## UNITED STATES

SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

## FORM 8-K

$\qquad$
CURRENT REPORT
Pursuant to Section 13 OR 15(d)
of The Securities Exchange Act of 1934
Date of Report (Date of earliest event reported) January 21, 2016

## HUNTINGTON BANCSHARES INCORPORATED

(Exact name of registrant as specified in its charter)


1-34073
(Commission
File Number) (IRS Employer Identification No.)

43287 (Zip Code)

Registrant's telephone number, including area code (614) 480-8300
Not Applicable
(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):
$\square \quad$ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
$\square \quad$ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
$\square \quad$ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
$\square \quad$ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## Item 2.02. Results of Operations and Financial

## Condition.

On January 21, 2016, Huntington Bancshares Incorporated ("Huntington") issued a news release announcing its earnings for the quarter and year endedecember 31, 2015. Also on January 21, 2016, Huntington made a Quarterly
 are incorporated by reference in this Item 2.02.

Huntington's senior management will host an earnings conference call on January 21, 2016, at 9:00 a.m. (Eastern Time). The call may be accessed via a live Internet webcast at the Investor Relations section of Huntington's web site,

 859-2056 or (404) 537-3406; conference ID 11113312

The information contained or incorporated by reference in this Current Report on Form 8-K contains certain forward-looking statements, including certain plans, expectations, goals, projections, and statements, which are subject to
 might, should, would, could, or similar variations.







 documents subsequently filed by us with the Securities and Exchange Commission.

The information contained or incorporated by reference in Item 2.02 of this Form 8-K shall be treated as "furnished" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.

## Item 9.01. Financial Statements and

## Exhibits.

The exhibits referenced below shall be treated as "furnished" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.
(d) Exhibits.

Exhibit 99.1 - News release of Huntington Bancshares Incorporated, dated January 21, 2016.
Exhibit 99.2 - Quarterly Financial Supplement, December 2015.

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

HUNTINGTON BANCSHARES INCORPORATED

Date: January 21, 2016
By: /s/ Howell D. McCullough III Howell D. McCullough III Chief Financial Officer
Exhibit
No.

News release of Huntington Bancshares Incorporated, dated January 21, 2016.

## FOR IMMEDIATE RELEASE

January 21, 2016
Analysts: Mark Muth (mark.muth@huntington.com), 614.480.4720
Media: Maureen Brown (maureen.brown@huntington.com), 614.480.5512
Brent Wilder (brent.wilder@huntington.com), 614.480.5875

## HUNTINGTON BANCSHARES INCORPORATED REPORTS 2015 FOURTH QUARTER RESULTS INCLUDING 9\% YEAR-OVER-YEAR REVENUE GROWTH AND 11\% YEAR-OVER-YEAR EPS GROWTH

COLUMBUS, Ohio - Huntington Bancshares Incorporated (NASDAQ: HBAN; www.huntington.com) reported net income for the 2015 fourth quarter of $\$ 178$ million, or a $9 \%$ increase from the year-ago quarter. Earnings per common share for the 2015 fourth quarter were $\$ 0.21$, up $11 \%$ from the year-ago quarter. Return on average assets was $1.00 \%$, while return on average tangible common equity was $12.4 \%$.

2015 full-year net income was $\$ 693$ million, an increase of $10 \%$ from the prior year. Earnings per common share for the year were $\$ 0.81$, up $13 \%$ from the prior year. Return on average assets for the full year was $1.01 \%$, while return on average tangible common equity was $12.4 \%$. Total revenue increased $6 \%$ over the prior year.
"We are very pleased with our 2015 performance. Impressive full-year revenue growth, coupled with disciplined expense control, delivered strong net income and EPS growth for our shareholders," said Steve Steinour, chairman, president and CEO. "Our consistent execution of disciplined lending and investment within a risk-balanced environment continues to pay off. We also took proactive steps to better position the company moving into 2016 by investing in key growth drivers, such as technology and our in-store strategy, while exiting some non-core businesses."
"I am particularly encouraged with our fee income growth as our fourth quarter performance resulted in a strong finish for the year," Steinour said. "Furthermore, the finalization of our in-store branch expansion is also visibly supporting our deposit and loan growth."

The Board of Directors declared a quarterly cash dividend on the company's common stock of $\$ 0.07$ per common share. The dividend is payable April 1 , 2016, to shareholders of record on March 18, 2016.

## Full-year 2015 highlights compared with 2014:

- $\$ 3.2$ billion, or $7 \%$, increase in average loans and leases, including a $\$ 1.4$ billion, or $8 \%$, increase in Commercial and Industrial loans and a $\$ 1.1$ billion, or $14 \%$, increase in Automobile loans
- $\$ 4.0$ billion, or $9 \%$, increase in average total core deposits, including a $\$ 2.4$ billion, or $17 \%$, increase in average noninterest bearing demand deposits and a $\$ 1.5$ billion, or $8 \%$, increase in money market deposits
- $\$ 178$ million, or $6 \%$, increase in fully-taxable equivalent revenue, including a $\$ 118$ million, or $6 \%$, increase in fully-taxable equivalent net interest income
- Net interest margin of $3.15 \%$, a decrease of 8 basis points
- $\$ 60$ million, or $6 \%$, increase in noninterest income, including a $\$ 27$ million increase in mortgage banking and a $\$ 37$ million increase in cards and payment processing income
- Net charge-offs represented $0.18 \%$ of average loans and leases, down from 0.27\%
- 23.0 million common shares repurchased at an average price of $\$ 10.93$ per share
- $\$ 0.29$, or $4 \%$, increase in tangible book value per common share (TBVPS) to $\$ 6.91$; end of period dividend yield of $2.5 \%$


## 2015 Fourth Quarter highlights compared with 2014 Fourth Quarter:

- $\$ 2.7$ billion, or $6 \%$, increase in average loans and leases, primarily driven by a $\$ 1.3$ billion, or $7 \%$, increase in commercial and industrial loans and a $\$ 0.8$ billion, or $9 \%$, increase in automobile loans
- $\$ 2.1$ billion, or $17 \%$, increase in average securities, including a net increase of $\$ 0.7$ billion of direct purchase municipal instruments originated by our Commercial segment
- $\$ 4.6$ billion, or $9 \%$, increase in average total deposits and a $\$ 3.9$ billion, or $8 \%$, increase in average total core deposits, driven by a $\$ 2.0$ billion, or $13 \%$, increase in noninterest bearing deposits and a $\$ 1.4$ billion, or $8 \%$, increase in money market deposits
- $\$ 63$ million, or $9 \%$, increase in fully-taxable equivalent revenue, comprised of a $\$ 25$ million, or $5 \%$, increase in fully-taxable equivalent net interest income and a $\$ 39$ million, or $17 \%$, increase in noninterest income
- Net interest margin of $3.09 \%$, a decrease of 9 basis points
- Net charge-offs represented $0.18 \%$ of average loans and leases, down from 0.20\%

Table 1 - Earnings Performance Summary

| (\$ in millions, except per share data) | Full Year |  |  |  | 2015 |  |  |  | 2014 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2015 |  | 2014 |  | Fourth Quarter |  | Third Quarter |  | Fourth Quarter |  |
| Net income | \$ | 693 | \$ | 632 | \$ | 178 | \$ | 153 | \$ | 164 |
| Diluted earnings per common share |  | 0.81 |  | 0.72 |  | 0.21 |  | 0.18 |  | 0.19 |
| Return on average assets |  | 1.01 \% |  | 1.01 \% |  | 1.00 \% |  | 0.87 \% |  | 1.00\% |
| Return on average common equity |  | 10.7 |  | 10.2 |  | 10.8 |  | 9.3 |  | 10.3 |
| Return on average tangible common equity |  | 12.4 |  | 11.8 |  | 12.4 |  | 10.7 |  | 11.9 |
| Net interest margin |  | 3.15 |  | 3.23 |  | 3.09 |  | 3.16 |  | 3.18 |
| Efficiency ratio |  | 64.5 |  | 65.1 |  | 63.7 |  | 69.1 |  | 66.2 |
|  |  |  |  |  |  |  |  |  |  |  |
| Tangible book value per common share | \$ | 6.91 | \$ | 6.62 | \$ | 6.91 | \$ | 6.88 | \$ | 6.62 |
| Cash dividends declared per common share |  | 0.25 |  | 0.21 |  | 0.07 |  | 0.06 |  | 0.06 |
| Average diluted shares outstanding (000's) |  | 817,129 |  | 833,081 |  | 810,143 |  | 814,326 |  | 825,338 |
|  |  |  |  |  |  |  |  |  |  |  |
| Average earning assets | \$ | 63,023 | \$ | 57,705 | \$ | 64,961 | \$ | 63,323 | \$ | 60,010 |
| Average loans and leases |  | 48,646 |  | 45,425 |  | 49,827 |  | 49,046 |  | 47,092 |
| Average core deposits |  | 50,121 |  | 46,147 |  | 51,585 |  | 50,891 |  | 47,638 |
|  |  |  |  |  |  |  |  |  |  |  |
| Tangible common equity / tangible assets ratio |  | 7.81\% |  | 8.17 \% |  | 7.81\% |  | 7.89\% |  | 8.17\% |
| Common equity Tier 1 risk-based capital ratio |  | 9.79 |  | N/A |  | 9.79 |  | 9.72 |  | N/A |
| Tier 1 common risk-based capital ratio |  | N/A |  | 10.23 |  | N/A |  | N/A |  | 10.23 |
|  |  |  |  |  |  |  |  |  |  |  |
| NCOs as a \% of average loans and leases |  | 0.18\% |  | 0.27\% |  | 0.18\% |  | 0.13\% |  | 0.20\% |
| NAL ratio |  | 0.74 |  | 0.63 |  | 0.74 |  | 0.72 |  | 0.63 |
| ACL as a \% of total loans and leases |  | 1.33 |  | 1.40 |  | 1.33 |  | 1.32 |  | 1.40 |

N/A denotes quarters in which the calculation did not apply

Table 2 lists certain items that Management believes are significant in understanding corporate performance and trends (see Basis of Presentation). There were two Significant Items in the 2015 fourth quarter: (a) $\$ 8$ million of franchise repositioning expense related to branch closures and impairment of facilities' leases, and (b) \$0.4 million of merger and acquisition-related net gains from the sale of Huntington Asset Advisors ("HAA"), Huntington Asset Services ("HASI"), and Unified Financial Securities ("Unified"), which were completed during the 2015 fourth
quarter, partially offset by expenses related to the acquisition of Macquarie Equipment Finance, subsequently rebranded Huntington Technology Finance ("HTF").

Table 2 - Significant Items Influencing Earnings

| Three Months Ended | Pre-Tax Impact |  | After-Tax Impact |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (\$ in millions, except per share) | Amount |  | Amount (1) |  | EPS (2) |  |
| December 31, 2015 - net income |  |  | \$ | 178 | \$ | 0.21 |
| - Franchise repositioning-related expense | \$ | (8) |  | (5) |  | (0.01) |
| - Merger and acquisition-related net gains |  | 0 |  | 0 |  | - |
| September 30, 2015 - net income |  |  | \$ | 153 | \$ | 0.18 |
| - Addition to litigation reserves | \$ | (38) |  | (25) |  | (0.03) |
| - Merger and acquisition-related net expenses |  | (5) |  | (3) |  | - |
| June 30, 2015 - net income |  |  | \$ | 196 | \$ | 0.23 |
| - Merger and acquisition-related net expenses | \$ | (2) |  | (1) |  | - |
| March 31, 2015 - net income |  |  | \$ | 166 | \$ | 0.19 |
| - Merger and acquisition-related net expenses | \$ | (3) |  | (2) |  | - |
| December 31, 2014 - net income |  |  | \$ | 164 | \$ | 0.19 |
| - Addition to litigation reserves | \$ | (12) |  | (8) |  | (0.01) |
| - Franchise repositioning-related expense |  | (9) |  | (6) |  | (0.01) |

(1) Favorable (unfavorable) impact on net income; 35\% operating tax rate
(2) EPS reflected on a fully diluted basis

## Net Interest Income, Net Interest Margin, and Average Balance Sheet

Table 3 - Net Interest Income and Net Interest Margin Performance Summary - Disciplined Loan and Deposit Pricing Minimizes NIM Compression

| (\$ in millions) | 2015 |  | 2014 |  | Change YOY | 2015 |  |  |  | 2014 |  | Change (\%) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Full Year |  | Full Year |  |  | Fourth Quarter |  | Third Quarter |  | Fourth Quarter |  |  |  |
|  |  |  | LQ | YOY |  |  |  |  |  |  |  |  |  |
| Net interest income | \$ | 1,951 |  |  | \$ | 1,837 | 6\% | \$ | 497 | \$ | 495 | \$ | 473 | -\% | 5\% |
| FTE adjustment |  | 32 |  | 28 | 17 |  | 8 |  | 8 |  | 8 | 3 | 12 |
| Net interest income - FTE |  | 1,983 |  | 1,865 | 6 |  | 505 |  | 503 |  | 481 | - | 5 |
| Noninterest income |  | 1,039 |  | 979 | 6 |  | 272 |  | 253 |  | 233 | 8 | 17 |
| Total revenue - FTE | \$ | 3,022 | \$ | 2,844 | 6\% | \$ | 777 | \$ | 756 | \$ | 714 | 3\% | 9\% |


| Yield / Cost | 2015 | 2014 | Change YOY | 2015 |  | 2014 | Change bp |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Full Year | Full Year |  | Fourth Quarter | Third Quarter | Fourth Quarter |  |  |
|  |  |  |  |  |  |  | LQ | YOY |
| Total earning assets | 3.41\% | 3.47\% | (6) bp | 3.37\% | 3.42\% | 3.41\% | (5) bp | (4) bp |
| Total loans and leases | 3.64 | 3.71 | (7) | 3.59 | 3.65 | 3.60 | (6) | (1) |
| Total securities | 2.60 | 2.57 | 3 | 2.58 | 2.59 | 2.65 | (1) | (7) |
| Total interest-bearing liabilities | 0.37 | 0.34 | 3 | 0.41 | 0.39 | 0.32 | 2 | 9 |
| Total interest-bearing deposits | 0.22 | 0.25 | (3) | 0.23 | 0.22 | 0.23 | 1 | - |
|  |  |  |  |  |  |  |  |  |
| Net interest rate spread | 3.04 | 3.13 | (9) | 2.96 | 3.03 | 3.09 | (7) | (13) |
| Impact of noninterest-bearing funds on margin | 0.11 | 0.10 | 1 | 0.13 | 0.13 | 0.09 | - | 4 |
| Net interest margin | 3.15\% | 3.23\% | (8) bp | 3.09\% | 3.16\% | 3.18\% | (7) bp | (9) bp |

See Pages 8-10 of Quarterly Financial Supplement for additional detail.

Fully-taxable equivalent (FTE) net interest income for the 2015 fourth quarter increased $\$ 25$ million, or 5\%, from the 2014 fourth quarter. This reflected the benefit from the $\$ 5.0$ billion, or $8 \%$, increase in average earning assets partially offset by a 9 basis point reduction in the FTE net interest margin (NIM) to $3.09 \%$. Average earning asset growth included a $\$ 2.7$ billion, or $6 \%$, increase in average loans and leases and a $\$ 2.1$ billion, or $17 \%$, increase in average securities. The NIM contraction reflected a 4 basis point decrease related to the mix and yield of earning assets and 9 basis point increase in funding costs, partially offset by the 4 basis point increase in the benefit from noninterest-bearing funds.

Compared to the 2015 third quarter, FTE net interest income increased $\$ 2$ million, or less than $1 \%$. Average earning assets increased $\$ 1.6$ billion, or $3 \%$, sequentially, while the NIM decreased 7 basis points. The decrease in the NIM reflected a 5 basis point decrease related to the mix and yield of earning assets and a 2 basis point increase in the cost of interest-bearing liabilities.

## Table 4 - Average Earning Assets - C\&I and Automobile Continue to Drive Loan Growth

| (\$ in billions) | 2015 |  | $2014$ <br> Full <br> Year |  | YOY <br> Change | 2015 |  |  |  | 2014 |  | Change (\%) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Full <br> Year |  |  |  | Fourth Quarter |  | Third Quarter |  | Fourth Quarter |  |  |  |
|  |  |  | LQ | YOY |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 19.7 |  |  | \$ | 18.3 | 8\% | \$ | 20.2 | \$ | 19.8 |  | 18.9 | 2 \% | 7\% |
| Commercial real estate |  | 5.2 |  | 5.0 | 5 |  | 5.3 |  | 5.3 |  | 5.1 | (1) | 4 |
| Total commercial |  | 25.0 |  | 23.3 | 7 |  | 25.5 |  | 25.1 |  | 24.0 | 1 | 6 |
| Automobile |  | 8.8 |  | 7.7 | 14 |  | 9.3 |  | 8.9 |  | 8.5 | 5 | 9 |
| Home equity |  | 8.5 |  | 8.4 | 1 |  | 8.5 |  | 8.5 |  | 8.5 | (1) | - |
| Residential mortgage |  | 5.9 |  | 5.6 | 6 |  | 6.1 |  | 6.0 |  | 5.8 | 1 | 6 |
| Other consumer |  | 0.5 |  | 0.4 | 21 |  | 0.5 |  | 0.5 |  | 0.4 | 10 | 32 |
| Total consumer |  | 23.7 |  | 22.1 | 7 |  | 24.4 |  | 23.9 |  | 23.1 | 2 | 5 |
| Total loans and leases |  | 48.6 |  | 45.4 | 7 |  | 49.8 |  | 49.0 |  | 47.1 | 2 | 6 |
| Total securities |  | 13.6 |  | 11.9 | 15 |  | 14.5 |  | 13.7 |  | 12.5 | 6 | 17 |
| Held-for-sale and other earning assets |  | 0.7 |  | 0.4 | 82 |  | 0.6 |  | 0.6 |  | 0.5 | 7 | 29 |
| Total earning assets | \$ | 63.0 | \$ | 57.7 | 9\% | \$ | 65.0 | \$ | 63.3 | \$ | 60.0 | $3 \%$ | 8\% |

See Page 7 and 18 of Quarterly Financial Supplement for additional detail.
Average earning assets for the 2015 fourth quarter increased $\$ 5.0$ billion, or $8 \%$, from the year-ago quarter, driven by:

- $\$ 2.1$ billion, or $17 \%$, increase in average securities, primarily reflecting the reinvestment of cash flows and additional investment in Liquidity Coverage Ratio (LCR) Level 1 qualifying securities. The 2015 fourth quarter average balance also included $\$ 2.0$ billion of direct purchase municipal instruments originated by our Commercial segment, up from $\$ 1.2$ billion in the year-ago quarter.
- $\$ 1.3$ billion, or $7 \%$, increase in average Commercial and Industrial (C\&I) loans and leases, primarily reflecting the $\$ 1.1$ billion increase in asset finance, including the $\$ 0.8$ billion of equipment finance leases acquired in the HTF transaction at the end of the 2015 first quarter.
- $\$ 0.8$ billion, or $9 \%$, increase in average Automobile loans. The 2015 fourth quarter represented the eighth consecutive quarter of greater than $\$ 1.0$ billion in originations.
- $\$ 0.3$ billion, or $6 \%$, increase in average Residential mortgage loans.

Compared to the 2015 third quarter, average earning assets increased $\$ 1.6$ billion, or $3 \%$. This increase reflected a $\$ 0.8$ billion, or $6 \%$, increase in average securities, a $\$ 0.4$ billion, or $5 \%$, increase in Automobile loans, and a $\$ 0.4$ billion, or $2 \%$, increase in C\&I loans.

Table 5 - Average Deposits and Average Debt - Robust Growth in Noninterest Bearing Demand, Money Market, and Interest Bearing Demand Deposits Continues

| (\$ in billions) |  |  |  |  |  | 2015 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Full <br> Year |  | Full <br> Year |  |  | Fourth Quarter |  | Third Quarter |  | Fourth <br> Quarter |  | Change (\%) |  |
|  |  |  | Change | LQ | YOY |  |  |  |  |  |  |
| Demand deposits - noninterest bearing | \$ | 16.3 |  |  | \$ | 14.0 | 17 \% | \$ | 17.2 | \$ | 17.0 | \$ | 15.2 | 1 \% | 13 \% |
| Demand deposits - interest bearing |  | 6.6 |  | 5.9 | 11 |  | 6.9 |  | 6.6 |  | 5.9 | 5 | 16 |
| Total demand deposits |  | 22.9 |  | 19.9 | 15 |  | 24.1 |  | 23.6 |  | 21.1 | 2 | 14 |
| Money market deposits |  | 19.4 |  | 17.9 | 8 |  | 19.8 |  | 19.5 |  | 18.4 | 2 | 8 |
| Savings and other domestic deposits |  | 5.2 |  | 5.0 | 4 |  | 5.2 |  | 5.2 |  | 5.1 | - | 3 |
| Core certificates of deposit |  | 2.6 |  | 3.3 | (21) |  | 2.4 |  | 2.5 |  | 3.1 | (4) | (21) |
| Total core deposits |  | 50.1 |  | 46.1 | 9 |  | 51.6 |  | 50.9 |  | 47.6 | 1 | 8 |
| Other domestic deposits of \$250,000 or more |  | 0.3 |  | 0.2 | 6 |  | 0.4 |  | 0.2 |  | 0.2 | 96 | 112 |
| Brokered deposits and negotiable CDs |  | 2.8 |  | 2.1 | 29 |  | 2.9 |  | 2.8 |  | 2.4 | 5 | 20 |
| Other deposits |  | 0.5 |  | 0.4 | 34 |  | 0.4 |  | 0.5 |  | 0.5 | (19) | (17) |
| Total deposits | \$ | 53.6 | \$ | 48.9 | 10 \% | \$ | 55.3 | \$ | 54.4 | \$ | 50.8 | 2 \% | $9 \%$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Short-term borrowings | \$ | 1.3 | \$ | 2.8 | (51)\% | \$ | 0.5 | \$ | 0.8 | \$ | 2.7 | (38)\% | (80)\% |
| Long-term debt |  | 5.6 |  | 3.5 | 60 |  | 6.8 |  | 6.1 |  | 4.0 | 12 | 72 |
| Total debt | \$ | 6.9 | \$ | 6.3 | 10 \% | \$ | 7.3 | \$ | 6.9 | \$ | 6.7 | 6 \% | $9 \%$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Interest-bearing liabilities | \$ | 44.2 | \$ | 41.2 | 7 \% | \$ | 45.5 | \$ | 44.3 | \$ | 42.2 | 3 \% | 8 \% |

See Page 7 and 18 of Quarterly Financial Supplement for additional detail.
Average total deposits for the 2015 fourth quarter increased $\$ 4.6$ billion, or $9 \%$, from the year-ago quarter, including a $\$ 3.9$ billion, or $8 \%$, increase in average total core deposits. The growth in average total core deposits more than fully funded the year-over-year increase in average total loans and leases. Average total interest-bearing liabilities increased $\$ 3.3$ billion, or $8 \%$, from the year-ago quarter. Year-over-year changes in average total deposits and average total debt included:

- $\$ 3.0$ billion, or $14 \%$, increase in average total demand deposits, including a $\$ 2.0$ billion, or $13 \%$, increase in average noninterest bearing demand deposits and a $\$ 1.0$ billion, or $16 \%$, increase in average interest bearing demand deposits. The increase in average total demand deposits was comprised of a $\$ 2.1$ billion, or $16 \%$, increase in average Commercial demand deposits and a $\$ 0.8$ billion, or $11 \%$, increase in average consumer demand deposits
- $\$ 1.4$ billion, or $8 \%$, increase in average money market deposits, reflecting continued banker focus across all segments on obtaining our customers' full deposit relationship.
- $\$ 0.7$ billion, or $9 \%$, increase in average total debt, reflecting a $\$ 2.9$ billion, or $72 \%$, increase in average long-term debt partially offset by a $\$ 2.2$ billion, or $80 \%$, reduction in average short-term borrowings. The increase in average long-term debt reflected the issuance of $\$ 3.1$ billion of bank-level senior debt during 2015, including $\$ 0.9$ billion during the 2015 fourth quarter, as well as $\$ 0.5$ billion of debt assumed in the HTF acquisition at the end of the 2015 first quarter.
- $\$ 0.5$ billion, or $20 \%$, increase in average brokered deposits and negotiable CDs, which were used to efficiently finance balance sheet growth while continuing to manage the overall cost of funds.
Partially offset by:
- $\$ 0.6$ billion, or $21 \%$, decrease in average core certificates of deposit due to the strategic focus on changing the funding sources to low- and no-cost demand deposits and money market deposits.

Compared to the 2015 third quarter, average noninterest bearing demand deposits increased $\$ 0.2$ billion, or $1 \%$, and average total interest-bearing liabilities increased $\$ 1.2$ billion, or $3 \%$. The increase in average total interest-bearing liabilities reflected the issuance of $\$ 0.9$ billion of long-term debt during the 2015 fourth quarter, a
$\$ 0.3$ billion, or $2 \%$, increase in average money market deposits, and a $\$ 0.3$ billion, or $5 \%$, increase in average interest bearing demand deposits, partially offset by a $\$ 0.3$ billion decrease in average short-term borrowings.

## Noninterest Income

Table 6 - Noninterest Income - Service Charges on Deposit Accounts and Electronic Banking Drive Growth

| (\$ in millions) |  |  |  |  | YOY <br> Change | 2015 |  |  |  | 2014 |  | Change (\%) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Full <br> Year |  | Full <br> Year |  |  | Fourth <br> Quarter |  | Third Quarter |  | Fourth Quarter |  |  |  |
|  |  |  | LQ | YOY |  |  |  |  |  |  |  |  |  |
| Service charges on deposit accounts | \$ | 280 |  |  | \$ | 274 | 2 \% | \$ | 73 | \$ | 75 | \$ | 67 | (3)\% | 8 \% |
| Cards and payment processing income |  | 143 |  | 105 | 35 |  | 38 |  | 37 |  | 28 | 3 | 34 |
| Mortgage banking income |  | 112 |  | 85 | 32 |  | 31 |  | 19 |  | 14 | 66 | 124 |
| Trust services |  | 106 |  | 116 | (9) |  | 25 |  | 25 |  | 29 | 1 | (12) |
| Insurance income |  | 65 |  | 65 | - |  | 16 |  | 16 |  | 16 | (4) | (4) |
| Brokerage income |  | 60 |  | 68 | (12) |  | 14 |  | 15 |  | 16 | (4) | (10) |
| Capital markets fees |  | 54 |  | 44 | 23 |  | 14 |  | 13 |  | 14 | 8 | - |
| Bank owned life insurance income |  | 52 |  | 57 | (8) |  | 13 |  | 13 |  | 15 | 6 | (10) |
| Gain on sale of loans |  | 33 |  | 21 | 57 |  | 10 |  | 6 |  | 5 | 72 | 87 |
| Securities (losses) gains |  | 1 |  | 18 | (96) |  | - |  | - |  | - | - | - |
| Other income |  | 133 |  | 126 | 5 |  | 37 |  | 35 |  | 29 | 8 | 30 |
| Total noninterest income | \$ | 1,039 | \$ | 979 | 6 \% | \$ | 272 | \$ | 253 | \$ | 233 | 8 \% | 17 \% |

See Pages 10, 11, 21, and 22 of Quarterly Financial Supplement for additional detail.
Noninterest income for the 2015 fourth quarter increased $\$ 39$ million, or $17 \%$, from the year-ago quarter. The year-over-year increase primarily reflected:

- $\$ 17$ million, or $124 \%$, increase in mortgage banking income, reflecting an $\$ 11$ million increase in origination and secondary marketing revenues and a $\$ 5$ million increase from net MSR hedging-related activities.
- $\$ 10$ million, or $34 \%$, increase in cards and payment processing income, due to higher card related income and underlying customer growth.
- $\$ 9$ million, or $30 \%$, increase in other income, including $\$ 6$ million of operating lease income related to HTF and the $\$ 3$ million gain on the sale of HAA, HASI, and Unified.
- $\$ 5$ million, or $8 \%$, increase in service charges on deposit accounts, reflecting the benefit of continued new customer acquisition including a $2.0 \%$ increase in Commercial checking relationships and a $4.0 \%$ increase in consumer checking households.
- $\$ 5$ million, or $87 \%$, increase in gain on sale of loans, reflecting strong SBA loan sales in the 2015 fourth quarter.

Partially offset by:

- $\$ 4$ million, or $12 \%$, decrease in trust services, primarily related to our fiduciary trust businesses moving to a more open architecture platform and a decline in assets under management in proprietary mutual funds. During the 2015 fourth quarter, the company closed the previously announced transactions to transition the Huntington Funds and to sell HAA, HASI, and Unified.

Compared to the 2015 third quarter, total noninterest income increased $\$ 19$ million, or $8 \%$. Mortgage banking income increased $\$ 12$ million, or $66 \%$, primarily driven by a $\$ 9$ million increase in net MSR hedging-related activities and a $\$ 4$ million increase in origination and secondary marketing income. Gain on sale of loans increased $\$ 4$ million, or $72 \%$, as a result of higher SBA loan sales. Other noninterest income increased $\$ 3$ million, or $8 \%$, primarily reflecting the $\$ 3$ million gain on the sale of HAA, HASI, and Unified.

## Noninterest Expense (see Basis of Presentation)

Table 7 - Noninterest Expense from Continuing Operations (GAAP) - Investments in HTF, In-Store Strategy, and Technology Drive Increase in Noninterest Expense

| (\$ in millions) | 2015 |  | 2014 |  |  | 2015 |  |  |  | 2014 |  | Change (\%) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { Full } \\ & \text { Year } \end{aligned}$ |  | Full <br> Year |  | YOY | Fourth Quarter |  | Third Quarter |  | Fourth Quarter |  |  |  |
|  |  |  | Change | LQ | YOY |  |  |  |  |  |  |  |  |
| Personnel costs | \$ | 1,122 |  |  | \$ | 1,049 | 7 \% | \$ | 289 | \$ | 286 | \$ | 263 | 1 \% | 10 \% |
| Outside data processing and other services |  | 231 |  | 213 | 9 |  | 64 |  | 59 |  | 54 | 9 | 19 |
| Equipment |  | 125 |  | 120 | 4 |  | 32 |  | 31 |  | 32 | 1 | (1) |
| Net occupancy |  | 122 |  | 128 | (5) |  | 33 |  | 29 |  | 32 | 13 | 4 |
| Marketing |  | 52 |  | 51 | 3 |  | 12 |  | 12 |  | 12 | (1) | (3) |
| Professional services |  | 50 |  | 60 | (16) |  | 13 |  | 12 |  | 16 | 9 | (17) |
| Deposit and other insurance expense |  | 45 |  | 49 | (9) |  | 11 |  | 12 |  | 13 | (4) | (15) |
| Amortization of intangibles |  | 28 |  | 39 | (29) |  | 4 |  | 4 |  | 11 | (3) | (64) |
| Other expense |  | 201 |  | 175 | 15 |  | 42 |  | 82 |  | 51 | (49) | (18) |
| Total noninterest expense | \$ | 1,976 | \$ | 1,882 | 5 \% | \$ | 499 | \$ | 527 | \$ | 484 | (5)\% | $3 \%$ |
| (in thousands) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Number of employees (Average full-time equivalent) |  | 12.2 |  | 11.9 | $3 \%$ |  | 12.4 |  | 12.4 |  | 11.9 | - \% | 4 \% |

## Table 8 - Impacts of Significant Items



## Table 9 - Adjusted Noninterest Expense (Non-GAAP)

| (\$ in millions) | 2015 |  | 2014 |  | YOY | 2015 |  |  |  | 2014 |  | Change (\%) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Full <br> Year |  | Full <br> Year |  |  | Fourth Quarter |  | Third Quarter |  | Fourth <br> Quarter |  |  |  |
|  |  |  | Change | LQ | YOY |  |  |  |  |  |  |  |  |
| Personnel costs | \$ | 1,117 |  |  | \$ | 1,029 | 9 \% | \$ | 287 | \$ | 283 | \$ | 261 | 1 \% | 10 \% |
| Outside data processing and other services |  | 227 |  | 207 | 10 |  | 62 |  | 57 |  | 53 | 9 | 17 |
| Equipment |  | 125 |  | 117 | 7 |  | 32 |  | 31 |  | 30 | 3 | 7 |
| Net occupancy |  | 117 |  | 117 | - |  | 28 |  | 29 |  | 27 | (3) | 4 |
| Marketing |  | 52 |  | 49 | 6 |  | 12 |  | 12 |  | 12 | - | - |
| Professional services |  | 45 |  | 57 | (21) |  | 12 |  | 12 |  | 16 | - | (25) |
| Deposit and other insurance expense |  | 45 |  | 49 | (8) |  | 11 |  | 12 |  | 13 | (8) | (15) |
| Amortization of intangibles |  | 28 |  | 39 | (28) |  | 4 |  | 4 |  | 11 | - | (64) |
| Other expense |  | 162 |  | 152 | 7 |  | 41 |  | 43 |  | 39 | (5) | 5 |
| Total noninterest expense | \$ | 1,918 | \$ | 1,816 | 6 \% | \$ | 488 | \$ | 483 | \$ | 463 | $1 \%$ | 5 \% |

See Page 10 and 21 of Quarterly Financial Supplement for additional detail.

Reported noninterest expense for the 2015 fourth quarter increased $\$ 15$ million, or $3 \%$, from the year-ago quarter. Changes in reported noninterest expense primarily reflect:

- $\$ 26$ million, or $10 \%$, increase in personnel costs, reflecting a $\$ 26$ million increase in salaries related to the May implementation of annual merit increases, the addition of HTF, and a $4 \%$ increase in the number of average full-time equivalent employees, largely related to the build-out of the instore strategy.
- $\$ 10$ million, or $19 \%$, increase in outside data processing and other services expense, primarily related to ongoing technology investments.

Partially offset by:

- $\$ 9$ million, or $18 \%$, decrease in other expense, primarily reflecting the $\$ 12$ million net increase to litigation reserves in the 2014 fourth quarter partially offset by $\$ 4$ million of operating lease expense related to HTF.
- $\$ 7$ million, or $64 \%$, decrease in amortization of intangibles reflecting the full amortization of the core deposit intangible from the Sky Financial acquisition at the end of the 2015 second quarter.

Reported noninterest expense decreased $\$ 28$ million, or $5 \%$, from the 2015 third quarter. Other expense decreased $\$ 40$ million, or $49 \%$, from the prior quarter, primarily reflecting the $\$ 38$ million addition to litigation reserves in the 2015 third quarter. Outside data processing and other services increased $\$ 5$ million, or $9 \%$, due to costs related to the build-out of the in-store strategy and ongoing technology investments. Net occupancy expense increased $\$ 4$ million, or $13 \%$, primarily due to actions related to franchise repositioning.

## Credit Quality

Table 10 - Credit Quality Metrics - NCOs Remain Below the Long-Term Goal, while NPAs Rise Sequentially

| (\$ in thousands) | 2015 |  |  |  |  |  |  |  | 2014 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | December 31, |  | September 30, |  | June 30, |  | March 31, |  | December 31, |  |
| Total nonaccrual loans and leases | \$ | 371,581 | \$ | 356,477 | \$ | 364,339 | \$ | 364,413 | \$ | 300,244 |
| Total other real estate, net |  | 27,342 |  | 24,910 |  | 29,232 |  | 33,951 |  | 35,039 |
| Other NPAs (1) |  | - |  | - |  | 2,440 |  | 2,440 |  | 2,440 |
| Total nonperforming assets |  | 398,923 |  | 381,387 |  | 396,011 |  | 400,804 |  | 337,723 |
| Accruing loans and leases past due 90 days or more |  | 105,790 |  | 105,608 |  | 106,878 |  | 112,935 |  | 130,481 |
| NPAs + accruing loans and lease past due 90 days or more | \$ | 504,713 | \$ | 486,995 | \$ | 502,889 | \$ | 513,739 | \$ | 468,204 |
| NAL ratio (2) |  | 0.74\% |  | 0.72\% |  | 0.75\% |  | 0.76\% |  | 0.63\% |
| NPA ratio (3) (4) |  | 0.79 |  | 0.77 |  | 0.81 |  | 0.84 |  | 0.71 |
| (NPAs+90 days)/(Loans+OREO) |  | 1.00 |  | 0.98 |  | 1.03 |  | 1.08 |  | 0.98 |
| Provision for credit losses | \$ | 36,468 | \$ | 22,476 | \$ | 20,419 | \$ | 20,591 | \$ | 2,494 |
| Net charge-offs |  | 21,823 |  | 16,163 |  | 25,375 |  | 24,432 |  | 22,975 |
| Net charge-offs / Average total loans |  | 0.18\% |  | 0.13\% |  | 0.21 \% |  | 0.20\% |  | 0.20\% |
| Allowance for loans and lease losses | \$ | 597,843 | \$ | 591,938 | \$ | 599,542 | \$ | 605,126 | \$ | 605,196 |
| Allowance for unfunded loan commitments and letters of credit |  | 72,081 |  | 64,223 |  | 55,371 |  | 54,742 |  | 60,806 |
| Allowance for credit losses (ACL) | \$ | 669,924 | \$ | 656,161 | \$ | 654,913 | \$ | 659,868 | \$ | 666,002 |
| ACL as a \% of: |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases |  | 1.33\% |  | 1.32\% |  | 1.34 \% |  | 1.38 \% |  | 1.40\% |
| NALs |  | 180 |  | 184 |  | 180 |  | 181 |  | 222 |
| NPAs |  | 168 |  | 172 |  | 165 |  | 165 |  | 197 |

(1) Other nonperforming assets includes certain impaired investment securities.
(2) Total NALs as a \% of total loans and leases.
(3) Total NPAs as a \% of sum of loans and leases and net other real estate.
(4) Excludes approximately $\$ 9$ million of nonaccruing troubled debt restructured home equity loans transferred to held-forsale.
See Pages 12-15 of Quarterly Financial Supplement for additional detail.

Overall asset quality remains strong, with modest volatility based on the absolute low level of problem credits. Nonaccrual loans and leases (NALs) increased $\$ 71$ million, or $24 \%$, from the year-ago quarter to $\$ 372$ million, or $0.74 \%$ of total loans and leases. The increase was primarily centered in the Commercial portfolio and was primarily comprised of several large energy-related relationships. Nonperforming assets (NPAs) increased \$61 million, or $18 \%$, from the year-ago quarter to $\$ 399$ million, or $0.79 \%$ of total loans and leases and net OREO. NALs increased $\$ 15$ million, or $4 \%$, from the prior quarter, while NPAs increased $\$ 18$ million, or $5 \%$, from the prior quarter.

The provision for credit losses increased to $\$ 36$ million in the 2015 fourth quarter compared to $\$ 2$ million in the 2014 fourth quarter. Net charge-offs (NCOs) decreased $\$ 1$ million, or $5 \%$, to $\$ 22$ million. NCOs represented an annualized $0.18 \%$ of average loans and leases in the current quarter, up from $0.13 \%$ in the prior quarter but down from $0.20 \%$ in the year-ago quarter. The quarter's results were positively impacted by recovery activity in the C\&I and CRE portfolios as a result of continued successful workout strategies. The increase in Consumer charge-offs from the prior quarter was centered in the Indirect Auto portfolio primarily as a result of seasonality. We continue to be pleased with the net charge-off performance across the entire portfolio, as we remain below our targeted range. Overall consumer credit metrics, led by the Home Equity portfolio continue to show an improving trend, while the Commercial portfolios continue to experience some quarter-to-quarter volatility based on the absolute low level of problem loans.

The period-end allowance for credit losses (ACL) as a percentage of total loans and leases decreased to $1.33 \%$ from $1.40 \%$ a year ago, while the $A C L$ as a percentage of period-end total NALs decreased to $180 \%$ from $222 \%$. Management believes the level of the ACL is appropriate given the improvement in the credit quality metrics and the current composition of the overall loan and lease portfolio.

## Capital

Table 11 - Capital Ratios - Capital Levels Support Continued Balance Sheet Growth and Capital Return to Shareholders

| (\$ in millions) |  | 2015 |  |  |  |  |  |  |  | $\begin{gathered} 2014 \\ \hline \text { December 31, } \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | December 31, |  | September 30, |  | June 30, |  | March 31, |  |  |  |
| Tangible common equity / tangible assets ratio |  |  | 7.81 \% |  | 7.89 \% |  | 7.91\% |  | 7.95\% |  | 8.17 \% |
| Regulatory common equity tier 1 risk-based capital ratio (1) | Basel III |  | 9.79\% |  | 9.72\% |  | 9.65\% |  | 9.51\% |  | N/A |
| Tier 1 common risk-based capital ratio | Basel I |  | N/A |  | N/A |  | N/A |  | N/A |  | 10.23\% |
| Regulatory Tier 1 risk-based capital ratio (1) | Basel III |  | 10.53\% |  | 10.49\% |  | 10.41\% |  | 10.22\% |  | N/A |
|  | Basel I |  | N/A |  | N/A |  | N/A |  | N/A |  | 11.50\% |
| Regulatory Total risk-based capital ratio (1) | Basel III |  | 12.64\% |  | 12.70\% |  | 12.62\% |  | 12.48\% |  | N/A |
|  | Basel I |  | N/A |  | N/A |  | N/A |  | N/A |  | 13.56\% |
| Total risk-weighted assets (1) | Basel III | \$ | 58,420 | \$ | 57,839 | \$ | 57,850 | \$ | 57,840 |  | N/A |
|  | Basel I |  | N/A |  | N/A |  | N/A |  | N/A | \$ | 54,479 |

N/A denotes quarters in which the calculation did not apply
(1) December 31, 2015 figures are estimated and are presented on a Basel III basis, including the standardized approach for calculating risk-weighted assets.
See Pages 16 and 17 of Quarterly Financial Supplement for additional detail.
The tangible common equity to tangible assets ratio was $7.81 \%$ at December 31, 2015, down 36 basis points from a year ago. On a Basel III basis, the regulatory Common Equity Tier 1 (CET1) risk-based capital ratio was $9.79 \%$ at December 31, 2015, and the regulatory Tier 1 risk-based capital ratio was $10.53 \%$. On a Basel I basis, the Tier 1 common risk-based capital ratio was $10.23 \%$ at December 31, 2014, and the regulatory Tier 1 risk-based capital ratio was $11.50 \%$. All capital ratios were impacted by the repurchase of 23.0 million common shares over the last four quarters.

During the 2015 fourth quarter, the company repurchased 2.5 million common shares at an average price of $\$ 11.59$ per share under the $\$ 366$ million repurchase authorization included in the 2015 CCAR capital plan.

## Income Taxes

The provision for income taxes in the 2015 fourth quarter was $\$ 56$ million and $\$ 57$ million in the 2014 fourth quarter. The effective tax rates for the 2015 fourth quarter and 2014 fourth quarter were $23.8 \%$ and $25.9 \%$, respectively. At December 31, 2015, we had a net federal deferred tax asset of $\$ 7$ million and a net state deferred tax asset of $\$ 43$ million.

## Expectations - 2016

"We are well positioned starting the new year," Steinour said. "Although we continue to conservatively budget for unchanged interest rates through 2016, the Federal Reserve's December rate increase is an encouraging sign for the near-term operating environment. We will continue to execute our core strategies to deepen and grow customer relationships while carefully managing expenses to stay on course for 2016 performance."

Excluding Significant Items and net MSR activity, we expect full-year revenue growth will be consistent with our long-term financial goal of 4-6\%. While continuing to proactively invest in the franchise, we will manage the expense base to reflect the revenue environment.

Overall, asset quality metrics are expected to remain near current levels, although moderate quarterly volatility also is expected, given the quickly evolving macroeconomic conditions, commodities and currency market volatility, and current low level of problem assets and credit costs. We anticipate NCOs will remain below our long-term
normalized range of 35 to 55 basis points
The effective tax rate for 2016 is expected to be in the range of $25 \%$ to $28 \%$.

## Conference Call / Webcast Information

Huntington's senior management will host an earnings conference call on January 21, 2016, at 9:00 a.m. (Eastern Standard Time). The call may be accessed via a live Internet webcast at the Investor Relations section of Huntington's website, www.huntington.com, or through a dial-in telephone number at (844) 318-8148; Conference ID\# 11113312. Slides will be available in the Investor Relations section of Huntington's website about an hour prior to the call. A replay of the webcast will be archived in the Investor Relations section of Huntington's website. A telephone replay will be available approximately two hours after the completion of the call through January 29, 2016 at (855) 859-2056 or (404) 537-3406; conference ID\# 11113312.

Please see the 2015 Fourth Quarter Quarterly Financial Supplement for additional detailed financial performance metrics. This document can be found on the Investor Relations section of Huntington's website, www.huntington.com.

## Forward-looking Statement

This document contains certain forward-looking statements, including certain plans, expectations, goals, projections, and statements, which are subject to numerous assumptions, risks, and uncertainties. Forward-looking statements may be identified by words such as expect, anticipate, believe, intend, estimate, plan, target, goal, or similar expressions, or future or conditional verbs such as will, may, might, should, would, could, or similar variations.

While there is no assurance that any list of risks and uncertainties or risk factors is complete, below are certain factors which could cause actual results to differ materially from those contained or implied in the forward-looking statements: (1) worsening of credit quality performance due to a number of factors such as the underlying value of collateral that could prove less valuable than otherwise assumed and assumed cash flows may be worse than expected; (2) changes in general economic, political, or industry conditions; uncertainty in U.S. fiscal and monetary policy, including the interest rate policies of the Federal Reserve Board; volatility and disruptions in global capital and credit markets; (3) movements in interest rates; (4) competitive pressures on product pricing and services; (5) success, impact, and timing of our business strategies, including market acceptance of any new products or services implementing our "Fair Play" banking philosophy; (6) changes in accounting policies and principles and the accuracy of our assumptions and estimates used to prepare our financial statements; (7) extended disruption of vital infrastructure; (8) the final outcome of significant litigation or adverse legal developments in the proceedings; (9) the nature, extent, timing, and results of governmental actions, examinations, reviews, reforms, regulations, and interpretations, including those related to the Dodd-Frank Wall Street Reform and Consumer Protection Act and the Basel III regulatory capital reforms, as well as those involving the OCC, Federal Reserve, FDIC, and CFPB; and
(10) the outcome of judicial and regulatory decisions regarding practices in the residential mortgage industry, including among other things the processes followed for foreclosing residential mortgages. Additional factors that could cause results to differ materially from those described above can be found in Huntington's 2014 Annual Report on Form 10-K, and documents subsequently filed by Huntington with the Securities and Exchange Commission. All forwardlooking statements included in this document are based on information available at the time of the release. Huntington assumes no obligation to update any forward-looking statement.

## Basis of Presentation

Use of Non-GAAP Financial Measures
This document contains GAAP financial measures and non-GAAP financial measures where management believes it to be helpful in understanding Huntington's results of operations or financial position. Where non-GAAP financial measures are used, the comparable GAAP financial measure, as well as the reconciliation to the comparable GAAP financial measure, can be found in this fourth quarter earnings release, conference call slides, or the Form 8-K related to this document, all of which can be found on Huntington's website at www.huntington-ir.com.

## Significant Items

From time to time, revenue, expenses, or taxes are impacted by items judged by Management to be outside of ordinary banking activities and/or by items that, while they may be associated with ordinary banking activities, are so unusually large that their outsized impact is believed by Management at that time to be infrequent or short term in nature. We refer to such items as "Significant Items". Most often, these Significant Items result from factors originating outside the Company - e.g., regulatory actions/assessments, windfall gains, changes in accounting principles, one-time tax assessments/refunds, litigation actions, etc. In other cases they may result from Management decisions associated with significant corporate actions out of the ordinary course of business - e.g., merger/restructuring charges, recapitalization actions, goodwill impairment, etc.

Even though certain revenue and expense items are naturally subject to more volatility than others due to changes in market and economic environment conditions, as a general rule volatility alone does not define a Significant Item. For example, changes in the provision for credit losses, gains/losses from investment activities, asset valuation write-downs, etc., reflect ordinary banking activities and are, therefore, typically excluded from consideration as a Significant Item.

Management believes the disclosure of "Significant Items", when appropriate, aids analysts/investors in better understanding corporate performance and trends so that they can ascertain which of such items, if any, they may wish to include/exclude from their analysis of the Company's performance - i.e., within the context of determining how that performance differed from their expectations, as well as how, if at all, to adjust their estimates of future performance accordingly. To this end, Management has adopted a practice of listing "Significant Items" in its external disclosure documents (e.g., earnings press releases, quarterly performance discussions, investor presentations, Forms 10-Q and 10-K).
"Significant Items" for any particular period are not intended to be a complete list of items that may materially impact current or future period performance. A number of items could materially impact these periods, including those described in Huntington's 2014 Annual Report on Form 10-K and other factors described from time to time in Huntington's other filings with the Securities and Exchange Commission.

## Annualized Data

Certain returns, yields, performance ratios, or quarterly growth rates are presented on an "annualized" basis. This is done for analytical and decisionmaking purposes to better discern underlying performance trends when compared to full-year or year-over-year amounts. For example, loan and deposit growth rates, as well as net charge-off percentages, are most often expressed in terms of an annual rate like $8 \%$. As such, a $2 \%$ growth rate for a quarter would represent an annualized 8\% growth rate.

## Fully-Taxable Equivalent Interest Income and Net Interest Margin

Income from tax-exempt earning assets is increased by an amount equivalent to the taxes that would have been paid if this income had been taxable at statutory rates. This adjustment puts all earning assets, most notably tax-exempt municipal securities and certain lease assets, on a common basis that facilitates comparison of results to results of competitors.

Significant income or expense items may be expressed on a per common share basis. This is done for analytical and decision-making purposes to better discern underlying trends in total corporate earnings per share performance excluding the impact of such items. Investors may also find this information helpful in their evaluation of the Company's financial performance against published earnings per share mean estimate amounts, which typically exclude the impact of Significant Items. Earnings per share equivalents are usually calculated by applying a $35 \%$ effective tax rate to a pre-tax amount to derive an after-tax amount, which is divided by the average shares outstanding during the respective reporting period. Occasionally, when the item involves special tax treatment, the aftertax amount is disclosed separately, with this then being the amount used to calculate the earnings per share equivalent.

## Rounding

Please note that columns of data in this document may not add due to rounding.

## About Huntington

Huntington Bancshares Incorporated is a $\$ 71$ billion asset regional bank holding company headquartered in Columbus, Ohio, with a network of more than 750 branches and more than 1,500 ATMs across six Midwestern states. Founded in 1866, The Huntington National Bank and its affiliates provide consumer, small business, commercial, treasury management, wealth management, brokerage, trust, and insurance services. Huntington also provides auto dealer, equipment finance, national settlement and capital market services that extend beyond its core states. Visit huntington.com for more information.

## HUNTINGTON BANCSHARES INCORPORATED Quarterly Financial Supplement <br> December 31, 2015

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## Notes:

 that affect amounts reported. Actual results could differ from those estimates. Certain prior period amounts have been reclassified to conform to the current period's presentation.

## Non-Regulatory Capital Ratios

In addition to capital ratios defined by banking regulators, the Company considers various other measures when evaluating capital utilization and adequacy, including:

- Tangible equity to tangible
assets,
- Tangible common equity to tangible
assets,
- Tier 1 common equity to risk-weighted assets using Basel I definitions (through 4Q 2014), and
- Tangible common equity to risk-weighted assets using Basel I definition (through 4Q 2014) and Basel III definition (beginning 1Q 2015).

These non-regulatory capital ratios are viewed by management as useful additional methods of reflecting the level of capital available to withstand unexpected market conditions.

 defined in GAAP or federal banking regulations. As a result, these non-regulatory capital ratios disclosed by the Company may be considered non-GAAP financial measures.

 information contained in the related press release in their entirety, and not to rely on any single financial measure.

Huntington Bancshares Incorporated
Quarterly Key Statistics(1)
(Unaudited)


Huntington Bancshares Incorporated
Annual Key Statistics(1)
(Unaudited)


## Annual and Quarterly Key Statistics Footnotes

(1) Comparisons for all presented periods are impacted by a number of factors. Refer to Significant Items.
(2) Net income applicable to common shares excluding expense for amortization of intangibles for the period divided by average tangible common shareholders' equity. Average tangible common shareholders' equity equals average total common shareholders' equity less average intangible assets and goodwill. Expense for amortization of intangibles and average intangible assets are net of deferred tax liability, and calculated assuming a $35 \%$ tax rate.
(3) On a fully-taxable equivalent (FTE) basis assuming a $35 \%$ tax rate.
(4) Noninterest expense less amortization of intangibles and goodwill impairment divided by the sum of FTE net interest income and noninterest income excluding securities gains (losses).
(5) Includes noninterest-bearing and interest-bearing demand deposits, money market deposits, savings and other domestic deposits, and core certificates of deposit.
(6) NPAs include other real estate owned.
(7) December 31, 2015, figures are estimated.
(8) Tangible common equity (total common equity less goodwill and other intangible assets) divided by tangible assets (total assets less goodwill and other intangible assets). Other intangible assets are net of deferred tax liability, and calculated assuming a $35 \%$ tax rate.
(9) On January 1, 2015, we became subject to the Basel III capital requirements and the standardized approach for calculating risk-weighted assets in accordance with subpart D of the final capital rule. Ratios prior to January 1, 2015 were not retrospectively updated and are presented on a Basel I basis.
(N.A.) Not applicable. See footnote 9 above.

Huntington Bancshares Incorporated Consolidated Balance Sheets

| (dollar amounts in thousands, except number of shares) | $\begin{gathered} \text { December 31, } \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2014 \\ \hline \end{gathered}$ |  | Percent Changes |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (Unaudited) |  |  |  |  |  |
| Assets |  |  |  |  |  |
| Cash and due from banks | \$ | 847,156 | \$ | 1,220,565 | (31)\% |
| Interest-bearing deposits in banks |  | 51,838 |  | 64,559 | (20) |
| Trading account securities |  | 36,997 |  | 42,191 | (12) |
| Loans held for sale |  | 474,621 |  | 416,327 | 14 |
| Available-for-sale and other securities |  | 8,775,441 |  | 9,384,670 | (6) |
| Held-to-maturity securities |  | 6,159,590 |  | 3,379,905 | 82 |
| Loans and leases(1) |  | 50,341,099 |  | 47,655,726 | 6 |
| Allowance for loan and lease losses |  | $(597,843)$ |  | $(605,196)$ | (1) |
| Net loans and leases |  | 49,743,256 |  | 47,050,530 | 6 |
| Bank owned life insurance |  | 1,757,668 |  | 1,718,436 | 2 |
| Premises and equipment |  | 620,540 |  | 616,407 | 1 |
| Goodwill |  | 676,869 |  | 522,541 | 30 |
| Other intangible assets |  | 54,978 |  | 74,671 | (26) |
| Accrued income and other assets |  | 1,845,597 |  | 1,807,208 | 2 |
| Total assets | \$ | 71,044,551 | \$ | 66,298,010 | $7 \%$ |
|  |  |  |  |  |  |
| Liabilities and shareholders' equity |  |  |  |  |  |
| Liabilities |  |  |  |  |  |
| Deposits(2) | \$ | 55,294,979 | \$ | 51,732,151 | 7 \% |
| Short-term borrowings |  | 615,279 |  | 2,397,101 | (74) |
| Long-term debt |  | 7,067,614 |  | 4,335,962 | 63 |
| Accrued expenses and other liabilities |  | 1,472,073 |  | 1,504,626 | (2) |
| Total liabilities |  | 64,449,945 |  | 59,969,840 | 7 |
|  |  |  |  |  |  |
| Shareholders' equity |  |  |  |  |  |
| Preferred stock - authorized 6,617,808 shares- |  |  |  |  |  |
| Series A, $8.50 \%$ fixed rate, non-cumulative perpetual convertible preferred stock, par value of $\$ 0.01$, and liquidation value per share of $\$ 1,000$ |  | 362,506 |  | 362,507 | - |
| Series B, floating rate, non-voting, non-cumulative perpetual preferred stock, par value of $\$ 0.01$, and liquidation value per share of $\$ 1,000$ |  | 23,785 |  | 23,785 | - |
| Common stock - Par value of \$0.01 |  | 7,970 |  | 8,131 | (2) |
| Capital surplus |  | 7,038,502 |  | 7,221,745 | (3) |
| Less treasury shares, at cost |  | $(17,932)$ |  | $(13,382)$ | 34 |
| Accumulated other comprehensive loss |  | $(226,158)$ |  | $(222,292)$ | 2 |
| Retained (deficit) earnings |  | $(594,067)$ |  | $(1,052,324)$ | (44) |
| Total shareholders' equity |  | 6,594,606 |  | 6,328,170 | 4 |
| Total liabilities and shareholders' equity | \$ | 71,044,551 | \$ | 66,298,010 | 7 \% |
|  |  |  |  |  |  |
| Common shares authorized (par value of \$0.01) |  | 1,500,000,000 |  | 1,500,000,000 |  |
| Common shares issued |  | 796,969,694 |  | 813,136,321 |  |
| Common shares outstanding |  | 794,928,886 |  | 811,454,676 |  |
| Treasury shares outstanding |  | 2,040,808 |  | 1,681,645 |  |
| Preferred shares issued |  | 1,967,071 |  | 1,967,071 |  |
| Preferred shares outstanding |  | 398,006 |  | 398,007 |  |

[^0] deposits.

Huntington Bancshares Incorporated
Loans and Leases Composition
(Unaudited)

| (dollar amounts in millions) | $\begin{gathered} \text { December 31, } \\ 2015 \end{gathered}$ |  |  | September 30, 2015 |  |  | $\begin{gathered} \text { June } 30, \\ 2015 \end{gathered}$ |  |  | $\begin{gathered} \text { March } 31, \\ 2015 \end{gathered}$ |  |  | $\begin{gathered} \text { December 31, } \\ 2014 \end{gathered}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Ending Balances by Type: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 20,560 | 41\% | \$ | 20,040 | 40\% | \$ | 20,003 | 41\% | \$ | 20,109 | 42\% | \$ | 19,033 | 40\% |
| Commercial real estate: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Construction |  | 1,031 | 2 |  | 1,110 | 2 |  | 1,021 | 2 |  | 910 | 2 |  | 875 | 2 |
| Commercial |  | 4,237 | 8 |  | 4,294 | 9 |  | 4,192 | 9 |  | 4,157 | 9 |  | 4,322 | 9 |
| Commercial real estate |  | 5,268 | 10 |  | 5,404 | 11 |  | 5,213 | 11 |  | 5,067 | 11 |  | 5,197 | 11 |
| Total commercial |  | 25,828 | 51 |  | 25,444 | 51 |  | 25,216 | 52 |  | 25,176 | 53 |  | 24,230 | 51 |
| Consumer: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Automobile |  | 9,481 | 19 |  | 9,160 | 19 |  | 8,549 | 18 |  | 7,803 | 16 |  | 8,690 | 18 |
| Home equity |  | 8,471 | 17 |  | 8,461 | 17 |  | 8,526 | 17 |  | 8,492 | 18 |  | 8,491 | 18 |
| Residential mortgage |  | 5,998 | 12 |  | 6,071 | 12 |  | 5,987 | 12 |  | 5,795 | 12 |  | 5,831 | 12 |
| Other consumer |  | 563 | 1 |  | 520 | 1 |  | 474 | 1 |  | 430 | 1 |  | 414 | 1 |
| Total consumer |  | 24,513 | 49 |  | 24,212 | 49 |  | 23,536 | 48 |  | 22,520 | 47 |  | 23,426 | 49 |
| Total loans and leases | \$ | 50,341 | 100\% | \$ | 49,656 | 100\% | \$ | 48,752 | 100\% | \$ | 47,696 | 100\% | \$ | 47,656 | 100\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Ending Balances by Business Segment: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail and Business Banking | \$ | 13,681 | 27\% | \$ | 13,648 | 28\% | \$ | 13,673 | 28\% | \$ | 13,515 | 28\% | \$ | 13,199 | 28\% |
| Commercial Banking |  | 13,409 | 27 |  | 13,144 | 26 |  | 12,980 | 27 |  | 13,066 | 28 |  | 12,362 | 26 |
| AFCRE |  | 16,864 | 33 |  | 16,411 | 33 |  | 15,609 | 32 |  | 14,812 | 31 |  | 15,640 | 33 |
| RBHPCG |  | 3,021 | 6 |  | 2,992 | 6 |  | 2,968 | 6 |  | 2,896 | 6 |  | 2,963 | 6 |
| Home Lending |  | 3,366 | 7 |  | 3,437 | 7 |  | 3,405 | 7 |  | 3,336 | 7 |  | 3,391 | 7 |
| Treasury / Other |  | - | - |  | 24 | - |  | 117 | - |  | 71 | - |  | 101 | - |
| Total loans and leases | \$ | 50,341 | 100\% | \$ | 49,656 | 100\% | \$ | 48,752 | 100\% | \$ | 47,696 | 100\% | \$ | 47,656 | 100\% |
|  | $\begin{gathered} \text { December 31, } \\ 2015 \end{gathered}$ |  |  | September 30,$2015$ |  |  | $\begin{gathered} \text { June } 30, \\ 2015 \end{gathered}$ |  |  | $\begin{gathered} \text { March 31, } \\ 2015 \end{gathered}$ |  |  | December 31, 2014 |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail and Business Banking | \$ | 13,686 | 28\% | \$ | 13,704 | 28\% | \$ | 13,646 | 29\% | \$ | 13,523 | 28\% | \$ | 13,168 | 28\% |
| Commercial Banking |  | 13,132 | 26 |  | 12,937 | 26 |  | 12,808 | 27 |  | 12,140 | 26 |  | 12,389 | 27 |
| AFCRE |  | 16,494 | 33 |  | 15,895 | 33 |  | 15,071 | 31 |  | 15,779 | 33 |  | 15,160 | 32 |
| RBHPCG |  | 2,990 | 6 |  | 2,979 | 6 |  | 2,930 | 6 |  | 2,890 | 6 |  | 2,949 | 6 |
| Home Lending |  | 3,434 | 7 |  | 3,438 | 7 |  | 3,339 | 7 |  | 3,360 | 7 |  | 3,327 | 7 |
| Treasury / Other |  | 91 | - |  | 93 | - |  | 105 | - |  | 88 | - |  | 99 | - |
| Total loans and leases | \$ | 49,827 | 100\% | \$ | 49,046 | 100\% | \$ | 47,899 | 100\% | \$ | 47,780 | 100\% | \$ | 47,092 | 100\% |

Huntington Bancshares Incorporated
Deposits Composition
(Unaudited)

(1) Comprised primarily of national market deposits.

Huntington Bancshares Incorporated
Consolidated Quarterly Average Balance Sheets
(Unaudited)

| (dollar amounts in millions) | Quarterly Average Balances (2) |  |  |  |  |  |  |  |  |  | Percent Changes vs. |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | December 31, <br> 2015 |  | September 30,$2015$ |  | June 30, 2015 |  | March 31, <br> 2015 |  | December 31,$2014$ |  |  |  |
|  |  |  | 3Q15 | 4Q14 |  |  |  |  |  |  |  |  |
| Assets |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing deposits in banks | \$ | 89 |  |  | \$ | 89 | \$ | 89 | \$ | 94 | \$ | 85 | -\% | 5 \% |
| Loans held for sale |  | 502 |  | 464 |  | 1,272 |  | 381 |  | 374 | 8 | 34 |
| Securities: |  |  |  |  |  |  |  |  |  |  |  |  |
| Available-for-sale and other securities: |  |  |  |  |  |  |  |  |  |  |  |  |
| Taxable |  | 8,099 |  | 8,310 |  | 7,916 |  | 7,664 |  | 7,291 | (3) | 11 |
| Tax-exempt |  | 2,257 |  | 2,136 |  | 2,028 |  | 1,874 |  | 1,684 | 6 | 34 |
| Total available-for-sale and other securities |  | 10,356 |  | 10,446 |  | 9,944 |  | 9,538 |  | 8,975 | (1) | 15 |
| Trading account securities |  | 39 |  | 52 |  | 41 |  | 53 |  | 49 | (25) | (20) |
| Held-to-maturity securities - taxable |  | 4,148 |  | 3,226 |  | 3,324 |  | 3,347 |  | 3,435 | 29 | 21 |
| Total securities |  | 14,543 |  | 13,724 |  | 13,309 |  | 12,938 |  | 12,459 | 6 | 17 |
| Loans and leases:(1) |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial: |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial |  | 20,186 |  | 19,802 |  | 19,819 |  | 19,116 |  | 18,880 | 2 | 7 |
| Commercial real estate: |  |  |  |  |  |  |  |  |  |  |  |  |
| Construction |  | 1,108 |  | 1,101 |  | 970 |  | 887 |  | 822 | 1 | 35 |
| Commercial |  | 4,158 |  | 4,193 |  | 4,214 |  | 4,275 |  | 4,262 | (1) | (2) |
| Commercial real estate |  | 5,266 |  | 5,294 |  | 5,184 |  | 5,162 |  | 5,084 | (1) | 4 |
| Total commercial |  | 25,452 |  | 25,096 |  | 25,003 |  | 24,278 |  | 23,964 | 1 | 6 |
| Consumer: |  |  |  |  |  |  |  |  |  |  |  |  |
| Automobile |  | 9,286 |  | 8,879 |  | 8,083 |  | 8,783 |  | 8,512 | 5 | 9 |
| Home equity |  | 8,463 |  | 8,526 |  | 8,503 |  | 8,484 |  | 8,452 | (1) | - |
| Residential mortgage |  | 6,079 |  | 6,048 |  | 5,859 |  | 5,810 |  | 5,751 | 1 | 6 |
| Other consumer |  | 547 |  | 497 |  | 451 |  | 425 |  | 413 | 10 | 32 |
| Total consumer |  | 24,375 |  | 23,950 |  | 22,896 |  | 23,502 |  | 23,128 | 2 | 5 |
| Total loans and leases |  | 49,827 |  | 49,046 |  | 47,899 |  | 47,780 |  | 47,092 | 2 | 6 |
| Allowance for loan and lease losses |  | (595) |  | (609) |  | (608) |  | (612) |  | (631) | (2) | (6) |
| Net loans and leases |  | 49,232 |  | 48,437 |  | 47,291 |  | 47,168 |  | 46,461 | 2 | 6 |
| Total earning assets |  | 64,961 |  | 63,323 |  | 62,569 |  | 61,193 |  | 60,010 | 3 | 8 |
| Cash and due from banks |  | 1,468 |  | 1,555 |  | 926 |  | 935 |  | 929 | (6) | 58 |
| Intangible assets |  | 734 |  | 739 |  | 745 |  | 593 |  | 602 | (1) | 22 |
| All other assets |  | 4,258 |  | 4,296 |  | 4,251 |  | 4,142 |  | 4,022 | (1) | 6 |
| Total assets | \$ | 70,826 | \$ | 69,304 | \$ | 67,883 | \$ | 66,251 | \$ | 64,932 | $2 \%$ | $9 \%$ |
| Liabilities and shareholders' equity |  |  |  |  |  |  |  |  |  |  |  |  |
| Deposits: |  |  |  |  |  |  |  |  |  |  |  |  |
| Demand deposits - noninterest-bearing | \$ | 17,174 | \$ | 17,017 | \$ | 15,893 | \$ | 15,253 | \$ | 15,179 | 1 \% | 13 \% |
| Demand deposits - interest-bearing |  | 6,923 |  | 6,604 |  | 6,584 |  | 6,173 |  | 5,948 | 5 | 16 |
| Total demand deposits |  | 24,097 |  | 23,621 |  | 22,477 |  | 21,426 |  | 21,127 | 2 | 14 |
| Money market deposits |  | 19,843 |  | 19,512 |  | 18,803 |  | 19,368 |  | 18,401 | 2 | 8 |
| Savings and other domestic deposits |  | 5,215 |  | 5,224 |  | 5,273 |  | 5,169 |  | 5,052 | - | 3 |
| Core certificates of deposit |  | 2,430 |  | 2,534 |  | 2,639 |  | 2,814 |  | 3,058 | (4) | (21) |
| Total core deposits |  | 51,585 |  | 50,891 |  | 49,192 |  | 48,777 |  | 47,638 | 1 | 8 |
| Other domestic deposits of \$250,000 or more |  | 426 |  | 217 |  | 184 |  | 195 |  | 201 | 96 | 112 |
| Brokered deposits and negotiable CDs |  | 2,929 |  | 2,779 |  | 2,701 |  | 2,600 |  | 2,434 | 5 | 20 |
| Deposits in foreign offices |  | 398 |  | 492 |  | 562 |  | 557 |  | 479 | (19) | (17) |
| Total deposits |  | 55,338 |  | 54,379 |  | 52,639 |  | 52,129 |  | 50,752 | 2 | 9 |
| Short-term borrowings |  | 524 |  | 844 |  | 2,153 |  | 1,882 |  | 2,683 | (38) | (80) |
| Long-term debt |  | 6,813 |  | 6,066 |  | 5,139 |  | 4,374 |  | 3,956 | 12 | 72 |
| Total interest-bearing liabilities |  | 45,501 |  | 44,272 |  | 44,038 |  | 43,132 |  | 42,212 | 3 | 8 |
| All other liabilities |  | 1,515 |  | 1,442 |  | 1,435 |  | 1,450 |  | 1,167 | 5 | 30 |
| Shareholders' equity |  | 6,636 |  | 6,573 |  | 6,517 |  | 6,416 |  | 6,374 | 1 | 4 |
| Total liabilities and shareholders' equity | \$ | 70,826 | \$ | 69,304 | \$ | 67,883 | \$ | 66,251 | \$ | 64,932 | $2 \%$ | $9 \%$ |

[^1]Huntington Bancshares Incorporated
Consolidated Quarterly Net Interest Margin - Interest Income / Expense(1)(2)
(Unaudited)
Quarterly Interest Income / Expense

| (dollar amounts in thousands) | $\begin{gathered} \text { December 31, } \\ 2015 \end{gathered}$ |  | September 30,$2015$ |  | June 30,$2015$ |  | $\begin{gathered} \text { March 31, } \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2014 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing deposits in banks | \$ | 17 | \$ | 13 | \$ | 19 | \$ | 41 | \$ | 50 |
| Loans held for sale |  | 5,324 |  | 4,422 |  | 10,546 |  | 3,520 |  | 3,566 |
| Securities: |  |  |  |  |  |  |  |  |  |  |
| Available-for-sale and other securities: |  |  |  |  |  |  |  |  |  |  |
| Taxable |  | 50,582 |  | 52,141 |  | 51,525 |  | 47,856 |  | 47,531 |
| Tax-exempt |  | 17,803 |  | 16,671 |  | 15,875 |  | 14,288 |  | 13,718 |
| Total available-for-sale and other securities |  | 68,385 |  | 68,812 |  | 67,400 |  | 62,144 |  | 61,249 |
| Trading account securities |  | 106 |  | 128 |  | 104 |  | 155 |  | 128 |
| Held-to-maturity securities - taxable |  | 25,394 |  | 19,812 |  | 20,741 |  | 20,667 |  | 21,013 |
| Total securities |  | 93,885 |  | 88,752 |  | 88,245 |  | 82,966 |  | 82,390 |
| Loans and leases: |  |  |  |  |  |  |  |  |  |  |
| Commercial: |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial |  | 179,233 |  | 180,997 |  | 180,992 |  | 158,917 |  | 161,530 |
| Commercial real estate: |  |  |  |  |  |  |  |  |  |  |
| Construction |  | 9,752 |  | 9,917 |  | 8,825 |  | 8,462 |  | 9,034 |
| Commercial |  | 35,215 |  | 36,785 |  | 36,329 |  | 38,197 |  | 37,789 |
| Commercial real estate |  | 44,967 |  | 46,702 |  | 45,154 |  | 46,659 |  | 46,823 |
| Total commercial |  | 224,200 |  | 227,699 |  | 226,146 |  | 205,576 |  | 208,353 |
| Consumer: |  |  |  |  |  |  |  |  |  |  |
| Automobile |  | 75,323 |  | 72,341 |  | 64,575 |  | 70,140 |  | 71,449 |
| Home equity |  | 85,491 |  | 86,254 |  | 84,215 |  | 84,382 |  | 86,176 |
| Residential mortgage |  | 55,702 |  | 56,048 |  | 54,496 |  | 54,432 |  | 55,186 |
| Other consumer |  | 12,636 |  | 11,116 |  | 9,515 |  | 8,599 |  | 7,977 |
| Total consumer |  | 229,152 |  | 225,759 |  | 212,801 |  | 217,553 |  | 220,788 |
| Total loans and leases |  | 453,352 |  | 453,458 |  | 438,947 |  | 423,129 |  | 429,141 |
| Total earning assets | \$ | 552,578 | \$ | 546,645 | \$ | 537,757 | \$ | 509,656 | \$ | 515,147 |

## Liabilities

| Demand deposits - noninterest-bearing | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Demand deposits - interest-bearing |  | 1,390 |  | 1,211 |  | 984 |  | 693 |  | 588 |
| Total demand deposits |  | 1,390 |  | 1,211 |  | 984 |  | 693 |  | 588 |
| Money market deposits |  | 11,545 |  | 11,200 |  | 10,435 |  | 10,226 |  | 10,261 |
| Savings and other domestic deposits |  | 1,811 |  | 1,840 |  | 1,775 |  | 1,914 |  | 2,091 |
| Core certificates of deposit |  | 5,068 |  | 5,135 |  | 5,161 |  | 5,282 |  | 5,764 |
| Total core deposits |  | 19,814 |  | 19,386 |  | 18,355 |  | 18,115 |  | 18,704 |
| Other domestic deposits of \$250,000 or more |  | 433 |  | 237 |  | 204 |  | 204 |  | 220 |
| Brokered deposits and negotiable CDs |  | 1,399 |  | 1,178 |  | 1,121 |  | 1,069 |  | 1,128 |
| Deposits in foreign offices |  | 132 |  | 163 |  | 185 |  | 179 |  | 156 |
| Total deposits |  | 21,778 |  | 20,964 |  | 19,865 |  | 19,567 |  | 20,208 |
| Short-term borrowings |  | 119 |  | 192 |  | 731 |  | 542 |  | 820 |
| Long-term debt |  | 25,345 |  | 21,866 |  | 18,513 |  | 14,302 |  | 13,345 |
| Total interest bearing liabilities |  | 47,242 |  | 43,022 |  | 39,109 |  | 34,411 |  | 34,373 |
| Net interest income | \$ | 505,336 | \$ | 503,623 | \$ | 498,648 | \$ | 475,245 | \$ | 480,774 |

(1) Fully-taxable equivalent (FTE) income and expense calculated assuming a $35 \%$ tax rate. See page 10 for the FTE adjustment.
(2) Amounts include the effects of hedge and risk management activities associated with the respective asset and liability categories.

Huntington Bancshares Incorporated
Consolidated Quarterly Net Interest Margin - Yield
(Unaudited)

| Fully-taxable equivalent basis(1) | Quarterly Average Rates(2) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { December 31, } \\ 2015 \end{gathered}$ | September 30, 2015 | June 30, $2015$ | $\begin{gathered} \text { March 31, } \\ 2015 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2014 \end{gathered}$ |
| Assets |  |  |  |  |  |
| Interest-bearing deposits in banks | 0.08\% | 0.06\% | 0.08\% | 0.18\% | 0.23\% |
| Loans held for sale | 4.24 | 3.81 | 3.32 | 3.69 | 3.82 |
| Securities: |  |  |  |  |  |
| Available-for-sale and other securities: |  |  |  |  |  |
| Taxable | 2.50 | 2.51 | 2.60 | 2.50 | 2.61 |
| Tax-exempt | 3.15 | 3.12 | 3.13 | 3.05 | 3.26 |
| Total available-for-sale and other securities | 2.64 | 2.63 | 2.71 | 2.61 | 2.73 |
| Trading account securities | 1.09 | 0.97 | 1.00 | 1.17 | 1.05 |
| Held-to-maturity securities - taxable | 2.45 | 2.46 | 2.50 | 2.47 | 2.45 |
| Total securities | 2.58 | 2.59 | 2.65 | 2.57 | 2.65 |
| Loans and leases:(3) |  |  |  |  |  |
| Commercial: |  |  |  |  |  |
| Commercial and industrial | 3.47 | 3.58 | 3.61 | 3.33 | 3.35 |
| Commercial real estate: |  |  |  |  |  |
| Construction | 3.45 | 3.52 | 3.60 | 3.81 | 4.30 |
| Commercial | 3.31 | 3.43 | 3.41 | 3.57 | 3.47 |
| Commercial real estate | 3.34 | 3.45 | 3.45 | 3.62 | 3.60 |
| Total commercial | 3.45 | 3.55 | 3.58 | 3.39 | 3.40 |
| Consumer: |  |  |  |  |  |
| Automobile | 3.22 | 3.23 | 3.20 | 3.24 | 3.33 |
| Home equity | 4.01 | 4.01 | 3.97 | 4.03 | 4.05 |
| Residential mortgage | 3.67 | 3.71 | 3.72 | 3.75 | 3.84 |
| Other consumer | 9.17 | 8.88 | 8.45 | 8.20 | 7.68 |
| Total consumer | 3.74 | 3.75 | 3.73 | 3.74 | 3.80 |
| Total loans and leases | 3.59 | 3.65 | 3.65 | 3.56 | 3.60 |
| Total earning assets | 3.37 | 3.42 | 3.45 | 3.38 | 3.41 |
| Liabilities |  |  |  |  |  |
| Deposits: |  |  |  |  |  |
| Demand deposits - noninterest-bearing | - | - | - | - | - |
| Demand deposits - interest-bearing | 0.08 | 0.07 | 0.06 | 0.05 | 0.04 |
| Total demand deposits | 0.02 | 0.02 | 0.02 | 0.01 | 0.01 |
| Money market deposits | 0.23 | 0.23 | 0.22 | 0.21 | 0.22 |
| Savings and other domestic deposits | 0.14 | 0.14 | 0.14 | 0.15 | 0.16 |
| Core certificates of deposit | 0.83 | 0.80 | 0.78 | 0.76 | 0.75 |
| Total core deposits | 0.23 | 0.23 | 0.22 | 0.22 | 0.23 |
| Other domestic deposits of \$250,000 or more | 0.40 | 0.43 | 0.44 | 0.42 | 0.43 |
| Brokered deposits and negotiable CDs | 0.19 | 0.17 | 0.17 | 0.17 | 0.18 |
| Deposits in foreign offices | 0.13 | 0.13 | 0.13 | 0.13 | 0.13 |
| Total deposits | 0.23 | 0.22 | 0.22 | 0.22 | 0.23 |
| Short-term borrowings | 0.09 | 0.09 | 0.14 | 0.12 | 0.12 |
| Long-term debt | 1.49 | 1.44 | 1.44 | 1.31 | 1.35 |
| Total interest-bearing liabilities | 0.41 | 0.39 | 0.36 | 0.32 | 0.32 |
| Net interest rate spread | 2.96 | 3.03 | 3.09 | 3.06 | 3.09 |
| Impact of noninterest-bearing funds on margin | 0.13 | 0.13 | 0.11 | 0.09 | 0.09 |
| Net interest margin | 3.09\% | 3.16\% | 3.20\% | 3.15\% | 3.18\% |

Commercial Loan Derivative Impact
(Unaudited)

|  | Average Rates |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2015 | 2015 | 2015 | 2015 | 2014 |
| Fully-taxable equivalent basis(1) | Fourth | Third | Second | First | Fourth |
| Commercial loans(2)(3) | 3.27\% | 3.36\% | 3.38\% | 3.18\% | 3.20\% |
| Impact of commercial loan derivatives | 0.18 | 0.19 | 0.20 | 0.21 | 0.20 |
| Total commercial - as reported | 3.45\% | 3.55\% | 3.58\% | 3.39\% | 3.40\% |
|  |  |  |  |  |  |
| Average 30 day LIBOR | 0.25\% | 0.20\% | 0.18\% | 0.17\% | 0.16\% |

(1) Fully-taxable equivalent (FTE) yields are calculated assuming a $35 \%$ tax rate. See page 10 for the FTE adjustment.
(2) Yield/rates include the effects of hedge and risk management activities associated with the respective asset and liability categories.
(3) Includes the impact of nonaccrual loans.

Huntington Bancshares Incorporated
Selected Quarterly Income Statement Data(1)
(Unaudited)

(1) Comparisons for presented periods are impacted by a number of factors. Refer to Significant Items.
(2) On a fully-taxable equivalent (FTE) basis assuming a $35 \%$ tax rate.

Huntington Bancshares Incorporated Quarterly Mortgage Banking Income (Unaudited)

| (dollar amounts in thousands, except as noted) | Three months ended |  |  |  |  |  |  |  |  |  | Percent Changes vs. |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | December 31,$2015$ |  | September 30,$2015$ |  | June 30, 2015 |  | March 31,$2015$ |  | $\begin{gathered} \text { December 31, } \\ 2014 \end{gathered}$ |  |  |  |
|  |  |  | 3Q15 | 4Q14 |  |  |  |  |  |  |  |  |
| Mortgage banking income |  |  |  |  |  |  |  |  |  |  |  |  |
| Origination and secondary marketing | \$ | 23,885 |  |  | \$ | 20,005 | \$ | 26,350 | \$ | 20,032 | \$ | 12,940 | 19 \% | 85 \% |
| Servicing fees |  | 11,060 |  | 10,763 |  | 10,677 |  | 10,842 |  | 8,004 | 3 | 38 |
| Amortization of capitalized servicing |  | $(6,655)$ |  | $(6,080)$ |  | $(6,965)$ |  | $(6,979)$ |  | $(6,050)$ | 9 | 10 |
| Other mortgage banking income |  | 2,271 |  | 2,691 |  | 2,467 |  | 3,549 |  | 2,912 | (16) | (22) |
| Subtotal |  | 30,561 |  | 27,379 |  | 32,529 |  | 27,444 |  | 17,806 | 12 | 72 |
| MSR valuation adjustment(1) |  | 5,144 |  | $(14,113)$ |  | 14,525 |  | $(9,164)$ |  | $(7,080)$ | N.R. | N.R. |
| Net trading gains (losses) related to MSR hedging |  | $(4,287)$ |  | 5,690 |  | $(8,536)$ |  | 4,681 |  | 3,304 | N.R. | N.R. |
| Total mortgage banking income | \$ | 31,418 | \$ | 18,956 | \$ | 38,518 | \$ | 22,961 | \$ | 14,030 | 66 \% | 124 \% |
| Mortgage originations (in millions) | \$ | 1,012 | \$ | 1,259 | \$ | 1,454 | \$ | 980 | \$ | 922 | (20)\% | 10 \% |
| Capitalized mortgage servicing rights(2) |  | 160,718 |  | 153,532 |  | 163,808 |  | 145,909 |  | 155,598 | 5 | 3 |
| Total mortgages serviced for others (in millions)(2) |  | 16,168 |  | 15,941 |  | 15,722 |  | 15,569 |  | 15,637 | 1 | 3 |
| MSR \% of investor servicing portfolio(2) |  | 0.99\% |  | 0.96\% |  | 1.04\% |  | 0.94\% |  | 1.00\% | 3 | (1) |
| Net impact of MSR hedging |  |  |  |  |  |  |  |  |  |  |  |  |
| MSR valuation adjustment(1) | \$ | 5,144 | \$ | $(14,113)$ | \$ | 14,525 | \$ | $(9,164)$ | \$ | $(7,080)$ | N.R. | N.R. |
| Net trading gains (losses) related to MSR hedging |  | $(4,287)$ |  | 5,690 |  | $(8,536)$ |  | 4,681 |  | 3,304 | N.R. | N.R. |
| Net gain (loss) of MSR hedging | \$ | 857 | \$ | $(8,423)$ | \$ | 5,989 | \$ | $(4,483)$ | \$ | $(3,776)$ | N.R. | N.R. |

N.R. Not

## relevant

(1) The change in fair value for the period represents the MSR valuation adjustment, net of amortization of capitalized servicing.
(2) At period end.

Huntington Bancshares Incorporated
Quarterly Credit Reserves Analysis
(Unaudited)

| (dollar amounts in thousands) | Three months ended |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { December 31, } \\ 2015 \end{gathered}$ |  | September 30, 2015 |  | June 30, 2015 |  | March 31, <br> 2015 |  | December 31, <br> 2014 |  |
| Allowance for loan and lease losses, beginning of period | \$ | 591,938 | \$ | 599,542 | \$ | 605,126 | \$ | 605,196 | \$ | 631,036 |
| Loan and lease losses |  | $(54,961)$ |  | $(60,875)$ |  | $(46,970)$ |  | $(55,075)$ |  | $(56,252)$ |
| Recoveries of loans previously charged off |  | 33,138 |  | 44,712 |  | 21,595 |  | 30,643 |  | 33,277 |
| Net loan and lease losses |  | $(21,823)$ |  | $(16,163)$ |  | $(25,375)$ |  | $(24,432)$ |  | $(22,975)$ |
| Provision for loan and lease losses |  | 28,610 |  | 13,624 |  | 19,790 |  | 26,655 |  | $(2,863)$ |
| Allowance of assets sold or transferred to loans held for sale |  | (882) |  | $(5,065)$ |  | 1 |  | $(2,293)$ |  | (2) |
| Allowance for loan and lease losses, end of period |  | 597,843 |  | 591,938 |  | 599,542 |  | 605,126 |  | 605,196 |
| Allowance for unfunded loan commitments and letters of credit, beginning of period |  | 64,223 |  | 55,371 |  | 54,742 |  | 60,806 |  | 55,449 |
| Provision for (reduction in) unfunded loan commitments and letters of credit losses |  | 7,858 |  | 8,852 |  | 629 |  | $(6,064)$ |  | 5,357 |
| Allowance for unfunded loan commitments and letters of credit, end of period |  | 72,081 |  | 64,223 |  | 55,371 |  | 54,742 |  | 60,806 |
| Total allowance for credit losses, end of period | \$ | 669,924 | \$ | 656,161 | \$ | 654,913 | \$ | 659,868 | \$ | 666,002 |
| Allowance for loan and lease losses (ALLL) as \% of: |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases |  | 1.19\% |  | 1.19\% |  | 1.23\% |  | 1.27\% |  | 1.27\% |
| Nonaccrual loans and leases (NALs) |  | 161 |  | 166 |  | 165 |  | 166 |  | 202 |
| Nonperforming assets (NPAs) |  | 150 |  | 155 |  | 151 |  | 151 |  | 179 |
| Total allowance for credit losses (ACL) as \% of: |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases |  | 1.33\% |  | 1.32\% |  | 1.34\% |  | 1.38\% |  | 1.40\% |
| Nonaccrual loans and leases |  | 180 |  | 184 |  | 180 |  | 181 |  | 222 |
| Nonperforming assets |  | 168 |  | 172 |  | 165 |  | 165 |  | 197 |

Huntington Bancshares Incorporated Quarterly Net Charge-Off Analysis (Unaudited)

| (dollar amounts in thousands) | Three months ended |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { December 31, } \\ 2015 \end{gathered}$ |  | September 30,$2015$ |  | June 30, 2015 |  | March 31, 2015 |  | $\begin{gathered} \text { December 31, } \\ 2014 \\ \hline \end{gathered}$ |  |
| Net charge-offs (recoveries) by loan and lease type: |  |  |  |  |  |  |  |  |  |  |
| Commercial: |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 2,252 | \$ | 9,858 | \$ | 4,411 | \$ | 11,403 | \$ | 333 |
| Commercial real estate: |  |  |  |  |  |  |  |  |  |  |
| Construction |  | (296) |  | (309) |  | 164 |  | $(383)$ |  | $(1,747)$ |
| Commercial |  | $(3,939)$ |  | $(13,512)$ |  | 5,361 |  | $(3,629)$ |  | 1,565 |
| Commercial real estate |  | $(4,235)$ |  | $(13,821)$ |  | 5,525 |  | $(4,012)$ |  | (182) |
| Total commercial |  | $(1,983)$ |  | $(3,963)$ |  | 9,936 |  | 7,391 |  | 151 |
| Consumer: |  |  |  |  |  |  |  |  |  |  |
| Automobile |  | 7,693 |  | 4,908 |  | 3,442 |  | 4,248 |  | 6,024 |
| Home equity |  | 4,706 |  | 5,869 |  | 4,650 |  | 4,625 |  | 6,321 |
| Residential mortgage |  | 3,158 |  | 2,010 |  | 2,142 |  | 2,816 |  | 3,059 |
| Other consumer |  | 8,249 |  | 7,339 |  | 5,205 |  | 5,352 |  | 7,420 |
| Total consumer |  | 23,806 |  | 20,126 |  | 15,439 |  | 17,041 |  | 22,824 |
| Total net charge-offs | \$ | 21,823 | \$ | 16,163 | \$ | 25,375 | \$ | 24,432 | \$ | 22,975 |
|  |  |  |  |  |  |  |  |  |  |  |
| Net charge-offs (recoveries)-annualized percentages: |  |  |  |  |  |  |  |  |  |  |
| Commercial: |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial |  | 0.04 \% |  | 0.20 \% |  | 0.09\% |  | 0.24 \% |  | 0.01 \% |
| Commercial real estate: |  |  |  |  |  |  |  |  |  |  |
| Construction |  | (0.11) |  | (0.11) |  | 0.07 |  | (0.17) |  | (0.85) |
| Commercial |  | (0.38) |  | (1.29) |  | 0.51 |  | (0.34) |  | 0.15 |
| Commercial real estate |  | (0.32) |  | (1.04) |  | 0.43 |  | (0.31) |  | (0.01) |
| Total commercial |  | (0.03) |  | (0.06) |  | 0.16 |  | 0.12 |  | - |
| Consumer: |  |  |  |  |  |  |  |  |  |  |
| Automobile |  | 0.33 |  | 0.22 |  | 0.17 |  | 0.19 |  | 0.28 |
| Home equity |  | 0.22 |  | 0.28 |  | 0.22 |  | 0.22 |  | 0.30 |
| Residential mortgage |  | 0.21 |  | 0.13 |  | 0.15 |  | 0.19 |  | 0.21 |
| Other consumer |  | 6.03 |  | 5.91 |  | 4.61 |  | 5.03 |  | 7.20 |
| Total consumer |  | 0.39 |  | 0.34 |  | 0.27 |  | 0.29 |  | 0.39 |
| Net charge-offs as a \% of average loans |  | 0.18 \% |  | 0.13 \% |  | 0.21\% |  | 0.20 \% |  | 0.20 \% |

Huntington Bancshares Incorporated
Quarterly Nonaccrual Loans and Leases (NALs) and Nonperforming Assets (NPAs)
(Unaudited)

| (dollar amounts in thousands) | $\begin{gathered} \text { December 31, } \\ 2015 \end{gathered}$ |  | September 30, 2015 |  | June 30, 2015 |  | $\begin{gathered} \text { March 31, } \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2014 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Nonaccrual loans and leases (NALs): (1) |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 175,195 | \$ | 157,902 | \$ | 149,713 | \$ | 133,363 | \$ | 71,974 |
| Commercial real estate |  | 28,984 |  | 27,516 |  | 43,888 |  | 49,263 |  | 48,523 |
| Automobile |  | 6,564 |  | 5,551 |  | 4,190 |  | 4,448 |  | 4,623 |
| Residential mortgage |  | 94,560 |  | 98,908 |  | 91,198 |  | 98,093 |  | 96,564 |
| Home equity |  | 66,278 |  | 66,446 |  | 75,282 |  | 79,169 |  | 78,515 |
| Other consumer |  | - |  | 154 |  | 68 |  | 77 |  | 45 |
| Total nonaccrual loans and leases |  | 371,581 |  | 356,477 |  | 364,339 |  | 364,413 |  | 300,244 |
| Other real estate, net: |  |  |  |  |  |  |  |  |  |  |
| Residential |  | 24,194 |  | 21,637 |  | 25,660 |  | 30,544 |  | 29,291 |
| Commercial |  | 3,148 |  | 3,273 |  | 3,572 |  | 3,407 |  | 5,748 |
| Total other real estate, net |  | 27,342 |  | 24,910 |  | 29,232 |  | 33,951 |  | 35,039 |
| Other NPAs (2) |  | - |  | - |  | 2,440 |  | 2,440 |  | 2,440 |
| Total nonperforming assets | \$ | 398,923 | \$ | 381,387 | \$ | 396,011 | \$ | 400,804 | \$ | 337,723 |
|  |  |  |  |  |  |  |  |  |  |  |
| Nonaccrual loans and leases as a \% of total loans and leases |  | 0.74\% |  | 0.72\% |  | 0.75\% |  | 0.76\% |  | 0.63\% |
| NPA ratio(3) |  | 0.79 |  | 0.77 |  | 0.81 |  | 0.84 |  | 0.71 |
| (NPA +90 days)/(Loan+OREO)(4) |  | 1.00 |  | 0.98 |  | 1.03 |  | 1.08 |  | 0.98 |
|  | $\begin{gathered} \text { December 31, } \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2015 \end{gathered}$ |  | June 30, 2015 |  | $\begin{gathered} \text { March 31, } \\ 2015 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2014 \\ \hline \end{gathered}$ |  |
| Nonperforming assets, beginning of period | \$ | 381,387 | \$ | 396,011 | \$ | 400,804 | \$ | 337,723 | \$ | 364,475 |
| New nonperforming assets |  | 141,862 |  | 139,604 |  | 125,105 |  | 162,862 |  | 87,022 |
| Returns to accruing status |  | $(23,199)$ |  | $(13,641)$ |  | $(46,120)$ |  | $(17,968)$ |  | $(20,024)$ |
| Loan and lease losses |  | $(29,394)$ |  | $(45,667)$ |  | $(33,797)$ |  | $(41,574)$ |  | $(36,108)$ |
| Payments |  | $(64,137)$ |  | $(78,516)$ |  | $(38,396)$ |  | $(30,578)$ |  | $(48,645)$ |
| Sales and transfers to held-for-sale |  | $(7,596)$ |  | $(16,404)$ |  | $(11,585)$ |  | $(9,661)$ |  | $(8,997)$ |
| Nonperforming assets, end of period | \$ | 398,923 | \$ | 381,387 | \$ | 396,011 | \$ | 400,804 | \$ | 337,723 |

(1) Excludes loans transferred to held-forsale.
(2) Other nonperforming assets includes certain impaired investment securities.
(3) Nonperforming assets divided by the sum of loans and leases, net other real estate owned, and other NPAs.
(4) The sum of nonperforming assets and total accruing loans and leases past due 90 days or more divided by the sum of loans and leases and other real estate.

Huntington Bancshares Incorporated
Quarterly Accruing Past Due Loans and Leases and Accruing and Nonaccruing Troubled Debt Restructured Loans (Unaudited)

| (dollar amounts in thousands) |  | $\begin{aligned} & \text { aber 31, } \\ & 15 \end{aligned}$ |  | $\begin{aligned} & \text { aber } 30 \text {, } \\ & 15 \end{aligned}$ |  |  |  | $\begin{aligned} & \text { ch } 31, \\ & 15 \end{aligned}$ |  | $14$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Accruing loans and leases past due 90 days or more: |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 8,724 | \$ | 6,571 | \$ | 6,621 | \$ | 5,935 | \$ | 4,937 |
| Commercial real estate |  | 9,549 |  | 12,178 |  | 10,920 |  | 16,351 |  | 18,793 |
| Automobile |  | 7,162 |  | 6,873 |  | 4,269 |  | 4,746 |  | 5,703 |
| Residential mortgage (excluding loans guaranteed by the U.S. Government) |  | 14,082 |  | 17,492 |  | 21,869 |  | 21,034 |  | 33,040 |
| Home equity |  | 9,044 |  | 10,764 |  | 11,713 |  | 11,132 |  | 12,159 |
| Other consumer |  | 1,394 |  | 1,087 |  | 846 |  | 727 |  | 837 |
| Total, excl. loans guaranteed by the U.S. Government |  | 49,955 |  | 54,965 |  | 56,238 |  | 59,925 |  | 75,469 |
| Add: loans guaranteed by U.S. Government |  | 55,835 |  | 50,643 |  | 50,640 |  | 53,010 |  | 55,012 |
| Total accruing loans and leases past due 90 days or more, including loans guaranteed by the U.S. Government | \$ | 105,790 | \$ | 105,608 | \$ | 106,878 | \$ | 112,935 | \$ | 130,481 |
| Ratios: |  |  |  |  |  |  |  |  |  |  |
| Excluding loans guaranteed by the U.S. Government, as a percent of total loans and leases |  | 0.10\% |  | 0.11 \% |  | 0.12\% |  | 0.13\% |  | 0.16\% |
| Guaranteed by U.S. Government, as a percent of total loans and leases |  | 0.11 |  | 0.10 |  | 0.10 |  | 0.11 |  | 0.12 |
| Including loans guaranteed by the U.S. Government, as a percent of total loans and leases |  | 0.21 |  | 0.21 |  | 0.22 |  | 0.24 |  | 0.27 |
| Accruing troubled debt restructured loans: |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 235,689 | \$ | 241,327 | \$ | 233,346 | \$ | 162,207 | \$ | 116,331 |
| Commercial real estate |  | 115,074 |  | 103,767 |  | 158,056 |  | 161,515 |  | 177,156 |
| Automobile |  | 24,893 |  | 24,537 |  | 24,774 |  | 25,876 |  | 26,060 |
| Home equity | (1) | 199,393 | (1) | 192,356 |  | 279,864 |  | 265,207 |  | 252,084 |
| Residential mortgage |  | 264,666 |  | 277,154 |  | 266,986 |  | 268,441 |  | 265,084 |
| Other consumer |  | 4,488 |  | 4,569 |  | 4,722 |  | 4,879 |  | 4,018 |
| Total accruing troubled debt restructured loans | \$ | 844,203 | \$ | 843,710 | \$ | 967,748 | \$ | 888,125 | \$ | 840,733 |
| Nonaccruing troubled debt restructured loans: |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 56,919 | \$ | 54,933 | \$ | 46,303 | \$ | 21,246 | \$ | 20,580 |
| Commercial real estate |  | 16,617 |  | 12,806 |  | 19,490 |  | 28,676 |  | 24,964 |
| Automobile |  | 6,412 |  | 5,400 |  | 4,030 |  | 4,283 |  | 4,552 |
| Home equity | (2) | 20,996 | (2) | 19,188 |  | 26,568 |  | 26,379 |  | 27,224 |
| Residential mortgage |  | 71,640 |  | 68,577 |  | 65,415 |  | 69,799 |  | 69,305 |
| Other consumer |  | 151 |  | 152 |  | 160 |  | 165 |  | 70 |
| Total nonaccruing troubled debt restructured loans | \$ | 172,735 | \$ | 161,056 | \$ | 161,966 | \$ | 150,548 | \$ | 146,695 |

(1) Excludes approximately $\$ 88$ million in home equity TDRs transferred to held-for-sale in the 2015 third quarter.
(2) Excludes approximately $\$ 9$ million in home equity TDRs transferred to held-for-sale in the 2015 third quarter.

Huntington Bancshares Incorporated
Quarterly Capital Under Current Regulatory Standards (Basel III) and Other Capital Data
(Unaudited)

| (dollar amounts in millions except per share amounts) | $\begin{gathered} \text { December 31, } \\ 2015 \end{gathered}$ |  | September 30, 2015 |  | June 30, 2015 |  | $\begin{gathered} \text { March 31, } \\ 2015 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Common equity tier 1 risk-based capital ratio:(1) |  |  |  |  |  |  |  |  |
| Total shareholders' equity | \$ | 6,595 | \$ | 6,583 | \$ | 6,496 | \$ | 6,462 |
| Regulatory capital adjustments: |  |  |  |  |  |  |  |  |
| Shareholders' preferred equity |  | (386) |  | (386) |  | (386) |  | (386) |
| Accumulated other comprehensive income offset |  | 226 |  | 140 |  | 186 |  | 161 |
| Goodwill and other intangibles, net of related taxes |  | (694) |  | (697) |  | (701) |  | (700) |
| Deferred tax assets that arise from tax loss and credit carryforwards |  | (19) |  | (15) |  | (15) |  | (36) |
| Common equity tier 1 capital |  | 5,722 |  | 5,625 |  | 5,580 |  | 5,501 |
| Additional tier 1 capital |  |  |  |  |  |  |  |  |
| Shareholders' preferred equity |  | 386 |  | 386 |  | 386 |  | 386 |
| Qualifying capital instruments subject to phase-out |  | 76 |  | 76 |  | 76 |  | 76 |
| Other |  | (29) |  | (22) |  | (22) |  | (53) |
| Tier 1 capital |  | 6,155 |  | 6,065 |  | 6,020 |  | 5,910 |
| Long-term debt and other tier 2 qualifying instruments |  | 563 |  | 623 |  | 623 |  | 648 |
| Qualifying allowance for loan and lease losses |  | 670 |  | 656 |  | 655 |  | 660 |
| Other |  | - |  | - |  | - |  | - |
| Tier 2 capital |  | 1,233 |  | 1,279 |  | 1,278 |  | 1,308 |
| Total risk-based capital | \$ | 7,387 | \$ | 7,344 | \$ | 7,298 | \$ | 7,218 |
| Risk-weighted assets (RWA)(1) |  | 58,420 |  | 57,839 |  | 57,850 |  | 57,840 |
| Common equity tier 1 risk-based capital ratio(1) |  | 9.79\% |  | 9.72\% |  | 9.65\% |  | 9.51\% |
| Other regulatory capital data: |  |  |  |  |  |  |  |  |
| Tier 1 leverage ratio(1) |  | 8.79\% |  | 8.85\% |  | 8.98\% |  | 9.04\% |
| Tier 1 risk-based capital ratio(1) |  | 10.53 |  | 10.49 |  | 10.41 |  | 10.22 |
| Total risk-based capital ratio(1) |  | 12.64 |  | 12.70 |  | 12.62 |  | 12.48 |
| Non-regulatory capital data: |  |  |  |  |  |  |  |  |

(1) December 31, 2015, figures are estimated and are presented on a Basel III basis, including the standardized approach for calculating risk-weighted assets.

Huntington Bancshares Incorporated
Quarterly Common Stock Summary, Non-Regulatory Capital, and Other Data
(Unaudited)

## Quarterly common stock summary

|  | $\begin{gathered} \text { December 31, } \\ 2015 \end{gathered}$ |  | September 30,$2015$ |  | June 30,$2015$ |  | $\begin{gathered} \text { March 31, } \\ 2015 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2014 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Common stock price, per share |  |  |  |  |  |  |  |  |  |  |
| High(1) | \$ | 11.870 | \$ | 11.900 | \$ | 11.720 | \$ | 11.300 | \$ | 10.740 |
| Low(1) |  | 10.210 |  | 10.000 |  | 10.670 |  | 9.630 |  | 8.800 |
| Close |  | 11.060 |  | 10.600 |  | 11.310 |  | 11.050 |  | 10.520 |
| Average closing price |  | 11.177 |  | 11.157 |  | 11.192 |  | 10.559 |  | 9.972 |
| Dividends, per share |  |  |  |  |  |  |  |  |  |  |
| Cash dividends declared per common share | \$ | 0.07 | \$ | 0.06 | \$ | 0.06 | \$ | 0.06 | \$ | 0.06 |
| Common shares outstanding |  |  |  |  |  |  |  |  |  |  |
| Average - basic |  | 796,095 |  | 800,883 |  | 806,891 |  | 809,778 |  | 811,967 |
| Average - diluted |  | 810,143 |  | 814,326 |  | 820,238 |  | 823,809 |  | 825,338 |
| Ending |  | 794,929 |  | 796,659 |  | 803,066 |  | 808,528 |  | 811,455 |
| Tangible book value per common share(2) | \$ | 6.91 | \$ | 6.88 | \$ | 6.71 | \$ | 6.62 | \$ | 6.62 |
| Common share repurchases |  |  |  |  |  |  |  |  |  |  |
| Number of shares repurchased |  | 2,490 |  | 6,764 |  | 8,834 |  | 4,949 |  | 3,605 |

## Non-regulatory capital

| (dollar amounts in millions) | $\begin{gathered} \text { December 31, } \\ 2015 \end{gathered}$ |  | September 30, 2015 |  | June 30, <br> 2015 |  | $\begin{gathered} \text { March } 31, \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2014 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Calculation of tangible equity / asset ratio: |  |  |  |  |  |  |  |  |  |  |
| Total shareholders' equity | \$ | 6,595 | \$ | 6,583 | \$ | 6,496 | \$ | 6,462 | \$ | 6,328 |
| Less: goodwill |  | (677) |  | (677) |  | (678) |  | (678) |  | (523) |
| Less: other intangible assets |  | (55) |  | (59) |  | (63) |  | (73) |  | (75) |
| Add: related deferred tax liability(2) |  | 19 |  | 21 |  | 22 |  | 25 |  | 26 |
| Total tangible equity |  | 5,882 |  | 5,868 |  | 5,777 |  | 5,736 |  | 5,756 |
| Less: preferred equity |  | (386) |  | (386) |  | (386) |  | (386) |  | (386) |
| Total tangible common equity | \$ | 5,496 | \$ | 5,482 | \$ | 5,391 | \$ | 5,350 | \$ | 5,370 |
| Total assets | \$ | 71,045 | \$ | 70,210 | \$ | 68,846 | \$ | 68,003 | \$ | 66,298 |
| Less: goodwill |  | (677) |  | (677) |  | (678) |  | (678) |  | (523) |
| Less: other intangible assets |  | (55) |  | (59) |  | (63) |  | (73) |  | (75) |
| Add: related deferred tax liability(2) |  | 19 |  | 21 |  | 22 |  | 25 |  | 26 |
| Total tangible assets | \$ | 70,332 | \$ | 69,495 | \$ | 68,127 | \$ | 67,277 | \$ | 65,726 |
| Tangible equity / tangible asset ratio |  | 8.36\% |  | 8.44\% |  | 8.48\% |  | 8.53\% |  | 8.76\% |
| Tangible common equity / tangible asset ratio |  | 7.81 |  | 7.89 |  | 7.91 |  | 7.95 |  | 8.17 |
| Tier 1 leverage ratio(4) |  | N.A. |  | N.A. |  | N.A. |  | N.A. |  | 9.74 |
| Tier 1 risk-based capital ratio(4) |  | N.A. |  | N.A. |  | N.A. |  | N.A. |  | 11.50 |
| Total risk-based capital ratio(4) |  | N.A. |  | N.A. |  | N.A. |  | N.A. |  | 13.56 |
| Tangible common equity / risk-weighted assets ratio(4) |  | N.A. |  | N.A. |  | N.A. |  | N.A. |  | 9.86 |
| Other data: |  |  |  |  |  |  |  |  |  |  |
| Number of employees (Average full-time equivalent) |  | 12,418 |  | 12,367 |  | 12,274 |  | 11,914 |  | 11,875 |
| Number of domestic full-service branches(3) |  | 777 |  | 756 |  | 735 |  | 733 |  | 729 |

(1) High and low stock prices are intra-day quotes obtained from Bloomberg.
(2) Other intangible assets are net of deferred tax liability, and calculated assuming a $35 \%$ tax rate.
(3) Includes Regional Banking and The Huntington Private Client Group offices.
(4) Ratios are calculated on the Basel I basis.
N.A. On January 1, 2015, we became subject to the Basel III capital requirements and the standardized approach for calculating risk-weighted assets in accordance with subpart D of the final capital rule. See page 16 for Basel III capital ratios.

Huntington Bancshares Incorporated
Consolidated Annual Average Balance Sheets
(Unaudited)

| (dollar amounts in millions) | Annual Average Balances (2) |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2015 |  | Change from 2014 |  |  | 2014 |  | Change from 2013 |  |  | 2013 |  |
|  |  |  | Amount |  | Percent |  |  | Amount |  | Percent |  |  |
| Assets |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing deposits in banks | \$ | 90 | \$ | 5 | 6 \% | \$ | 85 | \$ | 15 | 21 \% | \$ | 70 |
| Loans held for sale |  | 654 |  | 331 | 102 |  | 323 |  | (198) | (38) |  | 521 |
| Securities: |  |  |  |  |  |  |  |  |  |  |  |  |
| Available-for-sale and other securities: |  |  |  |  |  |  |  |  |  |  |  |  |
| Taxable |  | 7,999 |  | 1,214 | 18 |  | 6,785 |  | 402 | 6 |  | 6,383 |
| Tax-exempt |  | 2,075 |  | 646 | 45 |  | 1,429 |  | 866 | 154 |  | 563 |
| Total available-for-sale and other securities |  | 10,074 |  | 1,860 | 23 |  | 8,214 |  | 1,268 | 18 |  | 6,946 |
| Trading account securities |  | 46 |  | - | - |  | 46 |  | (34) | (43) |  | 80 |
| Held-to-maturity securities - taxable |  | 3,513 |  | (99) | (3) |  | 3,612 |  | 1,457 | 68 |  | 2,155 |
| Total securities |  | 13,633 |  | 1,761 | 15 |  | 11,872 |  | 2,691 | 29 |  | 9,181 |
| Loans and leases:(1) |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial: |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial |  | 19,734 |  | 1,392 | 8 |  | 18,342 |  | 1,168 | 7 |  | 17,174 |
| Commercial real estate: |  |  |  |  |  |  |  |  |  |  |  |  |
| Construction |  | 1,017 |  | 289 | 40 |  | 728 |  | 148 | 26 |  | 580 |
| Commercial |  | 4,210 |  | (61) | (1) |  | 4,271 |  | (178) | (4) |  | 4,449 |
| Commercial real estate |  | 5,227 |  | 228 | 5 |  | 4,999 |  | (30) | (1) |  | 5,029 |
| Total commercial |  | 24,961 |  | 1,620 | 7 |  | 23,341 |  | 1,138 | 5 |  | 22,203 |
| Consumer: |  |  |  |  |  |  |  |  |  |  |  |  |
| Automobile |  | 8,760 |  | 1,090 | 14 |  | 7,670 |  | 1,991 | 35 |  | 5,679 |
| Home equity |  | 8,494 |  | 99 | 1 |  | 8,395 |  | 85 | 1 |  | 8,310 |
| Residential mortgage |  | 5,950 |  | 327 | 6 |  | 5,623 |  | 425 | 8 |  | 5,198 |
| Other consumer |  | 481 |  | 85 | 21 |  | 396 |  | (40) | (9) |  | 436 |
| Total consumer |  | 23,685 |  | 1,601 | 7 |  | 22,084 |  | 2,461 | 13 |  | 19,623 |
| Total loans and leases |  | 48,646 |  | 3,221 | 7 |  | 45,425 |  | 3,599 | 9 |  | 41,826 |
| Allowance for loan and lease losses |  | (606) |  | 32 | (5) |  | (638) |  | 87 | (12) |  | (725) |
| Net loans and leases |  | 48,040 |  | 3,253 | 7 |  | 44,787 |  | 3,686 | 9 |  | 41,101 |
| Total earning assets |  | 63,023 |  | 5,318 | 9 |  | 57,705 |  | 6,107 | 12 |  | 51,598 |
| Cash and due from banks |  | 1,223 |  | 325 | 36 |  | 898 |  | (10) | (1) |  | 908 |
| Intangible assets |  | 703 |  | 125 | 22 |  | 578 |  | 21 | 4 |  | 557 |
| All other assets |  | 4,238 |  | 282 | 7 |  | 3,956 |  | (5) | - |  | 3,961 |
| Total assets | \$ | 68,581 | \$ | 6,082 | 10 \% | \$ | 62,499 | \$ | 6,200 | $11 \%$ | \$ | 56,299 |
| Liabilities and shareholders' equity |  |  |  |  |  |  |  |  |  |  |  |  |
| Deposits: |  |  |  |  |  |  |  |  |  |  |  |  |
| Demand deposits - noninterest-bearing | \$ | 16,342 | \$ | 2,354 | 17 \% | \$ | 13,988 | \$ | 1,117 | $9 \%$ | \$ | 12,871 |
| Demand deposits - interest-bearing |  | 6,573 |  | 677 | 11 |  | 5,896 |  | 41 | 1 |  | 5,855 |
| Total demand deposits |  | 22,915 |  | 3,031 | 15 |  | 19,884 |  | 1,158 | 6 |  | 18,726 |
| Money market deposits |  | 19,383 |  | 1,466 | 8 |  | 17,917 |  | 2,242 | 14 |  | 15,675 |
| Savings and other domestic deposits |  | 5,220 |  | 189 | 4 |  | 5,031 |  | 2 | - |  | 5,029 |
| Core certificates of deposit |  | 2,603 |  | (712) | (21) |  | 3,315 |  | $(1,234)$ | (27) |  | 4,549 |
| Total core deposits |  | 50,121 |  | 3,974 | 9 |  | 46,147 |  | 2,168 | 5 |  | 43,979 |
| Other domestic deposits of \$250,000 or more |  | 256 |  | 14 | 6 |  | 242 |  | (64) | (21) |  | 306 |
| Brokered deposits and negotiable CDs |  | 2,753 |  | 614 | 29 |  | 2,139 |  | 533 | 33 |  | 1,606 |
| Deposits in foreign offices |  | 502 |  | 127 | 34 |  | 375 |  | 29 | 8 |  | 346 |
| Total deposits |  | 53,632 |  | 4,729 | 10 |  | 48,903 |  | 2,666 | 6 |  | 46,237 |
| Short-term borrowings |  | 1,346 |  | $(1,415)$ | (51) |  | 2,761 |  | 1,358 | 97 |  | 1,403 |
| Long-term debt |  | 5,606 |  | 2,111 | 60 |  | 3,495 |  | 1,825 | 109 |  | 1,670 |
| Total interest-bearing liabilities |  | 44,242 |  | 3,071 | 7 |  | 41,171 |  | 4,732 | 13 |  | 36,439 |
| All other liabilities |  | 1,461 |  | 391 | 37 |  | 1,070 |  | (4) | - |  | 1,074 |
| Shareholders' equity |  | 6,536 |  | 266 | 4 |  | 6,270 |  | 355 | 6 |  | 5,915 |
| Total liabilities and shareholders' equity | \$ | 68,581 | \$ | 6,082 | $10 \%$ | \$ | 62,499 | \$ | 6,200 | $11 \%$ | \$ | 56,299 |

[^2]Huntington Bancshares Incorporated
Consolidated Annual Net Interest Margin - Interest Income / Expense(1)(2)
(Unaudited)

| (dollar amounts in thousands) | Annual Interest Income / Expense |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2015 |  | 2014 |  | 2013 |  |
| Assets |  |  |  |  |  |  |
| Interest-bearing deposits in banks | \$ | 90 | \$ | 103 | \$ | 102 |
| Loans held for sale |  | 23,812 |  | 12,728 |  | 18,905 |
| Securities: |  |  |  |  |  |  |
| Available-for-sale and other securities: |  |  |  |  |  |  |
| Taxable |  | 202,104 |  | 171,080 |  | 148,557 |
| Tax-exempt |  | 64,637 |  | 44,562 |  | 25,663 |
| Total available-for-sale and other securities |  | 266,741 |  | 215,642 |  | 174,220 |
| Trading account securities |  | 493 |  | 421 |  | 355 |
| Held-to-maturity securities - taxable |  | 86,614 |  | 88,724 |  | 50,214 |
| Total securities |  | 353,848 |  | 304,787 |  | 224,789 |
| Loans and leases: |  |  |  |  |  |  |
| Commercial: |  |  |  |  |  |  |
| Commercial and industrial |  | 700,139 |  | 643,484 |  | 643,731 |
| Commercial real estate: |  |  |  |  |  |  |
| Construction |  | 36,956 |  | 31,414 |  | 23,440 |
| Commercial |  | 146,526 |  | 163,192 |  | 182,622 |
| Commercial real estate |  | 183,482 |  | 194,606 |  | 206,062 |
| Total commercial |  | 883,621 |  | 838,090 |  | 849,793 |
| Consumer: |  |  |  |  |  |  |
| Automobile |  | 282,379 |  | 262,931 |  | 221,469 |
| Home equity |  | 340,342 |  | 343,281 |  | 345,379 |
| Residential mortgage |  | 220,678 |  | 213,268 |  | 199,601 |
| Other consumer |  | 41,866 |  | 28,824 |  | 27,939 |
| Total consumer |  | 885,265 |  | 848,304 |  | 794,388 |
| Total loans and leases |  | 1,768,886 |  | 1,686,394 |  | 1,644,181 |
| Total earning assets | \$ | 2,146,636 | \$ | 2,004,012 | \$ | 1,887,977 |
| Liabilities |  |  |  |  |  |  |
| Deposits: |  |  |  |  |  |  |
| Demand deposits - noninterest-bearing | \$ | - | \$ | - | \$ | - |
| Demand deposits - interest-bearing |  | 4,278 |  | 2,272 |  | 2,525 |
| Total demand deposits |  | 4,278 |  | 2,272 |  | 2,525 |
| Money market deposits |  | 43,406 |  | 42,156 |  | 38,830 |
| Savings and other domestic deposits |  | 7,340 |  | 8,779 |  | 13,292 |
| Core certificates of deposit |  | 20,646 |  | 26,998 |  | 50,544 |
| Total core deposits |  | 75,670 |  | 80,205 |  | 105,191 |
| Other domestic deposits of \$250,000 or more |  | 1,078 |  | 1,036 |  | 1,442 |
| Brokered deposits and negotiable CDs |  | 4,767 |  | 4,728 |  | 9,100 |
| Deposits in foreign offices |  | 659 |  | 483 |  | 508 |
| Total deposits |  | 82,174 |  | 86,452 |  | 116,241 |
| Short-term borrowings |  | 1,584 |  | 2,940 |  | 1,475 |
| Long-term debt |  | 80,026 |  | 49,929 |  | 38,313 |
| Total interest-bearing liabilities |  | 163,784 |  | 139,321 |  | 156,029 |
| Net interest income | \$ | 1,982,852 | \$ | 1,864,691 | \$ | 1,731,948 |

(1) Fully-taxable equivalent (FTE) income and expense calculated assuming a $35 \%$ tax rate. See page 21 for the FTE adjustment.
(2) Amounts include the effects of hedge and risk management activities associated with the respective asset and liability categories.

## Huntington Bancshares Incorporated

Consolidated Annual Net Interest Margin - Yield
(Unaudited)

| Fully-taxable equivalent basis(1) | Annual Average Rates(2) |  |  |
| :---: | :---: | :---: | :---: |
|  | 2015 | 2014 | 2013 |
| Assets |  |  |  |
| Interest-bearing deposits in banks | 0.10\% | 0.12\% | 0.15\% |
| Loans held for sale | 3.64 | 3.94 | 3.63 |
| Securities: |  |  |  |
| Available-for-sale and other securities: |  |  |  |
| Taxable | 2.53 | 2.52 | 2.33 |
| Tax-exempt | 3.11 | 3.12 | 4.56 |
| Total available-for-sale and other securities | 2.65 | 2.63 | 2.51 |
| Trading account securities | 1.06 | 0.92 | 0.44 |
| Held-to-maturity securities - taxable | 2.47 | 2.46 | 2.33 |
| Total securities | 2.60 | 2.57 | 2.45 |
| Loans and leases:(3) |  |  |  |
| Commercial: |  |  |  |
| Commercial and industrial | 3.55 | 3.51 | 3.75 |
| Commercial real estate: |  |  |  |
| Construction | 3.63 | 4.31 | 4.04 |
| Commercial | 3.48 | 3.82 | 4.11 |
| Commercial real estate | 3.51 | 3.89 | 4.10 |
| Total commercial | 3.54 | 3.59 | 3.83 |
| Consumer: |  |  |  |
| Automobile | 3.22 | 3.43 | 3.90 |
| Home equity | 4.01 | 4.09 | 4.16 |
| Residential mortgage | 3.71 | 3.79 | 3.84 |
| Other consumer | 8.71 | 7.30 | 6.41 |
| Total consumer | 3.74 | 3.84 | 4.05 |
| Total loans and leases | 3.64 | 3.71 | 3.93 |
| Total earning assets | 3.41 | 3.47 | 3.66 |

Liabilities

| Deposits: |  |  |  |
| :---: | :---: | :---: | :---: |
| Demand deposits - noninterest-bearing | - | - | - |
| Demand deposits - interest-bearing | 0.07 | 0.04 | 0.04 |
| Total demand deposit | 0.02 | 0.01 | 0.01 |
| Money market deposits | 0.22 | 0.24 | 0.25 |
| Savings and other domestic deposits | 0.14 | 0.17 | 0.26 |
| Core certificates of deposit | 0.79 | 0.81 | 1.11 |
| Total core deposits | 0.22 | 0.25 | 0.34 |
| Other domestic deposits of \$250,000 or more | 0.42 | 0.43 | 0.47 |
| Brokered deposits and negotiable CDs | 0.17 | 0.22 | 0.57 |
| Deposits in foreign offices | 0.13 | 0.13 | 0.15 |
| Total deposits | 0.22 | 0.25 | 0.35 |
| Short-term borrowings | 0.12 | 0.11 | 0.11 |
| Long-term debt | 1.43 | 1.43 | 2.29 |
| Total interest bearing liabilities | 0.37 | 0.34 | 0.43 |
| Net interest rate spread | 3.04 | 3.13 | 3.23 |
| Impact of noninterest-bearing funds on margin | 0.11 | 0.10 | 0.13 |
| Net interest margin | 3.15\% | $3.23 \%$ | 3.36\% |

## Commercial Loan Derivative Impact

(Unaudited)

| Fully-taxable equivalent basis(1) | Annual Average Rates |  |  |
| :---: | :---: | :---: | :---: |
|  | 2015 | 2014 | 2013 |
| Commercial loans(2)(3) | 3.34\% | 3.37\% | 3.55\% |
| Impact of commercial loan derivatives | 0.20 | 0.22 | 0.28 |
| Total commercial - as reported | 3.54\% | 3.59\% | 3.83\% |
| Average 30 day LIBOR | 0.20\% | 0.15\% | 0.19\% |

[^3](3) Includes the impact of nonacrrual
loans.

Huntington Bancshares Incorporated
Selected Annual Income Statement Data(1)
(Unaudited)

| (dollar amounts in thousands, except per share amounts) | Year Ended December 31, |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2015 |  | Change |  |  | 2014 |  | Change |  |  | 2013 |  |
|  |  |  | Amount |  | Percent |  |  | Amount |  | Percent |  |  |
| Interest income | \$ | 2,114,521 | \$ | 138,059 | 7 \% | \$ | 1,976,462 | \$ | 115,825 | 6 \% | \$ | 1,860,637 |
| Interest expense |  | 163,784 |  | 24,463 | 18 |  | 139,321 |  | $(16,708)$ | (11) |  | 156,029 |
| Net interest income |  | 1,950,737 |  | 113,596 | 6 |  | 1,837,141 |  | 132,533 | 8 |  | 1,704,608 |
| Provision for credit losses |  | 99,954 |  | 18,965 | 23 |  | 80,989 |  | $(9,056)$ | (10) |  | 90,045 |
| Net interest income after provision for credit losses |  | 1,850,783 |  | 94,631 | 5 |  | 1,756,152 |  | 141,589 | 9 |  | 1,614,563 |
| Service charges on deposit accounts |  | 280,349 |  | 6,608 | 2 |  | 273,741 |  | 1,939 | 1 |  | 271,802 |
| Cards and payment processing income |  | 142,715 |  | 37,314 | 35 |  | 105,401 |  | 12,810 | 14 |  | 92,591 |
| Mortgage banking income |  | 111,853 |  | 26,966 | 32 |  | 84,887 |  | $(41,968)$ | (33) |  | 126,855 |
| Trust services |  | 105,833 |  | $(10,139)$ | (9) |  | 115,972 |  | $(7,035)$ | (6) |  | 123,007 |
| Insurance income |  | 65,264 |  | (209) | - |  | 65,473 |  | $(3,791)$ | (5) |  | 69,264 |
| Brokerage income |  | 60,205 |  | $(8,072)$ | (12) |  | 68,277 |  | $(1,347)$ | (2) |  | 69,624 |
| Capital markets fees |  | 53,616 |  | 9,885 | 23 |  | 43,731 |  | $(1,489)$ | (3) |  | 45,220 |
| Bank owned life insurance income |  | 52,400 |  | $(4,648)$ | (8) |  | 57,048 |  | 629 | 1 |  | 56,419 |
| Gain on sale of loans |  | 33,037 |  | 11,946 | 57 |  | 21,091 |  | 2,920 | 16 |  | 18,171 |
| Securities gains (losses) |  | 744 |  | $(16,810)$ | (96) |  | 17,554 |  | 17,136 | 4,100 |  | 418 |
| Other income |  | 132,714 |  | 6,710 | 5 |  | 126,004 |  | $(12,821)$ | (9) |  | 138,825 |
| Total noninterest income |  | 1,038,730 |  | 59,551 | 6 |  | 979,179 |  | $(33,017)$ | (3) |  | 1,012,196 |
| Personnel costs |  | 1,122,182 |  | 73,407 | 7 |  | 1,048,775 |  | 47,138 | 5 |  | 1,001,637 |
| Outside data processing and other services |  | 231,353 |  | 18,767 | 9 |  | 212,586 |  | 13,039 | 7 |  | 199,547 |
| Equipment |  | 124,957 |  | 5,294 | 4 |  | 119,663 |  | 12,870 | 12 |  | 106,793 |
| Net occupancy |  | 121,881 |  | $(6,195)$ | (5) |  | 128,076 |  | 2,732 | 2 |  | 125,344 |
| Marketing |  | 52,213 |  | 1,653 | 3 |  | 50,560 |  | (625) | (1) |  | 51,185 |
| Professional services |  | 50,291 |  | $(9,264)$ | (16) |  | 59,555 |  | 18,968 | 47 |  | 40,587 |
| Deposit and other insurance expense |  | 44,609 |  | $(4,435)$ | (9) |  | 49,044 |  | $(1,117)$ | (2) |  | 50,161 |
| Amortization of intangibles |  | 27,867 |  | $(11,410)$ | (29) |  | 39,277 |  | $(2,087)$ | (5) |  | 41,364 |
| Other expense |  | 200,555 |  | 25,745 | 15 |  | 174,810 |  | 33,425 | 24 |  | 141,385 |
| Total noninterest expense |  | 1,975,908 |  | 93,562 | 5 |  | 1,882,346 |  | 124,343 | 7 |  | 1,758,003 |
| Income before income taxes |  | 913,605 |  | 60,620 | 7 |  | 852,985 |  | $(15,771)$ | (2) |  | 868,756 |
| Provision for income taxes |  | 220,648 |  | 55 | - |  | 220,593 |  | $(6,881)$ | (3) |  | 227,474 |
| Net income |  | 692,957 |  | 60,565 | 10 |  | 632,392 |  | $(8,890)$ | (1) |  | 641,282 |
| Dividends on preferred shares |  | 31,873 |  | 19 | - |  | 31,854 |  | (15) | - |  | 31,869 |
| Net income applicable to common shares | \$ | 661,084 | \$ | 60,546 | 10 \% | \$ | 600,538 | \$ | $(8,875)$ | (1)\% | \$ | 609,413 |
| Average common shares - basic |  | 803,412 |  | $(16,505)$ | (2)\% |  | 819,917 |  | $(14,288)$ | (2)\% |  | 834,205 |
| Average common shares - diluted |  | 817,129 |  | $(15,952)$ | (2) |  | 833,081 |  | $(10,893)$ | (1) |  | 843,974 |
| Per common share |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income - basic | \$ | 0.82 | \$ | 0.09 | 12 | \$ | 0.73 | \$ | - | - | \$ | 0.73 |
| Net income - diluted |  | 0.81 |  | 0.09 | 13 |  | 0.72 |  | - | - |  | 0.72 |
| Cash dividends declared |  | 0.25 |  | 0.04 | 19 |  | 0.21 |  | 0.02 | 11 |  | 0.19 |
| Revenue - fully taxable equivalent (FTE) |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | \$ | 1,950,737 | \$ | 113,596 | 6 | \$ | 1,837,141 | \$ | 132,533 | 8 | \$ | 1,704,608 |
| FTE adjustment |  | 32,115 |  | 4,565 | 17 |  | 27,550 |  | 210 | 1 |  | 27,340 |
| Net interest income (2) |  | 1,982,852 |  | 118,161 | 6 |  | 1,864,691 |  | 132,743 | 8 |  | 1,731,948 |
| Noninterest income |  | 1,038,730 |  | 59,551 | 6 |  | 979,179 |  | $(33,017)$ | (3) |  | 1,012,196 |
| Total revenue (2) | \$ | 3,021,582 | \$ | 177,712 | $6 \%$ | \$ | 2,843,870 | \$ | 99,726 | $4 \%$ | \$ | 2,744,144 |

(1) Comparisons for presented periods are impacted by a number of factors. Refer to Significant Items.
(2) On a fully-taxable equivalent (FTE) basis assuming a $35 \%$ tax rate.

Huntington Bancshares Incorporated
Annual Mortgage Banking Income
(Unaudited)

| (dollar amounts in thousands, except as noted) | Year Ended December 31, |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2015 |  | 2014 |  | 2013 |  | 2012 |  | 2011 |  |
| Mortgage banking income |  |  |  |  |  |  |  |  |  |  |
| Origination and secondary marketing | \$ | 90,272 | \$ | 57,272 | \$ | 85,016 | \$ | 146,845 | \$ | 68,217 |
| Servicing fees |  | 43,342 |  | 40,602 |  | 43,816 |  | 46,177 |  | 49,096 |
| Amortization of capitalized servicing |  | $(26,679)$ |  | $(24,102)$ |  | $(28,746)$ |  | $(35,908)$ |  | $(37,369)$ |
| Other mortgage banking income |  | 10,978 |  | 14,734 |  | 16,206 |  | 19,607 |  | 15,506 |
| Subtotal |  | 117,913 |  | 88,506 |  | 116,292 |  | 176,721 |  | 95,450 |
| MSR valuation adjustment(1) |  | $(3,608)$ |  | $(10,734)$ |  | 35,556 |  | $(16,902)$ |  | $(53,897)$ |
| Net trading gains (losses) related to MSR hedging |  | $(2,452)$ |  | 7,115 |  | $(24,993)$ |  | 31,273 |  | 41,855 |
| Total mortgage banking income | \$ | 111,853 | \$ | 84,887 | \$ | 126,855 | \$ | 191,092 | \$ | 83,408 |
|  |  |  |  |  |  |  |  |  |  |  |
| Mortgage originations (in millions) | \$ | 4,705 | \$ | 3,558 | \$ | 4,418 | \$ | 4,833 | \$ | 3,921 |
| Capitalized mortgage servicing rights(2) |  | 160,718 |  | 155,598 |  | 162,301 |  | 120,747 |  | 137,435 |
| Total mortgages serviced for others (in millions)(2) |  | 16,168 |  | 15,637 |  | 15,239 |  | 15,623 |  | 15,886 |
| MSR \% of investor servicing portfolio |  | 0.99\% |  | 1.00\% |  | 1.07\% |  | 0.77\% |  | 0.87\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Net impact of MSR hedging |  |  |  |  |  |  |  |  |  |  |
| MSR valuation adjustment(1) | \$ | $(3,608)$ | \$ | $(10,734)$ | \$ | 35,556 | \$ | $(16,902)$ | \$ | $(53,897)$ |
| Net trading gains (losses) related to MSR hedging |  | $(2,452)$ |  | 7,115 |  | $(24,993)$ |  | 31,273 |  | 41,855 |
| Net interest income related to MSR hedging |  | - |  | - |  | - |  | (26) |  | 166 |
| Net gain (loss) on MSR hedging | \$ | $(6,060)$ | \$ | $(3,619)$ | \$ | 10,563 | \$ | 14,345 | \$ | $(11,876)$ |

(1) The change in fair value for the period represents the MSR valuation adjustment, net of amortization of capitalized servicing.
(2) At period
end.

Huntington Bancshares Incorporated
Annual Credit Reserves Analysis
(Unaudited)

| (dollar amounts in thousands) | Year Ended December 31, |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2015 |  | 2014 |  | 2013 |  | 2012 |  | 2011 |  |
| Allowance for loan and lease losses, beginning of period | \$ | 605,196 | \$ | 647,870 | \$ | 769,075 | \$ | 964,828 | \$ | 1,249,008 |
| Loan and lease losses |  | $(217,881)$ |  | $(246,601)$ |  | $(306,316)$ |  | $(455,200)$ |  | $(557,753)$ |
| Recoveries of loans previously charged off |  | 130,088 |  | 121,974 |  | 117,650 |  | 112,738 |  | 120,664 |
| Net loan and lease losses |  | $(87,793)$ |  | $(124,627)$ |  | $(188,666)$ |  | $(342,462)$ |  | $(437,089)$ |
| Provision for loan and lease losses |  | 88,679 |  | 83,082 |  | 67,797 |  | 155,193 |  | 167,730 |
| Allowance of assets sold or transferred to loans held for sale |  | $(8,239)$ |  | $(1,129)$ |  | (336) |  | $(8,484)$ |  | $(14,821)$ |
| Allowance for loan and lease losses, end of period |  | 597,843 |  | 605,196 |  | 647,870 |  | 769,075 |  | 964,828 |
| Allowance for unfunded loan commitments and letters of credit, beginning of period |  | 60,806 |  | 62,899 |  | 40,651 |  | 48,456 |  | 42,127 |
| Provision for (reduction in) unfunded loan commitments and letters of credit losses |  | 11,275 |  | $(2,093)$ |  | 22,248 |  | $(7,805)$ |  | 6,329 |
| Allowance for unfunded loan commitments and letters of credit, end of period |  | 72,081 |  | 60,806 |  | 62,899 |  | 40,651 |  | 48,456 |
| Total allowance for credit losses | \$ | 669,924 | \$ | 666,002 | \$ | 710,769 | \$ | 809,726 | \$ | 1,013,284 |
| Allowance for loan and lease losses (ALLL) as \% of: |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases |  | 1.19\% |  | 1.27\% |  | 1.50\% |  | 1.89\% |  | 2.48\% |
| Nonaccrual loans and leases (NALs) |  | 161 |  | 202 |  | 201 |  | 189 |  | 178 |
| Nonperforming assets (NPAs) |  | 150 |  | 179 |  | 184 |  | 173 |  | 163 |
| Total allowance for credit losses (ACL) as \% of: |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases |  | 1.33\% |  | 1.40\% |  | 1.65\% |  | 1.99\% |  | 2.60\% |
| Nonaccrual loans and leases (NALs) |  | 180 |  | 222 |  | 221 |  | 199 |  | 187 |
| Nonperforming assets (NPAs) |  | 168 |  | 197 |  | 202 |  | 182 |  | 172 |

Huntington Bancshares Incorporated
Annual Net Charge-Off Analysis
(Unaudited)

| (dollar amounts in thousands) | Year Ended December 31, |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2015 |  | 2014 |  | 2013 |  | 2012 |  | 2011 |  |
| Net charge-offs by loan and lease type: |  |  |  |  |  |  |  |  |  |  |
| Commercial: |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 27,924 | \$ | 32,123 | \$ | 16,390 | \$ | 64,248 | \$ | 89,699 |
| Commercial real estate: |  |  |  |  |  |  |  |  |  |  |
| Construction |  | (824) |  | 1,171 |  | 6,358 |  | 8,041 |  | 31,524 |
| Commercial |  | $(15,719)$ |  | $(10,538)$ |  | 18,496 |  | 70,388 |  | 116,577 |
| Commercial real estate |  | $(16,543)$ |  | $(9,367)$ |  | 24,854 |  | 78,429 |  | 148,101 |
| Total commercial |  | 11,381 |  | 22,756 |  | 41,244 |  | 142,677 |  | 237,800 |
| Consumer: |  |  |  |  |  |  |  |  |  |  |
| Automobile |  | 20,291 |  | 17,568 |  | 10,537 |  | 9,442 |  | 15,067 |
| Home equity |  | 19,850 |  | 36,947 |  | 82,263 |  | 116,379 |  | 101,797 |
| Residential mortgage |  | 10,126 |  | 19,752 |  | 27,162 |  | 47,923 |  | 56,681 |
| Other consumer |  | 26,145 |  | 27,604 |  | 27,460 |  | 26,041 |  | 25,744 |
| Total consumer |  | 76,412 |  | 101,871 |  | 147,422 |  | 199,785 |  | 199,289 |
| Total net charge-offs | \$ | 87,793 | \$ | 124,627 | \$ | 188,666 | \$ | 342,462 | \$ | 437,089 |

Net charge-offs - annualized percentages:

| Commercial: |
| :--- |
| Commercial and industrial |
| Commercial real estate: |
| Construction |
| Commercial |
| Commercial real estate |
| Total commercial |
| Consumer: |
| Automobile |
| Home equity |

Huntington Bancshares Incorporated
Annual Nonaccrual Loans and Leases (NALs) and Nonperforming Assets (NPAs)
(Unaudited)

| (dollar amounts in thousands) | December 31, |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2015 |  | 2014 |  | 2013 |  | 2012 |  | 2011 |  |
| Nonaccrual loans and leases (NALs): (1) |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 175,195 | \$ | 71,974 | \$ | 56,615 | \$ | 90,705 | \$ | 201,846 |
| Commercial real estate |  | 28,984 |  | 48,523 |  | 73,417 |  | 127,128 |  | 229,889 |
| Automobile |  | 6,564 |  | 4,623 |  | 6,303 |  | 7,823 |  | - |
| Residential mortgage |  | 94,560 |  | 96,564 |  | 119,532 |  | 122,452 |  | 68,658 |
| Home equity |  | 66,278 |  | 78,515 |  | 66,169 |  | 59,519 |  | 40,687 |
| Other consumer |  | - |  | 45 |  | 20 |  | 6 |  | - |
| Total nonaccrual loans and leases |  | 371,581 |  | 300,244 |  | 322,056 |  | 407,633 |  | 541,080 |
| Other real estate, net: |  |  |  |  |  |  |  |  |  |  |
| Residential |  | 24,194 |  | 29,291 |  | 23,447 |  | 21,378 |  | 20,330 |
| Commercial |  | 3,148 |  | 5,748 |  | 4,217 |  | 6,719 |  | 18,094 |
| Total other real estate, net |  | 27,342 |  | 35,039 |  | 27,664 |  | 28,097 |  | 38,424 |
| Other NPAs(2) |  | - |  | 2,440 |  | 2,440 |  | 10,045 |  | 10,772 |
| Total nonperforming assets (4) | \$ | 398,923 | \$ | 337,723 | \$ | 352,160 | \$ | 445,775 | \$ | 590,276 |
|  |  |  |  |  |  |  |  |  |  |  |
| Nonaccrual loans and leases as a \% of total loans and leases |  | 0.74\% |  | 0.63\% |  | 0.75\% |  | 1.00\% |  | 1.39\% |
| NPA ratio(3) |  | 0.79 |  | 0.71 |  | 0.82 |  | 1.09 |  | 1.51 |


| (dollar amounts in thousands) | December 31, |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2015 |  | 2014 |  | 2013 |  | 2012 |  | 2011 |  |
| Nonperforming assets, beginning of period | \$ | 337,723 | \$ | 352,160 | \$ | 445,775 | \$ | 590,276 | \$ | 844,752 |
| New nonperforming assets |  | 569,433 |  | 431,261 |  | 466,122 |  | 741,724 |  | 745,063 |
| Returns to accruing status |  | $(100,928)$ |  | $(77,241)$ |  | $(82,112)$ |  | $(140,714)$ |  | $(195,786)$ |
| Loan and lease losses |  | $(150,432)$ |  | $(174,737)$ |  | $(213,138)$ |  | $(310,979)$ |  | $(362,784)$ |
| Payments |  | $(211,627)$ |  | $(158,946)$ |  | $(230,726)$ |  | $(302,614)$ |  | $(328,294)$ |
| Sales and transfers to held-for-sale |  | $(45,246)$ |  | $(34,774)$ |  | $(33,761)$ |  | $(131,918)$ |  | $(103,198)$ |
| Other |  | - |  | - |  | - |  | - |  | $(9,477)$ |
| Nonperforming assets, end of period (3) | \$ | 398,923 | \$ | 337,723 | \$ | 352,160 | \$ | 445,775 | \$ | 590,276 |

(1) Excludes loans transferred to held-forsale.
(2) Other nonperforming assets represent an investment security backed by a municipal
bond.
(3) Nonperforming assets divided by the sum of loans and leases, net other real estate owned, and other NPAs.
(4) Nonaccruing troubled debt restructured loans on page 26 are included in the total nonperforming assets balance.

Huntington Bancshares Incorporated
Annual Accruing Past Due Loans and Leases and Accruing and Nonaccruing Troubled Debt Restructured Loans
(Unaudited)

| (dollar amounts in thousands) | December 31, |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2015 |  | 2014 |  | 2013 |  | 2012 |  | 2011 |  |
| Accruing loans and leases past due 90 days or more: |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 8,724 | \$ | 4,937 | \$ | 14,562 | \$ | 26,648 | \$ | - |
| Commercial real estate |  | 9,549 |  | 18,793 |  | 39,142 |  | 56,660 |  | - |
| Automobile |  | 7,162 |  | 5,703 |  | 5,055 |  | 4,418 |  | 6,265 |
| Residential mortgage (excluding loans guaranteed by the U.S. Government) |  | 14,082 |  | 33,040 |  | 2,469 |  | 2,718 |  | 45,198 |
| Home equity |  | 9,044 |  | 12,159 |  | 13,983 |  | 18,200 |  | 20,198 |
| Other consumer |  | 1,394 |  | 837 |  | 998 |  | 1,672 |  | 1,988 |
| Total, excl. loans guaranteed by the U.S. Government |  | 49,955 |  | 75,469 |  | 76,209 |  | 110,316 |  | 73,649 |
| Add: loans guaranteed by U.S. Government |  | 55,835 |  | 55,012 |  | 87,985 |  | 90,816 |  | 96,703 |
| Total accruing loans and leases past due 90 days or more, including loans guaranteed by the U.S. Government | \$ | 105,790 | \$ | 130,481 | \$ | 164,194 | \$ | 201,132 | \$ | 170,352 |
| Ratios: |  |  |  |  |  |  |  |  |  |  |
| Excluding loans guaranteed by the U.S. Government, as a percent of total loans and leases |  | 0.10\% |  | 0.16\% |  | 0.18\% |  | 0.27\% |  | 0.19\% |
| Guaranteed by U.S. Government, as a percent of total loans and leases |  | 0.11 |  | 0.12 |  | 0.20 |  | 0.22 |  | 0.25 |
| Including loans guaranteed by the U.S. Government, as a percent of total loans and leases |  | 0.21 |  | 0.27 |  | 0.38 |  | 0.49 |  | 0.44 |
| Accruing troubled debt restructured loans: |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 235,689 | \$ | 116,331 | \$ | 83,857 | \$ | 76,586 | \$ | 54,007 |
| Commercial real estate |  | 115,074 |  | 177,156 |  | 204,668 |  | 208,901 |  | 249,968 |
| Automobile |  | 24,893 |  | 26,060 |  | 30,781 |  | 35,784 |  | 36,573 |
| Home equity | (1) | 199,393 |  | 252,084 |  | 188,266 |  | 110,581 |  | 52,224 |
| Residential mortgage |  | 264,666 |  | 265,084 |  | 305,059 |  | 290,011 |  | 309,678 |
| Other consumer |  | 4,488 |  | 4,018 |  | 1,041 |  | 2,544 |  | 6,108 |
| Total accruing troubled debt restructured loans | \$ | 844,203 | \$ | 840,733 | \$ | 813,672 | \$ | 724,407 | \$ | 708,558 |
| Nonaccruing troubled debt restructured loans: |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 56,919 | \$ | 20,580 | \$ | 7,291 | \$ | 19,268 | \$ | 48,553 |
| Commercial real estate |  | 16,617 |  | 24,964 |  | 23,981 |  | 32,548 |  | 21,968 |
| Automobile |  | 6,412 |  | 4,552 |  | 6,303 |  | 7,823 |  | - |
| Home equity | (2) | 20,996 |  | 27,224 |  | 20,715 |  | 6,951 |  | 369 |
| Residential mortgage |  | 71,640 |  | 69,305 |  | 82,879 |  | 84,515 |  | 26,089 |
| Other consumer |  | 151 |  | 70 |  | - |  | 113 |  | 113 |
| Total nonaccruing troubled debt restructured loans | \$ | 172,735 | \$ | 146,695 | \$ | 141,169 | \$ | 151,218 | \$ | 97,092 |

(1) Excludes approximately $\$ 88$ million in home equity TDRs transferred to held-for-sale in the 2015 third quarter.
(2) Excludes approximately $\$ 9$ million in home equity TDRs transferred to held-for-sale in the 2015 third quarter.


[^0]:    (1) See page 5 for detail of loans and leases.
    (2) See page 6 for detail of

[^1]:    (1) Includes nonaccrual loans
    (2) Amounts include the effects of hedge and risk management activities associated with the respective asset and liability categories.

[^2]:    (1) Includes nonaccrual
    loans
    (2) Amounts include the effects of hedge and risk management activities associated with the respective asset and liability categories.

[^3]:    1) Fully-taxable equivalent (FTE) yields are calculated assuming a $35 \%$ tax rate. See page 21 for the FTE adjustment.
    (2) Yield/rates include the effects of hedge and risk management activities associated with the respective asset and liability categories.
