## Washington, D.C. 20549

## FORM 8-K

## CURRENT REPORT

Pursuant to Section 13 OR 15(d)
of The Securities Exchange Act of 1934
Date of Report (Date of earliest event reported) January 16, 2014

# HUNTINGTON BANCSHARES INCORPORATED 

(Exact name of registrant as specified in its charter)

Maryland
(State or other jurisdiction
of incorporation)

## 1-34073 <br> (Commission

File Number)

31-0724920
(IRS Employer Identification No.)

## Huntington Center <br> 41 South High Street

Columbus, Ohio
(Address of principal executive offices)

43287
(Zip Code)

Registrant's telephone number, including area code (614) 480-8300
Not Applicable
(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):
$\square \quad$ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
$\square \quad$ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
$\square \quad$ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
$\square \quad$ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## Item 2.02. Results of Operations and Financial Condition.

On January 16, 2014, Huntington Bancshares Incorporated ("Huntington") issued a news release announcing its earnings for the quarter ended December 31, 2013. Also on January 16, 2014, Huntington made a Quarterly Financial Supplement available on its web site, www.huntington-ir.com.

Huntington's senior management will host an earnings conference call January 16, 2014, at 10:00 a.m. (Eastern Time). The call may be accessed via a live Internet webcast at www.huntington-ir.com or through a dial-in telephone number at 877-684-3807, conference ID 25841052. Slides will be available atwww.huntingtonir.com just prior to the call. A replay of the web cast will be archived in the Investor Relations section of Huntington's web site atwww.huntington-ir.com. A telephone replay will be available two hours after the completion of the call through January 30, 2014, at (855) 859-2056 or (404) 537-3406; conference call ID 25841052.

The information contained or incorporated by reference in this Current Report on Form 8-K contains certain forward-looking statements, including certain plans, expectations, goals, projections, and statements, which are subject to numerous assumptions, risks, and uncertainties. Forward-looking statements may be identified by words such as expect, anticipate, believe, intend, estimate, plan, target, goal, or similar expressions, or future or conditional verbs such as will, may, might, should, would, could, or similar variations.

While there is no assurance that any list of risks and uncertainties or risk factors is complete, below are certain factors which could cause actual results to differ materially from those contained or implied in the forward-looking statements: (1) worsening of credit quality performance due to a number of factors such as the underlying value of collateral that could prove less valuable than otherwise assumed and assumed cash flows may be worse than expected; (2) changes in general economic, political, or industry conditions; uncertainty in U.S. fiscal and monetary policy, including the interest rate policies of the Federal Reserve Board; volatility and disruptions in global capital and credit markets; (3) movements in interest rates; (4) competitive pressures on product pricing and services; (5) success, impact, and timing of our business strategies, including market acceptance of any new products or services implementing our "Fair Play" banking philosophy; (6) changes in accounting policies and principles and the accuracy of our assumptions and estimates used to prepare our financial statements; (7) extended disruption of vital infrastructure; (8) the final outcome of significant litigation; (9) the nature, extent, timing, and results of governmental actions, examinations, reviews, reforms, regulations, and interpretations, including those related to the Dodd-Frank Wall Street Reform and Consumer Protection Act and the Basel III regulatory capital reforms, as well as those involving the OCC, Federal Reserve, FDIC, and CFPB; and (10) the outcome of judicial and regulatory decisions regarding practices in the residential mortgage industry, including among other things the processes followed for foreclosing residential mortgages. Additional factors that could cause results to differ materially from those described above can be found in Huntington's 2012 Annual Report on Form 10-K, and documents subsequently filed by Huntington with the Securities and Exchange Commission. All forward-looking statements included in this document are based on information available at the time of the release. Huntington assumes no obligation to update any forward-looking statement.

The information contained or incorporated by reference in Item 2.02 of this Form 8-K shall be treated as "furnished" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.

## Item 9.01. Financial Statements and Exhibits.

The exhibits referenced below shall be treated as "furnished" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.
(d) Exhibits.

Exhibit 99.1 - News release of Huntington Bancshares Incorporated, dated January 16, 2014.
Exhibit 99.2 - Quarterly Financial Supplement, December 2013.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

HUNTINGTON BANCSHARES INCORPORATED

Date: January 16, 2014
By: /s/ David S. Anderson
David S. Anderson
Interim Chief Financial Officer

## EXHIBIT INDEX

Exhibit No. Description

Exhibit 99.1 News release of Huntington Bancshares Incorporated, January 16, 2014.
Exhibit $99.2 \quad$ Quarterly Financial Supplement, December 2013.

## FOR IMMEDIATE RELEASE

Jan. 16, 2014

## Analysts: Todd Beekman (todd.beekman@huntington.com), 614.480.3878

 Mark Muth (mark.muth@huntington.com), 614.480.4720Media: Maureen Brown (maureen.brown@huntington.com), 614.480.5512

## HUNTINGTON BANCSHARES INCORPORATED

## REPORTS 2013 NET INCOME OF \$639 MILLION AND EARNINGS PER COMMON SHARE OF \$0.72, UP \$0.01 FROM THE PRIOR YEAR

## Specific highlights compared with 2012:

- $\$ 0.49$, or $8 \%$, increase in tangible book value per common share to $\$ 6.27$
- Delivered positive operating leverage and a modest improvement in efficiency ratio
- $\$ 1$ million increase in fully-taxable equivalent net interest income to $\$ 1,732$ million reflecting:
- $3.36 \%$ fully-taxable equivalent net interest margin (NIM), down 5 basis points, and
- $4 \%$ average loan growth
- $\$ 100$ million, or $9 \%$, decrease in noninterest income, reflecting;
- $\quad \$ 64$ million, or $34 \%$, decrease in mortgage banking income,
- $\$ 40$ million, or $69 \%$, decrease in gain on sale, related to auto loan securitizations
- $\quad \$ 78$ million, or $4 \%$, decrease in noninterest expense including:
- $\quad \$ 34$ million one-time, non-cash gain related to pension curtailment,
- $\quad \$ 24$ million of franchise repositioning expense related to branch consolidations, severance, and facility optimization
- $1.13 \%$ return on average assets, down from $1.15 \%$
- Nonaccrual loans declined to $0.75 \%$ of total loans and leases from $1.00 \%$
- Tier 1 Common Ratio of $10.90 \%$, up from $10.48 \%$


## 2013 Fourth Quarter specific highlights compared with 2012 Fourth Quarter:

- $\quad \$ 9$ million, or $6 \%$, decrease in net income to $\$ 158$ million, and $\$ 0.01$ decrease in earnings per common share to $\$ 0.18$
- $1.09 \%$ return on average assets, down from $1.19 \%$
- Fully-taxable equivalent net interest income of $\$ 439$ million, relatively unchanged, reflecting:
- $3.28 \%$ fully-taxable equivalent net interest margin (NIM), down 17 basis points, and
- $5 \%$ average earning asset growth
- $\quad \$ 25$ million, or $5 \%$, decrease in noninterest expense

COLUMBUS, Ohio - Huntington Bancshares Incorporated (NASDAQ: HBAN;www.huntington.com) reported 2013 full-year net income of $\$ 639$ million, relatively unchanged from the prior year. Earnings per common share for the year were $\$ 0.72$, an increase of $\$ 0.01$ from the prior year.

Net income for the 2013 fourth quarter was $\$ 158$ million, a decrease of $\$ 9$ million, or $6 \%$, from the 2012 fourth quarter. Earnings per common share for the 2013 fourth quarter were $\$ 0.18$, a decrease of $\$ 0.01$ from the year-ago quarter.

Huntington today also announced that the Board of Directors declared a quarterly cash dividend on its common stock of $\$ 0.05$ per common share. The dividend is payable April 1, 2014, to shareholders of record on March 18, 2014.

## Strategies Continue to Drive Business Performance

"We are pleased with our year-end results, which demonstrate again that our strategies are working," said Stephen D. Steinour, chairman, president and CEO of Huntington Bancshares. "In 2013, we grew our base of consumer and business customers, while achieving positive operating leverage. Huntington's performance in the second half of 2013 demonstrates strong business momentum, positioning us well for 2014."
"Highlights of our financial strength in 2013 include a strong balance sheet, ongoing deposit growth and quality loan growth in commercial and auto lending," added Steinour. "Our deposit and lending growth is the result of focused execution and key strategic investments made over the last four years. We have done all of this while decreasing expenses by 4 percent, year over year, as the result of disciplined expense management."

## Table 1 - Earnings Performance Summary

| (\$ in millions, except per share data) | Full Year |  |  |  | 2013 |  |  |  | 2012 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | Fourth Quarter |  | Third Quarter |  | Fourth Quarter |  |
| Net Income | \$ | 638.7 | \$ | 641.0 | \$ | 157.8 | \$ | 178.5 | \$ | 167.3 |
| Diluted earnings per common share |  | 0.72 |  | 0.71 |  | 0.18 |  | 0.20 |  | 0.19 |
| Return on average assets |  | 1.13\% |  | 1.15\% |  | 1.09\% |  | 1.27\% |  | 1.19\% |
| Return on average common equity |  | 11.0 |  | 11.5 |  | 10.5 |  | 12.3 |  | 11.6 |
| Return on average tangible common equity |  | 12.7 |  | 13.5 |  | 12.1 |  | 14.1 |  | 13.5 |
| Net interest margin |  | 3.36 |  | 3.41 |  | 3.28 |  | 3.34 |  | 3.45 |
| Efficiency ratio |  | 62.9 |  | 63.4 |  | 63.7 |  | 60.6 |  | 62.3 |
| Tangible book value per common share | \$ | 6.27 | \$ | 5.78 | \$ | 6.27 | \$ | 6.10 | \$ | 5.78 |
| Cash dividends declared per common share |  | 0.19 |  | 0.16 |  | 0.05 |  | 0.05 |  | 0.04 |
| Average diluted shares outstanding (000's) |  | 843,974 |  | 863,402 |  | 842,324 |  | 841,025 |  | 853,306 |
| Average earning assets |  | 51,598 |  | 50,709 | \$ | 53,012 | \$ | 51,247 | \$ | 50,682 |
| Average loans |  | 41,826 |  | 40,210 |  | 43,139 |  | 41,994 |  | 40,397 |
| Average core deposits |  | 43,979 |  | 43,066 |  | 44,747 |  | 43,773 |  | 44,310 |
| Tangible common equity / tangible assets ratio |  | 8.83\% |  | 8.76\% |  | 8.83\% |  | 9.02\% |  | 8.76\% |
| Tier 1 common risk-based capital ratio |  | 10.90 |  | 10.48 |  | 10.90 |  | 10.85 |  | 10.48 |
| NCOs as a \% of average loans and leases |  | 0.45\% |  | 0.85\% |  | 0.43\% |  | 0.53\% |  | 0.69\% |
| NAL ratio |  | 0.75 |  | 1.00 |  | 0.75 |  | 0.78 |  | 1.00 |
| ACL as a \% of total loans and leases |  | 1.65 |  | 1.99 |  | 1.65 |  | 1.72 |  | 1.99 |

## Significant Items Influencing Financial Performance Comparisons

From time-to-time, revenue, expenses, or taxes are impacted by items we judge to be outside of ordinary banking activities and/or by items that, while they may be associated with ordinary banking activities, are so unusually large that we believe their outsized impact at that time to be infrequent or short term in nature. We believe the disclosure of such "Significant Items," when appropriate, aids analysts/investors in better understanding performance trends. (See Significant Items under the Basis of Presentation for a full discussion.)

Table 2 highlights the Significant Items impacting reported results for the prior two years. This quarter contained one significant item: the previously announced $\$ 7$ million of additional expense related to the consolidation of 22 branches, severance, and facilities optimization. There were no significant events during the quarters ended June 30, 2013, March 31, 2013, and December 31, 2012

Table 2 - Significant Items Influencing Earnings Performance Comparisons

| Twelve Months Ended (in millions, except per share) | $\frac{\text { Pre-Tax Impact }}{\text { Amount }}$ | After-Tax Impact |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | unt $(1)$ | EPS (2) |
| December 31, 2013 - net income |  | \$ | 639 | \$ 0.72 |
| - Franchise repositioning related expense | (24) |  | (16) | (0.02) |
| - Pension curtailment gain | 34 |  | 22 | 0.03 |
| December 31, 2012 - net income |  | \$ | 641 | \$ 0.71 |
| - State deferred tax valuation allowance benefit | N.A. |  | 20 | 0.02 |
| - Bargain purchase gain, FDIC-assisted Fidelity Bank acquisition | 11 |  | 7 | 0.01 |
| - Addition to litigation reserves | (24) |  | (15) | (0.02) |

(1) Favorable (unfavorable) impact on net income; 35\% tax rate
(2) EPS reflected on a fully diluted basis
N.A. = Not applicable

| Three Months Ended | Pre-Tax Impact |  | After-Tax Impact |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (in millions, except per share) |  |  |  | int $(1)$ | EPS (2) |
| December 31, 2013 - net income |  |  | \$ | 158 | \$ 0.18 |
| - Franchise repositioning related expense | \$ | (7) |  | (5) | (0.01) |
| September 30, 2013 - net income |  |  | \$ | 178 | \$ 0.20 |
| - Pension curtailment gain |  | 34 |  | 22 | 0.03 |
| - Franchise repositioning related expense |  | (17) |  | (11) | (0.01) |
| June 30, 2013 - net income |  |  | \$ | 151 | \$ 0.17 |
| March 31, 2013 - net income |  |  | \$ | 152 | \$ 0.17 |
| December 31, 2012 - net income |  |  | \$ | 167 | \$ 0.19 |

(1) Favorable (unfavorable) impact on net income; 35\% tax rate
(2) EPS reflected on a fully diluted basis

## Net Interest Income, Net Interest Margin, and Average Balance Sheet

Table 3 - Net Interest Income and Net Interest Margin Performance Summary

|  | 2013 | 2012 | Change YOY | 2013 |  | 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (\$ in millions) | $\begin{aligned} & \hline \text { Full } \\ & \text { Year } \\ & \hline \end{aligned}$ | Full Year |  | Fourth Quarter | Third Quarter | Fourth Quarter |
| Net interest income | \$1,704.6 | \$1,710.5 | (0)\% | \$430.6 | \$424.9 | \$439.5 |
| FTE adjustment | 27.3 | 20.4 | 34 | 8.2 | 6.6 | 5.5 |
| Net interest income - FTE | 1,731.9 | 1,730.9 | 0 | 438.8 | 431.5 | 439.5 |
| Noninterest income | 998.0 | 1,097.9 | (9) | $\underline{246.6}$ | 250.5 | 297.7 |
| Total revenue - FTE | \$2,729.9 | $\underline{\$ 2,828.8}$ | (3)\% | \$685.5 | \$682.0 | \$737.2 |
| Yield / Cost |  |  |  |  |  |  |
| Total earning assets | 3.66\% | 3.85\% | (19)bp | 3.58\% | 3.64\% | 3.80\% |
| Total loans and leases | 3.93 | 4.19 | (26) | 3.77 | 3.87 | 4.13 |
| Total securities | 2.45 | 2.43 | 2 | 2.60 | 2.41 | 2.38 |
| Total interest-bearing liabilities | 0.43 | 0.60 | (17) | 0.42 | 0.42 | 0.50 |
| Total interest-bearing deposits | 0.35 | 0.49 | (14) | 0.32 | 0.33 | 0.42 |
| Net interest rate spread | 3.23 | 3.25 | (2) | 3.15 | 3.20 | 3.30 |
| Impact of noninterest-bearing funds on margin | 0.13 | 0.16 | (3) | 0.13 | 0.14 | 0.15 |
| Net interest margin | 3.36\% | 3.41\% | (5) bp | 3.28\% | 3.34\% | 3.45\% |

See Pages 9 \& 19 of Quarterly Financial Supplement for additional rate detail.

Fully-taxable equivalent (FTE) net interest income increased $\$ 1$ million, or less than $1 \%$, from the prior year. This reflected the impact of $4 \%$ loan growth, a 5 basis point decrease in the fully-taxable equivalent net interest margin (NIM) to $3.36 \%$, as well as a $7 \%$ reduction in other earnings assets, the majority of which were loans held for sale. The primary items impacting the decrease in the NIM were:

- 19 basis point negative impact from the mix and yield of earning assets primarily reflecting a decrease in consumer loan yields.
- 3 basis point decrease in the benefit to the margin of non-interest bearing funds, reflecting lower interest rates on total interest bearing liabilities from the prior year.

Partially offset by:

- 14 basis point positive impact from the mix and yield of deposits reflecting the strategic focus on changing the funding sources from higher rate time deposits to nocost demand deposits and low-cost money market deposits.
- 3 basis point positive impact from noncore funding primarily reflecting lower debt costs.

| (in billions) | 2013 | 2012 |  |  |  | 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \hline \text { Full } \\ & \text { Year } \end{aligned}$ | Full Year | YOY Change | Fourth Quarter | $\begin{gathered} \text { Third } \\ \text { Quarter } \end{gathered}$ | Fourth Quarter |
| Average Loans and Leases |  |  |  |  |  |  |
| Commercial and industrial | \$17.2 | \$15.9 | 8\% | \$ 17.7 | \$ 17.0 | \$ 16.5 |
| Commercial real estate | 5.0 | 5.8 | (13) | 4.9 | 4.9 | 5.5 |
| Total commercial | 22.2 | 21.7 | 2 | 22.6 | 21.9 | 22.0 |
| Automobile | 5.7 | 4.5 | 25 | 6.5 | 6.1 | 4.5 |
| Home equity | 8.3 | 8.3 | (0) | 8.3 | 8.3 | 8.3 |
| Residential mortgage | 5.2 | 5.2 | 0 | 5.3 | 5.3 | 5.2 |
| Other consumer | 0.4 | 0.5 | (4) | 0.4 | 0.4 | 0.4 |
| Total consumer | 19.6 | 18.5 | 6 | 20.6 | 20.1 | 18.4 |
| Total loans and leases | 41.8 | 40.2 | 4 | 43.1 | 42.0 | 40.4 |
| Total securities | 9.2 | 9.3 | (1) | 9.5 | 8.8 | 9.4 |
| Held-for-sale and other earning assets | 0.6 | 1.2 | (50) | 0.4 | 0.4 | 2.5 |
| Total earning assets | \$51.6 | \$50.7 | 2\% | \$ 53.0 | \$ 51.2 | \$ 50.7 |

See Pages 7 \& 17 of Quarterly Financial Supplement for additional detail.
Average earning assets increased $\$ 0.9$ billion, or $2 \%$, from the prior year, driven by:

- $\quad \$ 1.2$ billion, or $8 \%$, increase in average Commercial and Industrial (C\&I) loans and leases. This reflected the continued growth within the middle market healthcare vertical, equipment finance, and dealer floorplan.
- $\$ 1.2$ billion, or $25 \%$, increase in average on balance sheet Automobile loans, as the growth in originations, while below industry levels, remained strong and our investments in the Northeast and upper Midwest continued to grow as planned.

Partially offset by:

- $\$ 0.8$ billion, or $13 \%$, decrease in average Commercial Real Estate (CRE) loans. This decrease reflected continued runoff of the noncore portfolio and a slight reduction of the core portfolio, as acceptable returns for new core originations were balanced against internal concentration limits and increased competition for projects sponsored by high quality developers.
- $\quad \$ 0.6$ billion, or $52 \%$, decrease in loans held-for-sale reflecting the impact of automobile loan securitizations completed in 2012.
$\$ 1.9$ billion of net investment securities were purchased during the 2013 fourth quarter. The vast majority of the increase consisted of high quality liquid assets purchased in advance of the implementation of the proposed Basel 3 Liquidity Coverage Ratio. While there was minimal impact on the full-year average balance sheet, $\$ 0.6$ billion of direct purchase municipal instruments were reclassified on December 31, 2013 from C\&I loans to available-for-sale securities.

Table 5 - Average Liabilities - Noninterest Bearing Deposit Growth Continues and Customers Move from CDs to Money Market Deposits

| (in billions) | 2013 | 2012 |  |  |  | 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \hline \text { Full } \\ & \text { Year } \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline \text { Full } \\ & \text { Year } \\ & \hline \end{aligned}$ | YOY <br> Change | Fourth Quarter | $\begin{gathered} \text { Third } \\ \text { Quarter } \end{gathered}$ | Fourth Quarter |
| Average Deposits |  |  |  |  |  |  |
| Demand deposits - noninterest bearing | \$12.9 | \$12.2 | 6\% | \$ 13.3 | \$ 13.1 | \$ 13.1 |
| Demand deposits - interest bearing | 5.9 | 5.8 | 1 | 5.8 | 5.8 | 5.8 |
| Total demand deposits | 18.7 | 18.0 | 4 | 19.1 | 18.9 | 19.0 |
| Money market deposits | 15.7 | 13.9 | 13 | 16.8 | 15.7 | 14.7 |
| Savings and other domestic deposits | 5.0 | 4.9 | 2 | 4.9 | 5.0 | 5.0 |
| Core certificates of deposit | 4.5 | 6.2 | (27) | 3.9 | 4.2 | 5.6 |
| Total core deposits | 44.0 | 43.1 | 2 | 44.7 | 43.8 | 44.3 |
| Other domestic deposits of \$250,000 or more | 0.3 | 0.3 | (6) | 0.3 | 0.3 | 0.4 |
| Brokered deposits and negotiable CDs | 1.6 | 1.6 | 1 | 1.4 | 1.6 | 1.8 |
| Other deposits | 0.3 | 0.4 | (7) | 0.4 | 0.4 | 0.3 |
| Total deposits | 46.2 | 45.4 | 2 | 46.8 | 46.0 | 46.8 |
| Short and long-term borrowings | 3.1 | 3.1 | (2) | 3.7 | 3.0 | 2.4 |
| Total Interest-bearing liabilities | \$36.4 | \$36.7 | (1) $\%$ | \$ 37.2 | \$ 35.9 | \$ 36.1 |

See Pages 7 \& 17 of Quarterly Financial Supplement for additional detail.
Average noninterest bearing deposits increased $\$ 0.7$ billion, or $6 \%$, while average interest-bearing liabilities decreased $\$ 0.3$ billion, or $1 \%$, from 2012 , primarily reflecting:

- $\$ 1.7$ billion, or $27 \%$, decrease in average core certificates of deposit due to the strategic focus on changing the funding sources to no-cost demand deposits and lowcost money market deposits.
- $\$ 0.6$ billion, or $47 \%$, decrease in short-term borrowings due to a focused effort to reduce collateralized deposits.

Partially offset by:

- $\quad \$ 1.8$ billion, or $13 \%$, increase in money market deposits reflecting the strategic focus on customer growth and increased share of wallet among both consumer and commercial customers.

Within average total interest-bearing liabilities, average subordinated notes and other long-term debt increased $\$ 0.9$ billion, or $63 \%$, from the year-ago quarter, reflecting the issuance of $\$ 0.5$ billion and $\$ 0.8$ billion of long-term debt in the 2013 fourth quarter and the 2013 third quarter, respectively.

## Noninterest Income

Table 6 - Noninterest Income - Mortgage Banking and Lack of Auto Securitizations Drove Declines

| (in millions) | 2013 |  | 2012 | $\begin{gathered} \text { YOY } \\ \text { Change } \end{gathered}$ | 2013 |  | $\begin{aligned} & \frac{2012}{} \\ & \hline \text { Fourth } \\ & \text { Quarter } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Full Year |  | Full <br> Year |  | Fourth <br> Quarter | Third Quarter |  |
| Noninterest Income |  |  |  |  |  |  |  |
| Service charges on deposit accounts | \$271.8 |  | 262.2 | 4\% | \$ 70.0 | \$ 72.9 | \$ 68.1 |
| Mortgage banking income | 126.9 |  | 191.1 | (34) | 24.3 | 23.6 | 61.7 |
| Trust services | 123.0 |  | 121.9 | 1 | 30.7 | 30.5 | 31.4 |
| Electronic Banking | 92.6 |  | 82.3 | 13 | 24.3 | 24.3 | 21.0 |
| Insurance income | 69.3 |  | 71.3 | (3) | 15.6 | 17.3 | 17.3 |
| Brokerage Income | 69.2 |  | 72.2 | (4) | 15.1 | 16.5 | 17.4 |
| Bank owned life insurance income | 56.4 |  | 56.0 | 1 | 13.8 | 13.7 | 13.8 |
| Capital markets fees | 45.2 |  | 48.2 | (6) | 12.3 | 12.8 | 12.7 |
| Gain on sale of loans | 18.2 |  | 58.2 | (69) | 7.1 | 5.1 | 20.7 |
| Securities (losses) gains | 0.4 |  | 4.8 | (91) | 1.2 | 0.1 | 0.9 |
| Other income | 125.1 |  | 129.7 | (4) | 32.1 | 33.7 | 32.8 |
| Total noninterest income | \$998.0 |  | $\underline{\text { 1,097.9 }}$ | (9) $\%$ | \$246.6 | \$250.5 | \$297.7 |

In 2013, noninterest income decreased $\$ 100$ million, or $9 \%$, from the prior year, primarily reflecting:

- $\$ 64$ million, or $34 \%$, decrease in mortgage banking income primarily driven by $9 \%$ reduction in volume, lower gain on sale margin, and a higher percentage of originations held on the balance sheet.
- $\quad \$ 40$ million, or $69 \%$, decrease in gain on sale of loans as no auto loan securitizations occurred in 2013 compared to $\$ 2.3$ billion of auto loan securitizations in 2012 .
- $\quad \$ 5$ million, or $4 \%$, decrease in other income as the prior year included an $\$ 11$ million bargain purchase gain associated with the FDIC-assisted Fidelity Bank acquisition partially offset by an increase in fees associated with commercial loan activity.
- $\$ 4$ million, or $91 \%$, decrease in security gains as the prior year had certain securities designated as available-for-sale that were sold and the proceeds from those sales were reinvested into the held-to-maturity portfolio.

Partially offset by:

- $\$ 10$ million, or $4 \%$, increase in service charges on deposit accounts reflecting $8 \%$ consumer household and $6 \%$ commercial relationship growth and changing customer usage patterns. This more than offset the approximately $\$ 28$ million negative impact of the February 2013 implementation of a new posting order for consumer transaction accounts.
- $\$ 10$ million, or $13 \%$, increase in electronic banking due to continued consumer household growth.


## Noninterest Expense

Table 7 - Noninterest Expense - Decreases Even When Considering Significant Items

|  | 2013 |  | 2012 |  |  |  | 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in millions) | $\begin{aligned} & \text { Full } \\ & \text { Year } \end{aligned}$ |  | $\begin{aligned} & \text { Full } \\ & \text { Year } \\ & \hline \end{aligned}$ | YOY <br> Change | Fourth Quarter | $\begin{gathered} \text { Third } \\ \text { Quarter } \end{gathered}$ | Fourth Quarter |
| Noninterest Expense |  |  |  |  |  |  |  |
| Personnel costs | \$1,001.6 |  | \$ 988.2 | 1\% | \$249.6 | \$229.3 | \$254.0 |
| Outside data processing and other services | 199.5 |  | 190.3 | 5 | 51.1 | 49.3 | 48.7 |
| Net occupancy | 125.3 |  | 111.2 | 13 | 32.0 | 35.6 | 29.0 |
| Equipment | 106.8 |  | 102.9 | 4 | 28.8 | 28.2 | 26.6 |
| Marketing | 51.2 |  | 64.3 | (20) | 13.7 | 12.3 | 16.5 |
| Deposit and other insurance expense | 50.2 |  | 68.3 | (27) | 10.1 | 11.2 | 16.3 |
| Amortization of intangibles | 41.4 |  | 46.5 | (11) | 10.3 | 10.4 | 11.6 |
| Professional services | 40.6 |  | 65.8 | (38) | 11.6 | 12.5 | 22.5 |
| Loss (Gain) on early extinguishment of debt | - |  | (0.8) | (100) | - | - | - |
| Other expense | 141.4 |  | 199.2 | (29) | 39.0 | 34.6 | 45.4 |
| Total noninterest expense | \$1,758.0 |  | \$1,835.9 | (4) $\%$ | \$446.0 | \$423.3 | \$470.6 |
| (in thousands) |  |  |  |  |  |  |  |
| Number of employees (Average full-time equivalent) | 12.0 |  | 11.5 | 4 | 11.8 | 12.1 | 11.8 |

In 2013, noninterest expense decreased $\$ 78$ million, or $4 \%$, from the prior year. When adjusting for the net $\$ 34$ million of Significant Items, noninterest expense decreased $\$ 44$ million as we actively managed the pace and size of investment. The decrease in the reported noninterest expenses primarily reflects:

- $\$ 58$ million, or $29 \%$, decline in other expense, reflecting a reduction in litigation expense, mortgage repurchases and warranty expense, OREO and foreclosure costs, and reduction in operating lease expense.
- $\$ 25$ million, or $38 \%$, decrease in professional services, reflecting a decrease in outside consultant expenses and legal services, primarily collections.
- $\quad \$ 18$ million, or $27 \%$, decrease in deposit and other insurance expense due to lower insurance premiums.
- $\quad \$ 13$ million, or $20 \%$, decrease in marketing, primarily reflecting lower levels of advertising, and reduced promotional offers.
- $\$ 5$ million, or $11 \%$, decrease due to the continued amortization of core deposit intangibles.

Partially offset by:

- $\$ 14$ million, or $13 \%$, increase in net occupancy, reflecting $\$ 12$ million of franchise repositioning expense related to branch consolidation and facilities optimization.
- $\$ 13$ million, or $1 \%$, increase in personnel costs, primarily reflecting the $\$ 39$ million increase in salaries due to a $4 \%$ increase in the number of full-time equivalent employees as employee count mainly in technology and consumer areas and $\$ 7$ million of franchise repositioning expense related to branch consolidation and severance expenses. This was partially offset by the $\$ 34$ million one-time, non-cash gain related to the pension curtailment.
- $\quad \$ 9$ million, or $5 \%$, increase in outside data processing as we continue to invest in technology supporting our products, services, and our Continuous Improvement initiatives.
- $\$ 4$ million, or $4 \%$, increase in equipment including $\$ 2$ million of branch consolidation and facilities optimization related expenses.

Noninterest expense for the 2013 fourth quarter increased $\$ 23$ million, or $5 \%$, from the prior quarter. When adjusting for the aforementioned Significant Items, noninterest expense was relatively unchanged.

## Credit Quality

Table 8 - Summary Credit Quality Metrics - Nonaccrual Loans Continue Their Steady Decline

| (\$ in thousands) | 2013 |  |  |  | $\frac{2012}{\text { Dec. } 31}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Dec. 31 | Sep. 30 | Jun. 30 | Mar. 31 |  |
| Total nonaccrual loans and leases | \$322,056 | \$333,106 | \$363,546 | \$380,311 | \$407,633 |
| Total other real estate, net | 27,664 | 29,154 | 21,066 | 25,139 | 28,097 |
| Other NPAs (1) | 2,440 | 12,000 | 12,087 | 10,045 | 10,045 |
| Total nonperforming assets | \$352,160 | \$374,260 | \$396,699 | \$415,495 | \$445,775 |
| Accruing loans and leases past due 90 days or more | 76,209 | 94,966 | 94,123 | 108,423 | 110,316 |
| NPAs + accruing loans and lease past due 90 days or more | \$428,369 | \$469,226 | \$490,822 | \$523,918 | \$556,091 |
| NAL ratio (2) | 0.75\% | 0.78\% | 0.87\% | 0.92\% | 1.00\% |
| NPA ratio (3) | 0.82 | 0.88 | 0.95 | 1.01 | 1.09 |
| (NPAs +90 days)/(Loans+OREO) (4) | 1.20 | 1.29 | 1.38 | 1.48 | 1.59 |
| Provision for credit losses | \$ 24,331 | \$ 11,400 | \$ 24,722 | \$ 29,592 | \$ 39,458 |
| Net charge-offs | 46,447 | 55,742 | 34,790 | 51,687 | 70,130 |
| Net charge-offs / Average total loans | 0.43\% | 0.53\% | 0.34\% | 0.51\% | 0.69\% |
| Allowance for loans and lease losses | \$647,870 | \$666,030 | \$733,076 | \$746,769 | \$769,075 |
| Allowance for unfunded loan commitments and letters of credit | 62,899 | 66,857 | 44,223 | 40,855 | 40,651 |
| Allowance for credit losses (ACL) | \$710,769 | \$732,887 | \$777,299 | \$787,624 | \$809,726 |
| ACL as a \% of: |  |  |  |  |  |
| Total loans and leases | 1.65\% | 1.72\% | 1.86\% | 1.91\% | 1.99\% |
| NALs | 221 | 220 | 214 | 207 | 199 |
| NPAs | 202 | 196 | 196 | 190 | 182 |

(1) Other nonperforming assets includes certain impaired investment securities.
(2) Total NALs as a \% of total loans and leases
(3) Total NPAs as a \% of sum of loans and leases, impaired loans held for sale, and net other real estate.
(4) The sum of nonperforming assets and total accruing loans and leases past due 90 days or more divided by the sum of loans and leases and other real estate.

See Pages 12-15 and 22-25 of Quarterly Financial Supplement for additional detail.
Most credit quality related metrics in 2013 reflected continued improvement. Nonaccrual loans and leases (NALs) declined $\$ 86$ million, or $21 \%$, from 2012 to $\$ 322$ million, or $0.75 \%$ of total loans and leases. Nonperforming assets (NPAs) declined $\$ 94$ million, or $21 \%$, compared to a year-ago to $\$ 352$ million, or $0.82 \%$ of total loans and leases, OREO, and other NPAs. The decreases primarily reflected meaningful improvement in both CRE and C\&I NALs.

The provision for credit losses decreased $\$ 57$ million, or $39 \%$, from 2012 due to the continued decline in classified, criticized, and nonaccrual loans and included the implementation of enhancements to our allowance for loan and lease losses (ALLL) model. Net charge-offs (NCOs) decreased $\$ 154$ million, or $45 \%$, from the prior year to $\$ 189$ million. NCOs were an annualized $0.45 \%$ of average loans and leases in the current year compared to $0.85 \%$ in 2012. Within the consumer portfolio, NCOs related to Chapter 7 bankruptcy loans amounted to $\$ 23$ million in 2013 and $\$ 35$ million in 2012.

The period-end allowance for credit losses (ACL) as a percentage of total loans and leases decreased to $1.65 \%$ from $1.99 \%$ a year ago, while the ACL as a percentage of period-end total NALs increased to $221 \%$ from $199 \%$.

## Capital

## Table 9 - Capital Ratios - Tier 1 Common Continues to Increase

| (in millions) | 2013 |  |  |  | $\frac{2012}{\text { Dec. } 31,}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Dec 31. | Sep. 30 | Jun. 30 | Mar. 31 |  |
| Tangible common equity / tangible assets ratio | 8.83\% | 9.02\% | 8.78\% | 8.92\% | 8.76\% |
| Tier 1 common risk-based capital ratio | 10.90\% | 10.85\% | 10.71\% | 10.62\% | 10.48\% |
| Regulatory Tier 1 risk-based capital ratio | 12.28\% | 12.36\% | 12.24\% | 12.16\% | 12.02\% |
| Excess over 6.0\% (l) | \$ 3,121 | \$ 3,096 | \$ 3,000 | \$ 2,953 | \$ 2,876 |
| Regulatory Total risk-based capital ratio | 14.57\% | 14.67\% | 14.57\% | 14.55\% | 14.50\% |
| Excess over 10.0\% (1) | \$ 2,271 | \$ 2,274 | \$ 2,197 | \$ 2,181 | \$ 2,150 |
| Total risk-weighted assets | \$49,690 | \$48,687 | \$48,080 | \$47,937 | \$47,773 |

## (1) "Well-capitalized" regulatory threshold

## See Page 16 of Quarterly Financial Supplement for additional detail.

The tangible common equity to tangible assets ratio at December 31, 2013, was $8.83 \%$, up 7 basis points from a year ago. Our Tier 1 common risk-based capital ratio at year end was $10.90 \%$, up from $10.48 \%$ at the end of 2012.

The regulatory Tier 1 risk-based capital ratio at December 31, 2013, was $12.28 \%$, up from $12.02 \%$ at December 31, 2012. The increase in the regulatory Tier 1 riskbased capital ratio reflected the increase in retained earnings, partially offset by redemption of $\$ 50$ million of qualifying preferred securities since September 30 , 2013 and growth in risk-weighted assets. All capital ratios were impacted by the repurchase of 17 million common shares over the last four quarters, none of which were repurchased during the 2013 fourth quarter. Although Huntington has the ability to repurchase up to $\$ 136$ million additional shares of common stock through the first quarter of 2014 , we intend to continue disciplined repurchase activity consistent with our annual capital plan, our capital return objectives, and market conditions especially as those conditions impact the trading price of our common stock.

## Income Taxes

The provision for income taxes in 2013 was $\$ 216$ million and $\$ 184$ million in 2012. The effective tax rates for 2013 and 2012 were $25.3 \%$ and $22.3 \%$, respectively. At December 31, 2013, the net federal deferred tax asset was $\$ 98$ million, and the net state deferred tax asset was $\$ 40$ million. Based on both positive and negative evidence and the level of forecasted future taxable income, there was no impairment to the net federal and net state deferred tax assets at December 31, 2013. As of December 31, 2013, there was no disallowed deferred tax asset for regulatory capital purposes.

## Summary of 2013 Fourth Quarter

Net income for the 2013 fourth quarter was $\$ 158$ million, a decrease of $\$ 9$ million, or $6 \%$, from the 2012 fourth quarter, as a $\$ 52$ million, or $7 \%$, decrease in FTE total revenue more than offset a $\$ 25$ million, or $5 \%$, decrease in noninterest expense and $\$ 15$ million, or $38 \%$, decrease in the provision for credit losses.

FTE net interest income of $\$ 439$ million was relatively unchanged from the year-ago quarter, reflecting a $\$ 2$ billion, or $5 \%$, increase in average earnings assets offset by a 17 basis point decrease in NIM. The average earning asset growth primarily reflected the $\$ 3$ billion, or $7 \%$, increase in average loans partially offset by the $\$ 1$ billion, or $62 \%$, decrease in average loans held for sale. Average securities were relatively unchanged. Of the 17 basis point decrease in NIM, 5 basis points reflected temporary benefits in the year-ago quarter, with the majority related to an increase in the purchase accounting accretion on the Fidelity Bank acquired loan portfolio. Noninterest income decreased $\$ 51$ million, or $17 \%$, from the year-ago quarter, primarily reflecting a $\$ 37$ million, or $61 \%$, decrease in mortgage banking income and a $\$ 17$ million automobile loan securitization gain in the year-ago quarter. Noninterest expense decreased $\$ 25$ million, or $5 \%$, reflecting the Company's continued disciplined expense management. The 2013 fourth quarter also included $\$ 7$ million of franchise repositioning expense related to the previously disclosed consolidation of 22 branches, severance, and facilities optimization.

## 2014 Expectations

"We look forward to solid financial performance in 2014, based on our successful strategies and focused execution," said Steinour. "Although we again expect to face the headwinds of the yield curve, the regulatory environment, and the uncertainty of Washington, we believe our business model will continue to overcome these challenges and deliver strong performance."

Net interest income is expected to moderately increase. We anticipate an increase in earning assets as total loans moderately grow and investment securities remain near current levels. However, those benefits to net interest income are expected to be mostly offset by continued downward pressure on NIM. While we are maintaining a disciplined approach to loan pricing, asset yields remain under pressure but the continued opportunity of deposit repricing remains, albeit closer to current levels.

The C\&I portfolio is expected to see growth consistent with the anticipated increase in customer activity. Our C\&I loan pipeline remains robust with much of this reflecting the positive impact from our investments in specialized commercial verticals, automotive dealer relationships, focused OCR sales process, and continued support of middle market and small business lending. Automobile loan originations remain strong, and we currently do not anticipate any automobile securitizations in the near future. Residential mortgages, home equity, and CRE loan balances are expected to increase modestly.

We anticipate the increase in total loans will modestly outpace growth in total deposits. This reflects our continued focus on the overall cost of funds, through the issuance of long-term debt, as well as the continued shift towards low- and no-cost demand deposits and money market deposit accounts.

Noninterest income, excluding the impact of any net MSR activity, is expected to be slightly lower than recent levels, due to the anticipated decline in mortgage banking revenues and the continued refinement of products under our Fair Play philosophy.

Noninterest expense, excluding the net $\$ 10$ million of benefit from Significant Items we experienced in 2013, are expected to remain around current levels. We are committed to delivering positive operating leverage for the 2014 full year.

NPAs are expected to show continued improvement. This year, NCOs represented the mid-point of our expected normalized range of 35 to 55 basis points. The level of provision for credit losses was below our long-term expectation, and we continue to expect moderate quarterly volatility.

The effective tax rate for 2014 is expected to be in the range of $25 \%$ to $28 \%$, primarily reflecting the impacts of tax-exempt income, tax-advantaged investments, and general business credits.

## Conference Call / Webcast Information

Huntington's senior management will host an earnings conference call on Thursday, January 16, 2014, at 10:00 a.m. (Eastern Time). The call may be accessed via a live Internet webcast at www.huntington-ir.com or through a dial-in telephone number at (877) 684-3807; Conference ID\# 25841052. Slides will be available at www.huntingtonir.com about an hour prior to the call. A replay of the webcast will be archived in the Investor Relations section of Huntington's web site, www.huntington.com. A telephone replay will be available approximately two hours after the completion of the call through January 31, 2014 at (855) 859-2056 or (404) 537-3406; conference ID\# 25841052.

Please see the 2013 Fourth Quarter Quarterly Financial Supplement for additional detailed financial performance metrics. This document can be found at:
http://www.huntington-ir.com

## Forward-looking Statement

This document contains certain forward-looking statements, including certain plans, expectations, goals, projections, and statements, which are subject to numerous assumptions, risks, and uncertainties. Forward-looking statements may be identified by words such as expect, anticipate, believe, intend, estimate, plan, target, goal, or similar expressions, or future or conditional verbs such as will, may, might, should, would, could, or similar variations.

While there is no assurance that any list of risks and uncertainties or risk factors is complete, below are certain factors which could cause actual results to differ materially from those contained or implied in the forward-looking statements: (1) worsening of credit quality performance due to a number of factors such as the underlying value of collateral that could prove less valuable than otherwise assumed and assumed cash flows may be worse than expected; (2) changes in general economic, political, or industry conditions; uncertainty in U.S. fiscal and monetary policy, including the interest rate policies of the Federal Reserve Board; volatility and disruptions in global capital and credit markets; (3) movements in interest rates; (4) competitive pressures on product pricing and services; (5) success, impact, and timing of our business strategies, including market acceptance of any new products or services implementing our "Fair Play" banking philosophy; (6) changes in accounting policies and principles and the accuracy of our assumptions and estimates used to prepare our financial statements; (7) extended disruption of vital infrastructure; (8) the final outcome of significant litigation; (9) the nature, extent, timing, and results of governmental actions, examinations, reviews, reforms, regulations, and interpretations, including those related to the Dodd-Frank Wall Street Reform and Consumer Protection Act and the Basel III regulatory capital reforms, as well as those involving the OCC, Federal Reserve, FDIC, and CFPB; and (10) the outcome of judicial and regulatory decisions regarding practices in the residential mortgage industry, including among other things the processes followed for foreclosing residential mortgages. Additional factors that could cause results to differ materially from those described above can be found in Huntington's 2012 Annual Report on Form 10-K, and documents subsequently filed by Huntington with the Securities and Exchange Commission. All forward-looking statements included in this document are based on information available at the time of the release. Huntington assumes no obligation to update any forward-looking statement.

## Basis of Presentation

## Use of Non-GAAP Financial Measures

This document may contain GAAP financial measures and non-GAAP financial measures where management believes it to be helpful in understanding Huntington's results of operations or financial position. Where non-GAAP financial measures are used, the comparable GAAP financial measure, as well as the reconciliation to the comparable GAAP financial measure, can be found in this fourth quarter earnings release, conference call slides, or the Form 8-K related to this document, all of which can be found on Huntington's website at www.huntington-ir.com.

## Significant Items

From time to time, revenue, expenses, or taxes are impacted by items judged by Management to be outside of ordinary banking activities and/or by items that, while they may be associated with ordinary banking activities, are so unusually large that their outsized impact is believed by Management at that time to be infrequent or short term in nature. We refer to such items as "Significant Items". Most often, these Significant Items result from factors originating outside the Company - e.g., regulatory actions/assessments, windfall gains, changes in accounting principles, one-time tax assessments/refunds, litigation actions, etc. In other cases they may result from Management decisions associated with significant corporate actions out of the ordinary course of business - e.g., merger/restructuring charges, recapitalization actions, goodwill impairment, etc.

Even though certain revenue and expense items are naturally subject to more volatility than others due to changes in market and economic environment conditions, as a general rule volatility alone does not define a Significant Item. For example, changes in the provision for credit losses, gains/losses from investment activities, asset valuation write-downs, etc., reflect ordinary banking activities and are, therefore, typically excluded from consideration as a Significant Item.

Management believes the disclosure of "Significant Items", when appropriate, aids analysts/investors in better understanding corporate performance and trends so that they can ascertain which of such items, if any, they may wish to include/exclude from their analysis of the Company's performance - i.e., within the context of determining how that performance differed from their expectations, as well as how, if at all, to adjust their estimates of future performance accordingly. To this end, Management has adopted a practice of listing "Significant Items" in its external disclosure documents (e.g., earnings press releases, quarterly performance discussions, investor presentations, Forms $10-\mathrm{Q}$ and $10-\mathrm{K}$ ).
"Significant Items" for any particular period are not intended to be a complete list of items that may materially impact current or future period performance. A number of items could materially impact these periods, including those described in Huntington's 2012 Annual Report on Form 10-K and other factors described from time to time in Huntington's other filings with the Securities and Exchange Commission.

## Annualized Data

Certain returns, yields, performance ratios, or quarterly growth rates are presented on an "annualized" basis. This is done for analytical and decision-making purposes to better discern underlying performance trends when compared to full-year or year-over-year amounts. For example, loan and deposit growth rates, as well as net charge-off percentages, are most often expressed in terms of an annual rate like $8 \%$. As such, a $2 \%$ growth rate for a quarter would represent an annualized $8 \%$ growth rate.

## Fully-Taxable Equivalent Interest Income and Net Interest Margin

Income from tax-exempt earning assets is increased by an amount equivalent to the taxes that would have been paid if this income had been taxable at statutory rates. This adjustment puts all earning assets, most notably tax-exempt municipal securities and certain lease assets, on a common basis that facilitates comparison of results to results of competitors.

## Earnings per Share Equivalent Data

Significant income or expense items may be expressed on a per common share basis. This is done for analytical and decision-making purposes to better discern underlying trends in total corporate earnings per share performance excluding the impact of such items. Investors may also find this information helpful in their evaluation of the Company's financial performance against published earnings per share mean estimate amounts, which typically exclude the impact of Significant Items. Earnings per share equivalents are usually calculated by applying a $35 \%$ effective tax rate to a pre-tax amount to derive an after-tax amount, which is divided by the average shares outstanding during the respective reporting period. Occasionally, when the item involves special tax treatment, the after-tax amount is disclosed separately, with this then being the amount used to calculate the earnings per share equivalent.

## Rounding

Please note that columns of data in this document may not add due to rounding.

## About Huntington

Huntington Bancshares Incorporated is a $\$ 59$ billion regional bank holding company headquartered in Columbus, Ohio. The Huntington National Bank, founded in 1866 , and its affiliates provide full-service commercial, small business, and consumer banking services; mortgage banking services; treasury management and foreign exchange services; equipment leasing; wealth and investment management services; trust services; brokerage services; customized insurance brokerage and service programs; and other financial products and services. The principal markets for these services are Huntington's six-state retail banking franchise: Ohio, Michigan, Pennsylvania, Indiana, West Virginia, and Kentucky. The primary distribution channels include a banking network of more than 700 traditional branches and convenience branches located in grocery stores and retirement centers, and through an array of alternative distribution channels including internet and mobile banking, telephone banking, and more than 1,500 ATMs. Through automotive dealership relationships within its six-state retail banking franchise area and selected other Midwest and New England states, Huntington also provides commercial banking services to the automotive dealers and retail automobile financing for dealer customers.

## HUNTINGTON BANCSHARES INCORPORATED <br> Quarterly Financial Supplement <br> December 2013

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## Notes:

The preparation of financial statement data in conformity with accounting principles generally accepted in the United States (GAAP) requires management to make estimates and assumptions that affect amounts reported. Actual results could differ from those estimates. Certain prior period amounts have been reclassified to conform to the current period's presentation.

## Non-Regulatory Capital Ratios

In addition to capital ratios defined by banking regulators, the Company considers various other measures when evaluating capital utilization and adequacy, including

- Tangible common equity to tangible assets,
- Tier 1 common equity to risk-weighted assets using Basel I and Basel III definitions, and
- Tangible common equity to risk-weighted assets using Basel I definition.

These non-regulatory capital ratios are viewed by management as useful additional methods of reflecting the level of capital available to withstand unexpected market conditions. Additionally, presentation of these ratios allows readers to compare the Company's capitalization to other financial services companies. These ratios differ from capital ratios defined by banking regulators principally in that the numerator excludes preferred securities, the nature and extent of which varies among different financial services companies. These ratios are not defined in GAAP or federal banking regulations. As a result, these non-regulatory capital ratios disclosed by the Company may be considered non-GAAP financial measures.

Because there are no standardized definitions for these non-regulatory capital ratios, the Company's calculation methods may differ from those used by other financial services companies. Also, there may be limits in the usefulness of these measures to investors. As a result, the Company encourages readers to consider the consolidated financial statements and other financial information contained in the related press release in their entirety, and not to rely on any single financial measure. Basel III Tier 1 common capital ratio estimates are based on management's current interpretation, expectations, and understanding of the final U.S. Basel III rules adopted by the Federal Reserve Board and released on July 2, 2012.

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## Huntington Bancshares Incorporated

## Quarterly Key Statistics(1)

(Unaudited)

| (dollar amounts in thousands, except per share amounts) | 2013 |  |  |  | $2012$ |  | Percent Changes vs. |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fourth |  | Third |  |  |  | 3Q13 | 4Q12 |
| Net interest income | \$ | 430,649 | \$ | 424,852 | \$ | 434,055 | 1\% | (1)\% |
| Provision for credit losses |  | 24,331 |  | 11,400 |  | 39,458 | 113 | (38) |
| Noninterest income |  | 246,628 |  | 250,503 |  | 297,651 | (2) | (17) |
| Noninterest expense |  | 446,009 |  | 423,336 |  | 470,628 | 5 | (5) |
| Income before income taxes |  | 206,937 |  | 240,619 |  | 221,620 | (14) | (7) |
| Provision for income taxes |  | 49,114 |  | 62,132 |  | 54,341 | (21) | (10) |
| Net income | \$ | 157,823 | \$ | 178,487 | \$ | 167,279 | (12) $\%$ | (6) $\%$ |
| Dividends on preferred shares |  | 7,965 |  | 7,967 |  | 7,973 | - | (0) |
| Net income applicable to common shares | \$ | $\xrightarrow{149,858}$ | \$ | $\xrightarrow{170,520}$ | \$ | $\xrightarrow{159,306}$ | (12) $\%$ | (6) $\%$ |
| Net income per common share - diluted | \$ | 0.18 | \$ | 0.20 | \$ | 0.19 | (10)\% | (5)\% |
| Cash dividends declared per common share |  | 0.05 |  | 0.05 |  | 0.04 | - | 25 |
| Book value per common share at end of period |  | 6.88 |  | 6.72 |  | 6.41 | 2 | 7 |
| Tangible book value per common share at end of period |  | 6.27 |  | 6.10 |  | 5.78 | 3 | 8 |
| Average common shares - basic |  | 830,590 |  | 830,398 |  | 847,220 | - | (2) |
| Average common shares - diluted |  | 842,324 |  | 841,025 |  | 853,306 | - | (1) |
| Return on average assets |  | 1.09\% |  | 1.27\% |  | 1.19\% |  |  |
| Return on average common shareholders' equity |  | 10.5 |  | 12.3 |  | 11.6 |  |  |
| Return on average tangible common shareholders' equity( ${ }^{(2)}$ |  | 12.1 |  | 14.1 |  | 13.5 |  |  |
| Net interest margin(3) |  | 3.28 |  | 3.34 |  | 3.45 |  |  |
| Efficiency ratio(4) |  | 63.7 |  | 60.6 |  | 62.3 |  |  |
| Noninterest Income/Total Revenue |  | 36.0 |  | 36.7 |  | 40.4 |  |  |
| Effective tax rate |  | 23.7 |  | 25.8 |  | 24.5 |  |  |
| Average loans and leases |  | 3,138,336 |  | 1,994,204 |  | 0,396,541 | 3 | 7 |
| Average loans and leases - linked quarter annualized growth rate |  | 10.9\% |  | 6.9\% |  | 2.8\% |  |  |
| Average earning assets |  | 3,011,850 |  | 1,247,215 |  | 0,682,461 | 3 | 5 |
| Average total assets |  | 7,648,191 |  | 5,914,791 |  | 6,053,542 | 3 | 3 |
| Average core deposits(5) |  | 4,747,659 |  | 3,773,153 |  | 4,309,913 | 2 | 1 |
| Average core deposits - linked quarter annualized growth rate |  | 8.9\% |  | - \% |  | 5.0\% |  |  |
| Average shareholders' equity |  | 6,055,738 |  | 5,879,479 |  | 5,842,493 | 3 | 4 |
| Total assets at end of period |  | 9,476,344 |  | 6,648,251 |  | 6,153,185 | 5 | 6 |
| Total shareholders' equity at end of period |  | 6,099,323 |  | 5,961,579 |  | 5,790,211 | - | 5 |
| Net charge-offs (NCOs) |  | 46,447 |  | 55,742 |  | 70,130 | (17) | (34) |
| NCOs as a \% of average loans and leases |  | 0.43\% |  | 0.53\% |  | 0.69\% |  |  |
| Nonaccrual loans and leases (NALs) | \$ | 322,056 | \$ | 333,106 | \$ | 407,633 | (3) | (21) |
| NAL ratio |  | 0.75\% |  | 0.78\% |  | 1.00\% |  |  |
| Nonperforming assets (NPAs)(6) | \$ | 352,160 | \$ | 374,260 | \$ | 445,775 | (6) | (21) |
| NPA ratio(6) |  | 0.82\% |  | 0.88\% |  | 1.09\% | (7) | (25) |
| Allowance for loan and lease losses (ALLL) as a $\%$ of total loans and leases at the end of period |  | 1.50 |  | 1.57 |  | 1.89 |  |  |
| ALLL plus allowance for unfunded loan commitments and letters of credit (ACL) as a $\%$ of total loans and leases at the end of period |  | 1.65 |  | 1.72 |  | 1.99 |  |  |
| ACL as a \% of NALs |  | 221 |  | 220 |  | 199 |  |  |
| ACL as a \% of NPAs |  | 202 |  | 196 |  | 182 |  |  |
| Tier 1 leverage ratio (7) |  | 10.67 |  | 10.85 |  | 10.36 |  |  |
| Tier 1 common risk-based capital ratio(7) |  | 10.90 |  | 10.85 |  | 10.48 |  |  |
| Tier 1 risk-based capital ratio (7) |  | 12.28 |  | 12.36 |  | 12.02 |  |  |
| Total risk-based capital ratio (7) |  | 14.57 |  | 14.67 |  | 14.50 |  |  |
| Tangible common equity / tangible assets ratio ${ }^{\text {( }}$ |  | 8.83 |  | 9.02 |  | 8.76 |  |  |

See Notes to the Quarterly Key Statistics.

## Huntington Bancshares Incorporated

## Annual Key Statistics(1)

(Unaudited)

| (dollar amounts in thousands, except per share amounts) | Year Ended December 31, |  | Change |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | Amount | Percent |
| Net interest income | $\overline{\$ 1,704,608}$ | \$ 1,710,524 | \$ (5,916) | - \% |
| Provision for credit losses | 90,045 | 147,388 | $(57,343)$ | (39) |
| Noninterest income | 997,995 | 1,097,857 | $(99,862)$ | (9) |
| Noninterest expense | 1,758,003 | 1,835,876 | $(77,873)$ | (4) |
| Income before income taxes | 854,555 | 825,117 | 29,438 | 4 |
| Provision for income taxes | 215,814 | 184,095 | 31,719 | 17 |
| Net Income | \$ 638,741 | \$ 641,022 | \$ (2,281) | - \% |
| Dividends on preferred shares | 31,869 | 31,989 | (120) | - |
| Net income applicable to common shares | \$ 606,872 | \$ 609,033 | \$ (2,161) | - $\%$ |
| Net income per common share - diluted | \$ 0.72 | \$ 0.71 | \$ 0.01 | 1\% |
| Cash dividends declared per common share | 0.19 | 0.16 | 0.03 | 19 |
| Average common shares - basic | 834,205 | 857,962 | $(23,757)$ | (3) |
| Average common shares - diluted | 843,974 | 863,402 | $(19,428)$ | (2) |
| Return on average assets | 1.13\% | 1.15\% |  |  |
| Return on average common shareholders' equity | 11.0 | 11.5 |  |  |
| Return on average tangible common shareholders' equity(2) | 12.7 | 13.5 |  |  |
| Net interest margin(3) | 3.36 | 3.41 |  |  |
| Efficiency ratio(4) | 62.9 | 63.4 |  |  |
| Noninterest Income/Total Revenue | 36.6 | 38.8 |  |  |
| Effective tax rate | 25.3 | 22.3 |  |  |
| Average loans and leases | \$41,825,842 | \$40,210,186 | \$1,615,657 | 4\% |
| Average earning assets | 51,598,472 | 50,709,060 | 889,412 | 2 |
| Average total assets | 56,299,313 | 55,673,599 | 625,715 | 1 |
| Average core deposits(5) | 43,978,894 | 43,065,687 | 913,207 | 2 |
| Average shareholders' equity | 5,914,914 | 5,671,455 | 243,459 | 4 |
| Net charge-offs (NCOs) | 188,666 | 342,462 | $(153,796)$ | (45) |
| NCOs as a \% of average loans and leases | 0.45\% | 0.85\% | (0.40) | (47) |

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## Key Statistics Footnotes

(1) Comparisons for all presented periods are impacted by a number of factors. Refer to Significant Items.
(2) Net income excluding expense for amortization of intangibles for the period divided by average tangible common shareholders' equity. Average tangible common shareholders' equity equals average total common shareholders' equity less average intangible assets and goodwill. Expense for amortization of intangibles and average intangible assets are net of deferred tax liability, and calculated assuming a $35 \%$ tax rate.
(3) On a fully-taxable equivalent (FTE) basis assuming a $35 \%$ tax rate.
(4) Noninterest expense less amortization of intangibles and goodwill impairment divided by the sum of FTE net interest income and noninterest income excluding securities gains (losses).
(5) Includes noninterest-bearing and interest-bearing demand deposits, money market deposits, savings and other domestic deposits, and core certificates of deposit.
(6) NPAs include other real estate owned.
(7) December 31, 2013, figures are estimated.
(8) Tangible common equity (total common equity less goodwill and other intangible assets) divided by tangible assets (total assets less goodwill and other intangible assets). Other intangible assets are net of deferred tax liability, and calculated assuming a $35 \%$ tax rate.

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## Huntington Bancshares Incorporated

## Consolidated Balance Sheets

| (dollar amounts in thousands, except number of shares) | 2013 |  |  |  | 2012 |  | Percent Changes vs. |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{\|c} \hline \text { December 31, } \\ \hline \text { (Unaudited) } \end{array}$ |  | $\begin{gathered} \hline \text { September 30, } \\ \hline \text { (Unaudited) } \end{gathered}$ |  | December 31, |  | 3Q13 | 4Q12 |
| Assets |  |  |  |  |  |  |  |  |
| Cash and due from banks | \$ | 1,001,132 | \$ | 1,107,658 | \$ | 1,262,806 | (10)\% | (21)\% |
| Interest-bearing deposits in banks |  | 57,043 |  | 63,100 |  | 70,921 | (10) | (20) |
| Trading account securities |  | 35,573 |  | 74,167 |  | 91,205 | (52) | (61) |
| Loans held for sale |  | 326,212 |  | 345,621 |  | 764,309 | (6) | (57) |
| Available-for-sale and other securities |  | 7,308,753 |  | 6,446,681 |  | 7,566,175 | 13 | (3) |
| Held-to-maturity securities |  | 3,836,667 |  | 2,236,121 |  | 1,743,876 | 72 | 120 |
| Loans and leases(1) |  | 43,120,500 |  | 42,555,833 |  | 40,728,425 | 1 | 6 |
| Allowance for loan and lease losses |  | $(647,870)$ |  | $(666,030)$ |  | $(769,075)$ | (3) | (16) |
| Net loans and leases |  | 42,472,630 |  | 41,889,803 |  | 39,959,350 | 1 | 6 |
| Bank owned life insurance |  | 1,647,170 |  | 1,633,247 |  | 1,596,056 | 1 | 3 |
| Premises and equipment |  | 634,657 |  | 639,632 |  | 617,257 | (1) | 3 |
| Goodwill |  | 444,268 |  | 444,268 |  | 444,268 | - | - |
| Other intangible assets |  | 93,193 |  | 103,512 |  | 132,157 | (10) | (29) |
| Accrued income and other assets |  | 1,619,046 |  | 1,664,441 |  | 1,904,805 | (3) | (15) |
| Total assets | \$ | 59,476,344 | \$ | 56,648,251 | \$ | 56,153,185 | 5\% | 6\% |
| Liabilities and shareholders' equity |  |  |  |  |  |  |  |  |
| Liabilities |  |  |  |  |  |  |  |  |
| Deposits(2) | \$ | 47,506,718 | \$ | 46,564,046 | \$ | 46,252,683 | 2\% | 3\% |
| Short-term borrowings |  | 552,143 |  | 660,932 |  | 589,814 | (16) | (6) |
| Federal Home Loan Bank advances |  | 1,808,293 |  | 333,352 |  | 1,008,959 | 442 | 79 |
| Other long-term debt |  | 1,349,119 |  | 904,668 |  | 158,784 | 49 | 750 |
| Subordinated notes |  | 1,100,860 |  | 1,111,598 |  | 1,197,091 | (1) | (8) |
| Accrued expenses and other liabilities |  | 1,059,888 |  | 1,112,076 |  | 1,155,643 | (5) | (8) |
| Total liabilities |  | 53,377,021 |  | 50,686,672 |  | 50,362,974 | 5 | 6 |

Shareholder's equity
Preferred stock - authorized $6,617,808$ shares-
Series A, $8.50 \%$ fixed rate, non-cumulative perpetual convertible
preferred stock, par value of $\$ 0.01$, and liquidation value per share of $\$ 1,000$, stock, par value of $\$ 0.01$, and liquidation value per share of $\$ 1,000$

| of \$1,000 | 362,507 | 362,507 | 362,507 | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Series B, floating rate, non-voting, non-cumulative perpetual preferred stock, par value of $\$ 0.01$, and liquidation value per share of $\$ 1,000$ | 23,785 | 23,785 | 23,785 | - | - |
| Common stock - Par value of \$0.01 | 8,322 | 8,315 | 8,441 | - | (1) |
| Capital surplus | 7,398,515 | 7,387,033 | 7,475,149 | - | (1) |
| Less treasury shares, at cost | $(9,643)$ | $(10,893)$ | $(10,921)$ | (11) | (12) |
| Accumulated other comprehensive loss | $(214,009)$ | $(230,767)$ | $(150,817)$ | (7) | 42 |
| Retained earnings | $(1,470,154)$ | $(1,578,401)$ | $(1,917,933)$ | (7) | (23) |
| Total shareholders' equity | 6,099,323 | 5,961,579 | 5,790,211 | 2 | 5 |
| Total liabilities and shareholders' equity | \$ 59,476,344 | \$ 56,648,251 | \$ 56,153,185 | 5\% | 6\% |
| Common shares authorized (par value of \$0.01) | 1,500,000,000 | 1,500,000,000 | 1,500,000,000 |  |  |
| Common shares issued | 830,963,427 | 831,516,546 | 844,105,349 |  |  |
| Common shares outstanding | 832,217,098 | 830,144,646 | 842,812,709 |  |  |
| Treasury shares outstanding | 1,253,671 | 1,371,900 | 1,292,640 |  |  |
| Preferred shares issued | 1,967,071 | 1,967,071 | 1,967,071 |  |  |
| Preferred shares outstanding | 398,007 | 398,007 | 398,007 |  |  |

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Huntington Bancshares Incorporated

## Loans and Leases Composition

| (dollar amounts in millions) | 2013 |  |  |  |  |  |  |  | 2012 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | December 31, |  | September 30, |  | June 30, |  | March 31, |  | December 31, |  |
| Ending Balances by Type: |  |  |  |  |  |  |  |  |  |  |
| Commercial:(1) |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$17,594 | 41\% | \$17,335 | 41\% | \$17,113 | 41\% | \$17,267 | 42\% | \$16,971 | 42\% |
| Commercial real estate: |  |  |  |  |  |  |  |  |  |  |
| Construction | 557 | 1 | 544 | 1 | 607 | 1 | 574 | 1 | 648 | 2 |
| Commercial | 4,293 | 10 | 4,328 | 10 | 4,286 | 10 | 4,485 | 11 | 4,751 | 12 |
| Commercial real estate | 4,850 | 11 | 4,872 | 11 | 4,893 | 11 | 5,059 | 12 | 5,399 | 14 |
| Total commercial | 22,444 | 52 | 22,207 | 52 | 22,006 | 52 | 22,326 | 54 | 22,370 | 56 |
| Consumer: |  |  |  |  |  |  |  |  |  |  |
| Automobile | 6,639 | 15 | 6,317 | 15 | 5,810 | 14 | 5,036 | 12 | 4,634 | 11 |
| Home equity | 8,336 | 19 | 8,347 | 20 | 8,369 | 20 | 8,474 | 21 | 8,335 | 20 |
| Residential mortgage | 5,321 | 12 | 5,307 | 12 | 5,168 | 12 | 5,051 | 12 | 4,970 | 12 |
| Other consumer | 380 | 2 | 378 | 1 | 387 | 2 | 397 | 1 | 419 | 1 |
| Total consumer | $\underline{\mathbf{2 0 , 6 7 6}}$ | 48 | 20,349 | 48 | 19,734 | 48 | 18,958 | 46 | 18,358 | 44 |
| Total loans and leases | $\underline{\underline{\$ 4,120}}$ | 100\% | \$42,556 | 100\% | \$41,740 | =100\% | \$41,284 | 100\% | \$40,728 | 100\% |
| Ending Balances by Business Segment: |  |  |  |  |  |  |  |  |  |  |
| Retail and Business Banking | \$12,742 | 30\% | \$12,673 | 30\% | \$12,642 | 30\% | \$12,749 | 31\% | \$12,644 | 31\% |
| Regional and Commercial Banking | 10,763 | 25 | 11,397 | 27 | 11,119 | 27 | 11,166 | 27 | 10,679 | 26 |
| AFCRE | 13,590 | 32 | 12,484 | 29 | 12,119 | 29 | 11,526 | 28 | 11,396 | 28 |
| WGH | 5,974 | 13 | 5,961 | 14 | 5,868 | 14 | 5,767 | 14 | 5,887 | 15 |
| Treasury / Other | 51 | - | 41 | - | (8) | - | 76 | - | 122 | - |
| Total loans and leases | \$43,120 | 100\% | \$42,556 | 100\% | \$41,740 | 100\% | \$41,284 | 100\% | \$40,728 | 100\% |
|  | 2013 |  |  |  |  |  |  |  | 2012 |  |
|  | Fourth |  | Third |  | Second |  | First |  | Fourth |  |
| Average Balances by Business Segment: |  |  |  |  |  |  |  |  |  |  |
| Retail and Business Banking | \$12,726 | 29\% | \$12,633 | 30\% | \$12,688 | 31\% | \$12,693 | 31\% | \$12,677 | 31\% |
| Regional and Commercial Banking | 11,153 | 26 | 11,150 | 27 | 11,058 | 27 | 10,987 | 27 | 10,390 | 26 |
| AFCRE | 13,238 | 31 | 12,239 | 29 | 11,683 | 28 | 11,454 | 28 | 11,221 | 28 |
| WGH | 5,977 | 14 | 5,923 | 14 | 5,837 | 14 | 5,711 | 14 | 6,054 | 15 |
| Treasury / Other | 45 | - | 49 | - | 14 | - | 19 | - | 55 | - |
| Total loans and leases | \$43,139 | 100\% | \$41,994 | 100\% | \$41,280 | 100\% | \$40,864 | 100\% | \$40,397 | 100\% |

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## Huntington Bancshares Incorporated Deposits Composition

| (dollar amounts in millions) | 2013 |  |  |  |  |  |  |  | 20 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | December 31, |  | September 30, |  | June 30, |  | March |  | December 31, |  |
| Ending Balances by Type: |  |  |  |  |  |  |  |  |  |  |
| Demand deposits - noninterest-bearing | \$13,650 | 29\% | \$13,421 | 29\% | \$13,491 | 29\% | \$12,757 | 27\% | \$12,600 | 27\% |
| Demand deposits - interest-bearing | 5,880 | 12 | 5,856 | 13 | 5,977 | 13 | 6,135 | 13 | 6,218 | 13 |
| Money market deposits | 17,213 | 36 | 16,212 | 34 | 15,131 | 33 | 15,165 | 32 | 14,691 | 32 |
| Savings and other domestic deposits | 4,871 | 10 | 4,946 | 11 | 5,054 | 11 | 5,174 | 11 | 5,002 | 11 |
| Core certificates of deposit | 3,723 | 8 | 4,108 | 9 | 4,353 | 9 | 5,170 | 11 | 5,516 | 12 |
| Total core deposits | 45,337 | 95 | 44,543 | 96 | 44,006 | 95 | 44,401 | 94 | 44,027 | 95 |
| Other domestic deposits of \$250,000 or more | 274 | 1 | 268 | 1 | 283 | 1 | 355 | 1 | 354 | 1 |
| Brokered deposits and negotiable CDs | 1,580 | 3 | 1,366 | 3 | 1,695 | 4 | 1,807 | 4 | 1,594 | 3 |
| Deposits in foreign offices | 316 | 1 | 387 | - | 347 | - | 304 | 1 | 278 | 1 |
| Total deposits | $\underline{\text { \$47,507 }}$ | 100\% | \$46,564 | $\underline{\underline{100}}$ \% | \$46,331 | $\underline{\underline{100}} \%$ | \$46,867 | 100\% | \$46,253 | 100\% |
| Total core deposits: |  |  |  |  |  |  |  |  |  |  |
| Commercial | \$19,982 | 44\% | \$19,526 | 44\% | \$18,922 | 43\% | \$18,502 | 42\% | \$18,358 | 42\% |
| Consumer | 25,355 | 56 | 25,017 | 56 | 25,084 | 57 | 25,899 | 58 | 25,669 | 58 |
| Total core deposits | \$45,337 | :100\% | \$44,543 | 100\% | \$44,006 | 100\% | \$44,401 | 100\% | \$44,027 | 100\% |
| Ending Balances by Business Segment: |  |  |  |  |  |  |  |  |  |  |
| Retail and Business Banking | \$28,314 | 60\% | \$28,200 | 61\% | \$28,209 | 61\% | \$28,719 | 61\% | \$28,367 | 61\% |
| Regional and Commercial Banking | 6,942 | 15 | 6,191 | 13 | 5,639 | 12 | 5,627 | 12 | 5,863 | 13 |
| AFCRE | 1,164 | 2 | 1,084 | 2 | 1,021 | 2 | 970 | 2 | 995 | 2 |
| WGH | 9,657 | 20 | 9,935 | 22 | 10,069 | 22 | 10,015 | 22 | 9,508 | 21 |
| Treasury / Other(1) | 1,430 | 3 | 1,154 | 2 | 1,393 | 3 | 1,536 | 3 | 1,520 | 3 |
| Total deposits | \$47,507 | 100\% | \$46,564 | $\underline{\underline{100}}$ \% | \$46,331 | $\underline{\underline{100}} \%$ | \$46,867 | 100\% | \$46,253 | 100\% |
|  | 2013 |  |  |  |  |  |  |  | 2012 |  |
|  | Fourth |  | Third |  | Second |  | First |  | Fourth |  |
| Average Balances by Business Segment: |  |  |  |  |  |  |  |  |  |  |
| Retail and Business Banking | \$28,450 | 61\% | \$28,172 | 61\% | \$28,345 | 61\% | \$28,331 | 62\% | \$28,301 | 61\% |
| Regional and Commercial Banking | 6,353 | 14 | 5,912 | 13 | 5,506 | 12 | 5,668 | 12 | 6,120 | 13 |
| AFCRE | 1,104 | 2 | 1,018 | 2 | 954 | 2 | 922 | 2 | 949 | 2 |
| WGH | 9,722 | 21 | 9,593 | 21 | 9,919 | 22 | 9,623 | 21 | 9,873 | 21 |
| Treasury / Other ${ }^{(1)}$ | 1,145 | 2 | 1,275 | 3 | 1,463 | 3 | 1,469 | 3 | 1,524 | 3 |
| Total deposits | \$46,774 | 100\% | \$45,970 | $\underline{\underline{100}}$ \% | \$46,187 | $\underline{\underline{100}} \%$ | \$46,013 | 100\% | \$46,767 | 100\% |

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## Huntington Bancshares Incorporated

## Consolidated Quarterly Average Balance Sheets

(Unaudited)

| (dollar amounts in millions) | Average Balances |  |  |  |  | Percent Changes vs. |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  |  |  | 2012 |  |  |
|  | Fourth | Third | Second | First | Fourth | 3Q13 | 4Q12 |
| Assets |  |  |  |  |  |  |  |
| Interest-bearing deposits in banks | \$ 71 | \$ 54 | \$ 84 | \$ 72 | \$ 73 | 31\% | (3)\% |
| Loans held for sale | 322 | 379 | 678 | 709 | 840 | (15) | (62) |
| Securities: |  |  |  |  |  |  |  |
| Available-for-sale and other securities: |  |  |  |  |  |  |  |
| Taxable | 5,818 | 6,040 | 6,728 | 6,964 | 7,131 | (4) | (18) |
| Tax-exempt | 548 | 565 | 591 | 549 | 492 | (3) | 11 |
| Total available-for-sale and other securities | 6,366 | 6,605 | 7,319 | 7,513 | 7,623 | (4) | (16) |
| Trading account securities | 76 | 76 | 84 | 85 | 97 | - | (22) |
| Held-to-maturity securities - taxable | 3,038 | 2,139 | 1,711 | 1,717 | 1,652 | 42 | 84 |
| Securities | 9,480 | 8,820 | 9,114 | 9,315 | 9,372 | 7 | 1 |
| Loans and leases:(1) |  |  |  |  |  |  |  |
| Commercial: |  |  |  |  |  |  |  |
| Commercial and industrial | 17,671 | 17,032 | 17,033 | 16,954 | 16,507 | 4 | 7 |
| Commercial real estate: |  |  |  |  |  |  |  |
| Construction | 573 | 565 | 586 | 598 | 576 | 1 | (1) |
| Commercial | 4,331 | 4,345 | 4,429 | 4,694 | 4,897 | - | (12) |
| Commercial real estate | 4,904 | 4,910 | 5,015 | 5,292 | 5,473 | - | (10) |
| Total commercial | 22,575 | 21,942 | 22,048 | 22,246 | 21,980 | 3 | 3 |
| Consumer: |  |  |  |  |  |  |  |
| Automobile | 6,502 | 6,075 | 5,283 | 4,833 | 4,486 | 7 | 45 |
| Home equity | 8,346 | 8,341 | 8,263 | 8,395 | 8,345 | - | - |
| Residential mortgage | 5,331 | 5,256 | 5,225 | 4,978 | 5,155 | 1 | 3 |
| Other consumer | 385 | 380 | 461 | 412 | 431 | 1 | (11) |
| Total consumer | 20,564 | 20,052 | 19,232 | 18,618 | 18,417 | 3 | 12 |
| Total loans and leases | 43,139 | 41,994 | 41,280 | 40,864 | 40,397 | 3 | 7 |
| Allowance for loan and lease losses | (668) | (717) | (746) | (772) | (783) | (7) | (15) |
| Net loans and leases | 42,471 | 41,277 | 40,534 | 40,092 | 39,614 | 3 | 7 |
| Total earning assets | 53,012 | 51,247 | 51,156 | 50,960 | 50,682 | 3 | 5 |
| Cash and due from banks | 846 | 944 | 940 | 904 | 1,459 | (10) | (42) |
| Intangible assets | 542 | 552 | 563 | 571 | 581 | (2) | (7) |
| All other assets | 3,917 | 3,889 | 3,976 | 4,065 | 4,115 | 1 | (5) |
| Total assets | $\underline{\mathbf{5 7 , 6 4 9}}$ | $\underline{\text { \$55,915 }}$ | \$55,889 | \$55,728 | \$566,054 | 3\% | 3\% |
| Liabilities and shareholders' equity |  |  |  |  |  |  |  |
| Deposits: |  |  |  |  |  |  |  |
| Demand deposits - noninterest-bearing | \$13,337 | \$13,088 | \$12,879 | \$12,165 | \$13,121 | 2\% | 2\% |
| Demand deposits - interest-bearing | 5,755 | 5,763 | 5,927 | 5,977 | 5,843 | - | (2) |
| Total demand deposits | 19,092 | 18,851 | 18,806 | 18,142 | 18,964 | 1 | 1 |
| Money market deposits | 16,827 | 15,739 | 15,069 | 15,045 | 14,749 | 7 | 14 |
| Savings and other domestic deposits | 4,912 | 5,007 | 5,115 | 5,083 | 4,960 | (2) | (1) |
| Core certificates of deposit | 3,916 | 4,176 | 4,778 | 5,346 | 5,637 | (6) | (31) |
| Total core deposits | 44,747 | 43,773 | 43,768 | 43,616 | 44,310 | 2 | 1 |
| Other domestic deposits of \$250,000 or more | 275 | 268 | 324 | 360 | 359 | 3 | (23) |
| Brokered deposits and negotiable CDs | 1,398 | 1,553 | 1,779 | 1,697 | 1,756 | (10) | (20) |
| Deposits in foreign offices | 354 | 376 | 316 | 340 | 342 | (6) | 4 |
| Total deposits |  |  |  |  |  |  |  |
| Short-term borrowings | 629 | 710 | 701 | 762 | 1,012 | (11) | (38) |
| Federal Home Loan Bank advances | 851 | 549 | 757 | 686 | 42 | 55 | 1,926 |
| Subordinated notes and other long-term debt | 2,244 | 1,753 | 1,292 | 1,348 | 1,374 | 28 | 63 |
| Total interest-bearing liabilities | 37,161 | 35,894 | 36,058 | 36,644 | 36,074 | 4 | 3 |
| All other liabilities | 1,095 | 1,054 | 1,064 | 1,085 | 1,017 | 4 | 8 |
| Shareholders' equity | 6,056 | 5,879 | 5,888 | 5,834 | 5,842 | 3 | 4 |
| Total liabilities and shareholders' equity | \$57,649 | \$55,915 | \$55,889 | \$55,728 | \$56,054 | 3\% | 3\% |

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## Huntington Bancshares Incorporated

## Consolidated Quarterly Net Interest Margin - Interest Income / Expense (1)

(Unaudited)

| (dollar amounts in thousands) | Interest Income / Expense |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  |  |  | $\begin{aligned} & \hline 2012 \\ & \hline \text { Fourth } \\ & \hline \end{aligned}$ |
|  | Fourth | Third | Second | First |  |
| Assets |  |  |  |  |  |
| Interest-bearing deposits in banks | \$ 7 | \$ 9 | \$ 57 | \$ 29 | \$ 51 |
| Loans held for sale | 3,586 | 3,699 | 5,739 | 5,702 | 6,675 |
| Securities: |  |  |  |  |  |
| Available-for-sale and other securities: |  |  |  |  |  |
| Taxable | 34,554 | 35,280 | 38,538 | 40,185 | 41,335 |
| Tax-exempt | 8,696 | 5,700 | 5,829 | 5,438 | 4,968 |
| Total available-for-sale and other securities | 43,250 | 40,980 | 44,367 | 45,623 | 46,303 |
| Trading account securities | 79 | 43 | 126 | 106 | 245 |
| Held-to-maturity securities - taxable | 18,378 | 12,220 | 9,778 | 9,838 | 9,244 |
| Total securities | 61,708 | 53,243 | 54,272 | 55,567 | 55,792 |
| Loans and leases: |  |  |  |  |  |
| Commercial: |  |  |  |  |  |
| Commercial and industrial | 159,686 | 160,285 | 161,543 | 162,396 | 163,644 |
| Commercial real estate: |  |  |  |  |  |
| Construction | 5,916 | 5,650 | 5,829 | 6,045 | 6,075 |
| Commercial | 43,906 | 45,525 | 46,214 | 46,978 | 52,543 |
| Commercial real estate | 49,822 | 51,175 | 52,043 | 53,023 | 58,618 |
| Total commercial | 209,508 | 211,460 | 213,586 | 215,419 | 222,262 |
| Consumer: |  |  |  |  |  |
| Automobile | 60,080 | 58,216 | 52,159 | 51,013 | 50,930 |
| Home equity | 86,460 | 86,131 | 85,796 | 86,991 | 88,541 |
| Residential mortgage | 50,225 | 50,111 | 49,912 | 49,353 | 52,440 |
| Other consumer | 6,447 | 6,677 | 7,649 | 7,168 | 7,774 |
| Total consumer | 203,212 | 201,135 | 195,516 | 194,525 | 199,685 |
| Total loans and leases | 412,720 | 412,595 | 409,102 | 409,944 | 421,947 |
| Total earning assets | \$478,020 | $\underline{\underline{\$ 469,546}}$ | $\underline{\underline{\$ 469,169}}$ | $\underline{\text { \$471,242 }}$ | $\underline{\underline{\$ 484,465}}$ |
| Liabilities |  |  |  |  |  |
| Deposits: |  |  |  |  |  |
| Demand deposits - noninterest-bearing | \$ - | \$ - | \$ | \$ - | \$ |
| Demand deposits - interest-bearing | 630 | 636 | 617 | 642 | 734 |
| Total demand deposits | 630 | 636 | 617 | 642 | 734 |
| Money market deposits | 11,296 | 10,211 | 8,886 | 8,438 | 9,843 |
| Savings and other domestic deposits | 2,925 | 3,134 | 3,416 | 3,818 | 4,150 |
| Core certificates of deposit | 10,330 | 11,094 | 13,410 | 15,710 | 17,144 |
| Total core deposits | 25,181 | 25,075 | 26,329 | 28,608 | 31,871 |
| Other domestic deposits of \$250,000 or more | 271 | 300 | 406 | 465 | 553 |
| Brokered deposits and negotiable CDs | 1,385 | 2,145 | 2,746 | 2,823 | 3,141 |
| Deposits in foreign offices | 122 | 136 | 110 | 140 | 152 |
| Total deposits | 26,959 | 27,656 | 29,591 | 32,036 | 35,717 |
| Short-term borrowings | 129 | 158 | 179 | 234 | 363 |
| Federal Home Loan Bank advances | 306 | 197 | 272 | 301 | 129 |
| Subordinated notes and other long-term debt | 11,781 | 10,049 | 7,603 | 8,578 | 8,732 |
| Total interest bearing liabilities | 39,175 | 38,060 | 37,645 | 41,149 | 44,941 |
| Net interest income | \$438,845 | \$431,486 | \$431,524 | $\underline{\text { \$430,093 }}$ | \$439,524 |

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## Huntington Bancshares Incorporated

## Consolidated Quarterly Net Interest Margin - Yield <br> (Unaudited)

|  | Average Rates (2) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  |  |  | $\frac{2012}{\text { Fourth }}$ |
|  | Fourth | Third | Second | First |  |
| Fully-taxable equivalent basis(1) |  |  |  |  |  |
| Assets |  |  |  |  |  |
| Interest-bearing deposits in banks | 0.04\% | 0.07\% | 0.27\% | 0.16\% | 0.28\% |
| Loans held for sale | 4.46 | 3.89 | 3.39 | 3.22 | 3.18 |
| Securities: |  |  |  |  |  |
| Available-for-sale and other securities: |  |  |  |  |  |
| Taxable | 2.38 | 2.34 | 2.29 | 2.31 | 2.32 |
| Tax-exempt | 6.34 | . 4.04 | 3.94 | 3.96 | 4.03 |
| Total available-for-sale and other securities | 2.72 | 2.48 | 2.42 | 2.43 | 2.43 |
| Trading account securities | 0.42 | 0.23 | 0.60 | 0.50 | 1.01 |
| Held-to-maturity securities - taxable | 2.42 | . 2.29 | 2.29 | . 2.29 | 2.24 |
| Total securities | 2.60 | 2.41 | 2.38 | 2.39 | 2.38 |
| Loans and leases:(2)(3) |  |  |  |  |  |
| Commercial: |  |  |  |  |  |
| Commercial and industrial | 3.54 | 3.68 | 3.75 | 3.83 | 3.88 |
| Commercial real estate: |  |  |  |  |  |
| Construction | 4.04 | 3.91 | 3.93 | 4.05 | 4.13 |
| Commercial | 3.97 | . 4.10 | 4.13 | 4.00 | 4.20 |
| Commercial real estate | 3.98 | 4.08 | 4.09 | 4.01 | 4.19 |
| Total commercial | 3.63 | . 3.77 | 3.83 | 3.87 | 3.96 |
| Consumer: |  |  |  |  |  |
| Automobile | 3.67 | 3.80 | 3.96 | 4.28 | 4.52 |
| Home equity | 4.11 | 4.10 | 4.16 | 4.20 | 4.24 |
| Residential mortgage | 3.77 | 3.81 | 3.82 | 3.97 | 4.07 |
| Other consumer | 6.64 | 6.98 | 6.66 | 7.05 | 7.16 |
| Total consumer | 3.93 | . 3.99 | 4.07 | 4.22 | 4.33 |
| Total loans and leases | 3.77 | 3.87 | 3.95 | 4.03 | 4.13 |
| Total earning assets | 3.58\% | 3.64\% | 3.68\% | 3.75\% | 3.80\% |

## Liabilities <br> Deposits:

Demand deposits - noninterest-bearing

| - \% | - \% | - \% | - \% | - \% |
| :---: | :---: | :---: | :---: | :---: |
| 0.04 | 0.04 | 0.04 | 0.04 | 0.05 |
| 0.01 | 0.01 | 0.01 | 0.01 | 0.02 |
| 0.27 | 0.26 | 0.24 | 0.23 | 0.27 |
| 0.24 | 0.25 | 0.27 | 0.30 | 0.33 |
| 1.05 | $\underline{1.05}$ | 1.13 | $\underline{1.19}$ | 1.21 |
| 0.32 | 0.32 | 0.34 | 0.37 | 0.41 |
| 0.39 | 0.44 | 0.50 | 0.52 | 0.61 |
| 0.39 | 0.55 | 0.62 | 0.67 | 0.71 |
| 0.14 | . 0.14 | 0.14 | 0.17 | 0.18 |
| 0.32 | 0.33 | 0.36 | 0.38 | 0.42 |
| 0.08 | 0.09 | 0.10 | 0.12 | 0.14 |
| 0.14 | 0.14 | 0.14 | 0.18 | 1.20 |
| 2.10 | . 2.29 | 2.35 | 2.54 | 2.55 |
| 0.42 | . 0.42 | 0.42 | 0.45 | 0.50 |
| 3.15 | 3.20 | 3.26 | 3.30 | 3.30 |
| 0.13 | 0.14 | 0.12 | 0.12 | 0.15 |
| 3.28\% | 3.34\% | 3.38\% | 3.42\% | 3.45\% |

## Commercial Loan Derivative Impact

(Unaudited)

|  | Average Rates (2) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  |  |  | $\underline{\text { 2012 }}$ Fourth |
|  | Fourth | Third | Second | $\underline{\text { First }}$ |  |
| Fully-taxable equivalent basis(1) |  |  |  |  |  |
| Commercial loans(2)(3) | 3.47\% | 3.58\% | 3.57\% | 3.58\% | 3.72\% |
| Impact of commercial loan derivatives | 0.17 | - 0.19 | 0.26 | -0.29 | 0.24 |
| Total commercial - as reported | 3.63\% | 3.77\% | 3.83\% | 3.87\% | $\underline{~ 3.96 \%}$ |
| Average 30 day LIBOR | 0.17\% | 0.19\% | 0.20\% | 0.20\% | 0.21\% |

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## Huntington Bancshares Incorporated <br> Selected Quarterly Income Statement Data(1) <br> (Unaudited)

| (dollar amounts in thousands, except per share amounts) | 2013 |  |  |  | 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fourth | Third | Second | First | Fourth |
| Interest income | \$469,824 | \$462,912 | \$462,582 | \$465,319 | \$ 478,995 |
| Interest expense | 39,175 | 38,060 | 37,645 | 41,149 | 44,940 |
| Net interest income | 430,649 | 424,852 | 424,937 | 424,170 | 434,055 |
| Provision for credit losses | 24,331 | 11,400 | 24,722 | 29,592 | 39,458 |
| Net interest income after provision for credit losses | 406,318 | 413,452 | 400,215 | 394,578 | 394,597 |
| Service charges on deposit accounts | 69,992 | 72,918 | 68,009 | 60,883 | 68,083 |
| Mortgage banking income | 24,327 | 23,621 | 33,659 | 45,248 | 61,711 |
| Trust services | 30,711 | 30,470 | 30,666 | 31,160 | 31,388 |
| Electronic banking | 24,251 | 24,282 | 23,345 | 20,713 | 21,011 |
| Insurance income | 15,556 | 17,269 | 17,187 | 19,252 | 17,268 |
| Brokerage income | 15,116 | 16,532 | 19,546 | 17,995 | 17,415 |
| Bank owned life insurance income | 13,816 | 13,740 | 15,421 | 13,442 | 13,767 |
| Capital markets fees | 12,332 | 12,825 | 12,229 | 7,834 | 12,694 |
| Gain on sale of loans | 7,144 | 5,063 | 3,348 | 2,616 | 20,690 |
| Securities gains (losses) | 1,239 | 98 | (410) | (509) | 863 |
| Other income | 32,144 | 33,685 | 25,655 | 33,575 | 32,761 |
| Total noninterest income | 246,628 | 250,503 | 248,655 | 252,209 | 297,651 |
| Personnel costs | 249,554 | 229,326 | 263,862 | 258,895 | 253,952 |
| Outside data processing and other services | 51,071 | 49,313 | 49,898 | 49,265 | 48,699 |
| Net occupancy | 31,983 | 35,591 | 27,656 | 30,114 | 29,008 |
| Equipment | 28,775 | 28,191 | 24,947 | 24,880 | 26,580 |
| Marketing | 13,704 | 12,271 | 14,239 | 10,971 | 16,456 |
| Deposit and other insurance expense | 10,056 | 11,155 | 13,460 | 15,490 | 16,327 |
| Amortization of intangibles | 10,320 | 10,362 | 10,362 | 10,320 | 11,647 |
| Professional services | 11,567 | 12,487 | 9,341 | 7,192 | 22,514 |
| Other expense | 38,979 | 34,640 | 32,100 | 35,666 | 45,445 |
| Total noninterest expense | 446,009 | 423,336 | 445,865 | 442,793 | 470,628 |
| Income before income taxes | 206,937 | 240,619 | 203,005 | 203,994 | 221,620 |
| Provision for income taxes | 49,114 | 62,132 | 52,354 | 52,214 | 54,341 |
| Net income | \$157,823 | \$178,487 | \$150,651 | \$ 151,780 | \$ 167,279 |
| Dividends on preferred shares | 7,965 | 7,967 | 7,967 | 7,970 | 7,973 |
| Net income applicable to common shares | \$149,858 | \$170,520 | \$142,684 | \$ 143,810 | \$ 159,306 |
| Average common shares - basic | 830,590 | 830,398 | 834,730 | 841,103 | 847,220 |
| Average common shares - diluted | 842,324 | 841,025 | 843,840 | 848,708 | 853,306 |
| Per common share |  |  |  |  |  |
| Net income - basic | \$ 0.18 | \$ 0.21 | \$ 0.17 | \$ 0.17 | \$ 0.19 |
| Net income - diluted | 0.18 | 0.20 | 0.17 | 0.17 | 0.19 |
| Cash dividends declared | 0.05 | 0.05 | 0.05 | 0.04 | 0.04 |
| Revenue - fully-taxable equivalent (FTE) |  |  |  |  |  |
| Net interest income | \$430,649 | \$424,852 | \$ 424,937 | \$ 424,170 | \$ 434,055 |
| FTE adjustment | 8,196 | 6,634 | 6,587 | 5,923 | 5,470 |
| Net interest income(2) | 438,845 | 431,486 | 431,524 | 430,093 | 439,525 |
| Noninterest income | 246,628 | 250,503 | 248,655 | 252,209 | 297,651 |
| Total revenue(2) | \$685,473 | \$681,989 | \$680,179 | \$ 682,302 | \$ 737,176 |

(1) Comparisons for presented periods are impacted by a number of factors. Refer to Significant Items.
(2) On a fully-taxable equivalent (FTE) basis assuming a $35 \%$ tax rate.

## Huntington Bancshares Incorporated <br> Quarterly Mortgage Banking Income <br> (Unaudited)

| (dollar amounts in thousands, except as noted) | 2013 |  |  |  |  | 2012 | Percent Changes vs. |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fourth |  | Third | Second | First |  | 3Q13 | 4Q12 |
| Mortgage banking income |  |  |  |  |  |  |  |  |
| Origination and secondary marketing | \$ 14,201 | \$ | 15,568 | \$ 27,917 | \$ 27,330 | \$ 44,497 | (9)\% | (68)\% |
| Servicing fees | 10,809 |  | 10,868 | 10,898 | 11,241 | 11,491 | (1) | (6) |
| Amortization of capitalized servicing | $(6,062)$ |  | $(6,783)$ | $(7,998)$ | $(7,903)$ | $(9,116)$ | (11) | (34) |
| Other mortgage banking income | 3,397 |  | 3,685 | 4,470 | 4,654 | 4,828 | (8) | (30) |
| Subtotal | 22,345 |  | 23,338 | 35,287 | 35,322 | 51,700 | (4) | (57) |
| MSR valuation adjustment(1) | 3,458 |  | 173 | 14,127 | 17,798 | 11,747 | 1,899 | (71) |
| Net trading gains (losses) related to MSR hedging | (1,476) |  | 110 | $(15,755)$ | $(7,872)$ | $(1,736)$ | (1,442) | (15) |
| Total mortgage banking income | \$ 24,327 |  | 23,621 | \$ 33,659 | \$ 45,248 | \$ 61,711 | 3 \% | (61) \% |
| Mortgage originations (in millions) | \$ 841 | \$ | 1,176 | \$ 1,282 | \$ 1,119 | \$ 1,161 | (28)\% | (28)\% |
| Average trading account securities used to hedge MSRs(in millions) | - |  | - | - | - | -1 | - | (100) |
| Capitalized mortgage servicing rights(2) | 162,301 |  | 158,776 | 155,522 | 139,927 | 120,747 | 2 | 34 |
| Total mortgages serviced for others (in millions)(2) | 15,239 |  | 15,231 | 15,213 | 15,367 | 15,623 | - | (2) |
| MSR \% of investor servicing portfolio(2) | 1.07\% |  | 1.04\% | 1.02\% | 0.91\% | 0.77\% | 3 | 39 |
| Net impact of MSR hedging |  |  |  |  |  |  |  |  |
| MSR valuation adjustment(1) | \$ 3,458 | \$ | 173 | \$ 14,127 | \$ 17,798 | \$ 11,747 | 1,899 \% | (71)\% |
| Net trading gains (losses) related to MSR hedging | $(1,476)$ |  | 110 | $(15,755)$ | $(7,872)$ | $(1,736)$ | $(1,442)$ | (15) |
| Net interest income (loss) related to MSR hedging | - |  | - | - | - | - | - | - |
| Net gain (loss) of MSR hedging | $\stackrel{\text { \$ 1,982 }}{\underline{-}}$ | \$ | 283 | \$ (1,628) | \$ 9,926 | \$ 10,011 | $600 \%$ | (80) $\%$ |

[^7]
## Huntington Bancshares Incorporated Quarterly Credit Reserves Analysis (Unaudited)

| (dollar amounts in thousands) | 2013 |  |  |  | $\frac{2012}{\text { Fourth }}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fourth | Third | Second | First |  |
| Allowance for loan and lease losses, beginning of period | \$666,030 | \$733,076 | \$746,769 | \$769,075 | \$789,142 |
| Loan and lease losses | $(73,684)$ | $(85,252)$ | $(63,238)$ | $(84,142)$ | $(106,962)$ |
| Recoveries of loans previously charged off | 27,237 | 29,510 | 28,448 | 32,455 | 36,832 |
| Net loan and lease losses | $(46,447)$ | $(55,742)$ | $(34,790)$ | $(51,687)$ | $(70,130)$ |
| Provision for loan and lease losses | 28,289 | $(11,234)$ | 21,354 | 29,388 | 52,370 |
| Allowance of assets sold or transferred to loans held for sale | (2) | (70) | (257) | (7) | $(2,307)$ |
| Allowance for loan and lease losses, end of period | \$647,870 | \$666,030 | \$733,076 | $\stackrel{\text { \$746,769 }}{ }$ | \$ 769,075 |
| Allowance for unfunded loan commitments and letters of credit, beginning of period | \$ 66,857 | \$ 44,223 | \$ 40,855 | \$ 40,651 | \$ 53,563 |
| Provision for (reduction in) unfunded loan commitments and letters of credit losses | $(3,958)$ | 22,634 | 3,368 | 204 | $(12,912)$ |
| Allowance for unfunded loan commitments and letters of credit, end of period | \$ 62,899 | \$ 66,857 | \$ 44,223 | \$ 40,855 | \$ 40,651 |
| Total allowance for credit losses, end of period | \$710,769 | $\underline{\underline{\$ 73,887}}$ | \$777,299 | $\underline{\underline{\$ 787,624}}$ | \$ 809,726 |
| Allowance for loan and lease losses (ALLL) as \% of: |  |  |  |  |  |
| Total loans and leases | 1.50\% | 1.57\% | 1.76\% | 1.81\% | 1.89\% |
| Nonaccrual loans and leases (NALs) | 201 | 200 | 202 | 196 | 189 |
| Nonperforming assets (NPAs) | 184 | 178 | 185 | 180 | 173 |
| Total allowance for credit losses (ACL) as \% of: |  |  |  |  |  |
| Total loans and leases | 1.65\% | 1.72\% | 1.86\% | 1.91\% | 1.99\% |
| Nonaccrual loans and leases | 221 | 220 | 214 | 207 | 199 |
| Nonperforming assets | 202 | 196 | 196 | 190 | 182 |

## Huntington Bancshares Incorporated

## Quarterly Net Charg e-Off Analysis

(Unaudited)

| (dollar amounts in thousands) | 2013 |  |  |  | $\frac{2012}{\text { Fourth }}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fourth | Third | Second | First |  |
| Net charge-offs by loan and lease type: |  |  |  |  |  |
| Commercial: |  |  |  |  |  |
| Commercial and industrial | \$ 9,826 | \$ 1,661 | \$ 1,586 | \$ 3,317 | \$ 7,052 |
| Commercial real estate: |  |  |  |  |  |
| Construction | (88) | 6,165 | 1,079 | (798) | 11,038 |
| Commercial | $(2,783)$ | 6,398 | 1,305 | 13,575 | 10,333 |
| Commercial real estate | $(2,871)$ | 12,563 | 2,384 | 12,777 | 21,371 |
| Total commercial | 6,955 | 14,224 | 3,970 | 16,094 | 28,423 |
| Consumer: |  |  |  |  |  |
| Automobile | 3,759 | 2,721 | 1,463 | 2,594 | 1,896 |
| Home equity | 20,451 | 27,175 | 14,654 | 19,983 | 25,013 |
| Residential mortgage | 7,605 | 4,789 | 8,620 | 6,148 | 9,687 |
| Other consumer | 7,677 | 6,833 | 6,083 | 6,868 | 5,111 |
| Total consumer | 39,492 | 41,518 | 30,820 | 35,593 | 41,707 |
| Total net charge-offs | $\underline{\underline{\$ 46,447}}$ | \$55,742 | \$34,790 | \$51,687 | \$70,130 |
| Net charge-offs - annualized percentages: |  |  |  |  |  |
| Commercial: |  |  |  |  |  |
| Commercial and industrial | 0.22\% | 0.04\% | 0.04\% | 0.08\% | 0.17\% |
| Commercial real estate: |  |  |  |  |  |
| Construction | (0.06) | 4.36 | 0.74 | (0.53) | 7.67 |
| Commercial | (0.26) | 0.59 | 0.12 | 1.16 | 0.84 |
| Commercial real estate | (0.23) | 1.02 | 0.19 | 0.97 | 1.56 |
| Total commercial | 0.12 | 0.26 | 0.07 | 0.29 | 0.52 |
| Consumer: |  |  |  |  |  |
| Automobile | 0.23 | 0.18 | 0.11 | 0.21 | 0.17 |
| Home equity | 0.98 | 1.30 | 0.71 | 0.95 | 1.20 |
| Residential mortgage | 0.57 | 0.36 | 0.66 | 0.49 | 0.75 |
| Other consumer | 7.98 | 7.19 | 5.28 | 6.67 | 4.74 |
| Total consumer | 0.77 | 0.83 | 0.64 | 0.76 | 0.91 |
| Net charge-offs as a \% of average loans | 0.43\% | 0.53\% | 0.34\% | 0.51\% | 0.69\% |

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## Huntington Bancshares Incorporated

Quarterly Nonaccrual Loans and Leases (NALs) and No nperforming Assets (NPAs) (Unaudited)

| (dollar amounts in thousands) | 2013 |  |  |  |  |  | $\frac{2012}{\text { December 31, }}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | December 31, |  | September 30, |  | June 30, | March 31, |  |  |
| Nonaccrual loans and leases (NALs): |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 56,615 | \$ | 68,034 | \$ 80,037 | \$ 80,928 | \$ | 90,705 |
| Commercial real estate |  | 73,417 |  | 80,295 | 93,643 | 110,803 |  | 127,128 |
| Automobile |  | 6,303 |  | 5,972 | 7,743 | 6,770 |  | 7,823 |
| Residential mortgage |  | 119,532 |  | 116,260 | 122,040 | 118,405 |  | 122,452 |
| Home equity |  | 66,189 |  | 62,545 | 60,083 | 63,405 |  | 59,525 |
| Total nonaccrual loans and leases |  | 322,056 |  | 333,106 | 363,546 | 380,311 |  | 407,633 |
| Other real estate, net: |  |  |  |  |  |  |  |  |
| Residential |  | 23,447 |  | 16,610 | 17,353 | 19,538 |  | 21,378 |
| Commercial |  | 4,217 |  | 12,544 | 3,713 | 5,601 |  | 6,719 |
| Total other real estate, net |  | 27,664 |  | 29,154 | 21,066 | 25,139 |  | 28,097 |
| Other NPAs (1) |  | 2,440 |  | 12,000 | 12,087 | 10,045 |  | 10,045 |
| Total nonperforming assets(4) | \$ | 352,160 | \$ | 374,260 | \$ 3 396,699 | \$415,495 | \$ | 445,775 |
| Nonaccrual loans and leases as a \% of total loans and leases |  | 0.75\% |  | 0.78\% | 0.87\% | 0.92\% |  | 1.00\% |
| NPA ratio ${ }^{(2)}$ |  | 0.82 |  | 0.88 | 0.95 | 1.01 |  | 1.09 |
| (NPA +90 days)/(Loan+OREO)(3) |  | 1.20 |  | 1.29 | 1.38 | 1.48 |  | 1.59 |
|  | 2013 |  |  |  |  |  |  | 2012 |
|  |  | Fourth |  | Third | Second | First |  | Fourth |
| Nonperforming assets, beginning of period | \$ | 374,260 | \$ | 396,699 | \$415,495 | \$445,775 | \$ | 509,728 |
| New nonperforming assets(4) |  | 109,454 |  | 139,767 | 101,840 | 115,061 |  | 175,083 |
| Returns to accruing status |  | $(12,367)$ |  | $(31,293)$ | $(18,915)$ | $(19,537)$ |  | $(23,553)$ |
| Loan and lease losses |  | $(55,750)$ |  | $(65,823)$ | $(40,546)$ | $(51,019)$ |  | $(82,759)$ |
| OREO (losses) gains |  | 535 |  | 1,053 | 1,874 | 840 |  | 283 |
| Payments |  | $(51,323)$ |  | $(61,116)$ | $(54,242)$ | $(64,045)$ |  | $(81,940)$ |
| Sales |  | $(12,649)$ |  | $(5,027)$ | $(8,807)$ | $(11,580)$ |  | $(51,067)$ |
| Nonperforming assets, end of period | \$ | 352,160 | \$ | 374,260 | \$396,699 | \$415,495 | \$ | 445,775 |

## (1) Other nonperforming assets includes certain impaired investment securities.

(2) Nonperforming assets divided by the sum of loans and leases, net other real estate owned, and other NPAs.
(3) The sum of nonperforming assets and total accruing loans and leases past due 90 days or more divided by the sum of loans and leases and other real estate.
(4) Includes $\$ 75.5$ at December 31, 2013; \$57.9 at September 30, 2013; \$59.6 million at June 30, 2013; \$59.9 million at March 31, 2013 ; \$60.1 million at December 31, 2012;; related to Chapter 7 bankruptcy loans.

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## Huntington Bancshares Incorporated

Quarterly Accruing Past Due Loans and Leases and Accruing and Nonaccruing Troubled Debt Restructured Loans (Unaudited)

| (dollar amounts in thousands) | 2013 |  |  |  |  |  | $\frac{2012}{\text { December 31, }}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | December 31, |  | September 30, |  | June 30, | March 31, |  |  |
| Accruing loans and leases past due 90 days or more: |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 14,562 | \$ | 19,217 |  | \$ 24,851 | \$ 26,547 | \$ | 26,648 |
| Commercial real estate |  | 39,142 |  | 44,026 | 45,051 | 56,007 |  | 56,660 |
| Automobile |  | 5,055 |  | 3,599 | 3,392 | 3,531 |  | 4,418 |
| Residential mortgage (excluding loans guaranteed by the U.S. Government) |  | 2,469 |  | 13,978 | 5,217 | 6,187 |  | 2,718 |
| Home equity |  | 13,983 |  | 13,044 | 14,245 | 15,044 |  | 18,200 |
| Other consumer |  | 998 |  | 1,102 | 1,367 | 1,107 |  | 1,672 |
| Total, excl. loans guaranteed by the U.S. Government |  | 76,209 |  | 94,966 | 94,123 | 108,423 |  | 110,316 |
| Add: loans guaranteed by U.S. Government |  | 87,985 |  | 81,770 | 87,135 | 88,596 |  | 90,816 |
| Total accruing loans and leases past due 90 days or more, including loans guaranteed by the U.S. Government | \$ | 164,194 | \$ | $\underline{\text { 176,736 }}$ | \$181,258 | \$197,019 | \$ | $\underline{\text { 201,132 }}$ |
| Ratios: |  |  |  |  |  |  |  |  |
| Excluding loans guaranteed by the U.S. Government, as a percent of total loans and leases |  | 0.18\% |  | 0.22\% | 0.23\% | 0.26\% |  | 0.27\% |
| Guaranteed by U.S. Government, as a percent of total loans and leases |  | 0.20 |  | 0.20 | 0.21 | 0.21 |  | 0.22 |
| Including loans guaranteed by the U.S. Government, as a percent of total loans and leases |  | 0.38 |  | 0.42 | 0.43 | 0.48 |  | 0.49 |
| Accruing troubled debt restructured loans: |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 83,857 | \$ | 85,687 | \$ 94,583 | \$ 90,642 | \$ | 76,586 |
| Commercial real estate |  | 204,668 |  | 204,597 | 184,372 | 192,167 |  | 208,901 |
| Automobile |  | 30,781 |  | 30,981 | 32,768 | 34,379 |  | 35,784 |
| Home equity (1) |  | 188,266 |  | 153,591 | 135,759 | 162,087 |  | 110,581 |
| Residential mortgage |  | 305,059 |  | 300,809 | 293,933 | 288,041 |  | 290,011 |
| Other consumer |  | 1,041 |  | 959 | 3,383 | 2,514 |  | 2,544 |
| Total accruing troubled debt restructured loans | \$ | 813,672 | \$ | 776,624 | \$744,798 | \$769,830 | \$ | 724,407 |
| Nonaccruing troubled debt restructured loans: |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 7,291 | \$ | 8,643 | \$ 14,541 | \$ 14,970 | \$ | 19,268 |
| Commercial real estate |  | 23,981 |  | 22,695 | 26,118 | 26,588 |  | 32,548 |
| Automobile |  | 6,303 |  | 5,972 | 7,743 | 6,770 |  | 7,823 |
| Home equity |  | 20,715 |  | 11,434 | 10,227 | 11,235 |  | 6,951 |
| Residential mortgage |  | 82,879 |  | 77,525 | 80,563 | 84,317 |  | 84,515 |
| Other consumer |  | - |  | - | - | - |  | 113 |
| Total nonaccruing troubled debt restructured loans | \$ | 141,169 | \$ | 126,269 | \$139,192 | \$143,880 | \$ | 151,218 |

(1) The 2013 second quarter includes a $\$ 43.1$ million reduction of home equity TDRs incorrectly reflected as new TDRs in the 2013 first quarter.

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## Huntington Bancshares Incorporated <br> Quarterly Common Stock Summary, Capital, and Other Data <br> (Unaudited)

## Quarterly common stock summary

| (dollar amounts in thousands, except per share amounts) | 2013 |  |  |  |  |  |  |  | $\begin{gathered} 2012 \\ \hline \text { Fourth } \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fourth |  | Third |  | Second |  | First |  |  |  |
| Common stock price, per share |  |  |  |  |  |  |  |  |  |  |
| High(1) | \$ | 9.730 | \$ | 8.780 | \$ | 7.960 | \$ | 7.550 | \$ | 7.200 |
| Low(1) |  | 8.040 |  | 7.900 |  | 6.820 |  | 6.480 |  | 5.900 |
| Close |  | 9.650 |  | 8.260 |  | 7.870 |  | 7.370 |  | 6.390 |
| Average closing price |  | 8.982 |  | 8.445 |  | 7.457 |  | 7.073 |  | 6.416 |
| Dividends, per share |  |  |  |  |  |  |  |  |  |  |
| Cash dividends declared per common share | \$ | 0.05 | \$ | 0.05 | \$ | 0.05 | \$ | 0.04 | \$ | 0.04 |
| Common shares outstanding |  |  |  |  |  |  |  |  |  |  |
| Average - basic |  | 830,590 |  | 830,398 |  | 34,730 |  | 41,103 |  | 847,220 |
| Average - diluted |  | 842,324 |  | 841,025 |  | 43,840 |  | 48,708 |  | 853,306 |
| Ending |  | 830,963 |  | 830,145 |  | 29,675 |  | 838,758 |  | 842,813 |
| Book value per common share | \$ | 6.88 | \$ | 6.72 | \$ | 6.51 | \$ | 6.53 | \$ | 6.41 |
| Tangible book value per common share(2) |  | 6.27 |  | 6.10 |  | 5.88 |  | 5.91 |  | 5.78 |
| Common share repurchases |  |  |  |  |  |  |  |  |  |  |
| Number of shares repurchased |  | - |  | 1,974 |  | 9,996 |  | 4,738 |  | 13,160 |


| (dollar amounts in millions) | 2013 |  |  |  |  |  |  |  | $\frac{2012}{\text { December 31, }}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | December 31, |  | September 30, |  | June 30, |  | March 31, |  |  |  |
| Calculation of tangible equity / asset ratio: |  |  |  |  |  |  |  |  |  |  |
| Total shareholders' equity | \$ | 6,099 | \$ | 5,962 | \$ | 5,784 | \$ | 5,867 | \$ | 5,790 |
| Less: goodwill |  | (444) |  | (444) |  | (444) |  | (444) |  | (444) |
| Less: other intangible assets |  | (93) |  | (104) |  | (114) |  | (124) |  | (132) |
| Add: related deferred tax liability(2) |  | 33 |  | 36 |  | 40 |  | 43 |  | 46 |
| Total tangible equity |  | 5,595 |  | 5,450 |  | 5,266 |  | 5,342 |  | 5,260 |
| Less: preferred equity |  | (386) |  | (386) |  | (386) |  | (386) |  | (386) |
| Total tangible common equity | \$ | 5,209 | \$ | 5,064 | \$ | 4,880 | \$ | 4,956 | \$ | 4,874 |
| Total assets | \$ | 59,476 | \$ | 56,648 | \$ | 56,114 | \$ | 56,055 | \$ | 56,153 |
| Less: goodwill |  | (444) |  | (444) |  | (444) |  | (444) |  | (444) |
| Less: other intangible assets |  | (93) |  | (104) |  | (114) |  | (124) |  | (132) |
| Add: related deferred tax liability(2) |  | 33 |  | 36 |  | 40 |  | 43 |  | 46 |
| Total tangible assets | \$ | 58,972 | \$ | 56,136 | \$ | 55,596 |  | 55,530 | \$ | 55,623 |
| Tangible equity / tangible asset ratio |  | 9.49\% |  | 9.71\% |  | 9.47\% |  | 9.62\% |  | 9.46\% |
| Tangible common equity / tangible asset ratio |  | 8.83 |  | 9.02 |  | 8.78 |  | 8.92 |  | 8.76 |
| Tier 1 common risk-based capital ratio:(4) |  |  |  |  |  |  |  |  |  |  |
| Tier 1 capital | \$ | 6,100 | \$ | 6,018 | \$ | 5,885 | \$ | 5,829 | \$ | 5,741 |
| Shareholders' preferred equity |  | (386) |  | (386) |  | (386) |  | (386) |  | (386) |
| Trust preferred securities |  | (299) |  | (299) |  | (299) |  | (299) |  | (299) |
| REIT preferred stock |  | - |  | (50) |  | (50) |  | (50) |  | (50) |
| Tier 1 common | \$ | 5,415 | \$ | 5,283 | \$ | 5,150 | \$ | 5,094 | \$ | 5,006 |
| Total risk-weighted assets(4) | \$ | 49,690 | \$ | 48,687 | \$ | 48,080 | \$ | 47,937 | \$ | 47,773 |
| Tier 1 common risk-based capital ratio(4) |  | 10.90\% |  | 10.85\% |  | 10.71\% |  | 10.62\% |  | 10.48\% |
| Other capital data: |  |  |  |  |  |  |  |  |  |  |
| Tier 1 leverage ratio(4) |  | 10.67 |  | 10.85 |  | 10.64 |  | 10.57 |  | 10.36 |
| Tier 1 risk-based capital ratio(4) |  | 12.28 |  | 12.36 |  | 12.24 |  | 12.16 |  | 12.02 |
| Total risk-based capital ratio(4) |  | 14.57 |  | 14.67 |  | 14.57 |  | 14.55 |  | 14.50 |
| Tangible common equity / risk-weighted assets ratio(4) |  | 10.48 |  | 10.40 |  | 10.15 |  | 10.34 |  | 10.20 |
| Other data: |  |  |  |  |  |  |  |  |  |  |
| Number of employees (Average full-time equivalent) |  | 11,765 |  | 12,080 |  | 12,063 |  | 11,949 |  | 11,789 |
| Number of domestic full-service branches(3) |  | 711 |  | 731 |  | 727 |  | 717 |  | 705 |

(1) High and low stock prices are intra-day quotes obtained from NASDAQ.
(2) Other intangible assets are net of deferred tax liability, and calculated assuming a $35 \%$ tax rate
(3) Includes WGH offices.
(4) December 31, 2013, figures are estimated and are presented on a basel 1 basis.

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## Huntington Bancshares Incorporated

## Consolidated Annual Average Balance Sheets

(Unaudited)

| (dollar amounts in millions) | Annual Average Balances |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 | Change from 2012 |  | 2012 | Change from 2011 |  | 2011 |
|  |  | Amount | \% |  | Amount | \% |  |
| Assets |  |  |  |  |  |  |  |
| Interest bearing deposits in banks | \$ 70 | \$ (25) | (26)\% | \$ 95 | \$ (38) | (29)\% | \$ 133 |
| Federal funds sold and securities purchased under resale agreements | - | - | N.R. | - | (5) | N.R. | 5 |
| Loans held for sale | 521 | (566) | (52) | 1,087 | 799 | 277 | 288 |
| Securities: |  |  |  |  |  |  |  |
| Available-for-sale and other securities: |  |  |  |  |  |  |  |
| Taxable | 6,383 | $(1,515)$ | (19) | 7,898 | (473) | (6) | 8,371 |
| Tax-exempt | 563 | 136 | 32 | 427 | (1) | - | 428 |
| Total available-for-sale and other securities | 6,946 | $(1,379)$ | (17) | 8,325 | (474) | (5) | 8,799 |
| Trading account securities | 80 | 13 | 19 | 67 | (40) | (37) | 107 |
| Held-to-maturity securities - taxable | 2,155 | 1,230 | 133 | 925 | 550 | 147 | 375 |
| Total Securities | 9,181 | (136) | (1) | 9,317 | 36 | - | 9,281 |
| Loans and leases:(1) |  |  |  |  |  |  |  |
| Commercial: |  |  |  |  |  |  |  |
| Commercial and industrial | 17,174 | 1,230 | 8 | 15,944 | 2,347 | 17 | 13,597 |
| Commercial real estate: |  |  |  |  |  |  |  |
| Construction | 580 | (2) | - | 582 | (10) | (2) | 592 |
| Commercial | 4,449 | (749) | (14) | 5,198 | (415) | (7) | 5,613 |
| Commercial real estate | 5,029 | (751) | (13) | 5,780 | (425) | (7) | 6,205 |
| Total commercial | 22,203 | 479 | 2 | 21,724 | 1,922 | 10 | 19,802 |
| Consumer: |  |  |  |  |  |  |  |
| Automobile | 5,679 | 1,153 | 25 | 4,526 | $(1,351)$ | (23) | 5,877 |
| Home equity | 8,310 | (5) | - | 8,315 | 375 | 5 | 7,940 |
| Residential mortgage | 5,198 | 8 | - | 5,190 | 473 | 10 | 4,717 |
| Other consumer | 436 | (19) | (4) | 455 | (76) | (14) | 531 |
| Total consumer | 19,623 | 1,137 | 6 | 18,486 | (579) | (3) | 19,065 |
| Total loans and leases | 41,826 | 1,616 | 4 | 40,210 | 1,343 | 3 | 38,867 |
| Allowance for loan and lease losses | (725) | 151 | (17) | (876) | 233 | (21) | $(1,109)$ |
| Net loans and leases | 41,101 | 1,767 | 4 | 39,334 | 1,576 | 4 | 37,758 |
| Total earning assets | 51,598 | 889 | 2 | 50,709 | 2,135 | 4 | 48,574 |
| Cash and due from banks | 908 | (182) | (17) | 1,090 | (346) | (24) | 1,436 |
| Intangible assets | 557 | (43) | (7) | 600 | (45) | (7) | 645 |
| All other assets | 3,961 | (190) | (5) | 4,151 | (53) | (1) | 4,204 |
| Total assets | \$56,299 | \$ 625 | 1\% | \$55,674 | \$ 1,924 | 4\% | \$53,750 |
| Liabilities and shareholders' equity |  |  |  |  |  |  |  |
| Deposits: |  |  |  |  |  |  |  |
| Demand deposits - noninterest-bearing | \$12,871 | \$ 671 | 6\% | \$12,200 | \$ 3,547 | 41\% | \$ 8,653 |
| Demand deposits - interest-bearing | 5,855 | 44 | 1 | 5,811 | 294 | 5 | 5,517 |
| Total demand deposits | 18,726 | 715 | 4 | 18,011 | 3,841 | 27 | 14,170 |
| Money market deposits | 15,675 | 1,774 | 13 | 13,901 | 579 | 4 | 13,322 |
| Savings and other domestic deposits | 5,029 | 96 | 2 | 4,933 | 198 | 4 | 4,735 |
| Core certificates of deposit | 4,549 | $(1,672)$ | (27) | 6,221 | $(1,481)$ | (19) | 7,702 |
| Total core deposits | 43,979 | 913 | 2 | 43,066 | 3,137 | 8 | 39,929 |
| Other domestic deposits of \$250,000 or more | 306 | (20) | (6) | 326 | (139) | (30) | 465 |
| Brokered deposits and negotiable CDs | 1,606 | 16 | 1 | 1,590 | 168 | 12 | 1,422 |
| Deposits in foreign offices | 346 | (26) | (7) | 372 | (17) | (4) | 389 |
| Total deposits | 46,237 | 883 | 2 | 45,354 | 3,149 | 7 | 42,205 |
| Short-term borrowings | 700 | (610) | (47) | 1,310 | (745) | (36) | 2,055 |
| Federal Home Loan Bank advances | 711 | 413 | 139 | 298 | 187 | 168 | 111 |
| Subordinated notes and other long-term debt | 1,662 | (314) | (16) | 1,976 | $(1,189)$ | (38) | 3,165 |
| Total interest-bearing liabilities | 36,439 | (299) | (1) | 36,738 | $(2,145)$ | (6) | 38,883 |
| All other liabilities | 1,074 | 9 | 1 | 1,065 | 89 | 9 | 976 |
| Shareholders' equity | 5,915 | 244 | 4 | 5,671 | 433 | 8 | 5,238 |
| Total liabilities and shareholders' equity | \$56,299 | \$ 625 | 1\% | \$55,674 | \$ 1,924 | 4\% | \$53,750 |

N.R. - Not relevant, as numerator of calculation is zero in the current period.
(1) Includes nonaccrual loans.

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## Huntington Bancshares Incorporated

## Consolidated Annual Net Interest Margin - Interest Income / Expense (1)

(Unaudited)

| (dollar amounts in thousands) | Interest Income / Expense |  |  |
| :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | 2011 |
| Assets |  |  |  |
| Interest bearing deposits in banks | \$ 102 | \$ 202 | \$ 143 |
| Trading account securities |  |  |  |
| Federal funds sold and securities purchased under resale agreements | - | - | 5 |
| Loans held for sale | 18,905 | 36,769 | 12,298 |
| Securities: |  |  |  |
| Available-for-sale and other securities: |  |  |  |
| Taxable | 148,557 | 184,340 | 207,984 |
| Tax-exempt | 25,663 | 17,659 | 18,326 |
| Total available-for-sale and other securities | 174,220 | 201,999 | 226,310 |
| Trading account securities | 355 | 853 | 1,463 |
| Held-to-maturity securities - taxable | 50,214 | 24,088 | 11,213 |
| Total Securities | 224,789 | 226,940 | 238,986 |
| Loans and leases: |  |  |  |
| Commercial: |  |  |  |
| Commercial and industrial | 643,731 | 639,458 | 585,615 |
| Commercial real estate: |  |  |  |
| Construction | 23,440 | 22,886 | 22,988 |
| Commercial | 182,622 | 208,552 | 222,692 |
| Commercial real estate | 206,062 | 231,438 | 245,680 |
| Total commercial | 849,793 | 870,896 | 831,295 |
| Consumer: |  |  |  |
| Automobile | 221,469 | 214,053 | 293,211 |
| Home equity | 345,379 | 355,869 | 355,005 |
| Residential mortgage | 199,601 | 212,661 | 213,612 |
| Other consumer | 27,939 | 33,279 | 40,587 |
| Total consumer | 794,388 | 815,862 | 902,415 |
| Total loans and leases | 1,644,181 | 1,686,758 | 1,733,710 |
| Total earning assets | \$1,887,977 | \$1,950,669 | \$1,985,142 |
| Liabilities |  |  |  |
| Deposits: |  |  |  |
| Demand deposits - noninterest-bearing | \$ | \$ | \$ |
| Demand deposits - interest-bearing | 2,525 | 3,579 | 5,096 |
| Total demand deposits | 2,525 | 3,579 | 5,096 |
| Money market deposits | 38,830 | 40,164 | 54,344 |
| Savings and other domestic deposits | 13,292 | 18,928 | 32,723 |
| Core certificates of deposit | 50,544 | 84,983 | 150,030 |
| Total core deposits | 105,191 | 147,654 | 242,193 |
| Other domestic deposits of \$250,000 or more | 1,442 | 2,140 | 4,492 |
| Brokered deposits and negotiable CDs | 9,100 | 11,694 | 12,488 |
| Deposits in foreign offices | 508 | 679 | 878 |
| Total deposits | 116,241 | 162,167 | 260,051 |
| Short-term borrowings | 700 | 2,048 | 3,500 |
| Federal Home Loan Bank advances | 1,077 | 819 | 824 |
| Subordinated notes and other long-term debt | 38,011 | 54,705 | 76,681 |
| Total interest-bearing liabilities | 156,029 | 219,739 | 341,056 |
| Net interest income | \$1,731,948 | \$1,730,930 | \$1,644,086 |

(1) Fully-taxable equivalent (FTE) income and expense calculated assuming a $35 \%$ tax rate. See page 20 for the FTE adjustment.

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## Huntington Bancshares Incorporated

## Consolidated Annual Net Interest Margin - Yield

(Unaudited)

| Fully-taxable equivalent basis(1) | Annual Average Rates(2) |  |  |
| :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | 2011 |
| Assets |  |  |  |
| Interest bearing deposits in banks | 0.15\% | 0.21\% | 0.11\% |
| Federal funds sold and securities purchased under resale agreements | - | - | 0.09 |
| Loans held for sale | 3.63 | 3.38 | 4.27 |
| Securities: |  |  |  |
| Available-for-sale and other securities: |  |  |  |
| Taxable | 2.33 | 2.33 | 2.48 |
| Tax-exempt | . 4.56 | $\underline{4.14}$ | . 4.28 |
| Total available-for-sale and other securities | 2.51 | 2.43 | 2.57 |
| Trading account securities | 0.44 | 1.27 | 1.37 |
| Held-to-maturity securities - taxable | . 2.33 | . 2.60 | . 2.99 |
| Total Securities | 2.45 | 2.43 | 2.57 |
| Loans and leases:(3) |  |  |  |
| Commercial: |  |  |  |
| Commercial and industrial | 3.75 | 4.01 | 4.31 |
| Commercial real estate: |  |  |  |
| Construction | 4.04 | 3.93 | 3.88 |
| Commercial | . 4.11 | -4.01 | -3.97 |
| Commercial real estate | . 4.10 | $\underline{4.00}$ | $\underline{3.96}$ |
| Total commercial | 3.83 | 4.01 | 4.20 |
| Consumer: |  |  |  |
| Automobile | 3.90 | 4.73 | 4.99 |
| Home equity | 4.16 | 4.28 | 4.47 |
| Residential mortgage | 3.84 | 4.10 | 4.53 |
| Other consumer | . 6.41 | -7.31 | $\underline{.7 .63}$ |
| Total consumer | 4.05 | -4.41 | $\underline{4.73}$ |
| Total loans and leases | 3.93 | $\underline{4.19}$ | 4.46 |
| Total earning assets | 3.66\% | 3.85\% | . $4.09 \%$ |
| Liabilities |  |  |  |
| Deposits: |  |  |  |
| Demand deposits - noninterest-bearing | - \% | - \% | - \% |
| Demand deposits - interest-bearing | 0.04 | $\underline{0.06}$ | $\underline{0.09}$ |
| Total demand deposit | 0.01 | 0.02 | 0.04 |
| Money market deposits | 0.25 | 0.29 | 0.41 |
| Savings and other domestic deposits | 0.26 | 0.38 | 0.69 |
| Core certificates of deposit | . 1.11 | $\underline{1.37}$ | $\underline{1.95}$ |
| Total core deposits | 0.34 | 0.48 | 0.77 |
| Other domestic deposits of \$250,000 or more | 0.47 | 0.66 | 0.97 |
| Brokered deposits and negotiable CDs | 0.57 | 0.74 | 0.88 |
| Deposits in foreign offices | . 0.15 | -0.18 | . 0.23 |
| Total deposits | 0.35 | 0.49 | 0.78 |
| Short-term borrowings | 0.10 | 0.16 | 0.17 |
| Federal Home Loan Bank advances | 0.15 | 0.28 | 0.74 |
| Subordinated notes and other long-term debt | $\underline{.2 .29}$ | $\underline{-2.77}$ | . 2.42 |
| Total interest bearing liabilities | -0.43 | -0.60 | -0.88 |
| Net interest rate spread | 3.23 | 3.25 | 3.21 |
| Impact of noninterest-bearing funds on margin | 0.13 | 0.16 | -0.17 |
| Net interest margin | 3.36\% | 3.41\% | 3.38\% |

## Commercial Loan Derivative Impact

(Unaudited)

|  | Annual Average Rates(2) |  |  |
| :---: | :---: | :---: | :---: |
| Fully-taxable equivalent basis (1) | 2013 | 2012 | 2011 |
| Commercial loans(2)(3) | 3.55\% | 3.67\% | 3.81\% |
| Impact of commercial loan derivatives | 0.28 | 0.34 | . 0.39 |
| Total commercial - as reported | 3.83\% | 4.01\% | - $4.20 \%$ |
| Average 30 day LIBOR | 0.19\% | 0.24\% | 0.23\% |

(1) Fully-taxable equivalent (FTE) yields are calculated assuming a $35 \%$ tax rate. See page 20 for the FTE adjustment.
(2) Loan and lease and deposit average rates include impact of applicable derivatives, non-deferrable fees, and amortized fees.
(3) Includes the impact of nonaccrual loans.

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## Huntington Bancshares Incorporated Selected Annual Income Statement Data <br> (Unaudited)

| (dollar amounts in thousands, except per share amounts) | Year Ended December 31, |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 | Change from 2012 |  | 2012 | Change from 2011 |  | 2011 |
|  |  | Amount | \% |  | Amount | \% |  |
| Interest income | \$1,860,637 | \$(69,626) | (4)\% | \$1,930,263 | \$ (39,963) | (2)\% | \$1,970,226 |
| Interest expense | 156,029 | $(63,710)$ | (29) | 219,739 | $(121,317)$ | (36) | 341,056 |
| Net interest income | 1,704,608 | $(5,916)$ | (0) | 1,710,524 | 81,354 | 5 | 1,629,170 |
| Provision for credit losses | 90,045 | $(57,343)$ | (39) | 147,388 | $(26,671)$ | (15) | 174,059 |
| Net interest income after provision for credit losses | 1,614,563 | 51,427 | 3 | 1,563,136 | 108,025 | 7 | 1,455,111 |
| Service charges on deposit accounts | 271,802 | 9,623 | 4 | 262,179 | 18,672 | 8 | 243,507 |
| Mortgage banking income | 126,855 | $(64,237)$ | (34) | 191,092 | 107,684 | 129 | 83,408 |
| Trust services | 123,007 | 1,110 | 1 | 121,897 | 2,515 | 2 | 119,382 |
| Electronic banking | 92,591 | 10,301 | 13 | 82,290 | $(29,407)$ | (26) | 111,697 |
| Insurance income | 69,264 | $(2,055)$ | (3) | 71,319 | 1,849 | 3 | 69,470 |
| Brokerage income | 69,189 | $(3,037)$ | (4) | 72,226 | $(8,141)$ | (10) | 80,367 |
| Bank owned life insurance income | 56,419 | 377 | 1 | 56,042 | $(6,294)$ | (10) | 62,336 |
| Capital markets fees | 45,220 | $(2,940)$ | (6) | 48,160 | 11,620 | 32 | 36,540 |
| Gain on sale of loans | 18,171 | $(40,011)$ | (69) | 58,182 | 26,238 | 82 | 31,944 |
| Securities gains (losses) | 418 | $(4,351)$ | (91) | 4,769 | 8,450 | N.R. | $(3,681)$ |
| Other income | 125,059 | $(4,642)$ | (4) | 129,701 | $(15,952)$ | (11) | 145,653 |
| Total noninterest income | 997,995 | $(99,862)$ | (9) | 1,097,857 | 117,234 | 12 | 980,623 |
| Personnel costs | 1,001,637 | 13,444 | 1 | 988,193 | 95,659 | 11 | 892,534 |
| Outside data processing and other services | 199,547 | 9,292 | 5 | 190,255 | 1,081 | 1 | 189,174 |
| Net occupancy | 125,344 | 14,184 | 13 | 111,160 | 2,031 | 2 | 109,129 |
| Equipment | 106,793 | 3,846 | 4 | 102,947 | 10,403 | 11 | 92,544 |
| Marketing | 51,185 | $(13,078)$ | (20) | 64,263 | $(1,297)$ | (2) | 65,560 |
| Deposit and other insurance expense | 50,161 | $(18,169)$ | (27) | 68,330 | $(9,362)$ | (12) | 77,692 |
| Amortization of intangibles | 41,364 | $(5,185)$ | (11) | 46,549 | $(6,769)$ | (13) | 53,318 |
| Professional services | 40,587 | $(25,171)$ | (38) | 65,758 | $(2,858)$ | (4) | 68,616 |
| Gain on early extinguishment of debt | - | 798 | (100) | (798) | 8,899 | N.R. | $(9,697)$ |
| Other expense | 141,385 | $(57,834)$ | (29) | 199,219 | 9,589 | 5 | 189,630 |
| Total noninterest expense | 1,758,003 | $(77,873)$ | (4) | 1,835,876 | 107,376 | 6 | 1,728,500 |
| Income before income taxes | 854,555 | 29,438 | 4 | 825,117 | 117,883 | 17 | 707,234 |
| Provision for income taxes | 215,814 | 31,719 | 17 | 184,095 | 19,474 | 12 | 164,621 |
| Net income | \$ 638,741 | \$ (2,281) | (0) | \$ 641,022 | \$ 98,409 | 18 | \$ 542,613 |
| Dividends on preferred shares | 31,869 | (120) | (0) | 31,989 | 1,176 | 4 | 30,813 |
| Net income applicable to common shares | $\underline{\$} \mathbf{6 0 6 , 8 7 2}$ | \$ (2,161) | (0) $\%$ | \$ 609,033 | \$ 97,233 | 19\% | \$ 511,800 |
| Average common shares - basic | 834,205 | $(23,757)$ | (3)\% | 857,962 | $(5,729)$ | (1)\% | 863,691 |
| Average common shares - diluted | 843,974 | $(19,428)$ | (2) | 863,402 | $(4,222)$ | (0) | 867,624 |
| Per common share |  |  |  |  |  |  |  |
| Net income - basic | \$ 0.73 | \$ 0.02 | 3 | \$ 0.71 | \$ 0.12 | 20 | \$ 0.59 |
| Net income - diluted | 0.72 | 0.01 | 1 | 0.71 | 0.12 | 20 | 0.59 |
| Cash dividends declared | 0.19 | 0.03 | 19 | 0.16 | 0.06 | 60 | 0.10 |
| Revenue - fully taxable equivalent (FTE) |  |  |  |  |  |  |  |
| Net interest income | \$1,704,608 | \$ $(5,916)$ | (0) | \$1,710,524 | \$ 81,354 | 5 | \$1,629,170 |
| FTE adjustment(2) | 27,340 | 6,934 | 34 | 20,406 | 5,490 | 37 | 14,916 |
| Net interest income | 1,731,948 | 1,018 | 0.1 | 1,730,930 | 86,844 | 5 | 1,644,086 |
| Noninterest income | 997,995 | $(99,862)$ | (9) | 1,097,857 | 117,234 | 12 | 980,623 |
| Total revenue | \$2,729,943 | \$(98,844) | (3)\% | \$2,828,787 | \$ 204,078 | 8\% | \$2,624,709 |

N.R. - Not relevant, as denominator of calculation is a loss in prior period compared with income in the current period.

Comparisons for presented periods are impacted by a number of factors. Refer to Significant Items.
On a fully-taxable equivalent (FTE) basis assuming a $35 \%$ tax rate.

## Huntington Bancshares Incorporated

Unaudited)

| (dollar amounts in thousands, except as noted) | Year Ended December 31, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | 2011 | 2010 | 2009 |
| Mortgage banking income |  |  |  |  |  |
| Origination and secondary marketing | \$ 85,016 | \$146,845 | \$ 68,217 | \$117,440 | \$ 94,711 |
| Servicing fees | 43,816 | 46,177 | 49,096 | 48,123 | 48,494 |
| Amortization of capitalized servicing | $(28,746)$ | $(35,908)$ | $(37,369)$ | $(47,165)$ | $(47,571)$ |
| Other mortgage banking income | 16,206 | 19,607 | 15,506 | 16,629 | 23,360 |
| Subtotal | 116,292 | 176,721 | 95,450 | 135,027 | 118,994 |
| MSR valuation adjustment(1) | 35,556 | $(16,902)$ | $(53,897)$ | $(12,721)$ | 34,305 |
| Net trading gains (losses) related to MSR hedging | $(24,993)$ | 31,273 | 41,855 | 53,476 | $(41,001)$ |
| Total mortgage banking income | \$126,855 | \$191,092 | \$ 83,408 | \$175,782 | \$112,298 |
| Mortgage originations (in millions) | \$ 4,418 | \$ 4,833 | \$ 3,921 | \$ 5,476 | \$ 5,262 |
| Average trading account securities used to hedge MSRs(in millions) | - | 3 | 20 | 64 | 70 |
| Capitalized mortgage servicing rights ${ }^{(2)}$ | 162,301 | 120,747 | 137,435 | 196,194 | 214,592 |
| Total mortgages serviced for others (in millions)(2) | 15,239 | 15,623 | 15,886 | 15,933 | 16,010 |
| MSR \% of investor servicing portfolio | 1.07\% | 0.77\% | 0.87\% | 1.23\% | 1.34\% |
| Net impact of MSR hedging |  |  |  |  |  |
| MSR valuation adjustment(1) | \$ 35,556 | \$ $(16,902)$ | \$ $(53,897)$ | \$ $(12,721)$ | \$ 34,305 |
| Net trading gains (losses) related to MSR hedging | $(24,993)$ | 31,273 | 41,855 | 53,476 | $(41,001)$ |
| Net interest income related to MSR hedging | - | (26) | 166 | 972 | 2,999 |
| Net gain (loss) on MSR hedging | \$ 10,563 | \$ 14,345 | $\underline{\underline{\text { (11,876 }}}$ | \$ 41,727 | \$ (3,697) |

[^8]
## Huntington Bancshares Incorporated

## Annual Credit Reserves Analysis

(Unaudited)

| (dollar amounts in thousands) | Year Ended December 31, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | 2011 | 2010 | 2009 |
| Allowance for loan and lease losses, beginning of period | \$ 769,075 | \$ 964,828 | \$1,249,008 | \$ 1,482,479 | \$ 900,227 |
| Loan and lease losses | $(306,316)$ | $(455,200)$ | $(557,753)$ | $(1,003,907)$ | $(1,561,378)$ |
| Recoveries of loans previously charged off | 117,650 | 112,738 | 120,664 | 129,433 | 84,791 |
| Net loan and lease losses | $(188,666)$ | $(342,462)$ | $(437,089)$ | $(874,474)$ | $(1,476,587)$ |
| Provision for loan and lease losses | 67,797 | 155,193 | 167,730 | 641,299 | 2,069,931 |
| Allowance of assets sold or transferred to loans held for sale | (336) | $(8,484)$ | $(14,821)$ | (296) | $(11,092)$ |
| Allowance for loan and lease losses, end of period | \$ 647,870 | \$ 769,075 | \$ 964,828 | \$ 1,249,008 | \$ 1,482,479 |
| Allowance for unfunded loan commitments and letters of credit, beginning of period | \$ 40,651 | \$ 48,456 | \$ 42,127 | \$ 48,879 | \$ 44,139 |
| Provision for (reduction in) unfunded loan commitments and letters of credit losses | 22,248 | $(7,805)$ | 6,329 | $(6,752)$ | 4,740 |
| Allowance for unfunded loan commitments and letters of credit, end of period | \$ 62,899 | \$ 40,651 | \$ 48,456 | \$ 42,127 | \$ 48,879 |
| Total allowance for credit losses | \$ 710,769 | \$ 809,726 | \$1,013,284 | \$ 1,291,135 | \$ 1,531,358 |
| Allowance for loan and lease losses (ALLL) as \% of: |  |  |  |  |  |
| Total loans and leases | 1.50 \% | 1.89\% | 2.48\% | 3.28\% | 4.03\% |
| Nonaccrual loans and leases (NALs) | 201 | 189 | 178 | 161 | 77 |
| Nonperforming assets (NPAs) | 184 | 173 | 163 | 148 | 72 |
| Total allowance for credit losses (ACL) as \% of: |  |  |  |  |  |
| Total loans and leases | 1.65 \% | 1.99\% | 2.60\% | 3.39\% | 4.16\% |
| Nonaccrual loans and leases (NALs) | 221 | 199 | 187 | 166 | 80 |
| Nonperforming assets (NPAs) | 202 | 182 | 172 | 153 | 74 |

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Huntington Bancshares Incorporated

## Annual Net Charge-Off Analysis

(Unaudited)

| (dollar amounts in thousands) | Year Ended December 31, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | 2011 | 2010 | 2009 |
| Net charge-offs by loan and lease type: |  |  |  |  |  |
| Commercial: |  |  |  |  |  |
| Commercial and industrial | \$ 16,390 | \$ 64,248 | \$ 89,699 | \$254,932 | \$ 487,606 |
| Commercial real estate: |  |  |  |  |  |
| Construction | 6,358 | 8,041 | 31,524 | 109,008 | 192,706 |
| Commercial | 18,496 | 70,388 | 116,577 | 166,554 | 490,025 |
| Commercial real estate | 24,854 | 78,429 | 148,101 | 275,562 | 682,731 |
| Total commercial | 41,244 | 142,677 | 237,800 | 530,494 | 1,170,337 |
| Consumer: |  |  |  |  |  |
| Automobile | 10,537 | 9,442 | 15,067 | 26,572 | 56,332 |
| Home equity | 82,263 | 116,379 | 101,797 | 139,373 | 106,176 |
| Residential mortgage | 27,162 | 47,923 | 56,681 | 152,895 | 110,202 |
| Other consumer | 27,460 | 26,041 | 25,744 | 25,140 | 33,540 |
| Total consumer | 147,422 | 199,785 | 199,289 | 343,980 | 306,250 |
| Total net charge-offs | \$188,666 | \$ 342,462 | $\underline{\$ 437,089}$ | $\underline{\underline{874,474}}$ | $\underline{\underline{\$ 1,476,587}}$ |
| Net charge-offs - annualized percentages: |  |  |  |  |  |
| Commercial: |  |  |  |  |  |
| Commercial and industrial | 0.10\% | 0.40\% | 0.66\% | 2.05\% | 3.71\% |
| Commercial real estate: |  |  |  |  |  |
| Construction | 1.10 | 1.38 | 5.33 | 9.95 | 10.37 |
| Commercial | 0.42 | 1.35 | 2.08 | 2.72 | 6.71 |
| Commercial real estate | 0.49 | 1.36 | 2.39 | 3.81 | 7.46 |
| Total commercial | 0.19 | 0.66 | 1.20 | 2.70 | 5.25 |
| Consumer: |  |  |  |  |  |
| Automobile | 0.19 | 0.21 | 0.26 | 0.54 | 1.59 |
| Home equity | 0.99 | 1.40 | 1.28 | 1.84 | 1.40 |
| Residential mortgage | 0.52 | 0.92 | 1.20 | 3.42 | 2.43 |
| Other consumer | 6.30 | 5.72 | 4.85 | 3.80 | 4.65 |
| Total consumer | 0.75 | 1.08 | 1.05 | 1.95 | 1.87 |
| Net charge-offs as a \% of average loans | 0.45\% | 0.85\% | 1.12\% | 2.35\% | 3.82\% |

## Huntington Bancshares Incorporated

## Annual Nonaccrual Loans and Leases (NALs) an d Nonperforming Assets (NPAs)

(Unaudited)

| (dollar amounts in thousands) | December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | 2011 |  | 2010 | 2009 |
| Nonaccrual loans and leases (NALs): |  |  |  |  |  |  |
| Commercial and industrial | \$ 56,615 | \$ 90,705 | \$ 201,846 |  | \$ 346,720 | \$ 578,414 |
| Commercial real estate | 73,417 | 127,128 | 229,889 |  | 363,692 | 935,812 |
| Automobile | 6,303 | 7,823 | - |  | - | - |
| Residential mortgage | 119,532 | 122,452 | 68,658 |  | 45,010 | 362,630 |
| Home equity | 66,189 | 59,525 | 40,687 |  | 22,526 | 40,122 |
| Total nonaccrual loans and leases | 322,056 | 407,633 | 541,080 |  | 777,948 | 1,916,978 |
| Other real estate, net: |  |  |  |  |  |  |
| Residential | 23,447 | 21,378 | 20,330 |  | 31,649 | 71,427 |
| Commercial | 4,217 | 6,719 | 18,094 |  | 35,155 | 68,717 |
| Total other real estate, net | 27,664 | 28,097 | 38,424 |  | 66,804 | 140,144 |
| Impaired loans held for sale | - | - | - |  | - | 969 |
| Other NPAs (1) | 2,440 | 10,045 | 10,772 |  | - | - |
| Total nonperforming assets (3) | \$ 352,160 | \$ 445,775 | \$ 590,276 |  | \$ 844,752 | \$ 2,058,091 |
| Nonaccrual loans and leases as a \% of total loans and leases | 0.75\% | 1.00\% | 1.39\% |  | 2.04\% | 5.21\% |
| NPA ratio | 0.82 | 1.09 | 1.51 |  | 2.21 | 5.57 |
|  | December 31, |  |  |  |  |  |
| (dollar amounts in thousands) | 2013 | 2012 | 2011 |  | 2010 | 2009 |
| Nonperforming assets, beginning of period | \$ 445,775 | \$ 590,276 | \$ 844,752 |  | \$2,058,091 | \$ 1,636,646 |
| New nonperforming assets | 466,122(4) | 741,724 | 745,063 |  | 925,699 | 2,767,295 |
| Franklin impact, net | - | - | $(9,477)$ |  | $(329,023)$ | $(311,726)$ |
| Returns to accruing status | $(82,112)$ | $(140,714)$ | $(195,786)$ |  | $(370,798)$ | $(215,336)$ |
| Loan and lease losses | $(213,138)$ | $(310,979)$ | $(362,784)$ |  | $(635,606)$ | $(1,148,135)$ |
| OREO losses (gains) | 4,302 | (398) | 771 |  | $(12,096)$ | $(62,665)$ |
| Payments | $(230,726)$ | $(302,614)$ | $(328,294)$ |  | $(650,429)$ | $(497,076)$ |
| Sales | $(38,063)$ | $(131,520)$ | $(103,969)$ |  | $(141,086)$ | $(110,912)$ |
| Nonperforming assets, end of period | \$ 352,160 | \$ 445,775 | \$ 590,276 |  | \$ 844,752 | \$ 2,058,091 |

(1) Other nonperforming assets represent an investment security backed by a municipal bond.
(2) Nonperforming assets divided by the sum of loans and leases, net other real estate owned, and other NPAs.
(3) Includes $\$ 75.5$ million at December 31, 2013 and $\$ 60.1$ million at December 31, 2012, related to chapter 7 bankruptcy loans.

## Huntington Bancshares Incorporated

Annual Accruing Past Due Loans and Leases and Accruing and Nonaccruing Troubled Debt Restructured Loans
(Unaudited)

| (dollar amounts in thousands) | December 31, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | 2011 | 2010 | 2009 |
| Accruing loans and leases past due 90 days or more: |  |  |  |  |  |
| Commercial and industrial | \$ 14,562 | \$ 26,648 | \$ - | \$ | \$ |
| Commercial real estate | 39,142 | 56,660 | - | - | - |
| Automobile | 5,055.00 | 4,418 | 6,265 | 7,721 | 10,586 |
| Residential mortgage (excluding loans guaranteed by the U.S. Government) | 2,469 | 2,718 | 45,198 | 53,983 | 78,915 |
| Home equity | 13,983 | 18,200 | 20,198 | 23,497 | 53,343 |
| Other consumer | 998 | 1,672 | 1,988 | 2,456 | 2,814 |
| Total, excl. loans guaranteed by the U.S. Government | 76,209 | 110,316 | 73,649 | 87,657 | 145,658 |
| Add: loans guaranteed by U.S. Government | 87,985 | 90,816 | 96,703 | 98,288 | 101,616 |
| Total accruing loans and leases past due 90 days or more, including loans guaranteed by the U.S. Government $\quad \$ 164,194 \quad \$ 201,132 \quad \$ 170352 \quad \$ 185945 \quad \$ 247,274$ |  |  |  |  |  |
| Ratios: |  |  |  |  |  |
| Excluding loans guaranteed by the U.S. Government, as a percent of total loans and leases | 0.18\% | 0.27\% | 0.19\% | 0.23\% | 0.40\% |
| Guaranteed by U.S. Government, as a percent of total loans and leases | 0.20 | 0.22 | 0.25 | 0.26 | 0.28 |
| Including loans guaranteed by the U.S. Government, as a percent of total loans and leases | 0.38 | 0.49 | 0.44 | 0.49 | 0.68 |
| Accruing troubled debt restructured loans: |  |  |  |  |  |
| Commercial and industrial | \$ 83,857 | \$ 76,586 | \$ 54,007 | \$ 70,136 | \$ 59,215 |
| Commercial real estate | 204,668 | 208,901 | 249,968 | 152,496 | 97,834 |
| Automobile | 30,781 | 35,784 | 36,573 | 29,764 | 24,704 |
| Home equity | 188,266 | 110,581 | 52,224 | 37,257 | 25,357 |
| Residential mortgage | 305,059 | 290,011 | 309,678 | 328,411 | 229,470 |
| Other consumer | 1,041 | 2,544 | 6,108 | 9,565 | 2,810 |
| Total accruing troubled debt restructured loans | \$ 813,672 | \$724,407 | \$708,558 | \$627,629 | $\underline{\$ 439,390}$ |
| Nonaccruing troubled debt restructured loans: |  |  |  |  |  |
| Commercial and industrial | \$ 7,291 | \$ 19,268 | \$ 48,553 | \$ 15,275 | \$ 37,849 |
| Commercial real estate | 23,981 | 32,548 | 21,968 | 18,187 | 70,609 |
| Automobile | 6,303 | 7,823 | - | - | - |
| Home equity | 20,715 | 6,951 | 369 | - | - |
| Residential mortgage | 82,879 | 84,515 | 26,089 | 5,789 | 4,988 |
| Other consumer | - | 113 | 113 | - | - |
| Total nonaccruing troubled debt restructured loans | \$ 141,169 | \$151,218 | \$ 97,092 | \$ 39,251 | \$113,446 |


[^0]:    See Notes to the Annual and Quarterly Key Statistics.

[^1]:    (1) See page 5 for detail of loans and leases.
    (2) See page 6 for detail of deposits.

[^2]:    (1) As defined by regulatory guidance, there were no commercial loans outstanding that would be considered a concentration of lending to a particular industry or group of industries.

[^3]:    (1) Comprised primarily of national market deposits.

[^4]:    (1) Includes nonaccrual loans.

[^5]:    (1) Fully-taxable equivalent (FTE) income and expense calculated assuming a $35 \%$ tax rate. See page 10 for the FTE adjustment.

[^6]:    (1) Fully-taxable equivalent (FTE) yields are calculated assuming a $35 \%$ tax rate. See page 10 for the FTE adjustment.
    (2) Loan, lease, and deposit average rates include impact of applicable derivatives, non-deferrable fees, and amortized fees.
    (3) Includes the impact of nonaccrual loans.

[^7]:    (1) The change in fair value for the period represents the MSR valuation adjustment, net of amortization of capitalized servicing.
    (2) At period end.

[^8]:    (1) The change in fair value for the period represents the MSR valuation adjustment, net of amortization of capitalized servicing
    (2) At period end.

