## UNITED STATES

## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 8-K

## CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
Date of Report (Date of earliest event reported): February 25, 2010

# HUNTINGTON BANCSHARES INCORPORATED 

(Exact name of registrant as specified in its charter)

| Maryland | 31-0724920 |
| :---: | :---: |
| (State or other Jurisdiction ofIncorporation) |  |
| Huntington Center41 South High StreetColumbus, Ohio |  |
| (Address of Principal Executive Offices) (Zip Code) |  |
| Registrant's telephone number, including area code: (614) 480-8300 |  |
| Not Applicable |  |
| (Former name or former address if changed since last report.) |  |
| Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions: |  |
| $\square$ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425) |  |
| $\square$ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12) |  |
| $\square$ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b)) |  |
| $\square$ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c)) |  |

## Item 7.01 Regulation FD Disclosure.

The attached Analyst Handout contains information that members of Huntington Bancshares Incorporated ("Huntington") management will use from time to time through March 31, 2010, during visits with investors, analysts, and other interested parties to assist their understanding of Huntington. This handout is available in the Investor Relations section of Huntington's web site at www.huntington-ir.com.

The Analyst Handout is attached as Exhibit 99.1 to this report and is incorporated herein by reference.
The Analyst Handout is attached as Exhibit 99.1 and is being furnished, not filed, under item 7.01 of this Form 8-K.
Item 9.01 Financial Statements and Exhibits.
(d) Exhibits.

The following exhibit is being furnished herewith:
Exhibit 99.1 - Analyst Handout

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

HUNTINGTON BANCSHARES INCORPORATED

Date: February 25, 2010
By: /s/ Donald R. Kimble
Donald R. Kimble,
Sr. Executive Vice President and Chief Financial Officer

Exhibit No. Description
Exhibit 99.1 Analyst Handout

## 2010 First Quarter Investor Handout

February 25, 2010

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| 桷\| Huntington |  |  |  |

## Overview Discussion

相 Huntington
$\checkmark$ Strengthened the balance sheet

- Built liquidity
- Addressed credit risk
- Enhanced risk management practices and oversight
- Franklin
- Commercial real estate
- Commercial and business banking
- Consumer loans
- Built loan loss reserves
- Improved deposit mix
- Reduced wholesale funding
- Strengthened capital㷌 Huntington
$\checkmark$ Grew pre-tax, pre-provision income
$\checkmark$ Strengthened management
$\checkmark$ Strengthened the board of directors
$\checkmark$ Completed the Warren Bank acquisition
$\checkmark$ Developed / began implementation of a 3-year strategic plan
$\sqrt{ }$ Made investments in growth


## 2010 Outlook (1)

- Economy stabilizes at or near its current level throughout the year
- Net charge-offs and provision expense meaningfully below 2009 levels
- Allowance for credit losses expected to decline on an absolute basis from 12/31/09 level, reflecting utilization of existing reserves for elevated inherent losses
- Net interest margin that is up from $3.19 \%$ level of $4 Q 09$
- Core deposit growth expected to remain strong
- Loans expected to be flat-to-up slightly, reflecting increases in C\&I and certain consumer segments with CRE declining
- Fee income that is flat-to-down slightly from 4Q09 level, primarily reflecting increases in asset management and brokerage/insurance revenues, offset by NSF/OD challenges in deposit service charges
- Expenses that increase, reflecting investments in growth, and implementation of key strategic initiatives
Return to quarterly profitability expected some time during 2010
- Grow revenue
- Improve cross sell and share-of-wallet profitability across all business segments
- Grow key fee businesses... existing and new
- Lower NCOs and NPAs
- Reduce CRE "noncore" exposure
- Return to quarterly profitability some time during the year Move to a Higher Performance / Execution Level

Improve Pre-Tax, Pre-Provision Income ${ }^{(1)}$


Staged Strategic Plan Implementation
The strategic plan will be executed in logical stages


## Positioning for Growth

## Business Segments

- Retail and Business Banking
- Commercial Banking
- Commercial Real Estate
- Auto Finance and Dealer Services
- Private Financial Group


## Support

- Technology and Operations
- Chief Financial Officer
- Chief Risk Officer
- Chief Credit Officer
- Strategy \& Segment Performance
- Corporate PR \& Communications
- General Counsel
- Chief Auditor
- Human Resource Director


## Positioning for Growth

- Retail and Business Banking
- Deposit Product Pricing Director
- Fee Income Director
- Consumer Lending Director
- Payments \& Channels Director
- Chief Marketing Officer
- Treasury Management Director
- Commercial Banking
- Large Corporate Director
- Asset Based Lending Director
- Private Financial Group
- Currency Risk Management - 5 FTE
- Trust Business Development - 7 FTE
- Brokerage Sales - 14 FTE
- National Settlements - 4 FTE

A Comprehensive, Integrated Strategy


Why We Will Succeed

- Right-sized our risk appetite
- Incentive plans requiring cross-sell / share of wallet improvement
- Enhanced relationship management technology and upgraded MIS / performance tracking mechanisms
- Rigorous goal setting with frequent, methodical, face-toface follow-up
- Improved colleague accountability
- Highly engaged and re-energized colleagues with a sense of "shared fate"

It's All About Focus and Execution

Important Messages

- Balance sheet has been strengthened and is getting stronger... loans, investment securities, deposits, and other funding
- Sufficient capital raised to weather a stressed economic scenario... no current plans to raise new capital
- Credit outlook is improving
- Increased opportunities / attention on growing revenue
- Making investments to grow key fee businesses
- Return to quarterly profitability expected some time in 2010 Getting Stronger Every Day


## 2009 Fourth Quarter Overview

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## Quarterly Performance Highlights

|  | 4Q09 | 3Q09 | 2Q09 | 1Q09 | 4Q08 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| EPS | \$(0.56) | \$(0.33) | \$(0.40) | \$(6.79) | \$(1.20) |
| Pre-tax pre-provision income (\$MM) ${ }^{(1)}$ | \$242.1 | \$237.1 | \$229.3 | \$224.6 | \$195.1 |
| Net interest margin | 3.19\% | 3.20\% | 3.10\% | 2.97\% | 3.18\% |
| Efficiency ratio (2) | 49.0\% | 61.4\% | 51.0\% | 60.5\% | 64.6\% |
| Loan \& lease growth ${ }^{(3)}$ | (8)\% | (12)\% | (18)\% | (6)\% | 4\% |
| Core deposit growth (4) | 16\% | 10\% | 17\% | 9\% | 3\% |
| Net charge-off ratio | 4.80\% | 3.76\% | 3.43\% | 3.34\% | 5.41\% |
| Net charge-off ratio: non-Franklin ${ }^{(5)}$ | 4.84\% | 3.85\% | 3.58\% | 2.12\% | 1.36\% |
| Period End Ratios |  |  |  |  |  |
| NPA ratio | 5.57\% | 6.26\% | 5.18\% | 4.46\% | 3.97\% |
| ALLL/loans \& leases | 4.03\% | 2.77\% | 2.38\% | 2.12\% | 2.19\% |
| ACLIoans \& leases | 4.16\% | 2.90\% | 2.51\% | 2.24\% | 2.30\% |
| Tier 1 risk-based capital ratio | 12.03\% | 13.04\% | 11.85\% | 11.14\% | 10.72\% |
| Total risk-based capital ratio | 14.41\% | 16.23\% | 14.94\% | 14.26\% | 13.91\% |
| Tangible common equity/assets | 5.92\% | 6.46\% | 5.68\% | 4.65\% | 4.04\% |
| (1) See pre-tax pre-provision reconciliation slide |  |  |  |  |  |
| Noninterest expense less amortization of intangibles divided by the sum of FTE net interest income and noninterest income excluding securities (losses) gains |  |  |  |  |  |
| Linked-quarter annualized average balance growth rate; impacted by loan sales Linked-quarter annualized average balance growth rates |  |  | (3) Linked-quarter annualized average balance growth rate: impacted by loan sales |  |  |
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## 2009 Fourth Quarter Highlights

- $\$ 369.7$ million reported net loss or $\$(0.56)$ EPS
- \$242.1 million pre-tax, pre-provision income ${ }^{(1)}$, up $\$ 4.9$ million, or $2 \%$, linked-quarter
- \$11.2 MM, or 3\%, increase in net interest income
- Reviewed reserving assumptions and practices in view of continued economic weakness and uncertainty to assure capacity and flexibility to address resolution of problem credits going forward
- Loan loss reserves strengthened
- \$894.0 MM provision, more than double NCOs
- 4.16\% allowance for credit losses ratio, up from 2.90\%
- 80\% NAL coverage, up from 50\%
- NALs and NPAs trends improve
- \$286.0 MM, or $12 \%$, decline in NPAs
- \$405.2 MM, or $45 \%$ decline in new NPAs
- Rate of increase in "criticized" and "classified" loans is slowing

Hiflinlinglon (1) See Basis of Presentation for definition, as well as reconciliation on slide \#13

## 2009 Fourth Quarter Highlights

## - Capital remains a positive story

- $12.05 \%$ and $14.43 \%$ Tier 1 and Total risk-based capital ratios, respectively... $\$ 2.6$ billion and $\$ 1.9$ billion, respectively, above well capitalized thresholds
- $5.92 \%$ tangible common equity ratio, down 54 bps linked-quarter
- Liquidity position strengthened
- $16 \%$ annualized linked-quarter growth in average total core deposits
- 91\% period end loan-to-deposit ratio, improved from 94\% at September 30, 2009
- $\$ 1.8$ billion reduction in noncore funding
- Continued to build board strength
- Richard W. Neu, Board of Directors



## Significant Items ${ }^{(1)}$ Impacting Financial Performance Comparisons - Reconciliation

2009-2008 Quarterly
(in millions, except per share amounts)
Net income - reported earnings
Net income applicable to common shares
Significant items - favorable (unfavorable) impact:
Goodw ill imparment
Deemed dividend
Frankin relationship restructuring (2)
Gain related to Visa/Master Card stock
Deferred tax valuation allow ance benefit (2) Gain on early extinguishment of debt FDIC special assessment
(in millions, except per share amounts)

Net income - reported earnings
Net income applicable to common shares
Significant items - favorable (unfavorable) impact:
Gain related to Visa/Master Card stock
Visa ant-trust indermification
Merger costs
Deferred tax valuation allow ance benefit (2)
Gain on early extinguishment of debt
(1) Pe-tax unless otherw ise noted
(2) After-tax

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## Income Statement

Pre-Tax, Pre-Provision Income (1)

| (in millions) | 2009 |  |  |  | $\begin{aligned} & 2008 \\ & \hline \text { Fourth } \\ & \text { Quarter } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fourth Quarter | Third Quarter | Second <br> Quarter | First Quarter |  |
| (Loss) Income Before Income Taxes | \$(598.0) | \$(257.4) | \$(137.8) | \$(2,685.0) | \$(669.2) |
| Add: Provision for credit losses | 894.0 | 475.1 | 413.7 | 291.8 | 722.6 |
| Less: Securities gains (losses) | (2.6) | (2.4) | (7.3) | 2.1 | (127.1) |
| Add: Amortization of intangibles | 17.1 | 17.0 | 17.1 | 17.1 | 19.2 |
| Less Significant items: ${ }^{(1)}$ |  |  |  |  |  |
| Gain on early extinguishment of debt ${ }^{(2)}$ | 73.6 | - | 67.4 | - | - |
| Goodw ill impairment | - | - | (4.2) | $(2,602.7)$ | - |
| Gain related to Visa ${ }^{\text {e }}$ stock | - | - | 31.4 | - | - |
| FDIC special assessment | - | - | (23.6) | - | - |
| Visa ${ }^{\text {® }}$ anti-trust indemnification | - | - | - | - | 4.6 |
| Pre-tax, Pre-provision Income ${ }^{(1)}$ | \$ 242.1 | \$ 237.1 | \$ 229.3 | \$ 224.6 | \$ 195.1 |
| LQ Change - Amount | \$ 4.9 | \$ 7.8 | \$ 4.7 | \$ 29.5 | \$ (72.9) |
| LQ Change - Percent | 2.1\% | 3.4\% | 2.1\% | 15.1\% | -27.2\% |
| ${ }^{(1)}$ See Basis of Presentation for definition <br> (2) Only significant transactions |  |  |  |  |  |




## Earning Assets and Funding Composition Trends



Managing Interest Rate Risk

Net Interest Income at Risk ${ }^{(1)}$
Forward Curve +2\%, -2\%, \& -1\% Gradual Change in Rates


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| Mortgage Banking Income |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (\$MM) | 4Q09 | 3Q09 | 2Q09 | 1Q09 | 4Q08 |
| Origination \& secondary marketing | \$16.5 | \$16.5 | \$31.8 | \$30.0 | \$7.2 |
| Servicing fees | 12.3 | 12.3 | 12.0 | 11.8 | 11.7 |
| Amortization of capitalized servicing | (10.8) | (10.1) | (14.4) | (12.3) | (6.5) |
| Other mortgage banking income | 4.5 | 4.1 | 5.4 | 9.4 | 3.0 |
| Sub-total | 22.4 | 22.9 | 34.8 | 38.9 | 15.3 |
| MSR recovery (impairment) | 15.5 | (17.3) | 46.6 | (10.4) | (63.4) |
| Net trading gains (losses) | (13.3) | 15.9 | (50.5) | 6.9 | 41.3 |
| Total | \$24.6 | \$21.4 | \$30.8 | \$35.4 | \$(6.7) |
| Investor servicing portfolio (1) (\$B) | \$16.0 | \$16.1 | \$16.2 | \$16.3 | \$15.8 |
| Weighted average coupon | 5.68\% | 5.73\% | 5.78\% | 5.86\% | 5.95\% |
| Originations (\$B) | \$1.1 | \$1.0 | \$1.6 | \$1.5 | \$0.7 |
| Mortgage servicing rights ${ }^{(1)}$ | \$214.6 | \$201.0 | \$219.3 | \$167.8 | \$167.4 |
| MSR \% of investor servicing portfolio (1) <br> (1) End-of-period <br> 涫 C Huntington | 1.34\% | 1.24\% | 1.35\% | 1.03\% | 1.06\% |

Noninterest Expense Trends


Noninterest Expense Trends

| Prior-vear Quarter | Fourth Quarter |  | Change |  |
| :---: | :---: | :---: | :---: | :---: |
| (in millions) | 2009 | 2008 | Amount | \% |
| Noninterest Expense |  |  |  |  |
| Personnel costs | \$180.7 | \$ 196.8 | \$(16.1) | (8) \% |
| Outside data processing and other services | 36.8 | 31.6 | 5.2 | 16 |
| Deposit and other insurance expense | 24.4 | 9.4 | 15.0 | NM |
| Net occupancy | 26.3 | 23.0 | 3.3 | 14 |
| OREO and foreclosure expense | 18.5 | 8.2 | 10.3 | NM |
| Equipment | 20.5 | 22.3 | (1.9) | (8) |
| Professional services | 25.1 | 16.4 | 8.7 | 53 |
| Amortization of intangibles | 17.1 | 19.2 | (2.1) | (11) |
| Automobile operating lease expense | 10.4 | 10.5 | (0.0) | (0) |
| Marketing | 9.1 | 9.4 | (0.3) | (3) |
| Telecommunications | 6.1 | 5.9 | 0.2 | 4 |
| Printing and supplies | 3.8 | 4.2 | (0.4) | (9) |
| Gain on early extinguishment of debt | (73.6) | - | (73.6) | NM |
| Other expense | 17.4 | 33.3 | (15.8) | (48) |
| Total noninterest expense | \$ 322.6 | \$ 390.1 | \$ (67.5) | (17) \% |
| (in thousands) |  |  |  |  |
| Number of employees (full-time equivalent) | 10.3 | 11.0 | (0.7) | (6) \% |



## Efficiency Ratio Trends


(1) Reported revenue and expenses adjusted for automobile operating lease expense and other items affecting comparability including merger costs. See Operating Leverage \& Efficiency Ratio Trend slide for a reconciliation between GAAP and adjusted revenue and expenses.

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## Operating Leverage \& Efficiency Ratio Trends

| (SMM) | 4009 |  | 3009 |  | 2009 |  | 1009 |  | 4088 |  | 3008 |  | 2088 |  | 1008 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total revenue - FTE-reported | 5 | 621.107 | 5 | 623.048 | 5 | 617.060 | 5 | 590.189 | 5 | 447.105 | 5 | 561.94 | 5 | 631.520 | 5 | 618.078 |
| Change \%-Yor-reported |  | 38.50 |  | -1.4\% |  | -0.2\% |  | 3.3\% |  | .27.9\% |  | -9.4\% |  | 52.7\% |  | $52.7 \%$ |
| Change \$\%-LQ-reported |  | 0.38 |  | 7.4\% |  | 38.05 |  | 32\% |  | 29.2\% |  | 11.1\% |  | 22\% |  | 10.5\% |
| Aufo operatro lease expense |  | (10.440) |  | (10.56\%) |  | (11.400) |  | (10.831) |  | (50.483) |  | (9093) |  | (7200) |  | (4506) |
| Securbes (gains) bsses - cther |  | 2602 |  | 2374 |  | 7.340 |  | [2.057) |  | - |  | 73.750 |  | (2073) |  | (4533) |
| AGpustment teems (1): |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Gain on sse of Visab/ Mastercarde stock |  | - |  | * |  | (31.362) |  | - |  | . |  | - |  | - |  | (25.067) |
| Ganion tranch saks |  | . |  | . |  | . |  | . |  | . |  | . |  | . |  | . |
| Total revenue - FTE-adjusted | 5 | 613269 | 5 | 614.833 | 3 | 581.538 | 5 | 567.191 | 5 | 436.622 | \$ | 625.641 | 5 | 622.647 | 5 | 583.952 |
| Change \% - Yor- asusted |  | 40.55 |  | 1.35 |  | 0.4\% |  | 1.85 |  | 29.5\% |  | 1.15 |  | $50.8 \%$ |  | 250\% |
| Cranpe \%-L0-ssussed |  | -0.3\% |  | 8.4\% |  | 332\% |  | -958 |  | -29\%\% |  | 0.6\% |  | 66\% |  | 4.9\% |
| Total noninterest expense - reported | 5 | 322596 | 5 | 401.057 | 5 | 339.992 |  | 209.769 | 5 | 390.094 | 5 | 33.905 | 5 | 377.803 | 5 | 370.481 |
| Change \%-Yor-reported |  | -17.331 |  | 6.2\% |  | -8.2\% |  | 575.6\% |  | 1.2\% |  | -12.1\% |  | $54.4 \%$ |  | 53.0\% |
| Change \%-LQ-reported |  | -19.6\% |  | .865\% |  | -12.8\% |  | 7760\% |  | 3.3\% |  | -10.3\% |  | 20\% |  | 5.7\% |
| Auto operatro lease experse |  | (10.440) |  | (10.55\%) |  | (11.400) |  | (10.931) |  | (50.483) |  | (9093) |  | (7200) |  | (4506) |
| Amotitetion of intargbes and goodw 1 ingorrment |  | (17.000) |  | (16.966) |  | (21.348) |  | (2.619.843) |  | (99.187) |  | (19463) |  | (199327) |  | (18977) |
| Advasment eems (1): |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Gan on stse of ynior sutordrates dete |  | 73615 |  | . |  | 67.409 |  | - |  | . |  | . |  | - |  | . |
| secand regututry-related expenses |  | - |  | - |  | - |  | - |  | - |  | - |  | $\cdot$ |  | $\cdot$ |
| Merper-velsted integration costs |  | - |  | . |  | - |  | - |  | - |  | - |  | (14.582) |  | (7.067) |
| Severance and censoldubion expeeses |  | - |  | - |  | - |  | - |  | - |  | $\cdot$ |  | - |  | - |
| FOC speciel assessment |  | - |  | . |  | (23585) |  | - |  | . |  | . |  | - |  | - |
| Restucare (charges) rehases |  | . |  | - |  | - |  | - |  | $\checkmark$ |  | - |  | . |  | - |
| V Sa inderntication |  |  |  | . |  | . |  |  |  | 4550 |  | . |  | . |  | 12435 |
| Total nominterest expense - adjusted |  | 368711 | 5 | 373.513 | 5 | 351.088 | 5 | 338.950 | 5 | 364.534 | 5 | 310.40 | 5 | 336.724 | 5 | 352426 |
| Canne \% - Yor- asuited |  | 1.0\% |  | $10.9 \%$ |  | -0.4\% |  | -26\% |  | 96\% |  | -6.6\% |  | 46.1\% |  | 28.450 |
| Crange s-LC-spusted |  | -1.3 |  | 1025 |  | -38\% |  | 925 |  | 8.4\% |  | .78\% |  | 45\% |  | 25\% |
| Operating lewerage - Yoy -reported |  | 56.2\%- |  | -7.6\% |  | 8.1\% |  | .571.8\% |  | -29.1\% |  | 27\% |  | -1.7\% |  | -0.480 |
| Operatry leverape - Lo - reportod |  | 19.3\% |  | 93.95 |  | 50.9\% |  | -77288 |  | .325\% |  | -0.5\% |  | 0.3\% |  | 26.3\% |
| Operating leverage - Yoy - adjusted |  | 39.4*- |  | -122\% |  | 0.0\% |  | 45\% |  | -39.1\% |  | 7.9\% |  | 6.7\% |  | -3.3\% |
| Operstrg leverape - LO- adusted |  | 1.0\% |  | 1.85 |  | 37.0\% |  | 1885 |  | .383\% |  | 8.45 |  | 11.1\% |  | 3.6\% |
| Briciency ratio - reported (z) |  | 49.05- |  | 61.4\% |  | 51.0\% |  | 60.5\% |  | 64.6\% |  | 50.3\% |  | 56.9\% |  | 57,0\% |
| Briciency ratio - adjusted (3) |  | 60.1/-1 |  | 60.8\% |  | 60.4\% |  | 598\% |  | 83.6\% |  | 49.5\% |  | 54.1\% |  | 60.4* |

(1) tems view ed as not part d regarar business actives; see Basis of A tesernation in Earmings Press Resesse for a ful discussion
(1) Norint exp - amort of remplies/ /TEI fevenue - securbes gains (losses)
(3) /honint exp ad / FTErevenue as

## Balance Sheet

Balance Sheet - Assets

|  | 2009 |  | 2009 |  | 2008 |  | Change <br> December '09 vs. '08 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in millions) | December 31, |  | September 30, |  | December 31, |  | Amount |  | Percent |
| Assets |  |  |  |  |  |  |  |  |  |
| Cash and due from banks | \$ | 1,521 | \$ | 1,882 | \$ | 807 | \$ | 715 | 88.6\% |
| Federal funds sold and securities purchased under resale agreement |  | --- |  | --- |  | 38 |  | (38) | -100.0\% |
| Interest bearing deposits in banks |  | 319 |  | 398 |  | 293 |  | 27 | 9.2\% |
| Trading account securities |  | 84 |  | 121 |  | 89 |  | (5) | -5.7\% |
| Loans held for sale |  | 462 |  | 531 |  | 390 |  | 71 | 18.2\% |
| Investment securities |  | 8,588 |  | 8,503 |  | 4,384 |  | 4.203 | 95.9\% |
| Loans and leases: |  |  |  |  |  |  |  |  |  |
| Commercial and industrial loans and leases |  | 12,888 |  | 12,547 |  | 13,541 |  | (653) | -4.8\% |
| Commercial real estate loans |  | 7,689 |  | 8,715 |  | 10,098 |  | $(2,409)$ | -23.9\% |
| Total Cormmercial |  | 20,577 |  | 21,262 |  | 23,639 |  | (3,062) | -13.0\% |
| Automobile loans |  | 3,144 |  | 2,939 |  | 3,901 |  | (757) | -19.4\% |
| Automobile leases |  | 246 |  | 309 |  | 563 |  | (317) | -56.3\% |
| Home equity loans |  | 7,562 |  | 7,576 |  | 7,556 |  | 6 | 0.1\% |
| Residential mortgage loans |  | 4,510 |  | 4,468 |  | 4.761 |  | (251) | -5.3\% |
| Other consumer loans |  | 752 |  | 750 |  | 672 |  | 80 | 11.9\% |
| Total Consumer |  | 16,214 |  | 16,042 |  | 17,453 |  | $(1,239)$ | -7.1\% |
| Loans and leases |  | 36,791 |  | 37,304 |  | 41,092 |  | $(4,301)$ | -10.5\% |
| Allow ance for loan and lease losses |  | $(1,482)$ |  | $(1,032)$ |  | (900) |  | (582) | 64.7\% |
| Net loans and leases |  | 35,309 |  | 36,272 |  | 40,192 |  | (4.883) | -12.2\% |
| Bank ow ned life insurance |  | 1,412 |  | 1,402 |  | 1,364 |  | 48 | 3.5\% |
| Premises and equipment |  | 496 |  | 496 |  | 520 |  | (24) | -4.5\% |
| Goodw ill |  | 444 |  | 444 |  | 3,055 |  | $(2,611)$ | -85.5\% |
| Other intangible assets |  | 289 |  | 303 |  | 357 |  | (68) | -19.0\% |
| Accrued income and other assets |  | 2,631 |  | 2,160 |  | 2,864 |  | (234) | -8.2\% |
| Total assets | \$ | 51,555 | \$ | 52,513 | \$ | 54,353 | \$ | $(2,798)$ | -5.1\% |

Balance Sheet - Liabilities \& Shareholders' Equity


## Investment Securities

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Investment Securities


Investment Securities Trends

Linked Quarter - Average

|  | Fourth <br> Quarter <br> (in millions) | Third <br> Quarter |  |  | Change |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |

- Treasury/Agency debt with final maturities less < 2 years
- Agency CMOs with weighted average life of 2.5 years

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AFS Securities Overview - 12/31/09

| (SMM) | Fair Value | Average Credit Rating of Fair Value Amount ${ }^{(2)}$ |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | AAA |  | +/- |  |  |  | +/- |  | B- |  | Rated |
| US Treasury | \$ 99 | \$ 99 | \$ | --- | \$ | --- | \$ | --- | \$ | -- | \$ | -- |
| Agency (Debt, P/T, \& CMO's) | 6,207 | 6,153 |  | 54 |  | --- |  | --- |  | --- |  | -- |
| TLGP Debt | 260 | 260 |  | --- |  | -- |  | --- |  | --- |  | -- |
| Asset Backed |  |  |  |  |  |  |  |  |  |  |  |  |
| Alt-A mortgage-backed securities | 117 | 23 |  | 27 |  | --- |  | --- |  | 67 |  | -- |
| Auto loan backed securities | 535 | 397 |  | 43 |  | 47 |  | 48 |  | --- |  | -- |
| Pooled-trust-preferred securities ${ }^{(1)}$ | 106 | --- |  | 24 |  | --- |  | 29 |  | 52 |  | -- |
| Student loan backed securities | 161 | 161 |  | --- |  | --- |  | --- |  | --- |  | $\cdots$ |
| Private label CMO securities | 477 | 39 |  | 22 |  | 36 |  | 92 |  | 289 |  | -- |
| Municipal securities | 125 | 61 |  | 51 |  | --- |  | --- |  | --- |  | 13 |
| FHLB/FRB Stock | 377 | --- |  | --- |  | --- |  | --- |  | --- |  | 377 |
| Other | 123 | 15 |  | --- |  | --- |  | --- |  | --- |  | 108 |
| Total at December 31, 2009 | \$ 8,587 | \$ 7,209 | \$ | 221 | \$ | 82 | \$ | 170 | \$ | 408 | \$ | 497 |
| ${ }^{(1)}$ Primarily trust preferred for banks/insurance companies |  |  |  |  |  |  |  |  |  |  |  |  |
| Huntington |  |  |  |  |  |  |  |  |  |  |  |  |

Investment Securities - Assessment ${ }^{\text {(1) }}$

|  | Par Value | Book Value | Market Value | OCl |
| :---: | :---: | :---: | :---: | :---: |
| Alt-A mortgage backed | \$155 MM | \$136 MM | \$117 MM | \$(19) MM |
| - Purchased 2006 |  |  | \% to Par Value | 75\% |
| - 8 securities - senior tranche |  |  |  |  |
| - 10/1 ARMs or 15 / 30 year fixed; no option ARMs |  |  |  |  |
| - Cash flow analysis performed monthly to test for OTTI with third-party validation |  |  |  |  |


| Trust preferred | 298 | 242 | 106 | (136) |
| :---: | :---: | :---: | :---: | :---: |
| - Purchased 2003-2005 |  | \% to Par Value | 36\% |  |
| - 16 pools with 480 separate issues |  |  |  |  |
| $-87 \%=1^{\text {st }} / 2^{\text {nd }}$ tier bank trust preferred securities with no REIT trust preferreds |  |  |  |  |
| - Cash flow analysis performed quarterly to test for OTTI with third-party validation |  |  |  |  |
| Prime CMOs | 546 | 534 | 477 | (57) |
| - Purchased 4Q03-4Q07 |  | \% to Par Value | 87\% |  |
| - 31 securities |  |  |  |  |
| - Cash flow analysis perfo | test for | with quarterly third | validatio |  |

Total $\$ 999$ MM
$\$ 912$ MM
\$700 MM
\$(212) MM
(1) $12 / 31 / 09$

OCl - accumulated other comprehensive income; pre-tax OTTI - other-than-temporary impairment

Available for Sale Securities Mix



## Loan Portfolio Overview

## Credit Exposure Composition

| (\$B) | 12/31/09 |  | 12/31/08 |  | 12/31/07 |  | 12/31/06 |  | 12/31/05 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amt | Pct | Amt | Pct | Amt | Pct | Amt | Pct | Amt | Pct |
| Commercial \& industrial | \$12.9 | $35 \%$ | \$13.5 | 33 \% | \$13.1 | 33 \% | \$7.8 | $30 \%$ | \$6.8 | 28 \% |
| Commercial real estate | $7.7{ }^{\text {(1) }}$ | 21 | 10.1 | 24 | 9.2 | 23 | 4.5 | 17 | 4.0 | 16 |
| Total commercial | 20.6 | 56 | 23.6 | 58 | 22.3 | 56 | 12.4 | 47 | 10.8 | 44 |
| Auto loans | 3.1 | 9 | 3.9 | 10 | 3.1 | 8 | 2.1 | 8 | 2.0 | 8 |
| Auto direct finance leases | 0.2 | 1 | 0.6 | 1 | 1.2 | 3 | 1.8 | 7 | 2.3 | 9 |
| Home equity | 7.6 | 20 | 7.6 | 18 | 7.3 | 18 | 4.9 | 19 | 4.8 | 19 |
| Residential real estate | 4.5 | 12 | 4.8 | 12 | 5.4 | 14 | 4.5 | 17 | 4.2 | 17 |
| Other consumer | 0.8 | 2 | 0.7 | 2 | 0.7 | 2 | 0.4 | 2 | 0.4 | 1 |
| Total consumer | 16.2 | 44 | 17.5 | 42 | 17.7 | 44 | 13.8 | 53 | 13.6 | 55 |
| Total loans \& leases | 36.8 | 99 | 41.1 | 100 | 40.1 | 100 | 26.2 | 100 | 24.5 | 99 |
| Auto operating leases | 0.2 | 1 | 0.2 | -- | 0.1 | - | -- | - | 0.2 | 1 |
| Total credit exposure | \$37.0 | 100 \% | \$41.3 | 100 \% | \$40.1 | 100 \% | \$26.2 | 100 \% | \$24.7 | $100 \%$ |

(1) Decline reflects a net reclass from CRE to C\&I of $\$ 1.5$ billion


Loan and Lease Trends

Linked Quarter - Average

| (in billions) | Fourth <br> Quarter $2009$ | Third Quarter$2009$ |  | Change |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Amount |  | \% |
| Average Loans and Leases |  |  |  |  |  |  |
| Commercial and industrial | \$ 12.6 | \$ | 12.9 | \$ | (0.4) | (3) \% |
| Commercial real estate | 8.5 |  | 8.9 |  | (0.4) | (5) |
| Total commercial | 21.0 |  | 21.8 |  | (0.8) | (4) |
| Automobile loans and leases | 3.3 |  | 3.2 |  | 0.1 | 3 |
| Home equity | 7.6 |  | 7.6 |  | (0.0) | (0) |
| Residential mortgage | 4.4 |  | 4.5 |  | (0.1) | (2) |
| Other consumer | 0.8 |  | 0.8 |  | 0.0 | 0 |
| Total consumer | 16.1 |  | 16.1 |  | 0.0 | 0 |
| Total loans and leases | \$ 37.1 | \$ | 37.9 | \$ | (0.8) | (2) \% |

## Loan and Lease Trends

## Prior-year Quarter - Average

| (in billions) | Fourth Quarter |  | Change |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2009 | 2008 | Amount | \% |
| Average Loans and Leases |  |  |  |  |
| Commercial and industrial | \$ 12.6 | \$ 13.7 | \$ (1.2) | (9) \% |
| Commercial real estate | 8.5 | 10.2 | (1.8) | (17) |
| Total commercial | 21.0 | 24.0 | (2.9) | (12) \% |
| Automobile loans and leases | 3.3 | 4.5 | (1.2) | (27) |
| Home equity | 7.6 | 7.5 | 0.0 | 1 |
| Residential mortgage | 4.4 | 4.7 | (0.3) | (7) |
| Other consumer | 0.8 | 0.7 | 0.1 | 12 |
| Total consumer | 16.1 | 17.5 | (1.4) | (8) |
| Total loans and leases | \$ 37.1 | \$ 41.4 | \$ (4.3) | (10) \% |

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Total Loans - By Business Segment

| $\underline{4 Q 09}$ | Avg. Outstandings - \$37.1 Billion |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Regional \& Business Banking | Comm'l Banking | Comm' Real Estate | AFDS | PFG | Treas. / Other | Total |
| C\& | \$3.0 | \$6.9 | \$0.7 | \$1.0 | \$1.0 | \$-- | \$12.6 |
| CRE | 0.6 | 0.6 | 7.1 | -- | 0.1 | -- | 8.5 |
| Total commercial | 3.6 | 7.5 | 7.9 | 1.0 | 1.1 | -- | 21.0 |
| Automobile loans/leases | -- | -- | -- | 3.3 | -- | -- | 3.3 |
| Home equity loans/lines | 6.8 | 0.1 | -- | - | 0.7 | 0.1 | 7.6 |
| Residential mortgage | 3.4 | -- | -- | -- | 0.6 | 0.4 | 4.4 |
| Other | 0.5 | -- | -- | 0.2 | -- | -- | 0.8 |
| Total consumer | 10.8 | 0.1 | -- | 3.5 | 1.3 | 0.5 | 16.1 |
| Total loans惯 Huntington | \$14.3 | \$7.5 | \$7.9 | \$4.5 | \$2.4 | \$0.5 | $\$ 37.1$ 48 |

## Total Commercial Loans

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## Total Commercial Loans

EOP Outstandings - $\$ 20.6$ Billion ${ }^{(1)}$
By Industry Sector


Total Commercial Loans
EOP Outstandings - $\$ 20.6$ Billion ${ }^{(1)}$



## Commercial and Industrial Loans (C\&I)




C\&I - Change Analysis
By Activity
(\$MM)
September 30, 2009 balance
Total C\&I

New originations
Net pay-offs / takedowns
Charge-offs
Classification changes
December 31, 2009 balance
\$12,547
493
(631)


C\&I - Overview (1)

## EOP Outstandings - $\$ 12.9$ Billion ${ }^{(2)}$

- Diversified by sector and geographically within our Midwest footprint
- Granular
- 4 loans $>\$ 50$ million... $3 \%$ of portfolio
- 30 loans $\$ 20-\$ 50$ million... $7 \%$ of the portfolio
- Focus on middle market companies with $\$ 10-\$ 100 \mathrm{MM}$ in sales
- 4Q09 portfolio originations associated with new loans to existing customers


## Credit Quality Trends

- $30+$ days PD \& accruing ${ }^{(3)}$
- $90+$ days PD \& accruing ${ }^{(3)}$
- $\mathrm{NCOs}{ }^{(4)}$
- NALs ${ }^{(3)}$
- ACL ${ }^{(3)}$

| 4Q09 | 3Q09 | 2Q09 | 1Q09 | 4Q08 |
| :---: | :---: | :---: | :---: | :---: |
| 0.65\% | 0.90\% | 0.88\% | 0.67\% | 1.08\% |
| -- | - |  | -- | 0.08\% |
| 3.49\% | 2.13\% | 2.91\% | 2.55\% | 1.58\% |
| 4.49\% | 4.88\% | 3.43\% | 2.89\% | 2.19\% |
| 4.09\% | 3.31\% | 2.86\% | 2.49\% | 2.4 |

- Higher 2009 NCOs consistent with 2008 ACL build
(1) 1Q09 and earlier excludes Franklin Credit

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## C \& I - Credit Quality

By Industry - 4Q09 ${ }^{(1)}$

| (\$ MM) | Net Charge-offs |  |  | Nonaccrual Loans |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Pct. ${ }^{(2)}$ | \% of Total | Amount | Pct. ${ }^{(3)}$ |
| Services | \$45.4 | 4.76\% | 41.3\% | \$163.9 | 4.2\% |
| Manufacturing | 19.6 | 3.66 | 17.8 | 136.8 | 6.4 |
| Finance, insurance \& real estate | 9.3 | 1.61 | 8.5 | 98.0 | 4.1 |
| Retail trade-auto dealers | 0.3 | 0.14 | 0.3 | 3.0 | 0.3 |
| Retail trade-other | 9.4 | 3.92 | 8.5 | 58.5 | 6.4 |
| Contractors \& construction | 9.5 | 8.23 | 8.6 | 41.6 | 9.0 |
| Transport., comm. \& utilities | 3.1 | 1.70 | 2.8 | 30.6 | 4.1 |
| Wholesale trade | 11.5 | 6.42 | 10.5 | 29.5 | 4.3 |
| Agriculture \& forestry | 0.5 | 1.01 | 0.4 | 5.1 | 2.7 |
| Energy | 0.9 | 0.86 | 0.8 | 10.7 | 2.6 |
| Public administration | 0.3 | 1.02 | 0.3 | 0.1 | 0.1 |
| Other | 0.1 | 1.82 | 0.1 | 0.6 | 2.2 |
| Total | \$109.8 | 3.49\% | 100.0\% | \$578.4 | 4.5\% |
| (1) Listed by portfolio <br> (2) Annualized <br> (3) $\%$ of related outs | size |  |  |  | 59 |

C \& I - Auto Industry ${ }^{(1)}$

| Outstandings ${ }^{(2)}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (\$MM) | 4Q09 | 3Q09 | 2Q09 | 1Q09 | 4Q08 |
| Suppliers |  |  |  |  |  |
| Domestic | \$ 163 | \$ 184 | \$ 196 | \$ 209 | \$ 182 |
| Foreign | 24 | 31 | 33 | 33 | 33 |
| Total suppliers | 187 | 215 | 229 | 242 | 215 |
| Dealers |  |  |  |  |  |
| Floorplan-domestic | 388 | 298 | 444 | 549 | 553 |
| Floorplan-foreign | 283 | 252 | 339 | 395 | 408 |
| Total floorplan | 671 | 550 | 783 | 944 | 961 |
| Other | 373 | 351 | 354 | 347 | 346 |
| Total dealers | 1,044 | 901 | 1,137 | 1,291 | 1,307 |
| Total auto industry | \$1,231 | \$1,115 | \$1,366 | \$1,533 | \$1,521 |
| NALs |  |  |  |  |  |
| Suppliers | 16.27 \% | $15.97 \%$ | 11.00\% | 6.44\% | 6.71\% |
| Dealers | -- | -- | 0.10 | 0.56 | -- |
| Net charge-offs ${ }^{(3)}$ |  |  |  |  |  |
| Suppliers | 18.83 \% | 2.97\% | 4.19\% | 5.78\% | --\% |
| Dealers | -- | -- | -- | 0.08 | -- |
| (1) End of period |  |  |  |  |  |
| 偻 (1) Companies with $>25 \%$ of their revenue from the auto industry |  |  |  |  |  |
| (tionkinglon (3) Annualized |  |  |  |  |  |

## Commercial Real Estate Loans (CRE)

## CRE - Portfolio Composition

## EOP Outstandings - \$7.7 Billion ${ }^{(1)}$ <br> By Property Location <br> By Loan Type



Mini-perm Traditional - Typically 2 to 5 year term loans to allow properties to reach stabilized operating levels after construction, rehab, or repositioning.
Permanent Qualified - Loans with 5 years or less term with properties that have reached a stabilized physical occupancy and exhibit an operational cash flow which would qualify for permanent financing during normalized market conditions.
Permanent - Amortizing loans with terms of 10 to 25 years.
(1) $12 / 31 / 09$

## CRE - Overview

## EOP Outstandings - $\$ 7.7$ Billion ${ }^{(1)}$

- Granular portfolio with geographic and project diversification throughout our footprint
- Construction lending targeted to major metro markets

CRE-Retail (\$2.1 billion)

- Loans originated with quality developers that have experience and financial capacity to support projects underwritten to appropriate standards regarding LTV, DSC, and equity requirements
- Enforced standard pre-leasing requirements for office and retail property types

Single Family Homebuilder (\$0.9 Billion)

- No longer a significant concern as the issues have been substantially addressed
- Diversified geographically within our Midwest footprint

| Credit Quality Trends |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 4Q09 | 3Q09 | 2Q09 | 1 1009 | 4Q08 |
| - 30+ days PD \& accruing ${ }^{(2)}$ | 1.57\% | 1.47\% | 1.81\% | 1.36\% | 2.44\% |
| - 90+ days PD \& accruing ${ }^{(2)}$ | -- | 0.03\% | -- | -- | 0.59\% |
| - NCOs - construction ${ }^{(3)}$ | 20.68\% | 11.14\% | 6.45\% | 0.45\% |  |
| - NCOs - nonconstruction ${ }^{(3)}$ | 10.15\% | 6.72\% | 7.79\% | 2.83\% | 1.77\% |
| - NALs ${ }^{(2)}$ | 12.17\% | 13.01\% | 9.51\% | 6.80\% | 4.41\% |
| - ACL ${ }^{(2)}$ | 9.94\% | 5.17\% | 4.25\% | 3.90\% | 3.30\% |
| Higher 2009 NCOs consistent with ACL build |  |  |  |  |  |

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(1) $12 / 31 / 09$ (2) End of period
(3) Annualized


CRE - Change Analysis
By Activity
(\$MM)
September 30, 2009
New originations
Net pay-offs / takedowns
Charge-offs
Net reclass
December 31, 2009
By Type
(\$MM)
September 30, 2009
Single family homebuilder
Retail projects
Multi family
Office
Warehouse / industrial
Other
December 31, 2009
鬹 Huntington

| SFHB | Retail | Other | Total CRE |
| :---: | :---: | :---: | :---: |
| \$1,039 | \$2,237 | \$5,439 | \$8,715 |
| 2 | 6 | 61 | 69 |
| (126) | (32) | (90) | (248) |
| (69) | (119) | (71) | (258) |
| $11^{(1)}$ | $22^{(1)}$ | $(622){ }^{(1)}$ | (589) ${ }^{(2)}$ |
| \$857 | \$2,115 | \$4,717 | \$7,689 |

Total CRE
\$8,715
(181)
(121)
(33)
(14)
(100)
(576)
\$7,689
(1) Represents intra-CRE portfolio changes
(2) Represents net reclass of CRE loans to C\&I

## CRE - Credit Quality Overview

By Segment - 12/31/09

| (\$MM) | O/S$30+P D$ <br> Accruing |  | Class. | NAL's | Current Coverage |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | ACL |  | Writedowns ${ }^{(1)}$ | Credit Mark ${ }^{(2)}$ |
| CRE <br> (Exc. SFHB \& Retail) | \$4,717 | 1.20\% |  | 18.06\% | 8.90\% | 7.38\% | 3.60\% | 10.9\% |
| SFHB | 857 | 2.57 | 59.87 | 30.61 | 19.94 | 16.47 | 31.3 |
| Retail | 2,115 | 1.98 | 21.78 | 11.99 | 11.58 | 10.69 | 20.2 |
| Total CRE | \$7,689 | 1.57\% | 23.75\% | 12.17\% | 9.94\% | 6.98\% | 15.8\% |

(1) Writedowns represent prior charge-offs associated with loans in the portfolio as of 12/31/09
(2) Credit mark $=(\mathrm{ACL}+$ prior charge-offs) $/$ (outstandings + prior charge-offs)

CRE - Credit Quality
By Property Type-4Q09 (1)


| CRE - Credit Quality |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| By Loan Type - 12/31/09 |  |  |  |  |  |
| (\$MM) | O/S | $30+P D$ <br> Accruing | Class. | NAL's | ACL |
| Construction | \$1,469 | 2.75\% | 34.98\% | 20.75\% | 15.06\% |
| Lines / letters of credit | 219 | 3.85 | 34.98 | 12.80 | 13.11 |
| Non project loans | 574 | 1.17 | 6.70 | 2.29 | 6.62 |
| Mini-perm traditional | 2,661 | 1.65 | 26.73 | 14.74 | 11.06 |
| Permanent qualified | 592 | 0.28 | 30.20 | 13.93 | 6.96 |
| Permanent | 2,173 | 0.89 | 14.11 | 5.30 | 6.46 |
| Total CRE | \$7,689 | 1.57\% | 23.75\% | 12.17\% | 9.94\% |
| 滑Huntıngton |  |  |  |  |  |

## CRE - Maturity Schedule

By Loan Type - 12/31/09

| (\$MM) | Within 12 Mos. | $\begin{aligned} & 1-2 \\ & \text { Years } \end{aligned}$ | $\begin{aligned} & 2-5 \\ & \text { Years } \end{aligned}$ | $\begin{gathered} 5+ \\ \text { Years } \end{gathered}$ | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Construction | \$ 912 | \$ 366 | \$ 191 | \$ 2 | \$1,469 |
| Lines / letters of credit | 101 | 24 | 61 | 32 | 219 |
| Non project loans | 247 | 190 | 86 | 51 | 574 |
| Mini-perm traditional | 1,496 | 660 | 499 | 6 | 2,661 |
| Permanent qualified | 286 | 131 | 119 | 56 | 592 |
| Permanent | 288 | 215 | 808 | 862 | 2,173 |
| Total CRE | \$3,330 | \$1,586 | \$1,764 | \$1,009 | \$7,689 |
| 粟Huntington |  |  |  |  |  |

## CRE - Single Family Homebuilders

## EOP Outstandings - $\$ 0.9$ Billion ${ }^{(1)}$

Portfolio Characteristics

- Granular portfolio - only 13 projects over $\$ 10$ million
- Geographic diversification
- Primary customers are middle market builders building 50-100 homes per year, limited production builder exposure
- Continuous monitoring
- Increased reserves based on increasing risks in the portfolio



## CRE - Single Family Homebuilder - Credit Quality

## EOP Outstandings - \$0.9 Billion ${ }^{(1)}$

Portfolio Performance

| (\$MM) |  |  | 4Q09 | 3Q09 | 2Q09 | 1Q09 (3) | 4Q08 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $30+$ days PD ${ }^{(2)}$ |  | - \$ | \$201 | \$296 | \$263 | \$267 | \$228 |
|  |  | - \% | 23.5\% | 28.5\% | 22.6\% | 21.5\% | 14.4\% |
| 30+ days PD \& accruing ${ }^{(2)}$ |  | - \$ | \$22 | \$29 | \$42 | \$27 | \$62 |
|  |  | - \% | 2.57\% | 2.81\% | 3.7\% | 2.2\% | 3.9\% |
| Classified ${ }^{(2)}$ |  | - \$ | \$513 | \$577 | \$539 | \$480 | \$369 |
|  |  | - \% | 59.9\% | 55.6\% | 46.4\% | 38.7\% | 23.2\% |
| NALs (included in Classified) ${ }^{(2)}$ |  | - \$ | \$262 | \$340 | \$290 | \$289 | \$200 |
|  |  | - \% | 30.6\% | 32.7\% | 25.0\% | 23.3\% | 12.6\% |
| ACL ${ }^{(2)}$ |  | - \$ | \$171 | \$110 | \$102 | \$108 | \$102 |
|  |  | - \% | 19.9\% | 10.6\% | 8.8\% | 8.7\% | 6.4\% |
| Net charge-offs |  | - \$ | \$68.4 | \$62.0 | \$52.2 | \$29.6 | \$23.3 |
|  | (annualized) | - \% | 31.93\% | 22.67\% | 17.98\% | 8.16\% | 5.86\% |
| 勘Huntington | (1) $12 / 31 / 09$ <br> (2) End of period <br> (3) $1 Q 09$ reflects | lassific | of certain loans | owner-occupi |  |  | 1 |

CRE - Retail

## EOP Outstanding - \$2.1 Billion ${ }^{(1)}$

## Portfolio Characteristics

- Pre-leasing requirements with construction loans generate adequate NOI to cover interest expense at full funded project loan
- Intensive monitoring with loan rebalancing if new appraisals indicate LTV exceeds policy requirements
(\$MM) $\underline{\text { 4Q09 }}$ 3Q09 $\underline{\text { 2Q09 }} \underline{\text { 1Q09 }}$ 4Q08
Community centers
Mixed / lifestyle
Regional centers
Credit / freestanding
Other
Retail exposure trends ${ }^{(2)}$

| $\$ 1,037$ | $\$ 1,127$ | $\$ 1,180$ |  | 1,222 |  |
| ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{2 5 3}$ | 274 | 262 | 259 | na |  |
| $\mathbf{1 7 4}$ | 181 | 191 | 194 | na |  |
| $\mathbf{2 6 6}$ | 278 | 294 | 304 | na |  |
| $\mathbf{3 8 5}$ | 376 | 374 | 388 | na |  |
| $\$ 2,115$ | $\$ 2,237$ | $\$ 2,301$ | $\$ 2,367$ | $\$ 2,241$ |  |

(1) $12 / 31 / 09$
(2) End of period

CRE - Retail - Credit Quality

## EOP Outstandings - \$2.1 Billion ${ }^{(1)}$

## Portfolio Performance

| (\$MM) |  |  | 4Q09 | 3Q09 | 2Q09 | 1Q09 (3) | 4Q08 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $30+$ days PD ${ }^{(2)}$ |  | - \$ | \$197 | \$220 | \$217 | \$121 | \$137 |
|  |  | - \% | 9.32\% | 9.84\% | 9.43\% | 5.11\% | 5.10\% |
| 30+ days PD \& accruing ${ }^{(2)}$ |  | - \$ | \$42 | \$20 | \$48 | \$39 | \$46 |
|  |  | - \% | 1.98\% | 0.90\% | 2.10\% | 1.63\% | 1.73\% |
| Classified ${ }^{(2)}$ |  | - \$ | \$461 | \$498 | \$410 | \$289 | \$165 |
|  |  | - \% | 21.8\% | 22.3\% | 17.8\% | 12.2\% | 6.1\% |
| NALs (included in Classified) ${ }^{(2)}$ |  | - \$ | \$254 | \$331 | \$264 | \$103 | \$95 |
|  |  | - \% | 12.0\% | 14.8\% | 11.5\% | 4.3\% | 3.5\% |
| ACL ${ }^{(2)}$ |  | - \$ | \$245 | \$130 | \$110 | \$108 | \$59 |
|  |  | - \% | 11.6\% | 5.8\% | 4.8\% | 4.6\% | 2.2\% |
| Net charge-offs |  | - \$ | \$118.7 | \$52.5 | \$53.8 | \$25.3 | \$7.8 |
|  | (annualized) | - \% | 22.44\% | 9.22\% | 9.35\% | 5.00\% | 1.16\% |
| 餪Huntington | (1) $12 / 31 / 09$ <br> (2) End of period <br> (3) 1009 reflects re | ssificat | of certain loans | wner-occupie |  |  | 73 |

## CRE - Portfolio Positioning

Segmented CRE Into "Core" and "Noncore" Portfolios
Core

- Well-seasoned regional or institutional owners, developers, and organizations
- Meaningful relationship in place - opportunities for additional crosssell
- Midwest footprint projects generating adequate return on capital

Noncore

- Limited opportunity to gain overall banking relationship
- Includes numerous performing, pass-rated loans not meeting desired return on capital
- Includes most "criticized" loans from the overall CRE portfolio


## CRE - Portfolio Composition - 12/31/09

## By Property Type and Property Location

| (SMM) | OH | M | PA | 1 N | W | KY | FL | Other | Total | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Retail properties | \$488 | \$95 | \$90 | \$91 | \$40 | \$3 | \$42 | \$369 | \$1,218 | 15.8 \% |
| Multi family | 265 | 87 | 52 | 31 | 42 | 8 | 0 | 65 | 550 | 7.2 |
| Office | 342 | 102 | 74 | 33 | 40 | 12 | 8 | 43 | 654 | 8.0 |
| Industrial \& w arehouse | 280 | 65 | 17 | 48 | 8 | 3 | 3 | 90 | 514 | 6.7 |
| Single family homebuilders | 125 | 37 | 9 | 5 | 9 | 0 | 36 | 4 | 225 | 2.9 |
| Lines to RE companies | 358 | 57 | 25 | 22 | 7 | 4 | 1 | 1 | 475 | 6.2 |
| Hotel | 78 | 36 | 13 | 21 | 35 | 0 | 0 | 70 | 253 | 3.3 |
| Health care | 28 | 33 | 13 | 0 | 0 | 0 | 0 | 0 | 74 | 1.0 |
| Raw land \& other land uses | 17 | 23 | 3 | 1 | 2 | 1 | 2 | 7 | 56 | 0.7 |
| Other | 12 | 3 | 2 | 1 | 0 | 1 | 0 | 0 | 19 | 0.2 |
| Total CRE - Core | \$1,993 | \$538 | \$298 | \$253 | \$183 | \$32 | \$92 | \$649 | \$4,038 | 52.5 |
|  | 49.4\% | 13.3\% | 7.4\% | 6.3\% | 4.5\% | 0.8\% | 2.3\% | 16.1\% | 100.0\% |  |
| Total CRE - Noncore | \$1,978 | \$488 | \$236 | \$275 | \$80 | \$85 | \$137 | \$372 | \$3,651 | 47.5 |
|  | 54.2\% | 13.4\% | 6.5\% | 7.5\% | 2.2\% | 2.3\% | 3.8\% | 10.2\% | 100.0\% |  |
| Total CRE | \$ 3,971 | \$ 1,026 | \$ 534 | \$ 528 | \$ 263 | \$ 117 | \$ 229 | \$ 1,021 | \$7,689 | 100.0 \% |
|  | 51.6\% | 13.3\% | 6.9\% | 6.9\% | 3.4\% | 1.5\% | 3.0\% | 13.3\% | 100.0\% |  |
| NCOs - ${ }^{(1)}$ | \$94 | \$49 | \$4 | \$11 | \$7 | 0 | \$23 | \$70 | \$258 |  |
| NCOs - Annualized \% | 8.61\% | 17.37\% | 2.72\% | 7.58\% | 9.68\% | 0.00\% | 36.52\% | 24.93\% | 12.21\% |  |
| NALs - \$ | \$463 | \$124 | \$43 | \$38 | \$18 | \$12 | \$45 | \$193 | \$936 |  |
| NALs - \% | 11.66\% | 12.06\% | 8.01\% | 7.10\% | 6.92\% | 10.39\% | 19.86\% | 18.90\% | 12.17\% |  |
| (1) 4Q09 |  |  |  |  |  |  |  |  |  |  |
| llidrantington |  |  |  |  |  |  |  |  |  | 75 |

CRE - Core vs. Noncore

| (\$MM) | O/S | ACL | Criticized | NAL's | Prior Chargeoffs ${ }^{(1)}$ | ACL | Credit <br> Mark ${ }^{(2)}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 9/30/09 |  |  |  |  |  |  |  |
| CRE Total | \$8,715 | \$451 | \$1,942 | \$1,134 | \$343 | 5.17\% | 8.77\% |

12/31/09

| Core Total | $\$ 4,038$ | $\$ 168$ | $\$ 530$ | $\$ 4$ | $\$-$ | $4.16 \%$ | $4.16 \%$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Noncore SAD | $\$ 1,809$ | $\$ 410$ | $\$ 1,547$ | $\$ 861$ | $\$ 511$ | $22.66 \%$ | $39.70 \%$ |
| Noncore Other | 1,842 | 186 | 722 | 71 | 26 | $10.10 \%$ | $11.35 \%$ |
| Noncore Total | $\$ 3,651$ | $\$ 596$ | $\$ 2,269$ | $\$ 932$ | $\$ 537$ | $16.32 \%$ | $27.05 \%$ |
| CRE Total | $\$ 7,689$ | $\$ 764$ | $\$ 2,799$ | $\$ 936$ | $\$ 537$ | $9.94 \%$ | $15.82 \%$ |

(1) Prior charge-offs represents activity on existing accounts as of $12 / 31 / 09$, not cumulative for the portfolio
(2) Credit mark $=(\mathrm{ACL}+$ prior charge-offs) $/$ (outstandings + prior charge-offs)

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CRE - Core Characteristics

## EOP Outstandings - $\$ 4.0$ Billion ${ }^{(1)}$

- Long-term relationships... many have been customers for 20+ years.
- Proven CRE participants... 28+ years average CRE experience
- $95 \%$ of the loans have personal guarantees
- Income producing loans have weighted average debt service coverage of:
- 1.30X... based on 7\% rate and 25 year amortization
- 1.52X... based on average contractual rate and 20 year amortization
- < $5 \%$ of these projects have negative cash flow

| CRE |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

## CRE - Noncore Characteristics

## EOP Outstandings - \$3.7 Billion ${ }^{(1)}$

## Noncore-Overall

- $27 \%$ aggressive credit mark
- Updated values to incorporate current market conditions
- Limited future funding requirements... $\sim \$ 150$ million
- $95 \%+$ have guarantors
- $98 \%$ is secured debt
- $89 \%$ is within our geographic footprint
- $73 \%$ are "pass" grade or better


## CRE - Noncore Segment Characteristics

## Special Assets Division (SAD) (\$1.8 billion)

- 39.70\% aggressive credit mark
- Actively working to exit... more aggressive terms; e.g. higher pricing, shorter amortization, sale, etc.
- The majority of "criticized" loans are managed within SAD


## Other ( $\$ 1.9$ billion)

- $11.35 \%$ credit mark represents... 3 X coverage of NALs... $81 \%$ coverage of "criticized" loans
- 30+ days past due of only $\$ 79$ million (4.3\%)
- Includes $\$ 712$ million of small dollar Investment Real Estate loans
- Not a strategic focus going forward
- Very granular risk assessment
- Actively managing within a context of an exit orientation... though may have opportunities to develop some into fuller, more profitable relationships


## Total Consumer Loans and Leases

Consumer Loans and Leases - 12/31/09
By Type
(SB)
Auto loans
Auto leases
Home equity *
Residential real estate
Other consumer
Total consumer

* Home equity lines

Home equity loans
$\$ 4.9$
2.6

| Amt | $\underline{\text { Pct }}$ |  |
| ---: | ---: | ---: |
| $\$ 3.1$ | 19 | $\%$ |
| 0.2 | 2 |  |
| 7.6 | 47 |  |
| 4.5 | 28 |  |
| $\underline{0.8}$ | $\underline{5}$ |  |
| $\$ 16.2$ | $\mathbf{1 0 0}$ | $\%$ |



$$
\square \text { Auto loans }
$$

$\square$ Auto leases - Home equity $\square$ Residential mortgage - Other consumer


Credit Risk Management Objective

Manage the Probability of Default
1.Footprint Portfolio... markets we know and understand
2.Client Selection... bias for high quality customers and relationship lending vs. third party originations
3.Disciplined Underwriting... borrower ability to repay, collateral value, and stress testing when appropriate

## Automobile Loans \& Leases

## Auto Lending - Credit Risk Management Strategies

## Performance Drivers

- Borrower quality - as measured at origination by
- FICO score - Super Prime with consistent increasing trend
- FICO score distribution - consistent decline in <670 levels
- Custom Score - utilized to further segment FICO eligible applications - continues to enhance predictive modeling
- Loan to value - Continue to effectively manage LTV across all origination segments
- Geography - Eliminated national markets, focusing on footprint
- Decision type - Significantly reduced the level of underwriter overrule decisions
- Used car values - Stabilization in the Manheim Market Index in 2009


## Risk Recognition

- 80\% of losses recognized in first 24 months on books
- Shape of cumulative loss curves has remained steady
- Loss trends are predictable

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## Auto Loans / Leases - Overview

## EOP Outstandings - \$3.4 Billion ${ }^{(1)}$

- Consistency of strategy and commitment to dealers
- Focus on high service quality and high quality full dealer relationships
- Since 2001 focused on super-prime customers>750 FICOs in 2009
- Fully automated origination and booking system


## Credit Quality Trends

|  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| - 30+ days PD \& accruing ${ }^{(3)}$ | 2.06\% | 2.12\% | 2.14\% | 2.22\% | 12\% |

- $90+$ day PD \& accruing ${ }^{(3)} \quad 0.31 \% \quad 0.34 \% \quad 0.32 \% \quad 0.37 \% \quad 0.35 \%$
- NCOs - loans ${ }^{(4)}$
- NCOs - leases ${ }^{(4)}$
- NALs ${ }^{(3)}$
2.25\% 2.04\% 2.11\% 2.39\% 2.31\%
- Credit quality continues to perform within expectations
- Lease portfolio is declining due to the strategic exit of the business in 4Q08; the declining portfolio balance creates a higher loss rate with more volatility
(1) $12 / 31 / 09$
(2) Increase in 1Q09 was a function of the $\$ 1$ billion securitization
(3) End of period
(4) Annualized

Auto Loans \& Leases - Production


Auto Loans - Credit Quality Overview

|  | 4Q09 | 3Q09 | 2Q09 | 1Q09 | 4Q08 | 3Q08 | 2Q08 | 1Q08 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Portfolio Performance |  |  |  |  |  |  |  |  |
| 30+ days PD \& accruing \% | 1.98\% | 2.02\% | 2.06\% | 2.20\% | 2.09\% | 1.68\% | 1.43\% | 1.45\% |
| Year-to-Date NCO \% | 1.51\% | 1.52\% | 1.63\% | 1.56\% | 1.12\% | 0.98\% | 0.95\% | 0.97\% |
| Origination Quality |  |  |  |  |  |  |  |  |
| Average FICO | 771 | 763 | 759 | 756 | 751 | 751 | 752 | 752 |
| Average LTV | 89\% | 91\% | 95\% | 93\% | 93\% | 96\% | 96\% | 93\% |
| Expected cumulative loss | 0.65\% | 0.74\% | 0.92\% | 1.00\% | 1.01\% | 1.19\% | 1.24\% | 1.26\% |
| Originations (\$MM) | \$516 | \$394 | \$277 | \$399 | \$360 | \$501 | \$673 | \$679 |
| Vintage Performance |  |  |  |  |  |  |  |  |
| 6 month losses ${ }^{(1)}$ |  |  | 0.02\% | 0.07\% | 0.16\% | 0.13\% | 0.14\% | 0.08\% |
| 9 month losses (1) |  |  |  | 0.16\% | 0.36\% | 0.31\% | 0.30\% | 0.28\% |
| 12 month losses ${ }^{(1)}$ |  |  |  |  | 0.60\% | 0.59\% | 0.49\% | 0.50\% |
| (1) Annualized Huntington |  |  |  |  |  |  |  | 88 |

Auto Loans


## Auto Loans - Loss Rate Trends

- Continued improvement in the early stage loss performance for the 2009 vintage
- Losses peak in the 18-24 month range, and as the 2009 vintage make up a greater portion of the portfolio and reach their peak loss months, portfolio losses should decline



## Residential Real Estate Loans



## Residential Collateral Lending

## Origination Strategies

- Focused on the Huntington core markets
- Utilize the Huntington office network as the primary source
- Traditional product mix - very limited nontraditional mortgage exposure

Never originated sub-prime loans... payment option ARM structures...
or negative amortization loans

- Policies and procedures designed to generate high quality borrowers
- Huntington maintains servicing on owned portfolios


## Benefits

- Clear understanding of market dynamics and economic impacts
- Direct contact with most of our borrowers
- Significant percentage of borrowers have another Huntington banking relationship
- Provided our customers with appropriate products for their circumstances
- The Interest-Only product is performing well
- Huntington has always been a cash flow lender, utilizing an interest rate stress on ARM loans and utilizing the debt/income ratio as a material portion of the underwriting process
- Our servicing capabilities allow for appropriate risk mitigation activities across our real estate secured portfolios
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## Home Equity Loans and Lines

## Home Equity Loans / Lines - Credit Risk Management Strategies

## Performance Drivers

- Lien Position - 40\% of the portfolio is secured by a $1^{\text {st }}$ mortgage
- Payments - 70\% of borrowers consistently make more than required payment
- Borrower quality - as measured at origination by
- FICO score - consistent increasing trend
- FICO score distribution - consistent decline in low score levels
- Custom Score - utilized to further segment FICO eligible applications - continues to enhance predictive modeling
- Utilization \% - Consistent with expectations, increase in utilization rate in 2009 based primarily on the low interest rate environment
- Broker Channel - Eliminated beginning in 2006 based on risk profile
- Customer relationship orientation - not one-off transactions
- CLTV - Continue to reduce the level of $90 \%+$ financing
- Geography - Footprint lender with limited investor property exposure

Risk Recognition

- Write-down to current value less selling costs at 120 days past due
- Nonaccrual balances represent the realizable value estimate in future periods

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Home Equity Loans / Lines - Overview

## EOP Outstandings - \$7.6 Billion ${ }^{(1)}$

- Focused on geographies within our Midwest footprint
- Focused on high quality borrowers... >730 FICOs
- Began exit of broker channel in 2005... <10\% of outstandings today
- Conservative underwriting - manage the probability of default
- $70 \%+$ of HELOC borrowers consistently make monthly principal payments
- High risk borrower actions
- Updated collateral values
- Increased proactive contact via servicing group
- Capped lines


## Credit Quality Trends

| - 30+ days PD \& accruing ${ }^{(2)}$ | $\mathbf{1 . 7 6 \%}$ | $1.73 \%$ | $1.54 \%$ | $1.49 \%$ | $1.61 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| - $90+$ day PD \& accruing ${ }^{(2)}$ | $\mathbf{0 . 7 1 \%}$ | $0.60 \%$ | $0.46 \%$ | $0.47 \%$ | $0.38 \%$ |
| - NCOs ${ }^{(3)}$ | $\mathbf{1 . 8 9 \%}$ | $1.48 \%$ | $1.29 \%$ | $0.93 \%$ | $1.02 \%$ |
| - NALs ${ }^{(2)}$ | $\mathbf{0 . 5 3 \%}$ | $\mathbf{0 . 5 8 \%}$ | $\mathbf{0 . 4 6 \%}$ | $0.50 \%$ | $0.33 \%$ |

- Credit quality continues to perform within expectations
liflonkinglon $\quad$ (1) $12 / 31 / 09$; includes Franklin loans beginning in 1009
(2) End of period


Home Equity Loans \& Lines - Originations


Home Equity Loans and Lines


Home Equity Loans \& Lines - Delinquencies



## Residential Mortgages

## Residential Mortgage - Credit Risk Management Strategies

## Performance Drivers

- Standard products and borrower quality - as measured at origination by
- Secondary market underwriting
- FICO score - consistent increasing trend
- FICO score distribution - consistent decline in low score levels
- Non-standard product structures
- \$577 million of Interest Only loans... targeted within executive relocation activities... continues to perform well
- $\$ 363$ million of Alt-A mortgages... exited in 2007... represents $<10 \%$ of total residential portfolio with majority of cumulative losses likely recognized within 24 months.
- Decision type - Significantly reduced the level of underwriter overrule decisions
- Geography - Primarily a footprint lender

Risk Recognition

- Write down to current value less selling costs at 180 days past due
- Nonaccrual balances represent the realizable value estimate in future periods
敝 Huntington


## Residential Mortgages - Overview

## EOP Outstandings - \$4.5 Billion ${ }^{(1)}$

- Focused on geographies within our Midwest footprint
- Traditional product mix... very limited nontraditional exposure as we never originated sub-prime, payment option ARMs, or negative amortization loans
- $\$ 577$ million of Interest Only loans... targeted within executive relocation activities
- $\$ 363$ million of Alt-A mortgages... exited in 2007

| Credit Quality Trends |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
|  | $\underline{4 Q 09}$ | $\underline{3 Q 09}$ | $\underline{2 Q 09}$ | $\underline{1 Q 09}$ | $\underline{4 Q 08}$ |
| - 30+ days PD \& accruing ${ }^{(2)}$ | $\underline{5.40 \%}$ | $\underline{5.84 \%}$ | $\underline{6.92 \%}$ | $\underline{6.33 \%}$ | $5.74 \%$ |
| $-90+$ days PD \& accruing $^{(2)}$ | $\mathbf{1 . 7 5 \%}$ | $1.47 \%$ | $2.11 \%$ | $1.83 \%$ | $1.50 \%$ |
| - NCOs ${ }^{(3)}$ | $\mathbf{1 . 6 1 \%}$ | $6.15 \%$ | $1.47 \%$ | $0.55 \%$ | $0.62 \%$ |
| - NALs ${ }^{(4)}$ | $\mathbf{1 . 5 2 \%}$ | $1.66 \%$ | $3.15 \%$ | $2.83 \%$ | $2.08 \%$ |
| - Credit quality continues to perform within expectations |  |  |  |  |  |

(1) $12 / 31 / 09$; includes Franklin loans beginning in 1Q09
(2) End of period; excludes GNMA loans - no additional risk as they are approved for repurchase
(3) Annualized; 3Q09 would have been $1.73 \%$, excluding impact due to implementation of more conservative loss recognition and loan sale
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(4) End of period; excludes Franklin beginning 1Q09


## Residential Mortgages - ARMs

## EOP Outstandings - \$2.6 Billion ${ }^{(1)}$

ARMs

- 2010 resets
- 2011 resets
- FICO distribution > 670
\$598 MM
\$334 MM
71\%

Risk Mitigation

- Proactive customer contact at least 6 months prior to rate reset.
- Given the high quality borrower, this is a customer retention as well as risk mitigation exercise.
- Have had success in converting ARMs to fixed-rate products in our owned portfolio.
- Borrowers experiencing payment issues due to rate increases are reunderwritten or restructured based on willingness and ability to pay.


## Residential Mortgages - Interest Only

## EOP Outstandings - $\$ 577$ Million ${ }^{(1)}$

- 2008 Production
- 2009 Production
- 4Q09 Net charge-offs
- Current LTV (4Q09 values)
- Updated FICO score (4Q09)
\$131 MM
\$26 MM
0.90\%

77\%
720

Portfolio Information

- High FICO, standard LTV structure primarily sourced via Huntington's executive relocation program
- $20 \%+$ consistently make monthly principal payments
- No material losses expected

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Residential Mortgages - Delinquencies
By Product



## Other Consumer Loans

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Other Consumer Loans

## EOP Outstandings - $\$ 0.8$ Billion ${ }^{(1)}$

- 80\% collateralized
- Autos, untitled vehicles, small boats, mobile homes and other miscellaneous
- Primarily for existing customers
- Performed within expectations over the past year though varies by collateral type


## Credit Quality Review

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## Credit Quality Trends Overview

|  | 4Q09 | 3Q09 | 2Q09 | 1Q09 | 4Q08 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| NAL ratio ${ }^{(1)}$ | 5.21\% | 5.85\% | 4.72\% | 3.93\% | 3.66\% |
| NPA ratio ${ }^{(2)}$ | 5.57 | 6.26 | 5.18 | 4.46 | 3.97 |
| Net charge-off ratio | 4.80 | 3.76 | 3.43 | 3.34 | 5.41 |
| $90+$ days PD \& accruing ${ }^{(3)}$ | 0.40 | 0.34 | 0.38 | 0.35 | 0.46 |
| ALLL ratio | 4.03 | 2.77 | 2.38 | 2.12 | 2.19 |
| ALLL / NAL coverage | 77 | 47 | 50 | 54 | 60 |
| ALLL / NAL coverage excld. FCMC | 93 | 56 | 62 | 71 | 90 |
| ALLL / NPA coverage | 72 | 44 | 46 | 47 | 55 |
| ALLL / NPA coverage excld. FCMC | 86 | 52 | 57 | 63 | 78 |
| ACL ratio | 4.16 | 2.90 | 2.51 | 2.24 | 2.30 |
| ACL / NAL coverage | 80 | 50 | 53 | 57 | 63 |
| ACL / NAL coverage excld. FCMC | 96 | 59 | 65 | 75 | 96 |
| ACL / NPA coverage | 74 | 46 | 48 | 50 | 58 |
| ACL / NPA coverage excld. FCMC | 89 | 55 | 60 | 67 | 83 |

(1) NALs divided by total loans and leases
(2) NPAs divided by the sum of loans and leases, impaired loans held for sale, net other real estate and other NPAs (3) Excludes government guaranteed loans

Key Loan Portfolio Credit Quality Metrics

${ }^{(1)}$ Non-Frankin
(2) Excludes GNMA loans - no additional risk as they are approved for repurchase
${ }^{\text {(3) }}$ Would have been $1.73 \%$ excluding impact due to implementation of more conservative loss recognition and loan sale
${ }^{(4)}$ Includes Franklin

## Total Commercial Loan Delinquencies ${ }^{(1)}$





## Total Consumer Loan Delinquencies ${ }^{(1)}$

## 30+ Days 90+ Days



## Net Charge-offs

| (\$MM) | 4Q09 | 3Q09 | 2Q09 | 1Q09 | 4Q08 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial and industrial | \$109.8 | \$68.8 | \$98.3 | \$210.6 ${ }^{(2)}$ | \$473.4 ${ }^{(1)}$ |
| Commercial real estate | 258.1 | 169.2 | 172.6 | 82.8 | 38.4 |
| Total commercial | 367.9 | 238.1 | 270.9 | 293.4 | 511.8 |
| Auto loans | 11.4 | 9.0 | 12.4 | 15.0 | 14.9 |
| Auto leases | 1.6 | 1.8 | 2.2 | 3.1 | 3.7 |
| Home equity loans / lines | 35.8 | 28.0 | 24.7 | 17.7 | 19.2 |
| Residential mortgages | 17.8 | $69.0{ }^{(3)}$ | 17.2 | 6.3 | 7.3 |
| Other | 10.3 | 10.1 | 7.0 | 6.0 | 3.8 |
| Total consumer | 76.8 | 117.9 | 63.5 | 48.1 | 48.8 |
| Total | \$444.7 | \$355.9 ${ }^{(4)}$ | \$334.4 | \$341.5 | \$560.6 |
| (1) Included $\$ 423.3$ MM of Franklin <br> (2) Included $\$ 128.3$ MM of Franklin <br> (3) $\$ 19.4 \mathrm{MM}$ excluding $\$ 32.0 \mathrm{MM}$ im due to loan sale <br> (4) $\$ 306.3$ MM excluding residential | to implemen impacts | tion of more co | ervative loss | gnition and \$1 | . MM impact |
| 㤽Huntinglon |  |  |  |  |  |


| Net Charge-off Ratios ${ }^{(1)}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 4Q09 | 3Q09 | 2Q09 | 1Q09 | 4Q08 |
| Commercial and industrial | 3.49\% | 2.13\% | 2.91\% | 6.22\% ${ }^{(3)}$ | $13.78 \%^{(2)}$ |
| Commercial real estate | 12.21 | 7.62 | 7.51 | 3.27 | 1.50 |
| Total commercial | 7.00 | 4.37 | 4.77 | 4.96 | 8.54 |
| Auto loans | 1.49 | 1.25 | 1.73 | 1.56 | 1.53 |
| Auto leases | 2.25 | 2.04 | 2.11 | 2.39 | 2.31 |
| Home equity loans / lines | 1.89 | 1.48 | 1.29 | 0.93 | 1.02 |
| Residential mortgages | 1.61 | $6.15{ }^{\text {(1) }}$ | 1.47 | 0.55 | 0.62 |
| Other | 5.47 | 5.36 | 4.03 | 3.59 | 2.22 |
| Total consumer | 1.91 | 2.94 | 1.56 | 1.12 | 1.12 |
| Total | 4.80\% | 3.76\% | 3.43\% | 3.34\% | 5.41\% |
| (1) Annualized <br> (2) $1.58 \%$ excluding impact of Franklin <br> (3) $2.55 \%$ excluding impact of Franklin <br> (4) $1.73 \%$, excluding impact due to implementation of more conservative loss recognition and loan sale <br> (5) $3.24 \%$, excluding residential mortgage impacts |  |  |  |  |  |
| 憎 Huntington |  |  |  |  | 121 |

Nonaccrual Loans, Nonperforming Assets and Accruing Restructured Loans



Nonperforming Asset Flow Analysis

## Period End

| (\$MM) | 4Q09 | 3Q09 | 2Q09 | 1Q09 | 4Q08 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| NPA beginning of period | \$2,344.0 | \$2,002.6 | \$1,775.7 | \$1,636.6 | \$675.3 |
| Additions / increases | 494.6 | 899.9 | (1) 750.3 | 622.5 | 509.3 |
| Franklin - net impact | (31.0) | (18.8) | (57.4) | (204.5) | 650.2 |
| Return to accruing status | (85.9) | (52.5) | (40.9) | (36.1) | (13.8) |
| Loan and lease losses | (391.6) | (305.4) | (282.7) | (168.4) | (95.7) |
| OREO losses | (7.4) | (30.6) | (20.6) | (4.0) | (4.6) |
| Payments | (222.8) | (117.7) | (95.1) | (61.5) | (66.5) |
| Sales | (41.9) | (33.4) | (26.7) | (9.0) | (17.6) |
| NPA end-of-period | \$2,058.1 | \$2,344.0 | \$2,002.6 | \$1,775.7 | \$1,636.6 |
| (1) Over $55 \%$ of newly identified nonaccrual commercial loans less than 30 days past due |  |  |  |  | 124 |

Allowances for Credit Losses (ACL) ${ }^{(1)}$

| (\$MM) | 4Q09 | 3Q09 | 2Q09 | 1Q09 | 4Q08 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for loan and lease losses (ALLL) | \$1,482.5 | \$1,032.0 | \$917.7 | \$838.5 | \$900.2 |
| Allowance for unfunded loan commitments and LOCs (AULC) | 48.9 | 50.1 | 47.1 | 47.0 | 44.1 |
| Total allowance for credit losses (ACL) | \$1,531.4 | \$1,082.1 | \$964.8 | \$885.5 | \$944.4 |
| ALLL as \% of |  |  |  |  |  |
| Total loans and leases | 4.03 \% | 2.77 \% | 2.38 \% | 2.12 \% | 2.19 \% |
| Total NALs | 77 | 47 | 50 | 54 | 60 |
| Total NALs exid. FCMC | 93 | 56 | 62 | 71 | 90 |
| ACL as \% of |  |  |  |  |  |
| Total loans and leases | 4.16 \% | 2.90 \% | 2.51 \% | 2.24 \% | $2.30 \%$ |
| Total NALs | 80 | 50 | 53 | 57 | 63 |
| Total NALs excld. FCMC | 96 | 59 | 60 | 67 | 83 |
| 潎Hunlington (1) Period end |  |  |  |  | 125 |


| Relative Performance - ALLL - 12/31/09 |  |  |  |
| :---: | :---: | :---: | :---: |
| ALLL / Loans |  | ALLL / NPL |  |
| First Horizon | 4.95 \% | Fifth Third | 127\% |
| Fifth Third | 4.88 | KeyCorp | 116 |
| KeyCorp | 4.31 | BB\&T | 96 |
| Huntington (1) | 4.08 | First Horizon | 96 |
| Associated Banc-Corp | 4.06 | Huntington ${ }^{(1)}$ | 93 |
| Huntington | 4.03 | PNC Financial Services | 89 |
| Zions Bancorporation | 3.95 | Comerica | 83 |
| Regions Financial | 3.52 | Regions Financial | 82 |
| Marshall \& Ilsley Corp. | 3.35 | Huntington | 77 |
| PNC Financial Services | 3.22 | Marshall \& Ilsley Corp. | 72 |
| BB\&T | 2.51 | M\&T Bank | 66 |
| Comerica | 2.34 | Zions Bancorporation | 65 |
| M\&T Bank | 1.69 | Associated Ban-Corp | 51 |
| 11 BHC Median X HBAN | 3.52 | 11 BHC Median X HBAN | 83 |
| 瀜Huntington <br> ALLL = Allowance for Loan and Lease Losses <br> (1) Excluding FCMC |  |  |  |

Relative Performance - LLR Ratios



## Non-Franklin Credit Metrics Reconciliations

Non-Franklin Credit Metrics Reconciliation

| (in millions) | Fourth Quarter 2009 |  |  |  |  | Third Quarter 2009 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Reported |  | Frankín |  | $\begin{gathered} \text { Non- } \\ \text { Frankin } \\ \hline \end{gathered}$ | Reported |  | Frankín | $\begin{gathered} \text { Non- } \\ \text { Frankin } \end{gathered}$ |  |  |
| Loan loss provision | \$ | 894.0 |  |  | \$ 892.8 | \$ | 475.1 | S (3.5) | \$ 478.7 |  |  |
| Total net charge-offs - $\$$ Total net charge-offs - \% |  | $\begin{aligned} & 444.7 \\ & 4.80 \end{aligned}$ | \$ | 1.2 | $\begin{gathered} \$ 443.6 \\ 4.84 \% \end{gathered}$ | \$ | $\begin{gathered} 355.9 \\ 3.76 \end{gathered}$ | \$ (3.5) | $\begin{array}{r} 359.5 \\ 3.85 \end{array}$ |  |  |
| Provision > net charge offs | \$ | 449.2 | \$ | - | \$ 449.2 | \$ | 119.2 | \$ | \$ 119.2 |  |  |
| ALLL - ${ }^{\text {S }}$ | \$ | 1,482.5 | \$ | - | \$1,482.5 | s | 1,032.0 | s - | \$1,032.0 |  |  |
| ALI- \% loansfeases |  | $4.03 \%$ |  |  | 4.08 \% |  | 2.77 \% |  | 2.80 | \% |  |
| NAL coverage ratio |  | $77 \%$ |  |  | 93 \% |  | $47 \%$ |  | 56 | \% |  |
| NPA coverage ratio |  | 72 \% |  |  | $85 \%$ |  | $44 \%$ |  | 52 | \% |  |
| ACL- $\$$ | \$ | 1,531.4 | \$ | - | \$1.531.4 | \$ | 1,082.1 | s - | \$1,082.1 |  |  |
| ACL - \% loans/leases |  | 4.16 \% |  |  | 4.21 \% |  | 2.90 \% |  | 2.94 | \% |  |
| NAL coverage ratio |  | $80 \%$ |  |  | $96 \%$ |  | $50 \%$ |  | 59 | \% |  |
| NPA coverage ratio |  | $74 \%$ |  |  |  |  | $46 \%$ |  | 55 | \% |  |
| Total loans and leases - EOP | \$ | 36,791 | \$ | 444 | \$ 36,347 | \$ | 37,304 | s 465 | \$ 36,839 |  |  |
| Total loans and leases - Avg | \$ | 37,089 | \$ | 455 | \$ 36,634 | \$ | 37,855 | \$ 470 | \$ 37,385 |  |  |
| Nonaccrual loans (NAL) - EOP | \$ | 1,917.0 |  | 314.7 | \$1,602.3 | \$ | 2,181.1 | \$ 338.5 | \$1,842.6 |  |  |
| Ofe |  | 140.1 |  | 23.8 | 116.3 |  | 142.6 | 31.0 | 111.6 |  |  |
| Impaired loans held for sale |  | 1.0 |  | - | 1.0 |  | 20.4 | - | 20.4 |  |  |
| Other NPAs |  | . |  | - | - |  | . | - | - |  |  |
| Nonperforming assets (NPA) | \$ | 2,058.1 |  | 338.5 | \$1,719.6 | \$ | 2,344.0 | \$369.5 | \$1,974.5 |  |  |
| NaL ratio ${ }^{(1)}$ |  | 5.21 \% |  |  | 4.41 \% |  | $5.85 \%$ |  | 5.00 | \% |  |
| NPA ratio ${ }^{\text {on }}$ |  | $5.57 \%$ |  |  | 4.72 \% |  | 6.26 \% |  | 5.34 | \% |  |
| (9) NALs $/$ total loans and leases <br> (2) NPAs/total loars and leases + impared loars hed for sale + OREO + other NPAs |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  | 130 |

Non-Franklin Credit Metrics Reconciliation


Non-Franklin Credit Metrics Reconciliation

| (in millions) | Fourth Quarter 2008 |  |  |  |  |  |  | Third Quarter 2008 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Reported |  | Frankin |  | NonFranilin |  |  | Reported |  | Frankin |  | NonFranklin |  |  |
| Loan loss provision |  | 722.6 |  | 438.0 | \$ | 284.6 |  | \$ | 125.4 | \$ | - | \$ 125.4 |  |  |
| Total net charge-offs - \$ | \$ | 560.6 | \$ | 423.3 | \$ | 137.4 |  | \$ | 83.8 | \$ | - | \$ 83.8 |  |  |
| Total net charge-offs - \% |  | 5.41 \% |  |  |  | 1.36 | \% |  | 0.82 |  |  | 0.84 | \% |  |
| Provision > net charge offs |  | 162.0 | \$ | 14.7 | \$ | 147.3 |  | \$ | 41.6 | \$ | - | \$ 41.6 |  |  |
| ALLL - \$ |  | 900.2 | \$ | 130.0 | S | 770.2 |  | \$ | 720.7 | \$ | 115.3 | \$ 605.5 |  |  |
| ALL - \% loans/leases |  | 2.19 \% |  |  |  | 1.90 | \% |  | 1.75 |  |  | 1.51 | \% |  |
| NAL coverage ratio |  | $60 \%$ |  |  |  | 90 | \% |  | 123 |  |  | 103 | \% |  |
| NPA coverage ratio |  | $55 \%$ |  |  |  | 78 | \% |  | 107 |  |  | 90 | \% |  |
| ACL - \$ | \$ | 944.4 | \$ | 130.0 | \$ | 814.4 |  | \$ | 782.4 | \$ | 115.3 | \$ 667.1 |  |  |
| ACL - \% loans/leases |  | $2.30 \%$ |  |  |  | 2.01 | \% |  | 1.90 |  |  | 1.66 | \% |  |
| NAL coverage ratio |  | 63 \% |  |  |  | 96 | \% |  | 134 |  |  | 114 | \% |  |
| NPA coverage ratio |  | 58 \% |  |  |  | 83 | \% |  | 116 |  |  | 99 | \% |  |
| Total loans and leases - EOP |  | 41,092 | \$ | 650 | \$ | 40,442 |  | \$ | 41,192 | \$ | 1,095 | \$40,097 |  |  |
| Total loans and leases - Avg |  | 41,437 | \$ | 1,085 | \$ | 40,352 |  | \$ | 41,004 | \$ | 1,114 | \$39,890 |  |  |
| Nonaccrual loans (NAL) - EOP |  | 1,502.1 | \$ | 650.2 | \$ | 851.9 |  | \$ | 585.9 | \$ | - | \$ 585.9 |  |  |
| OPEO |  | 122.5 |  | - |  | 122.5 |  |  | 73.5 |  | - | 73.5 |  |  |
| Impaired loans held for sale |  | 12.0 |  | - |  | 12.0 |  |  | 13.5 |  | - | 13.5 |  |  |
| Other NPAs |  | . |  | - |  | - |  |  | 2.4 |  | - | 2.4 |  |  |
| Nonperforming assets (NPA) | \$ | 1,636.6 |  | 650.2 | \$ | 986.4 |  | \$ | 675.3 | \$ | - | \$ 675.3 |  |  |
| NAL ratio (1) |  | $3.66 \%$ |  |  |  | 2.11 | \% |  | 1.42 |  |  | 1.46 | \% |  |
| NPA ratio ${ }^{(2)}$ |  | 3.97 \% |  |  |  | 2.43 | \% |  | 1.64 |  |  | 1.68 | \% |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Junlinglon |  |  |  |  |  |  |  |  |  |  |  |  |  | 132 |

Non-Franklin Credit Metrics Reconciliation


Quarterly Net Charge-off Reconciliation ${ }^{(1)}$


Quarterly Net Charge-off Reconciliation ${ }^{(1)}$


Quarterly Net Charge-off Reconciliation ${ }^{(1)}$


Quarterly Net Charge-off Reconciliation ${ }^{(1)}$


Nonaccrual Loans (NALs), Nonperforming Assets (NPA) \& Accruing Restructured Loans (ARLs)

| (in thous ands) | 2009 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | December 31, |  |  |  |  | September 30, |  |  |  |  |
|  | Total |  | FCMC | Non-FCMC |  | Total |  | FCMC | Non-FCMC |  |
| Nonaccrual loans and leases (NALs) |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 578,414 | \$ | \$ | 578,414 | \$ | 612,701 | \$ | \$ | 612,701 |
| Commercial real estate |  | 935,812 | - |  | 935.812 |  | 1,133,661 | - |  | 1,133,661 |
| Residential mortgage |  | 362,630 | 299,671 |  | 62.959 |  | 390,521 | 322,796 |  | 67,725 |
| Home equity |  | 40,122 | 15,004 |  | 25.118 |  | 44,182 | 15.704 |  | 28,478 |
| Total NaLs |  | 1,916,978 | 314,675 |  | 1,602,303 |  | 2,181,065 | 338,500 |  | 1,842,565 |
| Other real estate, net |  |  |  |  |  |  |  |  |  |  |
| Residential |  | 71,427 | 23,826 |  | 47,601 |  | 81,807 | 30,996 |  | 50,811 |
| Commercial |  | 68,717 | - |  | 68.717 |  | 60,784 | . |  | 60,784 |
| Total other real estate, net |  | 140,144 | 23,826 |  | 116,318 |  | 142,591 | 30,996 |  | 111,595 |
| Impaired loans held for sale |  | 969 | - |  | 969 |  | 20,386 | - |  | 20,386 |
| Other NPAs |  | . | . |  | . |  | . | . |  | - |
| Total nonperforming assets (NPAs) | \$ | 2,058,091 | \$338,501 | \$ | 1,719,590 | \$ | 2,344,042 | \$369,496 | \$ | 1,974,546 |
| Accruing restructured loans (ARLs) |  |  |  |  |  |  |  |  |  |  |
| Commercial | \$ | 157,049 | \$ | \$ | 157,049 | \$ | 153,010 | \$ | \$ | 153,010 |
| Residential mortgage |  | 219,639 | - |  | 219,639 |  | 204,463 | . |  | 204,463 |
| Other |  | 52,871 | - |  | 52.871 |  | 42,406 | . |  | 42.406 |
| Total ARLS |  | 429,559 | - |  | 429.559 |  | 399,879 | - |  | 399,879 |
| Total NPAs and ARL.s | \$ | 2,487,650 | \$338.501 | \$ | 2.149 .149 | \$ | 2,743,921 | \$369.496 | \$ | 2,374.425 |
| NaL ratio ${ }^{(\%)}$ |  | 5.21\% |  |  | 4.41\% |  | 5.85\% |  |  | 5.00\% |
| NPA ratio ${ }^{\text {a }}$ |  | 5.57\% |  |  | 4.72\% |  | 6.26\% |  |  | 5.34\% |
| NPA + ARL ratio ${ }^{\circ}$ |  | 6.74\% |  |  | 5.89\% |  | 7.32\% |  |  | 6.42\% |

${ }^{(1)} \mathrm{NAL} /$ / total loans and leases
(2) NPA I (total loans and leases + impaired loans held for sale + net other real estate + other NPAs)
${ }^{\text {it }}$ (NPA + ARL) / (total loans and leases + impaired loans held for sale + net other real estate + other NPAs)
Huntington

Nonaccrual Loans (NALs), Nonperforming Assets (NPA) \& Accruing Restructured Loans (ARLs)

| (in thousands) | 2009 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, |  |  |  |  | March 31, |  |  |  |  |
|  | Total |  | FCMC | Non-FCMC |  | Total |  | FCMC | Non-FCMC |  |
| Nonaccrual loans and leases (NALs) |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 456,734 | \$ | \$ | 456,734 | \$ | 398,286 | \$ . | \$ | 398.286 |
| Commercial real estate |  | 850,846 | - |  | 850,846 |  | 629,886 | - |  | 629.886 |
| Residential mortgage |  | 475,488 | 342.207 |  | 133.281 |  | 486,955 | 360,106 |  | 126,849 |
| Home equity |  | 35,299 | 2.437 |  | 32.862 |  | 37,967 | 6.000 |  | 31,987 |
| Total NaLs |  | 1,818,367 | 344,644 |  | 1,473,723 |  | 1,553,094 | 366,106 |  | 1,186,988 |
| Other real estate, net |  |  |  |  |  |  |  |  |  |  |
| Residential |  | 107,954 | 43,623 |  | 64,331 |  | 143,856 | 79,596 |  | 64.260 |
| Commercial |  | 64,976 | . |  | 64,976 |  | 66,906 | - |  | 66.906 |
| Total other real estate, net |  | 172,930 | 43,623 |  | 129,307 |  | 210,762 | 79,596 |  | 131,166 |
| Impaired loans held for sale |  | 11,287 | - |  | 11,287 |  | 11,887 | - |  | 11,887 |
| Other NPAs |  | - | . |  | - |  | . | - |  | - |
| Total nonperforming assets (NPAs) | \$ | 2,002,584 | \$388,267 | 5 | 1,614,317 | \$ | 1,775,743 | \$445,702 | 5 | 1,330,041 |
| Accruing restructured loans (ARLs) |  |  |  |  |  |  |  |  |  |  |
| Commercial | \$ | 267,975 | \$ | \$ | 267,975 | \$ | 201,508 | \$ - | \$ | 201,508 |
| Residential mortgage |  | 158,568 | - |  | 158,568 |  | 108,011 | - |  | 108,011 |
| Other |  | 35,720 | . |  | 35,720 |  | 27,014 | - |  | 27,014 |
| Total ARLs |  | 462,263 | - |  | 462,263 |  | 336,533 | - |  | 336,533 |
| Total NPAs and ARL.s | 5 | 2,464,847 | \$388,267 | S | 2.076,580 | \$ | 2,112,276 | \$445.702 | 5 | 1,666,574 |
| NaL ratio ${ }^{(7)}$ |  | 4.72\% |  |  | 3.88\% |  | 3.93\% |  |  | 3.04\% |
| NPA ratio ${ }^{\text {a }}$ |  | 5.18\% |  |  | 4.23\% |  | 4.46\% |  |  | 3.39\% |
| $\mathrm{NPA}+\mathrm{ARL}$ ratio ${ }^{(1)}$ |  | 6.37\% |  |  | 5.44\% |  | 5.31\% |  |  | 4.25\% |

(1) $\mathrm{NAL} /$ total loans and leases
a) NPA / (total loans and leases + impaired loans held for sale + net other real estate + other NPAs)
${ }^{\text {a }}$ (NPA + ARL ) / (total loans and leases + impaired loans held for sale + net other real estate + other NPAs)
㛿Huntington

Nonaccrual Loans (NALs), Nonperforming Assets
(NPA) \& Accruing Restructured Loans (ARLs)

| (in thousands) | 2008 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | December 31, |  |  |  |  | September 30. |  |  |  |  |  |
|  | Total |  | FCMC | Non-FCMC |  | Total |  | FCMC |  | Non-FCMC |  |
| Nonaccrual loans and leases (NaLs) |  |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 932,648 | \$650.225 | \$ | 282.423 | \$ | 174,207 | \$ | - | \$ | 174,207 |
| Commercial real estate |  | 445,717 | . |  | 445,717 |  | 298,844 |  | - |  | 298,844 |
| Residential mortgage |  | 98,951 | - |  | 98.951 |  | 85,163 |  | - |  | 85.163 |
| Home equity |  | 24,831 | - |  | 24,831 |  | 27,727 |  | - |  | 27.727 |
| Total NALs |  | 1,502,147 | 650.225 |  | 851,922 |  | 585,941 |  |  |  | 585.941 |
| Other real estate, net |  |  |  |  |  |  |  |  |  |  |  |
| Residential |  | 63,058 | - |  | 63.058 |  | 59,302 |  | - |  | 59,302 |
| Commercial |  | 59,440 | - |  | 59,440 |  | 14,176 |  | - |  | 14,176 |
| Total other real estate, net |  | 122,498 | - |  | 122,498 |  | 73,478 |  | $\cdot$ |  | 73,478 |
| Impaired loans held for sale |  | 12,001 | - |  | 12,001 |  | 13,503 |  | . |  | 13,503 |
| Other NPAs |  | - | . |  | . |  | 2,397 |  | . |  | 2,397 |
| Total nonperforming assets (NPAs) | 5 | 1,636,646 | \$650.225 | \$ | 966,421 | 5 | 675,319 | \$ |  | 5 | 675,319 |
| Accruing restructured loans (ARLs) |  |  |  |  |  |  |  |  |  |  |  |
| Commercial | \$ | 185,333 | \$ | \$ | 185,333 | \$ | 364,939 | \$ | 364,939 | \$ | - |
| Residential mortgage |  | 82,857 | - |  | 82.857 |  | 71,512 |  | - |  | 71,512 |
| Other |  | 41,094 | - |  | 41,094 |  | 40,414 |  | - |  | 40,414 |
| Total ARLs |  | 309,284 | - |  | 309,284 |  | 476,865 |  | 364,939 |  | 111,926 |
| Total NPAs and ARLs | 5 | 1,945,930 | \$650.225 | S | 1,295,705 | 5 | 1,152,184 | \$ | 364.939 | S | 787,245 |
| NaL ratio ${ }^{\text {a }}$ |  | 3.66\% |  |  | 2.11\% |  | 1.42\% |  |  |  | 1.46\% |
| NPA ratio ${ }^{\text {a }}$ |  | 3.97\% |  |  | 2.43\% |  | 1.64\% |  |  |  | 1.68\% |
| NPA + ARL ratio ${ }^{\text {a }}$ |  | 4.72\% |  |  | 3.19\% |  | 2.79\% |  |  |  | 1.96\% |

(i) NAL / total loans and leases
${ }^{\text {a }}$ NPA / (total loans and leases + impaired loans held for sale + net other real estate + other NPAs)
a) (NPA + ARE) / (total loans and leases + impared loans held for sale + net other real estate + other NPAs)

Huntington

Nonaccrual Loans (NALs), Nonperforming Assets
(NPA) \& Accruing Restructured Loans (ARLs)

| (in thousands) | 2008 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, |  |  |  |  | March 31, |  |  |  |  |
|  | Total |  | FCMC | Non-FCNC |  | Total |  | FCMC | Non-FCMC |  |
| Nonaccrual loans and leases (NALs) |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 161,345 | \$ . | \$ | 161,345 | \$ | 101,842 | \$ . | \$ | 101,842 |
| Commercial real estate |  | 261,739 | . |  | 261,739 |  | 183,000 | . |  | 183,000 |
| Residential mortgage |  | 82,882 | - |  | 82.882 |  | 66,486 | - |  | 66.466 |
| Home equity |  | 29,076 | - |  | 29.076 |  | 26,053 | - |  | 26,053 |
| Total NALs |  | 535,042 | - |  | 535,042 |  | 377,361 | - |  | 377,361 |
| Other real estate, net |  |  |  |  |  |  |  |  |  |  |
| Residential |  | 59,119 | - |  | 59.119 |  | 63,675 | - |  | 63,675 |
| Commercial |  | 13,259 | - |  | 13.259 |  | 10,181 | - |  | 10,181 |
| Total other real estate, net |  | 72,378 | - |  | 72,378 |  | 73,856 | - |  | 73,856 |
| Impaired loans held for sale |  | 14,759 | - |  | 14,759 |  | 66,353 | - |  | 66,353 |
| Other NPAs |  | 2,557 | . |  | 2.557 |  | 2,836 | - |  | 2.836 |
| Total nonperforming assets (NPAs) | \$ | 624,736 | \$ | 5 | 624,736 | 5 | 520,406 | S | 5 | 520,406 |
| Accruing restructured loans (ARLs) |  |  |  |  |  |  |  |  |  |  |
| Commercial | \$ | 368,379 | \$368,379 | \$ | - | \$ | 1,157,361 | \$1,157,361 | \$ | - |
| Residential mortgage |  | 57,802 | - |  | 57,802 |  | 45,608 | . |  | 45,608 |
| Other |  | 34,094 | . |  | 34,094 |  | 14,215 | - |  | 14,215 |
| Total ARLs |  | 460,275 | 368.379 |  | 91,896 |  | 1,217,184 | 1,157,361 |  | 59,823 |
| Total NPAs and ARLs | 5 | 1,085,011 | \$368.379 | \$ | 716,632 | \$ | 1,737,590 | \$1,157,361 | \$ | 580,229 |
| NAL ratio ${ }^{\text {(\% }}$ |  | 1.30\% |  |  | 1.34\% |  | 0.92\% |  |  | 0.95\% |
| NPA ratio ${ }^{(2)}$ |  | 1.52\% |  |  | 1.56\% |  | 1.26\% |  |  | 1.30\% |
| $N P A+A R L$ ratio ${ }^{\text {a }}$ |  | 2.64\% |  |  | 1.79\% |  | 4.22\% |  |  | 1.45\% |

(7) NAL/ total loans and leases
${ }^{\text {a }}$ ) NPA / (total loans and leases + impaired loans held for sale + net other real estate + other NPAs)
a) (NPA + ARE) / (total loans and leases + impared loans held for sale + net other real estate + other NPAs)

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## Deposits and Other Funding

Deposit Trends

Linked Quarter - Average

| (in billions) |  | Third <br> Quarter <br> 2009 | Change |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | unt | \% |
| Average Deposits |  |  |  |  |  |
| Demand deposits - noninterest bearing | \$ 6.5 | \$ 6.2 | \$ | 0.3 | 5 \% |
| Demand deposits - interest bearing | 5.5 | 5.1 |  | 0.3 | 7 |
| Money market deposits | 9.3 | 7.6 |  | 1.7 | 22 |
| Savings and other domestic deposits | 4.7 | 4.8 |  | (0.1) | (2) |
| Core certificates of deposit | 10.9 | 11.6 |  | (0.8) | (7) |
| Total core deposits | 36.8 | 35.3 |  | 1.4 | 4 |
| Other domestic deposits of \$250,000 or more | 0.7 | 0.7 |  | (0.1) | (11) |
| Brokered deposits and negotiable CDs | 2.4 | 3.1 |  | (0.7) | (23) |
| Other deposits | 0.4 | 0.4 |  | (0.0) | (5) |
| Total deposits | \$ 40.2 | \$ 39.6 | \$ | 0.6 | 2 \% |

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Deposit Trends

Prior-year Quarter


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## Total Core Deposit Trends

| Average (\$B) | 4Q09 | Annualized Grow th ${ }^{(1)}$ |  | $\begin{gathered} 4 \mathrm{Q} 09 \mathrm{v} \\ 4 \mathrm{Q} 08 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \hline 4 \mathrm{Q} 09 \mathrm{v} \\ 3 \mathrm{Q} 09 \end{gathered}$ | $\begin{gathered} \hline \text { 3Q09 v } \\ 2 Q 09 \end{gathered}$ |  |
| Commercial |  |  |  |  |
| Demand deposits - non-int. bearing | \$ 5.5 | 23 \% | 17 \% | 30 \% |
| Demand deposits - int. bearing | 1.5 | 43 | NM | 79 |
| Other core deposits ${ }^{(2)}$ | 4.1 | 35 | 37 | 30 |
| Total | 11.1 | 30 | 38 | 35 |
| Consumer |  |  |  |  |
| Demand deposits - non-int. bearing | 1.0 | (5) | (18) | (2) |
| Demand deposits - int. bearing | 4.0 | 21 | 24 | 26 |
| Other core deposits ${ }^{(2)}$ | 20.8 | 9 | (4) | 4 |
| Total | 25.7 | 11 | - | 6 |
| Total |  |  |  |  |
| Demand deposits - non-int. bearing | 6.5 | 18 | 11 | 24 |
| Demand deposits - int. bearing | 5.5 | 27 | 52 | 37 |
| Other core deposits ${ }^{(2)}$ | 24.8 | 13 | 2 | 7 |
| Total (3) ${ }^{(4)}$ | \$36.8 | 16 \% | 10 \% | 14 \% |

(1) Linked-quarter percent change annualized
(2) Includes core CDs, savings, and other deposits
(3) $4 \mathrm{Q} 09 \mathrm{v} 3 \mathrm{Q} 09=13 \%$ growth excluding 4Q09 average total deposits of $\$ 261 \mathrm{MM}$ from Warren Bank acquisition
(4) $4 \mathrm{Q} 09 \mathrm{v} 4 \mathrm{Q} 08=13 \%$ growth excluding 4Q09 average total deposits of $\$ 261 \mathrm{MM}$ fromWarren Bank acquisition



# Illustrative Internal <br> Supervisory Capital <br> Assessment Program (SCAP) Analysis 

Illustrative SCAP * Analysis - Updated ${ }^{(1)}$
(\$B)
First lien mortgage loans
Second / junior lien mortgages
Commercial \& industrial
Commercial real estate Other loans and leases

Total loans and leases

| Outstandings |
| :---: |
| $9 / 30 / 09^{(3)}$ |
| $\$ 6.2$ |
| 6.2 |
| 6.6 |
| 12.2 |
| 6.1 |
| $\$ 37.3$ |


| 2-Yr. Cumulative Losses ${ }^{(2)}$ |  |  | Implied Cumulative Losses |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Low | Median | High | Low | Median | High |
| 3.4\% | 6.3\% | 10.3\% | \$0.2 | \$0.4 | \$0.6 |
| 6.3 | 10.4 | 13.7 | 0.4 | 0.6 | 0.9 |
| 4.5 | 6.5 | 11.0 | 0.3 | 0.4 | 0.7 |
| 10.6 | 12.6 | 13.9 | 1.3 | 1.5 | 1.7 |
| 6.2 | 7.9 | 9.3 | 0.4 | 0.5 | 0.6 |
| 8.3\% | 8.8\% | 10.5\% | \$2.6 | \$3.5 | \$4.5 |
| Total loss rate |  |  | 6.9\% | 9.3\% | 12.0\% |

* Supervisory Capital Assessment Program - Federal Reserve stress test applied to 19 largest bank holding companies in May 2009
(1) Original internal analysis dated 5/20/09 updated with 9/30/09 outstandings
(2) Loss ranges represent ranges from SCAP analysis relating to the following banks: BBT, FITB, KEY, PNC, RF and STI
(3) Loan balances based on regulatory classifications. Excludes Franklin Credit. This will be updated with 12/31/09 balances once the FRY-9C reports have been generated and filed.

Peers
2 Yr. Cumulative Losses

| SunTrust | $\mathbf{8 . 3} \%$ |
| :--- | :---: |
| KeyCorp | $\mathbf{8 . 5}$ |
| BB \& T | $\mathbf{8 . 6}$ |
| PNC Financial | $\mathbf{9 . 0}$ |
| Regions Financial | $\mathbf{9 . 1}$ |
| Fifth Third | $\mathbf{1 0 . 5}$ |

Illustrative SCAP Analysis - Updated


9/30/09 - Illustrative SCAP Analysis ${ }^{(1)}$

Non-Franklin Regulatory Reporting Reconciliations

| (5000s) |  | 4Q 08 |  | TD 3Q 09 | Average |  | $\begin{aligned} & \text { NALs } \\ & 3009 \end{aligned}$ |  | $\%$ of <br> Loans |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| First Lien |  |  |  |  |  |  |  |  |  |
| Line 1c2a | \$ | 6,720,816 | \$ | 6,180,437 | \$ | 6,450,627 | \$ | 149,560 | 2.42\% |
| Charge-offs |  |  |  |  | \$ | 108,429 |  |  |  |
| Ratio |  |  |  |  |  | 2.24\% |  |  |  |
| Second Lien |  |  |  |  |  |  |  |  |  |
| Line 1c2b | \$ | 1,670,980 |  | 1,324,635 |  |  | \$ | 18.700 |  |
| Line 1c1 |  | 4,546,831 |  | 4,880,954 |  |  |  | 5.043 |  |
| Total | \$ | 6,217,811 | \$ | 6,205,589 | \$ | 6,211,700 | \$ | 23,743 | 0.38\% |
| Charge-offs |  |  |  |  | \$ | 75,640 |  |  |  |
| Reclass for Hel GL change |  |  |  |  |  | . |  |  |  |
| Adjusted charge-offs |  |  |  |  | \$ | 75,640 |  |  |  |
| Ratio originally reported |  |  |  |  |  | 1.62\% |  |  |  |
| Adjusted ratio |  |  |  |  |  | 1.62\% |  |  |  |
| Commercial \& Industrial |  |  |  |  |  |  |  |  |  |
| Line 4 | \$ | 7,461,769 | \$ | 6,506,796 | \$ | 6,984,283 | \$ | 313,619 | 4.82\% |
| Charge-offs |  |  |  |  | \$ | 63,437 |  |  |  |
| Ratio |  |  |  |  |  | 1.21\% |  |  |  |


| Commercial Real Estate |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Line 1a1 | \$ 1,010,001 | \$ 647,023 |  | \$ 181.285 |  |
| Line 1a2 | 3,195,205 | 3,454,895 |  | 596,163 |  |
| Line 1b | 78,481 | 89,986 |  | 2,123 |  |
| Line 1d | 920,750 | 823.897 |  | 63,462 |  |
| Line 1e1 | 2,248,558 | 2,697,811 |  | 22.926 |  |
| Line 1e2 | 5,561,545 | 4.520,609 |  | 431,277 |  |
| Total | \$13,014,540 | \$ 12,234,221 | \$ 12,624,381 | \$ 1,297,236 | 10.60\% |
| Charge-offs |  |  | \$ 430,840 |  |  |
| Ratio |  |  | 4.55\% |  |  |

Line numbers are from regulatory FRY-9C reports


## 9/30/09 - Illustrative SCAP Analysis ${ }^{(1)}$

Non-Franklin Regulatory Reporting Reconciliations


| Total loans excluding Franklin | \$40,810,958 | \$37,351,508 | \$39,081,233 | \$ 1,841,039 | 4.93\% |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Total net charge-offs excluding Frankin |  |  | 917,140 |  |  |
| Frankin loans | 650,000 | 465,172 |  | 338,500 |  |
| Frankin charge-offs |  |  | 114.700 |  |  |
| Total reported | \$41,480,958 | \$37,816,680 | \$ 1,031,840 | \$ 2,179,539 | 5.76\% |

Line numbers are from regulatory FRY-9C reports

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(1) This will be updated with 4Q09 data once the FRY-9C reports have been generated and filed.

## Capital

## Capital Actions

| (\$ and Shares in millions) | Common Stock |  | Other <br> Retained <br> Earnings | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Shares (1) | Amount |  |  |  |
| 1009 |  |  |  |  |  |
| Franklin restructuring | - | \$ | \$ 159.9 | \$ 159.9 |  |
| Conversion of preferred stock | 24.6 | 114.1 | - | 114.1 |  |
| Other tangible capital improvements (2) | - | - | 47.1 | 47.1 |  |
| 1009 Total | 24.6 | 114.1 | 207.0 | 321.1 |  |
| $2 \mathrm{Q09}$ |  |  |  |  |  |
| Discretionary equity issuance \#1 | 38.5 | 117.6 | - | 117.6 |  |
| Discretionary equity issuance \#2 | 18.5 | 74.4 | - | 74.4 |  |
| Conversion of preferred stock | 16.5 | 92.3 | - | 92.3 |  |
| Common stock offering | 103.5 | 356.4 | $\cdot$ | 356.4 |  |
| Gain on early extinguishment of debt | - | - | 43.8 | 43.8 |  |
| Gain related to Visa © stock | $\checkmark$ | $\checkmark$ | 20.4 | 20.4 |  |
| 2 Q09 Total | 177.0 | 640.7 | 64.2 | 704.9 |  |
| $3 \mathrm{Q09}$ |  |  |  |  |  |
| Discretionary equity issuance \#3 | 35.7 | 146.9 | - | 146.9 |  |
| Common stock offering | 109.5 | 440.4 | - | 440.4 |  |
| 3009 Total | 145.2 | 587.3 | - | 587.3 |  |
| $4 \mathrm{Q09}$ |  |  |  |  |  |
| Gain on early extinguishment of debt | - | - | 47.9 | 47.9 |  |
| 4009 Total | $\cdot$ | $\cdot$ | 47.9 | 47.9 |  |
| Year-to-date | 346.8 | \$1,342.1 | \$ 319.1 | \$1,661.2 |  |
| (1) Excludes other miscellaneous issuances <br> (2) Other Comprehensive Income improvement included d | ue to materi |  |  |  |  |
| llighrantington |  |  |  |  | 154 |


|  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Capital (1) |  |  |  |  |



## Capital Trends

Shareholders' Equity Key Equity Ratios ${ }^{(1)}$


Regulatory Capital - 12/31/09


| Credit Ratings |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Senior Notes | Subordinated <br> Notes | Comm'l. Paper / Short-term | Outlook |
| Huntington Bancshares |  |  |  |  |  |
| Moody's | 4/7/09 | Baa2 | Baa3 | P-2 | Negative |
| S\&P | 6/17/09 | BB+ | BB | B | Negative |
| Fitch | 9/14/09 | BBB | BBB- | F2 | Negative |
| The Huntington National Bank |  |  |  |  |  |
| Moody's | 4/7/09 | Baa1 | Baa2 | P-2 | Negative |
| S\&P | 6/17/09 | BBB- | BB+ | A-3 | Negative |
| Fitch | 9/14/09 | BBB+ | BBB | F2 | Negative |
| 惯 H ( |  |  |  |  |  |

## Franchise

Huntington Bancshares Overview

Midwest financial services holding company
Founded - 1866
Headquarters - Columbus, Ohio
Total assets - $\$ 52$ billion
Employees ${ }^{(1)} \quad-10,272$
Franchise:
Footprint 6 states: OH, MI, PA, IN, WV, KY
602 offices / 1,347 ATMs
Retail and Business Banking
5 Areas

- Mortgage banking
+ MD, NJ
Commercial Banking 11 Regions
Commercial Real Estate
Auto Finance \& Dealer Services
Private Financial Group
(1) Full-time equivalent (FTE)

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The Huntington Franchise - 12/31/09


## A Strong Regional Presence



Source: SNL Financial, company
HInlInglon presentations and filings $\begin{aligned} & \text { FDIC deposit data as of June 30, } 2009\end{aligned}$

Deposits - Top 12 MSAs
MSA Rank BOs Deposits Share

| Columbus, OH | 1 | 68 | $\$ 10,231$ | $27.6 \%$ |
| :--- | :--- | :--- | :--- | :--- |


| Cleveland, OH | 5 | 60 | 3,613 | 5.5 |
| :--- | :--- | :--- | :--- | :--- |


| Detroit, MI | 8 | 45 | 2,874 | 3.1 |
| :--- | :--- | :--- | :--- | :--- |


| Toledo, OH | 2 | 42 | 2,186 | 20.6 |
| :--- | :--- | :--- | :--- | :--- |


| Pittsburgh, PA | 6 | 40 | 2,041 | 2.8 |
| :--- | :--- | :--- | :--- | :--- |


| Cincinnati, OH | 4 | 40 | 1,934 | 3.6 |
| :--- | :--- | :--- | :--- | :--- |


| Youngstown, OH | 1 | 36 | 1,843 | 19.9 |
| :--- | :--- | :--- | :--- | :--- |


| Indianapolis, IN | 4 | 45 | 1,705 | 6.1 |
| :--- | :--- | :--- | :--- | :--- |


| Canton, OH | 1 | 23 | 1,381 | 24.9 |
| :--- | :--- | :--- | :--- | :--- |


| Grand Rapids, MI | 3 | 21 | 1,223 | 10.0 |
| :--- | :--- | :--- | :--- | :--- |

Akron, OH
Charleston, WV

| 8 | 600 | 10.8 |
| :--- | :--- | :--- |

BOs = Banking offices


163

## Organization



Senior Leadership Team

|  |  | Experience-Yrs |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Position A | Appointed | Banking | HBAN |  |
| Stephen Steinour | Chairman, President and CEO | 1Q09 | 29 | 1 |  |
| Dan Benhase | SEVP-Private Financial Group Director | 2Q06 | 26 | 9 |  |
| Kevin Blakely | SEVP-Chief Risk Officer | 3Q09 | 35 | $<1$ |  |
| Jim Dunlap | SEVP-Regional \& Commercial Banking Director | r 1Q06 | 30 | 30 |  |
| Don Kimble | SEVP-Chief Financial Officer | 3Q04 | 22 | 5 |  |
| Mary Navarro | SEVP-Retail \& Business Banking Director | 1Q06 | 32 | 7 |  |
| Daniel Neumeyer | SEVP-Chief Credit Officer | 3Q09 | 26 | <1 |  |
| Nick Stanutz | SEVP-Dealer Sales Group Director | 2Q06 | 30 | 23 |  |
| Randy Stickler | SEVP-Commercial Real Estate Director | 1Q09 | 28 | $<1$ |  |
| Mark Thompson | SEVP-Strategy \& Segment Performance Director | 2Q09 | 25 | <1 |  |
| Zahid Afzal | EVP-Chief Information Officer | 1Q06 | $25^{(1)}$ | 3 |  |
| Elizabeth Allen | EVP-Dir. of Corporate PR \& Communications | 3Q09 | 30 (1) | <1 |  |
| Dick Cheap | EVP-General Counsel and Secretary | 2Q98 | 11 | 11 |  |
| Shirley Graham | EVP-Human Resources Director | 1Q09 | 23 | 23 |  |
| Eric Sutphin | EVP-Chief Auditor | 3Q04 | 20 | 4 |  |
| Tim Barber | SVP-Credit Administration \& Policy Director | 1Q99 | 20 | 11 |  |
| 敝Muntington | (1) Includes outside of banking |  |  |  | 166 |

## Regional Banking Presidents




## Business Segment Summary



## Business Segment Contribution

| Total Revenue FTE ${ }^{(1)}$ |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (\$MM) | 2009 |  | 2008 |  | Better (Worse) |  |  |
| Retail \& Business Banking |  | 1,393.4 | \$ | 1,348.0 | \$ | 45.4 | 3\% |
| Commercial Banking |  | 303.6 |  | 410.2 |  | (106.5) | -26\% |
| Commercial Real Estate |  | 135.9 |  | 216.0 |  | (80.1) | -37\% |
| AFDS |  | 203.0 |  | 208.7 |  | (5.7) | -3\% |
| PFG |  | 326.2 |  | 333.6 |  | (7.4) | -2\% |
| Treasury/Other ${ }^{(2)}$ |  | 79.2 |  | (257.5) |  | 336.7 | NM |
|  |  | 2,441.4 |  | 2,259.0 | \$ | 182.4 | 8\% |

Net Income (Loss)

## (\$MM)

Retail \& Business Banking
Commercial Banking
Commercial Real Estate
AFDS
PFG
Treasury/Other ${ }^{(2)}$

(1) Fully-taxable equivalent
(2) Includes Frankiin

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## Safe Harbor Disclosures

## Basis of Presentation

## Use of non-GAAP financial measures

This presentation contains GAAP financial measures and non-GAAP financial measures where management believes it to be helpful in understanding Huntington's results of operations or financial position. Where non-GAAP financial measures are used, the comparable GAAP financial measure, as well as the reconciliation to the comparable GAAP financial measure, can be found in the current quarter earnings release, this presentation, in the Quarterly Financial Review supplement to the current quarter eamings release, or the Form $8-K$ related to the filed $1 / 22 / 10$ eamings press release, which can be found on Huntington's website at huntington-ir.com
Annualized data
Certain returns, yields, performance ratios, or quarterly growth rates are presented on an "annualized" basis. This is done for analytical and decision-making purposes to better discern underlying performance trends when compared to full year or year-over-year amounts. For example, loan and deposit growth rates, as well as net charge-off percentages are most often expressed in terms of an annual rate like $8 \%$. As such, a $2 \%$ growth rate for a quarter would represent an annualized $8 \%$ growth rate.
Pre-tax, Pre-provision Income
One non-GAAP performance metric that Management believes is useful in analyzing underlying performance trends, particularly in times of economic stress, is pre-tax, pre-provision income. This is the level of eamings adjusted to exclude the impact of:
-provision expense, which is excluded because its absolute level is elevated and volatile in times of economic stress,
-investment securities gains//osses, which are excluded because in times of economic stress securities market valuations may also become particularly volatile;
-amortization of intangibles expense, which is excluded because return on tangible common equity is a key metric used by Management to gauge performance trends; and
-certain items identified by Management (see Significant Items slide) which Management believes may distort the company's underlying performance trends.

## Basis of Presentation

## Significant Items

From time to time, revenue, expenses, or taxes, are impacted by items judged by Management to be outside of ordinary banking activities and/or by items that, while they may be associated with ordinary banking activities, are so unusually large that their outsized impact is believed by Management at that time to be one-time or short-term in nature. We refer to such items as "Significant Items". Most often, these Significant Items result from factors originating outside the company; e.g., regulatory actions/assessments, windfall gains, changes in accounting principles, one-time tax assessments/refunds, etc. In other cases they may result from Management decisions associated with significant corporate actions out of the ordinary course of business; e.g., merger/restructuring charges, recapitalization actions, goodwill impairment, etc.
Even though certain revenue and expense items are naturally subject to more volatility than others due to changes in market and economic environment conditions, as a general rule volatility alone does not define a Significant Item. For example, changes in the provision for credit losses, gains/Iosses from investment activities, asset valuation writedowns, etc., reflect ordinary banking activities and are, therefore, typically excluded from consideration as a Significant Item.
Management believes the disclosure of "Significant Items" in current and prior period results aids analysts/investors in better understanding corporate performance and trends so that they can ascertain which of such items, if any, they may wish to include/exclude from their analysis of the company's performance; i.e., within the context of determining how that performance differed from their expectations, as well as how, if at all, to adjust their estimates of future performance accordingly. To this end, Management has adopted a practice of listing "Significant Items" in its external disclosure documents (e.g., earnings press releases, investor presentations, Forms 10-Q and 10 K ).
"Significant Items" for any particular period are not intended to be a complete list of items that may materially impact current or future period performance. A number of factors could significantly impact these periods, including those described in Huntington's 2008 Annual Report on Form 10-K and other factors described from time to time in Huntington's other filings with the Securities and Exchange Commission.

## Basis of Presentation

## Fully-taxable equivalent interest income and net interest margin

Income from tax-exempt earning assets is increased by an amount equivalent to the taxes that would have been paid if this income had been taxable at statutory rates. This adjustment puts all earning assets, most notably tax-exempt municipal securities and certain lease assets, on a common basis that facilitates comparison of results to results of competitors.

## Rounding

Please note that columns of data in the following slides may not add due to rounding
Earnings per share equivalent data
Significant income or expense items may be expressed on a per common share basis. This is done for analytical and decision-making purposes to better discem underlying trends in total corporate earnings per share performance excluding the impact of such items. Investors may also find this information helpful in their evaluation of the company's financial performance against published earnings per share consensus amounts, which typically exclude the impact of significant items. Earnings per share equivalents are usually calculated by applying a $35 \%$ effective tax rate to a pre-tax amount to derive an after-tax amount which is divided by the average shares outstanding during the respective reporting period. Occasionally, when the item involves special tax treatment, the after-tax amount is separately disclosed, with this then being the amount used to calculate the earnings per share equivalent.
NM or nm
Percent changes of $100 \%$ or more are typically shown as "nm" or "not meaningful" unless required. Such large percent changes typically reflect the impact of unusual or particularly volatile items within the measured periods Since the primary purpose of showing a percent change is to discern underlying performance trends, such large percent changes are typically "not meaningful" for such trend analysis purposes.

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## Forward Looking Statements

This presentation contains certain forward-looking statements, including certain plans, expectations, goals, projections, and statements, which are subject to numerous assumptions, risks, and uncertainties.

Actual results could differ materially from those contained or implied by such statements for a variety of factors including: (1) deterioration in the loan portfolio could be worse than expected due to a number of factors such as the underlying value of the collateral could prove less valuable than otherwise assumed and assumed cash flows may be worse than expected; (2) changes in economic conditions; (3) movements in interest rates; (4) competitive pressures on product pricing and services; (5) success and timing of other business strategies; (6) extended disruption of vital infrastructure; and (7) the nature, extent, and timing of governmental actions and reforms, including existing and potential future restrictions and limitations imposed in connection with the Troubled Asset Relief Program's voluntary Capital Purchase Plan or otherwise under the Emergency Economic Stabilization Act of 2008.

Additional factors that could cause results to differ materially from those described above can be found in Huntington's 2009 Annual Report on Form 10-K, and documents subsequently filed by Huntington with the Securities and Exchange Commission.

All forward-looking statements included in this presentation are based on information available at the time of the release. Huntington assumes no obligation to update any forward-looking statement.

