## UNITED STATES

## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 8-K

## CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
Date of Report (Date of earliest event reported): November 10, 2009

## HUNTINGTON BANCSHARES INCORPORATED

(Exact name of registrant as specified in its charter)


## Item 7.01 Regulation FD Disclosure.

The attached Analyst Handout contains information that members of Huntington Bancshares Incorporated ("Huntington") management will use from time to time through December 31, 2009, during visits with investors, analysts, and other interested parties to assist their understanding of Huntington. This handout is available in the Investor Relations section of Huntington's web site at www.huntington-ir.com.

The Analyst Handout is attached as Exhibit 99.1 to this report and is incorporated herein by reference.
The Analyst Handout is attached as Exhibit 99.1 and is being furnished, not filed, under item 7.01 of this Form 8-K.
Item 9.01 Financial Statements and Exhibits.
(d) Exhibits.

The following exhibit is being furnished herewith:
Exhibit 99.1 - Analyst Handout

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

## HUNTINGTON BANCSHARES INCORPORATED

Date: November 10, 2009
By: $/ s /$ Donald R. Kimble
Donald R. Kimble,
Sr. Executive Vice President and Chief Financial Officer

Exhibit No. Description
Exhibit 99.1

Analyst Handout

## 2009 Fourth Quarter Investor Handout

November 9, 2009

## 掃Huntington

## Table of Contents

| Overview Discussion | 3 | Home equity loans and lines | 86 |
| :---: | :---: | :---: | :---: |
| 2009 Third Quarter Overview | 8 | Residential mortgages | 94 |
| Quarterly Financial Review | 12 | Other consumer loans | 104 |
| Significant items impacting comparisons | 14 | Franklin Credit Relationship | 106 |
| Significant items impacting comparisons | 14 | Credit Quality Review | 108 |
| Income Statement | 15 | Credit Quality Metrics | 111 |
| Pre-tax, pre-provision income | 16 | Net Charge-offs | 112 |
| Net interest margin | 17 | NALs, NPAs, \& ARLs | 114 |
| Noninterest income | 20 | ALLL, AULC, ACL | 118 |
| Noninterest expense | 23 | Non-Franklin Reconciliations | 120 |
| Efficiency Ratio / Operating leverage | 26 | Deposits \& Other Funding | 129 |
| Balance Sheet | 28 | Deposit trends | 129 131 |
| Investment Securities | 31 | Other funding | 134 |
| Loan Portfolio Overview | 39 | Funding assessment | 135 |
| Credit exposure composition | 40 | Illustrative Internal SCAP Analysis | 136 |
| Loan \& lease trends | 42 | Capital | 144 |
| Commercial loans | 45 | Capital actions | 146 |
| Commercial \& industrial | 50 | Franchise | 150 |
| Commercial real estate | 58 | Franchise | 150 |
| Consumer loans and leases | 71 | Organization | 154 |
| Automobile loans and leases | 76 | Business Segment Summary | 159 |
| Residential real estate loans | 83 | Safe Harbor Disclosures | 162 |
| IHMUnkington |  |  |  |

## Overview Discussion

## 滞Huntingtion

## 2009 Third Quarter Highlights

- \$166.2 million reported net loss or \$(0.33) EPS
- \$237.1 million pre-tax, pre-provision income ${ }^{(1)}$, up $\$ 7.8$ million, or 3\%, linked-quarter
- $3.20 \%$ net interest margin, up 10 bps linked-quarter
- Significantly strengthened capital
- $\$ 587.3$ million of capital issuances during the third quarter
- $6.46 \%$ tangible common equity ratio, up 78 bps linked-quarter
- $13.04 \%$ and $16.23 \%$ Tier 1 and Total risk-based capital ratios, respectively, up 119 bps and 129 bps, respectively, linked-quarter
- Strengthened liquidity position
- $10 \%$ annualized linked-quarter growth in average total core deposits
- $94 \%$ period end loan-to-deposit ratio, improved from 98\% at June 30, 2009
- $\$ 1.3$ billion increase in average investment securities


## 2009 Third Quarter Highlights

- Credit actions contributed to higher residential mortgage net chargeoffs, commercial loan nonaccruals, and provision for credit losses
- Over 55\% of newly identified nonaccrual commercial loans were <30 DPD
- $2.90 \%$ period end allowance for credit losses, up 39 bps linked-quarter as LLP exceeded NCOs by $\$ 119.2$ million, or $33 \%$
- Continued to build board and management team
- William R. Robertson, Board of Directors
- Daniel J. Neumeyer, SEVP \& Chief Credit Officer
- Elizabeth Heller Allen, EVP \& Director of Corporate Public Relations \& Communications
- David Hammer, Pittsburgh Region President
- William C. Shivers, Akron/Canton Region President
- 10/2 - Acquired approximately $\$ 400$ million in deposits from Warren Bank, located in Macomb County, Michigan, via an FDIC-related transaction
- 10/20 - Ranked \#1 SBA lender in Ohio, Indiana, Michigan and West Virginia ${ }^{(1)}$
匑 Huntington
(1) Source: U.S. Small Business Administration; $\mathrm{OH} \& \mathrm{WV}=$ \#1 in number and amount of SBA loans; IN \& MI = \#1 in number of SBA loans


## 2009 Fourth Quarter Outlook

- No significant economic turnaround expected by year-end
- Net charge-offs, provision expense, and loan loss reserves are expected to remain elevated, reflecting our continued efforts to aggressively address problem loan identification, recognition, and resolution
- Net interest margin is expected to be flat to slightly improving from the 3Q09 level
- Continued growth in core deposits
- Loans expected to decline modestly... reduced CRE, weak economy, net charge-offs
- Mixed fee income... mortgage banking income is expected to be lower than in the first half... deposit service charges and other fees are expected to return to seasonally elevated levels
- Expenses will continue to be well-controlled


## Important Messages

- All of our actions are focused on returning Huntington to profitable performance as soon as possible
- Making progress on improving pre-tax, pre-provision performance
- Continuing to make progress in lowering loan portfolio risk profile
- We will continue to seek prudent opportunities to accelerate the resolution of problem credits
- Sufficient capital to weather a stressed economic scenario
- Liquidity is very strong
- Continuing to strengthen management team and depth of expertise at all levels
- Strategic plan development is already impacting decisions as we shift to offense

We are getting stronger every day
瀶Huntıngton

# 2009 Third Quarter <br> Overview 

3Q09 Earnings Summary

|  | After-tax | EPS |
| :---: | :---: | :---: |
| Net loss | \$(166.2) MM |  |
| Net loss applicable to common shares | \$(195.4) MM | \$(0.33) |
| Significant Items | Favorable/(Unfavorable) |  |
|  | Earnings ${ }^{(1)}$ | EPS ${ }^{(2)}$ |
| None | \$ -- | \$ -- |
| (1) Impact on GAAP earnings; pre-tax unless otherwise noted <br> (2) After tax; EPS reflected on a fully diluted basis |  |  |
| 殿Huntıngton |  |  |

## Pre-tax, Pre-provision Income ${ }^{(1)}$

| (in millions) | 2009 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Third Quarter |  | Second <br> Quarter |  |
| (Loss) Income Before Income Taxes | \$ | (257.4) | \$ | (137.8) |
| Add: Provision for credit losses |  | 475.1 |  | 413.7 |
| Less: Securities gains (losses) |  | (2.4) |  | (7.3) |
| Add: Amortization of intangibles |  | 17.0 |  | 17.1 |
| Less: Significant ${ }^{(5)}$ items |  |  |  |  |
| Gain on the redemption of junior subordinated debt |  | - |  | 67.4 |
| Goodwill impairment |  | - |  | (4.2) |
| Gain related to Visa ${ }^{6}$ stock |  | - |  | 31.4 |
| FDIC special assessment |  | - |  | (23.6) |
| Pre-tax, Pre-provision Income ${ }^{(1)}$ | \$ | 237.1 | \$ | 229.3 |
| LQ Change - Amount <br> LQ Change - Percent | \$ | $\begin{gathered} 7.8 \\ 3.4 \% \end{gathered}$ | \$ | $\begin{array}{r} 4.7 \\ 2.1 \% \end{array}$ |
| \$7.8 MM Linked-Quarter Increase Reflected: |  |  |  | tter/(Worse) |
| - Higher net interest income |  |  |  | \$12.9 MM |
| - Higher service charges on deposits |  |  |  | 5.5 |
| - Higher electronic banking income |  |  |  | 3.5 |
| - Lower mortgage banking income |  |  |  | (9.4) |
| - Higher OREO and foreclosure expense |  |  |  | (12.4) |
| - All other |  |  |  | 7.7 |

## Quarterly Performance Highlights



# 2009 - 2008 Quarterly Financial Review 

## Quarterly Earnings

| (\$MM) | 3Q09 | 2Q09 |  | 3Q08 | Change Better (Worse) vs. |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | $\begin{aligned} & \text { 2Q09 } \\ & \text { Amt. } \end{aligned}$ |  | 3Q08 |  |
|  |  |  |  | Amt. | Pct. |
| Net interest income | \$ 362.8 | \$ | 349.9 |  |  | \$ 388.6 | \$ | 12.9 | \$ (25.8) | (7) \% |
| Provision | (475.1) |  | (413.7) | (125.4) |  | (61.4) | (349.7) | NM |
| Noninterest income | 256.1 |  | 265.9 | 167.9 |  | (9.9) | 88.2 | 53 |
| Noninterest expense | (401.1) |  | (340.0) | (339.0) |  | (61.1) | (62.1) | (18) |
| Pre-tax income/(loss) | (257.4) |  | (137.8) | 92.1 |  | (119.5) | (349.5) | NM |
| Net Income/(loss) | \$(166.2) | \$ | (125.1) | \$ 75.1 |  | (41.1) | \$(241.3) | NM |
| EPS | \$ (0.33) | \$ | (0.40) | \$ 0.17 |  | 0.07 | \$ (0.50) | NM \% |
| NM - not meaningful |  |  |  |  |  |  |  |  |
| 概Huntington |  |  |  |  |  |  |  | 13 |

## Significant Items ${ }^{(1)}$ Impacting Financial Performance Comparisons - Reconciliation

## 2009-2008 Quarterly

| (in milions, except per share amounts) | 3909 |  |  |  | 2009 |  |  |  | 1009 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Aftertax | EPS |  | Aftertax |  | EPS |  | Atertax | EPS |  |  |
| Net loss | \$ (166.190) |  |  |  | \$ (125.095) |  |  |  | (2,433.207) |  |  |  |
| Net (loss) applicable to common shares | \$ | (195.413) | \$ (0.33) |  | \$ (182.546) | \$ | (0.40) |  | (2,492.000) | \$ (6.79) |  |  |
| Significant items - favorable (unfavorable) impact |  | Eamings (1) | EPS |  | Eamings (1) |  | EPS |  | Eamings (1) | EPS |  |  |
| Goodwill impairment |  | - | - |  | (4.231) |  | (0.01) |  | (2.602.713) | (7.09) |  |  |
| Preferred steck comersion deemed dividend |  | - | - |  | - |  | (0.06) |  | - | (0.08) |  |  |
| Franklin relationship restructuring (ater-tax) |  | - | - |  | - |  | - |  | 159.895 | 0.44 |  |  |
| Gain related to Visa ${ }^{\text {a }}$ stock |  | - | - |  | 31.362 |  | 0.04 |  | - | . |  |  |
| Gain on the redemption of junior subordinated debt |  | - | - |  | 67.409 |  | 0.10 |  | - | - |  |  |
| FDIC special assessment |  | $\bullet$ | $\cdot$ |  | (23.555) |  | (0.03) |  | - | - |  |  |
|  | $4 \mathrm{Q08}$ |  |  |  | 3008 |  |  |  | 2 Q 08 |  | 1008 |  |
|  | After-tax |  | EPS |  | Aftertax | EPS |  |  | Ater-tax | EPS | Ater-tax | EPS |
| Net (loss) income |  | (417.289) |  |  | \$ 75.063 |  |  |  | 101.352 |  | \$ 127.068 |  |
| Net (loss) income applicable to common shares |  | (440.447) | \$ (1.20) |  | \$ 62.972 |  | 0.17 |  | 90.201 | \$ 0.25 | \$ 127.068 | \$ 0.35 |
| Significant items - favorable (unfaworable) impact: |  | Earnings (1) | EPS |  | Eamings (1) |  | EPS |  | Eamings (1) | EPS | Eamings (1) | EPS |
| Gain related to Visa / MasterCard ${ }^{6}$ stock |  | - | - |  | - |  | - |  | - | - | 25.087 | 0.04 |
| Visa ${ }^{\text {* }}$ anti-tust indemnifcation |  | 4.560 | 0.01 |  | - |  | - |  | - | - | 12.435 | 0.02 |
| Merger / restructuring costs |  | . | . |  | - |  | - |  | (14.552) | (0.03) | (7.278) | (0.01) |
| Gain on the extinguishment of debs |  | - | - |  | 21.364 |  | 0.04 |  | - | . | - | . |
| Visa ${ }^{\text {a }}$ related defered tax valuation allowance beneft (provision) ${ }^{\text {al }}$ |  | (2.893) | (0.01) |  | (3.742) |  | (0.01) |  | 3.435 | 0.01 | 11.092 | 0.03 |
| (1) Pre-tax uniess otherwise noted |  |  |  |  |  |  |  |  |  |  |  |  |
| (2) Atter-tax; EPS refected on a fully diluted basis |  |  |  |  |  |  |  |  |  |  |  |  |
| 慣Huntingion |  |  |  |  |  |  |  |  |  |  |  | 14 |

## Income Statement

## 滞Huntington

## Pre-tax, Pre-provision Income - Reconciliation ${ }^{(1)}$

| (in millions) | 2009 |  |  |  |  |  | 2008 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Third Quarter |  | Second Quarter |  | First Quarter |  | Fourth <br> Quarter |  | Third <br> Quarter |  |
| (Loss) Income Before Income Taxes | \$ | (257.4) | \$ | (137.8) | \$ | $(2,685.0)$ | \$ | (669.2) | \$ | 92.1 |
| Add: Provision for credit losses |  | 475.1 |  | 413.7 |  | 291.8 |  | 722.6 |  | 125.4 |
| Less: Securities gains (losses) |  | (2.4) |  | (7.3) |  | 2.1 |  | (127.1) |  | (73.8) |
| Add: Amortization of intangibles |  | 17.0 |  | 17.1 |  | 17.1 |  | 19.2 |  | 19.5 |
| Less: Significant ${ }^{(1)}$ items |  |  |  |  |  |  |  |  |  |  |
| Gain on the redemption of junior subordinated debt |  | - |  | 67.4 |  | - |  | - |  | - |
| Goodwill impairment |  | - |  | (4.2) |  | $(2,602.7)$ |  | - |  | - |
| Gain related to Visa ${ }^{\text {® }}$ stock |  | - |  | 31.4 |  | - |  | - |  | - |
| FDIC special assessment |  | - |  | (23.6) |  | - |  | - |  | - |
| Gain on the extinguishment of debt |  | - |  | - |  | - |  | - |  | 21.4 |
| Visa ${ }^{\text {® }}$ anti-trust indemnification |  | - |  | - |  | - |  | 4.6 |  | - |
| Pre-tax, Pre-provision Income ${ }^{(1)}$ | \$ | 237.1 | \$ | 229.3 | \$ | 224.6 | \$ | 195.1 | \$ | 289.4 |
| LQ Change - Amount | \$ | 7.8 | \$ | 4.7 | \$ | 29.5 | \$ | (94.3) | \$ | 38.2 |
| LQ Change - Percent |  | 3.4\% |  | 2.1\% |  | 15.1\% |  | -32.6\% |  | 15.2\% |
| ${ }^{(1)}$ See Basis of Presentation for definition |  |  |  |  |  |  |  |  |  |  |
| 教Muntington |  |  |  |  |  |  |  |  |  | 16 |

Net Interest Income \& Margin Trends ${ }^{(1)}$

## Net Interest Income (FTE) Net Interest Margin (FTE)




## Managing Interest Rate Risk

## Net Interest Income at Risk ${ }^{(1)}$

Forward Curve +2\%, -2\%, \& -1\% Gradual Change in Rates

(1) Estimated impact on annualized net interest income over the next 12-month period assuming a gradual change in rates over the next 12 -month period above and beyond any rate change already implied in the current yield curve.

Huntington

## Noninterest Income Trends

## Linked Quarter

| (in millions) | Third Quarter 2009 |  | Second <br> Quarter <br> 2009 |  | Change |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount | \% |
| Noninterest Income |  |  |  |  |  |  |  |
| Service charges on deposit accounts | \$ | 80.8 |  |  | \$ | 75.4 | \$ | 5.5 | 7 \% |
| Brokerage and insurance income |  | 34.0 |  | 32.1 |  | 1.9 | 6 |
| Trust services |  | 25.8 |  | 25.7 |  | 0.1 | 0 |
| Electronic banking income |  | 28.0 |  | 24.5 |  | 3.5 | 14 |
| Bank owned life insurance income |  | 13.6 |  | 14.3 |  | (0.6) | (4) |
| Automobile operating lease income |  | 12.8 |  | 13.1 |  | (0.3) | (2) |
| Mortgage banking income |  | 21.4 |  | 30.8 |  | (9.4) | (30) |
| Securities losses |  | (2.4) |  | (7.3) |  | 5.0 | 68 |
| Other income |  | 41.9 |  | 57.5 |  | (15.6) | (27) |
| Total noninterest income | \$ | 256.1 | \$ | 265.9 | \$ | (9.9) | (4) \% |

Huntington

## Noninterest Income Trends

## Prior-year Quarter

| (in millions) | Third Quarter |  |  |  | Change |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  | 2008 |  | Amount |  | \% |  |
| Noninterest Income |  |  |  |  |  |  |  |  |
| Service charges on deposit accounts | \$ | 80.8 | \$ | 80.5 | \$ | 0.3 | 0 | \% |
| Brokerage and insurance income |  | 34.0 |  | 34.3 |  | (0.3) | (1) |  |
| Trust services |  | 25.8 |  | 31.0 |  | (5.1) | (17) |  |
| Electronic banking income |  | 28.0 |  | 23.4 |  | 4.6 | 19 |  |
| Bank owned life insurance income |  | 13.6 |  | 13.3 |  | 0.3 | 2 |  |
| Automobile operating lease income |  | 12.8 |  | 11.5 |  | 1.3 | 11 |  |
| Mortgage banking income |  | 21.4 |  | 10.3 |  | 11.1 | NM |  |
| Securities losses |  | (2.4) |  | (73.8) |  | 71.4 | 97 |  |
| Other income |  | 41.9 |  | 37.3 |  | 4.6 | 12 |  |
| Total noninterest income | \$ | 256.1 | \$ | 167.9 | \$ | 88.2 | 53 | \% |

Huntington

## Mortgage Banking Income

(\$MM)
Origination \& secondary marketing
Servicing fees
Amortization of capitalized servicing
Other mortgage banking income
Sub-total
MSR recovery
Net trading gains (losses)
Total

Investor servicing portfolio ${ }^{(1)}(\$ B)$
Weighted average coupon
Originations (\$B)
Mortgage servicing rights ${ }^{(1)}$
MSR \% of investor servicing portfolio ${ }^{(1)}$
(1) End-of-period

憎Huntington

Noninterest Expense Trends

## Linked Quarter

| (in millions) |  | Second |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Quarter | Quarter 2009 | Change |  |
|  | 2009 |  | Amount | \% |

Noninterest Expense

| Personnel costs | \$ | 172.2 | \$ | 171.7 | \$ | 0.4 | 0 \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Outside data processing and other services |  | 38.0 |  | 39.3 |  | (1.3) | (3) |
| Net occupancy |  | 25.4 |  | 24.4 |  | 1.0 | 4 |
| OREO and foreclosure expense |  | 39.0 |  | 26.5 |  | 12.4 | 47 |
| Equipment |  | 21.0 |  | 21.3 |  | (0.3) | (1) |
| Amortization of intangibles |  | 17.0 |  | 17.1 |  | (0.1) | (1) |
| Professional services |  | 18.1 |  | 16.7 |  | 1.5 | 9 |
| Marketing |  | 8.3 |  | 7.5 |  | 0.8 | 10 |
| Automobile operating lease expense |  | 10.6 |  | 11.4 |  | (0.8) | (7) |
| Telecommunications |  | 5.9 |  | 6.1 |  | (0.2) | (3) |
| Printing and supplies |  | 4.0 |  | 4.2 |  | (0.2) | (5) |
| Goodwill impairment |  | - |  | 4.2 |  | (4.2) | NM |
| Other expense |  | 41.8 |  | (10.4) |  | 52.2 | NM |
| Total noninterest expense | \$ | 401.1 | \$ | 340.0 | \$ | 61.1 | 18 \% |

Huntington

## Noninterest Expense Trends

## Prior-year Quarter

| (in millions) | Third Quarter |  |  |  | Change |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  | 2008 |  | Amount |  | \% |  |
| Noninterest Expense |  |  |  |  |  |  |  |  |
| Personnel costs | \$ | 172.2 | \$ | 184.8 | \$ | (12.7) | (7) | \% |
| Outside data processing and other services |  | 38.0 |  | 32.4 |  | 5.6 | 17 |  |
| Net occupancy |  | 25.4 |  | 25.2 |  | 0.2 | 1 |  |
| OREO and foreclosure expense |  | 39.0 |  | 9.1 |  | 29.9 | NM |  |
| Equipment |  | 21.0 |  | 22.1 |  | (1.1) | (5) |  |
| Amortization of intangibles |  | 17.0 |  | 19.5 |  | (2.5) | (13) |  |
| Professional services |  | 18.1 |  | 12.2 |  | 5.9 | 48 |  |
| Marketing |  | 8.3 |  | 7.0 |  | 1.2 | 17 |  |
| Automobile operating lease expense |  | 10.6 |  | 9.1 |  | 1.5 | 16 |  |
| Telecommunications |  | 5.9 |  | 6.0 |  | (0.1) | (2) |  |
| Printing and supplies |  | 4.0 |  | 4.3 |  | (0.4) | (8) |  |
| Other expense |  | 41.8 |  | 7.2 |  | 34.6 | NM |  |
| Total noninterest expense | \$ | 401.1 | \$ | 339.0 | \$ | 62.1 | 18 | \% |
| 晚Muntington |  |  |  |  |  |  |  | 24 |

Noninterest Expense Trends


## Efficiency Ratio Trends



## Operating Leverage \& Efficiency Ratio Trends

| (5 MMO | 3009 |  | 2009 |  | 1009 |  | 4008 |  | 3008 |  | 2008 |  | 1008 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total revenue - FTE - reported | \$ | 623.048 | \$ | 617,060 | 5 | 580.189 | \$ | 447,105 | \$ | 561.94 | \$ | 631.920 | \$ | 618.078 |
| Change \% - Yoy- reported |  | -1.4\% |  | 2.4\% |  | 3.8\% |  | .27.9\% |  | .9.4\% |  | 52.7\% |  | 52.7\% |
| Change \%-LQ-reported |  | 7.43\% |  | 6.4\% |  | 3.2\% |  | .29.2\% |  | -11.1\% |  | 2.2\% |  | 10.6\% |
| Auto operating lease expense |  | (10.859) |  | (11.400) |  | (10.931) |  | (10.483) |  | (9.093) |  | (7.200) |  | (4.506) |
| Securties (gains) losses - other |  | 2.374 |  | 7.340 |  | (2.067) |  | - |  | 73.790 |  | (2.073) |  | (4.533) |
| Adjustment items (1): |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Gain on sale of Visab / MasterCardo stock |  | . |  | (31.362) |  | - |  | - |  | . |  | - |  | (25.087) |
| Total revenue - FTE - adjusted | \$ | 614.833 | \$ | 581.678 | \$ | 567.262 | \$ | 436.051 | \$ | 626.437 | \$ | 623.197 | \$ | 584.585 |
| Change \% - YOY- adjusted |  | -1.3\% |  | 6.7\% |  | 1.8\% |  | 29.5\% |  | 0.9\% |  | 50.9\% |  | 45.2\% |
| Change\% - LQ-adjusted |  | $8.4 \%$ |  | 2.5\% |  | 9.4\% |  | .30.0\% |  | 0.5\% |  | 6.6\% |  | 4.9\% |
| Total nonimerest expense - reported | 8 | 401.097 | 8 | 339.982 | 5 | 2.069.769 | \$ | 390.094 | 5 | 238. 506 | \$ | 377.803 | 5 | 370.451 |
| Change \% - Yoy- reported |  | $6.2 \times 8$ |  | -10.0\% |  | 575.6\% |  | 1.2\% |  | -12.1\% |  | 54.4\% |  | 53.0\% |
| Change \$\%-LQ-reported |  | . $86.5 \times$ |  | 88.6\% |  | 776.0\% |  | 3.3\% |  | -10.3\% |  | 2.0\% |  | -15.7\% |
| Auto cperating lease expense |  | (10.589) |  | (11.400) |  | (10.931) |  | (10.483) |  | (9.093) |  | (7.200) |  | (4.506) |
| Amorization of intangbles and gocosill impaimeen |  | (16.995) |  | (21.348) |  | (2.619.848) |  | (19.187) |  | (19.463) |  | (19.327) |  | (18.917) |
| AGustmeet items (1): |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Gain on sale of junior subordinated detk |  | - |  | 67.409 |  | - |  | - |  | - |  | - |  | - |
| Mergerreelased integration costs |  | - |  | - |  | - |  | - |  | - |  | (14.552) |  | (7.067) |
| FDIC special assessment |  | - |  | (23.555) |  | - |  | - |  | - |  | - |  | - |
| Visa indemeification |  | . |  | - |  | - |  | 4.560 |  | . |  | - |  | 12.435 |
| Total nonintecest expense - adusted | \$ | 373.513 | \$ | 351.088 | \$ | 338.990 | \$ | 354.984 | \$ | 310.440 | \$ | 336.724 | \$ | 352.426 |
| Change \% - YOY- asjusted |  | 10.9\% |  | 4.3\% |  | -2.6\% |  | 9.6\% |  | 6.8\% |  | 44.1\% |  | 43.4\% |
| Change \% - LQ - adjusted |  | 10.2\% |  | 3.6\% |  | 9.2\% |  | 8.4\% |  | 7.8\% |  | -4.5\% |  | 1.2\% |
| Operating leverage - Yoy -repoted |  | -7,6\% |  | 7.7\% |  | .571.8\% |  | -29.1\% |  | 2.7\% |  | -1.7\% |  | -0.4\% |
| Operating leverage - LQ - repoted |  | 93.95 |  | 94.9\% |  | -772.8\% |  | .32.5\% |  | -0.8\% |  | 0.3\% |  | 26.3\% |
| Operating leverage - YOY - adjusted |  | -12.2\% |  | -10.9\% |  | 4.4\% |  | 39.4\% |  | 7.7\% |  | 6.9\% |  | 32\% |
| Operating leverage - LQ - adjusted |  | -1.8\% |  | -1.0\% |  | -18.6\% |  | 38.4\% |  | 8.3\% |  | 11.1\% |  | 3.7\% |
| Efficiency ratio - reported (2) |  | 61.48. |  | 51.0\% |  | 60.5\% |  | 64.6\% |  | 50.3\% |  | 56.9\% |  | 57.0\% |
| Efloinncy ratio - açusted (3) |  | 60.8\% |  | 60.4\% |  | 59.8\% |  | 83.7\% |  | 49.6\% |  | 54.0\% |  | 60.3\% |

(1) Items wewed as not part of regular business activites: see Basis of Presertation in Eamings Press Release for a bull discuassion
(2) Nowint. exp. - amort. of intangbles / FTE revenue - securities gains (losses)
(3) Nonint. exp adj. / FTE revenup asj.

## Balance Sheet

## 相Huntington

Balance Sheet - Assets

|  | 2009 |  | 2008 |  |  |  | Change September ${ }^{109} \mathbf{~ v s .}{ }^{\circ} 08$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |
| (in millions) | September 30, |  | December 31, |  | September 30, |  | Amount |  | Percent |
| Assets |  |  |  |  |  |  |  |  |  |
| Cash and due from banks | \$ | 1,882 | \$ | 807 | \$ | 901 | \$ | 981 | 108.8\% |
| Federal funds sold and securities purchased under resale agreements |  | - |  | 38 |  | 270 |  | (270) | -100.0\% |
| Interest bearing deposits in banks |  | 398 |  | 293 |  | 298 |  | 100 | 33.4\% |
| Trading account securities |  | 121 |  | 89 |  | 998 |  | (877) | -87.8\% |
| Loans held for sale |  | 531 |  | 390 |  | 287 |  | 244 | 85.1\% |
| Irvestment securities |  | 8,503 |  | 4,394 |  | 4,565 |  | 3,938 | 86.3\% |
| Loans and leases: |  |  |  |  |  |  |  |  |  |
| Commercial and industrial loans and leases |  | 12,547 |  | 13,541 |  | 13,638 |  | $(1,091)$ | -8.0\% |
| Commercial real estate loans |  | 8,715 |  | 10,088 |  | 9,907 |  | $(1,192)$ | -12.0\% |
| Total Commercial |  | 21,262 |  | 23,639 |  | 23,545 |  | $(2,283)$ | -9.7\% |
| Automobile loans |  | 2,939 |  | 3,901 |  | 3,918 |  | (979) | -25.0\% |
| Automobile leases |  | 309 |  | 563 |  | 698 |  | (389) | -55.7\% |
| Home equity loans |  | 7,576 |  | 7,556 |  | 7,497 |  | 79 | 1.1\% |
| Residential mortgage loans |  | 4,468 |  | 4,761 |  | 4,854 |  | (386) | -8.0\% |
| Other consumer loans |  | 750 |  | 672 |  | 680 |  | 70 | 10.3\% |
| Total Consumer |  | 16,042 |  | 17,453 |  | 17,647 |  | $(1,605)$ | -9.1\% |
| Loans and leases |  | 37,304 |  | 41,092 |  | 41,192 |  | $(3,888)$ | -9.4\% |
| Allowance for loan and lease losses |  | $(1,032)$ |  | (900) |  | (721) |  | (311) | 43.2\% |
| Net loans and leases |  | 36,272 |  | 40,192 |  | 40,471 |  | $(4,199)$ | -10.4\% |
| Bank owned life insurance |  | 1,402 |  | 1,364 |  | 1,353 |  | 49 | 3.6\% |
| Premises and equipment |  | 496 |  | 520 |  | 528 |  | (32) | -6.0\% |
| Goodwill |  | 444 |  | 3,055 |  | 3,056 |  | $(2,613)$ | -85.5\% |
| Other intangible assets |  | 303 |  | 357 |  | 376 |  | (73) | -19.5\% |
| Accrued income and other assets |  | 2,160 |  | 2,884 |  | 1,557 |  | 603 | 38.8\% |
| Total assets | \$ | 52,513 | \$ | 54,353 | \$ | 54,661 | \$ | $(2,148)$ | -3.9\% |

Balance Sheet - Liabilities \& Shareholders' Equity


## Investment Securities

## 滞Huntington

## Investment Securities

## Average Balances $\quad$ \% of Average Earning Assets



幅 Huntıngton

AFS Securities Overview - 9/30/09
(SMM)

US Treasury
Agency (Debt, P/T, \& CMO's)
TLGP Debt

| Fair Value |  | Average Credit Rating of Fair Value Amount ${ }^{(2)}$ |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | AAA |  | AA +/- |  | A +/- |  | BBB +/- |  | <BBB. |  | Not Rated |  |
| \$ | 151 | \$ | 151 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
|  | 6,123 |  | 6,068 |  | 55 |  | - |  | - |  | - |  | - |
|  | 313 |  | 313 |  | - |  | - |  | - |  | - |  | - |

## Asset Backed

| Alt-A mortgage-backed securities | 166 | 21 | 26 | - | - | 118 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Auto loan backed securities | 326 | 185 | 44 | 48 | 49 | - |
| Pooled-trust-preferred securities ${ }^{(1)}$ | 118 | - | 26 | - | 29 | 63 |

(1) Primarily trust preferred for banks/insurance companies
(2) Credit ratings reflect the lowest current rating assigned by a nationally recognized credit rating agency.

Huntington

## Investment Securities Trends

Linked Quarter - EOP

| (in millions) | Third Quarter 2009 |  | Second Quarter 2009 |  | Change |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount | \% |
| U.S. Treasury \& agency debt | \$ | 2,993 |  |  | \$ | 2,360 | \$ | 633 | 26.8 \% |
| Agency CMOs |  | 2,494 |  | 1,025 |  | 1,469 | 143.3 |
| Agency MBS |  | 1,100 |  | 846 |  | 254 | 30.0 |
| Auto and student loan ABS |  | 486 |  | 134 |  | 352 | NM |
| Non agency MBS |  | 641 |  | 785 |  | (144) | (18.3) |
| Munis |  | 138 |  | 125 |  | 13 | 10.4 |
| Pooled trust preferred |  | 118 |  | 129 |  | (11) | (8.5) |
| Other |  | 533 |  | 531 |  | 2 | 0.4 |
| Total securities available for sale | \$ | 8,503 | \$ | 5,935 | \$ | 2,568 | 43.3 \% |

- Treasury/Agency debt with final maturities of two years or less
- Agency CMOs with average maturities of three years or less


## Investment Portfolio Performance

- Portfolio is growing reflecting liquidity build
- Investing primarily in AAA rated agencies
- Three areas of the investment portfolio have produced all of our OTTI with most of the mark recorded through OCI

| September 30, 2009 | Par Value | Book Value | Market Value |  | OCl |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Alt-A mortgage-backed | \$231 MM | \$186 MM | \$166 MM | \$ | (20) MM |
| Trust preferred | 297 | 253 | 118 |  | (135) |
| Prime CMOs | 571 | 562 | 475 |  | (87) |
| Total | \$1,099 MM | \$1,001 MM | \$759 MM |  | 242) MM |
| The primary difference between the Par Value and Book Value is the previously recognized impairment |  |  |  |  |  |

- Any further impairment charges are limited to expected credit losses

Investment Securities - Assessment ${ }^{(1)}$

|  | Par Value | Book Value | Market Value | OCl |
| :---: | :---: | :---: | :---: | :---: |
| Alt-A mortgage backed | \$231 MM | \$186 MM | \$166 MM | \$(20) MM |
| - Purchased 2006 |  |  | \% to Par Value | 72\% |
| - 13 securities - senior tranche |  |  |  |  |
| - 10/1 ARMs or 15/30 year fixed; no option ARMs |  |  |  |  |
| - Cash flow analysis performed monthly to test for OTTI with third-party validation |  |  |  |  |


| Trust preferred | 297 | 253 | 118 |
| :--- | :---: | :---: | :---: |
| - Purchased $2003-2005$ | $\%$ to Par Value | $40 \%$ | (135) |
| -16 pools with 480 separate issues |  |  |  |
| $-87 \%=1^{\text {st }} / 2^{\text {nd }}$ tier bank trust preferred securities with no REIT trust preferreds |  |  |  |
| - Cash flow analysis performed quarterly to test for OTTI with third-party validation |  |  |  |


| Prime CMOs | 571 | 562 | 475 | (87) |
| :--- | :---: | :---: | :---: | :---: |
| - Purchased 4Q03-4Q07 |  | \% to Par Value | $83 \%$ |  |
| - 31 securities |  |  |  |  |
| - Cash flow analysis performed monthly to test for |  |  |  |  |

Total $\quad \$ 1,099 \mathrm{MM} \quad \$ 1,001 \mathrm{MM} \quad \$ 759 \mathrm{MM} \quad \$(242) \mathrm{MM}$
(1) $9 / 30 / 09$

OCl - accumulated other comprehensive income; pre-tax OTTI - other-than-temporary impairment

Huntington

Available for Sale Securities Mix


Investment Securities - Credit Quality ${ }^{(1)}$


Huntington
(1) Percent calculation excludes FRB/FHLB stock required to be held by regulation

## Loan Portfolio Overview

模Huntington

Credit Exposure Composition

| (\$B) | 9/30/09 |  | 12/31/08 |  | 12/31/07 |  | 12/31/06 |  | 12/31/05 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amt | Pct | Amt | Pct | Amt | Pct | Amt | Pct | Amt | Pct |
| Commercial \& industrial | \$12.5 | 33 \% | \$13.5 | 33 \% | \$13.1 | 33 \% | \$7.8 | $30 \%$ | \$6.8 | 28 \% |
| Commercial real estate | 8.7 | 23 | 10.1 | 24 | 9.2 | 23 | 4.5 | 17 | 4.0 | 16 |
| Total commercial | 21.3 | 56 | 23.6 | 58 | 22.3 | 56 | 12.4 | 47 | 10.8 | 44 |
| Auto loans | 2.9 | 8 | 3.9 | 10 | 3.1 | 8 | 2.1 | 8 | 2.0 | 8 |
| Auto direct finance leases | 0.3 | 1 | 0.6 | 1 | 1.2 | 3 | 1.8 | 7 | 2.3 | 9 |
| Home equity | 7.6 | 20 | 7.6 | 18 | 7.3 | 18 | 4.9 | 19 | 4.8 | 19 |
| Residential real estate | 4.5 | 12 | 4.8 | 12 | 5.4 | 14 | 4.5 | 17 | 4.2 | 17 |
| Other consumer | 0.7 | 2 | 0.7 | 2 | 0.7 | 2 | 0.4 | 2 | 0.4 | 1 |
| Total consumer | 16.0 | 43 | 17.5 | 42 | 17.7 | 44 | 13.8 | 53 | 13.6 | 55 |
| Total loans \& leases | 37.3 | 99 | 41.1 | 100 | 40.1 | 100 | 26.2 | 100 | 24.5 | 99 |
| Auto operating leases | 0.2 | 1 | 0.2 | -- | 0.1 | - | -- | - | 0.2 | 1 |
| Total credit exposure | \$37.5 | 100 \% | \$41.3 | $100 \%$ | \$40.1 | $100 \%$ | \$26.2 | $100 \%$ | \$24.7 | $100 \%$ |
| 教M Huntinglon |  |  |  |  |  |  |  |  |  |  |

## Credit Portfolio Overview

EOP Outstandings - $\$ 37.3$ Billion ${ }^{(1)}$
By State


慓 Huntington

## Loan and Lease Trends

## Linked Quarter - Average

| (in billions) | Third Quarter 2009 |  | Second <br> Quarter $2009$ |  | Change |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount | \% |
| Average Loans and Leases |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 12.9 |  |  | \$ | 13.5 | \$ | (0.6) | (4) \% |
| Commercial real estate |  | 8.9 |  | 9.2 |  | (0.3) | (3) |
| Total commercial | \$ | 21.8 | \$ | 22.7 | \$ | (0.9) | (4) \% |
| Automobile loans and leases |  | 3.2 |  | 3.3 |  | (0.1) | (2) |
| Home equity |  | 7.6 |  | 7.6 |  | (0.1) | (1) |
| Residential mortgage |  | 4.5 |  | 4.7 |  | (0.2) | (4) |
| Other consumer |  | 0.8 |  | 0.7 |  | 0.1 | 8 |
| Total consumer |  | 16.1 |  | 16.3 |  | (0.2) | (1) |
| Total loans and leases | \$ | 37.9 | \$ | 39.0 | \$ | (1.2) | (3) \% |

Huntington

## Loan and Lease Trends

## Prior-year Quarter - Average

| (in billions) | Third Quarter |  |  |  | Change |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  | 2008 |  | Amount |  | \% |
| Average Loans and Leases |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 12.9 | \$ | 13.6 | \$ | (0.7) | (5) \% |
| Commercial real estate |  | 8.9 |  | 9.8 |  | (0.9) | (10) |
| Total commercial | \$ | 21.8 | \$ | 23.4 | \$ | (1.6) | (7) \% |
| Automobile loans and leases |  | 3.2 |  | 4.6 |  | (1.4) | (30) |
| Home equity |  | 7.6 |  | 7.5 |  | 0.1 | 2 |
| Residential mortgage |  | 4.5 |  | 4.8 |  | (0.3) | (7) |
| Other consumer |  | 0.8 |  | 0.7 |  | 0.1 | 13 |
| Total consumer |  | 16.1 |  | 17.6 |  | (1.5) | (9) |
| Total loans and leases | \$ | 37.9 | \$ | 41.0 | \$ | (3.1) | (8) \% |


| Avg. Outstandings - \$37.9 Billion |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (\$B) | Regional \& Business Banking | Commercial Banking | Commercial Real Estate | AFDS | PFG | Treasury I Other | Total |
| C\&1 | \$3.3 | \$7.1 | \$0.5 | \$1.0 | \$1.1 | \$-- | \$12.9 |
| CRE | 1.4 | 0.9 | 6.4 | -- | 0.2 | -- | 8.9 |
| Total commercial | 4.8 | 8.0 | 6.9 | 1.0 | 1.2 | -- | 21.8 |
| Automobile loans/leases | -- | -- | -- | 3.2 | -- | -- | 3.2 |
| Home equity loans/lines | 6.7 | 0.1 | -- | -- | 0.7 | 0.1 | 7.6 |
| Residential mortgage | 3.5 | - | -- | -- | 0.6 | 0.3 | 4.5 |
| Other | 0.5 | -- | -- | 0.2 | - | -- | 0.8 |
| Total consumer | 10.8 | 0.1 | -- | 3.4 | 1.3 | 0.5 | 16.1 |
| Total loans | \$15.6 | \$8.0 | \$6.9 | \$4.4 | \$2.5 | \$0.5 | \$37.9 |
|  |  |  |  |  |  |  | 44 |

## Total Commercial Loans

## 䅦Huntington

## Total Commercial Loans

EOP Outstandings - \$21.3 Billion ${ }^{(1)}$
By Industry Sector


## Total Commercial Loans

EOP Outstandings - $\$ 21.3$ Billion ${ }^{(1)}$
\# of Loans by Size Loans by Dollar Size ${ }^{(1)}$


## Commercial Loans - Risk Grade Distribution by \%

## PD Risk Grades (Moody's or Regulatory Definition)



匑 Huntington


## Commercial and Industrial Loans (C\&I)

## C \& I - Portfolio Composition

## EOP Outstandings - $\$ 12.5$ Billion ${ }^{(1)}$

## By Industry - \% of Total C\&I



## C \& I - Portfolio Composition

EOP Outstandings - $\$ 12.5$ Billion ${ }^{(1)}$
By Loan Outstanding Obligor Size \& Number of Obligors


## C\&I - Change Analysis

## By Activity

(\$MM)
June 30, 2009 balance
New originations
Net pay-offs / takedowns
Charge-offs
Classification changes
September 30, 2009 balance

Total C\&I
\$13,320 351
$(1,013)$
(69)
\$12,547

C\&I - Overview ${ }^{(1)}$

## EOP Outstandings - $\$ 12.5$ Billion ${ }^{(2)}$

- Diversified by sector and geographically within our Midwest footprint
- Granular
- 5 loans $>\$ 50$ million... 3\% of portfolio
- 30 loans $\$ 20-\$ 50$ million... $7 \%$ of the portfolio
- Focus on middle market companies with $\$ 10-\$ 100 \mathrm{MM}$ in sales
- 3Q09 portfolio originations associated with new loans to existing customers

| Credit Quality Trends |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3Q09 | 2Q09 | 1Q09 | 4Q08 | 3Q08 |
| - 30+ days PD \& accruing ${ }^{(3)}$ | 0.90\% | 0.88\% | 0.67\% | 1.08\% | 0.90\% |
| - 90+ days PD \& accruing ${ }^{(3)}$ | -- | -- | -- | 0.08\% | 0.18\% |
| - $\mathrm{NCOs}{ }^{(4)}$ | 2.13\% | 2.91\% | 2.55\% | 1.58\% | 0.95\% |
| - NALs ${ }^{(3)}$ | 4.88\% | 3.43\% | 2.89\% | 2.19\% | 1.28\% |
| - ACL ${ }^{(3)}$ | 3.31\% | 2.86\% | 2.49\% | 2.44\% | 2.19\% |
| - Higher 2009 NCOs consistent with 2008 ACL build |  |  |  |  |  |

(1) 1Q09 and earlier excludes Franklin Credit
(2) $9 / 30 / 09$

慨Huntington
(3) End of period
(4) Annualized

## C \& I - Credit Quality

By Segment - 9/30/09

| (\$MM) | O/S | $30+$ PD <br> Accruing | Class. | NAL's | ACL |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  <br> (Excluding segments below) | \$11,417 | 0.83\% | 9.71\% | 4.42\% | 3.02\% |
| Residential homebuilder related | 455 | 0.58 | 25.59 | 8.81 | 5.87 |
| Construction \& contractors | 460 | 2.13 | 16.01 | 7.20 | 4.27 |
| Auto industry suppliers | 215 | 2.36 | 40.04 | 15.97 | 11.42 |
| Total C \& 1 | \$12,547 | 0.90\% | 11.04\% | 4.88\% | 3.31\% |
| 概 Huntington |  |  |  |  |  |

## C \& I-Credit Quality

By Industry - 3Q09 (1)

| (\$ MM) | Net Charge-offs |  |  | Nonaccrual Loans |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Pct. ${ }^{(2)}$ | \% of Total | Amount | Pct. ${ }^{(3)}$ |
| Services | \$14.1 | 1.41\% | 20.5\% | \$171.2 | 4.4\% |
| Manufacturing | 16.6 | 2.97 | 24.1 | 166.4 | 7.7 |
| Finance, insurance \& real estate | 10.3 | 1.90 | 14.9 | 95.2 | 4.5 |
| Retail trade-auto dealers | -- | 0.02 | 0.1 | 1.6 | 0.2 |
| Retail trade-other | 6.5 | 2.61 | 9.4 | 66.0 | 6.8 |
| Contractors \& construction | 4.8 | 3.92 | 7.0 | 33.3 | 7.2 |
| Transport., comm. \& utilities | 10.4 | 5.85 | 15.0 | 21.1 | 3.0 |
| Wholesale trade | 5.3 | 2.71 | 7.7 | 37.5 | 5.0 |
| Agriculture \& forestry | 0.2 | 0.50 | 0.4 | 4.8 | 2.6 |
| Energy | 0.5 | 0.48 | 0.7 | 14.3 | 3.7 |
| Public administration | -- | 0.05 | -- | 0.4 | 0.3 |
| Other | 0.1 | 1.22 | 0.2 | 0.8 | 3.0 |
| Total | \$68.8 | 2.13\% | 100.0\% | \$612.7 | 4.9\% |
| (1) Listed by portfoli <br> (2) Annualized <br> (3) $\%$ of related outs | dings |  |  |  | 56 |



# Commercial Real Estate Loans (CRE) 

CRE - Portfolio Composition

## EOP Outstandings - $\$ 8.7$ Billion ${ }^{(1)}$

## By Property Location

## By Loan Type



## CRE - Portfolio Composition - 9/30/09

## By Property Type and Property Location

| (\$MM) | OH | MI | PA | IN | WV | FL | KY | Other | Total | \% Port. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Retail properties | \$901 | \$240 | \$157 | \$210 | \$47 | \$81 | \$10 | \$591 | \$2,237 | 25.7\% |
| Multi family | 828 | 138 | 94 | 78 | 80 | 7 | 41 | 135 | 1,401 | 16.0 |
| Single family homebuilders | 628 | 93 | 57 | 35 | 20 | 116 | 23 | 67 | 1,039 | 11.9 |
| Office | 581 | 204 | 114 | 57 | 61 | 22 | 24 | 65 | 1,128 | 13.0 |
| Industrial \& warehouse | 498 | 226 | 35 | 86 | 21 | 43 | 14 | 118 | 1,041 | 11.9 |
| Lines to R.E. companies | 688 | 120 | 89 | 49 | 54 | 1 | 4 | 17 | 1,022 | 11.7 |
| Hotel | 152 | 85 | 23 | 26 | 10 | - | -- | 70 | 366 | 4.2 |
| Health care | 172 | 77 | 24 | - | 5 | - | - | 32 | 310 | 3.6 |
| Raw land \& other land uses | 55 | 27 | 3 | 8 | 2 | 3 | 6 | 15 | 119 | 1.4 |
| Other | 32 | 9 | 6 | 1 | - | -- | 3 | 1 | 52 | 0.6 |
| Total | \$4,535 | \$1,219 | \$602 | \$550 | \$300 | \$273 | \$125 | \$1,111 | \$8,715 | 100.0\% |
| \% of CRE portfolio | 52.0\% | 14.0\% | 6.9\% | 6.3\% | 3.4\% | 3.1\% | 1.4\% | 12.7\% | 100.0\% |  |
| NCOs - \$ ${ }^{(1)}$ | \$87 | \$38 | \$2 | \$9 | - | \$17 | \$1 | \$17 | \$169 |  |
| NCOs - Annualized \% | 7.52\% | 12.09\% | 1.32\% | 6.35\% | - | 23.84\% | 1.78\% | 5.94\% | 7.62\% |  |
| NALs - $\$$ | \$524 | \$192 | \$42 | \$48 | \$1 | \$90 | \$11 | \$226 | \$1,134 |  |
| NALs - \% | 11.55\% | 15.79\% | 6.96\% | 8.66\% | 0.40\% | 32.95\% | 8.68\% | 20.36\% | 13.01\% |  |

Huntington
(1) 3009

## CRE - Change Analysis

| By Activity |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| (\$MM) | SFHB | Retail | Other | Total CRE |
| June 30, 2009 balance | \$1,162 | \$2,301 | \$5,483 | \$8,946 |
| New originations | 0 | 0 | 44 | 44 |
| Net pay-offs / takedowns | (61) | (11) | (34) | (106) |
| Charge-offs | (62) | (53) | (54) | (169) |
| September 30, 2009 balance | \$1,039 | \$2,237 | \$5,439 | \$8,715 |

## By Type

(\$MM)
June 30, 2009 balance
Single family homebuilder
Retail projects
Multi family
Office
Warehouse / industrial
Other
September 30, 2009 balance
Total CRE
$\$ 8,946$
(123)
(64)
(19)
(16)
(29)

I㤢 Huntington

## CRE - Overview

## EOP Outstandings - $\$ 8.7$ Billion ${ }^{(1)}$

- Granular portfolio with geographic and project diversification throughout our footprint
- Construction lending targeted to major metro markets

Single Family Homebuilder (\$1.0 Billion)

- Weakest segment
- Diversified geographically within our Midwest footprint

CRE - Retail ( $\$ 2.2$ billion)

- Loans originated with quality developers that have experience and financial capacity to support projects underwritten to appropriate standards regarding LTV, DSC, and equity requirements
- Enforced standard pre-leasing requirements for office and retail property types

Credit Quality Trends

- $30+$ days PD \& accruing ${ }^{(2)}$
- $90+$ days PD \& accruing ${ }^{(2)}$
- NCOs - construction ${ }^{(3)}$
- NCOs - nonconstruction ${ }^{(3)}$
- NALs ${ }^{(2)}$
- $\mathrm{ACL}{ }^{(2)}$

| 3Q09 | $\frac{2 Q 09}{1.47 \%}$ | $1.81 \%$ | $\frac{1 Q 09}{1.36 \%}$ | $\frac{4 Q 08}{2.44 \%}$ |
| :---: | :---: | :---: | :---: | :---: |
| $\mathbf{0 . 0 3 \%}$ | - | - | $0.59 \%$ | $\frac{3 Q 08}{2.22 \%}$ |
| $\mathbf{1 1 . 1 4 \%}$ | $6.45 \%$ | $5.05 \%$ | $0.45 \%$ | $0.68 \%$ |
| $\mathbf{6 . 7 2 \%}$ | $7.79 \%$ | $2.83 \%$ | $1.77 \%$ | $0.39 \%$ |
| $\mathbf{1 3 . 0 1 \%}$ | $9.51 \%$ | $6.80 \%$ | $4.41 \%$ | $3.02 \%$ |
| $\mathbf{5 . 1 7 \%}$ | $4.25 \%$ | $3.90 \%$ | $3.30 \%$ | $2.56 \%$ |

Higher 2009 NCOs consistent with ACL build

## CRE - Credit Quality Overview

## By Segment - 9/30/09

| (\$MM) | O/S $\begin{gathered}30+P D \\ \text { Accruing }\end{gathered}$ |  | Class. | NAL's | Current Coverage |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | ACL |  | Writedowns ${ }^{(1)}$ | Total |
| CRE <br> (Exc. SFHB \& Retail) | \$5,439 | 1.45\% |  | 15.93\% | 8.50\% | 3.86\% | 2.03\% | 5.89\% |
| SFHB | 1,039 | 2.81 | 55.58 | 32.74 | 10.60 | 11.04 | 21.64 |
| Retail | 2,237 | 0.90 | 22.27 | 14.80 | 5.83 | 5.28 | 11.11 |
| Total CRE | \$8,715 | 1.47\% | 22.28\% | 13.01\% | 5.17\% | 3.94\% | 9.11\% |


|  | Total Coverage | Current Coverage Sufficient for These Alternative Outcomes |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | PD | LGD | PD | LGD | PD | LGD |
| SFHB | 21.64\% | 50\% | 43\% | 60\% | 36\% | 70\% | 31\% |
|  | \$225 | \$520 | \$225 | \$623 | \$225 | \$727 | \$225 |
| Retail | $\binom{11.11 \%}{\$ 249}$ | 20\% | 56\% | 30\% | 37\% | 40\% | 28\% |
|  |  | \$447 | \$249 | \$671 | \$249 | \$895 | \$249 |

## CRE - Credit Quality

By Property Type - 3Q09 ${ }^{(1)}$


## CRE - Credit Quality

By Loan Type - 9/30/09

| (\$MM) | O/S | $30+\text { PD }$ <br> Accruing | Class. | NAL's | ACL |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Construction | \$1,775 | 0.59\% | 26.49\% | 18.39\% | 7.23\% |
| Lines / letters of credit | 295 | 1.96 | 27.17 | 13.53 | 5.98 |
| Non project loans | 671 | 0.76 | 8.77 | 3.05 | 4.33 |
| Mini-perm traditional | 2,823 | 2.96 | 33.56 | 20.76 | 5.92 |
| Permanent qualified | 794 | 0.73 | 2.35 | 0.96 | 1.47 |
| Permanent | 2,357 | 0.74 | 15.55 | 6.51 | 4.11 |
| Total CRE | \$8,715 | 1.47\% | 22.28\% | 13.01\% | 5.17\% |
| 㗢Huntıngton |  |  |  |  |  |

## CRE - Maturity Schedule

## By Loan Type - 9/30/09

| (\$MM) | Within 12 <br> Mos. | $\begin{aligned} & 1-2 \\ & \text { Years } \end{aligned}$ | $\begin{aligned} & 2-5 \\ & \text { Years } \end{aligned}$ | $\begin{gathered} 5+ \\ \text { Years } \end{gathered}$ | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Construction | \$1,000 | \$496 | \$220 | \$59 | \$1,775 |
| Lines / letters of credit | 148 | 25 | 79 | 43 | 295 |
| Non project loans | 280 | 156 | 165 | 69 | 671 |
| Mini-perm traditional | 1,673 | 622 | 528 | -- | 2,823 |
| Permanent qualified | 231 | 259 | 303 | -- | 794 |
| Permanent | 274 | 194 | 852 | 1,038 | 2,357 |
| Total CRE | \$3,606 | \$1,753 | \$2,147 | \$1,209 | \$8,715 |
| 澱 l |  |  |  |  |  |

CRE - Single Family Homebuilders

## EOP Outstandings - $\$ 1.0$ Billion ${ }^{(1)}$

## Portfolio Characteristics

- Granular portfolio - only 15 projects over $\$ 10$ million
- Geographic diversification
- Primary customers are middle market builders building 50-100 homes per year, limited production builder exposure
- Continuous monitoring
- Increased reserves based on increasing risks in the portfolio



## CRE - Single Family Homebuilder - Credit Quality

## EOP Outstandings - \$1.0 Billion ${ }^{(1)}$

Portfolio Performance


## CRE - Retail

## EOP Outstanding - \$2.2 Billion ${ }^{(1)}$

## Portfolio Characteristics

- Pre-leasing requirements with construction loans generate adequate NOI to cover interest expense at full funded project loan
- Intensive monitoring with loan rebalancing if new appraisals indicate LTV exceeds policy requirements

| (\$MM) | 3Q09 | 2Q09 | 1Q09 | 4Q08 | 3Q08 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Community centers | \$1,127 | \$1,180 | 1,222 | na | na |
| Mixed / lifestyle | 274 | 262 | 259 | na | na |
| Regional centers | 181 | 191 | 194 | na | na |
| Credit / freestanding | 278 | 294 | 304 | na | na |
| Other | 376 | 374 | 388 | na | na |
| Retail exposure trends ${ }^{(2)}$ | \$2,237 | \$2,301 | \$2,367 | \$2,241 | \$2,173 |

(1) $9 / 30 / 09$

Huntington
(2) End of period

CRE - Retail - Credit Quality
EOP Outstandings - \$2.2 Billion ${ }^{(1)}$
Portfolio Performance

| (\$MM) |  |  | 3Q09 | 2Q09 | 1Q09 ${ }^{(3)}$ | 4Q08 | 3Q08 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $30+$ days PD \& accruing ${ }^{(2)}$ |  | - \$ | \$248 | \$217 | \$121 | \$137 | \$95 |
|  |  | - \% | 11.10\% | 9.43\% | 5.11\% | 5.1\% | 3.6\% |
| Classified ${ }^{(2)}$ |  | - \$ | \$498 | \$410 | \$289 | \$165 | \$131 |
|  |  | - \% | 22.3\% | 17.8\% | 12.2\% | 6.1\% | 4.9\% |
| NALs (included in Classified) ${ }^{(2)}$ |  | - \$ | \$331 | \$264 | \$103 | \$95 | \$56 |
|  |  | - \% | 14.8\% | 11.5\% | 4.3\% | 3.5\% | 2.1\% |
| $\mathrm{ACL}{ }^{(2)}$ |  | - \$ | \$130 | \$110 | \$108 | \$59 | \$53 |
|  |  | - \% | 5.8\% | 4.8\% | 4.6\% | 2.2\% | 2.0\% |
| Net charge-offs |  | - \$ | \$52.5 | \$53.8 | \$25.3 | \$7.8 | \$6.5 |
|  | (annualized) | - \% | 9.22\% | 9.35\% | 5.00\% | 1.16\% | 0.97\% |
|  | (1) $9 / 30 / 09$ <br> (2) End of period <br> (3) 1009 reflects rec | sssificatio | f certain loans | wner-occupie |  |  |  |

## Total Consumer Loans and Leases



## Consumer Loans and Leases - 9/30/09

## By Type

(\$B)
Auto loans
Auto leases
Home equity *
Residential real estate
Other consumer
Total consumer

* Home equity lines

Home equity loans
\$ 4.9
2.7


- Auto loans
$\square$ Auto leases
$\square$ Home equity
$\square$ Residential mortgage
■ Other consumer

Huntington

Credit Risk Management Objective

## Manage the Probability of Default

1.Footprint Portfolio... markets we know and understand
2.Client Selection... bias for high quality customers and relationship lending vs. third party originations
3.Disciplined Underwriting... borrower ability to repay, collateral value, and stress testing when appropriate



## Automobile Loans \& Leases

粎相Huntington

## Auto Lending - Credit Risk Management Strategies

## Performance Drivers

- Borrower quality - as measured at origination by
- FICO score - Super Prime with consistent increasing trend
- FICO score distribution - consistent decline in <670 levels
- Custom Score - utilized to further segment FICO eligible applications - continues to enhance predictive modeling
- Loan to value - Significantly reduced LTV across all origination segments
- Geography - Eliminated some under-performing national markets
- Decision type - Significantly reduced the level of underwriter overrule decisions
- Used car values - Stabilization in the Manheim Market Index in 2009


## Risk Recognition

- $80 \%$ of losses recognized in first 24 months on books
- Shape of cumulative loss curves has remained steady
- Loss trends are predictable


## Auto Loans / Leases - Overview

## EOP Outstandings - $\$ 3.2$ Billion ${ }^{(1)}$

- Consistency of strategy and commitment to dealers
- Focus on high service quality and high quality full dealer relationships
- Since 2001 focused on super-prime customers... >740 FICOs and >750 FICOs in 1H08
- Fully automated origination and booking system


## Credit Quality Trends

- 30+ days PD \& accruing ${ }^{(3)}$
- 90+ day PD \& accruing ${ }^{(3)}$
- NCOs - loans ${ }^{(4)}$
- NCOs - leases ${ }^{(4)}$
- NALs ${ }^{(3)}$

| 3Q09 | $\frac{\text { 2Q09 }}{}$ | 1Q09 $^{(2)}$ | $\frac{4 Q 08}{2.22 \%}$ | $\frac{3 Q 08}{2.12 \%}$ |
| :---: | :---: | :---: | :---: | :---: |
| $\mathbf{2 . 1 2 \%}$ | $2.14 \%$ | $1.74 \%$ |  |  |
| $\mathbf{0 . 3 4 \%}$ | $0.32 \%$ | $0.37 \%$ | $0.35 \%$ | $0.26 \%$ |
| $\mathbf{1 . 2 5 \%}$ | $1.73 \%$ | $1.56 \%$ | $1.53 \%$ | $1.02 \%$ |
| 2.04\% | $2.11 \%$ | $2.39 \%$ | $2.31 \%$ | $1.84 \%$ |
| -- | -- | -- | -- | -- |

- Credit quality continues to perform within expectations
- Lease portfolio is declining due to the strategic exit of the business in 4Q08; the declining portfolio balance creates a higher loss rate with more volatility

Auto Loans \& Leases - Production

| (\$MM) | 3Q09 | 2Q09 | 1Q09 | 4Q08 | 3Q08 | 2Q08 | 1Q08 | 4Q07 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans |  |  |  |  |  |  |  |  |
| Production | \$ 394 | \$ 277 | \$ 399 | \$ 360 | \$ 501 | \$ 673 | \$ 679 | \$ 487 |
| \% new vehicles | 44\% | 30\% | 31\% | 41\% | 41\% | 44\% | 44\% | 44\% |
| Avg. LTV ${ }^{(1)}$ | 91\% | 95\% | 93\% | 93\% | 96\% | 96\% | 93\% | 95\% |
| Avg. FICO ${ }^{(1)}$ | 763 | 759 | 756 | 751 | 751 | 752 | 752 | 745 |
| Leases ${ }^{(2)}$ |  |  |  |  |  |  |  |  |
| Production | \$ -- | \$ - | \$ - | \$ 24 | \$ 44 | \$ 74 | \$ 68 | \$ 77 |
| \% new vehicles | -- | -- | -- | 98\% | 98\% | 97\% | 98\% | 97\% |
| Avg. residual | -- | -- | -- | 43\% | 43\% | 43\% | 44\% | 44\% |
| Avg. LTV ${ }^{(1)}$ | -- | -- | -- | 88\% | 96\% | 102\% | 102\% | 102\% |
| Avg. FICO ${ }^{(1)}$ | -- | -- | -- | 769 | 770 | 765 | 764 | 761 |
| 粗 Huntington | (1) At origination <br> (2) Originated as operating leases since 10/1/07; previously originated as direct financing leases |  |  |  |  |  |  | 79 |

Auto Loans - Credit Quality Overview

|  | 3Q09 | 2Q09 | 1Q09 | 4Q08 | 3Q08 | 2Q08 | 1Q08 | 4Q07 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Portfolio Performance |  |  |  |  |  |  |  |  |
| $30+$ days PD \& accruing \% | 2.02\% | 2.06\% | 2.20\% | 2.09\% | 1.68\% | 1.43\% | 1.45\% | 1.94\% |
| Year-to-Date NCO \% | 1.52\% | 1.63\% | 1.56\% | 1.12\% | 0.98\% | 0.95\% | 0.97\% | 0.65\% |
| Origination Quality |  |  |  |  |  |  |  |  |
| Average FICO | 763 | 759 | 756 | 751 | 751 | 752 | 752 | 745 |
| Average LTV | 91\% | 95\% | 93\% | 93\% | 96\% | 96\% | 93\% | 95\% |
| Expected cumulative loss | 0.74\% | 0.92\% | 1.00\% | 1.01\% | 1.19\% | 1.24\% | 1.26\% | 1.58\% |
| Originations (\$MM) | \$394 | \$277 | \$399 | \$360 | \$501 | \$673 | \$679 | \$487 |
| Vintage Performance |  |  |  |  |  |  |  |  |
| 6 month losses (1) |  |  | 0.12\% | 0.22\% | 0.21\% | 0.18\% | 0.12\% | 0.22\% |
| 9 month losses (1) |  |  |  | 0.49\% | 0.44\% | 0.40\% | 0.38\% | 0.63\% |
| 12 month losses (1) |  |  |  |  | 0.71\% | 0.73\% | 0.67\% | 0.99\% |
| 剆Huntington ${ }^{\text {(1) Annualized }}$ |  |  |  |  |  |  |  | 80 |



## Auto Loans - Loss Rate Trends

- Dramatic improvement in the early stage loss performance for the late 2007 and early 2008 vintages
- Losses peak in the 18-24 month range, and as 2008-2009 vintages make up a greater portion of the portfolio and reach their peak loss months, portfolio losses should decline
-     - 7-9 Month - - 10-12 Month


滞 Huntington

## Residential Real Estate Loans

Residential Real Estate Trends
Average Outstandings

| (\$MM) | 3Q09 | $2 Q 09$ | $1 Q 09$ | 4Q08 | 3Q08 |
| :--- | :--- | :--- | :--- | :--- | :--- |

Home equity loans /
lines $\quad \$ 7,581 \quad \$ 7,640 \quad \$ 7,577 \quad \$ 7,523 \quad \$ 7,453$

| Residential mortgage | $\mathbf{4 , 4 8 7}$ | 4,657 | 4,611 | 4,737 | 4,812 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Interest only | $\mathbf{6 1 4}$ | 625 | 678 | 697 | 699 |
| Alt-A | 398 | 410 | 436 | 450 | 468 |

Total
\$12,068 \$12,297 \$12,188 \$12,260 \$12,265

䡌Huntington

## Residential Collateral Lending

## Origination Strategies

- Focused on the Huntington core markets
- Utilize the Huntington office network as the primary source
- Traditional product mix - very limited nontraditional mortgage exposure

Never originated sub-prime loans... payment option ARM structures... or negative amortization loans

- Policies and procedures designed to generate high quality borrowers
- Huntington maintains servicing on owned portfolios


## Benefits

- Clear understanding of market dynamics and economic impacts
- Direct contact with most of our borrowers
- Significant percentage of borrowers have another Huntington banking relationship
- Provided our customers with appropriate products for their circumstances
- The Interest-Only product is performing well
- Huntington has always been a cash flow lender, utilizing an interest rate stress on ARM loans and utilizing the debt/income ratio as a material portion of the underwriting process
- Our servicing capabilities allow for appropriate risk mitigation activities across our real estate secured portfolios
幅 Huntington


## Home Equity Loans and Lines

## Home Equity Loans / Lines - Credit Risk Management Strategies

## Performance Drivers

- Lien Position - 40\%, or $\$ 2.9 \mathrm{~B}$, of the portfolio is secured by a $1^{\text {st }}$ mortgage
- Payments -70\% of borrowers consistently make more than required payment
- Borrower quality - as measured at origination by
- FICO score - consistent increasing trend
- FICO score distribution - consistent decline in low score levels
- Custom Score - utilized to further segment FICO eligible applications - continues to enhance predictive modeling
- Utilization \% - Consistent with expectations, limited increase in utilization rate over 2008 based primarily on the low interest rate environment
- Broker Channel - Eliminated beginning in 2006 based on risk profile
- Customer relationship orientation - not one-off transactions
- CLTV - Continue to reduce the level of $90 \%+$ financing
- Geography - Footprint lender with limited investor property exposure Risk Recognition
- Write-down to $80 \%$ of appraised value at 120 days past due
- Non-accrual balances represent the realizable value estimate in future periods匑 Huntington


## Home Equity Loans / Lines - Overview

## EOP Outstandings - $\$ 7.6$ Billion ${ }^{(1)}$

- Focused on geographies within our Midwest footprint
- Focused on high quality borrowers... >730 FICOs
- Began exit of broker channel in $2005 \ldots<10 \%$ of outstandings today
- Conservative underwriting - manage the probability of default
- $70 \%+$ of HELOC borrowers consistently make monthly principal payments
- High risk borrower actions
- Updated collateral values
- Increased proactive contact via servicing group
- Capped lines


## Credit Quality Trends

- Credit quality continues to perform within expectations
Huntington
(1) $9 / 30 / 09$; includes Franklin loans beginning in 1Q09
(2) End of period
(3) Annualized

| Home Equity Loans / Lines - LTV, FICO, Originations |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3Q09 | 2Q09 | 1Q09 | 4Q08 | 3Q08 |
| Loans ${ }^{(1)}$ |  |  |  |  |  |
| Ending balance (\$B) | \$2.7 | \$2.8 | \$3.0 | \$3.1 | \$3.2 |
| Average LTV (2) | 71\% | 71\% | 71\% | 70\% | 70\% |
| Average FICO ${ }^{(3)}$ | 718 | 720 | 721 | 725 | 727 |
| Originations (\$MM) | \$54 | \$28 | \$39 | \$41 | \$97 |
| Average LTV (4) | 63\% | 61\% | 59\% | 64\% | 65\% |
| Average FICO (4) | 753 | 749 | 743 | 736 | 740 |
| Lines ${ }^{(5)}$ |  |  |  |  |  |
| Ending balance (\$B) | \$4.9 | \$4.8 | \$4.7 | \$4.4 | \$4.3 |
| Average LTV ${ }^{(2)}$ | 78\% | 78\% | 78\% | 78\% | 78\% |
| Average FICO ${ }^{(3)}$ | 724 | 723 | 720 | 720 | 719 |
| Originations (\$MM) | \$338 | \$357 | \$522 | \$410 | \$442 |
| Average LTV (4) | 73\% | 74\% | 75\% | 73\% | 73\% |
| Average FICO (4) | 766 | 766 | 763 | 758 | 756 |
| (1) Primarily fixed-rate <br> (2) Weighted average LTVs are cumulative LTVs reflecting the balance of any senior loans <br> (3) Weighted average FICOs reflect currently updated customer credit scores <br> (4) Weighted average at origination <br> (5) Primarily variable-rate <br> 契 Muntinglon |  |  |  |  |  |

## Home Equity Loans \& Lines - Originations



相 a Huntington

## Home Equity Loans and Lines



Home Equity Loans \& Lines - Delinquencies



## Residential Mortgages

## 滞Huntington

## Residential Mortgage - Credit Risk Management Strategies

## Performance Drivers

- Standard products and borrower quality - as measured at origination by
- Secondary market underwriting
- FICO score - consistent increasing trend
- FICO score distribution - consistent decline in low score levels
- Non-standard product structures
- $\$ 603$ million of Interest Only loans... targeted within executive relocation activities... continues to perform well
- $\$ 385$ million of Alt-A mortgages... exited in 2007... represents $<10 \%$ of total residential portfolio with majority of cumulative losses likely recognized within 24 months.
- Decision type - Significantly reduced the level of underwriter overrule decisions
- Geography - Primarily a footprint lender

Risk Recognition

- Updated appraisals at regular intervals
- Loss mitigation focus


## Residential Mortgages - Overview

## EOP Outstandings - $\$ 4.5$ Billion ${ }^{(1)}$

- Focused on geographies within our Midwest footprint
- Traditional product mix... very limited nontraditional exposure as we never originated sub-prime, payment option ARMs, or negative amortization loans
- $\$ 603$ million of Interest Only loans... targeted within executive relocation activities
- $\$ 385$ million of Alt-A mortgages... exited in 2007

| Credit Quality Trends |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3Q09 | 2Q09 | 1Q09 | 4Q08 | 3Q08 |
| - 30+ days PD \& accruing ${ }^{(2)}$ | 5.41\% | 6.92\% | 6.33\% | 5.74\% | 5.79\% |
| - 90+ days PD \& accruing ${ }^{(2)}$ | 1.04\% | 2.11\% | 1.83\% | 1.50\% | 1.20\% |
| - $\mathrm{NCOs}{ }^{(3)}$ | 6.15\% | 1.47\% | 0.55\% | 0.62\% | 0.56\% |
| - NALs ${ }^{(4)}$ | 1.66\% | 3.15\% | 2.83\% | 2.08\% | 1.75\% |
| Credit quality continues to perform within expectations |  |  |  |  |  |

(1) $9 / 30 / 09$; includes Franklin loans beginning in 1Q09
(2) End of period; excludes GNMA loans - no additional risk as they are approved for repurchase
(3) Annualized; 3Q09 would have been $1.73 \%$, excluding impact due to implementation of more conservative loss recognition and loan sale
Hunln! ! (4) End of period; excludes Franklin beginning 1Q09


## Residential Mortgages - ARMs

## EOP Outstandings - \$2.6 Billion ${ }^{(1)}$

ARMs

- 2009 resets \$159 MM
- 2010 resets
\$891 MM
- FICO distribution > 670

71\%

## Risk Mitigation

- Proactive customer contact at least 6 months prior to rate reset.
- Given the high quality borrower, this is a customer retention as well as risk mitigation exercise.
- Have had success in converting ARMs to fixed-rate products in our owned portfolio.
- Borrowers experiencing payment issues due to rate increases are reunderwritten or restructured based on willingness and ability to pay.

Huntington

## Residential Mortgages - Interest Only

## EOP Outstandings - $\$ 603$ Million ${ }^{(1)}$

- 2008 Production
- YTD 2009 Production
- 3Q09 Net charge-offs
- Current LTV (3Q09 values)
- Updated FICO score (3Q09)


## Portfolio Information

- High FICO, standard LTV structure primarily sourced via Huntington's executive relocation program
- $20 \%+$ consistently make monthly principal payments
- No material losses expected

Huntington

## Residential Mortgages - Alt-A

## EOP Outstandings - $\$ 385$ Million ${ }^{(1)}$

- 2008 Production none
- YTD 2009 Production none
- 3Q09 Net charge-offs 12.56\%
- Current LTV (3Q09 values) 87\%
- Updated FICO score (3Q09) 664


## Portfolio Information

- The original strategy was centered around stated income and higher LTVs associated with 700+ FICO borrowers
- Highest risk segment in the residential mortgage portfolio


## Residential Mortgages



Residential Mortgages - Delinquencies

## By Product




## Other Consumer Loans

满 Huntington

## Other Consumer Loans

## EOP Outstandings - $\$ 0.7$ Billion ${ }^{(1)}$

- 80\% collateralized
- Autos, untitled vehicles, small boats, mobile homes and other miscellaneous
- Primarily for existing customers
- Performed within expectations over the past year though varies by collateral type


## Franklin Credit Relationship

榢Huntington

## Franklin Credit - Cash Flow Review ${ }^{(1)}$



## Credit Quality Review

## 滞Huntington

## Credit Quality Trends Overview

|  | 3Q09 | 2Q09 | 1Q09 | 4Q08 | 3Q08 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| NAL ratio ${ }^{(1)}$ | 5.85\% | 4.72\% | 3.93\% | 3.66\% | 1.42\% |
| NPA ratio ${ }^{(2)}$ | 6.26 | 5.18 | 4.46 | 3.97 | 1.64 |
| Net charge-off ratio | 3.76 | 3.43 | 3.34 | 5.41 | 0.82 |
| $90+$ days PD \& accruing ${ }^{(3)}$ | 0.29 | 0.38 | 0.35 | 0.46 | 0.44 |
| ALLL ratio | 2.77 | 2.38 | 2.12 | 2.19 | 1.75 |
| ALLL / NAL coverage | 47 | 50 | 54 | 60 | 123 |
| ALLL / NPA coverage | 44 | 46 | 47 | 55 | 107 |
| ACL ratio | 2.90 | 2.51 | 2.24 | 2.30 | 1.90 |
| ACL / NAL coverage | 50 | 53 | 57 | 63 | 134 |
| ACL / NPA coverage | 46 | 48 | 50 | 58 | 116 |
| (1) NALs divided by total loans and leases <br> (2) NPAs divided by the sum of loans and leases, impaired loans held for sale, net other real estate and other NPAs <br> (3) Excludes government guaranteed loans <br> 谳Huntington |  |  |  |  |  |
|  |  |  |  |  |  |

## Total Loan Portfolio Asset Quality - 9/30/09

| (\$MM) | O/S | NAL |  | ACL |  | ACL / <br> NAL | $\begin{gathered} 30+\mathrm{PD} \\ \text { Accruing } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CRE |  |  |  |  |  |  |  |
| Single family homebuilder | \$1,039 | \$340 | 32.74\% | \$110 | 10.60\% | 32\% | 2.81\% |
| Retail | 2,237 | 331 | 14.80 | 130 | 5.83 | 39 | 0.90 |
| Other | 5,439 | 463 | 8.50 | 210 | 3.86 | 45 | 1.45 |
| C\&1 | 12,547 | 613 | 4.88 | 416 | 3.31 | 68 | 0.90 |
| Auto loans/leases | 3,248 | -- | -- | 59 | 1.82 | NMV | 2.12 |
| Home equity loans / lines | 7,576 | 44 | 0.58 | 88 | 1.16 | 200 | 1.73 |
| Residential mortgages |  |  |  |  |  |  |  |
| Franklin | 393 | 323 | 82.24 | -- | -- | -- | 1.76 |
| Core residential mortgages | 4,075 | 68 | 1.66 | 50 | 1.23 | 74 | $9.21{ }^{(1)}$ |
| Other consumer | 750 | -- | -- | 18 | 2.44 | NMV | 2.21 |
| Total portfolio | \$37,304 | \$2,181 | 5.85\% | \$1,082 | 2.90\% | 50\% | 2.25\% |
| (1) $5.76 \%$ excluding U.S. government guaranteed loans |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  | 110 |

Key Loan Portfolio Credit Quality Metrics


Net Charge-offs

| (SMM) | 3Q09 | 2Q09 | 1Q09 | 4Q08 | 3Q08 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Franklin | \$(4.1) | \$(9.9) | \$128.3 | \$423.3 |  |
| Non-Franklin C\&I | 72.9 | 108.2 | 82.3 | 50.1 | 29.6 |
| Total C\&1 | 68.8 | 98.3 | 210.6 | 473.4 | 29.6 |
| Commercial real estate | 169.2 | 172.6 | 82.8 | 38.4 | 11.0 |
| Total commercial | 238.1 | 270.9 | 293.4 | 511.8 | 40.6 |
| Auto loans | 9.0 | 12.4 | 15.0 | 14.9 | 9.8 |
| Auto leases | 1.8 | 2.2 | 3.1 | 3.7 | 3.5 |
| Home equity loans / lines | 28.0 | 24.7 | 17.7 | 19.2 | 15.8 |
| Residential mortgages | $69.0{ }^{\text {(1) }}$ | 17.2 | 6.3 | 7.3 | 6.7 |
| Other | 10.1 | 7.0 | 6.0 | 3.8 | 7.2 |
| Total consumer | 117.9 | 63.5 | 48.1 | 48.8 | 43.1 |
| Total | \$355.9 ${ }^{(2)}$ | \$334.4 | \$341.5 | \$560.6 | \$83.8 |
|  | (1) $\$ 19.4$ MM excluding $\$ 32.0 \mathrm{MM}$ impact due to implementation of more conservative loss recognition and \$17.6 MM impact due to loan sale <br> (2) $\$ 306.3 \mathrm{MM}$ excluding residential mortgage impacts |  |  |  |  |

Net Charge-off Ratios ${ }^{(1)}$


Nonaccrual Loans, Nonperforming Assets and Accruing Restructured Loans

| (in millions) | 2009 |  |  |  | Change |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 30, |  | June 30, |  | Amount |  | \% |  |
| Nonaccrual loans and leases (NALs): |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 612.7 | \$ | 456.7 | \$ | 156.0 | 34 \% |  |
| Commercial real estate |  | 1,133.7 |  | 850.8 |  | 282.8 | 33 |  |
| Residential mortgage |  | 390.5 |  | 475.5 |  | (85.0) | (18) |  |
| Home equity |  | 44.2 |  | 35.3 |  | 8.9 | 25 |  |
| Total nonaccrual loans and leases |  | 2,181.1 |  | 1,818.4 |  | 362.7 | 20 |  |
| Other real estate, net: |  |  |  |  |  |  |  |  |
| Residential |  | 81.8 |  | 108.0 |  | (26.1) | (24) |  |
| Commercial |  | 60.8 |  | 65.0 |  | (4.2) | (6) |  |
| Total other real estate, net |  | 142.6 |  | 172.9 |  | (30.3) | (18) |  |
| Impaired loans held for sale |  | 20.4 |  | 11.3 |  | 9.1 | 81 |  |
| Total nonperforming assets (NPAs) |  | 2,344.0 |  | 2,002.6 |  | 341.5 | 17 |  |
| Accruing restructured loans (ARLs): |  |  |  |  |  |  |  |  |
| Commercial |  | 153.0 |  | 268.0 |  | (115.0) | (43) |  |
| Residential mortgage |  | 204.5 |  | 158.6 |  | 45.9 | 29 |  |
| Other |  | 42.4 |  | 35.7 |  | 6.7 | 19 |  |
| Total accruing restructured loans |  | 399.9 |  | 462.3 |  | (62.4) | (13) |  |
| Total NPAs and ARLs | \$ | 2,743.9 | \$ | 2,464.8 | \$ | 279.1 | 11 \% | \% |
| \% Huntington |  |  |  |  |  |  |  |  |

Nonaccrual Loans (NAL) - by Sector
\$2,181.1 MM @ 9/30/09


## Nonperforming Asset Flow Analysis

## Period End

| (\$MM) | 3Q09 | 2Q09 | 1Q09 | 4Q08 | 3Q08 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| NPA beginning of period | \$2,002.6 | \$1,775.7 | \$1,636.6 | \$675.3 | \$624.7 |
| Additions / increases | 899.9 | (1) 750.3 | 622.5 | 509.3 | 175.3 |
| Franklin - net impact | (18.8) | (57.4) | (204.5) | 650.2 | -- |
| Return to accruing status | (52.5) | (40.9) | (36.1) | (13.8) | (9.1) |
| Loan and lease losses | (305.4) | (282.7) | (168.4) | (95.7) | (47.3) |
| OREO losses | (30.6) | (20.6) | (4.0) | (4.6) | (5.5) |
| Payments | (117.7) | (95.1) | (61.5) | (66.5) | (43.3) |
| Sales | (33.4) | (26.7) | (9.0) | (17.6) | (19.5) |
| NPA end-of-period | \$2,344.0 | \$2,002.6 | \$1,775.7 | \$1,636.6 | \$675.3 |
| Ington (1) Over $55 \%$ of newly identified nonaccrual commercial loans less than 30 days past due |  |  |  |  | 116 |

## Nonaccrual Loan Assessment

## September 30, 2009

(\$MM)
Total nonaccrual loans
Less: Franklin NALs
Non-Franklin NALs

| Outstandings | $\begin{gathered} \text { Prior } \\ \mathrm{NCOs}^{(1)} \end{gathered}$ | Existing ACL (2) |
| :---: | :---: | :---: |
| \$2,181.1 |  |  |
| (338.5) | 71\% | 0\% |
| 1,842.6 | 26 | 18 |

Less: Impaired commercial loans with no reserve

Adjusted non-Franklin NALs

Non-Franklin residential mortgage and home equity NALs ${ }^{(3)}$

| $1,842.6$ | 26 | 18 |  |
| :---: | :---: | :---: | :---: |
| $(507.1)$ |  | 33 | 0 |
| $\$ 1,335.5$ |  | $23 \%$ | $25 \%$ |
| $\$ 96.2$ |  | $37 \%$ | $10 \%$ |

- No future losses expected on the Franklin exposure or impaired commercial loans
- Prior charge-offs and existing ACL appropriately address the adjusted nonFranklin NAL exposure
- 50\% of the adjusted non-Franklin NAL exposure is less than $\mathbf{3 0}$ days PD
- Minimal future losses on residential balances covered by existing ACL

Huntington
(1) Cumulative NCO s against credit exposure
2) Current ACL as a \% of the September 30, 2009 balances
(3) Included in Adjusted non-Franklin NALs

Allowances for Credit Losses (ACL) ${ }^{(1)}$

| (\$MM) | 3Q09 | 2Q09 | 1Q09 | 4Q08 | 3Q08 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for loan and lease losses (ALLL) | \$1,032.0 | \$917.7 | \$838.5 | \$900.2 | \$720.7 |
| Allowance for unfunded loan commitments and LOCs (AULC) | 50.1 | 47.1 | 47.0 | 44.1 | 61.6 |
| Total allowance for credit losses (ACL) | \$1,082.1 | \$964.8 | \$885.5 | \$944.4 | \$782.4 |
| ALLL as \% of total loans and leases total NALs | $\begin{gathered} 2.77 \% \\ 47 \end{gathered}$ | $\begin{gathered} 2.38 \% \\ 50 \end{gathered}$ | $\begin{gathered} 2.12 \text { \% } \\ 54 \end{gathered}$ | $\begin{gathered} 2.19 \% \\ 60 \end{gathered}$ | $\begin{aligned} & 1.75 \% \\ & 123 \end{aligned}$ |
| ACL as \% of total loans and leases total NALs | 2.90 50 | $2.51 \%$ 53 | $2.24 \%$ 57 | $2.30 \%$ 63 | $1.90 \%$ 134 |
| (1) Period end <br> 䍏 H Huntington |  |  |  |  | 118 |

## Allowance for Credit Losses Methodology

## Allowance for loan and lease loses (ALLL)

- An estimate of loss based on characteristics of each commercial and consumer loan, lease, or loan commitment, and
- An estimate of loss based on a review of each impaired loan $>\$ 500,000$
- Generally developed to cover a defined percentage of 12-month future losses
- Includes a general reserve to cover significant charges or economic shocks
Allowance for unfunded loan commitments and letters of credit (AULC)
- Reported as a liability
- Determined using the same ALLL transaction and economic reserve methodology
- AULC is reduced and the ALLL is increased as loans are funded Allowances for credit losses (ACL)
- Sum of ALLL and AULC with both available to absorb credit losses


# Non-Franklin Credit Metrics Reconciliations 

## 炜Huntington

## Non-Franklin Credit Metrics Reconciliation

| (in milions) | Third Quarter 2009 |  |  |  |  |  |  | Second Quarter 2009 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Reported |  | Franklin |  | Non-Franklin |  |  | Reported |  | Franklin |  | Non-Franklin |  |
| Loan loss provision | \$ | 475.1 | \$ | (3.5) | \$ | 478.7 |  | \$ | 413.7 | \$ | (10.1) | \$ | 423.8 |
| Total net charge-offs - | \$ | 355.9 | \$ | (3.5) | \$ |  |  | \$ | 334.4 | \$ | (10.1) | \$ | 344.5 |
| Total net charge-offs - \% |  | 3.76 \% |  |  |  | 3.85 | \% |  | $3.43 \%$ |  |  |  | 3.58 \% |
| Provision > net charge offs | \$ | 119.2 | \$ | - | \$ | 119.2 |  | \$ | 79.3 | \$ | - | \$ | 79.3 |
| ALLL- $\$$ | \$ | 1,032.0 | \$ | - | \$ | 1,032.0 |  | \$ | 917.7 | \$ | - | \$ | 917.7 |
| ALIL - \% loans/heases |  | 2.77 \% |  |  |  | $2.80 \%$ |  |  | 2.38 \% |  |  |  | 2.41 \% |
| NAL coverage ratio |  | 47 \% |  |  |  | $56 \%$ |  |  | $50 \%$ |  |  |  | 62 \% |
| NPA coverage ratio |  | 44 \% |  |  |  | 52 \% |  |  | $46 \%$ |  |  |  | 57 \% |
| ACL - \$ | \$ | 1,082.1 | \$ | - | \$ | 1.082.1 |  | \$ | 964.8 | \$ | - | \$ | 964.8 |
| ACL - \% loans/leases |  | 2.90 \% |  |  |  | 2.94 |  |  | 2.51 \% |  |  |  | 2.54 \% |
| NAL coverage ratio |  | 50 \% |  |  |  | 59 |  |  | 53 \% |  |  |  | 65 \% |
| NPA coverage ratio |  | 46 \% |  |  |  | 55 \% |  |  | $48 \%$ |  |  |  | $60 \%$ |
| Total loans and leases - EOP | \$ | 37,304 | \$ | 465 | \$ | 36,839 |  | \$ | 39,495 | 5 | 472 | \$ | 38,023 |
| Total loans and leases - Avg | \$ | 37,855 | \$ | 470 | \$ | 37,385 |  | \$ | 39,007 | \$ | 489 | \$ | 38,518 |
| Nonacerual loans (NAL) - EOP | \$ | 2,181.1 | \$ | 338.5 | \$ | 1,842.6 |  | \$ | 1,818.4 | \$ | 344.6 | \$ | 1.473.7 |
| OREO |  | 142.6 |  | 31.0 |  | 111.6 |  |  | 172.9 |  | 43.6 |  | 129.3 |
| Impaired loans held for sale |  | 20.4 |  | - |  | 20.4 |  |  | 11.3 |  | - |  | 11.3 |
| Other NPAs |  | - |  | - |  | - |  |  | - |  | - |  | - |
| Nonperforming a ssets (NPA) - EOP | \$ | 2,344.0 | \$ | 369.5 | \$ | 1,974.5 |  | \$ | 2,002.6 | \$ | 388.3 | \$ | 1,614.3 |
| NAL ratio ${ }^{(1)}$ |  | $5.85 \%$ |  |  |  | 5.00 \% |  |  | 4.72 \% |  |  |  | 3.88\% |
| NPA ratio ${ }^{\text {a }}$ |  | 6.26 \% |  |  |  | 5.34 |  |  | $5.18 \%$ |  |  |  | $4.23 \%$ |
| (0) NaL /s/total bans and leases |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (2)NPAs fotal bans and leases * impared icans heid for saie - OREO - other NPAs |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 潎Huntington$121$ |  |  |  |  |  |  |  |  |  |  |  |  |  |

Non-Franklin Credit Metrics Reconciliation

| (in milions) | First Quarter 2009 |  |  |  |  |  | Fourth Quarter 2008 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Reported |  | Franklin |  | Non-Franklin |  | Reported |  | Franklin |  | Non-Franklin |  |
| Loan loss provision | \$ | 291.8 | \$ | (1.7) | \$ | 293.5 | \$ | 722.6 | \$ | 438.0 | \$ | 284.6 |
| Total net charge-offs - | \$ | 341.5 | \$ | 128.3 | \$ | 213.2 | \$ | 560.6 | \$ | 423.3 | \$ | 137.4 |
| Total net charge-offs - \% |  | 3.34 \% |  |  |  | 2.12 \% |  | 5.41 \% |  |  |  | 1.36 \% |
| Provision > net charge offs | \$ | (49.7) | \$ | (130.0) | \$ | 80.3 | \$ | 162.0 | \$ | 14.7 | \$ | 147.3 |
| ALLL- $\$$ | \$ | 838.5 | \$ | - | \$ | 838.5 | \$ | 900.2 | \$ | 130.0 | \$ | 770.2 |
| ALIL - \% loans/feases |  | 2.12 \% |  |  |  | 2.15 \% |  | 2.19 \% |  |  |  | 1.90 \% |
| NAL coverage ratio |  | 54 \% |  |  |  | 71 \% |  | $60 \%$ |  |  |  | $90 \%$ |
| NPA coverage ratio |  | $47 \%$ |  |  |  | 63 \% |  | 55 \% |  |  |  | 78 \% |
| ACL - \$ | \$ | 885.5 | \$ | - | \$ | 885.5 | \$ | 944.4 | \$ | 130.0 | \$ | 814.4 |
| ACL - \% loans/leases |  | 2.24 \% |  |  |  | 2.27 \% |  | 2.30 \% |  |  |  | 2.01 \% |
| NAL coverage ratio |  | $57 \%$ |  |  |  | 75 \% |  | $63 \%$ |  |  |  | 96 \% |
| NPA coverage ratio |  | 50 \% |  |  |  | 67 \% |  | $58 \%$ |  |  |  | $83 \%$ |
| Total loans and leases - EOP | \$ | 39,548 | \$ | 494 | \$ | 39,054 | \$ | 41,092 | \$ | 650 | \$ | 40,442 |
| Total loans and leases - Avg | \$ | 40,866 | \$ | 630 | \$ | 40,236 | \$ | 41,437 | \$ | 1,085 | \$ | 40,352 |
| Nonaccrual loans (NAL) - EOP | \$ | 1,553.1 | \$ | 366.1 | \$ | 1,187.0 | \$ | 1,502.1 | \$ | 650.2 | \$ | 851.9 |
| OREO |  | 210.8 |  | 79.6 |  | 131.2 |  | 122.5 |  | - |  | 122.5 |
| Impaired loans held for sale |  | 11.9 |  | - |  | 11.9 |  | 12.0 |  | - |  | 12.0 |
| Other NPAs |  | - |  | - |  | - |  | - |  | - |  | - |
| Nonperforming a ssets (NPA) - EOP | \$ | 1,775.7 | \$ | 445.7 | \$ | 1,330.0 | \$ | 1,636.6 | \$ | 650.2 | \$ | 986.4 |
| NAL ratio ${ }^{(1)}$ |  | 3.93 \% |  |  |  | $3.04 \%$ |  | $3.66 \%$ |  |  |  | 2.11 \% |
| NPA ratio ${ }^{(2)}$ |  | $4.46 \%$ |  |  |  | 3.39 \% |  | 3.97 \% |  |  |  | $2.43 \%$ |
| (0) ${ }^{\text {NaL.s }}$ fotal leans and leases |  |  |  |  |  |  |  |  |  |  |  |  |
| (2) NPAs $/$ total bans and leases + impared loans heid forsale - CREO - otherNPAs |  |  |  |  |  |  |  |  |  |  |  |  |
| (f)ymanglon |  |  |  |  |  |  |  |  |  |  |  | 122 |

Non-Franklin Credit Metrics Reconciliation


## Quarterly Net Charge-off Reconciliation ${ }^{(1)}$



## Quarterly Net Charge-off Reconciliation ${ }^{(1)}$



## Quarterly Net Charge-off Reconciliation ${ }^{(1)}$



Nonaccrual Loans (NALs), Nonperforming Assets
(NPA) \& Accruing Restructured Loans (ARLs)

| (in thousands) | 2009 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 30, |  |  |  |  | June 30, |  |  |  |  | March 31, |  |  |  |  |
|  | Total |  | FCMC | Non-FCMC |  | Total |  | FCMC | Non-FCMC |  | Total |  | FCMC | Non-FCMC |  |
| Nonaccrual loans and leases (NALs) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 612,701 | \$ - | \$ | 612,701 | \$ | 456,734 | \$ | \$ | 456,734 | \$ | 398,286 | \$ | \$ | 398,296 |
| Commercial real estate |  | 1,133,661 | - |  | 1,133,661 |  | 850,846 | - |  | 850,846 |  | 629,886 | - |  | 629,896 |
| Residential mortgage |  | 390,521 | 322,796 |  | 67.725 |  | 475,488 | 342,207 |  | 133,281 |  | 486,955 | 360,106 |  | 126,849 |
| Home equity |  | 44,182 | 15,704 |  | 28,478 |  | 35,299 | 2,437 |  | 32,862 |  | 37,967 | 6,000 |  | 31,967 |
| Total NALs |  | 2,181,065 | 338,500 |  | 1,842,565 |  | 1,818,367 | 344,644 |  | 1,473,723 |  | 1,553,094 | 366,106 |  | 1,188,988 |
| Other real estate, net |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential |  | 81,807 | 30,996 |  | 50,811 |  | 107,954 | 43,623 |  | 64,331 |  | 143,856 | 79,596 |  | 64,260 |
| Commercial |  | 60,784 | - |  | 60,784 |  | 64,976 | - |  | 64,976 |  | 66,906 | - |  | 66,906 |
| Total other real estate, net |  | 142,591 | 30,996 |  | 111,595 |  | 172,930 | 43,623 |  | 129,307 |  | 210,762 | 79,596 |  | 131,166 |
| Impaired loans held for sale |  | 20,386 | - |  | 20,386 |  | 11,287 | - |  | 11,287 |  | 11,887 | - |  | 11,887 |
| Other NPAs |  | - | - |  | - |  | - | - |  | - |  | - | $\checkmark$ |  | - |
| Total nonperforming assets (NPAs) | \$ | 2,344,042 | \$ 369,496 | \$ | 1,974,546 | \$ | 2,002,584 | \$ 388,267 | \$ | 1,614,317 | \$ | 1,775,743 | \$445,702 | \$ | 1,330,041 |
| Accruing restructured loans (ARLs) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial | \$ | 153,010 | \$ |  | 153,010 | \$ | 267,975 | \$ | \$ | 267,975 | \$ | 201,503 | \$ | \$ | 201,508 |
| Residential mortgage |  | 204,463 | - |  | 204,463 |  | 158,568 | - |  | 158,568 |  | 108,011 | - |  | 108,011 |
| Other |  | 42,406 | - |  | 42,406 |  | 35,720 | - |  | 35,720 |  | 27,014 | - |  | 27,014 |
| Total ARLs |  | 399,879 | - |  | 399,879 |  | 462,263 | - |  | 462,263 |  | 336,533 | - |  | 336,533 |
| Total NPAs and ARL.s | \$ | 2,743,921 | \$369,496 | \$ | 2,374.425 | \$ | 2,464,847 | \$388,267 | \$ | 2.076,580 | \$ | 2,112,276 | \$445,702 | \$ | 1,666,574 |
| NAL ratio ${ }^{(1)}$ |  | 5.85\% |  |  | 5.00\% |  | 4.72\% |  |  | 3.88\% |  | 3.93\% |  |  | 3.04\% |
| NPA ratio ${ }^{(2)}$ |  | 6.26\% |  |  | 5.34\% |  | 5.18\% |  |  | 4.23\% |  | 4.46\% |  |  | 3.39\% |
| NPA + ARL ratio ${ }^{(*)}$ |  | 7.32\% |  |  | 6.42\% |  | 6.37\% |  |  | 5.44\% |  | 5.31\% |  |  | 4.25\% |
| (1) NAL / total loans and leases |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (2) NPA / (total loans and leases + impaired loans held for sale + net other real estate + other NPAs) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ${ }^{6}$ ( $\mathrm{NPA}+\mathrm{ARL}$ ) / (total loans and leases + impaired loans held for sale + net other real estate + other NPAs) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| qlitunlinglon |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

Nonaccrual Loans (NALs), Nonperforming Assets
(NPA) \& Accruing Restructured Loans (ARLs)

| (in thousands) | 2008 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | December 31, |  |  |  |  | September 30. |  |  |  |  |  | June 30, |  |  |  |  |  |
|  | Total |  | FCMC | Non-FCMC |  | Total |  | FCMC |  | Non-FCMC |  | Total |  | FCMC |  | Non-FCMC |  |
| Nonaccrual loans and leases (NALs) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 932,648 | \$ 650,225 | \$ | 282,423 | \$ | 174,207 | \$ | - | \$ | 174,207 | \$ | 161,345 | \$ | - | \$ | 161,345 |
| Commercial real estate |  | 445,717 | - |  | 445,717 |  | 298,844 |  | - |  | 298,844 |  | 261,739 |  | - |  | 261,739 |
| Residential mortgage |  | 98,951 | - |  | 98,951 |  | 85,163 |  | - |  | 85,163 |  | 82,882 |  | - |  | 82,882 |
| Home equity |  | 24,831 | - |  | 24,831 |  | 27,727 |  | - |  | 27,727 |  | 29,076 |  | - |  | 29,076 |
| Total NALs |  | 1,502,147 | 650,225 |  | 851,922 |  | 585,941 |  | - |  | 585,941 |  | 535,042 |  | - |  | 535,042 |
| Other real estate, net |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential |  | 63,058 | - |  | 63,058 |  | 59,302 |  | - |  | 59,302 |  | 59,119 |  | - |  | 59,119 |
| Commercial |  | 59,440 | - |  | 59,440 |  | 14,176 |  | - |  | 14,176 |  | 13,259 |  | - |  | 13,259 |
| Total other real estate, net |  | 122,498 | - |  | 122,498 |  | 73,478 |  | - |  | 73,478 |  | 72,378 |  | - |  | 72,378 |
| Impaired loans held for sale |  | 12,001 | - |  | 12,001 |  | 13,503 |  | - |  | 13,503 |  | 14,759 |  | - |  | 14,759 |
| Other NPAs |  | - | - |  | - |  | 2,397 |  | - |  | 2,397 |  | 2,557 |  | - |  | 2,557 |
| Total nonperforming assets (NPAs) | \$ | 1,636,646 | \$650,225 | 5 | 986,421 | 5 | 675,319 | \$ | - | \$ | 675,319 | \$ | 624,736 | \$ | - | \$ | 624.736 |
| Accruing restructured loans (ARLs) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage |  | 82,857 | \$ |  | 82,857 |  | 71,512 |  | 361,939 |  | 71,512 |  | 57,802 |  | 36,379 |  | 57,802 |
| Other |  | 41,094 | - |  | 41,094 |  | 40,414 |  | - |  | 40,414 |  | 34,094 |  | - |  | 34,094 |
| Total ARL.s |  | 309,284 | - |  | 309,284 |  | 476,865 |  | 364,939 |  | 111,926 |  | 460,275 |  | 368,379 |  | 91,896 |
| Total NPAs and ARLs | 5 | 1,945,930 | \$650,225 | 5 | 1,295,705 | \$ | 1,152,184 | \$ | 364,939 | \$ | 787,245 | 5 | 1,085,011 | \$ | 368,379 | \$ | 716,632 |
| NaL ratio ${ }^{(1)}$ |  | 3.66\% |  |  | 2.11\% |  | 1.42\% |  |  |  | 1.46\% |  | 1.30\% |  |  |  | 1.34\% |
| NPA ratio ${ }^{(2)}$ |  | 3.97\% |  |  | 2.43\% |  | 1.64\% |  |  |  | 1.68\% |  | 1.52\% |  |  |  | 1.56\% |
| NPA + ARL ratio ${ }^{(3)}$ |  | 4.72\% |  |  | 3.19\% |  | 2.79\% |  |  |  | 1.96\% |  | 2.64\% |  |  |  | 1.79\% |
| (1) NAL / total loans and leases |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2) NPA / (total loans and leases + impaired loans held for sale + net other real estate + other NPAs) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| a) (NPA + ARL)/ (total loans and leases + impaired loans held for sale + net other real estate + other NPAs) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 斯) Yuninglon |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

## Deposits and Other Funding

滑Huntington


## Deposit Trends

## Linked Quarter - Average

| (in billions) | Third Quarter 2009 |  | Second <br> Quarter <br> 2009 |  | Change |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount | \% |  |
| Average Deposits |  |  |  |  |  |  |  |  |
| Demand deposits - noninterest bearing | \$ | 6.2 |  |  | \$ | 6.0 | \$ | 0.2 | 3 | \% |
| Demand deposits - interest bearing |  | 5.1 |  | 4.5 |  | 0.6 | 13 |  |
| Money market deposits |  | 7.6 |  | 6.4 |  | 1.2 | 20 |  |
| Savings and other domestic deposits |  | 4.8 |  | 5.0 |  | (0.3) | (5) |  |
| Core certificates of deposit |  | 11.6 |  | 12.5 |  | (0.9) | (7) |  |
| Total core deposits |  | 35.3 |  | 34.5 |  | 0.9 | 3 |  |
| Other deposits |  | 4.2 |  | 5.1 |  | (0.8) | (16) |  |
| Total deposits | \$ | 39.6 | \$ | 39.5 | \$ | 0.1 | 0 | \% |

Huntington

## Deposit Trends

## Prior-year Quarter

| (in billions) | Third Quarter |  |  |  | Change |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  | 2008 |  | Amount |  | \% |  |
| Average Deposits |  |  |  |  |  |  |  |  |
| Demand deposits - noninterest bearing | \$ | 6.2 | \$ | 5.1 | \$ | 1.1 | 22 | \% |
| Demand deposits - interest bearing |  | 5.1 |  | 4.0 |  | 1.1 | 28 |  |
| Money market deposits |  | 7.6 |  | 5.9 |  | 1.7 | 30 |  |
| Savings and other domestic deposits |  | 4.8 |  | 5.1 |  | (0.3) | (6) |  |
| Core certificates of deposit |  | 11.6 |  | 12.0 |  | (0.3) | (3) |  |
| Total core deposits |  | 35.3 |  | 32.0 |  | 3.3 | 10 |  |
| Other deposits |  | 4.2 |  | 5.8 |  | (1.5) | (26) |  |
| Total deposits | \$ | 39.6 | \$ | 37.8 | \$ | 1.8 | 5 | \% |

## Total Core Deposit Trends



## Other Funding - 9/30/09

## \$10.7 Billion



## Funding Assessment

## Holding Company

- Over $\$ 1$ billion of cash
- $\$ 30$ million per quarter dividend requirements
- Next borrowing maturity not until 2013: $\$ 50$ million


## Bank Level

- Funding expected to be met primarily through core deposits
- Unused credit available
- FHLB advances
- Discount window capacity


## Illustrative Internal Supervisory Capital Assessment Program (SCAP) Analysis

## 5/20/09 - Illustrative SCAP Analysis



## 5/20/09 - Illustrative SCAP Analysis

## (\$B)

First lien mortgage loans
Second / junior lien mortgages
Commercial \& industrial
Commercial real estate
Other loans and leases
Total loans and leases

| Outstandings |
| :---: |
| $12 / 31 / 08$ |
| $\$ 6.7$ |
| 6.2 |
| 7.5 |
| 13.0 |
| 7.4 |
| $\$ 40.8$ |


| 2-Yr Cumulative Losses ${ }^{(1)}$ |  |  | Implied Cumulative Losses |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Low | Median | High | Low | Median | High |
| 3.4\% | 6.3\% | 10.3\% | \$0.2 | \$0.4 | \$0.7 |
| 6.3 | 10.4 | 13.7 | 0.4 | 0.6 | 0.9 |
| 4.5 | 6.5 | 11.0 | 0.3 | 0.5 | 0.8 |
| 10.6 | 12.6 | 13.9 | 1.4 | 1.6 | 1.8 |
| 6.2 | 7.9 | 9.3 | 0.5 | 0.6 | 0.7 |
| 8.3\% | 8.8\% | 10.5\% | \$2.8 | \$3.8 | \$4.9 |
| Total loss rate |  |  | 6.8\% | 9.2\% | 11.9 |


| Peers - 2Yr. Cumulative Losses |  |
| :--- | :---: |
| SunTrust | $8.3 \%$ |
| KeyCorp | 8.5 |
| BB \& T | 8.6 |
| PNC Financial | 9.0 |
| Regions Financial | 9.1 |
| Fifth Third | 10.5 |

Note: Loan balances based on regulatory financials. Excludes Franklin Credit.
(1) Loss ranges represent ranges from SCAP analysis relating to the following banks: BBT, FITB, KEY, PNC, RF and STI

## 5/20/09 - Illustrative SCAP Analysis

## 2-Year Cumulative Losses

(\$ MM)
Tier 1 Common required
Common equity issued

| Hybrid tender | $\sim 75$ | $\sim 75$ | ~75 | $\sim 75$ |
| :---: | :---: | :---: | :---: | :---: |
| Other Tier 1 Common sources ${ }^{(1)}$ | ~250 | ~250 | ~250 | ~250 |
| Tier 1 Common surplus / (deficit) | \$853 | \$564 | \$129 | \$(306) |
| Disallowed deferred tax asset ${ }^{(2)}$ | \$ -- | \$ 24 | \$193 | \$362 |

## Critical Assumptions

- 2009 / 2010 pre-tax, pre-provision net revenue of $\$ 900$ MM annually
- Reserve of $\$ 502$ MM, 1.23\% of loans (average of 2003-2007)
- \$130 MM losses on securities portfolio
- Credit for actions completed in 2009-\$134 MM convertible exchange, FCMC restructuring, $\$ 120 \mathrm{MM}$ discretionary equity issuance
- Based on regulatory financial reporting
(1) Includes potential additional liability management initiatives, exchange of other capital instruments, adoption of new accounting standards and other management initiatives
(2) Per $10 \%$ rule


## 5/20/09 - Illustrative SCAP Analysis

Non-Franklin Regulatory Reporting Reconciliations

| (5000s) | 4Q 08 |  | 3Q 08 |  | Average |  | $\begin{aligned} & \text { NAL.s } \\ & 4 \mathrm{Q} 08 \end{aligned}$ |  | \% of Loans |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| First Lien |  |  |  |  |  |  |  |  |  |
| Line 1c2a | \$ | 6,720,816 | \$ | 6,823,802 | \$ | 6,772,309 |  | 143,021 | 2.13\% |
| Charge-offs |  |  |  |  | \$ | 6,399 |  |  |  |
| Ratio |  |  |  |  |  | 0.38\% |  |  |  |
| Second Lien |  |  |  |  |  |  |  |  |  |
| Line 1c2b | \$ | 1,670,980 | \$ | 1,901,263 |  |  |  | 10,777 |  |
| Line 1c1 |  | 4,546,831 |  | 4,261,431 |  |  |  | 21,838 |  |
| Total | \$ | 6,217,811 | \$ | 6,162,694 | \$ | 6,190,253 |  | 32,615 | 0.52\% |
| Charge-offs |  |  |  |  | \$ | 32,582 |  |  |  |
| Reclass for HEL GL change |  |  |  |  |  | $(13,775)$ |  |  |  |
| Adjusted charge-offs |  |  |  |  | \$ | 18,807 |  |  |  |
| Ratio originally reported |  |  |  |  |  | 2.11\% |  |  |  |
| Adjusted ratio |  |  |  |  |  | 1.22\% |  |  |  |


| Commercial \& Industrial |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Line 4 | \$ | 7,461,769 | \$ | 7,056,732 | \$ | 7,259,251 | \$ 156,894 | 2.10\% |
| Charge-offs |  |  |  |  | \$ | 32,533 |  |  |
| Ratio |  |  |  |  |  | 1.79\% |  |  |


| Commercial Real Estate |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Line 1a1 | \$ | 1,010,001 | \$ | 1,055,135 |  |  |  | 124,873 |  |
| Line 1a2 |  | 3,195,205 |  | 3,002,713 |  |  |  | 131,764 |  |
| Line 1b |  | 78,481 |  | 79,618 |  |  |  | 2,203 |  |
| Line 1d |  | 920,750 |  | 948,650 |  |  |  | 29,498 |  |
| Line 1e1 |  | 2,248,558 |  | 2,193,729 |  |  |  | 35 |  |
| Line 1e2 |  | 5,561,545 |  | 5,593,347 |  |  |  | 206,280 |  |
| Total | \$ | 13,014,540 | \$ | 12,873,192 | \$ | 12,943,866 |  | 494,653 | 3.80\% |
| Charge-offs |  |  |  |  | \$ | 46,149 |  |  |  |
| Ratio |  |  |  |  |  | 1.43\% |  |  |  |

Line numbers are from regulatory FR Y-9C reports
涫Huntington

## 5/20/09 - Illustrative SCAP Analysis

Non-Franklin Regulatory Reporting Reconciliations

| (5000s) | 4Q 08 |  | 3Q 08 |  | Average |  | $\begin{aligned} & \text { NALs } \\ & \text { 4Q } 08 \end{aligned}$ |  | \% of |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other loans \& leases |  |  |  |  |  |  |  |  |  |
| Line 2 | \$ | 378 | \$ | 290 |  |  | \$ | - |  |
| Line 3 |  | 133,683 |  | 110,043 |  |  |  | 418 |  |
| Line 6 |  | 4,718,617 |  | 4,743,195 |  |  |  | 647 |  |
| Line 9a |  | 53,162 |  | 3,179 |  |  |  | 16,628 |  |
| Line 9b less Franklin |  | 898,610 |  | 933,625 |  |  |  | 7,272 |  |
| Line 10 |  | 1,591,572 |  | 1,658,910 |  |  |  | - |  |
| Total | \$ | 7,396,022 | \$ | 7,449,242 | \$ | 7,422,632 | \$ | 24,965 | 0.34\% |
| Charge-offs excluding Franklin |  |  |  |  | S | 19,688 |  |  |  |
| Reclass for HEL GL change |  |  |  |  |  | 13,775 |  |  |  |
| Adjusted charge-offs |  |  |  |  | \$ | 33,463 |  |  |  |
| Ratio originally reported |  |  |  |  |  | 1.06\% |  |  |  |
| Adjusted ratio |  |  |  |  |  | 1.80\% |  |  |  |


| Total loans excluding Franklin | \$ | 40,810,958 | \$ | 40,365,662 | \$ | 40,588,310 | \$ 852,148 | 2.09\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total net charge-offs excluding Franklin |  |  |  |  |  | 137,351 |  |  |
| Franklin loans |  | 650,000 |  | 1,095,000 |  |  |  |  |
| Franklin charge-offs |  |  |  |  |  | 423,269 |  |  |
| Total reported | 5 | 41,460,958 | \$ | 41,460,662 | S | 560,620 |  |  |

Line numbers are from regulatory FR Y-9C reports

## Illustrative SCAP Analysis ${ }^{(1)}$ - Updated

## (\$B)

First lien mortgage loans
Second / junior lien mortgages
Commercial \& industrial
Commercial real estate
Other loans and leases
Total loans and leases

| Outstandings <br> $6 / 30 / 09$ |
| :---: |
| $\$ 6.4$ |
| 6.1 |
| 7.1 |
| 12.6 |
| 6.3 |
| $\$ 38.5$ |


| 2-Yr. Cumulative Losses ${ }^{(2)}$ |  |  | Implied Cumulative Losses |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Low | Median | High | Low | Median | High |
| 3.4\% | 6.3\% | 10.3\% | \$0.2 | \$0.4 | \$0.7 |
| 6.3 | 10.4 | 13.7 | 0.4 | 0.6 | 0.8 |
| 4.5 | 6.5 | 11.0 | 0.3 | 0.5 | 0.8 |
| 10.6 | 12.6 | 13.9 | 1.3 | 1.6 | 1.8 |
| 6.2 | 7.9 | 9.3 | 0.4 | 0.5 | 0.6 |
| 8.3\% | 8.8\% | 10.5\% | \$2.7 | \$3.6 | \$4.6 |
| Total loss rate |  |  | 6.9\% | 9.3\% | 12.0\% |

Note: Loan balances based on regulatory financials. Excludes Franklin Credit.
(1) Supervisory Capital Assessment Program - Federal Reserve stress test applied to 19 largest bank holding companies in May 2009
(2) Loss ranges represent ranges from SCAP analysis relating to the following banks: BBT, FITB, KEY, PNC, RF and STI

## Illustrative SCAP Analysis - Updated

| 2-Year Cumulative Losses | 2-Yr Cumulative Losses (7/09-6/11) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| (\$ MM) | 7\% | 8\% | 9\% | 10\% |
| Tier 1 Common equity -6/30/09 | \$3,091 | \$3,091 | \$3,091 | \$3,091 |
| Pre-tax, pre-provision net revenue | 852 | 852 | 852 | 852 |
| Cumulative losses (after tax) | $(1,754)$ | $(2,004)$ | $(2,255)$ | $(2,506)$ |
| Preferred dividends | (202) | (202) | (202) | (202) |
| Disallowed deferred tax asset ${ }^{(1)}$ | - | -- | (106) | (266) |
| 3Q09 capital raise | 587 | 587 | 587 | 587 |
| Tier 1 Common equity -6/30/11 | \$3,211 | \$2,960 | \$2,604 | \$2,194 |
| Tier 1 Common equity ratio -6/30/11 | 7.1\% | 6.5\% | 5.7\% | 4.8\% |
| Tier 1 Common surplus / (deficit) | \$1,393 | \$1,142 | \$786 | \$375 |
| Tier 1 Common surplus / (deficit) - 5/20/09 | \$853 | \$564 | \$129 | \$(306) |
| Critical Assumptions |  |  |  |  |
| - Reserve of $\$ 502$ MM, $1.23 \%$ of loans (av <br> - \$130 MM losses on securities portfolio <br> - Based on regulatory financial reporting | 2003-2007 |  |  |  |
| 潎, Huntington (1) Per 10\% rule |  |  |  | 143 |

## Capital

Capital (1)


## Capital Actions



## Capital Trends ${ }^{(1)}$



## Capital Trends

## Shareholders' Equity



## Key Equity Ratios ${ }^{(1)}$



䊀Huntington
(1) End-of-period

## Credit Ratings

|  |  | Senior <br> Notes | Subordinated Notes | Comm'I. Paper / Short-term | Outlook |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Huntington Bancshares |  |  |  |  |  |
| Moody's | 4/7/09 | Baa2 | Baa3 | P-2 | Negative |
| S\&P | 6/17/09 | $\mathrm{BB}+$ | BB | B | Negative |
| Fitch | 9/14/09 | BBB | BBB- | F2 | Negative |
| The Huntington National Bank |  |  |  |  |  |
| Moody's | 4/7/09 | Baa1 | Baa2 | P-2 | Negative |
| S\&P | 6/17/09 | BBB- | BB+ | A-3 | Negative |
| Fitch | 9/14/09 | BBB + | BBB | F2 | Negative |
| 㦒Huntington |  |  |  |  |  |

## Franchise

## Huntington Bancshares Overview

Midwest financial services holding company
Founded - 1866
Headquarters - Columbus, Ohio
Total assets - $\$ 53$ billion
Employees ${ }^{(1)} \quad-10,194$
Franchise:
Footprint 6 states: OH, MI, PA, IN, WV, KY
604 offices / 1,366 ATMs
Retail and Business Banking

- Mortgage banking

Commercial Banking
Commercial Real Estate
Auto Finance \& Dealer Services
Private Financial Group
(1) Full-time equivalent (FTE)

㩔 Huntington

## The Huntington Franchise - 9/30/09

## Focus on the Midwest ${ }^{(1)}$



## A Strong Regional Presence



Source: SNL Financial, company
Huntington presentations and filigss
presentations and filings
FDIC deposit data as of June 30, 2009

## Deposits - Top 12 MSAs

| MSA | Rank | BOs | Deposits | Share |
| :---: | :---: | :---: | :---: | :---: |
| Columbus, OH | 1 | 68 | \$10,231 | 27.6\% |
| Cleveland, OH | 5 | 60 | 3,613 | 5.5 |
| Detroit, MI | 8 | 45 | 2,874 | 3.1 |
| Toledo, OH | 2 | 42 | 2,186 | 20.6 |
| Pittsburgh, PA | 6 | 40 | 2,041 | 2.8 |
| Cincinnati, OH | 4 | 40 | 1,934 | 3.6 |
| Youngstown, OH | 1 | 36 | 1,843 | 19.9 |
| Indianapolis, IN | 4 | 45 | 1,705 | 6.1 |
| Canton, OH | 1 | 23 | 1,381 | 24.9 |
| Grand Rapids, MI | 3 | 21 | 1,223 | 10.0 |
| Akron, OH | 5 | 17 | 843 | 7.5 |
| Charleston, WV | 3 | 8 | 600 | 10.8 |
| BOs = Banking offices |  |  |  |  |


|  | $\%$ Deposits |
| :--- | :---: |
| \#1 Share markets | $36 \%$ |
| \#1- \#3 Share markets | $50 \%$ |

## Organization

Management Committee


## Senior Leadership Team



## Regional Banking Presidents



## Retail and Business Banking Executives



## Business Segment Summary

## Business Segment Loans \& Deposits - 9/30/09

## Total Credit Exposure - \$37.3 B Total Deposits - \$39.8 B



## Business Segment Contribution



## Safe Harbor Disclosures

## 滞Huntington

## Basis of Presentation

## Use of non-GAAP financial measures

This presentation contains GAAP financial measures and non-GAAP financial measures where management believes it to be helpful in understanding Huntington's results of operations or financial position. Where non-GAAP financial measures are used, the comparable GAAP financial measure, as well as the reconciliation to the comparable GAAP financial measure, can be found in the current quarter earnings release, this presentation, in the Quarterly Financial Review supplement to the current quarter eamings release, or the Form 8-K related to the filed 10/22/09 earnings press release, which can be found on Huntington's website at huntington-ir.com

Annualized data
Certain returns, yields, performance ratios, or quarterly growth rates are presented on an "annualized" basis. This is done for analytical and decision-making purposes to better discern underiying performance trends when compared to full-year or year-over-year amounts. For example, loan growth rates are most often expressed in terms of an annual rate like $8 \%$. As such, a $2 \%$ growth rate for a quarter would represent an annualized $8 \%$ growth rate.

Pre-tax, Pre-provision Income
One non-GAAP performance metric that Management believes is useful in analyzing underlying performance trends, particularly in times of economic stress, is pre-tax, pre-provision income. This is the level of eamings adjusted to exclude the impact of:
-provision expense, which is excluded because its absolute level is elevated and volatile in times of economic stress;
-investment securities gains//losses, which are excluded because in times of economic stress securities market valuations may also become particularly volatile;
-amortization of intangibles expense, which is excluded because return on tangible common equity is a key metric used by Management to gauge performance trends; and
-certain items identified by Management (see Significant Items on slide 3) which Management believes may distort the company's underlying performance trends.

## Basis of Presentation

## Significant ltems

From time to time, revenue, expenses, or taxes, are impacted by items judged by Management to be outside of ordinary banking activities and/or by items that, while they may be associated with ordinary banking activities, are so unusually large that their outsized impact is believed by Management at that time to be one-time or short-term in nature. We refer to such items as "Significant Items". Most often, these Significant Items result from factors originating outside the company; e.g., regulatory actions/assessments, windfall gains, changes in accounting principles, one-time tax assessments/refunds, etc. In other cases they may result from Management decisions associated with significant corporation actions out of the ordinary course of business; e.g., merger/restructuring charges, recapitalization actions, goodwill impairment, etc.
Even though certain revenue and expense items are naturally subject to more volatility than others due to changes in market and economic environment conditions, as a general rule volatility alone does not define a Significant Item. For example, changes in the provision for credit losses, gains/losses from investment activities, asset valuation writedowns, etc., reflect ordinary banking activities and are, therefore, typically excluded from consideration as a Significant Item.

Management believes the disclosure of "Significant Items" in current and prior period results aids analysts/investors in better understanding corporate performance and trends so that they can ascertain which of such items, if any, they may wish to include/exclude from their analysis of the company's performance; i.e., within the context of determining how that performance differed from their expectations, as well as how, if at all, to adjust their estimates of future performance accordingly. To this end, Management has adopted a practice of listing "Significant Items" in its external disclosure documents (e.g., earnings press releases, investor presentations, Forms 10-Q and 10 K ).
"Significant Items" for any particular period are not intended to be a complete list of items that may materially impact current or future period performance. A number of factors could significantly impact these periods, including those described in Huntington's 2008 Annual Report on Form 10-K and other factors described from time to time in Huntington's other filings with the Securities and Exchange Commission.

## Basis of Presentation

## Fully-taxable equivalent interest income and net interest margin

Income from tax-exempt earning assets is increased by an amount equivalent to the taxes that would have been paid if this income had been taxable at statutory rates. This adjustment puts all earning assets, most notably tax-exempt municipal securities and certain lease assets, on a common basis that facilitates comparison of results to results of competitors.

## Rounding

Please note that columns of data in the following slides may not add due to rounding.

## Earnings per share equivalent data

Significant income or expense items may be expressed on a per common share basis. This is done for analytical and decision-making purposes to better discern underlying trends in total corporate earnings per share performance excluding the impact of such items. Investors may also find this information helpful in their evaluation of the company's financial performance against published earnings per share consensus amounts, which typically exclude the impact of significant items. Earnings per share equivalents are usually calculated by applying a 35\% effective tax rate to a pre-tax amount to derive an after-tax amount which is divided by the average shares outstanding during the respective reporting period. Occasionally, when the item involves special tax treatment, the after-tax amount is separately disclosed, with this then being the amount used to calculate the earnings per share equivalent.
NM or nm
Percent changes of $100 \%$ or more are typically shown as "nm" or "not meaningful" unless required. Such large percent changes typically reflect the impact of unusual or particularly volatile items within the measured periods Since the primary purpose of showing a percent change is for discerning underlying performance trends, such large percent changes are typically "not meaningful" for trend analysis purposes.

## Forward Looking Statements

This presentation contains certain forward-looking statements, including certain plans, expectations, goals, projections, and statements, which are subject to numerous assumptions, risks, and uncertainties.

Actual results could differ materially from those contained or implied by such statements for a variety of factors including: (1) deterioration in the loan portfolio could be worse than expected due to a number of factors such as the underlying value of the collateral could prove less valuable than otherwise assumed and assumed cash flows may be worse than expected; (2) changes in economic conditions; (3) movements in interest rates; (4) competitive pressures on product pricing and services; (5) success and timing of other business strategies; (6) the nature, extent, and timing of governmental actions and reforms, including existing and potential future restrictions and limitations imposed in connection with the Troubled Asset Relief Program's voluntary Capital Purchase Plan or otherwise under the Emergency Economic Stabilization Act of 2008; and (7) extended disruption of vital infrastructure.

Additional factors that could cause results to differ materially from those described above can be found in Huntington's 2008 Annual Report on Form 10-K, and documents subsequently filed by Huntington with the Securities and Exchange Commission.

All forward-looking statements included in this presentation are based on information available at the time of the release. Huntington assumes no obligation to update any forward-looking statement.

