## UNITED STATES

SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

## FORM 8-K

## CURRENT REPORT

Pursuant to Section 13 OR 15(d)
of The Securities Exchange Act of 1934
Date of Report (Date of earliest event reported) January 25, 2017

## HUNTINGTON BANCSHARES INCORPORATED

(Exact name of registrant as specified in its charter)


1-34073
(Commission
File Number) (IRS Employer Identification No.)

## 43287

 (Zip Code)Registrant's telephone number, including area code (614) 480-8300
Not Applicable
(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):
$\square \quad$ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
$\square \quad$ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
$\square \quad$ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
$\square \quad$ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

\section*{Item 2.02. Results of Operations and Financial

## Condition.

## Condition.

On January 25, 2017, Huntington Bancshares Incorporated ("Huntington") issued a news release announcing its earnings for the quarter endedDecember 31, 2016. Also on January 25, 2017, Huntington made a Quarterly Financial
 incorporated by reference in this Item 2.02

Huntington's senior management will host an earnings conference call on January 25, 2017, at 9:00 a.m. (Eastern Daylight Time). The call may be accessed via a live Internet webcast at the Investor Relations section of Huntington'

 8,2017 at (877) 660-6853 or (201) 612-7415; conference ID 13652110.

The information contained or incorporated by reference in this Current Report on Form 8-K contains certain forward-looking statements, including certain plans, expectations, goals, projections, and statements, which are subject to
 might, should, would, could, or similar variations.








 "SEC") and available in the "Investor Relations" section of our website, http://www.huntington.com, under the heading "Publications and Filings" and in other documents we file with the SEC.

 exercised against placing undue reliance on such statements.

The information contained or incorporated by reference in Item 2.02 of this Form 8-K shall be treated as "furnished" for purposes of Section 18 of the Securities Exchange Act of 1934 , as amended.

Item 9.01. Financial Statements and
Exhibits.

The exhibits referenced below shall be treated as "furnished" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.
(d) Exhibits.

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

HUNTINGTON BANCSHARES INCORPORATED

Date: January 25, 2017
$\begin{array}{ll}\text { By: } & \text { /s/ Howell D. McCullough II } \\ \end{array}$ Howell D. McCullough III
Chief Financial Officer

## Exhibit No. Description

Exhibit 99.1 News release of Huntington Bancshares Incorporated, datedJanuary 25, 2017
Exhibit 99.2 Quarterly Financial Supplement, December 2016

## FOR IMMEDIATE RELEASE

## January 25, 2017

Analysts: Mark Muth (mark.muth@huntington.com), 614.480.4720
Media: Brent Wilder (brent.wilder@huntington.com), 614.480.5875

HUNTINGTON BANCSHARES INCORPORATED REPORTS 2016 FOURTH QUARTER RESULTS INCLUDING 19\% INCREASE IN NET INCOME

## Fourth Quarter Represents Strong End to Historic and Transformational Year

COLUMBUS, Ohio - Huntington Bancshares Incorporated (NASDAQ: HBAN; www.huntington.com) reported net income for the 2016 fourth quarter of $\$ 212$ million, or a 19\% increase from the year-ago quarter. Earnings per common share for the 2016 fourth quarter were $\$ 0.18$, down $14 \%$ from the year-ago quarter. Excluding approximately $\$ 0.06$ per common share after tax of FirstMerit acquisition-related net expenses, adjusted earnings per common share were $\$ 0.24$. Return on average assets was $0.84 \%$, while return on average tangible common equity was $11.4 \%$. Total revenue increased $39 \%$ over the year-ago quarter.

2016 full-year net income was $\$ 685$ million, a decrease of $1 \%$ from the prior year. Earnings per common share for the year were $\$ 0.67$, down $17 \%$ from the prior year. FirstMerit acquisition-related expenses totaled $\$ 282$ million pretax, or $\$ 0.20$ per common share after tax. Return on average assets for the full year was $0.82 \%$, while return on average tangible common equity was $10.2 \%$. Total revenue increased $18 \%$ over the prior year.
"We are very pleased with our strong close to 2016," said Steve Steinour, chairman, president and CEO. "2016 performance demonstrated continued progress toward achieving our long-term financial goals. We delivered positive operating leverage for the fourth consecutive year. We also executed our balance sheet optimization strategy, in which we chose to shrink the balance sheet in order to replenish our capital ratios more quickly. This included the successful completion of a $\$ 1.5$ billion auto loan securitization within the 2016 fourth quarter, demonstrating strong investor demand for our superior automobile loan production quality."
"This was a historic year for the company as we celebrated the 150th anniversary of our founding and completed our largest-ever acquisition, a transformational transaction," Steinour said. "Integration of FirstMerit continues to go well, and remains on track for branch conversion in mid-February. Our progress within the fourth quarter included the completion of our required divestiture of certain branches and associated relationships."
"Taking care of and looking out for our customers are at the heart of what we do. They are also good for business. We're proud that this strategy and our commitment to delivering superior customer service continue to be recognized. During the fourth quarter, we were recognized as a top Midwest region ranking in the J.D. Power Small Business Banking Satisfaction Study. Huntington also was the recipient of the 2016 Greenwich Excellence Award for Wealth Management and Personal Investment Services, and our commercial, middle market and small business customers recognized us within the Greenwich Best Brand Awards for ease of doing business and as a Best Brand for trust earned," Steinour said. "Huntington also rated among the Best Places to Work for LGBT Equality for the fourth consecutive year within the 2017 Human Rights Campaign Foundation Corporate Equality Index."

## Full-year 2016 highlights compared with 2015:

- Closing of the acquisition of FirstMerit Corporation (FirstMerit), which added approximately $\$ 26.8$ billion of total assets, $\$ 15.5$ billion of total loans and leases, and $\$ 21.2$ billion of total deposits
- FirstMerit integration proceeding as planned; branch conversion and consolidations scheduled for 2017 first quarter, and required branch divestiture completed during 2016 fourth quarter
- Estimated FirstMerit annualized cost savings of $\$ 255$ million are specifically identified and expected to be fully implemented by 2017 third quarter; revenue enhancements also identified and already being realized
- Increased cash dividends for sixth consecutive year; end-of-year dividend yield of 2.4\%
- $\$ 8.8$ billion, or $18 \%$, increase in average loans and leases, including a $\$ 4.0$ billion, or $20 \%$, increase in commercial and industrial loans and a $\$ 1.8$ billion, or $20 \%$, increase in automobile loans
- $\$ 9.3$ billion, or $18 \%$, increase in average total core deposits, including a $\$ 7.1$ billion, or $31 \%$, increase in average demand deposits and a $\$ 2.8$ billion, or $53 \%$, increase in average savings and other domestic deposits
- $\$ 540$ million, or $18 \%$, increase in fully-taxable equivalent revenue, including a $\$ 429$ million, or $22 \%$, increase in fully-taxable equivalent net interest income
- Net interest margin of $3.16 \%$, an increase of 1 basis point
- $\$ 111$ million, or $11 \%$, increase in noninterest income, including a $\$ 44$ million, or $16 \%$, increase in service charges on deposit accounts and a $\$ 26$ million, or $18 \%$, increase in cards and payment processing income
- Net charge-offs (NCOs) of $0.19 \%$ of average loans and leases, up from $0.18 \%$. 2016 represents the third consecutive year with NCOs below our long-term financial goal of $0.35 \%$ to $0.55 \%$
- $\$ 0.50$, or $7 \%$, decrease in tangible book value per common share (TBVPS) to \$6.41


## 2016 Fourth Quarter highlights compared with 2015 Fourth Quarter:

- $\$ 16.6$ billion, or $33 \%$, increase in average loans and leases, including a $\$ 7.5$ billion, or $37 \%$, increase in commercial and industrial loans and a $\$ 1.6$ billion, or $17 \%$, increase in automobile loans
- $\$ 7.9$ billion, or $54 \%$, increase in average securities, including an increase of $\$ 0.9$ billion of direct purchase municipal instruments in our Commercial banking segment
- $\$ 20.5$ billion, or $40 \%$, increase in average total core deposits, driven by a $\$ 14.4$ billion, or $60 \%$, increase in demand deposits and a $\$ 7.1$ billion, or $135 \%$, decrease in savings and other domestic deposits
- $\$ 304$ million, or $39 \%$, increase in fully-taxable equivalent revenue, including a $\$ 242$ million, or $48 \%$, increase in fully-taxable equivalent net interest income
- Net interest margin of $3.25 \%$, an increase of 16 basis points, primarily due to purchase accounting impact
- $\$ 62$ million, or $23 \%$, increase in noninterest income, including a $\$ 19$ million, or $26 \%$, increase in service charges on deposit accounts, a $\$ 15$ million, or $147 \%$, increase in gain on sale of loans, and a $\$ 12$ million, or $31 \%$, increase in cards and payment processing income
- Net charge-offs represented $0.26 \%$ of average loans and leases, up from 0.18\%


## Table 1 - Earnings Performance Summary

| (\$ in millions, except per share data) | Full Year |  |  |  | 2016 |  |  |  | 2015 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2016 |  | 2015 |  | Fourth Quarter |  | Third Quarter |  | Fourth Quarter |  |
| Net income | \$ | 685 | \$ | 693 | \$ | 212 | \$ | 127 | \$ | 178 |
| Diluted earnings per common share |  | 0.67 |  | 0.81 |  | 0.18 |  | 0.11 |  | 0.21 |
| Return on average assets |  | 0.82 \% |  | 1.01 \% |  | 0.84\% |  | 0.58 \% |  | 1.00\% |
| Return on average common equity |  | 8.2 |  | 10.7 |  | 8.2 |  | 5.4 |  | 10.8 |
| Return on average tangible common equity |  | 10.2 |  | 12.4 |  | 11.4 |  | 7.0 |  | 12.4 |
| Net interest margin |  | 3.16 |  | 3.15 |  | 3.25 |  | 3.18 |  | 3.09 |
| Efficiency ratio |  | 67.9 |  | 64.5 |  | 65.4 |  | 75.0 |  | 63.7 |
| Tangible book value per common share | \$ | 6.41 | \$ | 6.91 | \$ | 6.41 | \$ | 6.48 | \$ | 6.91 |
| Cash dividends declared per common share |  | 0.29 |  | 0.25 |  | 0.08 |  | 0.07 |  | 0.07 |
| Average diluted shares outstanding (000's) |  | 918,790 |  | 817,129 |  | 1,104,358 |  | 952,081 |  | 810,143 |
| Average earning assets | \$ | 76,363 | \$ | 63,023 | \$ | 91,463 | \$ | 79,687 | \$ | 64,961 |
| Average loans and leases |  | 57,454 |  | 48,646 |  | 66,405 |  | 60,722 |  | 49,827 |
| Average core deposits |  | 59,380 |  | 50,121 |  | 72,070 |  | 62,022 |  | 51,585 |
| Tangible common equity / tangible assets ratio |  | 7.14\% |  | 7.82\% |  | 7.14 \% |  | 7.14 \% |  | 7.82\% |
| Common equity Tier 1 risk-based capital ratio |  | 9.53 |  | 9.79 |  | 9.53 |  | 9.09 |  | 9.79 |
| NCOs as a \% of average loans and leases |  | 0.19\% |  | 0.18\% |  | 0.26\% |  | 0.26 \% |  | 0.18\% |
| NAL ratio |  | 0.63 |  | 0.74 |  | 0.63 |  | 0.61 |  | 0.74 |
| ACL as a \% of total loans and leases |  | 1.10 |  | 1.33 |  | 1.10 |  | 1.06 |  | 1.33 |

Table 2 lists certain items that Management believes are significant in understanding corporate performance and trends (see Basis of Presentation). There was one Significant Item in the 2016 fourth quarter: $\$ 96$ million of FirstMerit acquisition-related net expenses.

## Table 2 - Significant Items Influencing Earnings

|  |  | Pre-Tax <br> Three Months Ended <br> (\$ in millions, except per share) |  |
| :--- | :--- | :--- | :--- | :--- |
| Impact |  |  |  |

(1) Favorable (unfavorable) impact on net income
(2) EPS reflected on a fully diluted basis
(3) Noninterest income and noninterest expense was recorded related to the integration of Huntington Technology Finance (HTF) and the sale of Huntington Asset Advisors (HAA), Huntington Asset Services (HASI), and Unified Financial Securities (Unified), resulting in a net gain less than \$1 million.

## FirstMerit Corporation Integration Update

On August 16, 2016, Huntington acquired FirstMerit Corporation and its subsidiary FirstMerit Bank. 2016 fourth quarter results reflect inclusion of FirstMerit for the entire quarter, while 2016 third quarter results reflect inclusion of FirstMerit since August 16, 2016.

Customer-facing colleagues remained focused on both growing and retaining customers, while integration-focused colleagues continued to make progress during the 2016 fourth quarter. Technology conversions have commenced and are scheduled to be substantially complete by the middle of the 2017 first quarter. The branch conversion and previously-announced branch consolidations are scheduled to be completed during the 2017 first quarter.

During the 2016 fourth quarter, Huntington also completed the previously announced divestiture of thirteen branches in the Canton, Ohio and Ashtabula, Ohio markets, including approximately $\$ 0.6$ billion of total deposits and $\$ 0.1$ billion of total loans and leases, to First Commonwealth Financial Corporation.

## Net Interest Income, Net Interest Margin, and Average Balance Sheet

## Table 3 - Net Interest Income and Net Interest Margin Performance Summary - FirstMerit Drives Linked Quarter and Year-over-Year NIM Expansion

| (\$ in millions) | 2016 |  | 2015 |  |  |  | 2016 |  |  |  | 2015 |  | Change (\%) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Full Year |  | Full Year |  | Change YOY |  | Fourth Quarter |  | Third Quarter |  | Fourth Quarter |  |  |  |  |
|  |  |  | LQ | YOY |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | \$ | 2,369 |  |  |  | 1,951 |  | 21\% | \$ | 735 | \$ | 625 | \$ | 497 |  | 18\% | 48\% |
| FTE adjustment |  | 42 |  | 32 |  | 32 |  | 13 |  | 11 |  | 8 |  | 19 | 49 |
| Net interest income - FTE |  | 2,411 |  | 1,983 |  | 22 |  | 748 |  | 636 |  | 505 |  | 18 | 48 |
| Noninterest income |  | 1,150 |  | 1,039 |  | 11 |  | 334 |  | 302 |  | 272 |  | 11 | 23 |
| Total revenue - FTE | \$ | 3,561 | \$ | 3,022 |  | 18\% | \$ | 1,082 | \$ | 938 | \$ | 777 |  | 15\% | 39\% |
|  |  | 2016 |  | 2015 |  | Change YOY |  | 2016 |  |  |  | 2015 |  | Change bp |  |
|  |  | Full Year |  | Full Year |  |  |  | Fourth Quarter |  | Third Quarter |  | Fourth Quarter |  |  |  |
| Yield / Cost |  |  |  | LQ | YOY |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total earning assets |  | 3.50\% |  |  | 3.41\% |  | bp |  | 3.60\% |  | 3.52\% |  | 3.37\% | 8 bp | 23 bp |
| Total loans and leases |  | 3.81 |  |  | 3.64 | 17 |  |  | 3.95 |  | 3.81 |  | 3.59 | 14 | 36 |
| Total securities |  | 2.54 |  |  | 2.60 | (6) |  |  | 2.58 |  | 2.47 |  | 2.58 | 11 | - |
| Total interest-bearing liabilities |  | 0.48 |  |  | 0.37 | 11 |  |  | 0.48 |  | 0.49 |  | 0.41 | (1) | 7 |
| Total interest-bearing deposits |  | 0.23 |  |  | 0.22 | 1 |  |  | 0.23 |  | 0.22 |  | 0.23 | 1 | - |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest rate spread |  | 3.02 |  |  | 3.04 | (2) |  |  | 3.12 |  | 3.03 |  | 2.96 | 9 | 16 |
| Impact of noninterest-bearing funds on margin |  | 0.14 |  |  | 0.11 | 3 |  |  | 0.13 |  | 0.15 |  | 0.13 | (2) | - |
| Net interest margin |  | 3.16\% |  |  | 3.15\% |  | bp |  | 3.25\% |  | 3.18\% |  | 3.09\% | 7 bp | 16 bp |

See Pages 8-10 and 21-23 of Quarterly Financial Supplement for additional detail.
Note: 2016 results reflect inclusion of FirstMerit since August 16, 2016.
Fully-taxable equivalent (FTE) net interest income for the 2016 fourth quarter increased $\$ 242$ million, or $48 \%$, from the 2015 fourth quarter. This reflected the benefit from the $\$ 26.5$ billion, or $41 \%$, increase in average earning assets partially coupled with a 16 basis point improvement in the FTE net interest margin (NIM) to $3.25 \%$. Average earning asset growth included a $\$ 16.6$ billion, or $33 \%$, increase in average loans and leases and a $\$ 7.9$ billion, or $54 \%$, increase in average securities. The NIM expansion reflected a 23 basis point increase related to the mix and yield of earning assets and a 0 basis point increase in the benefit from noninterest-bearing funds, partially offset by a 7 basis point increase in funding costs. FTE net interest income during the 2016 fourth quarter included $\$ 42$ million, or approximately 18 basis points, of purchase accounting impact.

Compared to the 2016 third quarter, FTE net interest income increased $\$ 112$ million, or $18 \%$. Average earning assets increased $\$ 11.8$ billion, or $15 \%$, sequentially, while the NIM increased 7 basis points. The increase in the NIM reflected a 8 basis point increase related to the mix and yield of earning assets, partially offset by a 2 basis point decrease in the benefit from noninterest-bearing funds. The purchase accounting impact on the net interest margin was approximately 18 basis points in the 2016 fourth quarter compared to approximately 11 basis points in the prior quarter.

Table 4 - Average Earning Assets - C\&I Represents Largest Driver of Loan Growth

| (\$ in billions) |  |  |  |  |  | 2016 |  |  |  | 2015 |  | Change (\%) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Full <br> Year |  | Full <br> Year |  |  | Fourth Quarter |  | Third Quarter |  | Fourth Quarter |  |  |  |
|  |  |  | Change | LQ | YOY |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 23.7 |  |  | \$ | 19.7 | 20\% | \$ | 27.7 | \$ | 25.0 |  | 20.2 | 11 \% | 37\% |
| Commercial real estate |  | 6.0 |  | 5.2 | 15 |  | 7.2 |  | 6.4 |  | 5.3 | 13 | 37 |
| Total commercial |  | 29.7 |  | 25.0 | 19 |  | 34.9 |  | 31.3 |  | 25.5 | 12 | 37 |
| Automobile |  | 10.5 |  | 8.8 | 20 |  | 10.9 |  | 11.4 |  | 9.3 | (5) | 17 |
| Home equity |  | 9.1 |  | 8.5 | 7 |  | 10.1 |  | 9.3 |  | 8.5 | 9 | 19 |
| Residential mortgage |  | 6.7 |  | 5.9 | 13 |  | 7.7 |  | 7.0 |  | 6.1 | 10 | 27 |
| RV and marine finance |  | 0.7 |  | - | - |  | 1.8 |  | 0.9 |  | - | 101 | - |
| Other consumer |  | 0.7 |  | 0.5 | 54 |  | 1.0 |  | 0.8 |  | 0.5 | 17 | 75 |
| Total consumer |  | 27.8 |  | 23.7 | 17 |  | 31.5 |  | 29.4 |  | 24.4 | 7 | 29 |
| Total loans and leases |  | 57.5 |  | 48.6 | 18 |  | 66.4 |  | 60.7 |  | 49.8 | 9 | 33 |
| Total securities |  | 17.8 |  | 13.6 | 30 |  | 22.4 |  | 18.2 |  | 14.5 | 23 | 54 |
| Held-for-sale and other earning assets |  | 1.2 |  | 0.7 | 55 |  | 2.6 |  | 0.8 |  | 0.6 | 231 | 343 |
| Total earning assets | \$ | 76.4 | \$ | 63.0 | 21\% | \$ | 91.5 | \$ | 79.7 | \$ | 65.0 | 15 \% | 41\% |

See Pages 8 and 21 of Quarterly Financial Supplement for additional detail.
Note: 2016 results reflect inclusion of FirstMerit since August 16, 2016.
Average earning assets for the 2016 fourth quarter increased $\$ 26.5$ billion, or $41 \%$, from the year-ago quarter. The increase was driven by:

- $\$ 7.9$ billion, or $54 \%$, increase in average securities, primarily reflecting the FirstMerit acquisition, as well as the reinvestment of cash flows and additional investment in Liquidity Coverage Ratio (LCR) Level 1 qualifying securities. The 2016 fourth quarter average balance included $\$ 2.9$ billion of direct purchase municipal instruments in our commercial banking segment, up from $\$ 2.0$ billion in the year-ago quarter.
- $\$ 7.5$ billion, or $37 \%$, increase in average commercial and industrial (C\&I) loans and leases, primarily reflecting the impact of the FirstMerit acquisition, the $\$ 0.6$ billion increase in automobile dealer floorplan loans, and the $\$ 0.4$ billion increase in corporate banking.
- $\$ 2.0$ billion, or $37 \%$, increase in commercial real estate (CRE) loans, primarily reflecting the FirstMerit acquisition.
- $\$ 1.8$ billion increase in average RV and marine finance loans, which was a new product offering for Huntington acquired with FirstMerit.
- $\$ 1.6$ billion, or $17 \%$, increase in average automobile loans, primarily reflecting the addition of the FirstMerit portfolio. The increase also reflects continued strength in new and used automobile originations across our 23-state auto finance lending footprint, while maintaining our underwriting consistency and discipline, partially offset by the impact of the $\$ 1.5$ billion auto loan securitization.
- $\$ 1.6$ billion, or $19 \%$, increase in average home equity loans and lines of credit, primarily reflecting the FirstMerit acquisition.
- $\$ 1.6$ billion, or $27 \%$, increase in average residential mortgage loans, reflecting increased demand for residential mortgage loans across our footprint and the addition of the FirstMerit portfolio.

Compared to the 2016 third quarter, average earning assets increased $\$ 11.8$ billion, or $15 \%$. This increase reflected a $\$ 4.3$ billion, or $23 \%$, increase in average securities, a $\$ 2.8$ billion, or $11 \%$, increase in C\&l loans, a $\$ 0.9$ billion, or $101 \%$, increase in RV and marine finance loans, a $\$ 0.9$ billion, or $13 \%$, increase in CRE loans, a $\$ 0.8$ billion, or $9 \%$, increase in home equity loans and lines, a $\$ 0.7$ billion, or $10 \%$, increase in residential mortgage loans, and a $\$ 0.5$ billion, or $5 \%$, decrease in automobile loans. The primary driver of all increases was the mid-quarter acquisition of FirstMerit during the 2016 third quarter.

Under our previously-announced balance sheet optimization strategy, $\$ 1.5$ billion of automobile loans were securitized, and $\$ 0.9$ billion of non-relationship C\&I and CRE loans were sold during the 2016 fourth quarter.

Table 5 - Average Deposits and Average Debt - Robust Growth in Demand Deposits Continues

| (\$ in billions) | 2016 |  | 2015 |  | YOY | 2016 |  |  |  | 2015 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Full Year |  | Full Year |  |  | Fourth <br> Quarter |  | Third Quarter |  | Fourth Quarter |  | Change (\%) |  |
|  |  |  | Change | LQ | YOY |  |  |  |  |  |  |
| Demand deposits - noninterest bearing | \$ | 19.0 |  |  | \$ | 16.3 | 17 \% | \$ | 23.2 | \$ | 20.0 | \$ | 17.2 | 16 \% | $35 \%$ |
| Demand deposits - interest bearing |  | 11.0 |  | 6.6 | 67 |  | 15.3 |  | 12.4 |  | 6.9 | 24 | 121 |
| Total demand deposits |  | 30.0 |  | 22.9 | 31 |  | 38.5 |  | 32.4 |  | 24.1 | 19 | 60 |
| Money market deposits |  | 19.1 |  | 19.4 | (2) |  | 18.6 |  | 18.5 |  | 19.8 | 1 | (6) |
| Savings and other domestic deposits |  | 8.0 |  | 5.2 | 53 |  | 12.3 |  | 8.9 |  | 5.2 | 38 | 135 |
| Core certificates of deposit |  | 2.3 |  | 2.6 | (12) |  | 2.6 |  | 2.3 |  | 2.4 | 15 | 8 |
| Total core deposits |  | 59.4 |  | 50.1 | 18 |  | 72.1 |  | 62.0 |  | 51.6 | 16 | 40 |
| Other domestic deposits of \$250,000 or more |  | 0.4 |  | 0.3 | 59 |  | 0.4 |  | 0.4 |  | 0.4 | 2 | (8) |
| Brokered deposits and negotiable CDs |  | 3.5 |  | 2.8 | 27 |  | 4.3 |  | 3.9 |  | 2.9 | 9 | 46 |
| Deposits in foreign offices |  | 0.2 |  | 0.5 | (59) |  | 0.2 |  | 0.2 |  | 0.4 | (22) | (62) |
| Total deposits | \$ | 63.5 | \$ | 53.6 | 18 \% | \$ | 76.9 | \$ | 66.5 | \$ | 55.3 | $16 \%$ | $39 \%$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Short-term borrowings | \$ | 1.5 | \$ | 1.3 | 14 \% | \$ | 2.6 | \$ | 1.3 | \$ | 0.5 | 101 \% | 402 \% |
| Long-term debt |  | 8.0 |  | 5.6 | 44 |  | 8.6 |  | 8.5 |  | 6.8 | 1 | 27 |
| Total debt | \$ | 9.5 | \$ | 6.9 | 38 \% | \$ | 11.2 | \$ | 9.8 | \$ | 7.3 | 14 \% | 53 \% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Interest-bearing liabilities | \$ | 54.0 | \$ | 44.2 | 22 \% | \$ | 64.9 | \$ | 56.3 | \$ | 45.5 | 15 \% | 43 \% |

See Pages 8 and 21 of Quarterly Financial Supplement for additional detail.
Note: 2016 results reflect inclusion of FirstMerit since August 16, 2016.
Average total deposits for the 2016 fourth quarter increased $\$ 21.5$ billion, or $39 \%$, from the year-ago quarter, including a $\$ 20.5$ billion, or $40 \%$, increase in average total core deposits. The growth in average total core deposits more than fully funded the year-over-year increase in average total loans and leases. Average total interest-bearing liabilities increased $\$ 19.4$ billion, or $43 \%$, from the year-ago quarter. Including the impact of the FirstMerit acquisition, year-overyear changes in average total deposits and average total debt included:

- $\$ 14.4$ billion, or $60 \%$, increase in average total demand deposits, including a $\$ 6.1$ billion, or $35 \%$, increase in average noninterest bearing demand deposits and an $\$ 8.4$ billion, or $121 \%$, increase in average interest bearing demand deposits. The increase in average total demand deposits was comprised of a $\$ 9.8$ billion, or $62 \%$, increase in average commercial demand deposits and a $\$ 4.6$ billion, or $55 \%$, increase in average consumer demand deposits.
- $\$ 6.8$ billion, or $158 \%$, increase in average savings deposits, reflecting continued banker focus across all segments on obtaining our customers' full deposit relationship.
- $\$ 3.9$ billion, or $53 \%$, increase in average total debt, reflecting a $\$ 2.1$ billion, or $402 \%$, increase in average short-term borrowings and a $\$ 1.8$ billion, or $27 \%$, increase in average long-term debt. The increase in average long-term debt reflected the issuance of $\$ 2.0$ billion of holding company-level senior debt during 2016.
- $\$ 1.3$ billion, or $46 \%$, increase in average brokered deposits and negotiable CDs, impacted by the FirstMerit acquisition.
Partially offset by:
- $\$ 1.2$ billion, or $6 \%$, decrease in average money market deposits. During the 2016 third quarter, changes to commercial accounts resulted in the reclassification of $\$ 2.8$ billion of deposits from money market into interest bearing demand deposits. This decrease was partially offset by the impact of the FirstMerit acquisition.

Compared to the 2016 third quarter, average noninterest bearing demand deposits increased $\$ 3.2$ billion, or $16 \%$, and average total interest-bearing liabilities increased $\$ 8.6$ billion, or $15 \%$. The increase in average total interest-bearing liabilities reflected a $\$ 3.2$ billion, or $41 \%$, increase in average savings deposits, a $\$ 2.9$ billion, or
$24 \%$, increase in average interest bearing demand deposits, and a $\$ 1.3$ billion, or $101 \%$, increase in average short-term borrowings.

## Noninterest Income (see Basis of Presentation)

Table 6 - Noninterest Income (GAAP) - Deposit Service Charge- and Card and Payment Processing-related Fee Growth Augmented by Balance Sheet Optimization-related Loan Sale Gains

| (\$ in millions) | 2016 |  | 2015 |  | YOY <br> Change | 2016 |  |  |  | 2015 |  | Change (\%) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Full <br> Year |  | Full Year |  |  | Fourth Quarter |  | Third Quarter |  | Fourth Quarter |  |  |  |
|  |  |  | LQ | YOY |  |  |  |  |  |  |  |  |  |
| Service charges on deposit accounts | \$ | 324 |  |  | \$ | 280 | 16 \% | \$ | 92 | \$ | 87 | \$ | 73 | 5 \% | 26 \% |
| Cards and payment processing income |  | 169 |  | 143 | 18 |  | 49 |  | 44 |  | 38 | 11 | 31 |
| Mortgage banking income |  | 128 |  | 112 | 15 |  | 38 |  | 41 |  | 31 | (8) | 19 |
| Trust services |  | 108 |  | 106 | 2 |  | 34 |  | 29 |  | 25 | 18 | 35 |
| Insurance income |  | 65 |  | 65 | (1) |  | 16 |  | 16 |  | 16 | 4 | 6 |
| Brokerage income |  | 62 |  | 60 | 3 |  | 17 |  | 15 |  | 14 | 16 | 18 |
| Capital markets fees |  | 60 |  | 54 | 11 |  | 19 |  | 15 |  | 14 | 27 | 36 |
| Bank owned life insurance income |  | 58 |  | 52 | 10 |  | 17 |  | 14 |  | 13 | 18 | 27 |
| Gain on sale of loans |  | 47 |  | 33 | 43 |  | 25 |  | 8 |  | 10 | 233 | 147 |
| Securities (losses) gains |  | - |  | 1 | (111) |  | (2) |  | 1 |  | - | - | - |
| Other income |  | 129 |  | 133 | (3) |  | 30 |  | 33 |  | 37 | (11) | (21) |
| Total noninterest income | \$ | 1,150 | \$ | 1,039 | 11 \% | \$ | 334 | \$ | 302 | \$ | 272 | $11 \%$ | 23 \% |

## Table 7 - Impact of Significant Items

|  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (\$ in millions) |  |  |  |  |  |  |  |  |  |  |
| Service charges on deposit accounts | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| Cards and payment processing income |  | - |  | - |  | - |  | - |  | - |
| Mortgage banking income |  | - |  | - |  | - |  | - |  | - |
| Trust services |  | - |  | - |  | - |  | - |  | - |
| Insurance income |  | - |  | - |  | - |  | - |  | - |
| Brokerage income |  | - |  | - |  | - |  | - |  | - |
| Capital markets fees |  | - |  | - |  | - |  | - |  | - |
| Bank owned life insurance income |  | - |  | - |  | - |  | - |  | - |
| Gain on sale of loans |  | - |  | - |  | - |  | - |  | - |
| Securities (losses) gains |  | - |  | - |  | - |  | - |  | - |
| Other income |  | (1) |  | 3 |  | (1) |  | - |  | 3 |
| Total noninterest income | \$ | (1) | \$ | 3 | \$ | (1) | \$ | - | \$ | 3 |

## Table 8 - Adjusted Noninterest Income (Non-GAAP)

| (\$ in millions) | 2016 |  | 2015 |  |  | 2016 |  |  |  | 2015 |  | Change (\%) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Full <br> Year |  | Full <br> Year |  | YOY | Fourth Quarter |  | Third Quarter |  | Fourth Quarter |  |  |  |
|  |  |  | Change | LQ | YOY |  |  |  |  |  |  |  |  |
| Service charges on deposit accounts | \$ | 324 |  |  | \$ | 280 | 16 \% | \$ | 92 | \$ | 87 | \$ | 73 | 5 \% | 26 \% |
| Cards and payment processing income |  | 169 |  | 143 | 18 |  | 49 |  | 44 |  | 38 | 11 | 31 |
| Mortgage banking income |  | 128 |  | 112 | 15 |  | 38 |  | 41 |  | 31 | (8) | 19 |
| Trust services |  | 108 |  | 106 | 2 |  | 34 |  | 29 |  | 25 | 18 | 35 |
| Insurance income |  | 65 |  | 65 | (1) |  | 16 |  | 16 |  | 16 | 4 | 6 |
| Brokerage income |  | 62 |  | 60 | 3 |  | 17 |  | 15 |  | 14 | 16 | 18 |
| Capital markets fees |  | 60 |  | 54 | 11 |  | 19 |  | 15 |  | 14 | 27 | 36 |
| Bank owned life insurance income |  | 58 |  | 52 | 10 |  | 17 |  | 14 |  | 13 | 18 | 27 |
| Gain on sale of loans |  | 47 |  | 33 | 43 |  | 25 |  | 8 |  | 10 | 233 | 147 |
| Securities (losses) gains |  | - |  | 1 | (111) |  | (2) |  | 1 |  | - | - | - |
| Other income |  | 130 |  | 129 | 1 |  | 31 |  | 33 |  | 34 | (6) | (9) |
| Total adjusted noninterest income | \$ | 1,151 | \$ | 1,035 | 11 \% | \$ | 335 | \$ | 302 | \$ | 268 | 11 \% | 25 \% |

See Pages 11-12 and 24-25 of Quarterly Financial Supplement for additional detail.
Note: 2016 results reflect inclusion of FirstMerit since August 16, 2016.
Noninterest income for the 2016 fourth quarter increased $\$ 62$ million, or $23 \%$, from the year-ago quarter. The year-over-year increase primarily reflected:

- $\$ 19$ million, or $26 \%$, increase in service charges on deposit accounts, reflecting the benefit of continued new customer acquisition. Of the increase, $\$ 12$ million was attributable to consumer deposit accounts, while $\$ 7$ million was attributable to commercial deposit accounts.
- $\$ 15$ million, or $147 \%$, increase in gain on sale of loans, reflecting a $\$ 6$ million auto loan securitization gain and $\$ 5$ million of gains on non-relationship C\&I and CRE loan sales, both of which were related to the balance sheet optimization strategy completed in the 2016 fourth quarter.
- $\$ 12$ million, or $31 \%$, increase in cards and payment processing income, due to higher card-related income and underlying customer growth.
- $\quad \$ 9$ million, or $35 \%$, increase in trust services, primarily related to the FirstMerit acquisition.
- $\$ 6$ million, or $19 \%$, increase in mortgage banking income, reflecting a $\$ 7$ million increase from net mortgage servicing rights (MSR) hedging-related activities.

Partially offset by:

- $\$ 8$ million, or $21 \%$, decrease in other income, reflecting $\$ 8$ million unfavorable impact related to ineffectiveness of derivatives used to hedge fixed-rate, long-term debt.
Compared to the 2016 third quarter, total noninterest income increased $\$ 32$ million, or $11 \%$. Gain on sale of loans increased $\$ 17$ million, or $233 \%$, primarily as a result of the previously mentioned automobile loan securitization gain and non-relationship C\&l and CRE loan sale gains related to our balance sheet optimization strategy. Trust services increased $\$ 5$ million, or $18 \%$, reflecting the full quarter's impact of the FirstMerit acquisition.


## Noninterest Expense (see Basis of Presentation)

Table 9 - Noninterest Expense from Continuing Operations (GAAP) - Continued Expense Discipline Focus

| (\$ in millions) | 2016 |  | 2015 |  | $\begin{gathered} \text { YOY } \\ \text { Change } \end{gathered}$ | 2016 |  |  |  | 2015 |  | Change (\%) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Full <br> Year |  | Full <br> Year |  |  | Fourth Quarter |  | Third Quarter |  | Fourth Quarter |  |  |  |
|  |  |  | LQ | YOY |  |  |  |  |  |  |  |  |  |
| Personnel costs | \$ | 1,349 |  |  | \$ | 1,122 | 20\% | \$ | 360 | \$ | 405 | \$ | 289 | (11)\% | 25\% |
| Outside data processing and other services |  | 305 |  | 231 | 32 |  | 89 |  | 91 |  | 64 | (3) | 39 |
| Equipment |  | 165 |  | 125 | 26 |  | 60 |  | 41 |  | 32 | 46 | 88 |
| Net occupancy |  | 153 |  | 122 | 32 |  | 49 |  | 41 |  | 33 | 19 | 50 |
| Professional services |  | 105 |  | 50 | 21 |  | 23 |  | 47 |  | 13 | (51) | 78 |
| Marketing |  | 63 |  | 52 | 109 |  | 21 |  | 14 |  | 12 | 49 | 78 |
| Deposit and other insurance expense |  | 54 |  | 45 | 21 |  | 16 |  | 15 |  | 11 | 6 | 42 |
| Amortization of intangibles |  | 30 |  | 28 | 9 |  | 14 |  | 9 |  | 4 | 56 | 272 |
| Other expense |  | 225 |  | 201 | 12 |  | 91 |  | 48 |  | 42 | 88 | 119 |
| Total noninterest expense | \$ | 2,450 | \$ | 1,976 | 24\% | \$ | 723 | \$ | 712 | \$ | 499 | 2 \% | 45\% |
| (in thousands) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Number of employees (Average full-time equivalent) |  | 16.0 |  | 12.2 | 31\% |  | 16.0 |  | 14.5 |  | 12.4 | 10 \% | 29\% |

## Table 10 - Impacts of Significant Items



Table 11 - Adjusted Noninterest Expense (Non-GAAP)

| (\$ in millions) | 2016 |  | 2015 |  | YOY <br> Change | 2016 |  |  |  | 2015 |  | Change (\%) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FullYear |  | Full <br> Year |  |  | Fourth Quarter |  | Third Quarter |  | Fourth Quarter |  |  |  |
|  |  |  | LQ | YOY |  |  |  |  |  |  |  |  |  |
| Personnel costs | \$ | 1,273 |  |  | \$ | 1,117 | 14\% | \$ | 365 | \$ | 329 | \$ | 287 | 11\% | 27\% |
| Outside data processing and other services |  | 258 |  | 227 | 14 |  | 73 |  | 63 |  | 62 | 16 | 18 |
| Equipment |  | 140 |  | 125 | 12 |  | 40 |  | 34 |  | 27 | 18 | 48 |
| Net occupancy |  | 138 |  | 117 | 18 |  | 42 |  | 37 |  | 33 | 14 | 27 |
| Professional services |  | 47 |  | 45 | 4 |  | 14 |  | 13 |  | 12 | 8 | 17 |
| Marketing |  | 57 |  | 52 | 10 |  | 17 |  | 14 |  | 12 | 21 | 42 |
| Deposit and other insurance expense |  | 54 |  | 45 | 20 |  | 16 |  | 15 |  | 11 | 7 | 45 |
| Amortization of intangibles |  | 30 |  | 28 | 7 |  | 14 |  | 9 |  | 4 | 56 | 250 |
| Other expense |  | 170 |  | 162 | 5 |  | 47 |  | 40 |  | 41 | 18 | 15 |
| Total adjusted noninterest expense | \$ | 2,167 | \$ | 1,918 | 13\% | \$ | 628 | \$ | 553 | \$ | 488 | 14\% | 29\% |

See Pages 11-12 and 24-25 of Quarterly Financial Supplement for additional detail.
Note: 2016 results reflect inclusion of FirstMerit since August 16, 2016.

Reported noninterest expense for the 2016 fourth quarter increased $\$ 224$ million, or $45 \%$, from the year-ago quarter. Including the impact of the FirstMerit acquisition, changes in reported noninterest expense primarily reflect:

- $\quad \$ 71$ million, or $25 \%$, increase in personnel costs, reflecting an $\$ 84$ million increase in salaries related to the May implementation of annual merit increases and a $29 \%$ increase in the number of average full-time equivalent employees, partially offset by a $\$ 13$ million decrease in benefits expense related to an $\$ 18$ million gain on the settlement of a portion of the FirstMerit pension plan liability during the 2016 fourth quarter.
- $\$ 49$ million, or $119 \%$, increase in other expense, primarily reflecting a $\$ 40$ million contribution in the 2016 fourth quarter to achieve the philanthropic plans related to FirstMerit.
- $\$ 28$ million, or $88 \%$, increase in equipment expense, reflecting the impact of the FirstMerit acquisition.
- $\$ 25$ million, or $39 \%$, increase in outside data processing and other services expense, primarily related to ongoing technology investments and the impact of the FirstMerit acquisition.
- $\$ 17$ million, or $50 \%$, increase in net occupancy costs, reflecting the FirstMerit acquisition.
- $\$ 10$ million, or $272 \%$, increase in amortization of intangibles reflecting the FirstMerit acquisition.
- $\$ 10$ million, or $78 \%$, increase in professional services, primarily related to $\$ 9$ million of acquisition-related Significant Items in the 2016 fourth quarter.
- $\quad \$ 9$ million, or $78 \%$, increase in marketing, related to the FirstMerit acquisition.

Reported noninterest expense increased $\$ 11$ million, or $2 \%$, from the 2016 third quarter. Other expense increased $\$ 43$ million, or $88 \%$, from the prior quarter, primarily reflecting the previously-mentioned $\$ 40$ million contribution, as well as the $\$ 6$ million benefit related to the extinguishment of trust preferred securities in the 2016 fourth quarter compared to a $\$ 4$ million benefit in the prior quarter. Equipment expense increased $\$ 8$ million, or $19 \%$, primarily reflecting $\$ 20$ million of acquisition-related Significant Items in the 2016 fourth quarter. Net occupancy expense increased $\$ 19$ million, or $46 \%$, reflecting a full quarter's impact of the FirstMerit acquisition. Personnel expense decreased $\$ 45$ million, or $11 \%$, as a result of an $\$ 82$ million decrease in acquisition-related Significant Items, partially offset by a full quarter's impact of the FirstMerit acquisition. Professional services decreased $\$ 24$ million, or $51 \%$, due to a $\$ 25$ million decrease in acquisition-related Significant Items.

## Credit Quality

## Table 12 - Credit Quality Metrics - NPAs and NCOs Remain Stable Sequentially

|  | 2016 |  |  |  |  |  |  |  | 2015 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (\$ in millions) | December 31, |  | September 30, |  | June 30, |  | March 31, |  | December 31, |  |
| Total nonaccrual loans and leases | \$ | 423 | \$ | 404 | \$ | 461 | \$ | 499 | \$ | 372 |
| Total other real estate, net |  | 51 |  | 71 |  | 29 |  | 26 |  | 27 |
| Other NPAs (1) |  | 7 |  | - |  | - |  | - |  | - |
| Total nonperforming assets |  | 481 |  | 475 |  | 490 |  | 525 |  | 399 |
| Accruing loans and leases past due 90 days or more |  | 129 |  | 135 |  | 99 |  | 106 |  | 106 |
| NPAs + accruing loans and lease past due 90 days or more | \$ | 610 | \$ | 610 | \$ | 589 | \$ | 631 | \$ | 505 |
| NAL ratio (2) |  | 0.63\% |  | 0.61\% |  | 0.88\% |  | 0.97\% |  | 0.74\% |
| NPA ratio (3) (4) |  | 0.72 |  | 0.72 |  | 0.93 |  | 1.02 |  | 0.79 |
| (NPAs+90 days)/(Loans+OREO) |  | 0.91 |  | 0.92 |  | 1.12 |  | 1.22 |  | 1.00 |
| Provision for credit losses | \$ | 75 | \$ | 64 | \$ | 25 | \$ | 28 | \$ | 36 |
| Net charge-offs |  | 44 |  | 40 |  | 17 |  | 9 |  | 22 |
| Net charge-offs / Average total loans |  | 0.26\% |  | 0.26\% |  | 0.13\% |  | 0.07\% |  | 0.18\% |
| Allowance for loans and lease losses | \$ | 638 | \$ | 617 | \$ | 623 | \$ | 614 | \$ | 598 |
| Allowance for unfunded loan commitments and letters of credit |  | 98 |  | 88 |  | 74 |  | 75 |  | 72 |
| Allowance for credit losses (ACL) | \$ | 736 | \$ | 705 | \$ | 697 | \$ | 689 | \$ | 670 |
| ACL as a \% of: |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases |  | 1.10\% |  | 1.06\% |  | 1.33\% |  | 1.34 \% |  | 1.33\% |
| NALs |  | 174 |  | 174 |  | 151 |  | 138 |  | 180 |
| NPAs |  | 153 |  | 148 |  | 142 |  | 131 |  | 168 |

(1) Other nonperforming assets includes certain impaired investment securities.
(2) Total NALs as a \% of total loans and leases.
(3) Total NPAs as a \% of sum of loans and leases and net other real estate.
(4) Excludes nonaccruing troubled debt restructured home equity loans previously transferred to held-for-sale for the quarters ending December 31, 2015 through June 30, 2016.

See Pages 13-18 and 26-31 of Quarterly Financial Supplement for additional detail.
Overall asset quality remains strong, with modest volatility. Overall consumer credit metrics, led by the Home Equity and Residential portfolios, continue to show an improving trend, while the Commercial portfolios continue to experience some quarter-to-quarter volatility based on the absolute low level of problem loans. The FirstMerit portfolio quality, composition, and geographic distribution were similar to the legacy Huntington portfolio. The only new loan classification is the RV / marine portfolio.

Nonaccrual loans and leases (NALs) of $\$ 423$ million represented $0.63 \%$ of total loans and leases, down from $0.74 \%$ a year ago. The decrease in the NAL ratio reflected a 14\% year-over-year increase in NALs, more than offset by the impact of the $33 \%$ year-over-year increase in total loans. Nonperforming assets (NPAs) of $\$ 481$ million represented $0.72 \%$ of total loans and leases and OREO, down from $0.79 \%$ a year ago. The NAL ratio increased 2 basis points from the prior quarter, while the NPA ratio remained unchanged.

The provision for credit losses increased to $\$ 75$ million in the 2016 fourth quarter compared to $\$ 36$ million in the 2015 fourth quarter. Net charge-offs (NCOs) increased $\$ 22$ million, or $99 \%$, to $\$ 44$ million. NCOs represented an annualized $0.26 \%$ of average loans and leases in the current quarter, unchanged from the prior quarter but up from $0.18 \%$ in the year-ago quarter. Commercial charge-offs continued to be positively impacted by recoveries in the CRE portfolio and broader continued successful workout strategies, while consumer charge-offs remained within our expected range. We continue to be pleased with the net charge-off performance across the entire portfolio, as we remain below our targeted range of $0.35 \%$ to $0.55 \%$.

The period-end allowance for credit losses (ACL) as a percentage of total loans and leases decreased to $1.10 \%$ from $1.33 \%$ a year ago, while the $A C L$ as a percentage of period-end total NALs decreased to $174 \%$ from $180 \%$.

The decline in the coverage ratios is primarily a function of the purchase accounting impact associated with FirstMerit.

## Capital

Table 13 - Capital Ratios - Balance Sheet Optimization Strategy Drives Linked-Quarter Increase in Regulatory Capital Ratios

| (\$ in millions) | 2016 |  |  |  |  |  |  |  | 2015 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | December 31, |  | September 30, |  | June 30, |  | March 31, |  | December 31, |  |
| Tangible common equity / tangible assets ratio |  | 7.14\% |  | 7.14\% |  | 7.96\% |  | 7.89\% |  | 7.82\% |
| Regulatory common equity tier 1 risk-based capital ratio (1) |  | 9.53\% |  | 9.09\% |  | 9.80\% |  | 9.73\% |  | 9.79\% |
| Regulatory Tier 1 risk-based capital ratio (1) |  | 10.89\% |  | 10.40\% |  | 11.37\% |  | 10.99\% |  | 10.53\% |
| Regulatory Total risk-based capital ratio (1) |  | 13.02\% |  | 12.56\% |  | 13.49\% |  | 13.17\% |  | 12.64\% |
| Total risk-weighted assets (1) | \$ | 78,267 | \$ | 80,513 | \$ | 60,721 | \$ | 59,798 | \$ | 58,420 |

(1) December 31, 2016 figures are estimated and are presented on a Basel III basis, including the standardized approach for calculating risk-weighted assets.

See Pages 19-20 of Quarterly Financial Supplement for additional detail.
The tangible common equity to tangible assets ratio was $7.14 \%$ at December 31, 2016, down 68 basis points from a year ago. The regulatory Common Equity Tier 1 (CET1) risk-based capital ratio was $9.53 \%$ at December 31, 2016, down from $9.79 \%$ at December 31, 2015. The regulatory Tier 1 risk-based capital ratio was $10.89 \%$ compared to $10.53 \%$ at December 31, 2015.

All capital ratios were impacted by the $\$ 1.3$ billion of goodwill created and the issuance of $\$ 2.8$ billion of common stock as part of the FirstMerit acquisition. The regulatory Tier 1 risk-based and total risk-based capital ratios benefited from the issuance of $\$ 400$ million and $\$ 200$ million of Class $D$ preferred equity during the 2016 first and second quarters, respectively, and the issuance of $\$ 100$ million of Class $C$ preferred equity during the 2016 third quarter in exchange for FirstMerit preferred equity in conjunction with the acquisition. The total risk-based capital ratio was impacted by the repurchase of $\$ 40$ million of trust preferred securities during the 2016 fourth quarter and $\$ 20$ million of trust preferred securities during the 2016 third quarter, both of which were executed under the de minimis clause of the Federal Reserve's CCAR rules. In addition, $\$ 5$ million of trust preferred securities were acquired in the FirstMerit acquisition and subsequently were redeemed. There were no common shares repurchased during 2016.

## Income Taxes

The provision for income taxes in the 2016 fourth quarter was $\$ 59$ million and $\$ 56$ million in the 2015 fourth quarter. The effective tax rates for the 2016 fourth quarter and 2015 fourth quarter were $21.8 \%$ and $23.8 \%$, respectively.

At December 31, 2016, we had a net federal deferred tax asset of $\$ 90$ million and a net state deferred tax asset of $\$ 42$ million.

## Expectations - 2017

"Looking forward into 2017, we are optimistic that improved consumer confidence and jobs growth will translate into overall economic growth in the markets where we do business. Operationally, we expect to realize the full financial benefits of integration completion within the second half of the year, meeting our commitment for cost savings. We are driving revenue synergies and organic revenue growth, leveraging our expanded footprint and customer base," Steinour said. "We will see minor benefits from the Federal Reserve's December interest rate action, and any additional rate increases in 2017 would be additive to our bottom line."

We expect full-year revenue growth, given the FirstMerit acquisition, to be in excess of $20 \%$. While continuing to proactively invest in the franchise, we will manage the expense base with respect to our annual goal to deliver positive operating leverage. We expect to implement all FirstMerit-related cost savings by the 2017 third quarter.

We expect average balance sheet growth, driven largely by the FirstMerit acquisition, to be in excess of $20 \%$. On a period-end basis, we expect loan growth of $4 \%$ to $6 \%$.

Overall, asset quality metrics are expected to remain near current levels, although moderate quarterly volatility also is expected, given the quickly evolving macroeconomic conditions, commodities and currency market volatility,
and current low level of problem assets and credit costs. We anticipate NCOs will remain below our long-term normalized range of 35 to 55 basis points, while provision expense will continue to normalize.

The effective tax rate for 2017 is expected to be in the range of $24 \%$ to $27 \%$, excluding Significant Items.

## Conference Call / Webcast Information

Huntington's senior management will host an earnings conference call on January 25, 2017, at 9:00 a.m. (Eastern Standard Time). The call may be accessed via a live Internet webcast at the Investor Relations section of Huntington's website, www.huntington.com, or through a dial-in telephone number at (877) 407-8029; Conference ID\# 13652110. Slides will be available in the Investor Relations section of Huntington's website about an hour prior to the call. A replay of the webcast will be archived in the Investor Relations section of Huntington's website. A telephone replay will be available approximately two hours after the completion of the call through February 8, 2017 at (877) 660-6853 or (201) 612-7415; conference ID\# 13652110.

Please see the 2016 Fourth Quarter Quarterly Financial Supplement for additional detailed financial performance metrics. This document can be found on the Investor Relations section of Huntington's website, www.huntington.com.

## Caution regarding Forward-Looking Statements

This communication contains certain forward-looking statements, including, but not limited to, certain plans, expectations, goals, projections, and statements, which are not historical facts and are subject to numerous assumptions, risks, and uncertainties. Statements that do not describe historical or current facts, including statements about beliefs and expectations, are forward-looking statements. Forward-looking statements may be identified by words such as expect, anticipate, believe, intend, estimate, plan, target, goal, or similar expressions, or future or conditional verbs such as will, may, might, should, would, could, or similar variations. The forward-looking statements are intended to be subject to the safe harbor provided by Section 27A of the Securities Act of 1933, Section 21E of the Securities Exchange Act of 1934, and the Private Securities Litigation Reform Act of 1995.

While there is no assurance that any list of risks and uncertainties or risk factors is complete, below are certain factors which could cause actual results to differ materially from those contained or implied in the forward-looking statements: changes in general economic, political, or industry conditions; uncertainty in U.S. fiscal and monetary policy, including the interest rate policies of the Federal Reserve Board; volatility and disruptions in global capital and credit markets; movements in interest rates; competitive pressures on product pricing and services; success, impact, and timing of our business strategies, including market acceptance of any new products or services implementing our "Fair Play" banking philosophy; the nature, extent, timing, and results of governmental actions, examinations, reviews, reforms, regulations, and interpretations, including those related to the Dodd-Frank Wall Street Reform and Consumer Protection Act and the Basel III regulatory capital reforms, as well as those involving the OCC, Federal Reserve, FDIC, and CFPB; the possibility that the anticipated benefits of the merger with FirstMerit Corporation are not realized when expected or at all, including as a result of the impact of, or problems arising from, the integration of the two companies or as a result of the strength of the economy and competitive factors in the areas where we do business; diversion of management's attention from ongoing business operations and opportunities; potential adverse reactions or changes to business or employee relationships, including those resulting from the completion of the merger with FirstMerit Corporation; our ability to complete the integration of FirstMerit Corporation successfully; and other factors that may affect our future results. Additional factors that could cause results to differ materially from those described above can be found in our Annual Report on Form 10-K for the year ended December 31, 2015 and our subsequent Quarterly Reports on Form 10-Q, including for the quarters ended March 31, 2016, June 30, 2016, and September 30, 2016, each of which is on file with the Securities and Exchange Commission (the "SEC") and available in the "Investor Relations" section of our website, http://www.huntington.com, under the heading "Publications and Filings" and in other documents we file with the SEC.

All forward-looking statements speak only as of the date they are made and are based on information available at that time. We do not assume any obligation to update forward-looking statements to reflect circumstances or events that occur after the date the forward-looking statements were made or to reflect the occurrence of unanticipated events except as required by federal securities laws. As forward-looking statements involve significant risks and uncertainties, caution should be exercised against placing undue reliance on such statements.

## Basis of Presentation

## Use of Non-GAAP Financial Measures

This document contains GAAP financial measures and non-GAAP financial measures where management believes it to be helpful in understanding Huntington's results of operations or financial position. Where non-GAAP financial measures are used, the comparable GAAP financial measure, as well as the reconciliation to the comparable GAAP financial measure, can be found in this document, conference call slides, or the Form 8-K related to this document, all of which can be found on Huntington's website at www.huntington-ir.com

## Annualized Data

Certain returns, yields, performance ratios, or quarterly growth rates are presented on an "annualized" basis. This is done for analytical and decision-making purposes to better discern underlying performance trends when compared to full-year or year-over-year amounts. For example, loan and deposit growth rates, as well as net charge-off percentages, are most often expressed in terms of an annual rate like $8 \%$. As such, a $2 \%$ growth rate for a quarter would represent an annualized 8\% growth rate.

## Fully-Taxable Equivalent Interest Income and Net Interest Margin

Income from tax-exempt earning assets is increased by an amount equivalent to the taxes that would have been paid if this income had been taxable at statutory rates. This adjustment puts all earning assets, most notably tax-exempt municipal securities and certain lease assets, on a common basis that facilitates comparison of results to results of competitors.

## Earnings per Share Equivalent Data

Significant income or expense items may be expressed on a per common share basis. This is done for analytical and decision-making purposes to better discern underlying trends in total corporate earnings per share performance excluding the impact of such items. Investors may also find this information helpful in their evaluation of the company's financial performance against published earnings per share mean estimate amounts, which typically exclude the impact of Significant Items. Earnings per share equivalents are usually calculated by applying an effective tax rate to a pre-tax amount to derive an after-tax amount which is divided by the average shares outstanding during the respective reporting period. Occasionally, when the item involves special tax treatment, the aftertax amount is disclosed separately, with this then being the amount used to calculate the earnings per share equivalent.

## Rounding

Please note that columns of data in this document may not add due to rounding.

## Significant Items

From time to time, revenue, expenses, or taxes are impacted by items judged by Management to be outside of ordinary banking activities and/or by items that, while they may be associated with ordinary banking activities, are so unusually large that their outsized impact is believed by Management at that time to be infrequent or short term in nature. We refer to such items as "Significant Items". Most often, these Significant Items result from factors originating outside the company - e.g., regulatory actions/assessments, windfall gains, changes in accounting principles, one-time tax assessments/refunds, litigation actions, etc. In other cases they may result from Management decisions associated with significant corporate actions out of the ordinary course of business - e.g., merger/restructuring charges, recapitalization actions, goodwill impairment, etc.

Even though certain revenue and expense items are naturally subject to more volatility than others due to changes in market and economic environment conditions, as a general rule volatility alone does not define a Significant Item. For example, changes in the provision for credit losses, gains/losses from investment activities, asset valuation write-downs, etc., reflect ordinary banking activities and are, therefore, typically excluded from consideration as a Significant Item.

Management believes the disclosure of "Significant Items", when appropriate, aids analysts/investors in better understanding corporate performance and trends so that they can ascertain which of such items, if any, they may wish to include/exclude from their analysis of the company's performance - i.e., within the context of determining how that performance differed from their expectations, as well as how, if at all, to adjust their estimates of future performance accordingly. To this end, Management has adopted a practice of listing "Significant Items" in its external disclosure documents (e.g., earnings press releases, quarterly performance discussions, investor presentations, Forms 10-Q and 10-K).
"Significant Items" for any particular period are not intended to be a complete list of items that may materially impact current or future period performance. A number of items could materially impact these periods, including those described in Huntington's 2015 Annual Report on Form 10-K and other factors described from time to time in Huntington's other filings with the Securities and Exchange Commission.

## About Huntington

Huntington Bancshares Incorporated is a regional bank holding company headquartered in Columbus, Ohio, with $\$ 100$ billion of assets and a network of 1,115 branches and 1,891 ATMs across eight Midwestern states. Founded in 1866, The Huntington National Bank and its affiliates provide consumer, small business, commercial, treasury management, wealth management, brokerage, trust, and insurance services. Huntington also provides auto dealer, equipment finance, national settlement and capital market services that extend beyond its core states. Visit huntington.com for more information.

## HUNTINGTON BANCSHARES INCORPORATED Quarterly Financial Supplement <br> December 31, 2016

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## Notes:

The preparation of financial statement data in conformity with accounting principles generally accepted in the United States (GAAP) requires management to make estimates and assumptions that affect amounts reported. Actual results could differ from those estimates. Certain prior period amounts have been reclassified to conform to the current period's presentation.

## Fully-Taxable Equivalent Basis

Interest income, yields, and ratios on a FTE basis are considered non-GAAP financial measures. Management believes net interest income on a FTE basis provides a more accurate picture of the interest margin for comparison purposes. The FTE basis also allows management to assess the comparability of revenue arising from both taxable and tax-exempt sources. The FTE basis assumes a federal statutory tax rate of 35 percent.

## Non-Regulatory Capital Ratios

In addition to capital ratios defined by banking regulators, the Company considers various other measures when evaluating capital utilization and adequacy, including:

- Tangible common equity to tangible assets, and
- Tangible common equity to risk-weighted assets using Basel III definition.

These non-regulatory capital ratios are viewed by management as useful additional methods of reflecting the level of capital available to withstand unexpected market conditions. Additionally, presentation of these ratios allows readers to compare the Company's capitalization to other financial services companies. These ratios differ from capital ratios defined by banking regulators principally in that the numerator excludes preferred securities, the nature and extent of which varies among different financial services companies. These ratios are not defined in GAAP or federal banking regulations. As a result, these non-regulatory capital ratios disclosed by the Company may be considered non-GAAP financial measures.

Because there are no standardized definitions for these non-regulatory capital ratios, the Company's calculation methods may differ from those used by other financial services companies. Also, there may be limits in the usefulness of these measures to investors. As a result, the Company encourages readers to consider the consolidated financial statements and other financial information contained in the related press release in their entirety, and not to rely on any single financial measure.

Huntington Bancshares Incorporated
Quarterly Key Statistics(1)
(Unaudited)

| (dollar amounts in thousands, except as noted) | Three months ended |  |  |  |  |  | Percent Changes vs. |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { December 31, } \\ 2016 \end{gathered}$ |  | September 30, 2016 |  | $\begin{gathered} \text { December 31, } \\ 2015 \end{gathered}$ |  |  |  |
|  |  |  | 3Q16 | 4Q15 |  |  |  |  |
| Net interest income (3) | \$ | 747,541 |  |  | \$ | 635,988 | \$ | 505,336 | 18 \% | 48 \% |
| FTE adjustment |  | $(12,560)$ |  | $(10,598)$ |  | $(8,425)$ | 19 | 49 |
| Net interest income |  | 734,981 |  | 625,390 |  | 496,911 | 18 | 48 |
| Provision for credit losses |  | 74,906 |  | 63,805 |  | 36,468 | 17 | 105 |
| Noninterest income |  | 334,337 |  | 302,415 |  | 272,215 | 11 | 23 |
| Noninterest expense |  | 723,084 |  | 712,247 |  | 498,766 | 2 | 45 |
| Income before income taxes |  | 271,328 |  | 151,753 |  | 233,892 | 79 | 16 |
| Provision for income taxes |  | 59,064 |  | 24,749 |  | 55,583 | 139 | 6 |
| Net income |  | 212,264 |  | 127,004 |  | 178,309 | 67 | 19 |
| Dividends on preferred shares |  | 18,865 |  | 18,537 |  | 7,972 | 2 | 137 |
| Net income applicable to common shares | \$ | 193,399 | \$ | 108,467 | \$ | 170,337 | 78 \% | 14 \% |
|  |  |  |  |  |  |  |  |  |
| Net income per common share - diluted | \$ | 0.18 | \$ | 0.11 | \$ | 0.21 | 64 \% | (14)\% |
| Cash dividends declared per common share |  | 0.08 |  | 0.07 |  | 0.07 | 14 | 14 |
| Tangible book value per common share at end of period |  | 6.41 |  | 6.48 |  | 6.91 | (1) | (7) |
| Number of common shares repurchased |  | - |  | - |  | 2,490 | - | - |
| Average common shares - basic |  | 1,085,253 |  | 938,578 |  | 796,095 | 16 | 36 |
| Average common shares - diluted |  | 1,104,358 |  | 952,081 |  | 810,143 | 16 | 36 |
| Ending common shares outstanding |  | 1,085,688 |  | 1,084,783 |  | 794,929 | - | 37 |
| Return on average assets |  | 0.84\% |  | 0.58 \% |  | 1.00 \% |  |  |
| Return on average common shareholders' equity |  | 8.2 |  | 5.4 |  | 10.8 |  |  |
| Return on average tangible common shareholders' equity(2) |  | 11.4 |  | 7.0 |  | 12.4 |  |  |
| Net interest margin(3) |  | 3.25 |  | 3.18 |  | 3.09 |  |  |
| Efficiency ratio(4) |  | 65.4 |  | 75.0 |  | 63.7 |  |  |
| Effective tax rate |  | 21.8 |  | 16.3 |  | 23.8 |  |  |
| Average total assets (millions) | \$ | 100,367 | \$ | 86,898 | \$ | 70,801 | 15 | 42 |
| Average earning assets (millions) |  | 91,463 |  | 79,687 |  | 64,961 | 15 | 41 |
| Average loans and leases (millions) |  | 66,405 |  | 60,722 |  | 49,827 | 9 | 33 |
| Average loans and leases - linked quarter annualized growth rate |  | 37.4\% |  | 67.7\% |  | 6.4 \% |  |  |
| Average total deposits (millions) | \$ | 76,886 | \$ | 66,502 | \$ | 55,338 | 16 | 39 |
| Average core deposits(5) (millions) |  | 72,070 |  | 62,022 |  | 51,585 | 16 | 40 |
| Average core deposits - linked quarter annualized growth rate |  | 64.8\% |  | 78.1 \% |  | $5.4 \%$ |  |  |
| Average shareholders' equity (millions) | \$ | 10,426 | \$ | 8,994 | \$ | 6,636 | 16 | 57 |
| Average common total shareholders' equity (millions) |  | 9,355 |  | 7,972 |  | 6,249 | 17 | 50 |
| Average tangible common shareholders' equity (millions) |  | 7,080 |  | 6,509 |  | 5,536 | 9 | 28 |
| Total assets at end of period (millions) |  | 99,729 |  | 100,765 |  | 71,018 | (1) | 40 |
| Total shareholders' equity at end of period (millions) |  | 10,281 |  | 10,387 |  | 6,595 | (1) | 56 |
|  |  |  |  |  |  |  |  |  |
| NCOs as a \% of average loans and leases |  | 0.26\% |  | 0.26\% |  | 0.18\% |  |  |
| NAL ratio |  | 0.63 |  | 0.61 |  | 0.74 |  |  |
| NPA ratio(6) |  | 0.72 |  | 0.72 |  | 0.79 |  |  |
| Allowance for loan and lease losses (ALLL) as a \% of total loans and leases at the end of period |  | 0.95 |  | 0.93 |  | 1.19 |  |  |
| ALLL plus allowance for unfunded loan commitments and letters of credit (ACL) as a $\%$ of total loans and leases at the end of period $1.10 \quad 1.06$ |  |  |  |  |  |  |  |  |
| ACL as a \% of NALs |  | 174 |  | 174 |  | 180 |  |  |
| ACL as a \% of NPAs |  | 153 |  | 148 |  | 168 |  |  |
| Common equity tier 1 risk-based capital ratio(7) |  | 9.53 |  | 9.09 |  | 9.79 |  |  |
| Tangible common equity / tangible asset ratio(8) |  | 7.14 |  | 7.14 |  | 7.82 |  |  |

See Notes to the Annual and Quarterly Key Statistics.

Huntington Bancshares Incorporated
Annual Key Statistics(1)
(Unaudited)

| (dollar amounts in thousands, except as noted) | Year Ended December 31, |  |  |  | Change |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2016 |  | 2015 |  | Amount |  | Percent |
| Net interest income(3) | \$ | 2,411,726 | \$ | 1,982,852 | \$ | 428,874 | 22 \% |
| FTE adjustment |  | $(42,408)$ |  | $(32,115)$ |  | $(10,293)$ | 32 |
| Net interest income |  | 2,369,318 |  | 1,950,737 |  | 418,581 | 21 |
| Provision for credit losses |  | 190,802 |  | 99,954 |  | 90,848 | 91 |
| Noninterest income |  | 1,149,731 |  | 1,038,730 |  | 111,001 | 11 |
| Noninterest expense |  | 2,450,072 |  | 1,975,908 |  | 474,164 | 24 |
| Income before income taxes |  | 878,175 |  | 913,605 |  | $(35,430)$ | (4) |
| Provision for income taxes |  | 193,053 |  | 220,648 |  | $(27,595)$ | (13) |
| Net Income |  | 685,122 |  | 692,957 |  | $(7,835)$ | (1) |
| Dividends on preferred shares |  | 65,274 |  | 31,873 |  | 33,401 | 105 |
| Net income applicable to common shares | \$ | 619,848 | \$ | 661,084 | \$ | $(41,236)$ | (6)\% |
|  |  |  |  |  |  |  |  |
| Net income per common share - diluted | \$ | 0.67 | \$ | 0.81 | \$ | (0.14) | (17)\% |
| Cash dividends declared per common share |  | 0.29 |  | 0.25 |  | 0.04 | 16 |
|  |  |  |  |  |  |  |  |
| Average common shares - basic |  | 904,438 |  | 803,412 |  | 101,026 | 13 |
| Average common shares - diluted |  | 918,790 |  | 817,129 |  | 101,661 | 12 |
|  |  |  |  |  |  |  |  |
| Return on average assets |  | 0.82 \% |  | 1.01 \% |  |  |  |
| Return on average common shareholders' equity |  | 8.2 |  | 10.7 |  |  |  |
| Return on average tangible common shareholders' equity(2) |  | 10.2 |  | 12.4 |  |  |  |
| Net interest margin(3) |  | 3.16 |  | 3.15 |  |  |  |
| Efficiency ratio(4) |  | 67.9 |  | 64.5 |  |  |  |
| Effective tax rate |  | 22.0 |  | 24.2 |  |  |  |
|  |  |  |  |  |  |  |  |
| Average total assets (millions) | \$ | 83,054 | \$ | 68,560 | \$ | 14,494 | 21 |
| Average earning assets (millions) |  | 76,362 |  | 63,023 |  | 13,340 | 21 |
| Average loans and leases (millions) |  | 57,454 |  | 48,646 |  | 8,808 | 18 |
| Average total deposits (millions) |  | 63,491 |  | 53,632 |  | 9,859 | 18 |
| Average core deposits(5) (millions) |  | 59,380 |  | 50,121 |  | 9,259 | 18 |
| Average shareholders' equity ( millions) |  | 8,391 |  | 6,536 |  | 1,855 | 28 |
| Average common total shareholders' equity (millions) |  | 7,535 |  | 6,150 |  | 1,385 | 23 |
| Average tangible common shareholders' equity (millions) |  | 6,242 |  | 5,469 |  | 773 | 14 |
|  |  |  |  |  |  |  |  |
| NCOs as a \% of average loans and leases |  | 0.19\% |  | 0.18\% |  |  |  |
| NAL ratio |  | 0.63 |  | 0.74 |  |  |  |
| NPA ratio(6) |  | 0.72 |  | 0.79 |  |  |  |

See Notes to the Annual and Quarterly Key Statistics.

## Key Statistics Footnotes

(1) Comparisons for all presented periods are impacted by a number of factors. Refer to Significant Items.
 common shareholders' equity equals average total common shareholders' equity less average intangible assets and goodwill. Expense for amortization of intangibles and average intangible assets are net of deferred tax liability, and calculated assuming a $35 \%$ tax rate.
(3) On a fully-taxable equivalent (FTE) basis assuming a $35 \%$ tax rate.
(4) Noninterest expense less amortization of intangibles divided by the sum of FTE net interest income and noninterest income excluding securities gains (losses).
(5) Includes noninterest-bearing and interest-bearing demand deposits, money market deposits, savings and other domestic deposits, and core certificates of deposit.
(6) NPAs include other real estate owned.
(7) December 31, 2016, figures are estimated.
 intangible assets are net of deferred tax liability, and calculated assuming a $35 \%$ tax rate.

Huntington Bancshares Incorporated
Consolidated Balance Sheets

| (dollar amounts in thousands, except number of shares) | $\begin{gathered} \text { December 31, } \\ 2016 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2015 \end{gathered}$ |  | Percent Changes |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | (Unaudited) |  |  |  |  |
| Assets |  |  |  |  |  |
| Cash and due from banks | \$ | 1,384,770 | \$ | 847,156 | 63 \% |
| Interest-bearing deposits in banks |  | 58,267 |  | 51,838 | 12 |
| Trading account securities |  | 133,295 |  | 36,997 | 260 |
| Loans held for sale |  | 512,951 |  | 474,621 | 8 |
| Available-for-sale and other securities |  | 15,562,837 |  | 8,775,441 | 77 |
| Held-to-maturity securities |  | 7,806,939 |  | 6,159,590 | 27 |
| Loans and leases(1) |  | 66,961,996 |  | 50,341,099 | 33 |
| Allowance for loan and lease losses |  | $(638,413)$ |  | $(597,843)$ | 7 |
| Net loans and leases |  | 66,323,583 |  | 49,743,256 | 33 |
| Bank owned life insurance |  | 2,432,086 |  | 1,757,668 | 38 |
| Premises and equipment |  | 815,508 |  | 620,540 | 31 |
| Goodwill |  | 1,992,849 |  | 676,869 | 194 |
| Other intangible assets |  | 402,458 |  | 54,978 | 632 |
| Servicing rights |  | 225,578 |  | 189,237 | 19 |
| Accrued income and other assets |  | 2,077,864 |  | 1,630,110 | 27 |
| Total assets | \$ | 99,728,985 | \$ | 71,018,301 | 40 \% |
|  |  |  |  |  |  |
| Liabilities and shareholders' equity |  |  |  |  |  |
| Liabilities |  |  |  |  |  |
| Deposits(2) | \$ | 75,607,717 | \$ | 55,294,979 | 37 \% |
| Short-term borrowings |  | 3,692,654 |  | 615,279 | 500 |
| Long-term debt |  | 8,309,159 |  | 7,041,364 | 18 |
| Accrued expenses and other liabilities |  | 1,838,008 |  | 1,472,073 | 25 |
| Total liabilities |  | 89,447,538 |  | 64,423,695 | 39 |
|  |  |  |  |  |  |
| Shareholders' equity |  |  |  |  |  |
| Preferred stock |  | 1,071,227 |  | 386,291 | 177 |
| Common stock |  | 10,886 |  | 7,970 | 37 |
| Capital surplus |  | 9,881,277 |  | 7,038,502 | 40 |
| Less treasury shares, at cost |  | $(27,384)$ |  | $(17,932)$ | 53 |
| Accumulated other comprehensive loss |  | $(401,016)$ |  | $(226,158)$ | 77 |
| Retained (deficit) earnings |  | $(253,543)$ |  | $(594,067)$ | (57) |
| Total shareholders' equity |  | 10,281,447 |  | 6,594,606 | 56 |
| Total liabilities and shareholders' equity | \$ | 99,728,985 | \$ | 71,018,301 | 40 \% |
|  |  |  |  |  |  |
| Common shares authorized (par value of \$0.01) |  | 500,000,000 |  | ,500,000,000 |  |
| Common shares issued |  | ,088,641,251 |  | 796,969,694 |  |
| Common shares outstanding |  | ,085,688,538 |  | 794,928,886 |  |
| Treasury shares outstanding |  | 2,952,713 |  | 2,040,808 |  |
| Preferred stock, authorized shares |  | 6,617,808 |  | 6,617,808 |  |
| Preferred shares issued |  | 2,702,571 |  | 1,967,071 |  |
| Preferred shares outstanding |  | 1,098,006 |  | 398,006 |  |

(1) See pages 5-6 for detail of loans and leases.
(2) See page 7 for detail of deposits.

Huntington Bancshares Incorporated
Loans and Leases Composition
(Unaudited)

| (dollar amounts in millions) | $\begin{gathered} \text { December 31, } \\ 2016 \end{gathered}$ |  |  | September 30, 2016 |  |  | $\begin{gathered} \text { June } 30 \\ 2016 \end{gathered}$ |  |  | $\begin{gathered} \text { March 31, } \\ 2016 \end{gathered}$ |  |  | $\begin{gathered} \text { December 31, } \\ 2015 \end{gathered}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Ending Balances by Type: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Originated loans |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 21,631 | 41\% | \$ | 21,025 | 41\% | \$ | 21,372 | $41 \%$ | \$ | 21,254 | $41 \%$ | \$ | 20,560 | $41 \%$ |
| Commercial real estate: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Construction |  | 979 | 2 |  | 934 | 2 |  | 856 | 2 |  | 939 | 2 |  | 1,031 | 2 |
| Commercial |  | 4,740 | 9 |  | 4,569 | 8 |  | 4,466 | 7 |  | 4,343 | 8 |  | 4,237 | 8 |
| Commercial real estate |  | 5,719 | 11 |  | 5,503 | 10 |  | 5,322 | 9 |  | 5,282 | 10 |  | 5,268 | 10 |
| Total commercial |  | 27,350 | 52 |  | 26,528 | 51 |  | 26,694 | 50 |  | 26,536 | 51 |  | 25,828 | 51 |
| Consumer: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Automobile |  | 9,619 | 18 |  | 9,283 | 18 |  | 10,381 | 20 |  | 9,920 | 19 |  | 9,481 | 19 |
| Home equity |  | 8,665 | 16 |  | 8,626 | 17 |  | 8,447 | 17 |  | 8,422 | 17 |  | 8,471 | 17 |
| Residential mortgage |  | 6,717 | 13 |  | 6,591 | 13 |  | 6,377 | 12 |  | 6,082 | 12 |  | 5,998 | 12 |
| RV and marine finance |  | 166 | - |  | 78 | - |  | - | - |  | - | - |  | - | - |
| Other consumer |  | 730 | 1 |  | 718 | 1 |  | 644 | 1 |  | 579 | 1 |  | 563 | 1 |
| Total consumer |  | 25,897 | 48 |  | 25,296 | 49 |  | 25,849 | 50 |  | 25,003 | 49 |  | 24,513 | 49 |
| Total originated loans and leases | \$ | 53,247 | 100\% | \$ | 51,824 | 100\% | \$ | 52,543 | 100\% | \$ | 51,539 | 100\% | \$ | 50,341 | 100\% |

Acquired loans (1)

| Commercial: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial and industrial | \$ | 6,428 | 47\% | \$ | 6,643 | 46\% |  |  |  |  |  |  |  |  |  |
| Commercial real estate: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Construction |  | 467 | 3 |  | 480 | 3 |  |  |  |  |  |  |  |  |  |
| Commercial |  | 1,115 | 8 |  | 1,273 | 10 |  |  |  |  |  |  |  |  |  |
| Commercial real estate |  | 1,582 | 11 |  | 1,753 | 13 |  |  |  |  |  |  |  |  |  |
| Total commercial |  | 8,010 | 58 |  | 8,396 | 59 |  |  |  |  |  |  |  |  |  |
| Consumer: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Automobile |  | 1,350 | 10 |  | 1,508 | 10 |  |  |  |  |  |  |  |  |  |
| Home equity |  | 1,441 | 11 |  | 1,494 | 10 |  |  |  |  |  |  |  |  |  |
| Residential mortgage |  | 1,008 | 7 |  | 1,074 | 7 |  |  |  |  |  |  |  |  |  |
| RV and marine finance |  | 1,680 | 12 |  | 1,762 | 12 |  |  |  |  |  |  |  |  |  |
| Other consumer |  | 226 | 2 |  | 246 | 2 |  |  |  |  |  |  |  |  |  |
| Total consumer |  | 5,705 | 42 |  | 6,084 | 41 |  |  |  |  |  |  |  |  |  |
| Total acquired loans and leases | \$ | 13,715 | 100\% | \$ | 14,480 | 100\% |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 28,059 | 42\% | \$ | 27,668 | 42\% | \$ | 21,372 | 41\% | \$ | 21,254 | 41\% | \$ | 20,560 | 41\% |
| Commercial real estate: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Construction |  | 1,446 | 2 |  | 1,414 | 2 |  | 856 | 2 |  | 939 | 2 |  | 1,031 | 2 |
| Commercial |  | 5,855 | 9 |  | 5,842 | 9 |  | 4,466 | 7 |  | 4,343 | 8 |  | 4,237 | 8 |
| Commercial real estate |  | 7,301 | 11 |  | 7,256 | 11 |  | 5,322 | 9 |  | 5,282 | 10 |  | 5,268 | 10 |
| Total commercial |  | 35,360 | 53 |  | 34,924 | 53 |  | 26,694 | 50 |  | 26,536 | 51 |  | 25,828 | 51 |
| Consumer: $\quad$ - - - - - - - - - - |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Automobile |  | 10,969 | 16 |  | 10,791 | 16 |  | 10,381 | 20 |  | 9,920 | 19 |  | 9,481 | 19 |
| Home equity |  | 10,106 | 15 |  | 10,120 | 15 |  | 8,447 | 17 |  | 8,422 | 17 |  | 8,471 | 17 |
| Residential mortgage |  | 7,725 | 12 |  | 7,665 | 12 |  | 6,377 | 12 |  | 6,082 | 12 |  | 5,998 | 12 |
| RV and marine finance |  | 1,846 | 3 |  | 1,840 | 3 |  | - | - |  | - | - |  | - | - |
| Other consumer |  | 956 | 1 |  | 964 | 1 |  | 644 | 1 |  | 579 | 1 |  | 563 | 1 |
| Total consumer |  | 31,602 | 47 |  | 31,380 | 47 |  | 25,849 | 50 |  | 25,003 | 49 |  | 24,513 | 49 |
| Total loans and leases | \$ | 66,962 | 100\% | \$ | 66,304 | 100\% | \$ | 52,543 | 100\% | \$ | 51,539 | 100\% | \$ | 50,341 | 100\% |

(1) Represents loans from FirstMerit acquisition.

[^0](Unaudited)

| (dollar amounts in millions) | 2016 |  |  | 2016 |  |  | 2016 |  |  | 2016 |  |  | 2015 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Ending Balances by Business Segment: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer and Business Banking | \$ | 17,629 | 26\% | \$ | 17,658 | 27\% | \$ | 13,811 | 26\% | \$ | 13,637 | 26\% | \$ | 13,681 | 27\% |
| Commercial Banking |  | 19,255 | 29 |  | 19,151 | 29 |  | 14,202 | 27 |  | 14,073 | 27 |  | 13,409 | 27 |
| CREVF |  | 22,491 | 34 |  | 22,043 | 33 |  | 17,800 | 34 |  | 17,412 | 34 |  | 16,864 | 33 |
| RBHPCG |  | 4,673 | 7 |  | 4,618 | 7 |  | 4,024 | 8 |  | 3,876 | 8 |  | 3,021 | 6 |
| Home Lending |  | 2,801 | 4 |  | 2,768 | 4 |  | 2,659 | 5 |  | 2,552 | 5 |  | 3,366 | 7 |
| Treasury / Other |  | 113 | - |  | 66 | - |  | 47 | - |  | (11) | - |  | - | - |
| Total loans and leases | \$ | 66,962 | 100\% | \$ | 66,304 | 100\% | \$ | 52,543 | 100\% | \$ | 51,539 | 100\% | \$ | 50,341 | 100\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average Balances by Business Segment: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer and Business Banking | \$ | 17,643 | 27\% | \$ | 15,731 | 26\% | \$ | 13,730 | 26\% | \$ | 13,619 | 27\% | \$ | 13,686 | 28\% |
| Commercial Banking |  | 19,002 | 29 |  | 17,159 | 28 |  | 14,033 | 27 |  | 13,499 | 27 |  | 13,132 | 26 |
| CREVF |  | 22,224 | 33 |  | 20,699 | 34 |  | 17,554 | 34 |  | 17,023 | 34 |  | 16,494 | 33 |
| RBHPCG |  | 4,631 | 7 |  | 4,318 | 8 |  | 3,934 | 8 |  | 3,852 | 7 |  | 2,990 | 6 |
| Home Lending |  | 2,774 | 4 |  | 2,702 | 4 |  | 2,583 | 5 |  | 2,533 | 5 |  | 3,434 | 7 |
| Treasury / Other |  | 131 | - |  | 113 | - |  | 98 | - |  | 92 | - |  | 91 | - |
| Total loans and leases | \$ | 66,405 | 100\% | \$ | 60,722 | 100\% | \$ | 51,932 | 100\% | \$ | 50,618 | 100\% | \$ | 49,827 | 100\% |

Huntington Bancshares Incorporated
Deposits Composition
(Unaudited)

| (dollar amounts in millions) | December 31,$2016$ |  |  | September 30, 2016 |  |  | June 30, 2016 |  |  | March 31, <br> 2016 |  |  | December 31,$2015$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Ending Balances by Type: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Demand deposits - noninterest-bearing | \$ | 22,836 | 30\% | \$ | 23,426 | 30\% | \$ | 16,324 | 30\% | \$ | 16,571 | 30\% | \$ | 16,480 | 30\% |
| Demand deposits - interest-bearing |  | 15,676 | 21 |  | 15,730 | 20 |  | 8,412 | 15 |  | 8,174 | 15 |  | 7,682 | 14 |
| Money market deposits |  | 18,407 | 24 |  | 18,604 | 24 |  | 19,480 | 34 |  | 19,844 | 35 |  | 19,792 | 36 |
| Savings and other domestic deposits |  | 11,975 | 16 |  | 12,418 | 16 |  | 5,341 | 10 |  | 5,423 | 10 |  | 5,246 | 9 |
| Core certificates of deposit |  | 2,535 | 3 |  | 2,724 | 4 |  | 1,866 | 4 |  | 2,123 | 4 |  | 2,382 | 4 |
| Total core deposits |  | 71,429 | 94 |  | 72,902 | 94 |  | 51,423 | 93 |  | 52,135 | 94 |  | 51,582 | 93 |
| Other domestic deposits of $\$ 250,000$ or more |  | 394 | 1 |  | 391 | 1 |  | 380 | 1 |  | 424 | 1 |  | 501 | 1 |
| Brokered deposits and negotiable CDs |  | 3,784 | 5 |  | 3,972 | 5 |  | 3,017 | 6 |  | 2,890 | 5 |  | 2,944 | 5 |
| Deposits in foreign offices |  | - | - |  | 140 | - |  | 223 | - |  | 180 | - |  | 268 | 1 |
| Total deposits | \$ | 75,608 | 100\% | \$ | 77,405 | 100\% | \$ | 55,043 | 100\% | \$ | 55,629 | 100\% | \$ | 55,295 | 100\% |
| Total core deposits: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial | \$ | 31,887 | 45\% | \$ | 32,936 | 45\% | \$ | 24,308 | 47\% | \$ | 24,543 | 47\% | \$ | 24,474 | 47\% |
| Consumer |  | 39,542 | 55 |  | 39,966 | 55 |  | 27,115 | 53 |  | 27,592 | 53 |  | 27,108 | 53 |
| Total core deposits | \$ | 71,429 | 100\% | \$ | 72,902 | 100\% | \$ | 51,423 | $\underline{100 \%}$ | \$ | 52,135 | $\underline{100 \%}$ | \$ | 51,582 | $\underline{100 \%}$ |

Ending Balances by Business Segment:

| Consumer and Business Banking | \$ | 44,861 | 59\% | \$ | 45,082 | 58\% | \$ | 31,287 | 57\% | \$ | 31,502 | 57\% | \$ | 30,964 | 56\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial Banking |  | 15,616 | 21 |  | 16,434 | 21 |  | 10,353 | 19 |  | 11,258 | 20 |  | 11,499 | 21 |
| CREVF |  | 1,887 | 2 |  | 1,772 | 2 |  | 1,693 | 3 |  | 1,608 | 3 |  | 1,649 | 3 |
| RBHPCG |  | 8,521 | 11 |  | 8,705 | 11 |  | 7,970 | 14 |  | 7,690 | 14 |  | 7,530 | 14 |
| Home Lending |  | 639 | 1 |  | 500 | 1 |  | 335 | 1 |  | 334 | 1 |  | 362 | - |
| Treasury / Other(1) |  | 4,084 | 6 |  | 4,912 | 7 |  | 3,405 | 6 |  | 3,237 | 5 |  | 3,291 | 6 |
| Total deposits | \$ | 75,608 | 100\% | \$ | 77,405 | 100\% | \$ | 55,043 | 100\% | \$ | 55,629 | 100\% | \$ | 55,295 | 100\% |


| (dollar amounts in millions) | December 31,$2016$ |  |  | September 30, 2016 |  |  | June 30, 2016 |  |  | March 31, <br> 2016 |  |  | $\begin{gathered} \text { December 31, } \\ 2015 \end{gathered}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Average Balances by Business Segment: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer and Business Banking | \$ | 45,109 | 59\% | \$ | 38,076 | 57\% | \$ | 31,484 | 57\% | \$ | 30,985 | 56\% | \$ | 30,622 | 55\% |
| Commercial Banking |  | 16,003 | 21 |  | 13,664 | 21 |  | 10,769 | 19 |  | 11,375 | 20 |  | 11,831 | 21 |
| CREVF |  | 1,887 | 2 |  | 1,704 | 3 |  | 1,656 | 3 |  | 1,629 | 3 |  | 1,629 | 3 |
| RBHPCG |  | 8,616 | 11 |  | 8,326 | 13 |  | 7,876 | 14 |  | 7,480 | 14 |  | 7,706 | 14 |
| Home Lending |  | 606 | 1 |  | 447 | 1 |  | 386 | 1 |  | 316 | 1 |  | 349 | 1 |
| Treasury / Other(1) |  | 4,665 | 6 |  | 4,285 | 5 |  | 3,243 | 6 |  | 3,194 | 6 |  | 3,201 | 6 |
| Total deposits | \$ | 76,886 | 100\% | \$ | 66,502 | $\underline{100 \%}$ | \$ | 55,414 | 100\% | \$ | 54,979 | 100\% | \$ | 55,338 | 100\% |

(1) Comprised primarily of national market deposits.

Huntington Bancshares Incorporated
Consolidated Quarterly Average Balance Sheets
(Unaudited)

| (dollar amounts in millions) | Quarterly Average Balances (2) |  |  |  |  |  |  |  |  |  | Percent Changes vs. |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | December 31, <br> 2016 |  | September 30, <br> 2016 |  | June 30, 2016 |  | March 31, <br> 2016 |  | December 31, <br> 2015 |  |  |  |
|  |  |  | 3Q16 | 4Q15 |  |  |  |  |  |  |  |  |
| Assets |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing deposits in banks | \$ | 110 |  |  | \$ | 95 | \$ | 99 | \$ | 98 | \$ | 89 | 16 \% | 24 \% |
| Loans held for sale |  | 2,507 |  | 695 |  | 571 |  | 433 |  | 502 | 261 | 399 |
| Securities: |  |  |  |  |  |  |  |  |  |  |  |  |
| Available-for-sale and other securities: |  |  |  |  |  |  |  |  |  |  |  |  |
| Taxable |  | 13,734 |  | 9,785 |  | 6,904 |  | 6,633 |  | 8,099 | 40 | 70 |
| Tax-exempt |  | 3,136 |  | 2,854 |  | 2,510 |  | 2,358 |  | 2,257 | 10 | 39 |
| Total available-for-sale and other securities |  | 16,870 |  | 12,639 |  | 9,414 |  | 8,991 |  | 10,356 | 33 | 63 |
| Trading account securities |  | 139 |  | 49 |  | 41 |  | 40 |  | 39 | 184 | 258 |
| Held-to-maturity securities - taxable |  | 5,432 |  | 5,487 |  | 5,806 |  | 6,054 |  | 4,148 | (1) | 31 |
| Total securities |  | 22,441 |  | 18,175 |  | 15,261 |  | 15,085 |  | 14,543 | 23 | 54 |
| Loans and leases:(1) |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial: |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial |  | 27,727 |  | 24,957 |  | 21,344 |  | 20,649 |  | 20,186 | 11 | 37 |
| Commercial real estate: |  |  |  |  |  |  |  |  |  |  |  |  |
| Construction |  | 1,413 |  | 1,132 |  | 881 |  | 923 |  | 1,108 | 25 | 28 |
| Commercial |  | 5,805 |  | 5,227 |  | 4,345 |  | 4,283 |  | 4,158 | 11 | 40 |
| Commercial real estate |  | 7,218 |  | 6,359 |  | 5,226 |  | 5,206 |  | 5,266 | 13 | 37 |
| Total commercial |  | 34,945 |  | 31,316 |  | 26,570 |  | 25,855 |  | 25,452 | 12 | 37 |
| Consumer: |  |  |  |  |  |  |  |  |  |  |  |  |
| Automobile |  | 10,866 |  | 11,402 |  | 10,146 |  | 9,730 |  | 9,286 | (5) | 17 |
| Home equity |  | 10,101 |  | 9,260 |  | 8,416 |  | 8,441 |  | 8,463 | 9 | 19 |
| Residential mortgage |  | 7,690 |  | 7,012 |  | 6,187 |  | 6,018 |  | 6,079 | 10 | 27 |
| RV and marine finance |  | 1,844 |  | 915 |  | - |  | - |  | - | 101 | N.R. |
| Other consumer |  | 959 |  | 817 |  | 613 |  | 547 |  | 547 | 17 | 75 |
| Total consumer |  | 31,460 |  | 29,406 |  | 25,362 |  | 24,763 |  | 24,375 | 7 | 29 |
| Total loans and leases |  | 66,405 |  | 60,722 |  | 51,932 |  | 50,618 |  | 49,827 | 9 | 33 |
| Allowance for loan and lease losses |  | (614) |  | (623) |  | (616) |  | (604) |  | (595) | (1) | 3 |
| Net loans and leases |  | 65,791 |  | 60,099 |  | 51,316 |  | 50,014 |  | 49,232 | 9 | 34 |
| Total earning assets |  | 91,463 |  | 79,687 |  | 67,863 |  | 66,234 |  | 64,961 | 15 | 41 |
| Cash and due from banks |  | 1,538 |  | 1,325 |  | 1,001 |  | 1,013 |  | 1,468 | 16 | 5 |
| Intangible assets |  | 2,421 |  | 1,547 |  | 726 |  | 730 |  | 734 | 56 | 230 |
| All other assets |  | 5,559 |  | 4,962 |  | 4,149 |  | 4,223 |  | 4,233 | 12 | 31 |
| Total assets | \$ | 100,367 | \$ | 86,898 | \$ | 73,123 | \$ | 71,596 | \$ | 70,801 | 15 \% | 42 \% |
| Liabilities and shareholders' equity |  |  |  |  |  |  |  |  |  |  |  |  |
| Deposits: |  |  |  |  |  |  |  |  |  |  |  |  |
| Demand deposits - noninterest-bearing | \$ | 23,250 | \$ | 20,033 | \$ | 16,507 | \$ | 16,334 | \$ | 17,174 | 16 \% | 35 \% |
| Demand deposits - interest-bearing |  | 15,294 |  | 12,362 |  | 8,445 |  | 7,776 |  | 6,923 | 24 | 121 |
| Total demand deposits |  | 38,544 |  | 32,395 |  | 24,952 |  | 24,110 |  | 24,097 | 19 | 60 |
| Money market deposits |  | 18,618 |  | 18,453 |  | 19,534 |  | 19,682 |  | 19,843 | 1 | (6) |
| Savings and other domestic deposits |  | 12,272 |  | 8,889 |  | 5,402 |  | 5,306 |  | 5,215 | 38 | 135 |
| Core certificates of deposit |  | 2,636 |  | 2,285 |  | 2,007 |  | 2,265 |  | 2,430 | 15 | 8 |
| Total core deposits |  | 72,070 |  | 62,022 |  | 51,895 |  | 51,363 |  | 51,585 | 16 | 40 |
| Other domestic deposits of \$250,000 or more |  | 391 |  | 382 |  | 402 |  | 455 |  | 426 | 2 | (8) |
| Brokered deposits and negotiable CDs |  | 4,273 |  | 3,904 |  | 2,909 |  | 2,897 |  | 2,929 | 9 | 46 |
| Deposits in foreign offices |  | 152 |  | 194 |  | 208 |  | 264 |  | 398 | (22) | (62) |
| Total deposits |  | 76,886 |  | 66,502 |  | 55,414 |  | 54,979 |  | 55,338 | 16 | 39 |
| Short-term borrowings |  | 2,628 |  | 1,306 |  | 1,032 |  | 1,145 |  | 524 | 101 | 402 |
| Long-term debt |  | 8,594 |  | 8,488 |  | 7,899 |  | 7,202 |  | 6,788 | 1 | 27 |
| Total interest-bearing liabilities |  | 64,858 |  | 56,263 |  | 47,838 |  | 46,992 |  | 45,476 | 15 | 43 |
| All other liabilities |  | 1,833 |  | 1,608 |  | 1,416 |  | 1,515 |  | 1,515 | 14 | 21 |
| Shareholders' equity |  | 10,426 |  | 8,994 |  | 7,362 |  | 6,755 |  | 6,636 | 16 | 57 |
| Total liabilities and shareholders' equity | \$ | 100,367 | \$ | 86,898 | \$ | 73,123 | \$ | 71,596 | \$ | 70,801 | $15 \%$ | 42 \% |

N.R. Not relevant
(1) Includes nonaccrual loans.
(2) Amounts include the effects of hedge and risk management activities associated with the respective asset and liability categories.

Huntington Bancshares Incorporated
Consolidated Quarterly Net Interest Margin - Interest Income / Expense(1)(2)
(Unaudited)

| (dollar amounts in thousands) | Quarterly Interest Income / Expense |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { December 31, } \\ 2016 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2016 \end{gathered}$ |  | June 30, 2016 |  | $\begin{gathered} \text { March 31, } \\ 2016 \end{gathered}$ |  | $\begin{gathered} \hline \text { December 31, } \\ 2015 \\ \hline \end{gathered}$ |  |
| Assets |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing deposits in banks | \$ | 177 | \$ | 152 | \$ | 63 | \$ | 51 | \$ | 17 |
| Loans held for sale |  | 18,477 |  | 6,135 |  | 5,546 |  | 4,322 |  | 5,324 |
| Securities: |  |  |  |  |  |  |  |  |  |  |
| Available-for-sale and other securities: |  |  |  |  |  |  |  |  |  |  |
| Taxable |  | 83,604 |  | 57,572 |  | 40,992 |  | 39,614 |  | 50,582 |
| Tax-exempt |  | 28,245 |  | 21,474 |  | 21,223 |  | 20,030 |  | 17,803 |
| Total available-for-sale and other securities |  | 111,849 |  | 79,046 |  | 62,215 |  | 59,644 |  | 68,385 |
| Trading account securities |  | 62 |  | 71 |  | 101 |  | 50 |  | 106 |
| Held-to-maturity securities - taxable |  | 33,005 |  | 33,098 |  | 35,420 |  | 36,789 |  | 25,394 |
| Total securities |  | 144,916 |  | 112,215 |  | 97,736 |  | 96,483 |  | 93,885 |
| Loans and leases: |  |  |  |  |  |  |  |  |  |  |
| Commercial: |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial |  | 271,715 |  | 234,853 |  | 188,375 |  | 183,930 |  | 179,233 |
| Commercial real estate: |  |  |  |  |  |  |  |  |  |  |
| Construction |  | 13,172 |  | 10,866 |  | 8,231 |  | 8,198 |  | 9,752 |
| Commercial |  | 52,555 |  | 47,353 |  | 36,763 |  | 38,820 |  | 35,215 |
| Commercial real estate |  | 65,728 |  | 58,219 |  | 44,994 |  | 47,018 |  | 44,967 |
| Total commercial |  | 337,442 |  | 293,072 |  | 233,369 |  | 230,948 |  | 224,200 |
| Consumer: |  |  |  |  |  |  |  |  |  |  |
| Automobile |  | 97,482 |  | 96,585 |  | 79,574 |  | 76,717 |  | 75,323 |
| Home equity |  | 107,637 |  | 98,014 |  | 87,279 |  | 88,072 |  | 85,491 |
| Residential mortgage |  | 68,841 |  | 63,217 |  | 56,509 |  | 55,510 |  | 55,702 |
| RV and marine finance |  | 26,141 |  | 13,102 |  | - |  | - |  | - |
| Other consumer |  | 26,305 |  | 22,452 |  | 15,673 |  | 14,307 |  | 12,636 |
| Total consumer |  | 326,406 |  | 293,370 |  | 239,035 |  | 234,606 |  | 229,152 |
| Total loans and leases |  | 663,848 |  | 586,442 |  | 472,404 |  | 465,554 |  | 453,352 |
| Total earning assets | \$ | 827,418 | \$ | 704,944 | \$ | 575,749 | \$ | 566,410 | \$ | 552,578 |

## Liabilities

| Deposits: |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Demand deposits - noninterest-bearing | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| Demand deposits - interest-bearing |  | 4,230 |  | 3,430 |  | 1,939 |  | 1,679 |  | 1,390 |
| Total demand deposits |  | 4,230 |  | 3,430 |  | 1,939 |  | 1,679 |  | 1,390 |
| Money market deposits |  | 11,022 |  | 10,945 |  | 11,676 |  | 11,768 |  | 11,545 |
| Savings and other domestic deposits |  | 7,631 |  | 4,604 |  | 1,442 |  | 1,660 |  | 1,811 |
| Core certificates of deposit |  | 1,931 |  | 2,469 |  | 3,938 |  | 4,623 |  | 5,068 |
| Total core deposits |  | 24,814 |  | 21,448 |  | 18,995 |  | 19,730 |  | 19,814 |
| Other domestic deposits of \$250,000 or more |  | 379 |  | 386 |  | 399 |  | 460 |  | 433 |
| Brokered deposits and negotiable CDs |  | 5,186 |  | 4,336 |  | 2,861 |  | 2,742 |  | 1,399 |
| Deposits in foreign offices |  | 51 |  | 63 |  | 68 |  | 86 |  | 132 |
| Total deposits |  | 30,430 |  | 26,233 |  | 22,323 |  | 23,018 |  | 21,778 |
| Short-term borrowings |  | 2,370 |  | 959 |  | 913 |  | 898 |  | 119 |
| Long-term debt |  | 47,077 |  | 41,764 |  | 36,541 |  | 30,269 |  | 25,345 |
| Total interest bearing liabilities |  | 79,877 |  | 68,956 |  | 59,777 |  | 54,185 |  | 47,242 |
| Net interest income | \$ | 747,541 | \$ | 635,988 | \$ | 515,972 | \$ | 512,225 | \$ | 505,336 |

(1) Fully-taxable equivalent (FTE) income and expense calculated assuming a $35 \%$ tax rate. See page 11 for the FTE adjustment.
(2) Amounts include the effects of hedge and risk management activities associated with the respective asset and liability categories.

Huntington Bancshares Incorporated
Consolidated Quarterly Net Interest Margin - Yield
(Unaudited)

| Fully-taxable equivalent basis(1) | Quarterly Average Rates(2) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { December 31, } \\ 2016 \end{gathered}$ | September 30, 2016 | June 30, 2016 | March 31, $2016$ | $\begin{gathered} \text { December 31, } \\ 2015 \end{gathered}$ |
| Assets |  |  |  |  |  |
| Interest-bearing deposits in banks | 0.64\% | 0.64\% | 0.25\% | 0.21\% | 0.08\% |
| Loans held for sale | 2.95 | 3.53 | 3.89 | 3.99 | 4.24 |
| Securities: |  |  |  |  |  |
| Available-for-sale and other securities: |  |  |  |  |  |
| Taxable | 2.43 | 2.35 | 2.37 | 2.39 | 2.50 |
| Tax-exempt | 3.60 | 3.01 | 3.38 | 3.40 | 3.15 |
| Total available-for-sale and other securities | 2.65 | 2.50 | 2.64 | 2.65 | 2.64 |
| Trading account securities | 0.18 | 0.58 | 0.98 | 0.50 | 1.09 |
| Held-to-maturity securities - taxable | 2.43 | 2.41 | 2.44 | 2.43 | 2.45 |
| Total securities | 2.58 | 2.47 | 2.56 | 2.56 | 2.58 |
| Loans and leases:(3) |  |  |  |  |  |
| Commercial: |  |  |  |  |  |
| Commercial and industrial | 3.83 | 3.68 | 3.49 | 3.52 | 3.47 |
| Commercial real estate: |  |  |  |  |  |
| Construction | 3.65 | 3.76 | 3.70 | 3.51 | 3.45 |
| Commercial | 3.54 | 3.54 | 3.35 | 3.59 | 3.31 |
| Commercial real estate | 3.56 | 3.58 | 3.41 | 3.57 | 3.34 |
| Total commercial | 3.78 | 3.66 | 3.47 | 3.53 | 3.45 |
| Consumer: |  |  |  |  |  |
| Automobile | 3.57 | 3.37 | 3.15 | 3.17 | 3.22 |
| Home equity | 4.24 | 4.21 | 4.17 | 4.20 | 4.01 |
| Residential mortgage | 3.58 | 3.61 | 3.65 | 3.69 | 3.67 |
| RV and marine finance | 5.64 | 5.70 | - | - | - |
| Other consumer | 10.91 | 10.93 | 10.28 | 10.02 | 9.17 |
| Total consumer | 4.13 | 3.97 | 3.79 | 3.81 | 3.74 |
| Total loans and leases | 3.95 | 3.81 | 3.63 | 3.67 | 3.59 |
| Total earning assets | 3.60 | 3.52 | 3.41 | 3.44 | 3.37 |
| Liabilities |  |  |  |  |  |
| Deposits: |  |  |  |  |  |
| Demand deposits - noninterest-bearing | - | - | - | - | - |
| Demand deposits - interest-bearing | 0.11 | 0.11 | 0.09 | 0.09 | 0.08 |
| Total demand deposits | 0.04 | 0.04 | 0.03 | 0.03 | 0.02 |
| Money market deposits | 0.24 | 0.24 | 0.24 | 0.24 | 0.23 |
| Savings and other domestic deposits | 0.25 | 0.21 | 0.11 | 0.13 | 0.14 |
| Core certificates of deposit | 0.29 | 0.43 | 0.79 | 0.82 | 0.83 |
| Total core deposits | 0.20 | 0.20 | 0.22 | 0.23 | 0.23 |
| Other domestic deposits of \$250,000 or more | 0.39 | 0.40 | 0.40 | 0.41 | 0.40 |
| Brokered deposits and negotiable CDs | 0.48 | 0.44 | 0.40 | 0.38 | 0.19 |
| Deposits in foreign offices | 0.13 | 0.13 | 0.13 | 0.13 | 0.13 |
| Total deposits | 0.23 | 0.22 | 0.23 | 0.24 | 0.23 |
| Short-term borrowings | 0.36 | 0.29 | 0.36 | 0.32 | 0.09 |
| Long-term debt | 2.19 | 1.97 | 1.85 | 1.68 | 1.49 |
| Total interest-bearing liabilities | 0.48 | 0.49 | 0.50 | 0.46 | 0.41 |
| Net interest rate spread | 3.12 | 3.03 | 2.91 | 2.98 | 2.96 |
| Impact of noninterest-bearing funds on margin | 0.13 | 0.15 | 0.15 | 0.13 | 0.13 |
| Net interest margin | $\underline{ }$ 3.25\% | $\underline{ }$ 3.18\% | 3.06\% | $\underline{ } 3.11 \%$ | 3.09\% |

Commercial Loan Derivative Impact
(Unaudited)

|  | Average Rates |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2016 | 2016 | 2016 | 2016 | 2015 |
| Fully-taxable equivalent basis(1) | Fourth | Third | Second | First | Fourth |
| Commercial loans(2)(3) | 3.76\% | 3.62\% | 3.40\% | 3.44\% | 3.27\% |
| Impact of commercial loan derivatives | 0.02 | 0.04 | 0.07 | 0.09 | 0.18 |
| Total commercial - as reported | 3.78\% | 3.66\% | 3.47\% | 3.53\% | 3.45\% |
|  |  |  |  |  |  |
| Average 30 day LIBOR | 0.59\% | 0.51\% | 0.44\% | 0.43\% | 0.25\% |

(1) Fully-taxable equivalent (FTE) yields are calculated assuming a $35 \%$ tax rate. See page 11 for the FTE adjustment.
(2) Yield/rates include the effects of hedge and risk management activities associated with the respective asset and liability categories.
(3) Includes the impact of nonaccrual loans.

Huntington Bancshares Incorporated
Selected Quarterly Income Statement Data(1)
(Unaudited)

| (dollar amounts in thousands, except per share amounts) | Three months ended |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { December 31, } \\ 2016 \end{gathered}$ |  | September 30,$2016$ |  | June 30,$2016$ |  | $\begin{gathered} \text { March 31, } \\ 2016 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2015 \end{gathered}$ |  |
| Interest income | \$ | 814,858 | \$ | 694,346 | \$ | 565,658 | \$ | 557,251 | \$ | 544,153 |
| Interest expense |  | 79,877 |  | 68,956 |  | 59,777 |  | 54,185 |  | 47,242 |
| Net interest income |  | 734,981 |  | 625,390 |  | 505,881 |  | 503,066 |  | 496,911 |
| Provision for credit losses |  | 74,906 |  | 63,805 |  | 24,509 |  | 27,582 |  | 36,468 |
| Net interest income after provision for credit losses |  | 660,075 |  | 561,585 |  | 481,372 |  | 475,484 |  | 460,443 |
| Service charges on deposit accounts |  | 91,577 |  | 86,847 |  | 75,613 |  | 70,262 |  | 72,854 |
| Cards and payment processing income |  | 49,113 |  | 44,320 |  | 39,184 |  | 36,447 |  | 37,594 |
| Mortgage banking income |  | 37,520 |  | 40,603 |  | 31,591 |  | 18,543 |  | 31,418 |
| Trust services |  | 34,016 |  | 28,923 |  | 22,497 |  | 22,838 |  | 25,272 |
| Insurance income |  | 16,486 |  | 15,865 |  | 15,947 |  | 16,225 |  | 15,528 |
| Brokerage income |  | 17,014 |  | 14,719 |  | 14,599 |  | 15,502 |  | 14,462 |
| Capital markets fees |  | 18,730 |  | 14,750 |  | 13,037 |  | 13,010 |  | 13,778 |
| Bank owned life insurance income |  | 17,067 |  | 14,452 |  | 12,536 |  | 13,513 |  | 13,441 |
| Gain on sale of loans |  | 24,987 |  | 7,506 |  | 9,265 |  | 5,395 |  | 10,122 |
| Securities gains (losses) |  | $(1,771)$ |  | 1,031 |  | 656 |  | - |  | 474 |
| Other income |  | 29,598 |  | 33,399 |  | 36,187 |  | 30,132 |  | 37,272 |
| Total noninterest income |  | 334,337 |  | 302,415 |  | 271,112 |  | 241,867 |  | 272,215 |
| Personnel costs |  | 359,755 |  | 405,024 |  | 298,949 |  | 285,397 |  | 288,861 |
| Outside data processing and other services |  | 88,695 |  | 91,133 |  | 63,037 |  | 61,878 |  | 63,775 |
| Equipment |  | 59,666 |  | 40,792 |  | 31,805 |  | 32,576 |  | 31,711 |
| Net occupancy |  | 49,450 |  | 41,460 |  | 30,704 |  | 31,476 |  | 32,939 |
| Professional services |  | 23,165 |  | 47,075 |  | 21,488 |  | 13,538 |  | 13,010 |
| Marketing |  | 21,478 |  | 14,438 |  | 14,773 |  | 12,268 |  | 12,035 |
| Deposit and other insurance expense |  | 15,772 |  | 14,940 |  | 12,187 |  | 11,208 |  | 11,105 |
| Amortization of intangibles |  | 14,099 |  | 9,046 |  | 3,600 |  | 3,712 |  | 3,788 |
| Other expense |  | 91,004 |  | 48,339 |  | 47,118 |  | 39,027 |  | 41,542 |
| Total noninterest expense |  | 723,084 |  | 712,247 |  | 523,661 |  | 491,080 |  | 498,766 |
| Income before income taxes |  | 271,328 |  | 151,753 |  | 228,823 |  | 226,271 |  | 233,892 |
| Provision for income taxes |  | 59,064 |  | 24,749 |  | 54,283 |  | 54,957 |  | 55,583 |
| Net income |  | 212,264 |  | 127,004 |  | 174,540 |  | 171,314 |  | 178,309 |
| Dividends on preferred shares |  | 18,865 |  | 18,537 |  | 19,874 |  | 7,998 |  | 7,972 |
| Net income applicable to common shares | \$ | 193,399 | \$ | 108,467 | \$ | 154,666 | \$ | 163,316 | \$ | 170,337 |
|  |  |  |  |  |  |  |  |  |  |  |
| Average common shares - basic |  | 1,085,253 |  | 938,578 |  | 798,167 |  | 795,755 |  | 796,095 |
| Average common shares - diluted |  | 1,104,358 |  | 952,081 |  | 810,371 |  | 808,349 |  | 810,143 |
| Per common share |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Net income - basic | \$ | 0.18 | \$ | 0.12 | \$ | 0.19 | \$ | 0.21 | \$ | 0.21 |
| Net income - diluted |  | 0.18 |  | 0.11 |  | 0.19 |  | 0.20 |  | 0.21 |
| Cash dividends declared |  | 0.08 |  | 0.07 |  | 0.07 |  | 0.07 |  | 0.07 |
|  |  |  |  |  |  |  |  |  |  |  |
| Revenue - fully-taxable equivalent (FTE) |  |  |  |  |  |  |  |  |  |  |
| Net interest income | \$ | 734,981 | \$ | 625,390 | \$ | 505,881 | \$ | 503,066 | \$ | 496,911 |
| FTE adjustment |  | 12,560 |  | 10,598 |  | 10,091 |  | 9,159 |  | 8,425 |
| Net interest income(2) |  | 747,541 |  | 635,988 |  | 515,972 |  | 512,225 |  | 505,336 |
| Noninterest income |  | 334,337 |  | 302,415 |  | 271,112 |  | 241,867 |  | 272,215 |
| Total revenue(2) | \$ | 1,081,878 | \$ | 938,403 | \$ | 787,084 | \$ | 754,092 | \$ | 777,551 |

(1) Comparisons for presented periods are impacted by a number of factors. Refer to Significant Items.
(2) On a fully-taxable equivalent (FTE) basis assuming a $35 \%$ tax rate.

Huntington Bancshares Incorporated
Quarterly Mortgage Banking Income
(Unaudited)

| (dollar amounts in thousands, except as noted) | Three months ended |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | December 31,$2016$ |  | September 30,$2016$ |  | June 30,$2016$ |  | March 31, <br> 2016 |  | December 31,$2015$ |  | Percent Changes vs. |  |
|  |  |  | 3Q16 | 4Q15 |  |  |  |  |  |  |
| Mortgage banking income |  |  |  |  |  |  |  |  |  |  |  |  |
| Origination and secondary marketing | \$ | 22,161 |  |  | \$ | 32,741 | \$ | 26,862 | \$ | 18,533 | \$ | 23,885 | (32)\% | (7)\% |
| Servicing fees |  | 12,601 |  | 11,656 |  | 11,010 |  | 11,137 |  | 11,060 | 8 | 14 |
| Amortization of capitalized servicing |  | $(7,582)$ |  | $(7,681)$ |  | $(6,673)$ |  | $(6,405)$ |  | $(6,655)$ | (1) | 14 |
| Other mortgage banking income |  | 2,862 |  | 2,790 |  | 2,323 |  | 1,672 |  | 2,271 | 3 | 26 |
| Subtotal |  | 30,042 |  | 39,506 |  | 33,522 |  | 24,937 |  | 30,561 | (24) | (2) |
| MSR valuation adjustment(1) |  | 24,981 |  | 2,505 |  | $(8,300)$ |  | $(18,329)$ |  | 5,144 | 897 | 386 |
| Net trading gains (losses) related to MSR hedging |  | $(17,503)$ |  | $(1,408)$ |  | 6,369 |  | 11,935 |  | $(4,287)$ | 1,143 | 308 |
| Total mortgage banking income | \$ | 37,520 | \$ | 40,603 | \$ | 31,591 | \$ | 18,543 | \$ | 31,418 | (8) | 19 |
| Mortgage originations (in millions) | \$ | 1,542 | \$ | 1,744 | \$ | 1,600 | \$ | 936 | \$ | 1,012 | (12) | 52 |
| Capitalized mortgage servicing rights(2) |  | 186,213 |  | 156,820 |  | 134,397 |  | 142,094 |  | 160,718 | 19 | 16 |
| Total mortgages serviced for others (in millions)(2) |  | 18,852 |  | 18,631 |  | 16,211 |  | 16,239 |  | 16,168 | 1 | 17 |
| MSR \% of investor servicing portfolio(2) |  | 0.99\% |  | 0.84\% |  | 0.83\% |  | 0.88\% |  | 0.99\% | 18 | - |
| Net impact of MSR hedging |  |  |  |  |  |  |  |  |  |  |  |  |
| MSR valuation adjustment(1) | \$ | 24,981 | \$ | 2,505 | \$ | $(8,300)$ | \$ | $(18,329)$ | \$ | 5,144 | 897 | 386 |
| Net trading gains (losses) related to MSR hedging |  | $(17,503)$ |  | $(1,408)$ |  | 6,369 |  | 11,935 |  | $(4,287)$ | 1,143 | 308 |
| Net gain (loss) of MSR hedging | \$ | 7,478 | \$ | 1,097 | \$ | $(1,931)$ | \$ | $(6,394)$ | \$ | 857 | 582 | 773 |

(1) The change in fair value for the period represents the MSR valuation adjustment, net of amortization of capitalized
servicing.
(2) At period end.

Huntington Bancshares Incorporated
Quarterly Credit Reserves Analysis
(Unaudited)

| (dollar amounts in thousands) | Three months ended |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { December 31, } \\ 2016 \\ \hline \end{gathered}$ |  | September 30,$2016$ |  | June 30, 2016 |  | March 31,$2016$ |  | $\begin{gathered} \text { December 31, } \\ 2015 \end{gathered}$ |  |
| Allowance for loan and lease losses, beginning of period | \$ | 616,898 | \$ | 623,064 | \$ | 613,719 | \$ | 597,843 | \$ | 591,938 |
| Loan and lease losses |  | $(64,809)$ |  | $(59,268)$ |  | $(43,545)$ |  | $(59,692)$ |  | $(54,961)$ |
| Recoveries of loans previously charged off |  | 21,285 |  | 19,203 |  | 26,790 |  | 51,140 |  | 33,138 |
| Net loan and lease losses |  | $(43,524)$ |  | $(40,065)$ |  | $(16,755)$ |  | $(8,552)$ |  | $(21,823)$ |
| Provision for loan and lease losses |  | 65,460 |  | 53,523 |  | 26,086 |  | 24,338 |  | 28,610 |
| Allowance of assets sold or transferred to loans held for sale |  | (421) |  | $(19,624)$ |  | 14 |  | 90 |  | (882) |
| Allowance for loan and lease losses, end of period |  | 638,413 |  | 616,898 |  | 623,064 |  | 613,719 |  | 597,843 |
| Allowance for unfunded loan commitments and letters of credit, beginning of period |  | 88,433 |  | 73,748 |  | 75,325 |  | 72,081 |  | 64,223 |
| Provision for (reduction in) unfunded loan commitments and letters of credit losses |  | 9,446 |  | 10,282 |  | $(1,577)$ |  | 3,244 |  | 7,858 |
| Fair value of acquired AULC |  | - |  | 4,403 |  | - |  | - |  | - |
| Allowance for unfunded loan commitments and letters of credit, end of period |  | 97,879 |  | 88,433 |  | 73,748 |  | 75,325 |  | 72,081 |
| Total allowance for credit losses, end of period | \$ | 736,292 | \$ | 705,331 | \$ | 696,812 | \$ | 689,044 | \$ | 669,924 |
| Allowance for loan and lease losses (ALLL) as \% of: |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases |  | 0.95\% |  | 0.93\% |  | 1.19\% |  | 1.19\% |  | 1.19\% |
| Nonaccrual loans and leases (NALs) |  | 151 |  | 153 |  | 135 |  | 123 |  | 161 |
| Nonperforming assets (NPAs) |  | 133 |  | 130 |  | 127 |  | 117 |  | 150 |
| Total allowance for credit losses (ACL) as \% of: |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases |  | 1.10\% |  | 1.06\% |  | 1.33\% |  | 1.34\% |  | 1.33\% |
| Nonaccrual loans and leases |  | 174 |  | 174 |  | 151 |  | 138 |  | 180 |
| Nonperforming assets |  | 153 |  | 148 |  | 142 |  | 131 |  | 168 |

Huntington Bancshares Incorporated
Quarterly Net Charge-Off Analysis
(Unaudited)

| (dollar amounts in thousands) | Three months ended |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | December 31, <br> 2016 (2) |  | September 30,$2016 \text { (2) }$ |  | June 30, 2016 |  | March 31,$2016$ |  | $\begin{gathered} \text { December 31, } \\ 2015 \\ \hline \end{gathered}$ |  |
| Net charge-offs (recoveries) by loan and lease type: |  |  |  |  |  |  |  |  |  |  |
| Originated loans |  |  |  |  |  |  |  |  |  |  |
| Commercial: |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 14,824 | \$ | 18,889 | \$ | 3,702 | \$ | 6,514 | \$ | 2,252 |
| Commercial real estate: |  |  |  |  |  |  |  |  |  |  |
| Construction |  | $(1,332)$ |  | (271) |  | (377) |  | (104) |  | (296) |
| Commercial |  | $(4,317)$ |  | $(2,475)$ |  | (296) |  | $(17,372)$ |  | $(3,939)$ |
| Commercial real estate |  | $(5,649)$ |  | $(2,746)$ |  | (673) |  | $(17,476)$ |  | $(4,235)$ |
| Total commercial |  | 9,175 |  | 16,143 |  | 3,029 |  | $(10,962)$ |  | $(1,983)$ |
| Consumer: |  |  |  |  |  |  |  |  |  |  |
| Automobile |  | 9,378 |  | 6,589 |  | 4,320 |  | 6,770 |  | 7,693 |
| Home equity |  | 1,173 |  | 2,141 |  | 1,078 |  | 3,681 |  | 4,706 |
| Residential mortgage |  | 1,411 |  | 1,726 |  | 776 |  | 1,647 |  | 3,158 |
| RV and marine finance |  | - |  | - |  | - |  | - |  | - |
| Other consumer |  | 12,394 |  | 11,265 |  | 7,552 |  | 7,416 |  | 8,249 |
| Total consumer |  | 24,356 |  | 21,721 |  | 13,726 |  | 19,514 |  | 23,806 |
| Total originated net charge-offs | \$ | 33,531 | \$ | 37,864 | \$ | 16,755 | \$ | 8,552 | \$ | 21,823 |
|  |  |  |  |  |  |  |  |  |  |  |
| Acquired loans (1) |  |  |  |  |  |  |  |  |  |  |
| Commercial: |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 850 | \$ | 336 |  |  |  |  |  |  |
| Commercial real estate: |  |  |  |  |  |  |  |  |  |  |
| Construction |  | - |  | - |  |  |  |  |  |  |
| Commercial |  | 157 |  | 48 |  |  |  |  |  |  |
| Commercial real estate |  | 157 |  | 48 |  |  |  |  |  |  |
| Total commercial |  | 1,007 |  | 384 |  |  |  |  |  |  |
| Consumer: |  |  |  |  |  |  |  |  |  |  |
| Automobile |  | 3,754 |  | 1,180 |  |  |  |  |  |  |
| Home equity |  | 448 |  | 483 |  |  |  |  |  |  |
| Residential mortgage |  | 262 |  | 2 |  |  |  |  |  |  |
| RV and marine finance |  | 2,182 |  | 106 |  |  |  |  |  |  |
| Other consumer |  | 2,340 |  | 46 |  |  |  |  |  |  |
| Total consumer |  | 8,986 |  | 1,817 |  |  |  |  |  |  |
| Total acquired net charge-offs | \$ | 9,993 | \$ | 2,201 |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Total loans |  |  |  |  |  |  |  |  |  |  |
| Commercial: |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 15,674 | \$ | 19,225 | \$ | 3,702 | \$ | 6,514 | \$ | 2,252 |
| Commercial real estate: |  |  |  |  |  |  |  |  |  |  |
| Construction |  | $(1,332)$ |  | (271) |  | (377) |  | (104) |  | (296) |
| Commercial |  | $(4,160)$ |  | $(2,427)$ |  | (296) |  | $(17,372)$ |  | $(3,939)$ |
| Commercial real estate |  | $(5,492)$ |  | $(2,698)$ |  | (673) |  | $(17,476)$ |  | $(4,235)$ |
| Total commercial |  | 10,182 |  | 16,527 |  | 3,029 |  | $(10,962)$ |  | $(1,983)$ |
| Consumer: |  |  |  |  |  |  |  |  |  |  |
| Automobile |  | 13,132 |  | 7,769 |  | 4,320 |  | 6,770 |  | 7,693 |
| Home equity |  | 1,621 |  | 2,624 |  | 1,078 |  | 3,681 |  | 4,706 |
| Residential mortgage |  | 1,673 |  | 1,728 |  | 776 |  | 1,647 |  | 3,158 |
| RV and marine finance |  | 2,182 |  | 106 |  | - |  | - |  | - |
| Other consumer |  | 14,734 |  | 11,311 |  | 7,552 |  | 7,416 |  | 8,249 |
| Total consumer |  | 33,342 |  | 23,538 |  | 13,726 |  | 19,514 |  | 23,806 |
| Total net charge-offs | \$ | 43,524 | \$ | 40,065 | \$ | 16,755 | \$ | 8,552 | \$ | 21,823 |


|  | Three months ended |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | December 31, | September 30, | June 30, | March 31, | December 31, |
|  | 2016 (2) | 2016 (2) | 2016 | 2016 | 2015 |
| Net charge-offs (recoveries)-annualized percentages: |  |  |  |  |  |
| Commercial: |  |  |  |  |  |
| Commercial and industrial | 0.23 \% | 0.31 \% | 0.07 \% | 0.13 \% | 0.04 \% |
| Commercial real estate: |  |  |  |  |  |
| Construction | (0.38) | (0.10) | (0.17) | (0.05) | (0.11) |
| Commercial | (0.29) | (0.19) | (0.03) | (1.62) | (0.38) |
| Commercial real estate | (0.30) | (0.17) | (0.05) | (1.34) | (0.32) |
| Total commercial | 0.12 | 0.21 | 0.05 | (0.17) | (0.03) |
| Consumer: |  |  |  |  |  |
| Automobile | 0.48 | 0.27 | 0.17 | 0.28 | 0.33 |
| Home equity | 0.06 | 0.11 | 0.05 | 0.17 | 0.22 |
| Residential mortgage | 0.09 | 0.10 | 0.05 | 0.11 | 0.21 |
| RV and marine finance | 0.47 | 0.05 | - | - | - |
| Other consumer | 6.14 | 5.54 | 4.93 | 5.17 | 6.03 |
| Total consumer | 0.42 | 0.32 | 0.22 | 0.32 | 0.39 |
| Net charge-offs as a \% of average loans | 0.26 \% | 0.26 \% | 0.13 \% | $0.07 \%$ | 0.18 \% |

(1) Represents loans from FirstMerit
acquisition.
(2) Amounts presented above exclude write-downs of loans transferred to loans held-for-
sale.

Huntington Bancshares Incorporated
Quarterly Nonaccrual Loans and Leases (NALs) and Nonperforming Assets (NPAs) (Unaudited)

| (dollar amounts in thousands) | $\begin{gathered} \text { December 31, } \\ 2016 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2016 \\ \hline \end{gathered}$ |  | June 30, 2016 |  | $\begin{gathered} \text { March 31, } \\ 2016 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2015 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Nonaccrual loans and leases (NALs): (1) |  |  |  |  |  |  |  |  |  |  |
| Originated NALs |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 225,162 | \$ | 211,669 | \$ | 289,811 | \$ | 307,824 | \$ | 175,195 |
| Commercial real estate |  | 19,565 |  | 19,322 |  | 23,663 |  | 30,801 |  | 28,984 |
| Automobile |  | 4,696 |  | 4,578 |  | 5,049 |  | 7,598 |  | 6,564 |
| Residential mortgage |  | 83,159 |  | 83,916 |  | 85,174 |  | 90,303 |  | 94,560 |
| RV and marine finance |  | - |  | - |  | - |  | - |  | - |
| Home equity |  | 66,033 |  | 62,457 |  | 56,845 |  | 62,208 |  | 66,278 |
| Other consumer |  | - |  | - |  | 5 |  | - |  | - |
| Total nonaccrual loans and leases |  | 398,615 |  | 381,942 |  | 460,547 |  | 498,734 |  | 371,581 |
| Other real estate, net: |  |  |  |  |  |  |  |  |  |  |
| Residential |  | 23,326 |  | 25,912 |  | 26,653 |  | 23,175 |  | 24,194 |
| Commercial |  | 3,404 |  | 3,549 |  | 2,248 |  | 2,957 |  | 3,148 |
| Total other real estate, net |  | 26,730 |  | 29,461 |  | 28,901 |  | 26,132 |  | 27,342 |
| Other NPAs (2) |  | 6,968 |  | - |  | 376 |  | - |  | - |
| Total originated nonperforming assets | \$ | 432,313 | \$ | 411,403 | \$ | 489,824 | \$ | 524,866 | \$ | 398,923 |
|  |  |  |  |  |  |  |  |  |  |  |
| Acquired NALs (5) |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 9,022 | \$ | 9,193 |  |  |  |  |  |  |
| Commercial real estate |  | 943 |  | 1,978 |  |  |  |  |  |  |
| Automobile |  | 1,070 |  | 199 |  |  |  |  |  |  |
| Residential mortgage |  | 7,343 |  | 4,239 |  |  |  |  |  |  |
| RV and marine finance |  | 245 |  | 96 |  |  |  |  |  |  |
| Home equity |  | 5,765 |  | 6,587 |  |  |  |  |  |  |
| Other consumer |  | - |  | - |  |  |  |  |  |  |
| Total nonaccrual loans and leases |  | 24,388 |  | 22,292 |  |  |  |  |  |  |
| Other real estate, net: |  |  |  |  |  |  |  |  |  |  |
| Residential |  | 7,606 |  | 8,509 |  |  |  |  |  |  |
| Commercial |  | 16,594 |  | 33,366 |  |  |  |  |  |  |
| Total other real estate, net |  | 24,200 |  | 41,875 |  |  |  |  |  |  |
| Other NPAs (2) |  | - |  | - |  |  |  |  |  |  |
| Total nonperforming assets | \$ | 48,588 | \$ | 64,167 |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Total NALs |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 234,184 | \$ | 220,862 | \$ | 289,811 | \$ | 307,824 | \$ | 175,195 |
| Commercial real estate |  | 20,508 |  | 21,300 |  | 23,663 |  | 30,801 |  | 28,984 |
| Automobile |  | 5,766 |  | 4,777 |  | 5,049 |  | 7,598 |  | 6,564 |
| Residential mortgage |  | 90,502 |  | 88,155 |  | 85,174 |  | 90,303 |  | 94,560 |
| RV and marine finance |  | 245 |  | 96 |  | - |  | - |  | - |
| Home equity |  | 71,798 |  | 69,044 |  | 56,845 |  | 62,208 |  | 66,278 |
| Other consumer |  | - |  | - |  | 5 |  | - |  | - |
| Total nonaccrual loans and leases |  | 423,003 |  | 404,234 |  | 460,547 |  | 498,734 |  | 371,581 |
| Other real estate, net: |  |  |  |  |  |  |  |  |  |  |
| Residential |  | 30,932 |  | 34,421 |  | 26,653 |  | 23,175 |  | 24,194 |
| Commercial |  | 19,998 |  | 36,915 |  | 2,248 |  | 2,957 |  | 3,148 |
| Total other real estate, net - - - - - - - - |  |  |  |  |  |  |  |  |  |  |
| Other NPAs (2) |  | 6,968 |  | - |  | 376 |  | - |  | - |
| Total nonperforming assets | \$ | 480,901 | \$ | 475,570 | \$ | 489,824 | \$ | 524,866 | \$ | 398,923 |
|  |  |  |  |  |  |  |  |  |  |  |
| Nonaccrual loans and leases as a \% of total loans and leases |  | 0.63\% |  | 0.61\% |  | 0.88\% |  | 0.97\% |  | 0.74\% |
| NPA ratio(3) |  | 0.72 |  | 0.72 |  | 0.93 |  | 1.02 |  | 0.79 |
| (NPA+90days)/(Loan+OREO)(4) |  | 0.91 |  | 0.92 |  | 1.12 |  | 1.22 |  | 1.00 |

Huntington Bancshares Incorporated
Quarterly Nonaccrual Loans and Leases (NALs) and Nonperforming Assets (NPAs)
(Unaudited)

| (dollar amounts in thousands) | $\begin{gathered} \text { December 31, } \\ 2016 \end{gathered}$ |  | September 30, 2016 |  | June 30,$2016$ |  | $\begin{gathered} \text { March 31, } \\ 2016 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2015 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Nonperforming assets, beginning of period | \$ | 475,570 | \$ | 489,824 | \$ | 524,866 | \$ | 398,923 | \$ | 381,387 |
| New nonperforming assets |  | 150,368 |  | 166,966 |  | 74,577 |  | 240,707 |  | 141,862 |
| Returns to accruing status |  | $(12,630)$ |  | $(81,086)$ |  | $(18,648)$ |  | $(14,289)$ |  | $(23,199)$ |
| Loan and lease losses |  | $(37,410)$ |  | $(31,500)$ |  | $(25,420)$ |  | $(40,465)$ |  | $(29,394)$ |
| Payments |  | $(33,038)$ |  | $(67,503)$ |  | $(58,594)$ |  | $(51,512)$ |  | $(64,137)$ |
| Sales and held-for-sale transfers |  | $(61,959)$ |  | $(1,131)$ |  | $(6,957)$ |  | $(8,498)$ |  | $(7,596)$ |
| Nonperforming assets, end of period | \$ | 480,901 | \$ | 475,570 | \$ | 489,824 | \$ | 524,866 | \$ | 398,923 |

(1) Excludes loans transferred to held-forsale.
(2) Other nonperforming assets includes certain impaired investment
securities.
(3) Nonperforming assets divided by the sum of loans and leases, net other real estate owned, and other NPAs.
(4) The sum of nonperforming assets and total accruing loans and leases past due 90 days or more divided by the sum of loans and leases and other real estate.
(5) Represents loans from FirstMerit acquisition.

Huntington Bancshares Incorporated
Quarterly Accruing Past Due Loans and Leases and Accruing and Nonaccruing Troubled Debt Restructured Loans (Unaudited)

| (dollar amounts in thousands) | $\begin{gathered} \text { December 31, } \\ 2016 \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2016 \end{gathered}$ |  | June 30, 2016 |  | $\begin{gathered} \text { March 31, } \\ 2016 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2015 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Accruing loans and leases past due 90 days or more: |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 18,148 | \$ | 20,188 | \$ | 5,616 | \$ | 8,032 | \$ | 8,724 |
| Commercial real estate |  | 17,215 |  | 21,260 |  | 10,799 |  | 12,694 |  | 9,549 |
| Automobile |  | 10,182 |  | 7,871 |  | 5,452 |  | 5,064 |  | 7,162 |
| Residential mortgage (excluding loans guaranteed by the U.S. Government) |  | 15,074 |  | 15,664 |  | 11,383 |  | 11,740 |  | 14,082 |
| RV and marine finance |  | 1,462 |  | 1,043 |  | - |  | - |  | - |
| Home equity |  | 11,508 |  | 12,997 |  | 7,579 |  | 8,571 |  | 9,044 |
| Other consumer |  | 3,895 |  | 2,988 |  | 1,645 |  | 1,868 |  | 1,394 |
| Total, excl. loans guaranteed by the U.S. Government |  | 77,484 |  | 82,011 |  | 42,474 |  | 47,969 |  | 49,955 |
| Add: loans guaranteed by U.S. Government |  | 51,878 |  | 52,665 |  | 56,105 |  | 57,843 |  | 55,835 |
| Total accruing loans and leases past due 90 days or more, including loans guaranteed by the U.S. Government | \$ | 129,362 | \$ | 134,676 | \$ | 98,579 | \$ | 105,812 | \$ | 105,790 |

## Ratios:

Excluding loans guaranteed by the U.S. Government, as a

| Excluding loans guaranteed by <br> percent of total loans and leases <br> Guaranteed by U.S. Government, as a percent of total loans and <br> leases | $0.12 \%$ | $0.12 \%$ | $0.08 \%$ | $0.09 \%$ |
| :--- | :--- | :--- | :--- | :--- |
| Including loans guaranteed by the U.S. Government, as a <br> percent of total loans and leases | 0.08 | 0.08 | 0.11 | 0.11 |


| Accruing troubled debt restructured loans: |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial and industrial | \$ | 210,119 | \$ | 232,740 | \$ | 232,112 | \$ | 205,989 | \$ | 235,689 |
| Commercial real estate |  | 76,844 |  | 80,553 |  | 85,015 |  | 108,861 |  | 115,074 |
| Automobile |  | 26,382 |  | 27,843 |  | 25,892 |  | 25,856 |  | 24,893 |
| Home equity |  | 269,709(1) |  | 275,601(1) |  | 203,047(2) |  | 204,244 (2) |  | 199,393(2) |
| Residential mortgage |  | 242,901 |  | 251,529 |  | 256,859 |  | 259,750 |  | 264,666 |
| RV and marine finance |  | - |  | - |  | - |  | - |  | - |
| Other consumer |  | 3,780 |  | 4,102 |  | 4,522 |  | 4,768 |  | 4,488 |
| Total accruing troubled debt restructured loans | \$ | 829,735 | \$ | 872,368 | \$ | 807,447 | \$ | 809,468 | \$ | 844,203 |
|  |  |  |  |  |  |  |  |  |  |  |
| Nonaccruing troubled debt restructured loans: |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 107,087 | \$ | 70,179 | \$ | 77,592 | \$ | 83,600 | \$ | 56,919 |
| Commercial real estate |  | 4,507 |  | 5,672 |  | 6,833 |  | 14,607 |  | 16,617 |
| Automobile |  | 4,579 |  | 4,437 |  | 4,907 |  | 7,407 |  | 6,412 |
| Home equity |  | 28,128(1) |  | 28,009(1) |  | 21,145(2) |  | 23,211 (2) |  | 20,996(2) |
| Residential mortgage |  | 59,157 |  | 62,027 |  | 63,638 |  | 68,918 |  | 71,640 |
| RV and marine finance |  | - |  | - |  | - |  | - |  | - |
| Other consumer |  | 118 |  | 142 |  | 142 |  | 191 |  | 151 |
| Total nonaccruing troubled debt restructured loans | \$ | 203,576 | \$ | 170,466 | \$ | 174,257 | \$ | 197,934 | \$ | 172,735 |

(1) Includes TDRs transferred from loans to held-for-sale to
loans.
(2) Excludes TDRs transferred from loans to loans held-for-
sale.

Huntington Bancshares Incorporated
Quarterly Capital Under Current Regulatory Standards (Basel III) and Other Capital Data
(Unaudited)

| (dollar amounts in millions except per share amounts) | $\begin{gathered} \text { December 31, } \\ 2016 \\ \hline \end{gathered}$ |  | September 30, <br> 2016 |  | June 30, <br> 2016 |  | March 31, <br> 2016 |  | December 31, <br> 2015 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Common equity tier 1 risk-based capital ratio:(1) |  |  |  |  |  |  |  |  |  |  |
| Total shareholders' equity | \$ | 10,281 | \$ | 10,387 | \$ | 7,507 | \$ | 7,158 | \$ | 6,595 |
| Regulatory capital adjustments: |  |  |  |  |  |  |  |  |  |  |
| Shareholders' preferred equity |  | $(1,076)$ |  | $(1,076)$ |  | (971) |  | (773) |  | (386) |
| Accumulated other comprehensive income offset |  | 401 |  | 172 |  | 134 |  | 167 |  | 226 |
| Goodwill and other intangibles, net of related taxes |  | $(2,126)$ |  | $(2,140)$ |  | (700) |  | (703) |  | (695) |
| Deferred tax assets that arise from tax loss and credit carryforwards |  | (21) |  | (29) |  | (21) |  | (29) |  | (19) |
| Common equity tier 1 capital |  | 7,459 |  | 7,314 |  | 5,949 |  | 5,820 |  | 5,721 |
| Additional tier 1 capital |  |  |  |  |  |  |  |  |  |  |
| Shareholders' preferred equity |  | 1,076 |  | 1,076 |  | 971 |  | 773 |  | 386 |
| Qualifying capital instruments subject to phase-out |  | - |  | - |  | - |  | - |  | 76 |
| Other |  | (14) |  | (19) |  | (14) |  | (19) |  | (29) |
| Tier 1 capital |  | 8,521 |  | 8,371 |  | 6,906 |  | 6,574 |  | 6,154 |
| Long-term debt and other tier 2 qualifying instruments |  | 932 |  | 1,036 |  | 590 |  | 611 |  | 563 |
| Qualifying allowance for loan and lease losses |  | 736 |  | 705 |  | 697 |  | 689 |  | 670 |
| Tier 2 capital |  | 1,668 |  | 1,741 |  | 1,287 |  | 1,300 |  | 1,233 |
| Total risk-based capital | \$ | 10,189 | \$ | 10,112 | \$ | 8,193 | \$ | 7,874 | \$ | 7,387 |
| Risk-weighted assets (RWA)(1) | \$ | 78,267 | \$ | 80,513 | \$ | 60,721 | \$ | 59,798 | \$ | 58,420 |
| Common equity tier 1 risk-based capital ratio(1) |  | 9.53\% |  | 9.09\% |  | 9.80\% |  | 9.73\% |  | 9.79\% |
| Other regulatory capital data: |  |  |  |  |  |  |  |  |  |  |
| Tier 1 leverage ratio(1) |  | 8.67 |  | 9.89 |  | 9.55 |  | 9.29 |  | 8.79 |
| Tier 1 risk-based capital ratio(1) |  | 10.89 |  | 10.40 |  | 11.37 |  | 10.99 |  | 10.53 |
| Total risk-based capital ratio(1) |  | 13.02 |  | 12.56 |  | 13.49 |  | 13.17 |  | 12.64 |
| Non-regulatory capital data: |  |  |  |  |  |  |  |  |  |  |
| Tangible common equity / RWA ratio(1) |  | 8.89 |  | 8.74 |  | 9.60 |  | 9.49 |  | 9.41 |

(1) December 31, 2016, figures are estimated and are presented on a Basel III basis, including the standardized approach for calculating risk-weighted assets.

## Huntington Bancshares Incorporated

Quarterly Common Stock Summary, Non-Regulatory Capital, and Other Data
(Unaudited)
Quarterly common stock summary

|  | $\begin{gathered} \text { December 31, } \\ 2016 \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2016 \end{gathered}$ |  | June 30, 2016 |  | $\begin{gathered} \text { March 31, } \\ 2016 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2015 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Common stock price, per share |  |  |  |  |  |  |  |  |  |  |
| High(1) | \$ | 13.640 | \$ | 10.110 | \$ | 10.650 | \$ | 10.810 | \$ | 11.870 |
| Low(1) |  | 9.570 |  | 8.230 |  | 8.045 |  | 7.830 |  | 10.210 |
| Close |  | 13.220 |  | 9.860 |  | 8.940 |  | 9.540 |  | 11.060 |
| Average closing price |  | 11.627 |  | 9.522 |  | 9.831 |  | 9.222 |  | 11.177 |
| Dividends, per share |  |  |  |  |  |  |  |  |  |  |
| Cash dividends declared per common share | \$ | 0.08 | \$ | 0.07 | \$ | 0.07 | \$ | 0.07 | \$ | 0.07 |
| Common shares outstanding |  |  |  |  |  |  |  |  |  |  |
| Average - basic |  | 1,085,253 |  | 938,578 |  | 798,167 |  | 795,755 |  | 796,095 |
| Average - diluted |  | 1,104,358 |  | 952,081 |  | 810,371 |  | 808,349 |  | 810,143 |
| Ending |  | 1,085,688 |  | 1,084,783 |  | 799,154 |  | 796,689 |  | 794,929 |
| Tangible book value per common share(2) | \$ | 6.41 | \$ | 6.48 | \$ | 7.29 | \$ | 7.12 | \$ | 6.91 |
| Common share repurchases |  |  |  |  |  |  |  |  |  |  |
| Number of shares repurchased |  | - |  | - |  | - |  | - |  | 2,490 |

Non-regulatory capital

| (dollar amounts in millions) | $\begin{gathered} \text { December 31, } \\ 2016 \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2016 \\ \hline \end{gathered}$ |  | June 30, 2016 |  | $\begin{gathered} \text { March 31, } \\ 2016 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2015 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Calculation of tangible equity / asset ratio: |  |  |  |  |  |  |  |  |  |  |
| Total shareholders' equity | \$ | 10,281 | \$ | 10,387 | \$ | 7,507 | \$ | 7,158 | \$ | 6,595 |
| Less: goodwill |  | $(1,993)$ |  | $(2,004)$ |  | (677) |  | (677) |  | (677) |
| Less: other intangible assets |  | (402) |  | (429) |  | (48) |  | (51) |  | (55) |
| Add: related deferred tax liability(2) |  | 141 |  | 150 |  | 17 |  | 18 |  | 19 |
| Total tangible equity |  | 8,027 |  | 8,104 |  | 6,799 |  | 6,448 |  | 5,882 |
| Less: preferred equity |  | $(1,071)$ |  | $(1,071)$ |  | (971) |  | (773) |  | (386) |
| Total tangible common equity | \$ | 6,956 | \$ | 7,033 | \$ | 5,828 | \$ | 5,675 | \$ | 5,496 |
| Total assets | \$ | 99,729 | \$ | 100,765 | \$ | 73,954 | \$ | 72,645 | \$ | 71,018 |
| Less: goodwill |  | $(1,993)$ |  | $(2,004)$ |  | (677) |  | (677) |  | (677) |
| Less: other intangible assets |  | (402) |  | (429) |  | (48) |  | (51) |  | (55) |
| Add: related deferred tax liability(2) |  | 141 |  | 150 |  | 17 |  | 18 |  | 19 |
| Total tangible assets | \$ | 97,475 | \$ | 98,482 | \$ | 73,246 | \$ | 71,935 | \$ | 70,305 |
| Tangible equity / tangible asset ratio |  | 8.24\% |  | 8.23\% |  | 9.28\% |  | 8.96\% |  | 8.37\% |
| Tangible common equity / tangible asset ratio |  | 7.14 |  | 7.14 |  | 7.96 |  | 7.89 |  | 7.82 |
| Other data: |  |  |  |  |  |  |  |  |  |  |
| Number of employees (Average full-time equivalent) |  | 15,993 |  | 14,511 |  | 12,363 |  | 12,386 |  | 12,418 |
| Number of domestic full-service branches(3) |  | 1,115 |  | 1,129 |  | 772 |  | 771 |  | 777 |

[^1]Huntington Bancshares Incorporated
Consolidated Annual Average Balance Sheets
(Unaudited)

| (dollar amounts in thousands) | Annual Average Balances (2) |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2016 |  | Change from 2015 |  |  | 2015 |  | Change from 2014 |  |  | 2014 |  |
|  |  |  | Amount |  | Percent |  |  | Amount |  | Percent |  |  |
| Assets |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing deposits in banks | \$ | 100 | \$ | 10 | 11 \% | \$ | 90 | \$ | 5 | 6 \% | \$ | 85 |
| Loans held for sale |  | 1,054 |  | 400 | 61 |  | 654 |  | 331 | 102 |  | 323 |
| Securities: |  |  |  |  |  |  |  |  |  |  |  |  |
| Available-for-sale and other securities: |  |  |  |  |  |  |  |  |  |  |  |  |
| Taxable |  | 9,278 |  | 1,278 | 16 |  | 7,999 |  | 1,214 | 18 |  | 6,785 |
| Tax-exempt |  | 2,716 |  | 641 | 31 |  | 2,075 |  | 646 | 45 |  | 1,429 |
| Total available-for-sale and other securities |  | 11,994 |  | 1,919 | 19 |  | 10,074 |  | 1,860 | 23 |  | 8,214 |
| Trading account securities |  | 67 |  | 21 | 45 |  | 46 |  | - | - |  | 46 |
| Held-to-maturity securities - taxable |  | 5,693 |  | 2,181 | 62 |  | 3,513 |  | (99) | (3) |  | 3,612 |
| Total securities |  | 17,754 |  | 4,121 | 30 |  | 13,633 |  | 1,761 | 15 |  | 11,872 |
| Loans and leases:(1) |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial: |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial |  | 23,684 |  | 3,950 | 20 |  | 19,734 |  | 1,392 | 8 |  | 18,342 |
| Commercial real estate: |  |  |  |  |  |  |  |  |  |  |  |  |
| Construction |  | 1,088 |  | 71 | 7 |  | 1,017 |  | 289 | 40 |  | 728 |
| Commercial |  | 4,919 |  | 709 | 17 |  | 4,210 |  | (61) | (1) |  | 4,271 |
| Commercial real estate |  | 6,007 |  | 780 | 15 |  | 5,227 |  | 228 | 5 |  | 4,999 |
| Total commercial |  | 29,691 |  | 4,730 | 19 |  | 24,961 |  | 1,620 | 7 |  | 23,341 |
| Consumer: |  |  |  |  |  |  |  |  |  |  |  |  |
| Automobile |  | 10,540 |  | 1,780 | 20 |  | 8,760 |  | 1,090 | 14 |  | 7,670 |
| Home equity |  | 9,058 |  | 564 | 7 |  | 8,494 |  | 99 | 1 |  | 8,395 |
| Residential mortgage |  | 6,730 |  | 780 | 13 |  | 5,950 |  | 327 | 6 |  | 5,623 |
| RV and marine finance |  | 693 |  | 693 | - |  | - |  | - | - |  | - |
| Other consumer |  | 742 |  | 261 | 54 |  | 481 |  | 85 | 21 |  | 396 |
| Total consumer |  | 27,763 |  | 4,079 | 17 |  | 23,685 |  | 1,601 | 7 |  | 22,084 |
| Total loans and leases |  | 57,454 |  | 8,808 | 18 |  | 48,646 |  | 3,221 | 7 |  | 45,425 |
| Allowance for loan and lease losses |  | (614) |  | (8) | 1 |  | (606) |  | 32 | (5) |  | (638) |
| Net loans and leases |  | 56,840 |  | 8,800 | 18 |  | 48,040 |  | 3,253 | 7 |  | 44,787 |
| Total earning assets |  | 76,362 |  | 13,340 | 21 |  | 63,023 |  | 5,318 | 9 |  | 57,705 |
| Cash and due from banks |  | 1,220 |  | (3) | - |  | 1,223 |  | 325 | 36 |  | 898 |
| Intangible assets |  | 1,359 |  | 656 | 93 |  | 703 |  | 125 | 22 |  | 578 |
| All other assets |  | 4,727 |  | 509 | 12 |  | 4,217 |  | 276 | 7 |  | 3,941 |
| Total assets | \$ | 83,054 | \$ | 14,494 | $21 \%$ | \$ | 68,560 | \$ | 6,076 | 10 \% | \$ | 62,484 |
| Liabilities and shareholders' equity |  |  |  |  |  |  |  |  |  |  |  |  |
| Deposits: |  |  |  |  |  |  |  |  |  |  |  |  |
| Demand deposits - noninterest-bearing | \$ | 19,045 | \$ | 2,704 | 17 \% | \$ | 16,342 | \$ | 2,354 | 17 \% | \$ | 13,988 |
| Demand deposits - interest-bearing |  | 10,985 |  | 4,412 | 67 |  | 6,573 |  | 677 | 11 |  | 5,896 |
| Total demand deposits |  | 30,030 |  | 7,116 | 31 |  | 22,915 |  | 3,031 | 15 |  | 19,884 |
| Money market deposits |  | 19,069 |  | (314) | (2) |  | 19,383 |  | 1,466 | 8 |  | 17,917 |
| Savings and other domestic deposits |  | 7,981 |  | 2,761 | 53 |  | 5,220 |  | 189 | 4 |  | 5,031 |
| Core certificates of deposit |  | 2,300 |  | (303) | (12) |  | 2,603 |  | (712) | (21) |  | 3,315 |
| Total core deposits |  | 59,380 |  | 9,259 | 18 |  | 50,121 |  | 3,974 | 9 |  | 46,147 |
| Other domestic deposits of \$250,000 or more |  | 408 |  | 151 | 59 |  | 256 |  | 14 | 6 |  | 242 |
| Brokered deposits and negotiable CDs |  | 3,499 |  | 746 | 27 |  | 2,753 |  | 614 | 29 |  | 2,139 |
| Deposits in foreign offices |  | 204 |  | (297) | (59) |  | 502 |  | 127 | 34 |  | 375 |
| Total deposits |  | 63,491 |  | 9,859 | 18 |  | 53,632 |  | 4,729 | 10 |  | 48,903 |
| Short-term borrowings |  | 1,530 |  | 184 | 14 |  | 1,346 |  | $(1,415)$ | (51) |  | 2,761 |
| Long-term debt |  | 8,048 |  | 2,463 | 44 |  | 5,585 |  | 2,105 | 60 |  | 3,480 |
| Total interest-bearing liabilities |  | 54,024 |  | 9,803 | 22 |  | 44,221 |  | 3,065 | 7 |  | 41,156 |
| All other liabilities |  | 1,594 |  | 133 | 9 |  | 1,461 |  | 391 | 37 |  | 1,070 |
| Shareholders' equity |  | 8,391 |  | 1,855 | 28 |  | 6,536 |  | 266 | 4 |  | 6,270 |
| Total liabilities and shareholders' equity | \$ | 83,054 | \$ | 14,494 | 21 \% | \$ | 68,560 | \$ | 6,076 | 10 \% | \$ | 62,484 |

[^2] categories.

Huntington Bancshares Incorporated
Consolidated Annual Net Interest Margin - Interest Income / Expense(1)(2)
(Unaudited)

| (dollar amounts in thousands) | Annual Interest Income / Expense |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2016 |  | 2015 |  | 2014 |  |
| Assets |  |  |  |  |  |  |
| Interest-bearing deposits in banks | \$ | 443 | \$ | 90 | \$ | 103 |
| Loans held for sale |  | 34,480 |  | 23,812 |  | 12,728 |
| Securities: |  |  |  |  |  |  |
| Available-for-sale and other securities: |  |  |  |  |  |  |
| Taxable |  | 221,782 |  | 202,104 |  | 171,080 |
| Tax-exempt |  | 90,972 |  | 64,637 |  | 44,562 |
| Total available-for-sale and other securities |  | 312,754 |  | 266,741 |  | 215,642 |
| Trading account securities |  | 284 |  | 493 |  | 421 |
| Held-to-maturity securities - taxable |  | 138,312 |  | 86,614 |  | 88,724 |
| Total securities |  | 451,350 |  | 353,848 |  | 304,787 |
| Loans and leases: |  |  |  |  |  |  |
| Commercial: |  |  |  |  |  |  |
| Commercial and industrial |  | 878,873 |  | 700,139 |  | 643,484 |
| Commercial real estate: |  |  |  |  |  |  |
| Construction |  | 40,467 |  | 36,956 |  | 31,414 |
| Commercial |  | 175,491 |  | 146,526 |  | 163,192 |
| Commercial real estate |  | 215,958 |  | 183,482 |  | 194,606 |
| Total commercial |  | 1,094,831 |  | 883,621 |  | 838,090 |
| Consumer: |  |  |  |  |  |  |
| Automobile |  | 350,358 |  | 282,379 |  | 262,931 |
| Home equity |  | 381,002 |  | 340,342 |  | 343,281 |
| Residential mortgage |  | 244,077 |  | 220,678 |  | 213,268 |
| RV and marine finance |  | 39,243 |  |  |  |  |
| Other consumer |  | 78,737 |  | 41,866 |  | 28,824 |
| Total consumer |  | 1,093,417 |  | 885,265 |  | 848,304 |
| Total loans and leases |  | 2,188,248 |  | 1,768,886 |  | 1,686,394 |
| Total earning assets | \$ | 2,674,521 | \$ | 2,146,636 | \$ | 2,004,012 |
| Liabilities |  |  |  |  |  |  |
| Deposits: |  |  |  |  |  |  |
| Demand deposits - noninterest-bearing | \$ | - | \$ | - | \$ | - |
| Demand deposits - interest-bearing |  | 11,278 |  | 4,278 |  | 2,272 |
| Total demand deposits |  | 11,278 |  | 4,278 |  | 2,272 |
| Money market deposits |  | 45,411 |  | 43,406 |  | 42,156 |
| Savings and other domestic deposits |  | 15,337 |  | 7,340 |  | 8,779 |
| Core certificates of deposit |  | 12,961 |  | 20,646 |  | 26,998 |
| Total core deposits |  | 84,987 |  | 75,670 |  | 80,205 |
| Other domestic deposits of \$250,000 or more |  | 1,624 |  | 1,078 |  | 1,036 |
| Brokered deposits and negotiable CDs |  | 15,125 |  | 4,767 |  | 4,728 |
| Deposits in foreign offices |  | 268 |  | 659 |  | 483 |
| Total deposits |  | 102,004 |  | 82,174 |  | 86,452 |
| Short-term borrowings |  | 5,140 |  | 1,584 |  | 2,940 |
| Long-term debt |  | 155,651 |  | 80,026 |  | 49,929 |
| Total interest-bearing liabilities |  | 262,795 |  | 163,784 |  | 139,321 |
| Net interest income | \$ | 2,411,726 | \$ | 1,982,852 | \$ | 1,864,691 |

(1) Fully-taxable equivalent (FTE) income and expense calculated assuming a $35 \%$ tax rate. See page 24 for the FTE adjustment.
(2) Amounts include the effects of hedge and risk management activities associated with the respective asset and liability categories.

Huntington Bancshares Incorporated
Consolidated Annual Net Interest Margin - Yield
(Unaudited)

| Fully-taxable equivalent basis(1) | Annual Average Rates(2) |  |  |
| :---: | :---: | :---: | :---: |
|  | 2016 | 2015 | 2014 |
| Assets |  |  |  |
| Interest-bearing deposits in banks | 0.44\% | 0.10\% | 0.12\% |
| Loans held for sale | 3.27 | 3.64 | 3.94 |
| Securities: |  |  |  |
| Available-for-sale and other securities: |  |  |  |
| Taxable | 2.39 | 2.53 | 2.52 |
| Tax-exempt | 3.35 | 3.11 | 3.12 |
| Total available-for-sale and other securities | 2.61 | 2.65 | 2.63 |
| Trading account securities | 0.42 | 1.06 | 0.92 |
| Held-to-maturity securities - taxable | 2.43 | 2.47 | 2.46 |
| Total securities | 2.54 | 2.60 | 2.57 |
| Loans and leases:(3) |  |  |  |
| Commercial: |  |  |  |
| Commercial and industrial | 3.71 | 3.55 | 3.51 |
| Commercial real estate: |  |  |  |
| Construction | 3.72 | 3.63 | 4.31 |
| Commercial | 3.57 | 3.48 | 3.82 |
| Commercial real estate | 3.60 | 3.51 | 3.89 |
| Total commercial | 3.69 | 3.54 | 3.59 |
| Consumer: |  |  |  |
| Automobile | 3.32 | 3.22 | 3.43 |
| Home equity | 4.21 | 4.01 | 4.09 |
| Residential mortgage | 3.63 | 3.71 | 3.79 |
| RV and marine finance | 5.67 | - | - |
| Other consumer | 10.62 | 8.71 | 7.30 |
| Total consumer | 3.94 | 3.74 | 3.84 |
| Total loans and leases | 3.81 | 3.64 | 3.71 |
| Total earning assets | 3.50 | 3.41 | 3.47 |
| Liabilities |  |  |  |
| Deposits: |  |  |  |
| Demand deposits - noninterest-bearing | - | - | - |
| Demand deposits - interest-bearing | 0.10 | 0.07 | 0.04 |
| Total demand deposit | 0.04 | 0.02 | 0.01 |
| Money market deposits | 0.24 | 0.22 | 0.24 |
| Savings and other domestic deposits | 0.19 | 0.14 | 0.17 |
| Core certificates of deposit | 0.56 | 0.79 | 0.81 |
| Total core deposits | 0.21 | 0.22 | 0.25 |
| Other domestic deposits of \$250,000 or more | 0.40 | 0.42 | 0.43 |
| Brokered deposits and negotiable CDs | 0.43 | 0.17 | 0.22 |
| Deposits in foreign offices | 0.13 | 0.13 | 0.13 |
| Total deposits | 0.23 | 0.22 | 0.25 |
| Short-term borrowings | 0.34 | 0.12 | 0.11 |
| Long-term debt | 1.93 | 1.43 | 1.43 |
| Total interest bearing liabilities | 0.48 | 0.37 | 0.34 |
| Net interest rate spread | 3.02 | 3.04 | 3.13 |
| Impact of noninterest-bearing funds on margin | 0.14 | 0.11 | 0.10 |
| Net interest margin | 3.16\% | 3.15\% | 3.23\% |

Commercial Loan Derivative Impact
(Unaudited)

|  | Annual Average Rates |  |  |
| :---: | :---: | :---: | :---: |
| Fully-taxable equivalent basis(1) | 2016 | 2015 | 2014 |
| Commercial loans(2)(3) | $3.63 \%$ | 3.34\% | 3.37\% |
| Impact of commercial loan derivatives | 0.06 | 0.20 | 0.22 |
| Total commercial - as reported | 3.69\% | 3.54\% | 3.59\% |
| Average 30 day LIBOR | 0.49 \% | 0.20\% | 0.15\% |

(1) Fully-taxable equivalent (FTE) yields are calculated assuming a $35 \%$ tax rate. See page 24 for the FTE adjustment.
(2) Yield/rates include the effects of hedge and risk management activities associated with the respective asset and liability categories.
(3) Includes the impact of nonacrrual
loans.

Huntington Bancshares Incorporated
Selected Annual Income Statement Data(1)
(Unaudited)

| (dollar amounts in thousands, except per share amounts) | Year Ended December 31, |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2016 |  | Change |  |  | 2015 |  | Change |  |  | 2014 |  |
|  |  |  | Amount |  | Percent |  |  | Amount |  | Percent |  |  |
| Interest income | \$ | 2,632,113 | \$ | 517,592 | 24 \% | \$ | 2,114,521 | \$ | 138,059 | 7 \% | \$ | 1,976,462 |
| Interest expense |  | 262,795 |  | 99,011 | 60 |  | 163,784 |  | 24,463 | 18 |  | 139,321 |
| Net interest income |  | 2,369,318 |  | 418,581 | 21 |  | 1,950,737 |  | 113,596 | 6 |  | 1,837,141 |
| Provision for credit losses |  | 190,802 |  | 90,848 | 91 |  | 99,954 |  | 18,965 | 23 |  | 80,989 |
| Net interest income after provision for credit losses |  | 2,178,516 |  | 327,733 | 18 |  | 1,850,783 |  | 94,631 | 5 |  | 1,756,152 |
| Service charges on deposit accounts |  | 324,299 |  | 43,950 | 16 |  | 280,349 |  | 6,608 | 2 |  | 273,741 |
| Cards and payment processing income |  | 169,064 |  | 26,349 | 18 |  | 142,715 |  | 37,314 | 35 |  | 105,401 |
| Mortgage banking income |  | 128,257 |  | 16,404 | 15 |  | 111,853 |  | 26,966 | 32 |  | 84,887 |
| Trust services |  | 108,274 |  | 2,441 | 2 |  | 105,833 |  | $(10,139)$ | (9) |  | 115,972 |
| Insurance income |  | 64,523 |  | (741) | (1) |  | 65,264 |  | (209) | - |  | 65,473 |
| Brokerage income |  | 61,834 |  | 1,629 | 3 |  | 60,205 |  | $(8,072)$ | (12) |  | 68,277 |
| Capital markets fees |  | 59,527 |  | 5,911 | 11 |  | 53,616 |  | 9,885 | 23 |  | 43,731 |
| Bank owned life insurance income |  | 57,567 |  | 5,167 | 10 |  | 52,400 |  | $(4,648)$ | (8) |  | 57,048 |
| Gain on sale of loans |  | 47,153 |  | 14,116 | 43 |  | 33,037 |  | 11,946 | 57 |  | 21,091 |
| Securities gains (losses) |  | (84) |  | (828) | (111) |  | 744 |  | $(16,810)$ | (96) |  | 17,554 |
| Other income |  | 129,317 |  | $(3,397)$ | (3) |  | 132,714 |  | 6,710 | 5 |  | 126,004 |
| Total noninterest income |  | 1,149,731 |  | 111,001 | 11 |  | 1,038,730 |  | 59,551 | 6 |  | 979,179 |
| Personnel costs |  | 1,349,124 |  | 226,942 | 20 |  | 1,122,182 |  | 73,407 | 7 |  | 1,048,775 |
| Outside data processing and other services |  | 304,743 |  | 73,390 | 32 |  | 231,353 |  | 18,767 | 9 |  | 212,586 |
| Equipment |  | 164,839 |  | 39,882 | 32 |  | 124,957 |  | 5,294 | 4 |  | 119,663 |
| Net occupancy |  | 153,090 |  | 31,209 | 26 |  | 121,881 |  | $(6,195)$ | (5) |  | 128,076 |
| Professional services |  | 105,266 |  | 54,975 | 109 |  | 50,291 |  | $(9,264)$ | (16) |  | 59,555 |
| Marketing |  | 62,957 |  | 10,744 | 21 |  | 52,213 |  | 1,653 | 3 |  | 50,560 |
| Deposit and other insurance expense |  | 54,107 |  | 9,498 | 21 |  | 44,609 |  | $(4,435)$ | (9) |  | 49,044 |
| Amortization of intangibles |  | 30,456 |  | 2,589 | 9 |  | 27,867 |  | $(11,410)$ | (29) |  | 39,277 |
| Other expense |  | 225,490 |  | 24,935 | 12 |  | 200,555 |  | 25,745 | 15 |  | 174,810 |
| Total noninterest expense |  | 2,450,072 |  | 474,164 | 24 |  | 1,975,908 |  | 93,562 | 5 |  | 1,882,346 |
| Income before income taxes |  | 878,175 |  | $(35,430)$ | (4) |  | 913,605 |  | 60,620 | 7 |  | 852,985 |
| Provision for income taxes |  | 193,053 |  | $(27,595)$ | (13) |  | 220,648 |  | 55 | - |  | 220,593 |
| Net income |  | 685,122 |  | $(7,835)$ | (1) |  | 692,957 |  | 60,565 | 10 |  | 632,392 |
| Dividends on preferred shares |  | 65,274 |  | 33,401 | 105 |  | 31,873 |  | 19 | - |  | 31,854 |
| Net income applicable to common shares | \$ | 619,848 | \$ | $(41,236)$ | (6)\% | \$ | 661,084 | \$ | 60,546 | 10 \% | \$ | 600,538 |
| Average common shares - basic |  | 904,438 |  | 101,026 | 13 \% |  | 803,412 |  | $(16,505)$ | (2)\% |  | 819,917 |
| Average common shares - diluted |  | 918,790 |  | 101,661 | 12 |  | 817,129 |  | $(15,952)$ | (2) |  | 833,081 |
| Per common share |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income - basic | \$ | 0.69 | \$ | (0.13) | (16) | \$ | 0.82 | \$ | 0.09 | 12 | \$ | 0.73 |
| Net income - diluted |  | 0.67 |  | (0.14) | (17) |  | 0.81 |  | 0.09 | 13 |  | 0.72 |
| Cash dividends declared |  | 0.29 |  | 0.04 | 16 |  | 0.25 |  | 0.04 | 19 |  | 0.21 |
| Revenue - fully taxable equivalent (FTE) |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | \$ | 2,369,318 | \$ | 418,581 | 21 | \$ | 1,950,737 | \$ | 113,596 | 6 | \$ | 1,837,141 |
| FTE adjustment |  | 42,408 |  | 10,293 | 32 |  | 32,115 |  | 4,565 | 17 |  | 27,550 |
| Net interest income (2) |  | 2,411,726 |  | 428,874 | 22 |  | 1,982,852 |  | 118,161 | 6 |  | 1,864,691 |
| Noninterest income |  | 1,149,731 |  | 111,001 | 11 |  | 1,038,730 |  | 59,551 | 6 |  | 979,179 |
| Total revenue (2) | \$ | 3,561,457 | \$ | 539,875 | 18 \% | \$ | 3,021,582 | \$ | 177,712 | 6 \% | \$ | 2,843,870 |

(1) Comparisons for presented periods are impacted by a number of factors. Refer to Significant Items.
(2) On a fully-taxable equivalent (FTE) basis assuming a $35 \%$ tax rate.

## Huntington Bancshares Incorporated

Annual Mortgage Banking Income
(Unaudited)

| (dollar amounts in thousands, except as noted) | Year Ended December 31, |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2016 |  | 2015 |  | 2014 |  | 2013 |  | 2012 |  |
| Mortgage banking income |  |  |  |  |  |  |  |  |  |  |
| Origination and secondary marketing | \$ | 100,297 | \$ | 90,272 | \$ | 57,272 | \$ | 85,016 | \$ | 146,845 |
| Servicing fees |  | 46,404 |  | 43,342 |  | 40,602 |  | 43,816 |  | 46,177 |
| Amortization of capitalized servicing |  | $(28,341)$ |  | $(26,679)$ |  | $(24,102)$ |  | $(28,746)$ |  | $(35,908)$ |
| Other mortgage banking income |  | 9,647 |  | 10,978 |  | 14,734 |  | 16,206 |  | 19,607 |
| Subtotal |  | 128,007 |  | 117,913 |  | 88,506 |  | 116,292 |  | 176,721 |
| MSR valuation adjustment(1) |  | 857 |  | $(3,608)$ |  | $(10,734)$ |  | 35,556 |  | $(16,902)$ |
| Net trading gains (losses) related to MSR hedging |  | (607) |  | $(2,452)$ |  | 7,115 |  | $(24,993)$ |  | 31,273 |
| Total mortgage banking income | \$ | 128,257 | \$ | 111,853 | \$ | 84,887 | \$ | 126,855 | \$ | 191,092 |
|  |  |  |  |  |  |  |  |  |  |  |
| Mortgage originations (in millions) | \$ | 5,822 | \$ | 4,705 | \$ | 3,558 | \$ | 4,418 | \$ | 4,833 |
| Capitalized mortgage servicing rights(2) |  | 186,213 |  | 160,718 |  | 155,598 |  | 162,301 |  | 120,747 |
| Total mortgages serviced for others (in millions)(2) |  | 18,852 |  | 16,168 |  | 15,637 |  | 15,239 |  | 15,623 |
| MSR \% of investor servicing portfolio |  | 0.99\% |  | 0.99\% |  | 1.00\% |  | 1.07\% |  | 0.77\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Net impact of MSR hedging |  |  |  |  |  |  |  |  |  |  |
| MSR valuation adjustment(1) | \$ | 857 | \$ | $(3,608)$ | \$ | $(10,734)$ | \$ | 35,556 | \$ | $(16,902)$ |
| Net trading gains (losses) related to MSR hedging |  | (607) |  | $(2,452)$ |  | 7,115 |  | $(24,993)$ |  | 31,273 |
| Net interest income related to MSR hedging |  | - |  | - |  | - |  | - |  | (26) |
| Net gain (loss) on MSR hedging | \$ | 250 | \$ | $(6,060)$ | \$ | $(3,619)$ | \$ | 10,563 | \$ | 14,345 |

(1) The change in fair value for the period represents the MSR valuation adjustment, net of amortization of capitalized servicing.
(2) At period
end.

Huntington Bancshares Incorporated
Annual Credit Reserves Analysis
(Unaudited)

| (dollar amounts in thousands) |  |  |  |  | ar | December 3 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2016 |  | 2015 |  | 2014 |  | 2013 |  | 2012 |  |
| Allowance for loan and lease losses, beginning of period | \$ | 597,843 | \$ | 605,196 | \$ | 647,870 | \$ | 769,075 | \$ | 964,828 |
| Loan and lease losses |  | $(227,314)$ |  | $(217,881)$ |  | $(246,601)$ |  | $(306,316)$ |  | $(455,200)$ |
| Recoveries of loans previously charged off |  | 118,418 |  | 130,088 |  | 121,974 |  | 117,650 |  | 112,738 |
| Net loan and lease losses |  | $(108,896)$ |  | $(87,793)$ |  | $(124,627)$ |  | $(188,666)$ |  | $(342,462)$ |
| Provision for loan and lease losses |  | 169,407 |  | 88,679 |  | 83,082 |  | 67,797 |  | 155,193 |
| Allowance of assets sold or transferred to loans held for sale |  | $(19,941)$ |  | $(8,239)$ |  | $(1,129)$ |  | (336) |  | $(8,484)$ |
| Allowance for loan and lease losses, end of period |  | 638,413 |  | 597,843 |  | 605,196 |  | 647,870 |  | 769,075 |
|  |  |  |  |  |  |  |  |  |  |  |
| Allowance for unfunded loan commitments and letters of credit, beginning of period |  | 72,081 |  | 60,806 |  | 62,899 |  | 40,651 |  | 48,456 |
| Provision for (reduction in) unfunded loan commitments and letters of credit losses |  | 21,395 |  | 11,275 |  | $(2,093)$ |  | 22,248 |  | $(7,805)$ |
| Fair value of acquired AULC |  | 4,403 |  | - |  | - |  | - |  | - |
| Allowance for unfunded loan commitments and letters of credit, end of period |  | 97,879 |  | 72,081 |  | 60,806 |  | 62,899 |  | 40,651 |
| Total allowance for credit losses | \$ | 736,292 | \$ | 669,924 | \$ | 666,002 | \$ | 710,769 | \$ | 809,726 |
|  |  |  |  |  |  |  |  |  |  |  |
| Allowance for loan and lease losses (ALLL) as \% of: |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases |  | 0.95\% |  | 1.19\% |  | 1.27\% |  | 1.50\% |  | 1.89\% |
| Nonaccrual loans and leases (NALs) |  | 151 |  | 161 |  | 202 |  | 201 |  | 189 |
| Nonperforming assets (NPAs) |  | 133 |  | 150 |  | 179 |  | 184 |  | 173 |
| Total allowance for credit losses (ACL) as \% of: |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases |  | 1.10\% |  | 1.33\% |  | 1.40\% |  | 1.65\% |  | 1.99\% |
| Nonaccrual loans and leases (NALs) |  | 174 |  | 180 |  | 222 |  | 221 |  | 199 |
| Nonperforming assets (NPAs) |  | 153 |  | 168 |  | 197 |  | 202 |  | 182 |

Huntington Bancshares Incorporated
Annual Net Charge-Off Analysis
(Unaudited)

| (dollar amounts in thousands) | Year Ended December 31, |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2016 (2) |  | 2015 |  | 2014 |  | 2013 |  | 2012 |  |
| Net charge-offs by loan and lease type: |  |  |  |  |  |  |  |  |  |  |
| Originated Loans |  |  |  |  |  |  |  |  |  |  |
| Commercial: |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 43,929 | \$ | 27,924 | \$ | 32,123 | \$ | 16,390 | \$ | 64,248 |
| Commercial real estate: |  |  |  |  |  |  |  |  |  |  |
| Construction |  | $(2,084)$ |  | (824) |  | 1,171 |  | 6,358 |  | 8,041 |
| Commercial |  | $(24,460)$ |  | $(15,719)$ |  | $(10,538)$ |  | 18,496 |  | 70,388 |
| Commercial real estate |  | $(26,544)$ |  | $(16,543)$ |  | $(9,367)$ |  | 24,854 |  | 78,429 |
| Total commercial |  | 17,385 |  | 11,381 |  | 22,756 |  | 41,244 |  | 142,677 |
| Consumer: |  |  |  |  |  |  |  |  |  |  |
| Automobile |  | 27,057 |  | 20,291 |  | 17,568 |  | 10,537 |  | 9,442 |
| Home equity |  | 8,073 |  | 19,850 |  | 36,947 |  | 82,263 |  | 116,379 |
| Residential mortgage |  | 5,560 |  | 10,126 |  | 19,752 |  | 27,162 |  | 47,923 |
| RV and marine finance |  | - |  | - |  | - |  | - |  | - |
| Other consumer |  | 38,627 |  | 26,145 |  | 27,604 |  | 27,460 |  | 26,041 |
| Total consumer |  | 79,317 |  | 76,412 |  | 101,871 |  | 147,422 |  | 199,785 |
| Total originated net charge-offs | \$ | 96,702 | \$ | 87,793 | \$ | 124,627 | \$ | 188,666 | \$ | 342,462 |

## Acquired loans (1)

Commercial:
Commercial and industrial $\quad \$ \quad 1,186$

| Commercial real estate: |  |
| :---: | ---: |
| Construction | - |
| Commercial | 205 |
| Commercial real estate | 205 |
| Total commercial | 1,391 |
| Consumer: | 4,934 |
| Automobile | 931 |
| Home equity | 264 |
| Residential mortgage | 2,288 |
| RV and marine finance | 2,386 <br> Other consumer <br> Total consumer |
| Total acquired net charge-offs | 10,803 |


| Total Loans |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial: |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 45,115 | \$ | 27,924 | \$ | 32,123 | \$ | 16,390 | \$ | 64,248 |
| Commercial real estate: |  |  |  |  |  |  |  |  |  |  |
| Construction |  | $(2,084)$ |  | (824) |  | 1,171 |  | 6,358 |  | 8,041 |
| Commercial |  | $(24,255)$ |  | $(15,719)$ |  | $(10,538)$ |  | 18,496 |  | 70,388 |
| Commercial real estate |  | $(26,339)$ |  | $(16,543)$ |  | $(9,367)$ |  | 24,854 |  | 78,429 |
| Total commercial |  | 18,776 |  | 11,381 |  | 22,756 |  | 41,244 |  | 142,677 |
| Consumer: |  |  |  |  |  |  |  |  |  |  |
| Automobile |  | 31,991 |  | 20,291 |  | 17,568 |  | 10,537 |  | 9,442 |
| Home equity |  | 9,004 |  | 19,850 |  | 36,947 |  | 82,263 |  | 116,379 |
| Residential mortgage |  | 5,824 |  | 10,126 |  | 19,752 |  | 27,162 |  | 47,923 |
| RV and marine finance |  | 2,288 |  | - |  | - |  | - |  | - |
| Other consumer |  | 41,013 |  | 26,145 |  | 27,604 |  | 27,460 |  | 26,041 |
| Total consumer |  | 90,120 |  | 76,412 |  | 101,871 |  | 147,422 |  | 199,785 |
| Total net charge-offs | \$ | 108,896 | \$ | 87,793 | \$ | 124,627 | \$ | 188,666 | \$ | 342,462 |


| Net charge-offs - annualized percentages: |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial: |  |  |  |  |  |
| Commercial and industrial | 0.19 \% | 0.14 \% | 0.18 \% | 0.10\% | 0.40\% |
| Commercial real estate: |  |  |  |  |  |
| Construction | (0.19) | (0.08) | 0.16 | 1.10 | 1.38 |
| Commercial | (0.49) | (0.37) | (0.25) | 0.42 | 1.35 |
| Commercial real estate | (0.44) | (0.32) | (0.19) | 0.49 | 1.36 |
| Total commercial | 0.06 | 0.05 | 0.10 | 0.19 | 0.66 |
| Consumer: |  |  |  |  |  |
| Automobile | 0.30 | 0.23 | 0.23 | 0.19 | 0.21 |
| Home equity | 0.10 | 0.23 | 0.44 | 0.99 | 1.40 |
| Residential mortgage | 0.09 | 0.17 | 0.35 | 0.52 | 0.92 |
| RV and marine finance | 0.33 | - | - | - | - |
| Other consumer | 5.53 | 5.44 | 6.99 | 6.30 | 5.72 |
| Total consumer | 0.32 | 0.32 | 0.46 | 0.75 | 1.08 |
| Net charge-offs as a \% of average loans | 0.19 \% | 0.18 \% | 0.27 \% | 0.45\% | 0.85\% |

(1) Represents loans from FirstMerit
acquisition.
(2) Amounts presented above exclude write-downs of loans transferred to loans held-forsale.

Huntington Bancshares Incorporated
Annual Nonaccrual Loans and Leases (NALs) and Nonperforming Assets (NPAs)
(Unaudited)


December 31,

| (dollar amounts in thousands) | December 31, |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2016 |  | 2015 |  | 2014 |  | 2013 |  | 2012 |  |
| Nonperforming assets, beginning of period | \$ | 398,923 | \$ | 337,723 | \$ | 352,160 | \$ | 445,775 | \$ | 590,276 |
| New nonperforming assets |  | 632,618 |  | 569,433 |  | 431,261 |  | 466,122 |  | 741,724 |
| Returns to accruing status |  | $(126,653)$ |  | $(100,928)$ |  | $(77,241)$ |  | $(82,112)$ |  | $(140,714)$ |
| Loan and lease losses |  | $(134,795)$ |  | $(150,432)$ |  | $(174,737)$ |  | $(213,138)$ |  | $(310,979)$ |
| Payments |  | $(210,647)$ |  | $(211,627)$ |  | $(158,946)$ |  | $(230,726)$ |  | $(302,614)$ |
| Sales and transfers to held-for-sale |  | $(78,545)$ |  | $(45,246)$ |  | $(34,774)$ |  | $(33,761)$ |  | $(131,918)$ |
| Other |  | - |  | - |  | - |  | - |  | - |
| Nonperforming assets, end of period (3) | \$ | 480,901 | \$ | 398,923 | \$ | 337,723 | \$ | 352,160 | \$ | 445,775 |

(1) Excludes loans transferred to held-for-
sale.
(2) Other nonperforming assets represent an investment security backed by a municipal
bond.
(3) Nonperforming assets divided by the sum of loans and leases, net other real estate owned, and other NPAs.
(4) Nonaccruing troubled debt restructured loans on page 31 are included in the total nonperforming assets balance.
(5) Represents loans from FirstMerit acquisition.

Huntington Bancshares Incorporated
Annual Accruing Past Due Loans and Leases and Accruing and Nonaccruing Troubled Debt Restructured Loans
(Unaudited)

| (dollar amounts in thousands) | December 31, |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2016 |  | 2015 |  | 2014 |  | 2013 |  | 2012 |  |
| Accruing loans and leases past due 90 days or more: |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 18,148 | \$ | 8,724 | \$ | 4,937 | \$ | 14,562 | \$ | 26,648 |
| Commercial real estate |  | 17,215 |  | 9,549 |  | 18,793 |  | 39,142 |  | 56,660 |
| Automobile |  | 10,182 |  | 7,162 |  | 5,703 |  | 5,055 |  | 4,418 |
| Residential mortgage (excluding loans guaranteed by the U.S. Government) |  | 15,074 |  | 14,082 |  | 33,040 |  | 2,469 |  | 2,718 |
| RV and marine finance |  | 1,462 |  | - |  | - |  | - |  | - |
| Home equity |  | 11,508 |  | 9,044 |  | 12,159 |  | 13,983 |  | 18,200 |
| Other consumer |  | 3,895 |  | 1,394 |  | 837 |  | 998 |  | 1,672 |
| Total, excl. loans guaranteed by the U.S. Government |  | 77,484 |  | 49,955 |  | 75,469 |  | 76,209 |  | 110,316 |
| Add: loans guaranteed by U.S. Government |  | 51,878 |  | 55,835 |  | 55,012 |  | 87,985 |  | 90,816 |
| Total accruing loans and leases past due 90 days or more, including loans guaranteed by the U.S. Government | \$ | 129,362 | \$ | 105,790 | \$ | 130,481 | \$ | 164,194 | \$ | 201,132 |
| Ratios: |  |  |  |  |  |  |  |  |  |  |
| Excluding loans guaranteed by the U.S. Government, as a percent of total loans and leases |  | 0.12\% |  | 0.10\% |  | 0.16\% |  | 0.18\% |  | 0.27\% |
| Guaranteed by U.S. Government, as a percent of total loans and leases |  | 0.08 |  | 0.11 |  | 0.12 |  | 0.20 |  | 0.22 |
| Including loans guaranteed by the U.S. Government, as a percent of total loans and leases |  | 0.19 |  | 0.21 |  | 0.27 |  | 0.38 |  | 0.49 |
| Accruing troubled debt restructured loans: |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 210,119 | \$ | 235,689 | \$ | 116,331 | \$ | 83,857 | \$ | 76,586 |
| Commercial real estate |  | 76,844 |  | 115,074 |  | 177,156 |  | 204,668 |  | 208,901 |
| Automobile |  | 26,382 |  | 24,893 |  | 26,060 |  | 30,781 |  | 35,784 |
| Home equity |  | 269,709(1) |  | 199,393(2) |  | 252,084 |  | 188,266 |  | 110,581 |
| Residential mortgage |  | 242,901 |  | 264,666 |  | 265,084 |  | 305,059 |  | 290,011 |
| RV and marine finance |  | - |  | - |  | - |  | - |  | - |
| Other consumer |  | 3,780 |  | 4,488 |  | 4,018 |  | 1,041 |  | 2,544 |
| Total accruing troubled debt restructured loans | \$ | 829,735 | \$ | 844,203 | \$ | 840,733 | \$ | 813,672 | \$ | 724,407 |
| Nonaccruing troubled debt restructured loans: |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 107,087 | \$ | 56,919 | \$ | 20,580 | \$ | 7,291 | \$ | 19,268 |
| Commercial real estate |  | 4,507 |  | 16,617 |  | 24,964 |  | 23,981 |  | 32,548 |
| Automobile |  | 4,579 |  | 6,412 |  | 4,552 |  | 6,303 |  | 7,823 |
| Home equity |  | 28,128(1) |  | 20,996(2) |  | 27,224 |  | 20,715 |  | 6,951 |
| Residential mortgage |  | 59,157 |  | 71,640 |  | 69,305 |  | 82,879 |  | 84,515 |
| RV and marine finance |  | - |  | - |  | - |  | - |  | - |
| Other consumer |  | 118 |  | 151 |  | 70 |  | - |  | 113 |
| Total nonaccruing troubled debt restructured loans | \$ | 203,576 | \$ | 172,735 | \$ | 146,695 | \$ | 141,169 | \$ | 151,218 |

(1) Includes TDRs transferred from loans to held-for-sale to loans.
(2) Excludes TDRs transferred from loans to loans held-forsale.


[^0]:    Huntington Bancshares Incorporated
    Loans and Leases Composition

[^1]:    (1) High and low stock prices are intra-day quotes obtained from Bloomberg.
    (2) Other intangible assets are net of deferred tax liability, and calculated assuming a $35 \%$ tax rate.
    (3) Includes Regional Banking and The Huntington Private Client Group offices.

[^2]:    (1) Includes nonaccrual
    loans
    (2) Amounts include the effects of hedge and risk management activities associated with the respective asset and liability

