SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549
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FORM 8-K

CURRENT REPORT
PURSUANT TO SECTION 13 or $15(\mathrm{~d}) \mathrm{OF}$ THE SECURITIES EXCHANGE ACT OF 1934
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DATE OF REPORT: JANUARY 13, 1999
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HUNTINGTON BANCSHARES INCORPORATED
(EXACT NAME OF REGISTRANT AS SPECIFIED IN ITS CHARTER)

| Maryland | 0-2525 | 31-0724920 |
| :---: | :---: | :---: |
| (STATE OR OTHER | (COMMISSION FILE NO.) | (IRS EMPLOYER |
| JURISDICTION OF |  | IDENTIFICATION NUMBER) |
| INCORPORATION OR |  |  |
| ORGANIZATION) |  |  |

Huntington Center 41 South High Street Columbus, Ohio 43287
(614) 480-8300
(ADDRESS, INCLUDING ZIP CODE, AND TELEPHONE NUMBER INCLUDING AREA CODE OF REGISTRANT'S PRINCIPAL EXECUTIVE OFFICES)

ITEM 5. OTHER EVENTS.
On January 13, 1999, Huntington Bancshares Incorporated ("Huntington") issued a news release announcing its earnings for the fourth quarter and year ended December 31, 1998. The information contained in the news release, which is attached as an exhibit to this report, is incorporated herein by reference.

The information contained or incorporated by reference in this Current Report on Form 8-K may contain forward-looking statements, including certain plans, expectations, goals, and projections, which are subject to numerous assumptions, risks, and uncertainties. Actual results could differ materially from those contained or implied by such statements for a variety of factors, including: changes in economic conditions; movements in interest rates; competitive pressures on product pricing and services; success and timing of business strategies; the nature and extent of legislative and regulatory actions and reforms; and extended disruption of vital infrastructure.

ITEM 7. FINANCIAL STATEMENTS AND EXHIBITS.
(c) Exhibits.

Exhibit 99 -- News release of Huntington Bancshares Incorporated, dated January 13, 1999.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

HUNTINGTON BANCSHARES INCORPORATED

Date: January 14, 1999

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By: /s/ Gerald R. Williams
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        Gerald R. Williams,
        Executive Vice President
        and Chief Financial Officer
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EXHIBIT INDEX

[^0]* Filed with this report.

FOR IMMEDIATE RELEASE
SUBMITTED: JANUARY 13, 1999
FOR FURTHER INFORMATION, CONTACT:
MEDIA
HILLARY JEFFERS (614) 480-5413

| ANALYSTS |  |  |
| :--- | :--- | :--- |
| $\quad-------$ |  |  |
| LAURIE COUNSEL | $(614)$ | $480-3878$ |
| CHERI GRAY | $(614)$ | $480-3803$ |

HUNTINGTON BANCSHARES REPORTS
FOURTH QUARTER AND FULL YEAR 1998 EARNINGS
COLUMBUS, Ohio -- Huntington Bancshares Incorporated (NASDAQ: HBAN; www.huntington.com) today reported fourth quarter operating earnings of $\$ 91.5$ million, or $\$ .43$ per common share. This produced a return on average equity (ROE) of $17.87 \%$ and a return on average assets (ROA) of $1.31 \%$ for the quarter. On a cash basis, earnings per share totaled $\$ .47$, ROE was $29.44 \%$, and ROA equaled $1.45 \%$.
"The fourth quarter results were encouraging in several respects, most notably in terms of the progress made toward achieving our corporate efficiency objectives," said Frank Wobst, chairman and chief executive officer. "We experienced strong loan growth--particularly in commercial lending, which grew $12 \%$, and revenue improved nicely with growth in fee income of $22 \%$. The revenue momentum, combined with reduced operating costs, helped drive our efficiency ratio closer to our strategic target of $49 \%$ by the end of 1999."

In October 1998, The Huntington announced several initiatives to strengthen the company's financial performance. These included the realignment of the banking network; the exit of under-performing product lines and delivery channels; numerous cost savings measures, including the reduction of approximately $10 \%$ of workforce positions; and a repositioning of the balance sheet to maximize returns on equity. When fully implemented, management anticipates that the actions will result in an estimated $\$ 125$ million in sustainable pretax annual profit improvements. In connection with these initiatives, The Huntington incurred one-time fourth quarter 1998 expenses of $\$ 90$ million (approximately $\$ 60$ million net of taxes). These costs included $\$ 32$ million related to the aforementioned exit activities, $\$ 26$ million for severance and other personnel-related items, $\$ 20$ million from the closure of banking offices, and $\$ 12$ million of fixed asset write-offs.
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VISIT THE HUNTINGTON'S WEB SITE AT WWW. HUNTINGTON.COM
For the full year 1998, operating net income was $\$ 362.1$ million, or $\$ 1.70$ per common share. ROE and ROA were $17.54 \%$ and $1.35 \%$, respectively, in the past twelve months. On a cash basis, earnings per share for the year totaled $\$ 1.80$, ROE was $24.35 \%$, and ROA equaled $1.45 \%$. Including one-time fourth quarter expenses, reported net income was $\$ 301.8$ million, or $\$ 1.41$ per common share and ROE and ROA were $14.62 \%$ and $1.12 \%$, respectively.

The financial results discussed in the remainder of this text are on an operating basis.

Net interest income for the fourth quarter was $\$ 267.3$ million, up $\$ 15.8$ million from the previous three months. This increase was fueled by loan growth as well as wider spreads, resulting primarily from less expensive core deposits.

Non-interest income, excluding securities gains, was $\$ 106.7$ million in the recent quarter, a $22 \%$ increase over the same period last year. Stronger revenues were seen in nearly all categories, with the most significant gains evident in brokerage and insurance income and electronic banking fees. Mortgage banking income also continued to be solid, as the retail bank referral network and favorable market conditions drove fourth quarter loan production up more than $100 \%$ from the same period last year. For the full year, non-interest income totaled $\$ 408.4$ million, an increase of $22 \%$ from 1997.

Non-interest expense for the three and twelve month periods just ended was $\$ 208.9$ million and $\$ 823.9$ million compared with $\$ 188.5$ million and $\$ 751.9$ million the same time a year ago. The recently announced expense reduction initiatives are already beginning to produce results, as personnel and related costs decreased nearly $8 \%$ versus the prior quarter. These expense initiatives helped reduce the fourth quarter efficiency ratio to $52.98 \%$, a $3.5 \%$ improvement from the previous quarter.

Commercial loans, indirect automobile financing, credit card, and home equity lending each posted double-digit growth in the recent three months. As a result, total loans increased $6.6 \%$ from the prior quarter, despite softness in real estate portfolio lending. Core deposits grew $3.2 \%$ with particular strength in transaction accounts and savings deposits-up $9.7 \%$ and $13.8 \%$, respectively. Credit quality continues to remain stable. For the full year, the net charge-off ratio of $.51 \%$ is comparable to the 1997 ratio of $.50 \%$. Nonperforming assets at year-end 1998 were $\$ 96.1$ million, or $0.49 \%$ of total loans and other real estate. Coverage ratios improved to $377.19 \%$ of nonperforming loans and $301.00 \%$ of nonperforming assets compared with $359.55 \%$
and $294.32 \%$, respectively, at year-end 1997. The allowance for loan losses as percent of total loans increased to $1.50 \%$ from $1.46 \%$ in the prior year.

Huntington's average equity to average assets was $7.33 \%$ in the recent three month period. The company continues to maintain a healthy capital position, exceeding requirements for a "well-capitalized" institution. Tier I and total risk based capital ratios were $7.10 \%$ and $10.73 \%$, respectively, at December 31, 1998.

Huntington Bancshares is a regional bank holding company headquartered in Columbus, Ohio with assets of $\$ 28$ billion. Through its affiliated companies, The Huntington has more than 133 years of serving the financial needs of its customers.

The Huntington provides innovative products and services through its more than 600 offices in Florida, Georgia, Indiana, Kentucky, Maryland, Michigan, New Jersey, North Carolina, Ohio, South Carolina, Virginia and West Virginia. International banking services are made available through the headquarters office in Columbus and additional offices located in the Cayman Islands and Hong Kong. The Huntington also offers products and services through its technologically-advanced, 24-hour telephone bank, a network of more than 1,300 ATMs and its Web Bank at www.huntington.com.

For faxed copies of current news releases, please call our
fax-on-demand service, Company News on Call, at (800) 758-5804 extension 423276.
FORWARD-LOOKING STATEMENT DISCLOSURE:
This press release contains certain forward-looking statements, including certain plans, expectations, goals and projections, which are subject to numerous assumptions, risks, and uncertainties. Actual results could differ materially from those contained or implied by such statements for a variety of factors including: changes in economic conditions; movements in interest rates; competitive pressures on product pricing and services; success and timing of business strategies; the nature and extent of legislative and regulatory actions and reforms; and extended disruption of vital infrastructure.
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<TABLE>
HUNTINGTON BANCSHARES INCORPORATED
COMPARATIVE SUMMARY (CONSOLIDATED)
(in thousands, except per share amounts)
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    News release of Huntington Bancshares
    Incorporated issued on January 13, 1999.

