## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549
FORM 8-K

CURRENT REPORT
Pursuant to Section 13 OR 15(d)
of The Securities Exchange Act of 1934
Date of Report (Date of earliest event reported) July 25, 2018

(Exact name of registrant as specified in its charter)

| Maryland | $\mathbf{1 - 3 4 0 7 3}$ | $\mathbf{3 1 - 0 7 2 4 9 2 0}$ |
| :---: | :---: | :---: |
| State or other jurisdiction <br> of incorporation) | (Commission | (IRS Employer |
| Identification No.) |  |  |


| Huntington Center |  |
| :---: | :---: |
| 41 South High Street |  |
| Columbus, Ohio | $\mathbf{4 3 2 8 7}$ |
| (Address of principal executive offices) | (Zip Code) |

(614) 480-2265
(Registrant's telephone number, including area code)
Not Applicable
(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):
$\square \quad$ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
$\square \quad$ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
$\square \quad$ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
$\square$ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405) or Rule 12b-2 of the Securities Exchange Act of 1934 (§24012b-2).

Emerging growth company
If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. $\square$

## Item 2.02. Results of Operations and Financial <br> Condition.

On July 25, 2018, Huntington Bancshares Incorporated ("Huntington") issued a news release announcing its earnings for the quarter endedJune 30, 2018. Also on July 25, 2018, Huntington made a Quarterly Financial Supplement available in the Investor Relations section of Huntington's website. Copies of Huntington's news release and quarterly financial supplement are attached hereto as Exhibit 99.1 and Exhibit 99.2 , respectively, and are incorporated by reference in this Item 2.02

Huntington's senior management will host an earnings conference call onJuly 25, 2018, at 9:00 a.m. (Eastern Daylight Time). The call may be accessed via a live Internet webcast at the Investor Relations section of Huntington's website, www.huntington.com, or through a dial-in telephone number at (877) 407-8029; Conference ID 13680951. Slides will be available in the Investor Relations section of Huntington's website about an hour prior to the call. A replay of the webcast will be archived in the Investor Relations section of Huntington's website. A telephone replay will be available approximately two hours after the completion of the call through August 3 , 2018 at (877) 660-6853 or (201) 612-7415 conference ID 13680951.

The information contained or incorporated by reference in this Current Report on Form 8-K contains certain forward-looking statements, including certain plans, expectations, goals, projections, and statements, which are subject to numerous assumptions, risks, and uncertainties. Forward-looking statements may be identified by words such as expect, anticipate, believe, intend, estimate, plan, target, goal, or similar expressions, or future or conditional verbs such as will, may, might, should, would, could, or similar variations.

While there is no assurance that any list of risks and uncertainties or risk factors is complete, below are certain factors which could cause actual results to differ materially from those contained or implied in the forward-looking statements: changes in general economic, political, or industry conditions; uncertainty in U.S. fiscal and monetary policy, including the interest rate policies of the Federal Reserve Board; volatility and disruptions in global capital and credit markets; movements in interest rates; competitive pressures on product pricing and services; success, impact, and timing of our business strategies, including market acceptance of any new products or services implementing our "Fair Play" banking philosophy; the nature, extent, timing, and results of governmental actions, examinations, reviews, reforms, regulations, and interpretations, including those related to the Dodd-Frank Wall Street Reform and Consumer Protection Act and the Basel III regulatory capital reforms, as well as those involving the OCC, Federal Reserve, FDIC, and CFPB; and other factors that may affect our future results. Additional factors that could cause results to differ materially from those described above can be found in our Annual Report on Form 10-K for the year ended December 31, 2017, and Quarterly Report on Form 10-Q for the quarter ended March 31, 2018, which are on file with the Securities and Exchange Commission (the "SEC") and available in the "Investor Relations" section of our website, http://www.huntington.com, under the heading "Publications and Filings" and in other documents we file with the SEC.

All forward-looking statements speak only as of the date they are made and are based on information available at that time. We do not assume any obligation to update forward-looking statements to reflect circumstances or events that occur after the date the forward-looking statements were made or to reflect the occurrence of unanticipated events except as required by federal securities laws. As forward-looking statements involve significant risks and uncertainties, caution should be exercised against placing undue reliance on such statements.

The information contained or incorporated by reference in Item 2.02 of this Form 8-K shall be treated as "furnished" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.

## Item 9.01. Financial Statements and

## Exhibits.

The exhibits referenced below shall be treated as "furnished" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.
(d) Exhibits.

Exhibit 99.1 - News release of Huntington Bancshares Incorporated, dated July 25, 2018.
Exhibit 99.2 - Quarterly Financial Supplement, June 2018.

## EXHIBIT INDEX

## Exhibit No. Description

Exhibit 99.1 News release of Huntington Bancshares Incorporated, dated July 25, 2018
Exhibit 99.2 Quarterly Financial Supplement, June 2018

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

HUNTINGTON BANCSHARES INCORPORATED

By: $\quad$ /s/ Howell D. McCullough III
Howell D. McCullough III
Chief Financial Officer

FOR IMMEDIATE RELEASE
July 25, 2018
Analysts: Mark Muth (mark.muth@huntington.com), 614.480.4720
Media: Matt Samson (matt.b.samson@huntington.com), 312.263.0203

## HUNTINGTON BANCSHARES INCORPORATED REPORTS 2018 SECOND QUARTER EARNINGS OF \$0.30 PER COMMON SHARE

## Results Include 30\% Year-Over-Year Increase in Earnings Per Common Share and 8\% Year-Over-Year Increase in Tangible Book Value Per Share

COLUMBUS, Ohio - Huntington Bancshares Incorporated (Nasdaq: HBAN; www.huntington.com) reported net income for the 2018 second quarter of $\$ 355$ million, an increase of $31 \%$ from the year-ago quarter. Earnings per common share for the 2018 second quarter were $\$ 0.30$, up $30 \%$ from the year-ago quarter. Tangible book value per common share as of 2018 second quarter-end was $\$ 7.27$, an $8 \%$ year-over-year increase. Return on average assets was $1.36 \%$, return on average common equity was $13.2 \%$, and return on average tangible common equity was $17.6 \%$.
"Our second quarter results demonstrate high quality earnings driven by solid execution across the bank. We achieved or exceeded all of our long-term financial goals for the third quarter in a row, and remain on pace to deliver these goals on an annual basis, two years ahead of expectations," said Steve Steinour, chairman, president, and CEO.
"As reflected by the $7 \%$ annualized growth in average commercial loans, the economies in our footprint continue to perform well, with strength across geographies, industries, and business stratifications. Average consumer loan growth was $9 \%$ annualized, driven by seasonal strength in our home lending and RV \& marine lending businesses. Core deposit growth of $11 \%$ annualized more than fully funded the quarter's loan growth, driven by our successful strategy to lock in fixed-rate certificates of deposit at attractive rates. We are encouraged by the outlook for continued loan and deposit growth in coming quarters. Our pipelines are steady, and customer sentiment remains strong."

Consistent with our 2018 CCAR capital plan, last week Huntington announced that the Board declared a quarterly cash dividend on the Company's common stock of $\$ 0.14$ per share, a $\$ 0.03$ per share, or $27 \%$, increase compared with the prior quarter. The dividend is payable on October 1, 2018, to shareholders of record on September 17, 2018. Huntington also announced that the Board authorized the repurchase of up to $\$ 1.068$ billion of common shares over the four quarters through the 2019 second quarter. Purchases of common stock under the authorization may include open market purchases, privately negotiated transactions, and accelerated share repurchase (ASR) programs. During the 2018 third quarter, the Company intends to enter into an ASR for approximately $\$ 400$ million of common stock.
"We were pleased with the recent DFAST and CCAR stress test results which provided important industry comparisons, particularly through the independently-modeled cumulative loan losses. These results illustrated our strong earnings power and disciplined enterprise risk management," Steinour said. "We are allocating capital consistent with our stated priorities: to support continued organic growth, to increase our quarterly dividend, and to return additional capital to our owners via share repurchases. This year will represent the eighth consecutive year of increased dividends."

## Specific 2018 Second Quarter Highlights:

- Fully-taxable equivalent total revenue increased $\$ 45$ million, or $4 \%$, year-overyear
- Fully-taxable equivalent net interest income increased $\$ 34$ million, or $4 \%$, year-overyear
- Net interest margin of $3.29 \%$, down 2 basis points from the year-ago quarter
- Noninterest income increased $\$ 11$ million, or $3 \%$, year-over-year
- Noninterest expense decreased $\$ 42$ million, or $6 \%$, year-over-year, as the year-ago quarter included $\$ 50$ million of acquisition-related expense
- Effective tax rate of $13.8 \%$, down from $22.4 \%$ in the year-ago quarter, primarily reflecting federal tax reform
- Average loans and leases increased $\$ 4.5$ billion, or $7 \%$, year-over-year, including a $\$ 3.4$ billion, or $10 \%$, increase in consumer loans and a $\$ 1.2$ billion, or $3 \%$, increase in commercial loans
- Average core deposits increased $\$ 3.1$ billion, or $4 \%$, year-over-year, driven by a $\$ 1.7$ billion, or $9 \%$, increase in money market deposits and a $\$ 1.6$ billion, or $77 \%$, increase in core certificates of deposit
- Net charge-offs equated to $0.16 \%$ of average loans and leases, representing the sixteenth consecutive quarter below the average through-the-cycle target range of $0.35 \%$ to $0.55 \%$
- Nonperforming asset ratio of $0.57 \%$, down from $0.61 \%$ a year ago
- Common Equity Tier 1 (CET1) risk-based capital ratio of $10.53 \%$, up from $9.88 \%$ a year ago and above our $9 \%$ to $10 \%$ operating guideline
- Tangible common equity (TCE) ratio of $7.78 \%$, up from $7.41 \%$ a year ago
- Tangible book value per common share (TBVPS) increased $\$ 0.53$, or $8 \%$, year-over-year to \$7.27

Table 1 - Earnings Performance Summary (GAAP)

|  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Table 2 lists certain items that we believe are significant in understanding corporate performance and trends (see Basis of Presentation). There were no Significant Items in the 2018 second quarter.

## Table 2 - Significant Items Influencing Earnings

| Three Months Ended <br> (\$ in millions, except per share) |  |  |  | ter-Tax | mp |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount |  | Amount (1) |  | EPS (2) |  |
| June 30, 2018 - net income |  |  | \$ | 355 | \$ | 0.30 |
| - None |  | N/A |  | - |  | - |
| March 31, 2018 - net income |  |  | \$ | 326 | \$ | 0.28 |
| - None |  | N/A |  | - |  | - |
| December 31, 2017 - net income |  |  | \$ | 432 | \$ | 0.37 |
| - Federal tax reform-related estimated tax benefit (3) |  | N/A |  | 123 |  | 0.11 |
| September 30, 2017 - net income |  |  | \$ | 275 | \$ | 0.23 |
| - Merger and acquisition-related net expenses | \$ | (31) |  | (20) |  | (0.02) |
| June 30, 2017 - net income |  |  | \$ | 272 | \$ | 0.23 |
| - Merger and acquisition-related net expenses | \$ | (50) |  | (33) |  | (0.03) |
| (1) Favorable (unfavorable) impact on net income. |  |  |  |  |  |  |
| (2) EPS reflected on a fully diluted basis. |  |  |  |  |  |  |
| (3) Represents the reasonable estimated impact of tax refo ending December 22, 2018. |  | usted i | futur | rring th | me | t period |

## Net Interest Income, Net Interest Margin, and Average Balance Sheet

Table 3 - Net Interest Income and Net Interest Margin Performance Summary - Continued NIM Stability as Asset Sensitivity of Balance Sheet Offsets Declining Benefit From Purchase Accounting Accretion

| (\$ in millions) | 2018 |  |  |  | 2017 |  |  |  |  |  | Change (\%) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Second <br> Quarter |  | First Quarter |  | Fourth Quarter |  | Third Quarter |  | Second <br> Quarter |  |  |  |
|  |  |  | LQ | YOY |  |  |  |  |  |  |  |  |
| Net interest income | \$ | 784 |  |  | \$ | 770 | \$ | 770 | \$ | 758 | \$ | 745 | 2\% | 5 \% |
| FTE adjustment |  | 7 |  | 7 |  | 12 |  | 13 |  | 12 | - | (42) |
| Net interest income - FTE |  | 791 |  | 777 |  | 782 |  | 771 |  | 757 | 2 | 4 |
| Noninterest income |  | 336 |  | 314 |  | 340 |  | 330 |  | 325 | 7 | 3 |
| Total revenue - FTE | \$ | 1,127 | \$ | 1,091 | \$ | 1,122 | \$ | 1,101 | \$ | 1,082 | 3\% | 4 \% |


| Yield / Cost |  |  |  |  |  | Change bp |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | LQ | YOY |
| Total earning assets | 4.07\% | 3.91\% | 3.83\% | 3.78\% | 3.75\% | 16 | 32 |
| Total loans and leases | 4.49 | 4.32 | 4.23 | 4.20 | 4.15 | 17 | 34 |
| Total securities | 2.71 | 2.62 | 2.64 | 2.55 | 2.55 | 9 | 16 |
| Total interest-bearing liabilities | 1.05 | 0.82 | 0.73 | 0.68 | 0.61 | 23 | 44 |
| Total interest-bearing deposits | 0.59 | 0.43 | 0.37 | 0.35 | 0.31 | 16 | 28 |
|  |  |  |  |  |  |  |  |
| Net interest rate spread | 3.02 | 3.09 | 3.10 | 3.10 | 3.14 | (7) | (12) |
| Impact of noninterest-bearing funds on margin | 0.27 | 0.21 | 0.20 | 0.19 | 0.17 | 6 | 10 |
| Net interest margin | 3.29\% | 3.30\% | 3.30\% | 3.29\% | 3.31\% | (1) | (2) |

See Pages 7-9 of Quarterly Financial Supplement for additional detail.

Fully-taxable equivalent (FTE) net interest income for the 2018 second quarter increased $\$ 34$ million, or 4\%, from the 2017 second quarter. This reflected the benefit from the $\$ 4.6$ billion, or $5 \%$, increase in average earning assets, partially offset by a two basis point decrease in the FTE net interest margin (NIM) to $3.29 \%$. Average earning asset growth reflected a $\$ 4.5$ billion, or $7 \%$, increase in average loans and leases. Average earning asset yields increased 32 basis points year-over-year, driven by a 34 basis point improvement in loan yields. Average funding costs increased 44 basis points, although interest-bearing deposit costs only increased 28 basis points. The cost of short-term borrowings and long-term debt increased 104 basis points and 126 basis points, respectively. Embedded within these yields and costs, FTE net interest income during the 2018 second quarter included $\$ 19$ million, or approximately 8 basis points, of purchase accounting impact compared to $\$ 34$ million, or approximately 15 basis points, in the year-ago quarter.

Compared to the 2018 first quarter, FTE net interest income increased $\$ 14$ million, or $2 \%$, primarily reflecting growth in average earning assets and the impact of day count. Average earning assets increased $\$ 1.0$ billion, or $1 \%$, sequentially, driven by a $\$ 1.4$ billion or $2 \%$, increase in average loans, partially offset by a $\$ 0.6$ billion, or $2 \%$, decrease in average securities. The NIM decreased 1 basis point. Average earning asset yields increased 16 basis points sequentially, driven by a 17 basis point increase in loan yields. Average funding costs increased 23 basis points, driven by higher cost of short-term borrowings (up 35 basis points) and long-term debt (up 83 basis points). Average interest-bearing deposit costs increased 16 basis points, while the benefit of noninterest-bearing funding improved 6 basis points. Day count negatively impacted the NIM by 1 basis point on a linked quarter basis. The purchase accounting impact on the net interest margin was approximately 8 basis points in the 2018 second quarter, unchanged from the prior quarter.

Table 4 - Average Earning Assets - Continued C\&I Loan Growth Momentum Reflects Underlying Economic Strength of the Footprint

| (\$ in billions) | 2018 |  |  |  | 2017 |  |  |  |  |  | Change (\%) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Second Quarter |  | First Quarter |  | Fourth Quarter |  | Third Quarter |  | Second Quarter |  |  |  |
|  |  |  | LQ | YOY |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 28.9 |  |  | \$ | 28.2 | \$ | 27.4 | \$ | 27.6 | \$ | 28.0 | 2 \% | 3 \% |
| Commercial real estate |  | 7.4 |  | 7.3 |  | 7.2 |  | 7.2 |  | 7.1 | - | 4 |
| Total commercial |  | 36.2 |  | 35.6 |  | 34.6 |  | 34.9 |  | 35.1 | 2 | 3 |
| Automobile |  | 12.3 |  | 12.1 |  | 12.0 |  | 11.7 |  | 11.3 | 1 | 8 |
| Home equity |  | 9.9 |  | 10.0 |  | 10.0 |  | 10.0 |  | 10.0 | (1) | - |
| Residential mortgage |  | 9.6 |  | 9.2 |  | 8.8 |  | 8.4 |  | 8.0 | 5 | 21 |
| RV and marine finance |  | 2.7 |  | 2.5 |  | 2.4 |  | 2.3 |  | 2.0 | 7 | 31 |
| Other consumer |  | 1.2 |  | 1.1 |  | 1.1 |  | 1.0 |  | 1.0 | 4 | 18 |
| Total consumer |  | 35.7 |  | 34.9 |  | 34.3 |  | 33.4 |  | 32.3 | 2 | 10 |
| Total loans and leases |  | 71.9 |  | 70.5 |  | 68.9 |  | 68.3 |  | 67.3 | 2 | 7 |
| Total securities |  | 23.8 |  | 24.4 |  | 24.3 |  | 23.8 |  | 23.8 | (2) | - |
| Held-for-sale and other earning assets |  | 0.7 |  | 0.6 |  | 0.7 |  | 0.8 |  | 0.6 | 24 | 12 |
| Total earning assets | \$ | 96.4 | \$ | 95.4 | \$ | 93.9 | \$ | 92.8 | \$ | 91.7 | $1 \%$ | 5 \% |

See Page 7 of Quarterly Financial Supplement for additional detail.

Average earning assets for the 2018 second quarter increased $\$ 4.6$ billion, or $5 \%$, from the year-ago quarter, primarily reflecting a $\$ 4.5$ billion, or $7 \%$, increase in average loans and leases. Average residential mortgage loans increased $\$ 1.6$ billion, or $21 \%$, driven by an increase in lending officers and expansion into the Chicago market. Average automobile loans increased $\$ 0.9$ billion, or $8 \%$, driven by $\$ 6.2$ billion of new production over the past year. Average commercial and industrial (C\&I) loans increased $\$ 0.9$ billion, or $3 \%$, reflecting growth in middle market, asset finance, energy, and corporate banking. Average RV and marine finance loans increased $\$ 0.6$ billion, or $31 \%$, reflecting the success of the well-managed expansion of the acquired business into 17 new states over the past two years.

Compared to the 2018 first quarter, average earning assets increased $\$ 1.0$ billion, or $1 \%$, reflecting the $\$ 1.4$ billion, or $2 \%$, increase in average loans and leases. Average C\&l loans increased $\$ 0.6$ billion, or $2 \%$, reflecting broad-based growth in middle market, asset finance, energy, and specialty. Average residential mortgage loans increased $\$ 0.5$ billion, or $5 \%$, driven by seasonality and the expansion of our home lending business. Average securities decreased $\$ 0.6$ billion, or $2 \%$, primarily due to runoff in the portfolio.

Table 5 - Average Liabilities - Money Market, Interest-bearing Demand Deposits, and CDs Drive Year-Over-Year Core Deposit Growth

| (\$ in billions) | 2018 |  |  |  | 2017 |  |  |  |  |  | Change (\%) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Second Quarter |  | First Quarter |  | Fourth Quarter |  | Third Quarter |  | Second Quarter |  |  |  |
|  |  |  | LQ | YOY |  |  |  |  |  |  |  |  |
| Demand deposits - noninterest-bearing | \$ | 20.4 |  |  | \$ | 20.6 | \$ | 21.7 | \$ | 21.7 | \$ | 21.6 | (1)\% | (6)\% |
| Demand deposits - interest-bearing |  | 19.1 |  | 18.6 |  | 18.2 |  | 17.9 |  | 17.4 | 3 | 10 |
| Total demand deposits |  | 39.5 |  | 39.2 |  | 39.9 |  | 39.6 |  | 39.0 | 1 | 1 |
| Money market deposits |  | 20.9 |  | 20.7 |  | 20.7 |  | 20.3 |  | 19.2 | 1 | 9 |
| Savings and other domestic deposits |  | 11.1 |  | 11.2 |  | 11.3 |  | 11.6 |  | 11.9 | (1) | (6) |
| Core certificates of deposit |  | 3.8 |  | 2.3 |  | 1.9 |  | 2.0 |  | 2.1 | 65 | 77 |
| Total core deposits |  | 75.4 |  | 73.4 |  | 73.8 |  | 73.5 |  | 72.2 | 3 | 4 |
| Other domestic deposits of \$250,000 or more |  | 0.2 |  | 0.2 |  | 0.4 |  | 0.4 |  | 0.5 | (2) | (49) |
| Brokered deposits and negotiable CDs |  | 3.7 |  | 3.3 |  | 3.4 |  | 3.6 |  | 3.8 | 11 | (3) |
| Total deposits | \$ | 79.3 | \$ | 76.9 | \$ | 77.6 | \$ | 77.5 | \$ | 76.5 | $3 \%$ | $4 \%$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Short-term borrowings | \$ | 3.1 | \$ | 5.2 | \$ | 2.8 | \$ | 2.4 | \$ | 2.7 | (41)\% | 15 \% |
| Long-term debt |  | 9.2 |  | 9.0 |  | 9.2 |  | 8.9 |  | 8.7 | 3 | 6 |
| Total debt | \$ | 12.3 | \$ | 14.2 | \$ | 12.0 | \$ | 11.3 | \$ | 11.4 | (13)\% | 8 \% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total interest-bearing liabilities | \$ | 71.2 | \$ | 70.6 | \$ | 68.1 | \$ | 67.2 | \$ | 66.4 | 1 \% | 7 \% |

See Page 7 of Quarterly Financial Supplement for additional detail.

Average total interest-bearing liabilities increased $\$ 4.8$ billion, or $7 \%$, from the year-ago quarter. Average total deposits for the 2018 second quarter increased $\$ 2.7$ billion, or $4 \%$, from the year-ago quarter, while average total core deposits increased $\$ 3.1$ billion, or $4 \%$. Average money market deposits increased $\$ 1.7$ billion, or $9 \%$, primarily reflecting growth in certain specialty commercial deposits and continued shifting commercial customer preferences for higher yielding deposit products. Average core certificates of deposit (CDs) increased $\$ 1.6$ billion, or $77 \%$, reflecting initiatives to grow fixed-rate, term consumer deposits in light of the rising interest rate environment. Average demand deposits increased $\$ 0.5$ billion, or $1 \%$, primarily driven by a $\$ 0.3$ billion, or $1 \%$, increase in average commercial demand deposits. Average long-term debt increased $\$ 0.5$ billion, or $6 \%$, reflecting the issuance of $\$ 2.0$ billion and maturity of $\$ 1.3$ billion of senior debt over the past four quarters. Partially offsetting these increases, average savings and other domestic deposits decreased $\$ 0.7$ billion, or $6 \%$, reflecting consumer customer migration into higher yielding deposit products, such as money market and CDs.

Compared to the 2018 first quarter, average total core deposits increased $\$ 2.0$ billion, or $3 \%$, primarily reflecting a $\$ 1.5$ billion, or $65 \%$, increase in average core CDs. Average demand deposits increased $\$ 0.3$ billion, or $1 \%$, primarily driven by a $\$ 0.2$ billion, or $2 \%$, increase in average consumer demand deposits. Average short-term borrowings decreased $\$ 2.1$ billion, or $41 \%$, as continued growth in core deposits reduced reliance on wholesale funding.

## Noninterest Income

## Table 6 - Noninterest Income - OCR Strategy Continues to Drive Noninterest Income Growth

| (\$ in millions) | 2018 |  |  |  | 2017 |  |  |  |  |  | Change (\%) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Second Quarter |  | First Quarter |  | Fourth <br> Quarter |  | Third Quarter |  | Second Quarter |  |  |  |
|  |  |  | LQ | YOY |  |  |  |  |  |  |  |  |
| Service charges on deposit accounts | \$ | 91 |  |  | \$ | 86 | \$ | 91 | \$ | 91 | \$ | 88 | 6 \% | 3 \% |
| Cards and payment processing income |  | 56 |  | 53 |  | 53 |  | 54 |  | 52 | 6 | 8 |
| Trust and investment management services |  | 42 |  | 44 |  | 41 |  | 39 |  | 37 | (5) | 14 |
| Mortgage banking income |  | 28 |  | 26 |  | 33 |  | 34 |  | 32 | 8 | (13) |
| Insurance income |  | 21 |  | 21 |  | 21 |  | 18 |  | 22 | - | (5) |
| Capital markets fees |  | 21 |  | 19 |  | 23 |  | 22 |  | 17 | 11 | 24 |
| Bank owned life insurance income |  | 17 |  | 15 |  | 18 |  | 16 |  | 15 | 13 | 13 |
| Gain on sale of loans |  | 15 |  | 8 |  | 17 |  | 14 |  | 12 | 88 | 25 |
| Securities gains (losses) |  | - |  | - |  | (4) |  | - |  | - | NM | NM |
| Other income |  | 45 |  | 42 |  | 47 |  | 42 |  | 50 | 7 | (10) |
| Total noninterest income | \$ | 336 | \$ | 314 | \$ | 340 | \$ | 330 | \$ | 325 | 7 \% | $3 \%$ |

See Pages 10-11 of Quarterly Financial Supplement for additional detail.
Reported noninterest income for the 2018 second quarter increased $\$ 11$ million, or $3 \%$, from the year-ago quarter, reflecting ongoing household / relationship acquisition and execution of our Optimal Customer Relationship (OCR) strategy. Trust and investment management services increased $\$ 5$ million, or $14 \%$, reflecting strong equity market performance. Other income decreased $\$ 5$ million, or $10 \%$, primarily reflecting a $\$ 3$ million unfavorable Visa Class $B$ derivative fair value adjustment.

Compared to the 2018 first quarter, reported noninterest income increased $\$ 22$ million, or $7 \%$. Gain on sale of loans increased $\$ 7$ million, or $88 \%$, reflecting $\$ 5$ million of gains on the sale of asset finance leases and the seasonal increase in SBA loan sales. Service charges on deposit accounts increased $\$ 5$ million, or $6 \%$, primarily reflecting seasonality in consumer service charges.

## Noninterest Expense (see Basis of Presentation)

Table 7 - Noninterest Expense (GAAP) - Seasonality Drives Linked Quarter Increase in Overhead

| (\$ in millions) | 2018 |  |  |  | 2017 |  |  |  |  |  | Change (\%) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Second Quarter |  | First Quarter |  | Fourth Quarter |  | Third Quarter |  | Second Quarter |  |  |  |
|  |  |  | LQ | YOY |  |  |  |  |  |  |  |  |
| Personnel costs | \$ | 396 |  |  | \$ | 376 | \$ | 373 | \$ | 377 | \$ | 392 | 5 \% | 1 \% |
| Outside data processing and other services |  | 69 |  | 73 |  | 71 |  | 80 |  | 75 | (5) | (8) |
| Net occupancy |  | 35 |  | 41 |  | 36 |  | 55 |  | 53 | (15) | (34) |
| Equipment |  | 38 |  | 40 |  | 36 |  | 45 |  | 43 | (5) | (12) |
| Deposit and other insurance expense |  | 18 |  | 18 |  | 19 |  | 19 |  | 20 | - | (10) |
| Professional services |  | 15 |  | 11 |  | 18 |  | 15 |  | 18 | 36 | (17) |
| Marketing |  | 18 |  | 8 |  | 10 |  | 17 |  | 19 | 125 | (5) |
| Amortization of intangibles |  | 13 |  | 14 |  | 14 |  | 14 |  | 14 | (7) | (7) |
| Other expense |  | 50 |  | 52 |  | 56 |  | 58 |  | 60 | (4) | (17) |
| Total noninterest expense | \$ | 652 | \$ | 633 | \$ | 633 | \$ | 680 | \$ | 694 | $3 \%$ | (6)\% |
| (in thousands) |  |  |  |  |  |  |  |  |  |  |  |  |
| Average full-time equivalent employees |  | 15.7 |  | 15.6 |  | 15.4 |  | 15.5 |  | 15.9 | 1 \% | (1)\% |

## Table 8 - Impacts of Significant Items

|  | 2018 |  |  |  | 2017 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (\$ in millions) | Second Quarter |  | First Quarter |  | Fourth Quarter |  | Third Quarter |  | Second Quarter |  |
| Personnel costs | \$ | - | \$ | - | \$ | - | \$ | 4 | \$ | 18 |
| Outside data processing and other services |  | - |  | - |  | - |  | 4 |  | 6 |
| Net occupancy |  | - |  | - |  | - |  | 14 |  | 14 |
| Equipment |  | - |  | - |  | - |  | 6 |  | 4 |
| Deposit and other insurance expense |  | - |  | - |  | - |  | - |  | - |
| Professional services |  | - |  | - |  | - |  | 2 |  | 4 |
| Marketing |  | - |  | - |  | - |  | - |  | - |
| Amortization of intangibles |  | - |  | - |  | - |  | - |  | - |
| Other expense |  | - |  | - |  | - |  | - |  | 4 |
| Total noninterest expense | \$ | - | \$ | - | \$ | - | \$ | 30 | \$ | 50 |

## Table 9 - Adjusted Noninterest Expense (Non-GAAP)

| (\$ in millions) | 2018 |  |  |  | 2017 |  |  |  |  |  | Change (\%) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Second Quarter |  | First Quarter |  | Fourth Quarter |  | Third Quarter |  | Second Quarter |  |  |  |
|  |  |  | LQ | YOY |  |  |  |  |  |  |  |  |
| Personnel costs | \$ | 396 |  |  | \$ | 376 | \$ | 373 | \$ | 373 | \$ | 374 | 5 \% | 6 \% |
| Outside data processing and other services |  | 69 |  | 73 |  | 71 |  | 76 |  | 69 | (5) | - |
| Net occupancy |  | 35 |  | 41 |  | 36 |  | 41 |  | 39 | (15) | (10) |
| Equipment |  | 38 |  | 40 |  | 36 |  | 39 |  | 39 | (5) | (3) |
| Deposit and other insurance expense |  | 18 |  | 18 |  | 19 |  | 19 |  | 20 | - | (10) |
| Professional services |  | 15 |  | 11 |  | 18 |  | 13 |  | 14 | 36 | 7 |
| Marketing |  | 18 |  | 8 |  | 10 |  | 17 |  | 19 | 125 | (5) |
| Amortization of intangibles |  | 13 |  | 14 |  | 14 |  | 14 |  | 14 | (7) | (7) |
| Other expense |  | 50 |  | 52 |  | 56 |  | 58 |  | 56 | (4) | (11) |
| Total noninterest expense | \$ | 652 | \$ | 633 | \$ | 633 | \$ | 650 | \$ | 644 | $3 \%$ | 1 \% |

See Page 10 of Quarterly Financial Supplement for additional detail.

Reported noninterest expense for the 2018 second quarter decreased $\$ 42$ million, or $6 \%$, from the year-ago quarter, primarily reflecting the $\$ 50$ million of acquisition-related Significant Items in the year-ago quarter. Personnel costs increased $\$ 4$ million, or $1 \%$, primarily reflecting increased incentive compensation and benefits costs, partially offset by an $\$ 18$ million decrease in acquisition-related Significant Items. Other expense decreased $\$ 10$ million, or $17 \%$, primarily reflecting a decrease in franchise taxes and acquisition-related Significant Items in the year-ago quarter.

Reported noninterest expense increased $\$ 19$ million, or $3 \%$, from the 2018 first quarter. Personnel costs increased $\$ 20$ million, or $5 \%$, reflecting the implementation of annual merit increases and grant of annual long-term equity incentive compensation, both in May. Marketing expense increased $\$ 10$ million, or $125 \%$, reflecting the timing of marketing campaigns and deposit promotions. Net occupancy expense decreased $\$ 6$ million, or $15 \%$, due to seasonality.

## Credit Quality

## Table 10 - Credit Quality Metrics - NCOs and NALs Remain Near Cyclical Lows

| (\$ in millions) | 2018 |  |  |  | 2017 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, |  | March 31, |  | December 31, |  | September 30, |  | June 30, |  |
| Total nonaccrual loans and leases | \$ | 378 | \$ | 383 | \$ | 349 | \$ | 338 | \$ | 364 |
| Total other real estate |  | 28 |  | 30 |  | 33 |  | 42 |  | 44 |
| Other NPAs (1) |  | 6 |  | 7 |  | 7 |  | 7 |  | 7 |
| Total nonperforming assets |  | 412 |  | 420 |  | 389 |  | 387 |  | 415 |
| Accruing loans and leases past due 90 days or more |  | 132 |  | 106 |  | 115 |  | 119 |  | 136 |
| NPAs + accruing loans and lease past due 90 days or more | \$ | 544 | \$ | 526 | \$ | 504 | \$ | 506 | \$ | 551 |
|  |  |  |  |  |  |  |  |  |  |  |
| NAL ratio (2) |  | 0.52\% |  | 0.54\% |  | 0.50\% |  | 0.49\% |  | 0.54 \% |
| NPA ratio (3) |  | 0.57 |  | 0.59 |  | 0.55 |  | 0.56 |  | 0.61 |
| (NPAs+90 days)/(Loans+OREO) |  | 0.75 |  | 0.74 |  | 0.72 |  | 0.74 |  | 0.81 |
|  |  |  |  |  |  |  |  |  |  |  |
| Provision for loan and leases losses | \$ | 48 | \$ | 68 | \$ | 57 | \$ | 50 | \$ | 31 |
| Provision for unfunded loan commitments \& letters of credit losses |  | 8 |  | (2) |  | 8 |  | (6) |  | (7) |
| Provision for credit losses | \$ | 56 | \$ | 66 | \$ | 65 | \$ | 43 | \$ | 25 |
|  |  |  |  |  |  |  |  |  |  |  |
| Net charge-offs |  | 28 |  | 38 |  | 41 |  | 43 |  | 36 |
| Net charge-offs / Average total loans |  | 0.16\% |  | 0.21\% |  | 0.24 \% |  | 0.25\% |  | 0.21 \% |
|  |  |  |  |  |  |  |  |  |  |  |
| Allowance for loans and lease losses | \$ | 741 | \$ | 721 | \$ | 691 | \$ | 675 | \$ | 668 |
| Allowance for unfunded loan commitments and letters of credit |  | 93 |  | 85 |  | 87 |  | 79 |  | 85 |
| Allowance for credit losses (ACL) | \$ | 834 | \$ | 806 | \$ | 778 | \$ | 754 | \$ | 753 |
|  |  |  |  |  |  |  |  |  |  |  |
| ALLL as a \% of: |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases |  | 1.02\% |  | 1.01\% |  | 0.99\% |  | 0.98\% |  | 0.98\% |
| NALs |  | 197 |  | 188 |  | 198 |  | 200 |  | 183 |
| NPAs |  | 180 |  | 172 |  | 178 |  | 175 |  | 161 |
|  |  |  |  |  |  |  |  |  |  |  |
| ACL as a \% of: |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases |  | 1.15\% |  | 1.13\% |  | 1.11\% |  | 1.10\% |  | 1.11 \% |

(1) Other nonperforming assets include certain impaired investment securities.
(2) Total NALs as a \% of total loans and leases.
(3) Total NPAs as a \% of sum of loans and leases and other real estate.
See Pages 12-15 of Quarterly Financial Supplement for additional detail.
Overall asset quality performance remained strong. The consumer portfolio metrics continue to reflect the expected results associated with our focus on high quality borrowers. The commercial portfolios have performed consistently, with some quarter to quarter volatility as a result of the absolute low level of problem loans.

Nonaccrual loans and leases (NALs) increased $\$ 14$ million, or $4 \%$, from the year-ago quarter to $\$ 378$ million, or $0.52 \%$ of total loans and leases. The year-over-year increase was centered in the Commercial portfolio, with a slight decline evident across the consumer portfolios. The increase in the commercial portfolio was not centered in any geography or industry. A $\$ 16$ million decline in OREO balances more than offset the increase in NALs, resulting in a $\$ 3$ million, or $1 \%$, year-over-year decrease in nonperforming assets (NPAs) to $\$ 412$ million, or $0.57 \%$ of total loans and leases and OREO. The decline in OREO assets reflected reductions in
both commercial and residential properties. On a linked quarter basis, NALs decreased $\$ 5$ million, or $1 \%$, while NPAs decreased $\$ 8$ million, or $2 \%$.
The provision for credit losses increased $\$ 31$ million year-over-year to $\$ 56$ million in the 2018 second quarter. Net charge-offs (NCOs) decreased $\$ 8$ million to $\$ 28$ million. NCOs represented an annualized $0.16 \%$ of average loans and leases in the current quarter, down from $0.21 \%$ in both the prior and yearago quarters. NCOs were better across the portfolio in the 2018 second quarter, with Home Equity, Auto, and Other Consumer showing particularly positive seasonal results. We continue to be pleased with the net charge-off performance within each portfolio and in total.

The allowance for loan and lease losses (ALLL) as a percentage of total loans and leases remained relatively stable at $1.02 \%$ compared to $0.98 \%$ a year ago, while the ALLL as a percentage of period-end total NALs increased to $197 \%$ from $183 \%$ over the same period. The increase in the ALLL is primarily the result of loan growth and the continued migration of the acquired loan portfolio into the originated portfolio. The allowance for credit losses (ACL) as a percentage of total loans and leases remained relatively stable at $1.15 \%$ compared to $1.11 \%$ a year ago, while the ACL as a percentage of period-end total NALs increased to $221 \%$ from $207 \%$ over the same period. In addition to the ALLL contribution, the ACL increased primarily as the result of increased expectations on future line utilization within our commercial portfolio. We believe the level of the ALLL and ACL are appropriate given the low level of problem loans and the current composition of the overall loan and lease portfolio.

## Capital

Table 11 - Capital Ratios - Capital Ratios Above Targeted Ranges, Support Increased Capital Return

| (\$ in billions) | 2018 |  |  |  | 2017 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, |  | March 31, |  | December 31, |  | September 30, |  | June 30, |  |
| Tangible common equity / tangible assets ratio |  | 7.78 \% |  | 7.70\% |  | 7.34 \% |  | 7.42 \% |  | 7.41 \% |
| Common equity tier 1 risk-based capital ratio (1) |  | 10.53 \% |  | 10.45 \% |  | 10.01 \% |  | 9.94 \% |  | 9.88\% |
| Regulatory Tier 1 risk-based capital ratio (1) |  | 11.99 \% |  | 11.94 \% |  | 11.34 \% |  | 11.30 \% |  | 11.24 \% |
| Regulatory Total risk-based capital ratio (1) |  | 13.97 \% |  | 13.92 \% |  | 13.39 \% |  | 13.39 \% |  | 13.33 \% |
| Total risk-weighted assets (1) | \$ | 83.0 | \$ | 81.4 | \$ | 80.3 | \$ | 78.6 | \$ | 78.4 |

(1) Figures are estimated and are presented on a Basel III standardized approach basis.
See Pages 16-17 of Quarterly Financial Supplement for additional detail.
The tangible common equity to tangible assets ratio was $7.78 \%$ at June 30, 2018, up 37 basis points from a year ago. Common Equity Tier 1 (CET1) riskbased capital ratio was $10.53 \%$ at June 30, 2018, up from $9.88 \%$ a year ago. The regulatory Tier 1 risk-based capital ratio was $11.99 \%$ compared to $11.24 \%$ at June 30, 2017.

The Company did not repurchase any common stock during the 2018 second quarter. Under the 2017 CCAR capital plan executed over the past four quarters, the Company repurchased $\$ 308$ million of common stock at an average cost of $\$ 13.71$ per share. In addition, during the 2018 first quarter, $\$ 363$ million of $8.5 \%$ Series A preferred equity was converted into common equity, and subsequently $\$ 500$ million of $5.7 \%$ Series E preferred equity was issued.

## Income Taxes

The provision for income taxes was $\$ 57$ million in the 2018 second quarter compared to $\$ 79$ million in the 2017 second quarter. The effective tax rates for the 2018 second quarter and 2017 second quarter were $13.8 \%$ and $22.4 \%$, respectively. The 2018 second quarter and 2017 second quarter included $\$ 5$ million and $\$ 7$ million, respectively, of tax benefits related to stock-based compensation.

At June 30, 2018, we had a net federal deferred tax liability of $\$ 141$ million and a net state deferred tax asset of $\$ 24$ million.

## Expectations - 2018

Full-year revenues are expected to increase approximately $5 \%$ to $6 \%$, while full-year noninterest expense is expected to decrease approximately $3 \%$ to $4 \%$. The full-year NIM is expected to expand $2-4$ basis points, as core NIM expansion more than offsets the anticipated reduction in the benefit of purchase accounting. The 2018 efficiency ratio is expected to approximate $55.5 \%$ to $56.5 \%$.

Average loans and leases are expected to increase approximately $5.5 \%$ to $6.5 \%$ on an annual basis. Average total deposits are expected to increase approximately $3.5 \%$ to $4.5 \%$, while average core deposits are expected to increase $4.5 \%$ to $5.5 \%$. While pipelines are steady and customer sentiment remains strong, some of our customers are monitoring international trade agreements and tariffs that could have a dampening effect on economic growth.

Asset quality metrics are expected to remain better than our average through-the-cycle target ranges, with some moderate quarterly volatility.
The effective tax rate for the remainder of 2018 is expected to be in the range of $15.5 \%$ to $16.5 \%$.

## Conference Call / Webcast Information

Huntington's senior management will host an earnings conference call on July 25, 2018, at 9:00 a.m. (Eastern Daylight Time). The call may be accessed via a live Internet webcast at the Investor Relations section of Huntington's website, www.huntington.com, or through a dial-in telephone number at (877) 4078029; Conference ID \#13680951. Slides will be available in the Investor Relations section of Huntington's website about an hour prior to the call. A replay of the webcast will be archived in the Investor Relations section of Huntington's website. A telephone replay will be available approximately two hours after the completion of the call through August 3, 2018 at (877) 660-6853 or (201) 612-7415; conference ID \#13680951.
Please see the 2018 Second Quarter Quarterly Financial Supplement for additional detailed financial performance metrics. This document can be found on the Investor Relations section of Huntington's website, http://www.huntington.com.

## About Huntington

Huntington Bancshares Incorporated is a regional bank holding company headquartered in Columbus, Ohio, with $\$ 105$ billion of assets and a network of 968 branches and 1,831 ATMs across eight Midwestern states. Founded in 1866, The Huntington National Bank and its affiliates provide consumer, small business, commercial, treasury management, wealth management, brokerage, trust, and insurance services. Huntington also provides auto dealer, equipment finance, national settlement and capital market services that extend beyond its core states. Visit huntington.com for more information.

## Caution regarding Forward-Looking Statements

This communication contains certain forward-looking statements, including, but not limited to, certain plans, expectations, goals, projections, and statements, which are not historical facts and are subject to numerous assumptions, risks, and uncertainties. Statements that do not describe historical or current facts, including statements about beliefs and expectations, are forward-looking statements. Forward-looking statements may be identified by words such as expect, anticipate, believe, intend, estimate, plan, target, goal, or similar expressions, or future or conditional verbs such as will, may, might, should, would, could, or similar variations. The forward-looking statements are intended to be subject to the safe harbor provided by Section 27A of the Securities Act of 1933, Section 21E of the Securities Exchange Act of 1934, and the Private Securities Litigation Reform Act of 1995.

While there is no assurance that any list of risks and uncertainties or risk factors is complete, below are certain factors which could cause actual results to differ materially from those contained or implied in the forward-looking statements: changes in general economic, political, or industry conditions; uncertainty in U.S. fiscal and monetary policy, including the interest rate policies of the Federal Reserve Board; volatility and disruptions in global capital and credit markets; movements in interest rates; competitive pressures on product pricing and services; success, impact, and timing of our business strategies, including market acceptance of any new products or services implementing our "Fair Play" banking philosophy; the nature, extent, timing, and results of governmental actions, examinations, reviews, reforms, regulations, and interpretations, including those related to the Dodd-Frank Wall Street Reform and Consumer Protection Act and the Basel III regulatory capital reforms, as well as those involving the OCC, Federal Reserve, FDIC, and CFPB; and other factors that may affect our future results. Additional factors that could cause results to differ materially from those described above can be found in our Annual Report on Form 10-K for the year ended December 31, 2017, and Quarterly Report on Form 10-Q for the quarter ended March 31, 2018, which are on file with the Securities and Exchange Commission (the "SEC") and available in the "Investor Relations" section of our website, http://www.huntington.com, under the heading "Publications and Filings" and in other documents we file with the SEC.

All forward-looking statements speak only as of the date they are made and are based on information available at that time. We do not assume any obligation to update forward-looking statements to reflect circumstances or events that occur after the date the forward-looking statements were made or to reflect the occurrence of unanticipated events except as required by federal securities laws. As forward-looking statements involve significant risks and uncertainties, caution should be exercised against placing undue reliance on such statements.

## Basis of Presentation

## Use of Non-GAAP Financial Measures

This document contains GAAP financial measures and non-GAAP financial measures where management believes it to be helpful in understanding Huntington's results of operations or financial position. Where non-GAAP financial measures are used, the comparable GAAP financial measure, as well as the reconciliation to the comparable GAAP financial measure, can be found in this document, conference call slides, or the Form 8-K related to this document, all of which can be found in the Investor Relations section of Huntington's website, http://www.huntington.com.

## Annualized Data

Certain returns, yields, performance ratios, or quarterly growth rates are presented on an "annualized" basis. This is done for analytical and decisionmaking purposes to better discern underlying performance trends when compared to full-year or year-over-year amounts. For example, loan and deposit growth rates, as well as net charge-off percentages, are most often expressed in terms of an annual rate like $8 \%$. As such, a $2 \%$ growth rate for a quarter would represent an annualized 8\% growth rate.

## Fully-Taxable Equivalent Interest Income and Net Interest Margin

Income from tax-exempt earning assets is increased by an amount equivalent to the taxes that would have been paid if this income had been taxable at statutory rates. This adjustment puts all earning assets, most notably tax-exempt municipal securities and certain lease assets, on a common basis that facilitates comparison of results to results of competitors.

## Earnings per Share Equivalent Data

Significant income or expense items may be expressed on a per common share basis. This is done for analytical and decision-making purposes to better discern underlying trends in total corporate earnings per share performance excluding the impact of such items. Investors may also find this information helpful in their evaluation of the company's financial performance against published earnings per share mean estimate amounts, which typically exclude the impact of Significant Items. Earnings per share equivalents are usually calculated by applying an effective tax rate to a pre-tax amount to derive an after-tax amount, which is divided by the average shares outstanding during the respective reporting period. Occasionally, when the item involves special tax treatment, the aftertax amount is disclosed separately, with this then being the amount used to calculate the earnings per share equivalent.

## Rounding

Please note that columns of data in this document may not add due to rounding.

## Significant Items

From time to time, revenue, expenses, or taxes are impacted by items judged by management to be outside of ordinary banking activities and/or by items that, while they may be associated with ordinary banking activities, are so unusually large that their outsized impact is believed by management at that time to be infrequent or short term in nature. We refer to such items as "Significant Items". Most often, these Significant Items result from factors originating outside the company - e.g., regulatory actions/assessments, windfall gains, changes in accounting principles, one-time tax assessments/refunds, and litigation actions. In other cases they may result from management decisions associated with significant corporate actions out of the ordinary course of business - e.g., merger/restructuring charges, recapitalization actions, and goodwill impairment.

Even though certain revenue and expense items are naturally subject to more volatility than others due to changes in market and economic environment conditions, as a general rule volatility alone does not define a Significant Item. For example, changes in the provision for credit losses, gains/losses from investment activities, asset valuation write-downs, reflect ordinary banking activities and are, therefore, typically excluded from consideration as a Significant Item.

Management believes the disclosure of "Significant Items", when appropriate, aids analysts/investors in better understanding corporate performance and trends so that they can ascertain which of such items, if any, they may wish to include/exclude from their analysis of the company's performance - i.e., within the context of determining how that performance differed from their expectations, as well as how, if at all, to adjust their estimates of future performance accordingly. To this end, Management has adopted a practice of listing "Significant Items" in its external disclosure documents (e.g., earnings press releases, quarterly performance discussions, investor presentations, and Forms 10-Q and 10-K).
"Significant Items" for any particular period are not intended to be a complete list of items that may materially impact current or future period performance. A number of items could materially impact these periods, including those described in Huntington's 2017 Annual Report on Form 10-K and other factors described from time to time in Huntington's other filings with the Securities and Exchange Commission.

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## Notes:

The preparation of financial statement data in conformity with accounting principles generally accepted in the United States (GAAP) requires management to make estimates and assumptions that affect amounts reported. Actual results could differ from those estimates. Certain prior period amounts have been reclassified to conform to the current period's presentation.

## Fully-Taxable Equivalent Basis

Interest income, yields, and ratios on a FTE basis are considered non-GAAP financial measures. Management believes net interest income on a FTE basis provides a more accurate picture of the interest margin for comparison purposes. The FTE basis also allows management to assess the comparability of revenue arising from both taxable and tax-exempt sources. The FTE basis assumes a federal statutory tax rate of 21 percent and 35 percent for periods prior to January 1, 2018.

## Non-Regulatory Capital Ratios

In addition to capital ratios defined by banking regulators, the Company considers various other measures when evaluating capital utilization and adequacy, including:

- Tangible common equity to tangible assets, and
- Tangible common equity to risk-weighted assets using Basel III definition.

These non-regulatory capital ratios are viewed by management as useful additional methods of reflecting the level of capital available to withstand unexpected market conditions. Additionally, presentation of these ratios allows readers to compare the Company's capitalization to other financial services companies. These ratios differ from capital ratios defined by banking regulators principally in that the numerator excludes preferred securities, the nature and extent of which varies among different financial services companies. These ratios are not defined in GAAP or federal banking regulations. As a result, these non-regulatory capital ratios disclosed by the Company may be considered non-GAAP financial measures.

Because there are no standardized definitions for these non-regulatory capital ratios, the Company's calculation methods may differ from those used by other financial services companies. Also, there may be limits in the usefulness of these measures to investors. As a result, the Company encourages readers to consider the consolidated financial statements and other financial information contained in the related press release in their entirety, and not to rely on any single financial measure.

Huntington Bancshares Incorporated
Quarterly Key Statistics(1)
(Unaudited)

| (amounts in millions, except per share amounts) | June 30,$2018$ |  | $\begin{gathered} \text { March 31, } \\ 2018 \end{gathered}$ |  | $2017$ |  | Percent Changes vs. |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 1Q18 | 2Q17 |  |  |
| Net interest income(3) | \$ | 791 |  |  | \$ | 777 | \$ | 757 | 2 \% | 4 \% |
| FTE adjustment |  | (7) |  | (7) |  | (12) | - | 42 |
| Net interest income |  | 784 |  | 770 |  | 745 | 2 | 5 |
| Provision for credit losses |  | 56 |  | 66 |  | 25 | (15) | 124 |
| Noninterest income |  | 336 |  | 314 |  | 325 | 7 | 3 |
| Noninterest expense |  | 652 |  | 633 |  | 694 | 3 | (6) |
| Income before income taxes |  | 412 |  | 385 |  | 351 | 7 | 17 |
| Provision for income taxes |  | 57 |  | 59 |  | 79 | (3) | (28) |
| Net income |  | 355 |  | 326 |  | 272 | 9 | 31 |
| Dividends on preferred shares |  | 21 |  | 12 |  | 19 | 75 | 11 |
| Net income applicable to common shares | \$ | 334 | \$ | 314 | \$ | 253 | 6 \% | 32 \% |
|  |  |  |  |  |  |  |  |  |
| Net income per common share - diluted | \$ | 0.30 | \$ | 0.28 | \$ | 0.23 | 7 \% | 30 \% |
| Cash dividends declared per common share |  | 0.11 |  | 0.11 |  | 0.08 | - | 38 |
| Tangible book value per common share at end of period |  | 7.27 |  | 7.12 |  | 6.74 | 2 | 8 |
| Number of common shares repurchased (000) |  | - |  | 3,007 |  | - | (100) | - |
| Average common shares - basic |  | 1,103,337 |  | 1,083,836 |  | 1,088,934 | 2 | 1 |
| Average common shares - diluted |  | 1,122,612 |  | 1,124,778 |  | 1,108,527 | - | 1 |
| Ending common shares outstanding |  | 1,104,227 |  | 1,101,796 |  | 1,090,016 | - | 1 |
| Return on average assets |  | 1.36\% |  | 1.27 \% |  | 1.09 \% |  |  |
| Return on average common shareholders' equity |  | 13.2 |  | 13.0 |  | 10.6 |  |  |
| Return on average tangible common shareholders' equity(2) |  | 17.6 |  | 17.5 |  | 14.4 |  |  |
| Net interest margin(3) |  | 3.29 |  | 3.30 |  | 3.31 |  |  |
| Efficiency ratio(4) |  | 56.6 |  | 56.8 |  | 62.9 |  |  |
| Effective tax rate |  | 13.8 |  | 15.3 |  | 22.4 |  |  |
| Average total assets | \$ | 104,821 | \$ | 103,848 | \$ | 100,121 | 1 | 5 |
| Average earning assets |  | 96,363 |  | 95,412 |  | 91,728 | 1 | 5 |
| Average loans and leases |  | 71,887 |  | 70,484 |  | 67,345 | 2 | 7 |
| Average loans and leases - linked quarter annualized growth rate |  | 8.0\% |  | 9.0 \% |  | 2.2 \% |  |  |
| Average total deposits | \$ | 79,290 | \$ | 76,946 | \$ | 76,553 | 3 | 4 |
| Average core deposits(5) |  | 75,386 |  | 73,392 |  | 72,291 | 3 | 4 |
| Average core deposits - linked quarter annualized growth rate |  | 10.9 \% |  | (3.0)\% |  | 4.4\% |  |  |
| Average shareholders' equity |  | 11,333 |  | 10,855 |  | 10,594 | 4 | 7 |
| Average common total shareholders' equity |  | 10,130 |  | 9,794 |  | 9,523 | 3 | 6 |
| Average tangible common shareholders' equity |  | 7,880 |  | 7,533 |  | 7,283 | 5 | 8 |
| Total assets at end of period |  | 105,358 |  | 104,246 |  | 101,407 | 1 | 4 |
| Total shareholders' equity at end of period |  | 11,472 |  | 11,308 |  | 10,654 | 1 | 8 |
|  |  |  |  |  |  |  |  |  |
| NCOs as a \% of average loans and leases |  | 0.16\% |  | 0.21 \% |  | 0.21 \% |  |  |
| NAL ratio |  | 0.52 |  | 0.54 |  | 0.54 |  |  |
| NPA ratio(6) |  | 0.57 |  | 0.59 |  | 0.61 |  |  |
| Allowance for loan and lease losses (ALLL) as a \% of total loans and leases at the end of period |  | 1.02 |  | 1.01 |  | 0.98 |  |  |
| ALLL plus allowance for unfunded loan commitments and letters of credit (ACL) as a $\%$ of total loans and leases at the end of period |  | 1.15 |  | 1.13 |  | 1.11 |  |  |
| Common equity tier 1 risk-based capital ratio(7) |  | 10.53 |  | 10.45 |  | 9.88 |  |  |
| Tangible common equity / tangible asset ratio(8) |  | 7.78 |  | 7.70 |  | 7.41 |  |  |

See Notes to the Year to Date and Quarterly Key Statistics.

Huntington Bancshares Incorporated
Year to Date Key Statistics(1)
(Unaudited)

| (amounts in millions, except per share amounts) | Six Months Ended June 30, |  |  |  | Change |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2018 |  | 2017 |  | Amount |  | Percent |
| Net interest income(3) | \$ | 1,568 | \$ | 1,499 | \$ | 69 | 5 \% |
| FTE adjustment |  | (14) |  | (24) |  | 10 | 42 |
| Net interest income |  | 1,554 |  | 1,475 |  | 79 | 5 |
| Provision for credit losses |  | 122 |  | 93 |  | 29 | 31 |
| Noninterest income |  | 650 |  | 638 |  | 12 | 2 |
| Noninterest expense |  | 1,285 |  | 1,402 |  | (117) | (8) |
| Income before income taxes |  | 797 |  | 618 |  | 179 | 29 |
| Provision for income taxes |  | 116 |  | 138 |  | (22) | (16) |
| Net Income |  | 681 |  | 480 |  | 201 | 42 |
| Dividends on preferred shares |  | 33 |  | 38 |  | (5) | (13) |
| Net income applicable to common shares | \$ | 648 | \$ | 442 | \$ | 206 | 47 \% |
|  |  |  |  |  |  |  |  |
| Net income per common share - diluted | \$ | 0.58 | \$ | 0.40 | \$ | 0.18 | 45 \% |
| Cash dividends declared per common share |  | 0.22 |  | 0.16 |  | 0.06 | 38 |
|  |  |  |  |  |  |  |  |
| Average common shares - basic (000) |  | 1,093,587 |  | 1,087,654 |  | 5,933 | 1 |
| Average common shares - diluted |  | 1,123,646 |  | 1,108,572 |  | 15,074 | 1 |
|  |  |  |  |  |  |  |  |
| Return on average assets |  | 1.32 \% |  | 0.97 \% |  |  |  |
| Return on average common shareholders' equity |  | 13.1 |  | 9.4 |  |  |  |
| Return on average tangible common shareholders' equity(2) |  | 17.5 |  | 12.9 |  |  |  |
| Net interest margin(3) |  | 3.30 |  | 3.31 |  |  |  |
| Efficiency ratio(4) |  | 56.7 |  | 64.3 |  |  |  |
| Effective tax rate |  | 14.6 |  | 22.3 |  |  |  |
|  |  |  |  |  |  |  |  |
| Average total assets | \$ | 104,337 | \$ | 100,232 | \$ | 4,105 | 4 |
| Average earning assets |  | 95,890 |  | 91,434 |  | 4,456 | 5 |
| Average loans and leases |  | 71,190 |  | 67,164 |  | 4,026 | 6 |
| Average total deposits |  | 78,125 |  | 76,248 |  | 1,877 | 2 |
| Average core deposits(5) |  | 74,395 |  | 71,898 |  | 2,497 | 3 |
| Average shareholders' equity |  | 11,095 |  | 10,509 |  | 586 | 6 |
| Average common total shareholders' equity |  | 9,963 |  | 9,437 |  | 526 | 6 |
| Average tangible common shareholders' equity |  | 7,708 |  | 7,193 |  | 515 | 7 |
|  |  |  |  |  |  |  |  |
| NCOs as a \% of average loans and leases |  | 0.19 \% |  | 0.22\% |  |  |  |
| NAL ratio |  | 0.52 |  | 0.54 |  |  |  |
| NPA ratio(6) |  | 0.57 |  | 0.61 |  |  |  |

See Notes to the Year to Date and Quarterly Key Statistics.

## Key Statistics Footnotes

(1) Comparisons for all presented periods are impacted by a number of factors. Refer to Significant Items.
 common shareholders' equity equals average total common shareholders' equity less average intangible assets and goodwill. Expense for amortization of intangibles and average intangible assets are net of deferred tax liability, and calculated assuming a $21 \%$ tax rate and a $35 \%$ tax rate for periods prior to December 31 , 2017 .
(3) On a fully-taxable equivalent (FTE) basis assuming a $21 \%$ tax rate and a $35 \%$ tax rate for periods prior to January 1 , 2018.
(4) Noninterest expense less amortization of intangibles divided by the sum of FTE net interest income and noninterest income excluding securities gains (losses).
(5) Includes noninterest-bearing and interest-bearing demand deposits, money market deposits, savings and other domestic deposits, and core certificates of deposit.
(6) NPAs include other real estate owned.
(7) June 30, 2018, figures are estimated.
 intangible assets are net of deferred tax liability, calculated at a $21 \%$ tax rate and a $35 \%$ tax rate for periods prior to December 31,2017 .

Huntington Bancshares Incorporated
Consolidated Balance Sheets


Huntington Bancshares Incorporated
Loans and Leases Composition
(Unaudited)

| (dollar amounts in millions) | $\begin{gathered} \text { June } 30, \\ 2018 \\ \hline \end{gathered}$ |  |  | $\begin{gathered} \text { March 31, } \\ 2018 \end{gathered}$ |  |  | $\begin{gathered} \text { December 31, } \\ 2017 \end{gathered}$ |  |  | September 30, 2017 |  |  | June 30, 2017 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Ending Balances by Type: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 28,850 | 40\% | \$ | 28,622 | 40\% | \$ | 28,107 | 40\% | \$ | 27,469 | 40\% | \$ | 27,969 | 41\% |
| Commercial real estate: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Construction |  | 1,083 | 1 |  | 1,167 | 2 |  | 1,217 | 2 |  | 1,182 | 2 |  | 1,145 | 2 |
| Commercial |  | 6,118 | 8 |  | 6,245 | 9 |  | 6,008 | 9 |  | 6,024 | 9 |  | 6,000 | 9 |
| Commercial real estate |  | 7,201 | 9 |  | 7,412 | 11 |  | 7,225 | 11 |  | 7,206 | 11 |  | 7,145 | 11 |
| Total commercial |  | 36,051 | 49 |  | 36,034 | 51 |  | 35,332 | 51 |  | 34,675 | 51 |  | 35,114 | 52 |
| Consumer: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Automobile |  | 12,390 | 17 |  | 12,146 | 17 |  | 12,100 | 17 |  | 11,876 | 17 |  | 11,555 | 17 |
| Home equity |  | 9,907 | 14 |  | 9,987 | 14 |  | 10,099 | 14 |  | 9,985 | 15 |  | 9,966 | 15 |
| Residential mortgage |  | 10,006 | 14 |  | 9,357 | 13 |  | 9,026 | 13 |  | 8,616 | 13 |  | 8,237 | 12 |
| RV and marine finance |  | 2,846 | 4 |  | 2,549 | 3 |  | 2,438 | 3 |  | 2,371 | 3 |  | 2,178 | 3 |
| Other consumer |  | 1,206 | 2 |  | 1,090 | 2 |  | 1,122 | 2 |  | 1,064 | 1 |  | 1,009 | 1 |
| Total consumer |  | 36,355 | 51 |  | 35,129 | 49 |  | 34,785 | 49 |  | 33,912 | 49 |  | 32,945 | 48 |
| Total loans and leases | \$ | 72,406 | 100\% | \$ | 71,163 | 100\% | \$ | 70,117 | 100\% | \$ | 68,587 | 100\% | \$ | 68,059 | 100\% |


| (dollar amounts in millions) | June 30, 2018 |  |  | $\begin{gathered} \text { March 31, } \\ 2018 \end{gathered}$ |  |  | $\begin{gathered} \text { December 31, } \\ 2017 \\ \hline \end{gathered}$ |  |  | $\begin{gathered} \text { September 30, } \\ 2017 \end{gathered}$ |  |  | June 30,$2017$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Ending Balances by Business Segment: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer and Business Banking | \$ | 21,888 | 30\% | \$ | 21,471 | 31\% | \$ | 21,379 | 31\% | \$ | 20,921 | 31\% | \$ | 20,663 | 31\% |
| Commercial Banking(1) |  | 26,373 | 36 |  | 26,311 | 37 |  | 25,767 | 37 |  | 25,297 | 37 |  | 25,400 | 37 |
| Vehicle Finance |  | 18,569 | 26 |  | 18,090 | 25 |  | 17,818 | 25 |  | 17,363 | 25 |  | 17,040 | 25 |
| RBHPCG |  | 5,527 | 8 |  | 5,227 | 7 |  | 5,145 | 7 |  | 5,012 | 7 |  | 4,888 | 7 |
| Treasury / Other |  | 49 | - |  | 64 | - |  | 8 | - |  | (6) | - |  | 68 | - |
| Total loans and leases | \$ | 72,406 | 100\% | \$ | 71,163 | 100\% | \$ | 70,117 | 100\% | \$ | 68,587 | 100\% | \$ | 68,059 | 100\% |

Average Balances by Business Segment:

| Consumer and Business Banking | \$ | 21,653 | 31\% | \$ | 21,429 | 31\% | \$ | 21,096 | 31\% | \$ | 20,769 | 31\% | \$ | 20,525 | 31\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial Banking(1) |  | 26,505 | 37 |  | 25,969 | 37 |  | 25,208 | 37 |  | 25,209 | 37 |  | 25,198 | 37 |
| Vehicle Finance |  | 18,280 | 25 |  | 17,814 | 25 |  | 17,497 | 25 |  | 17,242 | 25 |  | 16,751 | 25 |
| RBHPCG |  | 5,355 | 7 |  | 5,181 | 7 |  | 5,071 | 7 |  | 4,937 | 7 |  | 4,758 | 7 |
| Treasury / Other |  | 94 | - |  | 91 | - |  | 68 | - |  | 119 | - |  | 113 | - |
| Total loans and leases | \$ | 71,887 | 100\% | \$ | 70,484 | 100\% | \$ | 68,940 | 100\% | \$ | 68,276 | 100\% | \$ | 67,345 | 100\% |

(1) We announced a change within our executive leadership team, which became effective during the 2017 fourth quarter. As a result, the Comercial Real Estate operating unit is now included as an operating unit within the Commercial Banking segment.

Huntington Bancshares Incorporated
Deposits Composition
(Unaudited)

 operating unit within the Commercial Banking segment.
(2) Comprised primarily of national market
deposits.

Huntington Bancshares Incorporated
Consolidated Quarterly Average Balance Sheets
(Unaudited)

| (dollar amounts in millions) | Quarterly Average Balances (2) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, <br> 2018 |  | March 31, <br> 2018 |  | December 31, <br> 2017 |  | September 30,$2017$ |  | June 30, <br> 2017 |  |
| Assets |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing deposits in banks | \$ | 84 | \$ | 90 | \$ | 90 | \$ | 102 | \$ | 102 |
| Securities: |  |  |  |  |  |  |  |  |  |  |
| Trading account securities |  | 82 |  | 87 |  | 87 |  | 92 |  | 91 |
| Available-for-sale securities: |  |  |  |  |  |  |  |  |  |  |
| Taxable |  | 10,832 |  | 11,158 |  | 11,154 |  | 11,680 |  | 12,570 |
| Tax-exempt |  | 3,554 |  | 3,633 |  | 3,404 |  | 3,160 |  | 3,103 |
| Total available-for-sale securities |  | 14,386 |  | 14,791 |  | 14,558 |  | 14,840 |  | 15,673 |
| Held-to-maturity securities - taxable |  | 8,706 |  | 8,877 |  | 9,066 |  | 8,264 |  | 7,426 |
| Other securities |  | 599 |  | 605 |  | 598 |  | 597 |  | 566 |
| Total securities |  | 23,773 |  | 24,360 |  | 24,309 |  | 23,793 |  | 23,756 |
| Loans held for sale |  | 619 |  | 478 |  | 598 |  | 678 |  | 525 |
| Loans and leases:(1) |  |  |  |  |  |  |  |  |  |  |
| Commercial: |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial |  | 28,863 |  | 28,243 |  | 27,445 |  | 27,643 |  | 27,992 |
| Commercial real estate: |  |  |  |  |  |  |  |  |  |  |
| Construction |  | 1,126 |  | 1,189 |  | 1,199 |  | 1,152 |  | 1,130 |
| Commercial |  | 6,233 |  | 6,142 |  | 5,997 |  | 6,064 |  | 5,940 |
| Commercial real estate |  | 7,359 |  | 7,331 |  | 7,196 |  | 7,216 |  | 7,070 |
| Total commercial |  | 36,222 |  | 35,574 |  | 34,641 |  | 34,859 |  | 35,062 |
| Consumer: |  |  |  |  |  |  |  |  |  |  |
| Automobile |  | 12,271 |  | 12,100 |  | 11,963 |  | 11,713 |  | 11,324 |
| Home equity |  | 9,941 |  | 10,040 |  | 10,027 |  | 9,960 |  | 9,958 |
| Residential mortgage |  | 9,624 |  | 9,174 |  | 8,809 |  | 8,402 |  | 7,979 |
| RV and marine finance |  | 2,667 |  | 2,481 |  | 2,405 |  | 2,296 |  | 2,039 |
| Other consumer |  | 1,162 |  | 1,115 |  | 1,095 |  | 1,046 |  | 983 |
| Total consumer |  | 35,665 |  | 34,910 |  | 34,299 |  | 33,417 |  | 32,283 |
| Total loans and leases |  | 71,887 |  | 70,484 |  | 68,940 |  | 68,276 |  | 67,345 |
| Allowance for loan and lease losses |  | (742) |  | (709) |  | (688) |  | (672) |  | (672) |
| Net loans and leases |  | 71,145 |  | 69,775 |  | 68,252 |  | 67,604 |  | 66,673 |
| Total earning assets |  | 96,363 |  | 95,412 |  | 93,937 |  | 92,849 |  | 91,728 |
| Cash and due from banks |  | 1,283 |  | 1,217 |  | 1,226 |  | 1,299 |  | 1,287 |
| Intangible assets |  | 2,318 |  | 2,332 |  | 2,346 |  | 2,359 |  | 2,373 |
| All other assets |  | 5,599 |  | 5,596 |  | 5,481 |  | 5,455 |  | 5,405 |
| Total assets | \$ | 104,821 | \$ | 103,848 | \$ | 102,302 | \$ | 101,290 | \$ | 100,121 |

Liabilities and shareholders' equity

| Deposits: |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Demand deposits - noninterest-bearing |  | 20,382 |  | 20,572 |  | 21,745 |  | 21,723 |  | 21,599 |
| Demand deposits - interest-bearing |  | 19,121 |  | 18,630 |  | 18,175 |  | 17,878 |  | 17,445 |
| Total demand deposits |  | 39,503 |  | 39,202 |  | 39,920 |  | 39,601 |  | 39,044 |
| Money market deposits |  | 20,943 |  | 20,678 |  | 20,731 |  | 20,314 |  | 19,212 |
| Savings and other domestic deposits |  | 11,146 |  | 11,219 |  | 11,348 |  | 11,590 |  | 11,889 |
| Core certificates of deposit |  | 3,794 |  | 2,293 |  | 1,947 |  | 2,044 |  | 2,146 |
| Total core deposits |  | 75,386 |  | 73,392 |  | 73,946 |  | 73,549 |  | 72,291 |
| Other domestic deposits of \$250,000 or more |  | 243 |  | 247 |  | 400 |  | 432 |  | 479 |
| Brokered deposits and negotiable CDs |  | 3,661 |  | 3,307 |  | 3,391 |  | 3,563 |  | 3,783 |
| Total deposits |  | 79,290 |  | 76,946 |  | 77,737 |  | 77,544 |  | 76,553 |
| Short-term borrowings |  | 3,082 |  | 5,228 |  | 2,837 |  | 2,391 |  | 2,687 |
| Long-term debt |  | 9,225 |  | 8,958 |  | 9,232 |  | 8,949 |  | 8,730 |
| Total interest-bearing liabilities |  | 71,215 |  | 70,560 |  | 68,061 |  | 67,161 |  | 66,371 |
| All other liabilities |  | 1,891 |  | 1,861 |  | 1,819 |  | 1,661 |  | 1,557 |
| Shareholders' equity |  | 11,333 |  | 10,855 |  | 10,677 |  | 10,745 |  | 10,594 |
| Total liabilities and shareholders' equity | \$ | 104,821 | \$ | 103,848 | \$ | 102,302 | \$ | 101,290 | \$ | 100,121 |


| (1)\% | (6)\% |
| :---: | :---: |
| 3 | 10 |
| 1 | 1 |
| 1 | 9 |
| (1) | (6) |
| 65 | 77 |
| 3 | 4 |
| (2) | (49) |
| 11 | (3) |
| 3 | 4 |
| (41) | 15 |
| 3 | 6 |
| 1 | 7 |
| 2 | 21 |
| 4 | 7 |
| 1 \% | 5 \% |

(1) Includes nonaccrual loans.
(2) Amounts include the effects of hedge and risk management activities associated with the respective asset and liability categories.

Huntington Bancshares Incorporated
Consolidated Quarterly Net Interest Margin - Interest Income / Expense(1)(2)
(Unaudited)

| (dollar amounts in millions) | Quarterly Interest Income / Expense |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, <br> 2018 |  | $\begin{gathered} \text { March 31, } \\ 2018 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2017 \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2017 \end{gathered}$ |  | June 30, 2017 |  |
| Assets |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing deposits in banks | \$ | 1 | \$ | - | \$ | 1 | \$ | - | \$ | 1 |
| Securities: |  |  |  |  |  |  |  |  |  |  |
| Trading account securities |  | - |  | - |  | - |  | - |  | - |
| Available-for-sale securities: |  |  |  |  |  |  |  |  |  |  |
| Taxable |  | 71 |  | 70 |  | 69 |  | 69 |  | 74 |
| Tax-exempt |  | 30 |  | 29 |  | 31 |  | 29 |  | 29 |
| Total available-for-sale securities |  | 101 |  | 99 |  | 100 |  | 98 |  | 103 |
| Held-to-maturity securities - taxable |  | 53 |  | 54 |  | 55 |  | 49 |  | 44 |
| Other securities |  | 7 |  | 6 |  | 6 |  | 5 |  | 4 |
| Total securities |  | 161 |  | 159 |  | 161 |  | 152 |  | 151 |
| Loans held for sale |  | 6 |  | 5 |  | 5 |  | 7 |  | 5 |
| Loans and leases: |  |  |  |  |  |  |  |  |  |  |
| Commercial: |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial |  | 329 |  | 303 |  | 292 |  | 286 |  | 286 |
| Commercial real estate: |  |  |  |  |  |  |  |  |  |  |
| Construction |  | 15 |  | 14 |  | 14 |  | 13 |  | 12 |
| Commercial |  | 72 |  | 65 |  | 61 |  | 63 |  | 60 |
| Commercial real estate |  | 87 |  | 79 |  | 75 |  | 76 |  | 72 |
| Total commercial |  | 416 |  | 382 |  | 367 |  | 362 |  | 358 |
| Consumer: |  |  |  |  |  |  |  |  |  |  |
| Automobile |  | 111 |  | 106 |  | 109 |  | 106 |  | 100 |
| Home equity |  | 126 |  | 121 |  | 119 |  | 119 |  | 114 |
| Residential mortgage |  | 89 |  | 84 |  | 80 |  | 77 |  | 73 |
| RV and marine finance |  | 34 |  | 31 |  | 32 |  | 32 |  | 28 |
| Other consumer |  | 35 |  | 33 |  | 32 |  | 31 |  | 28 |
| Total consumer |  | 395 |  | 375 |  | 372 |  | 365 |  | 343 |
| Total loans and leases |  | 811 |  | 757 |  | 739 |  | 727 |  | 701 |
| Total earning assets | \$ | 979 | \$ | 921 | \$ | 906 | \$ | 886 | \$ | 858 |
|  |  |  |  |  |  |  |  |  |  |  |
| Liabilities |  |  |  |  |  |  |  |  |  |  |
| Deposits: |  |  |  |  |  |  |  |  |  |  |
| Demand deposits - noninterest-bearing | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| Demand deposits - interest-bearing |  | 18 |  | 13 |  | 13 |  | 10 |  | 9 |
| Total demand deposits |  | 18 |  | 13 |  | 13 |  | 10 |  | 9 |
| Money market deposits |  | 31 |  | 23 |  | 20 |  | 19 |  | 15 |
| Savings and other domestic deposits |  | 6 |  | 6 |  | 5 |  | 6 |  | 6 |
| Core certificates of deposit |  | 14 |  | 6 |  | 4 |  | 4 |  | 3 |
| Total core deposits |  | 69 |  | 48 |  | 42 |  | 39 |  | 33 |
| Other domestic deposits of \$250,000 or more |  | 1 |  | - |  | - |  | 1 |  | - |
| Brokered deposits and negotiable CDs |  | 17 |  | 12 |  | 11 |  | 10 |  | 9 |
| Total deposits |  | 87 |  | 60 |  | 53 |  | 50 |  | 42 |
| Short-term borrowings |  | 14 |  | 19 |  | 8 |  | 6 |  | 5 |
| Long-term debt |  | 87 |  | 65 |  | 63 |  | 59 |  | 54 |
| Total interest bearing liabilities |  | 188 |  | 144 |  | 124 |  | 115 |  | 101 |
| Net interest income | \$ | 791 | \$ | 777 | \$ | 782 | \$ | 771 | \$ | 757 |

[^0]Huntington Bancshares Incorporated
Consolidated Quarterly Net Interest Margin - Yield
(Unaudited)

| Fully-taxable equivalent basis(1) | Quarterly Average Rates(2) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, <br> 2018 | $\begin{gathered} \text { March 31, } \\ 2018 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2017 \end{gathered}$ | September 30, 2017 | June 30, 2017 |
| Assets |  |  |  |  |  |
| Interest-bearing deposits in banks | 1.95\% | 1.97\% | 1.92\% | 1.77\% | 1.53\% |
| Securities: |  |  |  |  |  |
| Trading account securities | 0.23 | 0.15 | 0.21 | 0.16 | 0.25 |
| Available-for-sale securities: |  |  |  |  |  |
| Taxable | 2.63 | 2.51 | 2.45 | 2.38 | 2.35 |
| Tax-exempt | 3.35 | 3.18 | 3.76 | 3.62 | 3.71 |
| Total available-for-sale securities | 2.81 | 2.67 | 2.75 | 2.64 | 2.62 |
| Held-to-maturity securities - taxable | 2.42 | 2.45 | 2.41 | 2.36 | 2.38 |
| Other securities | 4.58 | 3.98 | 3.86 | 3.35 | 3.18 |
| Total securities | 2.71 | 2.62 | 2.64 | 2.55 | 2.55 |
| Loans held for sale | 4.17 | 3.82 | 3.68 | 3.83 | 3.73 |
| Loans and leases:(3) |  |  |  |  |  |
| Commercial: |  |  |  |  |  |
| Commercial and industrial | 4.52 | 4.28 | 4.17 | 4.05 | 4.04 |
| Commercial real estate: |  |  |  |  |  |
| Construction | 5.26 | 4.73 | 4.47 | 4.55 | 4.26 |
| Commercial | 4.58 | 4.24 | 4.03 | 4.08 | 3.97 |
| Commercial real estate | 4.68 | 4.32 | 4.10 | 4.16 | 4.02 |
| Total commercial | 4.55 | 4.29 | 4.15 | 4.07 | 4.04 |
| Consumer: |  |  |  |  |  |
| Automobile | 3.63 | 3.56 | 3.61 | 3.60 | 3.55 |
| Home equity | 5.09 | 4.90 | 4.71 | 4.72 | 4.61 |
| Residential mortgage | 3.69 | 3.66 | 3.66 | 3.65 | 3.66 |
| RV and marine finance | 5.11 | 5.11 | 5.25 | 5.43 | 5.57 |
| Other consumer | 11.90 | 11.78 | 11.53 | 11.59 | 11.47 |
| Total consumer | 4.43 | 4.34 | 4.31 | 4.32 | 4.27 |
| Total loans and leases | 4.49 | 4.32 | 4.23 | 4.20 | 4.15 |
| Total earning assets | 4.07 | 3.91 | 3.83 | 3.78 | 3.75 |
| Liabilities |  |  |  |  |  |
| Deposits: |  |  |  |  |  |
| Demand deposits - noninterest-bearing | - | - | - | - | - |
| Demand deposits - interest-bearing | 0.38 | 0.29 | 0.26 | 0.23 | 0.20 |
| Total demand deposits | 0.18 | 0.14 | 0.12 | 0.10 | 0.09 |
| Money market deposits | 0.60 | 0.45 | 0.40 | 0.36 | 0.31 |
| Savings and other domestic deposits | 0.21 | 0.20 | 0.20 | 0.20 | 0.21 |
| Core certificates of deposit | 1.56 | 1.01 | 0.75 | 0.73 | 0.56 |
| Total interest-bearing core deposits | 0.51 | 0.36 | 0.32 | 0.30 | 0.26 |
| Other domestic deposits of \$250,000 or more | 1.01 | 0.69 | 0.54 | 0.61 | 0.49 |
| Brokered deposits and negotiable CDs | 1.81 | 1.47 | 1.21 | 1.16 | 0.95 |
| Total interest-bearing deposits | 0.59 | 0.43 | 0.37 | 0.35 | 0.31 |
| Short-term borrowings | 1.82 | 1.47 | 1.15 | 0.95 | 0.78 |
| Long-term debt | 3.75 | 2.92 | 2.73 | 2.65 | 2.49 |
| Total interest-bearing liabilities | 1.05 | 0.82 | 0.73 | 0.68 | 0.61 |
| Net interest rate spread | 3.02 | 3.09 | 3.10 | 3.10 | 3.14 |
| Impact of noninterest-bearing funds on margin | 0.27 | 0.21 | 0.20 | 0.19 | 0.17 |
| Net interest margin | 3.29\% | 3.30\% | 3.30\% | 3.29\% | 3.31\% |

Commercial Loan Derivative Impact
(Unaudited)

|  | Average Rates |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2018 | 2018 | 2017 | 2017 | 2017 |
| Fully-taxable equivalent basis(1) | Second | First | Fourth | Third | Second |
| Commercial loans(2)(3) | 4.55\% | 4.29\% | 4.16 \% | 4.10 \% | 4.06 \% |
| Impact of commercial loan derivatives | - | - | (0.01) | (0.03) | (0.02) |
| Total commercial - as reported | 4.55\% | 4.29\% | 4.15 \% | 4.07 \% | 4.04 \% |
| Average 30 day LIBOR | 1.97\% | 1.65\% | 1.33 \% | 1.23 \% | 1.06 \% |

(1) Fully-taxable equivalent (FTE) yields are calculated assuming a $21 \%$ tax rate and a $35 \%$ tax rate for periods prior to January 1 , 2018. See page 10 for the FTE adjustment.
(2) Yield/rates include the effects of hedge and risk management activities associated with the respective asset and liability categories.
(3) Includes nonaccrual loans.

## Huntington Bancshares Incorporated

Selected Quarterly Income Statement Data(1)
(Unaudited)

| (dollar amounts in millions, except share amounts) | Three Months Ended |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2018 |  | $\begin{gathered} \text { March 31, } \\ 2018 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2017 \end{gathered}$ |  | September 30, 2017 |  | June 30, 2017 |  |
| Interest income | \$ | 972 | \$ | 914 | \$ | 894 | \$ | 873 | \$ | 846 |
| Interest expense |  | 188 |  | 144 |  | 124 |  | 115 |  | 101 |
| Net interest income |  | 784 |  | 770 |  | 770 |  | 758 |  | 745 |
| Provision for credit losses |  | 56 |  | 66 |  | 65 |  | 43 |  | 25 |
| Net interest income after provision for credit losses |  | 728 |  | 704 |  | 705 |  | 715 |  | 720 |
| Service charges on deposit accounts |  | 91 |  | 86 |  | 91 |  | 91 |  | 88 |
| Cards and payment processing income |  | 56 |  | 53 |  | 53 |  | 54 |  | 52 |
| Trust and investment management services |  | 42 |  | 44 |  | 41 |  | 39 |  | 37 |
| Mortgage banking income |  | 28 |  | 26 |  | 33 |  | 34 |  | 32 |
| Insurance income |  | 21 |  | 21 |  | 21 |  | 18 |  | 22 |
| Capital markets fees |  | 21 |  | 19 |  | 23 |  | 22 |  | 17 |
| Bank owned life insurance income |  | 17 |  | 15 |  | 18 |  | 16 |  | 15 |
| Gain on sale of loans |  | 15 |  | 8 |  | 17 |  | 14 |  | 12 |
| Securities gains (losses) |  | - |  | - |  | (4) |  | - |  | - |
| Other income |  | 45 |  | 42 |  | 47 |  | 42 |  | 50 |
| Total noninterest income |  | 336 |  | 314 |  | 340 |  | 330 |  | 325 |
| Personnel costs |  | 396 |  | 376 |  | 373 |  | 377 |  | 392 |
| Outside data processing and other services |  | 69 |  | 73 |  | 71 |  | 80 |  | 75 |
| Net occupancy |  | 35 |  | 41 |  | 36 |  | 55 |  | 53 |
| Equipment |  | 38 |  | 40 |  | 36 |  | 45 |  | 43 |
| Deposit and other insurance expense |  | 18 |  | 18 |  | 19 |  | 19 |  | 20 |
| Professional services |  | 15 |  | 11 |  | 18 |  | 15 |  | 18 |
| Marketing |  | 18 |  | 8 |  | 10 |  | 17 |  | 19 |
| Amortization of intangibles |  | 13 |  | 14 |  | 14 |  | 14 |  | 14 |
| Other expense |  | 50 |  | 52 |  | 56 |  | 58 |  | 60 |
| Total noninterest expense |  | 652 |  | 633 |  | 633 |  | 680 |  | 694 |
| Income before income taxes |  | 412 |  | 385 |  | 412 |  | 365 |  | 351 |
| Provision for income taxes |  | 57 |  | 59 |  | (20) |  | 90 |  | 79 |
| Net income |  | 355 |  | 326 |  | 432 |  | 275 |  | 272 |
| Dividends on preferred shares |  | 21 |  | 12 |  | 19 |  | 19 |  | 19 |
| Net income applicable to common shares | \$ | 334 | \$ | 314 | \$ | 413 | \$ | 256 | \$ | 253 |
|  |  |  |  |  |  |  |  |  |  |  |
| Average common shares - basic (000) |  | 3,337 |  | 3,836 |  | 7,397 |  | 6,038 |  | 8,934 |
| Average common shares - diluted |  | 2,612 |  | 4,778 |  | ,117 |  | 6,491 |  | 8,527 |
|  |  |  |  |  |  |  |  |  |  |  |
| Per common share |  |  |  |  |  |  |  |  |  |  |
| Net income - basic | \$ | 0.30 | \$ | 0.29 | \$ | 0.38 | \$ | 0.24 | \$ | 0.23 |
| Net income - diluted |  | 0.30 |  | 0.28 |  | 0.37 |  | 0.23 |  | 0.23 |
| Cash dividends declared |  | 0.11 |  | 0.11 |  | 0.11 |  | 0.08 |  | 0.08 |
|  |  |  |  |  |  |  |  |  |  |  |
| Revenue - fully-taxable equivalent (FTE) |  |  |  |  |  |  |  |  |  |  |
| Net interest income | \$ | 784 | \$ | 770 | \$ | 770 | \$ | 758 | \$ | 745 |
| FTE adjustment |  | 7 |  | 7 |  | 12 |  | 13 |  | 12 |
| Net interest income(2) |  | 791 |  | 777 |  | 782 |  | 771 |  | 757 |
| Noninterest income |  | 336 |  | 314 |  | 340 |  | 330 |  | 325 |
| Total revenue(2) | \$ | 1,127 | \$ | 1,091 | \$ | 1,122 | \$ | 1,101 | \$ | 1,082 |

[^1]Huntington Bancshares Incorporated
Quarterly Mortgage Banking Noninterest Income
(Unaudited)

| (dollar amounts in millions) | Three Months Ended |  |  |  |  |  |  |  |  |  | Percent Changes vs. |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30,$2018$ |  | March 31,$2018$ |  | $\begin{gathered} \text { December 31, } \\ 2017 \end{gathered}$ |  | September 30,$2017$ |  | June 30, 2017 |  |  |  |
|  |  |  | 1Q18 | 2Q17 |  |  |  |  |  |  |  |  |
| Net origination and secondary marketing income | \$ | 21 |  |  | \$ | 18 | \$ | 24 | \$ | 25 | \$ | 24 | 17 \% | (13)\% |
| Net mortgage servicing income |  |  |  |  |  |  |  |  |  |  |  |  |
| Loan servicing income |  | 14 |  | 14 |  | 13 |  | 13 |  | 13 | - | 8 |
| Amortization of capitalized servicing |  | (8) |  | (8) |  | (8) |  | (7) |  | (7) | - | (14) |
| Operating income |  | 6 |  | 6 |  | 5 |  | 6 |  | 6 | - | - |
| MSR valuation adjustment (1) |  | - |  | 7 |  | 2 |  | - |  | (3) | 100 | (100) |
| Gains (losses) due to MSR hedging |  | - |  | (7) |  | (1) |  | - |  | 2 | (100) | 100 |
| Net MSR risk management |  | - |  | - |  | 1 |  | - |  | (1) | - | (100) |
| Total net mortgage servicing income | \$ | 6 | \$ | 6 | \$ | 6 | \$ | 6 | \$ | 5 | -\% | 20 \% |
| All other |  | 1 |  | 2 |  | 3 |  | 3 |  | 3 | (50) | (67) |
| Mortgage banking income | \$ | 28 | \$ | 26 | \$ | 33 | \$ | 34 | \$ | 32 | $8 \%$ | (13)\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Mortgage origination volume | \$ | 2,127 | \$ | 1,513 | \$ | 1,784 | \$ | 1,828 | \$ | 1,756 | 41 \% | 21 \% |
| Mortgage origination volume for sale |  | 1,131 |  | 870 |  | 1,006 |  | 1,095 |  | 1,018 | 30 | 11 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Third party mortgage loans serviced (2) |  | 20,416 |  | 20,225 |  | 19,989 |  | 19,552 |  | 19,111 | 1 | 7 |
| Mortgage servicing rights (2) |  | 215 |  | 212 |  | 202 |  | 195 |  | 189 | 1 | 14 |
| MSR \% of investor servicing portfolio (2) |  | 1.05\% |  | 1.05\% |  | 1.01\% |  | 1.00\% |  | 0.99\% | -\% | $6 \%$ |

[^2]Huntington Bancshares Incorporated
Quarterly Credit Reserves Analysis
(Unaudited)

| (dollar amounts in millions) | Three Months Ended |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, <br> 2018 |  | $\begin{gathered} \text { March 31, } \\ 2018 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2017 \end{gathered}$ |  | September 30, 2017 |  | June 30, 2017 |  |
| Allowance for loan and lease losses, beginning of period | \$ | 721 | \$ | 691 | \$ | 675 | \$ | 668 | \$ | 673 |
| Loan and lease losses |  | (53) |  | (73) |  | (60) |  | (65) |  | (57) |
| Recoveries of loans previously charged off |  | 25 |  | 35 |  | 19 |  | 22 |  | 21 |
| Net loan and lease losses |  | (28) |  | (38) |  | (41) |  | (43) |  | (36) |
| Provision for loan and lease losses |  | 48 |  | 68 |  | 57 |  | 50 |  | 31 |
| Allowance for loan and lease losses, end of period |  | 741 |  | 721 |  | 691 |  | 675 |  | 668 |
| Allowance for unfunded loan commitments and letters of credit, beginning of period |  | 85 |  | 87 |  | 79 |  | 85 |  | 92 |
| Provision for (reduction in) unfunded loan commitments and letters of credit losses |  | 8 |  | (2) |  | 8 |  | (6) |  | (7) |
| Allowance for unfunded loan commitments and letters of credit, end of period |  | 93 |  | 85 |  | 87 |  | 79 |  | 85 |
| Total allowance for credit losses, end of period | \$ | 834 | \$ | 806 | \$ | 778 | \$ | 754 | \$ | 753 |
| Allowance for loan and lease losses (ALLL) as \% of: |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases |  | 1.02\% |  | 1.01\% |  | 0.99\% |  | 0.98\% |  | 0.98\% |
| Nonaccrual loans and leases (NALs) |  | 197 |  | 188 |  | 198 |  | 200 |  | 183 |
| Nonperforming assets (NPAs) |  | 180 |  | 172 |  | 178 |  | 175 |  | 161 |
| Total allowance for credit losses (ACL) as \% of: |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases |  | 1.15\% |  | 1.13\% |  | 1.11\% |  | 1.10\% |  | 1.11\% |

Huntington Bancshares Incorporated
Quarterly Net Charge-Off Analysis
(Unaudited)

| (dollar amounts in millions) | Three Months Ended |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, <br> 2018 |  | March 31, <br> 2018 |  | $\begin{gathered} \text { December 31, } \\ 2017 \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2017 \end{gathered}$ |  | June 30, 2017 |  |
| Net charge-offs by loan and lease type: |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Total loans |  |  |  |  |  |  |  |  |  |  |
| Commercial: |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 3 | \$ | 17 | \$ | 8 | \$ | 13 | \$ | 13 |
| Commercial real estate: |  |  |  |  |  |  |  |  |  |  |
| Construction |  | - |  | (1) |  | (1) |  | (1) |  | - |
| Commercial |  | (1) |  | (13) |  | - |  | (3) |  | (4) |
| Commercial real estate |  | (1) |  | (14) |  | (1) |  | (4) |  | (4) |
| Total commercial |  | 2 |  | 3 |  | 7 |  | 9 |  | 9 |
| Consumer: |  |  |  |  |  |  |  |  |  |  |
| Automobile |  | 7 |  | 10 |  | 12 |  | 9 |  | 9 |
| Home equity |  | - |  | 3 |  | 1 |  | 1 |  | 1 |
| Residential mortgage |  | 1 |  | 1 |  | - |  | 2 |  | 1 |
| RV and marine finance |  | 2 |  | 3 |  | 2 |  | 4 |  | 2 |
| Other consumer |  | 16 |  | 18 |  | 19 |  | 18 |  | 14 |
| Total consumer |  | 26 |  | 35 |  | 34 |  | 34 |  | 27 |
| Total net charge-offs | \$ | 28 | \$ | 38 | \$ | 41 | \$ | 43 | \$ | 36 |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  | hs Ended |  |  |  |  |
|  |  |  |  |  |  | r 31, |  | er 30, |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Net charge-offs - annualized percentages: |  |  |  |  |  |  |  |  |  |  |
| Commercial: |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial |  | 0.04 \% |  | 0.24 \% |  | 0.10 \% |  | 0.19 \% |  | 0.18 \% |
| Commercial real estate: |  |  |  |  |  |  |  |  |  |  |
| Construction |  | (0.22) |  | (0.18) |  | (0.14) |  | (0.30) |  | 0.03 |
| Commercial |  | (0.06) |  | (0.80) |  | (0.02) |  | (0.21) |  | (0.24) |
| Commercial real estate |  | (0.08) |  | (0.70) |  | (0.04) |  | (0.22) |  | (0.20) |
| Total commercial |  | 0.02 |  | 0.04 |  | 0.07 |  | 0.11 |  | 0.11 |
| Consumer: |  |  |  |  |  |  |  |  |  |  |
| Automobile |  | 0.22 |  | 0.32 |  | 0.39 |  | 0.33 |  | 0.29 |
| Home equity |  | 0.01 |  | 0.11 |  | 0.01 |  | 0.06 |  | 0.05 |
| Residential mortgage |  | 0.04 |  | 0.04 |  | 0.04 |  | 0.10 |  | 0.05 |
| RV and marine finance |  | 0.34 |  | 0.42 |  | 0.46 |  | 0.59 |  | 0.37 |
| Other consumer |  | 5.60 |  | 6.51 |  | 6.99 |  | 6.51 |  | 5.81 |
| Total consumer |  | 0.30 |  | 0.39 |  | 0.40 |  | 0.40 |  | 0.33 |
| Net charge-offs as a \% of average loans |  | $0.16 \%$ |  | 0.21 \% |  | 0.24 \% |  | 0.25 \% |  | 0.21 \% |

Huntington Bancshares Incorporated
Quarterly Nonaccrual Loans and Leases (NALs) and Nonperforming Assets (NPAs)
(Unaudited)

| (dollar amounts in millions) | June 30, <br> 2018 |  | $\begin{gathered} \text { March } 31, \\ 2018 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2017 \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2017 \end{gathered}$ |  | June 30, 2017 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Nonaccrual loans and leases (NALs): |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 207 | \$ | 190 | \$ | 161 | \$ | 170 | \$ | 195 |
| Commercial real estate |  | 25 |  | 30 |  | 29 |  | 18 |  | 17 |
| Automobile |  | 4 |  | 5 |  | 6 |  | 4 |  | 4 |
| Residential mortgage |  | 73 |  | 82 |  | 84 |  | 75 |  | 80 |
| RV and marine finance |  | 1 |  | 1 |  | 1 |  | - |  | - |
| Home equity |  | 68 |  | 75 |  | 68 |  | 71 |  | 68 |
| Other consumer |  | - |  | - |  | - |  | - |  | - |
| Total nonaccrual loans and leases |  | 378 |  | 383 |  | 349 |  | 338 |  | 364 |
| Other real estate, net: |  |  |  |  |  |  |  |  |  |  |
| Residential |  | 23 |  | 23 |  | 24 |  | 26 |  | 27 |
| Commercial |  | 5 |  | 7 |  | 9 |  | 16 |  | 17 |
| Total other real estate, net |  | 28 |  | 30 |  | 33 |  | 42 |  | 44 |
| Other NPAs (1) |  | 6 |  | 7 |  | 7 |  | 7 |  | 7 |
| Total nonperforming assets | \$ | 412 | \$ | 420 | \$ | 389 | \$ | 387 | \$ | 415 |
|  |  |  |  |  |  |  |  |  |  |  |
| Nonaccrual loans and leases as a \% of total loans and leases |  | 0.52\% |  | 0.54\% |  | 0.50\% |  | 0.49\% |  | 0.54\% |
| NPA ratio (2) |  | 0.57 |  | 0.59 |  | 0.55 |  | 0.56 |  | 0.61 |
| (NPA+90days)/(Loan+OREO) (3) |  | 0.75 |  | 0.74 |  | 0.72 |  | 0.74 |  | 0.81 |


| (dollar amounts in millions) | June 30, 2018 |  | $\begin{gathered} \text { March 31, } \\ 2018 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2017 \end{gathered}$ |  | September 30, 2017 |  | June 30, 2017 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Nonperforming assets, beginning of period | \$ | 420 | \$ | 389 | \$ | 387 | \$ | 415 | \$ | 458 |
| New nonperforming assets |  | 96 |  | 158 |  | 116 |  | 85 |  | 89 |
| Returns to accruing status |  | (25) |  | (23) |  | (25) |  | (38) |  | (33) |
| Loan and lease losses |  | (21) |  | (32) |  | (21) |  | (23) |  | (17) |
| Payments |  | (53) |  | (64) |  | (54) |  | (44) |  | (71) |
| Sales and held-for-sale transfers |  | (5) |  | (8) |  | (14) |  | (8) |  | (11) |
| Nonperforming assets, end of period | \$ | 412 | \$ | 420 | \$ | 389 | \$ | 387 | \$ | 415 |

(1) Other nonperforming assets includes certain impaired investment securities.
(2) Nonperforming assets divided by the sum of loans and leases, net other real estate owned, and other NPAs.
(3) The sum of nonperforming assets and total accruing loans and leases past due 90 days or more divided by the sum of loans and leases and other real estate.

Huntington Bancshares Incorporated
Quarterly Accruing Past Due Loans and Leases and Accruing and Nonaccruing Troubled Debt Restructured Loans
(Unaudited)

| (dollar amounts in millions) | June 30, 2018 |  | $\begin{gathered} \text { March } 31, \\ 2018 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2017 \end{gathered}$ |  | September 30,$2017$ |  | June 30, 2017 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Accruing loans and leases past due 90 days or more: |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 9 | \$ | 9 | \$ | 9 | \$ | 14 | \$ | 22 |
| Commercial real estate |  | - |  | 1 |  | 3 |  | 10 |  | 17 |
| Automobile |  | 6 |  | 6 |  | 7 |  | 10 |  | 9 |
| Residential mortgage (excluding loans guaranteed by the U.S. Government) |  | 18 |  | 19 |  | 21 |  | 14 |  | 17 |
| RV and marine finance |  | 1 |  | 2 |  | 1 |  | 2 |  | 2 |
| Home equity |  | 16 |  | 15 |  | 18 |  | 16 |  | 18 |
| Other consumer |  | 4 |  | 4 |  | 5 |  | 4 |  | 3 |
| Total, excl. loans guaranteed by the U.S. Government |  | 54 |  | 56 |  | 64 |  | 70 |  | 88 |
| Add: loans guaranteed by U.S. Government |  | 78 |  | 50 |  | 51 |  | 49 |  | 48 |
| Total accruing loans and leases past due 90 days or more, including loans guaranteed by the U.S. Government | \$ | 132 | \$ | 106 | \$ | 115 | \$ | 119 | \$ | 136 |

## Ratios:

Excluding loans guaranteed by the U.S. Government, as a

| percent of total loans and leases | 0.07\% | 0.08\% | 0.09\% | 0.10\% | 0.13\% |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Guaranteed by U.S. Government, as a percent of total loans and leases | 0.11 | 0.07 | 0.07 | 0.07 | 0.07 |
| Including loans guaranteed by the U.S. Government, as a percent of total loans and leases | 0.18 | 0.15 | 0.16 | 0.17 | 0.20 |


| Accruing troubled debt restructured loans: |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial and industrial | \$ | 314 | \$ | 316 | \$ | 300 | \$ | 268 | \$ | 270 |
| Commercial real estate |  | 65 |  | 76 |  | 78 |  | 80 |  | 74 |
| Automobile |  | 32 |  | 32 |  | 30 |  | 29 |  | 28 |
| Home equity |  | 258 |  | 261 |  | 265 |  | 265 |  | 269 |
| Residential mortgage |  | 221 |  | 224 |  | 224 |  | 235 |  | 238 |
| RV and marine finance |  | 1 |  | 1 |  | 1 |  | 1 |  | 1 |
| Other consumer |  | 9 |  | 6 |  | 8 |  | 7 |  | 4 |
| Total accruing troubled debt restructured loans | \$ | 900 | \$ | 916 | \$ | 906 | \$ | 885 | \$ | 884 |
|  |  |  |  |  |  |  |  |  |  |  |
| Nonaccruing troubled debt restructured loans: |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 87 | \$ | 83 | \$ | 82 | \$ | 96 | \$ | 90 |
| Commercial real estate |  | 14 |  | 16 |  | 15 |  | 4 |  | 4 |
| Automobile |  | 3 |  | 3 |  | 4 |  | 4 |  | 4 |
| Home equity |  | 28 |  | 31 |  | 28 |  | 31 |  | 29 |
| Residential mortgage |  | 46 |  | 52 |  | 55 |  | 50 |  | 56 |
| RV and marine finance |  | 1 |  | - |  | - |  | - |  | - |
| Other consumer |  | - |  | - |  | - |  | - |  | - |
| Total nonaccruing troubled debt restructured loans | \$ | 179 | \$ | 185 | \$ | 184 | \$ | 185 | \$ | 183 |

Huntington Bancshares Incorporated
Quarterly Capital Under Current Regulatory Standards (Basel III) and Other Capital Data
(Unaudited)

| (dollar amounts in millions) | June 30, <br> 2018 |  | March 31, <br> 2018 |  | $\begin{gathered} \text { December 31, } \\ 2017 \\ \hline \end{gathered}$ |  | September 30, <br> 2017 |  | June 30, 2017 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Common equity tier 1 risk-based capital ratio:(1) |  |  |  |  |  |  |  |  |  |  |
| Total shareholders' equity | \$ | 11,472 | \$ | 11,308 | \$ | 10,814 | \$ | 10,699 | \$ | 10,654 |
| Regulatory capital adjustments: |  |  |  |  |  |  |  |  |  |  |
| Shareholders' preferred equity |  | $(1,207)$ |  | $(1,207)$ |  | $(1,076)$ |  | $(1,076)$ |  | $(1,076)$ |
| Accumulated other comprehensive income offset |  | 729 |  | 676 |  | 528 |  | 370 |  | 350 |
| Goodwill and other intangibles, net of related taxes |  | $(2,229)$ |  | $(2,244)$ |  | $(2,200)$ |  | $(2,150)$ |  | $(2,161)$ |
| Deferred tax assets that arise from tax loss and credit carryforwards |  | (28) |  | (29) |  | (25) |  | (26) |  | (27) |
| Common equity tier 1 capital |  | 8,737 |  | 8,504 |  | 8,041 |  | 7,817 |  | 7,740 |
| Additional tier 1 capital |  |  |  |  |  |  |  |  |  |  |
| Shareholders' preferred equity |  | 1,207 |  | 1,207 |  | 1,076 |  | 1,076 |  | 1,076 |
| Other |  | - |  | 1 |  | (7) |  | (7) |  | (7) |
| Tier 1 capital |  | 9,944 |  | 9,712 |  | 9,110 |  | 8,886 |  | 8,809 |
| Long-term debt and other tier 2 qualifying instruments |  | 809 |  | 804 |  | 869 |  | 885 |  | 887 |
| Qualifying allowance for loan and lease losses |  | 834 |  | 806 |  | 778 |  | 754 |  | 753 |
| Tier 2 capital |  | 1,643 |  | 1,610 |  | 1,647 |  | 1,639 |  | 1,640 |
| Total risk-based capital | \$ | 11,587 | \$ | 11,322 | \$ | 10,757 | \$ | 10,525 | \$ | 10,449 |
| Risk-weighted assets (RWA)(1) | \$ | 82,951 | \$ | 81,365 | \$ | 80,340 | \$ | 78,631 | \$ | 78,366 |
| Common equity tier 1 risk-based capital ratio(1) |  | 10.53\% |  | 10.45\% |  | 10.01\% |  | 9.94\% |  | 9.88\% |
| Other regulatory capital data: |  |  |  |  |  |  |  |  |  |  |
| Tier 1 leverage ratio(1) |  | 9.65 |  | 9.53 |  | 9.09 |  | 8.96 |  | 8.98 |
| Tier 1 risk-based capital ratio(1) |  | 11.99 |  | 11.94 |  | 11.34 |  | 11.30 |  | 11.24 |
| Total risk-based capital ratio(1) |  | 13.97 |  | 13.92 |  | 13.39 |  | 13.39 |  | 13.33 |
| Non-regulatory capital data: |  |  |  |  |  |  |  |  |  |  |
| Tangible common equity / RWA ratio(1) <br> (1) June 30, 2018, figures are estimated. |  | 9.67 |  | 9.65 |  | 9.31 |  | 9.41 |  | 9.37 |

## Huntington Bancshares Incorporated

Quarterly Common Stock Summary, Non-Regulatory Capital, and Other Data
(Unaudited)
Quarterly common stock summary

|  | June 30,$2018$ |  | $\begin{gathered} \text { March 31, } \\ 2018 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2017 \end{gathered}$ |  | September 30, 2017 |  | June 30, 2017 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Common stock price, per share |  |  |  |  |  |  |  |  |  |  |
| High(1) | \$ | 15.850 | \$ | 16.600 | \$ | 14.930 | \$ | 14.050 | \$ | 13.785 |
| Low(1) |  | 14.260 |  | 14.490 |  | 13.040 |  | 12.140 |  | 12.225 |
| Close |  | 14.760 |  | 15.100 |  | 14.560 |  | 13.960 |  | 13.520 |
| Average closing price |  | 15.040 |  | 15.718 |  | 13.470 |  | 13.152 |  | 12.949 |
| Dividends, per share |  |  |  |  |  |  |  |  |  |  |
| Cash dividends declared per common share | \$ | 0.11 | \$ | 0.11 | \$ | 0.11 | \$ | 0.08 | \$ | 0.08 |
| Common shares outstanding (000) |  |  |  |  |  |  |  |  |  |  |
| Average - basic |  | 1,103,337 |  | 1,083,836 |  | 1,077,397 |  | 1,086,038 |  | 1,088,934 |
| Average - diluted |  | 1,122,612 |  | 1,124,778 |  | 1,130,117 |  | 1,106,491 |  | 1,108,527 |
| Ending |  | 1,104,227 |  | 1,101,796 |  | 1,072,027 |  | 1,080,946 |  | 1,090,016 |
| Tangible book value per common share(2) | \$ | 7.27 | \$ | 7.12 | \$ | 6.97 | \$ | 6.85 | \$ | 6.74 |
| Common share repurchases (000) |  |  |  |  |  |  |  |  |  |  |
| Number of shares repurchased |  | - |  | 3,007 |  | 9,785 |  | 9,645 |  | - |

Non-regulatory capital

| (dollar amounts in millions) | June 30,$2018$ |  | $\begin{gathered} \text { March 31, } \\ 2018 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2017 \end{gathered}$ |  | September 30, 2017 |  | June 30, 2017 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Calculation of tangible equity / asset ratio: |  |  |  |  |  |  |  |  |  |  |
| Total shareholders' equity | \$ | 11,472 | \$ | 11,308 | \$ | 10,814 | \$ | 10,699 | \$ | 10,654 |
| Less: goodwill |  | $(1,993)$ |  | $(1,993)$ |  | $(1,993)$ |  | $(1,993)$ |  | $(1,993)$ |
| Less: other intangible assets |  | (319) |  | (333) |  | (346) |  | (360) |  | (374) |
| Add: related deferred tax liability(2) |  | 67 |  | 70 |  | 73 |  | 126 |  | 131 |
| Total tangible equity |  | 9,227 |  | 9,052 |  | 8,548 |  | 8,472 |  | 8,418 |
| Less: preferred equity |  | $(1,203)$ |  | $(1,203)$ |  | $(1,071)$ |  | $(1,071)$ |  | $(1,071)$ |
| Total tangible common equity | \$ | 8,024 | \$ | 7,849 | \$ | 7,477 | \$ | 7,401 | \$ | 7,347 |
| Total assets | \$ | 105,358 | \$ | 104,246 | \$ | 104,185 | \$ | 101,988 | \$ | 101,407 |
| Less: goodwill |  | $(1,993)$ |  | $(1,993)$ |  | $(1,993)$ |  | $(1,993)$ |  | $(1,993)$ |
| Less: other intangible assets |  | (319) |  | (333) |  | (346) |  | (360) |  | (374) |
| Add: related deferred tax liability(2) |  | 67 |  | 70 |  | 73 |  | 126 |  | 131 |
| Total tangible assets | \$ | 103,113 | \$ | 101,990 | \$ | 101,919 | \$ | 99,761 | \$ | 99,171 |
| Tangible equity / tangible asset ratio |  | 8.95\% |  | 8.88\% |  | 8.39\% |  | 8.49\% |  | 8.49\% |
| Tangible common equity / tangible asset ratio |  | 7.78 |  | 7.70 |  | 7.34 |  | 7.42 |  | 7.41 |
| Other data: |  |  |  |  |  |  |  |  |  |  |
| Number of employees (Average full-time equivalent) |  | 15,732 |  | 15,599 |  | 15,375 |  | 15,508 |  | 15,877 |
| Number of domestic full-service branches(3) |  | 968 |  | 966 |  | 966 |  | 958 |  | 996 |
| ATM Count |  | 1,831 |  | 1,866 |  | 1,848 |  | 1,860 |  | 1,860 |

(1) High and low stock prices are intra-day quotes obtained from Bloomberg.
(2) Other intangible assets are net of deferred tax liability, calculated at a $21 \%$ tax rate and a $35 \%$ tax rate for periods prior to December 31, 2017.
(3) Includes Regional Banking and The Huntington Private Client Group offices.

Huntington Bancshares Incorporated
Consolidated Year To Date Average Balance Sheets
(Unaudited)

| (dollar amounts in millions) | YTD Average Balances (2) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Six Months Ended June 30, |  |  |  | Change |  |  |
|  | 2018 |  | 2017 |  | Amount |  | Percent |
| Assets |  |  |  |  |  |  |  |
| Interest-bearing deposits in banks | \$ | 87 | \$ | 101 | \$ | (14) | (14)\% |
| Securities: |  |  |  |  |  |  |  |
| Trading account securities |  | 84 |  | 114 |  | (30) | (26) |
| Available-for-sale securities: |  |  |  |  |  |  |  |
| Taxable |  | 10,994 |  | 12,401 |  | $(1,407)$ | (11) |
| Tax-exempt |  | 3,593 |  | 3,075 |  | 518 | 17 |
| Total available-for-sale securities |  | 14,587 |  | 15,476 |  | (889) | (6) |
| Held-to-maturity securities - taxable |  | 8,791 |  | 7,541 |  | 1,250 | 17 |
| Other securities |  | 602 |  | 569 |  | 33 | 6 |
| Total securities |  | 24,064 |  | 23,700 |  | 364 | 2 |
| Loans held for sale |  | 549 |  | 470 |  | 79 | 17 |
| Loans and leases:(1) |  |  |  |  |  |  |  |
| Commercial: |  |  |  |  |  |  |  |
| Commercial and industrial |  | 28,555 |  | 27,957 |  | 598 | 2 |
| Commercial real estate: |  |  |  |  |  |  |  |
| Construction |  | 1,157 |  | 1,221 |  | (64) | (5) |
| Commercial |  | 6,188 |  | 5,990 |  | 198 | 3 |
| Commercial real estate |  | 7,345 |  | 7,211 |  | 134 | 2 |
| Total commercial |  | 35,900 |  | 35,168 |  | 732 | 2 |
| Consumer: |  |  |  |  |  |  |  |
| Automobile |  | 12,186 |  | 11,194 |  | 992 | 9 |
| Home equity |  | 9,986 |  | 9,994 |  | (8) | - |
| Residential mortgage |  | 9,401 |  | 7,879 |  | 1,522 | 19 |
| RV and marine finance |  | 2,574 |  | 1,957 |  | 617 | 32 |
| Other consumer |  | 1,143 |  | 972 |  | 171 | 18 |
| Total consumer |  | 35,290 |  | 31,996 |  | 3,294 | 10 |
| Total loans and leases |  | 71,190 |  | 67,164 |  | 4,026 | 6 |
| Allowance for loan and lease losses |  | (726) |  | (654) |  | (72) | 11 |
| Net loans and leases |  | 70,464 |  | 66,510 |  | 3,954 | 6 |
| Total earning assets |  | 95,890 |  | 91,435 |  | 4,455 | 5 |
| Cash and due from banks |  | 1,250 |  | 1,647 |  | (397) | (24) |
| Intangible assets |  | 2,325 |  | 2,380 |  | (55) | (2) |
| All other assets |  | 5,598 |  | 5,424 |  | 174 | 3 |
| Total assets | \$ | 104,337 | \$ | 100,232 |  | 4,105 | $4 \%$ |


| Liabilities and shareholders' equity |
| :--- |
| Deposits: |
| Demand deposits - noninterest-bearing |
| Demand deposits - interest-bearing |
| Total demand deposits |
| Money market deposits |
| Savings and other domestic deposits |
| Core certificates of deposit |
| Total core deposits |

## (1) Includes nonaccrual

loans.
(2) Amounts include the effects of hedge and risk management activities associated with the respective asset and liability categories.

## Huntington Bancshares Incorporated

Consolidated Year To Date Net Interest Margin - Interest Income / Expense(1)(2)
(Unaudited)

| (dollar amounts in millions) | YTD Interest Income / Expense |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Six Months Ended June 30, |  |  |  |
|  | 2018 |  | 2017 |  |
| Assets |  |  |  |  |
| Interest-bearing deposits in banks | \$ | 1 | \$ | 1 |
| Securities: |  |  |  |  |
| Trading account securities |  | - |  | - |
| Available-for-sale securities: |  |  |  |  |
| Taxable |  | 141 |  | 146 |
| Tax-exempt |  | 59 |  | 58 |
| Total available-for-sale securities |  | 200 |  | 204 |
| Held-to-maturity securities - taxable |  | 107 |  | 89 |
| Other securities |  | 13 |  | 9 |
| Total securities |  | 320 |  | 302 |
| Loans held for sale |  | 11 |  | 9 |
| Loans and leases: |  |  |  |  |
| Commercial: |  |  |  |  |
| Commercial and industrial |  | 632 |  | 564 |
| Commercial real estate: |  |  |  |  |
| Construction |  | 29 |  | 25 |
| Commercial |  | 137 |  | 115 |
| Commercial real estate |  | 166 |  | 140 |
| Total commercial |  | 798 |  | 704 |
| Consumer: |  |  |  |  |
| Automobile |  | 217 |  | 197 |
| Home equity |  | 247 |  | 225 |
| Residential mortgage |  | 173 |  | 144 |
| RV and marine finance |  | 65 |  | 54 |
| Other consumer |  | 68 |  | 55 |
| Total consumer |  | 770 |  | 675 |
| Total loans and leases |  | 1,568 |  | 1,379 |
| Total earning assets | \$ | 1,900 | \$ | 1,691 |
| Liabilities |  |  |  |  |
| Deposits: |  |  |  |  |
| Demand deposits - noninterest-bearing | \$ | - | \$ | - |
| Demand deposits - interest-bearing |  | 31 |  | 15 |
| Total demand deposits |  | 31 |  | 15 |
| Money market deposits |  | 54 |  | 27 |
| Savings and other domestic deposits |  | 12 |  | 13 |
| Core certificates of deposit |  | 20 |  | 5 |
| Total core deposits |  | 117 |  | 60 |
| Other domestic deposits of \$250,000 or more |  | 1 |  | 1 |
| Brokered deposits and negotiable CDs |  | 29 |  | 16 |
| Total deposits |  | 147 |  | 77 |
| Short-term borrowings |  | 33 |  | 11 |
| Long-term debt |  | 152 |  | 104 |
| Total interest-bearing liabilities |  | 332 |  | 192 |
| Net interest income | \$ | 1,568 | \$ | 1,499 |

(1) Fully-taxable equivalent (FTE) income and expense calculated assuming a $21 \%$ tax rate and a $35 \%$ tax rate for periods prior to January 1, 2018. See page 21 for the FTE adjustment.
(2) Amounts include the effects of hedge and risk management activities associated with the respective asset and liability categories.

## Huntington Bancshares Incorporated

Consolidated Year To Date Net Interest Margin - Yield
(Unaudited)

| Fully-taxable equivalent basis(1) | YTD Average Rates(2) |  |
| :---: | :---: | :---: |
|  | Six Months Ended June 30, |  |
|  | 2018 | 2017 |
| Assets |  |  |
| Interest-bearing deposits in banks | 1.96\% | 1.31\% |
| Securities: |  |  |
| Trading account securities | 0.19 | 0.17 |
| Available-for-sale securities: |  |  |
| Taxable | 2.57 | 2.34 |
| Tax-exempt | 3.26 | 3.74 |
| Total available-for-sale securities | 2.74 | 2.62 |
| Held-to-maturity securities - taxable | 2.44 | 2.37 |
| Other securities | 4.28 | 3.23 |
| Total securities | 2.67 | 2.55 |
| Loans held for sale | 4.02 | 3.76 |
| Loans and leases:(3) |  |  |
| Commercial: |  |  |
| Commercial and industrial | 4.40 | 4.01 |
| Commercial real estate: |  |  |
| Construction | 4.99 | 4.09 |
| Commercial | 4.41 | 3.83 |
| Commercial real estate | 4.50 | 3.88 |
| Total commercial | 4.42 | 3.98 |
| Consumer: |  |  |
| Automobile | 3.60 | 3.55 |
| Home equity | 4.99 | 4.54 |
| Residential mortgage | 3.68 | 3.65 |
| RV and marine finance | 5.11 | 5.60 |
| Other consumer | 11.80 | 11.49 |
| Total consumer | 4.39 | 4.25 |
| Total loans and leases | 4.41 | 4.11 |
| Total earning assets | 4.00\% | 3.73\% |
| Liabilities |  |  |
| Deposits: |  |  |
| Demand deposits - noninterest-bearing | -\% | -\% |
| Demand deposits - interest-bearing | 0.33 | 0.18 |
| Total demand deposit | 0.16 | 0.08 |
| Money market deposits | 0.52 | 0.29 |
| Savings and other domestic deposits | 0.20 | 0.21 |
| Core certificates of deposit | 1.35 | 0.47 |
| Total interest-bearing core deposits | 0.44 | 0.24 |
| Other domestic deposits of \$250,000 or more | 0.85 | 0.47 |
| Brokered deposits and negotiable CDs | 1.65 | 0.83 |
| Total interest-bearing deposits | 0.51 | 0.28 |
| Short-term borrowings | 1.60 | 0.69 |
| Long-term debt | 3.34 | 2.41 |
| Total interest-bearing liabilities | 0.94 | 0.58 |
| Net interest rate spread | 3.06 | 3.15 |
| Impact of noninterest-bearing funds on margin | 0.24 | 0.16 |
| Net interest margin | 3.30\% | $3.31 \%$ |

Commercial Loan Derivative Impact
(Unaudited)

| Fully-taxable equivalent basis(1) | YTD Average Rates |  |
| :---: | :---: | :---: |
|  | Six Months Ended June 30, |  |
|  | 2018 | 2017 |
| Commercial loans(2)(3) | 4.42\% | 4.00 \% |
| Impact of commercial loan derivatives | -\% | (0.02)\% |
| Total commercial - as reported | $4.42 \%$ | 3.98 \% |
| Average 30 day LIBOR | 1.81\% | 0.94 \% |

(1) Fully-taxable equivalent (FTE) yields are calculated assuming a $21 \%$ tax rate and a $35 \%$ tax rate for periods prior to January 1, 2018. See page 21 for the FTE adjustment.
(2) Loan and lease and deposit average rates include impact of applicable derivatives, non-deferrable fees, and amortized
(3) Includes the impact of nonaccrual loans.

## Huntington Bancshares Incorporated

Selected Year To Date Income Statement Data(1)
(Unaudited)

|  | Six Months Ended June 30, |  |  |  | Change |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (dollar amounts in millions, except per share amounts) | 2018 |  | 2017 |  | Amount |  | Percent |
| Interest income | \$ | 1,886 | \$ | 1,667 | \$ | 219 | 13 \% |
| Interest expense |  | 332 |  | 192 |  | 140 | 73 |
| Net interest income |  | 1,554 |  | 1,475 |  | 79 | 5 |
| Provision for credit losses |  | 122 |  | 93 |  | 29 | 31 |
| Net interest income after provision for credit losses |  | 1,432 |  | 1,382 |  | 50 | 4 |
| Service charges on deposit accounts |  | 177 |  | 171 |  | 6 | 4 |
| Cards and payment processing income |  | 109 |  | 100 |  | 9 | 9 |
| Trust and investment management services |  | 86 |  | 76 |  | 10 | 13 |
| Mortgage banking income |  | 54 |  | 64 |  | (10) | (16) |
| Insurance income |  | 42 |  | 42 |  | - | - |
| Capital market fees |  | 40 |  | 31 |  | 9 | 29 |
| Bank owned life insurance income |  | 32 |  | 33 |  | (1) | (3) |
| Gain on sale of loans |  | 23 |  | 25 |  | (2) | (8) |
| Securities gains (losses) |  | - |  | - |  | - | - |
| Other income |  | 87 |  | 96 |  | (9) | (9) |
| Total noninterest income |  | 650 |  | 638 |  | 12 | 2 |
| Personnel costs |  | 772 |  | 774 |  | (2) | - |
| Outside data processing and other services |  | 142 |  | 162 |  | (20) | (12) |
| Net occupancy |  | 76 |  | 120 |  | (44) | (37) |
| Equipment |  | 78 |  | 90 |  | (12) | (13) |
| Deposit and other insurance expense |  | 36 |  | 41 |  | (5) | (12) |
| Professional services |  | 26 |  | 36 |  | (10) | (28) |
| Marketing |  | 26 |  | 33 |  | (7) | (21) |
| Amortization of intangibles |  | 27 |  | 29 |  | (2) | (7) |
| Other expense |  | 102 |  | 117 |  | (15) | (13) |
| Total noninterest expense |  | 1,285 |  | 1,402 |  | (117) | (8) |
| Income before income taxes |  | 797 |  | 618 |  | 179 | 29 |
| Provision for income taxes |  | 116 |  | 138 |  | (22) | (16) |
| Net income |  | 681 |  | 480 |  | 201 | 42 |
| Dividends on preferred shares |  | 33 |  | 38 |  | (5) | (13) |
| Net income applicable to common shares | \$ | 648 | \$ | 442 | \$ | 206 | 47 \% |
| Average common shares - basic |  | 3,587 |  | 87,654 |  | 6 | 1 \% |
| Average common shares - diluted |  | 3,646 |  | 08,572 |  | 15 | 1 |
| Per common share |  |  |  |  |  |  |  |
| Net income - basic | \$ | 0.59 | \$ | 0.41 | \$ | 0.18 | 44 |
| Net income - diluted |  | 0.58 |  | 0.40 |  | 0.18 | 45 |
| Cash dividends declared |  | 0.22 |  | 0.16 |  | 0.06 | 38 |
| Revenue - fully taxable equivalent (FTE) |  |  |  |  |  |  |  |
| Net interest income | \$ | 1,554 | \$ | 1,475 | \$ | 79 | 5 |
| FTE adjustment(2) |  | 14 |  | 24 |  | (10) | (42) |
| Net interest income |  | 1,568 |  | 1,499 |  | 69 | 5 |
| Noninterest income |  | 650 |  | 638 |  | 12 | 2 |
| Total revenue(2) | \$ | 2,218 | \$ | 2,137 | \$ | 81 | 4 \% |

(1) Comparisons for presented periods are impacted by a number of factors. Refer to Significant

Items.
(2) On a fully-taxable equivalent (FTE) basis assuming a $21 \%$ tax rate and a $35 \%$ tax rate for periods prior to January 1 , 2018.

Huntington Bancshares Incorporated
Year To Date Mortgage Banking Noninterest Income
(Unaudited)

| (dollar amounts in millions) | Six Months Ended June 30, |  |  |  | Change |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2018 |  | 2017 |  | Amount |  | Percent |
| Net origination and secondary marketing income | \$ | 39 | \$ | 46 |  | (7) | (15)\% |
| Net mortgage servicing income |  |  |  |  |  |  |  |
| Loan servicing income |  | 28 |  | 26 |  | 2 | 8 |
| Amortization of capitalized servicing |  | (16) |  | (14) |  | (2) | (14) |
| Operating income |  | 12 |  | 12 |  | - | - |
| MSR valuation adjustment (1) |  | 7 |  | (1) |  | 8 | (800) |
| Gains (losses) due to MSR hedging |  | (7) |  | 1 |  | (8) | 800 |
| Net MSR risk management |  | - |  | - |  | - | - |
| Total net mortgage servicing income | \$ | 12 | \$ | 12 | \$ | - | - \% |
| All other |  | 3 |  | 6 |  | (3) | (50) |
| Mortgage banking income | \$ | 54 | \$ | 64 | \$ | (10) | (16)\% |
|  |  |  |  |  |  |  |  |
| Mortgage origination volume | \$ | 3,640 | \$ | 3,022 | \$ | 618 | 20 \% |
| Mortgage origination volume for sale |  | 2,001 |  | 1,811 |  | 190 | 10 \% |
|  |  |  |  |  |  |  |  |
| Third party mortgage loans serviced (2) |  | 20,416 |  | 19,111 |  | 1,305 | 7 |
| Mortgage servicing rights (2) |  | 215 |  | 189 |  | 26 | 14 |
| MSR \% of investor servicing portfolio |  | 1.05 \% |  | 0.99 \% |  | 0.06\% | 6 \% |

(1) The change in fair value for the period represents the MSR valuation adjustment, net of amortization of capitalized servicing.
(2) At period
end.

Huntington Bancshares Incorporated
Year To Date Credit Reserves Analysis
(Unaudited)

| (dollar amounts in millions) | Six Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2018 |  | 2017 |  |
| Allowance for loan and lease losses, beginning of period | \$ | 691 | \$ | 638 |
| Loan and lease losses |  | (126) |  | (127) |
| Recoveries of loans previously charged off |  | 60 |  | 52 |
| Net loan and lease losses |  | (66) |  | (75) |
| Provision for loan and lease losses |  | 116 |  | 105 |
| Allowance of assets sold or transferred to loans held for sale |  | - |  | - |
| Allowance for loan and lease losses, end of period |  | 741 |  | 668 |
| Allowance for unfunded loan commitments and letters of credit, beginning of period | \$ | 87 | \$ | 98 |
| Provision for (reduction in) unfunded loan commitments and letters of credit losses |  | 6 |  | (13) |
| Allowance for unfunded loan commitments and letters of credit, end of period |  | 93 |  | 85 |
| Total allowance for credit losses | \$ | 834 | \$ | 753 |
| Allowance for loan and lease losses (ALLL) as \% of: |  |  |  |  |
| Total loans and leases |  | 1.02 \% |  | 0.98\% |
| Nonaccrual loans and leases (NALs) |  | 197 |  | 183 |
| Nonperforming assets (NPAs) |  | 180 |  | 161 |
| Total allowance for credit losses (ACL) as \% of: |  |  |  |  |
| Total loans and leases |  | 1.15\% |  | 1.11\% |

Huntington Bancshares Incorporated
Year To Date Net Charge-Off Analysis
(Unaudited)

| (dollar amounts in millions) | Six Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2018 |  | 2017 |  |
| Net charge-offs by loan and lease type: |  |  |  |  |
| Commercial: |  |  |  |  |
| Commercial and industrial | \$ | 20 | \$ | 21 |
| Commercial real estate: |  |  |  |  |
| Construction |  | (1) |  | (3) |
| Commercial |  | (14) |  | (3) |
| Commercial real estate |  | (15) |  | (6) |
| Total commercial |  | 5 |  | 15 |
| Consumer: |  |  |  |  |
| Automobile |  | 17 |  | 21 |
| Home equity |  | 3 |  | 3 |
| Residential mortgage |  | 2 |  | 4 |
| RV and marine finance |  | 5 |  | 4 |
| Other consumer |  | 34 |  | 28 |
| Total consumer |  | 61 |  | 60 |
| Total net charge-offs | \$ | 66 | \$ | 75 |
|  |  |  |  |  |
|  |  |  |  |  |
| Six Months Ended June 30, |  |  |  |  |
|  |  |  |  |  |
| Net charge-offs - annualized percentages: |  |  |  |  |
| Commercial: |  |  |  |  |
| Commercial and industrial |  | 0.14 \% |  | 0.15 \% |
| Commercial real estate: |  |  |  |  |
| Construction |  | (0.20) |  | (0.50) |
| Commercial |  | (0.42) |  | (0.09) |
| Commercial real estate |  | (0.39) |  | (0.16) |
| Total commercial |  | 0.03 |  | 0.09 |
| Consumer: |  |  |  |  |
| Automobile |  | 0.27 |  | 0.37 |
| Home equity |  | 0.06 |  | 0.06 |
| Residential mortgage |  | 0.04 |  | 0.09 |
| RV and marine finance |  | 0.38 |  | 0.43 |
| Other consumer |  | 6.02 |  | 5.93 |
| Total consumer |  | 0.34 |  | 0.38 |
| Net charge-offs as a \% of average loans |  | 0.19 \% |  | 0.22 \% |

## Huntington Bancshares Incorporated

Year To Date Nonaccrual Loans and Leases (NALs) and Nonperforming Assets (NPAs)
(Unaudited)

| (dollar amounts in millions) | June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2018 |  | 2017 |  |
| Nonaccrual loans and leases (NALs): |  |  |  |  |
| Commercial and industrial | \$ | 207 | \$ | 195 |
| Commercial real estate |  | 25 |  | 17 |
| Automobile |  | 4 |  | 4 |
| Residential mortgage |  | 73 |  | 80 |
| RV and marine finance |  | 1 |  | - |
| Home equity |  | 68 |  | 68 |
| Other consumer |  | - |  | - |
| Total nonaccrual loans and leases |  | 378 |  | 364 |
| Other real estate, net: |  |  |  |  |
| Residential |  | 23 |  | 27 |
| Commercial |  | 5 |  | 17 |
| Total other real estate, net |  | 28 |  | 44 |
| Other NPAs (1) |  | 6 |  | 7 |
| Total nonperforming assets (3) | \$ | 412 | \$ | 415 |
|  |  |  |  |  |
| Nonaccrual loans and leases as a \% of total loans and leases |  | 0.52 \% |  | 0.54\% |
| NPA ratio (2) |  | 0.57 |  | 0.61 |


| (dollar amounts in millions) | Six Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2018 |  | 2017 |  |
| Nonperforming assets, beginning of period | \$ | 389 | \$ | 481 |
| New nonperforming assets |  | 254 |  | 214 |
| Returns to accruing status |  | (48) |  | (56) |
| Loan and lease losses |  | (53) |  | (51) |
| Payments |  | (117) |  | (153) |
| Sales and held-for-sale transfers |  | (13) |  | (20) |
| Nonperforming assets, end of period (2) | \$ | 412 | \$ | 415 |

(1) Other nonperforming assets represent an investment security backed by a municipal bond.
(2) Nonperforming assets divided by the sum of loans and leases, net other real estate owned, and other NPAs.
(3) Nonaccruing troubled debt restructured loans on page 25 are included in the total nonperforming assets balance.

Huntington Bancshares Incorporated
Year To Date Accruing Past Due Loans and Leases and Accruing and Nonaccruing Troubled Debt Restructured Loans (Unaudited)

| (dollar amounts in millions) | Six Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2018 |  | 2017 |  |
| Accruing loans and leases past due 90 days or more: |  |  |  |  |
| Commercial and industrial | \$ | 9 | \$ | 22 |
| Commercial real estate |  | - |  | 17 |
| Automobile |  | 6 |  | 9 |
| Residential mortgage (excluding loans guaranteed by the U.S. Government) |  | 18 |  | 17 |
| RV and marine finance |  | 1 |  | 2 |
| Home equity |  | 16 |  | 18 |
| Other consumer |  | 4 |  | 3 |
| Total, excl. loans guaranteed by the U.S. Government |  | 54 |  | 88 |
| Add: loans guaranteed by U.S. Government |  | 78 |  | 48 |
| Total accruing loans and leases past due 90 days or more, including loans guaranteed by the U.S. Government | \$ | 132 | \$ | 136 |
| Ratios: |  |  |  |  |
| Excluding loans guaranteed by the U.S. Government, as a percent of total loans and leases |  | $0.07 \%$ |  | 0.13 \% |
| Guaranteed by U.S. Government, as a percent of total loans and leases |  | 0.11 |  | 0.07 |
| Including loans guaranteed by the U.S. Government, as a percent of total loans and leases |  | 0.18 |  | 0.20 |
| Accruing troubled debt restructured loans: |  |  |  |  |
| Commercial and industrial | \$ | 314 | \$ | 270 |
| Commercial real estate |  | 65 |  | 75 |
| Automobile |  | 32 |  | 28 |
| Home equity |  | 258 |  | 269 |
| Residential mortgage |  | 221 |  | 238 |
| RV and marine finance |  | 1 |  | 1 |
| Other consumer |  | 9 |  | 4 |
| Total accruing troubled debt restructured loans | \$ | 900 | \$ | 885 |
| Nonaccruing troubled debt restructured loans: |  |  |  |  |
| Commercial and industrial | \$ | 87 | \$ | 90 |
| Commercial real estate |  | 14 |  | 4 |
| Automobile |  | 3 |  | 4 |
| Home equity |  | 28 |  | 29 |
| Residential mortgage |  | 46 |  | 56 |
| RV and marine finance |  | 1 |  | - |
| Other consumer |  | - |  | - |
| Total nonaccruing troubled debt restructured loans | \$ | 179 | \$ | 183 |


[^0]:    (1) Fully-taxable equivalent (FTE) income and expense calculated assuming a $21 \%$ tax rate and a $35 \%$ tax rate for periods prior to January 1 , 2018 . See page 10 for the FTE adjustment.
    (2) Amounts include the effects of hedge and risk management activities associated with the respective asset and liability categories.

[^1]:    (1) Comparisons for presented periods are impacted by a number of factors. Refer to Significant Items.
    (2) On a fully-taxable equivalent (FTE) basis assuming a $21 \%$ tax rate and a $35 \%$ tax rate for periods prior to January 1, 2018.

[^2]:    (1) The change in fair value for the period represents the MSR valuation adjustment, net of amortization of capitalized servicing.
    (2) At period end.

