## UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549
FORM 8-K
CURRENT REPORT
Pursuant to Section 13 OR 15(d)
of The Securities Exchange Act of 1934
Date of Report (Date of earliest event reported) January 23, 2020

## Illll Huntington

# Huntington Bancshares Incorporated 

(Exact name of registrant as specified in its charter)

| Maryland | 1-34073 | 31-0724920 |
| :---: | :---: | :---: |
| (State or other jurisdiction of <br> incorporation or organization) | (Commission <br> (I.R.S. Employer |  |
| Identification No.) |  |  |

Registrant's telephone number, including area code: (614) 480-2265

## Not Applicable

(Former name or former address, if changed since last report.)
Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):
$\square \quad$ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
$\square \quad$ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
$\square \quad$ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
$\square \quad$ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
Securities registered pursuant to Section 12(b) of the Act:

| Title of class | Trading <br> Symbol(s) | Name of exchange on which registered |
| :---: | :---: | :---: |
| $\mathbf{5 . 8 7 5 \%}$ Series C Non-Cumulative, perpetual preferred stock | HBANN | NASDAQ |
| $6.250 \%$ Series D Non-Cumulative, perpetual preferred stock | HBANO | NASDAQ |
| Common Stock—Par Value \$0.01 per Share | HBAN | NASDAQ |

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 ( $£ 230.405$ ) or Rule 12b-2 of the Securities Exchange Act of 1934 (§24012b-2).

Emerging growth company
If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. o

## Item 2.02. Results of Operations and Financial Condition.

On January 23, 2020, Huntington Bancshares Incorporated ("Huntington") issued a news release announcing its earnings for the quarter ended December 31, 2019. Also on January 23, 2020, Huntington made a Quarterly Financial Supplement available in the Investor Relations section of Huntington's website. Copies of Huntington's news release and quarterly financial supplement are attached hereto as Exhibit 99.1 and Exhibit 99.2, respectively, and are incorporated by reference in this Item 2.02.

Huntington's senior management will host an earnings conference call onJanuary 23, 2020, at 9:00 a.m. (Eastern Time). The call may be accessed via a live Internet webcast at the Investor Relations section of Huntington's website, www.huntington.com, or through a dial-in telephone number at (877) 407-8029; Conference ID 13697749. Slides will be available in the Investor Relations section of Huntington's website about an hour prior to the call. A replay of the webcast will be archived in the Investor Relations section of Huntington's website. A telephone replay will be available approximately two hours after the completion of the call through January 31, 2020 at (877) 660-6853 or (201) 612-7415 conference ID 13697749.

The information contained or incorporated by reference in this Current Report on Form 8-K contains certain forward-looking statements, including certain plans, expectations, goals, projections, and statements, which are subject to numerous assumptions, risks, and uncertainties. Forward-looking statements may be identified by words such as expect, anticipate, believe, intend, estimate, plan, target, goal, or similar expressions, or future or conditional verbs such as will, may, might, should, would, could, or similar variations.

While there is no assurance that any list of risks and uncertainties or risk factors is complete, below are certain factors which could cause actual results to differ materially from those contained or implied in the forward-looking statements: changes in general economic, political, or industry conditions; uncertainty in U.S. fiscal and monetary policy, including the interest rate policies of the Federal Reserve Board; volatility and disruptions in global capital and credit markets; movements in interest rates; reform of LIBOR; competitive pressures on product pricing and services; success, impact, and timing of our business strategies, including market acceptance of any new products or services implementing our "Fair Play" banking philosophy; the nature, extent, timing, and results of governmental actions, examinations, reviews, reforms, regulations, and interpretations, including those related to the Dodd-Frank Wall Street Reform and Consumer Protection Act and the Basel III regulatory capital reforms, as well as those involving the OCC, Federal Reserve, FDIC, and CFPB; and other factors that may affect our future results. Additional factors that could cause results to differ materially from those described above can be found in our 2018 Annual Report on Form 10-K, as well as our subsequent Securities and Exchange Commission ("SEC") filings, which are on file with the SEC and available in the "Investor Relations" section of our website, http://www.huntington.com, under the heading "Publications and Filings."

All forward-looking statements speak only as of the date they are made and are based on information available at that time. We do not assume any obligation to update forward-looking statements to reflect circumstances or events that occur after the date the forward-looking statements were made or to reflect the occurrence of unanticipated events except as required by federal securities laws. As forward-looking statements involve significant risks and uncertainties, caution should be exercised against placing undue reliance on such statements.

The information contained or incorporated by reference in Item 2.02 of this Form 8 -K shall be treated as "furnished" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.

## Item 9.01. Financial Statements and Exhibits.

The exhibits referenced below shall be treated as "furnished" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.
(d) Exhibits.

Exhibit 99.1 - News release of Huntington Bancshares Incorporated, dated January 23, 2020.
Exhibit 99.2 - Quarterly Financial Supplement, December 2019.

## EXHIBIT INDEX

Exhibit No. Description

Exhibit 99.1
News release of Huntington Bancshares Incorporated, dated January 23, 2020
Exhibit 99.2
Quarterly Financial Supplement, December 2019
Exhibit 104
Cover Page Interactive Data File - the cover page XBRL tags are embedded within the Inline XBRL document.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

HUNTINGTON BANCSHARES INCORPORATED

## Date: January 23, 2020

By:
/s/ Zachary Wasserman

Zachary Wasserman

Chief Financial Officer

## FOR IMMEDIATE RELEASE

January 23, 2020
Analysts: Mark Muth (mark.muth@ huntington.com), 614.480.4720
Media: Matt Samson (matt.b.samson@ huntington.com), 312.263.0203

## HUNTINGTON BANCSHARES INCORPORATED REPORTS RECORD ANNUAL EARNINGS

## Record Annual Revenue and 6\% Increase in 2019 EPS

COLUMBUS, Ohio - Huntington Bancshares Incorporated (Nasdaq: HBAN; www.huntington.com) reported2019 full year net income of $\$ 1.4$ billion, an increase of $1 \%$ from the prior year. Earnings per common share for the year were $\$ 1.27$, up $6 \%$ from the prior year. Tangible book value per common share as of 2019 year-end was $\$ 8.25$, a $12 \%$ year-over-year increase. Return on average assets for 2019 was $1.31 \%$, return on average common equity was $12.9 \%$, and return on average tangible common equity was $16.9 \%$.

Net income for the 2019 fourth quarter was $\$ 317$ million, a $5 \%$ decrease from the year-ago quarter. Earnings per common share for the 2019 fourth quarter were $\$ 0.28$, down $3 \%$ from the year-ago quarter. Return on average assets for the 2019 fourth quarter was $1.15 \%$, return on average common equity was $11.1 \%$, and return on average tangible common equity was $14.3 \%$.
"We are pleased with our 2019 results, which included record net income for the fifth consecutive year and annual positive operating leverage on an adjusted basis for the seventh consecutive year," said Steve Steinour, chairman, president, and CEO.
"Total revenue for 2019 increased 3\% year-over-year driven by fee income growth of $10 \%$ and organic balance sheet growth. The revenue growth, coupled with our disciplined expense management, allowed for continued investment in technology and our businesses overall," Steinour said. "Average loans grew 4\%, balanced between commercial and consumer lending. In the 2019 fourth quarter, we experienced record origination activity in both our home lending and auto finance businesses, while maintaining our underwriting discipline. We remain focused on funding organic loan growth with low-cost core deposits, highlighted by the $5 \%$ increase in average consumer noninterest-bearing deposits for the 2019 full year."
"2019 was a challenging year for the industry, and Huntington was not immune. We entered the year expecting multiple interest rate increases but instead were impacted by multiple interest rate reductions. There also were elevated levels of macroeconomic uncertainty and significant market volatility. We proactively managed revenue challenges and expense growth, while continuing to invest in our businesses to drive long-term performance. We further positioned our expense run-rate and investment capacity for success in 2020 through our fourth quarter actions, including the announced consolidation of 30 in-store branches."
"Our local economies are growing, and our expectation for 2020 is for continued expansion. Building on the strong customer sentiment, consumer lending should fuel balance sheet growth in the coming year. Our commercial customers are performing well, and we are seeing success in our strategies, though volatility and uncertainty are restraining overall commercial loan growth. The momentum across our businesses and focused execution, augmented by the actions taken in 2019, set us up well entering 2020."

## Full-year 2019 highlights compared with 2018:

- Fully-taxable equivalent total revenue increased $\$ 153$ million, or 3\%
- Fully-taxable equivalent net interest incomeincreased $\$ 20$ million, or 1\%.
- Net interest margin decreased 7 basis points to 3.26\%.
- Noninterest income increased $\$ 133$ million, or 10\%.
- Noninterest expense increased $\$ 74$ million, or $3 \%$.
- Efficiency ratio of $56.6 \%$, down from 56.9\%.
- Average loans and leases increased $\$ 2.7$ billion, or $4 \%$, including a $\$ 1.4$ billion, or $4 \%$, increase in consumer loans and a\$1.3 billion, or 4\%, increase in commercial loans.
- Average core deposits increased $\$ 2.8$ billion, or 4\%.
- Net charge-offs (NCOs) equated to $0.35 \%$ of average loans and leases, up from $0.20 \%$.
- Nonperforming asset (NPA) ratio of0.66\%, up from 0.52\%.
- Common Equity Tier 1 (CET1) risk-based capital ratio of9.88\%, up from $9.65 \%$ and consistent with our $9 \%$ to $10 \%$ operating guideline.
- Tangible common equity (TCE) ratio of $7.88 \%$, up from 7.21\%.
- Tangible book value per common share (TBVPS) increased $\$ 0.91$, or $12 \%$, to $\$ 8.25$.
- Repurchased $\$ 441$ million of common stock ( 31.4 million shares at an average price of $\$ 14.00$ per share).
- Cash dividends on common stock increased for the ninth consecutive year.


## 2019 Fourth Quarter highlights compared with 2018 Fourth Quarter:

- Fully-taxable equivalent total revenue decreased $\$ 12$ million, or 1\%.
- Fully-taxable equivalent net interest incomedecreased $\$ 55$ million, or 7\%.
- Net interest margin decreased 29 basis points to 3.12\%.
- Noninterest income increased $\$ 43$ million, or $13 \%$.
- Noninterest expense decreased $\$ 10$ million, or $1 \%$.
- Average loans and leases increased $\$ 1.3$ billion, or $2 \%$, including a $\$ 0.7$ billion, or $2 \%$, increase in commercial loans and a\$0.6 billion, or $2 \%$, increase in consumer loans.
- Average core deposits increased $\$ 0.6$ billion, or 1\%.
- NCOs equated to $0.39 \%$ of average loans and leases, up from 0.27\%
- Repurchased $\$ 196$ million of common stock (13.1 million shares at an average price of $\$ 14.96$ per share).
- In December, Huntington announced the planned consolidation of 30 in -store branches. While the majority of the expense of these actions was included in the 2019 fourth quarter, the consolidations are expected to be completed in the 2020 first quarter.


## Table 1 - Earnings Performance Summary



## Net Interest Income, Net Interest Margin, and Average Balance Sheet

Table 2 - Net Interest Income and Net Interest Margin Performance Summary - Year-over-Year Net Interest Margin Compression Outpaced Increase in Average Earning Assets


See Pages 7-9 and 18-20 of Quarterly Financial Supplement for additional detail.
Fully-taxable equivalent (FTE) net interest income for the2019 fourth quarter decreased $\$ 55$ million, or $7 \%$, from the 2018 fourth quarter. This reflected a 29 basis point decrease in the FTE net interest margin (NIM) to3.12\%, partially offset by the benefit from a $\$ 2.3$ billion, or $2 \%$, increase in average earning assets. The NIM compression primarily reflected a 29 basis point year-over-year decrease in average earning asset yields. The decrease in average earning asset yields was primarily driven by the impact of lower interest rates in the quarter on loan yields. Embedded within these yields and costs, FTE net interest income during the 2019 fourth quarter included $\$ 11$ million, or approximately 4 basis points, of purchase accounting impact compared to $\$ 17$ million, or approximately 7 basis points, in the year-ago quarter.

Compared to the 2019 third quarter, FTE net interest income decreased $\$ 19$ million, or $2 \%$, reflecting the NIM compression of8 basis points. The NIM compression reflected an 18 basis point decrease in average earning asset yields and a2 basis point decrease in the benefit from noninterestbearing funds, partially offset by a 12 basis point decrease in average interest-bearing liability costs. The decrease in earning asset yields was primarily driven by the impact of lower interest rates in the quarter on loan yields. The decrease in average interest-bearing liability costs primarily reflects lower interest-bearing deposit costs (down 11 basis points). The purchase accounting impact on the net interest margin was approximately 4 basis points in the 2019 fourth quarter, unchanged from the prior quarter.

Table 3 - Average Earning Assets - C\&I and Residential Mortgage Loan Growth Drive Year-over-Year Earning Asset Growth

| (\$ in billions) | 2019 |  | 2018 |  | YOY | 2019 |  |  |  | 2018 |  | Change (\%) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Full <br> Year |  | Full <br> Year |  |  | Fourth Quarter |  | Third Quarter |  | Fourth Quarter |  |  |  |
|  |  |  | Change | LQ | Yoy |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 30.5 |  |  | \$ | 28.9 | 6 \% | \$ | 30.4 | \$ | 30.6 |  | 29.6 | (1)\% | $3 \%$ |
| Commercial real estate |  | 6.9 |  | 7.2 | (4) |  | 6.8 |  | 6.9 |  | 6.9 | (2) | (2) |
| Total commercial |  | 37.4 |  | 36.1 | 4 |  | 37.2 |  | 37.6 |  | 36.5 | (1) | 2 |
| Automobile |  | 12.3 |  | 12.3 | 0 |  | 12.6 |  | 12.2 |  | 12.4 | 3 | 1 |
| Home equity |  | 9.4 |  | 9.9 | (5) |  | 9.2 |  | 9.4 |  | 9.8 | (2) | (6) |
| Residential mortgage |  | 11.1 |  | 9.9 | 12 |  | 11.3 |  | 11.2 |  | 10.6 | 1 | 7 |
| RV and marine |  | 3.5 |  | 2.8 | 21 |  | 3.6 |  | 3.5 |  | 3.2 | 1 | 11 |
| Other consumer |  | 1.3 |  | 1.2 | 5 |  | 1.2 |  | 1.3 |  | 1.3 | (2) | (5) |
| Total consumer |  | 37.6 |  | 36.2 | 4 |  | 37.9 |  | 37.5 |  | 37.3 | 1 | 2 |
| Total loans and leases |  | 75.0 |  | 72.2 | 4 |  | 75.1 |  | 75.1 |  | 73.8 | 0 | 2 |
| Total securities |  | 23.1 |  | 23.5 | (2) |  | 23.2 |  | 23.1 |  | 22.7 | 0 | 2 |
| Held-for-sale and other earning assets |  | 1.5 |  | 0.8 | 79 |  | 1.8 |  | 1.5 |  | 1.3 | 17 | 41 |
| Total earning assets | \$ | 99.5 | \$ | 96.6 | $3 \%$ | \$ | 100.1 | \$ | 99.7 | \$ | 97.8 | $0 \%$ | $2 \%$ |

See Pages 7 and 18 of Quarterly Financial Supplement for additional detail.
Average earning assets for the 2019 fourth quarterincreased $\$ 2.3$ billion, or $2 \%$, from the year-ago quarter, primarily reflecting a $\$ 1.3$ billion, or $2 \%$, increase in average total loans and leases. Average commercial and industrial (C\&I) loans increased $\$ 0.8$ billion, or 3\%, reflecting growth in specialty banking, asset finance, and corporate banking. Average residential mortgage loans increased $\$ 0.8$ billion, or $7 \%$, reflecting robust mortgage production in the second half of 2019. Average held-for-sale and other earning assets increased $\$ 0.5$ billion, or $41 \%$, primarily as a result of increased cash from the timing of the securities portfolio repositioning and an increase in loans held-for-sale. Average total securities increased $\$ 0.5$ billion, or $2 \%$, primarily reflecting the mark-to-market of the available-for-sale portfolio. Partially offsetting these increases, average home equity loans and lines of credit decreased $\$ 0.8$ billion, or $6 \%$, reflecting a shift in consumer preferences.

Compared to the 2019 third quarter, average earning assets increased $\$ 0.4$ billion, or less than $1 \%$, primarily reflecting a $\$ 0.4$ billion, or $3 \%$, increase in average automobile loans.

On June 14, 2019, Huntington completed the sale of the Wisconsin retail branches, which included $\$ 117$ million of loans held-for-sale.

| (\$ in billions) | 2019 |  | 2018 |  | $\begin{gathered} \text { YOY } \\ \text { Change } \end{gathered}$ | 2019 |  |  |  | 2018 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Full <br> Year |  | Full <br> Year |  |  | Fourth Quarter |  | Third Quarter |  | Fourth Quarter |  | Change (\%) |  |
|  |  |  | LQ | YOY |  |  |  |  |  |  |  |
| Demand deposits - noninterest bearing | \$ | 20.1 |  |  | \$ | 20.4 | (2)\% | \$ | 20.6 | \$ | 19.9 | \$ | 20.4 | 4 \% | $1 \%$ |
| Demand deposits - interest bearing |  | 19.9 |  | 19.3 | 3 |  | 20.1 |  | 19.8 |  | 19.9 | 2 | 1 |
| Total demand deposits |  | 39.9 |  | 39.7 | 1 |  | 40.8 |  | 39.7 |  | 40.2 | 3 | 1 |
| Money market deposits |  | 23.8 |  | 21.4 | 11 |  | 24.6 |  | 24.3 |  | 22.6 | 1 | 9 |
| Savings and other domestic deposits |  | 9.9 |  | 11.1 | (11) |  | 9.6 |  | 9.7 |  | 10.5 | (1) | (9) |
| Core certificates of deposit |  | 5.6 |  | 4.2 | 33 |  | 4.8 |  | 5.7 |  | 5.7 | (15) | (16) |
| Total core deposits |  | 79.2 |  | 76.4 | 4 |  | 79.7 |  | 79.3 |  | 79.1 | 0 | 1 |
| Other domestic deposits of \$250,000 or more |  | 0.3 |  | 0.3 | 14 |  | 0.3 |  | 0.3 |  | 0.3 | (1) | (10) |
| Brokered deposits and negotiable CDs |  | 2.8 |  | 3.5 | (20) |  | 2.6 |  | 2.6 |  | 3.5 | 0 | (26) |
| Total deposits | \$ | 82.3 | \$ | 80.2 | $3 \%$ | \$ | 82.6 | \$ | 82.2 | \$ | 82.9 | $0 \%$ | $0 \%$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Short-term borrowings | \$ | 2.4 | \$ | 2.7 | (11)\% | \$ | 2.0 | \$ | 2.3 | \$ | 1.0 | (16)\% | 95 \% |
| Long-term debt |  | 9.3 |  | 9.0 | 4 |  | 9.9 |  | 9.5 |  | 8.9 | 4 | 11 |
| Total debt | \$ | 11.7 | \$ | 11.7 | $0 \%$ | \$ | 11.9 | \$ | 11.8 | \$ | 9.9 | $1 \%$ | $20 \%$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Interest-bearing liabilities | \$ | 74.0 | \$ | 71.5 | 4 \% | \$ | 73.8 | \$ | 74.2 | \$ | 72.4 | (1)\% | $2 \%$ |

See Pages 7 and 18 of Quarterly Financial Supplement for additional detail.
Average total interest-bearing liabilities for the 2019 fourth quarter increased $\$ 1.4$ billion, or 2\%, from the year-ago quarter. Long-term debt increased $\$ 1.0$ billion, or $11 \%$, as a result of the issuance and maturity of $\$ 1.6$ billion and $\$ 0.6$ billion, respectively, of long-term debt over the past three quarters. Average short-term borrowings increased $\$ 1.0$ billion, or $95 \%$, as a result of the maturity of brokered certificates of deposits (CDs) in the 2019 first quarter. Average total deposits decreased $\$ 0.3$ billion, or less than $1 \%$, while average total core depositsincreased $\$ 0.6$ billion, or $1 \%$. Savings and other domestic deposits decreased $\$ 1.0$ billion, or $9 \%$, primarily reflecting a continued shift in consumer product mix. Average core CDs decreased $\$ 0.9$ billion, or $16 \%$, reflecting the maturity of the balances related to the 2018 consumer deposit growth initiatives. Average brokered deposits and negotiable CDs decreased $\$ 0.9$ billion, or $26 \%$, reflecting the previously mentioned brokered CD maturities. Average money market deposits increased $\$ 2.0$ billion, or $9 \%$, primarily reflecting growth driven by promotional pricing over the past seven quarters and a continued shift in consumer product mix. Average total demand deposits increased $\$ 0.5$ billion, or $1 \%$, primarily driven by consumer noninterest-bearing demand deposit growth and commercial interest checking growth.

Compared to the 2019 third quarter, average total interest-bearing liabilities decreased $\$ 0.4$ billion, or $1 \%$. Average total core deposits increased $\$ 0.4$ billion, or less than $1 \%$. Average total demand deposits increased $\$ 1.1$ billion, or $3 \%$, primarily driven by commercial noninterest-bearing demand deposit growth. Average core CDs decreased $\$ 0.9$ billion, or $15 \%$, reflecting the maturity of the balances tied to the 2018 consumer deposit growth initiatives.

On June 14, 2019, Huntington completed the sale of the Wisconsin retail branches, which included $\$ 725$ million of deposits.

## Noninterest Income

Table 5 - Noninterest Income - Record Mortgage Originations Fuel Growth in Mortgage Banking Income

| (\$ in millions) | 2019 |  | 2018 |  |  | 2019 |  |  |  | 2018 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Full <br> Year |  | Full Year |  | YOY | Fourth <br> Quarter |  | Third Quarter |  | Fourth Quarter |  | Change (\%) |  |
|  |  |  | Change | LQ | YOY |  |  |  |  |  |  |
| Service charges on deposit accounts | \$ | 372 |  |  | \$ | 364 | 2 \% | \$ | 95 | \$ | 98 | \$ | 94 | (3)\% | $1 \%$ |
| Card and payment processing income |  | 246 |  | 224 | 10 |  | 64 |  | 64 |  | 58 | 0 | 10 |
| Trust and investment management services |  | 178 |  | 171 | 4 |  | 47 |  | 44 |  | 42 | 7 | 12 |
| Mortgage banking income |  | 167 |  | 108 | 55 |  | 58 |  | 54 |  | 23 | 7 | 152 |
| Capital markets fees |  | 123 |  | 108 | 14 |  | 31 |  | 36 |  | 34 | (14) | (9) |
| Insurance income |  | 88 |  | 82 | 7 |  | 24 |  | 20 |  | 21 | 20 | 14 |
| Bank owned life insurance income |  | 66 |  | 67 | (1) |  | 17 |  | 18 |  | 16 | (6) | 6 |
| Gain on sale of loans and leases |  | 55 |  | 55 | 0 |  | 16 |  | 13 |  | 16 | 23 | 0 |
| Net (losses) gains on sales of securities |  | (24) |  | (21) | (14) |  | (22) |  | 0 |  | (19) | (100) | (16) |
| Other noninterest income |  | 183 |  | 163 | 12 |  | 42 |  | 42 |  | 44 | 0 | (5) |
| Total noninterest income | \$ | 1,454 | \$ | 1,321 | 10 \% | \$ | 372 | \$ | 389 | \$ | 329 | (4)\% | 13 \% |

See Pages 10, 11, 21, and 22 of Quarterly Financial Supplement for additional detail.
Noninterest income for the 2019 fourth quarter increased $\$ 43$ million, or $13 \%$, from the year-ago quarter. Mortgage banking income increased $\$ 35$ million, or $152 \%$, primarily reflecting higher volume and overall salable spreadsand a $\$ 12$ million increase in income from net mortgage servicing rights (MSR) risk management. Card and payment processing income increased $\$ 6$ million, or $10 \%$, primarily reflecting increased account activity. Trust and investment management services fees increased $\$ 5$ million, or $12 \%$, primarily driven by strong equity market performance.

Compared to the 2019 third quarter, total noninterest income decreased $\$ 17$ million, or $4 \%$. Securities losses were $\$ 22$ million compared to less than $\$ 1$ million in the 2019 third quarter, reflecting the losses related to the $\$ 2$ billion portfolio repositioning completed in the 2019 fourth quarter. Capital markets fees decreased $\$ 5$ million, or $14 \%$, primarily reflecting decreased interest rate derivative and foreign exchange activity.

## Noninterest Expense

Table 6 - Noninterest Expense - Year-over-Year Variance Driven by Continued Investment in Colleagues and Digital and Mobile Technology

| (\$ in millions) | 2019 |  | 2018 |  |  | 2019 |  |  |  | 2018 |  | Change (\%) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Full <br> Year |  | Full <br> Year |  | YoY | Fourth Quarter |  | Third Quarter |  | Fourth Quarter |  |  |  |
|  |  |  | Change | LQ | YOY |  |  |  |  |  |  |  |  |
| Personnel costs | \$ | 1,654 |  |  | \$ | 1,559 | 6 \% | \$ | 426 | \$ | 406 | \$ | 399 | 5 \% | 7 \% |
| Outside data processing and other services |  | 346 |  | 294 | 18 |  | 89 |  | 87 |  | 83 | 2 | 7 |
| Equipment |  | 163 |  | 164 | (1) |  | 42 |  | 41 |  | 48 | 2 | (13) |
| Net occupancy |  | 159 |  | 184 | (14) |  | 41 |  | 38 |  | 70 | 8 | (41) |
| Professional services |  | 54 |  | 60 | (10) |  | 14 |  | 16 |  | 17 | (13) | (18) |
| Amortization of intangibles |  | 49 |  | 53 | (8) |  | 12 |  | 12 |  | 13 | 0 | (8) |
| Marketing |  | 37 |  | 53 | (30) |  | 9 |  | 10 |  | 15 | (10) | (40) |
| Deposit and other insurance expense |  | 34 |  | 63 | (46) |  | 10 |  | 8 |  | 9 | 25 | 11 |
| Other noninterest expense |  | 225 |  | 217 | 4 |  | 58 |  | 49 |  | 57 | 18 | 2 |
| Total noninterest expense | \$ | 2,721 | \$ | 2,647 | $3 \%$ | \$ | 701 | \$ | 667 | \$ | 711 | $5 \%$ | (1)\% |
| (in thousands) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Number of employees (Average full-time equivalent) |  | 15.7 |  | 15.7 | 0 \% |  | 15.5 |  | 15.7 |  | 15.7 | (1)\% | (1)\% |

See Pages 10 and 21 of Quarterly Financial Supplement for additional detail.
Noninterest expense for the 2019 fourth quarter decreased $\$ 10$ million, or $1 \%$, from the year-ago quarter. Net occupancy costs decreased $\$ 29$ million, or $41 \%$, primarily reflecting lower branch and facility consolidation-related expense. The 2018 fourth quarter included $\$ 28$ million of consolidation-related expense. The 2019 fourth quarter included $\$ 4$ million of consolidation-related expense for the previously announced consolidation of 30 in-store branches and the disposal of other properties. Marketing decreased $\$ 6$ million, or $40 \%$, primarily reflecting pacing of marketing campaigns. Equipment decreased $\$ 6$ million, or $13 \%$, primarily reflecting lower branch and facility consolidation-related expense. The 2018 fourth quarter included $\$ 7$ million of consolidation-related expense versus $\$ 2$ million in the 2019 fourth quarter. Personnel costs increased $\$ 27$ million, or $7 \%$, primarily reflecting the $\$ 15$ million of expense related to the previously announced position reductions completed in the 2019 fourth quarter. Outside data processing and other services expense increased $\$ 6$ million, or $7 \%$, primarily driven by higher technology investment costs and $\$ 3$ million of expense related to a technology system decommission in the 2019 fourth quarter.

Noninterest expense increased $\$ 34$ million, or 5\%, from the 2019 third quarter. Personnel costs increased $\$ 20$ million, or 5\%, primarily reflecting the $\$ 15$ million of expense related to the previously announced position reductions completed in the 2019 fourth quarter. Other noninterest expense increased $\$ 9$ million, or $18 \%$, primarily driven by a $\$ 4$ million final true-up of the earn out related to the Hutchinson, Shockey, Erley \& Co. (HSE) acquisition.

## Credit Quality

Table 7 - Credit Quality Metrics - NCOs Near Low End of Average Through-the-Cycle Target Range

| (\$ in millions) | 2019 |  |  |  |  |  |  |  | 2018 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | December 31, |  | September 30, |  | June 30, |  | March 31, |  | December 31, |  |
| Total nonaccrual loans and leases | \$ | 468 | \$ | 438 | \$ | 425 | \$ | 417 | \$ | 340 |
| Total other real estate |  | 11 |  | 12 |  | 14 |  | 18 |  | 23 |
| Other NPAs (1) |  | 19 |  | 32 |  | 21 |  | 26 |  | 24 |
| Total nonperforming assets |  | 498 |  | 482 |  | 460 |  | 461 |  | 387 |
| Accruing loans and leases past due 90+ days |  | 171 |  | 163 |  | 152 |  | 147 |  | 170 |
| NPAs + accruing loans and lease past due 90+ days | \$ | 669 | \$ | 645 | \$ | 612 | \$ | 608 | \$ | 557 |
| NAL ratio (2) |  | 0.62\% |  | 0.58\% |  | 0.57\% |  | 0.56\% |  | 0.45\% |
| NPA ratio (3) |  | 0.66 |  | 0.64 |  | 0.61 |  | 0.61 |  | 0.52 |
| (NPAs+90 days)/(Loans+OREO) |  | 0.89 |  | 0.86 |  | 0.82 |  | 0.81 |  | 0.74 |
| Provision for credit losses | \$ | 79 | \$ | 82 | \$ | 59 | \$ | 67 | \$ | 60 |
| Net charge-offs |  | 73 |  | 73 |  | 48 |  | 71 |  | 50 |
| Net charge-offs / Average total loans |  | 0.39\% |  | 0.39\% |  | 0.25\% |  | 0.38\% |  | 0.27\% |
| Allowance for loans and lease losses (ALLL) | \$ | 783 | \$ | 783 | \$ | 774 | \$ | 764 | \$ | 772 |
| Allowance for unfunded loan commitments and letters of credit |  | 104 |  | 101 |  | 101 |  | 100 |  | 96 |
| Allowance for credit losses (ACL) | \$ | 887 | \$ | 884 | \$ | 875 | \$ | 864 | \$ | 868 |
| ALLL as \% of: |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases |  | 1.04\% |  | 1.05\% |  | 1.03\% |  | 1.02\% |  | 1.03\% |
| NALs |  | 167 |  | 179 |  | 182 |  | 183 |  | 228 |
| NPAs |  | 157 |  | 163 |  | 168 |  | 166 |  | 200 |

(1) Other nonperforming assets include certain impaired securities and/or nonaccrual loans held-for-
sale.
(2) Total NALs as a \% of total loans and
leases.
(3) Total NPAs as a \% of sum of loans and leases, other real estate owned, and other NPAs.

See Pages 12-15 and 23-26 of Quarterly Financial Supplement for additional detail.
Asset quality metrics remained in line with overall expectations. The consumer portfolio metrics remained relatively stable, reflecting normal seasonal impacts. The commercial portfolio metrics reflected continued volatility in the oil and gas portfolio, while the remainder of the commercial portfolio has performed well.

Nonperforming assets (NPAs) increased to $\$ 498$ million, or $0.66 \%$ of total loans and leases and OREO, from $\$ 387$ million, or 0.52\%, a year ago. Nonaccrual loans and leases (NALs) increased $\$ 128$ million, or $38 \%$, to $\$ 468$ million, or $0.62 \%$ of total loans and leases. The year-over-year increase was primarily in the C\&I portfolio, particularly in the oil and gas portfolio. OREO balances decreased $\$ 12$ million, or $52 \%$, from the year-ago quarter. On a linked quarter basis, NALs increased $\$ 30$ million, or $7 \%$, while NPAs increased $\$ 16$ million, or $3 \%$.

The provision for credit losses increased $\$ 19$ million year-over-year to $\$ 79$ million. NCOs increased $\$ 23$ million year-over-year to $\$ 73$ million. The increase was driven by the oil and gas portfolio, which made up approximately half of the total commercial NCOs. Consumer NCOs remained flat. NCOs represented an annualized $0.39 \%$ of average loans and leases in the current quarter, unchanged from the prior quarter and up frono. $27 \%$ in the year-ago quarter. We remain confident in the long-term performance of our credit portfolios.

The allowance for loan and lease losses (ALLL)increased by $\$ 11$ million from the year ago quarter, increasing as a percentage of total loans and leases to $1.04 \%$ compared to $1.03 \%$ a year ago. The ALLL as a percentage of period-end total NALs decreased to $167 \%$ from $228 \%$ over the same period. The increase in the ALLL was primarily a result of loan growth and portfolio management activity. We believe the levels of the ALLL and ACL
are appropriate given the low level of problem loans and the current composition of the overall loan and lease portfolio.

## Capital

Table 8-Capital Ratios - Managing Capital Ratios within Targeted Ranges

| (\$ in billions) | 2019 |  |  |  |  |  |  |  |  | 2018 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | December 31, | September 30, |  | June 30, |  | March 31, |  |  | December 31, |
| Tangible common equity / tangible assets ratio |  | 7.88\% |  | 8.00\% |  | 7.80\% |  | 7.57\% |  | 7.21\% |
| Regulatory Common Equity Tier 1 risk-based capital ratio (1) |  | 9.88\% |  | 10.02\% |  | 9.88\% |  | 9.84\% |  | 9.65\% |
| Regulatory Tier 1 risk-based capital ratio (1) |  | 11.26\% |  | 11.41\% |  | 11.28\% |  | 11.25 \% |  | 11.06\% |
| Regulatory Total risk-based capital ratio(1) |  | 13.04\% |  | 13.29\% |  | 13.13\% |  | 13.11\% |  | 12.98\% |
| Total risk-weighted assets (1) | \$ | 87.5 | \$ | 86.7 | \$ | 86.3 | \$ | 86.0 | \$ | 85.7 |

(1) December 31, 2019 figures are estimated. Amounts are presented on a Basel III standardized approach basis for calculating risk-weighted assets.
See Pages 16-17 of Quarterly Financial Supplement for additional detail.
The tangible common equity to tangible assets ratio was7.88\% at December 31, 2019, up 67 basis points from a year ago. The regulatory Common Equity Tier 1 (CET1) risk-based capital ratio was $9.88 \%$ at December 31, 2019, compared to $9.65 \%$ at December 31, 2018. The regulatory Tier 1 risk-based capital ratio was $11.26 \%$ compared to $11.06 \%$ at December 31,2018 . All capital ratios were impacted by the repurchase of $\$ 441$ million of common stock ( 31.4 million shares at an average price of $\$ 14.00$ per share) over the last four quarters, including $\$ 196$ million repurchased during the 2019 fourth quarter.

## Income Taxes

The provision for income taxes was $\$ 55$ million in the 2019 fourth quarter compared to $\$ 57$ million in the 2018 fourth quarter. The effective tax rates for the 2019 fourth quarter and 2018 fourth quarter were $14.8 \%$ and $14.6 \%$, respectively.

At December 31, 2019, the Company had a net federal deferred tax liability of $\$ 221$ million and a net state deferred tax asset of $\$ 38$ million.

## Expectations - 2020

Full-year revenue is expected to increase approximately $1.5 \%$ to $3.5 \%$. Full-year noninterest expense is expected to increase approximately $1 \%$ to 3\%.

Average loans and leases are expected to increase approximately $3 \%$ to $4 \%$ on an annual basis. Average total deposits are expected to increase approximately $3 \%$ to $4 \%$ on an annual basis.

Asset quality metrics are expected to remain strong, with net charge-offs in the range of approximately 35 to 45 basis points, with some moderate quarterly volatility.

The effective tax rate for 2020 is expected to be in the range of $15.5 \%$ to $16.5 \%$.

## Conference Call / Webcast Information

Huntington's senior management will host an earnings conference call onJanuary 23, 2020, at 9:00 a.m. (Eastern Standard Time). The call may be accessed via a live Internet webcast at the Investor Relations section of Huntington's website, www.huntington.com, or through a dial-in telephone number at (877) 407-8029; Conference ID\#13697749. Slides will be available in the Investor Relations section of Huntington's website about an hour prior to the call. A replay of the webcast will be archived in the Investor Relations section of Huntington's website. A telephone replay will be available approximately two hours after the completion of the call through January 31, 2020 at (877) 660-6853 or (201) 612-7415; conference ID\# 13697749.

Please see the 2019 Fourth Quarter Quarterly Financial Supplement for additional detailed financial performance metrics. This document can be found on the Investor Relations section of Huntington's website, www.huntington.com.

## About Huntington

Huntington Bancshares Incorporated is a regional bank holding company headquartered in Columbus, Ohio, with\$109 billion of assets and a network of 868 branches, including 12 Private Client Group offices, and1,448 ATMs across seven Midwestern states. Founded in 1866, The Huntington National Bank and its affiliates provide consumer, small business, commercial, treasury management, wealth management, brokerage, trust, and insurance services. Huntington also provides vehicle finance, equipment finance, national settlement, and capital market services that extend beyond its core states. Visit huntington.com for more information.

## Caution regarding Forward-Looking Statements

This communication contains certain forward-looking statements, including, but not limited to, certain plans, expectations, goals, projections, and statements, which are not historical facts and are subject to numerous assumptions, risks, and uncertainties. Statements that do not describe historical or current facts, including statements about beliefs and expectations, are forward-looking statements. Forward-looking statements may be identified by words such as expect, anticipate, believe, intend, estimate, plan, target, goal, or similar expressions, or future or conditional verbs such as will, may, might, should, would, could, or similar variations. The forward-looking statements are intended to be subject to the safe harbor provided by Section 27A of the Securities Act of 1933, Section 21E of the Securities Exchange Act of 1934, and the Private Securities Litigation Reform Act of 1995.

While there is no assurance that any list of risks and uncertainties or risk factors is complete, below are certain factors which could cause actual results to differ materially from those contained or implied in the forward-looking statements: changes in general economic, political, or industry conditions; uncertainty in U.S. fiscal and monetary policy, including the interest rate policies of the Federal Reserve Board; volatility and disruptions in global capital and credit markets; movements in interest rates; reform of LIBOR; competitive pressures on product pricing and services; success, impact, and timing of our business strategies, including market acceptance of any new products or services implementing our "Fair Play" banking philosophy; the nature, extent, timing, and results of governmental actions, examinations, reviews, reforms, regulations, and interpretations, including those related to the Dodd-Frank Wall Street Reform and Consumer Protection Act and the Basel III regulatory capital reforms, as well as those involving the OCC, Federal Reserve, FDIC, and CFPB; and other factors that may affect our future results. Additional factors that could cause results to differ materially from those described above can be found in our 2018 Annual Report on Form 10-K, as well as our subsequent Securities and Exchange Commission ("SEC") filings, which are on file with the SEC and available in the "Investor Relations" section of our website, http://www.huntington.com, under the heading "Publications and Filings."

All forward-looking statements speak only as of the date they are made and are based on information available at that time. We do not assume any obligation to update forward-looking statements to reflect circumstances or events that occur after the date the forward-looking statements were made or to reflect the
occurrence of unanticipated events except as required by federal securities laws. As forward-looking statements involve significant risks and uncertainties, caution should be exercised against placing undue reliance on such statements.

## Basis of Presentation

## Use of Non-GAAP Financial Measures

This document contains GAAP financial measures and non-GAAP financial measures where management believes it to be helpful in understanding Huntington's results of operations or financial position. Where non-GAAP financial measures are used, the comparable GAAP financial measure, as well as the reconciliation to the comparable GAAP financial measure, can be found in this document, conference call slides, or the Form $8-K$ related to this document, all of which can be found in the Investor Relations section of Huntington's website, http://www.huntington.com.

## Annualized Data

Certain returns, yields, performance ratios, or quarterly growth rates are presented on an "annualized" basis. This is done for analytical and decision-making purposes to better discern underlying performance trends when compared to full-year or year-over-year amounts. For example, loan and deposit growth rates, as well as net charge-off percentages, are most often expressed in terms of an annual rate like $8 \%$. As such, a $2 \%$ growth rate for a quarter would represent an annualized $8 \%$ growth rate.

## Fully-Taxable Equivalent Interest Income and Net Interest Margin

Income from tax-exempt earning assets is increased by an amount equivalent to the taxes that would have been paid if this income had been taxable at statutory rates. This adjustment puts all earning assets, most notably tax-exempt municipal securities and certain lease assets, on a common basis that facilitates comparison of results to results of competitors.

## Earnings per Share Equivalent Data

Significant income or expense items may be expressed on a per common share basis. This is done for analytical and decision-making purposes to better discern underlying trends in total corporate earnings per share performance excluding the impact of such items. Investors may also find this information helpful in their evaluation of our financial performance against published earnings per share mean estimate amounts, which typically exclude the impact of Significant Items. Earnings per share equivalents are usually calculated by applying an effective tax rate to a pre-tax amount to derive an after-tax amount, which is divided by the average shares outstanding during the respective reporting period. Occasionally, when the item involves special tax treatment, the after-tax amount is disclosed separately, with this then being the amount used to calculate the earnings per share equivalent.

## Rounding

Please note that columns of data in this document may not add due to rounding.

## Significant Items

From time to time, revenue, expenses, or taxes are impacted by items judged by management to be outside of ordinary banking activities and/or by items that, while they may be associated with ordinary banking activities, are so unusually large that their outsized impact is believed by management at that time to be infrequent or short term in nature. We refer to such items as "Significant Items". Most often, these Significant Items result from factors originating outside the company - e.g., regulatory actions/assessments, windfall gains, changes in accounting principles, one-time tax assessments/refunds, and litigation actions. In other cases they may result from management decisions associated with significant corporate actions out of the ordinary course of business - e.g., merger/restructuring charges, recapitalization actions, and goodwill impairment.

Even though certain revenue and expense items are naturally subject to more volatility than others due to changes in market and economic environment conditions, as a general rule volatility alone does not define a Significant Item. For example, changes in the provision for credit losses, gains/losses from investment activities, and asset valuation write-downs reflect ordinary banking activities and are, therefore, typically excluded from consideration as a Significant Item.

Management believes the disclosure of "Significant Items", when appropriate, aids analysts/investors in better understanding corporate performance and trends so that they can ascertain which of such items, if any, they may wish to include/exclude from their analysis of the company's performance - i.e., within the context of determining how that performance differed from their expectations, as well as how, if at all, to adjust their estimates of future performance accordingly. To this end, management has adopted a practice of listing "Significant Items" in our external disclosure documents (e.g., earnings press releases, quarterly performance discussions, investor presentations, and Forms 10-Q and 10-K).
"Significant Items" for any particular period are not intended to be a complete list of items that may materially impact current or future period performance. A number of items could materially impact these periods, including those which may be described from time to time in Huntington's filings with the Securities and Exchange Commission.

## HUNTINGTON BANCSHARES INCORPORATED <br> Quarterly Financial Supplement December 31, 2019 <br> Table of Contents

Quarterly Key Statistics ..... 1
Annual Key Statistics ..... $\underline{2}$
Consolidated Balance Sheets ..... 4
Loans and Leases Composition
Deposits Composition ..... $\underline{6}$
Consolidated Quarterly Average Balance Sheets ..... $\underline{7}$
Consolidated Quarterly Net Interest Margin - Interest Income / Expense ..... 8
Consolidated Quarterly Net Interest Margin - Yield ..... $\underline{9}$
Selected Quarterly Income Statement Data ..... 10
Quarterly Mortgage Banking Income ..... 11
Quarterly Credit Reserves Analysis ..... 12
Quarterly Net Charge-Off Analysis ..... 13
Quarterly Nonaccrual Loans and Leases (NALs) and Nonperforming Assets (NPAs) ..... 14
Quarterly Accruing Past Due Loans and Leases and Accruing and Nonaccruing Troubled Debt Restructured Loans ..... $\underline{15}$
Quarterly Capital Under Current Regulatory Standards (Basel III) and Other Capital Data ..... 16
Quarterly Common Stock Summary, Non-Regulatory Capital, and Other Data ..... 17
Consolidated Annual Average Balance Sheets ..... 18
Consolidated Annual Net Interest Margin - Interest Income / Expense ..... 19
Consolidated Annual Net Interest Margin - Yield ..... $\underline{20}$
Selected Annual Income Statement Data ..... $\underline{21}$
Annual Mortgage Banking Income ..... $\underline{22}$
Annual Credit Reserves Analysis ..... $\underline{23}$
Annual Net Charge-Off Analysis ..... $\underline{24}$
Annual Nonaccrual Loans and Leases (NALs) and Nonperforming Assets (NPAs) ..... $\underline{25}$
Annual Accruing Past Due Loans and Leases and Accruing and Nonaccruing Troubled Debt Restructured Loans ..... $\underline{26}$

## Notes:

The preparation of financial statement data in conformity with accounting principles generally accepted in the United States (GAAP) requires management to make estimates and assumptions that affect amounts reported. Actual results could differ from those estimates. Certain prior period amounts have been reclassified to conform to the current period's presentation.

## Fully-Taxable Equivalent Basis


 FTE basis assumes a federal statutory tax rate of 21 percent and 35 percent for periods prior to January 1, 2018.

Non-Regulatory Capital Ratios
In addition to capital ratios defined by banking regulators, the Company considers various other measures when evaluating capital utilization and adequacy, including:

- Tangible common equity to tangible assets, and
- Tangible common equity to risk-weighted assets using Basel III definition.


 defined in GAAP or federal banking regulations. As a result, these non-regulatory capital ratios disclosed by the Company may be considered non-GAAP financial measures.

Because there are no standardized definitions for these non-regulatory capital ratios, the Company's calculation methods may differ from those used by other financial services
 other financial information contained in the related press release in their entirety, and not to rely on any single financial measure.

Huntington Bancshares Incorporated
Quarterly Key Statistics
(Unaudited)


See Notes to the Annual and Quarterly Key Statistics.

## Huntington Bancshares Incorporated

Annual Key Statistics
(Unaudited)

| (dollar amounts in millions, except per share data, share count in thousands) | Year Ended December 31, |  |  |  | Change |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2019 |  | 2018 |  | Amount |  | Percent |
| Net interest income (2) | \$ | 3,239 | \$ | 3,219 | \$ | 20 | 1 \% |
| FTE adjustment |  | (26) |  | (30) |  | 4 | 13 |
| Net interest income |  | 3,213 |  | 3,189 |  | 24 | 1 |
| Provision for credit losses |  | 287 |  | 235 |  | 52 | 22 |
| Noninterest income |  | 1,454 |  | 1,321 |  | 133 | 10 |
| Noninterest expense |  | 2,721 |  | 2,647 |  | 74 | 3 |
| Income before income taxes |  | 1,659 |  | 1,628 |  | 31 | 2 |
| Provision for income taxes |  | 248 |  | 235 |  | 13 | 6 |
| Net Income |  | 1,411 |  | 1,393 |  | 18 | 1 |
| Dividends on preferred shares |  | 74 |  | 70 |  | 4 | 6 |
| Net income applicable to common shares | \$ | 1,337 | \$ | 1,323 | \$ | 14 | $1 \%$ |
|  |  |  |  |  |  |  |  |
| Net income per common share - diluted | \$ | 1.27 | \$ | 1.20 | \$ | 0.07 | 6 \% |
| Cash dividends declared per common share |  | 0.58 |  | 0.50 |  | 0.08 | 16 |
|  |  |  |  |  |  |  |  |
| Average common shares - basic |  | 1,038,840 |  | 1,081,542 |  | $(42,702)$ | (4) |
| Average common shares - diluted |  | 1,056,079 |  | 1,105,985 |  | $(49,906)$ | (5) |
|  |  |  |  |  |  |  |  |
| Return on average assets |  | 1.31\% |  | 1.33\% |  |  |  |
| Return on average common shareholders' equity |  | 12.9 |  | 13.4 |  |  |  |
| Return on average tangible common shareholders' equity (1) |  | 16.9 |  | 17.9 |  |  |  |
| Net interest margin (2) |  | 3.26 |  | 3.33 |  |  |  |
| Efficiency ratio (3) |  | 56.6 |  | 56.9 |  |  |  |
| Effective tax rate |  | 15.0 |  | 14.5 |  |  |  |
|  |  |  |  |  |  |  |  |
| Average total assets | \$ | 107,971 | \$ | 104,982 | \$ | 2,989 | 3 |
| Average earning assets |  | 99,541 |  | 96,577 |  | 2,964 | 3 |
| Average loans and leases |  | 74,978 |  | 72,246 |  | 2,732 | 4 |
| Average total deposits |  | 82,332 |  | 80,186 |  | 2,146 | 3 |
| Average core deposits (4) |  | 79,197 |  | 76,403 |  | 2,794 | 4 |
| Average shareholders' equity |  | 11,560 |  | 11,059 |  | 501 | 5 |
| Average common total shareholders' equity |  | 10,357 |  | 9,891 |  | 466 | 5 |
| Average tangible common shareholders' equity |  | 8,164 |  | 7,647 |  | 517 | 7 |
|  |  |  |  |  |  |  |  |
| NCOs as a \% of average loans and leases |  | 0.35\% |  | 0.20\% |  |  |  |
| NAL ratio |  | 0.62 |  | 0.45 |  |  |  |
| NPA ratio (5) |  | 0.66 |  | 0.52 |  |  |  |
| See Notes to the Year to Date and Quarterly Key Statistics. |  |  |  |  |  |  |  |

See Notes to the Year to Date and Quarterly Key Statistics.

## Key Statistics Footnotes

(1) Net income applicable to common shares excluding expense for amortization of intangibles for the period divided by average tangible common shareholders' equity. Average tangible common shareholders' equity equals average total common shareholders' equity less average intangible assets and goodwill. Expense for amortization of intangibles and average intangible assets are net of deferred tax liability, and calculated assuming a $21 \%$ tax rate.
(2) On a fully-taxable equivalent (FTE) basis assuming a $21 \%$ tax rate.
(3) Noninterest expense less amortization of intangibles divided by the sum of FTE net interest income and noninterest income excluding securities gains (losses).
(4) Includes noninterest-bearing and interest-bearing demand deposits, money market deposits, savings and other domestic deposits, and core certificates of deposit.
(5) NPAs include other real estate owned.
(6) December 31, 2019, figures are estimated.
(7) Tangible common equity (total common equity less goodwill and other intangible assets) divided by tangible assets (total assets less goodwill and other intangible assets). Other intangible assets are net of deferred tax liability, calculated at a $21 \%$ tax rate.

Huntington Bancshares Incorporated
Consolidated Balance Sheets

(1) See page 5 for detail of loans and leases.
(2) See page 6 for detail of deposits.

Huntington Bancshares Incorporated
Loans and Leases Composition
(Unaudited)


| Commercial: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial and industrial | \$ | 30,664 | 41\% | \$ | 30,394 | 41\% | \$ | 30,608 | 41\% | \$ | 30,972 | 41\% | \$ | 30,605 | 41\% |
| Commercial real estate: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Construction |  | 1,123 | 1 |  | 1,157 | 2 |  | 1,146 | 1 |  | 1,152 | 2 |  | 1,185 | 2 |
| Commercial |  | 5,551 | 7 |  | 5,698 | 8 |  | 5,742 | 8 |  | 5,643 | 8 |  | 5,657 | 8 |
| Commercial real estate |  | 6,674 | 8 |  | 6,855 | 10 |  | 6,888 | 9 |  | 6,795 | 10 |  | 6,842 | 10 |
| Total commercial |  | 37,338 | 49 |  | 37,249 | 51 |  | 37,496 | 50 |  | 37,767 | 51 |  | 37,447 | 51 |
| Consumer: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Automobile |  | 12,797 | 17 |  | 12,292 | 15 |  | 12,173 | 16 |  | 12,272 | 16 |  | 12,429 | 16 |
| Home equity |  | 9,093 | 12 |  | 9,300 | 12 |  | 9,419 | 12 |  | 9,551 | 13 |  | 9,722 | 13 |
| Residential mortgage |  | 11,376 | 15 |  | 11,247 | 15 |  | 11,182 | 15 |  | 10,885 | 14 |  | 10,728 | 14 |
| RV and marine |  | 3,563 | 5 |  | 3,553 | 5 |  | 3,492 | 5 |  | 3,344 | 4 |  | 3,254 | 4 |
| Other consumer |  | 1,237 | 2 |  | 1,251 | 2 |  | 1,271 | 2 |  | 1,260 | 2 |  | 1,320 | 2 |
| Total consumer |  | 38,066 | 51 |  | 37,643 | 49 |  | 37,537 | 50 |  | 37,312 | 49 |  | 37,453 | 49 |
| Total loans and leases | \$ | 75,404 | 100\% | \$ | 74,892 | 100\% | \$ | 75,033 | 100\% | \$ | 75,079 | 100\% | \$ | 74,900 | 100\% |


| (dollar amounts in millions) | December 31,$2019$ |  |  | September 30,$2019$ |  |  | June 30,$2019$ |  |  | $\begin{gathered} \text { March 31, } \\ 2019 \end{gathered}$ |  |  | $\begin{gathered} \text { December 31, } \\ 2018 \end{gathered}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Ending Balances by Business Segment: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer and Business Banking | \$ | 21,716 | 29\% | \$ | 21,963 | 30\% | \$ | 22,128 | 30\% | \$ | 22,175 | 29\% | \$ | 22,333 | 30\% |
| Commercial Banking |  | 27,050 | 36 |  | 27,090 | 36 |  | 27,311 | 36 |  | 27,554 | 37 |  | 27,191 | 36 |
| Vehicle Finance |  | 20,190 | 27 |  | 19,484 | 26 |  | 19,417 | 26 |  | 19,332 | 26 |  | 19,434 | 26 |
| RBHPCG |  | 6,366 | 8 |  | 6,294 | 8 |  | 6,179 | 8 |  | 5,954 | 8 |  | 5,886 | 8 |
| Treasury / Other |  | 82 | - |  | 61 | - |  | (2) | - |  | 64 | - |  | 56 | - |
| Total loans and leases | \$ | 75,404 | 100\% | \$ | 74,892 | 100\% | \$ | 75,033 | 100\% | \$ | 75,079 | 100\% | \$ | 74,900 | 100\% |


| Average Balances by Business Segment: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Consumer and Business Banking | \$ | 21,845 | 30\% | \$ | 22,092 | 30\% | \$ | 22,139 | 30\% | \$ | 22,241 | 30\% | \$ | 22,321 | 30\% |
| Commercial Banking |  | 26,993 | 36 |  | 27,295 | 36 |  | 27,350 | 36 |  | 27,174 | 36 |  | 26,405 | 36 |
| Vehicle Finance |  | 19,852 | 26 |  | 19,370 | 26 |  | 19,298 | 26 |  | 19,340 | 26 |  | 19,177 | 26 |
| RBHPCG |  | 6,314 | 8 |  | 6,237 | 8 |  | 6,054 | 8 |  | 5,920 | 8 |  | 5,793 | 8 |
| Treasury / Other |  | 99 | - |  | 102 | - |  | 91 | - |  | 100 | - |  | 126 | - |
| Total loans and leases | \$ | 75,103 | 100\% | \$ | 75,096 | 100\% | \$ | 74,932 | 100\% | \$ | 74,775 | 100\% | \$ | 73,822 | 100\% |

Huntington Bancshares Incorporated
Deposits Composition
(Unaudited)

| (dollar amounts in millions) | December 31,$2019$ |  |  | September 30, 2019 |  |  | June 30, 2019 |  |  | March 31, 2019 |  |  | December 31,$2018$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Ending Balances by Type: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Demand deposits - noninterest-bearing | \$ | 20,247 | 25\% | \$ | 20,553 | 25\% | \$ | 19,383 | 24\% | \$ | 20,036 | 24\% | \$ | 21,783 | 26\% |
| Demand deposits - interest-bearing |  | 20,583 | 25 |  | 19,976 | 24 |  | 19,085 | 24 |  | 19,906 | 24 |  | 20,042 | 24 |
| Money market deposits |  | 24,726 | 30 |  | 23,977 | 29 |  | 23,952 | 30 |  | 22,931 | 28 |  | 22,721 | 27 |
| Savings and other domestic deposits |  | 9,549 | 12 |  | 9,566 | 12 |  | 9,803 | 12 |  | 10,277 | 13 |  | 10,451 | 12 |
| Core certificates of deposit (1) |  | 4,356 | 5 |  | 5,443 | 7 |  | 5,703 | 7 |  | 6,007 | 7 |  | 5,924 | 7 |
| Total core deposits |  | 79,461 | 97 |  | 79,515 | 97 |  | 77,926 | 97 |  | 79,157 | 96 |  | 80,921 | 96 |
| Other domestic deposits of $\$ 250,000$ or more |  | 313 | - |  | 326 | - |  | 316 | - |  | 313 | 1 |  | 337 | - |
| Brokered deposits and negotiable CDs |  | 2,573 | 3 |  | 2,554 | 3 |  | 2,640 | 3 |  | 2,685 | 3 |  | 3,516 | 4 |
| Total deposits | \$ | 82,347 | 100\% | \$ | 82,395 | 100\% | \$ | 80,882 | 100\% | \$ | 82,155 | 100\% | \$ | 84,774 | 100\% |
| Total core deposits: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial | \$ | 34,957 | 44\% | \$ | 35,247 | 44\% | \$ | 33,371 | 43\% | \$ | 33,546 | 42\% | \$ | 37,268 | 46\% |
| Consumer |  | 44,504 | 56 |  | 44,268 | 56 |  | 44,555 | 57 |  | 45,611 | 58 |  | 43,653 | 54 |
| Total core deposits | \$ | 79,461 | 100\% | \$ | 79,515 | 100\% | \$ | 77,926 | 100\% | \$ | 79,157 | 100\% | \$ | 80,921 | 100\% |
| Ending Balances by Business Segment: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer and Business Banking | \$ | 51,675 | 63\% | \$ | 51,671 | 63\% | \$ | 51,577 | 64\% | \$ | 52,354 | 64\% | \$ | 50,300 | 59\% |
| Commercial Banking |  | 20,762 | 25 |  | 21,088 | 26 |  | 20,049 | 25 |  | 20,543 | 25 |  | 23,185 | 28 |
| Vehicle Finance |  | 376 | - |  | 363 | - |  | 339 | - |  | 327 | - |  | 346 | - |
| RBHPCG |  | 6,370 | 8 |  | 6,101 | 7 |  | 5,863 | 7 |  | 5,959 | 7 |  | 6,809 | 8 |
| Treasury / Other (2) |  | 3,164 | 4 |  | 3,172 | 4 |  | 3,054 | 4 |  | 2,972 | 4 |  | 4,134 | 5 |
| Total deposits | \$ | 82,347 | 100\% | \$ | 82,395 | 100\% | \$ | 80,882 | 100\% | \$ | 82,155 | 100\% | \$ | 84,774 | 100\% |


| (dollar amounts in millions) | December 31, 2019 |  |  | September 30, 2019 |  |  | June 30, <br> 2019 |  |  | March 31, 2019 |  |  | $\begin{gathered} \text { December 31, } \\ 2018 \end{gathered}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Average Balances by Business Segment: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer and Business Banking | \$ | 52,059 | 63\% | \$ | 51,604 | 63\% | \$ | 51,935 | 64\% | \$ | 50,961 | 62\% | \$ | 50,037 | 61\% |
| Commercial Banking |  | 20,974 | 25 |  | 21,227 | 26 |  | 20,361 | 25 |  | 21,739 | 26 |  | 22,673 | 27 |
| Vehicle Finance |  | 347 | - |  | 359 | - |  | 322 | - |  | 305 | - |  | 335 | - |
| RBHPCG |  | 6,113 | 7 |  | 5,958 | 7 |  | 5,918 | 7 |  | 5,942 | 7 |  | 5,936 | 7 |
| Treasury / Other (2) |  | 3,099 | 5 |  | 3,101 | 4 |  | 3,182 | 4 |  | 3,825 | 5 |  | 3,950 | 5 |
| Total deposits | \$ | 82,592 | 100\% | \$ | 82,249 | 100\% | \$ | 81,718 | 100\% | \$ | 82,772 | 100\% | \$ | 82,931 | 100\% |

(1) Includes consumer certificates of deposit of $\$ 250,000$ or more.
(2) Comprised primarily of national market deposits.

Huntington Bancshares Incorporated
Consolidated Quarterly Average Balance Sheets
(Unaudited)

| (dollar amounts in millions) | Quarterly Average Balances (1) |  |  |  |  |  |  |  |  |  | Percent Changes vs. |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | December 31, |  | September 30,$2019$ |  | June 30, <br> 2019 |  | March 31, <br> 2019 |  | December 31, <br> 2018 |  |  |  |
|  |  | 2019 |  |  | 3019 | 40.18 |  |  |  |  |  |  |
| Assets |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing deposits in Federal Reserve Bank | \$ | 672 | \$ | 514 |  |  | \$ | 518 | \$ | 501 | \$ | 483 | 31 \% | 39 \% |
| Interest-bearing deposits in banks |  | 176 |  | 149 |  | 135 |  | 109 |  | 97 | 18 | 81 |
| Securities: |  |  |  |  |  |  |  |  |  |  |  |  |
| Trading account securities |  | 109 |  | 137 |  | 161 |  | 138 |  | 131 | (20) | (17) |
| Available-for-sale securities: |  |  |  |  |  |  |  |  |  |  |  |  |
| Taxable |  | 11,221 |  | 11,096 |  | 10,501 |  | 10,752 |  | 10,351 | 1 | 8 |
| Tax-exempt |  | 2,791 |  | 2,820 |  | 2,970 |  | 3,048 |  | 3,176 | (1) | (12) |
| Total available-for-sale securities |  | 14,012 |  | 13,916 |  | 13,471 |  | 13,800 |  | 13,527 | 1 | 4 |
| Held-to-maturity securities - taxable |  | 8,592 |  | 8,566 |  | 8,771 |  | 8,653 |  | 8,433 | - | 2 |
| Other securities |  | 448 |  | 437 |  | 466 |  | 536 |  | 565 | 3 | (21) |
| Total securities |  | 23,161 |  | 23,056 |  | 22,869 |  | 23,127 |  | 22,656 | - | 2 |
| Loans held for sale |  | 950 |  | 877 |  | 734 |  | 700 |  | 694 | 8 | 37 |
| Loans and leases: (2) |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial: |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial |  | 30,373 |  | 30,632 |  | 30,644 |  | 30,546 |  | 29,557 | (1) | 3 |
| Commercial real estate: |  |  |  |  |  |  |  |  |  |  |  |  |
| Construction |  | 1,181 |  | 1,165 |  | 1,168 |  | 1,174 |  | 1,138 | 1 | 4 |
| Commercial |  | 5,625 |  | 5,762 |  | 5,732 |  | 5,686 |  | 5,806 | (2) | (3) |
| Commercial real estate |  | 6,806 |  | 6,927 |  | 6,900 |  | 6,860 |  | 6,944 | (2) | (2) |
| Total commercial |  | 37,179 |  | 37,559 |  | 37,544 |  | 37,406 |  | 36,501 | (1) | 2 |
| Consumer: |  |  |  |  |  |  |  |  |  |  |  |  |
| Automobile |  | 12,607 |  | 12,181 |  | 12,219 |  | 12,361 |  | 12,423 | 3 | 1 |
| Home equity |  | 9,192 |  | 9,353 |  | 9,482 |  | 9,641 |  | 9,817 | (2) | (6) |
| Residential mortgage |  | 11,330 |  | 11,214 |  | 11,010 |  | 10,787 |  | 10,574 | 1 | 7 |
| RV and marine |  | 3,564 |  | 3,528 |  | 3,413 |  | 3,296 |  | 3,216 | 1 | 11 |
| Other consumer |  | 1,231 |  | 1,261 |  | 1,264 |  | 1,284 |  | 1,291 | (2) | (5) |
| Total consumer |  | 37,924 |  | 37,537 |  | 37,388 |  | 37,369 |  | 37,321 | 1 | 2 |
| Total loans and leases |  | 75,103 |  | 75,096 |  | 74,932 |  | 74,775 |  | 73,822 | - | 2 |
| Allowance for loan and lease losses |  | (787) |  | (799) |  | (778) |  | (780) |  | (777) | 2 | (1) |
| Net loans and leases |  | 74,316 |  | 74,297 |  | 74,154 |  | 73,995 |  | 73,045 | - | 2 |
| Total earning assets |  | 100,062 |  | 99,692 |  | 99,188 |  | 99,212 |  | 97,752 | - | 2 |
| Cash and due from banks |  | 864 |  | 817 |  | 835 |  | 853 |  | 909 | 6 | (5) |
| Intangible assets |  | 2,228 |  | 2,240 |  | 2,252 |  | 2,265 |  | 2,288 | (1) | (3) |
| All other assets |  | 6,346 |  | 6,216 |  | 5,982 |  | 5,961 |  | 5,705 | 2 | 11 |
| Total assets | \$ | 108,713 | \$ | 108,166 | \$ | 107,479 | \$ | 107,511 | \$ | 105,877 | 1 \% | 3 \% |
| Liabilities and shareholders' equity |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing deposits: |  |  |  |  |  |  |  |  |  |  |  |  |
| Demand deposits - interest-bearing | \$ | 20,140 | \$ | 19,796 | \$ | 19,693 | \$ | 19,770 | \$ | 19,860 | 2 \% | 1 \% |
| Money market deposits |  | 24,560 |  | 24,266 |  | 23,305 |  | 22,935 |  | 22,595 | 1 | 9 |
| Savings and other domestic deposits |  | 9,552 |  | 9,681 |  | 10,105 |  | 10,338 |  | 10,534 | (1) | (9) |
| Core certificates of deposit (3) |  | 4,795 |  | 5,666 |  | 5,860 |  | 6,052 |  | 5,705 | (15) | (16) |
| Other domestic deposits of \$250,000 or more |  | 313 |  | 315 |  | 310 |  | 335 |  | 346 | (1) | (10) |
| Brokered deposits and negotiable CDs |  | 2,589 |  | 2,599 |  | 2,685 |  | 3,404 |  | 3,507 | - | (26) |
| Total interest-bearing deposits |  | 61,949 |  | 62,323 |  | 61,958 |  | 62,834 |  | 62,547 | (1) | (1) |
| Short-term borrowings |  | 1,965 |  | 2,331 |  | 3,166 |  | 2,320 |  | 1,006 | (16) | 95 |
| Long-term debt |  | 9,886 |  | 9,536 |  | 8,914 |  | 8,979 |  | 8,871 | 4 | 11 |
| Total interest-bearing liabilities |  | 73,800 |  | 74,190 |  | 74,038 |  | 74,133 |  | 72,424 | (1) | 2 |
| Demand deposits - noninterest-bearing |  | 20,643 |  | 19,926 |  | 19,760 |  | 19,938 |  | 20,384 | 4 | 1 |
| All other liabilities |  | 2,386 |  | 2,336 |  | 2,206 |  | 2,284 |  | 2,180 | 2 | 9 |
| Shareholders' equity |  | 11,884 |  | 11,714 |  | 11,475 |  | 11,156 |  | 10,889 | 1 | 9 |
| Total liabilities and shareholders' equity | \$ | 108,713 | \$ | 108,166 | \$ | 107,479 | \$ | 107,511 | \$ | 105,877 | 1 \% | 3 \% |

(1) Amounts include the effects of hedge and risk management activities associated with the respective asset and liability
categories.
(2) Includes nonaccrual
loans.
(3) Includes consumer certificates of deposit of $\$ 250,000$ or
more.

## Huntington Bancshares Incorporated

Consolidated Quarterly Net Interest Margin - Interest Income / Expense (1)(2)
(Unaudited)

| (dollar amounts in millions) | Quarterly Interest Income / Expense |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | December 31,$2019$ |  | September 30,$2019$ |  | June 30, 2019 |  | March 31, 2019 |  | $\begin{gathered} \text { December 31, } \\ 2018 \end{gathered}$ |  |
| Assets |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing deposits in Federal Reserve Bank | \$ | 3 | \$ | 3 | \$ | 3 | \$ | 3 | \$ | 3 |
| Interest-bearing deposits in banks |  | 1 |  | 1 |  | - |  | 1 |  | 1 |
| Securities: |  |  |  |  |  |  |  |  |  |  |
| Trading account securities |  | 1 |  | - |  | 1 |  | 1 |  | 1 |
| Available-for-sale securities: |  |  |  |  |  |  |  |  |  |  |
| Taxable |  | 73 |  | 74 |  | 72 |  | 76 |  | 70 |
| Tax-exempt |  | 24 |  | 26 |  | 27 |  | 28 |  | 33 |
| Total available-for-sale securities |  | 97 |  | 100 |  | 99 |  | 104 |  | 103 |
| Held-to-maturity securities - taxable |  | 54 |  | 54 |  | 56 |  | 54 |  | 52 |
| Other securities |  | 3 |  | 3 |  | 4 |  | 6 |  | 5 |
| Total securities |  | 155 |  | 157 |  | 160 |  | 165 |  | 161 |
| Loans held for sale |  | 8 |  | 9 |  | 7 |  | 7 |  | 7 |
| Loans and leases: |  |  |  |  |  |  |  |  |  |  |
| Commercial: |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial |  | 335 |  | 358 |  | 373 |  | 375 |  | 363 |
| Commercial real estate: |  |  |  |  |  |  |  |  |  |  |
| Construction |  | 15 |  | 16 |  | 17 |  | 16 |  | 16 |
| Commercial |  | 63 |  | 68 |  | 71 |  | 71 |  | 74 |
| Commercial real estate |  | 78 |  | 84 |  | 88 |  | 87 |  | 90 |
| Total commercial |  | 413 |  | 442 |  | 461 |  | 462 |  | 453 |
| Consumer: |  |  |  |  |  |  |  |  |  |  |
| Automobile |  | 131 |  | 126 |  | 123 |  | 120 |  | 122 |
| Home equity |  | 117 |  | 127 |  | 131 |  | 133 |  | 135 |
| Residential mortgage |  | 105 |  | 107 |  | 106 |  | 104 |  | 101 |
| RV and marine |  | 45 |  | 44 |  | 42 |  | 40 |  | 41 |
| Other consumer |  | 39 |  | 42 |  | 42 |  | 42 |  | 40 |
| Total consumer |  | 437 |  | 446 |  | 444 |  | 439 |  | 439 |
| Total loans and leases |  | 850 |  | 888 |  | 905 |  | 901 |  | 892 |
| Total earning assets | \$ | 1,017 | \$ | 1,058 | \$ | 1,075 | \$ | 1,077 | \$ | 1,064 |

Liabilities

| Interest-bearing deposits: |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Demand deposits - interest-bearing | \$ | 32 | \$ | 29 | \$ | 28 | \$ | 27 | \$ | 25 |
| Money market deposits |  | 61 |  | 73 |  | 67 |  | 59 |  | 52 |
| Savings and other domestic deposits |  | 5 |  | 5 |  | 6 |  | 6 |  | 5 |
| Core certificates of deposit (3) |  | 25 |  | 31 |  | 32 |  | 31 |  | 29 |
| Other domestic deposits of \$250,000 or more |  | 3 |  | 1 |  | 1 |  | 2 |  | 1 |
| Brokered deposits and negotiable CDs |  | 10 |  | 15 |  | 16 |  | 20 |  | 20 |
| Total interest-bearing deposits |  | 136 |  | 154 |  | 150 |  | 145 |  | 132 |
| Short-term borrowings |  | 8 |  | 13 |  | 19 |  | 14 |  | 6 |
| Long-term debt |  | 87 |  | 86 |  | 87 |  | 89 |  | 85 |
| Total interest bearing liabilities |  | 231 |  | 253 |  | 256 |  | 248 |  | 223 |
| Net interest income | \$ | 786 | \$ | 805 | \$ | 819 | \$ | 829 | \$ | 841 |

(1) Fully-taxable equivalent (FTE) income and expense calculated assuming a $21 \%$ tax rate. See page 10 for the FTE adjustment.
(2) Amounts include the effects of hedge and risk management activities associated with the respective asset and liability categories.
(3) Includes consumer certificates of deposit of $\$ 250,000$ or more.
$\qquad$

Huntington Bancshares Incorporated
Consolidated Quarterly Net Interest Margin - Yield
(Unaudited)

| Fully-taxable equivalent basis (1) | Quarterly Average Rates |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { December 31, } \\ 2019 \end{gathered}$ | September 30, $2019$ | June 30, 2019 | $\begin{gathered} \text { March 31, } \\ 2019 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2018 \end{gathered}$ |
| Assets |  |  |  |  |  |
| Interest-bearing deposits in Federal Reserve Bank | 1.66\% | 2.19\% | 2.38\% | 2.40\% | 2.33\% |
| Interest-bearing deposits in banks | 1.81 | 2.38 | 2.08 | 1.75 | 1.97 |
| Securities: |  |  |  |  |  |
| Trading account securities | 2.45 | 2.36 | 1.92 | 2.03 | 1.94 |
| Available-for-sale securities: |  |  |  |  |  |
| Taxable | 2.63 | 2.67 | 2.73 | 2.82 | 2.71 |
| Tax-exempt | 3.43 | 3.63 | 3.66 | 3.69 | 4.12 |
| Total available-for-sale securities | 2.79 | 2.87 | 2.94 | 3.01 | 3.04 |
| Held-to-maturity securities - taxable | 2.50 | 2.51 | 2.54 | 2.52 | 2.45 |
| Other securities | 2.57 | 3.15 | 3.44 | 4.51 | 4.24 |
| Total securities | 2.68 | 2.74 | 2.79 | 2.86 | 2.84 |
| Loans held for sale | 3.40 | 3.69 | 4.00 | 4.07 | 4.04 |
| Loans and leases: (3) |  |  |  |  |  |
| Commercial: |  |  |  |  |  |
| Commercial and industrial | 4.31 | 4.57 | 4.82 | 4.91 | 4.81 |
| Commercial real estate: |  |  |  |  |  |
| Construction | 5.07 | 5.50 | 5.59 | 5.58 | 5.47 |
| Commercial | 4.36 | 4.67 | 4.88 | 5.00 | 4.99 |
| Commercial real estate | 4.48 | 4.81 | 5.00 | 5.10 | 5.07 |
| Total commercial | 4.34 | 4.61 | 4.85 | 4.94 | 4.86 |
| Consumer: |  |  |  |  |  |
| Automobile | 4.15 | 4.09 | 4.02 | 3.95 | 3.88 |
| Home equity | 5.03 | 5.38 | 5.56 | 5.61 | 5.45 |
| Residential mortgage | 3.73 | 3.80 | 3.84 | 3.86 | 3.82 |
| RV and marine | 4.96 | 4.96 | 4.94 | 4.96 | 5.10 |
| Other consumer | 12.71 | 13.34 | 13.29 | 13.07 | 12.35 |
| Total consumer | 4.59 | 4.72 | 4.76 | 4.75 | 4.67 |
| Total loans and leases | 4.47 | 4.67 | 4.80 | 4.85 | 4.76 |
| Total earning assets | 4.03 | 4.21 | 4.35 | 4.40 | 4.32 |
| Liabilities |  |  |  |  |  |
| Interest-bearing deposits: |  |  |  |  |  |
| Demand deposits - interest-bearing | 0.63 | 0.57 | 0.58 | 0.56 | 0.48 |
| Money market deposits | 0.99 | 1.20 | 1.15 | 1.04 | 0.91 |
| Savings and other domestic deposits | 0.20 | 0.22 | 0.23 | 0.23 | 0.23 |
| Core certificates of deposit (4) | 2.09 | 2.17 | 2.15 | 2.11 | 2.00 |
| Other domestic deposits of \$250,000 or more | 1.70 | 1.85 | 1.92 | 1.82 | 1.67 |
| Brokered deposits and negotiable CDs | 1.67 | 2.21 | 2.39 | 2.38 | 2.22 |
| Total interest-bearing deposits | 0.87 | 0.98 | 0.97 | 0.94 | 0.84 |
| Short-term borrowings | 1.66 | 2.28 | 2.41 | 2.41 | 2.49 |
| Long-term debt | 3.50 | 3.59 | 3.91 | 3.98 | 3.82 |
| Total interest-bearing liabilities | 1.24 | 1.36 | 1.39 | 1.35 | 1.23 |
| Demand deposits - noninterest-bearing | - | - | - | - | - |
| Net interest rate spread | 2.79 | 2.85 | 2.96 | 3.05 | 3.09 |
| Impact of noninterest-bearing funds on margin | 0.33 | 0.35 | 0.35 | 0.34 | 0.32 |
| Net interest margin | 3.12\% | 3.20\% | 3.31\% | 3.39\% | 3.41\% |

Commercial Loan Derivative Impact
(Unaudited)

|  | Average Rates |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2019 | 2019 | 2019 | 2019 | 2018 |
| Fully-taxable equivalent basis (1) | Fourth | Third | Second | First | Fourth |
| Commercial loans (2)(3) | 4.36 \% | 4.70 \% | 4.88 \% | 4.95 \% | 4.86\% |
| Impact of commercial loan derivatives | (0.02) | (0.09) | (0.03) | (0.01) | - |
| Total commercial - as reported | 4.34 \% | 4.61 \% | 4.85 \% | 4.94 \% | 4.86\% |
| Average 1 Month LIBOR | 1.79 \% | 2.18 \% | 2.44 \% | 2.50 \% | 2.35\% |

(1) Fully-taxable equivalent (FTE) yields are calculated assuming a $21 \%$ tax rate. See page 10 for the FTE adjustment.
(2) Yield/rates exclude the effects of hedge and risk management activities associated with the respective asset and liability categories.
(3) Includes nonaccrual loans.
(4) Includes consumer certificates of deposit of \$250,000 or more.

Huntington Bancshares Incorporated
Selected Quarterly Income Statement Data
(Unaudited)

|  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |

(1) On a fully-taxable equivalent (FTE) basis assuming a $21 \%$ tax rate.
$\qquad$

## Huntington Bancshares Incorporated

Quarterly Mortgage Banking Noninterest Income
(Unaudited)

| (dollar amounts in millions) | Three Months Ended |  |  |  |  |  |  |  |  |  | Percent Changes vs. |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { December 31, } \\ 2019 \end{gathered}$ |  | September 30,$2019$ |  | June 30, 2019 |  | March 31, <br> 2019 |  | $\begin{gathered} \text { December 31, } \\ 2018 \end{gathered}$ |  |  |  |
|  |  |  | 3 Q19 | 4Q18 |  |  |  |  |  |  |  |  |
| Net origination and secondary marketing income | \$ | 43 |  |  | \$ | 42 | \$ | 30 | \$ | 17 | \$ | 16 | 2 \% | 169 \% |
| Net mortgage servicing income |  |  |  |  |  |  |  |  |  |  |  |  |
| Loan servicing income |  | 15 |  | 15 |  | 15 |  | 14 |  | 14 | - | 7 |
| Amortization of capitalized servicing |  | (13) |  | (13) |  | (10) |  | (9) |  | (8) | - | (63) |
| Operating income |  | 2 |  | 2 |  | 5 |  | 5 |  | 6 | - | (67) |
| MSR valuation adjustment (1) |  | 25 |  | (11) |  | (19) |  | (10) |  | - | 327 | 100 |
| Gains (losses) due to MSR hedging |  | (14) |  | 19 |  | 17 |  | 7 |  | (1) | (174) | $(1,300)$ |
| Net MSR risk management |  | 11 |  | 8 |  | (2) |  | (3) |  | (1) | 38 | 1,200 |
| Total net mortgage servicing income | \$ | 13 | \$ | 10 | \$ | 3 | \$ | 2 | \$ | 5 | 30 \% | 160 \% |
| All other |  | 2 |  | 2 |  | 1 |  | 2 |  | 2 | - | - |
| Mortgage banking income | \$ | 58 | \$ | 54 | \$ | 34 | \$ | 21 | \$ | 23 | 7 \% | 152 \% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Mortgage origination volume | \$ | 2,490 | \$ | 2,097 | \$ | 1,922 | \$ | 1,235 | \$ | 1,538 | 19 \% | 62 \% |
| Mortgage origination volume for sale |  | 1,518 |  | 1,483 |  | 1,181 |  | 756 |  | 948 | 2 | 60 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Third party mortgage loans serviced (2) |  | 22,425 |  | 21,674 |  | 21,486 |  | 21,346 |  | 21,068 | 3 | 6 |
| Mortgage servicing rights (2) |  | 212 |  | 180 |  | 192 |  | 212 |  | 221 | 18 | (4) |
| MSR \% of investor servicing portfolio (2) |  | 0.95\% |  | 0.83\% |  | 0.90\% |  | 0.99\% |  | 1.05\% | 14 \% | (10)\% |

(1) The change in fair value for the period represents the MSR valuation adjustment, net of amortization of capitalized servicing.
(2) At period
end.

Huntington Bancshares Incorporated
Quarterly Credit Reserves Analysis
(Unaudited)

| (dollar amounts in millions) | Three Months Ended |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | December 31, 2019 |  | September 30, 2019 |  | June 30, 2019 |  | March 31,$2019$ |  | December 31, 2018 |  |
| Allowance for loan and lease losses, beginning of period | \$ | 783 | \$ | 774 | \$ | 764 | \$ | 772 | \$ | 761 |
| Loan and lease losses |  | (93) |  | (102) |  | (70) |  | (97) |  | (84) |
| Recoveries of loans previously charged off |  | 20 |  | 29 |  | 22 |  | 26 |  | 34 |
| Net loan and lease losses |  | (73) |  | (73) |  | (48) |  | (71) |  | (50) |
| Provision for loan and lease losses |  | 74 |  | 82 |  | 58 |  | 63 |  | 61 |
| Allowance of assets sold or transferred to loans held for sale |  | (1) |  | - |  | - |  | - |  | - |
| Allowance for loan and lease losses, end of period |  | 783 |  | 783 |  | 774 |  | 764 |  | 772 |
| Allowance for unfunded loan commitments and letters of credit, beginning of period |  | 101 |  | 101 |  | 100 |  | 96 |  | 97 |
| Provision for (reduction in) unfunded loan commitments and letters of credit losses |  | 5 |  | - |  | 1 |  | 4 |  | (1) |
| Unfunded commitment losses |  | (2) |  | - |  | - |  | - |  | - |
| Allowance for unfunded loan commitments and letters of credit, end of period |  | 104 |  | 101 |  | 101 |  | 100 |  | 96 |
| Total allowance for credit losses, end of period | \$ | 887 | \$ | 884 | \$ | 875 | \$ | 864 | \$ | 868 |
| Allowance for loan and lease losses (ALLL) as \% of: |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases |  | 1.04\% |  | 1.05\% |  | 1.03\% |  | 1.02\% |  | 1.03\% |
| Nonaccrual loans and leases (NALs) |  | 167 |  | 179 |  | 182 |  | 183 |  | 228 |
| Nonperforming assets (NPAs) |  | 157 |  | 163 |  | 168 |  | 166 |  | 200 |

Huntington Bancshares Incorporated
Quarterly Net Charge-Off Analysis
(Unaudited)

| (dollar amounts in millions) | Three Months Ended |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | December 31, <br> 2019 |  | September 30,$2019$ |  | June 30, <br> 2019 |  | March 31,$2019$ |  | $\begin{gathered} \text { December 31, } \\ 2018 \end{gathered}$ |  |
| Net charge-offs by loan and lease type: |  |  |  |  |  |  |  |  |  |  |
| Commercial: |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 36 | \$ | 40 | \$ | 21 | \$ | 31 | \$ | 13 |
| Commercial real estate: |  |  |  |  |  |  |  |  |  |  |
| Construction |  | - |  | (1) |  | (1) |  | - |  | - |
| Commercial |  | - |  | (1) |  | (2) |  | 2 |  | - |
| Commercial real estate |  | - |  | (2) |  | (3) |  | 2 |  | - |
| Total commercial |  | 36 |  | 38 |  | 18 |  | 33 |  | 13 |
| Consumer: |  |  |  |  |  |  |  |  |  |  |
| Automobile |  | 9 |  | 8 |  | 5 |  | 10 |  | 9 |
| Home equity |  | 1 |  | 2 |  | 2 |  | 3 |  | 2 |
| Residential mortgage |  | 1 |  | 1 |  | 1 |  | 3 |  | 2 |
| RV and marine |  | 4 |  | 2 |  | 2 |  | 3 |  | 2 |
| Other consumer |  | 22 |  | 22 |  | 20 |  | 19 |  | 22 |
| Total consumer |  | 37 |  | 35 |  | 30 |  | 38 |  | 37 |
| Total net charge-offs | \$ | 73 | \$ | 73 | \$ | 48 | \$ | 71 | \$ | 50 |


|  | Three Months Ended |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { December 31, } \\ 2019 \\ \hline \end{gathered}$ | September 30, $2019$ | June 30, 2019 | $\begin{gathered} \text { March 31, } \\ 2019 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2018 \end{gathered}$ |
| Net charge-offs - annualized percentages: |  |  |  |  |  |
| Commercial: |  |  |  |  |  |
| Commercial and industrial | 0.47 \% | 0.52 \% | 0.27 \% | 0.41 \% | 0.17 \% |
| Commercial real estate: |  |  |  |  |  |
| Construction | (0.03) | (0.40) | (0.08) | (0.11) | (0.09) |
| Commercial | 0.01 | (0.09) | (0.12) | 0.12 | - |
| Commercial real estate | - | (0.14) | (0.12) | 0.08 | (0.01) |
| Total commercial | 0.38 | 0.40 | 0.20 | 0.35 | 0.14 |
| Consumer: |  |  |  |  |  |
| Automobile | 0.30 | 0.26 | 0.17 | 0.32 | 0.30 |
| Home equity | 0.02 | 0.11 | 0.07 | 0.12 | 0.05 |
| Residential mortgage | 0.04 | 0.03 | 0.05 | 0.10 | 0.10 |
| RV and marine | 0.39 | 0.23 | 0.25 | 0.39 | 0.31 |
| Other consumer | 7.26 | 7.07 | 6.02 | 6.29 | 6.66 |
| Total consumer | 0.39 | 0.38 | 0.31 | 0.41 | 0.40 |
| Net charge-offs as a \% of average loans | 0.39 \% | 0.39 \% | 0.25 \% | 0.38 \% | 0.27 \% |

## Huntington Bancshares Incorporated

Quarterly Nonaccrual Loans and Leases (NALs) and Nonperforming Assets (NPAs)
(Unaudited)

| (dollar amounts in millions) | $\begin{gathered} \text { December 31, } \\ 2019 \end{gathered}$ |  | September 30,$2019$ |  | June 30,$2019$ |  | $\begin{gathered} \text { March 31, } \\ 2019 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2018 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Nonaccrual loans and leases (NALs): |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 323 | \$ | 291 | \$ | 281 | \$ | 271 | \$ | 188 |
| Commercial real estate |  | 10 |  | 12 |  | 17 |  | 9 |  | 15 |
| Automobile |  | 4 |  | 5 |  | 4 |  | 4 |  | 5 |
| Home equity |  | 59 |  | 60 |  | 60 |  | 64 |  | 62 |
| Residential mortgage |  | 71 |  | 69 |  | 62 |  | 68 |  | 69 |
| RV and marine |  | 1 |  | 1 |  | 1 |  | 1 |  | 1 |
| Other consumer |  | - |  | - |  | - |  | - |  | - |
| Total nonaccrual loans and leases |  | 468 |  | 438 |  | 425 |  | 417 |  | 340 |
| Other real estate, net: |  |  |  |  |  |  |  |  |  |  |
| Residential |  | 9 |  | 10 |  | 10 |  | 14 |  | 19 |
| Commercial |  | 2 |  | 2 |  | 4 |  | 4 |  | 4 |
| Total other real estate, net |  | 11 |  | 12 |  | 14 |  | 18 |  | 23 |
| Other NPAs (1) |  | 19 |  | 32 |  | 21 |  | 26 |  | 24 |
| Total nonperforming assets | \$ | 498 | \$ | 482 | \$ | 460 | \$ | 461 | \$ | 387 |
|  |  |  |  |  |  |  |  |  |  |  |
| Nonaccrual loans and leases as a \% of total loans and leases |  | 0.62\% |  | 0.58\% |  | 0.57\% |  | 0.56\% |  | 0.45\% |
| NPA ratio (2) |  | 0.66 |  | 0.64 |  | 0.61 |  | 0.61 |  | 0.52 |
| (NPA+90days)/(Loan+OREO) (3) |  | 0.89 |  | 0.86 |  | 0.82 |  | 0.81 |  | 0.74 |


| (dollar amounts in millions) | Three Months Ended |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | December 31,$2019$ |  | September 30, 2019 |  | June 30, 2019 |  | $\begin{gathered} \text { March 31, } \\ 2019 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2018 \end{gathered}$ |  |
| Nonperforming assets, beginning of period | \$ | 482 | \$ | 460 | \$ | 461 | \$ | 387 | \$ | 403 |
| New nonperforming assets |  | 175 |  | 165 |  | 117 |  | 218 |  | 109 |
| Returns to accruing status |  | (20) |  | (24) |  | (16) |  | (33) |  | (21) |
| Loan and lease losses |  | (48) |  | (66) |  | (34) |  | (46) |  | (32) |
| Payments |  | (63) |  | (38) |  | (54) |  | (33) |  | (66) |
| Sales |  | (28) |  | (15) |  | (14) |  | (32) |  | (6) |
| Nonperforming assets, end of period | \$ | 498 | \$ | 482 | \$ | 460 | \$ | 461 | \$ | 387 |

(1) Other nonperforming assets include certain impaired securities and/or nonaccrual loans held-for-
sale.
(2) Nonperforming assets divided by the sum of loans and leases, net other real estate owned, and other NPAs.
(3) The sum of nonperforming assets and total accruing loans and leases past due 90 days or more divided by the sum of loans and leases and other real estate.

## Huntington Bancshares Incorporated

Quarterly Accruing Past Due Loans and Leases and Accruing and Nonaccruing Troubled Debt Restructured Loans (Unaudited)

| (dollar amounts in millions) | $\begin{gathered} \text { December 31, } \\ 2019 \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2019 \end{gathered}$ |  | June 30, 2019 |  | $\begin{gathered} \text { March 31, } \\ 2019 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2018 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Accruing loans and leases past due 90+ days: |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 11 | \$ | 9 | \$ | 5 | \$ | 3 | \$ | 7 |
| Commercial real estate |  | - |  | - |  | - |  | - |  | - |
| Automobile |  | 8 |  | 8 |  | 7 |  | 6 |  | 8 |
| Home equity |  | 14 |  | 13 |  | 15 |  | 15 |  | 17 |
| Residential mortgage (excluding loans guaranteed by the U.S. Government) |  | 20 |  | 23 |  | 27 |  | 25 |  | 32 |
| RV and marine |  | 2 |  | 1 |  | 1 |  | 2 |  | 1 |
| Other consumer |  | 7 |  | 7 |  | 5 |  | 5 |  | 6 |
| Total, excl. loans guaranteed by the U.S. Government |  | 62 |  | 61 |  | 60 |  | 56 |  | 71 |
| Add: loans guaranteed by U.S. Government |  | 109 |  | 102 |  | 92 |  | 91 |  | 99 |
| Total accruing loans and leases past due $90+$ days, including loans guaranteed by the U.S. Government | \$ | 171 | \$ | 163 | \$ | 152 | \$ | 147 | \$ | 170 |

Ratios:

| Excluding loans guaranteed by the U.S. Government, as a |  |  |  |
| :--- | :--- | :--- | :--- |
| percent of total loans and leases | $0.08 \%$ | $0.08 \%$ | $0.08 \%$ |
| Guaranteed by U.S. Government, as a percent of total loans <br> and leases | 0.14 | 0.14 | $0.09 \%$ |
| Including loans guaranteed by the U.S. Government, as a <br> percent of total loans and leases | 0.23 | 0.12 | 0.12 |


| Accruing troubled debt restructured loans: |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial and industrial | \$ | 213 | \$ | 225 | \$ | 245 | \$ | 270 | \$ | 269 |
| Commercial real estate |  | 37 |  | 40 |  | 48 |  | 60 |  | 54 |
| Automobile |  | 40 |  | 39 |  | 37 |  | 37 |  | 35 |
| Home equity |  | 226 |  | 233 |  | 241 |  | 247 |  | 252 |
| Residential mortgage |  | 223 |  | 221 |  | 221 |  | 219 |  | 218 |
| RV and marine |  | 3 |  | 3 |  | 2 |  | 2 |  | 2 |
| Other consumer |  | 11 |  | 10 |  | 10 |  | 9 |  | 9 |
| Total accruing troubled debt restructured loans | \$ | 753 | \$ | 771 | \$ | 804 | \$ | 844 | \$ | 839 |
| Nonaccruing troubled debt restructured loans: |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 109 | \$ | 84 | \$ | 88 | \$ | 86 | \$ | 97 |
| Commercial real estate |  | 6 |  | 6 |  | 6 |  | 6 |  | 6 |
| Automobile |  | 2 |  | 3 |  | 3 |  | 3 |  | 3 |
| Home equity |  | 26 |  | 26 |  | 26 |  | 28 |  | 28 |
| Residential mortgage |  | 42 |  | 44 |  | 43 |  | 43 |  | 44 |
| RV and marine |  | 1 |  | 1 |  | 1 |  | 1 |  | - |
| Other consumer |  | - |  | - |  | - |  | - |  | - |
| Total nonaccruing troubled debt restructured loans | \$ | 186 | \$ | 164 | \$ | 167 | \$ | 167 | \$ | 178 |

Huntington Bancshares Incorporated
Quarterly Capital Under Current Regulatory Standards (Basel III) and Other Capital Data (Unaudited)

| (dollar amounts in millions) | $\begin{gathered} \text { December 31, } \\ 2019 \\ \hline \end{gathered}$ |  | September 30,$2019$ |  | June 30, <br> 2019 |  | March 31, <br> 2019 |  | December 31,$2018$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Common equity tier 1 risk-based capital ratio: (1) |  |  |  |  |  |  |  |  |  |  |
| Total shareholders' equity | \$ | 11,795 | \$ | 11,909 | \$ | 11,668 | \$ | 11,432 | \$ | 11,102 |
| Regulatory capital adjustments: |  |  |  |  |  |  |  |  |  |  |
| Shareholders' preferred equity |  | $(1,207)$ |  | $(1,207)$ |  | $(1,207)$ |  | $(1,207)$ |  | $(1,207)$ |
| Accumulated other comprehensive income offset |  | 256 |  | 175 |  | 273 |  | 455 |  | 609 |
| Goodwill and other intangibles, net of related taxes |  | $(2,153)$ |  | $(2,162)$ |  | $(2,174)$ |  | $(2,187)$ |  | $(2,200)$ |
| Deferred tax assets that arise from tax loss and credit carryforwards |  | (44) |  | (30) |  | (30) |  | (31) |  | (33) |
| Common equity tier 1 capital |  | 8,647 |  | 8,685 |  | 8,530 |  | 8,462 |  | 8,271 |
| Additional tier 1 capital |  |  |  |  |  |  |  |  |  |  |
| Shareholders' preferred equity |  | 1,207 |  | 1,207 |  | 1,207 |  | 1,207 |  | 1,207 |
| Other |  | - |  | 1 |  | - |  | 1 |  | - |
| Tier 1 capital |  | 9,854 |  | 9,893 |  | 9,737 |  | 9,670 |  | 9,478 |
| Long-term debt and other tier 2 qualifying instruments |  | 672 |  | 750 |  | 727 |  | 736 |  | 776 |
| Qualifying allowance for loan and lease losses |  | 887 |  | 884 |  | 875 |  | 864 |  | 868 |
| Tier 2 capital |  | 1,559 |  | 1,634 |  | 1,602 |  | 1,600 |  | 1,644 |
| Total risk-based capital | \$ | 11,413 | \$ | 11,527 | \$ | 11,339 | \$ | 11,270 | \$ | 11,122 |
| Risk-weighted assets (RWA)(1) | \$ | 87,513 | \$ | 86,719 | \$ | 86,332 | \$ | 85,966 | \$ | 85,687 |
| Common equity tier 1 risk-based capital ratio (1) |  | 9.88\% |  | 10.02\% |  | 9.88\% |  | 9.84\% |  | 9.65\% |
| Other regulatory capital data: |  |  |  |  |  |  |  |  |  |  |
| Tier 1 leverage ratio (1) |  | 9.26 |  | 9.34 |  | 9.24 |  | 9.16 |  | 9.10 |
| Tier 1 risk-based capital ratio (1) |  | 11.26 |  | 11.41 |  | 11.28 |  | 11.25 |  | 11.06 |
| Total risk-based capital ratio (1) |  | 13.04 |  | 13.29 |  | 13.13 |  | 13.11 |  | 12.98 |
| Non-regulatory capital data: |  |  |  |  |  |  |  |  |  |  |
| Tangible common equity / RWA ratio (1) |  | 9.62 |  | 9.83 |  | 9.58 |  | 9.34 |  | 8.97 |

(1) December 31, 2019, figures are estimated.

## Huntington Bancshares Incorporated

Quarterly Common Stock Summary, Non-Regulatory Capital, and Other Data
(Unaudited)
Quarterly common stock summary

|  | $\begin{gathered} \text { December 31, } \\ 2019 \end{gathered}$ |  | September 30, 2019 |  | June 30, 2019 |  | $\begin{gathered} \text { March 31, } \\ 2019 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2018 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Dividends, per share |  |  |  |  |  |  |  |  |  |  |
| Cash dividends declared per common share | \$ | 0.15 | \$ | 0.15 | \$ | 0.14 | \$ | 0.14 | \$ | 0.14 |
| Common shares outstanding (000) |  |  |  |  |  |  |  |  |  |  |
| Average - basic |  | 1,028,621 |  | 1,034,940 |  | 1,044,802 |  | 1,046,995 |  | 1,054,460 |
| Average - diluted |  | 1,047,123 |  | 1,051,273 |  | 1,060,280 |  | 1,065,638 |  | 1,073,055 |
| Ending |  | 1,020,003 |  | 1,032,755 |  | 1,037,841 |  | 1,046,440 |  | 1,046,767 |
| Tangible book value per common share (1) | \$ | 8.25 | \$ | 8.25 | \$ | 7.97 | \$ | 7.67 | \$ | 7.34 |
| Common share repurchases (000) |  |  |  |  |  |  |  |  |  |  |
| Number of shares repurchased |  | 13,104 |  | 5,213 |  | 11,344 |  | 1,833 |  | 14,967 |

Non-regulatory capital

| (dollar amounts in millions) | $\begin{gathered} \text { December 31, } \\ 2019 \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2019 \end{gathered}$ |  | June 30, 2019 |  | $\begin{gathered} \text { March 31, } \\ 2019 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2018 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Calculation of tangible equity / asset ratio: |  |  |  |  |  |  |  |  |  |  |
| Total shareholders' equity | \$ | 11,795 | \$ | 11,909 | \$ | 11,668 | \$ | 11,432 | \$ | 11,102 |
| Less: goodwill |  | $(1,990)$ |  | $(1,990)$ |  | $(1,990)$ |  | $(1,990)$ |  | $(1,989)$ |
| Less: other intangible assets |  | (232) |  | (244) |  | (257) |  | (269) |  | (281) |
| Add: related deferred tax liability (1) |  | 49 |  | 51 |  | 54 |  | 56 |  | 59 |
| Total tangible equity |  | 9,622 |  | 9,726 |  | 9,475 |  | 9,229 |  | 8,891 |
| Less: preferred equity |  | $(1,203)$ |  | $(1,203)$ |  | $(1,203)$ |  | $(1,203)$ |  | $(1,203)$ |
| Total tangible common equity | \$ | 8,419 | \$ | 8,523 | \$ | 8,272 | \$ | 8,026 | \$ | 7,688 |
| Total assets | \$ | 109,002 | \$ | 108,735 | \$ | 108,247 | \$ | 108,203 | \$ | 108,781 |
| Less: goodwill |  | $(1,990)$ |  | $(1,990)$ |  | $(1,990)$ |  | $(1,990)$ |  | $(1,989)$ |
| Less: other intangible assets |  | (232) |  | (244) |  | (257) |  | (269) |  | (281) |
| Add: related deferred tax liability (1) |  | 49 |  | 51 |  | 54 |  | 56 |  | 59 |
| Total tangible assets | \$ | 106,829 | \$ | 106,552 | \$ | 106,054 | \$ | 106,000 | \$ | 106,570 |
| Tangible equity / tangible asset ratio |  | 9.01\% |  | 9.13\% |  | 8.93\% |  | 8.71\% |  | 8.34\% |
| Tangible common equity / tangible asset ratio |  | 7.88 |  | 8.00 |  | 7.80 |  | 7.57 |  | 7.21 |
| Other data: |  |  |  |  |  |  |  |  |  |  |
| Number of employees (Average full-time equivalent) |  | 15,495 |  | 15,659 |  | 15,780 |  | 15,738 |  | 15,657 |
| Number of domestic full-service branches (2) |  | 868 |  | 868 |  | 868 |  | 898 |  | 954 |
| ATM Count |  | 1,448 |  | 1,442 |  | 1,687 |  | 1,727 |  | 1,774 |

(1) Other intangible assets are net of deferred tax liability, calculated at a $21 \%$ tax rate.
(2) Includes Regional Banking and The Huntington Private Client Group offices.

Huntington Bancshares Incorporated
Consolidated Annual Average Balance Sheets
(Unaudited)

| (dollar amounts in millions) | Annual Average Balances (1) |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2019 |  | Change from 2018 |  |  | 2018 |  | Change from 2017 |  |  | 2017 |  |
|  |  |  | Amount |  | Percent |  |  | Amount |  | Percent |  |  |
| Assets |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing deposits in Federal Reserve Bank (2) | \$ | 552 | \$ | 430 | 352 \% | \$ | 122 | \$ | 122 | 100 \% | \$ | - |
| Interest-bearing deposits in banks |  | 142 |  | 54 | 61 |  | 88 |  | (11) | (11) |  | 99 |
| Securities: |  |  |  |  |  |  |  |  |  |  |  |  |
| Trading account securities |  | 136 |  | 40 | 42 |  | 96 |  | (6) | (6) |  | 102 |
| Available-for-sale securities: |  |  |  |  |  |  |  |  |  |  |  |  |
| Taxable |  | 10,894 |  | 194 | 2 |  | 10,700 |  | $(1,203)$ | (10) |  | 11,903 |
| Tax-exempt |  | 2,907 |  | (556) | (16) |  | 3,463 |  | 282 | 9 |  | 3,181 |
| Total available-for-sale securities |  | 13,801 |  | (362) | (3) |  | 14,163 |  | (921) | (6) |  | 15,084 |
| Held-to-maturity securities - taxable |  | 8,645 |  | 2 | - |  | 8,643 |  | 535 | 7 |  | 8,108 |
| Other securities |  | 471 |  | (113) | (19) |  | 584 |  | - | - |  | 584 |
| Total securities |  | 23,053 |  | (433) | (2) |  | 23,486 |  | (392) | (2) |  | 23,878 |
| Loans held for sale |  | 816 |  | 181 | 29 |  | 635 |  | 80 | 14 |  | 555 |

Loans and leases:(3)

| Commercial: |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial and industrial | 30,549 |  | 1,662 | 6 |  | 28,887 |  | 1,138 | 4 |  | 27,749 |
| Commercial real estate: |  |  |  |  |  |  |  |  |  |  |  |
| Construction | 1,171 |  | 25 | 2 |  | 1,146 |  | (52) | (4) |  | 1,198 |
| Commercial | 5,702 |  | (347) | (6) |  | 6,049 |  | 39 | 1 |  | 6,010 |
| Commercial real estate | 6,873 |  | (322) | (4) |  | 7,195 |  | (13) | - |  | 7,208 |
| Total commercial | 37,422 |  | 1,340 | 4 |  | 36,082 |  | 1,125 | 3 |  | 34,957 |
| Consumer: |  |  |  |  |  |  |  |  |  |  |  |
| Automobile | 12,343 |  | 51 | - |  | 12,292 |  | 773 | 7 |  | 11,519 |
| Home equity | 9,416 |  | (499) | (5) |  | 9,915 |  | (79) | (1) |  | 9,994 |
| Residential mortgage | 11,087 |  | 1,180 | 12 |  | 9,907 |  | 1,662 | 20 |  | 8,245 |
| RV and marine | 3,451 |  | 604 | 21 |  | 2,847 |  | 692 | 32 |  | 2,155 |
| Other consumer | 1,259 |  | 56 | 5 |  | 1,203 |  | 182 | 18 |  | 1,021 |
| Total consumer | 37,556 |  | 1,392 | 4 |  | 36,164 |  | 3,230 | 10 |  | 32,934 |
| Total loans and leases | 74,978 |  | 2,732 | 4 |  | 72,246 |  | 4,355 | 6 |  | 67,891 |
| Allowance for loan and lease losses | (786) |  | (39) | (5) |  | (747) |  | (80) | (12) |  | (667) |
| Net loans and leases | 74,192 |  | 2,693 | 4 |  | 71,499 |  | 4,275 | 6 |  | 67,224 |
| Total earning assets | 99,541 |  | 2,964 | 3 |  | 96,577 |  | 4,154 | 4 |  | 92,423 |
| Cash and due from banks | 842 |  | (342) | (29) |  | 1,184 |  | (269) | (19) |  | 1,453 |
| Intangible assets | 2,246 |  | (65) | (3) |  | 2,311 |  | (55) | (2) |  | 2,366 |
| All other assets | 6,128 |  | 471 | 8 |  | 5,657 |  | 211 | 4 |  | 5,446 |
| Total assets | \$ 107,971 | \$ | 2,989 | $3 \%$ | \$ | 104,982 | \$ | 3,961 | $4 \%$ | \$ | 101,021 |
| Liabilities and shareholders' equity |  |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing deposits: |  |  |  |  |  |  |  |  |  |  |  |
| Demand deposits - interest-bearing | \$ 19,858 | \$ | 563 | 3 \% | \$ | 19,295 | \$ | 1,715 | 10 \% | \$ | 17,580 |
| Money market deposits | 23,772 |  | 2,326 | 11 |  | 21,446 |  | 1,711 | 9 |  | 19,735 |
| Savings and other domestic deposits | 9,916 |  | $(1,167)$ | (11) |  | 11,083 |  | (614) | (5) |  | 11,697 |
| Core certificates of deposit (4) | 5,590 |  | 1,402 | 33 |  | 4,188 |  | 2,069 | 98 |  | 2,119 |
| Other domestic deposits of \$250,000 or more | 319 |  | 39 | 14 |  | 280 |  | (165) | (37) |  | 445 |
| Brokered deposits and negotiable CDs | 2,816 |  | (687) | (20) |  | 3,503 |  | (172) | (5) |  | 3,675 |
| Total interest-bearing deposits | 62,271 |  | 2,476 | 4 |  | 59,795 |  | 4,544 | 8 |  | 55,251 |
| Short-term borrowings | 2,444 |  | (304) | (11) |  | 2,748 |  | (175) | (6) |  | 2,923 |
| Long-term debt | 9,332 |  | 340 | 4 |  | 8,992 |  | 130 | 1 |  | 8,862 |
| Total interest-bearing liabilities | 74,047 |  | 2,512 | 4 |  | 71,535 |  | 4,499 | 7 |  | 67,036 |
| Demand deposits - noninterest-bearing | 20,061 |  | (330) | (2) |  | 20,391 |  | $(1,308)$ | (6) |  | 21,699 |
| All other liabilities | 2,303 |  | 306 | 15 |  | 1,997 |  | 322 | 19 |  | 1,675 |
| Shareholders' equity | 11,560 |  | 501 | 5 |  | 11,059 |  | 448 | 4 |  | 10,611 |
| Total liabilities and shareholders' equity | \$ 107,971 | \$ | 2,989 | $3 \%$ | \$ | 104,982 | \$ | 3,961 | $4 \%$ | \$ | 101,021 |

(1) Amounts include the effects of hedge and risk management activities associated $\overline{\text { with the respective asset and liability }}$ categories.
(2) Deposits in Federal Reserve Bank were treated as non-earning assets prior to $4 Q$ 2018.
(3) Includes nonaccrual loans.
(4) Includes consumer certificates of deposit of \$250,000 or more.

## Huntington Bancshares Incorporated

Consolidated Annual Net Interest Margin - Interest Income / Expense(1)(2)
(Unaudited)

| (dollar amounts in millions) | Annual Interest Income / Expense |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2019 |  | 2018 |  | 2017 |  |
| Assets |  |  |  |  |  |  |
| Interest-bearing deposits in Federal Reserve Bank (3) | \$ | 12 | \$ | 3 | \$ | - |
| Interest-bearing deposits in banks |  | 3 |  | 2 |  | 2 |
| Securities: |  |  |  |  |  |  |
| Trading account securities |  | 3 |  | 1 |  | - |
| Available-for-sale securities: |  |  |  |  |  |  |
| Taxable |  | 295 |  | 280 |  | 283 |
| Tax-exempt |  | 105 |  | 122 |  | 118 |
| Total available-for-sale securities |  | 400 |  | 402 |  | 401 |
| Held-to-maturity securities - taxable |  | 218 |  | 211 |  | 193 |
| Other securities |  | 16 |  | 25 |  | 20 |
| Total securities |  | 637 |  | 639 |  | 614 |
| Loans held for sale |  | 31 |  | 26 |  | 21 |
| Loans and leases: |  |  |  |  |  |  |
| Commercial: |  |  |  |  |  |  |
| Commercial and industrial |  | 1,441 |  | 1,337 |  | 1,142 |
| Commercial real estate: |  |  |  |  |  |  |
| Construction |  | 65 |  | 60 |  | 52 |
| Commercial |  | 273 |  | 283 |  | 240 |
| Commercial real estate |  | 338 |  | 343 |  | 292 |
| Total commercial |  | 1,779 |  | 1,680 |  | 1,434 |
| Consumer: |  |  |  |  |  |  |
| Automobile |  | 500 |  | 456 |  | 412 |
| Home equity |  | 508 |  | 512 |  | 463 |
| Residential mortgage |  | 422 |  | 371 |  | 301 |
| RV and marine |  | 171 |  | 145 |  | 118 |
| Other consumer |  | 165 |  | 145 |  | 118 |
| Total consumer |  | 1,766 |  | 1,629 |  | 1,412 |
| Total loans and leases |  | 3,545 |  | 3,309 |  | 2,846 |
| Total earning assets | \$ | 4,228 | \$ | 3,979 | \$ | 3,483 |

## Liabilities

Interest-bearing deposits:

| Demand deposits - interest-bearing | \$ | 116 | \$ | 78 | \$ | 38 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Money market deposits |  | 260 |  | 148 |  | 66 |
| Savings and other domestic deposits |  | 22 |  | 24 |  | 24 |
| Core certificates of deposit |  | 119 |  | 72 |  | 13 |
| Other domestic deposits of \$250,000 or more |  | 7 |  | 3 |  | 2 |
| Brokered deposits and negotiable CDs |  | 61 |  | 66 |  | 37 |
| Total interest-bearing deposits |  | 585 |  | 391 |  | 180 |
| Short-term borrowings |  |  |  |  |  |  |
|  |  | 54 |  | 48 |  | 25 |
| Long-term debt |  | 349 |  | 321 |  | 226 |
| Total interest-bearing liabilities |  | 988 |  | 760 |  | 431 |
| Net interest income | \$ | 3,240 | \$ | 3,219 | \$ | 3,052 |

(1) Fully-taxable equivalent (FTE) income and expense calculated assuming a $21 \%$ tax rate and a $35 \%$ tax rate for periods prior to January 1,2018 . See page 21 for the FTE adjustment
(2) Amounts include the effects of hedge and risk management activities associated with the respective asset and liability categories.
(3) Deposits in Federal Reserve Bank were treated as non-earning assets prior to 4Q 2018 and associated interest income was not material.
$\qquad$

Huntington Bancshares Incorporated
Consolidated Annual Net Interest Margin - Yield
(Unaudited)

| Fully-taxable equivalent basis(1) | Annual Average Rates(2) |  |  |
| :---: | :---: | :---: | :---: |
|  | 2019 | 2018 | 2017 |
| Assets |  |  |  |
| Interest-bearing deposits in Federal Reserve Bank (2) | 2.12\% | 2.33\% | -\% |
| Interest-bearing deposits in banks | 2.01 | 1.97 | 1.56 |
| Securities: |  |  |  |
| Trading account securities | 2.17 | 0.80 | 0.18 |
| Available-for-sale securities: |  |  |  |
| Taxable | 2.71 | 2.61 | 2.38 |
| Tax-exempt | 3.61 | 3.53 | 3.71 |
| Total available-for-sale securities | 2.90 | 2.84 | 2.66 |
| Held-to-maturity securities - taxable | 2.52 | 2.44 | 2.38 |
| Other securities | 3.47 | 4.34 | 3.42 |
| Total securities | 2.76 | 2.72 | 2.57 |
| Loans held for sale | 3.76 | 4.15 | 3.75 |
| Loans and leases: (4) |  |  |  |
| Commercial: |  |  |  |
| Commercial and industrial | 4.72 | 4.63 | 4.12 |
| Commercial real estate: |  |  |  |
| Construction | 5.51 | 5.26 | 4.36 |
| Commercial | 4.79 | 4.67 | 4.00 |
| Commercial real estate | 4.91 | 4.77 | 4.06 |
| Total commercial | 4.75 | 4.66 | 4.11 |
| Consumer: |  |  |  |
| Automobile | 4.05 | 3.71 | 3.58 |
| Home equity | 5.40 | 5.16 | 4.63 |
| Residential mortgage | 3.81 | 3.74 | 3.65 |
| RV and marine | 4.95 | 5.09 | 5.45 |
| Other consumer | 13.11 | 12.04 | 11.53 |
| Total consumer | 4.70 | 4.50 | 4.28 |
| Total loans and leases | 4.73 | 4.58 | 4.19 |
| Total earning assets | 4.25 | 4.12 | 3.77 |
| Liabilities |  |  |  |
| Interest-bearing deposits: |  |  |  |
| Demand deposits - interest-bearing | 0.58\% | 0.40\% | 0.21\% |
| Money market deposits | 1.09 | 0.69 | 0.33 |
| Savings and other domestic deposits | 0.22 | 0.22 | 0.21 |
| Core certificates of deposit (5) | 2.13 | 1.72 | 0.60 |
| Other domestic deposits of \$250,000 or more | 1.82 | 1.25 | 0.52 |
| Brokered deposits and negotiable CDs | 2.18 | 1.88 | 1.00 |
| Total interest-bearing deposits | 0.94 | 0.65 | 0.33 |
| Short-term borrowings | 2.23 | 1.74 | 0.86 |
| Long-term debt | 3.74 | 3.57 | 2.56 |
| Total interest bearing liabilities | 1.34 | 1.06 | 0.64 |
| Demand deposits - noninterest-bearing | - | - | - |
| Net interest rate spread | 2.91 | 3.06 | 3.13 |
| Impact of noninterest-bearing funds on margin | 0.35 | 0.27 | 0.17 |
| Net interest margin | 3.26\% | 3.33\% | 3.30\% |

Commercial Loan Derivative Impact
(Unaudited)

|  | Annual Average Rates |  |  |
| :---: | :---: | :---: | :---: |
| Fully-taxable equivalent basis(1) | 2019 | 2018 | 2017 |
| Commercial loans (3)(4) | 4.72\% | 4.59\% | 4.06\% |
| Impact of commercial loan derivatives | 0.03 | 0.07 | 0.05 |
| Total commercial - as reported | 4.75\% | 4.66\% | 4.11\% |
| Average 1 Month LIBOR | 2.22\% | 2.02\% | 1.11\% |

[^0](3) Yield/rates exclude the effects of hedge and risk management activities associated with the respective asset and liability categories.
(4) Includes the impact of nonacrrual loans.
(5) Includes consumer certificates of deposits of \$250,000 or more.

Huntington Bancshares Incorporated
Selected Annual Income Statement Data
(Unaudited)

| (dollar amounts in millions, except per share data, share count in thousands) | Year Ended December 31, |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2019 |  | Change |  |  | 2018 |  | Change |  |  |  |  |
|  |  |  | Amount |  | Percent |  |  | Amount |  | Percent | 2017 |  |
| Interest income | \$ | 4,201 | \$ | 252 | 6 \% | \$ | 3,949 | \$ | 516 | 15 \% | \$ | 3,433 |
| Interest expense |  | 988 |  | 228 | 30 |  | 760 |  | 329 | 76 |  | 431 |
| Net interest income |  | 3,213 |  | 24 | 1 |  | 3,189 |  | 187 | 6 |  | 3,002 |
| Provision for credit losses |  | 287 |  | 52 | 22 |  | 235 |  | 34 | 17 |  | 201 |
| Net interest income after provision for credit losses |  | 2,926 |  | (28) | (1) |  | 2,954 |  | 153 | 5 |  | 2,801 |
| Service charges on deposit accounts |  | 372 |  | 8 | 2 |  | 364 |  | 11 | 3 |  | 353 |
| Card and payment processing income |  | 246 |  | 22 | 10 |  | 224 |  | 18 | 9 |  | 206 |
| Trust and investment management services |  | 178 |  | 7 | 4 |  | 171 |  | 15 | 10 |  | 156 |
| Mortgage banking income |  | 167 |  | 59 | 55 |  | 108 |  | (23) | (18) |  | 131 |
| Capital markets fees |  | 123 |  | 15 | 14 |  | 108 |  | 18 | 20 |  | 90 |
| Insurance income |  | 88 |  | 6 | 7 |  | 82 |  | 1 | 1 |  | 81 |
| Bank owned life insurance income |  | 66 |  | (1) | (1) |  | 67 |  | - | - |  | 67 |
| Gain on sale of loans and leases |  | 55 |  | - | - |  | 55 |  | (1) | (2) |  | 56 |
| Net (losses) gains on sales of securities |  | (24) |  | (3) | (14) |  | (21) |  | (17) | (425) |  | (4) |
| Other noninterest income |  | 183 |  | 20 | 12 |  | 163 |  | (8) | (5) |  | 171 |
| Total noninterest income |  | 1,454 |  | 133 | 10 |  | 1,321 |  | 14 | 1 |  | 1,307 |
| Personnel costs |  | 1,654 |  | 95 | 6 |  | 1,559 |  | 35 | 2 |  | 1,524 |
| Outside data processing and other services |  | 346 |  | 52 | 18 |  | 294 |  | (19) | (6) |  | 313 |
| Equipment |  | 163 |  | (1) | (1) |  | 164 |  | (7) | (4) |  | 171 |
| Net occupancy |  | 159 |  | (25) | (14) |  | 184 |  | (28) | (13) |  | 212 |
| Professional services |  | 54 |  | (6) | (10) |  | 60 |  | (9) | (13) |  | 69 |
| Amortization of intangibles |  | 49 |  | (4) | (8) |  | 53 |  | (3) | (5) |  | 56 |
| Marketing |  | 37 |  | (16) | (30) |  | 53 |  | (7) | (12) |  | 60 |
| Deposit and other insurance expense |  | 34 |  | (29) | (46) |  | 63 |  | (15) | (19) |  | 78 |
| Other noninterest expense |  | 225 |  | 8 | 4 |  | 217 |  | (14) | (6) |  | 231 |
| Total noninterest expense |  | 2,721 |  | 74 | 3 |  | 2,647 |  | (67) | (2) |  | 2,714 |
| Income before income taxes |  | 1,659 |  | 31 | 2 |  | 1,628 |  | 234 | 17 |  | 1,394 |
| Provision for income taxes |  | 248 |  | 13 | 6 |  | 235 |  | 27 | 13 |  | 208 |
| Net income |  | 1,411 |  | 18 | 1 |  | 1,393 |  | 207 | 17 |  | 1,186 |
| Dividends on preferred shares |  | 74 |  | 4 | 6 |  | 70 |  | (6) | (8) |  | 76 |
| Net income applicable to common shares | \$ | 1,337 | \$ | 14 | 1 \% | \$ | 1,323 | \$ | 213 | 19 \% | \$ | 1,110 |
| Average common shares - basic |  | 38,840 |  | (2,702) | (4)\% |  | 81,542 |  | $(3,144)$ | -\% |  | 84,686 |
| Average common shares - diluted |  | 56,079 |  | ,906) | (5) |  | 5,985 |  | ,201) | (3) |  | 36,186 |
| Per common share |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income - basic | \$ | 1.29 | \$ | 0.07 | 6 | \$ | 1.22 | \$ | 0.20 | 20 | \$ | 1.02 |
| Net income - diluted |  | 1.27 |  | 0.07 | 6 |  | 1.20 |  | 0.20 | 20 |  | 1.00 |
| Cash dividends declared |  | 0.58 |  | 0.08 | 16 |  | 0.50 |  | 0.15 | 43 |  | 0.35 |
| Revenue - fully taxable equivalent (FTE) |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | \$ | 3,213 | \$ | 24 | 1 | \$ | 3,189 | \$ | 187 | 6 | \$ | 3,002 |
| FTE adjustment (1) |  | 26 |  | (4) | (13) |  | 30 |  | (20) | (40) |  | 50 |
| Net interest income |  | 3,239 |  | 20 | 1 |  | 3,219 |  | 167 | 5 |  | 3,052 |
| Noninterest income |  | 1,454 |  | 133 | 10 |  | 1,321 |  | 14 | 1 |  | 1,307 |
| Total revenue (1) | \$ | 4,693 | \$ | 153 | 3 \% | \$ | 4,540 | \$ | 181 | 4 \% | \$ | 4,359 |

(1) On a fully-taxable equivalent (FTE) basis assuming a $21 \%$ tax rate and a $35 \%$ tax rate for periods prior to January $\overline{\overline{1,2018} .}$
$\qquad$

Huntington Bancshares Incorporated
Annual Mortgage Banking Income
(Unaudited)

| (dollar amounts in millions) | Year Ended December 31, |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2019 |  | 2018 |  | 2017 |  | 2016 |  | 2015 |  |
| Net origination and secondary marketing income | \$ | 132 | \$ | 79 | \$ | 95 | \$ | 100 | \$ | 91 |
| Net mortgage servicing income |  |  |  |  |  |  |  |  |  |  |
| Loan servicing income |  | 59 |  | 56 |  | 52 |  | 46 |  | 43 |
| Amortization of capitalized servicing |  | (45) |  | (33) |  | (29) |  | (28) |  | (27) |
| Operating income |  | 14 |  | 23 |  | 23 |  | 18 |  | 16 |
| MSR valuation adjustment (1) |  | (15) |  | 7 |  | 1 |  | 1 |  | (4) |
| Gains (losses) due to MSR hedging |  | 29 |  | (8) |  | - |  | (1) |  | (2) |
| Net MSR risk management |  | 14 |  | (1) |  | 1 |  | - |  | (6) |
| Total net mortgage servicing income | \$ | 28 | \$ | 22 | \$ | 24 | \$ | 18 | \$ | 10 |
| All other |  | 7 |  | 7 |  | 12 |  | 10 |  | 11 |
| Mortgage banking income | \$ | 167 | \$ | 108 | \$ | 131 | \$ | 128 | \$ | 112 |
|  |  |  |  |  |  |  |  |  |  |  |
| Mortgage origination volume | \$ | 7,744 | \$ | 6,996 | \$ | 6,634 | \$ | 5,822 | \$ | 4,705 |
| Mortgage origination volume for sale |  | 4,938 |  | 4,061 |  | 3,912 |  | 3,822 |  | 3,237 |
|  |  |  |  |  |  |  |  |  |  |  |
| Third party mortgage loans serviced (2) |  | 22,425 |  | 21,068 |  | 19,989 |  | 18,852 |  | 16,168 |
| Mortgage servicing rights (2) |  | 212 |  | 221 |  | 202 |  | 186 |  | 161 |
| MSR \% of investor servicing portfolio |  | 0.95\% |  | 1.05\% |  | 1.01\% |  | 0.99\% |  | 0.99\% |

(1) The change in fair value for the period represents the MSR valuation adjustment, net of amortization of capitalized servicing.
(2) At period end.

## Huntington Bancshares Incorporated

Annual Credit Reserves Analysis
(Unaudited)

| (dollar amounts in millions) | Year Ended December 31, |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2019 |  | 2018 |  | 2017 |  | 2016 |  | 2015 |  |
| Allowance for loan and lease losses, beginning of period | \$ | 772 | \$ | 691 | \$ | 638 | \$ | 598 | \$ | 605 |
| Loan and lease losses |  | (362) |  | (268) |  | (252) |  | (227) |  | (218) |
| Recoveries of loans previously charged off |  | 97 |  | 123 |  | 93 |  | 118 |  | 130 |
| Net loan and lease losses |  | (265) |  | (145) |  | (159) |  | (109) |  | (88) |
| Provision for loan and lease losses |  | 277 |  | 226 |  | 212 |  | 169 |  | 89 |
| Allowance of assets sold or transferred to loans held for sale |  | (1) |  | - |  | - |  | (20) |  | (8) |
| Allowance for loan and lease losses, end of period |  | 783 |  | 772 |  | 691 |  | 638 |  | 598 |
| Allowance for unfunded loan commitments and letters of credit, beginning of period |  | 96 |  | 87 |  | 98 |  | 72 |  | 61 |
| Provision for (reduction in) unfunded loan commitments and letters of credit losses |  | 10 |  | 9 |  | (11) |  | 22 |  | 11 |
| Fair value of acquired AULC |  |  |  | - |  | - |  | 4 |  | - |
| Unfunded commitment losses |  | (2) |  |  |  |  |  |  |  |  |
| Allowance for unfunded loan commitments and letters of credit, end of period |  | 104 |  | 96 |  | 87 |  | 98 |  | 72 |
| Total allowance for credit losses | \$ | 887 | \$ | 868 | \$ | 778 | \$ | 736 | \$ | 670 |
| Allowance for loan and lease losses (ALLL) as \% of: |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases |  | 1.04\% |  | 1.03\% |  | 0.99\% |  | 0.95\% |  | 1.19\% |
| Nonaccrual loans and leases (NALs) |  | 167 |  | 228 |  | 198 |  | 151 |  | 161 |
| Nonperforming assets (NPAs) |  | 157 |  | 200 |  | 178 |  | 133 |  | 150 |

Huntington Bancshares Incorporated
Annual Net Charge-Off Analysis
(Unaudited)

| (dollar amounts in millions) | Year Ended December 31, |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2019 |  | 2018 |  | 2017 |  | 2016 |  | 2015 |  |
| Net charge-offs by loan and lease type: |  |  |  |  |  |  |  |  |  |  |
| Commercial: |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 128 | \$ | 32 | \$ | 42 | \$ | 45 | \$ | 28 |
| Commercial real estate: |  |  |  |  |  |  |  |  |  |  |
| Construction |  | (2) |  | (1) |  | (5) |  | (2) |  | (1) |
| Commercial |  | (1) |  | (17) |  | (6) |  | (24) |  | (15) |
| Commercial real estate |  | (3) |  | (18) |  | (11) |  | (26) |  | (16) |
| Total commercial |  | 125 |  | 14 |  | 31 |  | 19 |  | 12 |
| Consumer: |  |  |  |  |  |  |  |  |  |  |
| Automobile |  | 32 |  | 34 |  | 42 |  | 32 |  | 20 |
| Home equity |  | 8 |  | 6 |  | 5 |  | 9 |  | 20 |
| Residential mortgage |  | 6 |  | 6 |  | 6 |  | 6 |  | 10 |
| RV and marine |  | 11 |  | 9 |  | 10 |  | 2 |  | - |
| Other consumer |  | 83 |  | 76 |  | 65 |  | 41 |  | 26 |
| Total consumer |  | 140 |  | 131 |  | 128 |  | 90 |  | 76 |
| Total net charge-offs | \$ | 265 | \$ | 145 | \$ | 159 | \$ | 109 | \$ | 88 |

Net charge-offs - annualized percentages:

| Commercial: |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial and industrial | 0.42 \% | 0.11 \% | 0.15 \% | 0.19 \% | 0.14 \% |
| Commercial real estate: |  |  |  |  |  |
| Construction | (0.15) | (0.13) | (0.36) | (0.19) | (0.08) |
| Commercial | (0.02) | (0.26) | (0.10) | (0.49) | (0.37) |
| Commercial real estate | (0.04) | (0.24) | (0.15) | (0.44) | (0.32) |
| Total commercial | 0.33 | 0.04 | 0.09 | 0.06 | 0.05 |
| Consumer: |  |  |  |  |  |
| Automobile | 0.26 | 0.27 | 0.36 | 0.30 | 0.23 |
| Home equity | 0.08 | 0.06 | 0.05 | 0.10 | 0.23 |
| Residential mortgage | 0.06 | 0.06 | 0.08 | 0.09 | 0.17 |
| RV and marine | 0.31 | 0.32 | 0.48 | 0.33 | - |
| Other consumer | 6.62 | 6.27 | 6.36 | 5.53 | 5.44 |
| Total consumer | 0.37 | 0.36 | 0.39 | 0.32 | 0.32 |
| Net charge-offs as a \% of average loans | 0.35 \% | 0.20 \% | 0.23 \% | 0.19 \% | 0.18 \% |

## Huntington Bancshares Incorporated

Annual Nonaccrual Loans and Leases (NALs) and Nonperforming Assets (NPAs)
(Unaudited)

| (dollar amounts in millions) | December 31, |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2019 |  | 2018 |  | 2017 |  | 2016 |  | 2015 |  |
| Nonaccrual loans and leases (NALs): |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 323 | \$ | 188 | \$ | 161 | \$ | 234 | \$ | 175 |
| Commercial real estate |  | 10 |  | 15 |  | 29 |  | 20 |  | 29 |
| Automobile |  | 4 |  | 5 |  | 6 |  | 6 |  | 7 |
| Home equity |  | 59 |  | 62 |  | 68 |  | 72 |  | 66 |
| Residential mortgage |  | 71 |  | 69 |  | 84 |  | 91 |  | 95 |
| RV and marine |  | 1 |  | 1 |  | 1 |  | - |  | - |
| Other consumer |  | - |  | - |  | - |  | - |  | - |
| Total nonaccrual loans and leases |  | 468 |  | 340 |  | 349 |  | 423 |  | 372 |
| Other real estate, net: |  |  |  |  |  |  |  |  |  |  |
| Residential |  | 9 |  | 19 |  | 24 |  | 31 |  | 24 |
| Commercial |  | 2 |  | 4 |  | 9 |  | 20 |  | 3 |
| Total other real estate, net |  | 11 |  | 23 |  | 33 |  | 51 |  | 27 |
| Other NPAs (1) |  | 19 |  | 24 |  | 7 |  | 7 |  | - |
| Total nonperforming assets (3) | \$ | 498 | \$ | 387 | \$ | 389 | \$ | 481 | \$ | 399 |
|  |  |  |  |  |  |  |  |  |  |  |
| Nonaccrual loans and leases as a \% of total loans and leases |  | 0.62\% |  | 0.45\% |  | 0.50\% |  | 0.63\% |  | 0.74\% |
| NPA ratio (2) |  | 0.66 |  | 0.52 |  | 0.55 |  | 0.72 |  | 0.79 |


| (dollar amounts in millions) | December 31, |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2019 |  | 2018 |  | 2017 |  | 2016 |  | 2015 |  |
| Nonperforming assets, beginning of period | \$ | 387 | \$ | 389 | \$ | 481 | \$ | 399 | \$ | 338 |
| New nonperforming assets |  | 675 |  | 477 |  | 415 |  | 633 |  | 569 |
| Returns to accruing status |  | (93) |  | (93) |  | (118) |  | (127) |  | (101) |
| Loan and lease losses |  | (194) |  | (114) |  | (95) |  | (135) |  | (150) |
| Payments |  | (188) |  | (245) |  | (252) |  | (210) |  | (212) |
| Sales and held-for-sale transfers |  | (89) |  | (27) |  | (42) |  | (79) |  | (45) |
| Nonperforming assets, end of period (2) | \$ | 498 | \$ | 387 | \$ | 389 | \$ | 481 | \$ | 399 |

(1) Other nonperforming assets at December 31, 2019 and 2018 include certain nonaccrual loans held-for-sale. Amounts prior to December 31, 2018 includes certain impaired securities.
(2) Nonperforming assets divided by the sum of loans and leases, net other real estate owned, and other NPAs.
(3) Nonaccruing troubled debt restructured loans are included in the nonperforming assets
balance.

Huntington Bancshares Incorporated
Annual Accruing Past Due Loans and Leases and Accruing and Nonaccruing Troubled Debt Restructured Loans (Unaudited)

| (dollar amounts in millions) | December 31, |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2019 |  | 2018 |  | 2017 |  | 2016 |  | 2015 |  |
| Accruing loans and leases past due 90+ days: |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 11 | \$ | 7 | \$ | 9 | \$ | 18 | \$ | 9 |
| Commercial real estate |  | - |  | - |  | 3 |  | 17 |  | 10 |
| Automobile |  | 8 |  | 8 |  | 7 |  | 10 |  | 7 |
| Home equity |  | 14 |  | 17 |  | 18 |  | 12 |  | 9 |
| Residential mortgage (excluding loans guaranteed by the U.S. Government) |  | 20 |  | 32 |  | 21 |  | 15 |  | 14 |
| RV and marine |  | 2 |  | 1 |  | 1 |  | 1 |  | - |
| Other consumer |  | 7 |  | 6 |  | 5 |  | 4 |  | 1 |
| Total, excl. loans guaranteed by the U.S. Government |  | 62 |  | 71 |  | 64 |  | 77 |  | 50 |
| Add: loans guaranteed by U.S. Government |  | 109 |  | 99 |  | 51 |  | 52 |  | 56 |
| Total accruing loans and leases past due 90 days or more, including loans guaranteed by the U.S. Government | \$ | 171 | \$ | 170 | \$ | 115 | \$ | 129 | \$ | 106 |
| Ratios: |  |  |  |  |  |  |  |  |  |  |
| Excluding loans guaranteed by the U.S. Government, as a percent of total loans and leases |  | 0.08\% |  | 0.09\% |  | 0.09\% |  | 0.12\% |  | 0.10\% |
| Guaranteed by U.S. Government, as a percent of total loans and leases |  | 0.14 |  | 0.13 |  | 0.07 |  | 0.08 |  | 0.11 |
| Including loans guaranteed by the U.S. Government, as a percent of total loans and leases |  | 0.23 |  | 0.23 |  | 0.16 |  | 0.19 |  | 0.21 |
| Accruing troubled debt restructured loans: |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 213 | \$ | 269 | \$ | 300 | \$ | 210 | \$ | 236 |
| Commercial real estate |  | 37 |  | 54 |  | 78 |  | 77 |  | 115 |
| Automobile |  | 40 |  | 35 |  | 30 |  | 26 |  | 25 |
| Home equity |  | 226 |  | 252 |  | 265 |  | 270 |  | 199 |
| Residential mortgage |  | 223 |  | 218 |  | 224 |  | 243 |  | 265 |
| RV and marine |  | 3 |  | 2 |  | 1 |  | - |  | - |
| Other consumer |  | 11 |  | 9 |  | 8 |  | 4 |  | 4 |
| Total accruing troubled debt restructured loans | \$ | 753 | \$ | 839 | \$ | 906 | \$ | 830 | \$ | 844 |
| Nonaccruing troubled debt restructured loans: |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 109 | \$ | 97 | \$ | 82 | \$ | 107 | \$ | 57 |
| Commercial real estate |  | 6 |  | 6 |  | 15 |  | 5 |  | 17 |
| Automobile |  | 2 |  | 3 |  | 4 |  | 5 |  | 6 |
| Home equity |  | 26 |  | 28 |  | 28 |  | 28 |  | 21 |
| Residential mortgage |  | 42 |  | 44 |  | 55 |  | 59 |  | 72 |
| RV and marine |  | 1 |  | - |  | - |  | - |  | - |
| Other consumer |  | - |  | - |  | - |  | - |  | - |
| Total nonaccruing troubled debt restructured loans | \$ | 186 | \$ | 178 | \$ | 184 | \$ | 204 | \$ | 173 |


[^0]:    (1) Fully-taxable equivalent (FTE) yields are calculated assuming a $21 \%$ tax rate and a $35 \%$ tax rate for periods prior to January 1, 2018. See page 21 for the FTE adjustment.
    (2) Deposits in Federal Reserve Bank were treated as non-earning assets prior to $4 Q$
    2018.

