# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 <br> FORM 8-K <br> CURRENT REPORT <br> Pursuant to Section 13 OR 15(d) of The Securities Exchange Act of 1934 <br> Date of Report (Date of earliest event reported) April 15, 2008 

HUNTINGTON BANCSHARES INCORPORATED
Exact name of registrant as specified in its charter)

| Maryland | $0-2525$ | $31-0724920$ |
| :---: | :---: | :---: |
| (State or other jurisdiction |  |  |
| of incorporation) | (Commission | File Number) |
| Huntington Center |  |  |
| 41 South High Street |  |  |
| Columbus, Ohio |  | $($ Zip Coderer |
| (Address of principal executive offices) |  |  |

Registrant's telephone number, including area code (614) 480-8300
Not Applicable
(Former name or former address, if changed since last report.)
Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):
$\square$ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
$\square$ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
$\square$ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
$\square$ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## Item 2.02. Results of Operations and Financial Condition.

On April 15, 2008, Huntington Bancshares Incorporated ("Huntington") issued a news release announcing its earnings for the quarter ended March 31, 2008. Also on April 15, 2008, Huntington made a Quarterly Financial Review available on its web site, www.huntington-ir.com.

Huntington's senior management will host an earnings conference call on April 16, 2008, at 10:00 a.m. EDT. The call may be accessed via a live Internet webcast at www.huntington-ir.com or through a dial-in telephone number at 800-223-1238; conference ID 39997024. Slides will be available atwww.huntington-ir.com just prior to 10:00 a.m. EDT on April 16, 2008, for review during the call. A replay of the web cast will be archived in the Investor Relations section of Huntington's web site at www.huntington-ir.com. A telephone replay will be available two hours after the completion of the call through April 30, 2008, at 800-642-1687; conference call ID 39997024.

The information contained or incorporated by reference in this Current Report on Form 8-K contains certain forward-looking statements, including certain plans, expectations, goals, projections, and statements, which are subject to numerous assumptions, risks, and uncertainties. Actual results could differ materially from those contained or implied by such statements for a variety of factors including: (1) deterioration in the loan portfolio could be worse than expected due to a number of factors such as the underlying value of the collateral could prove less valuable than otherwise assumed and assumed cash flows may be worse than expected; (2) merger revenue synergies may not be fully realized and/or within the expected timeframes; (3) changes in economic conditions; (4) movements in interest rates; (5) competitive pressures on product pricing and services; (6) success and timing of other business strategies; (7) the nature, extent, and timing of governmental actions and reforms; and (8) extended disruption of vital infrastructure. Additional factors that could cause results to differ materially from those described above can be found in Huntington's 2007 Annual Report on Form 10K, and documents subsequently filed by Huntington with the Securities and Exchange Commission. All forward-looking statements contained or incorporated by reference in this Current Report on Form 8-K are based on information available at the time of the release. Huntington assumes no obligation to update any forward-looking statement.

The information contained or incorporated by reference in this Item 2.02, including Exhibit 99.1 (except for paragraphs $5-9$ and the " 2008 Outlook" section, which are furnished under Item 7.01) and Exhibit 99.2 to this Current Report on Form 8-K shall be treated as "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.

## Item 7.01. Regulation FD Disclosure.

Paragraphs 5-9, which contain quotes by Thomas E. Hoaglin, Chairman, President and CEO of Huntington, and the " 2008 Outlook" section of the news release, dated April 15, 2008, attached as Exhibit 99.1 to this Current Report on Form 8-K, are furnished pursuant to this Item 7.01.

## Item 9.01. Financial Statements and Exhibits.

Exhibit 99.1 (except for paragraphs $5-9$ and the "2008 Outlook" section, which are furnished under Item 7.01) and Exhibit 99.2 referenced below shall be treated as "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.
(d) Exhibits.

Exhibit 99.1 - News release of Huntington Bancshares Incorporated, dated April 15, 2008.
Exhibit 99.2 - Quarterly Financial Review, March 2008.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

## HUNTINGTON BANCSHARES INCORPORATED

Date: April 15, 2008
By: /s/ Donald R. Kimble
Donald R. Kimble
Executive Vice President and Chief Financial Officer

## EXHIBIT INDEX

## Exhibit No.

Exhibit 99.1
Exhibit 99.2

## Description

News release of Huntington Bancshares Incorporated, April 15, 2008.
Quarterly Financial Review, March 2008.

## NEWSRELEASE

## FOR IMMEDIATE RELEASE

April 15, 2008

| Contacts: |  |  |  |
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## HUNTINGTON BANCSHARES REPORTS:

## - 2008 FIRST QUARTER NET INCOME OF \$127.1 MILLION, OR \$0.35 PER COMMON SHARE

- Includes a net positive impact of $\mathbf{\$ 0 . 0 3}$ per common share from significant items
- 48 basis points of net charge-offs, below 2008 full year targeted range of 60-65 basis points
- 2008 FULL-YEAR REPORTED EARNINGS TARGET OF \$1.45-\$1.50 PER COMMON SHARE
- 50\% REDUCTION IN THE QUARTERLY COMMON DIVIDEND TO \$0.1325 PER COMMON SHARE

COLUMBUS, Ohio - Huntington Bancshares Incorporated (NASDAQ: HBAN; www.huntington.com) reported 2008 first quarter net income of $\$ 127.1$ million, or $\$ 0.35$ per common share. Earnings in the year-ago first quarter were $\$ 95.7$ million, or $\$ 0.40$ per common share.

Huntington also revised its 2008 full-year reported earnings target to $\$ 1.45-\$ 1.50$ per common share, down from the previously targeted amount of $\$ 1.57-\$ 1.62$ per common share. The reduction primarily reflected a combination of assumption changes including a lower net interest margin, a higher provision for loan and lease losses, and the impact of a planned issuance of capital securities.

Huntington also announced that the board of directors has declared a quarterly cash dividend on its common stock of $\$ 0.1325$ per common share payable, July 1,2008 , to shareholders of record on June 13, 2008. This represents a $50 \%$ reduction from the previous quarterly cash dividend of $\$ 0.265$ per common share.

## PERFORMANCE OVERVIEW

Performance compared with the 2007 fourth quarter included:

- Net income of $\$ 0.35$ per common share, compared with a net loss of $\$ 0.65$ per common share.
- Current quarter earnings were positively impacted by $\$ 0.03$ per common share reflecting the benefits of a gain from the Vis $\circledast$ IPO, the partial reversal of the 2007 fourth quarter Visa ${ }^{\circledR}$ indemnification charge, and a favorable tax benefit from the reduction of a previously established deferred tax valuation allowance, partially offset by net market-related losses, asset impairment, and merger costs. The 2007 fourth quarter net loss reflected the negative impact of $\$ 1.00$ per common share consisting of costs associated with Franklin Credit Management Corporation (Franklin), net market-related losses, merger costs, a Visa ${ }^{\circledR}$ indemnification charge, and increases to litigation reserves on existing cases.
- $\$ 88.7$ million of provision for credit losses, down from $\$ 512.1$ million in the 2007 fourth quarter. The current quarter included no Franklin-related provision for credit losses. In contrast, the 2007 fourth quarter total provision for credit losses of $\$ 512.1$ million consisted of $\$ 405.8$ million Franklin-related and $\$ 106.3$ million non-Franklin related provision. Non-Franklin provision for credit losses decreased $\$ 17.7$ million from $\$ 106.3$ million to $\$ 88.7$ million. This reflected the benefit of lower non-Franklin related commercial net charge-offs.
- $3.23 \%$ net interest margin, down from $3.26 \%$ in the 2007 fourth quarter. This reduction primarily reflected the asset-sensitive nature of our balance sheet with a more rapid downward repricing of loans compared with funding costs, primarily deposits, as interest rates declined throughout the 2008 first quarter.
- $6 \%$ annualized linked-quarter growth in average total commercial loans and a $1 \%$ annualized linked-quarter decline in average total consumer loans.
- $2 \%$ annualized linked-quarter decline in average total core deposits, primarily reflecting a seasonal decline in average non-interest bearing demand deposits.
- $\$ 65.2$ million linked-quarter increase in total non-interest income, primarily reflecting the benefits of a decline in market related losses, the current quarter's gain from the Visa ${ }^{\circledR}$ IPO, growth in mortgage origination income, seasonal growth in insurance income, and an increase in automobile operating lease income, partially offset by current quarter seasonal declines in deposit and other service charges.
- $\$ 69.1$ million linked-quarter decline in total non-interest expense. Excluding from both periods merger-related costs, the Vis $\circledast$ indemnification impacts, and automobile operating lease expense, as well as asset impairment in the current quarter and the prior quarter's increase to litigation reserves on existing cases, total non-interest expense increased. This increase was due primarily to higher seasonal expenses for payroll taxes, as well as increases in OREO and collection expenses, which more than offset the realization of the remaining targeted $\$ 115$ million annualized merger expense efficiencies.
- $\$ 11.1$ million benefit to provision for income taxes, representing a reduction to the previously established capital loss carry-forward valuation allowance as a result of the 2008 first quarter Visa ${ }^{\circledR}$ IPO.
- $\$ 48.4$ million of net charge-offs, or $0.48 \%$ of average loans and leases. The current quarter included no Franklin-related net charge-offs. These results compare with $\$ 377.9$ million, or $3.77 \%$, in the 2007 fourth quarter, which included $\$ 308.5$ million of Franklin-related and $\$ 69.4$ million, or $0.72 \%$, non-Franklin related net charge-offs.
- $1.53 \%$ period-end allowance for loan and lease losses (ALLL) ratio, up from $1.44 \%$ at the
end of the fourth quarter.
- $1 \%$ increase in non-performing assets (NPAs) to $\$ 1.678$ billion from $\$ 1.660$ billion at the end of the fourth quarter, primarily reflecting:
- An $18 \%$ increase in non-accrual loans (NALs) to $\$ 377.4$ million from $\$ 319.8$ million at the end of the fourth quarter, with most of the increase in middle market commercial real estate (CRE) loans, specifically the single family home builder segment. Period-end NALs represented $0.92 \%$ of total loans and leases, up from $0.80 \%$ at December 31, 2007.
- A $3 \%$ decline in the Franklin restructured loans, to $\$ 1.157$ billion from $\$ 1.187$ billion. While classified as NPAs, these loans are performing and continued to accrue interest. Importantly, first quarter cash flows substantially exceeded that required by terms of the 2007 fourth quarter restructuring. First quarter performance included no related provision for credit losses or net charge-offs.
- $7.55 \%$ and $10.86 \%$ period-end Tier 1 and Total risk-based capital ratios, both increased from $7.51 \%$ and $10.85 \%$, respectively at December 31,2007 , and well above the regulatory "well capitalized" minimums of $6.0 \%$ and $10.0 \%$, respectively. The "well capitalized" level is the highest regulatory capital designation.
"Within the context of increasingly challenging market and economic conditions, we are generally pleased with this performance," said Thomas E. Hoaglin, chairman, president, and chief executive officer. "The significant and rapid succession of interest rate reductions by the Federal Reserve compressed our net interest margin, as our balance sheet was asset-sensitive in the short term. This resulted in a decline in net interest income from the 2007 fourth quarter, despite reasonable growth in loans and deposits. Key fee income activities reflected seasonal declines with expenses reflecting seasonal increases."
"We were pleased that credit quality performance was consistent with previously announced expectations," he continued. "Our allowance for loan and lease losses (ALLL) increased 9 basis points, reflecting the impact of increased uncertainties of the current environment, and consistent with our expectation of building most of our ALLL increase in the first half of the year. We anticipate less reserve building in the second half of the year. Our net charge-off ratio was 48 basis points, well below our 2008 full-year net charge-off targeted range which remains at $60-65$ basis points. Our expectation is that net charge-offs in coming quarters will be higher than in the first quarter. Building reserves in advance of net charge-offs is consistent with our quantitative ALLL methodology."

He continued, "We continue to monitor closely our lending relationship with Franklin Credit Management Corporation. First quarter cash flows from the Franklin loans substantially exceeded that required per terms of the 2007 fourth quarter restructuring agreement. The loans to Franklin at the end of the quarter were all performing and accruing interest."
"We are reducing our 2008 full-year earnings estimate to $\$ 1.45-\$ 1.50$ per share," he said. "This reflects first quarter performance and our expectation of continued pressure on our net interest margin and the level of net interest income, and the impact of a planned issuance of capital securities. Loan and deposit growth, as well as fee income and other credit quality assumptions, are essentially unchanged. We are pleased that we have now achieved all of the
targeted annualized merger expense saves, and, are focused on efforts to continue to control expense growth."
Regarding the decision to reduce the cash dividend, Hoaglin said, "We understand clearly that reducing the dividend is painful for shareholders. Though we believe that our targeted 2008 earnings could continue to support our previous dividend level, the uncertainties of the current environment demand that we proceed cautiously and conservatively with capital. With the current state of markets, the issuance of non-dilutive capital has become cost prohibitive for many regional banks. We think that it is prudent and in the best long-term interests of Huntington shareholders that we issue $\$ 500$ million of additional capital. We now expect to do this in the form of a convertible security. The dividend reduction will help in this effort. Huntington has a history of growing dividends. We look forward to resuming dividend increases as the markets stabilize and our performance improves."

## FIRST OUARTER PERFORMANCE DISCUSSION

## Significant Items Influencing Financial Performance Comparisons

Specific significant items impacting 2008 first quarter performance included (see Table 1 below):

- $\quad \$ 37.5$ million pre-tax ( $\$ 0.07$ per common share) aggregate positive impact related to the Visa ${ }^{\mathbb{R}}$ IPO, consisting of a $\$ 25.1$ million gain and a $\$ 12.4$ million partial reversal of an accrual for indemnification charges established in the 2007 fourth quarter.
- $\quad \$ 11.1$ million ( $\$ 0.03$ per common share) benefit to provision for income taxes, representing a reduction to the previously established capital loss carry-forward valuation allowance as a result of the 2008 first quarter Visa ${ }^{\circledR}$ IPO.
- $\quad \$ 20.0$ million pre-tax ( $\$ 0.04$ per common share) negative impact of net market-related losses consisting of:
- $\quad \$ 18.8$ million net negative impact of mortgage servicing rights (MSR) hedging consisting of a net impairment loss of $\$ 24.7$ million included in noninterest income, partially offset by related net interest income benefit of $\$ 5.9$ million
- $\quad \$ 3.1$ million of impairment losses on certain investment securities,
- $\quad \$ 2.7$ million of equity investment losses, and
- $\quad \$ 4.5$ million of investment securities gains.
- $\quad \$ 11.0$ million pre-tax ( $\$ 0.02$ per common share) of asset impairment, including a $\$ 5.9$ million venture capital loss on an investment in Skybus Airlines, a Columbus, Ohio-based discount airline that filed for bankruptcy on April 7, 2008.
- $\quad \$ 7.1$ million pre-tax ( $\$ 0.01$ per common share) of Sky Financial merger-costs (see Estimating the Impact on Balance Sheet and Income Statement Results Due to Acquisitions discussion).


## Table 1 -Significant Items Impacting Earnings Performance Comparisons ${ }^{(1)}$

| Three Months Ended (in millions, except per share) | Impact (2) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Pre-tax |  | EPS (3) |  |
| March 31, 2008 - GAAP earnings (loss) | \$ | 127.1(3) | \$ | 0.35 |
| - Aggregate impact of Visa ${ }^{\mathbb{R}}$ IPO |  | 37.5 |  | 0.07 |
| - Deferred tax valuation allowance benefit |  | 11.1(3) |  | 0.03 |
| Net market-related losses |  | (20.0) |  | (0.04) |
| - Asset impairment |  | (11.0) |  | (0.02) |
| - Merger costs |  | (7.1) |  | (0.01) |
| December 31, 2007 - GAAP earnings (loss) | , | (239.3)(3) | \$ | (0.65) |
| - Franklin relationship restructuring |  | (423.6) |  | (0.75) |
| - Net market-related losses |  | (63.5) |  | (0.11) |
| - Merger costs |  | (44.4) |  | (0.08) |
| - Visa ${ }^{\circledR}$ indemnification charge |  | (24.9) |  | (0.04) |
| - Increases to litigation reserves |  | (8.9) |  | (0.02) |
| March 31, 2007 - GAAP earnings (loss) | \$ | 95.7(3) | \$ | 0.40 |
| - Equity investment losses |  | (8.5) |  | (0.02) |
| - MSR mark-to-market net of hedge-related trading activity |  | (2.0) |  | (0.01) |
| - Litigation losses |  | (1.9) |  | (0.01) |

(1) Includes significant items with $\$ 0.01$ EPS impact or greater
(2) Favorable (unfavorable) impact on GAAP earnings; pre-tax unless otherwise noted
(3) After-tax

## Net Interest Income, Net Interest Margin, and Average Balance Sheet

## 2008 First Ouarter versus 2007 First Ouarter

Fully taxable equivalent net interest income increased $\$ 122.7$ million, or $47 \%$, from the year-ago quarter. This reflected the favorable impact of a $\$ 16.4$ billion, or $52 \%$, increase in average earning assets, with $\$ 14.2$ billion representing an increase in average loans and leases, partially offset by the negative impact of a 13 basis point decline in the fully taxable equivalent net interest margin to $3.23 \%$. The increases in average earning assets, as well as loans and leases, were primarily Sky Financial merger-related. Table 2 details the $\$ 14.2$ billion reported increase in average loans and leases.

## Table 2-Loans and Leases - 1008 vs. 1007

| (in billions) | First Quarter |  |  |  | Change |  |  | Merger Related |  | Non-merger Related |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008 |  | 2007 |  | Amount |  | \% |  |  | Amount |  | \% (1) |
| Average Loans and Leases |  |  |  |  |  |  |  |  |  |  |  |  |
| Total commercial | \$ | 22.6 | \$ | 12.5 | \$ | 10.2 | 82\% | \$ | 8.7 | \$ | 1.4 | 7\% |
| Automobile loans and leases |  | 4.4 |  | 3.9 |  | 0.5 | 12 |  | 0.4 |  | 0.1 | 1 |
| Home equity |  | 7.3 |  | 4.9 |  | 2.4 | 48 |  | 2.4 |  | (0.0) | (0) |
| Residential mortgage |  | 5.4 |  | 4.5 |  | 0.9 | 19 |  | 1.1 |  | (0.3) | (5) |
| Other consumer |  | 0.7 |  | 0.4 |  | 0.3 | 69 |  | 0.1 |  | 0.1 | 26 |
| Total consumer |  | 17.7 |  | 13.7 |  | 4.0 | 29 |  | 4.1 |  | (0.1) | (0) |
| Total loans and leases | \$ | 40.4 | \$ | 26.2 | \$ | 14.2 | 54\% | \$ | 12.8 | \$ | 1.3 | 3\% |

(1) = non-merger related / (prior period + merger-related)

The $\$ 1.3$ billion, or $3 \%$, non-merger-related increase in average total loans and leases primarily reflected:

- $\quad \$ 1.4$ billion, or $7 \%$, increase in average total commercial loans, with growth reflected in all three commercial loan categories; i.e. middle market commercial and industrial (C\&I) loans, middle market commercial real estate (CRE) loans, and small business loans.
Partially offset by:
- $\$ 0.1$ billion decrease in average total consumer loans. This reflected a decline in residential mortgages due to loan sales in the first half of 2007, partially offset by modest growth in automobile loans and leases. Average home equity loans were little changed, reflecting the continued weakness in the housing sector and a softer economy.
Also contributing to the growth in average earning assets was a $\$ 1.1$ billion increase in average trading account securities. The increase in these assets reflected a change in our strategy to use trading account securities to hedge the change in fair value of our mortgage servicing rights (MSR).

The $3.23 \%$ fully taxable net interest margin in the current period was below our expectations. This primarily reflected the impact of the rapid reduction in interest rates, which were more quickly reflected in the downward repricing of loans and leases than in our funding costs. Funding costs, particularly as related to deposits, continued to reflect the competitive deposit pricing environment, as well as the low absolute rates in selected deposit accounts, which make it difficult to pass on interest rate reductions equivalent to that occurring in the overall interest rate environment.

Table 3 details the $\$ 13.5$ billion reported increase in average total deposits.

## Table 3 - Deposits - 1008 vs. 1007

| (in billions) | First Quarter |  |  |  | Change |  |  | Merger <br> Related |  | Non-merger Related |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008 |  | 2007 |  | Amount |  | \% |  |  | Amount |  | \% (1) |
| Average Deposits |  |  |  |  |  |  |  |  |  |  |  |  |
| Demand deposits - non-interest bearing | \$ | 5.0 | \$ | 3.5 | \$ | 1.5 | 43\% | \$ | 1.8 | \$ | (0.3) | (6)\% |
| Demand deposits - interest bearing |  | 3.9 |  | 2.3 |  | 1.6 | 67 |  | 1.5 |  | 0.1 | 3 |
| Money market deposits |  | 6.8 |  | 5.5 |  | 1.3 | 23 |  | 1.0 |  | 0.3 | 4 |
| Savings and other domestic deposits |  | 5.0 |  | 2.9 |  | 2.1 | 73 |  | 2.6 |  | (0.5) | (9) |
| Core certificates of deposit |  | 10.8 |  | 5.5 |  | 5.3 | 98 |  | 4.6 |  | 0.7 | 7 |
| Total core deposits |  | 31.5 |  | 19.7 |  | 11.8 | 60 |  | 11.5 |  | 0.3 | 1 |
| Other deposits |  | 6.4 |  | 4.7 |  | 1.7 | 36 |  | 1.3 |  | 0.3 | 6 |
| Total deposits | \$ | 37.9 | \$ | 24.5 | \$ | 13.5 | 55\% | \$ | 12.9 | \$ | 0.6 | 2\% |

(1) = non-merger related / (prior period + merger-related $)$

Most of the increase in average total deposits was merger-related. The $\$ 0.6$ billion non-merger-related increase reflected:

- $\$ 0.3$ billion, or $1 \%$, increase in average total core deposits. This reflected continued strong growth in core certificates of deposit, as well as growth in money market deposits and interest bearing demand deposits. Partially offsetting these increases was a decline in non-interest bearing demand deposits, as well as a decline in average savings and other domestic deposits, as customers continued to transfer funds from lower rate to higher rate accounts like certificates of deposits.
- $\quad \$ 0.3$ billion, or $6 \%$, growth in other deposits, primarily other domestic deposits over $\$ 100,000$.


## 2008 First Quarter versus 2007 Fourth Quarter

Compared with the 2007 fourth quarter, fully taxable equivalent net interest income decreased $\$ 6.0$ million, or $2 \%$. This reflected the negative impact of a lower fully taxable equivalent net interest margin, only partially offset by an increase in average earning assets, primarily loans. The fully taxable net interest margin was $3.23 \%$ in the quarter, down 3 basis points. The 3 basis point decline reflected:

- 10 basis point negative impact representing the lower ongoing earnings from the Franklin loans due principally to the 2007 fourth quarter debt forgiveness.
- $\quad 9$ basis point negative impact of interest rate changes, reflecting an asset-sensitive balance sheet in a period of rapidly declining interest rates.
- $\quad 1$ basis point decline due to earning asset and funding mix changes.

Partially offset by:

- 15 basis point increase as the Franklin loans accrued interest for the entire 2008 first quarter compared with a partial quarter in the 2007 fourth quarter.
- 2 basis points increase related to the fewer number of days in the quarter.

Table 4 details the $\$ 0.3$ billion reported increase in average loans and leases.

## Table 4-Loans and Leases - 1008 vs. 4007

| (in billions) | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2008 \\ \hline \end{gathered}$ | Fourth <br> Quarter <br> 2007 | Change |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | mount | \% |
| Average Loans and Leases |  |  |  |  |  |
| Total commercial | \$22.6 | \$22.3 |  | 0.3 | 1\% |
| Automobile loans and leases | 4.4 | 4.3 |  | 0.1 | 2 |
| Home equity | 7.3 | 7.3 |  | (0.0) | (0) |
| Residential mortgage | 5.4 | 5.4 |  | (0.1) | (2) |
| Other consumer | 0.7 | 0.7 |  | (0.0) | (2) |
| Total consumer | 17.7 | 17.8 |  | (0.0) | (0) |
| Total loans and leases | \$40.4 | \$40.1 |  | 0.3 | 1\% |

The $\$ 0.3$ billion, or $1 \%$, increase in average total loans and leases reflected $1 \%$ growth in average total commercial loans. Contributing to this increase was growth in middle market CRE loans, primarily reflecting permanent funding in the retail, warehouse, and multifamily segments, concentrated geographically in our Cincinnati and Columbus markets. This growth was not related to the single family home builder segment or funding interest coverage on existing construction loans. The first quarter also saw growth in middle market C\&I loans, comprised primarily of new or increased loan facilities to existing borrowers. Average total consumer loans decreased slightly, led by declines in residential mortgages and home equity loans as the residential real estate sector remained weak, partially offset by $2 \%$ growth in average total automobile loans and leases.

Table 5 details the $\$ 0.3$ billion, or $1 \%$, increase in average total deposits.

Table 5 - Deposits - 1008 vs. 4007

| (in billions) | First Quarter | Fourth Quarter |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2008 | 2007 | Amount | \% |
| Average Deposits |  |  |  |  |
| Demand deposits - non-interest bearing | \$ 5.0 | \$ 5.2 | \$ (0.2) | (4)\% |
| Demand deposits - interest bearing | 3.9 | 3.9 | 0.0 | 0 |
| Money market deposits | 6.8 | 6.8 | (0.1) | (1) |
| Savings and other domestic deposits | 5.0 | 5.0 | (0.0) | (0) |
| Core certificates of deposit | 10.8 | 10.7 | 0.1 | 1 |
| Total core deposits | 31.5 | 31.7 | (0.2) | (0) |
| Other deposits | 6.4 | 6.0 | 0.4 | 7 |
| $\underline{\text { Total deposits }}$ | \$37.9 | \$37.7 | \$ 0.3 | 1\% |

Average total deposits were $\$ 37.9$ billion, up slightly compared with the prior quarter. There were changes between the various deposit account categories consisting of:

- $\quad \$ 0.4$ billion, or $7 \%$, increase in other deposits, reflecting an increase in wholesale deposits.

Partially offset by:

- $\quad \$ 0.2$ billion decline in average total core deposits. The primary driver of the change was a seasonal decline in non-interest bearing demand deposits. Within core deposit categories, transfers from lower cost to higher cost deposit accounts continued. Specifically, declines in money market deposits reflected customer transfers out of this lower rate account and into higher rate core certificates of deposit.


## Provision for Credit Losses

The provision for credit losses in the 2008 first quarter was $\$ 88.7$ million, up $\$ 59.2$ million from the year-ago quarter, but down $\$ 423.4$ million from the 2007 fourth quarter. Compared with the 2007 fourth quarter, the $\$ 423.4$ million decrease reflected $\$ 405.8$ million related to Franklin. The reported 2008 first quarter provision for credit losses exceeded net charge-offs by $\$ 40.2$ million. (See Credit Quality Discussion).

## Non-Interest Income

## 2008 First Quarter versus 2007 First Quarter

Non-interest income increased $\$ 90.6$ million from the year-ago quarter. The $\$ 68.7$ million of merger-related non-interest income drove most of the increase. Table 6 details the $\$ 90.6$ million increase in reported total non-interest income.

## Table 6 - Non-interest Income - 1008 vs. 1007

| (in millions) | First Quarter |  |  |  | Change |  |  | Merger <br> Related |  | Non-merger Related |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008 |  | 2007 |  | Amount |  | \% |  |  | Amount |  | \% (1) |
| Non-interest Income |  |  |  |  |  |  |  |  |  |  |  |  |
| Service charges on deposit accounts | \$ | 72.7 | \$ | 44.8 | \$ | 27.9 | 62\% | \$ | 24.1 | \$ | 3.8 | 5\% |
| Trust services |  | 34.1 |  | 25.9 |  | 8.2 | 32 |  | 7.0 |  | 1.2 | 4 |
| Brokerage and insurance income |  | 36.6 |  | 16.1 |  | 20.5 | NM |  | 17.1 |  | 3.4 | 10 |
| Other service charges and fees |  | 20.7 |  | 13.2 |  | 7.5 | 57 |  | 5.8 |  | 1.7 | 9 |
| Bank owned life insurance income |  | 13.8 |  | 10.9 |  | 2.9 | 27 |  | 1.8 |  | 1.1 | 9 |
| Mortgage banking income (loss) |  | (7.1) |  | 9.4 |  | (16.4) | NM |  | 6.3 |  | (22.7) | NM |
| Securities gains (losses) |  | 1.4 |  | 0.1 |  | 1.3 | NM |  | 0.3 |  | 1.0 | NM |
| Other income |  | 63.5 |  | 24.9 |  | 38.6 | NM |  | 6.4 |  | 32.3 | NM |
| Total non-interest income | \$ | 235.8 | \$ | 145.2 | \$ | 90.6 | 62\% | \$ | 68.7 | \$ | 21.9 | 10\% |

(1) = non-merger related / (prior period + merger-related $)$

The $\$ 21.9$ million, or $10 \%$, non-merger-related increase reflected:

- $\quad \$ 32.3$ million increase in other income, primarily reflecting the current quarter's $\$ 25.1$ million impact related to the Visa ${ }^{\circledR}$ IPO, $\$ 8.6$ million increase in derivative income, lower equity investment losses ( $\$ 2.7$ million in the current quarter vs. $\$ 8.5$ million in the year-ago quarter), and higher automobile operating lease income ( $\$ 5.8$ million in the current quarter vs. $\$ 2.9$ million in the year-ago quarter), partially offset by a $\$ 5.9$ million venture capital loss on an investment in Skybus Airlines in the current quarter.
- $\quad \$ 3.8$ million, or $5 \%$, increase in service charges on deposit accounts, primarily reflecting strong growth in personal service charge income.
- $\quad \$ 3.4$ million, or $10 \%$, growth in brokerage and insurance income, reflecting higher annuity fees and insurance income, including that related to the 2007 fourth quarter acquisition of the Archer-Meek-Weiler agency.
- $\quad \$ 1.7$ million, or $9 \%$, increase in other service charges, reflecting higher debit card volume.
- $\quad \$ 1.2$ million, or $4 \%$, increase in trust services income, reflecting an increase in Huntington Fund fees due to asset growth.

Partially offset by:

- $\quad \$ 22.7$ million decline in mortgage banking income. This decline reflected the $\$ 24.7$ million non-interest income portion of the current quarter's total $\$ 18.8$ million net negative MSR valuation impact, compared with a $\$ 2.0$ million net negative MSR valuation impact in the year-ago quarter.


## 2008 First Quarter versus 2007 Fourth Quarter

Non-interest income increased $\$ 65.2$ million from the 2007 fourth quarter.
Table 7 - Non-interest Income - 1008 vs. 4007

|  | First <br> Quarter <br> (in millions) | Fourth <br> Quarter <br> 2008 |  |
| :--- | :---: | :---: | :---: |
| Non-interest Income |  |  |  |
| Change |  |  |  |

This $\$ 65.2$ million, or $38 \%$, increase reflected:

- $\quad \$ 67.0$ million increase in other income. This reflected the comparison benefit of the prior quarter's $\$ 34.0$ million loss on loans held for sale, the current quarter's $\$ 25.1$ million impact related to the Visa ${ }^{\circledR}$ IPO, a $\$ 6.7$ million decline in equity investment losses ( $\$ 2.7$ million in the current quarter vs. $\$ 9.4$ million in the prior quarter), and a $\$ 3.2$ million increase in automobile operating lease income. These comparative benefits were partially offset by a $\$ 5.9$ million venture capital loss on an investment in Skybus Airlines in the current quarter.
- $\quad \$ 1.4$ million of net securities gains consisting of $\$ 4.5$ million of securities gains, partially offset by $\$ 3.1$ million of securities impairment in the current quarter. This compared with $\$ 11.6$ million of net securities losses in the prior quarter.
- $\quad \$ 6.3$ million, or $21 \%$, increase in brokerage and insurance income, reflecting higher seasonal insurance income, as well as higher annuity sales fees.

Partially offset by:

- $\quad \$ 10.8$ million decline in mortgage banking income. This reflected a $\$ 2.2$ million, or $14 \%$, increase in core mortgage banking activities, primarily origination and secondary marketing fees, reflecting a $26 \%$ increase in originations, more than offset by the current
quarter's $\$ 24.7$ million negative MSR valuation impact, compared with an $\$ 11.8$ million net negative MSR valuation impact in the prior quarter.
- $\quad \$ 8.6$ million, or $11 \%$, decline in service charges on deposit accounts, primarily reflecting a seasonal decline in personal service charges.
- $\quad \$ 1.2$ million, or $5 \%$, decrease in other service charges and fees, reflecting a seasonal decline in debit card fees.
- $\quad \$ 1.1$ million, or $3 \%$, decline in trust services income, reflecting a decline in asset management fees mostly due to reduced market valuations of assets under management, and to a lesser degree seasonal decline in corporate trust annual renewal fees.


## Non-interest Expense

## 2008 First Quarter versus 2007 First Quarter

Non-interest expense increased $\$ 128.4$ million from the year-ago quarter. The $\$ 135.7$ million of merger-related expenses and $\$ 6.3$ million of merger costs drove the increase, as non-merger-related expenses declined $\$ 13.5$ million, or $4 \%$. Table 8 details the $\$ 128.4$ million increase in reported total non-interest expense.

## Table 8 - Non-interest Expense - 1008 vs. 1007

| (in millions) | First Quarter |  |  |  | Change |  |  | Merger Related |  | Merger Costs |  | Non-merger Related |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008 |  | 2007 |  | Amount |  | \% |  |  | Amount | \% (1) |
| Non-interest Expense |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Personnel costs | \$ | 201.9 | \$ | 134.6 | \$ | 67.3 | 50\% | \$ | 68.3 |  |  | \$ | 2.7 | \$ | (3.6) | (2)\% |
| Outside data processing and other services |  | 34.4 |  | 21.8 |  | 12.5 | 58 |  | 12.3 |  | 2.8 |  | (2.5) | (7) |
| Net occupancy |  | 33.2 |  | 19.9 |  | 13.3 | 67 |  | 10.2 |  | 0.5 |  | 2.7 | 9 |
| Equipment |  | 23.8 |  | 18.2 |  | 5.6 | 31 |  | 4.8 |  | 0.1 |  | 0.7 | 3 |
| Amortization of intangibles |  | 18.9 |  | 2.5 |  | 16.4 | NM |  | 16.5 |  | - |  | (0.1) | (0) |
| Marketing |  | 8.9 |  | 7.7 |  | 1.2 | 16 |  | 4.4 |  | 0.0 |  | (3.2) | (26) |
| Professional services |  | 9.1 |  | 6.5 |  | 2.6 | 40 |  | 2.7 |  | (0.4) |  | 0.3 | 3 |
| Telecommunications |  | 6.2 |  | 4.1 |  | 2.1 | 51 |  | 2.2 |  | 0.6 |  | (0.7) | (10) |
| Printing and supplies |  | 5.6 |  | 3.2 |  | 2.4 | 73 |  | 1.4 |  | 0.0 |  | 1.0 | 21 |
| Other expense |  | 28.3 |  | 23.4 |  | 4.9 | 21 |  | 13.0 |  | (0.1) |  | (8.1) | (22) |
| Total non-interest expense | \$ | 370.5 | \$ | 242.1 | \$ | 128.4 | 53\% | \$ | 135.7 | \$ | 6.3 | \$ | (13.5) | (4)\% |

(1) $\quad=$ non-merger related $/($ prior period + merger-related $)$

The $\$ 13.5$ million, or $4 \%$, non-merger-related decline reflected:

- $\$ 8.1$ million, or $22 \%$, decline in other expense. This decline primarily reflected the benefit of the current quarter's $\$ 12.4$ million Vis $\Re^{\circledR}$ indemnification reversal, partially offset by $\$ 2.6$ million of the current quarter's $\$ 11.0$ million in asset impairment.
- $\$ 3.6$ million, or $2 \%$, decline in personnel expense, reflecting the benefit of merger efficiencies, including the impact of a 429 reduction, or $4 \%$, in full-time equivalent staff during the 2008 first quarter and a 387 , or $3 \%$, reduction during the 2007 fourth quarter.
- $\quad \$ 3.2$ million, or $26 \%$, decline in marketing expense.
- $\quad \$ 2.5$ million, or $7 \%$, decline in outside data processing and other services, reflecting

Partially offset by:

- $\quad \$ 2.7$ million, or $9 \%$, increase in net occupancy expense, reflecting a $\$ 2.5$ million write down of leasehold improvement in our Cleveland main office, which was part of the current quarter's $\$ 11.0$ million asset impairment.


## 2008 First Quarter versus 2007 Fourth Quarter

Non-interest expense decreased $\$ 69.1$ million, or $16 \%$, from the 2007 fourth quarter, of which $\$ 37.3$ million represented a decline in merger costs. Table 9 details the $\$ 69.1$ million decline in reported total non-interest expense.

Table 9-Non-interest Expense - 1008 vs. 4007

| (in millions) | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2008 \\ \hline \end{gathered}$ | Fourth Quarter 2007 | Change |  | Merger Costs | Non-merger Related |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount | \% |  |  | mount | \% (1) |
| Non-interest Expense |  |  |  |  |  |  |  |  |
| Personnel costs | \$201.9 | \$214.9 | \$(12.9) | (6)\% | \$(20.1) | \$ | 7.2 | 4\% |
| Outside data processing and other services | 34.4 | 39.1 | (4.8) | (12) | (3.6) |  | (1.2) | (3) |
| Net occupancy | 33.2 | 26.7 | 6.5 | 24 | (0.8) |  | 7.3 | 28 |
| Equipment | 23.8 | 22.8 | 1.0 | 4 | (0.1) |  | 1.0 | 5 |
| Amortization of intangibles | 18.9 | 20.2 | (1.2) | (6) | - |  | (1.2) | (6) |
| Marketing | 8.9 | 16.2 | (7.3) | (45) | (6.8) |  | (0.4) | (5) |
| Professional services | 9.1 | 14.5 | (5.4) | (37) | (3.8) |  | (1.6) | (15) |
| Telecommunications | 6.2 | 8.5 | (2.3) | (27) | (0.4) |  | (1.9) | (23) |
| Printing and supplies | 5.6 | 6.6 | (1.0) | (15) | (1.0) |  | 0.0 | 0 |
| Other expense | 28.3 | 70.1 | (41.8) | (60) | (0.9) |  | (40.9) | (59) |
| Total non-interest expense | \$370.5 | \$439.6 | \$(69.1) | (16)\% | \$(37.3) | \$ | (31.7) | (8)\% |

(1) $\quad=$ non-merger related $/($ prior period + merger-related $)$

The $\$ 31.7$ million, or $8 \%$, non-merger-related decrease reflected:

- $\quad \$ 40.9$ million decrease in other expense, reflecting the current quarter's $\$ 12.4$ million Visa ${ }^{\circledR}{ }^{\circledR}$ indemnification reversal compared with the $\$ 24.9$ million Vis ${ }^{\circledR}$ indemnification charge in the prior quarter and an $\$ 8.9$ million decrease in litigation expense, partially offset by $\$ 2.6$ million of the current quarter's $\$ 11.0$ million in asset impairment.
Partially offset by:
- $\quad \$ 7.3$ million increase in net occupancy expense, reflecting $\$ 3.0$ million in seasonal snow removal expense and a $\$ 2.5$ million write down of leasehold improvements in our Cleveland main office, which was part of the current quarter's $\$ 11.0$ million asset impairment.
- $\quad \$ 7.2$ million increase in personnel costs, reflecting a seasonal increase in employment taxes, including FICA.


## Income Taxes

The provision for income taxes in the 2008 first quarter was $\$ 26.4$ million, resulting in an effective tax rate of $17.2 \%$. The effective tax rate included an $\$ 11.1$ million benefit to provision for income taxes, representing a reduction to the previously established capital loss carry-forward valuation allowance as a result of the 2008 first quarter Visa ${ }^{\circledR}$ IPO. The effective tax rate for the remaining three quarters of 2008 is expected to be in a range of $24 \%-27 \%$.

## Franklin Credit Management Relationship

At March 31, 2008, total exposure to Franklin was $\$ 1.157$ billion, down $\$ 30$ million, or $3 \%$, from $\$ 1.187$ billion at December 31, 2007. This relationship continued to perform with interest being earned. There were no net charge-offs or related provision for credit losses in the current quarter. At March 31, 2008, the specific allowance for loan and lease losses for Franklin was $\$ 115.3$ million, unchanged from December 31, 2007. Importantly, the cash flow generated by the underlying collateral substantially exceeded that required per terms of the 2007 fourth quarter restructuring agreement.

Though the $\$ 1.157$ billion of Franklin loans are classified as NPAs, these restructured loans are current and accruing interest and are expected to continue to perform per terms of the restructuring agreement. The Franklin loans are categorized as performing loans in our regulatory reporting.

## Credit Quality

The Franklin 2007 fourth quarter restructuring materially impacted that quarter's credit quality metrics and, as such, impacts significantly comparative performance discussions. Therefore, and for analytical purposes as an aid to understanding credit quality performance trends, certain credit quality performance metrics in the following tables and discussion that follows detail the Franklin impact, as well as non-Franklin-related metrics and performance.

Credit quality performance in the 2008 first quarter was mixed, with positive overall net charge-off results, offset by increases in the absolute and relative level of reserves. The reserve increase reflected the impact of the continued economic weakness across our Midwest markets, most notably in portfolios related to the residential housing sector, both commercial and consumer. These economic factors influenced the performance of net charge-offs (NCOs), non-accrual loans (NALs), and non-performing assets (NPAs). To maintain the adequacy of our reserves, there was a commensurate significant increase in the provision for credit losses (see Provision for Credit Losses discussion) in order to increase the absolute and relative levels of our allowance for credit losses (ACL).

## Net Charge-Offs

Total net charge-offs for the 2008 first quarter were $\$ 48.4$ million, or an annualized $0.48 \%$ of average total loans and leases. There were no Franklin-related net charge-offs in the 2008 first quarter. This performance was better than our full-year targeted net charge-off expectation of $0.60 \%-0.65 \%$.

First quarter net charge-offs in the year-ago quarter were $\$ 18.1$ million, or an annualized $0.28 \%$, and did not include any impact from Franklin as this relationship was acquired July, 1, 2007, as part of the Sky Financial acquisition. Total net charge-offs in the 2007 fourth quarter were $\$ 377.9$ million, including $\$ 308.5$ million related to Franklin. The remaining $\$ 69.4$ million of non-Franklin-related net charge-offs in the 2007 fourth quarter represented an annualized $0.72 \%$ of related loans. Table 10 details net charge-off performance:

| (in millions) | First Quarter 2008 |  |  |  |  | Fourth Quarter 2007 |  |  |  |  | First Quarter 2007 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Reported | Non-Franklin |  | Franklin |  | Reported | Non-Franklin |  | Franklin |  |  |  |
| Net charge-offs (recoveries) by loan and lease type: |  |  |  |  |  |  |  |  |  |  |  |  |
| Middle-market C\&I | \$ 3.1 | \$ |  | \$ | 3.1 | \$ 318.5 | \$ | 308.5 | \$ | 10.0 |  | (0.0) |
| Total commercial | 15.0 |  | - |  | 15.0 | 344.6 |  | 308.5 |  | 36.1 |  | 2.5 |
| Total net charge-offs | 48.4 |  | - |  | 48.4 | 377.9 |  | 308.5 |  | 69.4 |  | 18.1 |
| Net charge-offs (recoveries) annualized percentages: |  |  |  |  |  |  |  |  |  |  |  |  |
| Middle-market C\&I | 0.12\% |  | -\% |  | 0.13\% | 12.30\% |  | 81.08\% |  | 0.45\% |  | -\% |
| Total commercial | 0.27 |  | - |  | 0.28 | 6.18 |  | 81.08 |  | 0.70 |  | 0.08 |
| Total net charge-offs | 0.48\% |  | -\% |  | 0.49\% | 3.77\% |  | 81.08\% |  | 0.72\% |  | 0.28\% |
| Average loans and leases |  |  |  |  |  |  |  |  |  |  |  |  |
| Middle-market C\&I | \$10,506 | \$ | 1,172 |  | 9,334 | \$10,445 | \$ | 1,522 |  | 8,923 | \$ | 6,084 |
| Total commercial | 22,630 |  | 1,172 |  | 1,458 | 22,323 |  | 1,522 |  | 20,801 |  | 12,459 |
| Total loans and leases | 40,367 |  | 1,172 |  | 3,195 | 40,109 |  | 1,522 |  | 3,587 |  | 26,203 |

Total commercial net charge-offs for the 2008 first quarter of $\$ 15.0$ million, or an annualized $0.27 \%$, compared with 2007 first quarter net charge-offs of $\$ 2.5$ million, or $0.08 \%$. Total commercial net charge-offs in the 2007 fourth quarter were $\$ 344.6$ million, or an annualized $6.18 \%$, or $\$ 36.1$ million, or $0.70 \%$, on a non-Franklin basis. Of the current quarter's total commercial net charge-offs, middle market C\&I loan net charge-offs were $\$ 3.1$ million, or an annualized $0.12 \%$, and middle market CRE loan net charge-offs were $\$ 2.8$ million, or an annualized $0.14 \%$. Small business loan net charge-offs were $\$ 9.1$ million, or an annualized $0.87 \%$.

Total consumer net charge-offs in the current quarter were $\$ 33.4$ million, or an annualized $0.75 \%$. This was higher than an annualized $0.46 \%$ in the year-ago period, but unchanged from $0.75 \%$ in the prior quarter.

Automobile loan and lease net charge-offs were $\$ 11.2$ million, or an annualized $1.02 \%$ in the current quarter, up from $0.52 \%$ in the year-ago period and $0.96 \%$ in the prior period. This increase reflected a flat level of automobile loan net charge-offs compared with the prior quarter, but an increase in automobile lease net charge-offs. The declining balances of automobile direct financing leases, coupled with the fact that no new automobile direct financing leases are being originated, increases the potential for volatility in reported automobile direct financing lease net charge-offs. Both the automobile loan and lease net charge-offs were also impacted by a slower than expected recovery in used car prices. There is evidence that the seasonal improvement in used car prices generally seen in the first quarter was delayed this year, but is now starting to occur. From a performance standpoint, the level of our March 31, 2008, 60-days and over past due automobile loans declined $20 \%$ from December 31, 2007. As such, it is our expectation that the automobile loan and lease net charge-off ratio will decline over the next two quarters.

Home equity net charge-offs in the 2008 first quarter were $\$ 14.5$ million, or an annualized
$0.80 \%$, up from an annualized $0.49 \%$, in the year-ago quarter and an annualized $0.67 \%$ in the prior quarter. This portfolio continued to be impacted by the general housing market slowdown. The losses were evident across our footprint, but are lower and more consistent in our Columbus and Cincinnati markets. Our expectation continues to be for lower losses in the second half of 2008, as the small broker-originated portfolio continues to decline, and our enhanced loss mitigation programs positively impact performance. We continue to believe our home equity net charge-off experience will compare well to the industry.

Residential mortgage net charge-offs were $\$ 2.9$ million, or an annualized $0.22 \%$ of related average balances. This was up from an annualized $0.17 \%$ in the year-ago quarter, but down from an annualized $0.25 \%$ in the prior quarter. We expect residential mortgage net charge-offs will remain under only modest upward pressure from the 2008 first quarter level for the remainder of 2008, given our limited exposure to non-traditional mortgages.

## Non-accrual Loans and Non-performing Assets

Non-accrual loans (NALs) were $\$ 377.4$ million at March 31, 2008, and represented $0.92 \%$ of related assets. This compared with $\$ 157.3$ million, or $0.60 \%$, at the end of the year-ago period, and $\$ 319.8$ million, or $0.80 \%$, at December 31, 2007. The $\$ 57.6$ million, or $18 \%$, increase in NALs from the end of the prior quarter primarily reflected a $\$ 28.9$ million, or $22 \%$, increase in middle market CRE NALs and a $\$ 14.0$ million, or $27 \%$, increase in middle market C\&I NALs. These increases reflected the continued softness in the residential real estate development markets and overall economic weakness in our markets, particularly among our borrowers in eastern Michigan and northern Ohio. Small business, residential mortgage, and home equity NALs increased $11 \%, 12 \%$, and $8 \%$, respectively, also reflecting the overall economic weakness in our markets.

Non-performing assets (NPAs), which include NALs, were $\$ 1.678$ billion at March 31, 2008. This compared with $\$ 206.7$ million at the end of the year-ago period and $\$ 1.660$ billion at December 31, 2007. The $\$ 17.5$ million, or $1 \%$, increase in NPAs from the end of the prior quarter reflected:

- $\quad \$ 57.6$ million increase in NALs as discussed above.

Partially offset by:

- $\quad \$ 30.0$ million, or $3 \%$, reduction in restructured Franklin loans.
- $\quad \$ 7.1$ million, or $10 \%$, reduction in impaired loans held for sale, reflecting payments.
- $\quad \$ 1.5$ million decline in other NPAs, representing the further write down of certain investment securities backed by mortgage loans.

The over 90-day delinquent, but still accruing, ratio was $0.37 \%$ at March 31,2007 , up from $0.27 \%$ at the end of the year-ago quarter, and up slightly from $0.35 \%$ at December 31, 2007. The 2 basis point increase in the 90 -day delinquent ratio from December 31, 2007, reflected a 2 basis point increase in the total commercial loan 90 -day delinquent ratio to $0.18 \%$ from $0.16 \%$, and a 3 basis point increase in the total consumer loan 90 -day delinquent ratio to $0.62 \%$ from $0.59 \%$,

## Allowances for Credit Losses (ACL)

We maintain two reserves, both of which are available to absorb probable credit losses: the allowance for loan and lease losses (ALLL) and the allowance for unfunded loan commitments and letters of credit (AULC). When summed together, these reserves constitute the total ACL.

At March 31, 2008, the ALLL was $\$ 627.6$ million, up from $\$ 283.0$ million a year ago and from $\$ 578.4$ million at December 31, 2007. Expressed as a percent of periodend loans and leases, the ALLL ratio at March 31, 2008, was $1.53 \%$, up from $1.08 \%$ a year ago and from $1.44 \%$ at December 31, 2007. The $\$ 49.2$ million increase from the end of the prior quarter primarily reflected declining credit quality in the middle market CRE portfolio. Given the current market conditions, we believe the increase in the ALLL is prudent and appropriate. Our highly quantitative loan loss reserve methodology indicates the need for higher reserves in response to changes in underlying portfolio characteristics as reflected in the transaction reserve component, and changes in the economy as reflected in the economic reserve component. At March 31 , 2008, the specific ALLL related to Franklin was $\$ 115.3$ million, unchanged from December 31, 2007.

Table 11 shows the change in the ALLL ratio and each reserve component for the 2008 first quarter and for the 2007 fourth and first quarters.
Table 11 - Components of ALLL as Percent of Total Loans and Leases

|  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
|  |  |  |  |  |  |

(1) Includes specific reserve

The ALLL as a percent of NALs was $166 \%$ at March 31, 2008, down from $180 \%$ a year ago and from $181 \%$ at December 312007 . At March 31, 2008, the AULC was $\$ 57.6$ million, up from $\$ 40.5$ million at the end of the year-ago quarter, but down from $\$ 66.5$ million at December 31, 2007.

On a combined basis, the ACL as a percent of total loans and leases at March 31, 2008, was $1.67 \%$, up from $1.23 \%$ a year ago and from $1.61 \%$ at December 31 , 2007. The ACL as a percent of NALs was $182 \%$ at March 31, 2008, down from 206\% a year ago and from $202 \%$ at December 31, 2007.

## Capital

At March 31, 2008, the tangible equity to risk-weighted assets ratio was $5.57 \%$, down from $7.77 \%$ at the end of the year-ago quarter, and from $5.67 \%$ at December 31 , 2007. The regulatory Tier 1 and Total risk-based capital ratios at March 31, 2008, were $7.55 \%$ and $10.86 \%$, respectively, up from $7.51 \%$ and $10.85 \%$, respectively, at December 31, 2007. Both ratios are well above the regulatory "well capitalized" minimums of $6.0 \%$ and $10.0 \%$, respectively. The "well capitalized" level is the highest regulatory capital designation.

At March 31, 2008, the tangible equity to assets ratio was $4.92 \%$, down from $7.11 \%$ a year ago, and from $5.08 \%$ at December 31 , 2007. Of the 16 basis point decline from December 31, 2007, 14 basis points reflected a $\$ 72.6$ million after-tax reduction to accumulated other
comprehensive losses in the current quarter due to a decline in market values of investment securities.
No shares were repurchased during the quarter. Though there are currently 3.9 million shares remaining available under the current authorization announced April 20, 2006, no future share repurchases are contemplated.

## 2008 OUTLOOK

When earnings guidance is given, it is our practice to do so on a GAAP basis, unless otherwise noted. Such guidance includes the expected results of all significant forecasted activities. However, guidance typically excludes selected items where the timing and financial impact is uncertain until the impact can be reasonably forecasted, as well as potential unusual or one-time items.

Our expectation for 2008 is that the Midwest economic environment will continue to be negatively impacted by weaknesses in the residential real estate development markets and softness in certain manufacturing sectors. How much these factors will affect banking activities and overall credit quality trends is unknown. However, it is our expectation that the greatest impact will continue to be among our borrowers in eastern Michigan and northern Ohio markets. Given the market's outlook for interest rates, we will continue to target our interest rate risk position at our customary relatively neutral position. Our net interest margin, however, will continue to be impacted by competitive pricing in our markets.

The assumptions listed below form the basis for our 2008 full-year earnings outlook.

- Full-year net interest margin of around $3.20 \%$, reflecting continued competitive market pricing, as well as the impact of a planned issuance of capital securities.
- Full-year average total loan growth in the low-single digit range off the 2007 fourth quarter level, with commercial loans in the mid-single digit range and consumer loans being flat.
- Full-year average core deposit growth in the low-single digit range off the 2007 fourth quarter level.
- Full-year non-interest income growth in the low-single digit range from the annualized 2008 first quarter non-interest income level adjusted for seasonal performance and the significant items noted earlier (see Significant Items Influencing Financial Performance Comparisons discussion and Table 1).
- Full-year non-interest expenses that are flat to down from the annualized 2008 first quarter non-interest expense level adjusted for seasonal performance and the significant items noted earlier (see Significant Items Influencing Financial Performance Comparisons discussion and Table 1).
- Moderate increase in the ALLL ratio from the $1.53 \%$ level at the end of the 2008 first quarter through June 30, 2008, with modest increases thereafter through December 31, 2008. Full-year net charge-offs in the 60-65 basis point range.
- No significant net market-related gains or losses.
- A capital issuance in the second quarter.
- No share repurchases.
- The effective tax rate for full-year 2008 in a range of $24 \%-27 \%$.

With the above assumptions, earnings for full year 2008 are targeted for $\$ 1.45-\$ 1.50$ per common share.

## Conference Call / Webcast Information

Huntington's senior management will host an earnings conference call on Wednesday, April 16, 2008, at 10:00 a.m. (Eastern Daylight Time). The call may be accessed via a live Internet webcast at www.huntington-ir.com or through a dial-in telephone number at 800-223-1238; conference ID 39997024. Slides will be available at www.huntington-ir.com just prior to 10:00 a.m. (Eastern Daylight Time) on April 16, 2008, for review during the call. A replay of the webcast will be archived in the Investor Relations section of Huntington's web site www.huntington.com. A telephone replay will be available two hours after the completion of the call through April 30 , 2008 at 800-642-1687; conference ID 39997024.

## Forward-looking Statement

This press release contains certain forward-looking statements, including certain plans, expectations, goals, projections, and statements, which are subject to numerous assumptions, risks, and uncertainties. Actual results could differ materially from those contained or implied by such statements for a variety of factors including: (1) deterioration in the loan portfolio could be worse than expected due to a number of factors such as the underlying value of the collateral could prove less valuable than otherwise assumed and assumed cash flows may be worse than expected; (2) merger revenue synergies may not be fully realized and/or within the expected timeframes; (3) changes in economic conditions; (4) movements in interest rates; (5) competitive pressures on product pricing and services; (6) success and timing of other business strategies; (7) the nature, extent, and timing of governmental actions and reforms; and (8) extended disruption of vital infrastructure. Additional factors that could cause results to differ materially from those described above can be found in Huntington's 2007 Annual Report on Form 10-K, and documents subsequently filed by Huntington with the Securities and Exchange Commission. All forward-looking statements included in this release are based on information available at the time of the release. Huntington assumes no obligation to update any forward-looking statement.

## Basis of Presentation

## Use of Non-GAAP Financial Measures

This earnings release contains GAAP financial measures and non-GAAP financial measures where management believes it to be helpful in understanding Huntington's results of operations or financial position. Where non-GAAP financial measures are used, the comparable GAAP financial measure, as well as the reconciliation to the comparable GAAP financial measure, can be found in this release, the Quarterly Financial Review supplement to this earnings release, or the 2008 first quarter earnings conference call slides, which can be found on Huntington's website at huntington-ir.com.

## Significant Items

Certain components of the Income Statement are naturally subject to more volatility than others. As a result, analysts/investors may view such items differently in their assessment of performance compared with their expectations and/or any implications resulting from them on their assessment of future performance trends. It is a general practice of analysts/investors to try and determine their perception of what "underlying" or "core" earnings performance is in any given reporting period, as this typically forms the basis for their estimation of performance in future periods.

Therefore, Management believes the disclosure of certain "Significant Items" in current and prior period results aids analysts/investors in better understanding corporate performance so that they can ascertain for themselves what, if any, items they may wish to include/exclude from their analysis of performance; i.e., within the context of determining how that performance differed from their expectations, as well as how, if at all, to adjust their estimates of future performance accordingly.

To this end, Management has adopted a practice of listing as "Significant Items" in its external disclosure documents (e.g., earnings press releases, investor presentations, Forms $10-\mathrm{Q}$ and $10-\mathrm{K}$ ) individual and/or particularly volatile items that impact the current period results by $\$ 0.01$ per share or more. (The one exception is the provision for credit losses discussed below). Such "Significant Items" generally fall within one of two categories: timing differences and other items.

## Timing Differences

Part of the company's regular business activities are by their nature volatile; e.g. capital markets income, gains and losses on the sale of loans, etc. While such items may generally be expected to occur within a full-year reporting period, they may vary significantly from period to period. Such items are also typically a component of an Income Statement line item and not, therefore, readily discernable. By specifically disclosing such items, analysts/investors can better assess how, if at all, to adjust their estimates of future performance.

## Other Items

From time to time, an event or transaction might significantly impact revenues, expenses, or taxes in a particular reporting period that are judged to be one-time, short-term in nature, and/or materially outside typically expected performance. Examples would be (1) merger costs as they typically impact expenses for only a few quarters during the period of transition; e.g., restructuring charges, asset valuation adjustments, etc.; (2) changes in an accounting principle; (3) one-time tax assessments/refunds; (4) a large gain/loss on the sale of an asset; (5) outsized commercial loan net charge-offs related to fraud; etc. In addition, for the periods covered by this release, the impact of the Franklin restructuring is deemed to be a significant item due to its unusually large size and because it was acquired in the Sky Financial merger and thus it is not representative of our typical underwriting criteria. By disclosing such items, analysts/investors can better assess how, if at all, to adjust their estimates of future performance.

## Provision for Credit Losses

While the provision for credit losses may vary significantly between periods, Management typically excludes it from the list of "Significant Items", unless in Management's view, there is a significant specific credit(s), which is causing distortion in the period.

Provision expense is always an assumption in analyst/investor expectations of earnings and there is apparent agreement among them that provision expense is included in their definition of "underlying" or "core" earnings unlike "timing differences" or "other items". In addition, provision expense is an individual Income Statement line item so its value is easily known and, except in very rare situations, the amount in any reporting period always exceeds $\$ 0.01$ per share. In addition, the factors influencing the level of provision expense receive detailed additional disclosure and analysis so that analysts/investors have information readily available to understand the underlying factors that result in the reported provision expense amount.

In addition, provision expense trends usually increase/decrease in a somewhat orderly pattern in conjunction with credit quality cycle changes; i.e., as credit quality improves provision expense generally declines and vice versa. While they may have differing views regarding magnitude and/or trends in provision expense, every analyst and most investors incorporate a provision expense estimate in their financial performance estimates.

## Other Exclusions

"Significant Items" for any particular period are not intended to be a complete list of items that may significantly impact future periods. A number of factors, including those described in Huntington's 2007 Annual Report on Form 10-K and other factors described from time to time in Huntington's other filings with the Securities and Exchange Commission, could significantly impact future periods.

Estimating the Impact on Balance Sheet and Income Statement Results Due to Acquisitions

The merger with Sky Financial Group Inc. (Sky Financial) was completed on July 1, 2007. At the time of acquisition, Sky Financial had assets of $\$ 16.8$ billion, including $\$ 13.3$ billion of loans, and core deposits of $\$ 12.0$ billion. Sky Financial results were fully included in our consolidated results for the full 2007 third quarter, and will impact all quarters thereafter. As a result, performance comparisons of 2008 first quarter performance to comparable prior periods are affected, as Sky Financial results were not included in the prior periods. Comparisons of the 2008 first quarter performance compared with prior periods are impacted as follows:

- Increased reported average balance sheet, revenue, expense, and the absolute level of certain credit quality results (e.g., amount of net charge-offs).
- Increased reported non-interest expense items because of costs incurred as part of merger integration activities, most notably employee retention bonuses, outside programming services related to systems conversions, occupancy expenses, and marketing expenses related to customer retention initiatives. These net merger costs were $\$ 7.1$ million in the 2007 first quarter and $\$ 37.3$ million in the 2007 fourth quarter.

Given the significant impact of the merger on reported 2008 and 2007 results, management believes that an understanding of the impacts of the merger is necessary to understand better underlying performance trends. When comparing post-merger period results to pre-merger periods, the following terms are used when discussing financial performance:

- "Merger-related" refers to amounts and percentage changes representing the impact attributable to the merger.
- "Merger costs" represent non-interest expenses primarily associated with merger integration activities, including severance expense for key executive personnel.
- "Non-merger-related" refers to performance not attributable to the merger, and includes "merger efficiencies", which represent non-interest expense reductions realized because of the merger.

The following methodology has been implemented to estimate the approximate effect of the Sky Financial merger used to determine "merger-related" impacts.

## Balance Sheet Items

For loans and leases, as well as core deposits, Sky Financial's balances as of June 30, 2007, adjusted for consolidating, merger, and purchase accounting adjustments, are used in the comparison. To estimate the impact on 2008 first quarter average balances, it was assumed that the June 30,2007 balances, as adjusted, remained constant throughout the 2007 third quarter and all subsequent periods.

## Income Statement Items

For income statement line items, Sky Financial's actual results for the first six months of 2007, adjusted for the impact of unusual items and purchase accounting adjustments, were determined. This six-month adjusted amount was divided by two to estimate a quarterly amount. This results in an approximate quarterly impact as the methodology does not adjust for any unusual items or seasonal factors in Sky Financial's 2007 six-month results. Nor does it consider any revenue or expense synergies realized since the merger date. This same estimated amount will also be used in all subsequent quarterly reporting periods. The one exception to this methodology of holding the estimated quarterly impact constant relates to the amortization of intangibles expense where the amount is known and is therefore used.

Table 12 below provides detail of changes to selected reported results to quantify the impact of the Sky Financial merger using this methodology:

## Table 12 - Estimated Impact of Sky Financial Merger

## 2008 First Ouarter versus 2007 First Ouarter

| (in millions) | First Quarter |  | Change |  | Merger <br> Related | Non-merger Related |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008 | 2007 | Amount | \% |  | Amount | \%(1) |
| Average Loans and Leases |  |  |  |  |  |  |  |
| Total commercial | \$22,630 | \$12,459 | \$10,171 | 81.6\% | \$ 8,746 | \$ 1,425 | 6.7\% |
| Automobile loans and leases | 4,399 | 3,913 | 486 | 12.4 | 432 | 54 | 1.2 |
| Home equity | 7,274 | 4,913 | 2,361 | 48.1 | 2,385 | (24) | (0.3) |
| Residential mortgage | 5,351 | 4,496 | 855 | 19.0 | 1,112 | (257) | (4.6) |
| Other consumer | 713 | 422 | 291 | 69.0 | 143 | 148 | 26.2 |
| Total consumer | 17,737 | 13,744 | 3,993 | 29.1 | 4,072 | (79) | (0.4) |
| $\underline{\text { Total loans and leases }}$ | \$40,367 | \$26,203 | \$14,164 | 54.1\% | \$12,818 | \$ 1,346 | 3.4\% |

(1) $=$ non-merger related $/($ prior period + merger-related $)$

## Average Deposits

| Demand deposits - noninterest bearing | \$ 5,034 | \$ 3,530 | \$ 1,504 | 42.6\% | \$ 1,829 | \$ | (325) | (6.1)\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Demand deposits - interest bearing | 3,934 | 2,349 | 1,585 | 67.5 | 1,460 |  | 125 | 3.3 |
| Money market deposits | 6,753 | 5,489 | 1,264 | 23.0 | 996 |  | 268 | 4.1 |
| Savings and other domestic deposits | 5,004 | 2,898 | 2,106 | 72.7 | 2,594 |  | (488) | (8.9) |
| Core certificates of deposit | 10,796 | 5,455 | 5,341 | 97.9 | 4,630 |  | 711 | 7.1 |
| Total core deposits | 31,521 | 19,721 | 11,800 | 59.8 | 11,509 |  | 291 | 0.9 |
| Other deposits | 6,410 | 4,730 | 1,680 | 35.5 | 1,342 |  | 338 | 5.6 |
| Total deposits | \$37,931 | \$24,451 | \$13,480 | 55.1\% | \$12,851 | \$ | 629 | 1.7\% |

(1) = non-merger related $/($ prior period + merger-related $)$

| (in thousands) | First Quarter |  | Change |  | Merger <br> Related | Merger Costs | Non-merger Related |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008 | 2007 | Amount | \% |  |  | Amount | \%(1) |
| Net interest income - FTE | \$382,326 | \$259,602 | \$122,724 | 47.3\% | \$151,592 |  | \$(28,868) | (7.0)\% |


| Non-interest Income |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Service charges on deposit accounts | \$ 72,668 | \$ 44,793 | \$ 27,875 | 62.2\% | \$ 24,110 | \$ 3,765 | 5.5\% |
| Trust services | 34,128 | 25,894 | 8,234 | 31.8 | 7,009 | 1,225 | 3.7 |
| Brokerage and insurance income | 36,560 | 16,082 | 20,478 | NM | 17,061 | 3,417 | 10.3 |
| Other service charges and fees | 20,741 | 13,208 | 7,533 | 57.0 | 5,800 | 1,733 | 9.1 |
| Bank owned life insurance income | 13,750 | 10,851 | 2,899 | 26.7 | 1,807 | 1,092 | 8.6 |
| Mortgage banking income (loss) | $(7,063)$ | 9,351 | $(16,414)$ | NM | 6,256 | $(22,670)$ | NM |
| Securities gains (losses) | 1,429 | 104 | 1,325 | NM | 283 | 1,042 | NM |
| Other income | 63,539 | 24,894 | 38,645 | NM | 6,390 | 32,255 | NM |
| Total non-interest income | \$235,752 | \$145,177 | \$ 90,575 | 62.4\% | \$ 68,716 | \$ 21,859 | 10.2\% |

(1) = non-merger related $/($ prior period + merger-related $)$

| Non-interest Expense |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Personnel costs | \$201,943 | \$134,639 | \$ 67,304 | 50.0\% | \$ 68,250 | \$2,675 | \$ $(3,621)$ | (1.8)\% |
| Outside data processing and other services | 34,361 | 21,814 | 12,547 | 57.5 | 12,262 | 2,814 | $(2,529)$ | (6.9) |
| Net occupancy | 33,243 | 19,908 | 13,335 | 67.0 | 10,184 | 454 | 2,697 | 8.8 |
| Equipment | 23,794 | 18,219 | 5,575 | 30.6 | 4,799 | 110 | 666 | 2.9 |
| Amortization of intangibles | 18,917 | 2,520 | 16,397 | NM | 16,481 | - | (84) | (0.4) |
| Marketing | 8,919 | 7,696 | 1,223 | 15.9 | 4,361 | 22 | $(3,160)$ | (26.2) |
| Professional services | 9,090 | 6,482 | 2,608 | 40.2 | 2,707 | (402) | 303 | 3.4 |
| Telecommunications | 6,245 | 4,126 | 2,119 | 51.4 | 2,224 | 594 | (699) | (10.1) |
| Printing and supplies | 5,622 | 3,242 | 2,380 | 73.4 | 1,374 | 47 | 959 | 20.6 |
| Other expense | 28,347 | 23,426 | 4,921 | 21.0 | 13,048 | (59) | $(8,068)$ | (22.2) |
| Total non-interest expense | \$370,481 | \$242,072 | \$128,409 | 53.0\% | \$135,690 | \$6,255 | \$ $(13,536)$ | (3.5)\% |

[^0]2008 First Quarter versus 2007 Fourth Quarter

| (in millions) | First Quarter | Fourth Quarter | Change |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2008 | 2007 | Amount | \% |
| Average Loans and Leases |  |  |  |  |
| Total commercial | \$22,630 | \$22,323 | \$ 307 | 1.4\% |
|  |  |  |  |  |
| Automobile loans and leases | 4,399 | 4,324 | 75 | 1.7 |
| Home equity | 7,274 | 7,297 | (23) | (0.3) |
| Residential mortgage | 5,351 | 5,437 | (86) | (1.6) |
| Other consumer | 713 | 728 | (15) | (2.1) |
| Total consumer | 17,737 | 17,786 | (49) | (0.3) |
| Total loans and leases | \$40,367 | \$40,109 | \$ 258 | 0.6\% |

$(1)=$ non-merger related $/($ prior period + merger-related $)$

$(1)=$ non-merger related $/($ prior period + merger-related $)$

| Non-interest Expense |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Personnel costs | \$201,943 | \$214,850 | \$(12,907) | (6.0)\% | \$(20,103) | \$ 7,196 | 3.7\% |
| Outside data processing and other services | 34,361 | 39,130 | $(4,769)$ | (12.2) | $(3,598)$ | $(1,171)$ | (3.3) |
| Net occupancy | 33,243 | 26,714 | 6,529 | 24.4 | (750) | 7,279 | 28.0 |
| Equipment | 23,794 | 22,816 | 978 | 4.3 | (65) | 1,043 | 4.6 |
| Amortization of intangibles | 18,917 | 20,163 | $(1,246)$ | (6.2) | - | $(1,246)$ | (6.2) |
| Marketing | 8,919 | 16,175 | $(7,256)$ | (44.9) | $(6,825)$ | (431) | (4.6) |
| Professional services | 9,090 | 14,464 | $(5,374)$ | (37.2) | $(3,755)$ | $(1,619)$ | (15.1) |
| Telecommunications | 6,245 | 8,513 | $(2,268)$ | (26.6) | (360) | $(1,908)$ | (23.4) |
| Printing and supplies | 5,622 | 6,594 | (972) | (14.7) | (996) | 24 | 0.4 |
| Other expense | 28,347 | 70,133 | $(41,786)$ | (59.6) | (897) | $(40,889)$ | (59.1) |
| Total non-interest expense | \$370,481 | \$439,552 | \$(69,071) | (15.7)\% | \$(37,349) | \$(31,722) | (7.9)\% |

[^1]
## Annualized data

Certain returns, yields, performance ratios, or quarterly growth rates are "annualized" in this presentation to represent an annual time period. This is done for analytical and decision-making purposes to better discern underlying performance trends when compared to full year or year-over-year amounts. For example, loan and deposit growth rates are most often expressed in terms of an annual rate like $8 \%$. As such, a $2 \%$ growth rate for a quarter would represent an annualized $8 \%$ growth rate.

Fully taxable equivalent interest income and net interest margin
Income from tax-exempt earnings assets is increased by an amount equivalent to the taxes that would have been paid if this income had been taxable at statutory rates. This adjustment puts all earning assets, most notably tax-exempt municipal securities and certain lease assets, on a common basis that facilitates comparison of results to results of competitors.

## Earnings per share equivalent data

Significant income or expense items may be expressed on a per common share basis. This is done for analytical and decision-making purposes to better discern underlying trends in total corporate earnings per share performance excluding the impact of such items. Investors may also find this information helpful in their evaluation of the company's financial performance against published earnings per share mean estimate amounts, which typically exclude the impact of significant items. Earnings per share equivalents are usually calculated by applying a $35 \%$ effective tax rate to a pre-tax amount to derive an after-tax amount, which is divided by the average shares outstanding during the respective reporting period. Occasionally, when the item involves special tax treatment, the after-tax amount is disclosed separately, with this then being the amount used to calculate the earnings per share equivalent.

## NM or nm

Percent changes of $100 \%$ or more are typically shown as "nm" or "not meaningful" unless required. Such large percent changes typically reflect the impact of unusual or particularly volatile items within the measured periods. Since the primary purpose of showing a percent change is for discerning underlying performance trends, such large percent changes are "not meaningful" for this purpose.

## About Huntington

Huntington Bancshares Incorporated is a $\$ 56$ billion regional bank holding company headquartered in Columbus, Ohio. Huntington has more than 142 years of serving the financial needs of its customers. Huntington's banking subsidiary, The Huntington National Bank, provides innovative retail and commercial financial products and services through over 600 regional banking offices in Indiana, Kentucky, Michigan, Ohio, Pennsylvania, and West Virginia. Huntington also offers retail and commercial financial services online at huntington.com; through its technologically advanced, 24 -hour telephone bank; and through its network of almost 1,400 ATMs. Selected financial service activities are also conducted in other states including: Dealer Sales offices in Arizona, Florida, Nevada, New Jersey, New York, Tennessee, and Texas; Private Financial and Capital Markets Group offices in Florida; and Mortgage Banking offices in Maryland and New Jersey. Sky Insurance offers retail and commercial insurance agency services in Ohio, Pennsylvania, Michigan, Indiana, and West Virginia. International banking services are made available through the headquarters office in Columbus, a limited purpose office located in the Cayman Islands, and another located in Hong Kong.

## HUNTINGTON BANCSHARES INCORPORATED

## Quarterly Key Statistics (1)

(Unaudited)

| (in thousands, except per share amounts) | 2008 |  | 2007 |  |  |  | Percent Changes vs. |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | First |  | Fourth |  | First | 4Q07 | 1Q07 |
| Net interest income | \$ | 376,824 | \$ | 382,933 | \$ | 255,555 | (1.6)\% | 47.5\% |
| Provision for credit losses |  | 88,650 |  | 512,082 |  | 29,406 | (82.7) | N.M. |
| Non-interest income |  | 235,752 |  | 170,557 |  | 145,177 | 38.2 | 62.4 |
| Non-interest expense |  | 370,481 |  | 439,552 |  | 242,072 | (15.7) | 53.0 |
| Income (Loss) before income taxes |  | 153,445 |  | $(398,144)$ |  | 129,254 | N.M. | 18.7 |
| Provision (Benefit) for income taxes |  | 26,377 |  | $(158,864)$ |  | 33,528 | N.M. | (21.3) |
| Net Income (Loss) | \$ | 127,068 | \$ | $(239,280)$ | \$ | 95,726 | N.M.\% | 32.7\% |
| Net income (loss) per common share - diluted | \$ | 0.35 | \$ | (0.65) | \$ | 0.40 | N.M.\% | (12.5)\% |
| Cash dividends declared per common share |  | 0.265 |  | 0.265 |  | 0.265 | - | - |
| Book value per common share at end of period |  | 16.13 |  | 16.24 |  | 12.95 | (0.7) | 24.6 |
| Tangible book value per common share at end of period |  | 7.08 |  | 7.13 |  | 10.37 | (0.7) | (31.7) |
| Average common shares - basic |  | 366,235 |  | 366,119 |  | 235,586 | - | 55.5 |
| Average common shares - diluted |  | 367,208 |  | 366,119 |  | 238,754 | 0.3 | 53.8 |
| Return on average assets |  | 0.93\% |  | (1.74)\% |  | 1.11\% |  |  |
| Return on average shareholders' equity |  | 8.7 |  | (15.3) |  | 12.9 |  |  |
| Return on average tangible shareholders' equity(2) |  | 22.0 |  | (30.7) |  | 16.4 |  |  |
| Net interest margin (3) |  | 3.23 |  | 3.26 |  | 3.36 |  |  |
| Efficiency ratio (4) |  | 57.0 |  | 73.5 |  | 59.2 |  |  |
| Effective tax rate (benefit) |  | 17.2 |  | (39.9) |  | 25.9 |  |  |
|  | \$ 40,367,336 |  | \$ 40,109,361 |  | \$ 26,204,133 |  | 0.6 | 54.0 |
| Average loans and leases - linked quarter annualized growth rate. |  | 2.6\% |  | 2.8\% |  | (1.5)\% |  |  |
| Average earning assets | \$ 47,656,509 |  | \$ 47,274,130 |  | \$ 31,274,869 |  | 0.8 | 52.4 |
| Average total assets | 54,884,214 |  | 54,480,021 |  | 34,929,961 |  | 0.7 | 57.1 |
| Average core deposits (5), (6) | 31,520,522 |  | 31,677,907 |  | 19,721,282 |  | (0.5) | 59.8 |
| Average core deposits - linked quarter annualized growth rate (5), (6) |  | (2.0)\% | 0.8\% |  | 1.5\% |  |  |  |
| Average shareholders' equity | \$ 5,874,656 |  | 6,211,206 |  |  | \$ 3,014,229 | (5.4) | 94.9 |
| Total assets at end of period | 56,051,969 |  | 54,697,468 |  | 34,979,299 |  | 2.5 | 60.2 |
| Total shareholders' equity at end of period | 5,906,579 |  | 5,949,140 |  | 3,051,360 |  | (0.7) | 93.6 |
| Net charge-offs (NCOs) |  | 48,449 |  | 377,907 |  | 18,118 | (87.2) | N.M. |
| NCOs as a \% of average loans and leases |  | 0.48\% |  | 3.77\% |  | 0.28\% |  |  |
| Nonaccrual loans and leases (NALs) | \$ | 377,361 | \$ | 319,771 | \$ | 157,330 | 18.0 | N.M. |
| NAL ratio (7) |  | 0.92 |  | 0.80\% |  | 0.60\% |  |  |
| Allowance for loan and lease losses (ALLL) as a \% of total loans and leases at the end of period |  | 1.53 |  | 1.44 |  | 1.08 |  |  |
| ALLL plus allowance for unfunded loan commitments and letters of credit as a $\%$ of total loans and leases at the end of period |  | 1.67 |  | 1.61 |  | 1.23 |  |  |
| ALLL as a \% of NALs |  | 166 |  | 181 |  | 180 |  |  |
| Tier 1 risk-based capital ratio (8) |  | 7.55 |  | 7.51 |  | 8.98 |  |  |
| Total risk-based capital ratio (8) |  | 10.86 |  | 10.85 |  | 12.82 |  |  |
| Tier 1 leverage ratio (8) |  | 6.82 |  | 6.77 |  | 8.24 |  |  |
| Average equity / assets |  | 10.70 |  | 11.40 |  | 8.63 |  |  |
| Tangible equity / assets (9) |  | 4.92 |  | 5.08 |  | 7.11 |  |  |

## N.M., not a meaningful value.

(1) Comparisons for presented periods are impacted by a number of factors. Refer to "Significant Items Influencing Financial Performance Comparisons".
(2) Net income less expense for amortization of intangibles for the period divided by average tangible common shareholders' equity. Average tangible common shareholders' equity equals average total common stockholders' equity less average intangible assets and goodwill. Expense for amortization of intangibles, as well as other intangible assets, are net of deferred tax liability, and calculated assuming a $35 \%$ tax rate.
(3) On a fully taxable equivalent (FTE) basis assuming a $35 \%$ tax rate.
(4) Non-interest expense less amortization of intangibles ( $\$ 18.9$ million in 1Q 2008, $\$ 20.2$ million in 4Q 2007, and $\$ 2.5$ million in 1Q 2007) divided by the sum of FTE net interest income and non-interest income excluding securities gains (losses).
(5) Includes non-interest bearing and interest bearing demand deposits, money market deposits, savings and other domestic time deposits, and core certificates of deposit.
(6) Beginning in the 2008 first quarter, IRA deposits greater than $\$ 100,000$ are reflected in "Savings and other domestic time deposits". Previously, these deposits were reflected in "Other domestic time deposits of $\$ 100,000$ or more". Prior period amounts have been reclassified to conform to the current period presentation.
(7) Nonaccruing loans and leases (NALs) divided by total loans and leases.
(8) March 31, 2008 figures are estimated. Based on an interim decision by the banking agencies on December 14, 2006, Huntington has excluded the impact of adopting Statement 158 from the regulatory capital calculations.
(9) At end of period. Tangible equity (total equity less goodwill and other intangible assets) divided by tangible assets (total assets less goodwill and other intangible assets). Other intangible assets are net of deferred tax.

## HUNTINGTON BANCSHARES INCORPORATED <br> Quarterly Financial Review <br> March 2008

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## Notes:

The preparation of financial statement data in conformity with accounting principals generally accepted in the United States requires management to make estimates and assumptions that affect amounts reported. Actual results could differ from those estimates. Certain prior period amounts have been reclassified to conform to the current period's presentation.

This document reflects the post-Sky merger organization structure effective on July 1, 2007. Accordingly, the balances presented include the impact of the acquisition from that date.
Beginning in the 2008 first quarter, IRA deposits greater than $\$ 100,000$ are reflected in "Savings and other domestic time deposits". Previously, these deposits were reflected in "Other domestic time deposits of $\$ 100,000$ or more". Prior period amounts have been reclassified to conform to the current period presentation.

## Huntington Bancshares Incorporated

## Consolidated Balance Sheets

| (in thousands, except number of shares) | $\begin{gathered} 2008 \\ \hline \text { March 31, } \\ \hline \text { (Unaudited) } \end{gathered}$ | 2007 |  | Change <br> March '08 vs '07 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | December 31, | March 31, | Amount | Percent |
|  |  |  | (Unaudited) |  |  |
| Assets |  |  |  |  |  |
| Cash and due from banks | \$ 1,242,422 | \$ 1,416,597 | \$ 867,256 | \$ 375,166 | 43.3\% |
| Federal funds sold and securities purchased under resale agreements | 1,038,820 | 592,649 | 701,951 | 336,869 | 48.0 |
| Interest bearing deposits in banks | 253,221 | 340,090 | 100,417 | 152,804 | N.M. |
| Trading account securities | 1,246,877 | 1,032,745 | 76,631 | 1,170,246 | N.M. |
| Loans held for sale | 632,266 | 494,379 | 277,538 | 354,728 | N.M. |
| Investment securities | 4,313,006 | 4,500,171 | 3,724,676 | 588,330 | 15.8 |
| Loans and leases (1) | 41,014,219 | 40,054,338 | 26,266,746 | 14,747,473 | 56.1 |
| Allowance for loan and lease losses | $(627,615)$ | $(578,442)$ | $(282,976)$ | $(344,639)$ | N.M. |
| Net loans and leases | 40,386,604 | 39,475,896 | 25,983,770 | 14,402,834 | 55.4 |
| Bank owned life insurance | 1,327,031 | 1,313,281 | 1,097,986 | 229,045 | 20.9 |
| Premises and equipment | 544,718 | 557,565 | 377,687 | 167,031 | 44.2 |
| Goodwill | 3,047,407 | 3,059,333 | 569,779 | 2,477,628 | N.M. |
| Other intangible assets | 409,055 | 427,970 | 57,165 | 351,890 | N.M. |
| Accrued income and other assets | 1,610,542 | 1,486,792 | 1,144,443 | 466,099 | 40.7 |
| Total Assets | \$ 56,051,969 | \$ 54,697,468 | \$ 34,979,299 | \$ 21,072,670 | 60.2\% |
|  |  |  |  |  |  |
| Liabilities and Shareholders' Equity |  |  |  |  |  |
| Liabilities |  |  |  |  |  |
| Deposits (2) | \$ 38,116,341 | \$ 37,742,921 | \$ 24,585,893 | \$ 13,530,448 | 55.0\% |
| Short-term borrowings | 3,336,738 | 2,843,638 | 1,577,732 | 1,759,006 | N.M. |
| Federal Home Loan Bank advances | 3,685,858 | 3,083,555 | 1,197,411 | 2,488,447 | N.M. |
| Other long-term debt | 1,907,881 | 1,937,078 | 2,173,818 | $(265,937)$ | (12.2) |
| Subordinated notes | 1,928,518 | 1,934,276 | 1,280,870 | 647,648 | 50.6 |
| Accrued expenses and other liabilities | 1,170,054 | 1,206,860 | 1,112,215 | 57,839 | 5.2 |
| Total Liabilities | 50,145,390 | 48,748,328 | 31,927,939 | 18,217,451 | 57.1 |
| Shareholders' equity |  |  |  |  |  |
| Preferred stock - authorized 6,617,808 shares; none outstanding | - | - | - | - | - |
| Common stock - |  |  |  |  |  |
| No par value and authorized $500,000,000$ shares; issued 236,301,562 shares; outstanding 235,713,500 shares. | - | - | 2,072,976 | (2,072,976) | N.M. |
| Par value of $\$ 0.01$ and authorized $1,000,000,000$ shares at March 31, 2008; issued $367,007,244$ and $367,000,815$ shares, respectively; outstanding $366,226,146$ and $366,261,676$ shares, respectively. | 3,670 | 3,670 | - | 3,670 | N.M. |
| Capital surplus | 5,241,033 | 5,237,783 | - | 5,241,033 | N.M. |
| Less 781,098; 739,139 and 588,062 treasury shares at cost, respectively | $(14,834)$ | $(14,391)$ | $(11,128)$ | $(3,706)$ | 33.3 |
| Accumulated other comprehensive loss | $(122,217)$ | $(49,611)$ | $(59,509)$ | $(62,708)$ | N.M. |
| Retained earnings | 798,927 | 771,689 | 1,049,021 | $(250,094)$ | (23.8) |
| Total Shareholders' Equity | 5,906,579 | 5,949,140 | 3,051,360 | 2,855,219 | 93.6 |
| Total Liabilities and Shareholders' Equity | \$ 56,051,969 | \$ 54,697,468 | \$ 34,979,299 | \$ 21,072,670 | 60.2\% |

[^2]
## Huntington Bancshares Incorporated

## Loans and Leases Composition

| (in thousands) |  |  | 2007 |  |  |  | Change <br> March '08 vs '07 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | March 31, |  | December 31, |  | March 31, |  | Amount |  | Percent |
|  | (Unaudited) |  | (Unaudited) |  |  |  |  |  |  |
| By Type |  |  |  |  |  |  |  |  |  |
| Commercial: |  |  |  |  |  |  |  |  |  |
| Middle market commercial and industrial | \$10,772,168 | 26.3\% | \$10,241,115 | 25.6 | \$ 6,181,645 | 23.5\% |  | \$ 4,590,523 | 74.3\% |
| Middle market commercial real estate: |  |  |  |  |  |  |  |  |  |
| Construction | 2,035,974 | 5.0 | 1,958,191 | 4.9 | 1,187,991 | 4.5 |  | 847,983 | 71.4 |
| Commercial | 6,108,593 | 14.9 | 5,855,240 | 14.6 | 2,811,772 | 10.7 |  | 3,296,821 | N.M. |
| Middle market commercial real estate | 8,144,567 | 19.9 | 7,813,431 | 19.5 | 3,999,763 | 15.2 |  | 4,144,804 | N.M. |
| Small business | 4,245,004 | 10.4 | 4,254,071 | 10.6 | 2,452,843 | 9.4 |  | 1,792,161 | 73.1 |
| Total commercial | 23,161,739 | 56.6 | 22,308,617 | 55.7 | 12,634,251 | 48.1 |  | 10,527,488 | 83.3 |
| Consumer: |  |  |  |  |  |  |  |  |  |
| Automobile loans | 3,491,369 | 8.5 | 3,114,029 | 7.8 | 2,251,215 | 8.6 |  | 1,240,154 | 55.1 |
| Automobile leases | 999,629 | 2.4 | 1,179,505 | 2.9 | 1,623,758 | 6.2 |  | $(624,129)$ | (38.4) |
| Home equity | 7,296,448 | 17.8 | 7,290,063 | 18.2 | 4,914,462 | 18.7 |  | 2,381,986 | 48.5 |
| Residential mortgage | 5,366,414 | 13.1 | 5,447,126 | 13.6 | 4,405,943 | 16.8 |  | 960,471 | 21.8 |
| Other loans | 698,620 | 1.6 | 714,998 | 1.8 | 437,117 | 1.6 |  | 261,503 | 59.8 |
| Total consumer | 17,852,480 | 43.4 | 17,745,721 | 44.3 | 13,632,495 | 51.9 |  | 4,219,985 | 31.0 |
| Total loans and leases | \$41,014,219 | 100.0\% | \$40,054,338 | 100.0 | \$26,266,746 | 100.0 |  | \$14,747,473 | 56.1 |
| By Business Segment |  |  |  |  |  |  |  |  |  |
| Regional Banking: |  |  |  |  |  |  |  |  |  |
| Central Ohio | \$ 5,229,075 | 12.7\% | \$ 5,110,270 | 12.8 | \$ 3,669,569 | 14.0\% |  | \$ 1,559,506 | 42.5\% |
| Northwest Ohio | 2,280,255 | 5.6 | 2,284,141 | 5.7 | 455,075 | 1.7 |  | 1,825,180 | N.M. |
| Greater Cleveland | 3,194,533 | 7.8 | 3,097,120 | 7.7 | 2,019,820 | 7.7 |  | 1,174,713 | 58.2 |
| Greater Akron/Canton | 2,058,031 | 5.0 | 2,020,447 | 5.0 | 1,318,932 | 5.0 |  | 739,099 | 56.0 |
| Southern Ohio/Kentucky | 2,900,259 | 7.1 | 2,659,870 | 6.6 | 2,159,407 | 8.2 |  | 740,852 | 34.3 |
| Mahoning Valley | 893,317 | 2.2 | 927,918 | 2.3 | - | - |  | 893,317 | - |
| Ohio Valley | 870,833 | 2.1 | 870,276 | 2.2 | - | - |  | 870,833 | - |
| West Michigan | 2,535,359 | 6.2 | 2,477,617 | 6.2 | 2,453,300 | 9.3 |  | 82,059 | 3.3 |
| East Michigan | 1,766,750 | 4.3 | 1,750,171 | 4.4 | 1,646,028 | 6.3 |  | 120,722 | 7.3 |
| Western Pennsylvania | 1,031,319 | 2.5 | 1,053,685 | 2.6 | - | - |  | 1,031,319 | - |
| Pittsburgh | 926,487 | 2.3 | 900,789 | 2.2 | - | - |  | 926,487 | - |
| Central Indiana | 1,507,934 | 3.7 | 1,421,116 | 3.5 | 971,186 | 3.7 |  | 536,748 | 55.3 |
| West Virginia | 1,158,915 | 2.8 | 1,155,719 | 2.9 | 1,109,197 | 4.2 |  | 49,718 | 4.5 |
| Other Regional | 6,251,173 | 15.3 | 6,176,485 | 15.6 | 3,691,557 | 14.1 |  | 2,559,616 | 69.3 |
| Regional Banking | 32,604,240 | 79.5 | 31,905,624 | 79.7 | 19,494,071 | 74.2 |  | 13,110,169 | 67.3 |
| Dealer Sales | 5,862,116 | 14.3 | 5,563,415 | 13.9 | 4,903,370 | 18.7 |  | 958,746 | 19.6 |
| Private Financial and Capital Markets Group | 2,547,863 | 6.2 | 2,585,299 | 6.4 | 1,869,305 | 7.1 |  | 678,558 | 36.3 |
| Treasury / Other | - | - | - | - | - | - |  | - | - |
| Total loans and leases | \$41,014,219 | 100.0\% | \$40,054,338 | 100.0 | \$26,266,746 | 100.0\% |  | 14,747,473 | 56.1\% |

N.M., not a meaningful value.

## Huntington Bancshares Incorporated

## Deposit Composition

| (in thousands) | 2008 |  | 2007 |  |  |  | Change <br> March '08 vs ' 07 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | March 31, |  | December 31, |  | March 31, |  | Amount |  | Percent |
|  | (Una |  |  |  | (Una |  |  |  |  |
| By Type |  |  |  |  |  |  |  |  |  |
| Demand deposits -non-interest bearing | \$ 5,160,068 | 13.5\% | \$ 5,371,747 | 14.2\% | \$ 3,696,231 | 15.0\% |  | \$ 1,463,837 | 39.6\% |
| Demand deposits interest bearing | 4,040,747 | 10.6 | 4,048,873 | 10.7 | 2,486,304 | 10.1 |  | 1,554,443 | 62.5 |
| Money market deposits | 6,681,412 | 17.5 | 6,643,242 | 17.6 | 5,568,104 | 22.6 |  | 1,113,308 | 20.0 |
| Savings and other domestic deposits | 5,083,046 | 13.3 | 4,968,615 | 13.2 | 2,947,786 | 12.0 |  | 2,135,260 | 72.4 |
| Core certificates of deposit | 10,582,394 | 27.8 | 10,736,146 | 28.4 | 5,408,289 | 22.0 |  | 5,174,105 | 95.7 |
| Total core deposits | 31,547,667 | 82.7 | 31,768,623 | 84.1 | 20,106,714 | 81.7 |  | 11,440,953 | 56.9 |
| Other domestic deposits of $\$ 100,000$ or more | 2,160,339 | 5.7 | 1,870,730 | 5.0 | 1,218,498 | 5.0 |  | 941,841 | 77.3 |
| Brokered deposits and negotiable CDs | 3,361,957 | 8.8 | 3,376,854 | 8.9 | 2,721,927 | 11.1 |  | 640,030 | 23.5 |
| Deposits in foreign offices | 1,046,378 | 2.8 | 726,714 | 2.0 | 538,754 | 2.2 |  | 507,624 | 94.2 |
| Total deposits | \$38,116,341 | 100.0\% | \$37,742,921 | 100.0\% | \$24,585,893 | 100.0\% |  | \$13,530,448 | 55.0\% |
| Total core deposits: |  |  |  |  |  |  |  |  |  |
| Commercial | \$ 8,715,690 | 27.6\% | \$ 9,017,852 | 28.4\% | \$ 6,314,309 | 31.4\% |  | \$ 2,401,381 | 38.0\% |
| Personal | 22,831,977 | 72.4 | 22,750,771 | 71.6 | 13,792,405 | 68.6 |  | 9,039,572 | 65.5 |
| Total core deposits | \$31,547,667 | 100.0\% | \$31,768,623 | 100.0\% | \$20,106,714 | 100.0\% |  | \$11,440,953 | 56.9\% |
| By Business Segment |  |  |  |  |  |  |  |  |  |
| Regional Banking: |  |  |  |  |  |  |  |  |  |
| Central Ohio | \$ 6,665,031 | 17.5\% | \$ 6,332,143 | 16.8\% | \$ 4,984,215 | 20.3\% |  | \$ 1,680,816 | 33.7\% |
| Northwest Ohio | 2,798,377 | 7.3 | 2,837,735 | 7.5 | 1,062,255 | 4.3 |  | 1,736,122 | N.M. |
| Greater Cleveland | 3,263,713 | 8.6 | 3,194,780 | 8.5 | 2,020,165 | 8.2 |  | 1,243,548 | 61.6 |
| Greater Akron/Canton | 2,660,216 | 7.0 | 2,636,564 | 7.0 | 1,909,677 | 7.8 |  | 750,539 | 39.3 |
| Southern Ohio/Kentucky | 2,676,381 | 7.0 | 2,628,766 | 7.0 | 2,353,129 | 9.6 |  | 323,252 | 13.7 |
| Mahoning Valley | 1,583,723 | 4.2 | 1,550,676 | 4.1 | - | - |  | 1,583,723 | - |
| Ohio Valley | 1,291,747 | 3.4 | 1,289,027 | 3.4 | - | - |  | 1,291,747 | - |
| West Michigan | 2,937,318 | 7.7 | 2,919,926 | 7.7 | 2,826,489 | 11.5 |  | 110,829 | 3.9 |
| East Michigan | 2,445,148 | 6.4 | 2,442,354 | 6.5 | 2,460,100 | 10.0 |  | $(14,952)$ | (0.6) |
| Western Pennsylvania | 1,630,114 | 4.3 | 1,643,483 | 4.4 | - | - |  | 1,630,114 | - |
| Pittsburgh | 956,254 | 2.5 | 948,451 | 2.5 | - | - |  | 956,254 | - |
| Central Indiana | 1,881,781 | 4.9 | 1,896,433 | 5.0 | 903,119 | 3.7 |  | 978,662 | N.M. |
| West Virginia | 1,584,233 | 4.2 | 1,589,903 | 4.2 | 1,547,095 | 6.3 |  | 37,138 | 2.4 |
| Other Regional | 781,967 | 2.1 | 771,261 | 2.0 | 571,095 | 2.3 |  | 210,872 | 36.9 |
| Regional Banking | 33,156,003 | 87.0 | 32,681,502 | 86.6 | 20,637,339 | 83.9 |  | 12,518,664 | 60.7 |
| Dealer Sales | 55,557 | 0.1 | 58,196 | 0.2 | 54,644 | 0.2 |  | 913 | 1.7 |
| Private Financial and Capital Markets Group | 1,542,631 | 4.0 | 1,626,043 | 4.3 | 1,174,618 | 4.8 |  | 368,013 | 31.3 |
| Treasury / Other (1) | 3,362,150 | 8.9 | 3,377,180 | 8.9 | 2,719,292 | 11.1 |  | 642,858 | 23.6 |
| Total deposits | \$38,116,341 | 100.0\% | \$37,742,921 | 100.0\% | \$24,585,893 | 100.0\% |  | \$13,530,448 | 55.0\% |

[^3][^4]
## Huntington Bancshares Incorporated

## Consolidated Quarterly Average Balance Sheets

(Unaudited)

| Fully taxable equivalent basis (in millions) | Average Balances |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008 |  | 2007 |  |  |  |  |  |  |  |
|  | First |  | Fourth |  | Third |  | Second |  | First |  |
| Assets |  |  |  |  |  |  |  |  |  |  |
| Interest bearing deposits in banks | \$ | 293 | \$ | 324 | \$ | 292 | \$ | 259 | \$ | 93 |
| Trading account securities |  | 1,186 |  | 1,122 |  | 1,149 |  | 230 |  | 48 |
| Federal funds sold and securities <br> purchased under resale <br> $\begin{array}{llllll}\text { agreements } & 769 & 730 & 557 & 574 & 503\end{array}$ |  |  |  |  |  |  |  |  |  |  |
| Loans held for sale |  | 565 |  | 493 |  | 419 |  | 291 |  | 242 |
| Investment securities: |  |  |  |  |  |  |  |  |  |  |
| Taxable |  | 3,774 |  | 3,807 |  | 3,951 |  | 3,253 |  | 3,595 |
| Tax-exempt |  | 703 |  | 689 |  | 675 |  | 629 |  | 591 |
| Total investment securities |  | 4,477 |  | 4,496 |  | 4,626 |  | 3,882 |  | 4,186 |
| Loans and leases: (1) |  |  |  |  |  |  |  |  |  |  |
| Commercial: |  |  |  |  |  |  |  |  |  |  |
| Middle market commercial and industrial |  | 10,506 |  | 10,445 |  | 10,328 |  | 6,227 |  | 6,084 |
| Middle market commercial real estate: |  |  |  |  |  |  |  |  |  |  |
| Construction |  | 1,999 |  | 1,870 |  | 1,784 |  | 1,246 |  | 1,151 |
| Commercial |  | 5,912 |  | 5,801 |  | 5,637 |  | 2,872 |  | 2,775 |
| Middle market commercial real estate |  | 7,911 |  | 7,671 |  | 7,421 |  | 4,118 |  | 3,926 |
| Small business |  | 4,213 |  | 4,207 |  | 4,267 |  | 2,473 |  | 2,449 |
| Total commercial |  | 22,630 |  | 22,323 |  | 22,016 |  | 12,818 |  | 12,459 |
| Consumer: |  |  |  |  |  |  |  |  |  |  |
| Automobile loans |  | 3,309 |  | 3,052 |  | 2,931 |  | 2,322 |  | 2,215 |
| Automobile leases |  | 1,090 |  | 1,272 |  | 1,423 |  | 1,551 |  | 1,698 |
| Automobile loans and leases |  | 4,399 |  | 4,324 |  | 4,354 |  | 3,873 |  | 3,913 |
| Home equity |  | 7,274 |  | 7,297 |  | 7,468 |  | 4,973 |  | 4,913 |
| Residential mortgage |  | 5,351 |  | 5,437 |  | 5,456 |  | 4,351 |  | 4,496 |
| Other loans |  | 713 |  | 728 |  | 534 |  | 424 |  | 422 |
| Total consumer |  | 17,737 |  | 17,786 |  | 17,812 |  | 13,621 |  | 13,744 |
| Total loans and leases |  | 40,367 |  | 40,109 |  | 39,828 |  | 26,439 |  | 26,203 |
| Allowance for loan and lease losses |  | (630) |  | (474) |  | (475) |  | (297) |  | (278) |
| Net loans and leases |  | 39,737 |  | 39,635 |  | 39,353 |  | 26,142 |  | 25,925 |
| Total earning assets |  | 47,657 |  | 47,274 |  | 46,871 |  | 31,675 |  | 31,275 |
| Cash and due from banks |  | 1,036 |  | 1,098 |  | 1,111 |  | 748 |  | 826 |
| Intangible assets |  | 3,472 |  | 3,440 |  | 3,337 |  | 626 |  | 627 |
| All other assets |  | 3,350 |  | 3,142 |  | 3,124 |  | 2,398 |  | 2,480 |
| Total Assets | \$ | 54,885 | \$ | 54,480 | \$ | 53,968 | \$ | 35,150 | \$ | 34,930 |

## Liabilities and Shareholders' Equity

Deposits:

| Deposits: |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & \text { Demand deposits - non- } \\ & \text { interest bearing } \end{aligned}$ | \$ | 5,034 | \$ | 5,218 | \$ | 5,384 | \$ | 3,591 | \$ | 3,530 |
| Demand deposits - interest bearing |  | 3,934 |  | 3,929 |  | 3,808 |  | 2,404 |  | 2,349 |
| Money market deposits |  | 6,753 |  | 6,845 |  | 6,869 |  | 5,466 |  | 5,489 |
| Savings and other domestic deposits |  | 5,004 |  | 5,012 |  | 5,127 |  | 2,931 |  | 2,898 |
| Core certificates of deposit |  | 10,796 |  | 10,674 |  | 10,425 |  | 5,591 |  | 5,455 |
| Total core deposits |  | 31,521 |  | 31,678 |  | 31,613 |  | 19,983 |  | 19,721 |
| Other domestic deposits of $\$ 100,000$ or more |  | 1,983 |  | 1,731 |  | 1,610 |  | 1,056 |  | 1,148 |
| Brokered deposits and negotiable CDs |  | 3,542 |  | 3,518 |  | 3,728 |  | 2,682 |  | 3,020 |
| Deposits in foreign offices |  | 885 |  | 748 |  | 701 |  | 552 |  | 562 |
| Total deposits |  | 37,931 |  | 37,675 |  | 37,652 |  | 24,273 |  | 24,451 |
| Short-term borrowings |  | 2,772 |  | 2,489 |  | 2,542 |  | 2,075 |  | 1,863 |
| Federal Home Loan Bank advances |  | 3,389 |  | 3,070 |  | 2,553 |  | 1,329 |  | 1,128 |
| Subordinated notes and other longterm debt |  | 3,814 |  | 3,875 |  | 3,912 |  | 3,470 |  | 3,487 |
| Total interest bearing liabilities |  | 42,872 |  | 41,891 |  | 41,275 |  | 27,556 |  | 27,399 |
| All other liabilities |  | 1,104 |  | 1,160 |  | 1,103 |  | 960 |  | 987 |
| Shareholders' equity |  | 5,875 |  | 6,211 |  | 6,206 |  | 3,043 |  | 3,014 |
| Total Liabilities and Shareholders' Equity | \$ | 54,885 | \$ | 54,480 | \$ | 53,968 | \$ | 35,150 | \$ | 34,930 |


| $\begin{gathered} \text { Change } \\ 1 \mathrm{Q} 08 \text { vs } 1 \mathrm{Q} 07 \\ \hline \end{gathered}$ |  |  |
| :---: | :---: | :---: |
| Amount |  | Percent |
| \$ | 200 | N.M.\% |
|  | 1,138 | N.M. |
|  | 266 | 52.9 |
|  | 323 | N.M. |
|  | 179 | 5.0 |
|  | 112 | 19.0 |
|  | 291 | 7.0 |
|  | 4,422 | 72.7 |
|  | 848 | 73.7 |
|  | 3,137 | N.M. |
|  | 3,985 | N.M. |
|  | 1,764 | 72.0 |
|  | 10,171 | 81.6 |
|  | 1,094 | 49.4 |
|  | (608) | (35.8) |
|  | 486 | 12.4 |
|  | 2,361 | 48.1 |
|  | 855 | 19.0 |
|  | 291 | 69.0 |
|  | 3,993 | 29.1 |
|  | 14,164 | 54.1 |
|  | (352) | N.M. |
|  | 13,812 | 53.3 |
|  | 16,382 | 52.4 |
|  | 210 | 25.4 |
|  | 2,845 | N.M. |
|  | 870 | 35.1 |
| \$ | 19,955 | 57.1\% |
| \$ | 1,504 | 42.6\% |
|  | 1,585 | 67.5 |
|  | 1,264 | 23.0 |
|  | 2,106 | 72.7 |
|  | 5,341 | 97.9 |
|  | 11,800 | 59.8 |
|  | 835 | 72.7 |
|  | 522 | 17.3 |
|  | 323 | 57.5 |
|  | 13,480 | 55.1 |
|  | 909 | 48.8 |
|  | 2,261 | N.M. |
|  | 327 | 9.4 |
|  | 15,473 | 56.5 |
|  | 117 | 11.9 |
|  | 2,861 | 94.9 |
| \$ | 19,955 | 57.1\% |

(1) For purposes of this analysis, nonaccrual loans are reflected in the average balances of loans.

## Huntington Bancshares Incorporated

## Consolidated Quarterly Net Interest Margin Analysis

(Unaudited)

| Fully taxable equivalent basis (1) | Average Rates (2) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008 | 2007 |  |  |  |
|  | First | Fourth | Third | Second | First |
| Assets |  |  |  |  |  |
| Interest bearing deposits in banks | 3.97\% | 4.30\% | 4.69\% | 6.47\% | 5.13\% |
| Trading account securities | 5.27 | 5.72 | 6.01 | 5.74 | 5.27 |
| Federal funds sold and securities purchased under resale agreements | 3.07 | 4.59 | 5.26 | 5.28 | 5.24 |
| Loans held for sale | 5.41 | 5.86 | 5.13 | 5.79 | 6.27 |
| Investment securities: |  |  |  |  |  |
| Taxable | 5.71 | 5.98 | 6.09 | 6.11 | 6.13 |
| Tax-exempt | 6.75 | 6.74 | 6.78 | 6.69 | 6.66 |
| Total investment securities | 5.88 | 6.10 | 6.19 | 6.20 | 6.21 |


| Loans and leases: (3) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial: |  |  |  |  |  |
| Middle market commercial and industrial | 6.16 | 6.81 | 7.79 | 7.39 | 7.49 |
| Middle market commercial real estate: |  |  |  |  |  |
| Construction | 5.82 | 7.21 | 7.68 | 7.62 | 8.41 |
| Commercial | 6.07 | 6.98 | 7.62 | 7.34 | 7.64 |
| Middle market commercial real estate | 6.01 | 7.04 | 7.64 | 7.42 | 7.87 |
| Small business | 7.02 | 7.44 | 7.49 | 7.30 | 7.24 |
| Total commercial | 6.27 | 7.00 | 7.68 | 7.38 | 7.56 |
| Consumer: |  |  |  |  |  |
| Automobile loans | 7.25 | 7.31 | 7.25 | 7.10 | 6.92 |
| Automobile leases | 5.53 | 5.52 | 5.56 | 5.34 | 5.25 |
| Automobile loans and leases | 6.82 | 6.78 | 6.70 | 6.39 | 6.25 |
| Home equity | 7.21 | 7.81 | 7.94 | 7.63 | 7.67 |
| Residential mortgage | 5.86 | 5.88 | 6.06 | 5.61 | 5.54 |
| Other loans | 10.43 | 10.91 | 11.48 | 9.57 | 9.52 |
| Total consumer | 6.84 | 7.10 | 7.17 | 6.69 | 6.58 |
| Total loans and leases | 6.51 | 7.05 | 7.45 | 7.03 | 7.05 |
| Total earning assets | 6.40 $\%$ | 6.88\% | 7.25\% | 6.92\% | $\underline{6.98 \%}$ |

## Liabilities and Shareholders' Equity

Deposits:

| Demand deposits - non-interest bearing | -\% | -\% | -\% | -\% | -\% |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Demand deposits - interest bearing | 0.82 | 1.14 | 1.53 | 1.22 | 1.21 |
| Money market deposits | 2.83 | 3.67 | 3.78 | 3.85 | 3.78 |
| Savings and other domestic deposits | 2.27 | 2.54 | 2.54 | 2.23 | 2.09 |
| Core certificates of deposit | 4.68 | 4.83 | 4.99 | 4.79 | 4.72 |
| Total core deposits | 3.18 | 3.55 | 3.69 | 3.50 | 3.42 |
| Other domestic deposits of \$100,000 or more | 4.39 | 4.99 | 4.79 | 5.31 | 5.34 |
| Brokered deposits and negotiable CDs | 4.43 | 5.24 | 5.42 | 5.53 | 5.50 |
| Deposits in foreign offices | 2.16 | 3.27 | 3.29 | 3.16 | 2.99 |
| Total deposits | 3.36 | 3.80 | 3.94 | 3.84 | 3.81 |
| Short-term borrowings | 2.78 | 3.74 | 4.10 | 4.50 | 4.32 |
| Federal Home Loan Bank advances | 3.94 | 5.03 | 5.31 | 4.76 | 4.44 |
| Subordinated notes and other long-term debt | 5.12 | 5.93 | 6.15 | 5.96 | 5.77 |
| Total interest bearing liabilities | 3.53 $\%$ | 4.09\% | 4.24\% | 4.20\% | 4.14\% |
| Net interest rate spread | 2.87\% | 2.79\% | 3.01\% | 2.72\% | 2.84\% |
| Impact of non-interest bearing funds on margin | 0.36 | 0.47 | 0.51 | 0.54 | 0.52 |
| Net interest margin | 3.23\% | 3.26\% | 3.52\% | 3.26\% | 3.36\% |

[^5]
## Huntington Bancshares Incorporated

Quarterly Average Loans and Leases and Deposit
Composition By Business Segment
(Unaudited)

| (in millions) | Average Balances |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008 |  | 2007 |  |  |  |  |  |  |  |
|  | First |  | Fourth |  | Third |  | Second |  | First |  |
| Loans and direct financing leases (1) |  |  |  |  |  |  |  |  |  |  |
| Regional Banking: |  |  |  |  |  |  |  |  |  |  |
| Central Ohio | \$ | 5,099 | \$ | 5,011 | \$ | 4,910 | \$ | 3,644 | \$ | 3,601 |
| Northwest Ohio |  | 2,295 |  | 2,318 |  | 2,331 |  | 452 |  | 455 |
| Greater Cleveland |  | 3,148 |  | 3,079 |  | 2,993 |  | 2,064 |  | 1,964 |
| Greater Akron/Canton |  | 2,021 |  | 2,037 |  | 2,024 |  | 1,328 |  | 1,326 |
| Southern Ohio/Kentucky |  | 2,782 |  | 2,576 |  | 2,527 |  | 2,205 |  | 2,181 |
| Mahoning Valley |  | 888 |  | 925 |  | 871 |  | - |  | - |
| Ohio Valley |  | 870 |  | 867 |  | 759 |  | - |  | - |
| West Michigan |  | 2,508 |  | 2,470 |  | 2,484 |  | 2,447 |  | 2,441 |
| East Michigan |  | 1,734 |  | 1,767 |  | 1,750 |  | 1,639 |  | 1,626 |
| Western Pennsylvania |  | 1,032 |  | 1,092 |  | 1,069 |  | - |  | - |
| Pittsburgh |  | 909 |  | 896 |  | 912 |  | - |  | - |
| Central Indiana |  | 1,463 |  | 1,397 |  | 1,406 |  | 982 |  | 959 |
| West Virginia |  | 1,160 |  | 1,135 |  | 1,163 |  | 1,128 |  | 1,106 |
| Other Regional |  | 6,185 |  | 6,500 |  | 6,754 |  | 3,774 |  | 3,780 |
| Regional Banking |  | 32,094 |  | 32,070 |  | 31,953 |  | 19,663 |  | 19,439 |
| Dealer Sales |  | 5,720 |  | 5,515 |  | 5,376 |  | 4,888 |  | 4,917 |
| Private Financial and Capital Markets Group |  | 2,553 |  | 2,524 |  | 2,499 |  | 1,888 |  | 1,847 |
| Treasury / Other |  | - |  | - |  | - |  | - |  | - |
| Total loans and direct financing leases | \$ | 40,367 | \$ | 40,109 | \$ | 39,828 | \$ | 26,439 | \$ | 26,203 |

Deposit composition (1)

| Regional Banking: |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Central Ohio | \$ | 6,359 | \$ | 6,169 | \$ | 6,026 | \$ | 4,962 | \$ | 4,889 |
| Northwest Ohio |  | 2,828 |  | 2,825 |  | 2,856 |  | 1,070 |  | 1,061 |
| Greater Cleveland |  | 3,189 |  | 3,089 |  | 2,969 |  | 2,024 |  | 2,005 |
| Greater Akron/Canton |  | 2,669 |  | 2,634 |  | 2,613 |  | 1,898 |  | 1,903 |
| Southern Ohio/Kentucky |  | 2,655 |  | 2,644 |  | 2,564 |  | 2,333 |  | 2,285 |
| Mahoning Valley |  | 1,542 |  | 1,550 |  | 1,562 |  | - |  | - |
| Ohio Valley |  | 1,284 |  | 1,345 |  | 1,380 |  | - |  | - |
| West Michigan |  | 2,904 |  | 2,925 |  | 2,868 |  | 2,784 |  | 2,790 |
| East Michigan |  | 2,420 |  | 2,404 |  | 2,423 |  | 2,397 |  | 2,431 |
| Western Pennsylvania |  | 1,631 |  | 1,655 |  | 1,695 |  | - |  | - |
| Pittsburgh |  | 963 |  | 946 |  | 943 |  | - |  | - |
| Central Indiana |  | 1,888 |  | 1,940 |  | 1,831 |  | 854 |  | 870 |
| West Virginia |  | 1,594 |  | 1,567 |  | 1,562 |  | 1,535 |  | 1,533 |
| Other Regional |  | 823 |  | 759 |  | 861 |  | 537 |  | 452 |
| Regional Banking |  | 32,749 |  | 32,452 |  | 32,153 |  | 20,394 |  | 20,219 |
| Dealer Sales |  | 54 |  | 59 |  | 56 |  | 55 |  | 52 |
| Private Financial and Capital Markets Group |  | 1,583 |  | 1,629 |  | 1,645 |  | 1,142 |  | 1,148 |
| Treasury / Other |  | 3,545 |  | 3,535 |  | 3,798 |  | 2,682 |  | 3,032 |
| Total deposits | \$ | 37,931 | \$ | 37,675 | \$ | 37,652 | \$ | 24,273 | \$ | 24,451 |


| $\begin{gathered} \text { Change } \\ 1 \mathrm{Q} 08 \text { vs } 1 \mathrm{Q} 07 \\ \hline \end{gathered}$ |  |  |
| :---: | :---: | :---: |
| Amount |  | Percent |
| \$ | 1,498 | 41.6\% |
|  | 1,840 | N.M. |
|  | 1,184 | 60.3 |
|  | 695 | 52.4 |
|  | 601 | 27.6 |
|  | 888 | - |
|  | 870 | - |
|  | 67 | 2.7 |
|  | 108 | 6.6 |
|  | 1,032 | - |
|  | 909 | - |
|  | 504 | 52.6 |
|  | 54 | 4.9 |
|  | 2,405 | 63.6 |
|  | 12,655 | 65.1 |
|  | 803 | 16.3 |
|  | 706 | 38.2 |
|  | - | - |
| \$ | 14,164 | 54.1\% |
| \$ | 1,470 | 30.1\% |
|  | 1,767 | N.M. |
|  | 1,184 | 59.1 |
|  | 766 | 40.3 |
|  | 370 | 16.2 |
|  | 1,542 | - |
|  | 1,284 | - |
|  | 114 | 4.1 |
|  | (11) | (0.5) |
|  | 1,631 | - |
|  | 963 | - |
|  | 1,018 | N.M. |
|  | 61 | 4.0 |
|  | 371 | 82.1 |
|  | 12,530 | 62.0 |
|  | 2 | 3.8 |
|  | 435 | 37.9 |
|  | 513 | 16.9 |
| \$ | 13,480 | 55.1\% |

N.M., not a meaningful value.
(1) Prior period amounts have been reclassified to conform to the current period presentation.

## Huntington Bancshares Incorporated

## Selected Quarterly Income Statement Data (1)

(Unaudited)

| (in thousands, except per share amounts) | 2008 | 2007 |  |  |  | 1 Q 08 vs 1 Q 07 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | First | Fourth | Third | Second | First | Amount | Percent |
| Interest income | \$ 753,411 | \$ 814,398 | \$ 851,155 | \$ 542,461 | \$ 534,949 | \$ 218,462 | 40.8\% |
| Interest expense | 376,587 | 431,465 | 441,522 | 289,070 | 279,394 | 97,193 | 34.8 |
| Net interest income | 376,824 | 382,933 | 409,633 | 253,391 | 255,555 | 121,269 | 47.5 |
| Provision for credit losses | 88,650 | 512,082 | 42,007 | 60,133 | 29,406 | 59,244 | N.M. |
| Net interest income (loss) after provision for credit losses | 288,174 | $(129,149)$ | 367,626 | 193,258 | 226,149 | 62,025 | 27.4 |
| Service charges on deposit accounts | 72,668 | 81,276 | 78,107 | 50,017 | 44,793 | 27,875 | 62.2 |
| Trust services | 34,128 | 35,198 | 33,562 | 26,764 | 25,894 | 8,234 | 31.8 |
| Brokerage and insurance income | 36,560 | 30,288 | 28,806 | 17,199 | 16,082 | 20,478 | N.M. |
| Other service charges and fees | 20,741 | 21,891 | 21,045 | 14,923 | 13,208 | 7,533 | 57.0 |
| Bank owned life insurance income | 13,750 | 13,253 | 14,847 | 10,904 | 10,851 | 2,899 | 26.7 |
| Mortgage banking (loss) income | $(7,063)$ | 3,702 | 9,629 | 7,122 | 9,351 | $(16,414)$ | N.M. |
| Securities gains (losses) | 1,429 | $(11,551)$ | $(13,152)$ | $(5,139)$ | 104 | 1,325 | N.M. |
| Other income (2) | 63,539 | $(3,500)$ | 31,830 | 34,403 | 24,894 | 38,645 | N.M. |
| Total non-interest income | 235,752 | 170,557 | 204,674 | 156,193 | 145,177 | 90,575 | 62.4 |
| Personnel costs | 201,943 | 214,850 | 202,148 | 135,191 | 134,639 | 67,304 | 50.0 |
| Outside data processing and other services | 34,361 | 39,130 | 40,600 | 25,701 | 21,814 | 12,547 | 57.5 |
| Net occupancy | 33,243 | 26,714 | 33,334 | 19,417 | 19,908 | 13,335 | 67.0 |
| Equipment | 23,794 | 22,816 | 23,290 | 17,157 | 18,219 | 5,575 | 30.6 |
| Amortization of intangibles | 18,917 | 20,163 | 19,949 | 2,519 | 2,520 | 16,397 | N.M. |
| Marketing | 8,919 | 16,175 | 13,186 | 8,986 | 7,696 | 1,223 | 15.9 |
| Professional services | 9,090 | 14,464 | 11,273 | 8,101 | 6,482 | 2,608 | 40.2 |
| Telecommunications | 6,245 | 8,513 | 7,286 | 4,577 | 4,126 | 2,119 | 51.4 |
| Printing and supplies | 5,622 | 6,594 | 4,743 | 3,672 | 3,242 | 2,380 | 73.4 |
| Other expense (2) | 28,347 | 70,133 | 29,754 | 19,334 | 23,426 | 4,921 | 21.0 |
| Total non-interest expense | 370,481 | 439,552 | 385,563 | 244,655 | 242,072 | 128,409 | 53.0 |
| Income (Loss) before income taxes | 153,445 | $(398,144)$ | 186,737 | 104,796 | 129,254 | 24,191 | 18.7 |
| Provision (Benefit) for income taxes | 26,377 | $(158,864)$ | 48,535 | 24,275 | 33,528 | $(7,151)$ | (21.3) |
| Net income (loss) | \$ 127,068 | \$ (239,280) | \$ 138,202 | \$ 80,521 | \$ 95,726 | \$ 31,342 | $\underline{ }$ |
|  |  |  |  |  |  |  |  |
| Average common shares - diluted | 367,208 | 366,119 | 368,280 | 239,008 | 238,754 | 128,454 | 53.8\% |
| Per common share |  |  |  |  |  |  |  |
| Net income (loss) - diluted | \$ 0.35 | \$ (0.65) | \$ 0.38 | \$ 0.34 | \$ 0.40 | \$ (0.05) | (12.5) |
| Cash dividends declared | 0.265 | 0.265 | 0.265 | 0.265 | 0.265 | - | - |
| Return on average total assets | 0.93\% | (1.74)\% | 1.02\% | 0.92\% | 1.11\% | (0.18)\% | (16.2) |
| Return on average total shareholders' equity | 8.7 | (15.3) | 8.8 | 10.6 | 12.9 | (4.2) | (32.6) |
| Return on average tangible shareholders' equity (3) | 22.0 | (30.7) | 19.7 | 13.5 | 16.4 | 5.6 | 34.1 |
| Net interest margin (4) | 3.23 | 3.26 | 3.52 | 3.26 | 3.36 | (0.13) | (3.9) |
| Efficiency ratio (5) | 57.0 | 73.5 | 57.7 | 57.8 | 59.2 | (2.2) | (3.7) |
| Effective tax rate (benefit) | 17.2 | (39.9) | 26.0 | 23.2 | 25.9 | (8.7) | (33.6) |
| Revenue - fully taxable equivalent (FTE) |  |  |  |  |  |  |  |
| Net interest income | \$ 376,824 | \$ 382,933 | \$ 409,633 | \$ 253,391 | \$ 255,555 | \$ 121,269 | 47.5 |
| FTE adjustment | 5,502 | 5,363 | 5,712 | 4,127 | 4,047 | 1,455 | 36.0 |
| Net interest income (4) | 382,326 | 388,296 | 415,345 | 257,518 | 259,602 | 122,724 | 47.3 |
| Non-interest income | 235,752 | 170,557 | 204,674 | 156,193 | 145,177 | 90,575 | 62.4 |
| Total revenue (4) | \$ 618,078 | \$ 558,853 | \$ 620,019 | \$ 413,711 | \$ 404,779 | \$ 213,299 | $\underline{52.7 \%}$ |

## N.M., not a meaningful value.

(1) Comparisons for presented periods are impacted by a number of factors. Refer to "Significant Items Influencing Financial Performance Comparisons".
(2) Automobile operating lease income and expense is included in 'Other Income' and 'Other Expense', respectively.
(3) Net income less expense for amortization of intangibles for the period divided by average tangible common shareholders' equity. Average tangible common equity equals average total common stockholders' equity less average intangible assets and goodwill. Expense for amortization of intangibles, as well as other intangible assets, are net of deferred tax liability, and are calculated assuming a $35 \%$ tax rate.
(4) On a fully taxable equivalent (FTE) basis assuming a $35 \%$ tax rate.
(5) Non-interest expense less amortization of intangibles divided by the sum of FTE net interest income and non-interest income excluding securities gains (losses).

## Huntington Bancshares Incorporated

## Quarterly Mortgage Banking Income

(Unaudited)

N.M., not a meaningful value.
(1) The change in fair value for the period represents the MSR valuation adjustment, net of amortization of capitalized servicing.
(2) At period end.

## Huntington Bancshares Incorporated

## Quarterly Credit Reserves Analysis

(Unaudited)

| (in thousands) | 2008 | 2007 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | First | Fourth | Third | Second | First |
| Allowance for loan and lease losses, beginning of period | \$ 578,442 | \$ 454,784 | \$ 307,519 | \$ 282,976 | \$ 272,068 |
| Acquired allowance for loan and lease losses | - | - | 188,128 | - | - |
| Loan and lease losses | $(60,804)$ | $(388,506)$ | $(57,466)$ | $(44,158)$ | $(27,813)$ |
| Recoveries of loans previously charged off | 12,355 | 10,599 | 10,360 | 9,658 | 9,695 |
| Net loan and lease losses | $(48,449)$ | $(377,907)$ | $(47,106)$ | $(34,500)$ | $(18,118)$ |
| Provision for loan and lease losses | 97,622 | 503,781 | 36,952 | 59,043 | 29,026 |
| Allowance for loans transferred to held-for-sale | - | $(2,216)$ | $(30,709)$ | - | - |
| Allowance for loan and lease losses, end of period | \$ 627,615 | \$ 578,442 | \$ 454,784 | \$ 307,519 | \$ 282,976 |
| Allowance for unfunded loan commitments and letters of credit, beginning of period | \$ 66,528 | \$ 58,227 | \$ 41,631 | \$ 40,541 | \$ 40,161 |
| Acquired AULC | - | - | 11,541 | - | - |
| (Reduction in) Provision for unfunded loan commitments and letters of credit losses | $(8,972)$ | 8,301 | 5,055 | 1,090 | 380 |
| Allowance for unfunded loan commitments and letters of credit, end of period | \$ 57,556 | \$ 66,528 | \$ 58,227 | \$ 41,631 | \$ 40,541 |
| Total allowances for credit losses | \$ 685,171 | \$ 644,970 | \$ 513,011 | \$ 349,150 | \$ 323,517 |
| Allowance for loan and lease losses (ALLL) as \% of: |  |  |  |  |  |
| Transaction reserve | 1.34\% | 1.27\% | 0.97\% | 0.94\% | 0.89\% |
| Economic reserve | 0.19 | 0.17 | 0.17 | 0.21 | 0.19 |
| Total loans and leases | 1.53 $\%$ | 1.44\% | 1.14\% | 1.15\% | 1.08\% |
| Nonaccrual loans and leases (NALs) | 166 | 181 | 182 | 145 | 180 |
| Total allowances for credit losses (ACL) as \% of: |  |  |  |  |  |
| Total loans and leases | 1.67\% | 1.61\% | 1.28\% | 1.30\% | 1.23\% |
| Nonaccrual loans and leases | 182 | 202 | 206 | 165 | 206 |

## Huntington Bancshares Incorporated

## Quarterly Net Charge-Off Analysis

(Unaudited)

| (in thousands) | 2008 |  | 2007 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | First |  | Fourth | Third |  | Second |  | First |  |
| Net charge-offs (recoveries) by loan and lease type: |  |  |  |  |  |  |  |  |  |
| Commercial: |  |  |  |  |  |  |  |  |  |
| Middle market commercial and industrial | \$ | 3,128 | \$ 318,485 | \$ | 7,760 | \$ | 3,628 | \$ | (11) |
| Middle market commercial real estate: |  |  |  |  |  |  |  |  |  |
| Construction |  | 112 | 6,800 |  | 2,160 |  | 2,876 |  | 9 |
| Commercial |  | 2,639 | 13,313 |  | 2,282 |  | 10,428 |  | 377 |
| Middle market commercial real estate |  | 2,751 | 20,113 |  | 4,442 |  | 13,304 |  | 386 |
| Small business |  | 9,128 | 6,043 |  | 5,102 |  | 3,603 |  | 2,089 |
| Total commercial |  | 15,007 | 344,641 |  | 17,304 |  | 20,535 |  | 2,464 |
| Consumer: |  |  |  |  |  |  |  |  |  |
| Automobile loans |  | 8,008 | 7,347 |  | 5,354 |  | 1,631 |  | 2,853 |
| Automobile leases |  | 3,211 | 3,046 |  | 2,561 |  | 2,699 |  | 2,201 |
| Automobile loans and leases |  | 11,219 | 10,393 |  | 7,915 |  | 4,330 |  | 5,054 |
| Home equity |  | 14,515 | 12,212 |  | 10,841 |  | 5,405 |  | 5,968 |
| Residential mortgage |  | 2,927 | 3,340 |  | 4,405 |  | 1,695 |  | 1,931 |
| Other loans |  | 4,781 | 7,321 |  | 6,641 |  | 2,535 |  | 2,701 |
| Total consumer |  | 33,442 | 33,266 |  | 29,802 |  | 13,965 |  | 15,654 |
| Total net charge-offs | \$ | 48,449 | \$ 377,907 | \$ | 47,106 | \$ | 34,500 | \$ | 18,118 |
| Net charge-offs (recoveries) - annualized percentages: |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| Commercial: |  |  |  |  |  |  |  |  |  |
| Middle market commercial and industrial |  | 0.12\% | 12.20\% |  | 0.30\% |  | 0.23\% |  | -\% |
| Middle market commercial real estate: |  |  |  |  |  |  |  |  |  |
| Construction |  | 0.02 | 1.45 |  | 0.48 |  | 0.92 |  | - |
| Commercial |  | 0.18 | 0.92 |  | 0.16 |  | 1.45 |  | 0.05 |
| Middle market commercial real estate |  | 0.14 | 1.05 |  | 0.24 |  | 1.29 |  | 0.04 |
| Small business |  | 0.87 | 0.57 |  | 0.48 |  | 0.58 |  | 0.34 |
| Total commercial |  | 0.27 | 6.18 |  | 0.31 |  | 0.64 |  | 0.08 |
| Consumer: |  |  |  |  |  |  |  |  |  |
| Automobile loans |  | 0.97 | 0.96 |  | 0.73 |  | 0.28 |  | 0.52 |
| Automobile leases |  | 1.18 | 0.96 |  | 0.72 |  | 0.70 |  | 0.52 |
| Automobile loans and leases |  | 1.02 | 0.96 |  | 0.73 |  | 0.45 |  | 0.52 |
| Home equity |  | 0.80 | 0.67 |  | 0.58 |  | 0.43 |  | 0.49 |
| Residential mortgage |  | 0.22 | 0.25 |  | 0.32 |  | 0.16 |  | 0.17 |
| Other loans |  | 2.68 | 4.02 |  | 4.97 |  | 2.39 |  | 2.56 |
| Total consumer |  | 0.75 | 0.75 |  | 0.67 |  | 0.41 |  | 0.46 |
| Net charge-offs as a \% of average loans |  | 0.48\% | 3.77\% |  | 0.47\% |  | 0.52\% |  | 0.28\% |

## Huntington Bancshares Incorporated

## Quarterly Nonaccrual Loans (NALs), Nonperforming Assets (NPAs) and Past Due Loans and Leases

(Unaudited)

| (in thousands) | 2008 | 2007 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | March 31, | December 31, |  | tember 30, | June 30, | March 31, |
| Nonaccrual loans and leases: |  |  |  |  |  |  |
| Middle market commercial and industrial | \$ 65,833 | \$ 51,875 | \$ | 56,691 | \$ 41,644 | \$ 32,970 |
| Middle market commercial real estate | 161,062 | 132,157 |  | 85,144 | 81,108 | 42,458 |
| Small business | 57,947 | 52,114 |  | 36,712 | 32,059 | 30,015 |
| Residential mortgage | 66,466 | 59,557 |  | 47,738 | 39,868 | 35,491 |
| Home equity | 26,053 | 24,068 |  | 23,111 | 16,837 | 16,396 |
| Total nonaccrual loans and leases | 377,361 | 319,771 |  | 249,396 | 211,516 | 157,330 |
| Restructured loans | 1,157,361 | 1,187,368 |  | - | - | - |
| Other real estate, net: |  |  |  |  |  |  |
| Residential | 63,675 | 60,804 |  | 49,555 | 47,590 | 46,892 |
| Commercial | 10,181 | 14,467 |  | 19,310 | 2,079 | 2,456 |
| Total other real estate, net | 73,856 | 75,271 |  | 68,865 | 49,669 | 49,348 |
| Impaired loans held for sale (1) | 66,353 | 73,481 |  | 100,485 | - | - |
| Other NPAs (2) | 2,836 | 4,379 |  | 16,296 | - | - |
| Total nonperforming assets | \$ 1,677,767 | \$ 1,660,270 | \$ | 435,042 | \$ 261,185 | \$ 206,678 |

Nonaccrual loans and leases as a \% of total loans and leases


| Accruing loans and leases past due 90 days or more as a percent <br> of total loans and leases | $\mathbf{0 . 3 7 \%}$ | $0.35 \%$ | $0.29 \%$ |
| :--- | :--- | :--- | :--- |


| (in thousands) | 2008 | 2007 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | First | Fourth | Third | Second | First |
| Nonperforming assets, beginning of period | \$ 1,660,270 | \$ 435,042 | \$ 261,185 | \$ 206,678 | \$ 193,620 |
| New nonperforming assets | 141,090 | 211,134 | 92,986 | 112,348 | 51,588 |
| Restructured loans (4) | - | 1,187,368 | - | - | - |
| Acquired nonperforming assets | - | - - | 144,492 | - | - |
| Returns to accruing status | $(13,484)$ | $(5,273)$ | $(8,829)$ | $(4,674)$ | $(6,176)$ |
| Loan and lease losses | $(27,896)$ | $(62,502)$ | $(28,031)$ | $(27,149)$ | $(9,072)$ |
| Payments | $(68,753)$ | $(30,756)$ | $(17,589)$ | $(19,662)$ | $(18,086)$ |
| Sales | $(13,460)$ | $(74,743)$ | $(9,172)$ | $(6,356)$ | $(5,196)$ |
| Nonperforming assets, end of period | \$ 1,677,767 | \$ 1,660,270 | \$ 435,042 | \$ 261,185 | \$ 206,678 |

[^6]
## Huntington Bancshares Incorporated

## Quarterly Stock Summary, Capital, and Other Data

(Unaudited)

## Quarterly common stock summary

| (in thousands, except per share amounts) | 2008 |  | 2007 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | First |  | Fourth |  | Third |  | Second |  | First |  |
| Common stock price, per share |  |  |  |  |  |  |  |  |  |  |
| High (1) | \$ | 14.870 | \$ | 18.390 | \$ | 22.930 | \$ | 22.960 | \$ | 24.140 |
| Low (1) |  | 9.640 |  | 13.500 |  | 16.050 |  | 21.300 |  | 21.610 |
| Close |  | 10.750 |  | 14.760 |  | 16.980 |  | 22.740 |  | 21.850 |
| Average closing price |  | 12.268 |  | 16.125 |  | 18.671 |  | 22.231 |  | 23.117 |
| Dividends, per share |  |  |  |  |  |  |  |  |  |  |
| Cash dividends declared per common share | \$ | 0.265 | \$ | 0.265 | \$ | 0.265 | \$ | 0.265 | \$ | 0.265 |
| Common shares outstanding |  |  |  |  |  |  |  |  |  |  |
| Average - basic |  | 366,235 |  | 366,119 |  | 365,895 |  | 236,032 |  | 235,586 |
| Average - diluted |  | 367,208 |  | 366,119 |  | 368,280 |  | 239,008 |  | 238,754 |
| Ending |  | 366,226 |  | 366,262 |  | 365,898 |  | 236,244 |  | 235,714 |
| Book value per share | \$ | 16.13 | \$ | 16.24 | \$ | 17.08 | \$ | 12.97 | \$ | 12.95 |
| Tangible book value per share (2) |  | 7.08 |  | 7.13 |  | 8.10 |  | 10.41 |  | 10.37 |

## Capital data

| (in millions) | 2008 |  | 2007 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\underline{\text { March 31, }}$ |  | December 31, |  | September 30, |  | June 30, |  | March 31, |  |
| Calculation of tangible equity / asset ratio: |  |  |  |  |  |  |  |  |  |  |
| Total shareholders' equity | \$ | 5,907 | \$ | 5,949 | \$ | 6,250 | \$ | 3,064 | \$ | 3,051 |
| Less: goodwill |  | $(3,047)$ |  | $(3,059)$ |  | $(2,996)$ |  | (570) |  | (570) |
| Less: other intangible assets |  | (409) |  | (428) |  | (443) |  | (55) |  | (57) |
| Add: related deferred tax liability(2) |  | 143 |  | 150 |  | 155 |  | 19 |  | 20 |
| Total tangible equity | \$ | 2,593 | \$ | 2,612 | \$ | 2,965 | \$ | 2,459 | \$ | 2,444 |
| Total assets | \$ | 56,052 | \$ | 54,697 | \$ | 55,304 | \$ | 36,421 | \$ | 34,979 |
| Less: goodwill |  | $(3,047)$ |  | $(3,059)$ |  | $(2,996)$ |  | (570) |  | (570) |
| Less: other intangible assets |  | (409) |  | (428) |  | (443) |  | (55) |  | (57) |
| Add: related deferred tax liability(2) |  | 143 |  | 150 |  | 155 |  | 19 |  | 20 |
| Total tangible assets | \$ | 52,739 | \$ | 51,360 | \$ | 52,020 | \$ | 35,815 | \$ | 34,372 |
| Tangible equity / asset ratio |  | 4.92\% |  | 5.08\% |  | 5.70\% |  | 6.87\% |  | 7.11\% |
| Other capital data: |  |  |  |  |  |  |  |  |  |  |
| Total risk-weighted assets (3) | \$ | 46,572 | \$ | 46,044 | \$ | 45,931 | \$ | 32,121 | \$ | 31,473 |
| Tier 1 leverage ratio (3) |  | 6.82\% |  | 6.77\% |  | 7.57\% |  | 9.07\% |  | 8.24\% |
| Tier 1 risk-based capital ratio (3) |  | 7.55 |  | 7.51 |  | 8.35 |  | 9.74 |  | 8.98 |
| Total risk-based capital ratio (3) |  | 10.86 |  | 10.85 |  | 11.58 |  | 13.49 |  | 12.82 |
| Tangible equity / risk-weighted assets ratio (3) |  | 5.57 |  | 5.67 |  | 6.46 |  | 7.66 |  | 7.77 |
| Average equity / average assets |  | 10.70 |  | 11.40 |  | 11.50 |  | 8.66 |  | 8.63 |
| Other data: |  |  |  |  |  |  |  |  |  |  |
| Number of employees (full-time equivalent) |  | 11,496 |  | 11,925 |  | 12,312 |  | 8,410 |  | 8,029 |
| Number of domestic full-service banking offices (4) |  | 627 |  | 625 |  | 620 |  | 379 |  | 375 |

[^7]
[^0]:    (1) $=$ non-merger related $/($ prior period + merger-related $)$

[^1]:    $(1)=$ non-merger related $/($ prior period + merger-related $)$

[^2]:    N.M., not a meaningful value.
    (1) See page 2 for detail of loans and leases.
    (2) See page 3 for detail of deposits.

[^3]:    N.M., not a meaningful value.

[^4]:    (1) Comprised largely of national market deposits.

[^5]:    (1) Fully taxable equivalent (FTE) yields are calculated assuming a $35 \%$ tax rate. See page 7 for the FTE adjustment.
    (2) Loan, lease, and deposit average rates include impact of applicable derivatives and non-deferrable fees.
    (3) For purposes of this analysis, nonaccrual loans are reflected in the average balances of loans.

[^6]:    (1) Represent impaired loans obtained from the Sky Financial acquisition that are intended to be sold. Held for sale loans are carried at the lower of cost or market value.
    (2) Other NPAs represent certain investment securities backed by mortgage loans to borrowers with lower FICO scores.
    (3) Nonperforming assets divided by the sum of loans and leases, impaired loans held for sale, net other real estate, and other NPAs.
    (4) Restructured loans are net of loan losses and payments.

[^7]:    (1) High and low stock prices are intra-day quotes obtained from NASDAQ.
    (2) Other intangible assets is net of deferred tax liability, and is calculated assuming a $35 \%$ tax rate.
    (3) March 31, 2008 figures are estimated. Based on an interim decision by the banking agencies on December 14, 2006, Huntington has excluded the impact of adopting Statement 158 from the regulatory capital calculations.
    (4) Includes Private Financial Group offices.

