## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K
CURRENT REPORT
Pursuant to Section 13 OR 15(d)
of The Securities Exchange Act of 1934
Date of Report (Date of earliest event reported) October 24, 2019

## Ifllill Huntington

Huntington Bancshares Incorporated
(Exact name of registrant as specified in its charter)
Maryland

| (State or other jurisdiction of |
| :---: |
| incorporation or organization) |

1-34073
(Commission File Number)

31-0724920
(I.R.S. Employer

Identification No.)

Registrant's address: 41 South High Street, Columbus, Ohio 43287
Registrant's telephone number, including area code: (614) 480-2265
Not Applicable
(Former name or former address, if changed since last report.)
Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):
$\square \quad$ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
$\square \quad$ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
$\square \quad$ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
$\square \quad$ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
Securities registered pursuant to Section 12(b) of the Act:

| Title of class | Trading <br> Symbol(s) | Name of exchange on which registered |
| :---: | :---: | :---: |
| $\mathbf{5 . 8 7 5 \%}$ Series C Non-Cumulative, perpetual preferred stock | HBANN | NASDAQ |
| $\mathbf{6 . 2 5 0 \%}$ Series D Non-Cumulative, perpetual preferred stock | HBANO | NASDAQ |
| Common Stock-Par Value $\$ 0.01$ per Share | HBAN | NASDAQ |

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405) or Rule 12b-2 of the Securities Exchange Act of 1934 (§24012b-2).

Emerging growth company
If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. $\square$

## Item 2.02. Results of Operations and Financial

Condition.
On October 24, 2019, Huntington Bancshares Incorporated ("Huntington") issued a news release announcing its earnings for the quarter endedSeptember 30, 2019. Also on October 24, 2019, Huntington made a Quarterly Financial Supplement available in the Investor Relations section of Huntington's website. Copies of Huntington's news release and quarterly financial supplement are attached hereto as Exhibit 99.1 and Exhibit 99.2, respectively, and are incorporated by reference in this Item 2.02 .

Huntington's senior management will host an earnings conference call onOctober 24, 2019, at 9:00 a.m. (Eastern Daylight Time). The call may be accessed via a live Internet webcast at the Investor Relations section of Huntington's website, www.huntington.com, or through a dial-in telephone number at (877) 407-8029; Conference ID 13694410. Slides will be available in the Investor Relations section of Huntington's website about an hour prior to the call. A replay of the webcast will be archived in the Investor Relations section of Huntington's website. A telephone replay will be available approximately two hours after the completion of the call through November 1,2019 at (877) 660-6853 or (201) 612-7415 conference ID 13694410.

The information contained or incorporated by reference in this Current Report on Form 8-K contains certain forward-looking statements, including certain plans, expectations, goals, projections, and statements, which are subject to numerous assumptions, risks, and uncertainties. Forward-looking statements may be identified by words such as expect, anticipate, believe, intend, estimate, plan, target, goal, or similar expressions, or future or conditional verbs such as will, may, might, should, would, could, or similar variations

While there is no assurance that any list of risks and uncertainties or risk factors is complete, below are certain factors which could cause actual results to differ materially from those contained or implied in the forward-looking statements: changes in general economic, political, or industry conditions; uncertainty in U.S. fiscal and monetary policy, including the interest rate policies of the Federal Reserve Board; volatility and disruptions in global capital and credit markets; movements in interest rates; reform of LIBOR; competitive pressures on product pricing and services; success, impact, and timing of our business strategies, including market acceptance of any new products or services implementing our "Fair Play" banking philosophy; the nature, extent, timing, and results of governmental actions, examinations, reviews, reforms, regulations, and interpretations, including those related to the Dodd-Frank Wall Street Reform and Consumer Protection Act and the Basel III regulatory capital reforms, as well as those involving the OCC, Federal Reserve, FDIC, and CFPB; and other factors that may affect our future results. Additional factors that could cause results to differ materially from those described above can be found in our 2018 Annual Report on Form 10-K, as well as our subsequent Securities and Exchange Commission ("SEC") filings, which are on file with the SEC and available in the "Investor Relations" section of our website, http://www.huntington.com, under the heading "Publications and Filings."

All forward-looking statements speak only as of the date they are made and are based on information available at that time. We do not assume any obligation to update forward-looking statements to reflect circumstances or events that occur after the date the forward-looking statements were made or to reflect the occurrence of unanticipated events except as required by federal securities laws. As forward-looking statements involve significant risks and uncertainties, caution should be exercised against placing undue reliance on such statements.

The information contained or incorporated by reference in Item 2.02 of this Form 8 -K shall be treated as "furnished" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.

## Item 9.01. Financial Statements and

## Exhibits.

The exhibits referenced below shall be treated as "furnished" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.
(d) Exhibits.

Exhibit 99.1 - News release of Huntington Bancshares Incorporated, dated October 24, 2019.
Exhibit 99.2 - Quarterly Financial Supplement, September 2019.

## EXHIBIT INDEX

Exhibit No. Description

Exhibit 99.1
News release of Huntington Bancshares Incorporated, dated October 24, 2019
Exhibit 99.2

Exhibit 104
Quarterly Financial Supplement. September 2019
Exhibit 104
Cover Page Interactive Data File - the cover page XBRL tags are embedded within the Inline XBRL document.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

# HUNTINGTON BANCSHARES INCORPORATED 

Date: October 24, 2019
By: /s/ Howell D. McCullough III

Howell D. McCullough III
Chief Financial Officer

FOR IMMEDIATE RELEASE
October 24, 2019
Analysts: Mark Muth (mark.muth@huntington.com), 614.480.4720
Media: Matt Samson (matt.b.samson@huntington.com), 312.263.0203

HUNTINGTON BANCSHARES INCORPORATED REPORTS 2019 THIRD QUARTER EARNINGS OF \$0.34 PER COMMON SHARE

## Results Include 3\% Year-Over-Year Increase in Earnings Per Common Share and 17\% Year-Over-Year Increase in Tangible Book Value Per Common Share

COLUMBUS, Ohio - Huntington Bancshares Incorporated (Nasdaq: HBAN; www.huntington.com) reported net income for the 2019 third quarter of $\$ 372$ million, a decrease of $2 \%$ from the year-ago quarter. Earnings per common share (EPS) for the 2019 third quarter were $\$ 0.34$, up $3 \%$ from the year-ago quarter. Tangible book value per common share as of 2019 third quarter-end was $\$ 8.25$, a $17 \%$ year-over-year increase. Return on average assets was $1.37 \%$, return on average common equity was $13.4 \%$, and return on average tangible common equity was $17.3 \%$.
"Our solid third quarter results reflect continued momentum across our businesses despite a challenging operating environment," said Steve Steinour, chairman, president, and CEO. "We are pleased with $4 \%$ revenue growth, especially the growth in noninterest income. With the prevailing outlook for additional interest rate cuts, we remain committed to disciplined expense management and have taken actions to reduce our expense growth. We remain on track to deliver full-year positive operating leverage in 2019, and we are currently projecting positive operating leverage again in 2020.1
"Consumer confidence remains at a high level, and consumers continue to perform well. We experienced strong origination activity in our home lending and auto finance businesses, while maintaining our underwriting discipline. Consistent with recent economic data pointing toward slowing growth, compounded by uncertainty related to trade and tariffs, we have seen a shift in tone from some of our manufacturing customers, which has impacted certain of their investments and expansions. While our commercial loan pipeline remains consistent with a year ago, providing us near-term confidence, we have a more measured outlook for commercial loan growth over the medium term."
"As we have stated the past few quarters, we do not foresee a recession in the near term. Our core earnings power, strong capital, aggregate moderate-to-low risk appetite, and long-term strategic alignment position us to withstand economic headwinds should they emerge," Steinour said.

2019 Third Quarter Highlights compared with 2018 Third Quarter:

- Fully-taxable equivalent total revenue increased $\$ 42$ million, or 4\%.
- Fully-taxable equivalent net interest income decreased $\$ 5$ million, or 1\%.
- Net interest margin decreased 12 basis points to $3.20 \%$.
- Noninterest income increased $\$ 47$ million, or $14 \%$, driven by a $\$ 23$ million, or $74 \%$, increase in mortgage banking income.
- Noninterest expense increased $\$ 16$ million, or $2 \%$.
- Efficiency ratio of $54.7 \%$, down from 55.3\%.
- Average loans and leases increased $\$ 2.3$ billion, or $3 \%$, year-over-year, including a $\$ 1.5$ billion, or $4 \%$, increase in commercial loans and a $\$ 0.8$ billion, or $2 \%$, increase in consumer loans.
- Average core deposits increased $\$ 1.7$ billion, or $2 \%$, year-overyear.
- Net charge-offs equated to $0.39 \%$ of average loans and leases, up from 0.16\%.
- Nonperforming asset ratio of $0.64 \%$, up from 0.55\%.
- Common Equity Tier 1 (CET1) risk-based capital ratio of $10.02 \%$, up from $9.89 \%$ and consistent with our $9 \%$ to $10 \%$ operating guideline.
- Tangible common equity (TCE) ratio of $8.00 \%$, up from $7.25 \%$.
- Tangible book value per common share increased $\$ 1.19$, or $17 \%$, to \$8.25.
- Repurchased $\$ 68$ million of common stock ( 5.2 million shares at an average price of $\$ 13.02$ per share).


## Table 1 - Earnings Performance Summary

| (in millions, except per share data) | 2019 |  |  |  |  |  | 2018 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Third Quarter |  | Second <br> Quarter |  | First Quarter |  | Fourth <br> Quarter |  | Third Quarter |  |
| Net Income | \$ | 372 | \$ | 364 | \$ | 358 | \$ | 334 | \$ | 378 |
| Diluted earnings per common share |  | 0.34 |  | 0.33 |  | 0.32 |  | 0.29 |  | 0.33 |
| Return on average assets |  | 1.37\% |  | 1.36\% |  | 1.35\% |  | 1.25\% |  | 1.42\% |
| Return on average common equity |  | 13.4 |  | 13.5 |  | 13.8 |  | 12.9 |  | 14.3 |
| Return on average tangible common equity |  | 17.3 |  | 17.7 |  | 18.3 |  | 17.3 |  | 19.0 |
| Net interest margin |  | 3.20 |  | 3.31 |  | 3.39 |  | 3.41 |  | 3.32 |
| Efficiency ratio |  | 54.7 |  | 57.6 |  | 55.8 |  | 58.7 |  | 55.3 |
|  |  |  |  |  |  |  |  |  |  |  |
| Tangible book value per common share | \$ | 8.25 | \$ | 7.97 | \$ | 7.67 | \$ | 7.34 | \$ | 7.06 |
| Cash dividends declared per common share |  | 0.15 |  | 0.14 |  | 0.14 |  | 0.14 |  | 0.14 |
| Average diluted shares outstanding |  | 1,051 |  | 1,060 |  | 1,066 |  | 1,073 |  | 1,104 |
|  |  |  |  |  |  |  |  |  |  |  |
| Average earning assets | \$ | 99,692 | \$ | 99,188 | \$ | 99,212 | \$ | 97,752 | \$ | 96,753 |
| Average loans and leases |  | 75,096 |  | 74,932 |  | 74,775 |  | 73,822 |  | 72,751 |
| Average core deposits |  | 79,335 |  | 78,723 |  | 79,033 |  | 79,078 |  | 77,680 |
|  |  |  |  |  |  |  |  |  |  |  |
| Tangible common equity / tangible assets ratio |  | 8.00\% |  | 7.80\% |  | 7.57\% |  | 7.21\% |  | 7.25\% |
| Common equity Tier 1 risk-based capital ratio |  | 10.02 |  | 9.88 |  | 9.84 |  | 9.65 |  | 9.89 |
|  |  |  |  |  |  |  |  |  |  |  |
| NCOs as a \% of average loans and leases |  | 0.39\% |  | 0.25\% |  | 0.38\% |  | 0.27\% |  | 0.16\% |
| NAL ratio |  | 0.58 |  | 0.57 |  | 0.56 |  | 0.45 |  | 0.50 |
| ALLL as a \% of total loans and leases |  | 1.05 |  | 1.03 |  | 1.02 |  | 1.03 |  | 1.04 |

## Net Interest Income, Net Interest Margin, and Average Balance Sheet

Table 2 - Net Interest Income and Net Interest Margin Performance Summary - Year-over-Year Net Interest Margin Compression Outpaced Increase in Average Earning Assets

| (\$ in millions) | 2019 |  |  |  |  |  | 2018 |  |  |  | Change (\%) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Third Quarter |  | Second <br> Quarter |  | First Quarter |  | Fourth <br> Quarter |  | Third Quarter |  |  |  |
|  |  |  | LQ | YOY |  |  |  |  |  |  |  |  |
| Net interest income | \$ | 799 |  |  | \$ | 812 | \$ | 822 | \$ | 833 | \$ | 802 | (2)\% | - \% |
| FTE adjustment |  | 6 |  | 7 |  | 7 |  | 8 |  | 8 | (14) | (25) |
| Net interest income - FTE |  | 805 |  | 819 |  | 829 |  | 841 |  | 810 | (2) | (1) |
| Noninterest income |  | 389 |  | 374 |  | 319 |  | 329 |  | 342 | 4 | 14 |
| Total revenue - FTE | \$ | 1,194 | \$ | 1,193 | \$ | 1,148 | \$ | 1,170 | \$ | 1,152 | - \% | 4 \% |


| Yield / Cost |  |  |  |  |  | Change (bp) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | LQ | YOY |
| Total earning assets | 4.21\% | 4.35\% | 4.40\% | 4.32\% | 4.16\% | (14) | 5 |
| Total loans and leases | 4.67 | 4.80 | 4.85 | 4.76 | 4.60 | (13) | 7 |
| Total securities | 2.74 | 2.79 | 2.86 | 2.84 | 2.73 | (5) | 1 |
| Total interest-bearing liabilities | 1.36 | 1.39 | 1.35 | 1.23 | 1.13 | (3) | 23 |
| Total interest-bearing deposits | 0.98 | 0.97 | 0.94 | 0.84 | 0.73 | 1 | 25 |
|  |  |  |  |  |  |  |  |
| Net interest rate spread | 2.85 | 2.96 | 3.05 | 3.09 | 3.03 | (11) | (18) |
| Impact of noninterest-bearing funds on margin | 0.35 | 0.35 | 0.34 | 0.32 | 0.29 | - | 6 |
| Net interest margin | 3.20\% | 3.31\% | 3.39\% | 3.41\% | 3.32\% | (11) | (12) |

See Pages 7-9 of Quarterly Financial Supplement for additional detail.
Fully-taxable equivalent (FTE) net interest income for the 2019 third quarter decreased $\$ 5$ million, or 1\%, from the 2018 third quarter. This reflected a 12 basis point decrease in the FTE net interest margin (NIM) to $3.20 \%$, partially offset by the benefit from a $\$ 2.9$ billion, or $3 \%$, increase in average earning assets. The NIM compression reflected a 23 basis point increase in average interest-bearing liability costs, partially offset by a 5 basis point year-over-year increase in average earning asset yields and a 6 basis point increase in the benefit from noninterest-bearing funds. The increase in average interest-bearing liability costs primarily reflects higher interest-bearing deposit costs (up 25 basis points). The increase in earning asset yields was driven by higher consumer loan yields (up 18 basis points) as securities yields were relatively flat (up 1 basis point) and commercial loan yields decreased modestly (down 5 basis points). Embedded within these yields and costs, FTE net interest income during the 2019 third quarter included $\$ 11$ million, or approximately 4 basis points, of purchase accounting impact compared to $\$ 17$ million, or approximately 7 basis points, in the year-ago quarter.

Compared to the 2019 second quarter, FTE net interest income decreased $\$ 13$ million, or $2 \%$, reflecting the NIM compression of 11 basis points, partially offset by a $1 \%$ increase in average earning assets. The NIM compression reflected a 14 basis point decrease in average earning asset yields, partially offset by a 3 basis point decrease in average interest-bearing liability costs. The decrease in earning asset yields was primarily driven by the impact of lower LIBOR rates in the quarter on commercial loan yields. The decrease in average interest-bearing liability costs primarily reflects lower short-term borrowings costs. The purchase accounting impact on the NIM was approximately 4 basis points in the 2019 third quarter, down 1 basis point from the prior quarter.

Table 3 - Average Earning Assets - C\&I and Residential Mortgage Loan Growth Drive Year-over-year Earning Asset Growth

| (\$ in billions) | 2019 |  |  |  |  |  | 2018 |  |  |  | Change (\%) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Third Quarter |  | Second <br> Quarter |  | First Quarter |  | Fourth Quarter |  | Third <br> Quarter |  |  |  |
|  |  |  | LQ | YOY |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 30.6 |  |  | \$ | 30.6 | \$ | 30.5 | \$ | 29.6 | \$ | 28.9 | 0 \% | 6 \% |
| Commercial real estate |  | 6.9 |  | 6.9 |  | 6.9 |  | 6.9 |  | 7.2 | 0 | (3) |
| Total commercial |  | 37.6 |  | 37.5 |  | 37.4 |  | 36.5 |  | 36.0 | 0 | 4 |
| Automobile |  | 12.2 |  | 12.2 |  | 12.4 |  | 12.4 |  | 12.4 | 0 | (2) |
| Home equity |  | 9.4 |  | 9.5 |  | 9.6 |  | 9.8 |  | 9.9 | (1) | (5) |
| Residential mortgage |  | 11.2 |  | 11.0 |  | 10.8 |  | 10.6 |  | 10.2 | 2 | 10 |
| RV and marine |  | 3.5 |  | 3.4 |  | 3.3 |  | 3.2 |  | 3.0 | 3 | 17 |
| Other consumer |  | 1.3 |  | 1.3 |  | 1.3 |  | 1.3 |  | 1.2 | 0 | 2 |
| Total consumer |  | 37.5 |  | 37.4 |  | 37.4 |  | 37.3 |  | 36.7 | 0 | 2 |
| Total loans and leases |  | 75.1 |  | 74.9 |  | 74.8 |  | 73.8 |  | 72.8 | 0 | 3 |
| Total securities |  | 23.1 |  | 22.9 |  | 23.1 |  | 22.7 |  | 23.2 | 1 | (1) |
| Held-for-sale and other earning assets |  | 1.5 |  | 1.4 |  | 1.3 |  | 1.3 |  | 0.8 | 11 | 86 |
| Total earning assets | \$ | 99.7 | \$ | 99.2 | \$ | 99.2 | \$ | 97.8 | \$ | 96.8 | $1 \%$ | $3 \%$ |

See Page 7 of Quarterly Financial Supplement for additional detail.
Average earning assets for the 2019 third quarter increased $\$ 2.9$ billion, or $3 \%$, from the year-ago quarter, primarily reflecting a $\$ 2.3$ billion, or $3 \%$, increase in average loans and leases. Average commercial and industrial (C\&I) loans increased $\$ 1.8$ billion, or $6 \%$, reflecting growth in corporate banking, dealer floorplan, and asset finance. Average residential mortgage loans increased $\$ 1.0$ billion, or $10 \%$, driven by the successful expansion of our home lending business within our existing markets and the lower rate environment. Average RV and marine loans increased $\$ 0.5$ billion, or $17 \%$, reflecting market share increases across our markets, while maintaining our commitment to super prime originations. Held-for-sale and other earning assets increased $\$ 0.7$ billion, or $86 \%$, primarily due to the inclusion of deposits in Federal Reserve Bank balances. These balances were treated as non-earning assets prior to the fourth quarter 2018. Partially offsetting these increases, average home equity loans and lines of credit decreased $\$ 0.5$ billion, or $5 \%$, reflecting a shift in consumer preferences.

Compared to the 2019 second quarter, average earning assets increased $\$ 0.5$ billion, or $1 \%$, from the prior quarter. Average total consumer loans were relatively unchanged, as modest increases in residential mortgage and RV and marine loans were largely offset by a decline in home equity loans.

On June 14, 2019, Huntington completed the sale of the Wisconsin retail branches, which included $\$ 117$ million of loans held-for-sale.

Table 4 - Average Liabilities - Money Market Drives Continued Year-over-Year Growth in Core Deposits

| (\$ in billions) | 2019 |  |  |  |  |  | 2018 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Third Quarter |  | Second <br> Quarter |  | First Quarter |  | Fourth Quarter |  | Third Quarter |  | Change (\%) |  |
|  |  |  | LQ | YOY |  |  |  |  |  |  |
| Demand deposits - noninterest-bearing | \$ | 19.9 |  |  | \$ | 19.8 | \$ | 19.9 | \$ | 20.4 | \$ | 20.2 | 1 \% | (2)\% |
| Demand deposits - interest-bearing |  | 19.8 |  | 19.7 |  | 19.8 |  | 19.9 |  | 19.6 | 1 | 1 |
| Total demand deposits |  | 39.7 |  | 39.5 |  | 39.7 |  | 40.3 |  | 39.8 | 1 | 0 |
| Money market deposits |  | 24.3 |  | 23.3 |  | 22.9 |  | 22.6 |  | 21.5 | 4 | 13 |
| Savings and other domestic deposits |  | 9.7 |  | 10.1 |  | 10.3 |  | 10.5 |  | 11.4 | (4) | (15) |
| Core certificates of deposit |  | 5.7 |  | 5.9 |  | 6.1 |  | 5.7 |  | 4.9 | (3) | 15 |
| Total core deposits |  | 79.3 |  | 78.7 |  | 79.0 |  | 79.1 |  | 77.7 | 1 | 2 |
| Other domestic deposits of \$250,000 or more |  | 0.3 |  | 0.3 |  | 0.3 |  | 0.3 |  | 0.3 | 2 | 11 |
| Brokered deposits and negotiable CDs |  | 2.6 |  | 2.7 |  | 3.4 |  | 3.5 |  | 3.5 | (3) | (26) |
| Total deposits | \$ | 82.2 | \$ | 81.7 | \$ | 82.7 | \$ | 82.9 | \$ | 81.5 | 1 \% | 1 \% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Short-term borrowings | \$ | 2.3 | \$ | 3.2 | \$ | 2.3 | \$ | 1.0 | \$ | 1.7 | (26)\% | 35 \% |
| Long-term debt |  | 9.5 |  | 8.9 |  | 9.0 |  | 8.9 |  | 8.9 | 7 | 7 |
| Total debt | \$ | 11.8 | \$ | 12.1 | \$ | 11.3 | \$ | 9.9 | \$ | 10.6 | (2)\% | 11 \% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total interest-bearing liabilities | \$ | 74.2 | \$ | 74.0 | \$ | 74.1 | \$ | 72.4 | \$ | 71.9 | 0 \% | 3 \% |

See Page 7 of Quarterly Financial Supplement for additional detail.
Average total interest-bearing liabilities for the 2019 third quarter increased $\$ 2.3$ billion, or $3 \%$, from the year-ago quarter. Average total deposits increased $\$ 0.8$ billion, or $1 \%$, while average total core deposits increased $\$ 1.7$ billion, or $2 \%$. Average money market deposits increased $\$ 2.7$ billion, or $13 \%$, reflecting growth driven by promotional pricing over the past six quarters and a continued shift in consumer product mix. Average core certificates of deposit increased $\$ 0.8$ billion, or $15 \%$, reflecting the consumer deposit growth initiatives in the third quarter of 2018. Savings and other domestic deposits decreased $\$ 1.8$ billion, or $15 \%$, primarily reflecting a continued shift in consumer product mix. Average short-term borrowings and long-term debt increased $\$ 0.6$ billion, or $35 \%$, and $\$ 0.6$ billion, or $7 \%$, respectively, as a result of earning asset growth. Partially offsetting these increases, average brokered deposits and negotiable CDs decreased $\$ 0.9$ billion, or $26 \%$, reflecting a shift to lower cost funding sources.

Compared to the 2019 second quarter, average total interest-bearing liabilities increased $\$ 0.2$ billion, or less than $1 \%$. Average total deposits increased $\$ 0.5$ billion, or $1 \%$, as the $\$ 1.0$ billion, or $4 \%$, increase in money market accounts more than offset the $\$ 0.4$ billion, or $4 \%$, decrease in savings deposits, primarily reflecting promotional money market pricing and a continued shift in consumer product mix. Reflecting changes in the wholesale funding mix, average long-term debt increased $\$ 0.6$ billion, or $7 \%$, due to the $\$ 0.8$ billion senior note issuance in August, while average short-term borrowings decreased $\$ 0.8$ billion, or $26 \%$.

On June 14, 2019, Huntington completed the sale of the Wisconsin retail branches, which included $\$ 725$ million of deposits.

## Noninterest Income

Table 5 - Noninterest Income - Mortgage Banking and Capital Markets Fuel Growth in Noninterest Income

| (\$ in millions) | 2019 |  |  |  |  |  | 2018 |  |  |  | Change (\%) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Third Quarter |  | Second <br> Quarter |  | First Quarter |  | Fourth Quarter |  | Third Quarter |  |  |  |
|  |  |  | LQ | YOY |  |  |  |  |  |  |  |  |
| Service charges on deposit accounts | \$ | 98 |  |  | \$ | 92 | \$ | 87 | \$ | 94 | \$ | 93 | 7 \% | 5 \% |
| Card and payment processing income |  | 64 |  | 63 |  | 56 |  | 58 |  | 57 | 2 | 12 |
| Trust and investment management services |  | 44 |  | 43 |  | 44 |  | 42 |  | 43 | 2 | 2 |
| Mortgage banking income |  | 54 |  | 34 |  | 21 |  | 23 |  | 31 | 59 | 74 |
| Capital markets fees |  | 36 |  | 34 |  | 22 |  | 34 |  | 26 | 6 | 38 |
| Insurance income |  | 20 |  | 23 |  | 21 |  | 21 |  | 19 | (13) | 5 |
| Bank owned life insurance income |  | 18 |  | 15 |  | 16 |  | 16 |  | 19 | 20 | (5) |
| Gain on sale of loans and leases |  | 13 |  | 13 |  | 13 |  | 16 |  | 16 | 0 | (19) |
| Securities gains (losses) |  | - |  | (2) |  | - |  | (19) |  | (2) | NM | NM |
| Other income |  | 42 |  | 59 |  | 39 |  | 44 |  | 40 | (29) | 5 |
| Total noninterest income | \$ | 389 | \$ | 374 | \$ | 319 | \$ | 329 | \$ | 342 | 4 \% | 14 \% |

See Pages 10-11 of Quarterly Financial Supplement for additional detail.
Total noninterest income for the 2019 third quarter increased $\$ 47$ million, or $14 \%$, from the year-ago quarter. Mortgage banking income increased $\$ 23$ million, or $74 \%$, primarily reflecting higher overall salable spreads and $\$ 8$ million of income from net mortgage servicing rights (MSR) risk management. Capital markets fees increased $\$ 10$ million, or $38 \%$, driven by increased underwriting activity associated with the Hutchinson, Shockey, Erley \& Co. acquisition. Card and payment processing income increased $\$ 7$ million, or $12 \%$, and service charges on deposit accounts increased $\$ 5$ million, or $5 \%$, both primarily reflecting increased account activity.

Compared to the 2019 second quarter, total noninterest income increased $\$ 15$ million, or $4 \%$. Mortgage banking income increased $\$ 20$ million, or $59 \%$, primarily reflecting higher overall salable spreads and a $\$ 10$ million increase in net MSR risk management. Service charges on deposit accounts increased $\$ 6$ million, or $7 \%$, primarily reflecting seasonality. Partially offsetting these increases, other income decreased $\$ 17$ million, or $29 \%$, primarily reflecting the $\$ 15$ million gain on the sale of the Wisconsin retail branches and a $\$ 5$ million mark-to-market adjustment on economic hedges in the 2019 second quarter, whereas the 2019 third quarter included a $\$ 6$ million increase in mezzanine gains.

## Noninterest Expense

Table 6 - Noninterest Expense - Continued Investment in Digital and Mobile Technology

| (\$ in millions) | 2019 |  |  |  |  |  | 2018 |  |  |  | Change (\%) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Third Quarter |  | Second <br> Quarter |  | First Quarter |  | Fourth Quarter |  | Third Quarter |  |  |  |
|  |  |  | LQ | YOY |  |  |  |  |  |  |  |  |
| Personnel costs | \$ | 406 |  |  | \$ | 428 | \$ | 394 | \$ | 399 | \$ | 388 | (5)\% | 5 \% |
| Outside data processing and other services |  | 87 |  | 89 |  | 81 |  | 83 |  | 69 | (2) | 26 |
| Net occupancy |  | 38 |  | 38 |  | 42 |  | 70 |  | 38 | 0 | - |
| Equipment |  | 41 |  | 40 |  | 40 |  | 48 |  | 38 | 3 | 8 |
| Deposit and other insurance expense |  | 8 |  | 8 |  | 8 |  | 9 |  | 18 | 0 | (56) |
| Professional services |  | 16 |  | 12 |  | 12 |  | 17 |  | 17 | 33 | (6) |
| Marketing |  | 10 |  | 11 |  | 7 |  | 15 |  | 12 | (9) | (17) |
| Amortization of intangibles |  | 12 |  | 12 |  | 13 |  | 13 |  | 13 | 0 | (8) |
| Other expense |  | 49 |  | 62 |  | 56 |  | 57 |  | 58 | (21) | (16) |
| Total noninterest expense | \$ | 667 | \$ | 700 | \$ | 653 | \$ | 711 | \$ | 651 | (5)\% | $2 \%$ |
| (in thousands) |  |  |  |  |  |  |  |  |  |  |  |  |
| Average full-time equivalent employees |  | 15.7 |  | 15.8 |  | 15.7 |  | 15.7 |  | 15.8 | (1)\% | (1)\% |

See Page 10 of Quarterly Financial Supplement for additional detail.
Total noninterest expense for the 2019 third quarter increased $\$ 16$ million, or $2 \%$, from the year-ago quarter. Personnel costs increased $\$ 18$ million, or $5 \%$, primarily reflecting a shift toward colleagues supporting our core strategies and the implementation of annual merit increases in the 2019 second quarter. Outside data processing and other services increased $\$ 18$ million, or $26 \%$, primarily driven by higher technology investment costs. Deposit and other insurance expense decreased $\$ 10$ million, or $56 \%$, due to the discontinuation of the FDIC surcharge in the 2018 fourth quarter. Other expense decreased $\$ 9$ million, or $16 \%$, primarily as a result of operational losses in the third quarter 2018 and reduced OREO and other credit-related expense.

Total noninterest expense decreased $\$ 33$ million, or $5 \%$, from the 2019 second quarter. Personnel costs decreased $\$ 22$ million, or $5 \%$, primarily reflecting the timing of equity compensation expense in the second quarter and lower benefits expense. Other expense decreased $\$ 13$ million, or $21 \%$, primarily as a result of a $\$ 5$ million Columbus Foundation donation and other discretionary spend in the 2019 second quarter.

## Table 7 - Credit Quality Metrics - NCOs Near Low End of Average Through-the-Cycle Target Range

| (\$ in millions) | 2019 |  |  |  |  |  | 2018 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 30, |  | June 30, |  | March 31, |  | December 31, |  | September 30, |  |
| Total nonaccrual loans and leases | \$ | 438 | \$ | 425 | \$ | 417 | \$ | 340 | \$ | 370 |
| Total other real estate |  | 12 |  | 14 |  | 18 |  | 23 |  | 27 |
| Other NPAs (1) |  | 32 |  | 21 |  | 26 |  | 24 |  | 6 |
| Total nonperforming assets |  | 482 |  | 460 |  | 461 |  | 387 |  | 403 |
| Accruing loans and leases past due 90+ days |  | 163 |  | 152 |  | 147 |  | 170 |  | 154 |
| NPAs + accruing loans and leases past due 90+ days | \$ | 645 | \$ | 612 | \$ | 608 | \$ | 557 | \$ | 557 |
| NAL ratio (2) |  | 0.58\% |  | 0.57\% |  | 0.56\% |  | 0.45\% |  | 0.50\% |
| NPA ratio (3) |  | 0.64 |  | 0.61 |  | 0.61 |  | 0.52 |  | 0.55 |
| (NPAs+90 days)/(Loans+OREO) |  | 0.86 |  | 0.82 |  | 0.81 |  | 0.74 |  | 0.76 |
| Provision for credit losses | \$ | 82 | \$ | 59 | \$ | 67 | \$ | 60 | \$ | 53 |
| Net charge-offs |  | 73 |  | 48 |  | 71 |  | 50 |  | 29 |
| Net charge-offs / Average total loans |  | 0.39\% |  | 0.25\% |  | 0.38\% |  | 0.27 \% |  | 0.16\% |
| Allowance for loans and lease losses (ALLL) | \$ | 783 | \$ | 774 | \$ | 764 | \$ | 772 | \$ | 761 |
| Allowance for unfunded loan commitments and letters of credit |  | 101 |  | 101 |  | 100 |  | 96 |  | 97 |
| Allowance for credit losses (ACL) | \$ | 884 | \$ | 875 | \$ | 864 | \$ | 868 | \$ | 858 |
| ALLL as a \% of: |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases |  | 1.05\% |  | 1.03\% |  | 1.02\% |  | 1.03\% |  | 1.04 \% |
| NALs |  | 179 |  | 182 |  | 183 |  | 228 |  | 206 |
| NPAs |  | 163 |  | 168 |  | 166 |  | 200 |  | 189 |

(1) Other nonperforming assets include certain impaired securities and/or nonaccrual loans held-for-
sale.
(2) Total NALs as a \% of total loans and
leases.
(3) Total NPAs as a \% of sum of loans and leases, other real estate owned, and other NPAs.
See Pages 12-15 of Quarterly Financial Supplement for additional detail.
Overall asset quality performance remained consistent with prior periods although there was some volatility in the commercial portfolio. The consumer portfolio metrics continue to reflect our focus on high quality borrowers. The commercial portfolios showed higher net charge-offs (NCOs) in the third quarter primarily associated with two energy credits. The overall commercial portfolio has generally performed consistently, with some quarter-to-quarter volatility as a result of the absolute low level of problem loans.

Nonperforming assets (NPAs) increased to $\$ 482$ million, or $0.64 \%$ of total loans and leases and OREO, from $\$ 403$ million, or $0.55 \%$, a year ago. Nonaccrual loans and leases increased $\$ 68$ million, or $18 \%$, to $\$ 438$ million, or $0.58 \%$ of total loans and leases. The year-over-year increase was centered in the C\&I portfolio and was partially offset by a decrease in the commercial real estate and home equity portfolios. OREO balances decreased $\$ 15$ million, or $56 \%$, primarily reflecting a continued reduction in residential properties. On a year-over-year basis, there was an increase in Other NPAs associated with the securities portfolio as well as one energy credit, which was partially charged off and moved to held-for-sale this quarter. On a linked quarter basis, NALs increased $\$ 13$ million, or $3 \%$, while NPAs increased $\$ 22$ million, or $5 \%$.

The provision for credit losses increased $\$ 29$ million year-over-year to $\$ 82$ million in the 2019 third quarter. Net charge-offs increased $\$ 44$ million to $\$ 73$ million. The increase was centered in two specific energy credit relationships, which made up nearly three-fourths of the total commercial net charge-offs. Consumer charge-offs have remained consistent with expectations over the past year. NCOs represented an annualized 0.39\% of average loans and leases in the current quarter, up from $0.25 \%$ in the prior quarter and up from $0.16 \%$ in the year-ago quarter. We remain confident in the long-term performance of our credit portfolios.

The allowance for loan and lease losses as a percentage of total loans and leases increased to $1.05 \%$ compared to $1.04 \%$ a year ago, while the ALLL as a percentage of period-end total NALs decreased to $179 \%$ from $206 \%$ over the same period. The increase in the ALLL was primarily a result of loan growth and portfolio management activity. We believe the levels of the ALLL and ACL are appropriate given the low level of problem loans and the current composition of the overall loan and lease portfolio.

## Capital

Table 8 - Capital Ratios - Building Capital Ratios in Preparation for CECL Implementation

| (\$ in billions) | 2019 |  |  |  |  |  | 2018 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | September 30, |  | June 30, |  | March 31, |  | December 31, |  | September 30, |
| Tangible common equity / tangible assets ratio |  | 8.00\% |  | 7.80\% |  | 7.57\% |  | 7.21\% |  | 7.25\% |
| Common equity tier 1 risk-based capital ratio (1) |  | 10.02\% |  | 9.88\% |  | 9.84\% |  | 9.65\% |  | 9.89\% |
| Regulatory Tier 1 risk-based capital ratio (1) |  | 11.41\% |  | 11.28\% |  | 11.25\% |  | 11.06\% |  | 11.33\% |
| Regulatory Total risk-based capital ratio (1) |  | 13.29\% |  | 13.13\% |  | 13.11\% |  | 12.98\% |  | 13.36\% |
| Total risk-weighted assets (1) | \$ | 86.7 | \$ | 86.3 | \$ | 86.0 | \$ | 85.7 | \$ | 83.6 |

(1) September 30, 2019 figures are estimated. Amounts are presented on a Basel III standardized approach basis for calculating risk-weighted assets.

See Pages 16-17 of Quarterly Financial Supplement for additional detail.
The tangible common equity to tangible assets ratio was $8.00 \%$ at September 30,2019 , up 75 basis points from a year ago. Common Equity Tier 1 (CET1) risk-based capital ratio was $10.02 \%$, up from $9.89 \%$ a year ago. The regulatory Tier 1 risk-based capital ratio was $11.41 \%$ compared to $11.33 \%$ at September 30, 2018. All capital ratios were impacted by the repurchase of $\$ 445$ million of common stock ( 33.3 million shares at an average price of $\$ 13.63$ per share) over the last four quarters, including $\$ 68$ million repurchased during the 2019 third quarter.

## Income Taxes

The provision for income taxes was $\$ 67$ million in the 2019 third quarter compared to $\$ 62$ million in the 2018 third quarter. The effective tax rates for the 2019 third quarter and 2018 third quarter were $15.4 \%$ and $14.1 \%$, respectively. The 2019 third quarter and 2018 third quarter included $\$ 1$ million and $\$ 3$ million, respectively, of tax benefits related to stock-based compensation.

At September 30, 2019, we had a net federal deferred tax liability of $\$ 213$ million and a net state deferred tax asset of $\$ 34$ million.

## Expectations - 2019

Full-year 2019 net interest income is expected to increase approximately $1 \%$ versus 2018, while full-year noninterest income is expected to increase approximately $9 \%$ to $12 \%$. Full-year noninterest expense is expected to increase approximately $2 \%$ to $2.5 \%$.

Average loans and leases are expected to increase approximately $4 \%$ on an annual basis. Average total deposits are expected to increase approximately $3 \%$ on an annual basis.

Asset quality metrics are expected to remain better than our average through-the-cycle target ranges, with some moderate quarterly volatility.
The effective tax rate for the 2019 fourth quarter is expected to be in the range of $15.5 \%$ to $16.5 \%$.

## Conference Call / Webcast Information

Huntington's senior management will host an earnings conference call on October 24, 2019, at 9:00 a.m. (Eastern Daylight Time). The call may be accessed via a live Internet webcast at the Investor Relations section of Huntington's website, www.huntington.com, or through a dial-in telephone number at (877) 407-8029; Conference ID \#13694410. Slides will be available in the Investor Relations section of Huntington's website about an hour prior to the call. A replay of the webcast will be archived in the Investor Relations section of Huntington's website. A telephone replay will be available approximately two hours after the completion of the call through November 1, 2019 at (877) 660-6853 or (201) 612-7415; conference ID \#13694410.

Please see the 2019 Third Quarter Quarterly Financial Supplement for additional detailed financial performance metrics. This document can be found on the Investor Relations section of Huntington's website,
http://www.huntington.com.

## About Huntington

Huntington Bancshares Incorporated is a regional bank holding company headquartered in Columbus, Ohio, with $\$ 109$ billion of assets and a network of 868 full-service branches, including 12 Private Client Group offices, and 1,442 ATMs across seven Midwestern states. Founded in 1866, The Huntington National Bank and its affiliates provide consumer, small business, commercial, treasury management, wealth management, brokerage, trust, and insurance services. Huntington also provides vehicle finance, equipment finance, national settlement, and capital market services that extend beyond its core states. Visit huntington.com for more information.

## Caution regarding Forward-Looking Statements

This communication contains certain forward-looking statements, including, but not limited to, certain plans, expectations, goals, projections, and statements, which are not historical facts and are subject to numerous assumptions, risks, and uncertainties. Statements that do not describe historical or current facts, including statements about beliefs and expectations, are forward-looking statements. Forward-looking statements may be identified by words such as expect, anticipate, believe, intend, estimate, plan, target, goal, or similar expressions, or future or conditional verbs such as will, may, might, should, would, could, or similar variations. The forward-looking statements are intended to be subject to the safe harbor provided by Section 27A of the Securities Act of 1933, Section 21E of the Securities Exchange Act of 1934, and the Private Securities Litigation Reform Act of 1995.

While there is no assurance that any list of risks and uncertainties or risk factors is complete, below are certain factors which could cause actual results to differ materially from those contained or implied in the forward-looking statements: changes in general economic, political, or industry conditions; uncertainty in U.S. fiscal and monetary policy, including the interest rate policies of the Federal Reserve Board; volatility and disruptions in global capital and credit markets; movements in interest rates; reform of LIBOR; competitive pressures on product pricing and services; success, impact, and timing of our business strategies, including market acceptance of any new products or services implementing our "Fair Play" banking philosophy; the nature, extent, timing, and results of governmental actions, examinations, reviews, reforms, regulations, and interpretations, including those related to the Dodd-Frank Wall Street Reform and Consumer Protection Act and the Basel III regulatory capital reforms, as well as those involving the OCC, Federal Reserve, FDIC, and CFPB; and other factors that may affect our future results. Additional factors that could cause results to differ materially from those described above can be found in our 2018 Annual Report on Form 10-K, as well as our subsequent Securities and Exchange Commission ("SEC") filings, which are on file with the SEC and available in the "Investor Relations" section of our website, http://www.huntington.com, under the heading "Publications and Filings."

All forward-looking statements speak only as of the date they are made and are based on information available at that time. We do not assume any obligation to update forward-looking statements to reflect circumstances or events that occur after the date the forward-looking statements were made or to reflect the occurrence of unanticipated events except as required by federal securities laws. As forward-looking statements involve significant risks and uncertainties, caution should be exercised against placing undue reliance on such statements.

## Basis of Presentation

## Use of Non-GAAP Financial Measures

This document contains GAAP financial measures and non-GAAP financial measures where management believes it to be helpful in understanding Huntington's results of operations or financial position. Where non-GAAP financial measures are used, the comparable GAAP financial measure, as well as the reconciliation to the comparable GAAP financial measure, can be found in this document, conference call slides, or the Form 8-K related to this document, all of which can be found in the Investor Relations section of Huntington's website, http://www.huntington.com.

## Annualized Data

Certain returns, yields, performance ratios, or quarterly growth rates are presented on an "annualized" basis. This is done for analytical and decisionmaking purposes to better discern underlying performance trends when compared to full-year or year-over-year amounts. For example, loan and deposit growth rates, as well as net charge-off percentages, are most often expressed in terms of an annual rate like $8 \%$. As such, a $2 \%$ growth rate for a quarter would represent an annualized 8\% growth rate.

## Fully-Taxable Equivalent Interest Income and Net Interest Margin

Income from tax-exempt earning assets is increased by an amount equivalent to the taxes that would have been paid if this income had been taxable at statutory rates. This adjustment puts all earning assets, most notably tax-exempt municipal securities and certain lease assets, on a common basis that facilitates comparison of results to results of competitors.

## Earnings per Share Equivalent Data

Significant income or expense items may be expressed on a per common share basis. This is done for analytical and decision-making purposes to better discern underlying trends in total corporate earnings per share performance excluding the impact of such items. Investors may also find this information helpful in their evaluation of our financial performance against published earnings per share mean estimate amounts, which typically exclude the impact of Significant Items. Earnings per share equivalents are usually calculated by applying an effective tax rate to a pre-tax amount to derive an after-tax amount, which is divided by the average shares outstanding during the respective reporting period. Occasionally, when the item involves special tax treatment, the after-tax amount is disclosed separately, with this then being the amount used to calculate the earnings per share equivalent.

## Rounding

Please note that columns of data in this document may not add due to rounding.

## Significant Items

From time to time, revenue, expenses, or taxes are impacted by items judged by management to be outside of ordinary banking activities and/or by items that, while they may be associated with ordinary banking activities, are so unusually large that their outsized impact is believed by management at that time to be infrequent or short term in nature. We refer to such items as "Significant Items". Most often, these Significant Items result from factors originating outside the company - e.g., regulatory actions/assessments, windfall gains, changes in accounting principles, one-time tax assessments/refunds, and litigation actions. In other cases they may result from management decisions associated with significant corporate actions out of the ordinary course of business - e.g., merger/restructuring charges, recapitalization actions, and goodwill impairment.

Even though certain revenue and expense items are naturally subject to more volatility than others due to changes in market and economic environment conditions, as a general rule volatility alone does not define a Significant Item. For example, changes in the provision for credit losses, gains/losses from investment activities, and asset valuation write-downs reflect ordinary banking activities and are, therefore, typically excluded from consideration as a Significant Item.

Management believes the disclosure of "Significant Items", when appropriate, aids analysts/investors in better understanding corporate performance and trends so that they can ascertain which of such items, if any, they may wish to include/exclude from their analysis of the company's performance - i.e., within the context of determining how that performance differed from their expectations, as well as how, if at all, to adjust their estimates of future performance accordingly. To this end, management has adopted a practice of listing "Significant Items" in our external disclosure documents (e.g., earnings press releases, quarterly performance discussions, investor presentations, and Forms 10-Q and 10-K).
"Significant Items" for any particular period are not intended to be a complete list of items that may materially impact current or future period performance. A number of items could materially impact these periods, including those which may be described from time to time in Huntington's filings with the Securities and Exchange Commission.

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## Notes:

The preparation of financial statement data in conformity with accounting principles generally accepted in the United States (GAAP) requires management to make estimates and assumptions that affect amounts reported. Actual results could differ from those estimates. Certain prior period amounts have been reclassified to conform to the current period's presentation.

## Fully-Taxable Equivalent Basis

Interest income, yields, and ratios on a FTE basis are considered non-GAAP financial measures. Management believes net interest income on a FTE basis provides a more accurate picture of the interest margin for comparison purposes. The FTE basis also allows management to assess the comparability of revenue arising from both taxable and tax-exempt sources. The FTE basis assumes a federal statutory tax rate of 21 percent.

## Non-Regulatory Capital Ratios

In addition to capital ratios defined by banking regulators, the Company considers various other measures when evaluating capital utilization and adequacy, including:

- Tangible common equity to tangible assets, and
- Tangible common equity to risk-weighted assets using Basel III definition.
These non-regulatory capital ratios are viewed by management as useful additional methods of reflecting the level of capital available to withstand unexpected market conditions. Additionally, presentation of these ratios allows readers to compare the Company's capitalization to other financial services companies. These ratios differ from capital ratios defined by banking regulators principally in that the numerator excludes preferred securities, the nature and extent of which varies among different financial services companies. These ratios are not defined in GAAP or federal banking regulations. As a result, these non-regulatory capital ratios disclosed by the Company may be considered non-GAAP financial measures.
Because there are no standardized definitions for these non-regulatory capital ratios, the Company's calculation methods may differ from those used by other financial services companies. Also, there may be limits in the usefulness of these measures to investors. As a result, the Company encourages readers to consider the consolidated financial statements and other financial information contained in the related press release in their entirety, and not to rely on any single financial measure.


## Huntington Bancshares Incorporated

Quarterly Key Statistics
(Unaudited)

| (dollar amounts in millions, except per share data, share count in thousands) | Three Months Ended |  |  |  |  |  | Percent Changes vs. |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 30,$2019$ |  | June 30, 2019 |  | September 30,$2018$ |  |  |  |
|  |  |  | 2Q19 | 3Q18 |  |  |  |  |
| Net interest income (2) | \$ | 805 |  |  | \$ | 819 | \$ | 810 | (2)\% | (1)\% |
| FTE adjustment |  | (6) |  | (7) |  | (8) | 14 | 25 |
| Net interest income |  | 799 |  | 812 |  | 802 | (2) | - |
| Provision for credit losses |  | 82 |  | 59 |  | 53 | 39 | 55 |
| Noninterest income |  | 389 |  | 374 |  | 342 | 4 | 14 |
| Noninterest expense |  | 667 |  | 700 |  | 651 | (5) | 2 |
| Income before income taxes |  | 439 |  | 427 |  | 440 | 3 | - |
| Provision for income taxes |  | 67 |  | 63 |  | 62 | 6 | 8 |
| Net income |  | 372 |  | 364 |  | 378 | 2 | (2) |
| Dividends on preferred shares |  | 18 |  | 18 |  | 18 | - | - |
| Net income applicable to common shares | \$ | 354 | \$ | 346 | \$ | 360 | $2 \%$ | (2)\% |
|  |  |  |  |  |  |  |  |  |
| Net income per common share - diluted | \$ | 0.34 | \$ | 0.33 | \$ | 0.33 | 3 \% | 3 \% |
| Cash dividends declared per common share |  | 0.15 |  | 0.14 |  | 0.14 | 7 | 7 |
| Tangible book value per common share at end of period |  | 8.25 |  | 7.97 |  | 7.06 | 4 | 17 |
| Number of common shares repurchased |  | 5,213 |  | 11,344 |  | 43,670 | (54) | (88) |
| Average common shares - basic |  | 1,034,940 |  | 1,044,802 |  | 1,084,536 | (1) | (5) |
| Average common shares - diluted |  | 1,051,273 |  | 1,060,280 |  | 1,103,740 | (1) | (5) |
| Ending common shares outstanding |  | 1,032,755 |  | 1,037,841 |  | 1,061,529 | - | (3) |
| Return on average assets |  | $1.37 \%$ |  | 1.36 \% |  | 1.42 \% |  |  |
| Return on average common shareholders' equity |  | 13.4 |  | 13.5 |  | 14.3 |  |  |
| Return on average tangible common shareholders' equity (1) |  | 17.3 |  | 17.7 |  | 19.0 |  |  |
| Net interest margin (2) |  | 3.20 |  | 3.31 |  | 3.32 |  |  |
| Efficiency ratio (3) |  | 54.7 |  | 57.6 |  | 55.3 |  |  |
| Effective tax rate |  | 15.4 |  | 14.6 |  | 14.1 |  |  |
| Average total assets | \$ | 108,166 | \$ | 107,479 | \$ | 105,355 | 1 | 3 |
| Average earning assets |  | 99,692 |  | 99,188 |  | 96,753 | 1 | 3 |
| Average loans and leases |  | 75,096 |  | 74,932 |  | 72,751 | - | 3 |
| Average loans and leases - linked quarter annualized growth rate |  | 0.9 \% |  | 0.8 \% |  | 4.8 \% |  |  |
| Average total deposits | \$ | 82,249 | \$ | 81,718 | \$ | 81,498 | 1 | 1 |
| Average core deposits (4) |  | 79,335 |  | 78,723 |  | 77,680 | 1 | 2 |
| Average core deposits - linked quarter annualized growth rate |  | 3.1 \% |  | (1.6)\% |  | 12.2 \% |  |  |
| Average shareholders' equity |  | 11,714 |  | 11,475 |  | 11,156 | 2 | 5 |
| Average common total shareholders' equity |  | 10,510 |  | 10,272 |  | 9,953 | 2 | 6 |
| Average tangible common shareholders' equity |  | 8,323 |  | 8,075 |  | 7,713 | 3 | 8 |
| Total assets at end of period |  | 108,735 |  | 108,247 |  | 105,652 | - | 3 |
| Total shareholders' equity at end of period |  | 11,909 |  | 11,668 |  | 10,934 | 2 | 9 |
|  |  |  |  |  |  |  |  |  |
| NCOs as a \% of average loans and leases |  | 0.39 \% |  | 0.25 \% |  | 0.16\% |  |  |
| NAL ratio |  | 0.58 |  | 0.57 |  | 0.50 |  |  |
| NPA ratio (5) |  | 0.64 |  | 0.61 |  | 0.55 |  |  |
| Allowance for loan and lease losses (ALLL) as a \% of total loans and leases at the end of period |  | 1.05 |  | 1.03 |  | 1.04 |  |  |
| Common equity tier 1 risk-based capital ratio (6) |  | 10.02 |  | 9.88 |  | 9.89 |  |  |
| Tangible common equity / tangible asset ratio (7) |  | 8.00 |  | 7.80 |  | 7.25 |  |  |

See Notes to the Year to Date and Quarterly Key Statistics.

## Huntington Bancshares Incorporated

Year to Date Key Statistics
(Unaudited)

| (dollar amounts in millions, except per share data, share count in thousands) | Nine Months Ended September 30, |  |  |  | Change |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2019 |  | 2018 |  | Amount |  | Percent |
| Net interest income (2) | \$ | 2,453 | \$ | 2,378 | \$ | 75 | 3 \% |
| FTE adjustment |  | (20) |  | (22) |  | 2 | 9 |
| Net interest income |  | 2,433 |  | 2,356 |  | 77 | 3 |
| Provision for credit losses |  | 208 |  | 175 |  | 33 | 19 |
| Noninterest income |  | 1,082 |  | 992 |  | 90 | 9 |
| Noninterest expense |  | 2,020 |  | 1,936 |  | 84 | 4 |
| Income before income taxes |  | 1,287 |  | 1,237 |  | 50 | 4 |
| Provision for income taxes |  | 193 |  | 178 |  | 15 | 8 |
| Net Income |  | 1,094 |  | 1,059 |  | 35 | 3 |
| Dividends on preferred shares |  | 55 |  | 51 |  | 4 | 8 |
| Net income applicable to common shares | \$ | 1,039 | \$ | 1,008 | \$ | 31 | $3 \%$ |
|  |  |  |  |  |  |  |  |
| Net income per common share - diluted | \$ | 0.98 | \$ | 0.90 | \$ | 0.08 | 9 \% |
| Cash dividends declared per common share |  | 0.43 |  | 0.36 |  | 0.07 | 19 |
|  |  |  |  |  |  |  |  |
| Average common shares - basic |  | 1,042,246 |  | 1,090,570 |  | $(48,324)$ | (4) |
| Average common shares - diluted |  | 1,059,064 |  | 1,116,978 |  | $(57,914)$ | (5) |
|  |  |  |  |  |  |  |  |
| Return on average assets |  | 1.36\% |  | 1.35 \% |  |  |  |
| Return on average common shareholders' equity |  | 13.6 |  | 13.5 |  |  |  |
| Return on average tangible common shareholders' equity (1) |  | 17.7 |  | 18.0 |  |  |  |
| Net interest margin (2) |  | 3.30 |  | 3.31 |  |  |  |
| Efficiency ratio (3) |  | 56.0 |  | 56.2 |  |  |  |
| Effective tax rate |  | 15.0 |  | 14.4 |  |  |  |
|  |  |  |  |  |  |  |  |
| Average total assets | \$ | 107,721 | \$ | 104,680 | \$ | 3,041 | 3 |
| Average earning assets |  | 99,366 |  | 96,182 |  | 3,184 | 3 |
| Average loans and leases |  | 74,936 |  | 71,716 |  | 3,220 | 4 |
| Average total deposits |  | 82,244 |  | 79,261 |  | 2,983 | 4 |
| Average core deposits (4) |  | 79,031 |  | 75,501 |  | 3,530 | 5 |
| Average shareholders' equity |  | 11,450 |  | 11,116 |  | 334 | 3 |
| Average common total shareholders' equity |  | 10,247 |  | 9,959 |  | 288 | 3 |
| Average tangible common shareholders' equity |  | 8,050 |  | 7,710 |  | 340 | 4 |
|  |  |  |  |  |  |  |  |
| NCOs as a \% of average loans and leases |  | 0.34\% |  | 0.18\% |  |  |  |
| NAL ratio |  | 0.58 |  | 0.50 |  |  |  |
| NPA ratio (5) |  | 0.64 |  | 0.55 |  |  |  |

See Notes to the Year to Date and Quarterly Key Statistics.

## Key Statistics Footnotes

(1) Net income applicable to common shares excluding expense for amortization of intangibles for the period divided by average tangible common shareholders' equity. Average tangible common shareholders' equity equals average total common shareholders' equity less average intangible assets and goodwill. Expense for amortization of intangibles and average intangible assets are net of deferred tax liability, and calculated assuming a $21 \%$ tax rate.
(2) On a fully-taxable equivalent (FTE) basis assuming a $21 \%$ tax
rate.
(3) Noninterest expense less amortization of intangibles divided by the sum of FTE net interest income and noninterest income excluding securities gains (losses).
(4) Includes noninterest-bearing and interest-bearing demand deposits, money market deposits, savings and other domestic deposits, and core certificates of deposit.
(5) NPAs include other real estate owned.
(6) September 30, 2019, figures are estimated.
(7) Tangible common equity (total common equity less goodwill and other intangible assets) divided by tangible assets (total assets less goodwill and other intangible assets). Other intangible assets are net of deferred tax liability, calculated at a $21 \%$ tax rate.

## Huntington Bancshares Incorporated

Consolidated Balance Sheets


## Huntington Bancshares Incorporated

Loans and Leases Composition
(Unaudited)

| (dollar amounts in millions) | September 30,$2019$ |  |  | June 30, <br> 2019 |  |  | March 31,$2019$ |  |  | $\begin{gathered} \text { December 31, } \\ 2018 \end{gathered}$ |  |  | September 30, <br> 2018 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Ending Balances by Type: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 30,394 | 41\% | \$ | 30,608 | 41\% | \$ | 30,972 | 41\% | \$ | 30,605 | 41\% | \$ | 29,196 | 40\% |
| Commercial real estate: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Construction |  | 1,157 | 2 |  | 1,146 | 1 |  | 1,152 | 2 |  | 1,185 | 2 |  | 1,111 | 2 |
| Commercial |  | 5,698 | 8 |  | 5,742 | 8 |  | 5,643 | 8 |  | 5,657 | 8 |  | 5,962 | 8 |
| Commercial real estate |  | 6,855 | 10 |  | 6,888 | 9 |  | 6,795 | 10 |  | 6,842 | 10 |  | 7,073 | 10 |
| Total commercial |  | 37,249 | 51 |  | 37,496 | 50 |  | 37,767 | 51 |  | 37,447 | 51 |  | 36,269 | 50 |
| Consumer: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Automobile |  | 12,292 | 15 |  | 12,173 | 16 |  | 12,272 | 16 |  | 12,429 | 16 |  | 12,375 | 17 |
| Home equity |  | 9,300 | 12 |  | 9,419 | 12 |  | 9,551 | 13 |  | 9,722 | 13 |  | 9,850 | 13 |
| Residential mortgage |  | 11,247 | 15 |  | 11,182 | 15 |  | 10,885 | 14 |  | 10,728 | 14 |  | 10,459 | 14 |
| RV and marine |  | 3,553 | 5 |  | 3,492 | 5 |  | 3,344 | 4 |  | 3,254 | 4 |  | 3,152 | 4 |
| Other consumer |  | 1,251 | 2 |  | 1,271 | 2 |  | 1,260 | 2 |  | 1,320 | 2 |  | 1,265 | 2 |
| Total consumer |  | 37,643 | 49 |  | 37,537 | 50 |  | 37,312 | 49 |  | 37,453 | 49 |  | 37,101 | 50 |
| Total loans and leases | \$ | 74,892 | 100\% | \$ | 75,033 | 100\% | \$ | 75,079 | 100\% | \$ | 74,900 | 100\% | \$ | 73,370 | 100\% |


| (dollar amounts in millions) | September 30,$2019$ |  |  | June 30, 2019 |  |  | March 31,$2019$ |  |  | December 31,$2018$ |  |  | September 30, 2018 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Ending Balances by Business Segment: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer and Business Banking | \$ | 21,963 | 30\% | \$ | 22,128 | 30\% | \$ | 22,175 | 29\% | \$ | 22,333 | 30\% | \$ | 22,271 | 30\% |
| Commercial Banking |  | 27,090 | 36 |  | 27,311 | 36 |  | 27,554 | 37 |  | 27,191 | 36 |  | 26,465 | 36 |
| Vehicle Finance |  | 19,484 | 26 |  | 19,417 | 26 |  | 19,332 | 26 |  | 19,434 | 26 |  | 18,880 | 26 |
| RBHPCG |  | 6,294 | 8 |  | 6,179 | 8 |  | 5,954 | 8 |  | 5,886 | 8 |  | 5,734 | 8 |
| Treasury / Other |  | 61 | - |  | (2) | - |  | 64 | - |  | 56 | - |  | 20 | - |
| Total loans and leases | \$ | 74,892 | 100\% | \$ | 75,033 | 100\% | \$ | 75,079 | 100\% | \$ | 74,900 | 100\% | \$ | 73,370 | 100\% |


| Average Balances by Business Segment: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Consumer and Business Banking | \$ | 22,092 | 30\% | \$ | 22,139 | 30\% | \$ | 22,241 | 30\% | \$ | 22,321 | 30\% | \$ | 22,049 | 30\% |
| Commercial Banking |  | 27,295 | 36 |  | 27,350 | 36 |  | 27,174 | 36 |  | 26,405 | 36 |  | 26,322 | 36 |
| Vehicle Finance |  | 19,370 | 26 |  | 19,298 | 26 |  | 19,340 | 26 |  | 19,177 | 26 |  | 18,640 | 26 |
| RBHPCG |  | 6,237 | 8 |  | 6,054 | 8 |  | 5,920 | 8 |  | 5,793 | 8 |  | 5,641 | 8 |
| Treasury / Other |  | 102 | - |  | 91 | - |  | 100 | - |  | 126 | - |  | 99 | - |
| Total loans and leases | \$ | 75,096 | 100\% | \$ | 74,932 | 100\% | \$ | 74,775 | 100\% | \$ | 73,822 | 100\% | \$ | 72,751 | 100\% |

## Huntington Bancshares Incorporated

Deposits Composition
(Unaudited)

| (dollar amounts in millions) | $\begin{gathered} \text { September 30, } \\ 2019 \end{gathered}$ |  |  | June 30, 2019 |  |  | March 31,$2019$ |  |  |  | $\begin{gathered} \text { December 31, } \\ 2018 \end{gathered}$ |  |  | September 30, 2018 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Ending Balances by Type: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Demand deposits - noninterest-bearing | \$ | 20,553 | 25\% | \$ | 19,383 | 24\% | \$ |  | 20,036 | 24\% | \$ | 21,783 | 26\% | \$ | 19,863 | 24\% |
| Demand deposits - interest-bearing |  | 19,976 | 24 |  | 19,085 | 24 |  |  | 19,906 | 24 |  | 20,042 | 24 |  | 19,615 | 24 |
| Money market deposits |  | 23,977 | 29 |  | 23,952 | 30 |  |  | 22,931 | 28 |  | 22,721 | 27 |  | 21,411 | 26 |
| Savings and other domestic deposits |  | 9,566 | 12 |  | 9,803 | 12 |  |  | 10,277 | 13 |  | 10,451 | 12 |  | 11,604 | 14 |
| Core certificates of deposit (1) |  | 5,443 | 7 |  | 5,703 | 7 |  |  | 6,007 | 7 |  | 5,924 | 7 |  | 5,358 | 7 |
| Total core deposits |  | 79,515 | 97 |  | 77,926 | 97 |  |  | 79,157 | 96 |  | 80,921 | 96 |  | 77,851 | 95 |
| Other domestic deposits of $\$ 250,000$ or more |  | 326 | - |  | 316 | - |  |  | 313 | 1 |  | 337 | - |  | 318 | 1 |
| Brokered deposits and negotiable CDs |  | 2,554 | 3 |  | 2,640 | 3 |  |  | 2,685 | 3 |  | 3,516 | 4 |  | 3,520 | 4 |
| Total deposits | \$ | 82,395 | 100\% | \$ | 80,882 | 100\% | \$ |  | 82,155 | 100\% | \$ | 84,774 | 100\% | \$ | 81,689 | 100\% |
| Total core deposits: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial | \$ | 35,247 | 44\% | \$ | 33,371 | 43\% | \$ |  | 33,546 | 42\% | \$ | 37,268 | 46\% | \$ | 35,455 | 46\% |
| Consumer |  | 44,268 | 56 |  | 44,555 | 57 |  |  | 45,611 | 58 |  | 43,653 | 54 |  | 42,396 | 54 |
| Total core deposits | \$ | 79,515 | 100\% | \$ | 77,926 | 100\% | \$ |  | 79,157 | 100\% | \$ | 80,921 | 100\% | \$ | 77,851 | 100\% |
| Ending Balances by Business Segment: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer and Business Banking | \$ | 51,671 | 63\% | \$ | 51,577 | 64\% | \$ |  | 52,354 | 64\% | \$ | 50,300 | 59\% | \$ | 49,434 | 61\% |
| Commercial Banking |  | 21,088 | 26 |  | 20,049 | 25 |  |  | 20,543 | 25 |  | 23,185 | 28 |  | 22,288 | 27 |
| Vehicle Finance |  | 363 | - |  | 339 | - |  |  | 327 | - |  | 346 | - |  | 348 | - |
| RBHPCG |  | 6,101 | 7 |  | 5,863 | 7 |  |  | 5,959 | 7 |  | 6,809 | 8 |  | 5,783 | 7 |
| Treasury / Other (2) |  | 3,172 | 4 |  | 3,054 | 4 |  |  | 2,972 | 4 |  | 4,134 | 5 |  | 3,836 | 5 |
| Total deposits | \$ | 82,395 | 100\% | \$ | 80,882 | 100\% | \$ |  | 82,155 | 100\% | \$ | 84,774 | 100\% | \$ | 81,689 | 100\% |
| (dollar amounts in millions) |  | Sept |  |  |  |  |  |  |  |  |  | Dece 2 |  |  | Septe |  |
| Average Balances by Business Segment: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer and Business Banking |  | \$ 51,604 | 63\% | \$ | \$ 51,935 | 64\% |  | \$ | 50,961 | 62\% | \$ | 50,037 | 61\% | \$ | 48,659 | 60\% |
| Commercial Banking |  | 21,227 | 26 |  | 20,361 | 25 |  |  | 21,739 | 26 |  | 22,673 | 27 |  | 22,823 | 28 |
| Vehicle Finance |  | 359 | - |  | 322 | - |  |  | 305 | - |  | 335 | - |  | 337 | - |
| RBHPCG |  | 5,958 | 7 |  | 5,918 | 7 |  |  | 5,942 | 7 |  | 5,936 | 7 |  | 5,694 | 7 |
| Treasury / Other (2) |  | 3,101 | 4 |  | 3,182 | 4 |  |  | 3,825 | 5 |  | 3,950 | 5 |  | 3,985 | 5 |
| Total deposits |  | \$ 82,249 | 100\% |  | \$ 81,718 | 100\% |  | \$ | 82,772 | 100\% | \$ | 82,931 | 100\% | \$ | 81,498 | 100\% |

(1) Includes consumer certificates of deposit of $\$ 250,000$ or
more.
(2) Comprised primarily of national market
deposits.

Huntington Bancshares Incorporated
Consolidated Quarterly Average Balance Sheets
(Unaudited)

| (dollar amounts in millions) | Quarterly Average Balances (1) |  |  |  |  |  |  |  |  |  | Percent Changes vs. |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 30, <br> 2019 |  | June 30, <br> 2019 |  | March 31, 2019 |  | December 31,$2018$ |  | September 30,$2018$ |  |  |  |
|  |  |  | 2Q19 | 3Q18 |  |  |  |  |  |  |  |  |
| Assets |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing deposits in Federal Reserve Bank (2) | \$ | 514 |  |  | \$ | 518 | \$ | 501 | \$ | 483 | \$ | - | (1)\% | $100 \%$ |
| Interest-bearing deposits in banks |  | 149 |  | 135 |  | 109 |  | 97 |  | 83 | 10 | 80 |
| Securities: |  |  |  |  |  |  |  |  |  |  |  |  |
| Trading account securities |  | 137 |  | 161 |  | 138 |  | 131 |  | 82 | (15) | 67 |
| Available-for-sale securities: |  |  |  |  |  |  |  |  |  |  |  |  |
| Taxable |  | 11,096 |  | 10,501 |  | 10,752 |  | 10,351 |  | 10,469 | 6 | 6 |
| Tax-exempt |  | 2,820 |  | 2,970 |  | 3,048 |  | 3,176 |  | 3,496 | (5) | (19) |
| Total available-for-sale securities |  | 13,916 |  | 13,471 |  | 13,800 |  | 13,527 |  | 13,965 | 3 | - |
| Held-to-maturity securities - taxable |  | 8,566 |  | 8,771 |  | 8,653 |  | 8,433 |  | 8,560 | (2) | - |
| Other securities |  | 437 |  | 466 |  | 536 |  | 565 |  | 567 | (6) | (23) |
| Total securities |  | 23,056 |  | 22,869 |  | 23,127 |  | 22,656 |  | 23,174 | 1 | (1) |
| Loans held for sale |  | 877 |  | 734 |  | 700 |  | 694 |  | 745 | 19 | 18 |
| Loans and leases: (3) |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial: |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial |  | 30,632 |  | 30,644 |  | 30,546 |  | 29,557 |  | 28,870 | - | 6 |
| Commercial real estate: |  |  |  |  |  |  |  |  |  |  |  |  |
| Construction |  | 1,165 |  | 1,168 |  | 1,174 |  | 1,138 |  | 1,132 | - | 3 |
| Commercial |  | 5,762 |  | 5,732 |  | 5,686 |  | 5,806 |  | 6,019 | 1 | (4) |
| Commercial real estate |  | 6,927 |  | 6,900 |  | 6,860 |  | 6,944 |  | 7,151 | - | (3) |
| Total commercial |  | 37,559 |  | 37,544 |  | 37,406 |  | 36,501 |  | 36,021 | - | 4 |
| Consumer: |  |  |  |  |  |  |  |  |  |  |  |  |
| Automobile |  | 12,181 |  | 12,219 |  | 12,361 |  | 12,423 |  | 12,368 | - | (2) |
| Home equity |  | 9,353 |  | 9,482 |  | 9,641 |  | 9,817 |  | 9,873 | (1) | (5) |
| Residential mortgage |  | 11,214 |  | 11,010 |  | 10,787 |  | 10,574 |  | 10,236 | 2 | 10 |
| RV and marine |  | 3,528 |  | 3,413 |  | 3,296 |  | 3,216 |  | 3,016 | 3 | 17 |
| Other consumer |  | 1,261 |  | 1,264 |  | 1,284 |  | 1,291 |  | 1,237 | - | 2 |
| Total consumer |  | 37,537 |  | 37,388 |  | 37,369 |  | 37,321 |  | 36,730 | - | 2 |
| Total loans and leases |  | 75,096 |  | 74,932 |  | 74,775 |  | 73,822 |  | 72,751 | - | 3 |
| Allowance for loan and lease losses |  | (799) |  | (778) |  | (780) |  | (777) |  | (759) | (3) | (5) |
| Net loans and leases |  | 74,297 |  | 74,154 |  | 73,995 |  | 73,045 |  | 71,992 | - | 3 |
| Total earning assets |  | 99,692 |  | 99,188 |  | 99,212 |  | 97,752 |  | 96,753 | 1 | 3 |
| Cash and due from banks |  | 817 |  | 835 |  | 853 |  | 909 |  | 1,330 | (2) | (39) |
| Intangible assets |  | 2,240 |  | 2,252 |  | 2,265 |  | 2,288 |  | 2,305 | (1) | (3) |
| All other assets |  | 6,216 |  | 5,982 |  | 5,961 |  | 5,705 |  | 5,726 | 4 | 9 |
| Total assets | \$ | 108,166 | \$ | 107,479 | \$ | 107,511 | \$ | 105,877 | \$ | 105,355 | $1 \%$ | $3 \%$ |
| Liabilities and shareholders' equity |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing deposits: |  |  |  |  |  |  |  |  |  |  |  |  |
| Demand deposits - interest-bearing | \$ | 19,796 | \$ | 19,693 | \$ | 19,770 | \$ | 19,860 | \$ | 19,553 | $1 \%$ | 1 \% |
| Money market deposits |  | 24,266 |  | 23,305 |  | 22,935 |  | 22,595 |  | 21,547 | 4 | 13 |
| Savings and other domestic deposits |  | 9,681 |  | 10,105 |  | 10,338 |  | 10,534 |  | 11,434 | (4) | (15) |
| Core certificates of deposit (4) |  | 5,666 |  | 5,860 |  | 6,052 |  | 5,705 |  | 4,916 | (3) | 15 |
| Other domestic deposits of \$250,000 or more |  | 315 |  | 310 |  | 335 |  | 346 |  | 285 | 2 | 11 |
| Brokered deposits and negotiable CDs |  | 2,599 |  | 2,685 |  | 3,404 |  | 3,507 |  | 3,533 | (3) | (26) |
| Total interest-bearing deposits |  | 62,323 |  | 61,958 |  | 62,834 |  | 62,547 |  | 61,268 | 1 | 2 |
| Short-term borrowings |  | 2,331 |  | 3,166 |  | 2,320 |  | 1,006 |  | 1,732 | (26) | 35 |
| Long-term debt |  | 9,536 |  | 8,914 |  | 8,979 |  | 8,871 |  | 8,915 | 7 | 7 |
| Total interest-bearing liabilities |  | 74,190 |  | 74,038 |  | 74,133 |  | 72,424 |  | 71,915 | - | 3 |
| Demand deposits - noninterest-bearing |  | 19,926 |  | 19,760 |  | 19,938 |  | 20,384 |  | 20,230 | 1 | (2) |
| All other liabilities |  | 2,336 |  | 2,206 |  | 2,284 |  | 2,180 |  | 2,054 | 6 | 14 |
| Shareholders' equity |  | 11,714 |  | 11,475 |  | 11,156 |  | 10,889 |  | 11,156 | 2 | 5 |
| Total liabilities and shareholders' equity | \$ | 108,166 | \$ | 107,479 | \$ | 107,511 | \$ | 105,877 | \$ | 105,355 | $1 \%$ | $3 \%$ |

(1) Amounts include the effects of hedge and risk management activities associated with the respective asset and liability categories.
(2) Deposits in Federal Reserve Bank were treated as non-earning assets prior to 4 Q 2018.
(3) Includes nonaccrual
loans.
(4) Includes consumer certificates of deposit of $\$ 250,000$ or
more.

Huntington Bancshares Incorporated
Consolidated Quarterly Net Interest Margin - Interest Income / Expense (1)(2)
(Unaudited)

| (dollar amounts in millions) | Quarterly Interest Income / Expense |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 30, 2019 |  | June 30, 2019 |  | $\begin{gathered} \text { March 31, } \\ 2019 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2018 \end{gathered}$ |  | September 30, 2018 |  |
| Assets |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing deposits in Federal Reserve Bank (3) | \$ | 3 | \$ | 3 | \$ | 3 | \$ | 3 | \$ | - |
| Interest-bearing deposits in banks |  | 1 |  | - |  | 1 |  | 1 |  | - |
| Securities: |  |  |  |  |  |  |  |  |  |  |
| Trading account securities |  | - |  | 1 |  | 1 |  | 1 |  | - |
| Available-for-sale securities: |  |  |  |  |  |  |  |  |  |  |
| Taxable |  | 74 |  | 72 |  | 76 |  | 70 |  | 69 |
| Tax-exempt |  | 26 |  | 27 |  | 28 |  | 33 |  | 30 |
| Total available-for-sale securities |  | 100 |  | 99 |  | 104 |  | 103 |  | 99 |
| Held-to-maturity securities - taxable |  | 54 |  | 56 |  | 54 |  | 52 |  | 52 |
| Other securities |  | 3 |  | 4 |  | 6 |  | 5 |  | 7 |
| Total securities |  | 157 |  | 160 |  | 165 |  | 161 |  | 158 |
| Loans held for sale |  | 9 |  | 7 |  | 7 |  | 7 |  | 8 |
| Loans and leases: |  |  |  |  |  |  |  |  |  |  |
| Commercial: |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial |  | 358 |  | 373 |  | 375 |  | 363 |  | 342 |
| Commercial real estate: |  |  |  |  |  |  |  |  |  |  |
| Construction |  | 16 |  | 17 |  | 16 |  | 16 |  | 15 |
| Commercial |  | 68 |  | 71 |  | 71 |  | 74 |  | 72 |
| Commercial real estate |  | 84 |  | 88 |  | 87 |  | 90 |  | 87 |
| Total commercial |  | 442 |  | 461 |  | 462 |  | 453 |  | 429 |
| Consumer: |  |  |  |  |  |  |  |  |  |  |
| Automobile |  | 126 |  | 123 |  | 120 |  | 122 |  | 117 |
| Home equity |  | 127 |  | 131 |  | 133 |  | 135 |  | 130 |
| Residential mortgage |  | 107 |  | 106 |  | 104 |  | 101 |  | 97 |
| RV and marine |  | 44 |  | 42 |  | 40 |  | 41 |  | 39 |
| Other consumer |  | 42 |  | 42 |  | 42 |  | 40 |  | 37 |
| Total consumer |  | 446 |  | 444 |  | 439 |  | 439 |  | 420 |
| Total loans and leases |  | 888 |  | 905 |  | 901 |  | 892 |  | 849 |
| Total earning assets | \$ | 1,058 | \$ | 1,075 | \$ | 1,077 | \$ | 1,064 | \$ | 1,015 |
|  |  |  |  |  |  |  |  |  |  |  |
| Liabilities |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing deposits: |  |  |  |  |  |  |  |  |  |  |
| Demand deposits - interest-bearing | \$ | 29 | \$ | 28 | \$ | 27 | \$ | 25 | \$ | 22 |
| Money market deposits |  | 73 |  | 67 |  | 59 |  | 52 |  | 42 |
| Savings and other domestic deposits |  | 5 |  | 6 |  | 6 |  | 5 |  | 7 |
| Core certificates of deposit (4) |  | 31 |  | 32 |  | 31 |  | 29 |  | 23 |
| Other domestic deposits of \$250,000 or more |  | 1 |  | 1 |  | 2 |  | 1 |  | 1 |
| Brokered deposits and negotiable CDs |  | 15 |  | 16 |  | 20 |  | 20 |  | 17 |
| Total interest-bearing deposits |  | 154 |  | 150 |  | 145 |  | 132 |  | 112 |
| Short-term borrowings |  | 13 |  | 19 |  | 14 |  | 6 |  | 9 |
| Long-term debt |  | 86 |  | 87 |  | 89 |  | 85 |  | 84 |
| Total interest bearing liabilities |  | 253 |  | 256 |  | 248 |  | 223 |  | 205 |
| Demand deposits - noninterest-bearing |  | - |  | - |  | - |  | - |  | - |
| Net interest income | \$ | 805 | \$ | 819 | \$ | 829 | \$ | 841 | \$ | 810 |

(1) Fully-taxable equivalent (FTE) income and expense calculated assuming a $21 \%$ tax rate. See page 10 for the FTE adjustment.
(2) Amounts include the effects of hedge and risk management activities associated with the respective asset and liability categories.
(3) Deposits in Federal Reserve Bank were treated as non-earning assets prior to 4Q 2018 and associated interest income was not material.
(4) Includes consumer certificates of deposit of $\$ 250,000$ or more.
$\qquad$

Huntington Bancshares Incorporated
Consolidated Quarterly Net Interest Margin - Yield
(Unaudited)

| Fully-taxable equivalent basis (1) | Quarterly Average Rates (2) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 30, 2019 | June 30, 2019 | March 31, $2019$ | $\begin{gathered} \text { December 31, } \\ 2018 \end{gathered}$ | September 30, 2018 |
| Assets |  |  |  |  |  |
| Interest-bearing deposits in Federal Reserve Bank (2) | 2.19\% | 2.38\% | 2.40\% | 2.33\% | -\% |
| Interest-bearing deposits in banks | 2.38 | 2.08 | 1.75 | 1.97 | 1.95 |
| Securities: |  |  |  |  |  |
| Trading account securities | 2.36 | 1.92 | 2.03 | 1.94 | 0.26 |
| Available-for-sale securities: |  |  |  |  |  |
| Taxable | 2.67 | 2.73 | 2.82 | 2.71 | 2.61 |
| Tax-exempt | 3.63 | 3.66 | 3.69 | 4.12 | 3.53 |
| Total available-for-sale securities | 2.87 | 2.94 | 3.01 | 3.04 | 2.84 |
| Held-to-maturity securities - taxable | 2.51 | 2.54 | 2.52 | 2.45 | 2.43 |
| Other securities | 3.15 | 3.44 | 4.51 | 4.24 | 4.58 |
| Total securities | 2.74 | 2.79 | 2.86 | 2.84 | 2.73 |
| Loans held for sale | 3.69 | 4.00 | 4.07 | 4.04 | 4.45 |
| Loans and leases: (4) |  |  |  |  |  |
| Commercial: |  |  |  |  |  |
| Commercial and industrial | 4.57 | 4.82 | 4.91 | 4.81 | 4.64 |
| Commercial real estate: |  |  |  |  |  |
| Construction | 5.50 | 5.59 | 5.58 | 5.47 | 5.31 |
| Commercial | 4.67 | 4.88 | 5.00 | 4.99 | 4.63 |
| Commercial real estate | 4.81 | 5.00 | 5.10 | 5.07 | 4.74 |
| Total commercial | 4.61 | 4.85 | 4.94 | 4.86 | 4.66 |
| Consumer: |  |  |  |  |  |
| Automobile | 4.09 | 4.02 | 3.95 | 3.88 | 3.75 |
| Home equity | 5.38 | 5.56 | 5.61 | 5.45 | 5.21 |
| Residential mortgage | 3.80 | 3.84 | 3.86 | 3.82 | 3.78 |
| RV and marine | 4.96 | 4.94 | 4.96 | 5.10 | 5.06 |
| Other consumer | 13.34 | 13.29 | 13.07 | 12.35 | 12.16 |
| Total consumer | 4.72 | 4.76 | 4.75 | 4.67 | 4.54 |
| Total loans and leases | 4.67 | 4.80 | 4.85 | 4.76 | 4.60 |
| Total earning assets | 4.21 | 4.35 | 4.40 | 4.32 | 4.16 |
| Liabilities |  |  |  |  |  |
| Interest-bearing deposits: |  |  |  |  |  |
| Demand deposits - interest-bearing | 0.57 | 0.58 | 0.56 | 0.48 | 0.45 |
| Money market deposits | 1.20 | 1.15 | 1.04 | 0.91 | 0.77 |
| Savings and other domestic deposits | 0.22 | 0.23 | 0.23 | 0.23 | 0.24 |
| Core certificates of deposit (5) | 2.17 | 2.15 | 2.11 | 2.00 | 1.82 |
| Other domestic deposits of \$250,000 or more | 1.85 | 1.92 | 1.82 | 1.67 | 1.40 |
| Brokered deposits and negotiable CDs | 2.21 | 2.39 | 2.38 | 2.22 | 1.98 |
| Total interest-bearing deposits | 0.98 | 0.97 | 0.94 | 0.84 | 0.73 |
| Short-term borrowings | 2.28 | 2.41 | 2.41 | 2.49 | 1.98 |
| Long-term debt | 3.59 | 3.91 | 3.98 | 3.82 | 3.78 |
| Total interest-bearing liabilities | 1.36 | 1.39 | 1.35 | 1.23 | 1.13 |
| Demand deposits - noninterest-bearing | - | - | - | - | - |
| Net interest rate spread | 2.85 | 2.96 | 3.05 | 3.09 | 3.03 |
| Impact of noninterest-bearing funds on margin | 0.35 | 0.35 | 0.34 | 0.32 | 0.29 |
| Net interest margin | 3.20\% | 3.31\% | 3.39\% | 3.41\% | 3.32\% |

Commercial Loan Derivative Impact
(Unaudited)

|  | Average Rates |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2019 | 2019 | 2019 | 2018 | 2018 |
| Fully-taxable equivalent basis (1) | Third | Second | First | Fourth | Third |
| Commercial loans (3)(4) | 4.70 \% | 4.88 \% | 4.95 \% | 4.86\% | 4.66\% |
| Impact of commercial loan derivatives | (0.09) | (0.03) | (0.01) | - | - |
| Total commercial - as reported | 4.61 \% | 4.85 \% | 4.94 \% | 4.86\% | 4.66\% |
| Average 1 Month LIBOR | 2.18 \% | 2.44 \% | 2.50 \% | 2.35\% | 2.11\% |

(1) Fully-taxable equivalent (FTE) yields are calculated assuming a $21 \%$ tax rate. See page 10 for the FTE adjustment.
(2) Deposits in Federal Reserve Bank were treated as non-earning assets prior to 4Q 2018.
(3) Yield/rates exclude the effects of hedge and risk management activities associated with the respective asset and liability categories.
(4) Includes nonaccrual
loans.
(5) Includes consumer certificates of deposit of $\$ 250,000$ or more.

## Huntington Bancshares Incorporated

Selected Quarterly Income Statement Data
(Unaudited)

| (dollar amounts in millions, except per share data, share count in thousands) | Three Months Ended |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 30, 2019 |  | June 30, 2019 |  | $\begin{gathered} \text { March 31, } \\ 2019 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2018 \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2018 \end{gathered}$ |  |
| Interest income | \$ | 1,052 | \$ | 1,068 | \$ | 1,070 | \$ | 1,056 | \$ | 1,007 |
| Interest expense |  | 253 |  | 256 |  | 248 |  | 223 |  | 205 |
| Net interest income |  | 799 |  | 812 |  | 822 |  | 833 |  | 802 |
| Provision for credit losses |  | 82 |  | 59 |  | 67 |  | 60 |  | 53 |
| Net interest income after provision for credit losses |  | 717 |  | 753 |  | 755 |  | 773 |  | 749 |
| Service charges on deposit accounts |  | 98 |  | 92 |  | 87 |  | 94 |  | 93 |
| Card and payment processing income |  | 64 |  | 63 |  | 56 |  | 58 |  | 57 |
| Trust and investment management services |  | 44 |  | 43 |  | 44 |  | 42 |  | 43 |
| Mortgage banking income |  | 54 |  | 34 |  | 21 |  | 23 |  | 31 |
| Capital markets fees |  | 36 |  | 34 |  | 22 |  | 34 |  | 26 |
| Insurance income |  | 20 |  | 23 |  | 21 |  | 21 |  | 19 |
| Bank owned life insurance income |  | 18 |  | 15 |  | 16 |  | 16 |  | 19 |
| Gain on sale of loans and leases |  | 13 |  | 13 |  | 13 |  | 16 |  | 16 |
| Securities gains (losses) |  | - |  | (2) |  | - |  | (19) |  | (2) |
| Other income |  | 42 |  | 59 |  | 39 |  | 44 |  | 40 |
| Total noninterest income |  | 389 |  | 374 |  | 319 |  | 329 |  | 342 |
| Personnel costs |  | 406 |  | 428 |  | 394 |  | 399 |  | 388 |
| Outside data processing and other services |  | 87 |  | 89 |  | 81 |  | 83 |  | 69 |
| Net occupancy |  | 38 |  | 38 |  | 42 |  | 70 |  | 38 |
| Equipment |  | 41 |  | 40 |  | 40 |  | 48 |  | 38 |
| Deposit and other insurance expense |  | 8 |  | 8 |  | 8 |  | 9 |  | 18 |
| Professional services |  | 16 |  | 12 |  | 12 |  | 17 |  | 17 |
| Marketing |  | 10 |  | 11 |  | 7 |  | 15 |  | 12 |
| Amortization of intangibles |  | 12 |  | 12 |  | 13 |  | 13 |  | 13 |
| Other expense |  | 49 |  | 62 |  | 56 |  | 57 |  | 58 |
| Total noninterest expense |  | 667 |  | 700 |  | 653 |  | 711 |  | 651 |
| Income before income taxes |  | 439 |  | 427 |  | 421 |  | 391 |  | 440 |
| Provision for income taxes |  | 67 |  | 63 |  | 63 |  | 57 |  | 62 |
| Net income |  | 372 |  | 364 |  | 358 |  | 334 |  | 378 |
| Dividends on preferred shares |  | 18 |  | 18 |  | 19 |  | 19 |  | 18 |
| Net income applicable to common shares | \$ | 354 | \$ | 346 | \$ | 339 | \$ | 315 | \$ | 360 |
|  |  |  |  |  |  |  |  |  |  |  |
| Average common shares - basic |  | 34,940 |  | 44,802 |  | 46,995 |  | 54,460 |  | 84,536 |
| Average common shares - diluted |  | 51,273 |  | 60,280 |  | 65,638 |  | 73,055 |  | 3,740 |
|  |  |  |  |  |  |  |  |  |  |  |
| Per common share |  |  |  |  |  |  |  |  |  |  |
| Net income - basic | \$ | 0.34 | \$ | 0.33 | \$ | 0.32 | \$ | 0.30 | \$ | 0.33 |
| Net income - diluted |  | 0.34 |  | 0.33 |  | 0.32 |  | 0.29 |  | 0.33 |
| Cash dividends declared |  | 0.15 |  | 0.14 |  | 0.14 |  | 0.14 |  | 0.14 |
|  |  |  |  |  |  |  |  |  |  |  |
| Revenue - fully-taxable equivalent (FTE) |  |  |  |  |  |  |  |  |  |  |
| Net interest income | \$ | 799 | \$ | 812 | \$ | 822 | \$ | 833 | \$ | 802 |
| FTE adjustment |  | 6 |  | 7 |  | 7 |  | 8 |  | 8 |
| Net interest income (1) |  | 805 |  | 819 |  | 829 |  | 841 |  | 810 |
| Noninterest income |  | 389 |  | 374 |  | 319 |  | 329 |  | 342 |
| Total revenue (1) | \$ | 1,194 | \$ | 1,193 | \$ | 1,148 | \$ | 1,170 | \$ | 1,152 |

(1) On a fully-taxable equivalent (FTE) basis assuming a $21 \%$ tax rate.

Huntington Bancshares Incorporated
Quarterly Mortgage Banking Noninterest Income
(Unaudited)

| (dollar amounts in millions) | Three Months Ended |  |  |  |  |  |  |  |  |  | Percent Changes vs. |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 30,$2019$ |  | June 30, 2019 |  | March 31, 2019 |  | December 31,$2018$ |  | September 30,$2018$ |  |  |  |
|  |  |  | 2Q19 | 3Q18 |  |  |  |  |  |  |  |  |
| Net origination and secondary marketing income | \$ | 42 |  |  | \$ | 30 | \$ | 17 | \$ | 16 | \$ | 24 | 40 \% | 75 \% |
| Net mortgage servicing income |  |  |  |  |  |  |  |  |  |  |  |  |
| Loan servicing income |  | 15 |  | 15 |  | 14 |  | 14 |  | 14 | - | 7 |
| Amortization of capitalized servicing |  | (13) |  | (10) |  | (9) |  | (8) |  | (9) | (30) | (44) |
| Operating income |  | 2 |  | 5 |  | 5 |  | 6 |  | 5 | (60) | (60) |
| MSR valuation adjustment (1) |  | (11) |  | (19) |  | (10) |  | - |  | - | 42 | (100) |
| Gains (losses) due to MSR hedging |  | 19 |  | 17 |  | 7 |  | (1) |  | - | 12 | 100 |
| Net MSR risk management |  | 8 |  | (2) |  | (3) |  | (1) |  | - | 500 | 100 |
| Total net mortgage servicing income | \$ | 10 | \$ | 3 | \$ | 2 | \$ | 5 | \$ | 5 | 233 \% | 100 \% |
| All other |  | 2 |  | 1 |  | 2 |  | 2 |  | 2 | 100 | - |
| Mortgage banking income | \$ | 54 | \$ | 34 | \$ | 21 | \$ | 23 | \$ | 31 | 59 \% | 74 \% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Mortgage origination volume | \$ | 2,097 | \$ | 1,922 | \$ | 1,235 | \$ | 1,538 | \$ | 1,818 | $9 \%$ | 15 \% |
| Mortgage origination volume for sale |  | 1,483 |  | 1,181 |  | 756 |  | 948 |  | 1,112 | 26 | 33 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Third party mortgage loans serviced (2) |  | 21,674 |  | 21,486 |  | 21,346 |  | 21,068 |  | 20,617 | 1 | 5 |
| Mortgage servicing rights (2) |  | 180 |  | 192 |  | 212 |  | 221 |  | 219 | (6) | (18) |
| MSR \% of investor servicing portfolio (2) |  | 0.83\% |  | 0.90\% |  | 0.99\% |  | 1.05\% |  | 1.06\% | (8)\% | (22)\% |

(1) The change in fair value for the period represents the MSR valuation adjustment, net of amortization of capitalized
servicing.
(2) At period end.

Huntington Bancshares Incorporated
Quarterly Credit Reserves Analysis
(Unaudited)

| (dollar amounts in millions) | Three Months Ended |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 30, 2019 |  | June 30, 2019 |  | $\begin{gathered} \text { March 31, } \\ 2019 \end{gathered}$ |  | December 31, 2018 |  | September 30, 2018 |  |
| Allowance for loan and lease losses, beginning of period | \$ | 774 | \$ | 764 | \$ | 772 | \$ | 761 | \$ | 741 |
| Loan and lease losses |  | (102) |  | (70) |  | (97) |  | (84) |  | (58) |
| Recoveries of loans previously charged off |  | 29 |  | 22 |  | 26 |  | 34 |  | 29 |
| Net loan and lease losses |  | (73) |  | (48) |  | (71) |  | (50) |  | (29) |
| Provision for loan and lease losses |  | 82 |  | 58 |  | 63 |  | 61 |  | 49 |
| Allowance for loan and lease losses, end of period |  | 783 |  | 774 |  | 764 |  | 772 |  | 761 |
| Allowance for unfunded loan commitments and letters of credit, beginning of period |  | 101 |  | 100 |  | 96 |  | 97 |  | 93 |
| Provision for (reduction in) unfunded loan commitments and letters of credit losses |  | - |  | 1 |  | 4 |  | (1) |  | 4 |
| Allowance for unfunded loan commitments and letters of credit, end of period |  | 101 |  | 101 |  | 100 |  | 96 |  | 97 |
| Total allowance for credit losses, end of period | \$ | 884 | \$ | 875 | \$ | 864 | \$ | 868 | \$ | 858 |
| Allowance for loan and lease losses (ALLL) as \% of: |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases |  | 1.05\% |  | 1.03\% |  | 1.02\% |  | 1.03\% |  | 1.04\% |
| Nonaccrual loans and leases (NALs) |  | 179 |  | 182 |  | 183 |  | 228 |  | 206 |
| Nonperforming assets (NPAs) |  | 163 |  | 168 |  | 166 |  | 200 |  | 189 |

Huntington Bancshares Incorporated
Quarterly Net Charge-Off Analysis

## (Unaudited)

| (dollar amounts in millions) | Three Months Ended |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 30,$2019$ |  | June 30, 2019 |  | March 31, <br> 2019 |  | $\begin{gathered} \text { December 31, } \\ 2018 \end{gathered}$ |  | $\begin{gathered} \text { September } 30, \\ 2018 \end{gathered}$ |  |
| Net charge-offs by loan and lease type: $\quad \square$ |  |  |  |  |  |  |  |  |  |  |
| Commercial: |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 40 | \$ | 21 | \$ | 31 | \$ | 13 | \$ | (1) |
| Commercial real estate: |  |  |  |  |  |  |  |  |  |  |
| Construction |  | (1) |  | (1) |  | - |  | - |  | - |
| Commercial |  | (1) |  | (2) |  | 2 |  | - |  | (3) |
| Commercial real estate |  | (2) |  | (3) |  | 2 |  | - |  | (3) |
| Total commercial |  | 38 |  | 18 |  | 33 |  | 13 |  | (4) |
| Consumer: |  |  |  |  |  |  |  |  |  |  |
| Automobile |  | 8 |  | 5 |  | 10 |  | 9 |  | 8 |
| Home equity |  | 2 |  | 2 |  | 3 |  | 2 |  | 1 |
| Residential mortgage |  | 1 |  | 1 |  | 3 |  | 2 |  | 2 |
| RV and marine |  | 2 |  | 2 |  | 3 |  | 2 |  | 2 |
| Other consumer |  | 22 |  | 20 |  | 19 |  | 22 |  | 20 |
| Total consumer |  | 35 |  | 30 |  | 38 |  | 37 |  | 33 |
| Total net charge-offs | \$ | 73 | \$ | 48 | \$ | 71 | \$ | 50 | \$ | 29 |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
|  | Three Months Ended |  |  |  |  |  |  |  |  |  |
|  |  | er 30, |  |  |  |  |  | er 31, |  | er 30, |
|  |  |  |  |  |  |  |  |  |  |  |
| Net charge-offs - annualized percentages: |  |  |  |  |  |  |  |  |  |  |
| Commercial: |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial |  | 0.52 \% |  | 0.27 \% |  | 0.41 \% |  | 0.17 \% |  | (0.01)\% |
| Commercial real estate: |  |  |  |  |  |  |  |  |  |  |
| Construction |  | (0.40) |  | (0.08) |  | (0.11) |  | (0.09) |  | (0.01) |
| Commercial |  | (0.09) |  | (0.12) |  | 0.12 |  | - |  | (0.18) |
| Commercial real estate |  | (0.14) |  | (0.12) |  | 0.08 |  | (0.01) |  | (0.15) |
| Total commercial |  | 0.40 |  | 0.20 |  | 0.35 |  | 0.14 |  | (0.04) |
| Consumer: |  |  |  |  |  |  |  |  |  |  |
| Automobile |  | 0.26 |  | 0.17 |  | 0.32 |  | 0.30 |  | 0.26 |
| Home equity |  | 0.11 |  | 0.07 |  | 0.12 |  | 0.05 |  | 0.06 |
| Residential mortgage |  | 0.03 |  | 0.05 |  | 0.10 |  | 0.10 |  | 0.07 |
| RV and marine |  | 0.23 |  | 0.25 |  | 0.39 |  | 0.31 |  | 0.25 |
| Other consumer |  | 7.07 |  | 6.02 |  | 6.29 |  | 6.66 |  | 6.32 |
| Total consumer |  | 0.38 |  | 0.31 |  | 0.41 |  | 0.40 |  | 0.36 |
| Net charge-offs as a \% of average loans |  | 0.39 \% |  | 0.25\% |  | 0.38 \% |  | 0.27\% |  | 0.16 \% |

Huntington Bancshares Incorporated
Quarterly Nonaccrual Loans and Leases (NALs) and Nonperforming Assets (NPAs) (Unaudited)

| (dollar amounts in millions) | September 30, 2019 |  | June 30, 2019 |  | $\begin{gathered} \text { March 31, } \\ 2019 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2018 \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2018 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Nonaccrual loans and leases (NALs): |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 291 | \$ | 281 | \$ | 271 | \$ | 188 | \$ | 211 |
| Commercial real estate |  | 12 |  | 17 |  | 9 |  | 15 |  | 19 |
| Automobile |  | 5 |  | 4 |  | 4 |  | 5 |  | 5 |
| Home equity |  | 60 |  | 60 |  | 64 |  | 62 |  | 67 |
| Residential mortgage |  | 69 |  | 62 |  | 68 |  | 69 |  | 67 |
| RV and marine |  | 1 |  | 1 |  | 1 |  | 1 |  | 1 |
| Other consumer |  | - |  | - |  | - |  | - |  | - |
| Total nonaccrual loans and leases |  | 438 |  | 425 |  | 417 |  | 340 |  | 370 |
| Other real estate, net: |  |  |  |  |  |  |  |  |  |  |
| Residential |  | 10 |  | 10 |  | 14 |  | 19 |  | 22 |
| Commercial |  | 2 |  | 4 |  | 4 |  | 4 |  | 5 |
| Total other real estate, net |  | 12 |  | 14 |  | 18 |  | 23 |  | 27 |
| Other NPAs (1) |  | 32 |  | 21 |  | 26 |  | 24 |  | 6 |
| Total nonperforming assets | \$ | 482 | \$ | 460 | \$ | 461 | \$ | 387 | \$ | 403 |
|  |  |  |  |  |  |  |  |  |  |  |
| Nonaccrual loans and leases as a \% of total loans and leases |  | 0.58\% |  | 0.57\% |  | 0.56\% |  | 0.45\% |  | 0.50\% |
| NPA ratio (2) |  | 0.64 |  | 0.61 |  | 0.61 |  | 0.52 |  | 0.55 |
| (NPA+90days)/(Loan+OREO) (3) |  | 0.86 |  | 0.82 |  | 0.81 |  | 0.74 |  | 0.76 |


(1) Other nonperforming assets include certain impaired securities and/or nonaccrual loans held-for-
sale.
(2) Nonperforming assets divided by the sum of loans and leases, net other real estate owned, and other NPAs.
(3) The sum of nonperforming assets and total accruing loans and leases past due 90 days or more divided by the sum of loans and leases and other real estate.

Huntington Bancshares Incorporated
Quarterly Accruing Past Due Loans and Leases and Accruing and Nonaccruing Troubled Debt Restructured Loans (Unaudited)


Huntington Bancshares Incorporated
Quarterly Capital Under Current Regulatory Standards (Basel III) and Other Capital Data
(Unaudited)

| (dollar amounts in millions) | September 30, <br> 2019 |  | June 30, 2019 |  | March 31, 2019 |  | $\begin{gathered} \text { December 31, } \\ 2018 \\ \hline \end{gathered}$ |  | September 30,$2018$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Common equity tier 1 risk-based capital ratio: (1) |  |  |  |  |  |  |  |  |  |  |
| Total shareholders' equity | \$ | 11,909 | \$ | 11,668 | \$ | 11,432 | \$ | 11,102 | \$ | 10,934 |
| Regulatory capital adjustments: |  |  |  |  |  |  |  |  |  |  |
| Shareholders' preferred equity |  | $(1,207)$ |  | $(1,207)$ |  | $(1,207)$ |  | $(1,207)$ |  | $(1,207)$ |
| Accumulated other comprehensive income offset |  | 175 |  | 273 |  | 455 |  | 609 |  | 790 |
| Goodwill and other intangibles, net of related taxes |  | $(2,162)$ |  | $(2,174)$ |  | $(2,187)$ |  | $(2,200)$ |  | $(2,226)$ |
| Deferred tax assets that arise from tax loss and credit carryforwards |  | (30) |  | (30) |  | (31) |  | (33) |  | (28) |
| Common equity tier 1 capital |  | 8,685 |  | 8,530 |  | 8,462 |  | 8,271 |  | 8,263 |
| Additional tier 1 capital |  |  |  |  |  |  |  |  |  |  |
| Shareholders' preferred equity |  | 1,207 |  | 1,207 |  | 1,207 |  | 1,207 |  | 1,207 |
| Other |  | 1 |  | - |  | 1 |  | - |  | - |
| Tier 1 capital |  | 9,893 |  | 9,737 |  | 9,670 |  | 9,478 |  | 9,470 |
| Long-term debt and other tier 2 qualifying instruments |  | 750 |  | 727 |  | 736 |  | 776 |  | 839 |
| Qualifying allowance for loan and lease losses |  | 884 |  | 875 |  | 864 |  | 868 |  | 858 |
| Tier 2 capital |  | 1,634 |  | 1,602 |  | 1,600 |  | 1,644 |  | 1,697 |
| Total risk-based capital | \$ | 11,527 | \$ | 11,339 | \$ | 11,270 | \$ | 11,122 | \$ | 11,167 |
| Risk-weighted assets (RWA)(1) | \$ | 86,719 | \$ | 86,332 | \$ | 85,966 | \$ | 85,687 | \$ | 83,580 |
| Common equity tier 1 risk-based capital ratio (1) |  | 10.02\% |  | 9.88\% |  | 9.84\% |  | 9.65\% |  | 9.89\% |
| Other regulatory capital data: |  |  |  |  |  |  |  |  |  |  |
| Tier 1 leverage ratio (1) |  | 9.34 |  | 9.24 |  | 9.16 |  | 9.10 |  | 9.14 |
| Tier 1 risk-based capital ratio (1) |  | 11.41 |  | 11.28 |  | 11.25 |  | 11.06 |  | 11.33 |
| Total risk-based capital ratio (1) |  | 13.29 |  | 13.13 |  | 13.11 |  | 12.98 |  | 13.36 |
| Non-regulatory capital data: |  |  |  |  |  |  |  |  |  |  |
| Tangible common equity / RWA ratio (1) |  | 9.83 |  | 9.58 |  | 9.34 |  | 8.97 |  | 8.97 |

[^0]
## Huntington Bancshares Incorporated

Quarterly Common Stock Summary, Non-Regulatory Capital, and Other Data (Unaudited)

## Quarterly common stock summary

|  | September 30, 2019 |  | June 30, 2019 |  | $\begin{gathered} \text { March 31, } \\ 2019 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2018 \end{gathered}$ |  | September 30, 2018 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Dividends, per share |  |  |  |  |  |  |  |  |  |  |
| Cash dividends declared per common share | \$ | 0.15 | \$ | 0.14 | \$ | 0.14 | \$ | 0.14 | \$ | 0.14 |
| Common shares outstanding (000) |  |  |  |  |  |  |  |  |  |  |
| Average - basic |  | 1,034,940 |  | 1,044,802 |  | 1,046,995 |  | 1,054,460 |  | 1,084,536 |
| Average - diluted |  | 1,051,273 |  | 1,060,280 |  | 1,065,638 |  | 1,073,055 |  | 1,103,740 |
| Ending |  | 1,032,755 |  | 1,037,841 |  | 1,046,440 |  | 1,046,767 |  | 1,061,529 |
| Tangible book value per common share (1) | \$ | 8.25 | \$ | 7.97 | \$ | 7.67 | \$ | 7.34 | \$ | 7.06 |
| Common share repurchases (000) |  |  |  |  |  |  |  |  |  |  |
| Number of shares repurchased |  | 5,213 |  | 11,344 |  | 1,833 |  | 14,967 |  | 43,670 |

## Non-regulatory capital

| (dollar amounts in millions) | $\begin{gathered} \text { September 30, } \\ 2019 \\ \hline \end{gathered}$ |  | June 30,$2019$ |  | $\begin{gathered} \text { March } 31, \\ 2019 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2018 \end{gathered}$ |  | September 30,$2018$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Calculation of tangible equity / asset ratio: |  |  |  |  |  |  |  |  |  |  |
| Total shareholders' equity | \$ | 11,909 | \$ | 11,668 | \$ | 11,432 | \$ | 11,102 | \$ | 10,934 |
| Less: goodwill |  | $(1,990)$ |  | $(1,990)$ |  | $(1,990)$ |  | $(1,989)$ |  | $(1,993)$ |
| Less: other intangible assets |  | (244) |  | (257) |  | (269) |  | (281) |  | (306) |
| Add: related deferred tax liability (1) |  | 51 |  | 54 |  | 56 |  | 59 |  | 64 |
| Total tangible equity |  | 9,726 |  | 9,475 |  | 9,229 |  | 8,891 |  | 8,699 |
| Less: preferred equity |  | $(1,203)$ |  | $(1,203)$ |  | $(1,203)$ |  | $(1,203)$ |  | $(1,203)$ |
| Total tangible common equity | \$ | 8,523 | \$ | 8,272 | \$ | 8,026 | \$ | 7,688 | \$ | 7,496 |
| Total assets | \$ | 108,735 | \$ | 108,247 | \$ | 108,203 | \$ | 108,781 | \$ | 105,652 |
| Less: goodwill |  | $(1,990)$ |  | $(1,990)$ |  | $(1,990)$ |  | $(1,989)$ |  | $(1,993)$ |
| Less: other intangible assets |  | (244) |  | (257) |  | (269) |  | (281) |  | (306) |
| Add: related deferred tax liability (1) |  | 51 |  | 54 |  | 56 |  | 59 |  | 64 |
| Total tangible assets | \$ | 106,552 | \$ | 106,054 | \$ | 106,000 | \$ | 106,570 | \$ | 103,417 |
| Tangible equity / tangible asset ratio |  | 9.13\% |  | 8.93\% |  | $8.71 \%$ |  | 8.34\% |  | 8.41\% |
| Tangible common equity / tangible asset ratio |  | 8.00 |  | 7.80 |  | 7.57 |  | 7.21 |  | 7.25 |
| Other data: |  |  |  |  |  |  |  |  |  |  |
| Number of employees (Average full-time equivalent) |  | 15,659 |  | 15,780 |  | 15,738 |  | 15,657 |  | 15,772 |
| Number of domestic full-service branches (2) |  | 868 |  | 868 |  | 898 |  | 954 |  | 970 |
| ATM Count |  | 1,442 |  | 1,687 |  | 1,727 |  | 1,774 |  | 1,860 |

(1) Other intangible assets are net of deferred tax liability, calculated at a $21 \% \operatorname{tax}$
rate.
(2) Includes Regional Banking and The Huntington Private Client Group offices.

## Huntington Bancshares Incorporated

Consolidated Year To Date Average Balance Sheets
(Unaudited)

|  |  | YTD Average Balances (1) |
| :--- | :--- | ---: | :--- |
|  |  |  |

(1) Amounts include the effects of hedge and risk management activities associated with the respective asset and liability categories.
(2) Deposits in Federal Reserve Bank were treated as non-earning assets prior to 4 Q
2018.
(3) Includes nonaccrual
loans.
(4) Includes consumer certificates of deposit of $\$ 250,000$ or
more.

Huntington Bancshares Incorporated
Consolidated Year To Date Net Interest Margin - Interest Income / Expense (1)(2)
(Unaudited)

| (dollar amounts in millions) | YTD Interest Income / Expense |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Nine Months Ended September 30, |  |  |  |
|  | 2019 |  | 2018 |  |
| Assets |  |  |  |  |
| Interest-bearing deposits in Federal Reserve Bank (3) | \$ | 9 | \$ | - |
| Interest-bearing deposits in banks |  | 2 |  | 1 |
| Securities: |  |  |  |  |
| Trading account securities |  | 2 |  | - |
| Available-for-sale securities: |  |  |  |  |
| Taxable |  | 222 |  | 210 |
| Tax-exempt |  | 81 |  | 89 |
| Total available-for-sale securities |  | 303 |  | 299 |
| Held-to-maturity securities - taxable |  | 164 |  | 159 |
| Other securities |  | 13 |  | 20 |
| Total securities |  | 482 |  | 478 |
| Loans held for sale |  | 23 |  | 19 |
| Loans and leases: |  |  |  |  |
| Commercial: |  |  |  |  |
| Commercial and industrial |  | 1,106 |  | 974 |
| Commercial real estate: |  |  |  |  |
| Construction |  | 49 |  | 44 |
| Commercial |  | 210 |  | 209 |
| Commercial real estate |  | 259 |  | 253 |
| Total commercial |  | 1,365 |  | 1,227 |
| Consumer: |  |  |  |  |
| Automobile |  | 369 |  | 334 |
| Home equity |  | 391 |  | 377 |
| Residential mortgage |  | 317 |  | 270 |
| RV and marine |  | 126 |  | 104 |
| Other consumer |  | 126 |  | 105 |
| Total consumer |  | 1,329 |  | 1,190 |
| Total loans and leases |  | 2,694 |  | 2,417 |
| Total earning assets | \$ | 3,210 | \$ | 2,915 |
| Liabilities |  |  |  |  |
| Interest-bearing deposits: |  |  |  |  |
| Demand deposits - interest-bearing | \$ | 84 | \$ | 53 |
| Money market deposits |  | 199 |  | 96 |
| Savings and other domestic deposits |  | 17 |  | 19 |
| Core certificates of deposit (4) |  | 94 |  | 43 |
| Other domestic deposits of \$250,000 or more |  | 4 |  | 2 |
| Brokered deposits and negotiable CDs |  | 51 |  | 46 |
| Total interest-bearing deposits |  | 449 |  | 259 |
| Short-term borrowings |  | 46 |  | 42 |
| Long-term debt |  | 262 |  | 236 |
| Total interest-bearing liabilities |  | 757 |  | 537 |
| Demand deposits - noninterest-bearing |  | - |  | - |
| Net interest income | \$ | 2,453 | \$ | 2,378 |

(1) Fully-taxable equivalent (FTE) income and expense calculated assuming a $21 \%$ tax rate. See page 21 for the FTE adjustment.
(2) Amounts include the effects of hedge and risk management activities associated with the respective asset and liability categories.
(3) Deposits in Federal Reserve Bank were treated as non-earning assets prior to 4Q 2018 and associated interest income was not material.
(4) Includes consumer certificates of deposit of $\$ 250,000$ or more.
(Unaudited)

| Fully-taxable equivalent basis (1) | YTD Average Rates (2) |  |
| :---: | :---: | :---: |
|  | Nine Months Ended September 30, |  |
|  | 2019 | 2018 |
| Assets |  |  |
| Interest-bearing deposits in Federal Reserve Bank (2) | 2.32\% | -\% |
| Interest-bearing deposits in banks | 2.10 | 1.95 |
| Securities: |  |  |
| Trading account securities | 2.10 | 0.21 |
| Available-for-sale securities: |  |  |
| Taxable | 2.74 | 2.58 |
| Tax-exempt | 3.66 | 3.35 |
| Total available-for-sale securities | 2.94 | 2.77 |
| Held-to-maturity securities - taxable | 2.52 | 2.43 |
| Other securities | 3.75 | 4.38 |
| Total securities | 2.79 | 2.69 |
| Loans held for sale | 3.90 | 4.19 |
| Loans and leases: (4) |  |  |
| Commercial: |  |  |
| Commercial and industrial | 4.77 | 4.48 |
| Commercial real estate: |  |  |
| Construction | 5.56 | 5.09 |
| Commercial | 4.85 | 4.49 |
| Commercial real estate | 4.97 | 4.58 |
| Total commercial | 4.80 | 4.50 |
| Consumer: |  |  |
| Automobile | 4.02 | 3.65 |
| Home equity | 5.51 | 5.07 |
| Residential mortgage | 3.83 | 3.71 |
| RV and marine | 4.95 | 5.09 |
| Other consumer | 13.29 | 11.91 |
| Total consumer | 4.74 | 4.44 |
| Total loans and leases | 4.77 | 4.47 |
| Total earning assets | 4.32\% | 4.05\% |
| Liabilities |  |  |
| Interest-bearing deposits: |  |  |
| Demand deposits - interest-bearing | 0.57\% | 0.37\% |
| Money market deposits | 1.13 | 0.61 |
| Savings and other domestic deposits | 0.23 | 0.22 |
| Core certificates of deposit (5) | 2.14 | 1.57 |
| Other domestic deposits of \$250,000 or more | 1.86 | 1.05 |
| Brokered deposits and negotiable CDs | 2.33 | 1.76 |
| Total interest-bearing deposits | 0.96 | 0.59 |
| Short-term borrowings | 2.37 | 1.67 |
| Long-term debt | 3.82 | 3.48 |
| Total interest-bearing liabilities | 1.36 | 1.01 |
| Demand deposits - noninterest-bearing | - | - |
| Net interest rate spread | 2.96 | 3.05 |
| Impact of noninterest-bearing funds on margin | 0.34 | 0.26 |
| Net interest margin | 3.30\% | $3.31 \%$ |

Commercial Loan Derivative Impact
(Unaudited)

| Fully-taxable equivalent basis (1) | YTD Average Rates |  |
| :---: | :---: | :---: |
|  | Nine Months Ended September 30, |  |
|  | 2019 | 2018 |
| Commercial loans (3)(4) | 4.84 \% | 4.50\% |
| Impact of commercial loan derivatives | (0.04) | - |
| Total commercial - as reported | 4.80 \% | 4.50\% |
| Average 1 Month LIBOR | 2.37 \% | 1.91 \% |
| (1) Fully-taxable equivalent (FTE) yields are calculated assuming a $21 \%$ tax rate. See page 21 for the FTE adjustment. |  |  |
| (2) Deposits in Federal Reserve Bank were treated as non-earning assets prior to 4Q 2018. |  |  |

(3) Yield/rates exclude the effects of hedge and risk management activities associated with the respective asset and liability categories.
(4) Includes the impact of nonaccrual
loans.
(5) Includes consumer certificates of deposit of $\$ 250,000$ or more.

Huntington Bancshares Incorporated
Selected Year To Date Income Statement Data
(Unaudited)

|  | Nine Months Ended September 30, |  |  |  | Change |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (dollar amounts in millions, except per share data, share count in thousands) | 2019 |  | 2018 |  | Amount |  | Percent |
| Interest income | \$ | 3,190 | \$ | 2,893 | \$ | 297 | 10 \% |
| Interest expense |  | 757 |  | 537 |  | 220 | 41 |
| Net interest income |  | 2,433 |  | 2,356 |  | 77 | 3 |
| Provision for credit losses |  | 208 |  | 175 |  | 33 | 19 |
| Net interest income after provision for credit losses |  | 2,225 |  | 2,181 |  | 44 | 2 |
| Service charges on deposit accounts |  | 277 |  | 270 |  | 7 | 3 |
| Card and payment processing income |  | 183 |  | 166 |  | 17 | 10 |
| Trust and investment management services |  | 131 |  | 129 |  | 2 | 2 |
| Mortgage banking income |  | 109 |  | 85 |  | 24 | 28 |
| Capital market fees |  | 92 |  | 74 |  | 18 | 24 |
| Insurance income |  | 64 |  | 61 |  | 3 | 5 |
| Bank owned life insurance income |  | 49 |  | 51 |  | (2) | (4) |
| Gain on sale of loans and leases |  | 39 |  | 39 |  | - | - |
| Securities gains (losses) |  | (2) |  | (2) |  | - | - |
| Other income |  | 140 |  | 119 |  | 21 | 18 |
| Total noninterest income |  | 1,082 |  | 992 |  | 90 | 9 |
| Personnel costs |  | 1,228 |  | 1,160 |  | 68 | 6 |
| Outside data processing and other services |  | 257 |  | 211 |  | 46 | 22 |
| Net occupancy |  | 118 |  | 114 |  | 4 | 4 |
| Equipment |  | 121 |  | 116 |  | 5 | 4 |
| Deposit and other insurance expense |  | 24 |  | 54 |  | (30) | (56) |
| Professional services |  | 40 |  | 43 |  | (3) | (7) |
| Marketing |  | 28 |  | 38 |  | (10) | (26) |
| Amortization of intangibles |  | 37 |  | 40 |  | (3) | (8) |
| Other expense |  | 167 |  | 160 |  | 7 | 4 |
| Total noninterest expense |  | 2,020 |  | 1,936 |  | 84 | 4 |
| Income before income taxes |  | 1,287 |  | 1,237 |  | 50 | 4 |
| Provision for income taxes |  | 193 |  | 178 |  | 15 | 8 |
| Net income |  | 1,094 |  | 1,059 |  | 35 | 3 |
| Dividends on preferred shares |  | 55 |  | 51 |  | 4 | 8 |
| Net income applicable to common shares | \$ | 1,039 | \$ | 1,008 | \$ | 31 | 3 \% |
| Average common shares - basic |  | 42,246 |  | 0,570 |  | (48) | (4) |
| Average common shares - diluted |  | 59,064 |  | 16,978 |  | (58) | (5) |
| Per common share |  |  |  |  |  |  |  |
| Net income - basic | \$ | 1.00 | \$ | 0.92 | \$ | 0.08 | 9 \% |
| Net income - diluted |  | 0.98 |  | 0.90 |  | 0.08 | 9 |
| Cash dividends declared |  | 0.43 |  | 0.36 |  | 0.07 | 19 |
| Revenue - fully taxable equivalent (FTE) |  |  |  |  |  |  |  |
| Net interest income | \$ | 2,433 | \$ | 2,356 | \$ | 77 | 3 \% |
| FTE adjustment (1) |  | 20 |  | 22 |  | (2) | (9) |
| Net interest income |  | 2,453 |  | 2,378 |  | 75 | 3 |
| Noninterest income |  | 1,082 |  | 992 |  | 90 | 9 |
| Total revenue (1) | \$ | 3,535 | \$ | 3,370 | \$ | 165 | $5 \%$ |

[^1]Huntington Bancshares Incorporated
Year To Date Mortgage Banking Noninterest Income
(Unaudited)

| (dollar amounts in millions) | Nine Months Ended September 30, |  |  |  | Change |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2019 |  | 2018 |  | Amount |  | Percent |
| Net origination and secondary marketing income | \$ | 89 | \$ | 63 |  | 26 | 41 \% |
| Net mortgage servicing income |  |  |  |  |  |  |  |
| Loan servicing income |  | 44 |  | 42 |  | 2 | 5 |
| Amortization of capitalized servicing |  | (32) |  | (25) |  | (7) | (28) |
| Operating income |  | 12 |  | 17 |  | (5) | (29) |
| MSR valuation adjustment (1) |  | (40) |  | 7 |  | (47) | (671) |
| Gains (losses) due to MSR hedging |  | 43 |  | (7) |  | 50 | 714 |
| Net MSR risk management |  | 3 |  | - |  | 3 | - |
| Total net mortgage servicing income | \$ | 15 | \$ | 17 | \$ | (2) | (12)\% |
| All other |  | 5 |  | 5 |  | - | - |
| Mortgage banking income | \$ | 109 | \$ | 85 | \$ | 24 | 28 \% |
|  |  |  |  |  |  |  |  |
| Mortgage origination volume | \$ | 5,254 | \$ | 5,458 | \$ | (204) | (4)\% |
| Mortgage origination volume for sale |  | 3,420 |  | 3,113 |  | 307 | 10 |
|  |  |  |  |  |  |  |  |
| Third party mortgage loans serviced (2) |  | 21,674 |  | 20,617 |  | 1,057 | 5 |
| Mortgage servicing rights (2) |  | 180 |  | 219 |  | (39) | (18) |
| MSR \% of investor servicing portfolio |  | 0.83 \% |  | 1.06\% |  | (0.23)\% | (22)\% |

(1) The change in fair value for the period represents the MSR valuation adjustment, net of amortization of capitalized servicing.
(2) At period
end.

Huntington Bancshares Incorporated
Year To Date Credit Reserves Analysis
(Unaudited)

| (dollar amounts in millions) | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2019 |  | 2018 |  |
| Allowance for loan and lease losses, beginning of period | \$ | 772 | \$ | 691 |
| Loan and lease losses |  | (269) |  | (184) |
| Recoveries of loans previously charged off |  | 77 |  | 89 |
| Net loan and lease losses |  | (192) |  | (95) |
| Provision for loan and lease losses |  | 203 |  | 165 |
| Allowance for loan and lease losses, end of period |  | 783 |  | 761 |
| Allowance for unfunded loan commitments and letters of credit, beginning of period | \$ | 96 | \$ | 87 |
| Provision for (reduction in) unfunded loan commitments and letters of credit losses |  | 5 |  | 10 |
| Allowance for unfunded loan commitments and letters of credit, end of period |  | 101 |  | 97 |
| Total allowance for credit losses | \$ | 884 | \$ | 858 |
| Allowance for loan and lease losses (ALLL) as \% of: |  |  |  |  |
| Total loans and leases |  | 1.05\% |  | 1.04 \% |
| Nonaccrual loans and leases (NALs) |  | 179 |  | 206 |
| Nonperforming assets (NPAs) |  | 163 |  | 189 |

Huntington Bancshares Incorporated
Year To Date Net Charge-Off Analysis

## (Unaudited)

| (dollar amounts in millions) | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2019 |  | 2018 |  |
| Net charge-offs by loan and lease type: |  |  |  |  |
| Commercial: |  |  |  |  |
| Commercial and industrial | \$ | 92 | \$ | 19 |
| Commercial real estate: |  |  |  |  |
| Construction |  | (2) |  | (1) |
| Commercial |  | (1) |  | (17) |
| Commercial real estate |  | (3) |  | (18) |
| Total commercial |  | 89 |  | 1 |
| Consumer: |  |  |  |  |
| Automobile |  | 23 |  | 25 |
| Home equity |  | 7 |  | 4 |
| Residential mortgage |  | 5 |  | 4 |
| RV and marine |  | 7 |  | 7 |
| Other consumer |  | 61 |  | 54 |
| Total consumer |  | 103 |  | 94 |
| Total net charge-offs ${ }^{\text {a }}$ |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  | Nine Months Ended September 30, |  |  |  |
|  | 2019 |  | 2018 |  |
| Net charge-offs - annualized percentages: |  |  |  |  |
| Commercial: |  |  |  |  |
| Commercial and industrial |  | 0.40 \% |  | 0.09 \% |
| Commercial real estate: |  |  |  |  |
| Construction |  | (0.19) |  | (0.14) |
| Commercial |  | (0.03) |  | (0.34) |
| Commercial real estate |  | (0.06) |  | (0.31) |
| Total commercial |  | 0.32 |  | 0.01 |
| Consumer: |  |  |  |  |
| Automobile |  | 0.25 |  | 0.27 |
| Home equity |  | 0.10 |  | 0.06 |
| Residential mortgage |  | 0.06 |  | 0.05 |
| RV and marine |  | 0.29 |  | 0.33 |
| Other consumer |  | 6.41 |  | 6.12 |
| Total consumer |  | 0.37 |  | 0.35 |
| Net charge-offs as a \% of average loans |  | 0.34 \% |  | 0.18 \% |

Huntington Bancshares Incorporated
Year To Date Nonaccrual Loans and Leases (NALs) and Nonperforming Assets (NPAs)
(Unaudited)


| (dollar amounts in millions) | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2019 |  | 2018 |  |
| Nonperforming assets, beginning of period | \$ | 387 | \$ | 389 |
| New nonperforming assets |  | 500 |  | 368 |
| Returns to accruing status |  | (73) |  | (72) |
| Loan and lease losses |  | (146) |  | (82) |
| Payments |  | (125) |  | (179) |
| Sales and held-for-sale transfers |  | (61) |  | (21) |
| Nonperforming assets, end of period (2) | \$ | 482 | \$ | 403 |

(1) Other nonperforming assets include certain impaired securities and/or nonaccrual loans held-forsale.
(2) Nonperforming assets divided by the sum of loans and leases, net other real estate owned, and other NPAs.
(3) Nonaccruing troubled debt restructured loans are included in the total nonperforming assets balance.

Huntington Bancshares Incorporated
Year To Date Accruing Past Due Loans and Leases and Accruing and Nonaccruing Troubled Debt Restructured Loans
(Unaudited)

| (dollar amounts in millions) | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2019 |  | 2018 |  |
| Accruing loans and leases past due 90+ days: |  |  |  |  |
| Commercial and industrial | \$ | 9 | \$ | 9 |
| Commercial real estate |  | - |  | - |
| Automobile |  | 8 |  | 7 |
| Home equity |  | 13 |  | 15 |
| Residential mortgage (excluding loans guaranteed by the U.S. Government) |  | 23 |  | 28 |
| RV and marine |  | 1 |  | 1 |
| Other consumer |  | 7 |  | 6 |
| Total, excl. loans guaranteed by the U.S. Government |  | 61 |  | 66 |
| Add: loans guaranteed by U.S. Government |  | 102 |  | 88 |
| Total accruing loans and leases past due 90 days or more, including loans guaranteed by the U.S. Government | \$ | 163 | \$ | 154 |
| Ratios: |  |  |  |  |
| Excluding loans guaranteed by the U.S. Government, as a percent of total loans and leases |  | 0.08\% |  | 0.09 \% |
| Guaranteed by U.S. Government, as a percent of total loans and leases |  | 0.14 |  | 0.12 |
| Including loans guaranteed by the U.S. Government, as a percent of total loans and leases |  | 0.22 |  | 0.21 |
| Accruing troubled debt restructured loans: |  |  |  |  |
| Commercial and industrial | \$ | 225 | \$ | 308 |
| Commercial real estate |  | 40 |  | 60 |
| Automobile |  | 39 |  | 34 |
| Home equity |  | 233 |  | 257 |
| Residential mortgage |  | 221 |  | 219 |
| RV and marine |  | 3 |  | 2 |
| Other consumer |  | 10 |  | 10 |
| Total accruing troubled debt restructured loans | \$ | 771 | \$ | 890 |
| Nonaccruing troubled debt restructured loans: |  |  |  |  |
| Commercial and industrial | \$ | 84 | \$ | 100 |
| Commercial real estate |  | 6 |  | 8 |
| Automobile |  | 3 |  | 3 |
| Home equity |  | 26 |  | 28 |
| Residential mortgage |  | 44 |  | 46 |
| RV and marine |  | 1 |  | 1 |
| Other consumer |  | - |  | - |
| Total nonaccruing troubled debt restructured loans | \$ | 164 | \$ | 186 |


[^0]:    (1) September 30, 2019, figures are
    estimated.

[^1]:    (1) On a fully-taxable equivalent (FTE) basis assuming a $21 \%$ tax rate.

