

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

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**FORM 8-K**

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**CURRENT REPORT**  
Pursuant to Section 13 OR 15(d)  
of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) October 25, 2017

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**HUNTINGTON BANCSHARES INCORPORATED**  
(Exact name of registrant as specified in its charter)

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**Maryland**  
(State or other jurisdiction  
of incorporation)

**1-34073**  
(Commission  
File Number)

**31-0724920**  
(IRS Employer  
Identification No.)

**Huntington Center**  
**41 South High Street**  
**Columbus, Ohio**  
(Address of principal executive offices)

**43287**  
(Zip Code)

Registrant's telephone number, including area code (614) 480-8300

Not Applicable  
(Former name or former address, if changed since last report.)

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Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
  - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
  - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
  - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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**Item 2.02. Results of Operations and Financial Condition.**

On October 25, 2017, Huntington Bancshares Incorporated (“Huntington”) issued a news release announcing its earnings for the quarter ended September 30, 2017. Also on October 25, 2017, Huntington made a Quarterly Financial Supplement available on the Investor Relations section of its web site, [www.huntington-ir.com](http://www.huntington-ir.com). Copies of Huntington’s news release and quarterly financial supplement are attached hereto as Exhibit 99.1 and Exhibit 99.2, respectively, and are incorporated by reference in this Item 2.02.

Huntington’s senior management will host an earnings conference call on October 25, 2017, at 9:00 a.m. (Eastern Daylight Time). The call may be accessed via a live Internet webcast at the Investor Relations section of Huntington’s web site, [www.huntington-ir.com](http://www.huntington-ir.com) or through a dial-in telephone number at (877) 407-8029; Conference ID 13671112. Slides will be available in the Investor Relations section of Huntington’s web site, [www.huntington-ir.com](http://www.huntington-ir.com) about an hour prior to the call. A replay of the webcast will be archived in the Investor Relations section of Huntington’s web site, [www.huntington-ir.com](http://www.huntington-ir.com). A telephone replay will be available approximately two hours after the completion of the call through November 3, 2017 at (877) 660-6853 or (201) 612-7415; conference ID 13671112.

The information contained or incorporated by reference in this Current Report on Form 8-K contains certain forward-looking statements, including certain plans, expectations, goals, projections, and statements, which are subject to numerous assumptions, risks, and uncertainties. Forward-looking statements may be identified by words such as expect, anticipate, believe, intend, estimate, plan, target, goal, or similar expressions, or future or conditional verbs such as will, may, might, should, would, could, or similar variations.

While there is no assurance that any list of risks and uncertainties or risk factors is complete, below are certain factors which could cause actual results to differ materially from those contained or implied in the forward-looking statements: changes in general economic, political, or industry conditions; uncertainty in U.S. fiscal and monetary policy, including the interest rate policies of the Federal Reserve Board; volatility and disruptions in global capital and credit markets; movements in interest rates; competitive pressures on product pricing and services; success, impact, and timing of our business strategies, including market acceptance of any new products or services implementing our “Fair Play” banking philosophy; the nature, extent, timing, and results of governmental actions, examinations, reviews, reforms, regulations, and interpretations, including those related to the Dodd-Frank Wall Street Reform and Consumer Protection Act and the Basel III regulatory capital reforms, as well as those involving the OCC, Federal Reserve, FDIC, and CFPB; the possibility that the anticipated benefits of the merger with FirstMerit Corporation are not realized completely or when expected, including as a result of the impact of, or problems arising from, the strength of the economy and competitive factors in the areas where we do business; and other factors that may affect our future results. Additional factors that could cause results to differ materially from those described above can be found in our Annual Report on Form 10-K for the year ended December 31, 2016, and Quarterly Reports on Form 10-Q for the quarters ended March 31, 2017 and June 30, 2017, which are on file with the Securities and Exchange Commission (the “SEC”) and available in the “Investor Relations” section of our website, <http://www.huntington.com>, under the heading “Publications and Filings” and in other documents we file with the SEC.

All forward-looking statements speak only as of the date they are made and are based on information available at that time. We do not assume any obligation to update forward-looking statements to reflect circumstances or events that occur after the date the forward-looking statements were made or to reflect the occurrence of unanticipated events except as required by federal securities laws. As forward-looking statements involve significant risks and uncertainties, caution should be exercised against placing undue reliance on such statements.

The information contained or incorporated by reference in Item 2.02 of this Form 8-K shall be treated as “furnished” for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.

**Item 9.01. Financial Statements and Exhibits.**

The exhibits referenced below shall be treated as “furnished” for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.

(d) Exhibits.

Exhibit 99.1 – News release of Huntington Bancshares Incorporated, dated October 25, 2017.

Exhibit 99.2 – Quarterly Financial Supplement, September 2017.

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

HUNTINGTON BANCSHARES INCORPORATED

Date: October 25, 2017

By: /s/ Howell D. McCullough III  
Howell D. McCullough III  
Chief Financial Officer

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EXHIBIT INDEX

**Exhibit No. Description**

[Exhibit 99.1](#) [News release of Huntington Bancshares Incorporated, dated October 25, 2017](#)

[Exhibit 99.2](#) [Quarterly Financial Supplement, September 2017](#)



**FOR IMMEDIATE RELEASE**  
**October 25, 2017**

**Analysts:** Mark Muth (mark.muth@huntington.com), 614.480.4720

**Media:** Matt Samson (matt.b.samson@huntington.com), 312.263.0203

Michael Sherman (michael.sherman@huntington.com), 614.480.6114

### **HUNTINGTON BANCSHARES INCORPORATED REPORTS 2017 THIRD QUARTER EARNINGS**

#### ***Results Include 109% Year-Over-Year Increase in EPS; Board Declares 38% Year-Over-Year Increase in Cash Dividend per Common Share***

COLUMBUS, Ohio – Huntington Bancshares Incorporated (NASDAQ: HBAN; www.huntington.com) reported net income for the 2017 third quarter of \$275 million, a \$148 million, or 116%, increase from the year-ago quarter. Earnings per common share for the 2017 third quarter were \$0.23, up \$0.12, or 109%, from the year-ago quarter. Excluding approximately \$31 million pretax of FirstMerit acquisition-related net expenses, or \$0.02 per common share after tax, adjusted earnings per common share were \$0.25. Tangible book value per common share as of 2017 third quarter-end was \$6.85, a 6% year-over-year increase. Return on average assets was 1.08%, return on average common equity was 10.5%, and return on average tangible common equity was 14.1%. Total revenue increased 17% over the year-ago quarter.

"We earned record net income for the second consecutive quarter as we continue to achieve our long-term financial goals and to deliver sector-leading returns for our shareowners while maintaining our aggregate moderate-to-low risk appetite," said Steve Steinour, chairman, president, and CEO. "The 2017 third quarter marked the one-year anniversary of the largest acquisition in Huntington's history, and we have substantially completed the integration. We fully implemented \$255 million of annualized cost savings, and continue to execute on the deal-related revenue synergies. Consistent execution of our core organic growth strategies, coupled with the realization of these acquisition economics, are the key drivers of third quarter results."

"Huntington's strategic focus on consumers, small- and medium-sized businesses, and auto finance has positioned us to grow through the ongoing industry headwinds in corporate banking. The third quarter results illustrated continued momentum in residential mortgage, automobile, and RV and marine consumer lending as well as asset finance. The third quarter also marked the end of the 2017 fiscal year for the U.S. Small Business Administration, during which Huntington earned the distinction of being the second largest SBA 7(a) lender in the nation for the third year in a row and the largest in our footprint for the tenth consecutive year," Steinour said.

"As a result of the meaningful relationships we developed with our consumer and business customers, Huntington enjoys a very granular deposit base. We are pleased with the quarter's deposit growth while carefully balancing our deposit costs in the face of rising interest rates."

Last week Huntington announced that the Board declared a quarterly cash dividend on the company's common stock of \$0.11 per share, which represents a \$0.03 per share, or 38%, increase over the prior quarter. The dividend is payable on January 2, 2018, to shareholders of record on December 18, 2017.

#### **Specific 2017 Third Quarter Highlights:**

- \$162 million, or 17%, year-over-year increase in fully-taxable equivalent revenue, comprised of a \$135 million, or 21%, increase in fully-taxable equivalent net interest income and a \$28 million, or 9%, increase in noninterest income
- Net interest margin of 3.29%, an increase of 11 basis points from the year-ago quarter
- \$32 million, or 4%, year-over-year decrease in noninterest expense, including a net decrease of \$128 million of FirstMerit acquisition-related expense

- \$7.6 billion, or 12%, year-over-year increase in average loans and leases, comprised of a \$4.0 billion, or 14%, increase in consumer loans and a \$3.5 billion, or 11%, increase in commercial loans
- \$5.6 billion, or 31%, year-over-year increase in average securities, including a net increase of \$0.3 billion of direct purchase municipal instruments in our Commercial Banking segment
- \$11.5 billion, or 19%, year-over-year increase in average core deposits, driven by a \$5.5 billion, or 45%, increase in interest-bearing demand deposits, a \$2.7 billion, or 30%, increase in savings and other domestic deposits, and a \$1.7 billion, or 8%, increase in noninterest-bearing demand deposits
- Net charge-offs equated to 0.25% of average loans and leases, representing the fourteenth consecutive quarter below the long-term target range of 0.35% to 0.55%
- Nonperforming asset ratio of 0.56%, down from 0.61% a quarter ago and 0.72% a year ago
- Repurchase of \$123 million of common stock (9.6 million shares at an average cost of \$12.75 per share)
- \$0.37, or 6%, year-over-year increase in tangible book value per common share (TBVPS) to \$6.85

**Table 1 – Earnings Performance Summary (GAAP)**

(\$ in millions, except per share data)	2017			2016	
	Third Quarter	Second Quarter	First Quarter	Fourth Quarter	Third Quarter
Net Income	\$ 275	\$ 272	\$ 208	\$ 239	\$ 127
Diluted earnings per common share	0.23	0.23	0.17	0.20	0.11
Return on average assets	1.08%	1.09%	0.84%	0.95%	0.58%
Return on average common equity	10.5	10.6	8.2	9.4	5.4
Return on average tangible common equity	14.1	14.4	11.3	12.9	7.0
Net interest margin	3.29	3.31	3.30	3.25	3.18
Efficiency ratio	60.5	62.9	65.7	61.6	75.0
Tangible book value per common share	\$ 6.85	\$ 6.74	\$ 6.55	\$ 6.43	\$ 6.48
Cash dividends declared per common share	0.08	0.08	0.08	0.08	0.07
Average diluted shares outstanding	1,106	1,109	1,109	1,104	952
Average earning assets	\$ 92,849	\$ 91,728	\$ 91,139	\$ 91,463	\$ 79,687
Average loans and leases	68,276	67,345	66,981	66,405	60,722
Average core deposits	73,549	72,291	71,500	72,070	62,022
Tangible common equity / tangible assets ratio	7.42%	7.41%	7.28%	7.16%	7.14%
Common equity Tier 1 risk-based capital ratio	9.94	9.88	9.74	9.56	9.09
NCOs as a % of average loans and leases	0.25%	0.21%	0.24%	0.26%	0.26%
NAL ratio	0.49	0.54	0.60	0.63	0.61
ACL as a % of total loans and leases	1.10	1.11	1.14	1.10	1.06

Table 2 lists certain items that we believe are significant in understanding corporate performance and trends (see Basis of Presentation). There was one Significant Item in the 2017 third quarter: \$31 million of FirstMerit acquisition-related net expense.

**Table 2 – Significant Items Influencing Earnings**

Three Months Ended (\$ in millions, except per share)	Pre-Tax Impact	After-Tax Impact	
	Amount	Amount (1)	EPS (2)
<b>September 30, 2017 – net income</b>		<b>\$ 275</b>	<b>\$ 0.23</b>
• Merger and acquisition-related net expenses	\$ (31)	(20)	(0.02)
<b>June 30, 2017 – net income</b>		<b>\$ 272</b>	<b>\$ 0.23</b>
• Merger and acquisition-related net expenses	\$ (50)	(33)	(0.03)
<b>March 31, 2017 – net income</b>		<b>\$ 208</b>	<b>\$ 0.17</b>
• Merger and acquisition-related net expenses	\$ (71)	(46)	(0.04)
<b>December 31, 2016 – net income</b>		<b>\$ 239</b>	<b>\$ 0.20</b>
• Merger and acquisition-related net expenses	\$ (96)	(63)	(0.06)
• Reduction to litigation reserves	\$ 42	27	0.02
<b>September 30, 2016 – net income</b>		<b>\$ 127</b>	<b>\$ 0.11</b>
• Merger and acquisition-related net expenses	\$ (159)	(107)	(0.11)

(1) Favorable (unfavorable) impact on net income.

(2) EPS reflected on a fully diluted basis.

**Net Interest Income, Net Interest Margin, and Average Balance Sheet**

**Table 3 – Net Interest Income and Net Interest Margin Performance Summary – Purchase Accounting Accretion Continues to Boost NIM, although Benefit is Declining**

(\$ in millions)	2017			2016		Change (%)	
	Third Quarter	Second Quarter	First Quarter	Fourth Quarter	Third Quarter	LQ	YOY
	Net interest income	\$ 758	\$ 745	\$ 730	\$ 735	\$ 625	2%
FTE adjustment	12	12	12	13	11	—	9
Net interest income - FTE	771	757	742	748	636	2	21
Noninterest income	330	325	312	334	302	2	9
Total revenue - FTE	\$ 1,101	\$ 1,082	\$ 1,054	\$ 1,082	\$ 938	2%	17%

  

Yield / Cost						Change bp	
						LQ	YOY
Total earning assets	3.78%	3.75%	3.70%	3.60%	3.52%	3	26
• Total loans and leases	4.20	4.15	4.07	3.95	3.81	5	39
• Total securities	2.55	2.55	2.54	2.58	2.47	—	8
Total interest-bearing liabilities	0.68	0.61	0.54	0.48	0.49	7	19
• Total interest-bearing deposits	0.35	0.31	0.26	0.23	0.22	4	13
Net interest rate spread	3.10	3.14	3.16	3.12	3.03	(4)	7
Impact of noninterest-bearing funds on margin	0.19	0.17	0.14	0.13	0.15	2	4
Net interest margin	3.29%	3.31%	3.30%	3.25%	3.18%	(2)	11

See Pages 7-9 of Quarterly Financial Supplement for additional detail.

Note: 2016 third quarter results reflect inclusion of FirstMerit since August 16, 2016.

Fully-taxable equivalent (FTE) net interest income for the 2017 third quarter increased \$135 million, or 21%, from the 2016 third quarter. This reflected the benefit from the \$13.2 billion, or 17%, increase in average earning assets coupled with an 11 basis point improvement in the FTE net interest margin (NIM) to 3.29%. Average earning asset growth included a \$7.6 billion, or 12%, increase in average loans and leases and a \$5.6 billion, or 31%,

increase in average securities. The NIM expansion reflected a 26 basis point increase in earning asset yields and a 4 basis point increase in the benefit from noninterest-bearing funds, partially offset by a 19 basis point increase in funding costs. FTE net interest income during the 2017 third quarter included \$27 million, or approximately 12 basis points, of purchase accounting impact.

Compared to the 2017 second quarter, FTE net interest income increased \$14 million, or 2%. Average earning assets increased \$1.1 billion, or 1%, sequentially, while the NIM decreased 2 basis points. The decrease in the NIM reflected a 7 basis point increase in the cost of interest-bearing liabilities, partially offset by a 3 basis point increase in earning asset yields and a 2 basis point increase in the benefit from noninterest-bearing funds. The purchase accounting impact on the net interest margin was approximately 12 basis points in the 2017 third quarter compared to approximately 15 basis points in the prior quarter.

**Table 4 – Average Earning Assets – Residential Mortgage, Automobile, and RV and Marine Continued to Drive Linked-quarter Loan Growth**

(\$ in billions)	2017			2016		Change (%)	
	Third	Second	First	Fourth	Third	LQ	YOY
	Quarter	Quarter	Quarter	Quarter	Quarter		
Commercial and industrial	\$ 27.6	\$ 28.0	\$ 27.9	\$ 27.7	\$ 25.0	(1)%	11 %
Commercial real estate	7.2	7.1	7.4	7.2	6.4	2	13
Total commercial	34.9	35.1	35.3	34.9	31.3	(1)	11
Automobile	11.7	11.3	11.1	10.9	11.4	3	3
Home equity	10.0	10.0	10.1	10.1	9.3	—	8
Residential mortgage	8.4	8.0	7.8	7.7	7.0	5	20
RV and marine finance	2.3	2.0	1.9	1.8	0.9	13	151
Other consumer	1.0	1.0	0.9	1.0	0.8	7	28
Total consumer	33.4	32.3	31.7	31.5	29.4	4	14
Total loans and leases	68.3	67.3	67.0	66.4	60.7	1	12
Total securities	23.8	23.8	23.6	22.4	18.2	—	31
Held-for-sale and other earning assets	0.8	0.6	0.5	2.6	0.8	24	(1)
Total earning assets	\$ 92.8	\$ 91.7	\$ 91.1	\$ 91.5	\$ 79.7	1 %	17 %

See Page 7 of Quarterly Financial Supplement for additional detail.

Note: 2016 third quarter results reflect inclusion of FirstMerit since August 16, 2016.

Average earning assets for the 2017 third quarter increased \$13.2 billion, or 17%, from the year-ago quarter, primarily reflecting the impact of the FirstMerit acquisition. Average securities increased \$5.6 billion, or 31%, which included a \$0.3 billion increase in direct purchase municipal instruments in our commercial banking segment. Average residential mortgage loans increased \$1.4 billion, or 20%, as we continue to see the benefits associated with the ongoing expansion of our home lending business. Average RV and marine finance loans increased \$1.4 billion, or 151%, reflecting the success of the well-managed expansion of the acquired business into 17 new states over the past year.

Compared to the 2017 second quarter, average earning assets increased \$1.1 billion, or 1%. Average loans and leases increased \$0.9 billion, or 1%, primarily reflecting growth in residential mortgage, automobile, and RV and marine loans partially offset by a decline in average commercial and industrial loans. Average commercial and industrial loans were negatively impacted by the seasonal decline in automobile floorplan lending, a reduction in mortgage warehouse lending, and continued runoff in corporate banking, partially offset by growth in asset finance.



**Table 5 – Average Liabilities – Money Market and Interest-bearing Demand Deposits Drive Linked-quarter Core Deposit Growth**

(\$ in billions)	2017			2016		Change (%)	
	Third	Second	First	Fourth	Third	LQ	YOY
	Quarter	Quarter	Quarter	Quarter	Quarter		
Demand deposits - noninterest-bearing	\$ 21.7	\$ 21.6	\$ 21.7	\$ 23.2	\$ 20.0	1 %	8 %
Demand deposits - interest-bearing	17.9	17.4	16.8	15.3	12.4	2	45
Total demand deposits	39.6	39.0	38.5	38.5	32.4	1	22
Money market deposits	20.3	19.2	18.7	18.6	18.5	6	10
Savings and other domestic deposits	11.6	11.9	12.0	12.3	8.9	(3)	30
Core certificates of deposit	2.0	2.1	2.3	2.6	2.3	(5)	(11)
Total core deposits	73.5	72.2	71.5	72.0	62.1	2	19
Other domestic deposits of \$250,000 or more	0.4	0.5	0.5	0.4	0.4	(10)	13
Brokered deposits and negotiable CDs	3.6	3.8	4.0	4.3	3.9	(6)	(9)
Deposits in foreign offices	—	—	—	0.2	0.2	-	(100)
Total deposits	\$ 77.5	\$ 76.5	\$ 76.0	\$ 76.9	\$ 66.6	1 %	17 %
Short-term borrowings	\$ 2.4	\$ 2.7	\$ 3.8	\$ 2.6	\$ 1.3	(11)%	83 %
Long-term debt	8.9	8.7	8.5	8.6	8.5	3	5
Total debt	\$ 11.3	\$ 11.4	\$ 12.3	\$ 11.2	\$ 9.8	(1)%	15 %
Total interest-bearing liabilities	\$ 67.2	\$ 66.4	\$ 66.5	\$ 64.9	\$ 56.3	1 %	19 %

See Page 7 of Quarterly Financial Supplement for additional detail.

Note: 2016 third quarter results reflect inclusion of FirstMerit since August 16, 2016.

Average total deposits for the 2017 third quarter increased \$11.0 billion, or 17%, from the year-ago quarter, while average total core deposits increased \$11.5 billion, or 19%. Average total interest-bearing liabilities increased \$10.9 billion, or 19%, from the year-ago quarter. These increases primarily reflect the impact of the FirstMerit acquisition. Average demand deposits increased \$7.2 billion, or 22%, comprised of a \$5.1 billion, or 24%, increase in average commercial demand deposits and a \$2.1 billion, or 20%, increase in average consumer demand deposits. Average long-term debt increased \$0.5 billion, or 5%, reflecting the issuance of \$2.7 billion and maturity of \$1.6 billion of senior debt over the past five quarters.

Compared to the 2017 second quarter, average total core deposits increased \$1.3 billion, or 2%, primarily reflecting a \$1.1 billion, or 6%, increase in money market deposits and a \$0.6 billion, or 1%, increase in average demand deposits.

**Noninterest Income** (see Basis of Presentation)

**Table 6 – Noninterest Income (GAAP) – Record Quarter in Capital Markets Fees Augments Continued Momentum in Card and Payment Processing Income**

(\$ in millions)	2017			2016		Change (%)	
	Third	Second	First	Fourth	Third	LQ	YOY
	Quarter	Quarter	Quarter	Quarter	Quarter		
Service charges on deposit accounts	\$ 91	\$ 88	\$ 83	\$ 92	\$ 87	4 %	4 %
Cards and payment processing income	54	52	47	49	44	2	21
Mortgage banking income	34	32	32	38	41	4	(17)
Trust and investment management services	34	33	34	34	29	2	15
Insurance income	14	16	15	16	16	(12)	(12)
Brokerage income	14	16	16	17	15	(11)	(2)
Capital markets fees	22	17	14	19	15	29	47
Bank owned life insurance income	16	15	18	17	14	7	14
Gain on sale of loans	14	12	13	25	8	16	85
Securities gains (losses)	(0)	0	(0)	(2)	1	NM	NM
Other Income	38	44	40	29	33	(13)	15
Total noninterest income	\$ 330	\$ 325	\$ 312	\$ 334	\$ 302	2 %	9 %

**Table 7 - Impact of Significant Items**

(\$ in millions)	2017			2016	
	Third	Second	First	Fourth	Third
	Quarter	Quarter	Quarter	Quarter	Quarter
Service charges on deposit accounts	\$ —	\$ —	\$ —	\$ —	\$ —
Cards and payment processing income	—	—	—	—	—
Mortgage banking income	—	—	—	—	—
Trust and investment management services	—	—	—	—	—
Insurance income	—	—	—	—	—
Brokerage income	—	—	—	—	—
Capital markets fees	—	—	—	—	—
Bank owned life insurance income	—	—	—	—	—
Gain on sale of loans	—	—	—	—	—
Securities gains (losses)	—	—	—	—	—
Other Income	—	—	2	(1)	—
Total noninterest income	\$ —	\$ —	\$ 2	\$ (1)	\$ —

**Table 8 - Adjusted Noninterest Income (Non-GAAP)**

(\$ in millions)	2017			2016		Change (%)	
	Third	Second	First	Fourth	Third	LQ	YOY
	Quarter	Quarter	Quarter	Quarter	Quarter		
Service charges on deposit accounts	\$ 91	\$ 88	\$ 83	\$ 92	\$ 87	4 %	4 %
Cards and payment processing income	54	52	47	49	44	2	21
Mortgage banking income	34	32	32	38	41	4	(17)
Trust and investment management services	34	33	34	34	29	2	15
Insurance income	14	16	15	16	16	(12)	(12)
Brokerage income	14	16	16	17	15	(11)	(2)
Capital markets fees	22	17	14	19	15	29	47
Bank owned life insurance income	16	15	18	17	14	7	14
Gain on sale of loans	14	12	13	25	8	16	85
Securities gains (losses)	(0)	0	(0)	(2)	1	NM	NM
Other Income	38	44	39	31	33	(14)	15
Total noninterest income	\$ 330	\$ 325	\$ 310	\$ 335	\$ 302	2 %	9 %

See Pages 10-11 of Quarterly Financial Supplement for additional detail.

Note: 2016 third quarter results reflect inclusion of FirstMerit since August 16, 2016.

Reported noninterest income for the 2017 third quarter increased \$28 million, or 9%, from the year-ago quarter, primarily reflecting the impact of the FirstMerit acquisition. Card and payment processing income increased \$9 million, or 21%, due to higher credit and debit card related income and underlying customer growth. Capital markets fees increased \$7 million, or 47%, reflecting our ongoing strategic focus on expanding the business. The 2017 third quarter revenues represented a record quarter for our capital markets business. Gain on sale of loans increased \$6 million, or 85%, as a result of continued expansion of our SBA lending business. Other income increased \$5 million, or 15%, primarily reflecting a \$5 million benefit from derivative ineffectiveness and a \$3 million increase in servicing income. These increases were partially offset by a \$7 million, or 17%, decrease in mortgage banking income, driven by lower spreads on origination volume.

Compared to the 2017 second quarter, reported noninterest income increased \$5 million, or 2%. Capital markets fees increased \$5 million, or 29%, as a result of the previously-mentioned expansion of the business. Conversely, other income decreased \$6 million, or 13%, primarily reflecting a decrease in loan syndication fees.

#### **Noninterest Expense** (see Basis of Presentation)

**Table 9 – Noninterest Expense (GAAP) – All Planned FirstMerit-Related Cost Savings Fully Implemented**

(\$ in millions)	2017			2016		Change (%)	
	Third	Second	First	Fourth	Third	LQ	YOY
	Quarter	Quarter	Quarter	Quarter	Quarter		
Personnel costs	\$ 377	\$ 392	\$ 382	\$ 360	\$ 405	(4)%	(7)%
Outside data processing and other services	80	75	87	89	91	6	(13)
Equipment	45	43	47	60	41	6	11
Net occupancy	55	53	68	49	41	5	33
Professional services	15	18	18	23	47	(16)	(68)
Marketing	17	19	14	21	14	(10)	18
Deposit and other insurance expense	19	20	20	16	15	(9)	24
Amortization of intangibles	14	14	14	14	9	(2)	55
Other expense	58	60	57	49	48	(3)	21
Total noninterest expense	\$ 680	\$ 694	\$ 707	\$ 681	\$ 712	(2)%	(4)%
<i>(in thousands)</i>							
Average full-time equivalent employees	15.5	15.9	16.3	16.0	14.5	(3)%	7 %

**Table 10 - Impacts of Significant Items**

(\$ in millions)	2017			2016	
	Third Quarter	Second Quarter	First Quarter	Fourth Quarter	Third Quarter
Personnel costs	\$ 4	\$ 18	\$ 20	\$ (5)	\$ 76
Outside data processing and other services	3	6	14	15	28
Equipment	7	4	6	20	5
Net occupancy	14	14	23	7	7
Professional services	2	4	4	9	34
Marketing	—	—	1	4	1
Deposit and other insurance expense	—	—	—	—	—
Amortization of intangibles	—	—	—	—	—
Other expense	—	4	5	3	8
Total noninterest expense	\$ 31	\$ 50	\$ 73	\$ 53	\$ 159

**Table 11 - Adjusted Noninterest Expense (Non-GAAP)**

(\$ in millions)	2017			2016		Change (%)	
	Third Quarter	Second Quarter	First Quarter	Fourth Quarter	Third Quarter	LQ	YOY
	Personnel costs	\$ 373	\$ 374	\$ 362	\$ 365	\$ 329	— %
Outside data processing and other services	76	69	73	73	63	10	21
Equipment	39	39	41	40	36	—	8
Net occupancy	41	38	44	42	34	8	21
Professional services	13	14	14	14	13	(7)	—
Marketing	17	19	13	17	14	(11)	21
Deposit and other insurance expense	19	20	20	16	15	(9)	24
Amortization of intangibles	14	14	14	14	9	(2)	55
Other expense	58	56	52	47	40	4	45
Total noninterest expense	\$ 650	\$ 644	\$ 634	\$ 628	\$ 553	1 %	18%

See Page 10 of Quarterly Financial Supplement for additional detail.

Note: 2016 third quarter results reflect inclusion of FirstMerit since August 16, 2016.

Reported noninterest expense for the 2017 third quarter decreased \$32 million, or 4%, from the year-ago quarter, primarily reflecting the year-over-year decrease in FirstMerit acquisition-related Significant Items. Personnel costs decreased \$28 million, or 7%, primarily reflecting a \$72 million net decrease in acquisition-related personnel expense partially offset by a 7% increase in average full-time equivalent employees. Professional services decreased \$32 million, or 68%, reflecting the net decrease in Significant Items. Outside data processing and other services decreased \$12 million, or 13%, reflecting the \$24 million net decrease in Significant Items partially offset by higher card and data processing expense from increased usage. Partially offsetting these decreases, other expense increased \$10 million, or 21%, primarily reflecting a \$5 million increase in donations and sponsorships and a \$3 million equipment lease residual impairment. The 2017 third quarter noninterest expense also included approximately \$12 million of nonrecurring net expense not included in Significant Items from personnel, operational, and efficiency improvement efforts, as well as from the previously-announced consolidation of 38 full-service branches, 7 drive-through only locations, and 3 corporate offices.

Reported noninterest expense decreased \$14 million, or 2%, from the 2017 second quarter, including a \$20 million net decrease in Significant Items. Personnel costs decreased \$15 million, or 4%, primarily reflecting a \$14 million net decrease in acquisition-related expenses.

## Credit Quality

**Table 12 – Credit Quality Metrics – NALs and NPAs Continue to Trend Favorably, while NCOs Remain Better Than Long-Term Expectations**

(\$ in millions)	2017			2016	
	September 30,	June 30,	March 31,	December 31,	September 30,
Total nonaccrual loans and leases	\$ 338	\$ 364	\$ 401	\$ 423	\$ 404
Total other real estate	42	44	50	51	71
Other NPAs (1)	7	7	7	7	—
Total nonperforming assets	387	415	458	481	475
Accruing loans and leases past due 90 days or more	119	136	128	129	135
NPAs + accruing loans and lease past due 90 days or more	\$ 506	\$ 551	\$ 586	\$ 610	\$ 610
NAL ratio (2)	0.49%	0.54%	0.60%	0.63%	0.61%
NPA ratio (3)	0.56	0.61	0.68	0.72	0.72
(NPAs+90 days)/(Loans+OREO)	0.74	0.81	0.87	0.91	0.92
Provision for credit losses	\$ 44	\$ 25	\$ 68	\$ 75	\$ 64
Net charge-offs	43	36	39	44	40
Net charge-offs / Average total loans	0.25%	0.21%	0.24%	0.26%	0.26%
Allowance for loans and lease losses	\$ 675	\$ 668	\$ 673	\$ 638	\$ 617
Allowance for unfunded loan commitments and letters of credit	79	85	92	98	88
Allowance for credit losses (ACL)	\$ 754	\$ 753	\$ 765	\$ 736	\$ 705
ACL as a % of:					
Total loans and leases	1.10%	1.11%	1.14%	1.10%	1.06%
NALs	223	207	190	174	174
NPAs	195	181	167	153	148

(1) Other nonperforming assets include certain impaired investment securities.

(2) Total NALs as a % of total loans and leases.

(3) Total NPAs as a % of sum of loans and leases and other real estate.

See Pages 12-15 of Quarterly Financial Supplement for additional detail.

Overall asset quality remains strong. The overall consumer credit metrics continue to perform as expected, with the anticipated seasonal impact evident in the retail portfolios. The commercial portfolios have performed consistently, with some quarter to quarter volatility as a result of the absolute low level of problem loans.

Nonaccrual loans and leases (NALs) decreased \$66 million, or 16%, from the year-ago quarter to \$338 million, or 0.49% of total loans and leases. The year-over-year decrease was centered in the Commercial portfolio, primarily associated with the improved performance of a small number of energy sector loan relationships that were added to NALs in the 2016 first quarter. While the energy portfolio was a primary driver of the decrease in NALs over the past year, that portfolio continues to represent less than 1% of total loans outstanding. Nonperforming assets (NPAs) decreased \$89 million, or 19%, from the year-ago quarter to \$387 million, or 0.56% of total loans and leases and OREO. NALs decreased \$26 million, or 7%, from the prior quarter, while NPAs decreased \$28 million, or 7%, from the prior quarter. The linked-quarter decreases primarily resulted from workout activities that resulted in pay-downs and NALs that returned to accruing status.

The provision for credit losses decreased \$20 million year-over-year to \$44 million in the 2017 third quarter. Net charge-offs (NCOs) increased \$3 million to \$43 million reflecting an increase in consumer net charge-offs, partially offset by a decrease in commercial net charge-offs. NCOs represented an annualized 0.25% of average loans and leases in the current quarter, up from 0.21% in the prior quarter but down from 0.26% in the year-ago quarter. We continue to be pleased with the net charge-off performance within each portfolio and in total.

The period-end allowance for credit losses (ACL) as a percentage of total loans and leases increased to 1.10% from 1.06% a year ago, while the ACL as a percentage of period-end total NALs increased to 223% from 174% over the same period. We believe the level of the ACL is appropriate given the consistent improvement in the credit quality metrics and the current composition of the overall loan and lease portfolio.

## Capital

Table 13 – Capital Ratios – Share Repurchases Returning Capital

(\$ in billions)	2017			2016	
	September 30,	June 30,	March 31,	December 31,	September 30,
Tangible common equity / tangible assets ratio	7.42 %	7.41 %	7.28 %	7.16 %	7.14 %
Common equity tier 1 risk-based capital ratio (1)	9.94 %	9.88 %	9.74 %	9.56 %	9.09 %
Regulatory Tier 1 risk-based capital ratio (1)	11.30 %	11.24 %	11.11 %	10.92 %	10.40 %
Regulatory Total risk-based capital ratio (1)	13.39 %	13.33 %	13.26 %	13.05 %	12.56 %
Total risk-weighted assets (1)	\$ 78.6	\$ 78.4	\$ 77.6	\$ 78.3	\$ 80.5

(1) Figures are estimated and are presented on a Basel III standardized approach basis.

See Pages 16-17 of Quarterly Financial Supplement for additional detail.

The tangible common equity to tangible assets ratio was 7.42% at September 30, 2017, up 28 basis points from a year ago. Common Equity Tier 1 (CET1) risk-based capital ratio was 9.94% at September 30, 2017, up from 9.09% a year ago. The regulatory Tier 1 risk-based capital ratio was 11.30% compared to 10.40% at September 30, 2016. All capital ratios were impacted by the repurchase of \$123 million of common stock at an average cost of \$12.75 per share during the 2017 third quarter, as well as the the balance sheet optimization-related loan sales and automobile loan securitization completed during the 2016 fourth quarter. The total risk-based capital ratio also was impacted by the repurchase of \$40 million of trust preferred securities during the 2016 fourth quarter, which was executed under the *de minimis* clause of the Federal Reserve's CCAR rules.

## Income Taxes

The provision for income taxes in the 2017 third quarter was \$90 million, compared to \$25 million in the 2016 third quarter. The effective tax rates for the 2017 third quarter and 2016 third quarter were 24.7% and 16.3%, respectively. The variance between the 2017 third quarter and 2016 third quarter provision for income taxes and effective tax rates relate primarily to the effect of Significant Items.

At September 30, 2017, we had a net federal deferred tax asset of \$29 million and a net state deferred tax asset of \$35 million.

## Expectations - 2017

"We remain optimistic on the near-term economic outlook," Steinour said. "Consumer and business optimism remain high across our footprint. Labor markets are strong, and we continue to see inflationary pressures, particularly labor inflation. The resurgence in manufacturing has benefited the Midwest more than any other region in the country. Consumer spending remains solid. These factors support our expectation for continued economic growth across our footprint, though the recent translation into business investment has been somewhat uneven, tempering our outlook."

"We expect full year loan growth of 3% to 4% on a period-end basis. Consumer loan growth has remained steady throughout 2017. Consistent with our experiences over the past several years, we expect commercial loan growth for the remainder of the year to outpace what we experienced year-to-date. Our commercial pipelines remain strong; however, the commercial lending environment is extremely competitive on both structures and rates. We have reduced our 2017 loan growth expectations from previous guidance, particularly in commercial real estate, to remain consistent with our aggregate moderate-to-low risk appetite and to ensure appropriate returns on capital. We are committed to remaining disciplined in all operating environments."

We expect to achieve our annual goal to deliver positive operating leverage for the fifth consecutive year. We expect full-year revenue growth of approximately 23% (+22% on an adjusted, non-GAAP basis excluding Significant Items) and full-year noninterest expense growth of approximately 13% (+18% on an adjusted, non-GAAP basis excluding Significant Items). We also expect to achieve our previously communicated 2017 fourth quarter noninterest expense target of \$639 million, including deposit intangible amortization.

We expect average balance sheet growth, driven largely by the FirstMerit acquisition, to be in excess of 20%.

Overall, asset quality metrics are expected to remain near current levels, although moderate quarterly volatility also is expected, given the current low level of problem assets and credit costs. We anticipate NCOs will remain below our long-term normalized range of 35 to 55 basis points.

The effective tax rate for 2017 is expected to be in the range of 24% to 26%, excluding Significant Items.

### **Conference Call / Webcast Information**

Huntington's senior management will host an earnings conference call on October 25, 2017, at 9:00 a.m. (Eastern Daylight Time). The call may be accessed via a live Internet webcast at the Investor Relations section of Huntington's website, [www.huntington.com](http://www.huntington.com), or through a dial-in telephone number at (877) 407-8029; Conference ID #13671112. Slides will be available in the Investor Relations section of Huntington's website about an hour prior to the call. A replay of the webcast will be archived in the Investor Relations section of Huntington's website. A telephone replay will be available approximately two hours after the completion of the call through November 3, 2017 at (877) 660-6853 or (201) 612-7415; conference ID #13671112.

*Please see the 2017 Third Quarter Quarterly Financial Supplement for additional detailed financial performance metrics. This document can be found on the Investor Relations section of Huntington's website, <http://www.huntington.com>.*

### **Caution regarding Forward-Looking Statements**

This communication contains certain forward-looking statements, including, but not limited to, certain plans, expectations, goals, projections, and statements, which are not historical facts and are subject to numerous assumptions, risks, and uncertainties. Statements that do not describe historical or current facts, including statements about beliefs and expectations, are forward-looking statements. Forward-looking statements may be identified by words such as expect, anticipate, believe, intend, estimate, plan, target, goal, or similar expressions, or future or conditional verbs such as will, may, might, should, would, could, or similar variations. The forward-looking statements are intended to be subject to the safe harbor provided by Section 27A of the Securities Act of 1933, Section 21E of the Securities Exchange Act of 1934, and the Private Securities Litigation Reform Act of 1995.

While there is no assurance that any list of risks and uncertainties or risk factors is complete, below are certain factors which could cause actual results to differ materially from those contained or implied in the forward-looking statements: changes in general economic, political, or industry conditions; uncertainty in U.S. fiscal and monetary policy, including the interest rate policies of the Federal Reserve Board; volatility and disruptions in global capital and credit markets; movements in interest rates; competitive pressures on product pricing and services; success, impact, and timing of our business strategies, including market acceptance of any new products or services implementing our "Fair Play" banking philosophy; the nature, extent, timing, and results of governmental actions, examinations, reviews, reforms, regulations, and interpretations, including those related to the Dodd-Frank Wall Street Reform and Consumer Protection Act and the Basel III regulatory capital reforms, as well as those involving the OCC, Federal Reserve, FDIC, and CFPB; the possibility that the anticipated benefits of the merger with FirstMerit Corporation are not realized completely or when expected, including as a result of the impact of, or problems arising from, the strength of the economy and competitive factors in the areas where we do business; and other factors that may affect our future results. Additional factors that could cause results to differ materially from those described above can be found in our Annual Report on Form 10-K for the year ended December 31, 2016, and Quarterly Reports on Form 10-Q for the quarters ended March 31, 2017 and June 30, 2017, which are on file with the Securities and Exchange Commission (the "SEC") and available in the "Investor Relations" section of our website, <http://www.huntington.com>, under the heading "Publications and Filings" and in other documents we file with the SEC.

All forward-looking statements speak only as of the date they are made and are based on information available at that time. We do not assume any obligation to update forward-looking statements to reflect circumstances or events that occur after the date the forward-looking statements were made or to reflect the occurrence of unanticipated events except as required by federal securities laws. As forward-looking statements involve significant risks and uncertainties, caution should be exercised against placing undue reliance on such statements.

## **Basis of Presentation**

### **Use of Non-GAAP Financial Measures**

This document contains GAAP financial measures and non-GAAP financial measures where management believes it to be helpful in understanding Huntington's results of operations or financial position. Where non-GAAP financial measures are used, the comparable GAAP financial measure, as well as the reconciliation to the comparable GAAP financial measure, can be found in this document, conference call slides, or the Form 8-K related to this document, all of which can be found in the Investor Relations section of Huntington's website, <http://www.huntington.com>.

### **Annualized Data**

Certain returns, yields, performance ratios, or quarterly growth rates are presented on an "annualized" basis. This is done for analytical and decision-making purposes to better discern underlying performance trends when compared to full-year or year-over-year amounts. For example, loan and deposit growth rates, as well as net charge-off percentages, are most often expressed in terms of an annual rate like 8%. As such, a 2% growth rate for a quarter would represent an annualized 8% growth rate.

### **Fully-Taxable Equivalent Interest Income and Net Interest Margin**

Income from tax-exempt earning assets is increased by an amount equivalent to the taxes that would have been paid if this income had been taxable at statutory rates. This adjustment puts all earning assets, most notably tax-exempt municipal securities and certain lease assets, on a common basis that facilitates comparison of results to results of competitors.

### **Earnings per Share Equivalent Data**

Significant income or expense items may be expressed on a per common share basis. This is done for analytical and decision-making purposes to better discern underlying trends in total corporate earnings per share performance excluding the impact of such items. Investors may also find this information helpful in their evaluation of the company's financial performance against published earnings per share mean estimate amounts, which typically exclude the impact of Significant Items. Earnings per share equivalents are usually calculated by applying an effective tax rate to a pre-tax amount to derive an after-tax amount, which is divided by the average shares outstanding during the respective reporting period. Occasionally, when the item involves special tax treatment, the after-tax amount is disclosed separately, with this then being the amount used to calculate the earnings per share equivalent.

### **Rounding**

Please note that columns of data in this document may not add due to rounding.

### **Significant Items**

From time to time, revenue, expenses, or taxes are impacted by items judged by Management to be outside of ordinary banking activities and/or by items that, while they may be associated with ordinary banking activities, are so unusually large that their outsized impact is believed by Management at that time to be infrequent or short term in nature. We refer to such items as "Significant Items". Most often, these Significant Items result from factors originating outside the company – e.g., regulatory actions/assessments, windfall gains, changes in accounting principles, one-time tax assessments/refunds, litigation actions, etc. In other cases they may result from Management decisions associated with significant corporate actions out of the ordinary course of business – e.g., merger/restructuring charges, recapitalization actions, goodwill impairment, etc.

Even though certain revenue and expense items are naturally subject to more volatility than others due to changes in market and economic environment conditions, as a general rule volatility alone does not define a Significant Item. For example, changes in the provision for credit losses, gains/losses from investment activities, asset valuation write-downs, etc., reflect ordinary banking activities and are, therefore, typically excluded from consideration as a Significant Item.

Management believes the disclosure of "Significant Items", when appropriate, aids analysts/investors in better understanding corporate performance and trends so that they can ascertain which of such items, if any, they may wish to include/exclude from their analysis of the company's performance - i.e., within the context of determining how that performance differed from their expectations, as well as how, if at all, to adjust their estimates of future performance accordingly. To this end, Management has adopted a practice of listing "Significant Items" in its



external disclosure documents (e.g., earnings press releases, quarterly performance discussions, investor presentations, Forms 10-Q and 10-K).

“Significant Items” for any particular period are not intended to be a complete list of items that may materially impact current or future period performance. A number of items could materially impact these periods, including those described in Huntington’s 2016 Annual Report on Form 10-K and other factors described from time to time in Huntington’s other filings with the Securities and Exchange Commission.

**About Huntington**

Huntington Bancshares Incorporated is a regional bank holding company headquartered in Columbus, Ohio, with \$102 billion of assets and a network of 958 branches and 1,860 ATMs across eight Midwestern states. Founded in 1866, The Huntington National Bank and its affiliates provide consumer, small business, commercial, treasury management, wealth management, brokerage, trust, and insurance services. Huntington also provides auto dealer, equipment finance, national settlement and capital market services that extend beyond its core states. Visit [huntington.com](http://huntington.com) for more information.

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**HUNTINGTON BANCSHARES INCORPORATED**  
**Quarterly Financial Supplement**  
**September 30, 2017**

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**Notes:**

The preparation of financial statement data in conformity with accounting principles generally accepted in the United States (GAAP) requires management to make estimates and assumptions that affect amounts reported. Actual results could differ from those estimates. Certain prior period amounts have been reclassified to conform to the current period's presentation.

**Fully-Taxable Equivalent Basis**

Interest income, yields, and ratios on a FTE basis are considered non-GAAP financial measures. Management believes net interest income on a FTE basis provides a more accurate picture of the interest margin for comparison purposes. The FTE basis also allows management to assess the comparability of revenue arising from both taxable and tax-exempt sources. The FTE basis assumes a federal statutory tax rate of 35 percent.

**Non-Regulatory Capital Ratios**

In addition to capital ratios defined by banking regulators, the Company considers various other measures when evaluating capital utilization and adequacy, including:

- Tangible common equity to tangible assets, and
- Tangible common equity to risk-weighted assets using Basel III definition.

These non-regulatory capital ratios are viewed by management as useful additional methods of reflecting the level of capital available to withstand unexpected market conditions. Additionally, presentation of these ratios allows readers to compare the Company's capitalization to other financial services companies. These ratios differ from capital ratios defined by banking regulators principally in that the numerator excludes preferred securities, the nature and extent of which varies among different financial services companies. These ratios are not defined in GAAP or federal banking regulations. As a result, these non-regulatory capital ratios disclosed by the Company may be considered non-GAAP financial measures.

Because there are no standardized definitions for these non-regulatory capital ratios, the Company's calculation methods may differ from those used by other financial services companies. Also, there may be limits in the usefulness of these measures to investors. As a result, the Company encourages readers to consider the consolidated financial statements and other financial information contained in the related press release in their entirety, and not to rely on any single financial measure.

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Huntington Bancshares Incorporated  
Quarterly Key Statistics(1)  
(Unaudited)

<i>(amounts in thousands, except per share amounts and as noted)</i>	Three Months Ended			Percent Changes vs.	
	September 30,	June 30,	September 30,	2Q17	3Q16
	2017	2017	2016		
Net interest income(3)	\$ 770,642	\$ 756,581	\$ 635,988	2 %	21 %
FTE adjustment	(12,209)	(12,069)	(10,598)	1	15
Net interest income	758,433	744,512	625,390	2	21
Provision for credit losses	43,590	24,978	63,805	75	(32)
Noninterest income	330,097	325,218	302,415	2	9
Noninterest expense	680,428	694,364	712,247	(2)	(4)
Income before income taxes	364,512	350,388	151,753	4	140
Provision for income taxes	89,944	78,647	24,749	14	263
Net income	274,568	271,741	127,004	1	116
Dividends on preferred shares	18,903	18,889	18,537	—	—
Net income applicable to common shares	\$ 255,665	\$ 252,852	\$ 108,467	1 %	136 %
Net income per common share - diluted	\$ 0.23	\$ 0.23	\$ 0.11	— %	109 %
Cash dividends declared per common share	0.08	0.08	0.07	—	14
Tangible book value per common share at end of period	6.85	6.74	6.48	2	6
Average common shares - basic	1,086,038	1,088,934	938,578	—	16
Average common shares - diluted	1,106,491	1,108,527	952,081	—	16
Ending common shares outstanding	1,080,946	1,090,016	1,084,783	(1)	—
Return on average assets	1.08 %	1.09 %	0.58 %		
Return on average common shareholders' equity	10.5	10.6	5.4		
Return on average tangible common shareholders' equity(2)	14.1	14.4	7.0		
Net interest margin(3)	3.29	3.31	3.18		
Efficiency ratio(4)	60.5	62.9	75.0		
Effective tax rate	24.7	22.4	16.3		
Average total assets ( <i>millions</i> )	\$ 101,290	\$ 100,121	\$ 86,898	1	17
Average earning assets ( <i>millions</i> )	92,849	91,728	79,687	1	17
Average loans and leases ( <i>millions</i> )	68,276	67,345	60,722	1	12
Average loans and leases - linked quarter annualized growth rate	5.5 %	2.2 %	67.7 %		
Average total deposits ( <i>millions</i> )	\$ 77,544	\$ 76,553	\$ 66,502	1	17
Average core deposits(5) ( <i>millions</i> )	73,549	72,291	62,022	2	19
Average core deposits - linked quarter annualized growth rate	7.0 %	4.4 %	78.1 %		
Average shareholders' equity ( <i>millions</i> )	\$ 10,745	\$ 10,594	\$ 8,994	1	19
Average common total shareholders' equity ( <i>millions</i> )	9,674	9,523	7,972	2	21
Average tangible common shareholders' equity ( <i>millions</i> )	7,443	7,283	6,509	2	14
Total assets at end of period ( <i>millions</i> )	101,988	101,407	100,765	1	1
Total shareholders' equity at end of period ( <i>millions</i> )	10,699	10,654	10,387	—	3
NCOs as a % of average loans and leases	0.25 %	0.21 %	0.26 %		
NAL ratio	0.49	0.54	0.61		
NPA ratio(6)	0.56	0.61	0.72		
Allowance for loan and lease losses (ALLL) as a % of total loans and leases at the end of period	0.98	0.98	0.93		
ALLL plus allowance for unfunded loan commitments and letters of credit (ACL) as a % of total loans and leases at the end of period	1.10	1.11	1.06		
ACL as a % of NALs	223	207	174		
ACL as a % of NPAs	195	181	148		
Common equity tier 1 risk-based capital ratio(7)	9.94	9.88	9.09		
Tangible common equity / tangible asset ratio(8)	7.42	7.41	7.14		

See Notes to the Year to Date and Quarterly Key Statistics.

Huntington Bancshares Incorporated  
Year to Date Key Statistics(1)  
(Unaudited)

	Nine Months Ended September 30,		Change	
	2017	2016	Amount	Percent
<i>(dollar amounts in thousands, except as noted)</i>				
Net interest income(3)	\$ 2,269,256	\$ 1,664,185	\$ 605,071	36%
FTE adjustment	(36,336)	(29,848)	(6,488)	22
Net interest income	2,232,920	1,634,337	598,583	37
Provision for credit losses	136,206	115,896	20,310	18
Noninterest income	967,778	815,394	152,384	19
Noninterest expense	2,082,214	1,726,988	355,226	21
Income before income taxes	982,278	606,847	375,431	62
Provision for income taxes	227,875	133,989	93,886	70
Net Income	754,403	472,858	281,545	60
Dividends on preferred shares	56,670	46,409	10,261	22
Net income applicable to common shares	\$ 697,733	\$ 426,449	\$ 271,284	64%
Net income per common share - diluted	\$ 0.63	\$ 0.50	\$ 0.13	26%
Cash dividends declared per common share	0.24	0.21	0.03	14
Average common shares - basic	1,087,115	844,167	242,948	29
Average common shares - diluted	1,107,878	856,934	250,944	29
Return on average assets	1.00%	0.82%		
Return on average common shareholders' equity	9.8	8.2		
Return on average tangible common shareholders' equity(2)	13.3	9.8		
Net interest margin(3)	3.30	3.12		
Efficiency ratio(4)	63.0	69.0		
Effective tax rate	23.2	22.1		
Average total assets (millions)	\$ 100,589	\$ 77,241	\$ 23,348	30
Average earning assets (millions)	91,913	71,292	20,621	29
Average loans and leases (millions)	67,539	54,447	13,092	24
Average total deposits (millions)	76,684	58,993	17,691	30
Average core deposits(5) (millions)	72,454	55,119	17,335	31
Average shareholders' equity (millions)	10,588	7,708	2,880	37
Average common total shareholders' equity (millions)	9,517	6,924	2,593	37
Average tangible common shareholders' equity (millions)	7,277	5,961	1,316	22
NCOs as a % of average loans and leases	0.23%	0.16%		
NAL ratio	0.49	0.61		
NPA ratio(6)	0.56	0.72		

See Notes to the Year to Date and Quarterly Key Statistics.

**Key Statistics Footnotes**

- (1) Comparisons for all presented periods are impacted by a number of factors. Refer to Significant Items.
- (2) Net income applicable to common shares excluding expense for amortization of intangibles for the period divided by average tangible common shareholders' equity. Average tangible common shareholders' equity equals average total common shareholders' equity less average intangible assets and goodwill. Expense for amortization of intangibles and average intangible assets are net of deferred tax liability, and calculated assuming a 35% tax rate.
- (3) On a fully-taxable equivalent (FTE) basis assuming a 35% tax rate.
- (4) Noninterest expense less amortization of intangibles divided by the sum of FTE net interest income and noninterest income excluding securities gains (losses).
- (5) Includes noninterest-bearing and interest-bearing demand deposits, money market deposits, savings and other domestic deposits, and core certificates of deposit.
- (6) NPAs include other real estate owned.
- (7) September 30, 2017, figures are estimated.
- (8) Tangible common equity (total common equity less goodwill and other intangible assets) divided by tangible assets (total assets less goodwill and other intangible assets). Other intangible assets are net of deferred tax liability, and calculated assuming a 35% tax rate.

Huntington Bancshares Incorporated  
Consolidated Balance Sheets

	September 30, 2017	December 31, 2016	Percent Changes
	<i>(Unaudited)</i>		
<b>Assets</b>			
Cash and due from banks	\$ 1,193,738	\$ 1,384,770	(14)%
Interest-bearing deposits in banks	50,090	58,267	(14)
Trading account securities	88,488	133,295	(34)
Loans held for sale	651,734	512,951	27
Available-for-sale and other securities	15,453,061	15,562,837	(1)
Held-to-maturity securities	8,688,399	7,806,939	11
Loans and leases(1)	68,587,296	66,961,996	2
Allowance for loan and lease losses	(675,486)	(638,413)	6
Net loans and leases	67,911,810	66,323,583	2
Bank owned life insurance	2,459,807	2,432,086	1
Premises and equipment	853,290	815,508	5
Goodwill	1,992,849	1,992,849	—
Other intangible assets	359,844	402,458	(11)
Servicing rights	229,746	225,578	2
Accrued income and other assets	2,055,270	2,062,976	—
<b>Total assets</b>	<b>\$ 101,988,126</b>	<b>\$ 99,714,097</b>	<b>2 %</b>
<b>Liabilities and shareholders' equity</b>			
<b>Liabilities</b>			
Deposits(2)	\$ 78,445,113	\$ 75,607,717	4 %
Short-term borrowings	1,829,549	3,692,654	(50)
Long-term debt	9,200,707	8,309,159	11
Accrued expenses and other liabilities	1,813,908	1,796,421	1
<b>Total liabilities</b>	<b>91,289,277</b>	<b>89,405,951</b>	<b>2</b>
<b>Shareholders' equity</b>			
Preferred stock	1,071,286	1,071,227	—
Common stock	10,844	10,886	—
Capital surplus	9,820,600	9,881,277	(1)
Less treasury shares, at cost	(35,133)	(27,384)	28
Accumulated other comprehensive loss	(369,963)	(401,016)	(8)
Retained (deficit) earnings	201,215	(226,844)	(189)
<b>Total shareholders' equity</b>	<b>10,698,849</b>	<b>10,308,146</b>	<b>4</b>
<b>Total liabilities and shareholders' equity</b>	<b>\$ 101,988,126</b>	<b>\$ 99,714,097</b>	<b>2 %</b>
Common shares authorized (par value of \$0.01)	1,500,000,000	1,500,000,000	
Common shares issued	1,084,366,589	1,088,641,251	
Common shares outstanding	1,080,946,315	1,085,688,538	
Treasury shares outstanding	3,420,274	2,952,713	
Preferred stock, authorized shares	6,617,808	6,617,808	
Preferred shares issued	2,702,571	2,702,571	
Preferred shares outstanding	1,098,006	1,098,006	

(1) See pages 5 for detail of loans and leases.

(2) See page 6 for detail of deposits.

Huntington Bancshares Incorporated  
Loans and Leases Composition  
(Unaudited)

	September 30, 2017		June 30, 2017		March 31, 2017		December 31, 2016		September 30, 2016	
<i>(dollar amounts in millions)</i>										
Ending Balances by Type:										
Commercial:										
Commercial and industrial	\$ 27,469	40%	\$ 27,969	41%	\$ 28,176	42%	\$ 28,059	42%	\$ 27,668	42%
Commercial real estate:										
Construction	1,182	2	1,145	2	1,107	2	1,446	2	1,414	2
Commercial	6,024	9	6,000	9	5,986	9	5,855	9	5,842	9
Commercial real estate	7,206	11	7,145	11	7,093	11	7,301	11	7,256	11
Total commercial	34,675	51	35,114	52	35,269	53	35,360	53	34,924	53
Consumer:										
Automobile	11,876	17	11,555	17	11,155	17	10,969	16	10,791	16
Home equity	9,985	15	9,966	15	9,974	15	10,106	15	10,120	15
Residential mortgage	8,616	13	8,237	12	7,829	12	7,725	12	7,665	12
RV and marine finance	2,371	3	2,178	3	1,935	2	1,846	3	1,840	3
Other consumer	1,064	1	1,009	1	936	1	956	1	964	1
Total consumer	33,912	49	32,945	48	31,829	47	31,602	47	31,380	47
Total loans and leases	\$ 68,587	100%	\$ 68,059	100%	\$ 67,098	100%	\$ 66,962	100%	\$ 66,304	100%

	September 30, 2017		June 30, 2017		March 31, 2017		December 31, 2016		September 30, 2016	
<i>(dollar amounts in millions)</i>										
Ending Balances by Business Segment:										
Consumer and Business Banking(1)	\$ 20,921	31%	\$ 20,663	31%	\$ 20,378	31%	\$ 20,433	30%	\$ 20,427	31%
Commercial Banking	19,082	28	19,137	28	19,105	28	19,327	29	19,217	29
CREVF	23,577	34	23,302	34	22,791	34	22,487	34	22,040	33
RBHPCG	5,012	7	4,888	7	4,690	7	4,610	7	4,558	7
Treasury / Other	(5)	—	69	—	134	—	105	—	62	—
Total loans and leases	\$ 68,587	100%	\$ 68,059	100%	\$ 67,098	100%	\$ 66,962	100%	\$ 66,304	100%

Average Balances by Business Segment:										
Consumer and Business Banking(1)	\$ 20,769	31%	\$ 20,525	31%	\$ 20,433	30%	\$ 20,420	31%	\$ 18,431	30%
Commercial Banking	19,005	28	18,948	28	19,202	29	19,069	29	17,218	28
CREVF	23,446	34	23,001	34	22,620	34	22,220	33	20,698	34
RBHPCG	4,937	7	4,758	7	4,640	7	4,572	7	4,266	8
Treasury / Other	119	—	113	—	86	—	124	—	109	—
Total loans and leases	\$ 68,276	100%	\$ 67,345	100%	\$ 66,981	100%	\$ 66,405	100%	\$ 60,722	100%

(1) We announced a change within our executive leadership team, which became effective during the 2017 second quarter. As a result, the previously reported Home Lending segment is now included as an operating unit within the Consumer and Business Banking segment.



Huntington Bancshares Incorporated  
Deposits Composition  
(Unaudited)

	September 30,		June 30,		March 31,		December 31,		September 30,	
<i>(dollar amounts in millions)</i>	2017		2017		2017		2016		2016	
Ending Balances by Type:										
Demand deposits - noninterest-bearing	\$ 22,225	28%	\$ 21,420	28%	\$ 21,489	28%	\$ 22,836	30%	\$ 23,426	30%
Demand deposits - interest-bearing	18,343	23	17,113	23	18,618	24	15,676	21	15,730	20
Money market deposits	20,553	26	19,423	26	18,664	24	18,407	24	18,604	24
Savings and other domestic deposits	11,441	15	11,758	15	12,043	16	11,975	16	12,418	16
Core certificates of deposit	2,009	3	2,088	3	2,188	3	2,535	3	2,724	4
Total core deposits	74,571	95	71,802	95	73,002	95	71,429	94	72,902	94
Other domestic deposits of \$250,000 or more	418	1	441	1	524	1	394	1	391	1
Brokered deposits and negotiable CDs	3,456	4	3,690	4	3,897	4	3,785	5	3,972	5
Deposits in foreign offices	—	—	—	—	—	—	—	—	140	—
Total deposits	\$ 78,445	100%	\$ 75,933	100%	\$ 77,423	100%	\$ 75,608	100%	\$ 77,405	100%
Total core deposits:										
Commercial	\$ 35,516	48%	\$ 32,201	45%	\$ 32,963	45%	\$ 31,887	45%	\$ 32,936	45%
Consumer	39,055	52	39,601	55	40,039	55	39,542	55	39,966	55
Total core deposits	\$ 74,571	100%	\$ 71,802	100%	\$ 73,002	100%	\$ 71,429	100%	\$ 72,902	100%
Ending Balances by Business Segment:										
Consumer and Business Banking(1)	\$ 45,694	58%	\$ 45,972	60%	\$ 46,153	60%	\$ 45,356	60%	\$ 45,431	59%
Commercial Banking	20,795	26	17,867	24	19,042	25	18,053	24	19,296	25
CREVF	2,052	3	1,944	3	1,890	2	1,893	3	1,777	2
RBHPCG	5,944	8	5,883	8	5,982	8	6,214	8	5,982	8
Treasury / Other(2)	3,960	5	4,267	5	4,356	5	4,092	5	4,919	6
Total deposits	\$ 78,445	100%	\$ 75,933	100%	\$ 77,423	100%	\$ 75,608	100%	\$ 77,405	100%

	September 30,		June 30,		March 31,		December 31,		September 30,	
<i>(dollar amounts in millions)</i>	2017		2017		2017		2016		2016	
Average Balances by Business Segment:										
Consumer and Business Banking(1)	\$ 45,511	59%	\$ 45,704	60%	\$ 45,215	59%	\$ 45,564	60%	\$ 38,370	58%
Commercial Banking	20,152	26	18,719	24	18,731	25	18,673	24	16,764	25
CREVF	1,983	3	1,850	2	1,800	2	1,891	2	1,707	3
RBHPCG	5,826	7	5,937	8	5,918	8	6,084	8	5,365	8
Treasury / Other(2)	4,072	5	4,343	6	4,275	6	4,674	6	4,296	6
Total deposits	\$ 77,544	100%	\$ 76,553	100%	\$ 75,939	100%	\$ 76,886	100%	\$ 66,502	100%

(1) We announced a change within our executive leadership team, which became effective during the 2017 second quarter. As a result, the previously reported Home Lending segment is now included as an operating unit within the Consumer and Business Banking segment.

(2) Comprised primarily of national market deposits.

Huntington Bancshares Incorporated  
Consolidated Quarterly Average Balance Sheets  
(Unaudited)

	Quarterly Average Balances (2)					Percent Changes vs.	
	September 30,	June 30,	March 31,	December 31,	September 30,	2Q17	3Q16
	2017	2017	2017	2016	2016		
<i>(dollar amounts in millions)</i>							
<b>Assets</b>							
Interest-bearing deposits in banks	\$ 102	\$ 102	\$ 100	\$ 110	\$ 95	— %	8 %
Loans held for sale	678	525	415	2,507	695	29	(2)
<b>Securities:</b>							
<b>Available-for-sale and other securities:</b>							
Taxable	12,275	13,135	12,801	13,734	9,785	(7)	25
Tax-exempt	3,161	3,104	3,049	3,136	2,854	2	11
Total available-for-sale and other securities	15,436	16,239	15,850	16,870	12,639	(5)	22
Trading account securities	92	91	137	139	49	2	88
Held-to-maturity securities - taxable	8,264	7,427	7,656	5,432	5,487	11	51
Total securities	23,793	23,756	23,643	22,441	18,175	—	31
<b>Loans and leases:(1)</b>							
<b>Commercial:</b>							
Commercial and industrial	27,643	27,992	27,922	27,727	24,957	(1)	11
<b>Commercial real estate:</b>							
Construction	1,152	1,130	1,314	1,413	1,132	2	2
Commercial	6,064	5,940	6,039	5,805	5,227	2	16
Commercial real estate	7,216	7,070	7,353	7,218	6,359	2	13
Total commercial	34,859	35,062	35,276	34,945	31,316	(1)	11
<b>Consumer:</b>							
Automobile	11,713	11,324	11,063	10,866	11,402	3	3
Home equity	9,960	9,958	10,072	10,101	9,260	—	8
Residential mortgage	8,402	7,979	7,777	7,690	7,012	5	20
RV and marine finance	2,296	2,039	1,874	1,844	915	13	151
Other consumer	1,046	983	919	959	817	7	28
Total consumer	33,417	32,283	31,705	31,460	29,406	4	14
Total loans and leases	68,276	67,345	66,981	66,405	60,722	1	12
Allowance for loan and lease losses	(672)	(672)	(636)	(614)	(623)	—	8
Net loans and leases	67,604	66,673	66,345	65,791	60,099	1	12
Total earning assets	92,849	91,728	91,139	91,463	79,687	1	17
Cash and due from banks	1,299	1,287	2,011	1,538	1,325	1	(2)
Intangible assets	2,359	2,373	2,387	2,421	1,547	(1)	52
All other assets	5,455	5,405	5,442	5,559	4,962	1	10
Total assets	\$ 101,290	\$ 100,121	\$ 100,343	\$ 100,367	\$ 86,898	1 %	17 %
<b>Liabilities and shareholders' equity</b>							
<b>Deposits:</b>							
Demand deposits - noninterest-bearing	\$ 21,723	\$ 21,599	\$ 21,730	\$ 23,250	\$ 20,033	1 %	8 %
Demand deposits - interest-bearing	17,878	17,445	16,805	15,294	12,362	2	45
Total demand deposits	39,601	39,044	38,535	38,544	32,395	1	22
Money market deposits	20,314	19,212	18,653	18,618	18,453	6	10
Savings and other domestic deposits	11,590	11,889	11,970	12,272	8,889	(3)	30
Core certificates of deposit	2,044	2,146	2,342	2,636	2,285	(5)	(11)
Total core deposits	73,549	72,291	71,500	72,070	62,022	2	19
Other domestic deposits of \$250,000 or more	432	479	470	391	382	(10)	13
Brokered deposits and negotiable CDs	3,563	3,783	3,969	4,273	3,904	(6)	(9)
Deposits in foreign offices	—	—	—	152	194	—	—
Total deposits	77,544	76,553	75,939	76,886	66,502	1	17
Short-term borrowings	2,391	2,687	3,792	2,628	1,306	(11)	83
Long-term debt	8,949	8,730	8,529	8,594	8,488	3	5
Total interest-bearing liabilities	67,161	66,371	66,530	64,858	56,263	1	19
All other liabilities	1,661	1,557	1,661	1,833	1,608	7	3
Shareholders' equity	10,745	10,594	10,422	10,426	8,994	1	19
Total liabilities and shareholders' equity	\$ 101,290	\$ 100,121	\$ 100,343	\$ 100,367	\$ 86,898	1 %	17 %

(1) Includes nonaccrual loans.

(2) Amounts include the effects of hedge and risk management activities associated with the respective asset and liability categories.



Huntington Bancshares Incorporated  
Consolidated Quarterly Net Interest Margin - Interest Income / Expense(1)(2)  
(Unaudited)

	Quarterly Interest Income / Expense				
	September 30, 2017	June 30, 2017	March 31, 2017	December 31, 2016	September 30, 2016
<i>(dollar amounts in thousands)</i>					
<b>Assets</b>					
Interest-bearing deposits in banks	\$ 452	\$ 391	\$ 271	\$ 177	\$ 152
Loans held for sale	6,494	4,892	3,958	18,477	6,135
<b>Securities:</b>					
<b>Available-for-sale and other securities:</b>					
Taxable	74,410	78,292	76,285	83,604	57,572
Tax-exempt	28,583	28,760	28,750	28,245	21,474
Total available-for-sale and other securities	102,993	107,052	105,035	111,849	79,046
Trading account securities	37	57	38	62	71
Held-to-maturity securities - taxable	48,743	44,276	45,195	33,005	33,098
Total securities	151,773	151,385	150,268	144,916	112,215
<b>Loans and leases:</b>					
<b>Commercial:</b>					
Commercial and industrial	286,330	286,054	277,812	271,715	234,853
<b>Commercial real estate:</b>					
Construction	13,398	12,159	12,959	13,172	10,866
Commercial	63,266	59,677	55,746	52,555	47,353
Commercial real estate	76,664	71,836	68,705	65,728	58,219
Total commercial	362,994	357,890	346,517	337,442	293,072
<b>Consumer:</b>					
Automobile	106,152	100,177	96,934	97,482	96,585
Home equity	118,574	114,388	110,545	107,637	98,014
Residential mortgage	76,749	72,987	70,614	68,841	63,217
RV and marine finance	31,446	28,313	26,001	26,141	13,102
Other consumer	30,562	28,070	27,310	26,305	22,452
Total consumer	363,483	343,935	331,404	326,406	293,370
Total loans and leases	726,477	701,825	677,921	663,848	586,442
Total earning assets	\$ 885,196	\$ 858,493	\$ 832,418	\$ 827,418	\$ 704,944
<b>Liabilities</b>					
<b>Deposits:</b>					
Demand deposits - noninterest-bearing	\$ —	\$ —	\$ —	\$ —	\$ —
Demand deposits - interest-bearing	10,450	8,847	6,366	4,230	3,430
Total demand deposits	10,450	8,847	6,366	4,230	3,430
Money market deposits	18,450	14,786	12,057	11,022	10,945
Savings and other domestic deposits	5,920	6,126	6,573	7,631	4,604
Core certificates of deposit	3,748	3,005	2,254	1,931	2,469
Total core deposits	38,568	32,764	27,250	24,814	21,448
Other domestic deposits of \$250,000 or more	661	586	523	379	386
Brokered deposits and negotiable CDs	10,382	8,937	7,016	5,186	4,336
Deposits in foreign offices	—	—	—	51	63
Total deposits	49,611	42,287	34,789	30,430	26,233
Short-term borrowings	5,713	5,204	5,866	2,370	959
Long-term debt	59,230	54,421	49,730	47,077	41,764
Total interest bearing liabilities	114,554	101,912	90,385	79,877	68,956
Net interest income	\$ 770,642	\$ 756,581	\$ 742,033	\$ 747,541	\$ 635,988

(1) Fully-taxable equivalent (FTE) income and expense calculated assuming a 35% tax rate. See page 10 for the FTE adjustment.

(2) Amounts include the effects of hedge and risk management activities associated with the respective asset and liability categories.

Huntington Bancshares Incorporated  
Consolidated Quarterly Net Interest Margin - Yield  
(Unaudited)

	Quarterly Average Rates(2)				
	September 30, 2017	June 30, 2017	March 31, 2017	December 31, 2016	September 30, 2016
<b>Fully-taxable equivalent basis(1)</b>					
<b>Assets</b>					
Interest-bearing deposits in banks	1.77%	1.53%	1.09%	0.64%	0.64%
Loans held for sale	3.83	3.73	3.82	2.95	3.53
<b>Securities:</b>					
<b>Available-for-sale and other securities:</b>					
Taxable	2.42	2.38	2.38	2.43	2.35
Tax-exempt	3.62	3.71	3.77	3.60	3.01
Total available-for-sale and other securities	2.67	2.64	2.65	2.65	2.50
Trading account securities	0.16	0.25	0.11	0.18	0.58
Held-to-maturity securities - taxable	2.36	2.38	2.36	2.43	2.41
Total securities	2.55	2.55	2.54	2.58	2.47
<b>Loans and leases:(3)</b>					
<b>Commercial:</b>					
Commercial and industrial	4.05	4.04	3.98	3.83	3.68
<b>Commercial real estate:</b>					
Construction	4.55	4.26	3.95	3.65	3.76
Commercial	4.08	3.97	3.69	3.54	3.54
Commercial real estate	4.16	4.02	3.74	3.56	3.58
Total commercial	4.07	4.04	3.93	3.78	3.66
<b>Consumer:</b>					
Automobile	3.60	3.55	3.55	3.57	3.37
Home equity	4.72	4.61	4.45	4.24	4.21
Residential mortgage	3.65	3.66	3.63	3.58	3.61
RV and marine finance	5.43	5.57	5.63	5.64	5.70
Other consumer	11.59	11.47	12.05	10.91	10.93
Total consumer	4.32	4.27	4.23	4.13	3.97
Total loans and leases	4.20	4.15	4.07	3.95	3.81
Total earning assets	3.78	3.75	3.70	3.60	3.52
<b>Liabilities</b>					
<b>Deposits:</b>					
Demand deposits - noninterest-bearing	—	—	—	—	—
Demand deposits - interest-bearing	0.23	0.20	0.15	0.11	0.11
Total demand deposits	0.10	0.09	0.07	0.04	0.04
Money market deposits	0.36	0.31	0.26	0.24	0.24
Savings and other domestic deposits	0.20	0.21	0.22	0.25	0.21
Core certificates of deposit	0.73	0.56	0.39	0.29	0.43
Total interest-bearing core deposits	0.30	0.26	0.22	0.20	0.20
Other domestic deposits of \$250,000 or more	0.61	0.49	0.45	0.39	0.40
Brokered deposits and negotiable CDs	1.16	0.95	0.72	0.48	0.44
Deposits in foreign offices	—	—	—	0.13	0.13
Total interest-bearing deposits	0.35	0.31	0.26	0.23	0.22
Short-term borrowings	0.95	0.78	0.63	0.36	0.29
Long-term debt	2.65	2.49	2.33	2.19	1.97
Total interest-bearing liabilities	0.68	0.61	0.54	0.48	0.49
Net interest rate spread	3.10	3.14	3.16	3.12	3.03
Impact of noninterest-bearing funds on margin	0.19	0.17	0.14	0.13	0.15
Net interest margin	3.29%	3.31%	3.30%	3.25%	3.18%

Commercial Loan Derivative Impact  
(Unaudited)

	Average Rates				
	2017 Third	2017 Second	2017 First	2016 Fourth	2016 Third
<b>Fully-taxable equivalent basis(1)</b>					
Commercial loans(2)(3)	4.10 %	4.06 %	3.93%	3.76%	3.62%
Impact of commercial loan derivatives	(0.03)	(0.02)	—	0.02	0.04
Total commercial - as reported	4.07 %	4.04 %	3.93%	3.78%	3.66%
Average 30 day LIBOR	1.23 %	1.06 %	0.80%	0.59%	0.51%

- (1) Fully-taxable equivalent (FTE) yields are calculated assuming a 35% tax rate. See page 10 for the FTE adjustment.
- (2) Yield/rates include the effects of hedge and risk management activities associated with the respective asset and liability categories.
- (3) Includes nonaccrual loans.

Huntington Bancshares Incorporated  
Selected Quarterly Income Statement Data(1)  
(Unaudited)

	Three Months Ended				
	September 30,	June 30,	March 31,	December 31,	September 30,
	2017	2017	2017	2016	2016
<i>(dollar amounts in thousands, except share amounts)</i>					
Interest income	\$ 872,987	\$ 846,424	\$ 820,360	\$ 814,858	\$ 694,346
Interest expense	114,554	101,912	90,385	79,877	68,956
Net interest income	758,433	744,512	729,975	734,981	625,390
Provision for credit losses	43,590	24,978	67,638	74,906	63,805
Net interest income after provision for credit losses	714,843	719,534	662,337	660,075	561,585
Service charges on deposit accounts	90,681	87,582	83,420	91,577	86,847
Cards and payment processing income	53,647	52,485	47,169	49,113	44,320
Mortgage banking income	33,615	32,268	31,692	37,520	40,603
Trust and investment management services	33,531	32,747	34,271	34,304	29,158
Insurance income	13,992	15,843	15,264	16,486	15,865
Brokerage income	14,458	16,294	15,758	17,014	14,719
Capital markets fees	21,719	16,836	14,200	18,730	14,750
Bank owned life insurance income	16,453	15,322	17,542	17,067	14,452
Gain on sale of loans	13,877	12,002	12,822	24,987	7,506
Securities gains (losses)	(33)	135	(8)	(1,771)	1,031
Other income	38,157	43,704	40,333	29,310	33,164
Total noninterest income	330,097	325,218	312,463	334,337	302,415
Personnel costs	377,088	391,997	382,000	359,755	405,024
Outside data processing and other services	79,586	75,169	87,202	88,695	91,133
Equipment	45,458	42,924	46,700	59,666	40,792
Net occupancy	55,124	52,613	67,700	49,450	41,460
Professional services	15,227	18,190	18,295	23,165	47,075
Marketing	16,970	18,843	13,923	21,478	14,438
Deposit and other insurance expense	18,514	20,418	20,099	15,772	14,940
Amortization of intangibles	14,017	14,242	14,355	14,099	9,046
Other expense	58,444	59,968	57,148	49,417	48,339
Total noninterest expense	680,428	694,364	707,422	681,497	712,247
Income before income taxes	364,512	350,388	267,378	312,915	151,753
Provision for income taxes	89,944	78,647	59,284	73,952	24,749
Net income	274,568	271,741	208,094	238,963	127,004
Dividends on preferred shares	18,903	18,889	18,878	18,865	18,537
Net income applicable to common shares	\$ 255,665	\$ 252,852	\$ 189,216	\$ 220,098	\$ 108,467
Average common shares - basic	1,086,038	1,088,934	1,086,374	1,085,253	938,578
Average common shares - diluted	1,106,491	1,108,527	1,108,617	1,104,358	952,081
Per common share					
Net income - basic	\$ 0.24	\$ 0.23	\$ 0.17	\$ 0.20	\$ 0.12
Net income - diluted	0.23	0.23	0.17	0.20	0.11
Cash dividends declared	0.08	0.08	0.08	0.08	0.07
Revenue - fully-taxable equivalent (FTE)					
Net interest income	\$ 758,433	\$ 744,512	\$ 729,975	\$ 734,981	\$ 625,390
FTE adjustment	12,209	12,069	12,058	12,560	10,598
Net interest income(2)	770,642	756,581	742,033	747,541	635,988
Noninterest income	330,097	325,218	312,463	334,337	302,415
Total revenue(2)	\$ 1,100,739	\$ 1,081,799	\$ 1,054,496	\$ 1,081,878	\$ 938,403

(1) Comparisons for presented periods are impacted by a number of factors. Refer to Significant Items.

(2) On a fully-taxable equivalent (FTE) basis assuming a 35% tax rate.

Huntington Bancshares Incorporated  
Quarterly Mortgage Banking Noninterest Income  
(Unaudited)

	Three Months Ended					Percent Changes vs.	
	September 30,	June 30,	March 31,	December 31,	September 30,	2Q17	3Q16
	2017	2017	2017	2016	2016		
<i>(dollar amounts in thousands, except as noted)</i>							
Net origination and secondary marketing income	\$ 24,623	\$ 23,741	\$ 21,388	\$ 22,161	\$ 32,741	4 %	(25)%
<b>Net mortgage servicing income</b>							
Loan servicing income	12,829	12,888	13,014	12,601	11,656	—	10
Amortization of capitalized servicing	(7,492)	(7,167)	(6,683)	(7,582)	(7,681)	5	(2)
Operating income	5,337	5,721	6,331	5,019	3,975	(7)	34
MSR valuation adjustment (1)	410	(3,151)	1,955	24,981	2,505	(113)	(84)
Gains (losses) due to MSR hedging	186	1,636	(570)	(17,503)	(1,408)	(89)	(113)
Net MSR risk management	596	(1,515)	1,385	7,478	1,097	(139)	(46)
Total net mortgage servicing income	\$ 5,933	\$ 4,206	\$ 7,716	\$ 12,497	\$ 5,072	41 %	17 %
All other	3,059	4,321	2,588	2,862	2,790	(29)	10
Mortgage banking income	\$ 33,615	\$ 32,268	\$ 31,692	\$ 37,520	\$ 40,603	4 %	(17)%
<b>Mortgage origination volume (in millions)</b>							
Mortgage origination volume for sale (in millions)	1,095	1,018	793	1,064	1,148	8	(5)
<b>Third party mortgage loans serviced (in millions) (2)</b>							
Mortgage servicing rights (2)	194,778	189,019	191,119	186,213	156,820	3	24
MSR % of investor servicing portfolio (2)	1.00%	0.99%	1.00%	0.99%	0.84%	1 %	19 %

(1) The change in fair value for the period represents the MSR valuation adjustment, net of amortization of capitalized servicing.

(2) At period end.



Huntington Bancshares Incorporated  
Quarterly Credit Reserves Analysis  
(Unaudited)

<i>(dollar amounts in thousands)</i>	Three Months Ended				
	September 30,	June 30,	March 31,	December 31,	September 30,
	2017	2017	2017	2016	2016
Allowance for loan and lease losses, beginning of period	\$ 667,996	\$ 672,580	\$ 638,413	\$ 616,898	\$ 623,064
Loan and lease losses	(64,772)	(56,448)	(70,715)	(64,809)	(59,268)
Recoveries of loans previously charged off	21,880	20,408	31,277	21,285	19,203
Net loan and lease losses	(42,892)	(36,040)	(39,438)	(43,524)	(40,065)
Provision for loan and lease losses	50,383	31,457	73,679	65,460	53,523
Allowance of assets sold or transferred to loans held for sale	(1)	(1)	(74)	(421)	(19,624)
Allowance for loan and lease losses, end of period	675,486	667,996	672,580	638,413	616,898
Allowance for unfunded loan commitments and letters of credit, beginning of period	85,359	91,838	97,879	88,433	73,748
Provision for (reduction in) unfunded loan commitments and letters of credit losses	(6,793)	(6,479)	(6,041)	9,446	10,282
Fair value of acquired AULC	—	—	—	—	4,403
Allowance for unfunded loan commitments and letters of credit, end of period	78,566	85,359	91,838	97,879	88,433
Total allowance for credit losses, end of period	\$ 754,052	\$ 753,355	\$ 764,418	\$ 736,292	\$ 705,331
Allowance for loan and lease losses (ALLL) as % of:					
Total loans and leases	0.98%	0.98%	1.00%	0.95%	0.93%
Nonaccrual loans and leases (NALs)	200	183	168	151	153
Nonperforming assets (NPAs)	175	161	147	133	130
Total allowance for credit losses (ACL) as % of:					
Total loans and leases	1.10%	1.11%	1.14%	1.10%	1.06%
Nonaccrual loans and leases	223	207	190	174	174
Nonperforming assets	195	181	167	153	148

Huntington Bancshares Incorporated  
Quarterly Net Charge-Off Analysis  
(Unaudited)

	Three Months Ended				
	September 30, 2017	June 30, 2017	March 31, 2017	December 31, 2016	September 30, 2016
<i>(dollar amounts in thousands)</i>					
Net charge-offs (recoveries) by loan and lease type:					
Total loans					
Commercial:					
Commercial and industrial	\$ 13,317	\$ 12,870	\$ 8,096	\$ 15,674	\$ 19,225
Commercial real estate:					
Construction	(870)	83	(3,137)	(1,332)	(271)
Commercial	(3,184)	(3,638)	895	(4,160)	(2,427)
Commercial real estate	(4,054)	(3,555)	(2,242)	(5,492)	(2,698)
Total commercial	9,263	9,315	5,854	10,182	16,527
Consumer:					
Automobile	9,619	8,318	12,407	13,132	7,769
Home equity	1,532	1,218	1,662	1,621	2,624
Residential mortgage	2,057	1,052	2,595	1,673	1,728
RV and marine finance	3,390	1,875	2,363	2,182	106
Other consumer	17,031	14,262	14,557	14,734	11,311
Total consumer	33,629	26,725	33,584	33,342	23,538
Total net charge-offs	\$ 42,892	\$ 36,040	\$ 39,438	\$ 43,524	\$ 40,065

	Three Months Ended				
	September 30, 2017	June 30, 2017	March 31, 2017	December 31, 2016	September 30, 2016
Net charge-offs (recoveries)—annualized percentages:					
Commercial:					
Commercial and industrial	0.19 %	0.18 %	0.12 %	0.23 %	0.31 %
Commercial real estate:					
Construction	(0.30)	0.03	(0.96)	(0.38)	(0.10)
Commercial	(0.21)	(0.24)	0.06	(0.29)	(0.19)
Commercial real estate	(0.22)	(0.20)	(0.12)	(0.30)	(0.17)
Total commercial	0.11	0.11	0.07	0.12	0.21
Consumer:					
Automobile	0.33	0.29	0.45	0.48	0.27
Home equity	0.06	0.05	0.07	0.06	0.11
Residential mortgage	0.10	0.05	0.13	0.09	0.10
RV and marine finance	0.59	0.37	0.50	0.47	0.05
Other consumer	6.51	5.81	6.33	6.14	5.54
Total consumer	0.40	0.33	0.42	0.42	0.32
Net charge-offs as a % of average loans	0.25 %	0.21 %	0.24 %	0.26 %	0.26 %

Huntington Bancshares Incorporated  
Quarterly Nonaccrual Loans and Leases (NALs) and Nonperforming Assets (NPAs)  
(Unaudited)

<i>(dollar amounts in thousands)</i>	September 30, 2017	June 30, 2017	March 31, 2017	December 31, 2016	September 30, 2016
<b>Nonaccrual loans and leases (NALs):</b>					
Commercial and industrial	\$ 169,751	\$ 195,279	\$ 232,171	\$ 234,184	\$ 220,862
Commercial real estate	17,397	16,763	13,889	20,508	21,300
Automobile	4,076	3,825	4,881	5,766	4,777
Residential mortgage	75,251	80,306	80,686	90,502	88,155
RV and marine finance	309	341	106	245	96
Home equity	71,353	67,940	69,575	71,798	69,044
Other consumer	108	2	2	—	—
<b>Total nonaccrual loans and leases</b>	<b>338,245</b>	<b>364,456</b>	<b>401,310</b>	<b>423,003</b>	<b>404,234</b>
<b>Other real estate:</b>					
Residential	26,449	26,890	31,786	30,932	34,421
Commercial	15,592	16,926	18,101	19,998	36,915
<b>Total other real estate</b>	<b>42,041</b>	<b>43,816</b>	<b>49,887</b>	<b>50,930</b>	<b>71,336</b>
Other NPAs (1)	6,677	6,906	6,910	6,968	—
<b>Total nonperforming assets</b>	<b>\$ 386,963</b>	<b>\$ 415,178</b>	<b>\$ 458,107</b>	<b>\$ 480,901</b>	<b>\$ 475,570</b>
Nonaccrual loans and leases as a % of total loans and leases	0.49%	0.54%	0.60%	0.63%	0.61%
NPA ratio (2)	0.56	0.61	0.68	0.72	0.72
(NPA+90days)/(Loan+OREO) (3)	0.74	0.81	0.87	0.91	0.92

<i>(dollar amounts in thousands)</i>	September 30, 2017	June 30, 2017	March 31, 2017	December 31, 2016	September 30, 2016
<b>Nonperforming assets, beginning of period</b>	<b>\$ 415,178</b>	<b>\$ 458,107</b>	<b>\$ 480,901</b>	<b>\$ 475,570</b>	<b>\$ 489,824</b>
New nonperforming assets	85,222	89,394	124,550	150,368	166,966
Returns to accruing status	(37,993)	(33,043)	(22,441)	(12,630)	(81,086)
Loan and lease losses	(22,938)	(17,329)	(33,840)	(37,410)	(31,500)
Payments	(44,764)	(70,523)	(82,607)	(33,038)	(67,503)
Sales and held-for-sale transfers	(7,742)	(11,428)	(8,456)	(61,959)	(1,131)
<b>Nonperforming assets, end of period</b>	<b>\$ 386,963</b>	<b>\$ 415,178</b>	<b>\$ 458,107</b>	<b>\$ 480,901</b>	<b>\$ 475,570</b>

- (1) Other nonperforming assets includes certain impaired investment securities.
- (2) Nonperforming assets divided by the sum of loans and leases, net other real estate owned, and other NPAs.
- (3) The sum of nonperforming assets and total accruing loans and leases past due 90 days or more divided by the sum of loans and leases and other real estate.

Huntington Bancshares Incorporated  
Quarterly Accruing Past Due Loans and Leases and Accruing and Nonaccruing Troubled Debt Restructured Loans  
(Unaudited)

<i>(dollar amounts in thousands)</i>	September 30, 2017	June 30, 2017	March 31, 2017	December 31, 2016	September 30, 2016
<b>Accruing loans and leases past due 90 days or more:</b>					
Commercial and industrial	\$ 14,083	\$ 21,501	\$ 15,054	\$ 18,148	\$ 20,188
Commercial real estate	9,550	17,040	14,499	17,215	21,260
Automobile	10,239	8,594	8,123	10,182	7,871
Residential mortgage (excluding loans guaranteed by the U.S. Government)	13,603	16,742	16,192	15,074	15,664
RV and marine finance	2,063	2,464	2,200	1,462	1,043
Home equity	16,150	18,459	15,453	11,508	12,997
Other consumer	3,753	3,143	3,370	3,895	2,988
Total, excl. loans guaranteed by the U.S. Government	69,441	87,943	74,891	77,484	82,011
Add: loans guaranteed by U.S. Government	49,229	48,417	53,052	51,878	52,665
Total accruing loans and leases past due 90 days or more, including loans guaranteed by the U.S. Government	<u>\$ 118,670</u>	<u>\$ 136,360</u>	<u>\$ 127,943</u>	<u>\$ 129,362</u>	<u>\$ 134,676</u>
<b>Ratios:</b>					
Excluding loans guaranteed by the U.S. Government, as a percent of total loans and leases	0.10%	0.13%	0.11%	0.12%	0.12%
Guaranteed by U.S. Government, as a percent of total loans and leases	0.07	0.07	0.08	0.08	0.08
Including loans guaranteed by the U.S. Government, as a percent of total loans and leases	0.17	0.20	0.19	0.19	0.20
<b>Accruing troubled debt restructured loans:</b>					
Commercial and industrial	\$ 268,373	\$ 270,372	\$ 222,303	\$ 210,119	\$ 232,740
Commercial real estate	80,272	74,429	81,202	76,844	80,553
Automobile	28,973	28,140	27,968	26,382	27,843
Home equity	264,410	268,731	271,258	269,709	275,601
Residential mortgage	235,191	238,087	239,175	242,901	251,529
RV and marine finance	1,211	950	581	—	—
Other consumer	6,353	4,017	4,128	3,780	4,102
Total accruing troubled debt restructured loans	<u>\$ 884,783</u>	<u>\$ 884,726</u>	<u>\$ 846,615</u>	<u>\$ 829,735</u>	<u>\$ 872,368</u>
<b>Nonaccruing troubled debt restructured loans:</b>					
Commercial and industrial	\$ 96,248	\$ 89,757	\$ 88,759	\$ 107,087	\$ 70,179
Commercial real estate	3,797	3,823	4,357	4,507	5,672
Automobile	4,076	4,291	4,763	4,579	4,437
Home equity	30,753	28,667	29,090	28,128	28,009
Residential mortgage	50,428	55,590	59,773	59,157	62,027
RV and marine finance	309	381	106	—	—
Other consumer	103	109	117	118	142
Total nonaccruing troubled debt restructured loans	<u>\$ 185,714</u>	<u>\$ 182,618</u>	<u>\$ 186,965</u>	<u>\$ 203,576</u>	<u>\$ 170,466</u>

Huntington Bancshares Incorporated  
Quarterly Capital Under Current Regulatory Standards (Basel III) and Other Capital Data  
(Unaudited)

	September 30, 2017	June 30, 2017	March 31, 2017	December 31, 2016	September 30, 2016
<i>(dollar amounts in millions, except per share amounts)</i>					
Common equity tier 1 risk-based capital ratio:(1)					
Total shareholders' equity	\$ 10,699	\$ 10,654	\$ 10,437	\$ 10,308	\$ 10,387
Regulatory capital adjustments:					
Shareholders' preferred equity	(1,076)	(1,076)	(1,076)	(1,076)	(1,076)
Accumulated other comprehensive income offset	370	350	391	401	172
Goodwill and other intangibles, net of related taxes	(2,150)	(2,161)	(2,174)	(2,126)	(2,140)
Deferred tax assets that arise from tax loss and credit carryforwards	(26)	(27)	(28)	(21)	(29)
Common equity tier 1 capital	7,817	7,740	7,550	7,486	7,314
Additional tier 1 capital					
Shareholders' preferred equity	1,076	1,076	1,076	1,076	1,076
Other	(7)	(7)	(7)	(15)	(19)
Tier 1 capital	8,886	8,809	8,619	8,547	8,371
Long-term debt and other tier 2 qualifying instruments	884	887	899	932	1,036
Qualifying allowance for loan and lease losses	754	753	764	736	705
Tier 2 capital	1,638	1,640	1,663	1,668	1,741
Total risk-based capital	\$ 10,525	\$ 10,449	\$ 10,282	\$ 10,215	\$ 10,112
Risk-weighted assets (RWA)(1)	\$ 78,631	\$ 78,366	\$ 77,559	\$ 78,263	\$ 80,513
Common equity tier 1 risk-based capital ratio(1)	9.94%	9.88%	9.74%	9.56%	9.09%
Other regulatory capital data:					
Tier 1 leverage ratio(1)	8.96	8.98	8.76	8.70	9.89
Tier 1 risk-based capital ratio(1)	11.30	11.24	11.11	10.92	10.40
Total risk-based capital ratio(1)	13.39	13.33	13.26	13.05	12.56
Non-regulatory capital data:					
Tangible common equity / RWA ratio(1)	9.41	9.37	9.18	8.92	8.74

(1) September 30, 2017, figures are estimated.

Huntington Bancshares Incorporated  
Quarterly Common Stock Summary, Non-Regulatory Capital, and Other Data  
(Unaudited)

Quarterly common stock summary

	September 30, 2017	June 30, 2017	March 31, 2017	December 31, 2016	September 30, 2016
<b>Common stock price, per share</b>					
High(1)	\$ 14.050	\$ 13.785	\$ 14.740	\$ 13.640	\$ 10.110
Low(1)	12.140	12.225	12.370	9.570	8.230
Close	13.960	13.520	13.390	13.220	9.860
Average closing price	13.152	12.949	13.663	11.627	9.522
<b>Dividends, per share</b>					
Cash dividends declared per common share	\$ 0.08	\$ 0.08	\$ 0.08	\$ 0.08	\$ 0.07
<b>Common shares outstanding</b>					
Average - basic	1,086,038	1,088,934	1,086,374	1,085,253	938,578
Average - diluted	1,106,491	1,108,527	1,108,617	1,104,358	952,081
Ending	1,080,946	1,090,016	1,087,120	1,085,689	1,084,783
Tangible book value per common share(2)	\$ 6.85	\$ 6.74	\$ 6.55	\$ 6.43	\$ 6.48

Non-regulatory capital

	September 30, 2017	June 30, 2017	March 31, 2017	December 31, 2016	September 30, 2016
<i>(dollar amounts in millions)</i>					
<u>Calculation of tangible equity / asset ratio:</u>					
Total shareholders' equity	\$ 10,699	\$ 10,654	\$ 10,437	\$ 10,308	\$ 10,387
Less: goodwill	(1,993)	(1,993)	(1,993)	(1,993)	(2,004)
Less: other intangible assets	(360)	(374)	(388)	(402)	(429)
Add: related deferred tax liability(2)	126	131	136	141	150
Total tangible equity	8,472	8,418	8,192	8,054	8,104
Less: preferred equity	(1,071)	(1,071)	(1,071)	(1,071)	(1,071)
Total tangible common equity	\$ 7,401	\$ 7,347	\$ 7,121	\$ 6,983	\$ 7,033
Total assets	\$ 101,988	\$ 101,407	\$ 100,046	\$ 99,714	\$ 100,765
Less: goodwill	(1,993)	(1,993)	(1,993)	(1,993)	(2,004)
Less: other intangible assets	(360)	(374)	(388)	(402)	(429)
Add: related deferred tax liability(2)	126	131	136	141	150
Total tangible assets	\$ 99,761	\$ 99,171	\$ 97,801	\$ 97,460	\$ 98,482
Tangible equity / tangible asset ratio	8.49%	8.49%	8.38%	8.26%	8.23%
Tangible common equity / tangible asset ratio	7.42	7.41	7.28	7.16	7.14

Other data:

Number of employees (Average full-time equivalent)	15,508	15,877	16,331	15,993	14,511
Number of domestic full-service branches(3)	958	996	996	1,115	1,129
ATM Count	1,860	1,860	1,855	1,891	1,979

- (1) High and low stock prices are intra-day quotes obtained from Bloomberg.
- (2) Other intangible assets are net of deferred tax liability, and calculated assuming a 35% tax rate.
- (3) Includes Regional Banking and The Huntington Private Client Group offices.

Huntington Bancshares Incorporated  
Consolidated Year To Date Average Balance Sheets  
(Unaudited)

	YTD Average Balances (2)			
	Nine Months Ended September 30,		Change	
	2017	2016	Amount	Percent
<i>(dollar amounts in millions)</i>				
<b>Assets</b>				
Interest-bearing deposits in banks	\$ 102	\$ 97	\$ 5	5 %
Loans held for sale	540	567	(27)	(5)
<b>Securities:</b>				
<b>Available-for-sale and other securities:</b>				
Taxable	12,735	7,781	4,954	64
Tax-exempt	3,105	2,576	529	21
Total available-for-sale and other securities	15,840	10,357	5,483	53
Trading account securities	107	43	64	149
Held-to-maturity securities - taxable	7,785	5,781	2,004	35
<b>Total securities</b>	<b>23,732</b>	<b>16,181</b>	<b>7,551</b>	<b>47</b>
<b>Loans and leases:(1)</b>				
<b>Commercial:</b>				
Commercial and industrial	27,852	22,326	5,526	25
<b>Commercial real estate:</b>				
Construction	1,198	979	219	22
Commercial	6,014	4,621	1,393	30
Commercial real estate	7,212	5,600	1,612	29
<b>Total commercial</b>	<b>35,064</b>	<b>27,926</b>	<b>7,138</b>	<b>26</b>
<b>Consumer:</b>				
Automobile	11,369	10,430	939	9
Home equity	9,983	8,708	1,275	15
Residential mortgage	8,055	6,406	1,649	26
RV and marine finance	2,071	307	1,764	575
Other consumer	997	670	327	49
<b>Total consumer</b>	<b>32,475</b>	<b>26,521</b>	<b>5,954</b>	<b>22</b>
<b>Total loans and leases</b>	<b>67,539</b>	<b>54,447</b>	<b>13,092</b>	<b>24</b>
Allowance for loan and lease losses	(660)	(614)	(46)	7
<b>Net loans and leases</b>	<b>66,879</b>	<b>53,833</b>	<b>13,046</b>	<b>24</b>
<b>Total earning assets</b>	<b>91,913</b>	<b>71,292</b>	<b>20,621</b>	<b>29</b>
Cash and due from banks	1,530	1,114	416	37
Intangible assets	2,373	1,003	1,370	137
All other assets	5,433	4,446	987	22
<b>Total assets</b>	<b>\$ 100,589</b>	<b>\$ 77,241</b>	<b>\$ 23,348</b>	<b>30 %</b>
<b>Liabilities and shareholders' equity</b>				
<b>Deposits:</b>				
Demand deposits - noninterest-bearing	\$ 21,684	\$ 17,634	\$ 4,050	23 %
Demand deposits - interest-bearing	17,380	9,538	7,842	82
<b>Total demand deposits</b>	<b>39,064</b>	<b>27,172</b>	<b>11,892</b>	<b>44</b>
Money market deposits	19,399	19,220	179	1
Savings and other domestic deposits	11,815	6,541	5,274	81
Core certificates of deposit	2,176	2,186	(10)	—
<b>Total core deposits</b>	<b>72,454</b>	<b>55,119</b>	<b>17,335</b>	<b>31</b>
Other domestic deposits of \$250,000 or more	460	413	47	11
Brokered deposits and negotiable CDs	3,770	3,239	531	16
Deposits in foreign offices	—	222	(222)	—
<b>Total deposits</b>	<b>76,684</b>	<b>58,993</b>	<b>17,691</b>	<b>30</b>
Short-term borrowings	2,952	1,161	1,791	154
Long-term debt	8,738	7,866	872	11
<b>Total interest-bearing liabilities</b>	<b>66,690</b>	<b>50,386</b>	<b>16,304</b>	<b>32</b>
All other liabilities	1,627	1,513	114	8
Shareholders' equity	10,588	7,708	2,880	37
<b>Total liabilities and shareholders' equity</b>	<b>\$ 100,589</b>	<b>\$ 77,241</b>	<b>\$ 23,348</b>	<b>30 %</b>

(1) Includes nonaccrual loans.

(2) Amounts include the effects of hedge and risk management activities associated with the respective asset and liability categories.





Huntington Bancshares Incorporated  
Consolidated Year To Date Net Interest Margin - Interest Income / Expense(1)(2)  
(Unaudited)

	YTD Interest Income / Expense	
	Nine Months Ended September 30,	
	2017	2016
<i>(dollar amounts in thousands)</i>		
<b>Assets</b>		
Interest-bearing deposits in banks	\$ 1,114	\$ 266
Loans held for sale	15,344	16,003
<b>Securities:</b>		
Available-for-sale and other securities:		
Taxable	228,987	138,178
Tax-exempt	86,093	62,727
Total available-for-sale and other securities	315,080	200,905
Trading account securities	132	222
Held-to-maturity securities - taxable	138,214	105,307
<b>Total securities</b>	<b>453,426</b>	<b>306,434</b>
<b>Loans and leases:</b>		
<b>Commercial:</b>		
Commercial and industrial	850,196	607,158
<b>Commercial real estate:</b>		
Construction	38,516	27,295
Commercial	178,689	122,936
Commercial real estate	217,205	150,231
<b>Total commercial</b>	<b>1,067,401</b>	<b>757,389</b>
<b>Consumer:</b>		
Automobile	303,247	252,876
Home equity	343,507	273,365
Residential mortgage	220,350	175,236
RV and marine finance	85,776	13,102
Other consumer	85,942	52,432
<b>Total consumer</b>	<b>1,038,822</b>	<b>767,011</b>
<b>Total loans and leases</b>	<b>2,106,223</b>	<b>1,524,400</b>
<b>Total earning assets</b>	<b>\$ 2,576,107</b>	<b>\$ 1,847,103</b>
<b>Liabilities</b>		
<b>Deposits:</b>		
Demand deposits - noninterest-bearing	\$ —	\$ —
Demand deposits - interest-bearing	25,663	7,048
<b>Total demand deposits</b>	<b>25,663</b>	<b>7,048</b>
Money market deposits	45,293	34,389
Savings and other domestic deposits	18,619	7,706
Core certificates of deposit	9,007	11,030
<b>Total core deposits</b>	<b>98,582</b>	<b>60,173</b>
Other domestic deposits of \$250,000 or more	1,770	1,245
Brokered deposits and negotiable CDs	26,335	9,939
Deposits in foreign offices	—	217
<b>Total deposits</b>	<b>126,687</b>	<b>71,574</b>
Short-term borrowings	16,783	2,770
Long-term debt	163,381	108,574
<b>Total interest-bearing liabilities</b>	<b>306,851</b>	<b>182,918</b>
<b>Net interest income</b>	<b>\$ 2,269,256</b>	<b>\$ 1,664,185</b>

- (1) Fully-taxable equivalent (FTE) income and expense calculated assuming a 35% tax rate. See page 21 for the FTE adjustment.
- (2) Amounts include the effects of hedge and risk management activities associated with the respective asset and liability categories.

Huntington Bancshares Incorporated  
Consolidated Year To Date Net Interest Margin - Yield  
(Unaudited)

Fully-taxable equivalent basis(1)	YTD Average Rates(2)	
	Nine Months Ended September 30,	
	2017	2016
<b>Assets</b>		
Interest-bearing deposits in banks	1.46%	0.37%
Loans held for sale	3.79	3.76
<b>Securities:</b>		
Available-for-sale and other securities:		
Taxable	2.40	2.37
Tax-exempt	3.70	3.25
Total available-for-sale and other securities	2.65	2.59
Trading account securities	0.17	0.68
Held-to-maturity securities - taxable	2.37	2.43
Total securities	2.55	2.53
<b>Loans and leases:(3)</b>		
<b>Commercial:</b>		
Commercial and industrial	4.03	3.57
<b>Commercial real estate:</b>		
Construction	4.24	3.66
Commercial	3.92	3.50
Commercial real estate	3.97	3.52
Total commercial	4.01	3.56
<b>Consumer:</b>		
Automobile	3.57	3.24
Home equity	4.60	4.19
Residential mortgage	3.65	3.65
RV and marine finance	5.54	5.70
Other consumer	11.53	10.46
Total consumer	4.27	3.86
Total loans and leases	4.14	3.71
Total earning assets	3.75%	3.46%
<b>Liabilities</b>		
<b>Deposits:</b>		
Demand deposits - noninterest-bearing	—%	—%
Demand deposits - interest-bearing	0.20	0.10
Total demand deposit	0.09	0.03
Money market deposits	0.31	0.24
Savings and other domestic deposits	0.21	0.16
Core certificates of deposit	0.55	0.67
Total interest-bearing core deposits	0.26	0.21
Other domestic deposits of \$250,000 or more	0.51	0.40
Brokered deposits and negotiable CDs	0.93	0.41
Deposits in foreign offices	—	0.13
Total interest-bearing deposits	0.31	0.23
Short-term borrowings	0.76	0.32
Long-term debt	2.49	1.84
Total interest-bearing liabilities	0.61	0.48
Net interest rate spread	3.13	2.98
Impact of noninterest-bearing funds on margin	0.17	0.14
Net interest margin	3.30%	3.12%

Commercial Loan Derivative Impact  
(Unaudited)

Fully-taxable equivalent basis(1)	YTD Average Rates	
	Nine Months Ended September 30,	
	2017	2016
Commercial loans(2)(3)	4.03%	3.50%
Impact of commercial loan derivatives	(0.02)%	0.06%
Total commercial - as reported	4.01%	3.56%
Average 30 day LIBOR	1.04%	0.46%

- (1) Fully-taxable equivalent (FTE) yields are calculated assuming a 35% tax rate. See page 21 for the FTE adjustment.
- (2) Loan and lease and deposit average rates include impact of applicable derivatives, non-deferrable fees, and amortized fees.
- (3) Includes the impact of nonaccrual loans.

Huntington Bancshares Incorporated  
Selected Year To Date Income Statement Data(1)  
(Unaudited)

	Nine Months Ended September 30,		Change	
	2017	2016	Amount	Percent
<i>(dollar amounts in thousands, except per share amounts)</i>				
Interest income	\$ 2,539,771	\$ 1,817,255	\$ 722,516	40 %
Interest expense	306,851	182,918	123,933	68
Net interest income	2,232,920	1,634,337	598,583	37
Provision for credit losses	136,206	115,896	20,310	18
Net interest income after provision for credit losses	2,096,714	1,518,441	578,273	38
Service charges on deposit accounts	261,683	232,722	28,961	12
Cards and payment processing income	153,301	119,951	33,350	28
Mortgage banking income	97,575	90,737	6,838	8
Trust and investment management services	100,549	74,998	25,551	34
Insurance income	45,099	48,037	(2,938)	(6)
Brokerage income	46,510	44,819	1,691	4
Capital market fees	52,755	40,797	11,958	29
Bank owned life insurance income	49,317	40,500	8,817	22
Gain on sale of loans	38,701	22,166	16,535	75
Securities gains (losses)	94	1,687	(1,593)	(94)
Other income	122,194	98,980	23,214	23
Total noninterest income	967,778	815,394	152,384	19
Personnel costs	1,151,085	989,369	161,716	16
Outside data processing and other services	241,957	216,047	25,910	12
Equipment	135,082	105,173	29,909	28
Net occupancy	175,437	103,640	71,797	69
Professional services	51,712	82,101	(30,389)	(37)
Marketing	49,736	41,479	8,257	20
Deposit and other insurance expense	59,031	38,335	20,696	54
Amortization of intangibles	42,614	16,357	26,257	161
Other expense	175,560	134,487	41,073	31
Total noninterest expense	2,082,214	1,726,988	355,226	21
Income before income taxes	982,278	606,847	375,431	62
Provision for income taxes	227,875	133,989	93,886	70
Net income	754,403	472,858	281,545	60
Dividends on preferred shares	56,670	46,409	10,261	22
Net income applicable to common shares	\$ 697,733	\$ 426,449	\$ 271,284	64 %
Average common shares - basic	1,087,115	844,167	242,948	29 %
Average common shares - diluted	1,107,878	856,934	250,944	29
Per common share				
Net income - basic	\$ 0.64	\$ 0.51	\$ 0.13	25
Net income - diluted	0.63	0.50	0.13	26
Cash dividends declared	0.24	0.21	0.03	14
Revenue - fully taxable equivalent (FTE)				
Net interest income	\$ 2,232,920	\$ 1,634,337	\$ 598,583	37
FTE adjustment(2)	36,336	29,848	6,488	22
Net interest income	2,269,256	1,664,185	605,071	36
Noninterest income	967,778	815,394	152,384	19
Total revenue(2)	\$ 3,237,034	\$ 2,479,579	\$ 757,455	31 %

(1) Comparisons for presented periods are impacted by a number of factors. Refer to Significant Items.

(2) On a fully-taxable equivalent (FTE) basis assuming a 35% tax rate.

Huntington Bancshares Incorporated  
Year To Date Mortgage Banking Noninterest Income  
(Unaudited)

	Nine Months Ended September 30,		Change	
	2017	2016	Amount	Percent
<i>(dollar amounts in thousands, except as noted)</i>				
Net origination and secondary marketing income	\$ 69,752	\$ 78,136	(8,384)	(11)%
Net mortgage servicing income				
Loan servicing income	38,731	33,803	4,928	15
Amortization of capitalized servicing	(21,342)	(20,759)	(583)	(3)
Operating income	17,389	13,044	4,345	33
MSR valuation adjustment (1)	(786)	(24,124)	23,338	97
Gains (losses) due to MSR hedging	1,252	16,896	(15,644)	(93)
Net MSR risk management	466	(7,228)	7,694	(106)
Total net mortgage servicing income	\$ 17,855	\$ 5,816	\$ 12,039	207 %
All other	9,968	6,785	3,183	47
Mortgage banking income	\$ 97,575	\$ 90,737	\$ 6,838	8 %
Mortgage origination volume <i>(in millions)</i>	\$ 4,850	\$ 4,280	\$ 570	13 %
Mortgage origination volume for sale <i>(in millions)</i>	2,906	2,758	148	5 %
Third party mortgage loans serviced <i>(in millions)</i> (2)	19,552	18,631	921	5
Mortgage servicing rights (2)	194,778	156,820	37,958	24
MSR % of investor servicing portfolio	1.00 %	0.84 %	0.16 %	19 %

(1) The change in fair value for the period represents the MSR valuation adjustment, net of amortization of capitalized servicing.

(2) At period end.

Huntington Bancshares Incorporated  
Year To Date Credit Reserves Analysis  
(Unaudited)

	Nine Months Ended September 30,	
	2017	2016
<i>(dollar amounts in thousands)</i>		
Allowance for loan and lease losses, beginning of period	\$ 638,413	\$ 597,843
Loan and lease losses	(191,935)	(162,505)
Recoveries of loans previously charged off	73,565	97,133
Net loan and lease losses	(118,370)	(65,372)
Provision for loan and lease losses	155,519	103,947
Allowance of assets sold or transferred to loans held for sale	(76)	(19,520)
Allowance for loan and lease losses, end of period	675,486	616,898
Allowance for unfunded loan commitments and letters of credit, beginning of period	\$ 97,879	\$ 72,081
Provision for (reduction in) unfunded loan commitments and letters of credit losses	(19,313)	11,949
Allowance for unfunded loan commitments and letters of credit, end of period	78,566	88,433
Total allowance for credit losses	\$ 754,052	\$ 705,331
Allowance for loan and lease losses (ALLL) as % of:		
Total loans and leases	0.98 %	0.93 %
Nonaccrual loans and leases (NALs)	200	153
Nonperforming assets (NPAs)	175	130
Total allowance for credit losses (ACL) as % of:		
Total loans and leases	1.10 %	1.06 %
Nonaccrual loans and leases (NALs)	223	174
Nonperforming assets (NPAs)	195	148

Huntington Bancshares Incorporated  
Year To Date Net Charge-Off Analysis  
(Unaudited)

<i>(dollar amounts in thousands)</i>	Nine Months Ended September 30,	
	2017	2016
Net charge-offs by loan and lease type:		
Commercial:		
Commercial and industrial	\$ 34,283	\$ 29,441
Commercial real estate:		
Construction	(3,924)	(752)
Commercial	(5,927)	(20,095)
Commercial real estate	(9,851)	(20,847)
Total commercial	24,432	8,594
Consumer:		
Automobile	30,344	18,859
Home equity	4,412	7,383
Residential mortgage	5,704	4,151
RV and marine finance	7,628	106
Other consumer	45,850	26,279
Total consumer	93,938	56,778
Total net charge-offs	\$ 118,370	\$ 65,372

	Nine Months Ended September 30,	
	2017	2016
Net charge-offs - annualized percentages:		
Commercial:		
Commercial and industrial	0.16 %	0.18 %
Commercial real estate:		
Construction	(0.44)	(0.10)
Commercial	(0.13)	(0.58)
Commercial real estate	(0.18)	(0.50)
Total commercial	0.09	0.04
Consumer:		
Automobile	0.36	0.24
Home equity	0.06	0.11
Residential mortgage	0.09	0.09
RV and marine finance	0.49	0.05
Other consumer	6.13	5.23
Total consumer	0.39	0.29
Net charge-offs as a % of average loans	0.23 %	0.16 %

Huntington Bancshares Incorporated  
Year To Date Nonaccrual Loans and Leases (NALs) and Nonperforming Assets (NPAs)  
(Unaudited)

<i>(dollar amounts in thousands)</i>	Nine Months Ended September 30,	
	2017	2016
<b>Nonaccrual loans and leases (NALs):</b>		
Commercial and industrial	\$ 169,751	\$ 220,862
Commercial real estate	17,397	21,300
Automobile	4,076	4,777
Residential mortgage	75,251	88,155
RV and marine finance	309	96
Home equity	71,353	69,044
Other consumer	108	—
<b>Total nonaccrual loans and leases</b>	<b>338,245</b>	<b>404,234</b>
<b>Other real estate, net:</b>		
Residential	26,449	34,421
Commercial	15,592	36,915
<b>Total other real estate, net</b>	<b>42,041</b>	<b>71,336</b>
Other NPAs (1)	6,677	—
<b>Total nonperforming assets (3)</b>	<b>\$ 386,963</b>	<b>\$ 475,570</b>
<b>Nonaccrual loans and leases as a % of total loans and leases</b>	<b>0.49 %</b>	<b>0.61 %</b>
<b>NPA ratio (2)</b>	<b>0.56</b>	<b>0.72</b>

<i>(dollar amounts in thousands)</i>	Nine Months Ended September 30,	
	2017	2016
<b>Nonperforming assets, beginning of period</b>	<b>\$ 480,901</b>	<b>\$ 398,923</b>
New nonperforming assets	299,166	482,250
Returns to accruing status	(93,477)	(114,023)
Loan and lease losses	(74,107)	(97,385)
Payments	(197,894)	(177,609)
Sales and held-for-sale transfers	(27,626)	(16,586)
<b>Nonperforming assets, end of period (2)</b>	<b>\$ 386,963</b>	<b>\$ 475,570</b>

- (1) Other nonperforming assets represent an investment security backed by a municipal bond.
- (2) Nonperforming assets divided by the sum of loans and leases, net other real estate owned, and other NPAs.
- (3) Nonaccruing troubled debt restructured loans on page 26 are included in the total nonperforming assets balance.



Huntington Bancshares Incorporated  
Year To Date Accruing Past Due Loans and Leases and Accruing and Nonaccruing Troubled Debt Restructured Loans  
(Unaudited)

	Nine Months Ended September 30,	
	2017	2016
<i>(dollar amounts in thousands)</i>		
Accruing loans and leases past due 90 days or more:		
Commercial and industrial	\$ 14,083	\$ 20,188
Commercial real estate	9,550	21,260
Automobile	10,239	7,871
Residential mortgage (excluding loans guaranteed by the U.S. Government)	13,603	15,664
RV and marine finance	2,063	1,043
Home equity	16,150	12,997
Other consumer	3,753	2,988
Total, excl. loans guaranteed by the U.S. Government	69,441	82,011
Add: loans guaranteed by U.S. Government	49,229	52,665
Total accruing loans and leases past due 90 days or more, including loans guaranteed by the U.S. Government	\$ 118,670	\$ 134,676
Ratios:		
Excluding loans guaranteed by the U.S. Government, as a percent of total loans and leases	0.10 %	0.12 %
Guaranteed by U.S. Government, as a percent of total loans and leases	0.07	0.08
Including loans guaranteed by the U.S. Government, as a percent of total loans and leases	0.17	0.20
Accruing troubled debt restructured loans:		
Commercial and industrial	\$ 268,373	\$ 232,740
Commercial real estate	80,272	80,553
Automobile	28,973	27,843
Home equity	264,410	275,601
Residential mortgage	235,191	251,529
RV and marine finance	1,211	—
Other consumer	6,353	4,102
Total accruing troubled debt restructured loans	\$ 884,783	\$ 872,368
Nonaccruing troubled debt restructured loans:		
Commercial and industrial	\$ 96,248	\$ 70,179
Commercial real estate	3,797	5,672
Automobile	4,076	4,437
Home equity	30,754	28,009
Residential mortgage	50,427	62,027
RV and marine finance	309	—
Other consumer	103	142
Total nonaccruing troubled debt restructured loans	\$ 185,714	\$ 170,466