UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 OR 15(d) of The Securities Exchange Act of 1934 Date of Report (Date of earliest event reported) October 24, 2019



Huntington Bancshares Incorporated

(Exact name of registrant as specified in its charter)

Maryland
(State or other jurisdiction of
incorporation or organization)

1-34073 (Commission File Number) 31-0724920 (I.R.S. Employer Identification No.)

Registrant's address: 41 South High Street, Columbus, Ohio 43287

Registrant's telephone number, including area code: (614) 480-2265

Not Applicable

(Former name or former address, if changed since last report.)

appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see struction A.2. below):
Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
Securities registered pursuant to Section 12(b) of the Act:

Title of class	Trading Symbol(s)	Name of exchange on which registered
5.875% Series C Non-Cumulative, perpetual preferred stock	HBANN	NASDAQ
6.250% Series D Non-Cumulative, perpetual preferred stock	HBANO	NASDAQ
Common Stock—Par Value \$0.01 per Share	HBAN	NASDAQ

Indicate by check mark whether the registrant i	s an emerging growth company as defir	ned in Rule 405 of the Securities A	Act of 1933 (§230.405) or Rule 12b-2 of the
Securities Exchange Act of 1934 (§24012b-2).			

securities Exchange Act of 1934 (§24012b-2).		
	Emerging growth company	
f an emerging growth company, indicate by check mark if the registrant has elected not to use the extended trinancial accounting standards provided pursuant to Section 13(a) of the Exchange Act. □	ansition period for complying with any new	or revised

Item 2.02. Results of Operations and Financial Condition

On October 24, 2019, Huntington Bancshares Incorporated ("Huntington") issued a news release announcing its earnings for the quarter ended eptember 30, 2019. Also on October 24, 2019, Huntington made a Quarterly Financial Supplement available in the Investor Relations section of Huntington's website. Copies of Huntington's news release and quarterly financial supplement are attached hereto as Exhibit 99.1 and Exhibit 99.2, respectively, and are incorporated by reference in this Item 2.02.

Huntington's senior management will host an earnings conference call on October 24, 2019, at 9:00 a.m. (Eastern Daylight Time). The call may be accessed via a live Internet webcast at the Investor Relations section of Huntington's website, www.huntington.com, or through a dial-in telephone number at (877) 407-8029; Conference ID 13694410. Slides will be available in the Investor Relations section of Huntington's website about an hour prior to the call. A replay of the webcast will be archived in the Investor Relations section of Huntington's website. A telephone replay will be available approximately two hours after the completion of the call through November 1, 2019 at (877) 660-6853 or (201) 612-7415 conference ID 13694410.

The information contained or incorporated by reference in this Current Report on Form 8-K contains certain forward-looking statements, including certain plans, expectations, goals, projections, and statements, which are subject to numerous assumptions, risks, and uncertainties. Forward-looking statements may be identified by words such as expect, anticipate, believe, intend, estimate, plan, target, goal, or similar expressions, or future or conditional verbs such as will, may, might, should, would, could, or similar variations.

While there is no assurance that any list of risks and uncertainties or risk factors is complete, below are certain factors which could cause actual results to differ materially from those contained or implied in the forward-looking statements: changes in general economic, political, or industry conditions; uncertainty in U.S. fiscal and monetary policy, including the interest rate policies of the Federal Reserve Board; volatility and disruptions in global capital and credit markets; movements in interest rates; reform of LIBOR; competitive pressures on product pricing and services; success, impact, and timing of our business strategies, including market acceptance of any new products or services implementing our "Fair Play" banking philosophy; the nature, extent, timing, and results of governmental actions, examinations, reviews, reforms, regulations, and interpretations, including those related to the Dodd-Frank Wall Street Reform and Consumer Protection Act and the Basel III regulatory capital reforms, as well as those involving the OCC, Federal Reserve, FDIC, and CFPB; and other factors that may affect our future results. Additional factors that could cause results to differ materially from those described above can be found in our 2018 Annual Report on Form 10-K, as well as our subsequent Securities and Exchange Commission ("SEC") fillings, which are on file with the SEC and available in the "Investor Relations" section of our website, http://www.huntington.com, under the heading "Publications and Filings."

All forward-looking statements speak only as of the date they are made and are based on information available at that time. We do not assume any obligation to update forward-looking statements to reflect circumstances or events that occur after the date the forward-looking statements were made or to reflect the occurrence of unanticipated events except as required by federal securities laws. As forward-looking statements involve significant risks and uncertainties, caution should be exercised against placing undue reliance on such statements.

The information contained or incorporated by reference in Item 2.02 of this Form 8-K shall be treated as "furnished" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.

Item 9.01. Financial Statements and Exhibits.

The exhibits referenced below shall be treated as "furnished" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.

(d) Exhibits.

Exhibit 99.1 – News release of Huntington Bancshares Incorporated, dated October 24, 2019.

Exhibit 99.2 – Quarterly Financial Supplement, September 2019.

EXHIBIT INDEX

Exhibit No.	Description
Exhibit 99.1	
	News release of Huntington Bancshares Incorporated, dated October 24, 2019
Exhibit 99.2	
	Quarterly Financial Supplement, September 2019
Exhibit 104	
	Cover Page Interactive Data File - the cover page XBRL tags are embedded within the Inline XBRL document.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

HUNTINGTON BANCSHARES INCORPORATED

Date: October 24, 2019 By: /s/ Howell D. McCullough III

Howell D. McCullough III Chief Financial Officer



FOR IMMEDIATE RELEASE October 24, 2019

Analysts: Mark Muth (mark.muth@huntington.com), 614.480.4720

Media: Matt Samson (matt.b.samson@huntington.com), 312.263.0203

HUNTINGTON BANCSHARES INCORPORATED REPORTS 2019 THIRD QUARTER EARNINGS OF \$0.34 PER COMMON SHARE

Results Include 3% Year-Over-Year Increase in Earnings Per Common Share and 17% Year-Over-Year Increase in Tangible Book Value Per Common Share

COLUMBUS, Ohio – Huntington Bancshares Incorporated (Nasdaq: HBAN; www.huntington.com) reported net income for the 2019 third quarter of \$372 million, a decrease of 2% from the year-ago quarter. Earnings per common share (EPS) for the 2019 third quarter were \$0.34, up 3% from the year-ago quarter. Tangible book value per common share as of 2019 third quarter-end was \$8.25, a 17% year-over-year increase. Return on average assets was 1.37%, return on average common equity was 13.4%, and return on average tangible common equity was 17.3%.

"Our solid third quarter results reflect continued momentum across our businesses despite a challenging operating environment," said Steve Steinour, chairman, president, and CEO. "We are pleased with 4% revenue growth, especially the growth in noninterest income. With the prevailing outlook for additional interest rate cuts, we remain committed to disciplined expense management and have taken actions to reduce our expense growth. We remain on track to deliver full-year positive operating leverage in 2019, and we are currently projecting positive operating leverage again in 2020."

"Consumer confidence remains at a high level, and consumers continue to perform well. We experienced strong origination activity in our home lending and auto finance businesses, while maintaining our underwriting discipline. Consistent with recent economic data pointing toward slowing growth, compounded by uncertainty related to trade and tariffs, we have seen a shift in tone from some of our manufacturing customers, which has impacted certain of their investments and expansions. While our commercial loan pipeline remains consistent with a year ago, providing us near-term confidence, we have a more measured outlook for commercial loan growth over the medium term."

"As we have stated the past few quarters, we do not foresee a recession in the near term. Our core earnings power, strong capital, aggregate moderate-to-low risk appetite, and long-term strategic alignment position us to withstand economic headwinds should they emerge," Steinour said.

2019 Third Quarter Highlights compared with 2018 Third Quarter:

- Fully-taxable equivalent total revenue increased \$42 million, or 4%
- Fully-taxable equivalent net interest income decreased \$5 million, or 1%
- Net interest margin decreased 12 basis points to 3.20%.

- Noninterest income increased \$47 million, or 14%, driven by a \$23 million, or 74%, increase in mortgage banking income.
- Noninterest expense increased \$16 million, or 2%
- Efficiency ratio of 54.7%, down from 55.3%.
- Average loans and leases increased \$2.3 billion, or 3%, year-over-year, including a \$1.5 billion, or 4%, increase in commercial loans and a \$0.8 billion, or 2%, increase in consumer loans.
- Average core deposits increased \$1.7 billion, or 2%, year-overyear
- Net charge-offs equated to 0.39% of average loans and leases, up from 0.16%.
- Nonperforming asset ratio of 0.64%, up from 0.55%
- · Common Equity Tier 1 (CET1) risk-based capital ratio of 10.02%, up from 9.89% and consistent with our 9% to 10% operating guideline.
- Tangible common equity (TCE) ratio of 8.00%, up from 7.25%.
- Tangible book value per common share increased \$1.19, or 17%, to \$8.25.
- Repurchased \$68 million of common stock (5.2 million shares at an average price of \$13.02 per share).

Table 1 - Earnings Performance Summary

		2019		2018					
	 Third	Second		First		Fourth		Third	
(in millions, except per share data)	Quarter	Quarter		Quarter		Quarter		Quarter	
Net Income	\$ 372	\$ 364	\$	358	\$	334	\$	378	
Diluted earnings per common share	0.34	0.33		0.32		0.29		0.33	
Return on average assets	1.37%	1.36%		1.35%		1.25%		1.42%	
Return on average common equity	13.4	13.5		13.8		12.9		14.3	
Return on average tangible common equity	17.3	17.7		18.3		17.3		19.0	
Net interest margin	3.20	3.31		3.39		3.41		3.32	
Efficiency ratio	54.7	57.6		55.8		58.7		55.3	
Tangible book value per common share	\$ 8.25	\$ 7.97	\$	7.67	\$	7.34	\$	7.06	
Cash dividends declared per common share	0.15	0.14		0.14		0.14		0.14	
Average diluted shares outstanding	1,051	1,060		1,066		1,073		1,104	
Average earning assets	\$ 99,692	\$ 99,188	\$	99,212	\$	97,752	\$	96,753	
Average loans and leases	75,096	74,932		74,775		73,822		72,751	
Average core deposits	79,335	78,723		79,033		79,078		77,680	
Tangible common equity / tangible assets ratio	8.00%	7.80%		7.57%		7.21%		7.25%	
Common equity Tier 1 risk-based capital ratio	10.02	9.88		9.84		9.65		9.89	
NCOs as a % of average loans and leases	0.39%	0.25%		0.38%		0.27%		0.16%	
NAL ratio	0.58	0.57		0.56		0.45		0.50	
ALLL as a % of total loans and leases	1.05	1.03		1.02		1.03		1.04	

Net Interest Income, Net Interest Margin, and Average Balance Sheet

Table 2 – Net Interest Income and Net Interest Margin Performance Summary – Year-over-Year Net Interest Margin Compression Outpaced Increase in Average Earning Assets

				2019				20	18			
		Third	Second		First		Fourth		Third		Change	(%)
(\$ in millions)	C	Quarter		Quarter		Quarter		Quarter		Quarter	LQ	YOY
Net interest income	\$	799	\$	812	\$	822	\$	833	\$	802	(2)%	- %
FTE adjustment		6		7		7		8		8	(14)	(25)
Net interest income - FTE		805		819		829		841		810	(2)	(1)
Noninterest income		389		374		319		329		342	4	14
Total revenue - FTE	\$	1,194	\$	1,193	\$	1,148	\$	1,170	\$	1,152	<u> </u>	4 %

					_	Change	e (bp)
Yield / Cost						LQ	YOY
Total earning assets	4.21%	4.35%	4.40%	4.32%	4.16%	(14)	5
Total loans and leases	4.67	4.80	4.85	4.76	4.60	(13)	7
Total securities	2.74	2.79	2.86	2.84	2.73	(5)	1
Total interest-bearing liabilities	1.36	1.39	1.35	1.23	1.13	(3)	23
Total interest-bearing deposits	0.98	0.97	0.94	0.84	0.73	1	25
Net interest rate spread	2.85	2.96	3.05	3.09	3.03	(11)	(18)
Impact of noninterest-bearing funds on margin	0.35	0.35	0.34	0.32	0.29	_	6
Net interest margin	3.20%	3.31%	3.39%	3.41%	3.32%	(11)	(12)

See Pages 7-9 of Quarterly Financial Supplement for additional detail.

Fully-taxable equivalent (FTE) net interest income for the 2019 third quarter decreased \$5 million, or 1%, from the 2018 third quarter. This reflected a 12 basis point decrease in the FTE net interest margin (NIM) to 3.20%, partially offset by the benefit from a \$2.9 billion, or 3%, increase in average earning assets. The NIM compression reflected a 23 basis point increase in average interest-bearing liability costs, partially offset by a 5 basis point year-over-year increase in average earning asset yields and a 6 basis point increase in the benefit from noninterest-bearing funds. The increase in average interest-bearing liability costs primarily reflects higher interest-bearing deposit costs (up 25 basis points). The increase in earning asset yields was driven by higher consumer loan yields (up 18 basis points) as securities yields were relatively flat (up 1 basis point) and commercial loan yields decreased modestly (down 5 basis points). Embedded within these yields and costs, FTE net interest income during the 2019 third quarter included \$11 million, or approximately 4 basis points, of purchase accounting impact compared to \$17 million, or approximately 7 basis points, in the year-ago quarter.

Compared to the 2019 second quarter, FTE net interest income decreased \$13 million, or 2%, reflecting the NIM compression of 11 basis points, partially offset by a 1% increase in average earning assets. The NIM compression reflected a 14 basis point decrease in average earning asset yields, partially offset by a 3 basis point decrease in average interest-bearing liability costs. The decrease in earning asset yields was primarily driven by the impact of lower LIBOR rates in the quarter on commercial loan yields. The decrease in average interest-bearing liability costs primarily reflects lower short-term borrowings costs. The purchase accounting impact on the NIM was approximately 4 basis points in the 2019 third quarter, down 1 basis point from the prior quarter.

Table 3 - Average Earning Assets - C&I and Residential Mortgage Loan Growth Drive Year-over-year Earning Asset Growth

				2019				20	18			
	Т	hird	Second		First		Fourth		Third		Change	⊖ (%)
(\$ in billions)		ıarter	r Quarter			Quarter		Quarter		Quarter	LQ	YOY
Commercial and industrial	\$	30.6	\$	30.6	\$	30.5	\$	29.6	\$	28.9	0 %	6 %
Commercial real estate		6.9		6.9		6.9		6.9		7.2	0	(3)
Total commercial		37.6		37.5		37.4		36.5		36.0	0	4
Automobile		12.2		12.2		12.4		12.4		12.4	0	(2)
Home equity		9.4		9.5		9.6		9.8		9.9	(1)	(5)
Residential mortgage		11.2		11.0		10.8		10.6		10.2	2	10
RV and marine		3.5		3.4		3.3		3.2		3.0	3	17
Other consumer		1.3		1.3		1.3		1.3		1.2	0	2
Total consumer		37.5		37.4		37.4		37.3		36.7	0	2
Total loans and leases		75.1		74.9		74.8		73.8		72.8	0	3
Total securities		23.1		22.9		23.1		22.7		23.2	1	(1)
Held-for-sale and other earning assets		1.5		1.4		1.3		1.3		0.8	11	86
Total earning assets	\$	99.7	\$	99.2	\$	99.2	\$	97.8	\$	96.8	1 %	3 %

See Page 7 of Quarterly Financial Supplement for additional detail.

Average earning assets for the 2019 third quarter increased \$2.9 billion, or 3%, from the year-ago quarter, primarily reflecting a \$2.3 billion, or 3%, increase in average loans and leases. Average commercial and industrial (C&I) loans increased \$1.8 billion, or 6%, reflecting growth in corporate banking, dealer floorplan, and asset finance. Average residential mortgage loans increased \$1.0 billion, or 10%, driven by the successful expansion of our home lending business within our existing markets and the lower rate environment. Average RV and marine loans increased \$0.5 billion, or 17%, reflecting market share increases across our markets, while maintaining our commitment to super prime originations. Held-for-sale and other earning assets increased \$0.7 billion, or 86%, primarily due to the inclusion of deposits in Federal Reserve Bank balances. These balances were treated as non-earning assets prior to the fourth quarter 2018. Partially offsetting these increases, average home equity loans and lines of credit decreased \$0.5 billion, or 5%, reflecting a shift in consumer preferences.

Compared to the 2019 second quarter, average earning assets increased \$0.5 billion, or 1%, from the prior quarter. Average total consumer loans were relatively unchanged, as modest increases in residential mortgage and RV and marine loans were largely offset by a decline in home equity loans.

On June 14, 2019, Huntington completed the sale of the Wisconsin retail branches, which included \$117 million of loans held-for-sale.

Table 4 - Average Liabilities - Money Market Drives Continued Year-over-Year Growth in Core Deposits

			2019				20)18				
		Third		Second		First		Fourth		Third	Change (%)	
(\$ in billions)	(Quarter	Quarter		Quarter		Quarter		Quarter		LQ	YOY
Demand deposits - noninterest-bearing	\$	19.9	\$	19.8	\$	19.9	\$	20.4	\$	20.2	1 %	(2)%
Demand deposits - interest-bearing		19.8		19.7		19.8		19.9		19.6	1	1
Total demand deposits		39.7		39.5		39.7		40.3		39.8	1	0
Money market deposits		24.3		23.3		22.9		22.6		21.5	4	13
Savings and other domestic deposits		9.7		10.1		10.3		10.5		11.4	(4)	(15)
Core certificates of deposit		5.7		5.9		6.1		5.7		4.9	(3)	15
Total core deposits		79.3		78.7		79.0		79.1		77.7	1	2
Other domestic deposits of \$250,000 or more		0.3		0.3		0.3		0.3		0.3	2	11
Brokered deposits and negotiable CDs		2.6		2.7		3.4		3.5		3.5	(3)	(26)
Total deposits	\$	82.2	\$	81.7	\$	82.7	\$	82.9	\$	81.5	1 %	1 %
Short-term borrowings	\$	2.3	\$	3.2	\$	2.3	\$	1.0	\$	1.7	(26)%	35 %
Long-term debt		9.5		8.9		9.0		8.9		8.9	7	7
Total debt	\$	11.8	\$	12.1	\$	11.3	\$	9.9	\$	10.6	(2)%	11 %
	===											
Total interest-bearing liabilities	\$	74.2	\$	74.0	\$	74.1	\$	72.4	\$	71.9	0 %	3 %

See Page 7 of Quarterly Financial Supplement for additional detail.

Average total interest-bearing liabilities for the 2019 third quarter increased \$2.3 billion, or 3%, from the year-ago quarter. Average total deposits increased \$0.8 billion, or 1%, while average total core deposits increased \$1.7 billion, or 2%. Average money market deposits increased \$2.7 billion, or 13%, reflecting growth driven by promotional pricing over the past six quarters and a continued shift in consumer product mix. Average core certificates of deposit increased \$0.8 billion, or 15%, reflecting the consumer deposit growth initiatives in the third quarter of 2018. Savings and other domestic deposits decreased \$1.8 billion, or 15%, primarily reflecting a continued shift in consumer product mix. Average short-term borrowings and long-term debt increased \$0.6 billion, or 35%, and \$0.6 billion, or 7%, respectively, as a result of earning asset growth. Partially offsetting these increases, average brokered deposits and negotiable CDs decreased \$0.9 billion, or 26%, reflecting a shift to lower cost funding sources.

Compared to the 2019 second quarter, average total interest-bearing liabilities increased \$0.2 billion, or less than 1%. Average total deposits increased \$0.5 billion, or 1%, as the \$1.0 billion, or 4%, increase in money market accounts more than offset the \$0.4 billion, or 4%, decrease in savings deposits, primarily reflecting promotional money market pricing and a continued shift in consumer product mix. Reflecting changes in the wholesale funding mix, average long-term debt increased \$0.6 billion, or 7%, due to the \$0.8 billion senior note issuance in August, while average short-term borrowings decreased \$0.8 billion, or 26%.

On June 14, 2019, Huntington completed the sale of the Wisconsin retail branches, which included \$725 million of deposits.

Noninterest Income

Table 5 - Noninterest Income - Mortgage Banking and Capital Markets Fuel Growth in Noninterest Income

				2019				20	18			
	Т	hird	Second		First			Fourth		Third	Chang	e (%)
(\$ in millions)	Qı	uarter		Quarter		Quarter		Quarter		Quarter	LQ	YOY
Service charges on deposit accounts	\$	98	\$	92	\$	87	\$	94	\$	93	7 %	5 %
Card and payment processing income		64		63		56		58		57	2	12
Trust and investment management services		44		43		44		42		43	2	2
Mortgage banking income		54		34		21		23		31	59	74
Capital markets fees		36		34		22		34		26	6	38
Insurance income		20		23		21		21		19	(13)	5
Bank owned life insurance income		18		15		16		16		19	20	(5)
Gain on sale of loans and leases		13		13		13		16		16	0	(19)
Securities gains (losses)		_		(2)		_		(19)		(2)	NM	NM
Other income		42		59		39		44		40	(29)	5
Total noninterest income	\$	389	\$	374	\$	319	\$	329	\$	342	4 %	14 %

See Pages 10-11 of Quarterly Financial Supplement for additional detail.

Total noninterest income for the 2019 third quarter increased \$47 million, or 14%, from the year-ago quarter. Mortgage banking income increased \$23 million, or 74%, primarily reflecting higher overall salable spreads and \$8 million of income from net mortgage servicing rights (MSR) risk management. Capital markets fees increased \$10 million, or 38%, driven by increased underwriting activity associated with the Hutchinson, Shockey, Erley & Co. acquisition. Card and payment processing income increased \$7 million, or 12%, and service charges on deposit accounts increased \$5 million, or 5%, both primarily reflecting increased account activity.

Compared to the 2019 second quarter, total noninterest income increased \$15 million, or 4%. Mortgage banking income increased \$20 million, or 59%, primarily reflecting higher overall salable spreads and a \$10 million increase in net MSR risk management. Service charges on deposit accounts increased \$6 million, or 7%, primarily reflecting seasonality. Partially offsetting these increases, other income decreased \$17 million, or 29%, primarily reflecting the \$15 million gain on the sale of the Wisconsin retail branches and a \$5 million mark-to-market adjustment on economic hedges in the 2019 second quarter, whereas the 2019 third quarter included a \$6 million increase in mezzanine gains.

Noninterest Expense

Table 6 - Noninterest Expense - Continued Investment in Digital and Mobile Technology

			2019		20	018			
	-	Third	Second	First	Fourth		Third	Change	(%)
(\$ in millions)	Q	uarter	Quarter	Quarter	Quarter		Quarter	LQ	YOY
Personnel costs	\$	406	\$ 428	\$ 394	\$ 399	\$	388	(5)%	5 %
Outside data processing and other services		87	89	81	83		69	(2)	26
Net occupancy		38	38	42	70		38	0	_
Equipment		41	40	40	48		38	3	8
Deposit and other insurance expense		8	8	8	9		18	0	(56)
Professional services		16	12	12	17		17	33	(6)
Marketing		10	11	7	15		12	(9)	(17)
Amortization of intangibles		12	12	13	13		13	0	(8)
Other expense		49	62	56	57		58	(21)	(16)
Total noninterest expense	\$	667	\$ 700	\$ 653	\$ 711	\$	651	(5)%	2 %
(in thousands)									
Average full-time equivalent employees		15.7	15.8	15.7	15.7		15.8	(1)%	(1)%

See Page 10 of Quarterly Financial Supplement for additional detail.

Total noninterest expense for the 2019 third quarter increased \$16 million, or 2%, from the year-ago quarter. Personnel costs increased \$18 million, or 5%, primarily reflecting a shift toward colleagues supporting our core strategies and the implementation of annual merit increases in the 2019 second quarter. Outside data processing and other services increased \$18 million, or 26%, primarily driven by higher technology investment costs. Deposit and other insurance expense decreased \$10 million, or 56%, due to the discontinuation of the FDIC surcharge in the 2018 fourth quarter. Other expense decreased \$9 million, or 16%, primarily as a result of operational losses in the third quarter 2018 and reduced OREO and other credit-related expense.

Total noninterest expense decreased \$33 million, or 5%, from the 2019 second quarter. Personnel costs decreased \$22 million, or 5%, primarily reflecting the timing of equity compensation expense in the second quarter and lower benefits expense. Other expense decreased \$13 million, or 21%, primarily as a result of a \$5 million Columbus Foundation donation and other discretionary spend in the 2019 second quarter.

Table 7 - Credit Quality Metrics - NCOs Near Low End of Average Through-the-Cycle Target Range

			2019		20	018	
(\$ in millions)	September 30,		June 30,	March 31,	December 31,		September 30,
Total nonaccrual loans and leases	\$ 438	\$	425	\$ 417	\$ 340	\$	370
Total other real estate	12		14	18	23		27
Other NPAs (1)	32		21	 26	24		6
Total nonperforming assets	482		460	461	387		403
Accruing loans and leases past due 90+ days	163		152	147	170		154
NPAs + accruing loans and leases past due 90+ days	\$ 645	\$	612	\$ 608	\$ 557	\$	557
NAL ratio (2)	0.58	%	0.57 %	 0.56%	0.45%		0.50%
NPA ratio (3)	0.64		0.61	0.61	0.52		0.55
(NPAs+90 days)/(Loans+OREO)	0.86		0.82	0.81	0.74		0.76
Provision for credit losses	\$ 82	\$	59	\$ 67	\$ 60	\$	53
Net charge-offs	73		48	71	50		29
Net charge-offs / Average total loans	0.39	%	0.25 %	0.38%	0.27 %		0.16 %
Allowance for loans and lease losses (ALLL)	\$ 783	\$	774	\$ 764	\$ 772	\$	761
Allowance for unfunded loan commitments and letters of credit	101		101	100	96		97
Allowance for credit losses (ACL)	\$ 884	\$	875	\$ 864	\$ 868	\$	858
ALLL as a % of:				 			
Total loans and leases	1.05	%	1.03%	1.02%	1.03%		1.04 %
NALs	179		182	183	228		206
NPAs	163		168	166	200		189

- (1) Other nonperforming assets include certain impaired securities and/or nonaccrual loans held-for-
- (2) Total NALs as a % of total loans and leases.
- (3) Total NPAs as a % of sum of loans and leases, other real estate owned, and other NPAs.

See Pages 12-15 of Quarterly Financial Supplement for additional detail.

Overall asset quality performance remained consistent with prior periods although there was some volatility in the commercial portfolio. The consumer portfolio metrics continue to reflect our focus on high quality borrowers. The commercial portfolios showed higher net charge-offs (NCOs) in the third quarter primarily associated with two energy credits. The overall commercial portfolio has generally performed consistently, with some quarter-to-quarter volatility as a result of the absolute low level of problem loans.

Nonperforming assets (NPAs) increased to \$482 million, or 0.64% of total loans and leases and OREO, from \$403 million, or 0.55%, a year ago. Nonaccrual loans and leases increased \$68 million, or 18%, to \$438 million, or 0.58% of total loans and leases. The year-over-year increase was centered in the C&I portfolio and was partially offset by a decrease in the commercial real estate and home equity portfolios. OREO balances decreased \$15 million, or 56%, primarily reflecting a continued reduction in residential properties. On a year-over-year basis, there was an increase in Other NPAs associated with the securities portfolio as well as one energy credit, which was partially charged off and moved to held-for-sale this quarter. On a linked quarter basis, NALs increased \$13 million, or 3%, while NPAs increased \$22 million, or 5%.

The provision for credit losses increased \$29 million year-over-year to \$82 million in the 2019 third quarter. Net charge-offs increased \$44 million to \$73 million. The increase was centered in two specific energy credit relationships, which made up nearly three-fourths of the total commercial net charge-offs. Consumer charge-offs have remained consistent with expectations over the past year. NCOs represented an annualized 0.39% of average loans and leases in the current quarter, up from 0.25% in the prior quarter and up from 0.16% in the year-ago quarter. We remain confident in the long-term performance of our credit portfolios

The allowance for loan and lease losses as a percentage of total loans and leases increased to 1.05% compared to 1.04% a year ago, while the ALLL as a percentage of period-end total NALs decreased to 179% from 206% over the same period. The increase in the ALLL was primarily a result of loan growth and portfolio management activity. We believe the levels of the ALLL and ACL are appropriate given the low level of problem loans and the current composition of the overall loan and lease portfolio.

Capital

Table 8 - Capital Ratios - Building Capital Ratios in Preparation for CECL Implementation

				2019				20)18	
(\$ in billions)	Septe	mber 30,	J	une 30,	March	31,	De	cember 31,	S	September 30,
Tangible common equity / tangible assets ratio		8.00%		7.80%		7.57%		7.21%		7.25%
Common equity tier 1 risk-based capital ratio (1)		10.02%		9.88%		9.84%		9.65%		9.89%
Regulatory Tier 1 risk-based capital ratio (1)		11.41%		11.28%		11.25%		11.06%		11.33%
Regulatory Total risk-based capital ratio (1)		13.29%		13.13%		13.11%		12.98%		13.36%
Total risk-weighted assets (1)	\$	86.7	\$	86.3	\$	86.0	\$	85.7	\$	83.6

⁽¹⁾ September 30, 2019 figures are estimated. Amounts are presented on a Basel III standardized approach basis for calculating risk-weighted

See Pages 16-17 of Quarterly Financial Supplement for additional detail.

The tangible common equity to tangible assets ratio was 8.00% at September 30, 2019, up 75 basis points from a year ago. Common Equity Tier 1 (CET1) risk-based capital ratio was 10.02%, up from 9.89% a year ago. The regulatory Tier 1 risk-based capital ratio was 11.41% compared to 11.33% at September 30, 2018. All capital ratios were impacted by the repurchase of \$445 million of common stock (33.3 million shares at an average price of \$13.63 per share) over the last four quarters, including \$68 million repurchased during the 2019 third quarter.

Income Taxes

The provision for income taxes was \$67 million in the 2019 third quarter compared to \$62 million in the 2018 third quarter. The effective tax rates for the 2019 third quarter and 2018 third quarter were 15.4% and 14.1%, respectively. The 2019 third quarter and 2018 third quarter included \$1 million and \$3 million, respectively, of tax benefits related to stock-based compensation.

At September 30, 2019, we had a net federal deferred tax liability of \$213 million and a net state deferred tax asset of \$34 million.

Expectations - 2019

Full-year 2019 net interest income is expected to increase approximately 1% versus 2018, while full-year noninterest income is expected to increase approximately 9% to 12%. Full-year noninterest expense is expected to increase approximately 2% to 2.5%.

Average loans and leases are expected to increase approximately 4% on an annual basis. Average total deposits are expected to increase approximately 3% on an annual basis.

Asset quality metrics are expected to remain better than our average through-the-cycle target ranges, with some moderate quarterly volatility.

The effective tax rate for the 2019 fourth quarter is expected to be in the range of 15.5% to 16.5%.

Conference Call / Webcast Information

Huntington's senior management will host an earnings conference call on October 24, 2019, at 9:00 a.m. (Eastern Daylight Time). The call may be accessed via a live Internet webcast at the Investor Relations section of Huntington's website, www.huntington.com, or through a dial-in telephone number at (877) 407-8029; Conference ID #13694410. Slides will be available in the Investor Relations section of Huntington's website about an hour prior to the call. A replay of the webcast will be archived in the Investor Relations section of Huntington's website. A telephone replay will be available approximately two hours after the completion of the call through November 1, 2019 at (877) 660-6853 or (201) 612-7415; conference ID #13694410.

Please see the 2019 Third Quarter Quarterly Financial Supplement for additional detailed financial performance metrics. This document can be found on the Investor Relations section of Huntington's website, http://www.huntington.com.

About Huntington

Huntington Bancshares Incorporated is a regional bank holding company headquartered in Columbus, Ohio, with \$109 billion of assets and a network of 868 full-service branches, including 12 Private Client Group offices, and 1,442 ATMs across seven Midwestern states. Founded in 1866, The Huntington National Bank and its affiliates provide consumer, small business, commercial, treasury management, wealth management, brokerage, trust, and insurance services. Huntington also provides vehicle finance, equipment finance, national settlement, and capital market services that extend beyond its core states. Visit huntington.com for more information.

Caution regarding Forward-Looking Statements

This communication contains certain forward-looking statements, including, but not limited to, certain plans, expectations, goals, projections, and statements, which are not historical facts and are subject to numerous assumptions, risks, and uncertainties. Statements that do not describe historical or current facts, including statements about beliefs and expectations, are forward-looking statements. Forward-looking statements may be identified by words such as expect, anticipate, believe, intend, estimate, plan, target, goal, or similar expressions, or future or conditional verbs such as will, may, might, should, would, could, or similar variations. The forward-looking statements are intended to be subject to the safe harbor provided by Section 27A of the Securities Act of 1933, Section 21E of the Securities Exchange Act of 1934, and the Private Securities Litigation Reform Act of 1995.

While there is no assurance that any list of risks and uncertainties or risk factors is complete, below are certain factors which could cause actual results to differ materially from those contained or implied in the forward-looking statements: changes in general economic, political, or industry conditions; uncertainty in U.S. fiscal and monetary policy, including the interest rate policies of the Federal Reserve Board; volatility and disruptions in global capital and credit markets; movements in interest rates; reform of LIBOR; competitive pressures on product pricing and services; success, impact, and timing of our business strategies, including market acceptance of any new products or services implementing our "Fair Play" banking philosophy; the nature, extent, timing, and results of governmental actions, examinations, reviews, reforms, regulations, and interpretations, including those related to the Dodd-Frank Wall Street Reform and Consumer Protection Act and the Basel III regulatory capital reforms, as well as those involving the OCC, Federal Reserve, FDIC, and CFPB; and other factors that may affect our future results. Additional factors that could cause results to differ materially from those described above can be found in our 2018 Annual Report on Form 10-K, as well as our subsequent Securities and Exchange Commission ("SEC") filings, which are on file with the SEC and available in the "Investor Relations" section of our website, https://www.huntington.com, under the heading "Publications and Filings."

All forward-looking statements speak only as of the date they are made and are based on information available at that time. We do not assume any obligation to update forward-looking statements to reflect circumstances or events that occur after the date the forward-looking statements were made or to reflect the occurrence of unanticipated events except as required by federal securities laws. As forward-looking statements involve significant risks and uncertainties, caution should be exercised against placing undue reliance on such statements.

Basis of Presentation

Use of Non-GAAP Financial Measures

This document contains GAAP financial measures and non-GAAP financial measures where management believes it to be helpful in understanding Huntington's results of operations or financial position. Where non-GAAP financial measures are used, the comparable GAAP financial measure, as well as the reconciliation to the comparable GAAP financial measure, can be found in this document, conference call slides, or the Form 8-K related to this document, all of which can be found in the Investor Relations section of Huntington's website, http://www.huntington.com.

Annualized Data

Certain returns, yields, performance ratios, or quarterly growth rates are presented on an "annualized" basis. This is done for analytical and decision-making purposes to better discern underlying performance trends when compared to full-year or year-over-year amounts. For example, loan and deposit growth rates, as well as net charge-off percentages, are most often expressed in terms of an annual rate like 8%. As such, a 2% growth rate for a quarter would represent an annualized 8% growth rate.

Fully-Taxable Equivalent Interest Income and Net Interest Margin

Income from tax-exempt earning assets is increased by an amount equivalent to the taxes that would have been paid if this income had been taxable at statutory rates. This adjustment puts all earning assets, most notably tax-exempt municipal securities and certain lease assets, on a common basis that facilitates comparison of results to results of competitors.

Earnings per Share Equivalent Data

Significant income or expense items may be expressed on a per common share basis. This is done for analytical and decision-making purposes to better discern underlying trends in total corporate earnings per share performance excluding the impact of such items. Investors may also find this information helpful in their evaluation of our financial performance against published earnings per share mean estimate amounts, which typically exclude the impact of Significant Items. Earnings per share equivalents are usually calculated by applying an effective tax rate to a pre-tax amount to derive an after-tax amount, which is divided by the average shares outstanding during the respective reporting period. Occasionally, when the item involves special tax treatment, the after-tax amount is disclosed separately, with this then being the amount used to calculate the earnings per share equivalent.

Rounding

Please note that columns of data in this document may not add due to rounding.

Significant Items

From time to time, revenue, expenses, or taxes are impacted by items judged by management to be outside of ordinary banking activities and/or by items that, while they may be associated with ordinary banking activities, are so unusually large that their outsized impact is believed by management at that time to be infrequent or short term in nature. We refer to such items as "Significant Items". Most often, these Significant Items result from factors originating outside the company – e.g., regulatory actions/assessments, windfall gains, changes in accounting principles, one-time tax assessments/refunds, and litigation actions. In other cases they may result from management decisions associated with significant corporate actions out of the ordinary course of business – e.g., merger/restructuring charges, recapitalization actions, and goodwill impairment.

Even though certain revenue and expense items are naturally subject to more volatility than others due to changes in market and economic environment conditions, as a general rule volatility alone does not define a Significant Item. For example, changes in the provision for credit losses, gains/losses from investment activities, and asset valuation write-downs reflect ordinary banking activities and are, therefore, typically excluded from consideration as a Significant Item.

Management believes the disclosure of "Significant Items", when appropriate, aids analysts/investors in better understanding corporate performance and trends so that they can ascertain which of such items, if any, they may wish to include/exclude from their analysis of the company's performance - i.e., within the context of determining how that performance differed from their expectations, as well as how, if at all, to adjust their estimates of future performance accordingly. To this end, management has adopted a practice of listing "Significant Items" in our external disclosure documents (e.g., earnings press releases, quarterly performance discussions, investor presentations, and Forms 10-Q and 10-K).

"Significant Items" for any particular period are not intended to be a complete list of items that may materially impact current or future period performance. A number of items could materially impact these periods, including those which may be described from time to time in Huntington's filings with the Securities and Exchange Commission.

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HUNTINGTON BANCSHARES INCORPORATED Quarterly Financial Supplement September 30, 2019

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Notes:

The preparation of financial statement data in conformity with accounting principles generally accepted in the United States (GAAP) requires management to make estimates and assumptions that affect amounts reported. Actual results could differ from those estimates. Certain prior period amounts have been reclassified to conform to the current period's presentation.

Fully-Taxable Equivalent Basis

Interest income, yields, and ratios on a FTE basis are considered non-GAAP financial measures. Management believes net interest income on a FTE basis provides a more accurate picture of the interest margin for comparison purposes. The FTE basis also allows management to assess the comparability of revenue arising from both taxable and tax-exempt sources. The FTE basis assumes a federal statutory tax rate of 21 percent.

Non-Regulatory Capital Ratios

In addition to capital ratios defined by banking regulators, the Company considers various other measures when evaluating capital utilization and adequacy, including:

- Tangible common equity to tangible assets,
- Tangible common equity to risk-weighted assets using Basel III definition.

These non-regulatory capital ratios are viewed by management as useful additional methods of reflecting the level of capital available to withstand unexpected market conditions. Additionally, presentation of these ratios allows readers to compare the Company's capitalization to other financial services companies. These ratios differ from capital ratios defined by banking regulators principally in that the numerator excludes preferred securities, the nature and extent of which varies among different financial services companies. These ratios are not defined in GAAP or federal banking regulations. As a result, these non-regulatory capital ratios disclosed by the Company may be considered non-GAAP financial measures.

Because there are no standardized definitions for these non-regulatory capital ratios, the Company's calculation methods may differ from those used by other financial services companies. Also, there may be limits in the usefulness of these measures to investors. As a result, the Company encourages readers to consider the consolidated financial statements and other financial information contained in the related press release in their entirety, and not to rely on any single financial measure.

		eptember 30,		June 30,	•	September 30,	Percent Changes vs.		
(dollar amounts in millions, except per share data, share count in thousands)		2019		2019		2018	2Q19	3Q18	
Net interest income (2)	\$	805	\$	819	\$	810	(2)%	(1)%	
FTE adjustment	Þ	(6)	Ф	(7)	Ф	(8)	14	25	
Net interest income		799	_	812		802	(2)	23	
Provision for credit losses		82		59		53	39	55	
Noninterest income		389		374		342	4	14	
Noninterest expense		667		700		651	(5)	2	
Income before income taxes		439		427		440	3		
Provision for income taxes		67		63		62	6	8	
Net income		372		364		378	2	(2)	
Dividends on preferred shares		18		18		18		_	
Net income applicable to common shares	\$	354	\$	346	\$	360	2 %	(2)%	
The state of the s	Ψ	331	Ψ	310	Ψ		2 70	(2)/0	
Net income per common share - diluted	\$	0.34	\$	0.33	\$	0.33	3 %	3 %	
Cash dividends declared per common share	Þ		Ф		Ф	0.14	7		
Tangible book value per common share at end of period		0.15 8.25		0.14 7.97		7.06	4	7 17	
Number of common shares repurchased									
Average common shares - basic		5,213 1,034,940		11,344 1,044,802		43,670	(54)	(88)	
Average common shares - diluted		1,034,940		1,044,802		1,084,536 1,103,740	(1)	(5)	
Ending common shares outstanding				1,000,280			(1)	(5)	
Return on average assets		1,032,755 1.37 %		1,037,841		1,061,529 1.42 %	<u> </u>	(3)	
Return on average common shareholders' equity		13.4		13.5		14.3			
Return on average tangible common shareholders' equity (1)		17.3		17.7		19.0			
Net interest margin (2)		3.20		3.31		3.32			
Efficiency ratio (3)		54.7		57.6		55.3			
Effective tax rate		15.4		14.6		14.1			
Average total assets	\$	108,166	\$	107,479	\$	105,355	1	3	
Average earning assets	Ψ	99,692	Ψ	99,188	Ψ	96,753	1	3	
Average loans and leases		75,096		74,932		72,751		3	
Average loans and leases - linked quarter annualized growth rate		0.9 %		0.8 %		4.8%		5	
Average total deposits	\$	82,249	\$	81,718	\$	81,498	1	1	
Average core deposits (4)	Ψ	79,335	Ψ	78,723	Ψ	77,680	1	2	
Average core deposits - linked quarter annualized growth rate		3.1 %		(1.6)%		12.2 %	1	2	
Average shareholders' equity		11,714		11,475		11,156	2	5	
Average common total shareholders' equity		10,510		10,272		9,953	2	6	
Average tangible common shareholders' equity		8,323		8,075		7,713	3	8	
Total assets at end of period		108,735		108,247		105,652		3	
Total shareholders' equity at end of period		11,909		11,668		10,934	2	9	
NCOs as a % of average loans and leases		0.39 %		0.25 %		0.16%			
NAL ratio		0.58		0.23 70		0.50			
NPA ratio (5)		0.64		0.61		0.55			
Allowance for loan and lease losses (ALLL) as a % of total loans and									
leases at the end of period		1.05		1.03		1.04			
Common equity tier 1 risk-based capital ratio (6)		10.02		9.88		9.89			
Tangible common equity / tangible asset ratio (7) See Notes to the Year to Date and Quarterly Key Statistics		8.00		7.80		7.25			

See Notes to the Year to Date and Quarterly Key Statistics.

		Nine Months End	ded Sep	otember 30,	Chang	ge
(dollar amounts in millions, except per share data, share count in thousands)	-	2019		2018	 Amount	Percent
Net interest income (2)	\$	2,453	\$	2,378	\$ 75	3 %
FTE adjustment		(20)		(22)	2	9
Net interest income		2,433		2,356	 77	3
Provision for credit losses		208		175	33	19
Noninterest income		1,082		992	90	9
Noninterest expense		2,020		1,936	84	4
Income before income taxes		1,287		1,237	 50	4
Provision for income taxes		193		178	15	8
Net Income		1,094		1,059	 35	3
Dividends on preferred shares		55		51	4	8
Net income applicable to common shares	\$	1,039	\$	1,008	\$ 31	3 %
Net income per common share - diluted	\$	0.98	\$	0.90	\$ 0.08	9 %
Cash dividends declared per common share		0.43		0.36	0.07	19
Average common shares - basic		1,042,246		1,090,570	(48,324)	(4)
Average common shares - diluted		1,059,064		1,116,978	(57,914)	(5)
Return on average assets		1.36%		1.35 %		
Return on average common shareholders' equity		13.6		13.5		
Return on average tangible common shareholders' equity (1)		17.7		18.0		
Net interest margin (2)		3.30		3.31		
Efficiency ratio (3)		56.0		56.2		
Effective tax rate		15.0		14.4		
Average total assets	\$	107,721	\$	104,680	\$ 3,041	3
Average earning assets		99,366		96,182	3,184	3
Average loans and leases		74,936		71,716	3,220	4
Average total deposits		82,244		79,261	2,983	4
Average core deposits (4)		79,031		75,501	3,530	5
Average shareholders' equity		11,450		11,116	334	3
Average common total shareholders' equity		10,247		9,959	288	3
Average tangible common shareholders' equity		8,050		7,710	340	4
NCOs as a % of average loans and leases		0.34%		0.18 %		
NAL ratio		0.58		0.50		
NPA ratio (5)		0.64		0.55		
See Notes to the Year to Date and Quarterly Key Statistics						

See Notes to the Year to Date and Quarterly Key Statistics.

Key Statistics Footnotes

- (1) Net income applicable to common shares excluding expense for amortization of intangibles for the period divided by average tangible common shareholders' equity. Average tangible common shareholders' equity equals average total common shareholders' equity less average intangible assets and goodwill. Expense for amortization of intangibles and average intangible assets are net of deferred tax liability, and calculated assuming a 21% tax rate.
- (2) On a fully-taxable equivalent (FTE) basis assuming a 21% tax
- (3) Noninterest expense less amortization of intangibles divided by the sum of FTE net interest income and noninterest income excluding securities gains (losses).
- (4) Includes noninterest-bearing and interest-bearing demand deposits, money market deposits, savings and other domestic deposits, and core certificates of deposit.
- NPAs include other real estate owned.
- (6) September 30, 2019, figures are estimated.
- (7) Tangible common equity (total common equity less goodwill and other intangible assets) divided by tangible assets (total assets less goodwill and other intangible assets). Other intangible assets are net of deferred tax liability, calculated at a 21% tax rate.

(dollar amounts in millions)	September 30, 2019		December 31, 2018	Percent Changes
Assets	(Unaudited)			
Cash and due from banks	\$ 1,018	\$	1,108	(8)%
Interest-bearing deposits in Federal Reserve Bank	618	Ψ	1,564	(60)
Interest-bearing deposits in banks	122		53	130
Trading account securities	118		105	12
Available-for-sale securities	14,286		13,780	4
Held-to-maturity securities	8,430		8,565	(2)
Other securities	455		565	(19)
Loans held for sale	1,064		804	32
Loans and leases (1)	74,892		74,900	_
Allowance for loan and lease losses	(783)	(772)	(1)
Net loans and leases	74,109		74,128	_
Bank owned life insurance	2,532		2,507	1
Premises and equipment	775		790	(2)
Goodwill	1,990		1,989	_
Service rights and other intangible assets	455		535	(15)
Other assets	2,763		2,288	21
Fotal assets	\$ 108,735	\$	108,781	- %
			<u> </u>	
Liabilities and shareholders' equity				
Liabilities				
Deposits (2)	\$ 82,395	\$	84,774	(3)%
Short-term borrowings	2,173		2,017	8
Long-term debt	9,874		8,625	14
Other liabilities	2,384		2,263	5
Total liabilities	96,826		97,679	(1)
				()
Shareholders' equity				
Preferred stock	1,203		1,203	_
Common stock	10		11	(9)
Capital surplus	8,980		9,181	(2)
Less treasury shares, at cost	(55)	(45)	(22)
Accumulated other comprehensive loss	(175		(609)	71
Retained earnings (deficit)	1,946		1,361	43
Total shareholders' equity	11,909		11,102	7
Total liabilities and shareholders' equity	\$ 108,735	\$	108,781	— %
Common shares authorized (par value of \$0.01)	1,500,000,000		1,500,000,000	
Common shares outstanding	1,032,755,207		1,046,767,252	
Freasury shares outstanding	4,548,310		3,817,385	
Preferred stock, authorized shares	6,617,808		6,617,808	
Preferred shares outstanding	740,500		740,500	
See page 5 for detail of loans and leases. See page 6 for detail of deposits.	740,500		. 10,500	

(dollar amounts in millions)		September 2019	30,	June 30, 2019	,		March 3	Ι,		December 2018	31,	September 2018	30,
Ending Balances by Type:	_	2017		2017		_	2017			2010		2010	
Total loans													
Commercial:													
Commercial and industrial	\$	30,394	41%	\$ 30,608	41%	\$	30,972	41%	\$	30,605	41%	\$ 29,196	40%
Commercial real estate:													
Construction		1,157	2	1,146	1		1,152	2		1,185	2	1,111	2
Commercial		5,698	8	5,742	8		5,643	8		5,657	8	5,962	8
Commercial real estate		6,855	10	6,888	9		6,795	10		6,842	10	7,073	10
Total commercial		37,249	51	37,496	50		37,767	51		37,447	51	36,269	50
Consumer:													
Automobile		12,292	15	12,173	16		12,272	16		12,429	16	12,375	17
Home equity		9,300	12	9,419	12		9,551	13		9,722	13	9,850	13
Residential mortgage		11,247	15	11,182	15		10,885	14		10,728	14	10,459	14
RV and marine		3,553	5	3,492	5		3,344	4		3,254	4	3,152	4
Other consumer		1,251	2	1,271	2		1,260	2		1,320	2	1,265	2
Total consumer		37,643	49	37,537	50		37,312	49		37,453	49	37,101	50
Total loans and leases	\$	74,892	100%	\$ 75,033	100%	\$	75,079	100%	\$	74,900	100%	\$ 73,370	100%
(dollar amounts in millions)		September 2019	30,	June 30, 2019			March 31 2019	••		December	31,	September 2018	30,
Ending Balances by Business Segment:													
Consumer and Business Banking	\$	21,963	30%	\$ 22,128	30%	\$	22,175	29%	\$	22,333	30%	\$ 22,271	30%
Commercial Banking		27,090	36	27,311									
Vehicle Finance				27,311	36		27,554	37		27,191	36	26,465	36
RBHPCG		19,484	26	19,417	36 26		27,554 19,332	37 26		27,191 19,434	36 26	26,465 18,880	36 26
		19,484 6,294	26 8	,									
Treasury / Other				19,417	26		19,332	26		19,434	26	18,880	26
Treasury / Other Total loans and leases	\$	6,294		\$ 19,417 6,179	26	\$	19,332 5,954	26	\$	19,434 5,886	26	\$ 18,880 5,734	26
·	\$	6,294 61	8	\$ 19,417 6,179 (2)	26 8 —	\$	19,332 5,954 64	26 8 —	\$	19,434 5,886 56	26 8 —	\$ 18,880 5,734 20	26 8 —
·	\$	6,294 61	8	\$ 19,417 6,179 (2)	26 8 —	\$	19,332 5,954 64	26 8 —	\$	19,434 5,886 56	26 8 —	\$ 18,880 5,734 20	26 8 —
Total loans and leases	\$	6,294 61	8	\$ 19,417 6,179 (2)	26 8 —	\$	19,332 5,954 64	26 8 —	\$	19,434 5,886 56	26 8 — 100%	\$ 18,880 5,734 20	26 8 —
Total loans and leases Average Balances by Business Segment:	<u>·</u>	6,294 61 74,892	8 — 100%	19,417 6,179 (2) 75,033	26 8 — 100%		19,332 5,954 64 75,079	26 8 — 100%		19,434 5,886 56 74,900	26 8 — 100%	18,880 5,734 20 73,370	26 8 — 100%
Total loans and leases Average Balances by Business Segment: Consumer and Business Banking	<u>·</u>	6,294 61 74,892 22,092	8 — 100% 30%	19,417 6,179 (2) 75,033	26 8 — 100%		19,332 5,954 64 75,079	26 8 — 100% 30%		19,434 5,886 56 74,900	26 8 — 100%	18,880 5,734 20 73,370	26 8 — 100%
Total loans and leases Average Balances by Business Segment: Consumer and Business Banking Commercial Banking	<u>·</u>	6,294 61 74,892 22,092 27,295	8 — 100% 30% 36	19,417 6,179 (2) 75,033 22,139 27,350	26 8 — 100% 30% 36		19,332 5,954 64 75,079 22,241 27,174	26 8 — 100% 30% 36	<u> </u>	19,434 5,886 56 74,900 22,321 26,405	26 8 — 100% 30% 36	18,880 5,734 20 73,370 22,049 26,322	26 8 — 100% 30% 36
Total loans and leases Average Balances by Business Segment: Consumer and Business Banking Commercial Banking Vehicle Finance	<u>·</u>	6,294 61 74,892 22,092 27,295 19,370	8 — 100% 30% 36 26	19,417 6,179 (2) 75,033 22,139 27,350 19,298	26 8 — 100% 30% 36 26		19,332 5,954 64 75,079 22,241 27,174 19,340	26 8 — 100% 30% 36 26	<u> </u>	19,434 5,886 56 74,900 22,321 26,405 19,177	26 8 — 100% 30% 36 26	18,880 5,734 20 73,370 22,049 26,322 18,640	26 8 — 100% 30% 36 26

	Septemb	er 30,			June	30,			Marc	h 31,		Decemb	oer 31	,	Septem	ber 30	i,
(dollar amounts in millions)	201	9			201	19			20	19		201	18		20	18	
Ending Balances by Type:																	
Demand deposits - noninterest-bearing	\$ 20,553		25%	\$	19,383		24%	\$	20,036		24%	\$ 21,783		26%	\$ 19,863		24%
Demand deposits - interest-bearing	19,976		24		19,085		24		19,906		24	20,042		24	19,615		24
Money market deposits	23,977		29		23,952		30		22,931		28	22,721		27	21,411		26
Savings and other domestic deposits	9,566		12		9,803		12		10,277		13	10,451		12	11,604		14
Core certificates of deposit (1)	5,443		7		5,703		7		6,007		7	5,924		7	5,358		7
Total core deposits	 79,515		97		77,926		97		79,157		96	 80,921		96	77,851		95
Other domestic deposits of \$250,000 or more	326		_		316		_		313		1	337		_	318		1
Brokered deposits and negotiable CDs	2,554		3		2,640		3		2,685		3	3,516		4	3,520		4
Total deposits	\$ 82,395	1	00%	\$	80,882		100%	\$	82,155		100%	\$ 84,774		100%	\$ 81,689		100%
Total core deposits:																	
Commercial	\$ 35,247		44%	\$	33,371		43%	\$	33,546		42%	\$ 37,268		46%	\$ 35,455		46%
Consumer	44,268		56		44,555		57		45,611		58	43,653		54	42,396		54
Total core deposits	\$ 79,515	1	00%	\$	77,926		100%	\$	79,157		100%	\$ 80,921		100%	\$ 77,851		100%
Ending Balances by Business Segment:																	
Consumer and Business Banking	\$ 51,671		63%	\$	51,577		64%	\$	52,354		64%	\$ 50,300		59%	\$ 49,434		61%
Commercial Banking	21,088		26		20,049		25		20,543		25	23,185		28	22,288		27
Vehicle Finance	363		_		339		_		327		_	346		_	348		_
RBHPCG	6,101		7		5,863		7		5,959		7	6,809		8	5,783		7
Treasury / Other (2)	3,172		4		3,054		4		2,972		4	4,134		5	3,836		5
Total deposits	\$ 82,395	1	100%	\$	80,882		100%	\$	82,155		100%	\$ 84,774		100%	\$ 81,689		100%
	Septe	mber 30),		Ju	ne 30,	,		Mar	rch 31,	,	Decem	ber 3	1,	Septem	ıber 30	0,
(dollar amounts in millions)	2	019			2	2019			2	019		20	18		20	18	
Average Balances by Business Segment:																	
Consumer and Business Banking	\$ 51,604		63%	6	\$ 51,935		64%	6	\$ 50,961		62%	\$ 50,037		61%	\$ 48,659		60%
Commercial Banking	21,227		26		20,361		25		21,739		26	22,673		27	22,823		28
Vehicle Finance	359		_		322		_		305		_	335		_	337		
RBHPCG	5,958		7		5,918		7		5,942		7	5,936		7	5,694		7

⁽¹⁾ Includes consumer certificates of deposit of \$250,000 or more.

3,101

82,249

4

100%

Treasury / Other (2)

Total deposits

4

100%

3,825

82,772

5

100%

3,950

82,931

5

100%

3,985

81,498

5

100%

3,182

81,718

⁽²⁾ Comprised primarily of national market deposits.

	S.	eptember 30,		June 30,		March 31,	Dec	ember 31,	S	eptember 30,	Percent Cha	anges vs
(dollar amounts in millions)	30	2019		2019		2019	DC	2018		2018	2Q19	3Q18
Assets		2019		2019		2019		2018		2016	2019	3Q18
Interest-bearing deposits in Federal Reserve Bank (2)	\$	514	\$	518	\$	501	\$	483	\$	_	(1)%	100 %
Interest-bearing deposits in banks		149		135		109		97		83	10	80
Securities:												
Trading account securities		137		161		138		131		82	(15)	67
Available-for-sale securities:		137		101		150		131		02	(15)	0,
Taxable		11,096		10,501		10,752		10,351		10,469	6	6
Tax-exempt		2,820		2,970		3,048		3,176		3,496	(5)	(19)
Total available-for-sale securities		13,916		13,471		13,800		13,527		13,965	3	(17)
Held-to-maturity securities - taxable		8,566		8,771		8,653		8,433		8,560	(2)	
Other securities		437		466		536		565		567	(6)	(23)
Total securities		23,056		22,869		23,127		22,656		23,174	1	(1)
Loans held for sale		877		734	_	700		694		745	19	18
		677		734		700		094		743	19	10
Loans and leases: (3) Commercial:												
Commercial and industrial		20.622		20.644		20.546		20.557		20.070		6
Commercial real estate:		30,632		30,644		30,546		29,557		28,870	_	6
				4.460				4.400		4.400		
Construction		1,165		1,168		1,174		1,138		1,132	_	3
Commercial		5,762		5,732		5,686		5,806		6,019	1	(4)
Commercial real estate		6,927		6,900		6,860		6,944		7,151		(3)
Total commercial		37,559		37,544		37,406		36,501		36,021		4
Consumer:												
Automobile		12,181		12,219		12,361		12,423		12,368	_	(2)
Home equity		9,353		9,482		9,641		9,817		9,873	(1)	(5)
Residential mortgage		11,214		11,010		10,787		10,574		10,236	2	10
RV and marine		3,528		3,413		3,296		3,216		3,016	3	17
Other consumer		1,261		1,264		1,284		1,291		1,237	_	2
Total consumer		37,537		37,388		37,369		37,321		36,730	_	2
Total loans and leases		75,096		74,932		74,775		73,822		72,751		3
Allowance for loan and lease losses		(799)		(778)		(780)		(777)		(759)	(3)	(5)
Net loans and leases	_	74,297		74,154		73,995		73,045		71,992	_	3
Total earning assets		99,692		99,188		99,212		97,752		96,753	1	3
Cash and due from banks		817		835		853		909		1,330	(2)	(39)
Intangible assets		2,240		2,252		2,265		2,288		2,305	(1)	(3)
All other assets		6,216		5,982		5,961		5,705		5,726	4	9
Total assets	\$	108,166	\$	107,479	\$	107,511	\$	105,877	\$	105,355	1 %	3 %
Liabilities and shareholders' equity	_		-		_		_					
Interest-bearing deposits:												
Demand deposits - interest-bearing	\$	19,796	\$	19,693	\$	19,770	\$	19,860	\$	19,553	1 %	1 %
Money market deposits	Ψ	24,266	Ψ	23,305	Ψ	22,935	Ψ	22,595	Ψ	21,547	4	13
Savings and other domestic deposits		9,681		10,105		10,338		10,534		11,434	(4)	
												(15)
Core certificates of deposit (4)		5,666		5,860		6,052		5,705		4,916	(3)	15
Other domestic deposits of \$250,000 or more		315		310		335		346		285	2	11
Brokered deposits and negotiable CDs		2,599		2,685	-	3,404		3,507		3,533	(3)	(26)
Total interest-bearing deposits		62,323		61,958		62,834		62,547		61,268	1	2
Short-term borrowings		2,331		3,166		2,320		1,006		1,732	(26)	35
Long-term debt		9,536		8,914		8,979		8,871		8,915	7	7
Total interest-bearing liabilities		74,190		74,038		74,133		72,424		71,915	_	3
Demand deposits - noninterest-bearing		19,926		19,760		19,938		20,384		20,230	1	(2)
All other liabilities		2,336		2,206		2,284		2,180		2,054	6	14
Shareholders' equity		11,714		11,475		11,156		10,889		11,156	2	5
Total liabilities and shareholders' equity	\$	108,166	\$	107,479	\$	107,511	\$	105,877	\$	105,355	1 %	3 %

Amounts include the effects of hedge and risk management activities associated with the respective asset and liability categories.

categories.
(2) Deposits in Federal Reserve Bank were treated as non-earning assets prior to 4Q 2018.

⁽³⁾ Includes nonaccrual loans.

⁽⁴⁾ Includes consumer certificates of deposit of \$250,000 or more.

	Sent	tember 30,	June 30,		rest Income / I farch 31,		ember 31,	September 30,		
(dollar amounts in millions)	-	2019	2019		2019		2018		2018	
Assets										
Interest-bearing deposits in Federal Reserve Bank (3)	\$	3	\$ 3	\$	3	\$	3	\$	_	
Interest-bearing deposits in banks		1	_		1		1		_	
Securities:										
Trading account securities		_	1		1		1		_	
Available-for-sale securities:										
Taxable		74	72		76		70		69	
Tax-exempt		26	27		28		33		30	
Total available-for-sale securities		100	 99		104		103		99	
Held-to-maturity securities - taxable		54	56		54		52		52	
Other securities		3	4		6		5		7	
Total securities		157	160		165	-	161		158	
Loans held for sale		9	 7		7		7		8	
Loans and leases:										
Commercial:										
Commercial and industrial		358	373		375		363		342	
Commercial real estate:										
Construction		16	17		16		16		15	
Commercial		68	71		71		74		72	
Commercial real estate		84	88		87		90		87	
Total commercial		442	 461		462		453		429	
Consumer:										
Automobile		126	123		120		122		117	
Home equity		127	131		133		135		130	
Residential mortgage		107	106		104		101		97	
RV and marine		44	42		40		41		39	
Other consumer		42	42		42		40		37	
Total consumer		446	444		439		439		420	
Total loans and leases		888	 905		901		892		849	
Total earning assets	\$	1,058	\$ 1,075	\$	1,077	\$	1,064	\$	1,015	
Liabilities										
Interest-bearing deposits:										
Demand deposits - interest-bearing	\$	29	\$ 28	\$	27	\$	25	\$	22	
Money market deposits		73	67		59		52		42	
Savings and other domestic deposits		5	6		6		5		7	
Core certificates of deposit (4)		31	32		31		29		23	
Other domestic deposits of \$250,000 or more		1	1		2		1		1	
Brokered deposits and negotiable CDs		15	16		20		20		17	
Total interest-bearing deposits		154	150	-	145	_	132		112	
Short-term borrowings		13	19		14		6		9	
Long-term debt		86	87		89		85		84	
Total interest bearing liabilities		253	256		248		223		205	
Demand deposits - noninterest-bearing		_			_		_			
Net interest income	\$	805	\$ 819	\$	829	\$	841	\$	810	

⁽¹⁾ Fully-taxable equivalent (FTE) income and expense calculated assuming a 21% tax rate. See page 10 for the FTE adjustment.

⁽²⁾ Amounts include the effects of hedge and risk management activities associated with the respective asset and liability categories.

⁽³⁾ Deposits in Federal Reserve Bank were treated as non-earning assets prior to 4Q 2018 and associated interest income was not material.

Includes consumer certificates of deposit of \$250,000 or more.

September 30	Qua	March 31	December 31	September 30,
-				-
2019	2019	2019	2018	2018
2.100/	2.2007	2.400/	2.220/	
				_
2.38	2.08	1.75	1.97	1.95
2.36	1.92	2.03	1.94	0.26
				2.61
3.63	3.66	3.69	4.12	3.53
2.87	2.94	3.01	3.04	2.84
2.51	2.54	2.52	2.45	2.43
3.15	3.44	4.51	4.24	4.58
2.74	2.79	2.86	2.84	2.73
3.69	4.00	4.07	4.04	4.45
4.57	4.82	4.91	4.81	4.64
5.50	5 59	5 58	5.47	5.31
				4.63
	·			4.74
				4.74
4.01	4.83	4.94	4.80	4.00
				3.75
				5.21
3.80	3.84	3.86	3.82	3.78
4.96	4.94	4.96	5.10	5.06
13.34	13.29	13.07	12.35	12.16
4.72	4.76	4.75	4.67	4.54
4.67	4.80	4.85	4.76	4.60
4.21	4.35	4.40	4.32	4.16
0.57	0.58	0.56	0.48	0.45
				0.77
				0.24
				1.82
				1.40
				1.98
				0.73
				1.98
				3.78
1.36	1.39	1.35	1.23	1.13
				_
2.85	2.96	3.05	3.09	3.03
0.35	0.35	0.34	0.32	0.29
3.20%	3.31%	3.39%	3.41%	3.32
	2012		2010	201-
				2018
Third	Second	First	Fourth	Third
4.70 %	4.88 %	4.95 %	4.86%	4.6
(0.09)	(0.03)	(0.01)		
	2.51 3.15 2.74 3.69 4.57 5.50 4.67 4.81 4.61 4.09 5.38 3.80 4.96 13.34 4.72 4.67 4.21 0.57 1.20 0.22 2.17 1.85 2.21 0.98 2.28 3.59 1.36 — 2.85 0.35 3.20%	2019 2019 2.19% 2.38% 2.38 2.08 2.36 1.92 2.67 2.73 3.63 3.66 2.87 2.94 2.51 2.54 3.15 3.44 2.74 2.79 3.69 4.00 4.57 4.82 5.50 5.59 4.67 4.88 4.81 5.00 4.61 4.85 4.09 4.02 5.38 5.56 3.80 3.84 4.96 4.94 13.34 13.29 4.72 4.76 4.67 4.80 4.21 4.35 0.57 0.58 1.20 1.15 0.02 2.03 2.17 2.15 1.85 1.92 2.21 2.39 0.98 0.97 2.28 2.41 3.5	2019 2019 2019 2.19% 2.38% 2.40% 2.38 2.08 1.75 2.36 1.92 2.03 2.67 2.73 2.82 3.63 3.66 3.69 2.87 2.94 3.01 2.51 2.54 2.52 3.15 3.44 4.51 2.74 2.79 2.86 3.69 4.00 4.07 4.57 4.82 4.91 5.50 5.59 5.58 4.67 4.88 5.00 4.81 5.00 5.10 4.61 4.85 4.94 4.09 4.02 3.95 5.38 5.56 5.61 3.80 3.84 3.86 4.96 4.94 4.96 13.34 13.29 13.07 4.72 4.76 4.75 4.67 4.80 4.85 4.21 4.35 4.40 <td>2019 2019 2019 2018 2.19% 2.38% 2.40% 2.33% 2.28 2.08 1.75 1.97 2.36 1.92 2.03 1.94 2.67 2.73 2.82 2.71 3.63 3.66 3.69 4.12 2.87 2.94 3.01 3.04 2.51 2.54 2.52 2.45 3.15 3.44 4.51 4.24 2.74 2.79 2.86 2.84 3.69 4.00 4.07 4.04 4.57 4.82 4.91 4.81 5.50 5.59 5.58 5.47 4.67 4.88 5.00 4.99 4.81 5.00 5.10 5.07 4.61 4.85 4.94 4.86 4.99 4.02 3.95 3.88 5.38 5.56 5.61 5.45 3.80 3.84 3.86 3.82 <tr< td=""></tr<></td>	2019 2019 2019 2018 2.19% 2.38% 2.40% 2.33% 2.28 2.08 1.75 1.97 2.36 1.92 2.03 1.94 2.67 2.73 2.82 2.71 3.63 3.66 3.69 4.12 2.87 2.94 3.01 3.04 2.51 2.54 2.52 2.45 3.15 3.44 4.51 4.24 2.74 2.79 2.86 2.84 3.69 4.00 4.07 4.04 4.57 4.82 4.91 4.81 5.50 5.59 5.58 5.47 4.67 4.88 5.00 4.99 4.81 5.00 5.10 5.07 4.61 4.85 4.94 4.86 4.99 4.02 3.95 3.88 5.38 5.56 5.61 5.45 3.80 3.84 3.86 3.82 <tr< td=""></tr<>

Fully-taxable equivalent (FTE) yields are calculated assuming a 21% tax rate. See page 10 for the FTE adjustment.

Deposits in Federal Reserve Bank were treated as non-earning assets prior to 4Q 2018. (1)

- (3) Yield/rates exclude the effects of hedge and risk management activities associated with the respective asset and liability categories.
- (4) Includes nonaccrual

loans.

(5) Includes consumer certificates of deposit of \$250,000 or more.

	Ç,	eptember 30,	June 30,			March 31,	December 31,		September 30,	
(dollar amounts in millions, except per share data, share count in thousands)	36	2019		2019		2019	D	2018	30	2018
Interest income	\$	1,052	\$	1,068	\$	1,070	\$	1,056	\$	1,007
Interest expense	Ψ	253	Ψ	256	Ψ	248	Ψ	223	Ψ	205
Net interest income		799		812		822		833		802
Provision for credit losses		82		59		67		60		53
Net interest income after provision for credit losses		717		753		755		773	_	749
Service charges on deposit accounts		98	-	92		87		94		93
Card and payment processing income		64		63		56		58		57
Trust and investment management services		44		43		44		42		43
Mortgage banking income		54		34		21		23		31
Capital markets fees		36		34		22		34		26
Insurance income		20		23		21		21		19
Bank owned life insurance income		18		15		16		16		19
Gain on sale of loans and leases		13		13		13		16		16
Securities gains (losses)		15		(2)				(19)		(2
Other income		42		59		39		44		40
Total noninterest income		389		374		319		329		342
Personnel costs		406	_	428	_	394	_	399	_	388
Outside data processing and other services		87		89		81		83		69
Net occupancy		38		38		42		70		38
Equipment		41		40		40		48		38
Deposit and other insurance expense		8		8		8		9		18
Professional services		16		12		12		17		17
Marketing		10		11		7		15		12
Amortization of intangibles		12		12		13		13		13
Other expense		49		62		56		57		58
Total noninterest expense		667		700		653		711		651
Income before income taxes		439		427		421		391	_	440
Provision for income taxes		67		63		63		57		62
Net income		372		364		358		334		378
Dividends on preferred shares		18		18		19		19		18
Net income applicable to common shares	\$	354	\$	346	\$	339	\$	315	\$	360
Average common shares - basic		1,034,940		1,044,802		1,046,995		1,054,460		1,084,536
Average common shares - diluted		1,051,273		1,060,280		1,065,638		1,073,055		1,103,740
Per common share										
Net income - basic	\$	0.34	\$	0.33	\$	0.32	\$	0.30	\$	0.33
Net income - diluted		0.34		0.33		0.32		0.29		0.33
Cash dividends declared		0.15		0.14		0.14		0.14		0.14
Revenue - fully-taxable equivalent (FTE)										
Net interest income	\$	799	\$	812	\$	822	\$	833	\$	802
FTE adjustment		6		7		7		8		8
Net interest income (1)		805		819		829		841		810
(-)		005		0.7		02)		0.1		010
Noninterest income		389		374		319		329		342

⁽¹⁾ On a fully-taxable equivalent (FTE) basis assuming a 21% tax rate.

				Thre	ee Months Ended				
	S	September 30,	June 30,		March 31,	December 31,	September 30,	Percent Cha	anges vs.
(dollar amounts in millions)		2019	2019		2019	2018	2018	2Q19	3Q18
Net origination and secondary marketing income	\$	42	\$ 30	\$	17	\$ 16	\$ 24	40 %	75 %
Net mortgage servicing income									
Loan servicing income		15	15		14	14	14	_	7
Amortization of capitalized servicing		(13)	(10)		(9)	(8)	(9)	(30)	(44)
Operating income		2	5		5	6	5	(60)	(60)
MSR valuation adjustment (1)		(11)	(19)		(10)		_	42	(100)
Gains (losses) due to MSR hedging		19	17		7	(1)	_	12	100
Net MSR risk management		8	(2)		(3)	(1)	_	500	100
Total net mortgage servicing income	\$	10	\$ 3	\$	2	\$ 5	\$ 5	233 %	100 %
All other		2	1		2	2	2	100	_
Mortgage banking income	\$	54	\$ 34	\$	21	\$ 23	\$ 31	59 %	74 %
Mortgage origination volume	\$	2,097	\$ 1,922	\$	1,235	\$ 1,538	\$ 1,818	9 %	15 %
Mortgage origination volume for sale		1,483	1,181		756	948	1,112	26	33
Third party mortgage loans serviced (2)		21,674	21,486		21,346	21,068	20,617	1	5
Mortgage servicing rights (2)		180	192		212	221	219	(6)	(18)
MSR % of investor servicing portfolio (2)		0.83%	0.90%		0.99%	1.05%	1.06%	(8)%	(22)%

The change in fair value for the period represents the MSR valuation adjustment, net of amortization of capitalized servicing.

At period end.

					Three	e Months Ended				
	September 30,			June 30,		March 31,	December 31,		5	September 30,
(dollar amounts in millions)		2019		2019		2019	2018			2018
Allowance for loan and lease losses, beginning of period	\$	774	\$	764	\$	772	\$	761	\$	741
Loan and lease losses		(102)		(70)		(97)		(84)		(58)
Recoveries of loans previously charged off		29		22		26		34		29
Net loan and lease losses		(73)		(48)		(71)		(50)		(29)
Provision for loan and lease losses		82		58		63		61		49
Allowance for loan and lease losses, end of period		783		774		764		772		761
Allowance for unfunded loan commitments and letters of credit, beginning of period		101		100		96		97		93
Provision for (reduction in) unfunded loan commitments and letters of credit losses		_		1		4		(1)		4
Allowance for unfunded loan commitments and letters of credit, end of period		101		101		100		96		97
Total allowance for credit losses, end of period	\$	884	\$	875	\$	864	\$	868	\$	858
Allowance for loan and lease losses (ALLL) as % of:										
Total loans and leases		1.05%		1.03%		1.02%		1.03%		1.04%
Nonaccrual loans and leases (NALs)		179		182		183		228		206
Nonperforming assets (NPAs)		163		168		166		200		189

Three Months Ended											
Sept	ember 30,	J	June 30,		rch 31,	Dec	ember 31,	Sep	tember 30,		
	2019		2019	2	2019		2018		2018		
\$	40	\$	21	\$	31	\$	13	\$	(1)		
	(1)		(1)		_		_		_		
	(1)		(2)		2		_		(3)		
	(2)		(3)		2		_		(3)		
	38		18		33		13		(4)		
				,							
	8		5		10		9		8		
	2		2		3		2		1		
	1		1		3		2		2		
	2		2		3		2		2		
	22		20		19		22		20		
	35		30		38		37		33		
\$	73	\$	48	\$	71	\$	50	\$	29		
				Three M	onths Ended						
	\$	\$ 40 (1) (1) (2) 38 8 2 1 2 22 35	\$ 40 \$ (1) (1) (2) 38 8 2 1 2 2 22 35	\$ 40 \$ 21 (1) (1) (1) (2) (2) (3) 38 18 8 5 2 2 1 1 1 2 2 22 20 35 30	September 30, 2019 June 30, 2019 Main 2019 \$ 40 \$ 21 \$ (1) (1) (2) (2) (3) 38 18 8 5 2 2 2 1 1 1 1 2 2 2 2 20 35 35 30 \$ 30 \$ \$ 73 \$ 48 \$ \$	September 30, 2019 June 30, 2019 March 31, 2019 \$ 40 \$ 21 \$ 31 (1) (1) (2) 2 2 (2) (3) 2 2 38 18 33 8 5 10 2 3 2 2 2 3 1 1 3 3 2 2 3 3 2 2 3 3 2 2 2 3 35 35 36 30 38	September 30, 2019 June 30, 2019 March 31, 2019 Dec \$ 40 \$ 21 \$ 31 \$ (1) (1) (2) 2 (2) (3) 2 (2) (3) 3 (2) (3) 3 (2) (3) 3 (2) (3) (3) (4) (4) (4) (4) (4) (4) (4) (4) (4) (4	September 30, 2019 June 30, 2019 March 31, 2019 December 31, 2018 \$ 40 \$ 21 \$ 31 \$ 13 (1) (1) — — — (1) (2) 2 2 —— (2) (3) 2 —— (2) (3) 2 —— (3) 38 18 33 — — (3) 38 13 8 5 10 9 9 2 2 2 3 2 3 2 2 —— (3) 2 2 1 1 1 3 2 2 2 3 2 2 2 2 3 3 2 2 2 2 2 3 3 2 2 2 35 30 38 37 37 \$ 73 \$ 48 \$ 71 \$ 50	September 30, 2019 June 30, 2019 March 31, 2019 December 31, 2018 September 31, 2018 \$ 40 \$ 21 \$ 31 \$ 13 \$ (1) (1) — — — (2) (3) 2 — — (2) (3) 2 — — (2) (3) 2 — — 38 18 33 13 — 8 5 10 9 9 — 2 2 3 2 — — 1 1 3 2 —		

			Three Months Ended		
	September 30,	June 30,	March 31,	December 31,	September 30,
	2019	2019	2019	2018	2018
Net charge-offs - annualized percentages:					
Commercial:					
Commercial and industrial	0.52 %	0.27 %	0.41 %	0.17 %	(0.01)%
Commercial real estate:					
Construction	(0.40)	(0.08)	(0.11)	(0.09)	(0.01)
Commercial	(0.09)	(0.12)	0.12	_	(0.18)
Commercial real estate	(0.14)	(0.12)	0.08	(0.01)	(0.15)
Total commercial	0.40	0.20	0.35	0.14	(0.04)
Consumer:					
Automobile	0.26	0.17	0.32	0.30	0.26
Home equity	0.11	0.07	0.12	0.05	0.06
Residential mortgage	0.03	0.05	0.10	0.10	0.07
RV and marine	0.23	0.25	0.39	0.31	0.25
Other consumer	7.07	6.02	6.29	6.66	6.32
Total consumer	0.38	0.31	0.41	0.40	0.36
Net charge-offs as a % of average loans	0.39 %	0.25 %	0.38 %	0.27 %	0.16 %

	Sep	tember 30,	mber 30, June 30,		March 31,	D	ecember 31,	September 30,		
(dollar amounts in millions)		2019		2019	2019		2018		2018	
Nonaccrual loans and leases (NALs):		_			 					
Commercial and industrial	\$	291	\$	281	\$ 271	\$	188	\$	211	
Commercial real estate		12		17	9		15		19	
Automobile		5		4	4		5		5	
Home equity		60		60	64		62		67	
Residential mortgage		69		62	68		69		67	
RV and marine		1		1	1		1		1	
Other consumer		_		_	_		_		_	
Total nonaccrual loans and leases	'	438		425	417		340		370	
Other real estate, net:										
Residential		10		10	14		19		22	
Commercial		2		4	4		4		5	
Total other real estate, net		12		14	 18		23		27	
Other NPAs (1)		32		21	26		24		6	
Total nonperforming assets	\$	482	\$	460	\$ 461	\$	387	\$	403	
Nonaccrual loans and leases as a % of total loans and leases		0.58%		0.57%	0.56%		0.45%		0.50%	
NPA ratio (2)		0.64		0.61	0.61		0.52		0.55	
(NPA+90days)/(Loan+OREO) (3)		0.86		0.82	0.81		0.74		0.76	

				Thi	nree Months Ended				
	Septe	ember 30,	June 30,		March 31,	D	ecember 31,	1	September 30,
(dollar amounts in millions)		2019	2019		2019		2018		2018
Nonperforming assets, beginning of period	\$	460	\$ 461	\$	387	\$	403	\$	412
New nonperforming assets		165	117		218		109		114
Returns to accruing status		(24)	(16)		(33)		(21)		(24)
Loan and lease losses		(66)	(34)		(46)		(32)		(29)
Payments		(38)	(54)		(33)		(66)		(62)
Sales		(15)	(14)		(32)		(6)		(8)
Nonperforming assets, end of period	\$	482	\$ 460	\$	461	\$	387	\$	403

⁽¹⁾ Other nonperforming assets include certain impaired securities and/or nonaccrual loans held-forsale.

⁽²⁾ Nonperforming assets divided by the sum of loans and leases, net other real estate owned, and other NPAs.

⁽³⁾ The sum of nonperforming assets and total accruing loans and leases past due 90 days or more divided by the sum of loans and leases and other real estate.

(dollar amounts in millions)	September 30, 2019		June 30, 2019	March 31, 2019	I	December 31, 2018	September 30, 2018
Accruing loans and leases past due 90+ days:			 				
Commercial and industrial	\$	9	\$ 5	\$ 3	\$	7	\$ 9
Commercial real estate		_	_	_		_	_
Automobile		8	7	6		8	7
Home equity		13	15	15		17	15
Residential mortgage (excluding loans guaranteed by the U.S. Government)		23	27	25		32	28
RV and marine		1	1	2		1	1
Other consumer		7	5	5		6	6
Total, excl. loans guaranteed by the U.S. Government		61	60	 56	1	71	66
Add: loans guaranteed by U.S. Government		102	92	91		99	88
Total accruing loans and leases past due 90+ days, including loans guaranteed by the U.S. Government	\$	163	\$ 152	\$ 147	\$	170	\$ 154
Ratios:							
Excluding loans guaranteed by the U.S. Government, as a percent of total loans and leases		0.08%	0.08%	0.07%		0.09%	0.09%
Guaranteed by U.S. Government, as a percent of total loans and leases		0.14	0.12	0.12		0.13	0.12
Including loans guaranteed by the U.S. Government, as a percent of total loans and leases		0.22	0.20	0.20		0.23	0.21
Accruing troubled debt restructured loans:							
Commercial and industrial	\$	225	\$ 245	\$ 270	\$	269	\$ 308
Commercial real estate		40	48	60		54	60
Automobile		39	37	37		35	34
Home equity		233	241	247		252	257
Residential mortgage		221	221	219		218	219
RV and marine		3	2	2		2	2
Other consumer		10	10	9		9	10
Total accruing troubled debt restructured loans	\$	771	\$ 804	\$ 844	\$	839	\$ 890
Nonaccruing troubled debt restructured loans:							
Commercial and industrial	\$	84	\$ 88	\$ 86	\$	97	\$ 100
Commercial real estate		6	6	6		6	8
Automobile		3	3	3		3	3
Home equity		26	26	28		28	28
Residential mortgage		44	43	43		44	46
RV and marine		1	1	1		_	1
Other consumer		_	_	_		_	_
Total nonaccruing troubled debt restructured loans	\$	164	\$ 167	\$ 167	\$	178	\$ 186

	Sep	ptember 30,	June 30,	March 31,	De	ecember 31,	Se	ptember 30,
(dollar amounts in millions)		2019	 2019	 2019		2018		2018
Common equity tier 1 risk-based capital ratio: (1)								
Total shareholders' equity	\$	11,909	\$ 11,668	\$ 11,432	\$	11,102	\$	10,934
Regulatory capital adjustments:								
Shareholders' preferred equity		(1,207)	(1,207)	(1,207)		(1,207)		(1,207)
Accumulated other comprehensive income offset		175	273	455		609		790
Goodwill and other intangibles, net of related taxes		(2,162)	(2,174)	(2,187)		(2,200)		(2,226)
Deferred tax assets that arise from tax loss and credit carryforwards		(30)	(30)	(31)		(33)		(28)
Common equity tier 1 capital		8,685	 8,530	8,462		8,271		8,263
Additional tier 1 capital								
Shareholders' preferred equity		1,207	1,207	1,207		1,207		1,207
Other		1	_	1		_		_
Tier 1 capital		9,893	9,737	9,670		9,478		9,470
Long-term debt and other tier 2 qualifying instruments		750	 727	736		776		839
Qualifying allowance for loan and lease losses		884	875	864		868		858
Tier 2 capital		1,634	 1,602	1,600		1,644		1,697
Total risk-based capital	\$	11,527	\$ 11,339	\$ 11,270	\$	11,122	\$	11,167
Risk-weighted assets (RWA)(1)	\$	86,719	\$ 86,332	\$ 85,966	\$	85,687	\$	83,580
Common equity tier 1 risk-based capital ratio (1)		10.02%	9.88%	9.84%		9.65%		9.89%
Other regulatory capital data:								
Tier 1 leverage ratio (1)		9.34	9.24	9.16		9.10		9.14
Tier 1 risk-based capital ratio (1)		11.41	11.28	11.25		11.06		11.33
Total risk-based capital ratio (1)		13.29	13.13	13.11		12.98		13.36
Non-regulatory capital data:								
Tangible common equity / RWA ratio (1) (1) September 30, 2019, figures are estimated.		9.83	9.58	9.34		8.97		8.97

Quarterly common stock summary

	Sep	otember 30, 2019	June 30, 2019	March 31, 2019	December 31, 2018		September 30, 2018
Dividends, per share							
Cash dividends declared per common share	\$	0.15	\$ 0.14	\$ 0.14	\$ 0.14	\$	0.14
Common shares outstanding (000)							
Average - basic		1,034,940	1,044,802	1,046,995	1,054,460		1,084,536
Average - diluted		1,051,273	1,060,280	1,065,638	1,073,055		1,103,740
Ending		1,032,755	1,037,841	1,046,440	1,046,767		1,061,529
Tangible book value per common share (1)	\$	8.25	\$ 7.97	\$ 7.67	\$ 7.34	\$	7.06
Common share repurchases (000)							
Number of shares repurchased		5,213	11,344	1,833	14,967		43,670
Non-regulatory capital							
	Sep	ptember 30,	June 30,	March 31,	December 31,	5	September 30,
(dollar amounts in millions)		2019	2019	2019	2018		2018
Calculation of tangible equity / asset ratio:							
Total shareholders' equity	\$	11,909	\$ 11,668	\$ 11,432	\$ 11,102	\$	10,934
Less: goodwill		(1,990)	(1,990)	(1,990)	(1,989)		(1,993)
Less: other intangible assets		(244)	(257)	(269)	(281)		(306)
Add: related deferred tax liability (1)		51	54	56	59		64
Total tangible equity		9,726	9,475	9,229	8,891	-	8,699
Less: preferred equity		(1,203)	(1,203)	(1,203)	(1,203)		(1,203)
Total tangible common equity	\$	8,523	\$ 8,272	\$ 8,026	\$ 7,688	\$	7,496
Total assets	\$	108,735	\$ 108,247	\$ 108,203	\$ 108,781	\$	105,652
Less: goodwill		(1,990)	(1,990)	(1,990)	(1,989)		(1,993)
Less: other intangible assets		(244)	(257)	(269)	(281)		(306)
Add: related deferred tax liability (1)		51	54	56	59		64
Total tangible assets	\$	106,552	\$ 106,054	\$ 106,000	\$ 106,570	\$	103,417
Tangible equity / tangible asset ratio		9.13%	 8.93%	 8.71%	8.34%		8.41%
Tangible common equity / tangible asset ratio		8.00	7.80	7.57	7.21		7.25
Other data:							
Number of employees (Average full-time equivalent)		15,659	15,780	15,738	15,657		15,772
Number of domestic full-service branches (2)		868	868	898	954		970
ATM Count		1,442	1,687	1,727	1,774		1,860
(1) Od 1 4 71 4 616 14 11174	1 1 4 1 4	210/ 4					

Other intangible assets are net of deferred tax liability, calculated at a 21% tax rate.

Includes Regional Banking and The Huntington Private Client Group offices.

		YTD Average Balances (1)						
		Nine Months Ended September 30,			Change			
(dollar amounts in millions)		2019		2018		Amount	Percent	
Assets								
Interest-bearing deposits in Federal Reserve Bank (2)	\$	511	\$	_	\$	511	100 %	
Interest-bearing deposits in banks		131		86		45	52	
Securities:								
Trading account securities		146		84		62	74	
Available-for-sale securities:								
Taxable		10,784		10,817		(33)	_	
Tax-exempt		2,945		3,561		(616)	(17)	
Total available-for-sale securities		13,729		14,378		(649)	(5)	
Held-to-maturity securities - taxable		8,663		8,713		(50)	(1)	
Other securities		479		590		(111)	(19)	
Total securities		23,017		23,765		(748)	(3)	
Loans held for sale		771		615		156	25	
Loans and leases: (3)								
Commercial:								
Commercial and industrial		30,608		28,661		1,947	7	
Commercial real estate:								
Construction		1,169		1,149		20	2	
Commercial		5,727		6,131		(404)	(7)	
Commercial real estate		6,896	-	7,280		(384)	(5)	
Total commercial		37,504		35,941		1,563	4	
Consumer:		<u> </u>	_	·		· .		
Automobile		12,253		12,247		6	_	
Home equity		9,491		9,948		(457)	(5)	
Residential mortgage		11,005		9,682		1,323	14	
RV and marine		3,413		2,723		690	25	
Other consumer		1,270		1,175		95	8	
Total consumer		37,432		35,775		1,657	5	
Total loans and leases		74,936		71,716		3,220	4	
Allowance for loan and lease losses		(786)		(737)		(49)	(7)	
Net loans and leases		74,150		70,979		3,171	4	
Total earning assets		99,366		96,182		3,184	3	
Cash and due from banks		835		1,277	_	(442)	(35)	
Intangible assets		2,252		2,318		(66)	(3)	
All other assets		6,054		5,640		414	7	
Total assets	\$	107,721	\$	104,680		3,041	3 %	
Liabilities and shareholders' equity	<u> </u>		· ·	. ,				
Interest-bearing deposits:								
Demand deposits - interest-bearing	\$	19,763	\$	19,105	\$	658	3 %	
Money market deposits	ŷ	23,507	Ψ	21,059	Ψ	2,448	12	
Savings and other domestic deposits		10,039		11,267		(1,228)	(11)	
Core certificates of deposit (4)		5,858		3,677		2,181	59	
Other domestic deposits of \$250,000 or more		320		259		61	24	
Brokered deposits and negotiable CDs		2,893		3,501		(608)	(17)	
Total interest-bearing deposits		62,380		58,868		3,512	6	
Short-term borrowings								
Long-term debt		2,605 9,145		3,335 9,033		(730) 112	(22)	
Total interest-bearing liabilities								
over the manning		74,130		71,236		2,894	4	
Demand deposits - noninterest-bearing		19,864		20,393		(529)	(3)	
All other liabilities		2,277		1,935		342	18	
Shareholders' equity		11,450		11,116		334	3	
Total liabilities and shareholders' equity	\$	107,721	\$	104,680	\$	3,041	3 %	

Amounts include the effects of hedge and risk management activities associated with the respective asset and liability (1) categories.

⁽²⁾ Deposits in Federal Reserve Bank were treated as non-earning assets prior to 4Q 2018.

⁽³⁾ Includes nonaccrual

Includes consumer certificates of deposit of \$250,000 or

	YTD Interest	t Income / Expense
	Nine Months E	Ended September 30,
(dollar amounts in millions)	2019	2018
Assets		
Interest-bearing deposits in Federal Reserve Bank (3)	\$ 9	\$ —
Interest-bearing deposits in banks	2	1
Securities:		
Trading account securities	2	_
Available-for-sale securities:		
Taxable	222	210
Tax-exempt	81	89
Total available-for-sale securities	303	299
Held-to-maturity securities - taxable	164	159
Other securities	13	20
Total securities	482	478
Loans held for sale	23	19
Loans and leases:		
Commercial:		
Commercial and industrial	1,106	974
Commercial real estate:		
Construction	49	44
Commercial	210	209
Commercial real estate	259	253
Total commercial	1,365	1,227
Consumer:	· · · · · · · · · · · · · · · · · · ·	
Automobile	369	334
Home equity	391	377
Residential mortgage	317	270
RV and marine	126	104
Other consumer	126	105
Total consumer	1,329	1,190
Total loans and leases	2,694	2,417
Total earning assets	\$ 3,210	\$ 2,915
Liabilities	Ψ 5,210	
Interest-bearing deposits:		
Demand deposits - interest-bearing	\$ 84	\$ 53
Money market deposits	199	96
Savings and other domestic deposits	177	19
Core certificates of deposit (4)	94	43
Other domestic deposits of \$250,000 or more	4	2
Brokered deposits and negotiable CDs	51	46
Total interest-bearing deposits	449	259
Short-term borrowings	46	42
Long-term debt		
Total interest-bearing liabilities	<u>262</u> 757	236
Demand deposits - noninterest-bearing		33/
Net interest income	\$ 2,453	\$ 2,378
(1) Early toyable equivalent (ETE) income and expense calculated accuming a 219/ tay rate. See need	\$ 2,453	\$ 2,378

- Fully-taxable equivalent (FTE) income and expense calculated assuming a 21% tax rate. See page 21 for the FTE (1) adjustment.

 Amounts include the effects of hedge and risk management activities associated with the respective asset and liability
- (2) categories.
- Deposits in Federal Reserve Bank were treated as non-earning assets prior to 4Q 2018 and associated interest income was not
- Includes consumer certificates of deposit of \$250,000 or more.

	YTD Average Rates (2)				
	Nine Months Ended Sep	tember 30,			
Fully-taxable equivalent basis (1)	2019	2018			
Assets					
Interest-bearing deposits in Federal Reserve Bank (2)	2.32 %	9			
Interest-bearing deposits in banks	2.10	1.95			
Securities:					
Trading account securities	2.10	0.21			
Available-for-sale securities:					
Taxable	2.74	2.58			
Tax-exempt	3.66	3.35			
Total available-for-sale securities	2.94	2.77			
Held-to-maturity securities - taxable	2.52	2.43			
Other securities	3.75	4.38			
Total securities	2.79	2.69			
Loans held for sale	3.90	4.19			
Loans and leases: (4)	2,00				
Commercial:					
Commercial and industrial	4.77	4.48			
Commercial real estate:	7.77	7.40			
Construction	5.56	5.09			
Commercial					
Commercial real estate	4.85	4.49			
Total commercial	4.97	4.58			
	4.80	4.50			
Consumer:					
Automobile	4.02	3.65			
Home equity	5.51	5.07			
Residential mortgage	3.83	3.71			
RV and marine	4.95	5.09			
Other consumer	13.29	11.91			
Total consumer	4.74	4.44			
Total loans and leases	4.77	4.47			
Total earning assets	4.32 %	4.05 %			
Liabilities					
Interest-bearing deposits:					
Demand deposits - interest-bearing	0.57 %	0.37			
Money market deposits	1.13	0.61			
Savings and other domestic deposits	0.23	0.22			
Core certificates of deposit (5)	2.14	1.57			
Other domestic deposits of \$250,000 or more	1.86	1.05			
Brokered deposits and negotiable CDs	2.33	1.76			
Total interest-bearing deposits	0.96	0.59			
Short-term borrowings	2.37	1.67			
Long-term debt	3.82	3.48			
Fotal interest-bearing liabilities	1.36	1.01			
Demand deposits - noninterest-bearing	1.50	1.01			
Net interest rate spread	2.96	3.05			
mpact of noninterest-bearing funds on margin					
	0.34	0.26			
Net interest margin	3.30 %	3.31			
Commercial Loan Derivative Impact					
(Unaudited)					
- ········· ,	YTD Average Ra	tes			
	Nine Months Ended Sept				
willy tayable equivalent basis (1)					
ully-taxable equivalent basis (1)	2019	2018			
Commercial loans (3)(4)	4.84 %	4.50%			
mpact of commercial loan derivatives	(0.04)				
Cotal commercial - as reported	4.80 %	4.50%			
Average 1 Month LIBOR	2.37 %	1.91%			
1) Fully-taxable equivalent (FTF) yields are calculated assuming a 21% tax rate. See page 21 for the FTF	2.37 /0	1.91 /			

⁽¹⁾ Fully-taxable equivalent (FTE) yields are calculated assuming a 21% tax rate. See page 21 for the FTE adjustment.

⁽²⁾ Deposits in Federal Reserve Bank were treated as non-earning assets prior to 4Q 2018

- (3) Yield/rates exclude the effects of hedge and risk management activities associated with the respective asset and liability categories.
- (4) Includes the impact of nonaccrual
- (5) Includes consumer certificates of deposit of \$250,000 or

		Nine Months Ended September 30,			Change		
(dollar amounts in millions, except per share data, share count in thousands)		2019		2018		Amount	Percent
Interest income	\$	3,190	\$	2,893	\$	297	10 %
Interest expense		757		537		220	41
Net interest income		2,433		2,356		77	3
Provision for credit losses		208		175		33	19
Net interest income after provision for credit losses		2,225		2,181		44	2
Service charges on deposit accounts		277		270		7	3
Card and payment processing income		183		166		17	10
Trust and investment management services		131		129		2	2
Mortgage banking income		109		85		24	28
Capital market fees		92		74		18	24
Insurance income		64		61		3	5
Bank owned life insurance income		49		51		(2)	(4)
Gain on sale of loans and leases		39		39		_	_
Securities gains (losses)		(2)		(2)		_	_
Other income		140		119		21	18
Total noninterest income		1,082		992		90	9
Personnel costs		1,228		1,160		68	6
Outside data processing and other services		257		211		46	22
Net occupancy		118		114		4	4
Equipment		121		116		5	4
Deposit and other insurance expense		24		54		(30)	(56)
Professional services		40		43		(3)	(7)
Marketing		28		38		(10)	(26)
Amortization of intangibles		37		40		(3)	(8)
Other expense		167		160		7	4
Total noninterest expense		2,020		1,936		84	4
Income before income taxes		1,287		1,237		50	4
Provision for income taxes		193		178		15	8
Net income		1,094		1,059		35	3
Dividends on preferred shares		55		51		4	8
Net income applicable to common shares	\$	1,039	\$	1,008	\$	31	3 %
Average common shares - basic		1,042,246		1,090,570	_	(48)	(4)
Average common shares - diluted		1,059,064		1,116,978		(58)	(5)
Per common share		,,		, .,		()	(-)
Net income - basic	\$	1.00	\$	0.92	\$	0.08	9 %
Net income - diluted	*	0.98	*	0.90	-	0.08	9
Cash dividends declared		0.43		0.36		0.07	19
Revenue - fully taxable equivalent (FTE)				2.50			• •
Net interest income	\$	2,433	\$	2,356	\$	77	3 %
FTE adjustment (1)	Ψ	20	Ψ	2,330	Ψ	(2)	(9)
Net interest income		2,453		2,378		75	3
Noninterest income		1,082		992		90	9
Total revenue (1)	\$	3,535	\$	3,370	\$	165	5 %

⁽¹⁾ On a fully-taxable equivalent (FTE) basis assuming a 21% tax rate.

	Nine Months Ended September 30,			Change		
(dollar amounts in millions)	2019		2018		Amount	Percent
Net origination and secondary marketing income	\$ 89	\$	63		26	41 %
Net mortgage servicing income						
Loan servicing income	44		42		2	5
Amortization of capitalized servicing	(32)		(25)		(7)	(28)
Operating income	12		17		(5)	(29)
MSR valuation adjustment (1)	 (40)		7		(47)	(671)
Gains (losses) due to MSR hedging	 43		(7)		50	714
Net MSR risk management	3		_		3	_
Total net mortgage servicing income	\$ 15	\$	17	\$	(2)	(12)%
All other	5		5		_	_
Mortgage banking income	\$ 109	\$	85	\$	24	28 %
Mortgage origination volume	\$ 5,254	\$	5,458	\$	(204)	(4)%
Mortgage origination volume for sale	3,420		3,113		307	10
Third party mortgage loans serviced (2)	21,674		20,617		1,057	5
Mortgage servicing rights (2)	180		219		(39)	(18)
MSR % of investor servicing portfolio	0.83 %		1.06%		(0.23)%	(22)%

The change in fair value for the period represents the MSR valuation adjustment, net of amortization of capitalized servicing.

At period end.

⁽²⁾

	N	line Months Ended Sept	tember 30,
(dollar amounts in millions)	2	2019	2018
Allowance for loan and lease losses, beginning of period	\$	772 \$	691
Loan and lease losses		(269)	(184)
Recoveries of loans previously charged off		77	89
Net loan and lease losses		(192)	(95)
Provision for loan and lease losses		203	165
Allowance for loan and lease losses, end of period		783	761
Allowance for unfunded loan commitments and letters of credit, beginning of period	\$	96 \$	87
Provision for (reduction in) unfunded loan commitments and letters of credit losses		5	10
Allowance for unfunded loan commitments and letters of credit, end of period		101	97
Total allowance for credit losses	\$	884 \$	858
Allowance for loan and lease losses (ALLL) as % of:			
Total loans and leases		1.05 %	1.04 %
Nonaccrual loans and leases (NALs)		179	206
Nonperforming assets (NPAs)		163	189

Net charge-offs as a % of average loans

	Nine Months	Nine Months Ended September 30,				
(dollar amounts in millions)	2019	2018				
Net charge-offs by loan and lease type:						
Commercial:						
Commercial and industrial	\$ 92	2 \$ 19				
Commercial real estate:						
Construction	(2	(1)				
Commercial	(1	(17)				
Commercial real estate	(3	(18)				
Total commercial	89) 1				
Consumer:						
Automobile	23	25				
Home equity	7	4				
Residential mortgage	5	5 4				
RV and marine	7	7				
Other consumer	61	. 54				
Total consumer	103	94				
Total net charge-offs	\$ 192	2 \$ 95				
	Nine Months 2019	s Ended September 30, 2018				
Net charge-offs - annualized percentages:	2019	2018				
Commercial:						
Commercial and industrial	0.40	0.09				
Commercial real estate:	0.10	70 0.07				
Construction	(0.19	(0.14)				
Commercial	(0.03					
Commercial real estate	(0.06					
Total commercial	0.32					
Consumer:						
Automobile	0.25	0.27				
Home equity	0.10					
Residential mortgage	0.06					
RV and marine	0.29	0.33				
Other consumer	6.41	6.12				
Total consumer	0.37	0.35				

0.34 %

0.18 %

	September 30,				
(dollar amounts in millions)	2019	2018			
Nonaccrual loans and leases (NALs):					
Commercial and industrial	\$ 291 \$	211			
Commercial real estate	12	19			
Automobile	5	5			
Home equity	60	67			
Residential mortgage	69	67			
RV and marine	1	1			
Other consumer	_	_			
Total nonaccrual loans and leases	438	370			
Other real estate, net:					
Residential	10	22			
Commercial	2	5			
Total other real estate, net	12	27			
Other NPAs (1)	32	6			
Total nonperforming assets (3)	\$ 482 \$	403			
Nonaccrual loans and leases as a % of total loans and leases	0.58 %	0.50 %			
NPA ratio (2)	0.64	0.55			

	Nine Months Ended September 30,					
(dollar amounts in millions)	2019		2018			
Nonperforming assets, beginning of period	\$ 387	\$	389			
New nonperforming assets	500		368			
Returns to accruing status	(73)		(72)			
Loan and lease losses	(146)		(82)			
Payments	(125)		(179)			
Sales and held-for-sale transfers	(61)		(21)			
Nonperforming assets, end of period (2)	\$ 482	\$	403			

⁽¹⁾ Other nonperforming assets include certain impaired securities and/or nonaccrual loans held-forsale.

⁽²⁾ Nonperforming assets divided by the sum of loans and leases, net other real estate owned, and other NPAs

⁽³⁾ Nonaccruing troubled debt restructured loans are included in the total nonperforming assets balance.

	N	Vine Months Ended	l Septembe	er 30,
(dollar amounts in millions)		2019	2	2018
Accruing loans and leases past due 90+ days:				
Commercial and industrial	\$	9	\$	9
Commercial real estate		_		_
Automobile		8		7
Home equity		13		15
Residential mortgage (excluding loans guaranteed by the U.S. Government)		23		28
RV and marine		1		1
Other consumer		7		6
Total, excl. loans guaranteed by the U.S. Government		61		66
Add: loans guaranteed by U.S. Government		102		88
Total accruing loans and leases past due 90 days or more, including loans guaranteed by the U.S. Government	\$	163	\$	154
Ratios:				
Excluding loans guaranteed by the U.S. Government, as a percent of total loans and leases		0.08%		0.09 %
Guaranteed by U.S. Government, as a percent of total loans and leases		0.14		0.12
Including loans guaranteed by the U.S. Government, as a percent of total loans and leases		0.22		0.21
Accruing troubled debt restructured loans:				
Commercial and industrial	\$	225	\$	308
Commercial real estate		40		60
Automobile		39		34
Home equity		233		257
Residential mortgage		221		219
RV and marine		3		2
Other consumer		10		10
Total accruing troubled debt restructured loans	\$	771	\$	890
Nonaccruing troubled debt restructured loans:				
Commercial and industrial	\$	84	\$	100
Commercial real estate		6		8
Automobile		3		3
Home equity		26		28
Residential mortgage		44		46
RV and marine		1		1
Other consumer		_		
Total nonaccruing troubled debt restructured loans	\$	164	\$	186