# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 8-K

#### **CURRENT REPORT**

# PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): January 19, 2012

### **HUNTINGTON BANCSHARES INCORPORATED**

(Exact name of registrant as specified in its charter)

Maryland (State or other jurisdiction of incorporation)

1-34073 (Commission File Number) 31-0724920 (IRS Employer Identification No.)

Huntington Center
41 South High Street
Columbus, Ohio 43287
(Address of principal executive offices, including zip code)

Registrant's telephone number, including area code: (614) 480-8300

 $\begin{tabular}{ll} Not \ Applicable \\ (Former name or former address, if changed since last report) \\ \end{tabular}$ 

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02. Results of Operations and Financial Condition.

On January 19, 2012, Huntington Bancshares Incorporated ("Huntington") issued a news release announcing its earnings for the quarter ended December 31, 2011. Also on January 19, 2012, Huntington made a Quarterly Performance Discussion and Financial Review available on its web site, <a href="https://www.huntington-ir.com">www.huntington-ir.com</a>.

Huntington's senior management will host an earnings conference call January 19, 2012, at 10:00 a.m. (Eastern Time). The call may be accessed via a live Internet webcast at <a href="https://www.huntington-ir.com">www.huntington-ir.com</a> or through a dial-in telephone number at 877-684-3807, conference ID 37549768. Slides will be available at<a href="https://www.huntington-ir.com">www.huntington-ir.com</a> just prior to the call. A replay of the web cast will be archived in the Investor Relations section of Huntington's web site at <a href="https://www.huntington.com">www.huntington.com</a>. A telephone replay will be available two hours after the completion of the call through January 31, 2012, at 855-859-2056; conference call ID 37549768.

The information contained or incorporated by reference in this Current Report on Form 8-K contains certain forward-looking statements, including certain plans, expectations, goals, projections, and statements, which are subject to numerous assumptions, risks, and uncertainties. Forward-looking statements may be identified by words such as expect, anticipate, believe, intend, estimate, plan, target, goal, or similar expressions, or future or conditional verbs such as will, may, might, should, would, could, or similar variations.

While there is no assurance that any list of risks and uncertainties or risk factors is complete, below are certain factors which could cause actual results to differ materially from those contained or implied in the forward-looking statements: (1) worsening of credit quality performance due to a number of factors such as the underlying value of the collateral could prove less valuable than otherwise assumed and assumed cash flows may be worse than expected; (2) changes in economic conditions, including impacts from the continuing economic uncertainty in the US, the European Union, and other areas; (3) movements in interest rates; (4) competitive pressures on product pricing and services; (5) success, impact, and timing of our business strategies, including market acceptance of any new products or services introduced to implement our "Fair Play" banking philosophy; (6) changes in accounting policies and principles and the accuracy of our assumptions and estimates used to prepare our financial statements; (7) extended disruption of vital infrastructure; (8) the final outcome of significant litigation; (9) the nature, extent, timing and results of governmental actions, examinations, reviews and reforms including those related to the Dodd-Frank Wall Street Reform and Consumer Protection Act, as well as future regulations which will be adopted by the relevant regulatory agencies, including the Consumer Financial Protection Bureau (CFPB), to implement the Act's provisions; and (10) the outcome of judicial and regulatory decisions regarding practices in the residential mortgage industry, including among other things the processes followed for foreclosing residential mortgages. Additional factors that could cause results to differ materially from those described above can be found in Huntington's 2010 Annual Report on Form 10-K, and documents subsequently filed by Huntington with the Securities and Exchange Commission. All forward-looking statements included in this document are based on information available at the t

The information contained or incorporated by reference in Item 2.02 of this Form 8-K shall be treated as "furnished" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.

#### Item 9.01. Financial Statements and Exhibits.

The exhibits referenced below shall be treated as "furnished" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.

#### (d) Exhibits.

- Exhibit 99.1 News release of Huntington Bancshares Incorporated, dated January 19, 2012.
- Exhibit 99.2 Quarterly Performance Discussion, December 2011.
- Exhibit 99.3 Quarterly Financial Review, December 2011.

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized

#### HUNTINGTON BANCSHARES INCORPORATED

Date: January 19, 2012

By: /s/ Donald R. Kimble

Donald R. Kimble

Senior Executive Vice President and Chief Financial Officer

#### EXHIBIT INDEX

Exhibit No.	Description
Exhibit 99.1	News release of Huntington Bancshares Incorporated, January 19, 2012.
Exhibit 99.2	Quarterly Performance Discussion, December 2011.
Exhibit 99.3	Quarterly Financial Review, December 2011.





FOR IMMEDIATE RELEASE – Date: January 19, 2012

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HUNTINGTON BANCSHARES INCORPORATED
REPORTS \$126.9 MILLION OF NET INCOME, OR \$0.14 PER COMMON SHARE,
FOR THE 2011 FOURTH QUARTER, DOWN 12% FROM THE PRIOR QUARTER
AND UP 3% FROM THE YEAR-AGO QUARTER

#### DECLARES QUARTERLY DIVIDEND ON COMMON STOCK OF \$0.04 PER SHARE

Other specific highlights compared with 2011 Third Quarter:

- 3.38% net interest margin, up 4 basis points
- 14% annualized growth in average core deposits
- 2% annualized growth in average total loans, negatively impacted by the \$1.0 billion automobile loan securitization late in the third quarter
- \$17.3 million fee income reduction in debit card interchange fees relating to the Durbin amendment
- 0.92% return on average assets, down from 1.05%
- 11.2% return on average tangible common equity, down from 13.0%
- 7% decline in net charge-offs to an annualized 0.85%, down from 0.92%
- 4% decline in nonaccrual loans to 1.39% of total loans and leases, down from 1.45%
- 187% allowance for credit losses to nonaccrual loan coverage, unchanged

COLUMBUS, Ohio – Huntington Bancshares Incorporated (NASDAQ: HBAN; <a href="www.huntington.com">www.huntington.com</a>) reported 2011 fourth quarter net income of \$126.9 million, down \$16.5 million, or 12%, from \$143.4 million in the prior quarter. Earnings per common share in the current quarter were \$0.14, down \$0.02 from the prior quarter. Net income in the year-ago quarter was \$122.9 million, or \$0.05 per common share.

For the full year of 2011, Huntington reported net income of \$542.6 million, or \$0.59 per common share. This compared with net income of \$312.3 million, or \$0.19 per common share, for the comparable year-ago period.

Huntington today also announced that the board of directors has declared a quarterly cash dividend on its common stock of \$0.04 per common share. The dividend is payable April 2, 2012, to shareholders of record on March 19, 2012.

#### Summary Performance Discussion Compared with 2011 Third Quarter

"We are pleased with the quarter. By staying focused on executing our strategic plan, we are making progress in improving long-term profitability and adding to our earnings growth opportunities," said Stephen D. Steinour, chairman, president, and chief executive officer. "Net interest income increased as a result of not only strong loan originations but also a higher net interest margin, reflecting our continued focus on fundamentally changing our deposit mix and driving down the overall cost of funds. These successes are a direct result of the strategic investments we have made over the last two years. We are especially pleased with the momentum in growing consumer households and commercial relationships resulting from our 'Fair Play' banking philosophy and Optimal Customer Relationship (OCR) sales approach. Nevertheless, our results continued to be negatively impacted by a number of challenges. These include an extended low interest rate environment, a weak economy, and continued customer uncertainty that is resulting in, among other things, the postponement of business investment decisions. In addition, we have had to absorb a number of government-mandated reductions in fee income and additional expenses related to additional regulatory requirements."

"Disciplined management of capital to improve long-term shareholder risk-adjusted returns is important," Steinour continued. "Over the course of the last several years, we have taken a significant number of actions to reduce risk. By increasing our dividend in 2011, we took the initial step to increase the amount of capital we return to the owners of the company. During the 2011 fourth quarter, in anticipation of regulatory changes under the BASEL III standards, we began to optimize our capital structure through an exchange of several existing trust preferred securities with new low cost perpetual preferred stock."

Net income in the fourth quarter was \$126.9 million, \$16.5 million, or 12%, lower than the prior quarter. The primary driver of the decrease was a \$29.2 million, or 11%, decrease in noninterest income, partially offset by an \$8.8 million, or 2%, decrease in noninterest expense, and an \$8.5 million, or 2%, increase in net interest income.

Net interest income increased \$8.5 million, or 2%, from the prior quarter. This reflected a \$0.4 billion, or 1% (3% annualized), increase in average earning assets and a 4 basis point increase in the fully-taxable equivalent net interest margin to 3.38%. The increase in average earning assets was driven by a \$0.2 billion, or 1% (2% annualized), increase in average loans. Loan growth was broad based and in-line with our expectations with most categories of loans growing. Automobile loans continued to have strong levels of originations throughout the quarter. However, average automobile loan balances declined, reflecting a full quarter's impact of the third quarter's \$1.0 billion automobile loan securitization. On December 31, we reclassified \$1.3 billion of automobile loans to loans held for sale in anticipation of completing another securitization in the first half of 2012. Growth in the average commercial and industrial

loans (C&I) was strong at \$0.6 billion, or 4% (16% annualized). Residential mortgages also experienced growth of \$0.3, or 5% (21% annualized). Average total core deposits grew \$1.4 billion, or 3% (14% annualized), with the mix continuing to shift from higher cost core certificates of deposit, which declined \$0.8 billion, or 11% (43% annualized), in the fourth quarter, to lower cost total demand deposits, which grew \$2.0 billion, or 14% (56% annualized). Commercial noninterest bearing demand deposit growth was particularly strong again in the fourth quarter, reflecting not only new growth but also the movement of \$0.6 billion of short-term deposits that were previously collateralized short-term borrowings.

"Two years ago, we moved to a customer relationship centric OCR sales process. We are now the primary bank for the vast majority of our commercial relationships and no longer just a lender. This has led to growth in fee-related activities such as treasury management and capital markets services, as well as significant growth in noninterest bearing commercial demand deposits," Steinour noted. "The percent of commercial relationships with over four products or services at the end of 2011 was 31.4%, up from 24.2% a year ago. For 2011, commercial relationships grew at an 8.4% rate, almost double the 4.9% growth in 2010."

Commenting on the net interest margin, Steinour said, "The 4 basis points linked-quarter increase in the net interest margin reflected not only the benefits from the continued shift of our deposit mix to more lower cost demand deposits, but also a company-wide focus on reducing our overall cost of funds. In the fourth quarter, we reduced our cost of interest-bearing liabilities by 12 basis points and by over 37 basis points, or more than 30%, over the course of 2011. We continue to aggressively manage our deposits and see opportunity in 2012 for further repricing of certificates of deposits and other deposits. However, earning asset yields were down 6 basis points from the prior quarter and we expect continued pressure on yields from lower reinvestment rates on the securities portfolio and a continued shift to lower risk, lower yield loans."

Total noninterest income decreased \$29.2 million, or 11%. This included a \$16.2 million, or 85%, decline in gain on loan sales as the prior quarter included \$15.5 million of gains associated with that quarter's automobile loan securitization. In addition, the fourth quarter was negatively impacted by a \$14.6 million, or 44%, decline in electronic banking income, primarily driven by a \$17.3 million reduction related to implementing the lower debit card interchange fee structure mandated in the Durbin Amendment of the 'Dodd-Frank Act'. The full impact was partially offset by fees generated by continued strong customer growth. The negative impacts to total noninterest income were partially offset by an \$11.3 million, or 88%, increase in mortgage banking income driven by a \$5.6 million increase in origination and secondary marketing income, as well as a \$5.2 million reduction in the net mortgage servicing rights (MSR) loss. Other income included a \$7.5 million increase in mezzanine investment gains that were partially offset by a \$6.4 million negative impact related to an increase in the liability associated with the sale of our Visa® Class B shares in 2009.

Steinour noted, "Consumer checking account households grew 10.3% in 2011; the percent of consumer checking account households with four or more products or services were 4.1% higher, from 69.4% to 73.5%; and service charges on deposit accounts are up more than 13% from a year ago. This growth confirms the competitive advantage of our 'Fair Play' and OCR strategies. *Money® Magazine* named Huntington Bank as the 'Best Regional Bank in the Midwest' for 2011. Most importantly, our current customers are actively referring us business."

Noninterest expense decreased \$8.8 million, or 2%. This included the benefit of the \$9.7 million gain on the early extinguishment of debt (trust preferred securities), and a \$5.9 million decrease in marketing expenses. These reductions were partially offset by a \$3.8 million, or 8%, increase in outside data processing and other services, primarily due to the final costs associated with the conversion to a new debit card processor, and a \$3.6 million, or 16%, increase in equipment expenses, driven by accelerated depreciation associated with the planned consolidation of 29 branches in the first quarter of 2012.

Steinour said, "Expenses continued to run at levels above our long-term expectations relative to revenue. Some of our more recent strategic actions have yet to season. Our efficiency ratio in the 2011 fourth quarter was 64.0%, with our long-term objective to reduce that to the mid 50% range."

The provision for credit losses increased \$1.7 million, or 4%, from the prior quarter. This reflected a smaller reduction of the allowance for credit losses (ACL) than in the prior quarter due to the continued, but slower, improvement in credit quality as we gradually migrate toward normal levels. This was partially offset by the benefit from a lower level of net charge-offs (NCO). The period end ACL as a percentage of total loans and leases decreased to 2.60%, from 2.71%. However, the ACL as a percentage of period end total nonaccrual loans (NALs) remained at 187%. NCOs were \$83.9 million, or an annualized 0.85% of average total loans and leases, down 7% from \$90.6 million, or 0.92%, in the prior quarter.

Commenting on credit quality trends, Steinour said, "Credit quality continued its expected improvement. This reflected well on the actions taken over the last three years to address credit-related issues in our loan portfolio. Even so, many of these performance metrics remain elevated compared with historical performance. We expect to see continued declines in nonaccrual loans and net charge-offs going forward."

For 2012, we are part of the Federal Reserve's Capital Plan Review (CapPR) stress test process and made our capital plan submission earlier this month. While we can give no assurances as to the outcome or specific interactions with the regulators, we believe we have a strong capital position. The tangible common equity ratio increased to 8.30%, up from 8.22%, at the end of the prior quarter. The Tier 1 common risk-based capital ratio at December 31, 2011, was 10.00%, down from 10.17% at the end of the prior quarter and was negatively impacted by an increase in risk-weighted assets.

#### **Expectations**

"As we have done since early 2010, we will continue to execute our core strategy, making selective investments in initiatives to grow long-term profitability. We will remain disciplined in our growth and pricing of loans and deposits and are encouraged by the net interest margin expansion this quarter. We continue to expect to improve credit quality. We will stay focused on increasing customer cross-sell, and work to improve operating efficiency. While there continues to be a high level of uncertainty and volatility surrounding the economy, lately we have seen more encouraging signs," said Steinour.

Over 2012, net interest income is expected to show modest improvement from the fourth quarter level. The momentum we are seeing in total loan and low-cost deposit growth is expected to continue. Earlier in the year, those benefits are expected to be mostly offset by downward pressure on the net interest margin due to the anticipated

continued mix shift to lower-rate, higher quality loans and lower securities reinvestment rates given the low absolute level of interest rates and shape of the yield curve. Our C&I portfolio is expected to continue to show meaningful growth with much of this reflecting the positive impact from strategic initiatives to expand our commercial lending expertise into areas like specialty banking, asset based lending, and equipment financing, in addition to our long-standing continued support of middle market and small business lending. For automobile loans, we will continue to evaluate the use of automobile loan securitizations to limit total onbalance sheet exposure as we expect to see continued strong levels of originations. Residential mortgages and home equity loans are expected to show modest growth, with CRE likely to experience slowing declines.

We anticipate the increase in total loans to modestly outpace growth in total deposits, reflecting a heightened focus on our overall cost of funding and the continued shift towards low- and no-cost demand deposits and money market deposit accounts.

Noninterest income is expected to show a modest increase throughout 2012 from fourth quarter levels. This is primarily due to anticipated growth in new customers and increased contribution from key fee income activities including capital markets, treasury management services, and brokerage, reflecting the impact of our cross-sell and product penetration initiatives throughout the company.

We anticipate making progress on improving our expense efficiency ratio, though this will likely reflect the benefit of revenue growth as we expect expenses could increase slightly. While we will continue our focus on improving expense efficiencies throughout the company, these improvements could be offset by additional regulatory costs and expenses associated with strategic actions, such as the opening of 40 in-store branches and expenses relating to the consolidation of 29 traditional branches.

Nonaccrual loans and net charge-offs are expected to continue to decline. The level of provision for credit losses is currently in line with our long-term expectations. However, there could be some quarterly volatility given the absolute low level and the uncertain and uneven nature of the economic recovery.

We anticipate the effective 2012 tax rate to approximate 35% of income before income taxes, less approximately \$65 to \$75 million of permanent tax differences primarily related to tax-exempt income, tax-advantaged investments, and general business credits.

Please see the 2011 Fourth Quarter Performance Discussion for an additional detailed review of this quarter's performance. This document can be found at: <a href="http://www.investquest.com/iq/h/hban/ne/finnews/">http://www.investquest.com/iq/h/hban/ne/finnews/</a>

#### Conference Call / Webcast Information

Huntington's senior management will host an earnings conference call on Thursday, January 19, 2012, at 10:00 a.m. (Eastern Time). The call may be accessed via a live Internet webcast at www.huntington-ir.com or through a dial-in telephone number at (877) 684-3807; Conference ID 37549768. Slides will be available at www.huntington-ir.com about an hour prior to the call. A replay of the webcast will be archived in the Investor Relations section of Huntington's web site, www.huntington.com. A telephone replay will be available two hours after the completion of the call through January 31, 2012 at (855) 859-2056; Conference ID 37549768.

#### Forward-looking Statement

This document contains certain forward-looking statements, including certain plans, expectations, goals, projections, and statements, which are subject to numerous assumptions, risks, and uncertainties. Forward-looking statements may be identified by words such as expect, anticipate, believe, intend, estimate, plan, target, goal, or similar expressions, or future or conditional verbs such as will, may, might, should, would, could, or similar variations.

While there is no assurance that any list of risks and uncertainties or risk factors is complete, below are certain factors which could cause actual results to differ materially from those contained or implied in the forward-looking statements: (1) worsening of credit quality performance due to a number of factors such as the underlying value of the collateral could prove less valuable than otherwise assumed and assumed cash flows may be worse than expected; (2) changes in economic conditions, including impacts from the continuing economic uncertainty in the US, the European Union, and other areas; (3) movements in interest rates; (4) competitive pressures on product pricing and services; (5) success, impact, and timing of our business strategies, including market acceptance of any new products or services introduced to implement our "Fair Play" banking philosophy; (6) changes in accounting policies and principles and the accuracy of our assumptions and estimates used to prepare our financial statements; (7) extended disruption of vital infrastructure; (8) the final outcome of significant litigation; (9) the nature, extent, timing and results of governmental actions, examinations, reviews and reforms including those related to the Dodd-Frank Wall Street Reform and Consumer Protection Act, as well as future regulations which will be adopted by the relevant regulatory agencies, including the Consumer Financial Protection Bureau (CFPB), to implement the Act's provisions; and (10) the outcome of judicial and regulatory decisions regarding practices in the residential mortgage industry, including among other things the processes followed for foreclosing residential mortgages. Additional factors that could cause results to differ materially from those described above can be found in Huntington's 2010 Annual Report on Form 10-K, and documents subsequently filed by Huntington with the Securities and Exchange Commission. All forward-looking statements included in this document are based on information available at the t

#### **Basis of Presentation**

#### Use of Non-GAAP Financial Measures

This document may contain GAAP financial measures and non-GAAP financial measures where management believes it to be helpful in understanding Huntington's results of operations or financial position. Where non-GAAP financial measures are used, the comparable GAAP financial measure, as well as the reconciliation to the comparable GAAP financial measure, can be found in this document, the 2011 Fourth Quarter Performance Discussion and Quarterly Financial Review supplements to this document, the fourth quarter earnings conference call slides, or the Form 8-K related to this document, all of which can be found on Huntington's website at <a href="https://www.huntington-ir.com">www.huntington-ir.com</a>.

#### Annualized data

Certain returns, yields, performance ratios, or quarterly growth rates are presented on an "annualized" basis. This is done for analytical and decision-making purposes to better discern underlying performance trends when compared to full year or year-over-year amounts. For example, loan and deposit growth rates, as well as net charge-off percentages, are most often expressed in terms of an annual rate like 8%. As such, a 2% growth rate for a quarter would represent an annualized 8% growth rate.

#### Fully-taxable equivalent interest income and net interest margin

Income from tax-exempt earning assets is increased by an amount equivalent to the taxes that would have been paid if this income had been taxable at statutory rates. This adjustment puts all earning assets, most notably tax-exempt municipal securities and certain lease assets, on a common basis that facilitates comparison of results to results of competitors.

#### Earnings per share equivalent data

Significant income or expense items may be expressed on a per common share basis. This is done for analytical and decision-making purposes to better discern underlying trends in total corporate earnings per share performance excluding the impact of such items. Investors may also find this information helpful in

their evaluation of the company's financial performance against published earnings per share mean estimate amounts, which typically exclude the impact of Significant Items. Earnings per share equivalents are usually calculated by applying a 35% effective tax rate to a pre-tax amount to derive an after-tax amount, which is divided by the average shares outstanding during the respective reporting period. Occasionally, when the item involves special tax treatment, the after-tax amount is disclosed separately, with this then being the amount used to calculate the earnings per share equivalent.

#### Rounding

Please note that columns of data in this document may not add due to rounding.

#### **About Huntington**

Huntington Bancshares Incorporated is a \$54 billion regional bank holding company headquartered in Columbus, Ohio. The Huntington National Bank, founded in 1866, provides full-service commercial, small business, and consumer banking services; mortgage banking services; treasury management and foreign exchange services; equipment leasing; wealth and investment management services; trust services; brokerage services; customized insurance brokerage and service programs; and other financial products and services. The principal markets for these services are Huntington's six-state banking franchise: Ohio, Michigan, Pennsylvania, Indiana, West Virginia, and Kentucky. The primary distribution channels include a banking network of over 650 trraditional branches and convenience branches located in grocery stores and retirement centers, and through an array of alternative distribution channels including internet and mobile banking, telephone banking, and over 1,300 ATMs. Through automotive dealership relationships within its six-state banking franchise area and selected other Midwest and New England states, Huntington also provides commercial banking services to the automotive dealers and retail automobile financing for dealer customers.

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# HUNTINGTON BANCSHARES 2011 FOURTH QUARTER PERFORMANCE DISCUSSION

Date: January 19, 2012

The following provides detailed earnings performance discussion that complements the summary review contained in Huntington Bancshares Incorporated's (NASDAQ: HBAN) 2011 Fourth Quarter Earnings Press Release, which can be found at: <a href="http://www.investquest.com/iq/h/hban/ne/finnews/">http://www.investquest.com/iq/h/hban/ne/finnews/</a>

Table 1 – Earnings Performance Summary

	2011						
		Fourth		Third		Chang	ge
(in millions)		Quarter		Quarter	Amount		%
Net interest income	\$	415.0	\$	406.5	\$	8.5	2%
Provision for credit losses		45.3		43.6		1.7	4
Noninterest income		229.4		258.6		(29.2)	(11)
Noninterest expense		430.3		439.1		(8.8)	(2)
Income before income taxes		168.8		182.3		(13.5)	(7)
Provison for income taxes		42.0		38.9		3.0	8
Net income		126.9		143.4		(16.5)	(12)
Dividends on preferred shares		7.7		7.7		_	0
Net income applicable to common shares	\$	119.2	\$	135.7	\$	(16.5)	(12)%
Net income per common share-diluted	\$	0.14	\$	0.16	\$	(0.02)	(13)%
	•		•			()	(10)/10
Revenue—fully-taxable equivalent (FTE)							
Net interest income	\$	415.0	\$	406.5	\$	8.5	2%
FTE adjustment		3.5		3.7		(0.2)	(5)
Net interest income—FTE		418.5		410.1		8.4	2
Noninterest income		229.4		258.6		(29.2)	(11)
Total revenue—FTE	\$	647.9	\$	668.7	\$	(20.8)	(3)%

#### Significant Items Influencing Financial Performance Comparisons

From time-to-time, revenue, expenses, or taxes are impacted by items we judge to be outside of ordinary banking activities and/or by items that, while they may be associated with ordinary banking activities, are so unusually large that we believe their outsized impact at that time to be infrequent or short-term in nature. We believe the disclosure of such "Significant Items" in current and prior period results aids analysts/investors in better understanding corporate performance trends. (See Significant Items under the Basis of Presentation for a full discussion.)

As shown in Table 2 below, there were two Significant Items impacting reported results for the 2011 fourth quarter and none in the third quarter of 2011 and one in the fourth quarter of 2010:

Table 2 – Significant Items Influencing Earnings Performance Comparisons

Three Months Ended		lmp	act	
(in millions, except per share)	An	nount <sup>(1)</sup>		EPS (2)
December 31, 2011 – GAAP income	\$	126.9	\$	0.14
<ul> <li>Gain on early extinguishment of debt, pre-tax</li> </ul>		9.7		0.01
<ul> <li>Visa® related derivative loss, pre-tax</li> </ul>		(6.4)		(0.00)
September 30, 2011 – GAAP income	\$	143.4	\$	0.16
December 31, 2010 – GAAP income	\$	122.9	\$	0.05
Deemed dividend		NA		(0.07)

- (1) Favorable (unfavorable) impact on GAAP income
- (2) After-tax; EPS reflected on a fully diluted basis

NA - Not applicable

#### Pre-Tax, Pre-Provision Income Trends

Pre-tax, pre-provision income (PTPP) is a metric we have used to analyze underlying performance during the last three years. This is because it analyzed earnings adjusted to exclude provision expense, which during the last three years has run higher than would be the expectation during a more normal credit environment. Our PTPP definition, also excluded securities gains or losses, amortization of intangibles, as well as Significant Items (see Pre-Tax, Pre-Provision Income in Basis of Presentation for a full discussion). With our credit costs now returning to more normal levels, going forward we do not intend to report a PTPP metric.

#### Pre-Tax, Pre-Provision Income (1)

			2010								
	F	ourth	Third	Third S		Seco			First		Fourth
(in millions)	C	uarter	Quarter	(	Quarter	r Quarter		(	Quarter		
Income Before Income Taxes	\$	168.8	\$ 182.3	\$	194.9	\$	161.2	\$	157.9		
Add: Provision for credit losses		45.3	43.6		35.8		49.4		87.0		
Less: Securities (losses) gains		(3.9)	(1.4)		1.5		0.0		(0.1)		
Add: Amortization of intangibles		13.2	13.4		13.4		13.4		15.0		
Less: Significant items (1)											
Additions to litigation reserves		_	_		_		(17.0)		_		
Gain on early extinguishment of debt (2)		9.7	_		_		· — ·		_		
Visa® related derivative loss		(6.4)	_		_		_				
Pre-Tax, Pre-Provision Income (1)	\$	227.8	\$ 240.7	\$	242.6	\$	240.9	\$	260.1		
Linked-quarter change—amount	\$	(12.8)	\$ (1.9)	\$	1.6	\$	(19.1)	\$	(5.2)		
Linked-quarter change—percent	·	-5.3%	-0.8%		0.7%	)	-7.4%		-1.9%		

- (1) See Basis of Presentation for definition
- (2) Only includes transactions deemed significant

Pre-tax, pre-provision income was \$227.8 million in the current quarter, down \$12.8 million, or 5%, from the prior quarter. This primarily reflected a \$29.2 million decline in noninterest income as the prior quarter included a \$15.5 million auto loan securitization gain.

#### Net Interest Income, Net Interest Margin, and Average Balance Sheet

#### 2011 Fourth Quarter versus 2011 Third Quarter

Fully-taxable equivalent net interest income increased \$8.4 million, or 2%, from the 2011 third quarter. This reflected the combination of a \$0.4 billion, or 1% (3% annualized), increase in average earning assets, driven by a \$0.2 billion, or 1% (2% annualized), increase in average loans, as well as a 4 basis point increase in the fully-taxable equivalent net interest margin to 3.38%. The primary items impacting the net interest margin increase were:

15 basis points positive impact from improved deposit pricing and an increase in low cost deposits.

#### Partially offset by:

- · 4 basis points negative impact from lower loan yields and a shift to lower-yield, higher quality credits.
- 4 basis points negative impact from other items including the third quarter automobile securitization.
- 3 basis points negative impact from lower yield securities and reduced derivatives income.

#### Table 3 - Loans and Leases - 4Q11 vs. 3Q11

		20	)11				
	F	ourth		Third		Chan	ge
(in billions)	Q	uarter	Q	uarter	Amo	ount	%
Average Loans and Leases							
Commercial and industrial	\$	14.2	\$	13.7	\$	0.6	4%
Commercial real estate		6.0		6.1		(0.2)	(3)
Total commercial		20.2		19.8		0.4	2
Automobile		5.6		6.2		(0.6)	(9)
Home equity		8.1		8.0		0.1	2
Residential mortgage		5.0		4.8		0.3	5
Other consumer		0.5		0.5		(0.0)	(2)
Total consumer		19.3		19.5		(0.2)	(1)
Total loans and leases	\$	39.5	\$	39.3	\$	0.2	1%

Average total loans and leases increased \$0.2 billion, or 1% (2% annualized), from the 2011 third quarter, primarily reflecting:

• \$0.6 billion, or 4% (16% annualized), growth in average commercial and industrial (C&I) loans, reflecting increased activity from multiple business lines including equipment finance, large corporate, and dealer floorplan. However, C&I utilization rates were down slightly from the prior quarter due to an increase in unfunded loan commitments.

#### Partially offset by:

• \$0.6 billion, or 9% (37% annualized), decline in average automobile loans. Automobile loans continued to see strong levels of originations throughout the quarter. The decline in fourth quarter average balances reflected a full quarter's impact of the \$1.0 billion automobile loan securitization completed on September 15. In addition, on December 31, we reclassified \$1.3 billion of auto loans to loans held for sale as we plan to complete another securitization in the first half of 2012.

Table 4 - Deposits - 4Q11 vs. 3Q11

		20	111					
	F	ourth	Third		- Change			
(in billions)	Qı	uarter	(	Quarter	Amount		%	
Average Deposits								
Demand deposits—noninterest bearing	\$	10.7	\$	8.7	\$	2.0	23%	
Demand deposits—interest bearing		5.6		5.6		(0.0)	(0)	
Total demand deposits		16.3		14.3		2.0	14	
Money market deposits		13.6		13.3		0.3	2	
Savings and other domestic deposits		4.7		4.8		(0.0)	(1)	
Core certificates of deposit		6.8		7.6		(0.8)	(11)	
Total core deposits		41.4		40.0		1.4	3	
Other domestic deposits of \$250,000 or more		0.4		0.4		0.0	5	
Brokered deposits and negotiable CDs		1.4		1.5		(0.1)	(8)	
Other deposits		0.4		0.4		0.0	8	
Total deposits	\$	43.6	\$	42.3	\$	1.3	3%	

Average total deposits increased \$1.3 billion, or 3% (14% annualized), from the 2011 third quarter primarily reflecting:

- \$2.0 billion, or 14% (56% annualized), increase in demand deposits. This was driven primarily by growth in commercial and consumer noninterest-bearing demand deposits. Commercial noninterest bearing demand deposit growth was particularly strong again this quarter, reflecting not only new growth but also the movement of \$0.6 billion of short-term deposits that were previously collateralized short-term borrowings.
- \$0.3 billion, or 2% (8% annualized), increase in average money market deposits.

#### Partially offset by:

• \$0.8 billion, or 11% (43% annualized), decrease in core certificates of deposits.

#### 2011 Fourth Quarter versus 2010 Fourth Quarter

Fully-taxable equivalent net interest income decreased \$0.5 million, or less than 1%, from the year-ago quarter. This reflected the \$0.1 billion, or less than 1%, decrease in average total earning assets, partially offset by a 1 basis point increase in the fully-taxable equivalent net interest margin. The decrease in average earning assets reflected a combination of factors including:

\$1.7 billion, or 17%, decrease in average total available-for-sale securities.

#### Partially offset by:

• \$1.7 billion, or 5%, increase in average total loans and leases.

The 1 basis point increase in the fully-taxable equivalent net interest margin reflected the positive impact of increases in low cost deposits and lower deposit pricing, partially offset by reduction in derivatives income, lower loan yields, and lower securities yields.

Table 5 - Loans and Leases - 4Q11 vs. 4Q10

		Fourth	Quarte	<u> </u>	Change			
(in billions)	-	2011		2010	Amount		%	
Average Loans and Leases						,		
Commercial and industrial	\$	14.2	\$	12.8	\$	1.5	11%	
Commercial real estate		6.0		6.8		(0.8)	(12)	
Total commercial		20.2		19.6		0.6	3	
Automobile		5.6		5.5		0.1	2	
Home equity		8.1		7.7		0.4	6	
Residential mortgage		5.0		4.4		0.6	14	
Other consumer		0.5		0.6		(0.1)	(11)	
Total consumer		19.3		18.2		1.1	6	
Total loans and leases	\$	39.5	\$	37.8	\$	1.7	5%	

Average total loans and leases increased \$1.7 billion, or 5%, from the year-ago quarter primarily reflecting:

- \$1.5 billion, or 11%, increase in average C&I loans reflected a combination of factors, including the benefits from our strategic initiatives focusing on large corporate and equipment finance. In addition, we continued to see growth in more traditional middle-market and business banking loans. This growth was evident despite line utilization rates that remained well below historical norms.
- \$0.6 billion, or 14%, increase in average residential mortgages.

#### Partially offset by:

• \$0.8 billion, or 12%, decrease in average CRE loans, reflecting the continued execution of our plan to reduce this exposure, primarily in the noncore CRE segment. This reduction is expected to continue at a slower pace.

Table 6 - Deposits - 4Q11 vs. 4Q10

	Fourth Quarter					Char	nge
(in billions)		2011		2010	Α	mount	%
Average Deposits							
Demand deposits—noninterest bearing	\$	10.7	\$	7.2	\$	3.5	49%
Demand deposits—interest bearing		5.6		5.3		0.3	5
Total demand deposits		16.3		12.5		3.8	30
Money market deposits		13.6		13.2		0.4	3
Savings and other domestic deposits		4.7		4.6		0.1	1
Core certificates of deposit		6.8		8.6		(1.9)	(22)
Total core deposits		41.4		38.9		2.4	6
Other domestic deposits of \$250,000 or more		0.4		0.7		(0.3)	(45)
Brokered deposits and negotiable CDs		1.4		1.6		(0.2)	(10)
Other deposits		0.4		0.4		(0.0)	(2)
Total deposits	\$	43.6	\$	41.7	\$	1.9	5%

Average total deposits increased \$1.9 billion, or 5%, from the year-ago quarter primarily reflecting:

• \$2.4 billion, or 6%, growth in average total core deposits. The drivers of this change were a \$3.8 billion, or 30%, growth in average total demand deposits, partially offset by \$1.9 billion, or 22%, decline in average core certificates of deposit.

#### Partially offset by:

• \$0.3 billion, or 45%, decline in average other domestic deposits of \$250,000 or more, reflecting a strategy to reduce such noncore funding.

#### **Provision for Credit Losses**

The provision for credit losses increased \$1.7 million, or 4%, from the prior quarter. This reflected a smaller reduction of the allowance for credit losses (ACL) than in the prior quarter due to the continued, but slower improvement in credit quality as we gradually migrate toward normal levels. This was partially offset by the benefit from a lower level of net charge-offs (NCO). The period end ACL as a percentage of total loans and leases decreased to 2.60% from 2.71%. However, the ACL as a percentage of period end total nonaccrual loans (NALs) remained at 187%. NCOs were \$83.9 million, or an annualized 0.85% of average total loans and leases, down 7% from \$90.6 million, or 0.92%, in the prior quarter (see Credit Quality discussion).

#### **Noninterest Income**

#### 2011 Fourth Quarter versus 2011 Third Quarter

#### Table 7 - Noninterest Income - 4Q11 vs. 3Q11

		20	11				
	Fo	ourth	Т	Third		Chang	j <b>e</b>
(in millions)	Qι	ıarter	Qı	Quarter Amount			%
Noninterest Income							
Service charges on deposit accounts	\$	63.3	\$	65.2	\$	(1.9)	(3)%
Trust services		28.8		29.5		(0.7)	(2)
Electronic banking income		18.3		32.9		(14.6)	(44)
Mortgage banking income		24.1		12.8		11.3	88
Brokerage income		18.7		20.3		(1.7)	(8)
Insurance income		17.9		17.2		0.7	4
Bank owned life insurance income		14.3		15.6		(1.4)	(9)
Capital markets fees		9.8		11.3		(1.4)	(13)
Gain on sale of loans		2.9		19.1		(16.2)	(85)
Automobile operating lease income		4.7		5.9		(1.2)	(20)
Securities (losses) gains		(3.9)		(1.4)		(2.5)	(187)
Other income		30.5		30.1		0.4	1
Total noninterest income	\$	229.4	\$	258.6	\$	(29.2)	(11)%

Noninterest income decreased \$29.2 million, or 11%, from the prior quarter primarily reflecting:

- \$16.2 million, or 85%, decline in gain on sale of loans, as the prior quarter included a \$15.5 million gain from that quarter's automobile loan securitization.
- \$14.6 million, or 44%, decrease in electronic banking income and service charges on deposit accounts, primarily driven by a \$17.3 million reduction related to implementing the lower debit card interchange fee structure mandated in the Durbin Amendment of the Dodd-Frank Act. This full impact was partially offset by fees generated by continued strong customer growth.

#### Partially offset by:

• \$11.3 million, or 88%, increase in mortgage banking income driven by a \$5.6 million increase in origination and secondary marketing income. The linked-quarter comparison was also favorably impacted by the fact that the current quarter's net mortgage servicing rights (MSR) hedging loss of \$4.0 million was less than the prior quarter's \$9.2 million net loss.

Other income increased by \$0.4 million and included a \$7.5 million increase in mezzanine gains that were partially offset by a \$6.4 million negative impact related to an increase in the liability associated with the sale of our Visa® Class B shares in 2009.

#### 2011 Fourth Quarter versus 2010 Fourth Quarter

#### Table 8 - Noninterest Income - 4Q11 vs. 4Q10

	Fourth	Quarte	er	Cha	nge
(in millions)	2011		2010	Amount	%
Noninterest Income					
Service charges on deposit accounts	\$ 63.3	\$	55.8	\$ 7.5	13%
Trust services	28.8		29.4	(0.6)	(2)
Electronic banking income	18.3		28.9	(10.6)	(37)
Mortgage banking income	24.1		53.2	(29.1)	(55)
Brokerage Income	18.7		17.0	1.7	10
Insurance Income	17.9		19.7	(1.8)	(9)
Bank owned life insurance income	14.3		16.1	(1.8)	(11)
Capital markets fees	9.8		8.8	`1.0 <sup>°</sup>	`12 <sup>′</sup>
Gain on sale of loans	2.9		3.4	(0.5)	(16)
Automobile operating lease income	4.7		10.5	(5.7)	(55)
Securities (losses) gains	(3.9)		(0.1)	(3.8)	(3665)
Other income	30.5		21.6	8.8	` 41 <sup>′</sup>
Total noninterest income	\$ 229.4	\$	264.2	\$ (34.9)	(13)%

Noninterest income declined \$34.9 million, or 13%, from the year-ago quarter primarily reflecting:

- \$29.1 million, or 55%, decrease in mortgage banking income. This primarily reflected a \$27.0 million decrease in origination and secondary marketing income, as originations decreased 39% from the year-ago quarter. Also impacting the year-over-year comparison was a \$4.0 million net MSR hedging loss in the current quarter compared to a net MSR hedging gain of \$2.6 million in the year-ago quarter.
- \$10.6 million, or 37%, decrease in electronic banking income, primarily due to the \$10.4 million negative impact related to implementing the mandated lower debit card interchange fee structure.
- \$5.7 million, or 55%, decline in automobile operating lease income reflecting the impact of a declining portfolio as a result of having exited that business in 2008.

#### Partially offset by:

- \$7.5 million, or 13%, increase in service charges on deposits, primarily reflecting fees resulting from continued strong customer growth.
- \$8.8 million, or 41%, increase in other income, primarily reflecting an \$8.2 million increase in mezzanine gains.

#### Noninterest Expense

#### 2011 Fourth Quarter versus 2011 Third Quarter

#### Table 9 - Noninterest Expense - 4Q11 vs. 3Q11

		20	)11			
	F	ourth		Third	Change	,
(in millions)	Q	uarter		Quarter	Amount	%
Noninterest Expense						
Personnel costs	\$	228.1	\$	226.8	\$ 1.3	1%
Outside data processing and other services		53.4		49.6	3.8	8
Net occupancy		26.8		27.0	(0.1)	(0)
Equipment		25.9		22.3	3.6	16
Deposit and other insurance expense		18.5		17.5	1.0	6
Marketing		16.4		22.3	(5.9)	(26)
Professional services		16.8		20.3	(3.5)	(17)
Amortization of intangibles		13.2		13.4	(0.2)	(2)
Automobile operating lease expense		3.4		4.4	(1.0)	(23)
OREO and foreclosure expense		5.0		4.7	0.3	7
Gain on early extinguishment of debt		(9.7)			(9.7)	NR
Other expense		32.5		31.0	1.6	5
Total noninterest expense	\$	430.3	\$	439.1	\$ (8.8)	(2)%
(in thousands)						
Number of employees (full-time equivalent)		11.2		11.5	(0.2)	(2)%

NR-Not relevant, as denominator of calculation is zero in prior period

Noninterest expense decreased \$8.8 million, or 2%, from the prior quarter. This primarily reflected:

- \$9.7 million gain on the early extinguishment of debt related to the exchange of certain trust preferred securities.
- \$5.9 million, or 26%, seasonal decrease in marketing expenses.

#### Partially offset by:

- \$3.8 million, or 8%, increase in outside data processing and other services, reflecting the costs associated with the conversion to a new debit card processor.
- \$3.6 million, or 16%, increase in equipment expenses, reflecting the accelerated depreciation associated with the planned consolidation of 29 branches in the first quarter of 2012.

#### 2011 Fourth Quarter versus 2010 Fourth Quarter

#### Table 10 - Noninterest Expense - 4Q11 vs. 4Q10

	 Fourth	Quart	er		9	
(in millions)	2011		2010	Amount		%
Noninterest Expense						
Personnel costs	\$ 228.1	\$	212.2	\$	15.9	8%
Outside data processing and other services	53.4		40.9		12.5	30
Net occupancy	26.8		26.7		0.2	1
Equipment	25.9		22.1		3.8	17
Deposit and other insurance expense	18.5		23.3		(4.8)	(21)
Marketing	16.4		16.2		0.2	1
Professional services	16.8		21.0		(4.3)	(20)
Amortization of intangibles	13.2		15.0		(1.9)	(12)
Automobile operating lease expense	3.4		8.1		(4.8)	(59)
OREO and foreclosure expense	5.0		10.5		(5.5)	(52)
Gain on early extinguishment of debt	(9.7)		_		(9.7)	NR
Other expense	32.5		38.5		(6.0)	(16)
Total noninterest expense	\$ 430.3	\$	434.6	\$	(4.3)	(1)%
(in thousands)						
Number of employees (full-time equivalent)	11.2		11.3		(0.1)	(1)%

NR—Not relevant, as denominator of calculation is zero in prior period

Noninterest expense decreased \$4.3 million, or 1%, from the year-ago quarter primarily reflecting:

- \$9.7 million gain on the early extinguishment of debt related to the exchange of certain trust preferred securities.
- \$5.5 million, or 52%, decrease in OREO and foreclosure expense.
- \$4.8 million, or 21%, decrease in deposit and other insurance expense.
- \$4.8 million, or 59%, decline in automobile operating lease expense as the portfolio continued its planned runoff as we exited that business in 2008.

#### Partially offset by:

- \$15.9 million, or 8%, increase in personnel costs, primarily reflecting an increase in salary and benefit-related expenses.
- \$12.5 million, or 30%, increase in outside data processing and other services, reflecting costs associated with converting to a new debit card processer and the implementation of strategic initiatives.

#### **Income Taxes**

The provision for income taxes in the 2011 fourth quarter was \$42.0 million. The effective tax rate for the 2011 fourth quarter was 24.9%. At December 31, 2011, we had a net deferred tax asset of \$364.8 million. Based on both positive and negative evidence and our level of forecasted future taxable income, there was no impairment to the deferred tax asset at December 31, 2011. The total disallowed deferred tax asset for regulatory capital purposes was \$39.1 million at December 31, 2011 and \$19.4 million at September 30, 2011.

We anticipate the effective tax rate for 2012 to approximate 35% of income before income taxes, less approximately \$65 to \$75 million of permanent tax differences primarily related to tax-exempt income, tax-advantaged investments, and general business credits.

#### Credit Quality Performance Discussion

Credit quality performance in the 2011 fourth quarter reflected continued improvement in the overall loan portfolio relating to net charge-off activity, as well as in key credit quality metrics, including a 4% decline in nonperforming assets and a 6% decline in the level of Criticized commercial loans compared to the prior quarter.

#### Net Charge-Offs (NCOs)

Table 11 - Net Charge-Offs

				201	1					2010
		urth		Third		Second		First		Fourth
(in millions)	Qu	arter		Quarter		Quarter	(	Quarter		Quarter
Net Charge-offs		40.0	_	47.0	•	40.7	•	40.0	_	<b>50.</b> 4
Commercial and industrial	\$	10.9	\$	17.9	\$	18.7	\$	42.2	\$	59.1
Commercial real estate		28.4		24.4		27.6		67.7		44.9
Total commercial		39.3		42.3		46.3		109.9		104.0
Automobile		4.2		3.9		2.3		4.7		7.0
Home equity		23.4		26.2		25.4		26.7		29.2
Residential mortgage		9.7		11.6		16.5		18.9		26.8
Other consumer		7.2		6.6		7.1		4.9		5.3
Total consumer		44.6		48.2		51.2		55.2		68.3
Total net charge-offs	\$	83.9	\$	90.6	\$	97.5	\$	165.1	\$	172.3
Net Charge-offs—annualized percentages										
Commercial and industrial		0.31%		0.52%		0.56%		1.29%		1.85%
Commercial real estate		1.91		1.60		1.77		4.15		2.64
Total commercial		0.78		0.86		0.94		2.24		2.13
Automobile		0.30		0.25		0.15		0.33		0.51
Home equity		1.15		1.31		1.29		1.38		1.51
Residential mortgage		0.77		0.97		1.44		1.70		2.42
Other consumer		5.67		5.05		5.27		3.47		3.66
Total consumer		0.92		0.99		1.08		1.20		1.50
Total net charge-offs		0.85%		0.92%		1.01%		1.73%		1.82%

Total net charge-offs for the 2011 fourth quarter were \$83.9 million, or an annualized 0.85% of average total loans and leases. This was down \$6.6 million, or 7%, from \$90.6 million, or an annualized 0.92%, in the prior quarter.

Total C&I net charge-offs for the 2011 fourth quarter were \$10.9 million, or an annualized 0.31%, down 39% from \$17.9 million, or an annualized 0.52% of related loans, in the prior quarter. This decline was evident across our geographic footprint and was consistent with our portfolio composition.

Current quarter CRE net charge-offs were \$28.4 million, or an annualized 1.91% of average CRE loans. This was up \$3.9 million, or 16%, from \$24.4 million, or an annualized 1.60%, in the prior quarter. There was no concentration in either geography or project type and the charge-offs were generally associated with small relationships. Based on asset quality trends, we anticipate lower level of CRE NCOs in future quarters.

Total consumer net charge-offs in the current quarter were \$44.6 million, or an annualized 0.92% of average total consumer loans, down \$3.6 million, or 7%, from \$48.2 million, or an annualized 0.99%, in the prior quarter.

Automobile loan and lease net charge-offs were \$4.2 million, or an annualized 0.30% of related average balances, up 10% from \$3.9 million, or an annualized 0.25%, in the prior quarter and in line with seasonal expectations. These relatively low levels of net charge-offs reflected the continued high credit quality of originations and a strong resale market for used vehicles.

Residential mortgage net charge-offs in the fourth quarter were \$9.7 million, or an annualized 0.77% of related loans, down 16% from \$11.6 million, or an annualized 0.97%, in the prior quarter and were consistent with expectations for a continued downward trend.

Home equity net charge-offs were \$23.4 million, or an annualized 1.15% of related average balances, down 11% from \$26.2 million, or an annualized 1.31%, in the prior quarter and were consistent with our expectations for continued improvement.

#### Nonaccrual Loans (NALs) and Nonperforming Assets (NPAs)

Table 12 - Nonaccrual Loans and Nonperforming Assets

			20	11				2010
(in millions)	 ec. 31		Sep. 30		Jun. 30		Mar. 31	Dec. 31
Nonaccrual loans and leases (NALs):								
Commercial and industrial	\$ 201.8	\$	209.6	\$	229.3	\$	260.4	\$ 346.7
Commercial real estate	229.9		257.1		291.5		305.8	363.7
Residential mortgage	68.7		61.1		59.9		44.8	45.0
Home equity	 40.7		37.2		33.5		25.3	22.5
Total nonaccrual loans and leases (NALs)	541.1		565.0		614.2		636.3	777.9
Other real estate, net:								
Residential	20.3		18.6		20.8		28.7	31.6
Commercial	 18.1		19.4		17.9		26.0	35.2
Total other real estate, net	38.4		38.0		38.7		54.6	66.8
Other NPAs (1)	 10.8		11.0					
Total nonperforming assets (NPAs)	\$ 590.3	\$	614.0	\$	652.9	\$	690.9	\$ 844.8
NAL ratio (2)	1.39%	1	1.45%		1.57%	)	1.66%	 2.04%
NPA ratio (3)	1.51		1.57		1.67		1.80	2.21

Other nonperforming assets represent an investment security backed by a municipal bond

Total nonaccrual loans and leases (NALs) were \$541.2 million at December 31, 2011, and represented 1.39% of total loans and leases. This was down \$23.9 million, or 4%, from \$565.0 million, or 1.45%, of total loans and leases, at the end of the prior quarter.

<sup>(2)</sup> Total NALs as a % of total loans and leases

<sup>(3)</sup> Total NPAs as a % of sum of loans and leases, impaired loans held for sale, and net other real estate

CRE NALs decreased \$27.2 million, or 11%, from the end of the prior quarter, reflecting both NCO activity and problem credit resolutions, including borrower payments and payoffs. We continue to be focused on early recognition of risks through our ongoing portfolio management processes.

C&I NALs decreased \$7.8 million, or 4%, from the end of the prior quarter, reflecting both NCO activity and problem credit resolutions, including payoffs. The decline was associated with loans throughout our footprint, with no specific geographic concentration.

In contrast, residential mortgage and home equity NALs increased \$7.5 million, or 12%, and \$3.5 million, or 10%, respectively. These increases reflected the current weak economic conditions and the continued decline of residential real estate property values. Both home equity and residential mortgage NALs have been written down to net realizable values less anticipated selling costs, which substantially limits any significant future risk of loss.

Nonperforming assets (NPAs), which include NALs, were \$590.3 million at December 31, 2011, and represented 1.51% of related assets. This was down \$23.7 million, or 4%, from \$614.0 million, or 1.57%, of related assets at the end of the prior quarter.

Table 13 - Accruing Loans 90 Days Past Due and Troubled Debt Restructured Loans

			201	11			2010
(in millions)	D	ec. 31	Sep. 30	J	lun. 30	Mar. 31	ec. 31
Accruing loans and leases past due 90 days or more:							
Total excluding loans guaranteed by the U.S. Government	\$	73.6	\$ 61.0	\$	57.7	\$ 73.6	\$ 87.7
Loans guaranteed by the U.S. Government		96.7	 84.4		77.0	 94.4	 98.3
Total loans and leases	\$	170.4	\$ 145.4	\$	134.6	\$ 168.0	\$ 185.9
Ratios (1)							
Excluding loans guaranteed by the U.S. government		0.19%	0.16%		0.15%	0.19%	0.23%
Guaranteed by U.S. government		0.25	0.21		0.19	0.25	0.26
Including loans guaranteed by the U.S. government		0.44	0.37		0.34	0.44	0.49
Accruing troubled debt restructured loans:							
Commercial	\$	304.0	\$ 321.6	\$	240.1	\$ 206.5	\$ 222.6
Residential mortgages		309.7	304.4		313.8	333.5	328.4
Other consumer		94.9	 89.6		75.0	 78.5	 76.6
Total accruing troubled debt restructured loans		708.6	 715.6		628.9	 618.4	 627.6
Nonaccruing troubled debt restructured loans:							
Commercial		70.5	74.3		77.7	37.9	33.5
Residential mortgages		26.1	20.9		14.4	8.5	5.8
Other consumer		0.5	 0.3		0.1	 0.0	 
Total nonaccruing troubled debt restructured loans		97.1	 95.4		92.3	 46.4	 39.3
Total troubled debt restructured loans	\$	805.7	\$ 811.0	\$	721.2	\$ 664.8	\$ 666.9

#### (1) Percent of related loans and leases

Total accruing loans and leases over 90 days past due, excluding loans guaranteed by the U.S. Government, were \$73.6 million at December 31, 2011, up \$12.6 million, or 21%, from the end of the prior quarter, and down \$14.0 million, or 16%, from the end of the year-ago period. On this same basis, the over 90-day delinquency ratio was 0.19% at December 31, 2011, up from 0.16% at the end of the prior quarter, and down 4 basis points from a year earlier.

#### Allowances for Credit Losses (ACL)

We maintain two reserves, both of which are available to absorb inherent credit losses: the allowance for loan and lease losses (ALLL) and the allowance for unfunded loan commitments and letters of credit (AULC). When summed together, these reserves constitute the total ACL.

#### Table 14 - Allowances for Credit Losses (ACL)

		20	11			2010
(in millions)	 Dec. 31	Sep. 30		Jun. 30	Mar. 31	Dec. 31,
Allowance for loan and lease losses (ALLL)	\$ 964.8	\$ 1,019.7	\$	1,071.1	\$ 1,133.2	\$ 1,249.0
Allowance for unfunded loan commitments and letters of credit	 48.5	 38.8		41.1	 42.2	 42.1
Allowance for credit losses (ACL)	\$ 1,013.3	\$ 1,058.5	\$	1,112.2	\$ 1,175.4	\$ 1,291.1
ALLL as a % of:						
Total loans and leases	2.48%	2.61%		2.74%	2.96%	3.28%
Nonaccrual loans and leases (NALs)	178	180		174	178	161
Nonperforming assets (NPAs)	163	166		164	164	148
ACL as a % of:						
Total loans and leases	2.60%	2.71%		2.84%	3.07%	3.39%
Nonaccrual loans and leases (NALs)	187	187		181	185	166
Nonperforming assets (NPAs)	172	172		170	170	153

At December 31, 2011, the ALLL was \$964.8 million, down \$54.9 million, or 5%, from \$1,019.7 million at the end of the prior quarter. Expressed as a percent of period-end loans and leases, the ALLL ratio at December 31, 2011, was 2.48%, down from 2.61% at September 30, 2011. The ALLL as a percent of NALs decreased to 178% at December 31, 2011, from 180% at September 30, 2011.

At December 31, 2011, the AULC was \$48.5 million, up \$9.7 million, or 25%, from the end of the prior quarter impacted by a single letter of credit that has been identified as Substandard.

On a combined basis, the ACL as a percent of total loans and leases at December 31, 2011, was 2.60%, down from 2.71% at the end of the prior quarter. The reduction was primarily a result of the continued improvement in the level of Criticized loans and a reduction in the level of specific reserves, partially offset by an increase in the allowance for unfunded loan commitments and letters of credit. It is important to note that despite the decline in the ACL ratio, given the decline in NALs, the ACL as a percent of NALs was unchanged at 187%.

#### Capital

#### Table 15 - Capital Ratios

			201	1			2010
(in millions)	D	ec. 31	Sep. 30		Jun. 30	Mar. 31	 Dec. 31,
Tangible common equity / tangible assets ratio		8.30%	8.22%		8.22%	7.81%	7.56%
Tier 1 common risk-based capital ratio		10.00%	10.17%		9.92%	9.75%	9.29%
Regulatory Tier 1 risk-based capital ratio		12.11%	12.37%		12.14%	12.04%	11.55%
Excess over 6.0% (1)	\$	2,804	\$ 2,827	\$	2,707	\$ 2,599	\$ 2,413
Regulatory Total risk-based capital ratio		14.77%	15.11%		14.89%	14.85%	14.46%
Excess over 10.0% (1)	\$	2,189	\$ 2,268	\$	2,156	\$ 2,087	\$ 1,939
Total risk-weighted assets	\$	45,892	\$ 44,376	\$	44,081	\$ 43,025	\$ 43,471

#### (1) "Well-capitalized" regulatory threshold

The tangible common equity to asset ratio at December 31, 2011, was 8.30%. Our Tier 1 common risk-based capital ratio at quarter end was 10.00%, down from 10.17% at the end of the prior quarter. In addition, our regulatory Tier 1 and Total risk-based capital ratios were 12.11% and 14.77%, respectively, down from 12.37% and 15.11%, respectively, at the end of the prior quarter. These decreases primarily reflected the impact of higher period end risk-weighted assets.

#### Forward-looking Statement

This document contains certain forward-looking statements, including certain plans, expectations, goals, projections, and statements, which are subject to numerous assumptions, risks, and uncertainties. Forward-looking statements may be identified by words such as expect, anticipate, believe, intend, estimate, plan, target, goal, or similar expressions, or future or conditional verbs such as will, may, might, should, would, could, or similar variations.

While there is no assurance that any list of risks and uncertainties or risk factors is complete, below are certain factors which could cause actual results to differ materially from those contained or implied in the forward-looking statements: (1) worsening of credit quality performance due to a number of factors such as the underlying value of the collateral could prove less valuable than otherwise assumed and assumed cash flows may be worse than expected; (2) changes in economic conditions, including impacts from the continuing economic uncertainty in the US, the European Union, and other areas; (3) movements in interest rates; (4) competitive pressures on product pricing and services; (5) success, impact, and timing of our business strategies, including market acceptance of any new products or services introduced to implement our "Fair Play" banking philosophy; (6) changes in accounting policies and principles and the accuracy of our assumptions and estimates used to prepare our financial statements; (7) extended disruption of vital infrastructure; (8) the final outcome of significant litigation; (9) the nature, extent, timing and results of governmental actions, examinations, reviews and reforms including those related to the Dodd-Frank Wall Street Reform and Consumer Protection Act, as well as future regulations which will be adopted by the relevant regulatory agencies, including the Consumer Financial Protection Bureau (CFPB), to implement the Act's provisions; and (10) the outcome of judicial and regulatory decisions regarding practices in the residential mortgage industry, including among other things the processes followed for foreclosing residential mortgages. Additional factors that could cause results to differ materially from those described above can be found in Huntington's 2010 Annual Report on Form 10-K, and documents subsequently filed by Huntington with the Securities and Exchange Commission. All forward-looking statements included in this document are based on information available at the t

#### **Basis of Presentation**

#### Use of Non-GAAP Financial Measures

This document may contain GAAP financial measures and non-GAAP financial measures where management believes it to be helpful in understanding Huntington's results of operations or financial position. Where non-GAAP financial measures are used, the comparable GAAP financial measure, as well as the reconciliation to the comparable GAAP financial measure, can be found in this document, the 2011 Fourth Quarter Earnings Press Release and Quarterly Financial Review, the 2011 fourth quarter earnings conference call slides, or the Form 8-K related to this document, all of which can be found on Huntington's website at <a href="https://www.huntington-ir.com">www.huntington-ir.com</a>.

#### Significant Items

From time to time, revenue, expenses, or taxes are impacted by items judged by Management to be outside of ordinary banking activities and/or by items that, while they may be associated with ordinary banking activities, are so unusually large that their outsized impact is believed by Management at that time to be infrequent or short term in nature. We refer to such items as "Significant Items". Most often, these Significant Items result from factors originating outside the company – e.g., regulatory actions/assessments, windfall gains, changes in accounting principles, one-time tax assessments/refunds, litigation actions, etc. In other cases they may result from Management decisions associated with significant corporate actions out of the ordinary course of business – e.g., merger/restructuring charges, recapitalization actions, goodwill impairment, etc.

Even though certain revenue and expense items are naturally subject to more volatility than others due to changes in market and economic environment conditions, as a general rule volatility alone does not define a Significant Item. For example, changes in the provision for credit losses, gains/losses from investment activities, asset valuation write-downs, etc., reflect ordinary banking activities and are, therefore, typically excluded from consideration as a Significant Item.

Management believes the disclosure of "Significant Items" in current and prior period results aids analysts/investors in better understanding corporate performance and trends so that they can ascertain which of such items, if any, they may wish to include/exclude from their analysis of the company's performance—i.e., within the context of determining how that performance differed from their expectations, as well as how, if at all, to adjust their estimates of future performance accordingly. To this end, Management has adopted a practice of listing "Significant Items" in its external disclosure documents (e.g., earnings press releases, guarterly performance discussions, investor presentations, Forms 10-Q and 10-K).

"Significant Items" for any particular period are not intended to be a complete list of items that may materially impact current or future period performance. A number of items could materially impact these periods, including those described in Huntington's 2010 Annual Report on Form 10-K and other factors described from time to time in Huntington's other filings with the Securities and Exchange Commission.

#### Pre-Tax, Pre-Provision Income

One non-GAAP performance metric that Management believes is useful in analyzing underlying performance trends is pre-tax, pre-provision income. This is the level of earnings adjusted to exclude the impact of:

- provision expense, which is excluded because its absolute level is elevated and volatile in times of economic stress;
- available-for-sale and other securities gains/losses, which are excluded because in times of economic stress securities market valuations may also become particularly volatile;
- amortization of intangibles expense, which is excluded because return on tangible common equity is a key metric used by Management to gauge performance trends; and
- certain items identified by Management to be outside of ordinary banking activities, and/or by items that, while they may be associated with ordinary banking activities, are so unusually large that their outsized impact is believed by Management at the time to be infrequent or short-term in nature, which Management believes may distort the company's underlying performance trends.

#### Annualized data

Certain returns, yields, performance ratios, or quarterly growth rates are presented on an "annualized" basis. This is done for analytical and decision-making purposes to better discern underlying performance trends when compared to full year or year-over-year amounts. For example, loan and deposit growth rates, as well as net charge-off percentages, are most often expressed in terms of an annual rate like 8%. As such, a 2% growth rate for a quarter would represent an annualized 8% growth rate.

#### Fully-taxable equivalent interest income and net interest margin

Income from tax-exempt earning assets is increased by an amount equivalent to the taxes that would have been paid if this income had been taxable at statutory rates. This adjustment puts all earning assets, most notably tax-exempt municipal securities and certain lease assets, on a common basis that facilitates comparison of results to results of competitors.

#### Earnings per share equivalent data

Significant income or expense items may be expressed on a per common share basis. This is done for analytical and decision-making purposes to better discern underlying trends in total corporate earnings per share performance excluding the impact of such items. Investors may also find this information helpful in their evaluation of the company's financial performance against published earnings per share mean estimate amounts, which typically exclude the impact of Significant Items. Earnings per share equivalents are usually calculated by applying a 35% effective tax rate to a pre-tax amount to derive an after-tax amount, which is divided by the average shares outstanding during the respective reporting period. Occasionally, when the item involves special tax treatment, the after-tax amount is disclosed separately, with this then being the amount used to calculate the earnings per share equivalent.

#### Rounding

Please note that columns of data in this document may not add due to rounding.

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#### HUNTINGTON BANCSHARES INCORPORATED Quarterly Financial Review December 2011

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#### **Notes:**

The preparation of financial statement data in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect amounts reported. Actual results could differ from those estimates. Certain prior period amounts have been reclassified to conform to the current period's presentation.

#### Non-Regulatory Capital Ratios

In addition to capital ratios defined by banking regulators, the Company considers various other measures when evaluating capital utilization and adequacy, including:

- Tangible common equity to tangible assets,
- Tier 1 common equity to risk-weighted assets using Basel I definition, and
- Tangible common equity to risk-weighted assets using Basel I definition.

These non-regulatory capital ratios are viewed by management as useful additional methods of reflecting the level of capital available to withstand unexpected market conditions. Additionally, presentation of these ratios allows readers to compare the Company's capitalization to other financial services companies. These ratios differ from capital ratios defined by banking regulators principally in that the numerator excludes preferred securities, the nature and extent of which varies among different financial services companies. These ratios are not defined in Generally Accepted Accounting Principles ("GAAP") or federal banking regulations. As a result, these non-regulatory capital ratios disclosed by the Company may be considered non-GAAP financial measures.

Because there are no standardized definitions for these non-regulatory capital ratios, the Company's calculation methods may differ from those used by other financial services companies. Also, there may be limits in the usefulness of these measures to investors. As a result, the Company encourages readers to consider the consolidated financial statements and other financial information contained in this press release in their entirety, and not to rely on any single financial measure.

# HUNTINGTON BANCSHARES INCORPORATED Quarterly Key Statistics(1) (Unaudited)

		201	1			2010	Percent Changes	vs.
(dollar amounts in thousands, except per share amounts)		Fourth		Third		Fourth	3Q11	4Q10
Net interest income	\$	415,025	\$	406,478	\$	415,294	2%	(0)%
Provision for credit losses	-	45,291	-	43,586	-	86,973	4	(48)
Noninterest income		229,352		258,559		264,220	(11)	(13)
Noninterest expense		430,274		439,118		434,593	(2)	(1)
Income before income taxes		168,812		182,333		157,948	(7)	7
Provision for income taxes		41,954		38,942		35,048	8	20
Net income	\$	126,858	\$	143,391	¢	122,900	(12)%	3%
	<u> </u>		Φ		φ		(12)/0	
Dividends on preferred shares		7,703		7,703		83,754		(91)
Net income applicable to common shares	\$	119,155	\$	135,688	\$	39,146	(12)%	204%
Net income per common share—diluted	\$	0.14	\$	0.16	\$	0.05	(13)%	180%
Cash dividends declared per common share	Ψ	0.04	Ψ	0.10	Ψ	0.03	(15)/0	300
Book value per common share at end of period		5.82		5.83		5.35	_	9
Tangible book value per common share at end of period		5.18		5.17		4.66		11
Taligible book value per common share at end of period		3.10		5.17		4.00	_	11
Average common shares—basic		864,136		863,911		757,924	_	14
Average common shares—diluted <sup>2)</sup>		868,156		867,633		760,582	_	14
Return on average assets		0.92%		1.05%		0.90%		
Return on average common shareholders' equity		9.3		10.8		3.8		
Return on average tangible common shareholders' equity <sup>3</sup>		11.2		13.0		5.6		
Net interest margin(4)		3.38		3.34		3.37		
Efficiency ratio(5)		64.0		63.5		61.4		
Effective tax rate		24.9		21.4		22.2		
Average loans and leases	\$ 39	9,519,184	\$ 3	39,297,235	\$	37,800,546	1	5
Average loans and leases—linked quarter annualized growth rate		2.3%		7.9%		6.3%		
Average earning assets	\$ 49	9,146,561	\$ 4	48,777,430	\$	49,290,186	1	(0)
Average total assets		4,650,287		54,192,913		54,146,249	1	1
Average core deposits <sup>(6)</sup>		1,354,956		39,957,440		38,949,046	4	6
Average core deposits—linked quarter annualized growth rate		14.0%		8.7%		9.9%		
Average shareholders' equity	S 5	5,445,064	\$	5,332,493	\$	5,645,445	2	(4)
* * *								` ´
Total assets at end of period	54	4,450,652	5	54,978,707		53,819,642	(1)	1
Total shareholders' equity at end of period	5	5,418,100		5,400,479		4,980,542	_	9
Net charge-offs (NCOs)		83,917		90,555		172,251	(7)	(51)
NCOs as a % of average loans and leases		0.85%		0.92%		1.82%	(,)	(01)
Nonaccrual loans and leases (NALs)	\$	541,080	\$	565,003	\$	777,948	(4)	(30)
NAL ratio	Ψ	1.39%	Ψ	1.45%	Ψ	2.04%	(4)	(30)
Nonperforming assets (NPAs)	\$	590,276	\$	613,981	\$	844,752	(4)	(30)
NPA ratio	Φ	1.51%	φ	1.57%	Ф	2.21%	(4)	(32)
Allowance for loan and lease losses (ALLL) as a % of total loans and leases at the end of		1.31 /0		1.57/0		2.21/0	(4)	(32)
period		2.48		2.61		3.28		
ALLL plus allowance for unfunded loan commitments and letters of credit (ACL) as a % of		2110		2.01		5.20		
total loans and leases at the end of period		2.60		2.71		3.39		
ACL as a % of NALs		187		187		166		
ACL as a % of NPAs		172		172		153		
Tier 1 leverage ratio (7)		10.28		10.24		9.41		
Tier 1 common risk-based capital ratio <sup>(7)</sup>		10.20		10.17		9.29		
Tier 1 risk-based capital ratio (7)		12.11		12.37		11.55		
Total risk-based capital ratio (7)		14.77		15.11		14.46		
Tangible common equity / risk-weighted assets		17.//		13.11		1-7,70		
ratio(7)		9.75		10.08		9.26		
Tangible equity / tangible assets ratio(8)		9.02		8.88		8.24		
Tangible common equity / tangible assets ratio <sup>9</sup>		8.30		8.22		7.56		
rangiote common equity / tangiote assets ratio-		0.30		0.22		7.50		

 $See\ Notes\ to\ the\ Annual\ and\ Quarterly\ Key\ Statistics.$ 

#### HUNTINGTON BANCSHARES INCORPORATED

Annual Key Statistics(1) (Unaudited)

	Year Ended I	December 31,	Chang	e
(dollar amounts in thousands, except per share amounts)	2011	2010	Amount	Percent
Net interest income	\$ 1,629,170	\$ 1,618,805	\$ 10,365	1 %
Provision for credit losses	174,059	634.547	(460,488)	(73)
Noninterest income	980,623	1,041,858	(61,235)	(6)
Noninterest expense	1,728,500	1,673,805	54,695	3
Income before income taxes	707,234	352,311	354,923	101
Provision for income taxes	164,621	39,964	124,657	312
Net Income	\$ 542,613	\$ 312,347	\$ 230,266	74 %
Dividends on preferred shares	30,813	172,032	(141,219)	(82)
Net income applicable to common shares	\$ 511,800	\$ 140,315	\$ 371,485	265 %
••	======		<del></del>	
Net income per common share - diluted	\$ 0.59	\$ 0.19	\$ 0.40	(211)%
Cash dividends declared per common share	0.10	0.04	0.06	150
Average common shares - basic	863,691	726,934	136,757	19
Average common shares - diluted <sup>2</sup> )	867,624	729,532	138,092	19
Return on average assets	1.01%	0.59%		
Return on average common shareholders' equity	10.5	3.7		
Return on average tangible common shareholders' equity <sup>3)</sup>	12.7	5.6		
Net interest margin <sup>(4)</sup>	3,38	3.44		
Efficiency ratio(5)	63.7	60.4		
Effective tax rate	23.3	11.3		
Average loans and leases	\$ 38,867,250	\$ 37,273,057	\$ 1,594,192	4 %
Average earning assets	48,574,298	47,420,610	1,153,688	2
Average total assets	53,750,054	52,574,231	1,175,823	2
Average core deposits <sup>(6)</sup>	39,929,097	38,011,856	1,917,241	5
Average shareholders' equity	5,237,541	5,482,502	(244,961)	(4)
Net charge-offs (NCOs)	437,089	874,474	(437,385)	(50)
NCOs as a % of average loans and leases	1.12 %		( / /	(52)
	1112 / 0	2.55	(1.20)	(02)

See Notes to the Annual and Quarterly Key Statistics.

#### Notes to the Annual and Quarterly Key Statistics

- (1) Comparisons for all presented periods are impacted by a number of factors. Refer to Significant Items.
- For all periods presented, the impact of the convertible preferred stock issued in 2008 and the warrants issued to the U.S. Department of the Treasury in 2008 related to Huntington's participation in the voluntary Capital Purchase Program was excluded from the diluted share calculation because the result was more than basic earnings per common share (anti-dilutive) for the periods. The convertible preferred stock and warrants were repurchased in December 2010 and January 2011, respectively.
- (3) Net income excluding expense for amortization of intangibles for the period divided by average tangible shareholders' equity. Average tangible shareholders' equity equals average total shareholders' equity less average intangible assets and goodwill. Expense for amortization of intangibles and average intangible assets are net of deferred tax liability, and calculated assuming a 35% tax rate.
- On a fully-taxable equivalent (FTE) basis assuming a 35% tax rate.
- (5) Noninterest expense less amortization of intangibles and goodwill impairment divided by the sum of FTE net interest income and noninterest income excluding securities gains (losses).
- (6) Includes noninterest-bearing and interest-bearing demand deposits, money market deposits, savings and other domestic deposits, and core certificates of deposit.
- December 31, 2011, figures are estimated.
- (8) Tangible equity (total equity less goodwill and other intangible assets) divided by tangible assets (total assets less goodwill and other intangible assets). Other intangible assets are net of deferred tax liability, and calculated assuming a 35% tax rate.
- (9) Tangible common equity (total common equity less goodwill and other intangible assets) divided by tangible assets (total assets less goodwill and other intangible assets). Other intangible assets are net of deferred tax liability, and calculated assuming a 35% tax rate.

# **Huntington Bancshares Incorporated Consolidated Balance Sheets**

				Chan	
	20		2010	December '	
(dollar amounts in thousands, except number of shares)	December 31, (Unaudited)	September 30, (Unaudited)	December 31,	Amount	Percent
Assets	(Unauauea)	(Опананеа)			
Cash and due from banks	\$ 1,115,968	\$ 2,190,276	\$ 847.888	\$ 268,080	32 %
Interest-bearing deposits in banks	90,943	105,454	135,038	(44,095)	(33)
Trading account securities	45,899	85,711	185,404	(139,505)	(75)
Loans held for sale	1,618,391	334,606	793,285	825,106	104
Available-for-sale and other securities	8,078,014	8,713,530	9,895,244	(1,817,230)	(18)
Held-to-maturity securities	640,551	658,250	<u> </u>	640,551	
Loans and leases(1)	38,923,783	39,011,894	38,106,507	817,276	2
Allowance for loan and lease losses	(964,828)	(1,019,710)	(1,249,008)	284,180	(23)
Net loans and leases	37,958,955	37,992,184	36,857,499	1,101,456	3
Bank owned life insurance	1,549,783	1,537,923	1,500,401	49,382	3
Premises and equipment	564,429	543,324	491,602	72,827	15
Goodwill	444,268	444,268	444,268		_
Other intangible assets	175,302	188,477	228,620	(53,318)	(23)
Accrued income and other assets	2,168,149	2,184,704	2,440,393	(272,244)	(11)
Total assets	\$ 54,450,652	\$ 54,978,707	\$ 53,819,642	\$ 631,010	1 %
Total assets	34,430,032	34,978,707	\$ 33,819,042	\$ 031,010	
Liabilities and shareholders' equity					
Liabilities					
Deposits(2)	\$ 43,279,625	\$ 43,219,727	\$ 41,853,898	\$ 1,425,727	3 %
Short-term borrowings	1,441,092	2,224,986	2,040,732	(599,640)	(29)
Federal Home Loan Bank advances	362,972	14,157	172,519	190,453	110
Other long-term debt	1,231,517	1,421,518	2,144,092	(912,575)	(43)
Subordinated notes	1,503,368	1,537,293	1,497,216	6,152	
Accrued expenses and other liabilities	1,213,978	1,160,547	1,130,643	83,335	7
Total liabilities	49,032,552	49,578,228	48,839,100	193,452	
Shareholder's equity					
Preferred stock - authorized 6,617,808 shares -					
Series B, floating rate, non-voting, non-cumulative perpetual preferred stock,					
par value of \$0.01, and liquidation value per share of \$1,000	23,785	_	_	23,785	_
Series A, 8.50% fixed rate, non-cumulative perpetual convertible preferred					
stock, par value of \$0.01, and liquidation value per share of \$1,000	362,507	362,507	362,507	_	_
Common stock - Par value of \$0.01	8,656	8,652	8,642	14	_
Capital surplus	7,596,809	7,594,090	7,630,093	(33,284)	_
Less treasury shares, at cost	(10,255)	(10,161)	(8,771)	(1,484)	17
Accumulated other comprehensive loss	(173,763)	(80,404)	(197,496)		
Retained earnings	(2,389,639)	(2,474,205)	(2,814,433)	424,794	(15)
Total shareholders' equity	5,418,100	5,400,479	4,980,542	437,558	9
Total liabilities and shareholders' equity	\$ 54,450,652	\$ 54,978,707	\$ 53,819,642	\$ 631,010	1 %
Total habilities and snareholders' equity	\$ 54,450,052	\$ 54,978,707	\$ 55,819,642	\$ 631,010	1 %
Common shares authorized (par value of \$0.01)	1,500,000,000	1,500,000,000	1,500,000,000		
Common shares issued	865,584,517	865,204,511	864,195,369		
Common shares outstanding	864,406,152	864,074,883	863,319,435		
Treasury shares outstanding	1,178,365	1,129,628	875,934		
, ,	, ,	, ,			
Preferred shares issued	1,967,071	1,967,071	1,967,071		

<sup>(1)</sup> See page 5 for detail of loans and leases.

<sup>(2)</sup> See page 6 for detail of deposits.

## **Huntington Bancshares Incorporated Loans and Leases Composition**

					2011		_			2010	
(dollar amounts in millions)		December (Unaudite		Septembe (Unaudi		June 3		March : (Unaudi		December	: 31,
Ending Balances by Type:		(Chuuun	:u)	(Ondital	ieu)	(Ondida	neu)	(Ondital	ieu)		
Commercial:(1)											
Commercial and											
industrial	\$	14.699	38%	\$ 13.939	36%	\$ 13,544	35%	\$ 13,299	35% \$	13.063	34%
Commercial real		,						,		- ,	
estate:											
Constructio	n	580	1	520	1	591	2	587	2	650	2
Commercia	ıl	5,246	13	5,414	14	5,573	14	5,711	15	6,001	16
Commercial real											
estate		5,826	14	5,934	15	6,164	16	6,298	17	6,651	18
Total commercial		20,525	52	19,873	51	19,708	51	19,597	52	19,714	52
Consumer:											
Automobile		4,458	11	5,558	14	6,190	16	5,802	15	5,614	15
Home equity		8,215	21	8,079	21	7,952	20	7,784	20	7,713	20
Residential		-, -		.,		. ,		.,		.,.	
mortgage		5,228	13	4,986	13	4,751	12	4,517	12	4,500	12
Other consumer		498	3	516	1	525	1	546	1	566	1
Total consumer		18,399	48	19,139	49	19,418	49	18,649	48	18,393	48
Total loans and leases	\$	38,924	100%	\$ 39,012	100%	\$ 39,126	100%	\$ 38,246	100% \$	38,107	100%
Ending Balances by Business Segment: Retail and Business Banking	\$	12.361	32%	\$ 12.183	31%	\$ 12,019	31%	\$ 11.786	31% \$	11,717	31%
Regional and Commercial	Ψ	12,301	3270	J 12,103	31/0	12,017	3170	11,700	51/0 φ	11,/1/	3170
Banking		9,134	23	8,723	22	8,291	21	7,917	21	7,792	20
AFCRE		11,375	29	12,318	32	13,273	34	13,154	34	13,283	35
WGH		5,952	16	5,713	15	5,493	14	5,255	14	5,176	14
Treasury / Other		102	_	75	_	50	_	134	_	139	_
Total loans and leases	\$	38,924	100%	\$ 39,012	100%	\$ 39,126	100%	\$ 38,246	100% \$	38,107	100%
					2011					2010	
		Fourth		Third		Second		First		Fourth	
Average Balances by Business Segment:											
Retail and Business											
Banking \$	12	,302	31% \$	12,126	31% \$	11,948	31% \$	11,780	31% \$	11,274	30%
Regional and	_	002	22	0.405	22	0.060	21	7.024	21	7.657	20
Commercial Banking		,902	23	8,495	22	8,069	21	7,824	21	7,657	20
AFCRE WGH		,496	32 14	13,101	33 14	13,145	34 14	13,208	35 13	13,299	35 14
Treasury / Other	5	87 87	14	5,522 53	14	5,297 76	14	5,192 94	13	5,050 520	14 1
reasury / Outer		0/		<u> </u>		/0		94		320	<u> </u>

There were no commercial loans outstanding that would be considered a concentration of lending to a particular industry.

100% \$

39,518

Total loans and leases

100% \$

100% \$

#### **Huntington Bancshares Incorporated Deposits Composition**

(dollar amounts in millions)		December 31		Contourh 20	2011	June 30.		Monoh 21		2010 December 31.	
dollar amounts in millions)			<u> </u>	September 30		,	<del></del>	March 31,		December 31	,
Ending Balances by Type:		(Unaudited)		(Unaudited)		(Unaudited)		(Unaudited)			
Demand deposits -											
noninterest-bearin	na <b>©</b>	11,158	26% \$	9,502	22% \$	8,210	20% \$	7,597	18% \$	7,217	17
Demand deposits -	ng J	11,130	20/0 \$	9,302	22/0 J	0,210	20/0 \$	1,391	10/0 \$	7,217	1 /
interest-bearing		5,722	13	5,763	13	5,642	14	5,532	13	5,469	13
Money market deposi	its	13,117	30	13,759	32	12,643	31	13,105	32	13,410	32
Savings and other		10,117	50	15,757	32	12,010	J.	15,105	32	15,110	
domestic deposits	s	4,698	11	4,711	11	4,752	11	4,762	12	4,643	1
Core certificates of		,		,		,		7		, ,	
deposit		6,513	15	7,084	16	7,936	19	8,208	20	8,525	20
Total core deposits		41,208	95	40,819	94	39,183	95	39,204	95	39,264	93
Other domestic deposits of		,00	, 5	,		,		,		,	,
\$250,000 or more		390	1	421	1	436	1	531	1	675	1
Brokered deposits and											
negotiable CDs		1,321	3	1,535	4	1,486	4	1,253	3	1,532	4
Deposits in foreign offices		361	1	445	1	297	_	378	1	383	
otal deposits	s	43,280	100% \$	43,220	100% \$	41,402	100% \$	41,366	100% \$	41,854	10
otal core deposits  Inding Balances by Business Segmentetail and Business Banking  egional and Commercial Banking	nt: \$	27,536 4,683	100% \$ 64% \$ 11	28,095 4,173	65% \$	39,183 28,325 3,539	100% \$ 68% \$ 9	39,204 28,984 3,589	100% \$ 70% \$	39,264 29,298 3,538	10
FCRE		881	2	817	2	819	2	804	2	753	
VGH		9,115	21	9,013	21	7,708	19	7,363	17	7,449	1
reasury / Other (1)		1,065	2	1,122	2	1,011	2	626	2	816	
Total deposits	\$	43,280	100% \$	43,220	100% \$	41,402	100% \$	41,366	100% \$	41,854	100
		Fourth		Third	2011	Second		First		2010 Fourth	
Average Balances by Business Segment:		rourth		Time		Sccond	_	Thst		routui	
etail and Business Banking	s	27,835	64% \$	28,290	67% \$	28,780	70% \$	29,139	70% \$	29,241	7
egional and Commercial Banking		4,467	10	3,902	9	3,484	8	3,666	9	3,471	
FCRE		802	2	796	2	784	2	763	2	752	
VGH		9,406	21	8,243	20	7,467	18	7,394	17	7,333	1
reasury / Other (1)		1,093	3	1,047	2	739	2	702	2	907	
otal deposits	9	43,603	100% S	42.278	100% \$	41.254	100% \$	41.664	100% \$	41.704	10

<sup>(1)</sup> Comprised primarily of national market deposits.

43,603

100%

42,278

Total deposits

100%

41,254

100%

41,664

100%

41,704

100%

### Huntington Bancshares Incorporated Consolidated Quarterly Average Balance Sheets (Unaudited)

	Average Balance							Change		
				201	11			2010	4Q11 v	s 4Q10
(dollar amounts in millions)		Fourth	Third		Second	First		Fourth	Amount	Percent
Assets										
Interest-bearing deposits in banks	\$	107	\$	164			30			(51)%
Trading account securities		81		92	112	1	.44	297	(216)	(73)
Federal funds sold and securities purchased under resale agreements		_		-	21	-	-			
Loans held for sale  Available-for-sale and other securities:		316		237	181	2	120	779	(463)	(59)
Available-for-sale and other securities:  Taxable		8,065	7	002	8,428	9,1	08	9,747	(1,682)	(17)
Tax-exempt		409		121	436		45	9,747	(40)	(9)
*		8,474		323		9,5	_			
Total available-for-sale and other securities Held-to-maturity securities - taxable		650		665	8,864 174	9,3	133	10,196	(1,722) 650	(17)
Loans and leases:(1)		050		003	174	-	_		630	_
Commercial:										
Commercial and industrial		14,219	13,	664	13,370	13,1	21	12,767	1,452	11
Commercial real estate:		14,217	15,	70-1	15,570	15,1	21	12,707	1,432	11
Construction		533		570	554	(	511	716	(183)	(26)
Commercial		5,425	5,	141	5,679	5,9	13	6,082	(657)	(11)
Commercial real estate		5,958		11	6,233	6,5		6,798	(840)	(12)
Total commercial		20,177	19,	_	19,603	19,6	_	19,565	612	3
		20,177	19,	13	19,003	19,0	143	19,303		
Consumer:		F (20		111	5.054		10.1	5 520	110	2
Automobile Home equity		5,639 8,149		211	5,954 7,874	5,7 7,7		5,520 7,709	119 440	2
Residential mortgage		5,043		788	4,566	4,4		4,430	613	14
Other consumer		511		521	538		559	576	(65)	(11)
Total consumer		19,342	19,		18,932	18,4	_	18,235	1,107	6
							_			
Total loans and leases		39,519	39,		38,535	38,0		37,800	1,719	5
Allowance for loan and lease losses		(1,014)		)66)	(1,128)	(1,2		(1,323)	309	(23)
Net loans and leases		38,505	38,		37,407	36,8	_	36,477	2,028	6
Total earning assets		49,147	48,	778	48,018	48,3	45	49,290	(143)	
Cash and due from banks		1,671	1,	700	1,068	1,2	99	1,187	484	41
Intangible assets		625		539	652	(	665	679	(54)	(8)
All other assets		4,221	4,	42	4,160	4,2	91	4,313	(92)	(2)
Total assets	S	54,650	\$ 54,	93	\$ 52,770	\$ 53,3	69	\$ 54,146	\$ 504	1%
Liabilities and shareholders' equity										
Deposits:										
Demand deposits - noninterest-bearing	\$	10,716	\$ 8,	119	\$ 7,806	\$ 7,3	33	\$ 7,188	\$ 3,528	49%
Demand deposits - interest-bearing		5,570		73	5,565	5,3		5,317	253	5
Money market deposits		13,594	13,		12,879	13,4		13,158	436	3
Savings and other domestic deposits		4,706		752	4,778	4,7		4,640	66	1
Core certificates of deposit		6,769		92	8,079	8,3	_	8,646	(1,877)	(22)
Total core deposits		41,355	39,		39,107	39,2		38,949	2,406	6
Other domestic deposits of \$250,000 or more		405		887	467		606	737	(332)	(45)
Brokered deposits and negotiable CDs		1,410		33	1,333	1,4		1,575	(165)	(10)
Deposits in foreign offices		434		101	347	3	374	443	(9)	(2)
Total deposits		43,604	42,		41,254	41,6		41,704	1,900	5
Short-term borrowings		1,728		251	2,112	2,1		2,134	(406)	(19)
Federal Home Loan Bank advances		29		285	97		30	112	(83)	(74)
Subordinated notes and other long-term debt		2,866		030	3,249	3,5	_	3,558	(692)	(19)
Total interest-bearing liabilities		37,511	39,	25	38,906	40,0	20	40,320	(2,809)	(7)
All other liabilities		978	1,	)17	913	9	94	993	(15)	(2)
Shareholders' equity		5,445	5,	332	5,145	5,0	22	5,645	(200)	(4)
Total liabilities and shareholders' equity	S	54,650	\$ 54,	93	\$ 52,770	\$ 53,3	69	\$ 54,146	\$ 504	1%
Total habilities and snareholders equity	3	54,050	<b>3</b> 54,	93	32,770	a 55,5	09	3 34,146	\$ 504	

<sup>(1)</sup> Includes nonaccrual loans.

#### Huntington Bancshares Incorporated Consolidated Quarterly Net Interest Margin—Interest Income / Expense (1)

					terest l	Income / Exper	ise			2010
dollar amounts in thousands)	F	ourth		Third		Second		First		Fourth
assets										
Interest-bearing deposits in banks	\$	15	\$	17	\$	73	\$	37	\$	34
Trading account securities		197		325		447		494		1,4
Federal funds sold and securities purchased under resale agreements				_		5		_		
Loans held for sale		3,124		2,643		2,247		4,284		7,7
Available-for-sale and other securities:		45 50 4		47.046		54.602		55 650		<b>50.0</b>
Taxable		47,784		47,946		54,603		57,652		59,0
Tax-exempt		4,313		4,392		4,385		5,237		5,1
Total available-for-sale and other securities		52,097		52,338		58,988		62,889		64,1
Held-to-maturity securities - taxable		4,867		5,059		1,287				_
Loans and leases:										
Commercial:										
Commercial and industrial		145,825		144,151		145,675		149,964		161,2
Commercial real estate:										
Construction		6,513		6,620		4,718		5,138		5,6
Commercial		54,220		54,429		55,947		58,096		60,9
Commercial real estate		60,733		61,049		60,665		63,234		66,5
Total commercial		206,558	· · · · · · · · · · · · · · · · · · ·	205,200		206,340		213,198		227,8
Consumer:										
Automobile		68,283		76,488		75,110		73,330		75.9
Home equity		89,876		89,112		88,358		87,659		89,5
Residential mortgage		54,263		53,521		52,700		53,127		53,4
Other consumer		9,416		9,951		10,416		10,804		11,4
Total consumer	<del></del>	221,838		229,072		226,584		224,920		230,3
Total loans and leases		428,396		434,272		432,924		438,118		458.2
2 0 110 0 110 110 110 110 110 110 110 11										,
otal earning assets	<u>\$</u>	488,696	\$	494,654	\$	495,971	\$	505,822	\$	531,9
iabilities										
Deposits:										
Demand deposits - noninterest-bearing	\$		\$		\$	_	\$		\$	-
Demand deposits - interest-bearing		1,182		1,458		1,240		1,217		1,7
Money market deposits		10,994		13,845		12,807		16,699		25,6
Savings and other domestic deposits		6,213		8,231		8,870		9,410		10,5
Core certificates of deposit		28,851		37,323		41,041		42,815		46,0
Total core deposits		47,240		60,857		63,958		70,141		84,0
Other domestic deposits of \$250,000 or more		794		907		1,171		1,620		2,2
Brokered deposits and negotiable CDs		2,727		2,963		2,948		3,850		6,0
Deposits in foreign offices		206		258		227		185		]
Total deposits		50,967		64,985		68,304		75,796		92,5
Short-term borrowings		764		931		856		949		1,0
Federal Home Loan Bank advances		156		233		215		220		2
Subordinated notes and other long-term debt	_	18,305		18,369		19,425		20,582		19,1
otal interest bearing liabilities		70,192		84,518		88,800		97,547		112,9
Jet interest income	<u>\$</u>	418,504	\$	410,136	\$	407,171	\$	408,275	S	419.0

Fully-taxable equivalent (FTE) income and expense calculated assuming a 35% tax rate. See page 10 for the FTE adjustment.

#### Huntington Bancshares Incorporated Consolidated Quarterly Net Interest Margin Analysis

			verage Rates (2)		2010
Fully-taxable equivalent basis(1)	Fourth	Third	Second	First	2010 Fourth
Assets	Fourtii	Tilliu	Second	First	Fourti
Interest-bearing deposits in banks	0.06 %	0.04 %	0.22 %	0.11 %	0.63
Trading account securities	0.97	1.41	1.59	1.37	1.98
Federal funds sold and securities purchased under resale agreements	<b>0.</b> 57		0.09		1.76
Loans held for sale	3.96	4.46	4.97	4.08	4.01
Available-for-sale and other securities:	3.70	7.70	7.77	4.00	7.01
Taxable	2.37	2.43	2.59	2.53	2.42
Tax-exempt	4.22	4.17	4.02	4.70	4.59
•		2.52			
Total available-for-sale and other securities	2.46 2.99	3.04	2.66 2.96	2.63	2.52
Held-to-maturity securities - taxable  Loans and leases;(2)(3)	2.99	3.04	2.90		
Commercial:					
Commercial and industrial	4.01	4.13	4.31	157	4.04
	4.01	4.13	4.31	4.57	4.94
Commercial real estate:	4.79	2.07	2.27	2.26	2.07
Construction Commercial	4.78	3.87	3.37	3.36	3.07
	3.91	3.91	3.90	3.93	3.92
Commercial real estate	3.99	3.91	3.84	3.88	3.83
Total commercial	4.01	4.06	4.16	4.34	4.56
Consumer:					
Automobile	4.80	4.89	5.06	5.22	5.46
Home equity	4.41	4.45	4.49	4.54	4.64
Residential mortgage	4.30	4.47	4.62	4.76	4.82
Other consumer	7.32	7.57	7.76	7.85	7.92
Total consumer	4.57	4.68	4.79	4.90	5.04
Total loans and leases					
	4.28	4.37	4.47	4.61	4.79
Total earning assets	3.96 %	4.02 %	4.14 %	4.24 %	4.29
Liabilities					
Deposits:					
Demand deposits - noninterest-bearing	— %	— %	— %	— %	— '
Demand deposits - interest-bearing	0.08	0.10	0.09	0.09	0.13
Money market deposits	0.32	0.41	0.40	0.50	0.77
Savings and other domestic deposits	0.52	0.69	0.74	0.81	0.90
Core certificates of deposit	1.69	1.95	2.04	2.07	2.11
Total core deposits	0.61	0.77	0.82	0.89	1.05
Other domestic deposits of \$250,000 or more	0.78	0.93	1.01	1.08	1.21
Brokered deposits and negotiable CDs	0.77	0.77	0.89	1.11	1.53
Deposits in foreign offices	0.19	0.26	0.26	0.20	0.17
Total deposits	0.61	0.77	0.82	0.90	1.06
Short-term borrowings	0.18	0.16	0.16	0.18	0.20
Federal Home Loan Bank advances	2.09	0.32	0.88	2.98	0.95
Subordinated notes and other long-term debt	2.56	2.43	2.39	2.34	2.15
Fotal interest-bearing liabilities	0.74	0.86	0.91	0.99	1.11
total interest-bearing natifities	0.74	0.80	0.91	0.99	1,11
Net interest rate spread	3.15	3.11	3.19	3.21	3.16
Impact of noninterest-bearing funds on margin	0.23	0.22	0.21	0.22	0.21
Net interest margin	3.38 %	3.34 %	3.40 %	3.42 %	3.37
Commercial Loan Derivative Impact					
Unaudited)		Δι	verage Rates (2)		
	-	2011			2010
Fully-taxable equivalent basis(1)	Fourth	Third	Second	First	Fourth
Commercial loans <sup>(2)(3)</sup>	3.79 %	3.79 %	3.83 %	3.84 %	3.96

		A	verage Rates (2)		
		2011			2010
Fully-taxable equivalent basis(1)	Fourth	Third	Second	First	Fourth
Commercial loans <sup>(2)(3)</sup>	3.79 %	3.79 %	3.83 %	3.84 %	3.96 %
Impact of commercial loan derivatives	0.22	0.27	0.34	0.50	0.60
Total commercial—as reported	4.01 %	4.06 %	4.16 %	4.34 %	4.56 %
Average 30 day LIBOR	0.26 %	0.21 %	0.20 %	0.26 %	0.26 %

Fully-taxable equivalent (FTE) yields are calculated assuming a 35% tax rate. See page 10 for the FTE adjustment.

<sup>(2)</sup> Loan, lease, and deposit average rates include impact of applicable derivatives, non-deferrable fees, and amortized fees.

<sup>(3)</sup> Includes the impact of nonaccrual loans.

# Huntington Bancshares Incorporated Selected Quarterly Income Statement Data<sup>(1)</sup> (Unaudited)

					)11				_	2010		4Q11 vs 3	`
(dollar amounts in thousands, except per share amounts)		Fourth		Third		Second		First		Fourth		Amount	Percent
Interest income	\$	485,216	\$	490,996	\$		\$	501,877	\$	528,291	\$	(5,588)	(1.1)%
Interest expense		70,191		84,518		88,800		97,547		112,997		(14,327)	(17.0)
Net interest income		415,025		406,478		403,337		404,330		415,294		8,547	2.1
Provision for credit losses		45,291		43,586		35,797		49,385		86,973		1,705	3.9
Net interest income after provision for credit losses		369,734		362,892		367,540		354,945		328,321		6,842	1.9
Service charges on deposit accounts		63,324		65,184	-	60,675		54,324		55,810		(1,860)	(2.9)
Trust services		28,775		29,473		30,392		30,742		29,394		(698)	(2.4)
Electronic banking		18,282		32,901		31,728		28,786		28,900		(14,619)	(44.4)
Mortgage banking income		24,098		12,791		23,835		22,684		53,169		11,307	88.4
Brokerage income		18,688		20,349		20,819		20,511		16,953		(1,661)	(8.2)
Insurance income		17,906		17,220		16,399		17,945		19,678		686	4.0
Bank owned life insurance income		14,271		15,644		17,602		14,819		16,113		(1,373)	(8.8)
Capital markets fees		9,811		11,256		8,537		6,936		8,779		(1,445)	(12.8)
Gain on sale of loans		2,884		19,097		2,756		7,207		3,423		(16,213)	(84.9)
Automobile operating lease income		4,727		5,890		7,307		8,847		10,463		(1,163)	(19.7)
Securities gains (losses)		(3,878)		(1,350)		1,507		40		(103)		(2,528)	187.3
Other income		30,464		30,104		34,210		24,104		21,641		360	1.2
Total noninterest income		229,352	-	258,559		255,767		236,945		264,220		(29,207)	(11.3)
Personnel costs		228,101		226,835		218,570		219,028		212,184		1,266	0.6
Outside data processing and other services		53,422		49,602		43.889		40,282		40,943		3,820	7.7
Net occupancy		26,841		26,967		26,885		28,436		26,670		(126)	(0.5)
Equipment		25,884		22,262		21,921		22,477		22,060		3,622	16.3
Deposit and other insurance expense		18,481		17,492		23,823		17,896		23,320		989	5.7
Marketing		16,379		22,251		20,102		16,895		16,168		(5,872)	(26.4)
Professional Services		16,769		20,281		20,080		13,465		21,021		(3,512)	(17.3)
Amortization of intangibles		13,175		13,387		13,386		13,370		15,046		(212)	(1.6)
Automobile operating lease expense		3,362		4,386		5,434		6,836		8,142		(1,024)	(23.3)
OREO and foreclosure expense		5,009		4,668		4,398		3,931		10,502		341	7.3
Gain on early extinguishment of debt		(9,697)		_		_		_		_		(9,697)	_
Other expense		32,548		30,987		29,921		48,083		38,537		1,561	5.0
Total noninterest expense		430,274		439,118	-	428,409		430,699		434,593		(8,844)	(2.0)
-		168,812		182,333		194,898						(13,521)	
Income before income taxes								161,191		157,948			(7.4)
Provision for income taxes		41,954		38,942	-	48,980		34,745		35,048		3,012	7.7
Net income	\$	126,858	\$	143,391	\$	145,918	\$	126,446	\$	122,900	\$	(16,533)	(11.5)%
Dividends on preferred shares		7,703		7,703		7,704		7,703		83,754		_	_
Net income applicable to common shares	S	119,155	\$	135,688	\$	138,214	\$	118,743	\$	39,146	\$	(16,533)	(12.2)%
Average common shares - basic		864,136		863,911		863,358		863,359		757,924		225	— %
Average common shares - diluted (2)		868,156		867,633		867,469		867,237		760,582		523	0.1
Per common share													
Net income - basic	\$	0.14	\$	0.16	\$		\$	0.14	\$	0.05	\$	(0.02)	(12.5)
Net income - diluted		0.14		0.16		0.16		0.14		0.05		(0.02)	(12.5)
Cash dividends declared		0.04		0.04		0.01		0.01		0.01		_	_
Return on average total assets		0.92 %	,	1.05 %	6	1.11 %	0	0.96 %	0	0.90 %	)	(0.13)%	(12.4)
Return on average common shareholders' equity		9.3		10.8		11.6		10.3		3.8		(1.5)	(13.9)
Return on average tangible common shareholders' equity (3)		11.2		13.0		13.3		12.7		5.6		(1.80)	(13.8)
Net interest margin <sup>(4)</sup>		3.38		3.34		3.40		3.42		3.37		0.04	1.2
Efficiency ratio(5)		64.0		63.5		62.7		64.7		61.4		0.5	0.8
Effective tax rate		24.9		21.4		25.1		21.6		22.2		3.5	16.4
Revenue - fully-taxable equivalent (FTE)													
Net interest income	S	415,025	\$	406,478	\$		\$	404,330	\$	415,294	\$	8,547	2.1
FTE adjustment		3,479		3,658		3,834		3,945		3,708		(179)	(4.9)
Net interest income(4)		418,504		410,136	_	407,171		408,275		419,002		8,368	2.0
Noninterest income		229,352		258,559		255,767		236,945		264,220		(29,207)	(11.3)
Total revenue <sup>(4)</sup>	•	647,856	\$	668,695	¢	662,938	s	645,220	\$	683,222	\$	(20,839)	(3.1)
Tom Terender,	-	047,030	Ψ	000,073	φ	002,730	Ψ	0-15,220	Ψ	005,222	Ψ	(20,037)	(3.1)

- (1) Comparisons for presented periods are impacted by a number of factors. Refer to Significant Items.
- For all periods presented, the impact of the convertible preferred stock issued in 2008 and the warrants issued to the U.S. Department of the Treasury in 2008 related to Huntington's participation in the voluntary Capital Purchase Program was excluded from the diluted share calculation because the result was more than basic earnings per common share (anti-dilutive) for the periods. The convertible preferred stock and warrants were repurchased in December 2010 and January 2011, respectively.
- (3) Net income excluding expense for amortization of intangibles for the period divided by average tangible common shareholders' equity. Average tangible common shareholders' equity equals average total common shareholders' equity less average intangible assets and goodwill. Expense for amortization of intangibles and average intangible assets are net of deferred tax liability, and calculated assuming a 35% tax rate.
- On a fully-taxable equivalent (FTE) basis assuming a 35% tax rate.
- (5) Noninterest expense less amortization of intangibles and goodwill impairment divided by the sum of FTE net interest income and noninterest income excluding securities gains (losses).

## Huntington Bancshares Incorporated Quarterly Mortgage Banking Income (Unaudited)

			20	11				2010	4Q11 vs 40	Q10
(dollar amounts in thousands, except as noted)	- 1	Fourth	Third		Second		First	Fourth	Amount	Percent
Mortgage banking income						_				,
Origination and secondary marketing	\$	21,248	\$ 15,648	\$	11,522	\$	19,799	\$ 48,236	\$ (26,988)	(56)%
Servicing fees		11,993	12,140		12,417		12,546	11,474	519	5
Amortization of capitalized servicing		(8,813)	(9,641)		(9,052)		(9,863)	(13,960)	5,147	(37)
Other mortgage banking income		3,652	 3,826		4,259		3,769	4,789	(1,137)	(24)
Subtotal		28,080	21,973		19,146		26,251	50,539	(22,459)	(44)
MSR valuation adjustment(1)		(6,985)	(39,394)		(8,292)		774	31,319	(38,304)	(122)
Net trading gains (losses) related to MSR hedging		3,003	30,212		12,981		(4,341)	(28,689)	31,692	(110)
Total mortgage banking income	S	24,098	\$ 12,791	\$	23,835	\$	22,684	\$ 53,169	\$ (29,071)	(55)%
Mortgage originations (in millions)	s	1,123	\$ 953	\$	916	\$	929	\$ 1,827	\$ (704)	(39)%
Average trading account securities used to hedge MSRs (in millions)		6	7		22		46	184	(178)	(97)
Capitalized mortgage servicing rights (2)		137,435	145,277		189,740		202,559	196,194	(58,759)	(30)
Total mortgages serviced for others (in millions)(2)		15,886	16,061		16,315		16,456	15,933	(47)	_
MSR % of investor servicing portfolio (2)		0.87%	 0.90%	'	1.16%		1.23%	 1.23%	 (0.36)%	(2,927)
Net impact of MSR hedging										
MSR valuation adjustment(1)	s	(6,985)	\$ (39,394)	\$	(8,292)	\$	774	\$ 31,319	\$ (38,304)	(122)%
Net trading gains (losses) related to MSR hedging		3,003	30,212		12,981		(4,341)	(28,689)	31,692	(110)
Net interest income (loss) related to MSR hedging		(34)	17		84		99	713	(747)	(105)
Net gain (loss) of MSR hedging	\$	(4,016)	\$ (9,165)	\$	4,773	\$	(3,468)	\$ 3,343	\$ (7,359)	(220)%

<sup>(1)</sup> The change in fair value for the period represents the MSR valuation adjustment, net of amortization of capitalized servicing.

<sup>(2)</sup> At period end.

## Huntington Bancshares Incorporated Quarterly Credit Reserves Analysis (Unaudited)

	 2011								2010
(dollar amounts in thousands)	 Fourth	_	Third	_	Second	_	First	_	Fourth
Allowance for loan and lease losses, beginning of period	\$ 1,019,710	\$	1,071,126	\$	1,133,226	\$	1,249,008	\$	1,336,352
Loan and lease losses	(114,146)		(115,899)		(128,701)		(199,007)		(205,587)
Recoveries of loans previously charged off	 30,229		25,344		31,167		33,924		33,336
Net loan and lease losses	 (83,917)	_	(90,555)		(97,534)		(165,083)		(172,251)
Provision for loan and lease losses	35,614		45,867		36,948		49,301		84,907
Allowance of assets sold	 (6,579)		(6,728)		(1,514)				
Allowance for loan and lease losses, end of period	\$ 964,828	\$	1,019,710	\$	1,071,126	\$	1,133,226	\$	1,249,008
Allowance for unfunded loan commitments and letters of credit, beginning of period	\$ 38,779	\$	41,060	\$	42,211	\$	42,127	\$	40,061
Provision for (reduction in) unfunded loan commitments and letters of credit losses	 9,677		(2,281)		(1,151)		84		2,066
Allowance for unfunded loan commitments and letters of credit, end of period	\$ 48,456	\$	38,779	\$	41,060	\$	42,211	\$	42,127
Total allowance for credit losses, end of period	\$ 1,013,284	\$	1,058,489	\$	1,112,186	\$	1,175,437	\$	1,291,135
Allowance for loan and lease losses (ALLL) as % of:									
Total loans and leases	2.48 %		2.61 %		2.74 %		2.96 %		3.28 %
Nonaccrual loans and leases (NALs)	178		180		174		178		161
Nonperforming assets (NPAs)	163		166		164		164		148
Total allowance for credit losses (ACL) as % of:									
Total loans and leases	2.60 %		2.71 %		2.84 %		3.07 %		3.39 %
Nonaccrual loans and leases	187		187		181		185		166
Nonperforming assets	172		172		170		170		153

# Huntington Bancshares Incorporated Quarterly Net Charge-Off Analysis (Unaudited)

			20	11			2010
(dollar amounts in thousands)	F	ourth	 Third		Second	 First	Fourth
Net charge-offs by loan and lease type:							
Commercial:							
Commercial and industrial	\$	10,913	\$ 17,891	\$	18,704	\$ 42,191	\$ 59,124
Commercial real estate:							
Construction		(2,471)	1,450		4,145	28,400	11,084
Commercial		30,854	 22,990		23,450	 39,283	 33,787
Commercial real estate		28,383	24,440		27,595	67,683	44,871
Total commercial		39,296	 42,331		46,299	 109,874	 103,995
Consumer:							
Automobile		4,237	3,863		2,255	4,712	7,035
Home equity		23,419	26,222		25,441	26,715	29,175
Residential mortgage(1)		9,732	11,562		16,455	18,932	26,775
Other consumer		7,233	6,577		7,084	4,850	5,271
Total consumer		44,621	 48,224		51,235	 55,209	 68,256
Total net charge-offs	\$	83,917	\$ 90,555	\$	97,534	\$ 165,083	\$ 172,251
Net charge-offs - annualized percentages:							
Commercial:							
Commercial and industrial		0.31 %	0.52 %		0.56 %	1.29 %	1.85 %
Commercial real estate:		(4.05)	0.05		2.00	10.50	6.10
Construction		(1.85)	0.87		2.99	18.59	6.19
Commercial		2.27	 1.69		1.65	 2.66	 2.22
Commercial real estate		1.91	 1.60		1.77	 4.15	 2.64
Total commercial		0.78	 0.86		0.94	 2.24	 2.13
Consumer:							
Automobile		0.30	0.25		0.15	0.33	0.51
Home equity		1.15	1.31		1.29	1.38	1.51
Residential mortgage(1)		0.77	0.97		1.44	1.70	2.42
Other consumer		5.66	 5.05		5.27	 3.47	 3.66
Total consumer		0.92	0.99		1.08	1.20	1.50
Net charge-offs as a % of average loans		0.85 %	 0.92 %		1.01 %	 1.73 %	 1.82 %

<sup>(1)</sup> The 2010 fourth quarter included net charge-offs of \$16,389 thousand related to the sale of certain underperforming residential mortgage loans.

#### **Huntington Bancshares Incorporated**

Quarterly Nonaccrual Loans and Leases (NALs) and Nonperforming Assets (NPAs) (Unaudited)

				20	11					2010
(dollar amounts in thousands)	Dec	ember 31,	Se	ptember 30,		June 30,	M	Iarch 31,	Dec	cember 31,
N										
Nonaccrual loans and leases (NALs):  Commercial and industrial	\$	201,846	\$	209,632	\$	229,327	\$	260,397	\$	346,720
Commercial real estate	•	201,840	Þ	257,086	Ф	291,500	Ф	305,793	Ф	363,692
		,		,		/		,		/
Residential mortgage		68,658		61,129		59,853		44,812		45,010
Home equity		40,687		37,156		33,545		25,255		22,526
Total nonaccrual loans and leases		541,080		565,003		614,225		636,257		777,948
Other real estate, net:										
Residential		20,330		18,588		20,803		28,668		31,649
Commercial		18,094		19,418		17,909		25,961		35,155
Total other real estate, net		38,424		38,006		38,712		54,629		66,804
Other NPAs (1)		10,772		10,972		_		_		_
Total nonperforming assets	\$	590,276	\$	613,981	\$	652,937	\$	690,886	\$	844,752
Nonperforming Franklin assets:										
Residential mortgage	\$	_	\$	_	\$	_	\$	_	\$	_
Home Equity		_		_		_		_		_
OREO		_		534		883		5,971		9,477
Impaired loans held for sale		_		_		_		_		_
Total nonperforming Franklin assets	\$		\$	534	\$	883	\$	5,971	\$	9,477
Nonaccrual loans and leases as a % of total loans and leases		1.39 %	)	1.45 %	)	1.57 %		1.66 %		2.04 %
NPA ratio <sup>(2)</sup>		1.51		1.57		1.67		1.80		2.21
					2011					2010
		Fourth		Third		Second	_	First	_	Fourth
Nonperforming assets, beginning of period		\$ 613,9	981	\$ 652,9	37 \$	690,886	5 \$	844,752	\$	1,104,864
New nonperforming assets		189,		153,6	26	210,255	;	192,044		237,802
Franklin impact, net		(5	534)	(34	49)	(5,088	3)	(3,506)		(5,853)
Returns to accruing status		(30,0	677)	(25,7	94)	(68,429	9)	(70,886)		(100,051)
Loan and lease losses		(79,1	117)	(79,9	92)	(74,945	5)	(128,730)		(126,047)
OREO losses (gains)		(8	867)	(2	42)	388		1,492		(5,117)
Payments		(91,	734)	(76,5	10)	(73,009	))	(87,041)		(191,296)
Sales		(9,9	914)	(9,69	95)	(27,121	)	(57,239)		(69,550)
Nonperforming assets, end of period		\$ 590,2	276	\$ 613,9	81 \$	652,937	\$	690,886	\$	844,752

<sup>(1)</sup> Other nonperforming assets represent an investment security backed by a municipal bond.

<sup>(2)</sup> Nonperforming assets divided by the sum of loans and leases, net other real estate owned, and other NPAs.

Huntington Bancshares Incorporated Quarterly Accruing Past Due Loans and Leases and Accruing and Nonaccruing Troubled Debt Restructured Loans (Unaudited)

				20	11					2010
(dollar amounts in thousands)	De	cember 31,	September 30,		June 30,			March 31,	De	cember 31,
Accruing loans and leases past due 90 days or more:										
Commercial and industrial	\$	_	\$	_	\$	_	\$	_	\$	_
Residential mortgage (excluding loans guaranteed by the U.S. Government)		45,198	Ψ.	32,850	Ψ	33,975	Ψ	41.858	Ψ.	53,983
Home equity		20,198		20,420		17,451		24,130		23,497
Other consumer		8,253		7,755		6,227		7,578		10,177
Total, excl. loans guaranteed by the U.S. Government		73,649		61,025		57,653		73,566		87,657
Add: loans guaranteed by U.S. Government		96,703		84,413		76,979		94,440		98,288
Total accruing loans and leases past due 90 days or more, including loans guaranteed by the								,		
U.S. Government	\$	170,352	\$	145,438	\$	134,632	\$	168,006	\$	185,945
	==	/	==		<u> </u>		==	,	-	,
Ratios:										
Excluding loans guaranteed by the U.S. Government, as a percent of total loans and leases		0.19 %		0.16 %		0.15 %		0.19 %		0.23 %
Excitating found guaranteed by the 0.5. Government, as a percent of total found and leases		0.17 /0		0.10 /0		0.15 /0		0.17 70		0.25 70
Guaranteed by U.S. Government, as a percent of total loans and leases		0.25		0.21		0.19		0.25		0.26
Including loans guaranteed by the U.S. Government, as a percent of total loans and leases		0.44		0.37		0.34		0.44		0.49
Accruing troubled debt restructured loans:										
Commercial	\$	303,975	\$	321,598	\$	240,126	\$	206,462	\$	222,632
Residential mortgage		309,678		304,365		313,772		333,492		328,411
Other consumer (1)		94,905		89,596		75,036		78,488		76,586
Total accruing troubled debt restructured loans	\$	708,558	\$	715,559	\$	628,934	\$	618,442	\$	627,629
Nonaccruing troubled debt restructured loans:										
Commercial	\$	70,521	\$	74,264	\$	77,745	\$	37,858	\$	33,462
Residential mortgage		26,089		20,877		14,378		8,523		5,789
Other consumer (1)		482		279		140		14		<u> </u>
Total nonaccruing troubled debt restructured loans	\$	97,092	\$	95,420	\$	92,263	\$	46,395	\$	39,251

<sup>(1)</sup> Includes home equity, automobile, and other consumer loans.

#### Quarterly common stock summary

							2011							
(dollar amounts in thousands, except per share amounts)	_	Fourt	h		Third		Second	_	First		Fourth			
Common stock price, per share														
High(1)	\$	5	.650	\$	6.74	0 \$	6.920	\$	7.700	\$	7.000			
Low(1)		4	.670		4.46	0	6.000		6.380		5.430			
Close		5	.490		4.80	00	6.560		6.640		6.870			
Average closing price		5	.178		5.37	0	6.506		6.981		6.050			
Dividends, per share														
Cash dividends declared per common share	\$		0.04	\$	0.0	4 \$	0.01	\$	0.01	\$	0.01			
Common shares outstanding														
Average - basic		864	,136		863,91	1	863,358		863,359		757,924			
Average - diluted(2)		868	,156		867,63	3	867,469		867,237		760,582			
Ending		864	,406		864,07		863,323		863,399		863,319			
Book value per common share	\$		5.82	\$	5.8	3 \$	5.66	\$	5.42	\$	5.35			
Tangible book value per common share <sup>(3)</sup>	Ψ		5.18	Ψ	5.1		5.00	Ψ	4.74	Ψ	4.66			
6														
(dollar amounts in millions)		D	ecember	31,	Septe	2011 mber 30,	June 30,		March 31,	_	2010 ember 31,			
		_						_						
Calculation of tangible equity / asset ratio:  Total shareholders' equity		S	= /	410	¢	5 400	0 5 25	2	\$ 5,039	\$	4,981			
		3	-,	418	\$	5,400	\$ 5,25			Э				
Less: goodwill			•	144)		(444)	(44		(444)		(444)			
Less: other intangible assets			(1	175)		(188)	(20		(215)		(229)			
Add: related deferred tax liability(3)		_		61		66	7	_	75		80			
Total tangible equity			4,8	860		4,834	4,67	8	4,455		4,388			
Less: preferred equity			(3	386)		(363)	(36	3)	(363)		(363)			
Total tangible common equity		\$	4,4	174	\$	4,471	\$ 4,31	5	\$ 4,092	\$	4,025			
Total assets		S	54,4	151	\$	54,979	\$53,05	0	\$52,949	\$	53,820			
Less: goodwill		Ψ		144)	Ψ	(444)	(44		(444)	Ψ	(444)			
Less: other intangible assets				175)		(188)	(20)		(215)		(229)			
Add: related deferred tax liability <sup>(3)</sup>			(1	61		66	7		75		80			
Add. Iciated deferred tax hability		_		01		- 00	/	1			- 60			
Total tangible assets		\$	53,8	393	\$	54,413	\$52,47	5	\$52,365	\$	53,227			
Tangible equity / tangible asset ratio			9	02 %		8.88 %	6 8.91	1 %	8.51 %		8.24 %			
Tangible common equity / tangible asset ratio				.30	,	8.22	8.2		7.81		7.56			
			0	.50		6.22	0.2	2	7.01		7.30			
<u>Fier 1 common risk-based capital ratio</u> :(5)  Tier 1 capital		S	5.5	557	\$	5,488	\$ 5.35	2	\$ 5,179	\$	5,022			
Shareholders' preferred equity		Φ		386)	Ф	(363)	(36		(363)	φ	(363)			
Trust preferred securities				532)		(565)	(56		(570)		(570)			
REIT preferred stock		_		<u>(50)</u>	Φ.	(50)	(5		(50)	Φ.	(50)			
Tier 1 common		<u>\$</u>		589	\$	4,510	\$ 4,37		\$ 4,196	\$	4,039			
Total risk-weighted assets(5)		\$	45,8	392	\$	44,376	\$44,08	1	\$43,025	\$	43,471			
Tier 1 common risk-based capital ratio(5)			10	.00		10.17	9.9	2	9.75		9.29			
Other capital data:														
Tier 1 leverage ratio(5)			10	.28%	)	10.24%	6 10.2	5%	9.80%		9.41%			
Tier 1 risk-based capital ratio(5)			12	.11		12.37	12.1	4	12.04		11.55			
Fotal risk-based capital ratio(5)				.77		15.11	14.8		14.85		14.46			
Tangible common equity/risk-weighted assets ratio(5)				.75		10.08	9.7		9.51		9.26			
Other data:														
Number of employees (full-time equivalent)			11,2	245		11,473	11,45	7	11,319		11,341			
Number of domestic full-service branches(4)				668		650	64		622		620			

<sup>(1)</sup> High and low stock prices are intra-day quotes obtained from NASDAQ.

For all periods presented, the impact of the convertible preferred stock issued in 2008 and the warrants issued to the U.S. Department of the Treasury in 2008 related to Huntington's participation in the voluntary Capital Purchase Program was excluded from the diluted share calculation because the result was more than basic earnings per common share (anti-dilutive) for the periods. The convertible preferred stock and warrants were repurchased in December 2010 and January 2011, respectively.

Other intangible assets are net of deferred tax liability, and calculated assuming a 35% tax rate.

<sup>(4)</sup> Includes WGH offices.

December 31, 2011, figures are estimated.

### Huntington Bancshares Incorporated Consolidated Annual Average Balance Sheets (Unaudited)

			Annua	l Average B	alances		
		Change fro			Change fr	om 2009	
(dollar amounts in millions)	2011	Amount	%	2010	Amount	%	2009
Assets							
Interest bearing deposits in banks	\$ 133	\$ (156)	(54)%	\$ 289	\$ (72)	(20)%	\$ 361
Trading account securities	107	(51)	(32)	158	13	9	145
Federal funds sold and securities purchased under resale agreements  Loans held for sale	5 288	5 (241)		529	(10)	(100)	10 582
Available-for-sale and other securities:	288	(241)	(46)	529	(53)	(9)	382
Taxable	8,371	(389)	(4)	8,760	2,659	44	6,101
Tax-exempt	428	17	4	411	197	92	214
Total available-for-sale and other securities	8,799	(372)	(4)	9,171	2,856	45	6,315
Held-to-maturity securities - taxable	375	375	( <del>-</del> )		2,050	_	0,515
Loans and leases:(1)	0,0	373					
Commercial:							
Commercial and industrial	13,597	1,166	9	12,431	(705)	(5)	13,136
Commercial real estate:							
Construction	592	(504)	(46)	1,096	(762)	(41)	1,858
Commercial	5,613	(516)	(8)	6,129	(1,169)	(16)	7,298
Commercial real estate	6,205	(1,020)	(14)	7,225	(1,931)	(21)	9,156
Total commercial	19,802	146	1	19,656	(2,636)	(12)	22,292
Consumer:							
Automobile	5,877	987	20	4,890	1,344	38	3,546
Home equity	7,940	350	5	7,590	_	_	7,590
Residential mortgage	4,717	241	5	4,476	(66)	(1)	4,542
Other consumer	531	(130)	(20)	661	(61)	(8)	722
Total consumer	19,065	1,448	8	17,617	1,217	7	16,400
Total loans and leases	38,867	1,594	4	37,273	(1,419)	(4)	38,692
Allowance for loan and lease losses	(1,109)	321	(22)	(1,430)	(474)	50	(956)
Net loans and leases	37,758	1,915	5	35,843	(1,893)	(5)	37,736
Total earning assets	48,574	1,154	2	47,420	1,315	3	46,105
Cash and due from banks	1,436	(82)	(5)	1,518	(614)	(29)	2,132
Intangible assets	645	(57)	(8)	702	(700)	(50)	1,402
All other assets	4,204	(160)	(4)	4,364	607	16	3,757
Total assets	\$ 53,750	\$ 1,176	2 %	\$ 52,574	\$ 134		\$ 52,440
Total assets	3 53,/50	\$ 1,176		\$ 32,374	\$ 134		\$ 32,440
Liabilities and shareholders' equity							
Deposits:		0 4 504	2501	0.000	0 000	12.0/	
Demand deposits - noninterest-bearing	\$ 8,653	\$ 1,794	26 %	\$ 6,859	\$ 802	13 %	\$ 6,057
Demand deposits - interest-bearing  Money market deposits	5,517 13,322	(62) 1,579	(1) 13	5,579 11,743	763 4,527	16 63	4,816 7,216
Savings and other domestic deposits	4,735	93	2	4,642	(239)	(5)	4,881
Core certificates of deposit	7,702	(1,486)	(16)	9,188	(2,756)	(23)	11,944
Total core deposits	39,929	1,918	5	38,011	3,097	9	34,914
Other domestic deposits of \$250,000 or more	465	(232)	(33)	697	(144)	(17)	841
Brokered deposits and negotiable CDs	1,422	(181)	(11)	1,603	(1,544)	(49)	3,147
Deposits in foreign offices	389	(38)	(9)	427	(60)	(12)	487
Total deposits	42,205	1,467	4	40,738	1,349	3	39,389
Short-term borrowings	2,055	609	42	1,446	513	55	933
Federal Home Loan Bank advances	111	(62)	(36)	173	(1,063)	(86)	1,236
Subordinated notes and other long-term debt	3,165	(615)	(16)	3,780	(541)	(13)	4,321
Total interest-bearing liabilities	38,883	(395)	(1)	39,278	(544)	(1)	39,822
All other liabilities	976	20	2	956	182	24	774
Shareholders' equity	5,238	(243)	(4)	5,481	(306)	(5)	5,787
Total liabilities and shareholders' equity	\$ 53,750	\$ 1,176	2 %	\$ 52,574	\$ 134		\$ 52,440
Total Informació una sinu citotació equity	333,730	J 1,170		Ψ 32,314	ψ 1J4		ψ J2, <del>11</del> 0

Includes nonaccrual loans.

#### **Huntington Bancshares Incorporated**

Consolidated Annual Net Interest Margin Analysis - Interest Income / Expense (1)

		Interest Income / Exper			se		
(dollar amounts in thousands)	2011		2010		2009		
Assets							
Interest bearing deposits in banks	\$	143 \$		\$	1,146		
Trading account securities	1	163	2,875		4,329		
Federal funds sold and securities purchased under resale agreements	12	5			50		
Loans held for sale	12	298	25,687		29,951		
Available-for-sale and other securities:		20.4	***		240.066		
Taxable	207		239,065		249,968		
Tax-exempt	18		18,767		14,214		
Total available-for-sale and other securities	226		257,832		264,182		
Held-to-maturity securities - taxable	11	213	_		_		
Loans and leases:							
Commercial:							
Commercial and industrial	585	515	660,598		664,611		
Commercial real estate:							
Construction		988	30,595		50,85		
Commercial	222	592	234,858		262,325		
Commercial real estate	245	580	265,453		313,170		
Total commercial	831	295	926,051		977,78		
Consumer:							
Automobile	293	211	295,201		252,553		
Home equity	355	005	383,732		426,17		
Residential mortgage	213	512	216,805		237,418		
Other consumer	40	586	47,481		56,059		
Total consumer	902	114	943,219		972,20		
Total loans and leases	1,733	709	1,869,270		1,949,99		
Total earning assets	\$ 1,985	141 \$	2,156,468	\$	2,249,652		
Liabilities							
Deposits:							
Demand deposits - noninterest-bearing	\$	_ s		S	_		
Demand deposits - interest-bearing		096	10,393	-	9,48		
Money market deposits	54		103,468		83,554		
Savings and other domestic deposits	32		48,203		66,76		
Core certificates of deposit	150		231,594		409,46		
Total core deposits	242		393,658		569,26		
Other domestic deposits of \$250,000 or more		193	9,207		20,83		
Brokered deposits and negotiable CDs		188	35,353		83,09		
Deposits in foreign offices		+00 878	831		83,09		
Total deposits	260		439,049		674,139		
Short-term borrowings	3	500	3,007		2,36		
Federal Home Loan Bank advances		824	3,121		12,88		
Subordinated notes and other long-term debt		580	81,409		124,50		
Total interest-bearing liabilities	341		526,586		813,893		
Net interest income	\$ 1,644	086 \$	1,629,882	\$	1,435,759		

Fully-taxable equivalent (FTE) income and expense calculated assuming a 35% tax rate. See page 21 for the FTE adjustment.

#### Huntington Bancshares Incorporated Consolidated Annual Net Interest Margin Analysis

(Unaudited)

	Annual	Average Rates(2)	
Fully-taxable equivalent basis (1)	2011	2010	2009
Assets			
Interest bearing deposits in banks	0.11 %	0.28 %	0.32 %
Trading account securities	1.37	1.82	2.99
Federal funds sold and securities purchased under resale agreements	0.09	_	0.13
Loans held for sale	4.27	4.85	5.15
Available-for-sale and other securities:			
Taxable	2.48	2.73	4.10
Tax-exempt	4.28	4.56	6.68
Total available-for-sale and other securities	2.57	2.81	4.18
Held-to-maturity securities - taxable	2.99	_	_
Loans and leases:(3)			
Commercial:			
Commercial and industrial	4.31	5.31	5.06
Commercial real estate:			
Construction	3.88	2.79	2.74
Commercial	3.97	3.83	3.59
Commercial real estate	3.96	3.67	3.42
Total commercial	4.20	4.71	4.39
Consumer:			
Automobile	4.99	6.04	7.12
Home equity	4.47	5.06	5.62
Residential mortgage	4.53	4.84	5.23
Other consumer	7.63	7.18	7.78
Total consumer	4.73	5.35	5.93
Total loans and leases	4.46	5.02	5.04
Total earning assets	4.09 %	4.55 %	4.88 %
Liabilities			
Deposits:			
Demand deposits - noninterest-bearing	<u> </u>	— %	— %
Demand deposits - interest-bearing	0.09	0.19	0.20
Money market deposits	0.41	0.88	1.16
Savings and other domestic deposits	0.69	1.04	1.37
Core certificates of deposit	1.95	2.52	3.43
Total core deposits	0.77	1.26	1.97
Other domestic deposits of \$250,000 or more	0.97	1.32	2.48
Brokered deposits and negotiable CDs	0.88	2.21	2.64
Deposits in foreign offices	0.23	0.20	0.19
Total deposits	0.78	1.30	2.02
Short-term borrowings	0.17	0.21	0.25
Federal Home Loan Bank advances	0.74	1.80	1.04
Subordinated notes and other long-term debt	2.42	2.15	2.88
Total interest bearing liabilities	0.88	1.34	2.04
Net interest rate spread	3.19	3.21	2.84
Impact of noninterest-bearing funds on margin	0.20	0.23	0.27
Net interest margin	3.38 %	3.44 %	3.11 %

### **Commercial Loan Derivative Impact**

	Annua	Annual Average Rates(2)						
Fully-taxable equivalent basis (1)	2011	2010	2009					
Commercial loans(2)(3)	3.81 %	3.85 %	3.74 %					
Impact of commercial loan derivatives	0.39	0.86	0.65					
Total commercial - as reported	4.20 %	4.71 %	4.39 %					
	<del></del>							
Average 30 day LIBOR	0.23 %	0.27 %	0.33 %					

Fully-taxable equivalent (FTE) yields are calculated assuming a 35% tax rate. See page 21 for the FTE adjustment.

Loan and lease and deposit average rates include impact of applicable derivatives, non-deferrable fees, and amortized fees.

<sup>(3)</sup> Includes the impact of nonaccrual loans.

## Huntington Bancshares Incorporated Selected Annual Income Statement Data<sup>(1)</sup> (Unaudited)

		Year Ended December 31,										
		Change from		Change fr 2009								
(dollar amounts in thousands, except per share amounts)	2011	Amount	%	2010	Amount	%	2009					
Interest income	\$1,970,226	\$(175,166)	(8) %	\$2,145,392	\$ (92,750)	(4)%	\$ 2,238,142					
Interest expense	341,056	(185,531)	(35)	526,587	(287,268)	(35)	813,855					
Net interest income Provision for credit losses	1,629,170 174,059	10,365 (460,488)	1 (73)	1,618,805 634,547	194,518	14 (69)	1,424,287					
	1,455,111	470,853	48	984,258	(1,440,124)	N.R.	2,074,671					
Net interest income after provision for credit losses					1,634,642		(650,384)					
Service charges on deposit accounts Trust services	243,507 119,382	(23,508) 6,827	(9) 6	267,015 112,555	(35,784) 8,916	(12)	302,799 103,639					
Electronic banking	111,697	1,463	1	110,234	10,083	10	100,039					
Mortgage banking income	83,408	(92,374)	(53)	175,782	63,484	57	112,298					
Brokerage income	80,367	11,512	17	68,855	4,012	6	64,843					
Insurance income	69,470	(6,943)	(9)	76,413	3,087	4	73,326					
Bank owned life insurance income	62,336	1,270	2	61,066	6,194	11	54,872					
Capital markets fees	36,540	12,654	53	23,886	13,035	120	10,851					
Gain on sale of loans	31,944 26,771	25,669	409 (42)	6,275 45,964	13,851	(183)	(7,576) 51,810					
Automobile operating lease income Securities gains (losses)	(3,681)	(19,193) (3,407)	1,243	(274)	(5,846) 9,975	(97)	(10,249)					
Other income	118,882	24,795	26	94,087	(54,793)	(37)	148,880					
Total noninterest income	980,623	(61,235)	(6)	1,041,858	36,214	4	1,005,644					
Personnel costs	892,534	93,561	12	798,973	98,491	14	700,482					
Outside data processing and other services	187,195	27,947	18	159,248	11,153	8	148,095					
Net occupancy	109,129	1,267	1	107,862	2,589	2	105,273					
Equipment	92,544	6,624	8	85,920	2,803	3	83,117					
Deposit and other insurance expense	77,692	(19,856)	(20)	97,548	(16,282)	(14)	113,830					
Marketing	75,627	9,703	15	65,924	32,875	99	33,049					
Professional Services	70,595	(18,183)	(20)	88,778	12,412	16	76,366					
Amortization of intangibles	53,318	(7,160)	(12)	60,478	(7,829)	(11)	68,307					
Automobile operating lease expense	20,018	(17,016)	(46)	37,034	(6,326)	(15)	43,360					
OREO and foreclosure expense Goodwill impairment	18,006	(21,043)	(54)	39,049	(54,850) (2,606,944)	(58) (100)	93,899 2,606,944					
Gain on early extinguishment of debt	(9,697)	(9,697)			147,442	(100)	(147,442)					
Other expense	141,539	8,548	6	132,991	24,828	23	108,163					
Total noninterest expense	1,728,500	54,695	3	1,673,805	(2,359,638)	(59)	4.033.443					
Income (loss) before income taxes	707,234	354,923	101	352,311	4,030,494	N.R.	(3,678,183)					
Provision (benefit) for income taxes	164,621	124,657	312	39,964	623,968	N.R.	(584,004)					
Net income (loss)	\$ 542,613	\$ 230,266	74	\$ 312,347	\$ 3,406,526	N.R.	\$(3,094,179)					
Dividends on preferred shares	30,813	(141,219)	(82)	172,032	(2,724)	(2)	174,756					
•				\$ 140,315								
Net income (loss) applicable to common shares	\$ 511,800	\$ 371,485	265		\$ 3,409,250	N.R.%	\$(3,268,935)					
Average common shares - basic	863,691	136,757	19 %	726,934	194,132	36 %	532,802					
Average common shares - diluted (2)	867,624	138,092	19	729,532	196,730	37	532,802					
Per common share												
Net income - basic	\$ 0.59	\$ 0.40	211	\$ 0.19	\$ 6.33	N.R.	\$ (6.14)					
Net income - diluted	0.59	0.40	211	0.19	6.33	N.R.	(6.14)					
Cash dividends declared	0.10	0.06	150	0.04	_	_	0.04					
Return on average total assets	1.01%	0.42%	71	0.59%	6.49%	N.R.	(5.90)					
Return on average common shareholders' equity	10.5	6.8	184	3.7	84.5	N.R.	(80.8)					
Return on average tangible common shareholders' equity (3)	12.7	7.1	127	5.6	28.0	N.R.	(22.4)					
Net interest margin <sup>(4)</sup>	3.38	(0.05)	(2)	3.44	0.33	11	3.11					
Efficiency ratio <sup>(5)</sup> Effective tax rate	63.7 23.3	3.3 12.0	5 106	60.4 11.3	5.0 27.2	9 N.R.	55.4 (15.9)					
D. C.H. J. L. (DZE)												
Revenue - fully taxable equivalent (FTE) Net interest income	\$1.629.170	\$ 10.365	1	\$1,618,805	\$ 194.518	14	\$ 1,424,287					
FTE adjustment <sup>(4)</sup>	14,916	3,839	35	11,077	(395)	(3)	11,472					
Net interest income	1,644,086	14,204	1	1,629,882	194,123	14	1,435,759					
Noninterest income	980,623	(61,235)	(6)	1,029,882	36,214	4	1,433,739					
Total revenue	\$2,624,709	\$ (47,031)	(2) %	\$2,671,740	\$ 230,337	9 %	\$ 2,441,403					
TOTAL TEVERIUE	\$2,024,709	\$ (47,031)	(2) %	\$2,071,740	\$ 230,337	9 %	\$ 2,441,403					

N.R. - Not relevant, as denominator of calculation is a loss in prior period compared with income in current period.

- (1) Comparisons for presented periods are impacted by a number of factors. Refer to Significant Items.
- For all periods presented, the impact of the convertible preferred stock issued in 2008 and the warrants issued to the U.S. Department of the Treasury in 2008 related to Huntington's participation in the voluntary Capital Purchase Program was excluded from the diluted share calculation because the result was more than basic earnings per common share (anti-dilutive) for the periods. The convertible preferred stock and warrants were repurchased in December 2010 and January 2011, respectively.
- (3) Net income excluding expense for amortization of intangibles for the period divided by average tangible common shareholders' equity. Average tangible common shareholders' equity equals average total common shareholders' equity less average intangible assets and goodwill. Expense for amortization of intangibles and average intangible assets are net of deferred tax liability, and calculated assuming a 35% tax rate.
- On a fully-taxable equivalent (FTE) basis assuming a 35% tax rate.
- (5) Noninterest expense less amortization of intangibles and goodwill impairment divided by the sum of FTE net interest income and noninterest income excluding securities gains (losses).

## Huntington Bancshares Incorporated Annual Mortgage Banking Income (Unaudited)

		Year Ended December 31,							
(dollar amounts in thousands, except as noted)		2011		2010		2009	2008		2007
Mortgage banking income									
Origination and secondary marketing	\$	68,217	\$	117,440	\$	94,711	\$ 37,257	\$	25,965
Servicing fees		49,096		48,123		48,494	45,558		36,012
Amortization of capitalized servicing		(37,369)		(47,165)		(47,571)	(26,634)		(20,587)
Other mortgage banking income		15,506		16,629		23,360	16,768		13,198
Subtotal		95,450		135,027		118,994	72,949		54,588
MSR valuation adjustment(1)		(53,897)		(12,721)		34,305	(52,668)		(16,131)
Net trading gains (losses) related to MSR hedging		41,855		53,476		(41,001)	 (11,287)		(8,653)
Total mortgage banking income	<u>\$</u>	83,408	\$	175,782	\$	112,298	\$ 8,994	\$	29,804
Mortgage originations (in millions)	\$	3,921	\$	5,476	\$	5,262	\$ 3,773	\$	3,493
Average trading account securities used to hedge MSRs(in millions)		20		64		70	1,031		594
Capitalized mortgage servicing rights <sup>(2)</sup>		137,435		196,194		214,592	167,438		207,894
Total mortgages serviced for others (in millions)(2)		15,886		15,933		16,010	15,754		15,088
MSR % of investor servicing portfolio		0.87%		1.23%		1.34%	 1.06%		1.38%
Net impact of MSR hedging									
MSR valuation adjustmen(1)	\$	(53,897)	\$	(12,721)	\$	34,305	\$ (52,668)	\$	(16,131)
Net trading gains (losses) related to MSR hedging		41,855		53,476		(41,001)	(11,287)		(8,653)
Net interest income related to MSR hedging		166		972		2,999	 33,139		5,797
Net gain (loss) on MSR hedging	\$	(11,876)	\$	41,727	\$	(3,697)	\$ (30,816)	\$	(18,987)

<sup>(1)</sup> The change in fair value for the period represents the MSR valuation adjustment, net of amortization of capitalized servicing.

<sup>(2)</sup> At period end.

### **Huntington Bancshares Incorporated Annual Credit Reserves Analysis** (Unaudited)

	Year Ended December 31,				
(dollar amounts in thousands)	2011	2010	2009	2008	2007
Allowance for loan and lease losses, beginning of period	\$ 1,249,008	\$ 1,482,479	\$ 900.227	\$ 578,442	\$ 272,068
Acquired allowance for loan and lease losses	0	0	0	0	188.128
Loan and lease losses	(557,753)	(1,003,907)	(1,561,378)	(806,330)	(517,942)
Recoveries of loans previously charged off	120,664	129,433	84,791	48,263	40,311
Net loan and lease losses	(437,089)	(874,474)	(1,476,587)	(758,067)	(477,631)
Provision for loan and lease losses	167,730	641,299	2,069,931	1,067,789	628,802
Economic reserve transfer	0	0	0	12,063	0
Allowance of assets sold	(14,821)	(296)	(9,188)	_	_
Allowance for loans transferred to held for sale	0	0	(1,904)	_	(32,925)
Allowance for loan and lease losses, end of period	\$ 964,828	\$ 1,249,008	\$ 1,482,479	\$ 900,227	\$ 578,442
-					=====
Allowance for unfunded loan commitments and letters of credit, beginning of period	\$ 42,127	\$ 48,879	\$ 44,139	\$ 66,528	\$ 40,161
Acquired AULC	0	0	0	0	11,541
Provision for (reduction in) unfunded loan commitments and letters of credit losses	6,329	(6,752)	4,740	(10,326)	14,826
Economic reserve transfer	0	0	0	(12,063)	0
Allowance for unfunded loan commitments and letters of credit, end of period	\$ 48,456	\$ 42,127	\$ 48,879	\$ 44,139	\$ 66,528
Total allowance for credit losses	\$ 1,013,284	\$ 1,291,135	\$ 1,531,358	\$ 944,366	\$ 644,970
Allowance for loan and lease losses (ALLL) as % of:					
Total loans and leases	2.48 %	3.28 %	4.03 %	2.19 %	1.44 %
Nonaccrual loans and leases (NALs)	178	161	77	60	181
Nonperforming assets (NPAs)	163	148	72	55	122
Total allowance for credit losses (ACL) as % of:					
Total loans and leases	2.60 %		4.16 %	2.30 %	1.61 %
Nonaccrual loans and leases (NALs)	187	166	80	63	202
Nonperforming assets (NPAs)	172	153	74	58	136

### **Huntington Bancshares Incorporated** Annual Net Charge-Off Analysis (Unaudited)

		Year Ended December 31,				
(dollar amounts in thousands)	2011	2010	2009	2008	2007	
Net charge-offs by loan and lease type:						
Commercial:						
Commercial and industrial	\$ 89,699	\$ 254,932	\$ 487,606	\$ 526,165	\$ 345,840	
Commercial real estate:						
Construction	31,524	109,008	192,706	6,626	11,854	
Commercial	116,577	166,554	490,025	62,114	27,250	
Commercial real estate	148,101	275,562	682,731	68,740	39,104	
Total commercial	237,800	530,494	1,170,337	594,905	384,944	
Consumer:						
Automobile	15,067	26,572	56,332	54,565	27,692	
Home equity(1)	101,797	139,373	106,176	67,556	34,426	
Residential mortgage <sup>(2)</sup>	56,681	152,895	110,202	21,247	11,371	
Other consumer	25,744	25,140	33,540	19,794	19,198	
Total consumer	199,289	343,980	306,250	163,162	92,687	
Total net charge-offs	\$ 437,089	\$ 874,474	\$ 1,476,587	\$ 758,067	\$ 477,631	
Net charge-offs - annualized percentages:						
Commercial:						
Commercial and industrial	0.66 %	2.05 %	3.71 %	3.87 %	3.25 %	
Commercial real estate:						
Construction	5.33	9.95	10.37	0.32	0.77	
Commercial	2.08	2.72	6.71	0.81	0.52	
Commercial real estate	2.39	3.81	7.46	0.71	0.57	
Total commercial	1.20	2.70	5.25	2.55	2.21	
Consumer:						
Automobile	0.26	0.54	1.59	1.21	0.67	
Home equity(1)	1.28	1.84	1.40	0.91	0.56	
Residential mortgage(2)	1.20	3.42	2.43	0.42	0.23	
Other consumer	4.85	3.80	4.65	2.86	3.63	
Total consumer	1.05	1.95	1.87	0.92	0.59	
Net charge-offs as a % of average loans	1.12 %	2.35 %	3.82 %	1.85 %	1.44 %	

<sup>2010</sup> included net charge-offs of \$14,678 thousand associated with the transfer of Franklin-related loans to loans held for sale and \$6,143 thousand of other Franklin-related net charge-offs. (1)

<sup>(2)</sup> 2010 included net charge-offs of \$60,882 thousand associated with the transfer of Franklin-related loans to loans held for sale and \$10,424 thousand of other Franklinrelated net charge-offs.

#### **Huntington Bancshares Incorporated**

Annual Nonaccrual Loans and Leases (NALs) and Nonperforming Assets (NPAs) (Unaudited)

				D	ecember 31,				
(dollar amounts in thousands)	2011		2010		2009		2008		2007
Nonaccrual loans and leases (NALs):									
Commercial and industrial	\$ 201,846	\$	346,720	\$	)	\$	932,648	\$	87,679
Commercial real estate	229,889		363,692		935,812		445,717		148,467
Residential mortgage	68,658		45,010		362,630		98,951		59,557
Home equity	 40,687		22,526		40,122		24,831		24,068
Total nonaccrual loans and leases	541,080		777,948		1,916,978		1,502,147		319,771
Other real estate, net:									
Residential	20,330		31,649		71,427		63,058		60,804
Commercial	 18,094		35,155		68,717		59,440		14,467
Total other real estate, net	38,424		66,804		140,144		122,498		75,271
Impaired loans held for sale	0		0		969		12,001		73,481
Other NPAs (1)	10,772		_		_		_		4,379
Total nonperforming assets	\$ 590,276	\$	844,752	\$	2,058,091	\$	1,636,646	\$	472,902
Nonperforming Franklin assets:									
Commercial	\$ _	\$	_	\$	_	\$	650,225	\$	_
Residential mortgage	_		_		299,670		_		_
Home Equity	_		_		15,004		_		_
OREO	_		9,477		23,826		_		_
Impaired loans held for sale									
Total nonperforming Franklin assets	\$ 	\$	9,477	\$	338,500	\$	650,225	\$	
Nonaccrual loans and leases as a % of total loans and leases	1.39 %	0	2.04 %		5.21 %		3.66 %		0.80 %
NPA ratio (2)	1.51		2.21		5.57		3.97		1.18
					December 31,				
(dollar amounts in thousands)	2011		2010	<u> </u>	2009	Φ.	2008	Φ.	2007
Nonperforming assets, beginning of period	\$ 844,		\$ 2,058,09		\$ 1,636,646	\$	. ,	\$	193,620
New nonperforming assets	745,		925,69		2,767,295		1,082,063		468,056
Franklin impact, net	. ,	477)	(329,02		(311,726)		650,225.0		(24.052)
Returns to accruing status	(195,		(370,79		(215,336)		(42,161)		(24,952)
Loan and lease losses	(362,	784) 771	(635,60		(1,148,135)		(202,249)		(120,959)
OREO losses (gains)	(328,		(12,09		(62,665)		(19,582)		(5,795)
Payments Sales	,		(650,42		(497,076)		(194,692)		(86,093)
	(103,		(141,08		(110,912)		(109,860)	_	(95,467)
Nonperforming assets, end of period	<u>\$ 590,</u>	276	\$ 844,75	52	\$ 2,058,091	\$	1,636,646	\$	472,902

<sup>(1)</sup> Other nonperforming assets represent an investment security backed by a municipal bond.

<sup>(2)</sup> Nonperforming assets divided by the sum of loans and leases, net other real estate owned, and other NPAs.

Huntington Bancshares Incorporated
Annual Accruing Past Due Loans and Leases and Accruing and Nonaccruing Troubled Debt Restructured Loans

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	December 31,									
(dollar amounts in thousands)		2011		2010		2009		2008		2007
Accruing loans and leases past due 90 days or more:										
Commercial and industrial	\$	_	\$	_	\$	_	\$	10,889	\$	10,474
Commercial real estate		_		_		_		59,425		25,064
Residential mortgage (excluding loans guaranteed by the U.S. Government)		45,198		53,983		78,915		71,553		67,391
Home equity		20,198		23,497		53,343		29,039		24,086
Other consumer		8,253		10,177		13,400		18,039		13,962
Total, excl. loans guaranteed by the U.S. Government		73,649		87,657		145,658		188,945		140,977
Add: loans guaranteed by U.S. Government		96,703		98,288		101,616		82,576		51,174
Total accruing loans and leases past due 90 days or more, including loans guaranteed by the										
U.S. Government	\$	170,352	\$	185,945	\$	247,274	\$	271,521	\$	192,151
Ratios:										
Excluding loans guaranteed by the U.S. Government, as a percent of total loans and leases		0.19 %		0.23 %		0.40 %		0.46 %		0.35 %
Guaranteed by U.S. Government, as a percent of total loans and leases		0.25		0.26		0.28		0.20		0.13
Including loans guaranteed by the U.S. Government, as a percent of total loans and leases		0.44		0.49		0.49		0.66		0.48
including loans guaranteed by the O.S. Government, as a percent of total loans and leases		0.77		0.47		0.77		0.00		0.40
Accruing troubled debt restructured loans:										
Commercial	\$	303,975	\$	222,632	\$	157,049	\$	185,333	\$	1,187,368
Residential mortgages		309,678		328,411		219,639		82,857		32,005
Other consumer (1)		94,905		76,586		52,871		41,094		_
Total accruing troubled debt restructured loans	\$	708,558	\$	627,629	\$	429,559	\$	309,284	\$	1,219,373
	<u>-</u>		<u>-</u>	,	<u> </u>	,	<u> </u>	,	<u>-</u>	-,,
Nonaccruing troubled debt restructured loans:										
Commercial	\$	70,521	\$	33,462	\$	157.049	\$	185,333	\$	1,187,368
Residential mortgages	_	26,089	~	5,789	~	219,639	~	82,857	-	32,005
Other consumer (1)		482				52,871		41,094		
Total nonaccruing troubled debt restructured loans	\$	97,092	\$	39,251	\$	429,559	\$	309,284	\$	1,219,373
Total holiacetaing addition debt restructured found	Ψ	71,072	Ψ	37,231	Ψ	(4),55)	Ψ	307,207	Ψ	1,217,313

Includes home equity, automobile, and other consumer loans. (1)