# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### FORM 8-K

**CURRENT REPORT** 

Pursuant to Section 13 OR 15(d)
of The Securities Exchange Act of 1934
Date of Report (Date of earliest event reported) March 10, 2021



## **Huntington Bancshares Incorporated**

(Exact name of registrant as specified in its charter)

Maryland (State or other jurisdiction of incorporation or organization) 1-34073 (Commission File Number) 31-0724920 (I.R.S. Employer Identification No.)

Registrant's address: 41 South High Street, Columbus, Ohio 43287 Registrant's telephone number, including area code: (614) 480-2265

**Not Applicable** 

(Former name or former address, if changed since last report.)

appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see struction A.2. below):
Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
Securities registered pursuant to Section 12/h) of the Act

Title of class	Trading Symbol(s)	Name of exchange on which registered
Depositary Shares (each representing a 1/40th interest in a share of 5.875% Series C Non- Cumulative, perpetual preferred stock)	HBANN	NASDAQ
Depositary Shares (each representing a 1/40th interest in a share of 6.250% Series D Non- Cumulative, perpetual preferred stock)	НВАМО	NASDAQ
Depositary Shares (each representing a 1/40th interest in a share of 4.500% Series H Non- Cumulative, perpetual preferred stock)	HBANP	NASDAQ
Common Stock—Par Value \$0.01 per Share	HBAN	NASDAQ

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of Exchange Act of 1934 (§24012b-2).	the Securities Act of 1933 (§230.405) or Rule	e 12b-2 of the Securities
	Emerging growth company	
If an emerging growth company, indicate by check mark if the registrant has elected not to use the exterinancial accounting standards provided pursuant to Section 13(a) of the Exchange Act. $\Box$	nded transition period for complying with an	y new or revised

#### Item 7.01 Regulation FD Disclosure.

Huntington Bancshares Incorporated ("Huntington") will be participating in the 2021 RBC Capital Markets Financial Institutions Conference on Wednesday, March 10, 2021. A copy of the slides forming the basis of the presentation (the "Analyst Handout") is attached hereto as Exhibit 99.1 and is incorporated herein by reference. The Analyst Handout will also be available in the Investor Relations section of Huntington's web site at www.huntington.com.

The Analyst Handout is being furnished pursuant to Item 7.01, and the information contained therein shall not be deemed "filed" for purposes of Section 18 of the Securities and Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities under that section. Furthermore, the information contained in Exhibit 99.1 shall not be deemed to be incorporated by reference in any filing under the Securities Act of 1933, or the Exchange Act, except as shall be expressly set forth by specific reference in such filing.

#### Item 9.01 Financial Statements and Exhibits.

The exhibits referenced below shall be treated as "furnished" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.

(d) Exhibits.

Exhibit 99.1 - Analyst Handout

#### **EXHIBIT INDEX**

Exhibit No.	Description
Exhibit 99.1	Analyst Handout
Exhibit 104	Cover Page Interactive Data File - the cover page XBRL tags are embedded within the Inline XBRL document.

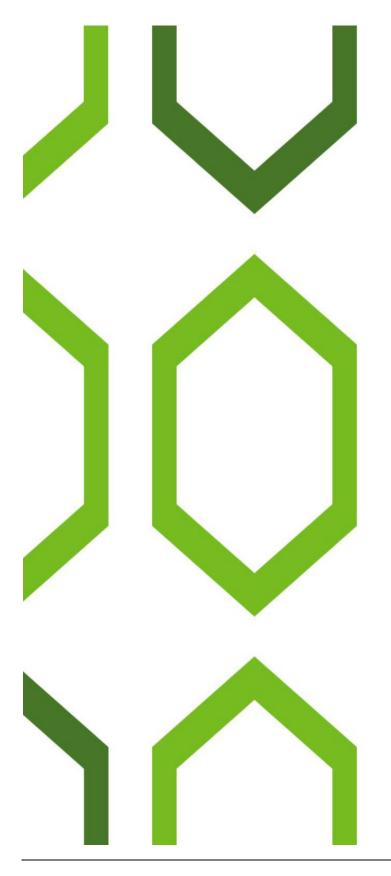
#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

HUNTINGTON BANCSHARES INCORPORATED

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Zachary Wasserman Chief Financial Officer



# RBC Capital Markets Financial Institutions Conference

March 10, 2021



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## Disclaimer

#### **CAUTION REGARDING FORWARD-LOOKING STATEMENTS**

This communication may contain certain forward-looking statements, including, but not limited to, certain plans, expectations, goals, projections, and statements about the benefits of the proposed transaction, the plans, objectives, expectations and intentions of Huntington and TCF, the expected timing of completion of the transaction, and other statements that are not historical facts. Such statements are subject to numerous assumptions, risks, and uncertainties. Statements that do not describe historical or current facts, including statements about beliefs and expectations, are forward-looking statements. Forward-looking statements may be identified by words such as expect, anticipate, believe, intend, estimate, plan, target, goal, or similar expressions, or future or conditional verbs such as will, may, might, should, would, could, or similar variations. The forward-looking statements are intended to be subject to the safe harbor provided by Section 27A of the Securities Act of 1933, Section 21E of the Securities Exchange Act of 1934, and the Private Securities Litigation Reform Act of 1995.

While there is no assurance that any list of risks and uncertainties or risk factors is complete, below are certain factors which could cause actual results to differ materially from those contained or implied in the forward-looking statements: changes in general economic, political, or industry conditions; the magnitude and duration of the COVID-19 pandemic and its impact on the global economy and financial market conditions and our business, results of operations, and financial condition; uncertainty in U.S. fiscal and monetary policy, including the interest rate policies of the Federal Reserve Board; volatility and disruptions in global capital and credit markets; movements in interest rates; reform of LIBOR; competitive pressures on product pricing and services; success, impact, and timing of our business strategies, including market acceptance of any new products or services including those implementing our "Fair Play" banking philosophy; the nature, extent, timing, and results of governmental actions, examinations, reviews, reforms, regulations, and interpretations, including those related to the Dodd-Frank Wall Street Reform and Consumer Protection Act and the Basel III regulatory capital reforms, as well as those involving the OCC, Federal Reserve, FDIC, and CFPB: the occurrence of any event, change or other circumstances that could give rise to the right of one or both of the parties to terminate the merger agreement between Huntington and TCF; the outcome of any legal proceedings that may be instituted against Huntington or TCF; delays in completing the transaction; the failure to obtain necessary regulatory approvals (and the risk that such approvals may result in the imposition of conditions that could adversely affect the combined company or the expected benefits of the transaction); the failure to obtain shareholder approvals or to satisfy any of the other conditions to the transaction on a timely basis or at all; the possibility that the anticipated benefits of the transaction are not realized when expected or at all, including as a result of the impact of, or problems arising from, the integration of the two companies or as a result of the strength of the economy and competitive factors in the areas where Huntington and TCF do business; the possibility that the transaction may be more expensive to complete than anticipated, including as a result of unexpected factors or events; diversion of management's attention from ongoing business operations and opportunities; potential adverse reactions or changes to business or employee relationships, including those resulting from the announcement or completion of the transaction; the ability to complete the transaction and integration of Huntington and TCF successfully; the dilution caused by Huntington's issuance of additional shares of its capital stock in connection with the transaction; and other factors that may affect the future results of Huntington and TCF. Additional factors that could cause results to differ materially from those described above can be found in Huntington's Annual Report on Form 10-K for the year ended December 31, 2020, which is on file with the Securities and Exchange Commission (the "SEC") and available in the "Investor Relations" section of Huntington's website, http://www.huntington.com, under the heading "Publications and Filings" and in other documents Huntington files with the SEC, and in TCF's Annual Report on Form 10-K for the year ended December 31, 2020, which is on file with the SEC and available in the "Investor Relations" section of TCF's website, http://www.ir.tcfbank.com, under the heading "Financial Information" and in other documents TCF files with the SEC.

All forward-looking statements speak only as of the date they are made and are based on information available at that time. Neither Huntington nor TCF assumes any obligation to update forward-looking statements to reflect circumstances or events that occur after the date the forward-looking statements were made or to reflect the occurrence of unanticipated events except as required by federal securities laws. As forward-looking statements involve significant risks and uncertainties, caution should be exercised against placing undue reliance on such statements.



# Building the Leading *People-First, Digitally Powered* Bank

Creating a sustainable competitive advantage with focused investment in customer experience, product differentiation, and key growth initiatives

#### We are a Purpose-driven company

• Our Purpose is to make people's lives better, help businesses thrive, and strengthen the communities we serve

#### Drive organic growth across all business segments

- Deliver a superior customer experience through differentiated products, digital capabilities, market segmentation, and tailored expertise
- Leverage the value of our brand, our deeply-rooted leadership in our communities, and our market-leading convenience to
  efficiently acquire, deepen, and retain client relationships

## Deliver sustainable, top quartile financial performance and efficiency

- Drive diversified revenue growth while maintaining rigorous expense management discipline and maximizing returns on organic growth investments
- Minimize earnings volatility through the cycle
- Deliver top quartile returns on capital

## Be a source of stability and resilience through enterprise risk management & balance sheet strength

- Maintain an aggregate moderate-to-low, through-the-cycle risk profile
- Disciplined capital allocation and priorities (first fund organic growth, second maintain the dividend, and then other capital uses)

# Select Investments in 2021 Strategic Initiatives

# Consumer and Business Banking

- Transitioning sales to digital direct and digitally assisted
- Digital deepening
- Differentiated new products and features
- SBA lending geographic expansion

# Commercial Banking

- Digital onboarding & sales enablement enhancements
- Key expertise and capability hires
- Enhanced payment platforms

## Wealth Management

- Digital and in-branch unified, full-service advisory experience
- Digital account integration enhancements

### Vehicle Finance

- Geographic expansion
- New digital onboarding experience
- Multiple digital payment enhancements

## Enterprise

TOF integration

• Operational efficiency and enterprise tech enablement

# 1Q21 Mid-Quarter Update

## Balance sheet trends





#### **QTD Drivers**

- 1Q origination activity in line with expectations; experiencing normal seasonality in commercial, indirect auto, and RV/ marine
- Commercial balances lower due to PPP forgiveness and further decline in dealer floorplan utilization
- Commercial pipelines continue to build, providing optimism for improved growth later in 2021
- Consumer balances lower due to elevated residential mortgage refinancing activity

#### **QTD Drivers**

- Growth in consumer and commercial balances
  - Growth continues to be in noninterest-bearing DDA and interest-bearing DDA
- Reduced brokered deposits by \$1.4 billion

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# 1Q21 Mid-Quarter Update

## Paycheck Protection Program

	Original Program	New Program
Loans	<ul> <li>\$6.6 billion of loans approved</li> <li>38,500 total loans approved</li> <li>80% of loans¹ were &lt;\$150,000, totaling \$1.2 billion</li> </ul>	<ul> <li>\$1.2 billion of loans approved</li> <li>9,800 total loans approved</li> <li>\$1.9 billion of applications received</li> <li>17,000 applications</li> <li>77% are second draw requests</li> <li>84% of loans¹ are &lt;\$150,000</li> </ul>
<b></b>	<ul> <li>Actual Experience To Date</li> <li>Total of \$1.6 billion forgiven</li> <li>▶ \$1.4 billion forgiven QTD²</li> <li>Approximately two-thirds of forgiveness applications started</li> </ul>	
Forgiveness	<ul> <li>Expectations</li> <li>85% of total to be forgiven</li> <li>Majority of remaining forgiveness to be received in 1H21, more heavily weighted to 2Q21</li> </ul>	Expectations  ● 85% of total to be forgiven  ➤ Approximately one-third in 4Q21  ➤ Remaining two-thirds in 1H22

Proposed TCF Financial Acquisition

Financially Attractive Transaction Increases Scale and Growth



Building scale - creating a top 10 U.S. regional bank



**Expands prominence** in core markets and **extends into desirable new markets**, resulting in **leading density and distribution** 



Synergistic transaction with significant branch overlap produces highly compelling financial results



Creates peer-leading financial performance



Accelerates digital investments and capabilities across broader platform to enhance client value proposition



Further diversifies combined loan portfolio across asset classes and markets



**Lower risk, in-market transaction** benefiting from thorough diligence and **successful integration track record** 





<sup>&</sup>lt;sup>1</sup> Pro forma balance sheet metrics as of the period ended December 31, 2020; excludes purchase accounting adjustments.

<sup>&</sup>lt;sup>2</sup> Note: See appendix of 12/13/20 deal announcement deck for detail. Pro forma profitability metrics are based on 2022E consensus estimates as of December 12, 2020, incorporate all transaction adjustments, and assume \$490MM pre-tax cost synergies.