

**SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**

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**FORM 8-K**

CURRENT REPORT  
PURSUANT TO SECTION 13 or 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934

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**Date of Report: January 16, 2004**

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**HUNTINGTON BANCSHARES INCORPORATED**  
(Exact Name of Registrant as specified in its charter)

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Maryland  
(State or other  
jurisdiction of  
incorporation or  
organization)

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0-2525  
(Commission File No.)

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31-0724920  
(IRS Employer  
Identification Number)

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Huntington Center  
41 South High Street  
Columbus, Ohio 43287  
(614) 480-8300  
(Address, including zip code, and telephone number  
including area code of Registrant's  
principal executive offices)

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**Item 5. Other Events.**

On January 16, 2004, Huntington Bancshares Incorporated (“Huntington”) issued a news release announcing its earnings for the fourth quarter and year ended December 31, 2003. Also on January 16, 2004, Huntington made a Quarterly Financial Review available on its web site, [www.huntington.com](http://www.huntington.com). The information contained in the news release and the Quarterly Financial Review, which are attached as Exhibits 99.1 and 99.2, respectively, to this report, are incorporated herein by reference.

Huntington’s senior management will host an earnings conference call January 16, 2004, at 1:00 p.m. EST. The call may be accessed via a live Internet web cast at [www.huntington-ir.com](http://www.huntington-ir.com) or through a dial-in telephone number at 888-806-9459. Slides will be available at [www.huntington-ir.com](http://www.huntington-ir.com) just prior to 1:00 p.m. EST on January 16, 2004, for review during the call. A replay of the web cast will be archived in the Investor Relations section of Huntington’s web site at [www.huntington.com](http://www.huntington.com). A telephone replay will be available two hours after the completion of the call through January 31, 2004, at 800-615-3210; conference call ID 349210.

The information contained or incorporated by reference in this Current Report on Form 8-K contains forward-looking statements, including certain plans, expectations, goals, and projections, which are subject to numerous assumptions, risks, and uncertainties. A number of factors, including but not limited to those set forth under the heading “Business Risks” included in Item 1 of Huntington’s Annual Report on Form 10-K/A for the year ended December 31, 2002, filed November 14, 2003, and other factors described from time to time in Huntington’s other filings with the Securities and Exchange Commission, could cause actual conditions, events, or results to differ significantly from those described in the forward-looking statements. All forward-looking statements included in this Current Report on Form 8-K are based on information available at the time of the Report. Huntington assumes no obligation to update any forward-looking statement.

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**Item 7. Financial Statements and Exhibits.**

(c) Exhibits.

Exhibit 99.1 – News release of Huntington Bancshares Incorporated, dated January 16, 2004.

Exhibit 99.2 – Quarterly Financial Review, December 2003

**Item 12. Results of Operations and Financial Condition.**

The information included or incorporated by reference under Item 5 of this report is incorporated by reference under this Item 12.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

HUNTINGTON BANCSHARES INCORPORATED

Date: January 16, 2004

By: /s/ Michael J. McMennamin

Michael J. McMennamin, Vice Chairman,  
Chief Financial Officer, and Treasurer

**EXHIBIT INDEX**

<b>Exhibit No</b>	<b>Description</b>
Exhibit 99.1	News release of Huntington Bancshares Incorporated, January 16, 2004.
Exhibit 99.2	Quarterly Financial Review, December 2003.

**NEWSRELEASE****FOR IMMEDIATE RELEASE****January 16, 2004****Contacts:***Analysts*

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**HUNTINGTON BANCSHARES INCORPORATED****• REPORTS 2003 FOURTH QUARTER AND FULL YEAR RESULTS**

- Fourth Quarter \$0.40 Earnings Per Share
- Full Year \$1.61 Earnings Per Share

**• PROVIDES 2004 EARNINGS OUTLOOK OF \$1.62-\$1.66 PER SHARE****2003 FOURTH QUARTER EARNINGS**

COLUMBUS, Ohio – Huntington Bancshares Incorporated (NASDAQ: HBAN; [www.huntington.com](http://www.huntington.com)) reported 2003 fourth quarter earnings of \$93.3 million, or \$0.40 per common share, up from \$90.9 million, or \$0.39 per common share, in the third quarter. The third quarter results included a negative \$13.3 million cumulative effect of a change in accounting principle as a result of adopting FASB Interpretation No. 46, *Consolidation of Variable Interest Entities* (FIN 46) effective July 1, 2003. Before the cumulative effect, 2003 third quarter earnings were \$104.2 million, or \$0.45 per common share. Compared with the year-ago results, fourth quarter earnings were up \$24.0 million, or 35%, from \$69.3 million, and up \$0.11, or 38%, from \$0.29 per common share.

Full-year 2003 earnings were \$372.4 million, or \$1.61 per common share, up 15% and 21%, respectively, and included a negative \$13.3 million cumulative effect of FIN 46. Before the cumulative effect, 2003 full-year earnings were \$385.7 million, or \$1.67 per common share, up \$62.0 million, or 19%, from \$323.7 million, or \$1.33 per share, for the prior year.

“Fourth quarter results were slightly better than our expectations and demonstrate the progress being made in building earnings momentum,” said Thomas Hoaglin, chairman, president, and chief executive officer. “Net interest income grew 2% from the third quarter as we saw strong average loan growth, led by a 7% increase in consumer loans, primarily residential mortgages and home equity loans, partially offset by a 4 basis point decline in the net interest margin.”

“We also strengthened our balance sheet and improved our funding position by three actions,” he continued. “These included selling \$1.0 billion of auto loans, extinguishing \$250

million of high-cost, long-term debt, and selling \$99 million of lower quality commercial loans including \$43 million of non-performing assets.”

“The sale of \$1.0 billion of auto loans resulted in a pre-tax gain of \$16.3 million and was consistent with our strategy to lower overall exposure to the auto-financing sector. For the year, we sold \$2.1 billion of auto loans, which lowered our exposure to 28% of loans, leases, and securitized loans, from 33% at the end of 2002.”

“We also extinguished \$250 million of high cost, long-term debt at a cost of \$15.3 million pre-tax. Eliminating this high cost debt will help lower funding costs over the next two years.”

“The sale of \$99 million of commercial loans, including \$43 million of non-performing loans, helped to lower our non-performing asset ratio to only 41 basis points, the lowest level in many years. There was no earnings impact from this sale as loan loss reserves attributed to these loans were sufficient to absorb the \$27 million of related losses. Though our loan loss reserve ratio declined to 1.59% at the end December from 1.75% at the end of September, our non-performing asset coverage ratio increased to 384% from 270% at the end of the third quarter.”

“In summary, we made very significant progress in improving Huntington’s financial performance during 2003, and enter 2004 a much stronger company with earnings momentum and strong reserves and capital,” he concluded.

#### **Discussion of Results**

Fourth quarter results compared with sequential third quarter performance reflected:

- \$0.9 billion, or 4%, increase in average loans and leases.
- 13% decline in average operating lease assets.
- \$0.3 billion, or 2%, decrease in average core deposits.
- 3.42% net interest margin, down from 3.46%.
- \$16.3 million pretax (\$10.6 million after-tax or \$0.05 per share) gain on sale of \$1.0 billion of automobile loans.
- \$15.3 million pretax (\$9.9 million after-tax or \$0.04 per share) loss associated with extinguishing \$250 million of long-term debt.
- \$3.5 million pretax (\$2.3 million after-tax or \$0.01 per share) mortgage servicing rights (MSR) impairment recovery, compared with a \$17.8 million pretax (\$11.6 million after-tax or \$0.05 per share) impairment recovery in the third quarter.
- \$99 million sale of lower quality loans, including \$43 million of non-performing assets (NPAs)
- 0.41% period-end NPA ratio, down from 0.65%.
- 1.03% annualized net charge-offs, up from 0.64%, including 50 basis points associated with the loan sale.
- 1.59% period end loan loss reserve ratio, down from 1.75%.
- 384% period end NPA coverage ratio, up from 270%.

Fully taxable equivalent net interest income increased \$4.2 million, or 2%, from the third quarter, primarily reflecting the favorable impact of a 3% growth in average earning assets, partially offset by a 4 basis point, or an effective 1%, decrease in the net interest margin. The fully taxable equivalent net interest margin decreased to 3.42% from 3.46%. This decline

primarily reflected lower non-deferrable loan fees. During the fourth quarter, \$250 million of high cost, long-term repurchase agreements were extinguished. This debt extinguishment will reduce funding costs in future quarters, but resulted in a one-time non-interest expense loss of \$15.3 million.

Compared with the year-ago quarter, fully taxable equivalent net interest income increased \$26.2 million, or 13%, reflecting a \$4.3 billion, or 20%, increase in average earning assets, partially offset by a 20 basis point, or an effective 6%, decline in the fully taxable equivalent net interest margin to 3.42% from 3.62%.

Average loans and leases increased \$0.9 billion, or 4%, from the third quarter almost entirely due to higher average consumer loans. Contributing to the consumer loan growth was a \$0.4 billion, or 21%, increase in average residential mortgages, a \$0.2 billion, or 5%, increase in average home equity loans and lines, and a \$0.1 billion, or 3%, increase in average automobile loans and leases. Average commercial real estate loans (CRE) increased \$0.1 billion, or 3%. Commercial and industrial (C&I) loans were essentially unchanged reflecting a slight decline in middle-market C&I loans, offset by a 9%, increase in small business loans.

During the first week of December, \$1.0 billion in automobile loans were sold resulting in a \$16.3 million pretax gain on sale, and bringing total automobile loans sold for the year to \$2.1 billion. The current quarter sale represented a continuation of a strategy to lower exposure to automobile financing. Total automobile financing exposure is the sum of auto loans and leases, operating automobile lease assets, and securitized auto loans, compared to the sum of total loans, operating lease assets, and securitized loans (see table below). At December 31, 2003, this exposure was \$6.2 billion, representing a 28% exposure, down from \$7.2 billion, or a 33% exposure a year earlier.

<i>(\$ billions)</i>	<u>12/31/03</u>	<u>12/31/02</u>
<b>Total Company</b>		
Loans and leases	\$21.1	\$18.6
Operating lease assets	1.3	2.2
Securitized loans	0.0	1.1
<b>Total company</b>	<b>\$22.3</b>	<b>\$21.9</b>
<b>Automobile Financing</b>		
Loans and leases	\$ 4.9	\$ 3.9
Operating lease assets	1.3	2.2
Securitized loans	0.0	1.1
<b>Total auto exposure</b>	<b>\$ 6.2</b>	<b>\$ 7.2</b>
<b>% Total company</b>	<b>28%</b>	<b>33%</b>

Average total loans and leases in the fourth quarter increased \$3.2 billion, or 18%, from the year-ago quarter. Average automobile loans and leases increased \$1.6 billion, or 44%, with \$1.0 billion due to the 2003 third quarter adoption of FIN 46. Average residential mortgages increased \$0.8 billion, or 48%, reflecting strong growth in adjustable rate mortgages. Average home equity loans and lines increased \$0.5 billion, or 16%. Total average C&I and CRE loans were up \$0.3 billion, or 3%, from a year ago, reflecting 11% growth in middle-market CRE and 10% growth in small business loans, partially offset by a 4% decline in middle-market C&I loans.

Average investment securities increased \$0.5 billion, or 12%, from the third quarter, and were up \$1.2 billion, or 38%, from the year-ago quarter primarily reflecting the investment of a portion of the proceeds from the sale of automobile loans. Average mortgages held for sale decreased \$0.6 billion, or 67%, from the third quarter, and were down \$0.2 billion, or 37%, from the year-ago quarter due to sale of a portion of mortgage production to agencies.

Total average core deposits in the fourth quarter decreased \$0.3 billion, or 2%, from the third quarter reflecting decreases in all deposit categories with the exception of savings deposits which remained essentially unchanged. These deposit net outflows appear to reflect migrations to equity markets, as well as the impact of lower rates offered on deposit accounts. Compared with the year-ago quarter, average core deposits increased \$0.5 billion, or 4%, and reflected a \$1.2 billion, or 22%, increase in interest bearing demand deposits, primarily money market accounts. This increase was partially offset by a \$0.8 billion, or 25%, decline in retail CDs reflecting the reduced emphasis on this relatively higher cost source of deposits. Average non-interest bearing deposits were up \$0.2 billion, or 6%, from the year-ago quarter.

Non-interest income decreased \$26.3 million, or 10%, from the third quarter. Comparisons with prior-period results are heavily influenced by the decline in operating leases and the related decline in operating lease income. These trends are expected to continue as all leases originated since April 2002 are direct financing leases where the income is reflected in net interest income, not non-interest income. Reflecting the run-off of the operating lease portfolio, operating lease income declined \$12.3 million, or 10%, from the third quarter. Excluding operating lease income, non-interest income decreased \$13.9 million, or 9%, from the third quarter. The primary drivers of the \$13.9 million reduction were:

- \$20.5 million, or 68%, decline in mortgage banking income. Contributing to this decline was a \$14.3 million decline in MSR impairment recoveries (\$3.5 million in the fourth quarter vs. \$17.8 million in the third quarter). The MSR valuation reserve at December 31, 2002 was \$6.1 million. Excluding the MSR valuation change between quarters, mortgage banking income decreased \$6.2 million, or 50%, reflecting lower origination fees and net marketing income due to a decline in current-quarter originations from the prior quarter. At December 31, 2003, MSRs as a percent of serviced mortgages were 1.11%, up from 1.07% at September 30, 2003.
- No gains on the sale of branch offices compared with a \$13.1 million third quarter gain associated with the sale of four West Virginia branch offices.
- \$4.1 million, or 18%, decrease in other income reflecting lower investment banking income and trading fees.

Partially offset by:

- \$16.3 million gain on sale of automobile loans compared with no such gains in the third quarter.
- \$5.4 million increase in investment securities gains reflecting \$1.3 million of gains in the fourth quarter vs. \$4.1 million of losses in the third quarter.
- \$2.5 million, or 6%, increase in service charges on deposit accounts.

Compared with the year-ago quarter, non-interest income declined \$25.3 million, or 9%. Comparisons with prior-period results are also heavily influenced by the decline in operating



lease income for the reasons noted above. Reflecting the run-off of the operating lease portfolio, operating lease income declined \$44.0 million, or 29%, from the year-ago quarter. Excluding operating lease income, non-interest income increased \$18.6 million, or 15%, from the year-ago quarter. The primary drivers of the \$18.6 million increase were:

- \$16.3 million gain on the sale of automobile loans in the current quarter vs. none in the year-ago quarter.
- \$4.1 million increase in mortgage banking income, including the benefit of the \$3.5 million MSR impairment recovery in the current quarter vs. a \$6.2 million MSR impairment charge a year ago, partially offset by lower origination fee income and net marketing income.
- \$3.3 million, or 8%, increase in service charges on deposit accounts.

Partially offset by:

- \$3.0 million, or 13%, decline in other income primarily reflecting lower investment banking income.
- \$1.7 million, or 15%, decline in other service charges and fees reflecting lower merchant service revenue due to the lower fee structure resulting from the VISA settlement, as well as lower ATM surcharge and interchange fees.

Non-interest expense increased \$17.3 million, or 6%, from the third quarter. Fourth quarter expenses included \$1.8 million of costs associated with the on-going SEC investigation. Comparisons with prior-period results are also influenced by the decline in operating lease expense as the operating lease portfolio continues to run-off (see above discussion). Operating lease expense declined \$7.5 million, or 8%, from the third quarter. Excluding operating lease expense, non-interest expense increased \$24.8 million, or 12%, from the third quarter. The primary drivers of the \$24.8 million increase were:

- \$15.3 million pretax loss associated with extinguishing \$250 million of high cost, long-term repurchase agreement debt.
- \$7.1 million, or 39%, increase in other expense reflecting higher residual insurance costs, seasonal charitable contribution expense, and other miscellaneous expense.
- \$2.6 million, or 2%, increase in personnel costs related to higher incentive costs and lowered deferred loan origination costs, partially offset by lower mortgage-related sales commissions and benefit expense.

Compared with the year-ago quarter, non-interest expense declined \$11.8 million, or 4%. Comparisons with prior-period results are also heavily influenced by the decline in operating lease expense. Operating lease expense declined \$35.1 million, or 29%, from the year-ago quarter. Excluding operating lease expense, non-interest expense increased \$23.3 million, or 11% from the year-ago quarter. The primary drivers of the \$23.3 million increase were:

- \$15.3 million of expense associated with extinguishing the high cost long-term repurchase agreement debt in the current quarter.
- \$5.5 million, or 5%, increase in personnel costs reflecting the same factors as those impacting comparisons with the third quarter.
- \$6.9 million less benefit from restructuring reserve releases which totaled \$0.4 million in the current quarter vs. \$7.2 million in the year-ago quarter.

- \$3.1 million, or 34%, increase in professional services, including \$6.9 million of expenses associated with the SEC formal investigation.

Partially offset by:

- \$6.9 million, or 21%, decrease in other expense, as the year-ago quarter included a \$3.9 million impairment of an investment in an unconsolidated subsidiary, as well as higher operating losses and other miscellaneous expenses.

#### **2003 Fourth Quarter Credit Actions**

In the 2003 fourth quarter, the credit workout group, whose mission is the early identification and aggressive resolution of problem credits, identified an economically attractive opportunity to sell \$99 million of lower quality loans, including \$43 million of NPAs. Previously established reserves for these loans were sufficient to absorb the \$26.6 million of related charge-offs, including the \$17.1 million associated with the sold NPAs. NPAs at December 31, 2003 were \$87.4 million and represented 0.41% period-end loans and leases, down from \$137.1 million, or 0.65%, at September 30, 2003, and \$136.7 million, or 0.74%, at the end of the year-ago quarter. This was the lowest level in many years.

#### **Credit Quality**

Net charge-offs for the 2003 fourth quarter were \$55.1 million, or an annualized 1.03% of average loans and leases, up from \$32.8 million, or 0.64%, in the third quarter and down from \$83.2 million, or 1.83%, in the year-ago quarter. Included in the 2003 fourth quarter was \$26.6 million in commercial and commercial real estate loan net charge-offs associated with the fourth quarter credit actions, or an annualized 0.50% of average total loans and leases (see discussion above). Excluding this \$26.6 million in net charge-offs, 2003 fourth quarter net charge-offs would have been \$28.6 million, or 0.53% of average loans and leases, down from \$32.8 million, or 0.64%, in the third quarter.

The total of C&I and CRE net charge-offs were \$36.9 million, or an annualized 1.55% of related average loans, in the 2003 fourth quarter. Excluding net charge-offs associated with the fourth quarter credit actions, total C&I and CRE net charge-offs were \$10.4 million, or an annualized 0.44%. This compares with 2003 third quarter net charge-offs of \$15.8 million, or 0.68%.

Total consumer net charge-offs were an annualized 0.61% in the fourth quarter, unchanged from the third quarter. Net charge-offs on automobile loans and leases were an annualized 1.00% in the fourth quarter, up from 0.94% in the third quarter. This reflected a combination of factors including the typical fourth quarter seasonal increase, as well as the adverse impact of the sold automobile loan portfolio, consisting of loans having no delinquencies.

Credit losses on operating lease assets are included in operating lease expense and were \$8.8 million, down from \$10.0 million in the third quarter and \$14.3 million in the year-ago quarter. Recoveries on operating lease assets are included in operating lease income and totaled \$1.9 million, \$2.6 million, and \$2.6 million for the same periods, respectively. The ratio of operating lease asset credit losses, net of recoveries, was an annualized 2.05% in the current quarter, 1.90% in the third quarter, and 2.02% in the year-ago quarter. As noted in the non-interest income discussion above, the operating lease portfolio will decrease over time as no new operating lease

assets have been generated since April 2002. As a result, while the absolute level of operating lease credit losses is expected to decline over time, the ratio of credit losses expressed as a percent of declining average operating lease assets is generally expected to increase over time.

The over 90-day delinquent, but still accruing, loans as a percent of total loans and leases declined to 0.27% at December 31, 2003, from 0.31% at September 30, 2003. The 30-day delinquency ratio decreased to 1.23% at December 31, 2003, from 1.25% at the end of the third quarter, and was down significantly from 1.54% at the end of the year-ago quarter. This reflected improvement in the total C&I and CRE 30-day delinquency ratio to 0.62% at quarter end, down from 0.67% at the end of the third quarter and 1.00% a year earlier. Total consumer 30-day delinquencies were 1.72% at quarter end, unchanged from September 30, 2003, but down from 2.08% a year ago.

The provision for loan and lease losses in the fourth quarter was \$26.3 million, compared with \$51.6 million in the third quarter. Compared with the year-ago quarter, loan and lease loss provision expense was down \$24.9 million, or 49%, as the year-ago quarter included special credit actions consisting of the sale of \$77 million of NPAs, including \$51.3 million of related net-charge-offs.

The December 31, 2003, allowance for loan and lease losses was \$335.3 million, down \$34.9 million from September 30, 2003. This decline primarily reflected a \$26.6 million reduction due to charge-offs associated with the fourth quarter credit actions. Expressed as a percent of period-end loans and leases, the allowance for loan and lease losses at December 31, 2003, was 1.59%, down from 1.75% at September 30, 2003, and down from 1.81% at the end of the year-ago quarter. The allowance for loan and lease losses as a percent of non-performing assets increased to 384% at December 31, 2002, from 270% at September 30, 2003, and was well above the year-ago level of 246%.

### **Capital**

At December 31, 2003, the tangible equity to assets ratio was 6.80%, up from 6.78% at September 30, 2003, but down from 7.22% at December 31, 2002. The decline from the year-ago period reflected the impact of the 2003 third quarter adoption of FIN 46, which consolidated \$1.0 billion of previously securitized automobile loans, as well as share repurchases in the 2003 first quarter.

### **2004 Outlook**

“The economic environment and level of interest rates are always key factors in determining performance expectations,” said Hoaglin. “At present, we are anticipating a strengthening economy with rates remaining at absolute low levels, though increasing in the second half of the year. Demand for middle-market C&I loans is expected to begin showing signs of growth, and we believe the very good growth trends we have been seeing in small business loans will continue. While mortgage originations are expected to decline, given record refinancings in 2003, we nevertheless anticipate good growth in consumer loans, both residential mortgages and home equity loans and lines. In addition, another year of strong nationwide auto loan sales is forecast, which should result in strong demand for auto credit.”

“Exclusive of operating lease income, non-interest income growth is expected to be modest driven by a pick-up in securities-market related fee income, as well as growth in deposit service

charges. However, growth will be mitigated by an expected decline in mortgage banking income reflecting lower refinance activity.”

“Expense growth, excluding operating lease expense, will be modest. We expect a substantial increase in pension costs, and to a lesser degree benefit expenses. Nevertheless, we expect revenue growth rates will continue to exceed that of expenses. As such, we expect continued progress in improving our efficiency ratio.”

“Net charge-offs should continue to decline reflecting the benefits of our improved and higher underwriting standards of the last couple of years, a more risk adverse mix of loans and leases, as well as a stronger economic environment.”

“Reflecting these factors, we are targeting reported, or GAAP, earnings of \$1.62-\$1.66 per share in 2004. This excludes any gains associated with future automobile loan sales to the extent such sales occur. As noted last quarter, to the degree such gains or other one-time items impacting anticipated performance are known, their impact will be included in our earnings guidance,” he concluded.

#### **Conference Call / Webcast Information**

Huntington’s senior management will host an earnings conference call today at 1:00 p.m. EST. The call may be accessed via a live Internet webcast at [www.huntington-ir.com](http://www.huntington-ir.com) or through a dial-in telephone number at **888-806-9459**. Slides will be available at [www.huntington-ir.com](http://www.huntington-ir.com) just prior to 1:00 p.m. EST on January 16, 2004 for review during the call. A replay of the webcast will be archived in the Investor Relations section of Huntington’s web site [www.huntington.com](http://www.huntington.com). A telephone replay will be available two hours after the completion of the call through January 31, 2004 at 800-615-3210; conference ID 349210.

#### **Forward-looking Statement**

This press release contains certain forward-looking statements, including certain plans, expectations, goals, and projections, which are subject to numerous assumptions, risks, and uncertainties. A number of factors, including but not limited to those set forth under the heading “Business Risks” included in Item 1 of Huntington’s Annual Report on Form 10-K/A for the year ended December 31, 2002, filed November 14, 2003, and other factors described from time to time in Huntington’s other filings with the Securities and Exchange Commission, could cause actual conditions, events, or results to differ significantly from those described in the forward-looking statements. All forward-looking statements included in this news release are based on information available at the time of the release. Huntington assumes no obligation to update any forward-looking statement.

#### **Information Regarding Non-GAAP Financial Measures**

This release contains GAAP financial measures and non-GAAP financial measures where management believes it to be helpful in understanding Huntington’s results of operations or financial position. Where non-GAAP financial measures are used, the comparable GAAP financial measure, as well as the reconciliation to the comparable GAAP financial measure, can be found in the Quarterly Financial Review supplement to this Fourth Quarter 2003 Earnings Press Release, which can be found on Huntington’s website at [www.huntington-ir.com](http://www.huntington-ir.com).

#### Annualized data

Certain returns, yields, performance ratios, or growth rates for a quarter are “annualized” in this presentation to represent an annual time period. This is done for analytical purposes to better discern for decision-making purposes underlying performance trends when compared to full-year or year-over-year amounts. For example, loan growth rates are most often expressed in terms of an annual rate like 8%. As such, a 2% growth rate for a quarter would represent an annualized 8% growth rate.

#### Fully taxable equivalent interest income and net interest margin

Income from tax-exempt earnings assets is increased by an amount equivalent to the taxes that would have been paid if this income had been taxable at statutory rates. This adjustment puts all earning assets, most notably tax-exempt municipal securities and certain lease assets, on a common basis that facilitates comparison of results to results of competitors.

#### Earnings per share equivalent data

Significant one-time income or expense items may be expressed on a per common share basis. This is done for analytical purposes to better discern underlying trends in total corporate earnings per share performance excluding the impact of such items. Management does this for performance analysis and decision-making. Investors also find this information helpful in their evaluation of the company's financial performance against published earnings per share consensus amounts, which typically exclude the impact of significant one-time items. Earnings per share equivalents are usually calculated by applying a 35% effective tax rate to a pre-tax amount to derive an after-tax amount, which is divided by the average shares outstanding during the respective reporting period. Occasionally, when the item involves special tax treatment, the after-tax amount is separately disclosed, with this then being the amount used to calculate the earnings per share equivalent.

#### NM or nm

Percent changes of 100% or more are shown as "nm" or "not meaningful". Such large percent changes typically reflect the impact of one-time items within the measured periods. Since the primary purpose of showing a percent change is for discerning underlying performance trends, such large percent changes are "not meaningful" for this purpose.

#### **About Huntington**

Huntington Bancshares Incorporated is a \$30 billion regional bank holding company headquartered in Columbus, Ohio. Through its affiliated companies, Huntington has more than 137 years of serving the financial needs of its customers. Huntington provides innovative retail and commercial financial products and services through more than 300 regional banking offices in Indiana, Kentucky, Michigan, Ohio and West Virginia. Huntington also offers retail and commercial financial services online at [www.huntington.com](http://www.huntington.com); through its technologically advanced, 24-hour telephone bank; and through its network of approximately 700 ATMs. Selected financial service activities are also conducted in other states including: Dealer Sales offices in Florida, Georgia, Tennessee, Pennsylvania, and Arizona; Private Financial Group offices in Florida; and Mortgage Banking offices in Florida, Maryland, and New Jersey. International banking services are made available through the headquarters office in Columbus and additional offices located in the Cayman Islands and Hong Kong.

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**HUNTINGTON BANCSHARES INCORPORATED**  
**Quarterly Key Statistics**

<i>(in thousands, except per share amounts)</i>	4Q03	3Q03	4Q02	Percent Change vs.	
				3Q03	4Q02
Net Interest Income	\$ 224,315	\$ 220,471	\$ 199,179	1.7%	12.6%
Provision for Loan and Lease Losses	26,341	51,615	51,236	(49.0)	(48.6)
Securities Gains (Losses)	1,280	(4,107)	2,339	N.M	(45.3)
Gain on Sale of Branch Offices	—	13,112	—	(100.0)	—
Gain on Sales of Automobile Loans	16,288	—	—	—	—
Non-Interest Income	228,942	263,763	269,516	(13.2)	(15.1)
Non-Interest Expense	317,816	300,182	336,520	5.9	(5.6)
Restructuring Charges (Releases)	(351)	—	(7,211)	—	(95.1)
Income Before Income Taxes	127,019	141,442	90,489	(10.2)	40.4
Income Taxes	33,758	37,230	21,226	(9.3)	59.0
Income before cumulative effect of change in accounting principle	93,261	104,212	69,263	(10.5)	34.6
Cumulative effect of change in accounting principle, net of tax	—	(13,330)	—	(100.0)	—
<b>Net Income</b>	<b>\$ 93,261</b>	<b>\$ 90,882</b>	<b>\$ 69,263</b>	<b>2.6%</b>	<b>34.6%</b>
Income before cumulative effect of change in accounting principle — diluted	\$ 0.40	\$ 0.45	\$ 0.29	(11.1)%	37.9%
Net Income per common share — diluted	\$ 0.40	\$ 0.39	\$ 0.29	2.6%	37.9%
Cash dividends declared per common share	\$ 0.175	\$ 0.175	\$ 0.16	—%	9.4%
Book value per common share at end of period	\$ 9.93	\$ 9.79	\$ 9.40	1.4%	5.6%
Average common shares — basic	228,902	228,715	233,581	0.1%	(2.0)%
Average common shares — diluted	231,986	230,966	235,083	0.4%	(1.3)%
Return on average assets <sup>(1)</sup>	1.22%	1.39%	1.02%		
Return on average shareholders' equity <sup>(1)</sup>	16.6%	18.5%	12.7%		
Net interest margin <sup>(2)</sup>	3.42%	3.46%	3.62%		
Efficiency ratio <sup>(3)</sup>	67.1%	60.0%	69.9%		
Average loans and leases	\$21,406,486	\$20,511,312	\$18,183,905	4.4%	17.7%
Average earning assets	\$26,363,248	\$25,564,291	\$22,040,631	3.1%	19.6%
Average core deposits <sup>(4)</sup>	\$15,543,934	\$15,801,133	\$15,013,108	(1.6)%	3.5%
Average core deposits — linked quarter annualized growth rate <sup>(4)</sup>	(6.5)%	9.8%	(1.5)%		
Average core deposits — excluding Retail CDs	\$13,052,055	\$13,240,345	\$11,708,820	(1.4)%	11.5%
Average core deposits excl. Retail CDs - linked quarter annualized growth rate	(5.6)%	19.4%	3.1%		
Average total assets — reported	\$30,389,249	\$29,849,827	\$26,861,355	1.8%	13.1%
Average shareholders' equity	\$ 2,228,129	\$ 2,239,486	\$ 2,163,044	(0.5)%	3.0%
Total assets at end of period	\$30,483,804	\$30,095,186	\$27,527,932	1.3%	10.7%
Total shareholders' equity at end of period	\$ 2,275,002	\$ 2,241,456	\$ 2,189,793	1.5%	3.9%
Net charge-offs (NCOs)	\$ 55,143	\$ 32,774	\$ 83,158	68.3%	(33.7)%
NCOs as a % of average loans and leases	1.03%	0.64%	1.83%		
Non-performing loans and leases (NPLs)	\$ 75,481	\$ 121,881	\$ 128,069	(38.1)%	(41.1)%
Non-performing assets (NPAs)	\$ 87,386	\$ 137,077	\$ 136,723	(36.3)%	(36.1)%
NPAs as a % of total loans and leases and other real estate (OREO)	0.41%	0.65%	0.74%		
Allowance for loan and lease losses (ALL) as a % of total loans and leases at the end of period	1.59%	1.75%	1.81%		
ALL as a % of NPLs	444%	304%	263%		
ALL as a % of NPAs	384%	270%	246%		
Tier 1 risk-based capital <sup>(5)(6)</sup>	8.51%	8.40%	8.34%		
Total risk-based capital <sup>(5)(6)</sup>	11.93%	11.19%	11.25%		
Tier 1 leverage <sup>(5)</sup>	7.99%	7.94%	8.51%		
Average equity / assets	7.33%	7.50%	8.05%		
Tangible equity / assets <sup>(6)</sup>	6.80%	6.78%	7.22%		

(1) Based on income before cumulative effect of change in accounting principle, net of tax.

(2) On a fully taxable equivalent basis assuming a 35% tax rate.

(3) Non-interest expense less amortization of intangible assets (\$0.2 million for all periods above) divided by the sum of fully taxable equivalent net interest income and non-interest income excluding securities gains (losses).

(4) Includes non-interest bearing and interest bearing demand deposits, savings deposits, retail CDs and other domestic time deposits.

(5) Estimated at the end of December, 2003.

(6) At end of period. Tangible equity (total equity less intangible assets) divided by tangible assets (total assets less intangible assets).

N.M. — Not Meaningful

**HUNTINGTON BANCSHARES INCORPORATED**  
**Annual Key Statistics**

<i>(in thousands, except per share amounts)</i>	2003	2002	Percent Change
Net Interest Income	\$ 848,986	\$ 749,574	13.3%
Provision for Loan and Lease Losses	163,993	194,426	(15.7)
Securities Gains	5,258	4,902	7.3
Gain on Sales of Automobile Loans	40,039	—	—
Gain on Sale of Branch Offices	13,112	—	—
Gain on sale of Florida Operations	—	182,470	(100.0)
Merchant Services Gain	—	24,550	(100.0)
Non-Interest Income	1,010,744	1,129,782	(10.5)
Non-Interest Expense	1,236,825	1,325,174	(6.7)
Restructuring (Releases) Charges	(6,666)	48,973	N.M.
<b>Income Before Income Taxes</b>	<b>523,987</b>	<b>522,705</b>	<b>0.2</b>
<b>Income Taxes</b>	<b>138,294</b>	<b>198,974</b>	<b>(30.5)</b>
Income before cumulative effect of change in accounting principle	385,693	323,731	19.1
Cumulative effect of change in accounting principle, net of tax	(13,330)	—	—
<b>Net Income</b>	<b>\$ 372,363</b>	<b>\$ 323,731</b>	<b>15.0%</b>
Income before cumulative effect of change in accounting principle — diluted	\$ 1.67	\$ 1.33	25.6%
Net Income per common share — diluted	\$ 1.61	\$ 1.33	21.1%
Cash dividends declared per common share	\$ 0.67	\$ 0.64	4.7%
Average common shares — basic	229,401	242,279	(5.3)%
Average common shares — diluted	231,582	244,012	(5.1)%
Return on average assets <sup>(1)</sup>	1.33%	1.24%	
Return on average shareholders' equity <sup>(1)</sup>	17.6%	14.5%	
Net interest margin <sup>(2)</sup>	3.49%	3.62%	
Efficiency ratio <sup>(3)</sup>	63.9%	65.6%	
Average loans and leases	\$20,023,718	\$17,417,455	15.0%
Average earning assets	\$24,592,810	\$20,846,137	18.0%
Average total assets	\$28,942,770	\$26,033,243	11.2%
Average core deposits <sup>(4)</sup>	\$15,437,060	\$15,268,487	1.1%
Average core deposits — excluding Retail CDs	\$12,735,282	\$11,649,577	9.3%
Average shareholders' equity	\$ 2,196,348	\$ 2,238,761	(1.9)%
Total assets at end of period	\$30,483,804	\$27,527,932	10.7%
Total shareholders' equity at end of period	\$ 2,275,002	\$ 2,189,793	3.9%
Net charge-offs (NCOs)	\$ 161,809	\$ 196,912	(17.8)%
NCOs as a % of average loans and leases	0.81%	1.13%	
Non-performing loans and leases (NPLs)	\$ 75,481	\$ 128,069	(41.1)%
Non-performing assets (NPAs)	\$ 87,386	\$ 136,723	(36.1)%
NPAs as a % of total loans and leases and other real estate (OREO)	0.41%	0.74%	
Allowance for loan and lease losses (ALL) as a % of total loans and leases at the end of period	1.59%	1.81%	
ALL as a % of NPLs	444%	263%	
ALL as a % of NPAs	384%	246%	
Tier 1 risk-based capital <sup>(5)(6)</sup>	8.51%	8.34%	
Total risk-based capital <sup>(5)(6)</sup>	11.93%	11.25%	
Tier 1 leverage <sup>(5)</sup>	7.99%	8.51%	
Average equity / assets	7.59%	8.60%	
Tangible equity / assets <sup>(6)</sup>	6.80%	7.22%	

(1) Based on income before cumulative effect of change in accounting principle, net of tax.

(2) On a fully taxable equivalent basis assuming a 35% tax rate.

(3) Non-interest expense less amortization of intangible assets (\$0.8 million and \$2.0 million, respectively) divided by the sum of fully taxable equivalent net interest income and non-interest income excluding securities gains.

(4) Includes non-interest bearing and interest bearing demand deposits, savings deposits, retail CDs and other domestic time deposits

(5) Estimated for the end of December, 2003.

(6) At end of period. Tangible equity (total equity less intangible assets) divided by tangible assets (total assets less intangible assets).

N.M. — Not Meaningful

**HUNTINGTON BANCSHARES INCORPORATED**  
**Quarterly Financial Review**  
**December 2003**

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**Note:**

The preparation of financial statements in conformity with accounting principals generally accepted in the United States requires management to make estimates and assumptions that affect amounts reported in the financial statements. Actual results could differ from those estimates. Certain prior period amounts have been reclassified to conform to the current year's presentation.

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**Huntington Bancshares Incorporated**  
**Consolidated Balance Sheets**

<i>(in thousands)</i>	December 31, 2003	December 31, 2002	Change December '03 vs. '02	
			Amount	Percent
<b>Assets</b>				
Cash and due from banks	\$ 899,689	\$ 969,483	\$ (69,794)	(7.2)%
Federal funds sold and securities purchased under resale agreements	96,814	49,280	47,534	96.5
Interest bearing deposits in banks	33,627	37,300	(3,673)	(9.8)
Trading account securities	7,589	241	7,348	N.M.
Mortgage loans held for sale	226,729	528,379	(301,650)	(57.1)
Securities available for sale — at fair value	4,925,232	3,403,369	1,521,863	44.7
Investment securities — fair value \$3,937 and \$7,725, respectively	3,828	7,546	(3,718)	(49.3)
Total loans and leases <sup>(1)</sup>	21,075,118	18,587,403	2,487,715	13.4
Less allowance for loan and lease losses	335,254	336,648	(1,394)	(0.4)
<b>Net loans and leases</b>	<b>20,739,864</b>	<b>18,250,755</b>	<b>2,489,109</b>	<b>13.6</b>
Operating lease assets	1,260,440	2,200,525	(940,085)	(42.7)
Bank owned life insurance	927,671	886,214	41,457	4.7
Premises and equipment	349,712	341,366	8,346	2.4
Goodwill and other intangible assets	217,009	218,567	(1,558)	(0.7)
Customers' acceptance liability	9,553	16,745	(7,192)	(43.0)
Accrued income and other assets	786,047	618,162	167,885	27.2
<b>Total Assets</b>	<b>\$30,483,804</b>	<b>\$27,527,932</b>	<b>\$ 2,955,872</b>	<b>10.7%</b>
<b>Liabilities and Shareholders' Equity</b>				
Total deposits <sup>(1)</sup>	\$18,487,395	\$17,499,326	\$ 988,069	5.6%
Short-term borrowings	1,452,304	2,141,016	(688,712)	(32.2)
Bank acceptances outstanding	9,553	16,745	(7,192)	(43.0)
Federal Home Loan Bank Advances	1,273,000	1,013,000	260,000	25.7
Subordinated notes	990,470	738,678	251,792	34.1
Other long-term debt	4,544,509	2,495,123	2,049,386	82.1
Company obligated mandatorily redeemable preferred capital securities of subsidiary trusts holding solely junior subordinated debentures of the Parent Company <sup>(2)</sup>	—	300,000	(300,000)	(100.0)
Accrued expenses and other liabilities	1,451,571	1,134,251	317,320	28.0
<b>Total Liabilities</b>	<b>28,208,802</b>	<b>25,338,139</b>	<b>2,870,663</b>	<b>11.3</b>
<b>Shareholders' equity</b>				
Preferred stock — authorized 6,617,808 shares; none outstanding	—	—	—	—
Common stock — without par value; authorized 500,000,000 shares; issued 257,866,255 shares; outstanding 229,008,088 and 232,878,851 shares, respectively	2,483,542	2,484,421	(879)	(0.0)
Less 28,858,167 and 24,987,404 treasury shares, respectively	(548,576)	(475,399)	(73,177)	15.4
Accumulated other comprehensive income	2,678	62,300	(59,622)	(95.7)
Retained earnings	337,358	118,471	218,887	N.M.
<b>Total Shareholders' Equity</b>	<b>2,275,002</b>	<b>2,189,793</b>	<b>85,209</b>	<b>3.9</b>
<b>Total Liabilities and Shareholders' Equity</b>	<b>\$30,483,804</b>	<b>\$27,527,932</b>	<b>\$ 2,955,872</b>	<b>10.7%</b>

(1) See Page 2 for detail of Loans and Deposits.

(2) In accordance with FIN 46, capital securities issued by Huntington Capital I and II, previously regarded as consolidated subsidiary trusts, are no longer reflected in Huntington's balance sheet. The related parent company debt to these entities is reported in Subordinated notes.

N.M. — Not Meaningful

**Huntington Bancshares Incorporated**  
**Loans, Leases and Deposits**

**Loans and Leases (Direct Financing and Operating)**

(in thousands)

By Type	December 31, 2003		December 31, 2002	
	Balance	%	Balance	%
Commercial	\$ 5,313,517	23.8	\$ 5,608,443	27.0
Commercial real estate	4,172,083	18.7	3,722,992	17.9
Total Commercial and Commercial Real Estate	9,485,600	42.5	9,331,435	44.9
Consumer				
Automobile loans	2,991,642	13.4	3,041,954	14.6
Automobile leases	1,902,170	8.5	873,599	4.2
Home equity	3,792,189	17.0	3,198,487	15.4
Residential mortgage	2,530,665	11.3	1,746,177	8.4
Other loans	372,852	1.7	395,751	1.9
Total Consumer	11,589,518	51.9	9,255,968	44.5
Total Loans and Direct Financing Leases	21,075,118	94.4	18,587,403	89.4
Operating Lease Assets	1,260,440	5.6	2,200,525	10.6
Total	\$22,335,558	100.0	\$20,787,928	100.0

**By Business Segment**

Regional Banking				
Central Ohio / West Virginia	\$ 5,453,855	24.4	\$ 4,823,142	23.2
Northern Ohio	2,575,793	11.5	2,606,688	12.5
Southern Ohio / Kentucky	1,676,790	7.5	1,505,494	7.2
West Michigan	2,077,035	9.3	1,871,239	9.0
East Michigan	1,268,423	5.7	1,191,665	5.7
Indiana	730,620	3.3	682,579	3.3
Total Regional Banking	13,782,516	61.7	12,680,807	60.9
Dealer Sales	7,058,563	31.6	6,882,395	33.1
Private Financial Group	1,298,843	5.8	1,061,528	5.1
Treasury / Other	195,636	0.9	163,198	0.9
<b>Total Loans and Leases</b>	<b>\$22,335,558</b>	<b>100.0</b>	<b>\$20,787,928</b>	<b>100.0</b>

**Deposit Liabilities**

(in thousands)

By Type	December 31, 2003		December 31, 2002	
	Balance	%	Balance	%
Demand deposits				
Non-interest bearing	\$ 2,986,992	16.2	\$ 3,058,044	17.5
Interest bearing	6,411,380	34.7	5,389,920	30.8
Savings deposits	2,959,993	16.0	2,851,158	16.3
Retail certificates of deposit	2,461,531	13.3	3,261,403	18.6
Other domestic time deposits	631,205	3.4	694,903	4.0
<b>Total Core Deposits</b>	<b>15,451,101</b>	<b>83.6</b>	<b>15,255,428</b>	<b>87.2</b>
Domestic time deposits of \$100,000 or more	789,341	4.3	731,959	4.2
Brokered time deposits and negotiable CDs	1,771,738	9.6	1,092,754	6.2
Foreign time deposits	475,215	2.5	419,185	2.4
<b>Total Deposits</b>	<b>\$18,487,395</b>	<b>100.0</b>	<b>\$17,499,326</b>	<b>100.0</b>

**By Business Segment**

Regional Banking				
Central Ohio / West Virginia	\$ 5,422,558	29.3	\$ 5,361,063	30.6
Northern Ohio	3,587,861	19.4	3,610,980	20.6
Southern Ohio / Kentucky	1,441,418	7.8	1,365,225	7.8
West Michigan	2,457,318	13.3	2,409,743	13.8
East Michigan	1,988,772	10.8	1,948,252	11.1
Indiana	648,205	3.5	603,854	3.5
Total Regional Banking	15,546,132	84.1	15,299,117	87.4
Dealer Sales	71,249	0.4	58,249	0.3
Private Financial Group	1,162,969	6.3	937,997	5.4
Treasury / Other <sup>(1)</sup>	1,707,045	9.2	1,203,963	6.9
<b>Total Deposits</b>	<b>\$18,487,395</b>	<b>100.0</b>	<b>\$17,499,326</b>	<b>100.0</b>

<sup>(1)</sup> Comprised largely of brokered deposits and negotiable CDs.

**Huntington Bancshares Incorporated**  
**Consolidated Quarterly Average Balance Sheets**

(in millions)

Fully Tax Equivalent Basis <sup>(1)</sup>	2003				2002			
	Fourth	Third	Second	First	Fourth	Third	Second	First
<b>Assets</b>								
Interest bearing deposits in banks	\$ 32	\$ 33	\$ 45	\$ 37	\$ 34	\$ 35	\$ 29	\$ 34
Trading account securities	11	11	23	12	9	7	6	5
Federal funds sold and securities purchased under resale agreements	117	103	69	57	83	76	68	62
Mortgages held for sale	295	898	602	459	467	267	174	381
Securities:								
Taxable	4,081	3,646	3,382	3,014	3,029	2,953	2,735	2,713
Tax exempt	421	362	275	274	234	108	96	101
Total Securities	4,502	4,008	3,657	3,288	3,263	3,061	2,831	2,814
Loans and Leases:								
Commercial	5,382	5,380	5,626	5,623	5,555	5,504	5,616	6,047
Real Estate								
Construction	1,297	1,258	1,239	1,187	1,070	1,247	1,258	1,290
Commercial	2,830	2,744	2,621	2,565	2,601	2,315	2,232	2,363
Consumer								
Automobile loans	3,529	3,594	2,830	3,079	2,939	2,764	2,569	2,700
Automobile leases	1,802	1,590	1,306	1,006	759	461	164	92
Automobile loans and leases	5,331	5,184	4,136	4,085	3,698	3,225	2,733	2,792
Home equity	3,678	3,503	3,359	3,238	3,166	3,060	2,907	3,206
Residential mortgage	2,501	2,075	1,887	1,832	1,694	1,486	1,385	1,180
Other loans	387	367	379	389	399	406	415	483
Total Consumer	11,897	11,129	9,761	9,544	8,957	8,177	7,440	7,661
Total Loans and Leases	21,406	20,511	19,247	18,919	18,183	17,243	16,546	17,361
Allowance for loan and lease losses	384	363	338	349	386	367	357	371
Net loans and leases	21,022	20,148	18,909	18,570	17,797	16,876	16,189	16,990
Total earning assets	26,363	25,564	23,643	22,772	22,039	20,689	19,654	20,657
Operating lease inventory	1,355	1,565	1,802	2,076	2,328	2,597	2,842	2,976
Cash and due from banks	817	804	735	740	717	763	722	819
Intangible assets	217	218	218	218	225	202	213	536
All other assets	2,021	2,062	2,005	1,967	1,938	1,905	1,895	1,905
<b>Total Assets</b>	<b>\$30,389</b>	<b>\$29,850</b>	<b>\$28,065</b>	<b>\$27,424</b>	<b>\$26,861</b>	<b>\$25,789</b>	<b>\$24,969</b>	<b>\$26,522</b>
<b>Liabilities and Shareholders' Equity</b>								
Core deposits								
Non-interest bearing deposits	\$ 3,131	\$ 3,218	\$ 3,046	\$ 2,958	\$ 2,955	\$ 2,868	\$ 2,739	\$ 3,041
Interest bearing demand deposits	6,466	6,558	6,100	5,597	5,305	5,269	4,923	5,148
Savings deposits	2,824	2,808	2,804	2,771	2,746	2,766	2,808	3,097
Retail certificates of deposit	2,492	2,561	2,798	2,963	3,305	3,453	3,509	4,222
Other domestic time deposits	631	656	673	682	702	714	718	799
Total core deposits	15,544	15,801	15,421	14,971	15,013	15,070	14,697	16,307
Domestic time deposits of \$100,000 or more	828	803	808	769	730	777	843	1,046
Brokered time deposits and negotiable CDs	1,851	1,421	1,241	1,155	1,057	907	649	302
Foreign time deposits	522	536	426	514	409	370	296	270
Total deposits	18,745	18,561	17,896	17,409	17,209	17,124	16,485	17,925
Short-term borrowings	1,433	1,393	1,635	1,947	2,115	1,793	1,636	1,748
Federal Home Loan Bank advances	1,273	1,273	1,267	1,216	848	228	14	17
Subordinated notes and other long-term debt, including preferred capital securities	5,432	5,197	4,010	3,570	3,380	3,281	3,375	3,433
Total interest bearing liabilities	23,752	23,206	21,762	21,184	20,597	19,558	18,771	20,082
All other liabilities	1,278	1,187	1,106	1,116	1,146	1,149	1,181	1,089
Shareholders' equity	2,228	2,239	2,151	2,166	2,163	2,214	2,278	2,310
<b>Total Liabilities and Shareholders' Equity</b>	<b>\$30,389</b>	<b>\$29,850</b>	<b>\$28,065</b>	<b>\$27,424</b>	<b>\$26,861</b>	<b>\$25,789</b>	<b>\$24,969</b>	<b>\$26,522</b>

<sup>(1)</sup> Fully tax equivalent yields are calculated assuming a 35% tax rate. See page 5 for the fully taxable equivalent adjustment.

**Huntington Bancshares Incorporated**  
**Consolidated Quarterly Net Interest Margin Analysis**

(in millions)

Fully Tax Equivalent Basis <sup>(1)</sup>	Average Rates <sup>(3)</sup>							
	2003				2002			
	Fourth	Third	Second	First	Fourth	Third	Second	First
<b>Assets</b>								
Interest bearing deposits in banks	1.52%	1.38%	1.58%	1.61%	1.93%	2.06%	2.44%	1.96%
Trading account securities	2.39	4.70	4.15	4.63	3.37	4.95	5.37	2.79
Federal funds sold and securities purchased under resale agreements	1.30	1.92	2.19	2.14	1.83	1.40	1.51	1.43
Mortgages held for sale	5.31	5.16	5.42	5.56	5.84	6.57	7.07	6.51
Securities:								
Taxable	4.25	4.23	4.59	5.17	5.53	6.01	6.33	6.43
Tax exempt	6.97	6.85	7.29	7.22	7.15	7.52	7.69	7.76
Total Securities	4.50	4.46	4.79	5.34	5.64	6.07	6.37	6.48
Loans and Leases: <sup>(2)</sup>								
Commercial	4.82	4.84	5.26	5.40	5.59	5.69	5.67	5.58
Real Estate								
Construction	4.24	4.17	4.07	4.06	4.15	4.60	5.06	4.93
Commercial	4.99	5.22	5.28	5.60	5.79	6.17	6.39	6.66
Consumer								
Automobile loans	6.90	7.19	7.74	7.85	8.32	8.62	8.92	8.87
Automobile leases	4.98	4.99	4.69	6.04	5.93	7.78	4.72	4.69
Automobile loans and leases	6.25	6.51	6.78	7.40	7.83	8.50	8.67	8.73
Home equity	4.87	5.09	5.02	5.17	5.64	5.83	6.00	6.39
Residential mortgage	5.20	5.32	5.76	5.95	6.06	6.27	6.46	6.89
Other loans	7.19	7.38	7.22	6.60	7.21	7.66	7.70	7.75
Total Consumer	5.64	5.87	5.99	6.33	6.69	7.05	7.16	7.40
Total Loans and Leases	5.26	5.41	5.56	5.82	6.08	6.32	6.39	6.48
Total earning assets	5.11%	5.23%	5.42%	5.72%	5.99%	6.26%	6.37%	6.46%
<b>Liabilities and Shareholders' Equity</b>								
Core deposits								
Non-interest bearing deposits	0.91%	1.04%	1.39%	1.43%	1.54%	1.74%	1.80%	1.76%
Interest bearing demand deposits	1.22	1.35	1.55	1.85	1.69	1.77	1.79	1.83
Savings deposits	3.54	3.51	3.75	3.87	4.36	4.37	4.51	4.98
Retail certificates of deposit	3.69	3.89	3.85	4.00	4.19	4.37	4.48	4.76
Other domestic time deposits	1.65	1.76	2.09	2.27	2.50	2.64	2.75	2.98
Total core deposits	2.37	2.32	2.55	2.76	2.64	3.27	3.12	3.04
Domestic time deposits of \$100,000 or more	1.52	1.63	1.79	1.98	2.25	2.37	2.48	2.48
Brokered time deposits and negotiable CDs	0.75	0.85	1.03	1.06	1.29	1.43	1.38	1.91
Foreign time deposits	1.64	1.75	2.06	2.23	2.45	2.63	2.73	2.96
Total deposits	0.78	0.85	1.06	1.16	1.40	1.44	1.51	1.98
Short-term borrowings	2.24	1.81	1.76	1.84	1.99	2.02	5.89	6.02
Federal Home Loan Bank advances	2.63	2.78	2.85	3.12	3.52	3.70	3.64	3.79
Subordinated notes and other long-term debt, including preferred capital securities	1.85%	1.93%	2.11%	2.26%	2.50%	2.69%	2.79%	3.01%
Total interest bearing liabilities	3.26%	3.30%	3.31%	3.46%	3.49%	3.57%	3.58%	3.45%
Net interest rate spread	0.16	0.16	0.16	0.17	0.13	0.12	0.12	0.08
Impact of non-interest bearing funds on margin	3.42%	3.46%	3.47%	3.63%	3.62%	3.69%	3.70%	3.53%
<b>Net Interest Margin</b>								

(1) Fully tax equivalent yields are calculated assuming a 35% tax rate. See page 5 for the fully taxable equivalent adjustment.

(2) Individual loan and lease components include applicable fees.

(3) Loan and lease and deposit average rates include impact of applicable derivatives.

**Huntington Bancshares Incorporated**  
**Selected Quarterly Income Statement Data**

(in thousands, except per share amounts)	2003				2002			
	Fourth	Third	Second	First	Fourth	Third	Second	First
<b>Net Interest Income</b>	<b>\$224,315</b>	<b>\$220,471</b>	<b>\$202,441</b>	<b>\$201,759</b>	<b>\$199,179</b>	<b>\$191,265</b>	<b>\$180,261</b>	<b>\$178,869</b>
Provision for loan and lease losses	<u>26,341</u>	<u>51,615</u>	<u>49,193</u>	<u>36,844</u>	<u>51,236</u>	<u>54,304</u>	<u>49,876</u>	<u>39,010</u>
<b>Net Interest Income After Provision for Loan and Lease Losses</b>	<b>197,974</b>	<b>168,856</b>	<b>153,248</b>	<b>164,915</b>	<b>147,943</b>	<b>136,961</b>	<b>130,385</b>	<b>139,859</b>
Operating lease income	<u>105,307</u>	<u>117,624</u>	<u>128,574</u>	<u>138,193</u>	<u>149,259</u>	<u>160,164</u>	<u>171,617</u>	<u>176,034</u>
Service charges on deposit accounts	<u>44,763</u>	<u>42,294</u>	<u>40,914</u>	<u>39,869</u>	<u>41,435</u>	<u>37,706</u>	<u>35,608</u>	<u>38,815</u>
Trust services	<u>15,793</u>	<u>15,365</u>	<u>15,580</u>	<u>14,911</u>	<u>15,306</u>	<u>14,997</u>	<u>16,247</u>	<u>15,501</u>
Brokerage and insurance income	<u>14,344</u>	<u>13,807</u>	<u>14,196</u>	<u>15,497</u>	<u>13,941</u>	<u>13,664</u>	<u>16,899</u>	<u>17,605</u>
Mortgage banking	<u>9,677</u>	<u>30,193</u>	<u>7,185</u>	<u>11,125</u>	<u>5,530</u>	<u>2,594</u>	<u>7,835</u>	<u>16,074</u>
Bank Owned Life Insurance income	<u>10,410</u>	<u>10,438</u>	<u>11,043</u>	<u>11,137</u>	<u>10,722</u>	<u>10,723</u>	<u>10,722</u>	<u>10,956</u>
Other service charges and fees	<u>9,237</u>	<u>10,499</u>	<u>11,372</u>	<u>10,338</u>	<u>10,890</u>	<u>10,837</u>	<u>10,529</u>	<u>10,632</u>
Gain on sales of automobile loans	<u>16,288</u>	<u>—</u>	<u>13,496</u>	<u>10,255</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>—</u>
Gain on sale of branch offices	<u>—</u>	<u>13,112</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>—</u>
Securities gains (losses)	<u>1,280</u>	<u>(4,107)</u>	<u>6,887</u>	<u>1,198</u>	<u>2,339</u>	<u>1,140</u>	<u>966</u>	<u>457</u>
Gain on sale of Florida Operations	<u>—</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>182,470</u>
Merchant Services gain	<u>—</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>24,550</u>	<u>—</u>	<u>—</u>
Other	<u>19,411</u>	<u>23,543</u>	<u>27,704</u>	<u>20,401</u>	<u>22,433</u>	<u>22,227</u>	<u>18,291</u>	<u>13,989</u>
<b>Total Non-Interest Income</b>	<b>246,510</b>	<b>272,768</b>	<b>276,951</b>	<b>272,924</b>	<b>271,855</b>	<b>298,602</b>	<b>288,714</b>	<b>482,533</b>
Personnel costs	<u>115,762</u>	<u>113,170</u>	<u>105,242</u>	<u>113,089</u>	<u>110,231</u>	<u>100,662</u>	<u>99,115</u>	<u>108,029</u>
Operating lease expense	<u>85,609</u>	<u>93,134</u>	<u>102,939</u>	<u>111,588</u>	<u>120,747</u>	<u>125,743</u>	<u>131,695</u>	<u>140,785</u>
Outside data processing and other services	<u>15,957</u>	<u>17,478</u>	<u>16,104</u>	<u>16,579</u>	<u>17,209</u>	<u>15,128</u>	<u>16,592</u>	<u>18,439</u>
Equipment	<u>16,840</u>	<u>16,328</u>	<u>16,341</u>	<u>16,412</u>	<u>17,337</u>	<u>17,378</u>	<u>16,659</u>	<u>16,949</u>
Net occupancy	<u>14,925</u>	<u>15,570</u>	<u>15,377</u>	<u>16,609</u>	<u>13,370</u>	<u>14,676</u>	<u>14,504</u>	<u>16,989</u>
Professional services	<u>12,175</u>	<u>11,116</u>	<u>9,872</u>	<u>9,285</u>	<u>9,111</u>	<u>9,680</u>	<u>7,864</u>	<u>6,430</u>
Marketing	<u>6,895</u>	<u>5,515</u>	<u>8,454</u>	<u>6,626</u>	<u>6,186</u>	<u>7,491</u>	<u>7,231</u>	<u>7,003</u>
Telecommunications	<u>5,272</u>	<u>5,612</u>	<u>5,394</u>	<u>5,701</u>	<u>5,714</u>	<u>5,609</u>	<u>5,320</u>	<u>6,018</u>
Loss on early extinguishment of debt	<u>15,250</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>—</u>
Printing and supplies	<u>3,417</u>	<u>3,658</u>	<u>2,253</u>	<u>3,681</u>	<u>3,999</u>	<u>3,679</u>	<u>3,683</u>	<u>3,837</u>
Amortization of intangibles	<u>204</u>	<u>204</u>	<u>204</u>	<u>204</u>	<u>204</u>	<u>204</u>	<u>235</u>	<u>1,376</u>
Restructuring (releases) charges	<u>(351)</u>	<u>—</u>	<u>(5,315)</u>	<u>(1,000)</u>	<u>(7,211)</u>	<u>—</u>	<u>—</u>	<u>56,184</u>
Other	<u>25,510</u>	<u>18,397</u>	<u>20,168</u>	<u>16,705</u>	<u>32,412</u>	<u>19,246</u>	<u>20,848</u>	<u>19,557</u>
<b>Total Non-Interest Expense</b>	<b>317,465</b>	<b>300,182</b>	<b>297,033</b>	<b>315,479</b>	<b>329,309</b>	<b>319,496</b>	<b>323,746</b>	<b>401,596</b>
<b>Income Before Income Taxes</b>	<b>127,019</b>	<b>141,442</b>	<b>133,166</b>	<b>122,360</b>	<b>90,489</b>	<b>116,067</b>	<b>95,353</b>	<b>220,796</b>
Income taxes	<u>33,758</u>	<u>37,230</u>	<u>36,676</u>	<u>30,630</u>	<u>21,226</u>	<u>28,052</u>	<u>24,375</u>	<u>125,321</u>
<b>Income before cumulative effect of change in accounting principle</b>	<b>93,261</b>	<b>104,212</b>	<b>96,490</b>	<b>91,730</b>	<b>69,263</b>	<b>88,015</b>	<b>70,978</b>	<b>95,475</b>
<b>Cumulative effect of change in accounting principle, net of tax<sup>(1)</sup></b>	<b>—</b>	<b>(13,330)</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>
<b>Net Income</b>	<b>\$ 93,261</b>	<b>\$ 90,882</b>	<b>\$ 96,490</b>	<b>\$ 91,730</b>	<b>\$ 69,263</b>	<b>\$ 88,015</b>	<b>\$ 70,978</b>	<b>\$ 95,475</b>
<b>Per Common Share</b>								
Income before cumulative effect of change in accounting principle — Diluted	<b>\$ 0.40</b>	<b>\$ 0.45</b>	<b>\$ 0.42</b>	<b>\$ 0.39</b>	<b>\$ 0.29</b>	<b>\$ 0.36</b>	<b>\$ 0.29</b>	<b>\$ 0.38</b>
Net Income — Diluted	<b>\$ 0.40</b>	<b>\$ 0.39</b>	<b>\$ 0.42</b>	<b>\$ 0.39</b>	<b>\$ 0.29</b>	<b>\$ 0.36</b>	<b>\$ 0.29</b>	<b>\$ 0.38</b>
Cash Dividends Declared	<b>\$ 0.175</b>	<b>\$ 0.175</b>	<b>\$ 0.16</b>	<b>\$ 0.16</b>	<b>\$ 0.16</b>	<b>\$ 0.16</b>	<b>\$ 0.16</b>	<b>\$ 0.16</b>
<b>Return on:</b>								
Average total assets <sup>(2)</sup>	<b>1.22%</b>	1.39%	1.38%	1.36%	1.02%	1.35%	1.14%	1.46%
Average total shareholders' equity <sup>(2)</sup>	<b>16.6%</b>	18.5%	18.0%	17.2%	12.7%	15.8%	12.5%	16.8%
Net interest margin <sup>(3)</sup>	<b>3.42%</b>	3.46%	3.47%	3.63%	3.62%	3.69%	3.70%	3.53%
Efficiency ratio <sup>(4)</sup>	<b>67.1%</b>	60.0%	62.5%	66.3%	69.9%	65.2%	69.0%	60.4%
Effective tax rate	<b>26.6%</b>	26.3%	27.5%	25.0%	23.5%	24.2%	25.6%	56.8%
<b>Revenue — Fully Taxable Equivalent (FTE)</b>								
Net Interest Income	<u>\$224,315</u>	<u>\$220,471</u>	<u>\$202,441</u>	<u>\$201,759</u>	<u>\$199,179</u>	<u>\$191,265</u>	<u>\$180,261</u>	<u>\$178,869</u>
Tax Equivalent Adjustment <sup>(3)</sup>	<u>2,954</u>	<u>2,558</u>	<u>2,076</u>	<u>2,096</u>	<u>1,869</u>	<u>1,096</u>	<u>1,071</u>	<u>1,169</u>
Net Interest Income	<u>227,269</u>	<u>223,029</u>	<u>204,517</u>	<u>203,855</u>	<u>201,048</u>	<u>192,361</u>	<u>181,332</u>	<u>180,038</u>
Non-Interest Income	<u>246,510</u>	<u>272,768</u>	<u>276,951</u>	<u>272,924</u>	<u>271,855</u>	<u>298,602</u>	<u>288,714</u>	<u>482,533</u>
<b>Total Revenue</b>	<b>\$473,779</b>	<b>\$495,797</b>	<b>\$481,468</b>	<b>\$476,779</b>	<b>\$472,903</b>	<b>\$490,963</b>	<b>\$470,046</b>	<b>\$662,571</b>
<b>Total Revenue Excluding Securities Gains (Losses)</b>	<b>\$472,499</b>	<b>\$499,904</b>	<b>\$474,581</b>	<b>\$475,581</b>	<b>\$470,564</b>	<b>\$489,823</b>	<b>\$469,080</b>	<b>\$662,114</b>

(1) Due to the adoption of FASB Interpretation No. 46 for variable interest entities.

(2) Based on income before cumulative effect of change in accounting principle, net of tax.

(3) Calculated assuming a 35% tax rate.

(4) Non-interest expense less amortization of intangible assets divided by the sum of fully taxable equivalent net interest income and non-interest income excluding securities gains (losses).

**Huntington Bancshares Incorporated**  
**Quarterly Loan and Lease Loss Reserve and Net Charge-off Analysis**

(in thousands)	2003				2002			
	Fourth	Third	Second	First	Fourth	Third	Second	First
<b>Allowance for Loan and Leases</b>								
<b>Losses, Beginning of Period</b>	<b>\$370,135</b>	\$340,947	\$337,017	\$336,648	\$371,033	\$351,696	\$340,851	\$ 369,332
Loan and lease losses	(68,023)	(43,261)	(49,985)	(40,265)	(93,890)	(43,748)	(45,728)	(50,986)
Recoveries of loans previously charged off	12,880	10,487	8,929	7,429	10,732	9,963	8,731	8,014
Net loan and lease losses	<u>(55,143)</u>	<u>(32,774)</u>	<u>(41,056)</u>	<u>(32,836)</u>	<u>(83,158)</u>	<u>(33,785)</u>	<u>(36,997)</u>	<u>(42,972)</u>
Provision for loan and lease losses	26,341	51,615	49,193	36,844	51,236	54,304	49,876	39,010
Allowance of assets purchased / (sold)	(6,079)	—	(3,477)	(2,981)	—	1,264	—	(22,297)
Allowance of securitized loans <sup>(1)</sup>	—	10,347	(730)	(658)	(2,463)	(2,446)	(2,034)	(2,222)
<b>Allowance for Loan and Lease Losses, End of Period</b>	<b>\$335,254</b>	\$ 370,13	\$340,94	\$337,01	\$336,64	\$371,03	\$351,69	\$340,851
Allowance for loan and lease losses as a % of total loans and leases	1.59%	1.75%	1.79%	1.78%	1.81%	2.08%	2.10%	2.10%
Allowance for loan and lease losses as a % of non-performing loans and leases	444%	304%	284%	266%	263%	182%	166%	155%
Allowance for loan and lease losses as a % of non-performing assets	384%	270%	255%	239%	246%	173%	158%	151%
<b>Net Charge-offs by Loan and Lease Type</b>								
Commercial	\$ 31,186	\$ 12,222	\$ 26,546	\$ 14,904	\$ 59,811	\$ 16,837	\$ 21,528	\$ 19,586
Commercial real estate	5,743	3,621	607	546	7,536	4,085	2,037	3,983
Total commercial and commercial real estate	<u>36,929</u>	<u>15,843</u>	<u>27,153</u>	<u>15,450</u>	<u>67,347</u>	<u>20,922</u>	<u>23,565</u>	<u>23,569</u>
Consumer								
Automobile loans	11,346	10,773	7,524	10,623	10,398	8,602	7,356	12,760
Automobile leases	1,936	1,450	1,422	920	730	202	498	—
Automobile loans and leases	<u>13,282</u>	<u>12,223</u>	<u>8,946</u>	<u>11,543</u>	<u>11,128</u>	<u>8,804</u>	<u>7,854</u>	<u>12,760</u>
Home equity	3,464	3,416	3,671	4,053	3,526	2,934	3,096	3,950
Residential mortgage	174	246	267	145	72	123	555	122
Other loans	1,294	1,046	1,019	1,645	1,085	1,002	1,927	2,571
Total consumer	<u>18,214</u>	<u>16,931</u>	<u>13,903</u>	<u>17,386</u>	<u>15,811</u>	<u>12,863</u>	<u>13,432</u>	<u>19,403</u>
<b>Total Net Charge-offs</b>	<b>\$ 55,143</b>	<b>\$ 32,774</b>	<b>\$ 41,056</b>	<b>\$ 32,836</b>	<b>\$ 83,158</b>	<b>\$ 33,785</b>	<b>\$ 36,997</b>	<b>\$ 42,972</b>
<b>Net Charge-offs — Annualized Percentages</b>								
Commercial	2.32%	0.91%	1.89%	1.06%	4.31%	1.21%	1.54%	1.31%
Commercial real estate	0.56	0.36	0.06	0.06	0.82	0.45	0.23	0.44
Total commercial and commercial real estate	<u>1.55</u>	<u>0.68</u>	<u>1.14</u>	<u>0.66</u>	<u>2.92</u>	<u>0.92</u>	<u>1.20</u>	<u>0.99</u>
Consumer								
Automobile loans	1.29	1.20	1.06	1.38	1.42	1.23	1.15	1.92
Automobile leases	0.43	0.36	0.44	0.37	0.38	0.17	1.22	—
Automobile loans and leases	<u>1.00</u>	<u>0.94</u>	<u>0.87</u>	<u>1.13</u>	<u>1.20</u>	<u>1.08</u>	<u>1.15</u>	<u>1.85</u>
Home equity	0.38	0.39	0.44	0.50	0.45	0.38	0.43	0.50
Residential mortgage	0.03	0.05	0.06	0.03	0.02	0.03	0.16	0.04
Other loans	1.34	1.14	1.08	1.69	1.09	0.98	1.86	2.16
Total consumer	<u>0.61</u>	<u>0.61</u>	<u>0.57</u>	<u>0.73</u>	<u>0.71</u>	<u>0.62</u>	<u>0.72</u>	<u>1.03</u>
<b>Net Charge-offs as a % of Average Loans</b>	<b>1.03%</b>	<b>0.64%</b>	<b>0.85%</b>	<b>0.69%</b>	<b>1.83%</b>	<b>0.78%</b>	<b>0.90%</b>	<b>1.00%</b>

<sup>(1)</sup> The third quarter 2003 includes the reserve for loan losses associated with automobile loans contained in one of Huntington's securitization trusts consolidated as a result of the adoption of FASB Interpretation No. 46 on July 1, 2003.

**Huntington Bancshares Incorporated**  
**Quarterly Non-Performing Assets and Past Due Loans and Leases**

<i>(in thousands)</i>	2003				2002			
	Fourth	Third	Second	First	Fourth	Third	Second	First
Non-accrual loans and leases:								
Commercial	\$43,387	\$ 82,413	\$ 86,021	\$ 94,754	\$ 91,861	\$147,392	\$156,252	\$162,959
Commercial real estate	22,399	30,545	22,398	22,585	26,765	47,537	45,795	43,295
Residential mortgage	9,695	8,923	11,735	9,302	9,443	8,488	8,776	11,896
Total Nonaccrual Loans and Leases	75,481	121,881	120,154	126,641	128,069	203,417	210,823	218,150
Renegotiated loans	—	—	—	—	—	37	1,268	1,268
<b>Total Non-Performing Loans and Leases</b>	<b>75,481</b>	<b>121,881</b>	<b>120,154</b>	<b>126,641</b>	<b>128,069</b>	<b>203,454</b>	<b>212,091</b>	<b>219,418</b>
Other real estate, net	11,905	15,196	13,568	14,084	8,654	10,675	11,146	6,112
<b>Total Non-Performing Assets</b>	<b>\$87,386</b>	<b>\$137,077</b>	<b>\$133,722</b>	<b>\$140,725</b>	<b>\$136,723</b>	<b>\$214,129</b>	<b>\$223,237</b>	<b>\$225,530</b>
Non-performing loans and leases as a % of total loans and leases	0.36%	0.58%	0.63%	0.67%	0.69%	1.14%	1.26%	1.35%
Non-performing assets as a % of total loans and leases and other real estate	0.41%	0.65%	0.70%	0.74%	0.74%	1.20%	1.33%	1.39%
<b>Accruing loans and leases past due 90 days or more</b>	<b>\$55,913</b>	<b>\$ 66,060</b>	<b>\$ 55,287</b>	<b>\$ 57,241</b>	<b>\$ 61,526</b>	<b>\$ 57,337</b>	<b>\$ 47,663</b>	<b>\$ 51,446</b>
Accruing loans and leases past due 90 days or more as a percent of total loans and leases	0.27%	0.31%	0.29%	0.30%	0.33%	0.32%	0.28%	0.32%
<i>(in thousands)</i>	2003				2002			
	Fourth	Third	Second	First	Fourth	Third	Second	First
<b>Non-Performing Assets, Beginning of Period</b>	<b>\$137,077</b>	<b>\$133,722</b>	<b>\$140,725</b>	<b>\$136,723</b>	<b>\$214,129</b>	<b>\$223,237</b>	<b>\$225,530</b>	<b>\$227,493</b>
New non-performing assets	38,367	52,213	83,104	48,359	65,506	47,275	73,002	74,446
Returns to accruing status	(454)	(319)	(9,866)	(5,993)	(12,658)	(380)	(337)	(3,749)
Loan and lease losses	(39,657)	(22,090)	(30,204)	(17,954)	(72,767)	(25,480)	(28,297)	(26,072)
Payments	(22,710)	(18,905)	(26,831)	(15,440)	(28,500)	(26,308)	(44,303)	(37,663)
Sales	(25,237)	(7,544)	(23,206)	(4,970)	(28,987)	(4,215)	(2,358)	(8,925)
<b>Non-Performing Assets, End of Period</b>	<b>\$ 87,386</b>	<b>\$137,077</b>	<b>\$133,722</b>	<b>\$140,725</b>	<b>\$136,723</b>	<b>\$214,129</b>	<b>\$223,237</b>	<b>\$225,530</b>

**Huntington Bancshares Incorporated**  
**Quarterly Stock Summary, Capital, and Other Data**

**Quarterly Common Stock Summary**

	2003				2002			
	Fourth	Third	Second	First	Fourth	Third	Second	First
<i>Common Stock Price</i>								
High	\$ 22.550	\$ 20.890	\$ 21.540	\$ 19.800	\$ 19.980	\$ 20.430	\$ 21.770	\$ 20.310
Low	19.850	19.220	18.030	17.780	16.160	16.000	18.590	16.660
Close	22.500	19.850	19.510	18.590	18.710	18.190	19.420	19.700
Average Closing Price	21.584	20.199	19.790	18.876	18.769	19.142	20.089	18.332

<i>Dividends</i>								
Cash dividends declared on common stock	\$ 0.175	\$ 0.175	\$ 0.1	\$ 0.16	\$ 0.1	\$ 0.16	\$ 0.16	\$ 0.16

<i>Common shares outstanding (000s)</i>								
Average — Basic	228,902	228,715	228,633	231,355	233,581	239,925	246,106	250,749
Average — Diluted	231,986	230,966	230,572	232,805	235,083	241,357	247,867	251,953
Ending	229,008	228,870	228,660	228,642	232,879	237,544	242,920	249,992
Book value per share	\$ 9.93	\$ 9.79	\$ 9.63	\$ 9.43	\$ 9.40	\$ 9.44	\$ 9.32	\$ 9.43

<i>Common Share Repurchase Program (000s)</i>								
Number of Shares Repurchased	—	—	—	4,300	4,110	6,262	7,329	1,458

Note: Intra-day and closing stock price quotations were obtained from NASDAQ.

**Capital Data — End of Period**

<i>(in millions)</i>	2003				2002			
	Fourth <sup>(1)</sup>	Third	Second	First	Fourth	Third	Second	First
Total Risk-Adjusted Assets	\$28,211	\$27,949	\$27,456	\$27,337	\$27,030	\$26,226	\$25,200	\$24,826
Tier 1 Risk-Based Capital Ratio	8.51%	8.40%	8.35%	8.16%	8.34%	8.82%	9.42%	10.00%
Total Risk-Based Capital Ratio	11.93%	11.19%	11.16%	11.04%	11.25%	11.78%	12.46%	13.15%
Tier 1 Leverage Ratio	7.99%	7.94%	8.25%	8.22%	8.51%	9.06%	9.60%	9.45%
Tangible Equity / Asset Ratio	6.80%	6.78%	7.07%	7.01%	7.22%	7.64%	8.16%	8.77%
Tangible Equity / Risk-Weighted Assets Ratio	7.30%	7.24%	7.23%	7.09%	7.29%	7.71%	8.15%	8.65%

**Other Data — End of Period**

	2003				2002			
	Fourth	Third	Second	First	Fourth	Third	Second	First
Number of employees (full-time equivalent)	7,983	7,906	7,986	8,134	8,177	8,117	8,174	8,342
Number of domestic full-service banking offices <sup>(2)</sup>	338	337	341	342	343	336	336	339

(1) Estimated.

(2) Includes three Private Financial Group offices in Florida.



**Huntington Bancshares Incorporated**  
**Quarterly Operating Lease Performance**

	2003				2002			
	Fourth	Third	Second	First	Fourth	Third	Second	First
<b>Balance Sheet (in millions)</b>								
Average operating lease assets outstanding	\$ 1,355	\$ 1,565	\$ 1,802	\$ 2,076	\$ 2,328	\$ 2,597	\$ 2,842	\$ 2,976
<b>Income Statement (in thousands)</b>								
Net rental income	\$ 98,223	\$ 109,645	\$ 120,502	\$ 130,274	\$ 139,610	\$ 150,016	\$ 160,658	\$ 165,169
Fees	5,204	5,372	5,414	5,633	7,081	7,220	7,108	7,133
Recoveries — early terminations	1,880	2,607	2,658	2,286	2,568	2,928	3,851	3,732
<b>Total Operating Lease Income</b>	<b>105,307</b>	<b>117,624</b>	<b>128,574</b>	<b>138,193</b>	<b>149,259</b>	<b>160,164</b>	<b>171,617</b>	<b>176,034</b>
Depreciation and residual losses at termination	76,768	83,112	91,387	99,283	106,399	112,900	120,240	124,244
Losses — early terminations	8,841	10,022	11,552	12,305	14,348	12,843	11,455	16,541
<b>Total Operating Lease Expense</b>	<b>85,609</b>	<b>93,134</b>	<b>102,939</b>	<b>111,588</b>	<b>120,747</b>	<b>125,743</b>	<b>131,695</b>	<b>140,785</b>
<b>Net Earnings Contribution</b>	<b>\$ 19,698</b>	<b>\$ 24,490</b>	<b>\$ 25,635</b>	<b>\$ 26,605</b>	<b>\$ 28,512</b>	<b>\$ 34,421</b>	<b>\$ 39,922</b>	<b>\$ 35,249</b>
<b>Earnings ratios<sup>(1)</sup></b>								
Net rental income	29.0%	28.0%	26.7%	25.1%	24.0%	23.1%	22.6%	22.2%
Depreciation and residual losses at termination	22.7%	21.2%	20.3%	19.1%	18.3%	17.4%	16.9%	16.7%

*Definition of terms:*

Net rental income includes the lease payments earned on the vehicles that Huntington leases to its customers under operating leases. Fees include late fees, early payment fees and other non-origination fees. Recoveries represent payments received on a cash basis subsequent to a customer's default on an operating lease and a recognition of an impairment loss on the lease. Depreciation represents the periodic depreciation of vehicles to their residual value owned by Huntington under operating leases and any accelerated depreciation where Huntington expects to receive less than the residual value from the sale of the vehicle and from insurance proceeds at the end of the lease term. Losses represent impairments recognized on vehicles where the lessee has defaulted on the operating lease.

<sup>(1)</sup> As a percent of average operating lease assets, quarterly and year-to-date amounts annualized.

**Huntington Bancshares Incorporated**  
**Consolidated Average Annual Balance Sheets and Net Interest Margin Analysis**

(in millions)

Fully Tax Equivalent Basis <sup>(1)</sup>	Average Balance				
	2003	2002	2001	2000	1999
<b>Assets</b>					
Interest bearing deposits in banks	\$ 37	\$ 33	\$ 7	\$ 6	\$ 9
Trading account securities	14	7	25	15	13
Federal funds sold and securities purchased under resale agreements	87	72	107	87	22
Mortgages held for sale	564	322	360	109	232
Securities:					
Taxable	3,533	2,859	3,144	4,316	4,885
Tax exempt	334	135	174	273	297
Total Securities	3,867	2,994	3,318	4,589	5,182
Loans and Leases:					
Commercial	5,502	5,679	6,650	6,450	6,133
Real Estate					
Construction	1,246	1,216	1,221	1,184	999
Commercial	2,691	2,378	2,340	2,186	2,234
Consumer					
Automobile loans	3,260	2,744	NM	NM	NM
Automobile leases	1,423	452	NM	NM	NM
Automobile loans and leases	4,683	3,196	2,839	3,123	3,535
Home equity	3,446	3,085	3,398	2,990	2,345
Residential mortgage	2,076	1,438	1,048	1,379	1,488
Other loans	380	425	590	530	1,102
Total Consumer	10,585	8,144	7,875	8,022	8,470
Total Loans and Leases	20,024	17,417	18,086	17,842	17,836
Allowance for loan losses	358	374	307	274	280
Net Loans and Leases	19,666	17,043	17,779	17,568	17,556
Total earning assets	24,593	20,845	21,903	22,648	23,294
Operating lease inventory	1,697	2,602	2,970	2,751	2,179
Cash and due from banks	774	757	912	1,008	1,039
Intangible assets	218	293	736	709	682
All other assets	2,020	1,910	1,891	1,729	1,707
<b>Total Assets</b>	<b>\$28,944</b>	<b>\$26,033</b>	<b>\$28,105</b>	<b>\$28,571</b>	<b>\$28,621</b>
<b>Liabilities and Shareholders' Equity</b>					
Core deposits					
Non-interest bearing deposits	\$ 3,080	\$ 2,902	\$ 3,304	\$ 3,421	\$ 3,497
Interest bearing demand deposits	6,193	5,161	5,005	4,291	4,097
Savings deposits	2,802	2,853	3,478	3,563	3,740
Retail certificates of deposit	2,702	3,619	4,980	4,930	4,791
Other domestic time deposits	660	730	903	942	1,032
Total core deposits	15,437	15,265	17,670	17,147	17,157
Domestic time deposits of \$100,000 or more	802	851	1,280	1,502	1,449
Brokered time deposits and negotiable CDs	1,419	731	128	502	238
Foreign time deposits	500	337	283	539	363
Total deposits	18,158	17,184	19,361	19,690	19,207
Short-term borrowings	1,600	1,856	2,099	1,966	2,549
Federal Home Loan Bank advances	1,258	279	19	13	5
Subordinated notes and other long-term debt, including preferred capital securities	4,559	3,335	3,411	4,005	4,120
Total interest bearing liabilities	22,495	19,752	21,586	22,253	22,384
All other liabilities	1,173	1,140	884	705	648
Shareholders' equity	2,196	2,239	2,331	2,192	2,092
<b>Total Liabilities and Shareholders' Equity</b>	<b>\$28,944</b>	<b>\$26,033</b>	<b>\$28,105</b>	<b>\$28,571</b>	<b>\$28,621</b>

<sup>(1)</sup> Fully tax equivalent yields are calculated assuming a 35% tax rate. See page 12 for the fully taxable equivalent adjustment.

**Huntington Bancshares Incorporated**  
**Consolidated Average Annual Balance Sheets and Net Interest Margin Analysis**

Fully Tax Equivalent Basis <sup>(1)</sup>	Average Rate <sup>(3)</sup>				
	2003	2002	2001	2000	1999
<b>Assets</b>					
Interest bearing deposits in banks	1.53%	2.38%	3.43%	5.03%	4.04%
Trading account securities	4.02	4.11	5.13	7.11	5.89
Federal funds sold and securities purchased under resale agreements	1.80	1.56	4.19	6.33	5.58
Mortgages held for sale	5.32	6.35	6.95	7.96	7.03
Securities:					
Taxable	4.52	6.06	6.58	6.24	6.08
Tax exempt	7.04	7.42	7.49	7.61	7.90
Total Securities	4.73	6.12	6.63	6.33	6.18
Loans and Leases: <sup>(2)</sup>					
Commercial	5.08	5.62	7.22	8.65	7.92
Real Estate					
Construction	4.14	4.70	7.08	8.96	8.45
Commercial	5.23	6.20	7.58	8.42	8.15
Consumer					
Automobile loans	7.38	8.67	NM	NM	NM
Automobile leases	5.09	5.14	NM	NM	NM
Automobile loans and leases	6.68	8.17	8.94	8.67	8.24
Home equity	5.06	5.96	8.23	8.52	8.40
Residential mortgage	5.50	6.36	7.79	7.77	7.51
Other loans	7.10	7.59	8.41	10.35	10.30
Total Consumer	5.93	6.98	8.44	8.57	8.42
Total Loans and Leases	5.49	6.27	7.79	8.61	8.22
Total earning assets	5.35%	6.23%	7.58%	8.13%	7.75%
<b>Liabilities and Shareholders' Equity</b>					
Core deposits					
Non-interest bearing deposits	1.18%	1.71%	2.64%	3.30%	2.56%
Interest bearing demand deposits					
Savings deposits	1.49	1.77	3.07	4.09	3.36
Retail certificates of deposit	3.68	4.58	5.65	5.72	5.10
Other domestic time deposits	3.86	4.05	5.34	5.52	5.20
Total core deposits	1.94	2.70	3.95	4.52	3.86
Domestic time deposits of \$100,000 or more	2.50	3.39	5.22	6.01	5.28
Brokered time deposits and negotiable CDs	1.70	2.36	5.12	6.35	5.40
Foreign time deposits	0.92	1.47	3.82	6.31	5.14
Total deposits	1.91	2.69	4.06	4.77	4.05
Short-term borrowings	0.98	1.56	4.57	5.75	4.48
Federal Home Loan Bank advances	1.94	2.00	6.17	6.32	5.19
Subordinated notes and other long-term debt, including preferred capital securities	2.82	3.70	5.52	6.74	5.59
Total interest bearing liabilities	2.03%	2.75%	4.34%	5.22%	4.38%
Net interest rate spread	3.32%	3.48%	3.24%	2.91%	3.37%
Impact of non-interest bearing funds on margin	0.17%	0.14%	0.05%	0.09%	0.16%
<b>Net Interest Margin</b>	<b>3.49%</b>	<b>3.62%</b>	<b>3.29%</b>	<b>3.00%</b>	<b>3.53%</b>

(1) Fully tax equivalent yields are calculated assuming a 35% tax rate. See page 12 for the fully taxable equivalent adjustment.

(2) Individual loan components include applicable fees.

(3) Loan and deposit average rates include impact of applicable derivatives.

**Huntington Bancshares Incorporated**  
**Selected Annual Income Statement Data**

<i>(in thousands of dollars, except per share amounts)</i>	<b>2003</b>	<b>2002</b>	<b>2001</b>	<b>2000</b>	<b>1999</b>
<b>Net Interest Income</b>	<b>\$ 848,986</b>	<b>\$ 749,574</b>	<b>\$ 715,288</b>	<b>\$ 670,110</b>	<b>\$ 812,844</b>
Provision for loan and lease losses	<u>163,993</u>	<u>194,426</u>	<u>257,326</u>	<u>61,464</u>	<u>70,335</u>
<b>Net Interest Income After Provision for Loan and Lease Losses</b>	<b>684,993</b>	<b>555,148</b>	<b>457,962</b>	<b>608,646</b>	<b>742,509</b>
Operating lease income	489,698	657,074	691,733	623,835	489,971
Service charges on deposit accounts	167,840	153,564	165,012	161,426	156,783
Trust services	61,649	62,051	60,298	53,613	52,030
Brokerage and insurance income	57,844	62,109	75,013	60,530	51,239
Mortgage banking	58,180	32,033	54,518	32,772	52,960
Bank Owned Life Insurance income	43,028	43,123	41,123	39,544	37,560
Other service charges and fees	41,446	42,888	48,217	43,883	37,301
Gain on sales of automobile loans	40,039	—	—	—	—
Gain on sale of branch offices	13,112	—	—	—	—
Securities gains	5,258	4,902	723	37,101	12,972
Gain on sale of Florida Operations	—	182,470	—	—	—
Merchant Services gain	—	24,550	—	—	—
Gains on sale of credit card portfolio	—	—	—	—	108,530
Other	91,059	76,940	63,305	70,498	55,512
<b>Total Non-Interest Income</b>	<b>1,069,153</b>	<b>1,341,704</b>	<b>1,199,942</b>	<b>1,123,202</b>	<b>1,054,858</b>
Personnel costs	447,263	418,037	454,210	396,230	396,380
Operating lease expense	393,270	518,970	558,626	494,800	346,027
Outside data processing and other services	66,118	67,368	69,692	62,011	62,886
Equipment	65,921	68,323	80,560	78,069	66,666
Net occupancy	62,481	59,539	76,449	75,197	71,939
Professional services	42,448	33,085	32,862	22,721	21,169
Marketing	27,490	27,911	31,057	34,884	32,506
Telecommunications	21,979	22,661	27,984	26,225	28,519
Loss on early extinguishment of debt	15,250	—	—	—	—
Printing and supplies	13,009	15,198	18,367	19,634	20,227
Amortization of intangibles	816	2,019	41,225	39,207	37,296
Restructuring (releases) charges	(6,666)	48,973	79,957	—	46,791
Other	80,780	92,063	91,438	34,153	64,373
<b>Total Non-Interest Expense</b>	<b>1,230,159</b>	<b>1,374,147</b>	<b>1,562,427</b>	<b>1,283,131</b>	<b>1,194,779</b>
<b>Income Before Income Taxes</b>	<b>523,987</b>	<b>522,705</b>	<b>95,477</b>	<b>448,717</b>	<b>602,588</b>
Income taxes	<u>138,294</u>	<u>198,974</u>	<u>(39,319)<sup>(2)</sup></u>	<u>126,299</u>	<u>188,433</u>
<b>Income before cumulative effect of change in accounting principle</b>	<b>385,693</b>	<b>323,731</b>	<b>134,796</b>	<b>322,418</b>	<b>414,155</b>
<b>Cumulative effect of change in accounting principle, net of tax<sup>(1)</sup></b>	<b>(13,330)</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>
<b>Net Income</b>	<b>\$ 372,363</b>	<b>\$ 323,731</b>	<b>\$ 134,796</b>	<b>\$ 322,418</b>	<b>\$ 414,155</b>
<b>Per Common Share</b>					
Income before cumulative effect of change in accounting principle — Diluted	\$ 1.67	\$ 1.33	\$ 0.54	\$ 1.29	\$ 1.62
Net Income — Diluted	\$ 1.61	\$ 1.33	\$ 0.54	\$ 1.29	\$ 1.62
Cash Dividends Declared	\$ 0.67	\$ 0.64	\$ 0.72	\$ 0.76	\$ 0.68
<b>Return on:</b>					
Average total assets <sup>(3)</sup>	1.33%	1.24%	0.48%	1.13%	1.45%
Average total shareholders' equity <sup>(3)</sup>	17.6%	14.5%	5.8%	14.7%	19.8%
Net interest margin <sup>(4)</sup>	3.49%	3.62%	3.29%	3.00%	3.53%
Efficiency ratio <sup>(5)</sup>	63.9%	65.6%	79.2%	70.5%	62.1%
Effective tax rate	26.4%	38.1%	-41.2% <sup>(2)</sup>	28.1%	31.3%
<b>Revenue — Fully Taxable Equivalent (FTE)</b>					
Net Interest Income	\$ 848,986	\$ 749,574	\$ 715,288	\$ 670,110	\$ 812,844
Tax Equivalent Adjustment <sup>(4)</sup>	<u>9,684</u>	<u>5,205</u>	<u>6,352</u>	<u>8,310</u>	<u>9,423</u>
Net Interest Income	858,670	754,779	721,640	678,420	822,267
Non-Interest Income	<u>1,069,153</u>	<u>1,341,704</u>	<u>1,199,942</u>	<u>1,123,202</u>	<u>1,054,858</u>
			1,921,582		
<b>Total Revenue</b>	<b>\$1,927,823</b>	<b>\$2,096,483</b>	<b>\$ 1,921,582</b>	<b>\$1,801,622</b>	<b>\$1,877,125</b>
<b>Total Revenue Excluding Securities Gains</b>	<b>\$1,922,565</b>	<b>\$2,091,581</b>	<b>\$1,920,859</b>	<b>\$1,764,521</b>	<b>\$1,864,153</b>

(1) Due to the adoption of FASB Interpretation No. 46 for variable interest entities.

(2) Reflects a \$32.5 million reduction related to the issuance of \$400 million of REIT subsidiary preferred stock, of which \$50 million was issued to the public.

(3) Based on income before cumulative effect of change in accounting principle, net of tax.

(4) Calculated assuming a 35% tax rate.

(5) Non-interest expense less amortization of intangible assets divided by the sum of fully taxable equivalent net interest income and non-interest income excluding securities gains.

**Huntington Bancshares Incorporated**  
**Annual Loan and Lease Loss Reserves and Asset Quality**

<i>(in thousands)</i>	2003	2002	2000	2001	1999
<b>Allowance for Loan and Lease Losses, Beginning of Year</b>	<b>\$ 336,648</b>	<b>\$ 369,332</b>	<b>\$ 264,929</b>	<b>\$273,931</b>	<b>\$273,125</b>
Loan and lease losses	(201,534)	(234,352)	(174,540)	(85,825)	(99,082)
Recoveries of loans previously charged off	39,725	37,440	28,271	24,178	29,553
<b>Net Loan and Lease Losses</b>	<b>(161,809)</b>	<b>(196,912)</b>	<b>(146,269)</b>	<b>(61,647)</b>	<b>(69,529)</b>
Provision for loan and lease losses	163,993	194,426	257,326	61,464	70,335
Allowance of assets (sold)/purchased	(12,537)	(21,033)	—	7,900	—
Allowance of securitized loans <sup>(1)</sup>	8,959	(9,165)	(6,654)	(16,719)	—
<b>Allowance for Loan and Lease Losses, End of Year</b>	<b>\$ 335,254</b>	<b>\$ 336,648</b>	<b>\$ 369,332</b>	<b>\$264,929</b>	<b>\$273,931</b>
Allowance for loan and lease losses as a % of total loans and leases	1.59%	1.81%	2.00%	1.50%	1.52%
Allowance for loan and lease losses as a % of non- performing loans and leases	444%	263%	167%	282%	330%
Allowance for loan and lease losses as a % of non- performing assets	384%	246%	162%	251%	279%
<b>Net Charge-offs by Loan and Lease Type</b>					
Commercial	\$ 84,858	\$ 117,762	\$ 59,568	\$ 13,812	\$ 10,900
Commercial real estate	10,517	17,641	3,729	1,327	1,585
<b>Total commercial and commercial real estate</b>	<b>95,375</b>	<b>135,403</b>	<b>63,297</b>	<b>15,139</b>	<b>12,485</b>
Consumer					
Automobile leases and loans	45,994	40,546	55,071	32,280	28,582
Home equity	14,604	13,506	14,588	6,909	6,096
Residential mortgage	832	872	785	1,007	1,136
Other loans	5,004	6,585	12,528	6,312	21,230
<b>Total consumer</b>	<b>66,434</b>	<b>61,509</b>	<b>82,972</b>	<b>46,508</b>	<b>57,044</b>
<b>Total Net Charge-offs</b>	<b>\$ 161,809</b>	<b>\$ 196,912</b>	<b>\$ 146,269</b>	<b>\$ 61,647</b>	<b>\$ 69,529</b>
<b>Net Charge-offs as a Percentage of Average Loans and Leases</b>					
Commercial	1.54%	2.07%	0.90%	0.21%	0.18%
Commercial real estate	0.27	0.49	0.10	0.04	0.05
<b>Total commercial and commercial real estate</b>	<b>1.01</b>	<b>1.46</b>	<b>0.62</b>	<b>0.15</b>	<b>0.13</b>
Consumer					
Automobile loans and leases	0.98	1.27	1.94	1.03	0.81
Home equity	0.42	0.44	0.43	0.23	0.26
Residential mortgage	0.04	0.06	0.07	0.07	0.08
Other loans	1.32	1.55	2.12	1.19	1.93
<b>Total consumer</b>	<b>0.63</b>	<b>0.76</b>	<b>1.05</b>	<b>0.58</b>	<b>0.67</b>
<b>Net Charge-offs as a % of Average Loans and Leases</b>	<b>0.81%</b>	<b>1.13%</b>	<b>0.81%</b>	<b>0.35%</b>	<b>0.39%</b>

**Huntington Bancshares Incorporated**  
**Annual Non-Performing Assets and Past Due Loans and Leases**

<i>(in thousands)</i>	<b>2003</b>	<b>2002</b>	<b>2001</b>	<b>2000</b>	<b>1999</b>
Non-accrual loans and leases:					
Commercial	\$43,387	\$ 91,861	\$159,637	\$ 55,804	\$42,958
Commercial real estate	22,399	26,765	48,360	26,702	26,916
Residential mortgage	9,695	9,443	11,836	10,174	11,866
Total Nonaccrual Loans and Leases	75,481	128,069	219,833	92,680	81,740
Renegotiated loans	—	—	1,276	1,304	1,330
<b>Total Non-Performing Loans and Leases</b>	<b>75,481</b>	<b>128,069</b>	<b>221,109</b>	<b>93,984</b>	<b>83,070</b>
Other real estate, net	11,905	8,654	6,384	11,413	15,171
<b>Total Non-Performing Assets</b>	<b>\$87,386</b>	<b>\$136,723</b>	<b>\$227,493</b>	<b>\$105,397</b>	<b>\$98,241</b>
Non-performing loans and leases as a % of total loans and leases	0.36%	0.69%	1.20%	0.53%	0.46%
Non-performing assets as a % of total loans and leases and other real estate	0.41%	0.74%	1.23%	0.60%	0.55%
<b>Accruing loans and leases past due 90 days or more</b>	<b>\$55,913</b>	<b>\$ 61,526</b>	<b>\$ 76,013</b>	<b>\$ 66,665</b>	<b>\$54,567</b>
Accruing loans and leases past due 90 days or more as a percent of total loans and leases	0.27%	0.33%	0.41%	0.38%	0.30%
<i>(in thousands)</i>	<b>2003</b>	<b>2002</b>	<b>2001</b>	<b>2000</b>	<b>1999</b>
<b>Non-Performing Assets, Beginning of Period</b>	<b>\$ 136,723</b>	<b>\$ 227,493</b>	<b>\$ 105,397</b>	<b>\$ 98,241</b>	<b>\$ 96,099</b>
New non-performing assets	222,043	260,229	329,882	112,319	106,014
Returns to accruing status	(16,632)	(17,124)	(2,767)	(5,914)	(5,744)
Loan and lease losses	(109,905)	(152,616)	(67,491)	(18,052)	(17,515)
Payments	(83,886)	(136,774)	(106,889)	(67,431)	(69,714)
Sales	(60,957)	(44,485)	(30,639)	(13,766)	(10,899)
<b>Non-Performing Assets, End of Period</b>	<b>\$ 87,386</b>	<b>\$ 136,723</b>	<b>\$ 227,493</b>	<b>\$105,397</b>	<b>\$ 98,241</b>