# SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 8-K

# CURRENT REPORT PURSUANT TO SECTION 13 or 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report: July 16, 2004

# **HUNTINGTON BANCSHARES INCORPORATED**

(Exact Name of Registrant as specified in its charter)

Maryland (State or other jurisdiction of incorporation or organization) 0-2525 (Commission File No.) 31-0724920 (IRS Employer Identification Number)

Huntington Center 41 South High Street Columbus, Ohio 43287 (614) 480-8300

(Address, including zip code, and telephone number including area code of Registrant's principal executive offices)

#### Item 5. Other Events.

On July 16, 2004, Huntington Bancshares Incorporated ("Huntington") issued a news release announcing its earnings for the second quarter ended June 30, 2004. Also on July 16, 2004, Huntington made a Quarterly Financial Review available on its web site, <a href="https://www.huntington-ir.com">www.huntington-ir.com</a>. The information contained in the news release and the Quarterly Financial Review, which are attached as Exhibits 99.1 and 99.2, respectively, to this report, are incorporated herein by reference.

Huntington's senior management will host an earnings conference call July 16, 2004, at 1:00 p.m. EST. The call may be accessed via a live Internet web cast at <a href="https://www.huntington-ir.com">www.huntington-ir.com</a> or through a dial-in telephone number at 866-206-5917. Slides will be available at<a href="https://www.huntington-ir.com">www.huntington-ir.com</a> just prior to 1:00 p.m. EST on July 16, 2004, for review during the call. A replay of the web cast will be archived in the Investor Relations section of Huntington's web site at <a href="https://www.huntington-ir.com">www.huntington-ir.com</a>. A telephone replay will be available two hours after the completion of the call through July 31, 2004, at 888-266-2081; conference call ID 491196.

The information contained or incorporated by reference in this Current Report on Form 8-K contains forward-looking statements, including certain plans, expectations, goals, and projections, which are subject to numerous assumptions, risks, and uncertainties. A number of factors, including but not limited to those set forth under the heading "Business Risks" included in Item 1 of Huntington's Annual Report on Form 10-K for the year ended December 31, 2003, filed March 5, 2004, and other factors described from time to time in Huntington's other filings with the Securities and Exchange Commission, could cause actual conditions, events, or results to differ significantly from those described in the forward-looking statements. All forward-looking statements included in this Current Report on Form 8-K are based on information available at the time of the Report. Huntington assumes no obligation to update any forward-looking statement.

## Item 7. Financial Statements and Exhibits.

#### (c) Exhibits.

Exhibit 99.1 - News release of Huntington Bancshares Incorporated, dated July 16, 2004.

Exhibit 99.2 - Quarterly Financial Review, June 2004.

# Item 12. Results of Operations and Financial Condition.

The information included or incorporated by reference under Item 5 of this report is incorporated by reference under this Item 12.

# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

# HUNTINGTON BANCSHARES INCORPORATED

Date: July 16, 2004

By: /s/ Michael J. McMennamin

Michael J. McMennamin, Vice Chairman, Chief Financial Officer, and Treasurer

# EXHIBIT INDEX

Exhibit No.	Description
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Exhibit 99.1	News release of Huntington Bancshares Incorporated, July 16, 2004.
Exhibit 99.2	Quarterly Financial Review, June 2004.

#### NEWSRELEASE



# FOR IMMEDIATE RELEASE July 16, 2004

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# HUNTINGTON BANCSHARES INCORPORATED REPORTS 2004 SECOND QUARTER RESULTS

· Net Income of \$110.1 million, up 14%
· Earnings Per Common Share of \$0.47, up 12%
· Significant Improvement in Credit Quality
· Raises 2004 GAAP Earnings Per Share Guidance to \$1.77-\$1.81

COLUMBUS, Ohio – Huntington Bancshares Incorporated (NASDAQ: HBAN; www.huntington.com) reported 2004 second quarter earnings of \$110.1 million, or \$0.47 per common share, up 14% and 12%, respectively, from \$96.5 million and \$0.42 per common share in the year-ago quarter. Compared with 2004 first quarter net income of \$104.2 million and \$0.45 per common share, 2004 second quarter earnings were up 6% and 4%, respectively.

Earnings for the first six months of 2004 were \$214.3 million, or \$0.92 per common share, both up 14% from the comparable year-ago period earnings of \$188.2 million, or \$0.81 per common share.

"The second quarter's results were strong, with performance reflecting a number of key factors," said Thomas E. Hoaglin, chairman, president, and chief executive officer. "Significantly improved credit quality performance was a key driver. In addition, and compared with the first quarter, we were very pleased with the solid growth in core deposits. Underlying loan growth was again strong."

"Over the last two years, Huntington has engaged in a number of strategies to reduce the overall credit risk profile of the company," he continued. "The benefits of this strategy were very evident in second quarter results. The provision for credit losses was \$5.0 million, down \$20.6 million from the first quarter's provision level. This reflected improved credit quality performance across both commercial and consumer portfolios and an improved economic outlook. Specifically, net charge-offs expressed as an annualized percent of average total loans and leases were only 23 basis points, including the benefit of a single \$9.7 million commercial loan recovery. Non-performing assets decreased \$17.0 million, or 19%, from March 31, 2004, and represented only 34 basis points of related assets. Though the allowance for loan and lease losses expressed as a percent of period-end loans and leases declined to 1.32% from 1.39% at

March 31, 2004, reserve levels remained strong as the period-end allowance for loan and lease losses as a percent of non-performing assets increased to 384% from 322% at the end of the first quarter."

"Average reported total loans and leases increased an annualized 5% from the first quarter. This growth rate was adversely impacted by the full quarter impact of \$868 million of auto loans sold late in the first quarter," he continued. "Adjusting for the auto loan sale, second quarter average total loans and leases would have increased at a 19% annualized rate. Average residential mortgage and home equity loans again led loan growth with annualized growth rates of 47% and 27%, respectively. We were also encouraged to see an annualized 8% growth rate in average total commercial loans."

"Late in the quarter we sold \$512 million of auto loans and transferred \$102 million of auto loans to held for sale as part of our continuing strategy to lower our auto loan and lease exposure. This brings the total amount of auto loans sold since the beginning of last year to \$3.6 billion. This has reduced our auto loan and lease exposure from 33% of total credit exposure at the end of 2002 to 22%, which is approaching our 20% target. Even after reaching our target, we expect to continue to originate and sell auto loans to manage this overall exposure."

"Average core deposits increased an annualized 19% in the current quarter, compared with the first quarter. This increase reflected strong annualized growth in two key deposit categories: non-interest bearing deposits, up 27% annualized, and interest bearing demand deposits, up 34% annualized," he concluded.

Significant 2004 second quarter performance highlights compared with 2004 first quarter included:

- 5% annualized growth in average total loans and leases, or 19% annualized growth after adjusting for the impact of auto loan sales.
- 19% annualized growth in average total core deposits.
- 3.29% net interest margin, down from 3.36%.
- \$4.9 million pre-tax gains on the sale of automobile loans.
- \$10.4 million pre-tax recovery of previously reported mortgage servicing rights (MSR) temporary impairment compared with a \$10.1 million pre-tax MSR temporary impairment in the first quarter.
- \$9.2 million pre-tax losses on the sale of investment securities, including \$10.2 million pre-tax losses related to investment securities used to offset MSR temporary valuation changes, compared with a \$15.1 million pre-tax gain on the sale of investment securities in the first quarter.
- 0.23% annualized net charge-offs, down from 0.53% in the first quarter.
- 0.34% period-end NPA ratio, down from 0.43% at March 31, 2004.
- 1.32% period-end allowance for loan and lease losses (ALLL) ratio, down from 1.39% at March 31, 2004.
- 384% period-end NPA coverage ratio, up from 322% at March 31, 2004.

Items specifically impacting earnings performance comparisons for the current and prior periods are highlighted in the following table.

#### Significant Items Impacting Earnings Performance Comparisons

		Impact (1)	
Three Months Ended		16.	EDG
(In millions, except per share)	Pre-tax	After-tax	EPS
Tune 20, 2004. CAAD courings	\$ 153.5	£ 110.1	\$ 0.47
June 30, 2004 – GAAP earnings		\$ 110.1	
Gain on sale of auto loans	4.9	3.2	0.01
MSR temporary impairment recovery	10.4	6.8	0.03
Investment securities losses	(9.2)	(6.0)	(0.03)
Single commercial credit recovery	9.7	6.3	0.03
March 31, 2004 – GAAP earnings	\$ 139.1	\$ 104.2	\$ 0.45
Gain on sale of auto loans	9.0	5.9	0.03
MSR temporary impairment	(10.1)	(6.6)	(0.03)
Investment securities gains	15.1	9.8	0.04
June 30, 2003 – GAAP earnings	\$ 133.2	\$ 96.5	\$ 0.42
Gain on sale of auto loans	13.5	8.8	0.04
MSR temporary impairment	(6.4)	(4.1)	(0.02)
Investment securities gains	6.9	4.5	0.02
Restructuring reserve release	5.3	3.5	0.01

(1) Favorable (unfavorable) impact on GAAP earnings

#### Discussion of Performance

Fully taxable equivalent net interest income increased \$21.0 million, or 10%, from the year-ago quarter, reflecting the favorable impact of a 16% increase in average earning assets, partially offset by an 18 basis point, or an effective 5%, decline in the net interest margin. The fully taxable equivalent net interest margin decreased to 3.29% from 3.47% reflecting the impact of lower rates and the strategic repositioning of portfolios to reduce automobile loans and increase the relative proportion of lower-rate, and lower-risk, residential real estate-related loans and investment securities.

Compared with the 2004 first quarter, fully taxable equivalent net interest income decreased only \$0.2 million, reflecting the adverse impact of automobile loan sales. The fully taxable equivalent net interest margin declined 7 basis points, or an effective 2%, to 3.29% from 3.36%. Average earnings assets, despite the negative impact from the sale of automobile loans, increased \$0.6 billion, or 2%. The decline in the net interest margin from the first quarter reflected the same factors as those impacting the decrease from the year-ago quarter.

Average total loans and leases increased \$2.5 billion, or 13%, from the 2003 second quarter due primarily to a \$2.2 billion, or 23%, increase in average consumer loans. Contributing to the consumer loan growth was a \$1.1 billion, or 58%, increase in average residential mortgages and a \$0.8 billion, or 23%, increase in average home equity loans. Average total automobile loans and leases increased \$0.3 billion, or 8%. This growth from the year-ago quarter reflected the positive impact of underlying new loan originations, the 2003 third quarter consolidation of a

\$1.0 billion auto loan securitization trust, and the rapid growth in direct financing leases due to the migration from operating lease assets, which are no longer being originated. Partially offsetting these positive impacts was the sale of \$3.1 billion of auto loans over this 12-month period.

On June 30, 2004, \$512 million of automobile loans were sold and \$102 million of automobile loans were transferred to loans held for sale during the quarter. Combined, these transactions resulted in second quarter net pre-tax gains on the sale of automobile loans of \$4.9 million: \$5.1 million associated with the \$512 million sale, partially offset by a \$0.2 million lower of cost or market write-down on the loans held for sale. On a combined basis, these transactions increased the total automobile loans sold since the beginning of 2003 to \$3.6 billion. These sales represented a continuation of a strategy to reduce exposure to automobile financing to approximately 20% of total credit exposure (see table below). At June 30, 2004, this exposure was \$4.9 billion, down from \$6.2 billion at year-end and represented 22% of total credit exposure, down from 28% at year end 2003, and 33% at the end of 2002.

(\$ billions)	6/30/04	3/31/04	12/31/03	12/31/02
Total Company				
Loans and leases	\$ 21.8	\$ 21.2	\$ 21.1	\$ 18.6
Operating lease assets	0.9	1.1	1.3	2.2
Securitized loans	_	0.0	0.0	1.1
Total credit exposure	\$ 22.7	\$ 22.3	\$ 22.4	\$ 21.9
Automobile Financing				
Loans and leases	\$ 4.0	\$ 4.3	\$ 4.9	\$ 3.9
Operating lease assets	0.9	1.1	1.3	2.2
Securitized loans	_	0.0	0.0	1.1
Total auto exposure	\$ 4.9	\$ 5.4	\$ 6.2	\$ 7.2
% Total credit exposure	22%	24%	28%	33%

Average total commercial and industrial (C&I) and commercial real estate (CRE) loans increased \$0.3 billion, or 3%, from the year-ago quarter reflecting an 11% increase in small business C&I and CRE loans and 9% increase in middle-market CRE loans. Average middle-market C&I loans were down 4% from the year-ago period and reflected both weak demand and the impact from continued strategies to specifically lower exposure to large individual commercial credits, including shared national credits.

Average total loans and leases in the second quarter increased \$0.3 billion, or 1%, from the first quarter, as the growth rate was mitigated by a \$0.7 billion, or 23%, decline in average automobile loans due to the first quarter sale of \$868 million of auto loans. Growth in mortgage-related consumer loans remained strong with average residential mortgages up \$0.3 billion, or 12%, and average home equity loans up \$0.3 billion, or 7%. Total average C&I and CRE loans increased \$0.2 billion, or 2%, reflecting a 2% increase in small business C&I and CRE loans, a 3% increase in middle-market C&I loans, and a 1% increase in average middle-market CRE loans.

Average investment securities increased \$1.6 billion, or 43%, from the year-ago quarter, and were up \$0.2 billion, or 4%, from the first quarter primarily reflecting the investment of a portion of the proceeds from the first quarter automobile loan sale. However, investment securities at June 30, 2004, were down \$0.5 billion, or 9%, from the end of the first quarter. Average loans held for sale decreased \$0.3 billion, or 58%, from the year-ago quarter.

Average total core deposits in the second quarter were \$16.2 billion, up \$0.8 billion, or 5%, from the year-ago quarter, reflecting a \$1.1 billion, or 18%, increase in average interest bearing demand deposit accounts, partially offset by a \$0.4 billion, or 14%, decline in retail CDs. Compared with the 2004 first quarter, average total core deposits increased \$0.7 billion, or 5%, reflecting strong growth in interest bearing demand deposits, up \$0.6 billion, or 8%, as well as non-interest bearing deposits, up \$0.2 billion, or 7%.

Non-interest income decreased \$58.8 million, or 21%, from the year-ago quarter. Comparisons with prior-period results are heavily influenced by the decline in operating leases and related operating lease income. These trends are expected to continue as all leases originated since April 2002 are direct financing leases with income reflected in net interest income, not non-interest income. Reflecting the run-off of the operating lease portfolio, operating lease income declined \$49.9 million, or 39%, from the 2003 second quarter. Excluding operating lease income, non-interest income decreased \$9.0 million, or 6%, from the year-ago quarter with the primary drivers being:

- \$16.1 million decline in investment securities gains with current quarter securities losses of \$9.2 million, including a \$10.2 million loss related to investment securities used to offset MSR temporary valuation changes.
- \$8.6 million, or 64%, decrease in gains on the sale of automobile loans, as the current quarter included \$4.9 million of pre-tax gains, compared with \$13.5 million of such pre-tax gains in the year-ago quarter. The higher relative gain in the year-ago quarter reflected the higher average rate on the loans sold in that quarter.
- \$3.0 million, or 11%, decline in other income due to lower fees collected at the end of leases, partially offset by higher letter of credit fees.

#### Partially offset by:

- \$16.1 million increase in mortgage banking income. This reflected a \$16.8 million change in MSR temporary impairment valuations, as the current quarter included a \$10.4 million recovery of previously recorded MSR temporary impairment compared with \$6.4 million of MSR temporary impairment recognized in the year-ago quarter. MSR valuations are very sensitive to movements in interest rates.
- \$2.7 million, or 7%, increase in service charges on deposit accounts.
- \$1.1 million, or 7%, increase in trust services income.

Compared with the 2004 first quarter, non-interest income declined \$9.5 million, or 4%. This comparison is also heavily influenced by the decline in operating lease income for the reasons noted above. Reflecting the run-off of the operating lease portfolio, operating lease income declined \$10.2 million, or 11%, from the 2004 first quarter. Excluding operating lease income, non-interest income increased \$0.7 million from the 2004 first quarter with the primary drivers being:

• \$27.6 million increase in mortgage banking income. This reflected a \$20.5 million change in MSR temporary impairment valuations, as the current quarter included a \$10.4 million recovery of previously recorded MSR temporary impairment compared with \$10.1 million of MSR temporary impairment recognized in the first quarter. This reversal in MSR temporary impairment valuation between quarters reflected an upward

movement in mortgage interest rates in the second quarter. The MSR temporary impairment valuation reserve at June 30, 2004 was \$1.4 million. Reflecting the rise of interest rates during the quarter, the value of MSRs as a percent of mortgages serviced for others was 1.21%, up from 0.93% at March 31, 2004. Excluding the MSR temporary impairment valuation change between quarters, mortgage banking income increased \$7.1 million, primarily reflecting higher mortgage originations and sales

- \$1.8 million, or 4%, increase in service charges on deposit accounts.
- \$1.1 million, or 12%, increase in other service charges and fees.

## Partially offset by:

- \$24.3 million decline in securities gains (losses), with the current quarter reflecting \$9.2 million in securities losses, compared with \$15.1 million of securities gains in the 2004 first quarter. Investment securities are used as an on balance sheet hedge to MSR temporary valuation changes.
- \$4.1 million decrease in gains on the sale of automobile loans as the current quarter reflected \$4.9 million of such gains, compared with \$9.0 million of gains in the first quarter.
- \$1.7 million, or 11%, decline in brokerage and insurance income primarily due to lower annuity sales.

Non-interest expense decreased \$14.9 million, or 5%, from the year-ago quarter. Comparisons with prior-period results are influenced by the decline in operating lease expense as the operating lease expense declined \$40.4 million, or 39%, from the 2003 second quarter. Excluding operating lease expense, non-interest expense increased \$25.5 million, or 13%, from the year-ago quarter with the primary drivers being:

- \$14.5 million, or 14%, increase in personnel costs primarily reflecting a \$4.3 million increase in pension costs and a \$4.2 million increase in health care expense.
- \$5.8 million, or 29%, increase in other expense attributable to costs related to investments in partnerships generating tax benefits in the current quarter.
- \$5.3 million in restructuring reserve releases that lowered expenses in the year-ago quarter.
- \$1.5 million, or 9%, increase in outside data processing and other services.

#### Partially offset by:

• \$2.0 million, or 21%, decline in professional services expense.

Compared with the 2004 first quarter, non-interest expense declined \$3.5 million, or 1%. Comparisons with prior-period results are also heavily influenced by the decline in operating lease expense. Operating lease expense declined \$8.1 million, or 12%, from the 2004 first quarter. Excluding operating lease expense, non-interest expense increased \$4.6 million, or 2%, from the first quarter with the primary drivers being:

\$7.5 million increase in other expense primarily related to \$5.8 million of costs consisting of investments in partnerships generating tax benefits.

## Partially offset by:

- \$1.9 million, or 2%, decrease in personnel costs primarily reflecting lower employer taxes.
- \$0.9 million, or 5%, decline in outside data processing and other services.

#### Credit Quality

Total net charge-offs for the 2004 second quarter were \$12.5 million, or an annualized 0.23% of average total loans and leases. This was a reduction from \$41.1 million, or 0.85%, in the year-ago quarter and from \$28.6 million, or an annualized 0.53% of average total loans and leases in the prior quarter. Total net charge-offs in the current and 2004 first quarter were influenced by one-time events.

Current quarter total net charge-offs were reduced by a \$9.7 million one-time recovery on a previously charged-off commercial loan. This recovery lowered total commercial (C&I and CRE) net charge-offs by 39 basis points and total loan and lease net charge-offs by 18 basis points. Excluding the impact of this recovery, current quarter total net charge-offs would have been \$22.2 million, or an annualized 0.41% of average total loans and leases. As previously reported, total net charge-offs in the 2004 first quarter included a one-time \$4.7 million cumulative increase in automobile loan and lease charge-offs related to the accounting treatment of certain auto-related insurance policies. Excluding the 8 basis point impact of this adjustment, 2004 first quarter net charge-offs would have represented 0.45% of average total loans and leases.

Total commercial (C&I and CRE) net charge-offs in the second quarter were only \$137 thousand. Adjusting for the \$9.7 million recovery noted above (39 basis point impact), total commercial net charge-offs would have been \$9.8 million, or an annualized 0.40% of related loans, down from \$27.2 million, or an annualized 1.14% of related loans in the year-ago quarter, and up from \$7.6 million, or an annualized 0.32%, in the 2004 first quarter.

Total consumer net charge-offs in the current quarter were \$12.4 million, or an annualized 0.41% of related loans. This compared with \$13.9 million, or 0.57%, in the year-ago quarter and \$21.0 million, or an annualized 0.70% of related loans in the 2004 first quarter. First quarter net consumer charge-offs included 15 basis points related to the one-time \$4.7 million cumulative adjustment noted above.

Total automobile loan and lease net charge-offs in the 2004 second quarter were \$7.8 million, or an annualized 0.69% of average automobile loans and leases. This compared with \$8.9 million of net charge-offs, or an annualized 0.87%, in the year-ago quarter and \$16.6 million, or an annualized 1.32% in the first quarter net charge-offs included 37 basis points from the one-time \$4.7 million cumulative adjustment.

Credit losses on operating lease assets are included in operating lease expense and were \$5.2 million in the current quarter, down from \$11.6 million in the year-ago quarter and \$6.8 million in the first quarter. Recoveries on operating lease assets are included in operating lease income and totaled \$1.5 million, \$2.7 million, and \$1.8 million, for the same periods, respectively. The ratio of operating lease asset credit losses, net of recoveries, was an annualized 1.51% in the current quarter, 1.97% in the year-ago quarter, and 1.71% in the 2004 first quarter. As noted in the non-interest income discussion above, the operating lease portfolio will decline over time as no new operating lease assets have been generated since April 2002.

Non-performing assets (NPAs) were \$74.7 million at June 30, 2004, down \$59.0 million, or

44% from the prior year, and down \$17.0 million, or 19%, from March 31, 2004. NPAs as a percent of total loans and leases and other real estate were 0.34% at June 30, 2004, down from 0.70% a year-ago, and from 0.43% at March 31, 2004. NPAs at June 30, 2004, included \$23.3 million of lower-risk residential real estate related assets, which represented 31% of total NPAs. This compared with \$20.7 million, or 15%, at the end of the year-ago quarter.

The over 90-day delinquent, but still accruing, ratio was 0.24% at June 30, 2004, down from 0.29% a year ago, and 0.28% at March 31, 2004.

For the second half of 2004, total loan and lease net charge-offs are expected to be in the 0.40%-0.45% range, including third and fourth quarter seasonality associated with automobile loan and lease net charge-offs.

#### Allowances for Credit Losses (ACL)

The company maintains two reserves, both of which are available to absorb possible losses on loans and leases: the allowance for loan and lease losses (ALLL) and the allowance for unfunded loan commitments (AULC). When summed together, these reserves constitute the total allowances for credit losses (ACL).

The June 30, 2004, ALLL was \$286.9 million, down from \$307.7 million a year ago and from \$295.4 million at March 31, 2004. These declines primarily reflected improving credit quality and the change in the mix of the loan portfolio to lower-risk residential mortgages and home equity loans. Expressed as a percent of period-end loans and leases, the ALLL at June 30, 2004, was 1.32%, down from 1.61% a year-ago and from 1.39% at March 31, 2004. The ALLL as a percent of NPAs was 384% at June 30, 2004, up from 230% a year ago and from 322% at March 31, 2004.

The June 30, 2004, AULC was \$31.2 million, down slightly from \$33.3 million at the end of the year-ago quarter, and from \$32.1 million at March 31, 2004.

On a combined basis, the ACL as a percent of total loans and leases was 1.46% at June 30, 2004, compared with 1.79% a year ago and 1.55% at the end of last quarter. Similarly, the ACL as a percent of NPAs was 426% at June 30, 2004, compared with 255% a year earlier and 357% at March 31, 2004.

The provision for loan and lease losses in the 2004 second quarter was \$5.0 million, a \$44.2 million reduction from the year-ago quarter and \$20.6 million decline from the 2004 first quarter. This reduction in provision expense reflected the \$9.7 million commercial loan recovery, overall portfolio quality performance, as well as an improved economic outlook, only partially offset by provision expense related to loan growth. As noted last quarter, effective January 1, 2004, the company adopted a more quantitative approach to calculating the economic reserve component of the ALLL making this component more responsive to changes in economic conditions. This change, combined with the quantitative approach for determining the transaction reserve component, as well as changes to the specific reserve component, will result in more volatility in the total ALLL, and corresponding provision for loan and lease losses.

#### **Capital**

At June 30, 2004, the tangible equity to assets ratio was 6.95%, down from 7.06% a year ago,

and from 6.97% March 31, 2004. The decline from the year-ago period primarily reflected the impact of the 2003 third quarter adoption of FIN 46, which resulted in the consolidation of \$1.0 billion of securitized automobile loans, partially offset by earnings-related growth in capital. At June 30, 2004, the tangible equity to risk-weighted assets ratio was 7.64%, up significantly from 7.23% in the year-ago quarter, and up from 7.61% at March 31, 2004. The increase in the tangible equity to risk-weighted assets ratio reflected primarily the positive impact resulting from reducing the overall risk profile of earning assets throughout this period, most notably a less risky loan portfolio mix, as well as growth in low risk investment securities.

#### 2004 Outlook

When earnings guidance is given, it is the company's practice to do so on a GAAP basis. Furthermore, such guidance excludes any impact from potential future loan sales or other one-time items, not certain at the time such earnings guidance is provided. On April 15, 2004, concurrent with the release of 2004 first quarter earnings, the company provided 2004 GAAP earnings per share guidance of \$1.71-\$1.75.

Reflecting year-to-date actual GAAP earnings per share of \$0.92, updated 2004 GAAP earnings per share guidance is now \$1.77-\$1.81 per share. This excludes the impact from any 2004 second half gains or losses associated with loan sales or securitizations, as well as the impact on earnings from the pending Unizan merger.

#### Unizan Merger

As reported on June 16, 2004, the Federal Reserve Board has informed Huntington that it has extended its review period to coordinate further with the staff of the Securities and Exchange Commission regarding the SEC's ongoing formal investigation of Huntington and to complete its review of the Community Reinvestment Act aspects of the merger. Huntington and Unizan are ready to close the merger, subject to the receipt of all necessary regulatory approvals.

# Conference Call / Webcast Information

Huntington's senior management will host an earnings conference call today at 1:00 p.m. EST. The call may be accessed via a live Internet webcast an attention or through a dial-in telephone number at 866-206-5917. Slides will be available at huntington-ir.com just prior to 1:00 p.m. EST today for review during the call. A replay of the webcast will be archived in the Investor Relations section of Huntington's web site huntington-ir.com. A telephone replay will be available two hours after the completion of the call through the end of this month at 888-266-2081; conference ID 491196.

## Forward-looking Statement

This press release contains certain forward-looking statements, including certain plans, expectations, goals, and projections, which are subject to numerous assumptions, risks, and uncertainties. A number of factors, including but not limited to those set forth under the heading "Business Risks" included in Item 1 of Huntington's Annual Report on Form 10-K for the year ended December 31, 2003, and other factors described from time to time in Huntington's other filings with the Securities and Exchange Commission, could cause actual conditions, events, or results to differ significantly from those described in the forward-looking statements. All forward-looking statements included in this news release are based on information available at the time of the release. Huntington assumes no obligation to update any forward-looking statement.

#### **Basis of Presentation**

#### Use of Non-GAAP Financial Measures

This earnings release contains GAAP financial measures and non-GAAP financial measures where management believes it to be helpful in understanding Huntington's results of operations or financial position. Where non-GAAP financial measures are used, the comparable GAAP financial measure, as well as the reconciliation to the comparable GAAP financial measure, can be found in the Quarterly Financial Review supplement to this earnings release, which can be found on Huntington's website at <a href="https://huntington-ir.com">huntington-ir.com</a>.

#### Annualized data

Certain returns, yields, performance ratios, or quarterly growth rates are "annualized" in this presentation to represent an annual time period. This is done for analytical purposes to better discern for decision-making purposes underlying performance trends when compared to full-year or year-over-year amounts. For example, loan growth rates are most often expressed in terms of an annual rate like 8%. As such, a 2% growth rate for a quarter would represent an annualized 8% growth rate.

#### Fully taxable equivalent interest income and net interest margin

Income from tax-exempt earnings assets is increased by an amount equivalent to the taxes that would have been paid if this income had been taxable at statutory rates. This adjustment puts all earning assets, most notably tax-exempt municipal securities and certain lease assets, on a common basis that facilitates comparison of results of competitors.

#### Earnings per share equivalent data

Significant one-time income or expense items may be expressed on a per common share basis. This is done for analytical purposes to better discern underlying trends in total corporate earnings per share performance excluding the impact of such items. Management does this for performance analysis and decision-making. Investors may also find this information helpful in their evaluation of the company's financial performance against published earnings per share mean estimate amounts, which typically exclude the impact of significant one-time items. Earnings per share equivalents are usually calculated by applying a 35% effective tax rate to a pre-tax amount to derive an after-tax amount, which is divided by the average shares outstanding during the respective reporting period. Occasionally, when the item involves special tax treatment, the after-tax amount is separately disclosed, with this then being the amount used to calculate the earnings per share equivalent.

#### NM or nm

Percent changes of 100% or more are shown as "nm" or "not meaningful". Such large percent changes typically reflect the impact of one-time items within the measured periods. Since the primary purpose of showing a percent change is for discerning underlying performance trends, such large percent changes are "not meaningful" for this purpose.

# **About Huntington**

Huntington Bancshares Incorporated is a \$31 billion regional bank holding company headquartered in Columbus, Ohio. Through its affiliated companies, Huntington has more than 137 years of serving the financial needs of its customers. Huntington provides innovative retail and commercial financial products and services through more than 300 regional banking offices in Indiana, Kentucky, Michigan, Ohio and West Virginia. Huntington also offers retail and commercial financial services online at <a href="https://www.huntington.com">www.huntington.com</a>; through its technologically advanced, 24-hour telephone bank; and through its network of approximately 700 ATMs. Selected financial service activities are also conducted in other states including: Dealer Sales offices in Florida, Georgia, Tennessee, Pennsylvania, and Arizona; Private Financial Group offices in Florida; and Mortgage Banking offices in Florida, Maryland, and New Jersey. International banking services are made available through the headquarters office in Columbus and an office located in the Cayman Islands and an office located in Hong Kong.

# HUNTINGTON BANCSHARES INCORPORATED

# **Quarterly Key Statistics**

(Unaudited)

							Percent Ch	ange vs.
(in thousands, except per share amounts)		2Q04		1Q04		2Q03	1Q04	2Q03
Net Interest Income	S	222,563	\$	222,685	\$	202,441	(0.1)%	9.9 %
Provision for Credit Losses	•	5,027	Ф	25,596	Ф	49,193	(80.4)	(89.8)
Securities Gains (Losses)		(9,230)		15,090		6,887	N.M.	N.M.
Gain on Sales of Automobile Loans		4,890		9,004		13,496	(45.7)	(63.8)
Non-Interest Income		222,468		203,545		256,568	9.3	(13.3)
Non-Interest Expense		282,153		285,654		302,348	(1.2)	(6.7)
Restructuring Reserve Releases						(5,315)	— (1.2 <i>)</i>	N.M.
Restructuring Reserve Releases	_		_		_	(5,515)		14.171.
Income Before Income Taxes		153,511		139,074		133,166	10.4	15.3
Provision for Income Taxes		43,384		34,901		36,676	24.3	18.3
Net Income	\$	110,127	\$	104,173	\$	96,490	5.7 %	14.1 %
	_		_		_			
Net Income per common share—diluted	\$	0.47	\$	0.45	\$	0.42	4.4 %	11.9 %
Cash dividends declared per common share	\$	0.175	\$	0.175	\$	0.16	— %	9.4 %
Book value per common share at end of period	\$	10.40	\$	10.31	\$	9.63	0.9 %	8.0 %
Average common shares—basic		229,429		229,227		228,633	0.1 %	0.3 %
Average common shares—diluted		232,659		232,915		230,572	(0.1)%	0.9 %
Return on average assets		1.41%		1.36 %		1.38%		
Return on average shareholders' equity		19.1%		18.4 %		18.0%		
Net interest margin (1)		3.29%		3.36 %		3.47%		
Efficiency ratio (2)		62.3%		65.1 %		62.5%		
Effective tax rate		28.3%		25.1 %		27.5%		
Average loans and leases	\$ 2	1,767,492	\$2	1,502,390	\$ 1	9,247,199	1.2 %	13.1 %
Average earning assets	\$ 2	7,556,828	\$ 2	6,978,873	\$ 2	3,660,107	2.1 %	16.5 %
Average core deposits (3)	\$ 1	6,230,324	\$ 1	5,481,110	\$ 1	5,421,174	4.8 %	5.2 %
Average core deposits—linked quarter annualized growth rate <sup>(3)</sup>		19.4%		(1.6)%		11.9%		
Average core deposits—excluding Retail CDs	\$ 1	3,829,839	\$ 1	3,081,700	\$ 1	2,623,310	5.7 %	9.6 %
Average core deposits excl. Retail CDs—linked quarter annualized growth		22.9%		0.9 %		20.3%		
rate	6.3		6.2		¢ n		1 6 0/	11 / 0/
Average total assets Average shareholders' equity		31,313,357 2,323,437		0,835,373 2,278,400		8,098,544 2,151,033	1.6 % 2.0 %	11.4 % 8.0 %
Total assets at end of period		31,421,206		0,519,326		8,337,213	3.0 %	10.9 %
Total shareholders' equity at end of period	\$	2,386,369	\$	2,364,179	2	2,202,199	0.9 %	8.4 %
Net charge-offs (NCOs)	\$	12,515	\$	28,627	\$	41,056	(56.3)%	(69.5)%
NCOs as a % of average loans and leases		0.23%		0.53 %		0.85%		
Non-performing loans and leases (NPLs)	\$	61,778	\$	77,127	\$	120,154	(19.9)%	(48.6)%
Non-performing assets (NPAs)	\$	74,696	\$	91,694	\$	133,722	(18.5)%	(44.1)%
NPAs as a % of total loans and leases and other real estate (OREO)		0.34%		0.43 %		0.70%		
Allowance for loan and lease losses (ALLL) as a % of total loans and leases at the end of period		1.32%		1.39 %		1.61%		
ALLL plus allowance for unfunded loan commitments and letters of credit								
as a % of total loans and leases at the end of period		1.46%		1.55 %		1.79%		
ALLL as a % of NPLs		464%		383 %		256%		
ALLL as a % of NPAs		384%		322 %		230%		
Tier 1 risk-based capital (4)(5)		8.93%		8.74 %		8.32%		
Total risk-based capital (4) (5)		12.41%		12.38 %		11.11%		
Tier 1 leverage (4)		8.16%		8.08 %		8.25%		
Average equity / assets		7.42%		7.39 %		7.66%		
Tangible equity / assets (5)		6.95%		6.97 %		7.06%		

 $<sup>^{(1)}</sup>$  On a fully taxable equivalent (FTE) basis assuming a 35% tax rate.

N.M.—Not Meaningful.

<sup>(2)</sup> Non-interest expense less amortization of intangibles (\$0.2 million for all periods above) divided by the sum of FTE net interest income and non-interest income excluding securities gains (losses).

<sup>(3)</sup> Includes non-interest bearing and interest bearing demand deposits, savings deposits, retail CDs and other domestic time deposits.

<sup>(4)</sup> Estimated at the end of June, 2004.

<sup>(5)</sup> At end of period. Tangible equity (total equity less intangible assets) divided by tangible assets (total assets less intangible assets).

# HUNTINGTON BANCSHARES INCORPORATED

**YTD Key Statistics** 

(Unaudited)

	Six Months E	nded June 30,	2004 vs. 2003			
(in thousands, except per share amounts)	2004	2003	Amount	%		
Net Interest Income	\$ 445,248	\$ 404,200	\$ 41,048	10.2%		
Provision for Credit Losses	30,623	86,037	(55,414)	(64.4)		
Securities Gains	5,860	8,085	(2,225)	(27.5)		
Gain on Sales of Automobile Loans	13,894	23,751	(9,857)	(41.5)		
Non-Interest Income	426,013	518,039	(92,026)	(17.8)		
Non-Interest Expense	567,807	618,827	(51,020)	(8.2)		
Restructuring Reserve Releases	<u> </u>	(6,315)	6,315	N.M.		
Income Before Income Taxes	292,585	255,526	37,059	14.5		
Provision for Income Taxes	78,285	67,306	10,979	16.3		
Net Income	\$ 214,300	\$ 188,220	\$ 26,080	13.9%		
Net Income per common share—diluted	\$ 0.92	\$ 0.81	\$ 0.11	13.6%		
Cash dividends declared per common share	\$ 0.35	\$ 0.32	\$ 0.03	9.4%		
Average common shares—basic	229,328	229,987	(659)	(0.3)%		
Average common shares—diluted	232,787	231,684	1,103	0.5%		
Return on average assets	1.39%	1.37%				
Return on average shareholders' equity	18.7%	17.6%				
Net interest margin (1)	3.32%	3.52%				
Efficiency ratio (2)	63.7%	64.4%				
Effective tax rate	26.8%	26.3%				
Average loans and leases	\$ 21,634,941	\$ 19,079,930	\$ 2,555,011	13.4%		
Average earning assets	\$ 27,267,850	\$ 23,222,980	\$ 4,044,870	17.4%		
Average total assets	\$31,058,076	\$ 27,746,494	\$ 3,311,582	11.9%		
Average core deposits (3)	\$ 15,855,716	\$ 15,197,686	\$ 658,030	4.3%		
Average core deposits—excluding Retail CDs	\$ 13,455,769	\$ 12,317,555	\$ 1,138,214	9.2%		
Average shareholders' equity	\$ 2,300,920	\$ 2,158,265	\$ 142,655	6.6%		
Total assets at end of period	\$31,421,206	\$ 28,337,213	\$ 3,083,993	10.9%		
Total shareholders' equity at end of period	\$ 2,386,369	\$ 2,202,199	\$ 184,170	8.4%		
Net charge-offs (NCOs)	\$ 41,142	\$ 73,892	\$ (32,750)	(44.3)%		
NCOs as a % of average loans and leases	0.38%	0.77%				
Non-performing loans and leases (NPLs)	\$ 61,778	\$ 120,154	\$ (58,376)	(48.6)%		
Non-performing assets (NPAs)	\$ 74,696	\$ 133,722	\$ (59,026)	(44.1)%		
NPAs as a % of total loans and leases and other real estate (OREO)	0.34%	0.70%	(,)	( , ),,,		
Allowance for loan and lease losses (ALLL) as a % of total loans and leases at the end of						
period	1.32%	1.61%				
ALLL as a % of NPLs	464%	256%				
ALLL as a % of NPAs	384%	230%				
Tier 1 risk-based capital (4)(5)	8.93%	8.32%				
Total risk-based capital (4) (5)	12.41%	11.11%				
Tier 1 leverage <sup>(4)</sup>	8.16%	8.25%				
Average equity / assets	7.41%	7.78%				
Tangible equity / assets (5)	6.95%	7.00%				

On a fully taxable equivalent (FTE) basis assuming a 35% tax rate.

N.M.—Not Meaningful.

<sup>(2)</sup> Non-interest expense less amortization of intangibles (\$0.4 million for both periods above) divided by the sum of FTE net interest income and non-interest income excluding securities gains.

<sup>(3)</sup> Includes non-interest bearing and interest bearing demand deposits, savings deposits, retail CDs and other domestic time deposits.

<sup>(4)</sup> Estimated for the end of June, 2004.

<sup>(5)</sup> At end of period. Tangible equity (total equity less intangible assets) divided by tangible assets (total assets less intangibles.

# HUNTINGTON BANCSHARES INCORPORATED Quarterly Financial Review June 2004

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# Note:

The preparation of financial statements in conformity with accounting principals generally accepted in the United States requires management to make estimates and assumptions that affect amounts reported in the financial statements. Actual results could differ from those estimates. Certain prior period amounts have been reclassified to conform to the current year's presentation.

#### **Huntington Bancshares Incorporated Consolidated Balance Sheets**

				Change June '04 vs. '03		
(in thousands)	June 30, 2004	December 31, 2003	June 30, 2003			
·	(Unaudited)		(Unaudited)			
Assets						
Cash and due from banks	\$ 1,162,995	\$ 899,689	\$ 1,153,108	\$ 9,887	0.9%	
Federal funds sold and securities purchased under resale agreements	193,772	96,814	74,473	119,299	N.M.	
Interest bearing deposits in banks	24,009	33,627	44,906	(20,897)	(46.5)	
Trading account securities	20,577	7,589	19,426	1,151	5.9	
Loans held for sale	314,262	226,729	713,722	(399,460)	(56.0)	
Securities available for sale - at fair value	4,988,270	4,925,232	3,702,761	1,285,509	34.7	
Investment securities - fair value \$3,224; \$3,937 and \$6,780,						
respectively	3,169	3,828	6,593	(3,424)	(51.9)	
Loans and leases (1)	21,775,669	21,075,118	19,059,533	2,716,136	14.3	
Allowance for loan and lease losses	(286,935)	(299,732)	(307,667)	20,732	(6.7)	
Net loans and leases	21,488,734	20,775,386	18,751,866	2,736,868	14.6	
Operating lease assets	888,612	1,260,440	1,672,608	(783,996)	(46.9)	
Bank owned life insurance	944,892	927,671	906,823	38,069	4.2	
Premises and equipment	354,534	349,712	332,916	21,618	6.5	
Goodwill and other intangible assets	,	/	/	,	(0.9)	
	216,215	217,009	218,080	(1,865)	( )	
Customers' acceptance liability	6,613	9,553	8,372	(1,759)	(21.0)	
Accrued income and other assets	814,552	786,047	731,559	82,993	11.3	
Total Assets	\$ 31,421,206	\$ 30,519,326	\$ 28,337,213	\$ 3,083,993	10.9%	
Liabilities and Shareholders' Equity						
Deposits (1)	\$ 19,465,146	\$ 18,487,395	\$ 18,371,359	\$ 1,093,787	6.0%	
Short-term borrowings	1,130,830	1,452,304	918,771	212,059	23.1	
Federal Home Loan Bank advances	1,270,455	1,273,000	1,273,000	(2,545)	(0.2)	
Subordinated notes	1,011,506	990,470	496,666	514,840	N.M.	
Other long-term debt	4,557,373	4,544,509	3,508,397	1,048,976	29.9	
Company obligated mandatorily redeemable preferred capital securities	1,007,070	1,5 1 1,5 0	2,200,27	1,0 10,5 7 0	27.7	
of subsidiary trusts holding solely junior subordinated debentures of			200.000	(200,000)	NIM	
the parent company (2)	21 102	25 522	300,000	(300,000)	N.M.	
Allowance for unfunded loan commitments and letters of credit	31,193	35,522	33,280	(2,087)	(6.3)	
Bank acceptances outstanding	6,613	9,553	8,372	(1,759)	(21.0)	
Accrued expenses and other liabilities	1,561,721	1,451,571	1,225,169	336,552	27.5	
Total Liabilities	29,034,837	28,244,324	26,135,014	2,899,823	11.1	
Shareholders' equity						
Preferred stock - authorized 6,617,808 shares; none outstanding				_		
Common stock - without par value; authorized 500,000,000	_	_	_	_	_	
shares; issued 257,866,255 shares; outstanding 229,475,821; 229,008,088 and 228,660,038 shares, respectively	2,482,069	2,483,542	2,483,105	(1,036)	(0.0)	
Less 28,390,434; 28,858,167 and 29,206,217 treasury shares,	(520, 052)	(549.576)	(555 170)	15 224	(2.6)	
respectively	(539,852)	(548,576)	(555,176)	15,324	(2.8)	
Accumulated other comprehensive income (loss)	(27,204)	2,678	40,817	(68,021)	N.M.	
Retained earnings	471,356	337,358	233,453	237,903	N.M.	
Total Shareholders' Equity	2,386,369	2,275,002	2,202,199	184,170	8.4	
Total Liabilities and Shareholders' Equity	\$31,421,206	\$ 30,519,326	\$ 28,337,213	\$ 3,083,993	10.9%	

<sup>(1)</sup> 

1

See Page 2 for detail of Loans and Deposits.

In accordance with FIN 46, capital securities issued by Huntington Capital I and II, previously regarded as consolidated subsidiary trusts, are no longer reflected in Huntington's balance sheet. The related parent company debt to these entities is reported in Subordinated notes.

N.M. - Not Meaningful.

# Loans and Leases Portfolio Composition (Direct Financing and Operating)

	June 30, 2004			December 31, 2003			June 30, 2003		
(in thousands)	·	Balance	%		Balance	%		Balance	%
		(Unaudited)						(Unaudited)	
By Type Comercial									
Commercial and industrial (3)	\$	5,277,196	23.3	\$	5,313,517	23.8	\$	5,531,136	26.7
Commercial real estate (3)	<u></u>	4,514,277	19.9	<u> </u>	4,172,083	18.7	φ 	3,951,058	19.1
Total Commercial	_	9,791,473	43.2	_	9,485,600	42.5	_	9,482,194	45.8
Consumer									
Automobile loans		1,814,644	8.0		2,991,642	13.4		2,367,030	11.4
Automobile leases		2,184,633	9.6		1,902,170	8.5		1,480,696	7.1
Home equity Residential mortgage		4,315,281 3,283,779	19.0 14.5		3,792,189 2,530,665	17.0 11.3		3,435,668 1,915,495	16.6 9.2
Other loans		385,859	1.7		372,852	11.3		378,450	1.8
T. 11G	_			_			_		
Total Consumer	_	11,984,196	52.8	_	11,589,518	51.9	_	9,577,339	46.1
Total Loans and Direct Financing Leases		21,775,669	96.1		21,075,118	94.4		19,059,533	91.9
Operating Lease Assets		888,612	3.9		1,260,440	5.6		1,672,608	8.1
Total Credit Exposure	\$	22,664,281	100.0	\$	22,335,558	100.0	\$	20,732,141	100.0
By Business Segment (2)	_						_		
Regional Banking									
Central Ohio	\$	5,651,503	24.9	\$	4,652,070	20.8	\$	4,080,058	19.7
Northern Ohio	·	2,694,289	11.9	•	2,578,970	11.5		2,712,000	13.1
Southern Ohio / Kentucky		1,759,202	7.8		1,676,930	7.5		1,547,715	7.5
West Michigan		2,215,775	9.8		2,076,734	9.3		1,967,040	9.5
East Michigan		1,359,098	6.0		1,267,682	5.7		1,224,192	5.9
West Virginia		811,057	3.6		801,938	3.6		796,304	3.8
Indiana		811,431	3.6		730,620	3.3		729,538	3.5
Total Regional Banking		15,302,355	67.6		13,784,944	61.7		13,056,847	63.0
Dealer Sales		5,840,012	25.8		7,058,563	31.6		6,296,608	30.4
Private Financial Group		1,381,077	6.1		1,296,412	5.8		1,181,000	5.7
Treasury / Other (1)		140,837	0.5		195,639	0.9		197,686	0.9
Total Credit Exposure	\$	22,664,281	100.0	\$	22,335,558	100.0	\$	20,732,141	100.0
Deposit Liabilities		_			_				
Z-Post Lindings		June 30, 2004	1		December 31, 2	003	June 30, 20		3
(in thousands)		Balance	%	_	Balance	%	_	Balance	%
	_			_			_		
By Type Demand deposits									
Non-interest bearing	\$	3,327,426	17.1	\$	2,986,992	16.2	\$	3,110,060	16.9
Interest bearing  Interest bearing	J	7,124,144	36.6	Ф	6,411,380	34.7	Φ	6,331,755	34.5
Savings deposits		3,010,712	15.5		2,959,993	16.0		3,084,684	16.8
Retail certificates of deposit		2,412,178	12.4		2,461,531	13.3		2,739,492	14.9
Other domestic time deposits		595,066	3.1		631,205	3.4		663,627	3.6
Total Core Deposits	_	16,469,526	84.7		15,451,101	83.6	_	15,929,618	86.7
Domestic time deposits of \$100,000 or more		808,415	4.2	_	789,341	4.3		826,410	4.5
Brokered time deposits and negotiable CDs		1,679,099	8.6		1,771,738	9.6		1,224,058	6.7
Foreign time deposits		508,106	2.5		475,215	2.5		391,273	2.1
	_								
Total Deposits	\$	19,465,146	100.0	\$	18,487,395	100.0	\$	18,371,359	100.0
By Business Segment (2)									
Regional Banking									
Central Ohio	\$	4,386,070	22.5	\$	4,183,982	22.6	\$	5,045,374	27.5
Northern Ohio		3,773,657	19.4		3,505,457	19.0		3,528,580	19.2
Southern Ohio / Kentucky		1,559,163	8.0		1,441,875	7.8		1,412,881	7.7
West Michigan		2,599,217	13.4		2,457,296	13.3		2,582,219	14.1
East Michigan		2,080,533	10.7		1,988,200	10.8		2,077,642	11.3
West Virginia		1,368,802	7.0		1,314,450	7.1		1,339,246	7.3
Indiana		667,547	3.4		647,662	3.5		639,803	3.5
	_			_			_		

Total Regional Banking	16,434,989	84.4	15,538,922	84.1	16,625,745	90.6
	·					
Dealer Sales	71,340	0.4	77,408	0.4	68,471	0.4
Private Financial Group	1,016,282	5.2	1,164,020	6.3	1,028,579	5.6
Treasury / Other (1)	1,942,535	10.0	1,707,045	9.2	648,564	3.4
Total Deposits	\$ 19,465,146	100.0	\$ 18,487,395	100.0	\$ 18,371,359	100.0
-						

<sup>(1)</sup> 

<sup>(2)</sup> 

Comprised largely of brokered deposits and negotiable CDs.

Prior period amounts have been reclassified to conform to the current period business segment structure.

Effective June 30, 2004, \$282 million of commercial and industrial loans were reclassified to commercial real estate to conform to the classification of these loans with the (3) presentation of similar loans.

Average Bala
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Grand Warra	2004			2003	2Q04 vs. 2Q03		
(in millions)  Fully Taxable Equivalent Basis	Second	First	Fourth	Third	Second	Amount	Percent
Assets				<del></del>			
Interest bearing deposits in banks	\$ 69	\$ 79	\$ 83	\$ 90	\$ 45	\$ 24	53.3%
Trading account securities	28	16	11	11	22	6	27.3
Federal funds sold and securities purchased under resale	4.60	0.2	115	102	60	20	2726
agreements Loans held for sale	168 254	92 207	117 295	103 898	69 601	99 (347)	N.M. (57.7)
Securities:	254	207	293	090	001	(347)	(37.7)
Taxable	4,861	4,646	4,093	3,646	3,385	1,476	43.6
Tax exempt	410	437	424	358	291	119	40.9
Total Securities	5,271	5,083	4,517	4,004	3,676	1,595	43.4
Loans and Leases:	·				<del></del>		
Commercial and industrial	5,536	5,365	5,382	5,380	5,626	(90)	(1.6)
Real Estate							
Construction	1,322	1,322	1,297	1,258	1,239	83	6.7
Commercial	2,906	2,876	2,830	2,744	2,621	285	10.9
Consumer	2 225	2.041	3.530	2.504	2.020	(402)	(17.4)
Automobile loans Automobile leases	2,337 2,139	3,041 1,988	3,529 1,802	3,594 1,590	2,830 1,306	(493) 833	(17.4) 63.8
Automobile leases	2,139	1,988	1,802	1,390	1,300		03.8
Automobile loans and leases	4,476	5,029	5,331	5,184	4,136	340	8.2
Home equity	4,142	3,880	3,678	3,503	3,359	783	23.3
Residential mortgage	2,986	2,674	2,501	2,075	1,887	1,099	58.2
Other loans	399	356	387	367	379	20	5.3
Total Consumer	12,003	11,939	11,897	11,129	9,761	2,242	23.0
Total Loans and Leases	21,767	21,502	21,406	20,511	19,247	2,520	13.1
Allowance for loan and lease losses	(310)	(313)	(350)	(330)	(304)	(6)	2.0
Net loans and leases	21,457	21,189	21,056	20,181	18,943	2,514	13.3
Total earning assets	27,557	26,979	26,429	25,617	23,660	3,897	16.5
C					<del></del>	<del></del>	
Operating lease assets	977	1,166	1,355	1,565	1,802	(825)	(45.8)
Cash and due from banks	772	740	766	747	735	37	5.0
Intangible assets All other assets	216	217	217	218	218	(2)	(0.9)
All other assets	2,101	2,046	2,005	2,067	1,988	113	5.7
Total Assets	\$ 31,313	\$ 30,835	\$ 30,422	\$ 29,884	\$ 28,099	\$ 3,214	11.4%
Liabilities and Shareholders' Equity							
Core deposits							
Non-interest bearing deposits	\$ 3,223	\$ 3,017	\$ 3,131	\$ 3,218	\$ 3,046	\$ 177	5.8%
Interest bearing demand deposits Savings deposits	7,168 2,839	6,609 2,819	6,466 2,824	6,558 2,808	6,100 2,804	1,068 35	17.5 1.2
Retail certificates of deposit	2,400	2,399	2,492	2,561	2,798	(398)	(14.2)
Other domestic time deposits	600	637	631	656	673	(73)	(10.8)
Total ages damagita	16 220	15 401	15.544	15 901	15 421	900	5.2
Total core deposits	16,230	15,481	15,544	15,801	15,421	809	5.2
Domestic time deposits of \$100,000 or more	795	788	828	803	808	(13)	(1.6)
Brokered time deposits and negotiable CDs	1,737	1,907	1,851	1,421	1,241	496	40.0
Foreign time deposits	542	549	522	536	426	116	27.2
Total deposits	19,304	18,725	18,745	18,561	17,896	1,408	7.9
Short-term borrowings	1.206	1.602	1 422	1 202	1.625	(220)	(14.6)
Federal Home Loan Bank advances	1,396	1,603	1,433	1,393	1,635	(239)	(14.6)
Subordinated notes and other long-term debt, including preferred	1,270	1,273	1,273	1,273	1,267	3	0.2
capital securities	5,623	5,557	5,432	5,197	4,010	1,613	40.2
Total interest bearing liabilities	24,370	24,141	23,752	23,206	21,762	2,608	12.0
All other liabilities	1 207	1 200	1 211	1 221	1 140	257	22.5
All other liabilities Shareholders' equity	1,397 2,323	1,399	1,311	1,221 2,239	1,140 2,151	257 172	22.5 8.0
Shareholders equity		2,278	2,228	4,439	2,131	1/2	8.0
Total Liabilities and Shareholders' Equity	\$ 31,313	\$ 30,835	\$ 30,422	\$ 29,884	\$ 28,099	\$ 3,214	11.4%
. •							

Average Rates	(2)
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	200	4	2003		
(in millions) Fully Taxable Equivalent Basis <sup>(1)</sup>	Second	First	Fourth	Third	Second
Assets					
Interest bearing deposits in banks	1.07%	0.71%	0.60%	0.51%	1.589
Trading account securities	3.02	3.98	2.39	4.70	4.15
Federal funds sold and securities purchased under resale agreements	1.21	1.41	1.30	1.92	2.19
Loans held for sale	5.17	5.33	5.31	5.16	5.42
Securities:					
Taxable	3.83	4.06	4.24	4.23	4.58
Tax exempt	7.07	6.88	6.91	6.93	6.91
Total Securities	4.09	4.30	4.49	4.47	4.77
Loans and Leases: (2)					
Commercial and industrial	4.25	4.49	4.82	4.84	5.26
Real Estate	1,23	1.17	1.02	1.01	3.20
Construction	3.70	3.68	4.24	4.17	4.07
Commercial	4.57	4.70	4.99	5.22	5.28
Consumer	7.37	4.70	4.55	3.22	3.20
Automobile loans	7.20	6.93	6.90	7.19	7.74
Automobile leases	5.06	4.94	4.98	4.99	4.69
Automobile leases	<del></del>		4.56	4.55	4.09
Automobile loans and leases	6.17	6.14	6.25	6.51	6.78
Home equity	4.92	4.82	4.87	5.09	5.02
Residential mortgage	5.30	5.44	5.20	5.32	5.76
Other loans	7.48	7.24	7.19	7.38	7.22
Total Consumer	5.49	5.52	5.64	5.87	5.99
Total Loans and Leases	4.95	5.04	5.26	5.41	5.56
Total earning assets	4.76%	4.89%	5.11%	5.23%	5.429
Liabilities and Shareholders' Equity					
Core deposits					
Non-interest bearing deposits	0.010/	0.000/	0.010/	1.040/	1.200
Interest bearing demand deposits	0.81%	0.88%	0.91%	1.04%	1.39%
Savings deposits	0.82	0.94	1.22	1.35	1.55
Retail certificates of deposit	3.27	3.47	3.54	3.51	3.75
Other domestic time deposits	3.19	3.48	3.69	3.89	3.85
Total core deposits	1.45	1.53	1.65	1.76	2.09
Domestic time deposits of \$100,000 or more	2.37	2.14	2.37	2.32	2.55
Brokered time deposits and negotiable CDs	1.57	1.51	1.52	1.63	1.79
Foreign time deposits	0.76	0.72	0.75	0.85	1.03
Total deposits	1.48	1.53	1.64	1.75	2.06
		0.02	0.70	0.05	1.06
Short-term borrowings	0.80	0.83	0.78	0.85	1.06
Federal Home Loan Bank advances	2.52	2.50	2.24	1.81	1.76
Subordinated notes and other long-term debt, including preferred capital securities	2.24	2.33	2.63	2.78	2.85
Total interest bearing liabilities	1.66%	1.71%	1.85%	1.93%	2.119
Net interest rate spread	3.10%	3.18%	3.26%	3.30%	3.319
Impact of non-interest bearing funds on margin	0.19	0.18	0.16	0.16	0.16
Net Interest Margin	3.29%	3.36%	3.42%	3.46%	3.47%
not interest real gill	3.29/0	3.30%	J. <del>4</del> 2/0	3.40%	J. <del>4</del> /7

Fully tax equivalent (FTE) yields are calculated assuming a 35% tax rate. See page 5 for the FTE adjustment. Loan and lease and deposit average rates include impact of applicable derivatives and non-deferrable fees.

<sup>(2)</sup> 

	200	4		2003		2Q04 vs 10	Q04 	2Q04 vs 20	Q03
(in thousands, except per share amounts)	Second	First	Fourth	Third	Second	\$ Chg	% Chg	\$ Chg	% Chg
Total Interest Income	\$324,167	\$325,931	\$335,097	\$333,320	\$317,325	\$ (1,764)	(0.5)%	\$ 6,842	2.2%
Total Interest Expense	101,604	103,246	110,782	112,849	114,884	(1,642)	(1.6)%	(13,280)	(11.6)%
Net Interest Income	222,563	222,685	224,315	220,471	202,441	(122)	(0.1)%	20,122	9.9%
Provision for credit losses	5,027	25,596	26,341	51,615	49,193	(20,569)	(80.4)%	(44,166)	(89.8)%
Net Interest Income After Provision for Credit									
Losses	217,536	197,089	197,974	168,856	153,248	20,447	10.4%	64,288	42.0%
Operating lease income	78,706	88,867	105,307	117,624	128,574	(10,161)	(11.4)%	(49,868)	(38.8)%
Service charges on deposit accounts	43,596	41,837	44,763	42,294	40,914	1,759	4.2%	2,682	6.6%
Trust services	16,708	16,323	15,793	15,365	15,580	385	2.4%	1,128	7.2%
Brokerage and insurance income	13,523	15,197	14,344	13,807	14,196	(1,674)	(11.0)%	(673)	(4.7)%
Mortgage banking	23,322	(4,296)	9,677	30,193	7,185	27,618	N.M.	16,137	N.M.
Bank owned life insurance income	11,309	10,485	10,410	10,438	11,043	824	7.9%	266	2.4%
Gain on sales of automobile loans Gain on sale of branch offices	4,890 —	9,004	16,288	13,112	13,496	(4,114)	(45.7)% 0.0%	(8,606)	(63.8)%
Other service charges and fees	10,645	9,513	9,237	10,499	11,372	1,132	11.9%	(727)	(6.4)%
Securities gains (losses)	(9,230)	15,090	1,280	(4,107)	6,887	(24,320)	N.M.	(16,117)	N.M.
Other	24,659	25,619	19,411	23,543	27,704	(960)	(3.7)%	(3,045)	(11.0)%
Outer									(11.0)/
Total Non-Interest Income	218,128	227,639	246,510	272,768	276,951	(9,511)	(4.2)%	(58,823)	(21.2)%
Personnel costs	119,715	121,624	115,762	113,170	105,242	(1,909)	(1.6)%	14,473	13.8%
Operating lease expense	62,563	70,710	85,609	93,134	102,939	(8,147)	(11.5)%	(40,376)	(39.2)%
Outside data processing and other services	17,563	18,462	15,957	17,478	16,104	(899)	(4.9)%	1,459	9.1%
Equipment	16,228	16,086	16,840	16,328	16,341	142	0.9%	(113)	(0.7)%
Net occupancy	16,258	16,763	14,925	15,570	15,377	(505)	(3.0)%	881	5.7%
Professional services	7,836	7,299	12,175	11,116	9,872	537	7.4%	(2,036)	(20.6)%
Marketing	8,069	7,839	6,895	5,515	8,454	230	2.9%	(385)	(4.6)%
Telecommunications	4,638	5,194	5,272	5,612	5,394	(556)	(10.7)%	(756)	(14.0)%
Printing and supplies	3,098	3,016	3,417	3,658	2,253	82	2.7%	845	37.5%
Amortization of intangibles	204	204	204	204	204	_	0.0%	_	0.0%
Loss on early extinguishment of debt	_	_	15,250	_	_	_	0.0%	_	0.0%
Restructuring reserve releases Other	25,981	— 18,457	(351) 25,510	18,397	(5,315) 20,168		0.0% 40.8%	5,315 5,813	0.0% 28.8%
Ouici	23,761	10,437	23,310	10,577	20,100	7,324			20.070
Total Non-Interest Expense	282,153	285,654	317,465	300,182	297,033	(3,501)	(1.2)%	(14,880)	(5.0)%
Income Before Income Taxes	153,511	139,074	127,019	141,442	133,166	14,437	10.4%	20,345	15.3%
Income taxes	43,384	34,901	33,758	37,230	36,676	8,483	24.3%	6,708	18.3%
Income before cumulative effect of change in									
accounting principle	110,127	104,173	93,261	104,212	96,490	5,954	5.7%	13,637	14.1%
Cumulative effect of change in accounting principle, net of tax (1)	_	_	_	(13,330)	_	_	0.0%	_	0.0%
Net Income	\$110,127	\$104,173	\$ 93,261	\$ 90,882	\$ 96,490	\$ 5,954	5.7%	\$ 13,637	14.1%
Average common shares - diluted	232,659	232,915	231,986	230,966	230,572	(256)	(0.1)%	2,087	0.9%
Per Common Share									
Income before cumulative effect of change in	6 0.47	¢ 0.45	¢ 0.40	¢ 0.45	e 0.42	¢ 0.02	4.40/	¢ 0.05	11.00/
accounting principle -Diluted Net Income - Diluted	\$ 0.47 \$ 0.47	\$ 0.45 \$ 0.45	\$ 0.40 \$ 0.40	\$ 0.45 \$ 0.39	\$ 0.42 \$ 0.42	\$ 0.02 \$ 0.02	4.4%	\$ 0.05	11.9%
Cash Dividends Declared	\$ 0.47	\$ 0.45 \$ 0.175	\$ 0.40 \$ 0.175	\$ 0.39	\$ 0.42 \$ 0.16	\$ 0.02 \$ —	4.4% 0.0%	\$ 0.05 \$ 0.02	11.9% 9.4%
Return on:	\$ 0.173	\$ 0.175	\$ 0.175	\$ 0.175	\$ 0.10	φ —	0.070	\$ 0.02	<b>7.</b> <del>1</del> ∕0
Average total assets (2)	1.41%	1.36%	1.22%	1.38%	1.38%	0.06%	4.1%	0.04%	2.7%
Average total shareholders' equity (2)	19.1%	18.4%	16.6%	18.5%	18.0%	0.68%	3.7%	1.07%	6.0%
Net interest margin (3)	3.29%	3.36%	3.42%	3.46%	3.47%	(0.07)%	(2.1)%	(0.18)%	(5.2)%
Efficiency ratio (4)	62.3%	65.1%	67.1%	60.0%	62.5%	(2.87)%	(4.4)%	(0.28)%	(0.5)%
Effective tax rate	28.3%	25.1%	26.6%	26.3%	27.5%	3.17%	12.6%	0.72%	2.6%
Revenue - Fully Taxable Equivalent (FTE)									
Net Interest Income	\$222,563	\$222,685	\$224,315	\$220,471	\$202,441	\$ (122)		\$ 20,122	9.9%
Tax Equivalent Adjustment (3)	2,919	3,023	2,954	2,558	2,076	(104)	(3.4)%	843	40.6%
Net Interest Income	225,482	225,708	227,269	223,029	204,517	(226)	(0.1)%	20,965	10.3%
Non-Interest Income	218,128	227,639	246,510	272,768	276,951	(9,511)	(4.2)%	(58,823)	(21.2)%
Total Revenue	\$443,610	\$453,347	\$473,779	\$495,797	\$481,468	\$ (9,737)	(2.1)%	\$(37,858)	(7.9)%
			,	,	, , ,			. ( .,)	

<sup>(1)</sup> 

Due to the adoption of FASB Interpretation No. 46 for variable interest entities. Based on income before cumulative effect of change in accounting principle, net of tax. On a fully taxable equivalent (FTE) basis assuming a 35% tax rate. (2)

<sup>(3)</sup> 

(4)	Non-interest expense less amortization of intangibles divided by the sum of FTE net interest income and non-interest income excluding securities gains (losses)
N.M.	- Not Meaningful.

	2004				
(in thousands)	Second	First	Fourth	Third	Second
Allowance for Loan and Leases Losses, Beginning of Period	\$ 295,377	\$ 299,732	\$ 336,398	\$ 307,667	\$ 303,636
Loan and lease losses	(30,845)	(37,167)	(68,023)	(43,261)	(49,985)
Recoveries of loans previously charged off	18,330	8,540	12,880	10,487	8,929
Net loan and lease losses	(12,515)	(28,627)	(55,143)	(32,774)	(41,056)
Provision for credit losses	5,027	25,596	26,341	51,615	49,193
Net change in allowance for unfunded loan commitments and letters of credit Allowance of assets sold and securitized (1)	896 (1,850)	3,433 (4,757)	(1,785) (6,079)	(457) 10,347	101 (4,207)
	<del></del> _	<del></del> _		<del></del> _	
Allowance for Loan and Lease Losses, End of Period	\$ 286,935	\$ 295,377	\$ 299,732	\$ 336,398	\$ 307,667
Allowance for Unfunded Loan Commitments and Letters of Credit, Beginning of Period	\$ 32,089	\$ 35,522	\$ 33,737	\$ 33,280	\$ 33,381
Net change	(896)	(3,433)	1,785	457	(101)
Allowance for Unfunded Loan Commitments and Letters of Credit, End of					
Period	\$ 31,193	\$ 32,089	\$ 35,522	\$ 33,737	\$ 33,280
Total Allowance for Credit Losses	\$ 318,128	\$ 327,466	\$ 335,254	\$ 370,135	\$ 340,947
Allowance for loan and lease losses as a % of:  Total loans and leases	1.32%	1.39%	1.42%	1.59%	1.61%
Non-performing loans and leases	464%	383%	397%	276%	256%
Non-performing assets  Allowance for loan and lease losses plus allowance for unfunded loan	384%	322%	343%	245%	230%
commitments and letters of credit as a % of:					
Total loans and leases Non-performing loans and leases	1.46% 515%	1.55% 425%	1.59% 444%	1.75% 304%	1.79% 284%
Non-performing assets	426%	357%	384%	270%	255%
Net Charge-offs by Loan and Lease Type					
Commercial and industrial	\$ (2,803)	\$ 5,956	\$ 31,186	\$ 12,222	\$ 26,546
Commercial real estate	2,940	1,637	5,743	3,621	607
Total commercial	137	7,593	36,929	15,843	27,153
Consumer					
Automobile loans Automobile leases	5,604 2,159	13,422 3,159	11,346 1,936	10,773 1,450	7,524 1,422
Automobile leases					
Automobile loans and leases	7,763	16,581	13,282	12,223	8,946
Home equity	3,019	3,116	3,464	3,416	3,671
Residential mortgage	302	316	174	246	267
Other loans	1,294	1,021	1,294	1,046	1,019
Total consumer	12,378	21,034	18,214	16,931	13,903
Fotal Net Charge-offs	\$ 12,515	\$ 28,627	\$ 55,143	\$ 32,774	\$ 41,056
Total Net Charge ons	<b>4 12,313</b>	20,027	\$ 55,145	\$ 52,77 <del>4</del>	\$ 41,030
Net Charge-offs - Annualized Percentages					
Commercial and industrial  Commercial real estate	(0.20)% 0.28	0.44% 0.16	2.32% 0.56	0.91% 0.36	1.89% 0.06
	<del></del>				
Total commercial	0.01	0.32	1.55	0.68	1.14
Consumer	0.00	1.77	1.20	1.20	1.06
Automobile loans Automobile leases	0.96 0.40	1.77 0.64	1.29 0.43	1.20 0.36	1.06 0.44
Automobile loans and leases	0.69	1.32	1.00	0.94	0.97
					0.87
Home equity Residential mortgage	0.29 0.04	0.32 0.05	0.38 0.03	0.39 0.05	0.44 0.06
Other loans	1.30	1.15	1.34	1.14	1.08
Total consumer	0.41	0.70	0.61	0.61	0.57
- Olli Sollounio	<del></del>				
Net Charge-offs as a % of Average Loans	0.23%	0.53%	1.03%	0.64%	0.85%

The third quarter 2003 includes the reserve for loan losses associated with automobile loans contained in one of Huntington's securitization trusts consolidated as a result of the adoption of FASB Interpretation No. 46 on July 1, 2003.

# Huntington Bancshares Incorporated Quarterly Non-Performing Assets and Past Due Loans and Leases

(Unaudited)

	200	4		2003	
(in thousands)	Second	First	Fourth	Third	Second
Non-accrual loans and leases:					
Commercial and industrial	\$ 32,044	\$ 45,056	\$ 43,387	\$ 82,413	\$ 86,021
Commercial real estate	15,782	20,019	22,399	30,545	22,398
Residential mortgage	13,952	12,052	9,695	8,923	11,735
Total Non-Performing Loans and Leases	61,778	77,127	75,481	121,881	120,154
Other real estate, net	12,918	14,567	11,905	15,196	13,568
Total Non-Performing Assets	\$ 74,696	\$ 91,694	\$ 87,386	\$ 137,077	\$ 133,722
Non-performing loans and leases as a % of total loans and leases	0.28%	0.36%	0.36%	0.58%	0.63%
Non-performing assets as a % of total loans and leases and other real estate	0.34%	0.43%	0.41%	0.65%	0.70%
Accruing loans and leases past due 90 days or more	\$ 51,490	\$ 59,697	\$ 55,913	\$ 66,060	\$ 55,287
Accruing loans and leases past due 90 days or more as a percent of total loans and leases	0.24%	0.28%	0.27%	0.31%	0.29%
	200	4		2003	
(in thousands)	Second	First	Fourth	Third	Second
Non-Performing Assets, Beginning of Period	\$ 91,694	\$ 87,386	\$ 137,077	\$ 133,722	\$ 140,725
New non-performing assets	25,727	27,208	38,367	52,213	83,104
Returns to accruing status	(1,493)	(54)	(454)	(319)	(9,866)
Loan and lease losses	(12,872)	(10,463)	(39,657)	(22,090)	(30,204)
Payments	(13,571)	(10,717)	(22,710)	(18,905)	(26,831)
Sales	(14,789)	(1,666)	(25,237)	(7,544)	(23,206)
Non-Performing Assets, End of Period	\$ 74,696	\$ 91,694	\$ 87,386	\$ 137,077	\$ 133,722

## **Huntington Bancshares Incorporated**

# Quarterly Stock Summary, Capital, and Other Data (Unaudited)

# **Quarterly Common Stock Summary**

	200	4	2003			
	Second	First	Fourth	Third	Second	
Common Stock Price						
High (1)	\$ 23.120	\$ 23.780	\$ 22.550	\$ 20.890	\$ 21.540	
Low (1)	20.890	21.000	19.850	19.220	18.030	
Close	22.980	22.030	22.500	19.850	19.510	
Average Closing Price	22.050	22.501	21.584	20.199	19.790	
<u>Dividends</u>						
Cash dividends declared on common stock	\$ 0.175	\$ 0.175	\$ 0.175	\$ 0.175	\$ 0.16	
Common shares outstanding (000s)						
Average — Basic	229,429	229,227	228,902	228,715	228,633	
Average — Diluted	232,659	232,915	231,986	230,966	230,572	
Ending	229,476	229,410	229,008	228,870	228,660	
Book value per share	\$ 10.40	\$ 10.31	\$ 9.93	\$ 9.79	\$ 9.63	
Common Share Repurchase Program (000s)						
Number of Shares Repurchased	_	_	_	_	_	
Capital Data - End of Period						
Capital Data - Eliu of Feriou	200	4		2002		
Capital Data - End of Feriod	200	4		2003		
(in millions)	Second Second	4 First	Fourth	2003 Third	Second	
			Fourth \$ 28,164		Second \$ 27,456	
(in millions)  Total Risk-Adjusted Assets (2)	Second	First		Third		
(in millions)	Second \$ 28,392	First \$ 28,236	\$ 28,164	Third \$ 27,949	\$ 27,456	
(in millions)  Total Risk-Adjusted Assets (2)  Tier 1 Risk-Based Capital Ratio (2)	Second \$ 28,392 8.93%	First \$ 28,236 8.74%	\$ 28,164 8.53%	Third \$ 27,949 8.40%	\$ 27,456 8.32%	
(in millions)  Total Risk-Adjusted Assets (2)  Tier 1 Risk-Based Capital Ratio (2)  Total Risk-Based Capital Ratio (2)	Second  \$ 28,392  8.93% 12.41%	First \$ 28,236 8.74% 12.38%	\$ 28,164 8.53% 11.95%	Third \$ 27,949 8.40% 11.19%	\$ 27,456 8.32% 11.11%	
(in millions)  Total Risk-Adjusted Assets (2)  Tier 1 Risk-Based Capital Ratio (2)  Total Risk-Based Capital Ratio (2)  Tier 1 Leverage Ratio (2)	Second  \$ 28,392  8.93% 12.41% 8.16%	First  \$ 28,236  8.74%  12.38%  8.08%	\$ 28,164 8.53% 11.95% 7.98%	Third  \$ 27,949  8.40%  11.19%  7.94%	\$ 27,456 8.32% 11.11% 8.25%	
(in millions)  Total Risk-Adjusted Assets (2)  Tier 1 Risk-Based Capital Ratio (2)  Total Risk-Based Capital Ratio (2)  Tier 1 Leverage Ratio (2)  Tangible Equity / Asset Ratio  Tangible Equity / Risk-Weighted Assets Ratio (2)	Second  \$ 28,392  8.93%  12.41%  8.16%  6.95%	First  \$ 28,236  8.74%  12.38%  8.08%  6.97%	\$ 28,164 8.53% 11.95% 7.98% 6.79%	Third  \$ 27,949  8.40%  11.19%  7.94%  6.77%	\$ 27,456 8.32% 11.11% 8.25% 7.06%	
(in millions)  Total Risk-Adjusted Assets (2)  Tier 1 Risk-Based Capital Ratio (2)  Total Risk-Based Capital Ratio (2)  Tier 1 Leverage Ratio (2)  Tangible Equity / Asset Ratio	Second  \$ 28,392  8.93%  12.41%  8.16%  6.95%	\$ 28,236 8.74% 12.38% 8.08% 6.97% 7.61%	\$ 28,164 8.53% 11.95% 7.98% 6.79%	Third  \$ 27,949  8.40%  11.19%  7.94%  6.77%	\$ 27,456 8.32% 11.11% 8.25% 7.06%	
(in millions)  Total Risk-Adjusted Assets (2)  Tier 1 Risk-Based Capital Ratio (2)  Total Risk-Based Capital Ratio (2)  Tier 1 Leverage Ratio (2)  Tangible Equity / Asset Ratio  Tangible Equity / Risk-Weighted Assets Ratio (2)	Second  \$ 28,392  8.93% 12.41% 8.16% 6.95% 7.64%	\$ 28,236 8.74% 12.38% 8.08% 6.97% 7.61%	\$ 28,164 8.53% 11.95% 7.98% 6.79%	Third \$ 27,949  8.40% 11.19% 7.94% 6.77% 7.24%	\$ 27,456 8.32% 11.11% 8.25% 7.06%	
(in millions)  Total Risk-Adjusted Assets (2)  Tier 1 Risk-Based Capital Ratio (2)  Total Risk-Based Capital Ratio (2)  Tier 1 Leverage Ratio (2)  Tangible Equity / Asset Ratio  Tangible Equity / Risk-Weighted Assets Ratio (2)	Second  \$ 28,392  8.93% 12.41% 8.16% 6.95% 7.64%	First  \$ 28,236  8.74% 12.38% 8.08% 6.97% 7.61%	\$ 28,164 8.53% 11.95% 7.98% 6.79% 7.30%	Third \$ 27,949  8.40% 11.19% 7.94% 6.77% 7.24%	\$ 27,456 8.32% 11.11% 8.25% 7.06% 7.23%	

High and low stock prices are intra-day quotes obtained from NASDAQ. First quarter 2004 figures are estimated. Includes three Private Financial Group offices in Florida. (1)

<sup>(2)</sup> 

<sup>(3)</sup> 

## Huntington Bancshares Incorporated Quarterly Operating Lease Performance (Unaudited)

	200	)4	2003			
	Second	First	Fourth	Third	Second	
Balance Sheet (in millions)						
Average operating lease assets outstanding	\$ 977	\$ 1,166	\$ 1,355	\$ 1,565	\$ 1,802	
Income Statement (in thousands)						
Net rental income	\$ 72,402	\$83,517	\$ 98,223	\$ 109,645	\$ 120,502	
Fees	4,838	3,543	5,204	5,372	5,414	
Recoveries - early terminations	1,466	1,807	1,880	2,607	2,658	
Total Operating Lease Income	78,706	88,867	105,307	117,624	128,574	
Depreciation and residual losses at termination	57,412	63,932	76,768	83,112	91,387	
Losses - early terminations	5,151	6,778	8,841	10,022	11,552	
Total Operating Lease Expense	62,563	70,710	85,609	93,134	102,939	
Net Earnings Contribution	\$ 16,143	\$ 18,157	\$ 19,698	\$ 24,490	\$ 25,635	
Forming a matica (I)						
Earnings ratios (1) Net rental income	29.6%	28.7%	29.0%	28.0%	26.7%	
Depreciation and residual losses at termination	23.5%	21.9%	22.7%	21.2%	20.3%	
F	20.070	21.270	22., 70	21.270	20.570	

# Definition of terms:

Net rental income includes the lease payments earned on the equipment and vehicles that Huntington leases to its customers under operating leases. Fees include late fees, early payment fees and other non-origination fees. Recoveries represent payments received on a cash basis subsequent to a customer's default on an operating lease and a recognition of an impairment loss on the lease. Depreciation represents the periodic depreciation of equipment and vehicles to their residual value owned by Huntington under operating leases and any accelerated depreciation where Huntington expects to receive less than the residual value from the sale of the vehicle and from insurance proceeds at the end of the lease term. Losses represent impairments recognized on equipment and vehicles where the lessee has defaulted on the operating lease.

<sup>(1)</sup> As a percent of average operating lease assets, quarterly and year-to-date amounts annualized.

# Huntington Bancshares Incorporated Consolidated YTD Average Balance Sheets and Net Interest Margin Analysis (Unaudited)

		YTD Average Rates				
(in millions)		ths Ending ne 30,	2004 vs. 2003		Six Months Ending June 30,	
Fully Tax Equivalent Basis	2004	2003	Amount	%	2004	2003
Assets						
Interest bearing deposits in banks	\$ 74	\$ 41	\$ 33	80.5	0.88%	1.58%
Trading account securities	22	17	5	29.4	3.36	4.40
Federal funds sold and securities purchased under resale agreements	130	63	67	N.M.	1.28	2.15
Loans held for sale Securities:	231	531	(300)	(56.5)	5.25	5.47
Taxable	4,753	3,202	1,551	48.4	3.94	4.85
Tax exempt	423	290	133	45.9	6.97	6.88
Total Securities	5,176	3,492	1,684	48.2	4.19	5.02
Loans and Leases:				<u>—</u>		
Commercial and industrial	5,451	5,625	(174)	(3.1)	4.37	5.28
Real Estate	,		` /	,		
Construction	1,322	1,214	108	8.9	3.69	4.06
Commercial	2,891	2,593	298	11.5	4.63	5.35
Consumer	0.000	2.054	(2.65)	(0.0)	7.05	7.72
Automobile loans	2,689	2,954	(265)	(9.0)	7.05	7.73
Automobile leases	2,064	1,153	911	79.0	5.02	5.29
Automobile loans and leases	4,753	4,107	646	15.7	6.17	7.05
Home equity	4,011	3,298	713	21.6	4.88	5.08
Residential mortgage	2,830	1,859	971	52.2	5.37	5.80
Other loans	377	383	(6)	(1.6)	7.37	6.85
				<u> </u>		
Total Consumer	11,971	9,647	2,324	24.1	5.51	6.13
Total Loans and Leases	21,635	19,079	2,556	13.4	5.00	5.64
Allowance for loan and lease losses	(328)	(343)	(15)	4.4		
Net loans and leases	21,307	18,736	2,571	13.7		
Total earning assets	27,268	23,223	4,045	17.4	4.83%	5.52%
Operating lease assets	1,070	1,937	(867)	(44.8)		
Cash and due from banks	756	738	18	2.4		
Intangible assets	217	218	(1)	(0.5)		
All other assets	2,075	1,974	101	5.1		
Total Assets	\$ 31,058	\$ 27,747	\$3,311	11.9		
Liabilities and Shareholders' Equity						
Core deposits						
Non-interest bearing deposits	\$ 3,120	\$ 2,984	\$ 136	4.6		
Interest bearing demand deposits	6,889	5,868	1,021	17.4	0.92%	1.44%
Savings deposits	2,829	2,788	41	1.5	0.88	1.63
Retail certificates of deposit	2,400	2,880	(480)	(16.7)	3.37	3.81
Other domestic time deposits	618	678	(60)	(8.8)	3.34	3.92
Total core deposits	15,856	15,198	658	4.3	1.49	2.18
Domestic time deposits of \$100,000 or more	792	789	3	0.4	2.26	2.66
Brokered time deposits and negotiable CDs	1,822	1,198	624	52.1	1.54	1.88
Foreign time deposits	545	470	75	16.0	0.74	1.05
Total deposits	19,015	17,655	1,360	7.7	1.51	2.15
Short-term borrowings	1,499	1,790	(291)	(16.3)	0.82	1.11
Federal Home Loan Bank advances Subordinated notes and other long-term debt, including preferred capital	1,272	1,242	30	2.4	2.51	1.80
securities	5,590	3,791	1,799	47.5	2.28	2.97
Total interest bearing liabilities	24,256	21,494	2,762	12.9	1.68%	2.19%
All other liabilities	1,381	1,111	270	24.3		
Shareholders' equity	2,301	2,158	143	6.6		

Total Liabilities and Shareholders' Equity	\$ 31,058	\$ 27,747	\$3,311	11.9		
Net interest rate spread					3.15%	3.33%
Impact of non-interest bearing funds on margin					0.17	0.19
Net Interest Margin					3.32%	3.52%

	Six Month June		2004 vs. 2003		
(in thousands of dollars, except per share amounts)	2004	2003	Amount	Percent	
Total Interest Income	\$ 650,098	\$ 637,339	\$ 12,759	2.0%	
Total Interest Expense	204,850	233,139	(28,289)	(12.1)%	
Net Interest Income	445,248	404,200	41,048	10.2%	
Provision for loan and lease losses	30,623	86,037	(55,414)	(64.4)%	
Net Interest Income After Provision for Loan and Lease Losses	414,625	318,163	96,462	30.3%	
Operating lease income	167,573	266,767	(99,194)	(37.2)%	
Service charges on deposit accounts	85,433	80,783	4,650	5.8%	
Trust services	33,031	30,491	2,540	8.3%	
Brokerage and insurance income	28,720	29,693	(973)	(3.3)%	
Mortgage banking	19,026	18,310	716	3.9%	
Bank Owned Life Insurance income	21,794	22,180	(386)	(1.7)%	
Gain on sales of automobile loans	13,894	23,751	(9,857)	(41.5)%	
Other service charges and fees	20,158	21,710	(1,552)	(7.1)%	
Securities gains	5,860	8,085	(2,225)	(27.5)%	
Other	50,278	48,105	2,173	4.5%	
Total Non-Interest Income	445,767	549,875	(104,108)	(18.9)%	
Personnel costs	241,339	218,331	23,008	10.5%	
Operating lease expense	133,273	214,527	(81,254)	(37.9)%	
Outside data processing and other services	36,025	32,683	3,342	10.2%	
Equipment	32,314	32,753	(439)	(1.3)%	
Net occupancy	33,021	31,986	1,035	3.2%	
Professional services	15,135	19,157	(4,022)	(21.0)%	
Marketing	15,908	15,080	828	5.5%	
Telecommunications	9,832	11,095	(1,263)	(11.4)%	
Printing and supplies	6,114	5,934	180	3.0%	
Amortization of intangibles	408	408	_	0.0%	
Restrucuturing reserve releases	_	(6,315)	6,315	(100.0)%	
Other	44,438	36,873	7,565	20.5%	
Total Non-Interest Expense	567,807	612,512	(44,705)	(7.3)%	
Income Before Income Taxes	292,585	255,526	37,059	14.5%	
Provision for income taxes	78,285	67,306	10,979	16.3%	
Not In			26,000	12.00/	
Net Income	\$ 214,300	\$ 188,220	26,080	13.9%	
Per Common Share					
Net Income - Diluted	\$ 0.92	\$ 0.81	\$ 0.11	13.6%	
Cash Dividends Declared	\$ 0.35	\$ 0.32	\$ 0.03	9.4%	
Return on:					
Average total assets	1.36%	1.35%	0.02%	1.2%	
Average total shareholders' equity	18.4%	17.3%	1.08%	6.2%	
Net interest margin (1)	3.32%	3.52%	-0.20%	(5.7)%	
Efficiency ratio (2)	63.7%	64.4%	-0.75%	(1.2)%	
Effective tax rate	26.8%	26.3%	0.42%	1.6%	
Revenue - Fully Taxable Equivalent (FTE)  Net Interest Income	¢ 445 349	¢ 404-200	41.048	10.20/	
Tax Equivalent Adjustment (1)	\$ 445,248 5,942	\$ 404,200 4,172	1,770	10.2% 42.4%	
Net Interest Income	451,190	408,372	42,818	10.5%	
Non-Interest Income	445,767	549,875	(104,108)	(18.9)%	
Total Revenue	\$ 896,957	\$ 958,247	\$ (61,290)	(6.4)%	

On a fully taxable equivalent (FTE) basis assuming a 35% tax rate.

Non-interest expense less amortization of intangibles divided by the sum of FTE net interest income and non-interest income excluding securities gains. (2)

	Six Month June		
(in thousands)	2004	2003	
Allowance for Loan and Leases Losses, Beginning of Period	\$ 299,732	\$ 324,837	
Loan and lease losses	(68,012)	(90,250)	
Recoveries of loans previously charged off	26,870	16,358	
Net loan and lease losses	(41,142)	(73,892)	
Provision for credit losses	30,623	86,037	
Net change in allowance for unfunded loan commitments and letters of credit	4,329	(21,459)	
Allowance of assets sold and securitized	(6,607)	(7,846)	
Allowance for Loan and Lease Losses, End of Period	\$ 286,935	\$ 307,677	
Allowance for Unfunded Loan Commitments and Letters of Credit, Beginning of Period	\$ 35,522	\$ 11,821	
Net change	(4,329)	21,459	
Allowance for Unfunded Loan Commitments and Letters of Credit, End of Period	\$ 31,193	\$ 33,280	
Total Allowance for Credit Losses	\$ 318,128	\$ 340,957	
Allowance for loan and lease losses as a % of:		<u> </u>	
Total loans and leases	1.32%	1.61%	
Non-performing loans and leases Non-performing assets	464% 384%	256% 230%	
Allowance for loan and lease losses plus allowance for unfunded loan commitments and letters of credit as a % of:	304 /0	23070	
Total loans and leases	1.46%	1.79%	
Non-performing loans and leases	515%	284%	
Non-performing assets	426%	255%	
Net Charge-offs by Loan and Lease Type			
Commercial and industrial	\$ 3,153	\$ 41,450	
Commercial real estate	4,577	1,153	
Total commercial	7,730	42,603	
Consumer			
Automobile loans Automobile leases	19,026 5,318	18,147 2,342	
Automobile leases			
Automobile loans and leases	24,344	20,489	
Home equity	6,135	7,724	
Residential mortgage	618	412	
Other loans	2,315	2,664	
Total consumer	33,412	31,289	
Total Net Charge-offs	\$ 41,142	\$ 73,892	
Net Charge-offs - Annualized Percentages  Commercial and industrial	0.12%	1.47%	
Commercial real estate	0.22	0.06	
Total commercial	0.16	0.90	
Consumer			
Automobile loans	1.42	1.23	
Automobile leases	0.52	0.40	
Automobile loans and leases	1.02	1.00	
Home equity	0.31	0.47	
Residential mortgage	0.04	0.04	
Other loans	1.23	1.39	
Total consumer	0.56	0.65	
Net Charge-offs as a % of Average Loans	0.38%	0.77%	
	0.0070	0.,,,	

# Huntington Bancshares Incorporated YTD Operating Lease Performance (Unaudited)

		Six Months Ended June 30,		003
	2004	2003	Amount	%
Balance Sheet (in millions)				
Average operating lease assets outstanding	\$ 1,070	\$ 1,937	\$ (867)	(44.8)%
Income Statement (in thousands)				
Net rental income	\$ 155,919	\$ 250,776	\$ (94,857)	(37.8)%
Fees	8,381	11,047	(2,666)	(24.1)%
Recoveries - early terminations	3,273	4,944	(1,671)	(33.8)%
Total Operating Lease Income	167,573	266,767	(99,194)	(37.2)%
Depreciation and residual losses at termination	121,344	190,670	(69,326)	(36.4)%
Losses - early terminations	11,929	23,857	(11,928)	(50.0)%
Total Operating Lease Expense	133,273	214,527	(81,254)	(37.9)%
Net Earnings Contribution	\$ 34,300	\$ 52,240	\$ (17,940)	(34.3)%
Earnings ratios (1)				
Net rental income	29.1%	25.9%	3.3%	12.6%
Depreciation and residual losses at termination	22.7%	19.7%	3.0%	15.2%

## Definition of terms:

Net rental income includes the lease payments earned on the equipment and vehicles that Huntington leases to its customers under operating leases. Fees include late fees, early payment fees and other non-origination fees. Recoveries represent payments received on a cash basis subsequent to a customer's default on an operating lease and a recognition of an impairment loss on the lease. Depreciation represents the periodic depreciation of equipment and vehicles to their residual value owned by Huntington under operating leases and any accelerated depreciation where Huntington expects to receive less than the residual value from the sale of the vehicle and from insurance proceeds at the end of the lease term. Losses represent impairments recognized on equipment and vehicles where the lessee has defaulted on the operating lease.

<sup>(1)</sup> As a percent of average operating lease assets, quarterly and year-to-date amounts annualized.