## Washington, D.C. 20549

## FORM 8-K

## CURRENT REPORT

Pursuant to Section 13 OR 15(d)
of The Securities Exchange Act of 1934
Date of Report (Date of earliest event reported) April 16, 2014

# HUNTINGTON BANCSHARES INCORPORATED <br> (Exact name of registrant as specified in its charter) 

Maryland<br>(State or other jurisdiction<br>of incorporation)

1-34073
(Commission
File Number)

31-0724920
(IRS Employer
Identification No.)

|  |  |
| :---: | :---: |
| 1-34073 | 31-0724920 |
| (Commission |  |
| File Number) | (IRS Employer |
| Identification No.) |  |

Huntington Center 41 South High Street Columbus, Ohio (Address of principal executive offices)

43287
(Zip Code)

Registrant's telephone number, including area code (614) 480-8300
Not Applicable
(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):
$\square \quad$ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
$\square \quad$ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
$\square \quad$ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
$\square \quad$ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## Item 2.02. Results of Operations and Financial Condition.

On April 16, 2014, Huntington Bancshares Incorporated ("Huntington") issued a news release announcing its earnings for the quarter ended March $31,2014$. Also on April 16, 2014, Huntington made a Quarterly Financial Supplement available on its web site, www.huntington-ir.com.

Huntington's senior management will host an earnings conference call April 16, 2014, at 10:00 a.m. (Eastern Time). The call may be accessed via a live Internet webcast at www.huntington-ir.com or through a dial-in telephone number at 877-684-3807, conference ID 17270512. Slides will be available atwww.huntington-ir.com just prior to the call. A replay of the web cast will be archived in the Investor Relations section of Huntington's web site at www.huntington-ir.com. A telephone replay will be available two hours after the completion of the call through April 30, 2014, at (855) 859-2056 or (404) 537-3406; conference call ID 17270512.

The information contained or incorporated by reference in this Current Report on Form 8-K contains certain forward-looking statements, including certain plans, expectations, goals, projections, and statements, which are subject to numerous assumptions, risks, and uncertainties. Forward-looking statements may be identified by words such as expect, anticipate, believe, intend, estimate, plan, target, goal, or similar expressions, or future or conditional verbs such as will, may, might, should, would, could, or similar variations.

While there is no assurance that any list of risks and uncertainties or risk factors is complete, below are certain factors which could cause actual results to differ materially from those contained or implied in the forward-looking statements: (1) worsening of credit quality performance due to a number of factors such as the underlying value of collateral that could prove less valuable than otherwise assumed and assumed cash flows may be worse than expected; (2) changes in general economic, political, or industry conditions; uncertainty in U.S. fiscal and monetary policy, including the interest rate policies of the Federal Reserve Board; volatility and disruptions in global capital and credit markets; (3) movements in interest rates; (4) competitive pressures on product pricing and services; (5) success, impact, and timing of our business strategies, including market acceptance of any new products or services implementing our "Fair Play" banking philosophy; (6) changes in accounting policies and principles and the accuracy of our assumptions and estimates used to prepare our financial statements; (7) extended disruption of vital infrastructure; (8) the final outcome of significant litigation; (9) the nature, extent, timing, and results of governmental actions, examinations, reviews, reforms, regulations, and interpretations, including those related to the Dodd-Frank Wall Street Reform and Consumer Protection Act and the Basel III regulatory capital reforms, as well as those involving the OCC, Federal Reserve, FDIC, and CFPB; and (10) the outcome of judicial and regulatory decisions regarding practices in the residential mortgage industry, including among other things the processes followed for foreclosing residential mortgages. Additional factors that could cause results to differ materially from those described above can be found in Huntington's 2013 Annual Report on Form 10-K, and documents subsequently filed by Huntington with the Securities and Exchange Commission. All forward-looking statements included in this document are based on information available at the time of the release. Huntington assumes no obligation to update any forward-looking statement.

The information contained or incorporated by reference in Item 2.02 of this Form 8-K shall be treated as "furnished" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.

## Item 9.01. Financial Statements and Exhibits.

The exhibits referenced below shall be treated as "furnished" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended. (d) Exhibits

Exhibit 99.1 - News release of Huntington Bancshares Incorporated, dated April 16, 2014.
Exhibit $99.2-\quad$ Quarterly Financial Supplement, March 2014.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

HUNTINGTON BANCSHARES INCORPORATED

By: /s/ Richard A. Cheap
Richard A. Cheap
Secretary

## EXHIBIT INDEX

## Exhibit No. Description

Exhibit 99.1 News release of Huntington Bancshares Incorporated, April 16, 2014.
Exhibit 99.2 Quarterly Financial Supplement, March 2014.

## FOR IMMEDIATE RELEASE

## April 16, 2014

Analysts: Todd Beekman (todd.beekman@huntington.com), 614.480.3878 Mark Muth (mark.muth@huntington.com), 614.480.4720

Media: Maureen Brown (maureen.brown@huntington.com), 614.480.5512

## HUNTINGTON BANCSHARES INCORPORATED REPORTS 2014 FIRST QUARTER NET INCOME OF \$149 MILLION AND EARNINGS PER COMMON SHARE OF \$0.17

## AVERAGE LOANS GROW MORE THAN 6\% FROM THE PRIOR YEAR

Specific highlights compared with the 2013 First Quarter:

- Earnings per common share stable at $\$ 0.17$, net income down $3 \%$ to $\$ 149$ million
- $\$ 0.41$, or $7 \%$, increase in tangible book value per common share to $\$ 6.31$
- $\quad \$ 5$ million, or $1 \%$, increase in fully-taxable equivalent revenue
- $\$ 13$ million, or $3 \%$, increase in fully-taxable equivalent net interest income to $\$ 443$ million, reflecting:
- $8 \%$ average earning asset growth, and
- $3.27 \%$ fully-taxable equivalent net interest margin (NIM), down 15 basis points
- $\quad \$ 8$ million, or $3 \%$, decrease in noninterest income, reflecting:
- $\quad \$ 22$ million, or $49 \%$, decrease in mortgage banking income, and
- $\$ 17$ million increase in securities gains, related to repositioning the portfolio for Liquidity Coverage Ratio
- $\quad \$ 17$ million, or $4 \%$, increase in noninterest expense, including $\$ 13$ million of one-time merger-related expenses and a $\$ 9$ million increase in litigation reserves
- $1.01 \%$ return on average assets, down from $1.12 \%$
- Nonaccrual loans declined to $0.74 \%$ of total loans and leases, down from $0.92 \%$
- Tier 1 Common Ratio of $10.63 \%$, up from $10.62 \%$


## Specific highlights compared with the 2013 Fourth Quarter:

- $\quad \$ 9$ million, or $6 \%$, decrease in net income and $\$ 0.01$ decrease in earnings per common share
- $\quad \$ 5$ million, or $1 \%$, increase in fully-taxable equivalent net interest income, reflecting:
- $4 \%$ average earning asset growth, and
- $3.27 \%$ fully-taxable equivalent net interest margin (NIM), down 1 basis point
- $\quad \$ 1$ million, or less than $1 \%$, decrease in noninterest income
- $\quad \$ 14$ million, or $3 \%$, increase in noninterest expense
- 14.6 million common shares repurchased at an average price of $\$ 9.32$ per share

COLUMBUS, Ohio - Huntington Bancshares Incorporated (NASDAQ: HBAN;www.huntington.com) reported 2014 first quarter net income of $\$ 149$ million, a decrease of $\$ 4$ million, or $3 \%$, from the 2013 first quarter and a decrease of $\$ 9$ million, or $6 \%$, from the 2013 fourth quarter. Earnings per common share were $\$ 0.17$, unchanged from the year-ago quarter and a $\$ 0.01$ decrease from the prior quarter.

Huntington today announced two capital actions approved by the Board of Directors. First, the Board declared a quarterly cash dividend on the company's common stock of $\$ 0.05$ per common share. The dividend is payable July 1,2014 , to shareholders of record on June 17,2014 . Second, the Board approved the repurchase of up to $\$ 250$ million of common stock through the first quarter of 2015 . The new repurchase authorization represents a $\$ 23$ million, or $10 \%$, increase from the recently completed common stock repurchase authorization. Both actions were proposed in the January 2014 capital plan, which received no objections from the Federal Reserve. Purchases of common stock may include open market purchases, privately negotiated transactions, and accelerated repurchase programs.

## Strategies Continue to Drive Business Performance

"Huntington continued to deliver solid financial performance in the first quarter with strong balance sheet growth that drove increased net interest income year over year," said Stephen D. Steinour, chairman, president and CEO of Huntington Bancshares. "We also invested in key businesses and our distribution network for future growth. We are particularly pleased that we have been able to proceed with our ongoing investments, while controlling expenses across the enterprise and achieving positive operating leverage."
"During the quarter, we saw significant increases in C\&I and auto lending," added Steinour. "Our customer base once again expanded, and we completed the acquisition and conversion of one bank. Last week, we announced the acquisition of 11 additional branches in Michigan, one of our key markets. Also during the quarter, we moved up to become the largest SBA lender in the country by number of loans, and introduced mobile deposit for consumers. Huntington was also named one of the best commercial and business banks in the country by Greenwich Associates."
"We also announced the hiring of Howell D. "Mac" McCullough III as our CFO," added Steinour. "During his 30-year banking career, Mac has extensive experience in strategic planning, driving organic revenue, disciplined expense management, online and mobile banking, investor relations and mergers and acquisitions. He also shares Huntington's belief in customer advocacy and the creation of innovative products, where he has a proven track record."

| (\$ in millions, except per share data) | $\begin{gathered} 2014 \\ \hline \text { First } \\ \text { Quarter } \\ \hline \end{gathered}$ |  | 2013 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Fourth Quarter |  | Third Quarter |  | Second Quarter |  | First Quarter |  |
| Net Income | \$ | 149.1 | \$ | 158.2 | \$ | 178.8 | \$ | 151.0 |  | 153.3 |
| Diluted earnings per common share |  | 0.17 |  | 0.18 |  | 0.20 |  | 0.17 |  | 0.17 |
| Return on average assets |  | 1.01\% |  | 1.09\% |  | 1.27\% |  | 1.08\% |  | 1.12\% |
| Return on average common equity |  | 9.9 |  | 10.5 |  | 12.3 |  | 10.4 |  | 10.7 |
| Return on average tangible common equity |  | 11.3 |  | 12.1 |  | 14.2 |  | 12.1 |  | 12.4 |
| Net interest margin |  | 3.27 |  | 3.28 |  | 3.34 |  | 3.38 |  | 3.42 |
| Efficiency ratio |  | 66.4 |  | 63.4 |  | 60.3 |  | 63.7 |  | 62.9 |
| Tangible book value per common share | \$ | 6.31 | \$ | 6.26 | \$ | 6.09 | \$ | 5.87 |  | 5.90 |
| Cash dividends declared per common share |  | 0.05 |  | 0.05 |  | 0.05 |  | 0.05 |  | 0.04 |
| Average diluted shares outstanding ( 000 's) |  | 842,677 |  | 842,324 |  | 841,025 |  | 43,840 |  | 848,708 |
| Average earning assets | \$ | 54,961 | \$ | 53,012 | \$ | 51,247 | \$ | 51,156 |  | 50,960 |
| Average loans |  | 43,423 |  | 43,139 |  | 41,994 |  | 41,279 |  | 40,864 |
| Average core deposits |  | 45,195 |  | 44,747 |  | 43,773 |  | 43,768 |  | 43,616 |
| Tangible common equity / tangible assets ratio |  | 8.63\% |  | 8.82\% |  | 9.01\% |  | 8.76\% |  | 8.91\% |
| Tier 1 common risk-based capital ratio |  | 10.63 |  | 10.90 |  | 10.85 |  | 10.71 |  | 10.62 |
| NCOs as a \% of average loans and leases |  | 0.40\% |  | 0.43\% |  | 0.53\% |  | 0.34\% |  | 0.51\% |
| NAL ratio |  | 0.74 |  | 0.75 |  | 0.78 |  | 0.87 |  | 0.92 |
| ACL as a \% of total loans and leases |  | 1.56 |  | 1.65 |  | 1.72 |  | 1.86 |  | 1.91 |

## Significant Items Influencing Financial Performance Comparisons

From time-to-time, revenue, expenses, or taxes are impacted by items we judge to be outside of ordinary banking activities and/or by items that, while they may be associated with ordinary banking activities, are so unusually large that we believe their outsized impact at that time to be infrequent or short term in nature. We believe the disclosure of such "Significant Items," when appropriate, aids analysts / investors in better understanding performance trends. (See Significant Items under the Basis of Presentation for a full discussion.)

Table 2 highlights the Significant Items impacting reported results for the prior five quarters. This quarter contained two significant items: $\$ 12$ million net pre-tax negative impact related to the Camco Financial acquisition and related branch divestiture and a $\$ 9$ million addition to litigation reserves. There were no significant events during the quarters ended June 30, 2013 and March 31, 2013.

## Table 2 - Significant Items Influencing Earnings Performance Comparisons

| Three Months Ended (in millions, except per share) | $\underline{\text { Pre-Tax Impact }}$ |  | After-Tax Impact |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount |  | Amount (l) |  | EPS (2) |
| March 31, 2014 - net income |  |  | \$ | 149 | \$ 0.17 |
| - Camco Financial acquisition, net | \$ | (12) |  | (8) | (0.01) |
| - Addition to litigation reserves | \$ | (9) |  | (6) | (0.01) |
| December 31, 2013 - net income |  |  | \$ | 158 | \$ 0.18 |
| - Franchise repositioning related expense | \$ | (7) |  | (5) | (0.01) |


| (in millions, except per share) | $\frac{\text { Pre-Tax Impact }}{\text { Amount }}$ | After-Tax Impact |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | unt ${ }^{\text {I }}$ | EPS (2) |
| September 30, 2013 - net income |  | \$ | 179 | \$ 0.20 |
| - Pension curtailment gain | 34 |  | 22 | 0.03 |
| - Franchise repositioning related expense | (17) |  | (11) | (0.01) |
| June 30, 2013 - net income |  | \$ | 151 | \$ 0.17 |
| March 31, 2013 - net income |  | \$ | 153 | \$ 0.17 |

(1) Favorable (unfavorable) impact on net income; 35\% tax rate
(2) EPS reflected on a fully diluted basis

## Net Interest Income, Net Interest Margin, and Average Balance Sheet

Table 3 - Net Interest Income and Net Interest Margin Performance Summary

| (\$ in millions) | 2014First Quarter | 2013 |  |  |  | Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Fourth | Third | Second | First |  |  |
|  |  | Quarter | Quarter | Quarter | Quarter | LQ | YOY |
| Net interest income | \$ 437.5 | \$430.6 | \$424.9 | \$424.9 | \$424.2 | 2\% | 3\% |
| FTE adjustment | 5.9 | 8.2 | 6.6 | 6.6 | 5.9 | (28) | (0) |
| Net interest income - FTE | 443.4 | 438.8 | 431.5 | 431.5 | 430.1 | 1 | 3 |
| Noninterest income | 248.5 | 249.9 | 253.8 | 251.9 | 256.6 | (1) | (3) |
| Total revenue - FTE | \$691.9 | \$688.7 | \$685.3 | \$683.4 | \$686.7 | 0\% | 1\% |


|  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Yield / Cost |  |  |  |  |  | LQ | YOY |
| Total earning assets | 3.53\% | 3.58\% | 3.64\% | 3.68\% | 3.75\% | (5) | (22) |
| Total loans and leases | 3.75 | 3.77 | 3.87 | 3.95 | 4.03 | (2) | (28) |
| Total securities | 2.52 | 2.60 | 2.41 | 2.38 | 2.39 | (9) | 13 |
| Total interest-bearing liabilities | 0.36 | 0.42 | 0.42 | 0.42 | 0.45 | (6) | (9) |
| Total interest-bearing deposits | 0.28 | 0.32 | 0.33 | 0.36 | 0.38 | (4) | (10) |
| Net interest rate spread | 3.17 | 3.15 | 3.20 | 3.26 | 3.30 | 2 | (13) |
| Impact of noninterest-bearing funds on margin | 0.10 | 0.13 | 0.14 | 0.12 | 0.12 | (2) | (2) |
| Net interest margin | 3.27\% | 3.28\% | 3.34\% | 3.38\% | 3.42\% | (1) | (15) |

See Page 8 of Quarterly Financial Supplement for additional rate detail.
Fully-taxable equivalent (FTE) net interest income increased $\$ 13$ million, or $3 \%$, from the 2013 first quarter. This reflected the benefit from the $\$ 2.6$ billion, or $6 \%$, of average loan growth and a $\$ 1.4$ billion, or $14 \%$, increase in other earnings assets, the majority of which were investment securities that meet the requirements for high quality liquid assets (HQLA) as proposed in the Liquidity Coverage Ratio (LCR) rules issued by the regulators last October. This was partially offset by the 15 basis point decrease in the FTE net interest margin (NIM) to $3.27 \%$. The 22 basis point negative impact on NIM from the mix and yield of earning assets was partially offset by the 7 basis point reduction in funding costs.

Table 4 - Average Earning Assets - C\&I and Automobile Continue To Drive Growth

| (in billions) | $\begin{gathered} 2014 \\ \hline \text { First } \\ \text { Quarter } \end{gathered}$ | 2013 |  |  |  | Change (\%) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Fourth | Third | Second | First |  |  |
|  |  | Quarter | Quarter | Quarter | Quarter | LQ | $\underline{\text { YOY }}$ |
| Average Loans and Leases |  |  |  |  |  |  |  |
| Commercial and industrial | \$ 17.6 | \$ 17.7 | \$ 17.0 | \$ 17.0 | \$ 17.0 | (0)\% | 4\% |
| Commercial real estate | 4.9 | 4.9 | 4.9 | 5.0 | 5.3 | (0) | (7) |
| Total commercial | 22.5 | 22.6 | 21.9 | 22.0 | 22.2 | (0) | 1 |
| Automobile | 6.8 | 6.5 | 6.1 | 5.3 | 4.8 | 4 | 40 |
| Home equity | 8.3 | 8.3 | 8.3 | 8.3 | 8.4 | (0) | (1) |
| Residential mortgage | 5.4 | 5.3 | 5.3 | 5.2 | 5.0 | 1 | 8 |
| Other consumer | 0.4 | 0.4 | 0.4 | 0.5 | 0.4 | 0 | (6) |
| Total consumer | 20.9 | 20.6 | 20.1 | 19.2 | 18.6 | 2 | 12 |
| Total loans and leases | 43.4 | 43.1 | 42.0 | 41.3 | 40.9 | 1 | 6 |
| Total securities | 11.2 | 9.5 | 8.8 | 9.1 | 9.3 | 18 | 20 |
| Held-for-sale and other earning assets | 0.4 | 0.4 | 0.4 | 0.8 | 0.8 | (8) | (54) |
| Total earning assets | \$ 55.0 | \$ 53.0 | \$ 51.2 | \$ 51.2 | \$ 51.0 | 4\% | 8\% |

See Page 6 of Quarterly Financial Supplement for additional detail.
Average loans and leases increased $\$ 2.6$ billion, or $6 \%$, from the prior year, driven by:

- $\quad \$ 2.0$ billion, or $40 \%$, increase in average Automobile loans, as originations remained strong and our investments throughout the Northeast and upper Midwest continued to grow as planned.
- $\quad \$ 0.7$ billion, or $4 \%$, increase in average Commercial and Industrial (C\&I) loans and leases. This reflected the continued growth within the international specialty vertical, Business Banking, and dealer floorplan.

Partially offset by:

- $\quad \$ 0.4$ billion, or $7 \%$, decrease in average Commercial Real Estate (CRE) loans. This decrease reflected continued runoff of the noncore portfolio, while originations in core portfolio outpaced runoffs in the most recent quarter.

Table 5 - Average Liabilities - Noninterest Bearing Deposit Growth Continues and Customers Move from CDs to Money Market Deposits

| (in billions) | $\begin{gathered} \frac{2014}{} \begin{array}{l} \text { First } \\ \text { Quarter } \end{array} \\ \hline \end{gathered}$ | 2013 |  |  |  | Change (\%) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Fourth Quarter | ThirdQuarter | Second Quarter | FirstQuarter |  |  |
|  |  |  |  |  |  | LQ $\quad$ YOY |  |
| Average Deposits |  |  |  |  |  |  |  |
| Demand deposits - noninterest bearing | \$ 13.2 | \$ 13.3 | \$ 13.1 | \$ 12.9 | \$ 12.2 | (1)\% | 8\% |
| Demand deposits - interest bearing | 5.8 | 5.8 | 5.8 | 5.9 | 6.0 | 0 | (3) |
| Total demand deposits | 19.0 | 19.1 | 18.9 | 18.8 | 18.1 | (1) | 5 |
| Money market deposits | 17.6 | 16.8 | 15.7 | 15.1 | 15.0 | 5 | 17 |
| Savings and other domestic deposits | 5.0 | 4.9 | 5.0 | 5.1 | 5.1 | 1 | (2) |
| Core certificates of deposit | 3.6 | 3.9 | 4.2 | 4.8 | 5.3 | (8) | (32) |
| Total core deposits | 45.2 | 44.7 | 43.8 | 43.8 | 43.6 | 1 | 4 |
| Other domestic deposits of \$250,000 or more | 0.3 | 0.3 | 0.3 | 0.3 | 0.4 | 3 | (21) |
| Brokered deposits and negotiable CDs | 1.8 | 1.4 | 1.6 | 1.8 | 1.7 | 27 | 5 |
| Other deposits | 0.3 | 0.4 | 0.4 | 0.3 | 0.3 | (7) | (3) |
| Total deposits | 47.6 | 46.8 | 46.0 | 46.2 | 46.0 | 2 | 3 |
| Short and long-term borrowings | 4.9 | 3.7 | 3.0 | 2.7 | 2.8 | 31 | 75 |
| Total Interest-bearing liabilities | \$ 39.3 | \$ 37.2 | \$ 35.9 | \$ 36.1 | \$ 36.6 | 6\% | 7\% |

See Page 6 of Quarterly Financial Supplement for additional detail.
Average noninterest bearing deposits increased $\$ 1.0$ billion, or $8 \%$, while average interest-bearing liabilities increased $\$ 2.6$ billion, or $7 \%$, from the 2013 first quarter, primarily reflecting:

- $\quad \$ 2.6$ billion, or $17 \%$, increase in money market deposits reflecting the strategic focus on customer growth and increased share of wallet among both consumer and commercial customers.
- $\$ 2.1$ billion, or $75 \%$, increase in short- and long-term borrowings, which were used to efficiently finance growth in loans and HQLA securities while continuing to lower the overall cost of funds.

Partially offset by:

- $\quad \$ 1.7$ billion, or $32 \%$, decrease in average core certificates of deposit due to the strategic focus on changing the funding sources to no-cost demand deposits and lower cost money market deposits.


## Noninterest Income

## Table 6 - Noninterest Income - Mortgage Banking Drove Declines



NR-Not relevant

In the 2014 first quarter, noninterest income decreased $\$ 8$ million, or $3 \%$, from the year-ago quarter, primarily reflecting:

- $\$ 22$ million, or $49 \%$, decrease in mortgage banking income primarily driven by $41 \%$ reduction in volume, lower gain on sale margin, and a higher percentage of originations held on the balance sheet.
- $\quad \$ 7$ million, or $18 \%$, decrease in other income as the year-ago quarter included a $\$ 9$ million gain on the sale of Low Income Housing Tax Credit (LIHTC) investments.

Partially offset by:

- $\quad \$ 17$ million increase in securities gains as we adjusted the mix of our securities portfolio to prepare for the LCR.
- $\quad \$ 4$ million, or $6 \%$, increase in service charges on deposit accounts reflecting $7 \%$ consumer household and $3 \%$ commercial relationship growth and changing customer usage patterns. This more than offset the negative impact of the February 2013 implementation of a new posting order for consumer transaction accounts.
- $\$ 3$ million, or $14 \%$, increase in electronic banking due to continued consumer household growth.

Compared to the 2013 fourth quarter, noninterest income decreased $\$ 1$ million, or $1 \%$, reflecting typical seasonality within service charges on deposit accounts, which decreased $\$ 5$ million. Other linked quarter changes were a $\$ 4$ million decrease in gain on sale of loans from reduced SBA loan sales, a $\$ 4$ million decrease in other income, and a $\$ 3$ million decrease in capital market fees related to customer derivatives. These were partially offset by a $\$ 16$ million increase in securities gains.

Huntington early adopted ASU 2014-01 Accounting for Investments in Qualified Affordable Housing Projects during the first quarter. This changed the method of recognition for eligible investments from an effective yield approach to a proportional amortization approach. The guidance was applied on a full retrospective basis to all prior periods. The current quarter impact was a $\$ 5$ million increase in noninterest income, a $\$ 3$ million increase to income tax expense, and a $\$ 1$ million increase to net income. The year-ago quarter impact was a $\$ 4$ million increase in noninterest income, a $\$ 3$ million increase to income tax expense, and a $\$ 1$ million increase to net income.

## Noninterest Expense

Table 7 - Noninterest Expense - Decreases When Considering Significant Items

| (in millions) | $\begin{gathered} \frac{2014}{\text { First }} \\ \text { Quarter } \end{gathered}$ | 2013 |  |  |  | Change (\%) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Fourth | Third | Second | First |  |  |
|  |  | Quarter | Quarter | Quarter | Quarter | LQ | YOY |
| Noninterest Expense |  |  |  |  |  |  |  |
| Personnel costs | \$ 249.5 | \$249.6 | \$229.3 | \$263.9 | \$258.9 | (0)\% | (4)\% |
| Outside data processing and other services | 51.5 | 51.1 | 49.3 | 49.9 | 49.3 | 1 | 5 |
| Net occupancy | 33.4 | 32.0 | 35.6 | 27.7 | 30.1 | 5 | 11 |
| Equipment | 28.8 | 28.8 | 28.2 | 24.9 | 24.9 | (0) | 16 |
| Marketing | 10.7 | 13.7 | 12.3 | 14.2 | 11.0 | (22) | (3) |
| Deposit and other insurance expense | 13.7 | 10.1 | 11.2 | 13.5 | 15.5 | 36 | (11) |
| Amortization of intangibles | 9.3 | 10.3 | 10.4 | 10.4 | 10.3 | (10) | (10) |
| Professional services | 12.2 | 11.6 | 12.5 | 9.3 | 7.2 | 6 | 70 |
| Other expense | 51.0 | 39.0 | 34.6 | 32.1 | 35.7 | 31 | 43 |
| Total noninterest expense | \$ 460.1 | \$446.0 | $\underline{\underline{\$ 23.3}}$ | \$445.9 | \$442.8 | 3\% | 4\% |
| (in thousands) |  |  |  |  |  |  |  |
| Number of employees (Average full-time equivalent) | 11.8 | 11.9 | 11.7 | 11.4 | 11.2 | (1)\% | 6\% |

In the 2014 first quarter, noninterest expense increased $\$ 17$ million, or $4 \%$, from the year-ago quarter. When adjusting for the $\$ 22$ million of Significant Items, noninterest expense decreased $\$ 4$ million. The $\$ 17$ million increase in the reported noninterest expenses primarily reflects:

- $\$ 15$ million, or $43 \%$, increase in other expense, reflecting a $\$ 9$ million addition to litigation reserves and a $\$ 3$ million goodwill impairment.
- $\quad \$ 5$ million, or $70 \%$, increase in professional services, including $\$ 2$ million of one-time merger related expenses.
- $\$ 4$ million, or $16 \%$, increase in equipment expense, reflecting increased depreciation on technology investments.
- $\quad \$ 3$ million, or $11 \%$, increase in net occupancy, reflecting $\$ 2$ million of one-time merger related expenses.
- $\quad \$ 2$ million, or $5 \%$, increase in outside data processing and other services, reflecting $\$ 4$ million of one-time merger related expenses.

Partially offset by:

- $\$ 9$ million, or $4 \%$, decrease in personnel costs, primarily reflecting the curtailment of the pension as of the end of 2013 that was partially offset by $\$ 2$ million of onetime merger related expenses.

Noninterest expense of $\$ 460$ million for the 2014 first quarter included $\$ 22$ million of Significant Items and was up $\$ 14$ million, or $3 \%$, from the 2013 fourth quarter noninterest expense of $\$ 446$ million, which included a $\$ 7$ million Significant Item. After excluding the impact of Significant Items from both quarters, noninterest expense was essentially unchanged as the remaining $\$ 4$ million increase in deposit and other insurance was largely offset by the remaining $\$ 3$ million decline in marketing.

## Credit Quality

Table 8 - Summary Credit Quality Metrics - Addition of Camco Offsets Positive Trends

| (\$ in thousands) | 2014 | 2013 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mar. 31 | Dec. 31 | Sep. 30 | Jun. 30 | Mar. 31 |
| Total nonaccrual loans and leases | \$327,158 | \$322,056 | \$333,106 | \$363,547 | \$380,312 |
| Total other real estate, net | 35,691 | 27,664 | 29,154 | 21,066 | 25,139 |
| Other NPAs (1) | 2,440 | 2,440 | 12,000 | 12,087 | 10,045 |
| Total nonperforming assets(2) | \$365,289 | \$352,160 | \$374,259 | \$396,699 | \$415,496 |
| Accruing loans and leases past due 90 days or more | 98,412 | 76,209 | 94,966 | 94,123 | 108,423 |
| NPAs + accruing loans and lease past due 90 days or more | \$463,701 | \$428,369 | \$469,225 | \$490,822 | \$523,919 |
| NAL ratio (3) | 0.74\% | 0.75\% | 0.78\% | 0.87\% | 0.92\% |
| NPA ratio (4) | 0.82 | 0.82 | 0.88 | 0.95 | 1.01 |
| (NPAs +90 days)/(Loans+OREO) | 1.17 | 1.20 | 1.29 | 1.38 | 1.48 |
| Provision for credit losses | \$ 24,630 | \$ 24,331 | \$ 11,400 | \$ 24,722 | \$ 29,592 |
| Net charge-offs | 42,986 | 46,447 | 55,742 | 34,790 | 51,687 |
| Net charge-offs / Average total loans | 0.40\% | 0.43\% | 0.53\% | 0.34\% | 0.51\% |
| Allowance for loans and lease losses | \$631,918 | \$647,870 | \$666,030 | \$733,076 | \$746,769 |
| Allowance for unfunded loan commitments and letters of credit | 59,368 | 62,899 | 66,857 | 44,223 | 40,855 |
| Allowance for credit losses (ACL) | \$691,286 | \$710,769 | \$732,887 | \$777,299 | \$787,624 |
| ACL as a \% of: |  |  |  |  |  |
| Total loans and leases | 1.56\% | 1.65\% | 1.72\% | 1.86\% | 1.91\% |
| NALs | 211 | 221 | 220 | 214 | 207 |
| NPAs | 191 | 202 | 196 | 196 | 190 |

(1) Other nonperforming assets represent an investment security backed by a municipal bond.
(2) Includes $\$ 76.8$ million at March 31, 2014; $\$ 75.5$ at December 31, 2013; $\$ 57.9$ at September 30, 2013; $\$ 59.6$ million at June 30, 2013; \$59.9 million at March 31, 2013; related to Chapter 7 bankruptcy loans
(3) Total NALs as a \% of total loans and leases
(4) Total NPAs as a $\%$ of sum of loans and leases, impaired loans held for sale, and net other real estate.

See Pages 11-14 of Quarterly Financial Supplement for additional detail.
Most credit quality-related metrics in the 2014 first quarter reflected continued improvement that were partially offset by the addition of the Camco portfolio. Nonaccrual loans and leases (NALs) decreased $\$ 53$ million, or $14 \%$, compared to a year ago to $\$ 327$ million, or $0.74 \%$, of total loans and leases. Nonperforming assets (NPAs) decreased $\$ 50$ million, or $12 \%$, to $\$ 365$ million, or $0.82 \%$, of total loans and leases, OREO, and other NPAs and included $\$ 12$ million of Camco related NPAs.

The provision for credit losses decreased $\$ 5$ million, or $17 \%$, compared to the year ago quarter due to the continued decline in classified, criticized, and nonaccrual loans. Net charge-offs (NCOs) decreased $\$ 9$ million, or $17 \%$, to $\$ 43$ million primarily related to the continued improvement of the CRE portfolio. NCOs were an annualized $0.40 \%$ of average loans and leases in the current quarter compared to $0.51 \%$ in the year-ago quarter.

The period-end allowance for credit losses (ACL) as a percentage of total loans and leases decreased to $1.56 \%$ from $1.91 \%$ a year ago, while the ACL as a percentage of period-end total NALs increased to $211 \%$ from $207 \%$. The decrease in the ACL as a percent of total loans is consistent with the improved credit quality metrics and the impact of the CAMCO portfolio.

## Capital

Table 9 - Capital Ratios - Tier 1 Common Stable

| (in millions) | $\begin{gathered} 2014 \\ \hline \text { Mar. } 31 \\ \hline \end{gathered}$ | 2013 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Dec. 31, | Sep. 30 | Jun. 30 | Mar. 31 |
| Tangible common equity / tangible assets ratio | 8.63\% | 8.82\% | 9.01\% | 8.76\% | 8.91\% |
| Tier 1 common risk-based capital ratio | 10.63\% | 10.90\% | 10.85\% | 10.71\% | 10.62\% |
| Regulatory Tier 1 risk-based capital ratio | 11.99\% | 12.28\% | 12.36\% | 12.24\% | 12.16\% |
| Excess over 6.0\% (l) | \$ 3,051 | \$ 3,121 | \$ 3,096 | \$ 3,000 | \$ 2,953 |
| Regulatory Total risk-based capital ratio | 14.19\% | 14.57\% | 14.67\% | 14.57\% | 14.55\% |
| Excess over 10.0\% (1) | \$ 2,134 | \$ 2,271 | \$ 2,274 | \$ 2,197 | \$ 2,181 |
| Total risk-weighted assets | \$50,931 | \$49,690 | \$48,687 | \$48,080 | \$47,937 |

## (1) "Well-capitalized" regulatory threshold

See Page 15 of Quarterly Financial Supplement for additional detail.
The tangible common equity to tangible assets ratio at March 31, 2014, was $8.63 \%$, down 28 basis points from a year ago. Our Tier 1 common risk-based capital ratio was $10.63 \%$, up from $10.62 \%$ a year ago. Huntington estimates the negative impact to Tier 1 common risk-based capital from the 2015 first quarter implementation of the Federal Reserve's revised Basel III capital rules will be no greater than the previously communicated 60 bp estimate. The company continues to work to mitigate this potential impact.

The regulatory Tier 1 risk-based capital ratio at March 31, 2014, was $11.99 \%$, down slightly from $12.16 \%$ a year ago. The decrease in the regulatory Tier 1 risk-based capital ratio reflected the redemption of $\$ 50$ million of qualifying preferred securities on December 31, 2013 and an increase in risk-weighted assets caused by organic balance sheet growth as well as assets acquired from Camco. These declines were offset by the increase in retained earnings. All capital ratios were impacted by the repurchase of 27 million common shares over the last four quarters, 15 million of which were repurchased during the 2014 first quarter, as well as the issuance of 9 million common shares in the Camco acquisition.

## Income Taxes

The provision for income taxes in the 2014 first quarter was $\$ 52$ million and $\$ 55$ million in the 2013 first quarter. The effective tax rates for the 2014 first quarter and 2013 first quarter were $25.9 \%$ and $26.5 \%$, respectively. At March 31, 2014, we had a net federal deferred tax asset of $\$ 124$ million and a net state deferred tax asset of $\$ 42$ million. Based on both positive and negative evidence and our level of forecasted future taxable income, there was no impairment to the net federal and net state deferred tax assets at March 31, 2014. As of March 31, 2014 and March 31, 2013, there was no disallowed deferred tax asset for regulatory capital purposes.

## 2014 Expectations

"Our loan pipelines are strong, and we see signs that our customers are more confident in the economy," said Steinour. "Our Midwestern markets are recovering with downward unemployment trends and ongoing investments by manufacturers and other businesses. Notwithstanding these tailwinds, we continue to face a challenging regulatory and competitive environment."

Net interest income is expected to increase moderately. We anticipate an increase in earning assets as total loans moderately grow and investment securities remain near current levels. However, those benefits to net interest income are expected to be mostly offset by continued downward pressure on NIM. While we are maintaining a disciplined approach to loan pricing, asset yields remain under pressure but the continued opportunity of deposit repricing remains, albeit closer to current levels.

The C\&I portfolio is expected to see growth consistent with the anticipated increase in customer activity. Our C\&I loan pipeline remains robust with much of this reflecting the positive impact from our investments in specialized commercial verticals, automotive dealer relationships, focused OCR sales process, and continued support of middle market and small business lending. Automobile loan originations remain strong and portfolio balances are expected to continue to grow. Residential mortgages, home equity, and CRE loan balances are expected to increase modestly.

We anticipate the increase in total loans will outpace growth in total deposits modestly. This reflects our continued focus on the overall cost of funds, through the issuance of long-term debt as well as the continued shift towards low- and no-cost demand deposits and money market deposit accounts.

Noninterest income, excluding the impact of any net MSR activity and securities gains, is expected to be slightly higher than current seasonally low levels. Beginning in July, we anticipate a change in our consumer checking accounts that is estimated to impact service charges on deposits negatively by $\$ 6$ million per quarter.

Noninterest expense is expected to be slightly higher than current levels, excluding the net $\$ 22$ million of negative impact from Significant Items we experienced in the 2014 first quarter. The 2014 second quarter is expected to be negatively impacted by annual peak marketing expenses, a full quarter's inclusion of Camco, and annual merit increases to personnel expense. We are committed to delivering positive operating leverage for the 2014 full year.

NPAs are expected to show continued improvement. NCOs are within our expected normalized range of 35 to 55 basis points. The level of provision for credit losses was below our long-term expectation, and we continue to expect moderate quarterly volatility.

The effective tax rate for the remainder of 2014 is expected to be in the range of $25 \%$ to $28 \%$, primarily reflecting the impacts of tax-exempt income, tax-advantaged investments, and general business credits.

## Conference Call / Webcast Information

Huntington's senior management will host an earnings conference call on April 16, 2014, at 10:00 a.m. (Eastern Time). The call may be accessed via a live Internet webcast at www.huntington-ir.com or through a dial-in telephone number at (877) 684-3807; Conference ID\# 17270512. Slides will be available at www.huntington-ir.com about an hour prior to the call. A replay of the webcast will be archived in the Investor Relations section of Huntington's web site, www.huntington.com. A telephone replay will be available approximately two hours after the completion of the call through April 31, 2014 at (855) 859-2056 or (404) 537-3406; conference ID\# 17270512.

Please see the 2014 First Quarter Quarterly Financial Supplement for additional detailed financial performance metrics. This document can be found at: http://www.huntington-ir.com

## Forward-looking Statement

This document contains certain forward-looking statements, including certain plans, expectations, goals, projections, and statements, which are subject to numerous assumptions, risks, and uncertainties. Forward-looking statements may be identified by words such as expect, anticipate, believe, intend, estimate, plan, target, goal, or similar expressions, or future or conditional verbs such as will, may, might, should, would, could, or similar variations.

While there is no assurance that any list of risks and uncertainties or risk factors is complete, below are certain factors which could cause actual results to differ materially from those contained or implied in the forward-looking statements: (1) worsening of credit quality performance due to a number of factors such as the underlying value of collateral that could prove less valuable than otherwise assumed and assumed cash flows may be worse than expected; (2) changes in general economic, political, or industry conditions; uncertainty in U.S. fiscal and monetary policy, including the interest rate policies of the Federal Reserve Board; volatility and disruptions in global capital and credit markets; (3) movements in interest rates; (4) competitive pressures on product pricing and services; (5) success, impact, and timing of our business strategies, including market acceptance of any new products or services implementing our "Fair Play" banking philosophy; (6) changes in accounting policies and principles and the accuracy of our assumptions and estimates used to prepare our financial statements; (7) extended disruption of vital infrastructure; (8) the final outcome of significant litigation; (9) the nature, extent, timing, and results of governmental actions, examinations, reviews, reforms, regulations, and interpretations, including those related to the Dodd-Frank Wall Street Reform and Consumer Protection Act and the Basel III regulatory capital reforms, as well as those involving the OCC, Federal Reserve, FDIC, and CFPB; and (10) the outcome of judicial and regulatory decisions regarding practices in the residential mortgage industry, including among other things the processes followed for foreclosing residential mortgages. Additional factors that could cause results to differ materially from those described above can be found in Huntington's 2013 Annual Report on Form 10-K, and documents subsequently filed by Huntington with the Securities and Exchange Commission. All forward-looking statements included in this document are based on information available at the time of the release. Huntington assumes no obligation to update any forward-looking statement.

## Basis of Presentation

## Use of Non-GAAP Financial Measures

This document may contain GAAP financial measures and non-GAAP financial measures where management believes it to be helpful in understanding Huntington's results of operations or financial position. Where non-GAAP financial measures are used, the comparable GAAP financial measure, as well as the reconciliation to the comparable GAAP financial measure, can be found in this fourth quarter earnings release, conference call slides, or the Form 8-K related to this document, all of which can be found on Huntington's website at www.huntington-ir.com.

## Significant Items

From time to time, revenue, expenses, or taxes are impacted by items judged by Management to be outside of ordinary banking activities and/or by items that, while they may be associated with ordinary banking activities, are so unusually large that their outsized impact is believed by Management at that time to be infrequent or short term in nature. We refer to such items as "Significant Items". Most often, these Significant Items result from factors originating outside the Company - e.g., regulatory actions/assessments, windfall gains, changes in accounting principles, one-time tax assessments/refunds, litigation actions, etc. In other cases they may result from Management decisions associated with significant corporate actions out of the ordinary course of business - e.g., merger/restructuring charges, recapitalization actions, goodwill impairment, etc.

Even though certain revenue and expense items are naturally subject to more volatility than others due to changes in market and economic environment conditions, as a general rule volatility alone does not define a Significant Item. For example, changes in the provision for credit losses, gains/losses from investment activities, asset valuation write-downs, etc., reflect ordinary banking activities and are, therefore, typically excluded from consideration as a Significant Item.

Management believes the disclosure of "Significant Items", when appropriate, aids analysts/investors in better understanding corporate performance and trends so that they can ascertain which of such items, if any, they may wish to include/exclude from their analysis of the Company's performance - i.e., within the context of determining how that performance differed from their expectations, as well as how, if at all, to adjust their estimates of future performance accordingly. To this end, Management has adopted a practice of listing "Significant Items" in its external disclosure documents (e.g., earnings press releases, quarterly performance discussions, investor presentations, Forms 10-Q and $10-\mathrm{K}$ ).
"Significant Items" for any particular period are not intended to be a complete list of items that may materially impact current or future period performance. A number of items could materially impact these periods, including those described in Huntington's 2013 Annual Report on Form 10-K and other factors described from time to time in Huntington's other filings with the Securities and Exchange Commission.

## Annualized Data

Certain returns, yields, performance ratios, or quarterly growth rates are presented on an "annualized" basis. This is done for analytical and decision-making purposes to better discern underlying performance trends when compared to full-year or year-over-year amounts. For example, loan and deposit growth rates, as well as net charge-off percentages, are most often expressed in terms of an annual rate like $8 \%$. As such, a $2 \%$ growth rate for a quarter would represent an annualized $8 \%$ growth rate.

## Fully-Taxable Equivalent Interest Income and Net Interest Margin

Income from tax-exempt earning assets is increased by an amount equivalent to the taxes that would have been paid if this income had been taxable at statutory rates. This adjustment puts all earning assets, most notably tax-exempt municipal securities and certain lease assets, on a common basis that facilitates comparison of results to results of competitors.

## Earnings per Share Equivalent Data

Significant income or expense items may be expressed on a per common share basis. This is done for analytical and decision-making purposes to better discern underlying trends in total corporate earnings per share performance excluding the impact of such items. Investors may also find this information helpful in their evaluation of the Company's financial performance against published earnings per share mean estimate amounts, which typically exclude the impact of Significant Items. Earnings per share equivalents are usually calculated by applying a $35 \%$ effective tax rate to a pre-tax amount to derive an after-tax amount, which is divided by the average shares outstanding during the respective reporting period. Occasionally, when the item involves special tax treatment, the after-tax amount is disclosed separately, with this then being the amount used to calculate the earnings per share equivalent.

## Rounding

Please note that columns of data in this document may not add due to rounding.

## About Huntington

Huntington Bancshares Incorporated is a $\$ 60$ billion asset regional bank holding company headquartered in Columbus, Ohio. The Huntington National Bank, founded in 1866, and its affiliates provide full-service commercial, small business, and consumer banking services; mortgage banking services; treasury management and foreign exchange services; equipment leasing; wealth and investment management services; trust services; brokerage services; customized insurance brokerage and service programs; and other financial products and services. The principal markets for these services are Huntington's six-state retail banking franchise: Ohio, Michigan, Pennsylvania, Indiana, West Virginia, and Kentucky. The primary distribution channels include a banking network of more than 700 traditional branches and convenience branches located in grocery stores and retirement centers, and through an array of alternative distribution channels including internet and mobile banking, telephone banking, and more than 1,500 ATMs. Through automotive dealership relationships within its six-state retail banking franchise area and selected other Midwest and New England states, Huntington also provides commercial banking services to the automotive dealers and retail automobile financing for dealer customers.

## HUNTINGTON BANCSHARES INCORPORATED Quarterly Financial Supplement <br> March 2014

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## Notes:

The preparation of financial statement data in conformity with accounting principles generally accepted in the United States (GAAP) requires management to make estimates and assumptions that affect amounts reported. Actual results could differ from those estimates. Certain prior period amounts have been reclassified to conform to the current period's presentation.

## Non-Regulatory Capital Ratios

In addition to capital ratios defined by banking regulators, the Company considers various other measures when evaluating capital utilization and adequacy, including

- Tangible common equity to tangible assets,
- Tier 1 common equity to risk-weighted assets using Basel I and Basel III definitions, and
- Tangible common equity to risk-weighted assets using Basel I definition.

These non-regulatory capital ratios are viewed by management as useful additional methods of reflecting the level of capital available to withstand unexpected market conditions. Additionally, presentation of these ratios allows readers to compare the Company's capitalization to other financial services companies. These ratios differ from capital ratios defined by banking regulators principally in that the numerator excludes preferred securities, the nature and extent of which varies among different financial services companies. These ratios are not defined in GAAP or federal banking regulations. As a result, these non-regulatory capital ratios disclosed by the Company may be considered non-GAAP financial measures.

Because there are no standardized definitions for these non-regulatory capital ratios, the Company's calculation methods may differ from those used by other financial services companies. Also, there may be limits in the usefulness of these measures to investors. As a result, the Company encourages readers to consider the consolidated financial statements and other financial information contained in the related press release in their entirety, and not to rely on any single financial measure. Basel III Tier 1 common capital ratio estimates are based on management's current interpretation, expectations, and understanding of the final U.S. Basel III rules adopted by the Federal Reserve Board and released on July 2, 2013.

## Huntington Bancshares Incorporated

## Quarterly Key Statistics(1)

(Unaudited)

| (dollar amounts in thousands, except per share amounts) |  | 2014 | 2013 |  |  |  | Percent Changes vs. |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | First |  | Fourth |  | First |  | 4Q13 | 1Q13 |
| Net interest income | \$ | 437,506 | \$ | 430,649 | \$ | 424,170 | 2\% | 3\% |
| Provision for credit losses |  | 24,630 |  | 24,331 |  | 29,592 | 1 | (17) |
| Noninterest income |  | 248,485 |  | 249,892 |  | 256,616 | (1) | (3) |
| Noninterest expense |  | 460,121 |  | 446,010 |  | 442,791 | 3 | 4 |
| Income before income taxes |  | 201,240 |  | 210,200 |  | 208,403 | (4) | (3) |
| Provision for income taxes |  | 52,097 |  | 52,029 |  | 55,129 | - | (6) |
| Net income | \$ | 149,143 | \$ | 158,171 | \$ | 153,274 | (6)\% | (3) $\%$ |
| Dividends on preferred shares |  | 7,964 |  | 7,965 |  | 7,970 | - | (0) |
| Net income applicable to common shares | \$ | 141,179 | \$ | 150,206 | \$ | 145,304 | (6) $\%$ | (3) $\%$ |
| Net income per common share-diluted | \$ | 0.17 | \$ | 0.18 | \$ | 0.17 | (6)\% | - \% |
| Cash dividends declared per common share |  | 0.05 |  | 0.05 |  | 0.04 | - | 25 |
| Book value per common share at end of period |  | 6.99 |  | 6.86 |  | 6.52 | 2 | 7 |
| Tangible book value per common share at end of period |  | 6.31 |  | 6.26 |  | 5.90 | 1 | 7 |
| Average common shares-basic |  | 829,659 |  | 830,590 |  | 841,103 | - | (1) |
| Average common shares-diluted |  | 842,677 |  | 842,324 |  | 848,708 | - | (1) |
| Return on average assets |  | 1.01\% |  | 1.09\% |  | 1.12\% |  |  |
| Return on average common shareholders' equity |  | 9.9 |  | 10.5 |  | 10.7 |  |  |
| Return on average tangible common shareholders' equity(2) |  | 11.3 |  | 12.1 |  | 12.4 |  |  |
| Net interest margin(3) |  | 3.27 |  | 3.28 |  | 3.42 |  |  |
| Efficiency ratio(4) |  | 66.4 |  | 63.4 |  | 62.9 |  |  |
| Noninterest Income/Total Revenue |  | 35.9 |  | 36.3 |  | 36.9 |  |  |
| Effective tax rate |  | 25.9 |  | 24.8 |  | 26.5 |  |  |
| Average loans and leases |  | 3,423,355 |  | 43,138,336 |  | ,863,921 | 1 | 6 |
| Average loans and leases-linked quarter annualized growth rate |  | 2.6\% |  | 10.9\% |  | 4.6\% |  |  |
| Average earning assets |  | 4,961,237 |  | 53,011,850 |  | 0,959,966 | 4 | 8 |
| Average total assets |  | 9,692,484 |  | 57,648,191 |  | 5,728,126 | 4 | 7 |
| Average core deposits(5) |  | 5,194,597 |  | 44,747,659 |  | ,615,639 | 1 | 4 |
| Average core deposits-linked quarter annualized growth rate |  | 4.0\% |  | 8.9\% |  | (6.3)\% |  |  |
| Average shareholders' equity |  | 6,182,891 |  | 6,055,738 |  | 5,834,190 | 2 | 6 |
| Total assets at end of period |  | 6,145,753 |  | 59,467,175 |  | 6,044,750 | 3 | 9 |
| Total shareholders' equity at end of period |  | 6,176,234 |  | 6,090,153 |  | 5,856,921 | - | 6 |
| Net charge-offs (NCOs) |  | 42,986 |  | 46,447 |  | 51,687 | (8) | (17) |
| NCOs as a \% of average loans and leases |  | 0.40\% |  | 0.43\% |  | 0.51\% |  |  |
| Nonaccrual loans and leases (NALs) | \$ | 327,158 | \$ | 322,056 | \$ | 380,311 | 2 | (14) |
| NAL ratio |  | 0.74\% |  | 0.75\% |  | 0.92\% |  |  |
| Nonperforming assets (NPAs)(6) | \$ | 365,289 | \$ | 352,160 | \$ | 415,495 | 4 | (12) |
| NPA ratio(6) |  | 0.82\% |  | 0.82\% |  | 1.01\% | - | (19) |
| Allowance for loan and lease losses (ALLL) as a \% of total loans and leases at the end of period |  | 1.42 |  | 1.50 |  | 1.81 |  |  |
| ALLL plus allowance for unfunded loan commitments and letters of credit (ACL) as a $\%$ of total loans and leases at the end of period |  | 1.56 |  | 1.65 |  | 1.91 |  |  |
| ACL as a \% of NALs |  | 211 |  | 221 |  | 207 |  |  |
| ACL as a \% of NPAs |  | 191 |  | 202 |  | 190 |  |  |
| Tier 1 leverage ratio (7) |  | 10.32 |  | 10.67 |  | 10.57 |  |  |
| Tier 1 common risk-based capital ratio(7) |  | 10.63 |  | 10.90 |  | 10.62 |  |  |
| Tier 1 risk-based capital ratio (7) |  | 11.99 |  | 12.28 |  | 12.16 |  |  |
| Total risk-based capital ratio (7) |  | 14.19 |  | 14.57 |  | 14.55 |  |  |
| Tangible common equity / tangible assets ratio ${ }^{\text {8 }}$ |  | 8.63 |  | 8.82 |  | 8.91 |  |  |

See Notes to the Quarterly Key Statistics.

## Key Statistics Footnotes

(1) Comparisons for all presented periods are impacted by a number of factors. Refer to Significant Items.
(2) Net income excluding expense for amortization of intangibles for the period divided by average tangible common shareholders' equity. Average tangible common shareholders' equity equals average total common shareholders' equity less average intangible assets and goodwill. Expense for amortization of intangibles and average intangible assets are net of deferred tax liability, and calculated assuming a $35 \%$ tax rate.
(3) On a fully-taxable equivalent (FTE) basis assuming a $35 \%$ tax rate.
(4) Noninterest expense less amortization of intangibles and goodwill impairment divided by the sum of FTE net interest income and noninterest income excluding securities gains (losses).
(5) Includes noninterest-bearing and interest-bearing demand deposits, money market deposits, savings and other domestic deposits, and core certificates of deposit.
(6) NPAs include other real estate owned.
(7) March 31, 2014, figures are estimated.
(8) Tangible common equity (total common equity less goodwill and other intangible assets) divided by tangible assets (total assets less goodwill and other intangible assets). Other intangible assets are net of deferred tax liability, and calculated assuming a $35 \%$ tax rate.

## Huntington Bancshares Incorporated

## Consolidated Balance Sheets

| (dollar amounts in thousands, except number of shares) |  | 2014 | 2013 |  |  |  | Percent Changes vs. |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | March 31, |  | December 31, |  | March 31, |  | 4Q13 | 1Q13 |
|  |  | (Unaudited) |  |  |  | (Unaudited) |  |  |
| Assets |  |  |  |  |  |  |  |  |
| Cash and due from banks | \$ | 973,264 | \$ | 1,001,132 | \$ | 828,688 | (3)\% | 17\% |
| Interest-bearing deposits in banks |  | 71,231 |  | 57,043 |  | 71,317 | 25 | - |
| Trading account securities |  | 40,439 |  | 35,573 |  | 86,520 | 14 | (53) |
| Loans held for sale |  | 295,312 |  | 326,212 |  | 729,707 | (9) | (60) |
| Available-for-sale and other securities |  | 7,754,790 |  | 7,308,753 |  | 7,504,639 | 6 | 3 |
| Held-to-maturity securities |  | 3,734,723 |  | 3,836,667 |  | 1,693,074 | (3) | 121 |
| Loans and leases(1) |  | 44,353,908 |  | 43,120,500 |  | 41,283,524 | 3 | 7 |
| Allowance for loan and lease losses |  | $(631,918)$ |  | $(647,870)$ |  | $(746,769)$ | (2) | (15) |
| Net loans and leases |  | 43,721,990 |  | 42,472,630 |  | 40,536,755 | 3 | 8 |
| Bank owned life insurance |  | 1,681,898 |  | 1,647,170 |  | 1,609,610 | 2 | 4 |
| Premises and equipment |  | 628,966 |  | 634,657 |  | 620,833 | (1) | 1 |
| Goodwill |  | 505,448 |  | 444,268 |  | 444,268 | 14 | 14 |
| Other intangible assets |  | 90,757 |  | 93,193 |  | 124,236 | (3) | (27) |
| Accrued income and other assets |  | 1,646,935 |  | 1,609,877 |  | 1,795,103 | 2 | (8) |
| Total assets | \$ | $\underline{\text { 61,145,753 }}$ | \$ | 59,467,175 | \$ | $\underline{56,044,750}$ | 3\% | $\underline{9}$ |
| Liabilities and shareholders' equity |  |  |  |  |  |  |  |  |
| Liabilities |  |  |  |  |  |  |  |  |
| Deposits(2) | \$ | 49,348,753 | \$ | 47,506,718 | \$ | 46,867,141 | 4\% | 5\% |
| Short-term borrowings |  | 1,398,393 |  | 552,143 |  | 732,705 | 153 | 91 |
| Federal Home Loan Bank advances |  | 333,233 |  | 1,808,293 |  | 183,491 | (82) | 82 |
| Other long-term debt |  | 1,842,684 |  | 1,349,119 |  | 156,301 | 37 | 1,079 |
| Subordinated notes |  | 980,735 |  | 1,100,860 |  | 1,188,674 | (11) | (17) |
| Accrued expenses and other liabilities |  | 1,065,721 |  | 1,059,888 |  | 1,059,517 | 1 | 1 |
| Total liabilities |  | 54,969,519 |  | 53,377,021 |  | 50,187,829 | 3 | 10 |
| Shareholder's equity |  |  |  |  |  |  |  |  |
| Preferred stock-authorized 6,617,808 shares-Series A, 8.50\% fixed rate, noncumulative perpetual convertible preferred stock, par value of $\$ 0.01$, and liquidation value per share of $\$ 1,000$ |  | 362,507 |  | 362,507 |  | 362,507 | - | - |
| Series B, floating rate, non-voting, non-cumulative perpetual preferred stock, par value of $\$ 0.01$, and liquidation value per share of $\$ 1,000$ |  | 23,785 |  | 23,785 |  | 23,785 | - | - |
| Common stock -Par value of \$0.01 |  | 8,290 |  | 8,322 |  | 8,401 | - | (1) |
| Capital surplus |  | 7,372,024 |  | 7,398,515 |  | 7,451,287 | - | (1) |
| Less treasury shares, at cost |  | $(8,793)$ |  | $(9,643)$ |  | $(11,141)$ | (9) | (21) |
| Accumulated other comprehensive loss |  | $(201,747)$ |  | $(214,009)$ |  | $(159,955)$ | (6) | 26 |
| Retained earnings |  | $(1,379,832)$ |  | $(1,479,323)$ |  | $(1,817,963)$ | (7) | (24) |
| Total shareholders' equity |  | 6,176,234 |  | 6,090,154 |  | 5,856,921 | 1 | 5 |
| Total liabilities and shareholders' equity | \$ | 61,145,753 | \$ | 59,467,175 | \$ | 56,044,750 | 3\% | $9 \%$ |
| Common shares authorized (par value of \$0.01) |  | ,500,000,000 |  | 1,500,000,000 |  | ,500,000,000 |  |  |
| Common shares issued |  | 828,989,905 |  | 832,217,098 |  | 840,087,217 |  |  |
| Common shares outstanding |  | 827,771,805 |  | 830,963,427 |  | 838,757,987 |  |  |
| Treasury shares outstanding |  | 1,218,100 |  | 1,253,671 |  | 1,329,230 |  |  |
| Preferred shares issued |  | 1,967,071 |  | 1,967,071 |  | 1,967,071 |  |  |
| Preferred shares outstanding |  | 398,007 |  | 398,007 |  | 398,007 |  |  |

[^0]Huntington Bancshares Incorporated

## Loans and Leases Composition

| (dollar amounts in millions) | 2014 |  | 2013 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | March 31, |  | December 31, |  | September 30, |  | June 30, |  | March 31, |  |
| Ending Balances by Type: |  |  |  |  |  |  |  |  |  |  |
| Commercial:(1) |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$18,046 | 41\% | \$17,594 | 41\% | \$17,335 | 41\% | \$17,113 | 41\% | \$17,267 | 42\% |
| Commercial real estate: |  |  |  |  |  |  |  |  |  |  |
| Construction | 692 | 2 | 557 | 1 | 544 | 1 | 607 | 1 | 574 | 1 |
| Commercial | 4,339 | 10 | 4,293 | 10 | 4,328 | 10 | 4,286 | 10 | 4,485 | 11 |
| Commercial real estate | 5,031 | 12 | 4,850 | 11 | 4,872 | 11 | 4,893 | 11 | 5,059 | 12 |
| Total commercial | $\underline{\mathbf{2 3 , 0 7 7}}$ | 53 | 22,444 | 52 | 22,207 | 52 | 22,006 | 52 | 22,326 | 54 |
| Consumer: |  |  |  |  |  |  |  |  |  |  |
| Automobile | 6,999 | 16 | 6,639 | 15 | 6,317 | 15 | 5,810 | 14 | 5,036 | 12 |
| Home equity | 8,373 | 19 | 8,336 | 19 | 8,347 | 20 | 8,369 | 20 | 8,474 | 21 |
| Residential mortgage | 5,542 | 12 | 5,321 | 12 | 5,307 | 12 | 5,168 | 12 | 5,051 | 12 |
| Other consumer | 363 | - | 380 | 2 | 378 | 1 | 387 | 2 | 397 | 1 |
| Total consumer | 21,277 | 47 | 20,676 | 48 | 20,349 | 48 | 19,734 | 48 | 18,958 | 46 |
| Total loans and leases | \$44,354 | 100\% | \$43,120 | 100\% | \$42,556 | 100\% | \$41,740 | 100\% | \$41,284 | 100\% |
| Ending Balances by Business Segment:(2) |  |  |  |  |  |  |  |  |  |  |
| Retail and Business Banking | \$13,027 | 29\% | \$12,710 | 30\% | \$12,639 | 30\% | \$12,605 | 30\% | \$12,711 | 31\% |
| Commercial Banking | 10,962 | 25 | 10,735 | 25 | 10,988 | 26 | 10,755 | 26 | 10,791 | 26 |
| AFCRE | 14,125 | 32 | 13,568 | 31 | 12,841 | 30 | 12,433 | 30 | 11,848 | 29 |
| RBPCG | 2,875 | 7 | 2,850 | 7 | 2,833 | 7 | 2,830 | 7 | 2,830 | 7 |
| Home Lending | 3,229 | 7 | 3,206 | 7 | 3,214 | 8 | 3,127 | 7 | 3,028 | 7 |
| Treasury / Other | 136 | - | 51 | - | 41 | - | (10) | - | 76 | - |
| Total loans and leases | \$44,354 | 100\% | \$43,120 | 100\% | \$42,556 | 100\% | \$41,740 | 100\% | \$41,284 | 100\% |


|  | First |  | 2013 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Fourth |  | Third |  | Second |  | First |  |
| Average Balances by Business Segment:(2) |  |  |  |  |  |  |  |  |  |  |
| Retail and Business Banking | \$12,807 | 29\% | \$12,675 | 29\% | \$12,589 | 30\% | \$12,643 | 31\% | \$12,646 | 31\% |
| Commercial Banking | 10,861 | 25 | 11,122 | 26 | 10,780 | 26 | 10,690 | 26 | 10,625 | 26 |
| AFCRE | 13,679 | 32 | 13,216 | 31 | 12,558 | 30 | 11,999 | 29 | 11,769 | 29 |
| RBPCG | 2,840 | 7 | 2,835 | 7 | 2,825 | 7 | 2,826 | 7 | 2,840 | 7 |
| Home Lending | 3,198 | 7 | 3,223 | 7 | 3,184 | 8 | 3,099 | 8 | 2,953 | 7 |
| Treasury / Other | 38 | - | 68 | - | 58 | - | 22 | - | 31 | - |
| Total loans and leases | \$43,423 | 100\% | \$43,139 | 100\% | \$41,994 | 100\% | \$41,279 | 100\% | \$40,864 | 100\% |

[^1]
## Huntington Bancshares Incorporated

Deposits Composition

| (dollar amounts in millions) | 2014 |  | 2013 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | December 31, |  | September 30, |  | June 30, |  | March 31, |  |
| Ending Balances by Type: |  |  |  |  |  |  |  |  |  |  |
| Demand deposits-noninterest-bearing | \$14,314 | 29\% | \$13,650 | 29\% | \$13,421 | 29\% | \$13,491 | 29\% | \$12,757 | 27 |
| Demand deposits-interest-bearing | 5,970 | 12 | 5,880 | 12 | 5,856 | 13 | 5,977 | 13 | 6,135 | 13 |
| Money market deposits | 17,693 | 36 | 17,213 | 36 | 16,212 | 34 | 15,131 | 33 | 15,165 | 32 |
| Savings and other domestic deposits | 5,115 | 10 | 4,871 | 10 | 4,946 | 11 | 5,054 | 11 | 5,174 | 11 |
| Core certificates of deposit | 3,557 | 7 | 3,723 | 8 | 4,108 | 9 | 4,353 | 9 | 5,170 | 11 |
| Total core deposits | 46,649 | 94 | 45,337 | 95 | 44,543 | 96 | 44,006 | 95 | 44,401 | 94 |
| Other domestic deposits of \$250,000 or more | 289 | 1 | 274 | 1 | 268 | 1 | 283 | 1 | 355 | 1 |
| Brokered deposits and negotiable CDs | 2,074 | 4 | 1,580 | 3 | 1,366 | 3 | 1,695 | 4 | 1,807 | 4 |
| Deposits in foreign offices | 337 | 1 | 316 | 1 | 387 | - | 347 | - | 304 | 1 |
| Total deposits | $\underline{\$ 49,349}$ | 100\% | \$47,507 | 100\% | \$ 46,564 | :100\% | \$46,331 | 100\% | \$46,867 | 100 |
| Total core deposits: |  |  |  |  |  |  |  |  |  |  |
| Commercial | \$20,507 | 44\% | \$19,982 | 44\% | \$19,526 | 44\% | \$18,922 | 43\% | \$18,502 | 42 |
| Consumer | 26,142 | 56 | 25,355 | 56 | 25,017 | 56 | 25,084 | 57 | 25,899 | 58 |
| Total core deposits | \$46,649 | 100\% | \$45,337 | 100\% | \$44,543 | 100\% | \$44,006 | =100\% | \$44,401 | $\underline{\underline{100}}$ |
| Ending Balances by Business Segment:(2) |  |  |  |  |  |  |  |  |  |  |
| Retail and Business Banking | \$29,370 | 62\% | \$28,294 | 60\% | \$28,163 | 61\% | \$28,209 | 61\% | \$28,718 | 61 |
| Commercial Banking | 10,217 | 22 | 10,188 | 21 | 9,969 | 21 | 9,079 | 20 | 9,210 | 20 |
| AFCRE | 1,203 | 3 | 1,171 | 2 | 1,125 | 2 | 1,068 | 2 | 1,019 | 2 |
| RBPCG | 6,267 | 9 | 6,094 | 13 | 5,876 | 13 | 6,195 | 13 | 5,983 | 13 |
| Home Lending | 281 | 1 | 330 | 1 | 278 | 1 | 388 | 1 | 400 | 1 |
| Treasury / Other | 2,011 | 4 | 1,430 | 3 | 1,153 | 2 | 1,392 | 3 | 1,537 | 3 |
| Total deposits | $\underline{\$ 49,349}$ | 100\% | $\underline{\$ 47,507}$ | 100\% | $\underline{\$ 46,564}$ | $\underline{\underline{100}} \%$ | $\underline{\text { \$46,331 }}$ | =100\% | $\underline{\$ 46,867}$ | $\underline{\underline{100}}$ |


|  | 2014 |  | 2013 |  |  |  |  |  | 2013 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Firs |  | Fourth |  | Third |  | Second |  | First |  |
| Average Balances by Business Segment:(2) |  |  |  |  |  |  |  |  |  |  |
| Retail and Business Banking | \$28,633 | 60\% | \$28,424 | 61\% | \$28,156 | 61\% | \$28,339 | 61\% | \$28,324 | 62 |
| Commercial Banking | 10,060 | 21 | 9,861 | 21 | 9,604 | 21 | 9,017 | 20 | 9,221 | 20 |
| AFCRE | 1,142 | 2 | 1,114 | 2 | 1,064 | 2 | 1,002 | 2 | 975 | 2 |
| RBPCG | 5,906 | 12 | 5,937 | 13 | 5,535 | 12 | 5,954 | 13 | 5,638 | 12 |
| Home Lending | 257 | 1 | 293 | 1 | 335 | 1 | 412 | 1 | 385 | 1 |
| Treasury / Other | 1,591 | 3 | 1,145 | 2 | 1,276 | 3 | 1,463 | 3 | 1,470 | 3 |
| Total deposits | \$47,589 | 100\% | \$46,774 | 100\% | \$45,970 | 100\% | \$46,187 | 100\% | \$46,013 | $\underline{\underline{100}}$ |

[^2]Huntington Bancshares Incorporated

## Consolidated Quarterly Average Balance Sheets

(Unaudited)

| (dollar amounts in millions) | Average Balances |  |  |  |  | Percent Changes vs. |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2014 | 2013 |  |  |  |  |  |
|  | First | Fourth | Third | Second | First | 4Q13 | 1Q13 |
| Assets |  |  |  |  |  |  |  |
| Interest-bearing deposits in banks | \$ 83 | \$ 71 | \$ 54 | \$ 84 | \$ 72 | 17 \% | 15\% |
| Loans held for sale | 279 | 322 | 379 | 678 | 709 | (13) | (61) |
| Taxable | 6,240 | 5,818 | 6,040 | 6,729 | 6,964 | 7 | (10) |
| Tax-exempt | 1,115 | 548 | 565 | 591 | 549 | 103 | 103 |
| Total available-for-sale and other securities | 7,355 | 6,366 | 6,605 | 7,320 | 7,513 | 16 | (2) |
| Trading account securities | 38 | 76 | 76 | 84 | 85 | (50) | (55) |
| Held-to-maturity securities-taxable | 3,783 | 3,038 | 2,139 | 1,711 | 1,717 | 25 | 120 |
| Securities | 11,176 | 9,480 | 8,820 | 9,115 | 9,315 | 18 | 20 |
| Loans and leases:(1) |  |  |  |  |  |  |  |
| Commercial and industrial | 17,631 | 17,671 | 17,032 | 17,033 | 16,954 | - | 4 |
| Commercial real estate: |  |  |  |  |  |  |  |
| Construction | 612 | 573 | 565 | 586 | 598 | 7 | 2 |
| Commercial | 4,289 | 4,331 | 4,345 | 4,429 | 4,694 | (1) | (9) |
| Commercial real estate | 4,901 | 4,904 | 4,910 | 5,015 | 5,292 | - | (7) |
| Total commercial | 22,532 | 22,575 | 21,942 | 22,048 | 22,246 | - | 1 |
| Automobile | 6,786 | 6,502 | 6,075 | 5,283 | 4,833 | 4 | 40 |
| Home equity | 8,340 | 8,346 | 8,341 | 8,263 | 8,395 | - | (1) |
| Residential mortgage | 5,379 | 5,331 | 5,256 | 5,225 | 4,978 | 1 | 8 |
| Other consumer | 386 | 385 | 380 | 460 | 412 | - | (6) |
| Total consumer | 20,891 | 20,564 | $\underline{\text { 20,052 }}$ | 19,231 | 18,618 | 2 | 12 |
| Total loans and leases | 43,423 | 43,139 | 41,994 | 41,279 | 40,864 | 1 | 6 |
| Allowance for loan and lease losses | (649) | (668) | (717) | (746) | (772) | (3) | (16) |
| Net loans and leases | 42,774 | 42,471 | 41,277 | 40,533 | 40,092 | 1 | 7 |
| Total earning assets | 54,961 | 53,012 | 51,247 | 51,156 | 50,960 | 4 | 8 |
| Cash and due from banks | 904 | 846 | 944 | 940 | 904 | 7 | - |
| Intangible assets | 535 | 542 | 552 | 563 | 571 | (1) | (6) |
| All other assets | 3,941 | 3,917 | 3,889 | 3,976 | 4,065 | 1 | (3) |
| Total assets | \$559,692 | \$57,649 | \$55,915 | \$55,889 | \$55,728 | 4 \% | 7\% |
| Liabilities and shareholders' equity |  |  |  |  |  |  |  |
| Deposits: |  |  |  |  |  |  |  |
| Demand deposits-noninterest-bearing | \$13,192 | \$13,337 | \$13,088 | \$12,879 | \$12,165 | (1)\% | 8\% |
| Demand deposits-interest-bearing | 5,775 | 5,755 | 5,763 | 5,927 | 5,977 | - | (3) |
| Total demand deposits | 18,967 | 19,092 | 18,851 | 18,806 | 18,142 | (1) | 5 |
| Money market deposits | 17,648 | 16,827 | 15,739 | 15,069 | 15,045 | 5 | 17 |
| Savings and other domestic deposits | 4,967 | 4,912 | 5,007 | 5,115 | 5,083 | 1 | (2) |
| Core certificates of deposit | 3,613 | 3,916 | 4,176 | 4,778 | 5,346 | (8) | (32) |
| Total core deposits | 45,195 | 44,747 | 43,773 | 43,768 | 43,616 | 1 | 4 |
| Other domestic deposits of \$250,000 or more | 284 | 275 | 268 | 324 | 360 | 3 | (21) |
| Brokered deposits and negotiable CDs | 1,782 | 1,398 | 1,553 | 1,779 | 1,697 | 27 | 5 |
| Deposits in foreign offices | 328 | 354 | 376 | 316 | 340 | (7) | (4) |
| Total deposits | 47,589 | 46,774 | 45,970 | 46,187 | 46,013 | 2 | 3 |
| Short-term borrowings | 883 | 629 | 710 | 701 | 762 | 40 | 16 |
| Federal Home Loan Bank advances | 1,499 | 851 | 549 | 757 | 686 | 76 | 119 |
| Subordinated notes and other long-term debt | 2,503 | 2,244 | 1,753 | 1,292 | 1,348 | 12 | 86 |
| Total interest-bearing liabilities | 39,282 | 37,161 | 35,894 | 36,058 | 36,644 | 6 | 7 |
| All other liabilities |  |  |  |  |  |  |  |
|  | 1,035 | 1,095 | 1,054 | 1,064 | 1,085 | (5) | (5) |
| Shareholders' equity | 6,183 | 6,056 | 5,879 | 5,888 | 5,834 | 2 | 6 |
| Total liabilities and shareholders' equity | \$59,692 | \$57,649 | \$55,915 | \$55,889 | \$55,728 | 4 \% | 7\% |

[^3]
## Huntington Bancshares Incorporated

## Consolidated Quarterly Net Interest Margin-Interest Income / Expense (1)

(Unaudited)

| (dollar amounts in thousands) | Interest Income / Expense |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2014 | 2013 |  |  |  |
|  | First | Fourth | Third | Second | First |
| Assets |  |  |  |  |  |
| Interest-bearing deposits in banks | \$ 6 | \$ 7 | \$ 9 | \$ 57 | \$ 29 |
| Loans held for sale | 2,603 | 3,586 | 3,699 | 5,739 | 5,702 |
| Securities: |  |  |  |  |  |
| Available-for-sale and other securities: |  |  |  |  |  |
| Taxable | 38,456 | 34,554 | 35,280 | 38,538 | 40,185 |
| Tax-exempt | 8,439 | 8,696 | 5,700 | 5,829 | 5,438 |
| Total available-for-sale and other securities | 46,895 | 43,250 | 40,980 | 44,367 | 45,623 |
| Trading account securities | 107 | 79 | 43 | 126 | 106 |
| Held-to-maturity securities-taxable | 23,320 | 18,378 | 12,220 | 9,778 | 9,838 |
| Total securities | 70,322 | 61,708 | 53,243 | 54,272 | 55,567 |
| Loans and leases: |  |  |  |  |  |
| Commercial: |  |  |  |  |  |
| Commercial and industrial | 157,016 | 159,686 | 160,285 | 161,543 | 162,396 |
| Commercial real estate: |  |  |  |  |  |
| Construction | 6,108 | 5,916 | 5,650 | 5,829 | 6,045 |
| Commercial | 41,171 | 43,906 | 45,525 | 46,214 | 46,978 |
| Commercial real estate | 47,278 | 49,822 | 51,175 | 52,043 | 53,023 |
| Total commercial | 204,294 | 209,508 | 211,460 | 213,586 | 215,419 |
| Consumer: |  |  |  |  |  |
| Automobile | 59,153 | 60,080 | 58,216 | 52,159 | 51,013 |
| Home equity | 84,634 | 86,460 | 86,131 | 85,796 | 86,991 |
| Residential mortgage | 50,834 | 50,225 | 50,111 | 49,912 | 49,353 |
| Other consumer | 6,514 | 6,447 | 6,677 | 7,649 | 7,168 |
| Total consumer | 201,136 | 203,212 | 201,135 | 195,516 | 194,525 |
| Total loans and leases | 405,430 | 412,720 | 412,595 | 409,102 | 409,944 |
| Total earning assets | \$478,361 | $\underline{\$ 478,020}$ | $\underline{\$ 469,546}$ | \$469,169 | \$471,242 |
| Liabilities |  |  |  |  |  |
| Deposits: |  |  |  |  |  |
| Demand deposits-noninterest-bearing | \$ - | \$ - | \$ - | \$ - | \$ |
| Demand deposits-interest-bearing | 512 | 630 | 636 | 617 | 642 |
| Total demand deposits | 512 | 630 | 636 | 617 | 642 |
| Money market deposits | 10,940 | 11,296 | 10,211 | 8,886 | 8,438 |
| Savings and other domestic deposits | 2,459 | 2,925 | 3,134 | 3,416 | 3,818 |
| Core certificates of deposit | 8,387 | 10,330 | 11,094 | 13,410 | 15,710 |
| Total core deposits | 22,299 | 25,181 | 25,075 | 26,329 | 28,608 |
| Other domestic deposits of \$250,000 or more | 289 | 271 | 300 | 406 | 465 |
| Brokered deposits and negotiable CDs | 1,246 | 1,385 | 2,145 | 2,746 | 2,823 |
| Deposits in foreign offices | 104 | 122 | 136 | 110 | 140 |
| Total deposits | 23,938 | 26,959 | 27,656 | 29,591 | 32,036 |
| Short-term borrowings | 150 | 129 | 158 | 179 | 234 |
| Federal Home Loan Bank advances | 453 | 306 | 197 | 272 | 301 |
| Subordinated notes and other long-term debt | 10,408 | 11,781 | 10,049 | 7,603 | 8,578 |
| Total interest bearing liabilities | 34,949 | 39,175 | 38,060 | 37,645 | 41,149 |
| Net interest income | \$443,391 | \$438,845 | $\underline{\text { \$431,486 }}$ | \$431,524 | $\underline{\text { \$430,093 }}$ |

[^4]
## Huntington Bancshares Incorporated

## Consolidated Quarterly Net Interest Margin-Yield

(Unaudited)

| Fully-taxable equivalent basis ${ }^{(1)}$ | Average Rates (2) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2014 | 2013 |  |  |  |
|  | First | Fourth | Third | Second | First |
| Assets |  |  |  |  |  |
| Interest-bearing deposits in banks | 0.03\% | 0.04\% | 0.07\% | 0.27\% | 0.16\% |
| Loans held for sale | 3.74 | 4.46 | 3.89 | 3.39 | 3.22 |
| Securities: |  |  |  |  |  |
| Available-for-sale and other securities: |  |  |  |  |  |
| Taxable | 2.47 | 2.38 | 2.34 | 2.29 | 2.31 |
| Tax-exempt | 3.03 | 6.34 | . 4.04 | 3.94 | $\underline{3.96}$ |
| Total available-for-sale and other securities | 2.55 | 2.72 | 2.48 | 2.42 | 2.43 |
| Trading account securities | 1.12 | 0.42 | 0.23 | 0.60 | 0.50 |
| Held-to-maturity securities-taxable | $\underline{.2 .47}$ | 2.42 | . 2.29 | 2.29 | $\underline{2.29}$ |
| Total securities | 2.52 | 2.60 | 2.41 | 2.38 | 2.39 |
| Loans and leases:(2)(3) |  |  |  |  |  |
| Commercial: |  |  |  |  |  |
| Commercial and industrial | 3.56 | 3.54 | 3.68 | 3.75 | 3.83 |
| Commercial real estate: |  |  |  |  |  |
| Construction | 3.99 | 4.04 | 3.91 | 3.93 | 4.05 |
| Commercial | 3.84 | 3.97 | . 4.10 | 4.13 | $\underline{4.00}$ |
| Commercial real estate | 3.86 | 3.98 | 4.08 | 4.09 | $\underline{4.01}$ |
| Total commercial | 3.63 | 3.63 | . 3.77 | 3.83 | 3.87 |
| Consumer: |  |  |  |  |  |
| Automobile | 3.54 | 3.67 | 3.80 | 3.96 | 4.28 |
| Home equity | 4.12 | 4.11 | 4.10 | 4.16 | 4.20 |
| Residential mortgage | 3.78 | 3.77 | 3.81 | 3.82 | 3.97 |
| Other consumer | 6.84 | 6.64 | $\underline{6.98}$ | 6.66 | 7.05 |
| Total consumer | 3.89 | 3.93 | . 3.99 | 4.07 | $\underline{4.22}$ |
| Total loans and leases | 3.75 | 3.77 | . 3.87 | 3.95 | $\underline{4.03}$ |
| Total earning assets | 3.53\% | 3.58\% | 3.64\% | 3.68\% | 3.75\% |
| Liabilities |  |  |  |  |  |
| Deposits: |  |  |  |  |  |
| Demand deposits-noninterest-bearing | - \% | - \% | - \% | - \% | - \% |
| Demand deposits-interest-bearing | 0.04 | 0.04 | . 0.04 | 0.04 | -0.04 |
| Total demand deposits | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 |
| Money market deposits | 0.25 | 0.27 | 0.26 | 0.24 | 0.23 |
| Savings and other domestic deposits | 0.20 | 0.24 | 0.25 | 0.27 | 0.30 |
| Core certificates of deposit | 0.94 | 1.05 | . 1.05 | 1.13 | $\underline{1.19}$ |
| Total core deposits | 0.28 | 0.32 | 0.32 | 0.34 | 0.37 |
| Other domestic deposits of \$250,000 or more | 0.41 | 0.39 | 0.44 | 0.50 | 0.52 |
| Brokered deposits and negotiable CDs | 0.28 | 0.39 | 0.55 | 0.62 | 0.67 |
| Deposits in foreign offices | 0.13 | 0.14 | . 0.14 | 0.14 | $\underline{0.17}$ |
| Total deposits | 0.28 | 0.32 | 0.33 | 0.36 | 0.38 |
| Short-term borrowings | 0.07 | 0.08 | 0.09 | 0.10 | 0.12 |
| Federal Home Loan Bank advances | 0.12 | 0.14 | 0.14 | 0.14 | 0.18 |
| Subordinated notes and other long-term debt | 1.66 | 2.10 | . 2.29 | 2.35 | $\underline{.2 .54}$ |
| Total interest-bearing liabilities | . 0.36 | 0.42 | -0.42 | 0.42 | -0.45 |
| Net interest rate spread | 3.17 | 3.15 | 3.20 | 3.26 | 3.30 |
| Impact of noninterest-bearing funds on margin | . 0.10 | 0.13 | -0.14 | 0.12 | -0.12 |
| Net interest margin | 3.27\% | 3.28\% | 3.34\% | 3.38\% | 3.42\% |

## Commercial Loan Derivative Impact

(Unaudited)

|  | Average Rates (2) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2014 | 2013 |  |  |  |
| Fully-taxable equivalent basis(1) | First | Fourth | Third | Second | First |
| Commercial loans(2)(3) | 3.37\% | 3.47\% | 3.58\% | 3.57\% | 3.58\% |
| Impact of commercial loan derivatives | . 0.25 | 0.17 | 0.19 | 0.26 | . 0.29 |
| Total commercial-as reported | 3.63\% | 3.63\% | 3.77\% | 3.83\% | 3.87\% |
| Average 30 day LIBOR | 0.16\% | 0.17\% | 0.19\% | 0.20\% | 0.20\% |

[^5]
## Huntington Bancshares Incorporated

## Selected Quarterly Income Statement Data(1)

(Unaudited)

| (dollar amounts in thousands, except per share amounts) | 2014 | 2013 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | First | Fourth | Third | Second | First |
| Interest income | \$472,455 | \$469,824 | \$462,911 | \$462,582 | \$465,319 |
| Interest expense | 34,949 | 39,175 | 38,060 | 37,645 | 41,149 |
| Net interest income | 437,506 | 430,649 | 424,851 | 424,937 | 424,170 |
| Provision for credit losses | 24,630 | 24,331 | 11,400 | 24,722 | 29,592 |
| Net interest income after provision for credit losses | 412,876 | 406,318 | 413,451 | 400,215 | 394,578 |
| Service charges on deposit accounts | 64,582 | 69,992 | 72,918 | 68,009 | 60,883 |
| Mortgage banking income | 23,089 | 24,327 | 23,622 | 33,659 | 45,248 |
| Trust services | 29,565 | 30,711 | 30,470 | 30,666 | 31,160 |
| Electronic banking | 23,642 | 24,251 | 24,281 | 23,346 | 20,713 |
| Insurance income | 16,496 | 15,556 | 17,269 | 17,187 | 19,252 |
| Brokerage income | 17,071 | 15,116 | 16,532 | 19,545 | 17,995 |
| Bank owned life insurance income | 13,307 | 13,817 | 13,740 | 15,421 | 13,442 |
| Capital markets fees | 9,194 | 12,332 | 12,825 | 12,229 | 7,834 |
| Gain on sale of loans | 3,570 | 7,144 | 5,063 | 3,348 | 2,616 |
| Securities gains (losses) | 16,970 | 1,239 | 98 | (409) | (509) |
| Other income | 30,999 | 35,406 | 36,951 | 28,918 | 37,984 |
| Total noninterest income | 248,485 | 249,891 | 253,769 | 251,919 | 256,618 |
| Personnel costs | 249,477 | 249,554 | 229,326 | 263,862 | 258,895 |
| Outside data processing and other services | 51,490 | 51,071 | 49,313 | 49,897 | 49,265 |
| Net occupancy | 33,433 | 31,984 | 35,591 | 27,656 | 30,114 |
| Equipment | 28,750 | 28,774 | 28,192 | 24,947 | 24,880 |
| Marketing | 10,686 | 13,704 | 12,270 | 14,239 | 10,971 |
| Deposit and other insurance expense | 13,718 | 10,056 | 11,155 | 13,461 | 15,490 |
| Amortization of intangibles | 9,291 | 10,320 | 10,362 | 10,362 | 10,320 |
| Professional services | 12,231 | 11,567 | 12,487 | 9,341 | 7,192 |
| Other expense | 51,045 | 38,979 | 34,640 | 32,100 | 35,666 |
| Total noninterest expense | 460,121 | 446,009 | 423,336 | 445,865 | 442,793 |
| Income before income taxes | 201,240 | 210,200 | 243,884 | 206,269 | 208,403 |
| Provision for income taxes | 52,097 | 52,029 | 65,047 | 55,269 | 55,129 |
| Net income | \$ 149,143 | \$158,171 | \$178,837 | \$ 151,000 | \$ 153,274 |
| Dividends on preferred shares | 7,964 | 7,965 | 7,967 | 7,967 | 7,970 |
| Net income applicable to common shares | \$141,179 | \$150,206 | \$170,870 | \$143,033 | \$ 145,304 |
| Average common shares-basic | 829,659 | 830,590 | 830,398 | 834,730 | 841,103 |
| Average common shares-diluted | 842,677 | 842,324 | 841,025 | 843,840 | 848,708 |
| Per common share |  |  |  |  |  |
| Net income-basic | \$ 0.17 | \$ 0.18 | \$ 0.21 | \$ 0.17 | \$ 0.17 |
| Net income-diluted | 0.17 | 0.18 | 0.20 | 0.17 | 0.17 |
| Cash dividends declared | 0.05 | 0.05 | 0.05 | 0.05 | 0.04 |
| Revenue-fully-taxable equivalent (FTE) |  |  |  |  |  |
| Net interest income | \$437,506 | \$430,649 | \$ 424,851 | \$ 424,937 | \$ 424,170 |
| FTE adjustment | 5,885 | 8,196 | 6,634 | 6,587 | 5,923 |
| Net interest income(2) | 443,391 | 438,845 | 431,485 | 431,524 | 430,093 |
| Noninterest income | 248,485 | 249,891 | 253,769 | 251,919 | 256,618 |
| Total revenue(2) | $\underline{\underline{\$ 91,876}}$ | \$688,736 | \$ 685,254 | \$ 683,443 | \$ 686,711 |

(1) Comparisons for presented periods are impacted by a number of factors. Refer to Significant Items.
(2) On a fully-taxable equivalent (FTE) basis assuming a $35 \%$ tax rate.

## Huntington Bancshares Incorporated

## Quarterly Mortgage Banking Income <br> (Unaudited)

| (dollar amounts in thousands, except as noted) | 2014 | 2013 |  |  |  | Percent Changes vs. |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | First | Fourth | Third | Second | First | 4Q13 | 1Q13 |
| Mortgage banking income |  |  |  |  |  |  |  |
| Origination and secondary marketing | \$ 14,497 | \$ 14,201 | \$ 15,568 | \$ 27,917 | \$ 27,330 | 2\% | (47)\% |
| Servicing fees | 10,939 | 10,809 | 10,868 | 10,898 | 11,241 | 1 | (3) |
| Amortization of capitalized servicing | $(5,982)$ | $(6,062)$ | $(6,783)$ | $(7,998)$ | $(7,903)$ | (1) | (24) |
| Other mortgage banking income | 3,535 | 3,397 | 3,685 | 4,470 | 4,654 | 4 | (24) |
| Subtotal | 22,989 | 22,345 | 23,338 | 35,287 | 35,322 | 3 | (35) |
| MSR valuation adjustment(1) | $(1,597)$ | 3,458 | 173 | 14,127 | 17,798 | (146) | (109) |
| Net trading gains (losses) related to MSR hedging | 1,697 | $(1,476)$ | 110 | $(15,755)$ | $(7,872)$ | (215) | (122) |
| Total mortgage banking income | \$ 23,089 | \$ 24,327 | \$ 23,621 | \$ 33,659 | \$ 45,248 | (5) $\%$ | (49) $\%$ |
| Mortgage originations (in millions) | \$ 657 | \$ 841 | \$ 1,176 | \$ 1,282 | \$ 1,119 | (22)\% | (41)\% |
| Capitalized mortgage servicing rights( 2 ) | 163,279 | 162,301 | 158,776 | 155,522 | 139,927 | 1 | 17 |
| Total mortgages serviced for others (in millions)(2) | 15,614 | 15,239 | 15,231 | 15,213 | 15,367 | 2 | 2 |
| MSR \% of investor servicing portfolio(2) | 1.05\% | 1.07\% | 1.04\% | 1.02\% | 0.91\% | (2) | 15 |
| Net impact of MSR hedging |  |  |  |  |  |  |  |
| MSR valuation adjustment(1) | \$ $(1,597)$ | \$ 3,458 | \$ 173 | \$ 14,127 | \$ 17,798 | (146)\% | (109)\% |
| Net trading gains (losses) related to MSR hedging | 1,697 | $(1,476)$ | 110 | $(15,755)$ | $(7,872)$ | (215) | (122) |
| Net gain (loss) of MSR hedging | \$ 100 | \$ 1,982 | \$ 283 | \$ (1,628) | \$ 9,926 | (95)\% | (99)\% |

(1) The change in fair value for the period represents the MSR valuation adjustment, net of amortization of capitalized servicing.
(2) At period end.

## Huntington Bancshares Incorporated

## Quarterly Credit Reserves Analysis

(Unaudited)

| (dollar amounts in thousands) | 2014 | 2013 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | First | Fourth | Third | Second | First |
| Allowance for loan and lease losses, beginning of period | \$647,870 | \$666,030 | \$733,076 | \$746,769 | \$769,075 |
| Loan and lease losses | $(73,011)$ | $(73,684)$ | $(85,252)$ | $(63,238)$ | $(84,142)$ |
| Recoveries of loans previously charged off | 30,025 | 27,237 | 29,510 | 28,448 | 32,455 |
| Net loan and lease losses | $(42,986)$ | $(46,447)$ | $(55,742)$ | $(34,790)$ | $(51,687)$ |
| Provision for loan and lease losses | 28,161 | 28,289 | $(11,234)$ | 21,354 | 29,388 |
| Allowance of assets sold or transferred to loans held for sale | $(1,127)$ | (2) | (70) | (257) | (7) |
| Allowance for loan and lease losses, end of period | \$631,918 | \$647,870 | \$666,030 | \$733,076 | \$746,769 |
| Allowance for unfunded loan commitments and letters of credit, beginning of period | \$ 62,899 | \$ 66,857 | \$ 44,223 | \$ 40,855 | \$ 40,651 |
| Provision for (reduction in) unfunded loan commitments and letters of credit losses | $(3,531)$ | $(3,958)$ | 22,634 | 3,368 | 204 |
| Allowance for unfunded loan commitments and letters of credit, end of period | \$ 59,368 | \$ 62,899 | \$ 66,857 | \$ 44,223 | \$ 40,855 |
| Total allowance for credit losses, end of period | \$691,286 | \$710,769 | \$732,887 | \$777,299 | \$787,624 |
| Allowance for loan and lease losses (ALLL) as \% of: |  |  |  |  |  |
| Total loans and leases | 1.42\% | 1.50\% | 1.57\% | 1.76\% | 1.81\% |
| Nonaccrual loans and leases (NALs) | 193 | 201 | 200 | 202 | 196 |
| Nonperforming assets (NPAs) | 174 | 184 | 178 | 185 | 180 |
| Total allowance for credit losses (ACL) as \% of: |  |  |  |  |  |
| Total loans and leases | 1.56\% | 1.65\% | 1.72\% | 1.86\% | 1.91\% |
| Nonaccrual loans and leases | 211 | 221 | 220 | 214 | 207 |
| Nonperforming assets | 191 | 202 | 196 | 196 | 190 |

## Huntington Bancshares Incorporated

## Quarterly Net Charge-Off Analysis

(Unaudited)

| (dollar amounts in thousands) | 2014 | 2013 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Fourth | Third | Second | First |
| Net charge-offs by loan and lease type: |  |  |  |  |  |
| Commercial: |  |  |  |  |  |
| Commercial and industrial | \$ 8,606 | \$ 9,826 | \$ 1,661 | \$ 1,586 | \$ 3,317 |
| Commercial real estate: |  |  |  |  |  |
| Construction | 918 | (88) | 6,165 | 1,079 | (798) |
| Commercial | $(1,905)$ | $(2,783)$ | 6,398 | 1,305 | 13,575 |
| Commercial real estate | (987) | $(2,871)$ | 12,563 | 2,384 | 12,777 |
| Total commercial | 7,619 | 6,955 | 14,224 | 3,970 | 16,094 |
| Consumer: |  |  |  |  |  |
| Automobile | 4,642 | 3,759 | 2,721 | 1,463 | 2,594 |
| Home equity | 15,687 | 20,451 | 27,175 | 14,654 | 19,983 |
| Residential mortgage | 7,859 | 7,605 | 4,789 | 8,620 | 6,148 |
| Other consumer | 7,179 | 7,677 | 6,833 | 6,083 | 6,868 |
| Total consumer | 35,367 | 39,492 | 41,518 | 30,820 | 35,593 |
| Total net charge-offs | \$42,986 | \$46,447 | \$55,742 | \$34,790 | \$51,687 |
| Net charge-offs-annualized percentages: |  |  |  |  |  |
| Commercial: |  |  |  |  |  |
| Commercial and industrial | 0.20\% | 0.22\% | 0.04\% | 0.04\% | 0.08\% |
| Commercial real estate: |  |  |  |  |  |
| Construction | 0.60 | (0.06) | 4.36 | 0.74 | (0.53) |
| Commercial | (0.18) | (0.26) | 0.59 | 0.12 | 1.16 |
| Commercial real estate | (0.08) | (0.23) | 1.02 | 0.19 | 0.97 |
| Total commercial | 0.14 | 0.12 | 0.26 | 0.07 | 0.29 |
| Consumer: |  |  |  |  |  |
| Automobile | 0.27 | 0.23 | 0.18 | 0.11 | 0.21 |
| Home equity | 0.75 | 0.98 | 1.30 | 0.71 | 0.95 |
| Residential mortgage | 0.58 | 0.57 | 0.36 | 0.66 | 0.49 |
| Other consumer | 7.44 | 7.98 | 7.19 | 5.28 | 6.67 |
| Total consumer | 0.68 | 0.77 | 0.83 | 0.64 | 0.76 |
| Net charge-offs as a \% of average loans | 0.40\% | 0.43\% | 0.53\% | 0.34\% | 0.51\% |

## Huntington Bancshares Incorporated

## Quarterly Nonaccrual Loans and Leases (NALs) and Nonperforming Assets (NPAs) <br> (Unaudited)

| (dollar amounts in thousands) | 2014 | 2013 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\overline{\text { March 31, }}$ | December 31, |  | September 30, |  | June 30, | March 31, |
| Nonaccrual loans and leases (NALs): |  |  |  |  |  |  |  |
| Commercial and industrial | \$ 57,053 | \$ | 56,615 | \$ | 68,034 | \$ 80,037 | \$ 80,928 |
| Commercial real estate | 71,344 |  | 73,417 |  | 80,295 | 93,643 | 110,803 |
| Automobile | 6,218 |  | 6,303 |  | 5,972 | 7,743 | 6,770 |
| Residential mortgage | 121,681 |  | 119,532 |  | 116,260 | 122,040 | 118,405 |
| Home equity | 70,862 |  | 66,189 |  | 62,545 | 60,083 | 63,405 |
| Total nonaccrual loans and leases | 327,158 |  | 322,056 |  | 333,106 | 363,547 | 380,312 |
| Other real estate, net: |  |  |  |  |  |  |  |
| Residential | 30,581 |  | 23,447 |  | 16,610 | 17,353 | 19,538 |
| Commercial | 5,110 |  | 4,217 |  | 12,544 | 3,713 | 5,601 |
| Total other real estate, net | 35,691 |  | 27,664 |  | 29,154 | 21,066 | 25,139 |
| Other NPAs (1) | 2,440 |  | 2,440 |  | 12,000 | 12,087 | 10,045 |
| Total nonperforming assets(4) | \$ 365,289 | \$ | 352,160 | \$ | 374,259 | \$ $=\underline{\underline{96,699}}$ | \$415,496 |
| Nonaccrual loans and leases as a \% of total loans and leases | 0.74\% |  | 0.75\% |  | 0.78\% | 0.87\% | 0.92\% |
| NPA ratio(2) | 0.82 |  | 0.82 |  | 0.88 | 0.95 | 1.01 |
| (NPA+90days)/(Loan+OREO) ${ }^{(3)}$ | 1.17 |  | 1.20 |  | 1.29 | 1.38 | 1.48 |
|  | 2014 | 2013 |  |  |  |  |  |
|  | First |  | Fourth |  | Third | Second | First |
| Nonperforming assets, beginning of period | \$352,160 | \$ | 374,260 | \$ | 396,699 | \$415,495 | \$445,775 |
| New nonperforming assets(4) | 117,804 |  | 109,454 |  | 139,767 | 101,840 | 115,061 |
| Returns to accruing status | $(9,333)$ |  | $(12,367)$ |  | $(31,293)$ | $(18,915)$ | $(19,537)$ |
| Loan and lease losses | $(47,596)$ |  | $(55,750)$ |  | $(65,823)$ | $(40,546)$ | $(51,019)$ |
| OREO (losses) gains | 353 |  | 535 |  | 1,053 | 1,874 | 840 |
| Payments | $(39,233)$ |  | $(51,323)$ |  | $(61,116)$ | $(54,242)$ | $(64,045)$ |
| Sales | $(8,866)$ |  | $(12,649)$ |  | $(5,027)$ | $(8,807)$ | $(11,580)$ |
| Nonperforming assets, end of period | \$ 365,289 | \$ | 352,160 | \$ | 374,260 | \$ ${ }^{\text {396,699 }}$ | \$415,495 |

(1) Other nonperforming assets includes certain impaired investment securities.
(2) Nonperforming assets divided by the sum of loans and leases, net other real estate owned, and other NPAs.
(3) The sum of nonperforming assets and total accruing loans and leases past due 90 days or more divided by the sum of loans and leases and other real estate.
(4) Includes $\$ 76.8$ million at March 31, 2014; \$75.5 at December 31, 2013; \$57.9 at September 30, 2013; \$59.6 million at June 30, 2013; \$59.9 million at March 31, 2013 ; related to Chapter 7 bankruptcy loans.

## Huntington Bancshares Incorporated

Quarterly Accruing Past Due Loans and Leases and Accruing and Nonaccruing Troubled Debt Restructured Loans
(Unaudited)

| (dollar amounts in thousands) | $\frac{2014}{\text { March 31, }}$ | 2013 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | ember 31, |  | ember 30, | June 30, | March 31, |
| Accruing loans and leases past due 90 days or more: |  |  |  |  |  |  |  |
| Commercial and industrial | \$ 11,554 | \$ | 14,562 | \$ | 19,217 | \$ 24,851 | \$ 26,547 |
| Commercial real estate | 36,711 |  | 39,142 |  | 44,026 | 45,051 | 56,007 |
| Automobile | 4,252 |  | 5,055 |  | 3,599 | 3,392 | 3,531 |
| Residential mortgage (excluding loans guaranteed by the U.S. Government) | 29,534 |  | 2,469 |  | 13,978 | 5,217 | 6,187 |
| Home equity | 15,494 |  | 13,983 |  | 13,044 | 14,245 | 15,044 |
| Other consumer | 867 |  | 998 |  | 1,102 | 1,367 | 1,107 |
| Total, excl. loans guaranteed by the U.S. Government | 98,412 |  | 76,209 |  | 94,966 | 94,123 | 108,423 |
| Add: loans guaranteed by U.S. Government | 56,484 |  | 87,985 |  | 81,770 | 87,135 | 88,596 |
| Total accruing loans and leases past due 90 days or more, including loans guaranteed by the |  |  |  |  |  |  |  |
| Ratios: |  |  |  |  |  |  |  |
| Excluding loans guaranteed by the U.S. Government, as a percent of total loans and leases | 0.22\% |  | 0.18\% |  | 0.22\% | 0.23\% | 0.26\% |
| Guaranteed by U.S. Government, as a percent of total loans and leases | 0.13 |  | 0.20 |  | 0.20 | 0.21 | 0.21 |
| Including loans guaranteed by the U.S. Government, as a percent of total loans and leases | 0.35 |  | 0.38 |  | 0.42 | 0.43 | 0.48 |
| Accruing troubled debt restructured loans: |  |  |  |  |  |  |  |
| Commercial and industrial | \$102,970 | \$ | 83,857 | \$ | 85,687 | \$ 94,583 | \$ 90,642 |
| Commercial real estate | 210,876 |  | 204,668 |  | 204,597 | 184,372 | 192,167 |
| Automobile | 27,393 |  | 30,781 |  | 30,981 | 32,768 | 34,379 |
| Home equity (1) | 202,044 |  | 188,266 |  | 153,591 | 135,759 | 162,087 |
| Residential mortgage | 284,194 |  | 305,059 |  | 300,809 | 293,933 | 288,041 |
| Other consumer | 1,727 |  | 1,041 |  | 959 | 3,383 | 2,514 |
| Total accruing troubled debt restructured loans | \$829,204 | \$ | 813,672 | \$ | 776,624 | \$744,798 | $\stackrel{\text { \$769,830 }}{\underline{-}}$ |
| Nonaccruing troubled debt restructured loans: |  |  |  |  |  |  |  |
| Commercial and industrial | \$ 7,197 | \$ | 7,291 | \$ | 8,643 | \$ 14,541 | \$ 14,970 |
| Commercial real estate | 27,972 |  | 23,981 |  | 22,695 | 26,118 | 26,588 |
| Automobile | 5,676 |  | 6,303 |  | 5,972 | 7,743 | 6,770 |
| Home equity | 20,992 |  | 20,715 |  | 11,434 | 10,227 | 11,235 |
| Residential mortgage | 84,441 |  | 82,879 |  | 77,525 | 80,563 | 84,317 |
| Other consumer | 120 |  | - |  | - | - | - |
| Total nonaccruing troubled debt restructured loans | \$146,398 | \$ | $\underline{141,169}$ | \$ | 126,269 | \$139,192 | \$143,880 |

(1) The 2013 second quarter includes a $\$ 43.1$ million reduction of home equity TDRs incorrectly reflected as new TDRs in the 2013 first quarter.

## Huntington Bancshares Incorporated

## Quarterly Common Stock Summary, Capital, and Other Data <br> (Unaudited)

## Quarterly common stock summary

| (dollar amounts in thousands, except per share amounts) | 2014 |  | 2013 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Fourth |  | Third |  | Second |  | First |  |
| Common stock price, per share |  |  |  |  |  |  |  |  |  |  |
| High(1) |  | 10.010 | \$ | 9.730 | \$ | 8.780 | \$ | 7.960 | \$ | 7.550 |
| Low(1) |  | 8.720 |  | 8.040 |  | 7.900 |  | 6.820 |  | 6.480 |
| Close |  | 9.970 |  | 9.650 |  | 8.260 |  | 7.870 |  | 7.370 |
| Average closing price |  | 9.499 |  | 8.982 |  | 8.445 |  | 7.457 |  | 7.073 |
| Dividends, per share |  |  |  |  |  |  |  |  |  |  |
| Cash dividends declared per common share | \$ | 0.05 | \$ | 0.05 | \$ | 0.05 | \$ | 0.05 | \$ | 0.04 |
|  |  |  |  |  |  |  |  |  |  |  |
| Common shares outstanding |  |  |  |  |  |  |  |  |  |  |
| Average-basic |  | 829,659 |  | 830,590 |  | 830,398 |  | 834,730 |  | 841,103 |
| Average-diluted |  | 842,677 |  | 842,324 |  | 841,025 |  | 843,840 |  | 848,708 |
| Ending |  | 827,772 |  | 830,963 |  | 830,145 |  | 829,675 |  | 838,758 |
| Book value per common share | \$ | 6.99 | \$ | 6.86 | \$ | 6.70 | \$ | 6.49 | \$ | 6.52 |
| Tangible book value per common share(2) |  | 6.31 |  | 6.26 |  | 6.09 |  | 5.87 |  | 5.90 |
| Common share repurchases |  |  |  |  |  |  |  |  |  |  |
| Number of shares repurchased |  | 14,571 |  | - |  | 1,974 |  | 9,996 |  | 4,738 |
|  |  | 2014 |  |  |  | 2013 |  |  |  |  |
| (dollar amounts in millions) |  | March 31, |  | mber 31, |  | mber 30, |  | une 30, |  | arch 31, |
| Calculation of tangible equity / asset ratio: |  |  |  |  |  |  |  |  |  |  |
| Total shareholders' equity |  | 6,176 | \$ | 6,090 | \$ | 5,952 |  | 5,774 |  | 5,857 |
| Less: goodwill |  | (505) |  | (444) |  | (444) |  | (444) |  | (444) |
| Less: other intangible assets |  | (91) |  | (93) |  | (104) | \$ | (114) |  | (124) |
| Add: related deferred tax liability(2) |  | 32 |  | 33 |  | 36 |  | 40 |  | 43 |
| Total tangible equity |  | 5,612 |  | 5,586 |  | 5,440 |  | 5,256 |  | 5,332 |
| Less: preferred equity |  | (386) |  | (386) |  | (386) |  | (386) |  | (386) |
| Total tangible common equity |  | 5,226 | \$ | 5,200 | \$ | 5,054 | \$ | 4,870 | \$ | 4,946 |
| Total assets |  | 61,146 | \$ | 59,467 | \$ | 56,639 | \$ | 56,104 |  | 56,045 |
| Less: goodwill |  | (505) |  | (444) |  | (444) |  | (444) |  | (444) |
| Less: other intangible assets |  | (91) |  | (93) |  | (104) |  | (114) |  | (124) |
| Add: related deferred tax liability ${ }^{(2)}$ |  | 32 |  | 33 |  | 36 |  | 40 |  | 43 |
| Total tangible assets |  | 60,582 | \$ | 58,963 | \$ | 56,127 |  | 55,586 | \$ | 55,520 |
| Tangible equity / tangible asset ratio |  | 9.26\% |  | 9.47\% |  | 9.69\% |  | 9.46\% |  | 9.60\% |
| Tangible common equity / tangible asset ratio |  | 8.63 |  | 8.82 |  | 9.01 |  | 8.76 |  | 8.91 |
| Tier 1 common risk-based capital ratio:(4) |  |  |  |  |  |  |  |  |  |  |
| Tier 1 capital | \$ | 6,107 | \$ | 6,100 | \$ | 6,018 | \$ | 5,885 | \$ | 5,829 |
| Shareholders' preferred equity |  | (386) |  | (386) |  | (386) |  | (386) |  | (386) |
| Trust preferred securities |  | (304) |  | (299) |  | (299) |  | (299) |  | (299) |
| REIT preferred stock |  | - |  | - |  | (50) |  | (50) |  | (50) |
| Tier 1 common |  | 5,417 | \$ | 5,415 | \$ | 5,283 |  | 5,150 | \$ | 5,094 |
| Total risk-weighted assets(4) |  | 50,931 | \$ | 49,690 | \$ | 48,687 |  | 48,080 |  | 47,937 |
| Tier 1 common risk-based capital ratio(4) |  | 10.63\% |  | 10.90\% |  | 10.85\% |  | 10.71\% |  | 10.62\% |
| Other capital data: |  |  |  |  |  |  |  |  |  |  |
| Tier 1 leverage ratio(4) |  | 10.32 |  | 10.67 |  | 10.85 |  | 10.64 |  | 10.57 |
| Tier 1 risk-based capital ratio(4) |  | 11.99 |  | 12.28 |  | 12.36 |  | 12.24 |  | 12.16 |
| Total risk-based capital ratio(4) |  | 14.19 |  | 14.57 |  | 14.67 |  | 14.57 |  | 14.55 |
| Tangible common equity / risk-weighted assets ratio(4) |  | 10.26 |  | 10.48 |  | 10.40 |  | 10.15 |  | 10.34 |
| Other data: |  |  |  |  |  |  |  |  |  |  |
| Number of employees (Average full-time equivalent) |  | 11,848 |  | 11,765 |  | 12,080 |  | 12,063 |  | 11,949 |
| Number of domestic full-service branches(3) |  | 727 |  | 711 |  | 731 |  | 727 |  | 717 |

(1) High and low stock prices are intra-day quotes obtained from NASDAQ.
(2) Other intangible assets are net of deferred tax liability, and calculated assuming a $35 \%$ tax rate.
(3) Includes RBPCG offices.
(4) March 31, 2014, figures are estimated and are presented on a basel 1 basis.


[^0]:    (1) See page 4 for detail of loans and leases.
    (2) See page 5 for detail of deposits.

[^1]:    (1) As defined by regulatory guidance, there were no commercial loans outstanding that would be considered a concentration of lending to a particular industry or group of industries.
    (2) During the first quarter of 2014, we reorganized our business segments.

[^2]:    (1) Comprised primarily of national market deposits.
    (2) During the first quarter of 2014, we reorganized our business segments.

[^3]:    (1) Includes nonaccrual loans.

[^4]:    (1) Fully-taxable equivalent (FTE) income and expense calculated assuming a $35 \%$ tax rate. See page 9 for the FTE adjustment.

[^5]:    (1) Fully-taxable equivalent (FTE) yields are calculated assuming a $35 \%$ tax rate. See page 10 for the FTE adjustment.
    (2) Loan, lease, and deposit average rates include impact of applicable derivatives, non-deferrable fees, and amortized fees.
    (3) Includes the impact of nonaccrual loans.

