## UNITED STATES

SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

## FORM 8-K

## CURRENT REPORT

## Pursuant to Section 13 OR 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported)April 21, 2009
HUNTINGTON BANCSHARES INCORPORATED

| Maryland | (Exact name of registrant as specified in its charter) |  |
| :---: | :---: | :---: |
| (State or other jurisdiction <br> of incorporation) | (Commission <br> Huntington Center <br> 41 South High Street <br> Columbus, Ohio | File Number) |
| (Adentification No.) |  |  |
| (Adress of principal executive offices) |  |  |

(Former name or former address, if changed since last report.)
Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):
$\square \quad$ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
$\square \quad$ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
$\square$ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
$\square$ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## Item 2.02. Results of Operations and Financial Condition.

On April 21, 2009, Huntington Bancshares Incorporated ("Huntington") issued a news release announcing its earnings for the quarter ended March 31, 2009. Also on April 21, 2009, Huntington made a Quarterly Financial Review available on its web site, www.huntington-ir.com.

Huntington's senior management will host an earnings conference call April 21, 2009, at 1:00 p.m. EST. The call may be accessed via a live Internet webcast at www.huntington-ir.com or through a dial-in telephone number at 800-223-1238; conference ID 92645511. Slides will be available atwww.huntington-ir.com just prior to 1:00 p.m. EST on April 21, 2009, for review during the call. A replay of the web cast will be archived in the Investor Relations section of Huntington's web site at www.huntington-ir.com. A telephone replay will be available two hours after the completion of the call through April 30, 2009, at 800-642-1687; conference call ID 92645511

The information contained or incorporated by reference in this Current Report on Form 8-K contains certain forward-looking statements, including certain plans, expectations, goals, projections, and statements, which are subject to numerous assumptions, risks, and uncertainties. Actual results could differ materially from those contained or implied by such statements for a variety of factors including: (1) deterioration in the loan portfolio could be worse than expected due to a number of factors such as the underlying value of the collateral could prove less valuable than otherwise assumed and assumed cash flows may be worse than expected; (2) changes in economic conditions; (3) movements in interest rates; (4) competitive pressures on product pricing and services; (5) success and timing of other business strategies; (6) the nature, extent, and timing of governmental actions and reforms, including the rules of participation for the Troubled Asset Relief Program voluntary Capital Purchase Plan under the Emergency Economic Stabilization Act of 2008, which may be changed unilaterally and retroactively by legislative or regulatory actions; and (7) extended disruption of vital infrastructure. Additional factors that could cause results to differ materially from those described above can be found in Huntington's 2008 Annual Report on Form 10-K, and documents subsequently filed by Huntington with the Securities and Exchange Commission. All forward-looking statements contained or incorporated by reference in this Current Report on Form 8-K are based on information available at the time of the release. Huntington assumes no obligation to update any forward-looking statement.

Certain information provided in the news release regarding provision for credit losses, net charge-offs, nonaccrual loans, nonperforming assets, allowance for loan and lease losses and allowance for credit losses is not presented in accordance with Generally Accepted Accounting Standards (GAAP) because it excludes information about Franklin Credit Management Corporation (Franklin) from the narrative. Below is a reconciliation based on GAAP.

|  | 2009 |  | 2008 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in millions) | First |  | Fourth |  | First |  |
| Provision for credit losses | \$ | 291.8 | \$ | 722.6 | \$ | 88.7 |
| Total net charge-offs |  |  |  |  |  |  |
| Total | \$ | 341.5 | \$ | 560.6 | \$ | 48.4 |
| Franklin |  | (128.3) |  | (423.3) |  | - |
| Non-Franklin |  | 213.2 |  | 137.3 |  | 48.4 |
| Provision for credit losses in excess of non-Franklin net charge-offs | \$ | 78.6 | \$ | 585.3 | \$ | 40.3 |


|  | 2009 |  | 2008 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in millions) |  | First |  | Fourth |  | First |
| Commercial and industrial net charge-offs |  |  |  |  |  |  |
| Total | \$ | 210.6 | \$ | 473.4 | \$ | 10.7 |
| Franklin |  | (128.3) |  | (423.3) |  | - |
| Non-Franklin | \$ | 82.3 | \$ | 50.1 | \$ | 10.7 |
| Commercial and industrial average loan balances |  |  |  |  |  |  |
| Total | \$ | 13,541 | \$ | 13,746 | \$ | 13,343 |
| Franklin |  | (628.0) |  | $(1,085.0)$ |  | $(1,166.0)$ |
| Non-Franklin | \$ | 12,913 | \$ | 12,661 | \$ | 12,177 |
| Commercial and industrial net charge-offs - annualized percentages |  |  |  |  |  |  |
| Total |  | 6.22\% |  | 13.78\% |  | 0.32\% |
| Non-Franklin |  | 2.55\% |  | 1.58\% |  | 0.35\% |
| Total net charge-offs |  |  |  |  |  |  |
| Total | \$ | 341.5 | \$ | 560.6 | \$ | 48.4 |
| Franklin |  | (128.3) |  | (423.3) |  | - |
| Non-Franklin | \$ | 213.2 | \$ | 137.3 | \$ | 48.4 |
| Total average loan balances |  |  |  |  |  |  |
| Total | \$ | 40,866 | \$ | 41,437 | \$ | 40,367 |
| Franklin |  | (630.0) |  | $(1,085.0)$ |  | $(1,166.0)$ |
| Non-Franklin | \$ | 40,236 | \$ | 40,352 | \$ | 39,201 |
| Total net charge-offs - annualized percentages |  |  |  |  |  |  |
| Total |  | 3.34\% |  | 5.41\% |  | 0.48\% |
| Non-Franklin |  | 2.12\% |  | 1.36\% |  | 0.49\% |
| Nonaccrual loans |  |  |  |  |  |  |
| Total | \$ | 1,553.1 | \$ | 1,502.1 | \$ | 377.4 |
| Franklin |  | (366.1) |  | (650.2) |  | - |
| Non-Franklin | \$ | 1,187.0 | \$ | 851.9 | \$ | 377.4 |
| Total loans and leases |  |  |  |  |  |  |
| Total | \$ | 39,548 | \$ | 41,092 | \$ | 41,014 |
| Franklin |  | (494.0) |  | (650.2) |  | $(1,157.0)$ |
| Non-Franklin | \$ | 39,054 | \$ | 40,442 | \$ | 39,857 |
| NAL ratio |  |  |  |  |  |  |
| Total |  | 3.93\% |  | 3.66\% |  | 0.92\% |
| Non-Franklin |  | 3.04\% |  | 2.11\% |  | 0.95\% |
| Nonperforming assets |  |  |  |  |  |  |
| Total | \$ | 1,775.7 | \$ | 1,636.4 | \$ | 520.4 |
| Franklin |  | (445.7) |  | (650.2) |  | - |
| Non-Franklin |  | 1,330.0 | \$ | 986.2 | \$ | 520.4 |
| Total loans and leases | \$ | 39,548 | \$ | 41,092 | \$ | 41,014 |
| Total other real estate, net |  | 210.8 |  | 122.9 |  | 73.9 |
| Impaired loans held for sale |  | 11.9 |  | 12.0 |  | 66.4 |
| Other NPAs |  | - |  | - |  | 2.8 |
| Total nonperforming assets |  | 39,770.7 |  | 41,226.9 |  | 41,157.1 |
| Franklin |  | (445.7) |  | (650.2) |  | - |
| Non-Franklin |  | $\underline{\text { 39,325.0 }}$ |  | 40,576.7 |  | 41,157.1 |
| NPA ratio |  |  |  |  |  |  |
| Total |  | 4.46\% |  | 3.97\% |  | 1.26\% |
| Non-Franklin |  | 3.38\% |  | 2.43\% |  | 1.26\% |


|  | 2009 |  | 2008 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in millions) |  | First |  | Fourth |  | First |
| Allowance for loan and lease losses |  |  |  |  |  |  |
| Total | \$ | 838.5 | \$ | 900.2 | \$ | 627.6 |
| Franklin |  | - |  | (130.0) |  | (115.3) |
| Non-Franklin | \$ | 838.5 | \$ | 770.2 | \$ | 512.3 |
| Allowance for credit losses |  |  |  |  |  |  |
| Total | \$ | 885.5 | \$ | 944.4 | \$ | 685.2 |
| Franklin |  | - |  | (130.0) |  | (115.3) |
| Non-Franklin | \$ | 885.5 | \$ | 814.4 | \$ | 569.9 |
| Total loans and leases |  |  |  |  |  |  |
| Total | \$ | 39,548 | \$ | 41,092 | \$ | 41,014 |
| Franklin |  | (494.0) |  | (650.2) |  | 1,157.0) |
| Non-Franklin | \$ | 39,054 | \$ | 40,442 | \$ | 39,857 |
| ALLL as \% of total loans and leases |  |  |  |  |  |  |
| Total |  | 2.12\% |  | 2.19\% |  | 1.53\% |
| Non-Franklin |  | 2.15\% |  | 1.90\% |  | 1.29\% |
| ACL as \% of total loans and leases |  |  |  |  |  |  |
| Total |  | 2.24\% |  | 2.30\% |  | 1.67\% |
| Non-Franklin |  | 2.27\% |  | 2.01\% |  | 1.43\% |
| Allowance for loan and lease losses |  |  |  |  |  |  |
| Total | \$ | 838.5 | \$ | 900.2 | \$ | 627.6 |
| Franklin |  | - |  | (130.0) |  | (115.3) |
| Non-Franklin | \$ | 838.5 | \$ | 770.2 | \$ | 512.3 |
| Allowance for credit losses |  |  |  |  |  |  |
| Total | \$ | 885.5 | \$ | 944.4 | \$ | 685.2 |
| Franklin |  | - |  | (130.0) |  | (115.3) |
| Non-Franklin | \$ | 885.5 | \$ | 814.4 | \$ | 569.9 |
| Nonaccrual loans |  |  |  |  |  |  |
| Total | \$ | 1,553.1 | \$ | 1,502.1 | \$ | 377.4 |
| Franklin |  | (366.1) |  | (650.2) |  | - |
| Non-Franklin | \$ | 1,187.0 | \$ | 851.9 | \$ | 377.4 |
| ALLL as \% of NALs |  |  |  |  |  |  |
| Total |  | 54\% |  | 60\% |  | 166\% |
| Non-Franklin |  | 71\% |  | 90\% |  | 136\% |
| ACL as \% of NALs |  |  |  |  |  |  |
| Total |  | 57\% |  | 63\% |  | 182\% |
| Non-Franklin |  | 75\% |  | 96\% |  | 151\% |

The information contained or incorporated by reference in Item 2.02 of this Form 8-K shall be treated as "furnished" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.

## Item 9.01. Financial Statements and Exhibits.

The exhibits referenced below shall be treated as "furnished" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.
(d) Exhibits.

Exhibit 99.1 - News release of Huntington Bancshares Incorporated, dated April 21, 2009.
Exhibit 99.2 - Quarterly Financial Review, March 2009.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

## HUNTINGTON BANCSHARES INCORPORATED

Date: April 21, 2009
By: /s/ Donald R. Kimble
Donald R. Kimble
Executive Vice President and Chief Financial Officer

## EXHIBIT INDEX

| Exhibit No. | Description |
| :--- | :--- |
| Exhibit 99.1 | News release of Huntington Bancshares Incorporated, April 21, 2009. |
| Exhibit 99.2 | Quarterly Financial Review, March 2009. |

## NEWSRELEASE

## FOR IMMEDIATE RELEASE

April 21, 2009

Contacts:

| Analysts |  | Media |  |
| :--- | :--- | :--- | :--- |
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## HUNTINGTON BANCSHARES REPORTS

- 2009 first quarter reported net loss of $\$ 2.4$ billion, or $\$ 6.79$ per common share
 items:
- Noncash \$2.6 billion goodwill impairment charge (\$7.09 per common share) associated with this nonearning asset that reduced net income but had no impact on key capital ratios
- $\quad \$ 159.9$ million one-time tax benefit resulting from Franklin restructuring ( $\$ 0.44$ per common share)
- Negative impact from converted preferred stock (\$0.08 per common share, no impact on net income)
- 2009 first quarter pre-tax, pre-provision income of $\mathbf{\$ 2 2 4 . 6}$ million, up $\mathbf{\$ 2 5 . 0} \mathbf{~ m i l l i o n}$, or $\mathbf{1 3} \%$, from prior quarter
- $4.65 \%$ tangible common equity ratio, up 61 basis points from year end
- $\$ 4.4$ billion of loans originated or renewed - $\$ 2.0$ billion commercial, $\$ 2.4$ billion consumer
- $9 \%$ annualized linked-quarter growth in average total core deposits
- Strong linked-quarter growth in mortgage banking and brokerage and insurance income
- Excluding the $\mathbf{\$ 2 . 6}$ billion goodwill impairment charge, total noninterest expense was $\mathbf{\$ 3 6 7 . 1} \mathbf{~ m i l l i o n , ~ d o w n ~ \$ 2 3 . 0 ~ m i l l i o n , ~ o r ~} 6 \%$ from the prior quarter
- Board of Directors authorizes $\$ 100$ million "Discretionary Equity Issuance" Program
 per common share. This included a net negative impact of $\$ 6.73$ per share primarily reflecting a
noncash $\$ 2.6$ billion goodwill impairment charge ( $\$ 7.09$ per common share) that reduced net income but had no impact on key capital ratios, partially offset by a $\$ 159.9$ million one-time tax benefit ( $\$ 0.44$ per common share). This compared with a net loss of $\$ 417.3$ million, or $\$ 1.20$ per common share, reported in the 2008 fourth quarter, and net income of $\$ 127.1$ million, or $\$ 0.35$ per common share, reported in the year-ago quarter.


## PERFORMANCE OVERVIEW

"The $\$ 2.6$ billion goodwill impairment charge accounted for the large reported loss for the quarter," said Stephen D. Steinour, chairman, president, and chief executive officer. "It is important that shareholders and customers know this is a noncash charge. The premium a company pays when it acquires another company is called goodwill and is recorded as an intangible asset on the balance sheet. With the decline in our stock price during the quarter, we reviewed our goodwill for impairment. This review was based on market-driven assumptions, including assumptions implied by our market capitalization. We concluded that our goodwill was impaired and recognized the charge. While this charge reduced reported net income and total assets, it had no impact on key capital ratios."
"We made good progress in a number of areas in the quarter that help build the foundation for better future performance," he continued. "Perhaps the most important was our completion of the restructuring of our Franklin relationship. The charges taken in the fourth quarter related to Franklin enabled us to restructure this relationship without any further provision impact and greatly improved our flexibility to accelerate problem loan resolution to the benefit of our shareholders. Further, Franklin now has the freedom to independently pursue the acquisition of third-party servicing arrangements. This restructuring enabled us to recognize a one-time $\$ 159.9$ million tax benefit. The restructuring also resulted in an increase in capital."
"Importantly, underlying performance in core banking activities, like growing deposits, originating loans, generating fee income, and controlling expenses all saw improvement. This was evident in a $\$ 25.0$ million increase in our pre-tax, pre-provision income. We have refocused priorities. Today, deposit growth is a strategic priority, and the average balances in every category of core deposits grew this past quarter. We are especially pleased with the strong growth in noninterest bearing demand deposits. Total core deposits at quarter end were $\$ 1.2$ billion higher than at the end of last year. We had strong loan volume with $\$ 4.4$ billion of loans originated or renewed with over half representing consumer loans. Mortgage banking income was strong, reflecting more than a doubling of mortgage originations. Brokerage and insurance income also increased significantly, reflecting a record level of investment sales. Expenses, exclusive of the goodwill impairment, began to the see the benefit of the expense initiative announced last quarter. All expense reduction decisions were finalized, and we are on track to exceed the targeted $\$ 100$ million of expense saves. One disappointment was the decline in our net interest margin, which reflected the cost of carrying higher levels of nonperforming assets, as well as the continued high relative deposit pricing in our markets."
"Credit quality performance was mixed, yet there were signs of encouragement," he noted. "Net charge-offs for total automobile loans and leases, home equity loans, and residential mortgages all declined from the prior quarter. We have said repeatedly that we believe our credit quality performance in these consumer portfolios will be better relative to many of our peers, and these trends make us cautiously optimistic that problems in these consumer portfolios may peak
some time later this year. Regarding commercial real estate, commercial and industrial, and business banking loans, we have focused intently on proactive credit assessment and management of these loan portfolios. We believe these portfolios will remain under pressure going forward. Given an outlook for continued economic weakness in our markets, we expect that the overall level of problem loans and net charge-offs will remain elevated for the foreseeable future, although at manageable levels."
"We also made very good progress in improving the overall efficiency of our balance sheet and strengthened our liquidity and capital positions. The $\$ 1.2$ billion of growth in period end core deposits was the most significant contributor to our improved period end liquidity position. In addition, actions taken to shrink our balance sheet that monetized the value of certain earning assets included the securitization of $\$ 1.0$ billion of automobile loans, the sale of $\$ 600$ million of municipal securities, and the sale of $\$ 200$ million of mortgage loans. We also borrowed $\$ 600$ million under the government Temporary Liquidity Guarantee Program (TLGP). These actions were partially offset by an increase in other securities balances that resulted from the retention of securities from the automobile loan securitization, as well as an increase in securities needed to replace trading account assets sold that served as collateral for public fund deposits. The positive impact all of this had on liquidity is evidenced by the $\$ 2.3$ billion of cash on hand at quarter end, up $\$ 1.5$ billion from the end of last year. To further strengthen our liquidity position, we paid down $\$ 1.6$ billion of FHLB borrowings, thus increasing our borrowing capacity."
"Actions to improve capital, in addition to the benefits realized through the Franklin restructuring and lower level of balance sheet assets resulting from the above mentioned activities, included cutting our common stock dividend and converting a portion of our Series A $8.50 \%$ Non-cumulative Perpetual Convertible Preferred stock into common stock. These actions were important contributors to the 61 basis point improvement in our tangible common equity ratio to $4.65 \%$. Our estimated regulatory riskbased Tier 1 and Total capital ratios increased to $11.03 \%$ and $14.19 \%$, respectively, or $\$ 2.3$ billion and $\$ 1.9$ billion above the respective regulatory "well capitalized" thresholds. "
"I continue to believe this franchise has untapped value and that we have many opportunities before us that will benefit our investors, customers, and communities. These times are certainly challenging. But I remain confident in the ability of Huntington to come out of this cycle better positioned to compete and grow," he concluded.

## FIRST OUARTER PERFORMANCE DISCUSSION

## Significant Items Influencing Financial Performance Comparisons

Specific significant items impacting 2009 first quarter performance included (see Table 1 below):

- Noncash $\$ 2,602.7$ million pre-tax ( $\$ 7.09$ per common share) negative impact from goodwill impairment.
- $\quad \$ 0.08$ per common share negative impact resulting from the previously announced conversion of 114,109 shares of Series A $8.50 \%$ Non-cumulative Perpetual Convertible Preferred stock into common stock.
- $\quad \$ 159.9$ million after-tax (\$0.44 per common share) positive impact related to the previously announced restructuring of our relationship with Franklin, which resulted in a one-time tax benefit.


## Table 1 -Significant Items Impacting Earnings Performance Comparisons (1)

| Three Months Ended |  |  |
| :---: | :---: | :---: |
| (in millions, except per share) | Pre-tax | EPS (3) |
| March 31, 2009 - GAAP loss | \$(2,433.2)(3) | \$(6.79) |
| - Goodwill impairment | $(2,602.7)$ | (7.09) |
| - Preferred stock conversion | NA | (0.08) |
| - Franklin restructuring | 159.9(3) | 0.44 |
| December 31, 2008 - GAAP loss | \$ (417.3)(3) | \$(1.20) |
| - Franklin relationship | (454.3) | (0.81) |
| - Net market-related losses | (141.7) | (0.25) |
| - Visa ${ }^{\circledR}$-related deferred tax valuation allowance provision | (2.9)(3) | (0.01) |
| - Visa ${ }^{\circledR}$ indemnification | 4.6 | 0.01 |
| March 31, 2008 - GAAP income | \$ 127.1(3) | \$ 0.35 |
| - Aggregate impact of Visa ${ }^{\text {® }}$ IPO | 37.5 | 0.07 |
| - Deferred tax valuation allowance benefit | 11.1(3) | 0.03 |
| - Net market-related losses | (20.0) | (0.04) |
| - Asset impairment | (11.0) | (0.02) |
| - Merger costs | (7.3) | (0.01) |

(1) Includes significant items with \$0.01 EPS impact or greater
(2) Favorable (unfavorable) impact on GAAP earnings; pre-tax unless otherwise noted
(3) After-tax; EPS reflected on a fully diluted basis

NA — Not applicable

## Goodwill Impairment

In the 2008 fourth quarter, we completed our annual test for goodwill impairment and found none. During the 2009 first quarter, bank stock prices continued to decline significantly. Huntington's stock price declined $78 \%$, from $\$ 7.66$ per share at December 31, 2008 to $\$ 1.66$ per share at March 31, 2009. Given this significant decline, we conducted an interim test for goodwill impairment. As a result, we recorded a noncash $\$ 2,602.7$ million pre-tax ( $\$ 2,600.0$ million after-tax) charge. This charge reduced earnings and total shareholders' equity. More importantly, regulatory capital ratios and our tangible common equity ratio were unaffected. At March 31, 2009, period end total intangibles were $\$ 792$ million, including $\$ 452$ million of goodwill.

## Franklin Credit Management Relationship Restructuring

This restructuring, announced March 31, 2009, consisted of an amendment and restatement
of the commercial loans with Franklin, substitution of collateral for those commercial loans, and acquiring control of the consumer loans that formerly represented the collateral for our Franklin commercial loans. The restructuring increased Huntington's flexibility to accelerate problem loan resolution to the benefit of the borrowers under the consumer loans, as well as to the benefit of our shareholders, without releasing Franklin from its legal obligations under the commercial loans. Specifically, we acquired $\$ 494$ million of fair value first and second lien mortgages and $\$ 80$ million of OREO assets at fair value. In addition, we entered into a new servicing contract with Franklin for them to service these acquired first and second lien mortgages and OREO properties.

This restructuring impacted 2009 first quarter results as follows:

- Period end nonaccrual commercial loans declined $\$ 650$ million, reflecting the replacement on a consolidated basis of Franklin commercial loans by Franklin's consumer loans and OREO collateral and cash payments. Period end residential mortgages increased $\$ 494$ million on a consolidated basis, representing the fair value of Franklin mortgages acquired, of which $\$ 127$ million represented accruing loans.
- $\quad \$ 284$ million net reduction in nonaccrual loans as a $\$ 650$ million reduction of commercial nonaccrual loans was partially offset by a $\$ 366$ million increase in consumer nonaccrual loans.
- Period end OREO assets increased $\$ 80$ million, representing OREO assets acquired at fair value including costs to sell.
- The acquisition of the consumer loans and OREO assets resulted in a deferred tax asset of $\$ 159.9$ million recognized for financial statement purposes as a onetime tax benefit.
- Commercial net charge-offs increased $\$ 128.3$ million as the previously established $\$ 130$ million Franklin-specific allowance for credit losses was used to write down the acquired loans and OREO collateral to fair value.
- $\quad \$ 96$ million increase in other borrowings, reflecting the fair value of debt secured by the consumer loans which is owed by Franklin to the other participant banks. Huntington has no obligation on this debt.
- Importantly, and primarily reflecting cash payments received during the quarter, Huntington's total net exposure to Franklin declined to $\$ 477$ million at March 31, 2009, down $\$ 43$ million, or $8 \%$, from $\$ 520$ million at the end of last year.


## Pre-tax, Pre-provision Income Trends

One performance metric that Management believes is useful in analyzing performance in times of economic stress is the level of earnings adjusted to exclude provision expense and other volatile items not considered to represent core, noncredit related banking activities. Provision expense is excluded because its absolute level is elevated and volatile in times of economic stress. We also exclude securities gains or losses since in times of economic stress investment securities market valuations also may become particularly volatile. This has been the case over the last several quarters. Lastly, we exclude amortization of intangibles expense because the size
of this quarter's goodwill impairment is unusually magnified in times of severe stock valuation pressure and is not indicative of future performance trends.
Table 2 shows pre-tax, pre-provision income improved significantly in the 2009 first quarter from the prior quarter. As discussed in the sections that follow, this improvement primarily reflected the strong growth in mortgage banking and brokerage and insurance income, as well as the benefit of well-controlled expenses, which was partially offset by lower net interest income due to balance sheet shrinkage and a decline in the net interest margin. It is worth noting that this improvement was realized even though we reduced the level of earning assets as part of our efforts to improve the efficiency of the balance sheet.

Table 2-Pre-tax, Pre-provision Income - 1009 - 1008

| (in millions) | 2009 | 2008 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | First Quarter |  | ourth Quarter | Third Quarter |  | Second Quarter |  | First Quarter |  |
| (Loss) Income Before Income Taxes | \$ (2,685.0) | \$ | (669.2) | \$ | 92.1 | \$ | 127.7 | \$ | 153.4 |
| Add: Provision for credit losses | 291.8 |  | 722.6 |  | 125.4 |  | 120.8 |  | 88.7 |
| Less: Securities gains (losses) | 2.1 |  | (127.1) |  | (73.8) |  | 2.1 |  | 1.4 |
| Add: Amortization of intangibles | 2,619.8 |  | 19.2 |  | 19.5 |  | 19.3 |  | 18.9 |
| $\underline{\text { Pre-tax, Pre-provision Income }}$ | \$ 224.6 | \$ | 199.6 | \$ | 310.8 | \$ | 265.7 | \$ | 259.6 |

## Net Interest Income, Net Interest Margin, and Average Balance Sheet

## 2009 First Quarter versus 2008 Fourth Quarter

Compared with the 2008 fourth quarter, fully-taxable equivalent net interest income decreased $\$ 38.9$ million, or $10 \%$. This reflected a 21 basis point decline in the net interest margin to $2.97 \%$ from $3.18 \%$. The decline in the net interest margin reflected a combination of factors including the impact of competitive deposit pricing in our markets, the increase in cash on hand, and other actions taken to improve liquidity, as well as the increased negative impact of funding a higher level of noninterest earning nonperforming assets. The decline in fully-taxable equivalent net interest income also reflected a $2 \%$ decline in average earning assets with average total loans and leases decreasing $1 \%$ and other earning assets, which includes investment securities, declining 7\%.

Table 3 details the decrease in average loans and leases.
Table 3 - Loans and Leases - 1009 vs. 4008

| (in billions) | First Quarter 2009 |  | Fourth Quarter 2008 |  | Change |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount | \% |
| Average Loans and Leases |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 13.5 |  |  | \$ | 13.7 | \$ | (0.2) | (1)\% |
| Commercial real estate |  | 10.1 |  | 10.2 |  | (0.1) | (1) |
| Total commercial | \$ | 23.7 | \$ | 24.0 | \$ | (0.3) | (1) $\%$ |
| Automobile loans and leases |  | 4.4 |  | 4.5 |  | (0.2) | (4) |
| Home equity |  | 7.6 |  | 7.5 |  | 0.1 | 1 |
| Residential mortgage |  | 4.6 |  | 4.7 |  | (0.1) | (3) |
| Other consumer |  | 0.7 |  | 0.7 |  | (0.0) | (1) |
| Total consumer |  | 17.2 |  | 17.5 |  | (0.3) | (1) |
| Total loans and leases | \$ | 40.9 | \$ | 41.4 | \$ | (0.6) | (1)\% |

Average total loans and leases declined $\$ 0.6$ billion, or $1 \%$, primarily reflecting declines in total commercial and automobile loans and leases.
Average total commercial loans decreased $\$ 0.3$ billion, or $1 \%$, reflecting $1 \%$ declines in both average commercial real estate (CRE) loans and average commercial and industrial (C\&I) loans. During the quarter, we initiated a portfolio review which resulted in a reclassification of certain CRE loans to C\&I loans at the end of the period. The reclassification was primarily associated with loans to businesses secured by the real estate and buildings that house their operations. These owner-occupied loans secured by real estate were underwritten based on the cash flow of the business and are more appropriately classified as C\&I loans. The decline in average C\&I loans primarily reflected the impact of the 2008 fourth quarter Franklin restructuring, partially offset by origination activity. The decline in average CRE loans reflected payoffs and paydowns.

Average total consumer loans declined $\$ 0.3$ billion. Average total automobile loans and leases declined $4 \%$, reflecting the continued runoff of the direct lease portfolio and a declining average loan balance due to lower origination volume. The $\$ 1.0$ billion automobile loan securitization was closed at the end of the quarter so it had a minimal impact on average balances.

Average residential mortgages declined $3 \%$, reflecting the significant refinance activity during the quarter as we sell such refinanced loans actively in the secondary market. A $\$ 200$ million portfolio loan sale, as well as the mortgages added as a result of the Franklin restructuring, both occurred late in the quarter and had a minimal impact on reported average balances.

The $7 \%$ decline in average other earning assets, which includes investment securities, reflected decisions during the 2009 first and 2008 fourth quarters to improve overall liquidity. Specifically, we sold $\$ 600$ million of municipal securities in the 2009 first quarter, reduced our trading account securities used to hedge mortgage servicing rights in the 2008 fourth quarter, and used the proceeds to purchase new investment securities and to increase cash reserves. As a result of these and other strategic balance sheet changes, average cash and due from banks, a nonearning asset, increased $\$ 625$ million. At the end of the quarter total cash and due from banks was $\$ 2.3$ billion, up $\$ 1.5$ billion from the end of last year.

Table 4 details the $\$ 0.6$ billion increase in average total deposits.

## Table 4 - Deposits - 1009 vs. 4008

| (in billions) | First Quarter 2009 |  | Fourth <br> Quarter 2008 |  | Change |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount | \% |
| Average Deposits |  |  |  |  |  |  |  |
| Demand deposits - noninterest bearing | \$ | 5.5 |  |  | \$ | 5.2 | \$ | 0.3 | 7\% |
| Demand deposits - interest bearing |  | 4.1 |  | 4.0 |  | 0.1 | 2 |
| Money market deposits |  | 5.6 |  | 5.5 |  | 0.1 | 2 |
| Savings and other domestic deposits |  | 4.9 |  | 4.8 |  | 0.0 | 1 |
| Core certificates of deposit |  | 12.7 |  | 12.5 |  | 0.2 | 2 |
| Total core deposits |  | 32.8 |  | 32.0 |  | 0.8 | 2 |
| Other deposits |  | 5.4 |  | 5.6 |  | (0.1) | (3) |
| $\underline{\text { Total deposits }}$ | \$ | 38.2 | \$ | 37.6 | \$ | 0.6 | 2\% |

Average total deposits increased $\$ 0.6$ billion, or $2 \%$, from the prior quarter and reflected:

- $\quad \$ 0.8$ billion, or $2 \%$, growth in average total core deposits. The primary drivers of the change were $7 \%$ growth in average noninterest bearing demand deposits and $2 \%$ growth in core certificates of deposits.
Partially offset by:
- A 3\% decrease in average noncore deposits, primarily reflecting a managed decline in public fund and foreign time deposits.


## 2009 First Ouarter versus 2008 First Ouarter

Fully-taxable equivalent net interest income decreased $\$ 41.2$ million, or $11 \%$, from the year-ago quarter. This reflected the unfavorable impact of a 26 basis point decline in the net interest margin to $2.97 \%$ from $3.23 \%$. Average earning assets decreased $\$ 1.1$ billion, reflecting a $\$ 0.9$ billion, or $77 \%$, decline in average trading account securities, and a $\$ 0.8$ billion, or $98 \%$, reduction in average fed funds sold, partially offset by a $\$ 0.5$ billion, or $1 \%$, increase in average total loans and leases.

Table 5 details the $\$ 0.5$ billion increase in average loans and leases.

## Table 5 - Loans and Leases - 1009 vs .1008

| (in billions) | First Quarter |  |  |  | Change |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  | 2008 |  | Amount |  | \% |
| Average Loans and Leases |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 13.5 | \$ | 13.3 | \$ | 0.2 | 1\% |
| Commercial real estate |  | 10.1 |  | 9.3 |  | 0.8 | 9 |
| Total commercial | \$ | 23.7 | \$ | 22.6 | \$ | 1.0 | 5\% |
| Automobile loans and leases |  | 4.4 |  | 4.4 |  | (0.0) | (1) |
| Home equity |  | 7.6 |  | 7.3 |  | 0.3 | 4 |
| Residential mortgage |  | 4.6 |  | 5.4 |  | (0.7) | (14) |
| Other consumer |  | 0.7 |  | 0.7 |  | (0.0) | (6) |
| Total consumer |  | 17.2 |  | 17.7 |  | (0.5) | (3) |
| Total loans and leases | \$ | 40.9 | \$ | 40.4 | \$ | 0.5 | 1\% |

The $\$ 0.5$ billion, or $1 \%$, increase in average total loans and leases primarily reflected:

- $\quad \$ 1.0$ billion, or $5 \%$, increase in average total commercial loans, with growth reflected in both C\&I loans and CRE loans. The $\$ 0.8$ billion, or $9 \%$, increase in average CRE loans reflected a combination of factors, including draws on existing performing projects and new originations to existing CRE borrowers. The $\$ 0.2$ billion, or $1 \%$, growth in average C\&I loans reflected normal funding and paydowns on lines of credit and by new originations to existing customers.

Partially offset by:

- $\$ 0.5$ billion, or $3 \%$, decrease in average total consumer loans. This reflected a $\$ 0.7$ billion, or $14 \%$, decline in average residential mortgages, reflecting the impact of loan sales, as well as the continued refinance of portfolio loans and increased saleable originations. Average home equity loans increased $4 \%$, due to strong 2008 second quarter production and a slowdown in runoff. Average automobile loans and leases were essentially unchanged from the year-ago quarter.

Table 6 details the $\$ 0.3$ billion reported increase in average total deposits.

## Table 6-Deposits - 1009 vs. 1008

| (in billions) | First Quarter |  |  |  | Change |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  | 2008 |  | Amount |  | \% |
| Average Deposits |  |  |  |  |  |  |  |
| Demand deposits - noninterest bearing | \$ | 5.5 | \$ | 5.0 | \$ | 0.5 | 10\% |
| Demand deposits - interest bearing |  | 4.1 |  | 3.9 |  | 0.1 | 4 |
| Money market deposits |  | 5.6 |  | 6.8 |  | (1.2) | (17) |
| Savings and other domestic deposits |  | 4.9 |  | 5.0 |  | (0.1) | (3) |
| Core certificates of deposit |  | 12.7 |  | 10.8 |  | 1.9 | 17 |
| Total core deposits |  | 32.8 |  | 31.5 |  | 1.2 | 4 |
| Other deposits |  | 5.4 |  | 6.4 |  | (1.0) | (15) |
| $\underline{\text { Total deposits }}$ | \$ | 38.2 | \$ | 37.9 | \$ | 0.3 | $\underline{ }$ |

The $\$ 0.3$ billion increase in average total deposits reflected growth in average total core deposits, as average other deposits declined. Specifically, average core certificates of deposits increased $\$ 1.9$ billion, or $17 \%$, reflecting the continuation of customers transferring funds into these higher rate accounts from lower rate money market and savings and other domestic deposit accounts, which declined $17 \%$ and $3 \%$, respectively.

## Provision for Credit Losses

The provision for credit losses in the 2009 first quarter was $\$ 291.8$ million, down $\$ 430.8$ million from the 2008 fourth quarter, as that quarter included $\$ 438.0$ million of provision expense related to our Franklin relationship. The provision for credit losses in the current quarter was $\$ 203.2$ million higher than in the year-ago quarter. The current quarter's provision for credit losses of $\$ 291.8$ million, exceeded non-Franklin related net charge-offs by $\$ 78.7$ million (See Franklin Credit Management Relationship Restructuring and Credit Quality discussions).

## Noninterest Income

## 2009 First Ouarter versus 2008 Fourth Ouarter

Noninterest income increased $\$ 172.0$ million from the 2008 fourth quarter.

## Table 7 - Noninterest Income - 1009 vs. 4008

| (in millions) | First Quarter 2009 |  | Fourth Quarter 2008 |  | Change |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount | \% |
| Noninterest Income |  |  |  |  |  |  |  |
| Service charges on deposit accounts | \$ | 69.9 |  |  | \$ | 75.2 | \$ | (5.4) | (7)\% |
| Brokerage and insurance income |  | 39.9 |  | 31.2 |  | 8.7 | 28 |
| Trust services |  | 24.8 |  | 27.8 |  | (3.0) | (11) |
| Electronic banking |  | 22.5 |  | 22.8 |  | (0.4) | (2) |
| Bank owned life insurance income |  | 12.9 |  | 13.6 |  | (0.7) | (5) |
| Automobile operating lease income |  | 13.2 |  | 13.2 |  | 0.1 | 0 |
| Mortgage banking income (loss) |  | 35.4 |  | (6.7) |  | 42.2 | NM |
| Securities gains (losses) |  | 2.1 |  | (127.1) |  | 129.1 | NM |
| Other income |  | 18.4 |  | 17.1 |  | 1.3 | 8 |
| Total noninterest income | \$ | 239.1 | \$ | 67.1 | \$ | 172.0 | NM\% |

The $\$ 172.0$ million increase in total noninterest income reflected:

- $\quad \$ 129.1$ million improvement in securities gains (losses) as the prior quarter reflected a $\$ 127.1$ million securities impairment
- $\quad \$ 42.2$ million increase in mortgage banking income. Contributing to this increase was a $\$ 22.8$ million increase in origination and secondary marketing income as current quarter loan sales increased $163 \%$ and loan originations totaled $\$ 1.5$ billion, more than double the originations in the prior quarter. Also contributing to the increase was an $\$ 18.6$ million improvement in mortgage servicing rights (MSR) hedging, and a $\$ 4.3$ million gain on the current quarter's $\$ 200$ million portfolio loan sale at quarter end.
- $\quad \$ 8.7$ million, or $28 \%$, increase in brokerage and insurance income, reflecting a $\$ 5.5$ million increase in insurance agency income, partially due to seasonal contingency fees, $\$ 2.5$ million increase in annuity sale commissions, and $\$ 1.2$ million increase in title insurance fees due to increased mortgage origination activity. The first quarter represented a record level of investment sales.
- $\quad \$ 1.3$ million, or $8 \%$, increase in other income, reflecting a decline in asset losses. The current quarter included a $\$ 5.9$ million automobile securitization loss and $\$ 1.3$ million of equity investment losses. This was less than losses in the prior quarter that included a $\$ 7.3$ million loss on Franklin-related swaps as part of that quarter's restructuring and $\$ 2.0$ million of equity investment losses.

Partially offset by:

- $\quad \$ 5.4$ million, or $7 \%$, decline in service charges on deposit accounts primarily reflecting lower consumer NSF and overdraft fees, partially offset by higher commercial service charges.
- $\quad \$ 3.0$ million, or $11 \%$, decline in trust services income, reflecting the impact of lower yields and reduced market values on asset management revenues.


## 2009 First Ouarter versus 2008 First Ouarter

Noninterest income increased $\$ 3.4$ million, or $1 \%$, from the year-ago quarter.

## Table 8-Noninterest Income - 1009 vs. 1008

| (in millions) | First Quarter |  |  |  | Change |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  | 2008 |  | Amount |  | \% |
| Noninterest Income |  |  |  |  |  |  |  |
| Service charges on deposit accounts | \$ | 69.9 | \$ | 72.7 | \$ | (2.8) | (4)\% |
| Brokerage and insurance income |  | 39.9 |  | 36.6 |  | 3.4 | 9 |
| Trust services |  | 24.8 |  | 34.1 |  | (9.3) | (27) |
| Electronic banking |  | 22.5 |  | 20.7 |  | 1.7 | 8 |
| Bank owned life insurance income |  | 12.9 |  | 13.8 |  | (0.8) | (6) |
| Automobile operating lease income |  | 13.2 |  | 5.8 |  | 7.4 | NM |
| Mortgage banking income (loss) |  | 35.4 |  | (7.1) |  | 42.5 | NM |
| Securities gains |  | 2.1 |  | 1.4 |  | 0.6 | 45 |
| Other income |  | 18.4 |  | 57.7 |  | (39.3) | (68) |
| Total noninterest income | \$ | 239.1 | \$ | 235.8 | \$ | 3.4 | 1\% |

The $\$ 3.4$ million increase in total noninterest income reflected:

- $\quad \$ 42.5$ million increase in mortgage banking income. Contributing to this increase was a $\$ 21.2$ million improvement in mortgage servicing rights (MSR) hedging, a $\$ 20.6$ million increase in origination and secondary marketing income as current quarter loan sales were more than double the year-ago quarter and loan originations that were $24 \%$ higher than in the year-ago quarter. Also contributing to the increase was a $\$ 4.3$ million portfolio loan sale gain in the 2009 first quarter.
- $\quad \$ 7.4$ million increase in automobile operating lease income.
- $\quad \$ 3.4$ million, or $9 \%$, increase in brokerage and insurance income reflecting higher annuity sales.

Partially offset by:

- $\quad \$ 39.3$ million decline in other income as the year-ago quarter included a $\$ 25.1$ million gain related to the Visa ${ }^{\mathbb{R}}$ IPO, a $\$ 9.9$ million decrease in derivative swap income from the year-ago quarter, and a $\$ 5.9$ million loss on the current quarter's automobile securitization.
- $\quad \$ 9.3$ million, or $27 \%$, decline in trust services income, reflecting the impact of lower market values on asset management revenues.
- $\quad \$ 2.8$ million, or $4 \%$, decline in service charges on deposit accounts primarily reflecting lower consumer NSF and overdraft fees, partially offset by higher commercial service charges.


## Noninterest Expense

## 2009 First Ouarter versus 2008 Fourth Ouarter

Noninterest expense increased $\$ 2,579.7$ million from the 2008 fourth quarter.

| (in millions) | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2009 \\ \hline \end{gathered}$ |  | Fourth Quarter 2008 |  | Change |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | mount | \% |
| Noninterest Expense |  |  |  |  |  |  |  |
| Personnel costs | \$ | 175.9 |  |  | \$ | 196.8 | \$ | (20.9) | (11)\% |
| Outside data processing and other services |  | 32.4 |  | 31.2 |  | 1.2 | 4 |
| Net occupancy |  | 29.2 |  | 23.0 |  | 6.2 | 27 |
| Equipment |  | 20.4 |  | 22.3 |  | (1.9) | (9) |
| Amortization of intangibles |  | 2,619.8 |  | 19.2 |  | 2,600.7 | NM |
| Professional services |  | 18.3 |  | 17.4 |  | 0.8 | 5 |
| Marketing |  | 8.2 |  | 9.4 |  | (1.1) | (12) |
| Automobile operating lease expense |  | 10.9 |  | 10.5 |  | 0.4 | 4 |
| Telecommunications |  | 5.9 |  | 5.9 |  | (0.0) | (0) |
| Printing and supplies |  | 3.6 |  | 4.2 |  | (0.6) | (14) |
| Other expense |  | 45.1 |  | 50.2 |  | (5.1) | (10) |
| Total noninterest expense | \$ | 2,969.8 | \$ | 390.1 |  | 2,579.7 | NM\% |
| Less: Goodwill impairment |  | $(2,602.7)$ |  | - |  | 2,602.7) | NM |
| Total noninterest expense excluding goodwill impairment | \$ | 367.1 | \$ | 390.1 | \$ | (23.0) | (6)\% |

The $\$ 2,579.7$ million increase in noninterest expense was all due to the $\$ 2,602.7$ million goodwill impairment charge(see Goodwill Impairment discussion). The remaining $\$ 23.0$ million, or $6 \%$, decrease reflected:

- $\quad \$ 20.9$ million, or $11 \%$, decline in personnel costs, reflecting the impact of incentive accrual reversals and actions taken as part of our $\$ 100$ million expense initiative.
- $\quad \$ 5.1$ million, or $10 \%$, decline in other expense reflecting lower automobile lease residual losses, partially offset by higher FDIC insurance expense.

Partially offset by:

- $\quad \$ 6.2$ million, or $27 \%$, increase in net occupancy expense, reflecting higher seasonal expenses, as well as lower property sale gains.


## 2009 First Quarter versus 2008 First Quarter

Noninterest expense increased $\$ 2,599.3$ million from the year-ago quarter.

## Table 10 - Noninterest Expense - 1009 vs. 1008

| (in millions) | First Quarter |  |  |  | Change |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  | 2008 |  | Amount |  | \% |
| Noninterest Expense |  |  |  |  |  |  |  |
| Personnel costs | \$ | 175.9 | \$ | 201.9 | \$ | (26.0) | (13)\% |
| Outside data processing and other services |  | 32.4 |  | 34.4 |  | (1.9) | (6) |
| Net occupancy |  | 29.2 |  | 33.2 |  | (4.1) | (12) |
| Equipment |  | 20.4 |  | 23.8 |  | (3.4) | (14) |
| Amortization of intangibles |  | 2,619.8 |  | 18.9 |  | 600.9 | NM |
| Professional services |  | 18.3 |  | 9.1 |  | 9.2 | NM |
| Marketing |  | 8.2 |  | 8.9 |  | (0.7) | (8) |
| Automobile operating lease expense |  | 10.9 |  | 4.5 |  | 6.4 | NM |
| Telecommunications |  | 5.9 |  | 6.2 |  | (0.4) | (6) |
| Printing and supplies |  | 3.6 |  | 5.6 |  | (2.1) | (36) |
| Other expense |  | 45.1 |  | 23.8 |  | 21.2 | 89 |
| Total noninterest expense | \$ | 2,969.8 | \$ | 370.5 | \$ | 599.3 | NM\% |
| Less: Goodwill impairment |  | (2,602.7) |  | - |  | 602.7) | NM |
| $\underline{\text { Total noninterest expense excluding goodwill impairment }}$ | \$ | 367.1 | \$ | 370.5 | \$ | (3.4) | (1)\% |

The $\$ 2,599.3$ million increase in noninterest expense was entirely due to the current quarter's $\$ 2,602.7$ million goodwill impairment charge(see Goodwill Impairment discussion). The remaining $\$ 3.4$ million, or $1 \%$, decrease reflected:

- $\$ 26.0$ million, or $13 \%$, decline in personnel costs, reflecting the impact of our 2008 and 2009 expense initiatives. Full-time equivalent staff declined $11 \%$ from the year-ago period.

Partially offset by:

- $\quad \$ 21.2$ million increase in other expense as the 2008 first quarter included a $\$ 12.4$ million Visa ${ }^{\circledR}$ indemnification expense reversal, as well as higher FDIC insurance expense in the current quarter.
- $\quad \$ 9.2$ million increase in professional services costs, reflecting higher legal and collection-related expenses.


## Income Taxes

The provision for income taxes in the 2009 first quarter was a benefit of $\$ 251.8$ million. This amount included the $\$ 159.9$ million tax benefit recognized on the Franklin relationship restructuring. The effective tax rate for the 2009 first quarter was a tax benefit of $9.4 \%$.

## Credit Quality

Credit quality performance in the 2009 first quarter was mixed, but in line with expectations. The consumer segment held up well relative to net charge-offs (NCOs). The commercial segment showed asset quality deterioration. The total loan portfolio continues to be negatively impacted by the sustained economic weakness in our Midwest markets. The impact of the higher
unemployment rate in particular can be seen in higher residential mortgage delinquencies. The overall economic slowdown is impacting our commercial loans portfolio as reflected in the increase in commercial NCOs, nonaccrual loans (NALs), and nonperforming assets (NPAs).

## Net Charge-Offs

Total net charge-offs for the 2009 first quarter were $\$ 341.5$ million, or an annualized $3.34 \%$ of average total loans and leases. This was down significantly from total net charge-offs in the 2008 fourth quarter of $\$ 560.6$ million, or an annualized $5.41 \%$. First quarter 2008 net charge-offs were $\$ 48.4$ million, or an annualized $0.48 \%$.

Both the 2009 first quarter and 2008 fourth quarter included Franklin-related commercial loan charge-offs of $\$ 128.3$ million and $\$ 423.3$ million, respectively. Importantly, the 2009 first quarter charge-offs utilized the $\$ 130.0$ million Franklin-specific reserve that existed at December 31, 2008, so these charge-offs had no material impact on related provision for credit losses or earnings impact in the 2009 first quarter.

Non-Franklin related total net charge-offs in the 2009 first quarter were $\$ 213.2$ million, or an annualized $2.12 \%$ of related average non-Franklin loans and leases. This compared with $\$ 137.4$ million, or an annualized $1.36 \%$ of related average non-Franklin loans and leases, in the 2008 fourth quarter.

Total C\&I net charge-offs for the 2009 first quarter were $\$ 210.6$ million, or an annualized $6.22 \%$ of related loans, down from $\$ 473.4$ million, or an annualized $13.78 \%$, in the 2008 fourth quarter. Total C\&I net charge-offs in the year-ago quarter were $\$ 10.7$ million, or an annualized $0.32 \%$. Excluding the Franklin-related net charge-offs in the current and prior quarter as noted above, non-Franklin related C\&I net charge-offs in the 2009 first quarter were $\$ 82.3$ million, or an annualized $2.55 \%$ of related average non-Franklin C\&I loans. This compared with non-Franklin related C\&I loan net charge-offs of $\$ 50.1$ million, or an annualized $1.58 \%$, in the prior quarter. The losses were concentrated in smaller loans, as a more active credit review process was utilized throughout the quarter. The current quarter also reflected charge-offs and increased reserves related to loans moved to nonaccrual status in the quarter. The increase in C\&I net charge-offs from the prior quarter was concentrated in the Greater Cleveland and Akron/Canton regions. The majority of the charge-offs was associated with smaller loans, reflecting the granularity of the portfolio.

Current quarter CRE net charge-offs were $\$ 82.8$ million, or an annualized $3.27 \%$, up from $\$ 38.4$ million, or an annualized $1.50 \%$ in the prior quarter, and from $\$ 4.3$ million, or an annualized $0.18 \%$, in the year-ago quarter. The single family homebuilder segment continued to represent a significant portion of the losses. There was a $\$ 15$ million loss associated with one CRE retail project located in the Cleveland market. Aside from this one significant loss, the majority of the losses were associated with smaller projects, consistent with our very granular portfolio

Total consumer net charge-offs in the current quarter were $\$ 48.1$ million, or an annualized $1.12 \%$ of average total consumer loans. This was down slightly on an absolute basis from $\$ 48.8$ million in the 2008 fourth quarter, but as an annualized percent of related total consumer loans it was unchanged.

Automobile loan and lease net charge-offs were $\$ 18.1$ million, or an annualized $1.66 \%$ in the current quarter, essentially unchanged from $\$ 18.6$ million or an annualized $1.64 \%$, in the prior
quarter, but up from $\$ 11.2$ million, or an annualized $1.02 \%$, in the year-ago quarter. First quarter performance was consistent with our expectations. We were also pleased that the level of delinquencies dropped in the first quarter, further substantiating our longer term view of flat to improved performance through 2009.

Home equity net charge-offs in the 2009 first quarter were $\$ 17.7$ million, or an annualized $0.93 \%$, down from $\$ 19.2$ million, or an annualized $1.02 \%$ in the prior quarter, but up from an annualized $0.84 \%$, in the year-ago quarter. The first quarter results, combined with a slight decrease in delinquent loans during the quarter, were consistent with our view of the longer term performance expectations for this portfolio. While there has been a clear increase in the losses from the year-ago quarter, given the market conditions we remain comfortable with this performance.

Residential mortgage net charge-offs were $\$ 6.3$ million, or an annualized $0.55 \%$ of related average balances. This was down from an annualized $0.62 \%$ in the prior quarter, but up from $0.22 \%$ in the year-ago quarter. The linked-quarter decline is a clear positive given the market conditions. While the delinquency rates continue to increase, indicating the economic stress on borrowers, our losses have remained manageable.

## Nonaccrual Loans and Nonperforming Assets

The table below shows the change in NALs and NPAs between the 2009 first quarter and 2008 fourth quarter, and details the impact from the Franklin-restructuring.
Table 11 - Nonaccrual Loans and Nonperforming Assets - 1009 vs. 4008

| (in millions) | First Quarter 2009 | Fourth Quarter 2008 | Change |  | Change Attributable to |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | Franklin |  |
|  |  |  | Amount | \% |  | structuring | Other |
| Nonaccrual loans and leases (NALs): |  |  |  |  |  |  |  |
| Commercial and industrial | \$ 398.3 | \$ 932.6 | \$(534.4) | (57)\% | \$ | (650.2) | \$115.9 |
| Commercial real estate | 629.9 | 445.7 | 184.2 | 41 |  | - | 184.2 |
| Residential mortgage | 487.0 | 99.0 | 388.0 | NM |  | 360.1 | 27.9 |
| Home equity | 38.0 | 24.8 | 13.1 | 53 |  | 6.0 | 7.1 |
| Total nonaccrual loans and leases | 1,553.1 | 1,502.1 | 50.9 | 3 |  | (284.1) | 335.1 |
| Other real estate, net: |  |  |  |  |  |  |  |
| Residential | 143.9 | 63.1 | 80.8 | NM |  | 79.6 | 1.2 |
| Commercial | 66.9 | 59.4 | 7.5 | 13 |  | - | 7.5 |
| Total other real estate, net | 210.8 | 122.5 | 88.3 | 72 |  | 79.6 | 8.7 |
| Impaired loans held for sale | 11.9 | 12.0 | (0.1) | (1) |  | - | (0.1) |
| Other NPAs | - | - | - | - |  | - | - |
| Total nonperforming assets | \$1,775.7 | \$1,636.6 | \$ 139.1 | 8\% | \$ | (204.5) | \$343.6 |

Nonaccrual loans (NALs) were $\$ 1,553.1$ million at March 31, 2009, and represented $3.93 \%$ of total loans and leases. This was up $3 \%$ from $\$ 1,502.1 \mathrm{million}$, or $3.66 \%$, at December 31, 2008, and from $\$ 377.4$ million, or $0.92 \%$, at the end of the year-ago period. The current quarter's restructuring of the Franklin relationship, resulted in a net $\$ 284.1$ million reduction in NALs (see Franklin Credit Management Relationship Restructuring). The $\$ 115.9$ million non-Franklin related increase in C\&I NALs reflected the impact of the economic conditions in our markets. The increase was not centered in any specific region or industry. In general, those C\&I loans supporting the housing or construction segment are experiencing the most stress. Importantly, we have less than $8 \%$ of the portfolio associated with these segments. Loans to auto
suppliers are also under a great deal of stress, and we have seen continued deterioration in the performance of these loans. The $\$ 184.2$ million, or $41 \%$, increase in CRE NALs reflected the continued decline in the housing market and stress on retail sales. The single family homebuilder and retail segments accounted for $67 \%$ of the increase. These continue to be the two highest risk segments of our CRE portfolio. The non-Franklin related increases in residential mortgage and home equity NALs of $\$ 27.9$ million and $\$ 7.1$ million, respectively, reflected increases in the more severe delinquency categories. The non-Franklin related NAL ratio at March 31, 2009, was 3.04\%, up from $2.11 \%$ and the end of last year.

Nonperforming assets (NPAs), which include NALs, were $\$ 1,775.7$ million at March 31, 2009, and represented $4.46 \%$ of related assets. This was up $8 \%$ from $\$ 1,636.6$ million, or $3.97 \%$ of related assets at year end. This was significantly higher than $\$ 520.4$ million, or $1.26 \%$ of related assets at the end of the year-ago period. The $\$ 139.1$ million increase in NPAs from the end of the prior quarter reflected a Franklin-related net reduction of $\$ 204.5$ million. The non-Franklin related NPA ratio at March 31, 2009, was $3.38 \%$, up from $2.43 \%$ at the end of last year.

Beginning this quarter, we are disclosing the 90-day, but still accruing, delinquency statistics excluding loans guaranteed by the U.S. Government. These guaranteed loans represent loans currently in GNMA pools that have met the eligibility requirements for voluntary repurchase. While there is insignificant loss potential in these loans as they remain supported by a guarantee from FHA or VA, we believe this measure represents a better leading indicator of loss potential and also aligns better with our regulatory reporting. The over 90 -day delinquent, but still accruing, ratio excluding loans guaranteed by the U.S. Government, was $0.35 \%$, down from $0.46 \%$ at the end of last year, and unchanged from the end of the year-ago quarter. On this same basis the delinquency ratio for total consumer loans was $0.85 \%$ at March 31,2009 , up from $0.68 \%$ at the end of last year, and up from $0.56 \%$ at the end of the year-ago quarter. There were no 90 -day delinquent commercial loans at March 31, 2009.

## Allowances for Credit Losses (ACL)

We maintain two reserves, both of which are available to absorb probable credit losses: the allowance for loan and lease losses (ALLL) and the allowance for unfunded loan commitments and letters of credit (AULC). When summed together, these reserves constitute the total ACL.

At March 31, 2009, the ALLL was $\$ 838.5$ million, down from $\$ 900.2$ million at December 31, 2008, but up from $\$ 627.6$ million a year ago. Expressed as a percent of period-end loans and leases, the ALLL ratio at March 31, 2009, was $2.12 \%$, down from $2.19 \%$ at December 31, 2008, but up from $1.53 \%$ a year ago. The $\$ 61.7$ million decrease from the end of the prior quarter reflected the impact of using the previously established $\$ 130.0$ million Franklin specific reserve to absorb related net charge-offs due to the current quarter's Franklin restructuring (see Franklin Credit Management Relationship Restructuring). The ALLL as a percent of NALs was 54\% at March 31, 2009, down from $60 \%$ at December 31, 2008, and from 166\% a year ago.

The period-end non-Franklin related ALLL was $\$ 838.5$ million and represented $2.15 \%$ of non-Franklin related loans and leases, up $\$ 68.3$ million, or $9 \%$, from $\$ 770.2$ million, or $1.90 \%$ of non-Franklin loans and leases, at the end of last year. The non-Franklin ALLL as a percent of non-Franklin related NALs was $71 \%$ at March 31, 2009.

At March 31, 2009, the AULC was $\$ 47.0$ million, up from $\$ 44.1$ million at December 31, 2008, but down from $\$ 57.6$ million at the end of the year-ago quarter.

On a combined basis, the ACL as a percent of total loans and leases at March 31, 2009, was $2.24 \%$, down from $2.30 \%$ at December 31, 2008, but up from $1.67 \%$ a year ago. The ACL as a percent of NALs was $57 \%$ at March 31, 2009, down from $63 \%$ at December 31,2008 , and down from $182 \%$ a year ago. Like the ALLL, the change in the ACL from the end of last year was impacted by the current quarter's Franklin restructuring.

The period-end non-Franklin related ACL was $\$ 885.5$ million and represented $2.27 \%$ of non-Franklin related loans and leases, up $\$ 71.2$ million, or $9 \%$, from $\$ 814.4$ million, or $2.01 \%$ of non-Franklin loans and leases, at the end of last year. The non-Franklin ACL as a percent of non-Franklin related NALs was $75 \%$ at March 31 , 2009.

## Capital

During the quarter, the following specific actions were taken to further strengthen our capital position and related ratios:

- Reduced the quarterly common stock dividend to $\$ 0.01$ per share. This conserves approximately $\$ 180$ million annually.
- Restructured the Franklin relationship resulting in a one-time $\$ 159.9$ million tax benefit.
- Converted 114,109 shares of Series A $8.50 \%$ Non-cumulative Perpetual Convertible Preferred stock into common stock. While this resulted in a $\$ 0.08$ negative impact on earnings per share in the quarter, the issuance of common stock strengthened the common equity component of shareholders' equity. This action will also conserve about $\$ 8.7$ million annually of capital through lower preferred dividend payouts, net of related increases in common stock dividends.
- Selectively reduced assets to improve the efficiency of the balance sheet. Such actions included:
- $\quad \$ 1.0$ billion automobile loan securitization
- $\quad \$ 600$ million sale of municipal securities
- $\quad \$ 200$ million sale of mortgage loans

At March 31, 2009, our estimated regulatory Tier 1 and Total risk-based capital ratios were $11.03 \%$ and $14.19 \%$, respectively, up from $10.72 \%$ and $13.91 \%$, respectively, at December 31, 2008. Both ratios remain well above the regulatory "well capitalized" thresholds of $6.0 \%$ and $10.0 \%$, respectively. The "well capitalized" level is the highest regulatory capital designation.

The tangible common equity to asset ratio at March 31, 2009, was $4.65 \%$, up from $4.04 \%$ at the end of the prior quarter.

## Board of Directors Authorizes "Discretionary Equity Issuance" Program

As part of its efforts to focus on increasing tangible common equity, the Board of Directors has authorized management to pursue a "discretionary equity issuance" program that will allow Huntington to take advantage of market opportunities to issue new shares of common stock.

Sales of the shares, if any, will be made by means of ordinary brokers' transactions on the NASDAQ Global Select Market or otherwise at then prevailing market prices. The authorization
limits the maximum number of shares potentially issuable at $10 \%$ of the shares outstanding with an aggregate price of up to $\$ 100$ million; there is no minimum issuance.
With the recent focus on tangible common equity, we completed specific actions in the first quarter including improving the efficiency of our balance sheet and conversion of certain shares of Series A preferred stock to enhance this capital position. In addition to the discretionary equity issuance program we have announced, we may consider similar actions in the second quarter.

## 2009 EXPECTATIONS

Commenting on 2009 expectations Steinour noted, "We continue to believe that 2009 will be a challenging year. While there have been recent reports and speculation that the decline in the economy is nearing a bottom, it remains our expectation that no significant turnaround will occur this year. As a result, we expect to see continued levels of elevated charge-offs and provision expense, especially as related to continued softness in our commercial loan portfolios. We continue to expect that the net interest margin will remain under modest pressure from the first quarter level. We expect to grow our customer base, as well as core deposits throughout the year. "
"We continue to expect good levels of loan originations, especially mortgages, given the low rate environment. But how much of this translates into balance sheet growth will depend on whether or not we sell portions of our loan portfolio and production as part of our continued efforts to improve balance sheet efficiency."
"Fee income performance is expected to remain mixed. Mortgage banking and brokerage and insurance income are expected to perform well, whereas deposit service charge income is expected to remain under pressure. During these more difficult economic times, customers have improved the management of their deposit balances such that NSF fees have declined. In addition, trust income is also expected to be under pressure so long as overall market performance and related valuations decline."
"Excluding the impact of a possible one-time industry-wide FDIC insurance special assessment that is currently under consideration, we expect to see little expense growth going forward as we anticipate exceeding our targeted $\$ 100$ million in expense saves this year," he concluded.

## Conference Call / Webcast Information

Huntington's senior management will host an earnings conference call on Tuesday, April 21, 2009 at 1:00 p.m. (Eastern Daylight Time). The call may be accessed via a live Internet webcast at www.huntington-ir.com or through a dial-in telephone number at (800) 223-1238; conference ID 92645511 . Slides will be available at www.huntington-ir.com just prior to 1:00 p.m. (Eastern Daylight Time) on April 21, 2009 for review during the call. A replay of the webcast will be archived in the Investor Relations section of Huntington's web site www.huntington.com. A telephone replay will be available two hours after the completion of the call through April 30 , 2009 at (800) 642-1687; conference ID 92645511.

## Discretionary Equity Issuance Program

This news release does not constitute an offer to sell or a solicitation of an offer to buy any securities of the company, nor shall there be any sale of securities of the company in any state or jurisdiction in which such an offer, solicitation or sale would be unlawful prior to registration or qualification under the securities laws of any such jurisdiction. Unless an exemption from the securities laws is available, any offering may be made only by means of a prospectus supplement and related base prospectus.

## Forward-looking Statement

This press release contains certain forward-looking statements, including certain plans, expectations, goals, projections, and statements, which are subject to numerous assumptions, risks, and uncertainties. Actual results could differ materially from those contained or implied by such statements for a variety of factors including: (1) deterioration in the loan portfolio could be worse than expected due to a number of factors such as the underlying value of the collateral could prove less valuable than otherwise assumed and assumed cash flows may be worse than expected; (2) changes in economic conditions; (3) movements in interest rates; (4) competitive pressures on product pricing and services; (5) success and timing of other business strategies; (6) the nature, extent, and timing of governmental actions and reforms, including existing and potential future restrictions and limitations imposed in connection with the Troubled Asset Relief Program's voluntary Capital Purchase Plan or otherwise under the Emergency Economic Stabilization Act of 2008; and (7) extended disruption of vital infrastructure. Additional factors that could cause results to differ materially from those described above can be found in Huntington's 2008 Annual Report on Form 10-K, and documents subsequently filed by Huntington with the Securities and Exchange Commission. All forward-looking statements included in this release are based on information available at the time of the release. Huntington assumes no obligation to update any forward-looking statement.

## Basis of Presentation

## Use of Non-GAAP Financial Measures

This earnings release contains GAAP financial measures and non-GAAP financial measures where management believes it to be helpful in understanding Huntington's results of operations or financial position. Where non-GAAP financial measures are used, the comparable GAAP financial measure, as well as the reconciliation to the comparable GAAP financial measure, can be found in this release, the Quarterly Financial Review supplement to this earnings release, the 2009 first quarter earnings conference call slides, or the Form 8-K filed related to this earnings press release, which can be found on Huntington's website at huntington-ir.com.

## Pre-tax, Pre-provision Income

One performance metric that Management believes is useful in analyzing performance in times of economic stress is the level of earnings adjusted to exclude provision expense and other volatile items not considered to represent core, noncredit related banking activities. Provision expense is excluded because its absolute level is elevated and volatile in times of economic stress. We also exclude securities gains or losses since in times of economic stress investment securities market valuations also may become particularly volatile. Lastly, we exclude amortization of intangibles expense because the size of potential goodwill impairment is unusually magnified in times of severe stock valuation pressure and is not indicative of future amortization of intangible expense performance trends, which typically changes little between reporting periods.

## Significant Items

Certain components of the Income Statement are naturally subject to more volatility than others. As a result, analysts/investors may view such items differently in their assessment of performance compared with their expectations and/or any implications resulting from them on their assessment of future performance trends. It is a general practice of analysts/investors to try and determine their perception of what "underlying" or "core" earnings
performance is in any given reporting period, as this typically forms the basis for their estimation of performance in future periods.
Therefore, Management believes the disclosure of certain "Significant Items" in current and prior period results aids analysts/investors in better understanding corporate performance so that they can ascertain for themselves what, if any, items they may wish to include/exclude from their analysis of performance; i.e., within the context of determining how that performance differed from their expectations, as well as how, if at all, to adjust their estimates of future performance accordingly.

To this end, Management has adopted a practice of listing as "Significant Items" in its external disclosure documents (e.g., earnings press releases, investor presentations, Forms $10-\mathrm{Q}$ and $10-\mathrm{K}$ ) individual and/or particularly volatile items that impact the current period results by $\$ 0.01$ per share or more. (The one exception is the provision for credit losses discussed below). Such "Significant Items" generally fall within one of two categories: timing differences and other items.

## Timing Differences

Part of the company's regular business activities are by their nature volatile; e.g. capital markets income, gains and losses on the sale of loans, etc. While such items may generally be expected to occur within a full-year reporting period, they may vary significantly from period to period. Such items are also typically a component of an Income Statement line item and not, therefore, readily discernable. By specifically disclosing such items, analysts/investors can better assess how, if at all, to adjust their estimates of future performance.

## Other Items

From time to time, an event or transaction might significantly impact revenues, expenses, or taxes in a particular reporting period that are judged to be one-time, short-term in nature, and/or materially outside typically expected performance. Examples would be (1) merger costs as they typically impact expenses for only a few quarters during the period of transition; e.g., restructuring charges, asset valuation adjustments, etc.; (2) changes in an accounting principle; (3) one-time tax assessments/refunds; (4) a large gain/loss on the sale or restructuring of an asset; (5) outsized commercial loan net charge-offs related to fraud; etc. By disclosing such items, analysts/investors can better assess how, if at all, to adjust their estimates of future performance.

## Provision for Credit Losses

While the provision for credit losses may vary significantly between periods, Management typically excludes it from the list of "Significant Items", unless in Management's view, there is a significant specific credit(s), which is causing distortion in the period.

Provision expense is always an assumption in analyst/investor expectations of earnings and there is apparent agreement among them that provision expense is included in their definition of "underlying" or "core" earnings unlike "timing differences" or "other items". In addition, provision expense is an individual Income Statement line item so its value is easily known and, except in very rare situations, the amount in any reporting period always exceeds $\$ 0.01$ per share. In addition, the factors influencing the level of provision expense receive detailed additional disclosure and analysis so that analysts/investors have information readily available to understand the underlying factors that result in the reported provision expense amount.

In addition, provision expense trends usually increase/decrease in a somewhat orderly pattern in conjunction with credit quality cycle changes; i.e., as credit quality improves provision expense generally declines and vice versa. While they may have differing views regarding magnitude and/or trends in provision expense, every analyst and most investors incorporate a provision expense estimate in their financial performance estimates.

## Other Exclusions

"Significant Items" for any particular period are not intended to be a complete list of items that may significantly impact future periods. A number of factors, including those described in Huntington's 2008 Annual

Report on Form 10-K and other factors described from time to time in Huntington's other filings with the Securities and Exchange Commission, could significantly impact future periods.

## Annualized data

Certain returns, yields, performance ratios, or quarterly growth rates are "annualized" in this presentation to represent an annual time period. This is done for analytical and decision-making purposes to better discern underlying performance trends when compared to full year or year-over-year amounts. For example, loan and deposit growth rates are most often expressed in terms of an annual rate like $8 \%$. As such, a $2 \%$ growth rate for a quarter would represent an annualized $8 \%$ growth rate.

## Fully-taxable equivalent interest income and net interest margin

Income from tax-exempt earnings assets is increased by an amount equivalent to the taxes that would have been paid if this income had been taxable at statutory rates. This adjustment puts all earning assets, most notably tax-exempt municipal securities and certain lease assets, on a common basis that facilitates comparison of results to results of competitors.

## Earnings per share equivalent data

Significant income or expense items may be expressed on a per common share basis. This is done for analytical and decision-making purposes to better discern underlying trends in total corporate earnings per share performance excluding the impact of such items. Investors may also find this information helpful in their evaluation of the company's financial performance against published earnings per share mean estimate amounts, which typically exclude the impact of significant items. Earnings per share equivalents are usually calculated by applying a $35 \%$ effective tax rate to a pre-tax amount to derive an after-tax amount, which is divided by the average shares outstanding during the respective reporting period. Occasionally, when the item involves special tax treatment, the after-tax amount is disclosed separately, with this then being the amount used to calculate the earnings per share equivalent.

## NM or nm

Percent changes of $100 \%$ or more are typically shown as "nm" or "not meaningful" unless required. Such large percent changes typically reflect the impact of unusual or particularly volatile items within the measured periods. Since the primary purpose of showing a percent change is for discerning underlying performance trends, such large percent changes are typically "not meaningful" for trend analysis purposes.

## About Huntington

Huntington Bancshares Incorporated is a $\$ 52$ billion regional bank holding company headquartered in Columbus, Ohio. Huntington has more than 143 years of serving the financial needs of its customers. Huntington's banking subsidiary, The Huntington National Bank, provides innovative retail and commercial financial products and services through over 600 regional banking offices in Indiana, Kentucky, Michigan, Ohio, Pennsylvania, and West Virginia. Huntington also offers retail and commercial financial services online at huntington.com; through its technologically advanced, 24-hour telephone bank; and through its network of almost 1,400 ATMs. The Auto Finance and Dealer Services group offers automobile loans to consumers and commercial loans to automobile dealers through offices located in Indiana, Kentucky, Michigan, Ohio, Pennsylvania, and West Virginia. Selected financial service activities are also conducted in other states including: Private Financial Group offices in Florida; and Mortgage Banking offices in Maryland and New Jersey. International banking services are made available through the headquarters office in Columbus, a limited purpose office located in the Cayman Islands, and another located in Hong Kong.

## HUNTINGTON BANCSHARES INCORPORATED

## Quarterly Key Statistics (1)

## (Unaudited)

|  | 2009 |  | 2008 |  |  |  | Percent Changes vs. |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in thousands, except per share amounts) |  |  | Fourth |  | First |  | 4Q08 | 1Q08 |
| Net interest income | \$ | 337,505 | \$ | 376,365 | \$ | 376,824 | (10.3)\% | (10.4)\% |
| Provision for credit losses |  | 291,837 |  | 722,608 |  | 88,650 | (59.6) | N.M. |
| Non-interest income |  | 239,102 |  | 67,099 |  | 235,752 | N.M. | 1.4 |
| Non-interest expense |  | 2,969,769 |  | 390,094 |  | 370,481 | N.M. | N.M. |
| (Loss) Income before income taxes |  | $(2,684,999)$ |  | $(669,238)$ |  | 153,445 | N.M. | N.M. |
| (Benefit) Provision for income taxes |  | $(251,792)$ |  | $(251,949)$ |  | 26,377 | (0.1) | N.M. |
| Net (Loss) Income |  | (2,433,207) | \$ | $(417,289)$ | \$ | 127,068 | N.M.\% | N.M.\% |
| Dividends declared on preferred shares |  | 58,793 |  | 23,158 |  | - | N.M. | - |
| Net (loss) income applicable to common shares |  | $(2,492,000)$ | \$ | $(440,447)$ | \$ | 127,068 | N.M.\% | N.M.\% |
| Net (loss) income per common share - diluted | \$ | (6.79) | \$ | (1.20) | \$ | 0.35 | N.M.\% | N.M.\% |
| Cash dividends declared per common share |  | 0.0100 |  | 0.1325 |  | 0.2650 | (92.5) | (96.2) |
| Book value per common share at end of period |  | 7.80 |  | 14.62 |  | 16.13 | (46.6) | (51.6) |
| Tangible book value per common share at end of period |  | 6.08 |  | 5.64 |  | 7.09 | 7.8 | (14.2) |
| Average common shares - basic |  | 366,919 |  | 366,054 |  | 366,235 | 0.2 | 0.2 |
| Average common shares - diluted(2) |  | 366,919 |  | 366,054 |  | 367,208 | 0.2 | (0.1) |
| Return on average assets |  | (18.22)\% |  | (3.04)\% |  | 0.93\% |  |  |
| Return on average shareholders' equity |  | N.M. |  | (23.6) |  | 8.7 |  |  |
| Return on average tangible shareholders' equity(3) |  | 18.4 |  | (43.2) |  | 22.0 |  |  |
| Net interest margin (4) |  | 2.97 |  | 3.18 |  | 3.23 |  |  |
| Efficiency ratio (5) |  | 60.5 |  | 64.6 |  | 57.0 |  |  |
| Effective tax rate (benefit) |  | (9.4) |  | (37.6) |  | 17.2 |  |  |
|  |  | 40,865,540 |  | 41,436,810 |  | 40,367,336 | (1.4) | 1.2 |
| Average loans and leases - linked quarter annualized growth rate. |  | (5.5)\% |  | 4.2\% |  | 2.6\% |  |  |
| Average earning assets |  | 46,570,567 |  | 47,575,350 |  | 47,656,509 | (2.1) | (2.3) |
| Average total assets |  | 54,153,256 |  | 54,607,132 |  | 54,884,214 | (0.8) | (1.3) |
| Average core deposits (6) <br> Average core deposits - linked quarter annualized growth rate (6) |  | 32,750,844 |  | 31,997,644 |  | 31,514,661 | 2.4 | 3.9 |
|  |  | 9.4\% |  | 3.3\% |  | (2.0)\% |  |  |
| Average shareholders' equity |  | 7,224,537 |  | 7,019,464 | \$ | 5,876,641 | 2.9 | 22.9 |
| Total assets at end of period |  | 51,702,125 |  | 54,352,859 |  | 56,051,969 | (4.9) | (7.8) |
| Total shareholders' equity at end of period |  | 4,814,736 |  | 7,228,906 |  | 5,908,599 | (33.4) | (18.5) |
| Net charge-offs (NCOs) |  | 341,491 |  | 560,620 |  | 48,449 | (39.1) | N.M. |
| NCOs as a \% of average loans and leases |  | 3.34\% |  | 5.41\% |  | 0.48\% |  |  |
| Nonaccrual loans and leases (NALs) | \$ | 1,553,094 | \$ | 1,502,147 | \$ | 377,361 | 3.4 | N.M. |
| NAL ratio |  | 3.93\% |  | 3.66\% |  | 0.92\% |  |  |
| Non-performing assets (NPAs) | \$ | 1,775,743 |  | 1,636,646 | \$ | 520,406 | 8.5 | N.M. |
| NPA ratio |  | 4.46\% |  | 3.97\% |  | 1.26\% |  |  |
| Allowance for loan and lease losses (ALLL) as a \% of total loans and leases at the end of period |  | 2.12 |  | 2.19 |  | 1.53 |  |  |
| ALLL plus allowance for unfunded loan commitments and letters of credit as a $\%$ of total loans and leases at the end of period |  | 2.24 |  | 2.30 |  | 1.67 |  |  |
| ALLL as a \% of NALs |  | 54 |  | 60 |  | 166 |  |  |
| ALLL as a \% of NPAs |  | 47 |  | 55 |  | 121 |  |  |
| Tier 1 risk-based capital ratio (7) |  | 11.03 |  | 10.72 |  | 7.56 |  |  |
| Total risk-based capital ratio (7) |  | 14.19 |  | 13.91 |  | 10.87 |  |  |
| Tier 1 leverage ratio (7) |  | 9.47 |  | 9.82 |  | 6.83 |  |  |
| Tangible common equity / risk-weighted assets |  | 5.19 |  | 4.39 |  | 5.58 |  |  |
| Tangible equity / assets (8) |  | 8.12 |  | 7.72 |  | 4.92 |  |  |
| Tangible common equity / assets(9) |  | 4.65 |  | 4.04 |  | 4.92 |  |  |

N.M., not a meaningful value.
(1) Comparisons for presented periods are impacted by a number of factors. Refer to "Significant Items".
(2) For the three-month periods ended March 31, 2009, and December 31, 2008, the impact of the convertible preferred stock issued in April of 2008 was excluded from the diluted share calculation. It was excluded because the result would have been higher than basic earnings per common share (anti-dilutive) for the period.
(3) Net (loss) income excluding expense for amortization of intangibles for the period divided by average tangible shareholders' equity. Average tangible shareholders' equity equals average total stockholders' equity less average intangible assets and goodwill. Expense for amortization of intangibles and average intangible assets are net of deferred tax liability, and calculated assuming a $35 \%$ tax rate.
(4) On a fully taxable equivalent (FTE) basis assuming a $35 \%$ tax rate.
(5) Non-interest expense less amortization of intangibles ( $\$ 2,619.8$ million in 1Q 2009, $\$ 19.2$ million in 4Q 2008, and $\$ 18.9$ million in 1Q 2008) divided by the sum of FTE net interest income and non-interest income excluding securities gains (losses).
(6) Includes non-interest bearing and interest bearing demand deposits, money market deposits, savings and other domestic time deposits, and core certificates of deposit.
(7) At end of period. March 31, 2009 ratios are estimated. Based on an interim decision by the banking agencies on December 14, 2006, Huntington has excluded the impact of adopting Statement 158 from the regulatory capital calculations.
(8) At end of period. Tangible equity (total equity less goodwill and other intangible assets) divided by tangible assets (total assets less goodwill and other intangible assets). Other intangible assets are net of deferred tax.
(9) At end of period. Tangible common equity (total common equity less goodwill and other intangible assets) divided by tangible assets (total assets less goodwill and other intangible assets). Other intangible assets are net of deferred tax.

## HUNTINGTON BANCSHARES INCORPORATED

## Quarterly Financial Review

March 2009

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Notes:
The preparation of financial statement data in conformity with accounting principals generally accepted in the United States requires management to make estimates and assumptions that affect amounts reported. Actual results could differ from those estimates. Certain prior period amounts have been reclassified to conform to the current period's presentation.

## Huntington Bancshares Incorporated

Consolidated Balance Sheets

|  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |

N.M., not a meaningful value.
(1) See page 2 for detail of loans and leases.
(2) See page 3 for detail of deposits.

## Huntington Bancshares Incorporated

## Loans and Leases Composition

|  | 2009 |  | 200 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in millions) | March 31, |  | December 31, |  | September 30, |  | June 30, |  | March 31, |  |
|  | (Unaudited) |  | (Unaudited) |  |  |  | (Unaudited) |  | (Unaudited) |  |
| Ending Balances by Type |  |  |  |  |  |  |  |  |  |  |
| Commercial: (1) |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial (2) | \$13,768 | 34.8\% | \$13,541 | 33.0\% | \$13,638 | 33.1\% | \$13,746 | 33.5\% | \$13,646 | 33.3\% |
| Commercial real estate: |  |  |  |  |  |  |  |  |  |  |
| Construction | 2,074 | 5.2 | 2,080 | 5.1 | 2,111 | 5.1 | 2,136 | 5.2 | 2,058 | 5.0 |
| Commercial (2) | 7,187 | 18.2 | 8,018 | 19.5 | 7,796 | 18.9 | 7,565 | 18.4 | 7,458 | 18.2 |
| Commercial real estate | 9,261 | 23.4 | 10,098 | 24.6 | 9,907 | 24.0 | 9,701 | 23.6 | 9,516 | 23.2 |
| Total commercial | 23,029 | 58.2 | 23,639 | 57.6 | 23,545 | 57.1 | 23,447 | 57.1 | 23,162 | 56.5 |
| Consumer: |  |  |  |  |  |  |  |  |  |  |
| Automobile loans | 2,894 | 7.3 | 3,901 | 9.5 | 3,918 | 9.5 | 3,759 | 9.2 | 3,491 | 8.5 |
| Automobile leases | 468 | 1.2 | 563 | 1.4 | 698 | 1.7 | 835 | 2.0 | 1,000 | 2.4 |
| Home equity | 7,663 | 19.4 | 7,556 | 18.4 | 7,497 | 18.2 | 7,410 | 18.1 | 7,296 | 17.8 |
| Residential mortgage | 4,837 | 12.2 | 4,761 | 11.6 | 4,854 | 11.8 | 4,901 | 11.9 | 5,366 | 13.1 |
| Other loans | 657 | 1.7 | 672 | 1.5 | 680 | 1.7 | 695 | 1.7 | 699 | 1.7 |
| Total consumer | 16,519 | 41.8 | 17,453 | 42.4 | 17,647 | 42.9 | 17,600 | 42.9 | 17,852 | 43.5 |
| Total loans and leases | \$39,548 | 100.0\% | \$41,092 | 100.0 | \$41,192 | 100.0 | \$41,047 | 100.0 | \$41,014 | 100.0 |


| Ending Balances by Business Segment |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Regional Banking | \$31,661 | 80.1\% | \$31,875 | 77.6\% | \$31,590 | 76.7\% | \$31,346 | 76.4\% | \$31,447 | 76.7\% |
| Auto Finance and Dealer |  |  |  |  |  |  |  |  |  |  |
| Services | 4,837 | 12.2 | 5,956 | 14.5 | 5,900 | 14.3 | 5,959 | 14.5 | 5,862 | 14.3 |
| PFG | 2,555 | 6.4 | 2,611 | 6.3 | 2,607 | 6.3 | 2,612 | 6.3 | 2,548 | 6.2 |
| Treasury / Other ${ }^{(3)}$ | 495 | 1.3 | 650 | 1.6 | 1,095 | 2.7 | 1,130 | 2.8 | 1,157 | 2.8 |
| Total loans and leases | \$39,548 | 100.0\% | \$41,092 | 100.0\% | \$41,192 | 100.0\% | \$41,047 | 100.0\% | \$41,014 | 100.0\% |


|  | 2009 |  | 2008 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | First |  | Fourth |  | Third |  | Second |  | First |  |
| Average Balances by Business Segment |  |  |  |  |  |  |  |  |  |  |
| Regional Banking | \$31,803 | 77.8\% | \$31,803 | 76.8\% | \$31,347 | 76.4\% | \$31,400 | 76.5\% | \$30,962 | 76.7\% |
| Auto Finance and Dealer Services | 5,823 | 14.2 | 5,909 | 14.3 | 5,928 | 14.5 | 5,877 | 14.3 | 5,720 | 14.2 |
| PFG | 2,612 | 6.5 | 2,629 | 6.3 | 2,600 | 6.3 | 2,594 | 6.4 | 2,553 | 6.3 |
| Treasury / Other (3) | 628 | 1.5 | 1,096 | 2.6 | 1,129 | 2.8 | 1,154 | 2.8 | 1,132 | 2.8 |
| Total loans and direct financing leases | \$40,866 | 100.0\% | \$41,437 | 100.0\% | \$41,004 | 100.0\% | \$41,025 | 100.0\% | \$40,367 | 100.0\% |

(1) There were no commercial loans outstanding that would be considered a concentration of lending to a particular industry or group of industries.
(2) The 2009 first quarter reflected a net reclassification of $\$ 782.2$ million from commercial real estate to commercial and industrial.
(3) Comprised primarily of Franklin loans.

## Huntington Bancshares Incorporated

Deposits Composition

|  | 2009 |  | 2008 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in millions) | March 31, |  | December 31, |  | September 30, |  | June 30, |  | March 31, |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Ending Balances by Type |  |  |  |  |  |  |  |  |  |  |
| Demand deposits -non-interest bearing | \$ 5,887 | 15.1\% | \$ 5,477 | 14.4\% | \$ 5,135 | 13.7\% | \$ 5,253 | 13.8\% | \$ 5,160 | 13.5\% |
| Demand deposits interest bearing | 4,306 | 11.0 | 4,083 | 10.8 | 4,052 | 10.8 | 4,074 | 10.7 | 4,041 | 10.6 |
| Money market deposits | 5,857 | 15.0 | 5,182 | 13.7 | 5,565 | 14.8 | 6,171 | 16.2 | 6,681 | 17.5 |
| Savings and other domestic deposits | 4,929 | 12.6 | 4,846 | 12.8 | 4,816 | 12.8 | 5,009 | 13.1 | 5,083 | 13.3 |
| Core certificates of deposit | 12,496 | 32.0 | 12,727 | 33.5 | 12,157 | 32.4 | 11,274 | 29.6 | 10,583 | 27.8 |
| Total core deposits | 33,475 | 85.7 | 32,315 | 85.2 | 31,725 | 84.5 | 31,781 | 83.4 | 31,548 | 82.7 |
| Other domestic deposits of $\$ 100,000$ or more | 1,239 | 3.2 | 1,541 | 4.1 | 1,949 | 5.2 | 2,139 | 5.6 | 2,160 | 5.7 |
| Brokered deposits and negotiable CDs | 3,848 | 9.8 | 3,355 | 8.8 | 2,925 | 7.8 | 3,101 | 8.1 | 3,362 | 8.8 |
| Deposits in foreign offices | 508 | 1.3 | 732 | 1.9 | 970 | 2.5 | 1,103 | 2.9 | 1,046 | 2.8 |
| Total deposits | \$39,070 | $\underline{100.0 \%}$ | \$37,943 | 100.0\% | \$37,569 | 100.0\% | \$38,124 | 100.0\% | \$38,116 | $\underline{ }$ |
| Total core deposits: |  |  |  |  |  |  |  |  |  |  |
| Commercial | \$ 8,737 | 26.1\% | \$ 7,758 | 24.0\% | \$ 8,008 | 25.2\% | \$ 8,472 | 26.7\% | \$ 8,716 | 27.6\% |
| Personal | 24,738 | 73.9 | 24,557 | 76.0 | 23,717 | 74.8 | 23,309 | 73.3 | 22,832 | 72.4 |
| Total core deposits | \$33,475 | 100.0\% | \$32,315 | 100.0\% | \$31,725 | 100.0\% | \$31,781 | 100.0\% | \$31,548 | 100.0\% |
| Ending Balances by Business Segment |  |  |  |  |  |  |  |  |  |  |
| Regional Banking | \$33,413 | 85.5\% | \$32,874 | 86.6\% | \$32,990 | 87.8\% | \$33,263 | 87.2\% | \$33,114 | 86.9\% |
| Auto Finance and Dealer Services | 71 | 0.2 | 66 | 0.2 | 67 | 0.2 | 56 | 0.1 | 56 | 0.1 |
| PFG | 2,251 | 5.8 | 1,785 | 4.7 | 1,553 | 4.1 | 1,666 | 4.4 | 1,542 | 4.0 |
| Treasury / Other (1) | 3,335 | 8.5 | 3,218 | 8.5 | 2,959 | 7.9 | 3,139 | 8.3 | 3,404 | 9.0 |
| Total deposits | \$39,070 | 100.0\% | \$37,943 | 100.0\% | \$37,569 | 100.0\% | \$38,124 | 100.0\% | \$38,116 | $\underline{\text { 100.0\% }}$ |


|  | 2009 |  | 2008 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | First |  | Fourth |  | Third |  | Second |  | First |  |
| Average Balances by Business Segment |  |  |  |  |  |  |  |  |  |  |
| Regional Banking | \$33,017 | 86.5\% | \$ 32,907 | 83.1\% | \$ 33,101 | 87.6\% | \$ 33,060 | 86.9\% | \$ 32,711 | 86.2\% |
| Auto Finance and Dealer Services | 66 | 0.2 | 61 | 0.2 | 62 | 0.2 | 54 | 0.1 | 54 | 0.1 |
| PFG | 1,941 | 5.0 | 1,970 | 4.9 | 1,583 | 4.1 | 1,517 | 4.1 | 1,583 | 4.3 |
| Treasury / Other (1) | 3,165 | 8.3 | 4,666 | 11.8 | 3,057 | 8.1 | 3,396 | 8.9 | 3,583 | 9.4 |
| Total deposits | \$ 38,189 | 100.0\% | \$39,604 | 100.0\% | \$ 37,803 | 100.0\% | \$ 38,027 | 100.0\% | \$ 37,931 | 100.0\% |

(1) Comprised primarily of national market deposits.

## Huntington Bancshares Incorporated

Consolidated Quarterly Average Balance Sheets

## (Unaudited)

| Fully taxable equivalent basis (in millions) | Average Balances |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \hline 2009 \\ & \hline \text { First } \\ & \hline \end{aligned}$ | 2008 |  |  |  |
|  |  | Fourth | Third | Second | First |
| Assets |  |  |  |  |  |
| Interest bearing deposits in <br> $\begin{array}{llllllllll}\text { banks } & \$ & 355 & \$ & 343 & \$ & 321 & \$ & 256 & \$\end{array}$ |  |  |  |  |  |
| Trading account securities | 278 | 940 | 992 | 1,243 | 1,186 |
| Federal funds sold and securities <br> purchased under resale <br> $\begin{array}{lllll}\text { agreements } & 19 & 48 & 363 & 566\end{array}$ <br> 769 |  |  |  |  |  |
| Loans held for sale | 627 | 329 | 274 | 501 | 565 |
| Investment securities: |  |  |  |  |  |
| Taxable | 3,930 | 3,789 | 3,975 | 3,971 | 3,774 |
| Tax-exempt | 496 | 689 | 712 | 717 | 703 |
| Total investment securities | 4,426 | 4,478 | 4,687 | 4,688 | 4,477 |
| Loans and leases: (1) |  |  |  |  |  |
| Commercial: |  |  |  |  |  |
| Commercial and industrial | 13,541 | 13,746 | 13,629 | 13,631 | 13,343 |
| Commercial real estate: |  |  |  |  |  |
| Construction | 2,033 | 2,103 | 2,090 | 2,038 | 2,014 |
| Commercial | 8,079 | 8,115 | 7,726 | 7,563 | 7,273 |
| Commercial real estate | 10,112 | 10,218 | 9,816 | 9,601 | 9,287 |
| Total commercial | 23,653 | 23,964 | 23,445 | 23,232 | 22,630 |
| Consumer: |  |  |  |  |  |
| Automobile loans | 3,837 | 3,899 | 3,856 | 3,636 | 3,309 |
| Automobile leases | 517 | 636 | 768 | 915 | 1,090 |
| Automobile loans and leases | 4,354 | 4,535 | 4,624 | 4,551 | 4,399 |
| Home equity | 7,577 | 7,523 | 7,453 | 7,365 | 7,274 |
| Residential mortgage | 4,611 | 4,737 | 4,812 | 5,178 | 5,351 |
| Other loans | 671 | 678 | 670 | 699 | 713 |
| Total consumer | 17,213 | 17,473 | 17,559 | 17,793 | 17,737 |
| Total loans and leases | 40,866 | 41,437 | 41,004 | 41,025 | 40,367 |
| Allowance for loan and lease $\qquad$ | (913) | (764) | (731) | (654) | (630) |
| Net loans and leases | 39,953 | 40,673 | 40,273 | 40,371 | 39,737 |
| Total earning assets | 46,571 | 47,575 | 47,641 | 48,279 | 47,657 |
| Cash and due from banks | 1,553 | 928 | 925 | 943 | 1,036 |
| Intangible assets | 3,371 | 3,421 | 3,441 | 3,449 | 3,472 |
| All other assets | 3,571 | 3,447 | 3,384 | 3,522 | 3,350 |
| $\underline{\text { Total Assets }}$ | \$54,153 | \$54,607 | \$54,660 | \$55,539 | \$54,885 |

## Liabilities and Shareholders'

## Equity

Deposits:

| Demand deposits - noninterest bearing | \$ 5,544 | \$ 5,205 | \$ 5,080 | \$ 5,061 | \$ 5,034 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Demand deposits interest bearing | 4,076 | 3,988 | 4,005 | 4,086 | 3,934 |
| Money market deposits | 5,593 | 5,500 | 5,860 | 6,267 | 6,753 |
| Savings and other domestic deposits | 4,875 | 4,837 | 4,911 | 5,047 | 5,004 |
| Core certificates of deposit | 12,663 | 12,468 | 11,883 | 10,950 | 10,790 |
| Total core deposits | 32,751 | 31,998 | 31,739 | 31,411 | 31,515 |
| Other domestic deposits of $\$ 100,000$ or more | 1,356 | 1,682 | 1,991 | 2,145 | 1,989 |
| Brokered deposits and negotiable CDs | 3,449 | 3,049 | 3,025 | 3,361 | 3,542 |
| Deposits in foreign offices | 633 | 854 | 1,048 | 1,110 | 885 |
| Total deposits | 38,189 | 37,583 | 37,803 | 38,027 | 37,931 |
| Short-term borrowings | 1,100 | 1,748 | 2,131 | 2,854 | 2,772 |
| Federal Home Loan Bank advances | 2,414 | 3,188 | 3,139 | 3,412 | 3,389 |
| Subordinated notes and other long-term debt | 4,611 | 4,252 | 4,382 | 3,928 | 3,814 |
| Total interest bearing liabilities | 40,770 | 41,566 | 42,375 | 43,160 | 42,872 |
| All other liabilities | 614 | 817 | 882 | 961 | 1,102 |
| Shareholders' equity | 7,225 | 7,019 | 6,323 | 6,357 | 5,877 |
| Total Liabilities and Shareholders' Equity | \$54,153 | \$54,607 | \$54,660 | \$55,539 | \$54,885 |


| $\begin{gathered} \text { Change } \\ \text { 1Q09 vs 1Q08 } \end{gathered}$ |  |  |
| :---: | :---: | :---: |
| Amount |  | Percent |
|  | 62 | 21.2\% |
|  | (908) | (76.6) |
| (750) |  | (97.5) |
|  |  | 11.0 |
| $\begin{gathered} 156 \\ (207) \\ \hline \end{gathered}$ |  | 4.1 |
|  |  | (29.4) |
| (51) |  | (1.1) |
| 198 |  | 1.5 |
| 19 |  | 0.9 |
| 806 |  | 11.1 |
| 825 |  | 8.9 |
| 1,023 |  | 4.5 |
| $\begin{gathered} 528 \\ (573) \\ \hline \end{gathered}$ |  | 16.0 |
|  |  | (52.6) |
| (45) |  | (1.0) |
| 303 |  | 4.2 |
| (740) |  | (13.8) |
| (42) |  | (5.9) |
| (524) |  | (3.0) |
| 499 |  | 1.2 |
| (283) |  | (44.9) |
| 216 |  | 0.5 |
| $(1,086)$ |  | (2.3) |
| 517 |  | 49.9 |
| (101) |  | (2.9) |
| 221 |  | 6.6 |
|  | (732) | (1.3)\% |


| $\$ 510$ | $10.1 \%$ |
| ---: | :---: |
| 142 | 3.6 |
| $(1,160)$ | $(17.2)$ |
| $(129)$ | $(2.6)$ |
| 1,873 | 17.4 |
| 1,236 | 3.9 |
| $(633)$ | $(31.8)$ |
| $(93)$ | $(2.6)$ |
| $(252)$ | $(60.3)$ |
| 258 | $(28.8)$ |
| $(1,672)$ | 20.9 |
| $(975)$ | $(4.9)$ |
| 797 | $(2,102)$ |
| 1,348 | 22.9 |
| $\$(732)$ | $(1.3) \%$ |

[^0]
## Huntington Bancshares Incorporated

Consolidated Quarterly Net Interest Margin Analysis

## (Unaudited)

| Fully taxable equivalent basis (1) | Average Rates (2) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \hline 2009 \\ & \hline \text { First } \\ & \hline \end{aligned}$ | 2008 |  |  |  |
|  |  | Fourth | Third | Second | First |
| Assets |  |  |  |  |  |
| Interest bearing deposits in banks | 0.45\% | 1.44\% | 2.17\% | 2.77\% | 3.97\% |
| Trading account securities | 4.04 | 5.32 | 5.45 | 5.13 | 5.27 |
| Federal funds sold and securities purchased under resale |  |  |  |  |  |
| Loans held for sale | 5.04 | 6.58 | 6.54 | 5.98 | 5.41 |
| Investment securities: |  |  |  |  |  |
| Taxable | 5.64 | 5.74 | 5.54 | 5.50 | 5.71 |
| Tax-exempt | 6.19 | 7.02 | 6.80 | 6.77 | 6.75 |
| Total investment securities | 5.71 | 5.94 | 5.73 | 5.69 | 5.88 |
| Loans and leases: (3) |  |  |  |  |  |
| Commercial: |  |  |  |  |  |
| Commercial and industrial | 4.60 | 5.01 | 5.46 | 5.53 | 6.32 |
| Commercial real estate: |  |  |  |  |  |
| Construction | 2.76 | 4.55 | 4.69 | 4.81 | 5.86 |
| Commercial | 3.76 | 5.07 | 5.33 | 5.47 | 6.27 |
| Commercial real estate | 3.55 | 4.96 | 5.19 | 5.32 | 6.18 |
| Total commercial | 4.15 | 4.99 | 5.35 | 5.45 | 6.27 |
| Consumer: |  |  |  |  |  |
| Automobile loans | 7.20 | 7.17 | 7.13 | 7.12 | 7.25 |
| Automobile leases | 6.03 | 5.82 | 5.70 | 5.59 | 5.53 |
| Automobile loans and leases | 7.06 | 6.98 | 6.89 | 6.81 | 6.82 |
| Home equity | 5.13 | 5.87 | 6.19 | 6.43 | 7.21 |
| Residential mortgage | 5.71 | 5.84 | 5.83 | 5.78 | 5.86 |
| Other loans | 8.97 | 9.25 | 9.71 | 9.98 | 10.43 |
| Total consumer | 5.92 | 6.28 | 6.41 | 6.48 | 6.84 |
| Total loans and leases | 4.90 | 5.53 | 5.80 | 5.89 | 6.51 |
| Total earning assets | 4.99\% | 5.57\% | 5.77\% | 5.85\% | 6.40\% |


| Liabilities and Shareholders' Equity |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Deposits: |  |  |  |  |  |
| Demand deposits - non-interest bearing | -\% | -\% | -\% | -\% | -\% |
| Demand deposits - interest bearing | 0.14 | 0.34 | 0.51 | 0.55 | 0.82 |
| Money market deposits | 1.02 | 1.31 | 1.66 | 1.76 | 2.83 |
| Savings and other domestic deposits | 1.45 | 1.66 | 1.74 | 1.83 | 2.27 |
| Core certificates of deposit | 3.82 | 4.02 | 4.05 | 4.37 | 4.68 |
| Total core deposits | 2.27 | 2.49 | 2.57 | 2.67 | 3.18 |
| Other domestic deposits of \$100,000 or more | 2.96 | 3.38 | 3.47 | 3.77 | 4.38 |
| Brokered deposits and negotiable CDs | 2.97 | 3.39 | 3.37 | 3.38 | 4.43 |
| Deposits in foreign offices | 0.17 | 0.90 | 1.49 | 1.66 | 2.16 |
| Total deposits | 2.33 | 2.58 | 2.66 | 2.78 | 3.36 |
| Short-term borrowings | 0.25 | 0.85 | 1.42 | 1.66 | 2.78 |
| Federal Home Loan Bank advances | 1.03 | 3.04 | 2.92 | 3.01 | 3.94 |
| Subordinated notes and other long-term debt | 3.29 | 4.49 | 4.29 | 4.21 | 5.12 |
| Total interest bearing liabilities | 2.31\% | 2.74\% | 2.79\% | 2.85\% | 3.53\% |
| Net interest rate spread | 2.68\% | 2.83\% | 2.98\% | 3.00\% | 2.87\% |
| Impact of non-interest bearing funds on margin | 0.29 | 0.35 | 0.31 | 0.29 | 0.36 |
| Net interest margin | 2.97\% | 3.18\% | 3.29\% | 3.29\% | 3.23\% |

(1) Fully taxable equivalent (FTE) yields are calculated assuming a $35 \%$ tax rate. See page 7 for the FTE adjustment.
(2) Loan, lease, and deposit average rates include impact of applicable derivatives and non-deferrable fees.
(3) For purposes of this analysis, nonaccrual loans are reflected in the average balances of loans.

## Huntington Bancshares Incorporated

## Selected Quarterly Income Statement Data (1)

## (Unaudited)

|  | 2009 |
| :---: | :---: |
| (in thousands, except per share amounts) | First |
| Interest income | \$ 569,957 |
| Interest expense | 232,452 |
| Net interest income | 337,505 |
| Provision for credit losses | 291,837 |
| Net interest income (loss) after provision for credit losses | 45,668 |
| Service charges on deposit accounts | 69,878 |
| Brokerage and insurance income | 39,948 |
| Trust services | 24,810 |
| Electronic banking | 22,482 |
| Bank owned life insurance income | 12,912 |
| Automobile operating lease income | 13,228 |
| Mortgage banking income (loss) | 35,418 |
| Securities gains (losses) | 2,067 |
| Other income | 18,359 |
| Total non-interest income | 239,102 |
| Personnel costs | 175,932 |
| Outside data processing and other services | 32,432 |
| Net occupancy | 29,188 |
| Equipment | 20,410 |
| Amortization of intangibles (2) | 2,619,848 |
| Professional services | 18,253 |
| Marketing | 8,225 |
| Automobile operating lease expense | 10,931 |
| Telecommunications | 5,890 |
| Printing and supplies | 3,572 |
| Other expense | 45,088 |
| Total non-interest expense | 2,969,769 |
| (Loss) Income before income taxes | $(2,684,999)$ |
| (Benefit) Provision for income taxes | $(251,792)$ |
| Net (loss) income | \$(2,433,207) |


| Dividends declared on preferred shares | 58,793 | 23,158 | 12,091 | 11,151 | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net (loss) income applicable to common shares | \$(2,492,000) | \$(440,447) | \$ 62,972 | \$ 90,201 | \$127,068 |
| Average common shares - basic | 366,919 | 366,054 | 366,124 | 366,206 | 366,235 |
| Average common shares - diluted (3) | 366,919 | 366,054 | 367,361 | 367,234 | 367,208 |


| Per common share |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net (loss) income - basic | \$ | (6.79) | \$ | (1.20) | \$ | 0.17 | \$ | 0.25 | \$ | 0.35 |
| Net (loss) income - diluted |  | (6.79) |  | (1.20) |  | 0.17 |  | 0.25 | \$ | 0.35 |
| Cash dividends declared |  | 0.0100 |  | 0.1325 |  | 0.1325 |  | 0.1325 |  | 0.265 |
| Return on average total assets |  | (18.22)\% |  | (3.04)\% |  | 0.55\% |  | 0.73\% |  | 0.93\% |
| Return on average total shareholders' equity |  | N.M. |  | (23.6) |  | 4.7 |  | 6.4 |  | 8.7 |
| Return on average tangible shareholders' equity (4) |  | 18.4 |  | (43.2) |  | 11.6 |  | 15.0 |  | 22.0 |
| Net interest margin (5) |  | 2.97 |  | 3.18 |  | 3.29 |  | 3.29 |  | 3.23 |
| Efficiency ratio (6) |  | 60.5 |  | 64.6 |  | 50.3 |  | 56.9 |  | 57.0 |
| Effective tax rate (benefit) |  | (9.4) |  | (37.6) |  | 18.5 |  | 20.6 |  | 17.2 |


| Revenue —fully taxable <br> equivalent (FTE) |  |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Net interest income | $\mathbf{3 3 7 , 5 0 5}$ |  |  | $\$ 376,365$ |  | $\$ 388,636$ | $\$ 389,866$ | $\$ 376,824$ |
| FTE adjustment |  |  |  |  |  |  |  |  |


| 1 Q 09 vs 1Q08 |  |  |
| :---: | :---: | :---: |
|  | Amount | Percent |
| \$ | $(183,454)$ | (24.3)\% |
|  | $(144,135)$ | (38.3) |
|  | $(39,319)$ | (10.4) |
|  | 203,187 | N.M. |
|  | $(242,506)$ | (84.2) |
|  | $(2,790)$ | (3.8) |
|  | 3,388 | 9.3 |
|  | $(9,318)$ | (27.3) |
|  | 1,741 | 8.4 |
|  | (838) | (6.1) |
|  | 7,396 | N.M. |
|  | 42,481 | N.M. |
|  | 638 | 44.6 |
|  | $(39,348)$ | (68.2) |
|  | 3,350 | 1.4 |
|  | $(26,011)$ | (12.9) |
|  | $(1,929)$ | (5.6) |
|  | $(4,055)$ | (12.2) |
|  | $(3,384)$ | (14.2) |
|  | 2,600,931 | N.M. |
|  | 9,163 | N.M. |
|  | (694) | (7.8) |
|  | 6,425 | N.M. |
|  | (355) | (5.7) |
|  | $(2,050)$ | (36.5) |
|  | 21,247 | 89.1 |
|  | 2,599,288 | N.M. |
|  | $(2,838,444)$ | N.M. |
|  | $(278,169)$ | N.M. |
|  | $(2,560,275)$ | N.M. |
|  | 58,793 | - |
| $(2,619,068)$ |  | N.M.\% |
|  | 684 | 0.2\% |
| (289) |  | (0.1) |
| \$ | (7.14) | N.M.\% |
| \$ | (7.14) | N.M. |
|  | (0.255) | (96.2) |
|  | (19.15)\% | N.M. |
| (8.7) |  | N.M. |
| (3.6) |  | (16.4) |
| (0.26) |  | (8.0) |
| 3.5 |  | 6.1 |
| (26.6) |  | N.M. |
|  | $(39,319)$ | (10.4) |
|  | $(1,920)$ | (34.9) |
|  | $(41,239)$ | (10.8) |
|  | 3,350 | 1.4 |
| \$ | $(37,889)$ | (6.1)\% |

N.M., not a meaningful value.
(1) Comparisons for presented periods are impacted by a number of factors. Refer to "Significant Items."
(2) The 2009 first quarter included goodwill impairment totaling $\$ 2.6$ billion. Refer to "Significant Items".
(3) For the three-month periods ended March 31, 2009, December 31, 2008, September 30, 2008, and June 30, 2008, the impact of the convertible preferred stock issued in April of 2008 was excluded from the diluted share calculation. It was excluded because the result would have been higher than basic earnings per common share (antidilutive) for the period.
(4) Net income (loss) excluding expense for amortization of intangibles for the period divided by average tangible shareholders' equity. Average tangible shareholders' equity equals average stockholders' equity less equals average intangible assets and goodwill. Expense for amortization of intangibles and average intangible assets are net of deferred tax liability, and calculated assuming a $35 \%$ tax rate.
(5) On a fully taxable equivalent (FTE) basis assuming a $35 \%$ tax rate.
(6) Non-interest expense less amortization of intangibles divided by the sum of FTE net interest income and non-interest income excluding securities gains (losses).

## Huntington Bancshares Incorporated

Quarterly Mortgage Banking Income
(Unaudited)

|  | 2009 | 2008 |  |  |  | 1 Q 09 vs 1Q08 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in thousands, except as noted) | First | Fourth | Third | Second | First | Amount | Percent |
| Mortgage Banking Income |  |  |  |  |  |  |  |
| Origination and secondary marketing | \$ 29,965 | \$ 7,180 | \$ 7,647 | \$ 13,098 | \$ 9,332 | \$ 20,633 | N.M.\% |
| Servicing fees | 11,840 | 11,660 | 11,838 | 11,166 | 10,894 | 946 | 8.7 |
| Amortization of capitalized servicing (1) | $(12,285)$ | $(6,462)$ | $(6,234)$ | $(7,024)$ | $(6,914)$ | $(5,371)$ | (77.7) |
| Other mortgage banking income | 9,404 | 2,959 | 3,519 | 5,959 | 4,331 | 5,073 | N.M. |
| Sub-total | 38,924 | 15,337 | 16,770 | 23,199 | 17,643 | 21,281 | N.M. |
| MSR valuation adjustment ${ }^{(1)}$ | $(10,389)$ | $(63,355)$ | $(10,251)$ | 39,031 | $(18,093)$ | 7,704 | (42.6) |
| Net trading gains (losses) related to MSR hedging | 6,883 | 41,271 | 3,783 | $(49,728)$ | $(6,613)$ | 13,496 | N.M. |
| Total mortgage banking income (loss) | \$ 35,418 | \$ $(6,747)$ | \$ 10,302 | \$ 12,502 | \$ $(7,063)$ | \$ 42,481 | N.M.\% |
| Average trading account securities used to hedge MSRs (in millions) | \$ 223 | \$ 857 | \$ 941 | \$ 1,190 | \$ 1,139 |  |  |
| Capitalized mortgage servicing rights (2) | 167,838 | 167,438 | 230,398 | 240,024 | 191,806 | \$ 23,968 ) | (12.5)\% |
| Total mortgages serviced for others (in millions) (2) | 16,315 | 15,754 | 15,741 | 15,770 | 15,138 | 1,177 | 7.8 |
| MSR \% of investor servicing portfolio | 1.03\% | 1.06\% | 1.46\% | 1.52\% | 1.27\% | (0.24)\% | (18.9) |
| Net Impact of MSR Hedging |  |  |  |  |  |  |  |
| MSR valuation adjustment ${ }^{(1)}$ | \$ (10,389) | \$ $(63,355)$ | \$ $(10,251)$ | \$ 39,031 | \$ $(18,093)$ | \$ 7,704 | (42.6)\% |
| Net trading gains (losses) related to MSR hedging | 6,883 | 41,271 | 3,783 | $(49,728)$ | $(6,613)$ | 13,496 | N.M. |
| Net interest income related to MSR hedging | 2,441 | 9,473 | 8,368 | 9,364 | 5,934 | $(3,493)$ | (58.9) |
| Net impact of MSR hedging | \$ (1,065) | \$ $(12,611)$ | \$ 1,900 | \$ (1,333) | \$ 18,772 ) | \$ 17,707 | (94.3)\% |

N.M., not a meaningful value.
(1) The change in fair value for the period represents the MSR valuation adjustment, net of amortization of capitalized servicing.
(2) At period end.

## Huntington Bancshares Incorporated

Quarterly Credit Reserves Analysis
(Unaudited)

|  | 2009 | 2008 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (in thousands) | First | Fourth | Third | Second | First |
| Allowance for loan and lease losses, beginning of period | \$ 900,227 | \$ 720,738 | \$679,403 | \$627,615 | \$578,442 |
| Loan and lease losses | $(353,005)$ | $(571,053)$ | $(96,388)$ | $(78,084)$ | $(60,804)$ |
| Recoveries of loans previously charged off | 11,514 | 10,433 | 12,637 | 12,837 | 12,355 |
| Net loan and lease losses | $(341,491)$ | $(560,620)$ | $(83,751)$ | $(65,247)$ | $(48,449)$ |
| Provision for loan and lease losses | 289,001 | 728,046 | 125,086 | 117,035 | 97,622 |
| Economic reserve transfer | - | 12,063 | - | - | - |
| Allowance of assets sold | $(9,188)$ | - | - | - | - |
| Allowance for loan and lease losses, end of period | \$ 838,549 | \$ 900,227 | \$720,738 | \$679,403 | \$627,615 |
|  |  |  |  |  |  |
| Allowance for unfunded loan commitments and letters of credit, beginning of period | \$ 44,139 | \$ 61,640 | \$ 61,334 | \$ 57,556 | \$ 66,528 |
| Provision for (Reduction in) unfunded loan commitments and letters of credit losses | 2,836 | $(5,438)$ | 306 | 3,778 | $(8,972)$ |
| Economic reserve transfer | - | $(12,063)$ | - | - | - |
| Allowance for unfunded loan commitments and letters of credit, end of period | \$ 46,975 | \$ 44,139 | \$ 61,640 | \$ 61,334 | \$ 57,556 |
|  |  |  |  |  |  |
| Total allowances for credit losses | \$ 885,524 | \$ 944,366 | \$782,378 | \$740,737 | \$685,171 |
| Allowance for loan and lease losses (ALLL) as \% of: |  |  |  |  |  |
| Total loans and leases | 2.12\% | 2.19\% | 1.75\% | 1.66\% | 1.53\% |
| Nonaccrual loans and leases (NALs) | 54 | 60 | 123 | 127 | 166 |
| Nonperforming assets (NPAs) | 47 | 55 | 107 | 109 | 121 |
| Total allowances for credit losses (ACL) as \% of: |  |  |  |  |  |
| Total loans and leases | 2.24\% | 2.30\% | 1.90\% | 1.80\% | 1.67\% |
| Nonaccrual loans and leases | 57 | 63 | 134 | 138 | 182 |
| Nonperforming assets | 50 | 58 | 116 | 119 | 132 |

## Huntington Bancshares Incorporated

## Quarterly Net Charge-Off Analysis

## (Unaudited)

|  | 2009 | 2008 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (in thousands) |  | Fourth | Third | Second | First |
| Net charge-offs by loan and lease type: |  |  |  |  |  |
| Commercial and industrial | \$210,648(1) | \$473,426(2) | \$29,646 | \$12,361 | \$10,732 |
| Commercial real estate: |  |  |  |  |  |
| Construction | 25,642 | 2,390 | 3,539 | 575 | 122 |
| Commercial | 57,139 | 35,991 | 7,446 | 14,524 | 4,153 |
| Commercial real estate | 82,781 | 38,381 | 10,985 | 15,099 | 4,275 |
| Total commercial | 293,429 | 511,807 | 40,631 | 27,460 | 15,007 |
| Consumer: |  |  |  |  |  |
| Automobile loans | 14,971 | 14,885 | 9,813 | 8,522 | 8,008 |
| Automobile leases | 3,086 | 3,666 | 3,532 | 2,928 | 3,211 |
| Automobile loans and leases | 18,057 | 18,551 | 13,345 | 11,450 | 11,219 |
| Home equity | 17,680 | 19,168 | 15,828 | 17,345 | 15,215 |
| Residential mortgage | 6,298 | 7,328 | 6,706 | 4,286 | 2,927 |
| Other loans | 6,027 | 3,766 | 7,241 | 4,706 | 4,081 |
| Total consumer | 48,062 | 48,813 | 43,120 | 37,787 | 33,442 |
| Total net charge-offs | \$341,491 | \$560,620 | \$83,751 | \$65,247 | \$48,449 |


(1) The 2009 first quarter included charge-offs totaling $\$ 128,338$ thousand associated with the Franklin restructuring.
(2) The 2008 fourth quarter included charge-offs totaling $\$ 423,269$ thousand associated with Franklin.

## Huntington Bancshares Incorporated

Quarterly Nonaccrual Loans (NALs), Nonperforming Assets (NPAs) and Past Due Loans and Leases

## (Unaudited)

|  | 2009 | 2008 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (in thousands) | March 31, | December 31, | September 30, | June 30, | March 31, |
| Nonaccrual loans and leases (NALs): |  |  |  |  |  |
| Commercial and industrial (1) | \$ 398,286 | \$ 932,648 | \$ 174,207 | \$161,345 | \$101,842 |
| Commercial real estate | 629,886 | 445,717 | 298,844 | 261,739 | 183,000 |
| Residential mortgage (1) | 486,955 | 98,951 | 85,163 | 82,882 | 66,466 |
| Home equity | 37,967 | 24,831 | 27,727 | 29,076 | 26,053 |
| Total nonaccrual loans and leases | 1,553,094 | 1,502,147 | 585,941 | 535,042 | 377,361 |
| Other real estate, net: |  |  |  |  |  |
| Residential (1) | 143,856 | 63,058 | 59,302 | 59,119 | 63,675 |
| Commercial | 66,906 | 59,440 | 14,176 | 13,259 | 10,181 |
| Total other real estate, net | 210,762 | 122,498 | 73,478 | 72,378 | 73,856 |
| Impaired loans held for sale (2) | 11,887 | 12,001 | 13,503 | 14,759 | 66,353 |
| Other NPAs (3) | - | - | 2,397 | 2,557 | 2,836 |
| Total nonperforming assets | \$1,775,743 | \$1,636,646 | \$ 675,319 | \$624,736 | \$520,406 |
| Nonperforming Franklin loans (1) |  |  |  |  |  |
| Commercial | \$ - | \$ 650,225 | \$ | \$ | \$ |
| Residential mortgage | 360,106 | - | - | - | - |
| OREO | 79,596 | - | - | - | - |
| Home Equity | 6,000 | - | - | - | - |
| $\underline{\text { Total nonperforming Franklin loans }}$ | \$ 445,702 | \$ 650,225 | \$ | \$ | \$ |

Nonaccrual loans and leases as a \% of total loans and

| leases (NAL ratio) | 3.93\% |  | 3.66\% | 1.42\% | 1.30\% |  | 0.92\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| NPA ratio (4) | 4.46 |  | 3.97 | 1.64 | 1.52 |  | 1.26 |
|  | 2009 | 2008 |  |  |  |  |  |
| (in thousands) | First |  | Fourth | Third | Second |  | First |
| Nonperforming assets, beginning of period | \$1,636,646 | \$ | 675,319 | \$624,736 | \$520,406 | \$ | 472,902 |
| New nonperforming assets | 622,515 |  | 509,320 | 175,345 | 256,308 |  | 141,090 |
| Franklin impact, net (1) | $(204,523)$ |  | 650,225 | - | - |  | - |
| Returns to accruing status | $(36,056)$ |  | $(13,756)$ | $(9,104)$ | $(5,817)$ |  | $(13,484)$ |
| Loan and lease losses | $(172,416)$ |  | $(100,335)$ | $(52,792)$ | $(40,808)$ |  | $(27,896)$ |
| Payments | $(61,452)$ |  | $(66,536)$ | $(43,319)$ | $(46,091)$ |  | $(38,746)$ |
| Sales | $(8,971)$ |  | $(17,591)$ | $(19,547)$ | $(59,262)$ |  | $(13,460)$ |
| Nonperforming assets, end of period | \$1,775,743 |  | 1,636,646 | \$675,319 | \$624,736 | \$ | 520,406 |
| Total accruing loans and leases past due 90 days or more, including loans guaranteed by the U.S. government | \$ 228,260 |  | 271,521 | \$248,087 | \$190,923 | \$ | 200,231 |


| Total accruing loans and leases past due 90 days or more, including loans guaranteed by the U.S. government, as a percent of total loans and leases |  | 0.58\% |  | 0.66\% | 0.60\% | 0.47\% |  | 0.49\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Accruing loans and leases past due 90 days or more, excluding loans guaranteed by the U.S. government | \$ | 139,709 | \$ | 188,945 | \$179,358 | \$125,902 |  | 142,328 |
| Accruing loans and leases past due 90 days or more, excluding loans guaranteed by the U.S. <br> government, as a percent of total loans and leases |  | 0.35\% |  | 0.46\% | 0.44\% | 0.31\% |  | 0.35\% |
| Accruing restructured loans |  |  |  |  |  |  |  |  |
| Commercial (1) | \$ | 201,508 | \$ | 185,333 | \$364,939 | \$368,379 |  | 1,157,361 |
| Residential mortgage |  | 108,011 |  | 82,857 | 71,512 | 57,802 |  | 45,608 |
| Other |  | 45,061 |  | 38,227 | 35,008 | 29,349 |  | 14,215 |
| Total accruing restructured loans | \$ | 354,580 | \$ | 306,417 | \$471,459 | \$455,530 |  | 1,217,184 |

[^1]
## Huntington Bancshares Incorporated

Quarterly Common Stock Summary, Capital, and Other Data

## (Unaudited)

## Quarterly common stock summary

|  | 2009 |  | 2008 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in thousands, except per share amounts) |  |  | Fourth |  | Third |  | Second |  | First |  |
| Common stock price, per share |  |  |  |  |  |  |  |  |  |  |
| High (1) | \$ | 8.000 | \$ | 11.650 | \$ | 13.500 | \$ | 11.750 | \$ | 14.870 |
| Low (1) |  | 1.000 |  | 5.260 |  | 4.370 |  | 4.940 |  | 9.640 |
| Close |  | 1.660 |  | 7.660 |  | 7.990 |  | 5.770 |  | 10.750 |
| Average closing price |  | 2.733 |  | 8.276 |  | 7.510 |  | 8.783 |  | 12.268 |
| Dividends, per share |  |  |  |  |  |  |  |  |  |  |
| Cash dividends declared per common share | \$ | 0.0100 | \$ | 0.1325 | \$ | 0.1325 | \$ | 0.1325 | \$ | 0.2650 |
| Common shares outstanding |  |  |  |  |  |  |  |  |  |  |
| Average - basic |  | 366,919 |  | 366,054 |  | 366,124 |  | 366,206 |  | 366,235 |
| Average - diluted (2) |  | 366,919 |  | 366,054 |  | 367,361 |  | 367,234 |  | 367,208 |
| Ending |  | 390,682 |  | 366,058 |  | 366,069 |  | 366,197 |  | 366,226 |
| Book value per common share | \$ | 7.80 | \$ | 14.62 | \$ | 15.86 | \$ | 15.88 | \$ | 16.13 |
| Tangible book value per common share(3) |  | 6.08 |  | 5.64 |  | 6.85 |  | 6.83 |  | 7.09 |

## Capital data

|  | 2009 | 2008 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (in millions) | March 31, | December 31, | September 30, | June 30, | March 31, |
| Calculation of tangible equity / asset ratio: |  |  |  |  |  |
| Total shareholders' equity | \$ 4,815 | \$ 7,229 | \$ 6,376 | \$ 6,383 | \$ 5,909 |
| Less: goodwill | (452) | $(3,055)$ | $(3,056)$ | $(3,057)$ | $(3,047)$ |
| Less: other intangible assets | (340) | (357) | (376) | (395) | (409) |
| Add: related deferred tax liability(3) | 119 | 125 | 132 | 138 | 143 |
| Total tangible equity | 4,142 | 3,942 | 3,075 | 3,070 | \$ 2,595 |
| Less: Preferred equity | $(1,768)$ | $(1,878)$ | (569) | (569) | - |
| Total tangible common equity | \$ 2,374 | \$ 2,064 | \$ 2,506 | \$ 2,501 | \$ 2,595 |
|  |  |  |  |  |  |
| Total assets | \$51,702 | \$ 54,353 | \$ 54,661 | \$55,334 | \$56,052 |
| Less: goodwill | (452) | $(3,055)$ | $(3,056)$ | $(3,057)$ | $(3,047)$ |
| Less: other intangible assets | (340) | (357) | (376) | (395) | (409) |
| Add: related deferred tax liability(3) | 119 | 125 | 132 | 138 | 143 |
| Total tangible assets | \$51,029 | \$ 51,066 | \$ 51,360 | \$52,020 | \$52,739 |
| Tangible equity / asset ratio | 8.12\% | 7.72\% | 5.99\% | 5.90\% | 4.92\% |
| Tangible common equity / asset ratio | 4.65 | 4.04 | 4.88 | 4.81 | 4.92 |
| Other capital data: |  |  |  |  |  |
| Total risk-weighted assets | \$45,768 | \$ 46,994 | \$ 46,608 | \$46,602 | \$46,546 |
| Tier 1 leverage ratio (4) | 9.47\% | 9.82\% | 7.99\% | 7.88\% | 6.83\% |
| Tier 1 risk-based capital ratio (4) | 11.03 | 10.72 | 8.80 | 8.82 | 7.56 |
| Total risk-based capital ratio (4) | 14.19 | 13.91 | 12.03 | 12.05 | 10.87 |
| Tangible equity / risk-weighted assets ratio | 9.05 | 8.39 | 6.60 | 6.59 | 5.58 |
| Tangible common equity / risk-weighted assets ratio | 5.19 | 4.39 | 5.38 | 5.37 | 5.58 |
| Other data: |  |  |  |  |  |
| Number of employees (full-time equivalent) | 10,533 | 10,951 | 10,901 | 11,251 | 11,787 |
| Number of domestic full-service banking offices (5) | 608 | 613 | 612 | 625 | 627 |

(1) High and low stock prices are intra-day quotes obtained from NASDAQ.
(2) For the three-month periods ended March 31, 2009, December 31, 2008, September 30, 2008, and June 30, 2008, the impact of the convertible preferred stock issued in April of 2008 was excluded from the diluted share calculation. It was excluded because the result would have been higher than basic earnings per common share (antidilutive) for the periods.
(3) Other intangible assets are net of deferred tax liability, and calculated assuming a $35 \%$ tax rate.
(4) At end of period. March 31, 2009 ratios are estimated. Based on an interim decision by the banking agencies on December 14, 2006, Huntington has excluded the impact of adopting Statement 158 from the regulatory capital calculations.
(5) Includes 9 Private Financial Group offices.


[^0]:    (1) For purposes of this analysis, nonaccrual loans are reflected in the average balances of loans.

[^1]:    (1) Franklin loans were reported as accruing restructured commercial loans for the three-month periods ended March 31, 2008, June 30, 2008, and September 30, 2008. For the three-month period ended December 31, 2008, Franklin loans were reported as nonaccruing commercial and industrial loans. For the three-month period ended March 31, 2009, nonaccruing Franklin loans were reported as residential mortgage loans, home equity loans, and OREO; reflecting the 2009 first quarter restructuring.
    (2) Represent impaired loans obtained from the Sky Financial acquisition. Held for sale loans are carried at the lower of cost or fair value less costs to sell. The decline from March 31, 2008 to June 30, 2008 was primarily due to the sale of these loans.
    (3) Other NPAs represent certain investment securities backed by mortgage loans to borrowers with lower FICO scores.
    (4) Nonperforming assets divided by the sum of loans and leases, impaired loans held for sale, net other real estate, and other NPAs.

