2013 first quarter. 2013 and 2012 includes \$78.4 million and \$79.5 million, respectively, of Chapter 7 bankruptcy loans.
- (2) Represents existing TDRs that were reunderwritten with new terms providing a concession. A corresponding amount is included in the New TDRs amount above.

#### ACL

*(This section should be read in conjunction with Note 3 of the Notes to Consolidated Financial Statements.)*

Our total credit reserve is comprised of two components, both of which in our judgment are appropriate to absorb credit losses inherent in our loan and lease portfolio: the ALLL and the AULC. Combined, these reserves comprise the total ACL. Our Credit Administration group is responsible for developing the methodology assumptions and estimates used in the calculation, as well as determining the appropriateness of the ACL. The ALLL represents the estimate of losses inherent in the loan portfolio at the reported date. Additions to the ALLL result from recording provision expense for loan losses or increased risk levels resulting from loan risk-rating downgrades, while reductions reflect charge-offs (net of recoveries), decreased risk levels resulting from loan risk-rating upgrades, or the sale of loans. The AULC is determined by applying the transaction reserve process to the unfunded portion of the loan exposures multiplied by an applicable funding expectation.

A provision for credit losses is recorded to adjust the ACL to the level we have determined to be appropriate to absorb credit losses inherent in our loan and lease portfolio. The provision for credit losses in 2013 was \$90.0 million, compared with \$147.4 million in 2012.

We regularly evaluate the appropriateness of the ACL by performing on-going evaluations of the loan and lease portfolio, including such factors as the differing economic risks associated with each loan category, the financial condition of specific borrowers, the level of delinquent loans, the value of any collateral and, where applicable, the existence of any guarantees or other documented support. We evaluate the impact of changes in interest rates and overall economic conditions on the ability of borrowers to meet their financial obligations when quantifying our exposure to credit losses and assessing the appropriateness of our ACL at each reporting date. In addition to general economic conditions and the other factors described above, we also consider the impact of collateral value trends and portfolio diversification.

In 2013, we implemented an enhanced commercial risk rating system and ACL calculation process. In addition, we enhanced some of our qualitative assessments, specifically around the impact of the prevailing economic conditions. These enhancements had an immaterial impact on the overall credit reserve and the overall decline in the ACL was primarily due to an improvement in underlying credit quality across the portfolio. The portfolio level changes are more fully described below.

Our ACL evaluation process includes the on-going assessment of credit quality metrics, and a comparison of certain ACL benchmarks to current performance. While the total ACL balance has declined in recent quarters, all of the relevant benchmarks remain strong.

The following table reflects activity in the ALLL and AULC for each of the last five years:

Table 17 - Summary of Allowance for Credit Losses and Related Statistics

<i>(dollar amounts in thousands)</i>	Year Ended December 31,				
	2013	2012	2011	2010	2009
Allowance for loan and lease losses, beginning of year	\$ 769,075	\$ 964,828	\$1,249,008	\$ 1,482,479	\$ 900,227
Loan and lease charge-offs					
Commercial:					
Commercial and industrial	(45,904)	(101,475)	(134,385)	(316,771)	(525,262)
Commercial real estate:					
Construction	(9,585)	(12,131)	(42,012)	(116,428)	(196,148)
Commercial	(59,927)	(105,920)	(140,747)	(187,567)	(500,534)
Commercial real estate	(69,512)	(118,051)	(182,759)	(303,995)	(696,682)
Total commercial	(115,416)	(219,526)	(317,144)	(620,766)	(1,221,944)
Consumer:					
Automobile	(23,912)	(26,070)	(33,593)	(46,308)	(76,141)
Home equity	(98,184)	(124,286)	(109,427)	(140,831)	(110,400)
Residential mortgage	(34,236)	(52,228)	(65,069)	(163,427)	(111,899)
Other consumer	(34,568)	(33,090)	(32,520)	(32,575)	(40,993)
Total consumer	(190,900)	(235,674)	(240,609)	(383,141)	(339,433)
Total charge-offs	(306,316)	(455,200)	(557,753)	(1,003,907)	(1,561,377)
Recoveries of loan and lease charge-offs					
Commercial:					
Commercial and industrial	29,514	37,227	44,686	61,839	37,656
Commercial real estate:					
Construction	3,227	4,090	10,488	7,420	3,442
Commercial	41,431	35,532	24,170	21,013	10,509
Total commercial real estate	44,658	39,622	34,658	28,433	13,951
Total commercial	74,172	76,849	79,344	90,272	51,607
Consumer:					
Automobile	13,375	16,628	18,526	19,736	19,809
Home equity	15,921	7,907	7,630	1,458	4,224
Residential mortgage	7,074	4,305	8,388	10,532	1,697
Other consumer	7,108	7,049	6,776	7,435	7,453
Total consumer	43,478	35,889	41,320	39,161	33,183
Total recoveries	117,650	112,738	120,664	129,433	84,790
Net loan and lease charge-offs	(188,666)	(342,462)	(437,089)	(874,474)	(1,476,587)
Provision for loan and lease losses	67,797	155,193	167,730	641,299	2,069,931
Allowance for assets sold and securitized or transferred to loans held for sale	(336)	(8,484)	(14,821)	(296)	(11,092)
Allowance for loan and lease losses, end of year	647,870	769,075	964,828	1,249,008	1,482,479
Allowance for unfunded loan commitments, beginning of year	40,651	48,456	42,127	48,879	44,139
(Reduction in) Provision for unfunded loan commitments and letters of credit losses	22,248	(7,805)	6,329	(6,752)	4,740
Allowance for unfunded loan commitments, end of year	62,899	40,651	48,456	42,127	48,879
Allowance for credit losses, end of year	\$ 710,769	\$ 809,726	\$1,013,284	\$ 1,291,135	\$ 1,531,358

The table below reflects the allocation of our ACL among our various loan categories during each of the past five years:

Table 18 - Allocation of Allowances for Credit Losses (1)

<i>(dollar amounts in thousands)</i>	At December 31,									
	2013		2012		2011		2010		2009	
<b>Commercial:</b>										
Commercial and industrial	\$265,801	41%	\$241,051	42%	\$ 275,367	38%	\$ 340,614	34%	\$ 492,205	35%
Commercial real estate	162,557	11	285,369	14	388,706	14	588,251	18	751,875	21
Total commercial	428,358	52	526,420	56	664,073	52	928,865	52	1,244,080	56
<b>Consumer:</b>										
Automobile	31,053	15	34,979	11	38,282	11	49,488	15	57,951	9
Home equity	111,131	19	118,764	20	143,873	21	150,630	20	102,039	21
Residential mortgage	39,577	12	61,658	12	87,194	13	93,289	12	55,903	12
Other loans	37,751	2	27,254	1	31,406	3	26,736	1	22,506	2
Total consumer	219,512	48	242,655	44	300,755	48	320,143	48	238,399	44
Total allowance for loan and lease losses	647,870	100%	769,075	100%	964,828	100%	1,249,008	100%	1,482,479	100%
Allowance for unfunded loan commitments	62,899		40,651		48,456		42,127		48,879	
Total allowance for credit losses	\$710,769		\$809,726		\$1,013,284		\$1,291,135		\$1,531,358	
Total allowance for loan and leases losses as % of:										
Total loans and leases		1.50%		1.89%		2.48%		3.28%		4.03%
Nonaccrual loans and leases		201		189		178		161		77
Nonperforming assets		184		173		163		148		72
Total allowance for credit losses as % of:										
Total loans and leases		1.65%		1.99%		2.60%		3.39%		4.16%
Nonaccrual loans and leases		221		199		187		166		80
Nonperforming assets		202		182		172		153		74

(1) Percentages represent the percentage of each loan and lease category to total loans and leases.

The C&I ACL increased \$24.8 million compared with December 31, 2012, primarily due to the enhancements to the risk rating system and assumptions regarding the unfunded portion of loan commitments. The CRE ACL decreased \$122.8 million compared with December 31, 2012, due to the impact of incorporating the current collateral value in the calculation of the expected loss in addition to a property type analysis. This provides a more specific assessment of the potential Loss Given Default. The current portfolio management practices focus on increasing borrower equity in the projects, and recent underwriting includes meaningfully lower LTV. The December 31, 2013, CRE ACL covers NALs by more than two times and represents 13 quarters of the average 4 quarter charge-off level. The decrease associated with the auto portfolio is based on the continued positive performance metrics and the high quality origination strategy. The home equity ALLL increased slightly as the junior-lien lien component remains the riskiest portion of the portfolio. The residential mortgage portfolio ALLL declined, consistent with the improving credit quality metrics. The ALLL for the other consumer portfolio is consistent with expectations given the increasing level of overdraft exposure. The reduction in the ACL, compared with December 31, 2012, is primarily a function of the decline in the CRE portfolio.

Compared with December 31, 2012, the AULC increased \$22.2 million, primarily reflecting the impact of an enhanced assessment of the unfunded commercial exposure.

The ACL to total loans declined to 1.65% at December 31, 2013, compared to 1.99% at December 31, 2012. We believe the decline in the ratio is appropriate given the continued improvement in the risk profile of our loan portfolio. Further, we believe that early identification of loans with changes in credit metrics and aggressive action plans for these loans, combined with originating high quality new loans will contribute to continued improvement in our key credit quality metrics.

We have significant exposure to loans secured by residential real estate and continue to be an active lender in our communities. The impact of the downturn in real estate values over the past several years has had a significant impact on some of our borrowers as evidenced by the higher delinquencies and NCOs since late 2007. Recently, real estate values have begun to slowly rise from their 2007 levels in our primary markets.

Given the combination of these noted positive and negative factors, we believe that our ACL is appropriate and its coverage level is reflective of the quality of our portfolio and the current operating environment.

#### NCOs

Any loan in any portfolio may be charged-off prior to the policies described below if a loss confirming event has occurred. Loss confirming events include, but are not limited to, bankruptcy (unsecured), continued delinquency, foreclosure, or receipt of an asset valuation indicating a collateral deficiency and that asset is the sole source of repayment. Additionally, discharged, collateral dependent non-reaffirmed debt in Chapter 7 bankruptcy filings will result in a charge-off to estimated collateral value, less anticipated selling costs at the time of the modification.

C&I and CRE loans are either charged-off or written down to net realizable value at 90-days past due. Automobile loans and other consumer loans are charged-off at 120-days past due. First-lien and junior-lien home equity loans are charged-off to the estimated fair value of the collateral, less anticipated selling costs, at 150-days past due and 120-days past due, respectively. Residential mortgages are charged-off to the estimated fair value of the collateral, less anticipated selling costs, at 150-days past due.

The following table reflects NCO detail for each of the last five years:

Table 19 - Net Loan and Lease Charge-offs

<i>(dollar amounts in thousands)</i>	Year Ended December 31,				
	2013	2012	2011	2010	2009
<b>Net charge-offs by loan and lease type</b>					
Commercial:					
Commercial and industrial	\$ 16,390	\$ 64,248	\$ 89,699	\$254,932	\$ 487,606
Commercial real estate:					
Construction	6,358	8,041	31,524	109,008	192,706
Commercial	18,496	70,388	116,577	166,554	490,025
Total commercial real estate	24,854	78,429	148,101	275,562	682,731
Total commercial	41,244	142,677	237,800	530,494	1,170,337
Consumer:					
Automobile	10,537	9,442	15,067	26,572	56,332
Home equity	82,263	116,379	101,797	139,373	106,176
Residential mortgage	27,162	47,923	56,681	152,895	110,202
Other consumer	27,460	26,041	25,744	25,140	33,540
Total consumer	147,422	199,785	199,289	343,980	306,250
<b>Total net charge-offs</b>	<b>\$188,666</b>	<b>\$342,462</b>	<b>\$437,089</b>	<b>\$874,474</b>	<b>\$1,476,587</b>
<b>Net charge-offs ratio: (1)</b>					
Commercial:					
Commercial and industrial	0.10%	0.40%	0.66%	2.05%	3.71%
Commercial real estate:					
Construction	1.10	1.38	5.33	9.95	10.37
Commercial	0.42	1.35	2.08	2.72	6.71
Commercial real estate	0.49	1.36	2.39	3.81	7.46
Total commercial	0.19	0.66	1.20	2.70	5.25
Consumer:					
Automobile	0.19	0.21	0.26	0.54	1.59
Home equity	0.99	1.40	1.28	1.84	1.40
Residential mortgage	0.52	0.92	1.20	3.42	2.43
Other consumer	6.30	5.72	4.85	3.80	4.65
Total consumer	0.75	1.08	1.05	1.95	1.87
<b>Net charge-offs as a % of average loans</b>	<b>0.45%</b>	<b>0.85%</b>	<b>1.12%</b>	<b>2.35%</b>	<b>3.82%</b>

In assessing NCO trends, it is helpful to understand the process of how commercial loans are treated as they deteriorate over time. The ALLL established is consistent with the level of risk associated with the original underwriting. As a part of our normal portfolio management process for commercial loans, the loan is periodically reviewed and the ALLL is increased or decreased based on the updated risk rating. In certain cases, the standard ALLL is determined to not be appropriate, and a specific reserve is established based on the projected cash flow or collateral value of the specific loan. Charge-offs, if necessary, are generally recognized in a period after the specific ALLL was established. If the previously established ALLL exceeds that necessary to satisfactorily resolve the problem loan, a reduction in the overall level of the ALLL could be recognized. Consumer loans are treated in much the same manner as commercial loans, with increasing reserve factors applied based on the risk characteristics of the loan, although specific reserves are not identified for consumer loans. In summary, if loan quality deteriorates, the typical credit sequence would be periods of reserve building, followed by periods of higher NCOs as the previously established ALLL is utilized. Additionally, an increase in the ALLL either precedes or is in conjunction with increases in NALs. When a loan is classified as NAL, it is evaluated for specific ALLL or charge-off. As a result, an increase in NALs does not necessarily result in an increase in the ALLL or an expectation of higher future NCOs.

Our overall NCOs are returning to pre-recession levels, however, we anticipate NCO levels for both the residential mortgage and home equity portfolios will remain at elevated levels in the near future. The home equity portfolio will continue to be impacted by borrowers that are seeking to refinance, but are in a negative equity position because of the junior-lien loan. Right-sizing and debt forgiveness associated with these situations are becoming more frequent as borrowers realize the impact to their credit is minor, and that a default on a junior-lien loan is not likely to cause borrowers to lose their home.

All residential mortgage loans greater than 150-days past due are charged-down to the estimated value of the collateral, less anticipated selling costs. The remaining balance is in delinquent status until a modification can be completed, or the loan goes through the foreclosure process. For the home equity portfolio, virtually all of the defaults represent full charge-offs, as there is no remaining equity, creating a lower delinquency rate but a higher NCO impact.

#### 2013 versus 2012

C&I NCOs decreased \$47.9 million, or 74%, primarily reflecting credit quality improvement in the underlying portfolio, as well as our on-going proactive credit management practices. Also, 2013 included significant recoveries from prior year charge-offs.

CRE NCOs decreased \$53.6 million, or 68%, reflecting both a reduction in loss events and significant recoveries during 2013. This performance is consistent with our expectations for the portfolio, as some degree of quarterly volatility is expected given the low absolute levels of NCOs in the portfolio. There was no concentration in either geography or project type.

Automobile NCOs increased \$1.1 million, or 12%. The relatively low levels of NCOs reflected the continued high credit quality of originations and a strong resale market for used vehicles. The slight increasing trend was expected given the absolute low levels achieved in 2012.

Home equity NCOs decreased \$34.1 million, or 29%, primarily reflecting improved delinquency rates and fewer significant dollar size losses compared to the prior year. The impact from the Chapter 7 bankruptcy treatment decision inflated the 2012 results, with an additional lesser impact in 2013. Absent the Chapter 7 bankruptcy impact, the improvement would have been 15% year over year.

Residential mortgage NCOs declined \$20.8 million, or 43%, and reflected improvement in the overall housing market compared to the prior year.

## Market Risk

Market risk represents the risk of loss due to changes in market values of assets and liabilities. We incur market risk in the normal course of business through exposures to market interest rates, foreign exchange rates, equity prices, and credit spreads. We have identified two primary sources of market risk: interest rate risk and price risk.

### Interest Rate Risk

#### OVERVIEW

Huntington actively manages interest rate risk, as changes in market interest rates can have a significant impact on reported earnings. The interest rate risk process is designed to compare income simulations in market scenarios designed to alter the direction, magnitude, and speed of interest rate changes, as well as the slope of the yield curve. These scenarios are designed to illustrate the embedded optionality in the balance sheet from, among other things, faster or slower mortgage prepayments and changes in deposit mix.

#### INCOME SIMULATION AND ECONOMIC VALUE ANALYSIS

Interest rate risk measurement is calculated and reported to the ALCO monthly and ROC at least quarterly. The information reported includes period-end results and identifies any policy limits exceeded, along with an assessment of the policy limit breach and the action plan and timeline for resolution, mitigation, or assumption of the risk.

Huntington uses two approaches to model interest rate risk: Interest Sensitive Earnings at Risk (ISE analysis) and Economic Value of Equity (EVE analysis). Under ISE analysis, net interest income is modeled utilizing various assumptions for assets, liabilities, and derivative positions under various interest rate scenarios over a one-year time horizon. Market implied forward rates and various likely and extreme interest rate scenarios are used for ISE analysis. These likely and extreme scenarios include rapid and gradual interest rate ramps, rate shocks, and yield curve twists. EVE analysis measures the market value of assets minus the market value of liabilities and the change in this value as rates change.

Table 20 - Interest Sensitive Earnings at Risk

Basis point change scenario	Net Interest Income at Risk (%)		
	-25	+100	+200
Board policy limits	—	-2.0%	-4.0 %
December 31, 2013	-0.4%	0.2%	0.0 %

The ISE results included in the table above reflect the analysis used monthly by management. It models gradual -25, +100 and +200 basis point parallel shifts in market interest rates over the next one-year period, beyond the interest rate change implied by the forward yield curve. Due to the current low level of short-term interest rates, the analysis reflects a declining interest rate scenario of 25 basis points, the point at which many assets and liabilities reach zero percent.

Huntington is within Board policy limits for the +100 and +200 basis point scenarios. There is no policy limit for the -25 basis point scenario. The ISE analysis reported at December 31, 2013, shows that Huntington's earnings are not significantly sensitive to changes in interest rates. Due to an increase in the amount of fixed rate assets, consisting primarily of indirect auto loans and fixed rate securities, the amount of asset sensitivity declined through the year. The scenarios above also include the impact of market rate changes on the duration of fixed-rate mortgage-related assets, which extend as rates rise and reduce asset sensitivity. As interest rates rise, the net earnings from our interest rate swaps declines faster under the +200 than +100 basis point scenario resulting in lower asset sensitivity as shown above.

Table 21 - Economic Value of Equity at Risk

Basis point change scenario	Economic Value of Equity at Risk (%)		
	-25	+100	+200
Board policy limits	—	-5.0%	-12.0%
December 31, 2013	0.6%	-3.9%	-9.3%

The EVE results included in the table above reflect the analysis used monthly by management. It models immediate -25, +100 and +200 basis point parallel shifts in market interest rates. Due to the current low level of short-term interest rates, the analysis reflects a declining interest rate scenario of 25 basis points, the point at which many assets and liabilities reach zero percent.

Huntington is within Board policy limits for the +100 and +200 basis point scenarios. There is no policy limit for the -25 basis point scenario. The EVE at risk reported at December 31, 2013, shows that as interest rates increase (decrease) immediately, the economic value of equity position will decrease (increase). When interest rates rise, fixed rate assets generally lose economic value; the longer the duration, the greater the value lost. The opposite is true when interest rates fall.

Compared to recent periods, the EVE results for December 31, 2013, reflect the impact of additional mortgage-backed securities, which were added to increase the amount of highly liquid assets in our investment portfolio, and higher market rates.

## MSR

*(This section should be read in conjunction with Note 6 of the Notes to the Consolidated Financial Statements.)*

At December 31, 2013 we had a total of \$162.3 million of capitalized MSRs representing the right to service \$15.2 billion in mortgage loans. Of this \$162.3 million, \$34.2 million was recorded using the fair value method and \$128.1 million was recorded using the amortization method.

MSR fair values are very sensitive to movements in interest rates as expected future net servicing income depends on the projected outstanding principal balances of the underlying loans, which can be greatly reduced by prepayments. Prepayments usually increase when mortgage interest rates decline and decrease when mortgage interest rates rise. We have employed strategies to reduce the risk of MSR fair value changes or impairment. In addition, we engage a third party to provide valuation tools and assistance with our strategies with the objective to decrease the volatility from MSR fair value changes. However, volatile changes in interest rates can diminish the effectiveness of these hedges. We typically report MSR fair value adjustments net of hedge-related trading activity in the mortgage banking income category of noninterest income. Changes in fair value between reporting dates are recorded as an increase or a decrease in mortgage banking income.

MSRs recorded using the amortization method generally relate to loans originated with historically low interest rates, resulting in a lower probability of prepayments and, ultimately, impairment. MSR assets are included in accrued income and other assets in the Consolidated Financial Statements.

## Price Risk

Price risk represents the risk of loss arising from adverse movements in the prices of financial instruments that are carried at fair value and are subject to fair value accounting. We have price risk from trading securities, securities owned by our broker-dealer subsidiaries, foreign exchange positions, equity investments, investments in securities backed by mortgage loans, and marketable equity securities held by our insurance subsidiaries. We have established loss limits on the trading portfolio, on the amount of foreign exchange exposure that can be maintained, and on the amount of marketable equity securities that can be held by the insurance subsidiaries.

## Liquidity Risk

Liquidity risk is the risk of loss due to the possibility that funds may not be available to satisfy current or future commitments resulting from external macro market issues, investor and customer perception of financial strength, and events unrelated to us, such as war, terrorism, or financial institution market specific issues. In addition, the mix and maturity structure of Huntington's balance sheet, the amount of on-hand cash and unencumbered securities, and the availability of contingent sources of funding can have an impact on Huntington's ability to satisfy current or future funding commitments. We manage liquidity risk at both the Bank and the parent company.



The overall objective of liquidity risk management is to ensure that we can obtain cost-effective funding to meet current and future obligations, and can maintain sufficient levels of on-hand liquidity, under both normal business-as-usual and unanticipated stressed circumstances. The ALCO was appointed by the ROC to oversee liquidity risk management and the establishment of liquidity risk policies and limits. Contingency funding plans are in place, which measure forecasted sources and uses of funds under various scenarios in order to prepare for unexpected liquidity shortages. Liquidity risk is reviewed monthly for the Bank and the parent company, as well as its subsidiaries. In addition, liquidity working groups meet regularly to identify and monitor liquidity positions, provide policy guidance, review funding strategies, and oversee the adherence to, and maintenance of, the contingency funding plans.

#### Available-for-sale and other securities portfolio

(This section should be read in conjunction with the Critical Accounting Policies and Use of Significant Estimates discussion, and Note 4 of the Notes to Consolidated Financial Statements.)

Our investment securities portfolio is evaluated under established asset/liability management objectives. Changing market conditions could affect the profitability of the portfolio, as well as the level of interest rate risk exposure.

Our available-for-sale and other securities portfolio is comprised of various financial instruments. At December 31, 2013, our available-for-sale and other securities portfolio totaled \$7.3 billion, a decrease of \$0.3 billion from 2012. The duration of the portfolio increased by 1.3 years to 4.2 years.

The composition and maturity of the portfolio is presented on the following two tables:

Table 22 - Available-for-sale and other securities Portfolio Summary at Fair Value

<i>(dollar amounts in thousands)</i>	At December 31,		
	2013	2012	2011
U.S. Government backed agencies	\$3,937,713	\$4,676,607	\$5,253,640
Other	3,371,040	2,889,568	2,824,374
<b>Total available-for-sale and other securities</b>	<b>\$7,308,753</b>	<b>\$7,566,175</b>	<b>\$8,078,014</b>
Duration in years (1)	4.2	2.9	3.1

(1) The average duration assumes a market driven prepayment rate on securities subject to prepayment.

Table 23 - Available-for-sale and other securities Portfolio Composition and Maturity

<i>(dollar amounts in thousands)</i>	At December 31, 2013		
	Amortized Cost	Fair Value	Yield (1)
<b>U.S. Treasury:</b>			
Under 1 year	\$ 50,793	\$ 51,086	1.01%
1-5 years	507	516	1.94
6-10 years	—	—	—
Over 10 years	1	2	—
<b>Total U.S. Treasury</b>	<b>51,301</b>	<b>51,604</b>	<b>1.02</b>
<b>Federal agencies: mortgage-backed securities</b>			
Under 1 year	16,548	16,607	1.93
1-5 years	164,794	166,946	1.97
6-10 years	440,116	443,456	2.51
Over 10 years	2,940,986	2,939,212	2.38
<b>Total Federal agencies: mortgage-backed securities</b>	<b>3,562,444</b>	<b>3,566,221</b>	<b>2.38</b>
<b>Other agencies:</b>			
Under 1 year	2,833	2,880	3.15
1-5 years	291,726	297,510	1.56
6-10 years	19,318	19,498	2.23
Over 10 years	—	—	—
<b>Total other Federal agencies</b>	<b>313,877</b>	<b>319,888</b>	<b>1.62</b>
<b>Total U.S. Government backed agencies</b>	<b>3,927,622</b>	<b>3,937,713</b>	<b>2.30</b>
<b>Municipal securities:</b>			
Under 1 year	191,788	190,762	2.18
1-5 years	206,719	211,916	3.11
6-10 years	556,873	554,772	2.84
Over 10 years	184,883	188,542	3.82
<b>Total municipal securities</b>	<b>1,140,263</b>	<b>1,145,992</b>	<b>2.94</b>

<b>Private label CMO:</b>			
Under 1 year	—	—	—
1-5 years	—	—	—
6-10 years	1,997	2,089	5.98
Over 10 years	<u>49,241</u>	<u>47,015</u>	<u>2.45</u>
<b>Total private label CMO</b>	<b><u>51,238</u></b>	<b><u>49,104</u></b>	<b><u>2.59</u></b>
<b>Asset-backed securities:</b>			
Under 1 year	—	—	—
1-5 years	434,825	438,156	1.90
6-10 years	260,354	260,880	1.96
Over 10 years	<u>477,105</u>	<u>392,004</u>	<u>2.04</u>
<b>Total asset-backed securities</b>	<b><u>1,172,284</u></b>	<b><u>1,091,040</u></b>	<b><u>1.97</u></b>
<b>Covered bonds:</b>			
Under 1 year	—	—	—
1-5 years	280,595	285,874	1.75
6-10 years	—	—	—
Over 10 years	—	—	—
<b>Total covered bonds</b>	<b><u>280,595</u></b>	<b><u>285,874</u></b>	<b><u>1.75</u></b>
<b>Corporate debt:</b>			
Under 1 year	903	916	3.49
1-5 years	283,079	292,989	3.42
6-10 years	161,398	152,608	2.79
Over 10 years	<u>10,113</u>	<u>10,727</u>	<u>4.85</u>
<b>Total corporate debt</b>	<b><u>455,493</u></b>	<b><u>457,240</u></b>	<b><u>3.23</u></b>
<b>Other:</b>			
Under 1 year	500	500	1.43
1-5 years	3,399	3,327	2.42
6-10 years	—	—	NA
Over 10 years	—	—	NA
Nonmarketable equity securities (2)	320,991	320,992	4.97
Marketable equity securities (3)	<u>16,522</u>	<u>16,971</u>	<u>NA</u>
<b>Total other</b>	<b><u>341,412</u></b>	<b><u>341,790</u></b>	<b><u>4.70</u></b>
<b>Total available-for-sale and other securities</b>	<b><u>\$7,368,907</u></b>	<b><u>\$7,308,753</u></b>	<b><u>2.51%</u></b>

(1) Weighted average yields were calculated using amortized cost on a fully-taxable equivalent basis, assuming a 35% tax rate.

(2) Consists of FHLB and FRB restricted stock holding carried at par.

(3) Consists of certain mutual fund and equity security holdings.

#### **Investment securities portfolio**

The expected weighted average maturities of our AFS and HTM portfolios are significantly shorter than their contractual maturities as reflected in Note 4 and Note 5 of the Notes to Consolidated Financial Statements. Particularly regarding the MBS and ABS, prepayments of principal and interest that historically occur in advance of scheduled maturities will shorten the expected life of these portfolios. The expected weighted average maturities, which take into account expected prepayments of principal and interest under existing interest rate conditions, are shown in the following table:

Table 24 - Expected life of investment securities

	December 31, 2013			
	Available-for-Sale & Other Securities		Held-to-Maturity Securities	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value
<i>(dollar amounts in thousands)</i>				
Under 1 year	\$ 588,909	\$ 585,794	\$ —	\$ —
1 - 5 years	3,480,761	3,538,852	327,407	326,775
6 - 10 years	2,591,270	2,543,659	3,509,260	3,434,122
Over 10 years	370,454	302,486	—	—
Other securities	<u>337,513</u>	<u>337,962</u>	<u>—</u>	<u>—</u>
<b>Total</b>	<b><u>\$ 7,368,907</u></b>	<b><u>\$ 7,308,753</u></b>	<b><u>\$ 3,836,667</u></b>	<b><u>\$ 3,760,897</u></b>

### Bank Liquidity and Sources of Liquidity

Our primary sources of funding for the Bank are retail and commercial core deposits. As of December 31, 2013, these core deposits funded 76% of total assets (105% of total loans). At December 31, 2013, total core deposits represented 95% of total deposits, relatively unchanged from prior year-end.

Core deposits are comprised of interest-bearing and noninterest-bearing demand deposits, money market deposits, savings and other domestic deposits, consumer certificates of deposit both over and under \$250,000, and nonconsumer certificates of deposit less than \$250,000. Noncore deposits consist of brokered money market deposits and certificates of deposit, foreign time deposits, and other domestic deposits of \$250,000 or more comprised primarily of public fund certificates of deposit more than \$250,000.

Core deposits may increase our need for liquidity as certificates of deposit mature or are withdrawn before maturity and as nonmaturity deposits, such as checking and savings account balances, are withdrawn. Noninterest-bearing demand deposits increased \$1.1 billion from the prior year, but include certain large commercial deposits that may be more short-term in nature.

Demand deposit overdrafts that have been reclassified as loan balances were \$19.3 million and \$17.2 million at December 31, 2013 and 2012, respectively.

The following tables reflect contractual maturities of other domestic time deposits of \$250,000 or more and brokered deposits and negotiable CDs as well as other domestic time deposits of \$100,000 or more and brokered deposits and negotiable CDs at December 31, 2013.

Table 25 - Maturity Schedule of time deposits, brokered deposits, and negotiable CDs

<i>(dollar amounts in millions)</i>	December 31, 2013				Total
	3 Months or Less	3 Months to 6 Months	6 Months to 12 Months	12 Months or More	
Other domestic time deposits of \$250,000 or more and brokered deposits and negotiable CDs	\$ 248	\$ 1,345	\$ 68	\$ 193	\$1,854
Other domestic time deposits of \$100,000 or more and brokered deposits and negotiable CDs	\$ 263	\$ 1,358	\$ 91	\$ 216	\$1,928

The following table reflects deposit composition detail for each of the last five years:

Table 26 - Deposit Composition

(dollar amounts in millions)	At December 31,									
	2013		2012		2011		2010		2009	
<b>By Type</b>										
Demand deposits - noninterest-bearing	\$13,650	29%	\$12,600	27%	\$11,158	26%	\$ 7,217	17%	\$ 6,907	17%
Demand deposits - interest-bearing	5,880	12	6,218	13	5,722	13	5,469	13	5,890	15
Money market deposits	17,213	36	14,691	32	13,117	30	13,410	32	9,485	23
Savings and other domestic deposits	4,871	10	5,002	11	4,698	11	4,643	11	4,652	11
Core certificates of deposit	<u>3,723</u>	<u>8</u>	<u>5,516</u>	<u>12</u>	<u>6,513</u>	<u>15</u>	<u>8,525</u>	<u>20</u>	<u>10,453</u>	<u>26</u>
Total core deposits	45,337	95	44,027	95	41,208	95	39,264	93	37,387	92
Other domestic deposits of \$250,000 or more	274	1	354	1	390	1	675	2	652	2
Brokered deposits and negotiable CDs	1,580	3	1,594	3	1,321	3	1,532	4	2,098	5
Deposits in foreign offices	<u>316</u>	<u>1</u>	<u>278</u>	<u>1</u>	<u>361</u>	<u>1</u>	<u>383</u>	<u>1</u>	<u>357</u>	<u>1</u>
Total deposits	<u>\$47,507</u>	<u>100%</u>	<u>\$46,253</u>	<u>100%</u>	<u>\$43,280</u>	<u>100%</u>	<u>\$41,854</u>	<u>100%</u>	<u>\$40,494</u>	<u>100%</u>
Total core deposits:										
Commercial	\$19,982	44%	\$18,358	42%	\$16,366	40%	\$12,476	32%	\$11,368	30%
Personal	<u>25,355</u>	<u>56</u>	<u>25,669</u>	<u>58</u>	<u>24,842</u>	<u>60</u>	<u>26,788</u>	<u>68</u>	<u>26,019</u>	<u>70</u>
Total core deposits	<u>\$45,337</u>	<u>100%</u>	<u>\$44,027</u>	<u>100%</u>	<u>\$41,208</u>	<u>100%</u>	<u>\$39,264</u>	<u>100%</u>	<u>\$37,387</u>	<u>100%</u>

The following table reflects short-term borrowings detail for each of the last five years:

Table 27 - Federal Funds Purchased and Repurchase Agreements

(dollar amounts in millions)	2013	2012	2011	2010	2009
<b>Balance at period-end</b>					
Federal Funds purchased and securities sold under agreements to repurchase	\$ 549	\$ 576	\$1,434	\$1,966	\$ 851
Other short-term borrowings	4	14	7	75	25
<b>Weighted average interest rate at period-end</b>					
Federal Funds purchased and securities sold under agreements to repurchase	0.06%	0.15%	0.17%	0.19%	0.21%
Other short-term borrowings	2.59	1.98	2.74	0.53	1.17
<b>Maximum amount outstanding at month-end during the period</b>					
Federal Funds purchased and securities sold under agreements to repurchase	\$ 787	\$1,590	\$2,431	\$2,084	\$1,095
Other short-term borrowings	19	26	86	108	54
<b>Average amount outstanding during the period</b>					
Federal Funds purchased and securities sold under agreements to repurchase	\$ 692	\$1,293	\$2,009	\$1,375	\$ 903
Other short-term borrowings	8	17	46	70	30
<b>Weighted average interest rate during the period</b>					
Federal Funds purchased and securities sold under agreements to repurchase	0.08%	0.14%	0.16%	0.19%	0.21%
Other short-term borrowings	1.79	1.36	0.59	0.43	1.47

To the extent we are unable to obtain sufficient liquidity through core deposits, we may meet our liquidity needs through sources of wholesale funding or asset securitization or sale. Sources of wholesale funding include other domestic time deposits of \$250,000 or more, brokered deposits and negotiable CDs, deposits in foreign offices, short-term borrowings, FHLB advances, other long-term debt, and subordinated notes. At December 31, 2013, total wholesale funding was \$7.0 billion, an increase from \$5.2 billion at December 31, 2012. The increase from prior year primarily relates to an increase in other long-term debt and FHLB borrowings, partially offset by a decrease in subordinated notes and short-term borrowings. The amounts included in wholesale funding at December 31, 2013, had a weighted average maturity of 2.95 years.

In August 2013, the Bank issued \$350.0 million of senior notes at 99.865% of face value. The senior bank note issuances mature on August 2, 2016 and have a fixed coupon rate of 1.35%. The senior note issuance may be redeemed one month prior to the maturity date at 100% of principal plus accrued and unpaid interest.

In November 2013, the Bank issued \$500.0 million of senior notes at 99.979% of face value. The senior bank note issuances mature on November 20, 2016 and have a fixed coupon rate of 1.30%. The senior note issuance may be redeemed one month prior to the maturity date at 100% of principal plus accrued and unpaid interest.

We can also obtain funding through other methods including: (1) purchasing federal funds, (2) selling securities under repurchase agreements, (3) selling or maturity of investment securities, (4) selling or securitization of loans, (5) selling of national market certificates of deposit, (6) the relatively shorter-term structure of our commercial loans (see table below) and automobile loans, and (7) issuing of common and preferred stock.

The Bank also has access to the Federal Reserve's discount window. These borrowings are secured by commercial loans and home equity lines-of-credit. The Bank is also a member of the FHLB, and as such, has access to advances from this facility. These advances are generally secured by residential mortgages, other mortgage-related loans, and available-for-sale securities.

At December 31, 2013, we believe the Bank had sufficient liquidity to meet its cash flow obligations for the foreseeable future.

Table 28 - Maturity Schedule of Commercial Loans

<i>(dollar amounts in millions)</i>	December 31, 2013				Percent of total
	One Year or Less	One to Five Years	After Five Years	Total	
Commercial and industrial	\$ 4,640	\$ 9,689	\$ 3,265	\$17,594	78%
Commercial real estate - construction	193	318	46	557	3
Commercial real estate - commercial	1,305	2,558	430	4,293	19
<b>Total</b>	<b>\$ 6,138</b>	<b>\$ 12,565</b>	<b>\$ 3,741</b>	<b>\$22,444</b>	<b>100%</b>
Variable-interest rates	\$ 5,582	\$ 10,057	\$ 2,429	\$18,068	81%
Fixed-interest rates	556	2,508	1,312	4,376	19
<b>Total</b>	<b>\$ 6,138</b>	<b>\$ 12,565</b>	<b>\$ 3,741</b>	<b>\$22,444</b>	<b>100%</b>
Percent of total	27%	56%	17%	100%	

At December 31, 2013, AFS securities, with a fair value of \$2.6 billion, were pledged to secure public and trust deposits, interest rate swap agreements, U.S. Treasury demand notes, and securities sold under repurchase agreements.

#### **Parent Company Liquidity**

The parent company's funding requirements consist primarily of dividends to shareholders, debt service, income taxes, operating expenses, funding of nonbank subsidiaries, repurchases of our stock, and acquisitions. The parent company obtains funding to meet obligations from interest received from the Bank, interest and dividends received from direct subsidiaries, net taxes collected from subsidiaries included in the federal consolidated tax return, fees for services provided to subsidiaries, and the issuance of debt securities.

At December 31, 2013 and December 31, 2012, the parent company had \$1.0 billion and \$0.9 billion, respectively, in cash and cash equivalents.

Based on the current quarterly dividend of \$0.05 per common share, cash demands required for common stock dividends are estimated to be approximately \$41.5 million per quarter. Based on the current dividend, cash demands required for Series A Preferred Stock are estimated to be approximately \$7.7 million per quarter. Cash demands required for Series B Preferred Stock are expected to be approximately \$0.3 million per quarter. The Preferred A and B dividends are payable on April 15, 2014, to shareholders of record on April 1, 2014.

Based on a regulatory dividend limitation, the Bank could not have declared and paid a dividend to the parent company until December 31, 2013, without regulatory approval due to the deficit position of its undivided profits. We anticipate that the Bank will declare dividends to the holding company during the first half of 2014. To help meet any additional liquidity needs, we have an open-ended, automatic shelf registration statement filed and effective with the SEC, which permits us to issue an unspecified amount of debt or equity securities.

With the exception of the items discussed above, the parent company does not have any significant cash demands. It is our policy to keep operating cash on hand at the parent company to satisfy cash demands for the next 18 months.

In August 2013, the parent company issued \$400.0 million of senior notes at 99.8% of face value. The senior note issuances mature on August 2, 2018 and have a fixed coupon rate of 2.60%. The senior note issuances may be redeemed one month prior to the maturity date at 100% of principal plus accrued and unpaid interest.

On October 24, 2013, the OCC, U.S. Treasury, FRB, and the FDIC, issued an NPR regarding the implementation of a quantitative liquidity requirement consistent with the LCR standard established by the Basel Committee on Banking Supervision. The requirements are designed to promote the short term resilience of the liquidity risk profile of banks, to which it applies. Comments on the requirement could be submitted until January 31, 2014. If implemented as proposed, the requirement will likely cause some banks, including us, to purchase additional amounts of unencumbered, high quality liquid assets, which can easily be converted into cash.

Considering the factors discussed above, and other analyses that we have performed, we believe the parent company has sufficient liquidity to meet its cash flow obligations for the foreseeable future.

#### **Off-Balance Sheet Arrangements**

In the normal course of business, we enter into various off-balance sheet arrangements. These arrangements include financial guarantees contained in standby letters-of-credit issued by the Bank and commitments by the Bank to sell mortgage loans.

Standby letters-of-credit are conditional commitments issued to guarantee the performance of a customer to a third party. These guarantees are primarily issued to support public and private borrowing arrangements, including commercial paper, bond financing, and similar transactions. Most of these arrangements mature within two years and are expected to expire without being drawn upon. Standby letters-of-credit are included in the determination of the amount of risk-based capital that the parent company and the Bank are required to hold.

Through our credit process, we monitor the credit risks of outstanding standby letters-of-credit. When it is probable that a standby letter-of-credit will be drawn and not repaid in full, a loss is recognized in the provision for credit losses. At December 31, 2013, we had \$439.8 million of standby letters-of-credit outstanding, of which 84% were collateralized. Included in this \$439.8 million are letters-of-credit issued by the Bank that support securities that were issued by our customers and remarketed by The Huntington Investment Company, our broker-dealer subsidiary.

We enter into forward contracts relating to the mortgage banking business to hedge the exposures we have from commitments to extend new residential mortgage loans to our customers and from our mortgage loans held for sale. At December 31, 2013 and December 31, 2012, we had commitments to sell residential real estate loans of \$452.6 million and \$849.8 million, respectively. These contracts mature in less than one year.

We do not believe that off-balance sheet arrangements will have a material impact on our liquidity or capital resources.

Table 29 - Contractual Obligations (1)

<i>(dollar amounts in millions)</i>	December 31, 2013				<b>Total</b>
	One Year or Less	1 to 3 Years	3 to 5 Years	More than 5 Years	
Deposits without a stated maturity	\$40,839	\$ —	\$ —	\$ —	\$40,839
Certificates of deposit and other time deposits	4,674	1,643	228	123	6,668
FHLB advances	1,800	—	1	7	1,808
Short-term borrowings	552	—	—	—	552
Other long-term debt	—	850	435	65	1,350
Subordinated notes	125	108	231	637	1,101
Operating lease obligations	49	90	77	189	405
Purchase commitments	114	131	43	5	293

(1) Amounts do not include associated interest payments.

## Operational Risk

As with all companies, we are subject to operational risk. Operational risk is the risk of loss due to human error; inadequate or failed internal systems and controls; violations of, or noncompliance with, laws, rules, regulations, prescribed practices, or ethical standards; and external influences such as market conditions, fraudulent activities, disasters, and security risks. We continuously strive to strengthen our system of internal controls to ensure compliance with laws, rules, and regulations, and to improve the oversight of our operational risk. For example, we actively and continuously monitor cyber-attacks such as attempts related to eFraud and loss of sensitive customer data. We evaluate internal systems, processes and controls to mitigate loss from cyber-attacks and, to date, have not experienced any material losses.

To mitigate operational risks, we have established a senior management Operational Risk Committee and a senior management Legal, Regulatory, and Compliance Committee. The responsibilities of these committees, among other duties, include establishing and maintaining management information systems to monitor material risks and to identify potential concerns, risks, or trends that may have a significant impact and ensuring that recommendations are developed to address the identified issues. Both of these committees report any significant findings and recommendations to the Risk Management Committee. Additionally, potential concerns may be escalated to our ROC, as appropriate.

The goal of this framework is to implement effective operational risk techniques and strategies, minimize operational and fraud losses, and enhance our overall performance.

## Representation and Warranty Reserve

We primarily conduct our mortgage loan sale and securitization activity with FNMA and FHLMC. In connection with these and other securitization transactions, we make certain representations and warranties that the loans meet certain criteria, such as collateral type and underwriting standards. We may be required to repurchase individual loans and / or indemnify these organizations against losses due to a loan not meeting the established criteria. As part of the consumer portfolio review that was initiated during the 2013 third quarter (see Consumer Credit section for description), we continue to evaluate representation and warranty exposure of loans sold with servicing retained associated with borrowers who filed bankruptcy. We have a reserve for such losses and exposure, which is included in accrued expenses and other liabilities. The reserves are estimated based on historical and expected repurchase activity, average loss rates, and current economic trends. The level of mortgage loan repurchase losses depends upon economic factors, investor demand strategies and other external conditions containing a level of uncertainty and risk that may change over the life of the underlying loans. We currently do not have sufficient information to estimate the range of reasonably possible loss related to representation and warranty exposure.

The tables below reflect activity in the representations and warranties reserve:

Table 30 - Summary of Reserve for Representations and Warranties on Mortgage Loans Serviced for Others

<i>(dollar amounts in thousands)</i>	Year Ended December 31,				
	2013	2012	2011	2010	2009
Reserve for representations and warranties, beginning of year	\$ 28,588	\$ 23,218	\$20,171	5,916	\$ 5,270
Assumed reserve for representations and warranties	—	—	—	7,000	—
Reserve charges	(12,513)	(10,628)	(8,711)	(9,012)	(2,516)
Provision for representations and warranties	5,952	15,998	11,758	16,267	3,162
Reserve for representations and warranties, end of year	<u>\$ 22,027</u>	<u>\$ 28,588</u>	<u>\$23,218</u>	<u>\$20,171</u>	<u>\$ 5,916</u>

Table 31 - Mortgage Loan Repurchase Statistics

<i>(dollar amounts in thousands)</i>	Year Ended December 31,			
	2013	2012	2011	2010
Number of loans sold	22,240	26,345	22,146	28,744
Amount of loans sold (UPB)	\$3,255,732	\$4,105,243	\$3,170,903	\$4,309,247
Number of loans repurchased (1)	159	219	128	399
Amount of loans repurchased (UPB) (1)	\$ 18,102	\$ 29,123	\$ 19,442	\$ 61,754
Number of claims received	780	666	445	472
Successful dispute rate (2)	46%	46%	50%	31%
Number of make whole payments (3)	167	167	72	95
Amount of make whole payments (3)	<u>\$ 11,445</u>	<u>\$ 9,432</u>	<u>\$ 5,553</u>	<u>\$ 7,679</u>

- (1) Loans repurchased are loans that fail to meet the purchaser's terms.
- (2) Successful disputes are a percent of close out requests.
- (3) Make whole payments are payments to reimburse for losses on foreclosed properties.

## Compliance Risk

Financial institutions are subject to several laws, rules, and regulations at both the federal and state levels. These broad-based mandates include, but are not limited to, expectations relating to anti-money laundering, lending limits, client privacy, fair lending, and community reinvestment. Additionally, the volume and complexity of recent regulatory changes have increased our overall compliance risk. As such, we utilize various resources to help ensure expectations are met, including a team of compliance experts dedicated to ensuring our conformance with all applicable laws, rules, and regulations. Our colleagues receive training for several broad-based laws and regulations including, but not limited to, anti-money laundering and customer privacy. Additionally, colleagues engaged in lending activities receive training for laws and regulations related to flood disaster protection, equal credit opportunity, fair lending, and / or other courses related to the extension of credit. We set a high standard of expectation for adherence to compliance management and seek to continuously enhance our performance.

## Capital

(This section should be read in conjunction with the Regulatory Matters section included in Part I, Item 1 and Note 14 of the Notes to Consolidated Financial Statements.)

The following table presents risk-weighted assets and other financial data necessary to calculate certain financial ratios, including the Tier 1 common equity ratio, which we use to measure capital adequacy:

Table 32 - Consolidated Capital Adequacy

(dollar amounts in millions)	December 31,				
	2013	2012	2011	2010	2009
<b>Consolidated capital calculations:</b>					
Common shareholders' equity	\$ 5,704	\$ 5,393	\$ 5,030	\$ 4,612	\$ 3,648
Preferred shareholders' equity	386	386	386	363	1,688
Total shareholders' equity	6,090	5,779	5,416	4,975	5,336
Goodwill	(444)	(444)	(444)	(444)	(444)
Other intangible assets	(93)	(132)	(175)	(229)	(289)
Other intangible asset deferred tax liability <sup>(1)</sup>	33	46	61	80	101
Total tangible equity <sup>(2)</sup>	5,586	5,249	4,858	4,382	4,704
Preferred shareholders' equity	(386)	(386)	(386)	(363)	(1,688)
Total tangible common equity <sup>(2)</sup>	<u>\$ 5,200</u>	<u>\$ 4,863</u>	<u>\$ 4,472</u>	<u>\$ 4,019</u>	<u>\$ 3,016</u>
Total assets	\$59,467	\$56,141	\$54,449	\$53,814	\$51,555
Goodwill	(444)	(444)	(444)	(444)	(444)
Other intangible assets	(93)	(132)	(175)	(229)	(289)
Other intangible asset deferred tax liability <sup>(1)</sup>	33	46	61	80	101
Total tangible assets <sup>(2)</sup>	<u>\$58,963</u>	<u>\$55,611</u>	<u>\$53,891</u>	<u>\$53,221</u>	<u>\$50,923</u>
Tier 1 capital <sup>(3)</sup>	\$ 6,100	\$ 5,741	\$ 5,557	\$ 5,022	\$ 5,201
Preferred shareholders' equity	(386)	(386)	(386)	(363)	(1,688)
Trust-preferred securities	(299)	(299)	(532)	(570)	(570)
REIT-preferred stock	—	(50)	(50)	(50)	(50)
Tier 1 common equity <sup>(2) (3)</sup>	<u>\$ 5,415</u>	<u>\$ 5,006</u>	<u>\$ 4,589</u>	<u>\$ 4,039</u>	<u>\$ 2,893</u>
Risk-weighted assets (RWA) <sup>(3)</sup>	<u>\$49,690</u>	<u>\$47,773</u>	<u>\$45,891</u>	<u>\$43,471</u>	<u>\$42,816</u>
Tier 1 common equity / RWA ratio <sup>(2) (3)</sup>	10.90%	10.48%	10.00%	9.29%	6.76%
Tangible equity / tangible asset ratio <sup>(2)</sup>	9.47	9.44	9.01	8.23	9.24
Tangible common equity / tangible asset ratio <sup>(2)</sup>	8.82	8.74	8.30	7.55	5.92
Tangible common equity / RWA ratio <sup>(2)</sup>	10.46	10.18	9.74	9.25	7.04

(1) Intangible assets are net of deferred tax liability and calculated assuming a 35% tax rate.

(2) Tangible equity, Tier 1 common equity, tangible common equity, and tangible assets are non-GAAP financial measures. Additionally, any ratios utilizing these financial measures are also non-GAAP. These financial measures have been included as they are considered to be critical metrics with which to analyze and evaluate financial condition and capital strength. Other companies may calculate these financial measures differently.

(3) In accordance with applicable regulatory reporting guidance, we are not required to retrospectively update historical filings for newly adopted accounting principles. Therefore, Tier 1 capital, Tier 1 common equity, and risk-weighted assets have not been updated for the adoption of ASU 2014-01.



Our Tier 1 common equity risk-based ratio improved 42 basis points to 10.90% at December 31, 2013, compared with 10.48% at December 31, 2012. This increase primarily reflected the increase in retained earnings, partially offset by the repurchase of 16.7 million common shares and the impacts related to increased risk-weighted assets.

The following table presents certain regulatory capital data at both the consolidated and Bank levels for the past five years:

Table 33 - Regulatory Capital Data (1)

<i>(dollar amounts in millions)</i>		At December 31,				
		2013	2012	2011	2010	2009
Total risk-weighted assets	Consolidated	\$49,690	\$47,773	\$45,891	\$43,471	\$42,816
	Bank	49,609	47,676	45,651	43,281	43,149
Tier 1 risk-based capital	Consolidated	6,100	5,741	5,557	5,022	5,201
	Bank	5,682	5,003	4,245	3,683	2,873
Tier 2 risk-based capital	Consolidated	1,139	1,187	1,221	1,263	1,030
	Bank	838	1,091	1,508	1,866	1,907
Total risk-based capital	Consolidated	7,239	6,928	6,778	6,285	6,231
	Bank	6,520	6,094	5,753	5,549	4,780
Tier 1 leverage ratio	Consolidated	10.67%	10.36%	10.28%	9.41%	10.09%
	Bank	9.97	9.05	7.89	6.97	5.59
Tier 1 risk-based capital ratio	Consolidated	12.28	12.02	12.11	11.55	12.15
	Bank	11.45	10.49	9.30	8.51	6.66
Total risk-based capital ratio	Consolidated	14.57	14.50	14.77	14.46	14.55
	Bank	13.14	12.78	12.60	12.82	11.08

- (1) In accordance with applicable regulatory reporting guidance, we are not required to retrospectively update historical filings for newly adopted accounting principles. Therefore, regulatory capital data has not been updated for the adoption of ASU 2014-01.

The increase in our consolidated Tier 1 risk-based capital ratios compared with December 31, 2012, primarily reflected an increase in retained earnings, partially offset by the repurchase of 16.7 million common shares and the impacts related to the payments of dividends.

#### **Shareholders' Equity**

We generate shareholders' equity primarily through earnings, net of dividends. Other potential sources of shareholders' equity include issuances of common and preferred stock. Our objective is to maintain capital at an amount commensurate with our risk profile and risk tolerance objectives, to meet both regulatory and market expectations, and to provide the flexibility needed for future growth and business opportunities. Shareholders' equity totaled \$6.1 billion at December 31, 2013, representing a \$0.3 billion, or 5%, increase compared with December 31, 2012, primarily due to an increase in retained earnings.

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### Dividends

We consider disciplined capital management as a key objective, with dividends representing one component. Our strong capital ratios and expectations for continued earnings growth positions us to continue to actively explore additional capital management opportunities.

On January 16, 2014, our board of directors declared a quarterly cash dividend of \$0.05 per common share, payable on April 1, 2014. Also, cash dividends of \$0.05, \$0.05, \$0.05 and \$0.04 per common share were declared on October 17, 2013, July 18, 2013, April 17, 2013 and January 17, 2013, respectively. Our 2013 capital plan to the FRB included the continuation of our current common dividend through the 2014 first quarter.

On January 16, 2014, our board of directors also declared a quarterly cash dividend on our 8.50% Series A Non-Cumulative Perpetual Convertible Preferred Stock of \$21.25 per share. The dividend is payable on April 1, 2014. Cash dividends of \$21.25 per share were also declared on October 17, 2013, July 18, 2013, April 17, 2013 and January 17, 2013.

On January 16, 2014, our board of directors also declared a quarterly cash dividend on our Floating Rate Series B Non-Cumulative Perpetual Preferred Stock of \$7.35 per share. The dividend is payable on April 1, 2014. Also, cash dividends of \$7.36, \$7.42, \$7.44 and \$7.51 per share were declared on October 17, 2013, July 18, 2013, April 17, 2013 and January 17, 2013, respectively.

### Share Repurchases

From time to time the board of directors authorizes the Company to repurchase shares of our common stock. Although we announce when the board of directors authorizes share repurchases, we do not give any public notice before we repurchase our shares. Future stock repurchases may be private or open-market repurchases, including block transactions, accelerated or delayed block transactions, forward transactions, and similar transactions. Various factors determine the amount and timing of our share repurchases, including our capital requirements, the number of shares we expect to issue for employee benefit plans and acquisitions, market conditions (including the trading price of our stock), and regulatory and legal considerations, including the FRB's response to our capital plan.

Our board of directors has authorized a share repurchase program consistent with our capital plan of the potential repurchase of up to \$227.0 million of common stock. During 2013, we repurchased 16.7 million common shares at a weighted average share price of \$7.46. Huntington has the ability to repurchase up to \$136 million of additional shares of common stock through the first quarter of 2014. We intend to continue disciplined repurchase activity consistent with our annual capital plan, our capital return objectives, and market conditions.

## **BUSINESS SEGMENT DISCUSSION**

### **Overview**

Our business segments are based on our internally-aligned segment leadership structure, which is how we monitor results and assess performance. During the 2014 first quarter, we reorganized our business segments to drive our ongoing growth and leverage the knowledge of our highly experienced team. We now have five major business segments: Retail and Business Banking, Commercial Banking, Automobile Finance and Commercial Real Estate (AFCRE), Regional Banking and The Huntington Private Client Group (RBHPCG), and Home Lending. A Treasury / Other function includes our insurance brokerage business, along with technology and operations, other unallocated assets, liabilities, revenue, and expense. All periods presented have been reclassified to conform to the current period classification.

Business segment results are determined based upon our management reporting system, which assigns balance sheet and income statement items to each of the business segments. The process is designed around our organizational and management structure and, accordingly, the results derived are not necessarily comparable with similar information published by other financial institutions.

### **Revenue Sharing**

Revenue is recorded in the business segment responsible for the related product or service. Fee sharing is recorded to allocate portions of such revenue to other business segments involved in selling to, or providing service to, customers. Results of operations for the business segments reflect these fee sharing allocations.

### **Expense Allocation**

The management accounting process that develops the business segment reporting utilizes various estimates and allocation methodologies to measure the performance of the business segments. Expenses are allocated to business segments using a two-phase approach. The first phase consists of measuring and assigning unit costs (activity-based costs) to activities related to product

origination and servicing. These activity-based costs are then extended, based on volumes, with the resulting amount allocated to business segments that own the related products. The second phase consists of the allocation of overhead costs to all five business segments from Treasury / Other. We utilize a full-allocation methodology, where all Treasury / Other expenses, except those related to our insurance business, reported Significant Items (except for the goodwill impairment), and a small amount of other residual unallocated expenses, are allocated to the five business segments.

#### **Funds Transfer Pricing (FTP)**

We use an active and centralized FTP methodology to attribute appropriate income to the business segments. The intent of the FTP methodology is to transfer interest rate risk from the business segments by providing matched duration funding of assets and liabilities. The result is to centralize the financial impact, management, and reporting of interest rate risk in the Treasury / Other function where it can be centrally monitored and managed. The Treasury / Other function charges (credits) an internal cost of funds for assets held in (or pays for funding provided by) each business segment. The FTP rate is based on prevailing market interest rates for comparable duration assets (or liabilities).

#### **Net Income by Business Segment**

The segregation of net income by business segment for the past three years is presented in the following table:

Table 34 - Net Income by Business Segment

<i>(dollar amounts in thousands)</i>	Year ended December 31,		
	2013	2012	2011
Retail and Business Banking	\$128,973	\$139,016	\$225,769
Commercial Banking	125,211	154,803	152,878
AFCRE	220,433	205,928	183,261
RBHPCG	39,502	16,922	(2,827)
Home Lending	2,670	45,285	(17,712)
Treasury / Other	124,493	69,336	5,004
Net income	<u>\$641,282</u>	<u>\$631,290</u>	<u>\$546,373</u>

#### **Treasury / Other**

The Treasury / Other function includes revenue and expense related to our insurance business, and assets, liabilities, and equity not directly assigned or allocated to one of the five business segments. Other assets include investment securities and bank owned life insurance. The financial impact associated with our FTP methodology, as described above, is also included.

Net interest income includes the impact of administering our investment securities portfolios and the net impact of derivatives used to hedge interest rate sensitivity. Noninterest income includes insurance income, miscellaneous fee income not allocated to other business segments, such as bank owned life insurance income and any investment security and trading asset gains or losses. Noninterest expense includes any insurance-related expenses, as well as certain corporate administrative, merger, and other miscellaneous expenses not allocated to other business segments. The provision for income taxes for the business segments is calculated at a statutory 35% tax rate, though our overall effective tax rate is lower. As a result, Treasury / Other reflects a credit for income taxes representing the difference between the lower actual effective tax rate and the statutory tax rate used to allocate income taxes to the business segments.

The \$55.2 million, or 80%, year over year increase in net income for Treasury/Other was primarily the result of the FTP process described above. The FTP process produced increased net income for Treasury/Other as the sustained low market interest rate environment, combined with a shift in funding mix to include additional wholesale sources, resulted in lower FTP credits paid to the business segments.

#### **Optimal Customer Relationship (OCR)**

Our OCR strategy is focused on building and deepening relationships with our customers through superior interactions, product penetration, and quality of service. We will deliver high-quality customer and prospect interactions through a fully integrated sales culture which will include all partners necessary to deliver a total Huntington solution. The quality of our relationships will lead to our ability to be the primary bank for our customers, yielding quality, annuitized revenue and profitable share of customers overall financial services revenue. We believe our relationship oriented approach will drive a competitive advantage through our local market delivery channels.

## CONSUMER OCR PERFORMANCE

For consumer OCR performance there are three key performance metrics: (1) the number of checking account households, (2) the number of product penetration per consumer checking household, and (3) the revenue generated from the consumer households of all business segments.

The growth in consumer checking account number of households is a result of both new sales of checking accounts and improved retention of existing checking account households. The overall objective is to grow the number of households, along with an increase in product penetration.

We use the checking account since it typically represents the primary banking relationship product. We count additional services by type, not number of services. For example, a household that has one checking account and one mortgage, we count as having two services. A household with four checking accounts, we count as having one service. The household relationship utilizing four or more services is viewed to be more profitable and loyal. The overall objective, therefore, is to decrease the percentage of 1-3 services per consumer checking account household, while increasing the percentage of those with 4 or more services. Since we have made significant strides toward having the vast majority of our customers with 4+ services, during the 2013 second quarter, we changed our measurement to 6+ services. We are holding ourselves to a higher performance standard.

The following table presents consumer checking account household OCR metrics:

Table 35 - Consumer Checking Household OCR Cross-sell Report

	Year ended December 31	
	2013	2012
Number of households	1,324,971	1,228,812
Product Penetration by Number of Services		
1 Service	3.0%	3.1%
2-3 Services	19.2	18.6
4-5 Services	30.2	31.1
6+ Services	47.6	47.2
Total revenue ( <i>in millions</i> )	<u>\$ 948.1</u>	<u>\$ 983.4</u>

Our emphasis on cross-sell, coupled with customers increasingly being attracted by the benefits offered through our “Fair Play” banking philosophy with programs such as 24-Hour Grace® on overdrafts and Asterisk-Free Checking™, are having a positive effect. The percent of consumer households with 6+ services at the end of 2013 was 47.6%, up from 47.2% at the end of last year. For 2013, consumer checking account households grew 8%. Total consumer checking account household revenue in 2013 was \$948.1 million, down \$35.3 million, or 4%, from 2012. Household revenue was negatively impacted by the February 2013 implementation of a new posting order for consumer transactions.

## COMMERCIAL OCR PERFORMANCE

For commercial OCR performance, there are three key performance metrics: (1) the number of commercial relationships, (2) the number of services penetration per commercial relationship, and (3) the revenue generated. Commercial relationships include relationships from all business segments.

The growth in the number of commercial relationships is a result of both new sales of checking accounts and improved retention of existing commercial accounts. The overall objective is to grow the number of relationships, along with an increase in product service distribution.

The commercial relationship is defined as a business banking or commercial banking customer with a checking account relationship. We use this metric because we believe that the checking account anchors a business relationship and creates the opportunity to increase our cross-sell. Multiple sales of the same type of service are counted as one service, the same as consumer.

The following table presents commercial relationship OCR metrics:

Table 36 - Commercial Relationship OCR Cross-sell Report

	Year ended December 31,		
	2013	2012	2011
Commercial Relationships	159,716	151,083	138,357
Product Penetration by Number of Services			
1 Service	21.1%	24.6%	28.4%
2-3 Services	41.4	40.4	40.2
4+ Services	37.5	35.0	31.4
Total revenue ( <i>in millions</i> )	<u>\$ 738.5</u>	<u>\$ 724.4</u>	<u>\$ 675.2</u>

By focusing on targeted relationships we are able to achieve higher product service penetration among our commercial relationships, and leverage these relationships to generate a deeper share of wallet. The percent of commercial relationships utilizing 4 or more services at the end of 2013 was 37.5%, up from 35.0% from the prior year. For 2013, commercial relationships grew 6%. Total commercial relationship revenue in 2013 was \$738.5 million, up \$14.1 million, or 2%, from 2012.

## Retail and Business Banking

Table 37 - Key Performance Indicators for Retail and Business Banking

<i>(dollar amounts in thousands unless otherwise noted)</i>	2013	2012	Change from 2012		2011
			Amount	Percent	
Net interest income	\$902,526	\$941,844	\$(39,318)	(4)%	\$933,944
Provision for credit losses	137,978	135,102	2,876	2	119,995
Noninterest income	398,065	380,820	17,245	5	396,350
Noninterest expense	964,193	973,691	(9,498)	(1)	862,962
Provision for income taxes	69,447	74,855	(5,408)	(7)	121,568
Net income	<u>\$128,973</u>	<u>\$139,016</u>	<u>\$(10,043)</u>	<u>(7)%</u>	<u>\$225,769</u>
Number of employees (average full-time equivalent)	5,212	5,075	137	3%	4,971
Total average assets <i>(in millions)</i>	\$ 14,371	\$ 14,299	\$ 72	1	\$ 13,503
Total average loans/leases <i>(in millions)</i>	12,638	12,696	(58)	—	12,096
Total average deposits <i>(in millions)</i>	28,309	28,020	289	1	28,392
Net interest margin	3.22%	3.37%	(0.15)%	(4)	3.28%
NCOs	\$131,377	\$176,213	\$(44,836)	(25)	\$170,148
NCOs as a % of average loans and leases	1.04%	1.39%	(0.35)%	(25)	1.41%
Return on average common equity	<u>9.0</u>	<u>9.8</u>	<u>(0.8)</u>	<u>(8)</u>	<u>15.9</u>

### 2013 vs. 2012

Retail and Business Banking reported net income of \$129.0 million in 2013. This was a decrease of \$10.0 million, or 7%, compared to the year-ago period. The decrease in net income reflected a combination of factors described below.

#### The decrease in net interest income from the year-ago period reflected:

- 15 basis point decrease in net interest margin, primarily due to a decrease in deposit spreads that resulted from changes in FTP rates.

Partially offset by:

- \$0.3 billion, or 1%, increase in total average deposit balances.

#### The increase in total average deposits from the year-ago period reflected:

- \$1.1 billion, or 15%, increase in money market deposits.
- \$0.7 billion, or 8%, increase in total demand deposits.

Partially offset by:

- \$1.6 billion, or 27%, decrease in core certificate of deposits, primarily due to the continued focus on product mix in reducing the overall cost of deposits.

#### The increase in the provision for credit losses from the year-ago period reflected:

- \$2.9 million, or 2%, increase, primarily due to the growth of new consumer credit card balances.

#### The increase in noninterest income from the year-ago period reflected:

- \$11.9 million, or 6%, increase in deposit service charge income, primarily due to strong household and account growth, offsetting a \$27.5 million reduction in service charge revenue that resulted from our change in check posting order early in 2013.

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- \$10.4 million, or 13%, increase in electronic banking income, primarily due to strong consumer household growth combined with increased consumer debit card activity.

Partially offset by:

- \$5.3 million, or 19%, decrease in mortgage banking income, primarily due to a decrease in fee share revenue.
- \$0.9 million, or 6%, decrease in gain on sale of loans.

**The decrease in noninterest expense from the year-ago period reflected:**

- \$11.8 million, or 20%, decrease in marketing expense, primarily due to lower levels of advertising and reduced promotional offers.
- \$4.2 million, or 13%, decrease in amortization of intangibles.
- \$2.4 million, or 38%, decrease in professional services, primarily due to a decrease in outside consultant expenses and legal services related to collections.
- \$1.7 million, or less than 1%, decrease in other noninterest expense, primarily due to lower losses, lower OREO losses and lower protective advances for customer tax payments.

Partially offset by:

- \$6.0 million, or 2%, increase in personnel costs, primarily due to continued expansion of our Giant Eagle and Meijer In-store branch networks.
- \$2.6 million, or 4%, increase in net occupancy costs, primarily due to continued expansion of our Giant Eagle and Meijer In-store branch networks.
- \$1.8 million, or 5%, increase in outside data processing and other services costs, primarily due to higher credit and debit card processing expenses.

**2012 vs. 2011**

Retail and Business Banking reported net income of \$139.0 million in 2012, compared with a net income of \$225.8 million in 2011. The \$86.8 million decrease included a \$110.7 million, or 13%, increase in noninterest expense, a \$15.5 million, or 4%, decrease in noninterest income, a \$15.1 million, or 13%, increase in the provision for credit losses, partially offset by a \$46.7 million, or 38%, decrease in the provision for income taxes, and a \$7.9 million, or 1%, increase in net interest income.

## Commercial Banking

Table 38 - Key Performance Indicators for Commercial Banking

<i>(dollar amounts in thousands unless otherwise noted)</i>	2013	2012	Change from 2012		2011
			Amount	Percent	
Net interest income	\$281,140	\$294,087	\$(12,947)	(4)%	\$252,472
Provision for credit losses	27,464	4,602	22,862	497	(14,776)
Noninterest income	139,501	136,796	2,705	2	134,127
Noninterest expense	200,544	188,123	12,421	7	166,178
Provision for income taxes	67,422	83,355	(15,933)	(19)	82,319
Net income	<u>\$125,211</u>	<u>\$154,803</u>	<u>\$(29,592)</u>	<u>(19)%</u>	<u>\$152,878</u>
Number of employees (average full-time equivalent)	678	645	33	5%	595
Total average assets <i>(in millions)</i>	\$ 11,821	\$ 10,986	\$ 835	8	\$ 9,445
Total average loans/leases <i>(in millions)</i>	10,804	9,913	891	9	8,317
Total average deposits <i>(in millions)</i>	9,429	9,033	396	4	7,476
Net interest margin	2.72%	2.88%	(0.16)%	(6)	2.92%
NCOs	\$ (196)	\$ 30,307	\$(30,503)	(101)	\$ 39,347
NCOs as a % of average loans and leases	— %	0.31%	(0.31)%	(100)	0.47%
Return on average common equity	<u>11.3</u>	<u>18.0</u>	<u>(6.7)</u>	<u>(37)</u>	<u>21.0</u>

### 2013 vs. 2012

Commercial Banking reported net income of \$125.2 million in 2013. This was a decrease of \$29.6 million, or 19%, compared to the year-ago period. The decrease in net income reflected a combination of factors described below.

#### The decrease in net interest income from the year-ago period reflected:

- 16 basis point decrease in the net interest margin, primarily due to compressed deposit spreads resulting from declining rates and reduced FTP rates.

Partially offset by:

- \$0.9 billion, or 9%, increase in total average loans and leases.
- \$0.4 billion, or 4%, increase in average total deposits.

#### The increase in total average loans and leases from the year-ago period reflected:

- \$0.4 billion, or 18%, increase in the equipment finance portfolio average balance, primarily due to our focus on developing vertical strategies in business aircraft, rail industry, lender finance, municipal, and syndications.
- \$0.4 billion, or 40%, increase in the healthcare portfolio average balance, primarily due to a strategic focus on the banking needs of the healthcare industry, specifically targeting alternate site real estate, seniors' real estate, medical technology, community hospitals, metro hospitals, and health care services.
- \$0.1 billion, or 2%, in the middle market portfolio average balance, primarily in our major metro markets overcoming a \$0.1 billion, or 4%, reduction in the funded balances of lines of credit due to a reduction in the average utilization rate.

Partially offset by:

- \$0.2 billion, or 44%, decrease in commercial loans managed by SAD, which reflected improved credit quality in the portfolio.



**The increase in total average deposits from the year-ago period reflected:**

- \$0.3 billion, or 3%, increase in core deposits, primarily due to a \$0.4 billion, or 10%, increase in noninterest-bearing demand deposits, partially offset by a \$0.1 billion, or 2%, decrease in interest-bearing core deposits. Commercial Banking initiated a strategic focus to gain a deeper share of wallet with certain key relationships. This focus was specifically targeted to liquidity solutions for these customers and resulted in significant deposit growth. Middle market accounts, such as not-for-profit universities and healthcare, contributed \$0.5 billion of the balance growth, while Government Banking accounts experienced run-off of \$0.2 billion.

**The increase in the provision for credit losses from the year-ago period reflected:**

- Provision expense increased, as a result of our enhanced commercial risk rating system that increases the granularity of the risk ratings resulting in an increase in the portfolio risk rating profile. However, there was a net reduction in loss given default rates within the C&I portfolio due to the incorporation of current collateral values in the risk determination process.

Partially offset by:

- A continued improvement in the credit quality of the portfolio, as evidenced by a 31 basis point reduction in NCOs and a \$21.0 million, or 57% decline in non-performing assets.

**The increase in noninterest income from the year-ago period reflected:**

- \$9.4 million, or 37%, increase in commitment and other loan fees, primarily due to increased syndications activity.
- \$2.0 million, or 42%, increase in equipment lease fee income, primarily due to a net gain on the sale of leases.
- \$1.1 million, or 125%, increase in the sale of Huntington Investment Company related products.

Partially offset by:

- \$6.7 million, or 14%, decrease in capital markets related income attributed to a \$5.5 million, or 25%, decrease in sales of customer interest rate protection products, and a \$1.2 million, or 11% decrease in foreign exchange revenue.
- \$2.6 million, or 5%, decrease in deposit service charge income and other Treasury Management related revenue, primarily due to the elimination certain fees under refinement of our "FairPlay", as well as a few large customer losses.

**The increase in noninterest expense from the year-ago period reflected:**

- \$6.2 million, or 6%, increase in personnel costs, primarily due to our strategic investments in our core footprint markets, vertical strategies, and product capabilities.
- \$5.5 million, or 15%, increase in allocated overhead.
- \$2.7 million, or 32%, increase in outside data processing and other services, primarily due to Treasury Management products and services, such as the new Commercial Card product implemented in 2013.
- \$1.1 million, or 39%, increase in equipment expense, primarily due to the increased deployment of Treasury Management remote deposit capture units, as well as investments in a Treasury Management payables project, commodities system, and syndications system.

Partially offset by:

- \$2.4 million, or 22%, decrease in credit quality related expenses reflecting the continued improvement in the commercial loan portfolio as evidenced by a 44% reduction in the average balance of the SAD portfolio compared to the year ago period.
- \$0.8 million decrease in all other expense, including amortization of intangibles and operating lease expense.

**2012 vs. 2011**

Commercial Banking reported net income of \$154.8 million in 2012, compared with a net income of \$152.9 million in 2011. The \$1.9 million increase included a \$41.6 million, or 16%, increase in net interest income, and a \$2.7 million, or 2%, increase in noninterest income, partially offset by \$21.9 million, or 13%, increase in noninterest expense, and a \$19.4 million, or 131%, increase in the provision for credit losses.

## Automobile Finance and Commercial Real Estate

Table 39 - Key Performance Indicators for Automobile Finance and Commercial Real Estate

<i>(dollar amounts in thousands unless otherwise noted)</i>	2013	2012	Change from 2012		2011
			Amount	Percent	
Net interest income	\$366,508	\$369,376	\$ (2,868)	(1)%	\$370,814
Provision (reduction in allowance) for credit losses	(82,269)	(16,557)	(65,712)	397	2,333
Noninterest income	46,819	91,314	(44,495)	(49)	81,205
Noninterest expense	156,469	160,434	(3,965)	(2)	167,746
Provision for income taxes	118,694	110,885	7,809	7	98,679
Net income	<u>\$220,433</u>	<u>\$205,928</u>	<u>\$ 14,505</u>	<u>7%</u>	<u>\$183,261</u>
Number of employees (average full-time equivalent)	285	287	(2)	(1)%	294
Total average assets <i>(in millions)</i>	\$ 12,981	\$ 12,717	\$ 264	2	\$ 13,060
Total average loans/leases <i>(in millions)</i>	12,391	11,677	714	6	13,021
Total average deposits <i>(in millions)</i>	1,039	967	72	7	840
Net interest margin	2.82%	2.87%	(0.05)%	(2)	2.78%
NCOs	\$ 29,137	\$ 83,043	\$(53,906)	(65)	\$153,925
NCOs as a % of average loans and leases	0.24%	0.71%	(0.47)%	(66)	1.18%
Return on average common equity	<u>36.9</u>	<u>32.5</u>	<u>4.4</u>	<u>14</u>	<u>25.9</u>

### 2013 vs. 2012

AFCRE reported net income of \$220.4 million in 2013. This was an increase of \$14.5 million, or 7%, compared to the year-ago period. The increase in net income reflected a combination of factors described below.

#### The decrease in net interest income from the year-ago period reflected:

- 5 basis point decrease in the net interest margin.
- \$0.6 billion, or 78%, decrease in average loans held for sale related to automobile loan securitization activities.

Partially offset by:

- \$0.7 billion, or 6%, increase in average loans and leases.

#### The increase in total average loans and leases from the year-ago period reflected:

- \$1.2 billion, or 25%, increase in automobile loans. Indirect automobile loan originations totaled \$4.2 billion, up 5% from 2012.

#### The decrease in the reduction in allowance for credit losses from the year-ago period reflected:

- \$53.9 million, or 65% decrease in net charge-offs, primarily due to a net overall improvement in the real estate market. The market improvement is reflected in both the number of defaults and the LGD rates, which are driven primarily by real estate recovery rates.

#### The decrease in noninterest income from the year-ago period reflected:

- \$42.4 million, or 100%, decrease in gains on sales of loans, primarily due to the securitization and sale totaling \$2.5 billion of indirect auto loans during 2012, with no similar transactions occurring in 2013.
- \$3.2 million, or 7%, decrease in other noninterest income, primarily due to a decline in operating lease income due to the continued runoff of that portfolio as we exited that business at the end of 2008.

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**The decrease in noninterest expense from the year-ago period reflected:**

- \$2.4 million, or 2%, decrease in other noninterest expense, primarily due to a decline in operating lease expense, due to the continued runoff of that portfolio.

**2012 vs. 2011**

AFCRE reported net income of \$205.9 million in 2012, compared with a net income of \$183.3 million in 2011. The \$22.7 million increase included a \$18.9 million, increase in the reduction in allowance for credit losses, a \$10.1 million, or 12%, increase in noninterest income, and a \$7.3 million, or 4%, decrease in noninterest expense partially offset by a \$12.2 million, or 12% increase in the provision for income taxes and a \$1.4 million, or less than 1%, decrease in net interest income.

## Regional Banking and The Huntington Private Client Group

Table 40 - Key Performance Indicators for Regional Banking and the Huntington Private Client Group

<i>(dollar amounts in thousands unless otherwise noted)</i>	2013	2012	Change from 2012		2011
			Amount	Percent	
Net interest income	\$105,862	\$104,329	\$ 1,533	1%	\$ 89,591
Provision (reduction in allowance) for credit losses	(5,376)	6,044	(11,420)	(189)	35,271
Noninterest income	186,430	181,650	4,780	3	180,758
Noninterest expense	236,895	253,901	(17,006)	(7)	239,427
Provision for income taxes	21,271	9,112	12,159	133	(1,522)
Net income (Loss)	<u>\$ 39,502</u>	<u>\$ 16,922</u>	<u>\$ 22,580</u>	<u>133%</u>	<u>\$ (2,827)</u>
Number of employees (average full-time equivalent)	1,065	1,101	(36)	(3)%	1,131
Total average assets <i>(in millions)</i>	\$ 3,732	\$ 3,590	\$ 142	4	\$ 3,104
Total average loans/leases <i>(in millions)</i>	2,832	2,704	128	5	2,426
Total average deposits <i>(in millions)</i>	5,765	5,630	135	2	4,341
Net interest margin	1.90%	1.89%	0.01%	1	1.79%
NCOs	\$ 11,094	\$ 19,898	\$ (8,804)	(44)	\$ 17,444
NCOs as a % of average loans and leases	0.39%	0.74%	(0.35)%	(47)	0.72%
Return on average common equity	7.9	3.3	4.6	139	(0.6)
Total assets under management <i>(in billions) - eop</i>	\$ 16.7	\$ 15.9	\$ 0.8	5	\$ 14.6
Total trust assets <i>(in billions) - eop</i>	<u>80.9</u>	<u>73.9</u>	<u>7.0</u>	<u>9</u>	<u>59.3</u>

eop - End of Period.

### 2013 vs. 2012

RBHPCG reported net income of \$39.5 million in 2013. This was an increase of \$22.6 million, or 133%, when compared to the year-ago period. The increase in net income reflected a combination of factors described below.

#### The increase in net interest income from the year-ago period reflected:

- \$0.1 billion, or 5%, increase in average loans and leases.

#### The decrease in provision for (reduction in allowance) credit losses reflected:

- The continued improvement in credit quality, as evidenced by a 35 basis point reduction in NCOs and a 23% decline non-performing assets.

#### The increase in noninterest income from the year-ago period reflected:

- \$4.8 million, or 60%, increase in other noninterest income, primarily due to a gain on sale of certain Low Income Housing Tax Credit investments.

#### The decrease in noninterest expense from the year-ago period reflected:

- \$14.2 million, or 19%, decrease in other noninterest expense, primarily due to a decrease in allocated costs.
- \$2.3 million, or 13%, decrease in outside data processing and other services.
- \$1.7 million, or 32%, decrease in professional services, primarily due to reduced legal costs.

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Partially offset by:

- \$2.6 million, or 2%, increase in personnel costs, primarily due to increased incentive compensation.

**2012 vs. 2011**

RBHPCG reported net income of \$16.9 million in 2012, compared with a net loss of \$2.8 million in 2011. The \$19.7 million increase included a \$29.2 million, or 83%, decrease in the provision for credit losses and a \$14.7 million, or 16%, increase in net interest income. This was partially offset by a \$14.5 million, or 6% increase in noninterest expense and a \$10.6 million increase in the provision for income taxes.

## Home Lending

Table 41 - Key Performance Indicators for Home Lending

<i>(dollar amounts in thousands unless otherwise noted)</i>	2013	2012	Change from 2012		2011
			Amount	Percent	
Net interest income	\$ 51,839	\$ 54,980	\$ (3,141)	(6)%	\$ 51,522
Provision for credit losses	12,249	18,198	(5,949)	(33)	31,232
Noninterest income	106,006	165,189	(59,183)	(36)	64,422
Noninterest expense	141,489	132,302	9,187	7	111,961
Provision for income taxes	1,437	24,384	(22,947)	(94)	(9,537)
Net income (Loss)	\$ 2,670	\$ 45,285	\$ (42,615)	(94)%	\$ (17,712)
Number of employees (average full-time equivalent)	1,080	987	93	9%	941
Total average assets <i>(in millions)</i>	\$ 3,676	\$ 3,700	\$ (24)	(1)	\$ 3,418
Total average loans/leases <i>(in millions)</i>	3,116	3,164	(48)	(2)	2,938
Total average deposits <i>(in millions)</i>	355	378	(23)	(6)	308
Net interest margin	1.50%	1.55%	(0.05)%	(3)	1.61%
NCOs	\$ 17,266	\$ 32,931	\$ (15,665)	(48)	\$ 39,845
NCOs as a % of average loans and leases	0.55%	1.04%	(0.49)%	(47)	1.36%
Return on average common equity	1.5	22.7	(21.2)	(93)	(9.3)
Mortgage banking origination volume (in millions)	\$ 4,418	\$ 4,833	\$ (415)	(9)	\$ 3,920

### 2013 vs. 2012

Home Lending reported net income of \$2.7 million in 2013. This was a decrease of \$42.6 million, or 94%, when compared to the year-ago period. The decrease in net income reflected a combination of factors described below.

#### The decrease in net interest income from the year-ago period reflected:

- 5 basis point decrease in the net interest margin, primarily due to lower FTP on our equity allocation and lower FTP on the deposits.

#### The decrease in provision for credit losses reflected:

- The continued improvement in credit quality, as evidenced by a 49 basis point reduction in NCOs.

#### The decrease in noninterest income from the year-ago period reflected:

- \$58.5 million, or 37%, decrease in mortgage banking income, primarily due to a 9% reduction in production volume, lower gain on sale, and a higher percentage of originations being held on the balance sheet.

#### The increase in noninterest expense from the year-ago period reflected:

- \$9.4 million, or 71%, increase in other noninterest expense, primarily due to an increase in allocated costs.
- \$3.0 million, or 3%, increase in personnel costs, primarily due to higher headcount.

Partially offset by:

- \$1.6 million, or 10%, decrease in outside data processing and other services, primarily due to lower production volume.

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**2012 vs. 2011**

Home Lending reported net income of \$45.3 million in 2012, compared with a net loss of \$17.7 million in 2011. The \$63.0 million increase included a \$100.8 million, or 156%, increase in noninterest income, a \$13.0 million, or 42%, decrease in the provision for credit losses, and a \$3.5 million, or 7%, increase in net interest income partially offset by a \$20.3 million, or 18% increase in noninterest expense.

## RESULTS FOR THE FOURTH QUARTER

### Earnings Discussion

In the 2013 fourth quarter, we reported net income of \$158.2 million, a decrease of \$6.4 million, or 4%, from the 2012 fourth quarter, as a \$49.6 million, or 17%, decrease in noninterest income total revenue more than offset a \$24.6 million, or 5%, decrease in noninterest expense and \$15.1 million, or 38%, decrease in the provision for credit losses.

Table 42 - Significant Items Influencing Earnings Performance Comparison

<i>(dollar amounts in millions, except per share amounts)</i>	Impact <sup>(1)</sup>	
	Amount	EPS <sup>(2)</sup>
<b>Three Months Ended:</b>		
December 31, 2013 - GAAP net income	\$158.2	\$ 0.18
Franchise repositioning related expense (3)	(6.7)	(0.01)
December 31, 2012 - GAAP net income	\$164.6	\$ 0.18

- (1) Favorable (unfavorable) impact on GAAP earnings; pretax unless otherwise noted.  
(2) After-tax. EPS is reflected on a fully diluted basis.  
(3) Pretax

### Net Interest Income / Average Balance Sheet

FTE net interest income of \$438.8 million was relatively unchanged from the year-ago quarter, reflecting a \$2.3 billion, or 5%, increase in average earnings assets offset by a 17 basis point decrease in NIM.

The following table presents the \$2.7 billion, or 7%, increase in average total loans and leases:

Table 43 - Average Loans/Leases - 2013 Fourth Quarter vs. 2012 Fourth Quarter

<i>(dollar amounts in millions)</i>	Fourth Quarter		Change	
	2013	2012	Amount	Percent
<b>Average Loans/Leases</b>				
Commercial and industrial	\$17,671	\$16,507	\$1,164	7%
Commercial real estate	4,904	5,473	(569)	(10)
Total commercial	22,575	21,980	595	3
Automobile	6,502	4,486	2,016	45
Home equity	8,346	8,345	1	—
Residential mortgage	5,331	5,155	176	3
Other consumer	385	431	(46)	(11)
Total consumer	20,564	18,417	2,147	12
Total loans/leases	\$43,139	\$40,397	\$2,742	7%

The increase in average total loans and leases reflected:

- \$1.2 billion, or 7%, increase in average C&I loans and leases. This reflected the continued growth within the middle market healthcare vertical, equipment finance, and dealer floorplan.
- \$2.0 billion, or 45%, increase in average on balance sheet automobile loans, as the growth in originations, while below industry levels, remained strong and our investments in the Northeast and upper Midwest continued to grow as planned.



Partially offset by:

- \$0.6 billion, or 10%, decrease in average CRE loans, as acceptable returns for new originations were balanced against internal concentration limits and increased competition for projects sponsored by high quality developers.

The following table details the \$7.0 million, or less than 1%, increase in average total deposits:

Table 44 - Average Deposits - 2013 Fourth Quarter vs. 2012 Fourth Quarter

<i>(dollar amounts in millions)</i>	Fourth Quarter		Change	
	2013	2012	Amount	Percent
<b>Average Deposits</b>				
Demand deposits: noninterest-bearing	\$13,337	\$13,121	\$ 216	2%
Demand deposits: interest-bearing	5,755	5,843	(88)	(2)
Total demand deposits	19,092	18,964	128	1
Money market deposits	16,827	14,749	2,078	14
Savings and other domestic deposits	4,912	4,960	(48)	(1)
Core certificates of deposit	3,916	5,637	(1,721)	(31)
Total core deposits	44,747	44,310	437	1
Other deposits	2,027	2,457	(430)	(18)
<b>Total deposits</b>	<b>\$46,774</b>	<b>\$46,767</b>	<b>\$ 7</b>	<b>— %</b>

The increase in average total deposits from the year-ago quarter reflected:

Average core certificates of deposit declined primarily due to the strategic focus on changing the funding sources to no-cost demand deposits and low-cost money market deposits. This strategy, along with a strategic focus on customer growth and increased share of wallet among both consumer and commercial customers resulted an increase in money market deposits.

#### **Provision for Credit Losses**

The provision for credit losses in the 2013 fourth quarter was \$24.3 million, down \$15.1 million, or 38%, from the year-ago quarter, reflecting a reduction of the ACL as a result of the improvement in the underlying credit quality of the loan portfolio. The 2013 fourth quarter provision for credit losses was \$22.1 million less than total NCOs, reflecting the resolution of problem loans for which reserves had been previously established.

#### **Noninterest Income**

Table 45 - Noninterest Income - 2013 Fourth Quarter vs. 2012 Fourth Quarter

<i>(dollar amounts in thousands)</i>	Fourth Quarter		Change	
	2013	2012	Amount	Percent
Service charges on deposit accounts	\$ 69,992	\$ 68,083	\$ 1,909	3%
Mortgage banking income	24,327	61,711	(37,384)	(61)
Trust services	30,711	31,388	(677)	(2)
Electronic banking	24,251	21,011	3,240	15
Insurance income	15,556	17,268	(1,712)	(10)
Brokerage income	15,116	17,415	(2,299)	(13)
Bank owned life insurance income	13,816	13,767	49	—
Capital markets fees	12,332	12,918	(586)	(5)
Gain on sale of loans	7,144	20,690	(13,546)	(65)
Securities gains (losses)	1,239	863	376	44
Other income	35,408	34,385	1,023	3
<b>Total noninterest income</b>	<b>\$249,892</b>	<b>\$299,499</b>	<b>\$(49,607)</b>	<b>(17)%</b>

Noninterest income decreased \$49.6 million, or 17%, from the year-ago quarter, primarily reflecting a \$37.4 million, or 61%, decrease in mortgage banking income and a \$17.3 million automobile loan securitization gain in the year-ago quarter.

### **Noninterest Expense**

*(This section should be read in conjunction with Significant Item 2.)*

Table 46 - Noninterest Expense - 2013 Fourth Quarter vs. 2012 Fourth Quarter

<i>(dollar amounts in thousands)</i>	Fourth Quarter		Change	
	2013	2012	Amount	Percent
Personnel costs	\$249,554	\$253,952	\$ (4,398)	(2)%
Outside data processing and other services	51,071	48,699	2,372	5
Net occupancy	31,983	29,008	2,975	10
Equipment	28,775	26,580	2,195	8
Marketing	13,704	16,456	(2,752)	(17)
Deposit and other insurance expense	10,056	16,327	(6,271)	(38)
Amortization of intangibles	10,320	11,647	(1,327)	(11)
Professional services	11,567	22,514	(10,947)	(49)
Other expense	38,979	45,445	(6,466)	(14)
Total noninterest expense	<u>\$446,009</u>	<u>\$470,628</u>	<u>\$ (24,619)</u>	<u>(5)%</u>
Number of employees (average full-time equivalent)	11,765	11,789	(24)	— %

Noninterest expense decreased \$24.6 million, or 5%, reflecting the Company's continued disciplined expense management. The 2013 fourth quarter also included \$6.7 million of franchise repositioning expense related to the consolidation of 22 branches, severance, and facilities optimization.

### **Provision for Income Taxes**

The provision for income taxes in the 2013 fourth quarter was \$52.0 million and \$58.9 million in the 2012 fourth quarter. The effective tax rate in the 2013 fourth quarter was 24.8% compared to 26.4% in the 2012 fourth quarter. At December 31, 2013 and 2012 we had a net deferred tax asset of \$130.6 million and \$205.5 million, respectively.

### **Credit Quality**

Credit quality performance in the 2013 fourth quarter reflected continued improvement in the overall loan portfolio relating to NCO activity, as well as in key credit quality metrics, including a 21% decline in NPAs.

### **NCOs**

Total NCOs for the 2013 fourth quarter were \$46.4 million, or an annualized 0.43% of average total loans and leases. NCOs in the year-ago quarter were \$70.1 million, or an annualized 0.69%. These declines reflected improvement in the overall credit quality of the portfolio.

### **NALs**

Total NALs were \$322.1 million at December 31, 2013, and represented 0.75% of total loans and leases. This was down \$85.6 million, or 21%, from \$407.6 million, or 1.00%, of total loans and leases at the end of the year ago period. This decrease primarily reflected substantial improvement in the C&I and CRE portfolio, partially offset by an increase in consumer NALs resulting from Chapter 7 bankruptcy consumer loans.

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ACL

*(This section should be read in conjunction with Note 3 of the Notes to Consolidated Financial Statements.)*

ACL as a percent of total loans and leases at December 31, 2013, was 1.65%, down from 1.99% at December 31, 2012. We believe the decline in the ratio is appropriate given the continued improvement in the risk profile of our loan portfolio. Further, we believe that early identification of loans with changes in credit metrics and aggressive action plans for these loans, combined with originating high quality new loans will contribute to continued improvement in our key credit quality metrics.

Table 47 - Selected Quarterly Income Statement Data(1)

	2013			
	Fourth	Third	Second	First
<i>(dollar amounts in thousands, except per share amounts)</i>				
Interest income	\$469,824	\$462,912	\$462,582	\$465,319
Interest expense	39,175	38,060	37,645	41,149
Net interest income	430,649	424,852	424,937	424,170
Provision for credit losses	24,331	11,400	24,722	29,592
Net interest income after provision for credit losses	406,318	413,452	400,215	394,578
Total noninterest income	249,892	253,767	251,919	256,618
Total noninterest expense	446,009	423,336	445,865	442,793
Income before income taxes	210,201	243,883	206,269	208,403
Provision for income taxes	52,029	65,047	55,269	55,129
Net income	\$158,172	\$178,836	\$151,000	\$153,274
Dividends on preferred shares	7,965	7,967	7,967	7,970
Net income applicable to common shares	\$150,207	\$170,869	\$143,033	\$145,304
Common shares outstanding				
Average - basic	830,590	830,398	834,730	841,103
Average - diluted(2)	842,324	841,025	843,840	848,708
Ending	830,963	830,145	829,675	838,758
Book value per common share	\$ 6.86	\$ 6.70	\$ 6.49	\$ 6.52
Tangible book value per common share(3)	6.26	6.09	5.87	5.90
Per common share				
Net income - basic	\$ 0.18	\$ 0.21	\$ 0.17	\$ 0.17
Net income - diluted	0.18	0.20	0.17	0.17
Cash dividends declared	0.05	0.05	0.05	0.04
Common stock price, per share				
High(4)	\$ 9.73	\$ 8.78	\$ 7.96	\$ 7.55
Low(4)	8.04	7.90	6.82	6.48
Close	9.65	8.26	7.87	7.37
Average closing price	8.98	8.45	7.46	7.07
Return on average total assets	1.09%	1.27%	1.08%	1.12%
Return on average common shareholders' equity	10.5	12.3	10.4	10.8
Return on average tangible common shareholders' equity(5)	12.1	14.2	12.1	12.5
Efficiency ratio(6)	63.4	60.3	63.7	62.9
Effective tax rate	24.8	26.7	26.8	26.5
Margin analysis-as a % of average earning assets(7)				
Interest income(7)	3.58%	3.64%	3.68%	3.75%
Interest expense	0.30	0.30	0.30	0.33
Net interest margin (7)	3.28%	3.34%	3.38%	3.42%
Revenue - FTE				
Net interest income	\$430,649	\$424,852	\$424,937	\$424,170
FTE adjustment	8,196	6,634	6,587	5,923
Net interest income(7)	438,845	431,486	431,524	430,093
Noninterest income	249,892	253,767	251,919	256,618
Total revenue (7)	\$688,737	\$685,253	\$683,443	\$686,711
Continued				

Table 47 - Selected Quarterly Income Statement, Capital, and Other Data - Continued<sup>(1)</sup>

Capital adequacy	2013			
	December 31,	September 30,	June 30,	March 31,
Total risk-weighted assets ( <i>in millions</i> )	\$ 49,690	\$ 48,687	\$48,080	\$ 47,937
Tier 1 leverage ratio <sup>(10)</sup>	10.67%	10.85%	10.64%	10.57%
Tier 1 risk-based capital ratio <sup>(10)</sup>	12.28	12.36	12.24	12.16
Total risk-based capital ratio <sup>(10)</sup>	14.57	14.67	14.57	14.55
Tier 1 common risk-based capital ratio <sup>(11)</sup>	10.90	10.85	10.71	10.62
Tangible common equity / tangible asset ratio <sup>(8)</sup>	8.82	9.00	8.76	8.91
Tangible equity / tangible asset ratio <sup>(9)</sup>	9.47	9.69	9.46	9.60
Tangible common equity / risk-weighted assets ratio	10.46	10.38	10.13	10.32

Table 48 - Selected Quarterly Income Statement Data(1)

	2012			
	Fourth	Third	Second	First
<i>(dollar amounts in thousands, except per share amounts)</i>				
Interest income	\$478,995	\$483,787	\$487,544	\$479,937
Interest expense	44,940	53,489	58,582	62,728
Net interest income	434,055	430,298	428,962	417,209
Provision for credit losses	39,458	37,004	36,520	34,406
Net interest income after provision for credit losses	394,597	393,294	392,442	382,803
Total noninterest income	299,499	262,916	256,738	287,168
Total noninterest expense	470,628	458,303	444,269	462,676
Income before income taxes	223,468	197,907	204,911	207,295
Provision for income taxes	58,890	32,840	53,835	56,726
Net income	\$164,578	\$165,067	\$151,076	\$150,569
Dividends on preferred shares	7,973	7,983	7,984	8,049
Net income applicable to common shares	\$156,605	\$157,084	\$143,092	\$142,520
Common shares outstanding				
Average - basic	847,220	857,871	862,261	864,499
Average - diluted(2)	853,306	863,588	867,551	869,164
Ending	842,813	855,485	858,401	864,675
Book value per share	\$ 6.40	\$ 6.33	\$ 6.12	\$ 5.97
Tangible book value per share(3)	5.77	5.70	5.49	5.32
Per common share				
Net income - basic	\$ 0.18	\$ 0.18	\$ 0.17	\$ 0.16
Net income - diluted	0.18	0.18	0.16	0.16
Cash dividends declared	0.04	0.04	0.04	0.04
Common stock price, per share				
High(4)	\$ 7.20	\$ 7.20	\$ 6.77	\$ 6.58
Low(4)	5.90	6.16	5.84	5.49
Close	6.39	6.90	6.40	6.45
Average closing price	6.42	6.56	6.37	5.97
Return on average total assets	1.16%	1.17%	1.09%	1.10%
Return on average common shareholders' equity	11.4	11.7	11.0	11.2
Return on average tangible common shareholders' equity(5)	13.2	13.6	12.9	13.2
Efficiency ratio(6)	62.2	64.4	62.6	63.6
Effective tax rate (benefit)	26.4	16.6	26.3	27.4
Margin analysis-as a % of average earning assets(7)				
Interest income(7)	3.80%	3.79%	3.89%	3.91%
Interest expense	0.35	0.41	0.47	0.51
Net interest margin (7)	3.45%	3.38%	3.42%	3.40%
Revenue - FTE				
Net interest income	\$434,055	\$430,298	\$428,962	\$417,209
FTE adjustment	5,470	5,254	5,747	3,935
Net interest income(7)	439,525	435,552	434,709	421,144
Noninterest income	299,499	262,916	256,738	287,168
Total revenue (7)	\$739,024	\$698,468	\$691,447	\$708,312

Continued

Table 48 - Selected Quarterly Income Statement, Capital, and Other Data - Continued(1)

Capital adequacy	2012			
	December 31,	September 30,	June 30,	March 31,
Total risk-weighted assets (in millions)	\$ 47,773	\$ 48,147	\$47,890	\$ 46,716
Tier 1 leverage ratio <sup>(10)</sup>	10.36%	10.29%	10.34%	10.55%
Tier 1 risk-based capital ratio <sup>(10)</sup>	12.02	11.88	11.93	12.22
Total risk-based capital ratio <sup>(10)</sup>	14.50	14.36	14.42	14.76
Tier 1 common risk-based capital ratio <sup>(11)</sup>	10.48	10.28	10.08	10.15
Tangible common equity / tangible asset ratio <sup>(8)</sup>	8.74	8.72	8.40	8.32
Tangible equity / tangible asset ratio <sup>(9)</sup>	9.44	9.41	9.09	9.02
Tangible common equity / risk-weighted assets ratio	10.17	10.12	9.84	9.86

- (1) Comparisons for presented periods are impacted by a number of factors. Refer to the Significant Items section for additional discussion regarding these items.
- (2) For all quarterly periods presented above, the impact of the convertible preferred stock issued in April of 2008 was excluded from the diluted share calculation because the result would have been higher than basic earnings per common share (anti-dilutive) for the periods.
- (3) Deferred tax liability related to other intangible assets is calculated assuming a 35% tax rate.
- (4) High and low stock prices are intra-day quotes obtained from NASDAQ.
- (5) Net income excluding expense for amortization of intangibles for the period divided by average tangible shareholders' equity. Average tangible shareholders' equity equals average total stockholders' equity less average intangible assets and goodwill. Expense for amortization of intangibles and average intangible assets are net of deferred tax liability, and calculated assuming a 35% tax rate.
- (6) Noninterest expense less amortization of intangibles divided by the sum of FTE net interest income and noninterest income excluding securities (losses) gains.
- (7) Presented on a FTE basis assuming a 35% tax rate.
- (8) Tangible common equity (total common equity less goodwill and other intangible assets) divided by tangible assets (total assets less goodwill and other intangible assets). Other intangible assets are net of deferred tax, and calculated assuming a 35% tax rate.
- (9) Tangible equity (total equity less goodwill and other intangible assets) divided by tangible assets (total assets less goodwill and other intangible assets). Other intangible assets are net of deferred tax, and calculated assuming a 35% tax rate.
- (10) In accordance with applicable regulatory reporting guidance, we are not required to retrospectively update historical filings for newly adopted accounting principles. Therefore, regulatory capital data has not been updated for the adoption of ASU 2014-01.
- (11) In accordance with applicable regulatory reporting guidance, we are not required to retrospectively update historical filings for newly adopted accounting principles. Therefore, Tier 1 capital, Tier 1 common equity, and risk-weighted assets have not been updated for the adoption of ASU 2014-01.

## ADDITIONAL DISCLOSURES

### Forward-Looking Statements

This report, including MD&A, contains certain forward-looking statements, including certain plans, expectations, goals, projections, and statements, which are subject to numerous assumptions, risks, and uncertainties. Statements that do not describe historical or current facts, including statements about beliefs and expectations, are forward-looking statements. Forward-looking statements may be identified by words such as expect, anticipate, believe, intend, estimate, plan, target, goal, or similar expressions, or future or conditional verbs such as will, may, might, should, would, could, or similar variations. The forward-looking statements are intended to be subject to the safe harbor provided by Section 27A of the Securities Act of 1933, Section 21E of the Securities Exchange Act of 1934, and the Private Securities Litigation Reform Act of 1995.

While there is no assurance that any list of risks and uncertainties or risk factors is complete, below are certain factors which could cause actual results to differ materially from those contained or implied in the forward-looking statements: (1) worsening of credit quality performance due to a number of factors such as the underlying value of collateral that could prove less valuable than otherwise assumed and assumed cash flows may be worse than expected; (2) changes in general economic, political, or industry conditions; uncertainty in U.S. fiscal and monetary policy, including the interest rate policies of the Federal Reserve Board; volatility and disruptions in global capital and credit markets; (3) movements in interest rates; (4) competitive pressures on product pricing and services; (5) success, impact, and timing of our business strategies, including market acceptance of any new products or services implementing our "Fair Play" banking philosophy; (6) changes in accounting policies and principles and the accuracy of our assumptions and estimates used to prepare our financial statements; (7) extended disruption of vital infrastructure; (8) the final

outcome of significant litigation; (9) the nature, extent, timing, and results of governmental actions, examinations, reviews, reforms, regulations, and interpretations, including those related to the Dodd-Frank Wall Street Reform and Consumer Protection Act and the Basel III regulatory capital reforms, as well as those involving the OCC, Federal Reserve, FDIC, and CFPB; and (10) the outcome of judicial and regulatory decisions regarding practices in the residential mortgage industry, including among other things the processes followed for foreclosing residential mortgages.

All forward-looking statements speak only as of the date they are made and are based on information available at that time. We assume no obligation to update forward-looking statements to reflect circumstances or events that occur after the date the forward-looking statements were made or to reflect the occurrence of unanticipated events except as required by federal securities laws. As forward-looking statements involve significant risks and uncertainties, caution should be exercised against placing undue reliance on such statements.

### **Non-Regulatory Capital Ratios**

In addition to capital ratios defined by banking regulators, the Company considers various other measures when evaluating capital utilization and adequacy, including:

- Tangible common equity to tangible assets,
- Tier 1 common equity to risk-weighted assets using Basel I and Basel III definitions, and
- Tangible common equity to risk-weighted assets using Basel I definition.

These non-regulatory capital ratios are viewed by management as useful additional methods of reflecting the level of capital available to withstand unexpected market conditions. Additionally, presentation of these ratios allows readers to compare the Company's capitalization to other financial services companies. These ratios differ from capital ratios defined by banking regulators principally in that the numerator excludes preferred securities, the nature and extent of which varies among different financial services companies. These ratios are not defined in Generally Accepted Accounting Principles ("GAAP") or federal banking regulations. As a result, these non-regulatory capital ratios disclosed by the Company are considered non-GAAP financial measures.

Because there are no standardized definitions for these non-regulatory capital ratios, the Company's calculation methods may differ from those used by other financial services companies. Also, there may be limits in the usefulness of these measures to investors. As a result, the Company encourages readers to consider the consolidated financial statements and other financial information contained in this Form 10-K in their entirety, and not to rely on any single financial measure. Basel III Tier 1 common capital ratio estimates are based on management's current interpretation, expectations, and understanding of the final U.S. Basel III rules adopted by the Federal Reserve Board and released on July 2, 2013.

### **Risk Factors**

More information on risk is set forth under the heading Risk Factors included in Item 1A and incorporated by reference into this MD&A. Additional information regarding risk factors can also be found in the Risk Management and Capital discussion, as well as the Regulatory Matters section included in Item 1 and incorporated by reference into the MD&A.

### **Critical Accounting Policies and Use of Significant Estimates**

Our Consolidated Financial Statements are prepared in accordance with GAAP. The preparation of financial statements in conformity with GAAP requires us to establish accounting policies and make estimates that affect amounts reported in our Consolidated Financial Statements. Note 1 of the Notes to Consolidated Financial Statements, which is incorporated by reference into this MD&A, describes the significant accounting policies we use in our Consolidated Financial Statements.

An accounting estimate requires assumptions and judgments about uncertain matters that could have a material effect on the Consolidated Financial Statements. Estimates are made under facts and circumstances at a point in time, and changes in those facts and circumstances could produce results substantially different from those estimates. The most significant accounting policies and estimates and their related application are discussed below.

#### ***Allowance for Credit Losses***

Our ACL of \$0.7 billion at December 31, 2013, represents our estimate of probable credit losses inherent in our loan and lease portfolio and our unfunded loan commitments and letters of credit. We regularly review our ACL for appropriateness by performing on-going evaluations of the loan and lease portfolio. In doing so, we consider factors such as the differing economic risk associated with each loan category, the financial condition of specific borrowers, the level of delinquent loans, the value of any collateral and,



where applicable, the existence of any guarantees or other documented support. We also evaluate the impact of changes in interest rates and overall economic conditions on the ability of borrowers to meet their financial obligations when quantifying our exposure to credit losses and assessing the appropriateness of our ACL at each reporting date. There is no certainty that our ACL will be appropriate over time to cover losses in the portfolio because of unanticipated adverse changes in the economy, market conditions, or events adversely affecting specific customers, industries, or markets. If the credit quality of our customer base materially deteriorates, the risk profile of a market, industry, or group of customers changes materially, or if the ACL is not appropriate, our net income and capital could be materially adversely affected which, in turn, could have a material adverse effect on our financial condition and results of operations.

In addition, bank regulators periodically review our ACL and may require us to increase our provision for loan and lease losses or loan charge-offs. Any increase in our ACL or loan charge-offs as required by these regulatory authorities could have a material adverse effect on our financial condition and results of operations.

### ***Goodwill Impairment***

Goodwill is an intangible asset representing the difference between the purchase price of an asset and its fair market value and is created when a company pays a premium to acquire another company. We test goodwill for impairment annually, as of October 1, using a two-step process that begins with an estimation of the fair value of each reporting unit. Goodwill impairment exists when a reporting unit's carrying value of goodwill exceeds its implied fair value. Goodwill is also tested for impairment on an interim basis, using the same two-step process as the annual testing, if an event occurs or circumstances change between annual tests that would more likely than not reduce the fair value of the reporting unit below its carrying amount.

Significant judgment is applied when goodwill is assessed for impairment. This judgment includes developing cash flow projections, selecting appropriate discount rates, identifying relevant market comparables, incorporating general economic and market conditions, and selecting an appropriate control premium. The selection and weighting of the various fair value techniques may result in a higher or lower fair value. Judgment is applied in determining the weightings that are most representative of fair value.

The first step (Step 1) of impairment testing requires comparing the fair value of each reporting unit with goodwill to its carrying value to identify potential impairment. For our annual impairment testing conducted during 2013, we identified four reporting units with goodwill: Retail and Business Banking, Regional and Commercial Banking, Wealth Advisors, Government Finance, and Home Lending (WGH), and Insurance. Auto Finance and Commercial Real Estate was not subject to impairment testing as it had no goodwill associated with the unit. In addition, although Insurance is included within Treasury/Other for business segment reporting, it was evaluated as a separate reporting unit for goodwill impairment testing because it had its own separately allocated goodwill resulting from prior acquisitions and met the reporting unit criteria.

For all four reporting units identified in the above paragraph, we utilized both income and market approaches to determine the fair value for each reporting unit. The income approach was based on discounted cash flows derived from assumptions of balance sheet and income statement activity. An internal forecast was developed by considering several long-term key business drivers such as anticipated loan and deposit growth, net interest margins, and efficiency ratios. Long-term growth rates were estimated to assist in determining the terminal values. The discount rates were estimated based on the Capital Asset Pricing Model, which considered the risk-free interest rate (20-year Treasury Bonds), market-risk premium, equity-risk premium, and a company-specific risk factor. The company-specific risk factor was used to address the uncertainty of growth estimates and earnings projections of Management. For the market approach, revenue, earnings and market capitalization multiples of comparable public companies were selected and applied to each reporting unit's applicable metrics such as book and tangible book values. The results of the income and market approaches are combined to arrive at the final calculation of fair value. All four of the reporting units tested passed Step 1.

The second step (Step 2) of impairment testing is necessary only if the reporting unit does not pass Step 1. Step 2 compares the implied fair value of the reporting unit goodwill with the carrying amount of the goodwill for the reporting unit. The implied fair value of goodwill is determined in the same manner as goodwill that is recognized in a business combination. Significant judgment and estimates are involved in estimating the fair value of the assets and liabilities of the reporting unit. As none of the reporting units failed Step 1, Step 2 was not applicable during 2013 testing.

Due to potential economic uncertainties, it is possible that our estimates and assumptions may adversely change in the future. If our market capitalization decreases, we may be required to record goodwill impairment losses in future periods, whether in connection with our next annual impairment testing or prior to that time, if any changes constitute a triggering event.

During the first quarter of 2014 we reorganized our business segments and as a result, goodwill was reallocated among the business segments, which resulted in an immediate impairment of goodwill. See Notes 25 and 7 for additional information regarding the segment reorganization and goodwill, respectively.

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## *Valuation of Financial Instruments*

Assets and liabilities carried at fair value inherently result in a higher degree of financial statement volatility. Assets measured at fair value include mortgage loans held for sale, available-for-sale and trading securities, certain securitized automobile loans, derivatives, and certain securitization trust notes payable. At December 31, 2013, approximately \$7.6 billion of our assets and \$0.1 billion of our liabilities were recorded at fair value. In addition to the above mentioned on-going fair value measurements, fair value is also the unit of measure for recording business combinations and other non-recurring financial assets and liabilities.

At the end of each quarter, we assess the valuation hierarchy for each asset or liability measured at fair value. As necessary, assets or liabilities may be transferred within fair value hierarchy levels due to changes in availability of observable market inputs to measure fair value at the measurement date.

Where available, we use quoted market prices to determine fair value. If quoted market prices are not available, fair value is determined, using either internally developed or independent third party valuation models, based on inputs that are either directly observable or derived from market data. These inputs include, but are not limited to, interest rate yield curves, option volatilities, or option adjusted spreads. Where neither quoted market prices nor observable market data are available, fair value is determined using valuation models that feature one or more significant unobservable inputs based on management's expectation that market participants would use in determining the fair value of the asset or liability. The determination of appropriate unobservable inputs requires exercise of management judgment. A significant portion of our assets and liabilities that are reported at fair value are measured based on quoted market prices and observable market or independent inputs.

The following is a description of the significant estimates used in the valuation of financial assets and liabilities for which quoted market prices and observable market parameters are not available.

### *Mortgage-backed and Asset-backed securities*

Our Alt-A, private label CMO and pooled-trust-preferred securities portfolios are classified as Level 3 and as such use significant estimates to determine the fair value of these securities which results in greater subjectivity. The Alt-A and private label CMO securities portfolios are subjected to a monthly review of the projected cash flows, while the cash flows of our pooled-trust-preferred securities portfolio are reviewed quarterly. These reviews are supported with analysis from independent third parties, and are used as a basis for impairment analysis.

Alt-A mortgage-backed and private-label CMO securities are collateralized by first-lien residential mortgage loans. The securities valuation methodology incorporates values obtained from a third party pricing specialist using a discounted cash flow approach and a proprietary pricing model and includes assumptions management believes market participants would use to value the securities under current market conditions. The model uses inputs such as estimated prepayment speeds, losses, recoveries, default rates that are implied by the underlying performance of collateral in the structure or similar structures, house price depreciation / appreciation rates that are based upon macroeconomic forecasts and discount rates that are implied by market prices for similar securities with similar collateral structures.

Pooled-trust-preferred securities are CDOs backed by a pool of debt securities issued by financial institutions. The collateral generally consists of trust-preferred securities and subordinated debt securities issued by banks, bank holding companies, and insurance companies. A full cash flow analysis is used to estimate fair values and assess impairment for each security within this portfolio. We engage a third party pricing specialist with direct industry experience in pooled-trust-preferred securities valuations to provide assistance in estimating the fair value and expected cash flows for each security in this portfolio. The PD of each issuer and the market discount rate are the most significant inputs in determining fair value. Management evaluates the PD assumptions provided by the third party pricing specialist by comparing the current PD to the assumptions used the previous quarter, actual defaults and deferrals in the current period, and trend data on certain financial ratios of the issuers. Huntington also evaluates the assumptions related to discount rates. Relying on cash flows is necessary because there was a lack of observable transactions in the market and many of the original sponsors or dealers for these securities are no longer able to provide a fair value that is compliant with ASC 820.

### *Derivatives used for hedging purposes*

Derivatives designated as qualified hedges are tested for hedge effectiveness on a quarterly basis. Assessments are made at the inception of the hedge and on a recurring basis to determine whether the derivative used in the hedging transaction has been and is expected to continue to be highly effective in offsetting changes in fair values or cash flows of the hedged item. A statistical regression analysis is performed to measure the effectiveness.

If, based on the assessment, a derivative is not expected to be a highly effective hedge or it has ceased to be a highly effective hedge, hedge accounting is discontinued as of the quarter the hedge is not highly effective. As the statistical regression analysis requires the use of estimates regarding the amount and timing of future cash flows which are sensitive to significant changes in future periods based on changes in market rates, we consider this a critical accounting estimate.

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### *Loans held for sale*

Huntington has elected to apply the fair value option to certain residential mortgage loans that are classified as held for sale at origination. The fair value is estimated based on security prices for similar product types.

Certain consumer and commercial loans are classified as held for sale and are accounted for at the lower of amortized cost or fair value. The determination of fair value for these consumer loans is based on security prices for similar product types or discounted expected cash flows, which takes into consideration factors such as future interest rates, prepayment speeds, default and loss curves, and market discount rates. The determination of fair value for commercial loans takes into account factors such as the location and appraised value of the related collateral, as well as the estimated cash flows from realization of the collateral.

### *Mortgage Servicing Rights*

Retained rights to service mortgage loans are recognized as a separate and distinct asset at the time the loans are sold. Mortgage servicing rights ("MSRs") are initially recorded at fair value at the time the related loans are sold and subsequently re-measured at each reporting date under either the fair value or amortization method. Any increase or decrease in fair value of MSRs accounted for under the fair value method, as well as any amortization and/or impairment of MSRs recorded under the amortization method, is reflected in earnings in the period that the changes occur. MSRs are subject to interest rate risk in that their fair value will fluctuate as a result of changes in the interest rate environment. Fair value is determined based upon the application of an income approach valuation model. The valuation model, maintained by an independent third party, incorporates assumptions in estimating future cash flows. These assumptions include time decay, payoffs, and changes in valuation inputs and assumptions. The reasonableness of these pricing models is validated on a minimum of a quarterly basis by at least one independent external service broker valuation. Because the fair values of MSRs are significantly impacted by the use of estimates, the use of different assumption estimates can result in different estimated fair values of those MSRs.

### *Pension Valuation*

Pension plan assets consist of mutual funds, corporate bonds, US government bonds, our common stock, and other investment assets. Investments are accounted for at cost on the trade date and are reported at fair value. Mutual funds are valued at quoted Net Asset Value. Our common stock is traded on a national securities exchange and is valued at the last reported sales price.

The discount rate and expected return on plan assets used to determine the benefit obligation and pension expense are both significant assumptions. Actual results may be materially different. *(See Note 18 of the Notes to the Consolidated Financial Statements).*

### *Contingent Liabilities*

We are parties to various claims, litigation, and legal proceedings resulting from ordinary business activities relating to our current and/or former operations. We estimate and provide for potential losses that may arise out of litigation and regulatory proceedings to the extent that such losses are probable and can be reasonably estimated. Significant judgment is required in making these estimates and our final liabilities may ultimately be more or less than the current estimate. Our total estimated liability in respect of litigation and regulatory proceedings is determined on a case-by-case basis and represents an estimate of probable losses after considering, among other factors, the progress of each case or proceeding, our experience and the experience of others in similar cases or proceedings, and the opinions and views of legal counsel. Litigation exposure represents a key area of judgment and is subject to uncertainty and certain factors outside of our control.

### *Income Taxes*

The calculation of our provision for income taxes is complex and requires the use of estimates and judgments. We have two accruals for income taxes: (1) our income tax payable represents the estimated net amount currently due to the federal, state, and local taxing jurisdictions, net of any reserve for potential audit issues and any tax refunds, and the net receivable balance is reported as a component of accrued income and other assets in our consolidated balance sheet; (2) our deferred federal and state income tax and related valuation accounts, reported as a component of accrued income and other assets, represents the estimated impact of temporary differences between how we recognize our assets and liabilities under GAAP, and how such assets and liabilities are recognized under federal and state tax law.

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In the ordinary course of business, we operate in various taxing jurisdictions and are subject to income and non-income taxes. The effective tax rate is based in part on our interpretation of the relevant current tax laws. We believe the aggregate liabilities related to taxes are appropriately reflected in the consolidated financial statements. We review the appropriate tax treatment of all transactions taking into consideration statutory, judicial, and regulatory guidance in the context of our tax positions. In addition, we rely on various tax opinions, recent tax audits, and historical experience.

From time-to-time, we engage in business transactions that may affect our tax liabilities. Where appropriate, we have obtained opinions of outside experts and have assessed the relative merits and risks of the appropriate tax treatment of business transactions taking into account statutory, judicial, and regulatory guidance in the context of the tax position. However, changes to our estimates of accrued taxes can occur due to changes in tax rates, implementation of new business strategies, resolution of issues with taxing authorities regarding previously taken tax positions, and newly enacted statutory, judicial, and regulatory guidance. Such changes could affect the amount of our accrued taxes and could be material to our financial position and / or results of operations. *(See Note 17 of the Notes to Consolidated Financial Statements.)*

#### ***Deferred Tax Assets***

At December 31, 2013, we had a net federal deferred tax asset of \$97.9 million and a net state deferred tax asset of \$39.7 million. A valuation allowance is provided when it is more-likely-than-not that some portion of the deferred tax asset will not be realized. All available evidence, both positive and negative, was considered to determine whether, based on the weight of that evidence, impairment should be recognized. Our forecast process includes judgmental and quantitative elements that may be subject to significant change. If our forecast of taxable income within the carryforward periods available under applicable law is not sufficient to cover the amount of net deferred tax assets, such assets may be impaired. Based on our analysis of both positive and negative evidence and our ability to offset the net deferred tax assets against our forecasted future taxable income, there was no impairment of the net deferred tax assets at December 31, 2013, for regulatory capital purposes.

#### **Recent Accounting Pronouncements and Developments**

Note 2 to Consolidated Financial Statements discusses new accounting pronouncements adopted during 2013 and the expected impact of accounting pronouncements recently issued but not yet required to be adopted. To the extent the adoption of new accounting standards materially affect financial condition, results of operations, or liquidity, the impacts are discussed in the applicable section of this MD&A and the Notes to Consolidated Financial Statements.

#### **Item 8: Financial Statements and Supplementary Data**

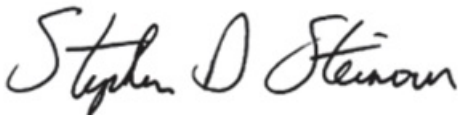
Information required by this item is set forth in the Report of Independent Registered Public Accounting Firm, Consolidated Financial Statements and Notes, and Selected Quarterly Income Statements, which is incorporated by reference into this item.

## REPORT OF MANAGEMENT

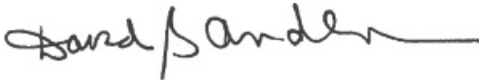
The Management of Huntington Bancshares Incorporated (Huntington or the Company) is responsible for the financial information and representations contained in the Consolidated Financial Statements and other sections of this report. The Consolidated Financial Statements have been prepared in conformity with accounting principles generally accepted in the United States. In all material respects, they reflect the substance of transactions that should be included based on informed judgments, estimates, and currently available information. Management maintains a system of internal accounting controls, which includes the careful selection and training of qualified personnel, appropriate segregation of responsibilities, communication of written policies and procedures, and a broad program of internal audits. The costs of the controls are balanced against the expected benefits. During 2013, the audit committee of the board of directors met regularly with Management, Huntington's internal auditors, and the independent registered public accounting firm, Deloitte & Touche LLP, to review the scope of the audits and to discuss the evaluation of internal accounting controls and financial reporting matters. The independent registered public accounting firm and the internal auditors have free access to, and meet confidentially with, the audit committee to discuss appropriate matters. Also, Huntington maintains a disclosure review committee. This committee's purpose is to design and maintain disclosure controls and procedures to ensure that material information relating to the financial and operating condition of Huntington is properly reported to its chief executive officer, chief financial officer, internal auditors, and the audit committee of the board of directors in connection with the preparation and filing of periodic reports and the certification of those reports by the chief executive officer and the chief financial officer.

## REPORT OF MANAGEMENT'S ASSESSMENT OF INTERNAL CONTROL OVER FINANCIAL REPORTING

Management is responsible for establishing and maintaining adequate internal control over financial reporting for the Company, including accounting and other internal control systems that, in the opinion of Management, provide reasonable assurance that (1) transactions are properly authorized, (2) the assets are properly safeguarded, and (3) transactions are properly recorded and reported to permit the preparation of the Consolidated Financial Statements in conformity with accounting principles generally accepted in the United States. Huntington's Management assessed the effectiveness of the Company's internal control over financial reporting as of December 31, 2013. In making this assessment, Management used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in *Internal Control—Integrated Framework (1992)*. Based on that assessment, Management believes that, as of December 31, 2013, the Company's internal control over financial reporting is effective based on those criteria. The Company's internal control over financial reporting as of December 31, 2013 has been audited by Deloitte & Touche LLP, an independent registered public accounting firm, as stated in their report appearing on the next page.



Stephen D. Steinour – Chairman, President, and Chief Executive Officer



David S. Anderson – Executive Vice President and Interim Chief Financial Officer

February 14, 2014

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Shareholders of  
Huntington Bancshares Incorporated  
Columbus, Ohio

We have audited the internal control over financial reporting of Huntington Bancshares Incorporated and subsidiaries (the "Company") as of December 31, 2013, based on criteria established in Internal Control—Integrated Framework (1992) issued by the Committee of Sponsoring Organizations of the Treadway Commission. The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Report of Management's Assessment of Internal Control over Financial Reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed by, or under the supervision of, the company's principal executive and principal financial officers, or persons performing similar functions, and effected by the company's board of directors, management, and other personnel to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of the inherent limitations of internal control over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may not be prevented or detected on a timely basis. Also, projections of any evaluation of the effectiveness of the internal control over financial reporting to future periods are subject to the risk that the controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2013, based on the criteria established in Internal Control—Integrated Framework (1992) issued by the Committee of Sponsoring Organizations of the Treadway Commission.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated financial statements as of and for the year ended December 31, 2013 of the Company and our report dated February 14, 2014 (except for Note 28, as to which the date is May 28, 2014, which includes an explanatory paragraph relating to the retrospective adjustment for a change in the accounting for qualified affordable housing projects to reflect the requirements of Financial Accounting Standards Board Accounting Standard Update 2014-01, Investments (Topic 323)—Investments – Equity Method and Joint Ventures, and a change in the composition of the Company's reportable segments) expressed an unqualified opinion on those financial statements.

*Deloitte & Touche LLP*

Columbus, Ohio  
February 14, 2014

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Shareholders of  
Huntington Bancshares Incorporated  
Columbus, Ohio

We have audited the accompanying consolidated balance sheets of Huntington Bancshares Incorporated and subsidiaries (the "Company") as of December 31, 2013 and 2012, and the related consolidated statements of income, comprehensive income, changes in shareholders' equity, and cash flows for each of the three years in the period ended December 31, 2013. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such consolidated financial statements present fairly, in all material respects, the financial position of Huntington Bancshares Incorporated and subsidiaries as of December 31, 2013 and 2012, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2013, in conformity with accounting principles generally accepted in the United States of America.

As discussed in Note 28 to the financial statements, the accompanying financial statements have been retrospectively adjusted for a change in the accounting for qualified affordable housing projects to reflect the requirements of Financial Accounting Standards Board Accounting Standard Update 2014-01, Investments (Topic 323)—Investments – Equity Method and Joint Ventures, and a change in the composition of the Company's reportable segments.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the Company's internal control over financial reporting as of December 31, 2013, based on the criteria established in Internal Control—Integrated Framework (1992) issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated February 14, 2014 expressed an unqualified opinion on the Company's internal control over financial reporting.

*Deloitte & Touche LLP*

Columbus, Ohio  
February 14, 2014, (except for Note 28, as to which the date is May 28, 2014)

Huntington Bancshares Incorporated  
Consolidated Balance Sheets

	December 31,	
	2013	2012
<i>(dollar amounts in thousands, except number of shares)</i>		
<b>Assets</b>		
Cash and due from banks	\$ 1,001,132	\$ 1,262,806
Interest-bearing deposits in banks	57,043	70,921
Trading account securities	35,573	91,205
Loans held for sale	326,212	764,309
(includes \$278,928 and \$452,949 respectively, measured at fair value)(1)		
Available-for-sale and other securities	7,308,753	7,566,175
Held-to-maturity securities	3,836,667	1,743,876
Loans and leases (includes \$52,286 and \$142,762 respectively, measured at fair value)(2)		
Commercial and industrial loans and leases	17,594,276	16,970,689
Commercial real estate loans	4,850,094	5,399,240
Automobile loans and leases	6,638,713	4,633,820
Home equity loans	8,336,318	8,335,342
Residential mortgage loans	5,321,088	4,969,672
Other consumer loans	380,011	419,662
Loans and leases	43,120,500	40,728,425
Allowance for loan and lease losses	(647,870)	(769,075)
Net loans and leases	42,472,630	39,959,350
Bank owned life insurance	1,647,170	1,596,056
Premises and equipment	634,657	617,257
Goodwill	444,268	444,268
Other intangible assets	93,193	132,157
Accrued income and other assets	1,609,876	1,893,094
<b>Total assets</b>	<b>\$ 59,467,174</b>	<b>\$ 56,141,474</b>
<b>Liabilities and shareholders' equity</b>		
<b>Liabilities</b>		
Deposits in domestic offices		
Demand deposits - noninterest-bearing	\$ 13,650,468	\$ 12,599,636
Interest-bearing	33,540,545	33,375,016
Deposits in foreign offices	315,705	278,031
Deposits	47,506,718	46,252,683
Short-term borrowings	552,143	589,814
Federal Home Loan Bank advances	1,808,293	1,008,959
Other long-term debt	1,349,119	158,784
Subordinated notes	1,100,860	1,197,091
Accrued expenses and other liabilities	1,059,888	1,155,643
<b>Total liabilities</b>	<b>53,377,021</b>	<b>50,362,974</b>
<b>Shareholders' equity</b>		
Preferred stock - authorized 6,617,808 shares;		
Series A, 8.50% fixed rate, non-cumulative perpetual convertible preferred stock, par value of \$0.01, and liquidation value per share of \$1,000	362,507	362,507
Series B, floating rate, non-voting, non-cumulative perpetual preferred stock, par value of \$0.01, and liquidation value per share of \$1,000	23,785	23,785
Common stock	8,322	8,441
Capital surplus	7,398,515	7,475,149
Less treasury shares, at cost	(9,643)	(10,921)
Accumulated other comprehensive loss	(214,009)	(150,817)
Retained (deficit) earnings	(1,479,324)	(1,929,644)
<b>Total shareholders' equity</b>	<b>6,090,153</b>	<b>5,778,500</b>
<b>Total liabilities and shareholders' equity</b>	<b>\$ 59,467,174</b>	<b>\$ 56,141,474</b>
Common shares authorized (par value of \$0.01)	1,500,000,000	1,500,000,000
Common shares issued	832,217,098	844,105,349
Common shares outstanding	830,963,427	842,812,709
Treasury shares outstanding	1,253,671	1,292,640
Preferred shares issued	1,967,071	1,967,071
Preferred shares outstanding	398,007	398,007

(1) Amounts represent loans for which Huntington has elected the fair value option. See Note 19.

(2) Amounts represent certain assets of a consolidated VIE for which Huntington has elected the fair value option. See Note 21.

See Notes to Consolidated Financial Statements



Huntington Bancshares Incorporated  
Consolidated Statements of Income

<i>(dollar amounts in thousands, except per share amounts)</i>	Year Ended December 31,		
	2013	2012	2011
Interest and fee income:			
Loans and leases	\$1,629,939	\$1,675,295	\$1,727,784
Available-for-sale and other securities			
Taxable	148,557	184,340	207,984
Tax-exempt	12,678	8,999	9,785
Held-to-maturity securities	50,214	24,088	11,213
Other	19,249	37,541	13,460
Total interest income	<u>1,860,637</u>	<u>1,930,263</u>	<u>1,970,226</u>
Interest expense			
Deposits	116,241	162,167	260,052
Short-term borrowings	700	2,048	3,500
Federal Home Loan Bank advances	1,077	819	824
Subordinated notes and other long-term debt	38,011	54,705	76,680
Total interest expense	<u>156,029</u>	<u>219,739</u>	<u>341,056</u>
Net interest income	1,704,608	1,710,524	1,629,170
Provision for credit losses	90,045	147,388	174,059
Net interest income after provision for credit losses	<u>1,614,563</u>	<u>1,563,136</u>	<u>1,455,111</u>
Service charges on deposit accounts	271,802	262,179	243,507
Mortgage banking income	126,855	191,092	83,408
Trust services	123,007	121,897	119,382
Electronic banking	92,591	82,290	111,697
Insurance income	69,264	71,319	69,470
Brokerage income	69,189	72,226	80,367
Bank owned life insurance income	56,419	56,042	62,336
Capital markets fees	45,220	48,160	36,540
Gain on sale of loans	18,171	58,182	31,944
Net gains on sales of securities	2,220	6,388	3,682
Impairment losses recognized in earnings on available-for-sale securities (a)	(1,802)	(1,619)	(7,363)
Other income	139,260	138,165	157,347
Total noninterest income	<u>1,012,196</u>	<u>1,106,321</u>	<u>992,317</u>
Personnel costs	1,001,637	988,193	892,534
Outside data processing and other services	199,547	190,255	189,174
Net occupancy	125,344	111,160	109,129
Equipment	106,793	102,947	92,544
Marketing	51,185	64,263	65,560
Deposit and other insurance expense	50,161	68,330	77,692
Amortization of intangibles	41,364	46,549	53,318
Professional services	40,587	65,758	68,616
Gain on early extinguishment of debt	—	(798)	(9,697)
Other expense	141,385	199,219	189,630
Total noninterest expense	<u>1,758,003</u>	<u>1,835,876</u>	<u>1,728,500</u>
Income before income taxes	868,756	833,581	718,928
Provision for income taxes	227,474	202,291	172,555
Net income	641,282	631,290	546,373
Dividends on preferred shares	31,869	31,989	30,813
Net income applicable to common shares	<u>\$ 609,413</u>	<u>\$ 599,301</u>	<u>\$ 515,560</u>
Average common shares - basic	834,205	857,962	863,691
Average common shares - diluted	843,974	863,402	867,624
Per common share:			
Net income - basic	\$ 0.73	\$ 0.70	\$ 0.60
Net income - diluted	0.72	0.69	0.59
Cash dividends declared	0.19	0.16	0.10

(a) The following OTTI losses are included in securities losses for the periods presented:

Total OTTI losses	\$ (1,870)	\$ (1,886)	\$ (8,791)
Noncredit-related portion of loss recognized in OCI	<u>68</u>	<u>267</u>	<u>1,428</u>
Net impairment credit losses recognized in earnings	<u>\$ (1,802)</u>	<u>\$ (1,619)</u>	<u>\$ (7,363)</u>

See Notes to Consolidated Financial Statements

Huntington Bancshares Incorporated  
Consolidated Statements of Comprehensive Income

<i>(dollar amounts in thousands)</i>	Year Ended December 31,		
	2013	2012	2011
Net income	\$641,282	\$631,290	\$546,373
Other comprehensive income, net of tax:			
Unrealized gains on available-for-sale and other securities:			
Non-credit-related impairment recoveries (losses) on debt securities not expected to be sold	153	12,490	7,499
Unrealized net gains (losses) on available-for-sale and other securities arising during the period, net of reclassification for net realized gains	<u>(77,593)</u>	<u>55,305</u>	<u>64,921</u>
Total unrealized gains on available-for-sale and other securities	(77,440)	67,795	72,420
Unrealized gains (losses) on cash flow hedging derivatives	(65,928)	6,186	5,188
Change in accumulated unrealized losses for pension and other post-retirement obligations	80,176	(51,035)	(53,875)
Other comprehensive income (loss), net of tax	<u>(63,192)</u>	<u>22,946</u>	<u>23,733</u>
Comprehensive income	<u>\$578,090</u>	<u>\$654,236</u>	<u>\$570,106</u>

See Notes to Consolidated Financial Statements

Huntington Bancshares Incorporated  
Consolidated Statements of Changes in Shareholders' Equity

<i>(all amounts in thousands, except for per share amounts)</i>	Preferred Stock				Common Stock		Capital Surplus	Treasury Stock		Accumulated Other Comprehensive Loss	Retained Earnings (Deficit)	Total
	Series A		Series B		Shares	Amount		Shares	Amount			
	Shares	Amount	Shares	Floating Rate Amount								
Year Ended December 31, 2013												
Balance, beginning of year	363	\$362,507	35	\$23,785	844,105	\$8,441	\$7,475,149	(1,292)	\$(10,921)	\$(150,817)	\$(1,929,644)	\$5,778,500
Net income											641,282	641,282
Other comprehensive income (loss)										(63,192)		(63,192)
Repurchases of common stock					(16,708)	(167)	(124,828)					(124,995)
Cash dividends declared:												
Common (\$0.19 per share)											(158,194)	(158,194)
Preferred Series A (\$85.00 per share)											(30,813)	(30,813)
Preferred Series B (\$33.14 per share)											(1,055)	(1,055)
Recognition of the fair value of share-based compensation							37,007					37,007
Other share-based compensation activity					4,820	48	12,812				(873)	11,987
Other							(1,625)	(39)	1,278		(27)	(374)
Balance, end of year	363	\$362,507	35	\$23,785	832,217	\$8,322	\$7,398,515	(1,331)	\$(9,643)	\$(214,009)	\$(1,479,324)	\$6,090,153

See Notes to Consolidated Financial Statements

Huntington Bancshares Incorporated  
Consolidated Statements of Changes in Shareholders' Equity

<i>(all amounts in thousands, except for per share amounts)</i>	Preferred Stock				Common Stock		Capital Surplus	Treasury Stock		Accumulated Other Comprehensive Loss	Retained Earnings (Deficit)	Total
	Series A		Series B		Shares	Amount		Shares	Amount			
	Shares	Amount	Shares	Floating Rate Amount								
Year Ended December 31, 2012												
Balance, beginning of year	363	\$362,507	35	\$23,785	865,585	\$8,656	\$7,596,809	(1,178)	\$(10,255)	\$(173,763)	\$(2,391,618)	\$5,416,121
Net income											631,290	631,290
Other comprehensive income (loss)										22,946		22,946
Repurchase of common stock					(23,328)	(233)	(148,648)					(148,881)
Cash dividends declared:												
Common (\$0.16 per share)											(136,887)	(136,887)
Preferred Series A (\$85.00 per share)											(30,813)	(30,813)
Preferred Series B (\$33.14 per share)											(1,176)	(1,176)
Recognition of the fair value of share-based compensation							27,873					27,873
Other share-based compensation activity					1,848	18	(795)				(348)	(1,125)
Other							(90)	(114)	(666)		(92)	(848)
Balance, end of year	363	\$362,507	35	\$23,785	844,105	\$8,441	\$7,475,149	(1,292)	\$(10,921)	\$(150,817)	\$(1,929,644)	\$5,778,500

See Notes to Consolidated Financial Statements

Huntington Bancshares Incorporated  
Consolidated Statements of Changes in Shareholders' Equity

<i>(all amounts in thousands, except for per share amounts)</i>	Preferred Stock				Common Stock		Capital Surplus	Treasury Stock		Accumulated Other Comprehensive Loss	Retained Earnings (Deficit)	Total
	Series A		Series B		Shares	Amount		Shares	Amount			
	Shares	Amount	Shares	Floating Rate Amount								
<b>Year Ended December 31, 2011</b>												
Balance, beginning of the year	363	\$362,507	—	\$ —	864,195	\$8,642	\$7,630,093	(876)	\$ (8,771)	\$ (197,496)	\$(2,814,433)	\$4,980,542
Cumulative effect of change in accounting principle for low income housing tax credits, net of tax of \$27,766											(5,739)	(5,739)
Balance, beginning of year - as adjusted	363	\$362,507	—	\$ —	864,195	\$8,642	\$7,630,093	(876)	\$ (8,771)	\$ (197,496)	\$(2,820,172)	\$4,974,803
Net income											546,373	546,373
Other comprehensive income (loss)										23,733		23,733
Issuance of preferred stock			35	23,785			(1,759)					22,026
Repurchase of warrants convertible to common stock							(49,100)					(49,100)
Cash dividends declared:												
Common (\$0.10 per share)											(86,448)	(86,448)
Preferred Series A (\$85.00 per share)											(30,813)	(30,813)
Recognition of the fair value of share-based compensation							19,666					19,666
Other share-based compensation activity					1,390	14	(1,605)				(343)	(1,934)
Other							(486)	(302)	(1,484)		(215)	(2,185)
Balance, end of year	363	\$362,507	35	\$23,785	865,585	\$8,656	\$7,596,809	(1,178)	\$(10,255)	\$ (173,763)	\$(2,391,618)	\$5,416,121

See Notes to Consolidated Financial Statements

Huntington Bancshares Incorporated  
Consolidated Statements of Cash Flows

	Year Ended December 31,		
	2013	2012	2011
<i>(dollar amounts in thousands)</i>			
<b>Operating activities</b>			
Net income	\$ 641,282	\$ 631,290	\$ 546,373
Adjustments to reconcile net income to net cash provided by operating activities:			
Provision for credit losses	90,045	147,388	174,059
Depreciation and amortization	281,545	274,572	282,105
Share-based compensation expense	37,007	27,873	19,666
Change in deferred income taxes	106,022	159,938	148,728
Originations of loans held for sale	(2,845,275)	(3,814,572)	(2,414,172)
Principal payments on and proceeds from loans held for sale	3,017,430	3,731,465	2,820,797
Gain on sale of loans held for sale	(44,787)	(60,251)	(15,870)
Gain on early extinguishment of debt	—	(798)	(9,697)
Bargain purchase gain	—	(11,217)	—
Net gains on sales of securities	(2,220)	(6,388)	(3,682)
Impairment losses recognized in earnings on available-for-sale securities	1,802	1,619	7,363
Net Change in:			
Trading account securities	55,632	(45,306)	139,505
Accrued income and other assets	10,500	458,328	(55,525)
Accrued expense and other liabilities	(335,738)	(491,811)	(44,863)
Net cash provided by (used for) operating activities	<u>1,013,245</u>	<u>1,002,130</u>	<u>1,594,787</u>
<b>Investing activities</b>			
Decrease (increase) in interest-bearing deposits in banks	146,584	70,980	50,093
Net cash received in acquisitions	—	40,258	—
Proceeds from:			
Maturities and calls of available-for-sale and other securities	1,414,114	1,776,594	2,489,049
Maturities of held-to-maturity securities	278,136	113,576	31,163
Sales of available-for-sale and other securities	410,106	957,930	3,205,884
Purchases of available-for-sale and other securities	(1,416,795)	(2,384,824)	(4,283,866)
Purchases of held-to-maturity securities	(2,081,373)	(941,119)	(204,082)
Net proceeds from sales of loans	459,006	3,092,643	1,640,237
Net loan and lease activity, excluding sales	(3,386,753)	(3,287,000)	(4,148,424)
Proceeds from sale of operating lease assets	10,227	30,322	62,744
Purchases of premises and equipment	(102,208)	(129,641)	(143,763)
Proceeds from sales of other real estate	40,448	56,762	55,817
Purchases of loans and leases	(16,170)	(484,157)	(59,885)
Other, net	4,345	4,698	327
Net cash provided by (used for) investing activities	<u>(4,240,333)</u>	<u>(1,082,978)</u>	<u>(1,304,706)</u>
<b>Financing activities</b>			
Increase (decrease) in deposits	1,258,038	2,262,213	1,420,944
Increase (decrease) in short-term borrowings	55,279	(939,979)	(580,335)
Maturity/redemption of subordinated notes	(50,000)	(305,010)	(5,000)
Proceeds from Federal Home Loan Bank advances	4,400,000	2,515,000	550,000
Maturity/redemption of Federal Home Loan Bank advances	(3,600,721)	(1,914,281)	(359,732)
Proceeds from issuance of long-term debt	1,250,000	—	—
Maturity/redemption of long-term debt	(52,086)	(1,070,804)	(902,652)
Repurchase of Warrant to the Treasury	—	—	(49,100)
Dividends paid on preferred stock	(31,869)	(31,719)	(30,813)
Dividends paid on common stock	(150,608)	(137,616)	(61,591)
Repurchase of common stock	(124,995)	(148,881)	—
Cost to issue preferred stock	—	—	(1,759)
Other, net	12,376	(1,237)	(1,963)
Net cash provided by (used for) financing activities	<u>2,965,414</u>	<u>227,686</u>	<u>(22,001)</u>
Increase (decrease) in cash and cash equivalents	(261,674)	146,838	268,080
Cash and cash equivalents at beginning of period	<u>1,262,806</u>	<u>1,115,968</u>	<u>847,888</u>
Cash and cash equivalents at end of period	<u>\$ 1,001,132</u>	<u>\$ 1,262,806</u>	<u>\$ 1,115,968</u>

Supplemental disclosures:			
Interest paid	\$155,832	\$231,897	\$ 357,212
Income taxes paid (refunded)	109,432	6,389	80,065
Non-cash activities:			
Loans transferred to available-for-sale securities	600,435	—	—
Loans transferred to portfolio from held-for-sale	307,303	—	—
Transfer of securities to held-to-maturity from available-for-sale	292,164	278,748	469,070
Loans transferred to held-for-sale from portfolio	53,360	306,261	1,268,132
Dividends accrued, paid in subsequent quarter	47,898	47,312	40,771
Trust Preferred Securities exchange	—	—	35,500

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**Huntington Bancshares Incorporated****Notes to Consolidated Financial Statements****1. SIGNIFICANT ACCOUNTING POLICIES**

**Nature of Operations** — Huntington Bancshares Incorporated (Huntington or the Company) is a multi-state diversified regional bank holding company organized under Maryland law in 1966 and headquartered in Columbus, Ohio. Through its subsidiaries, including its bank subsidiary, The Huntington National Bank (the Bank), Huntington is engaged in providing full-service commercial, small business, consumer banking services, mortgage banking services, automobile financing, equipment leasing, investment management, trust services, brokerage services, customized insurance programs, and other financial products and services. Huntington's banking offices are located in Ohio, Michigan, Pennsylvania, Indiana, West Virginia, and Kentucky. Select financial services and other activities are also conducted in various other states. International banking services are available through the headquarters office in Columbus, Ohio and a limited purpose office located in the Cayman Islands and another in Hong Kong.

**Basis of Presentation** — The Consolidated Financial Statements include the accounts of Huntington and its majority-owned subsidiaries and are presented in accordance with GAAP. All intercompany transactions and balances have been eliminated in consolidation. Companies in which Huntington holds more than a 50% voting equity interest, or a controlling financial interest, or are a VIE in which Huntington has the power to direct the activities of an entity that most significantly impact the entity's economic performance and has an obligation to absorb losses or the right to receive benefits from the VIE which could potentially be significant to the VIE are consolidated. VIEs are legal entities with insubstantial equity, whose equity investors lack the ability to make decisions about the entity's activities, or whose equity investors do not have the right to receive the residual returns of the entity if they occur. VIEs in which Huntington does not hold the power to direct the activities of the entity that most significantly impact the entity's economic performance or does not have an obligation to absorb losses or the right to receive benefits from the VIE which could potentially be significant to the VIE are not consolidated. For consolidated entities where Huntington holds less than a 100% interest, Huntington recognizes noncontrolling interest (included in shareholders' equity) for the equity held by others and noncontrolling profit or loss (included in noninterest expense) for the portion of the entity's earnings attributable to other's interests. Investments in companies that are not consolidated are accounted for using the equity method when Huntington has the ability to exert significant influence. Those investments in nonmarketable securities for which Huntington does not have the ability to exert significant influence are generally accounted for using the cost method. Investments in private investment partnerships that are accounted for under the equity method or the cost method are included in accrued income and other assets and Huntington's proportional interest in the equity investments' earnings are included in other noninterest income. Investment interests accounted for under the cost and equity methods are periodically evaluated for impairment.

The preparation of financial statements in conformity with GAAP requires Management to make estimates and assumptions that significantly affect amounts reported in the Consolidated Financial Statements. Huntington utilizes processes that involve the use of significant estimates and the judgments of Management in determining the amount of its allowance for credit losses, income taxes deferred tax assets, and contingent liabilities, as well as fair value measurements of investment securities, derivatives, goodwill, pension assets and liabilities, mortgage servicing rights, and loans held for sale. As with any estimate, actual results could differ from those estimates.

Certain prior period amounts have been reclassified to conform to the current year's presentation.

**Resale and Repurchase Agreements** — Securities purchased under agreements to resell and securities sold under agreements to repurchase are treated as collateralized financing transactions and are recorded at the amounts at which the securities were acquired or sold plus accrued interest. The fair value of collateral either received from or provided to a third party is continually monitored and additional collateral is obtained or requested to be returned to Huntington in accordance with the agreement.

**Securities** — Securities purchased with the intention of recognizing short-term profits or which are actively bought and sold are classified as trading account securities and reported at fair value. The unrealized gains or losses on trading account securities are recorded in other noninterest income, except for gains and losses on trading account securities used to hedge the fair value of MSRs, which are included in mortgage banking income. Debt securities purchased in which Huntington has the positive intent and ability to hold to its maturity are classified as held-to-maturity securities. Held-to-maturity securities are recorded at amortized cost. All other debt and equity securities are classified as available-for-sale and other securities. Unrealized gains or losses on available-for-sale and other securities are reported as a separate component of accumulated OCI in the Consolidated Statements of Changes in Shareholders' Equity. Credit-related declines in the value of debt and marketable equity securities that are considered other-than-temporary are recorded in noninterest income.

Huntington evaluates its investment securities portfolio on a quarterly basis for indicators of OTTI. Huntington assesses whether OTTI has occurred when the fair value of a debt security is less than the amortized cost basis at the balance sheet date. Management reviews the amount of unrealized loss, the length of time the security has been in an unrealized loss position, the credit rating history, market trends of similar security classes, time remaining to maturity, and the source of both interest and principal payments to identify



securities which could potentially be impaired. OTTI is considered to have occurred (1) if Huntington intends to sell the security; (2) if it is more likely than not Huntington will be required to sell the security before recovery of its amortized cost basis; or (3) the present value of expected cash flows are not sufficient to recover all contractually required principal and interest payments. For securities that Huntington does not expect to sell, or it is not more likely than not to be required to sell, the OTTI is separated into credit and noncredit components. A discounted cash flow analysis, which includes evaluating the timing of the expected cash flows, is completed for all debt securities subject to credit impairment. The measurement of the credit loss component is equal to the difference between the debt security's cost basis and the present value of its expected future cash flows discounted at the security's effective yield. The credit-related OTTI, represented by the expected loss in principal, is recognized in noninterest income. The remaining difference between the security's fair value and the present value of future expected cash flows is due to factors that are not credit-related and, therefore, are recognized in OCI. Huntington believes that it will fully collect the carrying value of securities on which noncredit-related OTTI has been recognized in OCI. Noncredit-related OTTI results from other factors, including increased liquidity spreads and extension of the security. For securities which Huntington does expect to sell, or if it is more likely than not Huntington will be required to sell the security before recovery of its amortized cost basis, all OTTI is recognized in earnings. Presentation of OTTI is made in the Consolidated Statements of Income on a gross basis with a reduction for the amount of OTTI recognized in OCI. Once an OTTI is recorded, when future cash flows can be reasonably estimated, future cash flows are re-allocated between interest and principal cash flows to provide for a level-yield on the security.

Securities transactions are recognized on the trade date (the date the order to buy or sell is executed). The carrying value plus any related OCI balance of sold securities is used to compute realized gains and losses. Interest and dividends on securities, including amortization of premiums and accretion of discounts using the effective interest method over the period to maturity, are included in interest income.

Nonmarketable equity securities include stock acquired for regulatory purposes, such as Federal Home Loan Bank stock and Federal Reserve Bank stock. These securities are accounted for at cost, evaluated for impairment, and included in available-for-sale and other securities.

**Loans and Leases** — Loans and direct financing leases for which Huntington has the intent and ability to hold for the foreseeable future, or until maturity or payoff, are classified in the Consolidated Balance Sheets as loans and leases. Except for loans which are subject to fair value requirements, loans and leases are carried at the principal amount outstanding, net of unamortized deferred loan origination fees and costs and net of unearned income. Direct financing leases are reported at the aggregate of lease payments receivable and estimated residual values, net of unearned and deferred income. Interest income is accrued as earned using the interest method based on unpaid principal balances. Huntington defers the fees it receives from the origination of loans and leases, as well as the direct costs of those activities. Huntington also acquires loans at a premium and at a discount to their contractual values. Huntington amortizes loan discounts, premiums, and net loan origination fees and costs on a level-yield basis over the estimated lives of the related loans.

Troubled debt restructurings are loans for which the original contractual terms have been modified to provide a concession to a borrower experiencing financial difficulties. Loan modifications are considered TDRs when the concessions provided are not available to the borrower through either normal channels or other sources. However, not all loan modifications are TDRs. Modifications resulting in troubled debt restructurings may include changes to one or more terms of the loan, including but not limited to, a change in interest rate, an extension of the amortization period, a reduction in payment amount, and partial forgiveness or deferment of principal or accrued interest.

Residual values on leased equipment are evaluated quarterly for impairment. Impairment of the residual values of direct financing leases determined to be other than temporary is recognized by writing the leases down to fair value with a charge to other noninterest expense. Residual value losses arise if the expected fair value at the end of the lease term is less than the residual value recorded at the lease origination, net of estimated amounts reimbursable by the lessee. Future declines in the expected residual value of the leased equipment would result in expected losses of the leased equipment.

For leased equipment, the residual component of a direct financing lease represents the estimated fair value of the leased equipment at the end of the lease term. Huntington uses industry data, historical experience, and independent appraisals to establish these residual value estimates. Additional information regarding product life cycle, product upgrades, as well as insight into competing products are obtained through relationships with industry contacts and are factored into residual value estimates where applicable.

**Loans Held for Sale** — Loans and loan commitments in which Huntington does not have the intent and ability to hold for the foreseeable future are classified as loans held for sale. Loans held for sale (excluding loans originated or acquired with the intent to sell, which are carried at fair value) are carried at the lower of cost or fair value less cost to sell. The fair value option is generally elected for mortgage loans held for sale to facilitate hedging of the loans. Fair value is determined based on collateral value and prevailing market prices for loans with similar characteristics. Nonmortgage loans held for sale are measured on an aggregate asset basis.

**Allowance for Credit Losses** — Huntington maintains two reserves, both of which reflect Management’s judgment regarding the appropriate level necessary to absorb credit losses inherent in our loan and lease portfolio: the ALLL and the AULC. Combined, these reserves comprise the total ACL. The determination of the ACL requires significant estimates, including the timing and amounts of expected future cash flows on impaired loans and leases, consideration of current economic conditions, and historical loss experience pertaining to pools of homogeneous loans and leases, all of which may be susceptible to change.

The appropriateness of the ACL is based on Management’s current judgments about the credit quality of the loan portfolio. These judgments consider on-going evaluations of the loan and lease portfolio, including such factors as the differing economic risks associated with each loan category, the financial condition of specific borrowers, the level of delinquent loans, the value of any collateral and, where applicable, the existence of any guarantees or other documented support. Further, Management evaluates the impact of changes in interest rates and overall economic conditions on the ability of borrowers to meet their financial obligations when quantifying our exposure to credit losses and assessing the appropriateness of our ACL at each reporting date. In addition to general economic conditions and the other factors described above, additional factors also considered include: the impact of increasing or decreasing residential real estate values; the diversification of CRE loans; the development of new or expanded Commercial business segments such as healthcare, ABL, and energy, and the overall condition of the manufacturing industry. Also, the ACL assessment includes the on-going assessment of credit quality metrics, and a comparison of certain ACL benchmarks to current performance. Management’s determinations regarding the appropriateness of the ACL are reviewed and approved by the Company’s board of directors.

The ALLL consists of two components: (1) the transaction reserve, which includes a loan level allocation, specific reserves related to loans considered to be impaired, and loans involved in troubled debt restructurings, and (2) the general reserve. The transaction reserve component includes both (1) an estimate of loss based on pools of commercial and consumer loans and leases with similar characteristics and (2) an estimate of loss based on an impairment review of each impaired C&I and CRE loan greater than \$1.0 million. For the C&I and CRE portfolios, the estimate of loss based on pools of loans and leases with similar characteristics is made by applying a PD factor and a LGD factor to each individual loan based on a regularly updated loan grade, using a standardized loan grading system. The PD factor and an LGD factor are determined for each loan grade using statistical models based on historical performance data. The PD factor considers on-going reviews of the financial performance of the specific borrower, including cash flow, debt-service coverage ratio, earnings power, debt level, and equity position, in conjunction with an assessment of the borrower’s industry and future prospects. The LGD factor considers analysis of the type of collateral and the relative LTV ratio. These reserve factors are developed based on credit migration models that track historical movements of loans between loan ratings over time and a combination of long-term average loss experience of our own portfolio and external industry data using a 24-month emergence period.

In the case of more homogeneous portfolios, such as automobile loans, home equity loans, and residential mortgage loans, the determination of the transaction reserve also incorporates PD and LGD factors. The estimate of loss is based on pools of loans and leases with similar characteristics. The PD factor considers current credit scores unless the account is delinquent, in which case a higher PD factor is used. The credit score provides a basis for understanding the borrower’s past and current payment performance, and this information is used to estimate expected losses over the 12-month emergence period. The performance of first-lien loans ahead of our junior-lien loans is available to use as part of our updated score process. The LGD factor considers analysis of the type of collateral and the relative LTV ratio. Credit scores, models, analyses, and other factors used to determine both the PD and LGD factors are updated frequently to capture the recent behavioral characteristics of the subject portfolios, as well as any changes in loss mitigation or credit origination strategies, and adjustments to the reserve factors are made as required. Models utilized in the ALLL estimation process are subject to the Company’s model validation policies.

The general reserve consists of the economic reserve and risk-profile reserve components. The economic reserve component considers the impact of changing market and economic conditions on portfolio performance. The risk-profile component considers items unique to our structure, policies, processes, and portfolio composition, as well as qualitative measurements and assessments of the loan portfolios including, but not limited to, management quality, concentrations, portfolio composition, industry comparisons, and internal review functions.

During the year, we made enhancements to our commercial risk rating system used for assessing credit risk when determining our ACL. The enhancements provide greater granularity in overall corporate risk ratings and incorporate a broader set of financial metrics in the determination of the PD and LGD. The PD and LGD factors combine to represent the transaction reserve component for a given credit exposure.

The estimate for the AULC is determined using the same procedures and methodologies as used for the ALLL. The loss factors used in the AULC are the same as the loss factors used in the ALLL while also considering a historical utilization of unused commitments. The AULC is recorded in accrued expenses and other liabilities in the Consolidated Balance Sheets.

**Nonaccrual and Past Due Loans** — Loans are considered past due when the contractual amounts due with respect to principal and interest are not received within 30 days of the contractual due date.

Any loan in any portfolio may be placed on nonaccrual status prior to the policies described below when collection of principal or interest is in doubt. When a borrower with debt is discharged in a Chapter 7 bankruptcy and not reaffirmed by the borrower, the loan is determined to be collateral dependent and placed on nonaccrual status, unless there is a co-borrower.

All classes within the C&I and CRE portfolios (except for purchased credit-impaired loans) are placed on nonaccrual status at 90-days past due. First-lien home equity loans are placed on nonaccrual status at 150-days past due. Junior-lien home equity loans are placed on nonaccrual status at the earlier of 120-days past due or when the related first-lien loan has been identified as nonaccrual. Automobile and other consumer loans are generally charged-off when the loan is 120-days past due. Residential mortgage loans are placed on nonaccrual status at 150-days past due, with the exception of residential mortgages guaranteed by government agencies which continue to accrue interest at the rate guaranteed by the government agency. We are reimbursed from the government agency for reasonable expenses incurred in servicing loans. The FHA reimburses us for 66% of expenses, and the VA reimburses us at a maximum percentage of guarantee which is established for each individual loan. We have not experienced either material losses in excess of guarantee caps or significant delays or rejected claims from the related government entity.

For all classes within all loan portfolios, when a loan is placed on nonaccrual status, any accrued interest income is reversed with current year accruals charged to interest income, and prior year amounts charged-off as a credit loss.

For all classes within all loan portfolios, cash receipts received on NALs are applied against principal until the loan or lease has been collected in full, after which time any additional cash receipts are recognized as interest income. However, for secured non-reaffirmed debt in a Chapter 7 bankruptcy, payments are applied to principal and interest when the borrower has demonstrated a capacity to continue payment of the debt and collection of the debt is reasonably assured. For unsecured non-reaffirmed debt in a Chapter 7 bankruptcy where the carrying value has been fully charged-off, payments are recorded as loan recoveries.

Regarding all classes within the C&I and CRE portfolios, the determination of a borrower's ability to make the required principal and interest payments is based on an examination of the borrower's current financial statements, industry, management capabilities, and other qualitative measures. For all classes within the consumer loan portfolio, the determination of a borrower's ability to make the required principal and interest payments is based on multiple factors, including number of days past due and, in some instances, an evaluation of the borrower's financial condition. When, in Management's judgment, the borrower's ability to make required principal and interest payments resumes and collectability is no longer in doubt, the loan is returned to accrual status. For these loans that have been returned to accrual status, cash receipts are applied according to the contractual terms of the loan.

**Charge-off of Uncollectible Loans** — Any loan in any portfolio may be charged-off prior to the policies described below if a loss confirming event has occurred. Loss confirming events include, but are not limited to, bankruptcy (unsecured), continued delinquency, foreclosure, or receipt of an asset valuation indicating a collateral deficiency and that asset is the sole source of repayment. Additionally, discharged, collateral dependent non-reaffirmed debt in Chapter 7 bankruptcy filings will result in a charge-off to estimated collateral value, less anticipated selling costs.

C&I and CRE loans are either charged-off or written down to net realizable value at 90-days past due. Automobile loans and other consumer loans are charged-off at 120-days past due. First-lien and junior-lien home equity loans are charged-off to the estimated fair value of the collateral, less anticipated selling costs, at 150-days past due and 120-days past due, respectively. Residential mortgages are charged-off to the estimated fair value of the collateral at 150-days past due.

**Impaired Loans** — For all classes within the C&I and CRE portfolios, all loans with an outstanding balance of \$1.0 million or greater are evaluated on a quarterly basis for impairment. Generally, consumer loans within any class are not individually evaluated on a regular basis for impairment. All TDRs, regardless of the outstanding balance amount, are also considered to be impaired. Loans acquired with evidence of deterioration in credit quality since origination for which it is probable at acquisition that all contractually required payments will not be collected are also considered to be impaired.

Once a loan has been identified for an assessment of impairment, the loan is considered impaired when, based on current information and events, it is probable that all amounts due according to the contractual terms of the loan agreement will not be collected. This determination requires significant judgment and use of estimates, and the eventual outcome may differ significantly from those estimates.

When a loan in any class has been determined to be impaired, the amount of the impairment is measured using the present value of expected future cash flows discounted at the loan's effective interest rate or, as a practical expedient, the observable market price of the loan, or the fair value of the collateral, less anticipated selling costs, if the loan is collateral dependent. When the present value of expected future cash flows is used, the effective interest rate is the original contractual interest rate of the loan adjusted for any premium or discount. When the contractual interest rate is variable, the effective interest rate of the loan changes over time. A specific reserve is established as a component of the ALLL when a loan has been determined to be impaired. Subsequent to the initial measurement of impairment, if there is a significant change to the impaired loan's expected future cash flows, or if actual cash flows are significantly different from the cash flows previously estimated, Huntington recalculates the impairment and appropriately adjusts the specific reserve. Similarly, if Huntington measures impairment based on the observable market price of an impaired loan or the fair value of the collateral of an impaired collateral dependent loan, Huntington will adjust the specific reserve.

When a loan within any class is impaired, the accrual of interest income is discontinued unless the receipt of principal and interest is no longer in doubt. Interest income on TDRs is accrued when all principal and interest is expected to be collected under the post-modification terms. Cash receipts received on nonaccruing impaired loans within any class are generally applied entirely against principal until the loan has been collected in full, after which time any additional cash receipts are recognized as interest income. Cash receipts received on accruing impaired loans within any class are applied in the same manner as accruing loans that are not considered impaired.

**Purchased Credit-Impaired Loans** — Purchased loans with evidence of deterioration in credit quality since origination for which it is probable at acquisition that we will be unable to collect all contractually required payments are considered to be credit impaired. Purchased credit-impaired loans are initially recorded at fair value, which is estimated by discounting the cash flows expected to be collected at the acquisition date. Because the estimate of expected cash flows reflects an estimate of future credit losses expected to be incurred over the life of the loans, an allowance for credit losses is not recorded at the acquisition date. The excess of cash flows expected at acquisition over the estimated fair value, referred to as the accretible yield, is recognized in interest income over the remaining life of the loan, or pool of loans, on a level-yield basis. The difference between the contractually required payments at acquisition and the cash flows expected to be collected at acquisition is referred to as the nonaccretible difference. A subsequent decrease in the estimate of cash flows expected to be received on purchased credit-impaired loans generally results in the recognition of an allowance for credit losses. Subsequent increases in cash flows result in reversal of any nonaccretible difference (or allowance for loan and lease losses to the extent any has been recorded) with a positive impact on interest income subsequently recognized. The measurement of cash flows involves assumptions and judgments for interest rates, prepayments, default rates, loss severity, and collateral values. All of these factors are inherently subjective and significant changes in the cash flow estimates over the life of the loan can result.

**Transfers of Financial Assets and Securitizations** — Transfers of financial assets in which we have surrendered control over the transferred assets are accounted for as sales. In assessing whether control has been surrendered, we consider whether the transferee would be a consolidated affiliate, the existence and extent of any continuing involvement in the transferred financial assets, and the impact of all arrangements or agreements made contemporaneously with, or in contemplation of, the transfer, even if they were not entered into at the time of transfer. Control is generally considered to have been surrendered when (i) the transferred assets have been legally isolated from us or any of our consolidated affiliates, even in bankruptcy or other receivership, (ii) the transferee (or, if the transferee is an entity whose sole purpose is to engage in securitization or asset-backed financing that is constrained from pledging or exchanging the assets it receives, each third-party holder of its beneficial interests) has the right to pledge or exchange the assets (or beneficial interests) it received without any constraints that provide more than a trivial benefit to us, and (iii) neither we nor our consolidated affiliates and agents have (a) both the right and obligation under any agreement to repurchase or redeem the transferred assets before their maturity, (b) the unilateral ability to cause the holder to return specific financial assets that also provides us with a more-than-trivial benefit (other than through a cleanup call) or (c) an agreement that permits the transferee to require us to repurchase the transferred assets at a price so favorable that it is probable that it will require us to repurchase them.

If the sale criteria are met, the transferred financial assets are removed from our balance sheet and a gain or loss on sale is recognized. If the sale criteria are not met, the transfer is recorded as a secured borrowing in which the assets remain on our balance sheet and the proceeds from the transaction are recognized as a liability. For the majority of financial asset transfers, it is clear whether or not we have surrendered control. For other transfers, such as in connection with complex transactions or where we have continuing involvement, we generally obtain a legal opinion as to whether the transfer results in a true sale by law.

We have historically securitized certain automobile receivables. Gains and losses on the loans and leases sold and servicing rights associated with loan and lease sales are determined when the related loans or leases are sold to either a securitization trust or third party. For loan or lease sales with servicing retained, a servicing asset is recorded at fair value for the right to service the loans sold.

**Derivative Financial Instruments** — A variety of derivative financial instruments, principally interest rate swaps, caps, floors, and collars, are used in asset and liability management activities to protect against the risk of adverse price or interest rate movements. These instruments provide flexibility in adjusting Huntington's sensitivity to changes in interest rates without exposure to loss of principal and higher funding requirements.

Huntington also uses derivatives, principally loan sale commitments, in hedging its mortgage loan interest rate lock commitments and its mortgage loans held for sale. Mortgage loan sale commitments and the related interest rate lock commitments are carried at fair value on the Consolidated Balance Sheets with changes in fair value reflected in mortgage banking income. Huntington also uses certain derivative financial instruments to offset changes in value of its MSRs. These derivatives consist primarily of forward interest rate agreements and forward mortgage contracts. The derivative instruments used are not designated as hedges. Accordingly, such derivatives are recorded at fair value with changes in fair value reflected in mortgage banking income.

Derivative financial instruments are recorded in the Consolidated Balance Sheets as either an asset or a liability (in accrued income and other assets or accrued expenses and other liabilities, respectively) and measured at fair value. On the date a derivative contract is entered into, we designate it as either:

- a qualifying hedge of the fair value of a recognized asset or liability or of an unrecognized firm commitment (fair value hedge);
- a qualifying hedge of the variability of cash flows to be received or paid related to a recognized asset liability or forecasted transaction (cash flow hedge); or
- a trading instrument or a non-qualifying (economic) hedge.

Changes in the fair value of a derivative that has been designated and qualifies as a fair value hedge, along with the changes in the fair value of the hedged asset or liability that is attributable to the hedged risk, are recorded in current period earnings. Changes in the fair value of a derivative that has been designated and qualifies as a cash flow hedge, to the extent effective as a hedge, are recorded in accumulated other comprehensive income, net of income taxes, and reclassified into earnings in the period during which the hedged item affects earnings. Ineffectiveness in the hedging relationship is reflected in current period earnings. Changes in the fair value of derivatives held for trading purposes or which do not qualify for hedge accounting are reported in current period earnings.

For those derivatives to which hedge accounting is applied, Huntington formally documents the hedging relationship and the risk management objective and strategy for undertaking the hedge. This documentation identifies the hedging instrument, the hedged item or transaction, the nature of the risk being hedged, and, unless the hedge meets all of the criteria to assume there is no ineffectiveness, the method that will be used to assess the effectiveness of the hedging instrument and how ineffectiveness will be measured. The methods utilized to assess retrospective hedge effectiveness, as well as the frequency of testing, vary based on the type of item being hedged and the designated hedge period. For specifically designated fair value hedges of certain fixed-rate debt, Huntington utilizes the short-cut method when certain criteria are met. For other fair value hedges of fixed-rate debt, including certificates of deposit, Huntington utilizes the regression method to evaluate hedge effectiveness on a quarterly basis. For fair value hedges of portfolio loans, the regression method is used to evaluate effectiveness on a daily basis. For cash flow hedges, the regression method is applied on a quarterly basis.

Hedge accounting is discontinued prospectively when:

- the derivative is no longer effective or expected to be effective in offsetting changes in the fair value or cash flows of a hedged item (including firm commitments or forecasted transactions);
- the derivative expires or is sold, terminated, or exercised;
- it is unlikely that a forecasted transaction will occur;
- the hedged firm commitment no longer meets the definition of a firm commitment; or
- the designation of the derivative as a hedging instrument is removed.

When hedge accounting is discontinued because it is determined that the derivative no longer qualifies as an effective fair value or cash flow hedge, the derivative will continue to be carried on the balance sheet at fair value.

In the case of a discontinued fair value hedge of a recognized asset or liability, as long as the hedged item continues to exist on the balance sheet, the hedged item will no longer be adjusted for changes in fair value. The basis adjustment that had previously been recorded to the hedged item during the period from the hedge designation date to the hedge discontinuation date is recognized as an adjustment to the yield of the hedged item over the remaining life of the hedged item.

In the case of a discontinued cash flow hedge of a recognized asset or liability, as long as the hedged item continues to exist on the balance sheet, the effective portion of the changes in fair value of the hedging derivative will no longer be recorded to other comprehensive income. The balance applicable to the discontinued hedging relationship will be recognized in earnings over the remaining life of the hedged item as an adjustment to yield. If the discontinued hedged item was a forecasted transaction that is not expected to occur, any amounts recorded on the balance sheet related to the hedged item, including any amounts recorded in accumulated other comprehensive income, are immediately reclassified to current period earnings.

In the case of either a fair value hedge or a cash flow hedge, if the previously hedged item is sold or extinguished, the basis adjustment to the underlying asset or liability or any remaining unamortized other comprehensive income balance will be reclassified to current period earnings.

In all other situations in which hedge accounting is discontinued, the derivative will be carried at fair value on the consolidated balance sheets, with changes in its fair value recognized in current period earnings unless re-designated as a qualifying hedge.

Like other financial instruments, derivatives contain an element of credit risk, which is the possibility that Huntington will incur a loss because the counterparty fails to meet its contractual obligations. Notional values of interest rate swaps and other off-balance sheet financial instruments significantly exceed the credit risk associated with these instruments and represent contractual balances on which calculations of amounts to be exchanged are based. Credit exposure is limited to the sum of the aggregate fair value of positions that have become favorable to Huntington, including any accrued interest receivable due from counterparties. Potential credit losses are mitigated through careful evaluation of counterparty credit standing, selection of counterparties from a limited group of high quality institutions, collateral agreements, and other contract provisions. Huntington considers the value of collateral held and collateral provided in determining the net carrying value of derivatives.

Huntington offsets the fair value amounts recognized for derivative instruments and the fair value for the right to reclaim cash collateral or the obligation to return cash collateral arising from derivative instrument(s) recognized at fair value executed with the same counterparty under a master netting arrangement.

**Reposessed Collateral** — Reposessed collateral, also referred to as other real estate owned (OREO), is comprised principally of commercial and residential real estate properties obtained in partial or total satisfaction of loan obligations, and is carried at the lower of cost or fair value. Collateral obtained in satisfaction of a loan is recorded at the estimated fair value less anticipated selling costs based upon the property's appraised value at the date of foreclosure, with any difference between the fair value of the property and the carrying value of the loan recorded as a charge-off. Subsequent declines in value are reported as adjustments to the carrying amount and are recorded in noninterest expense. Gains or losses resulting from the sale of collateral are recognized in noninterest expense at the date of sale.

**Collateral** — We pledge assets as collateral as required for various transactions including security repurchase agreements, public deposits, loan notes, derivative financial instruments, short-term borrowings and long-term borrowings. Assets that have been pledged as collateral, including those that can be sold or replugged by the secured party, continue to be reported on our Consolidated Balance Sheets.

We also accept collateral, primarily as part of various transactions including derivative and security resale agreements. Collateral accepted by us, including collateral that we can sell or replug, is excluded from our Consolidated Balance Sheets.

The market value of collateral we have accepted or pledged is regularly monitored and additional collateral is obtained or provided as necessary to ensure appropriate collateral coverage in these transactions.

**Premises and Equipment** — Premises and equipment are stated at cost, less accumulated depreciation and amortization. Depreciation is computed principally by the straight-line method over the estimated useful lives of the related assets. Buildings and building improvements are depreciated over an average of 30 to 40 years and 10 to 30 years, respectively. Land improvements and furniture and fixtures are depreciated over an average of 5 to 20 years, while equipment is depreciated over a range of 3 to 10 years. Leasehold improvements are amortized over the lesser of the asset's useful life or the lease term, including any renewal periods for which renewal is reasonably assured. Maintenance and repairs are charged to expense as incurred, while improvements that extend the useful life of an asset are capitalized and depreciated over the remaining useful life. Premises and equipment is evaluated for impairment whenever events or changes in circumstances indicate that the carrying amount of the asset may not be recoverable.

**Mortgage Servicing Rights** — Huntington recognizes the rights to service mortgage loans as separate assets, which are included in accrued income and other assets in the Consolidated Balance Sheets when purchased, or when servicing is contractually separated from the underlying mortgage loans by sale or securitization of the loans with servicing rights retained.

For loan sales with servicing retained, a servicing asset is recorded at fair value for the right to service the loans sold. To determine the fair value of a MSR, Huntington uses an option adjusted spread cash flow analysis incorporating market implied forward interest rates to estimate the future direction of mortgage and market interest rates. The forward rates utilized are derived from the current yield curve for U.S. dollar interest rate swaps and are consistent with pricing of capital markets instruments. The current and projected mortgage interest rate influences the prepayment rate and, therefore, the timing and magnitude of the cash flows associated with the MSR. Expected mortgage loan prepayment assumptions are derived from a third party model. Management believes these prepayment assumptions are consistent with assumptions used by other market participants valuing similar MSRs. Servicing revenues on mortgage loans are included in mortgage banking income.

At the time of initial capitalization, MSRs may be grouped into servicing classes based on the availability of market inputs used in determining fair value and the method used for managing the risks of the servicing assets. MSR assets are recorded using the fair value method or the amortization method. The election of the fair value or amortization method is made at the time each servicing

class is established. All newly created MSRs since 2009 were recorded using the amortization method. Any change in the fair value of MSRs carried under the fair value method, as well as amortization and impairment of MSRs under the amortization method, during the period is recorded in mortgage banking income, which is reflected in the Consolidated Statements of Income. Huntington hedges the value of certain MSRs using derivative instruments and trading securities. Changes in fair value of these derivatives and trading account securities are reported as a component of mortgage banking income.

**Goodwill and Other Intangible Assets** — Under the acquisition method of accounting, the net assets of entities acquired by Huntington are recorded at their estimated fair value at the date of acquisition. The excess cost of the acquisition over the fair value of net assets acquired is recorded as goodwill. Other intangible assets are amortized either on an accelerated or straight-line basis over their estimated useful lives. Goodwill is evaluated for impairment on an annual basis at October 1<sup>st</sup> of each year or whenever events or changes in circumstances indicate that the carrying value may not be recoverable. Other intangible assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of the asset may not be recoverable.

**Pension and Other Postretirement Benefits** — We recognize the funded status of the postretirement benefit plans on the Consolidated Balance Sheets. Net postretirement benefit cost charged to current earnings related to these plans is based on various actuarial assumptions regarding expected future experience.

Certain employees are participants in various defined contribution and other non-qualified supplemental retirement plans. Our contributions to these plans are charged to current earnings.

In addition, we maintain a 401(k) plan covering substantially all employees. Employer contributions to the plan, which are charged to current earnings, are based on employee contributions.

**Share-Based Compensation** — We use the fair value based method of accounting for awards of HBAN stock granted to employees under various stock option and restricted share plans. Stock compensation costs are recognized prospectively for all new awards granted under these plans. Compensation expense relating to share options is calculated using a methodology that is based on the underlying assumptions of the Black-Scholes option pricing model and is charged to expense over the requisite service period (e.g. vesting period). Compensation expense relating to restricted stock awards is based upon the fair value of the awards on the date of grant and is charged to earnings over the requisite service period (e.g., vesting period) of the award.

**Stock Repurchases** — Acquisitions of Huntington stock are recorded at cost. The re-issuance of shares is recorded at weighted-average cost.

**Income Taxes** — Income taxes are accounted for under the asset and liability method. Accordingly, deferred tax assets and liabilities are recognized for the future book and tax consequences attributable to temporary differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are determined using enacted tax rates expected to apply in the year in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income at the time of enactment of such change in tax rates. Any interest or penalties due for payment of income taxes are included in the provision for income taxes. To the extent that we do not consider it more likely than not that a deferred tax asset will be recovered, a valuation allowance is recorded. All positive and negative evidence is reviewed when determining how much of a valuation allowance is recognized on a quarterly basis. In determining the requirements for a valuation allowance, sources of possible taxable income are evaluated including future reversals of existing taxable temporary differences, future taxable income exclusive of reversing temporary differences and carryforwards, taxable income in appropriate carryback years, and tax-planning strategies. Huntington applies a more likely than not recognition threshold for all tax uncertainties.

**Bank Owned Life Insurance** — Huntington's bank owned life insurance policies are recorded at their cash surrender value. Huntington recognizes tax-exempt income from the periodic increases in the cash surrender value of these policies and from death benefits. A portion of the cash surrender value is supported by holdings in separate accounts. Book value protection for the separate accounts is provided by the insurance carriers and a highly rated major bank.

**Fair Value Measurements** — The Company records or discloses certain of its assets and liabilities at fair value. Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. Fair value measurements are classified within one of three levels in a valuation hierarchy based upon the transparency of inputs to the valuation of an asset or liability as of the measurement date. The three levels are defined as follows:

*Level 1* – inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities in active markets.

*Level 2* – inputs to the valuation methodology include quoted prices for similar assets and liabilities in active markets, and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument.

*Level 3* – inputs to the valuation methodology are unobservable and significant to the fair value measurement.

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A financial instrument's categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement.

**Segment Results** — Accounting policies for the business segments are the same as those used in the preparation of the Consolidated Financial Statements with respect to activities specifically attributable to each business segment. However, the preparation of business segment results requires Management to establish methodologies to allocate funding costs and benefits, expenses, and other financial elements to each business segment. Changes are made in these methodologies as appropriate.

**Statement of Cash Flows** — Cash and cash equivalents are defined as cash and due from banks which includes amounts on deposit with the Federal Reserve and federal funds sold and securities purchased under resale agreements.

**Transactions with Related Parties** — In the normal course of business, we may enter into transactions with various related parties. These transactions occur at prevailing market rates and terms and include funding arrangements, transfers of financial assets, administrative and operational support, and other miscellaneous services.

## 2. ACCOUNTING STANDARDS UPDATE

**ASU 2011-04 — Fair Value Measurement (Topic 820), Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRSs.** The ASU amends Topic 820 to add both additional clarifications to existing fair value measurement and disclosure requirements and changes to existing principles and disclosure guidance. Clarifications were made to the relevancy of the highest and best use valuation concept, measurement of an instrument classified in an entity's shareholders' equity and disclosure of quantitative information about the unobservable inputs for level 3 fair value measurements. Changes to existing principles and disclosures included measurement of financial instruments managed within a portfolio, the application of premiums and discounts in fair value measurement, and additional disclosures related to fair value measurements. The updated guidance was effective for our quarterly and annual financial statements for 2012 (See Note 19). The amendments did not have a material impact on Huntington's Consolidated Financial Statements.

**ASU 2011-05 — Other Comprehensive Income (Topic 220), Presentation of Comprehensive Income.** The ASU amends Topic 220 to require an entity to present the total of comprehensive income, the components of net income, and the components of other comprehensive income either in a single continuous statement of comprehensive income or in two separate but consecutive statements. An entity is also required to present on the face of the financial statements reclassification adjustments for items that are reclassified from other comprehensive income to net income in the statement(s) where the components of net income and the components of other comprehensive income are presented. The amendments do not change items that must be reported in other comprehensive income or when an item of other comprehensive income must be reclassified to net income, only the format for presentation. Other than the deferral of the requirements related to reclassifications, the updated guidance was effective for our quarterly and annual financial statements for 2012. Also see ASU 2013-02.

**ASU 2011-10 — Property, Plant, and Equipment (Topic 360): Derecognition of In-Substance Real Estate.** The ASU amends Topic 360 to clarify that when a reporting entity ceases to have a controlling financial interest (as described in ASC 810 "Consolidation") in a subsidiary that is in-substance real estate as a result of default on the subsidiary's nonrecourse debt, the reporting entity should apply the guidance in Subtopic 360-20 to determine whether it should derecognize the in-substance real estate. The amendments were effective for our financial statements beginning in the third quarter of 2012. The amendments did not have a material impact on Huntington's Consolidated Financial Statements.

**ASU 2011-11 — Balance Sheet (Topic 210): Disclosures about Offsetting Assets and Liabilities.** The ASU amends Topic 210 by requiring additional improved information to be disclosed regarding financial instruments and derivative instruments that are offset in accordance with the conditions under ASC 210-20-45 or ASC 810-10-45 or subject to an enforceable master netting arrangement or similar agreement. The amendments were effective for annual and interim reporting periods beginning on or after January 1, 2013. The disclosures required by the amendments should be applied retrospectively for all comparative periods presented. The amendments did not have a material impact on Huntington's Consolidated Financial Statements.

**ASU 2013-01 — Balance Sheet (Topic 210): Clarifying the Scope of Disclosures about Offsetting Assets and Liabilities** The ASU amends Update 2011-11 to clarify that the scope applies to derivatives, repurchase and reverse repurchase agreements, and securities borrowing and lending transactions that are either offset in accordance with Section 210-20-45 or Section 815-10-45 or subject to master netting or similar arrangements. Other types of financial assets and liabilities subject to master netting or similar arrangements are not subject to the disclosure requirements in Update 2011-11. The amendments were effective for fiscal years beginning on or after January 1, 2013, and interim periods within those annual periods. The amendments did not have a material impact on Huntington's Consolidated Financial Statements.



**ASU 2013-02— Comprehensive Income (Topic 220): Reporting of Amounts Reclassified Out of Accumulated Other Comprehensive Income.** The ASU requires an entity to provide information about the amounts reclassified out of accumulated other comprehensive income by component. In addition, an entity is required to present, either on the face of the statement where net income is presented or in the notes, significant amounts reclassified out of accumulated other comprehensive income by the respective line items of net income but only if the amount reclassified is required under U.S. GAAP to be reclassified to net income in its entirety in the same reporting period. The amendments were effective prospectively for reporting periods beginning after December 15, 2012. The amendments did not have a material impact on Huntington's Consolidated Financial Statements.

**ASU 2013-11— Income Taxes (Topic 740): Presentation of an Unrecognized Tax Benefit When a Net Operating Loss Carryforward, a Similar Tax Loss, or a Tax Credit Carryforward Exists.** The ASU requires that an unrecognized tax benefit, or a portion of an unrecognized tax benefit, be presented in the financial statements as a reduction to a deferred tax asset for a net operating loss carryforward, a similar tax loss, or a tax credit carryforward. However, if a net operating loss carryforward, a similar tax loss, or a tax credit carryforward is not available at the reporting date under the tax law of the applicable jurisdiction to settle any additional income taxes that would result from the disallowance of a tax position or the tax law of the applicable jurisdiction does not require the entity to use, and the entity does not intend to use, the deferred tax asset for such purpose, the unrecognized tax benefit should be presented in the financial statements as a liability and should not be combined with deferred tax assets. The amendments were effective for fiscal years, and interim periods within those years, beginning after December 15, 2013. The amendments are not expected to have a material impact on Huntington's Consolidated Financial Statements.

**ASU 2014-01— Investments (Topic 323): Accounting for Investments in Affordable Housing Projects.**

The amendments in ASU 2014-01 permit entities to make an accounting policy election to account for investments in qualified affordable housing projects using the proportional amortization method if certain conditions are met. Under the proportional amortization method, an entity recognizes the net investment performance in the income statement as a component of income tax expense (benefit). Huntington elected to early adopt the amended guidance during the first quarter of 2014. The guidance was applied retrospectively to all prior periods presented. As a result of adopting the amended guidance, net income changed by \$2.5 million, (\$9.7) million, and \$3.8 million in 2013, 2012, and 2011, respectively. In addition, diluted earnings per common share changed by (\$0.02) per share in 2012 and was unchanged for 2013 and 2011. Also see Note 21.

**ASU 2014-04— Receivables (Topic 310): Reclassification of Residential Real Estate Collateralized Consumer Mortgage Loans upon Foreclosure.** The ASU clarifies that an in substance repossession or foreclosure occurs upon either the creditor obtaining legal title to the residential real estate property or the borrower conveying all interest in the residential real estate property to the creditor to satisfy that loan through completion of a deed in lieu of foreclosure or through a similar legal agreement. The amendments are effective for annual periods, and interim reporting periods within those annual periods, beginning after December 15, 2014. The amendments may be adopted using either a modified retrospective transition method or a prospective transition method. Early adoption is permitted. Management does not believe the amendments will have a material impact on Huntington's Consolidated Financial Statements.

### **3. LOANS AND LEASES AND ALLOWANCE FOR CREDIT LOSSES**

Loans and leases for which Huntington has the intent and ability to hold for the foreseeable future, or until maturity or payoff, are classified in the Consolidated Balance Sheets as loans and leases. Except for loans which are accounted for at fair value, loans and leases are carried at the principal amount outstanding, net of unamortized deferred loan origination fees and costs and net of unearned income. At December 31, 2013 and 2012, the aggregate amount of these net unamortized deferred loan origination fees and net unearned income was \$192.9 million and \$174.5 million, respectively.

## Loan and Lease Portfolio Composition

The table below summarizes the Company's primary portfolios. For ACL purposes, these portfolios are further disaggregated into classes which are also summarized in the table below.

Portfolio	Class
Commercial and industrial	Owner occupied Purchased credit-impaired Other commercial and industrial
Commercial real estate	Retail properties Multi family Office Industrial and warehouse Purchased credit-impaired Other commercial real estate
Automobile	NA (1)
Home equity	Secured by first-lien Secured by junior-lien
Residential mortgage	Residential mortgage Purchased credit-impaired
Other consumer	Other consumer Purchased credit-impaired

(1) Not applicable. The automobile loan portfolio is not further segregated into classes.

Effective December 31, 2013 approximately \$600.4 million of direct purchase municipal instruments were reclassified from C&I loans to available-for-sale securities.

## Direct Financing Leases

Huntington's loan and lease portfolio includes lease financing receivables consisting of direct financing leases on equipment, which are included in C&I loans. Lease financing receivables at December 31, 2012 also included a minimal amount of automobile leases, which were included in Consumer loans. Net investments in lease financing receivables by category at December 31, 2013 and 2012 were as follows:

<i>(dollar amounts in thousands)</i>	At December 31,	
	2013	2012
<b>Commercial and industrial:</b>		
Lease payments receivable	\$1,426,928	\$1,477,296
Estimated residual value of leased assets	409,184	332,369
Gross investment in commercial lease financing receivables	1,836,112	1,809,665
Net deferred origination costs	3,105	2,805
Unearned income	(165,052)	(142,904)
<b>Total net investment in commercial lease financing receivables</b>	<b>\$1,674,165</b>	<b>\$1,669,566</b>
<b>Consumer:</b>		
<b>Total net investment in consumer lease financing receivables</b>	<b>\$ —</b>	<b>\$ 615</b>

The future lease rental payments due from customers on direct financing leases at December 31, 2013, totaled \$1.4 billion and were as follows: \$0.6 billion in 2014, \$0.3 billion in 2015, \$0.2 billion in 2016, \$0.1 billion in 2017, \$0.1 billion in 2018, and \$0.1 thereafter.

## Fidelity Bank acquisition

On March 30, 2012, Huntington acquired the loans of Fidelity Bank located in Dearborn, Michigan from the FDIC. Under the agreement, loans were transferred to Huntington and recorded at fair value in accordance with applicable accounting guidance, ASC 805. The fair values for the loans were estimated using discounted cash flow analyses using interest rates currently being offered for loans with similar terms (Level 3), and reflected an estimate of probable losses and the credit risk associated with the loans.

## Purchased Credit-Impaired Loans

The fair values for purchased credit-impaired loans were estimated using discounted cash flow analyses, including interest rates currently being offered for loans with similar terms (Level 3) and prepayment assumptions. This value was reduced by an estimate of probable losses and the credit risk associated with the loans.

The following table presents a rollforward of the accretible yield for the year ended December 31, 2013 and 2012:

<i>(dollar amounts in thousands)</i>	2013	2012
Balance at January 1,	\$ 23,251	\$ —
Impact of acquisition on March 30, 2012	—	27,586
Adjustments resulting from changes in purchase price allocation	—	3,625
Accretion	(15,931)	(7,960)
Reclassification from nonaccretible difference	20,675	—
<b>Balance at December 31,</b>	<b>\$ 27,995</b>	<b>\$23,251</b>

The allowance for loan losses recorded on the purchased credit-impaired loan portfolio at December 31, 2013 and 2012 was \$2.4 million and none, respectively. The following table reflects the ending and unpaid balances of all contractually required payments and carrying amounts of the acquired loans at December 31, 2013 and December 31, 2012:

<i>(in thousands)</i>	December 31, 2013		December 31, 2012	
	Ending Balance	Unpaid Balance	Ending Balance	Unpaid Balance
Commercial and industrial	\$ 35,526	\$ 50,798	\$ 54,472	\$ 80,294
Commercial real estate	82,073	154,869	126,923	226,093
Residential mortgage	2,498	3,681	2,243	4,104
Other consumer	129	219	140	245
<b>Total</b>	<b>\$ 120,226</b>	<b>\$209,567</b>	<b>\$183,778</b>	<b>\$310,736</b>

### Loan Purchases and Sales

The following table summarizes significant portfolio loan purchase and sale activity for the years ended December 31, 2013, and 2012. The table below excludes mortgage loans originated for sale.

<i>(dollar amounts in thousands)</i>	Commercial and Industrial	Commercial Real Estate	Automobile	Home Equity	Residential Mortgage	Other Consumer	Total
Portfolio loans purchased during the:							
Year ended December 31, 2013	\$ 109,723	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 109,723
Year ended December 31, 2012	568,467	378,122	—	13,025	62,324	85	1,022,023
Portfolio loans sold or transferred to loans held for sale during the:							
Year ended December 31, 2013	225,930	4,767	—	—	205,334	—	436,031
Year ended December 31, 2012	238,121	74,703	2,783,748	—	389,603	—	3,486,175

In 2012, \$2.3 billion automobile loans were securitized with the resulting residual sold. In 2013, Huntington did not securitize any automobile loans. The securitizations were treated as a sale.

## NALs and Past Due Loans

The following table presents NALs by loan class for the years ended December 31, 2013 and 2012 (1):

<i>(dollar amounts in thousands)</i>	December 31,	
	2013	2012
<b>Commercial and industrial:</b>		
Owner occupied	\$ 38,321	\$ 53,009
Other commercial and industrial	18,294	37,696
<b>Total commercial and industrial</b>	<b>\$ 56,615</b>	<b>\$ 90,705</b>
<b>Commercial real estate:</b>		
Retail properties	\$ 27,328	\$ 31,791
Multi family	9,289	19,765
Office	18,995	30,341
Industrial and warehouse	6,310	6,841
Other commercial real estate	11,495	38,390
<b>Total commercial real estate</b>	<b>\$ 73,417</b>	<b>\$127,128</b>
Automobile	\$ 6,303	\$ 7,823
<b>Home equity:</b>		
Secured by first-lien	\$ 36,288	\$ 27,091
Secured by junior-lien	29,901	32,434
<b>Total home equity</b>	<b>\$ 66,189</b>	<b>\$ 59,525</b>
Residential mortgage	\$119,532	\$122,452
Other consumer	\$ —	\$ —
<b>Total nonaccrual loans</b>	<b>\$322,056</b>	<b>\$407,633</b>

(1) December 31, 2013 and 2012, amounts included \$75.5 million and \$60.1 million related to Chapter 7 bankruptcy loans.

The amount of interest that would have been recorded under the original terms for total NAL loans was \$23.4 million, \$40.4 million, and \$38.4 million for 2013, 2012, and 2011, respectively. The total amount of interest recorded to interest income for these loans was \$5.0 million, \$4.8 million, and \$5.1 million in 2013, 2012, and 2011, respectively.

The following table presents an aging analysis of loans and leases for the years ended December 31, 2013 and 2012 (1):

<i>(dollar amounts in thousands)</i>	December 31, 2013				Current	Total Loans and Leases	90 or more days past due and accruing
	Past Due			Total			
	30-59 days	60-89 days	90 or more days				
<b>Commercial and industrial:</b>							
Owner occupied	\$ 5,935	\$ 1,879	\$ 25,658	\$ 33,472	\$ 4,314,400	\$ 4,347,872	\$ —
Purchased credit-impaired	241	433	14,562	15,236	20,290	35,526	14,562(2)
Other commercial and industrial	10,342	3,075	11,210	24,627	13,186,251	13,210,878	—
<b>Total commercial and industrial</b>	<b>\$ 16,518</b>	<b>\$ 5,387</b>	<b>\$ 51,430</b>	<b>\$ 73,335</b>	<b>\$17,520,941</b>	<b>\$17,594,276</b>	<b>\$ 14,562</b>
<b>Commercial real estate:</b>							
Retail properties	\$ 19,372	\$ 1,228	\$ 5,252	\$ 25,852	\$ 1,237,717	\$ 1,263,569	\$ —
Multi family	2,425	943	6,726	10,094	1,015,497	1,025,591	—
Office	1,635	545	12,700	14,880	927,413	942,293	—
Industrial and warehouse	465	3,714	4,395	8,574	464,319	472,893	—
Purchased credit-impaired	1,311	—	39,142	40,453	41,620	82,073	39,142(2)
Other commercial real estate	5,922	1,134	7,192	14,248	1,049,427	1,063,675	—
<b>Total commercial real estate</b>	<b>\$ 31,130</b>	<b>\$ 7,564</b>	<b>\$ 75,407</b>	<b>\$114,101</b>	<b>\$ 4,735,993</b>	<b>\$ 4,850,094</b>	<b>\$ 39,142</b>
Automobile	\$ 45,174	\$ 8,863	\$ 5,140	\$ 59,177	\$ 6,579,536	\$ 6,638,713	\$ 5,055
<b>Home equity:</b>							
Secured by first-lien	\$ 20,551	\$ 8,746	\$ 28,472	\$ 57,769	\$ 4,784,375	\$ 4,842,144	\$ 6,338
Secured by junior-lien	28,965	13,071	31,392	73,428	3,420,746	3,494,174	7,645
<b>Total home equity</b>	<b>\$ 49,516</b>	<b>\$ 21,817</b>	<b>\$ 59,864</b>	<b>\$131,197</b>	<b>\$ 8,205,121</b>	<b>\$ 8,336,318</b>	<b>\$ 13,983</b>
<b>Residential mortgage</b>							
Residential mortgage	\$101,584	\$ 41,784	\$ 158,956	\$302,324	\$ 5,016,266	\$ 5,318,590	\$ 90,115(3)
Purchased credit-impaired	194	—	339	533	1,965	2,498	339(2)
<b>Total residential mortgage</b>	<b>\$101,778</b>	<b>\$ 41,784</b>	<b>\$ 159,295</b>	<b>\$302,857</b>	<b>\$ 5,018,231</b>	<b>\$ 5,321,088</b>	<b>\$ 90,454</b>
<b>Other consumer</b>							
Other consumer	\$ 6,465	\$ 1,276	\$ 998	\$ 8,739	\$ 371,143	\$ 379,882	\$ 998
Purchased credit-impaired	69	—	—	69	60	129	— (2)
<b>Total other consumer</b>	<b>\$ 6,534</b>	<b>\$ 1,276</b>	<b>\$ 998</b>	<b>\$ 8,808</b>	<b>\$ 371,203</b>	<b>\$ 380,011</b>	<b>\$ 998</b>
<b>Total loans and leases</b>	<b>\$250,650</b>	<b>\$ 86,691</b>	<b>\$ 352,134</b>	<b>\$689,475</b>	<b>\$42,431,025</b>	<b>\$43,120,500</b>	<b>\$ 164,194</b>

December 31, 2013

(dollar amounts in thousands)	Past Due				Current	Total Loans and Leases	90 or more days past due and accruing
	30-59 days	60-89 days	90 or more days	Total			
<b>Commercial and industrial:</b>							
Owner occupied	\$ 11,409	\$ 6,302	\$ 31,997	\$ 49,708	\$ 4,236,211	\$ 4,285,919	\$ —
Purchased credit-impaired	986	3,533	26,648	31,167	23,305	54,472	26,648(2)
Other commercial and industrial	20,273	4,211	14,786	39,270	12,591,028	12,630,298	—
<b>Total commercial and industrial</b>	<b>\$ 32,668</b>	<b>\$ 14,046</b>	<b>\$ 73,431</b>	<b>\$ 120,145</b>	<b>\$ 16,850,544</b>	<b>\$ 16,970,689</b>	<b>\$ 26,648</b>
<b>Commercial real estate:</b>							
Retail properties	\$ 3,459	\$ 4,203	\$ 9,677	\$ 17,339	\$ 1,413,520	\$ 1,430,859	\$ —
Multi family	7,961	1,314	12,062	21,337	963,063	984,400	—
Office	1,054	2,415	23,335	26,804	909,310	936,114	—
Industrial and warehouse	6,597	118	5,433	12,148	584,754	596,902	—
Purchased credit-impaired	556	1,751	56,660	58,967	67,956	126,923	56,660(2)
Other commercial real estate	2,725	2,192	25,463	30,380	1,293,662	1,324,042	—
<b>Total commercial real estate</b>	<b>\$ 22,352</b>	<b>\$ 11,993</b>	<b>\$ 132,630</b>	<b>\$ 166,975</b>	<b>\$ 5,232,265</b>	<b>\$ 5,399,240</b>	<b>\$ 56,660</b>
Automobile	\$ 36,267	\$ 7,803	\$ 4,438	\$ 48,508	\$ 4,585,312	\$ 4,633,820	\$ 4,418
<b>Home equity:</b>							
Secured by first-lien	\$ 26,288	\$ 9,992	\$ 28,322	\$ 64,602	\$ 4,315,985	\$ 4,380,587	\$ 5,202
Secured by junior-lien	34,365	16,553	35,150	86,068	3,868,687	3,954,755	12,998
<b>Total home equity</b>	<b>60,653</b>	<b>\$ 26,545</b>	<b>\$ 63,472</b>	<b>\$ 150,670</b>	<b>\$ 8,184,672</b>	<b>\$ 8,335,342</b>	<b>\$ 18,200</b>
<b>Residential mortgage</b>							
Residential mortgage	118,582	\$ 44,747	\$ 164,035	\$ 327,364	\$ 4,640,065	\$ 4,967,429	\$ 92,925(4)
Purchased credit-impaired	58	—	609	667	1,576	2,243	609(2)
<b>Total residential mortgage</b>	<b>\$ 118,640</b>	<b>\$ 44,747</b>	<b>\$ 164,644</b>	<b>\$ 328,031</b>	<b>\$ 4,641,641</b>	<b>\$ 4,969,672</b>	<b>\$ 93,534</b>
<b>Other consumer</b>							
Other consumer	7,431	\$ 2,117	\$ 1,672	\$ 11,220	\$ 408,302	\$ 419,522	\$ 1,672
Purchased credit-impaired	—	76	—	76	64	140	— (2)
<b>Total other consumer</b>	<b>\$ 7,431</b>	<b>\$ 2,193</b>	<b>\$ 1,672</b>	<b>\$ 11,296</b>	<b>\$ 408,366</b>	<b>\$ 419,662</b>	<b>\$ 1,672</b>
<b>Total loans and leases</b>	<b>\$ 278,011</b>	<b>\$ 107,327</b>	<b>\$ 440,287</b>	<b>\$ 825,625</b>	<b>\$ 39,902,800</b>	<b>\$ 40,728,425</b>	<b>\$ 201,132</b>

- (1) NALs are included in this aging analysis based on the loan's past due status.
- (2) All amounts represent accruing purchased credit-impaired loans related to the FDIC-assisted Fidelity Bank acquisition. Under the applicable accounting guidance (ASC-310-30), the loans were recorded at fair value upon acquisition and remain in accruing status.
- (3) Includes \$87,985 thousand guaranteed by the U.S. government.
- (4) Includes \$90,816 thousand guaranteed by the U.S. government.

#### Allowance for Credit Losses

The ACL is increased through recoveries and the provision for credit losses that is charged to earnings, based on Management's quarterly evaluation, and is reduced by NCOs and the ACL associated with securitized or sold loans. There were no material changes in assumptions or estimation techniques compared with prior periods that impacted the determination of the current period's ALLL and AULC.

During a 2013 review of our consumer portfolios, we identified additional loans associated with borrowers who had filed Chapter 7 bankruptcy and had not reaffirmed their debt, thus meeting the definition of collateral dependent per OCC regulatory guidance. These loans were not identified in the 2012 third quarter implementation of the OCC's regulatory guidance. The bankruptcy court's discharge of the borrower's debt is considered a concession when the discharged debt is not reaffirmed, and as such, the loan is placed on nonaccrual status, and written down to collateral value, less anticipated selling costs. As a result of the review of our existing consumer portfolios, additional NCOs of \$22.8 million were recorded in 2013. The majority of the NCO impact was in the home equity portfolio and relates to junior-lien loans that meet the regulatory guidance.

The following table presents ALLL and AULC activity by portfolio segment for the years ended December 31, 2013, 2012, and 2011:

	Commercial and Industrial	Commercial Real Estate	Automobile	Home Equity	Residential Mortgage	Other Consumer	Total
<i>(dollar amounts in thousands)</i>							
<b>Year ended December 31, 2013:</b>							
ALLL balance, beginning of period	\$ 241,051	\$ 285,369	\$ 34,979	\$ 118,764	\$ 61,658	\$ 27,254	\$ 769,075
Loan charge-offs	(45,904)	(69,512)	(23,912)	(98,184)	(34,236)	(34,568)	(306,316)
Recoveries of loans previously charged-off	29,514	44,658	13,375	15,921	7,074	7,108	117,650
Provision for loan and lease losses	41,140	(97,958)	6,611	74,630	5,417	37,957	67,797
Allowance for loans sold or transferred to loans held for sale	—	—	—	—	(336)	—	(336)
ALLL balance, end of period	<u>\$ 265,801</u>	<u>\$ 162,557</u>	<u>\$ 31,053</u>	<u>\$ 111,131</u>	<u>\$ 39,577</u>	<u>\$ 37,751</u>	<u>\$ 647,870</u>
AULC balance, beginning of period	\$ 33,868	\$ 4,740	\$ —	\$ 1,356	\$ 3	\$ 684	\$ 40,651
Provision for unfunded loan commitments and letters of credit	15,728	5,151	—	407	6	956	22,248
AULC balance, end of period	<u>\$ 49,596</u>	<u>\$ 9,891</u>	<u>\$ —</u>	<u>\$ 1,763</u>	<u>\$ 9</u>	<u>\$ 1,640</u>	<u>\$ 62,899</u>
ACL balance, end of period	<u>\$ 315,397</u>	<u>\$ 172,448</u>	<u>\$ 31,053</u>	<u>\$ 112,894</u>	<u>\$ 39,586</u>	<u>\$ 39,391</u>	<u>\$ 710,769</u>

*(dollar amounts in thousands)*

<b>Year ended December 31, 2012:</b>							
ALLL balance, beginning of period	\$ 275,367	\$ 388,706	\$ 38,282	\$ 143,873	\$ 87,194	\$ 31,406	\$ 964,828
Loan charge-offs	(101,475)	(118,051)	(26,070)	(124,286)	(52,228)	(33,090)	(455,200)
Recoveries of loans previously charged-off	37,227	39,622	16,628	7,907	4,305	7,049	112,738
Provision for loan and lease losses	29,932	(24,908)	12,964	91,270	24,046	21,889	155,193
Allowance for loans sold or transferred to loans held for sale	—	—	(6,825)	—	(1,659)	—	(8,484)
ALLL balance, end of period	<u>\$ 241,051</u>	<u>\$ 285,369</u>	<u>\$ 34,979</u>	<u>\$ 118,764</u>	<u>\$ 61,658</u>	<u>\$ 27,254</u>	<u>\$ 769,075</u>
AULC balance, beginning of period	\$ 39,658	\$ 5,852	\$ —	\$ 2,134	\$ 1	\$ 811	\$ 48,456
Provision for unfunded loan commitments and letters of credit	(5,790)	(1,112)	—	(778)	2	(127)	(7,805)
AULC balance, end of period	<u>\$ 33,868</u>	<u>\$ 4,740</u>	<u>\$ —</u>	<u>\$ 1,356</u>	<u>\$ 3</u>	<u>\$ 684</u>	<u>\$ 40,651</u>
ACL balance, end of period	<u>\$ 274,919</u>	<u>\$ 290,109</u>	<u>\$ 34,979</u>	<u>\$ 120,120</u>	<u>\$ 61,661</u>	<u>\$ 27,938</u>	<u>\$ 809,726</u>

(dollar amounts in thousands)

**Year Ended December 31, 2011:**

ALLL balance, beginning of period	\$ 340,614	\$ 588,251	\$ 49,488	\$ 150,630	\$ 93,289	\$ 26,736	\$ 1,249,008
Loan charge-offs	(134,385)	(182,759)	(33,593)	(109,427)	(65,069)	(32,520)	(557,753)
Recoveries of loans previously charged-off	44,686	34,658	18,526	7,630	8,388	6,776	120,664
Provision for loan and lease losses	24,452	(51,444)	17,042	95,040	52,226	30,414	167,730
Allowance for loans sold or transferred to loans held for sale	—	—	(13,181)	—	(1,640)	—	(14,821)
ALLL balance, end of period	<u>\$ 275,367</u>	<u>\$ 388,706</u>	<u>\$ 38,282</u>	<u>\$ 143,873</u>	<u>\$ 87,194</u>	<u>\$ 31,406</u>	<u>\$ 964,828</u>
AULC balance, beginning of period	\$ 32,726	\$ 6,158	\$ —	\$ 2,348	\$ 1	\$ 894	\$ 42,127
Provision for unfunded loan commitments and letters-of-credit	6,932	(306)	—	(214)	—	(83)	6,329
AULC balance, end of period	<u>39,658</u>	<u>5,852</u>	<u>—</u>	<u>2,134</u>	<u>1</u>	<u>811</u>	<u>48,456</u>
ACL balance, end of period	<u>\$ 315,025</u>	<u>\$ 394,558</u>	<u>\$ 38,282</u>	<u>\$ 146,007</u>	<u>\$ 87,195</u>	<u>\$ 32,217</u>	<u>\$ 1,013,284</u>

**Credit Quality Indicators**

To facilitate the monitoring of credit quality for C&I and CRE loans, and for purposes of determining an appropriate ACL level for these loans, Huntington utilizes the following categories of credit grades:

Pass -	Higher quality loans that do not fit any of the other categories described below.
OLEM -	The credit risk may be relatively minor yet represent a risk given certain specific circumstances. If the potential weaknesses are not monitored or mitigated, the loan may weaken or the collateral may be inadequate to protect Huntington's position in the future. For these reasons, Huntington considers the loans to be potential problem loans.
Substandard -	Inadequately protected loans by the borrower's ability to repay, equity, and/or the collateral pledged to secure the loan. These loans have identified weaknesses that could hinder normal repayment or collection of the debt. It is likely Huntington will sustain some loss if any identified weaknesses are not mitigated.
Doubtful -	Loans that have all of the weaknesses inherent in those loans classified as Substandard, with the added elements of the full collection of the loan is improbable and that the possibility of loss is high.

The categories above, which are derived from standard regulatory rating definitions, are assigned upon initial approval of the loan or lease and subsequently updated as appropriate.

Commercial loans categorized as OLEM, Substandard, or Doubtful are considered Criticized loans. Commercial loans categorized as Substandard or Doubtful are also considered Classified loans.

For all classes within all consumer loan portfolios, each loan is assigned a specific PD factor that is partially based on the borrower's most recent credit bureau score (FICO), which we update quarterly. A FICO credit bureau score is a credit score developed by Fair Isaac Corporation based on data provided by the credit bureaus. The FICO credit bureau score is widely accepted as the standard measure of consumer credit risk used by lenders, regulators, rating agencies, and consumers. The higher the FICO credit bureau score, the higher likelihood of repayment and therefore, an indicator of higher credit quality.

Huntington assesses the risk in the loan portfolio by utilizing numerous risk characteristics. The classifications described above, and also presented in the table below, represent one of those characteristics that are closely monitored in the overall credit risk management processes. The table below also shows an increase in FICO scores less than 650 for the automobile portfolio. This increase is proportional to growth in the portfolio and does not reflect a deterioration in asset quality for the portfolio, as other risk characteristics mitigate any increased level of risk associated with the FICO score distribution.

The following table presents each loan and lease class by credit quality indicator for the years ended December 31, 2013 and 2012:

<i>(dollar amounts in thousands)</i>	December 31, 2013				
	Credit Risk Profile by UCS classification				
	Pass	OLEM	Substandard	Doubtful	Total
<b>Commercial and industrial:</b>					
Owner occupied	\$ 4,052,579	\$ 130,645	\$ 155,994	\$ 8,654	\$ 4,347,872
Purchased impaired	5,015	661	27,693	2,157	35,526
Other commercial and industrial	<u>12,630,512</u>	<u>211,860</u>	<u>364,343</u>	<u>4,163</u>	<u>13,210,878</u>
<b>Total commercial and industrial</b>	<b>\$ 16,688,106</b>	<b>\$ 343,166</b>	<b>\$ 548,030</b>	<b>\$ 14,974</b>	<b>\$ 17,594,276</b>
<b>Commercial real estate:</b>					
Retail properties	\$ 1,153,747	\$ 16,003	\$ 93,819	\$ —	\$ 1,263,569
Multi family	972,526	16,540	36,411	114	1,025,591
Office	847,411	4,866	87,722	2,294	942,293
Industrial and warehouse	431,057	14,138	27,698	—	472,893
Purchased impaired	13,127	3,586	62,577	2,783	82,073
Other commercial real estate	<u>977,987</u>	<u>16,270</u>	<u>68,653</u>	<u>765</u>	<u>1,063,675</u>
<b>Total commercial real estate</b>	<b>\$ 4,395,855</b>	<b>\$ 71,403</b>	<b>\$ 376,880</b>	<b>\$ 5,956</b>	<b>\$ 4,850,094</b>
	Credit Risk Profile by FICO score (1)				
	750+	650-749	<650	Other (2)	Total
<b>Automobile</b>	<b>\$ 2,987,323</b>	<b>\$ 2,517,756</b>	<b>\$ 945,604</b>	<b>\$ 188,030</b>	<b>\$ 6,638,713</b>
<b>Home equity:</b>					
Secured by first-lien	\$ 3,018,784	\$ 1,412,445	\$ 299,681	\$ 111,234	\$ 4,842,144
Secured by junior-lien	<u>1,811,102</u>	<u>1,213,024</u>	<u>413,695</u>	<u>56,353</u>	<u>3,494,174</u>
<b>Total home equity</b>	<b>\$ 4,829,886</b>	<b>\$ 2,625,469</b>	<b>\$ 713,376</b>	<b>\$ 167,587</b>	<b>\$ 8,336,318</b>
<b>Residential mortgage:</b>					
Residential mortgage	\$ 2,837,590	\$ 1,710,183	\$ 699,541	\$ 71,276	\$ 5,318,590
Purchased impaired	<u>588</u>	<u>989</u>	<u>921</u>	<u>—</u>	<u>2,498</u>
<b>Total residential mortgage</b>	<b>\$ 2,838,178</b>	<b>\$ 1,711,172</b>	<b>\$ 700,462</b>	<b>\$ 71,276</b>	<b>\$ 5,321,088</b>
<b>Other consumer</b>					
Other consumer	\$ 161,858	\$ 157,675	\$ 45,370	\$ 14,979	\$ 379,882
Purchased impaired	<u>—</u>	<u>60</u>	<u>69</u>	<u>—</u>	<u>129</u>
<b>Total other consumer loans</b>	<b>\$ 161,858</b>	<b>\$ 157,735</b>	<b>\$ 45,439</b>	<b>\$ 14,979</b>	<b>\$ 380,011</b>





## Impaired Loans

A loan is considered to be impaired when, based on current information and events, it is probable that not all amounts due according to the contractual terms of the loan agreement will be collected. The following tables present the balance of the ALLL attributable to loans by portfolio segment individually and collectively evaluated for impairment and the related loan and lease balance for the years ended December 31, 2013, and 2012 (1):

<i>(dollar amounts in thousands)</i>	Commercial and Industrial	Commercial Real Estate	Automobile	Home Equity	Residential Mortgage	Other Consumer	Total
<b>ALLL at December 31, 2013:</b>							
Portion of ALLL balance:							
Attributable to purchased credit-impaired loans	\$ 2,404	\$ —	\$ —	\$ —	\$ 36	\$ —	\$ 2,440
Attributable to loans individually evaluated for impairment	6,129	34,935	682	8,003	10,555	136	60,440
Attributable to loans collectively evaluated for impairment	257,268	127,622	30,371	103,128	28,986	37,615	584,990
Total ALLL balance	<u>\$ 265,801</u>	<u>\$ 162,557</u>	<u>\$ 31,053</u>	<u>\$ 111,131</u>	<u>\$ 39,577</u>	<u>\$ 37,751</u>	<u>\$ 647,870</u>
<b>Loans and Leases at December 31, 2013:</b>							
Portion of loan and lease ending balance:							
Attributable to purchased credit-impaired loans	\$ 35,526	\$ 82,073	\$ —	\$ —	\$ 2,498	\$ 129	\$ 120,226
Individually evaluated for impairment	108,316	268,362	37,084	208,981	387,937	1,041	1,011,721
Collectively evaluated for impairment	17,450,434	4,499,659	6,601,629	8,127,337	4,930,653	378,841	41,988,553
Total loans evaluated for impairment	<u>\$ 17,594,276</u>	<u>\$ 4,850,094</u>	<u>\$ 6,638,713</u>	<u>\$ 8,336,318</u>	<u>\$ 5,321,088</u>	<u>\$ 380,011</u>	<u>\$ 43,120,500</u>
Portion of ending balance:							
With allowance assigned to the loan and lease balances	\$ 126,626	\$ 187,836	\$ 37,084	\$ 208,981	\$ 390,435	\$ 1,041	\$ 952,003
With no allowance assigned to the loan and lease balances	17,216	162,599	—	—	—	129	179,944
Total	<u>\$ 143,842</u>	<u>\$ 350,435</u>	<u>\$ 37,084</u>	<u>\$ 208,981</u>	<u>\$ 390,435</u>	<u>\$ 1,170</u>	<u>\$ 1,131,947</u>
Average balance of impaired loans	\$ 166,173	\$ 365,053	\$ 39,861	\$ 162,170	\$ 379,815	\$ 2,248	\$ 1,115,320
ALLL on impaired loans	8,533	34,935	682	8,003	10,591	136	62,880
<b>ALLL at December 31, 2012:</b>							
<i>(dollar amounts in thousands)</i>							
Portion of ending balance:							
Attributable to loans individually evaluated for impairment	11,694	31,133	1,446	4,783	14,176	213	63,445
Attributable to loans collectively evaluated for impairment	229,357	254,236	33,533	113,981	47,482	27,041	705,630
Total ALLL balance	<u>\$ 241,051</u>	<u>\$ 285,369</u>	<u>\$ 34,979</u>	<u>\$ 118,764</u>	<u>\$ 61,658</u>	<u>\$ 27,254</u>	<u>\$ 769,075</u>
<b>Loans and Leases at December 31, 2012:</b>							
<i>(dollar amounts in thousands)</i>							
Portion of ending balance:							
Attributable to purchased credit-impaired loans	\$ 54,472	\$ 126,923	\$ —	\$ —	\$ 2,243	\$ 140	\$ 183,778
Individually evaluated for impairment	119,535	298,891	43,607	117,532	374,526	2,657	956,748
Collectively evaluated for impairment	16,796,682	4,973,426	4,590,213	8,217,810	4,592,903	416,865	39,587,899
Total loans evaluated for impairment	<u>\$ 16,970,689</u>	<u>\$ 5,399,240</u>	<u>\$ 4,633,820</u>	<u>\$ 8,335,342</u>	<u>\$ 4,969,672</u>	<u>\$ 419,662</u>	<u>\$ 40,728,425</u>
Portion of ending balance:							
With allowance assigned to the loan and lease balances	\$ 86,644	\$ 193,413	\$ 43,607	\$ 117,532	\$ 374,526	\$ 2,657	\$ 818,379
With no allowance assigned to the loan and lease balances	87,363	232,401	—	—	2,243	140	322,147
Total	<u>\$ 174,007</u>	<u>\$ 425,814</u>	<u>\$ 43,607</u>	<u>\$ 117,532</u>	<u>\$ 376,769</u>	<u>\$ 2,797</u>	<u>\$ 1,140,526</u>
Average balance of impaired loans	\$ 179,692	\$ 474,362	\$ 39,139	\$ 79,523	\$ 348,727	\$ 4,448	\$ 1,125,891
ALLL on impaired loans	11,694	31,133	1,446	4,783	14,176	213	63,445

The following tables present by class the ending, unpaid principal balance, and the related ALLL, along with the average balance and interest income recognized only for loans and leases individually evaluated for impairment and purchased credit-impaired loans for the years ended December 31, 2013 and 2012 (1), (2):

	December 31, 2013			Year Ended December 31, 2013	
	Ending Balance	Unpaid Principal Balance (5)	Related Allowance	Average Balance	Interest Income Recognized
<i>(dollar amounts in thousands)</i>					
<i>With no related allowance recorded:</i>					
Commercial and industrial:					
Owner occupied	\$ 5,332	\$ 5,373	\$ —	\$ 4,473	\$ 172
Purchased credit-impaired	—	—	—	—	—
Other commercial and industrial	11,884	15,031	—	13,117	640
Total commercial and industrial	\$ 17,216	\$ 20,404	\$ —	\$ 17,590	\$ 812
Commercial real estate:					
Retail properties	\$ 55,773	\$ 64,780	\$ —	\$ 46,764	\$ 2,450
Multi family	—	—	—	3,627	220
Office	9,069	13,721	—	12,151	1,161
Industrial and warehouse	9,682	10,803	—	10,586	595
Purchased credit-impaired	82,073	154,869	—	104,513	10,875
Other commercial real estate	6,002	6,924	—	7,954	434
Total commercial real estate	\$ 162,599	\$ 251,097	\$ —	\$ 185,595	\$ 15,735
Automobile	\$ —	\$ —	\$ —	\$ —	\$ —
Home equity:					
Secured by first-lien	\$ —	\$ —	\$ —	\$ —	\$ —
Secured by junior-lien	—	—	—	—	—
Total home equity	\$ —	\$ —	\$ —	\$ —	\$ —
Residential mortgage:					
Residential mortgage	\$ —	\$ —	\$ —	\$ —	\$ —
Purchased credit-impaired	—	—	—	—	—
Total residential mortgage	\$ —	\$ —	\$ —	\$ —	\$ —
Other consumer:					
Other consumer	\$ —	\$ —	\$ —	\$ —	\$ —
Purchased credit-impaired	129	219	—	137	17
Total other consumer	\$ 129	\$ 219	\$ —	\$ 137	\$ 17
<i>With an allowance recorded:</i>					
Commercial and industrial: (3)					
Owner occupied	\$ 40,271	\$ 52,810	\$ 3,421	\$ 41,469	\$ 1,390
Purchased credit-impaired	35,526	50,798	2,404	47,442	4,708
Other commercial and industrial	50,829	64,497	2,708	59,672	3,242
Total commercial and industrial	\$ 126,626	\$ 168,105	\$ 8,533	\$ 148,583	\$ 9,340
Commercial real estate: (4)					
Retail properties	\$ 72,339	\$ 93,395	\$ 5,984	\$ 64,414	\$ 1,936
Multi family	13,484	15,408	1,944	14,922	651
Office	50,307	54,921	9,927	48,113	1,808
Industrial and warehouse	9,162	10,561	808	15,322	541
Purchased credit-impaired	—	—	—	—	—
Other commercial real estate	42,544	50,960	16,272	36,687	1,547
Total commercial real estate	\$ 187,836	\$ 225,245	\$ 34,935	\$ 179,458	\$ 6,483
Automobile	\$ 37,084	\$ 38,758	\$ 682	\$ 39,861	\$ 2,955
Home equity:					
Secured by first-lien	\$ 110,024	\$ 116,846	\$ 2,396	\$ 96,184	\$ 4,116
Secured by junior-lien	98,957	143,967	5,607	65,986	3,379
Total home equity	\$ 208,981	\$ 260,813	\$ 8,003	\$ 162,170	\$ 7,495
Residential mortgage: (6)					
Residential mortgage	\$ 387,937	\$ 427,924	\$ 10,555	\$ 377,530	\$ 11,752
Purchased credit-impaired	2,498	3,681	36	2,285	331
Total residential mortgage	\$ 390,435	\$ 431,605	\$ 10,591	\$ 379,815	\$ 12,083
Other consumer:					
Other consumer	\$ 1,041	\$ 1,041	\$ 136	\$ 2,111	\$ 116
Purchased credit-impaired	—	—	—	—	—
Total other consumer	\$ 1,041	\$ 1,041	\$ 136	\$ 2,111	\$ 116

	December 31, 2012			Year Ended December 31, 2012	
	Ending Balance	Unpaid Principal Balance (5)	Related Allowance	Average Balance	Interest Income Recognized
<i>(dollar amounts in thousands)</i>					
<i>With no related allowance recorded:</i>					
Commercial and Industrial:					
Owner occupied	\$ 1,050	\$ 1,091	\$ —	\$ 4,246	\$ 77
Purchased credit-impaired	54,472	80,294	—	57,602	2,359
Other commercial and industrial	31,841	54,520	—	11,922	555
Total commercial and industrial	\$ 87,363	\$ 135,905	\$ —	\$ 73,770	\$ 2,991
Commercial real estate:					
Retail properties	\$ 54,216	\$ 56,569	\$ —	\$ 51,939	\$ 2,758
Multi family	5,719	5,862	—	5,631	353
Office	20,051	24,843	—	6,734	405
Industrial and warehouse	15,013	17,476	—	9,877	501
Purchased credit-impaired	126,923	226,093	—	141,278	5,497
Other commercial real estate	10,479	10,728	—	15,125	501
Total commercial real estate	\$232,401	\$ 341,571	\$ —	\$230,584	\$ 10,015
Automobile	\$ —	\$ —	\$ —	\$ —	\$ —
Home equity:					
Secured by first-lien	\$ —	\$ —	\$ —	\$ —	\$ —
Secured by junior-lien	—	—	—	—	—
Total home equity	\$ —	\$ —	\$ —	\$ —	\$ —
Residential mortgage:					
Residential mortgage	\$ —	\$ —	\$ —	\$ —	\$ —
Purchased credit-impaired	2,243	4,104	—	3,521	97
Total residential mortgage	\$ 2,243	\$ 4,104	\$ —	\$ 3,521	\$ 97
Other consumer:					
Other consumer	\$ —	\$ —	\$ —	\$ —	\$ —
Purchased credit-impaired	140	245	—	622	6
Total other consumer	\$ 140	\$ 245	\$ —	\$ 622	\$ 6
<i>With an allowance recorded:</i>					
Commercial and Industrial: (3)					
Owner occupied	\$ 46,266	\$ 56,925	\$ 5,730	\$ 40,029	\$ 1,327
Other commercial and industrial	40,378	52,996	5,964	65,893	2,304
Total commercial and industrial	\$ 86,644	\$ 109,921	\$ 11,694	\$105,922	\$ 3,631
Commercial real estate: (4)					
Retail properties	\$ 65,004	\$ 73,000	\$ 8,144	\$107,842	\$ 4,730
Multi family	17,410	18,531	2,662	27,953	1,371
Office	40,375	45,164	9,214	18,751	379
Industrial and warehouse	22,450	25,374	1,092	24,454	717
Other commercial real estate	48,174	63,148	10,021	64,778	2,413
Total commercial real estate	\$193,413	\$ 225,217	\$ 31,133	\$243,778	\$ 9,610
Automobile	\$ 43,607	\$ 44,790	\$ 1,446	\$ 39,139	\$ 3,382
Home equity loans and lines-of-credit:					
Secured by first-lien	\$ 76,258	\$ 80,831	\$ 1,329	\$ 54,898	\$ 2,651
Secured by junior-lien	41,274	63,390	3,454	24,625	1,382
Total home equity	\$117,532	\$ 144,221	\$ 4,783	\$ 79,523	\$ 4,033
Residential mortgage:					
Residential mortgage	\$374,526	\$ 413,583	\$ 14,176	\$345,206	\$ 11,420
Total residential mortgage	\$374,526	\$ 413,583	\$ 14,176	\$345,206	\$ 11,420
Other consumer:					
Other consumer	\$ 2,657	\$ 2,657	\$ 213	\$ 3,826	\$ 126
Total other consumer	\$ 2,657	\$ 2,657	\$ 213	\$ 3,826	\$ 126

- (1) These tables do not include loans fully charged-off.
- (2) All automobile, home equity, residential mortgage, and other consumer impaired loans included in these tables are considered impaired due to their status as a TDR.
- (3) At December 31, 2013, \$43,805 thousand of the \$126,626 thousand C&I loans with an allowance recorded were considered impaired due to their status as a TDR. At December 31, 2012, \$44,265 thousand of the \$86,644 thousand C&I loans with an allowance recorded were considered impaired due to their status as a TDR.
- (4) At December 31, 2013, \$24,805 thousand of the \$187,836 thousand CRE loans with an allowance recorded were considered impaired due to their status as a TDR. At December 31, 2012, \$31,605 thousand of the \$193,413 thousand CRE loans with an allowance recorded were considered impaired due to their status as a TDR.
- (5) The differences between the ending balance and unpaid principal balance amounts represent partial charge-offs.
- (6) At December 31, 2013, \$49,225 thousand of the \$390,435 thousand residential mortgage loans with an allowance recorded were guaranteed by the U.S. government. At December 31, 2012, \$28,695 thousand of the \$374,526 thousand residential mortgage loans with an allowance recorded were guaranteed by the U.S. government.

## TDR Loans

TDRs are modified loans where a concession was provided to a borrower experiencing financial difficulties. Loan modifications are considered TDRs when the concessions provided are not available to the borrower through either normal channels or other sources. However, not all loan modifications are TDRs.

The amount of interest that would have been recorded under the original terms for total accruing TDR loans was \$43.9 million, \$41.2 million, and \$37.7 million for 2013, 2012, and 2011, respectively. The total amount of interest recorded to interest income for these loans was \$35.7 million, \$32.2 million, and \$28.2 million for 2013, 2012, and 2011, respectively.

### TDR Concession Types

The Company's standards relating to loan modifications consider, among other factors, minimum verified income requirements, cash flow analysis, and collateral valuations. Each potential loan modification is reviewed individually and the terms of the loan are modified to meet a borrower's specific circumstances at a point in time. All commercial TDRs are reviewed and approved by our SAD. The types of concessions provided to borrowers include:

- Interest rate reduction: A reduction of the stated interest rate to a nonmarket rate for the remaining original life of the debt.
- Amortization or maturity date change beyond what the collateral supports, including any of the following:
  - (1) Lengthens the amortization period of the amortized principal beyond market terms. This concession reduces the minimum monthly payment and increases the amount of the balloon payment at the end of the term of the loan. Principal is generally not forgiven.
  - (2) Reduces the amount of loan principal to be amortized and increases the amount of the balloon payment at the end of the term of the loan. This concession also reduces the minimum monthly payment. Principal is generally not forgiven.
  - (3) Extends the maturity date or dates of the debt beyond what the collateral supports. This concession generally applies to loans without a balloon payment at the end of the term of the loan.
- Chapter 7 bankruptcy: A bankruptcy court's discharge of a borrower's debt is considered a concession when the borrower does not reaffirm the discharged debt.
- Other: A concession that is not categorized as one of the concessions described above. These concessions include, but are not limited to: principal forgiveness, collateral concessions, covenant concessions, and reduction of accrued interest. Principal forgiveness may result from any TDR modification of any concession type. However, the aggregate amount of principal forgiven as a result of loans modified as TDRs during the years ended December 31, 2013 and 2012, was not significant.

Following is a description of TDRs by the different loan types:

Commercial loan TDRs – Commercial accruing TDRs often result from loans receiving a concession with terms that are not considered a market transaction to Huntington. The TDR remains in accruing status as long as the customer is less than 90-days past due on payments per the restructured loan terms and no loss is expected.

Commercial nonaccrual TDRs result from either: (1) an accruing commercial TDR being placed on nonaccrual status, or (2) a workout where an existing commercial NAL is restructured and a concession was given. At times, these workouts restructure the NAL so that two or more new notes are created. The primary note is underwritten based upon our normal underwriting standards and is sized so projected cash flows are sufficient to repay contractual principal and interest. The terms on the secondary note(s) vary by situation, and may include notes that defer principal and interest payments until after the primary note is repaid. Creating two or more notes often allows the borrower to continue a project or weather a temporary economic downturn and allows Huntington to right-size a loan based upon the current expectations for a borrower's or project's performance.

Our strategy involving TDR borrowers includes working with these borrowers to allow them to refinance elsewhere, as well as allow them time to improve their financial position and remain our customer through refinancing their notes according to market terms and conditions in the future. A subsequent refinancing or modification of a loan may occur when either the loan matures according to the terms of the TDR-modified agreement or the borrower requests a change to the loan agreements. At that time, the loan is evaluated to determine if it is creditworthy. It is subjected to the normal underwriting standards and processes for other similar credit extensions, both new and existing. The refinanced note is evaluated to determine if it is considered a new loan or a continuation of the prior loan. A new loan is considered for removal of the TDR designation, whereas a continuation of the prior note requires a continuation of the TDR designation. In order for a TDR designation to be removed, the borrower must no longer be experiencing financial difficulties and the terms of the refinanced loan must not represent a concession.

Residential Mortgage loan TDRs – Residential mortgage TDRs represent loan modifications associated with traditional first-lien mortgage loans in which a concession has been provided to the borrower. The primary concessions given to residential mortgage borrowers are amortization or maturity date changes and interest rate reductions. Residential mortgages identified as TDRs involve borrowers unable to refinance their mortgages through the Company's normal mortgage origination channels or through other independent sources. Some, but not all, of the loans may be delinquent.

Automobile, Home Equity, and Other Consumer loan TDRs – The Company may make similar interest rate, term, and principal concessions as with residential mortgage loan TDRs.

#### TDR Impact on Credit Quality

Huntington's ALLL is largely determined by updated risk ratings assigned to commercial loans, updated borrower credit scores on consumer loans, and borrower delinquency history in both the commercial and consumer portfolios. These updated risk ratings and credit scores consider the default history of the borrower, including payment redefaults. As such, the provision for credit losses is impacted primarily by changes in borrower payment performance rather than the TDR classification. TDRs can be classified as either accrual or nonaccrual loans. Nonaccrual TDRs are included in NALs whereas accruing TDRs are excluded from NALs as it is probable that all contractual principal and interest due under the restructured terms will be collected.

Our TDRs may include multiple concessions and the disclosure classifications are presented based on the primary concession provided to the borrower. The majority of our concessions for the C&I and CRE portfolios are the extension of the maturity date coupled with an increase in the interest rate. In these instances, the primary concession is the maturity date extension.

TDR concessions may also result in the reduction of the ALLL within the C&I and CRE portfolios. This reduction is derived from payments and the resulting application of the reserve calculation within the ALLL. The transaction reserve for non-TDR C&I and CRE loans is calculated based upon several estimated probability factors, such as PD and LGD, both of which were previously discussed. Upon the occurrence of a TDR in our C&I and CRE portfolios, the reserve is measured based on discounted expected cash flows or collateral value, less anticipated selling costs, of the modified loan in accordance with ASC 310-10. The resulting TDR ALLL calculation often results in a lower ALLL amount because (1) the discounted expected cash flows or collateral value, less anticipated selling costs, indicate a lower estimated loss, (2) if the modification includes a rate increase, the discounting of the cash flows on the modified loan, using the pre-modification interest rate, exceeds the carrying value of the loan, or (3) payments may occur as part of the modification. The ALLL for C&I and CRE loans may increase as a result of the modification, as the discounted cash flow analysis may indicate additional reserves are required.

TDR concessions on consumer loans may increase the ALLL. The concessions made to these borrowers often include interest rate reductions, and therefore, the TDR ALLL calculation results in a greater ALLL compared with the non-TDR calculation as the reserve is measured based on the estimation of the discounted expected cash flows or collateral value, less anticipated selling costs, on the modified loan in accordance with ASC 310-10. The resulting TDR ALLL calculation often results in a higher ALLL amount because (1) the discounted expected cash flows or collateral value, less anticipated selling costs, indicate a higher estimated loss or, (2) due to the rate decrease, the discounting of the cash flows on the modified loan, using the pre-modification interest rate, indicates a reduction in the expected cash flows or collateral value, less anticipated selling costs. In certain instances, the ALLL may decrease as a result of payments made in connection with the modification.

**Commercial loan TDRs** – In instances where the bank substantiates that it will collect its outstanding balance in full, the note is considered for return to accrual status upon the borrower sustaining sufficient cash flows for a six-month period of time. This six-month period could extend before or after the restructure date. If a charge-off was taken as part of the restructuring, any interest or principal payments received on that note are applied to first reduce the bank's outstanding book balance and then to recoveries of charged-off principal, unpaid interest, and/or fee expenses while the TDR is in nonaccrual status.

**Residential Mortgage, Automobile, Home Equity, and Other Consumer loan TDRs** – Modified loans identified as TDRs are aggregated into pools for analysis. Cash flows and weighted average interest rates are used to calculate impairment at the pooled-loan level. Once the loans are aggregated into the pool, they continue to be classified as TDRs until contractually repaid or charged-off.

Residential mortgage loans not guaranteed by a U.S. government agency such as the FHA, VA, and the USDA, including TDR loans, are reported as accrual or nonaccrual based upon delinquency status. Nonaccrual TDRs are those that are greater than 150-days contractually past due. Loans guaranteed by U.S. government organizations continue to accrue interest upon delinquency.

The following table presents by class and by the reason for the modification the number of contracts, post-modification outstanding balance, and the financial effects of the modification for the years ended December 31, 2013 and 2012:

	New Troubled Debt Restructurings During The Year Ended <sup>(1)</sup>					
	December 31, 2013			December 31, 2012		
	Number of Contracts	Post-modification Outstanding Ending Balance	Financial effects of modification <sup>(2)</sup>	Number of Contracts	Post-modification Outstanding Balance	Financial effects of modification <sup>(2)</sup>
<i>(dollar amounts in thousands)</i>						
<b>C&amp;I - Owner occupied:<sup>(3)</sup></b>						
Interest rate reduction	22	\$ 6,601	\$ (466)	28	\$ 10,501	\$ 145
Amortization or maturity date change	64	15,662	(12)	95	23,337	660
Other	16	7,367	337	16	4,923	1,089
<b>Total C&amp;I - Owner occupied</b>	<b>102</b>	<b>\$ 29,630</b>	<b>\$ (141)</b>	<b>139</b>	<b>\$ 38,761</b>	<b>\$ 1,894</b>
<b>C&amp;I - Other commercial and industrial:<sup>(3)</sup></b>						
Interest rate reduction	26	\$ 75,447	\$ (1,040)	27	\$ 7,436	\$ (2)
Amortization or maturity date change	120	53,340	1,295	141	76,814	(3,037)
Other	35	18,290	(1,163)	32	37,202	1,265
<b>Total C&amp;I - Other commercial and industrial</b>	<b>181</b>	<b>\$ 147,077</b>	<b>\$ (908)</b>	<b>200</b>	<b>\$ 121,452</b>	<b>\$ (1,774)</b>
<b>CRE - Retail properties:<sup>(3)</sup></b>						
Interest rate reduction	4	\$ 1,116	\$ (8)	9	\$ 6,883	\$ 957
Amortization or maturity date change	21	27,550	4,159	15	4,472	(25)
Other	12	19,842	(558)	3	1,680	(1)
<b>Total CRE - Retail properties</b>	<b>37</b>	<b>\$ 48,508</b>	<b>\$ 3,593</b>	<b>27</b>	<b>\$ 13,035</b>	<b>\$ 931</b>
<b>CRE - Multi family:<sup>(3)</sup></b>						
Interest rate reduction	10	\$ 4,444	\$ 7	11	\$ 1,288	\$ (27)
Amortization or maturity date change	16	2,345	415	32	3,554	(1)
Other	5	8,085	(2)	7	7,961	668
<b>Total CRE - Multi family</b>	<b>31</b>	<b>\$ 14,874</b>	<b>\$ 420</b>	<b>50</b>	<b>\$ 12,803</b>	<b>\$ 640</b>

CRE - Office:(3)						
Interest rate reduction	7	\$ 6,504	\$ 1,656	4	\$ 4,155	\$ (236)
Amortization or maturity date change	16	12,388	91	12	40,152	4,199
Other	6	7,044	655	6	1,637	276
<b>Total CRE - Office</b>	<b>29</b>	<b>\$ 25,936</b>	<b>\$ 2,402</b>	<b>22</b>	<b>\$ 45,944</b>	<b>\$ 4,239</b>
CRE - Industrial and warehouse:(3)						
Interest rate reduction	1	\$ 2,682	\$ (476)	3	\$ 7,470	\$ (296)
Amortization or maturity date change	9	4,069	(185)	16	34,613	(3,857)
Other	1	5,867	—	1	1,047	(30)
<b>Total CRE - Industrial and Warehouse</b>	<b>11</b>	<b>\$ 12,618</b>	<b>\$ (661)</b>	<b>20</b>	<b>\$ 43,130</b>	<b>\$ (4,183)</b>
CRE - Other commercial real estate:(3)						
Interest rate reduction	19	\$ 10,996	\$ 96	10	\$ 2,944	\$ (288)
Amortization or maturity date change	21	17,851	4,923	48	80,672	4,090
Other	13	9,735	(101)	6	10,030	(2,024)
<b>Total CRE - Other commercial real estate</b>	<b>53</b>	<b>\$ 38,582</b>	<b>\$ 4,918</b>	<b>64</b>	<b>\$ 93,646</b>	<b>\$ 1,778</b>
Automobile:(3)						
Interest rate reduction	14	\$ 106	\$ —	40	\$ 368	\$ 4
Amortization or maturity date change	1,659	9,420	(76)	1,910	13,186	(103)
Chapter 7 bankruptcy	1,313	7,748	301	2,104	12,423	1,866
Other	—	—	—	—	—	—
<b>Total Automobile</b>	<b>2,986</b>	<b>\$ 17,274</b>	<b>\$ 225</b>	<b>4,054</b>	<b>\$ 25,977</b>	<b>\$ 1,767</b>
Residential mortgage:(3)						
Interest rate reduction	65	\$ 11,662	\$ 3	25	\$ 8,795	\$ (40)
Amortization or maturity date change	442	58,344	384	482	65,336	1,394
Chapter 7 bankruptcy	458	39,813	1,345	583	45,193	4,854
Other	17	1,837	39	15	1,836	81
<b>Total Residential mortgage</b>	<b>982</b>	<b>\$ 111,656</b>	<b>\$ 1,771</b>	<b>1,105</b>	<b>\$ 121,160</b>	<b>\$ 6,289</b>
First-lien home equity:(3)						
Interest rate reduction	134	\$ 12,244	\$ 1,149	222	\$ 28,381	\$ 4,424
Amortization or maturity date change	279	19,280	(1,084)	130	10,468	(49)
Chapter 7 bankruptcy	257	14,987	748	188	8,317	4,244
Other	—	—	—	—	—	—
<b>Total First-lien home equity</b>	<b>670</b>	<b>\$ 46,511</b>	<b>\$ 813</b>	<b>540</b>	<b>\$ 47,166</b>	<b>\$ 8,619</b>



<b>Junior-lien home equity:(3)</b>						
Interest rate reduction	25	\$ 1,179	\$ 190	60	\$ 3,023	\$ 494
Amortization or maturity date change	1,491	55,389	(5,431)	390	15,040	(432)
Chapter 7 bankruptcy	1,564	15,303	33,623	1,241	13,347	18,564
Other	—	—	—	7	288	—
<b>Total Junior-lien home equity</b>	<b>3,080</b>	<b>\$ 71,871</b>	<b>\$28,382</b>	<b>1,698</b>	<b>\$ 31,698</b>	<b>\$ 18,626</b>
<b>Other consumer:(3)</b>						
Interest rate reduction	5	\$ 306	\$ 48	14	\$ 305	\$ 32
Amortization or maturity date change	11	117	5	27	2,150	(111)
Chapter 7 bankruptcy	36	565	29	14	198	—
Other	—	—	—	—	—	—
<b>Total Other consumer</b>	<b>52</b>	<b>\$ 988</b>	<b>\$ 82</b>	<b>55</b>	<b>\$ 2,653</b>	<b>\$ (79)</b>
<b>Total new troubled debt restructurings</b>	<b>8,214</b>	<b>\$565,525</b>	<b>\$40,896</b>	<b>7,974</b>	<b>\$597,425</b>	<b>\$38,747</b>

- (1) TDRs may include multiple concessions and the disclosure classifications are based on the primary concession provided to the borrower.  
(2) Amounts represent the financial impact via provision (recovery) for loan and lease losses as a result of the modification.  
(3) Post-modification balances approximate pre-modification balances. The aggregate amount of charge-offs as a result of a restructuring are not significant.

The following table presents TDRs that have redefaulted within one year of modification during the years ended December 31, 2013 and 2012:

<i>(dollar amounts in thousands)</i>	Troubled Debt Restructurings That Have Redefaulted Within One Year of Modification During The Year Ended			
	December 31, 2013 <sup>(1)</sup>		December 31, 2012 <sup>(1)</sup>	
	Number of Contracts	Ending Balance	Number of Contracts	Ending Balance
<b>C&amp;I - Owner occupied:</b>				
Interest rate reduction	—	\$ —	4	\$ 1,390
Amortization or maturity date change	10	1,144	13	2,380
Other	7	1,221	—	—
<b>Total C&amp;I - Owner occupied</b>	<b>17</b>	<b>\$ 2,365</b>	<b>17</b>	<b>\$ 3,770</b>
<b>C&amp;I - Other commercial and industrial:</b>				
Interest rate reduction	—	\$ —	3	\$ 401
Amortization or maturity date change	17	476	14	609
Other	—	—	3	387
<b>Total C&amp;I - Other commercial and industrial</b>	<b>17</b>	<b>\$ 476</b>	<b>20</b>	<b>\$ 1,397</b>
<b>CRE - Retail Properties:</b>				
Interest rate reduction	1	\$ 302	—	\$ —
Amortization or maturity date change	4	993	3	372
Other	1	186	—	—
<b>Total CRE - Retail properties</b>	<b>6</b>	<b>\$ 1,481</b>	<b>3</b>	<b>\$ 372</b>
<b>CRE - Multi family:</b>				
Interest rate reduction	—	\$ —	2	\$ 1,236
Amortization or maturity date change	2	225	2	343
Other	—	—	—	—
<b>Total CRE - Multi family</b>	<b>2</b>	<b>\$ 225</b>	<b>4</b>	<b>\$ 1,579</b>
<b>CRE - Office:</b>				
Interest rate reduction	—	\$ —	—	\$ —
Amortization or maturity date change	2	1,131	—	—
Other	—	—	—	—
<b>Total CRE - Office</b>	<b>2</b>	<b>\$ 1,131</b>	<b>—</b>	<b>\$ —</b>

<b>CRE - Industrial and Warehouse:</b>				
Interest rate reduction	—	\$ —	—	\$ —
Amortization or maturity date change	1	361	1	413
Other	1	726	—	—
<b>Total CRE - Industrial and Warehouse</b>	<b>2</b>	<b>\$ 1,087</b>	<b>1</b>	<b>\$ 413</b>
<b>CRE - Other commercial real estate:</b>				
Interest rate reduction	—	\$ —	1	\$ 898
Amortization or maturity date change	4	774	4	646
Other	1	5	—	—
<b>Total CRE - Other commercial real estate</b>	<b>5</b>	<b>\$ 779</b>	<b>5</b>	<b>\$ 1,544</b>
<b>Automobile:</b>				
Interest rate reduction	1	\$ 112	4	\$ —
Amortization or maturity date change	37	380	132	69
Chapter 7 bankruptcy	137	617	34	149
Other	—	—	—	—
<b>Total Automobile</b>	<b>175</b>	<b>\$ 1,109</b>	<b>170</b>	<b>\$ 218</b>
<b>Residential mortgage:</b>				
Interest rate reduction	4	\$ 424	2	\$ 61
Amortization or maturity date change	78	11,263	100	13,574
Chapter 7 bankruptcy	71	6,647	30	4,085
Other	2	418	7	804
<b>Total Residential mortgage</b>	<b>155</b>	<b>\$18,752</b>	<b>139</b>	<b>\$18,524</b>
<b>First-lien home equity:</b>				
Interest rate reduction	1	\$ 87	11	\$ 932
Amortization or maturity date change	6	629	5	503
Chapter 7 bankruptcy	16	1,235	2	124
Other	—	—	—	—
<b>Total First-lien home equity</b>	<b>23</b>	<b>\$ 1,951</b>	<b>18</b>	<b>\$ 1,559</b>
<b>Junior-lien home equity:</b>				
Interest rate reduction	1	\$ —	2	\$ 112
Amortization or maturity date change	9	478	3	99
Chapter 7 bankruptcy	40	718	7	30
Other	—	—	—	—
<b>Total Junior-lien home equity</b>	<b>50</b>	<b>\$ 1,196</b>	<b>12</b>	<b>\$ 241</b>
<b>Other consumer:</b>				
Interest rate reduction	—	\$ —	1	\$ —
Amortization or maturity date change	—	—	3	—
Chapter 7 bankruptcy	3	96	—	—
Other	—	—	—	—
<b>Total Other consumer</b>	<b>3</b>	<b>\$ 96</b>	<b>4</b>	<b>\$ —</b>
<b>Total troubled debt restructurings with subsequent redefault</b>	<b>457</b>	<b>\$30,648</b>	<b>393</b>	<b>\$29,617</b>

- (1) Subsequent redefault is defined as a payment redefault within 12 months of the restructuring date. Payment redefault is defined as 90-days past due for any loan in any portfolio or class. Any loan in any portfolio may be considered to be in payment redefault prior to the guidelines noted above when collection of principal or interest is in doubt.

## Pledged Loans and Leases

The Bank has access to the Federal Reserve's discount window and advances from the FHLB – Cincinnati. At December 31, 2013, these borrowings and advances are secured by \$19.8 billion of loans.

## 4. AVAILABLE-FOR-SALE AND OTHER SECURITIES

Contractual maturities of available-for-sale and other securities as of December 31, 2013 and 2012 were:

<i>(dollar amounts in thousands)</i>	2013		2012	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value
Under 1 year	\$ 263,366	\$ 262,752	\$ 60,054	\$ 60,651
1 - 5 years	1,665,644	1,697,234	1,961,217	2,005,022
6 - 10 years	1,440,056	1,433,303	1,170,807	1,208,054
Over 10 years	3,662,328	3,577,502	3,989,977	3,967,196
Other securities:				
Nonmarketable equity securities	320,991	320,991	308,075	308,075
Marketable equity securities	16,522	16,971	16,877	17,177
Total available-for-sale and other securities	<u>\$ 7,368,907</u>	<u>\$ 7,308,753</u>	<u>\$ 7,507,007</u>	<u>\$ 7,566,175</u>

Other securities at December 31, 2013 and 2012 include nonmarketable equity securities of \$165.6 million of stock issued by the FHLB of Cincinnati, none and \$3.5 million, respectively, of stock issued by the FHLB of Indianapolis, and \$155.4 million and \$139.0 million, of Federal Reserve Bank stock, respectively. Nonmarketable equity securities are recorded at amortized cost. Other securities also include marketable equity securities.

The following tables provide amortized cost, fair value, and gross unrealized gains and losses recognized in OCI by investment category at December 31, 2013 and 2012:

<i>(dollar amounts in thousands)</i>	Amortized Cost	Unrealized		Fair Value
		Gross Gains	Gross Losses	
December 31, 2013				
U.S. Treasury	\$ 51,301	\$ 303	\$ —	\$ 51,604
Federal agencies:				
Mortgage-backed securities	3,562,444	42,319	(38,542)	3,566,221
Other agencies	313,877	6,105	(94)	319,888
Total U.S. government backed securities	3,927,622	48,727	(38,636)	3,937,713
Municipal securities (1)	1,140,263	18,825	(13,096)	1,145,992
Private-label CMO	51,238	1,188	(3,322)	49,104
Asset-backed securities	1,172,284	6,771	(88,015)	1,091,040
Covered bonds	280,595	5,279	—	285,874
Corporate debt	455,493	11,241	(9,494)	457,240
Other securities	341,412	511	(133)	341,790
Total available-for-sale and other securities	<u>\$ 7,368,907</u>	<u>\$ 92,542</u>	<u>\$ (152,696)</u>	<u>\$ 7,308,753</u>

<i>(dollar amounts in thousands)</i>	Amortized Cost	Unrealized		Fair Value
		Gross Gains	Gross Losses	
December 31, 2012				
U.S. Treasury	\$ 51,620	\$ 691	\$ —	\$ 52,311
Federal agencies:				
Mortgage-backed securities	4,149,964	114,984	(278)	4,264,670
Other agencies	348,846	10,781	(1)	359,626
Total U.S. government backed securities	4,550,430	126,456	(279)	4,676,607
Municipal securities	489,080	13,927	(2,007)	501,000
Private-label CMO	75,557	1,087	(5,076)	71,568
Asset-backed securities (2)	1,126,315	16,287	(113,519)	1,029,083
Covered bonds	282,080	8,545	—	290,625
Corporate debt	654,693	15,301	(1,852)	668,142
Other securities	328,852	333	(35)	329,150
Total available-for-sale and other securities	<u>\$ 7,507,007</u>	<u>\$ 181,936</u>	<u>\$ (122,768)</u>	<u>\$ 7,566,175</u>

- (1) Effective December 31, 2013 approximately \$600.4 million of direct purchase municipal instruments were reclassified from C&I loans to available-for-sale securities.
- (2) Amounts at December 31, 2012 include securities backed by automobile loans with a fair value of \$3 million which meet the eligibility requirements for the Term Asset-Backed Securities Loan Facility, administered by the Federal Reserve Bank.

The following tables provide detail on investment securities with unrealized losses aggregated by investment category and the length of time the individual securities have been in a continuous loss position, at December 31, 2013 and 2012:

<i>(dollar amounts in thousands)</i>	Less than 12 Months		Over 12 Months		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
December 31, 2013						
U.S. Treasury	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
Federal Agencies:						
Mortgage-backed securities	1,628,454	(37,174)	12,682	(1,368)	1,641,136	(38,542)
Other agencies	2,069	(94)	—	—	2,069	(94)
Total U.S. Government backed securities	1,630,523	(37,268)	12,682	(1,368)	1,643,205	(38,636)
Municipal securities	551,114	(12,395)	7,531	(701)	558,645	(13,096)
Private label CMO	—	—	22,639	(3,322)	22,639	(3,322)
Asset-backed securities	391,665	(9,720)	107,419	(78,295)	499,084	(88,015)
Corporate debt	146,308	(7,729)	26,155	(1,765)	172,463	(9,494)
Other securities	3,078	(72)	2,530	(61)	5,608	(133)
Total temporarily impaired securities	<u>\$2,722,688</u>	<u>\$(67,184)</u>	<u>\$178,956</u>	<u>\$(85,512)</u>	<u>\$2,901,644</u>	<u>\$(152,696)</u>

	Less than 12 Months		Over 12 Months		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
<i>(dollar amounts in thousands)</i>						
December 31, 2012						
U.S. Treasury	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
Federal Agencies						
Mortgage-backed securities	44,836	(278)	—	—	44,836	(278)
Other agencies	801	(1)	—	—	801	(1)
Total U.S. Government backed securities	45,637	(279)	—	—	45,637	(279)
Municipal securities	51,316	(2,007)	—	—	51,316	(2,007)
Private label CMO	22,793	—	34,617	(5,076)	57,410	(5,076)
Asset-backed securities	28,089	(73)	108,660	(113,446)	136,749	(113,519)
Corporate debt	138,792	(1,472)	119,620	(380)	258,412	(1,852)
Other securities	—	—	1,630	(35)	1,630	(35)
Total temporarily impaired securities	<u>\$286,627</u>	<u>\$ (3,831)</u>	<u>\$264,527</u>	<u>\$ (118,937)</u>	<u>\$551,154</u>	<u>\$ (122,768)</u>

At December 31, 2013, the carrying value of investment securities pledged to secure public and trust deposits, trading account liabilities, U.S. Treasury demand notes, and security repurchase agreements totaled \$2.6 billion. There were no securities of a single issuer, which are not governmental or government-sponsored, that exceeded 10% of shareholders' equity at December 31, 2013.

The following table is a summary of realized securities gains and losses for the years ended December 31, 2013, 2012, and 2011:

<i>(dollar amounts in thousands)</i>	2013	2012	2011
Gross gains on sales of securities	\$2,932	\$ 8,612	\$ 18,641
Gross (losses) on sales of securities	(712)	(2,224)	(14,959)
Net gain (loss) on sales of securities	<u>\$2,220</u>	<u>\$ 6,388</u>	<u>\$ 3,682</u>

#### Collateralized Debt Obligations and Private-Label CMO Securities

Our highest risk segments of our investment portfolio are the CDO and 2003-2006 vintage private-label CMO portfolios. Of the \$49.1 million of the private-label CMO securities reported at fair value at December 31, 2013, approximately \$20.4 million are rated below investment grade. The CDOs are in the asset-backed securities portfolio. These segments are in run-off, and we have not purchased these types of securities since 2008. The performance of the underlying securities in each of these segments reflects the deterioration of CDO issuers and 2003 to 2006 non-agency mortgages. Each of these securities in these two segments is subjected to a rigorous review of its projected cash flows. These reviews are supported with analysis from independent third parties.

The following table presents the credit ratings for our CDO and private label CMO securities as of December 31, 2013 and 2012:

#### Credit Ratings of Selected Investment Securities

<i>(dollar amounts in thousands)</i>	Amortized Cost	Fair Value	Average Credit Rating of Fair Value Amount (1)				
			AAA	AA +/-	A +/-	BBB +/-	<BBB-
Private-label CMO securities	\$ 51,238	\$ 49,104	\$ 16,964	\$ —	\$ —	\$ 11,785	\$ 20,355
Collateralized debt obligations	161,730	84,136	—	—	17,855	—	66,281
Total at December 31, 2013	<u>\$212,968</u>	<u>\$133,240</u>	<u>\$16,964</u>	<u>\$ —</u>	<u>\$17,855</u>	<u>\$11,785</u>	<u>\$86,636</u>
Total at December 31, 2012	<u>\$299,029</u>	<u>\$181,606</u>	<u>\$22,793</u>	<u>\$25,742</u>	<u>\$35,763</u>	<u>\$ 3,801</u>	<u>\$93,507</u>

(1) Credit ratings reflect the lowest current rating assigned by a nationally recognized credit rating agency.

Negative changes to the above credit ratings would generally result in an increase of our risk-weighted assets, and a reduction to our regulatory capital ratios.

The fair values of the private label CMO and CDO assets have been impacted by various market conditions. The unrealized losses were primarily the result of wider liquidity spreads on asset-backed securities and increased market volatility on non-agency mortgage and asset-backed securities that are collateralized by certain mortgage loans. In addition, the expected average lives of the asset-backed securities backed by trust-preferred securities have been extended, due to changes in the expectations of when the underlying securities would be repaid. The contractual terms and / or cash flows of the investments do not permit the issuer to settle the securities at a price less than the amortized cost. Huntington does not intend to sell, nor does it believe it will be required to sell these securities until the fair value is recovered, which may be maturity and; therefore, does not consider them to be other-than-temporarily impaired at December 31, 2013.

The following table summarizes the relevant characteristics of our CDO securities portfolio, which are included in asset-backed securities, at December 31, 2013 and 2012. Each security is part of a pool of issuers and supports a more senior tranche of securities except for the I-Pre TSL II, and MM Comm III securities which are the most senior class.

#### Collateralized Debt Obligation Securities Data

(dollar amounts in thousands)

Deal Name	Par Value	Amortized Cost	Fair Value	Unrealized Loss (2)	Lowest Credit Rating (3)	# of Issuers Currently Performing/ Remaining (4)	Actual Deferrals and Defaults as a % of Original Collateral	Expected Defaults as a % of Remaining Performing Collateral	Excess Subordination (5)
Alesco II (1)	\$ 41,646	\$ 29,629	\$12,756	\$ (16,873)	C	29/33	10%	9%	— %
ICONS	20,000	20,000	15,208	(4,792)	BB	21/22	3	14	52
I-Pre TSL II	20,059	20,009	17,855	(2,154)	A	21/23	5	10	78
MM Comm III	5,669	5,417	4,007	(1,410)	BB	5/9	5	9	33
Pre TSL IX	5,000	3,955	1,955	(2,000)	C	29/43	20	13	4
Pre TSL XI (1)	25,000	21,098	8,130	(12,968)	C	41/60	28	15	—
Pre TSL XIII (1)	28,045	21,274	10,996	(10,278)	C	43/61	29	23	4
Reg Diversified (1)	25,500	6,908	589	(6,319)	D	23/42	40	12	—
Soloso (1)	12,500	2,440	138	(2,302)	C	36/63	32	23	—
Tropic III	31,000	31,000	12,502	(18,498)	CCC	25/40	26	14	38
<b>Total at December 31, 2013</b>	<b>\$214,419</b>	<b>\$161,730</b>	<b>\$84,136</b>	<b>\$ (77,594)</b>					
<b>Total at December 31, 2012</b>	<b>\$266,863</b>	<b>\$195,760</b>	<b>\$84,296</b>	<b>\$(111,464)</b>					

- (1) Security was determined to have OTTI. As such, the book value is net of recorded credit impairment.
- (2) The majority of securities have been in a continuous loss position for 12 months or longer.
- (3) For purposes of comparability, the lowest credit rating expressed is equivalent to Fitch ratings even where the lowest rating is based on another nationally recognized credit rating agency.
- (4) Includes both banks and/or insurance companies.
- (5) Excess subordination percentage represents the additional defaults in excess of both current and projected defaults that the CDO can absorb before the bond experiences credit impairment. Excess subordinated percentage is calculated by (a) determining what percentage of defaults a deal can experience before the bond has credit impairment, and (b) subtracting from this default breakage percentage both total current and expected future default percentages.

#### Security Impairment

Huntington evaluated OTTI on the debt security types listed below.

Alt-A mortgage-backed and private-label CMO securities are collateralized by first-lien residential mortgage loans. The securities are valued by a third party pricing specialist using a discounted cash flow approach and proprietary pricing model. The model uses inputs such as estimated prepayment speeds, losses, recoveries, default rates that are implied by the underlying performance of collateral in the structure or similar structures, discount rates that are implied by market prices for similar securities, collateral structure types, and house price depreciation / appreciation rates that are based upon macroeconomic forecasts.

Collateralized Debt Obligations are CDOs backed by a pool of debt securities issued by financial institutions. The collateral generally consists of trust-preferred securities and subordinated debt securities issued by banks, bank holding companies, and insurance companies. A full cash flow analysis is used to estimate fair values and assess impairment for each security within this portfolio. A third party pricing specialist with direct industry experience in pooled-trust-preferred security evaluations is engaged to provide assistance estimating the fair value and expected cash flows on this portfolio. The full cash flow analysis is completed by evaluating the relevant credit and structural aspects of each pooled-trust-preferred security in the portfolio, including collateral performance projections for each piece of collateral in the security and terms of the security's structure. The credit review includes an analysis of profitability, credit quality, operating efficiency, leverage, and liquidity using available financial and regulatory information for each underlying collateral issuer. The analysis also includes a review of historical industry default data, current/near term operating conditions, and the impact of macroeconomic and regulatory changes. Using the results of our analysis, we estimate appropriate default and recovery probabilities for each piece of collateral then estimate the expected cash flows for each security. The cumulative probability of default ranges from a low of 1% to 100%.

Many collateral issuers have the option of deferring interest payments on their debt for up to five years. For issuers who are deferring interest, assumptions are made regarding the issuers ability to resume interest payments and make the required principal payment at maturity; the cumulative probability of default for these issuers currently ranges from 1% to 100%, and a 10% recovery assumption. The fair value of each security is obtained by discounting the expected cash flows at a market discount rate, ranging from LIBOR plus 3.5% to LIBOR plus 15.3% as of December 31, 2013. The market discount rate is determined by reference to yields observed in the market for similarly rated collateralized debt obligations, specifically high-yield collateralized loan obligations. The relatively high market discount rate is reflective of the uncertainty of the cash flows and illiquid nature of these securities. The large differential between the fair value and amortized cost of some of the securities reflects the high market discount rate and the expectation that the majority of the cash flows will not be received until near the final maturity of the security (the final maturities range from 2032 to 2035).

On December 10, 2013, the Federal Reserve, the OCC, the FDIC, the CFTC and the SEC issued final rules to implement the Volcker Rule contained in section 619 of the Dodd-Frank Act, generally to become effective on July 21, 2015. The Volcker Rule prohibits an insured depository institution and its affiliates (referred to as "banking entities") from: (i) engaging in "proprietary trading" and (ii) investing in or sponsoring certain types of funds ("covered funds") subject to certain limited exceptions. These prohibitions impact the ability of U.S. banking entities to provide investment management products and services that are competitive with nonbanking firms generally and with non-U.S. banking organizations in overseas markets. The rule also effectively prohibits short-term trading strategies by any U.S. banking entity if those strategies involve instruments other than those specifically permitted for trading.

On January 14, 2014, the five federal agencies approved an interim final rule to permit banking entities to retain interests in certain collateralized debt obligations backed primarily by trust preferred securities from the investment prohibitions of section 619 of the Volcker Rule. Under the interim final rule, the agencies permit the retention of an interest in or sponsorship of covered funds by banking entities if certain qualifications are met. In addition, the agencies released a non-exclusive list of issuers that meet the requirements of the interim final rule. At December 31, 2013, we had investments in ten different pools of trust preferred securities. Eight of our pools are included in the list of non-exclusive issuers. We have analyzed the ICONS and I-Pre TSL II pools that were not included on the list and believe that it is more likely than not that we will be able to hold these securities to recovery under the final Volcker Rule regulations.

For the periods ended December 31, 2013, 2012 and 2011, the following table summarizes by security type, the total OTTI losses recognized in the Consolidated Statements of Income for securities evaluated for impairment as described above:

<i>(dollar amounts in thousands)</i>	Year ended December 31,		
	2013	2012	2011
Available-for-sale and other securities:			
Alt-A Mortgage-backed	\$ —	\$ —	\$ (361)
Collateralized Debt Obligations	(1,466)	—	(3,798)
Private label CMO	(336)	(1,614)	(2,550)
Total debt securities	(1,802)	(1,614)	(6,709)
Equity securities	—	(5)	(654)
Total available-for-sale and other securities	<u>\$(1,802)</u>	<u>\$(1,619)</u>	<u>\$(7,363)</u>

The following table rolls forward the OTTI recognized in earnings on debt securities held by Huntington for the years ended December 31, 2013 and 2012 as follows:

<i>(dollar amounts in thousands)</i>	Year Ended December 31,	
	2013	2012
Balance, beginning of year	\$ 49,433	\$ 56,764
Reductions from sales	(20,366)	(8,945)
Credit losses not previously recognized	—	—
Additional credit losses	1,802	1,614
Balance, end of year	<u>\$ 30,869</u>	<u>\$ 49,433</u>

As of December 31, 2013, Management has evaluated all other investment securities with unrealized losses and all nonmarketable securities for impairment and concluded no additional OTTI is required.

## 5. HELD-TO-MATURITY SECURITIES

These are debt securities that Huntington has the intent and ability to hold until maturity. The debt securities are carried at amortized cost and adjusted for amortization of premiums and accretion of discounts using the interest method.

During 2013 and 2012, Huntington transferred \$292.2 million and \$278.7 million, respectively of federal agencies, mortgage-backed securities and other agency securities from the available-for-sale securities portfolio to the held-to-maturity securities portfolio. At the time of the transfer, \$0.0 million and \$0.1 million, respectively of unrealized net gains were recognized in OCI. The amounts in OCI will be recognized in earnings over the remaining life of the securities as an offset to the adjustment of yield in a manner consistent with the amortization of the premium on the same transferred securities, resulting in an immaterial impact on net income.

Additionally, during 2013 and 2012, Huntington purchased additional federal agencies, mortgage-backed securities and municipal securities, which were classified directly into the held-to-maturity portfolio.

Listed below are the contractual maturities (under 1 year, 1-5 years, 6-10 years, and over 10 years) of held-to-maturity securities at December 31, 2013 and 2012:

	December 31, 2013		December 31, 2012	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value
<i>(dollar amounts in thousands)</i>				
Federal agencies: mortgage-backed securities:				
Under 1 year	\$ —	\$ —	\$ —	\$ —
1-5 years	—	—	—	—
6-10 years	24,901	22,549	24,901	24,739
Over 10 years	3,574,156	3,506,018	1,624,483	1,672,702
Total Federal agencies: mortgage-backed securities	3,599,057	3,528,567	1,649,384	1,697,441
Other agencies:				
Under 1 year	—	—	—	—
1-5 years	—	—	—	—
6-10 years	38,588	39,075	15,108	15,338
Over 10 years	189,999	185,097	69,399	71,341
Total other agencies	228,587	224,172	84,507	86,679
Total U.S. Government backed agencies	3,827,644	3,752,739	1,733,891	1,784,120
Municipal securities:				
Under 1 year	—	—	—	—
1-5 years	—	—	—	—
6-10 years	—	—	—	—
Over 10 years	9,023	8,159	9,985	9,985
Total municipal securities	9,023	8,159	9,985	9,985
Total held-to-maturity securities	\$ 3,836,667	\$ 3,760,898	\$ 1,743,876	\$ 1,794,105



The following table provides amortized cost, gross unrealized gains and losses, and fair value by investment category at December 31, 2013 and 2012:

<i>(dollar amounts in thousands)</i>	Amortized Cost	Unrealized		Fair Value
		Gross Gains	Gross Losses	
December 31, 2013				
Federal Agencies:				
Mortgage-backed securities	\$ 3,599,057	\$ 5,573	\$ (76,063)	\$ 3,528,567
Other agencies	228,587	776	(5,191)	224,172
Total U.S. Government backed securities	3,827,644	6,349	(81,254)	3,752,739
Municipal securities	9,023	—	(864)	8,159
Total held-to-maturity securities	<u>\$ 3,836,667</u>	<u>\$ 6,349</u>	<u>\$ (82,118)</u>	<u>\$ 3,760,898</u>

<i>(dollar amounts in thousands)</i>	Amortized Cost	Unrealized		Fair Value
		Gross Gains	Gross Losses	
December 31, 2012				
Federal Agencies:				
Mortgage-backed securities	\$ 1,649,384	\$ 48,219	\$ (162)	\$ 1,697,441
Other agencies	84,507	2,172	—	86,679
Total U.S. Government backed securities	1,733,891	50,391	(162)	1,784,120
Municipal securities	9,985	—	—	9,985
Total held-to-maturity securities	<u>\$ 1,743,876</u>	<u>\$ 50,391</u>	<u>\$ (162)</u>	<u>\$ 1,794,105</u>

The following tables provide detail on HTM securities with unrealized losses aggregated by investment category and the length of time the individual securities have been in a continuous loss position, at December 31, 2013 and 2012:

<i>(dollar amounts in thousands)</i>	Less than 12 Months		Over 12 Months		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
	December 31, 2013					
Federal Agencies:						
Mortgage-backed securities	\$2,849,198	\$ (73,711)	\$22,548	\$ (2,352)	\$2,871,746	\$ (76,063)
Other agencies	144,417	(5,191)	—	—	144,417	(5,191)
Total U.S. Government backed securities	2,993,615	(78,902)	22,548	(2,352)	3,016,163	(81,254)
Municipal securities	8,159	(864)	—	—	8,159	(864)
Total temporarily impaired securities	<u>\$3,001,774</u>	<u>\$ (79,766)</u>	<u>\$22,548</u>	<u>\$ (2,352)</u>	<u>\$3,024,322</u>	<u>\$ (82,118)</u>

<i>(dollar amounts in thousands)</i>	Less than 12 Months		Over 12 Months		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
	December 31, 2012					
Federal Agencies:						
Mortgage-backed securities	\$ 24,739	\$ (162)	\$ —	\$ —	\$ 24,739	\$ (162)
Total U.S. Government backed securities	24,739	(162)	—	—	24,739	(162)
Total temporarily impaired securities	<u>\$ 24,739</u>	<u>\$ (162)</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ 24,739</u>	<u>\$ (162)</u>

### Security Impairment

Huntington evaluates the held-to-maturity securities portfolio on a quarterly basis for impairment. Impairment would exist when the present value of the expected cash flows is not sufficient to recover the entire amortized cost basis at the balance sheet date. Under these circumstances, any impairment would be recognized in earnings. As of December 31, 2013, Management has evaluated held-to-maturity securities with unrealized losses for impairment and concluded no OTTI is required.

## 6. LOAN SALES AND SECURITIZATIONS

### Residential Mortgage Portfolio

The following table summarizes activity relating to residential mortgage loans sold with servicing retained for the years ended December 31, 2013, 2012, and 2011:

<i>(dollar amounts in thousands)</i>	Year Ended December 31,		
	2013	2012	2011
Residential mortgage loans sold with servicing retained	\$3,221,239	\$3,954,762	\$3,078,475
Pretax gains (1)	102,935	128,408	77,591

(1) Recorded in mortgage banking income.

The following tables summarize the changes in MSRs recorded using either the fair value method or the amortization method for the years ended December 31, 2013 and 2012:

#### Fair Value Method

<i>(dollar amounts in thousands)</i>	2013	2012
Fair value, beginning of year	\$ 35,202	\$ 65,001
Change in fair value during the period due to:		
Time decay (1)	(2,648)	(2,881)
Payoffs (2)	(11,851)	(14,389)
Changes in valuation inputs or assumptions (3)	13,533	(12,529)
Fair value, end of year	\$ 34,236	\$ 35,202
Weighted-average life (years)	4.2	3.2

(1) Represents decrease in value due to passage of time, including the impact from both regularly scheduled loan principal payments and partial loan paydowns.

(2) Represents decrease in value associated with loans that paid off during the period.

(3) Represents change in value resulting primarily from market-driven changes in interest rates and prepayment speeds.

#### Amortization Method

<i>(dollar amounts in thousands)</i>	2013	2012
Carrying value, beginning of year	\$ 85,545	\$ 72,434
New servicing assets created	34,743	36,123
Impairment recovery (charge)	22,023	(4,374)
Amortization and other	(14,247)	(18,638)
Carrying value, end of year	\$128,064	\$ 85,545
Fair value, end of year	\$143,304	\$ 85,612
Weighted-average life (years)	6.8	3.3

MSRs do not trade in an active, open market with readily observable prices. While sales of MSRs occur, the precise terms and conditions are typically not readily available. Therefore, the fair value of MSRs is estimated using a discounted future cash flow model. The model considers portfolio characteristics, contractually specified servicing fees and assumptions related to prepayments, delinquency rates, late charges, other ancillary revenues, costs to service, and other economic factors. Changes in the assumptions used may have a significant impact on the valuation of MSRs.

MSR values are very sensitive to movements in interest rates as expected future net servicing income depends on the projected outstanding principal balances of the underlying loans, which can be greatly impacted by the level of prepayments. Huntington hedges the value of certain MSRs against changes in value attributable to changes in interest rates using a combination of derivative instruments and trading securities.

For MSR under the fair value method, a summary of key assumptions and the sensitivity of the MSR value to changes in these assumptions at December 31, 2013, and 2012 follows:

	December 31, 2013			December 31, 2012		
	Actual	Decline in fair value due to		Actual	Decline in fair value due to	
		10% adverse change	20% adverse change		10% adverse change	20% adverse change
<i>(dollar amounts in thousands)</i>						
Constant prepayment rate (annualized)	11.90%	\$ (1,935)	\$ (3,816)	19.52%	\$ (2,608)	\$ (5,051)
Spread over forward interest rate swap rates	1,069bps	(1,376)	(2,753)	1,288bps	(1,290)	(2,580)

For MSR under the amortization method, a summary of key assumptions and the sensitivity of the MSR value to changes in these assumptions at December 31, 2013 and 2012 follows:

	December 31, 2013			December 31, 2012		
	Actual	Decline in fair value due to		Actual	Decline in fair value due to	
		10% adverse change	20% adverse change		10% adverse change	20% adverse change
<i>(dollar amounts in thousands)</i>						
Constant prepayment rate (annualized)	6.70%	\$ (6,813)	\$ (12,977)	15.45%	\$ (4,936)	\$ (9,451)
Spread over forward interest rate swap rates	940bps	(6,027)	(12,054)	940bps	(3,060)	(6,119)

Total servicing fees included in mortgage banking income amounted to \$43.8 million, \$46.2 million, and \$49.1 million in 2013, 2012, and 2011, respectively. The unpaid principal balance of residential mortgage loans serviced for third parties was \$15.2 billion, \$15.6 billion, and \$15.9 billion at December 31, 2013, 2012, and 2011, respectively.

### Automobile Portfolio

The following table summarizes activity relating to automobile loans sold and/or securitized with servicing retained for the years ended December 31, 2013, 2012, and 2011:

<i>(dollar amounts in thousands)</i>	2013 (1)	2012	2011
Automobile loans sold with servicing retained	\$ —	\$ 169,324	\$ —
Automobile loans securitized with servicing retained	—	2,300,018	1,020,146
Pretax gains (2)	—	42,251	15,454

- (1) Huntington did not sell or securitize any automobile loans in 2013.  
(2) Recorded in noninterest income

Huntington has retained servicing responsibilities on sold automobile loans and receives annual servicing fees and other ancillary fees on the outstanding loan balances. Automobile loan servicing rights are accounted for using the amortization method. A servicing asset is established at fair value at the time of the sale using a discounted future cash flow model. The model considers assumptions related to actual servicing income, adequate compensation for servicing, and other ancillary fees. The servicing asset is then amortized against servicing income. Impairment, if any, is recognized when carrying value exceeds the fair value as determined by calculating the present value of expected net future cash flows. The primary risk characteristic for measuring servicing assets is payoff rates of the underlying loan pools. Valuation calculations rely on the predicted payoff assumption and, if actual payoff is quicker than expected, then future value would be impaired.

Changes in the carrying value of automobile loan servicing rights for the years ended December 31, 2013 and 2012, and the fair value at the end of each period were as follows:

<i>(dollar amounts in thousands)</i>	2013	2012
Carrying value, beginning of year	\$ 35,606	\$ 13,377
New servicing assets created	—	38,043
Impairment charge	—	(75)
Amortization and other	(17,934)	(15,739)
Carrying value, end of year	\$ 17,672	\$ 35,606
Fair value, end of year	\$ 18,193	\$ 36,470
Weighted-average life (years)	3.6	4.3

A summary of key assumptions and the sensitivity of the automobile loan servicing rights value to changes in these assumptions at December 31, 2013 and 2012 follows:

	December 31, 2013			December 31, 2012		
	Actual	Decline in fair value due to		Actual	Decline in fair value due to	
		10% adverse change	20% adverse change		10% adverse change	20% adverse change
<i>(dollar amounts in thousands)</i>						
Constant prepayment rate (annualized)	14.65%	\$ (584)	\$ (1,183)	13.80%	\$ (880)	\$ (1,771)
Spread over forward interest rate swap rates	500bps	(7)	(15)	500bps	(18)	(36)

Servicing income, net of amortization of capitalized servicing assets, amounted to \$10.3 million, \$8.7 million, and \$2.0 million for the years ended December 31, 2013, 2012, and 2011, respectively. The unpaid principal balance of automobile loans serviced for third parties was \$1.6 billion, \$2.5 billion, and \$0.9 billion at December 31, 2013, 2012, and 2011, respectively.

#### Small Business Association (SBA) Portfolio

The following table summarizes activity relating to SBA loans sold with servicing retained for the years ended December 31, 2013, 2012, and 2011:

<i>(dollar amounts in thousands)</i>	Year Ended December 31,		
	2013	2012	2011
SBA loans sold with servicing retained	\$178,874	\$209,540	\$234,803
Pretax gains resulting from above loan sales (1)	19,556	22,916	21,488

(1) Recorded in noninterest income

Huntington has retained servicing responsibilities on sold SBA loans and receives annual servicing fees on the outstanding loan balances. SBA loan servicing rights are accounted for using the amortization method. A servicing asset is established at fair value at the time of the sale using a discounted future cash flow model. The servicing asset is then amortized against servicing income. Impairment, if any, is recognized when carrying value exceeds the fair value as determined by calculating the present value of expected net future cash flows.

The following tables summarize the changes in the carrying value of the servicing asset for the years ended December 31, 2013 and 2012:

<i>(dollar amounts in thousands)</i>	2013	2012
Carrying value, beginning of year	\$15,147	\$12,022
New servicing assets created	6,105	6,947
Amortization and other	(4,387)	(3,822)
Carrying value, end of year	\$16,865	\$15,147
Fair value, end of year	\$16,865	\$15,147
Weighted-average life (years)	3.5	3.5

A summary of key assumptions and the sensitivity of the SBA loan servicing rights value to changes in these assumptions at December 31, 2013 and 2012 follows:

<i>(dollar amounts in thousands)</i>	December 31, 2013			December 31, 2012		
	Actual	Decline in fair value due to		Actual	Decline in fair value due to	
		10% adverse change	20% adverse change		10% adverse change	20% adverse change
Constant prepayment rate (annualized)	5.90%	\$ (221)	\$ (438)	6.40%	\$ (201)	\$ (398)
Discount rate	1,500bps	(446)	(873)	1,500bps	(374)	(731)

Servicing income, net of amortization of capitalized servicing assets, amounted to \$6.3 million, \$5.7 million, and \$4.9 million in 2013, 2012, and 2011, respectively. The unpaid principal balance of SBA loans serviced for third parties was \$885.4 million, \$758.3 million and \$555.5 million at December 31, 2013, 2012 and 2011, respectively.

## 7. GOODWILL AND OTHER INTANGIBLE ASSETS

Business segments are based on segment leadership structure, which reflects how segment performance is monitored and assessed. During the 2014 first quarter, we reorganized our business segments to drive our ongoing growth and leverage the knowledge of our highly experienced team. We now have five major business segments: Retail and Business Banking, Commercial Banking, Automobile Finance and Commercial Real Estate (AFCRE), Regional Banking and The Huntington Private Client Group (RBHPCG), and Home Lending. A Treasury / Other function includes our insurance brokerage business, along with technology and operations, other unallocated assets, liabilities, revenue, and expense. All periods presented have been reclassified to conform to the current period classification.

A rollforward of goodwill by business segment for the years ended December 31, 2013 and 2012, is presented in the table below:

<i>(dollar amounts in thousands)</i>	RBHPCG	Home Lending (1)	Former WGH	Retail & Business Banking	Commercial Banking	AFCRE	Treasury/ Other	Huntington Consolidated
Balance, January 1, 2012	\$ 98,951	\$ —	\$ 98,951	\$ 286,824	\$ 16,169	\$ —	\$ 42,324	\$ 444,268
Adjustments / Reallocation	(5,939)	—	(5,939)	—	5,939	—	—	—
Balance, December 31, 2012	93,012	—	93,012	286,824	22,108	—	42,324	444,268
Adjustments / Reallocation	—	—	—	—	—	—	—	—
Balance, December 31, 2013	<u>\$ 93,012</u>	<u>\$ —</u>	<u>\$ 93,012</u>	<u>\$ 286,824</u>	<u>\$ 22,108</u>	<u>\$ —</u>	<u>\$ 42,324</u>	<u>\$ 444,268</u>

- (1) As a result of the reorganization in our reported business segments, goodwill was reallocated among the business segments during the 2014 first quarter. As part of the reallocation at that time, \$3.0 million was allocated to the Home Lending reporting segment. Immediately following the reallocation, impairment of \$3.0 million was recorded in the Home Lending business segment. The allocation of goodwill to the Home Lending reporting segment was not practical at December 31, 2013.

Goodwill is not amortized but is evaluated for impairment on an annual basis as of October 1st each year or whenever events or changes in circumstances indicate that the carrying value may not be recoverable. No impairment was recorded in 2013, 2012 or 2011.

At December 31, 2013 and 2012, Huntington's other intangible assets consisted of the following:

<i>(dollar amounts in thousands)</i>	Gross Carrying Amount	Accumulated Amortization	Net Carrying Value
December 31, 2013			
Core deposit intangible	\$380,249	\$ (335,552)	\$ 44,697
Customer relationship	106,974	(58,675)	48,299
Other	25,164	(24,967)	197
Total other intangible assets	<u>\$512,387</u>	<u>\$ (419,194)</u>	<u>\$ 93,193</u>
December 31, 2012			
Core deposit intangible	\$380,249	\$ (302,003)	\$ 78,246
Customer relationship	104,574	(50,925)	53,649
Other	25,164	(24,902)	262
Total other intangible assets	<u>\$509,987</u>	<u>\$ (377,830)</u>	<u>\$ 132,157</u>

The estimated amortization expense of other intangible assets for the next five years is as follows:

<i>(dollar amounts in thousands)</i>	Amortization Expense
2014	\$ 36,711
2015	20,550
2016	7,336
2017	6,854
2018	5,983

## 8. PREMISES AND EQUIPMENT

Premises and equipment were comprised of the following in December 31, 2013 and 2012:

<i>(dollar amounts in thousands)</i>	At December 31,	
	2013	2012
Land and land improvements	\$ 129,543	\$ 127,280
Buildings	356,555	393,674
Leasehold improvements	227,764	177,395
Equipment	669,482	690,561
Total premises and equipment	1,383,344	1,388,910
Less accumulated depreciation and amortization	(748,687)	(771,653)
Net premises and equipment	<u>\$ 634,657</u>	<u>\$ 617,257</u>

Depreciation and amortization charged to expense and rental income credited to net occupancy expense for the three years ended December 31, 2013, 2012, and 2011 were:

<i>(dollar amounts in thousands)</i>	2013	2012	2011
Total depreciation and amortization of premises and equipment	\$78,601	\$76,170	\$70,413
Rental income credited to occupancy expense	12,542	11,519	10,878

## 9. SHORT-TERM BORROWINGS

Short-term borrowings at December 31, 2013 and 2012 were comprised of the following:

<i>(dollar amounts in thousands)</i>	At December 31,	
	2013	2012
Federal funds purchased and securities sold under agreements to repurchase	\$548,605	\$575,899
Other borrowings	3,538	13,915
Total short-term borrowings	<u>\$552,143</u>	<u>\$589,814</u>

Other borrowings consist of borrowings from the Treasury and other notes payable.

For each of the three years ended December 31, 2013, 2012, and 2011, weighted average interest rate at year-end, the maximum balance for the year, the average balance for the year, and weighted average interest rate for the year by category of short-term borrowings was as follows:

<i>(dollar amounts in thousands)</i>	2013	2012	2011
<b>Weighted average interest rate at year-end</b>			
Federal Funds purchased and securities sold under agreements to repurchase	0.06%	0.15%	0.17%
Other short-term borrowings	2.59	1.98	2.74
<b>Maximum amount outstanding at month-end during the year</b>			
Federal Funds purchased and securities sold under agreements to repurchase	\$787,127	\$1,590,082	\$2,430,992
Other short-term borrowings	19,497	26,071	86,262
<b>Average amount outstanding during the year</b>			
Federal Funds purchased and securities sold under agreements to repurchase	\$692,481	\$1,293,348	\$2,009,039
Other short-term borrowings	7,815	16,983	46,245
<b>Weighted average interest rate during the year</b>			
Federal Funds purchased and securities sold under agreements to repurchase	0.08%	0.14%	0.16%
Other short-term borrowings	1.79	1.36	0.59

## 10. FEDERAL HOME LOAN BANK ADVANCES

Huntington's advances from the Federal Home Loan Bank had weighted average interest rates of 0.12% and 0.18% at December 31, 2013 and 2012, respectively. These advances, which predominantly had variable interest rates, were collateralized by qualifying real estate loans. As of December 31, 2013 and 2012, Huntington's maximum borrowing capacity was \$4.8 billion and \$4.0 billion, respectively. The advances outstanding at December 31, 2013 of \$1.8 billion mature as follows: \$1.8 billion in 2014; and less than \$0.1 billion in 2018 and thereafter.

## 11. OTHER LONG-TERM DEBT

Huntington's other long-term debt consisted of the following:

<i>(dollar amounts in thousands)</i>	At December 31,	
	2013	2012
2.60% Huntington Bancshares Incorporated senior note due 2018	\$ 397,306	\$ —
1.30% Huntington National Bank senior note due 2016	497,317	—
1.35% Huntington National Bank senior note due 2016	349,858	—
4.95% Huntington National Bank medium-term notes due 2018	39,497	41,557
0.88% Securitization trust notes payable due 2018(2)	—	2,086
2.52% Class B preferred securities of subsidiary, no maturity (1)	65,000	65,000
7.88% Class C preferred securities of subsidiary, no maturity	—	50,000
Other	141	141
<b>Total other long-term debt</b>	<b>\$1,349,119</b>	<b>\$158,784</b>

- (1) Variable effective rate at December 31, 2013, based on one month LIBOR + 2.35 or 2.52%.  
(2) Variable effective rate at December 31, 2012, based on one month LIBOR + 0.67 or 0.88%.

Amounts above are net of unamortized discounts and adjustments related to hedging with derivative financial instruments. The derivative instruments, principally interest rate swaps, are used to hedge the fair values of certain fixed-rate debt by converting the debt to a variable rate. See Note 20 for more information regarding such financial instruments.

In August 2013, the parent company issued \$400.0 million of senior notes at 99.80% of face value. The senior note issuances mature on August 2, 2018 and have a fixed coupon rate of 2.60%. In August 2013, the Bank issued \$350.0 million of senior notes at 99.865% of face value. The senior bank note issuances mature on August 2, 2016 and have a fixed coupon rate of 1.35%. Both senior note issuances may be redeemed one month prior to their maturity date at 100% of principal plus accrued and unpaid interest.

In November 2013, the Bank issued \$500.0 million of senior notes at 99.979% of face value. The senior bank note issuances mature on November 20, 2016 and have a fixed coupon rate of 1.30%. The senior note issuance may be redeemed one month prior to the maturity date at 100% of principal plus accrued and unpaid interest.

In 2010, approximately \$92.1 million of municipal securities, \$86.0 million in Huntington Preferred Capital, Inc. (Real Estate Investment Trust) Class E Preferred Stock and cash of \$6.1 million were transferred to Tower Hill Securities, Inc., an unconsolidated entity, in exchange for \$184.1 million of Common and Preferred Stock of Tower Hill Securities, Inc. The municipal securities and the REIT Shares will be used to satisfy \$65.0 million of mandatorily redeemable securities issued by Tower Hill Securities, Inc. and are not available to satisfy the general debts and obligations of Huntington or any consolidated affiliates. The transfer did not meet the sale requirement of ASC 860 and therefore has been reflected as a secured financing on the Consolidated Financial Statements of Huntington.

On July 2, 2013, the Federal Reserve Board voted to adopt final capital rules to implement Basel III requirements for U.S. Banking organizations. The final rules establish an integrated regulatory capital framework that will implement, in the United States, the Basel III regulatory capital reforms from the Basel Committee on Banking Supervision and certain changes required by the Dodd-Frank Act. Based on our review of the final rules and an opinion of outside counsel, dated November 6, 2013, we have determined that there is a significant risk that our Huntington Preferred Capital, Inc. 7.88% Class C preferred securities will no longer constitute Tier 1 capital for the Bank for purposes of the capital adequacy guidelines or policies of the OCC, when Basel III becomes effective for Huntington Bancshares Incorporated and its affiliates. As a result, a regulatory capital event has occurred. On November 7, 2013, the board of directors approved the redemption of Class C preferred securities and on December 31, 2013 (the Redemption Date), Huntington Preferred Capital, Inc. redeemed all of the Class C Preferred Securities at the redemption price of \$25.00 per share.

Other long-term debt maturities for the next five years and thereafter are as follows:

<i>(dollar amounts in thousands)</i>	Other long-term debt maturities
2014	\$ 141
2015	—
2016	850,000
2017	—
2018	435,000
and thereafter	65,000

These maturities are based upon the par values of the long-term debt.

The terms of the other long-term debt obligations contain various restrictive covenants including limitations on the acquisition of additional debt in excess of specified levels, dividend payments, and the disposition of subsidiaries. As of December 31, 2013, Huntington was in compliance with all such covenants.

## 12. SUBORDINATED NOTES

At December 31, Huntington's subordinated notes consisted of the following:

<i>(dollar amounts in thousands)</i>	At December 31,	
	2013	2012
Parent company:		
6.21% subordinated notes due 2013	\$ —	\$ 49,892
7.00% subordinated notes due 2020	323,856	350,656
0.94% junior subordinated debentures due 2027 (1)	111,816	111,816
0.87% junior subordinated debentures due 2028 (2)	54,593	54,593
1.65% junior subordinated debentures due 2036 (3)	72,165	72,165
1.65% junior subordinated debentures due 2036 (3)	74,320	74,320
The Huntington National Bank:		
5.00% subordinated notes due 2014	125,109	130,186
5.59% subordinated notes due 2016	108,038	110,321
6.67% subordinated notes due 2018	143,749	150,219
5.45% subordinated notes due 2019	87,214	92,923
<b>Total subordinated notes</b>	<b><u>\$1,100,860</u></b>	<b><u>\$1,197,091</u></b>

- (1) Variable effective rate at December 31, 2013, based on three month LIBOR + 0.70%.
- (2) Variable effective rate at December 31, 2013, based on three month LIBOR + 0.625%.
- (3) Variable effective rate at December 31, 2013, based on three month LIBOR + 1.40%.

Amounts above are net of unamortized discounts and adjustments related to hedging with derivative financial instruments. The derivative instruments, principally interest rate swaps, are used to match the funding rates on certain assets to hedge the interest rate values of certain fixed-rate debt by converting the debt to a variable rate. See Note 20 for more information regarding such financial instruments. All principal is due upon maturity of the note as described in the table above.

During 2012, Huntington retired \$230.3 million of junior subordinated debentures, which resulted in net pre-tax gains of \$0.8 million. These transactions have been recorded as gains on early extinguishment of debt, a reduction of noninterest expense, in the Consolidated Financial Statements.





Activity in accumulated OCI for the three years ended December 31, were as follows:

<i>(dollar amounts in thousands)</i>	Unrealized gains and (losses) on debt securities (1)	Unrealized gains and (losses) on equity securities	Unrealized gains and (losses) on cash flow hedging derivatives	Unrealized gains (losses) for pension and other post-retirement obligations	Total
Balance, January 1, 2011	\$ (101,290)	\$ (427)	\$ 35,710	\$ (131,489)	\$(197,496)
Period change	72,023	397	5,188	(53,875)	23,733
Balance, December 31, 2011	<u>(29,267)</u>	<u>(30)</u>	<u>40,898</u>	<u>(185,364)</u>	<u>(173,763)</u>
Period change	67,571	224	6,186	(51,035)	22,946
Balance, December 31, 2012	<u>38,304</u>	<u>194</u>	<u>47,084</u>	<u>(236,399)</u>	<u>(150,817)</u>
Other comprehensive income before reclassifications	(81,575)	98	(56,056)	88,694	(48,839)
Amounts reclassified from accumulated OCI to earnings	4,037	—	(9,872)	(8,518)	(14,353)
Period change	(77,538)	98	(65,928)	80,176	(63,192)
Balance, December 31, 2013	<u>\$ (39,234)</u>	<u>\$ 292</u>	<u>\$ (18,844)</u>	<u>\$ (156,223)</u>	<u>\$ (214,009)</u>

- (1) Amount at December 31, 2012 includes \$0.2 million of net unrealized gains on securities transferred from the available-for-sale securities portfolio to the held-to-maturity securities portfolio. The net unrealized gains will be recognized in earnings over the remaining life of the security using the effective interest method.

The following table presents the reclassification adjustments out of accumulated OCI included in net income and the impacted line items as listed on the Consolidated Statements of Income for the year ended December 31, 2013:

Accumulated OCI components <i>(dollar amounts in thousands)</i>	Reclassifications out of accumulated OCI	
	Amounts reclassified from accumulated OCI 2013	Location of net gain (loss) reclassified from accumulated OCI into earnings
<b>Gains (losses) on debt securities:</b>		
Amortization of unrealized gains (losses)	\$ 482	Interest income - held-to-maturity securities - taxable
Realized gain (loss) on sale of securities	(4,891)	Noninterest income - net gains (losses) on sale of securities
OTTI recorded	(1,802)	Noninterest income - net gains (losses) on sale of securities
	(6,211)	Total before tax
	2,174	Tax (expense) benefit
	<u>\$ (4,037)</u>	Net of tax
<b>Gains (losses) on cash flow hedging relationships:</b>		
Interest rate contracts	\$ 14,979	Interest and fee income - loans and leases
Interest rate contracts	209	Interest and fee income - investment securities
Interest rate contracts	—	Noninterest expense - other expense
	15,188	Total before tax
	(5,316)	Tax (expense) benefit
	<u>\$ 9,872</u>	Net of tax

Amortization of defined benefit pension and post-retirement items:

Actuarial gains (losses)	\$(22,293)	Noninterest expense - personnel costs
Prior service costs	3,454	Noninterest expense - personnel costs
Other	(919)	Noninterest expense - personnel costs
Curtailement	<u>32,864</u>	Noninterest expense - personnel costs
	13,106	Total before tax
	<u>(4,588)</u>	Tax (expense) benefit
	<u>\$ 8,518</u>	Net of tax

#### 14. SHAREHOLDERS' EQUITY

##### Preferred Stock issued and outstanding

In 2008, Huntington issued 569,000 shares of 8.50% Series A Non-Cumulative Perpetual Convertible Preferred Stock (Series A Preferred Stock) with a liquidation preference of \$1,000 per share. Each share of the Series A Preferred Stock is non-voting and may be converted at any time, at the option of the holder, into 83.668 shares of common stock of Huntington, which represents an approximate initial conversion price of \$11.95 per share of common stock. Since April 15, 2013, at the option of Huntington, the Series A Preferred Stock is subject to mandatory conversion into Huntington's common stock at the prevailing conversion rate, if the closing price of Huntington's common stock exceeds 130% of the conversion price for 20 trading days during any 30 consecutive trading day period.

In 2011, Huntington issued \$35.5 million par value Floating Rate Series B Non-Cumulative Perpetual Preferred Stock with a liquidation preference of \$1,000 per share (the Series B Preferred Stock) and, in certain cases, an additional amount of cash consideration, in exchange for \$35.5 million of (1) Huntington Capital I Floating Rate Capital Securities, (2) Huntington Capital II Floating Rate Capital Securities, (3) Sky Financial Capital Trust III Floating Rate Capital Securities and (4) Sky Financial Capital Trust IV Floating Rate Capital Securities.

As part of the exchange offer, Huntington issued depositary shares. Each depositary share represents a 1/40th ownership interest in a share of the Series B Preferred Stock. Each holder of a depositary share will be entitled, in proportion to the applicable fraction of a share of Series B Preferred Stock and all the related rights and preferences. Huntington will pay dividends on the Series B Preferred Stock at a floating rate equal to three-month LIBOR plus a spread of 2.70%. The preferred stock was recorded at the par amount of \$35.5 million, with the difference between par amount of the shares and their fair value of \$23.8 million recorded as a discount.

##### Repurchase of Outstanding TARP Capital and Warrant to Repurchase Common Stock

In 2008, Huntington received \$1.4 billion of equity capital by issuing to the Treasury 1.4 million shares of TARP Capital and a ten-year warrant to purchase up to 23.6 million shares of Huntington's common stock, par value \$0.01 per share, at an exercise price of \$8.90 per share. As approved by the Federal Reserve Board, the Treasury, and our other banking regulators, on December 22, 2010, Huntington repurchased all 1.4 million shares of our TARP Capital held by the Treasury totaling \$1.4 billion. Huntington used the net proceeds from the issuance of common stock and subordinated debt, as well as other funds, to redeem the TARP Capital. On January 19, 2011, Huntington repurchased the warrant originally issued to the Treasury for a purchase price of \$49.1 million.

##### Share Repurchase Program

On March 14, 2013, Huntington announced that the Federal Reserve did not object to Huntington's proposed capital actions included in Huntington's capital plan submitted to the Federal Reserve in January 2013. These actions included an increase in the quarterly dividend per common share to \$0.05, starting in the second quarter of 2013 and potential repurchase of up to \$227 million of common stock through the first quarter of 2014. Huntington's board of directors authorized a share repurchase program consistent with Huntington's capital plan. This program replaced the previously authorized share repurchase program authorized by Huntington's board of directors in 2012. During 2013, Huntington repurchased a total of 16.7 million shares of common stock, at a weighted average share price of \$7.46. During 2012, Huntington repurchased a total of 23.3 million shares of common stock, at a weighted average share price of \$6.36.

Huntington has the ability to repurchase up to \$136 million of additional shares of common stock through the first quarter of 2014. We intend to continue disciplined repurchase activity consistent with our annual capital plan, our capital return objectives, and market conditions.

## 15. EARNINGS PER SHARE

Basic earnings per share is the amount of earnings (adjusted for dividends declared on preferred stock) available to each share of common stock outstanding during the reporting period. Diluted earnings per share is the amount of earnings available to each share of common stock outstanding during the reporting period adjusted to include the effect of potentially dilutive common shares. Potentially dilutive common shares include incremental shares issued for stock options, restricted stock units and awards, distributions from deferred compensation plans, and the conversion of the Company's convertible preferred stock (See Note 14). Potentially dilutive common shares are excluded from the computation of diluted earnings per share in periods in which the effect would be antidilutive. For diluted earnings per share, net income available to common shares can be affected by the conversion of the Company's convertible preferred stock. Where the effect of this conversion would be dilutive, net income available to common shareholders is adjusted by the associated preferred dividends and deemed dividend. The calculation of basic and diluted earnings per share for each of the three years ended December 31 was as follows:

<i>(dollar amounts in thousands, except per share amounts)</i>	Year ended December 31,		
	2013	2012	2011
<b>Basic earnings per common share:</b>			
Net income	\$641,282	\$631,290	\$546,373
Preferred stock dividends, deemed dividends and accretion of discount	<u>(31,869)</u>	<u>(31,989)</u>	<u>(30,813)</u>
Net income available to common shareholders	\$609,413	\$599,301	\$515,560
Average common shares issued and outstanding	834,205	857,962	863,691
Basic earnings per common share	\$ 0.73	\$ 0.70	\$ 0.60
<b>Diluted earnings per common share</b>			
Net income available to common shareholders	\$609,413	\$599,301	\$515,560
Effect of assumed preferred stock conversion	<u>—</u>	<u>—</u>	<u>—</u>
Net income applicable to diluted earnings per share	\$609,413	\$599,301	\$515,560
Average common shares issued and outstanding	834,205	857,962	863,691
Dilutive potential common shares:			
Stock options and restricted stock units and awards	8,418	4,202	2,916
Shares held in deferred compensation plans	1,351	1,238	1,017
Conversion of preferred stock	<u>—</u>	<u>—</u>	<u>—</u>
Dilutive potential common shares:	<u>9,769</u>	<u>5,440</u>	<u>3,933</u>
Total diluted average common shares issued and outstanding	843,974	863,402	867,624
Diluted earnings per common share	\$ 0.72	\$ 0.69	\$ 0.59

Approximately 6.6 million, 24.4 million, and 23.6 million options to purchase shares of common stock outstanding at the end of 2013, 2012, and 2011, respectively, were not included in the computation of diluted earnings per share because the effect would be antidilutive.

## 16. SHARE-BASED COMPENSATION

Huntington sponsors nonqualified and incentive share based compensation plans. These plans provide for the granting of stock options and other share-based awards to officers, directors, and other employees. Compensation costs are included in personnel costs on the Consolidated Statements of Income. Stock options are granted at the closing market price on the date of the grant. Options granted typically vest ratably over three years or when other conditions are met. Stock options, which represented a portion of our grant values, have no intrinsic value until the stock price increases. Options granted prior to May 2004 have a term of ten years. All options granted after May 2004 have a term of seven years.

In 2012, shareholders approved the Huntington Bancshares Incorporated 2012 Long-Term Incentive Plan (the Plan) which authorized 51 million shares for future grants. The Plan is the only active plan under which Huntington is currently granting share based options and awards. At December 31, 2013, 24.4 million shares from the Plan were available for future grants. Huntington issues shares to fulfill stock option exercises and restricted stock unit and award vesting from available authorized common shares. At December 31, 2013, the Company believes there are adequate authorized common shares to satisfy anticipated stock option exercises and restricted stock unit and award vesting in 2014.

Huntington uses the Black-Scholes option pricing model to value options in determining our share-based compensation expense. Forfeitures are estimated at the date of grant based on historical rates, and updated as necessary, and reduce the compensation expense recognized. The risk-free interest rate is based on the U.S. Treasury yield curve in effect at the date of grant. The expected dividend yield is based on the dividend rate and stock price at the date of the grant. Expected volatility is based on the estimated volatility of Huntington's stock over the expected term of the option.

The following table illustrates the weighted average assumptions used in the option-pricing model for options granted in the three years ended December 31, 2013, 2012, and 2011:

	2013	2012	2011
<b>Assumptions</b>			
Risk-free interest rate	0.79%	1.10%	1.95%
Expected dividend yield	2.83	2.38	2.63
Expected volatility of Huntington's common stock	35.0	34.9	30.0
Expected option term (years)	5.5	6.0	6.0
Weighted-average grant date fair value per share	\$1.71	\$1.78	\$1.40

The following table illustrates total share-based compensation expense and related tax benefit for the three years ended December 31, 2013, 2012, and 2011:

<i>(dollar amounts in thousands)</i>	2013	2012	2011
Share-based compensation expense	\$37,007	\$27,873	\$19,666
Tax benefit	12,472	9,298	6,708

Huntington's stock option activity and related information for the year ended December 31, 2013, was as follows:

<i>(amounts in thousands, except years and per share amounts)</i>	Options	Weighted-Average Exercise Price	Weighted-Average Remaining Contractual Life (Years)	Aggregate Intrinsic Value
Outstanding at January 1, 2013	26,768	\$ 8.87		
Granted	3,299	7.07		
Exercised	(2,498)	5.77		
Forfeited/expired	(4,269)	16.17		
Outstanding at December 31, 2013	<u>23,300</u>	<u>\$ 7.61</u>	<u>4.2</u>	<u>\$ 71,702</u>
Expected to vest at December 31, 2013 (1)	<u>8,893</u>	<u>\$ 6.55</u>	<u>5.3</u>	<u>\$ 27,606</u>
Exercisable at December 31, 2013	<u>13,536</u>	<u>\$ 8.37</u>	<u>3.4</u>	<u>\$ 41,570</u>

- (1) The number of options expected to vest includes an estimate of 871 shares expected to be forfeited.

The aggregate intrinsic value represents the amount by which the fair value of underlying stock exceeds the "in-the-money" option exercise price. For the years ended December 31, 2013, 2012, and 2011, cash received for the exercises of stock options was \$14.4 million, \$2.3 million and \$0.5 million, respectively. The tax benefit realized for the tax deductions from option exercises totaled \$1.8 million, \$0.3 million and \$0.1 million in 2013, 2012, and 2011, respectively.

The weighted-average grant date fair value of nonvested shares granted for the years ended December 31, 2013, 2012 and 2011, were \$7.12, \$6.69, and \$6.24, respectively. The total fair value of awards vested during the years ended December 31, 2013, 2012, and 2011, was \$13.7 million, \$9.1 million, and \$11.2 million, respectively. As of December 31, 2013, the total unrecognized compensation cost related to nonvested awards was \$54.8 million with a weighted-average expense recognition period of 2.4 years.

The following table presents additional information regarding options outstanding as of December 31, 2013:

*(amounts in thousands, except years and per share amounts)*

Range of Exercise Prices	Options Outstanding			Exercisable Options	
	Shares	Weighted-Average Remaining Contractual Life (Years)	Weighted-Average Exercise Price	Shares	Weighted-Average Exercise Price
\$0 to \$5.63	2,221	2.6	\$ 4.60	1,896	\$ 4.53
\$5.64 to \$6.02	8,623	4.4	6.02	5,681	6.02
\$6.03 to \$15.95	10,265	5.1	6.82	3,768	6.71
\$15.96 to \$24.56	2,191	0.8	20.64	2,191	20.64
<b>Total</b>	<b>23,300</b>	<b>4.2</b>	<b>\$ 7.61</b>	<b>13,536</b>	<b>\$ 8.37</b>

Huntington also grants restricted stock, restricted stock units, performance share awards and other stock-based awards. Restricted stock units and awards are issued at no cost to the recipient, and can be settled only in shares at the end of the vesting period. Restricted stock awards provide the holder with full voting rights and cash dividends during the vesting period. Restricted stock units do not provide the holder with voting rights or cash dividends during the vesting period, but do accrue a dividend equivalent that is paid upon vesting, and are subject to certain service restrictions. Performance share awards are payable contingent upon Huntington achieving certain predefined performance objectives over the three-year measurement period. The fair value of these awards is the closing market price of Huntington's common stock on the grant date.

The following table summarizes the status of Huntington's restricted stock units and performance share awards as of December 31, 2013, and activity for the year ended December 31, 2013:

	Restricted Stock Units	Weighted-Average Grant Date Fair Value Per Share	Performance Share Awards	Weighted-Average Grant Date Fair Value Per Share
<i>(amounts in thousands, except per share amounts)</i>				
Nonvested at January 1, 2013	8,484	\$ 6.40	694	\$ 6.77
Granted	6,878	7.13	1,125	7.06
Vested	(2,472)	6.35	—	—
Forfeited	(826)	6.72	(173)	6.91
<b>Nonvested at December 31, 2013</b>	<b>12,064</b>	<b>\$ 6.80</b>	<b>1,646</b>	<b>\$ 6.95</b>

## 17. INCOME TAXES

The Company and its subsidiaries file income tax returns in the U.S. federal jurisdiction and various state, city, and foreign jurisdictions. Federal income tax audits have been completed through 2009. In the first quarter of 2013, the IRS began an examination of our 2010 and 2011 consolidated federal income tax returns. The Company has appealed certain proposed adjustments resulting from the IRS examination of the 2006, 2007, 2008, 2009, and 2010 tax returns. Management believes the tax positions taken related to such proposed adjustments were correct and supported by applicable statutes, regulations, and judicial authority, and intend to vigorously defend them. It is possible the ultimate resolution of the proposed adjustments, if unfavorable, may be material to the results of operations in the period it occurs. However, although no assurance can be given, Management believes the resolution of these examinations will not, individually or in the aggregate, have a material adverse impact on our consolidated financial position. Various state and other jurisdictions remain open to examination, including Kentucky, Indiana, Michigan, Pennsylvania, West Virginia and Illinois.

Huntington accounts for uncertainties in income taxes in accordance with ASC 740, Income Taxes. At December 31, 2013, Huntington had gross unrecognized tax benefits of \$0.7 million in income tax liability related to tax positions. Due to the complexities of some of these uncertainties, the ultimate resolution may result in a payment that is materially different from the current estimate of the tax liabilities. Huntington does not anticipate the total amount of gross unrecognized tax benefits to significantly change within the next 12 months.

The following table provides a reconciliation of the beginning and ending amounts of gross unrecognized tax benefits:

<i>(dollar amounts in thousands)</i>	2013	2012
Unrecognized tax benefits at beginning of year	\$ 6,246	\$11,896
Gross decreases for tax positions taken during prior years	(5,048)	(5,650)
Settlements with taxing authorities	(494)	—
Unrecognized tax benefits at end of year	<u>\$ 704</u>	<u>\$ 6,246</u>

Any interest and penalties on income tax assessments or income tax refunds are recognized in the Consolidated Statements of Income as a component of provision for income taxes. Huntington recognized, \$0.2 million of interest benefit, \$0.1 million of interest benefit, and \$0.1 million of interest expense for the years ended December 31, 2013, 2012 and 2011, respectively. Total interest accrued was \$0.1 million and \$2.2 million at December 31, 2013 and 2012, respectively. All of the gross unrecognized tax benefits would impact the Company's effective tax rate if recognized.

The following is a summary of the provision (benefit) for income taxes:

<i>(dollar amounts in thousands)</i>	Year Ended December 31,		
	2013	2012	2011
Current tax provision (benefit)			
Federal	\$117,174	\$ 35,387	\$ 28,867
State	4,278	6,966	(5,040)
Total current tax provision (benefit)	<u>121,452</u>	<u>42,353</u>	<u>23,827</u>
Deferred tax provision (benefit)			
Federal	112,681	193,211	148,244
State	(6,659)	(33,273)	484
Total deferred tax provision (benefit)	<u>106,022</u>	<u>159,938</u>	<u>148,728</u>
Provision for income taxes	<u>\$227,474</u>	<u>\$202,291</u>	<u>\$172,555</u>

The following is a reconciliation of provision for income taxes:

<i>(dollar amounts in thousands)</i>	Year Ended December 31,		
	2013	2012	2011
Provision for income taxes computed at the statutory rate	\$304,065	\$291,753	\$251,625
Increases (decreases):			
Tax-exempt income	(34,378)	(15,752)	(9,695)
Tax-exempt bank owned life insurance income	(19,747)	(19,151)	(21,169)
Dividends	—	—	(17,744)
General business credits	(39,868)	(49,654)	(31,269)
State deferred tax asset valuation allowance adjustment, net	(6,020)	(21,251)	—
Capital loss	(961)	(18,659)	(7,000)
Affordable housing investment amortization, net of tax benefits	16,851	28,855	9,824
State income taxes, net	4,472	4,152	(2,962)
Other	3,060	1,998	945
Provision for income taxes	<u>\$227,474</u>	<u>\$202,291</u>	<u>\$172,555</u>

The significant components of deferred tax assets and liabilities at December 31, were as follows:

<i>(dollar amounts in thousands)</i>	At December 31,	
	2013	2012
Deferred tax assets:		
Allowances for credit losses	\$ 244,684	\$282,175
Net operating and other loss carryforward	153,826	117,435
Fair value adjustments	115,874	84,740
Tax credit carryforward	50,137	97,797
Accrued expense/prepaid	39,636	39,813
Market discount	20,671	—
Partnership investments	13,552	8,731
Purchase accounting adjustments	14,096	8,383
Other	10,437	17,883
Total deferred tax assets	<u>662,913</u>	<u>656,957</u>
Deferred tax liabilities:		
Lease financing	146,814	122,395
Loan origination costs	82,345	61,189
Mortgage servicing rights	48,007	30,686
Operating assets	46,524	35,655
Purchase accounting adjustments	39,578	50,704
Securities adjustments	33,719	30,713
Pension and other employee benefits	12,608	33,898
Other	11,313	21,447
Total deferred tax liabilities	<u>420,908</u>	<u>386,687</u>
Net deferred tax asset before valuation allowance	242,005	270,270
Valuation allowance	(111,435)	(64,812)
Net deferred tax asset	<u>\$ 130,570</u>	<u>\$205,458</u>

At December 31, 2013, Huntington's net deferred tax asset related to loss and other carryforwards was \$203.9 million. This was comprised of federal net operating loss carryforwards of \$5.4 million, which will begin expiring in 2023, \$52.1 million of state net operating loss carryforward, which will begin expiring in 2015, an alternative minimum tax credit carryforward of \$50.1 million, which may be carried forward indefinitely, and a capital loss carryforward of \$96.3 million, which will expire in 2015. A valuation allowance of \$96.3 million has been established for the capital loss carryforward because Management believes that it is more likely than not that the realization of this asset will not occur.

In prior periods, Huntington established a full valuation allowance against state deferred tax assets and state net operating loss carryforwards based on the uncertainty of forecasted state taxable income expected in applicable jurisdictions in order to utilize the state deferred tax asset and net operating loss carryforwards. Based on current analysis of both positive and negative evidence and projected forecasted state taxable income, the Company believes that it is more likely than not that a portion of the state deferred tax asset and state net operating loss carryforwards will be realized. As a result of this analysis, the valuation allowance was reduced to \$15.1 million at December 31, 2013, compared to \$64.8 million at December 31, 2012, for the portion of the deferred tax asset and state net operating loss carryforwards the Company expects to realize.



## 18. BENEFIT PLANS

Huntington sponsors the Plan, a non-contributory defined benefit pension plan covering substantially all employees hired or rehired prior to January 1, 2010. The Plan, which was modified during the current year and no longer accrues service benefits to participants, provides benefits based upon length of service and compensation levels. The funding policy of Huntington is to contribute an annual amount that is at least equal to the minimum funding requirements but not more than the amount deductible under the Internal Revenue Code. There were no required minimum contributions during 2013.

During the 2013 third quarter, the board of directors approved, and management communicated, a curtailment of the Company's pension plan effective December 31, 2013. As a result of the accounting treatment for the unamortized prior service pension cost and the change in the projected benefit obligation, a one-time, non-cash, pre-tax gain of approximately \$33.9 million was recognized in the 2013 third quarter. The net gain includes a gain of \$34.6 million associated with the Plan and a loss of \$0.7 million associated with the SRIP plan.

In addition, Huntington has an unfunded defined benefit post-retirement plan that provides certain healthcare and life insurance benefits to retired employees who have attained the age of 55 and have at least 10 years of vesting service under this plan. For any employee retiring on or after January 1, 1993, post-retirement healthcare benefits are based upon the employee's number of months of service and are limited to the actual cost of coverage. Life insurance benefits are a percentage of the employee's base salary at the time of retirement, with a maximum of \$50,000 of coverage. The employer paid portion of the post-retirement health and life insurance plan was eliminated for employees retiring on and after March 1, 2010. Eligible employees retiring on and after March 1, 2010, who elect retiree medical coverage, will pay the full cost of this coverage. Huntington will not provide any employer paid life insurance to employees retiring on and after March 1, 2010. Eligible employees will be able to convert or port their existing life insurance at their own expense under the same terms that are available to all terminated employees.

The following table shows the weighted-average assumptions used to determine the benefit obligation at December 31, 2013 and 2012, and the net periodic benefit cost for the years then ended:

	Pension Benefits		Post-Retirement Benefits	
	2013	2012	2013	2012
Weighted-average assumptions used to determine benefit obligations				
Discount rate	4.89%	3.83%	4.27%	3.28%
Rate of compensation increase	N.A.	4.50	N/A	N/A
Weighted-average assumptions used to determine net periodic benefit cost				
Discount rate (1)	4.15	4.57	3.28	4.34
Expected return on plan assets	7.63	8.00	N/A	N/A
Rate of compensation increase	4.50	4.50	N/A	N/A

N/A - Not Applicable

- (1) The 2013 expense was remeasured as of July 1, 2013. The discount rate was 3.83% from January 1, 2013 to July 1, 2013, and was changed to 4.47% for the period from July 1, 2013 to December 31, 2013.

The expected long-term rate of return on plan assets is an assumption reflecting the average rate of earnings expected on the funds invested or to be invested to provide for the benefits included in the projected benefit obligation. The expected long-term rate of return is established at the beginning of the plan year based upon historical returns and projected returns on the underlying mix of invested assets.

The following table reconciles the beginning and ending balances of the benefit obligation of the Plan and the post-retirement benefit plan with the amounts recognized in the consolidated balance sheets at December 31:

<i>(dollar amounts in thousands)</i>	Pension Benefits		Post-Retirement Benefits	
	2013	2012	2013	2012
Projected benefit obligation at beginning of measurement year	\$783,778	\$656,339	\$27,787	\$32,851
Changes due to:				
Service cost	25,122	24,869	—	—
Interest cost	30,112	29,215	862	1,350
Benefits paid	(14,886)	(13,719)	(3,170)	(3,850)
Settlements	(19,363)	(10,444)	—	—
Plan amendments	(13,559)	—	—	—
Plan curtailments	(7,875)	—	—	—
Medicare subsidies	—	—	564	740
Actuarial assumptions and gains and losses	(98,330)	97,518	(374)	(3,304)
Total changes	(98,779)	127,439	(2,118)	(5,064)
Projected benefit obligation at end of measurement year	<u>\$684,999</u>	<u>\$783,778</u>	<u>\$25,669</u>	<u>\$27,787</u>

Benefits paid for post-retirement are net of retiree contributions collected by Huntington. The actual contributions received in 2013 by Huntington for the retiree medical program were \$2.9 million.

The following table reconciles the beginning and ending balances of the fair value of Plan assets at the December 31, 2013 and 2012 measurement dates:

<i>(dollar amounts in thousands)</i>	Pension Benefits	
	2013	2012
Fair value of plan assets at beginning of measurement year	\$633,617	\$538,970
Changes due to:		
Actual return on plan assets	49,652	43,810
Employer contributions	—	75,000
Settlements	(19,363)	(10,444)
Benefits paid	(14,886)	(13,719)
Total changes	15,403	94,647
Fair value of plan assets at end of measurement year	<u>\$649,020</u>	<u>\$633,617</u>

Huntington's accumulated benefit obligation under the Plan was \$685.0 million and \$775.2 million at December 31, 2013 and 2012. As of December 31, 2013, the accumulated benefit obligation exceeded the fair value of Huntington's plan assets by \$36.0 million and the projected benefit obligation exceeded the fair value of Huntington's plan assets by \$36.0 million.

The following table shows the components of net periodic benefit costs recognized in the three years ended December 31, 2013:

<i>(dollar amounts in thousands)</i>	Pension Benefits			Post-Retirement Benefits		
	2013	2012	2011	2013	2012	2011
Service cost	\$ 25,122	\$ 24,869	\$ 21,650	\$ —	\$ —	\$ —
Interest cost	30,112	29,215	30,073	862	1,350	1,618
Expected return on plan assets	(47,716)	(45,730)	(43,290)	—	—	—
Amortization of transition asset	—	(4)	(5)	—	—	—
Amortization of prior service cost	(2,883)	(5,767)	(5,767)	(1,353)	(1,353)	(1,354)
Amortization of loss	23,044	26,956	23,494	(600)	(332)	(423)
Curtailment	(34,613)	—	—	—	—	—
Settlements	8,116	5,405	5,483	—	—	—
Benefit costs	<u>\$ 1,182</u>	<u>\$ 34,944</u>	<u>\$ 31,638</u>	<u>\$(1,091)</u>	<u>\$(335)</u>	<u>\$(159)</u>

Included in benefit costs are \$1.7 million, \$1.1 million, and \$0.8 million of plan expenses that were recognized in the three years ended December 31, 2013, 2012, and 2011. It is Huntington's policy to recognize settlement gains and losses as incurred. Assuming no cash contributions are made to the Plan during 2014, Management expects net periodic pension benefit, excluding any expense of settlements, to approximate \$5.9 million for 2014. The postretirement medical and life subsidy was eliminated for anyone that retires on or after March 1, 2010. As such, there were no incremental net periodic post-retirement benefits costs associated with this plan.

The estimated transition obligation, prior service credit, and net actuarial loss for the plans that will be amortized from OCI into net periodic benefit cost over the next fiscal year is zero, \$1.3 million, and a \$6.3 million benefit, respectively.

At December 31, 2013 and 2012, The Huntington National Bank, as trustee, held all Plan assets. The Plan assets consisted of investments in a variety of corporate and government fixed income investments, Huntington mutual funds and Huntington common stock as follows:

<i>(dollar amounts in thousands)</i>	Fair Value			
	2013		2012	
Cash	\$ —	— %	\$ 22	— %
Cash equivalents:				
Huntington funds - money market	803	—	6,012	1
Fixed income:				
Huntington funds - fixed income funds	74,048	11	84,688	13
Corporate obligations	180,757	28	149,241	24
U.S. Government Obligations	51,932	8	36,595	6
U.S. Government Agencies	6,146	1	7,511	1
Equities:				
Huntington funds	289,379	45	312,479	49
Exchange Traded Funds	24,705	4	—	—
Huntington common stock	20,324	3	37,069	6
Limited Partnerships	926	—	—	—
Fair value of plan assets	<u>\$649,020</u>	<u>100%</u>	<u>\$633,617</u>	<u>100%</u>

Investments of the Plan are accounted for at cost on the trade date and are reported at fair value. All of the Plan's investments at December 31, 2013, are classified as Level 1 within the fair value hierarchy, except for corporate obligations, U.S. government obligations, and U.S. government agencies, which are classified as Level 2. In general, investments of the Plan are exposed to various risks, such as interest rate risk, credit risk, and overall market volatility. Due to the level of risk associated with certain investments, it is reasonably possible changes in the values of investments will occur in the near term and such changes could materially affect the amounts reported in the Plan assets.

The investment objective of the Plan is to maximize the return on Plan assets over a long time period, while meeting the Plan obligations. At December 31, 2013, Plan assets were invested 52% in equity investments, and 48% in bonds, with an average duration of 11.8 years on bond investments. The estimated life of benefit obligations was 11 years. Although it may fluctuate with market conditions, Management has targeted a long-term allocation of Plan assets of 20% to 50% in equity investments and 80% to 50% in bond investments. The allocation of Plan assets between equity investments and fixed income investments will change from time to time with the allocation to fixed income investments increasing as the funding level increases.

The following table shows the number of shares and dividends received on shares of Huntington stock held by the Plan:

<i>(dollar amounts in thousands, except share amounts)</i>	December 31,	
	2013	2012
Shares in Huntington common stock <sup>(1)</sup>	2,095,304	5,764,986
Dividends received on shares of Huntington stock	\$ 992	\$ 1,085

(1) The Plan has acquired and held Huntington common stock in compliance at all times with Section 407 of the Employee Retirement Income Security Act of 1978.

At December 31, 2013, the following table shows when benefit payments were expected to be paid:

<i>(dollar amounts in thousands)</i>	Pension Benefits	Post-Retirement Benefits
2014	\$ 44,924	\$ 2,919
2015	43,610	2,680
2016	41,308	2,437
2017	40,736	2,228
2018	40,216	2,029
2019 through 2022	196,628	8,470

Although not required, Huntington may choose to make a cash contribution to the Plan up to the maximum deductible limit in the 2013 plan year. Anticipated contributions for 2014 to the post-retirement benefit plan are \$2.9 million.

The assumed healthcare cost trend rate has an effect on the amounts reported. A one percentage point increase would increase the accumulated post-retirement benefit obligation by \$150.9 thousand and would decrease interest costs by \$5.7 thousand. A one percentage point decrease would decrease service costs by \$111.3 thousand and would increase interest costs by \$5.4 thousand.

The 2014 and 2013 healthcare cost trend rate was projected to be 7.5% for pre-65 aged participants and 7.8% for post-65 aged participants. These rates are assumed to decrease gradually until they reach 4.5% for both pre-65 aged participants and post-65 aged participants in the year 2028 and remain at that level thereafter. Huntington updated the immediate healthcare cost trend rate assumption based on current market data and Huntington's claims experience. This trend rate is expected to decline over time to a trend level consistent with medical inflation and long-term economic assumptions.

Huntington also sponsors other retirement plans, the most significant being the Supplemental Executive Retirement Plan and the Supplemental Retirement Income Plan. These plans are nonqualified plans that provide certain current and former officers and directors of Huntington and its subsidiaries with defined pension benefits in excess of limits imposed by federal tax law. At December 31, 2013 and 2012, Huntington has an accrued pension liability of \$29.2 million and \$35.4 million, respectively, associated with these plans. Pension expense for the plans was \$4.2 million, \$2.5 million, and \$1.8 million in 2013, 2012, and 2011, respectively. During the 2013 third quarter, the board of directors approved, and management communicated, a curtailment of the Company's SRIP plan effective December 31, 2013.

The following table presents the amounts recognized in the Consolidated Balance Sheets at December 31, 2013 and 2012 for all of Huntington defined benefit plans:

<i>(dollar amounts in thousands)</i>	2013	2012
Accrued expenses and other liabilities	\$90,842	\$213,335

The following tables present the amounts recognized in OCI as of December 31, 2013, 2012, and 2011, and the changes in accumulated OCI for the years ended December 31, 2013, 2012, and 2011:

<i>(dollar amounts in thousands)</i>	2013	2012	2011
Net actuarial loss	\$(166,078)	\$(262,187)	\$(215,628)
Prior service cost	9,855	25,788	30,261
Transition liability	—	—	3
Defined benefit pension plans	<u>\$(156,223)</u>	<u>\$(236,399)</u>	<u>\$(185,364)</u>

<i>(dollar amounts in thousands)</i>	2013		
	Pretax	Tax (expense) Benefit	After-tax
Balance, beginning of year	\$(363,691)	\$ 127,292	\$(236,399)
Net actuarial (loss) gain:			
Amounts arising during the year	118,666	(41,532)	77,134
Amortization included in net periodic benefit costs	29,194	(10,218)	18,976
Prior service cost:			
Amounts arising during the year	—	—	—
Amortization included in net periodic benefit costs	(24,514)	8,580	(15,934)
Transition obligation:			
Amortization included in net periodic benefit costs	—	—	—
Balance, end of year	<u>\$(240,345)</u>	<u>\$ 84,122</u>	<u>\$(156,223)</u>

	2012		
	Pretax	Tax (expense) Benefit	After-tax
<i>(dollar amounts in thousands)</i>			
Balance, beginning of year	\$ (285,177)	\$ 99,813	\$ (185,364)
Net actuarial (loss) gain:			
Amounts arising during the year	(105,527)	36,934	(68,593)
Amortization included in net periodic benefit costs	33,880	(11,858)	22,022
Prior service cost:			
Amounts arising during the year	—	—	—
Amortization included in net periodic benefit costs	(6,865)	2,403	(4,462)
Transition obligation:			
Amortization included in net periodic benefit costs	(2)	—	(2)
Balance, end of year	<u>\$ (363,691)</u>	<u>\$ 127,292</u>	<u>\$ (236,399)</u>
	2011		
	Pretax	Tax (expense) Benefit	After-tax
<i>(dollar amounts in thousands)</i>			
Balance, beginning of year	\$ (202,292)	\$ 70,803	\$ (131,489)
Net actuarial (loss) gain:			
Amounts arising during the year	(104,146)	36,451	(67,695)
Amortization included in net periodic benefit costs	28,077	(9,827)	18,250
Prior service cost:			
Amortization included in net periodic benefit costs	(6,811)	2,384	(4,427)
Transition obligation:			
Amortization included in net periodic benefit costs	(5)	2	(3)
Balance, end of year	<u>\$ (285,177)</u>	<u>\$ 99,813</u>	<u>\$ (185,364)</u>

Huntington has a defined contribution plan that is available to eligible employees. Starting January 1, 2013, Huntington matched participant contributions, up to the first 4% of base pay contributed to the Plan.

The following table shows the costs of providing the defined contribution plan as of December 31:

<i>(dollar amounts in thousands)</i>	December 31,		
	2013	2012	2011
Defined contribution plan	\$18,238	\$16,926	\$14,980

The following table shows the number of shares, market value, and dividends received on shares of Huntington stock held by the defined contribution plan as of December 31:

<i>(dollar amounts in thousands, except share amounts)</i>	December 31,	
	2013	2012
Shares in Huntington common stock	13,624,429	14,892,094
Market value of Huntington common stock	\$ 131,476	\$ 95,160
Dividends received on shares of Huntington stock	2,567	2,414

## 19. FAIR VALUES OF ASSETS AND LIABILITIES

Following is a description of the valuation methodologies used for instruments measured at fair value, as well as the general classification of such instruments pursuant to the valuation hierarchy.

### *Mortgage loans held for sale*

Huntington elected to apply the fair value option for mortgage loans originated with the intent to sell which are included in loans held for sale. Mortgage loans held for sale are classified as Level 2 and are estimated using security prices for similar product types.

### *Available-for-sale securities and trading account securities*

Securities accounted for at fair value include both the available-for-sale and trading portfolios. Huntington uses prices obtained from third party pricing services and recent trades to determine the fair value of securities. AFS and trading securities are classified as Level 1 using quoted market prices (unadjusted) in active markets for identical securities that Huntington has the ability to access at

the measurement date. 1% of the positions in these portfolios are Level 1, and consist of U.S. Treasury securities and money market mutual funds. When quoted market prices are not available, fair values are classified as Level 2 using quoted prices for similar assets in active markets, quoted prices of identical or similar assets in markets that are not active, and inputs that are observable for the asset, either directly or indirectly, for substantially the full term of the financial instrument. 88% of the positions in these portfolios are Level 2, and consist of U.S. Government and agency debt securities, agency mortgage backed securities, asset-backed securities, municipal securities and other securities. For both Level 1 and Level 2 securities, management uses various methods and techniques to corroborate prices obtained from the pricing service, including reference to dealer or other market quotes, and by reviewing valuations of comparable instruments. If relevant market prices are limited or unavailable, valuations may require significant management judgment or estimation to determine fair value, in which case the fair values are classified as Level 3. 11% of our positions are Level 3, and consist of non-agency ALT-A asset-backed securities, private-label CMO securities, pooled-trust-preferred CDO securities and municipal securities. A significant change in the unobservable inputs for these securities may result in a significant change in the ending fair value measurement of these securities.

The Alt-A, private label CMO and CDO securities portfolios are classified as Level 3 and as such use significant estimates to determine the fair value of these securities which results in greater subjectivity. The Alt-A and private label CMO securities portfolios are subjected to a monthly review of the projected cash flows, while the cash flows of the pooled-trust-preferred securities portfolio are reviewed quarterly. These reviews are supported with analysis from independent third parties, and are used as a basis for impairment analysis.

Alt-A mortgage-backed and private-label CMO securities are collateralized by first-lien residential mortgage loans. The securities valuation methodology incorporates values obtained from a third party pricing specialist using a discounted cash flow approach and a proprietary pricing model and includes assumptions management believes market participants would use to value the securities under current market conditions. The model uses inputs such as estimated prepayment speeds, losses, recoveries, default rates that are implied by the underlying performance of collateral in the structure or similar structures, house price depreciation / appreciation rates that are based upon macroeconomic forecasts and discount rates that are implied by market prices for similar securities with similar collateral structures.

CDOs are backed by a pool of debt securities issued by financial institutions. The collateral generally consists of CDO securities and subordinated debt securities issued by banks, bank holding companies, and insurance companies. A full cash flow analysis is used to estimate fair values and assess impairment for each security within this portfolio. We engage a third party pricing specialist with direct industry experience in pooled-trust-preferred securities valuations to provide assistance in estimating the fair value and expected cash flows for each security in this portfolio. The PD of each issuer and the market discount rate are the most significant inputs in determining fair value. Management evaluates the PD assumptions provided by the third party pricing specialist by comparing the current PD to the assumptions used the previous quarter, actual defaults and deferrals in the current period, and trend data on certain financial ratios of the issuers. Huntington also evaluates the assumptions related to discount rates. Relying on cash flows is necessary because there was a lack of observable transactions in the market and many of the original sponsors or dealers for these securities are no longer able to provide a fair value that is compliant with ASC 820.

Huntington utilizes the same processes to determine the fair value of investment securities classified as held-to-maturity for impairment evaluation purposes.

#### ***Automobile loans***

Effective January 1, 2010, Huntington consolidated an automobile loan securitization that previously had been accounted for as an off-balance sheet transaction. As a result, Huntington elected to account for these automobile loan receivables at fair value per guidance supplied in ASC 825. The automobile loan receivables are classified as Level 3. The key assumptions used to determine the fair value of the automobile loan receivables included projections of expected losses and prepayment of the underlying loans in the portfolio and a market assumption of interest rate spreads. Certain interest rates are available from similarly traded securities while other interest rates are developed internally based on similar asset-backed security transactions in the market.

#### ***MSRs***

MSRs do not trade in an active market with readily observable prices. Accordingly, the fair value of these assets is classified as Level 3. Huntington determines the fair value of MSRs using an income approach model based upon our month-end interest rate curve and prepayment assumptions. The model, which is operated and maintained by a third party, utilizes assumptions to estimate future net servicing income cash flows, including estimates of time decay, payoffs, and changes in valuation inputs and assumptions. Servicing brokers and other sources of information (e.g. discussion with other mortgage servicers and industry surveys) are used to obtain information on market practice and assumptions. On at least a quarterly basis, third party marks are obtained from at least one service broker. Huntington reviews the valuation assumptions against this market data for reasonableness and adjusts the assumptions if deemed appropriate. Any recommended change in assumptions and / or inputs are presented for review to the Mortgage Price Risk Subcommittee for final approval.

## Derivatives

Derivatives classified as Level 1 consist of exchange traded options and forward commitments to deliver mortgage-backed securities which are valued using quoted prices. Asset and liability conversion swaps and options, and interest rate caps are classified as Level 2. These derivative positions are valued using a discounted cash flow method that incorporates current market interest rates. Derivatives classified as Level 3 consist primarily of interest rate lock agreements related to mortgage loan commitments. The determination of fair value includes assumptions related to the likelihood that a commitment will ultimately result in a closed loan, which is a significant unobservable assumption. A significant increase or decrease in the external market price would result in a significantly higher or lower fair value measurement.

### Assets and Liabilities measured at fair value on a recurring basis

Assets and liabilities measured at fair value on a recurring basis at December 31, 2013 and 2012 are summarized below:

<i>(dollar amounts in thousands)</i>	Fair Value Measurements at Reporting Date Using			Netting Adjustments (1)	Balance at December 31, 2013
	Level 1	Level 2	Level 3		
<b>Assets</b>					
Mortgage loans held for sale	\$ —	\$ 278,928	\$ —	\$ —	\$ 278,928
<b>Trading account securities:</b>					
Federal agencies: Mortgage-backed	—	—	—	—	—
Federal agencies: Other agencies	—	834	—	—	834
Municipal securities	—	2,180	—	—	2,180
Other securities	32,081	478	—	—	32,559
	32,081	3,492	—	—	35,573
<b>Available-for-sale and other securities:</b>					
U.S. Treasury securities	51,604	—	—	—	51,604
Federal agencies: Mortgage-backed (2)	—	3,566,221	—	—	3,566,221
Federal agencies: Other agencies	—	319,888	—	—	319,888
Municipal securities	—	491,455	654,537	—	1,145,992
Private-label CMO	—	16,964	32,140	—	49,104
Asset-backed securities	—	983,621	107,419	—	1,091,040
Covered bonds	—	285,874	—	—	285,874
Corporate debt	—	457,240	—	—	457,240
Other securities	16,971	3,828	—	—	20,799
	68,575	6,125,091	794,096	—	6,987,762
Automobile loans	—	—	52,286	—	52,286
MSRs	—	—	34,236	—	34,236
Derivative assets	36,774	219,045	3,066	(58,856)	200,029
<b>Liabilities</b>					
Derivative liabilities	22,787	124,123	676	(18,312)	129,274
Short-term borrowings	—	1,089	—	—	1,089

<i>(dollar amounts in thousands)</i>	Fair Value Measurements at Reporting Date Using			Netting Adjustments (1)	Balance at December 31, 2012
	Level 1	Level 2	Level 3		
<b>Assets</b>					
Mortgage loans held for sale	\$ —	\$ 452,949	\$ —	\$ —	\$ 452,949
<b>Trading account securities:</b>					
Federal agencies: Mortgage-backed	—	—	—	—	—
Municipal securities	—	15,218	—	—	15,218
Other securities	75,729	258	—	—	75,987
	<u>75,729</u>	<u>15,476</u>	<u>—</u>	<u>—</u>	<u>91,205</u>
<b>Available-for-sale and other securities:</b>					
U.S. Treasury securities	52,311	—	—	—	52,311
Federal agencies: Mortgage-backed (2)	—	4,264,670	—	—	4,264,670
Federal agencies: Other agencies (3)	—	359,626	—	—	359,626
Municipal securities	—	439,772	61,228	—	501,000
Private-label CMO	—	22,793	48,775	—	71,568
Asset-backed securities	—	919,046	110,037	—	1,029,083
Covered bonds	—	290,625	—	—	290,625
Corporate debt	—	668,142	—	—	668,142
Other securities	17,177	3,898	—	—	21,075
	<u>69,488</u>	<u>6,968,572</u>	<u>220,040</u>	<u>—</u>	<u>7,258,100</u>
Automobile loans	—	—	142,762	—	142,762
MSRs	—	—	35,202	—	35,202
Derivative assets	6,368	465,517	13,180	(99,368)	385,697
<b>Liabilities</b>					
Derivative liabilities	6,813	228,312	478	(83,415)	152,188

- Amounts represent the impact of legally enforceable master netting agreements that allow the Company to settle positive and negative positions and cash collateral held or placed with the same counterparties.
- During 2013 and 2012, Huntington transferred \$292.2 million and \$278.2 million, respectively of federal agencies: mortgage-backed securities from the available-for-sale securities portfolio to the held-to-maturity securities portfolio. These securities are valued at amortized cost and no longer classified within the fair value hierarchy. All securities were previously classified as Level 2 in the fair value hierarchy.
- During 2012, Huntington transferred \$0.5 million of federal agencies: other agencies securities from the available-for-sale securities portfolio to the held-to-maturity securities portfolio. These securities are valued at amortized cost and no longer classified within the fair value hierarchy. All securities were previously classified as Level 2 in the fair value hierarchy.

The tables below present a rollforward of the balance sheet amounts for the years ended December 31, 2013, 2012, and 2011 for financial instruments measured on a recurring basis and classified as Level 3. The classification of an item as Level 3 is based on the significance of the unobservable inputs to the overall fair value measurement. However, Level 3 measurements may also include observable components of value that can be validated externally. Accordingly, the gains and losses in the table below include changes in fair value due in part to observable factors that are part of the valuation methodology:

<i>(dollar amounts in thousands)</i>	Level 3 Fair Value Measurements Year ended December 31, 2013					
	Available-for-sale securities					
	MSRs	Derivative instruments	Municipal securities	Private- label CMO	Asset- backed securities	Automobile loans
Balance, beginning of year	\$35,202	\$ 12,702	\$ 61,228	\$ 48,775	\$110,037	\$ 142,762
<b>Total gains / losses:</b>						
Included in earnings	(966)	(5,944)	2,129	(180)	(2,244)	(358)
Included in OCI	—	—	9,075	1,703	35,139	—
Other (1)	—	—	600,435	—	—	—
Sales	—	—	—	(10,254)	(16,711)	—
Repayments	—	—	—	—	—	(90,118)
Settlements	—	(4,368)	(18,330)	(7,904)	(18,802)	—
Balance, end of year	<u>\$34,236</u>	<u>\$ 2,390</u>	<u>\$654,537</u>	<u>\$ 32,140</u>	<u>\$107,419</u>	<u>\$ 52,286</u>



Change in unrealized gains or losses for the period included in earnings (or changes in net assets) for assets held at end of the reporting date	\$ (966)	\$ (5,944)	\$ 9,075	\$ 1,703	\$ 35,139	\$ (358)
Level 3 Fair Value Measurements Year ended December 31, 2012						
Available-for-sale securities						
<i>(dollar amounts in thousands)</i>	MSRs	Derivative instruments	Municipal securities	Private label CMO	Asset-backed securities	Automobile loans
Balance, beginning of year	\$ 65,001	\$ (169)	\$ 95,092	\$ 72,364	\$ 121,698	\$ 296,250
Total gains / losses:						
Included in earnings	(29,799)	10,617	—	(796)	(59)	(1,230)
Included in OCI	—	—	(1,637)	8,245	23,138	—
Sales	—	—	(3,040)	(15,183)	(20,852)	—
Repayments	—	—	—	—	—	(152,258)
Settlements	—	2,254	(29,187)	(15,855)	(13,888)	—
Balance, end of year	\$ 35,202	\$ 12,702	\$ 61,228	\$ 48,775	\$ 110,037	\$ 142,762
Change in unrealized gains or losses for the period included in earnings (or changes in net assets) for assets held at end of the reporting date	\$ (29,799)	\$ 5,818	\$ (1,637)	\$ 8,245	\$ 23,138	\$ (1,230)

Level 3 Fair Value Measurements Year ended December 31, 2011						
Available-for-sale securities						
<i>(dollar amounts in thousands)</i>	MSRs	Derivative instruments	Municipal securities	Private label CMO	Asset-backed securities	Automobile loans
Balance, beginning of year	\$ 125,679	\$ 966	\$ 149,806	\$ 121,925	\$ 162,684	\$ 522,717
Total gains / losses:						
Included in earnings	(60,678)	211	—	(1,673)	(3,065)	(6,577)
Included in OCI	—	—	—	349	2,070	—
Purchases	—	—	1,760	—	—	—
Sales	—	—	—	(20,958)	—	—
Repayments	—	—	—	—	—	(219,890)
Settlements	—	(1,346)	(56,474)	(27,279)	(39,991)	—
Balance, end of year	\$ 65,001	\$ (169)	\$ 95,092	\$ 72,364	\$ 121,698	\$ 296,250
Change in unrealized gains or losses for the period included in earnings (or changes in net assets) for assets held at end of the reporting date	\$ (60,678)	\$ (1,135)	\$ —	\$ (1,494)	\$ 595	\$ (6,577)

(1) Effective December 31, 2013 approximately \$600.4 million of direct purchase municipal instruments were reclassified from C&I loans to available-for-sale securities.

The tables below summarize the classification of gains and losses due to changes in fair value, recorded in earnings for Level 3 assets and liabilities for the years ended December 31, 2013, 2012, and 2011:

Level 3 Fair Value Measurements Year ended December 31, 2013						
Available-for-sale securities						
<i>(dollar amounts in thousands)</i>	MSRs	Derivative instruments	Municipal securities	Private label CMO	Asset-backed securities	Automobile loans
Classification of gains and losses in earnings:						
Mortgage banking income (loss)	\$ (966)	\$ (5,944)	\$ —	\$ —	\$ —	\$ —
Securities gains (losses)	—	—	—	(336)	(1,466)	—
Interest and fee income	—	—	2,129	156	(778)	(3,569)
Noninterest income	—	—	—	—	—	3,211
Total	\$ (966)	\$ (5,944)	\$ 2,129	\$ (180)	\$ (2,244)	\$ (358)

	Level 3 Fair Value Measurements					
	Year ended December 31, 2012					
	Available-for-sale securities					
	MSRs	Derivative instruments	Municipal securities	Private label CMO	Asset-backed securities	Automobile loans
<i>(dollar amounts in thousands)</i>						
Classification of gains and losses in earnings:						
Mortgage banking income (loss)	\$ (29,799)	\$ 10,617	\$ —	\$ —	\$ —	\$ —
Securities gains (losses)	—	—	—	(1,614)	—	—
Interest and fee income	—	—	—	818	(59)	(6,950)
Noninterest income	—	—	—	—	—	5,720
Total	<u>\$ (29,799)</u>	<u>\$ 10,617</u>	<u>\$ —</u>	<u>\$ (796)</u>	<u>\$ (59)</u>	<u>\$ (1,230)</u>

	Level 3 Fair Value Measurements					
	Year ended December 31, 2011					
	Available-for-sale securities					
	MSRs	Derivative instruments	Municipal securities	Private label CMO	Asset-backed securities	Automobile loans
<i>(dollar amounts in thousands)</i>						
Classification of gains and losses in earnings:						
Mortgage banking income (loss)	\$ (60,678)	\$ 6,635	\$ —	\$ —	\$ —	\$ —
Securities gains (losses)	—	—	—	(2,551)	(4,159)	—
Interest and fee income	—	—	—	878	1,094	(11,645)
Noninterest income	—	(6,424)	—	—	—	5,068
Total	<u>\$ (60,678)</u>	<u>\$ 211</u>	<u>\$ —</u>	<u>\$ (1,673)</u>	<u>\$ (3,065)</u>	<u>\$ (6,577)</u>

#### Assets and liabilities under the fair value option

The following table presents the fair value and aggregate principal balance of certain assets and liabilities under the fair value option:

	December 31, 2013			December 31, 2012		
	Fair value carrying amount	Aggregate unpaid principal	Difference	Fair value carrying amount	Aggregate unpaid principal	Difference
<i>(dollar amounts in thousands)</i>						
Assets						
Mortgage loans held for sale	\$ 278,928	\$ 276,945	\$ 1,983	\$ 452,949	\$ 438,254	\$ 14,695
Automobile loans	52,286	50,800	1,486	142,762	140,916	1,846

The following tables present the net gains (losses) from fair value changes, including net gains (losses) associated with instrument specific credit risk for the years ended December 31, 2013, 2012 and 2011:

	Net gains (losses) from fair value changes		
	Year ended December 31,		
	2013	2012	2011
<i>(dollar amounts in thousands)</i>			
Assets			
Mortgage loans held for sale	\$ (12,711)	\$ 4,284	\$ 13,842
Automobile loans	(360)	(1,231)	(6,577)
Liabilities			
Securitization trust notes payable	—	(2,023)	(7,731)

	Gains (losses) included in fair value changes associated with instrument specific credit risk		
	Year ended December 31,		
	2013	2012	2011
<i>(dollar amounts in thousands)</i>			
Assets			
Automobile loans	\$ 2,207	\$ 2,749	\$ 6,610

### Assets and Liabilities measured at fair value on a nonrecurring basis

Certain assets and liabilities may be required to be measured at fair value on a nonrecurring basis in periods subsequent to their initial recognition. These assets and liabilities are not measured at fair value on an ongoing basis; however, they are subject to fair value adjustments in certain circumstances, such as when there is evidence of impairment. For the year ended December 31, 2013, assets measured at fair value on a nonrecurring basis were as follows:

<i>(dollar amounts in thousands)</i>	Fair Value at December 31,	Fair Value Measurements Using			Total Gains/(Losses) For the Year Ended December 31,
		Quoted Prices In Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Other Unobservable Inputs (Level 3)	
2013					
Impaired loans	\$ 114,256	\$ —	\$ —	\$ 114,256	\$ (39,228)
Other real estate owned	27,664	—	—	27,664	\$ 4,302

Periodically, Huntington records nonrecurring adjustments of collateral-dependent loans measured for impairment when establishing the ACL. Such amounts are generally based on the fair value of the underlying collateral supporting the loan. Appraisals are generally obtained to support the fair value of the collateral and incorporate measures such as recent sales prices for comparable properties and cost of construction. In cases where the carrying value exceeds the fair value of the collateral less cost to sell, an impairment charge is recognized. During the year ended December 31, 2013, Huntington identified \$114.3 million of impaired loans for which the fair value is recorded based upon collateral value. For the year ended December 31, 2013, nonrecurring fair value losses of \$39.2 million were recorded within the provision for credit losses.

Other real estate owned properties are included in accrued income and other assets and valued based on appraisals and third party price opinions, less estimated selling costs. During the year ended December 31, 2013, Huntington recorded \$27.7 million of OREO assets at fair value and recognized gains of \$4.3 million, recorded within noninterest expense.

### Significant unobservable inputs for assets and liabilities measured at fair value on a recurring and nonrecurring basis

The table below presents quantitative information about the significant unobservable inputs for assets and liabilities measured at fair value on a recurring and nonrecurring basis at December 31, 2013:

<i>(dollar amounts in thousands)</i>	Quantitative Information about Level 3 Fair Value Measurements			
	Fair Value at December 31, 2013	Valuation Technique	Significant Unobservable Input	Range (Weighted Average)
MSRs	\$ 34,236	Discounted cash flow	Constant prepayment rate (CPR) Spread over forward interest rate swap rates	7% - 32% (12%) -158 - 4,216 (1,069)
Derivative assets	3,066	Consensus Pricing	Net market price	-5.25% - 13.53% (1.3%)
Derivative liabilities	676		Estimated Pull thru %	50% - 89% (78%)
Municipal securities	654,537	Discounted cash flow	Discount rate	1.6% - 4.5% (2.4%)
Private-label CMO	32,140	Discounted cash flow	Discount rate	2.9% - 8.3% (6.3%)
			Constant prepayment rate (CPR)	12.0% - 31.6% (18.0%)
			Probability of default	0.1% - 4.0% (0.7%)
			Loss Severity	8.0% - 64.0% (38.2%)
Asset-backed securities	107,419	Discounted cash flow	Discount rate	3.7% - 15.5% (8.1%)
			Constant prepayment rate (CPR)	5.7% - 5.7% (5.7%)
			Cumulative prepayment rate	0.0% - 100% (16.6%)
			Constant default	1.4% - 4.0% (2.8%)
			Cumulative default	0.5% - 100% (18.2%)
			Loss given default	20% - 100% (93.7%)
			Cure given deferral	0.0% - 75% (35.8%)
			Loss severity	49.0% - 69.0% (63.5%)
Automobile loans	52,286	Discounted cash flow	Constant prepayment rate (CPR)	79.2%
			Discount rate	0.3% - 5.0% (1.5%)
Impaired loans	114,256	Appraisal value	NA	NA
Other real estate owned	27,664	Appraisal value	NA	NA

The following provides a general description of the impact of a change in an unobservable input on the fair value measurement and the interrelationship between unobservable inputs, where relevant/significant. Interrelationships may also exist between observable and unobservable inputs. Such relationships have not been included in the discussion below.

A significant change in the unobservable inputs may result in a significant change in the ending fair value measurement of Level 3 instruments. In general, prepayment rates increase when market interest rates decline and decrease when market interest rates rise and higher prepayment rates generally result in lower fair values for MSR assets, Private-label CMO securities, Asset-backed securities, and automobile loans.

Credit loss estimates, such as probability of default, constant default, cumulative default, loss given default, cure given deferral, and loss severity, are driven by the ability of the borrowers to pay their loans and the value of the underlying collateral and are impacted by changes in macroeconomic conditions, typically increasing when economic conditions worsen and decreasing when conditions improve. An increase in the estimated prepayment rate typically results in a decrease in estimated credit losses and vice versa. Higher credit loss estimates generally result in lower fair values. Credit spreads generally increase when liquidity risks and market volatility increase and decrease when liquidity conditions and market volatility improve.

Discount rates and spread over forward interest rate swap rates typically increase when market interest rates increase and/or credit and liquidity risks increase and decrease when market interest rates decline and/or credit and liquidity conditions improve. Higher discount rates and credit spreads generally result in lower fair market values.

Net market price and pull through percentages generally increase when market interest rates increase and decline when market interest rates decline. Higher net market price and pull through percentages generally result in higher fair values.

#### Fair values of financial instruments

The following table provides the carrying amounts and estimated fair values of Huntington's financial instruments that are carried either at fair value or cost at December 31, 2013 and December 31, 2012:

	December 31, 2013		December 31, 2012	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value
<i>(dollar amounts in thousands)</i>				
<b>Financial Assets:</b>				
Cash and short-term assets	\$ 1,058,175	\$ 1,058,175	\$ 1,333,727	\$ 1,333,727
Trading account securities	35,573	35,573	91,205	91,205
Loans held for sale	326,212	326,212	764,309	773,013
Available-for-sale and other securities	7,308,753	7,308,753	7,566,175	7,566,175
Held-to-maturity securities	3,836,667	3,760,898	1,743,876	1,794,105
Net loans and direct financing leases	42,472,630	40,976,014	39,959,350	38,401,965
Derivatives	200,029	200,029	385,697	385,697
<b>Financial Liabilities:</b>				
Deposits	47,506,718	48,132,550	46,252,683	46,330,715
Short-term borrowings	552,143	543,552	589,814	584,671
Federal Home Loan Bank advances	1,808,293	1,808,558	1,008,959	1,008,959
Other long term debt	1,349,119	1,342,890	158,784	156,719
Subordinated notes	1,100,860	1,073,116	1,197,091	1,183,827
Derivatives	129,274	129,274	152,188	152,188

The following table presents the level in the fair value hierarchy for the estimated fair values of only Huntington's financial instruments that are not already on the Consolidated Balance Sheets at fair value at December 31, 2013 and December 31, 2012:

<i>(dollar amounts in thousands)</i>	Estimated Fair Value Measurements at Reporting Date Using			Balance at December 31, 2013
	Level 1	Level 2	Level 3	
<b>Financial Assets</b>				
Loans held for sale	\$ —	\$ —	\$ —	\$ —
Held-to-maturity securities	—	3,760,898	—	3,760,898
Net loans and direct financing leases	—	—	40,976,014	40,976,014
<b>Financial liabilities</b>				
Deposits	—	42,279,542	5,853,008	48,132,550
Short-term borrowings	—	—	543,552	543,552
Federal Home Loan Bank advances	—	—	1,808,558	1,808,558
Other long-term debt	—	—	1,342,890	1,342,890
Subordinated notes	—	—	1,073,116	1,073,116

<i>(dollar amounts in thousands)</i>	Estimated Fair Value Measurements at Reporting Date Using			Balance at December 31, 2012
	Level 1	Level 2	Level 3	
<b>Financial Assets</b>				
Loans held for sale	\$ —	\$ —	\$ 316,007	\$ 316,007
Held-to-maturity securities	—	1,794,105	—	1,794,105
Net loans and direct financing leases	—	—	38,259,203	38,259,203
<b>Financial liabilities</b>				
Deposits	—	39,136,127	7,194,588	46,330,715
Short-term borrowings	—	—	584,671	584,671
Other long-term debt	—	2,124	154,595	156,719
Subordinated notes	—	—	1,183,827	1,183,827

The short-term nature of certain assets and liabilities result in their carrying value approximating fair value. These include trading account securities, customers' acceptance liabilities, short-term borrowings, bank acceptances outstanding, FHLB advances, and cash and short-term assets, which include cash and due from banks, interest-bearing deposits in banks, and federal funds sold and securities purchased under resale agreements. Loan commitments and letters of credit generally have short-term, variable-rate features and contain clauses that limit Huntington's exposure to changes in customer credit quality. Accordingly, their carrying values, which are immaterial at the respective balance sheet dates, are reasonable estimates of fair value. Not all the financial instruments listed in the table above are subject to the disclosure provisions of ASC Topic 820.

Certain assets, the most significant being operating lease assets, bank owned life insurance, and premises and equipment, do not meet the definition of a financial instrument and are excluded from this disclosure. Similarly, mortgage and nonmortgage servicing rights, deposit base, and other customer relationship intangibles are not considered financial instruments and are not included above. Accordingly, this fair value information is not intended to, and does not, represent Huntington's underlying value. Many of the assets and liabilities subject to the disclosure requirements are not actively traded, requiring fair values to be estimated by Management. These estimations necessarily involve the use of judgment about a wide variety of factors, including but not limited to, relevancy of market prices of comparable instruments, expected future cash flows, and appropriate discount rates.

The following methods and assumptions were used by Huntington to estimate the fair value of the remaining classes of financial instruments:

#### Held-to-maturity securities

Fair values are determined by using models that are based on security-specific details, as well as relevant industry and economic factors. The most significant of these inputs are quoted market prices, and interest rate spreads on relevant benchmark securities.

#### Loans and Direct Financing Leases

Variable-rate loans that reprice frequently are based on carrying amounts, as adjusted for estimated credit losses. The fair values for other loans and leases are estimated using discounted cash flow analyses and employ interest rates currently being offered for loans and leases with similar terms. The rates take into account the position of the yield curve, as well as an adjustment for prepayment risk, operating costs, and profit. This value is also reduced by an estimate of expected losses and the credit risk associated in the loan and lease portfolio. The valuation of the loan portfolio reflected discounts that Huntington believed are consistent with transactions occurring in the market place.

#### Deposits

Demand deposits, savings accounts, and money market deposits are, by definition, equal to the amount payable on demand. The fair values of fixed-rate time deposits are estimated by discounting cash flows using interest rates currently being offered on certificates with similar maturities.

#### Debt

Fixed-rate, long-term debt is based upon quoted market prices, which are inclusive of Huntington's credit risk. In the absence of quoted market prices, discounted cash flows using market rates for similar debt with the same maturities are used in the determination of fair value.

## 20. DERIVATIVE FINANCIAL INSTRUMENTS

Derivative financial instruments are recorded in the Consolidated Balance Sheets as either an asset or a liability (in accrued income and other assets or accrued expenses and other liabilities, respectively) and measured at fair value.

### **Derivatives used in Asset and Liability Management Activities**

Huntington engages in balance sheet hedging activity, principally for asset liability management purposes, to convert fixed rate assets or liabilities into floating rate or vice versa. Balance sheet hedging activity is arranged to receive hedge accounting treatment and is classified as either fair value or cash flow hedges. Fair value hedges are purchased to convert deposits and subordinated and other long-term debt from fixed-rate obligations to floating rate. Cash flow hedges are used to convert floating rate loans made to customers into fixed rate loans.

The following table presents the gross notional values of derivatives used in Huntington's asset and liability management activities at December 31, 2013, identified by the underlying interest rate-sensitive instruments:

<i>(dollar amounts in thousands)</i>	Fair Value Hedges	Cash Flow Hedges	Total
Instruments associated with:			
Loans	\$ —	\$8,548,000	\$ 8,548,000
Deposits	96,300	—	96,300
Subordinated notes	598,000	—	598,000
Other long-term debt	1,285,000	—	1,285,000
Total notional value at December 31, 2013	<u>\$1,979,300</u>	<u>\$8,548,000</u>	<u>\$10,527,300</u>

The following table presents additional information about the interest rate swaps and caps used in Huntington's asset and liability management activities at December 31, 2013:

<i>(dollar amounts in thousands)</i>	Notional Value	Average Maturity (years)	Fair Value	Weighted-Average Rate	
				Receive	Pay
Asset conversion swaps					
Receive fixed - generic	\$ 8,548,000	2.8	\$(31,446)	0.93%	0.40%
Liability conversion swaps					
Receive fixed - generic	1,979,300	3.7	56,123	2.14	0.27
Total swap portfolio	<u>\$10,527,300</u>	<u>3.0</u>	<u>\$ 24,677</u>	<u>1.16%</u>	<u>0.37%</u>

These derivative financial instruments were entered into for the purpose of managing the interest rate risk of assets and liabilities. Consequently, net amounts receivable or payable on contracts hedging either interest earning assets or interest bearing liabilities were accrued as an adjustment to either interest income or interest expense. The net amounts resulted in an increase to net interest income of \$95.4 million, \$107.5 million, and \$113.9 million for the years ended December 31, 2013, 2012, and 2011, respectively.

In connection with the sale of Huntington's Class B Visa® shares, Huntington entered into a swap agreement with the purchaser of the shares. The swap agreement adjusts for dilution in the conversion ratio of Class B shares resulting from the Visa® litigation. At December 31, 2013, the fair value of the swap liability of \$0.4 million is an estimate of the exposure liability based upon Huntington's assessment of the potential Visa® litigation losses.

The following table presents the fair values at December 31, 2013 and 2012 of Huntington's derivatives that are designated and not designated as hedging instruments. Amounts in the table below are presented gross without the impact of any net collateral arrangements:

Asset derivatives included in accrued income and other assets

<i>(dollar amounts in thousands)</i>	December 31,	
	2013	2012
Interest rate contracts designated as hedging instruments	\$ 49,998	\$169,222
Interest rate contracts not designated as hedging instruments	169,047	296,295
Foreign exchange contracts not designated as hedging instruments	28,499	5,605
Commodity contracts not designated as hedging instruments	4,278	—
Total contracts	<u>\$251,822</u>	<u>\$471,122</u>

Liability derivatives included in accrued expenses and other liabilities

<i>(dollar amounts in thousands)</i>	December 31,	
	2013	2012
Interest rate contracts designated as hedging instruments	\$ 25,321	\$ —
Interest rate contracts not designated as hedging instruments	99,247	228,757
Foreign exchange contracts not designated as hedging instruments	18,909	4,655
Commodity contracts not designated as hedging instruments	3,838	—
Total contracts	<u>\$147,315</u>	<u>\$233,412</u>

The changes in fair value of the fair value hedges are, to the extent that the hedging relationship is effective, recorded through earnings and offset against changes in the fair value of the hedged item.

The following table presents the change in fair value for derivatives designated as fair value hedges as well as the offsetting change in fair value on the hedged item:

<i>(dollar amounts in thousands)</i>	Year ended December 31,		
	2013	2012	2011
<b>Interest rate contracts</b>			
Change in fair value of interest rate swaps hedging deposits (1)	\$ (4,006)	\$(2,526)	\$ 801
Change in fair value of hedged deposits (1)	4,003	2,601	(1,050)
Change in fair value of interest rate swaps hedging subordinated notes (2)	(44,699)	1,432	45,480
Change in fair value of hedged subordinated notes (2)	44,699	(1,432)	(45,480)
Change in fair value of interest rate swaps hedging other long-term debt (2)	(5,716)	114	2,493
Change in fair value of hedged other long-term debt (2)	6,843	(114)	(2,493)

- Effective portion of the hedging relationship is recognized in Interest expense - deposits in the Consolidated Statements of Income. Any resulting ineffective portion of the hedging relationship is recognized in noninterest income in the Consolidated Statements of Income.
- Effective portion of the hedging relationship is recognized in Interest expense - subordinated notes and other-long-term debt in the Consolidated Statements of Income. Any resulting ineffective portion of the hedging relationship is recognized in noninterest income in the Consolidated Statements of Income.

To the extent these derivatives are effective in offsetting the variability of the hedged cash flows, changes in the derivatives' fair value will not be included in current earnings but are reported as a component of OCI in the Consolidated Statements of Shareholders' Equity. These changes in fair value will be included in earnings of future periods when earnings are also affected by the changes in the hedged cash flows. To the extent these derivatives are not effective, changes in their fair values are immediately included in noninterest income.

The following table presents the gains and (losses) recognized in OCI and the location in the Consolidated Statements of Income of gains and (losses) reclassified from OCI into earnings for derivatives designated as effective cash flow hedges:

Derivatives in cash flow hedging relationships <i>(dollar amounts in thousands)</i>	Amount of gain or (loss) recognized in OCI on derivatives (effective portion)			Location of gain or (loss) reclassified from accumulated OCI into earnings (effective portion)	Amount of (gain) or loss reclassified from accumulated OCI into earnings (effective portion) (pre-tax)		
	2013	2012	2011		2013	2012	2011
	<b>Interest rate contracts</b>						
Loans	\$ (56,056)	\$(2,866)	\$2,469	Interest and fee income - loans and leases	\$(14,979)	\$14,849	\$3,080
Investment securities	—	(703)	703	Interest and fee income - investment securities	(209)	—	—
Subordinated notes	—	—	—	Interest expense - subordinated notes and other long-term debt	—	143	27
<b>Total</b>	<u><u>\$(56,056)</u></u>	<u><u>\$(3,569)</u></u>	<u><u>\$3,172</u></u>		<u><u>\$(15,188)</u></u>	<u><u>\$14,992</u></u>	<u><u>\$3,107</u></u>

Reclassified gains and losses on swaps related to loans and investment securities and swaps related to subordinated debt are recorded within interest income and interest expense, respectively. During the next twelve months, Huntington expects to reclassify to earnings \$26.4 million after-tax, of unrealized gains on cash flow hedging derivatives currently in OCI.

The following table presents the gains and (losses) recognized in noninterest income for the ineffective portion of interest rate contracts for derivatives designated as cash flow hedges for the years ending December 31, 2013, 2012, and 2011:

<i>(dollar amounts in thousands)</i>	December 31,		
	2013	2012	2011
<b>Derivatives in cash flow hedging relationships</b>			
<b>Interest rate contracts</b>			
Loans	\$878	\$(179)	\$98



## Derivatives used in trading activities

Various derivative financial instruments are offered to enable customers to meet their financing and investing objectives and for their risk management purposes. Derivative financial instruments used in trading activities consisted predominantly of interest rate swaps, but also included interest rate caps, floors, and futures, as well as foreign exchange options and commodity contracts. Interest rate options grant the option holder the right to buy or sell an underlying financial instrument for a predetermined price before the contract expires. Interest rate futures are commitments to either purchase or sell a financial instrument at a future date for a specified price or yield and may be settled in cash or through delivery of the underlying financial instrument. Interest rate caps and floors are option-based contracts that entitle the buyer to receive cash payments based on the difference between a designated reference rate and a strike price, applied to a notional amount. Written options, primarily caps, expose Huntington to market risk but not credit risk. Purchased options contain both credit and market risk. The interest rate risk of these customer derivatives is mitigated by entering into similar derivatives having offsetting terms with other counterparties. The credit risk to these customers is evaluated and included in the calculation of fair value.

The net fair values of these derivative financial instruments, for which the gross amounts are included in accrued income and other assets or accrued expenses and other liabilities at December 31, 2013 and 2012, were \$80.5 million and \$63.4 million, respectively. The total notional values of derivative financial instruments used by Huntington on behalf of customers, including offsetting derivatives, were \$14.3 billion and \$12.0 billion at December 31, 2013 and 2012, respectively. Huntington's credit risks from interest rate swaps used for trading purposes were \$160.4 million and \$296.1 million at the same dates, respectively.

## Financial assets and liabilities that are offset in the Consolidated Balance Sheets

Huntington records derivatives at fair value as further described in Note 19. Huntington records these derivatives net of any master netting arrangement in the Consolidated Balance Sheets. Collateral agreements are regularly entered into as part of the underlying derivative agreements with Huntington's counterparties to mitigate counterparty credit risk.

All derivatives are carried on the Consolidated Balance Sheets at fair value. Derivative balances are presented on a net basis taking into consideration the effects of legally enforceable master netting agreements. Cash collateral exchanged with counterparties is also netted against the applicable derivative fair values. Huntington enters into derivative transactions with two primary groups: broker-dealers and banks, and Huntington's customers. Different methods are utilized for managing counterparty credit exposure and credit risk for each of these groups.

Huntington enters into transactions with broker-dealers and banks for various risk management purposes. These types of transactions generally are high dollar volume. Huntington enters into bilateral collateral and master netting agreements with these counterparties, and routinely exchange cash and high quality securities collateral with these counterparties. Huntington enters into transactions with customers to meet their financing, investing, payment and risk management needs. These types of transactions generally are low dollar volume. Huntington generally enters into master netting agreements with customer counterparties, however collateral is generally not exchanged with customer counterparties.

At December 31, 2013 and December 31, 2012, aggregate credit risk associated with these derivatives, net of collateral that has been pledged by the counterparty, was \$15.2 million and \$17.4 million, respectively. The credit risk associated with interest rate swaps is calculated after considering master netting agreements with broker-dealers and banks.

At December 31, 2013, Huntington pledged \$113.7 million of investment securities and cash collateral to counterparties, while other counterparties pledged \$98.2 million of investment securities and cash collateral to Huntington to satisfy collateral netting agreements. In the event of credit downgrades, Huntington would not be required to provide additional collateral.

The following tables present the gross amounts of these assets and liabilities with any offsets to arrive at the net amounts recognized in the Consolidated Balance Sheets at December 31, 2013 and December 31, 2012:

### Offsetting of Financial Assets and Derivative Assets

		Gross amounts of recognized assets	Gross amounts offset in the consolidated balance sheets	Net amounts of assets presented in the consolidated balance sheets	Gross amounts not offset in the consolidated balance sheets		
					Financial instruments	cash collateral received	Net amount
<i>(dollar amounts in thousands)</i>							
<b>Offsetting of Financial Assets and Derivative Assets</b>							
December 31, 2013	Derivatives	\$ 300,903	\$ (111,458)	\$ 189,445	\$ (35,205)	\$ (360)	\$153,880
December 31, 2012	Derivatives	473,374	(101,620)	371,754	(62,409)	(755)	308,590

### Offsetting of Financial Liabilities and Derivative Liabilities

		Gross amounts of recognized liabilities	Gross amounts offset in the consolidated balance sheets	Net amounts of assets presented in the consolidated balance sheets	Gross amounts not offset in the consolidated balance sheets		
					Financial instruments	cash collateral received	Net amount
<i>(dollar amounts in thousands)</i>							
<b>Offsetting of Financial Liabilities and Derivative Liabilities</b>							
December 31, 2013	Derivatives	\$ 196,397	\$ (76,539)	\$ 119,858	\$ (86,204)	\$ 290	\$33,944
December 31, 2012	Derivatives	235,664	(85,667)	149,997	(97,233)	(455)	52,309

### Derivatives used in mortgage banking activities

Huntington also uses certain derivative financial instruments to offset changes in value of its residential MSRs. These derivatives consist primarily of forward interest rate agreements and forward commitments to deliver mortgage-backed securities. The derivative instruments used are not designated as hedges. Accordingly, such derivatives are recorded at fair value with changes in fair value reflected in mortgage banking income. The following table summarizes the derivative assets and liabilities used in mortgage banking activities:

<i>(dollar amounts in thousands)</i>	At December 31,	
	2013	2012
<b>Derivative assets:</b>		
Interest rate lock agreements	\$3,066	\$13,180
Forward trades and options	3,997	763
Total derivative assets	7,063	13,943
<b>Derivative liabilities:</b>		
Interest rate lock agreements	(231)	(33)
Forward trades and options	(40)	(2,158)
Total derivative liabilities	(271)	(2,191)
Net derivative asset (liability)	\$6,792	\$11,752

The total notional value of these derivative financial instruments at December 31, 2013 and 2012, was \$0.5 billion and \$2.3 billion, respectively. The total notional amount at December 31, 2013 corresponds to trading assets with a fair value of \$0.9 million and trading liabilities with a fair value of \$1.1 million. Net trading gains (losses) related to MSR hedging for the years ended December 31, 2013, 2012, and 2011, were \$(25.0) million, \$31.3 million, and \$42.1 million, respectively. These amounts are included in mortgage banking income in the Consolidated Statements of Income.

## 21. VIEs

### Consolidated VIEs

Consolidated VIEs at December 31, 2013 consisted of automobile loan and lease securitization trusts formed in 2009 and 2006. Huntington has determined the trusts are VIEs. Huntington has concluded that it is the primary beneficiary of these trusts because it has the power to direct the activities of the entity that most significantly affect the entity's economic performance and it has either the obligation to absorb losses of the entity that could potentially be significant to the VIE or the right to receive benefits from the entity that could potentially be significant to the VIE.

The following tables present the carrying amount and classification of the consolidated trusts' assets and liabilities that were included in the Consolidated Balance Sheets at December 31, 2013 and 2012:

	2009	2006	Other	Total
	Automobile Trust	Automobile Trust	Consolidated Trusts	
December 31, 2013				
<i>(dollar amounts in thousands)</i>				
<b>Assets:</b>				
Cash	\$ 8,580	\$ 79,153	\$ —	\$ 87,733
Loans and leases	52,286	151,171	—	203,457
Allowance for loan and lease losses	—	(711)	—	(711)
Net loans and leases	52,286	150,460	—	202,746
Accrued income and other assets	235	485	262	982
<b>Total assets</b>	<b>\$ 61,101</b>	<b>\$ 230,098</b>	<b>\$ 262</b>	<b>\$ 291,461</b>
<b>Liabilities:</b>				
Other long-term debt	\$ —	\$ —	\$ —	\$ —
Accrued interest and other liabilities	—	—	262	262
<b>Total liabilities</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ 262</b>	<b>\$ 262</b>

	2009	2006	Other	Total
	Automobile Trust	Automobile Trust	Consolidated Trusts	
December 31, 2012				
<i>(dollar amounts in thousands)</i>				
<b>Assets:</b>				
Cash	\$ 12,577	\$ 91,113	\$ —	\$ 103,690
Loans and leases	142,762	356,162	—	498,924
Allowance for loan and lease losses	—	(2,671)	—	(2,671)
Net loans and leases	142,762	353,491	—	496,253
Accrued income and other assets	617	1,353	288	2,258
<b>Total assets</b>	<b>\$ 155,956</b>	<b>\$ 445,957</b>	<b>\$ 288</b>	<b>\$ 602,201</b>
<b>Liabilities:</b>				
Other long-term debt	\$ —	\$ 2,086	\$ —	\$ 2,086
Accrued interest and other liabilities	—	1	288	289
<b>Total liabilities</b>	<b>\$ —</b>	<b>\$ 2,087</b>	<b>\$ 288</b>	<b>\$ 2,375</b>

Huntington services the loans and leases and uses the proceeds from principal and interest payments to pay the securitized notes during the amortization period. All securitized notes were repaid prior to December 21, 2013. Huntington has not provided financial or other support that was not previously contractually required.

#### Unconsolidated VIEs

The following tables provide a summary of assets and liabilities included in Huntington's Consolidated Financial Statements, as well as the maximum exposure to losses associated with interests related to unconsolidated VIEs for which Huntington holds an interest, but is not the primary beneficiary to the VIE at December 31, 2013 and 2012.

	December 31, 2013		
	Total Assets	Total Liabilities	Maximum Exposure to Loss
<i>(dollar amounts in thousands)</i>			
2012-1 Automobile Trust	\$ 5,975	\$ —	\$ 5,975
2012-2 Automobile Trust	7,396	—	7,396
2011 Automobile Trust	3,040	—	3,040
Tower Hill Securities, Inc.	66,702	65,000	66,702
Trust Preferred Securities	13,764	312,894	—
Low Income Housing Tax Credit Partnerships	317,226	134,604	317,226
Other Investments	56,797	9,772	56,797
<b>Total</b>	<b>\$ 470,900</b>	<b>\$ 522,270</b>	<b>\$ 457,136</b>

<i>(dollar amounts in thousands)</i>	December 31, 2012		
	Total Assets	Total Liabilities	Maximum Exposure to Loss
2012-1 Automobile Trust	\$ 12,649	\$ —	\$ 12,649
2012-2 Automobile Trust	13,616	—	13,616
2011 Automobile Trust	7,076	—	7,076
Tower Hill Securities, Inc.	87,075	65,000	87,075
Trust Preferred Securities	13,764	312,894	—
Low Income Housing Tax Credit Partnerships	324,419	139,797	324,419
Other Investments	52,604	12,250	52,604
Total	\$ 511,203	\$ 529,941	\$ 497,439

#### 2012-1 AUTOMOBILE TRUST, 2012-2 AUTOMOBILE TRUST, and 2011 AUTOMOBILE TRUST

During the 2012 first and fourth quarters, and 2011 third quarter, we transferred automobile loans totaling \$1.0 billion, \$1.3 billion, and \$1.0 billion, respectively to trusts in separate securitization transactions. The securitizations and the resulting sale of all underlying securities qualified for sale accounting. Huntington has concluded that it is not the primary beneficiary of these trusts because it has neither the obligation to absorb losses of the entities that could potentially be significant to the VIEs nor the right to receive benefits from the entities that could potentially be significant to the VIEs. Huntington is not required and does not currently intend to provide any additional financial support to the trusts. Investors and creditors only have recourse to the assets held by the trusts. The interest Huntington holds in the VIEs relates to servicing rights which are included within accrued income and other assets of Huntington's Consolidated Balance Sheets. The maximum exposure to loss is equal to the carrying value of the servicing asset.

#### TOWER HILL SECURITIES, INC.

In 2010, we transferred approximately \$92.1 million of municipal securities, \$86.0 million in Huntington Preferred Capital, Inc. (Real Estate Investment Trust) Class E Preferred Stock and cash of \$6.1 million to Tower Hill Securities, Inc. in exchange for \$184.1 million of Common and Preferred Stock of Tower Hill Securities, Inc. The municipal securities and the REIT Shares will be used to satisfy \$65.0 million of mandatorily redeemable securities issued by Tower Hill Securities, Inc. and are not available to satisfy the general debts and obligations of Huntington or any consolidated affiliates. The transfer was recorded as a secured financing. Interests held by Huntington consist of municipal securities within available for sale and other securities and Series B preferred securities within other long term debt of Huntington's Consolidated Balance Sheets. The maximum exposure to loss is equal to the carrying value of the municipal securities.

#### TRUST-PREFERRED SECURITIES

Huntington has certain wholly-owned trusts whose assets, liabilities, equity, income, and expenses are not included within Huntington's Consolidated Financial Statements. These trusts have been formed for the sole purpose of issuing trust-preferred securities, from which the proceeds are then invested in Huntington junior subordinated debentures, which are reflected in Huntington's Consolidated Balance Sheet as subordinated notes. The trust securities are the obligations of the trusts, and as such, are not consolidated within Huntington's Consolidated Financial Statements. A list of trust-preferred securities outstanding at December 31, 2013 follows:

<i>(dollar amounts in thousands)</i>	Rate	Principal amount of subordinated note/debenture issued to trust (1)	Investment in unconsolidated subsidiary
Huntington Capital I	0.94% (2)	\$ 111,816	\$ 6,186
Huntington Capital II	0.87 (3)	54,593	3,093
Sky Financial Capital Trust III	1.65 (4)	72,165	2,165
Sky Financial Capital Trust IV	1.65 (4)	74,320	2,320
Total		\$ 312,894	\$ 13,764

- (1) Represents the principal amount of debentures issued to each trust, including unamortized original issue discount.
- (2) Variable effective rate at December 31, 2013, based on three month LIBOR + 0.70.
- (3) Variable effective rate at December 31, 2013, based on three month LIBOR + 0.625.
- (4) Variable effective rate at December 31, 2013, based on three month LIBOR + 1.40.

Each issue of the junior subordinated debentures has an interest rate equal to the corresponding trust securities distribution rate. Huntington has the right to defer payment of interest on the debentures at any time, or from time-to-time for a period not exceeding five years provided that no extension period may extend beyond the stated maturity of the related debentures. During any such extension period, distributions to the trust securities will also be deferred and Huntington's ability to pay dividends on its common stock will be restricted. Periodic cash payments and payments upon liquidation or redemption with respect to trust securities are guaranteed by Huntington to the extent of funds held by the trusts. The guarantee ranks subordinate and junior in right of payment to all indebtedness of the Company to the same extent as the junior subordinated debt. The guarantee does not place a limitation on the amount of additional indebtedness that may be incurred by Huntington.

#### LOW INCOME HOUSING TAX CREDIT PARTNERSHIPS

Huntington makes certain equity investments in various limited partnerships that sponsor affordable housing projects utilizing the Low Income Housing Tax Credit (LIHTC) pursuant to Section 42 of the Internal Revenue Code. The purpose of these investments is to achieve a satisfactory return on capital, to facilitate the sale of additional affordable housing product offerings, and to assist in achieving goals associated with the Community Reinvestment Act. The primary activities of the limited partnerships include the identification, development, and operation of multi family housing that is leased to qualifying residential tenants. Generally, these types of investments are funded through a combination of debt and equity.

Huntington is a limited partner in each Low Income Housing Tax Credit Partnership. A separate unrelated third party is the general partner. Each limited partnership is managed by the general partner, who exercises full and exclusive control over the affairs of the limited partnership. The general partner has all the rights, powers and authority granted or permitted to be granted to a general partner of a limited partnership under the Ohio Revised Uniform Limited Partnership Act. Duties entrusted to the general partner of each limited partnership include, but are not limited to: investment in operating companies, company expenditures, investment of excess funds, borrowing funds, employment of agents, disposition of fund property, prepayment and refinancing of liabilities, votes and consents, contract authority, disbursement of funds, accounting methods, tax elections, bank accounts, insurance, litigation, cash reserve, and use of working capital reserve funds. Except for limited rights granted to consent to certain transactions, the limited partner(s) may not participate in the operation, management, or control of the limited partnership's business, transact any business in the limited partnership's name or have any power to sign documents for or otherwise bind the limited partnership. In addition, the general partner may only be removed by the limited partner(s) in the event the general partner fails to comply with the terms of the agreement and/or is negligent in performing its duties.

Huntington believes the general partner of each limited partnership has the power to direct the activities which most significantly affect the performance of each partnership, therefore, Huntington has determined that it is not the primary beneficiary of any LIHTC partnership. Huntington uses the proportional amortization method to account for a majority of its investments in these entities. These investments are included in accrued income and other assets. Investments that do not meet the requirements of the proportional amortization method are recognized using the equity method. Investment losses related to these investments are included in non-interest-income in the Condensed Consolidated Statements of Income.

The following table presents the balances of Huntington's affordable housing tax credit investments and related unfunded commitments at December 31, 2013 and 2012.

<i>(dollar amounts in thousands)</i>	December 31, 2013	December 31, 2012
Affordable housing tax credit investments	\$ 484,799	\$ 465,831
Less: amortization	(167,573)	(141,412)
Net affordable housing tax credit investments	\$ 317,226	\$ 324,419
Unfunded commitments	\$ 134,604	\$ 139,797

The following table presents other information relating to Huntington's affordable housing tax credit investments for the years ended December 31, 2013 and 2012.

<i>(dollar amounts in thousands)</i>	Year Ended December 31,		
	2013	2012	2011
Tax credits and other tax benefits recognized	\$55,819	\$55,558	\$41,372
Proportional amortization method			
Tax credit amortization expense included in provision for income taxes	32,789	32,337	27,619
Equity method			
Tax credit investment losses included in non-interest income	1,176	676	—

During the years ended December 31, 2013 and 2012, Huntington sold LIHTC investments resulting in gains of \$8.7 million and \$5.4 million, respectively. The gains were recorded in noninterest income in the Consolidated Statements of Income.

Huntington did recognize immaterial impairment losses for the years ended December 31, 2013 and 2012. The impairment losses recognized related to the fair value of the tax credit investments that were less than carrying value. Huntington did not recognize any impairment losses on tax credit investments during the year ended December 31, 2011.

#### OTHER INVESTMENTS

Other investments determined to be VIE's include investments in New Market Tax Credit Investments, Historic Tax Credit Investments, Small Business Investment Companies, Rural Business Investment Companies, and other miscellaneous investments.

## 22. COMMITMENTS AND CONTINGENT LIABILITIES

### Commitments to extend credit

In the ordinary course of business, Huntington makes various commitments to extend credit that are not reflected in the Consolidated Financial Statements. The contract amounts of these financial agreements at December 31, 2013, and December 31, 2012, were as follows:

<i>(dollar amounts in thousands)</i>	At December 31,	
	2013	2012
Contract amount represents credit risk		
Commitments to extend credit:		
Commercial	\$ 10,198,327	\$ 9,209,094
Consumer	6,544,606	6,189,447
Commercial real estate	765,982	797,605
Standby letters of credit	439,834	514,705

Commitments to extend credit generally have fixed expiration dates, are variable-rate, and contain clauses that permit Huntington to terminate or otherwise renegotiate the contracts in the event of a significant deterioration in the customer's credit quality. These arrangements normally require the payment of a fee by the customer, the pricing of which is based on prevailing market conditions, credit quality, probability of funding, and other relevant factors. Since many of these commitments are expected to expire without being drawn upon, the contract amounts are not necessarily indicative of future cash requirements. The interest rate risk arising from these financial instruments is insignificant as a result of their predominantly short-term, variable-rate nature.

Standby letters-of-credit are conditional commitments issued to guarantee the performance of a borrower to a third party. These guarantees are primarily issued to support public and private borrowing arrangements, including commercial paper, bond financing, and similar transactions. Most of these arrangements mature within two years. The carrying amount of deferred revenue associated with these guarantees was \$2.1 million and \$1.4 million at December 31, 2013 and 2012, respectively.

Through the Company's credit process, Huntington monitors the credit risks of outstanding standby letters-of-credit. When it is probable that a standby letter-of-credit will be drawn and not repaid in full, losses are recognized in the provision for credit losses. At December 31, 2013, Huntington had \$440 million of standby letters-of-credit outstanding, of which 84% were collateralized. Included in this \$440 million total are letters-of-credit issued by the Bank that support securities that were issued by customers and remarketed by The Huntington Investment Company, the Company's broker-dealer subsidiary.

Huntington uses an internal loan grading system to assess an estimate of loss on its loan and lease portfolio. The same loan grading system is used to help monitor credit risk associated with standby letters-of-credit. Under this risk rating system as of December 31, 2013, approximately \$96 million of the standby letters-of-credit were rated strong with sufficient asset quality, liquidity, and good debt capacity and coverage, approximately \$343 million were rated average with acceptable asset quality, liquidity, and modest debt capacity; and none were rated substandard with negative financial trends, structural weaknesses, operating difficulties, and higher leverage.

Commercial letters-of-credit represent short-term, self-liquidating instruments that facilitate customer trade transactions and generally have maturities of no longer than 90 days. The goods or cargo being traded normally secures these instruments.

## Commitments to sell loans

Huntington enters into forward contracts relating to its mortgage banking business to hedge the exposures from commitments to make new residential mortgage loans with existing customers and from mortgage loans classified as loans held for sale. At December 31, 2013 and 2012, Huntington had commitments to sell residential real estate loans of \$452.6 million and \$849.8 million, respectively. These contracts mature in less than one year.

## Litigation

The nature of Huntington's business ordinarily results in a certain amount of claims, litigation, investigations, and legal and administrative cases and proceedings, all of which are considered incidental to the normal conduct of business. When the Company determines it has meritorious defenses to the claims asserted, it vigorously defends itself. The Company will consider settlement of cases when, in Management's judgment, it is in the best interests of both the Company and its shareholders to do so.

On at least a quarterly basis, Huntington assesses its liabilities and contingencies in connection with outstanding legal proceedings utilizing the latest information available. For matters where it is probable, the Company will incur a loss and the amount can be reasonably estimated, Huntington establishes an accrual for the loss. Once established, the accrual is adjusted as appropriate to reflect any relevant developments. For matters where a loss is not probable or the amount of the loss cannot be estimated, no accrual is established.

In certain cases, exposure to loss exists in excess of the accrual to the extent such loss is reasonably possible, but not probable. Management believes an estimate of the aggregate range of reasonably possible losses, in excess of amounts accrued, for current legal proceedings is from \$0 to approximately \$120.0 million at December 31, 2013. For certain other cases, Management cannot reasonably estimate the possible loss at this time. Any estimate involves significant judgment, given the varying stages of the proceedings (including the fact that many of them are currently in preliminary stages), the existence of multiple defendants in several of the current proceedings whose share of liability has yet to be determined, the numerous unresolved issues in many of the proceedings, and the inherent uncertainty of the various potential outcomes of such proceedings. Accordingly, Management's estimate will change from time-to-time, and actual losses may be more or less than the current estimate.

While the final outcome of legal proceedings is inherently uncertain, based on information currently available, advice of counsel, and available insurance coverage, Management believes that the amount it has already accrued is adequate and any incremental liability arising from the Company's legal proceedings will not have a material effect on the Company's consolidated financial position as a whole. However, in the event of unexpected future developments, it is possible that the ultimate resolution of these matters, if unfavorable, may be material to the Company's consolidated financial position in a particular period.

The following is a discussion of certain legal matters and events occurring through the date of this filing:

The Bank has been a defendant in three lawsuits, which collectively may be material, arising from its commercial lending, depository, and equipment leasing relationships with Cyberco Holdings, Inc. (Cyberco), based in Grand Rapids, Michigan. In November 2004, the Federal Bureau of Investigation and the IRS raided the Cyberco facilities and Cyberco's operations ceased. An equipment leasing fraud was uncovered, whereby Cyberco sought financing from equipment lessors and financial institutions, including the Bank, allegedly to purchase computer equipment from Teleservices Group, Inc. (Teleservices). Cyberco created fraudulent documentation to close the financing transactions while, in fact, no computer equipment was ever purchased or leased from Teleservices which proved to be a shell corporation.

On June 22, 2007, a complaint in the United States District Court for the Western District of Michigan (District Court) was filed by El Camino Resources, Ltd, ePlus Group, Inc., and Bank Midwest, N.A., all of whom had financing relationships with Cyberco, against the Bank, which alleged that Cyberco defrauded plaintiffs and converted plaintiffs' property through various means in connection with the equipment leasing scheme and alleged that the Bank aided and abetted Cyberco in committing the alleged fraud and conversion. The complaint further alleged that the Bank's actions entitled one of the plaintiffs to recover \$1.9 million from the Bank as a form of unjust enrichment. In addition, plaintiffs claimed direct damages of approximately \$32.0 million and additional consequential damages in excess of \$20.0 million. On July 1, 2010, the District Court issued an Opinion and Order adopting in full a federal magistrate's recommendation for summary judgment in favor of the Bank on all claims except the unjust enrichment claim, and a partial summary judgment was entered on July 1, 2010. On February 6, 2012, the District Court dismissed the remaining count for unjust enrichment following a finding by the bankruptcy court that the plaintiff must pursue its rights, if any, with respect to that count in a bankruptcy court. The plaintiffs filed a notice of appeal on March 2, 2012, appealing the District Court's judgment against them on the aiding and abetting and conversion claims. Oral arguments before the Sixth Circuit Court of Appeals were held January 24, 2013, and the Sixth Circuit Court of Appeals affirmed the District Court's judgment in an opinion issued on April 8, 2013. The plaintiffs then filed a motion for rehearing en banc, which the Sixth Circuit denied on May 30, 2013. The period for plaintiffs to seek review in the United States Supreme Court has passed, and the case is completed.

The Bank has also been involved with the Chapter 7 bankruptcy proceedings of both Cyberco, filed on December 9, 2004, and Teleservices, filed on January 21, 2005. The Cyberco bankruptcy trustee commenced an adversary proceeding against the Bank on December 8, 2006, seeking over \$70.0 million he alleged was transferred to the Bank. The Bank responded with a motion to dismiss and all but the preference claims were dismissed on January 29, 2008. The Cyberco bankruptcy trustee alleged preferential transfers in the amount of approximately \$1.2 million. The Bankruptcy Court ordered the case to be tried in July 2012, and entered a pretrial order governing all pretrial conduct. The Bank filed a motion for summary judgment based on the Cyberco trustee seeking recovery in connection with the same alleged transfers as the Teleservices trustee in the case described below. The Bankruptcy Court granted the motion in principal part and the parties stipulated to a full dismissal which was entered on June 19, 2012.

The Teleservices bankruptcy trustee filed an adversary proceeding against the Bank on January 19, 2007, seeking to avoid and recover alleged transfers that occurred in two ways: (1) checks made payable to the Bank to be applied to Cyberco's indebtedness to the Bank, and (2) deposits into Cyberco's bank accounts with the Bank. A trial was held as to only the Bank's defenses. Subsequently, the trustee filed a summary judgment motion on her affirmative case, alleging the fraudulent transfers to the Bank totaled approximately \$73.0 million and seeking judgment in that amount (which includes the \$1.2 million alleged to be preferential transfers by the Cyberco bankruptcy trustee). On March 17, 2011, the Bankruptcy Court issued an Opinion determining the alleged transfers made to the Bank were not received in good faith from the time period of April 30, 2004, through November 2004, and that the Bank had failed to show a lack of knowledge of the avoidability of the alleged transfers from September 2003, through April 30, 2004. The trustee then filed an amended motion for summary judgment on her affirmative case and a hearing was held on July 1, 2011.

On March 30, 2012, the Bankruptcy Court issued an Opinion on the trustee's motion determining the Bank was the initial transferee of the checks made payable to it and was a subsequent transferee of all deposits into Cyberco's accounts. The Bankruptcy Court ruled Cyberco's deposits were themselves transfers to the Bank under the Bankruptcy Code, and the Bank was liable for both the checks and the deposits, totaling approximately \$73.0 million. The Bankruptcy Court ruled the Bank may be entitled to a credit of approximately \$4.0 million for the Cyberco trustee's recoveries in preference actions filed against third parties that received payments from Cyberco within 90 days preceding Cyberco's bankruptcy. Lastly, the Bankruptcy Court ruled that it will award prejudgment interest to the Teleservices trustee at a rate to be determined. A trial was held on these remaining issues on April 30, 2012, and the Court gave a bench opinion on July 23, 2012. In that opinion, the Court denied the Bank the \$4.0 million credit, but ruled approximately \$0.9 million in deposits were either double-counted or were outside the timeframe in which the Teleservices trustee can recover. Therefore, the Bankruptcy Court's recommended award was reduced by this \$0.9 million. Further, the Bankruptcy Court ruled the interest rate specified in the federal statute governing post-judgment interest, which is based on treasury bill rates, will be the rate of interest for determining prejudgment interest. The rulings of the Bankruptcy Court in its March 2011 and March 2012 opinions, as well as its July 23, 2012, bench opinion, were not reduced to judgment by the Bankruptcy Court because it lacked jurisdiction to enter a judgment. Rather, the Bankruptcy Court delivered its report and recommendation to the District Court for the Western District of Michigan, recommending a judgment be entered in the principal amount of \$71.8 million, plus interest through July 27, 2012, in the amount of \$8.8 million. The District Court is conducting a *de novo* review of the fact findings and legal conclusions in the Bankruptcy Court's opinions.

In the pending bankruptcy cases of Cyberco and Teleservices, the Bank moved to substantively consolidate the two bankruptcy estates, principally on the ground that Teleservices was the alter ego and a mere instrumentality of Cyberco at all times. On July 2, 2010, the Bankruptcy Court issued an Opinion and Order denying the Bank's motions for substantive consolidation of the two bankruptcy estates. The Bank appealed that decision to the Bankruptcy Appellate Panel (BAP) for the Sixth Circuit, which ruled that the order denying substantive consolidation would not be a final order until the Bankruptcy Court issued its opinion on the Bank's defenses in the Teleservices adversary proceeding, and dismissed the appeal. The Bank appealed the BAP's decision to the Sixth Circuit. When the Bankruptcy Court issued its March 17, 2010, opinion in the Teleservices adversary proceeding, the Bank again appealed the order denying substantive consolidation to the BAP, which appeal was held in abeyance pending decision by the Sixth Circuit on the appeal of the BAP's 2010 order. On August 30, 2013, the Sixth Circuit affirmed the BAP's 2010 decision dismissing the original appeal. The Bank filed a status report with the BAP on the second appeal and the trustees moved to dismiss the second appeal on the ground that the Bankruptcy Court's orders denying substantive consolidation were still not final orders. The BAP granted the trustees' motion in an Order dated December 23, 2013.

On January 17, 2012, the Company was named a defendant in a putative class action filed on behalf of all 88 counties in Ohio against MERSCORP, Inc. and numerous other financial institutions that participate in the mortgage electronic registration system (MERS). The complaint alleges that recording of mortgages and assignments thereof is mandatory under Ohio law and seeks a declaratory judgment that the defendants are required to record every mortgage and assignment on real property located in Ohio and pay the attendant statutory recording fees. The complaint also seeks damages, attorneys' fees and costs. Although Huntington has not been named as a defendant in the other cases, similar litigation has been initiated against MERSCORP, Inc. and other financial institutions in other jurisdictions throughout the country.



## Commitments Under Operating Lease Obligations

At December 31, 2013, Huntington and its subsidiaries were obligated under noncancelable leases for land, buildings, and equipment. Many of these leases contain renewal options and certain leases provide options to purchase the leased property during or at the expiration of the lease period at specified prices. Some leases contain escalation clauses calling for rentals to be adjusted for increased real estate taxes and other operating expenses or proportionately adjusted for increases in the consumer or other price indices.

The future minimum rental payments required under operating leases that have initial or remaining noncancelable lease terms in excess of one year as of December 31, 2013, were as follows: \$48.9 million in 2014, \$47.1 million in 2015, \$43.1 million in 2016, \$40.0 million in 2017, \$37.1 million in 2018, and \$189.0 million thereafter. At December 31, 2013, total minimum lease payments have not been reduced by minimum sublease rentals of \$10.1 million due in the future under noncancelable subleases. At December 31, 2013, the future minimum sublease rental payments that Huntington expects to receive were as follows: \$4.7 million in 2014, \$3.0 million in 2015, \$1.2 million in 2016, \$0.5 million in 2017, \$0.3 million in 2018, and \$0.4 million thereafter. The rental expense for all operating leases was \$55.3 million, \$54.7 million, and \$53.5 million for 2013, 2012, and 2011, respectively. Huntington had no material obligations under capital leases.

## 23. OTHER REGULATORY MATTERS

Huntington and its bank subsidiary, The Huntington National Bank (the Bank), are subject to various regulatory capital requirements administered by federal and state banking agencies. These requirements involve qualitative judgments and quantitative measures of assets, liabilities, capital amounts, and certain off-balance sheet items as calculated under regulatory accounting practices. Failure to meet minimum capital requirements can initiate certain actions by regulators that, if undertaken, could have a material adverse effect on Huntington's and the Bank's financial statements. Applicable capital adequacy guidelines require minimum ratios of 4.00% for Tier 1 risk-based Capital, 8.00% for total risk-based Capital, and 4.00% for Tier 1 leverage capital. To be considered well-capitalized under the regulatory framework for prompt corrective action, the ratios must be at least 6.00%, 10.00%, and 5.00%, respectively.

As of December 31, 2013, Huntington and the Bank met all capital adequacy requirements and had regulatory capital ratios in excess of the levels established for well-capitalized institutions. The period-end capital amounts and capital ratios of Huntington and the Bank are as follows:

<i>(dollar amounts in thousands)</i>	Tier 1 risk-based capital (1)		Total risk-based capital (1)		Tier 1 leverage capital (1)	
	2013	2012	2013	2012	2013	2012
<b>Huntington Bancshares Incorporated</b>						
Amount	\$6,099,629	\$5,741,410	\$7,239,035	\$6,928,339	\$6,099,629	\$5,741,410
Ratio	12.28 %	12.02 %	14.57 %	14.50 %	10.67 %	10.36 %
<b>The Huntington National Bank</b>						
Amount	\$5,682,067	\$5,003,247	\$6,520,190	\$6,093,620	\$5,682,067	\$5,003,247
Ratio	11.45 %	10.49 %	13.14 %	12.78 %	9.97 %	9.05 %

- (1) In accordance with applicable regulatory reporting guidance, we are not required to retrospectively update historical filings for newly adopted accounting principles. Therefore, regulatory capital data has not been updated for the adoption of ASU 2014-01.

Tier 1 risk-based capital consists of total equity plus qualifying capital securities and minority interest, excluding unrealized gains and losses accumulated in OCI, and non-qualifying intangible and servicing assets. Total risk-based capital is the sum of Tier 1 risk-based capital and qualifying subordinated notes and allowable allowances for credit losses (limited to 1.25% of total risk-weighted assets). Tier 1 leverage capital is equal to Tier 1 capital. Both Tier 1 capital and total risk-based capital ratios are derived by dividing the respective capital amounts by net risk-weighted assets, which are calculated as prescribed by regulatory agencies. The Tier 1 leverage capital ratio is calculated by dividing the Tier 1 capital amount by average total assets for the fourth quarter of 2013 and 2012, less non-qualifying intangibles and other adjustments.

Huntington has the ability to provide additional capital to the Bank to maintain the Bank's risk-based capital ratios at levels at which would be considered well-capitalized.

The FRB requires bank holding companies with assets over \$50.0 billion to submit capital plans annually. Per the FRB's rule, our submission included a comprehensive capital plan supported by an assessment of expected uses and sources of capital over a given planning time period under a range of expected and stress scenarios. We participated in the FRB's CapPR process and made our 2013 capital plan submission in January 2013. On March 14, 2013, we announced that the FRB had completed its review of our 2013 capital plan submission and did not object to our proposed capital actions. The planned actions included the potential repurchase of up to \$227 million of common stock and an increase of our common per share dividend from \$0.04 to \$0.05 through the 2014 first quarter.

Beginning with our Capital Plan submission in January 2014, we are now subject to the FRB's CCAR process. One of the primary additional elements of CCAR are supervisory stress tests conducted by the FRB under different hypothetical macro-economic scenarios in addition to the stress tests routinely conducted by management. After completing its review, the FRB may object or not object to our proposed capital actions, such as plans to pay or increase common stock dividends or increase common stock repurchase programs. Beginning with our January 2014 submission, we are also subject to the OCC's Annual Stress Test at the bank-level. The OCC stipulated that it will consult closely with the FRB to provide common stress scenarios which can be used at both the depository institution and bank holding company levels. We submitted our 2014 Capital Plan to the Federal Reserve and OCC in January 2014, in accordance with their requirements.

Huntington and its subsidiaries are also subject to various regulatory requirements that impose restrictions on cash, debt, and dividends. The Bank is required to maintain cash reserves based on the level of certain of its deposits. This reserve requirement may be met by holding cash in banking offices or on deposit at the Federal Reserve Bank. During 2013 and 2012, the average balances of these deposits were \$0.3 billion and \$0.4 billion, respectively.

Under current Federal Reserve regulations, the Bank is limited as to the amount and type of loans it may make to the parent company and nonbank subsidiaries. At December 31, 2013, the Bank could lend \$652.0 million to a single affiliate, subject to the qualifying collateral requirements defined in the regulations.

Dividends from the Bank are one of the major sources of funds for the Company. These funds aid the Company in the payment of dividends to shareholders, expenses, and other obligations. Payment of dividends to the parent company is subject to various legal and regulatory limitations. Regulatory approval is required prior to the declaration of any dividends in excess of undivided profits or if the total of all dividends declared in a calendar year would exceed the total of net income for the current year combined with retained net income for the preceding two years, less any required transfers to surplus or common stock. As a result of the deficit position of its undivided profits, prior to December 31, 2013, the Bank could not have declared and paid any cash dividends to the parent company without regulatory approval.

## 24. PARENT COMPANY FINANCIAL STATEMENTS

The parent company financial statements, which include transactions with subsidiaries, are as follows:

<i>Balance Sheets</i> <i>(dollar amounts in thousands)</i>	December 31,	
	2013	2012
<b>Assets</b>		
Cash and cash equivalents	\$ 966,065	\$ 921,471
Due from The Huntington National Bank (1)	246,841	207,414
Due from non-bank subsidiaries	57,747	78,006
Investment in The Huntington National Bank	5,537,582	4,754,886
Investment in non-bank subsidiaries	587,388	774,055
Accrued interest receivable and other assets	286,036	119,647
Total assets	<u>\$ 7,681,659</u>	<u>\$ 6,855,479</u>
<b>Liabilities and shareholders' equity</b>		
Long-term borrowings	\$ 1,034,266	\$ 662,894
Dividends payable, accrued expenses, and other liabilities	557,240	414,085
Total liabilities	<u>1,591,506</u>	<u>1,076,979</u>
Shareholders' equity (2)	<u>6,090,153</u>	<u>5,778,500</u>
Total liabilities and shareholders' equity	<u>\$ 7,681,659</u>	<u>\$ 6,855,479</u>

(1) Related to subordinated notes described in Note 12.

(2) See Consolidated Statements of Changes in Shareholders' Equity.

Statements of Income <i>(dollar amounts in thousands)</i>	Year Ended December 31,		
	2013	2012	2011
<b>Income</b>			
Dividends from			
Non-bank subsidiaries	\$ 55,473	\$ 36,450	\$ 68,491
Interest from			
The Huntington National Bank	6,598	38,617	80,024
Non-bank subsidiaries	3,129	5,420	8,741
Other	2,148	1,409	1,231
Total income	<u>67,348</u>	<u>81,896</u>	<u>158,487</u>
<b>Expense</b>			
Personnel costs	52,846	42,745	37,630
Interest on borrowings	20,739	28,926	35,295
Other	36,728	35,415	37,122
Total expense	<u>110,313</u>	<u>107,086</u>	<u>110,047</u>
Income (loss) before income taxes and equity in undistributed net income of subsidiaries	(42,965)	(25,190)	48,440
Provision (benefit) for income taxes	<u>(22,298)</u>	<u>(12,565)</u>	<u>(2,773)</u>
Income (loss) before equity in undistributed net income of subsidiaries	(20,667)	(12,625)	51,213
Increase (decrease) in undistributed net income (loss) of:			
The Huntington National Bank	692,392	653,615	539,112
Non-bank subsidiaries	<u>(30,443)</u>	<u>(9,700)</u>	<u>(43,952)</u>
Net income	<u>\$641,282</u>	<u>\$631,290</u>	<u>\$546,373</u>
Other comprehensive income (loss) (1)	<u>(63,192)</u>	<u>22,946</u>	<u>23,733</u>
Comprehensive income	<u>\$578,090</u>	<u>\$654,236</u>	<u>\$570,106</u>

(1) See Consolidated Statements of Comprehensive Income for other comprehensive income detail.

Statements of Cash Flows <i>(dollar amounts in thousands)</i>	Year Ended December 31,		
	2013	2012	2011
<b>Operating activities</b>			
Net income	\$ 641,282	\$ 631,290	\$ 546,373
Adjustments to reconcile net income to net cash provided by operating activities:			
Equity in undistributed net income of subsidiaries	(718,144)	(688,149)	(567,566)
Depreciation and amortization	513	265	566
Other, net	15,965	60,446	27,220
Net cash (used for) provided by operating activities	<u>(60,384)</u>	<u>3,852</u>	<u>6,593</u>
<b>Investing activities</b>			
Repayments from subsidiaries	285,792	591,923	(39,586)
Advances to subsidiaries	(249,050)	(36,126)	485,863
Net cash (used for) provided by investing activities	<u>36,742</u>	<u>555,797</u>	<u>446,277</u>
<b>Financing activities</b>			
Proceeds from issuance of long-term borrowings	400,000	—	—
Payment of borrowings	(50,000)	(236,885)	(5,100)
Dividends paid on stock	(182,476)	(169,335)	(92,404)
Repurchases of common stock	(124,995)	(148,881)	—
Redemption of Warrant to the Treasury	—	—	(49,100)
Other, net	25,707	(1,031)	(3,479)
Net cash provided by (used for) financing activities	<u>68,236</u>	<u>(556,132)</u>	<u>(150,083)</u>
Change in cash and cash equivalents	44,594	3,517	302,787
Cash and cash equivalents at beginning of year	921,471	917,954	615,167
Cash and cash equivalents at end of year	<u>\$ 966,065</u>	<u>\$ 921,471</u>	<u>\$ 917,954</u>
<b>Supplemental disclosure:</b>			
Interest paid	\$ 20,739	\$ 28,926	\$ 35,295

## 25. SEGMENT REPORTING

Our business segments are based on our internally-aligned segment leadership structure, which is how we monitor results and assess performance. During the 2014 first quarter, we reorganized our business segments to drive our ongoing growth and leverage the knowledge of our highly experienced team. We now have five major business segments: Retail and Business Banking, Commercial Banking, Automobile Finance and Commercial Real Estate (AFCRE), Regional Banking and The Huntington Private Client Group (RBHPCG), and Home Lending. A Treasury / Other function includes our insurance brokerage business, along with technology and operations, other unallocated assets, liabilities, revenue, and expense. All periods presented have been reclassified to conform to the current period classification.

**Retail and Business Banking:** The Retail and Business Banking segment provides a wide array of financial products and services to consumer and small business customers including but not limited to checking accounts, savings accounts, money market accounts, certificates of deposit, consumer loans, and small business loans and leases. Other financial services available to consumer and small business customers include investments, insurance services, interest rate risk protection products, foreign exchange hedging, and treasury management services. Huntington serves customers primarily through our network of traditional branches in Ohio, Michigan, Pennsylvania, Indiana, West Virginia, and Kentucky. Huntington also has branches located in grocery stores in Ohio and Michigan. In addition to our extensive branch network, customers can access Huntington through online banking, mobile banking, telephone banking and ATMs.

Huntington established a “Fair Play” banking philosophy and built a reputation for meeting the banking needs of consumers in a manner which makes them feel supported and appreciated. Huntington believes customers are recognizing this and other efforts as key differentiators and it is earning us more customers and deeper relationships.

Business Banking is a dynamic and growing part of our business and we are committed to being the bank of choice for small businesses in our markets. Business Banking is defined as companies with revenues up to \$25 million and consists of approximately 163,000 businesses. Huntington continues to develop products and services that are designed specifically to meet the needs of small business. Huntington continues to look for ways to help companies find solutions to their capital needs.

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**Commercial Banking:** Through a relationship banking model, this segment provides a wide array of products and services to the middle market, large corporate, and government public sector customers located primarily within our geographic footprint. The segment is divided into five business units: middle market, large corporate, specialty banking, capital markets and treasury management.

Middle Market Banking primarily focuses on providing banking solutions to companies with annual revenues of \$25 million to \$250 million. Through a relationship management approach, various products, capabilities and solutions are seamlessly orchestrated in a client centric way.

Large Corporate Banking works with larger, often more complex companies with revenues greater than \$250 million. These entities, many of which are publically traded, require a different and customized approach to their banking needs.

Specialty Banking offers tailored products and services to select industries that have a foothold in the Midwest. Each banking team is comprised of industry experts with a dynamic understanding of the market and industry. Many of these industries are experiencing tremendous change, which creates opportunities for Huntington to leverage our expertise and help clients navigate, adapt and succeed.

Capital Markets has two distinct product capabilities: corporate risk management services and institutional sales, trading & underwriting. The Capital Markets Group offers a full suite of risk management tools including commodities, foreign exchange and interest rate hedging services. The Institutional Sales, Trading & Underwriting team provides access to capital and investment solutions for both municipal and corporate institutions.

The Treasury Management team helps businesses manage their working capital programs and reduce expenses. Our liquidity solutions help customers save and invest wisely, while our payables and receivables capabilities help them manage purchases and the receipt of payments for good and services. All of this is provided while helping customers take a sophisticated approach to managing their overhead, inventory, equipment and labor.

**Automobile Finance and Commercial Real Estate:** This segment provides lending and other banking products and services to customers outside of our normal retail and commercial banking segments. Our products and services include financing for the purchase of automobiles by customers at automotive dealerships, financing the acquisition of new and used vehicle inventory of automotive dealerships, and financing for land, buildings, and other commercial real estate owned or constructed by real estate developers, automobile dealerships, or other customers with real estate project financing needs. Products and services are delivered through highly specialized relationship-focused bankers and product partners. Huntington creates well-defined relationship plans which identify needs where solutions are developed and customer commitments are obtained.

The Automotive Finance team services automobile dealerships, its owners, and consumers buying automobiles through these dealerships. Huntington has provided new and used automobile financing and dealer services throughout the Midwest since the early 1950s. This consistency in the market and our focus on working with strong dealerships, has allowed us to expand into selected markets outside of the Midwest and to actively deepen relationships while building a strong reputation.

The Commercial Real Estate team serves real estate developers, REITs, and other customers with lending needs that are secured by commercial properties. Most of our customers are located within our footprint.

**Regional Banking and The Huntington Private Client Group:** RBHPCG business segment was created as the result of an organizational and management realignment that occurred in January 2014. Regional Banking and The Huntington Private Client Group is well positioned competitively as we have closely aligned with our eleven regional banking markets. A fundamental point of differentiation is our commitment to be actively engaged within our local markets - building connections with community and business leaders and offering a uniquely personal experience delivered by colleagues working within those markets.

The Huntington Private Client Group is organized into business units consisting of The Huntington Private Bank, The Huntington Trust, The Huntington Investment Company, Huntington Community Development, Huntington Asset Advisors, and Huntington Asset Services. Our private banking, trust, investment and community development functions focus their efforts in our Midwest footprint and Florida; while our proprietary funds and ETFs, fund administration, custody and settlements functions target a national client base.

The Huntington Private Bank provides high net-worth customers with deposit, lending (including specialized lending options) and banking services.

The Huntington Trust also serves high net-worth customers and delivers wealth management and legacy planning through investment and portfolio management, fiduciary administration, trust services and trust operations. This group also provides retirement plan services and corporate trust to businesses.

The Huntington Investment Company, a registered investment advisor, consists of registered representatives who work with our Retail and Private Bank to provide investment solutions for our customers. This team offers a wide range of products and services, including financial planning, brokerage, annuities, IRAs, 529 plans, market linked CDs and other investment products.

Huntington Community Development focuses on improving the quality of life for our communities and the residents of low-to moderate-income neighborhoods by developing and delivering innovative products and services to support affordable housing and neighborhood stabilization.

Huntington Asset Advisors provides investment management services through a variety of internal and external channels, including advising the Huntington Funds, our proprietary family of mutual funds and Huntington Strategy Shares, our Exchange Trade Funds.

Huntington Asset Services has a national clientele and offers administrative and operational support to fund complexes, including fund accounting, transfer agency, administration, custody and distribution services. This group also works with law firms and the court system to provide custody and settlement distribution services.

**Home Lending:** Home Lending originates and services consumer loans and mortgages for customers who are generally located in our primary banking markets. Consumer and mortgage lending products are primarily distributed through the Retail and Business Banking segment, as well as through commissioned loan originators. Home lending earns interest on loans held in the warehouse and portfolio, earns fee income from the origination and servicing of mortgage loans, and recognizes gains or losses from the sale of mortgage loans.

Listed below is certain financial information reconciled to Huntington's December 31, 2013, December 31, 2012, and December 31, 2011, reported results by business segment:

Income Statements (dollar amounts in thousands)	Retail & Business Banking	Commercial Banking	AFCRE	RBHPCG	Home Lending	Treasury / Other	Huntington Consolidated
<b>2013</b>							
Net interest income	\$902,526	\$ 281,140	\$366,508	\$105,862	\$ 51,839	\$ (3,267)	\$1,704,608
Provision for credit losses	137,978	27,464	(82,269)	(5,376)	12,249	(1)	90,045
Noninterest income	398,065	139,501	46,819	186,430	106,006	135,375	1,012,196
Noninterest expense	964,193	200,544	156,469	236,895	141,489	58,413	1,758,003
Provision (benefit) for income taxes	69,447	67,422	118,694	21,271	1,437	(50,797)	227,474
Net income	<u>\$128,973</u>	<u>\$ 125,211</u>	<u>\$220,433</u>	<u>\$ 39,502</u>	<u>\$ 2,670</u>	<u>\$ 124,493</u>	<u>\$ 641,282</u>
<b>2012</b>							
Net interest income	\$941,844	\$ 294,087	\$369,376	\$104,329	\$ 54,980	\$ (54,092)	\$1,710,524
Provision for credit losses	135,102	4,602	(16,557)	6,044	18,198	(1)	147,388
Noninterest income	380,820	136,796	91,314	181,650	165,189	150,552	1,106,321
Noninterest expense	973,691	188,123	160,434	253,901	132,302	127,425	1,835,876
Provision (benefit) for income taxes	74,855	83,355	110,885	9,112	24,384	(100,300)	202,291
Net income	<u>\$139,016</u>	<u>\$ 154,803</u>	<u>\$205,928</u>	<u>\$ 16,922</u>	<u>\$ 45,285</u>	<u>\$ 69,336</u>	<u>\$ 631,290</u>
<b>2011</b>							
Net interest income	\$933,944	\$ 252,472	\$370,814	\$ 89,591	\$ 51,522	\$ (69,173)	\$1,629,170
Provision for credit losses	119,995	(14,776)	2,333	35,271	31,232	4	174,059
Noninterest income	396,350	134,127	81,205	180,758	64,422	135,455	992,317
Noninterest expense,	862,962	166,178	167,746	239,427	111,961	180,226	1,728,500
Provision (benefit) for income taxes	121,568	82,319	98,679	(1,522)	(9,537)	(118,952)	172,555
Net income (Loss)	<u>\$225,769</u>	<u>\$ 152,878</u>	<u>\$183,261</u>	<u>\$ (2,827)</u>	<u>\$ (17,712)</u>	<u>\$ 5,004</u>	<u>\$ 546,373</u>

<i>(dollar amounts in thousands)</i>	Assets at December 31,		Deposits at December 31,	
	2013	2012	2013	2012
Retail & Business Banking	\$ 14,440,869	\$ 14,338,893	\$ 28,293,993	\$ 28,324,238
Commercial Banking	12,410,339	11,560,481	10,187,891	9,310,249
AFCRE	14,081,112	12,378,930	1,170,518	1,080,117
RBHPCG	3,736,790	3,711,117	6,094,135	5,634,282
Home Lending	3,742,527	3,547,320	329,511	426,942
Treasury / Other	11,055,537	10,604,733	1,430,670	1,476,855
<b>Total</b>	<b>\$ 59,467,174</b>	<b>\$ 56,141,474</b>	<b>\$ 47,506,718</b>	<b>\$ 46,252,683</b>

## 26. BUSINESS COMBINATIONS

On October 10, 2013, Huntington announced the signing of a definitive agreement to acquire Camco Financial, the parent company of Cambridge Ohio-based Advantage Bank, in a cash and stock transaction valued at approximately \$97 million. As of June 30, 2013, Camco operated 22 banking offices throughout eastern and southern Ohio with \$0.8 billion in total assets and \$0.6 billion in total deposits. The transaction is expected to be completed in the first half of 2014, subject to the satisfaction of customary closing conditions, including regulatory approvals and the approval of the shareholders of Camco Financial. Given the size and structure, the transaction has a de minimis impact to tangible book value.

On March 30, 2012, Huntington acquired the loans, deposits and certain other assets and liabilities of Fidelity Bank located in Dearborn, Michigan from the FDIC. Under the agreement, approximately \$523.9 million of loans, a receivable of \$95.9 million from the FDIC, and \$152.3 million of other assets (primarily cash and due from banks and investment securities) were transferred to Huntington. Assets acquired and liabilities assumed were recorded at fair value in accordance with ASC 805, "Business Combinations". The fair values for loans were estimated using discounted cash flow analyses using interest rates currently being offered for loans with similar terms (Level 3). This value was reduced by an estimate of probable losses and the credit risk associated with the loans. The fair values of deposits were estimated by discounting cash flows using interest rates currently being offered on deposits with similar maturities (Level 3). Additionally, approximately \$713.4 million of deposits and \$45.2 million of other borrowings were assumed. Huntington recognized an \$11.2 million bargain purchase gain during the 2012, which is included in other noninterest income.

## 27. QUARTERLY RESULTS OF OPERATIONS (Unaudited)

The following is a summary of the quarterly results of operations, for the years ended December 31, 2013 and 2012:

<i>(dollar amounts in thousands, except per share data)</i>	2013			
	Fourth	Third	Second	First
Interest income	\$469,824	\$462,912	\$462,582	\$465,319
Interest expense	39,175	38,060	37,645	41,149
Net interest income	430,649	424,852	424,937	424,170
Provision for credit losses	24,331	11,400	24,722	29,592
Noninterest income	249,892	253,767	251,919	256,618
Noninterest expense	446,009	423,336	445,865	442,793
Income before income taxes	210,201	243,883	206,269	208,403
Provision for income taxes	52,029	65,047	55,269	55,129
Net income	158,172	178,836	151,000	153,274
Dividends on preferred shares	7,965	7,967	7,967	7,970
Net income applicable to common shares	\$150,207	\$170,869	\$143,033	\$145,304
Net income per common share — Basic	\$ 0.18	\$ 0.21	\$ 0.17	\$ 0.17
Net income per common share — Diluted	0.18	0.20	0.17	0.17

<i>(dollar amounts in thousands, except per share data)</i>	2012			
	Fourth	Third	Second	First
Interest income	\$478,995	\$483,787	\$487,544	\$479,937
Interest expense	44,940	53,489	58,582	62,728
Net interest income	434,055	430,298	428,962	417,209
Provision for credit losses	39,458	37,004	36,520	34,406
Noninterest income	299,499	262,916	256,738	287,168
Noninterest expense	470,628	458,303	444,269	462,676
Income before income taxes	223,468	197,907	204,911	207,295
Provision for income taxes	58,890	32,840	53,835	56,726
Net income	164,578	165,067	151,076	150,569
Dividends declared on preferred shares	7,973	7,983	7,984	8,049
Net income applicable to common shares	\$156,605	\$157,084	\$143,092	\$142,520
Net income per common share — Basic	\$ 0.18	\$ 0.18	\$ 0.17	\$ 0.16
Net income per common share — Diluted	0.18	0.18	0.16	0.16

## 28. SUBSEQUENT EVENTS

### Accounting for Investments in Qualified Affordable Housing Projects

During the first quarter of 2014, Huntington elected to early adopt ASU 2014-01 - Accounting for Investments in Qualified Affordable Housing Projects. The guidance was applied retrospectively to all prior periods presented. See Notes 2 and 21 for more information.

### Segment Reorganization

During the first quarter of 2014, business segments were reorganized to drive ongoing growth and leverage the knowledge of the highly experienced team. Huntington now has five major business segments: Retail and Business Banking, Commercial Banking, Automobile Finance and Commercial Real Estate (AFCRE), Regional Banking and The Huntington Private Client Group (RBHPCG), and Home Lending. A Treasury / Other function includes the insurance brokerage business, along with technology and operations, other unallocated assets, liabilities, revenue, and expense. All periods presented have been recast to conform to this classification. See Note 25 for more information.