## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 8-K

## **CURRENT REPORT**

Pursuant to Section 13 OR 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) July 19, 2012

## HUNTINGTON BANCSHARES INCORPORATED

(Exact name of registrant as specified in its charter)

Maryland (State or other jurisdiction of incorporation) 1-34073 (Commission File Number) 31-0724920 (IRS Employer Identification No.)

Huntington Center 41 South High Street Columbus, Ohio (Address of principal executive offices)

43287 (Zip Code)

Registrant's telephone number, including area code (614) 480-8300

Not Applicable

(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

D Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02. Results of Operations and Financial Condition.

On July 19, 2012, Huntington Bancshares Incorporated ("Huntington") issued a news release announcing its earnings for the quarter ended June 30, 2012. Also on July 19, 2012, Huntington made a Quarterly Performance Discussion and Financial Review available on its web site, <u>www.huntington-ir.com</u>.

Huntington's senior management will host an earnings conference call July 19, 2012, at 10:00 a.m. (Eastern Time). The call may be accessed via a live Internet webcast at <u>www.huntington-ir.com</u> or through a dial-in telephone number at 877-684-3807, conference ID 91085729. Slides will be available at<u>www.huntington-ir.com</u> just prior to the call. A replay of the web cast will be archived in the Investor Relations section of Huntington's web site at <u>www.huntington.com</u>. A telephone replay will be available two hours after the completion of the call through July 31, 2012, at (855) 859-2056 or (404) 537-3406; conference call ID 91085729.

The information contained or incorporated by reference in this Current Report on Form 8-K contains certain forward-looking statements, including certain plans, expectations, goals, projections, and statements, which are subject to numerous assumptions, risks, and uncertainties. Forward-looking statements may be identified by words such as expect, anticipate, believe, intend, estimate, plan, target, goal, or similar expressions, or future or conditional verbs such as will, may, might, should, would, could, or similar variations.

While there is no assurance that any list of risks and uncertainties or risk factors is complete, below are certain factors which could cause actual results to differ materially from those contained or implied in the forward-looking statements: (1) worsening of credit quality performance due to a number of factors such as the underlying value of collateral that could prove less valuable than otherwise assumed and assumed cash flows may be worse than expected; (2) changes in economic conditions, including impacts from the continuing economic uncertainty in the US, the European Union, and other areas; (3) movements in interest rates; (4) competitive pressures on product pricing and services; (5) success, impact, and timing of our business strategies, including market acceptance of any new products or services introduced to implement our "Fair Play" banking philosophy; (6) changes in accounting policies and principles and the accuracy of our assumptions and estimates used to prepare our financial statements; (7) extended disruption of vital infrastructure; (8) the final outcome of significant litigation; (9) the nature, extent, timing and results of governmental actions, examinations, reviews, reforms, and regulations including those related to the Dodd-Frank Wall Street Reform and Consumer Protection Act; and (10) the outcome of judicial and regulatory decisions regarding practices in the residential mortgage industry, including among other things the processes followed for foreclosing residential mortgages. Additional factors that could cause results to differ materially from those described above can be found in Huntington's 2011 Annual Report on Form 10-K, and documents subsequently filed by Huntington with the Securities and Exchange Commission. All forward-looking statements.

The information contained or incorporated by reference in Item 2.02 of this Form 8-K shall be treated as "furnished" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.

## Item 9.01. Financial Statements and Exhibits.

The exhibits referenced below shall be treated as "furnished" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.

(d) Exhibits.

- Exhibit 99.1 News release of Huntington Bancshares Incorporated, dated July 19, 2012.
- Exhibit 99.2 Quarterly Performance Discussion, June 2012.
- Exhibit 99.3 Quarterly Financial Review, June 2012.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: July 19, 2012

## HUNTINGTON BANCSHARES INCORPORATED

By: /s/ Donald R. Kimble

Donald R. Kimble Senior Executive Vice President and Chief Financial Officer

## EXHIBIT INDEX

Exhibit No.	Description
Exhibit 99.1	News release of Huntington Bancshares Incorporated, July 19, 2012.
Exhibit 99.2	Quarterly Performance Discussion, June 2012.
Exhibit 99.3	Quarterly Financial Review, June 2012.





Date: July 19, 2012 FOR IMMEDIATE RELEASE –

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## HUNTINGTON BANCSHARES INCORPORATED REPORTS \$152.7 MILLION OF NET INCOME, OR \$0.17 PER COMMON SHARE, FOR THE 2012 SECOND QUARTER, RELATIVELY UNCHANGED FROM THE PRIOR QUARTER AND UP 5% FROM 2011 SECOND QUARTER

## DECLARES QUARTERLY DIVIDEND ON COMMON STOCK OF \$0.04 PER SHARE

Other specific highlights compared with 2012 First Quarter:

- \$11.8 million, or 3%, increase in net interest income, reflecting:
  - 3.42% fully taxable equivalent net interest margin, up 2 basis points
  - 21% annualized growth in total average loans and leases
  - 13% annualized growth in average total core deposits
- \$31.5 million, or 11%, decline in noninterest income, as the prior quarter included a \$23.0 million automobile loan securitization gain and an \$11.4 million bargain purchase gain associated with the acquisition of Fidelity Bank
- \$18.4 million, or 4%, decline in noninterest expense, as the prior quarter included a \$23.5 million addition to litigation reserves
- 62.8% efficiency ratio, down from 63.8%
- 1.10% return on average assets, down from 1.13%
- \$0.16, or 12% annualized, growth in tangible book value per common share to \$5.49
- 10.08% Tier 1 common risk-based capital ratio, down from 10.15%
- 6.4 million shares repurchased at an average price of \$6.26 per share

COLUMBUS, Ohio – Huntington Bancshares Incorporated (NASDAQ: HBAN;<u>www.huntington.com</u>) reported 2012 second quarter net income of \$152.7 million, down \$0.6 million, or less than 1%, from \$153.3 million in the prior quarter. Earnings per common share in the current quarter were \$0.17, unchanged from the prior quarter. Net income in the year-ago quarter was \$145.9 million, or \$0.16 per common share.

Huntington today also announced that the board of directors declared a quarterly cash dividend on its common stock of \$0.04 per common share. The dividend is payable October 1, 2012, to shareholders of record on September 17, 2012.

## Summary Performance Discussion

"We are very pleased with the quarter. This quarter's financial results reflect relatively stable returns and net interest margin, improving efficiency and credit metrics, and strong growth of loans, deposits, and customer relationships demonstrating the continued benefits from successfully executing our strategic plan," said Stephen D. Steinour, chairman, president and chief executive officer. "At the plan's core remains a differentiated approach to banking, coupled with investing in products and services that are driving an improvement in the stability of our long-term profitability while introducing opportunities for growth."

Steinour continued, "This was a very straight forward quarter. We completed the systems conversion and integration of Fidelity Bank, all the while remaining focused on growing the core. Our mortgage banking and best-in-class indirect automobile businesses performed as expected and benefited from current market conditions. Our focus on growing consumer households and commercial relationships and improving product cross-sell continued to positively impact financial performance. Our results demonstrated our ability to grow net interest income and support the net interest margin."

Net income in the second quarter was \$152.7 million, down \$0.6 million, or less than 1%, from \$153.3 million in the prior quarter. The primary drivers of the decrease were a \$31.5 million, or 11%, decrease in noninterest income partially offset by an \$18.4 million, or 4%, decrease in noninterest expense and an \$11.8 million, or 3%, increase in net interest income. The prior quarter included several significant items that elevated both noninterest income and noninterest expense. Specifically, noninterest income included a \$23.0 million automobile loan securitization gain and an \$11.4 million bargain purchase gain from the FDIC-assisted acquisition of Fidelity Bank. The prior quarter's noninterest expense included a \$23.5 million increase to litigation reserves.

Net interest income increased \$11.8 million, or 3%, from the prior quarter. This reflected a \$1.3 billion, or 3% (10% annualized), increase in average earning assets and a 2 basis point increase in the fully-taxable equivalent net interest margin (NIM) to 3.42%. The linked-quarter increase in the NIM reflected the benefit of a 5 basis point reduction in the cost of total interest bearing liabilities, as well as \$0.8 billion, or 7%, growth in average noninterest bearing deposits. However, there was a 3 basis point negative impact from the mix and yield of earning assets and other items.

The acquisition of Fidelity Bank at the end of the prior quarter had a positive 2 basis point impact on the NIM, and the recent redemptions of two issuances of trust preferred securities had a 1 basis point positive impact.

The increase in average earning assets was driven by organic growth across several categories of loans, in addition to two transactions that occurred late in the prior quarter: (1) the FDIC-assisted Fidelity Bank acquisition, and (2) the purchase of a high quality municipal equipment lease portfolio. Average commercial and industrial loan (C&I) growth was very strong at \$1.3 billion, or 9% (34% annualized), reflecting the continued elevated level of activity from multiple business lines including middle market and equipment finance, as well as the purchase of a \$0.4 billion equipment lease portfolio and \$0.1 billion of C&I loans associated with Fidelity Bank. Automobile loan origination levels remained strong throughout the quarter and, as we did in the 2011 fourth quarter, we reclassified \$1.3 billion of automobile loans into held for sale at the end of the quarter in preparation for an expected securitization in the second half of 2012.

Average total core deposits increased \$1.4 billion, or 3% (13% annualized), reflecting growth in all deposit categories including \$0.7 billion of deposits associated with Fidelity Bank. Total average demand deposits grew \$1.1 billion, or 6% (26% annualized), to \$18.0 billion, and represented 40% of total deposits. Total average demand deposits in the year-ago quarter were \$13.4 billion and represented 32% of total deposits. This meaningful improvement reflected our continued focus on fundamentally changing our deposit mix to drive down the overall cost of funds and support the NIM. As previously disclosed, there remains over \$1.0 billion of demand deposits from several larger relationships that we consider shorter term in nature.

<u>Total noninterest income decreased \$31.5 million, or 11</u>%, from the prior quarter. This included a \$22.6 million decrease in gain on sale of loans as the prior quarter included a \$23.0 million gain associated with that quarter's automobile loan securitization. In addition, other income decreased \$9.2 million as the prior quarter included an \$11.4 million bargain purchase gain associated with the FDIC-assisted acquisition of Fidelity Bank. Mortgage banking income declined \$8.1 million as the benefit of net mortgage servicing rights (MSR) decreased by \$6.8 million.

Commenting on revenue trends, Steinour said, "The second quarter results clearly showed the benefit of 11.6% annualized growth in consumer checking account households and 11.9% annualized growth in commercial relationships, with both electronic banking and service charges on deposits up over 9%. Not only are we gaining customers, we are selling deeper with 76.0% of consumer checking account households and 32.6% commercial relationships now with 4 or more products or services. A portion of our strategic investments remains in the early stages, such as our in-store strategy. In contrast, others have matured and are adding meaningfully to the bottom line, like our customer focused capital markets activities, which posted a record quarter resulting in 35% linked quarter and 58% year-over-year growth."

Noninterest expense decreased \$18.4 million, or 4%, from the prior quarter. This reflected a \$19.9 million reduction in other expense as the prior quarter included a \$23.5 million addition to litigation reserves. Deposit and other insurance expense decreased \$5.0 million, and net occupancy declined \$3.6 million. The positive impacts from these reductions were partially offset by a \$6.1 million increase in outside data processing and other services, a \$4.6 million seasonal increase in marketing, and a \$4.2 million increase in professional services. Of the total noninterest expense increase, \$6.8 million related to the prior quarter's FDIC-assisted acquisition of Fidelity Bank, of which approximately 40% was one-time in nature and mainly impacted outside data processing and other services and professional services. Of note, noninterest expense included four unrelated items, including the \$2.6 million of gain on early extinguishment of debt, that we believe were one-time in nature that, in total, reduced expenses \$6.4 million.

The provision for credit losses increased \$2.1 million, or 6%, from the prior quarter. This reflected a \$1.3 million, or 2%, increase in net charge-offs (NCOs) to \$84.2 million, or an annualized 0.82% of average total loans and leases, from \$83.0 million, or an annualized 0.85%, in the prior quarter. The provision for credit losses in the current quarter was \$47.7 million lower than NCOs, reflecting a continued improvement in credit quality.

The period-end allowance for credit losses (ACL) as a percentage of total loans and leases decreased to 2.28%, from 2.37%, reflecting the inclusion of the fair value loans related to Fidelity Bank, which have no associated ACL. The ACL as a percentage of period-end total nonaccrual loans (NALs) decreased 14 percentage points to 192% as NALs increased \$6.6 million, or 1%, to \$474.2 million, or 1.19% of total loans and leases.

**Capital.** Our Tier 1 common risk-based capital ratio at June 30, 2012, was 10.08%, down from 10.15% at March 31, 2012, and our tangible common equity ratio increased to 8.41% from 8.33% over this same period. The regulatory Tier 1 risk-based capital ratio at June 30, 2012 was 11.93%, down from 12.22%, at March 31, 2012. This decline reflected an increase in risk-weighted assets due to balance sheet growth and the capital actions taken throughout the quarter, which are discussed below.

Over the quarter, and consistent with planned capital actions, \$80 million of trust preferred securities were redeemed and 6.4 million common shares were repurchased at an average price of \$6.26 per share. Commenting on capital, Steinour said, "Reinvesting excess capital to grow the business organically remains our first priority. Importantly, through dividends and share repurchases, we have the flexibility, subject to market conditions, to return a meaningful amount of our earnings to the owners of the company."

## Expectations

"We continue to see positive trends within our Midwest footprint. Relative to the broader United States, parts of the Midwest continue to experience lower levels of unemployment, strength in manufacturing, and more stable home prices. While our footprint has clearly benefitted from this modest recovery, the US and global economies continue to experience elevated levels of volatility and uncertainty. This requires that we remain cautious," said Steinour. "We will remain disciplined in our growth, including the pricing of loans and deposits. We continue to expect credit quality improvement. We will stay focused on increasing customer cross-sell and work to improve operating efficiency. We have completed the Fidelity Bank systems conversion and integration and have achieved the targeted expense reductions. We are now focusing on the opportunities to introduce additional products and services across our expanded customer base."

For the remainder of 2012, average net interest income is expected to show modest improvement from the second quarter level as we anticipate an increase in total loans, excluding the impacts of any future loan securitizations. Those benefits to net interest income are expected to be mostly offset, however, by downward NIM pressure due to the anticipated competitive pressures on loan pricing, as well as lower rate securities through reinvestment, and declining positive impacts from deposit repricing. The C&I portfolio is expected to show meaningful growth. Our sales pipeline remains robust with much of this reflecting the positive impact from strategic initiatives to expand our commercial lending expertise into areas such as specialty banking, asset based lending, and equipment financing. It also reflects our long-standing, continued support of middle market and small business lending. Automobile loan balances are expected to grow from period-end balances. Residential mortgages and home equity loans are expected to be relatively flat as we continue to evaluate the impact of the proposed capital rules recently released by our regulators. CRE loans likely will experience low levels of declines from current levels.

Excluding potential future automobile loan securitizations, we anticipate the increase in total loans will modestly outpace growth in total deposits. This reflects our heightened focus on our overall cost of funding and the continued shift towards low- and no-cost demand deposits and money market deposit accounts.

Noninterest income is expected to show a modest increase from the 2012 second quarter level after excluding the impact of any future automobile loan securitization gains and any net MSR impact. This growth is expected to reflect primarily the continued growth in new customers and increased contribution from key fee income activities including capital markets, treasury management services, and brokerage, as well as the continued positive impact of our cross-sell and product penetration initiatives throughout the company.

Noninterest expense continued to run at levels above our long-term expectations relative to revenue. For the full year, we continue to anticipate positive operating leverage and modest improvement in our expense efficiency ratio. This will likely reflect the benefit of revenue growth as we expect expenses could increase slightly. While we will continue our focus on improving expense efficiencies throughout the company, additional regulatory costs and expenses associated with strategic actions, including the planned opening of over 30 in-store branches, may offset some of the improvements.

Credit quality is expected to experience continued improvement. The level of provision for credit losses in the first half of the year was at the low end of our long-term expectation, and we expect some quarterly volatility given the absolute low level of the provision for credit losses and the uncertain and uneven nature of the economic recovery.

We anticipate the effective tax rate for 2012 to approximate 24% to 26%, which includes permanent tax benefits primarily related to tax-exempt income, tax-advantaged investments, and general business credits.

Please see the 2012 Second Quarter Performance Discussion for an additional detailed review of this quarter's performance. This document can be found at: <u>http://www.investquest.com/iq/h/hban/ne/news/index.htm</u>

## **Conference Call / Webcast Information**

Huntington's senior management will host an earnings conference call on Thursday, July 19, 2012, at 10:00 a.m. (Eastern Time). The call may be accessed via a live Internet webcast at www.huntington-ir.com or through a dial-in telephone number at

(877) 684-3807; Conference ID 91085729. Slides will be available at www.huntington-ir.com about an hour prior to the call. A replay of the webcast will be archived in the Investor Relations section of Huntington's web site, www.huntington.com. A telephone replay will be available two hours after the completion of the call through July 31, 2012 at (855) 859-2056; Conference ID 91085729.

## Forward-looking Statement

This document contains certain forward-looking statements, including certain plans, expectations, goals, projections, and statements, which are subject to numerous assumptions, risks, and uncertainties. Forward-looking statements may be identified by words such as *expect, anticipate, believe, intend, estimate, plan, target, goal*, or similar expressions, or future or conditional verbs such as *will, may, might, should, would, could*, or similar variations.

While there is no assurance that any list of risks and uncertainties or risk factors is complete, below are certain factors which could cause actual results to differ materially from those contained or implied in the forward-looking statements: (1) worsening of credit quality performance due to a number of factors such as the underlying value of collateral that could prove less valuable than otherwise assumed and assumed cash flows may be worse than expected; (2) changes in economic conditions, including impacts from the continuing economic uncertainty in the US, the European Union, and other areas; (3) movements in interest rates; (4) competitive pressures on product pricing and services; (5) success, impact, and timing of our business strategies, including market acceptance of any new products or services introduced to implement our "Fair Play" banking philosophy; (6) changes in accounting policies and principles and the accuracy of our assumptions and estimates used to prepare our financial statements; (7) extended disruption of vital infrastructure; (8) the final outcome of significant litigation; (9) the nature, extent, timing and results of governmental actions, examinations, reviews, reforms, and regulations including those related to the Dodd-Frank Wall Street Reform and Consumer Protection Act; and (10) the outcome of judicial and regulatory decisions regarding practices in the residential mortgage industry, including among other things the processes followed for foreclosing residential mortgages. Additional factors that could with the Securities and Exchange Commission. All forward-looking statements included in this document are based on information available at the time of the release. Huntington assumes no obligation to update any forward-looking statement.

#### **Basis of Presentation**

## Use of Non-GAAP Financial Measures

This document may contain GAAP financial measures and non-GAAP financial measures where management believes it to be helpful in understanding Huntington's results of operations or financial position. Where non-GAAP financial measures are used, the comparable GAAP financial measure, as well as the reconciliation to the comparable GAAP financial measure, can be found in this document, the 2012 Second Quarter Performance Discussion and Quarterly Financial Review supplements to this document, the second quarter earnings conference call slides, or the Form 8-K related to this document, all of which can be found on Huntington's website at www.huntington-ir.com.

#### Annualized data

Certain returns, yields, performance ratios, or quarterly growth rates are presented on an "annualized" basis. This is done for analytical and decision-making purposes to better discern underlying performance trends when compared to full year or year-over-year amounts. For example, loan and deposit growth rates, as well as net charge-off percentages, are most often expressed in terms of an annual rate like 8%. As such, a 2% growth rate for a quarter would represent an annualized 8% growth rate.

#### Fully-taxable equivalent interest income and net interest margin

Income from tax-exempt earning assets is increased by an amount equivalent to the taxes that would have been paid if this income had been taxable at statutory rates. This adjustment puts all earning assets, most notably tax-exempt municipal securities and certain lease assets, on a common basis that facilitates comparison of results to results of competitors.

## Earnings per share equivalent data

Significant income or expense items may be expressed on a per common share basis. This is done for analytical and decision-making purposes to better discern underlying trends in total corporate earnings per share performance excluding the impact of such items. Investors may also find this information helpful in their evaluation of the company's financial performance against published earnings per share mean estimate amounts, which typically exclude the impact of Significant Items. Earnings per share equivalents are usually calculated by applying a 35% effective tax rate to a pre-tax amount to derive an after-tax amount, which is divided by the average shares outstanding during the respective reporting period. Occasionally, when the item involves special tax treatment, the after-tax amount is disclosed separately, with this then being the amount used to calculate the earnings per share equivalent.

#### Rounding

Please note that columns of data in this document may not add due to rounding.

#### **About Huntington**

Huntington Bancshares Incorporated is a \$57 billion regional bank holding company headquartered in Columbus, Ohio. The Huntington National Bank, founded in 1866, provides full-service commercial, small business, and consumer banking services; mortgage banking services; treasury management and foreign exchange services; equipment leasing; wealth and investment management services; trust services; brokerage services; customized insurance brokerage and service programs; and other financial products and services. The principal markets for these services are Huntington's six-state banking franchise: Ohio, Michigan, Pennsylvania, Indiana, West Virginia, and Kentucky. The primary distribution channels include a banking network of more than 680 traditional branches and convenience branches located in grocery stores and through an array of alternative distribution channels including internet and mobile banking, telephone banking, and more than 1,350 ATMs. Through automotive dealership relationships within its six-state banking franchise area and selected other Midwest and New England states, Huntington also provides commercial banking services to the automotive dealers and retail automobile financing for dealer customers.



#### HUNTINGTON BANCSHARES 2012 SECOND QUARTER PERFORMANCE DISCUSSION

Date: July 19, 2012

The following provides detailed earnings performance discussion that complements the summary review contained in Huntington Bancshares Incorporated's (NASDAQ: HBAN) 2012 Second Quarter Earnings Press Release, which can be found at: <a href="http://www.investquest.com/iq/h/hban/ne/news/">http://www.investquest.com/iq/h/hban/ne/news/</a>

#### Table 1 – Earnings Performance Summary

	2	2012		
	Second	First	Chang	
(in millions)	Quarter	Quarter	Amount	%
Net interest income	\$429.0	\$417.2	\$ 11.8	3%
Provision for credit losses	36.5	34.4	2.1	6
Noninterest income	253.8	285.3	(31.5)	(11)
Noninterest expense	444.3	462.7	(18.4)	(4)
Income before income taxes	202.0	205.4	(3.5)	(2)
Provison for income taxes	49.3	52.2	(2.9)	(6)
Net income	152.7	153.3	(0.6)	(0)
Dividends on preferred shares	8.0	8.0	(0.1)	(1)
Net income applicable to common shares	<u>\$144.7</u>	\$145.2	<u>\$ (0.5)</u>	(0)%
Net income per common share-diluted	\$ 0.17	\$ 0.17	\$ —	0%
Revenue – fully-taxable equivalent (FTE)				
Net interest income	\$429.0	\$417.2	\$ 11.8	3%
FTE adjustment	5.7	3.9	1.8	46
Net interest income – FTE	434.7	421.1	13.6	3
Noninterest income	_253.8	285.3	(31.5)	(11)
Total revenue – FTE	<u>\$688.5</u>	\$706.5	<u>\$(17.9</u> )	(3)%

## Significant Items Influencing Financial Performance Comparisons

From time-to-time, revenue, expenses, or taxes are impacted by items we judge to be outside of ordinary banking activities and/or by items that, while they may be associated with ordinary banking activities, are so unusually large that we believe their outsized impact at that time to be infrequent or short term in nature. We believe the disclosure of such "Significant Items", when appropriate, aids analysts/investors in better understanding corporate performance trends. *(See Significant Items under the Basis of Presentation for a full discussion.)* 

Table 2 highlights the Significant Items impacting reported results for the prior quarter, as there were no significant items in the current and year ago quarters:

## Table 2 - Significant Items Influencing Earnings Performance Comparisons

Three Months Ended	Impac	et
(in millions, except per share)	Amount (1)	EPS (2)
June 30, 2012 – GAAP income	\$ 152.7	\$ 0.17
March 31, 2012 – GAAP income	\$ 153.3	\$ 0.17
<ul> <li>Bargain purchase gain, FDIC-assisted Fidelity Bank acquisition</li> </ul>	11.4	0.01
- Addition to litigation reserves	(23.5)	(0.02)
June 30, 2011 – GAAP income	\$ 145.9	\$ 0.16

Favorable (unfavorable) impact on GAAP income; pre-tax unless otherwise noted
 After tax: EPS reflected on a fully diluted basis

After-tax; EPS reflected on a fully diluted basis

## Net Interest Income, Net Interest Margin, and Average Balance Sheet

## 2012 Second Quarter versus 2012 First Quarter

Fully-taxable equivalent net interest income increased \$13.6 million, or 3%, from the 2012 first quarter. This reflected the combined benefits of a \$1.3 billion, or 3% (10% annualized), increase in average earning assets and a 2 basis point increase in the fully-taxable equivalent net interest margin (NIM) to 3.42%. The increase in average earnings assets reflected a \$2.0 billion, or 5% (21% annualized), increase in average total loans and leases, partially offset by a \$0.8 billion decline in average loans held for sale, reflecting last quarter's \$1.3 billion automobile loan securitization and sale. The primary item impacting the increase in the NIM was:

5 basis point positive impact from the reduction in the cost of average total interest bearing liabilities, as well as 7% growth in average noninterest bearing deposits.

Partially offset by:

• 3 basis point negative impact from the mix and yield of earning assets and other items.

The acquisition of Fidelity Bank at the end of the prior quarter had a positive 2 basis point impact on the NIM, and the recent redemptions of two issuances of trust preferred securities had a 1 basis point positive impact.

## Table 3 – Loans and Leases – 2Q12 vs. 1Q12

	20	2012		
	Second	First	Chang	e
(in billions)	Quarter	Quarter	Amount	%
Average Loans and Leases				
Commercial and industrial	\$ 16.1	\$14.8	\$ 1.3	9%
Commercial real estate	6.1	5.9	0.2	4
Total commercial	22.2	20.7	1.5	7
Automobile	5.0	4.6	0.4	9
Home equity	8.3	8.2	0.1	1
Residential mortgage	5.3	5.2	0.1	2
Other consumer	0.5	0.5	(0.0)	<u>(5</u> )
Total consumer	19.0	18.5	0.5	3
Total loans and leases	<u>\$ 41.2</u>	\$39.1	\$ 2.0	5%

Average total loans and leases increased \$2.0 billion, or 5% (21% annualized), from the 2012 first quarter, primarily reflecting:

- \$1.3 billion, or 9% (34% annualized), growth in average total Commercial and Industrial (C&I) loans. This reflected the continued elevated level of activity from multiple business lines including middle market and equipment finance, as well as \$0.1 billion related to the Fidelity Bank acquisition at the end of the prior quarter.
- \$0.4 billion, or 9% (36% annualized), growth in average Automobile loans. Automobile loan originations were more than \$1.1 billion, the highest quarter ever. While not impacting averages, \$1.3 billion of automobile loans were reclassified to loans held for sale at the end of the quarter in anticipation of another securitization and sale in the second half of 2012.
- \$0.2 billion, or 4% (15% annualized), growth in average Commercial Real Estate (CRE) loans. This reflected the full quarter impact of the Fidelity Bank related loans, partially offset by continued runoff of the noncore portfolio.

## *Table 4 – Deposits – 2Q12 vs. 1Q12*

	20	12		
	Second	First	Chang	je
(in billions)	Quarter	Quarter	Amount	%
Average Deposits				
Demand deposits – noninterest bearing	\$ 12.1	\$11.3	\$ 0.8	7%
Demand deposits – interest bearing	5.9	5.6	0.3	5
Total demand deposits	18.0	16.9	1.1	6
Money market deposits	13.2	13.1	0.0	0
Savings and other domestic deposits	5.0	4.8	0.2	3
Core certificates of deposit	6.6	6.5	0.1	2
Total core deposits	42.8	41.4	1.4	3
Other domestic deposits of \$250,000 or more	0.3	0.3	(0.0)	(14)
Brokered deposits and negotiable CDs	1.4	1.3	0.1	9
Other deposits	0.4	0.4	(0.1)	(17)
Total deposits	<u>\$ 44.9</u>	\$43.5	<u>\$ 1.4</u>	3%

Average total deposits increased \$1.4 billion, or 3% (13% annualized), from the 2012 first quarter primarily reflecting:

- \$1.1 billion, or 6% (26% annualized), increase in average total demand deposits. As disclosed in the prior quarter, there remains approximately \$1.0 billion of commercial noninterest bearing demand deposits from several large relationships that we consider short term in nature.
- \$0.2 billion, or 3% (13% annualized), growth in average savings and other domestic deposits.
- \$0.1 billion, or 2% (7% annualized), increase in average core certificates of deposits.

The acquisition of Fidelity Bank at the end of the prior quarter contributed \$0.7 billion to average total deposits in 2012 second quarter.

## 2012 Second Quarter versus 2011 Second Quarter

Fully-taxable equivalent net interest income increased \$27.5 million, or 7%, from the year-ago quarter. This reflected a \$3.0 billion, or 6%, increase in average total earning assets and a 2 basis point increase in the NIM. The increase in average earning assets reflected a combination of factors including:

- \$2.6 billion, or 7%, increase in average total loans and leases.
- \$0.4 billion, or 251%, increase in average held-to-maturity securities.
- \$0.2 billion, or 127%, increase in average loans held for sale.

Partially offset by:

•

\$0.2 billion, or 2%, decrease in average total available-for-sale and other securities.

The 2 basis point increase in the NIM reflected a 28 basis point positive impact from the reduction in the cost of average total interest bearing liabilities, partially offset by a 25 basis point negative impact from lower earning asset yields and other items.

## Table 5 – Loans and Leases – 2Q12 vs. 2Q11

	Second	Second Quarter		Second Quarter Change		je
(in billions)	2012	2011	Amount	%		
Average Loans and Leases						
Commercial and industrial	\$16.1	\$13.4	\$ 2.7	20%		
Commercial real estate	6.1	6.2	(0.2)	(3)		
Total commercial	22.2	19.6	2.6	13		
Automobile	5.0	6.0	(1.0)	(16)		
Home equity	8.3	7.9	0.4	6		
Residential mortgage	5.3	4.6	0.7	15		
Other consumer	0.5	0.5	(0.1)	<u>(14</u> )		
Total consumer	19.0	18.9	0.1	0		
Total loans and leases	<u>\$41.2</u>	\$38.5	\$ 2.6	7%		

Average total loans and leases increased \$2.6 billion, or 7%, from the year-ago quarter primarily reflecting:

- \$2.7 billion, or 20%, increase in average C&I loans, reflecting a combination of factors, including the benefits from our strategic initiatives focusing on equipment finance and large corporate. In addition, we continued to see strong growth in more traditional middle-market and business banking loans. This growth was evident despite line utilization rates that remained well below historical norms.
- \$0.7 billion, or 15%, increase in average residential mortgages as we chose to sell a lower percentage of mortgages during the 2011 second half.
- \$0.4 billion, or 6%, increase in average home equity loans, reflecting increased customer preference with over 70% of new originations in a first lien position.

Partially offset by:

\$1.0 billion, or 16%, decline in average automobile loans. This reflected the impact of our continued program of the securitization and sale of such loans.
 Specifically, \$1.0 billion of such loans in the 2011 third quarter and \$1.3 billion in the 2012 first quarter were securitized and sold. While not impacting averages,
 \$1.3 billion of automobile loans were reclassified to loans held for sale at the end of the quarter in preparation for an expected securitization in the second half of 2012.

## *Table 6 – Deposits – 2Q12 vs. 2Q11*

	Second	Quarter	Chang	ge
(in billions)	2012	2011	Amount	%
Average Deposits				
Demand deposits – noninterest bearing	\$12.1	\$ 7.8	\$ 4.3	55%
Demand deposits – interest bearing	5.9	5.6	0.4	7
Total demand deposits	18.0	13.4	4.6	35
Money market deposits	13.2	12.9	0.3	2
Savings and other domestic deposits	5.0	4.8	0.2	4
Core certificates of deposit	6.6	8.1	(1.5)	(18)
Total core deposits	42.8	39.1	3.7	9
Other domestic deposits of \$250,000 or more	0.3	0.5	(0.2)	(36)
Brokered deposits and negotiable CDs	1.4	1.3	0.1	7
Other deposits	0.4	0.3	0.0	3
Total deposits	<u>\$44.9</u>	\$41.3	\$ 3.6	9%

Average total deposits increased \$3.6 billion, or 9%, from the year-ago quarter primarily reflecting:

\$3.7 billion, or 9%, growth in average total core deposits. The drivers of this change were a \$4.6 billion, or 35%, growth in average total demand deposits and
more modest growth in both money market deposits and savings and other domestic deposits, partially offset by \$1.5 billion, or 18%, decline in average core
certificates of deposit.

The acquisition of Fidelity Bank contributed \$0.7 billion to average total deposits in 2012 second quarter.

## **Provision for Credit Losses**

The provision for credit losses increased \$2.1 million, or 6%, from the prior quarter. The period end allowance for credit losses (ACL) as a percentage of total loans and leases decreased to 2.28% from 2.37%, with the ACL as a percentage of period end total nonaccrual loans (NALs) declining to 192% from 206%. Net charge-offs (NCO) were \$84.2 million, up 2% from \$83.0 million in the prior quarter. However, NCOs were an annualized 0.82% of average loans and leases in the current quarter, down from 0.85% in the 2012 first quarter (*see Credit Quality discussion*).

## Noninterest Income

2012 Second Quarter versus 2012 First Quarter Table 7 – Noninterest Income – 2Q12 vs. 1Q12

	2	2012		
	Second	First	Chang	,e
(in millions)	Quarter	Quarter	Amount	%
Noninterest Income				
Service charges on deposit accounts	\$ 66.0	\$ 60.3	\$ 5.7	9%
Trust services	29.9	30.9	(1.0)	(3)
Electronic banking income	20.5	18.6	1.9	10
Mortgage banking income	38.3	46.4	(8.1)	(17)
Brokerage income	19.0	19.3	(0.2)	(1)
Insurance income	17.4	18.9	(1.5)	(8)
Bank ow ned life insurance income	14.0	13.9	0.0	0
Capital markets fees	13.5	10.0	3.5	35
Gain on sale of loans	4.1	26.8	(22.6)	(85)
Automobile operating lease income	2.9	3.8	(0.9)	(24)
Securities (losses) gains	0.4	(0.6)	1.0	157
Other income	27.9	37.1	(9.2)	(25)
Total noninterest income	\$253.8	\$285.3	\$(31.5)	(11)%

Noninterest income decreased \$31.5 million, or 11%, from the prior quarter primarily reflecting:

- \$22.6 million, or 85%, decline in gain on sale of loans, as the previous quarter included a \$23.0 million automobile loan securitization gain.
- \$9.2 million, or 25%, decline in other income, reflecting the prior quarter's \$11.4 million bargain purchase gain associated with the FDIC-assisted Fidelity Bank acquisition.
- \$8.1 million, or 17%, decline in mortgage banking income. This primarily reflected a \$6.8 million decline in the benefit of net mortgage servicing rights (MSR) and a \$1.1 million decline in origination and secondary marketing income.

Partially offset by:

- \$5.7 million, or 9%, increase in service charges on deposit accounts, reflecting continued growth in consumer households and business relationships.
- \$3.5 million, or 35%, increase in capital market fees, reflecting strong customer demand for interest rate protection and other risk management products.

## 2012 Second Quarter versus 2011 Second Quarter

Table 8 – Noninterest Income – 2Q12 vs. 2Q11

	Second	Quarter	Chang	e
(in millions)	2012	2011	Amount	%
Noninterest Income				
Service charges on deposit accounts	\$ 66.0	\$ 60.7	\$ 5.3	9%
Trust services	29.9	30.4	(0.5)	(2)
Electronic banking income	20.5	31.7	(11.2)	(35)
Mortgage banking income	38.3	23.8	14.5	61
Brokerage income	19.0	20.8	(1.8)	(9)
Insurance income	17.4	16.4	1.0	6
Bank ow ned life insurance income	14.0	17.6	(3.6)	(21)
Capital markets fees	13.5	8.5	4.9	58
Gain on sale of loans	4.1	2.8	1.4	50
Automobile operating lease income	2.9	7.3	(4.4)	(61)
Securities (losses) gains	0.4	1.5	(1.2)	(77)
Other income	27.9	34.2	(6.4)	(19)
Total noninterest income	\$253.8	\$255.8	<u>\$ (1.9</u> )	(1)%

Noninterest income decreased \$1.9 million, or 1%, from the year-ago quarter primarily reflecting:

- \$11.2 million, or 35%, decline in electronic banking income related to implementing the lower debit card interchange fee structure mandated in the Durbin Amendment of the "Dodd-Frank Act".
- \$6.4 million, or 19%, decrease in other income, as the year-ago quarter reflected an increased value in the loan servicing asset.
- \$4.4 million, or 61%, decline in automobile operating lease income, reflecting the impact of a declining portfolio as a result of having exited that business in 2008.
- \$3.6 million, or 21%, decline in bank owned life insurance income.

Partially offset by:

- \$14.5 million, or 61%, increase in mortgage banking income. This primarily reflected an \$18.7 million increase in origination and secondary marketing income. Also impacting the year-over-year comparison was a \$0.8 million net MSR hedging gain in the current quarter compared to a net MSR hedging gain of \$4.8 million in the year-ago quarter.
- \$5.3 million, or 9%, increase in service charges on deposits, primarily reflecting continued strong customer growth.
- \$4.9 million, or 58%, increase in capital markets fees reflecting strong customer demand for interest rate protection and other risk management products.

## Noninterest Expense

2012 Second Quarter versus 2012 First Quarter

 Table 9 – Noninterest Expense – 2Q12 vs. 1Q12

	20	2012		
	Second	First	Chang	e
(in millions)	Quarter	Quarter	Amount	%
Noninterest Expense				
Personnel costs	\$243.0	\$243.5	\$ (0.5)	(0)%
Outside data processing and other services	48.1	42.1	6.1	14
Net occupancy	25.5	29.1	(3.6)	(12)
Equipment	24.9	25.5	(0.7)	(3)
Deposit and other insurance expense	15.7	20.7	(5.0)	(24)
Marketing	21.4	16.8	4.6	27
Professional services	15.5	11.2	4.2	38
Amortization of intangibles	11.9	11.5	0.4	4
Automobile operating lease expense	2.2	2.9	(0.7)	(24)
OREO and foreclosure expense	4.1	5.0	(0.8)	(17)
Gain on early extinguishment of debt <sup>(1)</sup>	(2.6)	_	(2.6)	NR
Other expense	34.5	54.4	(19.9)	(37)
Total noninterest expense	<u>\$444.3</u>	\$462.7	<u>\$(18.4</u> )	<u>(4</u> )%
(in thousands)				
Number of employees (full-time equivalent)	11.4	11.2	0.3	1%

NR – Not relevant

Noninterest expense decreased \$18.4 million, or 4%, from the prior quarter. This primarily reflected:

- \$19.9 million, or 37%, decrease in other expense, as the prior quarter included a \$23.5 million addition to litigation reserves.
- \$5.0 million, or 24%, decline in deposit and other insurance expense, reflecting lower insurance premiums.
- \$3.6 million, or 12%, decline in net occupancy expense, reflecting seasonally lower utility and building service expense.

Partially offset by:

- \$6.1 million, or 14%, increase in outside data processing and other services, partially reflecting the conversion and integration of Fidelity Bank and the implementation of strategic initiatives.
- \$4.6 million, or 27%, seasonal increase in marketing expense.
- \$4.2 million, or 38%, increase in professional services, partially reflecting the conversion and integration of Fidelity Bank and increased consulting related expenses.

## 2012 Second Quarter versus 2011 Second Quarter

Table 10 – Noninterest Expense – 2Q12 vs. 2Q11

	Second	Quarter Change		e
(in millions)	2012	2011	Amount	%
Noninterest Expense				
Personnel costs	\$243.0	\$218.6	\$ 24.5	11%
Outside data processing and other services	48.1	43.9	4.3	10
Net occupancy	25.5	26.9	(1.4)	(5)
Equipment	24.9	21.9	3.0	13
Deposit and other insurance expense	15.7	23.8	(8.1)	(34)
Marketing	21.4	20.1	1.3	6
Professional services	15.5	20.1	(4.6)	(23)
Amortization of intangibles	11.9	13.4	(1.4)	(11)
Automobile operating lease expense	2.2	5.4	(3.3)	(60)
OREO and foreclosure expense	4.1	4.4	(0.3)	(7)
Gain on early extinguishment of debt	(2.6)	_	(2.6)	NR
Other expense	34.5	29.9	4.6	15
Total noninterest expense	<u>\$444.3</u>	\$428.4	\$ 15.9	4%
(in thousands)				
Number of employees (full-time equivalent)	11.4	11.5	(0.0)	(0)%

NR – Not Relevant

Noninterest expense increased \$15.9 million, or 4%, from the year-ago quarter primarily reflecting:

- \$24.5 million, or 11%, increase in personnel costs reflecting increased salaries and benefits, including an increase in commissions and incentive compensation expense primarily due to improved performance metrics and results.
- \$4.6 million, or 15%, increase in other expense, reflecting a \$3.1 million increase in the provision for the mortgage representations and warranties reserve.
- \$4.3 million, or 10%, increase in outside data processing and other services, primarily reflecting the implementation of strategic initiatives.
- \$3.0 million, or 13%, increase in equipment expense reflects the impact of depreciation from technology investments.

Partially offset by:

- \$8.1 million, or 34%, decline in deposit and other insurance expense, reflecting lower insurance premiums.
- \$4.6 million, or 23%, decline in professional services reflecting lower legal related expenses.
- \$3.3 million, or 60%, decline in automobile operating lease expense as the portfolio continued its planned runoff as we exited that business in 2008.

## Income Taxes

The provision for income taxes in the 2012 second quarter was \$49.3 million. This compared with a provision for income taxes of \$52.2 million in the 2012 first quarter. The effective tax rate for the 2012 second and first quarter were 24.4% and 25.4%, respectively. At June 30, 2012, we had a net deferred tax asset of \$232.4 million. Based on both positive and negative evidence and our level of forecasted future taxable income, there was no impairment to the deferred tax asset at June 30, 2012. As of June 30, 2012 and March 31, 2012, there was no disallowed deferred tax asset for regulatory capital purposes.

We anticipate the effective tax rate for 2012 to approximate 24% to 26% which includes permanent tax benefits primarily related to tax-exempt income, tax-advantaged investments, and general business credits.

## Credit Quality Performance Discussion

Credit quality performance in the 2012 second quarter reflected continued improvement despite the inclusion of the FDIC-assisted Fidelity Bank portfolio. Net chargeoffs (NCOs) increased slightly compared to the prior quarter. While the dollar amount of NCOs was essentially unchanged, the composition shifted within the commercial portfolio from C&I to CRE. Given the relatively low absolute level of losses, volatility of this type is to be expected. NPAs declined 1% compared to the prior quarter. Although commercial Criticized loans increased compared to the prior quarter as a result of the Fidelity acquisition, the overall portfolio excluding the acquired Fidelity loans continued to improve. Several period end metrics were also impacted by the reclassification of \$1.3 billion of automobile loans to loans held for sale in anticipation of another securitization and sale in the second half of 2012.

## Net Charge-Offs (NCOs)

## Table 11 – Net Charge-Offs

	2012	2	2011			
	Second	First	Fourth	Third	Second	
(in millions)	Quarter	Quarter	Quarter	Quarter	Quarter	
Net Charge-offs						
Commercial and industrial	\$ 15.7	\$28.5	\$10.9	\$17.9	\$18.7	
Commercial real estate	29.2	10.5	28.4	24.4	27.6	
Total commercial	44.9	39.0	39.3	42.3	46.3	
Automobile	0.4	3.1	4.2	3.9	2.3	
Home equity	21.0	23.7	23.4	26.2	25.4	
Residential mortgage	10.8	10.6	9.7	11.6	16.5	
Other consumer	7.1	6.6	7.2	6.6	7.1	
Total consumer	39.4	44.0	44.6	48.2	51.2	
Total net charge-offs	<u>\$ 84.2</u>	\$83.0	\$83.9	<u>\$90.6</u>	<u>\$97.5</u>	
Net Charge-offs – annualized percentages						
Commercial and industrial	0.39%	0.77%	0.31%	0.52%	0.56%	
Commercial real estate	1.92	0.72	1.91	1.60	1.77	
Total commercial	0.81	0.75	0.78	0.86	0.94	
Automobile	0.04	0.27	0.30	0.25	0.15	
Home equity	1.01	1.15	1.15	1.31	1.29	
Residential mortgage	0.82	0.82	0.77	0.97	1.44	
Other consumer	6.15	5.45	5.66	5.05	5.27	
Total consumer	0.83	0.95	0.92	0.99	1.08	
Total net charge-offs	0.82%	0.85%	0.85%	0.92%	1.01%	

Total NCOs for the 2012 second quarter were \$84.2 million, or an annualized 0.82% of average total loans and leases. This was up \$1.3 million, or 2%, from \$83.0 million, or an annualized 0.85%, in the prior quarter.

Total C&I NCOs for the 2012 second quarter were \$15.7 million, or an annualized 0.39%, down 55% from \$28.5 million, or an annualized 0.77% of related loans in the prior quarter. As with prior quarters, there were no specific concentrations or geographic locations driving the losses in the quarter.

Current quarter CRE net charge-offs were \$29.2 million, or an annualized 1.92% of average CRE loans. This was up \$18.7 million, or 178%, from \$10.5 million, or an annualized 0.72%, in the prior quarter. The vast majority of this increase was due to two larger charge-offs, with the remainder reflecting an increase from the 2012 first quarter low level.

Automobile loan and lease net charge-offs were \$0.4 million, or an annualized 0.04% of related average balances, down 85% from \$3.1 million, or an annualized 0.27% in the prior quarter. The significant decline in automobile net charge-offs reflected the positive impact of our continued commitment to high quality originations, the typical seasonality of the second quarter, and the continued strength in used car sales prices. We anticipate continued strength in the used car market throughout the remainder of 2012.

Residential mortgage net charge-offs in the second quarter were \$10.8 million, up slightly from \$10.6 million in the prior quarter. On an annualized basis, residential mortgage net charge-offs represented 0.82% of related loans, unchanged from the prior quarter.

Home equity net charge-offs were \$21.0 million, or an annualized 1.01% of related average balances, down 11% from \$23.7 million, or an annualized 1.15%, in the prior quarter.

## Nonaccrual Loans (NALs) and Nonperforming Assets (NPAs)

## Table 12 – Nonaccrual Loans and Nonperforming Assets

	201	2		2011	
(in millions)	Jun. 30	Mar. 31	Dec. 31	Sep. 30	Jun. 30
Nonaccrual loans and leases (NALs):					
Commercial and industrial	\$133.7	\$142.5	\$201.8	\$209.6	\$229.3
Commercial real estate	219.4	205.1	229.9	257.1	291.5
Residential mortgage	75.0	74.1	68.7	61.1	59.9
Home equity	46.0	45.8	40.7	37.2	33.5
Total nonaccrual loans and leases (NALs) (1)	474.2	467.6	541.1	565.0	614.2
Other real estate, net:					
Residential (2)	21.5	31.9	20.3	18.6	20.8
Commercial	17.1	16.9	18.1	19.4	17.9
Total other real estate, net	38.6	48.7	38.4	38.0	38.7
Other NPAs <sup>(3)</sup>	10.5	10.8	10.8	11.0	
Total nonperforming assets (NPAs) (2)	\$523.3	\$527.1	\$590.3	\$614.0	\$652.9
NAL ratio (4)	1.19%	1.15%	1.39%	1.45%	1.57%
NPA ratio (3)	1.31	1.29	1.51	1.57	1.67

(1) All loans acquired as part of the FDIC-assisted Fidelity Bank acquisition accrue interest as performing loans or as purchased impaired loans in accordance with ASC 310-30; therefore none of the acquired loans were reported nonaccrual on March 31, 2012 or June 30, 2012.

(2) Residential real estate owned acquired in the FDIC-assisted Fidelity Bank acquisition are reflected in the above table effective March 31, 2012.

(3) Other nonperforming assets represent an investment security backed by a municipal bond.

(4) Total NALs as a % of total loans and leases.

Total nonaccrual loans and leases (NALs) were \$474.2 million at June 30, 2012 and represented 1.19% of total loans and leases. This was up \$6.6 million, or 1%, from \$467.6 million, or 1.15%, of total loans and leases, at the end of the prior quarter.

C&I NALs decreased \$8.8 million, or 6%, from the end of the prior quarter, reflecting both NCO activity and problem credit resolutions, including payoffs. The decline was associated with loans throughout our footprint, with no specific industry concentration.

CRE NALs increased \$14.3 million, or 7%, from the end of the prior quarter, reflecting a small number of higher-dollar amount loans. Although we anticipate some volatility, we expect that the long-term trend will show improvement.

Total other real estate owned decreased \$10.1 million, or 21%, primarily reflecting sale activity during the current quarter.

Nonperforming assets (NPAs), which include NALs, were \$523.3 million at June 30, 2012, and represented 1.31% of related assets. This was down \$3.8 million, or 1%, from \$527.1 million at the end of the prior quarter.

## Table 13 – Accruing Loans 90 Days Past Due and Troubled Debt Restructured Loans

	201	2		2011	
(in millions)	Jun. 30	Mar. 31	Dec. 31	Sep. 30	Jun. 30
Accruing loans and leases past due 90 days or more:					
Total excluding loans guaranteed by the U.S. Government	\$ 95.7	\$ 60.6	\$ 73.6	\$ 61.0	\$ 57.7
Loans guaranteed by the U.S. Government	85.7	94.6	96.7	84.4	77.0
Total accruing loans and leases past due 90 days or more, including loans guaranteed by the U.S.	<u>\$181.4</u>	<u>\$155.1</u>	<u>\$170.4</u>	<u>\$145.4</u>	<u>\$134.6</u>
Ratios (7)					
Excluding loans guaranteed by the U.S. government	0.24%	0.15%	0.19%	0.16%	0.15%
Guaranteed by U.S. government	0.21	0.23	0.25	0.21	0.19
Including loans guaranteed by the U.S. government	0.45	0.38	0.44	0.37	0.34
Accruing troubled debt restructured loans:					
Commercial and industrial	\$ 57.0	\$ 53.8	\$ 54.0	\$ 77.5	\$ 62.3
Commercial real estate	202.2	231.9	250.0	244.1	177.9
Automobile	34.5	35.5	36.6	37.4	29.1
Home equity	67.0	59.3	52.2	47.7	37.1
Residential mortgage	299.0	294.8	309.7	304.4	313.8
Other consumer	3.0	4.2	6.1	4.5	8.9
Total accruing troubled debt restructured loans	\$662.7	\$679.6	\$708.6	\$715.6	\$628.9
Nonaccruing troubled debt restructured loans:					
Commercial and industrial	35.5	26.9	48.6	27.4	29.1
Commercial real estate	55.0	39.6	22.0	46.9	48.7
Home equity	0.4	0.3	0.4	0.2	0.0
Residential mortgage	28.3	29.5	26.1	20.9	14.4
Other consumer	0.1	0.1	0.1	0.1	0.1
Total nonaccruing troubled debt restructured loans	119.4	96.5	97.1	95.4	92.3
Total troubled debt restructured loans	\$782.0	\$776.1	\$805.7	\$811.0	\$721.2

## (1) Percent of related loans and leases

Total accruing loans and leases over 90 days past due, excluding loans guaranteed by the U.S. Government, were \$95.7 million at June 30, 2012, up \$35.1 million, or 58%, from the end of the prior quarter, and up \$38.0 million, or 66%, from the end of the year-ago period. On this same basis, the over 90-day delinquency ratio was 0.24% at June 30, 2012, up 9 basis points from both the end of the prior quarter as well as year-ago quarter. The increase in the 90-day accruing loans is a result of the accounting treatment for the Fidelity purchased impaired loan portfolio. In accordance with the FASB's ASC 310-30 accounting treatment, the loans are reported as accruing regardless of delinquency status. In the commercial portfolio, the legacy Huntington portfolio had no 90-day accruing delinquencies, consistent with our past quarterly performance.

Total troubled debt restructured loans were \$782.0 million at June 30, 2012, up \$5.9 million, or less than 1%, from March 31, 2012. Huntington continues to be proactive in the identification and treatment of troubled debts in both the commercial and retail portfolios.

#### Allowance for Credit Losses

We maintain two reserves, both of which are available to absorb inherent credit losses: the allowance for loan and lease losses (ALLL) and the allowance for unfunded loan commitments and letters of credit (AULC). When summed together, these reserves constitute the total ACL.

## Table 14 – Allowance for Credit Losses

2012				2011	
				2011	
(in millions)	Jun. 30	Mar. 31	Dec. 31,	Sep. 30	Jun. 30
Allow ance for loan and lease losses (ALLL)	\$859.6	\$913.1	\$ 964.8	\$1,019.7	\$1,071.1
Allow ance for unfunded loan commitments and letters of credit	51.0	50.9	48.5	38.8	41.1
Allowance for credit losses (ACL)	\$910.6	\$964.0	\$1,013.3	\$1,058.5	\$1,112.2
ALLL as a % of:					
Total loans and leases	2.15%	2.24%	2.48%	2.61%	2.74%
Nonaccrual loans and leases (NALs)	181	195	178	180	174
Nonperforming assets (NPAs)	164	173	163	166	164
ACL as a % of:					
Total loans and leases	2.28%	2.37%	2.60%	2.71%	2.84%
Nonaccrual loans and leases (NALs)	192	206	187	187	181
Nonperforming assets (NPAs)	174	183	172	172	170

At June 30, 2012, the ALLL was \$859.6 million, down \$53.5 million, or 6%, from \$913.1 million at the end of the prior quarter. Expressed as a percent of period-end loans and leases, the ALLL ratio at June 30, 2012, was 2.15%, down from 2.24% at March 31, 2012. The ALLL as a percent of NALs decreased to 181% at June 30, 2012, from 195% at March 31, 2012.

At June 30, 2012, the AULC was \$51.0 million, up \$0.1 million, or less than 1%, from the end of the prior quarter.

On a combined basis, the ACL as a percent of total loans and leases at June 30, 2012, was 2.28%, down from 2.37% at the end of the prior quarter. The ACL allocated to the C&I portfolio specifically increased as a percentage of the total ACL as a result of the increases in balances. The ACL at the end of the 2012 second quarter as a percent of NALs decreased to 192% from 206% at the end of the prior quarter.

## Capital Table 15 – Capital Ratios

	201	2		2011	
(in millions)	Jun. 30	Mar. 31	Dec. 31,	Sep. 30	Jun. 30
Tangible common equity / tangible assets ratio	8.41%	8.33%	8.30%	8.22%	8.22%
Tier 1 common risk-based capital ratio	10.08%	10.15%	10.00%	10.17%	9.92%
Regulatory Tier 1 risk-based capital ratio	11.93%	12.22%	12.11%	12.37%	12.14%
Excess over $6.0\%$ <sup>(1)</sup>	\$ 2,841	\$ 2,906	\$ 2,804	\$ 2,827	\$ 2,707
Regulatory Total risk-based capital ratio	14.41%	14.76%	14.77%	15.11%	14.89%
Excess over 10.0% (1)	\$ 2,113	\$ 2,224	\$ 2,189	\$ 2,268	\$ 2,156
Total risk-w eighted assets	\$47,905	\$46,716	\$45,891	\$44,376	\$44,080

The tangible common equity to asset ratio at June 30, 2012 was 8.41%, up 8 basis points from the prior quarter. Our Tier 1 common risk-based capital ratio at quarter end was 10.08%, down from 10.15% at the end of the prior quarter. The regulatory Tier 1 risk-based capital ratio at June 30, 2012 was 11.93%, down from 12.22%, at March 31, 2012. This decline reflected an increase in risk-weighted assets due to balance sheet growth, the repurchasing of 6.4 million shares, and redemption of \$80 million in trust preferred securities.

In the second quarter 2012, U.S. banking regulators issued proposed rules for the U.S. adoption of the Basel III regulatory capital framework. The current estimated impact is a reduction of approximately 150 basis points to the Tier 1 Common risk-based capital ratio, which on a fully-phased-in pro forma basis, is estimated to be well above the proposed capital levels.

## Forward-looking Statement

This document contains certain forward-looking statements, including certain plans, expectations, goals, projections, and statements, which are subject to numerous assumptions, risks, and uncertainties. Forward-looking statements may be identified by words such as *expect, anticipate, believe, intend, estimate, plan, target, goal*, or similar expressions, or future or conditional verbs such as *will, may, might, should, would, could*, or similar variations.

While there is no assurance that any list of risks and uncertainties or risk factors is complete, below are certain factors which could cause actual results to differ materially from those contained or implied in the forward-looking statements: (1) worsening of credit quality performance due to a number of factors such as the underlying value of collateral that could prove less valuable than otherwise assumed and assumed cash flows may be worse than expected; (2) changes in economic conditions, including impacts from the continuing economic uncertainty in the US, the European Union, and other areas; (3) movements in interest rates; (4) competitive pressures on product pricing and services; (5) success, impact, and timing of our business strategies, including market acceptance of any new products or services introduced to implement our "Fair Play" banking philosophy; (6) changes in accounting policies and principles and the accuracy of our assumptions and estimates used to prepare our financial statements; (7) extended disruption of vital infrastructure; (8) the final outcome of significant litigation; (9) the nature, extent, timing and results of governmental actions, examinations, reviews, reforms, and regulations including those related to the Dodd-Frank Wall Street Reform and Consumer Protection Act; and (10) the outcome of judicial and regulatory decisions regarding practices in the residential mortgage industry, including among other things the processes followed for foreclosing residential mortgages. Additional factors that could cause results to differ materially from those described above can be found in Huntington's 2011 Annual Report on Form 10-K, and documents subsequently filed by Huntington with the Securities and Exchange Commission. All forward-looking statements.

#### **Basis of Presentation** <u>Use of Non-GAAP Financial Measures</u>

This document may contain GAAP financial measures and non-GAAP financial measures where management believes it to be helpful in understanding Huntington's results of operations or financial position. Where non-GAAP financial measures are used, the comparable GAAP financial measure, as well as the reconciliation to the comparable GAAP financial measure, can be found in this second quarter earnings conference call slides, or the Form 8-K related to this document, all of which can be found on Huntington's website at <u>www.huntington-ir.com</u>.

## Significant Items

From time to time, revenue, expenses, or taxes are impacted by items judged by Management to be outside of ordinary banking activities and/or by items that, while they may be associated with ordinary banking activities, are so unusually large that their outsized impact is believed by Management at that time to be infrequent or short term in nature. We refer to such items as "Significant Items". Most often, these Significant Items result from factors originating outside the company – e.g., regulatory actions/assessments, windfall gains, changes in accounting principles, one-time tax assessments/refunds, litigation actions, etc. In other cases they may result from Management decisions associated with significant corporate actions out of the ordinary course of business – e.g., merger/restructuring charges, recapitalization actions, goodwill impairment, etc.

Even though certain revenue and expense items are naturally subject to more volatility than others due to changes in market and economic environment conditions, as a general rule volatility alone does not define a Significant Item. For example, changes in the provision for credit losses, gains/losses from investment activities, asset valuation write-downs, etc., reflect ordinary banking activities and are, therefore, typically excluded from consideration as a Significant Item.

Management believes the disclosure of "Significant Items", when appropriate, aids analysts/investors in better understanding corporate performance and trends so that they can ascertain which of such items, if any, they may wish to include/exclude from their analysis of the company's performance—i.e., within the context of determining how that performance differed from their expectations, as well as how, if at all, to adjust their estimates of future performance accordingly. To this end, Management has adopted a practice of listing "Significant Items" in its external disclosure documents (e.g., earnings press releases, quarterly performance discussions, investor presentations, Forms 10-Q and 10-K).

"Significant Items" for any particular period are not intended to be a complete list of items that may materially impact current or future period performance. A number of items could materially impact these periods, including those described in Huntington's 2011 Annual Report on Form 10-K and other factors described from time to time in Huntington's other filings with the Securities and Exchange Commission.

## Annualized data

Certain returns, yields, performance ratios, or quarterly growth rates are presented on an "annualized" basis. This is done for analytical and decision-making purposes to better discern underlying performance trends when compared to full year or year-over-year amounts. For example, loan and deposit growth rates, as well as net charge-off percentages, are most often expressed in terms of an annual rate like 8%. As such, a 2% growth rate for a quarter would represent an annualized 8% growth rate.

## Fully-taxable equivalent interest income and net interest margin

Income from tax-exempt earning assets is increased by an amount equivalent to the taxes that would have been paid if this income had been taxable at statutory rates. This adjustment puts all earning assets, most notably tax-exempt municipal securities and certain lease assets, on a common basis that facilitates comparison of results to results of competitors.

## Earnings per share equivalent data

Significant income or expense items may be expressed on a per common share basis. This is done for analytical and decision-making purposes to better discern underlying trends in total corporate earnings per share performance excluding the impact of such items. Investors may also find this information helpful in their evaluation of the company's financial performance against published earnings per share mean estimate amounts, which typically exclude the impact of Significant Items. Earnings per share equivalents are usually calculated by applying a 35% effective tax rate to a pre-tax amount to derive an after-tax amount, which is divided by the average shares outstanding during the respective reporting period. Occasionally, when the item involves special tax treatment, the after-tax amount is disclosed separately, with this then being the amount used to calculate the earnings per share equivalent.

## Rounding

Please note that columns of data in this document may not add due to rounding.

## HUNTINGTON BANCSHARES INCORPORATED Quarterly Financial Review June 2012

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## Notes:

The preparation of financial statement data in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect amounts reported. Actual results could differ from those estimates. Certain prior period amounts have been reclassified to conform to the current period's presentation.

## Non-Regulatory Capital Ratios

In addition to capital ratios defined by banking regulators, the Company considers various other measures when evaluating capital utilization and adequacy, including:

- Tangible common equity to tangible assets,
- · Tier 1 common equity to risk-weighted assets using Basel I definition, and
- Tangible common equity to risk-weighted assets using Basel I definition.

These non-regulatory capital ratios are viewed by management as useful additional methods of reflecting the level of capital available to withstand unexpected market conditions. Additionally, presentation of these ratios allows readers to compare the Company's capitalization to other financial services companies. These ratios differ from capital ratios defined by banking regulators principally in that the numerator excludes preferred securities, the nature and extent of which varies among different financial services companies. These ratios are not defined in Generally Accepted Accounting Principles ("GAAP") or federal banking regulations. As a result, these non-regulatory capital ratios disclosed by the Company may be considered non-GAAP financial measures.

Because there are no standardized definitions for these non-regulatory capital ratios, the Company's calculation methods may differ from those used by other financial services companies. Also, there may be limits in the usefulness of these measures to investors. As a result, the Company encourages readers to consider the consolidated financial statements and other financial information contained in this press release in their entirety, and not to rely on any single financial measure.

## HUNTINGTON BANCSHARES INCORPORATED

Quarterly Key Statistics(1) (Unaudited)

		012	2011	Percent Cha	
(dollar amounts in thousands, except per share amounts)	Second	First	Second	1Q12	2Q11
Net interest income	\$ 428,962	\$ 417,209	\$ 403,337	3%	6%
Provision for credit losses	36,520	34,406	35,797	6	2
Noninterest income	253,819	285,320	255,767	(11)	(1)
Noninterest expense	444,269	462,676	428,409	<u>(4</u> )	4
Income before income taxes	201,992	205,447	194,898	(2)	4
Provision for income taxes	49,286	52,177	48,980	(6)	1
Net income	\$ 152,706	\$ 153,270	\$ 145,918	— %	5%
Dividends on preferred shares	7,984	8,049	7,704	(1)	4
Net income applicable to common shares	\$ 144,722	\$ 145,221	\$ 138,214	— %	5%
Net income per common share—diluted	\$ 0.17	\$ 0.17	\$ 0.16	— %	6%
Cash dividends declared per common share	0.04	0.04	0.01	_	300
Book value per common share at end of period	6.13	5.97	5.66	3	8
Tangible book value per common share at end of period	5.49	5.33	5.00	3	10
Average common shares—basic	862,261	864,499	863,358	_	_
Average common shares—diluted	867,551	869,164	867,469		—
Return on average assets	1.10%	1.13%	1.11%		
Return on average common shareholders' equity	11.1	11.4	11.6		
Return on average tangible common shareholders' equity <sup>2</sup> )	13.1	13.5	13.3		
Net interest margin <sup>(3)</sup>	3.42	3.40	3.40		
Efficiency ratio <sup>(4)</sup>	62.8	63.8	62.7		
Effective tax rate	24.4	25.4	25.1		
Average loans and leases	\$41,178,520	\$39,144,688	\$38,535,019	5	7
Average loans and leases-linked quarter annualized growth rate	20.8%	(3.8)%	4.6%		
Average earning assets	\$51,050,479	\$49,766,526	\$48,017,199	3	6
Average total assets	55,837,396	54,656,001	52,769,511	2	6
Average core deposits <sup>(5)</sup>	42,780,749	41,387,049	39,106,550	3	9
Average core deposits—linked quarter annualized growth rate	13.5%	0.3%	(1.7)%		
Average shareholders' equity	\$ 5,617,615	\$ 5,492,228	\$ 5,144,771	2	9
Total assets at end of period	56,622,959	55,876,654	53,050,039	1	7
Total shareholders' equity at end of period	5,649,231	5,549,828	5,252,643	2	8
Net charge-offs (NCOs)	84,245	82,992	97,534	2	(14)
NCOs as a % of average loans and leases	0.82%	0.85%	1.01%		
Nonaccrual loans and leases (NALs)6	\$ 474,166	\$ 467,558	\$ 614,225	1	23
NAL ratio(6)	1.19%	1.15%	1.57%		
Nonperforming assets (NPAs)	\$ 523,250	\$ 527,077	\$ 652,937	(1)	20
NPA ratio <sup>(7)</sup>	1.31%	1.29%	1.67%		
Allowance for loan and lease losses (ALLL) as a % of total loans and leases at the end	2.15	2.24	2.74		
of period ALLL plus allowance for unfunded loan commitments and letters of credit (ACL) as a	2.15	2.24	2.74		
% of total loans and leases at the end of period	2.28	2.37	2.84		
ACL as a % of NALs	192	206	181		
ACL as a % of NPAs	174	183	170		
Tier 1 leverage ratio (8)	10.34	10.55	10.25		
Tier 1 common risk-based capital ratio <sup>(8)</sup>	10.08	10.15	9.92		
Tier 1 risk-based capital ratio <sup>(8)</sup>	11.93	12.22	12.14		
Total risk-based capital ratio (8)	14.41	14.76	14.89		
Tangible common equity / risk-weighted assets ratio <sup>(8)</sup>	9.84	9.86	9.79		
Tangible equity / tangible assets ratio <sup>(9)</sup>	9.10	9.03	8.91		
Tangible common equity / tangible assets ratio <sup>10</sup> )	8.41	8.33	8.22		

See Notes to the Year to Date and Quarterly Key Statistics.

## HUNTINGTON BANCSHARES INCORPORATED

Year to Date Key Statistics<sup>(1)</sup> (Unaudited)

	Six Months End	led June 30,	Change			
(dollar amounts in thousands, except per share amounts)	2012	2011	Amount	Percent		
Net interest income	\$ 846,171	\$ 807,667	\$ 38,504	5%		
Provision for credit losses	70,926	85,182	(14,256)	(17)		
Noninterest income	539,139	492,712	46,427	9		
Noninterest expense	906,945	859,108	47,837	6		
Income before income taxes	407,439	356,089	51,350	14		
Provision for income taxes	101,463	83,725	17,738	21		
Net Income	<u>\$ 305,976</u>	\$ 272,364	\$ 33,612	12%		
Dividends on preferred shares	16,033	15,407	626	4		
Net income applicable to common shares	\$ 289,943	\$ 256,957	\$ 32,986	13%		
Net income per common share-diluted	\$ 0.33	\$ 0.30	\$ 0.03	10%		
Cash dividends declared per common share	0.08	0.02	0.06	300		
Average common shares—basic	863,380	863,358	22			
Average common shares—diluted	868,357	867,353	1,004	—		
Return on average assets	1.11%	1.03%				
Return on average common shareholders' equity	11.3	11.0				
Return on average tangible common shareholders' equity <sup>2</sup> )	13.3	13.4				
Net interest margin <sup>(3)</sup>	3.41	3.41				
Efficiency ratio <sup>(4)</sup>	63.3	63.7				
Effective tax rate	24.9	23.5				
Average loans and leases	\$40,161,604	\$38,317,324	\$1,844,280	5		
Average earning assets	50,408,502	48,180,174	2,228,329	5		
Average total assets	55,246,698	53,067,377	2,179,321	4		
Average core deposits <sup>(5)</sup>	42,083,899	39,189,945	2,893,953	7		
Average shareholders' equity	5,554,922	5,083,797	471,124	9		
Net charge-offs (NCOs)	167,237	262,617	(95,380)	(36)		
NCOs as a % of average loans and leases	0.83%	1.37%				

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See Notes to the Year to Date and Quarterly Key Statistics.

## Notes to the Year to Date and Quarterly Key Statistics

- <sup>(1)</sup> Comparisons for all presented periods are impacted by a number of factors. Refer to Significant Items.
- (2) Net income excluding expense for amortization of intangibles for the period divided by average tangible common shareholders' equity. Average tangible common shareholders' equity equals average total common shareholders' equity less average intangible assets and goodwill. Expense for amortization of intangibles and average intangible assets are net of deferred tax liability, and calculated assuming a 35% tax rate.
- <sup>(3)</sup> On a fully-taxable equivalent (FTE) basis assuming a 35% tax rate.
- (4) Noninterest expense less amortization of intangibles and goodwill impairment divided by the sum of FTE net interest income and noninterest income excluding securities gains (losses).
- (5) Includes noninterest-bearing and interest-bearing demand deposits, money market deposits, savings and other domestic deposits, and core certificates of deposit.
- (6) All loans acquired as part of the FDIC-assisted Fidelity Bank acquisition accrue interest as performing loans or as purchased impaired loans under ASC 310-30, therefore none of the acquired loans were reported as nonaccrual at June 30, 2012 or March 31, 2012.
- <sup>(7)</sup> NPAs include residential real estate owned acquired as part of the FDIC-assisted Fidelity Bank acquisition.
- <sup>(8)</sup> June 30, 2012, figures are estimated.
- (9) Tangible equity (total equity less goodwill and other intangible assets) divided by tangible assets (total assets less goodwill and other intangible assets). Other intangible assets are net of deferred tax liability, and calculated assuming a 35% tax rate.
- (10) Tangible common equity (total common equity less goodwill and other intangible assets) divided by tangible assets (total assets less goodwill and other intangible assets). Other intangible assets are net of deferred tax liability, and calculated assuming a 35% tax rate.

## Huntington Bancshares Incorporated Consolidated Balance Sheets

					Change	
(dollar amounts in thousands, except number of shares)		2012	201		June '12 vs	
(aonar amounts in inousanas, except number of snares)		June 30, (Unaudited)	December 31,	June 30, (Unaudited)	Amount	Percent
Assets		chalanca)		(Chunanea)		
Cash and due from banks	\$	1,218,588	\$ 1,115,968	\$ 983,882	\$ 234,706	24%
Interest-bearing deposits in banks	-	88,825	90,943	116,698	(27,873)	(24)
Trading account securities		53,837	45,899	98,771	(44,934)	(45)
Loans held for sale		2,123,371	1,618,391	224,860	1,898,511	844
Available-for-sale and other securities		8,666,778	8,078,014	8,099,716	567,062	7
Held-to-maturity securities		598,385	640,551	670,478	(72,093)	(11)
Loans and leases(1)		39,959,180	38,923,783	39,126,452	832,728	2
Allowance for loan and lease losses		(859,646)	(964,828)	(1,071,126)	211,480	(20)
Net loans and leases		39,099,534	37,958,955	38,055,326	1,044,208	3
Bank owned life insurance		1,573,891	1,549,783	1,523,440	50,451	3
Premises and equipment		583,057	564,429	528,590	54,467	10
Goodwill		444,268	444,268	444,268		_
Other intangible assets		159,195	175,302	201,864	(42,669)	(21)
Accrued income and other assets		2,013,230	2,168,149	2,102,146	(88,916)	(4)
Total assets	\$	56,622,959	\$ 54,450,652	\$ 53,050,039	\$ 3,572,920	7%
Liabilities and shareholders' equity	Ť.		<u>+</u>	<u>+</u>	<u>+ -,,</u>	
Liabilities						
Deposits <sup>(2)</sup>	\$	46,076,075	\$ 43,279,625	\$ 41,402,355	\$ 4,673,720	11%
Short-term borrowings	φ	1,205,995	1,441,092	2,022,946	(816,951)	(40)
Federal Home Loan Bank advances		835,653	362,972	220,224	615,429	279
Other long-term debt		310,043	1,231,517	1,635,247	(1,325,204)	(81)
Subordinated notes		1,418,216	1,503,368	1,496,461	(78,245)	(5)
Accrued expenses and other liabilities		1,127,746	1,213,978	1,020,163	107,583	11
Total liabilities		50,973,728	49,032,552	47,797,396	3,176,332	7
Shareholder's equity		50,775,720	47,052,552	47,777,370	5,170,552	,
Preferred stock — authorized 6,617,808 shares-						
Series A, 8.50% fixed rate, non-cumulative perpetual convertible preferred						
stock, par value of \$0.01, and liquidation value per share of \$1,000		362,507	362,507	362,507	—	
Series B, floating rate, non-voting, non-cumulative perpetual preferred stock,						
par value of \$0.01, and liquidation value per share of \$1,000		23,785	23,785	_	23,785	
Common stock — Par value of \$0.01		8,596	8,656	8,643	(47)	(1)
Capital surplus		7,569,481	7,596,809	7,588,248	(18,767)	(1)
Less treasury shares, at cost		(10,393)	(10,255)	(9,357)	(1,036)	11
Accumulated other comprehensive loss		(135,977)	(173,763)	(122,543)	(1,050)	11
Retained earnings		(2,168,768)	(2,389,639)	(2,574,855)	406,087	(16)
Total shareholders' equity		5,649,231	5,418,100	5,252,643	396,588	8
	Ø	· · · · · · · · · · · · · · · · · · ·				
Total liabilities and shareholders' equity	\$	56,622,959	\$ 54,450,652	<u>\$ 53,050,039</u>	<u>\$ 3,572,920</u>	7%
Common shares authorized (par value of \$0.01)	/	500,000,000	1,500,000,000	600,000,000		
Common shares issued		859,597,015	865,584,517	864,310,281		
Common shares outstanding		858,401,176	864,406,152	863,323,099		
Treasury shares outstanding		1,195,839	1,178,365	987,182		
Preferred shares issued		1,967,071	1,967,071	1,967,071		
Preferred shares outstanding		398,007	398,007	362,507		

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(1) See page 5 for detail of loans and leases. See page 6 for detail of deposits.

(2)

## Huntington Bancshares Incorporated Loans and Leases Composition

		201	2			2011				
(dollar amounts in millions)	June 30	,	March 3	,	December 31,				June 30,	
	(Unaudit	ed)	(Unaudii	ted)			(Unaudi	ed)	(Unaudi	ted)
Ending Balances by Type:										
Commercial:(1)	<b>017 333</b>	44.07	¢15.020	200/	¢14.600	200/	¢12.020	0.00/	¢10.544	2.50 (
Commercial and industrial	\$16,322	41%	\$15,838	39%	\$14,699	38%	\$13,939	36%	\$13,544	35%
Commercial real estate:	501	4	507	1	500	1	500	1	501	2
Construction	591	12	597	12	580	12	520	14	591	2
Commercial	5,317	13	5,443	13	5,246	13	5,414	14	5,573	14
Commercial real estate	5,908	14	6,040	14	5,826	14	5,934	15	6,164	16
Total commercial	22,230	55	21,878	53	20,525	52	19,873	51	19,708	51
Consumer:										
Automobile	3,808	10	4,787	12	4,458	11	5,558	14	6,190	16
Home equity	8,344	21	8,261	20	8,215	21	8,079	21	7,952	20
Residential mortgage	5,123	13	5,284	13	5,228	13	4,986	13	4,751	12
Other consumer	454	1	469	2	498	3	516	1	525	1
Total consumer	17,729	45	18,801	47	18,399	48	19,139	49	19,418	49
Total loans and leases	\$39,959	100%	\$40,679	100%	\$38,924	100%	\$39,012	100%	\$39,126	100%
Ending Balances by Business Segment:										
Retail and Business Banking	\$12,714	32%	\$12,432	31%	\$12,361	32%	\$12,183	31%	\$12,019	31%
Regional and Commercial Banking	10,420	26	9,936	24	9,134	23	8,723	22	8,291	21
AFCRE	10,892	27	11,698	29	11,375	29	12,318	32	13,273	34
WGH	5,904	15	5,968	14	5,952	16	5,713	15	5,493	14
Treasury / Other	29	—	645	2	102	—	75	—	50	—
Total loans and leases	\$39,959	100%	\$40,679	100%	\$38,924	100%	\$39,012	100%	\$39,126	100%
			<u> </u>		<u> </u>		<u> </u>		<u> </u>	
		2012					2011			

		201	2				2011			
	Secon	d	First		Fourth	1	Thire	1	Secon	d
Average Balances by Business Segment:										
Retail and Business Banking	\$12,977	32%	\$12,420	32%	\$12,302	31%	\$12,126	31%	\$11,948	31%
Regional and Commercial Banking	10,229	25	9,250	24	8,902	23	8,495	22	8,069	21
AFCRE	11,891	29	11,468	29	12,496	32	13,101	33	13,145	34
WGH	6,007	14	5,920	15	5,731	14	5,522	14	5,297	14
Treasury / Other	75		87		87		53		76	_
Total loans and leases	\$41,179	100%	\$39,145	100%	\$39,518	100%	\$39,297	100%	\$38,535	100%

(1) There were no commercial loans outstanding that would be considered a concentration of lending to a particular industry.

# Huntington Bancshares Incorporated Deposits Composition

	2012				2011					
(dollar amounts in millions)	June 3	30,	March 2	- )	Decembe	December 31, September 30,		r 30,	June 3	.,
	(Unaud	ited)	(Unaudi	ted)			(Unaudi	ed)	(Unaudited	
Ending Balances by Type:										
Demand deposits — noninterest-bearing	\$12,324	27%	• )		\$11,158	26%	\$ 9,502	22%	\$ 8,210	20%
Demand deposits — interest-bearing	6,060	13	6,126	14	5,722	13	5,763	13	5,642	14
Money market deposits	13,756	30	13,169	29	13,117	30	13,759	32	12,643	31
Savings and other domestic deposits	4,961	11	4,954	11	4,698	11	4,711	11	4,752	11
Core certificates of deposit	6,508	14	6,920	15	6,513	15	7,084	16	7,936	19
Total core deposits	43,609	95	42,966	95	41,208	95	40,819	94	39,183	95
Other domestic deposits of \$250,000 or more	260	1	325	1	390	1	421	1	436	1
Brokered deposits and negotiable CDs	1,888	4	1,276	3	1,321	3	1,535	4	1,486	4
Deposits in foreign offices	319	_	442	1	361	1	445	1	297	
Total deposits	<u>\$46,076</u>	<u>100</u> %	\$45,009	100%	\$43,280	100%	\$43,220	100%	\$41,402	<u>100</u> %
Total core deposits:										
Commercial	\$18,324	42%	\$17,101	40%	\$16,366	40%	\$15,526	38%	\$13,541	35%
Consumer	25,285	58	25,865	60	24,842	60	25,293	62	25,642	65
Total core deposits	\$43,609	<u>100</u> %	\$42,966	100%	\$41,208	100%	\$40,819	100%	\$39,183	100%
Ending Balances by Business Segment:										
Retail and Business Banking	\$28,348	62%	\$27,935	62%	\$27,536	64%	\$28,095	65%	\$28,325	68%
Regional and Commercial Banking	5,333	12	4,748	11	4,683	11	4,173	10	3,539	9
AFCRE	907	2	914	2	881	2	817	2	819	2
WGH	9,782	20	9,632	21	9,115	21	9,013	21	7,708	19
Treasury / Other <sup>(1)</sup>	1,706	4	1,780	4	1,065	2	1,122	2	1,011	2
Total deposits	\$46,076	<u>100</u> %	\$45,009	100%	\$43,280	100%	\$43,220	100%	\$41,402	100%
		201					2011			
	Second	2012	First		Fourt	1	2011 Third		Secon	d
Average Balances by Business Segment:										
Retail and Business Banking	\$28,260	63%	\$27,452	63%	\$27,835	64%	\$28,290	67%	\$28,780	70%
Regional and Commercial Banking	4,762	11	4,680	11	4,467	10	3,902	9	3,484	8
AFCRE	855	2	811	2	802	2	796	2	784	2
WGH	9,783	21	9,450	22	9,406	21	8,243	20	7,467	18
Treasury / Other(1)	1,197	3	1,072	2	1,093	3	1,047	2	739	2
Total deposits	\$44,857	100%	\$43,465	100%	\$43,603	100%	\$42,278	100%	\$41,254	100%

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(1) Comprised primarily of national market deposits.

Huntington Bancshares Incorporated Consolidated Quarterly Average Balance Sheets (Unaudited)

		Average Balances 2012 2011				Change 2Q12 vs 2Q11			
lollar amounts in millions)	Second	First	Fourth	Third	Second	Amount	Percent		
ussets	Second	1 1131	Tourui	Innu	Second	Amount	rereent		
Interest-bearing deposits in banks	\$ 124	\$ 100	\$ 107	\$ 164	\$ 131	\$ (7)	(5)%		
Trading account securities	54	50	81	92	112	(58)	(52)		
Federal funds sold and securities purchased under resale agreements	_	_	_	_	21	(21)	(100)		
Loans held for sale	410	1,265	316	237	181	229	127		
Available-for-sale and other securities:									
Taxable	8,285	8,171	8,065	7,902	8,428	(143)	(2)		
Tax-exempt	387	404	409	421	436	(49)	(11)		
Total available-for-sale and other securities	8,672	8,575	8,474	8,323	8,864	(192)	(2)		
Held-to-maturity securities — taxable	611	632	650	665	174	437	251		
Loans and leases:(1)									
Commercial:									
Commercial and industrial	16,094	14,824	14,219	13,664	13,370	2,724	20		
Commercial real estate:									
Construction	584	598	533	670	554	30	5		
Commercial	5,491	5,254	5,425	5,441	5,679	(188)	(3)		
Commercial real estate	6,075	5,852	5,958	6,111	6,233	(158)	(3)		
Total commercial	22,169	20,676	20,177	19,775	19,603	2,566	13		
Consumer:									
Automobile	4,985	4,576	5,639	6,211	5,954	(969)	(16)		
Home equity	8,310	8,234	8,149	8,002	7,874	436	6		
Residential mortgage	5,253	5,174	5,043	4,788	4,566	687	15		
Other consumer	462	485	511	521	538	(76)	(14)		
Total consumer	19,010	18,469	19,342	19,522	18,932	78	(11)		
Total loans and leases Allowance for loan and lease losses	41,179	39,145	39,519	39,297	38,535	2,644	7		
	<u>(908)</u>	(961)	(1,014)	(1,066)	(1,128)	220	(20)		
Net loans and leases	40,271	38,184	38,505	38,231	37,407	2,864	8		
Total earning assets	51,050	49,767	49,147	48,778	48,018	3,032	6		
Cash and due from banks	928	1,012	1,671	1,700	1,068	(140)	(13)		
Intangible assets	609	613	625	639	652	(43)	(7)		
All other assets	4,158	4,225	4,221	4,142	4,160	(2)	(0)		
otal assets	\$55,837	\$54,656	\$54,650	\$54,193	\$52,770	\$ 3,067	60		
iabilities and shareholders' equity	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>			
Deposits:									
Demand deposits — noninterest-bearing	\$12,064	\$11,273	\$10,716	\$ 8,719	\$ 7,806	\$ 4,258	55%		
Demand deposits — interest-bearing	5,939	5,646	5,570	5,573	5,565	374	7		
Money market deposits	13,182	13,141	13,594	13,321	12,879	303	2		
Savings and other domestic deposits	4,978	4,817	4,706	4,752	4,778	200	4		
Core certificates of deposit	6,618	6,510	6,769	7,592	8,079	(1,461)	(18)		
Total core deposits	42,781	41,387	41,355	39,957	39,107	3,674	9		
Other domestic deposits of \$250,000 or more	298	347	405	387	467	(169)	(36)		
Brokered deposits and negotiable CDs	1,421	1,301	1,410	1,533	1,333	88	(30)		
Deposits in foreign offices	357	430	434	401	347	10	3		
Total deposits	44,857	43,465	43,604	42,278	41,254	3,603	9		
Short-term borrowings	1,391	1,512	1,728	2,278	2,112	(721)	(34)		
Federal Home Loan Bank advances	626	419	29	2,231	2,112	529	545		
Subordinated notes and other long-term debt	2,251	2,652	2,866	3,030	3,249	(998)	(31)		
Total interest-bearing liabilities	37,061	36,775	37,511	39,125	38,906	(1,845)	(5)		
All other liabilities	1,094	1,116	978	1,017	913	181	20		
Shareholders' equity	5,618	5,492	5,445	5,332	5,145	473	9		
otal liabilities and shareholders' equity	\$55,837	\$54,656	\$54,650	\$54,193	\$52,770	\$ 3,067	6%		

(1) Includes nonaccrual loans.

Huntington Bancshares Incorporated Consolidated Quarterly Net Interest Margin — Interest Income / Expense (1) (Unaudited)

		Interest Income / Expense           2012         2011					
		012					
(dollar amounts in thousands) Assets	Second	First	Fourth	Third	Second		
Interest-bearing deposits in banks	\$ 97	\$ 12	\$ 15	\$ 17	\$ 73		
Trading account securities	223	207	197	325	447		
Federal funds sold and securities purchased under resale agreements				525	5		
Loans held for sale	3.541	12,005	3,124	2,643	2,247		
Available-for-sale and other securities:	0,011	12,000	5,12.	2,010	_, ,		
Taxable	48,245	48,824	47,784	47,946	54,603		
Tax-exempt	4,099	4,209	4,313	4,392	4,385		
Total available-for-sale and other securities	52,344	53,033	52,097	52,338	58,988		
Held-to-maturity securities — taxable	4,539	4,714	4,867	5,059	1,287		
Loans and leases:	.,,	.,,	1,007	0,000	1,207		
Commercial:							
Commercial and industrial	162.419	150,397	145.825	144.151	145.675		
Commercial real estate:				, -	- ,		
Construction	5,397	5,831	6,513	6,620	4,718		
Commercial	54,554	50,750	54,220	54,429	55,947		
Commercial real estate	59,951	56,581	60,733	61,049	60,665		
Total commercial	222,370	206,978	206,558	205,200	206,340		
Consumer:		_200,970	_200,550	205,200	200,540		
Automobile	57,971	55,435	68,283	76,488	75,110		
Home equity	89,358	88,582	89,876	89,112	88,358		
Residential mortgage	54,326	53,914	54,263	53,521	52,700		
Other consumer	8,522	8,992	9,416	9,951	10,416		
Total consumer	210,177	206,923	221,838	229,072	226,584		
Total loans and leases	432,547	413,901	428,396	434,272	432,924		
Total earning assets	<u>\$493,291</u>	\$483,872	\$488,696	\$494,654	<u>\$495,971</u>		
Liabilities							
Deposits:							
Demand deposits — noninterest-bearing	\$ —	\$ —	\$ —	\$ —	\$ —		
Demand deposits — interest-bearing	987	845	1,182	1,458	1,240		
Money market deposits	9,954	8,343	10,994	13,845	12,807		
Savings and other domestic deposits	4,858	5,345	6,213	8,231	8,870		
Core certificates of deposit	22,682	25,919	28,851	37,323	41,041		
Total core deposits	38,481	40,452	47,240	60,857	63,958		
Other domestic deposits of \$250,000 or more	493	583	794	907	1,171		
Brokered deposits and negotiable CDs	2,650	2,547	2,727	2,963	2,948		
Deposits in foreign offices	165	197	206	258	227		
Total deposits	41,789	43,779	50,967	64,985	68,304		
Short-term borrowings	558	583	764	931	856		
Federal Home Loan Bank advances	333	222	156	233	215		
Subordinated notes and other long-term debt	15,902	18,144	18,305	18,369	19,425		
Total interest bearing liabilities	58,582	62,728	70,192	84,518	88,800		
Net interest income	<u>\$434,709</u>	\$421,144	\$418,504	\$410,136	\$407,171		
	<b></b>						

(1) Fully-taxable equivalent (FTE) income and expense calculated assuming a 35% tax rate. See page 10 for the FTE adjustment.

Consolidated Quarterly Net Interest Margin Analysis

(Unaudited)

		Av	verage Rates (2)		
	2012	2		2011	
Fully-taxable equivalent basis <sup>(1)</sup>	Second	First	Fourth	Third	Second
Assets		0.0.50/	0.050/	0.040/	
Interest-bearing deposits in banks	0.31%	0.05%	0.06%	0.04%	0.22
Trading account securities	1.64	1.65	0.97	1.41	1.59
Federal funds sold and securities purchased under resale agreements	_	2.00			0.09
Loans held for sale Available-for-sale and other securities:	3.46	3.80	3.96	4.46	4.97
Taxable	2.33	2.39	2.37	2.43	2.59
Tax-exempt	4.23	4.17	4.22	4.17	4.02
*	2.41				
Total available-for-sale and other securities		2.47	2.46	2.52	2.66
Held-to-maturity securities — taxable Loans and leases: <sup>(2)(3)</sup>	2.97	2.98	2.99	3.04	2.96
Commercial:					
Commercial and industrial	3.99	4.01	4.01	4.13	4.31
Commercial real estate:	3.99	4.01	4.01	4.15	4.31
Construction	3.66	3.85	4.78	3.87	3.37
Commercial	3.93	3.82	3.91	3.91	3.90
Commercial real estate	3.89	3.82			3.84
			3.99	3.91	
Total commercial	3.97	3.96	4.01	4.06	4.16
Consumer:					
Automobile	4.68	4.87	4.80	4.89	5.06
Home equity	4.30	4.30	4.41	4.45	4.49
Residential mortgage	4.14	4.17	4.30	4.47	4.62
Other consumer	7.42	7.47	7.32	7.57	7.76
Total consumer	4.43	4.49	4.57	4.68	4.79
Total loans and leases	4.18	4.21	4.28	4.37	4.47
Fotal earning assets	3.89%	3.91%	3.95%	4.02%	4.14
Liabilities			:	:	::
Deposits:					
Demand deposits — noninterest-bearing	— %	— %	— %	— %	_
Demand deposits — interest-bearing	0.07	0.06	0.08	0.10	0.09
Money market deposits	0.30	0.26	0.32	0.41	0.40
Savings and other domestic deposits	0.39	0.45	0.52	0.69	0.74
Core certificates of deposit	1.38	1.60	1.69	1.95	2.04
Total core deposits	0.50	0.54	0.61	0.77	0.82
Other domestic deposits of \$250,000 or more	0.66	0.68	0.78	0.93	1.01
Brokered deposits and negotiable CDs	0.75	0.79	0.77	0.77	0.89
Deposits in foreign offices	0.19	0.18	0.19	0.26	0.26
Total deposits	0.51	0.55	0.61	0.77	0.82
Short-term borrowings	0.16	0.16	0.18	0.16	0.02
Federal Home Loan Bank advances	0.21	0.21	2.09	0.32	0.88
Subordinated notes and other long-term debt	2.83	2.74	2.56	2.43	2.39
Total interest-bearing liabilities	0.63	0.68	0.74	0.86	0.91
-					
Net interest rate spread	3.18	3.15	3.15	3.11	3.19
Impact of noninterest-bearing funds on margin	0.25	0.25	0.23	0.22	0.21
Net interest margin	<u>3.42</u> %	3.40%	3.38%	3.34%	3.40

## **Commercial Loan Derivative Impact**

(Unaudited)

		Average Rates (2)				
	2012	2012		2011		
Fully-taxable equivalent basis <sup>(1)</sup>	Second	First	Fourth	Third	Second	
Commercial loans <sup>(2)(3)</sup>	3.67%	3.69%	3.79%	3.79%	3.83%	
Impact of commercial loan derivatives	0.30	0.27	0.22	0.27	0.34	
Total commercial — as reported	<u>3.97</u> %	<u>3.96</u> %	4.01%	4.06%	4.16%	
Average 30 day LIBOR	0.24%	0.26%	0.26%	0.21%	0.20%	

(1)

Fully-taxable equivalent (FTE) yields are calculated assuming a 35% tax rate. See page 10 for the FTE adjustment. Loan, lease, and deposit average rates include impact of applicable derivatives, non-deferrable fees, and amortized fees. (2)

(3) Includes the impact of nonaccrual loans.

# Huntington Bancshares Incorporated Selected Quarterly Income Statement Data<sup>(1)</sup> (Unaudited)

(dollar amounts in thousands, except nor share	201		Faural	2011 Third	Casa- 1	2Q12 vs 2Q	
(dollar amounts in thousands, except per share amounts) Interest income	Second \$487,544	First \$479,937	Fourth \$485,216	Third \$490,996	Second \$492,137	Amount \$ (7,844)	Percent
Interest expense	58,582	62,728	70,191	\$490,990 84,518	\$492,137 88,800	(30,218)	(2)% (34)
-	428,962	417,209	415,025		403,337	25,625	
Net interest income Provision for credit losses	,			406,478	· · · · · · · · · · · · · · · · · · ·	25,625	6
	36,520	34,406	45,291	43,586	35,797		2
Net interest income after provision for credit losses	392,442	382,803	369,734	362,892	367,540	24,902	7
Service charges on deposit accounts	65,998	60,292	63,324	65,184	60,675	5,323	9
Trust services	29,914	30,906	28,775	29,473	30,392	(478)	(2)
Electronic banking	20,514	18,630	18,282	32,901	31,728	(11,214)	(35)
Mortgage banking income	38,349	46,418	24,098	12,791	23,835	14,514	61
Brokerage income	19,025	19,260	18,688	20,349	20,819	(1,794)	(9)
Insurance income	17,384	18,875	17,906	17,220	16,399	985	6
Bank owned life insurance income	13,967	13,937	14,271	15,644	17,602	(3,635)	(21)
Capital markets fees Gain on sale of loans	13,455 4,131	9,982 26,770	9,811 2,884	11,256 19,097	8,537 2,756	4,918 1,375	58 50
Automobile operating lease income	2,877	3,775	4,727	5,890	7,307	(4,430)	(61)
Securities gains (losses)	350	(613)	(3,878)	(1,350)	1,507	(1,157)	(77)
Other income	27,855	37,088	30,464	30,104	34,210	(6,355)	(19)
Total noninterest income	253,819	285,320	229,352	258,559	255,767	(1,948)	(1)
Personnel costs	243,034	243,498	228,101	226,835	218,570	24,464	11
Outside data processing and other services	48,149	42,058	53,422	49,602	43,889	4,260	10
Net occupancy	25,474	29,079	26,841	26,967	26,885	(1,411)	(5)
Equipment	24,872	25,545	25,884	22,262	21,921	2,951	13
Deposit and other insurance expense	15,731	20,738	18,481	17,492	23,823	(8,092)	(34)
Marketing	21,365	16,776	16,379	22,251	20,102	1,263	6
Professional services	15,458	11,230	16,769	20,281	20,080	(4,622)	(23)
Amortization of intangibles	11,940	11,531	13,175	13,387	13,386	(1,446)	(11)
Automobile operating lease expense OREO and foreclosure expense	2,183 4,106	2,854 4,950	3,362 5,009	4,386	5,434 4,398	(3,251) (292)	(60)
Gain on early extinguishment of debt	(2,580)	4,950	(9,697)	4,668	4,598	(2,580)	(7)
Other expense	34,537	54,417	32,548	30,987	29,921	4,616	15
*							
Total noninterest expense	444,269	462,676	430,274	439,118	428,409	15,860	4
Income before income taxes	201,992	205,447	168,812	182,333	194,898	7,094	4
Provision for income taxes	49,286	52,177	41,954	38,942	48,980	306	1
Net income	\$152,706	\$153,270	\$126,858	<u>\$143,391</u>	\$145,918	\$ 6,788	5%
Dividends on preferred shares	7,984	8,049	7,703	7,703	7,704	280	4
Net income applicable to common shares	\$144,722	\$145,221	\$119,155	\$135,688	\$138,214	\$ 6,508	5%
**	862,261	864,499	864,136	863,911	863,358	(1,097)	— %
Average common shares — basic	867,551	869,164	868,156	863,911	865,338	(1,097)	— % — %
Average common shares — diluted	007,551	809,104	808,150	807,035	807,409	62	— 70
Per common share							
Net income — basic	\$ 0.17	\$ 0.17	\$ 0.14	\$ 0.16	\$ 0.16	\$ 0.01	6%
Net income — diluted	0.17	0.17	0.14	0.16	0.16	0.01	6
Cash dividends declared	0.04	0.04	0.04	0.04	0.01	0.03	300
Return on average total assets	1.10%	1.13%	0.92%	1.05%	1.11%	(0.01)%	(1)
Return on average common shareholders' equity	11.1	11.1370	9.3	10.8	11.6	(0.5)	(1)
Return on average tangible common shareholders' equity <sup>2)</sup>	13.1	13.5	11.2	13.0	13.3	(0.2)	(1) (2)
Net interest margin <sup>(3)</sup>	3.42	3.40	3.38	3.34	3.40	0.02	1
Efficiency ratio <sup>(4)</sup>	62.8	63.8	64.0	63.5	62.7	0.02	_
Effective tax rate	24.4	25.4	24.9	21.4	25.1	(0.7)	(3)
		2011			2011	(0)	(0)
Revenue — fully-taxable equivalent (FTE)							
Net interest income	\$428,962	\$417,209	\$415,025	\$406,478	\$403,337	\$ 25,625	6
FTE adjustment	5,747	3,935	3,479	3,658	3,834	1,913	50
Net interest income <sup>(3)</sup>	434,709	421,144	418,504	410,136	407,171	27,538	7
Noninterest income	253,819	285,320	229,352	258,559	255,767	(1,948)	(1)

<sup>&</sup>lt;sup>(1)</sup> Comparisons for presented periods are impacted by a number of factors. Refer to Significant Items.

<sup>(2)</sup> Net income excluding expense for amortization of intangibles for the period divided by average tangible common shareholders' equity. Average tangible common shareholders' equity equals average total common shareholders' equity less average intangible assets and goodwill. Expense for amortization of intangibles and average intangible assets are net of deferred tax liability, and calculated assuming a 35% tax rate.

<sup>&</sup>lt;sup>(3)</sup> On a fully-taxable equivalent (FTE) basis assuming a 35% tax rate.

<sup>(4)</sup> Noninterest expense less amortization of intangibles and goodwill impairment divided by the sum of FTE net interest income and noninterest income excluding securities gains (losses).

Quarterly Mortgage Banking Income (Unaudited)

	201	2		2011			2Q11
(dollar amounts in thousands, except as noted)	Second	First	Fourth	Third	Second	Amount	Percent
Mortgage banking income							
Origination and secondary marketing	\$ 30,184	\$ 31,304	\$ 21,248	\$ 15,648	\$ 11,522	\$ 18,662	162%
Servicing fees	11,618	11,760	11,993	12,140	12,417	(799)	(6)
Amortization of capitalized servicing	(9,108)	(9,279)	(8,813)	(9,641)	(9,052)	(56)	1
Other mortgage banking income	4,814	4,966	3,652	3,826	4,259	555	13
Subtotal	37,508	38,751	28,080	21,973	19,146	18,362	96
MSR valuation adjustment <sup>(1)</sup>	(19,013)	9,907	(6,985)	(39,394)	(8,292)	(10,721)	129
Net trading gains (losses) related to MSR hedging	19,854	(2,240)	3,003	30,212	12,981	6,873	53
Total mortgage banking income	\$ 38,349	\$ 46,418	\$ 24,098	\$ 12,791	\$ 23,835	\$ 14,514	61%
Mortgage originations (in millions)	\$ 1,291	\$ 1,157	\$ 1,123	\$ 953	\$ 916	\$ 375	41
Average trading account securities used to hedge MSRs (in millions)	4	5	6	7	22	(18)	(82)%
Capitalized mortgage servicing rights <sup>(2)</sup>	128,297	148,349	137,435	145,277	189,740	(61,443)	(32)
Total mortgages serviced for others (in millions) <sup>(2)</sup>	15,724	15,902	15,886	16,061	16,315	(591)	(4)
MSR % of investor servicing portfolio <sup>(2)</sup>	0.82%	0.93%	0.87%	0.90%	1.16%	(0.34)%	(2,931)
Net impact of MSR hedging							
MSR valuation adjustment <sup>(1)</sup>	\$ (19,013)	\$ 9,907	\$ (6,985)	\$ (39,394)	\$ (8,292)	\$(10,721)	129%
Net trading gains (losses) related to MSR hedging	19,854	(2,240)	3,003	30,212	12,981	6,873	53
Net interest income (loss) related to MSR hedging	(21)	(9)	(34)	17	84	(105)	N.R.
Net gain (loss) of MSR hedging	\$ 820	\$ 7,658	\$ (4,016)	\$ (9,165)	\$ 4,773	\$ (3,953)	(83)%

N.R. (1)

- Not relevant, as denominator of calculation is income in prior period compared with a loss in the current period. The change in fair value for the period represents the MSR valuation adjustment, net of amortization of capitalized servicing.

(2) At period end.

# Huntington Bancshares Incorporated Quarterly Credit Reserves Analysis (Unaudited)

Loan and lease losses       (108,092)       (107,960)       (114,146)       (115,899)       (128,70)         Recoveries of loans previously charged off       23,847       24,968       30,229       25,344       31,16         Net loan and lease losses       (84,245)       (82,992)       (83,917)       (90,555)       (97,53)         Provision for loan and lease losses       36,476       31,928       35,614       45,867       36,944         Allowance of assets sold or transferred to loans held for sale       (5,654)       (695)       (6,729)       (6,728)       (1,51)         Allowance for loan and lease losses, end of period       \$ 859,646       \$ 913,069       \$ 964,828       \$1,019,710       \$1,071,12         Allowance for unfunded loan commitments and letters of credit, beginning of period       \$ 50,934       \$ 48,456       \$ 38,779       \$ 41,060       \$ 42,21         Provision for (reduction in) unfunded loan commitments and letters of credit       44       2,478       9,677       (2,281)       (1,15         Allowance for unfunded loan commitments and letters of credit, end of period       \$ 50,934       \$ 48,456       \$ 38,779       \$ 41,060       \$ 42,21         Ortal allowance for credit losses, end of period       \$ 50,978       \$ 50,934       \$ 48,456       \$ 38,779       \$ 41,060      <		201	2		2011	
Loan and lease losses       (108,092)       (107,960)       (114,146)       (115,899)       (128,70)         Recoveries of loans previously charged off       23,847       24,968       30,229       25,344       31,16         Net loan and lease losses       (84,245)       (82,992)       (83,917)       (90,555)       (97,53)         Provision for loan and lease losses       36,476       31,928       35,614       45,867       36,94         Allowance of assets sold or transferred to loans held for sale       (5,654)       (695)       (6,729)       (6,728)       (1,51         Allowance for loan and lease losses, end of period       \$ 859,646       \$ 913,069       \$ 964,828       \$ 1,019,710       \$ 1,071,12         Allowance for unfunded loan commitments and letters of credit, beginning of period       \$ 50,934       \$ 48,456       \$ 38,779       \$ 41,060       \$ 42,21         Provision for (reduction in) unfunded loan commitments and letters of credit losses       44       2,478       9,677       (2,281)       (1,15         Allowance for unfunded loan commitments and letters of credit, end of period       \$ 50,978       \$ 50,934       \$ 48,456       \$ 38,779       \$ 41,060       \$ 42,21         Allowance for unfunded loan commitments and letters of credit losses, end of period       \$ 50,978       \$ 50,934       \$ 4	(dollar amounts in thousands)	Second	First	Fourth	Third	Second
Recoveries of loans previously charged off       23,847       24,968       30,229       25,344       31,16         Net loan and lease losses       (84,245)       (82,992)       (83,917)       (90,555)       (97,53)         Provision for loan and lease losses       36,476       31,928       35,614       45,867       36,94         Allowance of assets sold or transferred to loans held for sale       (5,654)       (695)       (6,579)       (6,728)       (1,51)         Allowance for loan and lease losses, end of period       \$ 859,646       \$ 913,069       \$ 964,828       \$1,019,710       \$1,071,12         Allowance for unfunded loan commitments and letters of credit, beginning of period       \$ 50,934       \$ 48,456       \$ 38,779       \$ 41,060       \$ 42,21         Provision for (reduction in) unfunded loan commitments and letters of credit, beginning of period       \$ 50,934       \$ 48,456       \$ 38,779       \$ 41,060       \$ 42,21         Provision for (reduction in) unfunded loan commitments and letters of credit       44       2,478       9,677       (2,281)       (1,15)         Allowance for unfunded loan commitments and letters of credit, end of period       \$ 50,978       \$ 50,934       \$ 48,456       \$ 38,779       \$ 41,060         Total allowance for credit losses, end of period       \$ 910,624       \$ 964,003       \$1,	Allowance for loan and lease losses, beginning of period	\$ 913,069	\$ 964,828	\$1,019,710	\$1,071,126	\$1,133,226
Net loan and lease losses       (84,245)       (82,992)       (83,917)       (90,555)       (97,53)         Provision for loan and lease losses       36,476       31,928       35,614       45,867       36,94         Allowance of assets sold or transferred to loans held for sale       (5,654)       (695)       (6,579)       (6,728)       (1,51)         Allowance for loan and lease losses, end of period       \$ 859,646       \$ 913,069       \$ 964,828       \$1,019,710       \$1,071,12         Allowance for unfunded loan commitments and letters of credit, beginning of period       \$ 50,934       \$ 48,456       \$ 38,779       \$ 41,060       \$ 42,21         Provision for (reduction in) unfunded loan commitments and letters of credit, beginning of period       \$ 50,934       \$ 48,456       \$ 38,779       \$ 41,060       \$ 42,21         Allowance for unfunded loan commitments and letters of credit, end of period       \$ 50,978       \$ 50,934       \$ 48,456       \$ 38,779       \$ 41,060         Allowance for credit losses, end of period       \$ 910,624       \$ 964,003       \$ 1,013,284       \$ 1,058,489       \$ 1,112,18         Allowance for loan and lease losses (ALLL) as % of:       \$ 910,624       \$ 964,003       \$ 1,013,284       \$ 1,058,489       \$ 1,112,18	Loan and lease losses	(108,092)	(107,960)	(114,146)	(115,899)	(128,701)
Provision for loan and lease losses       36,476       31,928       35,614       45,867       36,94         Allowance of assets sold or transferred to loans held for sale       (5,654)       (695)       (6,579)       (6,728)       (1,51)         Allowance for loan and lease losses, end of period       \$ 859,646       \$ 913,069       \$ 964,828       \$1,019,710       \$1,071,12         Allowance for unfunded loan commitments and letters of credit, beginning of period       \$ 50,934       \$ 48,456       \$ 38,779       \$ 41,060       \$ 42,21         Provision for (reduction in) unfunded loan commitments and letters of credit losses       44       2,478       9,677       (2,281)       (1,15         Allowance for unfunded loan commitments and letters of credit, end of period       \$ 50,978       \$ 50,934       \$ 48,456       \$ 38,779       \$ 41,060       \$ 41,05         Allowance for credit losses, end of period       \$ 50,978       \$ 50,934       \$ 48,456       \$ 38,779       \$ 41,060         Allowance for credit losses, end of period       \$ 910,624       \$ 964,003       \$ 1,013,284       \$ 1,058,489       \$ 1,112,18         Allowance for loan and lease losses (ALLL) as % of:       \$ 910,624       \$ 964,003       \$ 1,013,284       \$ 1,058,489       \$ 1,112,18	Recoveries of loans previously charged off	23,847	24,968	30,229	25,344	31,167
Allowance of assets sold or transferred to loans held for sale $(5,654)$ $(695)$ $(6,579)$ $(6,728)$ $(1,51)$ Allowance for loan and lease losses, end of period\$ 859,646\$ 913,069\$ 964,828\$1,019,710\$1,071,12Allowance for unfunded loan commitments and letters of credit, beginning of period\$ 50,934\$ 48,456\$ 38,779\$ 41,060\$ 42,21Provision for (reduction in) unfunded loan commitments and letters of credit losses $44$ $2,478$ $9,677$ $(2,281)$ $(1,15)$ Allowance for unfunded loan commitments and letters of credit, end of period\$ 50,978\$ 50,934\$ 48,456\$ 38,779\$ 41,060Total allowance for credit losses, end of period\$ 910,624\$ 964,003\$ 1,013,284\$ 1,058,489\$ 1,112,18Allowance for loan and lease losses (ALLL) as % of:\$ 100,000\$ 1,013,284\$ 1,058,489\$ 1,112,18	Net loan and lease losses	(84,245)	(82,992)	(83,917)	(90,555)	(97,534)
Allowance for loan and lease losses, end of period       \$ 859,646       \$ 913,069       \$ 964,828       \$1,019,710       \$1,071,12         Allowance for unfunded loan commitments and letters of credit, beginning of period       \$ 50,934       \$ 48,456       \$ 38,779       \$ 41,060       \$ 42,21         Provision for (reduction in) unfunded loan commitments and letters of credit losses       44       2,478       9,677       (2,281)       (1,15)         Allowance for unfunded loan commitments and letters of credit, end of period       \$ 50,978       \$ 50,934       \$ 48,456       \$ 38,779       \$ 41,060         Allowance for credit losses, end of period       \$ 50,978       \$ 50,934       \$ 48,456       \$ 38,779       \$ 41,060         Allowance for credit losses, end of period       \$ 910,624       \$ 964,003       \$ 1,013,284       \$ 1,058,489       \$ 1,112,18         Allowance for loan and lease losses (ALLL) as % of:       \$ 10,058,489       \$ 1,112,18	Provision for loan and lease losses	36,476	31,928	35,614	45,867	36,948
Allowance for unfunded loan commitments and letters of credit, beginning of period       \$ 50,934       \$ 48,456       \$ 38,779       \$ 41,060       \$ 42,21         Provision for (reduction in) unfunded loan commitments and letters of credit losses       44       2,478       9,677       (2,281)       (1,15)         Allowance for unfunded loan commitments and letters of credit, end of period       \$ 50,978       \$ 50,934       \$ 48,456       \$ 38,779       \$ 41,060         Total allowance for credit losses, end of period       \$ 910,624       \$ 964,003       \$ 1,013,284       \$ 1,058,489       \$ 1,112,18         Allowance for loan and lease losses (ALLL) as % of:       \$ 100,000       \$ 1,013,284       \$ 1,058,489       \$ 1,112,18	Allowance of assets sold or transferred to loans held for sale	(5,654)	(695)	(6,579)	(6,728)	(1,514)
Provision for (reduction in) unfunded loan commitments and letters of credit losses       44       2,478       9,677       (2,281)       (1,15)         Allowance for unfunded loan commitments and letters of credit, end of period       \$ 50,978       \$ 50,934       \$ 48,456       \$ 38,779       \$ 41,06         Total allowance for credit losses, end of period       \$ 910,624       \$ 964,003       \$1,013,284       \$1,058,489       \$1,112,18         Allowance for loan and lease losses (ALLL) as % of:       \$ 061,003       \$1,013,284       \$1,058,489       \$1,112,18	Allowance for loan and lease losses, end of period	<u>\$ 859,646</u>	\$ 913,069	\$ 964,828	\$1,019,710	\$1,071,126
losses         44         2,478         9,677         (2,281)         (1,15           Allowance for unfunded loan commitments and letters of credit, end of period         \$ 50,978         \$ 50,934         \$ 48,456         \$ 38,779         \$ 41,06           Total allowance for credit losses, end of period         \$ 910,624         \$ 964,003         \$ 1,013,284         \$ 1,058,489         \$ 1,112,18           Allowance for loan and lease losses (ALLL) as % of:         \$ 1,058,489         \$ 1,112,18         \$ 1,058,489         \$ 1,112,18	Allowance for unfunded loan commitments and letters of credit, beginning of period	\$ 50,934	\$ 48,456	\$ 38,779	\$ 41,060	\$ 42,211
Total allowance for credit losses, end of period§ 910,624§ 964,003§ 1,013,284§ 1,058,489§ 1,112,18Allowance for loan and lease losses (ALLL) as % of:		44	2,478	9,677	(2,281)	(1,151)
Allowance for loan and lease losses (ALLL) as % of:	Allowance for unfunded loan commitments and letters of credit, end of period	<u>\$ 50,978</u>	\$ 50,934	\$ 48,456	\$ 38,779	\$ 41,060
	Total allowance for credit losses, end of period	<u>\$ 910,624</u>	\$ 964,003	\$1,013,284	\$1,058,489	\$1,112,186
Total loans and loans	Allowance for loan and lease losses (ALLL) as % of:					
101a1 10ans and leases $2.15%$ $2.24%$ $2.48%$ $2.01%$ $2.7$	Total loans and leases	2.15%	2.24%	2.48%	2.61%	2.74%
Nonaccrual loans and leases (NALs)         181         195         178         180         17	Nonaccrual loans and leases (NALs)	181	195	178	180	174
Nonperforming assets (NPAs)         164         173         163         166         16	Nonperforming assets (NPAs)	164	173	163	166	164
Total allowance for credit losses (ACL) as % of:	Total allowance for credit losses (ACL) as % of:					
Total loans and leases         2.28%         2.37%         2.60%         2.71%         2.8	Total loans and leases	2.28%	2.37%	2.60%	2.71%	2.84%
Nonaccrual loans and leases         192         206         187         187         18	Nonaccrual loans and leases	192	206	187	187	181
Nonperforming assets         174         183         172         172         17	Nonperforming assets	174	183	172	172	170



# Huntington Bancshares Incorporated Quarterly Net Charge-Off Analysis (Unaudited)

	201	2		2011	
(dollar amounts in thousands)	Second	First	Fourth	Third	Second
Net charge-offs by loan and lease type:					
Commercial:					
Commercial and industrial	\$15,678	\$28,495	\$10,913	\$17,891	\$18,704
Commercial real estate:		(1.10.0)	(2.474)		
Construction	(1,531)	(1,186)	(2,471)	1,450	4,145
Commercial	30,709	11,692	30,854	22,990	23,450
Commercial real estate	29,178	10,506	28,383	24,440	27,595
Total commercial	44,856	39,001	39,296	42,331	46,299
Consumer:					
Automobile	449	3,078	4,237	3,863	2,255
Home equity	21,045	23,729	23,419	26,222	25,441
Residential mortgage	10,786	10,570	9,732	11,562	16,455
Other consumer	<u>7,109</u>	6,614	7,233	6,577	7,084
Total consumer	39,389	43,991	44,621	48,224	51,235
Total net charge-offs	\$84,245	\$82,992	\$83,917	\$90,555	\$97,534
Net charge-offs—annualized percentages:					
Commercial:					
Commercial and industrial	0.39%	0.77%	0.31%	0.52%	0.56%
Commercial real estate:					
Construction	(1.05)	(0.79)	(1.85)	0.87	2.99
Commercial	2.24	0.89	2.27	1.69	1.65
Commercial real estate	1.92	0.72	1.91	1.60	1.77
Total commercial	0.81	0.75	0.78	0.86	0.94
Consumer:					
Automobile	0.04	0.27	0.30	0.25	0.15
Home equity	1.01	1.15	1.15	1.31	1.29
Residential mortgage	0.82	0.82	0.77	0.97	1.44
Other consumer	6.15	5.45	5.66	5.05	5.27
Total consumer	0.83	0.95	0.92	0.99	1.08
Net charge-offs as a % of average loans	0.82%	0.85%	0.85%	0.92%	1.01%

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Quarterly Nonaccrual Loans and Leases (NALs) and Nonperforming Assets (NPAs)

(Unaudited)

	201	2		2011	
(dollar amounts in thousands)	June 30,	March 31,	December 31,	September 30,	June 30,
Nonaccrual loans and leases (NALs):					
Commercial and industrial	\$133,678	\$142,492	\$ 201,846	\$ 209,632	\$229,327
Commercial real estate	219,417	205,105	229,889	257,086	291,500
Residential mortgage	75,048	74,114	68,658	61,129	59,853
Home equity	46,023	45,847	40,687	37,156	33,545
Total nonaccrual loans and leases(1)	474,166	467,558	541,080	565,003	614,225
Other real estate, net:					
Residential <sup>(2)</sup>	21,499	31,850	20,330	18,588	20,803
Commercial	17,109	16,897	18,094	19,418	17,909
Total other real estate, net	38,608	48,747	38,424	38,006	38,712
Other NPAs <sup>(3)</sup>	10,476	10,772	10,772	10,972	_
Total nonperforming assets <sup>(2)</sup>	\$523,250	\$527,077	\$ 590,276	\$ 613,981	\$652,937
Nonaccrual loans and leases as a % of total loans and leases	1.19%	1.15%	1.39%	1.45%	1.57%
NPA ratio <sup>(4)</sup>	1.31	1.29	1.51	1.57	1.67
	201	2		2011	
	Second	First	Fourth	Third	Second
Nonperforming assets, beginning of period	\$527,077	\$590,276	\$ 613,981	\$ 652,937	\$690,886
New nonperforming assets <sup>(2)</sup>	221,010	134,636	189,138	153,626	210,255
Franklin impact, net	—	—	(534)	(349)	(5,088)
Returns to accruing status	(39,376)	(32,056)	(30,677)	(25,794)	(68,429)
Loan and lease losses	(74,546)	(75,366)	(79,117)	(79,992)	(74,945)
OREO losses (gains)	(459)	(295)	(867)	(242)	388
Payments	(63,530)	(66,609)	(91,734)	(76,510)	(73,009)
Sales	(46,926)	(23,509)	(9,914)	(9,695)	(27,121)

Nonperforming assets, end of period

(1) All loans acquired as part of the FDIC-assisted Fidelity Bank acquisition accrue interest as performing loans or as purchased impaired loans under ASC 310-30, therefore none of the acquired loans were reported as nonaccrual at March 31, 2012 and June 30, 2012.

\$523,250

\$527,077

\$ 590,276

\$ 613,981

\$652,937

(2) Residential real estate owned properties acquired in the FDIC-assisted Fidelity Bank acquisition are reflected in the above table.

<sup>(3)</sup> Other nonperforming assets represent an investment security backed by a municipal bond.

<sup>(4)</sup> Nonperforming assets divided by the sum of loans and leases, net other real estate owned, and other NPAs.

Quarterly Accruing Past Due Loans and Leases and Accruing and Nonaccruing Troubled Debt Restructured Loans (Unaudited)

	201	2		2011	
(dollar amounts in thousands)	June 30,	March 31,	December 31,	September 30,	June 30,
Accruing loans and leases past due 90 days or more:					
Commercial and industrial (1)	\$ 19,258	\$ —	\$ —	\$ —	\$ —
Commercial real estate (1)	38,125	_	_	_	_
Residential mortgage (excluding loans guaranteed by the U.S. Government)	15,457	35,604	45,198	32,850	33,975
Home equity	18,500	19,862	20,198	20,420	17,451
Other consumer	4,334	5,091	8,253	7,755	6,227
Total, excl. loans guaranteed by the U.S. Government	95,674	60,557	73,649	61,025	57,653
Add: loans guaranteed by U.S. Government	85,678	94,560	96,703	84,413	76,979
Total accruing loans and leases past due 90 days or more, including loans guaranteed by the					
U.S. Government	\$181,352	\$155,117	\$ 170,352	\$ 145,438	\$134,632
Ratios:					
Excluding loans guaranteed by the U.S. Government, as a percent of total loans and leases	0.24%	0.15%	0.19%	0.16%	0.15%
Guaranteed by U.S. Government, as a percent of total loans and leases	0.21	0.23	0.25	0.21	0.19
Including loans guaranteed by the U.S. Government, as a percent of total loans and leases	0.45	0.38	0.44	0.37	0.34
Accruing troubled debt restructured loans: (2)					
Commercial and industrial	\$ 57,008	\$ 53,795	\$ 54,007	\$ 77,509	\$ 62,272
Commercial real estate	202,190	231,923	249,968	244,089	177,854
Automobile	34,460	35,521	36,573	37,371	29,059
Home equity	66,997	59,270	52,224	47,712	37,067
Residential mortgage	298,967	294,836	309,678	304,365	313,772
Other consumer	3,038	4,233	6,108	4,513	8,910
Total accruing troubled debt restructured loans	\$662,660	\$679,578	\$ 708,558	\$ 715,559	\$628,934
Nonaccruing troubled debt restructured loans: (2)					
Commercial and industrial	\$ 35,535	\$ 26,886	\$ 48,553	\$ 27.410	\$ 29,069
Commercial real estate	55,022	39,606	21,968	46,854	48,676
Home equity	374	334	369	166	28
Residential mortgage	28,332	29,549	26,089	20,877	14,378
Other consumer	113	113	113	113	112
Total nonaccruing troubled debt restructured loans	\$119,376	\$ 96,488	\$ 97,092	\$ 95,420	\$ 92,263

(1) All amounts represent accruing purchased impaired loans related to the FDIC-assisted Fidelity Bank acquisition. Under the applicable accounting guidance (ASC 310-30),

(1) In another represent decrains parenased imparted rotats related to the PDFe desisted rotery Data dequisition. Order the appreciation the loans were recorded at fair value upon acquisition and remain in accruing status.
 (2) No loans related to the FDIC-assisted Fidelity Bank acquisition were considered troubled debt restructured loans at March 31, 2012.

### Huntington Bancshares Incorporated Quarterly Common Stock Summary, Capital, and Other Data (Unaudited)

Quarterly common stock summary

	20	12			2011	
(dollar amounts in thousands, except per share amounts)	Second		First	 Fourth	Third	Second
Common stock price, per share	 			 	 	
High <sup>(1)</sup>	\$ 6.770	\$	6.580	\$ 5.650	\$ 6.740	\$ 6.920
Low <sup>(1)</sup>	5.840		5.490	4.670	4.460	6.000
Close	6.400		6.445	5.490	4.800	6.560
Average closing price	6.367		5.974	5.178	5.370	6.506
Dividends, per share						
Cash dividends declared per common share	\$ 0.04	\$	0.04	\$ 0.04	\$ 0.04	\$ 0.01
Common shares outstanding						
Average — basic	862,261		864,499	864,136	863,911	863,358
Average — diluted	867,551		869,164	868,156	867,633	867,469
Ending	858,401		864,675	864,406	864,075	863,323
Book value per common share	\$ 6.13	\$	5.97	\$ 5.82	\$ 5.83	\$ 5.66
Tangible book value per common share <sup>2</sup> )	5.49		5.33	5.18	5.17	5.00
Common share repurchases						
Number of shares repurchased	6,426		_	_	_	_

2011 2012 September 30, (dollar amounts in millions) June 30, March 31, December 31, June 30, Calculation of tangible equity / asset ratio: Total shareholders' equity \$ 5,550 \$ 5,400 \$ 5.253 5,649 \$ \$ 5,418 Less: goodwill (444) (444)(444)(444)(444)(159) (171) (175) (188) Less: other intangible assets (202) Add: related deferred tax liability(2) 56 60 61 66 71 4,834 Total tangible equity 5,102 4,995 4,860 4,678 (386) (363) Less: preferred equity (386) (386) (363) Total tangible common equity \$ 4,716 \$ 4,609 4,474 \$ 4,471 4,315 \$ \$ 54,451 54,979 Total assets S 56,623 \$ 55,877 \$ \$ \$ 53,050 Less: goodwill (444)(444)(444)(444)(444)Less: other intangible assets (159) (171)(175)(188)(202)Add: related deferred tax liability(2) 56 60 61 66 71 52,475 55,322 53,893 Total tangible assets 56,076 54,413 \$ Tangible equity / tangible asset ratio 9.10% 9.03% 9.02% 8.88% 8.91% Tangible common equity / tangible asset ratio 8.41 8.33 8.30 8.22 8.22 Tier 1 common risk-based capital ratio:(4) Tier 1 capital \$ 5,714 5,709 \$ 5,557 5,488 \$ 5,353 \$ \$ Shareholders' preferred equity (386) (386)(386) (363) (363)Trust preferred securities (449) (532)(532)(565)(565) (50) REIT preferred stock (50) (50) (50) (50) 4,829 4,741 4,589 4,510 4,375 Tier 1 common \$ \$ 47,903 44,376 Total risk-weighted assets(4) \$ \$ 46,716 \$ 45,891 \$ \$ 44,080 Tier 1 common risk-based capital ratio(4) 10.08% 10.15% 10.00% 10.17% 9.92% Other capital data: Tier 1 leverage ratio(4) 10.34 10.55 10.28 10.24 10.25 Tier 1 risk-based capital ratio(4) 11.93 12.22 12.11 12.37 12.14 Total risk-based capital ratio(4) 14.41 14.76 14.77 15.11 14.89 Tangible common equity / risk-weighted assets ratio(4) 9.84 9.86 9.75 10.08 9.79 Other data: Number of employees (full-time equivalent) 11,417 11,166 11,245 11,473 11,457 Number of domestic full-service branches(3) 682 669 668 650 643

(1) High and low stock prices are intra-day quotes obtained from NASDAQ.

(2) Other intangible assets are net of deferred tax liability, and calculated assuming a 35% tax rate.

(3) Includes WGH offices.

(4) June 30, 2012, figures are estimated.

Huntington Bancshares Incorporated Consolidated Year To Date Average Balance Sheets (Unaudited)

			ge Balances Change		
ollar amounts in millions)		Ended June 30, 2011		Ç	
ssets	2012	2011	Amount	Percent	
Interest bearing deposits in banks	\$ 112	\$ 130	\$ (18)	(14	
Trading account securities	52	128	(76)	(59	
Federal funds sold and securities purchased under resale agreements		11	(11)	(100	
Loans held for sale	837	300	537	179	
Available-for-sale and other securities:					
Taxable	8,228	8,766	(538)	(6	
Tax-exempt	396	441	(45)	(10	
Total available-for-sale and other securities	8,624	9,207	(583)	((	
Held-to-maturity securities - taxable	622	87	535	61	
Loans and leases: <sup>(1)</sup>					
Commercial:					
Commercial and industrial	15,458	13,246	2,212	1′	
Commercial real estate:					
Construction	591	582	9	2	
Commercial	5,373	5,795	(422)	(	
Commercial real estate	5,964	6,377	(413)	(	
Total commercial	21,422	19,623	1,799		
Consumer:					
Automobile	4,781	5,829	(1,048)	(1	
Home equity	8,272	7,801	471	(1	
Residential mortgage	5,214	4,516	698	1	
Other consumer	473	548	(75)	(1-	
Total consumer	18,740	18,694	46		
Total loans and leases	40,162	38,317	1,845	(2	
Allowance for loan and lease losses	(934)	(1,179)	245	(2	
Net loans and leases	39,228	37,138	2,090		
Total earning assets	50,409	48,180	2,229		
Cash and due from banks	970	1,183	(213)	(1	
Intangible assets	611	659	(48)	(	
All other assets	4,191	4,224	(33)	(	
otal assets	\$ 55,247	\$ 53,067	\$ 2,180		
abilities and shareholders' equity					
Deposits:					
Demand deposits - noninterest-bearing	\$ 11,668	\$ 7,571	\$ 4,097	54	
Demand deposits - interest-bearing	5,792	5,462	330	(	
Money market deposits	13,162	13,184	(22)		
Savings and other domestic deposits	4,898	4,740	158	1	
Core certificates of deposit	6,564	8,234	(1,670)	(2	
Total core deposits	42,084	39,191	2,893		
Other domestic deposits of \$250,000 or more	323	536	(213)	(4	
Brokered deposits and negotiable CDs	1,361	1,372	(11)	) (	
Deposits in foreign offices	393	360	33	ġ	
Total deposits	44,161	41,459	2,702		
Short-term borrowings	1,451	2,123	(672)	(32	
Federal Home Loan Bank advances	523	63	460	730	
Subordinated notes and other long-term debt	2,452	3,386	(934)	(2	
Total interest-bearing liabilities	36,919	39,460	(2,541)	((	
All other liabilities	1,105	952	153	10	
Shareholders' equity	5,555	5,084	471	10	
· ·				-	
otal liabilities and shareholders' equity	<u>\$ 55,247</u>	\$ 53,067	\$ 2,180		

(1) Includes nonaccrual loans.

Huntington Bancshares Incorporated Consolidated Year To Date Net Interest Margin Analysis — Interest Income / Expense (1) (Unaudited)

		Income / Expense Ended June 30,
(dollar amounts in thousands)	2012	2011
Assets		
Interest bearing deposits in banks	\$ 109	\$ 11
Trading account securities	429	94
Federal funds sold and securities purchased under resale agreements	_	
Loans held for sale	15,547	6,53
Available-for-sale and other securities:		
Taxable	97,069	112,25
Tax-exempt	8,308	9,62
Total available-for-sale and other securities	105,377	121,87
Held-to-maturity securities — taxable	9,252	1,28
Loans and leases:		
Commercial:		
Commercial and industrial	312,816	295,63
Commercial real estate:		
Construction	11,229	9,85
Commercial	105,304	114,04
Commercial real estate	116,533	123,89
Total commercial	429,349	419,53
Consumer:	<u> </u>	
Automobile	113,406	148,44
Home equity	177,940	176,01
Residential mortgage	108,240	105,82
Other consumer	17,515	21,22
Total consumer	417,101	451,50
Total loans and leases	846,450	871,04
Total earning assets	<u>\$977,164</u>	<u>\$ 1,001,79</u>
Liabilities		
Deposits:		
Demand deposits — noninterest-bearing	\$	\$ —
Demand deposits — interest-bearing	1,832	2,45
Money market deposits	18,297	29,50
Savings and other domestic deposits	10,204	18,27
Core certificates of deposit	48,601	83,85
Total core deposits	78,934	134,09
Other domestic deposits of \$250,000 or more	1,076	2,79
Brokered deposits and negotiable CDs	5,198	6,79
Deposits in foreign offices	363	41
Total deposits	85,571	144,10
Short-term borrowings	1,136	1,80
Federal Home Loan Bank advances	555	43
Subordinated notes and other long-term debt	34,049	40,00
Total interest-bearing liabilities	121,311	186,34
Net interest income	\$ 855,853	\$ 815,44

(1) Fully-taxable equivalent (FTE) income and expense calculated assuming a 35% tax rate. See page 21 for the FTE adjustment.

## Consolidated Year To Date Net Interest Margin Analysis

(Unaudited)

	YTD Average Rates (2) Six Months Ended June 30,	
ully-taxable equivalent basis <sup>(1)</sup>	2012	2011
Assets		
Interest bearing deposits in banks	0.19%	0.17
Trading account securities	1.65	1.47
Federal funds sold and securities purchased under resale agreements		0.09
Loans held for sale	3.71	4.36
Available-for-sale and other securities:		
Taxable	2.36	2.56
Tax-exempt	4.20	4.37
Total available-for-sale and other securities	2.44	2.65
Held-to-maturity securities — taxable	2.98	2.95
Loans and leases: <sup>(3)</sup>		
Commercial:		
Commercial and industrial	4.00	4.44
Commercial real estate:		
Construction	3.76	3.37
Commercial	3.88	3.91
Commercial real estate	3.87	3.86
Total commercial	3.96	4.25
Consumer:		
Automobile	4.77	5.14
Home equity	4.30	4.51
Residential mortgage	4.15	4.69
Other consumer	7.44	7.80
Total consumer	4.46	4.85
Total loans and leases	4.20	4.54
Total earning assets	<u>3.90</u> %	4.19
iabilities		
Deposits:		
Demand deposits — noninterest-bearing	<u> </u>	
Demand deposits — interest-bearing	0.06	0.09
Money market deposits	0.28	0.45
Savings and other domestic deposits	0.42	0.78
Core certificates of deposit	1.49	2.05
Total core deposits	0.52	0.86
Other domestic deposits of \$250,000 or more	0.67	1.05
Brokered deposits and negotiable CDs	0.77	1.00
Deposits in foreign offices	0.19	0.23
Total deposits	0.53	0.86
Short-term borrowings	0.16	0.17
Federal Home Loan Bank advances	0.21	1.36
Subordinated notes and other long-term debt	2.78	2.36
Total interest bearing liabilities	0.66	0.95
Net interest rate spread	3.16	3.20
mpact of noninterest-bearing funds on margin	0.25	0.21
		3.41

## **Commercial Loan Derivative Impact**

(Unaudited)

	YTD Average Rates Six Months Ended June 30,	
Fully-taxable equivalent basis <sup>(1)</sup>		
	2012	2011
Commercial loans <sup>(2)(3)</sup>	3.68%	3.83%
Impact of commercial loan derivatives	0.29	0.42
Total commercial — as reported	3.96%	4.25%
Average 30 day LIBOR	0.24%	0.19%

Fully-taxable equivalent (FTE) yields are calculated assuming a 35% tax rate. See page 21 for the FTE adjustment. Loan and lease and deposit average rates include impact of applicable derivatives, non-deferrable fees, and amortized fees. Includes the impact of nonaccrual loans. (1)

(2)

(3)

Huntington Bancshares Incorporated Selected Year To Date Income Statement Data<sup>1)</sup> (Unaudited)

	Six Months En		Change	
(dollar amounts in thousands, except per share amounts)	2012	2011	Amount	Percent
Interest income	\$ 967,481	\$ 994,014	\$ 8,612	1
Interest expense	121,310	186,347	(65,037)	(35)
Net interest income	846,171	807,667	38,504	5
Provision for credit losses	70,926	85,182	(14,256)	(17)
Net interest income after provision for credit losses	775,245	722,485	52,760	7
Service charges on deposit accounts	126,290	114,999	11,291	10
Trust services	60,820	61,134	(314)	(1)
Electronic banking	39,144	60,514	(21,370)	(35)
Mortgage banking income	84,767	46,519	38,248	82
Brokerage income	38,285	41,330	(3,045)	(7)
Insurance income	36,259	34,344	1,915	6
Bank owned life insurance income	27,904	32,421	(4,517)	(14)
Capital markets fees	23,437	15,473	7,964	51
Gain on sale of loans	30,901	9,963	20,938	210
Automobile operating lease income	6,652	16,154	(9,502)	(59)
Securities gains (losses)	(263)	1,547	(1,810)	(117)
Other income	64,943	58,314	6,629	11
Total noninterest income	539,139	492,712	46,427	9
Personnel costs	486,532	437,598	48,934	11
Outside data processing and other services	90,207	84,171	6,036	7
Net occupancy	54,553	55,321	(768)	(1)
Equipment	50,417	44,398	6,019	14
Deposit and other insurance expense	36,469	41,719	(5,250)	(13)
Marketing	38,141	36,997	1,144	3
Professional services	26,688	33,545	(6,857)	(20)
Amortization of intangibles	23,471	26,756	(3,285)	(12)
Automobile operating lease expense	5,037	12,270	(7,233)	(59)
OREO and foreclosure expense	9,056	8,329	727	9
Gain on early extinguishment of debt	(2,580)		(2,580)	
Other expense	88,954	78,004	10,950	14
Total noninterest expense	906,945	859,108	47,837	6
Income before income taxes	407,439	356,089	51,350	14
Provision for income taxes	101,463	83,725	17,738	21
Net income	<u>\$ 305,976</u>	\$ 272,364	\$ 33,612	12
Dividends on preferred shares	16,033	15,407	626	4
Net income applicable to common shares	\$ 289,943	\$ 256,957	\$ 32,986	139
**				
Average common shares—basic	863,380	863,358	22	Q
Average common shares—diluted <sup>2)</sup>	868,357	867,353	1,004	
Per common share				
Net income - basic	\$ 0.34	\$ 0.30	\$ 0.04	13
Net income - diluted	0.33	0.30	0.03	10
Cash dividends declared	0.08	0.02	0.06	300
Return on average total assets	1.11%	1.03%	0.08%	8
Return on average common shareholders' equity	11.3	11.0	0.3	3
Return on average tangible common shareholders' equity <sup>3)</sup>	13.3	13.4	(0.1)	(1)
Net interest margin <sup>(4)</sup>	3.41	3.41		
Efficiency ratio <sup>(5)</sup>	63.3	63.7	(0.4)	(1)
Effective tax rate	24.9	23.5	1.4	6
Revenue—fully taxable equivalent (FTE)				
Net interest income	\$ 846,171	\$ 807,667	\$ 38,504	5
FTE adjustment <sup>(4)</sup>	9,682	7,779	1,903	24
5				
Net interest income	855,853	815,446	40,407	5
Noninterest income	539,139	492,712	46,427	9
Total revenue	<u>\$1,394,992</u>	\$1,308,158	\$ 86,834	79

(2) For all periods presented, the impact of the convertible preferred stock issued in 2008 and the warrants issued to the U.S. Department of the Treasury in 2008 related to Huntington's participation in the voluntary Capital Purchase Program was excluded from the diluted share calculation because the result was more than basic earnings per common share (anti-dilutive) for the periods. The convertible preferred stock and warrants were repurchased in December 2010 and January 2011, respectively.

<sup>&</sup>lt;sup>(1)</sup> Comparisons for presented periods are impacted by a number of factors. Refer to Significant Items.

<sup>(3)</sup> Net income excluding expense for amortization of intangibles for the period divided by average tangible common shareholders' equity. Average tangible common shareholders' equity equals average total common shareholders' equity less average intangible assets and goodwill. Expense for amortization of intangibles and average intangible assets are net of deferred tax liability, and calculated assuming a 35% tax rate.

<sup>&</sup>lt;sup>(4)</sup> On a fully-taxable equivalent (FTE) basis assuming a 35% tax rate.

<sup>&</sup>lt;sup>(5)</sup> Noninterest expense less amortization of intangibles and goodwill impairment divided by the sum of FTE net interest income and noninterest income excluding securities gains (losses).

Year To Date Mortgage Banking Income (Unaudited)

	Six Months En		Change	
(dollar amounts in thousands, except as noted)	2012	2011	Amount	Percent
Mortgage banking income				
Origination and secondary marketing	\$ 61,488	\$ 31,321	\$ 30,167	96%
Servicing fees	23,378	24,963	(1,585)	(6)
Amortization of capitalized servicing	(18,387)	(18,915)	528	(3)
Other mortgage banking income	9,780	8,028	1,752	22
Subtotal	76,259	45,397	30,862	68
MSR valuation adjustment <sup>(1)</sup>	(9,106)	(7,518)	(1,588)	21
Net trading gains (losses) related to MSR hedging	17,614	8,640	8,974	104
Total mortgage banking income	<u>\$ 84,767</u>	<u>\$ 46,519</u>	\$ 38,248	82%
Mortgage originations (in millions)	\$ 2,448	\$ 1,845	\$ 603	33%
Average trading account securities used to hedge MSRs(in millions)	5	34	(29)	(85)
Capitalized mortgage servicing rights <sup>(2)</sup>	128,297	189,740	(61,443)	(32)
Total mortgages serviced for others (in millions)(2)	15,724	16,315	(591)	(4)
MSR % of investor servicing portfolio	0.82%	1.16%	(0.34)%	(29)
Net impact of MSR hedging				
MSR valuation adjustment <sup>(1)</sup>	\$ (9,106)	\$ (7,518)	\$ (1,588)	21%
Net trading gains (losses) related to MSR hedging	17,614	8,640	8,974	104
Net interest income related to MSR hedging	(30)	183	(213)	N.R.
Net gain (loss) on MSR hedging	\$ 8,478	\$ 1,305	\$ 7,173	550%

N.R.—Not relevant, as denominator of calculation is income in prior period compared with a loss in the current period. <sup>(1)</sup> The change in fair value for the period represents the MSR valuation adjustment, net of amortization of capitalized servicing.

(2) At period end.

# Huntington Bancshares Incorporated Year to Date Credit Reserves Analysis (Unaudited)

	Six Months En	ded June 30,
(dollar amounts in thousands)	2012	2011
Allowance for loan and lease losses, beginning of period	\$ 964,828	\$1,249,008
Loan and lease losses	(216,052)	(327,708)
Recoveries of loans previously charged off	48,815	65,091
Net loan and lease losses	<u>(167,237</u> )	(262,617)
Provision for loan and lease losses	68,404	86,249
Allowance of assets sold or transferred to loan held for sale	(6,349)	(1,514)
Allowance for loan and lease losses, end of period	\$ 859,646	\$1,071,126
Allowance for unfunded loan commitments and letters of credit, beginning of period	\$ 48,456	\$ 42,127
Provision for (reduction in) unfunded loan commitments and letters of credit losses	2,522	(1,067)
Allowance for unfunded loan commitments and letters of credit, end of period	\$ 50,978	\$ 41,060
Total allowance for credit losses	\$ 910,624	\$1,112,186
Allowance for loan and lease losses (ALLL) as % of:		
Total loans and leases	2.15%	2.74%
Nonaccrual loans and leases (NALs)	181	174
Nonperforming assets (NPAs)	164	164
Total allowance for credit losses (ACL) as % of:		
Total loans and leases	2.28%	2.84%
Nonaccrual loans and leases (NALs)	192	181
Nonperforming assets (NPAs)	174	170

# Huntington Bancshares Incorporated Year to Date Net Charge-Off Analysis (Unaudited)

	Six Months Er	
(dollar amounts in thousands)	2012	2011
Net charge-offs by loan and lease type:		
Commercial: Commercial and industrial	¢ 44 173	¢ (0.904
Commercial and industrial Commercial real estate:	\$ 44,173	\$ 60,895
Construction	(2,717)	32,545
Commercial	42,401	62,733
Commercial real estate		
	39,684	95,278
Total commercial	83,857	156,173
Consumer:		
Automobile	3,527	6,96
Home equity	44,774	52,150
Residential mortgage	21,356	35,38
Other consumer	<u>13,723</u>	11,93
Total consumer	83,380	106,44
Total net charge-offs	<b>\$167,237</b>	\$262,61
Net charge-offs — annualized percentages:		
Commercial:		
Commercial and industrial	0.57%	0.9
Commercial real estate:		
Construction	(0.92)	11.1
Commercial	1.58	2.1
Commercial real estate	1.33	2.9
Total commercial	0.78	1.5
Consumer:		
Automobile	0.15	0.2
Home equity	1.08	1.3
Residential mortgage	0.82	1.5
Other consumer	5.80	4.3
Total consumer	0.89	1.1
Net charge-offs as a % of average loans	0.83%	1.3

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Year to Date Nonaccrual Loans and Leases (NALs) and Nonperforming Assets (NPAs) (Unaudited)

	June	30,
(dollar amounts in thousands)	2012	2011
Nonaccrual loans and leases (NALs):		
Commercial and industrial	\$133,678	\$229,327
Commercial real estate	219,417	291,500
Residential mortgage	75,048	59,853
Home equity	46,023	33,545
Total nonaccrual loans and leases (1)	474,166	614,225
Other real estate, net:		
Residential (2)	21,499	20,803
Commercial	<u>17,109</u>	17,909
Total other real estate, net	38,608	38,712
Impaired loans held for sale	—	—
Other NPAs (3)	10,476	
Total nonperforming assets (2)	<u>\$523,250</u>	\$652,937
Nonaccrual loans and leases as a % of total loans and leases	1.19%	1.57%
NPA ratio (4)	1.31	1.67
	Six Months E	
(dollar amounts in thousands)	2012	2011
Nonperforming assets, beginning of period	\$ 590,276	\$ 844,752
New nonperforming assets (2)	355,646	402,299
Franklin impact, net	—	(8,594
Returns to accruing status	(71,432)	(139,315
Loan and lease losses	(149,912)	(203,675
OREO losses (gains)	(754)	1,880
Payments	(130,139)	(160,050
Sales	(70,435)	(84,360
Nonperforming assets, end of period	\$ 523,250	\$ 652,937

 All loans acquired as part of the FDIC-assisted Fidelity Bank acquisition accrue interest as performing loans or as purchased impaired loans under ASC 310-30, therefore none of the acquired loans were reported as nonaccrual at June 30, 2012.

(2) Residential real estate owned properties acquired in the FDIC-assisted Fidelity Bank acquisition are reflected in the above table.

(3) Other nonperforming assets represent an investment security backed by a municipal bond.

(4) Nonperforming assets divided by the sum of loans and leases, net other real estate owned, and other NPAs.

Year to Date Accruing Past Due Loans and Leases and Accruing and Nonaccruing Troubled Debt Restructured Loans

	June	
(dollar amounts in thousands)	2012	2011
Accruing loans and leases past due 90 days or more:		<u>^</u>
Commercial and industrial (1)	\$ 19,258	\$ —
Commercial real estate (1)	38,125	
Residential mortgage (excluding loans guaranteed by the U.S. Government)	15,457	33,975
Home equity Other consumer	18,500	17,451
	4,334	6,227
Total, excl. loans guaranteed by the U.S. Government	95,674	57,653
Add: loans guaranteed by U.S. Government	85,678	76,979
Total accruing loans and leases past due 90 days or more, including loans guaranteed by the U.S.		
Government	<u>\$181,352</u>	\$134,632
Ratios:		
Excluding loans guaranteed by the U.S. Government, as a percent of total loans and leases	0.24%	0.15%
Guaranteed by U.S. Government, as a percent of total loans and leases	0.21	0.19
Including loans guaranteed by the U.S. Government, as a percent of total loans and leases	0.45	0.34
Accruing troubled debt restructured loans: (2)		
Commercial and industrial	\$ 57,008	\$ 62,272
Commercial real estate	202,190	177,854
Automobile	34,460	29,059
Home equity	66,997	37,067
Residential mortgage	298,967	313,772
Other consumer	3,038	8,910
Total accruing troubled debt restructured loans	\$662,660	\$628,934
Nonaccruing troubled debt restructured loans: (2)		
Commercial and industrial	\$ 35,535	\$ 29,069
Commercial real estate	55,022	48,676
Home equity	374	28
Residential mortgage	28,332	14,378
	113	112
Other consumer	113	112

 All amounts represent accruing purchased impaired loans related to the FDIC-assisted Fidelity Bank acquisition. Under the applicable accounting guidance (ASC 310-30), the loans were recorded at fair value upon acquisition and remain in accruing status.

(2) No loans related to the FDIC-assisted Fidelity Bank acquisition were considered troubled debt restructured loans at March 31, 2012.