## UNITED STATES

## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 8-K

## CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
Date of Report (Date of earliest event reported): May 15, 2010

## HUNTINGTON BANCSHARES INCORPORATED

(Exact name of registrant as specified in its charter)

| Maryland | 1-34073 | 31-0724920 |
| :---: | :---: | :---: |
| (State or other Jurisdiction of Incorporation) | (Commission File Number) | (IRS Employer Identification No.) |
| Huntington Center 41 South High Street Columbus, Ohio |  | 43287 |
| (Address of Principal Executive |  | (Zip Code) |

Registrant's telephone number, including area code: (614) 480-8300

## Not Applicable

(Former name or former address if changed since last report.)

[^0]
## Item 7.01 Regulation FD Disclosure.

The attached Analyst Handout contains information that members of Huntington Bancshares Incorporated ("Huntington") management will use from time to time through June 30, 2010, during visits with investors, analysts, and other interested parties to assist their understanding of Huntington. This handout is available in the Investor Relations section of Huntington's web site at www.huntington-ir.com.

The Analyst Handout is attached as Exhibit 99.1 to this report and is incorporated herein by reference.
The Analyst Handout is attached as Exhibit 99.1 and is being furnished, not filed, under item 7.01 of this Form 8-K.
Item 9.01 Financial Statements and Exhibits.
(d) Exhibits.

The following exhibit is being furnished herewith:
Exhibit 99.1 - Analyst Handout

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

## HUNTINGTON BANCSHARES INCORPORATED

Date: May 17, 2010
By: /s/ Donald R. Kimble
Donald R. Kimble,
Sr. Executive Vice President and Chief Financial Officer

Exhibit No. Description
$\overline{\text { Exhibit } 99.1 \quad \text { Analyst Handout }}$

## 2010 Second Quarter Investor Handout

May 15, 2010

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## Overview Discussion

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## Earnings Performance Assessment

- Return to profitability
- \$39.7 MM reported net income \$0.01 EPS
- Includes \$38.2 MM, or \$0.05 EPS, net tax benefit
- One year ahead of analysts consensus expectations
- Anticipate full-year profitability in 2010
- Pre-tax, pre-provision income growing
- \$251.8 MM pre-tax, pre-provision income ${ }^{(1)}$, up $\$ 9.8 \mathrm{MM}$, or $4 \%$
- 5 consecutive quarterly improvements
- 9\% growth targeted by 3Q10
- PTPP earnings power is expanding; i.e., more return per dollar assets deployed

Pre-Tax, Pre-Provision Income ${ }^{(1)}$

## PTPP Earnings Power ${ }^{(2)}$




Munlinglon $\begin{aligned} & \text { (1) See Basis of Presentation for definition, as well as reconciliation on slide \#35 } \\ & \text { (2) Annualized }\end{aligned}$

## Pre-Tax, Pre-Provision Earnings Power

## Sensitivity Analysis on \$275 MM

(\$ MM)

| PTPP <br> Less: Intangible amortization | \$ |  | Net Charge-off Assumption ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 0.35\% |  | 0.40\% |  | 0.45\% |  | 0.50\% |  | 0.55\% |  |
|  | \$ | 260 | \$ | 260 | \$ | 260 | \$ | 260 | \$ | 260 | \$ | 260 |
| Less: Net charge-offs |  |  |  | 32 |  | 37 |  | 42 |  | 46 |  | 51 |
| Pre-tax income |  |  |  | 228 |  | 223 |  | 218 |  | 214 |  | 209 |
| Less: Taxes |  | 30\% |  | 68 |  | 67 |  | 66 |  | 64 |  | 63 |
| Net income |  |  | \$ | 159 | \$ | 156 | \$ | 153 | \$ | 150 | \$ | 146 |
| ROA |  |  |  | 1.23\% |  | 1.20\% |  | 1.18\% |  | 1.15\% |  | 1.13\% |
| Average loans/leases | \$ 37,000 |  |  |  |  |  |  |  |  |  |  |  |
| Average total assets | 52,000 |  |  |  |  |  |  |  |  |  |  |  |
| ${ }^{(1)}$ Annualized |  |  |  |  |  |  |  |  |  |  |  |  |
| 10 year average (1997-2006) | 0.55\% |  |  |  |  |  |  |  |  |  |  |  |
| 3 year average (2004-2006) | 0.33\% |  |  |  |  |  |  |  |  |  |  |  |

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## Balance Sheet Assessment

- Liquidity position has never been stronger
- $\$ 10.3$ billion in cash and investment securities
- Funding has never been more balanced
- 92\% loan-to-deposit ratio
- Growth of low-cost core deposits
- Capital levels are adequate
- Raised $\$ 1.7$ billion of regulatory capital in 2009... $\$ 1.3$ billion in common equity
- Tier 1 and Total regulatory capital exceed "well-capitalized" thresholds by $\$ 2.5$ billion and $\$ 1.8$ billion, respectively
- Generating capital internally


## Credit Quality Assessment

## Loan Portfolio Significantly De-Risked

- Delinquencies are trending down
- Commercial "criticized" loan migration slowing
- Overall "criticized" loans declining
- Decline in 30 days past due and accruing loans... down $13 \%$ for total commercial loans and 4\% for total consumer loans
- Charge-offs peaked in 2009
- Commercial NCOs trending down
- Consumer NCOs are stabilized with run rates well below industry averages and consistent with expectations
- 46\% linked-quarter decline in total NCOs in 1Q10
- Nonperforming assets are trending down
- Total NPAs 1Q10 down 7\% 4Q09 down 12\%
- New NPAs 1Q10 down 52\% 4Q09 down 45\%
- 28\% of total commercial NALs are less than 30 days past due
- Reserves remain strong
- 4.14\% period-end allowance for credit losses (4.19\% excluding Franklin)
- $87 \%$ ACL coverage of nonaccrual loans (106\% excluding Franklin)

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## Net Interest Income Trends

## Net Interest Margin

- Roll-off of higher priced CDs
- Mix shift to lower cost deposits
- Loan pricing opportunities
- Positioning for higher interest rates


## Earning Assets

- Loans
- Opportunities: C\&I, small business, and auto
- Challenges: CRE, home equity, residential mortgage - Investment securities
- Expected to increase until loan demand is stronger


## Deposit Trends



## Fee Income Trends

Drivers of Growth

- Trust income
- Brokerage income
- Treasury management

Challenges

- Mortgage banking income
- Deposit service charge outlook / Reg. E impact
- Insurance income
- Electronic service charges


## Fee Income Trends



Deposit Service Charges Trends


## Positioning to Grow Revenues - 2009

| Timing | Segment | Description | \# Staff |
| :--- | :---: | :--- | :---: |
| $3 Q 09$ | PFG | Columbus investment staff expansion | 4 |
| $3 Q 09$ | PFG | HIC new independent advisor channel launched |  |
| $3 Q 09$ | PFG | Three new mutual funds launched |  |
| $3 Q 09$ | PFG | National Settlements Service launched | 4 |
| $3 Q 09$ | Corporate/Marketing | Chief marketing officer | 1 |
| $3 Q 09-4 Q 09$ | PFG | Brokerage sales | 14 |
| $4 Q 09$ | Retail Banking | Warren Bank, MI FDIC-related acquisition |  |
| $4 Q 09$ | Retail Banking | Citizens State Bank, MI FDIC-related liquidation | 10 |
| $4 Q 09$ | Commercial Banking | Asset-based lending | 5 |
| $4 Q 09$ | Commercial Banking | Foreign exchange / currency risk management expansion | 4 |
| $4 Q 09$ | Auto Finance | Expand Western Pennsylvania presence | 7 |
| $4 Q 09$ | PFG | Trust business development | 1 |
| $4 Q 09$ | Commercial Banking | Treasury management director hired | 1 |
| $4 Q 09$ | Commercial Banking | Large corporate director hired |  |

Positioning to Grow Revenues - 2010

| Timing | Segment | Description | \#Staff |
| :---: | :---: | :--- | :---: |
| 1Q10 | Corporate/Technology | Initiated development of cross-sell system (MAX) | 1 |
| 1Q10 | Retail Banking | Cleveland expanded hours / 7 days a week banking service initiated | 150 |
| 1Q10 | Commercial Banking | East Michigan commercial banking team acquired | 8 |
| 1Q10 | Retail Banking | \$4 billion, 3-year small business banking initiative | 150 |
| 1Q10 | Auto Finance | Launch Central and Eastern PA | 10 |
| 1Q10 | PFG | Opened new offices - Central Ohio (2); Kalamazoo, MI (1); <br> West Cleveland (1) | 12 |
| 1Q10 | PFG | Wholesaler to distribute Huntington Funds through third-party <br> distribution channels | 1 |
| 1Q10 | Corporate/Marketing | Engaged Arnold Worldwide to develop corporate brand strategy |  |
| 2Q10 | Commercial Banking | Director of Commercial Banking - Central Ohio hired | 1 |
| 2Q10 | PFG | Opened new office - Wheeling, WV | 3 |
| 2Q10 | PFG | Unified Fund Services - appoints new lead relationship manager |  |
| 2Q10 | Commercial Banking | Greater Cleveland Region - appoints new president | 1 |
| 2Q10 | Commercial Banking | Huntington National Bank becomes member of NACHA |  |
| 2Q10 | PFG | Family office opened - Columbus | 2 |
| 2Q10 | Commercial Banking | Equipment Finance Group president appointed |  |

Noninterest Expense Trends

Investments in Growth

- Retail and Business Banking
- Commercial Banking
- Private Financial Group
- Technology
- Marketing

Opportunities for Reductions

- Collection expense
- ORE and foreclosure expense
- Sourcing initiatives


## Provision, NCO, and ACL Trends



## Capital Outlook

- Current levels are adequate
-TCE opportunities TCE Tier 1 Common
- Internal generation of capital
- DTA recapture
- Conversion of convertible preferred
- No current plans to raise new capital
-- bp $\quad 92$ bp
71 bp $\quad 85$ bp

Capital Analysis - 3/31/10


Capital Analysis - 3/31/10


## TARP Repayment

- Positioned for repayment
- Strong balance sheet liquidity
- Current regulatory capital in excess "well capitalized" thresholds
- Standard guidelines for repayment not defined
- New regulatory capital thresholds not known
- Want repayment to be as shareholder friendly as possible
- Internally generated capital may lessen any capital needed
- A higher stock price means lower potential dilution

2010 Objectives

- Grow revenue
- Improve cross sell and share-of-wallet profitability across all business segments
- Grow key fee businesses... existing and new
- Lower NCOs and NPAs
- Reduce CRE "noncore" exposure
- Report full-year profitability

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Staged Strategic Plan Implementation
The strategic plan will be executed in logical stages


## A Comprehensive, Integrated Strategy



## Why We Will Succeed

- Right-sized our risk appetite
- Incentive plans requiring cross-sell / share of wallet improvement
- Enhanced relationship management technology and upgraded MIS / performance tracking mechanisms
- Rigorous goal setting with frequent, methodical, face-toface follow-up
- Improved colleague accountability
- Highly engaged and re-energized colleagues with a sense of "shared fate"

It's All About Focus and Execution

- Balance sheet is strong
- Sufficient capital... returning to generating capital internally... no current plans to raise new capital
- Credit performance continues to improve
- Underlying earnings and earning power are growing
- Increased opportunities / attention on growing revenue
- Making investments to grow key fee businesses
- Anticipate reporting a profit for full year 2010

Moving to a Higher Performance / Execution Level

## Quarterly Financial Review

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## Quarterly Performance Highlights

|  | 1 Q10 | 4Q09 | 3Q09 | 2Q09 | 1Q09 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| EPS | \$0.01 | \$(0.56) | \$(0.33) | \$(0.40) | \$(6.79) |
| Pre-tax pre-provision income (\$MM) ${ }^{(1)}$ | \$251.8 | \$242.1 | \$237.1 | \$229.3 | \$224.6 |
| Net interest margin | 3.47\% | 3.19\% | 3.20\% | 3.10\% | 2.97\% |
| Efficiency ratio ${ }^{(2)}$ | 60.1\% | 49.0\% | 61.4\% | 51.0\% | 60.5\% |
| Loan \& lease growth ${ }^{(3)}$ | (1)\% | (8)\% | (12)\% | (18)\% | (6)\% |
| Core deposit growth (4) | 5\% | 16\% | 10\% | 17\% | 9\% |
| Net charge-off ratio | 2.58\% | 4.80\% | 3.76\% | 3.43\% | 3.34\% |
| Net charge-off ratio: non-Franklin ${ }^{(5)}$ | 2.48\% | 4.84\% | 3.85\% | 3.58\% | 2.12\% |
| Period End Ratios |  |  |  |  |  |
| NPA ratio | 5.17\% | 5.57\% | 6.26\% | 5.18\% | 4.46\% |
| ALLL/loans \& leases | 4.00\% | 4.03\% | 2.77\% | 2.38\% | 2.12\% |
| ACL/loans \& leases | 4.14\% | 4.16\% | 2.90\% | 2.51\% | 2.24\% |
| Tier 1 risk-based capital ratio | 11.97\% | 12.03\% | 13.04\% | 11.85\% | 11.14\% |
| Total risk-based capital ratio | 14.28\% | 14.41\% | 16.23\% | 14.94\% | 14.26\% |
| Tangible common equity/assets | 5.96\% | 5.92\% | 6.46\% | 5.68\% | 4.65\% |
| See pre-tax pre-provision reconciliation slide <br> Noninterest expense less amortization of intangibles divided by the sum of FTE net interest income and noninterest income excluding securities (losses) gains |  |  |  |  |  |
|  |  |  |  |  |  |
| Linked-quarter annualized average balance growth rate, impacted by loan sales |  |  |  |  |  |
| Linked-quarter annualized average balance growth rates |  |  |  |  |  |
| 5) See non-Frankin credit metrics reconciliation |  |  |  |  |  |
| fightinglon |  |  |  |  |  |

## Quarterly Earnings

| (\$MM) | 1Q10 | 4Q09 | 1Q09 | Change Better (Worse) vs. |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | $\begin{aligned} & \hline \text { 4Q09 } \\ & \text { Amt. } \end{aligned}$ | 1Q09 |  |
|  |  |  |  |  | Amt. | Pct. |
| Net interest income | \$ 393.9 | \$ 374.1 | \$ 337.5 | \$ 19.8 | \$ 56.4 | 17 \% |
| Provision | (235.0) | (894.0) | (291.8) | 659.0 | 56.8 | 19 |
| Noninterest income | 240.9 | 244.5 | 239.1 | (3.7) | 1.8 | 1 |
| Noninterest expense | (398.1) | (322.6) | $(2,969.8)$ | (75.5) | 2,571.7 | 87 |
| Pre-tax income/(loss) | 1.6 | (598.0) | (2,685.0) | 599.6 | 2,686.6 | NM |
| Net Income/(loss) | \$ 39.7 | \$ (369.7) | \$(2,433.2) | \$ 409.4 | \$ 2,472.9 | NM |
| EPS | \$ 0.01 | \$ (0.56) | \$ (6.79) | \$ 0.57 | \$ 6.80 | NM \% |
| NM - not meaningful |  |  |  |  |  |  |
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Pre-Tax, Pre-Provision Income (1)

| (in millions) | 2010 | 2009 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | First Quarter | Fourth Quarter | Third Quarter | Second Quarter | First Quarter |
| Income (Loss) Before Income Taxes | \$ 1.6 | \$ (598.0) | \$ (257.4) | \$ (137.8) | \$ (2,685.0) |
| Add: Provision for credit losses | 235.0 | 894.0 | 475.1 | 413.7 | 291.8 |
| Less: Securities (losses) gains | (0.0) | (2.6) | (2.4) | (7.3) | 2.1 |
| Add: Amortization of intangibles | 15.1 | 17.1 | 17.0 | 17.1 | 17.1 |
| Less: Significant items ${ }^{(1)}$ |  |  |  |  |  |
| Gain on early extinguishment of debt ${ }^{(2)}$ | - | 73.6 | - | 67.4 | - |
| Goodw ill impairment | - | - | - | (4.2) | $(2,602.7)$ |
| Gain related to Visa ${ }^{\text {® }}$ stock | - | - | - | 31.4 | - |
| FDIC special assessment | - | - | - | (23.6) | - |
| Pre-Tax, Pre-Provision Income ${ }^{(1)}$ | \$ 251.8 | \$ 242.1 | \$ 237.1 | \$ 229.3 | \$ 224.6 |
| Linked-quarter change - amount | \$ 9.8 | \$ 4.9 | \$ 7.8 | \$ 4.7 | \$ 29.5 |
| Linked-quarter change - percent | 4.0\% | 2.1\% | 3.4\% | 2.1\% | 15.1\% |
| ${ }^{(1)}$ See Basis of Presentation for definition |  |  |  |  |  |
| ${ }^{(2)}$ Only includes transactions deemed significant |  |  |  |  |  |
|  |  |  |  |  |  |

## Significant Items ${ }^{(1)}$ Impacting Financial Performance Comparisons - Reconciliation

## 2010-2009 Quarterly



## Income Statement

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Net Interest Income \& Margin Trends ${ }^{(1)}$

## Net Interest Income (FTE) Net Interest Margin (FTE)




## Earning Assets and Funding Composition Trends

## Earning Asset Composition



## Funding



## Managing Interest Rate Risk

## Net Interest Income at Risk ${ }^{(1)}$

Forward Curve +2\%, +2\%, \& -1\% Gradual Change in Rates

(1) Estimated impact on annualized net interest income over the next 12 -month period assuming a gradual change in rates over the next 12 -month period above and beyond any rate change already implied in the current yield curve.

## Noninterest Income Trends

## Linked Quarter

| (in millions) | $\begin{gathered} \text { Quarter } \\ 2010 \end{gathered}$ | Quarter 2009 |  | Change |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | ount | \% |  |
| Noninterest Income |  |  |  |  |  |  |  |
| Service charges on deposit accounts | \$ 69.3 | \$ | 76.8 | \$ | (7.4) | (10) | \% |
| Brokerage and insurance income | 35.8 |  | 32.2 |  | 3.6 | 11 |  |
| Mortgage banking income | 25.0 |  | 24.6 |  | 0.4 | 2 |  |
| Trust services | 27.8 |  | 27.3 |  | 0.5 | 2 |  |
| Eectronic banking income | 25.1 |  | 25.2 |  | (0.0) | (0) |  |
| Bank ow ned life insurance income | 16.5 |  | 14.1 |  | 2.4 | 17 |  |
| Automobile operating lease income | 12.3 |  | 12.7 |  | (0.4) | (3) |  |
| Securities losses | (0.0) |  | (2.6) |  | 2.6 | 99 |  |
| Other income | 29.1 |  | 34.4 |  | (5.4) | (16) |  |
| Total noninterest income | \$ 240.9 | \$ | 244.5 | \$ | (3.7) | (2) | \% |

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## Noninterest Income Trends

## Prior-Year Quarter

| (in millions) | First Quarter |  |  | Change |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 | 2009 |  | Amount |  | \% |
| Noninterest Income |  |  |  |  |  |  |
| Service charges on deposit accounts | \$ 69.3 | \$ | 69.9 | \$ | (0.5) | (1) \% |
| Brokerage and insurance income | 35.8 |  | 39.9 |  | (4.2) | (10) |
| Mortgage banking income (loss) | 25.0 |  | 35.4 |  | (10.4) | (29) |
| Trust services | 27.8 |  | 24.8 |  | 3.0 | 12 |
| Eectronic banking income | 25.1 |  | 22.5 |  | 2.7 | 12 |
| Bank ow ned life insurance income | 16.5 |  | 12.9 |  | 3.6 | 28 |
| Automobile operating lease income | 12.3 |  | 13.2 |  | (0.9) | (7) |
| Securities losses | (0.0) |  | 2.1 |  | (2.1) | NM |
| Other income | 29.1 |  | 18.4 |  | 10.7 | 58 |
| Total noninterest income | \$ 240.9 | \$ | 239.1 | \$ | 1.8 | 1 \% |

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Mortgage Banking Income
(\$MM)
Origination \& secondary marketing
Servicing fees
Amortization of capitalized servicing
Other mortgage banking income
Sub-total
MSR recovery (impairment)
Net trading gains (losses)
Total

Investor servicing portfolio ${ }^{(1)}$ (\$B)
Weighted average coupon
Originations (\$B)
Mortgage servicing rights ${ }^{(1)}$
MSR \% of investor servicing portfolio ${ }^{(1)}$
(1) End-of-period

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Noninterest Expense Trends

| Linked Quarter | First Quarter |  |  | Change |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in millions) | 2010 | Quarter 2009 |  | Amount |  | \% |  |
| Noninterest Expense |  |  |  |  |  |  |  |
| Personnel costs | \$ 183.6 | \$ | 180.7 | \$ | 3.0 | 2 | \% |
| Outside data processing and other services | 39.1 |  | 36.8 |  | 2.3 | 6 |  |
| Deposit and other insurance expense | 24.8 |  | 24.4 |  | 0.3 | 1 |  |
| Net occupancy | 29.1 |  | 26.3 |  | 2.8 | 11 |  |
| OREO and foreclosure expense | 11.5 |  | 18.5 |  | (7.0) | (38) |  |
| Equipment | 20.6 |  | 20.5 |  | 0.2 | 1 |  |
| Professional services | 22.7 |  | 25.1 |  | (2.4) | (10) |  |
| Amortization of intangibles | 15.1 |  | 17.1 |  | (1.9) | (11) |  |
| Automobile operating lease expense | 10.1 |  | 10.4 |  | (0.4) | (4) |  |
| Marketing | 11.2 |  | 9.1 |  | 2.1 | 23 |  |
| Telecommunications | 6.2 |  | 6.1 |  | 0.1 | 1 |  |
| Printing and supplies | 3.7 |  | 3.8 |  | (0.1) | (4) |  |
| Gain on early extinguishment of debt ${ }^{(1)}$ | - |  | (73.6) |  | 73.6 | NM |  |
| Other expense | 20.5 |  | 17.4 |  | 3.0 | 17 |  |
| Total noninterest expense | \$ 398.1 | \$ | 322.6 | \$ | 75.5 | 23 | \% |

(1) The 2009 fourth quarter gain related to the purchase of certain subordinated bank notes.

## Noninterest Expense Trends

## Prior-Year Quarter

| -Year Quarter | First Quarter |  |  | Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (in millions) | 2010 |  | 2009 | Amount | \% |
| Noninterest Expense |  |  |  |  |  |
| Personnel costs | \$ 183.6 | \$ | 175.9 | \$ 7.7 | 4 \% |
| Outside data processing and other services | 39.1 |  | 33.0 | 6.1 | 18 |
| Deposit and other insurance expense | 24.8 |  | 17.4 | 7.3 | 42 |
| Net occupancy | 29.1 |  | 29.2 | (0.1) | (0) |
| OREO and foreclosure expense | 11.5 |  | 9.9 | 1.6 | 17 |
| Equipment | 20.6 |  | 20.4 | 0.2 | 1 |
| Professional services | 22.7 |  | 16.5 | 6.2 | 38 |
| Amortization of intangibles | 15.1 |  | 17.1 | (2.0) | (12) |
| Automobile operating lease expense | 10.1 |  | 10.9 | (0.9) | (8) |
| Marketing | 11.2 |  | 8.2 | 2.9 | 36 |
| Telecommunications | 6.2 |  | 5.9 | 0.3 | 5 |
| Printing and supplies | 3.7 |  | 3.6 | 0.1 | 3 |
| Goodw ill impairment | - |  | 2,602.7 | $(2,602.7)$ | NM |
| Gain on early extinguishment of debt | - |  | (0.7) | 0.7 | NM |
| Other expense | 20.5 |  | 19.7 | 0.7 | 4 |
| Total noninterest expense | \$ 398.1 | \$ | 2,969.8 | \$(2,571.7) | (87) \% |

## Noninterest Expense Trends



## Operating Leverage \& Efficiency Ratio Trends


(1) tems viewed as not part of regular business activtes: see Basis of Resentation in Earnings Ress Release for a ful discussion
(2) Nonint. exp. - amort. of intangbles / FTE revenve - securties gains (losses)
(3) Norint. exp adj / FTE revenue adj.

## Efficiency Ratio Trends



## Balance Sheet

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Balance Sheet - Assets

|  | 2010 |  | 2009 | 2009 | Mar. '10 vs. '09 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in millions) | March 31, | December 31. |  | March 31, | Amount |  | Percent |
| Assets |  |  |  |  |  |  |  |
| Cash and due from banks | \$ 1,311 | \$ | 1,521 | \$ 2,273 |  | (962) | -42.3\% |
| Federal funds sold and securities purchased under resale agreement | --- |  | --- | --- |  | --- | NM |
| Interest bearing deposits in banks | 364 |  | 319 | 383 |  | (19) | -4.9\% |
| Trading account securities | 150 |  | 84 | 84 |  | 67 | 80.1\% |
| Loans held for sale | 327 |  | 462 | 481 |  | (154) | -32.0\% |
| Investment securities | 8,946 |  | 8,588 | 4,908 |  | 4,038 | 82.3\% |
| Loans and leases: |  |  |  |  |  |  |  |
| Commercial and industrial loans and leases | 12,245 |  | 12,888 | 13,768 |  | $(1,523)$ | -11.1\% |
| Commercial real estate loans | 7,456 |  | 7,689 | 9,261 |  | $(1,805)$ | -19.5\% |
| Total Commercial | 19,701 |  | 20,577 | 23,029 |  | $(3,328)$ | -14.5\% |
| Automobile loans | 4,212 |  | 3,144 | 2,894 |  | 1,318 | 45.5\% |
| Automobile leases | 191 |  | 246 | 468 |  | (277) | -59.2\% |
| Home equity loans | 7,514 |  | 7,563 | 7,663 |  | (149) | -1.9\% |
| Residential mortgage loans | 4,614 |  | 4,510 | 4,837 |  | (223) | -4.6\% |
| Other consumer loans | 700 |  | 751 | 657 |  | 42 | 6.4\% |
| Total Consumer | 17,231 |  | 16,214 | 16,519 |  | 711 | 4.3\% |
| Loans and leases | 36,932 |  | 36,791 | 39,548 |  | $(2,617)$ | -6.6\% |
| Allow ance for loan and lease losses | $(1,478)$ |  | $(1,482)$ | (839) |  | (639) | 76.3\% |
| Net loans and leases | 35,454 |  | 35,309 | 38,710 |  | $(3,256)$ | -8.4\% |
| Bank ow ned life insurance | 1,423 |  | 1,412 | 1,377 |  | 46 | 3.3\% |
| Premises and equipment | 492 |  | 496 | 517 |  | (26) | -4.9\% |
| Goodw ill | 444 |  | 444 | 452 |  | (8) | -1.7\% |
| Other intangible assets | 274 |  | 289 | 340 |  | (66) | -19.3\% |
| Accrued income and other assets | 2,681 |  | 2,631 | 2,178 |  | 504 | 23.1\% |
| Total assets | \$ 51,867 | \$ | 51,555 | \$ 51,702 | \$ | 165 | 0.3\% |

Balance Sheet - Liabilities \& Shareholders' Equity

|  | 2010 |  | 2009 | 2009 | Mar. '10 vs. '09 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in millions) | March 31, | December 31, |  | March 31, | Amount |  | Percent |
| Liabilities and shareholders' equity |  |  |  |  |  |  |  |
| Liabiities |  |  |  |  |  |  |  |
| Deposits: |  |  |  |  |  |  |  |
| Demand deposits - non-interest bearing | \$ 6,938 | \$ | 6,907 | \$ 5,887 | \$ | 1,051 | 17.9\% |
| Demand deposits - interest bearing | 5,948 |  | 5,890 | 4,306 |  | 1,642 | 38.1\% |
| Money market deposits | 10,644 |  | 9,485 | 5,857 |  | 4,787 | 81.7\% |
| Savings and other domestic deposits | 4,666 |  | 4,652 | 5,007 |  | (341) | -6.8\% |
| Core certificates of deposit | 9,441 |  | 10,453 | 12,616 |  | $(3,175)$ | -25.2\% |
| Total core deposits | 37,637 |  | 37,387 | 33,673 |  | 3,964 | 11.8\% |
| Other domestic deposits of \$250,000 or more | 684 |  | 652 | 1,041 |  | (357) | -34.3\% |
| Brokered deposits and negotiable CDs | 1,605 |  | 2,098 | 3,848 |  | $(2,243)$ | -58.3\% |
| Deposits in foreign offices | 377 |  | 357 | 508 |  | (131) | -25.7\% |
| Deposits | 40,303 |  | 40,494 | 39,070 |  | 1,233 | 3.2\% |
| Short-termborrow ings | 981 |  | 876 | 959 |  | 22 | 2.3\% |
| Federal Home Loan Bank advances | 158 |  | 169 | 958 |  | (800) | -83.5\% |
| Other long-termdebt | 2,728 |  | 2,369 | 2.830 |  | (102) | -3.6\% |
| Subordinated notes | 1,267 |  | 1,264 | 1,905 |  | (638) | -33.5\% |
| Accrued expenses and other liabilties | 1,060 |  | 1,046 | 1,164 |  | (104) | -8.9\% |
| Total liabilities | 46,497 |  | 46,219 | 46,887 |  | (390) | -0.8\% |
| Shareholders' equity |  |  |  |  |  |  |  |
| Preferred stock | 1,692 |  | 1,688 | 1,768 |  | (76) | -4.3\% |
| Common stock | 7 |  | 7 | 4 |  | 3 | 83.2\% |
| Capital surplus | 6,735 |  | 6,732 | 5,465 |  | 1,270 | 23.2\% |
| Less treasury shares, at cost | (9) |  | (11) | (14) |  | 5 | -36.6\% |
| Accumulated other comprehensive loss | (133) |  | (157) | (280) |  | 146 | -52.3\% |
| Retained earnings | $(2,922)$ |  | $(2,922)$ | $(2,129)$ |  | (794) | 37.3\% |
| Total shareholders' equity | 5,370 |  | 5,336 | 4.815 |  | 555 | 11.5\% |
| Total liabilities and shareholders' equity | \$ 51,867 | \$ | 51,555 | \$51,701 | \$ | 165 | 0.3\% |

## Investment Securities

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## Investment Securities



## Investment Securities Trends ${ }^{(1)}$

## Linked Quarter - Average

| (in millions) | First Quarter$2010$ |  | Fourth <br> Quarter <br> 2009 |  | Change |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount | \% |
| U.S. Treasury \& agency debt | \$ | 2,952 |  |  | \$ | 3,183 | \$ | (231) | (7.3) \% |
| Agency CMOs |  | 2,513 |  | 2,572 |  | (59) | (2.3) |
| Agency MBS |  | 913 |  | 1,085 |  | (172) | (15.9) |
| Auto and student loan ABS |  | 568 |  | 635 |  | (67) | (10.6) |
| Non agency MBS |  | 586 |  | 617 |  | (31) | (5.0) |
| Munis ${ }^{(1)}$ |  | 125 |  | 137 |  | (12) | (8.8) |
| Pooled trust preferred |  | 106 |  | 118 |  | (12) | (10.2) |
| Other |  | 389 |  | 487 |  | (98) | (20.1) |
| Sub-total | \$ | 8,152 | \$ | 8,834 | \$ | (682) | (7.7) \% |
| Variable rate demand notes ${ }^{(1)}$ |  | 317 |  | - |  | 317 | NM |
| Total securities available for sale | \$ | 8,470 | \$ | 8,834 | \$ | (364) | (4.1) \% |

${ }^{(1)}$ Variable rate demand notes included in municipal securities in external reporting

- Treasury/Agency debt with weighted average life of < 2 years
- Agency CMOs with weighted average life of 3.5 years

AFS Securities Overview ${ }^{(1)}$ - 3/31/10
(SMM)
US Treasury
Agency (Debt, PIT, \& CMO's)
TLGP Debt
Asset Backed
Alt-A mortgage-backed securities
Auto loan backed securities
Pooled-trust-preferred securities ${ }^{(2)}$
Floorplan backed securities
Private label CMO securities

| Fair Value | Average Credit Rating of Fair Value Amount ${ }^{(3)}$ |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | AAA |  | AA +/- |  | A +/- |  | BBB +/- |  | <BBB- |  | Not Rated |  |
| \$ 50 | \$ | 50 | \$ | --- | \$ | --* | \$ | $\cdots$ | \$ | --- | \$ | --- |
| 6,135 |  | 6,081 |  | 54 |  | --- |  | --- |  | --- |  | --- |
| 665 |  | 665 |  | --- |  | --- |  | --- |  | --- |  | --- |
| 114 |  | 22 |  | 28 |  | --- |  | --- |  | 64 |  | --- |
| 534 |  | 534 |  | --- |  | -- |  | -.. |  | --- |  | --- |
| 105 |  | --- |  | 25 |  | -- |  | 12 |  | 69 |  | --- |
| 80 |  | 80 |  | --- |  | --- |  | --. |  | --- |  | --- |
| 463 |  | 35 |  | 22 |  | 33 |  | 94 |  | 279 |  | --- |
| 124 |  | 61 |  | 51 |  | --- |  | --- |  | --- |  | 12 |
| 305 |  | --- |  | --- |  | --- |  | --- |  | --- |  | 305 |
| 65 |  | --- |  | --- |  | --- |  | .-. |  | --- |  | 65 |
| \$ 8,639 | \$ | 7,528 | \$ | 179 | \$ | 33 | \$ | 106 | \$ | 411 | \$ | 382 |
| 307 |  |  |  |  |  |  |  |  |  |  |  |  |
| \$ 8,946 |  |  |  |  |  |  |  |  |  |  |  |  |

${ }^{(1)}$ Variable rate demand notes included in municipal securities in external reporting
${ }^{(2)}$ Primarily trust preferred for banks/insurance companies
(3) Credit ratings reflect the lowest current rating assigned by a nationally recognized credit rating agency.

Investment Securities - Assessment ${ }^{(1)}$

|  | Par Value | Book Value | Market Value | OCl |
| :---: | :---: | :---: | :---: | :---: |
| Alt-A mortgage backed | \$145 MM | \$131 MM | \$114 MM | \$(17) MM |
| - Purchased 2006 |  |  | \% to Par Value | 78\% |
| - 7 securities - senior tranche |  |  |  |  |
| - 10/1 ARMs or 30 year fixed; no option ARMs |  |  |  |  |
| - Cash flow analysis performed monthly to test for OTTI with third-party validation |  |  |  |  |


| Trust preferred | 298 | 238 | 105 | (133) |
| :---: | :---: | :---: | :---: | :---: |
| - Purchased 2003-2005 |  | \% to Par Value | 35\% |  |
| - 16 pools with 480 separate issues |  |  |  |  |
| $-87 \%=1^{\text {st }} / 2^{\text {nd }}$ tier bank trust preferred securities with no REIT trust preferreds |  |  |  |  |
| - Cash flow analysis performed quarterly to test for OTTI with third-party validation |  |  |  |  |


| Prime CMOs | 523 | 509 | 463 | (46) |
| :--- | :---: | :---: | :---: | :---: |
| - Purchased 4Q03-4Q07 |  | \% to Par Value | $88 \%$ |  |
| - 31 securities |  |  |  |  |
| - Cash flow analysis performed monthly to test for |  |  |  |  |

Total $\quad \$ 966 \mathrm{MM} \quad \$ 878 \mathrm{MM} \quad \$ 682 \mathrm{MM} \quad \$(196) \mathrm{MM}$
(1) $3 / 31 / 10$

OCl - accumulated other comprehensive income; pre-tax OTTI - other-than-temporary impairment

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Available for Sale Securities Mix


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## Total Loan Portfolio Overview

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Credit Exposure Composition

| (\$B) | 3/31/10 |  | 12/31/09 |  | 12/31/08 |  | 12/31/07 |  | 12/31/06 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amt | Pct | Amt | Pct | Amt | Pct | Amt | Pct | Amt | Pct |
| Commercial \& industrial | \$12.2 | 33 \% | \$12.9 | 35 \% | \$13.5 | 33 \% | \$13.1 | 33 \% | \$7.8 | $30 \%$ |
| (1) |  |  |  |  |  |  |  |  |  |  |
| Total commercial | 19.7 | 53 | 20.6 | 56 | 23.6 | 58 | 22.3 | 56 | 12.4 | 47 |
| Auto loans | 4.2 | 11 | 3.1 | 9 | 3.9 | 10 | 3.1 | 8 | 2.1 | 8 |
| Auto direct finance leases | 0.2 | 1 | 0.2 | 1 | 0.6 | 1 | 1.2 | 3 | 1.8 | 7 |
| Home equity | 7.5 | 20 | 7.6 | 20 | 7.6 | 18 | 7.3 | 18 | 4.9 | 19 |
| Residential real estate | 4.6 | 12 | 4.5 | 12 | 4.8 | 12 | 5.4 | 14 | 4.5 | 17 |
| Other consumer | 0.7 | 3 | 0.8 | 2 | 0.7 | 2 | 0.7 | 2 | 0.4 | 2 |
| Total consumer | 17.2 | 46 | 16.2 | 44 | 17.5 | 42 | 17.7 | 44 | 13.8 | 53 |
| Total loans \& leases | 36.9 | 99 | 36.8 | 99 | 41.1 | 100 | 40.1 | 100 | 26.2 | 100 |
| Auto operating leases | 0.2 | 1 | 0.2 | 1 | 0.2 | -- | 0.1 | - | -- | - |
| Total credit exposure | \$37.1 | 100 \% | \$37.0 | 100 \% | \$41.3 | 100 \% | \$40.1 | $100 \%$ | \$26.2 | $100 \%$ |
|  |  |  |  |  |  |  |  |  |  |  |


| Total Loans and Leases - By Business Segment |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 Q10 Avg. Outstandings - \$37.0 Billion |  |  |  |  |  |  |  |
| (\$B) |  <br> Business <br> Banking | Comm'l <br> Banking | Comm'l Real Estate | AFDS | PFG | Treas. / Other | Total |
| C\& | \$2.9 | \$7.0 | \$0.8 | \$1.0 | \$0.6 | \$-- | \$12.3 |
| CRE | 0.6 | 0.4 | 6.6 | -- | 0.2 | -- | 7.7 |
| Total commercial | 3.5 | 7.4 | 7.4 | 1.0 | 0.8 | -- | 20.0 |
| Automobile loans / leases | -- | -- | -- | 4.3 | -- | -- | 4.3 |
| Home equity loans/lines | 6.8 | -- | -- | - | 0.7 | 0.1 | 7.5 |
| Residential mortgage | 3.4 | -- | -- | -- | 0.6 | 0.4 | 4.5 |
| Other | 0.5 | -- | -- | 0.2 | -- | -- | 0.7 |
| Total consumer | 10.8 | 0.1 | -- | 4.4 | 1.3 | 0.4 | 17.0 |
| Total loans lifitintington | \$14.3 | \$7.4 | \$7.4 | \$5.5 | \$2.1 | \$0.4 | \$37.0 56 |

## Total Loans and Leases Portfolio Overview



## Loan and Lease Trends

## Linked Quarter - Average

| (in billions) | First Quarter 2010 | Fourth <br> Quarter $2009$ |  | Change |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Amount |  | \% |
| Average Loans and Leases |  |  |  |  |  |  |
| Commercial and industrial | \$ 12.3 | \$ | 12.6 | \$ | (0.3) | (2) \% |
| Commercial real estate | 7.7 |  | 8.5 |  | (0.8) | (9) |
| Total commercial | 20.0 |  | 21.0 |  | (1.0) | (5) |
| Automobile loans and leases | 4.3 |  | 3.3 |  | 0.9 | 28 |
| Home equity | 7.5 |  | 7.6 |  | (0.0) | (0) |
| Residential mortgage | 4.5 |  | 4.4 |  | 0.1 | 1 |
| Other consumer | 0.7 |  | 0.8 |  | (0.0) | (4) |
| Total consumer | 17.0 |  | 16.1 |  | 0.9 | 6 |
| Total loans and leases | \$ 37.0 | \$ | 37.1 | \$ | (0.1) | (0) \% |

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## Loan and Lease Trends

## Prior-Year Quarter - Average

| (in billions) | First Quarter |  |  | Change |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 | 2009 |  | Amount |  | \% |
| Average Loans and Leases |  |  |  |  |  |  |
| Commercial and industrial | \$ 12.3 | \$ | 13.5 | \$ | (1.2) | (9) \% |
| Commercial real estate | 7.7 |  | 10.1 |  | (2.4) | (24) |
| Total commercial | 20.0 |  | 23.7 |  | (3.7) | (15) |
| Automobile loans and leases | 4.3 |  | 4.4 |  | (0.1) | (2) |
| Home equity | 7.5 |  | 7.6 |  | (0.0) | (1) |
| Residential mortgage | 4.5 |  | 4.6 |  | (0.1) | (3) |
| Other consumer | 0.7 |  | 0.7 |  | 0.1 | 8 |
| Total consumer | 17.0 |  | 17.2 |  | (0.2) | (1) |
| Total loans and leases | \$ 37.0 | \$ | 40.9 | \$ | (3.9) | (10) \% |

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## Total Commercial Loans

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## Total Commercial Loans

EOP Outstandings - $\$ 19.7$ Billion ${ }^{(1)}$
By Industry Sector


## Commercial Loans - Risk Grade Distribution by \%



## Total Commercial Loans




## Commercial Loans - Criticized Loan Flow Analysis

## Period End

| (\$MM) | 1Q10 | 4Q09 | 3Q09 | 2Q09 | 1Q09 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Criticized beginning-of-period | \$4,972 | \$4,855 | \$4,679 | \$3,174 | \$3,330 |
| Additions / increases | 306 | 950 | 795 | 2,086 | 877 |
| Advances | 91 | 110 | 71 | 73 | 137 |
| Upgrades to "Pass" | (266) | (134) | (136) | (151) | (100) |
| Paydowns | (331) | (428) | (298) | (226) | $(912){ }^{(1)}$ |
| Charge-offs | (164) | (381) | (256) | (277) | (158) |
| Criticized end-of-period | \$4,608 | \$4,972 | \$4,855 | \$4,679 | \$3,174 |
| Percent change | (7)\% | 2\% | 4\% | 48\% |  |
|  |  |  |  |  |  |

# Commercial and Industrial Loans (C\&I) 

C\&I - Overview (1)

## EOP Outstandings - $\$ 12.2$ Billion ${ }^{(2)}$

- Diversified by sector and geographically within our Midwest footprint
- Granular
- 6 loans $>\$ 50$ million... $3 \%$ of portfolio
- 39 loans $\$ 20-\$ 50$ million... $9 \%$ of the portfolio
- Focus on middle market companies with $\$ 10-\$ 100$ million in sales
- 4Q09 portfolio originations associated with new loans to existing customers

| Credit Quality Trends |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1Q10 | 4Q09 | 3Q09 | 2Q09 | 1Q09 |
| - 30+ days PD \& accruing ${ }^{(3)}$ | 0.63\% | 0.65\% | 0.90\% | 0.88\% | 0.67\% |
| - 90+ days PD \& accruing ${ }^{(3)}$ | -- | -- | -- | -- | -- |
| - $\mathrm{NCOs}{ }^{(4)}$ | 2.45\% | 3.49\% | 2.13\% | 2.91\% | 2.55\% |
| - NALs ${ }^{(3)}$ | 4.18\% | 4.49\% | 4.88\% | 3.43\% | 2.89\% |
| - ACL ${ }^{(3)}$ | 4.02\% | 4.09\% | 3.31\% | 2.86\% | 2.49\% |
| Higher 2009 NCOs consistent with 2008 ACL build |  |  |  |  |  |

(1) 1Q09 and earlier excludes Franklin Credit
(2) $3 / 31 / 10$

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(3) End of period
(4) Annualized

## C\&I - Credit Risk Management Strategies

## What We Do

- Lend within our footprint
- Lending to defined relationship oriented clients
- Disciplined credit policies and processes
- Understanding our client's market / industry and their durable competitive advantage
- Underwriting to historical cash flows with collateral as a secondary repayment source
- Recourse to owners of closely held businesses
- Emphasis on risk / return structure and pricing


## What We Don't Do

- Out-of-market or transactional-based opportunities
- Participate in loan syndications for borrowers outside of our footprint or for those within our footprint where we do not have opportunities to obtain significant non-credit revenue
- High risk industries and highly leveraged transactions (HLTs)
- Lend to relationships overly reliant on speculative cash flows or start-up operations


## C\&I - Credit Risk Management Strategies

## Outlook

- Target segments include
- Homebuilder-related entities - moderating stress based on improving economic conditions
- Construction and specialty contractors - continued higher risk
- Manufacturing - could be opportunity for measured growth
- Enhanced focus on portfolio management and development of action plans in the problem and emerging problem portfolios
- Continued monthly review of all criticized and classified loans
- Stress testing for lower earnings / higher interest rates
- Increased focus on concentration management
- Significant risk assessment project focused on the higher risk segments


## C \& I - Portfolio Composition

## EOP Outstandings - \$12.2 Billion ${ }^{(1)}$

## By Industry - \% of Total C\&I



## C\&I - Trends



## Change Analysis -

 1 Q10 vs. 1Q09(\$MM)
Originations $\quad \$ 1,055$

Net reclassifications 654
Net payments, payoffs, takedowns
Charge-offs
Net change
$(2,860)$
(372)

$$
\$(1,523)
$$

## Total C \& I Loan Portfolio Composition

## EOP Outstandings - \$12.2 Billion ${ }^{(1)}$

## By Industry - \% of Total C\&I

| (\$ MM) | No. | O/S | \% of Total | Delinquent | Classified | NPA |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Services | 12,324 | \$3,706 | 30.2\% | 3.3\% | 7.9\% | 3.6\% |
| Finance, insurance \& real estate | 4,165 | 2,134 | 17.4 | 2.9 | 10.4 | 3.8 |
| Manufacturing | 3,891 | 2,029 | 16.6 | 5.1 | 18.6 | 6.6 |
| Retail trade | 4,851 | 1,862 | 15.2 | 3.0 | 7.6 | 3.1 |
| Wholesale trade | 1,408 | 698 | 5.7 | 2.8 | 11.9 | 3.9 |
| Transport., comm. \& utilities | 1,728 | 677 | 5.5 | 4.3 | 13.7 | 5.0 |
| Contractors \& construction | 2,069 | 442 | 3.6 | 7.4 | 15.7 | 6.1 |
| Energy | 192 | 404 | 3.3 | 1.0 | 4.5 | 2.7 |
| Agriculture \& forestry | 1,438 | 188 | 1.5 | 1.7 | 6.2 | 2.7 |
| Public administration \& other | 459 | 105 | 0.9 | 1.7 | 4.1 | 1.6 |
| Total | 32,525 | \$12,245 | 100.0\% | 3.5\% | 10.7\% | 4.2\% |
| 㦒Huntington | (1) $3 / 31 / 10$ |  |  |  |  | 72 |

## C \& I - Portfolio Composition

EOP Outstandings - $\$ 12.2$ Billion ${ }^{(1)}$
By Loan Outstanding Obligor Size \& Number of Obligors


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(1) $3 / 31 / 10$


## Total C \& I Loan Portfolio Composition

Industry By Collateral Quality Assessment - 3/31/10


## C\&I - Change Analysis

## By Activity

(\$MM)
December 31, 2009
New originations
Net pay-offs / takedowns
Charge-offs
Classification changes
March 31, 2010

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Total C\&I
\$12,888 287
(547)
(300)
\$12,245

## C \& I-Credit Quality

## By Industry - 1Q10 ${ }^{(1)}$

| (\$ MM) | Net Charge-offs |  |  | Nonaccrual Loans |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Pct. ${ }^{(2)}$ | \% of Total | Amount | Pct. ${ }^{(3)}$ |
| Services | \$26.1 | 2.85\% | 35.1\% | \$135.0 | 3.6\% |
| Manufacturing | 26.6 | 5.16 | 35.8 | 133.4 | 6.6 |
| Finance, insurance \& real estate | 4.6 | 0.84 | 6.2 | 80.2 | 3.8 |
| Retail trade-auto dealers | 0.2 | 0.11 | 0.3 | 1.5 | 0.2 |
| Retail trade-other | 3.2 | 1.34 | 4.3 | 55.9 | 5.8 |
| Contractors \& construction | 8.1 | 7.30 | 10.9 | 27.0 | 6.1 |
| Transport., comm. \& utilities | 4.0 | 2.36 | 5.4 | 33.5 | 5.0 |
| Wholesale trade | -- | -- | -- | 27.3 | 3.9 |
| Agriculture \& forestry | 0.1 | 0.23 | 0.1 | 5.0 | 2.7 |
| Energy | 1.2 | 1.17 | 1.6 | 11.0 | 2.7 |
| Public administration | 0.1 | 0.63 | 0.2 | 0.1 | 0.1 |
| Other | 1.0 | 28.18 | 0.0 | 1.6 | 11.7 |
| Total | \$75.4 | 2.45\% | 100.0\% | \$511.6 | 4.2\% |
| (1) Listed by portfoli <br> (2) Annualized <br> (3) \% of related outs |  |  |  |  |  |

## C \& I - Credit Quality

By Segment - 3/31/10

|  | (\$MM) |  |  |  | O/S |
| :--- | :---: | :---: | :---: | :---: | :---: |
| C \& I <br> Accruing | Class. | NAL's | ACL |  |  |
| (Excluding segments below) | $\mathbf{\$ 1 1 , 1 9 6}$ | $0.53 \%$ | $9.50 \%$ | $3.74 \%$ | $3.91 \%$ |
| Residential homebuilder <br> related | $\mathbf{4 3 9}$ | 0.28 | 26.75 | 9.98 | 6.32 |
| Construction \& contractors | $\mathbf{4 3 9}$ | 2.87 | 15.74 | 6.14 | 3.92 |
| Auto industry suppliers | $\mathbf{1 7 1}$ | $\mathbf{2 . 4 6}$ | $\mathbf{3 6 . 6 2}$ | 12.75 | 5.81 |
| Total C \& I | $\mathbf{\$ 1 2 , 2 4 5}$ | $\mathbf{0 . 6 3 \%}$ | $\mathbf{1 0 . 7 2 \%}$ | $\mathbf{4 . 1 8 \%}$ | $\mathbf{4 . 0 2 \%}$ |



# Commercial Real Estate Loans (CRE) 

## CRE - Overview

## EOP Outstandings $-\$ 7.5$ Billion ${ }^{(1)}$

- Granular portfolio with geographic and project diversification throughout our footprint
- Construction lending targeted to major metro markets

CRE-Retail ( $\$ 2.1$ billion)

- Loans originated with quality developers that have experience and financial capacity to support projects underwritten to appropriate standards regarding LTV, DSC, and equity requirements
- Enforced standard pre-leasing requirements for office and retail property types


## Single Family Homebuilder (\$0.8 Billion)

- No longer a significant concern as the issues have been substantially addressed
- Diversified geographically within our Midwest footprint


## Credit Quality Trends

|  | 1 Q10 | 4Q09 | 3Q09 | 2Q09 | 1Q09 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| - 30+ days PD \& accruing ${ }^{(2)}$ | 1.36\% | 1.57\% | 1.47\% | 1.81\% | 1.36\% |
| - 90+ days PD \& accruing ${ }^{(2)}$ | -- | -- | 0.03\% | -- | -- |
| - NCOs - construction ${ }^{(3)}$ | 9.77\% | 20.68\% | 11.14\% | 6.45\% | 5.05\% |
| - NCOs - nonconstruction ${ }^{(3)}$ | 3.25\% | 10.15\% | 6.72\% | 7.79\% | 2.83\% |
| - NALs ${ }^{(2)}$ | 11.09\% | 12.17\% | 13.01\% | 9.51\% | 6.80\% |
| - ACL ${ }^{(2)}$ | 10.12\% | 9.94\% | 5.17\% | 4.25\% | 3.90\% |

- Higher 2009 NCOs consistent with ACL build

CRE - Portfolio Composition

## EOP Outstandings - $\$ 7.5$ Billion ${ }^{(1)}$

## By Property Location



ini-perm Traditional - Typically 2- to 5-year term loans to allow properties to reach stabilized operating levels after construction, rehab, or repositioning.
Permanent Qualified - Loans with 5 years or less term with properties that have reached a stabilized physical occupancy and exhibit an operational cash flow which would qualify for permanent financing during normalized market conditions.
Permanent - Amortizing loans with terms of 10 to 25 years.
(1) $3 / 31 / 10$

CRE - Trends


## CRE - Change Analysis

| By Activity |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| (\$MM) | SFHB | Retail | Other | Total CRE |
| December 31, 2009 | \$857 | \$2,115 | \$4,717 | \$7,689 |
| New originations | -- | -- | -- | -- |
| Net pay-offs / takedowns | (36) | (45) | (55) | (135) |
| Charge-offs | (23) | (24) | (43) | (90) |
| Net reclass | $6^{(1)}$ | $19{ }^{(1)}$ | (32) ${ }^{(1)}$ | (8) ${ }^{(2)}$ |
| March 31, 2010 | \$805 | \$2,064 | \$4,587 | \$7,456 |
| By Type |  |  |  |  |
| (\$MM) |  | Total CRE |  |  |
| December 31, 2009 |  | \$7,689 |  |  |
| Single family homebuilder |  | (52) |  |  |
| Retail projects |  | (51) |  |  |
| Multi family |  | (50) | (1) Represents int | RE portoloio |
| Office |  | 29 | (2) Represents ne | class of CRE |
| Warehouse / industrial |  | (64) |  |  |
| Other |  | (44) |  |  |
| March 31, 2010 <br> 桷Huntington |  | \$7,456 |  | 84 |

## CRE - Credit Quality Overview

By Segment - 3/31/10

| (\$MM) | O/S$30+P D$ <br> Accruing |  | Class. | NAL's | Current Coverage |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | ACL |  | Writedowns ${ }^{(1)}$ | Credit <br> Mark (2) |
| CRE <br> (Exc. SFHB \& Retail) | \$4,587 | 1.12\% |  | 16.87\% | 7.80\% | 8.12\% | 3.70\% | 11.3\% |
| SFHB | 805 | 3.47 | 59.08 | 27.13 | 18.63 | 17.55 | 30.8 |
| Retail | 2,064 | 1.06 | 25.44 | 12.15 | 11.38 | 11.49 | 20.5 |
| Total CRE | \$7,456 | 1.36\% | 23.80\% | 11.09\% | 10.12\% | 7.35\% | 16.3\% |

(1) Writedowns represent prior charge-offs associated with loans in the portfolio as of 12/31/09
(2) Credit mark $=($ ACL + prior charge-offs $) /$ (outstandings + prior charge-offs $)$

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## CRE - Credit Quality

By Property Type - 1Q10 ${ }^{(1)}$


## CRE - Credit Quality

By Loan Type - 3/31/10

| (\$MM) | O/S | $30+P D$ <br> Accruing | Class. | NAL's | ACL |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Construction | \$1,443 | 0.64\% | 36.81\% | 21.04\% | 25.66\% |
| Lines / letters of credit | 213 | 4.06 | 32.41 | 10.03 | 3.49 |
| Non project loans | 543 | 0.59 | 6.93 | 1.93 | 4.87 |
| Mini-perm traditional | 2,591 | 1.55 | 25.10 | 12.80 | 35.37 |
| Permanent qualified | 582 | 1.95 | 29.49 | 8.37 | 9.27 |
| Permanent | 2,085 | 1.38 | 15.10 | 5.34 | 21.32 |
| Total CRE | \$7,456 | 1.36\% | 23.80\% | 11.09\% | 10.12\% |
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## CRE - Maturity Schedule

By Loan Type - 3/31/10
(\$MM)
Construction
Lines / letters of credit
Non project loans
Mini-perm traditional
Permanent qualified

| Permanent | 308 | 226 | 761 | 790 | 2,085 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Total CRE | $\$ 3,349$ | $\$ 1,404$ | $\mathbf{\$ 1 , 7 4 6}$ | $\$ 956$ | $\$ 7,456$ |


| Core | $\$ 1,593$ | $\$ 828$ | $\$ 1,081$ | $\$ 468$ | $\$ 3,970$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Noncore SAD | 1,047 | 305 | 199 | 151 | 1,702 |
| Noncore Other | 709 | 271 | 466 | 337 | 1,784 |

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## CRE - Retail

## EOP Outstanding $\mathbf{-} \$ 2.1$ Billion ${ }^{(1)}$

## Portfolio Characteristics

- Pre-leasing requirements with construction loans generate adequate NOI to cover interest expense at full funded project loan
- Intensive monitoring with loan rebalancing if new appraisals indicate LTV exceeds policy requirements

> (\$MM)

Community centers ${ }^{(2)}$
Mixed / lifestyle ${ }^{(2)}$
Regional centers ${ }^{(2)}$
Credit / freestanding ${ }^{(2)}$
Other ${ }^{(2)}$
Retail exposure trends ${ }^{(2)}$

| 1Q10 | 4Q09 | 3Q09 | 2 Q09 | 1Q09 |
| ---: | ---: | ---: | ---: | ---: |
| $\$ 1,011$ | $\$ 1,037$ | $\$ 1,127$ | $\$ 1,180$ | $\$ 1,222$ |
| $\mathbf{2 5 5}$ | 253 | 274 | 262 | 259 |
| $\mathbf{1 7 5}$ | 174 | 181 | 191 | 194 |
| $\mathbf{2 5 2}$ | 266 | 278 | 294 | 304 |
| $\mathbf{3 7 1}$ | 385 | 376 | 374 | 388 |
| $\$ 2,064$ | $\$ 2,115$ | $\$ 2,237$ | $\$ 2,301$ | $\$ 2,367$ |

(1) $3 / 31 / 10$

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(2) End of period

## CRE - Retail - Credit Quality

## EOP Outstandings - \$2.1 Billion ${ }^{(1)}$

Portfolio Performance

| (\$MM) |  | 1Q10 | 4Q09 | 3Q09 | 2Q09 | 1Q09 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $30+$ days PD ${ }^{(2)}$ | - \$ | \$190 | \$197 | \$220 | \$217 | \$121 |
|  | - \% | 9.20\% | 9.32\% | 9.84\% | 9.43\% | 5.11\% |
| $30+$ days PD \& accruing ${ }^{(2)}$ | - \$ | \$22 | \$42 | \$20 | \$48 | \$39 |
|  | - \% | 1.06 | 1.98\% | 0.90\% | 2.10\% | 1.63\% |
| Classified ${ }^{(2)}$ | - \$ | \$525 | \$461 | \$498 | \$410 | \$289 |
|  | - \% | 25.4\% | 21.8\% | 22.3\% | 17.8\% | 12.2\% |
| NALs (included in Classified) ${ }^{(2)}$ | - \$ | \$251 | \$254 | \$331 | \$264 | \$103 |
|  | - \% | 12.2\% | 12.0\% | 14.8\% | 11.5\% | 4.3\% |
| ACL (2) | - \$ | \$235 | \$245 | \$130 | \$110 | \$108 |
|  | - \% | 11.4\% | 11.6\% | 5.8\% | 4.8\% | 4.6\% |
| Net charge-offs(annualized) | - \$ | 26.0 | \$118.7 | \$52.5 | \$53.8 | \$25.3 |
|  | - \% | 4.94\% | 22.44\% | 9.22\% | 9.35\% | 5.00\% |

(1) Huntington (1) 3 (23)
(2) End of period

CRE - Single Family Homebuilders

## EOP Outstandings - $\$ 0.8$ Billion ${ }^{(1)}$

## Portfolio Characteristics

- Granular portfolio - only 11 projects over $\$ 10$ million
- Geographic diversification
- Primary customers are middle market builders building 50-100 homes per year, limited production builder exposure
- Continuous monitoring
- Increased reserves based on increasing risks in the portfolio


CRE - Single Family Homebuilder - Credit Quality

EOP Outstandings - \$0.8 Billion ${ }^{(1)}$
Portfolio Performance

\begin{tabular}{|c|c|c|c|c|c|c|}
\hline \multicolumn{2}{|l|}{(\$MM)} \& 1 Q10 \& 4Q09 \& 3Q09 \& 2Q09 \& 1Q09 <br>
\hline \multirow[t]{2}{*}{$30+$ days $\mathrm{PD}{ }^{(2)}$} \& - \$ \& \$209 \& \$201 \& \$296 \& \$263 \& \$267 <br>
\hline \& - \% \& 26.0\% \& 23.5\% \& 28.5\% \& 22.6\% \& 21.5\% <br>
\hline \multirow[t]{2}{*}{$30+$ days PD \& accruing ${ }^{(2)}$} \& -\$ \& \$28 \& \$22 \& \$29 \& \$42 \& \$27 <br>
\hline \& - \% \& 3.47\% \& 2.57\% \& 2.81\% \& 3.65\% \& 2.20\% <br>
\hline \multirow[t]{2}{*}{Classified ${ }^{(2)}$} \& - \$ \& \$476 \& \$513 \& \$577 \& \$539 \& \$480 <br>
\hline \& - \% \& 59.1\% \& 59.9\% \& 55.6\% \& 46.4\% \& 38.7\% <br>
\hline \multirow[t]{2}{*}{NALs (included in Classified) ${ }^{(2)}$} \& -\$ \& \$218 \& \$262 \& \$340 \& \$290 \& \$289 <br>
\hline \& - \% \& 27.1\% \& 30.6\% \& 32.7\% \& 25.0\% \& 23.3\% <br>
\hline \multirow[t]{2}{*}{ACL (2)} \& -\$ \& \$150 \& \$171 \& \$110 \& \$102 \& \$108 <br>
\hline \& - \% \& 18.6\% \& 19.9\% \& 10.6\% \& 8.8\% \& 8.7\% <br>
\hline \multirow[t]{2}{*}{Net charge-offs

(annualized)} \& -\$ \& 18.4 \& \$68.4 \& \$62.0 \& \$52.2 \& \$29.6 <br>
\hline \& - \% \& 8.78\% \& 31.93\% \& 22.67\% \& 17.98\% \& 8.16\% <br>
\hline
\end{tabular}

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(1) $3 / 31 / 10$
(2) End of period

## CRE - Portfolio Positioning

## Segmented Into "Core" and "Noncore" Portfolios

## Core

- Well-seasoned regional or institutional owners, developers, and organizations
- Meaningful relationship in place - opportunities for additional cross-sell
- Primarily Midwest footprint projects generating adequate return on capital
Noncore
- Limited opportunity to gain overall banking relationship
- Includes numerous performing, pass-rated loans not meeting desired return on capital
- Includes most "criticized" loans from the overall CRE portfolio

CRE - Core vs. Noncore

| (\$MM) | O/S | ACL | Criticized | NAL's | Prior Charge-offs | ACL | Credit Mark ${ }^{(2)}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 9/30/09 |  |  |  |  |  |  |  |
| CRE Total | \$8,715 | \$451 | \$1,942 | \$1,134 | \$343 | 5.17\% | 8.77\% |


| Core Total | \$4,038 | \$168 | \$530 | \$4 | \$ -- | 4.16\% | 4.16\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Noncore SAD | \$1,809 | \$410 | \$1,547 | \$861 | \$511 | 22.66\% | 39.70\% |
| Noncore Other | 1,842 | 186 | 722 | 71 | 26 | 10.10\% | 11.35\% |
| Noncore Total | \$3,651 | \$596 | \$2,269 | \$932 | \$537 | 16.32\% | 27.05\% |
| CRE Total | \$7,689 | \$764 | \$2,799 | \$936 | \$537 | 9.94\% | 15.82\% |


| 3/31/10 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Core Total | \$3,970 | \$165 | \$535 | \$16 | \$ -- | 4.16\% | 4.16\% |
| Noncore SAD | \$1,702 | 417 | \$1,413 | \$733 | 519 | 24.47\% | 42.12\% |
| Noncore Other | 1,784 | 176 | 638 | 78 | 29 | 9.87\% | 11.31\% |
| Noncore Total | \$3,487 | \$593 | \$2,051 | \$811 | \$548 | 17.00\% | 28.28\% |
| CRE Total | \$7,456 | \$758 | \$2,586 | \$827 | \$548 | 10.16\% | 16.31\% |

(1) Prior charge-offs represent activity on existing accounts as of $12 / 31 / 09$, not cumulative for the portfolio
(2) $C$ redit mark $=($ ACL + prior charge-offs $) /$ (outstandings + prior charge-offs $)$

CRE - Core vs. Noncore Change Analysis

## By Activity

| (\$MM) | Core | Noncore | Total CRE |
| :---: | :---: | :---: | :---: |
| December 31, 2009 | \$4,038 | \$3,651 | \$7,689 |
| New originations | -- | - | -- |
| Net pay-offs / takedowns | (68) | (67) | (135) |
| Charge-offs | -- | (90) | (90) |
| Classification changes | -- | (8) | (8) |
| March 31, 2010 | \$3,970 | \$3,487 | \$7,456 |
| Huntington |  |  |  |

## CRE - Portfolio Composition - 3/31/10

## By Property Type and Property Location

| (\$MM) | OH | M | PA | N | N | W | FL | KY | Other | Total |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |

(1) 1Q10

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## CRE - Core Characteristics

## EOP Outstandings - $\$ 4.0$ Billion ${ }^{(1)}$

- Long-term relationships... many have been customers for 20+ years.
- Proven CRE participants... 28+ years average CRE experience
- $95 \%$ of the loans have personal guarantees
- Income producing loans have weighted average debt service coverage of
- 1.30X... based on $7 \%$ rate and 25 -year amortization
- 1.52X... based on average contractual rate and 20-year amortization
- $<5 \%$ of these projects have negative cash flow


## CRE - Noncore Portfolio Composition - 3/31/10

By Property Type and Property Location

| $(\$ M M)$ | OH | Ml | PA | $\mathbb{N}$ | WW | FL | KY | Other | Total | $\%$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Retail properties | $\$ 363$ | $\$ 106$ | $\$ 68$ | $\$ 118$ | $\$ 7$ | $\$ 28$ | $\$ 5$ | $\$ 165$ | $\$ 858$ | 11.5 |

## CRE - Noncore Characteristics

## EOP Outstandings - \$3.5 Billion ${ }^{(1)}$

## Noncore-Overall

- 28\% aggressive credit mark
- Updated values to incorporate current market conditions
- Limited future funding requirements... $\sim \$ 150$ million
- $95 \%+$ have guarantors
- $98 \%$ is secured debt
- $89 \%$ is within our geographic footprint
- 73\% are "pass" grade or better


## CRE - Noncore Segment Characteristics

## Special Assets Division (SAD) (\$1.7 billion)

- 42\% aggressive credit mark
- Actively working to exit... more aggressive terms - e.g., higher pricing, shorter amortization, sale, etc.
- The majority of "criticized" loans are managed within SAD


## Other ( $\$ 1.8$ billion)

- 11\% credit mark represents... 3X coverage of NALs... $81 \%$ coverage of "criticized" loans
- 30+ days past due of only $\$ 71$ million (3.96\%)
- Includes $\$ 712$ million of small dollar Investment Real Estate loans
- Not a strategic focus going forward
- Very granular risk assessment
- Actively managing within a context of an exit orientation... though may have opportunities to develop some into fuller, more profitable relationships


## Total Consumer Loans and Leases

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Consumer Loans and Leases - 3/31/10
By Type




Consumer Loan Credit Risk Management Objective

## Manage the Probability of Default

1.Footprint Portfolio... markets we know and understand
2.Client Selection... bias for high quality customers and relationship lending vs. third-party originations
3.Disciplined Underwriting... borrower ability to repay, collateral value, and stress testing when appropriate

## Automobile Loans \& Leases

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## Auto Loans / Leases - Overview

## EOP Outstandings - $\$ 4.4$ Billion ${ }^{(1)}$

- Consistency of strategy and commitment to dealers
- Focus on high service quality and high quality full dealer relationships
- Since 2001 focused on super-prime customers>750 FICOs in 2009
- Fully automated origination and booking system


## Credit Quality Trends

- 30+ days PD \& accruing ${ }^{(2)}$
- 90+ day PD \& accruing ${ }^{(2)}$
- NCOs - loans ${ }^{(3)}$
- NCOs - leases ${ }^{(3)}$
- NALs ${ }^{(2)}$

| $1 \mathrm{Q10}$ | $\frac{4 \mathrm{Q} 09}{2.36 \%}$ | $\frac{3 Q 09}{2.12 \%}$ | $\frac{2 \mathrm{Q} 09}{2.14 \%}$ | $\frac{1 \mathrm{Q} 09}{2.22 \%}$ |
| :---: | :---: | :---: | :---: | :---: |
| $\mathbf{0 . 1 8 \%}$ | $0.31 \%$ | $0.34 \%$ | $0.32 \%$ | $0.37 \%$ |
| $\mathbf{0 . 7 6 \%}$ | $1.49 \%$ | $1.25 \%$ | $1.73 \%$ | $1.56 \%$ |
| $1.58 \%$ | $2.25 \%$ | $2.04 \%$ | $2.11 \%$ | $2.39 \%$ |
| - | - | - | - | -- |

- Credit quality continues to perform within expectations
- Lease portfolio is declining due to the strategic exit of the business in 4Q08; the declining portfolio balance creates a higher loss rate with more volatility
(3) Annualized


## Auto Lending - Credit Risk Management Strategies

## Performance Drivers

- Borrower quality - as measured at origination by
- FICO score - Super Prime with consistent increasing trend
- FICO score distribution - consistent decline in <670 levels
- Custom Score - utilized to further segment FICO eligible applications - continues to enhance predictive modeling
- Loan to value - Significantly reduced LTV across all origination segments
- Geography - Eliminated national markets, focusing on footprint
- Decision type - Significantly reduced the level of underwriter overrule decisions
- Used car values - Stabilization in the Manheim Market Index


## Risk Recognition

- $80 \%$ of losses recognized in first 24 months on books
- Shape of cumulative loss curves has remained steady
- Loss trends are predictable


## Outlook

- Active portfolio management and policy development over the past 5 years
- Origination quality has moderated losses even in the face of more difficult economic conditions
- Expect to see continued decline in losses

Auto Loans - Production and Credit Quality Overview

|  | 1Q10 | 4Q09 | 3Q09 | 2Q09 | 1Q09 | 4Q08 | 3Q08 | 2Q08 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Originations |  |  |  |  |  |  |  |  |
| Amount (\$MM) | \$ 678 | \$ 516 | \$ 394 | \$ 277 | \$ 399 | \$ 360 | \$ 501 | \$ 673 |
| \% new vehicles | 42\% | 41\% | 44\% | 30\% | 31\% | 41\% | 41\% | 44\% |
| Avg. LTV ${ }^{(1)}$ | 87\% | 89\% | 91\% | 95\% | 93\% | 93\% | 96\% | 96\% |
| Avg. FICO (1) | 769 | 771 | 763 | 759 | 756 | 751 | 751 | 752 |
| Expected cumulative loss | 0.70\% | 0.65\% | 0.74\% | 0.92\% | 1.00\% | 1.01\% | 1.19\% | 1.24\% |
| Portfolio Performance |  |  |  |  |  |  |  |  |
| $30+$ days PD \& accruing \% | 1.30\% | 1.98\% | 2.02\% | 2.06\% | 2.20\% | 2.09\% | 1.68\% | 1.43\% |
| Year-to-Date NCO \% | 0.76\% | 1.51\% | 1.52\% | 1.63\% | 1.56\% | 1.12\% | 0.98\% | 0.95\% |
| Vintage Performance |  |  |  |  |  |  |  |  |
| 6 -month losses ${ }^{(1)}$ |  |  | 0.02\% | 0.02\% | 0.07\% | 0.16\% | 0.13\% | 0.14\% |
| 9 -month losses ${ }^{(1)}$ |  |  |  | 0.17\% | 0.16\% | 0.36\% | 0.31\% | 0.30\% |
| 12-month losses ${ }^{(1)}$ |  |  |  |  | 0.40\% | 0.60\% | 0.59\% | 0.49\% |
| 憎M Hunlinglon (1) Annualized |  |  |  |  |  |  |  | 109 |



## Auto Loans - Loss Rate Trends

- Continued improvement in the early stage loss performance for the 2009 vintage
- Losses peak in the 18-24 month range, and as the 2009 vintage make up a greater portion of the portfolio and reach their peak loss months, portfolio losses should decline



## Home Equity Loans and <br> Lines

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## Home Equity Loans / Lines - Overview

## EOP Outstandings - \$7.5 Billion ${ }^{(1)}$

- Focused on geographies within our Midwest footprint
- Focused on high quality borrowers... >730 FICOs
- Began exit of broker channel in 2005... $<10 \%$ of outstandings today
- Conservative underwriting - manage the probability of default
- $70 \%+$ of HELOC borrowers consistently make monthly principal payments
- High risk borrower actions
- Updated collateral values
- Proactive contact via servicing group
- Capped lines


## Credit Quality Trends

|  | 1Q10 | 4Q09 | 3Q09 | 2Q09 | 1Q09 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| - 30+ days PD \& accruing ${ }^{(2)}$ | 1.41\% | 1.76\% | 1.73\% | 1.54\% | 1.49\% |
| - 90+ day PD \& accruing ${ }^{(2)}$ | 0.39\% | 0.71\% | 0.60\% | 0.46\% | 0.47\% |
| - $\mathrm{NCOs}{ }^{(3)}$ | 2.01\% | 1.89\% | 1.48\% | 1.29\% | 0.93\% |
| - NALs ${ }^{(2)}$ | 0.73\% | 0.53\% | 0.58\% | 0.46\% | 0.50\% |

- Credit quality continues to perform within expectations
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(1) $3 / 31 / 10$; includes Franklin loans beginning in 1Q09
(2) End of period


## Home Equity Loans / Lines Credit Risk Management Strategies

## Performance Drivers

- Borrower quality - as measured at origination by
- Custom Score - utilized to further segment FICO eligible applications continues to enhance predictive modeling
- FICO score - consistent increasing trend, with very limited under 670 production
- Updated borrower quality based on quarterly re-score is consistent
- Lien Position - 40\% of the portfolio is secured by a $1^{\text {st }}$ mortgage
- Payments $-70 \%$ of borrowers consistently make more than required payment
- Geography - Footprint lender with limited investor property exposure
- Broker Channel - Eliminated beginning in 2006 based on risk profile
- Customer relationship orientation - not one-off transactions
- Estimated collateral value model - identifies higher potential risk customers
- Utilization \% - Consistent with expectations, limited increase in utilization rate over 2008
Risk Recognition
- Major focus on loss mitigation in 2008-2009 - rewrites performance < 25\% 30+ DPD
- Write-down to discounted current value less selling costs at 120 days past due
- Non-accrual balances represent the realizable value estimate in future periods


## Outlook

- Expect losses to be consistent to slightly lower throughout 2010
- Consistent to improved borrower quality based on updated FICO scores
- Significant focus on loss mitigation in 2008-2009 - 75\% of loan modifications are paying as agreed

| Home Equity Loans / Lines - LTV, FICO, Originations |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1Q10 | 4Q09 | 3Q09 | 2Q09 | 1Q09 |
| Loans ${ }^{(1)}$ |  |  |  |  |  |
| Ending balance (\$B) | \$2.5 | \$2.6 | \$2.7 | \$2.8 | \$3.0 |
| Average LTV ${ }^{(2)}$ | 71\% | 71\% | 71\% | 71\% | 71\% |
| Average FICO ${ }^{(3)}$ | 726 | 716 | 718 | 720 | 721 |
| Originations (\$MM) | \$100 | \$80 | \$54 | \$28 | \$39 |
| Average LTV ${ }^{(4)}$ | 59\% | 60\% | 63\% | 61\% | 59\% |
| Average FICO (4) | 763 | 761 | 753 | 749 | 743 |
| Lines ${ }^{(5)}$ |  |  |  |  |  |
| Ending balance (\$B) | \$5.0 | \$4.9 | \$4.9 | \$4.8 | \$4.7 |
| Average LTV ${ }^{(2)}$ | 77\% | 77\% | 78\% | 78\% | 78\% |
| Average FICO ${ }^{(3)}$ | 737 | 723 | 724 | 723 | 720 |
| Originations (\$MM) | \$262 | \$251 | \$338 | \$357 | \$522 |
| Average LTV (4) | $72 \%$ | $71 \%$ | 73\% | 74\% | 75\% |
| Average FICO (4) | 766 | 767 | 766 | 766 | 763 |
| (1) Primarily fixed-rate <br> (2) Weighted average LTVs are cumulative LTVs reflecting the balance of any senior loans <br> (3) Weighted average FICOs reflect currently updated customer credit scores <br> (4) Weighted average at origination <br> (5) Primarily variable-rate <br> 糨 Huntington |  |  |  |  |  |
|  |  |  |  |  |  |

## Home Equity Loans \& Lines - Originations



## Home Equity Loans and Lines



Home Equity Loans \& Lines - Delinquencies ${ }^{(1)}$


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## Residential Mortgages

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## Residential Mortgages - Overview

## EOP Outstandings - $\$ 4.6$ Billion ${ }^{(1)}$

- Focused on geographies within our Midwest footprint
- Traditional product mix... very limited nontraditional exposure as we never originated sub-prime, payment option ARMs, or negative amortization loans
- $\$ 568$ million of Interest Only loans... targeted within executive relocation activities
- $\$ 353$ million of Alt-A mortgages... exited in 2007

| Credit Quality Trends |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 Q10 | 4Q09 | 3Q09 | 2Q09 | 1Q09 |
| - 30+ days PD \& accruing ${ }^{(2)}$ | 5.81\% | 5.40\% | 5.84\% | 6.92\% | 6.33\% |
| - 90+ days PD \& accruing ${ }^{(2)}$ | 1.58\% | 1.75\% | 1.47\% | 2.11\% | 1.83\% |
| - NCOs ${ }^{(3)}$ | 2.17\% | 1.61\% | 6.15\% | 1.47\% | 0.55\% |
| - NALs ${ }^{(4)}$ | 1.76\% | 1.52\% | 1.66\% | 3.15\% | 2.83\% |
| Credit quality continues to perform within expectations |  |  |  |  |  |

(1) $3 / 31 / 10$; includes Franklin loans beginning in 1Q09
(2) End of period; excludes GNMA loans - no additional risk as they are approved for repurchase
(3) Annualized; 3Q09 would have been $1.73 \%$, excluding impact due to implementation of more conservative loss recognition and loan sale
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(4) End of period; excludes Franklin

## Residential Mortgages - Credit Risk Management Strategies

## Performance Drivers

- Standard products and borrower quality - as measured at origination by
- Secondary market underwriting
- FICO score - consistent increasing trend
- FICO score distribution - consistent decline in low score levels
- Non-standard product structures
- $\$ 568$ million of Interest Only loans... targeted within executive relocation activities... continues to perform well
- $\$ 353$ million of Alt-A mortgages... exited in 2007... represents $<10 \%$ of total residential portfolio with majority of cumulative losses likely recognized within 24 months.
- Decision type - Significantly reduced the level of underwriter overrule decisions
- Geography - Primarily a footprint lender


## Risk Recognition

- Write down to discounted current value less selling costs at 180 days past due
- Nonaccrual balances represent the realizable value estimate in future periods


## Residential Mortgages - Credit Risk Management Strategies

## Continued Focus on Borrower's Ability to Pay for New Originations

- All loans are fully documented
- Underwritten to Secondary Market standards

Enhanced Loss Mitigation

- Changed the reporting structure to take advantage of our successful home equity loss mitigation program
- Early identification of Loss Mitigation candidates - i.e., pre-delinquency via predictive modeling
- Decrease foreclosure activity in favor of Loan Modifications and short sales
- Rewrite / modify customers with a focus on reducing principal quickly
- Create saleable structures where possible
- Income verification in all cases to maximize re-performance probability


## Account Management

- Proactive contact six months prior to ARM resets

Residential Mortgages - Credit Risk Management Strategies

## Outlook

- Foreclosure process
- We are reviewing all foreclosure situations under the revised loss mitigation strategies to minimize actual foreclosures
- Foreclosure process is slow in our markets, with an average time frame of 18 months
- Expect delinquency and overall performance to remain under stress through 2010
- Loan sales of high quality paper has increased the ratio
- Dollar level in 90+ DPD continues to increase

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## Residential Mortgages

## Accruing Delinquency ${ }^{(1)}$

Net Charge-offs

(Nuntington (1) Excluding U.S. Government guaranteed lans
(2) $1.73 \%$, excluding impact due to implementation of more conservative loss recognition and loan sale

Residential Mortgages - Delinquencies
By Original FICO Range


Huntington

## Other Consumer Loans

模 Huntington

## Other Consumer Loans

## EOP Outstandings - \$0.7 Billion ${ }^{(1)}$

- 80\% collateralized
- Autos, untitled vehicles, small boats, mobile homes and other miscellaneous
- Primarily for existing customers
- Performed within expectations over the past year though varies by collateral type


## Credit Quality Review

## Credit Quality Trends Overview

|  | 1Q10 | 4Q09 | 3Q09 | 2Q09 | 1Q09 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| NAL ratio ${ }^{(1)}$ | 4.78\% | 5.21\% | 5.85\% | 4.72\% | 3.93\% |
| NPA ratio ${ }^{(2)}$ | 5.17 | 5.57 | 6.26 | 5.18 | 4.46 |
| Net charge-off ratio | 2.58 | 4.80 | 3.76 | 3.43 | 3.34 |
| $90+$ days PD \& accruing ${ }^{(3)}$ | 0.31 | 0.40 | 0.34 | 0.38 | 0.35 |
| ALLL ratio | 4.00 | 4.03 | 2.77 | 2.38 | 2.12 |
| ALLL / NAL coverage | 84 | 77 | 47 | 50 | 54 |
| ALLL / NAL coverage excld. FCMC | 103 | 93 | 56 | 62 | 71 |
| ALLL / NPA coverage | 77 | 72 | 44 | 46 | 47 |
| ALLL / NPA coverage excld. FCMC | 94 | 86 | 52 | 57 | 63 |
|  |  |  |  |  |  |
| ACL ratio | 4.14 | 4.16 | 2.90 | 2.51 | 2.24 |
| ACL / NAL coverage | 87 | 80 | 50 | 53 | 57 |
| ACL / NAL coverage excld. FCMC | 106 | 96 | 59 | 65 | 75 |
| ACL / NPA coverage | 80 | 74 | 46 | 48 | 50 |
| ACL / NPA coverage excld. FCMC | 98 | 89 | 55 | 60 | 67 |
| (1) NALs divided by total loans and leases <br> (2) NPAs divided by the sum of loans and leases, impaired loans held for sale, net other real estate and other NPAs <br> (3) Excludes government guaranteed loans |  |  |  |  |  |

Key Loan Portfolio Credit Quality Metrics


Net Charge-off Trends


Net Charge-offs

| (SMM) | 1Q10 | 4Q09 | 3Q09 | 2Q09 | 1Q09 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial and industrial | \$75.4 | \$109.8 | \$68.8 | \$98.3 | \$210.6 ${ }^{\text {(1) }}$ |
| Commercial real estate | 85.3 | 258.1 | 169.2 | 172.6 | 82.8 |
| Total commercial | 160.7 | 367.9 | 238.1 | 270.9 | 293.4 |
| Auto loans | 7.7 | 11.4 | 9.0 | 12.4 | 15.0 |
| Auto leases | 0.9 | 1.6 | 1.8 | 2.2 | 3.1 |
| Home equity loans / lines | 37.9 | 35.8 | 28.0 | 24.7 | 17.7 |
| Residential mortgages | 24.3 | 17.8 | $69.0{ }^{(2)}$ | 17.2 | 6.3 |
| Other | 7.0 | 10.3 | 10.1 | 7.0 | 6.0 |
| Total consumer | 77.7 | 76.8 | 117.9 | 63.5 | 48.1 |
| Total | \$238.5 | \$444.7 | \$355.9 ${ }^{(3)}$ | \$334.4 | \$341.5 |
| (1) Included $\$ 128.3 \mathrm{MM}$ of Franklin <br> (2) $\$ 19.4 \mathrm{MM}$ excluding $\$ 32.0 \mathrm{MM}$ impact due to implementation of more conservative loss recognition and $\$ 17.6 \mathrm{MM}$ impact due to loan sale <br> (3) $\$ 306.3 \mathrm{MM}$ excluding residential mortgage impacts |  |  |  |  |  |
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| Net Charge-off Ratios ${ }^{(1)}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1Q10 | 4Q09 | 3Q09 | 2Q09 | 1Q09 |
| Commercial and industrial | 2.45\% | 3.49\% | 2.13\% | 2.91\% | $6.22 \%{ }^{(2)}$ |
| Commercial real estate | 4.44 | 12.21 | 7.62 | 7.51 | 3.27 |
| Total commercial | 3.22 | 7.00 | 4.37 | 4.77 | 4.96 |
| Auto loans | 0.76 | 1.49 | 1.25 | 1.73 | 1.56 |
| Auto leases | 1.58 | 2.25 | 2.04 | 2.11 | 2.39 |
| Home equity loans / lines | 2.01 | 1.89 | 1.48 | 1.29 | 0.93 |
| Residential mortgages | 2.17 | 1.61 | $6.15{ }^{(3)}$ | 1.47 | 0.55 |
| Other | 3.87 | 5.47 | 5.36 | 4.03 | 3.59 |
| Total consumer | 1.83 | 1.91 | 2.94 | 1.56 | 1.12 |
| Total | 2.58\% | 4.80\% | $3.76 \%^{(4)}$ | 3.43\% | 3.34\% |
| (1) Annualized <br> (2) $2.55 \%$ excluding impact of Franklin <br> (3) $1.73 \%$, excluding impact due to implementation of more conservative loss recognition and loan sale <br> (4) $3.24 \%$, excluding residential mortgage impacts |  |  |  |  |  |
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## Nonaccrual Loans \& Nonperforming Assets Trends



Nonperforming Asset Flow Analysis

## Period End



Nonaccrual Loans (NALs) and Nonperforming Assets (NPAs)


Nonaccrual Loans (NAL) - by Sector

## $\$ 1,766$ MM - 3/31/10



## Accruing Restructured Loans

| (in thousands) | 2010 |  |  | 2009 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mar. 31 |  |  | Dec. 31 |  | Sep. 30 |  |  |  | Jun. 30 |  |  | Mar. 31 |  |
| Accruing loans and leases past due 90 days or more: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total excluding loans guaranteed by the U.S. Government | \$ | 113.2 |  | \$ | 145.7 |  | \$ | 127.8 |  | \$ | 146.7 |  | \$ | 139.7 |
| Loans guaranteed by the U.S. Government |  | 96.8 |  |  | 101.6 |  |  | 102.9 |  |  | 99.4 |  |  | 88.6 |
| Total loans and leases | \$ | 210.0 |  | \$ | 247.3 |  | \$ | 230.7 |  | \$ | 246.1 |  | \$ | 228.3 |
| Ratios (1) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Excluding government guaranteed |  | 0.31 | \% |  | 0.40 | \% |  | 0.34 | \% |  | 0.38 | \% |  | 0.35 |
| Government guaranteed |  | 0.26 |  |  | 0.28 |  |  | 0.28 |  |  | 0.26 |  |  | 0.22 |
| Total loans and leases |  | 0.57 |  |  | 0.68 |  |  | 0.62 |  |  | 0.64 |  |  | 0.58 |
| Accruing restructured loans (ARLs): |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial | \$ | 117.7 |  | \$ | 157.0 |  | \$ | 153.0 |  | \$ | 268.0 |  | \$ | 201.5 |
| Residential mortgages |  | 242.9 |  |  | 219.6 |  |  | 204.5 |  |  | 158.6 |  |  | 108.0 |
| Other |  | 62.1 |  |  | 52.9 |  |  | 42.4 |  |  | 35.7 |  |  | 27.0 |
| Total accruing restructured loans | \$ | 422.7 |  | \$ | 429.6 |  |  | 399.9 |  | \$ | 462.3 |  | \$ | 336.5 |



Allowances for Credit Losses (ACL) ${ }^{(1)}$

| (\$MM) | 1 Q10 | 4Q09 | 3Q09 | 2Q09 | 1Q09 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for loan and lease losses (ALLL) | \$1,478.0 | \$1,482.5 | \$1,032.0 | \$917.7 | \$838.5 |
| Allowance for unfunded loan commitments and LOCs (AULC) | 49.9 | 48.9 | 50.1 | 47.1 | 47.0 |
| Total allowance for credit losses (ACL) | \$1,527.9 | \$1,531.4 | \$1,082.1 | \$964.8 | \$885.5 |
| ALLL as \% of |  |  |  |  |  |
| Total loans and leases | 4.00 \% | 4.03 \% | 2.77 \% | 2.38 \% | 2.12 \% |
| Total NALs | 84 | 77 | 47 | 50 | 54 |
| Total NALs exid. FCMC | 103 | 93 | 56 | 62 | 71 |
| ACL as \% of |  |  |  |  |  |
| Total loans and leases | 4.14 \% | 4.16 \% | 2.90 \% | 2.51 \% | 2.24 \% |
| Total NALs | 87 | 80 | 50 | 53 | 57 |
| Total NALs excld. FCMC | 106 | 96 | 59 | 60 | 67 |
| 慨Huntington (1) Period end |  |  |  |  | 142 |

Relative Performance - LLR Ratios
Reserve Ratios ${ }^{(1)}$


## Relative Performance - NAL/NPL Coverage

## NAL / NPL Coverage Ratios ${ }^{(1)}$



# Non-Franklin Credit Metrics Reconciliations 

Non-Franklin Credit Metrics Reconciliation


Non-Franklin Credit Metrics Reconciliation


Non-Franklin Credit Metrics Reconciliation


## Quarterly Net Charge-off Reconciliation ${ }^{(1)}$

| (in millions) | First Quarter 2010 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Reported |  | Frankin |  | NonFrankín |  |
| Cormercial and industrial | \$ | 75.4 | \$ | (0.3) | \$ | 75.8 |
| Cormercial real estate |  | 85.3 |  | - |  | 85.3 |
| Total commercial |  | 160.7 |  | (0.3) |  | 161.1 |
| Automoble loans and leases |  | 8.5 |  | - |  | 8.5 |
| Horre equity |  | 37.9 |  | 3.7 |  | 34.2 |
| Residential mortgage |  | 24.3 |  | 8.1 |  | 16.2 |
| Other consumer |  | 7.0 |  | - |  | 7.0 |
| Total consumer |  | 77.7 |  | 11.9 |  | 65.9 |
| Total net charge-offs | \$ | 238.5 | \$ | 11.5 | \$ | 227.0 |


| Cormercial \& industrial |  | $\begin{aligned} & 2.45 \\ & 4.44 \end{aligned}$ | $\%$ | - |  | \% | $\begin{array}{r} 2.46 \\ 4.44 \end{array}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cormercial real estate |  |  |  |  |  |  |  |  |
| Total commercial | 3.22 |  |  | - |  |  | 3.22 |  |
| Automoble loans and leases | 0.80 |  |  | - |  |  | 0.80 |  |
| Home equity | 2.01 |  |  | 21.26 |  |  | 1.83 |  |
| Residential mortgage | 2.17 |  |  | 8.99 |  |  | 1.57 |  |
| Other consurner | 3.87 |  |  | - |  |  | 3.87 |  |
| Total consurner | 1.83 |  |  | 10.99 |  |  | 1.59 |  |
| Total net charge-offs | 2.58 \% |  |  | 10.68 \% |  |  | 2.48 | \% |
| Average Loans and Leases | \$ |  |  | \$ | - |  | \$ 12,314 |  |
| Cormercial \& industrial |  | 12,314 |  |  |  |  |  |  |  |  |
| Cormercial real estate |  | 7,677 |  |  |  |  | 7,677 |  |
| Total cormrercial | 19,991 |  |  |  |  |  | 19,991 |  |
| Automobie loans and leases | 4,250 |  |  | - |  |  | 4,250 |  |
| Horre equity | 7,539 |  |  | 70 |  |  | 7.469 |  |
| Residential mortgage | 4,477 |  |  | 361 |  |  | 4,116 |  |
| Other consumer | 723 |  |  | - |  |  | 723 |  |
| Total consurrer | 16,989 |  |  | 431 |  |  | 16,558 |  |
| Total loans and leases | 5 | 36,980 |  | 5 | 5431 |  | \$36,549 |  |

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(1) Annualized

Quarterly Net Charge-off Reconciliation ${ }^{(1)}$


## Quarterly Net Charge-off Reconciliation ${ }^{(1)}$



Nonaccrual Loans (NALs), Nonperforming Assets
(NPA) \& Accruing Restructured Loans (ARLs)


Nonaccrual Loans (NALs), Nonperforming Assets
(NPA) \& Accruing Restructured Loans (ARLs)

| (in thousands) | December 31, 2009 |  |  |  |  | September 30, 2009 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total |  | FCMC | Non-FCMC |  | Total |  | FCMC | Non-FCMC |  |
| Nonaccrual loans and leases (NALs) |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 578,414 | \$ | \$ | 578,414 | \$ | 612,701 | \$ - | \$ | 612,701 |
| Commercial real estate |  | 935,812 | - |  | 935,812 |  | 1,133,661 | - |  | 1,133,661 |
| Residential mortgage |  | 362,630 | 299,671 |  | 62,959 |  | 390,521 | 322,796 |  | 67,725 |
| Home equity |  | 40,122 | 15,004 |  | 25,118 |  | 44,182 | 15,704 |  | 28,478 |
| Total NALs |  | 1,916,978 | 314,675 |  | 1,602,303 |  | 2,181,065 | 338,500 |  | 1,842,565 |
| Other real estate, net |  |  |  |  |  |  |  |  |  |  |
| Residential |  | 71,427 | 23,826 |  | 47,601 |  | 81,807 | 30.996 |  | 50,811 |
| Commercial |  | 68,717 | - |  | 68.717 |  | 60,784 | - |  | 60,784 |
| Total other real estate, net |  | 140,144 | 23,826 |  | 116.318 |  | 142,591 | 30,996 |  | 111,595 |
| Impaired loans held for sale |  | 969 | - |  | 969 |  | 20,386 | - |  | 20,386 |
| Other NPAs |  | - | - |  | - |  | - | - |  | - |
| Total nonperforming assets (NPAs) | \$ | 2,058,091 | \$338,501 | \$ | 1,719,590 | \$ | 2,344,042 | \$369,496 | \$ | 1,974,546 |
| Accruing restructured loans (ARLs) |  |  |  |  |  |  |  |  |  |  |
| Commercial | \$ | 157,049 | \$ | \$ | 157,049 | \$ | 153,010 | \$ - | \$ | 153,010 |
| Residential mortgage |  | 219,639 | - |  | 219,639 |  | 204,463 | - |  | 204,463 |
| Other |  | 52,871 | - |  | 52,871 |  | 42,406 | - |  | 42,406 |
| Total ARLs |  | 429,559 | - |  | 429,559 |  | 399,879 | - |  | 399,879 |
| Total NPAs and ARLs | \$ | 2,487,650 | \$338,501 | \$ | 2,149,149 | \$ | 2,743,921 | \$369,496 | \$ | 2,374,425 |
| NaL ratio (7) |  | 5.21\% |  |  | 4.41\% |  | 5.85\% |  |  | 5.00\% |
| NPA ratio ${ }^{\text {a }}$ |  | 5.57\% |  |  | 4.72\% |  | 6.26\% |  |  | 5.34\% |
| NPA + ARL ratio ${ }^{\text {a }}$ |  | 6.74\% |  |  | 5.89\% |  | 7.32\% |  |  | 6.42\% |

## NAL / total loans and leases

${ }^{\infty}$ NPA / (total loans and leases + impared loans held for sale + net other real estate + other NPAs)
${ }^{(4)}$ (NPA + ARL) / (total loans and leases + impared loans held for sale + net other real estate + other NPAs)
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Nonaccrual Loans (NALs), Nonperforming Assets
(NPA) \& Accruing Restructured Loans (ARLs)

| (in thousands) | June 30, 2009 |  |  |  |  | March 31, 2009 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total |  | FCMC | Non-FCMC |  | Total |  | FCMC | Non-FCMC |  |
| Nonaccrual loans and leases (NALs) |  |  |  |  |  |  |  |  |  |  |
| Cormercial and industrial | \$ | 456,734 | \$ | \$ | 456.734 | \$ | 398,286 | \$ | \$ | 398,286 |
| Commercial real estate |  | 850,846 | - |  | 850,846 |  | 629,886 | - |  | 629,886 |
| Residential mortgage |  | 475,488 | 342,207 |  | 133,281 |  | 486,955 | 360,106 |  | 126,849 |
| Home equity |  | 35,299 | 2.437 |  | 32.862 |  | 37,967 | 6.000 |  | 31,967 |
| Total NALs |  | 1,818,367 | 344,644 |  | 1,473,723 |  | 1,553,094 | 366,106 |  | 1,186,988 |
| Other real estate, net |  |  |  |  |  |  |  |  |  |  |
| Residential |  | 107,954 | 43,623 |  | 64,331 |  | 143,856 | 79,596 |  | 64,260 |
| Commercial |  | 64,976 | - |  | 64,976 |  | 66,906 | - |  | 66.906 |
| Total other real estate, net |  | 172,930 | 43,623 |  | 129,307 |  | 210,762 | 79,596 |  | 131,166 |
| Impaired loans held for sale |  | 11,287 | - |  | 11.287 |  | 11,887 | - |  | 11,887 |
| Other NPAs |  | - | $\cdot$ |  | - |  | - | - |  | - |
| Total nonperforming assets (NPAs) | \$ | 2,002,584 | \$388,267 | \$ | 1,614,317 | \$ | 1,775,743 | \$445,702 | \$ | 1,330,041 |
| Accruing restructured loans (ARLs) |  |  |  |  |  |  |  |  |  |  |
| Commercial | \$ | 267,975 | \$ | \$ | 267,975 | \$ | 201,508 | \$ | \$ | 201,508 |
| Residential mortgage |  | 158,568 | . |  | 158,568 |  | 108,011 | - |  | 108,011 |
| Other |  | 35,720 | - |  | 35.720 |  | 27,014 | - |  | 27.014 |
| Total ARLs |  | 462,263 | - |  | 462.263 |  | 336,533 | - |  | 336,533 |
| Total NPAs and ARLs | \$ | 2,464,847 | \$388,267 | \$ | 2,076,580 | \$ | 2,112,276 | \$445,702 | \$ | 1,666,574 |
| NAL ratio () |  | 4.72\% |  |  | 3.88\% |  | 3.93\% |  |  | 3.04\% |
| NPA ratio ${ }^{\text {a }}$ |  | 5.18\% |  |  | 4.23\% |  | 4.46\% |  |  | 3.39\% |
| NPA + ARL ratio ${ }^{\text {a }}$ |  | 6.37\% |  |  | 5.44\% |  | 5.31\% |  |  | 4.25\% |

## NAL / total loans and leases

${ }^{\infty}$ NPA / (total loans and leases + impaired loans held for sale + net other real estate + other NPAs)
${ }^{{ }^{25}}$ (NPA + ARL ) / (total loans and leases + impaired loans held for sale + net other real estate + other NPAs)
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## Deposits and Other Funding

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## Deposit Trends

## Linked Quarter - Average

| (in billions) | First Quarter 2010 | Fourth <br> Quarter <br> 2009 |  | Change |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Amount |  | \% |  |
| Average Deposits |  |  |  |  |  |  |  |
| Demand deposits - noninterest bearing | \$ 6.6 | \$ | 6.5 | \$ | 0.2 | 2 | \% |
| Demand deposits - interest bearing | 5.7 |  | 5.5 |  | 0.2 | 4 |  |
| Money market deposits | 10.3 |  | 9.3 |  | 1.1 | 12 |  |
| Savings and other domestic deposits | 4.6 |  | 4.7 |  | (0.1) | (2) |  |
| Core certificates of deposit | 10.0 |  | 10.9 |  | (0.9) | (8) |  |
| Total core deposits | 37.3 |  | 36.8 |  | 0.5 | 1 |  |
| Other domestic deposits of \$250,000 or more | 0.7 |  | 0.7 |  | 0.0 | 5 |  |
| Brokered deposits and negotiable CDs | 1.8 |  | 2.4 |  | (0.5) | (22) |  |
| Other deposits | 0.4 |  | 0.4 |  | (0.0) | (3) |  |
| Total deposits | \$ 40.2 | \$ | 40.2 | \$ | 0.0 | 0 | \% |

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## Deposit Trends

## Prior-Year Quarter

| (in billions) | First Quarter |  |  | Change |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 | 2009 |  | Amount |  | \% |  |
| Average Deposits |  |  |  |  |  |  |  |
| Demand deposits - noninterest bearing | \$ 6.6 | \$ | 5.5 | \$ | 1.1 | 20 | \% |
| Demand deposits - interest bearing | 5.7 |  | 4.1 |  | 1.6 | 40 |  |
| Money market deposits | 10.3 |  | 5.6 |  | 4.7 | 85 |  |
| Savings and other domestic deposits | 4.6 |  | 5.0 |  | (0.4) | (8) |  |
| Core certificates of deposit | 10.0 |  | 12.8 |  | (2.8) | (22) |  |
| Total core deposits | 37.3 |  | 33.0 |  | 4.2 | 13 |  |
| Other domestic deposits of \$250,000 or more | 0.7 |  | 1.1 |  | (0.4) | (35) |  |
| Brokered deposits and negotiable CDs | 1.8 |  | 3.4 |  | (1.6) | (47) |  |
| Other deposits | 0.4 |  | 0.6 |  | (0.2) | (35) |  |
| Total deposits | \$ 40.2 | \$ | 38.2 | \$ | 2.0 | 5 | \% |

## Total Core Deposit Trends

| Average (\$B) | 1Q10 | Annualized Grow th ${ }^{(1)}$ |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \hline \text { 1Q10 v } \\ \text { 4Q09 } \end{gathered}$ | $\begin{gathered} 4 \mathrm{Q} 09 \mathrm{v} \\ 3 \mathrm{Q} 09 \end{gathered}$ | $\begin{gathered} \text { 1Q10 v } \\ \text { 1Q09 } \end{gathered}$ |
| Commercial |  |  |  |  |
| Demand deposits - non-int. bearing | \$ 5.6 | 7 \% | 23 \% | 24 \% |
| Demand deposits - int. bearing | 1.6 | 22 | 43 | NM |
| Other core deposits ${ }^{(2)}$ | 4.3 | 20 | 35 | 35 |
| Total | 11.4 | 14 | 30 | 36 |
| Consumer |  |  |  |  |
| Demand deposits - non-int. bearing | 1.0 | 24 | (5) | - |
| Demand deposits - int. bearing | 4.1 | 15 | 21 | 25 |
| Other core deposits ${ }^{(2)}$ | 20.7 | (2) | 9 | 2 |
| Total | 25.8 | 2 | 11 | 5 |
| Total |  |  |  |  |
| Demand deposits - non-int. bearing | 6.6 | 10 | 18 | 20 |
| Demand deposits - int. bearing | 5.7 | 17 | 27 | 40 |
| Other core deposits ${ }^{(2)}$ | 24.9 | 2 | 13 | 6 |
| Total ${ }^{(3)}$ | \$ 37.3 | 5 \% | 16 \% | 13 \% |

(1) Linked-quarter percent change annualized
(2) Includes core CDs, savings, and other deposits
(3) $4 \mathrm{CO9} \mathrm{v} 3 \mathrm{Q} 09=13 \%$ growth excluding 4 Q 09 average total deposits of $\$ 261 \mathrm{MM}$ from Warren Bank acquisition

## Other Funding

## End of Period Balances <br> (\$B)



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## Capital

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Capital (1)

|  | 1Q10 | 4Q09 | 3Q09 | 2Q09 | 1Q09 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Total risk-weighted assets (\$B) | \$42.5 | \$43.2 | \$44.1 | \$45.5 | \$46.4 |
| Tier 1 leverage | 10.05\% | 10.09\% | 11.30\% | 10.62\% | 9.67\% |
| Tier 1 risk-based capital | 11.97 | 12.03 | 13.04 | 11.85 | 11.14 |
| Total risk-based capital | 14.28 | 14.41 | 16.23 | 14.94 | 14.26 |
| Tangible common equity/assets | 5.96 | 5.92 | 6.46 | 5.68 | 4.65 |
| Tangible equity/assets | 9.26 | 9.24 | 9.71 | 8.99 | 8.12 |
| Tier 1 common risk-based capital ratio | 6.53 | 6.69 | 7.82 | 6.80 | 5.63 |
| Double leverage ${ }^{(2)}$ | 75 | 68 | 71 | 74 | 78 |
| (1) Period end <br> (2) (Parent company investments in subsidiaries + goodwill) / equity |  |  |  |  |  |
|  |  |  |  |  |  |

## Capital Trends ${ }^{(1)}$



## Capital Trends

## Shareholders' Equity



Key Equity Ratios ${ }^{(1)}$
8.0\%

## Credit Ratings

|  |  | Senior <br> Notes | Subordinated Notes | Comm'I. Paper / Short-Term | Outlook |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Huntington Bancshares |  |  |  |  |  |
| Moody's | 4/7/09 | Baa2 | Baa3 | WR | Negative |
| S\&P | 6/17/09 | $\mathrm{BB}+$ | BB | WR | Negative |
| Fitch | 9/14/09 | BBB | BBB- | F2 | Negative |
| The Huntington National Bank |  |  |  |  |  |
| Moody's | 4/7/09 | Baa1 | Baa2 | P-2 | Negative |
| S\&P | 6/17/09 | BBB- | BB+ | WR | Negative |
| Fitch | 9/14/09 | BBB + | BBB | F2 | Negative |
| WR $=$ Withdrawn ratings; Moody's on 11/20/09, S\&P on 3/15/10 |  |  |  |  |  |
| 潎Huntington |  |  |  |  |  |

## Franchise

## Huntington Bancshares Overview

Midwest financial services holding company
Founded - 1866
Headquarters - Columbus, Ohio
Total assets - $\$ 52$ billion
Employees ${ }^{\text {(1) }} \quad-10,678$
Franchise:
Footprint 6 states: OH, MI, PA, IN, WV, KY
608 branches / 1,352 ATMs
Retail and Business Banking 5 Areas

- Mortgage banking

Commercial Banking
Commercial Real Estate
Auto Finance \& Dealer Services
Private Financial Group
(1) Full-time equivalent (FTE)

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The Huntington Franchise - 3/31/10

## Focus on the Midwest ${ }^{(1)}$



## A Strong Regional Presence



Source: SNL Financial, company
Hunlinglon presentations and filings $\begin{aligned} & \text { FDIC deposit data as of June 30, } 2009\end{aligned}$

## Deposits - Top 12 MSAs

| MSA | Rank |  |  |  | BBs |
| :--- | :---: | ---: | ---: | ---: | ---: |
|  |  |  | Deposits | Share |  |
| Columbus, OH | 1 | 68 |  | $\$ 10,231$ | $27.6 \%$ |
| Cleveland, OH | 5 | 60 | 3,613 | 5.5 |  |
| Detroit, MI | 8 | 45 | 2,874 | 3.1 |  |
| Toledo, OH | 2 | 42 | 2,186 | 20.6 |  |
| Pittsburgh, PA | 6 | 40 | 2,041 | 2.8 |  |
| Cincinnati, OH | 4 | 40 | 1,934 | 3.6 |  |
| Youngstown, OH | 1 | 36 | 1,843 | 19.9 |  |
| Indianapolis, IN | 4 | 45 | 1,705 | 6.1 |  |
| Canton, OH | 1 | 23 | 1,381 | 24.9 |  |
| Grand Rapids, MI | 3 | 21 | 1,223 | 10.0 |  |
| Akron, OH | 5 | 17 | 843 | 7.5 |  |
| Charleston, WV | 3 | 8 | 600 | 10.8 |  |


|  | $\%$ Deposits |
| :--- | ---: |
| \#1 Share markets | $36 \%$ |
| \#1- \#3 Share markets | $50 \%$ |

## Organization

## Leadership Team

| Stephen Steinour Chairman, President, \& CEO |  |
| :---: | :---: |
| Retail and Business Banking Mary Navarro | Regional and Commercial Banking Jim Dunlap |
| Private Financial Group Dan Benhase | Auto Finance and Dealer Services Nick Stanutz |
| Commercial Real Estate Randy Stickler | Technology \& Operations Zahid Afzal |
| Chief Financial Officer Don Kimble | Chief Risk Officer Kevin Blakely |
| Chief Credit Officer Daniel Neumeyer | Strategy \& Segment Performance Mark Thompson |
| General Counsel Dick Cheap | Corporate Public Relations \& Communications Elizabeth Allen |
| Chief Auditor Eric Sutphin | Human Resources Director Keith Sanders |
| \\|finklinglon Business Segments |  |

## Senior Leadership Team



## Business Segment Summary

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## Regional Banking Structure

## Commercial Banking

Executive - Jim Dunlap

- 11 Region Presidents
- Direct reporting responsibility for:

1. Commercial banking
2. Treasury management sales
3. Regional marketing / community affairs

- Increased responsibility around:

1. New business rainmaker
2. Portfolio and risk management
3. Community and political influence

- Shared fate for overall region results


## Retail and Business Banking

## Executive - Mary Navarro

- 5 Areas
- Area retail sales and business banking managers report to Mary Navarro
- Area business banking sales managers report to Jeff Rosen
- Key support / center positions

1. Business Banking
2. Mortgage / Consumer
3. Administration
4. Deposit Pricing, Product and Fees
5. Payments \& Channel Delivery
6. Corporate Marketing / Customer Experience

11 Commercial Banking Regions


## Regional Banking Presidents



5 Retail and Business Banking Areas


## Retail and Business Banking Executives



## Other Business Segments

| Commercial Real Estate <br> Executive - Randy Stickler <br> Financing needs of professional real estate developers and other customers with project financing <br> - CRE loans <br> - Cash management <br> - Interest rate risk management <br> - Capital markets alternatives <br> Focus on Top Tier | Private Financial Group <br> Executive - Dan Benhase <br> Trust - $\$ 52.5$ B in assets <br> Asset management <br> Investment advisory <br> Brokerage <br> Insurance <br> National settlements <br> Private banking <br> Corporate / institutional <br> - Investment banking <br> - Securities sales/trading <br> - Interest rate risk | Auto Finance \& Dealer Services <br> Executive - Nick Stanutz <br> -Retail indirect auto loan/lease financing <br> -Dealer services lending <br> - Floorplan <br> - Land \& buildings <br> - Working capital <br> $\cdot 2,200$ automotive dealerships <br> -6 Franchise states <br> -Asset-based lending <br> -Consumer collections |
| :---: | :---: | :---: |
| - Most experienced <br> - Well-managed <br> - Well-capitalized <br> - Capable of operating in all phases of the real estate cycle <br> - 6 Franchise state focused | - Foreign exchange <br> Huntington funds <br> - 36 Proprietary mutual funds <br> - 12 Variable annuity funds <br> - $\quad \$ 13.0$ B Assets under Mgmt. <br> - 6 Franchise states + FL, NY, NJ |  |

## Business Segment Loans \& Deposits - 3/31/10

## Total Loans - \$36.9 B <br> Total Deposits - \$40.3 B



## Business Segment Contribution

| (\$MM) | 2010 |  | 2009 |  | Better (Worse) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Revenue FTE ${ }^{(1)}$ | 3 Mo . |  | 3 Mo . |  |  |  |  |  |
| Retail \& Business Banking | \$ | 334.4 | \$ | 358.9 | \$ | (24.5) | -7\% |  |
| Commercial Banking |  | 80.3 |  | 78.2 |  | 2.1 | 3\% |  |
| Commercial Real Estate |  | 38.5 |  | 34.6 |  | 3.9 | 11\% |  |
| AFDS |  | 56.0 |  | 49.4 |  | 6.6 | 13\% |  |
| PFG |  | 89.4 |  | 81.9 |  | 7.5 | 9\% |  |
| Treasury/Other ${ }^{(2)}$ |  | 38.4 |  | (22.7) |  | 61.1 | NM |  |
| Total | \$ | 637.0 | \$ | 580.3 | \$ | 56.7 | 10\% |  |
| Net Income (Loss) |  |  |  |  |  |  |  |  |
| Retail \& Business Banking | \$ | 19.1 | \$ | 36.9 | \$ | (17.8) |  |  |
| Commercial Banking |  | (0.8) |  | (3.5) |  | 2.7 |  |  |
| Commercial Real Estate |  | (64.8) |  | (48.6) |  | (16.2) |  |  |
| AFDS |  | 20.2 |  | (16.8) |  | 37.0 |  |  |
| PFF |  | 16.8 |  | (10.3) |  | 27.1 |  |  |
| Treasury/Other ${ }^{(2)}$ |  | 49.3 |  | 182.9 |  | (133.6) |  |  |
| Unallocated goodw ill impairment |  | - |  | (2,573.8) |  | 2,573.8 |  |  |
| Total | \$ | 39.7 |  | $(2,433.2)$ | \$ | 2,472.9 |  |  |
| (1) Fully-taxable equivalent |  |  |  |  |  |  |  |  |
| (2) Includes Franklin |  |  |  |  |  |  |  |  |
| nglon |  |  |  |  |  |  |  | 181 |

## Business Segment Contribution

| (\$MM) | 2009 |  | 2008 |  | Better (Worse) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Revenue FTE ${ }^{(1)}$ |  |  |  |  |  |  |  |
| Retail \& Business Banking | \$ | 1,393.4 | \$ | 1,348.0 | \$ | 45.4 | 3\% |
| Commercial Banking |  | 303.6 |  | 410.2 |  | (106.5) | -26\% |
| Commercial Real Estate |  | 135.9 |  | 216.0 |  | (80.1) | -37\% |
| AFDS |  | 203.0 |  | 208.7 |  | (5.7) | -3\% |
| PFG |  | 326.2 |  | 333.6 |  | (7.4) | -2\% |
| Treasury/Other ${ }^{(2)}$ |  | 79.2 |  | (257.5) |  | 336.7 | NM |
| Total | \$ | 2,441.4 | \$ | 2,259.0 | \$ | 182.4 | 8\% |
| Net Income (Loss) |  |  |  |  |  |  |  |
| Retail \& Business Banking | \$ | (22.9) | \$ | 226.9 | \$ | (249.8) |  |
| Commercial Banking |  | (130.2) |  | 104.4 |  | (234.6) |  |
| Commercial Real Estate |  | (618.2) |  | (20.6) |  | (597.7) |  |
| AFDS |  | (1.0) |  | 10.7 |  | (11.6) |  |
| PFG |  | (5.5) |  | 46.2 |  | (51.7) |  |
| Treasury/Other ${ }^{(2)}$ |  | 257.4 |  | (481.4) |  | 738.8 |  |
| Unallocated goodw ill impairment |  | $(2,573.8)$ |  | - |  | 2,573.8) |  |
| Total | \$ | $(3,094.2)$ | \$ | (113.8) |  | 2,980.4) |  |

(1) Fully-taxable equivalent
(2) Includes Franklin

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## Safe Harbor Disclosures

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## Basis of Presentation

## Use of non-GAAP financial measures

This presentation contains GAAP financial measures and non-GAAP financial measures where management believes it to be helpful in understanding Huntington's results of operations or financial position. Where non-GAAP financial measures are used, the comparable GAAP financial measure, as well as the reconciliation to the comparable GAAP financial measure, can be found in the current quarter earnings release, this presentation, in the Quarterly Financial Review supplement to the current quarter eamings release, or the Form 8 -K related to the filed 01/22/10 earnings press release, which can be found on Huntington's website at huntington-ir.com

## Annualized data

Certain returns, yields, performance ratios, or quarterly growth rates are presented on an "annualized" basis. This is done for analytical and decision-making purposes to better discern underiying performance trends when compared to full year or year-over-year amounts. For example, loan and deposit growth rates, as well as net charge-off percentages, are most often expressed in terms of an annual rate like $8 \%$. As such, a $2 \%$ growth rate for a quarter would represent an annualized $8 \%$ growth rate.

## Pre-Tax, Pre-Provision Income

One non-GAAP performance metric that Management believes is useful in analyzing underlying performance trends, is pre-tax, pre-provision income. This is the level of earnings adjusted to exclude the impact of:
-provision expense, which is excluded because its absolute level is elevated and volatile in times of economic stress;
-investment securities gains//osses, which are excluded because in times of economic stress securities market valuations may also become particularly volatile,
-amortization of intangibles expense, which is excluded because return on tangible common equity is a key metric used by Management to gauge performance trends; and
-certain items identified by Management (see Significant Items slide) which Management believes may distort the company's underlying performance trends

## Basis of Presentation

## Significant ltems

From time to time, revenue, expenses, or taxes are impacted by items judged by Management to be outside of ordinary banking activities and/or by items that, while they may be associated with ordinary banking activities, are so unusually large that their outsized impact is believed by Management at that time to be infrequent or short-term in nature. We refer to such items as "Significant Items". Most often, these Significant Items result from factors originating outside the company - e.g., regulatory actions/assessments, windfall gains, changes in accounting principles, onetime tax assessments/refunds, etc. In other cases they may result from Management decisions associated with significant corporate actions out of the ordinary course of business - e.g., merger/restructuring charges, recapitalization actions, goodwill impairment, etc.
Even though certain revenue and expense items are naturally subject to more volatility than others due to changes in market and economic environment conditions, as a general rule volatility alone does not define a Significant Item. For example, changes in the provision for credit losses, gains/losses from investment activities, asset valuation writedowns, etc., reflect ordinary banking activities and are, therefore, typically excluded from consideration as a Significant Item.

Management believes the disclosure of "Significant Items" in current and prior period results aids analysts/investors in better understanding corporate performance and trends so that they can ascertain which of such items, if any, they may wish to include/exclude from their analysis of the company's performance; i.e., within the context of determining how that performance differed from their expectations, as well as how, if at all, to adjust their estimates of future performance accordingly. To this end, Management has adopted a practice of listing "Significant Items" in its external disclosure documents (e.g., earnings press releases, investor presentations, Forms 10-Q and 10 K ).
"Significant Items" for any particular period are not intended to be a complete list of items that may materially impact current or future period performance. A number of factors could significantly impact these periods, including those described in Huntington's 2009 Annual Report on Form 10-K and other factors described from time to time in Huntington's other filings with the Securities and Exchange Commission.

## Basis of Presentation

## Fully-taxable equivalent interest income and net interest margin

Income from tax-exempt earning assets is increased by an amount equivalent to the taxes that would have been paid if this income had been taxable at statutory rates. This adjustment puts all earning assets, most notably tax-exempt municipal securities and certain lease assets, on a common basis that facilitates comparison of results to results of competitors.

## Rounding

Please note that columns of data in the following slides may not add due to rounding

## Earnings per share equivalent data

Significant income or expense items may be expressed on a per common share basis. This is done for analytical and decision-making purposes to better discern underlying trends in total corporate earnings per share performance excluding the impact of such items. Investors may also find this information helpful in their evaluation of the company's financial performance against published earnings per share consensus amounts, which typically exclude the impact of significant items. Earnings per share equivalents are usually calculated by applying a $35 \%$ effective tax rate to a pre-tax amount to derive an after-tax amount which is divided by the average shares outstanding during the respective reporting period. Occasionally, when the item involves special tax treatment, the after-tax amount is separately disclosed, with this then being the amount used to calculate the earnings per share equivalent.
NM or nm
Percent changes of $100 \%$ or more are typically shown as "nm" or "not meaningful" unless required. Such large percent changes typically reflect the impact of unusual or particularly volatile items within the measured periods. Since the primary purpose of showing a percent change is to discern underlying performance trends, such large percent changes are typically "not meaningful" for such trend analysis purposes.

## Forward Looking Statements

This presentation contains certain forward-looking statements, including certain plans, expectations, goals, projections, and statements, which are subject to numerous assumptions, risks, and uncertainties.

Actual results could differ materially from those contained or implied by such statements for a variety of factors including: (1) deterioration in the loan portfolio could be worse than expected due to a number of factors such as the underlying value of the collateral could prove less valuable than otherwise assumed and assumed cash flows may be worse than expected; (2) changes in economic conditions; (3) movements in interest rates; (4) competitive pressures on product pricing and services; (5) success and timing of other business strategies; (6) extended disruption of vital infrastructure; and (7) the nature, extent, and timing of governmental actions and reforms.

Additional factors that could cause results to differ materially from those described above can be found in Huntington's 2009 Annual Report on Form 10-K, and documents subsequently filed by Huntington with the Securities and Exchange Commission.

All forward-looking statements included in this presentation are based on information available at the time of the release. Huntington assumes no obligation to update any forward-looking statement.


[^0]:    Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:
    $\square$ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
    $\square$ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
    $\square$ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
    $\square$ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

